

The Memphis
Philatelist.

of the Memphis Philatelist.

Published By,

H. Starr Kealhofer

DEALER IN

Foreign Postage

STAMPS

21 ADAMS STREET.

Memphis, - - - - Tenn.,

2.

Philatelist.

AGENTS WANTED

We now desire agents to sell our sheets of stamps at 30 cents commission.

The "H. S. K." Package

Contains 100 Stamps some of which are, Spain, Portugal, Egypt, Brazil, many others.

Price 50 cents

Any one sending me 10
cents and what they wish
printed, (not exceeding 3
lines,) I will print it, and
send them this paper for

ONE YEAR.

This offer is only for

DEALERS

Memphis, Aug. 18

This paper one of the days shall be as large as a other of the kind.

And as for my sake am going to do as much there is in my power to do enlarge it.

Yours Truly,
H. Starr Heathofer,

LIBRARY
SIGNATURE

The Memphis

Philatelist.

Memphis, Jan. 1882.

The Memphis Philatelist.

Is issued when necessary and mailed FREE to any address. Advertising rates upon application. It is to the interest of the publisher,

H. S. KEALHOFER,
121 ADAMS STREET. MEMPHIS, TENN



As we issue no price-list persons desiring Stamps can send us a list of their wants and we can attach our prices.

This is "No. 2."

2. Philatelist.

The "Bluff City." Packets.

These contain 25 Stamps;
24 inside, and 1 outside.

This outside stamp is val-
ued at ten cents.

PRICES:

| | |
|--------------|----|
| One packet, | 15 |
| Two packets, | 25 |

Collectors will find these just the thing for
retailing to their companions, as by purchasing
a lot at once a nice profit can be made.

For sale by

H. S. KEALHOFER,

121 ADAMS STREET. MEMPHIS, TENN.

Agents Wanted.

The "H. S. K." Packet

Pronounced by all the best packet ever put up,
Because it contains mostly newly issued
Stamps. See that you get one.

OVER 50 SOLD EVERY MONTH!

It contains 100 different
used and unused adhesives
including Ceylon, rare Egypt
Cuba New Foundland Java
Brazil Peru Porto Rico rare
Norway, Mexico etc.

Price 50 cents.

For sale by

H. S. KEALHOFER,

121 ADAMS STREET. MEMPHIS, TENN.

4. Philatelist.

Agents Wanted.

Sheets Sent.

We now desire agents in every city and town, college and school to SELL our sheets of stamps.

THE INTERNATIONAL
STAMP ALBUM

For '82 Now Ready

H. S. KEALHOFER,

121 ADAMS STREET. MEMPHIS, TENN.



THE

MEMPHIS PHILATELIST.

—ESTABLISHED 1879.—

VOL. III.

JUNE, 1883.

No. 3.

THE MEMPHIS PHILATELIST

Is issued when necessary, and mailed free to any address, for a one cent stamp to cover postage. The magnitude of our business—which also must be attended to—will prevent us devoting our whole time and attention to it.

ADVERTISING RATES.

1/2 inch.....30 cents. 1 inch.....50 cents.
2 inches.....85 cents. 1 page.....\$1.50

CASH IN ADVANCE.

ADDRESS:

H. S. Kealhofer,

3 Howard's Row, Memphis, Tenn.

Lately Issued Stamps.

AZORES.—The Portuguese 25 and 50 Reis, new issue, are surcharged "Azores" with small type.

CHILE.—Three new cards have appeared, two single and one reply pay card; 2 centavos blue; 3 centavos red or lilac, and 3 x 3 centavos red or lilac.



CAPACCA.—(South America). A new and very neat series have been emitted from this country. The design is here illustrated, and the values are as follows: 1 centavos green; 2 centavos rose; 5 centavos blue, 10 centavos lustre and 20 centavos violet.

ECUADOR.—The one real of 1872 has been surcharged "4 centavos," in black.

DENMARK.—Adhesives; 5 ore green, 20 ore blue, and 40 ore pink.—*Cal. P.*



25 centavos.

PERU.—A new provisional has appeared, of which we give an illustration, value 25 centavos, color, orange.

FERNANDO PO.—The following stamps have been emitted: 1 c. green; 2 c. rose; 5 c. blue.



LIBERIA.—We give an illustration of the new registration, color, pale blue.

UNITED STATES.—*The Philatelic News* describes the new two cent stamp to be used for first-class mail as follows: A medallion of Washington in a panel, and half 'round the top are the words "United States Postage." At the lower portion of the stamp are the words, "Two Cents," divided by the figure "2." The design is conspicuous for its neatness, and there is an absence of of any decoration not in keeping with the subject.



PORTUGAL.—A new 5 reis has appeared.

The design is here given, color gray.

PHILATELIC TALK.

—Note change of our address.

—A gentleman of this city has a stamp collection valued at over \$1000.

—Of late, we have been referring dealers to one G. W. Starr of this city, but he has proven very dishonest, and we warn every one against him.

—Stamp collecting is growing very popular in the south. We carry the largest stock of Foreign Stamps west of New York.

—Those who wish to advertise in our next number will kindly send it in *at once*, as only a limited number will be accepted.

—Here is a gem, alleged to have been found in the letter of a young lover:—"Dearest love: I have swallowed the postage stamp which was on your letter because I knew your lips had touched it.—*Cal. P.*

—The double number of *The Stamp World* for April and May received. It contains twelve pages. This is one of the oldest and best papers for stamp collectors in the United States. See advertisement.

—*The California Philatelist* for June at hand. It is full of new issues and contains very spicy reading. Mr. Gambs has succeeded in everything he has attempted, and we wish him success in San Francisco.

—We have received a sample copy of *The Empire City Philatelist*, the representative stamp journal of New York, under the management of Mr. A. M. Crouter. This is a very large, neat and spicy reading paper.

—With a large and well assorted stock, selected from home and foreign markets, we have every facility for meeting the wants of the stamp collecting fraternity, in a line in which we have long and singular experience.

—We are now having prepared a price list of single stamps; until it comes out, we will accept orders 20 per cent. lower than any standard catalogue. We refer advanced collectors to our approval sheet department.

—It will pay to advertise in this paper. This and the next number, which we will issue next September, will be sent FREE to over 2000 stamp collectors south of the Ohio, and west of the Mississippi river, besides over 500 in this city. The next issue we will try and make larger, double column, eight pages. Cuts of lately issued stamps taken in payment for advertisements.

—Philadelphia has two Stamp Journals, one is the oldest and the other the youngest in the United States. The former, *The Philatelic Monthly*, is published by Mr. L. W. Durbin. He has been before the stamp collecting public for thirteen years, and by honesty and upright dealing has become very popular with collectors. The latter, *The Philatelic News*, is edited by Mr. F. H. Schwartz, and we wish him as much success as Mr. Durbin.

—This paper is sent free to any address for a one cent stamp, but if you send three 3 cent stamps, a copy will be sent to your address, accompanied by a beautiful set of picture cards. We also send a picture

ard to every *order* over fifteen cents, containing a cent stamp for reply. As our correspondence is so large,—amounts to over \$3.00 per day—persons sending us orders *under* 50 cents, will have to enclose 3 cent stamp for return postage, or stamps to that amount will be deducted from order. Orders *under* 15 cents respectfully declined.

THE FIVE CENT PACKETS!

Over 1000 Sold Every Month.

We have perfected arrangements to put up packets containing 15 stamps, 14 inside and 1 outside. This outside stamp is valued at from 5 to 10 cents. Collectors will find these just the thing for retailing to their companions, as by purchasing a quantity, a nice profit can be made.

PRICES.

| | | | |
|----------------|--------|------------------|--------|
| 1 packet,----- | \$.05 | 4 packets----- | \$.15 |
| 2 packets----- | .40 | 100 packets----- | 3.00 |

Postage 3 cents on every dozen packets.

Address—

H. S. KEALHOPER,
3 Howard's Row, Memphis, Tenn.

AGENTS WANTED.

Stamps sent on approval at 30 per cent. commission.

SEND FOR ONE.

Address with stamp,

E. W. FRANCISCO,

No. 4 W. Union Street,

Memphis, Tenn.

THE H. S. K. PACKET!

OVER 50 SOLD EVERY WEEK.

Contains 100 rare stamps, used and unused, all different, including Mexico envelope, Ceylon, Azores, Natal, Jamaica, Porto Rico, Persia, (rare), Guatemala set, Bahamas, China, Japan, Malta, Prince Edwards Island, Chili, Peru, Gambia, etc. Price 50 cts.; post free, 53 cents.

This packet is *superior* to any of the same size and price ever put up, and the *immense* sales it has always met with since 1879 is the best proof of its popularity and success.

For sale only by H. S. KEALHOFER,
3 Howard's Row, Memphis, Tenn.

STAMPS ON APPROVAL.

Responsible persons wanted to sell sheets of stamps on approval at thirty per cent. commission. Persons *unknown* to us must furnish a cash deposit as security or give a written reference from parents, otherwise *they need not apply*.

—We attribute our success in a great measure to our friends and patrons, for they cheered us on the threshold of our career, all of which we fully appreciate and tender our most heartfelt thanks. Every year's business shows an increase over the preceding one. The amount of business transacted by us is beyond the comprehension of those unacquainted with it.

—Neat albums for beginners. 30 cents, post free.

We beg to call the attention of our many customers to the following extracts, which are but a few, a great many being crowded out for want of space, and we regret we can not print them all:

“Your ‘H. S. K.’ packet can’t be beat.”

E. W. FRANCISCO, Esq.

“Have just received stamps ordered a few days ago, and find them to be in splendid condition.”

LOUIS MAYNARD, Esq.

“Your ‘Five Cent Packets’ sold like hot cakes. Enclosed find \$3 for 100.”

E. T. RUSSELL, Esq.

“The ‘H. S. K.’ packet, ordered three days ago, received, and think it is excellent. Find 50 cents enclosed for another, that I wish to trade with.”

F. W. ARNOLD, Esq.

“Your stamps, in exchange for those I sent you received. Have exchanged stamps with a great many dealers, but have received better stamps from you than any other person.”

GEO. FARR, Esq.,

Chili, South America.

“Your Approval sheet at hand. A great many boys have sheets for sale here, but they had to return them after the collectors saw yours.”

T. B. GORMAN, Esq.

Please accept our thanks for the above, and many others, which we are unable to print.—[Ed.]

HERE ! HERE ! HERE !

Stamps on approval to responsible parties. Give reference. *The Curiosity Collector*, published every month for 25 cents a year. Send for a copy. Agents wanted. Address—A. HARPSTER, Genoa, Ohio.

In answering advertisements you will confer a great favor on the publisher by stating where you saw it.

OLD AND RELIABLE.

The "Stamp World" is a paper for stamp collectors, both old and young, each issue contains 12 pages of reading matter, including advertisements of the leading dealers. Published monthly at 25 cents a year. *Sample free.* Address: "The Stamp World," 124 Walnut St., Cincinnati, O.

ESTABLISHED 1880.

"1883"

Packet contains 25, all rare stamps from Japan, Chili, Mexico, Natal, U. S. locals genuine, Peru, Azores, Barbados 1883, etc. post free 26 cents. Send for one before it is too late. Catalogue gratis.

Address: W. F. Bishop,

No. 79 Dearborn St., Chicago, Ill.

U. S. LOCAL STAMPS. GENUINE ONLY.

Packet of 20 varieties, all different, 35 cents post free
52 page Collector's Directory 25 cents. 8 page circuit free.

Address: J. T. Handford,

Box 1870, New York City.

100 VARIETIES 21 CENTS.

Packet nine contains 100 foreign stamps all different including Chili, Victoria, Ceylon, Venezuela, Jamaica etc., price only 21 cents post free.


Address: F. L. Mills,

No. 124 Walnut St., Cincinnati, O.

BEST PACKET EVER OFFERED.



DECEMBER, 1885.



Vol. 3.

No. 4.


PHILATELICAL
J. K. TIFFANY,
LIBRARY.

The Memphis Philatelist.

E. W. FRANCISCO,
PUBLISHER,
Memphis, - Tenn.
4 HOWARD'S ROW.

ESTABLISHED 1882.

Public Ledger Pt.



1914-15
 1915-16
 1916-17

OLD AND RELIABLE.

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U. S. 110-17 STAMPS. BEHALF ONLY.

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BEST PAID EVER OFFER.



DECEMBER, 1883.

Vol. 3.

No. 4.

The Memphis Philatelist.

E. W. FRANCISCO,
PUBLISHER,
Memphis, - Tenn.
4 HOWARD'S ROW.

ESTABLISHED 1882.

Public Ledger Pt.



SCOTT & CO.,

721 BROADWAY, - - NEW YORK CITY,

((ESTABLISHED 1860))

PUBLISHERS OF

STAMP ALBUMS, COIN BOOKS, ETC.,

IMPORTERS AND DEALERS IN

United States and Foreign Coins and Stamps.

ILLUSTRATED CIRCULAR SENT ON RECEIPT OF STAMP.

| | |
|--|--------|
| Prices paid by Scott & Co. for U. S. Coins worth over face..... | 10c |
| Prices paid by Scott & Co. for Current Foreign Coins | 25c |
| Coins, being all the U. S. Statutes in reference thereto | 25c |
| Selling price of all U. S. Copper Coins and many Foreign ones | 25c |
| Selling price of all U. S. Silver Coins and many Foreign ones | 25c |
| Illustrations of Copper Coins..... | 25c |
| Coinages of the World, Ancient and Modern, 306 pages copiously illustrated, cloth | \$2 50 |
| Hand-Book of Greek and Roman Coins, 33 pages, 48 illustrations | 10c |
| Price-List, with Pictures, of every Postage Stamp ever used | 25c |
| Price-List of all U. S. Revolutionary Bills, Fractional Currency, Confederate Notes, etc., ill. | 35c |
| Coin Collector's Journal, monthly, single copy, 25c.; subscription, per year | 2 00 |
| Coins of the Bible, with metal fac-similes of the actual money, cloth. | 1 00 |
| Postage Stamp Albums from 25c to \$25 00. See circular. | |

THE MEMPHIS PHILATELIST.

A MONTHLY MAGAZINE FOR STAMP COLLECTORS.

VOL. 3.

MEMPHIS, TENN., DECEMBER, 1885.

NO. 4

THE MEMPHIS PHILATELIST

Is published Monthly, and mailed to any address for a cent stamp.
 Price 25 cents per Year—post paid.

ADVERTISING RATES AS FOLLOWS:

| | | | | |
|----|----|----|-----------|--------|
| 10 | 10 | 25 | 4 columns | \$1.00 |
| 1 | 10 | 25 | 1 column | 50 cts |
| 1 | 10 | 25 | 1 page | 75 cts |

Result by Postal Note.

Advertisements will receive a favor on the part of the publisher, or by sending advertisements with separate check from the latter.

Collectors, however, in giving orders for individual subscriptions, will call attention to the fact that the publisher is not responsible for the non-receipt of stamps or postage.

THE STUDY OF PHILATELY.

From the *Philatelic Monthly*.

Philately is indeed a study. It is a pursuit that adds more to the life of the young collector than any other of his pleasures. It is a craft, not a hobby. There are times when the lover abates times when the "once-loved album becomes a thing of little worth, a discarded brood." This is when the youthful mind meets with someone and more novel food to work on; when some other pastime holds sway; or when some fever or worry of some kind, thating, regiments of tin soldiers and the like, never to renew acquaintance with them, but tell me the boy, no matter how smooth who, if he is a collector, you lay down this anything definitely. The fever will return. It is bound to come back with increased power, and with each stage is the collector's agony, and each time bearing more advanced until at last the plaything becomes a study, the toy indeed a science. I remember when I made my first collection, and I have looked for a few. I was living in England and was sent to boarding school, some distance from my home. My holidays were far between, so it always the case, my extra visits home extremely scarce. How vividly I can recall the morning of my submitting write at school. My album I always left at home, but I carried a precious parcel in which the results of my efforts were carefully deposited. How eagerly I would look forward to that album, and how my first night at home would be divided between my family and my hobby, are well-remembered relics of my early

life. It is a justly-loved young collector, and not like many others. Philately is a pursuit that from its early to its latest stages possesses going, but not satisfaction and things of value for you and all of its constituents. *Review in Southern Democrat*.

SOMETHING ABOUT STAMP COLLECTING.

By F. A. C. [?], Editor of the [?]

(Written for the *California Philatelist*.)

Stamp-collecting, as every one knows that enters the public ear, an absorbing interest for a while, and then dies out as quickly as they spring into life. This has been practiced in many European countries, and in the United States and Canada. And the subject is worthy of the constant attention that has been paid to it, for it is by collecting, progressing and studying relics of the past, and keeping before us its valuable experiences that we accelerate our progress in civilization, and distinguish ourselves from savage high-grounds. Stamp collecting may be said to have fairly received a start in 1840, but there were quite large and valuable collections of a much earlier date, some being in existence as far back as 1833 and 1-54. It has now become a regular business, and there are quite a number of dealers in this country, who have a thriving trade with collectors, and make large importations from Europe, South America, Mexico and other foreign countries.

SCOTT & CO.,

721 BROADWAY, - - NEW YORK CITY,

((ESTABLISHED 1860))

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STAMP ALBUMS, COIN BOOKS, ETC.,

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ESTABLISHED 1862.

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VOL. 3.

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NO. 4.

Advertisers will confer a favor on the publisher by sending advertisements on a separate sheet from the letter.

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Is published Monthly, and mailed to any address for a 3c stamp.
Price 25 cents per year—post-paid.

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|-------------|-------------|---------------|-------------|
| 1/2 in..... |\$.35 | 3 in..... |\$1.25 |
| 1 "..... |50 | 1 column..... |2.00 |
| 2 "..... |85 | 1 page..... |3.50 |

Remit by Postal Note.

Collectors answering advertisements appearing in this paper & do not receive satisfactory returns, will please notify us.

THE STUDY OF PHILATELY.

[From the Philatelic Monthly.]

Philately is indeed a study. It is a pursuit that adds more to the life of the young collector than any other of his pleasures. It is a craze, a fever. There are times when the fever abates, times when the once loved album becomes a thing of little worth, a discarded friend. This is when the youthful mind meets with some new and more novel food to work on; when some other pastime holds supremacy. One may forever weary of base ball, skating, regiments of tin soldiers and the like, never to renew connection with them, but tell me the boy, no matter how small, who, if he is a collector, can lay down this plaything definitely. The fever will return. It is bound to come back with increased power, and with each stage is the collector ageing, and each time becoming more advanced until at last the plaything becomes a study, the toy indeed a science. I remember when I made my first collection, and I have had not a few. I was living in England and was sent to boarding school, some distance from my home. My holidays were far between, as is always the case, my extra visits home extremely scarce. How vividly I can recall the memory of my collecting while at school. My album I always left at home, but I carried a spacious purse in which the results of my efforts were carefully deposited. How eagerly I would look forward to that album, and how my first night at home would be divided between my family and my hobby, are well-remembered relics of my early

life. It is with every young collector, and unlike many others. Philately is a pastime that from its early to its later stages possesses nothing but instruction and things of interest for one and all of its constituents.—[Rodney in *Southern Journal*.]

SOMETHING ABOUT STAMP COLLECTING.

FANCY PRICES PAID FOR OLD STAMPS.

[Written for the California Philatelist.]

Stamp gathering, unlike many manias that seize the public with an all-absorbing interest for a while, and then die out as quickly as they spring into life, has been practiced in many European countries, and in the United States and Canada. And the subject is worthy of the constant attention that has been paid to it, for it is by collecting, preserving and studying relics of the past, and keeping before us its valuable experiences that we accelerate our progress in civilization, and distinguish ourselves from roving barbarism. Stamp gathering may be said to have fairly received a start in 1865, but there were quite large and valuable collections at a much earlier date, some being in existence as far back as 1853 and 1854. It has now become a regular business, and there are quite a number of dealers in this country, who have a thriving trade with collectors, and make large importations from Europe, South America, Mexico and other foreign countries.

THE LITTLE STAMP COLLECTOR.

BY MARY L. B. BRANCH.

Three months ago he did not know
His lessons in geography;
Though he could spell and read quite well,
And cipher too, he could not tell
The least thing in topography.

But what a change! How passing strange!
This stamp-collecting passion
Has roused his zeal, for woe or weal,
And lists of names he now can reel
Off, in amazing fashion.

I hear him speak of Mozambique,
Heligoland, Bavaria,
Cashmere, Japan, Tibet, Soudan,
Sumatra, Spain, Waid ek, Kokan,
Khaleon, Siam, Bulgaria,—

Schleswig-Holstien (oh! boy of mine,
Genius without a teacher!),
Wales, Panama, Scinde, Bolivar,
Jelalabad and Kandahar,
Cabul, Deccan, Helvetia.

And now he longs for more Hong-Kongs,
A Rampour, a Mauritius,
Greece, Borneo, Fernando Po,—
And how much else no one can know;
But be, kind fates, propitious!

—St. Nicholas.

This is a journal published in the interest of stamp collectors. Although it may seem a new journal to some, The Memphis PHILATELIST was established in 1882 by a gentleman of this city, who is in the North at present; but I have re-established it on a much larger scale. Owing to the increase of my collections, I now feel able to publish this journal and supply the demands of the public. I have a large stock and offer great advantages to beginners as well as established dealers. You should consult me before purchasing elsewhere. We will send a single price list on application.

E. W. Francisco,
4 Howard Row, Memphis, Tenn.

An album, set of arms, flags and rulers, or a batch of packets, will make a nice Christmas gift to a collector.

By the way, the above reminds us that we saw a couple of young ladies at a masquerade ball held at the Pavilion the other evening, dressed in costumes trimmed with used two cent U. S. stamps.

A friend who accompanied us being of a funny turn of mind casually remarked that he thought that they were trying to catch the mail. How this affected us it will not do to express.—Cal. Phil.

NEW ISSUES.

ADHESIVES, ENVELOPES AND CARDS THAT
HAVE APPEARED LATELY, AND
ARE ABOUT TO APPEAR.

Angola.—The 20 reis is now red.

Azores.—The 2 reis has been surcharged for use in this country.

Br. Guiana.—The one and four cent stamps have been surcharged "Officially," diagonally.

Capo Verde.—Values and colors changed same as Angola.

Ceylon.—Several new surcharges:

5c. on 8c. brown.
10c. on 6c. blue.
5½c. on 2c. lilac.

Costa Rica.—The surcharge "Official" on the one centavo has been changed from red to black.

Finland.—A 10 penni black reply card has been in use for some time, color of card pink.—From the *K. S. A. C. Gazette*.

France.—The 1, 2, and 4 Paistre Turkish stamps have been surcharged 2c, 7c and 1 franc respectively, for the use of the French in Turkey.

Jhind.—The regular government issues have been surcharged, "Jhind States" in black. So far the following values have been surcharged:

| | |
|---------------|----------------|
| ½ anna green. | 1 anna violet. |
| 2 " blue. | 1 " green. |
| 8 " violet. | 1 rupee gray. |

There are also several values of service stamps, and stamp envelopes.

Labrian.—The 16c. blue has been surcharged "2 cents" in black.

Macao.—There are several surcharges now in use, viz:

| |
|--------------------------|
| 10 reis on 40 reis blue. |
| 10 " " 50 " green. |
| 20 " " 80 " gray. |
| 40 " " 60 " green. |

Mauritius.—The 6 cent cards have been surcharged "2 cents."

Mexico.—We hear that several new cards are announced.

Surinam.—The 12½c. has been changed in color to green.

St. Thomas and Prince Edward Isle.—The same change has been made in the colors of the 20 and 2½ reis as in those of the other Portuguese colonies.

Tasmania.—There is a native printed card, different in color and execution from that printed in London.

U. S. of Columbia.—Mr. Castle has two distinct types of the current 10c adhesive, differing in the size of the word *Los*.

We are indebted to the *Stamp World* for the above.

PHILATELIC TALK.

Stamp collectors are becoming quite numerous in the South.

We learn from the E. S. P. that Dr. Chas. P. Henry, formerly publisher of the New England Philatelist, is dead.

A gentleman of this city has a stamp collection valued at \$2000.

Collectors send for our price list of single stamps. We have a large stock selected from home and foreign markets, and our prices are very reasonable.

Those who wish to advertise in our next number will kindly send it *at once*, as only a limited number will be accepted. Clearance at our prices; they are as cheap as the cheapest.

We beg leave to call your attention to Scott & Co's advertisement on first page of cover. They are the largest stamp dealers in the United States and need no introduction to the public.

The California Philatelist for October is at hand. It contains some very good reading, and is filled with new issues. Mr. Gambs is having the success he richly deserves in San Francisco.

We have received a sample copy of the Stamp World, the representative stamp journal of Cincinnati, under the management of F. L. Mills. This is a very large, neat and spicy reading paper, and is read by thousands of collectors every month.

The Empire State Philatelist is to hand in its new and very becoming coat—we hardly knew it. Mr. T. Coke says it is made to order, not "ready made," nor a "misfit." We wish him success. He may well be proud of his success as a journalist.

We are in receipt of a copy of the Philatelic Journal of America, edited by E. M. Hackett. What can we say to show our appreciation of that splendid journal. We remain silent, as it is well known all the stamp journals are ringing its praise.

Last month the philatelists of Atlanta, Ga., met and formed the "Atlanta Philatelic Society." A full set of officers were elected, Mr. Whilden, who was the chief worker in organizing the society, being elected president. The membership roll already numbers over twenty and is rapidly increasing.—*S. World*.

We return thanks for the Keystone Stamp and Coin Gazette, published by Mann & Kendrick. It is an excellent publication and these gentlemen may well be proud of their journal. They are at Altoona, Pa. Seced.

The *Chapin City Philatelist*, published by L. M. Hamlen, is on our file; also *The Collector's Companion*, *The American Youth* and *The Philatelic Monthly*. These are excellent journals, and we can recommend them to the public. Thanx.

It will be impossible to keep a complete stock of stamps at all times, and purchasers

should send a supplementary list with each order, of at least 50 per cent of the amount wanted. Thus, if you want stamps to the amount of \$1, you should send a list amounting to \$1.50, naming stamps in order desired, and we will send one dollar's worth, selecting from the list as near as possible to the beginning.

It will pay you to advertise in this paper. This and the next number, which we will issue next month, will be sent to over 200 stamp collectors south of the Ohio river, besides over 100 in this city. The next issue we will make larger. We do not deal in counterfeits of any sort, nor will we receive ads from any one who does. We come before the public to remain and know by following this rule we are sure of success.

The *A. A. Journal* argues that, as a rule, philatelic papers are the poorest for stamp dealers to advertise in, for the reason that those who read them never buy stamps, and that if dealers wish to get a good return for their money they must advertise in papers not devoted to philately, as these reach a class of young people who never heard of a stamp paper, and are the very ones who buy stamps.

This is rather queer logic, and we know its conclusions are not in accordance with the facts. There is, however, a class of dealers in counterfeits and fac similes who prefer reaching those who do not read stamp papers, for such collectors are excellent game for these parasites of philately who grow fat by plundering innocent and ignorant buyers. If the latter do not wish to become the prey of the crafty army of philatelists by reading the best stamp journals.

The postage stamp was invented by Sir Rowland Hill, in 1840. First used in England, it was afterwards adopted by France and Germany, and remained in use about twelve years. In the United States in 1845 many cities in the several states, St. Louis and New York taking the lead, used local stamps. The first governmental issue was made in 1847, the second in 1851, the third in 1851, and the fourth in 1859. The latter issue was much handsomer than any that preceded it, but being too small for general use, it was discarded and replaced by the issue of 1870. The set of 1839 is considered by many the most finely engraved and artistically colored stamps ever issued by any country in the world; the handsomest of the set being the ninety cent, black and emerald, bearing the head of Lincoln. Because these stamps are so beautiful, and are an unusual variety, having been used less than six months, they are much sought after and prized by stamp gatherers. The designs of the 1870 issue are still retained, with the exception of a few changes, the Jackson four cent being the latest. The Confederate States made an issue of twenty-two varieties from the Department at Richmond, and many local stamps, estimated at about one hundred, were issued at the same time, quite a number of which are still extant and uncancelled.—(*Philadelphia Call*.)

E. W. FRANCISCO'S BLUFF CITY PACKETS.

POSTAGE 2 CENTS EXTRA.

PACKET "A."

PRICE 50 CENTS.



This Packet contains 100 Stamps, all different. Each Packet contains Stamps from Persia, Nova Scotia, Venezuela, Prince Edward Island, etc.

This Packet is pronounced by Stamp Collectors to be the best and CHEAPEST EVER OFFERED.

EST EVER OFFERED.

PACKET "B."

PRICE 25 CENTS.



This Packet contains 25 choice Stamps. It is made up of stamps from Barbados, Angola, Thure and Taxis, etc.

PACKET "C."

PRICE 10 CENTS.



This Packet contains 20 varieties, such as Japan, New Zeland, Porto Rico, etc. This is a packet highly recommended by all who have received it.

PACKET "D."

PRICE 30 CENTS.

This Packet contains 100 good Stamps, some rare. All different.

PACKET "E."

PRICE 50 CENTS.

This Packet contains 25 Stamps. All quite rare.

PACKET "F."

PRICE 10 CENTS.

This Packet contains 100 Stamps. Duplicates suitable for trading.

We have perfected arrangements to put up packets containing 15 stamps, 14 inside and 1 outside. This outside stamp is valued at from 5 to 10 cents. Collectors will find these just the thing for retailing to their companions, as by purchasing a quantity, a nice profit can be made.

PRICES.

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| 1 packet.....\$.05 | 4 packets.....\$.15 |
| 12 packets......40 | 100 packets..... 3.00 |

Postage 3 cents on every dozen packets.

Address—

E. W. FRANCISCO,

4 Howard's Row, Memphis, Tenn.

We are prepared to furnish gum paper for mounting stamps at 10 cents per sheet, also portraits of Rulers; the complete set for 50 cents. Coat of Arms of the world, price 25 cents. Merchant flags of the world, price 25 cents. Albums for beginners, will hold 2000 stamps, price 50 cents. The International stamp albums No. 1, price \$1.50. Extra fine gilt edge. No. 2, price \$2.50.

Address—

E. W. FRANCISCO,

4 Howard's Row, Memphis, Tenn.

Philatelic Audibles.

The latest oddity that we have had the pleasure of examining is a crazy quilt, composed entirely of foreign postage stamps neatly pasted upon a beautifully bordered piece of canvas.

The border being tastefully executed in oil colors, while the stamps are artistically arranged in groups forming a variety of pretty designs.

The whole constituting a very unique piece of workmanship. We are informed by the designer and owner that this kind of fancy work was becoming very popular and fashionable among the young ladies.

R. R. BOGERT.

—DEALER IN—

POSTAGE STAMPS

—FOR—

COLLECTORS,

Room 38, Tribune Building, New York.

SEND FOR PRICE-LIST.

WM. V. D. WETTEM, Jr.,

WHOLESALE DEALER IN

POSTAGE STAMPS

176 BARATTOJA ST., BALTIMORE, MD.

Price-List free on application to dealers only.
All kinds of postage stamps purchased for
prompt cash.

BARGAINS

—IN—

STAMPS!

For the next 60 days we will offer 6 Bulgaria, 15 cents; 6 Mexico, 1884, 15 cents; 7 New Zealand, 12 cents; 5 Phillipine Islands, 30 cents; 6 South America, 5 cents; 10 Turkey, 12 cents; 4 Ecuador, 12 cents; 6 Argentine, 5 cents; 5 Chili, 10 cents; 6 Liberia, official, 10 cents; 15 Austria 10 cents.

THE ABOVE LOT \$1.00.

All in good condition and warranted. 200 assorted containing Chili, Cape of Good Hope, Ceylon, Brazil, Portugal, Russia, etc.
Post free, 15 cents.

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3025 South Park Ave.

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GENUINE STAMPS ONLY.

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This Packet contains 10 stamps of all different Post Packet countries stamps from Persia, Siam, South America, Brazil, etc.

This Packet recommended by stamp collectors to be the best and CHEAPEST EVER OFFERED.

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PACKET "B."

PRICE 10 CENTS.



This Packet contains 25 choice stamps. It is made up of stamps from Barbados, Angola, Tany and Tanyse.

PACKET "C."

PRICE 10 CENTS.



This Packet contains 25 varieties, such as Japan, New Zealand, Porto Rico, etc. This is a pocket high. It recommended by all who have received it.

PACKET "D."

PRICE 10 CENTS.

This Packet contains 10 stamps of various countries. All different.

PACKET "E."

PRICE 10 CENTS.

This Packet contains 10 stamps of all different countries.

PACKET "F."

PRICE 10 CENTS.

This Packet contains 10 stamps of all different countries suitable for mailing.

We have just received a large quantity of first class postage stamps of all countries. It is a great deal of stamps. The stamps are in the best condition. If you are a collector, you will find these just the thing for sending to their friends. You will find a list of countries and their stamps on the inside.

PRICES

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| 1 Packet | 7 1/2 | 1 Packet | 7 1/2 |
| 12 Packets | 75 | 12 Packets | 75 |

Money sent by check or money order.

E. W. FRANCISCO.

Follows or Care Memphis Tenn.

We are prepared to receive cash orders for any of the stamps in the above list. We are prepared to receive cash orders for any of the stamps in the above list. We are prepared to receive cash orders for any of the stamps in the above list.

Address: E. W. FRANCISCO, Follows or Care Memphis Tenn.

Philatelic Audibles.

The latest in audibles we have had the pleasure of examining is a very good one composed entirely of the latest postage stamps neatly arranged upon a beautifully designed piece of card paper.

The border being carefully executed in gold and silver while the stamps are artistically arranged in groups forming a variety of pretty designs.

The whole constituting a very nice piece of workmanship. We are prepared to receive cash orders for any of the stamps in the above list. We are prepared to receive cash orders for any of the stamps in the above list.

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