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THE WIDE-AWAKE PHILATELIST.

—DEVOTED TO PHILATELY.—

Vol. I.

Fitchburg, Mass., March 1890.

No. 1.

Pricing Stamps.

One of the hardest tasks with which the dealer has to contend with is the marking of his stamps to please his customers. On several sheets which we have received recently were stamps marked 2 and 3 cents higher than they were catalogued at. On one in particular more than half of the stamps were marked the same way and though they were offered at 33 $\frac{1}{3}$ per cent commission I could not sell any or take any myself. I think the dealer should take two catalogues and divide the sum of the two different prices by two; for example, take a stamp catalogued at 3c. by one catalogue, and at 5c. by another, that stamp should be marked 4c. on a sheet. Those who have one catalogue had better

mark their stamps lower rather than above catalogue prices.

If the dealers would mark their stamps in this way and allow a fair commission there is no reason why they should not have good luck in selling them.

—O—

Making Postage Stamps.

The following lines will perhaps interest our readers.

It takes eight men and women to make a postage stamp. First the white paper is cut into sheets; each large enough for a hundred stamps. The stamps on each sheet are counted twenty-six times to make sure the number is correct. The printer counts and passes the sheet to the gummer, the gummer gums the back, and having counted, gives it to the

perforator, who divides the stamps by rows of little holes, not forgetting to count. It is surprising how quickly and accurately the hand can work. Seven hundred millions of postage stamps are made every year in the United States and New York City uses 8,000,000 a month.

This and That.

We must have a society of philatelists in this state. Any one wishing to join should write at once to H. A. ADAMS, of Worcester, Mass., or C. H. WHITCOMB, Fitchburg, Mass.

The January number of the D. MINION PHILATELIST is by far the best number issued. The Stamp Dealer's Directory is one of its features, representing fifty three dealers.

Reviews.

We are willing to exchange THE RHODE ISLAND PHILATELIST and the PHILATELIC NON-PARIEL have both appeared with neatly engraved covers.

THE ESSEX COUNTY PHILATELIST is improving with every issue. A neatly printed paper goes a long way towards success.

THE YANKEE PHILATELIST is improving with every issue. Don't let your ads. crowd out the reading matter, which is what your subscribers want the most of.

We have received a copy of the SOUTHERN PHILATELIST. It is the official organ of the C. P. S. and the S. P. A.

We have also received a copy of the C. P. S. Bulletin. We hope it will live long and prosper.

THE
WIDE-AWAKE PHILATELIST.
—DEVOTED TO PHILATELY.—

F. S. DAVIS, C. H. WHITECOMB,
Editors and Publishers.

Subscription price, 10 cents, in the U.
S., Canada and Mexico.

Advertising Rates:

1 inch, .25c; 3 inches, 60c;
2 " .40c; 1 col., .80c;
1 page, \$1.30.

Address all communications to
THE WIDE-AWAKE PHILAT. LIST,
14 Highland Ave.,

Brockton, Mass.

Vol. I. March 1890. No. 1.

Greeting.

RAH! RAH! RAH! CIST!
BOOM! HAR!

With this issue we present
the first number of the Wide-
Awake Philatelist and trust
that it reaches you in a favor-
able time for your patronage.

We "promise little and do
much."

We have been interested in

Philately for several years and
being desirous of publishing a
a philatelic journal we submit
this number for your inspec-
tion, and hope you will like it
well enough to subscribe.

Don't be the least might a
fraid of sending in your sub-
scription or advertisement, for
if anything is not satisfactory
to you we will make it so.

You will be furnished with
all the latest news and we
shall have lots to say concern-
ing philatelic cranks, (and
there are lots of them,) frauds,
etc. There will be no flies on
us and you can depend on
that.

Yours Wide-Awakingly,
F. S. Davis & C. H. Whitecomb
Editors.

We would like some good ar-
ticles to publish in this paper.
A years subscription will be
given for every one of not less
than 175 words.

Mention this paper when answering ad's.

OREGON HAMPLER,
Augusta, Me.

Choice Approval Sheets at 33 1/3 per cent discount, sent to responsible parties. All kinds of U. S. Stamps bought.

The

Fitchburg Philatelist

IS NOW IN ITS SECOND YEAR.

Advertising rates 1 in., 30c; 2 in., 50c; 1/2 col., 90c; 1 col., \$1.00. Try an ad., it is sure to pay. C. H. WHITCOMB,
2 Highland Ave. Fitchburg, Mass.

FOR 30 DAYS ONLY.

In order to close out a large lot of stamps I make following bargains:

1. For 25 cents in silver I will send stamps that will catalogue from 50c. to \$1.

2. For 50 cents in silver or postal I will send stamps to the value of from \$1. to \$1.50.

3. For \$1. bill or postal I will send stamps to the amount of \$1. to \$3.

4. For a \$2. bill or postal note I will send seal stamps to the amount of \$4.

ADELBERT M. BALDIN,

North Attleboro, Mass.

A BARGAIN!

200 Envelopes, size 6, one or mixed colors, and 200 commercial or linen note heads, neatly printed for \$2.00.

HOWARD H. BROWN,

Old Bridge, N. J.

THE
FITCHBURG
STAMP COMPANY

Wish Collectors to know
that they

SELL STAMPS

from their choice Approval
Sheets

AT low prices and also
allow 33 1/3 PER CENT com-
mission. The stamps are near-
ly all priced below Scott,
which with the commission
makes nearly 50 per cent

DISCOUNT.

Mention the "WIDE-AWAKE
PHILATELIST" and send for an
Approval Sheet.

FITCHBURG STAMP Co.,
L. B. 1600, Fitchburg, Mass.