

The American Philatelist

MAY 1, 1901

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THE AMERICAN PHILATELIST

Published on the first of each month by The American Publishing Company, at Minden, Nebraska.

SUBSCRIPTION—TWO cents a year in the United States, Canada, and Mexico. FIFTEEN cents in all other countries.

ADVERTISING RATES—TWO cents a line. 10 lines to the inch. 7 words to the line. Figures and initials count as words. No discount for time or space. Copy must be in by 1st. of preceding month.

EXCHANGE NOTICES—FOUR words for one cent. No discount for time or space allowed.

HOW TO REMIT—Remittances MUST be made by U. S. Postal or Express Money Order, U. S. Draft, or U. S. 1 and 2 cent postage stamps, Canadian or other foreign stamps nor Personal Checks NOT accepted on ANY TERMS.

BEWARE OF AGENTS—We have no agents to take subscriptions nor to get advertisements and anybody acting as such are FRAUDS. Send all subscriptions and advertisements direct to the publishers

MSS must be accompanied by sufficient postage for return in case we cannot use

THIS PAPER is devoted exclusively to the Interests and Welfare of PHILATELILY, or stamp collecting.

Address all communications to the AMERICAN PUBLISHING CO., Minden, Nebraska

Each issue we will give a true statement of our circulation. On account of extensive advertising we have secured quite a large subscription list to begin with. Our circulation this month is as follows:

Paid-up subscribers.	1000
Sample copies	3000

Total 4000

Any one who doubts the above statement had better write to the postmaster at Minden, Nebr. and see for himself. It takes 200 Americans to weigh a pound.

The Evils Of The Exchange Column.

Some time ago the question was asked of

Mekeel's Weekly why they did not run an exchange column. It's worthy publisher answered through the editorial column that there was such a good chance for fraud on the part of the advertisers. Now I don't exactly agree with Mr. Mekeel in this respect because there is not any more chance for fraudulent advertisements in the exchange column than in any other kind if it is properly conducted. Cases of fraud are just as rare as in any other branch of advertising. If publishers would be more careful frauds would be fewer.

A Dealers Protective Society.

There has been much talk and writings in some of our contemporaries discussing the pro and con of the establishment of a society for protecting the dealers from frauds and poor credit people, who send for a selection of approval books and then either deliberately keeps it or else hasn't the money to pay for it. I don't think it is hardly fair to punish the latter as much as the former because it is not as large a crime as the first and besides most of the readers of this paper have probably had the same experience at one time. There

This Paper One Year For a Two Cent Stamp. Anywhere in the United States
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J. A. ALBERG.

are many other crimes among which may be mentioned the advertiser who does not fill out his orders, the substituter, the counterfeiter and numerous others. A good plan to get rid of, and punish these offenders would be to form a society or organization of agents, dealers and others who are effected. Such an organization however, could not be a success unless each individual member would work for it. It may be a trifle hard to get such a society started, but once it is it is highly probable that it would attract the attention of others and in time become indispensible.

NOTICE TO ADVERTISING AGENCIES! For a short time we will sell ad space in quantities to be used within one year.
200 lines of ad space \$3.00. 500 lines \$5.50
No less amount sold at above prices.
American Pub. Co., Minden, Nebraska

Sample Copy Fiends.

Why the publishers of so many philatelic papers should refuse to send out sample copies when a collector writes for one, is more than I can conceive. The applications, questions, answers, etc., which come direct from the collectors themselves is the best kind of advertising that can possibly be done. Yet these publishers who will not send a sample copy when requested will take down a directory and send sample copies to people who in all probability never heard of philately. Which pays the best? When one publisher refuses to send a sample copy on request, the applicant in nine cases out of

ten will send for one of another publisher and generally subscribes of him. One sample copy is sufficient, a collector who asks for more than one is a Fiend and publishers have them to guard against.

A Little Judgement.

A great fault with most advertisers is that they are not careful enough about the selection of a paper to do their advertising in. Each paper fulfills a place of its own. An advertiser cannot expect to advertise a dollar article in a paper that is mostly read by beginners nor can he expect to advertise a two cent article in a paper intended for advanced collectors and do a very large business, but turn them around and the required results will be obtained. In all my experience I find that the best way to judge a paper for advertising purposes is to look over the advertisements it contains and look over several back numbers and ascertain if the majority of the advertisers have stuck to it very long. If they have, you can take it for granted that that paper is the one you want. Try the experiment once and see for yourself.

With The Wits.

Philatelist—What is "philately?"
Friend—A "full-alley" is a place where such fools as you go when you've no place else to go.

**This paper
one year to any
Foreign Country
15 cents.**



J. A. AALBERG.

At The Exposition.

J. A. Aalberg was born in Stenkjar, Norway, in 1882 and came to this country in 1895. He is a printer by occupation, with the American Publishing Co., Madison, Wis., since 1896. He started to collect in 1894 and now has a collection of 3000 varieties. He is also an amateur photographer and member of several stamp and camera societies, also a member of company G, First Wisconsin National Guard.

She—(At the postoffice) An automobile please.

He—(New inexperienced clerk) We do not keep such things here. This is a post office.

—0—0—0—

Philately Defined.

Philately is the art and science of stamp collecting. It is not the mere collecting of stamps but the study of them.

A Philatelist is one who studies philately. One who devotes his time to the study and promotion of philately not only for himself but for others also.

Philatelic means matters pertaining to philately.

Philately is another name for philately and philatelic for philatelic.

Agents.

The only representatives we have are
Ray I. Ellis & Co.

Frank K. Hills

All others representing themselves as such are FRAUDS.



FORT WAYNE PHILATELIC SOCIETY.

EXECUTIVE BOARD.

President, Frank K. Hills.
 Vice President, Hugh Smaltz.
 Secretary, John G. Walker.
 Treasurer, Chas. A. Phelps.
 Richard Hudgell, W. D. Stein,
 Kurt Mueller.

APPOINTEE OFFICERS.

Librarian, William Roehrs.
 Auction Manager, Herman Heschmeyer.
 Attorney, Chas. W. Porter.
 Exchange Superintendent, Walter Hunt.
 Sergeant at Arms, Cliff Matson.
 Counterfeit Detector, Frank K. Hills.
 Official Organ, "THE AMERICAN PHILATELIST."

SKETCH OF THE FORT WAYNE PHILATELIC SOCIETY.

The Fort Wayne Philatelic Society was organized March 22, 1900 in the rooms of the Kekionga Stamp Co., 9 E. Main St., Fort Wayne, Ind. At its first meeting seven of the "Summit City's" active stamp collectors signed the roster of the organization. The first election of officers resulted as follows:

President, Frank K. Hills.
 Vice President, John G. Walker.
 Secretary, Walter Hunt.
 Treasurer, Chas. A. Phelps.

The club disbanded for the summer season June 1, 1900, but reorganized on Oct. 2 with renewed energy and zeal. The society is on a good financial basis, having an exchange and sales department and holding successful monthly auctions.

Since organization the society has lost one member by death, Frank M. Reid, one of the most promising young men.

The official organ was formerly the Indiana Philatelist, but that paper discontinued publication and the AMERICAN PHILATELIST has been finally decided

upon as the monthly philatelic magazine worthy to act in that capacity and let the world know what the Hoosier stamp fiends are doing.

In connection with this sketch I desire to say that the Fort Wayne society is the only one of importance now in Indiana as the Indiana state society after sixteen months existence decided to disband on account of financial troubles.

The membership list of the Fort Wayne society is rapidly growing, there is 25 local active members, 7 passive and 6 honorary, making 38 in all. F. K. H.

OFFICIAL PROCEEDINGS OF THE FORT WAYNE PHILATELIC SOCIETY.

March 19, 1901

The 39th, regular meeting of the above society was called to order at 8:00 p. m. with president Hills in the chair. 19 members present. After roll call the minutes were read by the secretary and approved by those present. The first matter of importance to come up was the selection of an official organ to take the place of the Indiana Philatelist, now defunct. President Hills read a communication from Mr. Don H. Wimmer offering his new paper, the AMERICAN PHILATELIST as an official journal, after some discussion it was unanimously agreed to accept Mr. Wimmer's terms and a copy of the resolution to be forwarded to Mr. Wimmer at Minden, Nebraska.

It was also decided to elect the publisher of the official organ an honorary member of the society and a card was made out and the secretary ordered to forward the same along with the resolution.

Other business of local importance was acted upon and after an enjoyable evening the meeting adjourned at 10:45 p. m.

March 25, 1901

The 40th, regular meeting of the Fort Wayne Philatelic Society was held in their rooms above 9 E. Main St., being called to order at 8:00 p. m. by president Hills, 22 members present. Minutes of previous meeting read and approved. The applications of Earl Nestle and George Irwin were received and favorably acted upon.

The society formulated a new table of fees and dues as follows:

Initiation Fee 25c.
 Local Active Members 50c per year dues.
 Passive Members 25c per year dues.
 Honorary Members free.

After an enjoyable social session the meeting adjourned at 10:30 p. m.

John G. Walker, Secretary.

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U. S. 1898 Doc. (1c \$1) used absolutely perfect. Per set 13c postfree. Each applicant for stamps on approval will get as a premium between 125 and 300 var. stamps free. A 1 reference required.

H. S. Dickey, Newton, Kan.



THE ADVENTURES OF A SEAFARING PHILATELIST, OR A HUNT FOR THE OLD STAMPS OF OUR NEW POSSESSIONS.

A Serial Stamp Story in Three Parts

By ERANK. K. HILLS.

PART ONE.

Lieutenant Howard Gulder, U. S. N., paced the deck of the powerful U. S. Cruiser Crackerjack on a sweltering day in July muttering to himself and otherwise appearing disgusted at some person or thing, while the majestic warship was rocking gently to and fro at anchor in the beautiful harbor of the Golden Gate at San Francisco, Cal., awaiting final orders for sailing to arrive from Washington.

Now, Lieut. Gulder was a young man not over two and thirty summers who was known to his men as a model officer and to his club chums and fellow officers as a jolly good fellow. The lieutenant was also an ardent stamp collector, a member of the American Philatelic Association, and well known in philatelic circles. His collection consisted of 15,000 varieties and contained many gems of exceeding value. The lieutenant was quite a literary man and his writings were always extremely interesting and looked forward to by the readers of Hotstuff's Weekly Stamp News of which he was a regular contributor.

It was a well known fact that this seafaring philatelist always carried his collection with him on all his cruises at the time our story begins it reposed in the strong box in the captain's cabin of the Crackerjack.

On this particular day that our story opens up the lieutenant had been very much annoyed, hence the reason we find him so excitedly pacing the deck: It seems that while he was circulating around among his friends in Frisco that he had quite a heated discussion with a local dealer in regard to a 2c black, unused Mobile, Ala., catalogued at \$50.00 and the dealer only

asked \$25.00 for his specimen, but Gulder was certain that the stamp was not genuine, after he had made a careful examination of it, and he expressed his convictions to the dealer. The latter pook-bahed the idea and in an insolent, sneering manner told the lieutenant that he guessed that his knowledge of stamps was limited. Our mariner who was very hot tempered, could not stand for any land lubber to jolly him in this fashion and he promptly pulled out a wad of greenbacks and offered to bet Mr. Dealer \$100 to \$50 that the stamp was a counterfeit. The dealer drew in his horns instantly and said that he was only trying to josh the lieutenant and that he knew the stamp was one of S. Allan Taylor's productions and that he wanted our friend to accept it as a memento of his friendship, but Gulder's wrath was fairly aroused for he believed the dealer was trying to work him and he threw the fake Confederate on the floor and stamped out of the dealer's shop, much to the latter's surprise.

After his set-to with the dealer the lieutenant walked down to the beach and was carried back to the Crackerjack on board cruiser's trim and staunch launch. Arriving on board the warship the incident with the dealer was retrospective in his mind and it was only with a great deal of effort that he could control his fiery emotions. An ordinary seaman passing near him heard him mutter, "I ought to have knocked the puppy down."

Finally, one day, about a week after the above incident occurred, Captain Grizzles of the Crackerjack received orders from the nation's capitol to proceed to Manila to relieve another warship, the Dagosmasher.

The passage from San Francisco, with the exception of a slight squall, was uneventful and one glorious morning the harbor of Honolulu, the Hawaiian capitol, burst into sight while the majestic crater of Manna Loa loomed up far into the interior.

When the good ship finally dropped anchor and the lieutenant was brought on shore by the means of the little launch, the first person to meet him was Carlos Hecker, manager of the Oceania Stamp Co., who was also a member of the Am. Phil. Ass'n. and had enjoyed quite a stamp deal with Gulder some two years previous to the opening up of this story.

In response to the lieutenant's cheerful Howdy Hecker announced that he had secured a great prize in the shape of a 13c one, 1852 of Hawaii, lightly cancelled and in fine condition. Now this is one of the stamps that Gulder greatly desired as he had the two and five cent and wanted to make the set complete so upon Hecker's invitation he accompanied him to his home which by the way was one of the best in Honolulu, in order to see this rare prize and also to take lunch with its possessor.

Arriving at Hecker's home Gulder examined the stamp and decided immediately that it was the real article and after quite a bicker the stamp came into his possession, trading several fine U. S. duplicates and putting up a neat little wad of cash to boot. In this connection, I wish to state to you, reader, that the lieutenant was not a man dependent upon his salary from Uncle Sam but he was the possessor of a snug sum of about half a million dollars in cold cash, which fortune was left to him upon the demise of his father who was one of the first men who flocked to the gold fields of California in '49 and struck it rich developing the Yellow Highball mine.

The Crackerjack laid at anchor in Honolulu harbor for three days and the lieutenant was enabled to pick up many scarce specimens, among other bargains he struck was one an old native who had been connected with the post office department under the rule of the Kamehamehas, Kalakua and up to the time that Liliuokalani was deposed. Among other things this native had a block of ten 5c blue, 1853, unused Hawaiians on thick white wove paper which catalogues at \$50.00 each and he also had a strip of five 13c dull rose on the ordinary white wove paper, unused, cataloging at \$40.00 each, besides these he had an envelope full of used issues from the large numeral type down, which at a rough estimate would catalogue nearly \$1000.

"How much do you want for the lot?" queried the lieutenant.

"How much you gimme?" The old royalist asked.

"\$5.00 is about all they are worth," Gulder replied.

"Gimme sex dolares, you can take 'em long," declared the dusky islander.

"Well that price is rather exorbitant," said our mariner, "but nevertheless I will pay your price as I am in a hurry to return to the ship."

And so it came to pass that one of the greatest philatelic bargains in history came the way of the Crackerjack's lieutenant

and when the find reported in the States, Gulder was the talk of the hour, in all the stamp clubs and in the shops.

When the big battleship steamed out of sight of the Sandwich group, heading for the coast of Japan, little did Gulder know of the event that would soon happen to endanger his life and mar his happy and prosperous philatelic career.

TO BE CONTINUED.

EXCHANGE COLUMN.

FOUR words for ONE cent. No discount for time or space.

See page 7 for our great prize offer for exchange notices.

WANTED—I have U. S. and foreign stamps to exchange for books on Steam or Electrical Engineering. What have you to offer? H. D. Lister, L. Box 301, Minden, Nebraska.

15 CENTS in coin will get you 20 good, genuine Danish, Norwegian, and Sweden stamps, all different, and a years subscription to a good family magazine free. Big Bargain. Henry Rodgers, Box 135, Neta-waka, Kansas.

FINE APPROVAL SHEETS
At 50 per cent Commission
UNIVERSAL STAMP CO.,
345 10th. St.
MOLINE ILL.

LOST—STRAYED—OR—STOLEN.

13 MARKS REWARD.

(They must be easy marks like Denmark.)
(SEE ?)

A man, size of a woman, born at Saugerties, lived at Schenectady and supposed to be a friend of Leu Robie, bare-footed with a pair of wooden shoes on, pink whiskers green eyes and mauve-lliac colored hair, cut curly. Wore a corn beef overcoat with sauer kraut lining, had an empty sack on his back containing Dutch lunch, barrel of sky lights and one dozen hollow railroad tunnels, when last seen he was sitting with 5,000 other good-natured philatelists ordering stamps from the old reliable

KEKIONGA STAMP CO.,
9 E. Main St., Fort Wayne, Ind.
Price list sent free for the asking. Approval selections sent out to responsible parties. Want lists filled, packets, albums and any old kind of philatelic supplies for sale at prices that will help you save money to take in the Pan-American.

THIS PAPER ONE
YEAR FOR 2 CENTS.

I MAKE A SPECIALITY of breaking Pointer and Setter pups to Quail, Chicken, Grouse and other game birds, and the gun. They are broken thoroughly to retrieve and hold a point and other merits of a bird dog. They are broken in the field and with old, experienced dogs. Water Spaniels also broken. I have a fine variety of Suchon Setter pups, highly bred at different prices. Send for pedigree and prices. Address
FRED KINGSLEY, JR.,
MINDEN, NEBRASKA.

DON H. WIMMER,
Minden, Nebraska.

Your Money Back Everything
If not Satisfactory Guaranteed.

OMEGA STAMP HINGES

1000 Omega Stamp Hinges	.67
5000 " " "	.30
9000 " " "	.50
21000 " " "	1.00
51000 " " "	2.00

BLANK APPROVAL SHEETS.

10 Blank Approval Sheets	.03
25 " " "	.06
50 " " "	.10
100 " " "	.18
500 " " "	.80

1000 Varieties Stamps \$3.40 Postfree and Registered. Your money back if you are not satisfied.

50 Unused U. S. and Foreign stamps in perfect condition 24 cents. 100 for 42 cts.

Address All Orders To
DON H. WIMMER, Minden, Nebraska.

I take the liberty to publish this advertisement with a respectful request that it should meet your concurrence, it may be affixed in your office for the information of of whom it may concern, and I beg leave to offer you my best services in either capacity for your firm, with the assurance of whatever claims, etc. you may, at any time, be pleased to confide or recommend to my agency, shall be promptly and efficiently attended to.

All papers who reproduce this notice will receive his amount by return mail.

EDUARD R. CORONEL.

Commissioner,
Auctioneer,
And General Merchant in Dry Goods,
PARAMARIBE, SURINAME, D. G.
P. O. Box F.

I will send a fine selection of rare stamps on approval to any collector sending references. J. E. Penoll, Hanover, Pa.

A COMPLETE VOLUME OF THE new defunct Nebraska Stamp News for 8 cents, postpaid. A bargain at this price. 7 numbers in all. Only a few to be sold. Don H. Wimmer. Minden, Nebraska.

SOME WHOLESALE BARGAINS
FOR IMMEDIATE ACCEPTANCE

U. S. REVENUES.	
100 Bank Check, blue	.48
100 2c U. S. I. R., orange	.32
100 50c Conveyance	.68
100 fine, unused Cubans	.44
5000 Continentals	\$1.00

DON H. WIMMER, Minden, Nebraska.

In Darkest Africa.

The Chief—(To their white captive) What are you?

The White Captive—I am a philatelist.

The Chief—A what?

The White Captive—A p-h-i-l-a-t-e-l-i-s-t

The Chief—Turn him loose, men, he is harmless.

YOUR ATTENTION!!!

We wish to make this paper one of interest, and one that will be of a benefit to all collectors. We notice a great many collectors obtain most of their new varieties by exchanging. One of their chief drawbacks is the fact they have to pay too high in proportion to the circulation of the papers for their notices. This is the point we want to overcome and with a view to making this one of the chief exchange papers.

FOR THE NEXT THREE MONTHS

We make the following astounding reduction in price on exchange notices. No trade or sale notices accepted.

FORTY WORDS FIVE CENTS

To be used in one issue. This price is exactly one-half of the regular rates. REMEMBER our circulation is 4000 each issue. See first page for proof.

WE WILL GIVE

1000 FINE FOREIGN STAMPS TO EACH OF THE FIRST FIVE WHO ANSWER THIS ADVERTISEMENT.

The names of the lucky ones will appear in the next number. Please bear in mind that everybody will get the paper at the same time so you all stand a chance.

IN ADDITION TO THE ABOVE we will give 1000 OMEGA HINGES to the next FIVE who are the first to answer this advertisement.

THE AMERICAN PUB. CO.,
Minden, Nebraska.

Send us FIVE cents and get this paper one year and a month's subscription to 6 other papers.

BIG MONEY IN THE MAIL. ORDER BUSINESS.

You can start in business without one cent's capital. You can run a mail order stamp, coin, book or any other kind of business. You can clear never less than \$20.00 and some have made more than a thousand dollars. Lots of people have done it. All you need to do is to advertise in a few papers, which if properly worded will bring the required results. But, you must know where to get your stock and what papers to advertise in etc. One man sold \$2465 worth of merchandise in one week. Others have sold more. There is absolutely no work to do accepting to write letters. Hundreds of the largest mail order firms in the United States started in business without investing a penny. Will send full particulars of how to start, where to buy your stock, what papers to advertise in etc for **ONLY SEVEN CENTS** in stamps. This is the finest opportunity in the world to start in the stamp business without any capital whatever. Write now Don't delay. Address—DON H. WIMMER, Minden, Nebraska.

STAMP CONTEST—To all who send us a list of words from the word Stillwater, we will send 100 diff. stamps. To the one sending the largest list we will send 200 extra fine stamps free. To the next 5 contestants we will send 50 fine stamps free, and the next 10 will receive 25 stamps free. Rules Governing Contest—no letter shall be used in one word more times than it appears in the word Stillwater. All we ask of you is that you send 15c with list. This contest will not appear again as it will be closed June 1 1901. Clarence Dalton, Box 462, Stillwater, Okla.

ONE MONTHS SUBSCRIPTION TO 20 of the LEADING philatelic publications 10 cents. **ONE MONTHS** subscription to 8 for 4 cents. **SIX months** subscription to 5 for 18 cents. Offer open for short time only. One years subscription to this paper thrown in with each order.

DON H. WIMMER CO.,
Minden, Nebraska.

~ ~ ~ HYPNOTISM ~ ~ ~

Learn to Hypnotise!

Don't \$5 to \$10 for nothing!

I Guarantee to teach it by mail for only

TEN CENTS

Ray I. Ellis, Elk Point, So. Dak.

FREE—50 diff foreign stamps to all who send the names and addresses of 2 collectors on a postal. 10 var. unused China etc 10c. 7 var. Cuba 10c. 8 var. Porto Rica 10c. 8 var. Dutch Indies 10c. Send for free price list. Premier Stamp Co. 3025 Madison St. St. Louis, Mo.

GENERAL DISTRIBUTERS We distribute circulars, samples and tack on signs at remarkably low figures. Are members of the Globe Advertising Bureau of Omaha, Neb. We also mail circulars at 15c per 100, \$1.00 a 1000. Although we may be highpriced we **GUARANTEE** our work. Give us a trial. We have 1000 fresh mail order names at \$1.00, a decided snap. Don H. Wimmer Co., Minden, Nebraska.

HOW TO ADVERTISE

Is the title of a small book which we have published. It is the only salvation of the Dealer. In order to advertise our Advertising Bureau, we will send it postpaid for only a one (1) cent stamp. R. L. Ellis & Co., Elk Point, S. D.

A HANDSOME WATCH FREE! We give away Watches, Cameras, Rang Jewelry, Pins and hundreds of other valuable premiums to our agents for selling our Jewelry novelties at 10c each. We trust you. Send for 1/2 doz. pieces, premium list and full particulars. Postage paid. Send today.

R. L. Ellis & Co., Elk Point, So. Dak.

For 2 cents We will send you this paper one year.

For 5 cents This paper one year and a word exchange ad.

For 10 cents This paper one year and a full line advertisement.

Send today. Don't delay for both the subscription and advertising rates will be advanced SOON.

American Pub. Co
Minden, Ne

The American Philatelist

VOL. I

MINDEN, NEB., JUNE 1, 1901.

NO. II

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Address all communications to the
AMERICAN PUBLISHING CO.,
Minden, Nebraska

Circulation this month 1500
Circulation last month (May) 4000

Anyone who doubts the above statement
had better write to the postmaster at Min-
den, Nebr. and see for himself. It takes
100 Americans to weigh a pound.

100 VARIETIES, ALL FOREIGN
STAMPS—no two alike 1c—Postage 2c.

Only one packet to each customer.
U. S. Revenue, 1/2c to \$1 [198] set of 12 .05
U. S. Revenue, old issues, set of 10 .05
1000 Quaker hinges 8c. 5000 .30
50 Approval sheets 11c 100 .19
Paper Covered Album 5c, board cover .10
Quaker Stamp Co., Toledo, Ohio.
Offer only to those mentioning this paper.

Why Should We Be Stamp Collectors?

THE BENEFITS, PROFITS AND AMUSE-
MENTS ARE FULLY EXPLAINED IN
THIS ARTICLE.

What good does it do to collect stamps?
What is a philatelist? Is there any money
in stamp collecting? These are the
questions generally asked by a non-collector
when the subject is presented to him.
You can't expect anybody to understand
anything about the subject unless you ex-
plain it to him fully. In the first place, a
woman, or girl can collect just as well as
a man, or boy. There is just as much in it
for the one as the other. Now to answer
the questions at the beginning of this article.
What good does it do to collect
stamps? It is highly instructive for the
reason that the rulers of the countries are
generally used as a center piece of the
stamps. On some there are animals, for-
ests, vegetation, cities, maps, automobiles,
ships, engines, canals, mountains, etc.
These show the different things used and
the character and surface formations, the
mode of transportation, etc., in the various
countries. It teaches you more about
geography by the pictures on the stamps
and furthermore if you are interested and
you come across a country you have never
heard of before you would naturally take
down the atlas and look it up.

What are philatelists? Philatelists are
people who not only collect stamps, but
make a special study of them for their own
and other people's benefit and advance-
ment. A person who merely collects just
to see how many varieties he can get, is
not a philatelist but simply a stamp collector.

Is there any money in collecting stamps?
There certainly is, but it takes a little cap-
ital, just like it does in anything else.
Your collection can always be disposed of.
You can start a collection with the idea in
your head that it can be sold for cash at
any time you desire to do away with it.
Send it to any stamp dealer and he will
gladly buy it. Do not get the idea, how-
ever, that you can get more than you paid
for it, because you must understand that
stamp dealers have to make a profit just as
well as any other kind of a dealer. Some
people get the idea that because a stamp is
ten or fifteen years old it is worth a small
fortune. Some of the stamps used fifty
years ago are not worth 50 cents a hun-
dred.

The Philatelist's Version of
Barbara Frietchie.
By COLLECTOR.

Drough der sdreets of Philateliectown,
Wid the "Blood-red Chronicle" smilling
down,
Past the shops filled with stamps,
Dem rebel non-collectors valked on their
lamps.
All day through Philateliectown so fast,
Major Chapman afoot I. A. Mekeel past,
Und der rebel Adloyed Jones skimming
out so bright,
You vould dink py jiminy he'd had a right
Of the many papers that flopped in the
stampie veld,
Nary an Advocate could anybody find—
Up shumbled old Miss Amy Swift den
Who was pent down by nine score
stamps and den.
The took the Adhesive the rebels hauled
down,
Und stuck id fast on her night-gown,
Und pud id in her review ver all could see
That der vas one who loved that (good
old Adhesive so free??)
Yust den ub come Don Wimmer,
Ridin' on his albums pack,
Under his magnifying glass he squinted at
his stamps,
By golly de durned Adhesive caused
him many squamps! (And no wonder!)
Halt! Vell, Major Chapman and I. A.
Mekeel scod him shul,
Fire! Vos echoed from shop to shop;
Id broke de strings of dat night gown,
Bu' old Amy, she vos round,
She freezed on dat old Adhesive right quick
Und out of the yindow her head did stick
Senoot dis out "crazy" head if you must,
But spare me time to finish my review!
A look of gladness came o'er the face of
Don, and he laughed aloud,
Who refuses to break every string in
dat crazy girl's night-gown,
Dies like a busted stamp paper,
Skip along, he said,
All dat day and all dat night,
Und every rebel vos knocked out of
sight
Und vay behind from Philateliectown,
Dat Adhesive, stuck fast old Amy's
review.
Amy Swift's yerk vos dope,
Sue don't anymore kin git mad and tear
her hair and kiss her fellow (??) and
subscribe for the American Philatelist.
Pully for her! Und crack a smile
At dat old girl indout being afraid of
getting a slap o' de jaw in de mean-
while!

FREE! A STAMP LISTED AT 10c
To all enclosing a two-cent stamp for post
age for my price list, or list alone, postfree
H. C. TIDD, Kendallville, Ind.

200 FINELY MIXED U. S. Mostly old
issues; only FIVE cents, postfree.
Don H. Wimmer, Minden, Nebr.

Frank K. Hills.

Frank K. Hills, whose cut appears in
this issue of the AMERICAN PHILATE-
LIST, was born at Tarrytown, N. Y., Oct.
10, 1882. When he was three years old his
parents moved to Fort Wayne, Ind., at
which place he has resided ever since.

In October, 1896, he began a collection of
stamps which at this writing exceeds 10,-
000 varieties, the collection abounds with
many rare gems and is estimated to be
worth \$5,000.

Mr. Hills also collects entires, original
covers, postal cards and autographs, hav-
ing the signatures of scores of famous
men.

On January 1, 1899, Mr. Hills embarked
in the stamp business under the name of
the Kekionga Stamp Co., and is now do-
ing one of the largest stamp business in
the U. S.

Mr. Hills is also a philatelic literary
light of no mean ability having wrote ac-
cepted articles at the age of 13 years. He
served as review and associate editor of
the now defunct Indiana Philatelist and
his penning have appeared in some of
America's best philatelic magazines.

After finishing the public school course
Mr. Hills entered the Fort Wayne Busi-
ness College and graduated with honor
from both the shorthand and book-keep-
ing departments, delivering the valedic-
tory for the "class of '98."

Mr. Hills is president of the Fort Wayne
Philatelic Society, of which he was the
founder. He is prominent in church and
athletic circles, holding many honorable
offices.

D. H. W.

Those Pretty Stamps.

Of all the stamps: rare or common that
that the majority of the collectors love to
collect, the ones that have pretty pictures,
such as animals, forest scenes, etc. Why
is this? Here I might explain that the
chief weakness of the strong desire to
see and possess pretty objects. Of all the
pretty things on the earth, I think a right
pretty stamp beats them all. Take, for in-
stance, the stamps of Tasmania, Japan,
Borneo, the Pan American issue. Try as
hard as you can, you cannot find anything
to equal them in beauty of design.

If I were to take my choice I would rather
possess a collection of moderately
priced pretty stamps, than one containing
high priced stamps of the common sort.
Pretty stamps draw universal attention.
Show a non-collector one set of pretty
stamps and he will be induced to collect
quicker, than if he had been shown
whole collection of common stamps.

{ } IMMANUEL. Fascinating story, 400
{ } men. Time of Christ, 131 pp., 150¢
{ } 16c. Board 23¢, stamps taken.
KENWOOD, 524 31st., Oakland, Calif.

THE AMERICAN PHILATELIST.

THE NAME, ADDRESS, ADVERTISING AND SUBSCRIPTION RATES AND CIRCULATION OF EVERY STAMP PAPER PUBLISHED IN THE UNITED STATES.

NOTICE TO PUBLISHERS—If you wish your paper properly listed please send a copy of your paper with your **ACTUAL AVERAGE** circulation. All information concerning the establishment of new papers or the discontinuance of old ones will be gladly received.

RULES OF THE DIRECTORY.

If a publisher returns a report without any remarks about his circulation rating, or fails to make any response to the application made to him for definite information, it is taken for granted that the present rating accorded him is high enough—no matter what else may be said about it.

When a publisher states what has been his average circulation for the past year without giving the actual figures of each issue his report fails to give him the rating he appears to claim.

In cases where for a considerable time, no information is received from a publisher concerning the circulation of his paper, it is the rule to occasionally reduce the rating.

SIGNS.

[Y] signifies that no recent statement of circulation has been received and that the present rating is probably higher than a new rating would be.

[X] signifies that the publisher would not be satisfied with any rating we would give him; therefore we use our judgement.

[BB] signifies that no recent copy has been received and that it may have ceased publication altogether.

[M] signifies that the circulation of this paper is extremely doubtful.

[??] signifies that more information is wanted.

MONTHLIES.

- Adhesive** 30c
Box 72 Rocky Hill, Connecticut.
Size 6X9 inches. 24 pages.
- American Journal of Philately** 50c
18 East 23rd St., New York City.
No advertisements taken.
Circulation 1500.
Size 6X9 inches. 24 to 48 page.
- American Philatelist** 2c
Minden, Nebraska. 8 to 24 pages.
Advertising rates 20c per inch.
Circulation 2500. **PROVEN.**
Size 6X9 inches.
One year's subscription to the "Philatelist" and 3 months subscription to two other papers 5 cents. am. Pub. Co.
- American Philatelic Magazine** 25c
Box 860, Omaha, Neb. 6x9, 16 pages.
Ad rates \$1.00 per inch. **BB.**
- Aux. Phil. & Eastern Exchange** 20c
Putnam, Conn. 6x9, 4 to 8 pages.
Ad rates 5 cents per line.
- Bay State Philatelist** 25c
Melrose Highlands, Mass. 6x9, 12 pages
Ad rates 50 cents per inch.
Circulation 900. **BB.**

- Canada Stamp Sheet** 25c
592 John St., Quebec, Canada. 6x9, 16 pp
Ad rates 5c per line. **BB.**
- Canadian Philatelic Magazine** 25c
Toronto, Ont., Canada. 6x9. 16 pages.
Ad rates on application. **BB.**
- Columbus Philatelist** 15. 4X6. 12p
85 Wisconsin Av., Columbus, Ohio.
Advertising rates 25c per in'h.
- Energy**, 25c., 5X8. 12 pages.
Box 494, Berlin, Ont., Can. Cir'n 1050.
Ad rates 25c per inch. **BB.**
- Exchange and Review** 25c
926 Elm St., Peekskill, N. Y. 4x6 12 pp.
Ad rates 20c per inch.
- Filatelic Facts & Fallacies** 25c
118 Stocktown St., San Francisco, Calif.
Circulation 1000. **BB.**
- Jubilee Philatelist** 25c
Smith's Falls, Ont., Canada. **BB.**
- Monarch Monthly** 25c. 6X9. 16 p
1132 Otto St., Chicago, Ill. Ad rates 50c.
- Montreal Philatelist** 25c. 6X9. **BB**
118 St. James St., Montreal, Can. Cir. 1000
- New York Philatelist** 25c. 6X9.
331 Salina Av., Syracuse, N. Y. 6x9 24 p
Ad rates 50c per inch.
Circulation 1500.
- National Philatelic News** 25c. 6X9.
Indianapolis, Ind. Ad rates 40c per inch.
- Omaha Philatelist** 24c. 6X9 ??
1506 Farnam st, Omaha, Neb. **BB.**
- Perforator** 25c. 6X9. 24 pages.
Owego, N. Y. Ad rates 75c per inch.
- Phil. Bulletin & E. P.** 25c. 6X9.
357 Columbus Av., Boston, Mass. 24 page
Ad rates 75 cents per inch.
- Philatelic Chronicle** 50c. 6X9.
Charlotte, Mich. Ad rates \$1 per inch.
28 pages. Circulation 1000.
- Philatelic Advocate** 25c. 5X8
Berlin, Ont., Can. 16 pages. Cir'n 3500.
Ad rates 25c per inch. **BB. M.**
- Philatelic Inter-Ocean** 15c. 5X8.
Waterloo, Ia. Ad rates 25cents per inch.
- Philatelic Record** 10c 6X9. **BB. ??**
Box 1019, Montreal, Can. Rates 25 cents.
- Philatelic West & Cam. News** 25c
Superior, Neb. Ad rates \$1.00 per inch.
Circulation 2000. **M.**
- Quaker City Philatelist** 25c.
7739 N 25th., Philadelphia, Pa.
Ad rates; 25cents per inch.
- Stamp Exchange** 25c. 6X9. 16 p.
Kankakee, Ill. Ad rates 15c per inch.
Circulation 400.
- Swap** 15c. 4X6. 12 pages
Box 540, Rochester, N. Y. Ad rates 10c.
Circulation 300.
- Virginia Philatelist** 30. 6X9.
Box 124, Richmond, Va. Cir'n 1000.

WEEKLIES.

- Mekeel's Weekly Stamp News**
50c. 420 Market st., St. Louis, Mo.
Ad rates \$2.40 per in'h. 4 colum.
Circulation 6000.

Metropolitan Philatelist, Cir'n 1000
25c. 36 John st., New York City. BB
Redfield's Weekly Philatelic Post.
50c. smethport, Pa. Circulation 4000.
Ad rates: \$1.20. 3 Col. 3pp.
Weekly Phil. Era Cir'n 1000.
50c. Portland Me. 4 col. 8 pages.

BI-MONTHLIES.

Juniors Collector 15c. 4X6, 8 pp.
El Paso, Tex. Rates 40 cents per inch.
Prairie State Philatelist 24c.
2807 39 st., Chicago, Ill. 6x9, 16 to 24 pp.
Circ'n 1000. Rates 40 cents per inch.

PUBLISHERS.

If you wish to save money on your paper why not have it printed on my plan? My plan is this:— I will print you a 4 page, 6x9 supplement, at \$2.75 per 1000, on good book paper. The reading matter will be the best that money can buy, there will not be any advertising on them; nothing but reading matter. By using my supplement you will only have to have your printer print the editorial and advertising pages. Your printer cannot furnish these supplements at any ways near what I can, ask him and see. Give me a trial order. If they don't suit you when you get them, send them back. Terms: \$1.75 with order, balance on receipt of goods. DON H. WIMMER, Minden, Nebraska.

PAPERS OVER ONE YEAR OLD.

American Journal of Philately
Bay State Philatelist
Canadian Philatelic Magazine
Energy
International Review and Exchange
Filatelic Facts and Fallacies
Mekeel's Weekly Stamp News
Metropolitan Philatelist
Monarch Monthly
Perforator, Philatelic Advocate
Ph. Bulletin & E. P., Philatelic Chronicle
Phil. Inter-Ocean, Phil. West & Cam. N.
Prairie State Phil., Stamp Exchange
Virginia Phil., Weekly Philatelic Era.

PAPERS OF OVER 1000 CIRC'N

American Journal of Phil., Am. Phil.
Energy, New York Philatelist
Phil. West & Cam. News, Phil. Advocate
Mekeel's Weekly Stamp News.
Redfield's Weekly Philatelic Post.
ATLAS International Souvenir Card
Collectors Society. Admission fee 25cents
annual dues 50cents. represented in all
parts of the world. Best exchange oppor-
tunity for philatelists. Atlas-society,
Yonkers, New York.

PAPERS WITH A SUBSCRIPTION PRICE OF 25 CENTS.

American phil. Magazine, Bay State phil
Canada stamp sheet, Canadian phil. Mag
Energy, Int. Review and Exchange.
Filatelic Facts & Fallacies, Monarch Mo.
Montreal philatelist, New York phil.
National philatelic News, perforator.
ph. Bulletin & E. p., Phil West & C. N.
Quaker City phil., stamp Exchange,
Metropolitan phil., prairie state phil.

PAPERS 6X9 INCHES.

Adhesive, American Journal of philately
American philatelist, American phil. Mag.
Aux. phil. & E. Ex., Bay state phil.
Canada stamp sheet, Virginia philatelist,
Filatelic Facts & Fallacies, Monarch Mo.
Montreal philatelist, New York phil.
National philatelic News, perforator
ph. Bulletin & E. p., philatelic Chronicle
phil west & Cam News, stamp Exchange
can. phil Magazine, Metropolitan phil.

PUBLISHERS NOTICE.

We will put your ad, no matter how small or large, directly under your rating in the directory at the rate of 2c a line cash, or ad space at your paper at your regular rate less agent's commission, which we reserve the right to increase any legitimate we desire. Am. Pub. co., Minden, Nebr.

EXCHANGE COLUMN.

FOUR words for ONE cent. No discount for time or space.

FOREIGN collectors send any number of stamps of your country and receive same number and value of U. S. in return. 1 years sub. to the Philatelic West in exchange for 10cents. 1 yrs. sub. to Stamp Reporter for 15c. Inch ad in both for 50c. B. H. Dayton, 55 Eagle st., Albany, N. Y.

SEND me foreign stamps cataloguing forty cents, none under 3c, and I will send you an uncut copy of the \$1.00 red, in good condition. Limited number. A. M. McNeil, 1282 Bergen st., Brooklyn, N. Y.

41 colt pistol, new, 5 shot rifle, new, a beauty, 6 splendid tennis racquets, pair opera glasses, stamp collection in album, set big U S cents, archery outfit, bow & 16 arrows, target etc. pouching bag, etc, to exchange for cash or anything of value. Make offers. List for 2c stamp. R D Hay Winston, N. C.

This paper one year for a stamp cataloguing 10c or more. American Publishing Company, Minden, Nebraska.

FIVE of the best story papers published for a stamp cataloguing 50c or more. Don H. Wimmer, Minden, Nebraska

CHEAP SETS.

Postage extra. *Unused.
2 *Switzerland 1ct. 3 *German P. P. 1ct, 4 *Roman States 1ct.
2 *Cuba, fine 1ct. 10 Japan 4cts
4 Porto Rico 4cts. 4 Dutch Indies 4c. 8 Porto Rico 8c. 1000 hinges 10c. **PREMIER STAMP CO., 3025 Madison St., St. Louis Mo.**

SELLING OUT AT A GREAT SACRIFICE.

All my stamps cat
1c. to 25c each, as
follows:--

FOREIGN		United States	
300 diff	1.00	100 diff	50
200 diff	50	75 diff	30
150 diff	25	50 diff	20
10c diff	10	40 diff	10
50 diff	05	30 diff	05

K O R E A

5 Mons red, cat. 50c; my price 20
3 for 45c, 8 for \$1.

10 Mons blue, 4c, 3 for 10c, 10
for 25c.

1895 set complete, used, fine, not
priced by Scott, by Senf, 50c.
Our price, 1 set 20c, 3 sets 45c,
10 sets \$1.20. Cash with order.

G. C.
Rheinfrank,
La Crosse, Wis.



Mr. A. Lloyd Jones.

Owing to the fact that the pub-
lisher is going on a trip of some
extent we had to limit this issue
to ten pages. We are obliged to
leave out several pages of read-
ing matter and eight pages of
advertisements, also Mr. Jones'
biography and Mr. Hills' photo,
all of which will be in our next
issue—and it will be a beauty.
If your ad does not appear this
month, it will next month.

Subscription price will be rais-
ed to TEN cents in September.

The names of the prize win-
ners in the Exchange column
will be in next month.

Whole page ad next month for
\$1.75, cash with order.

100 dif. stamps from 25 countries 10c
100 mixed Mexican postage or revenues 10c
100 5c Mexico 1895 or 1900, 10c.—Felise Na-
veda, Urbina 10, Toluca City, Mexico.

HAWAIIAN STAMPS

IN PACKETS

HAWAII

6 varieties	10c	11 varieties	25c
16 varieties	60c	20 varieties	1.00
25 varieties	1.50		

PHILIPPINES

8 varieties	10c	12 varieties	20c
15 varieties	25c	20 varieties	35c
50 varieties	2.75		

New International Album \$1.50
2.50, 3.50, 6.00, 10.00. Scott's
Catalogue, 60th edition 58cts.

APPROVAL SHEETS

We are paying special attention to this department. Send for a selection today with references. The discounts, as well

as prices, are attractive. References required. Money promptly refunded for anything returned that is not satisfactory.

CHINESE, 10 varieties 10c
25 varieties 25c. 40 varieties 60c.
6 Hawaii, 10 Chinese, and 8 Philippines
for only 25 cents.

VARIETY PACKET BARGAINS.

BEST and CHEAPEST in the market. No revenues, locals, post cards or U. S. in these packets.

100 all different

5CENTS

300 all different

35CENTS

500 all different

85CENTS

Postage extra on orders under 50c.

Makins & Co.
San Francisco, Cal
506 MARKET STREET.

A Sort Of A Snap You Are Looking For!!!

For 8 cts. post free

The lot contains:—

1 stamp button worth	10c
25 diff. stamps worth	5c
200 Omega hinges worth	3c

2 exposition stamps worth 3c
The lot is worth 21c

It is like getting 21cents for 5cents as the other 5cents are for post.

Fine approval sheets at 50 per cent and net prices. References required.

DEARBORN STAMP CO.
374 Dearborn Ave., 2nd Flat.
CHICAGO, ILL.

YOUR LAST CHANCE
to get the American
Philatelist for

2cent^s
A year.

Price will be raised to

10 CENTS
in September.

Good Stamps and Indian Relics.

1000 2c columbian 30c. 100 3c green 10c
100 2c columbian 10c. 100 2c brown 15c.
50 var U S postage on sheets 50c. 40 var
out square envelopes on sheets 40c. Indi-
an arro vs 30c per doz. spears 2 to 4 inch
2c each. Hatchets 20c each. Axes 40c
each. Postage extra on Indian relics.

S. H. Hayes, Harrison, Ohio.

A Chance of a Lifetime.

We have secured a large number of 50c
Omahas in good condition which we will
at only 15c each or 2 for 26c. Only 2 to a
person.

N. B. Cove & Co., 417 Shaw St.,
Charlotte, Mich.

Some Bargains.

United States stamp cat 25c, for 4c. cana-
da stamp cat 10c for 2c. 25 stamps cat 1.50
for 25c. 50 stamps cat \$2 for 30c—All four
lots 48c—postage one cent extra

N. B. Cove, 417 Shaw St.
Charlotte, Mich



A Half Page Ad
Next Month

\$1

I Guarantee That you will find something you want if you look over this page

I desire immediately a large number of the Buffalo stamps and in order to obtain them make the following liberal offer.

For every one hundred of these stamps you send me you receive 1000 Omega hinges and the best 100 variety packet on the market. The retail value of the packet and hinges is 20 cents. You cannot get better prices for the Buffalo stamps so send today

I offer good exchange for your duplicates. Do not send me any trash, damaged or heavily cancelled stamps. I return them unfranked as I can use only good stamps. Send me stamps valued at 2c to 10c. Following are some of my exchange prices.

REMEMBER good goods for good stamps.

1000 Omega hinges 18c, 3000 50c.
 10 blank sheets 8c, 25 18c, 50 35c, 100 65c,
 Packet stamps, cheap quality, 1000 50c, 3000 \$1.
 100 var. packets, 1 18c, 5 85c, 10 1.60.
 1 inch ad in Philatelic West 1.50.
 same in Monarch Monthly 1.30.
 same in both 2 70. 1 years sub to West 50c
 1 years sub to Monarch Monthly 90c
 same to both only 1.25
 250 circulars. not over 60 words 75c
 Rubber stamp, your name and address 50c

SOME BARGAINS FOR CASH

Guatemala expo 2c or 10c for 2c
 Mexico '99 5c blue 1/2c, 10c for 1c
 Chile 20c, large 1c. New Zealand 4 var late issues only 3c, 3 var 2c
 Niger Coast 1/2c 1894 2c. Libera 1c carmine 1885 2c. 3 var revenues for 1/2c.
 1000 U. S. only 8c. 1000 foreign 20c,

100 blank sheets 25c. 1000 hinges 6c
 Stamp papers. In good condition and no duplicates. 5 for 5c 10 for 9c, 15 for 12c.
 97 U. S. env, bar cancelled 10c. 292 2c Liberty rev. uncanceled for 20c. 17 U S stamps worth 56c for 15c. 10 Victoria 1/2d rose 3c. 50 Canadian numerals 1c for 5c. 10 \$1 Doc, uncult for 8c. 31 3, 4, 8c Columbian cat 98c for 20c. 13 special deliveries 4c.
 65 old issues 4c. 36 1 and 2c due 3 var only 5c. 185 U S, 10 var. no 1 or 2c for 15c. 100 2c Omaha 20c. 15 old issues 4c. 831c Columbians 5c. 43 1 and 2c Omahas 3c. 100 1c Columbians 11c. 100 2c Columbians 7c.

Stamps on approval at 50 per cent.

Wholesale lots sent to small dealers—reference. Anything not satisfactory may be returned and you will receive your money I buy, exchange, sell stamps of rare or medium grade in large or small quantities. Write.

Fred L. Kline,

Ridgway, Pa.
 Ref. Elk County Nat'l Bank,

112 varieties postage stamps from all parts of the world. 2 small albums or duplicate books and 200 stamp hinges All sent prepaid for one dime.

10

GEO. H. HOPE,

61 Courtland St., Providence, R. I.

BARGAIN FOR YOU.
 Monarch Monthly 4 months.
 Hinges, 2 sheets and stamps for 5c postpaid. See my big ad.
 Frederic L. Kline, Ridgway, Pa.

Wimmer's Annual Philatelic Review.

It is my intention to issue an annual magazine consisting of 200 pages on fine book paper, with only about 10 pages of advertising. But in order to do this I must have a certain number of subscribers to begin with. The subscription price will be

TWENTY-FIVE CENTS

All you need to do is to send in your name, and as soon as I get 200 names of persons who agree to pay 25 cents on receipt of the first issue of 200 pages, I will start the paper.

The contents will be the products of such notables Frank K. Hills, H. A. Chapman, A. L. Jones, Amy L. Swift, etc.

190 pages of solid reading matter. Send in your name right away for the sooner I get the required 200 subscribers, the quicker the first issue will appear. Advertisers interested, please write for more information.

DON H. WIMMER,
MINDEN, NEBRASKA.

YOUR ATTENTION!!!

We wish to make this paper one of interest, and one that will be of a benefit to all collectors. We notice a great many collectors obtain most of their new varieties by exchanging. One of their chief drawbacks is the fact they have to pay too high in proportion to the circulation of the papers for their notices. This is the point we want to overcome and with a view to making this one of the chief exchange papers.

**** FOR THE NEXT THREE MONTHS ****

We make the following astounding reduction in price on exchange notices. No trade or sale notices accepted.

FORTY WORDS FIVE CENTS

To be used in one issue. This price is exactly one half of the regular rates. REMEMBER our circulation is 4000 each issue. See first page for proof.

WE WILL GIVE

1000 FINE FOREIGN STAMPS TO EACH OF THE FIRST FIVE WHO ANSWER THIS ADVERTISEMENT.

The names of the lucky ones will appear in the next number. Please bear in mind that everybody will get the paper at the same time so you all stand a chance.

IN ADDITION TO THE ABOVE we will give 1000 OMEGA HINGES to the next FIVE who are the first to answer this advertisement.

THE AMERICAN PUB. CO.,
Minden, Nebraska.

50 CENT OMAHA, used, 20c., postage extra, 250 diff. stamps 27c. Excelsior stamp Company, Toledo, Ohio.

DON H. WIMMER,
Minden, Nebraska.

Your Money Back Everything
If not Satisfactory Guaranteed.

OMEGA STAMP HINGES

1000 Omega Stamp Hinges	.67
5000 " " "	.30
9000 " " "	.50
21000 " " "	1.00
51000 " " "	2.00

BLANK APPROVAL SHEETS.

10 Blank Approval Sheets	.03
25 " " "	.06
50 " " "	.10
100 " " "	.18
500 " " "	.80

1000 Varieties Stamps \$3.40 Postfree and Registered. Your money back if you are not satisfied.

50 Unused U. S. and Foreign stamps in perfect condition 24 cents. 100 for 42 cts.

Address All Orders To
DON H. WIMMER, Minden, Nebraska.

ONE MONTHS SUBSCRIPTION TO 20 of the LEADING philatelic publications 10 cents. ONE months subscription to 8 for 4 cents. SIX months subscription to 5 for 18 cents. Offer open for short time only. One years subscription to this paper thrown in with each order.

DON H. WIMMER CO.,
Minden, Nebraska

LOST—STRAYED—OR—STOLEN.

13 MARKS REWARD.

(They must be easy marks like Denmark.)
(SEE?)

A man, size of a woman, born at Saugerties, lived at Schenectady and supposed to be a friend of Leu Robie, bare-footed with a pair of wooden shoes on, pink whiskers green eyes and mauve-illac colored hair, cut curly. Wore a corn beef overcoat with sauer kraut lining, had an empty sack on his back containing Dutch lunch, barrel of sky lights and one dozen hollow railroad tunnels. When last seen he was sitting with 5,000 other good-natured philatelists ordering stamps from the old reliable

KEKIONGA STAMP CO.,

9 E. Main St., Fort Wayne, Ind.

Price list sent free for the asking. Approval selections sent out to responsible parties. Want lists filled. Packets, albums and any old kind of philatelic supplies for sale at prices that will help you save money to take in the Pan-American.

Any young man, who desires to become a successful hypnotist, and who will devote a few hours study to same, and who wants more knowledge on this grand science should write to
W. R. DILLINGTON,
Hiawatha, Kansas.

Inclosing a 2 cent stamp.
No attention paid to cards.
Nothing to sell.

SEA SHELLS—25 shells by mail 25 cents, all different varieties. No trash. Tools for making wire jewelry, a beginner's outfit shells, wire, etc. Send for price list.

J. F. Powell, Waukegan, Ill.

\$1.00 Documentary, grey .02
\$2.00 Documentary, grey .08
\$1.00 Documentary, red .03
Citi Telegraph, set of three .02
Send your Want List to
Andrew Kumm, 1010 Broadway, Toledo, O.

Philatelic papers, stamps, novels, buttons etc., in exchange for good stamps
P. H. Stilson, 690 Elton st.
Brooklyn, New York

SPLENDID chance for beginners. Will send our regular 50c packet of stamps, containing over 50 var. for 10c. Enford & Co. Box 166, Colfax, Wash.

THIS paper one year and 3 foreign postage cards 4c. Am. Pub. Co., Minden, Neb.

The American Philatelist.

VOL. I MINDEN, NEB., JULY-AUGUST, 1901. NO. 3

2c PENNY Bargains—Philippine relics and curios—Also Chinese, Hawaiian, California, send 2-cent stamp for list. S KENWOOD, 535 31st, Oakland, Cal.

50c VARIETIES, ALL FOREIGN STAMPS—no two alike 1c—Postage 2c.

Only one packet to each customer.
U. S. Revenue, 1/2c to \$1 [188] set of 12 .05
U. S. Revenue, old issues, set of 19 .05
1000 Banker hinges 8c. 5000 .30
50 Approval sheets 11c 100 .19
Paper covered Album 5c, board cover .10
Quaker Stamp Co., Toledo, Ohio.
Order only to those mentioning this paper.

—THE— AMERICAN PHILATELIST

Published on the first of each month by Don H. Wimmer, at Minden, Nebraska.

SUBSCRIPTION—TEN cents a year in the United States, Canada, and Mexico. FIFTEEN cents in all other countries.

ADVERTISING RATES—FIVE cents a line, 10 lines to the inch, 7 words to the line. Figures and initials count as words. No discount for time or space. Copy must be in by 1st. of preceding month.

EXCHANGE NOTICES—FOUR words for one cent. No discount for time or space allowed.

HOW TO REMIT—Remittances MUST be made by U. S. Postal or Express Money Order, U. S. Draft, or U. S. 1 and 2 cent postage stamps. Canadian or other foreign stamps nor Personal Checks NOT accepted on ANY TERMS.

BEWARE OF AGENTS—We have no agents to take subscriptions nor to get advertisements and anybody acting as such are FRAUDS. Send all subscriptions and advertisements direct to the publishers

MSS must be accompanied by sufficient postage for return in case we cannot use

THIS PAPER is devoted exclusively to the interests and welfare of PHILATELIES, or stamp collecting.

Address all communications to
DON H. WIMMER,
Minden, Nebraska

CHANGE OF MANAGEMENT.

With this issue the American Publishing Company sells out its entire share in the American Philatelist to Don H. Wimmer,

its former business manager.

The American Publishing Co. was a stock company of persons interested in the paper, but owing to a complication of reasons have sold out. Hereafter, Don H. Wimmer will have complete ownership and management of the American Philatelist.

Don't pay any attention to writers who advise what to buy, but use your own judgement. You know what you want.

OUR CIRCULATION.

May.....	4,000
June.....	1,500
July-August.....	500
Total.....	6,000
3 to 6,000 (2,000 average).	
Paid-up subscribers.....	400

We received more answers from our small ad in the May number than from our ads in any other paper at any time before.
Premier Stamp Co.,
3025 Madison St.,
St. Louis, Mo.

"The best paying mail order article we have ever handled," is the verdict of all who have sold McMaster's Laundry receipt. There's money in it. Send 30c for a copy. W. H. McMASTER, Murray, Iowa.

WITH THIS issue

The subscription price is raised to TEN CENTS a year, and the advertising rates to FIVE CENTS a line or FIFTY CENTS an inch. This price will not affect contracts already made.

A one inch trial ad next month 25 cents, one-fourth page 65 cents, one-half page \$1.10, one page \$2.00.

A RARE FIND

MERE ACCIDENT THAT THEY WERE DISCOVERED.

PAN-AMERICAN TWOS FOUND
WITH THE EXPRESS TRAIN
UPSIDE DOWN.

Washington Correspondance.—It has been discovered that a sheet of the new Pan-American series of stamps, of the two-cent denomination, was printed with the picture of the express train upside down. This sheet was in the package shipped to the postmaster at Brooklyn, and the stamps were retailed out before the error was discovered.

One of the purchasers, who had secured ten of the stamps, noticed the capsized express as he was about to affix one to a letter and immediately sent a letter to the bureau of engraving and printing in Washington making complaint. Through the bureau the news of the inverted train came to the ears of a stamp collector, who instantly saw visions of a rarity of the very first water. It is said that this collector, or his representative, went to Brooklyn and after some negotiations secured four of the ten inverted trains. It appears that the purchaser had used four of the stamps, given away two and for the remaining four received \$20 each. Could he have secured the whole sheet, his profits would have amounted to \$1998 on an investment of \$2.

It is understood that the Washington man who paid \$20 each for the stamps has refused an offer of double that amount. Just what price will ultimately be received for the six copies known to be in existence cannot be foretold. That is dependent upon several contingences. If there should never be more than these six copies, the holders will be able to get their own price, as there are men of great wealth following the pursuit of stamp collecting as a pastime who would not hesitate to pay \$1,000 to secure a copy.

Only once hitherto has the United States undertaken to issue a series of stamps in two colors—in 1869. This series comprised denominations from 1 cent to 90 cents, only the denominations of 15, 24, 30 and 90 cents being printed in two colors. At the time of this issue a sheet of each of the two colored denominations, save the 90 cents, was

printed with the central picture inverted. These stamps are exceedingly rare and fine copies sell at \$500 and upward.

During the past winter a sheet of common 1-cent stamps with the word "Guam" printed across the face, slipped thru the bureau with the word Guam upside down. Just how many of these stamps are in the hands of collectors cannot be ascertained, but they are held at fancy prices and few offers at any price.

In 1873, when each department of the government service used its own distinctive set of stamps, instead of the penalty envelopes, an error was made by the Continental Bank Note Company, then having the government contract for postage stamps. The regular color of the navy department stamps was blue, and in some way a sheet of the two-cent denomination was printed in green. These errors of color are held at \$40 each, while the same stamp in correct order sells for 40 cents.

The American Bank Note Company, in printing the Columbian series of stamps, made a similar error, a sheet of the 4-cent value, which was in ultramarine shade of blue, having been printed in the steel blue shade of the one-cent value. The entire sheet was captured by a stamp collector. Single copies now sell at about \$30 at auction.—New York Sun.

EXCHANGE COLUMN.

FOUR words for ONE cent. No discount for time or space.

—Foreign collectors, send any number of foreign stamps and I will send square value in U. S. Stamps exchanged for any thing of value. Write just what you have Allen G. Dunteen, Box 37, Huntertown, Ind.

—I want to exchange for a camera and a rifle; I have U. S. revenue and others; foreign coins; Confederate money; U. S. half cents; English shilling 200 years old; colonial paper money, etc. Erastus Cornell, Box 99, Marshalltown, Iowa.

—Make big money, 5 receipts that any one who will manufacture the goods can get rich. For sale or exchange for anything of equal value to 25c. Orange cider, Wild cherry whiskey, Beer, French chewing candy, I paid \$25 for this receipt. A. G. Dunteen, Box 37, Huntertown, Ind.

1000 FAULTLESS Stamp Hinges for 5 Cents. DON H. WIMMER. Minden, Nebraska.

LATEST MAGAZINE REPORTS.

The Monarch Monthly has bought the National Philatelic News.

Redfield's Weekly Philatelic Post has ceased publication.

The Quaker City Philatelist after a short and painful voyage upon the uncertain ocean of philatelic journalism has become a sad financial wreck upon the rocky shores of Failure and has sold out to that enterprising Chicago youngster which sails under the name of the Monarch Monthly.

The Philatelic Examiner, Chester Mathers, publisher, Box 82, Phoenix, Ariz. is announced to appear September 1, 1901, to consist of 20 pages. Subscription 25 cents, advertising rates 10 cents per inch.

Just as we go to press we are in receipt of the latest 1901 edition of the Canada Revenue Catalogue, regarding which Mr. Wm R. Adams, its publisher, says:

"If some firm or individual in each country would publish a list of their Revenue stamps, so far as is now known, it would be of great benefit to collectors. An exchange society for revenue collectors is one of the real 'wants' today in the United States and Canada.

ADDITIONAL EXCHANGE COLUMN

—Pan-Americans wanted—Will give 300 foreign postage for every 100 Pan-Americans sent me. E. M. Barlett, Newton, NH

—25 envelopes, note-heads, cards or approval sheets printed to order for 20c cat value in stamps from your sheets, my selection. 100 of any of the above printed for 60 cents worth. W. T. Smith, 226 Queen St., York, Pennsylvania.

—Chas Miller, 644 Humboldt st., Brooklyn, N. Y. Send me 750 mixed foreign stps of any one country and I will send you 1000 U S mixed, also have Golden Hours, Happy days and other reading matter and Glenwood bicycle to exchange for stamps.

—Send me 100 Buffalo Exposition stamps and I will send you 100 Mexican stamps, Felipe Navada—Urbina 10—Toluca, Mex.

—1898 Doc. 3/8c to \$1, 12 var, absolutely perfect 13c postfree. All the 1898 proprietaries at 1/2 catalog, fine used ones only. Fine premiums to all who apply with references for stamps on approval. Look up last months ad. H. S. Dickey, Newton, Kansas.

—I want to trade for a camera or rifle and will give U S and foreign postage and revenue stamps, foreign coins, old U S half cents and big copper cents, and Confederate bills. Erastus Cornell, Box 99, Marshalltown, Iowa.

—Fine Indian Relic arrow heads, Mound pottery, crinard stems etc, send 2c for outlines. Prof K Griffin, Bx 23, Petway Tenn

—W C Edwards, Elkhart, Ind, wants ex, with all collectors. Have books, fine stamp series, etc, Have 300 var picked foreign to sell at 50c, 65 var fine U S cat at \$5 for \$1 40 diff fine stamp papers for 25c

—I will exchange five photos of Washington, D C including views of Washington and views taken from the Peace Jubilee in this city, for \$1 cat value in stamps each stamp cat over 5c each. Frank A Godoy 1700 15th st, Washington, D C

1000 STAMP HINGES 5 cents.
Don H. Wimmer, Minden, Nebr.

Money! Make it at home. One hour a day will net you a big income. Particulars and full outfit for 10c. No fake. Bee Co., 1212 Lombard St., Philadelphia, Pa,

Wanted, agents for family scales these are fast sellers. Agents make big money, for particulars address, American Supply Co., Hulan, Alabama.

100 fine white envelopes neatly printed, 25c prepaid. W. G. Colby, 2825 16 Av. S. Minneapolis, Minn. Mention Am. Philatelist.

ASTHMA, Cataarrh, Hay fever and Lung Trouble positively cured or money refunded. 30 days treatment sent to any address for \$1. Agents wanted everywhere. Liberal terms. Address, DR. HUSSEY MEDICINE CO., Toledo, Ohio.

I WILL PAY

1 cent each for 4c, 5c, and 10c.
2 cents each for all 8 cent Pan-American stamps sent me.
Approval sheets sent out at 50 commission

**A. A. VAN WIE,
SCHENECTADY, N. Y.**

MR. A. LLOYD JONES.

Albert Lloyd Jones, whose cut appeared in our last issue, took his first view of this mundane sphere at Monroeville, Ind., Nov. 4, 1882. He tells us started in life with out a cent in his pocket and when he comes to think about it he believes he didn't have any pocket at that time, of course, he only remembers what has been told, not being able to remember so far back.

At the age of half-past six he was started to public school but was so smart that he was hurried right thru, being promoted rapidly.

He graduated from the Monroeville High school, "class of '99," but took a post graduate course and in May, 1900 he took an examination at Fort Wayne and secured the necessary license to teach and is now spending five days in the week, "training the young idea how to shoot."

The Columbian issue in '92 started him as a stamp collector and at the present writing he has a small although very nice collection.

He is possibly the best authority on pre-cancelled stamps in the U. S., having studied them thoroughly and his articles on this branch of philately are always very correct and interesting.

Before the age of 16 he wrote his first philatelic article, which appeared in the Bay State Philatelist in February 1899. His first published article, however, appeared in the November 1898 issue of the Texan Philatelist.

Mr. Jones' articles have appeared in over twenty different stamp papers.

In order to inform you that he is very good we will mention that he is vice-president of the Monroeville Chapter of the Epworth League which has sixty members enrolled.

F. K. H.

ADDITIONAL EXCHANGE COLUMN

—Books, periodicals, papers, magazines, relics, coins, curios, magnifying glasses, stamp tongs, shells, polished marble birds alive, photographs, canes, flowers, gems and all kinds of things too numerous to mention to exchange for stamps. H. S. Dickey, Newton, Kansas.

—I have 50 plain cream-colored gold bevel-edged 4X5 photo mounts to exchange for either 4000 stamp hinges or 30 stamp papers. Also 2 doz. Blue print 4X5 photo paper, 5 5X8½ Developing paper, 5 4X5 Bromide paper which I will exchange for 5000 hinges or 40 stamp papers. Also have a 50c new developing lamp to exchange for 4000 hinges or 40 stamp papers. Don H. Wimmer, Minden, Nebraska.

—I will send 100 different postage stamps in exchange for 12 Lion or Arbuckle coffee slips or 100 well mixed foreign for 5 of the same. J. A. Wilson, 1216 Popular St., Philadelphia, Pa.

—Scott's 59th Standard catalogue, never been used, for 80 stamp papers in perfect condition or 8,000 stamp hinges. 1897 International stamp catalogue in fair condition for 30 stamp papers or 3000 hinges. Websters Pocket Dictionary, new, for 40 stamp papers or 4000 hinges. 1 inch ad in this paper for 40 stamp papers or 4000 hinges. Don. H. Wimmer, Minden, Neb.

—16 numbers of the James Boys' Weekly and 25 others, to exchange for books or papers, Happy Days or Pluck and Luck preferred. Books are in good condition. Send list. Otis Parson, Frankton, Ind.

—I will trade a paper covered book for stamps cat. 10c none under 5c wanted, or for one first-class arrow head. Books to trade for curios, fossils, etc. Send for list. Wm. H. Baker, Pond St., Quincy, Mass.

Adjustable Fountain Pen attachment. Writes a full page by dipping pen in ink once. Only 10c, satisfaction guaranteed or money refunded. Box 187, Howard City Mich.

You pay 10 cents at your store for a paper of common needles. Let us send you by mail a paper of imported English needles, the best you ever saw or heard of and we will send you as a present a Beautiful Aluminum Thimble, or gold plated stick pin. Family Supply Co., Louisville, Kentucky.

10 STAMP PAPERS
4 CENTS Postage prepaid.

Don H. Wimmer, Minden, Nebr.

Now's The Time

U. S. half-cent, scarce	22c
Big old U S penny	6c
"V" nickel, no cents	12c
Indian arrow point	3c
Confederate bill	5c
State bill	5c
Foreign coin	5c
5 old coppers	17c
Confederate state stamp	5c
Big list of bills, coins, relics, etc for a 2c stamp.	
Nethernich Stamp Co, Winston, N. C.	

Come on boys! Get into the game! Labuan '97 set of 6 var 15c—25 var Italy 10c—100 var good stamps 7c—The Big 3 for only 25c 4 var British North Borneo 10c—10var 10Cu ba 10c—3 sen carmine Japan Wedding 4cts R. J. Bagger, Box 240, West Park, Ohio.

The Philatelic Examiner, Vol 1, No 1 to be out September 1, 1901. It is to be a 90 page monthly magazine size 6x9 devoted to stamps, post marks, souvenir cards, etc sub 25c a year, ad rates 25c per inch \$2 a page, subscribe before date of issue and get it for 10c ads for 10c per inch $\frac{1}{2}$ col 30c 1 col 50c, 1 page 90c, 3 pages 2.50 Chester Mathers, Box 821, Phoenix, Arizona

A Good Advertising medium always pays The Young Canadian circulates to many to many thousands of boys all over the North American continent. Advertising rates only 50c per inch or 5c per line. The Young Canadian, 205 George st, Toronto, Ontario, Canada.

Vote for THE AMERICAN PHILATELIST for official organ of your society.

THE AMERICAN PHILATELIST.

FORT WAYNE PHILATELIC SOCIETY.

Executive Board.—

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Vice president, Hugh Smaltz,
Secretary, John Aubrey,
Treasurer, Chas. A. Phelps.

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Attorney, Chas. W. Porter,
Exchange Supt. Walter Hunt,
Sergt. at Arms, Clifford Matson,
Counterfeit Detector, Frank K. Hills,
Official Organ, THE AMERICAN PHILATELIST.

Official Proceedings Of The Fort Wayne Philatelic Society.

Fort Wayne, Ind., May 20, 1901.

Fellow members and readers of the American Philatelist:—

I do not intend to give a full account of each weekly meeting but just give a condensed report of all that has occurred since the last report published in the A. P.

Seven meetings have been held since last report, as follows: April 4, 11, 18, and 25, May 2, 9, and 16. Number of the meetings 41 to 47th inclusive. Average attendance 17. President Hills presided at all meetings but two, on May 2 and 16, our vice-president Mr. Smaltz presided. On April 11 secretary Walker announced that he was forced to leave the city for Seattle, Wash. and after tendering him a vote of thanks for his efficient services in the past the society held an election and elected Mr. John Aubrey to fill out Mr. Walker's unexpired time. On May 2nd a communication from J. H. Houston of Washington, D C was read and recommended for the consideration of the members of the Ft. w. P. S. The following members have been received in active membership, Messrs K. Brown, Maurice Knoll and Allen Sarber. The card of John G. Walker was changed from Local Active to Honorable Passive membership. In the near future, in one of the issues of the official organ all our officers intend to each give a condensed report of their department or capacity in which they serve so that the readers of the American Philatelist may be enlightened in regard to the actual workings of the "Summit City's" philatelic cranks and stamp fiends. Wishing through these columns to thank those who elected me to the secretaryship and hoping to give a more complete report of our workings in the next issue, I remain, Yours fraternally,
John Aubrey, sec. Ft. w. P. S.

10 Stamp Papers 4 cents.
Don H. Wimmer, Minden, Nebr.

ADDITIONAL EXCHANGE COLUMN

Prize winners In The Exchange Column Contest This Month.

The first five receive 1000 foreign stamps and the next five 1000 stamp hinges.

The winners are as follows:—

- 1—H S Dickey, Newton, Kansas
- 2—w C Edwards, Elkhart, Indiana
- 3—Bickel's Adv Agency, Goshen, Indiana
- 4—Erastus Cornell, Marshalltown, Iowa
- 5—Otis Parson, Frankton, Indiana
- 6—Frank A Goday, Washington, D C
- 7—J E Chase, Springfield, Massachusetts
- 8—Prof K Griffin, Petway, Tennessee
- 9—A M McNeil, Brooklyn, New York
- 10—The Young Canadian, Toronto, Canada

Next month is positively the last time this contest will appear. Send in your exchange ad early and get a prize.

—100 well mixed Canadian stamps, at least 8 varieties, for any of the following—
100 2c Pan-Americans, 75 1c pan-american, 50 4c pan-american, 25 6c, 8c, or 10c pan-american, John Broughton, 18 Inchbury street, Hamilton, Ontario, Canada

—One Year Free The best boy's monthly magazine published in the world. If you send the names and addresses of 6 boys with your answer, that's all. The Young Canadian, 205 George st, Toronto, Canada

12 fine Florida butterflies for stamps cat. 20c, also W. U. T. stamps to ex cat value. J E Chase Cor Lib. & Ches. st. Springfield, Mass.

Bugs, insects, bees, butterflies etc., 50 kinds. snake rattler, etc. Prof K Griffin, Petway, Tenn.

Wiedling's Mo. Stp. News, an up-to-date philatelic paper put out at Canton, O., you should subscribe. Sub. price is 25c for 12 issues. We will send it for 15c and will give you a copy of the Directory of Ind. philatelists. Bickel's Ad Agc'y, Goshen, Ind.

Free Stamps. Whoever sends us 50-100 used postage stamps from any North American country will receive same value of foreign. Occidental Supply Co., Bx 2074, San Francisco, Cal.

Philatelic Press Directory.

THE NAME, ADDRESS, ADVERTISING AND SUBSCRIPTION RATES AND CIRCULATION OF EVERY STAMP PAPER PUBLISHED IN THE UNITED STATES.

NOTICE TO PUBLISHERS—If you wish your paper properly listed please send a copy of your paper with your **ACTUAL AVERAGE** circulation. All information concerning the establishment of new papers or the discontinuance of old ones will be gladly received.

RULES OF THE DIRECTORY.

If a publisher returns a report without any remarks about his circulation rating, or fails to make any response to the application made to him for definite information, it is taken for granted that the present rating accorded him is high enough—no matter what else may be said about it.

When a publisher states what has been his average circulation for the past year without giving the actual figures of each issue his report fails to give him the rating he appears to claim.

In cases where for a considerable time, no information is received from a publisher concerning the circulation of his paper, it is the rule to occasionally reduce the rating.

SIGNS.

[Y] signifies that no recent statement of circulation has been received and that the present rating is probably higher than a new rating would be.

[X] signifies that the publisher would not be satisfied with any rating we would give him; therefore we use our judgement.

[BB] signifies that no recent copy has been received and that it may have ceased publication altogether.

[M] signifies that the circulation of this paper is extremely doubtful.

[?] signifies that more information is wanted.

[G] It is reported that this paper has ceased publication, but are not sure.

[Q] We have never seen a copy of this paper.

MONTHLIES.

Adhesive 30c
Box 72 Rocky Hill, Connecticut.
Size 6X9 inches. 24 pages.
BB. Y.

American Journal of Philately 50c
18 East 23rd St., New York City.
No advertisements taken.
Circulation 1500.
Size 6X9 inches. 24 to 48 page.
BB. Y.

American Philatelist 10c.
Minden, Nebraska. 8 to 24 pages.
Size 6X9 inches.
Ad rates 50 cents per inch.
Circulation 2000 PROVEN.
Wish to exchange one copy with all papers.

American Philatelic Magazine 25c
Box 860, Omaha, Neb. 6x9, 16 pages.
Ad rates \$1.00 per inch.
Y.

Aux. Phil. & Eastern Exchange 20c
Putnam, Conn. 6x9, 4 to 8 pages.
Ad rates 5 cents per line.
G.

Bay State Philatelist 25c
Melrose Highlands, Mass. 6x9, 12 pages
Ad rates 50 cents per inch.
Circulation 900. BB.

BUCKEYE PHILATELIST 15c. 6x9, 14
pages. Ad rates 40 cents per inch. 1266
Michigan Av., Columbus, Ohio. Y.

Canada Stamp Sheet 25c
592 John St., Quebec, Canada. 6x9, 16 pp
Ad rates 5c per line.

Canadian Philatelic Magazine 25c
Toronto, Ont., Canada. 6x9, 16 pages.
Ad rates on application. BB.

Columbus Philatelist 15. 4X6, 12p
85 Wisconsin Av., Columbus, Ohio.
Advertising rates 25c per in'h.

Philatelic Facts & Fallacies 25c
118 Stocktown St., San Francisco, Calif.
Circulation 1000. BB.

Jubilee Philatelist 25c
Smith's Falls, Ont., Canada. BB.

Monarch Monthly 25c. 6X9. 16 p
1132 Otto St., Chicago, Ill. Ad rates 50c.

Montreal Philatelist 25c. 6X9, BB
118 St. James St., Montreal, Can. Cir. 1000
Q.

New York Philatelist 25c. 6X9.
331 Salina Av., Syracuse, N. Y. 6x9 24 p
Ad rates 40 cents per inch. Circ'n 2000
5 years old.

National Philatelic News 25c. 6X9.
Indianapolis, Ind. Ad rates 40c per inch.
G. BB.

Perforator 25c, 6X9, 24 pages.
Owego, N. Y. Ad rates 75c per inch.

Phil. Bulletin & E. P. 25c. 6X9.
357 Columbus Av., Boston, Mass. 24 page
Ad rates 75 cents per inch.

Philatelic Chronicle 50c. 6X9.
Charlotte, Mich. Ad rates \$1 per inch.
28 pages. Circulation 1000.

Philatelic Advocate 25c. 5X8
Berlin, Ont., Can. 16 pages. Cir'n 3500.
Ad rates 25c per inch. BB. M.

THE AMERICAN PHILATELIST.

Philatelic Inter-Ocean 15c. 5X8.
Waterloo, Ia. Ad rates 25cents per inch

Philatelic Record 10c 6X9. BB. ??
Box 1019, Montreal, Can. Rates 25 cents.

PHILATELIC MONTHLY 25c. 722 Chestnut St. Philadelphia, Pa. Q.

Philatelic West & Cam. News 25c
Superior, Neb. Ad rates \$1.00 per inch.
Circulation 2000. M.
6x9, 64 to 112 pages. Colored covers.

Quaker City Philatelist 25c.
7739 N 25th., Philadelphia, Pa.
Ad rates; 25cents per inch.

STAMP BOOK 25c. Faunce Place,
Brockton, Mass. Q.

Stamp Exchange 25c. 6X9. 16 p.
Kankakee, Ill. Ad rates 15c per inch.
Circulation 400.

Swap 15c. 4X6. 12 pages
Box 540, Rochester, N. Y. Ad rates 10c.
Circulation 300.

Virginia Philatelist 30. 6X9.
Box 124, Richmond, Va. Circ'n 1000.

WIEDLINGS MONTHLY STAMP NEWS.
6x6. 12 pages and cover. Ad rates furnished on application. Canton, Ohio. Y.
Subscription price 25c.

WEEKLIES.

Mekeel's Weekly Stamp News
50c. 420 Market st., St. Louis, Mo.
Ad rates \$2.40 per in'h. 4 colum.
Circulation 6000.

Metropolitan Philatelist, Cir'n 1000
25c. 36 John st., New York City. BB

Redfield's Weekly Philatelic Post.
50c. smethport, Pa. Circulation 4000.
Ad rates; \$1.20. 3 Col. 3pp.
G.

Weekly Phil. Era Cir'n 1000.
50c. Portland Me. 4 col. 8 pages.

BI-MONTHLIES.

Juniors Collector 15c. 4X6. 8 pp.
El Paso, Tex. Rates 40 cents per inch.
BB.

Prairie State Philatelist 24c.
2907 39 st., Chicago, Ill. 6x9, 16 to 24 pp.
Circ'n 1000. Rates 40 cents per inch.

QUARTERLIES.

YANKEE COLLECTOR 10-cents. Mc-Graw, N. Y. Q.

PAPERS OVER ONE YEAR OLD.

American Journal of Philately
Bay State Philatelist
Canadian Philatelic Magazine
Energy
International Review and Exchange
Filatelic Facts and Fallacies
Mekeel's Weekly Stamp News
Metropolitan Philatelist
Monarch Monthly
Perforator, Philatelic Advocate

Ph. Bulletin & E. P., Philatelic Chronicle
Phil. Inter-Ocean, Phil. West & Cam. N.
Prairie State Phil., Stamp Exchange,
Virginia Phil., Weekly Philatelic Era.

PAPERS OF OVER 1000 CIRC'N

American Journal of Phil., Am. Phil.
New York Philatelist
Phil. West & Cam. News, Phil. Advocate
Mekeel's Weekly Stamp News.
Redfield's Weekly Philatelic Post.

ATLAS International Souvenir Card
Collectors Society. Admission fee 25cents
annual dues 50cents. represented in all
parts of the world. Best exchange oppor-
tunity for philatelists. Atlas-society,
Yonkers, New York.

PAPERS WITH A SUBSCRIPTION PRICE OF 25 CENTS.

American phil. Magazine, Bay State phil
Canada stamp sheet, Canadian phil. Mag
Energy, Int. Review and Exchange,
Filatelic Facts & Fallacies, Monarch Mo.
Montreal philatelist, New York phil.
National philatelic News, perforator.
ph. Bulletin & E. P., phil West & C. N.
Quaker City phil., stamp Exchange,
Metropolitan phil., prairie state phil.
Philatelic Monthly, Wiedlings Monthly
Stamp News, Stamp Book,

PUBLISHERS.

Please send me your lowest clubbing
rates subscriptions and advertising, and I
will send mine. Dox H. WIMMER,
Minden, Nebraska.

PAPERS 6X9 INCHES.

Adhesive, American Journal of Philately
American philatelist, American phil. Mag.
Aux. phil. & E. Ex., Bay state phil.
Canada stamp sheet, Virginia philatelist.
Filatelic Facts & Fallacies, Monarch Mo.
Montreal philatelist, New York phil.
National philatelic News, perforator
ph. Bulletin & E. p., philatelic Chronicle
phil west & Cam News, stamp Exchange
can. phil Magazine, Metropolitan phil.
Buckeye Phil. Wiedlings Mo. Stp. News.

PUBLISHERS NOTICE.

WE WILL EXCHANGE ANY
amount of ad space you desire. Send
your copy and state amount of space you
want it to occupy and number of times
to be inserted. We reserve the right to
put any kind of legitimate advertising in
the space we get in exchange, and at any
time. AMERICAN PHILATELIST,
Minden, Nebraska.

THE COLUMBUS PHILATEMIST.

A 12 page philatelic monthly.
A handsome cover each issue.
Subscription 15 cents per year with a 30
word ad. Anywhere. Ads 25c per inch.
get contract rate. Sample for 1c. Unused
stamps of any country taken for amounts
under \$1. 85 Wisconsin Av., Columbus, O

U. S. Revenues

1-5 of Scott's 1901 Catalogue

**ONE PACKET U. S.
REV. 1861, CAT \$1
ONLY 20cts.**

Postage extra on all orders.

1000 Omega rings
6 cents

1000 mixed foreign
stamps 25 cents.

100 Blank Approval sheets 30 cents
25 varieties United States revenues 5c

AGENTS WANTED

50 per cent commission.

COOLEY Bros

73 John St., Utica, N. Y.

Almost Given Away.

I will exchange rubber stamps for good foreign stamps cataloging 4 cents and over at the rate of 25cents catalog value for each line desired. Nickel dater \$1 cat value, —Self inking stamp 3 lines \$1 75 cat value, —Ink pad, any color, 50c cat value—Fac-simile autograph stamp \$3 cat value—Rubber stamp outfit \$2 cat value, —250 80 word circulars 75c cat value, —1 inch ad in Phil West 90c cat value—2 inch ad in the American Monthly 90c cat value—1 do all kinds of printing for good stamps.

H. A. DUNKLEE,
46 Summer St., Lynn, Mass.

WE GIVE beautiful color pictures 16X22 ready to frame to each subscriber to our paper, Sunshine. Send 10c for 6 mos. Mayes Pub. Co., Louisville, Ky.

THE STAMP EXCHANGE

Only monthly stamp paper published in Illinois, therefore giving it a field exclusively its own.

Although it is one of the worst stamp papers published, near-the-less we are getting new subscribers, but as many as we already have, we want more.

Can you accommodate us?

25c per year.

ADVERTISEMENTS—

1 inch 15c. 2 inches 25c. 1/2 col. 45c
1 column 75c. 1 page \$1 25c. 2 pages \$2 25. Address the publisher

S. E. Moisant
Kankakee, Ill.

Add 10c and get 100 var. genuine foreign stamps and a fine album post free.

**ANY
STAMP
SOCIETY**

That wishes to reduce expenses, use THE AMERICAN PHILATELIST for their official organ. Our rates are: 10c for each member. This includes a years sub. to each member, a page of space for reports. That's all.

THE AMERICAN PHILATELIST
MINDEN, NEBRASKA

20 Varieties Wholesale Department.

U. S. Revenues, 1863-98—Catalogues 29c. FREE.

Send the names of two collectors and 2c postage.
Only one to each.

\$1.00 Red, 1898, Revs., cut, 2cts each.

\$1.00 Gray, 1898, rev., cut, 1cent each.

20 Paris Exposition stamps 10 cents.

SETS.

2 Swiss Jubilee	5c	100 all different	4c
2 Corea 1885	30c	150 all different	10c
5 France 1901	6c	200 all different	17c
Mexico, 1890 12c catalogues		30 cents	10c
12 1898 Revenues 1 cent to \$1.00			5c
300 all different	50c	500 all diff'nt	1.25
12 1898 proprietary revenues	½c to 5c		15c
3 Chili telegraph	2c	1000 all diff.	4.19
5 Netherland '99	1c	25 U S	8c
2 Egypt, Camel	5c	40 U S obs	25c
10 Japan	3c	25 U S revenues	25c
11 Denmark	5c	10 U S revs long	10c
9 Labuan picture stamps 1887			39cents
9 North Borneo picture stamps 1889			39c
5 Mex. 1899 1 to 10 4c		25 Central Amer.	25
225 all different	50c	20 U S colonies	25c
		25 British colonies.	

Special Snaps.

15 cent Columbian, used		12cents	
30 cent Columbian, used		25cents	
50 cent Columbian, used		29cents	
30 cent puce Brown 1888		25cents	
50c U S 1895	8c	\$1 U S 1895	30c
50c Omaha	19c	\$1 Omaha	75c

Bargain List of 500 sets FREE!

10 sets 3 Chili Telegraphs 15c—100 \$1.00
 10 sets 6 Sardina 15cents—100 sets 1.00
 10 sets 10 Roman states 15c—100 sets 1.00
 10 sets 2 Foochow 20cents—100 sets 1.75
 100 Russia assorted 10cents—100 Italy assorted 5cents—50 Bland approval sheets 10cents—50 blank approval books \$1.00
 1000 Omega hinges 8cents—100 Belgium assorted 10cents—100 old U S revenues assorted 25cents—100 blank approval sheets 19cents—100 blank books \$1.25—5000 hinges 30 cents.

Wholesale List FREE to Dealers.

500 Mixed foreign stamps 10c
 1000 17 cents.

Scott's cat. 1901 editon 58c

Scotts 1901 editon International Album \$1.50

Cloth bound International album \$2.50 and 3.50.

1000 Faultless stamp hinges 8c.
 5000 30c 10,000 —to dealers—
 postfree 40c 100,000 —with
 your name and address on envelopes— \$3.20.

We buy stamps. Send 2c for buying list. Postage extra on all orders. Send for our list of ½c and 1c stamps.

TOLEDO STAMP CO. TOLEDO, OHIO.

45-46 St. Clair Bldg. A. C. Stewart, Mgr.

THE AMERICAN PHILATELIST.

YOUR ATTENTION!!!

We wish to make this paper one of interest, and one that will be of a benefit to all collectors. We notice a great many collectors obtain most of their new varieties by exchanging. One of their chief drawbacks is the fact they have to pay too high in proportion to the circulation of the papers for their notices. This is the point we want to overcome and with a view to making this one of the chief exchange papers.

** FOR THE NEXT THREE MONTHS **

We make the following astounding reduction in price on exchange notices. No trade or sale notices accepted.

FORTY WORDS FIVE CENTS

To be used in one issue. This price is exactly one half of the regular rates. REMEMBER our circulation is 4000 each issue. See first page for proof.

WE WILL GIVE

1000 FINE FOREIGN STAMPS
TO EACH OF THE FIRST FIVE
WHO ANSWER THIS ADVERTISEMENT.

The names of the lucky ones will appear in the next number. Please bear in mind that everybody will get the paper at the same time so you all stand a chance.

IN ADDITION TO THE ABOVE we will give 1000 OMEGA HINGES to the next FIVE who are the first to answer this advertisement.

DON H. WIMMER,
Minden, Nebraska.

DON H. WIMMER,
Minden, Nebraska.

Your Money Back Everything
If not Satisfactory Guaranteed.

OMEGA STAMP HINGES

1000 Omega Stamp Hinges	.07
5000 " " "	.30
9000 " " "	.50
21000 " " "	1.00
51000 " " "	2.00

BLANK APPROVAL SHEETS.

10 Blank Approval Sheets	.08
25 " " "	.06
50 " " "	.10
100 " " "	.18
500 " " "	.80

1000 Varieties Stamps \$3.40 Postfree and Registered. Your money back if you are not satisfied.

50 Unused U. S. and Foreign stamps in perfect condition 24 cents. 100 for 42 cts.

Address All Orders To
DON H. WIMMER, Minden, Nebraska.

Any young man, who desires to become a successful hypnotist, and who will devote a few hours study to same, and who wants more knowledge on this grand science should write to
W. R. DILLINGTON.

Hiawatha, Kansas.

Inclosing a 2 cent stamp.
No attention paid to cards.
Nothing to sell.

Summer Bargains.

50 varieties inc. 15 Uruguay and 9 Greece, all 9 from Greece are Olympians, price 32c

\$6.00 worth of stamps, your selection, from my sheets for 45c. Now this is not a printers error but is really \$6.00 and is really 45c.

I wish to receive sample copies and advertising rates from all publications.

\$3 worth of advertising in any paper for 45c. Dealers, here's your chance.

I will allow 30c to be taken in stamps from my sheets for each name and address of a stamp collector you may send me. Send 5 1c stamps for blanks, etc.

Advertisers Attention—I will print your ad and guarantee that at least 20,000 stamp collectors will read it, for 20cents a line of 6 words. Send stamp for particulars.

I exchange stamps and will accept yours at 10 per cent off cat. for mine at cat. Is this not better than sending thru a society

I have some fine stamps to sell cheap, let me hear from you.

Send coin only. Address

J. A. Harris,
2054 Orleans St.,
Philadelphia, Pa.

INTERESTING.

The largest amount ever realized at a stamp auction was \$24,000, having been lately reached at a four days sale in London.—Columbus Philatelist.

WITH THE MAGAZINES.

It is reported that the National Philatelic News has gone under.

The New York Philatelist has absorbed the International Review and Exchange.

The publisher of the Auxilliary Philatelist and Eastern Exchange, is on the lookout for a purchaser.

Mr. Brodstone is kicking on the circulation of the West, in the Directory but does not state what it should be. If he will follow the rules at the head of the Directory, we will do him full justice.

Redfields Weekly Philatelic Post is reported to have ceased publication.

The Omaha Philatelist has consolidated with the Philatelic West.

We are indebted to C. W. Brown & Co., and D. S. Dickinson, for information concerning the Directory, for which we extend our thanks.

THE YOUNGER BROTHERS. The recent effort to release these noted Missouri criminals have renewed in the minds of the people a recollection of their many daring acts. Cabinet photographs of the Roscoe House where Allen, the Chicago detective lay after the fight with the Youngers, of the battlefield, and the old Monegaw Hotel the rendezvous of these outlaws together with a descriptive history of their life and home, for 50 cents. Lock Box 5, Roscoe, Mo.

Old Coins and Stamps. Two valuable books for collectors. Copyrighted, only 10 cents. F. G. KOESTER, silver Creek, Nebraska.

Fountain Pen 15 cents.

These pens are of a first class make, warranted for 6 mo. Writes 350 words at one filling. For a short time they go at 15cents then the price will raise to 35c.

Home Novelty Works.

417 E. Shaw St., Charlotte Mich.

FREE!—Large 1901 album to every answer to the following.—100 stamps; 25 U. S. stamps; name in agents' directory; 25 rev. 6 unused stamps; 1 set Cosm Roca, 4 var; 5 var Canada; 1 stamp cat 25c; 15 cat 50cents.

Above lot 16 cents.

N. B. Cove & Co., 417 E Shaw St., Charlotte, Michigan.

ADDITIONAL EXCHANGE COLUMN

—100 foreign stamps for 50 Buffalo stamps
100 foreign stamps for 25 diff U. S. stamps.
10 diff unused foreign stamps for a nickel made before 1890. 50 blank approval sheet for 300 Buffalo stamps. Frank Goin, 312 Convent St., St Louis, Missouri.

—I will exchange W U telegraph stamp at cat price for postage stamp same value. Also Florida butterflies 12 kinds at 20c each for stamps of equal cat value. Joseph E. Chase, Cor Liberty & Chestnut Streets, Springfield, Mass.

We Will Make

A cut of your photo and give you a HALF PAGE ad for \$1.75. This is almost as much as the manufacturer charges for the cut alone.

THE AMERICAN PHILATELIST

MINDEN,

NEBRASKA.

OUR BARGAIN COUNTER.

Twentieth century Packets.

- No. 1 1000 varieties, a fine collection 2.00
 - " 2 500 varieties of postage only 2.00
- Send us 4 cents for blank to fill out if you want to get the Twentieth century packet
- No. 1—1000 varieties for \$2.00
 - " 3 500 var American stamps only \$4.00
 - " 4 250 same 3.00
 - " 5 100 same 1.00
 - " 6 50 same .35c
 - " 7 1000 mixed from all parts of the world only 20cents!
 - No. 8 500 same as above only 10 cents.

Have you got the Pan-American set?

12 used 4, 5, 8, 10c fine for less than face, 6 for 29c. Now if you have found anything in the above that you want send for it now. * For if you wait you will forget all about it and miss the chance to get a premium for your promptness. To each and every one of the first 100 who send us over \$1.00 We will give you packet number 5 FREE. Orders under 50c postage extra.

Twentieth Century Stamp Co
2833 Salena street,
St. Louis, Missouri.

Envelope making at home, you can turn your spare time into money. We send you our envelope maker and instructions for 10 cents. Home Mfg. Co, 315 Myrtle Ave. Brooklyn, N. Y.

THE AMERICAN PHILATELIST

Vol. I.

DE SOTO, MO. & FEBRUARY, 1902.

No. 4.

 DON'T FAIL TO READ THIS ISSUE.

—THE—
 AMERICAN PHILATELIST

Published on the first of each month by
 Don H. Wimmer, at De Soto, Missouri.

SUBSCRIPTION—25 cents a year in
 the United States, Canada, and Mexico.
 40 cents in all other countries.

ADVERTISING RATES—FIVE cents a
 line, 10 lines to the inch, 7 words to the
 line. Figures and initials count as words.
 No discount for time or space. Copy must
 be in by 1st. of preceeding month.

EXCHANGE NOTICES—FOUR words
 for one cent. No discount for time or
 space allowed.

HOW TO REMIT—Remittances **MUST**
 be made by U. S. Postal or Express
 Money Order, U. S. Draft, or U. S. 1 and 2
 cent postage stamps. Canadian or other
 foreign stamps nor Personal Checks **NOT**
 accepted on **ANY TERMS**.

BEWARE OF AGENTS—We have no
 agents to take subscriptions nor to get ad-
 vertisements and anybody acting as such
 are **FRAUDS**. Send all subscriptions and
 advertisements direct to the publishers

MSS must be accompanied by sufficient
 postage for return in case we cannot use

THIS PAPER is devoted exclusively to
 the interests and welfare of **PHILATEL-
 ELY**, or stamp collecting.

Address all communications to
DON H. WIMMER,
 De Soto, Missouri.

"PHILATELY."

Following is the correct definition of "Philately":
 A name given to the mania for collecting and studying

postage stamps. Philatelist: A collector of postage stamps. It will be seen by the above that a true philatelist does not collect revenue stamps nor postal cards; also a paper that devotes space to revenue stamps or postal cards is not a true philatelic paper.

EDITORIAL.

The American Philatelist is now recognized as **THE** authority on the philatelic press, therefore publishers must observe the rules of the directory if they wish to be correctly rated. Any information concerning the philatelic press will be thankfully received.

Be interested in your business. Enthusiasm is contagious. Warm up about your business and make others see it in your light. Say just what you think and enter heart and soul into the work of writing and placing your stamp advertising. Then note the effect on your business, and you will never again be prejudiced against spending your money for advertising space. Try it.

Don't be afraid to advertise. Select one or two of the best stamp publications, place good, strong ads therein, and you will get returns that will stimulate you to further

advertising. Don't expect too much on the start, for the greatest benefit in advertising is the accumulative effects. The more you advertise the greater proportionate results you get, so long as you keep up your advertising.

St. Louis—1903!

Of all the places for a convention seat, St. Louis in 1903 will be the best. That time is a long way off, but it is not too early to arouse interest. It is the intention of The American Philatelist to publish photographs of the beautiful scenery in Forest Park, the place the Fair will be held. Its scenery cannot be surpassed by any other in existence. What an ideal place for a convention!

Do you know that to take an interest in a stamp collection you must study your stamps? This is where so many collectors fail to appreciate their opportunities and become disgusted with collecting. You must not suppose that collecting stamps consists merely in buying and placing your stamps. That becomes tedious and you soon throw up the job as a bad case. A true philatelist studies his stamps. More information and pleasure can be procured in this way than you have any idea of.

World's Fair—St. Louis—1903.

100 VARIETIES, ALL FOREIGN STAMPS—no two alike 1c—Postage 2c.

Only one packet to each customer.

U. S. Revenue, $\frac{1}{2}$ c to \$1 ['98] set of 12	.05
U. S. Revenue, old issues, set of 10	.05
1000 Quaker hinges 8c.	5000 .30
50 Approval sheets 11c	100 .19
Paper Covered Album 5c, board cover	.10

Quaker Stamp Co., Toledo, Ohio,
Offer only to those mentioning this paper.

Brace Up!

The ranks of the philatelic press are thinning fast. They fill up again, but only to again grow thinner. Brother Publishers: Do you know what is the matter—what causes this thinning of the ranks? It lies solely in the fact that the editors and publishers of our philatelic magazines are not on to their jobs. Why don't you run your paper on the lines that McClure's and others are run? I don't mean the same size, but with the same business push? Until they do, the philatelic paper will always remain in the same rut as it is now. Publishers should be more open with each other and not regard one another as an enemy of the worst possible sort. Put business methods and money into your paper managing, and you will succeed—otherwise you will fail. Take Mekeel's famous weekly as an example. Mr. Ike Mekeel is a business man, and if anything on earth needs a business man to operate it, it is a philatelic magazine.

THE American Philatelist may be had in quantities at the following rates: 5 for 15c; 10 for 25c; 25 for 50c; 100 for \$1.75; 200, \$3; 500 for \$5, cash with order. Buy a lot with your ad in and send marked copies to your customers—we will mail them for you. A page ad and 100 copies \$3. Prices on larger space and quantities on application to those enclosing stamp for reply. American Philatelist, De Soto Missouri.

What Stamp Collecting Is.

For the benefit of a lot of new subscribers, who are not collectors, I will endeavor to explain the above title.

Stamp collecting is the collecting of postage stamps of all nations and placing them in albums, or suitable books, and studying them. Philately is the science of stamp collecting. A philatelist is a person who collects and studies postage stamps. Pronounced—phil-at-e-list; the "a" in the second syllable has one dot above.

ADVENTURES OF A SEA-FARING PHILATELIST, OR A HUNT FOR THE OLD STAMPS OF OUR NEW POSSESSIONS.

A SERIAL STAMP STORY IN THREE PARTS—BY FRANK KENNETH HILLS.

PART TWO.

SYNOPSIS OF PART ONE.—Lieut. Howard Gulder is the officer second in command on the U. S. Crusier Crackerjack and an ardent stamp collector owning a collection of 15,000 varieties, being also a member of the Am. Phil. Assoc. The story opens up with the Crackerjack laying in San Francisco harbor awaiting sailing orders which finally come and the first port touched is Honolulu where the lieutenant picks up a remarkable bargain of over \$1,000 worth of old Hawaiian stamps, from an aged dusky islander for only \$6.00. The chapter closes with the crusier on its way to the Philippines via the usual Japanese and Chinese ports.

THE good battleship Crackerjack was two days out from Honolulu and the engineer and his assistants were doing their utmost to bring the crusier into Manila in time for its twin ship the Dagomasher to clear for the Brooklyn Navy Yard where it was to receive a complete overhauling.

Now, the rumor had spread around the ship that Gulders' collection reposed in the captain's strong box, in the latter's cabin, and also that it was very valuable and several of the sailors who were feeling somewhat grouchy at Captain Grizzles and the lieutenant, made up their minds that they would mutiny at the first occasion that came across their path. There were twenty-two of the sailors who banded together and decided that at an early opportunity they would murder the officers and induce the other seamen to join them and they would anchor at Marcus Island one of the small dots on the map, in the Pacific ocean, and at this latter place they would divide the spoil for let it be understood that on board of the

cruiser there was over \$50,000 of Uncle Sam's money with which one of the returning regiments were to be paid off at Cavite station.

Well, to get back to the beginning of the second part of this narrative, it was the second day out from Honolulu and night had set in, it was one of those typical tropical nights, the air was balmy and warm and the lieutenant stayed on deck till after nine o'clock, of course, dear reader, time does not go by the hour on shipboard but by bells but to simplify matters we prefer to call the time according to the hour in this story. From nine o'clock until about eleven the captain and the lieutenant had a social game of cards in the cabin after which the lieutenant went to his berth and retired as also did the captain.

At a few minutes past twelve the watch on deck was knocked senseless from behind and quietly thrown overboard to be out of the mutineers' way, then the twenty-two ruffians all in their stocking feet crept silently to the doorway of the captain's cabin and the leader of the gang raised the ax that he carried and with a few stout blows about reduced the door to kindling. In the meantime, however the brave old captain and our young philatelist were up and each grasped a Winchester repeating rifle that stood in a corner and as the aperture in the door widened they commenced to pump a leaden hail into the mutineers that mowed the foremost down like grass before a scythe. It was this prompt action saved the officers and the ship too, for that matter, but the

ruffians were not altogether dismayed although only ten of them were unscathed and Dick Burlingame ordered these survivors to open fire on the officers. Gulder grabbed the captain and pulled him down to the floor with him and not a moment too soon either for the mutineers' volley whizzed above them in a very uncomfortable manner and things were looking pretty dark for the pair on the floor when the sound of many feet were heard in the passage, and a terrific scuffle, and an exchange of shots after which the voice of the chief engineer was heard giving orders and Gulder got off the floor and opening what might have been once called a door hastened out into the passage and found that the engineer, and his assistants, with the rest of the officers and half a hundred of the seamen were busily engaged in carrying the dead and wounded off of the scene and putting the three mutineers that were uninjured in irons. The lieutenant called for the captain to come out and the latter ordered the men to place the three prisoners in the hold. The ship's surgeon found, upon examination, that fourteen of the mutineers had been killed while two were mortally wounded and three only slightly, these latter had their wounds attended to and were also placed in irons and carried into the vessel's hold.

When Captain Grizzels made his report upon the unpleasant incident, to Washington, the chief engineer, Hiram Wamsganns, was honorably mentioned for having gathered the crew together and saved the ship from the hands of the mutineers while young Gulder was praised for his coolness and bravery and already in the dim future we have visions of Howard Gulder commanding one of Uncle Sam's big floating forts for the old sea dog Grizzels is almost at the age to retire and who would be better fitted to step into his shoes than our mariner philatelist?

After several uneventful days and nights

the Crackerjack steamed into the harbor of Nagasaki, Japan, and of course the first thing that Gulder did after being carried to shore in the cruiser's launch was to look up the stamp dealers or anybody who might have some of the Japanese stamps in their possession. He visited several stores that had cards in their widows with stamps mounted on but upon going inside and examining he found that they were reprints and counterfeits of the old issues that have been manufactured extensively and spread broadcast over Europe, the United States and Canada. During the two days that the Crackerjack laid in port the lieutenant managed to pick up a few rarities at reasonable prices but nothing to brag about and, of course, like all other bargain seekers he felt somewhat disappointed.

From Nagasaki the Crackerjack crossed over to Hong Kong, China, which latter place, as all studious philatelists know, was ceded to Great Britain by China and is one of the most important ports of the far east. Now, in Hong Kong our stampic mariner knew that he would have a feast of stamps and things philatic and that his expectations were realized the following paragraphs will show.

Of course, along with Captain Grizzels, he had to attend several swell functions such as dinners and receptions at both the American and English consulates and officers' suppers at the swagger hotels but notwithstanding all these social duties he found time to hunt up old rarities and view some of the finest collections of Asiatic stamps in the world and also show his own superb collection to men who appreciated stamps and enjoyed gazing at almost priceless treasures.

While the lieutenant was meandering around the back streets of the city, one morning early, he dropped into an old Chinese commission merchant's office and asked the aged Mongolian if he had any of the old stamps issued for the city under the

British dominion and in response the merchant went to his desk and probed around among a stack of old papers in one of the pigeon holes and brought forth an old, yellow stained envelope out of which he pulled out a block of unused stamps handing them to Gulder. It took the latter only about two seconds to note that the stamps were a block of twenty-four of the 96c bistre, 1865 issue, cataloguing at \$50.00 each by Scott's 1901. The total value of the block amounted to \$1,200 by the catalogue and instantly the lieutenant's mind reverted back to the big haul he struck in Hawaii, he was aroused out of his reverie by the Chinaman inquiring how much they were worth.

"Well, I will give you face value for them, that amounts to \$23 04" said Gulder.

"Melica man, gimme twenty-five dollar, me letty him hab pretty stampe, stampe velly rare, velly rare," responded the merchant.

You may rest assured that our mariner would not hold out for an insignificant sum like a dollar and ninety-six cents when a small philatelic fortune was in view; so he forked over the money to the grinning Mongolian, and, placing the old envelope containing the stamps into an inside pocket, departed.

Before leaving Hong Kong twenty new seamen were picked up to fill the places of those who were killed and wounded in the mutiny, and it was also decided that the six prisoners in the vessel's hold be taken to Manila, and there be tried for mutiny.

Finally, one morning at the break of grey dawn, the big cruiser steamed out of Hong Kong, amid the salutes of various foreign craft, on its short run to Manila to relieve the U. S. Cruiser Dagsmasher and deliver the money in the cabin to the head paymaster at Cavite.

To be Continued.

[EDITOR'S NOTE—This story was begun in the May number of this magazine. Copies of it may be had for 5c.]

Philatelic Press Directory.

NOTICE TO PUBLISHERS—If you wish your paper properly listed please send a copy of your paper with your **ACTUAL AVERAGE** circulation. All information concerning the establishment of new papers or the discontinuance of old ones will be gladly received.

RULES OF THE DIRECTORY.

In cases where for a considerable time, no information is received from a publisher concerning the circulation of his paper, it is the rule to occasionally reduce the rating.

When a publisher states what has been his average circulation for the past year without giving the actual figures of each issue his report fails to give him the rating he appears to claim.

If a publisher returns a report without any remarks about his circulation rating, or fails to make any response to the application made to him for definite information, it is taken for granted that the present rating accorded him is high enough—no matter what else may be said about it.

To make this directory a success it must have the co-operation of all the publications. This is what they must do to get a correct rating:—Send me a copy of each issue of your paper, give me your average circulation for the past four or five months, giving the figures for each month. Merely telling what your circulation is don't go—you must prove it.—Don H. Wimmer, publisher

By circulation we do not mean the number of readers, on a basis of five (or any other number) readers to each copy of the paper, nor do we mean sheets, nor Impressions. The legitimate circulation of a paper is its regular, NECESSARY issue, sent to names on its honestly compiled mailing list. Every paper sent out is counted as circulation, whether paid for or sent free.

SIGNS.

[?] means "estimated"

[Q] We have never seen a copy of this paper.

[M] signifies that the circulation of this paper is extremely doubtful.

[†] It is reported that this paper has ceased publication, but are not sure.

[BB] signifies that no recent copy has been received and that it may have ceased publication altogether.

[X] signifies that the publisher would not be satisfied with any rating we would give him; therefore we use our judgement.

[†] this paper has sent in a large circulation report and it was found to be false and the figures given are correct as far as we can ascertain.

[Y] signifies that no recent statement of circulation has been received and that the present rating is probably higher than a new rating would be.

[*] means that the circulation report of this paper is the publishers' own estimate—and it may be more than it really is—but we have no way of verifying it and consider it correct until proven to the contrary.

MONTHLIES.

Adhesive 30c
Box 72 Rocky Hill, Connecticut.
Henry A. Chapman, editor and publisher.
Size 6X9 inches. 24 pages.
BB. Y. Circulation 800?

American Journal of Philately 50c
18 East 23rd St., New York City.
No advertisements taken.
Circulation 1500.
Size 6X9 inches 24 to 48 page.
BB. Y.

THE AMERICAN PHILATELIST, De Soto, Mo. 25cents a year; ad rate 5cents a line, 50cents an inch; size 6x9 inches, 16 to 70 pages; circulation,—actual average for four issues 4750 each issue and we'll stand by it. If you want to insert a large advertisement write for discount, enclosing stamp for reply. Don H. Wimmer, editor and publisher.

American Philatelic Magazine 25c
Box 860, Omaha, Neb. 6X9, 16 pages.
Frank Brown, editor and publisher. Y.
Ad rates \$1.00 per inch.
Circulation 600?

Bay State Philatelist 25c
Melrose Highlands, Mass. 6x9, 12 pages
Herbert Gile, editor and publisher. X
Ad rates 50 cents per inch.
Circulation 1000
One of the papers having a genuine circulation of 1000.—pd.

Canada Stamp Sheet & Energy 25c
592 John St., Quebec, Canada. 6X9, 16 pp
Ad rates 5c per line.
Circulation 900? Has other departments.

Columbus Philatelist 15. 6X9 8p
85 Wisconsin Av., Columbus, Ohio.
Geo. W. Linn, editor and publisher.
Advertising rates 50c per ln'h.
Circulation 500* Has other departments.

EVERY PHILATELIC PUBLICATION
in the WORLD should have advertisement

in the American Philatelist—1st. What we give in the directory is our estimate of your paper and what you give in your advertisements is your own estimate—and it is generally the best; write for special discounts. A 5 line ad 6 months 75cents—to publishers only. 3 lines 3 months 27 cents. VERY LOW RATES made on large space, especially on quarter, half, and whole pages. AMERICAN PHILATELIST, De Soto, Mo.

Filatelico Facts & Fallacies 25c
118 Stocktown St., San Francisco, Calif.
Circulation 1000. BB.

Monarch Monthly 25c. 6X9 16 p
1132 Oltz St., Chicago, Ill. Ad rates 50c.
Circulation 3000*

E Werner, Bas. Mgr. C T Reno editor
Montreal Philatelist 25c. 6X9. BB
118 St. James St., Montreal, Can. Cir 1000
W R Wuretel, pub. Circulation 1500? Q

New York Philatelist 25c. 6X9.
331 Salina Av., Syracuse, N. Y. 6x9 24 p
C. W. Brown & Co. editors and pubs.
Ad rates 40 cents per inch. Circ'n 2000*
5 years old. Fraud Reporter.

Perforator 25c. 6X9. 24 pages.
Ad rates 50 cents per inch. Circulation
1500. Ab Love, publisher. Syracuse, N Y

Phil. Bulletin & E. P. 25c. 6X9.
357 Columbus Av., Boston, Mass. 24 page.
Ad rates 75 cents per inch.
Oldest philatelic magazine in America.
Cir. 900. L A Prevost, business manager

Philatelic Inter-Ocean 15c. 5X8.
Waterloo, Ia. Ad rates 25cents per inch
8 pages. Philatelic press directory.
Cook & Jones, publishers. circ'n. 300?

PHILATELIC MONTHLY 25c. 722 Chestnut St. Philadelphia, Pa. Q.

PHILATELIC TIMES, L'Original, Ontario, Canada. subscription 25cts. cir'n 500. Q.

Philatelic West & Cam. News 25c
Superior, Neb. Ad rates \$1.00 per inch.
L. T. Brodstone, pub. E. H. Wilkison, ed
Circulation 10,000.
6x9, 64 to 112 pages. Colored covers.

PUBLISHERS—Send us several sample copies of each issue. Its our business to sell sample copies and its to your interest to send sample copies to people who pay for them. We send out thousands every day. American Subscription Agency, Box 687, De Soto, Missouri, Subscription Dept.

STAMP BOOK 25c. Faunce Place, Brockton, Mass. Q.

Stamp Exchange 25c. 6X9. 16 p.
Kankakee, Ill. Ad rates 15c per inch.
400 paid-up subscribers. S E Moisant & Frank K Hills owners and editors.

Swap 15c. 4X6. 12 pages
Box 540, Rochester, N. Y. Ad rates 0c
Circulation 300.

Virginia Philatelist 30. 6X9.
Box 124, Richmond, Va. Circ'n 1000.
Ad rates 50c per inch. R B Bradley, pub.

WEEKLIES.

Mekeel's Weekly Stamp News
50c. 2304 Park Row B'ld'g. New York.
I. A. Mekeel, pub. C. E. Severn, editor.
Ad rates \$2.40 per in'h. 4 colum.
Circulation 6000.

Metropolitan Philatelist, Cir'n 1000
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A DISPENSATION.

AT sunset in a little town in Queensland the proprietor of the best hotel the place could boast of was surprised, not to say flattered, to see a gentleman, gold-headed as to his cane, and evidently rich and influential, to judge from his servant and luggage, alight from the coach with all the appearance of one who was going to stay a week in the place. He was distinctly an American, with a twinkling grey eye, a long aquiline nose, a clean-shaven upper lip and a small goatee, which he smoothed meditatively as he stood like a long-legged Colossus of Rhodes, in trousering of a very broad check pattern, surveying the pride of the proprietor's heart, namely, the hotel.

"I guess it's not unlike my stables in Connecticut," he said presently, as the proprietor came down to meet him.

"You must have fine stables, then," was the reply, offered gently, in the hope of turning away not the great man himself, but only his wrath.

"We have, sir; our stable yards are considerable. And I say it in praise of your shanty that it reminds me of my stables in Connecticut. I suppose you can give us a loose box for a week, maybe?"

The landlord recognized the free and easy American with plenty of money—the kind of man who was never too slow to give offense because he was the master of the situation by reason of the almighty dollar; he recognized the "colonel" and the "general," the man who travels as he lists the wide world over, and gets ready respect and deference from everybody.

"Certainly," he replied, "for a week or as much longer as you like."

"Well, I guess I only want to stay a week. You see, I arranged to wait here for Viscount Thurlton, who is going to join me

next Thursday, and then we are going along to the new diggings just to reckon things up a bit to see whether the place is worth working on a large scale, as we do it in America. But I say, boss, this place is real dull after Brisbane; isn't there any theater or place of amusement? I reckon I shall die of dullness right here."

The landlord, already under the distinguished patronage of Viscount Thurlton, became oily, almost greasy, in his manner. He explained that there was no troupe at the theater at present, and that the only excitement [was the trial of a man who was supposed to be concerned in a daring coach robbery committed some little time before in the neighborhood.

"Ah! That would be interesting," said the stranger. "I should like to see that. Stuck up the coach, did he?"

"Well, they say he did, but he himself swears that he is innocent, and that he was in Brisbane at the time the coach was stopped. If you would care to hear the trial, sir, I can get you a seat easily."

"I guess I'll take you up," replied the stranger, and it was agreed that the proprietor should escort the great man to the court house on the morrow, and by his influence secure him a good seat, just to enable him to while away the time until Viscount Thurlton came along.

It so happened, however, that when they arrived the body of the court was full, so that the distinguished-looking American was accommodated with a seat on the bench, where he not only had a good view of the proceedings, but was seen and known by everyone as the friend of Viscount Thurlton, and the wealthy American who was going to buy the new digging township to "work it" as an ordinary man might work a potato patch.

The prisoner was standing in the dock with his eye cast down listening in despair to the conclusive evidence against him. Presently he raised his eyes at some direct

question from the judge, and was about to speak when his eye fell upon the stranger sitting on the bench. He paused and staggered, then gripped at the air, and fell senseless in the dock.

When at last he was brought round he stood up, and, pointing to the stranger, gasped for breath and tried to speak.

"What is it my man?" said the judge. "Steady yourself. I ask again, have you anything to say in your defense?"

"Oh, your honor!" said the prisoner, at last, "I am saved—saved at the last moment. I have already said that I was in Brisbane at the time of the robbery, and there is the man who can prove it."

All eyes followed the direction of his finger, and rested upon the stranger, who started, looked confused, then irritated, and finally bewildered, as if he fancied the prisoner must be mad.

"If that gentleman will answer my question," resumed the prisoner, "I think I shall be able to prove to everyone that I was in Brisbane at the time I said."

The stranger shifted in his seat nervously, and at last said, in tones of annoyance and expostulation:

"Your honor, I've never to my knowledge set eyes on the prisoner before, and I don't see how I can fix up his innocence. Besides I guess I didn't come here to be questioned by every son of a gun that holds up a mail coach—I beg your pardon, your honor, but you'll allow the annoyance is considerable, anyhow."

His honor admitted it was, but straightway appealed to the stranger's better feelings on behalf of the prisoner, until he was somewhat mollified, and remarked: "Waal, if he thinks it's straight wire, he can start in, and I'll answer his questions. I don't mind taking him up on that."

The stranger was then sworn, and as he stood in the witness box the prisoner addressed him:

"Sir," he said, "do you remember on

the 3rd of July a man running after your hat in the street in Brisbane and bringing it back to you on the pavement?"

"I can't say that I do," replied the stranger, after a little thought; "no, I can't fetch it."

"Do you not remember his saying that he was out of work and his three children were starving? And then can you recall giving him a sovereign and saying: 'Here's a shilling for you?'"

The stranger was silent, as if he wished to remember the occurrence, but presently he said: "No; it's no use—you must be mistaking me for someone else."

"Stay!" cried the prisoner again, in a voice of terrible tension, for it was his last chance. "Do you remember, before giving the sovereign, that the man told you he had fought in the Crimean war and could show wounds—that he had helped his country, but his country would not help him? Yes, you must remember him showing you the scars—one at the back of the head, another on his right breast."

The stranger interrupted him with a sudden exclamation; "I do, I do! The scar on your breast is a long one—a saber cut. Your honor, I remember meeting this man! I must apologize; his life was in my hands, and I nearly let him fall through. He is the man I saw in Brisbane."

There was a profound sensation in court as the prisoner steadied himself and wiped the cold moisture from his brow.

"Can you remember the date on which this happened?" asked the prosecuting counsel.

"Ah, I'm afraid I can't," the stranger returned; "but I know this—it was three days after the Carlisle Castle arrived at Sydney, if it's possible to find out what date that was."

The newspapers of the first week in July were then consulted, and it was found that the Carlisle Castle arrived at Sydney on June 30, so that three days afterward

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brought it to exact date required.

Again there was applause in court as the prisoner was formally acquitted. Finally, turning toward the stranger, the judge remarked: "In the interest of justice, I thank you, sir: your presence here today is one of those remarkable dispensations of Providence which are seldom met with."

That night the acquitted prisoner, the American gentleman, and his servant rode through the brush in a jovial frame of mind. For reasons best known to themselves they wished to put as great a distance as possible between the township and themselves before morning; and as they went they planned how they should hold up the mail a second time at no very distant date. But it was the last time the trick was played successfully in that neighborhood, for the distinguished American decamped without paying his hotel bill; moreover, Viscount Thurlton never arrived, and a rat was subsequently smelt and seen floating in the air

in the neighborhood of the courthouse—a rat which had grown considerably beyond the "bud" stage.—Chicago Herald.

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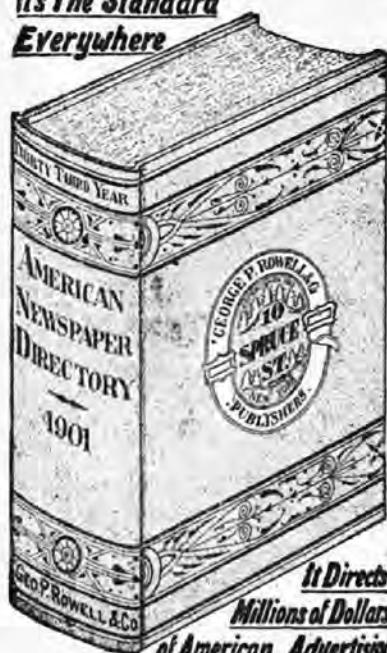
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