

Vol. I.

No. 1.

THE

Philatelic Hus'ler.

A MONTHLY JOURNAL PERTAINING TO PHILATELY.

NOVEMBER 25, 1891.

A HUS'LER, IS
ONE WHO CAN
HUS'LE.



A HUS'LER OF
THE PRSENT
CENTURY.

C.J. Van Valkenburg,
Editor and Publisher.
Manchester, Michigan.

The Philatelic Husler.

Published on the 25th of each month.

C. J. VAN VALKENBURG,
Publisher and Editor,
MANCHESTER, MICHIGAN.

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Notice To Stamp Dealers.

Having recently sold my collection of Postage Stamps, I wish to form another. All sending me stamps on approval may do well. Always state what discount you give.

C. J. Van Valkenburg,
Manchester, Michigan.

THE PHILATELIC HUS'LER,

"Dick Flints," Paper.

Published in the interest of Stamp Collectors.

Vol. I.

November 25, 1891.

No. 1.

TO YOU, PHILATELISTS!!

Directing:—

I, THE HUS'LER, speaks to you. Can you not bid me welcome? Will you not admit me to your homes? I will render willing, cheerful service. I will instruct and direct you. I will open to you the gates to the philatelic garden. I will strive to make your pathway pleasant, a-n-d, say, I'll, I'll-hus'le. This, and more will I do. I, THE HUS'LER promise it. Will you come?

HUS'LER.

Postage Stamps are made.

CRANK.

Most all the Central and Southern American Postage Stamps and all the United States Stamps are made by the American Bank Note Company of N.Y. City. This company does all of the United States Bank Note printing and do some of the finest work of the kind in the world. The United States stamps are printed on steel plates and not on litho-

graphs as many people think. The difference between lithograph and steel are that lithographs are impressions drawn on stone, while steel plates are engraving on steel. The late issues of the United States are very finely engraved, so also are the latest issues of Guatemala. San Salvador, Honduras, and all the other South American countries. Most all the stamps of the other countries are printed in Europe. In making stamps in the United States, the plates has to be made first and has two hunderd stamps engraved on it; the proofs are then struck on very thin paper or on thick cardboard and then they are presented to the government, and if correct the plates have to be reengraved and then if correct they are used. Some of the stamps are not so pretty as the proofs on account of their being engraved somewhat different. The paper which is used in making these stamps is very thin and of the finest quality. After the paper is made it is cut into sheets large enough for two

hundred stamps. The plates of engravings are then put into large printing presses. The presses have eight rollers, for distributing the ink and two large ones for inking the plates. The ink which is used is composed of vegetable color, for this is that if metallic coloring would be used it might be poisonous, and as the stamps has to be moistened before it can be stuck on the envelope and when the mouth is on the stamp the color may come off and would be apt to poison.

After printing then comes the gumming process. They are run through a machine and gummed, as each sheet is gummed the machine pushes them into small trays or wire sieves, they are then piled up, tier upon tier, to dry. The preparation which is used on the back of the stamps and called "gum" is a vegetable preparation made in a peculiar manner from pure starch—chiefly potato starch, which is purer than the imported Gum Arabic.

When the sheets are thoroughly dry they are cut into sheets of one hundred and fed into a perforating machine and perforated. By close inspection of the perforation you will notice that in some places the machine does not cut clear through. This is caused by the natural wear of the machinery.

In making stamped envelopes the work is somewhat different and only one is used. First the paper is put into the cutter and cut into the size required, it is then cut into exact size of an envelope and gummed together,

next the envelopes are stamped and put up in packages of twenty five; when this is done they are complete.

Many stamps of the world are made from wood-cuts, (that is old issues), but now nearly every country uses steel plates.

Many of the stamps of extraordinary fine work are the latest issues of Persia, Bulgaria, Nova Scotia and others. The Great Britain and provincial stamps are all steel engravings, while the old issues of Venezuela, Bergedorf, British Guiana, Deccan, Lubeck and others too numerous to mention are printed on wood-cuts. But now steel engravings are universally used.

Counterfeits can generally be recognized with the aid of a magnifying glass, as they are always printed on wood-cuts, as it would cost the counterfeitor too much and as wood-cuts can be purchased very cheap and most stamps are sold so cheap that he could not make profit enough to pay for the plates. It is against the law of the United States to counterfeit it's stamps, and counterfeiters when caught on are generally get their deserts of about ninety nine years in the penitentiary.

The Beauties of Our Albums

CURIO.

In this the Nineteenth century when almost everything is judged by its looks, it is very necessary for Philatelists, in order to bring

science into popular favor, endeavor to make their collections as attractive as possible and strive to bring out the beauties which we all know to exist in well-kept, neatly-mounted collection of stamps. This is not absolutely necessary for a true philatelist, as he does not go entirely on looks, but with a non-collector, who knows nothing and cares less about rarity, it is quite different. Beauty is the sole attraction of stamps for him, and his opinion will depend on the presence or absence of this important factor.

The material is not wanted. Turn to your album, look at Matemala, New Brunswick, Heligoland, and even our own departments. Surely they are pretty enough for the most fastidious. These individual stamps are all right, and it only remains for the collector to use care in selecting clean specimens, be judicious in the choice of his album, and above all, mount them properly—not according to the old style, but arrange neatly on hinges, always being sure that the hinges are clean. Then he will have a real ornament—something which will always look well, and which will call forth favorable comment wherever seen, whether at school, at the society, or in the drawing-room.

In discussing beauty the subject of collecting used or unused specimens naturally arises. This has long been a mooted question with Philatelists, and one which has never been satisfactory answered. A collection of unused

stamps certainly looks very pretty, but I don't think you would agree to discard all those rare used ones and cling alone to the new, and vice versa. So the only sensible solution is to do as most of us have always done—collect both, unused when you can get them, and when that is impossible take as lightly cancelled specimens as you can find, or better still, if you can afford it, keep them separate, with an album devoted solely to each.

New Forgeries, Circular No 2.

American Philatelist.

The Philatelic Protection Association hereby warn Philatelists against the following forgeries which have been brought under their notice since the issue of the last circular:

BADEN. 1862. 18 kreuzer, perf., both light and dark green.

(A very dangerous imitation, and with many various postmarks).

BAVARIA. 1850. 12 kr. red and 18 kr. yellow. (These are also dangerous, and have various postmarks).

BRITISH BECHUANALAND. Most of the surcharges on the Cape stamps and on the English 1-2 d. have been shown to the Association both with inverted and double forged surcharge.

BRITISH EAST AFRICA, 1-2 an., 1st issue on English 1d., with forged surcharge.

CAPE OF GOOD HOPE. 1s. green

CEYLON. Various postcards with forged surcharges, and also bogus surcharge.

FIJI ISLANDS. 1874. The 3d. green and 6d. rose, with forged new value in cents, and V. R. in Gothic or plain type.

MEXICO. 1868. The full set of four values, new and dangerous imitation.

SCINDE DAWK. 1-2 anna, white.

The Committee of Experts of the Philatelic Protection Association will be happy to examine and report upon any specimens of the above-mentioned stamps, on condition that such stamps are sent to the Secretary accompanied with sufficient postage for reply.

Charles J. Phillips,
Secretary.

LONDON, Oct. 1, 1891.

Mr. L.W. Durbin,

"Let us have peace." These were the closing words of President Tiffany's address to the second annual Convention of the American Philatelic Association, held at the Trenton House, in Chicago, August 8 th. '87. Hardly had the President uttered these words, when the Association was startled and pained by a telegram announcing the death of its Treasurer, Mr. L. W. Durbin.

Leonidas W. Durbin was born in Rising Sun, Indiana, on Aug. 18th, 1849, and was consequently 38 years old. At the age of nineteen he began his stamp busi-

ness at Philadelphia, by purchasing an interest in the firm of Mason & Company. This connection severed in a short time, and in 1870 he established the business which he held up to the time of his death. In 1874 he published the first number of the *Philatelic Monthly*. During the thirteen years, he published sixteen editions of his catalogue, and many other valuable philatelic publications, the principal one being Homers' History of U.S. Envelopes. His stock was a valuable one for he could supply about everything in the philatelic line.

After Mr. Durbin's death Mr. Hanes took the stock and carried on the business under the name of Durbin and Hanes. Among Philatelists Mr. Durbin's word was as good as a bond, and his name on the back of a stamp was a guarantee.

DIED.

CHALMERS.—On Saturday, Oct. 3rd., 1891, James Chalmers, aged 73 years.

We have not been able to learn the cause of his death.

Mr. R. M. Miller, of New Chester, Pa., was re-nominated for president of the Sons of Philatelic but declined the position.

The committee of the M. P. A. have signed a pledge of secrecy to kill all that declines a position at the coming convention at Detroit.

Alsace and Lorraine.

The stamps of Alsace and Lorraine are very interesting from an historical point of view. These countries in 1870 belong to France. In August of that year the German authorities issued the stamps which were used by their army in all parts of France occupied by them. They were as follows:

- 1870 1c olive green.
- " 2c red brown.
- " 4c gray.
- " 10c blue.
- 1871 5c green.
- " 25c brown.

In printing the stamps, the sheets of paper were first covered with net-work of fine lines, known to printers as tint block work, and then broad band were printed acrossed and vertically forming a square in which was the words "POSTES" at the top and "CENTIME" at the bottom, with the figure of value in the center. Errors were made by feeding the sheets in the press upside down after the net work was on, thus causing the inverted net-work error. After the cession of these providence, the stamps of Germany were aloan used there and are still in use.—UNCLE SAM.

A. P. A. GROANS.

- One application,
- Eight new members.
- Seventy resignations accepted.
- Nine more published.
- Total membership Oct. 1, 500.
- Wazzer Mazzer.

Pres. Tiffany, and Vice President Corwin, are both in new quarters.

The official journal exchanges regular with about 40 philatelic papers, both domestic and foreign.

The official journal has just opened a Stamp Dealers Directory, also an Exchange Department.

The Post Office for November gives us considerable talk about the A. P. A. library. Mr. Davison has written to most of the active members, asking for their opinion as to a permanent location of the library. To this he recived ten replies, all of which are in favor of New York City.

The Berlin Philatelic Society, complains that the A. P. A. members have "faked" stamps on their sheets, while here in circulation on the associations circuit.

Mr. Henry Coltz, the Supt. of International Sale Department, of the A. P. A., has written to the Superintendent of the Berlin Society to return, if possible, all sheets where stamps have been substituted. Upon rscipt of these Mr. Coltz, will do his utmost to fight it down and find the guilty party. He says: "Substituting stamps is nothing else but stealing and the person doing so is lible to serve a term in states prison. Did that person ever think of it?"

Go for 'em Hank, and sing 'em a song on your guitar. Oh! you are a PHILATELIC HUS'LER, You are, you are, you are.

Chronicle.*Quacker City Philatelist.*

AFGHANISTAN. 1 ab. blue green on thin pale rose, wove paper; 2 ab. black on white laib batonne; 1 ru., purple on pale green, wove batonne.

BOLIVAR. It is now said the 10c. is red and the 20c. blue, not as previously reported.

BRAZIL. The 10r. journal stamp is now on white paper and there is a 20r. green. We have also seen the 100r. violet of the old type.

BRITISH CENTRAL AFRICA. All of the British South Africa Co's. stamps, except the 1-2d., have been surcharged "B.C.A." in black for use in countries north of the of Zembesi.

BRITISH NORTH BORNEO. The 10c. blue is surcharged in black in two lines, "6—Cents."

CONGO FREE STATES. They report that 2000 of the 15c. stamps have been surcharged for use as 5c.

CURACAO. The 30c. is surcharged in black in two lines "25—Cent," covering nearly half of the stamp. It is said that the 50c. violet has been similarly treated.

FIJI ISLANDS. The surcharge 2 1-2d. has been replaced by a definitive issue. This differs from the current type by having the figures of value in the lower corners with the words "postage" between them. Chocolate brown, perf. 10.

HUNGARY. The current 5kr. has the figure of value in black instead of color.

JOHOR. We have seen the 24c. green surcharged in black in three lines "Johor—Two—Cents."

LABUAN. The 8c. is surcharged in black in two lines "6—Cents." Hereafter the stamps of North Borneo will be current here.

MADAGASCAR. There is a 15c. blue on pluish, of the type-set design noted last month and 1fc. and 5fc. are expected. The 10c. black on lilac has been surcharged 5c. in black and the 40c. has been surcharged 25c. in blue.

MAURIQUE. The 2c. is surcharged in three lines "Timbre—Post—01c. Martimque" in black.

NEGRI SEMBILAN. This is one of the minor States on the Malayan peninsular and uses the 2c. of Straist Settlements with the name surcharged in two lines in black.

NOSSI-BE. There are several new surcharges here for use as unpaid letter stamps. The value is in figures in the center, "Nossi-Be—chiffre—taxe," in two lines above and "A Percevoir" below. The surcharge is in black, 20c. on 1c., 30 on 2c., 50 on 30c., 35 on 20c., 1fc. on 35c.

PERAK. The 6c. is surcharged 1c., and the 24c. is surcharged 2c., in quite a number of different types and colors

PPILIPPIN ISLANDS. The 5c. is now olive brown and the 20c. printed a deep salmon.

UKUGUAY. The 5c. violet of 1886 has come into use again.

MICHIGAN PHILATELIC SOCIETY.

(To be organized at Detroit, December 3, 1891.)

The following have been nominated for respective officers for the ensuing year.

For President. Dr. G. F. Heath, Monroe.	For Ex. Super. Henry Mc. Connell, Clarion.
For Vice Pres. C.J. Van Valkenburg, Manchester.	For Lit. Board. G.A. Marlin, South Haven. R.E. Smith, Bellville.
For Secretary. A.H. Crittenden, Detroit.	J.T. Percival, Port Huron.
For Librarian, W. Boers, Detroit.	

To the stamp Collectors of Mich.

Gentlemen:—Shall the M. P. S. be successful and a permanent association? Your unanimous reply is "Yes." Your affirmative answer is not only required, what we want is a good deal of *vim*, lots of *action* and a class of collectors *that will not give up easily*. With all this the Michigan Philatelic Society can be propelled to the highest pinnacle of success. "In union there is strength," and in the matter of stamp collection it will be found that the old adage holds just as good as ever it did in another cause. Now gentlemen upon you depends the future, and upon you rests the prosperity and success of the Michigan Philatelic Society. The convention will meet at Detroit Thursday Dec. 3rd., and every one interested in Philately are cordially invited to attend. Owing to the fact that Mr. Shaw, of Jackson, has been refused second class rates on his paper, the HUS'LER offers itself as the official organ.

List of Proposed Members.

- No.
1. A.W. Shaw, Jackson,
 2. Henry Mc Connell, Clarion,
 3. C.J. Van Valkenburg, Manchester,
 4. Otto H. Meyer, E. Saginaw,
 5. E. G. Meseroll, Jackson,
 6. Wm. Randall, Belleville,
 7. H. F. Borgman, Detroit,
 8. R. H. Gaines, Jackson,
 9. Martin Pobuda, E. Saginaw,
 10. A. H. Crittenden, Detroit,
 11. H. W. Boers, Detroit,
 12. Alex Girondin, "
 13. John Miller, "
 14. Theo. Pardee, "
 15. W. F. Desertell, "
 16. B. E. Wesley, Jackson,
 17. O. M. Seland, Grand Haven,
 18. J. T. Percival, Port Huron,
 19. G. A. Martin, South Haven,
 20. F. J. Baldwin, Coral,
 21. R. S. Appleton, Detroit,
 22. Charles Henze, Detroit,

23. Thos. Mc Carthy, Detroit,
24. R. E. Smith, Belleville,
25. John J. Spencer, E. Saginaw,
26. C. S. Forbes, Belleville,
27. R. E. Smith, Detroit,
28. J. F. Heukel, " "
29. Walter F. Desotell " "
30. Geo. F. Heath, Monroe,
31. Frank Williams, Detroit.

A CORRECTION.

Notice to the M. P. S. friends:

Since the invitation cards were mailed, and pages 6 and 7 printed, the committee has decide to hold the convention at 3 P. M. Wednesday, December 2nd, at Room 2 Butlar Block, 82 Grisvold St.

This is Fresh.

The Detroit Philatelic Society was organized Monday, Nov. 23d, with a tent of 15 members. The officers are as follows:

President. A. H. Crittenden,

Vice Pres. Charles Henze,

Secretary. H. W. Boers,

Treasurer. Theo. Q. Pardee,

Librarian. R. E. Smith,

Ex. Manager, R. S. Appleton,

The society will hold their meetings every alternate Monday evening. Next regular meeting will be held December 7th.

In a recent letter from friend Crittenden, he says "we want an official organ. Can the HUS'LER fill the bill?" Yes, dear brother, we'll sing your song, that is—if-if—a-you—kids will pump the bellows (by subscribing).

Mr. H. P. Boyle has given up the idea of publishing the Annual, by which he will loose nearly \$100.

Sons of Philately.

This is one of the most thriving and successful of societies in the states. It was organized Jan. 1, with Mr. Robert M. Miller as president. Although it is but ten months old it has over 100 members. An auction department will be started the last of Dec.

Auction Sales.

R. R. Bogert & Co. held their 28th auction sale on the evening of October 28th. The sale must have been well attended for the net proceeds were \$1,719.00. The highest price realized was \$65.00, this was paid by Mr. Deats, for the U. S. 1869, 15c., with inverted medallions.

We have received the catalogue of The S. B. Bradt Co's. 3th auction sale, which will take place on December 16th, and will consist of the collection of Mr. Wm. H. Leckie, of Chicago. The collection has been over twenty years in forming and contains many desirable stamps. The most noteworthy stamp in the sale is the Nashville 10c. green. Their fourth sale will be held about the middle of January, and will consist of a very fine lot of stamps, put up by various parties.

Detroit Notes.

UNCLE SAM.

The only paper issued in this city, which publishes anything of interest to Philatelists, is *The Effort*, which devotes a portion of its space, each month to Philately.

There are several hundred collectors in this city, but comparatively few of them are known to me. I should like to meet all of them, if possible. We want them to join the M. P. S.

The Detroit collectors hope to see a large number outside collectors at the convention of the M. P. S., and promise that they will set 'em u—use you well. Let every body come, so that we can have a rousing convention, and awaken the collectors of the state from their torpor.

Among the best known collectors here are; H. W. Boers, who has a collection of about 3 500 varieties, including some very good ones. R. S. Appleton's album contains about 2 500; J. F. Heukels' collection numbers about 2 000; A. H. Crittenden collects only the stamps of North America, of which he has a very good collection. He also unites dealing with collecting, and has a very extensive trade. Will treat more of the Detroit collectors in the next issue of the HUS'LER.

The formation of the M. P. S. is being viewed with great pleasure by the Detroit collectors, over

a dozen have already stated their intentions of joining, and "still there's more to follow." A branch society will probably be started here, as soon as the M. P. S., is organized. Would it not be a good idea to establish one in every locality where five or more collectors can be brought together?

And Then Some News.

Lohmeyer dances all over Canada.

The Southern Philatelic Society is striving to be on the broad road to success, with Mr. Lorimer Drury's hand on the helm.

Dr. Heath, of Monroe, Mich., recently spent several days at Chicago, sight seeing, in company with W. P. U. members. We hope to see the Doc. at Detroit.

The C. H. Mekeel Stamp and Publishing Company, will soon publish an album for Mexican Revenues. They have already received 37 subscriptions.

F. H. Borgmen & Co., of Detroit, having sold their large stock of stamps to Mr. A. W. Shaw, of Jackson, now turn their attention to the *Effort* and the International Advertising Bureau.

J. K. Tiffany, of St. Louis, owns the most complete philatelic library. Of bound volumes he has 97 per cent. of all the philatelic papers ever published.

The Philatelic Society of Canada, has seven branches in running order.

Dick Flints' Part.

By

D. F. HIMSELF.

"I believe it for my Mother told me so."

When we go to the theater, we generly use approval stamps, and if the "cop" interferes we surcharge his "mug."

Any stamp dealer can order direct from the manufacturer, or have his order filled, while he waits to hunt up customers.

Is Michigan backward in stamp matters? Well I guess not, Michigan has Philately by the tail, and a tail holt is good enough for us. Eh! brother Shaw?

Please remember that the price of this paper is only twenty-five cents per year,—but you must have the ready-go-down, as we have no use for subscribers who do not send rocks.—twelve-papers guaranteed.

When they get us cornered we are willing to admit that there are a few things that we don't know. The *California Phil.* comes into our sanctum loaded to the mzzle, with the following cart ridges:

"There are over 2,500 stamp collectors in San Francisco."

"The A. P. A. has over 6,000 members."

"There are over 600,000 stamp collectors in the United States."

"Die cut gummed hinges are im-

ported from Paris."

Yes, the last time that we was in Paris, we called at the Philatelic Gummed Hinge Factory. It is a very large establishment, and gives employment to 847 people and turns out many thousand gummed hinges per day.

Those 600 000 stamp collectors are all subscribers of the HUS'LER.

The last report we received from the A.P.A., there was 7 828 living souls knocking at the entrance gate for admission, and only one resignation up for target.

Pshaw, there are 8 555 bona fide Philatelists right here in our town.

The *Southern Phil.* says that they recived the following:

La Collectionneut de Timderes Post. Illustriertes Breifmas; kee Journal. El Revista Flalctica Internayeonalle. El Correo del Caribe: and the Stamp World.

In reviewing them they make these comments, No. 1. "Printed in German a truly good paper." No. 2, "(French) Exceeding interesting." No. 3. "It is printed in Italian and is very interesting." No. 4- is a Spanish paper. "Contents very good." No. 5. "English. could not read it."

Now you look here Gussie, you may be pretty cute, but we will bet our old pork barrel, that you can't get all this razzledazzlehog-haveigot'empiggie, nowyoubetyo-urtlittlekittie, through your brain. if you did you would doubtless be taken bad with hemorrhage of the Cereballum affecting the Pons Varolii, and death would soon follow. No Gus, we are not stuck on that part of the review.

THE HUS'LER, it will *hus'le*.
You bet! we'll *hus'le* too;
We'll set up nights to think of stuff,
To *hus'le* out for you.

We will swap with all Philatelic Journals (no extinct animals wanted), that are published regular. One copy only is desired or will be sent. We don't get our circulation up that way, do we Jennie?

Why don't you subscribe dear brother, Oh, why do you tarry so long? THE HUS'LER is ready to give you, monthly a dance and a song.

A copy of this issue of THE HUS'LER goes to Washington, to hold a private interview with Mr. Wanamaker, and deliver a second class rate plea. We are quite sure that John wont give us the G.B. for "when election day comes round we'll be there."

THE HUS'LER is a journal,
It's *hus'led* up quite neat;
T'will *hus'le* out just once a month.
And *hus'le* with both feet.

Mary had a little book of foreign stamps you know, and every where that Mary went she took that book also. She carried it to school one day, (this was against the rule) it made the teacher very vexed, to have those stamps in school. But Mary turned to her and asked, "Where's Sarawak? just begin it," the teacher scratched her knowledge box, and said she wasnt "in it."

It's all the fashion to subscribe for THE HUS'LER. If you once

subscribe you will never be without it. Say! do you know that "he who hesitates is lost"? Don't sleep untill you have sent us your subscription and help yourself by helping us. No other stamp paper in America give so much value for the money. Please remember that we have a well equipped print shop, and do job printing, so if you are in need of any, just mention it.

Mr. E. T. Parker, of Bethlehem, Pa. sends us several copies of his monthly price lists of postage stamps, in which we find many decided bargians. The lists are published on the first of each month and are mailed free of charge to collectors who furnish him with their address.

THE HUS'LER is a paper,
Hus'led up in modren style;
It's *hus'led* full of *hus'ling* notes;
To *hus'le* up a smile.

In Sept. issue of the *Post Office*, we noticed a poetical ad. of a Stamp Co., in Minn. Said Stamp Co. may be blizzards great, but if they would put *our* name on all the rhymes that *we* get up they could "get there just the same."

Now if you think THE HUS'LERs nice,
Just *hus'le* to us the subscription price
And in return we'll *hus'le* too,
And *hus'le* THE HUS'LER out for you.

On another page will be found the circular of the Michigan Philatelic Society. Please read it over carefully and send in your opinion on the subject.

The Chicago Philatelic Society has started what is known as the "Worlds Fair Philatelic Funds." Each member has an opportunity to donate all the stamps, literature, (and money) Etc., he wishes to. This is put up at auction and sold to the highest bidder. If there is enough donated to make it an object, the sale will hereafter be advertised. At a recent meeting fifty lots were sold, and the proceed turned over to the "Fund." This is a starter, but the boss better keep his eye on said "Fund."

The Southern Stamp and Pub. Company, thinks that they are hus'lers. Why the other day when buisness did'nt pay, they thought of a very nice way, to make their window gay; so in order to be fame they bought a picture frame, foreign envelopes, was their game Oh' hundreds of people came to see the curions sight, they looked with all their might (some stayed 'till one at night) and,—and,— I guess that all.

The new postal card will be brought into use before many moons. They are of two sizes—a large minilla card for buisness men and a smaller pearl-colored card for the gentler people. There was 7 000 000 of the "he" cards and 5 000 000 of the "she" cards shipped to the sub-agent at St. Louis, the third of Sept. The cards will not be issued until all our larger cities have been supplied aud sufficient large stock on hand.

Pres. Harrison in his last annual message to congress did not even

mention the fact that you should subscribe for THE HUS'LER.

-ADVERTISEMENTS-

Please mention *The Hus'ler* when answering ad's.

SEND 2 CENTS

For our new list and

FIVE STAMP PAPERS FREE.

Minnesota Stamp Company,
BENSON, — MINN.
HUS'LER.

PENINSULAR PACKETS.

13 VARIETIES EACH.

- No.
1. Austria, Azores, Barbados, Bavaria.
 2. Belgium, Bosina, Brazil.
 3. Canada, Ceylon, Chili, Cuba.
 4. Denmark, Dutch Indies, Egypt.
 5. Finland, France, Germany, Greece.
 6. Gautemala, Hungary, Italy.
 7. Jamaica, India, Mexico.
 8. Netherland, Norway, N.S. Wales.
 9. Portugal, Porto Rico, Russia.
 10. Spain, Sweden, Switzerland.

Price 10 Cents Each.

APPROVAL DEPARTMENT.

Upon receipt of satisfactory reference there will be sent to collectors an assortment of stamps from which to make selections, we allow a discount of 35 and 40 per cent. from the prices, and as we guarantee to price all stamps not higher than the real market value, we cannot allow any higher commission, as it is impossible to allow more on them, unless they are priced accordingly.

Michigan Postage Stamp Co.
Manchester, — Michigan.
HUS'LER.

POSTAGE STAMPS!

A few inducements for you to send for my APPROVAL SHEETS.

Reference required. I Pay Postage both ways.
30 per cent Commission on all stamps sold.

All stamps priced at or under Scott.

Used U. S. Stamps taken in payment of sums less than one dollar. Try a sample, will cost you nothing.

HENRY McCONNELL, CLARION, MICH.

BARGAINS IN

U. S. DEPARTMENT

Stamps. 10 var. of the above cat.
over \$2.00: Price \$1.00. 5 var's.
under \$1.00: Price 50c.

H. F. Dounkhorst,
5 Seventh St., N. W. Washington D. C.

STAMPS!

All Genuine:

Rare varieties China, Nicaragua
Honduras, Old Japan and Egypt,
Rumania, Peru, Hawaii, fine old
U. S., War, etc., with an ELEGANT
Stamp Album, only 25c.
Also assorted rare Mexico, Ceylon,
Guiana, Turkey, Costa-Rica, etc.,
only 10c. 26 page Price List free!
AGENTS WANTED at 33 per
cent commission.

STANDARD STAMP CO.,
23-5 Laselle St., St. Louis, Mo.

Send for the Peninsular Port-
folio!! It contains 60 stamps
from which we will allow a
commission 40 to 50 per cent
when sent on approval. Send
for one but make a promise.
Michigan Postage Stamp Co.,
Manchester, Michigan.

DONT WAIT!!

For the clouds to roll by John,
but send for the following bargains

- § Austrian Italy, '65 5 var. \$ 25.
- § Alsace Lorr., 7 var. compl't. 25.
- China '85 3 var. complete. 14.
- § Honduras, Official '90 11 var. 35.
- § Mexico, '64 4 var. complete. 09.
- “ '72 5 “ “ 23.
- § Nicaragua, '90 1c to 10p com. 40.
- “ “ wrappers 3 var. 10.
- § Peru, envelope 3var (cat.40c) 23.
- Spain, 50 varieties. 45.

100 var. including Egypt,
Hamburg. Heligoland, Mexico,
Etc., many unused only 15.

§ Means unused, 10 per cent
discount on orders over \$1.00
from above list. Postage extra on
all orders under 50c.

AGENTS WANTED.

33 per cent commission allowed.
-FREE! 3 unused Foreign
Stamps to all answering
this ad. and mentioning this
paper.

A. H. CRITTENDEN
101 Levetette St., Detroit, Mich.

A FIRST CLASS BARGAIN

Our Dealers Out

For a short time we offer the following complete out

THREE DOLLARS

500 Stamps to retail at one cent each.

200 " " two "

75 " " three "

10 Ceylon. 5 Chila. 5 *Cuba. 5 Natal. 5 Victoria. 5
Rico. 5 Sweden Official. 50 Portugal. 30 Germany. 5
Unused. 20 France. 20 Great Britian. 20 Austria.

35 South American

To this we add 60 large Approval Books with
name printed on the cover, 50 Note Heads, 50 Envelope
printed and 1-2 inch adv. in THE HUS'LER, for five m
Remit by Postle Note and send ten cents extra for postage
Address

Michigan Postage Stamp Company
Manchester, - - - Michigan

THE PHILATELIC HUSLER.

Published monthly in the interest of Stamp Collectors.

Vol. 1.

JANUARY, 1892

No. 2.

The Philatelic Husler.

Devoted to Stamps and Stamp Collecting.

DESCRIPTIONS: To the United States
Canada, 25 cents (Postal Note) per
To all other countries 37 cents.

J. VAN VALKENBURG,
Publisher and Editor.
CHESTER, MICHIGAN,

SPECIAL PRICES.

SETS.	VAR.
Honduras '65	2 \$ 20
Hungary, assorted	8 05
Japan, do	12 15
Mexico, do	50 1 00
do '64.	4 10
do '66.	4 1 50
do '86.	10 1 00
do Official,	10 10
Salvador, '90.	9 10

PACKETS.— No. 12 contains 50 var. Mexican, only 1.00. No. 13 contains 30 var. Brazilian .50c
No. 14 contains 40 var. U. S. .75c. No. 15 contains 50 var. U. S. 1.00.

APPROVAL SHEETS }
APPROVAL SHEETS } At 33 1/2 per cent. com.
APPROVAL SHEETS }

SEND FOR OUR NEW PRICE LIST.

The N. H. Bullard Stamp Company,

St. Joseph, — — — Missouri

Approvals! Sheets of fine Stamps
at 33 1/2 per cent. discount.

100 var Foreign Stamps 10 cents.

Jack J. True, Eureka Springs, Ark.

DONT FORGET!

TO RETURN

OUR BOOKS!



Send for the Peninsular Portfolio!! It contains 60 stamps from which we will allow a commission 40 to 50 per cent when sent on approval. Send for one but make a promise.
Michigan Postage Stamp Co.,
Manchester, Michigan.

WINWARD ISLANDS.

One of our correspondents in the Windward Islands has just made a visit, bringing with him a lot of scarce stamps, including rare GRANADA and St VINCENT stamps, also many desirable stamps of St. Lucia, Trinidad, St. Vincent, Etc. To new correspondents sending us reference, we shall be pleased to send approval sheets of these stamps at low prices. Dealers supplied with stamps from this group.

STAR STAMP Co.,
ITHACA, N. Y.

WAZA BARGAINS

- France and Lorraine. 7 var. complete. \$.25
- Italy, '85 3 var. complete. .14
- Honduras, Official, '80. 11 var. .75
- Mexico, '64. 4 varieties complete. .09
- do '72. 5 do do .23
- Paraguay, '90. 1c. to 10c complete. .40
- Main, 50 varieties. .45

100 varieties including Egypt, Hamburg, Heligoland, Mexico, Etc., many unused only 15 cents.

10 per cent. discount on orders over \$1.00. Postage extra on orders under 50 cents.

STAMPS WANTED to sell! Stamps at 33 1/2 per cent. commission. 3 unused Foreign Stamps free to all sending this paper.

H. CRITTENDEN, DETROIT, MICH.
1101 Leverette St.

\$22.19 FOR \$5.00.

THE CHEAPEST LOT FOR DEALERS.

Catalogue Price.

3 Sets Nicaragua, 1891, complete, Adhesives, Envelopes and Wrappers,	\$ 3.00
3 Sets Salvador. 1891, complete, Adhesives, Envelopes and Wrappers,	3.00
3 Sets Portugal. 10 var., very fine, inc'l. 150 and 300 Ries.	1.05
3 Sets Mexico, 20 varieties.	1.50
3 " Argentine, 10 "	1.00
3 " Mexico, 1864, 4 "	.75
3 " Heligoland 18 "	1.44
3 " Hamburg Env. 7 "	.63
3 " " 1 1-4, 2 1-2, 4 "	.28
3 " Belgian, Parcels, 5 "	.54
200 Stamps to sell at one cent each,	2.00
100 Stamps to sell at two cents each,	2.00
200 Central and South American stamps will retail for at least	5.00

\$22.19

The entire lot will be sent on receipt of \$5.00.
Order at once and mention this paper.

C. L. Moreau,

122 West 48th Street,

NEW YORK.

ce.

.00

.00

.05

.50

.00

.75

.44

.63

.28

.54

.00

.00

.00

9

★ **SAMPLE COPY** ★
Why

Don't You Subscribe, Dear Brother?

THE PHILATELIC HUSLER.

"Dick Flints" Paper.

Published in the interest of Stamp Collectors.

VOL. I.

JANUARY 5, 1892.

No. 2.

AMERICAS' LAST EMPEROR DOM PEDRO.

Open your album to the page where the Brazilian stamps are and cast a look at the profile of the well-known ex-emperor who died in Paris, Friday, December 24, 1835, of diabetes. Dom Pedro was born in Rio Janeiro, Dec. 2, 1825; and was the son of Pedro 1. He was proclaimed ruler upon the abdication of his father in April, 1831, at the age of five years and some months. In July 23, 1840, he assumed the government, and in 1841 he was formally crowned emperor. Before he had been ruler a month, San Paulo revolted. In Minas Geraes an insurgent army of 6000 fought the emperors troops but was defeated. In 1850 Pedro forbade the sale of slaves in the interior of the empire, and in 1852 he aided Gen. Urquize to

establish himself as president or dictator of Uruguay, and obtained in return, therefor valuable concessions along the River Plate.

In 1860 Pedro traveled extensively through his dominions, and only ceased his journeying when a quarrel with England seemed imminent in 1862. The king of Belgium adjusted the difficulty, but in 1865 Pedro joined with the Argentine and Uruguay republics in a war upon Paraguay, the emperor taking the field in person and commanding at the battle which led to the surrender to him personally of the Paraguay army.

In 1867 he voluntarily opened the Amazon to the free navigation of the world. Following his war with Paraguay came his first step toward the abolition of slavery in the empire, and his edict to that effect was promulgated just before he sailed for Europe in 1871, and parliament voted in August to sustain the edict. The Emperor remained in Europe until March, 1872. In 1876 he made a well remembered journey to this coun-

try to visit the Philadelphia exposition, and went from here to Europe, the Holy Lands and Egypt.

In November 1889 Pedro offended the planters by signing a decree finally emancipating all slaves without providing compensation for their owners, and this act brought the planters to the aid of the Republicans. The regent blundered again by breaking up a political meeting in Rio Janeiro, and suppressing newspapers. Then followed ill-advised attempts to enforce discipline in the army, which resulted in drawing officers and soldiers over to the Republicans. Finally the republic was proclaimed, the armed insurgents took possession of Rio Janeiro; the emperor was sent for to come to the city, to be told that he was no longer ruler of Brazil, to be promised that his estate would be left him, and his civil list continued if he would abide. Pedro refused, and was then ordered to leave Brazil within 24 hours. The next day the imperial family were arrested soon after midnight, while in bed, and forced to dress and embark for Europe before daylight. The regent was shown scant courtesy, and the emperor and empress but little more, but they were all finally landed from the *Algoes* in Lisbon, on Dec. 7, 1889. Since that time he has remained in Europe. During his long reign he aided the prosperity and growth of his empire in every possible way. He was a liberal patron of art and letters, and was interested in every movement tending toward the increase of

education and enlightenment of his people. At the time of his accession, the treasury of Brazil was poor, and civilization in a very backward state. During his reign the country advanced greatly in power and wealth, railways, telegraphs, steamships and manufactories were built, and free education was established throughout the empire. Dom Pedro was a man of fine education, of upright and noble character. He was an ideal ruler, his first thought being always for the good of his subjects, and he was accordingly greatly revered by them.

A. E. S.

The old gent was an enthusiast on postage stamps, and was continually talking about them.

When a dude from the city called to see his daughter, he exclaimed "Uru-gu-ay!"

About a year later he was heard to moan in an undertone "Para-gu-ay."

—§§§—

The Surcharge Society of C. B. Corwin is said to be too busy collecting to hold meetings, etc., so says an exchange. We "wont" join that society, not by a jug full. Do you think that we want our eyes blacked? No thank you.

—§§§—

Mr. A. B. Merrill, of Everett, Mass., has our thanks for a copy of his "Fraud List." It contains

the names of 600 bona fide(?)—
what?

—§§§—

"Will you bid me come?" These are the words THE HUS'LER timidly asked when it first appeared, since then we have been blessed with one subscriber, a new moon, five feet of snow, a look at the new postal card, fought a sham-battle with Mr. La Grippe, had the tooth ache, and received a million "Please send me a sample copy, Etc." Did they bid us come? Look at our advertising patronage. Oh! *we're* coming Father Abraham fifteen hundred strong, shouting for subscribers as we march along.

—§§§—

We desire to thank the ardent Ph. Heinsberger, of New York, who prints his price list in seventeen languages, (all different!!!) collects bad debts and sells fountain gold pens, who can procure any book published, who answers no postal cards, Etc., Etc., Etc., Etc., (Etc.) for his never ending kindness in advsing us about our advertising rates. What Phillip! You a newspaper man? Who'd-a-thunk-it.

—§§§—

Who was the inventor of the postage stamp? You may answer Hili or Clambers just as you please, but Jonah is our man, for the following reasons:

- 1st. In the press for some time.
- 2nd. Issued on the third day.
- 3rd. Without perforations.
- 4th. Gummed on all sides.
- 5th. He said he was Hung-ary.

All nice Michigan Philatelists joins the M. P. A.

—§§§—

We went out hunting the other day, and after tramping around for some time we became somewhat tired of shooting(?) rabbits, so we sat down on a stump to recuperate, taking from our pocket the (latest) *Weekly News*. Oh! Gracious goodness! what was it that made us start? Why nothing else than a note announcing the "Michigan Philatelist."

DEAR MR. DESSOTELL:—Do you know the fate of the two journals that bore that name who journeyed on this earthly sphere years ago, who launched their yacht in the journalistic ocean, who raised up their voices and sang with glee, who walked on this shore for a year or more, and went with Mc Ginty to the bottom of the sea?

Luck to you brother, but we beg of you to change the name.

—§§§—

The November issue of the *Phil. Fraud Reporter* gives us the names of 86 "frauds." Among others we find the name of Iva L. Lee, who is the son of one of the prominent ministers of Atlanta. Pass the "□". \$\$\$\$'s wanted for home missionary work.

—§§§—

"All the world's a stage,
And all the men and women
merely players." *Shakespeare*.

Hump yourself, send us two shillings, join THE HUS'LEERS troupe. *Dick*.

MICHIGAN PHILATELIC ASSOCIATION

(Organized at Detroit, Dec. 2nd 1891.)

The following officers were elected for the ensuing year.

President, Dr. Geo. F. Heath, Monroe,
 Vice President, C. J. Van Valkenburg, Manchester,
 Secretary, A. H. Crittenden, Detroit,
 Treasurer, †A. W. Shaw, Jackson,
 Librarian, H. W. Boers, Detroit,
 Exchange Supt. Henry McConnell, Charion,
 Lit. Board. G. A. Martin South Haven, R. E. Smith,
 Belleville, J. T. Percival, Port Huron.

†Mr. Shaw cannot accept on account of his buisness, so the office is vacant.

SECRETARY'S REPORT.

At the convention of the association which was held at Detroit, Dec. 2nd., Dr. Heath presiding, a constitution similar to that of the A. P. A. was adopted. The following are a few of the principal points.

"Any stamp collector may become a member by applying to the secretary, such applications to be signed by at least two references. The names and address of applicants shall then be published in the next number of the Official Journal, and if no objection is received, the applicant shall be considered a member, upon payment of dues."

"The dues shall be 50 cent per annum payable to the secretary in advance."

"Whenever five or more members residing in any locality shall desire, they may organize themselves into a local society, and become a branch of this association."

Any further particulars regarding the constitution and by-laws will be furnished by the secretary on application.

The dues are now payable for the ensuing year and should be sent to the secretary as soon as possible. It is hoped that every member will respond promptly.

Every member should secure at least one new member. We must work to place our association on a solid foundation.

The exchange department will be in running order soon, and I hope it will be well patronized by all the members.

An official organ is very much needed by the association, and papers desiring to act as such, will please communicate with the secretary.

I shall be pleased to hear from members at any time, and all suggestion for the good of the association will be thankfully received.

Following is the list of members
December 15th.

- A.W.Shaw, Jackson,
- Henry Mc Connell, Clarion,
- C.J.Van Valkenburg, Manchester,
- Otto H. Meyer. Saginaw, E.
- E. G. Meseroll, Jackson,
- Wm. Randall, Belleville,
- H. F. Borgman, Detroit,
- R. H. Gaines, Jackson.
- Martin Pobuda, Saginaw, E.
- A. H. Crittenden, Detroit,
- H. W. Boers, “
- Alex. Girondin, “
- John Miller, “
- Theo. Pardee. “
- W. F. Dessotell. “
- B. E. Wesley, Jackson,
- O. M. Leland, Grand Haven,
- T. Percival, Port Huron,
- G. A. Martin, South Haven,
- F. J. Baldwin, Coral,
- R. S. Appleton, Detroit,
- Charles Henze, “
- Thos. McCarthy. “
- R. E. Smith, Belleville,
- John J. Spencer, Saginaw, E.
- C. S. Forbes, Belleville,
- R. E. Smith, Detroit,
- J. F. Heukel, “
- Frank Williams, “
- Geo. F. Heath, Monroe,
- A. Morisette, Del Ray,
- C. F. Heyerman Detroit,
- C. W. Bennett, “
- Earl K. Hasse, “
- Wallace Brown, “
- Howard Beck, “
- T. L. W. Porte, Akron, Ohio.

Address all communication to
A. H. CRITTENDEN, Sec'y.
101 Leverette St.
DETROIT.

Dec. 15th,

M. P. A. ?'S.

Will we have an aluminum badge?

Where will the next convention be held?

When and where will the first auction sale be held?

My Brother, have you sent your dues to the secretary?

Mc., is that exchange department running in good shape?

Can any person residing out of the state of Michigan be a member of the association?

Have you any Philatelic papers, if so did you present to the library? “If not, why not?”

Will we have monthly or bi-monthly meetings of the association at some of our central cities?

Why can we not have branch societies in such cities as Lansing, Jackson, Grand Rapids, Belleville, Saginaw, Port Huron, Etc.?

Would it not be a good plan for the secretary to issue a circular invitation, sending a number to each member and thus aid in securing new members?

Are you in favor of Mr. G. A. Martin for Treasurer? Then raise up your hand.



DETROIT NOTES.

The 2d meeting of the Detroit Philatelic Society, Branch No. 1 of the M. P. A., was held at the residence of R. S. Appleton, Dec. 7. A very pleasant time was passed. An auction sale was one of the first features of the meeting, and will be regular hereafter. Four new members were admitted, C. W. Bennett, T. L. W. Porte, Earl R. Hasse, and Wallace Brown.—This makes a total of 21, pretty good for a young society, Eh?

—†††—

Am sorry to announce that Mr. T. L. W. Porte, a popular member of our society, has removed to Akron, O., to take a position with the Warner Printing Co. We wish him success, and hope he will remember us, and let us hear from him often.

More anon*

A. H. C.

*We think this is "Volapuk," and that it means "some more next month." Ed.

—•—

Why does Charley (our namesake) Mekeel call the A. P. A. and the P. S. of C. the big sister societies? From all that we can find out concerning them they are more of a brotherly affair.

—†††—

To what place will the "Approval Sheet Frauds" go?
Hel-i-go-land.

Pinkham—What' Lydia? Oh no, the stamp man—is scratching the vegetation all off the top of his head. When the ire of the inhabitation is up to 99°, he will, well—Reminiscences—'60's—Good Old—By—Gone—Days.—When—we—was—a—kid, Etc. F. H. If you forget to send us a copy we will ship you nineteen "Fatal Stamps."

—†††—

One Dime—Oh!! Gosh!!!

A SWEET LITTLE BLACK LIST

The manager of the Michigan Postage Stamp Company wishes to state to *honored gentlemen* whose names appear below that his firm has not made any agreement to furnish complete collections to the entire community "just for fun," and that he has become some what tired of firing out monthly statements and he proposes to "cheese it."

In publishing these names, he requests every Stamp Dealer to "gently pass them by." Here they are. SWINDLERS!!!!



Chester Goodwin, Reading, Mass.
Tho. Merrill, Everett, Mass.



The above list will be published every month until settlement is made.

BELLEVILLE NOTES.

There are but few collections in Belleville. The best collection is owned by C. S. Forbes, otherwise known as "Doc." It numbers over 3000 varieties. He has nearly a complete collection of U. S. stamps, among the best is the New York 5c. black, complete set of Department. New York 3c. green, and all the early issues. He has also nearly all the early issues of Novia Scotia Newfoundland, New Brunswick and Quebec. In partnership with Mr. A. E. Smith he has since 1880 done a very large retail and wholesale stamp business. "Doc." thoroughly understands stamps and his whole mind is wrapped up in devotion to the Goddse of Philately. (and another female.)

—§§§—

A. E. Smith has a fine collection of nearly 3000 varieties. Since Mr. Smith began publishing the *Belleville Enterprise*, a number of years ago, he has not found time to devote to stamps, but he still retains his collection and makes additions to it from time to time.

—§§§—

Wm. M. Randall has a collection of over 200 U. S. and Canada only, he does a large retail stamp business, he also collects coins, minerals, fossils, birds eggs, relics, etc., but gives most of his time to stamp matters.

—§§§—

S. L. Pobbe has a large collection of U. S. only, but as we never have seen it, we can not give a description.

M. C. Conklin, Geo. Brown, R. and F. Clark, all have collections.

—§§§—

A. E. Smith, C. S. Forbes, and Wm. M. Randall have recently established a Collection Bureau, making a specialty of Philatelic debts, and have met with success thus far. They will give their hearty support to the M. P. A. BILLIE.


-ADVERTISEMENTS-

Please mention The Hus'ler when answering ad's.

Ups and Downs,
THE LONG
AND SHORT
OF IT.

It is that we are sending out the best APPROVAL SHEETS in America at 35 to 50 per cent. on all sales, and besides that, we give stamps to the amount of \$2.00 free of charge, to the agent selling the most stamps from our sheets every month.

Send reference for a trial lot.

 A stamp worth 5 cents free to all answering this ad'v.

PPPP ENN. STAMP COMPANY,
P P
PPPP PITTSBURGH,
P
P ENNA.
P STATION B.

A
FIRST CLASS BARGAIN
 Is Our
DEALERS OUTFIT.

For a short time we offer the following complete outfit for only \$3.00.

- 500 Stamps at one cent each.
- 200 " two "
- 75 " three "
- 10 Ceylon. 5 Chili. 5 *Cuba.
- 5 Nata 10 Victoria. 10*Porto Rico.
- 5 Sweden Official.
- 50 Portugal. 30 Germany. 50 fine Unused.
- 70 France.
- 20 Great Britian.
- 50 Austria. 35 South **AMERICAN.**

To this we add 60 large Approval Books, with your name printed on the cover, 100 Note Heads, 100 Envelopes, all printed and 1-2 inch adv. in THE HUS'LER, for five months.

Remit by Postal Note and send ten cents extra for postage.

Address

Michigan Postage Stamp Co.,
 Manchester, Michigan.

PHILATELIC FRAUD-REPORTER.

Monthly, 8 page and cover

Nobby
 ew
 cwsy.

Only
 ne
 perated.

15 Cents per year.
 Guy W Green.

Sample Copy fr
 Stromsburg, Nebr.

SEND 2 CENTS

For our new list and
FIVE STAMP PAPERS FREE.

Minnesota Stamp Company,
BENSON, MINN



Send for the Peninsular Portfolio!! It contains 60 stamps from which we will allow commission 40 to 50 per cent when sent on approval. Send for one but make a promise. Michigan Postage Stamp Co. Manchester, Michig

BARGAINS IN

U. S. DEPARTMENT

Stamps. 10 var. of the above cat. over \$2.00: Price \$1.00. 5 var. cat. over \$1.00: Price 50c.

H. F. Dounkhore

1005 Seventh St., N. W. Washington D.

HOW'S THIS?
 The X Packet contains 12 var. U. S. and Foreign Postage Stamps, including a Rare Prize Stamp, post free.....08c.

Price List Free.
 5 Stamps free to every new agent.

HEWITT AND WITHINGTON.

259 Wildwood Ave.,

JAXON.

MICHIGAN.

1000 Hinges and the X Packet 10c. Send Stamp for a selection of our fine Approval Sheets. 40 per cent. Commission.

Just Think of It!

1000! 1000!
1000!

Finely mixed Stamps containing Persian, Egyptian, U. S., (Old) South Central American, Mexican, African, Asia- Etc. only \$1.00 post

AGENTS + WANTED.

3 1/2 per cent. commission. Prizes, or net remittances of \$1.00 or more, reference or deposit.

J. L. Thomson,

West Hartford, Conn.

Box C. 135.

PACKET B, PRICE 50 CENTS.

Contains 200 all different Stamps, some good, from all parts of the world.

Department and many other desirable stamps. Just the thing for a beginner, collection numbers less than 1000.

W. S. KINZER, Wooster, Ohio.

MY SPECIALITY IS

APPROVAL

of Stamps for Beginners.

allow 30 per cent. discount

will send you an unused

free if you mention this

HENRY Mc CONNELL,

CLARION, MICH.

**GERMANTOWN
SPECIAL No. 1.**

Includes 300 fine varieties, only \$1.00. This packet is a *lulu* for the money, and if it does not give absolute satisfaction, money will be refunded. **Agents Wanted at 33 1/3 per cent.** Exchange wanted. Collections bought. Rubber Stamps a speciality. R. S. ELLIOT, Germantown, Pa.

FREE! FREE! FREE!

To the first person answering this advertisement and sending for stamps on approval, I will give a complete unused set of

NICARAGUA, 1890.

FREE! FREE! FREE!



Send at once.

V. B. Rule,

Branch Hill, Ohio.

BIG BOOM IN PACKETS.

Packet A. Contains 25 var. U. S. issues of '61., '69., and '72. Inter. War. and P. O. Dept. Cata. price over 30c. Price only 8 cents. Regular Price 15 cents.

Packet B. Contains 30 var. U. S. issues of '51., '68., and '70. Treas. 6c. War. Inter. Envelopes, Etc. Each Packet contains a rare 1872 7c. catalogue at 30c Price for the packet only 39 cents. Regular Price 55 cents

Packet C. Contains 30 var. rare Mexico, S. and Cen. America, West India, Etc. Price only 12c. Regular Price 20c.

STAMPS—ALL GENUINE.
100 all different, Heligoland, Japan, Spain, Hamburg, etc., with fine Stamp Album, *only 10c.* EVERY COLLECTOR should send for our **FREE** price lists, etc., and save money. The *finest approval sheets in America* at from 33 1/4 to 50% discount. **AGENTS WANTED!** (Valuable premiums!) We buy old U. S. and Confed. States stamps, also collections, for spot cash. Write us. **Standard Stamp Co.** 109 LaSalle Street, St. Louis, Mo. *Best stamp firm in America.*

WE SELL STAMPS!

WE SELL STAMPS!

Read our offers and send us an order.

OUR Mt. Washington Pack't contains 25 var. from Mexico, Ecuador, Honduras, Salvador, Etc. Many of the stamps are unused and rare. Price 25cts.

ANOTHER

This contains 50 var. good Foreign Stamps: Argentine, Chili, Jamaica, Etc., Price only \$0.10

Alsace and Lorraine 7 var.10
 Honduras, '78. complete.45
 Italy, Postal Packet, sur.12
 Postage Extra. A rare stamp free to every collector sending for our "IXL APRL" sheets at 35 per cent. commission. Give them a trial!!! **TASKER & BARKER,** Milton, N. H.

United States and **BRITISH COLONIAL**

Stamps.

A fine line, on approval, on receipt of reference. Also a line of the Stamps of all other countries. **1000 SOLD.**

In three years. We have sold 1000 of our packets, of 400 var., for \$1. One stamp in each, worth 50 cents. It is a bonanza for any collector.

PRICE LIST. **SEND** POST FREE.

W. H. BRUCE, Box 283. — HARTFORD, CONN.

C-H-A-T



An illustrated eight page and cover magazine for young folks. An elegant **STEEL ENGRAVING**, size 11 x 14 to every subscriber. Free Exchange Column. Puzzle Corner. (liberal prizes)

SUBSCRIPTION:—25c. per year. 15c. for six months. Don't miss it.

Chat Publishing Company
GRAND RAPIDS, MICH.

-APPROVAL : SHEETS-

AT

50% DISCOUNT.

Reference required.

W. S. Kinzer,—Wooster, Ohio.

AGENTS WANTED!!!

FINE—:0:— Approval : Sheets —:0:—
I N At 33 1/3 to 50 per cent. com.
N I A good stamp to ALL mentioning
ENIF this ad. 100 all different 25 cts.

..... 3, 4, 5, 6, 10, 15,
 Wanted for Cash 30 and 90c U.S.'90.
 **W.W. Dayton,**
Waukesha Co. STONE BANK, Wis.

ALUMINUM AGE

The national mechanical trade journal of original genius.

Now Volumn III. 25,000 monthly. 50 cts. per year. Adv. 10 cents per line; after Feb. 20 cts. **Newport, Ky.**

W m. M. Randall, Belleville Michiga **W**
 Dealer in { UNITED STATES and FOREIGN POST'G } Stamps.

Approval sheets a specialty. Send reference to my No. 8 Packet 20 var. U. S. Dep't etc., only 11 cts. A good Mexican Stamp to every applicant for Mexico

O 500 Stamps, to retail at one cent; 200 at two cents; 100 at three cents; 25 at five cents, making \$12.50; all will be sent postpaid on receipt of a postal note for \$1.99. **Michigan Postage Stamp Co., Manchester.**

THE PHILATELIC HUSLER.

Published monthly in the interest of Stamp Collectors.

VOL. 1.

FEBRUARY, 1892.

No. 3

The Philatelic Husler.

(MONTHLY.)

Devoted to Stamps and Stamp Collecting.

SUBSCRIPTIONS: To the United States and Canada, 25 cents (Postal Note) per year. To all other countries 37 cents.

C. J. VAN VALKENBURG,
Publisher and Editor
MANCHESTER, MICHIGAN.

OUR RESPONSIBILITY

WE HAVE sent samples of the HUSLER to all applying for them hoping they might be interested in the publication of a strictly Philatelic paper at a low price, and induced to subscribe. We know that there are Philatelic papers innumerable, but why and by whom are the majority of them published? Simply by dealers who abuse the second class rate privilege by issuing a price list disguised as a monthly magazine. It is a pleasure for us to announce that we are not publishing this paper in the interest of any one person or firm whose advertisement appears herein, but simply as a monthly journal devoted to Philately.

"A more interesting Philatelic magazine has never been published" is what one of our subscribers says, but as self praise is no praise we will not linger on that subject. We shall continue to make our paper as interesting as possible, moreover, we shall continue to improve it constantly in every way that seems advisable. We know that we have received an unusual amount of criticism from some of our brother editors, and we wish to thank them for their deep sympathy and generosity. Let every honorable receiver of this magazine examine the contents and judge for himself.

How about your subscription? You will

have to pay a fair price for this paper if you want it. No "fifteen cents a year" racket for us. We charge only what we think our paper is worth; if you are favorably inclined you can easily procure it. Only 25 cents per year, (12 copies guaranteed. If you have any doubts as to our business integrity, we refer you to any business house in Manchester.) a trifle when you think of the amount of enjoyment and instructions you can receive for the money. Trusting that our efforts may command us to your favorable consideration, we remain,

Yours respectfully

THE PUBLISHER.

PUBLISHERS—

of Philatelic papers, etc., are requested to forward me a sample copy of their paper.

DEALERS—

send your price list.

Earl R. Allen,

Box 34

Tipton, Mich.

THE

DETROIT PHILATELIST—

Will appear March 15, and will consist of twelve pages and cover. It will contain, each month, interesting articles by prominent Philatelists, also notes, etc.

An exchange department, for free use of subscribers, will also be a feature. Our subscription price is very low, only fifteen cents per annum, and we hope to receive your subscription at once. As an inducement to secure subscribers, we will accept fifty cents for four subscriptions. Address

DETROIT PHILATELIST PUB. CO.,

A. B. Crittenden, BUSINESS MANAGER,

101 Leverette Street,

DETROIT,

MICH.

AGENTS WANTED to receive ad's and subscriptions for the HUSLER. Send 2c. stamp for terms.



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 h! } D—O—N—T
 h! } OH! DONT!

BUY ANY STAMPS

until you have sent for my SHEETS at 33 1/3 per cent

I pay postage on sheets both ways. Special attention to beginners.

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1887. Established 5 years. 1892.

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Retail Dealer in Foreign Postage Stamps.
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American a Specialty,
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706 W. Fort St..

FREE! To any person sending for my approval sheets at 33 1/3 per cent. discount, I will give 25 **FREE!** Foreign Stamps

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For a short time we offer the following complete outfit for only \$3 00.

- 500 Stamps at one cent each
- 200 " two "
- 75 " three "
- 10 Ceylon, 5 Chili, 5 *Cuba
- 5 Nata, 10 Victoria, 10*Porto Rico, 5 Sweden Official,
- 50 Portugal. 30 Germany, 50 fine Unused,
- 70 France,
- 20 Great Britian.
- 50 Austria, 35 South

AMERICAN.

To this we add 60 large Approval Books with your name printed on the cover, 10 Note Heads, 100 Envelopes all printed and 1-2 inch adv. THE HUSLER, for five months

Remit by Postal Note and send ten cents extra for postage.

Address

Michigan Postage Stamp Co..

Manchester, — Michiga

AGENTS WANTED to sell Stamps at 33 1/3 per cent commission. 3 unused Foreign Stamps free to mentioning this paper.

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THE PHILATELIC HUS'LER.

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COLLECTORS QUIZZED.

PERSONS uninitiated in the various pleasures and vicissitudes of the Philatelic science look upon all the actions of the collector with wonder, not untingled with pity, for they think he has certainly become demented to spend so much time and money in collecting and classifying little pieces of colored paper. This state of affairs leads to very curious questions that are propounded to collectors by the non-Philatelist, a few of which we will try to answer on the part of the collector. "What is the use of stamps?" is a question quite frequently asked. The uses of it are three. First, the instruction which may be gained by a collector from stamps, if he follows out some of the following directions: Whenever he gets a new stamp, he should consult some good map, and find out through various sources, all

about the country in question, just how it is situated, its comparative size, its government, cities, natural peculiarities, and the chief export and resources. This may seem to be dry and uninteresting, but if followed out, it will give an additional charm to Philately, make it more useful, and raise you above your fellow collector, who do not take advantage of the opportunity that is offered them of obtaining knowledge in a pleasant way.

The second use of stamp collecting is, while a person has something like stamps to take up his attention, he does not have to go upon the streets for amusement, and thus keep him out of mischief.

NOTICE:—We have just revised our list of names, and you who have not yet subscribed should do so if you wish to receive the HUS'LER hereafter. Remember this paper is no advertising scheme, but it is a magazine of original genius. The Publisher guarantees 12 copies per year.

The third use is, it brings you into communication with a good class of people, for we have noticed that the persons who take active interest in stamp collecting, and "stick to it," are usually persons with whom we are proud to claim friendship.

Another question that requires answering is, "What's the fun in it?" This is a question that is quite easy to answer. What is the fun of collecting anything? Merely the satisfaction of having more of "some rare things" than some other person; a sort of competition amusement, and competition is the life of sport, as well as trade.

Besides this, a collector sees more or less of the beauty and antique in his hobby, which gives it an additional charm to his eyes.

"If the stamps (which are cancelled) are not good to carry letters, why are they of any value?" They are worth something because they are in constant demand for collections. "Why is one cancelled stamp of more value than another?" Cancelled stamps are valuable in proportion to their scarcity and the trouble connected with getting them.

The Philatelist has the advantage over most other collectors in the portability of his hobby, for no matter how large a collection he may have, he can put it all in one album carry it about and compare with his friends with greatest ease; while the Numismatist, who has anything like a complete collection of coins, has almost to hire an express wagon to carry all his albums and cards full of heavy coins.

The Mineralogist is still worse off than the coin collector, for he has to have a whole room to hold his specimens.

The Oologist is liable to break his eggs, and unless he uses great skill in preparation, his eggs will not be fit for a collection. Besides this, egg collection entails a certain degree of cruelty, which is best left uncultivated.

In addition to this, the Philatelist becomes acquainted with a great many words of foreign languages, and also with various monetary systems of different countries. Another charm is lent to stamp collecting by the satisfaction attending the possession of anything that comes from a great distance.

To sum up everything, we find that a stamp collector has not only one of the most instructive, but the most convenient of amusements, and the last, but by no means least, the beautiful array of many colored stamps in our attractive albums, makes a sight of which we may well feel proud.

— § § § —

INTERESTING STATISTICS.

A BIT over a century ago when Benj. Franklin was postmaster in Philadelphia, it was the custom for newspapers to be carried on the outside of the mailbag, now instead of postboys going on horseback once or twice a week.

there are immense trains of cars with tons upon tons of mail. The different in one hundred years is inestimable. The larger part of it has come about in the past few years. As cheap postage and quick transmission of mails, have made this mighty increase.

Previous to 1845 the charge for postage was reckoned on the scale of distance. For 30 miles or less it was 6c. for a single sheet of paper; over 30 miles and not more than 80 miles; 10c. Over 80 miles and not exceeding 150, 12 1-2c. Between 150 and 400 miles 18 1-2c. More than 400 miles, 25c. It was generally the custom for receiver to pay the postage, it being charged on the letter and the amount collected on delivery.

For every double letter composed of paper, twice this rate was charged. No envelopes were used, the letter being addressed on the back and secured by a small gummed wafer.

"There is no great loss without some small gain", as will be seen. On the night of March 3, 1845, the nation was relieved of John Tyler as President, and a substantial reduction in postage was made, which may be called the first sensible one. The law now reads:

For every single letter or MS., or paper of any kind, by and upon which information is asked for or communicated in writing or by marks or signs, conveyed in the mail for any distance under 300 miles, 5c.; for any distance over 300 miles, 10c.

Double these rates were charged for any letter or parcel weighing more than 1-2 ounce, and in proportion for more. It was not until two years later

that the idea of affixing a stamp was authorized by law.

On the first day of July 1847, the first postage stamp was used on a letter in the U. S. Two designs had been devised, of the values of 5 and 10c. each respectively. The former bearing the portrait of Franklin, the latter of Washington.

In 1851 the rates of postage on letters was reduced to 3 and 6c. A new series of stamps then came into use. At first this simply consisted of a 1 and 3c. denominations. The former bearing the profile of Franklin and the other that of Washington. Later the 5, 10, 12, 24, 30, and 90c. were added to the series.

Previous to this reduction in postage the post office had been very unpopular, as will be seen by the following figures. For the 4 years previous to 1851, only \$274,710 worth of stamps had been sold, or 4,603,200 stamps.

The value of the stamps sold the first year under the reduction was \$1,535,628.51, and the number 54,145,319.

However this act somewhat limited the distance. It was

Every single letter in writing, marks, or signs, by mail, not exceeding 3000 miles, prepaid postage, three cents for any greater distance double these rates.

Two years later the rate was made uniform without regard to distance.

(Continued next month.)

A new society has been organized at Jacksonville, Ill.

TOO BAD, TOO BAD.

A poor mortal at Warren, N. J., who failed to receive this issue of the HUS'LER before it was published, bursts out in songs, sobs and hysterics: O *Hus'ler!* *Hus'ler!* your rude treatment has chilled my young soul from way back, knocked the socks off the height of my ambition, tramped under and crushed to earth my wildest hopes, my precious person quivers like a "muchly" dilapidated lobster who sits on the rocks of despair and fans himself with his hat.

When I asked you for a sample of your paper you sent me the January number, when I subscribed and ordered the February issue, you sent another January number. Might I humble myself with long suffering meekness, to the extent as to ask you to p-l-e-a-s-e-s-e-n-d-m-e-the-February magazine. I am ambitious and wish to learn the ways of the world, my bosom throbbeth, my liver pad is almost ruined by the perpetual thump, thump, thump of my brave young heart. Oh HUS'LER! will, oh will you h-u-s-'-l-e to me the February number and advise me what to do with the HUS'LER Jr. of January? Verily, my eyes longeth and my heart pineth in great shape for the February HUS'LER."

This crushed soul doubtless would have said more, but the cruel, iron handed law headed him off by placing on the opposite side a clause which reads: "*Nothing but the address to be on this side.*" What an unjust law!!! To

snatch the tender laurels from his grasp just as his lyre seemed tuned for the highest sense of ideality, to shut off such eloquence to hush the pathetic lay, to turn the valves thus, blocking up the pathway with a cold command "Nothing but the address to be on this side."

This young man accuses us of knocking the socks off the height of his ambition. We have had quite a little experience with socks since we began to wear them, and, if he will send us the "socks" referred to, we will be pleased to put them in place for him. When he breaks out in wild eloquence thus: "tramped under and crushed to earth my wildest hopes." a tear comes in our bright blue eye and from our lips escapes the sigh "has 'em again," but not in the boots.

Now this is somewhat vague. If he would state just how far back we have chilled his person, we could help him quite a little. If he will just state where the chilly sensation began, whether in the spine, ventricle, vena cava or pulmonary veins we will diagnose his case, but we must know just where we have chilled him most.

Possible this chilliness referred to by this gentlemen was brought about by wearing camping garments at this season of the year, and the cold and cruel winter, oh! the niping biting winter, came and caught this timid stampite, caught him shivering in the city, caught him nearly dishabilla, caught him wearing summer clothing at this season of the year, when the forrest donned its man-

tle, when the Woodchuck hibernated in his burrow by the roadside, then he donned his summer clothing.

He says he is ambitious. Cæsar was ambitious and what became of him? He also states that we have by our mistake, mutilated his precious person generally, like a "muchly" forsaken lobster.

He further states that by failure on our part his liver pad is a total wreck. Now if we knew just what kind of a bird a lobster was, we would purchase a few, pluck the gaudy plumage and ship to this gentleman to upholster his liver-protector.

Rather than to have this noble heart suffer as it has, we have decided to send a copy of this issue to this gentlemen to alleviate his pain.

—§§§—

Teacher—"George Allen, what is the meaning of the word transparent?"

George—"Something you can see."

"Right. Now give an example.

"Perforations on the postage stamp."

—§§§—

St. Peter—You were a stamp collector were you not?

New Arival—Y-e-s sir.

St. Peter—Well, philatelists are arriving here by the thousand from all inhabited planets in the universe. Just trot around among them and hunt up somebody to go your reference.

Something has turned up. The golden opportunity has arrived.

The tide of fortune is at the flood. The—in short, this paper is only 25 cents per year.

—§§§—

We wonder if Samual Leland the manager of the *American Phil.* ever had any experience in running a high pressure steam engine. We think so by the way he blows off a little superfluous steam in the December issue of his journal. If we had the gall, the brass, the impudence to copy 999-1000 of our reading from foreign journals, we *never* would murmur "editorialship," or claim to be an American.

—§§§—

Consolidation is now the craze with philatelic publishers. The "latest one and freshest" is that of the "Philatelic Era" which has permitted itself to be consolidated into a huge kick. After squinting at the kicks, enumerating the endless requests for subscribers, and reading the "editorial," we cannot help but think that there must be a very fine brand of thinking pulp stored away in a soap box, somewhere around the editorial perch. "De Bono Publico" Bro. Jewett, tack this motto in your hat: "Live and let live," then perhaps, the advertisements which *now* (the italics are ours) come in voluntarily will skate around over the icy bosom of your editroial aquarium in a robust and healthy manner.

AROUND THE STATE.

Did you subscribe?

Mr. McConnell of Clarion, tells us that he has a serious time with that "— yankee disease," but it is just loosening its grippe.

If the freight was'ent so high Hank, we would send up a barrel of quinine. That's what they fired down us, and we liked it as long as the !!!!! was used to wash it down.

Dr. Heath of Monroe, tells us that he has been so busy professionly of late, that he has had no time to think of stamps and coins. We wonder what he does with those he receives for prescribing.

Elsewhere in this issue will be found the advertisement of Mr. J. E. Henkel, of Detroit. This gentlemen has a very fine stock of stamps, and offers many decided bargains on his sheets. He is a member of the M. P. A., the D. P. S., and the best known military organization of the state, the Detroit Light Infantry. Give him a trial and you will never regret it.

Just as we go to press, a new gazette springs in upon us.

The "Michigan Philatelist" was announced to appear Jan. 15th, but for some reason it did not. We had been waiting, waiting and watching, thinking that every day of its delay added a page,

and, upon summing up our ideal, found that we were looking for a "Century" Jr. "Ah well for us all some sweet hope lies," at last it is here, fresh, oh! so fresh. Although it speaks of the HUS'LER in an absurd manner, it takes the liberty of clipping from it. Now we don't kick when other papers copy our items, as long as proper credit is given, for it is pleasant to learn that our notes are "good enough to repeat". It is not that we are kicking about. If the HUS'LER is worthy of copying from, it certainly deserves a little more praise than this stereo-plate, christmas stocking gazette gives it.

— §§§ —

"Oh! I wish I was a star,"

Said a maiden young and sweet,

"If Joe started to see his 'other girl,"

I'd watch his straying feet.

I'd shine so bright in the evening sky

He could'ent help but see,

And instead of finding the other girl

He'd stay admiring me."

"Oh! I'd rather be a stamp,"

Said another maiden fair,

"I'd keep my lover near to me,

I'd be so dear and rare.

I'd always be as bright and sweet

As the dew the wild bee sips,

He could not e'en a letter send.

Till he pressed me to his lips."

— §§§ —

EXCHANGES:— We will exchange with all Philatelic Journals that are published regularly. *One copy* only desired or will be sent.

NOTES, HERE THERE AND ALL OVER.

Scotts Stamp and Coin Co. will locate a branch store at Chicago to accommodate the Worlds Fair rush.

Guy W. Green the Philatelic poet and fraud terrifier, will take the stump during the coming political campaign.

On January 28th., the ceiling in the office of the J. W. Scott Co. of New York City. caved in, when the debris was cleared, about \$500. worth of plaster and stamps filled the basket. J. W. was heard to murmur: "And the burden that came down on me, was greater than I could bear."

The Prince of Wales is a paid up, cash in advance subscriber to the "Pennsylvania Philatelist." Yes, Young Alfonso of Spain is preparaing us an article entitled "The Stamps of the Spanish Government." For a compensation of his trouble, we are to give him a page advertisement.

The "Stamp Collectors Companion" is a thing of the past.

One more unfortunate,
Weary of breath,
Rashly importunate
Gone to its death.

* * * * *

Weary with trouble
That death must deliver,
Once more life bubbles
Away up the river.

The "Electric Philatelist" will turn on its battery once each month, and shock us regulary hereafter.

There are two kinds of government stickers that this great and glorious republic uses. One is on the end of the army gun, while the other is on the end of everybody's tongue.

The "Eastern Philatelist" is as usual a very "muscular" exponent of the cause. Bro. Pinkham's head is as level as a rink floor on the subject of stamps, and hundreds of other things which space and the size of our ink bottle forbids mentioning.

The "chief pall bearer" of the "Southern Philanthropist" calls us "Charlie Van Limburger," and we don't like it much either. Gayly did the gay giant generous genteel General Godfrey Gorden Gustavus Gluhm giggle with great glad gayety grinding up this gaseus gas. If Gus gives us any more of his genial gagline through his gab gazette, he'll get a genteel gesture of our galoche.

We would be much obliged to Charles L. Williams, of Albany, N. Y., if he would tie up his misterious curves, tangles, coils, mingled with shades, which are sprinkled with dots, into a bundle and leave then at home, as we have no use for them at our office, even if he did send the cash for his subscription. It took just two dollars worth of time to find out what that quarter wanted.


~~~~~

### The Electric Philatelist.

**FIRST CLASS** monthly stamp paper.  
Subscription price, 25 cents per year.  
Advertising Rates 25 cents per inch.  
Send for sample copy. Address:

Andrew M. Fine,  
1623 Sanderson Ave., Scranton, Pa.

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YOUNG COLLECTORS!!! LOOK HERE.

Archie B. Clark,
319 Summit St., Toledo, Ohio. Is the only
dealer who sells **ONLY** to beginners. He will sell
you stamps on approval, cheaper than you can buy
them in sets or packets. Send for his net sheets for
beginners and be convinced. He will answer all inquiries
of young collectors provided a 2 cent stamp is enclosed
for reply.



THIS is the machine that
is used in the Office,
Court-room, and for reporting
lectures and sermons.

While its speed is greater than any
other known method, it is so simple
that any intelligent person can gain a
speed of 100 or more words per minute,
in five or six weeks, without the aid
of an instructor. Circulars and testimonials
sent to all who mention this paper.

E. T. PIERGE, FAYETTE, OHIO,
Sole Agent for U. S. and Canada.

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### -:X'CHAN'S:-

Notices of 25 words or less inserted in this column at  $\frac{1}{2}$  c. per word. None less than 10 cents taken.

Agents wanted to sell stamps at 33 1/3 per cent. com. 4 var. Mexican for all applicants. Mich. Postage Stamp Manchester, Mich.

50 var. of stamps for every large Stamp paper with cover sent me. 25 var. every one without cover. A new 25 book for every 800 stamps of one kind me. Birds Eggs for the same. Chas Peugh, Kossuth, Ind.

~~~~~

HAWAIIAN STAMPS

A Speciality. 5 cents worth of stamps to every new agent applying for my fine sheets at 33 1/3 per cent. commission.

Old Canadian
and U. S.

-:S-T-A-M-P-S:-

Wanted For Cash
Consignment of Stamps
Solicited.

FRANK M. TESSIER,
SUTTON, NEB

AGENTS WANTED!! To sell stamps from our unsurpassed approval sheets at 33 1/3 per cent. commission. Positive the cheapest sheets on the market. Agents solicited. Dealers please send your whole sale Price List.

PACKET No. 100 Contains
Canada and U. S. entire Postage
Cards, catalogued at .60 cents, and
price only .40c. Monthly Price
List free.

THE TEMISCOVATA STAMP CO.
Box 25 Fraserville, P. Q. Can.



Send for the Peninsular Portfolio!! It contains 60 stamps from which we will allow a commission 40 to 50 per cent when sent on approval. Send for one but make a promise.
Michigan Postage Stamp Co.,
Manchester, Michigan.

BARGAINS IN U. S. DEPARTMENT

25 var. 10 var. of the above cat. \$2.00; Price \$1.00. 5 var's. over \$1.00; Price 50c.
H. F. Dunkhorst,
Seventh St., N. W. Washington D. C.

25 var 3c; 50 var 5c; 75 var. 5c; 100 var. 12c; 100 assorted 4c; 500 assorted 17c 1000 assorted 30c. Postage Approval sheets at 33 1/2 per cent. commission. Send 10 cts. for a bundle of reading matter

ONE DIME.

Your name inserted in the "Collectors' Directory," your notice in the exchange column, your subscription bill for ONE DIME
Chas. W. Peugh,
Kossuth, Ind.

OF ALL KINDS

Send want list, 1300 in stock. No reference required, but "keep off" do not mean to be dooooooooooooo dooooooooooooooooooooooooooooo.
M. Steffan Memphis, Mo.

THE WACONIA AURORA, the only paper in English and German translated indispensable in every German family. Year 20c. Agents wanted; best commission. Card and job printing at lowest rates. "AURORA." Waconia, Minn.

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Includes 300 fine varieties, only \$1.00. This packet is a *lulu* for the money, and if it does not give absolute satisfaction, money will be refunded. **Agents Wanted** at 33 1/2 per cent. Exchange wanted. Collections bought. Rubber Stamps a speciality.
R. S. ELLIOT, Germantown, Pa.

100 varieties including Egypt, Hamburg, Heligoland, Mexico, Etc., many unused, only 15 cents.

No. 8 Packet 20 var. U. S. Dept etc., only 11 cts
PACKETS.— No. 12 contains 50 var Mexican, only 1.00. No. 13 contains 30 var. Brazilian 50c No. 14 contains 40 var U. S. 75c. No. 15 contains 50 var. U. S. 1.00.

APPROVAL SHEETS } At 33 1/2 per cent. com.
APPROVAL SHEETS }
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SEND FOR OUR NEW PRICE LIST.
A good Mexican Stamp to every applicant for sheets.

500 Stamps, to retail at one cent; 200 at two cents; 100 at three cents; 25 at five cents, making \$13.25; all will be sent postpaid on receipt of a postal note for \$1.99.
Michigan Postage Stamp Co., Manchester.



STAMPS—ALL GENUINE. 100 all different, Heligoland, Japan, Spain, Hamburg, etc., with fine Stamp Album, *only 10c.* EVERY COLLECTOR should send for our FREE price lists, etc., and save money. The *finest approval sheets in America* at from 33 1/2 to 50% discount. **AGENTS WANTED!** (Valuable premiums!) We buy old U. S. and Confed. States stamps, also stamp collections, for spot cash. Write us. Standard Stamp Co., 925 LaSalle Street, St. Louis, Mo.
Largest stamp firm in America.

APPROVAL : SHEETS—

50% DISCOUNT.
Reference required.
W. S. Kinzer,—Wooster, Ohio.

ALUMINUM AGE The national mechanical trade journal of original genius. Now Volume III. 25,000 monthly. 50 cts. per year. Adv. 10 cents per line; after Feb. 20 cts.
Newport, Ky.

Our Premium Offers!



By special arrangement, we are able to present unrivalled inducements for subscribers to send us subscriptions to the HUSLER. A person sending his own name *cannot* have a premium for it. Premiums are only awarded to subscribers. Remit on by Postal Note.

PREMIUMS.

- No. 1. Packet containing 100 var. of Foreign and U. S. Postage Stamps, for One subscription.
- No. 2. 10 var. of unused Foreign Stamps, for One Subscription
- No. 3. Two large sheets of Gummed paper, for One Subscriber
- No. 4. 150 var, Foreign Postage Stamps, for Two Subscriptions
- No. 5. 20 var. unused Foreign Stamps, for Two Subscriptions.
- No. 6. Packet containing 30 var. of Foreign Postage Stamps catalogued at 75 cents by Scott, for Five Subscriptions
- No. 7. 70 blank approval sheets, for Five Subscriptions.
- No. 8. 100 Envelopes and Letter Heads, printed with your name, business and address, good quality, for Ten Subscriptions
- No. 9. 50 Approval Books with name and address printed on the cover, pages are blank, for Ten Subscriptions.
- No. 10. Packet containing 75 var. of Foreign Postage Stamps, catalogued at \$2.00 by Scott, given for Ten Subscriptions.

Readers, have you ever in your life seen such grand and

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MARCH 1892

VOL. 1

ALBERT
LAWSON

The Philadelphian

IN

J. VAN VALKENBURG
Publisher and Editor
MANCHESTER, NEW HAMPSHIRE

W. W. WATTS, W. W. WATTS & CO.
Printers and Stationers



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Very respectfully,
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1892

YOU WISHED TO

1892

THE PHILATELIC HUSLER.

Published monthly in the interest of Stamp Collectors.

VOL. 1.

MARCH, 1892.

NO. 4.

PHILATELIC MUSING.

WE find the portrait of most all the different countries rulers pictured on their respective stamps, and also find heraldic and very strange devices pictured thereon. Upon the stamps of the United States of America you will find portraits of most of the Presidents, great heroes and statesmen. The most prominent being that of the greatest of them all, Gen. Geo. Washington.

Next being England and her many colonies and provinces, whose stamps have the portrait of their ruler, Her Majesty, Queen Victoria.

Guatemala's stamps show us that Indians inhabit the country, and the display of fruits, indicates a tropical climate.

The Coat of Arms are pictured on many of the countries' stamps, and many are adorned with mace, sceptre and crown, showing thereby the country is a monarchy.

New Foundland's early issues show heraldic devices; having the Rose for England, the Thistle for Scotland, and the Shamrock for Ireland. The pictures on the later issues shows the climate far north by icebergs and seals, all inhabitants of the Artic regions.

Salvador pictures us the volcanic region of Central Ame rica whose valcano's seem ever ready to overwhelm some city, w hich is too near them.

While Victoria and Australia show us (by coat of arms and pictures) that they farm and raises sheep, and are surrounded by water.

These bits of paper (called trash, and worthless trash at that, by people ignorant of their value), also teaches us the different stages artistic civilization of the people by the engraving of their

respective stamps. Any stamp collector when he feels a little out of spirits, can take his album and there while viewing his treasures, drive away his despondency.

S. H. Beyron,

INTERESTING STATISTICS.

(Continued.)

THE increase of business by the reduction is somewhat interesting. Only 1,000,000 stamps per year was sold up to 1851. When the three cent rates went into effect, it increased to 50 times its former proportions, and now the number reaches nearly 1,000,000,000 stamps per year. The income at the old rates was less than \$100,000 per year, now it exceeds \$20,000,000.

It took a long time to bring about the present two cent rates, but by advocacy of Gen. Hazen and Ex-Pres. Arthur it was reached.

At the International convention at Berlin in '74, the rates for foreign postage was reduced to 5c. and the question naturally arose as to whose face should adorn the new stamp.

Gen. Grant's was proposed, but he objected, and said that it was the popular feeling that no man's face should be put upon a stamp while he is still alive (this has since become a law). He proposed Gen. Taylor's and accordingly, a miserable caricature of a front view of that old warrior was prepared and used for a short time. It was different from all other stamps that have been issued and presents a side view of his face. His long nose and forehead did not appear to advantage, so it was dropped and the head of Garfield succeeded it.

When the 2c. stamp became the principal one, the head of Geo. Washington was dropped from the three cent and placed on the new stamp. As Andrew Jackson had always held the fort on the two cent, some thought it improper to depose the hero of New Orleans. This was compromised by putting him on the 4c., Washington keeping the place of honor which he has always held.

A. C. Weser.

NEW YORK MURMERS.

(In an undertone by the undersigned.)

'An office for collecting of Internal Revenue has been opened at No. 112 Nassau St. It is the 2nd District. Mr. Kerwin is in charge and I wonder if he is a Phila'elist?

Subscribers should remember that all subscriptions begins with the current number. We have a few back numbers which will be furnished at 5 cents each.

We have taken a step forward this month by changing the typographical make up of this journal. We hope to be able to improve it still from time to time and respectfully solicit a share of your patronage, either in subscribing or advertising. Send in your quarter for your subscription (12 copies guaranteed) and receive your money's worth. Volume 1 of this paper will contain at least one hundred and fifty pages. If that is not worth a quarter you can have it for nothing.

We have decided to offer prizes for articles sent us for publication hereafter. They will be as follows: First, a packet of good stamps, catalogue price \$5.00; second, a packet of good stamps, catalogue price \$3.00; third, a packet of good stamps, catalogue price \$2.00. We would like to have all persons try for one of these prizes. Please note the following conditions to be complied with: First, all articles Uust be original; second, it must be in by April 15th; third, it must be written on one side of the paper only; fourth, it must contain at least eight hundred words. The names of the persons to whom we award the prizes will be published in April issue of this paper.

There is one thing that we wish to speak about and request all our correspondents would pay particltar attention to, and that is our name; we know it is a jaw-breaker, but our friends ought to stand it if we do. It is somewhat annoying to receive our mail and have one letter addressed to C. J. Vanbalkenburg, while another is C. J. Knickerbocker, the third is looking for Van Walkenbergh, the fourth is longing in great shape for C. J. Vangwangbang, and number five has blood in its eye and hunting up Charlie Hus'ler. Oh, it is terrible! and we wish a dozen times a day that our name was just John J. Jones, but that does not help matters. Now, when you send in your subscription, please address it to (You can leave off "Mr.") C. J. Van Valkenburg, and we will be much obliged.

NOTICE:-We are about to start a Philatelic Circulating Library. Any collector wishing to read a large amount of Philatelic literature, can do so by sending us \$.25 (silver or note) for initiation fee. They are then a member. By sending return postage can receive any stamp paper in our catalogue, promising to return the same in ten days. Waiting your patronage, we remain. Yours truly, Barnard Brothers, Winchester, Mass.

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