

.....JULY 1896.....

# THE MICHIGAN

Volume I

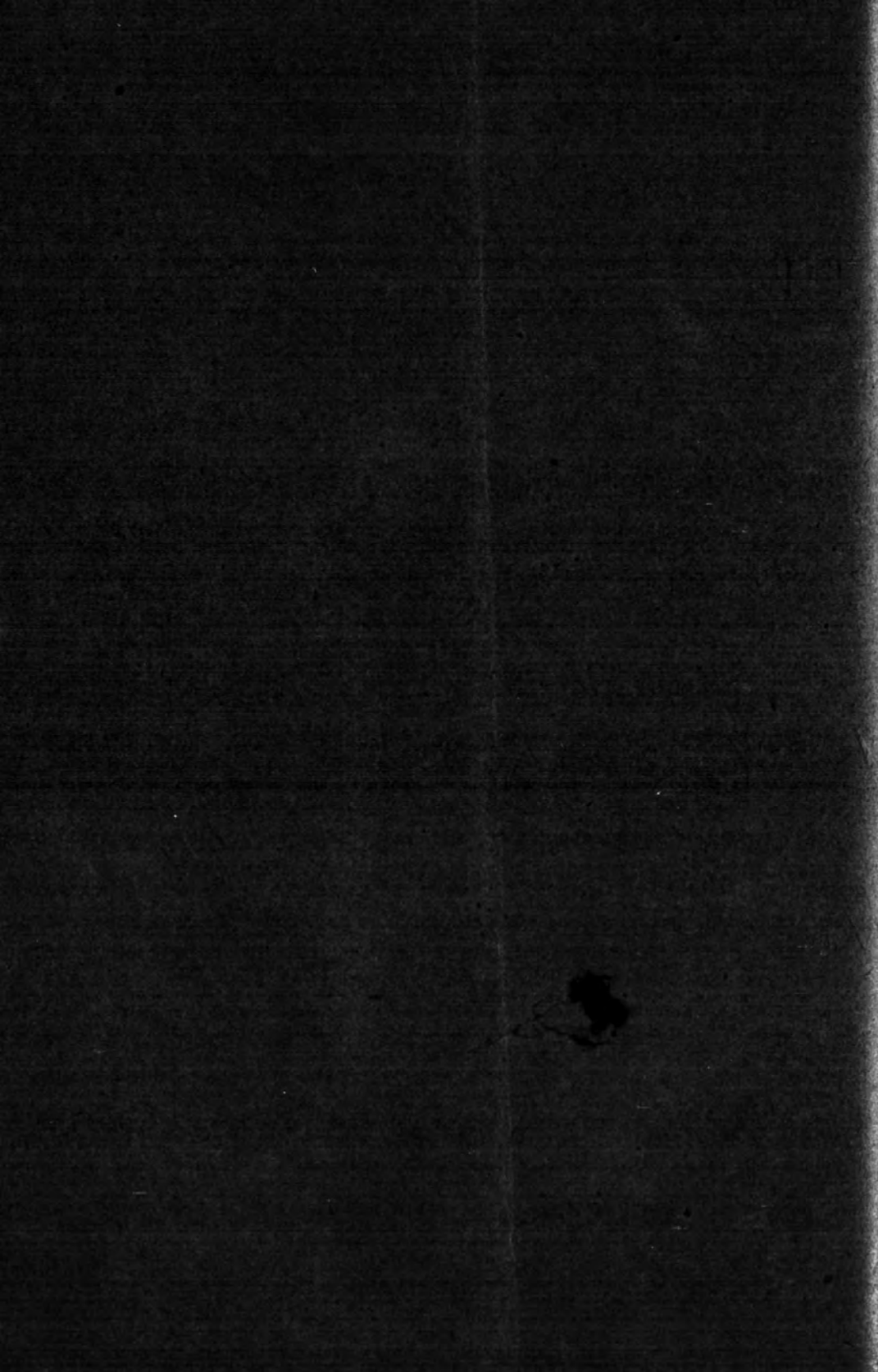


Number 1

# PHILATELIST

NEW SERIES

PUBLISHED BY  
JOHN C. BRASSINGTON & CO.  
HART, MICHIGAN.



# The Michigan Philatelist.

Devoted to the Interests of Stamp-Collecting.

VOL. I.

JULY, 1896.

NO. 1.

## SOME DEALERS OF THE EIGHTIES AND OF TODAY.

BY GORDON C. CORBALEY.

In this year of grace 1896 philately seems to stand on the very pinnacle of fame and power. Our science has attained its present position with rapidity. Since the birth of the Philatelic Journal of America in February 1886, which marked the dawn of a new era in the history of philately, our progress has been continual. Today we are foremost among hobbies and our claim that we are scientists is admitted by many. Governments recognize the power we possess by issuing stamps especially for us. Certainly, these are intended to fleece us, but they are an evidence of strength nevertheless. Because of the rapid progress, the period in the philatelic annals popularly called the "eighties" is looked upon by most of the latter day philatelists as ancient history. The events of that troublesome period are considered as having taken place in the far distant

past. The writers of the "eighties" live not even in memory, though occasional references are made to some of the best known. Few today recollect the bitter style of Nonte, the brilliant Roe, and even prolific Clemens seems to have disappeared from popular memory. Almost no mention is today made in the philatelic press of America of Hubbard and other erstwhile famous publishers.

But most forgotten of all our predecessors are the dealers. Many of these are still engaged in the stamp business, some have sold out but are still connected with philately, and others have abandoned both. Perhaps the recollections of the dealers of long ago and of today are without interest, but to me they present a charm.

In the latter part of the period I treat, the Scott Stamp & Coin Co. probably used more journals to advertise in than any other firm. Then, as now, the advertisement was the same in every paper. But instead of half a column only two inches was the space. A stamp

resembling the triangular "Capes" occupied one-half the space. This trade-mark had "Scott Stamp & Coin Co., Ltd., 721 Broadway, N. Y.," occupying the space where the lettering is in the African rarities. The advertisement was very attractive in the good old days, but would be excelled by many now.

R. R. Bogert & Co. were extensive users of the magazines before the formation of the Bogert-Durbin Co. Their attraction was an Afghan stamp of the 1877 issue bearing one of those idiotic tiger faces so long characteristic of the emissions of this Asiatic land. Bogert contributed the chronicle of new issues to many small papers and his pen may have paid for the advertising of his firm. L. W. Durbin slightly used printer's ink.

N. F. Seebeck was a prominent dealer in the seventies and early eighties, issuing several large catalogues. In 1883 he sold his stock to Henry Collins & Co.

C. F. Rothfels was a larger advertiser in 1887 than he is in 1896. Departmentals have always been favorites with him, as is shown by almost any of his advertisements. In 1888 he offered complete sets of the various officials at the following prices: Agriculture, \$4.50; Executive, \$9.00; Interior, \$1.50; Justice, \$8.00; Navy, \$5.00; Post Office, \$2.00; Treasury, \$3.00; War, \$1.00; State, \$45.00. His wholesale offer of 90-cent Wars at \$9.00 per hundred would cause an

immense sale, if made at present.

The Standard Stamp Company occupied a page in several large papers most of the time, besides several small advertisements.

S. B. Bradt held a prominent place in American philately and dealt largely in stamp supplies. Consequently, his advertising was somewhat extensive. He carried philatelic literature along with his stamps, as did many other dealers of that period. Bradt contributed extensively to the press of that time, most of his productions being interesting reading even today. Although he still deals some, I have not had the pleasure of reading an article of his for several years.

J. E. Hanshaw seems to have had a somewhat mixed stock in 1888, as I notice that he advertises the games of "Old Maid," "Loto" and "Authors" in a number of the Stamp World, now before me. He had paper money then, but nothing that could compare with the stock of today. His now well known monthly auction sales were undreamed of then.

Wm. i. d. Wettern and G. B. Calman both ran advertisements similar in wording to their present announcements. Wettern's ads. of today are nearly the same as eight years ago.

Alvah Davison was then a dealer, offering foreign stamps at 33 $\frac{1}{2}$  per cent and U. S. stamps at 25 per cent. He was also editor of the

Youth's Ledger, afterwards the Collector's Ledger.

H. C. Beardsley bought, sold and exchanged philatelic journals, and also sold a few stamps.

Howard K. Sanderson had not the choice stock of today, but dealt a little in stamps. He also handled autographs, and we have several excellent articles by him in the Curiosity World.

A. Lohmeyer used one of those quaint Peruvians with the llama design, to attract attention to his announcements. He then handled stamps as well as postal cards.

C. E. Severn had a large stock of department stamps from which he offered to fill want lists, but he did not circulate this fact very extensively.

Scott & Co., established in 1867, in the first part of the eighties advertised the American Journal of Philately and other philatelic supplies. But their magazine soon suspended and the "Father of American Philately" temporarily retired from the business.

The Carson Stamp Co., founded by C. H. Mekeel, did a large business and published the Carson Philatelist, and afterward, the Philatelic Journal of America. This firm, latterly the C. Mekeel Stamp and Publishing Co., deserves the thanks of all philatelists for the part it has taken in bringing our science to its present high position.

Occasionally F. Trifet advertised

in the stamp papers, but about as seldom as at present.

J. A. Pierce was a dealer in 1887, although Puritan had not been discovered, and advertised good old U. S. stamps at reasonable prices.

Gustave J. Luhn, Jr., sold stamps from sheets and also published the Charleston Philatelist eight years ago.

E. T. Parker frequently advertised in the large magazines and also issued a monthly price list. He made many mistakes in disposing of stamps which if he had kept until now would have netted him tenfold. In 1887 he very foolishly offered rare used Switz cantonials at the following prices: Jurich, 1843 (horizontal lines), 4 R., black, \$1.50; same canton, date and lines, 6 R., black, \$1.30; same canton and date, vertical lines, 4 R., black, \$1.50; same canton, date and lines, 6 R., black, \$1.30; Basle, 1845, 2½ R., black, crimson, blue, \$2.75.

The Granite State Stamp Co. did considerable advertising but was not as well known as at present. This company is one of the few long-established firms that do not continually inform the public of their age.

E. R. Marshall did not specialize in U. S. revenues, but sold all kinds of stamps from his sheets.

F. N. Massoth, Jr., largely advertised and also purchased a stamp journal. He probably made more from the former than the latter. Purchasing the Figaro from Nonte,

he soon discontinued it, although it enjoyed a large patronage.

N. E. Carter also attempted to make a philatelic magazine pay expenses, but probably did not succeed. The three-column idea was tried by him on the Badger State Philatelist, but soon abandoned. He, too, was a general dealer, not devoting the major part of his time to U. S. stamps, as now.

In 1887 the "goodness and righteousness" of Reuss' famous continentals was better known than today. He advertised largely and, in partnership with Edgar T. Neville, published the Texas Philatelist.

W. F. Bishop was also more prominent in ye olden times. In the first part of the eighties he was located in Chicago, but removed to LaGrange, where he published the Philatelic Magazine for some time. It was a newsy little sheet, but too good for this world. I notice that Mr. Bishop is using printer's ink to a greater extent at present than for several years past, his specialty of high-grade stamps for collections being well known to most philatelists.

W. H. Bruce occasionally told of his stamps in the magazines. He offered 350 varieties for \$1.00, the forerunner of his present leader, which he first prepared in 1889. His packet of 400 varieties is probably the most famous of its kind.

E. R. Aldrich dealt largely in stamps and philatelic literature. He also published the Philatelic

Annual, Philatelic Fortnightly and Curio, besides being a large contributor to the press.

W. W. Jewett was then a dealer and also issued the Philatelic Herald, which was so proverbially late that an unkind cotemporary wished that the Herald would catch up with the year or the year overtake the Herald.

Henry Greinmel was in the business, but judging from his advertisements, was more desirous of buying than selling. Old Americans were even then his specialty.

Of the prominent California dealers of today several were in business. Georges Carion occasionally had an advertisement in an American journal, but being then in France his dealings in this country were not extensive. A. W. Dunning was a dealer at Cambridge, Mass., and also at San Fernando, Cal. He mentions some fine Ceylon surcharges as the attraction in one of his advertisements in the Carson Philatelist. Tastes have changed since then, as provisionals from that Asiatic island are not popular today. W. F. Greany advertised in most of the magazines and did a large approval sheet business. E. F. Gambs, C. K. Sturtevant and several others were stamp merchants then, but did not proclaim that fact very widely.

Edwards, Peeke & Co., Frederic Noyes, E. Y. Parker, H. J. Ketcheson and many others well known

today were already in the ranks ten years ago, while E. B. Sterling, F. Clement Soper, Joseph Rechert, W. S. Aldrich and J. M. Hubbard, all prominent then, are seldom heard of today.

A large percentage of the dealers in stamps are but boys taking their first lessons in business. These come and go in a ceaseless stream. One day beginning, the next abandoning an occupation of little profit.

But there are dealers that live on and supply the beginner and advanced collector year in and year out. Even flows their business and pleasant is their way.

It is well to stop in passing and bring to mind reflections long fled of dealers ten years ago who have retained their interest in philately and are obliging now as then. Old friends recalled to mind are the dearer for it.

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#### UPHOLD PHILATELY.

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At some time or other in one's career, opportunities present themselves—in philately as well as in any other art.

Such a number of instances have arisen where these opportunities have not been taken advantage of, that I believe this reflection might be beneficial in the future to erring ones.

I speak of the many opportunities for a philatelist to convert a "raw recruit" into his ranks. To

illustrate the erring part of these opportunities we need only to suppose a conversation which would take place upon the subject being broached. The "stranger to the art," ignorant of its many benefits and advantages as an educator and investment, would naturally dwell upon the uselessness of the "hobby" (?). Instead of exerting himself to convince the "stranger" of his ill understanding, many a philatelist, placed in such a position, will let the matter drop, to the entire satisfaction of his opponent, while, on the other hand, a good portrayal of the "inside of philately" could convince and convert the non-collector, and thereby add his quota to the prosperity of the art. Each one can add his mite, and when these, taken collectively, are considered, they tend to add very materially to the already small army, and philately, instead of remaining at a standstill, can take the "onward march." — M. E. Whitehead in *The International Philatelist*.

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Stamp collectors, especially of Michigan, should have a copy of the *Directory* of our own state, at 25 cents from the publishers.

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*Philatelia* is a new weekly paper issued by J. Arthur Wainright of Massachusetts.

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A new paper has appeared from Boston called *The Postage Stamp*.

# The Michigan Philatelist.

A monthly magazine devoted to Philately.

**JOHN C. BRASSINGTON, PUBLISHER.**

**W. H. KESSLER, JR., EDITOR.**  
(Station A. Detroit, Mich.)

## ANNUAL SUBSCRIPTION

To all parts of the United States, Canada and Mexico, in advance, 25 cents.

To all other countries, in advance, 40 cents.

## ADVERTISING RATES.

| Space.           | 1 mo. | 3 mo.  | 6 mo.  | 1 yr.  |
|------------------|-------|--------|--------|--------|
| One inch.....    | \$ 50 | \$1 35 | \$2 50 | \$4 75 |
| Two inches.....  | 90    | 2 50   | 4 75   | 9 00   |
| Half column..... | 1 50  | 4 00   | 7 50   | 14 00  |
| One column.....  | 2 75  | 7 50   | 14 00  | 25 00  |

Reading notices, each insertion, per line 10c.

Address all communications and make all checks and money orders payable to

**JOHN C. BRASSINGTON & CO.,**  
Hart, Michigan.

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**Vote This Ticket—1896-'97.**

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- Attorney—  
J. R. KEECH, of New York.
- CONVENTION SEAT, DETROIT, MICH.

The Springfield and the Pipe-stone Philatelist have suspended publication.

We have received auction catalogues from Geo. E. Cleaver and Bogert & Durbin, for which they have our thanks.

We will be pleased to exchange two copies with all first-class publications. Mail one to the editor and one to the publisher.

This is the season of philatelic politics. Although we intend not to give much space to that branch, we announce in this number our ticket and would suggest that all members vote and support our ticket, which is a model one.

With this, our first number, we venture on the broad sea of philatelic journalism, only hoping that we may live a long and prosperous life. We leave the rest to you, dear readers, and trust that you all will rally to our support and send in your subscription.

It is reported to us from Mr. L. H. Mutch that C. W. Parker of Meriden, Conn., is a fraud, he (Mr. Mutch) having sent copy and remittance for the printing of the Philatelic Literature magazine, and has not heard from Parker since—"and he will never go there any more," etc.



R. M. BETTESWORTH of Chicago has sent his resignation in to all the societies of which he is a member.

JOIN the League of American Philatelists and thus be a member of the most progressive philatelic society in existence.

VOTE for O. K. Carstarphen for president, W. H. Kessler, Jr., for secretary, and B. J. Bishop for treasurer of the P. S. A.

NEXT month we hope to appear as the official organ of the Michigan Philatelic society, as the constitution of that society reads that the official organ shall be a Michigan magazine, and hence we look for a chance at that position.

THE Stamp Collectors' Handbook of Michigan has appeared and is a fine specimen of typography. Every collector, whether residing in Michigan or not, should have a copy, which can be obtained from the publisher, W. H. Kessler, Jr., Detroit, for 25 cents.

Chas. G. Hart and R. M. Bettesworth have resigned from secretary and president of the League of American Philatelists, on account of lack of time. Our editor has been appointed to fill the vacancy of Secretary Hart, and Vice President Kramer is in the presidential chair.

#### NOTES AND COMMENTS.

Vote for the west.

Connecticut Philatelist is also a new one.

Just notice our ticket for P. S. of A. officers.

Send in your subscription. We need it; so do you.

The Philatelist is out from Waterville, Washington.

The Philatelic Free Lance will appear shortly from Ohio.

We have received the Niagara Philatelist from Buffalo, N. Y.

F. W. Miller is our choice for the next president of the L. A. P.

The Shaw Stamp & Coin Co. will soon issue a weekly philatelic paper.

The Boston Philatelist has appeared from Boston, with E. B. Horn, Jr., as publisher.

Detroit is the place for the next convention of the P. S. of A. and L. A. P. See that you vote that way.

H. D. Rnehlman is a very popular candidate for exchange superintendent of the P. S. A. and W. B. Murray for librarian.

We have received the wholesale price list of Richard R. Brown of Keyport, N. J. It is a neat little book of 74 pages and cover.

Will the P. S. of A. take a "split" if Ashcroft is elected? Do you think so? We do; the west should have a little show, they pay as much dues as the easterners do.

## NOTES AND COMMENTS.

The P. S. of A. has now 1001 paid up members.

We understand that Every Paget will be a candidate for president of the P. S. of A.

The young duke of Manchester has a fine collection of United States postage stamps.

M. A. MacLean, of Bay City, is a candidate for librarian of the Michigan Philatelic society.

The American Collector is announced to appear July 1st, by R. M. Miller, of Piney Creek, Md.

Mr. John R. Keech, of Poughkeepsie, New York, is a candidate for re-election for attorney of P. S. of A. and A. P. P. Q.

Mr. Roy F. Green will be a candidate for president of the P. S. of A. It has been said that he is Kessinger's western candidate.

The average collector now lets his collection rest during the summer months, but the advanced collector keeps his eyes open and picks up desirable stamps at low figures.

The Post Office says that \$4,400 was the price paid for the 10-cent Baltimore on white paper, the rarest stamp in the world, and the price was the largest ever paid for a single stamp. Mr. W. A. Castle, a Springfield, Mass., collector, is the owner.—Texas Philatelist.

## BREVITY.

Just as we go to press the trial of Franz Wooge, alias Zimmerman, for fraudulent use of the mails, is in progress. Messrs. Connors, "Shellhops," Koenig, Gambs and others, have been summoned as witnesses. We shall give a full resume of the trial in our next issue. The culprit was given one year in the state prison.—Philatelic Californian.

## FUNNIGRAMS.

## The College Needed Them.

She—Your college is not turning out many surgeons now?

He—No, we need them. We've got five foot ball teams.—Whim Whams.

## Out of Stock.

"I understand that you have relics of the war for sale, my little man," said the northern tourist to the towhead.

"We did have," replied the boy, "but they done bought us out, an' the swords daddy buried last week won't git rusted 'fore summer."—Atlanta Constitution.

## Street Scene.

Stranger—Can you tell me where the nearest letter box is?

Citizen—Yes. (Walks on.)

After several minutes he turned around and said: "Do you want to know it?"

Stranger—No.—Texas Siftings.

**REPAIRING STAMPS.**

BY H. W.

Very often in looking over the average collection one is struck by seeing how many of the stamps it contains are torn or damaged.

Any person of average care can put many of these stamps in such a condition that they will present a much better appearance.

Torn stamps are an eyesore in any collection and should all be repaired as well as possible.

The commonest damage to a stamp is by its being torn from a sheet in such a manner that the hinge tore a hole in the center.

By removing the remains of the hinge and carefully returning the edges to their place, and fastening together with as small a piece of onion skin paper as will hold the edges together, one will be surprised to see what improvement can be made. Recently I had a lot of stamps offered me, among which was one catalogued at \$3.00. It was defaced by a big tear in the center, and I got it for a song. When I had repaired it and placed it in my album, it did not show any signs of a tear, and even when examined closely only a small tear was visible. A good point for any collector, is to have a small box in which to keep all the pieces of good stamps he comes across. Then when you pick up a good specimen minus a corner perhaps

you can repair it from your box of pieces.

Many a good stamp may have its value thus improved by a little care, and add much to the appearance and value of a collection.

**A BALTIMORE CARRIERS' STAMP.**

Dr. John Morris of this city has in his possession a stamp which was issued by the carriers of Baltimore antecedent to the inauguration of the free delivery system. Dr. Morris was postmaster of Baltimore from 1857 to 1861, and it was during his administration that the carriers' stamp was employed here. It is a 1 cent stamp.

The stamp was issued by the carriers for their own convenience. The system obtaining at that time, by which they collected the cost of postage from patrons of the postal service to whom letters were delivered, was troublesome to the carriers, and in order to save themselves this inconvenience, the carriers instituted this stamp. It was continued until the act of congress establishing free delivery. The stamp is a great rarity, very few of them being in existence.—Baltimore American.

Do not forget that our editor, Mr. W. H. Kessler, Jr., is a candidate for secretary of the Philatelic Sons of America. He is the western choice.

"FILATELIC NOOS."

BY BERTRAM J. BISHOP.

Much has been said concerning the collectors and dealers who allow the stamp business to rest during the summer months. Much more will probably be heard, but so long as stamp collecting exists the majority of those interested cannot be induced to steam and sweat over stamps during the hot weather. It may be claimed that such are not true philatelists, but I think differently. When winter comes again you will find them rearranging their stamps, studying them and adding to their collections, their interest not one whit decreased by a little vacation.

The writer recently made a 136-mile run in one day on his wheel. Stopping at Pontiac he enjoyed a very pleasant but short visit with Mr. H. B. Merritt, one of our prominent M. P. S. members. Mr. Merritt is very nicely situated on the main street of the city and is proprietor of the leading shoe house at that place.

The P. S. of A. is incorporated at last and new numbers are being assigned the members. My personal number was changed from 810 to 259, showing a loss of 551, or over 68 per cent of the first 810 members. However, it is to be hoped we shall soon recover from this temporary stagnation, and indeed I believe that the P. S. of A. will now reach the 2,000 mark,

with all members in good standing.

The election of officers for the M. P. S. takes place at Port Huron in a couple of months. Among the candidates is J. T. Percival for president, and I do not think our members can do any better than to vote for him, as he is a solid and substantial business man who will make us a good president.

W. J. Lawrence, the genial vice-president of the M. P. S., is one of the leading bicycle lights of Kalamazoo, he being a dealer and rider well known in lower Michigan.

We were sorry to hear of the demise of the "magazine with the red cover," but hope the new Michigan Philatelist will ably fill its place.

PHILATELY IN 1996.

BY S. W. MAYWOOD.

There has been considerable conjecture as to what philately will be in 1996. One person went so far as to say that a set of 1869 issue will be worth considerably over \$1,000,000 in one hundred years from now.

If matters are going to continue much longer as they are now, the prices of stamps will not advance much more than they are now; in fact, there will be a tumble.

Our science is degenerating into a mere speculation. Stamps held by speculators, and stamps catalogued by speculators, while they

depend on the collector to make their paltry wealth.

The capitalist is willing to pay a good price for certain U. S. stamps, confident that the next catalogue will enable him to more than double his money.

Collectors want to rise against such practices. Refuse to pay more than a reasonable price for stamps. Who believes that the U. S. 1873 issue is not catalogued too high, when you can buy most any of them at 75 per cent off catalogue?

Let us drive out the speculator whose only object is gain unreasonable, not satisfied with a reasonable profit. If this practice is allowed to run much longer there will be a collapse. Even now collectors are either deserting our ranks entirely, or else look for a cheaper field. Collectors do not wish to spend a whole fortune simply for a pastime.

Let philately find its true bottom, build a stronger foundation, and the future of philately will be secured.

Its future depends entirely upon how it is conducted. If run on a sound basis, it will be as much alive one hundred years from now as it is now, but if run by speculators it will be corrupted long before that time, but it is quite evident that it will take more than one hundred years for the set of 1869 to reach \$1,000,000.

Advertise in The Philatelist.

### THE FOO CHOW "STAMPS."

BY H. L. WATTS.

Considerable has been written about the Chinese local "stamps," and much of it has concerned those of Foo Chow. I saw, recently, in a certain philatelic journal a short sketch regarding these labels, and claiming that they were real postage stamps, and that the Scott company did them an injustice by listing them as unnecessary stamps.

I contend that they are not really postage stamps in the true sense and meaning of the word, and that Scott has rightly placed them.

The reasons for this statement is that we have yet to see a Foo Chow stamp which ALONE brought a letter to this or any other country; they are always used in connection with other stamps; they are used sometimes with U. S. stamps and sometimes with the Imperial Japanese stamps, and it has been proven that a 5 sen Japanese stamp will bring a letter from Foo Chow, without a local being added.

The truth is, these stamps are merely used as revenues, and as such might be collected by philatelists.

But they are NOT postage stamps.

It can be truthfully said that the stamp business is ancient. On this continent it began with the British stamp act and the Revolution.

**SOME SUGGESTIONS.**

It is said there is a falling off of the boys' trade and a need of some way of recalling it. In our opinion the main cause of this is the lack of use of printer's ink in the right manner. Advertise; and advertise at a reasonable profit such stamps as the younger collectors want and which are within their means; fill a twenty-five cent or a dime order with the same courtesy and despatch that is generally given to a larger one; do away with needless varieties; simplify our catalogues and reduce their price to the popular one of twenty-five cents; throw out greater inducements to approval sheet agents in schools, and we think an improvement will be noticed. To gain new recruits to our ranks would also be desirable. It has been suggested that dealers contribute their commoner stamps and give them away by various methods, which would undoubtedly accomplish this desirable end. The dealers in cities could undoubtedly help this move along by improving the attractiveness of their show windows. Monthly blotters circulated in schools free, with pictures of stamps and the dealer's card would accomplish some good; in fact, many ways could be used to advantage if a determined move all along the line is made. Let us wake up and try and see something to do, and then do it.—Evergreen State Philatelist, April.

Advertise in The Philatelist.

**EXCHANGES.**

One notice, not exceeding 35 words. FREE to subscribers. Additional notices, one-half cent per word.

Seven volumes Century, unbound, to exchange for U. S. stamps or revenues. Good U. S. stamps and revenues wanted. C. A. Gurney, Attorney-at-Law, Hart, Michigan.

Unused dues—1, 2, 3, 5c, 1891—to exchange for unused Columbians. I. Dayharsh, Hart, Michigan.

One cent 1872 "Nat," unused, to exchange for unused Columbians. A. H. Platt, Hart, Michigan.

Advertising space in this magazine to exchange for 1869 issues, except 2c and 3c. Address the publisher.

I want to exchange fractional currency and coins for 10c, 15c, not framed, and 24c 1869 U. S. stamps. Also 1868 stamps. C. A. Gurney, Hart, Mich.

**DEALERS' DIRECTORY.**

A five-line advertisement will be inserted in this column one year for \$2.00; six months, \$1.25; three months, 75 cents.

Ovel Stamp Co., Hart, Mich. Lock box 67. Dealers in all kinds of postage stamps for collections.

**VOTE FOR****W. H. Kessler, Jr.**

...FOR...

**Secretary P. S. of A.****Bargains! Bargains!**

Packet A. price 10c. contains 25 varieties, good foreign stamps.

Packet B. price 25c. contains 10 varieties U. S. stamps, guaranteed to cat. over 65c.

Packet C. price 15c. contains 15 varieties from only South and Central America.

Packet D. price 15c. contains 12 varieties Mexican stamps.

Packet E. price 25c. contains 100 stamps from all "four corners."

Packet F. price 25c. contains 15 varieties U. S. stamps. A. H. PLATT, Hart, Mich.



## A TRIAL of My Stamps SOLICITED.

### 1895—Postage Due.

|                                     |       |
|-------------------------------------|-------|
| 1, 2, 3, 5 and 10c.—nice condition  | \$ 16 |
| 1, 2, 3, 5 and 10c.—new o. g., fine | 40    |
| 30c. deep claret, new. o. g.        | 60    |
| 50c. " " "                          | 75    |
| Full set, cancelled, fine           | 1 25  |
| Full set, new, o. g., fine          | 1 45  |

### 1891-3—Postage Due.

|   |       |
|---|-------|
| 3c. Claret, used, nice                        | \$ 12 |
| 30c. Claret, used                             | 55    |
| 30c. Claret, new, o. g., fine                 | 75    |
| 50c. Claret, new, o. g., fine                 | 1 00  |
| 1, 2, 3, 5 and 10c.—Claret, lightly cancelled | 22    |
| 10 different cut sq., U. S. envelope          | 05    |

### Packet No. 1.

15 different U. S. and Canadian stamps, all nice copies, including dues, department and adhesive, only ..... 09

### Packet No. 2.

25 different U. S. and Canadian stamps, and some extra nice adhesives, only..... 15

These packets catalogue and are worth four times the price.

In sending for approval sheets be sure and state the grade of stamps you wish and don't send for same unless you can send references or you are known to me.

**Frederic W. Clark, 637 BAKER ST., DETROIT, MICH.**

## WANTED!

Advertisers to send AT ONCE for space in the

## Wisconsin Philatelic Blue Book

of which, 2,000 Copies will be issued by H. D. RUEHLMAN, OF SHARON, WIS., on Sept. 1, 1896.

This book will be the most complete list of collectors of Wisconsin ever issued, and besides list of collectors, will contain a list of all papers ever and now being published in the state, besides cuts and write-ups of several of the prominent members.

One copy will be sent free to all advertisers and one to each collector whose name appears in the book. Considering the way the book is to be issued advertising rates are very low. They are: One page, \$1.00; one-half page, 50 cents; one-quarter page, 35 cents. Exchange notices, ½ cent a word. (No adv. or exchange inserted for less than 10 cents.)

**SECURE SPACE EARLY.**

## DEALERS' DIRECTORY.

A five-line advertisement will be inserted in this column one year for \$2.00; six months, \$1.25; three months, 75 cents.

Ovel Stamp Co., Hart, Mich. Lock box 67. Dealers in all kinds of postage stamps for collections.

John C. Brassington & Co., Hart, Mich., dealers in U. S. and foreign postage and revenue stamps. Stamps on approval at 50 per cent commission. Revenues wanted.

## VOTE FOR

# W. H. Kessler, Jr.

...FOR...

## Secretary P. S. of A.

## Just Tell Them

*That you saw me, and send for a free sample copy of... their neat journal for stamp collectors, to The Philatelist, Waterville, Wash.*

## The Pennsylvania Stamp

First cousin of the Pency's, is now for a limited time only offering a year's subscription for only 15c; also will accept a few trial ads. at 25c per inch. Cash with copy. Name and address inserted in Collectors' Directory 4c per one or 10c per three insertions. An adv. in Bargain Column three words for 1c. Exchange Column is for the free use of our subscribers; limit, 30 words. The Stamp has a guaranteed monthly circulation of 1500 copies. Address at once

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When writing to advertisers please mention this paper.



# The Michigan Philatelist.

Devoted to the Interests of Stamp-Collecting.

VOL. I.

AUGUST, 1896.

NO. 2.

## PHILATELIC CHESTNUTS.

BY I. E. PATTERSON.

Chestnuts, metaphorically speaking, adorn every profession, and philately is not without her share. On every side you may see them if you will but cast your eye around you. In this article we propose to mention a few of the more common ones. One of them is the time-worn article on "Philately" that appears from time to time in our philatelic papers. The author usually starts out by giving a definition of the word, its derivation, etc., and shows you how unjust are the definitions of the term given by Noah Webster. It then goes on to state the benefits, and usually ends with a few personal experiences. The best part of an article of this kind is the single word "this." Now, we ask, of what value is an article of this kind from an intellectual standpoint? None at all. It is not scientific, humorous, or even of the ordinary light matter which serves to kill time. It is space thrown away. Another

philatelic chestnut is the article on albums. Every person has a few ideas on this subject, and a large number find publicity through the philatelic press. They condemn various albums and give unstinted praise to those they like, and what is the result? Nothing at all. We have yet to hear of a person who discarded his album in order to follow the ideas set down in these articles. They are simply the opinions of particular philatelists, and as nothing original, interesting or profitable is set forth, we fail to see the necessity for publishing them. They are dry reading at the best, and serve only to fill up space. (By the way, Lewis G. Quackenbush is a past-master of this art.)

Another chestnut is the article on advice to beginners, which is now shut out of our best papers. This is so old that you can find but few papers from '80 up that had not their advice to beginners. Verily, the beginner must have the patience of Job and the wealth of the Czar of Russia to follow these numerous suggestions. The only

mode of learning is in the school of experience, and every young collector must pass through various ordeals before he is a full-fledged collector. Articles will not help him, at least the majority won't, but a little experience, although purchased at a high price, will do wonders.

Still another chestnut is the denunciation of philatelic speculators. This is clearly unjust. Does not the speculator, philatelic or otherwise, risk his money, and if he gain, does he not gain on that risk? Why then should he be denounced? His business is just as legitimate as is the broker's on the stock exchange. The principle is the same in both cases, and either one is simply gaining or losing money on a certain capital.

There are many other chestnuts, but space will not permit us to discuss them. We submit this article to the tender mercies of the philatelic critic.

#### PHILATELIC FRAGMENTS.

BY EDW. PALMER.

Why is not the 3c. '69, ungrilled, catalogued in used condition? I have seen a copy and have heard of several others.

Why do so many little papers keep springing up when so many are constantly dying off? I think it is because a few fools will patronize anything. Collectors, dealers and publishers are getting wiser

and the "Cheap John" papers will ere long be a thing of the past.

Revenues are now all the rage. Let us hope they will maintain their present value, at least.

How many of you ever noticed the word "Julia" on the bottom part of the bust of the "baby head" stamps of the Spanish colonies?

There is some talk that this government will raise second-class rates to 8 cents per pound. I think the rates should be raised, but I think eight cents to steep; 4 cents would be nearer right for publishers, 8 cents for others. Then letters could be sent for 1 cent per ounce.

The P. O. department has been petitioned to sell periodical and due stamps. It would be bad on speculators, who hold many of the current ones, if Uncle Sam would do this, as they would become as common as the postage. There is no danger, though, as stamp collectors don't cut much ice with Uncle Sam, if they do with Seebeck countries.

First the \$1 Columbian took a boom, then the \$2. Speculators are wondering if the \$3 will follow suit. While speaking of Columbians I would like to ask, are they good stock? Some time ago they were all the rage; in fact, they still sell well on sheets, but I can buy any at face, except the one and two dollar values, and can buy the two dollar at \$2.25.

**A SERIOUS MATTER.**

BY GORDON C. CORBALEY.

Philately is progressing. There is no doubt about it. Not only do our companions outnumber the devotees of ten years ago many times, but the general character of philatelists is improving. Fewer frauds are reported now than formerly, and fewer spurious stamps are sold by our dealers. Not so long ago bogus stamps were openly sold by Taylor and contemporaries, and to purchase the plates of some rarities and indulge in wholesale reprinting was counted honorable. Our dealers no longer offer 116 varieties of genuine Hamburg locals for 25 cents as of yore.

Nonte's campaign against the reprinting of old U. S. locals seems to have been successful, in part, at least, though these disgraceful frauds are still sold by some prominent dealers.

The standard of philatelic honor has undergone a general advance, but much improvement is still possible. Our dealers may yet improve some of their methods.

Our science no longer provokes the sneers of our non-collecting friends and today is firmly established as a fad. Most school boys have their collections, and the same is true of many who have passed that age. But a small part of the collecting public read the stampic' journals. Therefore, few school boys know the

exact status of a reprint. They regard them as genuine unused stamps. Some dealers endeavor to heighten this illusion by printing on their sheets "all stamps guaranteed genuine."

What a mockery that should-be-truthful legend has become! Genuine, indeed! That is but a mask for the reprints, doubtful stamps, and even downright frauds there offered for sale. No matter if your victims be innocent, a steal is a steal for a' that. No gullibility of a collector can excuse the selling of Heligoland reprints as genuine government issues.

Considerable advertising is done by dealers in the prominent juvenile publications. The principal attraction there offered is a fine selection of approval sheets at 50 per cent discount. These dealers seem to take this means to dump their cheap spurious reprints. They regard the beginner as legitimate prey, and under the guise of respectability dispose of unsalable stuff dear at any price. Our honorable dealers evidently regard stealing in the same light as the ancient Spartans. It's honorable until you are caught.

The innocent lamb of a collector is often attracted by an offer of stamps at one-half their regular value. He buys the reprints under the impression that a bargain is being secured, but he knows not with whom he deals.

One or two respectable firms are

in the bad company and furnish good assortments, many are respectable in the world of philately, but what a difference here. Have you ever seen the sheets sent out in answer to a reply to an advertisement in St. Nicholas? Most of them contain nothing but continentals and reprints excessively priced, a glorious array of rare current German, beautiful Roman States, and other bargains offered at rates unknown to the full-fledged philatelist.

Seldom, if ever, is a genuine local sent in this bad assortment. Nothing but reprints, REPRINTS, REPRINTS.

Some day many of these collectors will display their assortment to a well-informed philatelist, who will tell them the truth about their treasures. Most of us care not to inflict the heartache sure to come from such an exposure. The explanation of the true character will come even if long deferred.

Then the erstwhile beginner becomes disgusted and abandons the collecting of stamps. A convert is lost, and whose the fault?

MR. RICHARD BUNCE of Cottage City, Mass., will publish a "Dealer's Address Book" which will be ready about September 15th. The price of the book is only 10 cents.

THE Baby Philatelist has suspended publication after getting out one number.

## PHILATELIC POLITICS.

BY BERTRAM J. BISHOP.

The Michigan Philatelic Society convention will be held August 5, 6 or 7. The Port Huron boys expect to give the visiting members a banquet after the business meeting. Among the candidates are J. T. Percival for president; Brasington and ye scribe for vice-president; Patterson and McDonald for secretary; MacLean and Garland for librarian, and Palmer for exchange superintendent. The M. P. S. is not dead yet by any means.

L. A. P. politics are likewise booming. Ben L. Morris is making a hot fight for librarian and he will make a good one. Many others are aspirants for office in this leading society.

Vote for Murray for librarian and Lambert for purchasing agent of the P. S. of A.

Other leading candidates are Thurston for exchange superintendent, Kessler for secretary, Keech for attorney, Klapp for auction manager and—Detroit for the '97 meet.

Patterson and Drown being the only candidates so far for international secretary, there will probably be a pretty fight.

The Philatelic Free Lance wants to be official organ for the L. A. P.

THE Seneca Philatelist has been consolidated with the Philatelic Paragraph.

### THE RAPID DECREASE OF THE "BOY COLLECTOR."

BY A. HERBST.

The subject at the present time commanding the attention of both collectors and dealers is the rapid decrease of the "boy collector." It is a well known fact that a great many of this class of collectors have given up collecting entirely, while there are some who have simply lost interest in the pursuit and have laid their collections away, and it stands to reason that they will never resume collecting again.

Now what does this mean to the dealer? A large loss of business and overstocked with cheap stamps, and then, everyone knows that there is more profit in selling to the young collectors than the more advanced. There are, no doubt, a great many collectors who say "what do we care for the dealer?" Now, is it not the dealer who keeps up the standard of our stamp journals? and don't our stamp journals uphold standard of Philately?

I do not mean to infer that we have lost all of our young collectors. Oh, no! there are still a great many in the fold. But let me tell you that the lost ones count.

The following are the words of a well known dealer: "Yes, we have lost a large share of the boy trade the past year or two. I will tell you from experience that the boy collector of the present day wants

stamps that are "going up" and not the cheap stamps that he formerly cherished."

What is the real cause of this decrease? Some claim it is the speculative issues (such as Seebecks, etc.) others claim it is the speculator's fault and others say it is the increase of new issues. I am also of the same opinion. The young collector finds that he can not keep up with all the new issues that constantly appear so he gives up in despair.—International Stamp.

### THE EFFECT OF PHILATELY.

BY D. HARLAN KING.

In this article I mean to treat only of the effect Philately has upon the individual.

Have you ever noticed that in nine cases out of every ten, when you see a young man, you can tell whether or not he is a philatelist, just as soon as you catch a sight of him? He shows it usually in his general appearance. Even though he may not be dressed extravagantly, yet you will always find him neat and clean. He has learned this through his experience in Philately.

If he has advanced very far into this delightful pursuit, on examining his album you will find the stamps neat and clean and arranged systematically with splendid taste. You see he has acquired this habit involuntarily by having been trained in Philately.

Continued on page 8.

# The Michigan Philatelist.

A monthly magazine devoted to Philately.

**JOHN C. BRASSINGTON, PUBLISHER.**

**W. H. KESSLER, JR., EDITOR.**  
(Station A. Detroit. Mich.)

**I. E. PATTERSON, CANADIAN EDITOR,**  
Guelph. Ontario, Canada.

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Reading notices, each insertion, per line 10c.

Address all communications and make all checks and money orders payable to

**JOHN C. BRASSINGTON & CO.**

Hart, Michigan.

**NOTICE**—New York City advertising taken by A. J. LITTLEJOHN; permanent address: care Dramatic Mirror, 1432 Broadway, New York. No extra charge. Prompt attention paid to all correspondence.

THE 5th annual convention of the Sons of Philatelica will be held on August 4 in Gettysburg.

WE have not received as much support as we expected, but we are going on just the same. If you like our paper why not subscribe.

THE Michigan Philatelic Society will hold its annual convention in Port Huron August 7, 1896. The publisher expects to be present and would be pleased to hold proxies.

WE have also received "Edward's Philatelic Press List" No. 2. It is very much better than No. 1.

WE were recently offered by a Philadelphia speculator unused o. g. \$2 Columbians at \$1.90 each.

Do not forget that our editor, Mr. W. H. Kessler, Jr., is a candidate for secretary of the Philatelic Sons of America. He is the western choice.

JOHN BISBEE of Stoughton, Mass. announces that he will publish a quarterly advertising paper named "The Advertiser's Friend" with a circulation of 10,000 copies about Oct. 1st.

WE have received Philatelist, Home Worker, Philatelic Era, Evergreen State Philatelist, Philatelic Free Lance, Philatelic West, Boston Philatelist, Philatelic Paragraph, Texan Philatelist. We would like to exchange with all others.

BERRAM J. BISHOP has, from early boyhood, been an enthusiastic stamp collector. He has, of late, taken a very active part in philately, and writes for many of our best papers. Mr. Bishop is the popular candidate for treasurer of the Philatelic sons of America, and if elected will make a model officer. He is treasurer of the Michigan Philatelic Society.

FRED B. WOOLSTON is a candidate for official editor of the P. S. of A.

W. B. MURRY is a hustling candidate for librarian of the P. S. of A.

VOL. 1 No. 1 of the American Collector, published by R. M. Miller of Pincy Creek, Md., has appeared.

THE "Philatelic Literature Collector," published by L. H. Mutch, has appeared. It consists of six pages and cover.

H. D. RUEHLMAN of Sharon, Wis., announces the "Wisconsin Philatelic Blue Book," to be issued on Sept. 1st, 1896.

STAMP collectors, especially of Michigan, should have a copy of the Directory of our own state, at 25 cents, from the publishers.

TO ADVERTISERS. We will allow 30 per cent discount off our rates for a contract advertisement to run three months or over and to begin with the next number.

A. A. THOMPSON, of Laconia, N. H., who was arrested for securing stamps from dealers and not paying for same, plead guilty. Sentence was deferred for same as it was shown that he had no intention of defrauding and promised to pay all his creditors as soon as possible. Thompson was young and thought

like Ivy L. Lee that any person could run a stamp business. His mother, being a poor widow, helped Thompson considerably.—The American Collector.

SEVERAL of our contemporaries are lamenting over the lack of advertising given our publications during these summer months and producing arguments why stamp advs. should pay during the so called dull season. While we have no complaint to make as yet, nor ever should have with our circulation and rates, it seems to us that enterprising dealers should use printers' ink the year round. We always think a subscriber secured during the summer is worth two secured in the winter months. He is one who never grows tired of our hobby; he always promptly renews his subscription, and we cannot see why the summer customer should not be of equal advantage to the dealer. It is a well known fact, that when the fall trade opens up, advances all along the line on certain stamps take place, many of them not being procurable at any price until the new catalogue is out. The experienced buyer realizes this and is always ready to snap up any bargain offered during this time. Why not then offer a few bargains each month and give the summer advertising a fair test, using—of course—a live medium?—Evergreen State Philatelist.

After looking through his collection, take a glance at his room, and I think you will find books, pictures, furniture and everything in perfect order.

What has caused this result?

You will also notice he has quite a collection of photographs of prominent philatelists, proving that the philatelist loves company, and let me notice right here that you will very seldom find a philatelist in bad company. Tongs and philately are not very good friends and cannot survive long together. Then last, but not by any means least, you will find that as a rule philatelists are very fond of the girls. Philately teaches us to have a great admiration for anything that is beautiful, and of course it is an established fact that most girls are beautiful in some one's opinion.

Now I have attempted to enumerate some of the effects philately has upon the individual and you have probably noticed that they are all good ones. If I should try to name the bad effects I think I would have a very short list, so, long may the banner of philately wave over the land of the free and the home of the brave.—Pennsylvania Stamp.

TALKING about philatelic politics just reminds us that we noticed a very lengthy article by J. Henry Thomas in the March Pennsy lauding Roy F. Greene and advocating

him for the next presidency of the P. S. of A. The author states that he will vouch for everything that G. does. If he would only have said he would vouch for everything Roy F. Greene has done, then we would ask Mr. Thomas to return the S. of P. Library of some 4000 pieces which is still in Greene's possession or remit its value.

After the S. of P. convention in Chicago in 1893, Greene resigned as librarian which office he held in the S. of P. and also sent in his resignation as a member. His resignation as librarian was accepted but his resignation as a member was not accepted until he turned over the S. of P. library to his successor, this up to the present time he has refused to do although he has been repeatedly requested to do so.

P. S. of A. members do you think this kind of a man will make your society a model president?—American Collector.

#### Our First Coins.

The first coins really deserving the name of United States coinage were struck off as "pattern pieces" by Benjamin Dudley at the instigation of Robert Morris and were laid before congress in 1783 as specimens of what the coinage should be. They were a "mark" and a "quint" and thus described: The "mark"—obverse; an eye, the center of a glory, 13 points cross equidistant a circle of as many stars. The "quint" is similar in design, the value on reverse being noted.



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**RAILROADS MUST PAY.**

**CAN'T CARRY THEIR OWN LETTERS  
 WITHOUT POSTAGE.**

CHICAGO, ILL., July 9—Railroad companies may no longer carry their business letters over their own roads without paying postage to the government. An order has been received from Postmaster-General Wilson by Major Stewart and Postmaster Hesing insisting upon the enforcement of the postal laws against railways carrying their own letters. An exception is made in favor of letters that have to do

with the business of the train carrying them. But all letters to station agents and officials are forbidden to be carried without postage and the inspectors are directed to enforce the law.

The railroads, however, will not be required to mail their letters as ordinary citizens and corporations.

They will be supplied by the government with a specially stamped envelope, which they must cancel on delivery to the train men.

The express companies have been using such envelopes for some years.—Newspaper Dispatch.

## CANADIAN CHIPS.

BY I. E. PATTERSON.

The Canadian Philatelic Magazine for June is not out yet.

Mr. C. Bailey of Toronto is confined to the house by illness.

Perley H. Jaquith has been expelled from the Dominion Philatelic Association.

A stock company has recently been formed in Berlin, Ontario, to publish a philatelic paper.

Among the curious things found in the dead letter office were a glass eye and a set of false teeth.

Alexander M. Muirhead is the popular candidate for president of the Dominion Philatelic Association.

The Philatelic Free Lance will issue a Canadian number in the fall. Brother Morris says it will be a great one.

The U. S. letter carriers on the Michigan Central trains running through cars are not changed for Canadians as heretofore.

John Edwards' Philatelic Press List No. 2 is out and is a decided improvement over No. 1. The circulation is 3,000. No. 3 will be issued Sept. 1 and will have a circulation of 5,000.

Philatelists of Ottawa predict a new issue of stamps when Laurier's government has organized. A new issue is badly needed, and if it proves more than a rumor we

hope the time-honored bust of her majesty will be given a rest and some prominent Canadian statesman substituted.

Dealers who value their stamps should not send them to Carl Odell, box 189, Guelph, Ont., as he has an undue fondness for other people's property.

Woodstock, Ontario, has a flourishing philatelic society, of which Claude R. Sanagan is secretary. The society will join the D. P. A. and become branch No. 1.

Toronto is a candidate for the '97 convention of the P. S. of A. Detroit would be satisfactory to Canadian collectors, however, and we hope to see the "City of the Straits" win.

Mr. C. L. Hannington of New Brunswick is a candidate for Can. V. P. of the P. S. of A. Mr. Hannington will be remembered as the person who exposed the celebrated Coombs frauds.

The annual convention of the Dominion Philatelic Association will be held in Toronto during the fair there, Sept. 1-12. Special rates on all railroads. All those desiring to attend should notify the secretary, Irving E. Patterson, before Aug. 25th.

To advertisers: We will allow 30 per cent discount off our rates for a contract advertisement to run three months or over and to begin with the next number.

**THOSE 3c. '75s.**

BY C. A. GURNEY.

MR. EDITOR—If some one of those so-called experts will kindly give the few of us who hold 3c. pink and red-brown dues some rules by which we can settle forever all doubts and qualms of conscience the best, or rather the worst, of us experience when we examine our fondly cherished treasures, and give us that same "lamb like expression" and apparent truthful interior exhibited by the oily tongued dealer who sells us these stamps "at a bargain," I am sure that he will at least deserve the blessings of all philatelists. I see that many of the journals claim that no 1875 reissue of the 1869 "Horseman" stamp was ever used. A few weeks ago I secured several 3c. 1869 stamps from a boy who gathered them from some family letters, leaving as directed portions of the original covers. On removing the paper from one of the stamps, which was very bright and lightly canceled, I noticed there was no grill, and after carefully examining with a glass I came to the conclusion that I had an ungrilled 1875 reissue.

The average stamp paper of today is a snare and delusion. From cover to cover it is nothing but quarrels and bickerings between candidates for society offices and quite often mud-slinging equal to any political schemer. This may

be of interest to the society members but it offers little attraction for new members, and certainly there is little information or enlightenment for the average collector. When the journals recognize this fact and make an effort to educate and improve us, then the "boy trade" and collectors' interest will certainly increase and improve.

To advertisers: We will allow 30 per cent discount off our rates for a contract advertisement to run three months or over and to begin with the next number.

**EXCHANGES.**

One notice, not exceeding 35 words, FREE to subscribers. Additional notices, one-half cent per word.

Advertising space in this magazine to exchange for 1869 issues, except 2c and 3c. Address the publisher.

I want to exchange Philatelic papers for others. Sent want and duplicate lists. I also have paper money, foreign postals, autographs, &c., to exchange. E. B. Jones, 717 Otoe St., Sioux City, Ia.

Will exchange one 1890 2c. carmine, left two capped, for five covered philatelic papers; or same, both twos capped, for eight covered philatelic papers. Three cigarette pictures for every covered philatelic paper sent me. Theo. E. Stein, 255 12th Ave., Grand Rapids, Mich.

Will exchange unused capped 2 cent envelopes, value 40 cents, business card cut out, and Scott's No. 697, 760, 765 and 767; used 650, 652, 705, 720, 733, 1082, 1085 and 1087 for U. S. adhesives worth 25 cents or more. Cash prices  $\frac{1}{2}$  off Scott's 56th. Capped envelopes 25 cents each, five for \$1.00. John Arbtin, Des Moines, Ia.

**METHODICAL COLLECTING.**

BY H. I. WATTS.

When one's collection has passed the 1,000 mark and, of course, grows more slowly than at first, the putting in of a stamp here and there does not make much show, and the increase seems slower than it really is.

Then is the time to begin to use method in your collecting. Look over your album and see what sets and issues are nearly complete. Then when you get your next lot of approval sheets, look for stamps to complete those sets. When they are done, take up others. In this way, filling up one country at a time, you will learn much more

than if you added stamps at random. When you have got all the cheaper stamps of a country you will find that it presents a fine appearance, and you can add the higher-priced ones whenever they can be got, one at a time. One year's methodical collecting will give more return than two years' random work.

Try it. Pick out some country and fill up all the blanks in it you can. Have a few full pages in your album, at least.

"John," said his wife, "you were out last night playing poker." "No I wasn't," he replied, "I was in—just \$6."—New York Herald.

**Circulation****No. 3****5,000**

**Edwards' Philatelic Press List**  
**AND Advertiser of Philatelists' Supplies**

*No. 3 will be out promptly on Sept. 1st, 1896. It will contain 32 pages, have a colored cover of neat and artistic design, and 5,000 copies will be printed and HONESTLY CIRCULATED in all parts of the world. Advertising rates are strictly as follows. Cash with copy. No discounts:*

*One page, \$5.00.*

*1-2 page, \$3.00.*

*1-4 page, \$2.00.*

*1-8 page, \$1.00.*

**John Edwards,**

PHILATELIC PRESS AGENT,

50 LATOUR STREET,

MONTREAL, CANADA



# Postage Stamps

—OF THE—

## UNITED STATES

|        |     |                              |        |
|--------|-----|------------------------------|--------|
| 1869   | 1c  | Buff Franklin.....           | \$0 45 |
| "      | 2c  | Brown Horseman.....          | 13     |
| "      | 3c  | Blue Locomotive.....         | 2      |
| "      | 6c  | Blue Washington.....         | 68     |
| "      | 10c | Yellow Eagle.....            | 80     |
| "      | 12c | Green Steamship.....         | 70     |
| "      | 3c  | Green on original cover..... | 6      |
| 1872   | 12c | Dark Purple*.....            | 70     |
| "      | 12c | — on original cover.....     | 85     |
| "      | 15c | Orange.....                  | 16     |
| "      | 24c | Purple.....                  | 1 90   |
| 1875   | 5c  | Blue Taylor.....             | 4      |
| 1882   | 6c  | Red on original cover.....   | 15     |
| 1883   | 4c  | Green Jackson.....           | 3      |
| 1890-3 | 15c | Blue Clay.....               | 8      |
| "      | 30c | Black Jefferson.....         | 12     |
| "      | 90c | Orange Perry.....            | 80     |
| 1893   | 15c | Green Columbian.....         | 25     |
| "      | 30c | Red Brown Columbia.....      | 50     |
| "      | 50c | Slate Blue.....              | 90     |

Collectors in the United States and elsewhere not finding what they want in any of my advertisements will send me their want lists, and receive promptly my spot cash offers, which will be very low. Register money, unused postage stamps low denomination of any country in the world accepted for stamp orders, or advertisements and subscriptions for my publications.

**B. L. BEARD,**

**MONTREAL, CANADA.**

P. O. Box 179.

### A Few Bargains in Envelopes:

|      |                         |                              |        |
|------|-------------------------|------------------------------|--------|
| 1883 | "4 Wavy lines"—2c       | Red on Fawn.....             | \$0 18 |
|      |                         | 2c Red on Amber "Nov.".....  | 10     |
| 1884 | "2 Wavy lines," July—2c | Brown on Or. buff die A..... | 16     |
| 1870 | 2c                      | Brown on Orange.....         | 30     |
| 1874 | 1c                      | Blue on Orange, "die B"..... | 07     |

All unused and in first-class condition. Entire. Terms cash with order.

**OVEL STAMP CO., Hart, Mich.**

---

## Special Offers

- \$2.00 Columbian, used, fine specimen, and a year's subscription to The Michigan Philatelist, for only **\$3.50**
- \$2.00 Columbian, unused, o. g., very fine specimen, and a year's subscription to The Michigan Philatelist, for **\$3.50**
- \$3.00 Columbian, used, fine specimen, and a year's subscription to The Michigan Philatelist, for only **\$3.50**
- \$4.00 Columbian, used, fine specimen (but a small nick on top of stamp), and a year's subscription to The Michigan Philatelist, for only **\$4.00**
- Stamp Collectors' Hand Book and Directory of Michigan, and a year's subscription to The Michigan Philatelist, for only **35c**
- 50 varieties of Foreign Stamps and a year's subscription to the Michigan Philatelist, for only **27c**
- 1 set of '96 Cuban Stamps and a year's subscription to The Michigan Philatelist, for only **75c**

☞ Remit by draft, money or express order. Unused one and two cent stamps taken for sums under 50 cents. Address

**John C. Brassington & Co., Publishers,**  
**HART, MICH.**

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.....SEPTEMBER 1896.....

# THE MICHIGAN

Volume I



Number 3

## PHILATELIST

NEW SERIES

PUBLISHED BY  
JOHN C. BRASSINGTON & CO.  
HART, MICHIGAN.

## A Trial of My Stamps Solicited

**1895—Postage Due.**

|  |       |
|--|-------|
| 1, 2, 3, 5 and 10c.—nice condition ..... | \$ 18 |
| 1, 2, 3, 5 and 10c.—new o. g., fine..... | 40    |
| 30c. deep claret, new, o. g. ....        | 60    |
| 50c. " " " " .....                       | 75    |
| Full set, cancelled, fine.....           | 1 25  |
| Full set, new, o. g., fine.....          | 1 45  |

**1891-3—Postage Due.**

|   |       |
|---|-------|
| 3c. Claret, used, nice .....                  | \$ 12 |
| 30c. Claret, used .....                       | 55    |
| 30c. Claret, new, o. g., fine.....            | 75    |
| 50c. Claret, new, o. g., fine.....            | 1 00  |
| 1, 2, 3, 5 and 10c.—Claret, lightly cancelled | 22    |
| 10 different cut sq., U. S. envelope.....     | 05    |

**Packet No. 1.**  
 15 different U. S. and Canadian stamps, all nice copies, including dues, department and adhesive, only ..... 09

**Packet No. 2.**  
 25 different U. S. and Canadian stamps, and some extra nice adhesives, only..... 15  
 These packets catalogue and are worth four times the price.

In sending for approval sheets be sure and state the grade of stamps you wish and don't send for same unless you can send references or you are known to me.

**Frederic W. Clark, 637 BAKER ST., DETROIT, MICH.**

## WANTED!

Advertisers to send AT ONCE for space in the

### Wisconsin Philatelic Blue Book

of which 2,000 Copies will be issued by **H. D. RUEHLMAN, OF SHARON, WIS.,** on Oct. 1, 1896.

This book will be the most complete list of collectors of Wisconsin ever issued, and besides list of collectors, will contain a list of all papers ever and now being published in the state, besides cuts and write-ups of several of the prominent members.

One copy will be sent free to all advertisers and one to each collector whose name appears in the book. Considering the way the book is to be issued advertising rates are very low. They are: One page, \$1.00; one-half page, 60 cents; one-quarter page, 35 cents. Exchange notices, ½ cent a word. [No adv. or exchange inserted for less than 10 cents.]

**SECURE SPACE EARLY.**

## DEALERS' DIRECTORY.

A five-line advertisement will be inserted in this column one year for \$2.00; six months \$1.25; three months, 75 cents.

**Ovel Stamp Co., Hart, Mich. Loc. box 67.** Dealers in all kinds of postage stamps for collections.

**John C. Brassington & Co., Hart, Mich.,** dealers in U. S. and foreign postage and revenue stamps. Stamps on approval at 50 per cent commission. Revenues wanted.

**Just Tell Them**  
*That you saw me, and send for a free sample copy of . . . their neat journal for stamp collectors, to The Philatelist Waterville, Wash.*

## The Pennsylvania Stamp

First cousin of the Penny's, is now for limited time only offering a year's subscription for only 15c; also will accept a few trial advs. at 25c per inch. Cash with copy. Name and address inserted in Collectors' Directory 4c per one or 10 per three insertions. An adv. in Bargain Column three words for 1c. Exchange Column is for the free use of our subscribers; limit, 30 words. The Stamp has a guaranteed monthly circulation of 1500 copies. Address at once

**LAWTON, CLEAVER & CO., PATTERSON'S MILLS, PA.**

**Wanted—An Idea**  
 Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth! Write **JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C.,** for their \$1,800 prize offer and list of two hundred inventions wanted.

## "International Stamp Exchange.

Stamp collectors in all parts of the world welcomed as members. Subscription 1s. 6d. per annum; 2s. 6d. to foreign members. No commissions. Full particulars and all information can be obtained through perusal of prospectus, a handsome booklet, which will be forwarded to all applicants, post free. Address all communications to the Secretary, **ALEX. LYALL, 73 Loamhead Terrace, ABERDEEN, SCOTLAND.**



# The Michigan Philatelist.

Devoted to the Interests of Stamp-Collecting.

VOL. I.

SEPTEMBER, 1896.

NO. 3.

## U. S. REVENUE CHECKS AND STAMPED PAPER.

BY FRANK L. VAN DERMARK.

Though little collected at present I think these stamps should be collected the same as other U. S. revenues, and also catalogued. I have been studying these stamps a short time and discovered a few facts which might be interesting. I copy the following from a letter received from Mr. Walter Bain of St. Louis, viz. "It was my good fortune a few weeks ago, in conversation with a friend of mine, to discover that he was the first man to use a check with the stamp PRINTED on the paper. He gives me the facts as follows: The stamp was a facsimile of the adhesive 2c revenue printed in a pink or flesh color in the corner of the check; surrounding it was the regular black square as printed for the adhesive stamp. The first book of them was used by the firm of Birch, Murray & Co., 12 Wall St., New York, in June 1865. They were printed by the American Phototype Co., of Broad-

way, N. Y., who had the contract with the government to print a stamp on all documents requiring stamps. My friend informs me that the first day the stamps were in use they caused quite a stir not only in Wall street offices but among the government officers, and that in the afternoon he was called on by secret service detectives to explain why he should not be arrested for counterfeiting government stamps. They were referred to the American Phototype Co., who promptly showed their contract with the government. This company furnished all check and draft stamps used throughout the country and accounted to the revenue department for them."

So far as I can learn Mr. Bain is correct except in one point. I have a check with imprint of "Graphic Co., New York," printed just below stamp and in same color as stamp, which proves that the American Phototype Co. did not print all the stamps.

Mr. H. F. Mustain, Horse Cave, Ky., sent me several checks and

receipts, also a pen drawing of a stamp printed on a receipt in 1866. The stamp is printed in flesh color and is entirely different from anything I have ever seen. Mr. Mustain has the original receipt. I enclose a pen drawing of the same, which may be interesting to the members at the convention.

I also have a check with 2 cent vermilion postage stamp of 1875 issue used as a revenue stamp. I have seen sixteen varieties of bank check revenue stamps, and there are doubtless many more.

These stamps are interesting, and are printed in a variety of pretty and appropriate designs. They are mostly printed in orange. Again I say, why are these stamps not catalogued with other U. S. revenues.

I have several duplicates and would be pleased to hear from anyone interested in them.

#### LARGE VS. SMALL DEALERS.

BY EDW. PALMER.

There has never been much said on this subject, so I feel that I can say a few words in favor of "small" dealers, which will not come amiss.

I saw in one paper that "a large dealer could sell stamps as cheap as a small dealer and not sell his customers." Perhaps they CAN sell stamps as cheap, but they won't, and I furthermore wish to state that I have been "sold" by "large" dealers. When I first began collecting I answered only large and

so-called reliable dealers' advs. But I found my "choice" stamps were mostly reprints, Seebecks, etc. I found later that I could deal better and get good stamps at larger discounts of small dealers. Of course when I refer to small dealers I don't mean "kids" with only a few sheets of Seebecks and 10 Pf. Germans, etc., but reliable parties having a few hundred or a few thousand dollars' worth of good salable stamps, and willing to sell reasonably, so as to make a fair profit. They sell at good discounts and will pay better prices for stamps than the large dealer. Did you ever see the "buying" list of the large dealer? They offer insultingly small prices for your stamps, but if you wish to buy they will allow you the immense (?) discount of 10 per cent, and being speculators, they even then prefer to "hold" them. Of course they offer fancy prices for some stamps that they think they can "corner." But if you wish to buy a copy of that stamp "it isn't in stock."

There are exceptions to both cases: there are "deadbeat" small dealers and "square" large dealers, but as a general thing I think the "small" makes more honest money than the large dealer. The monotonous advs. of the large dealer pays publishers well, but I doubt if they get as many answers as a small dealer does for his real bargains told in a few spicy words. Let's make room for the small dealer.

## WANTED—A FEW REFORMS.

BY L. E. PATTERSON.

While the philatelic societies of today are much better than those of 1894, there is much room for improvement. We will briefly touch upon a few of these points. Perhaps you may have noticed how carelessly the application blanks to the various societies are scattered about. Some people sign as one reference and then scatter the blanks broadcast all over the country. Now, how easy it is for a person whose standing is not very good to procure one of these blanks and submit it to the society, and nine times out of ten it is accepted. Look at the prominent references Dodge and other noted stamp thieves obtained in order to join societies. And what did the persons signing these references know about them? Nothing at all; and in this way they were enabled to operate on a much more extensive scale. It is certainly wrong for a person to scatter blanks with his name attached as reference, and about the only way this can be stopped is by making the reference liable to a certain extent. This could be easily done, and then we would have greater care taken in the selection of new members. But some say that it would cut off the list of applicants and very few would join. It certainly would lessen the applications, but those received would be the applications

of persons whose character, we might be reasonably sure, was good. Better to have twenty-five members of good character than a miscellaneous lot of one hundred.

Again we notice the large number who do not pay their dues in the societies, and are thus a constant source of expense to the society. Why is this? Because the members were not careful enough in the selection of new members. It would be a good plan to have the initiation fee and first year's dues paid in with the application, and no applications inserted unless the dues were paid; and then if the second year's dues were not forthcoming by the end of the first year to drop the member at once, and thus save the society much expense. All four larger societies carry a certain number of deadheads, and of course this increases the expense, and thus the members in good standing are called upon to keep up the deadheads.

Then there is the system of voting for convention seats. Members should not be allowed to vote proxies on a convention seat. It should be chosen by ballot and thus the place favored by the majority of the members would win. As it is now, the members have very little part in the choice of a convention seat, the proxy holders being the principal parties concerned. Pledges are often disregarded and votes bought and sold,

and thus the will of a majority of the members is cast aside for the benefit of the few. The result is a much smaller attendance and less interest. There are many more reforms that we might mention, but the above are the principal ones needing attention.

◆◆◆  
S. W. MAYWOOD.

Mr. Maywood began collecting about 1893, starting at first as a general collector. Not long after, he ceased collecting foreign and collected "United States" only. He soon saw that this was getting quite expensive, and as the "dealer fever" took possession of him he ceased collecting altogether.

About the last of '95 he took a fancy to U. S. document revenues and began to collect them exclusively. He has now a collection of about 125. He is a candidate for secretary of the League of American Philatelists, and any assistance you can give him will be greatly appreciated.

◆◆◆  
TAKE CARE.

A. M. Raveshide of Houston, Texas, well deserves careful attention. We have seen his name quite frequently in print, but notwithstanding a great deal of trouble on our part we have never been able to collect \$21.50 from him due us since March 20, 1894, and herewith offer this account for sale.—*Filatelie Facts and Fallacies.*

"STRAY STRAWS."

BY BERTRAM J. BISHOP.

At last the noise and rumble of the philatelic elections are over for another year. Great has been the joy and great has been the disappointment of many. Good men were elected and good men were turned down. And the same is the case in the matter of poor men. But all cannot be pleased and we shall have to travel in the same old rut until another year of excitement rolls around. So here's to the success of the new officers and may our societies prosper under their guidance.

The writer recently took a bicycle trip to Chicago and Milwaukee. I did not see many of the stamp boys on the road, as my trip was a hurried one. At Grand Rapids I met Wayne L. Mills. He is a jolly good fellow and he and his friend, Howard Tracy, accompanied me for some 17 miles on my trip. I called at the "Star" office at Coldwater to interview our old friend, W. C. Bailey, but he had left a few minutes previous, so I missed him.

While I was absent I presume Messrs. McDermott and Becker passed through Wyandotte, as their route from Toledo to Detroit runs through our little city. I regret very much that I was not able to meet these gentlemen.

A fairly good report of the M. P. S. convention was given in the Port Huron Daily Times. Slowly

but surely the outside world is beginning to recognize us and our associations as a part of themselves.

#### CANADIAN NOTES.

BY L. E. PATTERSON.

Look out for a new philatelic paper from Halifax, N. S.

A number of Nova Scotia's philatelists will endeavor to revive the defunct Nova Scotia Philatelic Association.

The Canadian Philatelic Magazine is running the best catalogue of Canadian revenues that we have seen thus far.

Niagara Falls and Halifax are contestants for the 1897 Dominion Philatelic Association convention. Each has many adherents.

Mr. E. S. Moyer, formerly publisher of the *Pet Philatelist*, has given up stamp collecting. Mr. John Lowe, an old Toronto collector, writes us that he is no longer interested in stamps.

Stamp Lore is intended purely as a financial venture, but paying stamp papers are scarce articles in Canada. Stamp Lore is the best paper published in Canada for some time and we hope it will be a success.

At last we are to have a weekly. On August 29th Wm. R. Adams will issue the first number of the *Canadian Weekly Stamp News*. Mr. Adams will start off with a good list of paid-up subscribers and hopes to have the weekly on a pay-

ing basis within a short time. The subscription price will be only 30 cents a year, thus placing it within reach of all.

The Dominion Philatelic Association will hold its convention at Toronto Sept. 8th and 9th. A full report of it will be published in the next number of the *Michigan Philatelist*.

Lieut. Thomas Mitchell, a well-known Toronto collector, recently returned from a trip to England. Lieut. Mitchell was a member of the famous Canadian rifle team that carried off first prize in the international shoot at Bisley.

Ontario must be in the swim, so R. G. Widdicombe of St. Catharine, Ont., will issue the *Address Book of Canadian Collectors and Dealers*. It will be a marvel of typographical skill, and will contain, in part: (1) Names and addresses of all Ontario collectors; (2) names and addresses of all Canadian dealers; (3) names of all philatelic papers ever published in Ontario; (4) a write-up of the Dominion Philatelic Association, Canada's only national society. The publisher has our best wishes for success, as such a book is much needed in Ontario.

#### Fall Styles with Variations.

"Overcoats are to be short and trousers tight this winter."

"I'm all right, only my trousers will be short and my overcoat tight."—Chicago Record.

# The Michigan Philatelist.

A monthly magazine devoted to Philately.  
**Official Organ Michigan Philatelic Society.**

Entered at the Postoffice, Hart, Michigan, as  
 second-class matter.

**JOHN C. BRASSINGTON,**  
 EDITOR AND PUBLISHER.

**I. E. PATTERSON, CANADIAN EDITOR,**  
 Guelph, Ontario, Canada.

## ANNUAL SUBSCRIPTION

To all parts of the United States, Canada  
 and Mexico, in advance, 25 cents.

To all other countries, in advance, 40 cents.

## ADVERTISING RATES.

| Space.           | 1 mo. | 3 mo.  | 6 mo.  | 1 yr.  |
|------------------|-------|--------|--------|--------|
| One inch.....    | \$ 50 | \$1 35 | \$2 50 | \$4 75 |
| Two inches.....  | 90    | 2 50   | 4 75   | 9 00   |
| Half column..... | 1 50  | 4 00   | 7 50   | 14 00  |
| One column.....  | 2 75  | 7 50   | 14 00  | 25 00  |

Reading notices, each insertion, per line 10c.

Address all communications and make all  
 checks and money orders payable to

**JOHN C. BRASSINGTON & CO.,**  
 Hart, Michigan.

VOL. 1, No. 1, of the North  
 State Philatelist has been received.

THE Minnesota Stamp is a new  
 paper published by Hart & Rnehl-  
 man of Pipestone, Minn.

Mr. C. Keymer, a prominent  
 collector of Kalamazoo, Mich., was  
 in our city a few days last month  
 and made a pleasant call on the  
 publisher.

No. 1 of the Philatelic Trade  
 Promoter is announced to appear  
 December 1, with a circulation of  
 5,000 copies, by E. Fischer Clifton,  
 Cincinnati, O.

NEXT month we will give to  
 readers of our paper the portrait of  
 the publisher.

THE Southern Philatelist has  
 again appeared after a vacation of  
 a few months.

THE Evergreen State Philatelist  
 for July contains portraits of Ralph  
 W. Ashcroft and Benj. P. Thomas.

WE are a little late this issue on  
 account of an unavoidable delay.  
 We hope to catch up with the next  
 issue.

Now that the society conventions  
 are over we shall expect some good  
 reading matter hereafter in the  
 papers.

THE Ovel Stamp Co. of this city  
 has gone out of the stamp busi-  
 ness. All debts made by them will  
 be settled by the publisher.

WE have received this month:  
 Lone Star State Philatelist, Minne-  
 sota Stamp, Southern Philatelist,  
 Alleghany Philatelist, Philatelist,  
 Niagara Philatelist, Home Worker,  
 Michigan Stamp, Weekly Philatelic  
 Era, Evergreen State Philatelist,  
 Philatelic Free Lance, Philatelic  
 West, Boston Philatelist, American  
 Collector, Texan Philatelist, Penn-  
 sylvania Stamp and International  
 Stamp. We wish to exchange with  
 all others.

## MICHIGAN PHILATELIC SOCIETY.

## OFFICERS.

President—J. T. Percival, Port Huron.  
 Vice President—B. J. Bishop, Wyandotte.

Secretary—W. G. McDonald, 503 14th street, Port Huron.

Treasurer—F. L. VanDermark, Alden.  
 Exchange Superintendent—Edward Palmer, New Boston.

Librarian—Chas. Garland, Ironwood.  
 Counterfeit Detector—Alan Fernald.

Trustees—B. J. Bishop, W. H. Kessler, Jr., A. H. Kessler, A. H. Kessler, Detroit.

Official Organ—The Michigan Philatelist.

The convention of the Michigan Philatelic society met at Port Huron Aug. 7, 1896, the president, W. H. Kessler, in the chair.

The following members responded to roll call either by proxy or in person, to wit:

B. J. Bishop, F. L. Norton, E. B. Huyler, C. R. Remer, W. R. Harrison, W. C. Bailey, F. L. VanDermark, F. K. Boonhower, C. L. Sitzer, M. A. McLean, I. E. Patterson, H. B. Merritt, W. L. Mills, A. H. Kessler, Camille Cools, Chas. E. Evans, H. C. Beek, J. C. Brassington, Isaac M. Bates, W. H. Kessler, Jr., J. T. Percival, W. G. McDonald, Edward Palmer, Alan Fernald, C. W. Phillips, Wesley Bigger, A. J. Montrose, D. L. Ballentine, Philo Truesdell, Chas. Garland.

The secretary submitted report saying that twenty-four members had joined during the year and that thirty-five were in good standing up to date.

The treasurer reported that the society had a small balance in the treasury and all debts paid.

Moved and supported that we

proceed to the election of officers for the coming year. Carried.

The president appointed D. L. Ballentine and Ed Palmer tellers.

The ballot for secretary showed that 30 votes were cast for J. T. Percival; he was declared elected.

For vice president B. J. Bishop received 24 and J. C. Brassington 6. Mr. Bishop was declared elected.

For secretary thirty votes were cast for W. G. McDonald and he was declared elected.

For treasurer F. L. VanDermark received 17 and W. L. Mills 13. Mr. VanDermark was declared elected.

For exchange superintendent Edward Palmer received 30 votes and he was declared elected.

For counterfeit detector Alan Fernald received 23 and I. E. Patterson 7. Mr. Fernald was declared elected.

For librarian M. E. McLean got 13 and Chas. Garland 17. Mr. Garland was declared elected.

For trustees B. J. Bishop, W. H. Kessler, Jr., and A. H. Kessler received 30 votes and were declared elected.

For the next convention Bay City received 17 and Pontiac 13. Bay City declared chosen for next convention.

J. C. Brassington & Co. made proposition to furnish copies of Michigan Philatelist to each member at 14c and also be official organ for society.

Moved and supported that prop-

osition be accepted and Michigan Philatelist be the official organ of the society. Carried.

Moved and supported that the president appoint an auction manager, purchasing agent and an attorney. Carried.

The convention listened to a very able paper written by F. L. Vandermark, entitled U. S. Revenue Bank Checks and Stamped Paper, which will be published in the official organ.

J. T. PERCIVAL,  
Secretary.

#### SECRETARY'S REPORT.

##### New members:

74. Camille Cools, Detroit.  
75. Isaac M. Bates, Detroit.  
76. Chas. E. Evans, Ironwood.

##### Applications:

Lee Miller, Bellevue; references, B. J. Bishop, S. W. Maynard.

Alan Fernald, 42 Howard street, Detroit; references, J. T. Percival, W. G. McDonald.

Roger Sands, Pentwater; references, B. J. Bishop, J. C. Brassington.

Clarke Thomas, 505 Stanton street, Port Huron; references, J. T. Percival, W. G. McDonald.

Chester Bayless, 443 VanDyke avenue, Detroit, Mich.; references, Camille Cools, J. T. Percival.

The above applications will be accepted on Sept. 1, 1896.

W. G. McDONALD, Secretary.

#### TREASURER'S REPORT.

|                       |        |
|-----------------------|--------|
| Balance June 27.....  | \$0 31 |
| Received June 28..... | 90     |
| Received July 9.....  | 25     |
| Received July 13..... | 25     |
| Received July 19..... | 50     |
| Received July 25..... | 25     |
|                       | -----  |
|                       | \$2 46 |

|                                |        |
|--------------------------------|--------|
| Paid H.C.B. for June I.P.....  | \$1 02 |
| Bal. Aug. 7 at Convention 1 44 |        |
|                                | -----  |
|                                | \$2 46 |
| Balance Aug. 7.....            | \$1 44 |
| Received Aug. 11.....          | 1 60   |
|                                | -----  |
|                                | \$3 04 |
| Paid Covention Expenses.....   | \$2 03 |
| Bal. sent to F. L. V.....      | 1 01   |
|                                | -----  |
|                                | \$3 04 |

Thanking the members for the high honor conferred on me in the office of vice president, I am

Fraternally,  
B. J. BISHOP.

#### TREASURER'S REPORT.

Aug. 19, 96,

|  |        |
|--|--------|
| Aug. 18 Received of B. J. Bishop, being balance in treasury..... | \$1 01 |
| Aug. 18 Cash for dues....  | 25     |
|  | -----  |
|  | \$1 26 |
| Aug. 19 Paid H.C.Beardsley for 71 I. P.....                      | \$1 07 |
| Balance on hand.....   | 19     |
|  | -----  |
|  | \$1 26 |

F. L. VANDERMARK,  
Treasurer.

#### SECRETARY'S ANNOUNCEMENT.

To fellow members of the Michigan Philatelic Society:

I feel very grateful to you for the honor you have bestowed upon me, as secretary of the M. P. S. I have always worked for the interests of the society and will see to it that we carry no deadheads this year. It has been approved by the president that all dues should be paid to the secretary, and he shall forward same to the treasurer. So new members and those in arrears for dues should forward dues to secretary. Members should send



for application blanks and try to secure new members.

Yours fraternally,  
WILL G. McDONALD,  
Secretary.

—  
TREASURER'S ANNOUNCEMENT.

Fellow Members, M. P. S.—Greeting:  
Having been elected treasurer of our society, I wish to thank one and all for the honor bestowed on me. Trusting that our society may rapidly increase in membership and our departments be useful to all, I am

Yours for M. P. S.,  
FRANK L. VANDERMARK.  
Alden, Mich., Aug. 19, '96.

—  
EXCHANGE SUPT.'S ANNOUNCEMENT.

To fellow members of the Michigan Philatelic Society:

Having had the honor of being elected exchange superintendent of the M. P. S. bestowed upon me, I shall endeavor to repay your kindness by trying to make this department a success. But in order to make it a success I must have your support. Put exchange books in the department; also let me put your name on the list of those to receive selections. I can furnish you with nice, durable books at the low price of 5c. each, six for 25c. Send for some books and put your duplicates in this department. If you mark them right I am sure it will repay you. When putting stamps in the book mark them as low as possible. Lay a stamp cata-

logue at 50c. down by a quarter; think which you had rather have. As this department will be run on a net cash basis, full catalogue price cannot be expected for stamps. Send for books today, so that we can get the department in running order as soon as possible.

Again thanking you for your kindness, and hoping to receive the hearty co-operation of all,

I am fraternally yours,  
EDW. PALMER,  
Exchange Supt.

—•—  
REGARDING GREENE.

Our quasi sentimental poetic Roy Farrell Greene in the last number of the Philatelic West attempts an explanation of his refusal to turn over the philatelic library of the S. of P. He says that Lewis M. Lang who alleges a claim against the S. of P. told him to hold it, as he expected to take the library in settlement of his claim. Greene knows full well that the present librarian should have custody of the library of over 4,000 volumes, and that Lang has no authority whatever in instructing him to hold it. If Lange has a claim he should attach the library and prove his alleged claim before the courts. Greene seems to have about 16 grains of sentimentality to 1 of good common-sense business, but after all he may be good enough to preside over a large number of the P. S. of A.—No. 790 in The American collector.

### CONVENTION OF THE S. OF P.

The S. of P. convention met at Gettysburg Aug. 4. Following is the way the ballot stood:

|                          |     |
|--------------------------|-----|
| President—               |     |
| B. T. Thomas.....        | 234 |
| C. W. Kissinger.....     | 65  |
| Vice President—          |     |
| J. E. Rahn.....          | 102 |
| Edw. C. Beggar.....      | 48  |
| L. G. Young.....         | 56  |
| Joe F. Beard.....        | 83  |
| Secretary—               |     |
| R. M. Miller.....        | 296 |
| John Holt.....           | 5   |
| Treasurer—               |     |
| P. L. Messer.....        | 256 |
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E. L. Kelland having declined

the nomination of auction manager, F. L. VanDermark was declared elected to that office.

Next meeting to be at Nashville.

### CANADIAN NOTES.

BY ALEX. M. MUIRHEAD.

Canada 15-cent—Reports to the contrary notwithstanding, the 15-cent stamp is still for sale, and in general use.

Various Matters—Eleven members were added in a bunch last month to the D. P. A. Patterson is a sure thing for secretary of the D. P. A. Nova Scotia Philatelic Association may be revived. Paulley's auction sale at Halifax last month realized \$400; sale consisted of 100 lots.

Canadian Weekly Stamp News—This new weekly, so the publisher informs me, is now out, and second-class rates have been secured. I trust that this will be more of a success than the other attempts. A weekly stamp paper is a burden that only a well-filled purse and a large stock of perseverance can bear.

D. P. A. Convention—Halifax is hot after the convention seat for 1897. The principal places proposed are Halifax, Niagara Falls and Toronto. Your correspondent admires the unfathomable gall of the Toronto members of the D. P. A. Not satisfied with having it this year, they kick for next year too. This society is the Dominion

Philatelic Association, not Toronto Philatelic Association. Torontonians should bear this in mind.

Canada Letter Cards—The 3-cent letter card is now having a wider range of usefulness than was predicted. They come in quite handy and are the handiest things imaginable in an emergency. The 1-cent card is used for local correspondence in towns that have no free delivery. It is very seldom used and seems to be an unnecessary production entirely. The 2-cent card is used in cities that have the free delivery system, and is found very useful by the banks. A 2-cent letter card generally bears this inscription: "Your note in favor of . . . . will be due on . . . . , and now lies at this bank, where payment is requested." It is therefore a rather unpleasant visitor.

Editor Drown in the last issue of his paper has this practical bit of sarcasm: "This new code also states that no matter if you know a grown man is a philatelic fraud, is the friend of philatelic frauds, deals in philatelic frauds, auctions philatelic frauds, you must not inform the buying public. But if he is a poor little schoolboy with morals only half formed, then jump on him, put him in jail, and make him a criminal; but the dealer, bless him! he advertises and you must not hurt his feelings; if you do you will be apt to lose his trade." —The American Collector.

#### CHARGES WITHOUT PROOF.

The following is a summary of an article which appeared in the San Francisco Call Aug. 20:

Some time ago one of the greatest sensations in the history of the local philatelic fraternity was produced by the publication of charges made against Georges Carion by his ex-clerk, George M. Schiller.

The latter claimed that he had entrusted to his former employer a consignment of French colonial stamps valued at \$400, and that Carion had taken certain valuable stamps from the books and had substituted counterfeits and inferior specimens. Schiller followed up his accusation by securing a search warrant with the object of recovering the missing stamps, but the search was without result. In the meanwhile Carion, in the presence of reliable witnesses, sealed the stamps, among which were the ones said to be counterfeits, in an envelope, and forwarded them to the consignors, the Scott Stamp and Coin Co. of New York, stating the charges made and asking a careful investigation of the returned consignment. This brought a prompt reply from the Scott Co., acknowledging the receipt of the stamps and stating that they could not find anything amiss with the stamps.

In view of this exoneration of Mr. Carion, mystery shrouds the motive which prompted the charges made by Schiller and leaves the

latter in a rather peculiar position. Mr. Carrion is inclined to look upon his ex-employee's action in a charitable manner and attributes it to a hallucination.

## EXCHANGES.

One notice, not exceeding 35 words. FREE to subscribers. Additional notices, one-half cent per word.

Seven vols. Century Magazine, fractional currency and old coins to exchange for good U. S. stamps and revenues. C. A. Gurney, attorney-at-law, Rhodes block, Hart, Mich.

I want a good copy of the 10c. 1847, for which will give good exchange. Only good specimen wanted. J. C. Brassington, Pub., Hart, Mich.

Good U. S. and foreign stamps to exchange for those not in my collection. Have collection of about 750 varieties. Also other stamps to exchange. C. Roy Remer, Flint, Mich.

I will give from 50 to 100 mixed U. S. stamps for every good stamp paper sent me. Will give exchange from my sheets for papers or will exchange stamps value for value. Many other articles for exchange. Edw. Palmer, New Boston, Mich.

## BUTTON COLLECTORS



The latest fad is to start a collection of various buttons, such as:

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Campaign  
Comic  
Motto and  
Advertising

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Write for approval sheets at 33½ per cent or 40 per cent discount to

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is my specialty. I have U. S. and foreign suitable for both beginners and advanced collectors, at large discounts. List of packets and single stamps on application. Blank approval books and sheets, also hinges very cheap. "Hand Book" of Mich, 15c. 25 vars. stamps free to all who will give my sheets a trial; premiums on fair sales. Better write me.

EDW. PALMER,  
New Boston, Mich.

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Wholesale dealer in

### POSTAGE STAMPS

411 W. Saratoga St., BALTIMORE, MD.  
New list just issued; sent free on application, to dealers only. Rare stamps and collections bought for cash.

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You should receive  
E. T. PARKER'S  
Priced List of Postage Stamps,  
BETHLEHEM, PENNSYLVANIA.

### PRIZE PACKET

75 fine varieties and a "Hand Book" of Michigan or a year's subscription to this paper, 25 cents.

List of packets and single stamps on application. A fine line of bargains always in stock. A J. W. Scott's best album (new) cloth and gilt, last edition, \$2.00, or will exchange for a \$2.50 International album, 1896, new.

Fine approval sheets against reference.  
EDW. PALMER, New Boston, Mich.



# Great Britain

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| 1856   | 2  | Envelopes each with 2 x 4d Rose Medium Garter..... | \$3 00 |
| 1856   | 6  | ..... 1 x 6d Lilac Heraldic Emblems.....           | 11     |
| 1857   | 2  | ..... 2 x 4d Rose Large Quarter.....               | 20     |
| 1862   | 6  | ..... 2 x 4d Vermilion Plate.....                  | 3 40   |
| "      | 3  | ..... 2 x 4d .....                                 | 4 25   |
| "      | 5  | ..... 1 x 1s Green .....                           | 1 25   |
| "      | 1  | ..... 4 x 3d Rose .....                            | 2 15   |
| "      | 3  | ..... 1 x 3d Rose .....                            | 2 58   |
| 1870   | 1  | ..... 4 x ½d Red ) .....                           | 10     |
| "      | "  | ..... 2 x ½d .... ) .....                          | 9 4 05 |
| "      | 3  | ..... 1 x ½d .....                                 | 15 8   |
| 1872   | 3  | ..... 1 x 6d Slate ) — .....                       | 20     |
| "      | "  | ..... 1 x 1d Red 1864 ) — .....                    |        |
| 1872   | 5  | ..... 1 x 6d Brown .....                           | 11 48  |
| 1867-9 | 2  | ..... 2 x 3d Rose .....                            | 4 1 30 |
| "      | 10 | ..... 1 x 3d .....                                 | 5 14   |
| "      | 9  | ..... 1 x 3d .....                                 | 6 14   |
| "      | 6  | ..... 1 x 3d .....                                 | 7 25   |
| "      | 8  | ..... 1 x 3d .....                                 | 8 30   |
| "      | 6  | ..... 1 x 3d .....                                 | 9 25   |
| "      | 10 | ..... 1 x 3d .....                                 | 10 25  |

My stock of all classes of postage stamps from all countries is superb.  
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### B. L. BEARD,

P. O. Box 179.

Montreal, Canada.



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\$2.00 Columbian, used, fine specimen, and a year's subscription to The Michigan Philatelist, for only **\$3.50**

\$2.00 Columbian, unused, o. g., very fine specimen, and a year's subscription to The Michigan Philatelist, for **\$3.50**

\$3.00 Columbian, used, fine specimen, and a year's subscription to The Michigan Philatelist, for only **\$3.50**

\$4.00 Columbian, used, fine specimen (but a small nick on top of stamp), and a year's subscription to The Michigan Philatelist, for only **\$4.00**

Stamp Collectors' Hand Book and Directory of Michigan, and a year's subscription to The Michigan Philatelist, for only **35c**

50 varieties of Foreign Stamps and a year's subscription to the Michigan Philatelist, for only **27c**

1 set of '96 Cuban Stamps and a year's subscription to The Michigan Philatelist, for only **75c**

Remit by draft, money or express order. Unused one and two cent stamps taken for sums under 50 cents. Address

**John C. Brassington & Co., Publishers,**

**HART, MICH.**

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SALE

.....OCTOBER-NOVEMBER 1896.....

# THE MICHIGAN

Volume I



Nos. 4-5

## PHILATELIST

NEW SERIES

PUBLISHED BY  
JOHN C. BRASSINGTON & CO.  
HART, MICHIGAN.





# The Michigan Philatelist.

Devoted to the Interests of Stamp-Collecting.

VOL. I.

OCTOBER-NOVEMBER, 1896.

NO. 4-5.



JOHN C. BRASSINGTON.

### THE SOCIETY OF DEFEATED CANDIDATES.

Organized Aug. 20, 1896.

This society was organized for the sole benefit of candidates who were defeated at the elections of the various philatelic societies held in 1896. The fraternal spirit is



R. M. MILLER.

Our portrait this month is Mr. R. M. Miller, of Piney Creek, Maryland, founder and organizer of the Sons of Philatelia and present secretary and first president. He has published several philatelic papers, The Curios being his first venture.

fully developed among the members, who are all on an equal footing, and no gang rule may ever be expected. The striking feature of

the society consists in the fact that a new board of officers is elected each month, and no member is permitted to hold more than one office during the year, and then but for one month. By this provision all the members have an opportunity for holding office (which is the laudable ambition of every true philatelist), and as our membership increases new offices will be added as may be found necessary.

The Philatelic Hoodoo is the official organ of the society, and contributions and advertisements are accepted only from those who are members of the society.

There are no initiation fees or dues. All that is required is that the applicant for membership forward to the secretary for the current month an application blank properly filled out, together with a copy of some philatelic paper in which his defeat is chronicled.

The Philatelic Hoodoo is mailed free to all members, and no charge is made for the same. A cordial invitation is extended to all eligible philatelists to join the society.

THE PHILATELIC HOODOO.  
Official journal of the Society of  
Defeated Candidates.

Published monthly.

Contents for October:  
The Salt River Brigade — Full page  
cartoon.  
Philatelic Politics as a Cure for  
Megolomania — C. W. Kissinger.

Wet Nipples and Pants Out at the  
Knees (Poem)—Roy F. Greene.  
Why I Lacked 57 Votes—I. E.  
Patterson.  
Defeat, Where is Thy Sting?—John  
R. Keech.  
Just Tell Them That You Saw Me  
—Every Paget.  
Composite Photograph of Defeated  
Candidates of the P. S. of A.,  
S. of P., and A. P. A.  
Why Kissinger withdrew from the  
A. P. A.—D. J. McDermott.  
Idle Fancies—Full Page Cartoon.  
Why Detroit Did Not Get the  
Convention—W. H. Kessler, Jr.  
'Twas But a Dream—F. H. Drown.  
Discussion—Philately or Politics,  
participated in by Charles F.  
Bridge, O. E. Klapp, B. J. Bishop  
and R. F. Maddigan.

---

#### A PROTEST.

BY BERTRAM J. BISHOP.

Undoubtedly all members of the M. P. S. have seen the reports of the so-called Port Huron convention. Now, while I do not wish to create any discord in the heretofore harmonious feelings existing amongst our members, I must take a stand against the election of at least one officer. Not that I hold any ill will toward Mr. Fernald (for he is the man), but simply because his election to the office of counterfeit detector was illegal, and very plainly illegal, too, for does not his application appear in the very number of the Michigan

Philatelist in which the notice of his election is printed. How can a person become an officer in an association before he is a member of it? But that is not the only reason, although it is a sufficient one. I must claim that my proxies, which were held by Mr. Percival, were instructed for Irving E. Patterson, and Mr. Fernald received all the votes but seven, while fourteen was the number of my proxies. Moreover, I have it straight from a number who were present that no ballot was held and Mr. Percival merely stated that such and such officers were elected, and as he held all the proxies, he practically ran the election to suit himself. I am not complaining about his treatment of me personally, but he assuredly did give my candidates a share, as they all received less votes than my proxies alone amounted to, and I know of at least two members who would have voted had they been given a chance, and that would have turned the election of these candidates, besides the '97 convention seat.

---

The J. T. Starr Stamp Co., Coldwater, Mich., would especially like the Michigan business. We wish to do a general business with every one. Long experience, large stock. Cash paid for old collections. Try us.

---

Be sure and try an advertisement in our holiday number. 'Twill pay

## DEALERS OF TORONTO.

IRVING E. PATTERSON.

Toronto has its share of active dealers, and the majority of them are located near the business center of the city. During the brief stay we made with them we found the Toronto dealers to be courteous and willing to pick up bargains at all times. The first victim was Mr. George A. Lowe, who has been in the stamp business a number of years, having been business manager of the Canadian Philatelic Magazine during 1895. Mr. Lowe reports business brisk and says that he anticipates a good winter trade. From Mr. Lowe's office, 49 Adelaide street east, we went to the Toronto fair to view his exhibit there. It was a fine one, comprising among others: 3d. unused, and 6d. New Brunswick; pairs 1d. 6d. and 8½d. Nova Scotia; British Columbia complete; Canada pair of 6d., block of four unused ½d., pair of ½d. perf. unused, blocks of 10d., blocks of 8ct. registered, 6d. perf., block of three unperf. 7½d., hundreds of the 1859 issue, also 8ct. registered, Sydney views, and numerous rare U. S. and West Indies. Mr. Lowe was distributing cards to which were affixed foreign stamps and on which were a few of the prices he recently paid for stamps. No doubt these will be the means of discovering many rare stamps. About twenty feet from Mr. Lowe's booth at the exhibition was situated the exhibit

of the Weston Stamp Co., 8 King street east, Toronto, with the general manager, Mr. Wilson Wilby, in charge. Mr. Wilby said that trade had been very brisk all the year with the exception of July and August; the prospects never were better for a brisk winter trade. The specialties of the Weston Stamp Co. are Canadians, U. S. and British Colonies, and in these they have an unusually fine stock.

The exhibit at the fair was characterized by its neatness, and contained many rare and valuable stamps, among which may be mentioned a complete set of Canada, Nova Scotia, New Brunswick and Prince Edward Islands; also specimens of the famous Connell stamps and shillings, shades and strips in abundance. One of the Weston Co.'s specialties is supplying new issues at a slight advance over face and their stock of new issues would compare favorably with any in the U. S. Mr. Wilby is also an advanced collector, his collection containing 9,600 varieties, besides a large number of shades and plate numbers.

We also met Mr. Edw. Y. Parker, one of Toronto's oldest dealers. Mr. Parker is a married man about 35 years of age and resides at 457 Euclid avenue. He has been identified with the Toronto Philatelic Club since its inception and does a business of large proportions. Mr. Parker's specialty is Canadian revenues.

We next called upon George Hughes, 106½ Queen street west. Mr. Hughes commented upon the scarcity of 2 cent Canadian envelopes in a used condition, saying that out of the accumulated mail of a society in Toronto he found but two of these envelopes in 250,000 stamps. Mr. Hughes related many amusing narratives, among them the following: "About two weeks ago a country wagon stopped in front of the store and a young man and lady entered. The rustic had something carefully tied up in a large newspaper and after staring uneasily around, inquired, "Be this the place where yew buy old postage stamps?" "Yes," replied Mr. Hughes. "How much will yew give for them," the rustic said, carefully unrolling an old book and taking therefrom about two dozen stamps. Mr. Hughes glanced at the stamps, which proved to be 5 cent beavers, and replied, "30 cents." "It was worth a dollar to see the countryman's face," concluded Mr. Hughes. "He snatched the stamps and made for the door exclaiming, "You can't beat me no how; them stamps is worth more'n \$2,000."

The most centrally located dealer in Toronto is Mr. Walter McMahon, 6 Yonge street, Arcade. Mr. McMahon has a finely furnished office and does a large local trade. He is prominently connected with the Toronto Philatelic club.

Lieut. Thomas Mitchell was in

Ottawa and escaped, so we wound up the day with a call upon Mr. Wm. R. Adams, publisher of the Canadian Philatelic Magazine and the Canadian Weekly Stamp News. Mr. Adams is engaged in the printing business at 9½ Adelaide street east. Mr. Adams is doing a good trade and is very enthusiastic over his new venture, the Canadian Weekly Stamp News. For the benefit of those who have never seen it we will say that the weekly is a 3-column, 4 page paper much like the Era. The ads. are 30 cents per inch, and subscription 30 cents per year; and at these low rates Mr. Adams hopes to make a success of the weekly. He has already received second class rates. We could write more concerning the Toronto dealers, but space permits us to add only, FINIS.

#### CORRESPONDENCE.

John C. Brassington & Co.

Gentlemen—I forward you specimens of Canada 5 cent. Scott's catalogue only mentions slate. I have forwarded them 6 of each to look at, so they will be able to judge for their next catalogue, as they evidently are distinct colors.

No. 1 is what is termed slate.

No. 2 is decidedly blue, might be called ultramarine blue, I should think.

No. 3, mauve, must be more scarce, as I found about 7 to the 1,000 stamps. B. BAKER.

796 Dorchester St., Montreal.

# The Michigan Philatelist.

A monthly magazine devoted to Philately.  
**Official Organ Michigan Philatelic Society**

Entered at the Postoffice, Hart, Michigan, as  
 second-class matter.

**JOHN C. BRASSINGTON,**  
 EDITOR AND PUBLISHER.

**I. E. PATTERSON, CANADIAN EDITOR,**  
 Guelph, Ontario, Canada.

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| One inch.....    | \$ 50 | \$1 35 | \$2 50 | \$4 75 |
| Two inches.....  | 90    | 2 50   | 4 75   | 9 00   |
| Half column..... | 1 50  | 4 00   | 7 50   | 14 00  |
| One column.....  | 2 75  | 7 50   | 14 00  | 25 00  |

Reading notices, each insertion, per line 10c.  
 Address all communications and make all  
 checks and money orders payable to

**JOHN C. BRASSINGTON & CO.,**  
 Hart, Michigan.

BE sure and try an advertise-  
 ment in our holiday number. It  
 will pay you.

WE have received a plate num-  
 ber catalogue from J. M. Bartels  
 & Co. of Washington, D. C. It  
 is a neat book and the price is only  
 50 cents.

As we are about one and a half  
 months behind we have decided to  
 issue this number for two months,  
 October and November, and issue  
 the December number as a holiday  
 number, which will be out about  
 December 10th, thus commencing  
 the new year on time.

I. E. PATTERSON of Guelph, Ont.,  
 Canada, our Canadian editor, has  
 been taking a vacation and visit-  
 ing friends in Michigan.

WE will give a year's subscrip-  
 tion to the Youth's Companion  
 and a year's subscription to The  
 Michigan Philatelist for only \$1.75,  
 which is the regular price of the  
 Companion.

WE notice with regret that Bro.  
 Jewett of the Era was badly  
 knocked out by the late election.  
 His last issue of the Era, No. 182,  
 being dated September 7 instead  
 of November 7.

WE are sorry to hear that our  
 old friend, W. C. Bailey of Cold-  
 water, Mich., the former publisher  
 of The Michigan Philatelist, is  
 about to sell his collection and re-  
 tire from philately.

IN December we will issue a  
 large Christmas number with a  
 carefully placed circulation of four  
 thousand copies. It will consist  
 of from thirty to forty pages and  
 cover, and will be a valuable medi-  
 um to advertisers. Advertisements  
 to run three months or more will  
 be taken at our usual rates but  
 advertisements for that month only  
 will be accepted only at double our  
 present rates. Be sure and get  
 your adv. in this large number, as  
 it will surely pay you well.

We have received during the last two months the following papers, price-lists, hand-books, etc.: Rocky Mountain Stamp, Philatelic Era, International Stamp, Omaha Philatelist, International Philatelist, Texan, Trans-Mississippi Stamp, Stamps, Herald Exchange, American Philatelic Magazine, Eastern Philatelist, Philatelic Newsletter, Boston Philatelist, Eastern Stamp, Philatelic Literature Collector, Pennsylvania Stamp, Alleghany Philatelist, Niagara Philatelist, Boston Stamp Book, Mekeel's Weekly Stamp News, American Collector, Maryland Philatelist, Southern Philatelist, San Marino Corriere Dei Francobolli, Stamp Advertiser, Home Worker, Philatelic West, Filatelic Facts and Fallacies, Official Bulletin of Texas Philatelic Association, Vol. 1, Nos. 1 and 2 Texas Philatelic Directory, Auction Catalogues from R. F. Albrecht & Co., Doughty & Pages (Literature), J. M. Chappell, Jr., Geo. R. Tuttle, and also price lists from Joe. F. Beard, R. F. Albrecht & Co., also a neat circular from the Halsey Stamp Co. of Brooklyn, devoted to the company and its patrons.

◆ ◆ ◆  
NOTICE.  
—

Canadian Dealers: In sending advertisements for our large Christmas number please send them to our Canadian editor, Mr. I. E. Patterson, Guelph, Ont., Can.

## CANADIAN NOTES.

IRVING E. PATTERSON.

Mr. Wilson Wilby recently purchased a magnificent 3d. 1868, grilled all over, for 1 cent.

Another new philatelic paper—the Philatelic Advocate—is announced from Berlin, Ontario, with Findley I. Weare as editor and Starnamen Bros. publishers.

At the Toronto fair Mr. Geo. A. Lowe probably gained a few philatelic converts by giving away cards on which were pasted foreign stamps. Needless to say, they were not of the first issue Mauritius variety.

I. E. Weldon was elected president and A. H. Adams secretary-treasurer at the convention of the Dominion Philatelic association. Proxies were ignored or the convention would have been controlled by one party.

While in Toronto we made the acquaintance of Geo. Frame, ex-superintendent of the New England Philatelic association. Mr. Frame had many fine stamps with him and did quite a business with Toronto collectors during his stay.

Mr. W. R. Adams has obtained second-class rates for the Canadian Weekly Stamp News, and it is now an assured success. Mr. Adams is now running "The history of Canadian revenues," continued from the Canadian Philatelic Magazine.

**MICHIGAN PHILATELIC SOCIETY.**

## PRESIDENT'S ADDRESS.

In accordance with a motion made at the convention, for the president to fill vacancies in offices, I hereby appoint W. L. Mills of Grand Rapids purchasing agent, M. A. McLean of Bay City auction manager, and W. C. Bailey of Coldwater as attorney.

In order to increase the membership of the M. P. S., applicants will be received into the society on the payment of ten cents for membership card until the 1st of January, '97.

Now, boys, hustle in the applications, so that we can have a paid up membership of 100 before the new year. Yours truly,

J. T. PERCIVAL.

## SECRETARY'S REPORT FOR SEPT.

## New members:

- 77. Lee Miller, Bellevue.
- 78. Alan Fernald, Detroit.
- 79. Roger Sands, Pentwater.
- 80. Charles Thomas, Port Huron.
- 81. Chester Bayless, Detroit.

## Applications:

Albert Morris, Ironwood, Mich.; references, Chas. Garland, Will G. McDonald.

Sidney Nast, Ironwood, Mich.; references, Chas. Garland, Will G. McDonald.

The above applicants will be admitted Oct. 22d, providing no objections are filed with the secretary. New members should send in dues at once.

Members in arrears for dues are respectfully requested to remit

same at once, or they will be published as dropped for non-payment of dues.

Application blanks can be procured from the secretary.

Yours fraternally,

WILL G. McDONALD, Secy.

## TREASURER'S REPORT FOR SEPT.

Balance on hand, 19c. No cash has been received this month.

F. L. VANDERMARK,

Treasurer M. P. S.

## LIBRARIAN'S ADDRESS.

To Fellow Members of the Michigan Philatelic Society:

Having been elected librarian of the M. P. S., I shall, with the support of the members, endeavor to make this department a grand success. I have received the library from Mr. Will G. McDonald in good order. Any member of the society may have the use of any copies of papers, books, pamphlets, etc., in the library by paying postage on same both ways. No copies are to be had longer than ten days. Contributions to this department are respectfully solicited and will be acknowledged in these columns.

Thanking you for the honor and hoping to receive your support in making this department a grand success, I am yours very truly,

CHAS. GARLAND, Librarian,

Send in your advertisement for our large Christmas number early. It will pay you.



**MICHIGAN PHILATELIC SOCIETY.****OFFICERS.**

President—J. T. Percival, Port Huron.  
 Vice Pres't—B. J. Bishop, Wyandotte.  
 Secretary—W. G. McDonald, 503 14th street, Port Huron.  
 Treasurer—F. L. Vandermark, Alden.  
 Ex. Sup't—Edw. Palmer, New Boston.  
 Librarian—Chas. Garland, Ironwood.  
 Counterfeit Detector—Alan Fernald.  
 Purchasing Agent—W. L. Mills, Grand Rapids.  
 Auction Manager—M. A. McLean, Bay City.  
 Attorney—W. C. Bailey, Coldwater.  
 Trustees—B. J. Bishop, W. H. Kessler, Jr., A. H. Kessler, Detroit.  
 Official Organ—The Michigan Philatelist.

**BOSTON CORRESPONDENCE.**

E. B. HORN, JR.

Entire envelopes are now meeting with great favor among collectors. Cut square corners have now had their day.

The auction season in Boston will have opened by the time this appears in print. September 23 B. L. Drew & Co. held their first auction sale, and everything now points to a successful season.

Since there are now so many stamps of various countries, Specialism appeals to the philatelist's heart, and countries are looked for in which to pursue his study. Hayti and Chili are both excellent countries for this pursuit; also Mexico, and there are many others equally as good.

When such stamps as the dollar value Columbians are being sold below their face value, which is now the case, it is clearly demonstrated that speculators are enfin, are beginning to be discouraged. And we sincerely hope that they will continue to become disheartened, for the benefit of stamp collectors in general.

That the American Philatelist Association made a happy choice in their selection of Boston for their 1897 convention seat, is evidenced in more than one way. The attractions of this city are innumerable, and what is more, are attractions that attract and amuse. Altogether, we think that the A. P. A. will enjoy themselves immensely at their next convention.

The latest Fennville enterprise is known as the "Michigan Stamp Co.," of which J. A. Barron and W. J. Hutchinson are the youthful proprietors. They deal in all kinds of U. S. and foreign stamps—a business that amounts to more than one would suppose. They deal with stamp collectors and have just issued a very attractive price list of their stock, which will materially increase their sales. The proprietors are representative members of a juvenile society known as the "Coming Men of America," and from the way in which they are "coming" there seems to be no doubt of their "get there" qualities. —Fennville Herald.

**STAMPIC GENERALITIES.**

BY S. ESTLE MILLER.

I agree with Mr. Edw. Palmer, who writes: "Let's make room for the small dealer." And why not? If the small dealer handles good stamps and is proven honest, he deserves our encouragement and patronage.

I have discovered that not all the "big dealers" are entirely above trickery, nor all the small dealers dishonest. While watching the little fry it pays to keep your eye on his more pretentious neighbor. We have not reached the millenium yet, even in that part of the moral heritage known as the stamp world and we are not likely to so long as the scramble for stamps continues.

The buying list of the average large stamp dealer is often a curiosity. What unlimited gall they do possess! I scarcely wonder that Mr. Palmer terms their offers "insultingly small prices." But no doubt they catch suckers every day, for it is said that "a sucker is born every minute." I remember offering a lot of stamps to a large dealer not long since — foreign stamps which I did not care to handle—and I assure you that the cash offer was small almost to invisibility. I was simply amazed, or dazed, and have not possessed the courage since to offer the batch in any other direction. I am holding them subject to a future rise in prices! I should like to receive

at least a fourth of the dealer's selling price for such stamps.

The less said about dealers who send out reprints, Seebecks, etc., the better. Such stamps should have been boycotted long ago. If I can prevent, such stamps will never have a place in my collection or stock. If I cannot have the genuine original, there will be a blank space in the album to eternity.

But let us give even the devil his due. He is never so black as painted. Meanwhile, "let's make room for the small dealer."

**FRAUDULENT METHODS.**

The following are some of the varieties of tricks practiced by unscrupulous persons:

1. Ordinary perforated stamps with exceptionally wide margins have their perforation trimmed off, and such stamps are offered as rare unperforated stamps.

2. Ordinary perforated stamps with wide margins are re perforated with the rare perforations. This is frequently done by means of the hand punch.

3. Where stamps are printed in the same color with slight changes in lettering, the rare varieties are made by piecing. For instance, the one-franc French empire is made by taking the 80 centimes, dark carmine, with the bottom label from the one-franc of the republic.

4. Bicolored stamps with the

center reversed, which are extremely rare, are made by cutting out the center and reversing it on another copy of the same stamp. For instance, the 1869 United States 15-cent, 24-cent and 90-cent have been made by this process.

5. By chemical means the color is changed. For instance, the 10r. blue of Brazil is changed into the 10r. black.

6. Stamps which have been canceled by pen and ink have their cancellation marks removed by chemical means, and these stamps are then sold as unused.

7. Counterfeit cancellations are frequently made on genuine stamps which have been surcharged "re-print" or "specimen."

8. Counterfeit surcharges are extremely common. They can be made on an ordinary printing press.

9. False watermarks are sometimes made by printing the stamps with wood cuts, using a certain kind of oil, or they are made by pressing the design of the watermark on the stamp, and then removing a portion of the paper by rubbing with pumice stone.

10. Very rare stamps of which a portion has disappeared have had these portions added. — Harper's Round Table.

The campaign button, big and bright,

With many staunch defenders,  
Is now completely out of sight—

It fastens his suspenders.

—Chicago Record.

### SAYINGS.

BY M. A. MAC LEAN.

The college boy has great chances to pick up snaps.

"Boy trade" is getting there in the columns of philatelic papers.

Look out for revenues and unused departments. They are going to rise in price.

More and more the state address book is coming into favor. But they are good things.

Elections are over at last. It would take a good sized book to tell how the majority of candidates feel.

### Glad Things Are No Worse.

"Lampton, have you any special cause for thanksgiving this year?"

"Yes, sir: I'm glad one turkey is enough for a man and his wife and six children."—Chicago Record.

No football player should be discharged without the tender of money enough to get his hair cut.—Chicago Record.

### DEALERS' DIRECTORY.

A five-line advertisement will be inserted in this column one year for \$2.00; six months, \$1.25; three months, 75 cents.

P. L. Messer, 1015 W. Balto. St., Baltimore, Md., dealer in all kinds of postage stamps for collections. Approval sheets a specialty. Reference required.

John C. Brassington & Co., Hart, Mich., dealers in U. S. and foreign postage and revenue stamps. Stamps on approval at 50 per cent commission. Revenues wanted.



## JUST TELL THEM

*That you saw me, and that*

### MY PRICES

*on Stamps, Albums and Philatelic Supplies of all kinds*

### ARE RIGHT;

*that if they do not know it, to write me and be convinced.*

*Also, if they are in need of any papers to fill their libraries, that I can no doubt furnish them also, as my stock is large and my prices lower than any one. Address*

**H. D. RUEHLMAN,**

Ex-Supt. P. S. of A.

Lock box 79 SHARON, WIS.

Editor Minnesota Stamp, a monthly publication at only 15c. a year.

✉ SEND FOR SAMPLE COPY.

## Our Christmas ...Edition

Will be a valuable medium for advertisers. It will contain from 30 to 40 pages and cover, and will have a guaranteed circulation of 4,000 Copies. Advertisements for this month will be taken only at double our present rates, unless you contract for three months or months. Copy for advertisements must be received before December 10, 1896.

## The Michigan Philatelist.

**JOHN C. BRASSINGTON,**  
EDITOR AND PUBLISHER.

### Fractional Currency.

Both used and unused, at popular prices. Am selling good used very cheap; for instance, 5, 10, 25 and 50 cents, \$1.60 per set. Can't tell you all here. Write me.

### Coins and Half-Cents.

A large assortment at 40 per cent from regular rates. 40 dates, 1798-1856, only \$4.25; 100 good assorted, \$3.00. Send want list and get prices.

### Colonial Money.

Many varieties of coins and bills. Mass., Conn. and N. J. cents, 10, 25, and 50 cents each. 8 fair coins and bills, \$1.00; postage 5c extra. Let me hear from you.

**ALEX P. WYLIE,**

Prairie Center, Illinois.

## Not Part of the Time. But ALL the Time

You should receive

**E. T. PARKER'S**

Priced List of Postage Stamps.

**BETHLEHEM, PENNSYLVANIA.**

### PRIZE PACKET

75 fine varieties and a "Hand Book" of Michigan or a year's subscription to this paper, 25 cents.

List of packets and single stamps on application. A fine line of bargains always in stock. A J.W. Scott's best album (new cloth and gilt, last edition, \$2.00, or will exchange for a \$2.50 International album, 1896, new.

✉ Fine approval sheets against reference.

**EDW. PALMER, New Boston, Mich.**

## You Had Better

Send for a selection of my unexcelled approval sheets. U. S. at 33½ per cent and foreign at 50. A trial only is solicited.

**A. H. PLATT, Hart, Michigan.**

## No One Allowed to Read This Adv. But Boys!

1891-3—Postage Due.

|  |        |
|--|--------|
| 3c Claret, used.....                           | 7c     |
| 3c Claret, new o. g.....                       | 15c    |
| 30c Claret, new o. g.....                      | 65c    |
| 50c Claret, new o. g.....                      | \$1.00 |
| Complete set present issue dues, new o. g..... | \$1.45 |
| Complete set present issue, canceled.....      | \$1.20 |
| Pair 5c 1847, on part of cover, very fine..... | \$1.50 |
| 1851—3c red imp.....                           | 2c     |
| 1855-6—3c red perf.....                        | 2c     |
| 2c black (Jackson).....                        | 1c     |
| 2c Brown (Horseman).....                       | 11c    |
| 5c blue (Taylor).....                          | 4c     |
| 5c brown (Garfield).....                       | 2c     |
| 1890—1c to and including 30c.....              | 40c    |
| 1893—1c to and including 15c.....              | 25c    |
| 1894—1c to and including 15c.....              | 22c    |

In the September number of the Michigan Philatelist packet No. 1, advertised at 9c, sent free to any boy collector for stamped envelope.

Postage extra on less than 12c.

Boys, try my approval sheets—specially prepared for you. Send references.

**Frederic W. Clark, 637 BAKER ST.,  
DETROIT, MICH.**

## Wanted for Cash

AT ONCE.

The following U. S. stamps in good condition:

- 1847—10c black.
- 1851—12c black.
- 1855-60—1c (type 11).
- 1868—10c (grill 11x13).
- 1868—15c (grill 9x13).
- 1869—1c buff; 2c brown; 6c blue; 10c orange; 15c (picture not framed).
- 1875—5c Taylor, unused.
- 1882—5c Garfield, unused.
- 1888—5c unused.
- 1890-93—2c Lake, unused.

Send any of the above with lowest cash price, and if accepted cash will be sent by return mail. Unused stamps must be perfect specimens with original gum. Address

**JOHN C. BRASSINGTON,  
PUBLISHER,  
HART, MICHIGAN.**

Choice approval sheets of U. S. and foreign stamps sent to responsible parties on receipt of \$5.00 cash deposit.

\$2.00 Columbian, unused,  
..... \$2.75, .....

Can also furnish all kinds of Bicycle and Electrical Supplies,

and I handle Bicycles. If you contemplate buying a '97 wheel shall be pleased to correspond with you.

**BERTRAM J. BISHOP,  
Box 327, Wyandotte, Mich.**

**M. P. S. NO. 9. L. A. P. NO. 78.  
D. P. A. NO. 96. P. S. OF A. NO. 259.**

## Scott Stamp and Coin Co. Ld.

18 East 23d St., NEW YORK, N. Y.  
57th Edition

### Standard Postage Stamp Catalogue

Will be ready early in December.

Besides retaining all the features of the 56th edition, it contains full descriptions of all new issues and many other interesting items of information of great value to every stamp collector. Price 58 cents, post free.

### International Postage Stamp Album

1897 Edition

Will be ready for delivery about Nov. 1st. Without spaces for varieties of watermarks, etc. Bound in boards, half cloth, \$1.00, post free; Bound in cloth, gilt, fine paper, \$1.50, post free; Bound in cloth, gilt, fine paper with blank leaves and stubs for future issues, \$1.50, post free. This album is brought up to date and is the latest on the market.

### Internat'l Postage Stamp Catalogue

A complete catalogue of all Postage Stamps, without minor distinctions of watermarks, perforation, etc. Almost all stamps are priced both used and unused. Bound in paper, 10 cents, post free. Will be ready for delivery about December 1st.

# THE MICHIGAN + PHILATELIST.

A Monthly Magazine in the Interests of Stamp-Collecting.

JOHN C. BRASSINGTON & CO., Editors and Publishers,

Hart. - Michigan.

## The W. H. Kessler Company,

.....Station A, Detroit, Mich.

The above concern is newly organized and is able to send out fine sheets on approval providing it receives a deposit or a commercial reference.

It will sell your collection or any stamps you may have, on commission.

The following may be had at the prices named for cash in advance, post free:

|  |    |         |
|--|----|---------|
| 1868 24c Purple Grilled 9x13 used (catalogued at \$6.00) | at | \$3.00. |
| 1872 24c Purple, used                                    | at | 1.75.   |
| Justice Department, used, 3c                             | at | .60.    |
| Justice Department, used, 10c (cat. at \$3.00 by 57th)   | at | 2.25.   |

We would be pleased to receive your want list. Write us when you want to buy or sell.

Stamp Collectors' Hand Book  
and Directory of Michi-  
gan Post free for  
20c.

## THE W. H. KESSLER COMPANY,

W. H. KESSLER, Jr., Manager.

## SAY!

Here are a few bargains in U. S.

|  |            |        |
|--|------------|--------|
| 1847   | 5c brown   | \$ .60 |
| 1856   | 10c green  | .30    |
| 1869   | 2c brown   | .08    |
| 1869   | 6c blue    | .45    |
| 1883   | 30c brown  | .25    |
| 1888   | 90c purple | .70    |
| 25 varieties of U. S. cat over \$1.00 only 30 cents. |            |        |

Address

JOHN C. BRASSINGTON & Co., Pubs.  
Hart, Mich.

## Approval Sheets!

Of U. S. and Foreign, Cheap and Rare. Large and Small Discounts. To suit any collectors. A fine packet free to all giving them a trial. Many Single Bargains always in stock.

EDW. PALMER, New Boston, Mich.

Wm. v. d. Wettern, Jr.

Wholesale Dealer in

## POSTAGE STAMPS

411 W. Saratoga St. BALTIMORE, MD.  
New list just issued; sent free on application, to dealers only. Rare stamps and collections bought for cash.

## TOWNSEND'S CATALOGUE

My 1897 catalogue is issued and ready for distribution, the only charge being a stamp to pay return postage.

I believe it would pay you well to have a copy. My prices are among the lowest, my stamps among the best, and I guarantee to please you or to return your money.

A. C. TOWNSEND,  
L. & T. Building, Washington, D. C.

## ABSOLUTELY FREE!

I will give absolutely free a genuine Chinese coin to every one sending 25c for my new packet, the Renowned, consisting of 100 choice var. This packet is not to be confounded with other 100 var. packets.

Stamps on approval, to parties with reference only. T. R. VAUGHN, Oshkosh, Wis.

## Sud-America!

Je desire entrer en relation d'echange avec collectionneur serieux de tous les pays du monde entier, en timbres-postes.

*Raros contre Raros.*

L'offre tous les timbres-poste du

CHILI (1852 a-1896)

PERU,

BOLIVIA

et grande variete' de

SUD-AMERICA.

Adresse

ENRIQUE de la FUENTE

LIMACHE (República de Chili)

Casilla No. 37.

## VARIETY PACKETS

|  |         |
|--|---------|
| 100 different stamps.....                  | \$ 1.00 |
| 500 " " " no Revs. post's or trash ..      | 3.00    |
| 1000 " " " " " " " " " " " "               | 5.00    |
| a regular \$10 packet.....                 | 6.00    |
| 50 different U. S. Postage.....            | 2.00    |
| 25 " " " " " " " " " " " "                 | 1.00    |
| 1000 well mixed foreign, inc. Mex. Sweden. | 3.00    |
| 1000 mixed U. S., including 1861.....      | 2.00    |

Price list of U. S. stamps, free. The best approval at 50 per cent discount.

F. N. MASSOTH & CO.,

838 Marquette Building, CHICAGO, ILL.

## "U. S. STAMP ON APPROVAL."

All through the winter at 25 per cent discount. Send us your list of wants in U. S., and receive them on approval, on receipt of good reference society number.

Our price list full of rare bargains, sent free on application.

NAUMKEAG STAMP CO., (Limited)  
P. O., Box 99 Salem, Mass., U. S. A.

**Wanted—An Idea** Who can think of some simple thing to patent? Protect your ideas; they may bring you wealth. Write JOHN WEDDERBURN & CO., Patent Attorneys, Washington, D. C., for their \$1,800 prize and list of two hundred inventions wanted.



# The Michigan Philatelist.

Devoted to the Interests of Stamp-Collecting.

Vol. 1.

FEBRUARY, 1897.

No. 6.

## WHERE SHALL WE BUY?

IRVING E. PATTERSON.

If one were buying clothes or other necessities he would naturally buy at the store that sold for the least money quality considered. The same thing holds true in philately, we want to buy where we can get our stamps for the least money. Very few people would pay catalogue value for a stamp, unless it was one of the few rarities or under-priced stamps. I think that the smaller dealers, as a rule, sell from 20 to 50 per cent. cheaper than their larger competitors, and there is every reason why they can do this. We will state a few reasons: First, the large dealers, expenses are naturally heavy, while those of the small dealers are light. In most cases the small dealers do not depend on their stamp business for a living, taking it up partly from a desire to be a dealer and partly in order to increase their collections at little expense. The large dealers are dependent on their earnings and

must make more profit. Then comes the matter of buying. Many would say that the larger dealer could buy cheaper, but we take exception to this. The smaller dealer seldom carries much stock and usually has no fixed place for buying, picking up bargains here and there. In this way he buys fully as cheap as the large dealer who buys in far larger quantities but has fixed places of supply. The running expenses of the large dealer are great as he has rent, help, advertising, printing, and many other items of expense, while those of the small dealer are correspondingly less. Then we come to the actual selling price of the stamps, the large firms seldom offer good U. S. at more than 20 or 25 per cent. discount and good foreigners are correspondingly dear, while many small dealers advertise good U. S. at discounts ranging from 33 $\frac{1}{3}$  to 75 per cent. In fact I bought some U. S. catalogued from \$1.00 to \$6.00 a short time ago at 75 per cent. discount, and the stamps

were in magnificent condition. Now I think we have established pretty conclusively the fact that small dealers sell cheaper than large ones. However there is one thing we must add to the above, namely, look out for small dealers of whom you know nothing. There are many small frauds who by their dishonorable dealings drive trade away from their brother dealers and direct it to other channels. However one needs only a small amount of common sense to enable him to select dealers who are well known. In closing we would suggest to unbelievers that they compare the prices of large firms with those of smaller dealers and take the result as an object lesson.

#### ADVANCEMENT OF PHILATELIC LITERATURE.

BY LEON V. CASS.

What a great advance philatelic literature has made within the last two years. At this time two years ago, we had a somewhat long list of so called philatelic papers.

Probably more than we now have; but what an improvement has taken place! Almost all of the poor and worthless sheets have gone to the happy hunting grounds and in their places have sprung up magazines of far more worth to the philatelic fraternity. Especially is this true in the western part of our country. Besides this, almost all of the older and better established magazines are enlarged and improved generally, and to that extent that the philat-

elists of America have such an array of worthy magazines that they can point to with pride, and challenge any and all foreign nations to equal us in beauty and excellence of philatelic reading matter.

Not only in our papers and magazines is this advance noticeable, but the dealers have awakened to the fact that philatelists are an intelligent class of people, and therefore giving far more work and greater attention to the arrangement and appearance of their catalogues, price lists, etc.

Two years ago if a dealer could get out some kind of a sheet, either printed in some cheap manner or type written, giving the prices at which he would sell his stamps, he was satisfied. Of course some dealers gave more attention to their lists, but this was the general rule. But now the general rule is the reverse, as almost all of the price lists, catalogues and hand-books we now receive are gotten up in a handy style and neatly printed, which makes us feel that we are not wasting our time reading them. In fact, philatelic literature has made a great advancement, and better still, is still advancing, and we all wish it to keep on advancing as the collectors of philatelic literature increase in strength and numbers.

#### HOW I BECAME A PHILATELIST.

BY EDW. PALMER.

BROTHER PHILATELISTS:—I have not been among you long, but I

have always taken a great interest in my favorite hobby ever since I began, and can safely say I know more about stamps than some I know who have been accumulating stamps for ten years,

First I became interested in coins and sent for a "stamp and coin guide," and seeing the dealer paid from \$20 to \$30 per million for common stamps, I thought I could easily get a million by paying the boys 2 or 3 cents per 100 for them. Well readers, I have'nt got a million yet, nor did I think that a million at 3 cents per 100 would cost me \$300. The same dealer offered to pay \$87 for the Millbury Local, \$8 for the New Haven, 25 cents for the 10c '47, 3c for 12c '61 or '72, 4c for 90c '88 or the 50c Dues, 40c for 24c Treasury Dep't, 5c for the 7c War, 80c for the 10c Executive, and many other such ridiculous prices. Well I am thankful I did'nt sell any, and I would'nt mind paying several times prices, myself. But that little book aroused in me an interest for stamps, which I have never lost. I dropped coins as I found them too expensive and bulky. I came near dropping stamps too, and everything in connection with them. A dealer in N. Y. city sent me a sheet the first I ever saw. I bought \$1 worth of Seebecks and French colonials. Instead of receiving another selection I received a card requesting me to return the stamps as the low prices at which he sold, compelled him to have them returned

promptly. I explained how I had returned them the next day after receipt, amount enclosed, etc. Instead of writing he sent another card exactly like the first. This did'nt scare me, but thoroughly "riled" me. I wrote him in such a way that he did'nt send any more cards, nor have I heard from him since, until recently I got his auction sale catalogue, and just the other day an unsolicited sheet of stamps.

He took me for a "greenie" then, and I have found out I was not the only one he tried to make pay for stamps he had received all right.

Such dealers as he has done more harm to Philately than all the Seebecks ever issued. Another such case then would have "cooked" me on philately. But I have learned since that all dealers are not dishonest.

I had several such annoyances before I got in to clear sailing, where I could take care of my self. I would like to give some accounts, but space will not allow it this time. But I may in the future, and will give the names of the philatelic stumbling blocks to any one wishing to steer clear.

#### CANADIAN NOTES.

IRVING E. PATTERSON.

The Michigan Philatelist goes to more Canadian collectors than half the Canadian papers do. Canadian dealers try an ad. Good results assured.

Why can't we have our mug in too? Perhaps Bro. Brassington is afraid of breaking the press. His fears are well founded.

Doughty & Page's Philatelic Literature announced the death of the All Around Stamp Advertiser, but we have two numbers since its demise(?)

A plan is on foot to organize an Ontario Philatelic Association, and the society will probably have a temporary organization projected early in January. Such a society would be of great benefit to Ontario's collectors and we sincerely hope that it may be a success.

The Ontario Philatelist is now the official organ of the Dominion Philatelic Association, vice the Canadian Philatelic Magazine resigned.

#### SECRETARY'S REPORT M. P. S.

New Members:

- 82. Albert Morris, Ironwood.
- 83. Sidney Nast, Ironwood.

Applications:

R. B. Bliss, Luman, Mich., references, B. J. Bishop, John C. Brassington. Hebert Armstrong, Iron Mountain, Mich., references Wm. H. Kessler, Jr., J. C. Brassington. The above applicants will be admitted Jan. 22nd, providing no objections are filed with the Secretary previously.

New members should send in dues at once

Yours Fraternaly,

WILL G. DONALD.

Resignations received, I. E. Patterson.

#### AUCTION MANAGER'S REPORT.

BRO. MEMBERS M. P. S:—Having been supplied by our worthy President to fill the vacancy of Auction Manager, I will do my best to make it a success. I intend to have our first auction "this winter," to come very soon now. So send in your lots as soon as you can. Be sure to state every thing clearly. I intend to run this department on the same plan as last year.

Yours Respectfully

M. A. MACLEAN,  
Auction Manager.

#### TREASURER'S REPORT.

|          |                          |     |     |
|----------|--------------------------|-----|-----|
| Sept 1.  | Cash on hand             | .19 |     |
| Oct 3.   | Cash rec'd from Sec'y    | .80 |     |
|          | <b>Total</b>             | .99 |     |
| Sept 15. | Paid for 35 copies M. P. |     | .78 |
| Nov 30.  | Paid for 41 copies M. P. |     | .48 |
|          | <b>Total</b>             |     | .86 |
|          | Balance in Treasury      | .13 |     |

F. L. VAN DERMARK, Treasurer.

#### MICHIGAN PHILATELIC SOCIETY.

I have received the following from the publisher since my last report: Philatelic Newsletter; Michigan Philatelist; Weekly Philatelic Era; Stamps; New York Philatelist, two numbers; Philatelic Facts and Fallacies, two numbers; Post Office; American Philatelic Magazine; Lone Star State Philatelist; Stamp Lore; Boston Philatelist, three numbers; Oregon Naturalist. If you want some good reading send for it.

Yours Truly

CHAS. GARLAND, 23, Librarian

## NOTES.

BERTRAM J. BISHOP.

We have received a copy of the Alden Wave published by Frank D. VanDermark. We wish much success in your new field, Bro. Van.

The Detroit Philatelic Society was re-organized Wednesday eve, at the Turkish Smoking rooms of the Hotel Cadillac. The new society starts out with a membership of over 35 with Mr. John Kay of Wright, Kay & Co., as President. Favorable notices of the organization were printed in the Free Press and Sunday News Tribune. Detroit's leading newspaper. May the new D. P. S. see brighter days than its predecessor, is our earnest hope.

The American Stamp Merchant's Protective Association is a new and very solid society for the collection of bad debts, and the protection of merchants. Their system is as follows, the explanation being taken from their circular.

## THE SYSTEM.

"You are a merchant. Mr. B. a customer, sends to you for stamps, and, being a stranger, he pays cash. This is the time to find out who Mr. B. is, as he is likely to ask for credit in the future.

If he has been a good paying customer you will want his trade; but if his record is bad you cannot afford to do business with him except on a crash basis.

By filling out "Members ticket," and mailing to us Mr. B's record

will be thoroughly investigated by a disinterested person, and the same given to you before he has asked for credit.

If that report shows ten or fifteen merchants with whom he has done business would give him credit, you have secured good trade.

If the report shows that Mr. B's record with merchants in the past has been so bad that they would not give him credit, you will have saved yourself from loss by not opening an account with him".



Our portrait this month is F. L. VanDermark of Alden, Mich. He makes a specialty of U. S., revenues, bank checks, receipts and all stamped papers. He is editor of the Alden Wave (weekly) and also manager of the Van Stamp Co. He is treasurer of the M. P. S., Auction Manager of S. of P., and recently joined the P. S. of A. J. C. B.

# The Michigan Philatelist.

A monthly magazine devoted to Philately.

Official Organ Michigan Philatelic Society.

Entered at the Postoffice Hart, Michigan, as second-class matter.

**JOHN C BRASSINGTON**

EDITOR AND PUBLISHER.

**I. E. PATTERSON, CANADIAN EDITOR.**  
Guelph, Ontario, Canada.

## ANNUAL SUBSCRIPTION.

To all parts of the United States, Canada and Mexico, in advance, 25 cents.

To all other countries, in advance, 40 cents.

## ADVERTISING RATES.

| Space.      | 1 mo. | 3 mo.  | 6 mo.  | 1 yr.  |
|-------------|-------|--------|--------|--------|
| One inch    | \$ 50 | \$1 35 | \$2 50 | \$4 75 |
| Two inches  | 90    | 2 50   | 4 75   | 9 00   |
| Half column | 1 50  | 4 00   | 7 50   | 14 00  |
| One column  | 2 75  | 7 50   | 14 00  | 25 00  |

Reading notices, each insertion, per line 10c.

Address all communications and make all checks and money orders payable to

**JOHN C. BRASSINGTON & CO.,**

Hart, Michigan.

The Fiji one pence has been changed in color from black to blue.

We have again appeared on time, and have secured new printers so that this magazine will not be late again if it can be helped.

A new company has been formed in this city, "The John C. Brassington Auction Agency." It is going to conduct monthly auction sales in this paper. Their fee is 10 per cent and they pay all expenses. All persons desiring to dispose of their duplicates should send them to it.

Send in your subscription. Just think of our offer 1 year for 10 cents; with a Michigan hand book 20 cents.

Price lists from Wm. V. D. Wettern, Jr., of Baltimore (wholesale); Michigan Stamp Co., of Fennville, Mich.; Joe F. Beard, Muscatine, Iowa; W. N. Cullin, Penang, Straits Settlements for which they have our thanks.

There are fully 20,000 distinct varieties of stamps, and this number could be largely increased by including shades of color. The obsolete Indian—nine pies stamps—have been surcharged "Postal—one, Anna—service," in three lines, and thus inverted into customs revenue stamps.

We have received from Mr. E. T. Parker of Bethlehem, Pa., a neat little book of U. S. Document and Proprietary Revenue stamps wanted by —; and the price of this book is 10 cents per copy. Also a plate number catalogue from J. T. Bartels & Co., Washington D. C., this is the 2nd edition, and the price is only 25 cents. Auction catalogues from B. L. Drew & Co., Boston, Geo. R. Tuttle, Brooklyn, and A. R. Rogers of New York.

We also received a 57th catalogue from the Scott Stamp and Coin Co. We will give one of these catalogues and a years subscription to our paper for only 60 cents.

We have just received another lot of "Stamp Collectors, Hand Books and Directory of Michigan" and until this supply is exhausted will give one of them and a years subscription for only 20 cents. Remember the book contains 32 pages and cover, and the regular price is 25 cents. Order at once as the supply is limited.

A Philatelic society was organized in Detroit, Dec. 2, 1896, with about 40 charter members. John Kay, President; Chas. A. Henze, Vice President; H. C. Beck, Secretary—Treasurer; A. H. Crittenden, John F. Miller, Thos. Farmer and W. H. Kestler Jr., Executive committee. The D. P. A. meets every first and third Monday of each month at their rooms in the Cowie building. The society is aiming to have 200 members within one year. Dues are \$1.00 per year; initiation fee \$1.00.

The J. T. Starr Stamp Co. of Coldwater, Mich., has favored us with its price lists of U. S. stamps and sets and packets. They are very neat and can be had upon application to them.

#### NOTICE.

From now until March 1st, we will give a years subscription to this paper for only 10 cents, or we will give a hand book of Michigan and a years subscription for only 20 cents.

#### MICHIGAN PHILATELIC SOCIETY.

##### OFFICERS.

- President—J. T. Percival, Port Huron.  
 Vice Pres't—B. J. Bishop, Wyandotte.  
 Secretary—W. G. McDonald, 503 14th street, Port Huron.  
 Treasurer—F. L. Vandermark, Alden.  
 Ex. Sup't—Edw. Palmer New Boston.  
 Librarian—Chas. Garland, Ironwood.  
 Counterfeit Detector—Alan Fernald  
 Purchasing Agent—W. L. Mills, Grand Rapids.  
 Auction Manager—M. A. McLean, Bay City.  
 Attorney—W. C. Bailey, Coldwater.  
 Trustees—B. J. Bishom, W. H. Kessler, Jr., A. H. Kessler, Detroit.  
 Official Organ—The Michigan Philatelist.

#### DEALERS DIRECTORY

A five line advertisement will be inserted in this column one year for \$2.00, six months, \$1.25 three months, 75 cents.

P. L. Messer, 1015 W. Balto, St., Baltimore, Md., dealer in all kinds of postage stamps for collections. Approval sheets a specialty. Reference required.

John C. Brassington & Co., Hart, Mich., dealers in U. S. and foreign postage and revenue stamps. Stamps on approval at 50 per cent commission. Revenues wanted.

## EXCHANGES.

One notice not exceeding 35 words, FREE to subscribers. Additional notices, one half cent per word.

I have some old coins and fractional currency to exchange for good U. S. stamps. Eleven volumes of The Century magazine unbound to exchange for U. S. or foreign stamps. C. A. Gurney, Att'y at Law, Rhodes block, Hart, Mich.

50 well-mixed U. S. and Can. stamps for every covered phil. paper sent me. Not less than ten taken. Irving E. Patterson, Box 222, Guelph, Ontario.

Good duplicates to exchange. Send sheets priced by 56th. Revenue checks etc., a specialty. Also entires. A 2c orange U. S. Revenue printed on an entire check for every stamp cat., 25c. F. L. Van Dermark, Alden, Mich.

To exchange good U. S. and foreign stamps for new or second hand stock book. F. W. Clark, 637 Baker St., Detroit, Mich.

I will exchange 5 covered Phil. papers for any number of the Mich. Philatelist that was published before this one. Manford Evans, Box 385, St. Peter, Minn.

### THE

The leading Philatelic paper of the South!  
Free sample copy!

### HOME WORKER,

Subscription, 25c a year. Advertising rates,  
25c an inch.

KNOXVILLE, TENN.

Address P. O. box 25, Knoxville, Tennessee.

Not Part of the Time

**BUT ALL THE TIME**

You should receive

**E. T. PARKER'S**

Price List of Postage Stamps.

BETHLEHEM, PENNSYLVANIA.

### Fractional Currency.

Both used and unused, at popular prices.

Am selling good used very cheap; for instance, 5, 10, 25 and 50 cents. \$1.60 per set. Can't tell you all here. Write me.

### Coins and Half Cents.

A large assortment at 40 per cent from regular rates. 40 dates, 1798-1856, only \$4.25; 300 good assorted, \$3.00. Send want list and get prices.

### Colonial Money.

Many varieties of coins and bills, Mass.

Conn. and N. J. cents, 10, 25, and 50 cents each. 8 fair coins and bills, \$1.00; postage 5c extra. Let me hear from you.

ALEX P. WYLIE,

Prairie Center, Illinois.

### A. O. Edwards

Dealer in all current Magazines and periodicals, HART, MICH.

### Notice--- Back Numbers

Of this magazine can be supplied at the following prices:

|   |     |
|---|-----|
| July—Vol. 1, No. 1, postpaid            | .10 |
| August—Vol. 1, No. 2, postpaid          | .03 |
| September—Vol. 1, No. 3, postpaid       | .25 |
| Oct. and Nov.—Vol. 1, No. 4-5, postpaid | .05 |

Subscriptions must commence with current number. JOHN C. BRASSINGTON, Pub.



The British American Bank Note Company, which for so many years have had the contract for printing Canada's paper currency and postage stamps, have been notified that their services will no longer be required. The shareholders in that company were not of the right political stripe for the new Government. The contract has now been given to the American Bank Note Company of New York. This Company will have to establish a branch office at Ottawa and all the work will have to be done in Canada. This does not seem to be a very patriotic action on the part of the government but it means a saving of about \$120,000 per annum. The British American Company have evidently been making more than six per cent on their capital.—[Jasper in the Philatelic Era.

All the Canadian stamp papers are taking a very deep interest in our national societies, these times. At first sight this may appear a little odd, but when we get a peep behind the scenes we find that a subsidy of \$50.00 per annum is to be given to the official organ of the new society, which I think will account for quite an amount of the present enthusiasm. Mr. W. R. Adams, who a short time ago withdrew his paper, the Canadian Philatelic Magazine, from the official organship of the D. P. A., announces in the December number that his paper will be a candidate for the official organ-

ship of the new society. Mr. Walter McMahon, also of Toronto, is being urged to place his Philatelic Canadian in nomination. The Ontario Philatelist, the present organ of the D. P. A., will of course make a strenuous effort to retain the position in the new society. The Halifax Philatelic Magazine will, it is supposed, also be an aspirant. I am not in a position to speak of Stamp Lore, but it would probably not refuse the position if it were offered it. As far as can be judged from present indications it would seem that McMahon has the best chance. He is an old and well known collector and one of the most popular men in the ranks of philately in Canada.—[Jasper in the Philatelic Era.

Last night there was a fire next door to the store of The W. H. Hollis Stamp Co. The store was closed Mr. Hollis happened to be near by. He and a collector who was with him did noble work packing up some loose stock that was in a storeroom and by the time the flames were subdued, had everything valuable that was not in the safes in a condition to be immediately removed. Fortunately there was no damage done to the store, but it was a close call. It has taken Mr. Hollis and assistant most of the morning getting stock in shape from the partial chaos into which it was thrown in the moments of danger.—[Geo. N. Brewer in the Philatelic Era.

Sale Closes Feb. 26, '97. **1st Auction Sale** Send in your Bids.

—O F—

## U. S. and Foreign Stamps

—B Y—

John C. Brassington Auction Agency,

HART, . MICHIGAN.

TERMS:—All bids counted until 9:00 a. m. Feb. 26, 1897. Bid by the lot; assoc. as sale is closed successful bidders will be notified and are expected to remit amount promptly by money or express order.

| No. of Lot. |   | No. in Lot. |
|-------------|---|-------------|
| 1           | 1847 5c brown                                   | 1           |
| 2           | " 10c black                                     | 1           |
| 3           | 1855-'60 10c green                              | 1           |
| 4           | 1861 1c blue 10 green                           | 2           |
| 5           | 1862 2c black                                   | 1           |
| 6           | 1869 2c 3c 6c fine                              | 3           |
| 7           | 1888 4c red unused                              | 1           |
| 8           | 1888 30c brown 90 purple                        | 2           |
| 9           | 1890 30c black                                  | 1           |
| 10          | " 2c lake unused                                | 1           |
| 11          | " 2c lack olock of 4                            | 4           |
| 12          | 10 var. revenues cat. 50c                       | 10          |
| 13          | 10 " U. S. postage cat. 60c                     | 10          |
| 14          | 500 " foreign stamps cat. \$5.00                | 500         |
| 15          | 100 " good foreign " \$3.00                     | 100         |
| 16          | 500 " " " about 6.00                            | 500         |
| 17          | 50 " " U. S. postage cat. 3.50                  | 50          |
| 18          | 10 " " U. S. rev. " 25                          | 10          |
| 19          | 1000 var. good foreign cataloguing over \$15.00 | 1000        |
| 20          | National Stamp Album (new) cost \$3.50 1896 Ed. |             |
| 21          | 15 covered papers (all fine)                    | 15          |
| 22          | 1000 " " (good)                                 | 1000        |
| 23          | Scotts 57th catatogue                           | 1           |
| 24          | Kesslers hand book                              | 1           |
| 25          | Texas " "                                       | 1           |
| 26          | 25 Auction catalogues (covered)                 | 25          |
| 27          | Complete file of Mich. Phil. (Coldwater)        | 17          |

# OUR OFFER . . . . .

We want to build up our circulation and in order to do so we have made arrangements with Mr. W. H. Kessler, Jr., for a large supply of his hand books of Michigan. This book contains a complete list of all collectors in this state, besides a few cuts of prominent collectors, a list of all papers that have ever been published in the state, etc. We will now make this unparalleled offer.

The MICHIGAN PHILATELIST one year and one copy of Kessler's Hand Book of Michigan, for only 20 cents, which is less than the regular subscription price. Send today.

**John C. Brassington & Co., Pubs.**

## Button Collectors



The latest fad is to start a collection of various buttons, such as:

BICYCLE  
CAMPAIGN  
COMIC  
MOTTO AND  
ADVERTISING

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Send Stamp for big illustrated catalogue of over 1000 different buttons or send 10c for four sample buttons, no two alike.

**Maro Button Co.**

No. 40 CENTRAL MUSIC HALL,  
CHICAGO, ILL.

## Duxemburg.

|      |      |                   |    |
|------|------|-------------------|----|
| 1892 | 10c  | Car. line, used,  | 1c |
| "    | 10c  | " new             | 3c |
| "    | 12½c | " Slate blue, new | 6c |
| "    | 12½c | " " used          | 4c |
| "    | 25c  | Blue, used        | 3c |
| "    | 37½c | Green, used       | 4c |
| 1895 | 1c   | Pale Violet, new  | 2c |
| "    | 2c   | Brown, new        | 2c |

### UNITED STATES.

|      |     |                             |     |
|------|-----|-----------------------------|-----|
| 1888 | 30c | Puce Brown, new mine state, | 75c |
|------|-----|-----------------------------|-----|

### VENEZUELA.

|      |     |                      |     |
|------|-----|----------------------|-----|
| 1893 | 25c | Columbian type, used | 11c |
| "    | 1c  | Bolivia Violet, used | 10c |

### NEWFOUNDLAND.

|      |     |            |     |
|------|-----|------------|-----|
| 1887 | ½c  | Red, new   | 6c  |
| "    | ½c  | " used     | 6c  |
| 1890 | ½c  | Black, new | 3c  |
| "    | ½c  | " used     | 3c  |
| 1866 | 24c | Blue, used | 50c |

### PRINCE EDWARD ISLAND.

|      |    |              |     |
|------|----|--------------|-----|
| 1872 | 3c | Rose, unused | 50c |
|------|----|--------------|-----|

Collectors' name and full address for free insertion in my directory.

**B. L. BEARD,**

P. O. Box 179 MONTREAL, CAN.

WITH THIS NUMBER

## *The Michigan Philatelist*

Closes its first volume of publication. We have always tried to serve our patrons faithfully and trust to be favored with their continued support.

We can make no promises for the coming year, but we will try to improve our magazine in all ways possible. Although "hard times" have struck philately, business seems to be improving all over the United States and when good times arrive don't forget THE MICHIGAN PHILATELIST.

You know what we have done in the past—Send 10c for a year's subscription (per special offer) and see what we can do in 1897.

### **\$1.75 for \$1.00**

In good Colonial and other desirable stamps; your own selection, priced at from 5 cents to \$1 00 by Scott's 56th ed. Catalogue. Order by number and always send supplementary list for double amount required. Don't ask for Seebecks, French or Portuguese colonies, Native India, Chinese Locals, etc. We don't deal in that kind. Old issues previous to 1880 our specialty. For every dollar received with order we send \$1.75 worth of stamps. Nothing less than \$1 00 on these terms.

**Your Money Back if Not Satisfied.**

Lists of sets and packets free. Complete illustrated catalogue of all stamps 25 cents. Oldest dealers in Canada. 25 years in business. Rare stamps bought for spot cash.

### **INTERNATIONAL STAMP CO'Y.**

**MONTREAL, CAN.**

Mention the Michigan Philatelist when writing.

**I WILL  
EXCHANGE**

Stamps, Philatelic Papers or  
Advertising Space in this  
Magazine

for a

High Grade  
BICYCLE

In good condition.

If you care to make an exchange of this kind write me describing your wheel, etc. Address

### **John E. Frassington,**

**HART, MICHIGAN.**

## What Will You Have?

35 var., good U. S. 17c, 12 var., revenue 12c or you may have U. S. on approval at 25 per cent or foreign 50 per cent.

W. D. LACY, Hart, Mich.

## STEINBRECHER

In Chicago.

### Approval Sheets

You have perhaps tried many but got disgusted with the trash sent you. We have good ones at 13 1/2 per cent and 40 per cent discount. We solicit a trial from you. If not known to me kindly refer us to some reliable party.

Write for approval sheets at 33 1/2 per cent or 40 per cent discount to

W. PAUL STEINBRECHER

375 Center St.,

CHICAGO, ILL.

### DO YOU WANT DUES?

|                                 |      |     |
|---------------------------------|------|-----|
| 1c 1895 watermarked unused Cat. | .03  | .02 |
| 1c " " " " "                    | .03  | .03 |
| 3c " " " " "                    | .10  | .06 |
| 10c " " " " "                   | .20  | .15 |
| 12c " " " " "                   | 1.25 | .70 |
| 5c 1894 unwatermarked " " "     | .0   | .15 |
| 1c 1-91 bright Claret " " "     | .05  | .03 |
| 5c 1-89 red brown " " "         | .30  | .20 |

Orders less than 50c postage extra

PHENIX STAMP CO., Danielson' Conn.

Above lot \$1.25.

Besides doing a large business in

## STAMPS, BICYCLES and ELECTRICAL GOODS,

I can furnish the following goods:

I will take 1/5 of the appended prices in stamps of customers do not wish to pay all cash

### CARRIAGE ROBES.

|                                   |         |
|-----------------------------------|---------|
| 4x5 Black Goat—Green Plush Lining | \$10.00 |
| 4 1/2 x 5 1/2 " " " " "           | \$11.50 |
| 5x6 " " " " "                     | \$13.00 |

Fur Rugs—Hand Dyed Very Fancy Patterns.

|              |              |
|--------------|--------------|
| 28x64 \$6.00 | 36x72 \$9.00 |
|--------------|--------------|

I pay expressage on all goods

B. J. BISHOP, Wyandotte, Mich.

When writing to advertisers please mention this paper.

## UNITED STATES STAMPS!!

Without regard to catalogue price.

|  | Each.  | Per 10. |
|--|--------|---------|
| 1856-60  | \$0.02 | \$0.13  |
| 3c Red   | .10    | .80     |
| 1c Blue  | .22    | 2.00    |
| 3c Red [outer line]  |        |         |
| 1869   |        |         |
| 1c Buff, fine, well centered,  | .40    | 3.40    |
| 2c Brown, " " "  | .10    | .90     |
| 3c Blue, [Locomotive]  | .01    | .12     |
| 6c Blue  | .50    |         |
| 1872   |        |         |
| 30c Black, fine.   | .50    |         |
| 188:   |        |         |
| 5c Brown Garfield,   | .02    | .16     |
| 6c Red   | .08    | .70     |
| 1888   |        |         |
| 4c Carmine,  | .04    | .32     |
| 5c Indigo Blue   | .02    | .16     |
| 30c Pruce Brown  | .35    | 3.00    |
| 1893   |        |         |
| 15c Dark Blue  | .07    | .55     |
| 20c Black  | .11    | .95     |
| 90c Orange   | .60    |         |
| 1895   |        |         |
| 3c, 4c, 5c, 6c, 8c, 10c, 15c, 50c, \$1.00  |        |         |
| 9 stamps well centered   | .65    |         |
| 189: Postage Due 1c to 50c all well centered   | .67    |         |
| 50 all different United States stamps, all fine copies, light cancellation, may be returned if not satisfactory, | .28    |         |

WANTED—A few collections of U. S. stamps.

FREDERIC W. CLARK,

637 BAKER ST., DETROIT, MICH.

**CANADIAN REVENUES** Are going to be popular Buy them while cheap. Send for sheets of Canada and U. S. revenues, British Colonies, South American or stamps of any country.

### U. S. REVENUES.

|                               |        |
|-------------------------------|--------|
| 10c Bill of lading imp.       | \$ .60 |
| 25c Power of Atty. "          | .20    |
| 50c Life Ins. "               | 2.20   |
| 50c Surety bond. "            | 3.00   |
| 70c For exch. "               | 3.25   |
| 2c Playing Cards orange perf. | .95    |
| 2c Playing Cards, blue, perf. | .25    |
| 3c " " " "                    | 6.25   |
| 5c " " " "                    | .50    |
| 5c Prof. red. "               | .95    |
| 10c " blue. "                 | .95    |
| 10c " black and green "       | 2.25   |
| \$3.00 Manifest. "            | .22    |
| 2c Prop. "                    | 2.00   |
| \$1.30 For. exchange "        | .95    |
| \$2.00 P. of W. "             | .98    |
| \$50.00 U. S. inter. rev. "   | 2.95   |

1 hundreds of customers are already dealing with us 5 per cent discount on \$5.00 cash orders. These are good copies, and if not satisfactory can be exchanged for other stamps or albums, or money refunded. Anything sent on approval if business reference is sent.

J. T. Starr Stamp Co.,

COLDWATER, MICH.

No One Allowed to Read  
This Adv. But Boys.

**1891-3--POSTAGE DUE.**

|  |        |
|--|--------|
| 3c Claret, Used                            | 7c     |
| 3c Claret, new o. g.                       | 15c    |
| 30c Claret, new o. g.                      | 65c    |
| 50c Claret, new o. g.                      | \$1.00 |
| Complete set present issue dues, new o. g. | \$1.45 |
| Complete set present issue, used.          | \$1.20 |
| Pair 5c 1847, on part of cover, very fine  | \$1.50 |
| 1851-3c red imp.                           | 2c     |
| 1855 6-3c red perf.                        | 2c     |
| 2c black (Jackson)                         | 4c     |
| 2c brown (Horseman)                        | 11c    |
| 5c blue (Taylor)                           | 3c     |
| 5c brown (Garfield)                        | 2c     |
| 1890-1c to and including 30c               | 40c    |
| 1893-c to and including 15c                | 25c    |
| 1894-1c to and including 15c               | 22c    |

In the September number of the Michigan Philatelist packet No. 1, advertised at 9c sent free to any boy collector for stamped envelope.

Postage extra on less than 12c.

Boys try my approval sheets—specially prepared for you. Send references.

**Frederic W. Clark, 637 BAKER ST. DETROIT, MICH.**



THIS IS OUR FIRST AD.  
IN THIS PAPER—

and we will have to open  
up with a few

**Bargains**

**SOME ON U. S. STAMPS:**

|                           |          |
|---------------------------|----------|
| 1857 1 cent blue          | .08 each |
| 1857 3 cent red           | .01 each |
| 1857 10 cent green        | .35 each |
| The set of three          | .40      |
| 1862 2 cent black         | .64 each |
| 1862 3 cent rose          | .01 each |
| 5 cent Columbians unused  | 1 each   |
| 10 cent Columbians unused | .20 each |

**POSTAGE DUES.**

|                   |          |
|-------------------|----------|
| 1879 1 cent brown | .10 each |
| 1879 2 cent brown | .10 each |
| 1879 3 cent brown | .05 each |
| 1879 5 cent brown | .15 each |
| The set of four   | .30      |

Free! a favorite stamp album with every fifth order of 50c from this list.

Fine sheets of foreign and U. S. stamps on approval at 50 per cent commission.

Give reference.

**Michigan Stamp Co.,**  
Fennville, Michigan.

**Scott Stamp and**  
Coin Co. Ld.

18 East 23d St., NEW YORK, N. Y.

57TH EDITION

**Standard Postage Stamp Catalogue**

Will be ready early in December.

Besides retaining all the features of the last edition, it contains full descriptions of all reprints and many other interesting items of information of great value to every stamp collector. Price 58 cents, post free.

**International Postage Stamp Album**

1897 EDITION

Will be ready for delivery about Nov. 15.

Without spaces for varieties of watermark, etc. Bound in boards, half cloth, \$1.00, post free; Bound in cloth, gilt, fine paper, \$2.50, post free; Bound in cloth, gilt, fine paper, with blank leaves and stubs for future issues, \$3.50, post free. This album is brought up to date and is the latest on the market.

**Internat'l Postage Stamp Catalogue**

A complete catalogue of all Postage Stamps, without minor distinctions of watermark, perforation, etc. Almost all stamps are priced both used and unused. Bound in paper, 10 cents, post free. Will be ready for delivery about December 1st.

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WHO ARE?**

Why those advertisers who  
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**WISCONSIN  
PHIL. BLUE BOOK.**

But there is still some hope.

Where is it?

Why if they have not placed their ad,  
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10c and learn the names of the most  
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Don't delay but send at once.

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(Member all leading societies)  
SHARON, WIS.

# THE MICHIGAN PHILATELIST

A Monthly Magazine in the Interest of Stamp Collecting.

L. GURNEY, Editor.

JOHN O. BRASSINGTON, Publisher.

Hart, Michigan, U. S. A.

## Cuba and Porto Rico.

### PROVISIONAL SURCHARGE.

CUBA.....

2½, 3, 5, 10 - - - - - 40 cents per set.

cents (error) - - - - - 10 cents each.

PORTO RICO.....

5, 10 - - - - - 30 cents per set.

I will have the Porto Rico just as soon as they reach this country. Prepaid orders will be filled the day they arrive.

I wish to buy U. S. postage, department and revenue stamps in good condition for cash. If you have any U. S. stamps for sale, please let me know your lowest cash price; cash will promptly be paid for those I can use.

I am also prepared to buy a collection of U. S. stamps listing from \$300.00 to \$1000.00; a liberal cash price will be paid for such collection.

Write me if your collection is for sale. Omaha stamps also wanted; send for prices paid.

**John C. Brassington,**

**Hart, Michigan.**

**I Can Offer** the following stamps at these cheap prices used, unless otherwise stated.....

My terms are *cash with order*. Nothing can be sent on approval advertised below.

**UNITED STATES.**

- 1861 5c. yellow, unused, fine copy o. g. very bright cata. \$50.00, my price only \$36.
- 1869 90c. unused, o. g. very fine.....25.
- 1869 1c. unused, o. g. re-issue, cata. \$2.50.....1.
- Executive Dep't 3c. unused, o. g. fine cata. \$7.50.....3.
- Justice " 90c. fine cata., \$10.00.....6.
- Post Office " Complete set, 1-90, unused, cata. \$12.75.....6.
- State " 2c. unused, fine cata. \$7.00.....3.
- " " 24c. " " " \$10.00.....6.

**CONFEDERATE STATES, Provisional issue,**

- Baton Rouge, La., 5c. unused, cata., \$85.00.....\$45.

If any of the above prove unsatisfactory they can be returned and full amount will be refunded, provided you notify me 3 days after receipt. All the above are described as fully as possible. If you find nothing mentioned here that interests you, write for it.

Give me a trial.

Yours very truly,

HART, MICH.

JOHN C. BRASSINGTON

**I WANT** to become acquainted with Michigan Collectors and in order to do this will offer an extra inducement this month. I have made up an enormous quantity of packets of U. S. and Foreign mixed, 40 varieties in each, and will sell them purely for adv. purposes at 25c. They contain stamps catalogued at 2c to 50c., as each packet contains Mexico Scott's No. 277, cat. \$0.50, and many other good ones. They are all good space fillers. This packet was made to sell at 50c., but will sell 100 this month at 25c. Write today, before you forget it, to H. E. WILLIAMS,

Charlotte, Michigan.

Good approval at 50 and 60 p.c. Try them.

**A 'Michigan Hand Book'**

FREE! FREE! FREE! FREE!

To every one sending for my approval sheets at 50 p. c. discount enclosing a good reference and a 2 cent stamp for postage will receive a Michigan Hand Book FREE

Remember the book retails at 25 cents.

Address:

J. C. Brassington,

Philatelic Publisher and Dealer.

HART, MICH.

**WE BUY STAMPS**

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# The Michigan Philatelist.

Vol. 2.

APRIL 15, 1899.

No. 1.

## ARE YOU A PHILATELIST?

By B. G. McFALL.

Philatelist is defined by Webster as a collector of stamps.

In substantiating this, Philatelists are collectors of stamps but beyond that all collectors of stamps are not philatelists.

'Twas but a few years ago that Philately was recognized as a science but it did not receive that recognition simply because its devotees collected stamps.

It takes no especial effort to mount a stamp in the blank space made for it even in the most elaborate album printed and the collector who does mount his stamps with so little concern is not a philatelist, he is simply a stamp collector, nothing more.

Put that stamp into the hands of a philatelist and it receives a different treatment, a critical examination on front, on back, yea even *inside* for that matter, a contrasting of colors, a measuring of perforations if it be a perforated specimen, not a line or a defect escapes his eyes for he is a philatelist and he studies his stamps.

The most elaborate album, a magnificent collection, wealth to fill the spaces of the rarest of the rare, but without knowledge con-

cerning them, all of these sink into oblivion when compared to the smaller carefully arranged collection which has been studied and about which the owner can talk understandingly, pointing to two stamps which the casual observer would declare to be the same kind and believe it until the difference is so fully explained by the owner, the philatelist, that he must believe to the contrary.

A few years ago a certain principal in a fair-sized school wrote to a large dealer informing him that he had in his room one class which he had interested in stamps.

A recitation was held each day and in each, stamp literature usurped the place of the school books.

Eagerly this recitation was waited for by the interested pupils and besides the great help in government, this teacher confessed that never before had he had a class as good in history and geography and never before the neatness which was shown upon the papers handed in by those pupils.

Physiologies teach that to main-

tain government, keep the subjects interested, and there is nothing which will excel this study, this science, in keeping its devotees interested.

What a grand triumph it will be to philately when in every school room in this great Republic, the first rudiments of this far-reaching science is first given, then will the seeds be sown which will later place in our midst those who learn from the first that to study their stamps is the principal thing, not the massing of a large number about which they know little or nothing other than that it is different from the ones beside it.

Old philatelists look back upon their first collections and are thrilled once more as they were then, for well they remember how the mania had seized hold of them, how eager they were to secure every new variety, but a feeling oppressive, crushing, o'ercomes them as they think of the rude album, perhaps an old spelling book half used, and the flour paste—in superabundance—which mother was teased to make for them.

But it was a rude awakening when, in after years, they learned, too late, that there was value to those stamps, that there were many very scarce which had been taken from grandfather's old letters, but which a generous application of paste had nearly proved disastrous to.

That was years ago; now for a

few cents the stamp hinge takes the place of that paste and a neat printed album that of the scrap-book.

Such masterly strides has philately taken within the past few years that it is reasonable to suppose that there are five hundred thousand collectors within the United States while the proportion is even greater in Europe.

But I stray from my subject.

There were comparatively few who were interested in stamps in the early sixties within the United States and until after the close of the great war of the rebellion, the principal center of interest, the reason is evident.

'Twas not until in the seventies that small advertisements began to appear to any extent and any who had become interested in stamp collecting had been isolated, as it were, from the relations with those who would lead them to a higher elevation of intelligence concerning their stamps; little opportunity was thus made for recognition and progress and had anyone predicted that philately would ever be what it is to day, that person would have been regarded as a fit subject for a bug house.

Madam Shipton's prophecy is familiar in every household; what would she have said regarding our science had postage stamps been in vogue at that time?

Very small are the chances indeed now of a collector even in the

most remote settlement, to be long without books of reference, for now nearly every paper contains advertisements of dealers, for not only are the philatelic papers so used but city dailies, weeklies, and it is fair to say, every monthly periodical devoted to home readings are patronized by home dealers.

With the information which is given in the fore part of our standard catalogue, no collector should fail to comprehend the meanings of the phrases used therein; the few pages devoted to that are in my opinion, the most valuable contained in it, it is a mighty stride for the beginner who masters that preface, towards the elevated rank of philatelist.

Now to the conclusion, don't pass a stamp even the most common variety without knowing it, knowing it by studying it.

How carelessly were the despised 2-cents of 1890 regarded until a philatelist found the varieties with capped figures; how eagerly were they assorted afterwards in the hopes that a right cap might be found!

And thus it goes.

A stamp which is despised today because it is common may be the prized one of to-morrow.

I shall not touch upon the financial value of stamps as that is foreign to my subject but that should be a secondary consideration in completing a collection anyway—a diversion considered

by those whose time is devoted to supplying to philatelists the stamps of the foreign countries which would be hopelessly incomplete without his aid, the dealers.

And now, are *you* a philatelist or are you a stamp collector, do you understand terms like quadrille, laid, wove, and ribbed papers, watermarks and why they are used, perforations and how to measure them, how so many varieties of separation are or has been resorted to, engraved or lithographed stamps, surcharges and why this bothersome process is used, the difference between ficial, unpaid, return letter, periodical, delivery, revenue, private proprietary, registration, rural, local, too late, postal packet, express, municipal, perfumery, playing card, and provisional stamps, do you?

Don't remain simply a stamp collector, progress, start, go ahead, study, remember, learn, and by that knowledge obtained move into the elevated sphere, the higher ranks, the only position, that of a philatelist.

---

The new Cuban stamps made their appearance about three weeks ago, for temporary use only as the government intend to issue a set for them. They are the 1, 2, 5 and 10 cent stamps surcharged Cuba and Pesos, printed in black. The values being 1, 2, 2½, 5 and 10; the 2½ being an error and will be put out of use as soon as they are sold.

## AN EXPERIENCE OF A NON-PHILATELIST.

AS TOLD BY HIMSELF THROUGH

AMY L. SWIFT.

Tom says that the story is too good to keep and that if I do not tell it, he will. I am rather fond of Tom of course, he is my brother, but I do not come out very well in the affair and he would delight in making me appear more ridiculous than I really was, so since it is evident that the tale must be brought forth for public inspection I prefer to have the telling of it myself.

We are artists, Tom and I, and are both of us employed in that line upon various well known publications. Tom does the comic while I attend to the sober educational side, and as we are each adepts in our chosen lines it naturally followed that when the Columbian Exposition burst upon the world in all its blaze of glory we two were among those selected to go to Chicago and reproduce some of the magnificence of Jackson Park. We were not much together, however, as our work lay in such different grooves, so while I sketched Ionic columns and exhibits generally, Tom devoted himself to the Midway and Cairo Street, gathering fun galore. One of his best sketches represented an attempt of his at taking a donkey ride, an attempt that proved a failure because his legs were so long and the donkey so small that he had to walk the entire distance,

in consequence of which, failing to accommodate his speed to that of his steed, he found himself at the head of the street a full yard in advance of the latter to the equal surprise of himself, the little animal and the donkey boy. Yes, that was a comical picture, and Tom did it well! I am proud of Tom! He has only one failing, and that is he will spend his substance on old used postage stamps. I never could see any sense in that but he seems to, and one of the places at the Fair which he liked best to visit was the gallery of the Government Building where there was case after case of such things. I am not a philatelist myself, and would not know the stamps of one country from those of another if it was not for his eternal chattering about them. But there! I promised to just tell my story without running down stamps, but it is rather a difficult thing to do when one has such a grudge against them as I have.

One day when we had been there about a fortnight I strayed into the Fisheries Building, and after strolling around a while listening to the remarks of the visitors, most of whom seemed given to promising their companions that "The next time I come in here I'll bring a fishline!" I found myself at the foot of the

winding stairway leading up to the observatory. This was a place new to me, so I toiled over the cork-screw-like flight counting the steps as I went (I believe there were over seventy!) to see what there might be above. The first thing was a trio of young ladies; I came plump upon them at the last curve, startling both them and myself. Lifting my hat with a murmured apology I sidled out upon one of the small balconies encircling the tower, ensconced myself comfortably on the parapet with my back braced to prevent falling, and prepared to enjoy the view and sketch a bit. Incidentally I enjoyed something else, viz., bits of conversation going on in the large central room. The young ladies were all pretty and full of good wholesome fun; their comments upon the views from the different balconies and the wonderful supply of souvenir initials which covered every available inch of wall inside and out were really worth listening to, my only cause of dissatisfaction being that I could not hear the whole. As I was out of sight they evidently forgot me entirely, and laughed among themselves with perfect freedom as they tried to find a clear space in which to put their own initials, but so covered were the walls that this took time, and when this space was finally found still more time was needed for the signatures. Finally all this was ended to their minds and they de-

parted, passing my retreat on their way to the stairs. One of them caught a glimpse of me as they went by; I had supposed she would be impressed by my precarious position, but she wasn't, not a bit of it! Whispered she:

"Goodness, girls! Isn't he a sight with his coat all white! I wonder what he would say if he could see his own back!"

It is just as well that they did not wait to learn, for what he did say was really unfit for ladies to hear.

Having with much labor rid myself of all the white possible with my limited means for brushing, I gave up sketching and strolled over to where the girls had been standing in the hope of finding their signatures. There were only initials in that spot however, but a little farther on, where I remembered my critic had stood, I came to a very full and very surprised pause. Enclosed within a small oblong I saw a magnificent sketch, somewhat enlarged, of a five cent Italian postage stamp, the one with a white cross in the center; over it in the likeness of a postmark were the words: "Rome, June 23, 1893," and just at the left the initials "T. B."

"T. B. from Rome, Italy!" I mentally ejaculated, "What a fine idea! And they called that girl 'Therese,' it was her of course; she must be an art student, for no amateur could sketch like that."

And then I made a dive for the stairs. Proprieties or not I wanted to see and speak with that girl; but anyone who remembers traveling over those stairs remembers also that owing to their winding form a speedy descent is not possible with safety, so on reaching the bottom I was hardly surprised, although much disappointed, to find that Therese and her companions were nowhere visible.

Well, that was the beginning of it! I struggled up those horrible stairs every day to gloat over that wonderful sketch. By confiscating one of Tom's stamps of that design I found that it was true to the life in every line, and the more I studied it the more my amazement grew that such a mere girl had been able to draw it in those few moments while all the time talking with her friends. The art nature in her appealed to the similar part in myself, and I vowed I would find that girl or wear myself out trying. I dreamt of Therese by night, and by day I looked for her everywhere I went; I examined the signatures in every autograph book I encountered, for Therese is not a common name, and it occurred to me that if I could find it I might possibly be able to trace her. I did find it six times and later hunted up the owners, but I spare you the particulars as not one of them proved to be "my Therese" as I soon found myself thinking of her. I haunted the Art Palace, thinking

that artists would be certain to find that a congenial place, and I even prowled around that detestable gallery in the Government Building that Tom was so fond of, for I did not know but that her familiarity with that Italian stamp might be because she also was a collector. Where crowds gathered, there went I, moving restlessly from group to group in search of the slight figure and bright laughing face I remembered so well, but it was all to no purpose and I began to fear that she must have left the place, so after a week of the useless search I wound up by going into Chicago and inserting the following advertisement in every one of the principal dailies.

"Will the young lady who sketched an Italian postage stamp upon the walls of the observatory of the Fisheries Building signing the sketch with the initials "T. B." kindly communicate for artistic reasons with Horace Blake, Gen'l Del., World's Fair Station."

My name, you know, is Horace Blake Baldwin, but one does not care to use one's full name in such an advertisement. I knew she would be afraid of initials only, but hoped that the name given would bring me the knowledge I craved. It did! Tom burst into my room the night that ad. came out, and thrusting that particular item under my nose demanded:

"See here, Horace! Did you put in this thing?"

"Why, yes!" I admitted weakly. I had not confided in Tom and dreaded explanations.

"In the name of wonder, why?" he inquired.

I fenced a bit, but ended by telling him. I described that sketch in the most extravagant terms man ever used; according to me it was worthy the genius of Vanddyke, Landseer, Rosa Bonheur and all the celebrities of that class. (I have neglected to state that some vandal had erased it a day or two before to make room for more initials, and that its merit had grown upon me with its disappearance.) Oh, I laid it on thick, and that wretch of a Tom sat and listened without a word but with a twinkle in his black eyes that finally outgrew all bounds as I told of my attempts to find the artist until he could contain himself no longer and broke out into a perfect howl of delight.

"Why!" he gasped at last as I gazed at him in amazement, "I did that stamp myself. Didn't it ever occur to you that T. B. might possibly stand for Tom Baldwin? Oh, to think of my being such a genius—" and he doubled up in another paroxysm at the expression of my face.

I regarded him a moment in solemn silence, then seizing a pitcher of icewater that stood at my elbow I deliberately emptied it over his head.

"Tom," I said warningly, standing above him as he came up

wrathful and sputtering; but still laughing, "If you ever lisp a word of this I'll murder you!"

And so ended my interest in Therese.

---

### Michigan Collectors.

Can't we re-organize "The Michigan Philatelic Society?" There are surely enough collectors in this State to support a State society.

We should not be behind in philatelic matters while the other states are forming societies. Let us all get together and we can have one of the largest state societies in the Union. THE MICHIGAN PHILATELIST is here to stay and no fear on that account. Correspondence is invited with you all.

THE PUBLISHER.

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### Williams & Co.

In almost every philatelic paper we pick up we find an article about Williams & Co., of Lima, Peru, and it seems they have let down a great number of collectors, dealers and publishers, among whom are the Scott Stamp & Coin Co., of New York, and Stanley Gibbons, of London. We reprint an article in regard to the above which appeared in Stanley Gibbons' Monthly Journal.

The two-cent purple Canada envelope, with stamp embossed, has been re-called. The envelope that is in present use is printed in red on white.

**The Michigan Philatelist.**

Devoted to the Interests of Philately.

Published Monthly at

**HART, MICHIGAN.****JOHN C. BRASSINGTON, Publisher.****C. A. GURNEY, Editor.****Subscriptions.**UNITED STATES AND CANADA, 25 cents per year.  
ABROAD, 35 cents per year.

Subscriptions must commence with current number.

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| One inch,    | \$ .50 | \$ 1.35 | \$ 2.50 | \$ 4.75 |
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Address all communications, and make all checks and money orders payable to:

THE MICHIGAN PHILATELIST,

JOHN C. BRASSINGTON, Pub.,

HART, MICHIGAN.

**EDITORIAL.**

The two-cent purple envelope of Canada bids fair to be quite rare, as only 10,000 copies were struck off, and these were issued by mistake. Our albums will soon be full of errors.

The stamps for Porto Rico are expected now any day. They will have the same surcharge as the Cuban stamps with alteration of the name. They will only be used until plates are made for a permanent issue. Get your sets early.

One of our Canadian correspondents writes us that there are four shades of the Imperial stamps and all have been sold in a few weeks. The colors are—black, red and lavender; black, red and grey; black, red and light blue; black, carmine and blue.

**ANNOUNCEMENT.**

With this number we commence our second volume of publication, although after a lapse of two years we again appear before you in much better style, and we hope (if you are not already a subscriber) you will see fit to give our magazine a trial. We can make no promises, but will try and improve our magazine in all ways possible. All subscriptions which were not filled when we published before will be filled. There are over 900 of them, which together with our new subscribers, and sample copies, makes a fair circulation.

We solicit the "ads" of all dealers and urge them to send us at least a trial adv. even though it be small.

Hoping you will be satisfied with our magazine and that we may be favored with your support, we are,

Very truly yours,

JOHN C. BRASSINGTON,

Publisher.

**UNJUSTLY.**

I was surprised to see in the March number of "The Virginia Philatelist" a whole column of



nothing but slander of one whom I think is an honest and upright man, that is W. C. Bailey, publisher of the "Star" Coldwater, Mich. I have known Mr. Bailey for five years and my dealings with him have been always exact.

I wrote Mr. Bailey in regard to the same and received this reply:

"The stamps claimed by H. L. Deitrick to be counterfeit (confederate locals) were catalogued by a good philatelist whom I paid for doing the work. I had no reason to think them fakes, neither did I warrant them genuine; I merely sent them to this man Deitrick at his request and told him what he could have them for. If he thought them fakes, he had nothing to do but to return them, though I supposed them good. From a business standpoint it matters little to me, as I have most of my stock closed out, but it hurts my pride to have an unprincipled stranger attack me without cause.

---

### Messrs. Williams & Co. of Lima, Peru.

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#### SERIOUS WARNING.

For some months past a firm under the above name has been advertising in the whole of the philatelic press, or at any rate in those papers that would take advertisements, and has been making every effort to get large consignments of stamps on approval, unfortunately, as we have every

reason to believe, with a considerable amount of success. The whole swindle, if swindle it is, has been perfectly worked, and we are afraid that a large number of dealers will be heavy losers. However, on the other hand, we are very glad to say we have been the means of preventing many of our personal friends in London from sending selections of stamps to these people, after they had written to our friends for such selections, and given our name for reference. Messrs. Williams & Co. first started in a small way with us about one and a half years ago, and commenced sending us new issues and friendly notes about stamps, etc., after this ordering one or two albums, the first year's transactions being to the extent of some £7 or thereabouts. A little later on they asked us if we could recommend them a banker in London, as they wanted to open a London account. Such a thing as this would give a certain amount of confidence. We refused to do this, as we could not recommend anyone to our bankers without knowing a good deal about them. Messrs. Williams & Co., pointed out that they were down on the Bazaar reference book; by what means they got there we do not know. The next proceeding was to ask us to receive some £60 from a German source, and with it to pay some of their debts for advertisements, which we did as instructed, using

the whole of the money for this purpose. After this we presume that they thought we should have confidence in them, and they used our name as a reference in a circular which they published, and even stated that they were our Peruvian agents, which, except so far as they purchased new issues for us, was absolutely untrue. For many reasons we have during the past few months been very doubtful about this firm, as it seemed to us that their sole aim was to get consignments on approval from every part of the world, and we never heard of any returns or remittances. The first inquiry we made was through the London Association for the Protection of trade, of which Association we are members. On reply we received a note to say that the firm could not be found at all in Lima, and nothing was known about them.

We have forwarded an other inquiry in the name of the man Farraut, but have not received a result of this yet. In the meantime, however, a warning has been published in America against this firm, and finally the Berlin Dealers' Association has issued the following warning:

EXTRA NUMBER.  
WARNING !!                      ATTENTION !!  
—  
WILLIAMS AND CO., LIMA, PERU.  
—

Our colleague, Herr A. E. Glasewald, of Goessnitz has received the following details from a foreign business friend:—

"The firm of Williams and Co., Lima, Peru, is represented only by Mr. Casnough. The other gentlemen, e. g., Farraut, are unknown in Lima. In spite of his splendid advertisements, Mr Casnough has only a small furnished business room in a hotel, and that is sparsely furnished.

"Our informant showed us various selections of great value, which he had received from Williams & Co. for a mere nothing. Williams & Co. used every means to get one purchaser to buy the rest very cheaply for cash.

"Thus it seems that Williams & Co are in great want of money, and that the "slump" is at their doors.

"One of the leading London firms, we learn, has been heavily let in. It appears that Williams & Co. won the confidence of this firm by especially cheap offers, etc., and thereby have in part acquired very valuable stamps from other great firms, and they are now getting rid of the lots sent

"A great American firm had sent a selection in value several hundreds of dollars, which Williams & Co. sold to our informant for one-tenth of its value.

"We beg you to make use of the above details for the general good.

"The above report has reached Germany from America. How far it is true we cannot to-day say; but we deemed it our duty to inform our fellow members of this as quickly as possible, as we have done in previous cases of a like character."

This is so important that we translate and publish it in full. Also as we are going to press, we hear as follows from a well-known Continental dealer:—

"What business relations have you with Williams & Co., of Lima, Peru? For your guidance this party resides in Lima, in a hotel of low rank, and is a retired pugilist. He lives entirely by trickery, and says he represents your firm and the firm of Williams, of London. I think a stop must be put to such pranks, and, if you have any interests, you should act promptly in order to protect them."

Taking it altogether, we have not the slightest doubt but that a colossal fraud has been attempted, and, we are afraid, successfully; and we shall be glad if any of our readers who have any claim against this firm will communicate with us, sending us full details of the dates of their consigu-

ments, the value of same, and as to whether applications have been made for their return. We will then see if any concerted action can be taken.—*Stanley Gibbon's Monthly Journal.*

## REVIEW.

The *Stamp Tribune* for March is full of good things. The continued article on the "United States Post-Office" is interesting and instructive. Mr. B. G. McFall on "Baden" and Leon V. Cass on "The Stamps of '98" are each worthy of study.

The *Bi-Monthly Collector* is what Leon V. Cass now threatens us with. If he gets out 6 copies a year, he will do as well as some of our publishers who promise twelve.

The *Montreal Philatelist* gives its readers a well written paper on "Minor varieties of the Maple Leaf issue" of Canada by R. C. Back.

The *Perforator* as usual gives its patrons their moneys worth. Miss Amy L. Swift, tells us about "Overlooked Varieties" and tells it well. After reading it, we went home and were troubled all night with visions of lost opportunities. Hereafter no stamp shall pass through our hands until it has been closely examined.

The *Philatelic Advocate* and *Phil. Messenger* now comes to us, between one pair of covers. Long may it wave.

The *Virginia Philatelist*, "A Thing of Beauty and a Joy forever," has many interesting stories for its readers and many artistic illustrations. The continued paper by Lucas Vindis, on "The Postage Stamps of Japan," follows a little too closely after minute details of fiber, perforations, shades, etc., to be interesting to the ordinary stamp crank.

The *Eastern Philatelist* gives us this month a paper said to have been read before the Boston Phil. Society. After reading it we feel that life offers us some compensation, even though we are not privileged to absorb great chunks of culture in classic Boston.

J. Luther Kilbon tells us of the type and die varieties of Indo China, and Italy. While reading it we feel as though we were once more enjoying the Boston Stamp Book. We miss it.

In *Philatelic Facts and Fallacies* for February, Karl Ludwig draws a comparison between the United States and Germany, which is not to the advantage of your Uncle Samuel. If Mr. Ludwig will call around in a few years, when our country, large enough for several Germanies, has become as densely populated as the latter, and as well supplied with good roads, we will show him penny postage, three cent register fees, and a department that is self-supporting.

Subscribe for THE MICHIGAN PHILATELIST.

**EXCHANGES.**

To new subscribers 4 lines, once free. Otherwise ¼ cent per word.

I will give a year's subscription for 100 1c Omaha's 12-4c, 12-5c, 8-8c, 12-10c. or 1-50c, must be fine copies. Address the Publisher.

Omaha's wanted in Exchange for adv. space in this Magazine or will pay cash. Send for prices paid.

**DEALERS DIRECTORY.**

A five line advertisement will be inserted in this column one year for \$2.00, six month, \$1.25 three months, 75 cents.

P. L. Messer, 1015 W. Balto St., Baltimore, Md., dealer in all kinds of postage stamps for collections. Approval sheets a specialty. Reference required.

John C. Brassington, Hart, Mich., dealer in U. S. and foreign postage and revenue stamps. Stamps on approval at 50 p.c. commission. Revenues wanted.

**Scott Stamp and Coin Co., L'd**

18 East 23rd St.,  
NEW YORK CITY.

Sets of Periodical Stamps.

1895 issue, 1 cent to \$100.

Sets containing reprints of the \$5, \$10, \$20, \$50, \$100, perforated on 4 sides, \$6.50.

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Other Bargains.

Cuba, 1896, 1, 2, 2½, 5, 10, 20, unused, the set \$0.20

Portugese Colonies, Crown type, unused, 20 varieties, the set .40

British North Borneo, 1887-92, ¼-10c, us'd 9 varieties, the set .15

For other cheap sets send for our free illustrated 84 page price list.

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These books are well bound in half leather, 12 mo and will be sent to any address for \$1.60 each or two for \$3.00, These books are very hard to get and are well worth the price. For sale by

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of good foreign stamps for 10 cents. 2 stamps guaranteed to catalogue more than the price. Send at once.

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Price \$1, and the total value is over \$9.50

B. G. M'FALL, Eldred, Pa.

**I WANT TO BUY FOR CASH**

The ½c., 5c., 6c., 8c. and 10c values Maple Leaf and Jubilees issues. Send with

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JOHN C. BRASSINGTON, Hart, Mich

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Send me 100-500 well assorted and clean stamps of your and other countries (no trash) and receive same number and value of Scandinavia, Iceland and Finland,

**E. Ljunggren,**

GOETHENBERG, SWEDEN

**1899 Edition International Postage Stamp Album Now Ready**

The enormous sale of the books during the first month after its appearance proves how perfectly it has met the wants of collectors.

Prices and styles are subjoined. Post free.  
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| Costa Rica, ass't. used and unused        | .15    | —      |
| Columbia, assorted                        | .08    | —      |
| Ecuador, used and unused                  | .10    | —      |
| French Colonies, used and unused          | .10    | —      |
| Guatemala, fine mixture                   | .20    | —      |
| Japan, finely assorted                    | .05    | —      |
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| Mexico, finely assorted, unused           | .25    | —      |
| Mexico, finely assorted used              | .10    | —      |
| New South Wales, assorted                 | .04    | —      |
| Nicaragua, many varieties unused          | .25    | —      |
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| Portugal, many varieties                  | .10    | —      |
| Porto Rico, many varieties                | .10    | —      |
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| Republic Honduras, fine mixture<br>unused | .20    | —      |
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| South America, finely assorted            | .05    | 20     |
| Spain, many varieties                     | .05    | —      |
| South Australia, assorted                 | .04    | —      |
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