



P. M. WOLSIEFFER
(SEE PAGE 4).





THE BOOK-KEEPER

Who possesses a copy of
**Goodwin's Improved
Book-keeping and
Business Manual,**

and has mastered its contents, is qualified to fill a position as head book-keeper for the largest business concern in the country.

In this book the most striking and valuable features of the various systems of book-keeping employed in nineteen of the largest business houses of New York City are clearly and concisely described as well and fully and correctly illustrated.

Any book-keeper who hopes to obtain a situation in a large wholesale or retail house, or any person who is in any way connected with such a house, will find this book of inestimable value to him.

"Your book covers, in my opinion, every point necessary for a thorough knowledge of book-keeping as it is practiced in the largest houses."—Geo. W. H. Koch, head book-keeper for Tefft, Weller & Co., importers and jobbers of dry goods, New York City.

THE YOUNG MAN

Who spends from six to sixteen months and from sixty to six hundred dollars to learn book-keeping in a business college, is—to put it mildly—throwing away both time and money.

For three dollars he can secure a copy of "GOODWIN'S IMPROVED BOOK-KEEPING AND BUSINESS MANUAL," from which he can obtain within 150 hours' study (guaranteed) without the assistance of a teacher, a sufficient knowledge of book-keeping to enable him to accept and hold a situation as book-keeper for the largest business concern of the country.

Many hundreds of purchasers who had no previous knowledge of book-keeping have secured excellent situations directly through a knowledge of book-keeping derived from a study of this work.

I knew nothing about Double Entry Book-keeping before I purchased your book, and had had no office experience. By following the instructions in your book I have been able not only to keep my books but also to make all my Trial Balances, Balance Sheets, Partnership Statements, etc."—J. A. DALRYMPLE, of J. A. Dalrymple & Co., Haverhill, Mass., Nov. 3, 1889.

Up to Tuesday, February 24, 1891, there have been sold 27,452 copies of this work, from the purchasers of which 2,315 testimonials have been received.

Size, 7½ x 10¼ inches. Pages, 293. Printed in red and black. Richly bound.

Price Three Dollars.

Twelfth Edition was published in January, 1891.
Address all orders to

S. W. SCOTT,

104½ Iowa St., DUBUQUE, IA.

ADVERTISING AND SUBSCRIPTION AGENCY.

Advertisements and subscriptions received for any collectors' paper published. One inch advertisement in six different papers, \$1.25. Manuscript bought, sold and exchanged. Philatelic supplies of all kinds.

ED. C. BIGGAR,

FREMONT, NEB.

BIG PACKAGE, all colors and sizes and a handsome present, sent by mail for only 10 cts.
U. S. MAILING CO., Le Mars, Iowa.

SEND FOR OUR FINE APPROVAL SHEETS

At 30 per cent Commission.

Reference Required.

F. J. SOMMER,

Box 44, East End P. O. CLEVELAND, OHIO.

BARGAINS.

U. S. 90c., Purple, 30c.

U. S., 30c., Brown, 20c.

100 all different foreign stamps, good values, only 25c. post paid. 100 all absolute U. S. stamps, 35c. post paid.

Send for Price List

Approval sheets a specialty. Good agents wanted at 35 per cent commission. Send references.

Address, **S. W. SCOTT,**

1046 Iowa Street,

DUBUQUE, IOWA.

STAMP DEALERS!

I want to arrange with some reliable stamp dealer to mail circulars with mine at a low price. I use only extra good names of BONA FIDE collectors, and will give proof of mailing. Write for particulars.

W. H. McLEAN,

(A.P.A. 776.) 11 Church St., BOSTON, MASS.

N. B.—Above is a good plan of sending out circulars at a low price and to bring satisfactory results.

Stamps on Approval!

To Responsible Parties Only.

Furnishing satisfactory references, or a deposit, I will send an excellent assortment of old and new issues. All stamps priced at or under Scott's 51st Edition Catalogue, and on

*U. S. Postage and Department
Stamps and British North-
American Issues.*

A Discount of Twenty Per Cent Allowed.
*On Foreign Stamps, Revenues,
Match and Medicine Stamps.*

A Discount of Thirty-five Per Cent Allowed.
No Postals answered. I publish no price-lists.

Duncan S. Wylie Stamp & Publishing Co.

A.P.A., N.P.S.,

60 Broadway,

C.P.A., B.P.C.

NEW YORK.

PHILATELIC ITEMS

— PUBLISHED BY THE —

PHILATELIC MERCANTILE AGENCY

S. W. SCOTT, *Proprietor,*

1046 IOWA STREET. ● DUBUQUE, IOWA.

A. P. A. ● C. P. S. ● P. S. A. ● N. P. S. ● B. P. C. ● N. W. P. S.

DUBUQUE, IOWA, MARCH 1, 1891.

The P. M. A. Reference Book.

It was our intention to have our reference book ready for delivery by the first of March but not wishing to send out an incomplete book we have thought it advisable to put off the publication of the same until September next.

This book will contain the addresses and names, arranged alphabetically by states and towns, of all persons interested in philately in various ways, throughout the United States and Canada. It will classify each one as a wholesale dealer, retail dealer, advanced collector, new collector, approved sheet agent, philatelic publisher, subscription and advertising agent, philatelic printer, etc., and will give opposite each name a rating of credit. We shall give over 40 different ratings, from good pay to dead beat, so you can tell just how far to trust a person, whether you are safe in sending approval sheets or extending a line of credit to them, also opposite each name, the philatelic society or societies of which a person may be a member. In addition it will also give the specialties of dealers and collectors. All this will be OPPOSITE EACH NAME so you can tell at a glance whether a person is a stamp fraud, substitutor, dead beat, etc. You see by this that it will not only serve as a Mercantile book, but as an A No. 1 address book. This book will contain over 2500 names, and at least 200 pages, size 8x5½. It will be printed on good paper, with clear type and a good durable cover. We shall sell this book for \$1.00 per copy, postpaid, and each person purchasing a copy will receive, free of all expense, for six months from date of purchase, our semi-monthly report sheets of changes, corrections and additions to our reference book, by this the book will be up to date and will never grow old.

Send in your subscription at once.—See form of contract on another page.

NOTICE.

CHANGE OF FIRM.

Owing to ill health and other business arrangements, I have been compelled to withdraw from the Philatelic Mercantile Agency.

Thanking philatelists for their past favors and soliciting a continuance of the same for the new firm, I am,

Very Truly Yours,

OTTO SCHEIBLE.

Having purchased of Mr. Scheible his entire interest in the Philatelic Mercantile Agency, I shall continue the same under the old firm's name with myself sole proprietor, and shall endeavor to merit the support of philatelists which has been shown the old firm.

Thanking you for past favors and soliciting a continuance of the same, I am,

Respectfully Yours,

S. W. SCOTT.

A FEW PRESS NOTICES.

We cannot too heartily endorse such a plan, as it will be to philately what Bradstreet's and Dun's Mercantile Agencies are to the commercial world.—PHILATELIC JOURNAL OF OHIO.

An invaluable guide to dealers and collectors.—STAMP COLLECTOR.

At last some one has thought of a scheme that will be of real benefit to philately and that is the establishment of a mercantile agency.—SOUTHERN PHILATELIST.

My opinion is that this agency will fill a long felt want, and having examined closely the details and mode of operation I can heartily recommend the scheme to a fraud-suffering philatelic public.—MEKEEL'S WEEKLY STAMP NEWS.—Canada Notes.

A LOCKED ENVELOPE.

An envelope called the patent automatic lock envelope has recently been brought out which will prove very acceptable to the public. A tab with folding sides is inserted in a slot or cutting, and, on attempting to withdraw it, the folded parts catch against the inside, the envelope being firmly and effectually closed. An extra secure commercial envelope has also been invented, in which the tab passes through the three lappets, locking the four together at one operation. No damping or steaming will open it.—CHICAGO NEWS, FEBRUARY 6, 1891.



JOHN WALTER SCOTT.

For the benefit of many of our readers who have never seen the portrait of The Father of Philately we present the same in this number.

John Walter Scott was born in London, England, in 1845. At the age of sixteen he left England and started for this country. Shortly after arriving in New York he started for the gold mines of Idaho. Here he met with considerable success and after two years absence returned to New York and embarked in the stamp business, in which he has been engaged since 1867. He has turned out many catalogues, papers and articles in the interest of philately, his latest work being The J. W. Scott's Best Postage Stamp Album, which is bound to meet with success as has all his other publications.

MR. P. M. WOLSIEFFER.

The subject of this sketch was born at Egg Harbor City, N. J., May 28, 1857. His early life was spent in Philadelphia, and at about twelve years of age he became interested in stamp collecting. The usual juvenile experience followed; the collecting fever now raging, now lapsing, but ever recurring at intervals.

Early in his career Mr. Wolsieffer sought to add to his philatelic experience by "dealing" in stamps, and in many of the stamp papers published between 1872 and 1878 can be found the advertisement of P. M. Wolsieffer, Jr., & Co. In 1882 he sought a residence in Chicago, and the temperature of the "Windy City" has evidently agreed with him as all thought of a permanent return to the east has long been abandoned. However, it is to Philadelphia that we are indebted for his re-entry into philatelic circles, as he informs us that the first number of the "Quaker City Philatelist" was the direct cause of his resuming collecting,—a stray copy of that publication having been wafted his way, and finding combustible material, speedily ignited it.

When the organization of the American Philatelic Association was agitated, Mr. Wolsieffer was one of the first to respond. That organization effected, he, in conjunction with four others, organized the Chicago Philatelic Society, of which he was the first Vice President. Since that time he has become affiliated with most of the philatelic societies, and, a fact more remarkable, has kept up his standing in them. It is in connection with the Chicago Society that he is best known, he having done more to increase the membership and importance of that body than any other member. Fully one-fourth of the members have been proposed by him, and he has missed but one or two meetings since the society's organization. He has held office from the beginning, this year being President, and the present season of prosperity is very largely due to his tact in administering the affairs of the society.

In his editorial capacity he first became known through the *Western Philatelist*, (Chicago, 1887-8.) Later the *Philatelic Gazette* and *Stamp Collector* felt the impulse of his efforts. As a philatelic news gatherer he has proved himself an adept.

With so much time devoted to society work and philatelic journalism it would not be surprising if the collection of stamps were somewhat neglected. And such is the case, for while Mr. Wolsieffer has a collection that numbers about six thousand varieties, a proper arrangement of them has not been attempted for years, and the result is they are scattered through several albums and in fact in every nook and cranny of his philatelic "den." His collection of stamp papers is probably the best, of course after Mr. Tiffany's, in the west.

Testimonials.

BALTIMORE, MD., January 14th, 1891.

GENTLEMEN:—

I have read with pleasure your prospectus of the Philatelic Mercantile Agency which you contemplate establishing and I have no doubt your venture will meet with the support of every honest collector and dealer, who need not be afraid of having his records and standing appear in print.

It is true, our various societies give in a degree, a standing to their respective members but do not give the information which you propose to furnish.

The establishment of a Philatelic Mercantile Agency is a step in the right direction and you deserve great credit for you enterprise and pluck in venturing on this new path.

You have my support as evidenced by the enclosures.

Yours Truly, A. LOHMEYER.

NEW YORK, N. Y., January 19th, 1891.

DEAR SIR:—

I enclose contract for one of your books. I wish you every success in your undertaking. It will fill a long felt want which every dealer ought to support.

Yours Respectfully,

THEODORE TOPPELL.

ST. LOUIS, MO., January 25th, 1891.

PHILATELIC MERCANTILE AGENCY, Dubuque, Iowa.

DEAR SIR:—We have carefully looked over your circulars describing your agency, also the reference book which you intend to publish and we will say that there is no question but that you are at work on a book that should receive the support of every philatelist.

This reference book is a work that there has been a long and great demand for by us as the philatelic business is not recognized by any of the mercantile agencies now established and as you confine yourself exclusive to this business you will be able to give philatelists good service and keep us posted on changes, new collectors and dealers than we have been able to get at it in any other way.

Hoping you will be repaid for your undertaking and that you will make a success of your venture, we are,

Yours Truly,

STANDARD STAMP COMPY,

C. STEGMAN, Treas.

ST. JOSEPH, MO., January 9th, 1891.

DEAR SIR:—Received your circulars of the Philatelic Mercantile Agency and after reading same over, I herewith enclose my subscription to the book, etc., and will say that I think you deserve the thanks and patronage of the philatelic public, both collectors and dealers for this new scheme of yours.

Hoping you will succeed in winning both fame and fortune in this new venture, I am,

Yours Very Truly,

H. C. BEARDSLEY.

Your Name in Our Book Free.

We desire to have our reference book contain the names of all persons interested in philately and you will greatly oblige us if you will fill out the following question blank, if you have not already filled out one, and return to me at once. Address,

PHILATELIC MERCANTILE AGENCY,
1046 Iowa St., Dubuque, Ia.

Your Name.....

Your Address, Street.....

Town.....

State.....

Please state here whether you are a collector, advanced or beginner, wholesale or retail dealer, agent for approved sheets, subscription or advertising agent, or what part of Philately you are interested in?

Do you make a specialty of collecting or dealing in any particular class of stamps? If so, what?

Are you a member of any Philatelic Society? State the name of society or societies.....

How long have you collected or dealt in stamps?

Whom have you been dealing with?

Can you give references? Names and address of such.

Would you like to act as approved sheet agent for some good dealer?

Would you care to receive approval sheets?.....

How many varieties have you in your collection?.....

If you know of any Philatelic frauds anywhere, or any collectors in your town please send us their name and address.



Your Respy
E. B. Sterling

EDWARD B. STERLING,

It is with great pleasure that we are able to present to our readers an excellent portrait of E. B. Sterling, of Trenton, N. J., the largest collector and dealer in United States stamps in the world.

He was born in Trenton, N. J. on September 9th, 1851. He first started to collect stamps at the age of twenty-three, and for the past twenty-three years has paid considerable attention to philately until he now has the largest collection of U. S. stamps in the world. For several years he was Note Teller at the Trenton bank, but five years ago resigned that position in order that he might devote more time to philately

His latest deal has been in connection with Mr. H. E. Deats, of Flemington, N. J. They have purchased of the U. S. Government the stubs of all revenue stamps issued since the war, at a cost of over \$5000.00 and of which there is over two hundred tons, and are now offering the same to collectors and dealers all over the world. Read the advertisement on last page of cover.

EDITORIALS.

Friend Beardsley writes us that The Western Philatelist will appear again in a short time. He has been absent from the city for some time therefore its reason for suspension.

IN ANSWERING ADVERTISEMENTS PLEASE MENTION PHILATELIC ITEMS.

We would call the attention of all stamp dealers to the advertisement of C. Bensinger & Co. on another page who manufacture the EXPRESS DUPLICATOR. Its work is an exact fac-simile of ordinary writing or type writing and requires no washing to clean plates. When in the market for any thing in this line it will be to your advantage to correspond with them.

We are in receipt of a copy of the Western Philatelic Empire published at Omaha, Nebraska, which is a new paper and if their future numbers are as good as their initial they are bound to meet with success.

It was our intention to have our reference book ready for delivery by March first, but we have found that it was impossible to complete our work at that date and we decided to delay publication until next September or October. We intend to send out a book that will be of benefit to the stamp trade and have taken this extra time in order that we may send out a book that will be as complete as possible.

We have received much encouragement from our philatelic friends and we need the support of every one in order to make a success of it. Send in your subscriptions at once and by doing so help along a cause which will be of benefit to philately. It will cost you nothing until the book is ready for delivery.

On January 23d, a new society for advanced collectors was formed in New York under the name of Metropolitan Philatelic Society, New York, with about forty members. The officers are: President, C. B. Corwin; Vice President, F. DeCoppet; Secretary, A. R. Rogers; Treasurer, Henry Clotz. These five members from the Society form the Governing Committee. They are C. Gregory, R. F. Albrecht, H. Thorn, J. W. Scott and A. Dejonge. The initiation fee was made \$5 and the annual dues \$5.

Mekeel's Weekly Stamp News comes to us regular every week, and is filled with reading that will interest all live philatelists.

The Cream City Philatelist is a new 16 page paper published by Chas. T. Taylor, at Milwaukee, Wis.

Chicago Notes.

Chicago papers one after the other seem to join the majority. The last one being *The Stamp Collector* which was ably edited by the genial P. M., but which had to be given up owing to trouble with the post office authorities.

Mr. Chas. Test Taylor who is the editor and publisher of *The Cream City Philatelist*, a new but very neat paper, was a visitor at a recent meeting of the C. P. S. He says that he is getting good support for his paper and that it has come to stay.

F. N. Massoth, Jr., of Hanover Center, Ind., late publisher of the *Hoosier Philatelist*, *Figaro* and *Stamp Collector*, drops in the city every few weeks and is thinking of locating here permanently.

It is claimed that the largest stock of U. S. stamps is carried by Edwards, Peeke & Co., of this city who are old timers at the business.

Mr. Wolsieffer has given your correspondent several numbers of *Brainard's Musical World* which he has been advertising in connection with the *Stamp Collector*. It is one of the best musical papers out containing several of the latest musical gems and is well worth the subscription price.

Mekeel's Address Book ought to make its appearance before long as it was promised for January and Mekeel usually lives up to his promises.

THE MAKING OF STAMPS.

Many are the ways in which stamps of the day are made. Of course different manufacturers have their own process, but the principal London house makes them as follows:—The large sheets of stamps are taken direct from the press room to the pasting room and are there covered with a gum made of pure dextrine mixed with chemicals, whereby it is made perfectly sweet and pure. Each sheet of course is smeared separately and then taken to a drying rack made of wire, upon which they are laid. After a sufficient time has elapsed in which to get dry, the sheets are taken to a hydraulic press and made quite flat, then are cut in two by hand with large shears, as they are printed double, that is 200 impressions upon a sheet. The perforation follows next and has been described so often that I feel it simply useless to describe it again. Of course it goes through the perforation machine twice.

After the second perforation they are again sent through the hydraulic press and the edges, as raised by the perforations and dies, are pressed out.

These stamps are printed from steel plates, upon which 200 impressions are engraved, and if by any means one stamp upon a sheet is imperfect the whole sheet is destroyed, and in that way 200,000 stamps nearly are destroyed daily at this establishment. By this process of manufacture they pass through 15 different pairs of hands, each man having to count them, so he can strictly account for them as having passed through his hands all right.

I would give you an estimate of the number of stamps printed daily at this place, as issued, at 5 tons, with the need of 50 gallons of gum to stick them.—*Cream City Philatelist*.



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TO

Advertise

IN ANY
PHILATELIC PAPER?

If you do why not write to us and obtain our rates which are much below regular publishers rates. We represent neary every paper published.

SAVE MONEY BY PLACING YOUR ADVERTISING CONTRACTS WITH US.

We also receive subscriptions at reduced rates for any Philatelic Paper published.

WRITE FOR TERMS AND RATES.

PHILATELIC MERCANTILE AGENCY,

1046 Iowa Street, Dubuque, Iowa.

*** ADVERTISERS. ***

Why not send in contract for space in our REFERENCE BOOK at once and secure good space? Our rates are very low and an advertisement placed in it will be sure to pay. It will be a good place for a standing advertisement. Rates upon application.

*** DEALERS. ***

Our book will surely be of benefit to you. It will not only give you a list of FRAUDS but also a list of good paying and responsible collectors throughout the United States and Canada to whom you can send price lists and circulars.

*** COLLECTORS. ***

Will need a copy of this book. It will give a complete list of all good dealers, also a list of collectors with whom you can exchange your duplicates.

1891.

_____ hereby agree to take one copy of Vol. 1, No. 1, of the
PHILATELIC MERCANTILE AGENCY REFERENCE BOOK.

Published by the Philatelic Mercantile Agency,

for which _____ agree to pay to their order upon receipt of bill and notification that this book it ready for delivery the sum of One Dollar.

By the terms of this agreement _____ become a subscriber to their Agency for the period of six months from date of receipt of this book and _____ entitled during this term of subscription to receive their semi-monthly report sheets of changes, corrections and additions.

Signed.

Name _____

Address _____

Town _____

State _____

ESTABLISHED 1885.

F. N. MASSOTH, JR.

WHOLESALE AND RETAIL DEALER IN

United States and Foreign Postage and Revenue Stamps,
Albums, and General

PHILATELIC SUPPLIES.

J. W. Scott's Best Postage Stamp Album.

This album is brought up to the day of going to press, and has spaces for all the new issues of U. S., Argentine Republic, British East Africa, Seychelles, Leeward Islands, etc., etc. It has supplementary sheets for U. S. revenues.

	PUBL. PRICE	MY PRICE, POST-FREE.
Strongly bound in boards.....	\$ 1 50	\$1 30
Elegantly bound in gilt cloth.....	2 50	2 25
Same, with extra leaves.....	3 50	3 20
Same, printed on one side only.....	5 00	4 25
Same, French Morocco.....	7 50	6 50
Same, Interleaved half Morocco.....	12 00	11 00

Price List New illustrated price list sent free to all applications.

Approval Sheets Sent to responsible parties. Commission $33\frac{1}{3}$ to 40 per cent on foreign and 20 to 25 on U. S. postage.

Packets From 5 cts. to \$10.00, list free. A Scott Album worth \$1.50 given free with every \$10.00 Packet.

Albums I handle all standard albums and publications and prices are much lower than publishers.

Gummed Hinges I handle the best quality only. Price 8c. per 1,000, 70c. per 10,000.

Wholesale I send on approval to dealers wholesale assortments of stamps priced at lowest market rates. Reference required with application.

Blank Sheets Blank approval sheets best onion skin stock with printed heading per 25, 15 cents, per 50, 25 cents.

Tax Paid I make a specialty of Tax Paid License and other Internal Revenue Stamps. I am at all times open to buy scarce varieties.

Prices Paid Send 5c. for 12 page book on prices paid for all kinds of U. S. Stamps.

U. S. We carry a large stock of United States Stamps and will be pleased to quote special prices on rarities.

COLLECTIONS of all Sizes Bought at Highest Prices.

I Buy also scarce or common Stamps in any quantity.

I make a Specialty of Buying Dealers' Stocks who intend to go out of the business.

ADDRESS, F. N. MASSOTH, Jr.,

Hanover Center, Indiana. U. S. A.

Agents Wanted!

40—PER CENT.—40

Agents wanted for my Approval Sheets at 40 per cent commission.

Reference Required.

THE BURTON STAMP CO.,

284 PEARSON STREET,
Milwaukee, Wis.

CANADIAN STAMPS.

I am prepared to send out on approval to responsible parties sheets of selected Canadian Stamps, both Postage and Revenue. No stamps sent however, except on receipt of satisfactory references, unless party desiring them is known to me. Price Lists Free.

HENRY S. HARTE,

P. O. Box 859. Montreal, Canada.

BARGAINS.

25	Var..	Spain,	-	15	cents.
4	"	Mexico, 1864,	10	"	"
25	"	Cuba,	-	25	"
20	"	Turkey,	-	20	"
25	"	Austria,	-	15	"
5	"	Phillipine,	10	"	"

8 Page Price List Free.

CHAS. DREW,

Box 3250, NEW YORK CITY.

FREE. FREE.

25 varieties stamps free, one worth 20c., to all who send for our approval sheets.

Address, **GREEN BROS.,**

Box 527. Stromsburg, Neb.

Department * Stamps

At Less Than

HALF CATALOGUE PRICE.

10 different unused Department Stamps, catalogued over 85 cents.

PRICE ONLY 40c.

Orders filled same day as received.

United States and Foreign Stamps sent on approval to responsible parties.

Prices Low.

CHAS. W. BURNHAM, Stamp Dealer,

32 Grant Place, WASHINGTON, D. C.

McLean's Stamp Collector's Guide.

Contains articles on philatelic subjects by Lieut. J. M. Partello, John B. Hooper, Henry Hechler, H. S. Harte, W. C. Stone, A. C. Roberts, Alvah Davison and others, a dictionary of philatelic terms, list of dead beats with interesting exposures, list of societies and papers, and a directory of over 2000 American collectors. Original and unique. 100 pages in paper cover, postpaid, 30c., cloth, 55c. Send for a copy. Price list of stamps, albums, etc., free. Write for it sure. Mention where you saw this advertisement.

Address, **W. S. McLEAN,**

A. P. A. 776. 11 Church St., Boston, Mass.

Do You Smoke?



Improvement the order of the Age.

Lamp Open and Being Lighted.

It is with pleasures that we now can offer you a

"RELIABLE"

Self-Lighting Pocket Lamp.

In introducing the "RELIABLE" we are not unmindful of the fact that the public demand a simple, perfect and practical article.

The advantages possessed by this lamp over all others are its COMPACTNESS, SIMPLICITY AND RELIABILITY. It is smaller than any other pocket lamp, which makes it more convenient to carry. It is so simple that any child can manipulate it, the mere turning of a wheel lighting the lamp. There is no trouble whatever to replace the lights. Each roll contains 100 lights, this being 75 lights more than any other POCKET LAMP IN THE WORLD. Its mechanism is so ingenious and perfect, than nothing can possibly get out of order, and it can be relied upon as embodying all that its name implies. It is handsomely nickel-plated, and is made to last a life time. 400 lights accompany each lamp.

Price by mail, post paid to any address 75c.

Address all orders to

W. M. HEWITT,

P. O. Box 431, 616 Adams St., Toledo, O.

Manufacturer and Dealer in Self-Lighting Appliances.

Always Mention this Paper.

"Fill Your Cabinets"

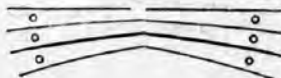
with genuine Indian Stone Relics. I am prepared to make you the following offer: 12 Genuine Arrow Points of White Quarts and Flint, 2 Perfect Spears, 1 Scraper and 12 pieces of Mound and Soap-stone Pottery, all labeled, 6 Fine Fossils, all from different states, one being Coral; 4 Pretty Minerals, 6 Confederate Bills, 6 Indian Beops, 1 piece of a Geode, from Iowa. Now listen; all these in a neat wood box for only \$2.00.

Exchanging a Specialty.

JOHN F. BOWEN,

Antreville, S. C.

Mekeel's Announcements.



We are always ready to buy rare stamps or collections containing many old issues. Small collections made in the last ten years not wanted.

RETAIL.—Our specialty is the stamps of American countries. Collectors should obtain my COMPLETE ILLUSTRATED PRICED CATALOGUE of these stamps. Price, 25 cents, post free.

WHOLESALE.—We are always prepared to send selections of good stamps to dealers at the lowest wholesale rates. Our specialty is the stamps of Mexico and South and Central America, from which countries we import more stamps than any other dealer. Prices low and terms reasonable to parties who can give good REFERENCES.

AGENTS WANTED.—Sheets of stamps from 1 cent to \$5 each, are sent out to agents, and 40 per cent commission allowed. Send for a trial lot! We have thousands of agents' names on my books, and do the largest approval business in America, so that you may depend on finding a good variety at reasonable prices. No DEPOSIT REQUIRED.

ALBUMS.—We carry a complete line of Albums valued at from 20c. to \$20 each. The Popular Album contains spaces for over 3000 stamps is the best album for small collectors, and can be had at 30c., 55c. and 75c., prepaid. The 75c. edition is the best album published for less than \$1.50. A full list of my albums and other publications will be found in my new 36 page price list, which will be sent free upon application.

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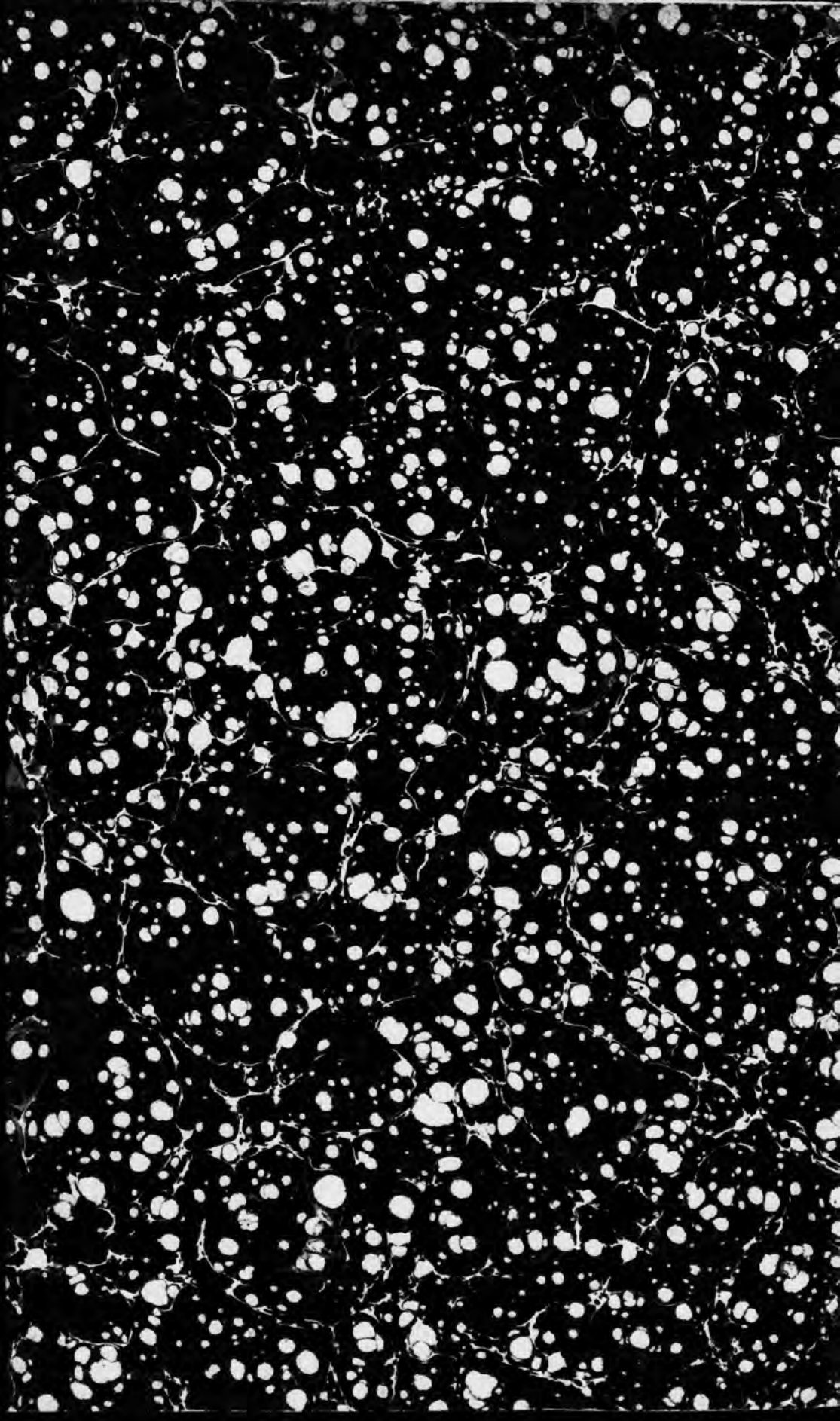
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