

THE POSTAGE STAMP.

Devoted to the Interests of Collectors.

VOL. I. PENNINGTON, N. J., OCTOBER, 1891. No. 1.

DONT.

Don't read this article if you want to be entertained. Read the advertisements.

Don't think you can buy a five dollar stamp for a quarter. You can't. The chances are 1,000,000,000 to 1 that it is a counterfeit.

Don't buy a stamp that is offered you at a low price on account of some mutilation. Better pay a little more and get a "thing of beauty and a joy forever."

Don't 'exchange' stamps with a dealer who sends you his sheets to sell. In other words don't substitute. He may not see it in the same light that

you do.

Don't send a dealer any but very small amounts in postage stamps. Buy a postal note or money order. Stamps are often convenient, but it is possible to get "too much of a good thing. And our brother collectors "across the border" in particular, please don't send us Canadian stamps. They are very useful in Canada, but Uncle Sam won't accept them and the market for them is decidedly "slow."

Don't keep a dealer's sheets two or three months, where he says: "Kindly return in ten days." Be prompt.

Don't try to collect all the stamps in the world.

Don't be too "sharp" in your dealings with brother collectors. It doesn't pay. Remember what we have all been told that "honesty is the best policy."

Don't depend on sample copies for your philatelic reading. Subscribe to a few good magazines. It doesn't cost much and will encourage the publishers. What would you do if all the philatelic papers should suspend publication? Just think of it!

Don't growl if your paper doesn't arrive when you expect it. Wait a few days. Editors have enough trials now, don't add to them.

Don't "blossom out" as a dealer or publisher unless you can afford to lose some money if your venture doesn't prove successful.

Don't, if you are a dealer, try to sell counterfeit stamps

for genuine, better sell them all to some collector making a collection of counterfeits, and then don't buy any more.

Don't imagine the undersigned knows every thing worth knowing; he doesn't, but keeps a private "don't list" headed "don't show your ignorance."

—E. Phil.

CORRESPONDENCE.

OPEN TO ALL.

The F. G. A. Rice Adv. Age'y
1120 Putnam Ave.,

Brooklyn, N. Y.
Aug. 20.

W. H. RICE,
Pennington, N. J.

DEAR SIR:

As I have retired from the stamp business (in order to devote more attention to my advertising department, which has grown quite extensive the last season) I have decided to comply with your request and

will forward you from time to time, lists of "peculiar" people with whom I have done business in the past.

For the present let me warn those of your readers who sell stamps to insist upon a full understanding in black and white regarding commissions, etc., before sending sheets on approval to Pency A. Kempt, Detroit, Mich.

This will undoubtedly save them a great deal of annoyance and prevent the loss of cash due them on account of stamps sold and do away with the necessity of receiving vulgar, vindictive, and blackmailing and threatening letters which generally follow.

They should also satisfy themselves that the similarity between the handwriting of this "gentleman" and his "reference" is only imaginary, otherwise they will be tempted to believe them identical, like-

wise that of his partner, his father and other persons whom he deems it necessary to "fake" into his "scrapes" in an endeavor to "scare" or "Jolly" intended victims out of balances due them.

Sincerely,


F. G. A. RICE.

CLIPPINGS.

Beans are shelled by a young woman in Bangor, Me., by running them through a clothes wringer.

Nearly forty thousand men desert from the German army every twelve months.

An army of locusts, 10 miles wide, recently swept over the Punjab in India. It occupied five days in passing.

 Subscribe for and advertise in the STAMP.

Only 5 cents will bring you this paper one year.

THE POSTAGE STAMP.

Published by

THE STANDARD PRINTING CO.
Box 478 Pennington, N. J

To whom all communications
should be addressed.

Sworn circulation 750 copies
Subscription 5c a year.
Abroad 25c.

Will exchange with all 2
copies. Good philatelic articles
wanted.

EDITORIALS.

A new one? Yes, that's all.

Subscribe to this paper at
once, only 5 cents per year,
nine nos. guaranteed.

We have received No. 4 of
Jevett's Philatelic Library en-
titled *Dealing in Postage Stamps*
by Alvah Davidson, which is
a very interesting little vol-
ume and is also a great help
to those who contemplate go-

ing in business for themselves.

As an inducement to sub-
scribers, we will give free of
a complete set of Bugedorf un-
used 5 var. catalogued by Scott
at 65c. To each and every
one who sends us the sub price,
which is only 5c, before the
end of this month.

We think the "Philatelic
Fraud Reporter" takes a very
bad stand by publishing the ad
of the man Kinzer, who has
been expelled from the C. P.
A. and has been advertised as
a dead-beat time and again by
the Philatelic papers. Practice
what you preach, Bros.

J. P. Hooper seems to have
had a falling out with the C.
P. A., and is now busily en-
gaged in organizing the P. S.
of C.

Our article in last issue of
the "American Stamp Jour-
nal" relative to frauds seems
to have had some good effect

as just as soon as possible after it appeared we received a letter from the man Kinzer, who according to his letter heads, is a news agent, exchange and purchasing agency.

He kindly informs us he was bounced from only one philatelic society and after a liberal dose of backbiting and childish prattle informs us that unless we publish AN IMMEDIATE APOLOGY he will place the matter in the hands of HIS attorney.

Now we give Kinzer credit for being more sensible than to do such an unwise thing as that; it would only bring upon him a shower of accusations and proof from his many victims like Signor Quigley of the Frankfort Stamp Co. received through his miscalculation of the effect his bluff in the "So. Phil." would have. As far as we are concerned,

we really hope he will; as the result of such an act would clearly prove the solidity of our position and by the showing up he would receive place our philatelic friends on their guard against him in the future and heighten us in their favor as a terror to evil doers.

We pledge our word that we will not maliciously persecute anyone, but shall as far as possible make it "hot" for those "blisters" PHILATELIC FRAUDS.

Let us hear from you again Mr. Kinzer.

Crank—Your stamp is an India stamp, value 7 cts.

Stamp, N. Y.—1 Yes 2 Yes. 3 We have one priced at \$17.

Teach your boys to respect their elders and themselves.

We expose frauds.

Worth Reading.

Every time I refuse a drink of liquor, I am improving my manhood.

Every time I spend a dollar foolishly, I am opening a pauper's grave.

Every time I pay rent, I am taking so much away from a home of my own.

Every time I speak a kind word, I am adding a brick to my temple of manhood.

Every time I buy an article I am encouraging the manufacturer or producer.

Every time I pay a debt, I am doing right and helping to put money in circulation.

Every time I refrain from speaking in defense of a friend I prove that I am not a friend

"Are you Owen Smith?"

"Oh, yes, and everyone else"

A wood-carving machine is successful.

Terrorite is more powerful than dynamite.

A pound of phosphorous is sufficient to pit one million matches.

A Sweedish cavalry officer has invented a horse shoe on which the calks and clips are changeable.

See Philadelphia mint has in operation an Eddy electric motor of twenty-five horse power, which is run by wires from the street.

Watch crystals are made by blowing a sphere of glass about one yard in diameter; after which the disks are cut from it by means of a pair of compasses having a diamond at the extremity of one leg.

The average salaries of the mistresses in the London board schools is \$950.

The Stamp Hunter.

BY OLLIO.

Most philatelists do not know that large firms like Stanley, Gibbons & Co., of England and others send out men to hunt for stamps but nevertheless they do.

I happened to stop in a small upholstering place in the city of Trenton one afternoon when my attention was called to a girl entering the shop with a shoe box full of old U. S. stamps (she started to get a million once to send a—you know the rest) Many were of the early issues and must have been valued at \$25 or \$30 at least. She handed them to a little Englishman who was waiting. His eyes snapped as he saw them.

He at once picked out the ones valued at over 10 cents (some \$20 worth) and put them in his satchel with many oth-

ers. A quarter was offered her for the ones he selected and was accepted.

As soon as the stamp hunter had left I offered the girl 20 cents for the remainder since then I have realized \$5 or \$6 from them. Later in the day I saw the same man going from house to house in search of stamps.

Some two weeks afterward I went to the town of Ewing and I encountered the same little man, hunting diligently for stamps.

He sat next to me at dinner in the hotel; while there he told me that he was employed by Stanley, Gibbons & Co., of England to go through the U. S. in search of stamps. He said:

“The largest and best finds are made in the country, where I simply offer the people six months or a years subscription for all their old stamps or some small amount of cash. I make my returns weekly as do sever-

al other agents employed by this Co. to the head agent in New York.

HOUSEHOLD HINTS.

Large plants and fern should never be allowed in a living or bed room.

If troubled with red eyelids give them a hot bath just before going to bed.

Small potted plants in a room have a revivifying effect upon the atmosphere.

Oilcloth can be kept bright for years if properly varnished with any good siccativ.

In washing blinds and dark paint always add several table-spoonfuls of ammonia to the water.

NEWS AND NOTES.

Mrs. Campbell, the wife of the Ohio Governor, is a tall and handsome brunette.

Granulated rock candy is the proper thing to sweeten tea and after-dinner coffee.

Arizona Indian women have taken to wearing fashionable dresses, shoes and stockings.

Queen Victoria has forty dogs.

The Postage Stamp

An 8 paged, 16 col. paper devoted to the interest of Philatelists.

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