

Brawford 2459(9)

THE STAMP SALESMAN

VOL.1

Oct, 1911.

NO.1

U. S. A.



2 1/2 ELUE, each.

.08

Published by
E. S. ALLEN.
18 COTTAGE ST.,
NEWARK, N. J.

**Published Monthly,
by**

**E. S. ALLEN,
18 COTTAGE, ST.,
NEWARK, N. J.,**

SUBSCRIPTION. .15

ORDERS UNDER \$1.00 .02 EXTRA.

NOTICE.

The Stamp Salesman, bows to you in this, the initial issue. We are going to add special features, from time to time.

Look it over. Is it not worth the small sum of 15 Indian-Heads? Also note, the fine bargains for SUBSCRIBERS, only. Bear in mind, that 15 Lincoln medallions will admit you into this charmed circle.

Last of all, we intend to keep prices within reach of all, and steel engravings of Ben. Franklin, in green, to the number of 15 in mint condition, will bring THE STAMP SALESMAN, to you, once a month, for one year.

NOTES

1. Thank You.
2. On Guard? New U.S. soon.
3. Bears watching, Newfoundland.
4. Good buys, Papua.
5. Rhodesia, 1911 fine pictorials.
6. Scarce, .13 U.S. 1908, used.
7. Seldom seen, .02 U.S. 1873.
8. B.Colonials, are popular.
9. Kelantan, where is it?
10. Something doing in, Hayti.

SUBSCRIBERS.

We regret to say, that, we were not able to issue, The Stamp Salesman in the size advertised, owing to various incidents to numerous to mention. However, we have increased the number of pages and the circulation, also. Trust this arrangement will prove satisfactory to all of our Subscribers and Advertisers. If not, drop us a line, and we will cheerfully refund any remittance sent us.

Original Covers.

An original cover, is the outside wrapper or envelope, having upon it adhesive stamps, together with postal cancellation.

Scarce stamps are generally desired in this condition, and also, this is one of the best proofs of their genuineness.

A great number, I find, do not know the difference between Original and Entire covers, and The Stamp Salesman shall publish from time to time, short articles by prominent authorities, upon these and other subjects.

It is well to bear in mind, the fact, that stamps of any kind, sell quicker and bring higher prices when in first class condition, and still better, when kept as an Original cover.

The proper way to have Originals, is, to cut cover, farthest end from stamp by so doing you give extra protection to top of stamp by having front and back as one solid piece. Choose stamps of lightest cancellation, whenever possible.

NEW ISSUES.

all mint.

BULGARIA.

1911 bi-color.

1, 2, 3, 5, 10, 15, 25, 30, 50

9 Var, (subscribers only) .46

BELGIUM, Charity.

Surcharged, charleroi 1911

1, 2 both printings.

SET of 4 .05

GABON. 1911

Afrique Equatorial.

bi-color.

1, 2, 4, 5, 10

ONLY, .09

1911 **LIBERIA, Triangle.** 1911

bi-color, surcharged.

3 on 10 regular.

3 on 10 official.

A bargain, at .12

U. S.

Used Singles.

Nice Copies.

1869	.02	brown,	[horseman]	.07
1882	.05	brown,	[Garfield]	.02
1883	.04	green,	[Jackson]	.01
1888	.04	vermilion,	[Jackson]	.02

Sets.

1890	1 to 15	10 var,	.07
1893	1 to 10	8 var, (Col.)	.08
1896	1 to 10	5 var,	.03
1902	1 to 50	11 var,	.09

Imperforate.

SUBSCRIBERS - ONLY.

1908 MINT. (old wm'k)

Pairs,	1, 2, 3, 4, 5.	.36
Blocks of 4	1, 2, 3, 4, 5.	.72

Foreign.

Mint, Singles.

CHILE.

1883	No. 26 Cat.,	.50
Each.		.12
1903 Surcharged,	47	.06
Each.		.01

GUATEMALA.

1882	25	.10
20 c. orange & green (Parrot)		
Cheap at,		.03

SETS, used.

1903-07	CANADA.	1903-07
1, 2, 5, 7, 10, 20.		cat, .18
	FINE COPIES.	
The set of 9 var, For		.03
1902	GUATEMALA.	1902
1, 2, 5, 6, 10.		cat, 13
	bi-color.	
This fine picture set,		.03

British Colonies.

ALL MINT.

BERMUDA.

1910 [ship]

 $\frac{1}{2}$ green, 1 red.

SET of 2 for, .04

Canada.

1903-08 King EDWARD

1, 2, 5, 7, 10.

SET of 5 var, .30

KELANTAN.

1911 bi-color.

1, 2, 4, 5.

Fine, only .13

Malta.

1904-07

1f, $\frac{1}{2}$, 1, 1 red & black, 2 p.

6 var, part bi-color. .15

U.S. WHOLESALE.

ALL OFF PAPER.

	per. 10
1851 .03 rose,	.03
1875 .02 claret,	.03
1899 .02 lake,	.03
1899 .10 brown,	.03

Packets.

100 different,	.50
500 mixed, [30 var,]	.30
1000 mixed, [60 var,]	.60

FOREIGN.

10 different, Dutch Indies.	.08
20 different, King Heads.	.07

Packets.

60 different, For	.07
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MINT.

40 All Different, Fine, only	.25
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SUPPLIES.

APPROVAL SHEETS.

Hold 20 stamps.

Per, 25 .07

APPROVAL HOOKS.

Hold 50 stamps.

Each, .02

HINGES.

FAULTLESS, peelable.

Per, 1000 .06

IMPORTED.

IN TIN BOX.

Per, 1000 .14

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