

THE
BROOKLYN
PHILATELIST.

A Monthly Journal

PERTAINING TO PHILATELY.

Vol. I.

No. 1.

JUNE, 1891.

R. ASHCROFT, J. DAHLFUES,

EDITORS AND PUBLISHERS.

PUBLICATION OFFICE,

◁ NO. 205 SCHERMERHORN STREET, ▷

BROOKLYN, NEW YORK, U. S. A.

THE BROOKLYN PHILATELIST.

SUBSCRIPTIONS.

United States, Canada and Mexico,	-	25 cents per year, post free.
Foreign Countries in Postal Union,	- - -	35 cents per year, post free.

ADVERTISING RATES.

	1 MO.	3 MOS.	6 MOS.	1 YEAR.
One Inch,	\$.50	\$ 1.35	\$ 2.25	\$ 4.00
Two Inches,	.90	2.25	4.00	7.75
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One Column,	2.75	7.75	15.00	25.00
One Page,	4.75	15.00	25.00	40.00

There is no deviation from the above rates.

Reading Notices will be inserted at the rate of five cents per line, per insertion.

Advertisements running for three months or over, payable quarterly; all others strictly in advance.

Remit by express or money order, postal notes or bills; stamps accepted in any amount less than 50c.

MESSRS. ASHCROFT & DAHLFUES,

EDITORS AND PUBLISHERS,

BROOKLYN, NEW YORK, U. S. A.

CONTENTS.

	PAGE.
EDITORIAL,	1
DEAD LETTERS FOR 1890,	1
WHY THE MOTTO FELL DOWN,	2
IN HASTE,	3
THE COLLIE MAIL CARRIER,	4
REVIEW OF CONTEMPORARIES,	4
NOTES OF INTEREST,	5
EVERY MAN HIS OWN POSTMASTER,	6
HOW A WOMAN MAILES A LETTER,	6
AT THE DELIVERY WINDOW,	7
ADVERTISEMENTS,	7

THE BROOKLYN PHILATELIST.

VOL. I.

JUNE, 1891.

No. 1.

EDITORIAL.

In presenting to the public this initial number of our journal, we beg to call your attention to the facilities which it affords to you. The subscription is very low, as is that of all philatelic papers that have any kind of a circulation, it being but twenty-five cents per annum. For the use of our subscribers we will have an exchange department opened and space will be reserved for any notices of clubs that subscribers are members or officers of. We consider that all collectors ought to subscribe to at least two or three journals, and if you are doing this and feel satisfied with what you get, we do not wish to push our paper upon you.

To advertisers we offer space at a minimum figure, and when soliciting a trial advertisement, we guarantee to give as good results as any other philatelic paper of the same kind. Our rates will be found on the opposite page. You will note that the general style and appearance of the journal is unique, thereby tending to attract more attention than usual.

It will be our endeavor to keep up to the standard, and give our subscribers a bright paper full of fresh philatelic news and interesting reading matter, and we ask you, if you are at all interested in philately, for a share of *your* patronage, and are

Yours respectfully,

THE EDITORS.

DEAD LETTERS FOR 1890.

FROM POSTMASTER GENERAL'S REPORT.

Of the more than six million and a half pieces of mail matter received annually at the Dead Letter Office, nearly five millions and a half contain nothing of value, and it is almost inconceivable, but none the less true, that about one-half of this number contained no signature which would enable the Department to return them to the writers. They consist in the main of letters from one member of a family to another, or letters passing between intimate friends; and the signature may be for example, "Mother," "Jack," "Your affectionate sister," or some other equally indefinite appellation.

About 51½ per cent. of the whole number, or, in round numbers, 319,000 of all letters opened contained valuable inclosures, either of money, negotiable paper, postage stamps or miscellaneous papers and articles. The money inclosures alone amounted to over \$40,000, and those representing negotiable paper to over \$1,400,000. There are nearly 11,000 letters which contained lottery tickets, and nearly 200,000 contained pictures and papers of a character unfit for circulation. These were all destroyed.

Of the more than six million and a half pieces received about one-half a million were of foreign origin and were returned to the countries whence they came. One-fifth of a million were returned unopened to the owners; a million and a half were restored to their respective owners after they had been opened, the information necessary to such restoration having been ascertained from the contents. Nearly 300,000 which contained inclosures were returned to the owners, and about three and three-quarters million pieces, on failure after every effort has been made to reach the owners, were destroyed. Parcels of merchandise unclaimed for two years are annually disposed of at auction. Last year there were offered nearly 39,000 such parcels, the proceeds amounting to \$2,766.53.

If the people who use the mails would only be careful to observe a few simple requirements, trifles in themselves, but in the aggregate of vast account, the force of the Dead Letter Office could soon be reduced one-third. All writers of letters may not care to place their names and addresses upon the corner of the envelope but if they would do so, there would be few undelivered letters. Cultivation of the habit of scanning the address of a letter after it has been written would prevent nine-tenths of the mistakes due to the deficient or erroneous addresses. It is purely a matter of business habit and the remedy is the simplest. There is no law or regulation which can require an affectionate sister to place her full name and address in a letter to her absent brother, but if mothers and sisters and brothers would in some corner of the paper do this, there would be a million and a half more letters restored to their owners every year.

That the mails are not used solely for the transmission of intelligence is proved by the curious collection of articles deposited in the museum of the Dead Letter Office. Ingots of gold, specimens of valuable ores, kid gloves from the wreck of the Oregon, imported colognes wrapped in dried herbs to conceal them from the Customs Officers, Indian pipes and tomahawks and a birch bark canoe; lava from the Modoc beds, cocoons of the silk worm, agate from Lake Superior, reading cards for the blind, birds' eggs, cakes, fruits, medicines, knives, pistols, rings and watches, live bees, serpents, horned frogs, and centipedes, are a few of the articles representing the varied assortment rapidly accumulating here.

WHY THE MOTTO FELL DOWN.

THE EXPERIENCES OF THE MAN AT THE "REGISTERED LETTERS" WINDOW.

"Every once in a while there comes to this department a spirit of conviction that the fools in this world are not only not all dead yet, but not even thinned out."

The registered letter clerk sighed wearily as he spoke, and leaned out from the window to take the small package a dumpy little woman was holding out. He weighed the package, told her the weight and the postage required, and then marked them both on the package.

"Six cents?"

"Yes, madam, and the register fee."

"How much is that?"

"A ten-cent stamp."

"Where do I get it?"

"Stamp Department."

"How much does it cost?"

"Ten cents."

"Sixteen in all. Isn't that rather high?"

"No, madam. It's a perfect bargain at 16 cents. There has been quite a run on register stamps lately. The department has sold thousands of them this week; but you will find on the window to your right a few left, I believe, at the same figures."

She hurried away to join the crush at the stamp window.

"Men are worse than women," continued the clerk. "All that women require is just a little encouragement not to be stupid. Now, a common sense woman like her is a moonbeam in the night of our existence." Then the clerk turned up the corners of his official smile, and took the package from the little woman who had returned.

"There's the bundle and the six cents postage, and here is your ten-cent stamp for registering it."

"You have not got your name and address on this," said the clerk, handing the package back. "The register stamp must be placed with the others, and please write your name and address on the back."

The little dumpy woman went over to the desk. She seemed sorely troubled. Again she appeared at the window.

I guess I am a goose—but oh, I write so big—and I can't help it. Please you try——"

"Try what, madam?"

"You said to place the stamp with the others, and to write my name and address on the back, but oh, its so small, and——"

The framed motto inside, "A public office is a public trust," rolled up under the glass and fell to the floor.

IN HASTE.

"Could I get a letter back that I dropped in a box down-town 'bout an hour ago?" asked an anxious old woman at the general delivery window at the post office the other day. "No, you couldn't" was the reply. "Letters dropped in the boxes must go the regular course. They can't be returned to the writer."

"Cayn't? Well, that's too bad. Its a real important letter to a darter o' mine 'twin' a few miles out o' Jersey City, and here I was green enough to mail it without backin' it proper, an' I'm 'feerd it'll be a long time gittin' to her. You couldn't have the mailin' clerk finish backin' it?"

"I don't know, but I doubt if I could. Maybe I can, though. What's missing from the address?"

"Well, it's addressed to Mrs. Susan Ann Honeyman, Box 247, Jersey City."

"Isn't that all right?"

"Yes, all right fer as it goes; but its a reel important letter, an' I forgot to put in haste' on it, that's all. If you'll just hunt it up and——"

But the crowd swept her away from the window before the sentence was finished.—*Town Talk.*

THE COLLIE MAIL CARRIER.

Dorsey is a fine Scotch Collie, and has the distinction of being the only dog regularly employed as a letter carrier in the world. Dorsey has for more than three years carried the mail between Cuba, a mail station in Nevada Co., Cal., and a small mining camp, Bismarck, which is over three miles from the station, and which is only reached by crossing some very high mountains, nearly inaccessible. For the most part of the year the climate is very warm, and as the postmaster had no clerks with the exception of the dog, he had either to take the mail or send it in some manner. He thought of trying the dog, and made the experiment by writing a letter to his brother who was a miner in Bismarck. He tied it around Dorsey's neck, and pointing to the path which led towards the mining camp, he told him to go. Dorsey appeared to understand, for off he went, and his pace was quickened by a shower of stones which a crowd of small boys threw at him. He had often accompanied the postmaster on his way to the camp, so he did not go astray on his maiden trip. The next morning he returned with the answer tied around his neck, and he showed he had been well treated. The experiment was repeated, each time with as good success. As soon as it was known that Dorsey could be depended upon, requests were constantly made by the miners to send their mail by him. They all petted him and he had a fine time when in Bismarck. The loads soon increased and it became evident that they could not tie on all the letters. The miners then ordered a handsome mail-bag, and fitted it to the dog's shoulders. On all his trips he has never lost a single letter, and he will go a long way around to avoid meeting anybody, thus seeming to realize the importance of his mission. Now, when the stage comes in he gets up, stretches himself, walks to the postmaster's office, waits to have the mail strapped on, and starts off as soon as he is told all is ready. It would be just as well if we had a few more dogs like Dorsey.

REVIEW OF CONTEMPORARIES.

Club Chat for this month appears in enlarged form. At the outset it was intended to come out as a bi-monthly paper, but its able editor has not been able to mature his plans, owing to other important connections. It will appear as a monthly henceforth.

Several correspondents are desirous of ascertaining when the *Tom Cat*, "the cheapest paper in the world," is going to disappear over the back fence. It has made several bad attempts up to date, but has not yet succeeded in its noble endeavors. We'll let you know after the brick has been thrown.

The *Essex County Philatelist* and the *Southern Philatelist* are both of the same age. Which will be the first to give up the ghost? However, they are both first class papers, and deserve the credit which they are obtaining.

The *Eastern Philatelist* is the neatest paper we have, as yet, cast our eyes on. It would be quite safe, we think, for Brother Pinkham to offer a check for \$100 or so to the person who first pointed out a typographical error in any issue of his paper.

The April number of the *Standard Philatelist* came duly to hand. It is simply a monthly price list issued by the Standard Stamp Co., of St. Louis, Mo., and

ought not to be classed as a philatelic journal. There is about ten pages of reading to double the amount of advertisements of one firm. The subscription price and ad. rates are exceedingly low, being respectively: 50c per annum and \$5.00 per inch. At those rates the paper will soon be quite full of ads, and we couldn't say where the reading matter will get to. However, the reading matter that *does* get a place is solid, and worth perusal.

The May number of the *Metropolitan Philatelist* contains an interesting article on the "Postage Stamps of Bremen", by Herman Determann, and as the editor says, it will serve as a valuable reference for years to come, as it gives all particulars. All who are interested in these stamps, and who have not read this paper, should do so.

The *Club Courier*, of Norfolk, Va., is an excellent club paper. With each issue it becomes more popular in its sphere. B. C. Campbell conducts it.

NOTES OF INTEREST.

A short distance out from Buena Vista, Cal., there is a cave literally swarming with spiders of a curious species of immense size, some of them having legs four inches long and a body as large as a canary bird (?). The cave was discovered in December, 1879, and was often resorted to by pioneers, who obtained the webs for use in the place of thread. Early and late the cave constantly resounds with a buzzing noise, which is emitted by the spiders while they are weaving their netting.

A correspondent who has been to Paris, and has evidently grasped the difficulties of the French language, writes: "You need not trouble at all about the language; they use English words, but they apply them to different things. For instance, they call a hat a chopper, a horse a shovel, a cake a gaiter, a mother a mare, bread, pain; butter, burr, and fish, poison; and mind, if you want an egg you must ask for a hoof,—if boiled, for hoofs all-a-cock. But the funniest thing is that they call all their cats Shahs, although but a few of them are Persians."

The alligator is one of those animals which, like the parrot and tortoise, live for an indefinite time. It is never full grown at less than twenty years, and may grow after that. It is not known how long it may live, but it commonly attains the age of 100 years.

There was consumed in the year 1880, two thousand, one hundred and thirty-three million (2,133,000,000) gallons of wine, three thousand, one hundred and ninety-four million (3,194,000,000) gallons of beer, and four hundred and seventy-three million (473,000,000) gallons of spirits.

The late T. K. Tapling, Esq., M. P. for the Harborough Division of Leicestershire, England was a noted stamp collector. He was Vice President of the London Philatelic Society, of which the Duke of Edinburgh is Hon. President, and F. A. Philbrick, Esq., Q. C., President. Mr. Tapling's collection may be termed priceless, and calculated at present rates would reach in value scores of thousand of pounds of English money. He was really a "scientific" collector, and his contributions to the literature of the science of philately will cause his name to be remembered with gratitude by all earnest collectors.

The committee appointed to design the new \$2 certificates has completed its work, and the Bureau of Engraving and Printing will very soon have the plates ready for the printers. There will not be so much lathe work on it as there is on the old series of \$2 bills and much more of the white background will be visible. There will be a vignette of the late Secretary Windom in the centre of the certificate and a bright carmine seal which appears on the old notes. This seal will be put in the right hand lower quarter of the bill. About \$40,000,000 of the old \$2 certificates are outstanding, and as fast as they are received at the treasury they will be marked for destruction.

EVERY MAN HIS OWN POSTMASTER.

London's latest wrinkle is the adoption of a form of the drop-a-nickle-in-the slot machines, which will sell automatically penny stamps to him who has the penny, with neatness, accuracy and dispatch. This machine has for experiment's sake, been fastened to several of the red pillar letter boxes in vogue there.

* Carefully adjusted, so as to respond only to the penny, the buyer finds after dropping in his penny that he can open a drawer into which has descended a small cardboard case holding out the stamp to his eager hand. He takes it, posts his letter, closes the little drawer and the automatic postmaster is ready for the next customer.

Why not introduce this automatic postmaster into the United States? It is clever enough for a Yankee notion, and we are not so slow to adopt an idea as the English are. We have a two-cent postage system here to be sure, but the machine can easily be altered to suit the new conditions.

Think how convenient when you have a letter to mail and no stamp, to find on the nearest letter box, one of these little automatic arrangements. Drop in your two pennies, take out your stamp, put it on the letter, drop it in the letter box, and, there you are.

Perhaps you will only have to drop one penny in the slot, if one cent postage comes at an early date, and come it will, sooner or later. H. T.

HOW A WOMAN MAILES A LETTER.

I happened to be in the Brooklyn Post Office the other day, and while there, a young woman entered and took her place in the long line of impatient stamp-buyers waiting to be served. She held a letter in her hand. When her turn came she opened her mouth to ask for a stamp, but suddenly darted away to see if she had made any mistake in the address, etc. It took her five minutes to make sure of this, and then she balanced the letter on her finger, debating in her mind the awful query, "Suppose it is overweight?" She again took her place on the line, and on reaching the window, asked the obliging clerk if he had a two-cent stamp, fearing he hadn't, and as the clerk said he had a few more left which he would sell at the usual price, she looked over every compartment in her pocket-book to see if she had change to pay for it. Finally, she found she had not got any change, so she handed the clerk a five dollar bill. Five minutes more was spent in trying to ascertain whether the clerk had cheated her by returning to her the two-cent stamp and cash, and in inspecting the stamp in order to convince herself that it was genuine. Then she hesitated whether to lick it or wet her finger. She concluded that it would not be nice to show her tongue, so wet her finger and passed it over the envelope. She was so long picking up the stamp that the moisture must have absorbed for the stamp fell off the envelope. She tried it twice more with like success, and getting desperate she gave the stamp a lick which made it stick. Then came the sealing of

the envelope. She tried it with her finger first, but to no purpose, and after three minutes' delay she had to pass her tongue along the streak of dried gum. She then appeared at the window again, and asked, "A two-cent stamp is enough, is it?" "Yes, madam." "Will this go out to-day?" "Certainly." "Will it go to New York without the name of the county on?" "Just the same." She sighed, turned the letter over and over, and then asked, "Shall I drop it in one of those places?" "Yes, madam," replied the clerk wearily. She walked up in front of a trio of openings and closely scanned each one. Finally she made her choice, and looked down to see where it would fall, pressing her face against the window until she nearly flattened her nose out of shape; and even then she didn't drop it where she intended to. She, however, released it at last, and looked around to make sure it did not fall on the floor; then, turning away with a sigh of regret that she didn't take one more look at the address, she walked out of the door, and was lost to my sight.

ANNEX.

NOTE.—We fear this is a libel on the sex, and will gladly publish anything in opposition to it.—EDITORS.

AT THE DELIVERY WINDOW.

Caller (Irishman)—Heve ye aire a letter for me?

Clerk—Name, please?

Caller—Purnell.

Clerk—Where from?

Caller—Thralee, av course. Where else?

Clerk—Initial?

Caller—How crabit ye are! It isn't in Ishel nor in Cashel. Hand out the letter.

Clerk—What's your given name,—Charles Stewart?

Caller—I'd welt the face av meself av it was.

Clerk—Be quick. Others are waiting.

Caller—Ah! They're only Atalyans.

Impatient Sicilian—(yelling his name through the window)—Giovanna Noletta!

Caller—(to Sicilian)—Give Andy no letter! No letter laves this hole forinst mine! Stand back, or I'll puck yer jaw!

Clerk—Come, come, sir! Give me your tull name!

Caller—Didn't the guinea tell ye me name was Andy?

Clerk—Nothing for you, Mr. Purnell.

Caller—Faix, it's a quare posht-offis!

Teuton—(at the end of the line)—Vat's de maddher ofer dere, ennahow?—*Mail Coach.*

"The Light That Failed"

Was nowhere to the light that is daily gaining in brilliancy. This light is

The American Youth

A monthly amateur paper that *pleases all*.

The subscription price is only 15c per year.

Ad rates are 15c per inch; 75c per column; \$1 25 per page.

Send name on a postal and get a copy.

Circulation 2000 per month.

James J. Hailey, Editor,

NASHVILLE, TENN.

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Not to be excelled for gumption.

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If you are in need of printing send for my estimates. My specialty is Philatelic work, such as Papers, Price Lists, Circulars, Letter Heads, Envelopes, Etc. This paper is a fair sample of my work.

W. W. JEWETT,

Room 10, 502 Congress St., PORTLAND, ME.

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Enlarged—Improved—Constantly growing, and now one of the "Leaders". 25 cents per year. Every one subscribing this month, and mentioning this paper will receive a 5 peso bill, Cuban money, worth 50 cents. An advertising medium the "Empire State Stamp Journal" stands high. Rates 50c per inch. Sample stamp. EMPIRE STATE STAMP JOURNAL, Trumansburg, New York.

BARGAINS.

Japan, 1877-'88, 6 different.....	20c
Italy, 5 and 10 lira,.....	25c
Guatemala, 1875, set of 4.....	20c
Hong Kong, 1885, 50c and \$1.....	38c
Newfoundland, 1857, 3p green triangle.	28c
Siam, 1889, 1a on 1p vermilion.....	08c
Dutch Indies, 1874, 2 gld. 50c green and purple.....	06c
Corea, 1885, 10 mons blue.....	05c
Holkar, 1889, ½c brownish mauve.....	05c
Persia, 1882, 10 fr.....	10c
Mexico, official, '84, bright red, '87 brown	06c
Hayti, 1887, set of 4.....	15c
Costa Rica, 4 different.....	08c

Orders under 25c postage extra.

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HOBOKEN. - N. J.

THE

BROOKLYN

PHILATELIST

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Under the management of John Walter Scott, the first regular stamp dealer in America.

No other house in America is in any way connected with Mr. Scott or the J. W. Scott Company, Limited.

In this limited space we can only name the principal departments of our business, but we can assure our patrons that they will secure perfect satisfaction in all cases.

Stamp Albums.—J. W. Scott's Best and the Challenge, both perfect beyond criticism.

Stamp Catalogue.—Twenty-first thousand, the first of the new edition will be ready about May 1st. This catalogue, the best ever published contains pictures of the stamps with their watermarks and perforations. Every stamp priced it is *the Standard*, price 25 cents postfree.

Single Stamps.—Largest stock in the world at catalogue prices.

Approval Sheets.—Marked at reduced prices or at 50 per cent. discount to responsible parties.

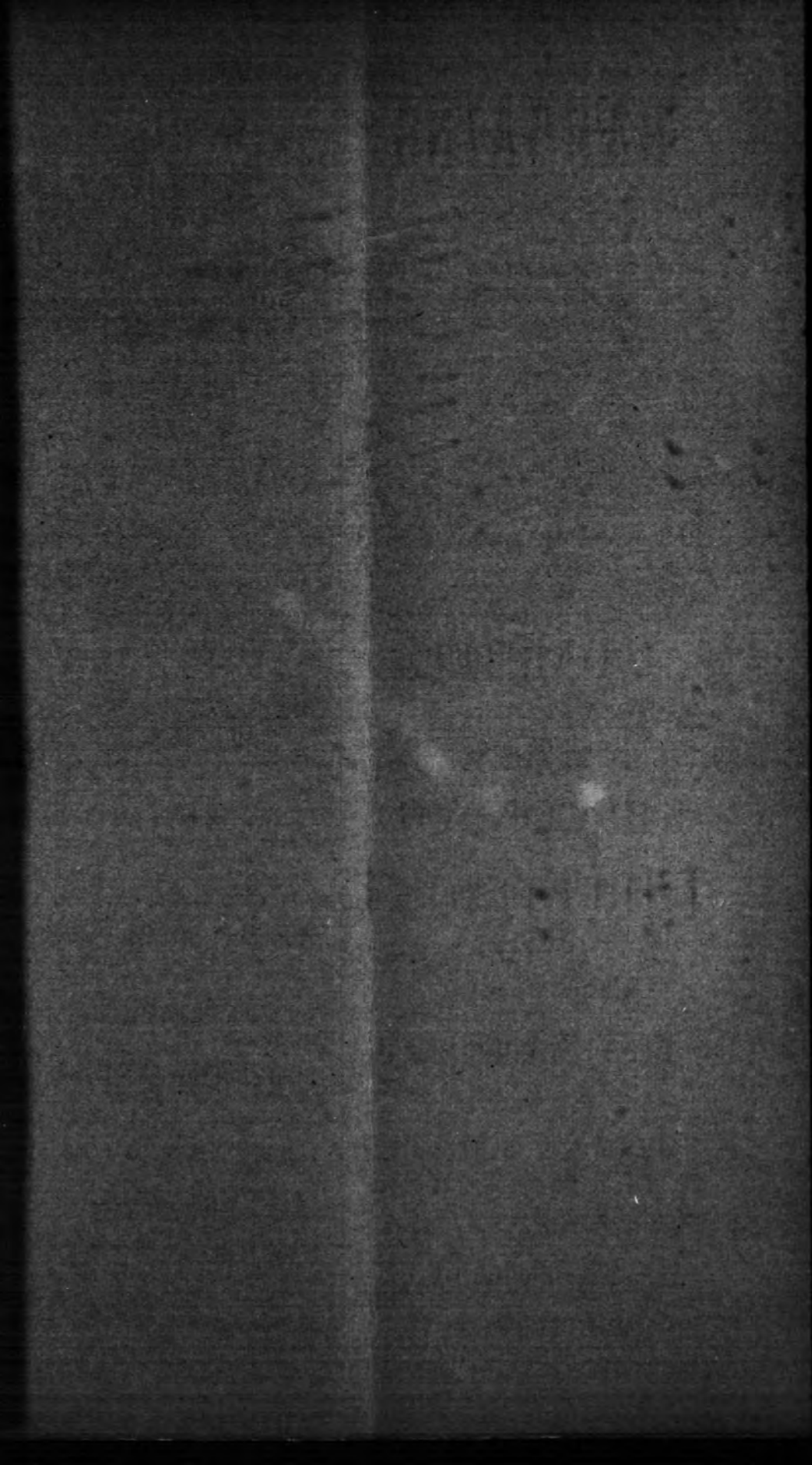
Packets.—Splendid, new, prices 25 cents to \$10.

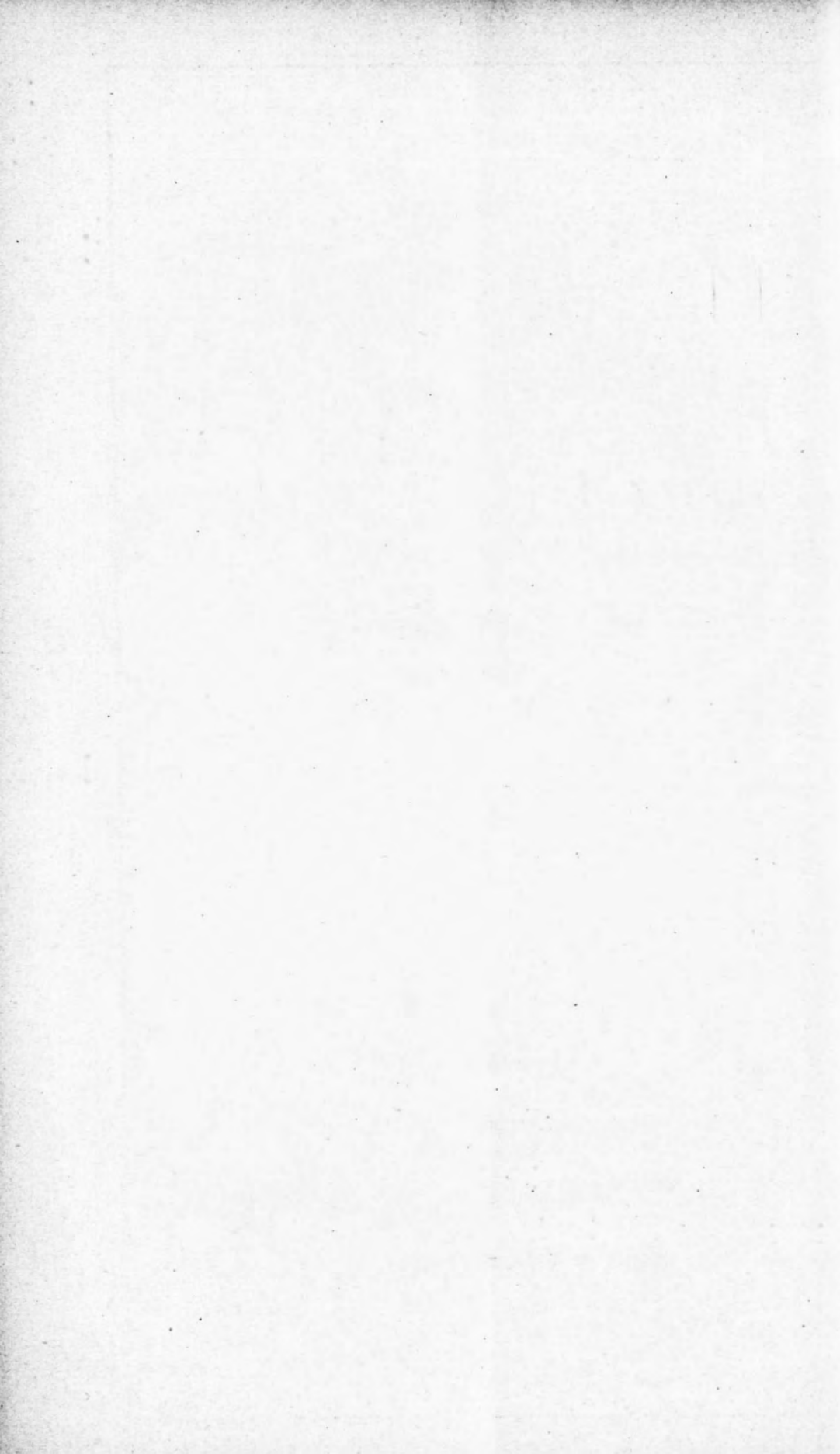
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Coins.—In large variety, cheap.

Large List.—Quoting price, we pay for all stamps, 10 cents postfree.

Coin List.—Of prices we pay for American coins, worth over face price 10 cents postfree. Circulars free of the J. W. Scott Co., Limited, 163 Fulton St., New York City.





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CONTENTS.

EDITORIAL,	9
A FEW FACTS,	9
MAIL BY PNEUMATIC TUBES,	10
SCARCITY OF SMALL COIN,	11
THE HOUSE LETTER-BOX COMMISSION,	12
REVIEW OF CONTEMPORARIES,	13
NOTES OF INTEREST,	13
ADVERTISEMENTS,	14

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EDITORIAL.

In submitting this, our second number, to our readers, we feel it is our duty to express our sincere thanks for the kind wishes we have received from a great many philatelists, and we beg to assure our numerous subscribers, individually and collectively, that we will endeavor to continue to merit their esteem. Awaiting your subscription, we are still,

Yours respectfully,

THE EDITORS.

A FEW FACTS.

Nearly 450,000,000 pieces of mail matter are handled at New York City alone in one year, giving a gross revenue of over \$6,000,000.

There are twelve hundred (1200) carriers in New York City at present; in the year 1895, there will be about two thousand.

Over 4,000,000,000 pieces of mail matter are sent through the United States mails every year, giving a revenue of over sixty-one million dollars.

Over 1,850,000,000 ordinary letters are carried in the mails every year.

The annual profit on letter postage is \$30,000,000.

Four hundred and thirty million postal cards are used every year in this country.

THE BROOKLYN PHILATELIST is universally recognized as a first-class advertising medium.

About \$280,000.00 in "postage due" is collected in twelve months. This is on both foreign and domestic letters.

Nearly two million (2,000,000) special delivery stamps are sold per annum, giving a revenue of \$200,000.00.

Over twelve million (12,000,000) registered letters are taken care of, and delivered safely, all in one year.

The average value of a registered letter is \$12.36.

The average value of an ordinary letter is 25c. (25.2).

The business of the New Orleans, La., post office has decreased one-third, on account of the lottery bill.

The total loss of ordinary letters is .00077 of one per cent.

An advertisement in this paper will pay you. Try one!

Postal cards with paid reply will soon be introduced into the international postal service.

There are 62,401 post offices in the United States at the present time to half that number in 1872.

About 60,000,000 pounds of free matter passed through the mails last year, entailing a loss in revenue of nearly \$9,000,000.

Over 6,500 postmasters were removed during the last twelve months in order to improve the service. More competent men took their places.

Public sentiment strongly favors a postal telegraph.

Every other country with the exception of the United States and Germany has a postal savings-banks institution, the results of which are very satisfactory to all parties.

No towns, with a population of less than 5,000, can have free delivery.

No post office, the yearly revenue of which does not exceed \$7,000.00 can have free delivery.

It is a plain fact that our subscription is 25c, and another that you get 50c worth in 12 copies.

There are over four hundred and fifty free delivery offices at the present time. Fifty-three new ones being established last year.

Eight hundred and nine additional carriers were appointed last year, making a total of nine thousand and sixty-six (9066) now in employment.

Twine costs the Post Office \$85,000.00 per annum.

Wrapping paper mounts up to \$50,000.00.

It costs them \$35,000.00 to cancel the postage stamps on the letters which are sent in one year.

Printing and binding is placed at \$285,000.00.

Nearly 2,222,000,000 ordinary postage stamps are sold yearly, netting \$42,946,197.00

A. F. EWFACTS.

MAIL BY PNEUMATIC TUBES.

Postmaster VanCott, of New York City, when asked if any definite steps had been taken to establish a pneumatic tube line service between that city and Brooklyn, said: "Captain Collins (who is the Brooklyn postmaster) and I have talked the matter over a number of times, and I think it would be an excellent plan if it could be carried out. We would need a couple of tubes six or eight inches in diameter to do the work. These could be laid on the East River Bridge structure. The plan

would be entirely feasible, because both post offices are very near the respective entrances of the bridge. I doubt, however, if Congress has the money to appropriate for doing the work, but some private company could undertake it and make it pay. I have no hesitation in saying that if I were out of this office I would be glad to go into an enterprise of this kind. The service could be used not only to Brooklyn, but to all parts of the city, and a great saving effected, as it would do away in great measure with the use of wagons, messenger boys and the telegraph." A pneumatic tube service, we think, ought to be established in every large city in the United States. There is a complete system in the city of Berlin, and the work accomplished is very satisfactory. If you mail a letter in Berlin on the extreme east side of the city, the addressee, who may be over four miles away, receives it in less than one hour.

SCARCITY OF SMALL COIN.

A man in a flannel shirt came into the Sub-Treasury a day or two ago and inquired if he could exchange a few thousand half dollars for nickels and dimes.

He was from one of the largest dry goods establishments in New York City. He accompanied his request with the statement that the firm was greatly embarrassed in making change, owing to the scarcity of these small coins.

"It is impossible for us to assist you," was the answer. "We have a standing order at the Treasury Department for coins of this character, but the department is utterly unable to meet our demand. The stamps are running day and night, but the millions of pieces turned out disappear like tissue paper in a blast furnace. We will take your order and when a supply is received you shall have your share." Continuing, the officer said: "There is a procession waiting at the doors of the Treasury all the time with the single cry, 'Give us ten-cent pieces.'"

"How do you account for their scarcity?"

"I cannot say; I do not think that the schemes for saving these coins are responsible because many of the so-called 'banks' only hold \$2.50, and as soon as that amount is reached, they are taken out and disposed of. I have seen a report in a local paper, giving this reason for the trouble, but it is all moon-shine; there is no truth in it."

"How many dimes have you paid out during the last month?"

"Over \$50,000.00 worth."

"Is the shortage confined to this city alone?"

"Not by any means; it exists all over the state. The President of a country bank sent an order here the other day asking for several thousand of these coins, and as I returned him only about a quarter of what he wanted, he became very indignant and threatened to return at my expense the quarters that I added to the smaller pieces to meet the amount of his check. Fellows like him have a very limited idea of the situation. Were he to have seen the orders which were on file ahead of him his language would, no doubt, have been somewhat more temperate."

"How about other denominations?"

"There are tons of quarters and halves here, but there is little call for such pieces."

"Have you apprised the Department of your needs?"

"Oh yes, frequently; and the answer made is to the effect that our needs are the needs of the whole country, and that I must use my discretion in apportioning the supplies as they come to hand."

THE HOUSE LETTER-BOX COMMISSION.

MANY INGENIOUS INVENTIONS FOR SPEEDY MAIL DELIVERY ARE TO BE DECIDED ON.

This commission is now ready for its second session, being composed of postmasters from New York, Boston, St. Louis and several other large cities.

Out of the numerous models and designs submitted to them last year for their approval, not one of them was of sufficient merit to warrant its universal adoption. The commission, however, recommended that a combination of three models be used in order to have a complete box. Presumably the three different parties owning the patents covering these models could not agree, so nothing was permanently decided upon.

This year, more interest appears to have been taken in constructing a suitable box, as nearly one thousand house letter boxes of every conceivable size, shape and substance are piled up in one of the rooms of the Post Office Department awaiting examination. In the last few days they have been coming in whole wagonloads, and the Secretary has fallen far behind in the work of recording the successive entries. Almost every inventor has submitted two or more models. The collection of inventive skill is not monopolized by the masculine mind. There are many ingenious devices from bright woman, whose ideas ought to be of value in the development of an invention that will contribute so much to the comfort of indoor people.

The purpose of the house letter box is to make a letter carrier deposit the mail, ring the bell, and go away without wasting two-thirds of his time waiting for an answer.

A second circular to inventors, dated January 10, 1891, called for two classes of models, one for a delivery box and the other for a box having two distinct compartments, one for delivery and the other for collection.

The important saving of time is not the only element of value this proposed reform. By a system of house collections, correspondence would be greatly increased in the large cities, messengers who cannot be trusted to deliver a letter to the nearest street box can be assigned to less responsible duties, and the large number of correspondents that are more or less confined to their houses, particularly in inclement seasons, can enjoy the privilege of depositing their mail without exposure to the weather.

The essentials for a house letter box are as follows:

1. It should be of small cost.
2. It should be neat in appearance.
3. It should protect the contents against rain, sleet, snow and dust.
4. It should furnish reasonable security against the removal of letters by thieves, and against the removal of exterior boxes from doors or walls.
5. It should be as simple as possible in the manner of its operation.
6. The lid or cover of the box should be so hung as not to require the carrier to open it or to use more than one hand in depositing the mail.
7. The box should mar the door as little as possible.
8. The box should have an attachment of some character for the reception of papers.
9. It should disclose the presence of mail matter without being opened.

(To be continued in No. 3.)

REVIEW OF CONTEMPORARIES.

The May number of the *Standard Philatelist* contains the following editorial:

"A few stamp papers do not seem to like the way we conduct our paper, since we are using nearly all of the advertising space ourselves. The *Standard Philatelist* was refused second class rates, but the publishers nevertheless have determined to continue its publication, and the only way for them to derive some little benefit of the paper, is to make as many offers in said paper as possible. * * * As soon as we have succeeded in securing second class rates, we shall reduce our advertising rates so as to enable other dealers to derive the benefit of the use of our columns."

We may remind the publishers of this magazine that they will, in the end, be compelled to take the initiative, and reduce their rates, and, at the same time, insert a few less of their own advertisements, because, as the matter stands now, the paper is issued solely in the interests of the Standard Stamp Co., and the Department will not give pound rates to a monthly price list.

The *Empire State Stamp Journal*, of Trumansburg, N. Y., has just secured second class rates after seventeen month's hard labor. Mr. Lincoln Rappleye, the publisher of that paper is also Manager of the Empire State Novelty Co., and you will do well to send for some of that Co.'s circulars.

The *Tom Cat* advertises itself as the "cheapest paper in the world." If the publishers refer to the paper on which it is printed, we beg to verify their statement.

The *American Youth* is a growing paper. The Editor advises us that he intends to enlarge the paper soon, as the circulation is increasing very fast. See their advertisement in this paper.

W. S. Kinzer, the noted dealer at Wooster, Ohio, issues a monthly journal, known as the *Philatelic Journal of Ohio*. It is a sixteen page and cover monthly, and you won't lose the five cents which he asks for a sample copy, if you send for one.

Club Chat is now published at Rancho del Paso, Sacramento, Cal. The Editor says he contemplates changing the name and character of the paper, which event we will duly chronicle.

The *Philatelic Tribune* is a small twenty-page paper, published by F. J. Stanton, Smyrna, N. Y. Read his advertisement in this paper.

 NOTES OF INTEREST.

According to one of New York's big dailies, there are 13,000 different kinds of postage stamps in the world. Will anyone verify this statement?

The Post Office Department of New York are making use of the elevated railways in that city in order to increase their service. Henceforth there will be a half-hourly service to upper New York, and eight new postal clerks have been employed to carry on the work. This would seem to be as good as a pneumatic tube service, but the latter will supercede it at no great length of time.

They say Postmaster VanCott, of New York, is going to run for Governor. All right, let her go!

Postmaster Sherwood and Superintendent of Mails Springer of Washington, D. C., lately visited the post offices in Philadelphia, New York and Boston, in order to get an idea for a temporary post office to be erected in the capital, where they are very cramped for room. Their visit was rather unsatisfactory, as they found the clerks in all three post offices to be just as much cramped as themselves; this was especially so in the mailing division. While in New York, they visited the steamers of the North German Lloyd Line, and inspected the workings of the new sea postal service, which were quite interesting and entirely satisfactory. All the trans-Atlantic steamers will be equipped with this service as soon as arrangements can be made with the different companies.

Read our announcement on the last page of cover, and—well, do what you want. Of course, we want you to enter the competition, but can't "make you drink." If a few other philatelic papers would do something of the kind during the summer months, dealers would find a big increase in their sales.

During the early part of this month, Postmaster M. L. Harlow, of Whitman, Mass., was arrested for embezzling \$1,000 of public money. He was third-class presidential nomination, with salary of \$1,500. Yearly sales amount to over \$4,000.

FREDERIC NOYES,

ALICE, - TEXAS.

Dealer in Postage Stamps

Fine Selections of Stamps in fine condition sent to responsible collectors. Many thousands of varieties to select from.

Over 1000 Varieties from 30c each upwards for sale or exchange against other rarities. Lists on application.

My terms of EXCHANGE are very favorable.

Correspondence in English, Spanish, French and German.

Mention this paper when writing. (5)

"The Light That Failed"

Was nowhere to the light that is daily gaining in brilliancy. This light is

The American Youth

A monthly amateur paper that *pleases all*.

The subscription price is only 15c per year.

Ad rates are 15c per inch; 75c per column; \$1 25 per page.

Send name on a postal and get a copy.

Circulation 2000 per month.

James J. Halley, Editor,
NASHVILLE, TENN.

Readers will confer a favor by mentioning the BROOKLYN PHILATELIST when answering advertisements.

THE

BROOKLYN

PHILATELIST

We will give you a

Free Subscription

For One Year

If you will send us the names of five of your friends who will subscribe to our paper.

205 SEHERMERBORN ST.,

BROOKLYN, N. Y.

Wholesale Selections

sent to dealers on approval.

Net Sheets

for advanced collectors. Prices 20 to 70 per cent. below Scott.

Commission Sheets

sent to agents at 50 per cent. commission.

Parties unknown to me must give good reference.

W. S. KINZER,

WOOSTER, OHIO.

N. B. Sample copy of the *Philatelic Journal of Ohio*, 5c. [4]

Don't Skip This!

CHEAP SETS: 50 United States 25c, 10 Canada 5c, 10 Japan 5c, 8 Jamaica 5c, 7 Sweden official 7c, 15 Canada Bill 15c, 6 India 3c, 15 U. S. Document 7c, 5 Portugal 4c, 15 Asiatic 15c, 6 Mexico 5c.

SALVADOR: 1890 issue, 9 varieties unused and complete 50c.

WHOLESALE: A few choice wholesale lots from some recent very large consignments.

PRICE CATALOGUE FREE which contains list of Packets, Sets, Single Stamps, Etc.

FREE sample copy of the PHILATELIC TRIBUNE, one of the oldest stamp papers now published.

APPROVAL SHEETS sent to responsible parties. Reference required from all but Association members.

ESTABLISHED 17 YEARS. [7]

F. J. STANTON, SMYRNA, N. Y.

FINE * JOB * PRINTING *

OF EVERY DESCRIPTION.

If you are in need of printing send for my estimates. My specialty is Philatelic work, such as Papers, Price Lists, Circulars, Letter Heads, Envelopes, Etc. This paper is a fair sample of my work.

W. W. JEWETT,

Room 10, 502 Congress St., PORTLAND, ME.

"We lead, but never follow."

"CLUB CHAT"

Published monthly.

Subscription price 25c per annum.

8 to 12 pages and cover.

Not to be excelled for gumption.

Send for Free sample copy.

Address

Pierce J. Hayden,

EDITOR, PUBLISHER AND PRINTER,

Rancho del Paso, Sacramento, Cal

"Fearless and Independent."

Rare Bargains.

INDIAN STATES

(ALL UNUSED).

Catalogue price. My price

Deccan, 1871, 1/2a, brown.....	25	10
Deccan, 2a, green.....	75	35
Sorouth, 1886, 1a, green, perf.....	10	5
Sirmoor, 1885, 6p green.....	5	3
" " 1a, blue.....	12	7
" " 2a, carn.....	18	10
Nowanuggur, 1880, 1a, rose.....	15	5
" " 2a, green.....	15	6
" " 3a, yellow.....	20	8
" 1877, 1/2 blue.....	4	2
Wadhwan, 1/2an.....	10	5
Jhalawar, 1880, 1/2 green.....	6	3
Jummoo Kashmir, 1883, 1/2 yellow.....	3	2
Jummoo Kasmir, 1883, 1/2 red.....	8	4
Jummoo Kasmir, 1883, 1/2 brown.....	10	5
Jummoo Kasmir, 1884, 1a, gray.....	20	9
Holkar, 1889, 1/2 violet.....	6	4
Bamra, 1890, 1/2 red.....	5	5
" " 1/2 green.....	5	5
" " 1a, yellow.....	10	10
Alwar, 1877, 1/2 blue.....	4	2
" " 1a, brown.....	10	7
The set of 24 varieties of Indian Native States, all unused originals only...	1	40
<i>Hayti, 1891, New Issue</i>		
*1c violet.....	—	03
*2c blue.....	—	05
*7c red.....	—	15
Set of 3 only.....	—	20
*Hong Kong, 1891, 7c on 10c green.....	—	20
" " same, used.....	—	10
<i>Hong Kong, 1891, Jubilee, 2c rose, used, very rare</i>		
	—	1 00
<i>Mexico.—unused original, all with city surch., 1856, 1r yellow.....</i>		
	35	25
" 1856, 2 real, green.....	30	23
" " 4 real, red.....	50	1 10
" " 8 real, violet.....	3	0 25
" 1861, 1/2 real, buff p.....	60	45
" " 4 real, yellow p.....	1 25	90
" " 8r, green or brown p.....	2 50	2 00
" 1866, 50c green, lithographed...	50	35
*Costa Rica, 1889, official, complete, 6 var. 1 68	1 68	1 20
N. South Wales, 1890, 5d green, o. s.....	1 00	35
" 1891, 2 1/2d blue, o. s.....	1 50	1 15
St. Pierre Miquelon, 1885, 5c on 75c used on part of envelope.....	2 00	1 50
St. Pierre Miquelon, 5c on 4c claret.....	1 50	80
" " 1891, 15c or 30c brown used.....	—	20
St. Pierre Miquelon, 1891, 15c on 40c used.....	—	25
Cash in advance. Postage extra on orders below fifty cents.		
10 per cent. discount on orders of \$5.		
Thousands of other Bargains will be found in my net approval books which will be sent on receipt of goodreference.		
Wholesale and retail list free.		
HENRY GREMMEL,		
80 Nassau St., New York.		

Scott Stamp & Coin Co.,

LIMITED,

12 East 23rd St., New York, N. Y.

Successors to

SCOTT & Co., of Broadway and

J. W. SCOTT & Co., of Fulton Street.

Nicaragua, 1890 Issue.

Adhesives, 1 centavo to 10 pesos, complete	50c
Envelopes, 5 centavos to 50 centavos, complete,	25c
Wrappers, 1 centavo to 4 centavos, complete,	10c
Cards, four values, complete,	25c
The four sets for \$1.	

Salvador, 1890 Issue.

Adhesives, 1 centavo to 1 peso, complete,	50c
Envelopes, 5 centavos to 22 centavos on blue paper, complete,	35c
Wrappers, 3 centavos to 25 centavos, complete,	25c
The three sets for \$1.	
Cards, four values, complete,	25c
Also send for 40 page free price list.	

BARGAINS.

Japan, 1877-'88, 6 different	20c
Italy, 5 and 10 lira	25c
Guatemala, 1875, set of 4	20c
Hong Kong, 1885, 50c and \$1	30c
Newfoundland, 1857, 3p green triangle	25c
Siam, 1889, 1a on 1p vermilion	08c
Dutch Indies, 1874, 2 gld. 50c green and purple	06c
Corea, 1885, 10 mons blue	05c
Holkar, 1889, ½c brownish mauve	05c
Persia, 1882, 10 fr	10c
Mexico, official, '84, bright red, '87 brown	06c
Hayti, 1887, set of 4	15c
Costa Rica, 4 different	08c
Orders under 25c postage extra.	
Address,	

J. DAHLFUES,

HOBOKEN, N. J.

The Empire State Stamp Journal

Enlarged—Improved—Constantly growing, and now one of the "Leaders". 25 cents per year. Every one subscribing this month, and mentioning this paper will receive a 5 peso bill, Cuban money, worth 50 cents. As an advertising medium the "Empire State Stamp Journal" stands high. Rates 50c per inch. Sample for stamp. EMPIRE STATE STAMP JOURNAL, Trumanburg, New York.

A WORD TO DEALERS.

Any bright dealer will see for himself, by reading our announcement on the page opposite, that our circulation will be increased over Fifty per cent. during the next two months. Our advertising rates will, however, remain at the present low figures, and if you don't want your business to be as dull as it was last summer, send us an advertisement for insertion. All advertisements must be at this office before August 20th, in order to appear in next number. Address The Publishers, 205 Schermerhorn St., Brooklyn, N. Y.

An International Album for You

❖ FREE! ❖

Word Competition.

No Entrance Fees to Pay.

In order to encourage philatelists to continue their interest in their collections during the summer months, the publishers have decided to hold this competition for the benefit of their subscribers, but all collectors are of course eligible. There is no entrance fee for you to pay, and all we require is that competitors be subscribers to this paper. If you are not one, send us 25c for one year's subscription, together with your list of words. Here is the plan in detail:

To any one of our subscribers who obtains the greatest number of words from the letters contained in the words

BROOKLYN PHILATELIST

we will give an International album free. All competitors must observe the following instructions:

1. Send your full name and address with the list,—it must be written on the list.
2. Write on one side of the paper only.
3. The letters in the words "BROOKLYN PHILATELIST" can only be used as many times as they occur in the words.
4. Proper names and foreign words do not count.
5. No lists will be received after Sept. 15th, on which date the competition will close.

A complete list of competitors, with the number of words they sent in, will be published. Send your address for a copy to the

Brooklyn Philatelist,

205 Schermerhorn St.,

Brooklyn, N. Y.

No Imitation NOR IMPORTATION IS MY PACKET NO. 29

Which contains 1,000 different Postage Stamps (no revenues or locals) from all parts of the world, and a \$1.50 album for \$10.00 post free.

The purchaser may want a better album than the \$1.50 edition, and, in such a case, I allow him a deduction of that sum from the price of the one he wants.

To the first 10 Purchasers of this package, I will give an unused U. S. Columbia, 1886, 10 peso rose, Catalogued at \$13.00, free, without the albums.

The contents of this package is far superior to any similar package offered by most other dealers, as all packages are made up in my own office and are not imported from Europe, and contain only good stamps and no trash. Dealers make money on them. Note what one of them says:

WILLIAMSVILLE, Mass., Feb. 7, '91.
H. Gremmel, Esq.

DEAR SIR:—I have bought a large number of your 1,000 variety packets and find them superior to any I have bought of other dealers, and the prices are somewhat cheaper. Moreover there is not the sameness of stamps found in European packets.

Yours truly,

WILLIAM B. HALE,
Stamp Dealer.

Dozens of other letters I could publish but this space does not permit it.

Satisfaction guaranteed or money refunded.

Every fifth purchaser is presented with a \$5 album or postage stamps to the value of \$5 if preferred, of their own choice from my fine approval sheets.

All names of purchasers will be published in the POST OFFICE, one of the leading U. S. philatelic papers.

Send for sample copy.

HENRY GREMMEL,

80 NASSAU STREET,

NEW YORK.



Under the management of John W. Scott, the first regular stamp dealer in America.

No other house in America is in any way connected with Mr. Scott or the J. W. Scott Company, Limited.

In this limited space we can only name our principal departments of our business, but we can assure our patrons that they will secure perfect satisfaction in all cases.

Stamp Albums.—J. W. Scott's *Be* and the *Challenge*, both perfect beyond criticism.

Stamp Catalogue.—Twenty thousand, the first of the new edition will be ready about May 1st. This catalogue, the best ever published contains pictures of the stamps with their watermarks and perforations. Every stamp priced it is *the Standard*, price 25 cents postfree.

Single Stamps.—Largest stock in the world at catalogue prices.

Approval Sheets.—Marked at catalogue prices or at 50 per cent. discount to respectable parties.

Packets.—Splendid, new, prices from 5 cents to \$10.

Metropolitan Philatelist.—The best stamp paper published. Subscription 50 cents per year. Sample copy 5 cents.

Coins.—In large variety, cheap.

Large List.—Quoting price, we will send for all stamps, 10 cents postfree.

Coin List.—Of prices we pay for American coins, worth over face price 5 cents postfree. Circulars free of the J. W. Scott Co., Limited, 163 Fulton St., New York City.

THE
BROOKLYN
PHILATELIST.

A Monthly Journal

PERTAINING TO PHILATELY.

Vol. I.

No. 3.

AUGUST, 1891.

R. ASHCROFT, J. DAHLFUES,

EDITORS AND PUBLISHERS.

PUBLICATION OFFICE,

◁ NO. 205 SCHERMERHORN STREET, ▷

BROOKLYN, NEW YORK, U. S. A.

THE BROOKLYN PHILATELIST.

SUBSCRIPTIONS.

United States, Canada and Mexico,	-	25 cents per year, post free
Foreign Countries in Postal Union,	-	35 cents per year, post free

ADVERTISING RATES.

	1 MO.	3 MOS.	6 MOS.	1 YEAR
One Inch,	\$.50	\$ 1.35	\$ 2.25	\$ 4.00
Two Inches,	.90	2.25	4.00	7.75
One-Half Column,	1.50	4.00	7.75	15.00
One Column,	2.75	7.75	15.00	25.00
One Page,	4.75	15.00	25.00	40.00

There is no deviation from the above rates.

Reading Notices will be inserted at the rate of five cents per line, per insertion.

Advertisements running for six months or over, payable quarterly; all other strictly in advance.

Remit by express or money order, postal notes or bills; stamps accepted in any amount less than 50c.

We will exchange two copies with all philatelic papers.

All matter for No. 4 must be in by September 12, 1891.

MESSRS. ASHCROFT & DAHLFUES,

EDITORS AND PUBLISHERS,

: : : BROOKLYN, NEW YORK, U. S. A. : : :

A CORRECTION.

The address in the advertisement of the *Advertiser and Reporter* was unintentionally omitted. It is P. O. Box 217, Lawrence, Mass.

CONTENTS.

	PAGE
EDITORIAL,	17
A FEW FACTS,	17
PROGRESS OF THE POSTAL SYSTEM,	18
THE HOUSE LETTER-BOX COMMISSION—CONTINUED,	20
ITEMS OF INTEREST,	21
REVIEW OF CONTEMPORARIES,	21
OUR ADVERTISERS,	21
ADVERTISEMENTS,	21

THE BROOKLYN PHILATELIST.

Vol. I.

AUGUST, 1891.

No. 3.

EDITORIAL.

We are enabled to make an addition of four pages this month, owing to the large number of advertisements we have received. If the dealers continue their patronage, we shall be able to give our subscribers a still larger and better paper, which we are sure will be appreciated.

Having practically secured second class postage rates, the success of our journal is inevitable, and we would ask advertisers to take notice of that fact.

THE EDITORS.

A FEW FACTS.

In the year 1866 there had been established 23,828 post offices in the United States, giving a revenue of over \$14,000,000.

In 1890 (latest report) the total number given was 61,000, yielding over \$56,000,000, four times as much as in 1866.

The report of the Postmaster General for the fiscal year ending June 30, 1891, will not be published until the early part of next December. The publishers of this magazine will be among the first to receive a copy, and all items of interest will be published in this journal.

Since 1866 a reduction in letter postage has taken place, from three cents per half ounce to two cents per ounce, or 200 per cent. Still greater reductions in the newspaper rates have been effected.

In 1866, there were but 766 money order offices, the business of which amounted to less than \$4,000,000.

To-day there are nearly 9000 with business amounting to over \$140,000,000.

In the same year only 275,103 registered letters were mailed, but last year the number had increased to 14,000,000.

The sea postal system between this country and Germany will cost the Post Office Department over \$42,000.00 per year for a tri-weekly service. That is only half the cost, the German government paying the other half.

We find that no sea postal system will be instituted on the steamers going to Liverpool, because the mails are taken on and off at Queenstown and sorted coming to and going from London by rail and boat.

It is universally acknowledged that the BROOKLYN PHILATELIST is a first class advertising medium. Try it.

The Post Office Department began its career in the year 1789; then there were only 100 post offices, 2000 miles of mail routes and the annual revenue did not touch \$50,000. Samuel Osgood was the first postmaster.

Following is a table of the rates at the time, which were very complicated and high. For every single letter not exceeding 30 miles, 6 cents; over 30 miles, but under 60 miles, 8 cents; over 60 miles, but under 100 miles, 10 cents; 100 miles to 150 miles, 12½ cents; 150 to 200 miles, 15 cents; 200 to 250 miles, 17 cents; 250 to 350 miles, 20 cents; 350 to 450 miles, 22 cents; over 450 miles, 25 cents. For every double letter, double said rates. For every triple letter, triple said rates. A single letter could not weigh over a quarter of one ounce.

One thousand, six hundred and fifty-seven new post offices were established from July 1, 1889 to June 30, 1890, and 122 discontinued during the same period.

The subscription to the BROOKLYN PHILATELIST is only 25c per annum, and the advertising rates are 50c per inch. Try an ad.

Over 8000 letter scales were furnished post offices in the year 1890.

Nearly 2,000,000 envelopes were used in the different offices, which, of course does not include the stamped envelopes.

4000 gross or 8000 lbs. of rubber bands were needed and all were used up.

The dealer who makes the rubber stamps for the Post Office Department gathered in a very nice sum out of the 3,692 that he had to furnish.

\$101,586.68 per annum is the usual amount expended in car fares only, for the letter carriers.

Nearly \$190,000.00 is expended for horse-hire for mounted men and for the wagon service.

Over \$10,000,000.00 goes to pay the carrier's salaries. Why not make \$15,000,000.00?

The Cunard Steamship Company transport the bulk of the foreign mail to Europe. The North German Lloyd come next, closely followed by the Inman and White Star Lines.

A. F. EWFACFS.

"Entered as second-class matter," read a very particular lady who lives in brownstone front, the other day, looking over a new periodical. "I am trying to find something to read that is first-class, but I haven't succeeded yet; and I will never have anything that is second-class come into my house. No, I will not subscribe; I shall wait till I find something entered as first-class matter."

PROGRESS OF THE POSTAL SYSTEM.

FROM THE POSTMASTER GENERAL'S REPORT,

1860-1890.

From 1860 to the close of the fiscal year, ending June 30, 1890, the progress of the postal establishment has been most marvelous. The number of post offices has more than doubled, the aggregate now being 62,401; the total length of all the mail routes in the country, not including letter carrier routes in the cities, has increased to about 428,000 miles, and the gross postal revenue has grown to a little less than \$61,000,000, representing an increase over the revenue of 1860 of more than 600 per cent. The free delivery service, which now, in 454 cities of the country and by means of more than 9000 carriers, makes deliveries and collections of the mails, without extra tax, to the doors of the citizens has been added. The great money order system has been established, a system under which, at any one of 9,382 post offices, remittances, in sums from one cent to a hundred dollars, may be made to every part of the world with absolute safety, and which is used so largely by the people to-day that the amount of its annual business in the issue and payment of orders is nearly \$256,000,000.

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ITEMS OF INTEREST.

Albert Daggett, who has the postal card contract, is in trouble with the Postmaster General. The Department has decided to issue a new style of card, both extra large and extra small sizes, and he (Daggett) has not much more time in which to turn them out. It appears that he made very close-shaven sub-contracts for his supplies of paper, ink, &c., therefore causing difficulty in that direction. His buildings are not completed and necessary machinery therefore cannot be placed in them until they are. The Government will lose money if they have to transfer the contract, on account of the inability of the present contractor.

All the letter carriers in this country are familiar with the name of S. S. Cox. The reason is, that, while in Congress, he obtained for them better pay, shorter hours and fifteen days vacation each year. He died lately, and as a memorial, the carriers of New York City and surrounding towns erected a bronze statue of him in Astor Place, New York, which is a lifelike figure of "Sunset" Cox, as he was called, and cost \$10 000. At the unveiling, which took place on the Fourth, there were 2500 carriers in line, 400 of them being from Brooklyn. After the ceremonies, the dinner, athletic games and dancing kept everybody going until midnight. Louise Lawson, the sculptress, executed this piece of work.

Uncle Hiram (at post office): "What's the postage on a two-ounce letter, Captain?"

Clerk: "Foreign or domestic?"

Uncle Hiram: "Domestic. It's to my wife."—*Judge*.

REVIEW OF CONTEMPORARIES.

What is coming over the *Essex County Philatelist*? The June number appeared as a four-page sheet. This is a big drop for a 12-page and cover magazine that was becoming popular.

The *Quaker City Philatelist* is a bright paper, and its live editor generally fills it with entertaining reading matter. It is the official organ of the Western Philatelic Union, and is published by Willard F. Walton, Box 38, Philadelphia, Pa.

The first number of the *Eagle Philatelist* is at hand. It did not come up to our expectations, but the editors promise a better and larger paper in No. 2. A long list of "dead-beats" are published. You can procure a sample copy by addressing the publishers, 31 N. 1st St., Kansas City, Kan.

The *Collectors' Journal* for July, published by the Central City Stamp & Publishing Company, Jackson, Mich., is the first number issued under that name. The *Youths' Journal*, which has been discontinued, was its predecessor, being published by the same company. It is a neat 8-page and cover magazine, printed on good paper.

Although the *Post Office* is only in its fifth number, it is quite a flourishing magazine. The July number consists of 24 pages and cover, and even that would not contain all the advertisements received. The advertisement of the BROOKLYN PHILATELIST was omitted on account of want of space, together with several others. The paper is published at 80 Nassau St., New York, by Henry Gremmel, who is well known in stamp business. Subscription only 25c.

The *Canadian Philatelist* is a quarterly magazine published at 984 Richmond St., London, Ont. The next number will have a circulation of 7000 copies, but the advertising rates will remain unchanged. Here is a good chance for dealers who have any bargains to make money.

Our prediction in regard to the *Standard Philatelist* has been fulfilled. They have reduced their advertising rates 150 per cent. or from \$5.00 per inch to \$2.00 per inch. Now there is a chance for them to secure second class rates.

The *Eastern Philatelist* is always out on time, and contains no stale matter. You can safely class it with the best philatelic magazines, as it is published in the interests of all collectors. Two dimes will bring you twelve copies from the publication office, Masonic Block, Newmarket, N. H. Is it not wonderful what a little money will do?

Our thanks are due Mr. F. Trifet, of Boston, Mass., for a copy of the August number of his "Galaxy of Music." The subscription is \$1.00 per year, and remittances can be made either direct or through the publishers of this magazine.

We have received number one of the *Advertiser and Reporter*, a neat eight page magazine, published by Geo. A. Hebb, Box 217, Lawrence, Mass. R. M. Spencer, Nordhoff, Cal., has charge of the advertising department, while Mr. Hebb attends to the subscriptions, etc. By sending 25 cents you receive the paper for twelve months. The advertising rates are 50c per inch and the circulation 5000 copies per month.

The July number of the *Philatelic Era* is issued under the sole management of Mr. W. W. Jewett, who is now editor, publisher and printer. With the September number the style of the paper will be entirely changed. A larger and better paper will be substituted. We trust this change will be beneficial.

The *Philatelic Fraud Reporter* attends to its business in an admirable fashion. It is a great help to dealers, and from all accounts is quite a flourishing paper. Green Bros., Stromsburg, Nebr., are the people to whom you must send 15c for a year's subscription.

OUR ADVERTISERS.

Collectors, if you want to be suited, write to Mr. Noyes, of Alice, Texas. His stock is especially adapted for the wants of advanced collectors, but he can fill the bill in every case. Our foreign readers are specially requested to correspond either in Spanish, French or German. See his advertisement elsewhere.

The Scott Stamp & Coin Company are offering the 1890 issues of Nicaragua and Salvador very cheap. Every collector should possess one of their price lists of sets and packets,—they are very useful for reference.

Henry Gremmel can supply a very good 1000 variety packet at a small cost. Look over his list of cheap stamps, and see if the one you want is there. This is only a portion of his list, which is too large to be advertised fully. Send to him for a copy.

It is needless for us to mention the well known name of J. W. Scott in this column. Peruse his advertisement carefully, and note that he is the oldest stamp dealer in America, and will be able to give you just what you want. If you want to obtain a purchaser for your collection, send for his pamphlet naming prices he will give for all stamps issued. Price 10c.

The familiar electrotype of the S. B. Bradt Co., will have already caught your eye. They are ready to equip you in every branch of philately, and at a satisfactory price. Try them!

It won't cost you anything to see one of the Gate City Stamp Co.'s approval sheets, as they pay postage both ways. They have quite a number of bargains in their price list, a few of which they mention in their advertisement.

The sheets of the Equitable Stamp Company are superb, and, taking into consideration the discount they allow, and among the cheapest on the market at present. If you are not satisfied with your present dealer, give the "Equitable" a chance.

Dealers are invited to patronize our Stamp Dealer's Directory, which is started in this number. Satisfaction guaranteed, and at a very cheap rate.

Read the advertisement of G. C. Lubitz on another page and profit thereby. When you send for his sheets at 33 $\frac{1}{3}$ per cent. commission, mention this paper, and you will get a stamp worth 15c. His list of sets, etc., contains many bargains and is worth perusal.

Read carefully the ads of F. J. Hall, Forest City Stamp Co., C. Young and R. L. Heustis. You may want some of their stamps.

We have seen the "Matchless" approval sheets offered by Mr. Risdon, Melrose, Mass., and can safely assure you that the word is entirely appropriate. We would advise you not to miss this chance and give him a trial at once. See his ad elsewhere.

The "Excelsior Packet" of W. W. Bathon & Co. appears to be a favorite. It consists of 500 varieties and a \$1.50 album for only \$3.25. As a premium they offer to every third purchaser a 24c green and black, 1869, free of charge. Send for a packet, you may be the lucky third person.

Stamp Dealers' Directory.

For twelve insertions of a three or four line notice, \$1.00, payable in advance.

International Stamp Co., Hoboken, New Jersey. Dealers in foreign and United States stamps.

Philatelic Fraud Reporter
one year, 15c. Ads 25c per inch. Sample free.
GUY W. GREEN,
Stromsburg, Nebr.

EXCANDESCENCE

of enthusiasm is perpetuated by sending stamp for fine sheets at 45 per cent. Lists free.

Equitable Stamp Co., West Orange, New Jersey.

U O 2
Send for fine sheets of stamps on approval to the

Forest City Stamp Company,
61 Prospect St., (5) WORCESTER, MASS.

THE S. B. BRADT COMPANY.
(INCORPORATED.)



PROPRIETORS OF COHEN'S CIRCULATING LIBRARY.
91 & 93 Wabash Ave., Chicago, Ill.

DEALERS IN
POSTAGE AND REVENUE STAMPS

STAMPED ENVELOPES, POST CARDS, ALBUMS, ETC.

Central City Stamp and Pub. Co.
JACKSON, MICHIGAN, U. S. A.

Stamps on Approval

We allow 35 per cent. discount and send out the best sheets on the market. Send at once for sheet. Four varieties of Mexican Stamps free to each applicant.

New Catalogue sent for stamp.
Sample copy of the "Collector's Journal", a 12-16 page collector's paper sent free.

Read! Read!! Read!!!

For 35 cents we will send you
The Advertiser and Reporter
for 12 months, and insert your name in the Advertiser's Directory for one month, besides sending you a pack of the

Magic : Divination : Cards.
The paper is published monthly, and contains items of interest from all parts of North and South America. Ad. rates 5c per line, 40c per inch. Address.

AUTHORIZED AGENTS
FOR THE

Brooklyn Philatelist.

P. J. PAINTER,
Sole European Agent,
9 Third AV., Queen's Park, London,
W. England.

F. J. HALL,
East Branch, N. Y.

L. M. STAEBLER,
London, Ont., Can

The Duty on Stamps

causing considerable trouble with
 collectors in this country, but it does
 prevent our issuing

First Class Stamp Journal.

Subscription price, 25 cts. yearly.

6 months on trial for only ten

cents. Advertising rates on appli-
 cation to the [8

American Philatelist and Collector,
 Marlboro, Mass.

Empire State Stamp Journal

Enlarged—Improved—Constantly growing, and now
 the "Leaders". 25 cents per year. Every one
 buying this month, and mentioning this paper will
 receive a 5 peso bill, Cuban money, worth 50 cents.
 Advertising medium the "Empire State Stamp
 Journal" stands high. Rates 50c per inch. Sample
 on application. **EMPIRE STATE STAMP JOURNAL, TRUMANSBURG, N.Y.** [6

THE

BROOKLYN PHILATELIST

We will give you a

Free Subscription

For One Year

You will send us the names of
 five of your friends who will sub-
 scribe to our paper.

55 SEHERMERHORN ST.,
 BROOKLYN, N. Y.

BARGAINS.

- Japan, 1877-'88, 6 different..... 20c
- Italy, 5 and 10 lira, 25c
- Guatemala, 1875, set of 4 20c
- Hong Kong, 1885, 50c and \$1 38c
- Newfoundland, 1857, 3p green triangle. 28c
- Siam, 1889, 1a on 1p vermilion 08c
- Dutch Indies, 1874, 2 gld. 50c green and
 purple..... 06c
- Corea, 1885, 10 mons blue 05c
- Holkar, 1889, 1/2c brownish mauve..... 05c
- Persia, 1882, 10 fr 10c
- Mexico, official, '84, bright red, '87 brown 06c
- Hayti, 1887, set of 4..... 15c
- Costa Rica, 4 different 08c

Orders under 25c postage extra.
 Address,

J. DAHLFUES,

HOBOKEN, N. J.

"The Light That Failed"

Was nowhere to the light that is daily gaining
 in brilliancy. This light is

The American Youth

A monthly amateur paper that *pleases all*.
 The subscription price is only 15c per year.
 Ad rates are 15c per inch; 75c per column;
 \$1 25 per page.

Send name on a postal and get a copy.
 Circulation 2000 per month.

James J. Hailey, Editor,
 NASHVILLE, TENN.

FREDERIC NOYES,

ALICE, TEXAS.

Dealer in Postage Stamps

Fine Selections of Stamps in fine condition
 sent to responsible collectors. Many
 thousands of varieties to select from.

Over 1000 Varieties from 30c each upwards
 for sale or exchange against other rarities.
 Lists on application.

My terms of EXCHANGE are very favorable.

Correspondence in English, Spanish, French
 and German.

Mention this paper when writing. (5

THE BROOKLYN PHILATELIST.

VOL. I.

AUGUST, 1891.

No. 3.

EDITORIAL.

We are enabled to make an addition of four pages this month, owing to the large number of advertisements we have received. If the dealers continue their patronage, we shall be able to give our subscribers a still larger and better paper, which we are sure will be appreciated.

Having practically secured second class postage rates, the success of our journal is inevitable, and we would ask advertisers to take notice of that fact.

THE EDITORS.

A FEW FACTS.

In the year 1866 there had been established 23,828 post offices in the United States, giving a revenue of over \$14,000,000.

In 1890 (latest report) the total number given was 61,000, yielding over \$56,000,000, four times as much as in 1866.

The report of the Postmaster General for the fiscal year ending June 30, 1891, will not be published until the early part of next December. The publishers of this magazine will be among the first to receive a copy, and all items of interest will be published in this journal.

Since 1866 a reduction in letter postage has taken place, from three cents per half ounce to two cents per ounce, or 200 per cent. Still greater reductions in the newspaper rates have been effected.

In 1866, there were but 766 money order offices, the business of which amounted to less than \$4,000,000.

To-day there are nearly 9000 with business amounting to over \$140,000,000.

In the same year only 275,103 registered letters were mailed, but last year the number had increased to 14,000,000.

The sea postal system between this country and Germany will cost the Post Office Department over \$42,000.00 per year for a tri-weekly service. That is only half the cost, the German government paying the other half.

We find that no sea postal system will be instituted on the steamers going to Liverpool, because the mails are taken on and off at Queenstown and sorted coming to and going from London by rail and boat.

It is universally acknowledged that the BROOKLYN PHILATELIST is a first class advertising medium. Try it.

The Post Office Department began its career in the year 1789; then there were only 100 post offices, 2000 miles of mail routes and the annual revenue did not touch \$50,000. Samuel Osgood was the first postmaster.

Following is a table of the rates at the time, which were very complicated and high. For every single letter not exceeding 30 miles, 6 cents; over 30 miles, but under 60 miles, 8 cents; over 60 miles, but under 100 miles, 10 cents; 100 miles to 150 miles, 12½ cents; 150 to 200 miles, 15 cents; 200 to 250 miles, 17 cents; 250 to 350 miles, 20 cents; 350 to 450 miles, 22 cents; over 450 miles, 25 cents. For every double letter, double said rates. For every triple letter, triple said rates. A single letter could not weigh over a quarter of one ounce.

One thousand, six hundred and fifty-seven new post offices were established from July 1, 1889 to June 30, 1890, and 122 discontinued during the same period.

The subscription to the BROOKLYN PHILATELIST is only 25c per annum, and the advertising rates are 50c per inch. Try an ad.

Over 8000 letter scales were furnished post offices in the year 1890.

Nearly 2,000,000 envelopes were used in the different offices, which, of course, does not include the stamped envelopes.

4000 gross or 8000 lbs. of rubber bands were needed and all were used up.

The dealer who makes the rubber stamps for the Post Office Department gathered in a very nice sum out of the 3,692 that he had to furnish.

\$101,586.68 per annum is the usual amount expended in car fares only, for the letter carriers.

Nearly \$190,000.00 is expended for horse-hire for mounted men and for the wagon service.

Over \$10,000,000.00 goes to pay the carrier's salaries. Why not make \$15,000,000.00?

The Cunard Steamship Company transport the bulk of the foreign mail to Europe. The North German Lloyd come next, closely followed by the Inman and White Star Lines.

A. F. EWEFACTS.

"Entered as second-class matter," read a very particular lady who lives in a brownstone front, the other day, looking over a new periodical. "I am trying to find something to read that is first-class, but I haven't succeeded yet; and I will never have anything that is second-class come into my house. No, I will not subscribe; I shall wait till I find something entered as first-class matter."

PROGRESS OF THE POSTAL SYSTEM.

FROM THE POSTMASTER GENERAL'S REPORT,

1860-1890.

From 1860 to the close of the fiscal year, ending June 30, 1890, the progress of the postal establishment has been most marvelous. The number of post offices has more than doubled, the aggregate now being 62,401; the total length of all the mail routes in the country, not including letter carrier routes in the cities, has increased to about 428,000 miles, and the gross postal revenue has grown to a little less than \$61,000,000, representing an increase over the revenue of 1860 of more than 600 per cent. The free delivery service, which now, in 454 cities of the country and by means of more than 9000 carriers, makes deliveries and collections of the mails, without extra tax, to the doors of the citizens has been added. The great money order system has been established, a system under which, at any one of 9,382 post offices, remittances, in sums from one cent to a hundred dollars, may be made to every part of the world with absolute safety, and which is used so largely by the people to-day that the amount of its annual business in the issue and payment of orders is nearly \$256,000,000.

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Finally, the Commission were unable to decide on any one of the models presented, but recommended a combination of three. We hope they will be able to give a better decision after their second session, and, if the system is generally adopted, two-thirds the time of the carriers will be saved.

ITEMS OF INTEREST.

Albert Daggett, who has the postal card contract, is in trouble with the Postmaster General. The Department has decided to issue a new style of card, both extra large and extra small sizes, and he (Daggett) has not much more time in which to turn them out. It appears that he made very close-shaven sub-contracts for his supplies of paper, ink, &c., therefore causing difficulty in that direction. His buildings are not completed and necessary machinery therefore cannot be placed in them until they are. The Government will lose money if they have to transfer the contract, on account of the inability of the present contractor.

All the letter carriers in this country are familiar with the name of S. S. Cox. The reason is, that, while in Congress, he obtained for them better pay, shorter hours and fifteen days vacation each year. He died lately, and as a memorial, the carriers of New York City and surrounding towns erected a bronze statue of him in Astor Place, New York, which is a lifelike figure of "Sunset" Cox, as he was called, and cost \$10,000. At the unveiling, which took place on the Fourth, there were 2500 carriers in line, 400 of them being from Brooklyn. After the ceremonies, the dinner, athletic games and dancing kept everybody going until midnight. Louise Lawson, the sculptress, executed this piece of work.

Uncle Hiram (at post office): "What's the postage on a two-ounce letter, captain?"

Clerk: "Foreign or domestic?"

Uncle Hiram: "Domestic. It's to my wife."—*Judge*.

REVIEW OF CONTEMPORARIES.

What is coming over the *Essex County Philatelist*? The June number appeared as a four-page sheet. This is a big drop for a 12-page and cover magazine that was becoming popular.

The *Quaker City Philatelist* is a bright paper, and its live editor generally fills it with entertaining reading matter. It is the official organ of the Western Philatelic Union, and is published by Willard F. Walton, Box 38, Philadelphia, Pa.

The first number of the *Eagle Philatelist* is at hand. It did not come up to our expectations, but the editors promise a better and larger paper in No. 2. A long list of "dead-beats" are published. You can procure a sample copy by addressing the publishers, 31 N. 1st St., Kansas City, Kan.

The *Collectors' Journal* for July, published by the Central City Stamp Publishing Company, Jackson, Mich., is the first number issued under that name. The *Youths' Journal*, which has been discontinued, was its predecessor, being published by the same company. It is a neat 8-page and cover magazine, printed on good paper.

Although the *Post Office* is only in its fifth number, it is quite a flourishing magazine. The July number consists of 24 pages and cover, and even that would not contain all the advertisements received. The advertisement of the BROOKLYN PHILATELIST was omitted on account of want of space, together with several others. The paper is published at 80 Nassau St., New York, by Henry Gremmel, who is well known in stamp business. Subscription only 25c.

The *Canadian Philatelist* is a quarterly magazine published at 984 Richmond St., London, Ont. The next number will have a circulation of 7000 copies, but the advertising rates will remain unchanged. Here is a good chance for dealers who have any bargains to make money.

Our prediction in regard to the *Standard Philatelist* has been fulfilled. They have reduced their advertising rates 150 per cent. or from \$5.00 per inch to \$2.00 per inch. Now there is a chance for them to secure second class rates.

The *Eastern Philatelist* is always out on time, and contains no stale matter. You can safely class it with the best philatelic magazines, as it is published in the interests of all collectors. Two dimes will bring you twelve copies from the publication office, Masonic Block, Newmarket, N. H. Is it not wonderful what little money will do?

Our thanks are due Mr. F. Trifet, of Boston, Mass., for a copy of the August number of his "Galaxy of Music." The subscription is \$1.00 per year, and remittances can be made either direct or through the publishers of this magazine.

We have received number one of the *Advertiser and Reporter*, a neat eight-page magazine, published by Geo. A. Hebb, Box 217, Lawrence, Mass. R. V. Spencer, Nordhoff, Cal., has charge of the advertising department, while Mr. Hebb attends to the subscriptions, etc. By sending 25 cents you receive the paper for twelve months. The advertising rates are 50c per inch and the circulation 5000 copies per month.

The July number of the *Philatelic Era* is issued under the sole management of Mr. W. W. Jewett, who is now editor, publisher and printer. With the September number the style of the paper will be entirely changed. A larger and better paper will be substituted. We trust this change will be beneficial.

The *Philatelic Fraud Reporter* attends to its business in an admirable fashion. It is a great help to dealers, and from all accounts is quite a flourishing paper. Green Bros., Stromsburg, Nebr., are the people to whom you must send 15c for a year's subscription.

OUR ADVERTISERS.

Collectors, if you want to be suited, write to Mr. Noyes, of Alice, Texas. His stock is especially adapted for the wants of advanced collectors, but he can fill the bill in every case. Our foreign readers are specially requested to correspond either in Spanish, French or German. See his advertisement elsewhere.

The Scott Stamp & Coin Company are offering the 1890 issues of Nicaragua and Salvador very cheap. Every collector should possess one of their price lists of sets and packets,—they are very useful for reference.

Henry Gremmel can supply a very good 1000 variety packet at a small cost. Look over his list of cheap stamps, and see if the one you want is there. This is only a portion of his list, which is too large to be advertised fully. Send to him for a copy.

It is needless for us to mention the well known name of J. W. Scott in this column. Peruse his advertisement carefully, and note that he is the oldest stamp dealer in America, and will be able to give you just what you want. If you want to obtain a purchaser for your collection, send for his pamphlet naming prices he will give for all stamps issued. Price 10c.

The familiar electrotype of the S. B. Bradt Co., will have already caught your eye. They are ready to equip you in every branch of philately, and at a satisfactory price. Try them!

It won't cost you anything to see one of the Gate City Stamp Co.'s approval sheets, as they pay postage both ways. They have quite a number of bargains in their price list, a few of which they mention in their advertisement.

The sheets of the Equitable Stamp Company are superb, and, taking into consideration the discount they allow, and among the cheapest on the market at present. If you are not satisfied with your present dealer, give the "Equitable" a chance.

Dealers are invited to patronize our Stamp Dealer's Directory, which is started in this number. Satisfaction guaranteed, and at a very cheap rate.

Read the advertisement of G. C. Lubitz on another page and profit thereby. When you send for his sheets at 33½ per cent. commission, mention this paper, and you will get a stamp worth 15c. His list of sets, etc., contains many bargains and is worth perusal.

Read carefully the ads of F. J. Hall, Forest City Stamp Co., C. Young and A. L. Heustis. You may want some of their stamps.

We have seen the "Matchless" approval sheets offered by Mr. Risdon, Melrose Mass., and can safely assure you that the word is entirely appropriate. We would advise you not to miss this chance and give him a trial at once. See his ad elsewhere.

The "Excelsior Packet" of W. W. Bathon & Co., appears to be a favorite. It consists of 500 varieties and a \$1.50 album for only \$3.25. As a premium they offer to every third purchaser a 24c green and black, 1869, free of charge. Send for a packet, you may be the lucky third person.

Stamp Dealers' Directory.

For twelve insertions of a three or four line notice, \$1.00, payable in advance.

International Stamp Co., Hoboken, New Jersey. Dealers in foreign and United States stamps.

Philatelic Fraud Reporter
one year, 15c. Ads 25c per inch. Sample free. **GUY W. GREEN,**
5) Stromsburg, Nebr.

EXCANDESCENCE

of enthusiasm is perpetuated by sending stamp for fine sheets at 45 per cent. Lists free.

Equitable Stamp Co., West Orange, New Jersey.

U O 2

Send for fine sheets of stamps on approval to the

Forest City Stamp Company,
61 Prospect St., (5) WORCESTER, MASS.

THE S. B. BRADT COMPANY.
(INCORPORATED.)



PROPRIETORS OF COBB'S CIRCULATING LIBRARY.
91 & 93 Wabash Ave., Chicago, Ill.

DEALERS IN

POSTAGE AND REVENUE STAMPS

STAMPED ENVELOPES, POST CARDS, ALBUMS, ETC.

Central City Stamp and Pub. Co.
JACKSON, MICHIGAN, U. S. A.

Stamps on Approval

We allow 35 per cent. discount and send out the best sheets on the market. Send once for sheet. Four varieties of Mexican Stamps free to each applicant.

New Catalogue sent for stamp.

Sample copy of the "Collector's Journal" a 12-16 page collector's paper sent free.

Read! Read!! Read!!!

For 35 cents we will send you

The Advertiser and Reporter
for 12 months, and insert your name in the Advertiser's Directory for one month, besides sending you a pack of the

Magic : Divination : Cards.

The paper is published monthly, and contains items of interest from all parts of North and South America. Ad. rates 5c per line, 40c per inch. Address.

AUTHORIZED AGENTS

FOR THE

Brooklyn Philatelist

P. J. PAINTER,
Sole European Agent,
9 Third Av., Queen's Park, London-
W., England.

F. J. HALL,
East Branch, N. Y.

L. M. STAEBLER,
London, Ont., Can.

The Duty on Stamps

Is causing considerable trouble with dealers in this country, but it does not prevent our issuing

A First Class Stamp Journal.

Subscription price, 25 cts. yearly. Six months on trial for only ten cents. Advertising rates on application to the [8

American Philatelist and Collector,
Marlboro, - Mass.

The Empire State Stamp Journal

Enlarged—Improved—Constantly growing, and now one of the "Leaders". 25 cents per year. Every one subscribing this month, and mentioning this paper will receive a 5 peso bill, Cuban money, worth 50 cents. As an advertising medium the "Empire State Stamp Journal" stands high. Rates 50c per inch. Sample for stamp. EMPIRE STATE STAMP JOURNAL, Trumansburg, New York. [6

THE

BROOKLYN

PHILATELIST

We will give you a

Free Subscription

For One Year

If you will send us the names of five of your friends who will subscribe to our paper.

205 SEHERMERHORN ST.,
BROOKLYN, N. Y.

BARGAINS.

- japan, 1877-'88, 6 different..... 20c
 - Italy, 5 and 10 lira,..... 25c
 - Guatemala, 1875, set of 4 20c
 - Hong Kong, 1885, 50c and \$1 38c
 - Newfoundland, 1857, 3p green triangle. 28c
 - Siam, 1889, 1a on 1p vermilion 08c
 - Dutch Indies, 1874, 2 gld. 50c green and purple..... 06c
 - Corea, 1885, 10 mons blue 05c
 - Holkar, 1889, 1/2c brownish mauve..... 05c
 - Persia, 1882, 10 fr 10c
 - Mexico, official, '84, bright red, '87 brown 06c
 - Hayti, 1887, set of 4 15c
 - Costa Rica, 4 different 08c
- Orders under 25c postage extra.
Address,

J. DAHLFUES,

HOBOKEN, - N. J.

"The Light That Failed"

Was nowhere to the light that is daily gaining in brilliancy. This light is

The American Youth

A monthly amateur paper that *pleases all*. The subscription price is only 15c per year. Ad rates are 15c per inch; 75c per column; \$1 25 per page.

Send name on a postal and get a copy.
Circulation 2000 per month.

James J. Hailey, Editor,
NASHVILLE, TENN.

FREDERIC NOYES,

ALICE, - TEXAS.

Dealer in Postage Stamps

Fine Selections of Stamps in fine condition sent to responsible collectors. Many thousands of varieties to select from.

Over 1000 Varieties from 30c each upwards for sale or exchange against other rarities. Lists on application.

My terms of EXCHANGE are very favorable. Correspondence in English, Spanish, French and German.

Mention this paper when writing. (5

Wholesale Selections

sent to dealers on approval.

Net Sheets

for advanced collectors. Prices 20 to 70 per cent. below Scott.

Commission Sheets

sent to agents at 50 per cent. commission.

Parties unknown to me must give good reference.

W. S. KINZER,

WOOSTER, OHIO.

N. B. Sample copy of the *Philatelic Journal of Ohio*, 5c. [4]

Don't Skip This!

CHEAP SETS: 50 United States 25c, 10 Canada 5c, 10 Japan 5c, 8 Jamaica 5c, 7 Sweden official 7c, 15 Canada Bill 15c, 6 India 3c, 15 U. S. Document 7c, 5 Portugal 4c, 15 Asiatic 15c, 6 Mexico 5c.

SALVADOR: 1890 issue, 9 varieties unused and complete 50c.

WHOLESALE: A few choice wholesale lots from some recent very large consignments.

PRICE CATALOGUE **FREE** which contains list of Packets, Sets, Single Stamps, Etc.

FREE sample copy of the *PHILATELIC TRIBUNE*, one of the oldest stamp papers now published.

APPROVAL SHEETS sent to responsible parties. Reference required from all but Association members.

ESTABLISHED 17 YEARS. [7]

F. J. STANTON, SMYRNA, N. Y.

Readers will confer a favor by mentioning the BROOKLYN PHILATELIST when answering advertisements.

"We lead, but never follow."

"CLUB CHAT"

Published monthly.

Subscription price 25c per annum.

8 to 12 pages and cover.

Not to be excelled for gumption.

Send for Free sample copy.

Address

Pierce J. Hayden,

EDITOR, PUBLISHER AND PRINTER,

Kancho del Paso,

Sacramento, Cal.

"Fearless and Independent."

Rare Bargains.

INDIAN STATES

(ALL UNUSED).

Catalogue price. My price

Deccan, 1871, 3/2a, brown.....	25	10
Deccan, 2a, green.....	75	35
Sorouth, 1886, 1a, green, perf.....	10	5
Sirmoor, 1885, 6p green.....	5	3
" " 1a, blue.....	12	7
" " 2a, carm.....	18	10
Nowanuggar, 1880, 1a, rose.....	15	8
" " 2a, green.....	15	8
" " 3a, yellow.....	20	12
" 1877, 3/4 blue.....	4	2
Wadhwan, 3/2an.....	10	4
Jhalawar, 1880, 3/4 green.....	6	3
Jummoo Kashmir, 1883, 3/8 yellow.....	3	2
Jummoo Kashmir, 1883, 3/8 red.....	8	4
Jummoo Kashmir, 1883, 3/8 brown.....	10	5
Jummoo Kashmir, 1884, 1a, gray.....	20	10
Holkar, 1889, 3/2 violet.....	6	3
Bamra, 1890, 3/4 red.....		
" " 3/4 green.....		
" " 1a, yellow.....		
Alwar, 1877, 3/2 blue.....	4	2
" " 1a, brown.....	10	5

The set of 24 varieties of Indian Native States, all unused originals only... [4]

Haiti, 1891, New Issue

*1c violet..... — 07

*2c blue..... — 07

*7c red..... — 15

Set of 3 only..... — 20

*Hong Kong, 1891, 7c on 10c green..... — 80

" " same, used..... — 10

Hong Kong, 1891, Jubilee, 2c rose, used, very rare..... — 1 00

MEXICO.—*unused original, all with city*

surch., 1856, 1r yellow..... 35 25

" 1856, 2 real, green..... 30 25

" " 4 real, red..... 1 50 1 10

" " 8 real, violet..... 3 00 2 45

" 1861, 3/2 real, buff p..... 60 45

" " 4 real, yellow p..... 1 25 90

" " 8r, green or brown p..... 2 50 2 00

" 1866, 50c fiscal, lithographed... 50 35

*Costa Rica, 1889, official, complete, 6 var. 1 68 1 30

N. South Wales, 1890, 5d green, o. s..... 1 00 35

" 1891, 2 1/2d blue, o. s..... 15

St. Pierre Miquelon, 1885, 5c on 75c used

on part of envelope..... 2 00 1 50

St. Pierre Miquelon, 5c on 4c claret..... 1 50 80

" " 1891, 15c or 30c brown

used..... — 20

St. Pierre Miquelon, 1891, 15c on 40c used. — 25

Cash in advance. Postage extra on orders below

fifty cents.

10 per cent. discount on orders of \$5.

Thousands of other Bargains will be found in my

net approval books which will be sent on receipt of

goodreference.

Wholesale and retail list free.

HENRY GREMMEL,

80 Nassua St., New York.

MATCHLESS Approval Sheets

to every collector in the United States. *Live, hustling agents* wanted in every school to sell stamps at 33 1/3 per cent. commission. Write at once for particulars, price lists, &c. Send full address, and *don't fail* to mention the **BROOKLYN PHILATELIST.**

◁ THIS IS FOR YOU. ▷

I. W. RISDON,

Melrose, - Mass.

BARGAINS.

Salvador, 1890, 9 var. comp., unused	\$ 40
U. S., 1872, 7c ver., each	25c, per 5, 1 02
B. & O., 1885, brown, cata.	20c, 10
" 1886, black, cata.	20c, 10
" 1885 or 1886, per 5	40c, per 10, 75
Guatemala env., unused, 3 var. comp.,	27
U. S., 1861, 90c blue, only	1 02
C. YOUNG, 112 N. 5th St., Phila., Pa.	

A Stamp Worth 15c.

given to every one applying for sheets on commission, two stamps to every 5th person answering this adv.

Reference Required.

U. S. stamps wanted for cash or exchange.

F. J. HALL,

Lock Box 204, (11) East Branch, N. Y.

R. L. Heustis, Mobile, Ala.

AGENTS WANTED

to sell my fine approval sheets at 33 1/3 per cent. commission.

L. M. STÄEBLER,

LONDON, ONT.

Wholesale List to Dealers only.

The Canadian Philatelist

is a high class stamp magazine

15c per year.

Sample copy free.

(5

Press of W. W. Jewett, Portland, Me.

A 24c, Green and Black,

1869

FREE OF CHARGE!

We will give one of the above stamps used and genuine to every third purchaser of one of our Excelsior packets which contains 500 varieties of stamps and a \$1.50 edition of Scott's Best Album. Or if you would rather have it, we will send you instead of the 24c green and black, any \$2.00 worth of U. S. or foreign stamps which you may select from Scott's 51st cat. Price post-free, only \$3.25, registration 10c extra. This packet is a very fine one and does not contain any revenues, post cards or torn stamps. Send at once as you have one chance in three of being one of the lucky ones to get a rarity catalogued at \$2.00, free of charge. (5

W. W. Bathon & Co.,

— Dealers in —

U. S. AND FOREIGN STAMPS,

St. Denis, Md., U. S. A.

AGENTS WANTED!

To sell stamps from my sheets at 33 1/3 per cent. commission. My sheets are the cheapest and best in America. *Every Agent* sending for one of my sheets will receive a *Stamp* worth 15c. free of charge.

◁ COLLECTORS ▷

should send stamp for my 14 page list of sets, packets, albums, etc.

Wanted—Collections of stamps of 1,000 and over for cash.

G. C. LUBITZ,

4072 Williams St.,

PITTSBURGH,

PENN.

Scott Stamp & Coin Co.,

LIMITED,

12 East 23rd St., New York, N. Y.

Successors to

SCOTT & Co., of Broadway and

J. W. SCOTT & Co., of Fulton Street.

Nicaragua, 1890 Issue.

Adhesives, 1 centavo to 10 pesos, complete	50c
Envelopes, 5 centavos to 50 centavos, complete,	25c
Wrappers, 1 centavo to 4 centavos, complete,	10c
Cards, four values, complete,	25c
The four sets for \$1.	

Salvador, 1890 Issue.

Adhesives, 1 centavo to 1 peso, complete,	50c
Envelopes, 5 centavos to 22 centavos on blue paper, complete,	35c
Wrappers, 3 centavos to 25 centavos, complete,	25c
The three sets for \$1.	
Cards, four values, complete,	25c
Also send for 40 page free price list.	

Gate City Stamp Co.,

West End, - Atlanta, Ga

A Few Bargains Offered!

Salvador, 1890, comp.,	35c
Nicaragua, 1890, comp.,	35c
Heligoland, 20 var.,	25c
Mexico, 1864, comp.,	10c
Sweden, official, 11 var., comp.,	10c
Brazil, wrappers, 3 var., comp.,	10c
Persia, service, comp., 4 var.,	10c

And many others equally as good offered in our price-list.

Approval sheets marked at and below Scott sent on application. Postage paid both ways. U. S. Stamps sent on approval. Good things in store for agents.

Address above.

A WORD TO DEALERS.

Any bright dealer will see for himself, by reading our announcement on the page opposite, that our circulation will be increased over Fifty per cent. during the next two months. Our advertising rates will, however, remain at the present low figures, and if you don't want your business to be as dull as it was last summer, send us an advertisement for insertion. All advertisements must be at this office before Sept. 12th, in order to appear in next number. Address The Publishers, 205 Schermerhorn St., Brooklyn, N. Y.

An International Album for You

☛ FREE! ☛

Word Competition.

No Entrance Fees to Pay.

In order to encourage philatelists to continue their interest in their collections during the summer months, the publishers have decided to hold this competition for the benefit of their subscribers, but all collectors are of course eligible. There is no entrance fee for you to pay, and all we require is that competitors be subscribers to this paper. If you are not one, send us 25c for one year's subscription, together with your list of words. Here is the plan in detail:

To any one of our subscribers who obtains the greatest number of words from the letters contained in the words

BROOKLYN PHILATELIST

we will give an International album free. All competitors must observe the following instructions:

1. Send your full name and address with the list,—it must be written on the list.
2. Write on one side of the paper only.
3. The letters in the words "BROOKLYN PHILATELIST" can only be used as many times as they occur in the words.
4. Proper names and foreign words do not count.
5. No lists will be received after Sept. 15th, on which date the competition will close.

A complete list of competitors, with the number of words they sent in, will be published. Send your address for a copy to the

Brooklyn Philatelist,

205 Schermerhorn St.,

Brooklyn, N. Y.

No Imitation

NOR IMPORTATION

IS MY

PACKET NO. 29

Which contains 1,000 different Postage Stamps (no revenues or locals) from all parts of the world, and a \$1.50 album for \$10.00 post free.

The purchaser may want a better album than the \$1.50 edition, and, in such a case, I allow him a deduction of that sum from the price of the one he wants.

To the first 10 Purchasers of this package, I will give an unused U. S. Colombia, 1886, 10 peso rose, Catalogued at \$13.00, free, without the albums.

The contents of this package is far superior to any similar package offered by most other dealers, as all packages are made up in my own office and are not imported from Europe, and contain only good stamps and no trash. Dealers make money on them. Note what one of them says:

WILLIAMSVILLE, Mass., Feb. 7, '91.

H. Gremmel, Esq.

DEAR SIR:—I have bought a large number of your 1,000 variety packets and find them superior to any I have bought of other dealers, and the prices are somewhat cheaper. Moreover there is not the sameness of stamps found in European packets.

Yours truly,

WILLIAM B. HALE,
Stamp Dealer.

Dozens of other letters I could publish but this space does not permit it.

Satisfaction guaranteed or money refunded.

Every fifth purchaser is presented with a \$5 album or postage stamps to the value of \$5 if preferred, of their own choice from my fine approval sheets.

All names of purchasers will be published in the POST OFFICE, one of the leading U. S. philatelic papers.

Send for sample copy.

HENRY GREMMEL,

80 NASSAU STREET,

NEW YORK.



Under the management of John Walter Scott, the first regular stamp dealer in America.

No other house in America is in any way connected with Mr. Scott or the J. W. Scott Company, Limited.

In this limited space we can only name the principal departments of our business, but we can assure our patrons that they will secure perfect satisfaction in all cases.

Stamp Albums.—J. W. Scott's Best and the Challenge, both perfect beyond criticism.

Stamp Catalogue.—Twenty thousand, the first of the new edition will be ready about May 1st. This catalogue, the best ever published contains pictures of the stamps with their watermarks and perforations. Every stamp priced it is the Standard, price 25 cents postfree.

Single Stamps.—Largest stock in the world at catalogue prices.

Approval Sheets.—Marked at low prices or at 50 per cent. discount to responsible parties.

Packets.—Splendid, new, prices 25 cents to \$10.

Metropolitan Philatelist.—The best stamp paper published. Subscription 50 cents per year. Sample copy 5 cents.

Coins.—In large variety, cheap.

Large List.—Quoting price, we pay for all stamps, 10 cents postfree.

Coin List.—Of prices we pay for American coins, worth over face price 10 cents postfree. Circulars free of the J. W. Scott Co., Limited, 163 Fulton St., New York City.

THE
BROOKLYN
PHILATELIST.

A Monthly Journal

PERTAINING TO PHILATELY.

Vol. I.

No. 4.

SEPTEMBER, 1891.

R. ASHCROFT, J. DAHLFUES,

EDITORS AND PUBLISHERS.

PUBLICATION OFFICE,

◁ NO. 205 SCHERMERHORN STREET, ▷

BROOKLYN, NEW YORK, U. S. A.

THE BROOKLYN PHILATELIST

SUBSCRIPTIONS.

United States, Canada and Mexico,	25 cents per year, post free
Foreign Countries in Postal Union,	35 cents per year, post free

ADVERTISING RATES.

	1 MO.	3 MOS.	6 MOS.	1 YEAR
One Inch,	\$.50	\$ 1.35	\$ 2.25	\$ 4.00
Two Inches,	.90	2.25	4.00	7.75
One-Half Column,	1.50	4.00	7.75	15.00
One Column,	2.75	7.75	15.00	25.00
One Page,	4.75	15.00	25.00	40.00

There is no deviation from the above rates.

Reading Notices will be inserted at the rate of five cents per line, per insertion.

All advertisements are payable in advance; those running six months or over payable quarterly in advance.

Remit by express or money order, postal notes or bills; stamps accepted in any amount less than 50c.

We will exchange two copies with all philatelic papers.

All matter for No. 5 must be in by October 10, 1891.

MESSRS. ASHCROFT & DAHLFUES,

EDITORS AND PUBLISHERS,

BROOKLYN, NEW YORK, U. S. A.

CONTENTS.

	PAGE
EDITORIAL,	2
ADVERTISERS, TAKE NOTICE,	2
THE LOW SUBSCRIPTIONS TO OUR PHILATELIC PUBLICATIONS,	3
ITEMS OF INTEREST,	3
REVIEW OF CONTEMPORARIES,	3
ADVERTISEMENTS,	3

THE BROOKLYN PHILATELIST.

VOL. I.

SEPTEMBER, 1891.

No. 4.

EDITORIAL.

Acceding to the request of a number of our correspondents, we hereby announce our intention to open an exchange column in this paper for the use of our subscribers.

We do not purpose making this column what is practically a cheap advertising medium for dealers and others, and notices sent for insertion, mentioning any articles for sale, or any notice which is an advertisement in disguise, will be invariably disqualified and charged regular rates.

The majority of so-called "exchange" columns in our philatelic magazines at the present date contain notices which make the title rather inappropriate.

This column will be free to subscribers only, and we hope they will derive some little benefit from it.

For non-subscribers the rate charged will be one cent per word and we respectfully decline to insert any notices containing less than twenty-five words.

Bear in mind, when sending your exchange notices for insertion, that if there are any articles offered for sale in it, or if it is in any way an advertisement, it is mutually agreed that the publishers shall charge regular rates for the notice.

We advertise our paper as being "right up to date." To uphold this statement will always be our aim, and it is with pleasure we notify our subscribers that we will open next month a correspondent's column in which any questions of a philatelic nature will be answered correctly and fully.

Trusting these improvements and additions will prove beneficial, we remain,

Very respectfully,

THE EDITORS.

ADVERTISERS, TAKE NOTICE!

The shrewd advertiser realizes that a small, well-written paper, attractive in type and make-up, is superior as an advertising medium to the paper which places quantity before quality.

Have you found your ideal advertising medium yet? If not, all we require is a trial in this paper to show you its merits. An advertisement in the BROOKLYN PHILATELIST is seen and read.

During the next six months we will mail a copy of the paper to over five thousand different collectors, and each one will read your advertisement.

Make your contracts at once, as with increasing circulation, our rates will be correspondingly advanced.

All advertisements which are to be inserted in No. 5, must be at this office not later than October 10th.

THE LOW SUBSCRIPTIONS TO OUR PHILATELIC PUBLICATIONS.

THEIR CAUSE, EFFECT AND REMEDY.

There is a general feeling prevalent among the people of the United States which, of course, includes philatelists, that they are specially adapted to run a newspaper, and to be enabled to accomplish that end is to reach the highest pinnacle of their ambition. I might add that this fascination confines itself generally to the more youthful portion of the community.

However, it is, and always has been, my opinion that there are *too many* such publications issued in this country. Philately, I venture to say, may claim a large per cent. of the total, probably it will stand at the head of the list when we exclude our great daily and weekly newspapers.

Quite a number of persons appear to have the idea that the post office authorities are doing all in their power to suppress this overplus of printed matter, because of the very low rate of postage for which it has to be transported. This is not so; for looking at it in a better light, you will see at once that these low postage rates have been specially made in order to stimulate all would-be publishers to go ahead and, look at the result; the United States issues more daily, weekly and monthly papers and magazines than any other country on the globe, and I claim that these advantageous rates of postage are the main cause for this.

As I said before, there is a superfluity of papers issued in this country in the interests of all sciences. Can you give me the name of any science which can boast of a larger outfit of journals than philately? You cannot; and that is one reason to which I attach the low prices asked for philatelic papers. There are so many at the present date, leaving out those that "are no more," and as each one is straining itself for all it is worth to possess a well-filled subscription list, the standard is gradually growing lower, and now the munificent sum of ten cents is asked for a year's subscription to the majority of our papers. Of course, these are generally amateur magazines, but they affect our larger publications to an alarming extent.

In short, competition is *one* of the causes of the subject on which I am endeavoring to write.

I mentioned in the forepart of this essay, that our future voters had generally a fascination for publishing a paper,—just for the sake of seeing their name in print.

We will picture our young friend who decides to enter on his journalistic career, who, after reading some amateur papers,—the editor of which says he got so many hundred subscribers the first month of its existence,—sets his mind at rest with regard to his subscription list, as wanting no more attention. He sees all the "fake" advertisements in these amateur papers, and already his dreams of a pocket full of money are realized, as it were.

He starts in with just enough cash to pay for the first number, but, nevertheless, goes ahead with the false assurance that he is going to coin money after issuing his first number, and this in the face of hundreds of failures before him.

Of course, he is grossly mistaken, and instead of his 500 subscribers, he gets five or six, and the advertisements don't come in *very* rapidly either, as he expected them.

The result is that his second number does not appear, and his bright hopes are dashed to the ground. Probably he will enter the field again in six months.

However, these frequent experiments and failures have something to

with my subject. They tend to make collectors keep away from new papers, as they are liable to disappear without any notice. If the paper is attractive, neat and newsy, a few collectors may be willing to invest a small sum of money in a year's subscription, but will not do it to any extent. Therefore, when publishers asked a fair price for their papers, the collectors would not risk it,—they had been there before. When an article won't sell at a certain price, naturally you must reduce the price. It was this way with the publishers. They found they could get eight subscribers at twenty-five cents, in less time that one at a dollar. So the rates have gone down, and now they are at a minimum.

Here is another cause for the low subscriptions to our magazines, namely,—transient papers.

There is still another reason for this, but not so prominent or important as the foregoing.

Can you think of any bright dealer who does not issue his monthly price-list of stamps or his monthly catalogue? *This* is quite right, and all dealers of any merit issue one of these price-lists. But is it right when a dealer issues a stamp paper *entirely in his own interests*? I say not! These dealers do not care what price they get for their paper, so long as they are enabled to reach the public through it. They have to ask a nominal charge,—ten or fifteen cents,—in order to have their price-list classed as a stamp journal.

There is only a certain class of dealers who issue these so-called stamp papers. The majority of our prominent, as well as most of our oldest stamp journals are issued by well-known philatelic firms and dealers. Of course, *they* are not to be listed with the "scum." They do their utmost to keep up rates, and many of them charge double the regular run of prices for their publications.

A large proportion of dealers are interested in philatelic papers, to which they give the bulk of their advertising, because then they know just what kind of an advertising medium they have got, which counts a great deal to them generally.

Here, then, is our third reason. Stamp papers circulated among philatelists at a nominal subscription price, which are in reality, the price-list or catalogue of a certain dealer. This, combined with competition and transient papers, tends to reduce the subscription, greatly to the detriment of our publishers.

The effect of this is to demoralize philatelic literature in the eyes of the general public, thereby deterring many new recruits to philately from practicing the science.

The more philatelists, the better for honest dealers as well as publishers and both dealers and publishers should join forces and try to remedy this evil.

The only remedy I can see is the united action of the publishers of our most prominent philatelic journals in raising the subscription price of their respective papers at least one hundred per cent. In my opinion, there ought to be a *standard subscription* to all our philatelic papers—not less than fifty cents per annum. In that case, all publishers would be on a level, and the one that issued the best paper would naturally be the most successful.

I know all true philatelists will join in this contemplated movement. The extra quarter they will have to pay over will be returned to them in the shape of a larger paper, as well as a better. As it is now, the subscription does not pay for the printing of the paper.

Again, let us discourage all would-be publishers from starting on their career, short, though it may be, unless they are fully equipped with all necessaries, which includes a fair supply of cash. If they will take our advice, these transient papers will be decreased, thereby lessening the competition now going on.

A. F. EWFACTS.

N. B.—The publishers of this magazine will pay the highest price for any good articles on the above subject, if accepted.

ITEMS OF INTEREST.

We are advised from a most reliable source that the Canadian Philatelic Association is a thing of the past. We have been expecting this down-fall for some time, and it is here at last. However, a new society, the Philatelic Association of Canada, is being formed, and all collectors are cordially invited to send their names to the Secretary pro tem, Mr. L. M. Staebler, 984 Richmond St., London, Ont. Can., who will register their numbers. There is no charge to enter and the dues to July 1st, 1892, will only amount to 25c. A First Class Exchange Department is open to all members, who will receive the official journal *free* of charge. Mr. John R. Hooper, of Ottawa, Can., is chairman of the society. Success to it and all connected with it.

With regard to postal telegraphy, Mr. Edward Rosewater, founder and proprietor of the *Ohama Bee*, said to a *New York Herald* correspondent: "I am more than ever confirmed that the effect of government control will produce a very superior telegraphic service. In London there are no less than three thousand persons employed in the telegraphic service, whereas in New York there are only twelve hundred. The government has the post offices established everywhere and it would not cost much to arrange them for telegraphic service. My opinion is that the United States government should buy up all the commercial wires in the country. The different companies are trying all the time to make big profits at small expense, and then what with buying up new lines at almost any price, and the consequent watering of stock, the public suffer.

Postmaster Collins, of Brooklyn, has received an official notice from Washington that all the countries of South and West Australia, New South Wales, Victoria, Queensland, New Zealand and Tasmania will enter the Universal Postal Union on October 1st, as will also British New Guinea and the Fiji Islands. On and after that date the postage to those colonies will be the same as to other countries of the Postal Union; five cents per one-half ounce for letters, and one cent for each two ounces on newspapers, books and other printed matter, and on samples of merchandise. Collectors ought to keep their eyes open for new issues from these countries.

The United Philatelic Society will be started about October 1st. It will benefit all dealers and collectors who are members by protecting them against fraud and theft. Any person of good character and standing may enroll his name in the society's roll book. For further information address, Albert Schiff, 462 W. 44th St., New York City.

Some months ago the Government, always anxious to improve the public mail service, advertised for bids for the most complete, approved and successful mail pouch receiver and deliverer, which should take mail bags from rapidly moving trains and deliver vice versa. W. F. Mains, of Indianapolis, originated an idea which he has successfully developed. In a recent test of the machine a mail car and coach hauled by a rapid passenger engine was utilized to demonstrate the utility of the machine. It consists of a malleable iron upright as high as an ordinary coach, from which extends an iron arm on which the mail bag is suspended, held by an automatic release grip. This, in a few words, constitutes the deliverer, the coach door being equipped with an improved crane. The receiver is a loose net of heavy malleable iron chain, suspended from the arm at right angles with the tracks. From the crane on the mail coach is suspended the pouch to be delivered, and one on the arm of the catcher to be forwarded

The train moves along at its usual speed, the crane strikes the release grip, which loosens both pouches, and they practically change places. The one to be delivered is thrown with tremendous force into the chain net, the other, striking the coach attachment with equal force, is driven up into the arms of the crane, where it remains until released by the clerk.

To Whom it may Concern:—I will not be in any way responsible for debts contracted, or for any transactions carried on by C. A. Green, under the name of "Green Brothers." All business must have my personal guarantee and signature.

GUY W. GREEN,

August 8th, 1891.

Stromsburg, Nebr.

NEW YORK, August 26th, 1891.

Editor BROOKLYN PHILATELIST:—Please inform the philatelic public through your valuable magazine, that my headquarters are at 1666 Broadway, this city, at present, and that all mail matter must be addressed to me personally to receive attention.

Respectfully,

PIERCE J. HAYDEN, Publisher *Sphinx*.

REVIEW OF CONTEMPORARIES.

It appears that a bootjack has struck the *Tam Cat*, "the cheapest paper in the world;" we haven't heard it howl since June last.

If the *Rhode Island Philatelist* does not send us exchange copies of their paper this month, we will have to place "R. I. P." over their name in our list, because they are dead so far as we are concerned.

The *Southern Philatelist* says it is going to take its ghost with it when it dies. We look forward to the event with unusual interest, but until then—"Two copies, please?"

The *Sphinx* is a bright little paper printed in colors, and published by Pierce J. Hayden, 1666 Broadway, New York City. If you have not seen a copy of it, send for one at once. Subscription only twenty-five cents.

The *Stamp Collectors' Companion* is a new addition, hailing from Jackson, Mich. It is a four-page sheet, and therefore has a chance to rise. Bert E. Wesley, the publisher, asks only 15c for twelve copies.

No. 2 of the *Collectors' Exchange* was duly received, containing some interesting matter. It is a "Chicago paper," which fact does not add materially to its stability. The subscription is only 10c per year. Address, 224 Albany Ave., Chicago, Illinois.

Our review this month is rather curtailed, owing to the fact that most of our exchanges did not "show up." We must ask all publishers to send their papers regularly, or we will discontinue ours.

We acknowledge the receipt, with thanks, of a copy of the fraud list published by Mr. A. B. Merrill, Box 445, Everett, Mass. It contains the addresses of over 600 advertised frauds, and is well worth the price he asks—25c. It ought to have a place in the library of every honest philatelist.

The Philatelic Era,

A 16 TO 28 PAGE MONTHLY JOURNAL IN THE INTERESTS OF STAMP COLLECTORS.

In its third year of publication, without missing a month or combining numbers. The most philatelic reading for the money to be found. Contributed to by the best philatelic writers. Only philatelic paper in Maine; largest and best in New England. One of the best philatelic advertising mediums extant, at very low rates. Circulation, 1500 to 2500 per month guaranteed. Rates on application. Subscription, 20c per year.

ONE SAMPLE COPY FREE.

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1000 Mexican stamps, all different, including 1880 Porte de Mar, 1864 Eagle 1, 1, 2, 4 reals, Maximilian 13x25 envelopes entire, Provisionals, Mexican silver piece, a beautiful feather bird and wholesale and retail price-list of stamps, retail list of Mexican curiosities. Every 10th order will entitle the buyer to \$1 blue of 1884.

C. W. MEXIA,

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Mexico.

United States Stamps.

All classes of collectors will find something to want on our sheets. We have everything in United States and foreign stamps. 400 varieties and prices worth 50c, for ONE DOLLAR. Send for new price-list postfree.

W. H. BRUCE,

Box 283,

[6]

Hartford, Conn.

500 MORE

Live, wide-awake agents wanted at once to sell stamps at 33 1/2 % commission.

No postals noticed.

Established 1885.

100 rare stamps from Chili, Mexico, &c., and a new album, 10 cents.

Mention this paper.

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To all sending for our fine sheets at 33 1/2 per cent. commission. 100 varieties stamp 10c; 50 varieties, 6c; 1000 Perfect Stamp Hinges, 10c.

Gen Stamp Co., Moscow, Ohio

THE SPHINX.

Published monthly. Unique style. Printed in colors. 8 pages and cover. Century value. Must be seen to be appreciated. Subscription price, 25c per annum. Sample copy gratis. PIERCE J. HAYDEN, Editor & Publisher, 1666 Broadway, New York.

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Sole European Agent,

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East Branch, N. Y.

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London, Ont., Canada

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Send for Estimates.

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Approval sheets, comprising over 3000 varieties, sent to responsible parties. Good commission allowed to agents.

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Enlarged—Improved—Published monthly. Devoted to stamp and coin collecting. 10c per year. Ads 30c per inch. Exchange column and Directory free to subscribers. Approval sheets at 33½ per cent. off. H. MILLERS, Editor, 224 Albany Ave., Chicago, Illinois. [6

Readers will confer a favor by mentioning the **BROOKLYN PHILATELIST** when answering advertisements.

The Empire State Stamp Journal

Enlarged—Improved—Constantly growing, and now called the "Leaders". 75 cents per year. Every one subscribing this month, and mentioning this paper will receive a 5 peso bill, Cuban money, worth 50 cents. An advertising medium the "Empire State Stamp Journal" stands high. Rates 50c per inch. Sample stamp. **EMPIRE STATE STAMP JOURNAL**, Trumansburg, New York. [6

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Read! Read!! Read!!!

For 35 cents we will send you

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The paper is published monthly, and contains items of interest from all parts of North and South America. Ad. rates 5c per line, 40c per inch. Address, [tf

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Lawrence, Mass.

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Japan, 1877-'88, 6 different.....	20c
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Corea, 1885, 10 mons blue.....	05c
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Orders under 25c postage extra.

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HOBOKEN.

N. J.

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Approval Sheets

at 33 1/2 per cent. commission. The agent selling the most stamps every month, gets a cloth-bound

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U O 2

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Stamps on Approval.

We allow 35 per cent. discount and send out the best sheets on the market. Send at once for sheet. Four varieties of Mexican Stamps free to each applicant.

New Catalogue sent for stamp.

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Is causing considerable trouble with dealers in this country, but it does not prevent our issuing

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Subscription price, 25 cts. yearly
Six months on trial for only 10 cents. Advertising rates on application to the

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Agents wanted for our approval sheets at 3% 1-3 to 50 per cent commission.

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Over 1000 Rarities from 30c each upwards for sale or exchange against other rarities. Lists on application.

My terms of EXCHANGE are very favorable.

Correspondence in English, Spanish, French and German.

Mention this paper when writing. (4)

A Stamp Worth 15c, given to every one applying for sheets on commission, two stamps to every 5th person answering this adv.

Reference Required.

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LONDON, ONT.

Wholesale List to Dealers only.

The Canadian Philatelist

is a high class stamp magazine

15c per year.

Sample copy free.

(5)

THE

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For One Year

If you will send us the names of five of your friends who will subscribe to our paper.

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BROOKLYN, N. Y.

(6)

Stamp Dealers' Directory.

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International Stamp Co., Hoboken, New Jersey. Dealers in foreign and United States stamps.

Philatelic Fraud Reporter one year, 15c. Ads 25c per inch. Sample free. **GUY W. GREEN,** 5) Stromsburg, Nebr.

A 24c, Green and Black,

1869

FREE OF CHARGE!

We will give one of the above stamps used and genuine to every third purchaser of one of our Excelsior packets which contains 500 varieties of stamps and a \$1.50 edition of Scott's Best Album. Or if you would rather have it, we will send you instead of the 24c green and black, any \$2.00 worth of U. S. or foreign stamps which you may select from Scott's 51st cat. Price post-free, only \$3.25, registration 10c extra. This packet is a very fine one and does not contain any revenues, post cards or torn stamps. Send at once as you have one chance in three of being one of the lucky ones to get a rarity catalogued at \$2.00, free of charge. (5)

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And many others equally as good offered in our price-list.

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Under the management of John Walter Scott, the first regular stamp dealer in America.

No other house in America is in any way connected with Mr. Scott or the J. W. Scott Company, Limited.

In this limited space we can only name the principal departments of our business, but we can assure our patrons that they will secure perfect satisfaction in all cases.

Stamp Albums.—J. W. Scott's *Best* and the *Challenge*, both perfect beyond criticism.

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Coins.—In large variety, cheap.

Large List.—Quoting price, we will send for all stamps, 10 cents postfree.

Coin List.—Of prices we pay for American coins, worth over face price cents postfree. Circulars free of the J. W. Scott Co., Limited, 163 Fulton St., New York City.

THE
BROOKLYN
PHILATELIST.

A Monthly Journal

PERTAINING TO PHILATELY.

Vol. I.

No. 5.

OCTOBER, 1891.

R. ASHCROFT, J. DAHLFUES,

EDITORS AND PUBLISHERS.

PUBLICATION OFFICE,

◁ NO. 205 SCHERMERHORN STREET, ▷

BROOKLYN, NEW YORK, U. S. A.

THE BROOKLYN PHILATELIST.

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United States, Canada and Mexico,	25 cents per year, post free.
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	1 MO.	3 MOS.	6 MOS.	1 YEAR.
One Inch,	\$.50	\$ 1.35	\$ 2.25	\$ 4.00
Two Inches,	.90	2.25	4.00	7.75
One-Half Column,	1.50	4.00	7.75	15.00
One Column,	2.75	7.75	15.00	25.00
One Page,	4.75	15.00	25.00	40.00

There is no deviation from the above rates.

Reading Notices will be inserted at the rate of five cents per line, per insertion.

All advertisements are payable in advance; those running six months or over payable quarterly in advance.

Remit by express or money order, postal notes or bills; stamps accepted in any amount less than 50c.

We will exchange two copies with all philatelic papers.

All matter for No. 6 must be in by November 10, 1891.

MESSRS. ASHCROFT & DAHLFUES,

EDITORS AND PUBLISHERS,

BROOKLYN, NEW YORK, U. S. A.

CONTENTS.

	PAGE
EDITORIAL,	37
ADVERTISERS, TAKE NOTICE,	37
A STAMP DEALER'S DIARY,	38
WHAT ONE PHILATELIST SEES,	40
REVIEW OF CONTEMPORARIES,	40
SOCIETY REPORTS,	41
EXCHANGE COLUMN,	41
ADVERTISEMENTS,	42

THE BROOKLYN PHILATELIST.

VOL. I.

OCTOBER, 1891.

No. 5.

EDITORIAL.

As a special premium to all collectors who subscribe to this paper before January 1st next, we will give free of charge, a packet of twenty-five rare postage stamps, including specimens from such countries as Iceland, Egypt, (rare), Venezuela, Brazil, &c., which are alone worth the subscription price itself. These packets are made especially for us by a well-known stamp firm, and therefore can be relied upon as to quality. All persons must, however, send with their subscriptions a self-addressed, stamped envelope, as we cannot afford to pay postage on this premium. Take advantage of this offer, and thus secure a bright, newsy paper for one year free of cost.

Our exchange column is now open for the use of our subscribers who can insert notices under that head without charge. All notices are limited to fifty words, and those containing articles for sale will be disqualified, and charged regular rates.

ADVERTISERS, TAKE NOTICE.

We intend to make extensive improvements in this paper with the January issue, including increased size and circulation, which naturally bring increased advertising rates. Dealers are therefore advised of this in time for them to make their contracts with us at once, because our rates will certainly be increased fifty per cent., if not doubled. This paper now ranks among the foremost of those published in the interests of philately, both as a collectors' paper and a first class advertising medium. The best proof of its efficiency is a trial ad. All copy for No. 6 must be in by Nov. 14th at the latest.

The Postmaster General is very much pleased with the result of the free delivery experiments in the rural districts. He finds that the increased revenues of the offices where the experiments have been tried nearly pay for the increased expenses, and has no doubt that in a short time they would entirely do so. Mr. Wanamaker has it definitely in mind to present to the next Congress, a scheme by which, when a given sum is asked for free delivery in a given community, the sum being calculated on the area to be served, the population and other such items, it is almost a mathematical certainty that a sum almost, if not quite, as large will be added to the net earnings of the office in question. Even if the free delivery does not quite pay for itself, it is likely that the Postmaster General will ask Congress to consider the question whether the rural districts of the country may not properly expect this contribution to their postal facilities.

A STAMP DEALERS' DIARY.

"APPROVAL SHEET FRAUDS."

Some fifteen to twenty years of active life in the stamp business ought to enable me to tell some experiences which would be quite interesting to the readers of this magazine. Now, had I "the pen of a ready writer," I would sketch out a full length my reminiscences as a vender of that wonderful and necessary article the stamp, but my readers must be contented with a brief essay, as my space is limited.

My trade consisted chiefly of the approval sheet business, and I also made a specialty of equipping minor dealers at a very cheap rate. Of course, I had my share of losses through the "approval sheet frauds" which abound everywhere and when I started in the business they were a source of great detriment to me absorbing quite 25 per cent. of my profits. Later on, I was more wary and did not get entangled in their net so frequently. For the benefit of those dealers whose business consists in the main of these approval sheets, I will endeavor to illustrate a few of the numerous ways in which these "approval sheet frauds" carry on their business. It is very difficult to tell whether a fresh correspondent is a fraud or not—in fact, I think it is nearly impossible. You may be able to tell partly from the style of the letter he writes, but that is not conclusive evidence. It is a wise thing to never send out a sheet unless you have a good reference and you must beware of all those fictitious names which are generally given. It is best to write to the references the party names, but even then you risk loss. I know of a person who sent for sheets and gave as reference the names of two persons, who, on being written to, answered in the hand writing, disguised of course, of the party who sent for the sheets.

When you send stamps out on approval, either voluntarily or upon request it is with varying result. Fifty per cent of all who pretend to be collectors are frauds, but among your correspondents there are, of course, quite a number of real honest collectors. We will deal only with the subject of the frauds and their methods.

In the first place, there is the fraud who will write for your sheets, and will not return them. When you inquire about them he will tell you right out that he received them, but won't return either them or their money value. That's what I call downright highway robbery.

Then again, there is the fraud who, when he has obtained your sheets through false pretenses, does not return them, and when you write him about them, he will calmly tell you that he has lost them or else he never received them.

Other frauds residing in comparatively small towns will write you asking you to forward them some of your approval sheets for their inspection, sending as usual some unknown name as a reference. You generally accede to their request and send them the stamps. In about two weeks, you receive another letter from the same person advising you of the fact that he wrote you some time ago asking you to forward some sheets to him, but up to date he has not received them, and to please forward them by earliest mail. You will note that he mentions a different box number this time, and when you mail a postal to his "new" address, telling him you sent the sheets to him at Box No.—, you get no reply, and—where are your sheets?

Some youngsters become imbued with the idea that they can become dealers and thus add considerably to their collections free of cost. They write to

prominent dealer a letter something like the following:

"DEAR SIR:—We having heard of your catalogue, we enclose stamped envelope and ten cents, for which you will please send us one. We are going to start up in the stamp business, and as we must have some rare stamps, so we were recommended to you by a friend of ours, who said you would sell them to us cheap. If you will let us have them cheap, we would buy a great many of them. Would you also be so kind as to tell us which would be the best way to send money to you? Send us," &c.

When they receive the stamps they select all they want for their own collections first, and if they can sell enough of the remainder to pay for what they have taken themselves, they will remit the full amount to you; if not, they consider that you have the right to lose, not they.

Again, there is the young man who will write for sheets, and return them within the limited time with something similar to the following: "I enclose you \$— to pay for the stamps I have taken from your sheets, &c." When you come to count over the money and compare it with the amount of stamps taken, you generally find that you are the loser by about twenty cents or so, which the young man has taken gratuitously. This may not seem very much, but in the long run it mounts up, and takes away the profit which would have been made on the sale.

Dealers cannot be too careful about sending sheets to persons in Canada or Mexico without the best of references, because if you are not, you will probably receive a letter of which the following will be a fair copy:

"DEAR SIR:—I received your letter containing the stamps all right, but the Custom House wanted $33\frac{1}{3}$ per cent. duty on their marked value. I did not feel warranted in paying the duty, so, I presume the sheets have been returned to you through the Dead Letter Office, &c."

You wait for those stamps to return until you are tired of waiting, but they don't come back. Which is the most probable thing? Did the Custom House require duty on the letter, or did the young man think you wanted to make him a present of the stamps? It is generally the latter case, because the Custom House are not allowed to open sealed letters, and therefore, do not know their contents. I am not referring to sealed *packages*, bear in mind, but a *plain, ordinary letter*. These stolen stamps go to adorn the collection—fraudulently obtained, no doubt—of this thief, or else they are sold by him.

Then, again, there is the fraud who substitutes worthless stamps in place of good specimens on your sheets. That is about the meanest practice a person can interest himself in. I hear, with infinite pleasure, that an approval sheet has been patented, on which it is impossible to substitute worthless specimens, in place of good ones taken off.

Is there not some way by which we can rid ourselves of these frauds? Free advertising is not very effective, but it prevents other dealers from falling into the same trap as one of their brethren has done. There are quite a number of societies formed for the protection of dealers, but they do not appear to be doing much good. If anybody wants to make a suggestion, I am sure the publishers of any magazine will be willing to print it in full. I have thought the matter over dozens of times, but cannot find anything that will "fill the bill."

I am sure any practicable idea would be a boon to philately, and would help the dealers immensely. So, collectors, send on to the publishers of this magazine any thoughts you have on the subject and they will publish them in full.

A. F. EWFACTS.

"Why can't they have black postage stamps for people in mourning? It gives a shock every time I use one of those gaudy, colored things."

WHAT ONE PHILATELIST SEES.

Now is the season of the year when collectors will be flooded with sheets from enterprising (?) dealers. This habit is growing entirely too much of late. Dealers have yet to learn that philatelists, as a rule, have sand enough to ask for what they want.

The bill to be introduced into Congress in December next, under the auspices of the Veteran Letter Carriers' Association of New York, has been finally draughted and approved by the Executive Committee of that organization. Its provisions are made to apply to letter carriers in all cities and postal districts after they have been connected with the service twenty years. The preamble of the measure contains some interesting facts. In this country, the salary for the first year \$600, second year \$800, third year and thereafter as long as in the service, \$1000. Absence through sickness or inability to work, no matter whether caused by accident or exposure in the line of duty, results in the stoppage of the carrier's pay. The amount so deducted is paid to a substitute, who receives no fixed salary. The carriers, moreover, get no allowance for shoe leather or uniform. The bill provides in brief, that after twenty years' service, the veterans shall be retired at half pay for the balance of their lives, and it is urged, moreover, that this would enable the department to have the service of able-bodied men, as under the present circumstances very few of the veterans are ever willing to resign their positions until compelled to do so by inability.

The Great Falls, (Mont.) post office has been suffering from a dearth of two-cent stamps for several days. Early in July, the Postmaster ordered 150,000 from Washington, but for some reason they have not come, and citizens are using five-cent stamps on their letters.

E. P. NEWCOMER.

 REVIEW OF CONTEMPORARIES.

The *Rhode Island Philatelist* has been consolidated with the well known *Philatelic Era*, thus making one of the best philatelic papers published. The circulation of the *Era* has been increased largely, and there is not a better advertising medium for the dealers, when the rates are taken into consideration. A free sample copy can be obtained by sending your name on a postal to the editor and publisher, Mr. W. W. Jewett, 502 Congress St., Portland, Me.

The voting contest which is being carried on by the *American Philatelist and Collector* has proved to be very interesting. The question is, "Who is the most popular philatelist in America?" We look forward to the receipt of this bright paper every month, and we are sure every collector who subscribes for it does. See the ad in this number.

One charming night we were awakened by a most unearthly howl. Upon investigating, we found that the *Tom Cat* had come to end up its existence with another number. The howl sounded something like a great sigh, and the thought struck me that the worn out "*Cat*" was about to leave this earth forever, but was making one last effort for vitality. Among the blasphemies mingled with the death-howl were "guttersnipe sheet," "callow youth," "unmitigated ass," "festive youth," &c., &c., &c. We presume they were bestowed upon us, but all we can say is that the final howl was a dead failure.

The *Collector* appears in an enlarged form for September. It is evidently a growing paper, being the official organ of the "Sons of Philatelia." Publisher, R. M. Miller, New Chester, Pa.

The *Eastern Philatelist* is on the upward path, in quality, quantity, circulation, price, advertising rates and public estimation. The subscription price is now 25c, and the advertising rates have been increased to keep pace with the circulation. It always contains some interesting reading matter. Address, Masonic Block, Newmarket, N. H.

The *American Philatelist* contained the fullest and therefore the best report of the A. P. A. Convention. This paper has secured second class postage rates at last.

BIRTHS.—*Ohio Philatelist*, of Cardington, O., and the *Missouri Philatelist*, of St. Louis, Mo.

MARRIAGES.—The *Rhode Island Philatelist*, of Newport, R. I., to the *Philatelic Era*, of Portland, Me.

DEATHS.—The *Philatelic Exchange*, *North American Philatelist* and the *Tom Cat*.

SOCIETY REPORTS.

THE PHILATELIC SOCIETY OF CANADA.

The answer to the charges made against certain persons charged with deterring the growth of the old society in Canada, is given this month in the *Dominion Philatelist*, in the response of the collectors enrolled into the New National Society, The Philatelic Society of Canada. Over one hundred were enrolled in five weeks, and three branches are already established. Young and old collectors have rallied to the call of the Committee, and the bad effects of former efforts are apt to be thrown in the shade by the gigantic effort now being accomplished over the border. The organizing Committee have decided to admit *free* for another month, those desiring to go on the Charter Roll. Canadian collectors, from the Atlantic to the Pacific, should recognize their *National Society*, and send their names to L. M. Staebler, Secretary, 984 Richmond St., London, Ontario, Canada, who will send the official organ, the *Canadian Philatelist*, free upon request therefor.

THE UNITED PHILATELIC ASSOCIATION.

This Society was lately reorganized, and is doing excellently. The officials are so busy enrolling new members that they have no time to send us a full report this month. You ought not to deny yourself the benefits which this Association bestows, and therefore are asked to send your name for full particulars to the Secretary, Mr. S. S. Atwood, 35 North Ninth St., Philadelphia, Pa.

THE PHILATELIC EXCHANGE CLUB.

This Club was organized on June 1st last, and as the number of members is limited, it is advisable that all who are desirous of joining should send in their names at once. The advantages are as follows: Approval sheets will be circulated among members; the official organ is sent to members gratuitously every month; the Exchange Column in the official organ is free to members, and there are many other minor advantages. Initiation fee, 10c, dues only 5c per month. For full particulars address, A. Langlais, Box 25, Fraserville, P. Q., Canada.

Exchange Column.

Free to subscribers. For non-subscribers, one cent per word. Notices limited to 50 words. Notices mentioning articles for sale will not be inserted.

I desire to exchange stamps with collectors having about 1500 varieties. 15c worth of stamps from sheets for every foreign coin in good condition. F. Y. W. Brathwaite, Port Perry, Ont.

I have a fine lithogram to exchange for best offer in rare stamps to the amount of \$1.50. Exchange with collectors of less than 2000 varieties desired. Philatelic papers for stamps. Robert Ashcroft, Jr., 205 Schermerhorn St., Brooklyn, N. Y.

I will give 25 varieties of stamps for every 5 philatelic papers sent. None but those with eight pages and cover accepted. Ernest W. Brown, Box 502, Palmyra, N. Y.

I have 100 different philatelic papers to exchange for best offers in rare stamps. Send lists. Robert Ashcroft, Jr., 205 Schermerhorn St., Brooklyn, N. Y.

1000 stamp hinges for every 250 United States stamps sent me. No 1 or 2c common wanted. E. W. Brown, Box 502, Palmyra, N. Y.

Bicycle, bell, cap, leggins, new magnifying glass, stamp albums, Penalty and illustrated War envelopes, and complete volumes and odd numbers of papers, for papers and stamps. E. B. Jones, Ruthven, Ia.

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On approval at 35 per cent. Send at once. No reference required.

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FREE.

To anyone sending for a selection of fine stamps on approval at 50 per cent. commission, I will allow them to select 10 cents worth, entirely free. Reference or deposit required. Address,

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30 Stamps Free to all writing for My Approval Sheets. No deposit.

Write at once.

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BOX 1566, NEW YORK CITY.

Philatelic Fraud Reporter

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Write at once, you may be one of the lucky fifth persons. [4

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We sell packets from 5c to \$10. No. 10 contains 100 var., including N. S. Wales, Mexico, unused Gibraltar, Newfoundland, &c. Price only 20c. No. K contains 10 Var. S. & C. America, only 10c. Both for 25c.

HINGES.

We sell the "Perfect Stamp Hinge," which is the best made. Price 10c per 1000; 3000 25c; 5000 40c; postage free.

New Catalogue Free.

Always address

Central City Stamp & Pub. Co.,
Jackson, Michigan.

P. S.—Sample copy COLLECTORS' JOURNAL, 8 to 16 pages, for a 1c stamp.

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Terms cash with order.

* Means unused.

- *Servia, 1881, set of 6.....\$
 - Belgium Packet Post stamps, set of 8.....
 - *Mexico, 1864, set of 4.....
 - *Italy Postal Packet stamps, surcharged, set of 6.....
 - *Danube Steam Navigation Co., set of 4.....
 - *Bavaria return letter, set of 6.....
 - *British Guiana, 1c on \$2.....
 - *Shanghai, 20 on 80 cash.....
 - *Macao, 1885, 10r on 50r.....
 - *Macao, 1887, 5r on 80r.....
 - *Macao, 1887, 5r green.....
- The above 39 stamps for.....

Send for a selection of stamps on approval at 33 1/2 to 50 per cent. commission.

Address,

Dominion Stamp Co

P. O. Box 50, Hamloops, B. C.
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THIS IS A DAND

6885—STAMPS—6885

The most complete stock of stamps offered. Contains:

- 1,000 South, Central American and Mexican.
- 1,000 Br. Colonies, well assorted.
- 2,000 European, finely assorted.
- 500 varieties from "all four corners."
- 750 Obsolete issue, U. S. Departments, etc.
- 300 well assorted Mexican Revenues.
- 600 stamps to sell at 1c.
- 300 " " " " 2c.
- 300 " " " " 3c.
- 75 " " " " 5c.
- 20 " " " " 8c.
- 10 " " " " 10c.
- 10 " " " " 15c.
- 10 " " " " 25c.
- 10 " " " " 50c.

6,885

To this we add 250 blank approval sheets with name printed at the top, and 1/2 inch advertisement MEKEEL'S WEEKLY STAMP NEWS for eight weeks. All this for \$17.90, post free.

Send 25c for Mekeel's New Catalogue of American Stamps fully illustrated and contains a priced list of Mexican Revenues.

Our new 48 page price list FREE.

C. H. Mekeel Stamp and Publishing

1007-1011 Locust St., ST. LOUIS, MO

THE
BROOKLYN
PHILATELIST.

A Monthly Journal

PERTAINING TO PHILATELY.

Vol. I.

No. 6.

NOVEMBER, 1891.

R. ASHCROFT, J. DAHLFUES,

EDITORS AND PUBLISHERS.

PUBLICATION OFFICE,

◁ NO. 205 SCHERMERHORN STREET, ▷

BROOKLYN, NEW YORK, U. S. A.

THE BROOKLYN PHILATELIST

SUBSCRIPTIONS.

United States, Canada and Mexico,	-	25 cents per year, post free
Foreign Countries in Postal Union,	- -	35 cents per year, post free

ADVERTISING RATES.

	1 MO.	3 MOS.	6 MOS.	1 YEAR
One Inch,	\$.50	\$ 1.35	\$ 2.25	\$ 4.00
Two Inches,	.90	2.25	4.00	7.00
One-Half Column,	1.50	4.00	7.75	15.00
One Column,	2.75	7.75	15.00	35.00
One Page,	4.75	15.00	25.00	40.00

There is no deviation from the above rates.

Reading Notices will be inserted at the rate of five cents per line, per insertion.

All advertisements are payable in advance; those running six months or over payable quarterly in advance.

Remit by express or money order, postal notes or bills; stamps accepted in amount less than 50c.

We will exchange two copies with all philatelic papers.

All matter for No. 7 must be in by December 15, 1891.

MESSRS. ASHCROFT & DAHLFUES,

EDITORS AND PUBLISHERS,

BROOKLYN, NEW YORK, U. S. A.

CONTENTS.

EDITORIAL,

FRESH PHOOD PHOR PHILATELISTS,

THE LOW VALUE OF PHILATELIC LITERATURE,

NOTES BY THE WAYSIDE,

A WESTERN POST OFFICE,

A REPLY,

REVIEW OF CONTEMPORARIES,

EXCHANGE COLUMN,

ADVERTISEMENTS,

THE BROOKLYN PHILATELIST.

VOL. I.

NOVEMBER, 1891.

No. 6.

EDITORIAL.

To all those who have not taken advantage of our offer to give free to every subscriber a fine packet of 25 scarce stamps, (including specimens from Ireland, Egypt, Brazil, Venezuela, &c.,) we would say, "Do so at once." This unparalleled offer will be discontinued in a short time, so be wise and send us your subscription without delay. Remember to send a *self-addressed stamped envelope* with your subscription, as we cannot afford to pay postage on this premium. Present subscribers, who wish to procure these stamps can do so by sending the requisite amount; their subscriptions will be extended the proper length.

BROOKLYN, N. Y., Nov. 2, 1891.

To Whom It May Concern:—

Notice is hereby given that Mr. Chas. F. Smith, of Norristown, Pa., (whose name recently appeared in the fraud columns of the *Philatelic Fraud Reporter*,) is an honorable gentleman, and all dealers will find in him a good and reliable customer.

(Signed)

RALPH ASHCROFT.

Philatelic papers please copy.

PHRESH PHOOD PHOR PHILATELISTS.

In the *Southern Philatelist* for September, I note an article on "Hints to Stamp Dealers," in which you will find the following: "When you advertise your bargains, never put in counterfeit stamps at a greatly reduced price." Stamp dealers, what do you think of this insinuation? You must remember to mark the counterfeit stamps that you are in the habit of selling at the regular catalogue price.

Nearly every collector has invested in a set of the 1890 Honduras, Salvador and Nicaragua stamps, because "they are cheap and make my album look nice." Don't labor under the impression that these stamps are manufactured in their respective countries. They are made in the United States, and have never left the United States, therefore they have no philatelic value.

Mekeel's Address Book has failed to materialize as yet. What can be the matter? They must have had time to procure the promised 5000 names, or there is something wrong about the circulation of the *P. F. of A.* All we can do is wait, and charge them interest on the dollars that we have sent in.

It is evident that the Scott Stamp & Coin Co.'s Tenth Edition International Album will eclipse everything attempted in that line up to date. It will be ready early this month, and no collector should buy an album before having seen the latest.

It is rumored that W. W. Bathon and J. L. Scott, of St. Denis, Md., are one and the same person. To convince yourself of this, just read the article in the October *Philatelic Era*. It appears that Bathon has suspended payment, and has several large advertising bills to pay, according to the different papers.

It is amusing to see how some papers boast of a large advertising patronage when more than half of the advertisements are those of the publisher. If the publisher of a paper is a dealer, it is not fair to place so many of his own ads in the paper, because other smaller *paid* ads are placed in insignificant places, and therefore do not bring good results to the advertiser.

Dealers should do all in their power to help the philatelic press by giving each and every magazine a share of their advertising patronage. Without the support of journals, you could only do a strictly local trade, and in most cases that does not amount to a particle. In my opinion, philatelic papers are falling off alarmingly. The cause of this is non-support. Rather than give one page of advertising to one journal, why not distribute it among the whole lot? It will bring you better results without a doubt.

There are ten chances to one that, sooner or later, you will fall a victim to the prevailing passion among philatelists, which is to be connected in some way with a philatelic paper, in order that your name will be known far and wide among your philatelic brethren. You will not be content to remain a "common" philatelist; you must shine forth as much as possible in your sphere. You think the best and most effective way to accomplish your purpose is to become either the proprietor, publisher or editor of a paper. Journals that have been firmly established and are on a solid basis are scarce, extremely scarce. They can be counted on your fingers. Now, all these journals must have had good management to place them where they stand, and if you endeavor to have your name figure among the management of any of these papers, you will have rather a hard time of it. You may try a dozen times, but will not succeed the least particle. Then you conclude that if you publish a paper on your own hook, you will be No. 1, and will have nobody to do anything to you. This latter course is the general one taken by those philatelists whose ambition is to become "famous." They invariably decide to publish a paper, whatever it may. Scores of these papers have come and gone, and will come to their usual course. You cannot stop them.

A. F. EWFACTS

CHEAPER THROUGH THE MAILS.

Riggs—A kiss can be sent through the mails now for one cent.

Oliver—You don't say so!

Riggs—Yes; it goes as printed matter.

THE LOW VALUE OF PHILATELIC LITERATURE.

BY JOSIE.

This great evil must be remedied. Philately is no dime nove affair. Why then is it that the subscription prices of its literature are so low? It is because there is no concord of action amongst the publishers, no protective system, whereby this evil may be remedied. A united action is needed,—a "Trust" must be formed. Look at the business world and its system of "Trusts." As soon as an article begins to sell too cheaply, not paying the manufacturer for his time, a "Trust" is formed; the article is held for higher prices and as it must be had by the people they readily pay the price asked. Now this is what our Philatelic magazines must do, they must form a Trust. By Philatelic magazines, allow me to say that I do not mean those miserable little sheets of nonsense with which we are so annoyed of late. The only Philatelic magazines that I deem worthy of subscription are the following: *The Philatelic Era*, *BROOKLYN PHILATELIST*, *Southern Philatelist*, *Eastern Philatelist*, *the Post Office*, *Philatelic Journal of America*, *Quaker City Philatelist*, *the Stamp Collectors' Companion*, *Metropolitan Philatelist*, *American Philatelist* and *Miscellaneous Philatelist*. These are what I call Philatelic magazines. They are every one good and always contain interesting and instructive matter. They are worth at least seventy-five cents or one dollar a year each one, instead of the sorry twenty-five cents now charged by most of them. By increasing the price of the subscription by a general movement all along the line it will place them all on the same footing, and their competition with each other will enable us to have better matter furnished, better paper used, and in fact, the whole appearance changed and renovated. Now is the time for the action to take place. Never has Philately had a better prospect than to-day. New fields are constantly being opened for it and its banner unfurled in them. It is certain that the few subscribers who would cease to read while, (I say, "for awhile" for they would soon return again), would be more than counterbalanced by the increased price paid by those, standing true to their causes. A Philatelist who will not pay one dollar for a good, clean philatelic magazine, devoted to the science of which he claims to be a student, will not amount to much. He is not one who would buy from your advertisers, and aid you in that way. Boys who pay \$3.00 for their *St. Nicholas* and other story papers will readily pay \$1.00 for their Philatelic magazine, which will combine pleasure and profit. Then let us have a Trust at once. "*The Philatelic Publisher's Union*" would be an excellent name for it. It must be a healthy organization and its members must be possessed of some money to back them in their publishing business. It should have a binding pledge signed by all members, wherein they bind themselves by written oath not to allow their paper's subscription to fall below a certain fixed rate. Collectors must have papers, devoted to their science, constantly before them. Now that older men, and men with means, have taken to collecting stamps, they will not be bothered with these twenty-five cent sheets of jargon. They will want intelligently edited papers, with intellectual matter in them, that will be of service to them in their collecting. These, I say, will readily come forward to the support of this Union, and by subscribing to the magazines, help it to accomplish its object, the publishing a helpful and useful philatelic literature. The best paper will then receive the most subscribers, as it should. Then hasten on "*The Philatelic Publisher's Union*" that it may soon work its needed reformation! Shall it not be done at once? Then arise, ye philatelic publishers, and buckle on your armor and fight the good fight for the intellectual enlivenment of Philately! May ye come off conquerors and more than conquerors!

NOTES BY THE WAYSIDE.

It is surprising how many persons first learn of stamp collecting by answer an advertisement of stamps in some juvenile paper or magazine. They answer advertisement merely out of curiosity and finally learning all about it become active philatelists. Besides the patronage a small advertisement in such a paper brings the dealer, he has the satisfaction of knowing he is doing philately some good and adding to the number of its adherents. Those who have given the matter some thought say that the \$1,000 advertisement of the C. H. Mekeel Company which appeared in the *Youth's Companion* and *Golden Days* some time ago made at least 5,000 converts to Philately. This number does not include the thousands more who will try stamp-collecting for a while and then give it up.

The Postmaster General has been so much pleased with the success of his reforms of promotions, lately inaugurated in the post-office department, that he will describe its workings at length in his annual report, and not only indicate his purpose in continuing it, but to apply it to the whole postal service where ever it is possible. In both of his annual reports, as is well known, he has taken strong grounds in favor of promotion for merit alone, believing that the departmental force and indeed the whole postal system could be quickened and made more efficient if any worker in it could know that he would succeed just according as his work showed he deserved to succeed.

A fact, which bears no little significance is that stamp dealers do not place the following sentence in their advertisements any more, as they did several years ago when the A. P. A. was in its glory. "Sheets of stamps sent on approval to A. P. A. members without reference. From all others reference required." I was speaking to a prominent member of the A. P. A. recently, who has been connected with the association since its start, and he remarked: "I have been connected with the A. P. A. for years and know most of its members personally or through correspondence and I declare, I believe there is as many rogues in the A. P. A. as out of it."

The inspector's gallery that workmen have been building in the Chicago post office over the heads of two thousand clerks and letter carriers was completed recently and the post office employees are greatly incensed thereat. The gallery is a bridge-like structure extending from one end of the post office to the other and suspended from the ceiling. On the sides are blinds that completely screen any one from the gaze of those below, but a person behind the blinds can observe all parts of the great room. The gallery is intended for the use of post office inspectors who may desire to watch any man below who is suspected of stealing letters.

FELIX.

A WESTERN POST OFFICE.

Tenderfoot—(In new Kansas town): "Where is the post office?"

Resident—"Over there."

"Where?"

"D'ye see that man sawing wood? He's the postmaster."

"Yes, but I don't see the post office."

"Of course you don't. It's in his hat."

Undertaker (to dying editor)—What epitaph shall we place upon your tombstone? Editor (feebly)—We are here to stay.—*Atlanta Constitution*.

A REPLY.

 CONFEDERATE FIVE CENTS OF 1861-62.

 BY A. M. GRIGGS.

But this price (35c) is, we consider, too high for these stamps as large quantities of them are found daily." Thus ends a paragraph in the *Stamp Collector's Companion*, No. 1, concerning Confederate stamps of 1861-62, 5c denomination.

I would really like to know where the writer gets his information from. Instead of the present catalogue value being too high, I think that if Scott's next edition is correct there will be a considerable rise in the price, not only of these two values, but of all issues of Confederates.

In a large experience, collecting and dealing in these stamps, when buying up large lots or otherwise, I have often noticed the remarkable scarcity of these two values as compared with their catalogue price. And right here, let me give your readers a timely warning. Confederate stamps of *all* issues and denominations are becoming remarkably scarce even in the southern states. The old letters are "on the way," and every yearly house cleaning in the south now-a-days witnesses a bon-fire of these relics. So, as they become fewer, the price advances and I think it is advisable for every philatelist to complete his collection of Confederate stamps, as soon the price will place them out of the reach of all but the wealthy.

By Mail—"What is that?" asked Charley's room-mate as he noticed a letter that his friend was looking at. "That," said Charley, whose eyes were resting on the melancholy promise to be a sister to him, "is a rejected manuscript."—*Washington Post*.

 REVIEW OF CONTEMPORARIES.

With the October number, the *Southern Philatelist* began its third volume, starting in with thirty-two pages and cover. In our opinion, these southern fellows are hustlers, and in a short time the *S. P.* will head the list. If you want a year's good reading matter, send on your subscription to them.

The *Missouri Philatelist* comes next on the pile, and is the first number issued. A nicely lithographed cover, a "Salutatory," the usual "What One Philatelist Sees," a well-written "Review," and some minor notes and writings go to make up No. 1. Keep it up, Bro. Conrath, and you'll get there.

It's curious, but we never saw the *Curio* until the September number was sent upon us. We wish we hadn't seen it, because we can't say much in its favor, except that it has a neat typographical appearance.

The *Philatelic Era*. Its size, nice cover, interesting reading matter, etc., etc., etc., takes our breath away. We haven't enough left to review it. Next!

If the *American Philatelist and Collector* would only put on an overcoat the winter, it would certainly attract *some* attention. As it is now, the average collector will class it with the amateurs.

It has been the intention of the publisher of the *Philatelic Tribune* to make that paper "one of the best advertising mediums in the world" for some time past. The publisher evidently thinks it is the best, judging from the number of his ads placed therein.

The *American Youth* for August, (last number received) is composed of 48 pages. Rather a nice size for an amateur paper. The publishers enjoy a good advertising patronage.

The *Stamp World*, size 4x3, is quite similar to the late *Philatelic Exchange*. If you saw any of the reviews on the "latter defunct," you will have had enough. So we will not trouble you with another dose.

The "*Philatelic Fraud Reporter*" is at hand. Bro. Green ought to expend a little cash on improving the appearance of his paper. Better paper and printing what he wants.

According to our observations there are two *Canadian Philatelists*. We understand that the paper published in London, Ont., the official organ of the Philatelic Society of Canada, is *the* one, and that "all others are counterfeit." By the way, this paper is now published monthly instead of quarterly.

The *Quaker City Philatelist* is always on time. We are so anxious to see the contents of each number that the process of cutting the pages is rather tedious. We understand that the editor of the *Southern Philatelist* has a spare razor for sale "postage free."

Thirteen pages of advertisements are included in the October number of the *Eastern Philatelist*. We feel envious! A few frauds, who have victimized Bro. Pinkham, are published.

Although not strictly a philatelic paper, the *Monitor*, of Mt. Auburn, Cincinnati, O., is entitled to a notice in this column. The number before us is composed of 12 pages and cover and contains decent reading matter.

We are getting tired of giving complimentary notices in this column without reciprocation. In conjunction with Bro. Luhn, of the *Southern Philatelist*, we will in future only review those papers that do the same for us.

Soon after the publication of our last number, the "ghost" of the *Northern American Philatelist* came and showed himself unto us in one of our dreams. We arose, scanned him closely, and then tumbled this late visitor into the wastebasket. The idea of commenting on our second number, when here we are at the end of our first volume! This adventure kept us awake all night.

Both the *Eagle Philatelist* and the *Collector* walked into our office with brand new overcoats on. Welcome!

Exchange Column.

See to subscribers. For non-subscribers, one cent word. Notices limited to 50 words. Notices mentioning articles for sale will not be inserted.

to 3c, 1872, for every stamp catalogued at or over
Cigarette albums to exchange for rare stamps.
to Kuenstler, 297 10th avenue, New York City.

wanted—Vols. 1, 2, 3, 4, 5 and 7 of "Plain Talk,"
plete; also Vol. 6, all but No. 34; Vol. 8, all but
41 and 45; Vol. 9, Nos. 53, 54, 55, 56, 57, 58, 59;
10, No. 68. E. P. Newcomer, 347 5th avenue,
Mar Rapids, Ia.

wish to exchange my duplicates with all philatel-
Send list and receive mine. All philatelic papers
sample copy to Albert Schiff, 462 W. 44th street,
New York City.

ood exchange: in stamps or stamp papers for Vols.
d 2 of the "Philatelic Era," complete and in good
dition. E. P. Newcomer, 347 5th avenue, Cedar
Rocks, Ia.

panjos, books, etc., for stamps or coins. Send list
what you have got and receive mine. Publishers
sample copy of your papers. Amos J. Cowan,
213, Raymond, N. H.

have about 80 "Good News," 20 "Golden Days"
other literature of like nature that I wish to trade
philatelic literature. Send list. Byron Dressler,
St. Plains, Mo.

will exchange a fine Magician Outfit for \$1.50
of rare stamps (Scott's Cat.) not in my collec-
Specialties Indian States and British Colonies.
d sheets and address Robt. Ashcroft, Jr., 205
Armerhorn street, Brooklyn, N. Y.

arge and well selected lot of philatelic literature to
change for stamps priced from 2 to 5c each. List
to those meaning business. Sample copy of all
class stamp papers wanted. Oscar Jannasch, Box
Waco, Texas.



SUBSCRIBE
To the

MISSOURI PHILATELIST

The best and most interest-
ing paper published, only 25c. per year.

STAMPS.

300 rare varieties: China,
1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60 different varieties:
Mexico, Ceylon, Turkey,
Japan, &c., only 15c.
Mexico 10 varieties 10 cts.
Mexico 18-4, (4) varieties,
unused, complete only 1c.
Large A. B. C. with spaces
for over 8,000 stamps. 30c.
Large new price list free.
A-B-C's wanted for our ap-
proval sheets at \$1.13 to
50 percent commission.

BRATH STAMP AND PUBLISHING CO.,
334 LaSalle St., St. Louis, Mo., U. S. A.

END 2c stamp for 5 stamps and selection of
Approval Sheets at 40% commission.

Hewitt & Withington,

259 Wildwood Ave., Jackson, Mich.

AUTHORIZED AGENTS

FOR THE

Brooklyn Philatelist.

WALTER THORNE,

Box 1566, N. Y., N. Y.

S. S. ATWOOD,

35 N. 9th St., Phila., Pa.

P. J. PAINTER,

Soe European Agent,

9 Third Av., Queen's Park, London,
W., Eng and.

F. J. HALL,

East Branch, N. Y.

S. W. SCOTT,

Box 1296, Dubuque, Ia.

Detroit Ad. Bureau,

53 W. High St., Detroit, Mich.

Collectors who subscribe through our
Agents are requested to notify the publishers
of the fact.

ARE YOU IN IT?

1891 Costa Rica Envelope, sq. cut, 10c red brown, 10c
1891 Nicaragua " " " 5c blue, 8c
1891 " " " 10c gray, 8c
1890 Guatemala, " " " 10c red, 10c
2 cents postage on orders under 25 cents.

Agents wanted to sell stamps from our approval
sheets at 33½% commission. Send 2-cent stamp and
reference.

Bedford Stamp Co.,

266 Ralph Ave., Brooklyn, N. Y.

I will send ten Var. of unused stamps catalogued at
\$1.20 by Scott's latest catalogue, for any of the follow-
ing: A U. S. 90c purple; 3 U. S. 90c carmine or orange;
15 U. S. 30c black; 50 U. S. 1888 3c red or 4c carmine;
250 U. S. Revenues Ass.; 1000 U. S. sq. cut envelopes;
200 Mexican stamps; 1 12½c blue Canada, unused; 3
Canada 3d red; 1 Canada 17c blue; 3 Canada 12½c
green; 150 Canadian bill or law; 200 sq. cut envelope
stamps of Canada; 100 Canadian register stamps; 1 Br.
Colonial stamp worth \$1 or over. For every lot of the
above stamps sent me, I will send one packet of 10 Var.
of unused stamps catalogued at \$1.20. Write at once
to L. M. Staebler, London, Ont.

FREE.

To anyone sending for a selection of my
fine stamps on approval at 50 per cent. com-
mission, I will allow them to select 10 cents
worth, entirely free. Reference or deposit
required. Address,

R. M. SPENCER,

Nordhoff, Cal.

Gate City Stamp Co.,

West End, - Atlanta, Ga

A Few Bargains Offered!

Salvador, 1890, comp.,	\$ 35
Nicaragua, 1890, comp.,	35
Heligoland, 20 var.,25
Mexico, 1864, comp.,06
Sweden, official, 11 var., comp.,09
Brazil, wrappers, 3 var., comp.,05
Persia, service, comp., 4 var.,14

And many others equally as good offered in our price-list.

Approval sheets marked at and below Scott sent on application. Postage paid both ways. U. S. Stamps sent on approval. Good things in store for agents.

Address above.

- Stamp Collectors.

Beginners find my prices on staple specimens most reasonable: advanced collectors obtain rarest and most desirable stamps. Monthly priced-lists give splendid bargains. Send for free copy. (R)

E. T. PARKER, Bethlehem, Pa.

The Empire State Stamp Journal

Enlarged—Improved—Constantly growing, and now one of the "Leaders", 25 cents per year. Every one subscribing this month, and mentioning this paper will receive a 5 peso bill, Cuban money, worth 50 cents. As an advertising medium the "Empire State Stamp Journal" stands high. Rates 50c per inch. Sample for stamp. EMPIRE STATE STAMP JOURNAL, Trumansburg, New York. [6]

SEND a one cent stamp for our new price list, reference for our fine sheets, deposit for a fine approval selection of CONFEDERATE STAMPS.

We can supply anything in these stamps.

A. M. Griggs Stamp and Pub. Co.,
7) CLINTON, N. C.

Readers will confer a favor by mentioning the BROOKLYN PHILATELIST when answering advertisements.

FREDERIC NOYES,

ALICE. - TEXAS

— DEALER IN —

Postage Stamps

Fine Selections of Stamps in fine condition sent to responsible collectors. Many thousands of varieties to select from.

Over 1000 Rarities from 30c each upward for sale or exchange against other rarities. Lists on application.

My terms of EXCHANGE are very favorable. Correspondence in English, Spanish, French and German.

Mention this paper when writing.

L. W. STAEBLER,
LONDON, ONTARIO, CANADA

SPECIAL OFFER!

Send 10c in unused stamps and we will send you 1. Our various Price Lists; 2. A sample copy of the CANADIAN PHILATELIST; 3. A sample package of LONDON STAMP HINGE, and in addition to all the above we will send 10 Var. of very fine unused stamps from all parts of the world, alone worth double the money. See our exchange ad elsewhere.

THE SPHINX.

Published monthly. Unique style. Printed in colors. 8 pages and cover. Century sheet. Must be seen to be appreciated. Subscription price, 25c per annum. Sample gratis. PIERCE J. HAYDEN, Editor & Publisher, 1666 Broadway, New York.

United States Stamps.

All classes of collectors will find something to want on our sheets. We have everything in United States and foreign stamps. 400 varieties and premiums worth 50c, for ONE DOLLAR. Send for new price list postfree.

W. H. BRUCE,

Box 283, [6] Hartford, Conn.

A Stamp Worth 15c,

given for every remittance of 25c or over from my sheets; two stamps for every 50c remittance.

Reference Required.

U. S. stamps wanted for cash or exchange.
F. J. HALL,
Lock Box 204, (11) East Branch, N. C.

STAND ME ON MY FEET
NOB. 29 LAWRENCE, MASS., U.S.A.
LC RICHARDSON
10¢ PER 1000
VARIETIES 10¢ STAMP HINGES
GIVING GOOD REFERENCE
STAMPS 125¢ & 33¢ TO AGENTS.

Agents Wanted

sell stamps from our unequalled sheets at 33½ per cent commission. Our sheets are the BEST and CHEAPEST in America. EVERY AGENT sending for unequalled sheets and enclosing 2c stamp for reply will receive 3 unused stamps FREE. Every FIFTH PERSON answering this advertisement and enclosing 2c stamp for reply will receive a stamp worth 20 cents or more.

Write at once, you may be one of the lucky fifth persons. [4]

Queen City Stamp Co.,

Madison St., BUFFALO, N. Y.

The New Hampshire Philatelist

A monthly journal devoted entirely to
STAMP COLLECTING.

Sample Copy Free.

Subscription to U. S. and Canada 15c per year.
Other countries, 25c.

Advertising Rates: 40c per inch. Liberal discount on standing advertisements.

Address,

CHAS. L. SIMPSON, Bus. M'gr.

Post Box 71, (1f) Lake Village, N. H.

Quaker City Philatelist

SUBSCRIPTION PRICE, 15c PER YEAR.

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