



Brawford 2082

THE PHILATELIC ADVERTISER.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

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VOL. I.

ITHACA, N. Y., NOVEMBER 15, 1904.

No. 1.

The Philatelic Environment.

BY WELLINGTON BREEZE.

Philatelic environment lends largely to the shaping and moulding of the individual character. Pleasant surroundings reflect themselves in the personality of those with whom we come in contact. Therefore, any pursuit which combines pleasure with true eagerness of spirit in the endeavor to forge to the front and surpass if possible, those who are building along the same lines, must, of necessity, have a tendency toward the upbuilding and rounding out of a character which otherwise might lie dormant for the need of something to bring to light faculties which need some incentive in order that they may rise superior to their surroundings and put the individuals in touch with people in the better walks in life, giving him a broad-minded, liberal view of the world at large and taking him from his own narrow sphere of earthly existence into the light of right-handed fellowship where he may meet others whose views and ambitions are identical with his own and who will gladly welcome him as a new adherent of philately.

Generally speaking, the true home life is the highest ideal of earthly existence, and outside of family ties there is nothing which endears the home and makes it a haven of rest and love, where everything conducive to moral welfare and comfort abound as a good stamp collection.

Your collection becomes endowed with a personality and you learn to know every little distinctive feature connected with it until it becomes an object of veneration, from a worldly point of view, and you jealously watch and guard it from unclean hands and those who are careless in the handling of an object which to them may seem of little moment, but which to you is endeared by many hours of labor and a goodly ex-

penditure of hard earned dollars combined with the love of association and the many odd and exciting experiences which fall to the lot of the stamp collector.

Philatelic environment, therefore, contains much that is good. It fosters the spirit of Charity and leads us from the petty selfishness and morbidness of spirit which is so apt to gain a foothold in our beings if we allow our lives to be confined to the narrow channels of daily existence whose very sameness make our lives pass with greater swiftness, for the reason that there are no mile-stones to record the achievement of success in some particular line or something which has brought us in contact with some special line of thought and endeavor.

Surround your home life with philatelic influences. Instill the collective instinct in the minds of your family and especially if you have a son who is growing to manhood, start him with a small collection of his own. Every hour spent with his collection is one whose influence is for good and if rightly encouraged may have far reaching consequences in determining his future life when the bread cast upon the waters will return to you after many days and you will rejoice in the fact that the "stamp collection" has figured prominently in his attainment of success in life.

Much can be said in favor of other forms of collecting and they all contain some good features. But no other form of collecting can compare with the collecting of stamps as a means of pleasure and recreation which can be followed by either those of humble positions or the millionaire, with the chances of unadulterated joy and pleasure of adding to his collection, in favor of the person of humble means for his collection is enjoyed in common by the family circle and it often means no little sacrifice to add some coveted specimen to his collection. But this self-same sacrifice

makes it part and parcel of his most valued possessions.

Philatelic environment is therefore worthy of careful consideration and thought for it partakes of the sanctity of the home. It is ever associated with pleasant memories and will fully repay any endeavor made in disseminating philatelic knowledge and literature to your friends and associates for some seed will fall by the wayside which will be productive of good results and philatelic environment will have accomplished its mission.

Mexican Stamps.

BY JOSE J. JOAP.

In regard to Mexican stamps, I have been collecting them ever since I was a young boy. I find since I have been in Mexico, that the Mexican stamps are the greatest source of study. The stamps of Mexico are divided into three classes: the federal, municipal, (postage), and the revenue. The latter change every year, thus making a great many varieties. I collect all kinds of stamps, mainly however, Mexican. All of the first issue have been reprinted, making it very difficult to obtain the originals. I know many collectors who collect these reprints, thinking them to be the originals. Speaking of the colors of Mexican stamps, I wish to state that the colors of many of our stamps can be greatly changed by various processes. Take for instance the two-cent red of the 1897 issue and leave it in the sun for two or three days. The stamp will become a bright golden yellow. The two-cent green of the present issue subjected to the same treatment will also turn a beautiful blue. These facts I wish to have put in print for the benefit of honest collectors in order that they may not be taken in by these two issues, as there are many of these on the market under the names of mis-prints or different shades, which they are not.

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L. M. MINTZ, : : : Editor.
L. CRANDALL, : : : Business Manager.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
to all parts of the world.

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12 words.....10 cents
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Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.

Editorial.

With this first issue THE PHILATELIC ADVERTISER makes its initial appearance before the Philatelic World.

Owing to the delay of our correspondents in furnishing material, we are unable to publish eight pages this issue, but will do so in the near future.

We desire to thank all subscribers and advertisers who have expressed their confidence in us by either subscribing or advertising, before having seen a copy of our paper.

Any criticism or comment on our first issue will be gladly received. We would like very much to have you express your opinion.

Price lists from the Marks Stamp Co. and the Toledo Stamp Co. have been received at our offices. They are well made up and quote reasonable prices for wholesale lots of stamps and supplies.

Next month we will publish a fraud list and desire all names of notorious frauds.

Prize contests next month.

Patronize the advertisers in this paper. They are reliable and honest and have years of experience in the stamp business. Patronize them!

Stamp and Coin Notes.

For 52 years Holland has been issuing postage stamps. All of the stamps issued have been of service to Holland. No high values have been issued and she can boast of never having to surcharge a single stamp.

* * *

The U. S. 50c value of the present issue has been seen, surcharged "Philippines."

* * *

A new mode in the coining of money is the making of the five-cent piece of France, in polygonal form, so as to prevent the mistaking of them for the higher values of coins in France.

* * *

Postage stamps to commemorate the coronation of King Peter of Serbia were on sale for 15 days, during the coronation events. In all probability they were more for collectors than for actual need in Serbia.

* * *

For one ton of stamps from Cyprus, a well known firm of London paid \$4,000. There were over seven million stamps in the purchase.

* * *

It should be known that if a stamp is mutilated it can not be used to send letters or merchandise. People sending letters or merchandise with mutilated stamps affixed do so at their own risk, as the post-office officials have the right to hold such for postage.

* * *

Spanish stamps punched with round holes have been used for telegraph and not postage purposes.

* * *

At the auction of coins belonging to G. H. Brown of Oregon, held by Lyman Low in N. Y. City, the 1804 dollar was sold for \$1,100 at a loss of \$900 to the owner. Many other rare coins brought high prices.

* * *

The best thing to clean stamps with is ether. This drug can be purchased at any drug store and does not injure the stamp.

* * *

The rarest stamps is thought to be the one-cent British Guiana of 1856, only one being known to be in existence.

* * *

The Earl of Crawford has one of the most complete collections of U. S. stamps in the entire world.

Philately, a Health Renewer.

BY LEON V. CASS.

Philately is recognized by many as a science, and others, while they deny its right to the dignity of that term, still deem it a pleasurable diversion. But as yet very few regard it as a tonic, or health-giving amusement.

A prominent medical authority writes as follows:

"The pleasure of accomplishment is one of nature's own tonics. Of the many who are worried and driven by daily cares, and whose health actually suffers therefrom, most would escape the ill effects by temporary diversion."

Some *fad* might well be cultivated. The tonic effects of travel and change of scene will cease to be effective when the depressing effects of the daily grind have been carried to the last extreme. It is difficult to prescribe rest in small and frequently repeated doses for the restless, driving man of affairs. To such a *hobby* is of the greatest use. It may become a valuable aid to the acquisition of renewed health.

Philately is popular with all classes and it is not beyond the reach of any man, it may well be called the "Universal hobby."

It is well known that Philately teaches history, geography and many kindred subjects, and when it is also becoming recognized as a tonic for the overworked brain and body of the man of affairs of today, it may well be said that he who ridicules her followers is the man to be pitied, instead of the philatelist himself, who in days gone by was an object of ridicule in the eyes of the non-collecting world.

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50 diff. Aus.....13	100 diff. Can.....90
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Stamps of Switzerland.

BY CHAS. A. DUBOIS.

The little European republic of Switzerland of 3,000,000 inhabitants has the distinction of being one of the first countries to use postage stamps doing so immediately after their first use by the English.

In 1843, the city of Zurich was the first to change the word "Franco" until then upon each package to one indicating the amount of the service tax, by the introduction of two varieties of stamps, the one of 4 and the other of 6 rappen.

The use of these stamps brought about numerous quarrels between the sender and the receiver until it was found necessary for the government to settle the disturbance by the introduction of stamps already gummed which were sold to the sender by the government.

The start once made, the other cities of Geneva, Bale, Neuchatel and Winterthur, were not slow to follow the example. Thus it was that during the years 1845, 1847, 1848, 1849, 1850 the celebrated Canton stamps appeared, which are so much desired by all collectors.

The careful study of all Swiss stamps from 1843 to the present time, necessitates close examination of them, with special attention given to minor details. The study will provide against numerous forgeries put in circulation since 1850 by speculators, to the detriment of amateurs and a few of the advanced collectors.

Switzerland and Belgium are perhaps the two countries of Europe having the greatest number of stamp collectors. The most careful collectors have formed a society, having for its object ease of exchange, the buying and the selling of stamps and above all furnishing a safeguard to its members against innumerable forgeries of rare stamps, of which many were sold to too-confident amateurs.

Numerous points of verification have been pointed out by them, while M. Reuterskiold of Luzerne has been appointed expert official of their society.

Switzerland is not the only country of Europe having a philatelic society, and at some other time I will write at length upon this subject. The interested reader will desire more detailed information upon this subject, as well as upon the general administration of the Swiss Postal system. For the present I will con-

fine myself to writing as interestingly as possible about Swiss stamps from their first use to the present time.

(The above is the first of a series of interesting articles on Swiss stamps, to be published monthly in this paper.)

Ad Talk.

We mail an exceedingly large number of copies this month to the best class of mail-order buyers. However, don't expect to obtain a "bonanza" from your first "ad." in our paper as good results are obtained only by constant advertising.

All advertising accounts must be settled monthly.

There is a right way and a profitable way for every business man to advertise and it's up to him to find it out.

Use catchy headlines and low prices when advertising. A black border makes an "ad" very prominent and should be used on small "ads" especially.

Write to the Business Manager for low contract rates. You will be surprised.

A trial "ad" in our paper will convince you of its worth.

Good advertising brings the dollars to you. Let the buyers know what you have. Don't cram your "ads." Too many words in an "ad" make it tedious to read.

Our articles have been written for us and not copied from other stamp papers, as many other papers have a practice of doing.

We hope to furnish eight pages very soon.

Our advertising man wants to talk to you. He has some fine propositions to make to you. Write for them.

Patronize our advertisers. We vouch for their honesty.

A word to the wise—Advertise.

Manuscript and interesting news wanted at all times. Quote prices before sending.

Our December issue will contain some very interesting articles by Chas. Grandpierre, one of the world's most famous philatelists. Also foreign and domestic articles by the best of philatelic writers. Send 20c for a year's subscription at once. You will never regret it.

Any questions concerning stamps or coins will be gladly answered in our next issue's Question Column.

We desire to exchange two copies of this paper with all philatelic publications. Send one copy to Fred Cruse, Walkerville, Ont., Can., and one to the publishers.

Advertisers:—Now is the time to display to the buyers your Christmas offers. "The early bird catches the worm."

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\$1 green, \$1 gray, \$2 gray and \$5 red revenues free with each order of 25 cents or over from the following bargains:
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QUARTERS: \$4 paid for
1804 dimes; \$15 paid for
1858 dollars; big prices
paid for hundreds of other dates; keep all
money coined before 1879 and send 10c at
once for a set of two coin and stamp value
books. It may mean a fortune to you. Ad-
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50 var. foreign cat. \$2.00 - .30
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WENDOVER NEEFUS,

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Did You Ever Know

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For Five Yearly Subscriptions at 20c each, we will give one Scott's 1905 Catalogue, free. Send for sample paper and blanks at once.

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ITHACA, N. Y.

THE CHEAPEST WHOLESALE AND RETAIL.

**Price List of all Swiss Stamps will
be sent to everybody "free."**

1854-57-	5, 10, 15, 20, 40 rp. if.	\$1 12
1862-67.	2, 3, 5, 10, 20, 30, 40, 60, if. if.	1.12
1862.	2 Rp.	.70
1874 78.	2, 2, 15, 40,	1.45

UNPAID LETTER.

1878-82.	1 500c (g values)	50	4
1883.	5 500c (6 ")	3.70	
1884.	1 500c (8 ")	12	1 8.

JUBILEE 1900.

5, 10, 25,	.06	54	4.45
1854-04	45 varieties	60	

100 good mixed and nice cards of Switzerland	\$1.00
12 colored views cards all diff.	.25

Cash by money order or unused stamps
1904.

Postage free above \$5.

Ref. Office of this paper.

Ref. B. Callan, Newark, Ohio.

Desire to receive whole sets of St. Louis
against Swiss stamps.

CHARLES ALC. DUBOIS,
CHAUX-de-FONDS (SWITZERLAND.)

Philatelic Pen Points.

BY LEON V. CASS.

Now that the long evenings are at hand our philatelic activity is renewed and we are all on the look-out for bargains. Now let me give you a "pointer" about bargains.

If you want to buy stamps that will help sell your collection at a profit in the years to come don't buy the stamps that every dealer is offering at a big discount as the market is full of them and they will not increase in value for years. Buy stamps that you seldom see advertised and that you can't buy from the average dealer's fifty per cent. discount approval sheets.

Now then, to get the full amount of enjoyment from our hobby you should collect "for fun." Don't bother about the monetary side of the question. You don't go to the opera with the idea of making money but to derive pleasure and amusement from the play you pay money to view. Now you should collect and pay money for your stamps for the same reason, and besides you have the satisfaction of knowing you can get part of your money back if you wish to sell, and if you keep your collection for years you may get more than you paid for it in cash. But you ought to get your money's worth in pleasure while gathering your collection, so in reality all the money you ever get out of your stamps is clear gain.

The highest price ever paid for a single United States stamp was something over \$5,000, which was paid for a copy of the 20c Bear stamp issued in St. Louis. Wonder if any of the current St. Louis stamps will ever bring that sum.

The large stamps called salt stamps of Egypt were sold by the government at post-offices. The purchaser bought the stamps, which were cancelled, and on presentation to the government, entitled the holder to salt to the value on the stamps. This system was abolished in 1900 and the remaining stamps were sold at auction.

* * *

England first issued postage stamps in 1840; U. S. issued them in 1847.

* * *

The first triangular stamp issued was the 1D Cape of Good Hope in 1853.

Exchange Column.

Have thousands of books, story papers and novels to exchange for all kinds of postage stamps. H. L. Franke, 1158 Milwaukee ave., Chicago, Ill.

Exchange 100, no two alike cancelled stamps for 7 one-cent stamps, unused. Fred Fenner, 2232 S. Rosewood St., Philadelphia, Pa.

Every one sending me 50 good stamps from their own country, I will return the same amount in good Mexican stamps. Jose J. Joap, care Hotel Richelieu, Durango, Mexico.

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**3 3-4 Revenue surcharged Anti-
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PRIVATE PROPERTY.

Dr. William Med. Co fine	04c
Johnson & Johnson "	02c
Marschand's 2 1/2c "	10c
Emerson Drug Co. 1/4c "	02c
1898—Props. 1/8 to 5c complete fine	18c
1864—Private Prop. Helembold 2c blue	08c

OMAHA'S PAN AMERICANS.

1c Omaha's—per 10c	05c
2c do " "	03c
2c Pan A. " "	03c

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VOL. I.

ITHACA, N. Y., DECEMBER 15, 1904.

No. 2.

The Latest Discoveries.

BY C. GRANDPIERRE.

The postage stamps of the Netherlands belong to the favorites amongst specialists. In a lengthy article just being published in an American and in a Swiss philatelic paper, I have mentioned the fact that most catalogues are wrong in listing "two types of each value" of the issue of 1867. It should certainly read "two or more types." I have found a dozen absolutely distinct shapes of the numeral "5" of the 5 cents value, four of the 10, etc. The lettering of the word "cent" also shows quite a number of varieties. The same can be said of all successive issues to 1888, the greatest number of "types" being found of the "5" of the 1872 issue.

If I recall those facts here it is to bring them into comparison with a discovery of Mr. C. Steward-Wilson in the King's Head issue of the Dutch Indies, viz., that the figures of value of this issue differ on each stamp on the sheet. Mr. Steward is right there. On the other hand, I do not entirely agree with his conclusion that the figures of value have been separately engraved on the plates.

To find out the probable reason for so many types of the figures and of the word of value not only of the stamps of the mother country issued before 1888, but also of nearly all contemporary issues of the Dutch Colonies, all of which (except Netherlands, 1876) have been engraved, it is necessary to consider the process of engraving and of forming the plates serving to print the sheets of "engraved" stamps.

After a drawing of the proposed design has been made and duly approved, it is given to the engraver, who engraves only one "matrix" in copper or softened steel. From this matrix, after it has been hardened, if of steel, are then made "transfers" on as many little blocks of steel or copper as the sheet has to

contain stamps. Those blocks or dies are then engraved, not by hand, with the burin or graver, but by acid, by a similar process as the modern "half-tone" from photos or designs.

Should the same design have to be used for a whole set of stamps, the only difference being that of the figure and lettering of the value than the space which has to contain the value is to cut or sown out of every block.

Every time stamps of a certain denomination have to be printed the value is inserted in the hollow space thus obtained, either "type set" or by little engraved blocks.

Of course these little blocks can be and are generally obtained exactly in the same manner as the dies of the vignette of the stamps.

If we come back to our subject, the 1867-88 issues of Netherland and colonies, we find that the figures and letters of value on a straight line and quite plain. The manufacturer of those stamps might have found that it was quicker to engrave separately by hand every one of the little blocks naming the value than to go through the entire process of transfer and acid engraving, which would have been the shortest way if the figures and the word "cent" would have been entwined with ornaments, as it is the case for most of the stamps of the rest of the world. Everybody knows that even the best engraver or designer cannot succeed in making twice exactly the same design. This fact would account for the many types which have made the subject of the present dissertation.

It will appear surprising to many why those discoveries have been made so many years after the stamps have been issued, though probably no country in the world is subject to more specialism as the Netherlands. I have been surprised at it very often. The only explanation I can find is that very few

whole or even half sheets of those stamps remain in existence, and because without them an exact study of the origin of types can hardly be made.

The "Postoffice Mauritius."

BY W. NEEFUS.

On Sept. 21, 1847, the Postmaster-General of Mauritius, by an ordinance passed the year before, issued the first stamps for that country. There were two values, a 1 pence and 2 pence, about 500 copies of each being printed. That same evening the wife of the Governor gave a ball, and many of the stamps were used on invitations for that affair.

This first lot of Mauritius bore the word "Post-office," instead of post-paid. Thus were the present great rarities, the "post-office" Mauritius, issued and used. The small number of copies issued was due to the fact that the stamps were intended for island use only; the 1 pence for local districts; the 2 pence for other districts.

Although there were perhaps 500 of each value issued, only 13 copies of the 1 pence survive and 11 of the 2 pence. The chances for more being found are at present small, as many are of the opinion that most of them were destroyed. Those found have been in various places, in various quantities; 13 have been found in Bordeaux, 10 of which one lady has the honor of "unearthing." It is very strange to say that not a single copy rests in America. England has 11, France 9, Germany 1 and Russia 1.

No definite value can be fixed on these decided rarities, nor can any average be determined. Mme. Borchard of Bordeaux is said to have traded a copy of each variety for some worthless trash because "there were no spaces in her album for them." The highest known price for a single copy was recently paid in London, when a copy of the 2 pence unused brought 7,250.

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Press of the Ithaca Democrat.

Editorial.

We wish all our readers a Merry Christmas and a Happy New Year..

Owing to an error of the printer in last month's issue, the advertising rates were erroneously stated to be 20c. an inch, instead of 25c.

Beginning with our January issue the "ad." rates will be raised to 30c. an inch. However, contracts taken out at the present rates will hold good for six months.

We have been compelled to refuse many "ads." of undesirable character, and also many ads. from irresponsible persons, as we intend to make this paper a true philatelic paper devoted to philately only.

The A B C of Postage Stamps, written by Fred J. Melville, has been received at our office, through the courtesy of the publishers, Wycil & Co., of New York City. The book is numerously illustrated with a large number of fine cuts, and contains many interesting articles. At the low price of 50c., it should be in the hands of all philatelists.

Our list of foreign representatives is increasing each month. For Switzerland we have Charles Alcide DuBois; Canada, Fred Cruse and Mexico, Jose J. Joap.

Stamp and Coin Notes.

There are over 74,000 postmasters in the United States.

* * *

Salvador now has the honor (?) of having issued more than 400 varieties of stamps.

* * *

Copper money in France is to be gradually replaced by aluminum bronze pennies of pure yellow color.

* * *

An American cent bearing the date 1785 was recently unearthed at North Saco, Me. The first U. S. mint was established that year, and these coins are very rare.

* * *

A gold coin, thought to be a gold piece of Tarsus, 701 B. C., was found at Berwick, Pa., a short time ago. The coin is extremely rare and valued at \$2,500, if genuine.

* * *

E. C. Madden, Third Assistant Postmaster-General, in his annual report advocates an international postage stamp, and also the establishment of uniform postage rates for the entire world.

* * *

Before 1850 only eight countries had issued regular series of stamps. Named in order they are: Great Britain, 1840; Brazil, 1843; Switzerland, 1845; United States, 1847; Mauritius, 1847; Bavaria, 1849; France, 1849, and Belgium, 1849.

* * *

One of the most delicate pieces of work done by the Bureau of Engraving and Printing is the gumming of postage stamps. The stamps, printed in great sheets, are passed under a roller, which leaves on their surface a thin coating of gum. Thence they are slowly led over steam pipes until dried. The gum, which drops from little vats to the roller, is kept at an even temperature and thickness, for which purpose hourly tests are made of the atmospheric conditions of the workroom. But with all this mechanical exactness some allowance must be made for the season of the year. For summer use the gum is made a little harder, to avoid the sticking of stamps when in contact. In winter, precaution is taken against the cracking of the gummed surface on account of contraction. A third grade of gum known as "intermediate" is used for other seasons.

Much in Little.

(The Stamp Album.)

I'm only just a postage stamp,

A little thing, you see,

Yet rescued from the mould and damp

Of dim obscurity,

And placed upon this page so white,

That all may see and know

Just how I looked amid the light

Of forty years ago

—W. BREZEE.



In the following of any given pursuit or hobby as a means of recreation or otherwise, as the case may be, the more apparent the results of our efforts and the more comprehensive they

appear in their entirety the more pleasure it affords us, and this fact can be exemplified in no better or fitting manner than in the well-filled pages of a stamp album.

The stamp album stands pre-eminently at the head as a means of diversion and pleasure among all forms of collecting. It is neither bulky nor unsightly and occupies but little space, but what an endless source of amusement and pleasure it affords its owner. Nearly every stamp of any consequence has something connected with it which causes it to assume an individuality all its own. Many pleasant thoughts are called into being whenever we turn to the "stamp album" to either add to its treasures or review those we already possess.

The collecting of stamps need not detract from the pleasure to be derived from the collecting of anything whatsoever which pleases the individual, but in the collecting of many things the main pleasure to be derived is that of ownership. After we have come into possession of some curio, antique or something which appeals to us as worthy of preservation, either from a historical point of view or some oddity or rarity which it may possess, it is either used in forming a cabinet, hung on the wall or laid away in common with others of the same class. Now the collecting of these has given us a great deal of pleasure, and we take not a little satisfaction and pride in showing our friends the various things of interest which we have gathered together and in relating the

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bit of history associated with them.

But then, "What of the night, O Brother?" You have labored hard during the day, and after the evening meal you read the paper, and then look around about you for something to amuse you and divert your mind.

Some diversified form of amusement which you could enjoy while resting in your easy chair would appeal to you as being of special interest. 'Tis then you think of the "stamp album." It is right at hand, and you immediately get it and carefully turn the pages over, viewing the little treasures contained therein, and in the meantime noting the fact that as each page is turned it looks like an old friend in a new dress. No matter how many times you have looked your collection over, you will always find some little point of interest which has heretofore escaped your observation, and this not only gives passing pleasure but renews interest in your collection as a whole.

The evening passes, and before you are hardly aware of the fact it is bedtime. A pleasant evening has been spent and you have viewed genuine curios, in the form of stamps, from all over the world. Distant countries and many scenes enacted therein, which have become matters of history, have been brought to mind, and both pleasure and profit has been derived from an evening spent with the "stamp album," between the covers of which there is an endless source of amusement found and knowledge gained, representing as it does every habitable country on the globe. A few pages turned and you have crossed the seas and back again.

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U. S. Philatelic Points.

BY L. E. PATTERSON.

In collecting stamps many of us miss a great deal of pleasure in not making a closer study of them.

Take, for instance, the 1c. 1851 and 1856.

Put all these you have under a strong magnifying glass and you will probably not be able to make a complete set which will include all type, viz., I, II and III, or you may have a number of the most expensive and rare ones, and be surprised that you do not have the most common ones.

This will keep up your interest in stamps and you will always have something to look for.

How many collectors can tell the name of the man whose portrait is engraved on the stamp, and why it is there, and what he has done for his country, or what office he has held that entitles him to a place which brings him so much before the public?

Benjamin Franklin was the first Postmaster-General of the United States, and his picture is on all the reg. issue 1c. stamps of this country, and always has been; in fact, it was on the first stamp printed by the government, the 5c. 1847.

If the young collector would make a closer study of stamps and find out why such and such men's pictures were on them it would certainly interest him more and would help very much in his knowledge of the history of the United States.

After collecting for some time there is more interest in making a specialty of some country or a few countries, as there is a chance of having a complete collection of one at least, but never a chance of getting a complete general collection.

After you have a few countries as near complete as your pocketbook will permit, obtain a blank album and place them in it and you will be surprised to find what an attractive book you can make.

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No. 3.

Why Does Philately not Progress as Much in U. S. as in Europe?

BY C. GRANDPIERRE.

This subject goes hand in hand with the much needed reform of stamp collecting. In the United States it is complicated with a, in my opinion, absolute necessary reform of the whole system of philatelic associations.

If we search for the reasons why there are considerably less stamp collectors in the United States than in European countries we will find that the chief cause is not the busy life led by the Americans, but the lack of effective organization of stamp collectors.

The American is certainly as much a "hobbist" as the English, the French, the German or the Swiss. There are in this country admittedly as many or more collectors of curios, coins, etc., than in all Europe, with more than four times the population of North America.

Why, then, is philately a kind of step-child of the American collector world?

The argument that stamp collecting takes too much time cannot be advanced. Collecting of curios costs certainly as much or more time and study, and probably more money, than collecting stamps. The speculative possibilities of philately are also greater than those of numismatic and 'curiophilic.' The stamps have a certain, rather steadily increasing market value easily ascertained, whilst any kind of curio might be worth anything between 5 cents and \$1.

I repeat my question: Why are so few Americans collecting stamps?

I should be sorry to offend any officer of existing societies, but the only answer I can give is: Because there is in this country a lack of efficient philatelic organization, and because whatever organization exist is based on a system that does not meet the requirements of

the average stamp collector.

There can be no doubt that Germany counts many times more collectors of stamps than any other country or group of countries with the same population. It can also not be doubted that this is due not chiefly to the more studious and steady character of the German, but to their proverbial love of association.

A proverb says that wherever two Germans are, they found a society. This is also true of the German philatelists. There is probably not one single town in Germany with a couple of thousand inhabitants having not at least one or two local philatelic societies. Their members meet once or twice a month, showing each other their treasures, communicating their "discoveries," exchanging duplicates, etc.

Under such circumstances a collector cannot but find satisfaction in his hobby, and if he is only a little of a business man he will know how to get some profit out of it. Furthermore, he knows that, should the time come when necessity might force him to part with his collection, the stamp societies will enable him to sell his stamps rapidly and at a good price, in the same manner as he has been able to sell or exchange his duplicates heretofore.

Some one might object and say that American societies render the same services. Certainly they do; but my experience and that of many of my friends seem to prove that they do so by such a slow process, rendered expensive by the lack of low parcel rates, that it is really better to accept for one's duplicates or collection whatever little price a dealer can and will give.

The German local societies group themselves into provincial associations, transacting promptly and at little cost much exchange business through their almost perfect system. No commission or only one-half of one per cent. are

charged on sales, it being considered a sufficient retribution to the sales superintendent to leave him the first choice and the society paying postage expenses.

The following example will be better than all explanations of the system: Sales Superintendent of Society A knows that Society B meets the first Wednesday of each month. He will send his packet in time for that meeting. In a couple of hours or so the members present will have seen it and taken what they want. Should no member wish to see the packet at home, it will be immediately returned to "A," or forwarded to any society on the postal list. The owner of a book will so receive it back within a few days, and do not need to wait for months, as it is the case in most of the American sales departments.

The system in Switzerland and in Austria is similar. In France, England and Italy the Stamp Exchange "Clubs" with all their imperfections do considerably more good than the American societies.

What do we find in this country in the way of philatelic societies?

Quite a number of associations with a large list of members are scattered all over the country, but very few local organizations. Even St. Louis, with its 700,000 inhabitants, has, to my knowledge, not one single local organization having regular meetings.

Those societies do some good, but not one-tenth of what they could do. All offer a great number of inducements to prospective members; many departments free stamp paper; some go so far as to offer stamps of a higher catalogue value than the subscription to be paid; the whole looks as if the main object of the committee was to get a long list of members.

Allow me to mention again some of my experiences, not in a spirit of criticism, but simply to prove my thesis that

most of our American societies need reforming.

I am a member of several American philatelic societies amongst the most prominent ones. It once happened that I needed a certain information that could be found in any handbook of philately. The free use of the "library" being one of the privileges to which the by-laws entitled me, I wrote to three of our "librarians." From one no answer came; from another I received the communication that the library contained no books except a minute book and a couple of volumes of stamp papers. A third replied that, though elected "librarian," he never heard of nor saw any books belonging to the society. I wrote then to a fourth "librarian," one I knew by correspondence, though I was not a member of his society. The reply was that unfortunately all efforts to form even the nucleus of a library had been to date unsuccessful.

Thus one of the "inducements" offered to me before I joined these societies proved to be a "bluff."

I did not have much better experience with some of the counterfeit detectors. One of those important officials replied me, on an inquiry, that he had been appointed to the office without his will and knowledge, that he could not be of any use to members in that capacity, as he collects only U. S., and did not know anything about foreign stamps.

I had enough "bluff" and swore not to inquire anything more from any American society of stamp collectors.

There remains as chief privilege of membership the right to buy or sell stamps through the sales departments. After about 15 months' experience I have about enough of all of them, and do not wonder that they are not better patronized. From one society I have not received one single packet, though I have often asked to be put on the list. From another I received one packet in eight months. From a third society I received for some months packets regularly every two weeks. I had, though, to resign my participation in that sales department, the composition of the packets being extremely defective. One packet contained 12 books, all from the same member, and every book contained about the same stamps, viz., altogether 720 stamps in only 116 varieties. For all useful purposes two books would have been enough. All members were

made to pay 18 cents postage for no purpose. The next packet was worse. It contained 10 books. I was first on the list. The packet contained six of my own books. I had so only four books to choose from, but had to pay unnecessarily twice the postage to circulate my own duplicates.

Another reproach that can justly be made against most sales departments is that duplicate books remain too long out. One of the reasons will be illustrated by the following example: I received a certain packet first, in St. Louis, Mo. I had to send it to Spokane, Wash., thence it had to go to Pittsburg, Pa.; from there to Minneapolis, Minn., to start again another four days' journey east to Baltimore, and to go back to the superintendent in the north of the country. In other societies I have had books out for four and five months for no accountable reason. A brother philatelist resident of St. Louis told me lately that he had books out in one of our best societies for more than six months. At that rate it takes some years to get rid of a few hundred duplicates, and I do not wonder at all at the statement of one of our superintendents that he had not enough books to send on circuit.

Another mis-stand of the American societies is that they are too large and too much centralized; decentralization should be the parole. Take as an example the S. C. P. A., with more than one thousand members, of which, I have been told, about twenty reside in St. Louis. Why does not our president or secretary give each of us the address of the other and try to organize us in a local branch? The same could be done in Kansas City or any other large town without much difficulty. Every one of the local members knows one or two philatelists who should be invited to the local meetings. Exchange business would get brisk, many new things would be taught and learned, and probably two or three of those local meetings would do more for philately than the whole society as it stands now. Of course the monopoly of the sales superintendent would be curtailed, but this officer is certainly not the main thing to be thought of.

I do not wish to see the German or English system of exchange introduced into this country without modification. Every country must have organizations suited to local circumstances. A draw-

back here are the long distances to be covered by exchange packets and the lack of low parcel post rates. On the other hand, it cannot be doubted that decentralization of our large philatelic societies and a complete reorganization of the system of sales departments would work wonder and augment more than anything else the number of stamp collectors.

Those two items alone would remedy to a great extent the greatest need of the American philatelist; rapid sale or exchange of his duplicates and enable him to get acquainted personally with a greater number of brother collectors.

This task is comparatively easy, and the time required not very long. A couple of devoted men would set the ball rolling. I would like to be one of them if I was influential enough and if I was able to remain a resident of this great republic, but I expect that duty and business will soon call me back to my mother country, the little but oldest sister of all republics in the world—Switzerland.

I beg my American brothers not to consider the above lines written in a spirit of a critic. They have been guided solely by my ardent desire to further our hobby. I did not wish to disclose facts known to most of us, but simply to bring some of them to light and to public discussion in our press in the hope to raise from their apathy some of those who could and would help and are only waiting for an inducement to do so.

Philately as an Educational Factor.

BY W. P. YOUNG.

I am well aware that the subject of stamp collecting has been handled until it is almost worn threadbare, that while many of the writers along this line have devoted more time to the study than I shall ever be able to, and have therefore attained to a greater knowledge, few of the brotherhood have been endowed with or have cultivated a greater love for the fascinating pursuit. It is my aim in this little paper to simply throw out a few suggestions in the hope that one or two of my readers may be benefitted to a certain degree. Geographically there is no chance for an argument, for all admit that the average philatelist stands head and shoulders above the common herd. Next to the location of a stamp-issuing

country naturally occurs a desire to learn something concerning its history, and every collector should be familiar with at least the outlines of the more important events of each land. To learn of the character of the various rulers whose features are portrayed upon the stamps of their respective countries will increase the biographical knowledge of the collector considerably.

A familiarity with the mysteries of heraldry will gradually be acquired by the intelligent student of stamps, and I think I am safe in making the assertion that the artistic sense will be slowly but surely developed by a careful study of the various designs, by the contrasting of the colors and shades, the arrangement of the specimens and by observing closely the different styles and methods of the engravers and lithographers.

From a literary standpoint the field is practically unlimited; in conjunction let us review briefly the field. England has Dickens, Thackeray, Bulwer, Disraeli, Blackmore, Phillipotts, Besant, Hardy and Trollope; France, Dumas and Hugo; Germany, Auerbach, De Stael and Brace; Norway, Bjornsen, Boyesen or Marie Corelli's "Thelma;" Italy, Crawford, Hillard, Life of Garibaldi; Egypt, Ebers, Haggard, Curtis; Russia, Tolstoy, Turgenieff, Kennan; Spain, Hare, Thornburg, Gautier, Ford; Abyssinia, Plowden, Baker, Markham; Africa, Stanley, Livingstone, Baker, Park, Du Chaillu, Taylor, Andersson, Cumming, Haggard, Burton, Shriener; British Columbia, Leonard; Central America, Stephens, Ober, Sanborn; Honduras, Wells; Nova Scotia, Roberts; Argentine Republic, Sarmiento, King; India, Mrs. Steele, Kipling; Ceylon, Baker, Forbes; Queensland, Kennedy; Chili, Smith, Strain; Austria, Kohl; China, Forbes, Medlungst; Bermuda, Godet; Denmark, Donne, Griffin; Hungary, Schlesinger, Jokai, Life of Kossuth; Borneo, Boyle, Brooke, Keppel; Brazil, Verne, Agassiz, Gardner, Wallace, Reid; Canada, King, Moodie, Thoreau, Ralph Connor; Fiji Islands, Forbes, Smythe, Williams; South Sea Islands, Stoddard and Melville; Iceland, Headley, Pfeiffer, Taylor, Java, Raffles; Japan, Watanna, Sladen, Hearn; Mauritius, Beaton, Pike or St. Pierre's "Paul and Virginia;" Mexico, Prescott, Biart; Haiti, Hazard; Sweden, Lloyd; Peru, Hutchinson; Paraguay, Masterman; Denmark, Taylor; Australia, Horning, Reade, Bolderwood,

Thomas or John Boyle O'Reilly's "Moondyne;" Turkey, Farley, Cox; Persia, Erlwich, Benjamin; Siam, Manhol.

Surely there is no possible excuse for the philatelist to remain in ignorance in this twentieth century of Christian civilization.

Fellow friends, roam the fields of literature with your album in hand, collect knowledge with your philatelic gems, and let us trust that one and all will eventually leave this world a trifle better for our being here and with a little more general information than we started with.

In my mind, philately and education go hand in hand, one and inseparable; let us work toward that end.

The Word "Stamp."

BY A. N. J.

"Hanging a golden stamp about their necks," says Shakespeare in "Macbeth." The word stamp has many different meanings and comes originally from the "Sanskrit," "stamble," through the Norwegians, Icelandic, Dutch and German-Dutch, respectively, *stampa*, *stappa*, *stampen*, *stampfen*, into the English tongue as stamp. The only old-time meanings of the word in different languages were to tramp about in mud, to rain, to pound, to push with a pole, and so on till the modern Teutonic signification, because the same as the yet more modern English and taken from it. The British Stamp act came first into existence under William and Mary, and led later in 1765 to the War of Stamps between England and her ill-used American colonies, in which the latter were victorious. It was of course only a wordy war. The British Government wanted every free American colonist to place stamps as a tax on all his agreements of almost every nature, and this act led directly to the Colonial Congress, which was held in New York city. The members of this congress swore to resist the unjust imposition, and the youthful forefathers of Uncle Jonathan within a year forced stupid John Bull to repeal the ill-timed act of a short-sighted British Government.

"What to collect" don't bother me,
For I collect to please
Nobody but myself, you see,
As I pay all the fees.

Jots and Jingles.

BY W. BREZEE.

Of all the beats that beat the *beets*
Of mastodonian fame,
Is he who keeps approval sheets
And ne'er returns the same.

* * *

I have had my troubles in that line
like a great many other people. It is really surprising how many there are who are ready and willing to obtain stamps in this peculiar manner.

* * *

Some collect for pleasure,
While some collect to win
More of old earth's treasure
Than they have given in.

* * *

While every collector of moderate means, which includes myself, with a strong emphasis on the word "moderate," should exercise a certain amount of caution and good judgment in adding to his collection, still if this principle is too strongly adhered to much of the pleasure of collecting will be lost. Better be a little more charitable toward yourself. Sometimes the unexpected happens and then charity brings its own reward.

* * *

Life is just one round of pleasure,
Running over, heaping measure,
When the stamps we fondly treasure

Rise in value some degrees,
Then with joy we are elated,
And our bosoms are inflated,
For, no matter how we're gaited,
Fortune's smile our fancies please.

* * *

It affords you no little pleasure when you get the new catalogue and find there has been a material increase in the cash value of your collection. It makes you feel that you can afford stamp collecting as a hobby and means of recreation when you know that you can realize on it in case of necessity.

* * *

Many times I sit and ponder,
Gazing downward into space;
Wond'ring if the stamps I long for
Ever will my album grace.

* * *

Suit your own individual self on what to collect. You are just as liable to be correct as the "other fellow," and as we all have our preferences we might as well cater to them and enjoy life.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.
L. CRANDALL, : : : Business Manager.

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Press of the Ithaca Democrat.

Editorial.

One notable feature of our publication is that every article is strictly original and written exclusively for us. Our reputation of originality is one that we intend to maintain, and for the coming year we have made arrangements with the most notable writers in the United States and foreign philatelic world whereby we will be able to furnish constantly the best of philatelic literature to our readers.

Owing to our large and increasing circulation we have been compelled with this issue to advance our advertising rates to thirty cents per inch, which, in view of the quantity and quality of our circulation, we feel fully justified in asking.

Recently we have completed several large advertising contracts with prominent dealers in the United States, who after a trial ad. in our paper were fully convinced of its worth.

We intend in the near future to establish several new departments, and would like any suggestions of our readers in regard to them.

Owing to the increased size of this paper, we will be compelled to raise the subscription rate to 25c. per year, beginning next issue.

An Exclusive N. Y. State Society

We are desirous of forming a New York State society composed exclusively of N. Y. State Philatelists, as we are sure it will fill a "long felt want;" and we would like the opinion of every New York State philatelist on the subject. The following letter is taken at random from the many received at our office from prominent philatelists of this state regarding the matter, and expresses a few of the numerous benefits to be derived from such a society:

Albany, N. Y., Jan. 1, 1905.

THE PHILATELIC ADVERTISER,

Ithaca, N. Y.

Gentlemen: Your letter of recent date received, and I think your plan of forming the society a good one.

A philatelic society composed of state members only would be like the family circle, where the bonds of brotherly love are drawn the more closely by reason of the nearness of those whose lives and thoughts are so interwoven with our own as to be part of our daily existence and inseparable from us.

Nothing will cause interest to flag in any cause as much as delay. Sometimes this is unavoidable, and usually the more so when the members of a society are scattered in the several states. A state society would do away with a great deal of the delay, due to this one fact, as all correspondence would be carried through to its destination in one day. The feeling of mutual respect and fellowship would be a little stronger than it would be if the members were more widely separated.

All business could be done with greater dispatch, errors more easily corrected, differences from any cause more easily adjusted, and individual interest in the society would be self-sustaining from the fact that there would be a touch of personal pride and exclusiveness in belonging to a society whose members are enrolled as citizens and philatelists of New York State only.

Yours, very truly,

WELLINGTON BREZEE.

Our next issue will contain further information, together with full details of the plan and the opinions of various prominent philatelists of this state, which, on account of lack of space, we are unable to furnish this issue.

Stamp and Coin Notes.

There was 250,000 of the Louisiana gold dollars minted.

* * *

The coinage of \$1 and \$3 gold pieces was discontinued in 1889.

* * *

In 1853 Cape of Good Hope issued the first triangular stamp.

* * *

The one-cent orange, 1864, issued by the Confederate States was never put into service.

* * *

We hear from reliable sources that the Columbian Exposition stamps are being counterfeited.

* * *

Within three months the mint at Philadelphia has turned out over \$60,000 in \$20 gold pieces.

* * *

Colombia takes the palm for speculative issues (not excepting Salvador), having issued to-day no more than 1,200 varieties of postage stamps.

* * *

It should be known that the United States Postoffice Department does not buy or deal in canceled stamps; neither does it quote the value of a stamp over its face value.

* * *

Denmark is planning a new issue of postage stamps with the head of King Christian IV. This is the first time his portrait has ever appeared on a postage stamp, although he has been ruling for 40 years.

* * *

The postal card was originated by Dr. Von Stephan of Germany. Austria, however, was the first country to use them, and others soon rapidly followed. At the present time Germany sells more than a million a year.

* * *

The two-cent red issue U. S. has been shown at our office, imperforated. This is the first time we have ever heard of or seen one, and the stamp appears to be genuine, as it bears a very wide margin on all sides.

* * *

Of the St. Louis stamps issued there were 90,000,000 one-cent, 225,000,000 two-cent, 7,500,000 three-cent, 9,500,000 five-cent and 6,500,000 ten-cent, making 338,500,000 in all. From what prices the dealers are paying, the 3c. and 5c. seem to be the greatest in demand.

like the British and European ones, could have written to us first and receive the same courteous treatment. They are in a corner now, and we could smite them hip and thigh if it was business policy, but their funny free notices are too beneficial. This is their smartness they overlooked! Their zeal deserves a champaign supper at our expense, and if they send the printed abuse to us we will forward a dollar's worth of local cabinet photos. The stamps are hurriedly got up, but will be greatly improved next issue, when they may prove a greater worry to U. S. A. philatelic editors.

ANDERSON-NEARY, JONES & Co.
Alexandria, Egypt.

Swiss Stamps.

BY CHAS. ALC DU BOIS.

All of the Swiss stamps from 1843 to 1903 can be divided into eight distinct classes. It is then of much importance for every collector that he should be able to distinguish between the various issues, which is only accomplished by study.

The main divisions are as follows:

1. Cantonal stamps, issued by some of the Swiss cantons, 1843-50.
2. Local post issue, issued by the Federal administration, 1850.
3. The "Rayons," 1850-52.
4. Helvetia, sitting, face view, 1854-62.
5. Helvetia, profile view, 1862-81.
6. Helvetia, standing, 1882-1903.
7. Jubilee, 1900.

I.—THE CANTONAL STAMPS.

The five cantons issuing stamps were Zurich, Geneva, Basle, Vaud and Neuchatel. The real standing of the two latter, though, remains undecided, the stamps of Neuchatel being sometimes attributed to Winterthur, and sometimes both to the Federal administration.

(a) Zurich, 4 and 6 Rappen, two impressions, the first with bottom lines vertical and horizontal; the second with bottom lines diagonally. The first impression, with very fine lines, had been made especially for the control of the city, which was afraid of falsifications. These stamps that were printed in dark colors have many fac-similes of no value to philatelists. As it is very difficult to identify these stamps, even those with two colors, it is necessary for all amateur collectors to have them verified by an expert before buying them.

(b) Geneva 5 x 5c., greenish yellow,

a double stamp, with the inscription, "Post Cantonal," destined to prepay postage on correspondence in the canton. There is a very rare copy of this stamp, in which the right half of the first stamp adheres to the left half of the second. The catalogue price, 750 francs, is much too low, considering the few copies of this kind.

We now come to the 5c. yellowish green, the other half of the preceding, but bearing the inscription, "Poste de Geneva." This stamp is used for special local postage in the city of Geneva. It is larger and prettier than the Swiss romande.

Fraud List.

(For the benefit of dealers who are constantly being defrauded by persons injurious to the progress of philately, we will publish each month a list of the most prominent frauds. All dealers are requested to furnish us with names of persons who have defrauded them of stamps. The publishers disclaim all responsibility.)

J. Featherstonebaugh, 335 St. James street, Montreal, Can.

H. Hagey, 5629 W. Yatusing avenue, Philadelphia, Pa.

A. S. Oakes, 19th Hawthorne, Minneapolis, Minn.

L. E. Rice, Maple Plain, Minn.

Milton B. Ferguson, Salem, Va.

Alfred Ferrier, Oakland, Cal.

(Any person seeing his name in this column can learn something to his advantage by communicating with the publisher of this paper. Always enclose return postage.)

Still He Doubted.

For the tenth time that evening had they hung around each other's necks and sobbed and kissed a fond farewell. Yet still they could not leave each other, although the hour was late, for was he not to start on the morrow for a voyage round the world, and would it not be months before the twain met again?

At length her choking voice sounded. "Promise me you will be true to me," she said, "and write to me from every town you visit!"

"Oh, Ada," quoth he, "is it love that prompts you to say this, or are you merely collecting foreign stamps?"

Pre-canceled Stamps.

BY W. NEEFUS.

The collection of pre-canceled stamps has of late been taking a surprising hold among philatelists and "converts" to this interesting branch of philately are being daily recorded. A flourishing society with over a hundred members truly proves the strength and stability that this branch has. A blank album, with its pages well filled with our country's stamps bearing different surcharges, uniformly printed, presents a most pleasing appearance, and is not at all expensive.

Pre-canceled stamps have a history, and an old one, too. As early as 1851 values up to 10 cents were overprinted by Wells, Fargo & Co., and although perhaps not strictly pre-canceled stamps, yet they may be safely classed with them. They were used in a number of small towns in small quantities, but not for the purposes for which they are now authorized. The same firm pre-canceled the two and three-cent values of 1861 for like purposes. In 1867, James Vick pre-canceled the two-cent black 1862-66 with Rochester, N. Y., with a circular hand stamp. The use of these has not yet been ascertained, but they are thought to have been more legitimate than the Wells, Fargo & Co. issues. The two-cent 1869 and the one-cent 1873 have been found surcharged Jefferson, O. To Burlington, Vt., belongs the honor of the largest continuous use of pre-cancellation. Since the issue of 1887 that city has pre-canceled stamps according to the now existing government regulations. Then came the plain bar cancellations. The increased use of them caused the Postoffice Department to issue a long list of instructions on May 26, 1903, by reason of which it is now necessary for the surcharge to bear the town and the state name between lines. The use of pre-canceled stamps has been extended to patrons who have mailed 25,000 identical pieces of second, third or fourth class mail during a month, at the rate of 1,000 pieces each day, and to those who in a single day have mailed 5,000 pieces of matter that would ordinarily have to be canceled by hand.

Thus have pre-canceled stamps been issued over half a century, until to-day their use has been ended by the recently passed "permit" rule. There are many

hundred varieties, soon to be things of the past. Those who have accumulated large collections will have quite valuable property in a few years. It's not too late to start now, and I am sure no one will ever find a more interesting branch of our universal hobby. Prices are still low, and for small cost a good start can be made.

Pre-cancel Notes.

I desire to make this department one of the best and most interesting and profitable to my readers, but cannot hope to do it without some aid from each one of you, and so I ask you to send from time to time anything in regard to pre-canceled, and assure you that the same will be greatly appreciated.

I regret not being able to report very favorably on the pre-cancel market. It is very dull, being almost impossible to dispose of any of the cheaper varieties.

An officer of the Pre-Canceled Stamp club informed me that about forty members had withdrawn. This is not a very pleasant bit of information, but I trust to report something better next time.

Thousands of circulars pass daily through the mails, franked according to the new regulation made by the department in regard to 2,000 or more circulars mailed at the same time.

Although it seems an undeniable fact that the pre-canceled stamp will soon be out of issue, yet everything is dull and at a standstill.

I recently saw a dozen 1c. Akron (O.) on St. Louis in neat condition. As only a few of these were issued for a local shoe firm, those promise to be very scarce.

Recently saw the 1c. and 2c. Canada 1903 pre-canceled. The 5c. value is also reported pre-canceled.

N. G. WELLS.

Of all the prominent powers of today Russia has issued the least number of postage stamps.

Queen Victoria's picture has appeared for 61 years on the postage stamps of Great Britain and her colonies, a record unequalled by any other country.

The statement that has been appearing in the Philatelic Press to the effect that in 1905 Spain will issue a Don Quixote series of stamps appears to be unfounded.

Exchange Column.

1,000 Hinges, 5c. Chas. E. Fisher, 26 Harrison ave., Taunton, Mass.

Georges Grom, Numa Droz 41 Chaux-de-Fonds, Switzerland, exchanges stamps with all countries.

Switzerland. Desire exchange medium stamps with all countries. Harcel Du-bois, Numa Droz 41 Chaux-de-Fonds.

Whoever sends me 100 stamps will receive the same number of Switzerland, including Jubilee unpaid, etc. Always reply. Ritter College 23, Chaux-de-Fonds, Switzerland.

FREE—Sheet of 50 Unused Cuban Revenue for the names of two collectors and 2c postage.—Only one to each. Ask for our big lists of 1/2 and 1c stamps. Wholesale list free to dealers. 50 blank sheet 10c. 100 blank sheet 19c. 10 approval book 15c. 5000 hinges 30c.

TOLEDO STAMP CO., TOLEDO, OHIO.

PRINTING.

25 Envelopes with your name and address neatly printed for 14c, 50 for 24c.

25 cards with your name neatly printed for 10c, 100 for 35c. Address

EVERETT E. INGRAM,
BOX 115. MYSTIC, CONN.

Write at Once to BREZEE of Albany.

China 1898—1c O. G.	.01
" " 10c used	.03
U. S. 1878—4c Red	.02
" 1864—1c Prop.	.02
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" 1871—3c Black and Green . . .	.15
" 1898—5c Prop.	.03

Orders of 10c or over sent postpaid.

WELLINGTON BREZEE,

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75 per cent. Discount from Cat.

WM. H. MATLOCK,
Springfield, Ill.

FREE 3 for 1.

We want agents for our Approval sheets at 50 per cent commission. Each applicant allowed to select **25 cents worth free**, from first selection.

Send us any amount from 25 cts. up when sending for sheets and we will allow you to select stamps to value of 3 times remittance. Few stock priced by Scotts' 1905 Catalogue.

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3 for 1 Free.

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"Attention One Minute."

We carry a large stock of U. S. and Foreign coins on hand at all times and will send out lots of same, on approval to responsible parties furnishing satisfactory references.

10 old coins all different 22c. 5 English coins 18c. 2 Belgium 7c. 2 France 6c. 2 Russia 8c. 3 choice U. S. 1/2c 40c. 3 Liberty cents 12c. 5 different U. S. coins 25c. 5 Tokens 20c. Indian Tomahawk 35c. Hatchet 35c. Sea Horse 20c. 250 Mixed Stamps many choice 25c. Price list, 100 stamps old Liberty cent 10c. W. P. ARNOLD, PEACE DALE, R. I.

STAMPS.

(Fac-similies.) 1st Choice.

The firm F. FAURNIER, 6 RUE COR-RATERIE, GENEVA, SWITZERLAND, send postpaid to any one who makes the request, their new price-list, giving the prices of 2000 var. of fac-similies of postage stamps and surcharges of the American and European states, etc., etc. and their colonies. Samples FREE.

24 rewards at international exhibition. Trade mark registered at the Federal office at Berne. No. 16062.

OWING TO ILLNESS AM PUTTING all my stamps into packets. 500 good U. S. issues from 1862 up, with 3900 Approval sheets or one approval book containing 10 stamps extra for 50c. post paid. 500 good foreign, and sheets or book extra as above for 50c.

CHAS. S. RYBOLT, Mulberry, O.

75 FOREIGN STAMPS, including Central America, China, Tasmania, Russia and many others, sent for only 3c in stamps. We make this offer in order to have every stamp collector receive our catalogue and price list. Send your want list. **KARL N. DAY**, Dealer in Stamps and Supplies, 197 Warren Ave., BOSTON, MASS.

STAMPS, Great Bargains.

Packets 10c, 15c, 25c. Fine Assortments. Approval Sheets at 50 per cent comm. **COLONIAL STAMP CO.,**
285 Oneida St., Utica, N. Y.

Stamp Collecting.

BY MAXWELL CORNELIUS.

Most people have a hobby of some kind. Some collect postal cards; some, old chinaware; some, pictures; others, shells, Indian relics and many more things of equal interest. But I think that stamp collecting is the most interesting, and I believe the most popular of them all.

The different nations of the world, since the first use of the postage stamp, some sixty-odd years ago, have given much attention to securing the best colors, sizes, shapes, designs and engraving for their stamps.

It is not surprising then that stamp collecting has become the most popular hobby with people. Years ago it was confined to young people, but now old and young, men and women, indulge in this pleasure. Men have made it a business to gather stamps together, to sell to those who wish them. We have many large firms, and also many small ones. From the talk of stamp collectors I know, and from dealings I have had with them, I consider that the Scott Stamp and Coin company, C. H. Mekeel Stamp and Publishing company and the Holton Stamp company to be the best in the United States.

There are also over a dozen good stamp papers printed now that are a help to the collector. I hope (and I believe it will) that THE PHILATELIC ADVERTISER will become one of them.

Still, the mistaken idea that stamp collecting is merely a boyish amusement clings to the minds of many people. Let some one try it who has never been a collector, if he has any kind of a business mind at all, will be able to buy stamps and then sell them at a profit.

There are stamps so rare that only the richest can afford to buy them. Such are the stamps of the Island of Mauritius, issued in 1847. There are other stamps, however, not so rare, but nevertheless of great interest.

If we look for odd stamps we can find them readily. Afghanistan, Formosa, Bhoire, Gwalion, Japan and China furnish us with odd and unique designs, expensive of superstitious and national feelings.

If we look for beautiful stamps we go to Egypt, Greece, Guatemala, Newfoundland, Nicaragua, Liberia, Hawaiian Islands and many other countries.

FREE! FREE! FREE!

OUR 1905 PRICE LIST OF STAMPS IN SETS AND PACKETS. Your name on a post card brings it to you. It is full of bargains. Look at these bargains:

1901 Argentine Rep. official (cat. 84c)	.40
1901 Nyassaland 13 varieties	.60
1903 Corea Prov. Nos. 35, 36, 37 (cat. 45c)	.18
1900 Nicaragua Nos. 121 to 129	.15
1902 Guatemala 1 to 20c (6 var.)	.08
1900 Salvador Nos. 270-273 (4 var.)	.05
20 Varieties King's Head	.15
10 " Peru (cat. 62c)	.15
5 " Peru (cat. 67c) Nos. 60-64	.32
40 Varieties Argentine Rep. all issues	.40
25 " China	.30
40 " Canada postage only	.60
40 " Japan	.25
40 " Nicaragua fine collection	.60
50 " United States	.10
30 " Uruguay fine issues	1.00

Postage 2c extra under 25c.

Don't forget to send for our Price List, IT IS FREE.

Also send for a trial selection of Stamps on approval 60 per cent discount.

We can please you. Please send reference collectors own catalogue 1905 post free 10c.

THE HARVARD STAMP CO.,

827 MAIN ST., CAMBRIDGE, MASS.

GENESEE PACKETS.

No. 1 contains 5 extra fine stamps... Price 5c.
No. 6 contains 50 good stamps... Price 10c.
No. 10 contains 100 fine stamps from different parts of the world... Price 15c.
No. 13 contains 75 stamps, including Argentine, Brazil, Ecuador, Greece, etc... Price 25c.
These are sample packets selected from our price list, send for it Stamps in each packet all different. **GENESEE STAMP CO.,**
576 Garson Ave., Rochester, N. Y.

PRE-CANCELED U. S.

Prices are steadily increasing but I am selling at the some old low prices. The following packets sent postpaid.

I. 15 varieties a good starter for	10c
II. 25 " good assortment of old and current issues	15c
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IV. 50 var. many old issues and higher values	45c
V. 25 var. all 1898 issues	20c
VI. 100 mixed, well assorted	35c

WENDOVER NEEFUS,

HUDSON, N. Y.

When writing to advertisers please mention this paper.

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My fine collection of Foreign Stamps.

I have put some on sheets. These are neatly mounted on good quality paper. They contain stamps cataloging, 2 and 3c, none less.

Give me a trial order. 1 sheet 10c, 3 for 25c. Also have fine foreign at 50 per cent.

N. G. WELLS, Penn Yan, N. Y.

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The Stamp Man,

P.O. Box, 613. Atlanta, Ga.

FREE! A Punch and Judy Show

to the person who remits the most during February, March and April. Approval sheets 50 per cent, 100 diff. Foreign 8c. Belgium P. P. 1898 (6 var.) 10c. Nicaragua 1890 official, 1-509, 13c. Columbian 1-100 (6 var.) 5c.

BUFFALO STAMP CO.,

43 15th St., Buffalo, N. Y.

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Just to show you what a valuable advertising medium our publication is and to secure you as a regular advertiser, we will insert your exchange notice of 25 words or less in our February issue FREE OF CHARGE. Send in to Exchange Dept. No. 4. UNIVERSAL EXCHANGE MAGAZINE, BELVIDERE, ILL. 6 mo. trial sub. 10c.

The Canada Stamp Sheet,

QUEBEC,

is a brimful monthly with fresh stamp news, 25c a year post free. W. G. L. PAXMAN, QUEBEC, CANADA.

Souvenir Post Cards.

You can make money on our proposition—write us for it—10 diff. cards for 10c.

The Philatelic Star,

MADISON, N. Y.

An interesting 12 to 32 page monthly stamp, coin and curio journal—6 mo. on trial 10c. Sample copy and 25 diff. China etc. for 24 stamps. Write now.

Philatelic Printing

of every description done by us. Write for price and samples always enclosing stamp.

The United States Government has done a great deal to help philately, having issued many varieties of stamps and stamped envelopes.

Many who desire to make their collections as complete as possible center their thoughts and attention on one country or group of countries. This is not a good plan for a young collector to follow. Let him make a general collection for several years and then choose a special country to collect.

Collecting stamps is a pleasing pastime to me. Many times when time hangs heavily on my hands I turn to my stamps and find a rest there which I cannot find in any other place or any other way.

FOREIGN POSTAGE.

One of our foreign correspondents sends us a note in regard to postage on mail matter sent abroad from this country. An incident such as is described must certainly be exasperating to the recipient and cannot help business. As he suggests, the trouble usually lies with the stamp clerk (who is generally the office boy) and not with the heads. He says:

"Looking over an American magazine, I was attracted by the advertisement of a new razor. I wrote for further particulars. In return, they sent me a letter and inclosed a pretty booklet. The letter was sealed and, with the booklet, weighed considerable. A two-cent stamp covered the letter. The London post-office promptly collected a shilling and two pence (28 cents) as underpaid letter postage. I'd rather have had a good cigar. But the worst was yet 'to come.' With their 'following up' system, they, not hearing from me, sent another letter (No. 2 follow-up) and another booklet. A two-cent stamp covered it. Result was I had to pay another shilling and twopence underpaid postage. So they 'soaked' me with 56 cents postage in their desire to get my business. I didn't help e'm along. I had wit enough to get even, for I sent them a lovely booklet, or weight, stuck it in an envelope, sealed it, put a two-cent stamp on it and—they undoubtedly had to pay the 'underpaid postage.'

"I imagine it wasn't the fault of the people, but was their carelessness. American office boys never sort out letters, and so the foreign letters pick up a two-cent stamp just as do the domestic letters.

UNEEDA

Complete set of 9 Latest Asiatic Trade Postage Stamps for Kurdistan Armenia, and Mesopotamia, face value 52½ cents and their full history given free with following for one dollar bill. One guaranteed ancient sacred scarab from the heart cavity and a good luck stone from the head of an Egyptian Mummy, their histories, deceased's name, title, anciently heroglyphically engraved. Also "Marvelous Eastern Tales", 19 illustrated wonderchapters of idols, devils, yashmaks, also "Khedves Favour," 299 Histories, facts, details. Orientales' strangest objects, mummy wheat, Madagascar Manna, also the tale of "spoiling the Egyptian" and accounts of ancient mines, mummies, race suicide, full formula for same. No rubbing required. Oriental lightning foot-cure, abundant hair, etc. 2 Cabinet photo's and picture post cards of the Orient. Highest bank and commercial references. Please send for them first. Registered members of A. A. M. O. M. 5c on your letter post to ANDERSON, NEARY, JONES, & CO., Merchants and Manufacturers, AMERICAN EMPORIUM, ALEXANDER, EGYPT.

A POSTAL

Will bring you a sample copy of one of the oldest, neatest and best monthlies devoted to Stamp Collecting. "THE VIRGINIA PHILATELIST." Send 10c for six months' subscription, or 15c for six months' subscription and receive free 12 U. S. and Foreign stamps or 2 Souvenir Cards of Richmond. 30c entitles you to one year's subscription and a free 15 Word exchange notice if sent with subscription. Exchange notices inserted at 1c per word. Three insertions for price of two. Advertising rates are lower than any other. Write for special contract rates and contract blanks. Write us today.

VIRGINIA PHILATELIC PUB. CO.,
Box 124, RICHMOND, VA.

FREE! Send me 2c for postage and I will send 50 different stamps and 10 assorted Japan stamps FREE.

GEO. H. BROWN,

5731 Grove Ave., CHICAGO, ILL.

The Calumet Bugler.

Published especially for young folks—interesting to everybody. A new bi-monthly amateur journal; one that you will like. Two dimes gets it one year. Sample copy. JAMES B. CRANKER, 14620 Jefferson St., Harvey, Illinois.

THE PHILATELIC ADVERTISER.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

10 Cents Per Year.

Published the 15th of Each Month.

Six Months 5 Cents.

VOL. I.

ITHACA, N. Y., FEBRUARY 15, 1905.

No. 4.

Companionship of Philatelic Association.

BY WELLINGTON BREEZE.

Philately is held most dear.
By him who would communion hold
Within himself of changing scenes
Where not the dross but purest gold
Of old associations cling—
Companionship as true as steel
Which on man's whim does not depend
Nor on the turn of Fortune's wheel.

There are some things which money can not buy. We may lose our friends, our most valued possessions. But there are associations connected with their existence which can only have their origin deep down in the human heart. Gold cannot buy them but the spirit of brotherly love will develop them until they are the personification of those who caused their being.

If we turn to some memento of by-gone days, old associations spring into active being and we see not the memento itself but we look farther back and pleasant reminiscences stand out in bold relief with the memento in the background. The companionship of these associations is ours and can not be taken from us, and we never recall as many pleasant memories of the past, in which as great a number of scenes and happenings have occurred, as when we lovingly turn the leaves of the stamp album and try to grasp with the mind's eye, the panorama of past associations, as it slowly unfolds, as each succeeding page turned enlarges and embellishes the preceding one until they blend and resolve themselves into one harmonious whole.

It is not always the things we possess, which makes them almost sacred in our eyes, but the associations connected with them, the memory of which is called into active being whenever we view the treasures we have acquired and the many pleasant and varied experiences

attending the collecting of the various things which are dear to the heart of the individual collector.

Of the many branches of collecting, which are followed by the ardent collector, in his various moods and ways, there is none that will commend itself to the collecting fraternity at large as will the collecting of stamps. The wooing of the Goddess of Philately appeals particularly to those whose nature has an undercurrent of sentiment which prizes the associations connected with the reminders of past events. They may be mute in themselves, but the scenes they recall and the events that were transpiring at the time they became part of our collections, or the epoch of history which they may have represented at the time of their issuance, has left an impression on our minds which stands out with startling clearness and is inseparable from many of the stamps forming the average collection.

The welding of the link of true companionship can not be accomplished in a day. There must be the sentiment which binds, that can come only from old associations and the awakening in our hearts of the ties which connect the past with the present and which are brought vividly to our minds when we spend a short time in company with the stamp album. The companionship derived from philately is none the less true by reason of its seeming inertness to those who do not understand its many attractive features, but to him who understands they are the personification of actual realities and appeal to him as such whenever he turns to them and lets his mind dwell on the many little incidents relative to the part they have played in the forming of his collection.

These thoughts of old associations are not necessarily confined to the stamps that are rare and hard to pro-

cure, but on the contrary are more often brought to mind by the most common stamps which are prized much more for the associations connected with them than the stamps themselves.

This is one of the most commendable features of philately, in as much as the collector of humble means can derive as much enjoyment from the associations and the companionship which they give, as can the collector who counts not the cost in order to add thousands of specimens to his collection.

Philatelic Associations are as varied as the stamps which cause their being. This makes a companionable pursuit of philately as all monotonous elements are eliminated and there remains the ever changing, never ending search and research of the active philatelist in his quest of new discoveries and adventures in the realm of philately.

True companionship can only exist where there is a strong affinity between the possessor and his possessions. Whether they be animate or inanimate he communes with them and lets his soul revel both in the present day happenings and those of other days. The associations of the past and present are ever before him for they are near and dear to his heart. Those of the past illuminate and lend force to those of the present and so they grow stronger and brighter as the old associations are merged with the new, and whose companionship grows dearer as the years go by.

Philately offers a happy medium for the cultivation of the companionship of the associations, which appeals to the better instincts within us. It enlightens and broadens our view of life as it lifts us above the beaten path of everyday existence and adds a little spice to the hours set apart for recreation and the companionship of philatelic associations.

WELLINGTON BREEZE.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.
L. CRANDALL, : : : Business Manager.

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Press of the Ithaca Democrat.

Editorial.

We beg to acknowledge receipt of new price lists from the Harvard Stamp Co., Neefus, H. C. Beardsly, United Stamp Co., also copies from Meekel's Weekly Stamp News, The Universal Ex. Magazine, Morrison's Weekly Collector, The Star, Collectors' Note Book, The Philatelic West, The Canada Stamp Sheet and the "Post."

We are informed that the Central City Stamp Co. of Syracuse, has bought the Perforator, formerly owned by A. Hearst of N. Y. Although we are positive that their task of running a stamp paper will be no path of laurel wreathes, we wish them hearty success in their enterprise.

From our numerous "ads" we have received many requests for sample copies but very few send back a subscription. No persons are a greater detriment to the progress of philately than those who make a practice of requesting sample copies from every new stamp paper and many advanced ones, but never subscribe to any. They are beyond the contempt of brother-collectors and should be treated so by all true philatelists, who wish to see philately progress and not degenerate.

Every article in this issue was written exclusively for us. No other stamp paper in the world can boast of 4 mo. of all original articles.

Again we make the request for opinions from New York State Collectors on a society for New York State Philatelists only. Send in your ideas and opinions of such at once. Without your support the idea is impossible. We believe that such a society would have many great benefits.

- 1st. A circulating library.
- 2nd. A sales department.
- 3rd. A counterfeit detector.
- 4th. A badge by which all members would be known.
- 5th. Every member would receive free the official organ, which would contain the monthly reports and meetings.

6th and last but not least it would promote a great feeling of friendship between its members and all correspondence could be carried on in a few days. What are your ideas? Send them in.

Precancells.

C. A. ANDREWS,
Supt. Sales Dept., P. S. C.

In reference to Mr. Wells' report of last month would say that I find the market for pre can's very good. I have letters every day requesting me to send approvals of the better class and have had remittance for over \$20.00 from a single selection which is a large amount for this class of stamps. Of course there are the Chicago, Boston, New York and Cincinnati 1c stamp which are a drag on the market but what class of stamps are there that you do not find a lot of unsalable one's.

As to there being forty members less in the P. S. C. than there was a year ago this is true but they were a class that were better out of the club. Now in this forty there were two kinds of members. Those that were more interested in some other branch of Philately than our hobby and resigned because their line was taken up elsewhere and the class that were detriment to any club or society those that did not pay their dues kept circuits took stamps they never paid for or waited until you had written them several letters, better have a club of 2 members than a hundred of this kind.

Am always glad to receive interesting items regarding our branch of the hobby. Also will be pleased to receive criticisms. Both will be appreciated.

Precancell Notes.

BY NAT WELLS.

The Chicago Record-Herald in an article headed "Home of Mail Order" describing the mailing department says in part—

Two or three years ago, as a measure of economy in time and labor, what are known as "precanceled" stamps were furnished to all firms in Chicago shipping not fewer than 10,000 pieces of third and fourth-class mail matter each week. That is the minimum. The maximum runs up to enormous figures. Last spring one of the big firms bought 250,000 1 cent stamps at a single purchase. Fifty thousand, and even 100,000 stamps are often bought at a time in the busy season. Nearly all of the big firms use from \$3,000 to \$5,000 worth of stamps a day. The largest purchase remembered was \$40,000 worth of postage stamps in a single bunch.

In further describing pre-cancels it says:

The stamps are cancelled in sheets upon a printing press in the office of the cashier of the post office before they are taken away. This saves a great deal of labor, for otherwise every package to which they were attached would have to be handled in the post office, and it takes much more time to cancel stamps upon third and fourth-class matter than upon letters, which lie in a smooth, even pile and can be passed through a machine. The "precanceled" stamps are used under the supervision of an experienced post office clerk, and are required almost entirely for catalogues, printed matter, pamphlets and samples. In some cases, when a large number of catalogues or other printed matter or samples are to be sent out, the wrappers are taken to the post office first, and there assorted by states and packages. This saves a great deal of time and labor. The wrappers are then taken back to the stores and the goods put up.

Since last writing have seen several copies of the Harrisburg, Pa. or St. Louis. There is a great demand for precanceled St. Louis and they fill considerable space in the want lists of collectors.

Hope to have some "News" from the metropolis next issue.

Special Bargain Prices

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Canada, 1893, 50c.,	25c. .12
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Austria, 1900, 1 H to 1 Kr.	
(13 Var.)	21c. .10
Italy, 1901, (6Var.)	07c. .03
* Antioqua, 1902, 3, 4, 5, 10, 26c.	.08
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Smart Men or Boys can do this and get rich, easy and legitimate, made at home, dollars roll in. Secret and complete instructions only 25c. Address Box 14, Mullberry, Ohio.

Common Duplicates.

BY C. GRANDPIERRE.

Nearly every collector gets, with the time, an accumulation of common stamp duplicates, which, as a rule, are for him a source of more trouble and loss of time than of profit. Stamps cataloguing below 3 cents do not sell well and the hinging of them on sheets and sending on approval is little paying business. They are too valuable to be thrown away and of not enough value to be sold at a profit.

What can you best begin with them? Make out one or more small collections, hinge them properly in small albums (You can buy albums already from 10c) and present them to some boys or girls. Add to the present a few discarded copies of philatelic papers or an old catalogue.

Many people do not believe in giving anything away, even if it does not cost them anything to do so, but the above suggested presents will prove profitable even to the most selfish. It will gain a new adept to our hobby and, who knows, perhaps this beginner will soon have a few duplicates you will be glad to exchange with him. I will not speak of the probability that, at some future time, you will be able to sell to him at a profit some of your better duplicates, but do not forget that your own collection will augment in intrinsic value with every increase in the number of stamp collectors.

There may still remain at your disposal quite a number of stamps of the same value and issue. Keep them. If you follow my counsel, you will soon value them as much as some rarities in your collection.

Take for instance the commonest of all stamps to be had in this country, the 2c of the U. S. issues 1890-98. Sort first out those without corner triangles, then the others according to the types, I, II, and III, of the corner ornament. With a benzin cup (if you do not know how to make it, I will tell you) sort sort again out these stamps in unwater-then have seven little lots of different varieties.

This done, try to put together the shades of the same character of the same variety. Beginning with the watermarked type III, you will find distinct carmin-rose, carmin-red and pure carmin shades, also (1898) a great variety of shades going from vermilion to

carmin-orange and even carmin-purple, all of more or less deepness or lightness of color.

Hinge those differences of shades, not in your album, but on plain sheets of paper. The best way is to begin on the top of the sheet on the left with the darkest shades or the same character, putting at the end of the line the lightest shades, beginning another line with every other distinct character of shade.

It will not take anybody more than a few hours to so sort out say 500 of those stamps and to make the nucleus of a nice shade collection of which you will be proud.

I admit that you will hardly succeed in satisfactory manner the first time and that almost every time you will look at your sheets you will find out some change to make, but even that new trouble will be for you a source of pleasure and instruction.

I have taken the common 2c U. S. A. only as an example. You will find, when you will have acquired some experience, a surprisingly great variety of shades amongst almost every stamp in the world.

I do not want to encourage anybody to begin to specialize. Beware, we have already too many specialists. My only aim is to show how to use pleasantly and usefully some spare time in making good use of otherwise useless duplicates and in getting experience in distinguishing colors and shades, which may prove profitable to you in other circumstances in life.

U. S. 1900 \$3.00 Lake.

A fine line of this rare stamp with hardly preceptable cut cancellation, Cat. 75c., my price only 25c. 50 varieties Belgium worth 50c. my price only 17c. Belgium 1902 30, 40, 70 and 90 Postal Packet obsolete, Cat. 63c., while they last I offer the set for only 20c. Belgium 1902, 10, 20, 50, 60, 70, 80, 90c. and 1fr. Cat. 40c. my price only 12c. San Marino 1904 1 lire postally used Cat. 35c for 14c. Victoria 1901 June 3p brown Cat. 8c. for 2c. 1000 Imported peelable hinges large size for 12c. Above are only samples of the bargains I am offering. Send reference for a trial selection on approval. Return anything not satisfactory and get and get your money back.

LEON V. CASS, Sunbury, Pa.

Clean your own wall paper, ceilings, kalsomining, painted walls, etc. costs only 10c per room. Brings back original colors. Make it yourself, use it yourself. Full directions only 25c. C. S. R., Box 14, Mulberry, Ohio.

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In order to make our subscription list larger than any other philatelic paper in the U. S. we have reduced the regular price of 25c. per year to 10c. per year. Never before has such an up-to-date stamp paper been offered at so low a price. It is well worth

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Mr. Advertiser.

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I will exchange stamps for a camera, chemicals, extra plate-holders, burnisher, lens, or anything else useful in photography. Erastus Cornell, Marshalltown, Iowa. Box 99.

100 fine different 3c, 14 Cuba 8c, Var Bolivia 1894-7c. Fine approval selections. 50 per cent commission 12 var. free to applicants. Ref. required. Send for list. Stamps exchanged. National Stamp Co., 101 Park St., Ypsilanti, Michigan.

Pre-Cancelled stamps will be soon out of use and will rapidly increase in value. In 6 mo. they will be worth five times what they are today. Start a collection while they are cheap. 20 var. fine copies 9c. Selections on approval. Ref. required. E. A. Andrews, Trenton, N. J.

Upon receipt of 100 stamps from any person, I will send the same amount of U. S. and Mexico value for value. G. H. Pound, Apartado 58 Durango, Mexico.

Names and addresses (any class) to exchange for "ad" space stamps, printing, etc. Make offers. W. S. Seward, 131 W. 2nd St., Garden City, Minn.

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THE PHILATELIC ADVERTISER.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

20 Cents Per Year.

Published the 15th of Each Month.

Six Months 10 Cents.

VOL. I.

ITHACA, N. Y., APRIL 15, 1905.

No. 5.

U. S. Revenue Collecting.

By MAXWELL CORNELLIUS.

A few years ago I decided to break up my collection of stamps. I did not want to give up collecting altogether, and so I began to look about for some interesting country to collect. I tried several different ones, but they did not suit me. I was about to give up stamp collecting, when a friend threw out the life line and drew me safely to the "Banks of Revenue Collecting." Since then I have been an earnest, enthusiastic collector of them, and I was surprised, when I came to look up the number of revenue collectors, to find it very small. The first thing that is worth a great deal to a collector in revenues, is the fact that the more of them he gets, the nearer he is to having a complete collection, as he is not bothered every little while by having a new set of stamps thrust upon him.

Secondly, two-thirds of them are within the means of his pocket book. The collector can do as he chooses about the arranging of his revenues. He can arrange them according to Scott's Catalogue if he chooses too, this is a very good way, as it brings all the denominations of each issue together, that is, all the one cent stamps come first, then the two's, and so on.

Then they can be arranged according to color. All the blue's can be put together, all the red's, etc. They can be arranged according to title. All the express being together, and so on through the whole list. A very nice way is by size, putting all the long ones together, etc.

You do not need to collect all of the revenues, if you do not wish too, as they are divided into issues. You can collect the first issue, or any one that you wish. We find varieties here as

in any other country. Some of them are perforated, imperforated, part perforated, double perforations, violet, green, silk, and watermarked paper, cut and uncut cancellations, rouletted and surcharged.

Now that we have seen about the arranging, etc., of the stamps, let us look at some of them. In the first issue the head of George Washington is in an oval, the different colors are red, blue, orange, green, brown, violet, and lilac. None of the stamps are exactly square. Some are longer than others, also, thicker or wider. Most of them can be had at reasonable prices. There are only four stamps in the first issue, which might be beyond some. The two hundred dollar, internal revenue, being the highest priced of the four. It can be had for eight dollars. The rest can be had for one cent up to three dollars. Only nine of these being above one dollar.

The second issue, from the one cent up to the twenty-five cent, has the head of Washington in an octagon, from the twenty-five cent, on to the end, it is in a circle. The sizes of these being like the last issue. This issue is not so easy to complete, as only twenty can be obtained for less than a dollar. The third issue is like the last issue, with the exception that it is very easy to complete.

The fourth, fifth, and sixth issues are very small and hence can be obtained for a small sum of money.

The proprietaries of 1871-75, and 1878, are printed on violet, green, silk and water marked paper, the violet and green paper belongs to 1871-75, and silk and water mark marked to 1878. A number of these are beyond the means of the average collector.

We now come to the revenues of 1898. Here we have our surcharged varieties. The one and two cent post-

age stamps then in use, and the five dollar periodical, being surcharged with the letters I. R. The one cent is surcharged with small and large letters, in red ink. We also have an inverted surcharge here. The two cent is surcharged, with small and large letters, in blue ink. It also has an inverted surcharge. The five dollar periodical stamp is surcharged, reading up and reading down.

Some of the higher values have cut cancellations, others have not. The uncut are the rarer. The documentaries of 1898 are very easy to complete.

Those of 1899 are much harder, as the most of them cost above ten dollars apiece.

The revenues of 1900 can be, for the most part, obtained at a small price. Cut cancellations are found in the issues of 1899 and 1900.

The revenues of 1902 can also be obtained for a small sum.

The private proprietary stamps of 1898 cost very little.

The prices that I have been quoting are for perforated stamps. The others can be obtained for about the same outlay of money.

We have now gone over the different issues; we have seen what issues cost the most, and what ones cost the least; let us now consider where we can get good copies, and at the same time get them for as little money as possible.

Mr. Fred G. Jones, has a splendid line of revenues, and any one wishing to buy good stamps, at fair prices will find all that they seek for in his line of stamps.

I consider Mr. R. T. Jefferson another good man to buy revenues from. His prices are as low as others, and at the same time he gives as good stamps as they do.

The Blank Album.

BY L. CRANDALL.

There comes a time in the history of every philatelist, provided the hobby keeps its hold, when the printed album is put aside as being too confining and the person strikes out for himself in what may be termed true philately. The printed album is but a primer when it comes to real philately. Those who have passed the elementary stage, and by that time found out what they wish to include in and what to omit from their collection, find that the blank album meets their needs and in fact it is the only album that does so satisfactorily. You are not constantly being reminded that you have a "Post Office" Mauritius missing, or that you have not yet completed your Hawaiian numeral set. Here are hundreds—one might say thousands—of spaces in the printed album which the ordinary collector never fill or in fact never can hope to fill. Here are many reasons for this: in the first place the pocket book of the every-day collector can not stand too great a strain, and even if he is well loaded with worldly possessions there are some stamps which could not be purchased for love or money. Such as the 1c. British Guiana 1856, and the Italian 1865, 20c. on 15c. inverted surcharge, only one copy being known of each of these stamps. Other stamps which but several copies are known and which no ordinary collector could ever expect to own are, the triangular Cape of Good Hope "error," the two cent early issue British Guiana, 1st issue Sandwich Isles and many others with which every collector is doubtless familiar. In the blank album these spaces are not constantly before you but you can arrange the stamps according to your taste and by the exercise of a little ingenuity and artistic skill, each page may be made to have that appearance of completeness which gives to the collection a beauty and value not otherwise obtained. One of the prominent Western dealers a few years ago put on the market a series of stamp mounts, the mounts being double-ruled and died out in various shapes, the idea being to have the stamps mounted on these mounts which were fastened to the page of the album. It is needless to say that these add a great deal to the appearance of a col-

lection. One more advantage which the blank album possesses is that it is permanent, the collection not having to be changed each year, a fact that alone ought to recommend it to many persons, who having a large collection are obliged each year to undergo a great expense and waste of time, to say nothing of possible damage to the stamps. But the blank album is not for the beginner. It is only experience and plenty of it that fits a person to mount and keep his collection in a blank album. The printed album is here and is here to stay, simply because it acts as a stepping stone to true philately, represented by the blank album where one collects what he wills, arranges as he likes, and as a result prizes more highly.

Philately as an Educator.

Much has been said and written, concerning the educational value of philately, both from the historical and geographical point of view. But these are not the only points to be considered in the general summing up of the many educational advantages offered through the medium of philately.

Some, at least, of the history of most stamp issuing countries is known to the general collector; and most of us know something of their geographical position as well. Much of this knowledge has been gained during our school days and was acquired in a mechanical manner along with our other studies; but the knowledge gained through philately is of a different kind, as those things which, before, were only of general interest have now become personal and we profit accordingly.

Philately educates in the broad sense of the word. It is not so much what we learn as the way we learn it. If we take a personal interest in the knowledge gained, it will be of a more enduring character than that which we acquire as part of a daily task.

Comprehensiveness is a valuable feature to be derived from the study of philately. As we know and study stamps and the cause and effect of their being, we gradually absorb knowledge pertaining to the several countries which they represent, which enables us to comprehend any facts connected with them, much more quickly than we

would if we were entirely ignorant on the subject of philately.

Philately often serves to educate the beginner in the first mysteries of the art of business correspondence and letter writing. Many times the first real business letter, the prospective collector receives, is the one which accompanies his first selection of stamps on approval. This and future correspondence along the same lines, aids materially in giving him an idea of the rules and methods which govern general correspondence.

The benefits to be derived from this correspondence will depend largely on his own decision and judgment in making his selection in order that he may avoid the many philatelic pit falls which await the beginner.

Quickness of perception will develop and grow under this tutelage, and he will have more confidence in his ability to build up a collection which will amply reward his endeavors and truly represent the painstaking care with which he has chosen the specimens for his collection.

Latent business instinct is often called into active being through philatelic research, which affords a stimulus to an otherwise passive nature by the many ways in which it appeals to the personal traits and character of the collector. It appeals to him, both from the acquiring and saving point of view, to an inborn desire to barter both for profit and pleasure, and the element of expectation which is coupled with stamp collecting and which continues to survive all other elements connected with it, in the hope of making a valuable find, some day, which will greatly enhance both his collection and his reputation as a philatelist.

WELLINGTON BREZER.

The Cheerful Idiot.

"What's the difference," began the Cheerful Idiot, just as everybody pushed back his chair from the board-ing-house table—"what's the difference between a postage stamp and a toper?"

Presently, noting every one else had left the room, he emptied the preserve jar on his plate and mumbled, with his mouth full:

"One you lick to stick 'er and the other one sticks to liquor. Ha! ha! ha! ha!"—*Baltimore American.*

A Bit About Condition.

BY WENDOVER NEEFUS.

The condition question is or rather should be a most important one to every collector whether a beginner or an advanced one. It's condition that counts in every collection—in its appearance and in its value. The collector's personal traits of neatness betray themselves in his collection a collection of heavily cancelled or torn copies immediately will give the idea to the looker, that its owner is not a very particular person. In every stamp contest condition is a most important quality counting from 25 to 40 per cent.

Generally the beginners first instinct is to get numbers of stamps and he is rather careless in buying in order to get quantity. 50 poor copies mean as much to him as 50 fine copies—everything the same as long as the numbers are equal. Thus many a young person starts in the wrong way, the way which he will much regret when he becomes more advanced. Then he will look over his collection and see the many bad copies that he has paid a few cents each for and estimate the fairly large sum that he has expended on copies that are almost worthless. He may have some well filled pages, spoiled entirely by the occurrence of damaged copies.

It is customary that the ones who have the started wrong, soon become so prejudiced against all copies not exactly perfect that they are termed, "condition cranks." Here is a second and a far greater error. Such a man is a menace to philately and a misery to himself. He wants nothing but the finest of copies. He scorns a stamp that is a millimeter off center or has a perforation gone. How many stamps can he get together that come up to his ideas—perfection? Not many I assure you as there are too many of just his kind. Are there enough fine specimens to go around? No, and in capital letters too. A most interesting and true treatise on this subject from the pen of L. Harold Kjellstedt was recently published in Mekeel's Weekly Stamp News.

But what I advise is the collection of good copies and whatever fine copies you can secure. By good copies I mean such as have perforations on all four sides, are untorn, have medium or light cancellations and are fairly well centered. A damaged copy is a poor in-

vestment at any price as most any advanced collector will tell you. Dirty unused copies cast more discredit on a collection of damaged copies. I believe the only way for a young collector to buy is to refuse all poor or damaged copies and thus make his collection one of quality rather than of quantity.

Philatelic Pen Points.

BY LEON V. CASS.

The days when the general collector included minor varieties in his collection are numbered among the "has beens." We would not advise our readers to buy minor varieties as an investment, as they are more likely to decrease in value than to increase.

Appropas of the above we wonder why Scott has advanced the price of the "capped 2" variety of the two-cent 1890 issue.

The one-shilling 1889 issue of New South Wales is still in use and yet Scott has advanced it in price from 8c to 12c used.

Truly the ways of the catalogue maker are beyond ordinary mortals' comprehension.

Harden your cheek boys and get after the old ladies and gentlemen who may have a Brattleboro or two laying among other philatelic treasures. "Faint heart ne'r won fair lady or rare stamp." And then again there is no more pleasant occupation than looking over old correspondence for stamps. You may not find a rarity, but there is always a chance of striking something fine.

In looking over a philatelic magazine of ten years ago I find the ads. of hundreds of dealers only two of whom are now engaged in the stamp business.

The days of the small dealer seem to be numbered, as their number are decreasing every year.

The small dealer can often sell his stock as cheap, or cheaper than the city dealer with his clerk hire, office rent, etc. to eat a hole out of his profits. One reason why the small dealers fail to succeed is their lack of running their business on a fair and square basis.

Don't forget to send in your subscriptions to all the philatelic papers promptly as the number of them are small and will be still smaller if collectors do not give them the support they deserve.

Pre-Cancel Notes.

Conducted each month by Nat Wells, care post office Penn Yann, N. Y. Readers will confer a great favour upon us by sending him any news or interesting facts concerning precancels.

Only two or three new issues have come to my notice since last issue.

The large Chicago mail order houses still use precancels on their annual catalogs notwithstanding the new regulation in regard to precancels. As the catalogs are all of the same weight it seems as if the new regulation would be a great benefit as it would save extra handling of the heavy catalogs.

Precancels probably will still continue to be used by these firms in mailing the numerous kinds of packages of different weights as the new regulation will not be of much aid in this case.

Mr. F. L. Smith, doubtless familiar to all collectors of precancels in a recent letter to me says:

A point about these stamps that has not been touched upon, is the ease with which counterfits can be made of so good an imitation, that, in some cases it is doubtful if they can be detected. The inducement to make them is the price charged for genuine copies. Already the older issues are being bought by collectors at prices tempting to the one who is bent on making money any way it can be made; we are having counterfits of rare stamps being offered right now, but the source of the supply has not been located as yet. It is a pity the supply of the older issues is not greater, so that these weeds would not grow up amongst us and threaten us with destruction.

A standard catalog of precancels would be a great help and stimulus to collectors of these stamps. One of the greatest hindrances to collectors is the lack of a standard of valuation of all the varieties. A catalog would be a great benefit to dealer and collector. About a year ago Mr. Smith of New York and Mr. Duck of Pittsburg issued a small catalog containing a list of all known varieties of postal issues only up to that time. The catalog also contained a great deal of information concerning the history, etc. of these stamps but did not value any of them. Perhaps in time a precancel supplement to the standard catalog will be issued. Then doubtless precancels will boom.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
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Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.

Editorial.

Many persons entertain the opinion that the collecting of stamps, otherwise known as philately, is confined entirely to the younger generation. To those who hold such a mistaken idea, we would present, for their consideration, the following convincing facts, tending to prove the fallacy of that popular but false notion.

The Czar of Russia, the Queen of Italy, the Prince of Wales, the Earl of Crawford, Rudyard Kipling and many other men and women of equal note and rank are enthusiastic and active stamp collectors. To further illustrate the advance of philately we would refer you to the advertising section of the March Issue of The Leslies, which contains a full page ad, entirely devoted to a description of stamp collecting, by the Meckel Stamp Co. of St. Louis, Mo.

Are not these facts, strong enough to show that stamp collecting, today is a science and not a "fad" or boyish collecting habit?

Beginning with our May issue, we will add a Coin Department, which will be conducted by a numismatist well known to the stamp and coin world. All persons desiring to contribute to this dept. should send their contributions to the Numismatist care of this publication.

What Others Think.

We do not ask you to take our word for it. That we are pleasing many is certainly evident by the testimonials given. These are but a few of them.

PENSACOLA, FLA., Feb. 10, 1905.

PHIL. ADV.,

Gentlemen:—Enclosed find—— for a years sub. to your paper. The publication is certainly worth the money and contains many interesting articles.

Yours very truly,

W. C. EATON,

Commander, U. S. Navy.

B———N. Y.

*The Association of Veterans of 1885
of the 7th Military District.*

Officers:

Pres———

Sect.-Treas.—Lieut.-Col. ERNEST F. WURTELE, 18th Reg.

QUEBEC, CAN., Mar. 25, 1905.

Dear Sirs:—Enclosed find —— for a years sub. to the Philatelic Advertiser. I hope the same is satisfactory, and wishing you success in your enterprise, I remain

Yours truly,

ERNEST F. WURTELE,

Lieut.-Col. 18th Reg.

ST. LOUIS, Mar. 27, 1905.

THE PHIL. ADV.,

Ithaca, N. Y.

Gentlemen:—Please find enclosed—— for 1 years sub. beginning with the Mar. No. It took me just 10 minutes to decide to subscribe for your paper. It certainly is fine, both in interesting articles and advertising.

Yours truly,

D. H. MORGAN.

The Aylmer Express,

D. H. Price, Prop.

Largest sworn circulation in Elgin.

AYLMER, ONT., April 11, 1905.

PHIL. ADVERTISER,

Ithaca, N. Y.

Gentlemen:—Enclosed find—— in stamps for which you will please send me your pub. 1 year. Your offer is certainly liberal as your paper is one of the best pub. on philately issued. Being a newspaper man I know the value of good and worthy articles.

Yours truly,

D. H. PRICE.

Stamp and Coin Notes.

It is estimated that over 700,000 people, residing in the U. S. are interested in collecting stamps.

* * *

Bosnia has recently issued a series of 13 unpaid letter stamps. The stamps are all printed in black, red and yellow, save the 200 Heller, which is printed in black, red and green. The denominations are the 1, 2, 3, 4, 5, 6, 7, 8, 10, 15, 20, 50, and 200 Heller.

* * *

During the year 1904 there were nearly 9,500 rural free delivery routes established in this country. And on account of this over 3,500 fourth-class post offices were discontinued.

* * *

Ptolemy Soter, as King of Egypt, 305-284 B. C. was the first monarch, who placed his own head upon his country's coins.

* * *

The first coins struck in America were minted in the city of Mexico less than 64 years after Columbus had discovered the Western Continent. It was in the reign of Charles and his mother Johanna of Spain whose names the pieces bear, both are in silver and copper having the mint mark Mo but no date.

* * *

Japan has issued postage stamps since 1871.

* * *

One of the greatest departments in our national government is the P. O. department. The P. O. dept. of the U. S. directs over 73,000 post offices; musters an army of 300,000 employees; spends over \$100,000,000 a year and handles about 6 billion pieces of mail. In spite of the fact that this dept. has been the subject of much "mud slinging" and false allegations, it has undoubtedly the greatest P. O. system in the entire world.

* * *

A novel way of raising money for a hospital has been discovered recently in Denmark. The Danish government issued a special stamp, worth half a cent, which the public was requested to buy and paste on letters and parcels. Within a short time more than \$20,000 worth of these "charity stamps" were sold.

1-3 CATALOGUE.

NO. VAR.	DESCRIPTION	CAT.	PRICE
1	*5 Venezuela, 1896, Maps complete,	.42	.12
2	9 Cuba, used and unused.	.28	.09
3	*3 Corea, etc., all unused.	.31	.10
4	*5 Phillipines	.16	.05
5	1 Queensland, 1899, 1 Sh.	.40	.13
6	*1 Venezuela, 1887, 25c.	.12	.04
7	24 Sets, 1 to 6 as above,	1.69	.48
8	*6 Venezuela, Maturin, cat Gibbons	3.11	.75
9	*1 Antioquia, 1899, 20c.	.25	.08
10	500 in Imperial Album Collection	6.00	2.25
* means unused. All Above Post Free.			
F. F. HARRINGTON,			
286 Halsey St. Newark, N. J.			

CALIFORNIA

Souvenir Post Cards.

The kind that pleases everybody. I sell only the best cards published. The following sets are all highly colored cards:

15	Choice California Scenes	25c
10	St. Louis World's Fair	20c
10	American Indians	20c
12	Switzerland Views (Superb)	25c
12	Comic (Most popular and up-to-date series ever published)	20c
All cards sent post paid. Make remittances in silver or money order.		
Catalogue for stamp.		

W. A. IMBLER,

1091 West 46th Street,

Los Angeles, California.

Decided to Discontinue Postage Stamps.

A	1000 mixture 11c.	} Post free.
B	" " 25c.	
C	" " 40c.	

All free of paper and originally used for packages. Packets \$1.65, retail price 50c. App. Sheets \$4.25, retail price 79c. Foreign Revenues my hobby. Get in line.

1. Will exchange them with other collectors. 2. Trade postage stamps for them. (No appr. 3. Catalogue them 15c. per 100. 4. Sell them. 100 foreign Revenue mixed 20c. 100 Australia Revenue mixed 35c.

Oscar T. Hartman,

734 E. 26th Ave., Denver, Colorado.

PICTURE POST CARDS.

We will make them from photographs furnished by you from \$1.50 up according to quantity wanted and they are printed on the finest quality translucent Bristol board. Samples 2c. each. One doz. 10c or 100 assorted U. S. and Canadian Views for only 62c.

One order brings more and we want to get acquainted with every Post Card collector. Won't you write us? and when you do, ask for a copy of "the Philatelic Star." It will interest you.

THE BURTON PRINTERY,
MADISON, - N. Y.

The Illegal Stamp and Letter Sheet.

BY L. E. PATTERSON.

I have an envelope bearing date of Oct. 24, 1862 having on it three one cent stamps.

Two of them are the 1c. blue of 1861, and the third is the 1c. blue of 1857-60 perforated which is not cancelled or post-marked as the other two are but is surcharged in capital letters ILLEGAL STAMP.

I have never been able to find out very much about it or why it was so marked, but have been told that when the civil war broke out there were a large number of the 1c. stamps of 1857-60 in the hands of the postmasters through the Southern States.

To prevent the Confederates from using them the U. S. Government ordered them all surcharged as above, and not to be used for postage, but if any came through on letters from soldiers, to pass them, but on the ordinary letters to collect postage due.

If any of the readers of this paper can give any more information about this matter please address the editor.

LETTER SHEETS.

I have two letter sheets bearing date as follows:

New York, May 16, 1864.

Blue paper, watermarked P. O. D. U. S. with the 3c. pink envelope stamp of 1861 catalog No. 1334.

This sheet measures 8x10 inches not including the flap.

The other sheet is dated Gillispie, Ill., April 22, 1866 and is same paper, stamp and watermark but is 10x14 1/4 inches not including the flap.

Have never seen but these two copies and have looked over a lot of old letters and searched through many trunks and attics in the thirty years. I have been collecting but never found any others.

I think these should be catalogued just the same as the letter sheets of 1886.

PHIL. ADV.,

Ithaca, N. Y.

Sirs:—Find enclosed——— for a years sub. to The Philatelic Advertiser. Am very well pleased with your publication and wish it great success.

Yours sincerely,

IRA FISHER.



25c. will secure you the ownership of a Fountain Pen, the same as illustrated above, of which I have sold thousands the last few weeks.

It is the best pen on the market for the price.

I won't say much, as I'm not the kind of a dealer that offers one thing and sells another.

POST CARDS

of New York, 15c. per doz. colored.

25c. Also beautiful

EASTER POST CARDS,

at 30 cents per dozen.

Julius
Jankov,
313 East 75th St.,
New York.

STAMP COLLECTORS,

Stamp Dealers, Publishers, should have a copy of Badger's Directory and Dealer's Guide Book. It contains a list of collectors, dealers, Exchangers, all the philatelic papers published, and societies.

Gives subscriptions, and advertising rates of all publications. Also a large list of Frauds, articles on advertising, in fact, touches every point on Stamp Collecting. Thirty-two pages of valuable information. Price now only 25 cents, but price will soon advance. VERNON G. BADGER, Pub.

East Highgate, Suite 3, Vermont.

STAMPS ON APPROVAL

60 per cent. discount.

Send Reference to

EARL R. STONE

Attica, N. Y.

We are shipping Stamps for coins, so we will sell you stamps (any we have left) at 10 per cent less than on any dealer's printed list you can send us. Send a long list, we may be out of some. 100 var. 5c. 900 mixed and 100 var. for 12c. 4 coins 10c. beautiful St. Louis Admission Coin 15c. or 2 for 25c. Grand Historical Medal 85 figures, silver plate 25c.

So. Cal. Stamp Co., Santa Ana, Cal.

Wholesale Closing Out Bargains.

1. 100 Sets Col's 1-10c fine . . . \$6.50
2. " " St. Louis 1-10c fine . . . 7.00
3. " " 1-10c 9 var. 02-03 . . . 1.00
4. " " 3c or 8c 1902-3 issues15
5. " " 4-5 or 10c " " " "08
6. " " 13c 02-03, Cat \$4.00 . . . 1.10
7. " " 15c 1902-03 " " " "65

Frank B. Kirby, 227 Arnold St.,
New Bedford, Mass.

I have for sale, collection U. S. and foreign mounted on sheets. Marked value \$19. Catalogue over \$20.00. I will sell for only \$4.00 cash. Fine lot. Want to close out quick. One unmounted collection, 700 varieties foreign, good assortment. Catalogue about \$10.00, cheap for \$2.50. Write me anyway.

N. G. Wells, Penn Yan, N. Y.

Floradora Coupons

Wanted in ex. for stamps. 1. For 10 tags I will give 50 var. "hard to get" stamps, some cat. as high as 5 or 6 or even 10c. 2. For 60 whole tags, I will give 250 var. of fine U. S. and foreign, containing many good stamps. 3. Genuine foreign on original covers. Beer, snuff, tobacco, all tax paid stamps also wanted, for cash, or in exchange. L. CRANDALL, Ithaca, N. Y.

Stamps, Big Bargains.

- 100 Foreign Stamps; 200 Stamp Hinges.
5 unused Cuban Rev; 1 Stamp Album.
10 U. S. Stamps; 1 set Pan American.
2 Approval Sheets; 1 Rare Rev.
1 Rare Post Card; all for 15c, post paid.
THE EAGLE STAMP CO.,
Box 196, Meridan, Conn.

1-4 pound of U. S. and foreign postage stamps, mixed, all issues from 1867 to date, including many foreign, U. S. Omahas, Columbians, etc. You cannot help but get your moneys worth. Price 19c. post free. Frank H. Kerr, 598 N. 12th St., New Castle, Indiana.

- Antioquia, .02, 4 var., cat. 28 . . . 6c
Bulgaria, 9 var., 10c
Egypt, 10 var., cat. 26, 10c
Egypt, Salt Stamp, 4 var., 8c
Soudan, .03, 3 var., 8c

Postage extra.

STAR STAMP CO.

136 University Ave., Rochester, N. Y.

Philatelists of New York State.



This month we take great pleasure in presenting to our readers a likeness of Mr. Wellington Brezee of Albany, N. Y. Mr. Brezee has been an enthusiastic stamp collector for the past ten years, and has also written many interesting articles on philately, many of which have been published in this paper. He is in the employ of one of the largest wholesale drug stores in the East, thus being able to acquire a large collection of foreign stamps and U. S. Revenues in both of which he possesses magnificent collections.

Swiss Stamps.

By C. A. DUBOIS, *Swiss Rep.*

We have seen in the Jan. No. of this publication described, the stamps of 1843. In continuing the article, we next arrive at the year 1845.

In 1845 Geneva 5c yellow-green, larger than that of 1843 and has on the base the inscription "Post Cantonal."

1847 Geneva 5c. yellow-green on which the wings of the eagle touch the frame work.

1848 Geneva 5c. eagle somewhat larger.

1849 Geneva 5c. yellow-green. This stamp is much sought after by collectors and generally commands a price greater than the cat. value. (The four last stamps were for use in Geneva only.)

c. Bale 2½ Rappen, black, blue, and carmine. The most beautiful of all the Cantonal stamps, and one every Swiss collector takes pride in having in his collection. It is unusually rare on original cover in fine condition. There

OUR BRITISH COLONIAL

Packet contains 50 all different postage stamps from British Colonies, including Transvaal, Newfoundland, South Australia, Canada, India, Queensland, New Zealand, British Guiana, etc.

PACKET ORIENTAL

Contains 50 all different stamps from the following countries only: Greece, Bulgaria, Russia, Turkey, Japan, Serbia, Persia and Romania. Only 12c.

SOME CHEAP SETS

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| 12 Guatemala, . . . 10 | 10 Mexico, . . . 05 |
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| 8 Costa Rica, . . . 08 | 10 Bulgaria, . . 03 |
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Best approval sheets on the market. 50 per cent to 75 per cent commission. Try us and be convinced.

VERNON P. PIERCE & CO.,
Manchester, Michigan.

U. S. REVENUES.

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| 1 cent Telegraph . . . cat. | 15 only | 05 |
| 2 " Playing Cards . . . " | 25 | 10 |
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| 6 " Inland Exchange . . . " | 18 | 08 |
| 10 " Foreign " | 40 | 15 |
| 15 " " " " " " " " " " " " | 60 | 20 |
| \$1.00 Manifest " | 60 | 20 |
| 1.00 Probate of Will . . . " | 1.25 | 40 |
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| 5.00 Manifest " | 2.50 | 80 |
| 10.00 Charter Party " | 1.00 | 35 |
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EDWARD C. MAURER, Lincoln, Ill.

"The Portrait Gallery" of

Newfoundland

1868-99 Set complete, 5 values, ½ to 5 cents.

mint, 20 cents.

WENDOVER NEEFUS, HUDSON, N. Y.

Duplicates Wanted.

I will allow you four-fifths catalogue value for all the Stamps in good condition sent me, that catalogue 4c or over, and three fifths cat. value for all those catalogued 2c and 3c each. 35c cat. value for 25 diff. precancelled stamps.

12c. Wonder Packet. 12c.

500 hinges, 300 mixed stamps, 5 diff. European, 25 diff. foreign, 1 good Victoria, 2c lake, U. S. 1890, (cat. 5c) \$2 Revenue. All the above 12c post paid.

Robt. Backus,

5000 Franklin St., Philadelphia, Pa.

For One Quarter we will send you "The Star" for one year. It is a bright paper for boys and girls, contains puzzles with prizes, story, stamp notes, jokes, etc. We will give 100 diff. stamps for the subscriptions of 2 new persons. Ad. rates 25c per inch. Address

THE STAR, 99 Pleasant St.,
Holyok, Mass.

SENT ON APPROVAL

to responsible people

Laughlin**Fountain Pen.**Guaranteed finest grade 14k
SOLID GOLD PEN

To test the merits of this publication as an advertising medium we offer you your choice of

These **\$1.00**
Two Popular Styles For Only

Postpaid to any address

(By registered mail 8c extra)

Holder is made of finest quality hard rubber, in four simple parts, fitted with very highest grade large size 14k. gold pen, any flexibility desired—ink-feeding device perfect

You may try the pen a week; if you do not find it as represented, a better value than you can secure for three times the price in any other make, if not entirely satisfactory in every respect, return it, and we will send you \$1.10 for it, the extra 10 cents being for your trouble in writing us and to show our confidence in the Laughlin Pen. (Not one customer in 5,000 has asked for his money back.)

Either style—Rohly Gold Mounted, including a handsome extra fine leather case for presentation purposes, \$1.50 extra.

Grand Special Offer

For an investment of \$2.50 we send you a Fountain Pen Outfit, including richly gold mounted fountain pen and extra fine leather case, that you cannot duplicate elsewhere for \$10.00—and refund your money if you are not enthusiastic with your purchase.

Lay this "Publication" down and write NOW.

Safety Pocket Pen Holder sent free of charge with each pen

ADDRESS

LAUGHLIN MFG. CO.871 Griswold Street
DETROIT, MICH.

BARGAINS BARGAINS!

Boys try our approval sheets at 60 and 50 per cent off. Cheap sets also at 15c and 10c each. Send at once for our 1905 Price List. Anyone applying for our approvals, will receive 50 Fine Stamps free. Always enclose 2c for return postage.

JAPANESE STAMP CO.,
741 E Pine St., Portland, Oregon.

existed also, a few of these stamps in which green replaced the blue ink. These were never placed in circulation.

d. 1849 Vand 4c. black and red. 1850 5c. black and red, both in rectangular form.

e. Neuchatel 5c. black and red, in rectangular form.

f. Wintershu 1850 2½ Rappen, black and red, bearing the coat of arms of Switzerland and having the inscription in both German and French "Stadt Post" and "Poste Locale."

We will leave here the early issue of the Cantons, which are on the whole rather rare and consequently somewhat difficult to obtain and in the next number of the "Philatelic Advertiser" will treat of the federal stamps issued by the "Confederation" in 1850 and of which a large No. of "fac similes" exist.

New Issues.

Switzerland—1905. 40c. gray. Same design as 1881 by it re-engraved and different in the figures 40.

Germany—The gov't decided during this year to issue a series of service stamps for the Grand Duke of Bade. These stamps bear the inscription "Frei durch Oblosung," "N. 16." The values are the 2, 3, 5, 10, 20 and 25 pf in current colors.

Denmark—4,000,000 of the 2 Ore stamps have been surcharged "Noel 1904" (Christmas 1904). The amount realized from these stamps will be given to charity. The gov't. hopes to raise about 100,000 francs for charity through this scheme. A stamp of the same kind is being used in Sweden for the benefit of tuberculosis patients.

Italy—The Italian Govt. has introduced a new set of stamps, which may be called "Military Picture Stamps." Indeed this is the free translation from the notices of the stamps in Italian papers. Each regiment of the Italian Army is now apparently provided with a specially designed stamp for the exclusive use of its own soldiers. Each regiment has its own design. Thus the stamps of one regiment show a portrait of its Colonel, another bears the regimental colours, another the regimental motto and so on all through the army. The Russian War office is adopting a similar idea and it is believed that these stamps will increase regimental esprit-de-corps and enhance

and brighten civilian interest in the army.

AGENTS WANTED
Here is an offer for youSend us any amount and we will send you our approval sheets at 50 per cent commission and allow you to select stamps to value of three times remittance, will send as many selections as necessary. Each applicant allowed to select Stamps to value of **25 cents free**. Our stock is new, clean and put up in a neat manner.GENESEE STAMP CO.,
576 Garson Ave., - Rochester, N. Y.
AGENTS WANTED.**Do You Realize**That you are missing many good articles on Stamps, Coins, Curios, Photography, Souvenir Cards, and many other subjects by not sending **fifteen cents** for a year's trial subscription to The Philatelic Time and Tide, and a Packet of Stamps that catalogue over twice the amount paid for a years sub.

Send for our Circular Mailing Proposition, by which you can earn 2c each for mailing circulars to your friends.

SEND TO-DAY.THE TIM AND TIDE PUBLISHING CO.,
Bloomdale, Ohio.**UNEEDA**

Complete set of 9 Latest Asiatic Trade Postage Stamps for Knrdistan, Armenia and Mesopotamia, face value 25½ cents and their full history given free with following for one dollar bill. One guaranteed ancient scarab from the heart cavity and a good luck stone from the head of an Egyptian Mummy, their histories, deceased's name, title, anciently hieroglyphically engraved. Also "Marvelous Eastern Tales." 19 illustrated wonder chapters of idols, devils, yashmaks, also "Khedive's Favour." 299 Histories, facts details. Oriental's strangest objects, mummy wheat, Madagascar Manna, also the tale of "Spoiling the Egyptian" and accounts of ancient mines, mummies, race suicide, full formula for same. No rubbing required. Oriental lightning foot cure, abundant hair, etc. 2 cabinet photos and picture post cards of the Orient. Highest bank and commercial references. Please send for them first. Registered members of A. A. M. O. M. 5c on your letter post to ANDERSON, NEARY, JONES & CO., Merchants and Manufacturers, AMERICAN EMPORIUM, ALEXANDER, EGYPT.

Don't You Think**It** Would be a splendid idea to send for 1905 Price List of Twentieth Century Stamps? It will save you money Many good and desirable stamps at bargain prices. Don't delay, but send for it now. It's free. Look up previous ad. it still holds good. Large variety of fine Stamps on approval at 50 per cent discount. The best out. Reference required. Perforation gauge free to all applicants. **TRIANGLE STAMP CO.,**
226 University Ave., Rochester, N. Y.

Exchange Column.

Exchange fine foreign for 1-2 their cat. va. in U. S. cat. over 1c.

Wanted—Second Scott's catalogue. Malcolm Smith, 1330 W. 6th st., Topeka, Kan.

For sale or exchange, 700 var. stamps in an Imperial album. Send offer. R. G. Murray, 1712 E. 8th st., Kansas City, Mo.

Will exchange catalogue 5c and over, Scott's 20th Century Album etc., for pre-cancels and Canadian revenues. Send a selection. Clarence Chappell, 72 Franklin st., Lyons, N. Y.

Books, silver ore from Cal., copper ore, or fossil wood from Arizona, to ex. for stamps or coins worth 3c and over. So. Cal. Stamp Co., Santa Ana, Cal.

Stamps on approval at 60 per cent commission. 100 diff 6c. R. E. Scheerer, Pottsville, Pa.

Wanted—to exchange stamps for cash. Net approvals at much less than 50 per cent. Good reference required. Wm. Ault, Jeffersonville, Ind.

Free! 3 Cubans 1898 cataloguing 10c and 25 diff. Foreign stamps, to all applicants for sheets at 50 per cent commission. Our American packet contains 50 very fine stamps cat. value about \$1.50 only 15c. H. D. Roth, Lafayette, Indiana.

I want names of all collectors no matter what your "hobbies" are. I have something that will interest you. I have some old books, stamps and curios to exchange. Also Sterling tandem (fine) for best offers in curios. Collect street car transfers. Send me one from your city and you won't be sorry. A. H. Pike, 12 Lyon st., Binghamton, N. Y.

Will ex. a No. 1 Cloth Books, "Martin Chuzzlewit," "Barney Ragge," etc., for offers, old stamps, curios, etc. Write W. E. Nickson, L. B. 296, Washington, Pa.

G. Eckhart Pints 23 Chaux-de-Fonds, Switzerland exchanges postage stamps against others of all countries. Always reply.

Stamps exchanged! Send packet of good stamps cat. \$1.00 or more, each stamp cat. 3c or more and receive same value in exchange. H. L. Finney, Sharon, Vt.

To exchange—Foreign stamps for Bixby labels. Wm. Schutz, 3026 3rd Ave., New York, N. Y.

Wanted U. S. 1894 unpaid and regular issue postmark 1894 to prove unwatermarked. Also general exchange. T. C. Mann, 1416 Hickory St., St. Louis, Mo.

Write for free copy of "The Stamp Fiend." Canada postage and revenues a specialty. W. R. Adams, Toronto, Canada.

Will exchange Canada Bills, Jubilee, Foreign for Canadian, U. S. and British Colonies. T. J. McKend, C. Bourg, Ont., Canada.

1847 5c Franklin to exchange for 90c Perry. 1893, 1861 24c for 25c; 1902 30c due for 15c. Wm. Palmer Hill, box 928 Richmond, Va.

I will exchange good stamps of Canada for U. S. or foreign with honest collectors. H. B. Wilcox, 303 Spadina Winnipeg, Man., Canada.

Precancels—to close out 40 varieties only 10c. Ira Fisher, Mahomet, Ill.

Send the names of two collectors to us and we will insert your name in our great stamp directory. The J. R. Moll Stamp Co., 319 W. 9th st., Pueblo, Col.

100 all diff. stamps only 5c. Postage extra. O. Rasor, 1011 N. 18th st., St. Louis, Mo.

Will exchange "Pride of Old New Hampshire" Stamp Album, capacity 600 stamps for 15c in stamps or anything I need. Ernest Blacet, Painesville, Ohio.

Exchange—Hunting knife 50c. Hunting knife \$1.00. Mandolin \$15.00. U. S. 3c blue 1869 not embossed for other U. S. stamps that I want. G. A. Austin, 9 Warren st., New Haven, Conn.

25 British Colonies 8c. Fine for stamp cat. 25c free to approval applicants. Star Stamp Co., 136 University ave., Rochester, N. Y.

Philatelic Advertising.

BY L. CRANDALL.

The great advantage which the ordinary business advertiser has over the stamp-dealer is the lack of competition. The ordinary magazine advertiser has at the most but a few competitors in his line. While with the stamp man there is nothing but the keenest competition. Here are but few papers in which a paying ad can be inserted and even then it has to take its chance among a crowd of others, all perhaps exclaiming the same thing or advertising similar goods at the same prices. Simply advertising "approvals at 50 per cent" does not pay for the reason that almost every dealer carries a line of 50 per cent approvals. To make your advertising succeed you must make it unique, different from everything else, anything in fact whereby you can secure the 1st order of a collector. For it is assumed that being attracted by your ad he feels somewhat of an interest in your business, how it is conducted, your prices, etc. and with a good "follow up" system you can soon land him as a paying customer, and let me say here, that the "follow up" system is the most important thing, except the ad itself, in the dealer's business, depending as he does upon the indirect returns from his ads for it is in most cases, hopeless to expect enough returns from one ad to pay even for its insertion. But the main point as I have already said is in the preparation of the ad itself. Originate if possible something new, something original, such as "Sunny Jim," "The Smile that Want Come Off," "Spotless Town," etc., anything that will attract and hold the attention of the reader. A cut or two is a good investment and will soon pay for its cost. I cannot impress too strongly upon every dealer the necessity for good English, a large number of the ads in any current philatelic magazine are badly written and some even contain mistakes that could be corrected by a grammar school student. A poorly written ad will lose you many future customers and may even lose you some of your present ones, who seeing a badly written ad will feel that they are not dealing with a responsible firm and to lose a paying customer is indeed a serious loss, con-

sidering the fact that every active stamp collector whom you obtain as a customer costs on an average about \$12. In your advertising adopt some country as a specialty and make that fact prominent in every ad until at last your name and the country adopted will become indeed synonymous in the mind of the collecting public, and they will instinctively turn toward you when they want stamps from that country. Select a paying medium, a paper that collectors like and use it to place the majority of your ads in. You will thus become identified with it, a part of it so as to speak and when you have collectors eagerly looking each issue for your ad it is a pretty sure sign that you have a hold on the collecting public which it would be difficult to break.

One important thing: don't cram your ads. There is no fault into which the small dealer more readily falls than this. It is in fact a fault throughout the whole M. O. world and is somewhat pardonable but it don't pay except in a few cases. Another fault; when you have made a success of your business and have secured some thousands of collectors' names, don't stop advertising! Keep it up. You have worked hard, have spent much time and money in building up your business and now when with the influence of a well known name you can go on and make money. Don't stop advertising. For if you do your business will steadily decline, you will fade out of the mind of the public and soon become a "has been." I have given in this article my experiences in the advertising field and wish as a last thing to urge upon every dealer that at least one third of the amount be spent upon the preparation of the ad. It will pay you a hundred times better and will serve to make more readable the advertising pages of our philatelic magazines.

FOR SALE

Nepal 1884-1a, 8 shillings sixpence, 100
 Surath " 6 " " " " " " 100
 " " Mint a 12 shillings 100
 Gwaliae Jhund 1/2a 2 shillings 100
 Habba Patialu 1a 4 shillings 100
 Lasbela, Blue 1/2a 15 shillings 100
 Wanted error stamps. Second-hand typewriter Wholesale price list of stamps and view cards and Phil. papers.
 S. A. RAHIM, Kurseong, Bengal, India.

THE PHILATELIC ADVERTISER.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

20 Cents Per Year.

Published the 15th of Each Month.

Six Months 10 Cents.

VOL. I.

ITHACA, N. Y., MAY 15, 1905.

No. 6.

Does Stamp Collecting Pay?

BY L. CRANDALL.

This is the most serious question which confronts the beginner, after he has advanced beyond the school-boy stage, and begins to wonder after all, whether it will pay him to invest his spare money in stamps. He perhaps sees an article in a philatelic paper or magazine saying that stamps should be collected for pleasure, not for profit. He sees so many articles similar to this one, all treating the same subject in the same way, that he is influenced enough to invest in some stamps on approval; the worst thing that he could do, from a financial standpoint. During the next few years he buys liberally from approval sheets, spending all his spare money, possibly amounting to \$50 or \$60. Then perhaps for some reason or other he is influenced or obliged to sell his collection. He takes it to his dealer. The dealer says \$10. He is astonished at what he thinks is an attempt of the dealer to "skin" him, but after submitting the collection to other dealers, always with the same reply, he finally concludes that he has been victimized in the worst possible manner. "Sandbagged," so as to say, by dealers in general. Who then will blame him if in the astonishment and perhaps, even sorrow of the moment, he repudiates stamp-collecting altogether? It is no more than natural; for no matter how many articles he had read, saying that a person collects for pleasure or amusement only, he had always felt a deep abiding conviction that he was investing his money where it would draw good interest, and to have this dream rudely shattered, who, I say will blame him if in that moment of astonishment and regret he repudiates stamp-collecting forever. There are other reasons why the enormous army of beginners never develops into even

a regiment of full-fledged philatelists; lack of enthusiasm, weightier matters, and perhaps even poverty may prevent the common collector from becoming a real collector, from joining that body of true collectors in which the real charm of philately is only found. "What is the fault?" you ask. There is only one answer: The philatelic writers of today are not doing their duty.

Who ever saw among the papers devoted chiefly to beginners a really sensible article, advising them what to collect, how to collect it and other similar questions which are always in the beginners mind?

I will grant that perhaps occasionally in some scientific philatelic publication, you will find an article, discussing in high sounding and lengthy phrases some of these points, but what good does it do the beginner? He never sees the paper, and even if he does, he couldn't get the real meaning of the author, owing to the lengthy terms employed.

Now do not misunderstand me. I don't mean to say that no kind of stamp collecting is profitable. "Facts speak for themselves" to every intelligent philatelist. Here are dozens of prominent philatelists who make a specialty of speculation and owing to their insight and experience, they almost always have extremely good luck. But do they buy their stamps at "50 per cent dis." Do they buy "great bargains at 1-10 cat." which are being offered by every small dealer in the country? Not at all. Their collections are made, as a rule, in the auction room, where there is always a chance of picking something good. Of course there is occasionally a chance for a beginner to pick up a few bargains, but the chances are few and far between. My best advice to the beginner is this: save your money until you are able to

buy at least a packet of 1000 var. Mount these in a Scotts' International Album. Now *do not* spend your money on 50 per cent approvals. It won't pay you unless they are of extra fine quality, and the majority of approvals do not rank as such. Spend your money on auction sales. That is where you will pick up bargains that will gladden your heart in after years, when you are cataloguing your collection. This advice has cost myself and doubtless others time and money. Will you follow along the same old track and learn only by bitter experience or will you take the advice of one who has been through the mill and knows whereof he speaks. It's up to you Mr. Collector. It's up to you.

The Scarcity of U. S. Stamps.

BY WENDOVER NEEFUS.

It has been a great many years since the stamps of our country have been in such great demand and have been so scarce as at the present time. This increased demand and unusual scarcity seems to prophesy increased prices in the 1906 editions of the standard catalogues. Most of the early postage seem to be well worth full catalogue prices and many a collector is holding his duplicates on account of the scarcity. This is the thing that is making the trouble as collectors' duplicates are nowadays very important in the stamp markets.

From the collector's standpoint, filling up even the medium priced varieties at reasonable discount is a hard matter. A few years ago, fine copies could be secured without trouble at from 40 to 60 per cent discount from standard quotations. Today it is exceptionally hard to procure good copies even at 25 per cent discount. A great many heavily cancelled, badly centered and other ways defective U. S. are being

offered but it is now an age of quality and collectors want no defective copies in their albums.

The dealer's plight is much greater and more serious than that of the collector. (I speak not of the average professional philatelist.) Want lists come in by every mail and have to be put aside on account of shortages in most of the issues. He is almost unable to purchase the duplicates of his clients. His wholesaler lists but a few varieties outside of the very common and what is listed ridiculous prices are asked for. Hence he is unable to restock and undoubtedly will lose many a good customer by his inability to supply what is wanted.

Now, where does the difficulty lie? It is a very hard question to answer in as much as it is a very serious one. Dealers know of the scarcity of United States issues; a portion of the collectors realize it. The dealer is compelled to raise his prices on account of the high wholesale rates; collectors notice the raise and think it wise to hold on what duplicate U. S. they have for higher catalogue quotations. Perhaps if catalogue prices should increase the market would be flooded but rather the higher prices and the flood than the present quotations and the scarcity.

Coin Department.

Conducted each month by C. F. Clarke, Leroy, N. Y. All interesting notes, information or inquiries concerning coins will be gladly received. Always enclose a two cent stamp when making an inquiry.

Never attempt to clean a coin, this is only successfully accomplished by experts.

It is not age but scarcity that regulates the price: for example a 1795 silver dollar is only worth \$1.25, while an 1858 is worth \$9.50.

Keep all half cents that are in good condition, as they all are worth a premium.

Trade dollars were first coined in 1873. They are now unredeemable, and only worth their "bullion" value i. e. about 50c.

Nickel five cent pieces of 1883, without the word "cents" are supposed by many to command a premium, but they do not.

They were first issued in 1849, and were discontinued in 1889, being in use about 40 years.

The coinage of the one half dime was discontinued in 1783. 53 dates were issued. The 1802 half dime is worth from \$20.00 to \$30.00.

Gold half and quarter dollar (charms) were made by jewelers, but never issued by any U. S. mint. The early dates contain a small amount of gold, but the later ones are principally made up of alloy.

The bronze two cent piece of 1873 is worth \$.90.

Four dollar gold pieces were issued in 1879, but only 640 were struck. Their value is now worth \$7.00 each.

Keep your eyes open for the following coins. They are all worth big sums. Silver dollars of 1794-1798-1836-1851-1858. Half dollars of 1796-1797. Quarters of 1823-1827-1853. Dimes of 1804-1822. Cents of 1793-1799-1804-1856. Every man, woman, boy or girl that collects money or stamps should take at least one paper that is devoted to the interests of coin and stamp collectors. In order to make a success of any business, you must keep well posted, as to what is doing in your trade.

Origin of Postmark.

Great Britain, it is said, can, without fear of contradiction, claim the honor of having originated the postmark. The first one, which was used in London as long ago as 1660, was a very simple affair, consisting of a small circle divided into two parts. In the top portion were two letters indicating the month, while in the lower half the day of the month was shown. No endeavor was made to denote the year, and it is only by the dates of the letters on which the mark is impressed that it is possible to fix the date of its use. The earliest known was on a letter written in 1680.—London Telegraph.

Scarce Coins.

Molly: "I'm studying up on numismatics; can you name some of the rare coins?"

Cholly (absently): "Well, er, the quarter, half-dollar and dollar I find very rare, and gold pieces practically extinct." The Woman's Magazine.

Current Comment.

BY LEON V. CASS.

It was generally expected that American collectors would not as a rule pay any attention to the C. A. and new multiple work on B. Colonials, but it seems they are classing the new watermark as a distinct variety and it seems that there is a scarcity of some of the old C. A. wmk. in the case of certain values of recent issues. Therefore it would be wise to fill your blanks as fast as possible at a small per centage over face as some of the so-called common varieties of today may take a big jump tomorrow.

For over a year I have watched the ads. in our literature, the price lists of dealers and the exchange and sale books in our societies sales departments and I have found that the \$3.00 lake 1900 issue U. S. Doc. is about the only stamp of the 1898-02 series of revenues that is priced anywhere near its true market value by Scotts' 1905 catalogue. All other varieties are freely offered at from fifty to eighty per cent discount while that stamp even in poor condition is seldom offered at less than thirty-three per cent discount. Collectors who have a good copy of it, or can get a good copy at fifty per cent of catalogue price will be able to congratulate themselves within a comparatively short time I am sure.

The tendency to collect old issues on the original cover seems to be on the increase and as comparatively few are to be had on the cover, prices are apt to take a jump before many months.

I have seen many collections and I note that the majority of general collectors collect old issues used and new issues unused. One of the reasons for it are that new issues are more easily obtained unused when they are first issued while old issues as a rule are cheaper and more easily obtained used, unless the market has been flooded with remainders as in the case of Prince Ed. Island, Central America, Venezuela, etc., etc.

Stamps and Coins.

The one lira "postage due" of Italy has been discovered with the I inverted.

* * *

There are 151 varieties of the "penny red" English stamps, ranging from plate No. 71 to 225. Six of the plates prepared were never used as they were defective.

* * *

Letters can be sent from Paris to Berlin a distance of over 700 miles, in only 35 minutes through the pneumatic tubes.

* * *

The mint of England is now making over 1 million coins a day. This puts John D. and Andrew C. in the shade.

* * *

Crete has issued a new set of stamps ranging from 1 septa to 5 drachma. The stamps picture historical scenes of Crete and present a very handsome aspect.

* * *

A lot of encased postage stamps of 1861, issue consisting of 14 pieces from 1-90c, were recently sold at auction for \$230.00.

* * *

The 1 centavos carmine revenue stamp of Costa Rica, has been seen with the surcharge "Correos" inverted.

* * *

The two centavos, 1900 issue of San Salvador has been shown with the surcharge "Franqueo Oficial," inverted.

* * *

The 4 piastre of Cyprus, has been issued in a new color, sage green and mauve, and the 6 piastre has been issued in brown and green.

* * *

China has issued a series of due stamps all which are printed in the same color blue. The denominations are the 1/2, 2, 4, 5, 10, 20, and 30c.

* * *

The smallest coin in actual circulation is the "Maltese groin." It is about the size of the top of a pencil, of bronze and worth about one-fifteenth of a cent.

* * *

The March issue of the Review of Reviews contains an interesting article on the P. O. of the U. S. A cut of the proposed International postage stamp is shown, also a proposed money order P. card.

Columbia's Distress.

Five dollars for a postage stamp to carry a letter from Bogota, United States of Columbia, to the United States of America! That is what it costs—in paper money—and all the necessities of life cost accordingly. The financial situation of the country is perilous in the extreme, and the new president, General Reyes, will have a difficult task to place matters on a sound basis.

Writing to the treasurer of the Presbyterian Board of Foreign Missions, an American residing in Bogota explains the causes of the financial distress of the country. He says that 25 years ago Columbia coined both gold and silver and they circulated at par. But the law allowed all debts to be paid in silver, and that medium being the cheaper, it was but a short time before gold went out of use. It has ever since been a subject of speculation rather than a circulation medium.

In 1885 the government began the issue of paper money and made it legal tender for all public and private debts. Then paper did for silver just what silver had previously done for gold. In ten years it took three paper dollars to buy one gold one, and prices for everything had gone up at about that rate. A civil war called for the issue of more paper money, with the result that it took five paper dollars to buy a gold dollar. Silver was then driven entirely out of circulation and practically all the money of the country was paper. The climax came as a result of the last civil war, that of 1898-1902, which called for the issue of so much paper money that for the last year one gold dollar has cost one hundred paper ones.

A five-cent postage stamp costs five dollars, a sheet of paper one paper dollar, an envelope 50 cents, and everything else in proportion. The situation is complicated by the fact that the last congress of the country virtually adopted the gold standard, and duties, taxes, etc., must be paid in gold. There is not enough gold in the country to carry on business, and the paper money is, of course, a convenience, but it has no fixed value, and there exists much confusion. The cost of living is constantly increasing and is now much higher than a year ago. This causes much hardship to those whose incomes are fixed on a

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
to all parts of the world.

ADVERTISING RATES.

TRANSIENT.

1 inch30
5 "1.35
9 "2.25

Contract blanks upon application.

EXCHANGE COLUMN.

12 words.....5 cents
50 words20 cents

Cash in advance.

Forms close 10th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

A movement is now on foot to re-organize "The League of Philatelic Literaturists" which disbanded in 1904. While active the society was a great help to philately and with the hearty co-operation of all interested, the society can be again, organized. All desiring further information can obtain same by writing to J. A. D. Park, Pottstown, Pa. or J. A. Cook, Waterloo, Iowa.

Summer will soon be here and with it comes, what is known as the "dull season." This is caused by the large number of collectors who spend their vacation away from their homes, and who discontinue collecting until fall. Naturally many dealers, not all, allow their business to slack, and they do little advertising during these months. This undoubtedly is the worst thing they can do for manifold reasons. In the first place, there are hundreds of collectors, who remain at home and who collect during the summer as in all other seasons. These want stamps. They look over the stamp papers and are attracted by the low "summer prices" of the dealers, who have been taught by experience to advertise the entire year around. One of them gets their orders and the chances are he

holds their trade: whereas the dealer who has not advertised complains of "philately becoming dead" and "philately losing interest." In view of this fact and many others, we urge upon each and every dealer, the necessity of advertising in summer, as faithfully as he does at any other time.

With this issue, as was stated last month, we begin the Coin Dept. conducted by C. F. Clarke of Leroy, N. Y. Mr. Clarke is one of the best known coin dealers in this country and needs little introduction to the collectors of coins. We hope for the help of all interested in this department, in the form of sending in, interesting discoveries, stories or facts relating to coins. Anything of the least importance will be greatly appreciated by Mr. Clarke and the publishers of this paper.

One of the most redeeming features of some of our "ideal" and first class philatelic publications are the city letters sometimes called "notes of interest from the large philatelic centers. How interesting, they must be to collectors, hundreds, perhaps thousands of miles away! Are you in New York gratified to hear the news that the Chicago Philatelic Society held a meeting last Thursday or as it may be? Does their minutes interest you? Are you in San Francisco, pleased to hear that the Boston Society held its annual banquet last Monday, etc. Hardly. Yet these are the publications that claim to be the leaders of philatelic literature or perhaps better the "Standard Oil Companies of Philately."

The Man With a Hobby.

Don't make fun of the man with a hobby. It may be that that very hobby will be the means of the world getting something of great good. All people that have contributed to the sum of human knowledge had a hobby. The man who ranks as an inventor had a hobby once; the minister who gets up in his pulpit has his hobby; the man who sells you goods has the same. In fact, those that know anything at all have a hobby. You may call it by some other name, but the hobby is still there.—Terrell Transcript.

gold basis, as are those of the fifteen Presbyterian ministers working in the country.—*Elmira Advertiser.*

Unsolicited.

WASHINGTON, D. C.,

May 3, 1905.

THE PHIL. ADV.,
Ithaca N. Y.

Gentlemen: Enclosed find 10c in stamps for 6 mo. sub. to the Philatelic Advertiser. I find the sample copy very interesting indeed.

Very truly yours,

PHILLIP H. WARD, JR.

OAK LANE, PA.,

April 26, 1905.

THE PHIL. ADV.,
Ithaca, N. Y.

Gentlemen: Received April 15th copy of the P. A. with which I am well pleased. You may depend on me as a life-long subscriber.

Yours truly,

A. BLANC.

May 3, 1905.

THE PHIL. ADV.,
Ithaca, N. Y.

Gentlemen: Enclosed find "copy" for May issue. Am well pleased with last ad.

R. A. BACHUS.

KANSAS CITY, MO.,

May 9, 1905.

THE PHIL. ADV.,
Ithaca, N. Y.

Gentlemen: I think your paper is one of the few philatelic publications which is suited both to the beginning and advanced collector.

Resp. yours,

ROBT. G. MURRAY.

COVENTRY, ENGLAND.

April 3, 1905.

THE PHIL. ADV.,

Gents: Jan. issue received and I am well pleased with its appearance. I hope I shall receive it regularly as it will be very useful to me.

Yours faithfully,

MISS R. A. PEARSON.

When answering ads please mention this publication. By so doing you will confer a great favor both upon the advertiser and the publisher.

NEW ISSUES.

Each week we receive the stamps removed from envelopes received by two large firms doing a heavy foreign business, consequently we have large numbers to dispose of. In order to facilitate Disposition of these stamps, we have placed them in packets of

500 for 15c

1,000 for 25c

Stamps contained in these packets are nearly all new issues, and we are sure will please you.

Approvals at 50 per cent. will be sent that will surprise you. Our **Free Offer** in connection with sheets will interest you.

Genesee Stamp Co.

526 Garrison Ave.,

Rochester, N. Y.

NEW ISSUES.

SOME UNUSUAL OFFERS.

100 mixed shells—all sizes, many kinds, \$1.00 10 red Chinese Coins, fine, 25c. Sea Horses, very fine, wonderful curios, each 12c. Bleeding tooth shells, look like bloody tooth, 6 for 12c. Shark's Eggs, very curious and odd, each 12c. 10 fine Broken Bank State Bills, etc., very fine, 50c. Indian Arrows, absolutely perfect, different sizes and shapes, per doz. 50c. Stamps from all countries on approval at 66⅔ per cent discount. U.S. Stamps, fine mixture, full pound for 32c. All kinds of Curios, Relics, Stamps, etc., at unheard of prices. Send for my approval sheets of Stamps, outline of Indian Relics and price list. You will be surprised. Enclose stamp.

CHAS. S. RYBOLT,
The Relic Man and Stamp Fiend
Mulberry, Ohio.

Wellington Brezee,

of Albany, N. Y.

Has general approval sheets of general interest to the general collector.

1898 Prop. ⅓ to 50c ⅔c, let's fine, 20c. J & J Prop. 1¼ fine 02c. Williams Med. Co. c fine, 05c.

Wellington Brezee,

268 Delaware Ave. Albany, N.Y.

Philatelists of N. Y. State.



This month we take great pleasure in introducing to our many readers, a likeness of Mr. Nathan G. Wells of Penn Yann, N. Y. Mr. Wells began collecting in 1898 and now has a collection of over 800 varieties of U. S., the only kind he collects. Precancels have proved of unusual interest to him, although he has never made any collection of them. Ever since the 1st issue of this publication Mr. Wells has conducted a column of precancel notes, each month, which have been of much interest to all. On acc't of working in the P. O. he has unlimited facilities, in learning of new issues of precancels and is never slow in reporting the same to the stamp collecting public. If all collectors were like Mr. Wells, there would be little lack of interesting philatelic news and articles in our present journals of philately.

Favor International Postage.

The Hamburg Chamber of Commerce, in its last annual report asks the German government to bring about the issuance of an international postage stamp. At present many letters of inquiry from foreign countries remain unanswered because they lack franking stamps for the reply letters. This suggestion should receive the favorable consideration of the International Postage Union, as in the interest of international commerce.

New Philippine Issue.

The Philippines will soon issue a new set of postage stamps, which will bear the head of the great patriot Riaz. Riaz was shot in Manilla by the Spaniards on account of his liberal ideas on home rule. The issuance of these stamps is under the supervision of the U. S. P. O. Dept.

SENT ON APPROVAL

to responsible people

Laughlin

Fountain Pen.

Guaranteed finest grade 14k

SOLID GOLD PEN

To test the merits of this publication as an advertising medium we offer you your choice of

These **\$1.00**
Two Popular Styles For Only

Postpaid to any address

(By registered mail 50 extra)
Holder is made of finest quality hard rubber, in four simple parts, fitted with very highest grade large size 14k. gold pen, any flexibility desired—ink-feeding device perfect

You may try the pen a week; if you do not find it as represented, a better value than you can secure for three times the price in any other make, if not entirely satisfactory in every respect, return it, and we will send you \$1.10 for it, the extra 10 cents being for your trouble in writing us and to show our confidence in the Laughlin Pen—(Not one customer in 5,000 has asked for his money back.)

Either style—Richly Gold Mounted, including a handsome extra fine leather case for presentation purposes, \$1.60 extra.

Grand Special Offer

For an investment of \$2.50 we send you a Fountain Pen Outfit, including richly gold mounted fountain pen and extra fine leather case, that you cannot duplicate elsewhere for \$10.00—and refund your money if you are not enthusiastic with your purchase.

Lay this "Publication" down and write, NOW.

Safety Pocket Pen Holder sent free of charge with each pen

ADDRESS

LAUGHLIN MFG. CO.

871 Griswold Street
DETROIT, MICH.

\$5.75 PAID FOR RARE 1853 QUARTERS \$4
paid for 1804 dimes; \$15 paid for 1858 dollars; big prices paid for hundreds of other dates, keep all money coined before 1879 and send 10 cents at once for a set of two coin and stamp value books. It may mean a fortune to you. Address

C. F. CLARKE, Agent,

LeRoy, N. Y., Dept. 172.

If You are Collecting U.S. Revenues

Postage or Department Stamps don't fail to send me your want list 50 to 75 per cent off Scott's.

3 cent playing cards cat. \$6.00 only \$2.50.

Selection of choice stamps sent on approval to responsible parties. Satisfaction guaranteed.

EDW. C. MAURER,
Lincoln, Ills.

U. S. COINS ONLY

Large copper cents 5c each 15 diff dates	\$5.50
1793 cent (quite fair)	2.75
1794 " " "	.50
1798 " " "	.30
1799 " " " date not strong	10.00
1802 or 1803 " " "	.10
1804 very good	9.00
2c pieces each	.05
3c pieces 6c each diff. dates	.40
Silver half dimes	.10
Columbian Quarters uncirculated	.75
Half Dollars before 1836	.60
" " " 1830	.70
" " " 1820	.85
" " " 1810	.95
Dollar 1798	2.50

Catalogue giving prices, we pay for rare U. S. Coins .06c. Postage extra on orders under \$2.00

FRANKLIN COIN CO.,
13½ E. State St., Columbus, Ohio.
COMMEMORATIVE ISSUES OF
THE UNITED STATES.

1893—1—10c Columbians	.09
— 15c " "	.14
— 50c " "	.24
— \$2.00 " "	1.05
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All "Swell" copies. Guaranteed satisfactory. Postage extra on orders under 25 cents.	

WENDOVER NEEFUS,
Hudson, N. Y.

THE RIVER SIDE STAMP CO.
10 varieties of U. S. documentary 10c. 25 U. S. all different cat. three times as much, 10c. 10 U. S. better grade all different cat. three times as much, 25c. A package of stamps given to every one applying for my approval at 50 per cent commission. W. C. LOVEJOY, Mgr., 24 Winter St., Hudson, Mass.

PRECANCELS.

Highest cash prices paid for wholesale lots. Send me lots on approval or varieties on sheets at net. Let me hear from you.

N. G. WELLS,
Penn Yann, N. Y.

25 ENVELOPES.

With your name and address neatly printed in corner for only 14c. 50 for 24c, 100 for 45c. Samples free.

EVERETT E. INGRAM,
Mystic, Conn.

A Hint to All Whom It May Concern.

BY C. GRANDPIERRE,

As a rule collectors and stamp dealers in foreign countries free their sendings to brother collectors with the scarcer kinds of stamps of their country. Why do not most of the American philatelists the same?

I am receiving almost daily registered packages of stamps and can speak by experience. During the seven months the St. Louis stamps have been in use not two per cent of the packages I have received have been franked with the scarcer 3, 5 or 10c values and amongst the many I have received only one 13c stamp.

It would be little trouble for every collector who receive exchange circuits to have always a couple of 13c stamps in hand and to use them in mailing the circuits to next on list. True enough, those stamps are not very valuable but even if a good copy is worth only two cents cash, it is well worth 5c in exchange with foreign collectors. Do unto others.

SCARCE U. S. POSTAGE.

	Fair	Fine
\$.50 1894	.13	.15
1.00 " "	.42	.45
2.00 " "	1.55	1.65
5.00 " "	2.10	2.25
.50 1895	.05	.07
1.00 " "	.17	.19
2.00 " "	.85	1.05
5.00 " "	.95	1.25
.50 Omaha	.13	.15
1.00 " "	.65	.70
2.00 " "	1.35	1.40
.50 1902	.05	.07
1.00 " "	.18	.20
2.00 " "	.95	1.15
5.00 " "	1.50	1.60

Postage 2c extra under 25c net. Others as cheap.

Frank B. Kirby, 227 Arnold St.,
New Bedford, Mass.

25 VISITING CARDS 10c.

Twenty-five fine Bristol cards with your name neatly printed in script or shaded, for 10c. One hundred for 35c. Samples free.

EVERETT E. INGRAM,
Mystic, Conn.

FREE! 75 different stamps with every 20c sent for a years sub. to "The Star" a stamp paper, containing puzzles with prizes, jokes, etc. Ad rates 1 inch 15c, 1 page 50c. THE STAR, 99 Pleasant St., Holyoke, Mass.

"THE PERFORATOR"

is a high-class up-to-date stamp journal. The magazine has been established since 1897, and has never been conducted as successfully as it is today. It has an excellent staff of contributors. Among the regular features that appear in every issue is *The Seybold Collection of Original Covers*, illustrating some of the scarcest stamps on the entire cover, selected from the best collections in the country. This feature alone is conceded to be worth several times the amount of a year's subscription, which is only 30 cents.

4 MONTHS' TRIAL, 10c.
ONE SAMPLE COP. FREE.

—DEALERS.—

No dealer, whether large or small, should be without THE PERFORATOR, as the "Fraud Department" contains the report of the *Co-operative Stamp Dealers' Protective Association* each month, and which all dealers can join by becoming a subscriber of THE PERFORATOR.

ADVERTISING RATES, 75c per inch.

Contract rates upon application. Address,

THE PERFORATOR,
477 S. Salina St., Syracuse, N. Y.

FREE—to answer this ad a block of 9 unused Venezuela and price list, also send a good reference for our 60 per cent approvals, summer prices. If you mean business write us. We buy, sell and exchange your duplicates, allow you ¾ cat. stamps of our selection cat. 3c and over. The Harvard Stamp Co., 827 Main St., Cambridge, Mass.

THE COLLECTORS' ADVERTISER contains news and British and Foreign Exchange Advertisements for Stamp, Coin, Picture Postcard Collectors. Subscription, 1—for 12 issues, postfree. Remittances by Money Order. Specimen copy free. Philatelic & Cartophilic Printing Co., Printers and Publishers, Rotherham, England.

START NOW!

50 diff. Foreign for .05c. 100 diff. Foreign for 10c. 150 diff. Foreign for 15c. Fine stamps on approval 50 per cent. Stamp hinges 8c per 1000. RIVER POINT STAMP CO., Box 33, River Point, R. I.

500 CIRCULARS PRINTED FOR 25 CENTS.

We will print 500 3x4½ inch circulars 100 words or less, our ad. on the back, for only 25 cents. Good book paper will be used and circulars sent prepaid. SMITH & JOHNSON, 209 Eighth St., Rockford, Ill.

Duplicates Wanted.

Important to every stamp collector. Look up your duplicates and send them to me. I will take all you have that are in good condition and send you a selection of stamps for you to pick from.

I will allow you four-fifths catalogue that catalogue 4c or over, three-fifths cat. value for those catalogued at 2c and 3c each. Common, foreign and current issues of all U. S. and Canada, also taken. Look up my "ad" in April issue, it is still good.

Robt. Backus,

5000 Franklin St., Philadelphia, Pa.

**DIRECTORY OF THE WORLD'S
PICTURE POSTCARD.**

COLLECTORS AND DEALERS.

Price 15 Cents Post Free. Ready August 1st.

This Directory will contain the names and addresses of Picture Postcard Collectors, Dealers, Publishers, Publications, Societies and Clubs in all parts of the World. Names and addresses of Collectors and Dealers inserted free of charge. Send at once.

Specimen pages and advertising rates free on application.

Orders can now be booked. Copies only guaranteed when booked in advance.

Important.—Remittances must be made by Money Order. Stamps refused. British Postal Order and unused British stamps accepted to any amount.

**PHILATELIC & CARTOPHILIC
PRINTING CO.,**
Printers and Publishers,
Rotherham, England.

FINE STAMPS

at from 50 to 80 per cent discount from catalogue prices. Send reference for a trial lot on approval and see if my prices can't save you money. State size of your collection and about what priced stamps you want. Below I offer a few Sample Snaps.

U. S. 1857 1c blue, cat. 15c.....	.04
U. S. 15c War Dept., unused, cat. 20c.....	.08
Barbados 1892 1/2 on 4p unused, cat. 12c.....	.06
40 varieties Belgium.....	.15
12 var. Br. Colonial Pictorial stamps, cat. 40c for only.....	.10
Queensland 1882 1sh. lilac cat. 15c	
Victoria 1891-95 2 1/2 p br'n red, cat. 15c.....	.04
Virgin Islands 1889 1p unused, cat. 12c.....	.06
West Australia 1882 3p red br'n cat. 50c.....	.12

All fine copies. Postage 2c extra.

LEON V. CASS, Sales Supt. M. P. A.
Lenox, Pa.

**TO THE READERS OF THE PHIL.
ADVERTISER,**

My former friends and my future patrons:—

Owing to certain reasons, over which I have no control, it has become absolutely necessary for me to dispose of my magnificent collection of U. S. and Foreign, comprising thousands of the best and rarest stamps, including Hawaiian and Brazilian numerals, Cape of Good Hope "errors," early issues of Canada, Swiss Cantons, old German states, and hundreds of others of equal rarity all in the best possible condition. As the quickest means of getting rid of these I have put up 1000 packets containing only the best and rarest specimens. No packet contains more than 5 var. and no packet cat. less than \$1.25, giving you the stamps at 1-6 cat., at the lowest estimate, while a number, in fact the larger number of the packets cat. from \$1.25 to \$100. This is 'no "skin" game, no game of chance, it is simply your opportunity to get the cream of my collection at your own price. That's all, nothing more, nothing less. The price per packet is 20c, no more than 5 packets to one person. I have only 1000 packets and this ad will never appear again. Send the Nos. of packets you want (1-1000.)

L. CRANDALL,
Ithaca, N. Y.

10 VARIETIES HAWAII

catalogue value \$1.69 sent postfree for 56 cents. Doesn't it strike you that 66 2-3 per cent is a pretty good discount on stamps of this class?

10 Mexico .05, 10 Portugal .02, 10 Argentine .05, 6 Brazil .02, 6 Straits Settlement .06, 8 Costa Rica .08, 7 Honduras '78 .30, 50 British Col. .15, 15 Dutch Indies .10, 12 Guatemala .10, 10 Roumania .02, 9 North Borneo '97 .35, 9 Labuan '97 .35, 30 South Americans .12, 20 Australia .05, 10 Salvador .12.

SPECIAL—A fine set of Venezuela 1903 12 varieties including Bolivar, values, all unused and mint condition, catalogue value 72c, our price only 18c postfree.

ONE HUNDRED all different foreign including Transvaal, Newfoundland, Mexico, Guatemala, Salvador, Greece, Ecuador, Philippines, etc. Only a Silver Dime.

Our approval sheets will be sure to interest you. Our customers are a satisfied lot. Good condition, low prices, a good variety of stamps for the general collector. Write us for a selection.

VERNON P. PIERCE & CO.,
(Member of the Metropolitan Phil. Ass.)

Manchester, Mich.

UNEEDA

Complete set of 9 Latest Asiatic Trade Postage Stamps for Kurdistan, Armenia and Mesopotamia, face value 25 1/2 cents and their full history given free with following for one dollar bill. One guaranteed ancient scarab from the heart cavity and a good luck stone from the head of an Egyptian Mummy, their histories, deceased's name, title, anciently hieroglyphically engraved. Also "Marvelous Eastern Tales." 19 illustrated wonder chapters of idols, devils, yashmaks, also "Khedive's Favour." 299 Histories, facts details. Oriental's strangest objects, mummy wheat, Madagascar Manna, also the tale of "Spoiling the Egyptian" and accounts of ancient mines, mummies, race suicide, full formula for same. No rubbing required. Oriental lightning foot cure, abundant hair, etc. 2 cabinet photos and picture post cards of the Orient. Highest bank and commercial references. Please send for them first. Registered members of A. A. M. O. M. 5c on your letter post to **ANDERSON, NEARY, JONES & CO., Merchants and Manufacturers, AMERICAN EMPORIUM, ALEXANDER, EGYPT.**

EXCHANGE—Beautiful view-cards (stamp on view side.) I take 500-3000 good assorted stamps of America for 500-3000 Italy, Lombardy-Venice, Bavaria, Wurtemberg, etc. I also desire to exchange rare stamps by sheets and can give Roman States, Sicily, Sardinia, Parma, Modena, Tuscany, etc. I sell stamps at 50 per cent discount against highest reference. Send me your want list. I answer promptly. Register all letters to Schiave Amilcare, 4 St. Nazzaro, Verona, Italy. (Member of the Metropolitan Phil. Ass.)

STOP! Boys accept this great offer at once. Packet of 111 stamps, 500 hinges, 5 diff. U. S. Rev., 5 blank approval sheets, 6 extra fine unused stamps and a \$10.00 Confederate bill all for 13 c. Postage 2c. **H. R. DINGER STAMP CO., Wheeling, W. Va.**

1-3 CATALOGUE.

NO.	VAR.	DESCRIPTION	CAT.	PRICE
1	*5	Venezuela, 1896, Maps complete,	.42	.12
2	9	Cuba, used and unused,	.28	.09
3	*3	Corea, etc., all unused,	.31	.10
4	*5	Phillippines	.16	.05
5	1	Queensland, 1899, 1 Sh.	.40	.13
6	*1	Venezuela, 1887, 25c.	.12	.04
7	24	Sets, 1 to 6 as above,	1.69	.48
8	*6	Venezuela, Maturin, cat Gibbons	3.11	.75
9	*1	Antioquia, 1899, 20c	.25	.08
10		500 in Imperial Album Collection	6.00	2.25

* means unused. All Above Post Free.

F. F. HARRINGTON,
286 Halsey St. Newark, N. J.

Exchange Column.

12 words..... 5 cents
50 words..... 20 cents

Rare stamps to exchange for Pan. Amer. and St. Louis issues. Send on approval to George Herold, 704 Fairfield ave., Bellevue, Ken.

100 all diff. fine for stamps for ex. or sale. Price 15c per 100. Willis A. Felt, Lansing, N. Y.

100 all diff. stamps 5c. 25 all diff. U. S. 10c. Send for list of bargains. G. Stevens, 3430 Lucas ave., St. Louis, Mo.

Will exchange Panama and Columbia Republic for United States stamps. Scott's prices prevailing. Leroy Kurtz, 926 2nd ave., New York.

Fine U. S. and foreign stamps to exchange for British Colonies. References exchanged. D. H. Price, Aylmer, Ont., Canada.

I allow 3-4 cat. value in stamps for all duplicates sent me in fine condition cat. .02 and over. 1000 faultless hinges .06. Geo. G. Bates, Westfield, Mass.

I will send 65 fine foreign stamps for each large U. S. cent or half cent sent me. N. C. Lateman, Lowville, N. Y.

30 unused rare for. postals cat. at \$2.25 for best offer. Foreign exchange correspondents also wanted. Lewis L. Levy, Terra Haute, Ind.

20 unused stamps, fine value, only 11c. We exchange 50 var. packets and guarantee satisfaction. N. G. Manley, Sharon, Vt.

Free. 4 diff. Australian stamps for names of two collectors. 50 diff. foreign 5c. H. J. Longaker, Hiteman, Iowa.

Finest English postcards, views, (any town) Irish, Scotch, Welsh peasants, country scenes, 12 for 25c. Famous actresses, Bromide or Handpainted 12, 30c. (sold at 4c each.) if posted separately postage extra. Coventry card, woven, pure silk, unique, 10c. Exchange above for good postage stamps. Offers invited. Miss Pearson, Trinity-Terrace, Coventry.

1 fine Imperial album 30c. 1000 fine mixed stamps 30c. 300 all diff. stamps 50c. 10 stamps cat. at 10c each \$1.00. 1000 hinges 10c. All for \$1.00 post free. Fine approvals at 50 per cent dis. 100 diff. stamps 6c. Peerless Stamp Co., 3430 Lucas ave., St. Louis, Mo.

Would like to exchange medium grade stamps with collectors having about 5000 variety collections. E. H. Wolcott, Wolcott, Indiana.

I would be pleased to exchange souvenir postcards with any one. Send to Richard N. Kelly, Warren, Ill.

100 all diff. foreign stamps for names of 2 collectors and 2c return postage. Challenge Stamp Co., Grand Island, Neb.

Revenues \$1 red, \$1 green, \$1 and \$2 gray and \$3 brown the lot 5c. Robt. E. Ramsay, Roche, Md.

Will sell my collection of stamps 700 var. for \$2.00. Imperial album or will ex. Write Glen Kirby, West Liberty, Iowa. Box 97.

10 Canada 5c. 25 diff. for 10c. 1000 hinges 8c. Album form 5c to \$1.15. New Century Stamp Co., Smith's Falls, Ont., Can.

100 var. foreign stamps exchanged for 4 names of young collectors and 4c. T. S. Hardy, 305 Prospect St., Oakland, Cal.

Would like to exchange stamps with beginners. Have 400 varieties of duplicates. E. L. Southwick, Pawtucket, R. I.

Only 8c. Our Twentieth Century packet of British Colonies containing 25 var. Only 8c. Postage extra. Star Exchange Co., 136 University ave., Rochester, N. Y.

Wanted Virginia Philatelist Vol. VI., Nos. 1, 2, 3, 4, 5, 6, 7, 9. Phil. Star Vol. III. Nos. 1 and 2. Stamp Lover's Weekly Vol. I., No. 2. Stamp Cat. 10c for each one of the above. H. C. Redding, Eureka, Nevada.

How is this? If you will agree to buy at least ten cents worth of stamps from fine approval sheets, we will give you a packet of nice stamps and list free. H. R. Dinger Stamp Co., Wheeling, W. Va.

Free. 50 rare stamps to all applying for

approval sheets at 50 per cent. 10 diff. Canadians 5c. Order now. Price list. The Canadian Stamp Co., 1453 King st., West Toronto, Canada.

For ten different whole Envelopes, wrappers or cards, with a "permit" number on, will give twenty-five diff. precanceled stamps or exchange permits. D. C. Neefus, Hudson, N. Y.

Approvals 50 per cent discount. Seneca Stamp Co., 60 Catherine st., Canandaigua, N. Y.

I have stamps all kinds, that I will exchange for chemicals, a camera, extra plate holders, lens, etc. Erastus Cornell, box 99, Marshalltown, Iowa.

We are shipping Stamps for coins, so we will sell you stamps (any we have left) at 10 per cent less than on any dealer's printed list you can send us. Send a long list, we may be out of some. 100 var. 5c. 900 mixed and 100 var. for 12c. 4 coins 10c. beautiful St. Louis Admission Coin 15c. or 2 for 25c. Grand Historical Medal 85 figures, silver plate 25c.

So. Cal. Stamp Co., Santa Ana, Cal.

PICTURE POST CARDS.

We will make them from photographs furnished by you from \$1.50 up according to quantity wanted and they are printed on the finest quality translucent Bristol board. Samples 2c. each. One doz. 10c or 100 assorted U. S. and Canadian Views for only 62c.

One order brings more and we want to get acquainted with every Post Card collector. Won't you write us? and when you do, ask for a copy of "the Philatelic Star." It will interest you.

THE BURTON PRINTERY,
MADISON, - N. Y.

Decided to Discontinue Postage Stamps.

A 1000 mixture 11c.	} Post free.
B " " 25c.	
C " " 40c.	

All free of paper and originally used for packages. Packets \$1.65, retail price 50c. App. Sheets \$4.25, retail price 79c.

Foreign Revenues my hobby. Get in line.

1. Will exchange them with other collectors. 2. Trade postage stamps for them. (No appr. 3. Catalogue them 15c. per 100. 4. Sell them.

100 foreign Revenue mixed 20c. 100 Australia Revenue mixed 35c.

Oscar T. Hartman.

734 E. 26th Ave., Denver, Colorado.

Don't You Think

It Would be a splendid idea to send for 1905 Price List of Twentieth Century Stamps? It will save you money. Many good and desirable stamps at bargain prices. Don't delay, but send for it now. It's free. Look up previous ad. it still holds good. Large variety of fine Stamps on approval at 50 per cent discount. The best out. Reference required. Perforation gauge free to all applicants. TRIANGLE STAMP CO.,

226 University Ave., Rochester, N. Y.

STAMPS ON APPROVAL

60 per cent. discount.

Send Reference to
EARL R. STONE
Attica, N. Y.



25c. will secure you the ownership of a Fountain Pen, the same as illustrated above, of which I have sold thousands the last few weeks.

It is the best pen on the market for the price.

I won't say much, as I'm not the kind of a dealer that offers one thing and sells another.

POST CARDS

of New York, 15c. per doz. colored.

25c. Also beautiful

EASTER
POST CARDS,

at 30 cents per dozen.

Julius
Jankov,
313 East 75th St.,
New York.

Owing to an unavoidable accident, over which we had no control, many of the ex. ads for this month were destroyed. If those, whose ads are missing, will send in copy of another ad same will be inserted in next issue.

THE PHILATELIC ADVERTISER.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

20 Cents Per Year.

Published the 15th of Each Month.

Six Months 10 Cents

Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1873.

VOL. I.

ITHACA, N. Y., JUNE 15, 1905.

No. 7.

The Earl of Crawford's Collection.

New York, May 27.—The Earl of Crawford's famous collection of postage stamps, valued at more than \$500,000, was on exhibition at the Collector's club for several hours at a reception that was being held in his honor two weeks ago.

Upon first learning of the Earl's coming to this country with his yacht *Valhalla*, to take part in the ocean race, the Collector's club appointed a reception committee to entertain him. When this committee made known its plans to entertain him, he offered to bring over his collection.

Lord Crawford, who is vice-president of the London Philatelic society, has been all his life an ardent stamp collector. He is known as a specialist, and one of his specialties is the gathering of everything pertaining to United States stamps, of which he is said to have the most complete collection in the world.

The collection was contained in four large heavily bound chests. The stamps were arranged in 40 volumes. Gathered at the clubrooms were many of the prominent philatelists of this city and many from out of town.

The first volume contained postmaster provisional stamps; these being arranged with the utmost care and completeness. When possible the page commenced with the original sketch of the stamp, proofs of part of the design; completed design, trial colors; accepted colors; stamp in unused condition; in shades; used detached, and then on the original envelope. Then came the Albany stamp in fancy and proof colors, and finally in the original, all together easily worth \$2,000. This was followed by a magnificent copy of the entire Annapolis envelope, worth \$3,000. Then a

ten-cent black Baltimore stamp, with Postmaster Buchanan's signature, the premier American stamp, worth \$4,500. With this of the same issue were both the five-cent and ten-cent Baltimore on original envelope.

There were all the St. Louis bear stamps, five, ten and twenty cents, each worth from \$200 to \$3,000; the square New Haven stamp, bearing the signature of E. H. Mitchell, valued at \$3,500, and then the Brattleboro postmaster, worth \$650. Of the New York five-cent stamps there were at least fifty, under each of which were the different signatures, ranging in value from \$10 to \$100 according to rarity. Among the carrier stamps, Baltimore was represented with reconstructed sheets. Of Charleston Honours, several pages were taken up. Among the rarest of these was a sheet of Grieg's carrier stamps.

The second volume showed the different designs that were made before the one finally adopted for the first issue of United States, the postmaster stamps first mentioned not having been issued by the government. Half of this book was taken up with designs, essays and proofs considered, rejected and accepted. When it became necessary to provide copies of the 1847 issue for the Centennial exhibition a new die was made by the bureau of engraving and printing. An accepted proof from this die of the five-cent issue with the signature of the department official was turned over to the Continental Bank Note company as a guide, and even this ultimately has found its way to the Earl's collection. Not only is this signed specimen in the book, but there are also other specimens of the five and ten cent reprints in various shades.

All the type varieties of 1851-56 are shown, with all the designs and proofs which invariably precede the final production of a stamp. There were also

several specimens of the shifted die. The book contains two fine copies of the one-cent stamp of August, 1861, of which there are two varieties, each worth \$500. Of especial interest was the grilled issue with embossing on the back. This was made because there were so many instances of the cancellations being washed from used stamps. This was rendered impossible by means of the embossing, which on the back retained an impression of the cancellation. The original designs filed with the application for the patent for grilling stamps are also shown. There are only two original of these. There were sheets of paper showing the grill covering the entire sheet and the grills in blocks without printing, but gummed. One half sheet showed the whole surface of the paper pinpricked all over—another attempt to provide a stamp from which the cancellation could not be erased. Stamps showing these various papers with points up and down were displayed in profusion. The Earl is the only one who possesses such copies, as far as known.

The famous 1869 issue was represented with a completeness that astonished the collectors. There were varieties of this year that our experts saw for the first time. The known issues of the year range in value up to \$600, the latter sum being paid for the ones with the inverted centers, of flags. Of these there were quite a number. This is one of the features of the collection, for the Earl will buy in blocks and sheets if obtainable, though the stamp is one of the most expensive variety.

Of the Confederate provisional stamps there was a large number. The collection embraced every rarity of these issues of little Southern towns. Included in this series were the issues of Aberdeen, Miss.; Atlanta and Columbus, Ga.; Greenville and Bridgeville, Ala.;

Beaumont, Tex., and Danville and Emory, Va., each one of which is valued at from \$200 to \$2,000.

One other specialty of the Earl is the gathering of all the varieties of the Sidney view stamps. These number more than 200, every one of which is represented in the collection, both canceled and uncanceled. This series alone is valued at over \$10,000.

The collection also includes a host of all the well-known rarities of the stamp world, and, of course, is especially rich in English issues. The Earl is the owner of a pair of the famous Mauritius stamps. These are in denominations of one and two-penny, and are worth \$7,500.

From the Buffalo Express.

The Old Postal System of Great Britain.

BY MISS M. S. HILL.

A few weeks before the marriage of Prince Albert, 1840, a social and administrative reform had begun in Great Britain which must have possessed a very great interest for his humane and liberal mind. For many years the postage system of the country had been in a state wholly inadequate to the requirements of civilization. When a regular postoffice was established in the reign of Charles I. (all communication until then being occasional and precarious), the number of persons who could read and write was small and the needs of the public trivial. But in the middle of the nineteenth century it was imperative that the transmission of letters should be cheap, rapid and facile. Facile and cheap it certainly was not, and before the full elaboration of the railway system there could be no rapidity in the modern sense of the term. Within a radius of Charing Cross, London, letters of moderate weight could be transmitted for twopence. For transmission between London and Brighton the charge was eightpence, while nothing could be sent from London to Aberdeen under one shilling and threepence-halfpenny; and letters so taxed were not to exceed a single sheet. Peers, members of the House of Commons and cabinet ministers had the right of franking—that is, by writing their names on the outsides of letters they could

secure their free conveyance. The objections to the postal system were many and glaring. It was needlessly onerous, the average charge on each letter being as much as sixpence-farthing; it encouraged fraud and hindered the natural communication of the poor. Still, owing to force of habit, it survived years of obloquy, until a genius arose capable of organizing a better method. Mr. Rowland Hill was the third son of Mr. Thomas Wright Hill of Kidderminster, and afterwards of Birmingham. In 1833, when about thirty-seven years of age, he was appointed secretary to the South Australian Commission. It was about this time that his attention was first directed towards the postal system, and early in 1837 he published a pamphlet on "Postoffice Reform; Its Importance and Practicability." The idea of a penny stamp was suggested to Mr. Hill by a proposal put forth some years before by Mr. Charles Knight, the eminent author and publisher, who thought the best way of collecting a penny postage on newspapers would be by the use of stamped covers. This plan was ultimately adopted for letters, and people at the present day, if they think at all upon the subject, are astonished how their forefathers could have gone on from year to year without a method at once so cheap, so simple and so admirably adapted to the necessities of the case.

(Continued in next issue.)

The Individual Stamp Collector.

A stamp collector's one who can
Collect on any abstract plan
Which pleaseth him and him alone,
As in the sacred shrine of home;
He courts the nurse and strives to see
Beyond the veil of prophecy
To know, which of the millions there
Of stamps, will be, in future, rare.

Stamp collecting appeals especially to the individual collector by reason of an individuality peculiarly its own.

In no other field can the collector have as wide a range, of choice of methods, suitable to his own convenience and the limitations of his own purse.

Many collectors acquire quite a nice collection with little or no expenditure

to speak of. Of course most of the stamps are quite common but they have their place in the album as well as those which cost more, and are hard to get, and from a purely philatelic point of view should be accorded the same treatment as the more costly specimens.

Philately covers a broad field, and the individual collector can pursue the course of his own inclination to any extent or in whatever manner that is in keeping with his own ideas governed, of course, by the amount of money he can invest without prejudicing other interests which may be of more moment for the time being, and which would detract from the pleasure of collecting, as it would add an element of worry and uncertainty to a pastime which holds just opposite inducements to those who follow its precepts as a true follower of philately.

Did you ever meet a collector whose ideas of collecting were in exact accord with your own? Probably not; and yet each one is collecting in the manner best suited to his convenience and whose rulings and thoughts on the subject, though widely different from your own, are still in harmony with the general principles of philately. Nearly every collector has his own views as to the mounting and arrangement of his collection. Some care for only one specimen of a kind while others take much pleasure in the acquiring of duplicates in fine condition and mounting them in blank albums or in any way to please their fancy, according to their individual taste. They are very pleasing to the eye when thus arranged, and a fine showing can be made at little expense if one wishes to do so.

Stamp collecting, therefore, is a pastime which appeals to the individual, regardless of his temperament or walk in life; suited to nearly all ages and conditions; filled with pleasant happenings and events; building a monument unto itself of a stable and enduring character, and at all times giving tangible evidence of its existence in the general love of home which is manifested by the devotees of philately.

WELLINGTON BREZEE.

Germany and Mexico have recently concluded a treaty for the exchange of postal money orders.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

SUBSCRIPTIONS.

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Press of the Ithaca Democrat.



Editorial.

The greatest flaw or fault in philately at the present time is the lack of a universal emblem whereby philatelists would be able to recognize each other, although total strangers. Many of our leading stamp journals have taken up the subject, but thus far have accomplished little of any importance. The benefits connected with the same would be numerous and useful. It would serve as a means of introduction. It would give philately a high standing among the multitude of non-collectors. It would be a connecting link between the philatelists of the West, the South and the East. In fact there would be hundreds of benefits to be derived from such an emblem. The plain letter "P" in either silver, gold or gold plate, and about one-half inch in height, would serve very well for such an emblem. We desire to hear from every true philatelist about this idea, as we believe it to be the duty of every true philatelist to see that philately should have an emblem which shall be standard and which will be respected by all.

This month finds us with two new contributors in the personages of Miss M. S. Hill of Scarborough England, and Mr. William Ault of Jeffersonville, Ind.

Both are interesting writers, and we feel extremely fortunate in securing their services.

To those who receive this number as a sample copy we would suggest the following: First, read the articles carefully; second, look over the paper's appearance; third, glance at the subscription price per annum, and then ask yourself whether or not we are worthy of your subscription.

Owing to lack of space, we are compelled to leave out the "Pre-cancel Notes" in this number, but will surely have same in the eight page, July issue.

Chronicle of New Issues.

Any information regarding new issues or new varieties of stamps should be sent to Wm. E. Ault, Jeffersonville, Ind., and proper credit will be given.

Belgium.—Three values of the new series representing King Leopold at his seventy-fifth anniversary. The portrait is said to be good, but the rest of stamps are of a poor design.

20c. olive green.

25c. blue.

35c. brown lilac.

Bruadir.—These stamps will probably be replaced by the stamps of Italy, surcharged similar to those used in Eritrea.

Ceylon.—The 75c., with single C. A. water-mark, King's Head, although given in the sixty-fourth catalogue, has just been issued.

75c. blue and orange.

Gambia.—Six new values of the King Head type have appeared for this little colony, and Gibbons' Stamp Weekly cannot see what use this little colony can have for these odd values:

WMKD. MULTIPLE C. A.

5d. gray and black.

7½d. green and carmine.

10d. olive, brown and carmine.

WMKD. SINGLE C. A.

1s. 6d. green and carmine on yellow.

2s. 6d. violet and maroon on yellow.

3s. carmine and green on yellow.

German East Africa.—The new stamps to conform to the change in money has now been issued, the unit being the rupee, which equals 100 heller.

2½h. brown.

4h. green.

7½h. rose.

15h. blue.

20h. orange and black on salmon.

30h. carmine and black.

45h. lilac and black.

60h. carmine and black on rose.

Netherlands.—The Stamp Collectors' Fortnightly announces a 10-gulden stamp will be issued shortly.

Seychelles.—This colony has again resorted to surcharging, according to an item in the Gibbons Stamp Weekly. Three provisionals on King's Head, single C. A. watermark have appeared:

3c. on 15c. black and blue.

3c. on 18c. black and orange.

3c. on 45c. brown and orange.

Bargains:—

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Newton, Mass.

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SPECIAL BARGAIN

Venezuela 1896, 5 var. Map Stamp unused, Catalogue 42c. our price, 9c. Honduras, 1878, 1c to 1 peso, 7 var. unused, Catalogue 94c. our price 27c. 1000 mixed foreign stamps, 12c. Our 60 page book on stamps free. We hold Auction Sales on Stamps. If you are not getting the catalogue it will pay you to write for it.

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2.00 ".....	.85	1.05
5.00 ".....	.95	1.25
\$.50 Omaha.....	.13	.15
1.00 ".....	.65	.70
2.00 ".....	1.35	1.40
\$.50 1902.....	.05	.07
1.00 ".....	.18	.20
2.00 ".....	1.05	1.15
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Postage 2c extra under 25c net. Others as cheap.

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New Bedford, Mass.

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Important to every stamp collector. Look up your duplicates and send them to me. I will take all you have that are in good condition and send you a selection of stamps for you to pick from.

I will allow you four-fifths catalogue that catalogue 4c or over, three-fifths cat. value for those catalogued at 2c and 3c each. Common, foreign and current issues of all U. S. and Canada, also taken. Look up my "ad" in April issue, it is still good.

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5000 Franklin St., Philadelphia, Pa.

Wellington Brezee,

OF

268 Delaware Ave. Albany, N.Y.

Has STAMPS on approval.

References required.

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50 per cent. DISCOUNT

My Net Books will save you money—
Many stamps are priced less than 50 per
cent off and some less than 60
per cent. TRY THEM.

FIRST-CLASS REFERENCE REQUIRED.

WANTED—YOUR DUPLICATES.

W. E. AULT, Jeffersonville, Ind.

STILL GOOD

My advertisements in the April
and May issue still hold Good.

Order now before
it is too late.

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Newark, N. J.

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The Hermosa Stamp Exchange,

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Name only.....	10c
Name & 1/2 in ad.....	20c
Name & 1 in ad.....	35c
Name & 2 in ad.....	50c
1/2 Page ad.....	\$1.25
1 Page ad.....	\$3.00

Have decided to go out of foreign stamps and deal in U. S. exclusively, will allow you 50 per cent. from Scott's on your U. S. duplicates if you take our foreign on apr. at 75 per cent. discount. Great chance for collectors.

Send your duplicates today.

20 diff. U. S. Postage cat. 35c., 5c.

Crescent Stamp Co., Samaria, Mich.

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1/2c. Jubilee 15c., or 6c. Jub.....	30
5 var. Jub.....	10
100 1/2c. fig. 25, or 100 c. fig.....	6
100 Bill Stamps.....	35
Canada Revenue Catalogue.....	10
5 sets of Stamps.....	5
1,000 Foreign Stamps.....	11
50 dif. Canada Picture Cards.....	60

Price List free.

W. R. Adams, Toronto, Ont., Canada.

STAMPS—100 different, 10c.; approvals, 50c., 60c. and 75 per cent. discount; 100 fine stamps free for names and address of two collectors; albums 25c. up. Crystal Stamp Co., 175 Mill st., Corning, N. Y.

TEN-CENT SETS.

150 diff. foreign, 10 diff. Guatemala.	
50 U. S., 6 diff., Hayti.	
30 diff. Austria, 20 diff. Russia.	
6 diff. China, 30 diff. Spain.	
15 diff. Cuba, 5 diff. Venez. Maps.	
Postage, 2c. on all orders.	

YALE STAMP CO., Dept. E, Ann Arbor, Mich.

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Picture Postal Cards (Callotype), 20 different views of Harbor Grace, Placentia and St. John's, N. F., mailed to any address at the following prices:

Per card, with 1/2, 1 or 2 cents, N. F. stamps.....	10c.
Per card, with 3 cent stamp.....	11c.
Per card, with 4 cent stamp.....	12c.
Per card, with 5 cent stamp.....	13c.
Cash with order. ATLAS SOCIETY, 10-12 East 23d st., New York, N. Y.	

ENVELOPES,

with your name and address neatly printed in corner, for only 14c.; 100 for 45c. Postpaid. Samples free.

A TURN DOWN.

Believing that philatelists in general would know a good thing when they saw it, I inserted last month in THE PHILATELIC ADVERTISER an announcement that it had become necessary for me to dispose of my magnificent collection of stamps, the accumulation of a long and successful business, and as the quickest way of doing so I announced that I had made up 1,000 packets, containing only the best and rarest stamps, such as Cape of Good Hope, early Hawaiians, Brazil, early issues of Canada, etc., all of in the best possible condition. No packet catalogued less than \$1.25, and the majority run from \$2.50 to \$100 cat. I made the price, per packet (20c.) low enough so that every collector could get at least one, although I put the limit of packets to one person at 5. To give every collector a fair chance, I numbered the packets and asked each collector to send the numbers that he wanted.

Could any one make a fairer offer than that? Yet what was the result?

I sold only 75 packets, where I had expected that the 1,000 would have been snatched up at once.

What was the reason for this? The fault was not in the paper, from whose circulation I had a right to expect 1,000 orders; neither was the fault with the goods offered. They were the best I had and answered in every way to the requirements of the advertisement. Simply to show what the people who did order thought of them, I selected the following from a dozen similar testimonials:

Room 5, P. O. Building, Brooklyn, N.Y.

The stamps received, and am not only pleased but astonished at value sent. Stamps in excellent condition to the amount of over \$10 cat. for the small sum I sent is certainly something very unusual.

Respectfully yours,

Commander U. S. Navy.

I am giving the readers of this paper one more chance to get part of these stamps, and this is going to be absolutely the last chance. I have replaced the 75 packets already sold, so that now I still have 1,000 packets numbered from 1 to 1,000.

Remember these conditions, namely, every packet contains no more than 5 va. stamps cat., at least \$1.25. The majority cost from \$2.50 to \$100, and no more than 5 packets to one person. The price per packet is 20 cents.

As an extra inducement I have placed among the 75 packets above mentioned three Swiss Cantonals, cat. \$125 each. Everyone has an equal chance to get these. It's the chance of a lifetime, and it's up to you to take advantage of it. Send numbers of packets you want.

L. CRANDALL.

Ithaca, N. Y.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

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VOL. I.

ITHACA, N. Y., JULY 15, 1905.

No. 8.

John F. Seybold.

BY L. M. MINTZ.

John F. Seybold, the world's greatest collector of original covers, was born in Syracuse, N. Y., on the 22d day of July, 1858. In 1872, at the age of 14 years, he first became acquainted with the wonderful hobby, stamp collecting, and ever since that time he has been an ardent and industrious collector. His first stamp was the Newfoundland "fish" stamp, 2c. green, which he obtained by the exchange of some valuable marbles. Being employed in a large dry goods store, where there were many foreign clerks, he soon obtained many varieties of foreign stamps, the majority of which today are worth ten times their value of those days. He soon learned of the stamp dealers in this country and immediately began to write all of them letters soliciting approval sheets. From these sheets he selected all that he did not have, thus laying the foundation of what was to be in later years one of the greatest collections of stamps in the possession of any human being. From that time on his interest in stamps has never wavered a particle, and, furthermore, he has never sold one single stamp from his collection, although many times he has been offered ten and even twenty times the amount he paid. As a result of these long years of patient collecting, Mr. Seybold today has over 80,000 varieties, including the rarest and most valuable stamps in existence. About 1882 he began to collect stamps on the original covers, collecting only the uncommon and valuable ones. It is this collection which has made the name Seybold a synonym of philately. In this collection are the most rare and beautiful stamps on original covers that one could ever conceive. He not only has the single

stamps on original cover, but also has them in strips, blocks and pairs. Among the gems of his collection are the following: The genuine Brattleboro, Vt., on original cover and lightly canceled, worth \$650.00; two copies of the 12 pence Canada, both on original cover and lightly canceled, worth \$600.00 apiece (these two stamps are the only two known to be on original cover); New Brunswick one shilling, unsevered pair and single on cover, with a split 3 pence, to make postage 37½c. All are lightly canceled and in excellent condition. The envelope is addressed to Callio, Peru, S. America, and bears the date 1851. Only one such cover is known to exist; 4 Mauritius 2 pence, blue, Greek border on cover, very rare; 7½ pence green, Canada, pair on original cover, worth about \$25 each (only ones known on original cover); St. Vincent, 4 pence, surcharged on one shilling scarlet, worth \$100.00 (only one known on cover); 5 two-cent black Mobile Provisionals on original cover, each stamp valued at \$30 net; Lenar N. C. Provisional on cover, value \$100.00; beautiful copies of the 5c. Baton Rouge Prov. in both types; Nashville, Tenn., 5c. brown, single and pair on covers; Macon, Ga., 5c. yellow and 5c. brown, both on covers; Knoxville, Tenn., 5c. red, two copies on cover; also the 5c. orange and white Knoxville envelope, valued at \$100.00; also other provisionals from Memphis, Tenn.; Petersburg, Va.; Lynchburg, Va.; Fredericksburg, Va.; Knoxville, Tenn., all worth hundreds of dollars and in excellent condition. Coming back again to British colonies, there is the 17c. black New Brunswick, not one but seven beautiful copies, all on the same cover; the six-pence Canada on cover; New Brunswick 1 shilling, split in two (half postage); two 2 pence Mauritius blue, fillet head,

both on same cover, \$100.00 apiece; the Mulready envelope and newspaper wrappers in excellent condition. In fact Mr. Seybold has nearly every rare stamp in the best of condition, lightly canceled on the original covers. Among those not on the cover of unusual interest and rarity is a strip of 8 \$200.00 U. S. Rev. Civil War issue, red and green, used; vertical strip of 6, 90c., 1869, Lincoln, worth from \$15 to \$18 apiece. These were recently purchased from a London firm and are considered very precious to Mr. Seybold; the famous O'Connell stamp of New Brunswick, 5c. brown, in wonderful condition, worth \$100.00. Spain, sometimes called "the stamp factory," has issued more stamps perhaps than any other nation; yet Mr. Seybold has every stamp issued by this country, in singles, strips, pair and blocks, the rarest stamp in the lot being the two reals 1851, on cover, which is valued at \$150.00. The copy is in very fine condition and lightly canceled. All of the old German Provincial States are represented, and these, too, he has complete. The Oldenburg stamps, which are so very rare, he possesses many copies of. These are on and off the cover. Of great interest are 14 fine copies of the 3 pfennig Saxony, 4 of which are on one cover. They present a beautiful appearance, and each stamp is perfect in every detail. Among the Hanover sheets there is an unsevered pair of the 10 Groschen green on original cover and five more on other covers, all very rare and desirable. Another cover contains 6 of the first issue, 1 Kreuzer, black, of Bavaria. These stamps are the very rarest of the old German provinces and command high prices whenever they are offered for sale. The greatest surprise, however, is when the Swiss pages are reached. Spread out before your eyes are the Cantonal

issues, all on original covers and each worth from hundred dollars up. All the old and rare Swiss are on and off the covers, in pairs, singles, strips and blocks, presenting one of the finest displays of stamps one would ever want to see. Perhaps next in importance to the Swiss stamps are the British West Indies. Of these Mr. Seybold possesses every one except the 1 pound Tobago. Like the majority of his stamps, these are in singles, on and off the covers, in pairs, blocks and strips. No one would ever believe there were so many stamps until he sees them with his own eyes. The Hawaiian missionaries are complete, having been bought by their owner when a small boy. Now they are worth twenty-five times the amount paid for them.

Skipping back to the United States we see all the sets from the first issue to the present complete save for about two copies, which Mr. Seybold expects to obtain in a short time. The 2c. navy green, error, the 1c. and 2c. Pan-American inverts, and hundreds of other gems too numerous to mention, are seen here, all in fine condition, in pairs, strips, blocks, unused and used, and on and off the covers. Of all the stamps shown, the U. S. stamps show the finest work in engraving and coloring. All of the stamps in the collection except one or two great varieties are mounted on heavy cardboard pages, which are loose and which lie in beautiful oak drawers of a made to order cabinet. The pages are blank and show the stamps very clearly. Mr. Seybold has a very fine collection of coins and stamp clippings, but no hobby can take the place of dear old philately. "Philately is my sole amusement, pleasure and hobby, whereas others may take to coins, curios, minerals, etc. I stick to my hobby, the one which I derive all my pleasure, philately." These are the words in which he expressed himself to the writer during the interview. He has received flattering offers to exhibit his collection in the large stamp centers, but being a very modest man he has declined them all. He is perfectly willing, however, to show the collection at his residence, and his cordial manner makes one feel perfectly at home. In the stamp den is also a very fine library of philatelic literature, consisting of the bound volumes of all the philatelic publications, including the old and very rare ones. In

the foregoing paragraphs the writer has endeavored to give you but a very small portion of the rare gems in this wonderful collection. Thousands are unmentioned, which are undoubtedly as important as those which are. But, as was mentioned before, to gain any idea of this magnificent and marvelous collection one must see it with his own eyes.

The Old Postal System of Great Britain.

BY MISS M. S. HILL.

(Continued.)

Nevertheless, the opposition to be encountered proved very serious and harassing. All the persons engaged in the old system were pledged to resist the new; and it appears to have been really thought that a penny post would entail such difficulties in its organization as to be practically impossible. The Postmaster-General, Lord Lichfield, declared in the House of Lords that the proposed scheme was the wildest and most extravagant he had ever known. As Mr. Hill was not himself a member of Parliament, it was essential to his scheme that he should get a spokesman or two in that assembly. He was well served by Mr. Warburton and Mr. Wallace, who frequently brought the subject before the attention of the House of Commons. In February, 1838, Mr. Wallace moved for a select committee to investigate and report upon the proposed scheme of postal reform; but the motion was not carried. The Melbourne Ministry began to see that the subject was one which must shortly be taken in hand, whether in a greater or less degree. At length, on the 5th of July, 1839, the Chancellor of the Exchequer, in bringing forward the annual budget at an unusually late period of the session, proposed a resolution declaring it to be expedient "to reduce the postage on letters to one uniform rate of one penny, charged upon every letter of a weight to be hereafter fixed by law; parliamentary privileges of franking to be abolished." The evidence obtained by a committee of the House had shown the absolute need and entire practicability of Rowland Hill's plan. The requisite act of Parliament was rapidly passed, and the law received the Queen's sanction before the end of August. Nevertheless there was an intermediate

period, during which the charge for postage would be at the rate of fourpence for each letter, half an ounce in weight, within the entire area of the United Kingdom. This was to save the post-office from being deluged by a flood of penny letters, for which the officials would not be at all prepared. But on the 10th of January, 1840, the postage was fixed at the uniform rate of one penny per letter not exceeding half an ounce in weight, a limit which in 1865 was widened to one ounce. Mulready, the painter, furnished a design for an official envelope, which was, however, found to be inconvenient, and was speedily laid aside. The affixed penny stamp was introduced on the 6th of May, and the system was then fairly launched—as fairly as official jealousy would suffer it to be. Franking was abolished with the introduction of the new method; and, although the Queen was still entitled to this privilege, she immediately relinquished it with that good feeling which has always distinguished Her Majesty's relation towards her people. The aristocracy and others who had long enjoyed the invidious right, found even the penny postage a serious addition to their expenses; but the merchant, the tradesman, the middle classes generally, and the poor were suddenly invested with a benefit of which they had long been unjustly deprived, and which proved of the highest value in all the ordinary transactions of life.

PART II.

A pamphlet opportunely published by Mr. Patrick Chalmers, entitled "How James Chalmers Saved the Penny Postage Scheme," gives a full and interesting account of the origin of the adhesive stamp, clearly proving from abundant evidence that the same was the invention of his late father, James Chalmers, bookseller, Dundee, in the year 1834, prior to which period Sir Rowland Hill himself had left it upon record that an adhesive stamp for postage purposes was "undreamt of." In December, 1837, James Chalmers laid this plan, as being preferable to the impressed stamped covers proposed by Mr. Rowland Hill before the select committee of the House of Commons appointed to inquire into Mr. Hill's scheme. Again in February, 1838, Mr. Chalmers laid his plan before the mercantile committee of the City of London, then using every effort to get

uniform penny postage established. His letter to Mr. Cole, the secretary, on this occasion, may now be seen in the South Kensington Museum Library, having been there bequeathed by Sir Henry Cole, along with other papers having reference to the movement. The pages in the pamphlet referring to this, and giving the plan of James Chalmers in detail, are of the highest and most curious interest. The advantages of the adhesive stamp were ably set forth in the *Dundee Advertiser*, which the same is accompanied by specimen stamps on a sheet of gummed paper, showing the principle ultimately adopted and in use to the present day. When the Penny Postage bill was brought into Parliament in July, 1839, Mr. Hill's plan of stamped covers was disapproved of by the government and much dismay existed, amid the jeers of the opponents of the scheme, as to how the same was to be carried out. In this difficulty Mr. Wallace, the chairman of the select committee, proposed this adhesive stamp. After plans had been applied for from the public, and nothing better found, the adhesive stamp was at length officially adopted by Treasury Minute of 26th of December, 1839 (two years after James Chalmers had sent his plan to Mr. Wallace), in conjunction with Mr. Hill's plan of impressed stamped covers. These latter, however, as displayed in the Mulready envelope, were so firmly rejected by the public that nearly the entire quantity prepared had to be destroyed, while a sufficient quantity of adhesives could only be produced by working day and night, the contractors being Messrs. Bacon and Petch of Fleet street, at the rate of sixpence the thousand stamps. It will thus be seen that Sir Rowland Hill had nothing to do with the origin of the adhesive stamp, the merit of which, however, in his despotic position he managed to secure over the head of the Dundee bookseller. How this was done, and much more of interest, was to be found in Mr. Patrick Chalmers' pamphlet (published by Effingham Wilson & Co., Royal Exchange, London), which should be in the hands of every Philatelist, and all desirous of knowing the facts attending penny postal reform, with respect to which so much misconception has hitherto existed. Our space will only admit of adding that James Chalmers is now the recognized originator of the ad-

hesive postage stamp by the greater number of philatelists throughout the world, an appendix of fourteen pages being taken in giving only a very condensed account of these recognitions.

Concerning Current Talk.

BY ROBERT E. RAMSAY.

The subject of the passing of the small dealer has made its rounds through several philatelic papers. The decline of young philatelic editors and publishers has often been added to the same. Some, and in fact all that have voiced their opinions, say that the small dealers' days are past. They say this with a graveyard voice as if Fate herself had commanded the death notice to be inserted. What an encouraging thing it must be for a small dealer who is trying his best to work up a good stock—to look into the journals and find himself counted as lost. Then in some of these same journals—perhaps in the next paragraph—is a long harangue on upbuilding philately. Can it be possible to upbuild philately to any great extent if the small dealers' days are gone and he is a thing of the past? This slogan will sound in your ears like the death groan of Philately if you examine into the small dealer and discover who nine-tenths of the same are. They are young collectors. Young collectors and small dealers are inseparably bound in one. So if the small dealers' days are numbered, the young collectors are, and consequently the future of philately is doomed. A certain Roman once said that a child in Catholicism in its youth would, no matter what influences were exerted on it, when it died, call for a Roman priest. Now you can see where the germ of philately is started. And when once started, where it will grow to. The philately of today is composed of a few hundred experts and as many thousands of advanced collectors, and it is all right. However, number the days of the small dealer and for a while all will be right. But tomorrow will come and you will find that it would have been far better to foster the small dealer. How can the next generation of philately have its experts, its dealers and special wholesalers unless the small dealer is the starting point? A man cannot wake up and find himself a Luff or a Toppan. He must start at the bottom of the ladder and

work up. He will never know the ways and means of suiting the beginner unless he was a beginner.

Why are the days of the small dealer numbered? I confess I cannot answer the question, and have not heard it answered satisfactory as yet. Surely the small dealer helps the advancement of philately and the more numerous they are the greater number of collectors we have. If we do not have small dealers, the large ones are less and far more widely scattered. As a tree starts from a small beginning and branches out, so do many small collectors grow in future days into large ones. Of course there are some who never rise above the standard of an ordinary dealer, but some do rise. Take, for example, the manager of a well-known Toledo firm. You have all read of his rise from a small dealer to a great one, and even to a wholesaler.

Then when it comes to prices and bargains the small dealer is there "with the goods." He has a smaller capital than the large dealer, and must consequently turn it over many more times to make any profit. He has to sell nearer to his cost price and then he has no great expense bill attached to his accounts. He buys generally for his own collection. For where can a man deal in stamps and shut himself from the pleasures he sees them to yield to others. The desire for money is the only desire that can ever defeat the desire for a collection. And even then every man, if only a cold, relentless dealer, he will for a short time hold some as a special curiosity or such.

And the small dealer invariably buys his stock from the large dealer and sells it again. I suppose that is the reason his days are numbered. The large dealer has the say of the journals and wants him down, for he makes the larger dealer wholesale to him, and sometimes sells at a lower figure.

Concerning the editors and publishers, the same things are true. For without practice where will we ever get Melvilles, Wylies or Severns?

Matrimony.

A collector of postage stamps, possessing 12,544 specimens, desires to contract a marriage with a young lady, also a collector, who has the blue Mauritius penny stamp of 1847. No others need apply.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

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Press of the Ithaca Democrat.



Editorial.

With pleasure we announce to our readers the consolidation of The Virginia Philatelist of Richmond, Va. The Virginia Philatelist has been conducted by Roy T. Bradley for five years, and in that time has proved a source of much valuable information for Southern philatelists. We welcome its readers and advertisers to our columns and hope that the good they derived from The Virginia Philatelist under its past management will continue under its new.

A movement conducted by J. A. D. Park of Buffalo, N. Y., and W. G. Adams of Seattle, Wash., is now on foot to organize the Esperanto speaking stamp collectors of the world. All persons interested in the formation of such a society should see the announcement concerning the same in the exchange columns of this paper.

Many philatelic societies will hold their annual conventions in the coming month, and to these THE PHILATELIC ADVERTISER sends greetings and wishes for the best of success. Nothing shows more wonderfully the advancement of philately than these yearly meetings, whereat one meets the most renowned and well versed philatelists of the world. Fifty years ago conventions of stamp collectors were practically unheard of, perhaps

undreamt of. Today all is changed. Conventions of philatelists are being held in various parts of the world, and from all reports great success attends each of them. If you are a member of some philatelic society show your loyalty to the same by attending the one grand gathering of your brother philatelists, the annual convention.

Five reasons why you should subscribe to this paper:

1. The articles are interesting, original, instructive, and by the best known philatelists in the world.
2. There are no "City Letters" or society reports to make the paper uninteresting.
3. The paper's appearance each month is the picture of neatness.
4. We personally vouch for the reliability of our advertisers.
5. The subscription price has been placed so low (in fact far below cost of production) that each and every collector can easily afford to subscribe for at least six months.

Subscribe, and if at the end of three months you feel displeased with your investment, notify us and we will return the whole amount you paid us. No questions will be asked. Is this fair?

While in Syracuse, recently, the editor had the extreme pleasure to meet Mr. John Seybold, Mr. Wm. Shoudy, editor of the Perforator, Mr. Hannas, review editor, and Mr. Doolittle, one of Syracuse's collectors.

Precancel Notes.

BY N. G. WELLS.

I have no new issues to report for this issue. The large firms have generally completed their "circularizing" for the season, and so we may not expect as many new issues as at the beginning of the season.

Many philatelists give for a reason why they do not collect precancels, that precancels are getting out of date. Of course there are not as many issued as formerly. This is due to the "permit system." However, there are many hundreds of old issues for one to become interested in, and then there will always be some new issues, enough to add more and more interest. Because precancels are not so generally used as formerly is no excuse why interest should slacken.

It is very interesting to look over a large collection and see the many different varieties and be able to understand all the varieties. A well arranged collection of precancels will attract as much if not more attention in the eyes of a non-collector than a collection of ordinary postage and revenue stamps. Then, again, aside from the type cancellation there are no heavy ink blots to cover the entire stamp. In offering for sale precancels one does not have to use the oft repeated phrase, "All copies lightly canceled." This is one great thing which appeals to me in collecting these stamps.

We note with interest the collecting of "permits." Already there are quite a few collectors, judging from the notices in the papers. This branch of collecting is no doubt very interesting, but as to its longevity we are very uncertain.

I am glad to report a very brisk business the last few weeks. All my correspondents report that trade is very good and the outlook for a busy fall very encouraging.

There is one thing about precancels that seems quite a wonder to me, and that is they are in demand all the year, in the midst of the dull season as well as in the winter season. While the collector of revenue and postage generally pay little attention to their hobby in the summer, the collectors of precancels seem wide awake. I am at sea as to the explanation for this peculiarity.

Chronicle of New Issues.

Any information regarding new issues or varieties should be sent to Wm. E. Ault, Jeffersonville, Ind.

United States—The American Journal of Philately reports a new variety in envelope stamps of the issue of 1874.

3c. green, die A, on blue paper.

British New Guinea—Ewens' Weekly reports a new value of the current type.

2 sh. 6d. black and brown.

Danish West Indies—A new series of postage due stamps have appeared in a very crude design with currency expressed in bits, 5 of which are about equal to 4 cents of the old currency.

5 B, red and gray.

20 B, red and gray.

30 B, red and gray.

50 B, red and gray.

Dominican Republic—A new lot of surcharges have just been issued, the

1000 Mixed Stamps 13c. Post Free.

20 different Australian, . . 6c
43 all different United States. . 6c
100 all different Foreign, . . 6c
FREE—4 different papers with
United States revenue stamps
on, to all who send for our
approval sheets at 50 per cent.
commission.

OUR PRICE LIST IS FREE.

C. W. Leonard & Co.,

13 John R. street,

Detroit, - - - Mich.

Great Bargains, Are They Not?

In order to distribute our new 40-Page 1905
Wholesale and Retail Catalogue which is free,
we offer the following at special prices.

Not over one of each sold to one person.

5 diff. Newfoundland, 08	200 diff. Foreign, .10
10 " " " " " " .10	500 " " " " " " .80
39 " " " " " " " " .10	100 " " " " " " " " 3.00
20 " Spain, .08	2,000 " " " " " " 10.50
50 " " " " " " " " .09	Very fine lot. A big
50 " Australia, .13	bargain.
100 diff. .00	15 diff Japan, .03
200 " " " " " " " " 3.00	40 " " " " " " .25
14 " Sweden, .02	10 " Persia, .00
30 " " " " " " " " .10	21 " " " " " " .22
10 " Canada, .01	10 " Turkey, .03
25 " " " " " " " " .10	20 " " " " " " .10
10 " Straits, .08	10 " Uruguay, .07
50 " Fr. Colonies, .25	20 " " " " " " .25
40 " Hayti, 1.00	15 " Brazil, .25
10 " Hong-Kong, .10	40 " Argentine, .40
10 " Brazil, .05	8 " Hawaii, .20
50c U. S. 1895, .06	10 " Luxemburg, .06
100 " " " " " " .45	3 " Samoa, .06
50 diff. Br. Colonies, .08	100 " S. America, .50
100 " " " " " " .45	50 " Africa, .30
100 " Foreign, .08	

Postage 2c extra Remit in unused stamps or
Money Order. All above in good condition.

Marks Stamp Co., Toronto, Canada

Largest Stock of Stamps in Canada.

Our Central American Packet

contains 35 varieties of postage stamps
from Guatemala, Costa Rica, Salvador
and Honduras. It includes a set of four
Guatemala Prov. 1889, which alone cat.
50c. The whole packet Catalogues at
least \$1 35.

PRICE 30c. POST FREE.

New Zealand 1sh . 08	Seychelles 4on 26....15
Ecuador 5 sucres . 15	Bolivia, '71 10c05
Argentina, 5 pesos . 50	Zanzibar, '68-6905
Gold Coast 2sh. . . 15	" " '99 1a10
6d.07	Argentina '77, 8c02
Orange Riv. Col. 1sh. 07	Lebanon, '07, 24c07

We are sending out sheets at 50 per
cent, 60 per cent and 75 per cent, and
our customers are a satisfied lot. We sell
no trash of any kind. Why not give us
a trial? Foreign correspondence solicited.

VERNON P. PIERCE & CO.,
Manchester, Mich., U. S. A.

20c. stamp of 1885 being the victim,
and it has been surcharged with 3 new
values, 2c., 5c. and 10c. The surcharge
is in red, consisting of Dos, Cuico, or
Diez, at top, 1905 across the center and
Centaros below. I suppose there will
be plenty of "errors."

2c. on 20c. brown.

5c. on 20c. brown.

10c. on 20c. brown.

Federated Malay States—The follow-
ing have appeared with the multiple
water-mark:

1c., green and black.

3c., brown and black.

4c., carmine and black.

8c. ultramarine and black.

10c., claret and black.

20c., mauve and black.

50c., orange-brown and black.

Gambia—Madrid Filatelico reports the
following fresh values of current types:

5d., gray and black, multiple mark.

7½d., green and carmine, multiple
mark.

10d., olive-brown and carmine, multi-
ple mark.

1s. 6d., green and carmine on yellow,
single mark.

2s. 6d., purple and brown on yellow,
single mark.

3s., carmine and green on yellow, sin-
gle mark.

Hong Kong—The \$10 stamp has ap-
peared in the multiple paper.

10 dol., brown and black on blue.

India—Gevalior: The following
King's Heads have been overprinted for
this state:

4a., olive green.

Official.

2a, purple.

India-Kisbengath—A new value has
been added to the new set.

8a, violet.

Indo-China—The 25c. stamp has been
issued in the new series. It is Scott
Type 3:

25c., blue.

Leeward Islands—Ewens' Weekly re-
ports the following in the current King's
Head on multiple paper:

3d., purple and black.

Liberia—The shades of the 1c., 2c., 5c.
and 10c. stamps have been changed and
the following are the new colors:

1c., light green.

2c., rose and black.

5c., ultramarine and black.

10c., light yellow and blue-black.

R. H. A. GREEN Approval

50°



Net.

Sheets.

386 DEARBORN AVE.,
CHICAGO, ILL.

SPECIAL BARGAIN

Venezuela 1896, 5 var. Map Stamp unused, Cata-
logue 42c our price, 9c. Honduras, 1878, 1c to
1 peso, 7 var, unused, Catalogue 94c, our price 27c
1000 mixed foreign stamps, 12c. Our 60 page
book on stamps free. We hold Auction Sales
on Stamps. If you are not getting the
catalogue it will pay you to write for it.

UNITED STAMP CO.,
1149-51 Marquette Building, Chicago, Ill.

Canada PRICE-LIST, FREE POSTAGE & REVS.

12 var. Canada Revenues,	\$ 10
Canada Rev., c. catalogue,	.10
7 var. Newfoundland,	.10
8 var. New Brunswick,	.10
16, 1, 2, 4, 5, 6, 8, 10c, Maple,	.25
16, 1, 2, 8, 5, 6, 8, 10c, 20c Fig.,	.20
8 var. Maps, surcharge Reg.,	.12
6p Canada,	2.50
16, 1, 2, 3, 6, (1868 Large),	.50
16, 1, 2, 3, 5, 6, 8, 10, 15, 20, 50c (1890),	.45
5 var. Jubilees,	.10

WHOLESALE.

100 Maps 25c. 3c. Jubilee, 30c. 1c Jubilee, \$1.
3c. Maple, 10c. Newfoundland, 90c. Revs. 30c.
1,000 Canada 25c and 40c. Canada Illustrated
Cloth bound Postage Album, special 50c.
Newfoundland, 4p, 6p and 12sh. lake, \$4.00.

W. R. ADAMS, Toronto, Ont.

STAMPS! STAMPS! STAMPS!

Souvenir view Cards
of Savannah and other
cities in the U. S., and
foreign countries.
Sample for 2c stamp.
Price list, catalogues,
etc., P. F.

The Dixie Stamp Company,

Jos. H. Winkers, Pres. and Gen. Man.

1011 Abercorn St., Savannah, Ga.

BARGAINS.

10 diff. King's Head, 7c.; 50 diff. U. S.
and 1,000 hinges, 14c. THE WABASH
STAMP CO., Terre Haute, Ind.

SUMMER SUBSCRIPTION OFFER.

In order to obtain a much larger circulation by the first of September, we will give free with every new year's subscription

A RARE STAMP CATALOGUE 75c.

Send two dimes (no stamps accepted), well wrapped at once and premium will be sent by return of mail. Remember, the stamp is in EXCELLENT CONDITION. NOT TORN AND FULL GUM. WE BOUGHT THEM AT A BARGAIN AND YOU GET THE BENEFIT.

NOW IS THE TIME, NOT TO-MORROW.

Sub. Dept. THE PHILATELIC ADVERTISER, Ithaca, N. Y.

"The paper that's advertised."

FREE—To answers ad. 5 var. foreign post cards unused.

25 varieties unused foreign post cards, 45 cents.

50 varieties unused foreign post cards, \$1.00.

FREE \$5.00 U. S. STAMP

and our price list full of bargains for names and addresses of stamp collectors and applying for our 60 per cent. approvals.

EXCHANGE.

Why not try our Exchange Department? Will allow you $\frac{3}{4}$ Cat. for your duplicates, of our selection of stamps Cat. 3c. and over. Fine exchange packets of 100 stamps Cat. 2 to 5c. each \$1.00. 100 Cat. 10c. to 20c. each. Price \$4.00. If you want bargains write us.

THE HARVARD STAMP CO.,

827 Main Street,

Cambridge, - - Mass.

COINS

Large U. S. cents..... 5c
5 diff. dates big U. S. cents..... 20c
10 diff. dates big U. S. cents..... 45c
Eagle cent 5c
2c. piece, fine..... 5c
U. S. White cent..... 4c
Old U. S. half dime before 1840... 15c
5 diff. dates U. S. half dimes, only.. 35c
Old style U. S. half dol. 59c

STAMPS.

800 fine U. S. stamps, some scarce and a rare old foreign coin, all for..... 15c
Large fortune telling chart that tells everything, only..... 10c
Magic baseball curver with which any can throw large curves and fool the batters, for only..... 15c
I buy stamps, coins and U. S. "scrip." What have you to sell? Send me your want list of U. S. coins.

N. C. BATEMAN,
State St., Lowell, N. Y.

One set of Columbus 1-10 free to all who apply for my U. S. approvals at 60 per cent., and send reference.
Rev. G. W. HAWLEY, Samaria, Mich.

Precancells.

Am in the market to pay best wholesale prices for any and all lots offered.

Also desire to purchase one or two collections. Let me hear from you. Have many varieties on sheets to offer at Net. Send for a selection on approval.

NATHAN G. WELLS,

Penn Yan, N. Y.

GOING! GOING! GOING!

To 5,000 stamp collectors,
THE STAMP AD DIRECTORY

Published by the

Hermosa Stamp Exchange

1205 N. 31st Court, Chicago, Ill.

AD. RATES.

Name only 10c. Name or 2 inch ad., 50c.
Name and $\frac{1}{2}$ inch ad., 20c. Name and 1 inch ad., 35c. $\frac{1}{2}$ page ad., \$1.25. Page ad. \$2.

JAPAN.

1804, Wedding, 2 varieties, 5c. 1896, 4 varieties, 10c. Price list on application. Free—Japanese Souvenir.

D. WOODYENO,

6 5th Ave., - Chicago, Ill.

SOMETHING FOR NOTHING

We have a neat little stamp case made from Morocco Leather and leaves of waxed paper. There is nothing finer to keep o. g. stamps than this case.

We are going to give away 500 of them. If you want one send a self addressed envelope for it, but don't delay. Mention this paper.

ECONOMY STAMP CO.,

Bethlehem, Pa.

SUMMER SALE.

7 varieties Persia (88-89 issue) complete, Cat. 66c. My. price 20c.

1 U. S. Imp. (25c entry goods), Cat. 25c. My price 6c.

1 Venezuela (25c rouletted), large, Cat. 12. My price 4c.

The 3 for 25c. and Postage.

Also large line of stamps in packets on approval, or in exchange. Stamps bought for cash. Send us what you have. We will return them if prices are not right.

CAYUGA STAMP CO.,

144 Linn St., Ithaca, N. Y.

PHILATELIC AND CARTOPHILIC DIRECTORY.

This directory will contain the names and addresses of Picture, Postcard, Collectors, Dealers, Publishers, Publications, Societies and Clubs in all parts of the World. Names and addresses of Collectors and Dealers inserted free of charge. Send at once.

Specimen pages and advertising rates free on application.

Orders can now be booked. Copies only guaranteed on application.

Orders can now be booked. Copies only guaranteed when booked in advance.

Important.—Remittances must be made by Money Order. Stamps refused. British Postal Order and unused British stamps accepted to any amount.

PHILATELIC AND CARTOPHILIC PRINTING CO.,

Printers and Publishers,
Rotherham, England.

CANADA.

Complete set, King's Head, 1c to 20c, inclusive, for only 10c. All orders from this advertisement answered with new King's Head envelope stamp. Postage extra.

Y. W. INGLIS,

Wlarton, Ontario, Canada.

SPECIAL OEFER.

During this month only we are giving to each person buying 20 cts worth net from our approval sheets, a set of unused Venezuela Miranda, cat. 42 cts. When asking for sheets, kindly enclose 2cts. postage.

PENN STAMP CO.,

5631 Wyalusing Ave.,

W. Philadelphia, Pa.

**The Best
The World
Affords.**

75% Discount

An Essential Philatelic Mixture of Exceptional Value.

One thousand fine stamps of exceptional grade, cataloging at from one to fifty cents each, price \$2.00.

E. L. WARNER,
2229 Calumet Ave.
Chicago, Ill.

Tel. Calumet 142.

My general selection of stamps on approval at 75 per cent. discount you can have if you furnish me bank reference. These lots give good satisfaction.

Dealers' Approval Lots and Philatelic Supplies.

STAMP ALBUM FREE.

From July 1st, 1905, until January 1st, 1906, we are giving away 100 of Scott's Latest Edition of the International Postage Stamp Album **ABSOLUTELY FREE OF CHARGE.**

We are making this exceptional offer to collectors and dealers simply to circulate our latest Wholesale and Retail Price List, and will charge the full amount expended therefore to our advertising account.

Send us your full name and address at once and be one of the proud possessors of a fine album.

In sending us your name and address we also ask you to enclose the names and addresses of two of your friends who are now collecting stamps.

Send, before it is too late, to

CENTRAL CITY STAMP CO.,
Dept. "I," Syracuse, N. Y.

The Philatelic Advertiser, "The Paper That's Advertised."

6 Months, - One Dime.
A big Paper for Little Money.

HOW IS THIS?

Send me any amount from 5 cents up and I will send you seven times that amount in catalogue value of stamps.

No cheap Continentals included.

My fine approvals at 50 per cent. I know will please, as they contain stamps priced from 1 to 50 cents. Try them. Reference.

H. D. ROTH,
W. Lafayette, Indiana.

STILL GOOD

My advertisements in the April and May issue still hold Good.
Order now before it is too late.

E. F. HARRINGTON
Newark, N. J.



\$1.00 WILL PLACE YOUR 1 INCH adv in this paper 5 months. Copy to be changed or left if desired. Send by check or P. O. Money Order. No stamps accepted.

ADVERTISERS

THE VIRGINIA PHILATELIST has been purchased by the publishers of **THE PHILATELIC ADVERTISER**, thus increasing the CIRCULATION of the latter to over

2,000 LIVE AND BUYING COLLECTORS.

The rates of The Virginia Philatelist alone were 50c per inch, but as we wish every dealer to become acquainted with the pulling powers of this publication, the present rates of **THE PHILATELIC ADVERTISER**, will hold good until further notice.

The August Number will be the second Summer Special and in order to have all dealers represented in this issue we offer the following greatly reduced Advertising Rates:

SUMMER SPECIAL NO. 2.

WHOLE PAGE, 27 inches \$6.00.
HALF PAGE, 13½ inches \$3.25.
QUARTER PAGE, 6¾ inches \$1.75.

TERMS: Net, Cash with copy. All ads must be in by the **16th of August**. Remittances may be made by check or post office money order. **EARLY COPY SECURES CHOICE POSITION.** State position desired when sending in adv.

THE PHILATELIC ADVERTISER,

ADV. DEPARTMENT, ITHACA, N. Y.

Exchange Column.

STAMPS to exchange at catalogue. Harry L. Jones, Oswego, N. Y., R. F. D. No. 4. ONE 50c. ALBUM, 1,000 hinges, 10,000 mixed stamps and 1 catalogue, all for 50c. and 10c. for postage. 125 Stamp Weeklies at 2c. each, 30 for 60c. Postage extra on all orders. Edmund Zinke, 144 Linn st., Ithaca, N. Y.

ONE BOOK Japanese postage stamps and post cards, only 17c.; 1,000 hinges, 8c.; \$1.00 cat. value stamps mounted on sheets, 25c. Wm. Bauer, New Albany, Ind., Dept. 4. OLD COINS and stamps to exchange for tobacco coupons or coffee wrappers; one-cent cat. value for one whole coupon. H. Rissmiller, 1124 Greenwich st., Dept. 2, Reading, Pa.

TO EXCHANGE—Formulas for a first-class toilet cream; also an A1 liniment formula. Send offers. John S. Bright, Dept. 4, PA-PRICES EXTRAORDINARY!—Indian relics, very fine specimens only, at one-half regular prices; send stamp for outlines; over 400 varieties of broken bank bills, state bills and C. S. A. money; all fine, nice lots, sent on approval for references. Also have fine shells, war curios, minerals, coins, sea curios, chrystals, etc., etc. Write me stating your wants. Prices very low. Chas. S. Rybolt, Mulberry, O.

YOU HAVE NEVER SEEN THE LIKE!—All grades, all prices of foreign and U. S. stamps on approval at 66 2-3 per cent. discount; 500 fine used and unused foreign, all different; no postals, no trash of any kind; \$1.00, postpaid; 15 very fine used and unused foreign post cards, 25c. postpaid. Chas. S. Rybolt, Mulberry, O.

FOR EXCHANGE—Will exchange anything I deal in (Indian relics, shells, stamps, curios, old paper money, foreign post cards, etc.) for anything you have that I can use. Good stamps especially wanted. Write first, enclosing stamp. Chas. S. Rybolt, Mulberry, O.

PHILATELISTS who are interested in and can speak the international language, Esperanto, should notice that a society for their benefit is under process of formation, to be called "La Esperanto kolektistoj del Mondo," the Esperanto speaking collectors of the world. Communications welcome and attended to by W. G. Adams (Western section), 309 27th ave., South Seattle, Wash., or J. A. D. Park (Eastern section), 510 Delaware ave., Buffalo, N. Y. M. RAYMOND, Criet 18 Chaux de Fonds, Switzerland, desires exchange with all collectors in foreign country. References required. Big selections.

ENVELOPES PRINTED

I will print your return card on 50 XXX 6¼ Envelopes for only 24c.; 100 for 40c.; 25 visiting cards for only 10c.; 100 for 35c., postpaid.

EVERETT E. INGRAM,
Mystic, Conn.

POSTAL CARD COLLECTORS.

Set of 5 BEAUTIFUL, ALL DIFFERENT VIEWS OF CORNELL UNIVERSITY, ONLY 10c and 2c. for postage. Mailed separately 3c. each. Send dime well wrapped.

THE PHILATELIC ADVERTISER,
ITHACA, N. Y.

\$2.00 FOR \$2.00 WE WILL INSERT your two inch adv. in this paper 6 months. OFFER GOOD FOR 30 DAYS ONLY. Send by check or postal money order. No stamps accepted.

Because "Necessity Knows no Master"

Always address
me Personally.
L. CRANDALL,
Ithaca, N. Y.
and Avoid Delay.



I have no approvals,
but I will instantly
refund money on any-
thing ever bought of
me and ask no ques-
tions.

Have the chance of a lifetime at the following bargains: Of some I have only a few on hand. Of others I have quite a number. There is no limit on any of the below. First come first served. Everything post-free.

My Leader at 15c.

This packet contains 50 var., stamps in good condition, including 1c war., unused, Cat. \$1.00 Queensland, 1882, 1 sh., Cat. 75c. Belgium Parcel Post, 3 or 4 revenues and the remainder consisting of good stamps, Cat. from 1c up. It is strictly a high grade packet, and was originally sold at 25c, simply as an advertisement. At the price I offer it, the packet becomes a genuine dead loss, but there is no other alternative open to me. It's your opportunity. Not mine. As an extra inducement, I will give to every 10th purchaser a 1 sh. Tasmania, 1864, P. M. Cat. \$1.25.

No. 2. 25 var., Cat. from 4 to 25cts each; total Cat. value \$1.30. Contains stamps not found on app. sheets. Price 17c.

No. 3 13 var. battleship rev., Cat. 55c. Price 10c.

No. 4. Mexico, 1899, 5c. imp. not. Cat. Several on hand.

Price 15c.

No. 5. 32 var., U. S. rev., all old issues, including proprietary; all values, perf., Cat. \$2.16.

Price 33c.

No. 6. 17 var. U. S. rev., including only those having face value greater than \$1. Cat. 195.

Price 35c.

No. 7 14 var. private rev. Cat., from 5 to 25cts. each; total Cat. value \$1.25.

Price 25cts.

No. 8 Special delivery, complete.

Price 10c.

No. 9. 24 var., U. S., Cat. \$1.10.

Price 18c.

No. 10. 14 var. Am. Rapid Tel. Cat. 59c.

Price 15c.

No. 11. U. S. 1894-'95. Triangles I, II, and III; also Nos. 220c, 220d and 246.

Price 5c.

No. 12. U. S. 1890, 30c., unused, no gum.

Price 25c.

No. 13. U. S., 15c., Columbian, unused, o. g.

Price 19c.

No. 14 12 foreign stamps on original covers, Cat. from 1 to 10c. each. The biggest bargain ever offered in this line.

Price 10c.

No. 15. Premium list of U. S. and Canadian coins, only 10c.

No. 16. Standard Postal card Cat., 185 pages.

Price 15c.

No. 17. Badger's Standard Philatelic Directory.

Price 10c.

No. 18. The Stamp Collector's Annual, 1905.

Price 20c.

No. 19. Stamp Dealer's Directory for 1905.

Price 10c.

No. 20. Am. J. of P., Jan., '04 to Feb. '05, with index, for only 50c.

No. 21. U. S. 1847, 5c. good condition.

Price 14c.

I have a few complete files of Mekeel's Weekly Collector. List on application.

L. CRANDALL, Ithaca, N. Y.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

20 Cents Per Year.

Published the 15th of Each Month.

Six Months 10 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. I.

ITHACA, N. Y., AUGUST 25, 1905.

No. 9.

Metropolitan Philatelic Association Convention.

Attended with great success, the M. P. A. convention was held at Niagara Falls, Aug. 15, 15 and 16th. From the very outset the affair was a success and was enjoyed by all who attended. The convention place, Niagara Falls, is as ideal a spot as one could wish. The city abounds in wonderful sights, which the visitor can easily "take in," as all the important points of interest are within walking distance of the city's main street. Members of the association were present from all parts of the country, bringing with them many friends and associates, who took great interest in the society and the convention. On Monday, Aug. 14th, at 10.30 a. m., the first session of the convention was called to order by the president, who after introducing the various members gave his opening address. The address was delivered with great force and contained many fine points for philatelists to dwell on. After the speech, which was applauded long and vigorously, several important matters were discussed until 1 p. m., when the meeting was adjourned until 10.30 the following day. At 2.30 p. m. the members assembled at the International hotel and in a party went to the falls, where they spent much time in viewing the wonderful grandeur of nature's great work. A ride on the Maid of the Mist was, perhaps, the most enjoyable event of the afternoon. This boat is of small structure, but strongly built, and carries sightseers up to within a few yards of both the American and Canadian falls, giving the passengers one of the most exhilarating and wonderful sights in the world. All on board are dressed in

heavy oilskin coats and hoods, which protect them from the incessant mist which falls like rain upon the boat. One may view the falls from any other point, but to see the true magnificence of this great sight a ride on The Maid of the Mist is the only position from which one sees all there is to be seen, and which in this case is a great, great deal. The ride was thoroughly enjoyed by all and much satisfaction was voiced, congratulating Brother Park upon his foresight in placing this event upon the program. The party, after finishing the ride on the Maid of the Mist, were driven in special carriages about Goat Island and many of the most interesting points about the falls. This ride was also enjoyed by the participants, and after completing the ride the members disbanded for the day and proceeded to their various hotels after having spent a most enjoyable day. In order to do full justice to Mekeel's Weekly Stamp News the society's official journal, the writer will not go into detail about the executive work done at the session, as a full report occurs in the official journal, and to enumerate these in this paper would be an injustice to Mekeel's as well as our readers who take that paper. The next day much official business was done at the meeting, including the consideration of the constitution and many important motions. After dinner the members visited various points of interest in the city, but as the weather was very unpleasant a portion of the program had to be cut out and the members spent the majority of the remaining time in chatting and talking over philatelic matters on the rotunda of the International hotel. The searchlight ride around the falls and rapids was also forced to be abandoned on account of the inclement weather, which

had continued to grow worse as the day progressed.

In place of the ride, however, the members were entertained by some very clever monologues executed by Mr. Kjellstedt, and which were greeted with loud applause by all present at his room in the hotel. Stories and jokes were recited until 11 p. m., when the members disbanded and retired for the night. The third day was of a far different character from the second, being a very pleasant day, with the sun shining brightly and cooling breezes wafting from the river and lake. As usual the convention was called to order at 10.30 and immediately proceeded to business. On account of the extra large amount it was not adjourned until 2.30 p. m. As many of the members were to leave that day for their homes it was found that the remainder of the day's program could not be executed, and as all the members agreed they had had a "good enough time as it was," the events for the afternoon were left out of the day's routine.

The executive work done at the convention was very commendable, and for a young society deserves much credit. The society proposes, with the combined help of the other great societies, to drive out as far as possible the philatelists who make it a business to defraud either by stealing or substituting stamps. This is certainly a worthy movement and one which should be strengthened by the hearty co-operation of every stamp society. There is nothing that is so great a detriment to the progress of philately than the fraud. If we wish to see philately advance until it is recognized as a science by all, drive out the frauds. Another movement of the society is that they will take charge of deceased members' collections and

will sell them for the benefit of the deceased members' heirs. This will be accomplished either through sales department exchange or by private sale. The usefulness of such a movement can be easily seen when one considers that relatives of deceased stamp collectors often sell the said one's collection for very little money to sharks. Collections valued at \$600 have been sold for \$25, simply because the heirs knew nothing of the collection's value. To an heir who is left upon this earth with a very little amount of money, there is a vast difference between \$600 and \$25. This plan is now in use in the Swedish Stamp Society and is meeting with great success whenever necessity calls forth for its use. L. Harold Kjellstedt introduced the movement and it was quickly adopted by the entire assembly. Many other important moves were adopted, and all will be of a great help to philately and philatelists in general.

One of the notable features of the convention was the excellent press notices by the daily papers of Niagara and Buffalo. Each night every paper would contain large accounts of the meetings and various doings of the society, and would devote anywhere from a quarter to a half a page describing these "doings." Publicity cannot fail whenever given to help, and the society feels highly elated over the public attention given to its convention.

Next year the convention will be held at Put-in-Bay, which received the majority of votes cast, although Clayton, N. Y., was a close second. Put-in-Bay is situated upon an island on Lake Erie, in the state of Ohio. The place is noted for its beautiful grandeur and many conventions are held there each year. The hotel rates are reasonable, and a good time is assured all who attend, basing the statement upon experience and worthy information. Most of those present at the Falls signified their intentions of being at Put-in-Bay in 1906. By that time a membership of 1,000 will be the society's force, and a good attendance will be certain.

L. M. MINTZ.

Philately and Esperanto.

BY J. A. D. PARK.

At first thought, it may seem to my readers that the connection which phil-

ately has with the international language, Esperanto is as close, but very little closer, than that which it has with Russian or Portuguese or any other language. The purpose of this article is to correct that impression, if it may exist; and to set forth in a few words a popular idea of Esperanto.

The Encyclopedia Americana has this to say under the heading, "Universal Language": World language—a language that may serve as a means of communication among all the peoples of the earth, or at least all cultured peoples. The project of a universal language has engaged the attention of scholars ever since the days of Leibnitz, and actually existing languages, as Esperanto and Volapuk have been proposed, each in turn, as meeting all the requirements.

Many and just are the objections to the first two ideas. The establishment of French—the language of courtesy and diplomacy—which comes nearest of all living languages to being international, is not practicable for many and obvious reasons. The Germans would truly enjoy seeing this project carried out! The adoption of English, and French, too, for that matter, would give to English-speaking nations an immense advantage over all others in commerce and in all international intercourse. Latin is entirely too difficult to learn to make it truly universal. We have, then, recourse to Esperanto as our last hope, and it will not disappoint us.

"I will not here point out," says Dr. Zamenhof in his introduction to this Esperanto grammar, "the considerable importance to humanity of an international language, a language unconditionally accepted by every one, and the common property of the whole world." Nor can I in an article supposed to be philatelic dwell on this topic further; but I should not pass by this subject with these scant words did I not think that its value must be instantly apparent to every one of my readers.

There are now in existence so many (too many) philatelic societies that there is no excuse for founding another unless it offers its members advantages which are enjoyed by the members of no other society. For this reason *La Esperantaj Kelektantoj de l'Mundo* (the Esperanto-speaking collectors of the world) finds a place. One can easily perceive the benefits conferred by mem-

bership in a society composed of philatelists, numismatists, post-card exchangers, amateur photographers, etc., with members in all countries and speaking various languages, but all bound together by their knowledge of Esperanto. The principal objects of such an association would be to facilitate exchanges and to introduce philatelists, etc., to the international language.

A philatelist who is also an Esperantist I consider to be a very fortunate being. For, provided he knows other Esperantic collectors—and by all means he should—can he not ignore his ignorance of the language that they speak? What matters it where they are, what their condition in life, what their native language, what difference would all these facts—discouraging to non-Esperantists—make, provided both parties are bound together by the world language? The opportunities for the exchange of stamps, coins, and also of ideas, however beneficial they may be—are not the only advantages conferred by knowledge of Esperanto. There are at present several societies and publications run entirely in Esperanto, and a French firm has published scores of books, mostly standard novels and poems—written all in Esperanto. It yet remains for some very enterprising Esperantic philatelist (the idea is so novel I am of the opinion that the prospective publisher must be a Yankee) to publish a philatelic journal in his favorite tongue. I am sure I would be the first to cry "Eureka!" when the first number of such a paper should appear. But why not. We have not the slightest doubt but that such a venture would be ably supported by the thousands of enthusiastic Esperantists scattered world-wide.

New members in this society who are sufficiently interested in the idea and who cannot speak "la lingvo internacia" would receive free a grammar and dictionary of the language.

My present hope is that I have interested my philatelic readers to turn Esperantists and my Esperantist friends to become philatelists. At any rate, more than one Esperantist feels that the main purpose which he has in learning and becoming interested in the world language is to turn it to good account in his philatelic dealings.

Chronicle of New Issues.

BY WM. A. AULT.

Angola.—We have a new provisional from this colony: 50 r. on 65 r., dull blue.

Austria.—The newspaper stamps are now appearing with the shiny bars across the face.

Belgium.—The 10c. value of the new series has appeared, 10c. dull rose.

British Guiana.—Another value has been issued on multiple paper; 48c. dark gray and lilac brown.

Danish West Indies.—A new series of ordinary postage stamps have been issued in the new currency: 5 bits, green; 10 bits, red; 20 bits, light green and gray; 25 bits, blue; 40 bits, red and gray; 50 bits, gold and gray.

Dominican Republic.—Scotts' type 18 is now appearing in new colors: ½c. black and orange; 1c., black and light blue; 2c., black and violet; 5c., black and violet; 10c., black and green; 20c., black and olive; 50c., black and violet; 1p., black and gray.

India.—(Gwalior) Ewens' Weekly is authority for several new values of King's head surcharged in native characters for official use: 2a., purple; 4a., olive green; 8a., magenta; 1r., carmine and green.

Leeward Islands.—The first of the stamps have appeared on multiple paper: 3d., purple and black.

Norway.—Three provisional stamps have been issued to take the place of the high values bearing the portrait of King Oscar. The 2 sk. orange of 1867 has been used, there being 700,000 remainders of that stamp: 1.00 kr. on 2 sk. orange, green surcharged, 100,000 issued; 1.50 kr. on 2 sk. orange, blue surcharged, 50,000 issued; 2.00 kr. on 2 sk. orange, carmine surcharged, 50,000 issued.

Paraguay.—Two new official stamps have been issued, dated 1904: 1c. green, 2c. red-orange.

Portugal.—Two of the stamps in the current set have been changed in color: 50 r. ultramarine; 75 r., brown on yellow.

Portuguese.—Colonies: Guiden, Inhambane, Lourenço Marques, Portuguese Congo, St. Thomas and Prince Islands, Zambesi.

The stamps as chronicled under Angola have been issued.

Stamp Storyetts.

BY MISS M. S. HILL.

A good story concerning a young German stamp collector who actually wrote to the Shah is told in an old issue of *The Stamp Collector's Journal*, published by C. H. Nunn, Bury St. Edmunds, England, May, 1890. For some time Master Franz Schweer had been yearning to obtain certain rare specimens of Persian stamps, and last autumn, with the ingenuous boldness of youth (he is twelve years of age), took the extreme step of communicating his wants by writing to the Shah, and of at the same time sending to His Majesty a few rare German stamps and soliciting an exchange. The Shah must have been in good humour when he received the letter, for he at once directed Achmet Khan, the Minister of Persian Posts, to comply with Master Schweer's request. In six weeks Achmet Khan got to together a complete collection of Persian stamps, old and new, and sent it to the young German, together with a most gracious letter.

A correspondent in London has sent us some particulars of the prices realized at Messrs. Glendinning & Co.'s recent auction sale of stamps, the property of the well known collector, Mr. A. A. Bartlett. The sale comprised 899 lots, from which we quote the following:

Transvaal, 1877, 1d., red on blue; error, "Transvaal," very slightly thinned, £40.

Canada, 1851, 6d. on laid paper, unused, £16 10s.

Canada, 6d. dull purple on thick paper, unused, £22.

New Brunswick, the 5a Connell stamp, unused, £20.

Nova Scotia, 1s. violet, very fine unused copy, £40.

Canada, 1852-7, ½d. rose, fine block of six, £6.

At a stamp exhibition held in London in the year 1890, and which was opened by the Duke of Edinburgh, Messrs. Whitfield, King & Co., the well-known stamp dealers at Ipswich, exhibited a very rare and costly stamp. In the Vienna Exhibition the rarest stamp shown was valued at £75, but what will be said of one the market value of which is stated at not less than £200. The stamp in question is the extremely rare

first issue of Mauritius known to collectors as the "Post Office" stamp. It was issued in 1847 and was in use for a few days only. It owes its rarity to the fact of the engraver having made a mistake and engraved the words "Post Office" instead of "Post-paid." according to the instructions given him. As soon as the error was discovered the "Post-Office" stamps were withdrawn and replaced by a new issue of the same design and printed from the same plates, on which, however, the inscription had been altered to "Post-paid." The stamp in the possession of Messrs. Whitfield, King & Co. is in an excellent state of preservation, on which it was originally issued. Only four or five of these stamps were known to be in existence at the time.

Contributed by Miss M. S. Hill, Seamer Road, Scarborough, Eng.

Great Bargains, Are They Not?

In order to distribute our new 40-Page 1905 Wholesale and Retail Catalogue which is free, we offer the following at special prices.

Not over one of each sold to one person.	
5 diff. Newfoundland, 08	200 diff. Foreign, .10
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14 " Sweden, .02	21 " " " " " " " "
30 " " " " " " " "	10 " Turkey, .03
10 " Canada, .01	20 " " " " " " " "
25 " " " " " " " "	20 " Uruguay, .07
10 " Straits, .08	20 " " " " " " " "
50 " Fr. Colonies, .25	15 " Brazil, .25
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50c. U. S. 1895, .06	3 " Samoa, .06
100 " " " " " " " "	100 " S. America, .50
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100 " " " " " " " "	
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The Philatelic Advertiser.

Published in the interests of stamp collectors.

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L. M. MINTZ, Publisher.

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Press of the Ithaca Democrat.



Editorial.

Beginning with the September number, the advertising rates of this paper will be raised to 50c. per inch. This raise we feel fully justified in making, in view of the fact that we now have a circulation of over 2,000, every copy of which goes to a live and buying collector. Taking into consideration that we have so large a circulation, the price of 50c. per inch is exceedingly low, especially in comparison with other philatelic papers. Then, too, we furnish our readers with a paper well worth the price of subscription, thus having a circulation of readers who take an interest in the paper and its advertisers. A circulation of two thousand pleased readers is far better than one of twenty thousand among disinterested and displeased readers. Is this not logic?

There is an old saying that "imitation is the sincerest flattery." In case this maxim still holds good we must feel highly flattered by Volume I. number 1, of the Chicago Stamp News. It certainly is to be congratulated on its "originality."

A society called the "Collectors' Club" will soon be established in Ithaca, and philatelists in very part of the world are warned to be on the outlook for the society's doings. At present there are about twenty active stamp and coin

collectors in Ithaca, and if hearty co-operation is received a good strong society can be formed. The outlook is very bright, and before October the society hopes to be firmly established. More will be said about it in the September number of this paper.

After September 1st the subscription price for this paper will be advanced to 25 cents per year; 15 cents for six months. Subscribe now! You are missing a great deal if you do not receive this paper regularly? Can you not afford at least 10 cents for a six months' subscription?

H. D. Munger of Corning, N. Y., who has been president of the M. P. A. for some years, and was elected honorary president at the convention at Niagara Falls, has kindly consented to write an article monthly of philatelic general interest, and all our subscribers will look forward with not a little anticipation to the pen-pieces of Mr. Munger.

We are honored in having secured for our columns a short history of the life of Miss M. S. Hill of Scarborough, England, whose articles on "The Old Postal System of Great Britain" have proved of much value to our readers. For some years past she has been a more or less regular contributor to the philatelic and cartophilic press, and has won many prizes home and abroad for her contributions. Many letters of thanks have been received by her from the publishers of literary as well as philatelic journals for contributions forwarded to the English press. Miss Hill is of British birth and parentage, a native of Yorkshire, where her father labored for many years as a minister of the Church of England. Her private collection of stamps and picture post-cards is of considerable value and includes many won as prizes. Anything on the subject of stamps, post-cards and coins under Miss Hill's name is sure to be worth the reading, and we hope that philately may long retain her valued services. Unfortunately we did not receive a portrait of Miss Hill for insertion, but we hope that pleasure is in store for a possible future occasion.

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COIN COLLECTING

As a hobby or diverting pursuit affords more pleasure and greater interest than any other collectable objects. A very interesting collection may be formed at a normal cost. My new, large, illustrated price list, pricing coins single, in sets and collections gladly sent **FREE** to any address. Whether beginners or amateurs, this list will certainly interest you.

MY NEXT SALE

To be held in September, will consist of a magnificent collection of U. S. Coins and paper money, including some of the very rarest coins.

Catalogues for this sale sent free for the asking.

SEND NOW. DON'T DELAY.

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NUMISMATIST,
Fort Worth. - Texas.

A Stamp Cataloging at
\$1.50 and another
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60 Per Cent. Discount
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References required. Colored souvenir postals of the Hudson River Valley, 12 for 30 cents.

MISS F. E. POST,
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15 var. animal, 12c.; 50 var., 5c.; 1,000 hinges, 7c.; 100 mixed, 4c. App. 60 per cent. **BEAVER STAMP CO.,** Beaver Dam, Wis.

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For 60 cents

We can sell you a 25c dark violet, unused, of Hawaii, 1893 issue.
The catalog price \$1.50.

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No. 65b, 1894, 25c yellow green 21c instead of 50c.

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Catalogued at 40c, 12 cents.

1-2c Canada Jubilee

12 cents for an unused copy.

88 cents

Will buy an unused 1c State Department the catalog price of which is \$2.50

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The catalog price of the 1892 set, unused, is \$2.56. We have a few sets at 56 cents a set.

Early application is advised.

Salvador

288 1903, 12 cent slate 4 cents.

9c will pay for a \$10. gray and black revenue stamp cut.

43c is our price for a gray and black revenue uncut.

14c is all that it will cost you for a \$5. gray and black revenue uncut.

4c for a \$5.00 gray and black revenue cut.

24c We have a few \$3.00 lake revenue cut for 24c.

48c for a 4½p Brown, 1870, Prince Edward Island that is listed at \$1.50.

2c Certificate, orange

We have some splendid copies that we are selling for 9 cents each.

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At Special prices are:

3037 \$1. green uncut
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3039 5. orange and red uncut
3046 1. carmine uncut
3047 1. gray and black uncut
3048 2. gray and black uncut
3049 3. lake uncut
3050 3 gray and black cut
3051 5 gray and black cut
3052 10 gray and black cut

Spain 2R of 1852

We have a used copy with the certificate of genuineness of the London Philatelic Society. Price \$39.75.

\$1.26 for a 5 cent red brown of 1862 U. S.

27c for a 1 cent blue U. S. 1867 grided 9x13.

22c for U. S. 1869, 1c buff.

19c for No. 134 U. S. 1870, 1 cent ultramarine.

2c for No. 136 U. S. 1870, 3c green.

19c for U. S. 1873, 12 cent blackish violet.

\$1.09 for No. 276 U. S. 1895, \$1.00 black.

71c for No. 202 Confederate States 1862, 2c green.

Confederate States

No. 203 5c blue unused	19
*203 5c blue	7
*207 '63, 2c brown red	11
*212 '53, 20c green	8
*213 '64, 1c orange	39

1. Dominican Republic 1902

1c to 50c complete 18 cents.

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1c to 18 complete, 7 var. large stamps 23c.

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The busy season will soon be here and with it will naturally come prosperous times, to those who are wise. Are you going to increase your business 25 per cent over that of last season? Are you going to get ahead of the "other fellow", invest more capital and do business on a larger scale? Or are you going to sit still and watch the other fellow do business? If you are (we are only assuming) then there is practically no remedy. But if you are progressive and wish to "get ahead" and do more business, there is but one course open.

ADVERTISE

Don't be so pig-headed as to believe advertising is a farce. Others in fact the majority, advertise. Surely we cannot all be fools. It will be to your interest to have an advertisement in the September number, which will have a circulation of over 2,000 and which will be the first issue under the new rates.

ADVERTISING RATES.

1 inch .50 9 inches (1 col.) \$4.10
5 " 2.40 1/2 page 5.80
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THE PHILATELIC ADVERTISER,
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When you do not send for my net approval books of good stamps marked at less than 50 percent discount off Scotts.

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Good references required.

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1000 Business Cards \$1.00
1000 Bond Letterheads 1.50
1000 xxx White Envelopes 1.50
1000 6x9 Circulars 1.00

Good Paper. Printed same day received. Cash with order.

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Large, fine India revenue to approval applicants at 50 per cent. discount. Reference requested. 102 fine different, 5c.; 8 India revenues, 12c.; stamp button, 10c.; 1,000 fine hinges, 8c.; collectors' catalogue, 10c.; postage 2c. extra; Scott's 1905 catalogue, 58c.; dime album, 10c. NATIONAL STAMP CO., Ypsilanti, Mich.

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Don't Fail To Look These Prices Over.

20 different foreign stamps, 7c.; 50, 23c.; 100 used, 7c.; 23 different Canada, 10c.; 25 different U. S. revenues, 12c.; 10 different unused foreign postals, 17c.; 20, 32c.; 40, 72c.; used postals same price; 10 foreign envelopes entire, 23c.; foreign stamps on approval, 66 2-3 per cent.; Indian relics, all kinds. Write for outlines, shells, chrystals, sea curios, fossils, minerals, books, magazines, old stamp papers, etc. Will buy, sell or exchange. All lists for stamp. CHAS. RYBOLT, Mulberry, Ohio.

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A Society with benefits for progressive Philatelists.

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3 Very Rare Stamps

The only ones known to exist, sent on receipt of price, registered. First order takes them. The three for \$20.00.

Nicaragua, 1890, 10c. blue. Original color was green. Used very fine—\$15
Costa Rica—surcharged guanacaste, with E. inserted. Gibbons, No. 309, reg. surcharged, price \$1.85; unused full original gum, well centered and rare, \$3.00. Guadalupe, surcharged centimes, instead of centimes, used, rare and fine, \$3.00. For medium collectors I offer fine approval sheets at 50 per cent. discount. State size of collection and reference. Premium free.

U. S. 1895, 50c., orange, 7c.
U. S. 1895, \$1.00, black, 20c.
U. S. 1902, 50c., orange, 7c.
U. S. 1902, \$1.00, black, 22c.

Cyprus, 1881, one piastre, unused, o. g. cat. price \$2; only 90c. Postage free. CHARLES E. OWEN, King William, Va.

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5, 10, 15, 25, 50 Paras unused, 52cts. 50 all different stamps, cat. \$4.00, only \$1.10.

Fine stamps on approval 60 per cent discount.

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10 var. Canada long stamps, 1 set 30c.
100 foreign 10c., 5 U. S. rev. 5c., 5 Cuban rev. 10c., 5 var. Pan-American sr. stamps 10c., 30c var. U. S. 10c., 20 India 10c., 6 var. Mauritius cat. 38c., 20c.; 10 English rev. 10c., 20 Austria 10c., 1 album 10c., 5 var. Cape of Good Hope 18c., actual value \$1.53; my price 26c., postpaid. W. HUBER, 54 Liberty st., Meriden, Conn.

Red Stamp on letter and send to me.

I have closed out my stock and am now devoting my entire time to two things—specialties and exchanging. That is all. I have two plans of exchanging. First plan A. You send me a selection of duplicates that you do not need, in good condition only, and I will allow you to select stamps from my books to three-fourths the value of the lot sent.

Plan B. You send me a selection of stamps and I will select what I can use and then send you a selection to take same amount from. Either plan suits me, so "it's up to you." I reserve right to return stamps if overstocked or torn. As to specialties, I have chance bargains at all times, but deal all the time in U. S. revenues. I can supply you any revenue at a good discount, usually 50 per cent. Scott's prices rule in all cases. Reference, The Philatelic Advertiser. ROBERT E. RAMSEY, the Exchange Man, Rocks, Md.

MOROCCO

Highly interesting and instructive illustrated post cards of Morocco sent postpaid for 30c. per set of 10 cards. For 50c. this set of 10 cards will be addressed separately and mailed to your address by our agent in Tangiers. Stamps of four different nations used, they being sent through the English, French, German and Spanish postoffices in Tangiers, thus forming a complete set of stamps of Morocco. This set is highly prized by all collectors. W. J. DWYER, box 1229, A. A., New York.

MONEY SAVED IS MONEY MADE

If you want to make money, read my advertisement in this issue and write me for a selection of stamps.

DO IT NOW.**W. E. AULT,**

Jeffersonville, Indiana.

Job Printing Postpaid.

100 best 6-lb. note heads, 35c.; 100 bond envelopes, 6¼, 25c.; 500 3x4½ circulars, 80 words or less, 25c.; 100 circulars mailed, 5c.; one year's subscription to the "Hobby Horse," 15c.; one dozen souvenir post cards, 8 colors, for 15c. We publish souvenir post cards for \$5 per 100. Samples of all gratis. Address BETHEL PRINTING CO., Bethel, Dept. 6, Minni.

J. A. D. PARK,

Dealer in Philatelic Literature for Collections,

510 Delaware Ave., Buffalo, N. Y.

Want lists filled as far as possible. Price lists sent. Member A. P. A., Phil. Soc'y of Sweden, etc. Established 1902.

SOUVENIR**POST VIEW CARDS.**

Big dozen of Mexican View Cards only 10 cents. We sell others.

THE BURTON PRINTER,
Madison, N. Y.

SOUVENIR POSTALS

exchanged with collectors all over the world. I want only the very best, fine, handsome colored views. All cheap ordinary cards refused. All cards must be unused and sent only under cover. I give in exchange the finest hand-colored views of Cornell University, Cayuga lake, Ithaca and vicinity. Cards exchanged in any quantity from 1 to 50. L. CRANDALL, Ithaca, N. Y.

IF YOU ARE IN BUSINESS IT WILL PAY YOU TO WRITE ME.

....There's a Reason....

Let me tell you how to make Pocket Money.

Any active, intelligent boy can make \$10 a week with us. No canvassing. I supply the information. No cash in advance or "tip" scheme. Methods bear closest investigation. Only a two-cent stamp needed for reply.

SAY—MR. ADVERTISER

It pays the man who takes an ad. in the M. P. A. book. Circulation guaranteed 1,500. Rates low. Prospectus for stamp. Fifteen pages sold during last month. L. M. Mintz, editor, has contracted for a big space. If you are a manufacturer of anything, it will pay. Special inducements to post card dealers.

H. D. MUNGER,**CORNING, - N. Y.**

REFERENCES:—Any banker or commercial house, publishers, etc.

900 = MIXED = 10c.

POST PAID.

These are good selection of Foreign Stamps containing many varieties.

Don't forget references when asking for our fine 50 per cent approvals.

CHARTER OAK STAMP CO.,

365 29th St., Oakland,
California.

Souvenir Postcards.

12 different Canada, 10c.; 80 different \$1; 12 different comics 20c, 100 different \$1.75; 100 different odds and ends, \$1; 100 different castles, scenery, mountains, paintings, etc., \$1.90; 500 assorted for retailing, \$3.25; 12 English 25c.; 12 Japanese, 25c.; 12 warships, 25c.; 10 Indians, 25c.; 12 actresses, 25c.; 12 ocean liners, 25c.; 12 cathedrals, 25c.; 12 moonlight, 25c.; 20 World's Fair, 40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6 Jerusalem, 15c.; 12 Toronto, 25c.; 12 Montreal, 25c.

Price list free. Thousands of varieties in stock; 5,000 mixed for \$25. Canada stamps wholesale and retail. Large stock bargains. W. L. ADAMS, Toronto, Ont.

Exchange Column.

STAMPS to exchange at catalogue. Harry L. Jones, Oswego, N. Y., R. F. D. No. 4. ONE BOOK Japanese postage stamps and post cards, only 17c.; 1,000 hinges, 8c.; \$1.00 cat. value stamps mounted on sheets, 25c. Wm. Bauer, New Albany, Ind., Dept. 4. OLD COINS and stamps to exchange for tobacco coupons or coffee wrappers; one-cent cat. value for one whole coupon. H. Rissmiller, 1124 Greenwich st., Dept. 2, Reading, Pa.

PRICES EXTRAORDINARY!—Indian relics, very fine specimens only, at one-half regular prices; send stamp for outlines; over 400 varieties of broken bank bills, state bills and C. S. A. money; all fine, nice lots, sent on approval for references. Also have fine shells, war curios, minerals, coins, sea curios, crystals, etc., etc. Write me stating your wants. Prices very low. Chas. S. Rybolt, Mulberry, O.

YOU HAVE NEVER SEEN THE LIKE!—All grades, all prices of foreign and U. S. stamps on approval at 66 2-3 per cent. discount; 500 fine used and unused foreign, all different; no postals, no trash of any kind; \$1.00, postpaid; 15 very fine used and unused foreign post cards, 25c. postpaid. Chas. S. Rybolt, Mulberry, O.

FOR EXCHANGE—Will exchange anything I deal in (Indian relics, shells, stamps, curios, old paper money, foreign post cards, etc.) for anything you have that I can use. Good stamps especially wanted. Write first, enclosing stamp. Chas. S. Rybolt, Mulberry, O.

SUBSCRIBERS having exchange notices

due will please send on a postal card, copy of their adv., and state no of times to be run.

BOTH DEALER AND EXCHANGER—1,000

Turkish stamps, 10 kinds, for \$2. Send me 100 or 150 rare stamps of American, English, French, German, Spanish, Portuguese colonies; also stamps of Samoa, China, Japan, Siam, Shanghai, Havana, Sarawak, Borneo, Labuan, Haiti, etc., and you will receive same quantity in Turkish, Servian, Roumanian, Bosnian, Bulgarian and Montenegro stamps. Onnik Ebeian, Smidt (Turkey in Asia).

AUCTION CATALOGUE FREE!—Precanceled stamps, 50 varieties, 22c. H. Wendt, Dunlap, Ia.

BARGAINS—Cuba, 1855, IR, unused, cat. 25c., only 10c. Spain, 1862, 4c. brown, unused, cat. 15c., only 5c. Free! A fine stamp to all who answer this ad. Postage extra. Willick, Patrick, McNeils, S. C.

COLLECTORS, TAKE NOTICE—Send 10c. in coin and 1 stamp cat., 10c., and I will enter your name and address in my Philatelic Directory. A. J. Harstad, Dept. 4, Madison, Minn.

KIDAR NATH, Bishamber Villa, Rawalpindi City, Punjab, India, always answers. Send and desirable reference. Buys, sells and exchange stamps, cards, coins and curios by approval sheets.

THE PHILATELIC ADVERTISER of Ithaca, N. Y., is original, instructive and within reach of all. Can you afford 20c. per year?

WANTED to exchange stamps with foreign collectors. I want the stamps of present issue on original covers. Return as many as received. A. L. Cannon, 1116 N. 21st st., Parsons, Kan.

THE PHILATELIC ADVERTISER has the strength of Niagara.

STAMPS TO EXCHANGE for old coins. Send me your want list. Oscar E. Smith, McKinney, Texas.

IT CREATES A STIR wherever it goes—The Philatelic Advertiser.

WANTED FOR EXCHANGE, with collectors and dealers, common American stamps by Kilos. Guarantee reply. Luigi Kappler, box 381, Trieste, Austria.

WANTED—Printing press, about 6 by 9, and type. Must be cheap. Lester Thomas, Beaver Dam, Wis.

DEALERS' LAST CHANCE.

THIS is positively your last chance to obtain advertising at the contract rates offered below. On account of the recent great increases in our circulation, we are compelled to advance the rate per inch to 50c., but before doing so, we are giving all dealers a fair chance to take out contracts at the present rates. Your future rests upon your decision. Fill out the blank below and send it at once to us, not later than Sept. 6th, 1905. You certainly cannot afford to be left out of our advertising columns, which over 2,000 collectors read each month.

Detach here

CONTRACT BLANK.

THE PHILATELIC ADVERTISER,

Ithaca, N. Y.

Gents:—We hereby agree to use of space in each monthly issue, for a period of consecutive months, agreeing to pay \$ in advance for each insertion.

The publishers are authorized to repeat the last advertisement until fresh copy is furnished, it being our privilege to change copy as often as desired.

Signed

Address

CONTRACT RATES.

	3 Mo.	6 Mo.	1 year.
1 inch	\$.95	\$ 1.80	\$ 3.40
2 "	1.80	3.40	6.40
4 "	3.40	6.40	12.00
Col.	6.46	12.00	22.40
2 Col	12.00	22.40	41.60
Page	16.80	31.20	57.60

Contracts at these rates received after Sept. 6th will not be considered.

Remittance may be made by check or M. O.—No stamps will be accepted.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 15th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. I.

ITHACA, N. Y., SEPTEMBER 15, 1905.

No. 10.

Swedish Philately.

BY L. HARALD KJELLSTEDT, C. E.

A country of five million inhabitants; a national philatelic society with 720 active members. If we further take into consideration that no one of these members is under 21 years of age, and very few as young as that, then we can easily understand that in Sweden philately is taken seriously and to mean more than the mere collecting of stamps. The Philatelic Society of Sweden has its own magnificent headquarters in the central part of Stockholm. A meeting and banquet hall with the walls decorated with alternating panels of mirrors and sea-green silk tapestry and lighted with cut glass chandeliers, a clubroom, library and an office, open from 9 a. m. to 5 p. m. every day in the year except Sundays, a salaried office clerk and a salaried steward to attend to the wants of the members, both philatelic and gastronomic, these are the accommodations at headquarters. The library contains over 1,200 volumes, and the society's collections of forgeries is the largest in existence.

So much about the present. It is the conditions under which the society has developed which are of more than passing interest, because they served to blend with the philatelic interests a feeling of patriotism which has steadily intensified. To understand this we have to go back to the time of the founding of the society nineteen years ago. Its name was then the Stockholm Stamp Collector's Society. Simi-

lar societies existed in the most important cities of Denmark, Norway, Finland and Sweden. These societies agreed to the unification of Scandinavian philatelic interests and formed the Northern Philatelic Union, governed by a board composed of representatives from the different countries. The Union had its own official journal, published alternately from Copenhagen, Christiania, Helsingfors and Stockholm. The Union was a great scheme, but, like the political union between Norway and Sweden, it failed to unionize. The Danish interests, supported by Norway, became more and more predominating, and the strong Stockholm society became irritated by the dictatorial mandates issued from Copenhagen. Ultimately the national pride was aroused and culminated in the secession of the Stockholm society from the Northern Union and a reorganization under the name of the Philatelic Society of Sweden. A number of members were lost thereby, but more were gained, and in January, 1900, the Swedish society published the first number of its own official journal. The Swedish Philatelic Journal, which from that date has appeared regularly in the same size and maintained the same typographical excellency. After the national element had entered into Swedish philately a wonderful development has taken place, and Swedish philatelists as a body have received official recognition by the government and obtained its unstinted co-operation in every philatelic undertaking of general interest. A future king of Sweden is a member and warm supporter of the society, and its present, as well as its future prospects, are a source of pride and satisfaction to every Swedish philatelist.

Swiss Postal Dept.

BY C. A. DU BOIS.

For several years the income from postage stamps has been the most important factor in the postal department.

In 1904 the income was 36,136,887 francs, or about \$7,200,000, while in 1903 the income was \$7,000,000.

The total revenue from the entire service during 1904 was \$15,000,000, which is an enormous sum for such a small country as Switzerland.

The total number of employees in the postoffice department December, 1904, was 10,826, divided into 3,701 bureaus; 2,424 in German Switzerland, 957 in French Switzerland and 313 in Italian Switzerland. The salaries paid to these employees was \$5,000,000 during the last year.

Illustrated post cards are produced by the millions every year, and they have produced a considerable revenue for the government since their creation in 1895. Their artistic beauty gives them a universal reputation, and they are much admired by all strangers.

The cost for printing the stamps in 1904 was \$60,000. The number of stamps printed in 1884 was 99,000,000; in 1894, 148,000,000, and in 1904, 313,600,000, of which 121,000,000 were the 5 centimes (1 ct.). The present stamps have been in use for more than five years, and the government is at present receiving designs for a new issue, although none have been accepted as yet. The new issue is awaited with impatience by the Swiss people, who have had to be content for so many years with such an unartistic set of stamps.

Famous Snowstorm Year.

BY MISS M. S. HILL.

Christmas of 1836 must bear the palm for snowstorms which have succeeded in deranging the mail service in England, and it may be well to quote here some accounts of the circumstances written at the time. Says Mr. Hyde, in his book on the working of the general postoffice: "Fourteen mail coaches were abandoned on the various roads. The Brighton mail (from London) reached Crawley, but was compelled to return. The Dover mail also returned, not being able to proceed further than Gravesend. The Hastings mail was obliged to return. The Brighton up-mail of Sunday had traveled about eight miles from that town, when it fell into a drift of snow, from which it was impossible to extricate it without further assistance. The guard immediately set off to obtain all necessary aid; but when he returned no trace whatever could be found either of the coach, coachman or passengers, three in number. After much difficulty the coach was eventually found, but could not be extricated from the hollow into which it had got. The guard did not reach home until 7 o'clock on Tuesday night, having been obliged to travel with the bags on horseback, and in many instances to leave the main road and proceed across fields in order to avoid the deep drifts of snow."

"The Bath and Bristol mails, due on Tuesday morning, were abandoned 80 miles from London, and the mail bags brought up on a postchaise-and-four by the two guards, who reached London at 6 o'clock on Wednesday morning. For seventeen miles of the distance they had to come across fields." "About a mile from St. Albans, on the London side, a chariot without horses was seen on Tuesday, nearly buried in the snow. There were two ladies inside, who made an earnest appeal to the mail guard, whose coach had got into a drift nearly at the same spot. The ladies said the post-boy had left them to go to St. Albans to get fresh cattle, and had been gone two hours. The guard, being unable to assist them, pursued his journey for London, leaving the chariot and ladies in the situation where they were first seen." The Devonport mail arrived at half-past eleven o'clock. The

guard, who had travelled with it from Ilminster, a distance of 140 miles, states that journey to have been a most trying one to both men and cattle. The storm commenced when they reached Wincanton, and never afterwards ceased. The wind blew fresh, and the snow and sleet in crossing Salisbury Plain were driving into their faces so as to almost blind them. Between Andover and Whitchurch the mail was stuck fast in a snowdrift and the horses, in attempting to get out, were nearly buried. The coachman got down and almost disappeared in the drift upon which he alighted. Fortunately, at this juncture, a wagon with four horses came up, and by unyoking these from the wagon and attaching them to the mail it was got out of the hollow into which it had sunk." These are some of the reports, written at the time, of the disorganization of the mail service in consequence of the snowstorm. Some slight idea of the magnitude of the drifts may be obtained from one or two additional particulars. The mail proceeding from Exeter for London was five times buried in the snow and had to be dug out. A mail coach got off the road seven miles from Louth and went over into a gravel pit, one of the horses being killed and the guard severely bruised. So deeply was another coach buried on this line of road that it took 300 men, principally sappers and miners, working several hours, to make a passage to the coach and rescue the mails and passengers.

Philatelic Philosophy.

BY UNCLE PHIL.

Never trust a man that steps in and says your dead relation's collection is of no value. He is one of them green-eyed guzzlers of a sharker. I might also add that you needn't always mind what the collector says. For when your collection lays around in the summer it's liable to get spotted up considerably by the flies, and the old collector will be finding new varieties by the million. I keep a collection of my own, and some of those high flyers called by that fine name of specialists call me a tyro. Well, I be plagued if I would not get tired if I was in their place. Some of our great poets once said,

"Man wants but little", etc., but he was not including the stamp collector, for he always want 50 per cent. from Scott's and sometimes more. He wants several thousands of minor varieties. Well, t'other day I got a selection from one of these 50 per cent. of men in the East, and he one stamp with our honored father George Washington's picture on it. It looked precisely like the one Postmaster Jones sold me the day I mailed my weddin' invites, 'way back in '95. But he said in his book that it was the cap variety. I looked all over the stamp and have not found the cap yet; and I have not seen a stamp yet where our country's pater wore a cap. I suppose that one of the dealers invented the kind. Then another thing, I might also tack onto this harangue is—never trade with that overly nice gentleman who is going to give you a few millions of different stamps for a single one in your collection. Most likely he knows his business, and ten to one you do not. When I was real young I never liked to take up a green baby. I have carried that policy for a long while, but forgot it when I became a stamp fool. And in the last year I kept subscribing to some papers I never did see and I got bit. They were too young to walk and collapsed. I will give you a full account of it. First, I subscribed for some paper published in Illinois. The sample copy I got was a bouncer; all the wise guys were contributing to it. So I scribbled off a mite and told a few things I knew. The manager said 'twas K. O. So I was to get so much. Well, a year's sub for it also. The next copy I got, along last March, was considerably thinner than the sample. I sent another article, and so forth, but the letter came back stamped all over by one of my Uncle Samuel's boys, "Gone out of business." Well, I goes to work and writes the publisher personally. The letter goes on farther West and comes back with instructions to write some one else, the name given being the president of the old concern. I wrote and so endeth my story, for I never received a reply, and never will. Well, some say a "burnt child dreads fire," but I do not believe it, for in less than a month I sent in some money—it had an eagle on it—to a paper in Washington. It was sup-

pose to be of rising substance. Well, if it is, but I am getting too far ahead. This one came for two months more, fine. Then they decided that they had the spring fever and would lay off until the fall. In their letter they denoted that nearly all of stampdom quit talking stamps in summer. Of course they have more to learn. So have I, for it being about time for them to reopen, I dropped the firm a line, saying that I would be pleased to have a copy. Well, shades of Hades. "—— Publishing has gone out of business, and the —— has been discontinued indefinitely," so sayeth the answer. Good bye, cash, good bye. The rising stuff must have combusticated. That's not all; I subscribed for a new paper afore I seed it up in Pittsburg. I saw an account where Vol. I, No. 1 had appeared, but since have never seen or heard of it. So good-bye, cash, good-bye. To be a good philatelist you would have to be a Rockefeller or some such. Yet I am a stamp collector, and it does not cost so much. They say silence is golden, and I guess the three aforesaid journals must be pretty free from alloy. And a man who respects himself will be respected. I respect my collection and philately in general, but some people will never forget to carry out Barnum's thoughts when he said, "The American people like to be humbugged."

Chronicle of New Issues.

BY WM. E. AULT.

Belgium.—Three more values have been added to the new set which now completes it:

- 50c. slate-gray.
- 1f., yellow.
- 2f., mauve.

British Somaliland.—The first of the King Heads has appeared on the multiple paper:

- 1 sh., slate-brown.

Chile.—A new issue of entirely new designs has made its appearance:

- 1c., green.
- 2c., carmine.
- 3c., brown.
- 5c., blue.
- 10c., yellow.
- 12c., yellow.
- 15c., violet and black.
- 20c., yellow-brown and black.

- 30c., green and black.
- 50c., blue and black.
- 1p., bronze-green and black.

Corea.—A commemorative stamp has been issued, celebrating the taking over of the postal system of Corea by Japan. It is for domestic use only, but is also current in Japan:

- 3s., carmine.

Denmark.—A new 40. stamp has been issued of a very inferior design, and it presents a very unsatisfactory appearance:

- 40., blue.

Guadeloupe.—A new set of stamps has been issued for this colony. They are oblong in shape like the higher values of the present issue of France, and are in three designs, one for the 1c. to 25c. values, one for 20c. to 75c., and third for the franc values:

- 1c., black on blue.
- 2c., red-brown on buff.
- 4c., brown on pale blue.
- 5c., green.

- 10c., red.
- 15c., lilac.
- 20c., red on green.
- 25c., blue.
- 30c., black.

- 40c., red on buff.
- 50c., olive on buff.
- 75c., red on buff.
- 1f., black on green.
- 2f., red on orange.
- 5f., bronze-green on orange.

India (Jairpar).—Three new values have been added to the new set:

- 4a., brown.
- 8a., puce.
- 1r., yellow.

Natal.—The 4d. has been issued on the multiple paper:

- 4d., carmine and brown.

New Caledonia.—A new set has been issued for this colony in three designs:

- 1c., black on green.
- 2c., claret.
- 4c., green on yellow.
- 5c., green.
- 10c., carmine.
- 15c., mauve.
- 20c., brown.
- 25c., blue on blue.
- 30c., brown on yellow.
- 40c., red on green.
- 50c., red on yellow.
- 75c., olive green.
- 1f., blue on green.

- 2f., carmine on blue.

- 5f., black on yellow.

Rhodesia (British South Africa Co.).—The new set issued by this company has made its appearance. They are oblong, bearing a picture of Victoria Falls and are dated 1905 in each upper corner:

- 1d., red.
- 2½d., ultramarine.
- 5d., red-violet.
- 1sh., pale green.
- 2s. 6d., black.
- 5s., purple.

Spain.—A special delivery stamp has been issued, inscribed "Correspondencia Urgute" at top:

- 20c., red.

Suriname.—A new value has appeared in the current type:

- 10c., gray-violet.

Transvaal.—The 1s. has appeared on multiple paper:

- 1s., slate and brown.

Language of Stamps.

Upside down on left corner—I love you.

Same corner crosswise—My heart is another's.

Straight up and down—Good-bye, sweetheart.

Upside down on right corner—write no more.

In center at top—Yes.

Opposite at bottom—No.

On right-hand corner at right angle—Do you love me?

In left-hand corner—I hate you.

Top corner at the right—I wish your friendship.

On line with surname—Accept my love.

The same upside down—I am engaged.

At right angle, same place—I long to see you.

In middle at right edge—Write immediately.

The present anniversary of H. I. M. the Sultan's accession is to be celebrated by the issue of a complete set of new postage stamps for the Ottoman Post.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.
L. M. MINTZ, Publisher.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
to all parts of the world.

ADVERTISING RATES.

TRANSIENT.

1 inch......50
5 inches.....2.40
9 inches.....4.10
Contract blanks upon application.

EXCHANGE COLUMN.

12 words.....5 cents
50 words.....20 cents

Cash in advance.

Forms close 10th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

The month of November will mark the end of one year's successful publishing of THE PHILATELIC ADVERTISER, and in appreciation of the kindness shown us by our readers and advertisers we have decided to make all the November number the best ever sent out of our mailing rooms. When we say best we mean best in appearance, best in contents and best in every respect and manner. The paper will consist of from 12 to 16 pages, with a beautiful illustrated cover, and will contain some of the most interesting and instructive articles the philatelic world has ever set eyes upon. Only the most famous writers will be employed to make this number a success as far as literature is concerned. That every one should receive a copy of this issue we will consider it a great favor if our readers furnish us with the names of persons whom they think would be interested. Let everyone join hands to make this number a success in every sense of the word.

Although we have no permanent fraud column, we will always be pleased to receive names of frauds, in case you are perfectly sure the same are guilty.

This month Mr. T. C. Mann of St. Louis, Mo., informs us that N. G. Manley and H. L. Finney, both of Sharon, Vt., are sending out dangerous counter-

feits under the name of originals. One can readily see the great harm in an act of this kind, and we sincerely hope that these two gentlemen have discontinued the practice by this time. To carry on such surely means their ultimate ruin in the philatelic world.

The following names are reported by the Cayuga Stamp Co. of this city, and from the evidence shown they are certainly the worst kind of frauds. Each have solicited valuable approval books of stamps, and in each case refused to return them. They are a "bad" lot, and we warn all dealers to be on the lookout for each one of them.

Earl Halm, 195 Lancaster street, Albany, N. Y.; Thomas Scott, 3529 Nantux street, Philadelphia, Pa.; Edwin Beckwith, 2109 Page street, Philadelphia, Pa.; Louis Gephant, 2309 North 27th street, Philadelphia, Pa.; Lacle De Gage, 2 East Clinton street, Johnston, N. Y.; Robert Jonas, general delivery, Milwaukee, Wis.; John Henshall, Pittston, Pa.; Walter Blake, 4523 Mitchell street, Roxborough, Philadelphia, Pa.; W. F. Zimmerman, Kenilworth, Ill.

We ourselves have been defrauded by several prominent dealers, and although we do not like to make public their names we feel it our duty to philately and will do so unless their accounts with us are settled shortly. However, as the Halm Stamp Co. of Albany has been reported by many others, we will state that they have also proved fraudulent in their dealings with us. A small sum is due us from this "Co." for advertising, but all attempts to collect same have proved fruitless.

Our hearty co-operation is with all who desire to drive out frauds, and we will endeavor, as far as possible, to publish the names of fraudulent persons each month. Investigate carefully, and if you are sure your party is fraudulent report them. Don't feel ashamed or afraid if you have a clear case. The trouble nowadays is that dealers feel ashamed to report many frauds, because they do not wish the philatelic world to know they have been "done." We would urge all such afflicted to get over this ailment and help others from catching it. It would mean a great saving to dealers in general if the frauds are exposed.

Much is hoped from the Fraud Committee of the M. P. A., but co-operation of every philatelist in the world is first

essential. After that frauds will be unknown in philatelic circles. Are you willing to lend a hand?

The Mekeel's Weekly Stamp News certainly spares no expense to make its paper interesting. Recently its editor took a trip to England for the sole purpose of obtaining material for the English Special, which will appear shortly. Such business methods as theirs are to be congratulated by both the philatelic press and philatelists in general. With fair consideration, and leaving all partiality aside, we deem the Mekeel's Weekly Stamp News the best philatelic paper in the entire world. This is no advertisement, but merely our thoughts upon this paper. We think you will agree with us.

Announcement is made in another column of this paper concerning the publication of a new paper, which will be devoted to philocart, and which will be under the management of Mr. Clarence G. Dalton, Stillwater, Oklahoma. Mr. Dalton has had considerable experience with card collecting and card collectors, and can be relied upon to furnish philocartists with an interesting and instructive paper. Success to the enterprise!

We regret to learn that the "Stamp Recorder" of Charleston, Natal, has been discontinued. The publication stopped April 1st, owing to a \$50 license being required by the government of Natal, which Mr. Neave, the publisher was not prepared to pay. He will soon leave Natal for England, where he will start another journal.

125 Foreign stamps for only 4 cents postpaid.

The above offer is made to enable every stamp collector to become acquainted with our bargains and to have a copy of our new price list.

500 finely assorted U. S.	20c
500 assorted Foreign, only	15c
100 stamps to sell for 1c each	20c
1000 "Victor" Hinges	10c

Send for other bargains.

Victor Stamp Co.,
Stamps and Supplies,
Lowell, Mass.

Selections of stamps sent on approval.
Want lists filled.

Extra Special Offers!

Fine Foreign stamps all kinds, all prices on approval at 66 2-3% off.

20 fine unused, all different, only 7c.

50 fine unused, all different, only 23c.

10 fine unused Foreign Postal Cards, all different, only 15c. 20 for only 32c, used at same prices.

OLD BROKEN BANK AND STATE BILLS.

11 all different, very fine, none torn or damaged for only 25c.

10 fine large copper coins, old and dates plain for only 37c.

10 fine large copper hard times tokens, medals, etc for only 35c.

Large copper cents, 2 cents, silver half dollars, hard times tokens, etc., prices very low. Confederate bills, broken bank and state bills, fine condition, very low prices. Fine old antiquities, all kinds, Indian relics, sea curios, old stamp paper, etc.

Above offers all post paid. Send stamp for price lists, etc.

Chas. S. Rybolt,

"The Relic Man and Stamp Fiend."
Box 14, Mulberry, Ohio.

There Are Still Some People Who Have Money to Burn.

If you are NOT one of these send for my net approvals at prices LESS than 50 per cent. discount. Some as low as 75 per cent.

W. E. AULT,

JEFFERSONVILLE, INDIANA.

United States Postage Stamps.

My price list of U. S. postage stamps for the season 1905-6 is now issued. A copy will be mailed on application. My prices are the lowest in the country considering the quality of the goods. Give me a trial order. Your money refunded if you are not satisfied.

S. VALENTINE SAXBY,

Dealer in U. S. Postage Stamps.
ROCKFORD, ILL.

Souvenir Card Collectors

and dealers. I am going to publish a paper devoted to Souvenir Cards and Kodak. I need your support. First issue out Nov. 1st. Will be 6x9 with 12 to 24 pages. Subscription 25c per year. Will allow an exchange "ad" of 20 words with each yearly subscription. Sample for stamps Ad rates on application. Agents write for club rates

Clarence G. Dalton, Pub.

Stillwater, Dept. 1 Okla.

Here and There.

William G. Adams, an M. P. A. member, is going energetically ahead with the work of the new society, the Esperanto Speaking Collectors of the World. Organization, we learn, has been effected, and new members are beginning to come. Mr. Adams, whose address is 309 27th avenue, South Seattle, Wash., has been chosen president. The two prominent Ithaca philatelists are members—Messrs. Mintz and Crandall.

A request has been received from J. A. D. Park that all correspondents and customers continue to address their mail for him at Buffalo. Although he will be in Pottstown, Pa., or most of the coming year, no change in his address has been made.

Philocartists will be interested to know that an Englishman has been acting in a dishonest manner and should steer clear of him. He is C. W. Hunter, Ryhill, Wakefield.

The recently formed A. P. A. recruiting committee will take the place of the former resident vice-presidents. One member from each large city has been appointed on this committee, the object of which mainly is to present the association in the most attractive way to philatelists and to keep its aims and plans always before the public.

Wm. E. Ault has been chosen president of the Indiana Society, which has selected for its journal Mekeel's Weekly.

F. A. Mueller, after a sojourn in the Peake (Neb.) hospital, is fully recovered, and is once more attending promptly to the affairs of the M. P. A., which society he has served as secretary since its foundation.

A constitution and by-laws has been recently finished by the M. P. A. committee appointed for that purpose, consisting of J. A. D. Park as chairman, and D. T. Eaton and F. A. Mueller.

James A. Cook, the prominent philatelic publisher, took a prominent part in the recent post-Chautauqua Bible Congress.

R. H. Geoghegan, who has been offered the position of vice-president of the new philatelic Esperanto society, declined it on account of his coming location, which is very remote from anywhere, being as it is far up in the Arctic territory of Alaska. The eminent Es-

Great Bargains, Are They Not?

In order to distribute our new 40-Page 1905 Wholesale and Retail Catalogue which is free, we offer the following at special prices.

Not over one of each sold to one person.

5 diff. Newfoundland, 08	200 diff. Foreign, .10
10 " " " " " " " "	500 " " " " " " " "
39 " " " " " " " "	100 " " " " " " " "
20 " Spain, .03	2,000 " " " " " " " "
50 " " " " " " " "	Very fine lot. A big bargain.
100 diff. " " " " " " " "	15 diff Japan, .03
200 " " " " " " " "	40 " " " " " " " "
14 " Sweden, .02	10 " Persia, .00
30 " " " " " " " "	2 " " " " " " " "
10 " Canada, .01	10 " Turkey, .03
25 " " " " " " " "	20 " " " " " " " "
10 " Straits, .08	10 " Uruguay, .07
50 " Fr. Colonies, .25	20 " " " " " " " "
40 " Hayti, 1.00	15 " Brazil, .25
10 " Hong-Kong, .10	40 " Argentina, .40
10 " " " " " " " "	8 " Hawaii, .20
50c. U. S. 1895, .06	10 " Luxembourg, .06
100 " " " " " " " "	3 " Samoa, .06
50 diff. Br. Colonies, .08	100 " S. America, .50
100 " " " " " " " "	45 " Africa, .30
100 " Foreign, .08	

Postage 2c extra Remit in unused stamps or Money Order. All above in good condition.

Marks Stamp Co., Toronto, Canada

Largest Stock of Stamps in Canada.

3 Very Rare Stamps

The only ones known to exist, sent on receipt of price, registered. First order takes them. The three for \$20.00.

Nicaragua, 1890, 10c. blue. Original color was green. Used very fine—\$15. Costa Rica—surcharged guanacaste, with E inserted. Gibbons, No. 309, reg. surcharged, price \$1.85; unused full original gum, well centered and rare, \$3.00. Guadeloupe, surcharged centimes, instead of centimes, used, rare and fine, \$3.00. For medium collectors I offer fine approval sheets at 50 per cent. discount. State size of collection and reference. Premium free.

U. S. 1895, 50c., orange, 7c.
U. S. 1895, \$1.00, black, 20c.
U. S. 1902, 50c., orange, 7c.
U. S., 1902, \$1.00, black, 22c.

Cyprus, 1881, one piastre, unused, o. g., cat. price \$2; only 90c. Postage free. CHARLES E. OWEN, King William, Va.

Get in line Boys

Several got in on the ad in last issue but I know several more collectors have DUPLICATES they can exchange. Let me have them. Why not send me a selection to pick from and return one to you. TRY IT. Reference:—The Philatelic Advertiser. SEND! SEND!! SEND!!!

ROBERT E. RAMSAY,
ROCKS, - - - MD.

1,200 different stamps.....\$5.00
1,700 different stamps.....8.50
150 different revenues.....2.40

TRADERS' STAMP CO.,
Box 33, Columbia, Mo.

Good Printing

1000 Business Cards \$1.00
 1000 Bond Letterheads 1.50
 1000 xxx White Envelopes 1.50
 1000 6x9 Circulars 1.00

**Good Paper. Printed
 same day received.
 Cash with order.**

**American Printing CO.,
 268 Washington Ave.,
 ST. LOUIS, MO.**

ADVERTISERS.

By our liberal offers, we are constantly gaining new subscribers, in all parts of the world. They are the class of collectors who are active and spend a great deal of cash upon their collections. Are you getting your share of their trade? If you are not we would suggest that you try an advertisement in our October number. It will surely prove advantageous to you.

"AD" RATES.

1 inch .50 9 inches (1 col.) \$4.10
 5 " 2.40 1/2 page 5.80
 1 page (27 inches) \$11.25

Forms close the 18th of the month.

TERMS:—Net, cash with copy. Remittance may be made by check, bills or money order. **No stamps accepted.** Early copy secures choice position.

**THE PHILATELIC ADVERTISER,
 Adv. Dept. ITHACA, N. Y.
 Contract blanks FREE upon application.**

Colombian Republic.

I have a fine line of the recent provisional and regular issues. These are priced low and some of them are bound to become good property. I send them on approval at

50 per cent. Discount.

Now is the time to get them.

Do you want to sell?

I buy collections and job lots of all kinds. Send prepaid with lowest price and get cash by return mail. Blank references furnished if desired.

S. B. HOPKINS,

1345 Clara Ave., ST. LOUIS, MO.

perantist is stenographer to the court of an Alaskan judge, and to his regret on this account is prevented from resuming his former active part in philatelic affairs.

W. O. Wylie is now fully settled in Boston after a brief trip abroad, taken mainly in the interest of Mekeel's Weekly. This paper will issue an extensively circulated London special on September 30, illustrated by gracious royal permission with a portrait of the head of the Philatelic Society, London.

In the September "Black Cat" appears a very amusing little tale entitled "How Uncle Sam Lost \$64," relating the strange experiences of a man who saw the country by means of sticking a two-cent stamp to his forehead and painting the address of a friend on his coat. Of course the plot is absurd, but that detracts little from its interest.

L. H. Kjellstedt, in collaboration with an eminent Swedish authority, has in preparation a little philatelic dictionary, giving all stamp terms in Swedish, German and English. This book cannot help but being exceedingly useful, and we shall await its appearance with much interest.

The latest development of the picture postcard craze is racing with the small but useful slips of cardboard, and it has been found that considerable excitement can be aroused by a contest of this sort. At Paris, quite recently, nearly five hundred competitors entered for a postcard contest, the distance being once around the world. Hundreds of postcards were duly registered and despatched to correspondents in all parts of America and the Far East. The cards will travel by various routes, and the race will be a practical test of the utmost that can be achieved in the way of speed. On reaching their destinations the cards will be re-addressed and re-posted to the original senders, and the competitor who receives his postcard first after its long journey wins the prize.

15 var Animal Stamps 12c.

50 var. 5c; 100 var. 9c; 150 var. 12c; 85 stamps and Hinges 4c. 100 mixed stamps 4c. 100 Hinges only 7c.

**BEAVER STAMP CO.,
 Beaver Dam, Wis.**

NOTE THESE PRICES.

12 Guatemala	.10	10 Portugal	.02
12 Gwallior	.10	10 Japan	.02
10 Venezuela	.10	15 Romania	.03
15 Dutch Indies	.10	8 Russia	.02
10 Finland	.10	10 Bulgaria	.04
60 B. C. Ionies	.20	10 Canada	.03
12 Mexico	.06	20 Australia	.05
12 Greece	.06	7 Costa Rica	.05
8 Straits Settle	.08	10 Argentine	.06
4 Turkey	.01	6 Brazil	.02

No duplicates in any set. Postage extra. Sheets on approval a specialty. Choice stamps at 50 per cent off Scott's prices. Foreign exchange desired.

**Vernon P. Pierce & Co.,
 Manchester, Michigan.**

JAPAN.

1804, Wedding, 2 varieties, 5c. 1896, 4 varieties, 10c. Price list on application. Free—Japanese Souvenir.

**D. WOYENO,
 205 5th Ave. Chicago, Ill.**

Souvenir Postcards.

12 different Canada, 10c.; 80 different \$1; 12 different comics 20c, 100 different \$1.75; 100 different odds and ends, \$1; 100 different castles, scenery, mountains, paintings, etc., \$1.90; 500 assorted for retailing, \$3.25; 12 English 25c.; 12 Japanese, 25c.; 12 warships, 25c.; 10 Indians, 25c.; 12 actresses, 25c.; 12 ocean liners, 25c.; 12 cathedrals, 25c.; 12 moonlight, 25c.; 20 World's Fair, 40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6 Jerusalem, 15c.; 12 Toronto, 25c.; 12 Montreal, 25c.

Price list free. Thousands of varieties in stock; 5,000 mixed for \$25. Canada stamps wholesale and retail. Large stock bargains. W. L. ADAMS, Toronto, Ont.

Philatelic Inter Ocean Waterloo, Iowa.

**Trial Subscription
 6 months 5 cents.**

Yearly subscription, 25c. Ads., 25c. the inch.

Sample copy free.

We are now publishing the English Check List of Philatelic Literature.

You should have the Inter-Ocean. Will pay you, whether you advertise or subscribe. Try us a few months with an ad.

**Cook & Jones,
 Waterloo, Iowa.**

Scarce Coins Cheap!

U. S. Half cents each	\$.22
" Large cents, 5 different.	.25
" " 20 "	1.25
" Eagle " 2 "	.10
" 2c piece 2 "	.15
" 3c " 3 "	.25
" Half dime, each 10c, 3 diff.	.25
" 20c piece, each	.45
" Isab-lla quarter, new	.75
" Columbian Half dollar	.55
" Half dollar, old type dated prior to 1830	.75
" Dollar, dated either 1798 or 1799, each	2.45
" Dollar Liberty seated.	1.75
" Lafayette dollars	2.00
" Lewis and Clark gold dollars each	2.00

Panama 2½c piece silver; the smallest coin ever issued, new, very pretty, only 12

U. S. Fractional Currency, a set of 3c, 5c, 10c, 15c, 25c. and 50c notes, all new, the set only 3.00

I have coins of all periods and varieties.

Large illustrated lists FREE.

I will also give 100 page coin book FREE to each purchaser of \$1.00 or more from above list.

B. MAX MEHL, Numismatist,
FORT WORTH, - - - TEXAS.

CARD COLLECTORS.

Send for our large price list of cards; also send 25c. for a beautiful set of Savannah view cards. We will mail set of 12 for postage. Stamps on application at 50 per cent. THE DIXIE STAMP CO., Savannah, Ga.

MONEY LOANED ON STAMPS

Stamp Collections, Dealers' Stocks, Etc
E. MICHAEL, 238 W. Madison St.
CHICAGO, ILL.
Member A. P. A. and C. P. S.

Give me a Trial

100 diff. Foreign only 4c; 25 Br. Colonies 5c; 80 diff. For. (cat. over \$1.50) only 18c U. S. Pan Am. set—10c; St. Louis—11c; Canada Kings set 1—20c only 11c; 2 c Queen—95c (fine); 20 diff. unused a bargain at 6c; Canada 20c vermilion (05) 50c blue (10c). The two cat. 37c only 12c; 8 Mex—5c, post extra. Try my approvals 60% from cat. A stamp cat at least 12c to each new applicant agreeing to buy at least 10c net. Please state size of collection. Ref. preferred.

J. E. DENNETT,
Arlington, Mass.

SPECIAL BARGAIN

Venezuela 1896, 5 var. Map Stamp unused, Catalogue 42c our price, 9c. Honduras, 1878, 1c to 1 peso, 7 var, unused, Catalogue 94c, our price 27c 1000 mixed foreign stamps, 12c. Our 60 page book on stamps free. We hold Auction Sales on Stamps. If you are not getting the catalogue it will pay you to write for it.
UNITED STAMP CO.,
1149-51 Marquette Building, Chicago, I

Precancel Notes.

BY NAT G. WELLS.

Can any of my readers give me any information regarding a 1c. 1898, Abington, Va.? Also a 5c. Johnsbury, Vt., 1890?

The "K" in "Conn" of the Dansbury 1c. St. Louis is only a nicked "N" and therefore not an error.

Mr. Smith does not consider the doubly cancelled 1c. 1898, Racine, Wis., a double precancellation. He says it is postally cancelled as well as precancelled.

In printing stamps, if they are left on the platen, the gum will make the sheet "bow up" and when the type first touches the sheet it will slide a little before a full impression is made. This makes a false edge and sometimes a blurred stamp.

Rev. J. W. Dickinson of Virden, Manitoba, in the "West" reports finding all values up to the 10c. of the 1869-'90 issues, Canada, precancels. "The cancellation consists of two heavy horizontal vertical lines (about 2 mm. wide), 10 millimetres apart, with a third wavy line between. There is no name to indicate the place where the stamp was used; the lines are not very clear and make the impression as if they had been applied by means of a rubber wheel." The finding of these old issues is most interesting and is a great inducement to collectors of precancels.

We are able to report a very bright outlook indeed for precancels this season. Many new collectors are entering the field, and this, together with the fact that precancels are daily growing scarcer is a great help to the hobby.

Let us get together this season, "shoulder to shoulder," and help along the work. The outlook is very encouraging, and there is no excuse for inactivity among us. Correspond with each other; try and get new collectors interested in our branch of the hobby and in general help us along.

Tasmania, 1sh., 1884, cat. 75c., post free, 7c. L. Crandall, Ithaca, N. Y. Rare Belgium Parcel Post free with above.

Collectors.

Send for my approval sheets at ½ off. I do not give any prizes but I will try and give you the worth of your money. My packets at 10 cts. are as good or a little better than I think you will get else where at the price. Try me and be convinced. References if you please.

D. BURRIS,

Altoona, Pa.

Sensational Subscription OFFER.

We want 500 more subscribers by next January, hence this unusual but rare opportunity

1 rare Spanish stamp cat. over 60c

One 20 Word Exchange Notice

Both of the above given FREE with every 6 months subscription to the Philatelic Advertiser at the low price of 15c. The stamp is guaranteed to be genuine, in excellent condition and catalogues over 60c. Your 20 word exchange ad will be read by thousands, and alone is worth the price of the subscription. As for the worth of the paper, we leave that to you to judge.

The Philatelic Advertiser,
Sub. Dept. ITHACA, N. Y.

We respectfully call attention to the new ads this month of B. Max Mehl, Ed. B. Hulsens, D. Burris, Cook & Jones, Robert Ramsay, The Beaver Stamp Co., The St. Paul Stamp Co., Philatelic and Cartophilic Printing Co., Chas. S. Rybolt, Clarence G. Dalton, Wm. E. Ault, Vernon P. Pierce & Co., S. Valentine Saxby, J. E. Dennet, The Elite Stamp Co., The Philatelic Advertiser, Bethel Printing Co., Victor Stamp Co., Wm. Bauer.

Chas. Alc. Dubois

Chaux de Fondes, Switzerland.

VIEWS AND PICTURES

CARDS EXPORT

Wholesale and Retail

Phototype (black), 100, \$1.20; 1,000, \$10. Photochromie (color), 100, \$1.60; 1,000, \$12. 100 varieties, \$2; 12 varieties as sample, 30 cents. Postage free for all orders.

Cash by money order or unused U. S. or European stamps, last issue.

I always exchange rare and medium stamps with all countries, but never cards.

Ref., office of this paper; B. Callan, Newark, O.; R. Munana, Apartado 759, San Jose de Costa Rica.

125 var. Foreign	.10
200 " "	.20
300 " "	.30
500 " "	.75
1000 " "	3.00
100 " U. S.	.15
1000 mixed Foreign	.20
1000 " U. S.	.25

A Stamp cat. 40c. given each person who buys \$1.00 worth of stamps from our approval sheets. Reference required.

Elite Stamp Co.,

6 Wooldridge Ave. Cleveland, O.

1 CENT

buys the lot. 1 millimetre scale. 25 different foreign, 1 curious old Japanese postal card, 1 illustrated blotter, and our circulars. A sign 6½ by 15 inches free to all our agents. Big commission.

ST. PAUL STAMP CO.,
448 E. 9th St. ST. PAUL, MINN.

Why Not Write Me ?

Not a single damaged stamp offered in the following.

100 var. U. S. only	.20c
50 " pre-cancels	.20c
100 " foreign	.06c

Approvals also.

H. WENDT, Dunlap, Iowa.

FIRST EDITION READY NOV 1ST

The Picture Postcard Annual and Directory

Containing the names and addresses of picture postcard collectors, dealers, publishers, postcard printers, publications, societies and clubs in all parts of the world; also a large amount of useful and necessary information for picture postcard collectors; 80-100 pages. Names and addresses inserted free of charge. Send at once. Specimen advance pages with advertising rates, post free, on application.

Price of Directory 15 cts.
Postage Free

All remittances by money order. Foreign stamps refused. British stamps accepted, also British postal orders and money.

Philatelic and Cartophilic
Printing Company

Printers and Publishers.

Rotherham, England

FREE! FREE! FREE!

I am giving away something "FREE" to all who purchase stamps from me. Write for particulars.

WM. BAUER, New Albany, Ind.
1000 Hings 7c, 1 Millimetre Scale 4c, 103 diff. stamps 5c, 25 approval sheets 5c, 100 stamps cut 1c or over 12c.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,
Box 340. Norwalk, Ohio.

Will appear Oct. 30, 1905.

Book of Addresses

of the principal collectors dealers societies, Philatelic papers, etc.

Price 20c

Payable in advance

ADV. RTISEMENTS

One page, \$6.00; 1-2 page, \$3.40; 1-4 page, \$1.80; 1-8 page, \$1.00; ex. notices, 1-2c. a word.

Ads. are strictly payable in advance by m. o., unused postage stamps, or by used stamps at regular wholesale rates.

Announcements published in this book, distributed among thousands of collectors and exchangers, will bring big results.

N. B.—Collectors are asked to send their names, philatelic publishers a sample copy, and the officers of philatelic societies a list of members, officers, etc., for insertion in this book.

ED. HULSENS,
51 Rue de Rotterdam,
Anvers, Belgium.

EXTRAORDINARY EXCHANGE VALUES—

Stamp cat. 5 cents for every stamp paper, old or new, sent me; stamp cat. 5 cents for every coin, domestic or foreign, sent me; stamp cat. 5 cents for any magazine sent me; 10 stamps cat. value 50 cents, for any U. S. stamp cat. 15c. or over; stamp cat. 5c. for every copy of U. S. Nos. 33, 94, 114, 136, 146, 156, 157, 159, 161, 178, 205, 209, 211, 215, 216, 221, 225, 233, 236, 256, 257, 271, 272, 282, 284, 287, 296, 297, 305, 306, 308, 309, 317, or any U. S. Rev. cat. 2, 3 or 5 cents; Have you any matches and medicine stamps slightly damaged? I will give you stamps 1-5 cat. value, your selection, for any I can use; ex. any stamps at 90 per cent. cat. value. Rev. G. W. HAWLEY, Samaria, Mich.

Please mention THE PHILATELIC ADVERTISER when writing to advertisers.

Exchange Column.

FOR EXCHANGE—Old stamped bank checks for stamps or old coin or old paper money, or Florodora coupons; also Scott's 1903 catalogue for stamps. D. I. BURRIS, Altoona, Pa., P. O. Box 588.

PRICES EXTRAORDINARY—Old pistols, all kinds; brass andirons, brass candlesticks, ebony snuff boxes, spinning wheel, old sickles; Indian relics, all kinds; sea curios, shells, old and new books, magazines, fine coins, old paper money, foreign stamps, postal cards and entire envelopes and wrappers; I have thousands of specimens of above and hundreds of others; Write me for prices, state what you are interested in; let me make you prices; they will surprise you. CHAS. S. RYBOLT, Box 14, Mulberry, O.

Advertisements for these columns accepted at the following rates: 20 words, 10c.; 50 words, 20c.

BIG MONEY!—Start a small magazine; we print them cheap and will do all kinds of printing at the lowest prices; circulars, 100, 60 words, 12c. THE STAR PUB. CO., 77 Pleasant st., Holyoke, aMss.

A FINE FOREIGN STAMP lot 25c., free to approval applicants. STAR STAMP CO., 136 University ave., Rochester, N. Y.

THE PHILATELIC ADVERTISER, 25c. per year; can you afford to be without it?

100 NOTE HEADS with neat printed headings for only 25c.; post free. STAR STAMP CO., 136 University ave., Rochester, N. Y.

50 BLANK APPROVAL SHEETS, 18c.; 50 different foreign, 5c.; 5 different Newfoundland, 6c.; postage 2c. extra; agents wanted; 50 per cent. discount. EARL ELMENDORF, Ithaca, N. Y.

I HAVE good foreign stamps (no trash) to exchange for U. S. and Canada, not too common. GEO. H. BUSH, 127 Ontario st., Rochester, N. Y.

ALL 10c.—1,000 hinges, 100 different foreign stamps, 50 different U. S.; postage extra. THE WABASH STAMP CO., Terre Haute, Ind.

EXCHANGE DESIRED with foreign stamp collectors only. H. E. MILFORD, 433 W. Clinton st., Elmira, N. Y.

I WANT NAMES of all collectors, no matter what your "hobbies" are; I have something that will interest you; I have old books and curios to exchange; also Sterling Tandem (fine) for best offers in curios; send me a car transfer or souvenir card from your city and you will never regret it. ARCHIE H. PIKE, Binghamton, N. Y.

EXCHANGE!—Will send 50 or 100 different good U. S. or American stamps for same amount good stamps of your country. LEWIS LEVY, Terre Haute, Ind.

FOR SALE—Old letters written before 1840; curios; each 15c. R. G. MURRAY, 541 Ridge Building, Kansas City, Mo.

TWO WORDS for 1c. is all that your adv. costs in these columns. They pay big.

A 2c. BLUE BERMUDA C. C. cat. 40c. to person buying most from my 60 per cent. approvals or adv. before next issue, and a 3p. Malta, King (single C. A.) O. G. to the next; two Servia, Nos. 21 and 22, unused cat. 60c., only 12c. Look up my other adv. and give me a trial; prices right. J. E. DENNET, Arlington, Mass.

WILL EXCHANGE stamps cat. 5c. and over, Scott's 20th Century International Album, etc., for precancels and Canadian revenues; send a selection. CLARENCE CHAPPELL, 72 Franklin st., Lyons, N. Y., Dept. 2.

SEND THE NAMES of two collectors and we will put your name in our directory free. THE J. R. MOLL STAMP CO., 319 W.

FOR SALE—1,000 var. stamps, \$2.25; 100 Australian stamps, 10c. A. G. MURRAY, 541 Ridge Building, Kansas City, Mo., Dept. 3.

I HAVE two volumes of 'Mekeel's Weekly Stamp News,' 1896, cloth bound; they go to the highest bidder. J. R. MOLL, 319 W. 9th st., Pueblo, Col.

EXCHANGE WANTED with all countries in stamps against Indian; prompt reply; I desire philatelic literature. DANIEL G. BARBER, Azamgarh, India.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 15th of Each Month.

Six Months 15 Cents

Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. I.

ITHACA, N. Y., OCTOBER 15, 1905.

No. 11.

Stampic Town.

BY L. CRANDALL.

James Henery was angry. The most casual glance thrown in his direction by an entire stranger would have indicated that fact. With a flushed face and an angry heart, he went about his evening chores, casting, from time to time, a malicious glance toward his father, to whom he owed his present trouble. "What's the use of a fellow trying to do anything, anyhow," he muttered, answering with a scowl the call of his mother to supper.

For James Henery was in trouble. That very day his father had told him, in fact commanded him, to dispose of his stamp collection before the week was over. He didn't want a lot of old worthless pieces of paper lying around, taking up room, and always in the way, besides being the suspected cause of the disappearance of one dollar which James had recently earned and which had been placed in his small bank by his father, but which had mysteriously disappeared a week or so ago, and although Mr. Henery said nothing he believed, from the sudden augmentation of his son's collection, that he knew where the money had gone, and consequently determined that the collection must go; "it took up too much room, anyway."

Measured by its monetary value, the collection was small. Sold to a dealer, it would not fetch \$10, but to James Henery it represented countless sacrifices during the single year that had been occupied in its formation. Every cent that he could possibly earn, every stamp that he could beg had gone into that collection, and now in two days he was to lose it all. The base thought overwhelmed him. With a dry sob he choked down his supper and hurried into the large, comfortable sitting-room,

where he stretched himself out on the lounge in front of the blazing log fire, whose effects soon began to be felt, and the boy abandoned himself and his troubles and gently glided into the land of dreams. It seemed to him that he was suddenly awakened by hearing a small voice crying, "James Henery, James Henery." He looked about carefully and finally saw directly in front of him the cause of all this disturbance, the funniest, queerest, smallest little man that he ever heard or dreamed of. The very sight caused him to forget all his present troubles and go into a spasm of laughter which lasted several minutes. The little man said not a word; did not even smile, but waited patiently until the boy had finished, then handed him a card which read:

* * * * *
* MR. O. G. FINE, *
* Special Representative *
* Her Majesty "The Queen of *
* Adhesives." *
* Stampic Land. *
* * * * *

James Henery gazed at this card for a few moments, speechless with astonishment, until Mr. O. G. Fine ventured to explain his presence by saying: "I have been commissioned by my Queen to find a stamp collector and bring him to Stampic Land for a visit this very night. You are the first person that I have approached, and the chance of a lifetime is open to you." In James Henery's state of mind it did not take him long to decide. "I'll go," he said simply, "but how am I to get these since I am so large?" "Easy enough," responded the visitor, whom we will call O. G. for short; "simply wish yourself smaller and you will be so immediately. It is a virtue possessed only by stamp collectors." James Henery, scarcely be-

lieving, did so, and to his surprise found himself quickly shrinking until he was no larger than his companion, whom he perceived was dressed in the extreme of fashion and presented quite a dapper appearance. "How are we to get to Stampic Land?" quite naturally asked the boy. "Here is our steed," responded O. G., drawing from his pocket a copy of the 5c. 1903, Mexico. "The eagle is the king of birds, and is used almost exclusively by the people of Stampic Land on their journeys." So saying, he seated himself on the stamp. James Henery following his example, spoke to the eagle, which immediately flapped its wings, soared majestically out through the open window and started at a terrific speed for Stampic Land, which O. G. assured the boy would be reached in less than half an hour. Not another word was spoken during the entire journey, and James Henery was only too glad when at last the towers of Stampic Land were seen in the distance. They descended to the ground among the greatest crowd that had ever been seen on Gibbons avenue. The street was packed from curb to curb. It seemed as if every one was present from the Hon. P. O. Mauritius down to Mr. 10 Pg. Germany. "Three cheers for James Henery, the first person to ever visit Stampic Land," cried the crowd. James Henery found himself suddenly transformed from an unimportant farm boy into the most important person in all this vast assemblage; every one was trying to catch a glimpse of him, to shake his hand; congratulations and compliments were showered upon him from all sides. The enthusiasm of the crowd knew no bounds, and after the boy had made a short speech, thanking them for his welcome to the country, he was hoisted upon their backs

and paraded down Gibbons avenue, up Mekeel street, across "Off Center" lane and down Scott street, directly to the palace of the "Queen of Adhesives," 2-6 Falkland Isles, 1898. He was at once received by the Queen in the British Colonial Room and was immediately put at his ease by her kind manner and the sight of so many familiar stamps. Upon being asked the size of his collection by the Queen, he was reminded of his father's resolution and burst immediately into tears. As soon as he had quieted down the Queen asked him the cause of his trouble, and upon being told her face grew grave. "A serious case indeed," she murmured; "no punishment is too severe for a parent who will deprive his child of the pleasure and instruction gained by collecting stamps."

A council of the old inhabitants born before 1850 was called, and the universal opinion seemed to be that death was the only punishment for such a heinous offense; the decree of the council was changed at the earnest solicitation of James Henery himself, who pleaded that his father might have one more chance. This plea was finally granted and a messenger despatched to Henery, Sr., to acquaint him with his fate. The boy still had several hours left before his departure and improved them by strolling about the city, "seeing the sights," including the oldest inhabitant, Mr. Mulready Envelope, who lived on Heavily Cancelled street, in the lower part of the city. He also visited all the public places, Brattleboro Park, Luff monument, the famous Wylie church and other spots famed in history. His time limit having then expired, he left Stampic Land amidst a tremendous celebration, mounted on the back of the Queen's special steed, Columbian Republic, 1876, and in twenty minutes arrived at his native country. What was his horror when in sight of home he suddenly slipped from the back of the bird and was falling, falling, falling through space with the expectation of striking earth every minute, when suddenly—he came to himself, hearing the confused murmur of voices.

"Poor boy," said his mother; "he's so tired."

"Well, son," said his father, "I have been reading an article about the value of rare stamps, and I have concluded to let you keep yours."

As James Henery collected his scattered thoughts, going slowly up the back stairs to bed, he wondered, after all, whether the Queen's message had reached his father.

Philatelic Philosophy.

BY UNCLE PHIL.

No. II.

Boys, do not always trust to Providence. He is, as the saying goes, "Too lazy to hoe his own corn." And never leave all your stamp prices to the dealer or person you buy from. Sometimes he is too lazy to do his own work. He in turn has bought from another providence and so has not bothered much about looking up the real catalogue prices of such stamps. A says in his ad. they catalogue 12 cents each. B buys and fails to heed to Father Scott. C queries into the catalogue and finds that this stamp is worth 2 cents if pen-cancelled. Twelve if used. Then, too, I will tell you how I buy stamps from approval sheets, and—mind I am telling you confidentially—I seldom am caught. For some man once said, "A sucker is born every minute;" in this case I want to be the exception—not the sucker—and not the rule. For instance, a few days ago I received a selection of stamps. The dealer had a certain stamp marked at 75 cents. Whew! I think to myself. So I turned to Father Scott, and sure enough on page 7777 he says, "A100 rp., dull red, cat. 75c." I scratched my head awhile and thought different. I turned to page 8888 and find a stamp exactly like the first one—A200, and worth one cent. Quite a discrepancy, I thought. One was dull red and the other vermilion. No other distinguishing mark. Ah, go on, I says to myself. I started to tear the hinge. But hold. I says, that may be the cent one. What if it is. I will lose 74c., and what else? Why, some day, if I put this one in the 75c. square, I may be able to get hold of the real 75c. and let it pass by. No, I flung the sheet aside and made this guide for myself, "When in doubt, favor your pocketbook." And that is the way I let some stamps go. I am collecting only for pleasure, and so do not worry or jeopardize my spending money. Boys, just take my advice as outlined and do not trust too much to Providence. Then a little chat about the condition of stamps. Tell me this, How much more

good does it do you to have a "perfect" copy than if you have an average one? In the first case, your purse loses and the showy effect of your collection increases. In the second, your purse loses nothing, and neither does your collection; in fact, it may gain another stamp or stamps by the difference in price between the perfect and the average. If the perforation is torn to the extent of an eyelash, does it hurt the stamp? If the poor postal clerk has put his mark a little too heavy, Uncle Sam takes both stamps for postage and we philatelists collect postage stamps; it does not make so awful much difference. Of course if we were all Rockerbills we could go into these hair-splitting talks and works. We could do this, for Satan finds work for idle hands to do. Thus it seems as if the very old boy is at the bottom of this specializing and condition theorists. Not long ago I read a story of the way of inventing new varieties in the future: it was by weight. Yes, and I think in the next age after that they will go into the shades of the stamp. See if there is a spot on it one millimetre square that differs in the slightest shade from the rest of the stamp. Now let me digress a little just at this point and say this article is not for those gentlemen who if you give them an inch will take a mile. I do not mean be slovenly with your collection. Why not find the medium. Find the missing link, or, perhaps I might add, find the North Pole of philatelia; for there will be some who will, if not held to Beau Brummell condition, have the kinds that some firms give for the asking. In other words, I mean if you are sensible and can get a fair copy at fair prices, buy it. You will never regret it. But never trust to the looks of the stamp. It may be mended very well. Take it off and examine it well, or drop it in the well—as big as a cup will do. If it separates or begins to, do not buy it. Now to conclude—for all things must have an end except philatelia—I sometimes lose a specimen by conservative methods, but make it up again and am sure of seldom losing money. I keep a watch on my best dealer friend, for everyone is liable to mistakes, except the cataloguer; he never is.

Don't fail to have your adv. in the Anniversary Number. See large adv. for special rates.

British and Colonial Notes.

BY MISS M. S. HILL.

The most artistic catalogue ever issued by any firm selling stamps by auction may be obtained gratis from Messrs. Douglas, Cook & Co., philatelic auctioneers, 562 Sauchiehall street, Glasgow. The opening sales of the season took place on Sept. 4th and 25th.

Mr. J. M. Bartels of J. M. Bartels Co., Boston, Mass., paid a short visit to London at the end of September with an unusually fine line of rare stamps, including a large stock of unused British Colonials, and visited Manchester, Birmingham and Liverpool, Oct. 2d to 6th.

The Darwen and County Gazette, Darwen, Lancs, now devotes two columns weekly to philately.

The New Zealand Trader, published Marton, New Zealand, is a new monthly which will insert a 24-word advertisement twice under the heading of Sale and Exchange on receipt of 7½d. Sample copies will be sent on application.

The Christmas number of the *Oceania Philatelic Journal*, published by E. J. Howard, Greatford, Rangitikei, New Zealand, promises to be a grand one, as the editor has some good matter in hand both for this and subsequent issues.

The well-known stamp merchant, T. H. Nicholle, of 14 Hunter street, Sydney, New South Wales, inserts a full page advertisement on the cover of the *Stamp Recorder* of Charlestown, Natal, April issue, which was the third published of this highly popular African quarterly magazine. We understand that the editor, Mr. W. E. Neave, will start a similar publication in England when he returns to that country.

Whilst looking over an old number of *The Stamp News*, dated January, 1890, we noticed that an extremely fine copy of the one shilling, carmine vermilion, Newfoundland, was sold by auction in Edinburgh for £7, whilst the dearest was the 2d. blue of Great Britain, perf. 16, large crown watermark, £8 10s. At a later sale held in London, the very rare 8d. brown, fine copy, went for £5, and another, penny black, Great Britain, V. R. in upper corners, fetched £5 10s.

A second blue Mauritius, October, 1859, fillet head, fine, clear dark blue, went for £9. It was on the 2d of August, 1784, the first mail left London for Bristol. Mr. Palmer of Bath was the

originator of this mode of transit, as the bags had previously been conveyed by carts with a single horse, or by boys on horseback. To guard against highway robbery, Mr. Palmer's method embraced the attendance of a mail guard, who carried firearms. It is a marked fact in the financial history of the post-office that from the institution of the mail service the prosperity of the post-office commenced, for in 1783 the revenue did not produce more than £480,000 annually; thirty years afterwards it yielded nearly £1,700,000. The new postage law, by which the uniform rate of 4d. per letter was tried, came into operation on the 5th of December, 1839; the uniform rate of one penny per letter of half an ounce weight (Rowland Hill's plan) in January, 1840.

A set of New Zealand stamps has been surcharged for use in the Island of Mangaia. The island is the most southerly of the Cook group. It has an area of thirty square miles and rises to a height of about 650 feet. The population is about 1,551, which includes ten Europeans. Passengers and cargoes of steamers have to be landed in canoes on account of the high cliff about the island. Cocoanuts, coffee, oranges and bananas are the principal products. A postmaster for the island has just been appointed by the New Zealand Government. There is communication by steamer once a month, and occasionally by sailing vessels.

We have received from Messrs. Whitfield, King & Co., Ipswich, their list of philatelic novelties for August and September. This list is published ten times a year (not on fixed dates), and will be sent regularly to any address for 6d. per twelve numbers. We quote a few prices of unused stamps in this list: Great Britain, 1840, 2d blue, no lines, superb mint copy, full gum, brilliant color, absolutely perfect, £8; British New Guinea, 1905, 2s. 6d., chocolate and black, £3 3s.; Ceylon, 1857, yellow brown, 8d., imperforate used, £56; Peru, 1858, medio peso, rose, error, very fine used, £10; United States (1873 issue), half sheet of 50 of the 6c., with original gum, full margins and imprint, £3 10s.

If you read this announcement, others will read yours. See large adv. for special rates in the Anniversary Number.

Chronicle of New Issues.

BY WM. E. AULT.

Austria-Levant.—Two new values have been surcharged in French money for use in the Turkish postoffices:

5c. on 5h. dark green.

10c. on 10h. rose.

British Colonies.—Several papers report that all stamps of the British Colonies will appear shortly on chalk-surfaced paper, like that used now by Portugal and New South Wales. This will make many new sets of stamps. The claim is put forth that the stamps will have a finer appearance and be much harder to clean.

Denmark.—Three new values have been added to the current portrait series:

25 o., sepia.

50 o., violet.

100 o., yellow-brown.

The 10 o. has also appeared in a distinct orange shade.

Dutch Indies.—A new provisional has made its appearance, the surcharge "10 cent" being printed diagonally from lower left to upper right corner.

10c. on 20c. greenish-slate.

Great Britain-Levant.—Gibbons Stamp Weekly reports that the King Head stamps of Great Britain have been surcharged "Levant" for use in postoffices in Turkey. All values from one-half to 6d. and also the 1s. have been so treated. The values have not been changed. The 5s. has also been surcharged "Levant" and value changed to "24 piastres."

Holland.—A stamp of 10 gulden value has been issued, this being the first of that value to have ever been issued:

10g., orange-brown.

Nicaragua.—A new series of stamps have been issued:

1c. green.

2c. red.

4c. orange.

5c. blue.

10c. brown.

15c. olive.

20c. lake.

50c. yellow.

Salvador.—Two new surcharges (for a change) have appeared, according to Mekeel's Weekly Stamp News:

5c. on 12c., slate.

6c. on 12c., slate.

Scott's No. 488 being the victim.

(Continued on next page.)

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.
L. M. MINTZ, : : : Editor.
L. M. MINTZ, Publisher.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
to all parts of the world.

ADVERTISING RATES.

TRANSIENT.

1 inch......50
5 inches.....2.40
9 inches.....4.10
Contract blanks upon application.

EXCHANGE COLUMN.

12 words.....5 cents
50 words.....20 cents

Cash in advance.

Forms close 10th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

Next month THE PHILATELIC ADVERTISER will be one year old, and in commemoration of the event we will issue the November number with twelve pages, beautifully illustrated, including a handsome cover. It is essential that you secure a copy of this anniversary number, and if your subscription expires this month renew it at once. You can aid us by sending in the names and addresses of persons who are interested in philately and whom you think would be pleased to receive a copy of the paper.

There are yet a few flaws in philately which in the course of time we hope to see obliterated and forgotten forever. But one which we hope to blot out in the shortest possible time is the lack of interest shown by collectors in not furnishing interesting articles or information to philatelic editors. Without philatelic journals stamp collecting would be practically an unknown and unheard of hobby. The journals of today are its mainstay; take them away and philately falls; and, important as they are, they receive but little encouragement in the way of literature from those for whom they are published, the collectors. We can see no concise reason for this attitude. Perhaps it is that collectors think philatelic editors are deluged with MSS. and are constantly refusing articles from all but the most experienced writers. A

very probable idea, but, on the contrary, we are always willing to print an article which deserves any merit at all. Unlike newspapers and magazines of general character, we have no "Associated Press" or "Publishers' Press," thus we must rely upon our readers for MSS. and news.

Experience is not necessary. Many of our most noted writers have made their fame through their first production. If you possess the five senses and have a hand to write with, help philatelic editors by contributing MSS. liberally. Not only will you have the satisfaction of aiding others, but you will gain experience which in later life may prove of considerable value to you.

Dr. Henry Van Dyke, one of the most famous literaturists in this country, in a recent lecture said, "Man's powers should not be used for himself, but for the betterment of his fellow-men." This one sentence sums up the idea in the preceding paragraphs. Let it be your maxim throughout life.

At a recent editorial convention in Kansas one of the editors offered the following toast:

"To save an editor from starvation, take his paper and pay him for it promptly. To save him from bankruptcy, advertise in his paper liberally. To save him from despair, send him every item of news of which you can get hold. To save him from profanity, write your correspondence plainly on one side of the sheet and send it in as early as possible. To save him from mistakes, bury him. Dead people are the only ones that never make mistakes. Newspaper and magazine readers would do well to remember that there are no perfect people—editors or readers."

The above does not state whether philatelic editors are included or not, but from experience we judge that he has his troubles as well as the others.

The Esperanto-speaking collectors of the world have selected THE PHILATELIC ADVERTISER as their official organ. An interesting history and description of the society will appear in the anniversary number.

THE ANNIVERSARY NUMBER.

Your quarter-page adv. will be read by thousands and costs but \$2.75. See large adv. for special rates.

(Continued from page 67.)

There has also been a new value added to the Postage Due set: 25c., greenish-blue.

Sarawak.—Mekeel's Weekly Stamp News reports the current 12c. in a new shade: 12c. red-violet.

United States.—Collectors should not let the present opportunity pass to pick up the various shades of the current series. All the values have appeared in a number of shades, the 2c. in about ten, the 1c. in some six or seven, and the other values somewhat less. The four-cent now comes in a distant brown, instead of the usual red-brown.

Great Bargains, Are They Not?

In order to distribute our new 40-Page 1905 Wholesale and Retail Catalogue which is free, we offer the following at special prices.

Not over one of each sold to one person.	
5 diff. Newfoundland, .03	200 diff. Foreign, .10
10 " " " .10	500 " " " .80
39 " " " fine, 1.00	1000 " " " 3.00
20 " Spain, .03	2,000 " " " 10.50
50 " " " .09	Very fine lot. A big bargain.
50 " Australia, .13	
100 diff. " .00	15 diff. Japan, .03
200 " " 3.00	40 " " .25
14 " Sweden, .02	10 " Persia, .04
30 " " " 10	20 " " .22
10 " Canada, .01	10 " Turkey, .03
25 " " " .10	20 " " .10
10 " Straits, .08	10 " Uruguay, .07
50 " Fr. Colonies, .25	20 " " .25
40 " Hayti, 1.00	15 " Brazil, .25
10 " Hong-Kong, .10	40 " Argentine, .40
10 " Brazil, .05	8 " Hawaii, .30
50c. U. S. 1895, .06	10 " Luxembourg, .06
100 " " .45	3 " Samoa, .06
50 diff. Br. Colonies, .08	100 " S. America, .50
100 " " .45	50 " Africa, .30
100 " Foreign, .03	

Postage 2c extra Remit in unused stamps or Money Order. All above in good condition.

Marks Stamp Co., Toronto, Canada

Largest Stock of Stamps in Canada.

125 Foreign stamps for only 4 cents postpaid.

The above offer is made to enable every stamp collector to become acquainted with our bargains and to have a copy of our new price list.

500 finely assorted U. S. 20c
500 assorted Foreign, only 15c
100 stamps to sell for 1c each 20c
1000 "Victor" Hinges 10c
Send for other bargains.

Victor Stamp Co.,

Stamps and Supplies,
Lowell, Mass.

Selections of stamps sent on approval.
Want lists filled.

To Exchange for Stamps.

Encased postage stamps, books, philatelic literature, stamps, membership in philatelic societies, etc. Send for list of anything you want.

L. CRANDALL, Ithaca, N. Y.

Watch this Corner!!

Foreign Stamps, all kinds, on approval, only 66 2-3 per cent.
 50 fine Unused Foreign, all different, only23c
 10 fine Unused Foreign Post Cards, all different, only.....15c
 12 fine Old Broken Bank and State Bills, all different, only.....25c
 10 fine Old Copper Coins, dates plain, all different, only.....37c
 Hard times tokens, fine silver half dollars, large copper cents, Indian relics, sea curios and old things of all kinds, etc., etc. Send stamp for fine, new large 8-page price list.

Chas. S. Rybolt,
"The Relic Man and Stamp Fiend."
 Box 14, Mulberry, Ohio.

When Buying Stamps on Approval

Remember my name and address. It is synonymous with lowest prices and fair treatment.

A GOOD British Colonial free this month to all purchasers.

Wanted—Scandinavian Stamps.

W. E. AULT,
 Jeffersonville, - - - - Ind.

United States Postage Stamps

My price list of U. S. postage stamps for the season 1905-6 is now issued. A copy will be mailed on application. My prices are the lowest in the country considering the quality of the goods. Give me a trial order. Your money refunded if you are not satisfied.

S. VALENTINE SAXBY,
 Dealer in U. S. Postage Stamps,
 ROCKFORD, ILL.

CARD COLLECTORS.

Send for our large price list of cards; also send 25c. for a beautiful set of Savannah view cards. We will mail set of 12 for postage. Stamps on application at 50 per cent. THE DIXIE STAMP CO., Savannah, Ga.

Do You Want to Sell?

I buy collections and job lots of all kinds of STAMPS. Send prepaid with lowest price and get cash by return mail. Bank references furnished if desired.

S. B. HOPKINS,
 1345 Clara ave., St. Louis, Mo.

Souvenir Post Card Dept.

Published each month in the interest of souvenir postal card collectors. Interesting notes always welcome. Address all communications, referring to this department, to The Post Card Department of THE PHILATELIC ADVERTISER.

Keen enthusiasm for picture post cards led a soldier in a garrison in the German regions of the Lake of Constance to throw into the water a bottle containing a written request that the finder might send him a picture post card. The bottle was picked up by the King of Wurtemberg, who immediately complied with the soldier's request.

Leather post cards are all the fad now. Undoubtedly the leather trust will advance the price of leather soon if the heavy sale of cards continue.

The following order, issued by the Postoffice Department to all postmasters, will prove interesting to all card collectors:

"In view of the large number of objectionable post cards recently deposited in the mails, the attention of postmasters is especially directed to that provision of Section 573 of the Postal Laws and Regulations reading as follows:

"All matter which is manifestly obscene, lewd or lascivious * * * will, when deposited in a postoffice, be withdrawn from the mails and sent to the Dead Letter Office.

"Under this rule every post card bearing a picture or language that is obscene, indecent or improperly suggestive should be immediately withdrawn from the mails and forwarded without delay to the First Assistant Postmaster-General, Dead Letter Office. If there is doubt as to whether a card is sufficiently objectionable to warrant its exclusion it should be forwarded to the First Assistant Postmaster-General, Division of Correspondence, for decision, in accordance with paragraph 2, Section 498, Postal Laws and Regulations.

Postmasters are directed to exercise all possible vigilance in the enforcement of this regulation."

The well-known painting known as "The Angelus" has suffered indignity through the ignorance of a certain well-dressed man, who entered a news agent's shop in England recently and asked for "that comic post card in the window.

Scarce Coins Cheap!

U. S. Half cents each	\$.22
" Large cents, 5 different.	.25
" " 20 "	1.25
" Eagle " 2 "	.10
" 2c piece 2 "	.15
" 3c " 3 "	.25
" Half dime, each 10c, 3 diff.	.25
" 20c piece, each	.45
" Isab-lla quarter, new	.75
" Columbian Half dollar	.55
" Half dollar, old type dated prior to 1830	.75
" Dollar, dated either 1798 or 1799, each	2.45
" Dollar Liberty seated.	1.75
" Lafayette dollars	2.00
" Lewis and Clark gold dollars each	2.00
Panama 2½c piece silver; the smallest coin ever issued, new, very pretty, only	.12
U. S. Fractional Currency, a set of 3c, 5c, 10c, 15c, 25c, and 50c notes, all new, the set only	3.00

I have coins of all periods and varieties. Large illustrated lists FREE.

I will also give 100 page coin book FREE to each purchaser of \$1.00 or more from above list.

B. MAX MEHL, Numismatist,
 FORT WORTH, - - - TEXAS.

Sensational Subscription OFFER.

We want 500 more subscribers by next January, hence this unusual but rare opportunity.

1 rare Spanish stamp cat. over 60c One 20 Word Exchange Notice

Both of the above given FREE with every 6 months subscription to the Philatelic Advertiser at the low price of 15c. The stamp is guaranteed to be genuine, in excellent condition and catalogues over 60c. Your 20 word exchange ad will be read by thousands, and alone is worth the price of the subscription. As for the worth of the paper, we leave that to you to judge.

The Philatelic Advertiser, Sub. Dept. ITHACA, N. Y.

UNITED STATES

25 different U. S. Revenues.	\$.14
20 different U. S. Postage.	.03
30 different U. S. Postage.	.05
60 different U. S. Postage.	.23
100 sets of U. S. (10 var.)	.38
1000 Mixed.	.09

ATLAS STAMP CO.,
 319 Evergreen ave., Brooklyn, N. Y.

Please mention THE PHILATELIC ADVERTISER when writing to advertisers.

FREE!**FREE!!****FREE!!!**

An unused set of Venezuela maps, 1896, cat. 42c. to each buyer. Orders under \$1 postage extra.

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1895, postage due, 1 to 50c. 45

Antioquia.

1902-03, 1 to 50c. (unused), cat. \$1.10 .25

Austria.

1900, 1h. to 4 kr., cat. 37c. 12

Costa Rica.

1892, 1c. to 10p. (unused), cat. \$2.56 .50

Honduras.

1878, 1c. to 1p. (unused), cat. 94c. 25

Nyassa.

1898, 2 1-2 to 300r. (unused) cat. \$1.93 .55

1901, giraffe, complete 60

Persia.

1889, 1s. to 5k. (unused) 25

Orders now booked for the 1906 edition of Scott's Catalogue.

Price, 58 cents, post free.

1,000 variety Foreign Postage Stamps for \$2.75, post free.

Price List free.

H. A. BLACKWELL,

Woodside,

New York.

SEND

Send for a selection of Stamps on approval, lowest prices and 50 per cent. commission. Write today.

F. A. BOESE,

Box 825, Des Moines, Iowa.

Good Printing

1000 Business Cards \$1.00

1000 Bond Letterheads 1.50

1000 xxx White Envelopes 1.50

1000 6x9 Circulars 1.00

Good Paper. Printed

same day received.

Cash with order.

American Printing CO.,

**2628 Washington Ave.,
ST. LOUIS, MO.**

with a young fellow and a girl and a wheelbarrow." The shopkeeper's surprise was unfeigned when he saw the card referred to was no other than a reproduction of Millet's masterpiece.

\$9.00 Is what it will cost you for a page adv. in the **Anniversary Number** Send now and secure choice page. Cash in advance. Thousands will read it.

\$100 GIVEN FREE

We will give \$100 for the best photograph sent us. The cash will be given the winner on Dec. 1st, 1905.

For each one that we receive we will give a dozen Souvenir Post Cards.

We want the photographs to make souvenir cards from.

100 Envelopes post paid
Note Heads post paid
Business Cards post paid
Statements post paid

25c

Printed same day received and prepaid. Price of Souvenir Cards, FREE. Address

**BETHEL PRINTING CO.,
BETHEL, MINN.**

THIS paper conducts a column on pre-cancels, so to be up-to-date you should have 50c orange 1902 precancels, Chicago, \$.22 or one of the following which include post

100 blacks, 1902	22
Rhodesia one shilling cat 20c.	08
U. S. Fletcher, No. 3906 cat 10c	04
50 var precancelled stamps	25
Cyprus 1890 piastre cat \$2	77
18 Orange River Colony cat \$1.80	62
32 Paraguay catalog 2-47	87
38 Uruguay catalog 2, 8	92
23 Siam catalog 2-87	62

I will register the above lot of 166 var for \$4.75 But don't forget I send precancels on approval.

**CHAS. E. OWEN,
King Wm., Va.**

FOR EXCHANGE—I will trade good stamps for street transfers. Address CHAS. E. COWELL, 63 Gould ave., Newark, N. J., for information.

STAMP EXCHANGE wanted with collectors.

LOUIS DEMARIS, Los Gatos, Cal.

GOOD BARGAINS in Indian relics, sea curios, old paper money, coins and antiquities of all kinds. Will buy, sell or exchange. Send for my new 8-page list. Will pay 1-7 cat. price, cash, for good stamps, cat. 5c. to 50c. each. CHAS. S. RYBOLT, Mulberry, O.

1 LB. POSTAGE STAMPS, 65c.; 2,000 faultless hinges, 10c.; 1,000, 7c. CHAS. E. FISHER, Taunton, Mass.

WILL EXCHANGE STAMPS with collectors having good stamps to exchange. Will send as good sheets to select from as I receive. F. B. STEDMAN, Warsaw, N. Y.

WANTED TO EXCHANGE, value for value, ALL COLLECTORS of post cards who send

their name and address to me on a scenic post card will have their name put in the big list of collectors I am getting up, and will bring them lots of cards. All who desire a copy sent to them when published, send 10c. H. C. JENNINGS, box 183, Valentine, Neb.

WANT TO SELL my collection of 750 different stamps and 300 album for \$2.00.

BODE FLORMAN, 2011 Elizabeth, Pueblo, Colorado.

CANADA KING 1-20c.
SET ONLY 10c,

Canada Queen, 20c., 7c.
10 different Roumania, 4c.
25 different British Colonies, 5c.
25 different unused, only 6c.
Post extra.

Exchange.—I would like to exchange cat. value for cat. value with all collectors having good stamps to trade. I have thousands of good stamps at between 1 and 40 cents to exchange. Also exchange precancels. Last month's ad. still good. J. E. DENNETT, member M. P. A., Arlington, Mass.

FIRST EDITION READY NOV 1ST

**The Picture Postcard
Annual and Directory**

Containing the names and addresses of picture postcard collectors, dealers, publishers, postcard printers, publications, societies and clubs in all parts of the world; also a large amount of useful and necessary information for picture postcard collectors; 80-100 pages. Names and addresses inserted free of charge. Send at once. Specimen advance pages with advertising rates, post free, on application.

**Price of Directory 15 cts.
Postage Free**

All remittances by money order. Foreign stamps refused. British stamps accepted, also British postal orders and money.

**Philatelic and Cartophilic
Printing Company**

Printers and Publishers

Rotherham, England

Stamp Collectors Make Use of your Duplicates

I would like to have several more of the medium class of collectors to send their stamps to me. I allow 4-5 catalogue value in exchange for all stamps sent me that catalogue at 4c. each and over, and 3-5 for those cat. at 2c. and 3c. each. For common stamps I allow 20c. cat. value per 1,000. Will give 25c. cat. value for 10 different precancels and 10c. cat. value for 100 different postmarks. Damaged stamps, reprints, etc., not taken. Send stamp for further particulars. Good stamps on approval at 60 per cent. to responsible parties. 3,000 die cut hinges for 18c. R. B. BACKIUS, 5,000 Franklin st., Philadelphia, Pa., Sta. "F."

Born Nov., 1904

One year old Nov. 1905

Special Advertising Rates

FOR

THE ANNIVERSARY EDITION.

In order that every dealer, whether large or small, should be represented in the Anniversary Number. We have made a reduction in the regular advertising rates, and for the Special offer the following:

1 page, 27 inches.....\$9.00
 1/2 page, 12 1/2 inches..... 5.00
 1/4 page, 6 3/4 inches..... 2.75
 Cash in advance. All ads must be in by the 20th.

BEAR IN MIND

This issue is in honor of one year's successful publishing of The Philatelic Advertiser. It will consist of from 12 to 16 pages, beautifully illustrated, and will contain only the best and most interesting reading matter. The circulation will be larger than that of any previous issue, going to over 2,400 interested collectors. Every collector we can obtain the name of will receive a copy of this number. The circulation will not be confined to the United States, but will go to every country in the world. Compare the above rates with any other similar publication and you will find them much lower. But the fact is, we want every dealer to become acquainted with the pulling powers of this publication and take this means to accomplish it. We can assure you that you never will regret having an adv in the Anniversary Number.

THE PHILATELIC ADVERTISER,
 Adv. Dept. ITHACA, N. Y.

Contract blanks FREE upon application.

Our Motto—"Honesty to All."

World Wide Circulation

Again! Again!!



I take the trouble to ask you to let me have your duplicates in exchange for mine. Why not? Drop me a line, anyway. I *not* devote all my time to exchanging "even up." I have moved, yet will continue "the same old story" next month.

Reference: Mr. Mintz.

ROBERT E. RAMSAY,
 136 Cannon St., Poughkeepsie, N. Y.

Standard Oil Stock

Did not pay so well this year, still we hope you can afford a few sets. ALL DIFFERENT, fine value.

10 Argentine, 5c.; 10 Greece, 5c.; 10 Luxemburg, 6c.; 14 Roumania, 8c.; 10 Bulgaria, 13c.; 10 Mexico, 4c.; 10 India, 3c.; 10 King's Head 5c. Postage extra.

50 U. S. and 1,000 Hinges, 14c

THE WABASH STAMP CO.

Terre Haute, Indiana.

FREE!

Five varieties Japan to all asking for fine app. at 60 per cent. discount; six varieties American Rapid, 12c.; 1,000 hinges only 7c.; 150 varieties foreign fine, only 12c. BEAVER STAMP CO., Beaver Dam, Wis.

Packet "G"

Contains 50 all different postage stamps from countries beginning with the letter "G," including Gold Coast, Gwalior, Guatemala, Greece, etc. Price, 20 cents, postage extra.

Our approval sheets are giving excellent satisfaction. You are cordially invited to give them a trial. We take your duplicates in exchange.

Persia, 1903, 1 sh. to 10 krans, inclusive, only 60 cents, post free.

Vernon P. Pierce & Co.,
 Manchester, Michigan.

FREE! FREE! FREE!
18 Amusing Comic Pictures Postpaid if you mention where you saw this Advertisement.

BURNETT'S COMIC POST CARDS.

Are CHEAPER than the CHEAPEST and more amusing than the BEST in the MARKET. All Original and Comical. No nude or objectionable figures. Prices, 10 for 15 cts., 20 for 20 cts., 30 for 25 cts., 40 for 30 cts., 50 for 40 cts.

Special Price to Dealers.

THE BURNETT POST CARD CO.
 Removed to 1448 Willard St.
 San Francisco, Cal.

1 CENT

buys the lot. 1 millimetre scale. 25 different foreign, 1 curious old Japanese postal card, 1 illustrated blotter, and our circulars. A sign 6 1/2 by 15 inches free to all our agents. Big commission.

ST. PAUL STAMP CO.,
 448 E. 9th St. ST. PAUL, MINN.

Souvenir Post Cards.

Ten different view cards from Troy, Albany, Schenectady, Saratoga, Glens Falls or New York for 25c., post free. Fifty different colored cards of famous actresses in attractive poses, 75c. Fifty different comic cards, 50c. Will exchange ten view cards from Schenectady for ten of any other city, value for value.

A. A. VAN WIE,
 Schenectady, N. Y.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,
 Box 340. Norwalk, Ohio.

Souvenir Postcards.

12 different Canada, 10c., 80 different, \$1; 12 different comics 20c, 100 different \$1.75; 100 different odds and ends, \$1; 100 different castles, scenery, mountains, paintings, etc., \$1.90; 500 assorted for retailing, \$3.25; 12 English 25c.; 12 Japanese, 25c.; 12 warships, 25c.; 10 Indians, 25c.; 12 actresses, 25c.; 12 ocean liners, 25c.; 12 cathedrals, 25c.; 12 moonlight, 25c.; 20 World's Fair, 40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6 Jerusalem, 15c.; 12 Toronto, 25c.; 12 Montreal, 25c.

Price list free. Thousands of varieties in stock; 5,000 mixed for \$25. Canada stamps wholesale and retail. Large stock bargains. W. L. ADAMS, Toronto, Ont.

FREE!

A stamp cat., 40c., given free to all who buy \$1.00 worth from our approval sheets. Reference required.

Spain, 1901, 2c., 1p., 11 var. cat. 26c. .08
 Japan, 1899, 5c., 1 yen, 15 var., cat. 49c. .16
 Austria, 1900, 1h., 2 kr., 15 var., cat. 30.09
 China, 1898, 1-2, 10c., cat. 24c.09
 Switzerland Jubilee, 5, 10 and 25c.08
 New Zealand, 1902, 1 sh., cat. 15c.05
 Transvaal, 1885, 1 sh., green, cat. 15c. .05
 British Guiana, 1889, 48c., cat. 20.07
 Corea, 1895, 50c., cat. 25c.10
ELITE STAMP CO., 6 Wooldridge
 ave., Cleveland, O.

Elite Stamp Co.,

6 Wooldridge Ave. Cleveland, O.

FOR SALE—1,000 var. stamps, \$2.25; 100 Australian stamps, 10c. A. G. MURRAY, 541 Ridge Building, Kansas City, Mo., Dept. 3.
 EXCHANGE WANTED with all countries in stamps against Indian; prompt reply; I desire philatelic literature. DANIEL G. BARBER, Azamgarh, India.

EGYPT and the HOLY LAND

Elegant Box polished Palestine Olive wood, made at Jerusalem, filled with clay from ANY SACRED SPOT in Palestine "El-kuds" (or Jerusalem) hand-painted on box in Hebrew accompanied by copy sworn affidavit signed by American Consul—1 dollar bill.

Flower Album, bound in Palestine Olive wood at Jerusalem, with 20 to 30 pressed and preserved boquets in NATURAL COLOURS of Holy Land flowers, with names of places, where gathered on each page, and "Jerusalem" painted as above—1 dollar bill.

Egyptian polished date wood box of sand from Great Pyramid of Cleopas at Gaza—1 dollar bill.

5 hand-painted embossed high art Oriental p. p. cards.

10 p. p. cards of mummies, fods antiques, etc., with names.

1 album, Oriental views, 1 Egyptian cabinet photo—all 18 pieces—1 dollar bill. Figures of sod Osiris taken from tombs, about 1 inch long, for watch chains, etc. (very scarce)—1 dollar bill.

Ancient Nile merchants' seal can be used today.

By reg. post for 1 dollar bill, Ostrich feathers, two from Cairo farms—1 dollar bill.

Ladies' selected handkerchiefs in real Indian silk and Maltese lace—two for 1 dollar bill.

Jerusalem stone needle cases carved as umbrellas, with picture of Mosque of Omar under magnifying glass in handle—1 dollar bill.

American prayer books, bound at Jerusalem in polished carved, inlaid, solid Olive wood covers with "Jerusa-

lem" painted or carved in—1 dollar 60 cents.

Camels tooth from Lybian Desert.

Mummy tooth from Karmak.

Cannibal tooth from Uganda.

Derwish tooth from Khartom battlefield.

French soldier's tooth from Alexandria's battlefield (1801).

All in good shape for mounting—any two—1 dollar bill.

Tobacco pipes made in and marked "Jerusalem"—1 dollar bill.

Ancient alysiman terra cotta lamps (old and used)—1 dollar bill.

10 cabinet photos, Eastern life and scenes—1 dollar bill.

Small scarab or good luck stone from mummy pins, either—1 dollar bill.

Our famous and unique illustrated catalogue of 300 items, facts, details, explanations and solid useful information, costs 25 cents, but goes FREE with all goods purchased.

ALSO FREE

to customers, complete set 9 latest unique Asiatic Trading Stamps, 1st issue unused, 52 1-2 cents face value, and their use and history in print. Used sets

scarce and cost \$1.50 per set. All goods post free.

American Emporium, largest curio

concern in the East. Highest bank and commercial references. Members of Society American M. O. M.

ANDERSON-NEARY, JONES & CO.

ALEXANDRIA, EGYPT.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

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Queer Official Doings.

BY L. HAROLD KJELLSTEDT, C. E.

It is a known fact that the German Postal Museum has no available appropriations for the extension of its stamp collection, nor have there been any funds devoted to that purpose in the past. Notwithstanding this, the Museum has acquired a considerable number of great varieties, not to mention the two "Postoffice Mauritius" stamps. It was said at that time that these varieties were obtained from a German dealer by turning over to him a corresponding value of rare duplicates of German and other stamps which had accumulated in the Museum. A time came when the debt of the Museum to aforesaid dealer amounted to 200,000 marks, and as a debt like that could not be paid off by means of any ordinary duplicates, it now appears that when the available supply of rare varieties became exhausted the Museum officials simply had some more *manufactured*. To the undoubted disgust of German philatelists, the matter went from rumor to proved facts, and for the purpose of clearing the unhealthy atmosphere the Berlin Philatelists' Club appointed a committee for the thorough investigation of the whole business. This committee, which was appointed in July, 1904, has finished its work and rendered a report, which is printed in the *Berliner Philatelisten Klub's Vertrauliche Mitteilungen*, No. 185. Besides the fact that the Museum officials have marketed a considerable number of "scarce varieties," which are nothing else than proofs or pickings from the printers' waste, or errors that never came into postal use, they did not hesitate to have reprints made of scarcer issues and even to create varieties that never existed. As an illustration of these, mildly speaking, undignified proceedings, we will relate a few items from the report referred to above.

In 1893 the Museum officials found in the safe of the General Postoffice 160 imperforate copies each of the 3, 25 and 50 pfennig values of the issue of 1889. These stamps, which can be considered as nothing else than proofs, were promptly appropriated and marked by the Museum people. In 1899 an imitation printing of these values was made, and the Museum requested a sheet of each *before they were perforated*. Regarding this "reprint," the report states that it was not even considered neces-

sary to use the *original plates* or to match the original colors. Thus the 3 pf. of 1889 is light brown and the reprint deep chocolate brown; the 25 pf. of '89 is yellow orange, while the reprint is red orange, and the 50 pf. of '89 is red brown, while the reprint is deep violet brown.

A stamp dealer was offered by a customer a 5 pf. stamp of the 1900 issue which was printed in a light prussian blue color. This stamp was referred to the State Printery and the Museum officials for their opinion, which was given to the effect that the color of the stamp had been changed from green to blue through chemical manipulations. But, in order to *show how the stamp really would look if printed in blue*, the State printery furnished a sheet of 5 pf. stamps printed in the same blue color as the 20 pf. The Museum people *marketed* about 20 copies from this sheet and have the rest on hand.

Before the stamps for the different colonies were overprinted all the different overprints were set up side by side and printed on a sheet of paper in order to judge of their appearance. This gave the Museum officials the idea of producing sheets of the stamps of the 1889 issue, and having the stamps on each sheet *overprinted with all the colonial overprints on one sheet*. No philatelist would be deceived by these "reprints" in sheets or blocks, but separated in single copies it would be impossible to detect their nature.

Of the Marshall Island stamps as well as of the other colonies the Museum people ordered several sheets of each value and *had them overprinted with an old, obsolete overprint*.

Twenty-five pf. of German New Guinea, 1897, and Marianna Islands, 1899, "occur" with inverted overprint. The State Printery received orders to turn over the waste and maculature to the Museum, and from this source came these precious inverts.

The 2 pesa value of German East Africa is found imperforate, and the reason is that the Museum *ordered* a few *imperforate* sheets of this stamp from the State Printery.

The items we have related are sufficient to indicate the little "irregularities" by means of which the stamp collection of a great government's Postal Museum is being built up. Comments are entirely superfluous and we will

only close with a single little question: What would we call a stamp collector who tried to get his stamps by similar methods? Who said *fraud*?

Philatelic Philosophy.

BY UNCLE PHIL.

No. III.

Just by way of preface I may say, that it is my firm opinion that several of the readers of this leaf will be declaring that I am the Editor or one of the backers of the paper before they have read ten lines of these "truths"—I say "truths" notes—that I expect to enumerate. In the first place this is the anniversary number of the Philatelic Advertiser. That is you readers get a larger amount of reading than usual and so much for your side of it. You will say—at least some of you—"Oh he's paid to write as an ad for the paper." But I am not. It is no more to my humble self if this paper survives or perishes than it is to you if a fly falls. Only I might add that I sincerely hope it will accomplish the former thing. Do you understand in the deep sense of what this means. It means from the first lookout that this paper born a year ago with that common title Vol. I., No. 1., has lived to a place in its going when a two can be added to one making Vol. I., No. 12. What has it accomplished? I am unprepared to go into and detail. On the surface it has changed ownership. And also bought another paper. It has advanced its ad rates—such an act only means flourishing condition. But now that I have said this I want to come nearer my point, for I have been guilty of degressing, what does it mean. It means that for the joy and few moments recreation Mr. Mintz has gone to the trouble and expense of running this paper one year. It shows us again that Philately has a purpose. It shows us that we can support a paper. That a paper that gives us a "square deal" can survive. But the struggle. These mortals—afore mentioned—who when given an inch take a mile have so belittled Uncle Sam's mail bags with worthless publications that it is harder now than before to get on the second class list. But this paper has accomplished it. Now what remains for the collector. For you? You must support it. The start has been made, the fact founded, but don't delay the child with

a man's toy. Don't be fickle. There should be at least sound minded collectors in the United States to keep this publication going. For we need it. You may say we do not. But why not? What have we in the way of philatelic publications. We have the king of weeklies—Mekeel's—we have to be sure another weekly—a tottering child as this paper just celebrating its first birthday. The Stamp Lovers' Weekly. Then we have our Perforator, a good monthly and one small but fair Philatelic Inter-Ocean, and I almost forgot but a new one has started the Chicago Stamp News. Then we have for the advanced class the American Journal of Philately and the Metropolitan Philatelist. What a shabby, shabby appearance. What a small amount of philatelic literature for thousands of collectors.

Where does the trouble lie? I think I can answer it. The American collectors are not like the American people.

They are not as progressive. They have not awakened to the fact that they should and to be a collector must subscribe to some philatelic paper. One of our great men once said, "If an American man be shipwrecked on a lonely island he would wake up in the morning and sell them a map of the place." Collectors of America wake up and buy a map of philatelic enjoyment—that is subscribe to some paper. If, as I have before admitted, and try hard, I pride myself on taking all the American philatelic publications with two exceptions. And for not taking these I have good reasons. A certain Mr. Kennedy scored Mr. Wylie and Mekeel's Weekly in the Perforator recently for dandying the collectors. He says Mr. Wylie should not slight the advertisers and so on. True, but what would be the use of the advertisers advertising if there were no collectors, no customers? His attack was groundless. The Editor has a hard road to travel, he must work hard, be buffeted here, struck there, and be on the move for advertisers and subscribers all the while. You may ask me how I know this. True I am not and never was an Editor. But I have looked up the second class rules, know something of American Collecting Public, and know the only way to cure our "dearth of philatelic literature" is to support the editors so "what you going to do when the rent comes round" will be a misnomer in this case.

Chronicle of New Issues.

WM. E. AULT.

BRAZIL—The current stamps are now appearing on paper watermarked Correio Federal Republica Dos Estados Unidos do Brazil, but only one or two portions of a letter shows on each stamp, about like our stamps now.

COSTA RICA—The American Journal of Philately reports a new provisional from this country the 20c of 1901 being surcharged Un Centimo—1c and 20c lake and blue.

GAMBIA—Another value has appeared on multiple paper. ½ d. green.

GERMAN OFFICES IN CHINA—According to The Illustriertes B. Journal "the establishment of the Mexican dollar as a standard of value upon the stamps of German Offices in China has resulted in a new issue of stamps." Those inscribed China have been surcharged with the following new values. 1c, 2c, 4c, 10c, 20c, 40c, 50c \$1, \$1.50 and \$2, and those in use in Kiaochan are the same design but with the above values instead of the pfennigs and marks.

GREAT BRITAIN—Gibbons Stamp Weekly reports that the 1½d, 2d, 9d, 10d, and 1s, values have appeared on the new chalk surfaced paper mentioned last month. Of its colonies Hong Kong and Trinidad are beginning the use of this same paper. This will be the last time I will make mention of this paper. As I do not believe it is hardly worthy of separate listing except for specialists. As used copies can seldom be distinguished from those printed on ordinary paper and very few collectors collect unused stamps only.

GOLD COAST—Another value has been added to the multiple paper set. 3d, violet and orange.

NORTH BORNEO—The postal authorities have been holding a "clearance sale" in this colony and the following "bargains" are offered—surcharged of course:—

4c on \$2.00 dull green.

4c on \$5.00 mauve.

4c on \$10.00 brown.

SAN MARINO—On account of a change in the Italian postal rates, a provisional has been found necessary for this state:—

15c on 20c brown orange.

SWITZERLAND—Two stamps have appeared on a new watermarked paper, the watermark being the form of a Greek cross:—

25c blue.

30c red brown.

TRANSVAAL—The postal authorities have evidently found the bi-colored stamps too expensive as the ½d, and 1d, are now coming in one color:—

½d green.

1d. carmine.

TURKEY—On Sept. 1st an entire new series consisting of regular adhesive, newspaper and postage due stamps were issued, according to The American Journal of Philately:—

5 pa. ochre.

10 pa. dull green.

20 pa. carmine.

1 pia dull blue.

2 pia gray.

2½ pia violet.

5 pia blue.

10 pia salmon.

25 pia green.

50 pia deep violet.

Newspaper—surcharged same as 1901:—

5 pa. ochre.

10 pa. dull green.

20 pa. carmine.

1 pia dull blue.

2 pia gray.

5 pia blue.

Postage due:—

1 pia carmine.

2 pia carmine.

Rare British Stamps.

A French newspaper reader, who had requested the infallible Paris editor of his choice to indicate a few of the rarest stamps in the world, has received a response which, though it will doubtless be trite enough for collectors, may be of sufficient casual interest for the ordinary reader, if only as indicating the preponderant position occupied by British stamps among the tit-bits of philately. Out of twelve stamps quoted, seven are of British Colonies, four of them heading the list. The seven are: Guiana, 1856, 1 cent, red; Guiana, '850, 2 cents, rose; Mauritius postoffice, 2d., blue; Mauritius postoffice, 1d., orange; Canada, 1851, 1s., black; New Zealand, 1872, 1d., brown filigree; Natal, 1857, 9d., blue.

Mekeel's Weekly Stamp News of Boston has moved from their office at 355 Washington street to the Kast building, corner Washington and Hanover streets.

Recollections.



WELLINGTON BREZEE.

Recollections? Yes, that is the word. Stamp recollections did you say? Then they certainly must be pleasant in their entirety, for they are associated with a pastime which begets pleasure of the true kind; the pleasure of kindred hearts; the pleasure of things which do not depend on pomp and glitter for their fascination and the pleasure of the pleasure itself.

I well remember, when I had been collecting but a short time, that I went one evening to see a collection, part of which was for sale. The part in question was the U. S. revenues. I was a beginner at the time and knew but little about stamps. But, while looking them over I noticed a large stamp which was new to me. Of course I was somewhat excited, but I tried hard not to show it and kept leafing the album over and over again, but somehow I would come back to that stamp every time I turned the pages. It was the 50c. prop., and appeared to be a pretty good copy. I knew it must be quite a valuable stamp, and after much bargaining I purchased the entire lot for two dollars. I was in high glee just about then and could hardly wait until I could get home for a closer inspection of my bargain. Well, I arrived home, and after looking up the catalogue value of the 50c. proprietary I was in the seventh heaven of delight. I decided it needed washing, and as I was quite an expert at that branch of the business I put it in water to soak. It soaked. Oh, yes, it soaked, and soaked right apart where it had been mended. Shades of the poets, if I was ever disappointed it was then. But, of

course, I got over it and mended the stamp again, and still have it in my collection, and I shall keep it until I can get a better copy—if I ever can. At least I got my money's worth.

Among the many requests of much literary and enlightening worth which I occasionally receive is one which came to hand a short time ago from North Carolina. It was scrawled all over a sheet of paper in lead pencil type and voiced the very modest request that the writer would like a nice selection of unused Canadian and U. S. stamps on approval—high values in blocks of four. He is still waiting at the present writing.

I well recollect the first long U. S. revenue which came in my possession. It was the one-dollar lease and a fine copy on the original paper. I was highly elated over my find and could hardly wait until I could get home to show my prize. I had no catalogue as yet, and so I proudly showed my wonderful find to my mother who had collected a little herself at one time. She informed her dutiful son that the stamp in question was worth about five cents. Paradise lost! In my imagination I could see my John D. Rockefeller schemes for making money fading away in the distance, and the cold, sordid fact that I was an uncommonly common mortal stood out with greater prominence than ever before as I went out to split the wood for the evening meal, shorn of my Sherlock Holmes proclivities for the finding of rare and valuable stamps.

When the Spanish-American War gave us the possession of the Philippines my brother-in-law was assigned to hospital corps duty in those islands, and subsequently was attached to the Ninth Infantry regiment, which took part in suppressing the Boxer uprising. After the war was over he sent us many curios, and my prize was a complete set of Japanese postage stamps. Visions which abide only in the mind of the true collector grew brighter at every inspection of my Japanese collection. But not for long did I live in an enchanted world. At this time I knew nothing about the forgeries of these stamps. But there came a time when I was initiated into some of the mysteries of philately. In one of the weekly stamp papers an article appeared on the for-

geries of Japanese stamps, and would you believe it, I found that mine were for the most part illusions. There was one thing in my favor; they did not cost me anything. My brother-in-law told me a long time afterward that he purchased them in the harbor of Nagasaki for the large sum of 50 cents for the complete collection.

It is very pleasing to me to bring to mind these recollections of other days, for the scenes have shifted to other fields, where the buoyancy of the spring-time of life is yielding to the placid ways of golden summer time. Then we reflect upon the many little events which have occurred in the past which, though a disappointment at the time of happening, have become a never-ending source of amusement to us when we behold them in their true light and ourselves as the victims of circumstances in which we unwittingly played the leading part.

Electric Post.

The authorities of the General Post-office have under consideration the utility of the new postal scheme. If the method is adopted, it will undoubtedly be the most wonderful development seen in Great Britain since the introduction of railways. The inventor of this novel method, which is termed the "Electric Post," is Count Piscicelli Taeggi, an engineer, and a well-known figure in Naples. The Italian Government has granted him a concession for the working of his system between Rome and Naples. Already a syndicate has been formed to "run" the invention, the majority being, it is understood, British capitalists. Count Taeggi's system is worked entirely by electrical power, and by its means a letter could be posted in London and delivered in any provincial city before an hour had elapsed. If, therefore, the electric post proves practical, it would be a keen rival to the telegraph. In a nutshell, the suggested system is an electrical aerial railway, with letter-boxes instead of carriages. The adoption of the system would do away with mail trains, letter carriers and sorting clerks, and Count Taeggi claims that the British Government would effect a vast saving by the introduction of his ingenious invention.

Rise and Fall of Stamp Societies.

H. D. MUNGER, EX-PRESIDENT OF M. P. A.

At the last convention of the Metropolitan Philatelic Association, one evening the subject of stamp societies was brought up before a few of the members present. The philatelic experiences of each member contributed to form one main deduction, namely, that no society could live without officers who were both energetic and thoroughly upright. During the discussion an informal straw count was made of the number of dead and defunct societies since 1900. Somewhat over forty were included, and I myself produced membership cards in twelve societies no longer existent. There is a reason for everything, and for this assuredly if for anything. However, the real seed of the evil has not yet been agreed upon. In the same manner that too many stores of one kind cannot prosper in a limited area, likewise too many societies with philately as the kind and a limited or unlimited area cannot live. Thus we see the constant weeding-out process, the birth and death of new societies which come and go as ephemeral insects. It is manifestly a survival of the fittest. We stand today where two great national societies in America hold the foreground. The rest that back in 1900 flourished are either gone or dwindled into insignificance by the two leaders.

Mr. Crandall in a recent number of Mekeel's Weekly discussed the question of "Do We Need More than One National Society?" He has touched the subject in a fair-minded way, and we conclude that his suggestions are right. My opinion is that the number of local societies is too small, the more we have the better for philately, but this axiom is conversely applied in the manner of the major national societies. I consider that the two now most prominent can live and exist in harmony, but a birth of others would be the death of either the old ones or the new. That is, an increase cannot be made. We do not need it; we cannot stand it; philatelists cannot support it.

In conclusion, we may take the lesson from the checkered careers of our philatelic writers, that there is no neces-

sity for a society unless it is a local or special one dealing with some new branch. The national societies have all come under the ban, and a society that was started now would have a hard time to gain members anywhere. By experience we have learned a lesson, and the result is that few societies will probably be launched for some years. The reaction is all powerful, and at present it is a venturesome person who would cast out a new society in the face of practically common opposition.

Stamp Talk.

BY LEON V. CASS.



The long evenings and cold dreary days of late fall are with us again and if it were not for our stamps we would find many tedious hours to while away as best we could. Remember that we have the best of the non-collectors and you will not mind the occasional smile of derision which the non-collector in his ignorance gives when stamps are mentioned by one of our fraternity. Did you ever clean a dirty stamp? It is not an easy job unless you are an adept at the business, but one method I use is easily learned. Take a small piece of stale bread and compress it in your fingers (be sure your hands are perfectly clean, and then rub the bread over the soiled stamp and I am sure you will be surprised at the result.)

Now that the stamps of the British Colonies are to be printed on chalk surfaced paper there is a greater demand for the multiple watermark varieties than there was a few months ago for the crown and single C. A. watermark.

Of course there will probably be a few varieties that will prove to be scarce and command a good price, but as an investment I do not hold to new issues as a rule. There are a larger number of stamps used now than ever before

and therefore a stamp in use now for ten months is generally nearly as common as an old issue that was in use ten times ten months. There are more collectors now too and thus more stamps are saved.

Speaking of old issues reminds me of the old issues of Prince Edward Island, old German states, 1880 issue Venezuela, etc. Some collectors wonder why these stamps are comparatively cheap. The reason is very simple, the remainders have been sold to dealers at a small fraction of their face value.

Remainders are just as collectable and interesting as any stamps and the dumping of them on the market enables many collectors to possess varieties they could not otherwise obtain but they are not a very good investment as a rule.

It is advisable when buying old issues for an investment to ascertain if possible as to whether there are any old issues in the hands of the government that are liable to be dumped on the market at some future time.

There are some remainders of absolute issues of St. Helena on the market. They are very lightly cancelled by the government and all the varieties I have seen so far are cancelled in red ink. Can any one tell how many there were of each variety sold and how many varieties there were? They make a very handsome page in our albums any way if they do make speculators who were holding some of them for a rise in price look sick.

Moral—Collect for pleasure and let the profit take care of itself.

Rare Additions.

(Special to The Phil. Adv.)

John F. Seybold, the famous collector of original covers, has recently added the following rare stamps to his already magnificent and valuable collection:

St. Lucia 1863 No. 12 Hd Yellow Block of 6 used on cover.

Spain 1853 12 Cuartos Lilac Block of used.

Ceylon 1857 8d Bro and 1d Blue used on entire original cover.

Ceylon 1857 2d Green Block of 4 unused.

U. S. 1857 24c 10-10-3c-1c all on one cover.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 15th of each month.

L. M. MINTZ, : : : Editor.
L. M. MINTZ, Publisher.

Associate Editors:

Charles Alcides Dubois, Miss M. S. Hill.
L. Crandall, Wm. E. Ault.

SUBSCRIPTIONS.

One year.....20 cents
Six months.....10 cents
to all parts of the world.

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5 inches.....2.40
9 inches.....4.10

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EXCHANGE COLUMN.

12 words.....5 cents
50 words.....20 cents

Cash in advance.

Forms close 10th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.

Editorial.

One of the most noteworthy movements ever undertaken by any philatelic society is the formation of the National Stamp Committee, as the result of action taken at the last convention of the A. P. A. Briefly stated, the object of this committee is to install a broader idea of philately among the general public. The committee hopes to accomplish this result through articles of general philatelic interest, inserted in various periodicals, circulating mostly among non-collectors. As an incentive to secure the necessary aid of philatelists, the committee offers prizes of \$10, \$5 and \$3, respectively, to the three persons sending into the secretary the largest number of newspaper clippings of stamp interest, whose insertion has been the direct results of their efforts. If this movement is accorded the general support of philatelists of this country, the good that will be accomplished is inestimable. The leading dealers and collectors of this country have already generously contributed towards the initial expense of commencing this campaign, and the only thing now lacking is the support of the entire collecting public of this country.

The committee comprises the following well-known philatelists: Mr. C. F. Rothfuchs, chairman; Mr. W. O. Wylie,

secretary; Mr. E. M. Carpenter, treasurer; Mr. J. M. Bartels and Mr. F. Putney, Jr.

With this issue we commence our second volume and second year of publication. To those who have made this paper possible, by either subscription or advertising, we desire to express our thanks. By your help and co-operation we have made THE PHILATELIC ADVERTISER one of the most prominent and renowned philatelic journals in the United States.

During the coming year we will endeavor to enlarge the paper to 16 pages and make it in all respects a paper of which philately may be proud. Only the best of literature will be used, and correspondents will be secured in every country where there are any philatelists at all to furnish our readers with news concerning philatelic events and new issues.

We have but one hope, and that is that by next November every philatelist in this country will be a regular subscriber to THE PHILATELIC ADVERTISER.

The following contributors have been appointed associate editors: Charles Alcides Du Bois, Chaux-de-Fonds, Switzerland; Miss M. S. Hill, Scarborough, England; Lynn Crandall, Ithaca, N. Y., and William E. Ault, Jeffersonville, Ind. The office is purely honorary and denotes efficient literary work upon the part of those who have been elected.

Hereafter contributors will be elected to this office by the vote of our readers, who will be entitled to vote for two members out of a list printed in this paper every three months. The next election occurs January, 1906.

Owing to heavy work, Mr. J. A. D. Park was unable to furnish us with an article this month, but wishes us to state that he will surely furnish one for the Christmas number. Mr. Park is one of philately's most ardent workers, and his articles always prove interesting to all classes of philatelists. Very few philatelists have gained the popularity that Mr. Park has, he being president of the Pacific Post Card Exchange and member of the M. P. A., A. P. A. C. P. S., the Esperanto speaking collectors of the world.

We welcome to our ranks Vol. I, No. 1, of the Philocartist News and Camera Craft, a publication edited by Mr. Clarence G. Dalton of Stillwater, Okla. The number consists of sixteen pages, and contains much interesting reading matter for the post-card and camera fiend.

The Esperanto Speaking Collectors of the World.

American Branch—Founder and President, Wm. G. Adams, 309 S. 27th avenue, Seattle, Wash.

Executive Committee—W. G. Adams, Wash.; L. Crandall, N. Y.; A. G. Beaman, Ills., vice-president; J. A. D. Park, sec'y-treasurer pro tem, 510 Delaware avenue, Buffalo, N. Y.

First Monthly Report.

Members since organization:

1. W. G. Adams, Seattle, Wash.
2. J. A. D. Park, Buffalo, N. Y.
3. A. G. Beaman, Chicago, Ills.
4. Lynn Crandall, Ithaca, N. Y.
5. L. M. Mintz, Ithaca, N. Y.

As space in this anniversary number is somewhat limited, for further information I must refer those interested to an article in the edition of this paper for August. The Moral, and we hope the active support of all those in this country interested in the international language, is assured us; but it must be understood that we welcome not only Americans. We venture to hope that this new organization, while not precisely "filling a long felt want," covers a field occupied by no other society. Advantage of membership must be apparent without any long explanation. Provided they have a working knowledge of Esperanto, it is not necessary for members to be familiar with any foreign tongue; and this is invaluable in exchanging stamps, coins, postcards, philatelic literature, etc., with foreigners. We offer exceptional opportunity to all collectors, no matter of what, who exchange at all extensively. In addition a free grammar is willingly furnished to all not as fluent Esperantists as they would wish themselves. Dues \$1, no further obligations. Blanks now printed in English and will shortly be in Esperanto for the benefit of foreigners. When 20 or more members are secured, the association guarantees to publish its own journal, with parallel columns in French, English and Esper-

anto. Until that time the "Advertiser" has been engaged to act, with prompt service promised.

This Prospectus we feel sure will appeal to many—to some merely as a business proposition. I shall be glad to give prompt and personal attention to any communications on this subject.

J. A. D. PARK,

Nov. 3, 1905. Write for a blank.

Notes of Interest

BY

MISS M. S. HILL.



The cynic who sees good in nothing, or the miser who prefers to hoard his money may ask, anent stamp collecting, "*cui bono?*" To these we can reply that, were it not from various inclinations and motives for research and enterprise among certain persons there would be little for the cynic to criticise and condemn, or less chances for the money grabber to accumulate his beloved wealth, and that from the principle of "*ex nihilo nihil fit.*" The study of stamps ranging over such a vast area of knowledge—and knowledge is power—the philatelist must of necessity be more able to compete with his fellow men in his struggle against the world than would another whose mind was less developed and enlightened. One can almost see the cynic in his mind's eye as he answers, "True; but cannot books impart all the necessary knowledge, and more?" to which can be said: "Yes; but as pointed out in advancement of the study of philately being more extensively developed than numismatics, it lies within the reach of few to purchase the books, and even fewer the coins from which such information may be gleaned, whereas stamps may be purchased so cheaply, and thus occupy the place of a library in miniature, those having access to the free libraries of our large commercial cities being but a small percentage. To the miserly, who always have their all-absorbing god before their eyes the thought of purchasing anything beyond the necessities of life without a recompense, or, possibly—oh, terrible idea!—to have to sell again at a loss is too insane a matter even

for a moment's consideration, their miserly tendencies precluding their deriving any mental pleasure or benefit, and effectually marring their judgment, thus preventing their purchasing such stamps as may remain at a standard value, or may, as has been proved publicly by recent stamp auctions, increase in value in such proportion, as even to render them an excellent and desirable investment. The keen philatelist must be quick of perception and possess powers of discernment beyond the average man, and these should recommend him above his fellows; for the minute differences which afford varieties to the philatelist, and on which so often depend the difference in the values of stamps, are of such an apparently insignificant nature, as to pass unnoticed by the careless or unobservant, and in many cases it is only by these minutiae that genuine stamps can be distinguished from forgeries; for philatelists have to contend against forgers, even as numismatists were duped by "Paduans," and more recently by the excellent imitations of the notorious "Becker," to say nothing of the "smashers" and "coiners" who frequently figure in the police courts.

Collectors of coins should know that the use of acids in cleaning dirty stones will ruin them practically, as it eats into and roughens the coin and destroys the clearness of the design. Then if the coin is polished, this roughened surface is worn away. Simply wash the coins in soapsuds and wipe them dry.

The trials of the president of such a troublous republic as Hayti have their humors as well as their serious aspects. In a little book just published "The Postage Stamps of Hayti," by Fred J. Melville (Nissen) we learn that when Hayti joined the Postal Union, in 1881, its then president, General Salomon, objected to his own portrait being placed on the stamps, so a local artist was commissioned to design a female head representing "Liberty." But the people mistook this for a portrait of Mrs. Salomon and objected. They said, "The president would not have his portrait on our stamps, but he put his wife's on instead. That is not what he was asked for." Salomon was finally bound to admit that the likeness, by a singular co-

incidence, was very marked, and at last agreed to the portrayal of his own features on the issue of 1887.

But the position of President of Hayti is a very unstable one, and is fraught with much danger. Shortly after the new stamps were issued Salomon's enemies began to get the better of him, with the result that he fled from the country grievously wounded. His enemies, who now came into power, could not afford to print a new series of stamps right away, and they did not care to use the stamps with the portrait of the deposed president. This difficulty was got over by using the Salomon stamps just as they were, but affixing them to the envelopes upside down. By this device all concerned were satisfied, and from that time forward all letters bearing the stamps the right way up were said to have been charged double postage on delivery just as though no postage had been paid.

A real bargain in picture post-cards may be had from Messrs. Taylor & Co., Clifton Mount, Rotherham, England, who mail you free 100 beautiful view cards for the small sum of one shilling and sixpence. A beautiful little catalogue of curios, post-cards and stamps is issued by Miss Florence E. Fuller, box 2459, San Francisco, Cal., and is well worth perusal by the many thousands of readers of THE PHILATELIC ADVERTISER.

The jubilee of the penny postage reform of 1840, which introduced to the world that adhesive postage stamp so interesting to philatelists, which happened on the 10th of January, 1890, was celebrated by the officials and staff of the General Postoffice, London, by a dinner, at which the Postmaster-General presided, and to which all the past Postmaster-Generals were invited. These included the Duke of Rutland, the Duke of Argyll, the Marquis of Huntingdon, Lord Stanley of Alderley, Lord Emly and Mr. Shaw-Lefevre. The dinner was given on the 15th inst., and was followed at a later date by a public function to celebrate the same occasion.

Advertisers obtain paying results by advertising in the
Philatelic Advertiser.

Coin Column.

C. F. CLARKE.

The first American numismatist that there is any record of was Alfred Bowditch, who resided in Boston in 1772.

Prince Ferrani of Paris has one of the finest collection of coins in the world. The total value is estimated at \$1,700,000.

Many people do not understand the meaning of numismatic terms. Here are a few that may be a help to some: Field means the blank space forming a background for the design. Fillet head means the pattern in which head is tied with a band. Legend means the inscription. Flowing hair means the pattern in which hair on Liberty head is unconfined. Dies usually refer to the thickness of coins, as thick die or thin die. Obverse means the head or face of a coin.

There are 817 varieties of the large American cent.

E. Ottinger of Cincinnati claims to have a genuine 1804 silver dollar. He values it at \$20,000.

Mormon coins of Utah coined under the direction of Brigham Young do not come up to the United States mint standard; the \$20-gold pieces only weigh \$16; the \$10-pieces, \$8, and the \$2.50-gold piece weighs \$2.40.

An 1802 one-half dime, 15 stars, is worth \$20.

Valuable Gems Sent by Mail.

A package containing \$2,500,000 worth of diamonds was recently sent from Cape Town, South Africa, to London for the small sum of 75 cents. Nothing about the package denoted its value, and none were aware of its value save the sender. No more care was taken with it than an ordinary package, but it reached London as safe as if it had been sent in an iron casket.

FORMS FOR THE

Christmas Number

Close the 22nd of December.

An early copy means a choice position.

Testimonial.

Mulberry, O., Nov. 12, 1905.

THE PHILATELIC ADVERTISER:

Gentlemen:—You can repeat my ad. in October issue in the November issue. I enclose you — per your bill to pay for October advertising.

Have received many answers to my October ad., and find your paper to be a good puller, and wish you much success. Yours very truly,

CHAS. S. RYBOLT.

European New Issues.

BY C. A. DU BOIS.

Belgium.—A new type with following values: 10c., rose; 50c., gray; 1fr., yellow; 2 fr., violet; 20c., greenish; 25c., blue; 35c., red.

Norway.—Because of the separation with Sweden, the 1, 1-2 and 2 kr., with the figure of the King, have been replaced by the following provisions:

1 kr., in green on 2 sk. yellow of 1867; 1-2 kr. in blue, and 2 kr. in carmine on the same.

Roumani.—Change in colors.

1b., black; 1l., green and black; 2l., brown.

A new series has just been engraved for Italy, representing various scenes of the country, mountains, lakes, etc. The series is not yet in use, but I have seen specimen copies received from the postmaster.

The Swiss Government has in preparation a new series to replace the old series of 2, 3, 5, 10, 12, 15 centimes in use since 1881. The design is not yet determined, but in accordance with a decree of the Federal Council three prominent artists have been asked to submit designs, receiving as compensation 500 fr., or about \$100, while the design finally adopted will be awarded a prize of 700 fr. or \$200.

The designs must be submitted to the postmaster before Oct. 15, 1905, and the stamps will be put in circulation at once. Specimen copies will be sent as soon as issued.

Special Warning.—The Union of the Swiss Philatelic Societies at their last meeting, held during the summer, warned all dealers or collectors anywhere in the world to watch out for Ed. Breguet, Jr., Chaux de Fonds, Suisse, and not to send him stamps or money.

Here and There.

J. A. D. Park, one of philately's most ardent workers, is now in Pottstown, Pa., tutoring pupils in ancient languages.

H. D. Munger, who was formerly president of the Metropolitan Philatelic Association, is now studying journalism at Colgate College, in Hamilton, N. Y.

In Paris the Postoffice Department is now using several electric mail wagons, which are designed to transport the mail in larger quantities and at a greater speed than the old horse-drawn vehicles.

Lord Stanley stated in the House of Commons that it has been decided to establish a marine postoffice on the liners plying between England and the United States. The mails will be sorted at sea by a force supplied by the postal authorities of the two countries.

A man who carries the United States mails seven and a half miles daily to a small railway station near Washington is paid at the strange rate of one cent every four years. He accepts this low remuneration because the contract enables him to display "U. S. Mail" on his carrying wagon, and thus attract passengers.

The monks at the hospital of St. Jean de Dieu, at Ghent, have in their leisure moments decorated the walls with gorgeous landscapes, glowing with color and full of life, formed entirely by means of the postage stamps of all the nations of the world. Palaces, forests, streams and mountains are represented, butterflies flit about in the air, birds of beautiful plumage, innumerable animals, find places here and there. The pictures are most artistic, in the style of Chinese landscape gardening, and already between 9,000,000 and 10,000,000 stamps have been used.

SPECIAL.—Wanted, pre-cancelled stamps in any quantity. Send on approval with lowest price. Bargains in pre-cancels: 50 var. 25c., 100 var. 75c.; 50-cent orange, 1902, pre. Chicago, 22c.; set of 9 var., 1902, pre. Chicago, 20c.

Whether you are a beginner or not, I can offer you some bargains in my net approval books of the above. Quality is fine; try them. CHAS. E. OWEN, King William, Va.

Watch this Corner!! COINS ON APPROVAL.

Foreign Stamps, all kinds, on approval, only 66 2-3 per cent.
 50 fine Unused Foreign, all different, only23c
 10 fine Unused Foreign Post Cards, all different, only.....15c
 12 fine Old Broken Bank and State Bills, all different, only.....25c
 Hard times tokens, fine silver half dollars, large copper cents, Indian relics, sea curios and old things of all kinds, etc., etc. Send stamp for fine, new large 8-page price list.

Chas. S. Rybolt,

"The Relic Man and Stamp Fiend."
 Box 14, Mulberry, Ohio.

BARGAINS

IF YOU WOULD LIKE TO GET STAMPS AT BARGAIN PRICES, YOU SHOULD ACQUAINT ME OF THAT DESIRE. I HAVE GOOD STAMPS IN A CONDITION FOR SALE AT PRICES WHICH WILL MAKE 50 PER CENT. DISCOUNT. LOOK LIKE EXTRAVAGANCE. DON'T FORGET REFERENCE.

W. E. AULT,

JEFFERSONVILLE, INDIANA.

United States Postage Stamps

My price list of U. S. postage stamps for the season 1905-6 is now issued. A copy will be mailed on application. My prices are the lowest in the country considering the quality of the goods. Give me a trial order. Your money refunded if you are not satisfied.

S. VALENTINE SAXBY,

Dealer in U. S. Postage Stamps,
 ROCKFORD, ILL.

WHOLESALE

10 sets Chili Tel. 3 var10
 10 sets 98 Revs. 1c to \$1 inc.17
 10 1c prop. Revs. 61 cat. 5c each10
 10 M metre scales10
 2c extra for postage. Dealers write us, we have a fine offer to make.

ST. PAUL STAMP CO.,

448 E. 9th St., ST. PAUL, MINN

XMAS AND NEW YEAR POST CARDS

We have a very fine line of these cards all lat est imported designs, nearly 100 varieties, put up in sets of 12. Embossed for 50c., unembossed 35c. Special prices in larger quantities. Samples 10c.

The Dixie Stamp Co., Savannah, Ga.

PRECANCELLED STAMPS.

Hundreds of Collectors are saving them why not you? Have 300 sheets ready to send on approval containing many rare and dated varieties. Will pay cash for large or small lots, let me hear from you.
D. C. NEEFUS, Hudson, N. Y.



I send collection or selections of coins and paper money on approval to responsible collectors. It is the most satisfactory way to purchase coins.

Whether beginner, amateur or advanced collector, I can interest you.

Large illustrated list FREE.

B. MAX MEHL, Numismatist,
 FORT WORTH, - - - TEXAS.

FIRST EDITION READY NOV 1ST

The Picture Postcard Annual and Directory

Containing the names and addresses of picture postcard collectors, dealers, publishers, postcard printers, publications, societies and clubs in all parts of the world; also a large amount of useful and necessary information for picture postcard collectors; 80-100 pages. Names and addresses inserted free of charge. Send at once. Specimen advance pages with advertising rates, post free, on application.

Price of Directory 15 cts.
Postage Free

All remittances by money order. Foreign stamps refused. British stamps accepted, also British postal orders and money.

Philatelic and Cartophilic
Printing Company

Printers and Publishers.

Rotherham, - - - England

50c PER INCH

\$2.40 for 5 inches.
 \$4.10 for 9 inches.

Don't fail to have an adv. in the Christmas Number. Forms close the 22nd of December.

You Can't Afford

To do without the
Simplex Mount

To protect your good ones

IS YOUR
COLLECTION GROWING?

If so a CARD SYSTEM is the best method of keeping it in order.

THE BEST TIME TO BEGIN

is when you re-arrange any special country. Do it then and

Do it Right

by adopting the card system and using

THE SIMPLEX MOUNT
SIMPLEX MOUNT CO.
WELLESLEY, MASS.

California's handsomest sparkling wild flowers, collectors of beautiful picture cards; send a dime for samples and catalogue of Cal. view cards; discount to the trade.

SOUVENIR CARD CO.
 1104 Market St. SAN FRANCISCO, CAL.

J. KUHN, Jr.

Stamp Dealer,
 GRONINGEN, HOLLAND.

Specialty: Holland and colonies. Wholesale and retail lists free.

Great Bargains, Are They Not?

In order to distribute our new 40-Page 1905 Wholesale and Retail Catalogue which is free, we offer the following at special prices.

Not over one of each sold to one person.

5 diff. Newfoundland.	.08	200 diff. Foreign.	.10
10 " " "	.10	500 " " "	.80
30 " " " fine, 1.00	1.00	1000 " " "	3.00
20 " Spain.	.03	2,000 " " "	10.50
50 " " "	.00	Very fine lot. A big bargain.	
100 " Australia.	.18		
100 diff.	.00	15 diff. Japan.	.03
200 " " "	3.00	40 " " "	.25
14 " Sweden.	.02	10 " Persia.	.04
30 " " "	.10	2 " " "	.22
10 " Canada.	.01	10 " Turkey.	.03
25 " " "	.10	20 " " "	.10
10 " Straits.	.08	10 " Uruguay.	.07
50 " Fr. Colonies.	.25	20 " " "	.25
40 " Hayti.	1.00	15 " Brazil.	.25
10 " Hong Kong.	.10	40 " Argentine.	.40
10 " Brazil.	.05	8 " Hawaii.	.30
50c. U. S. 1895.	.06	10 " Luxemburg.	.06
100 " " "	.45	3 " Samoa.	.06
50 diff. Br. Colonies.	.08	100 " S. America.	.50
100 " " "	.45	50 " Africa.	.30
100 " Foreign.	.03		

Postage 2c extra. Remit in unused stamps or Money Order. All above in good condition.

Marks Stamp Co., Toronto, Canada

Largest Stock of Stamps in Canada.

\$100 GIVEN FREE

We will give \$100 for the best photograph sent us. The cash will be given the winner on Dec. 1st, 1905.

For each one that we receive we will give a dozen Souvenir Post Cards.

We want the photographs to make souvenir cards from.

100	Envelopes post paid	25c
	Note Heads post paid	
	Business Cards post paid	
	Statements post paid.	

Printed same day received and Prepaid. Price of Souvenir Cards, FREE. Address

BETHEL PRINTING CO.,
RETHEL, MINN.

Don't Pay Half Catalog

prices for your stamps. My approval sheets contain a fine line of stamps marked at prices 10 to 60 per cent. below current catalogue prices, and I allow 50 per cent. discount from marked prices. Send reference for a trial selection and receive TEN ALL DIFFERENT AUSTRALIAN STAMPS, CAT. 30c. FREE. Mention where you saw this ad. when writing. Address

LEON V CASS,

LENOX, PENN.

Business Established 1897.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,

Box 340. Norwalk, Ohio.

UNUSUAL BARGAINS

All stamps in perfect condition. Unused stamps guaranteed genuine. Orders under \$1.00 postage extra.

*Means unused.	Cat. Price.
U. S. 1895, 1 to 50c.	.26 .10
U. S. postage, due 1895, 1 to 50c.	1.03 .40
*Argentina, off 1901, complete.	.84 .25
Austria, 1900, 1h. to 4 kr.	.37 .10
*Antigua, 1902, 1 to 50c.	1.10 .20
Belgium Postal Packet, 1895-98.	
6 var.	.26 .05
1903, 10c. to 1 fr.	.40 .08
China, 1898, 1-2 to 50c.	.74 .25
*Costa Rica, 1892, 1c. to 10p.	2.56 .40
Cuba, 1899, 1 to 50c.	.16 .07
*Ecuador, 1872, 1 peso.	.25 .04
Great Britain, 1887-92, 1-2p. to 1 sh.	.33 .09
Great Britain, 1901-02, 1-2p. to 1 sh.	.26 .08
*Honduras, 1878, 1c. to 1p.	.94 .15
Japan, 1883-92, 1 sen to 1 yen.	.31 .06
Mexico, 1899, 1 to 20c.	.26 .09
North Borneo, 1893, 1 to 24c.	1.38 .30
*Nyassa, 1898, complete.	1.93 .50
*Nyassa, 1901, giraffe, complete.	1.31 .50
Netherlands, 1899, 1-2 to 50c.	.30 .08
*Persia, 1889, 1s. to 5 kr.	.62 .18
Venezuela, 1898, off 5c. to 1b.	1.10 .35
Victoria, 1901, 1-2, 1 1-2, 2, 2 1-2, 3, 4, 6p. 1sh.	.53 .16

REMEMBER an unused set of Venezuela maps (cat 42c) given FREE with each order of 50c. or more.

See it's 1905 Catalogue 60c post free

H. A. BLACKWELL,
Woodside, New York.

CANADA KING 1-20c.

SET ONLY 10c.

Canada Queen, 20c., 7c.
10 different Roumania, 4c.
25 different British Colonies, 5c.
25 different unused, only 6c.
Post extra.

Exchange.—I would like to exchange cat. value for cat. value with all collectors having good stamps to trade. I have thousands of good stamps at between 1 and 40 cents to exchange. Also exchange precancels. Last month's ad. still good. J. E. DENNETT, member M. P. A., Arlington, Mass.

A Little Profit for us. A Lot of Satisfaction for You.

100 assorted U. S. and foreign..... 4c
50 different U. S. and foreign..... 3c
50 different foreign (fine)..... 4c
100 assorted U. S. (for beginners)..... 5c
15 assorted U. S. envelopes..... 2c
150 assorted foreign (worth 10c)..... 5c

The above packets sent upon receipt of price. Postage two cents extra, or any two postpaid for ten cents. Price list of other bargains free.

Victor Stamp Co.,
Lowell, Mass.

SUBSCRIBERS AD-WRITING CONTEST

CASH PRIZES for ORIGINAL Advertisements

To the person writing the best ad for this paper we will give a cash prize of **\$3.00**

To the 2d best **\$2.00**

To the 3d best **\$1.00**

READ THESE RULES

1—Every contestant must be a subscriber to The Philatelic Advertiser.

2—The advertisement submitted must concern this publication and must be ENTIRELY ORIGINAL.

3—The size of the adv. must be not more than 5 inches long, one column wide, or less than 2 inches long, one column wide.

4—The contest is open to all who subscribe before January 1st, 1906, when the winners will be announced in this paper.

5—The winning ads. will be published in various papers where full credit will be given to the composer of each ad.

6—Contestants will be allowed to submit but one advertisement.

You have the conditions of the contest before you NOW GET TO WORK

Address all communications referring to the contest, to

The Philatelic Advertiser,
Adv. Dept. ITHACA, N. Y.

Holiday Presents

that are out of the ordinary

California Souvenir Gold Coins, Quarters
25c each, Halves 50c each
Beautiful Four-leaf Clover Abalone Shell
Brooch @ \$1.25 each; these are made of the
wonderful iridescent shell, set in solid silver
Japanese Natsuki Purse \$2.00 each
Souvenir Post Cards of the entire Pacific
Coast 25c per dozen

Elegant scintillating Tasmanian Shell
Chains, 72 inches long; opal, pink,
blue and green colors \$1.25 each
Wonderful Mexican handdrawn Ladies'
Collars 25c each
Firey Mexican Opal 15c each
Mexican solid Silver Filigree Brooch But-
terfly \$2.00 each

POSTAGE PAID ON THE ABOVE

BE SURE TO SEND FOR A CATALOGUE
C. C. LORD & CO.
WHOLESALE AND RETAIL

SEA SHELLS, MEXICAN, INDIAN, JAPANESE AND CHINESE CURIOS

772 Market St.

SAN FRANCISCO, CALIF.

Branch, 307 Kearny St.

Bargains for Beginners. Stop Paying INSURANCE on Your Neighbor's

18 Guatemala...20	10 Portugal.....02
12 Gwalior.....10	10 Japan.....02
6 Cuba.....03	15 Roumania.....03
15 Dutch Indies...10	8 Russia.....02
10 Finland.....10	10 Bulgaria.....04
60 B. Colonies...20	10 Venezuela.....10
12 Mexico.....06	20 Australia.....05
12 Greece.....06	7 Costa Rica.....05
8 Straits Settle..08	10 Argentine.....06
4 Turkey.....01	6 Brazil.....02

Our approval sheets are certainly fine.
Write for a selection at 50 or 60 per
cent. We take your duplicates in ex-
change.

Vernon P. Pierce & Co.,
Manchester, Michigan, U. S. A.

LATEST COMIC PICTURE POST CARDS

Landing of the Two Birds of the
Dam Family (copyrighted); samples
for 10 cents; discounts to dealers. Cat-
alogue of souvenir cards of Calif. free.

PUB. BY SOUVENIR CARD CO.
1104 Market St. San Francisco, Cal.

BEGINNERS

Write to Mario S. Roig for 10 rings to
sell at 20 cents; when sold, return
money and receive as premium 1 album,
1,000 hinges, 500 var., 1 cat. and 1 mil-
li-meter scale or other good premium.

MARIO S. ROIG, Cerro, 82f
Havana, Cuba.

DISHONESTY.

I have discontinued sending out sheets of
stamps on approval, due to the fact that no
matter how cautious one may be there are
those who will try and take advantage of
you. I have therefore decided that I can
afford to sell for CASH at 75 to 80 per
cent. discount from catalogue prices better
than for 50 per cent. and send out selections
on APPROVAL. However, I still refund
your money if stamps are not entirely as
represented.

Stamps are all different, neatly hinged in
approval books and priced ready for selling
again, according to Scott's 1906 catalogue.

Stamps from South and Central America
only; cat. price, \$4.00; my price, \$1.00.

Stamps from British Colonies only; cat.
price, \$4.00; my price, \$1.00.

Stamps from United States, Canada and
Mexico; cat. price, \$4.00; my price, \$1.00.

Stamps from European countries only;
cat. price, \$5.00; my price, \$1.00.

Scott's 1906 Catalogue now ready. Price
58c., post free.

A. A. VAN WIE, U. S. A.
Schenectady, N. Y.

I am selling out my entire stock of
foreign stamps as follows: (a) In pack-
ets, cat. \$1 EACH, FOR ONLY 20c.;
NO DUPLICATES AND NO
STAMPS CAT. LESS THAN 4c.
EACH; (b) on approval at 75 per cent.
discount on purchases over 25c. net.
Postage 2c., and references.

C. B. ROGERS, South Orange, N. J.

Those Hard to Get

BUT CHEAP STAMPS are what col-
lectors are looking for.

We are breaking up several collections
recently bought which contain many of
the low-priced older issues not generally
seen on approval selections, as dealers
put them away for stock to fill want lists.

Our 60 per cent. Discount Approval
Books are full of such snaps and con-
tain also fine new issues.

State size of collection, and send ref-
erence so we may know what best to
send you.

GOULD STAMP CO.
152 Cabbot St. Boston, Mass.

You Don't Know

What fine stamps I am sending out on
approval, and how very low the prices
are marked. Send for a selection with
reference and receive 2 good unused
stamps FREE.

W. H. DODGE,
1086 E. Ravenswood Pk., Chicago.

Stamps on Approval.

Prices less than 1/2 Catalogue. Agents
wanted. Any of the following sent pre
paid for 25c.: 1500 U. S. or Foreign
stamps; 12 Confederate or 10 Broken
Bank Bills; 10 old U. S. Copper Cents; 20
Foreign Coins. Selling Catalogues 10c.

STAMP & COIN EXCHANGE,
61 Nassau St., N. Y. City.

Souvenir Postcards.

12 different Canada, 10c.; 80 different, \$1; 12 different comics 20c., 100 different \$1.75; 100 different odds and ends, \$1; 100 different castles, scenery, mountains, paintings, etc., \$1.90; 500 assorted for retailing, \$3.25; 12 English 25c.; 12 Japanese, 25c.; 12 warships, 25c.; 10 Indians, 25c.; 12 actresses, 25c.; 12 ocean liners, 25c.; 12 cathedrals, 25c.; 12 moonlight, 25c.; 20 World's Fair, 40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6 Jerusalem, 15c.; 12 Toronto, 25c.; 12 Montreal, 25c.

Price list free. Thousands of varieties in stock; 5,000 mixed for \$25. Canada stamps wholesale and retail. Large stock bargains. W. L. ADAMS, Toronto, Ont.

Leads them all

500 varieties Foreign Stamps. Catalog over \$7.00 only 75c.

Spain, 1901, 2c.—1 p., 11 var. .08
Hungary, 1900, 1c.—1 p., 14 var. .08
Guatemala, 1902, 1c.—2p., cat. 1.32 .55
U. S. 1895, 50c., cat. 15c. .06
U. S. 1895, \$1.00, cat. 50c. .20
Hungary, 1900, 3 kr., cat. 20c. .07
Hungary, 1900, 5 kr., cat. 25c. .09

FREE—A stamp cat. 40c given free to all who buy \$1.00 worth from our approval sheets. References required.

Elite Stamp Co.,

6 Wooldridge Ave. Cleveland, O.

FREE! FREE! FREE!
18 Amusing Comic Pictures Postpaid if you mention where you saw this Advertisement.

BURNETT'S COMIC POST CARDS.
Are CHEAPER than the CHEAPEST and more amusing than the BEST in the MARKET. All Original and Comical. No nude or objectionable figures. Prices, 10 for 15 cts., 20 for 20 cts., 30 for 25 cts., 40 for 30 cts., 50 for 40 cts.

Special Price to Dealers.

THE BURNETT POST CARD CO.
Removed to 1448 Willard St.
San Francisco, Cal.

U. S. Greatest Magazine for

HOBBY COLLECTORS

Largest 100 page illustrated monthly, sent three months, 10c.; 1 year, 50c.
Brim full of matter on stamps, coins, curios, relics, photography, historical discoveries, etc. Motto, "The best and lots of it." Organ of three dozen clubs and societies.

THE PHILATELIC WEST.
Superior, Neb.

ADS. PAY BIG AT ONE CENT A WORD.
West Souvenir Post Cards, 10c. the dozen. Many colors. Try them. Send 5c. for card to American Souvenir Camera Club Exchange.

Largest Camera and Card Club in the world; over 6,000 members.

COLLECTORS, you do not have to go any farther, but send to me for my approval sheets at one-half off, and while you are at it send 25 cents and get the best packet of stamps you ever got for the money.

J. D. BURRIS,

P. O. Box 588, ALTOONA, Pa.
Blair Co., Pa.

ANNIVERSARY NUMBER,

Gentlemen, and I still have a few hundred medium priced duplicates to exchange. Reference—any of my correspondents, L. Crandall for instance.

ROBERT E. RAMSAY,

136 Cannon St., Poughkeepsie, N. Y.

S. P.—A Camera, Tripod, etc., to exchange. Write.

Exchange Column.

LOTS of 1,000 of 1905 issue, new Turkish stamps, mailed free on receipt of \$6.30 by post. ONNIK EBEIAN, Tsmid, Turkey in Asia Minor.

THE SIMPLEX (loose leaf) BOOK: the only book for the collection of postmarks, duplicate stamps, cigar bands, car transfers, tickets, etc. It is a blank book holding from one to 100 interchangeable leaves, patent clasp back, and with all the requirements of a large or small collection. Sample to introduce, 20c., \$2.00 doz. ARCHIE H. PIKE, Binghamton, N. Y.

FREE—Five nice var. of Nfd. to all applicants for approval sheets, on which I allow 50 per cent., 66 2-3 per cent. and 75 per cent. discounts, or, if above set does not interest you, will send a set of 4 stamps, cat. 34c.; 10 Belgium P. P. 1903, cat. 40c., price 10c.; 12 var. Hawaii, 30c.; 4 Belgium P. P., 1901, cat. 63c., price 16c.; 18 var. Canada 5c. H. YOWSLEY, 89 Robinson St., Winnipeg, Canada.

STAMPS, coins and paper money bought, sold and exchanged; stamps on approval at my low rates; 1,000 mixed revenues, 50c.; 1,000 U. S., 15c.; 1,000 foreign, 15c.; 20 foreign coins, 25c.; selling catalogues, 10c. STAMP AND COIN EXCHANGE, 61 Nassau St., New York City.

SAMOA, 1887, 1-2d., 8c.; Salvador, Nos. 270 to 273, 8c.; Nicaragua, 1900, official 5c., 10c., 8c.; Honduras, 1896-03, 9 varieties, 10c. 100 different stamps and 1,000 hinges, 12c. Approval sheets of fine stamps at 50 per cent. discount. A good reference necessary. W. W. DAYTON, Nashotah, Wis.

TO COLLECTORS—Send me as many names and addresses of stamp collectors as possible and receive a free packet of stamps. Send now. My approval sheets at 50 per cent. discount; covered with bargains; hinges 10c. per 1,000. Write for prices on anything in philatelic supplies. H. C. WILDER, Carthage, N. Y.

ONE THOUSAND STAMPS from Australia, cataloguing from \$15.00 to \$20.00, and all good specimens, for 27c., postage free. Each purchaser enclosing 7c. extra will receive free a Queensland stamp cat. 40c and our wholesale and retail lists; one pound of Austrilans (about 5,000 stamps), \$1.25. A ROESSLER, 3033 California St., Denver, Col. FREE—A stamp cat. 12c. to all who apply for approval sheets at 50 per cent. discount; set of six Mozambique Co. 1892, a fine set, cat. 52c., price only 18 cents, post free; look for my ads in this column each month. RALPH R. SHERMAN, South Glens Falls, N. Y.

TO EXCHANGE—Set McMaster's self-teaching music for piano, with indicator; two graphophones for war, Indiana stamps. DR. B. ROY EMMS, Perry, Ia.

WANTED TO EXCHANGE souvenir post cards with W. S. and foreign collectors; sure to answer. CARL O. KNUTSON, Brookton, Minn.

FREE—Stamps, cat. 25, free to all applicants for approval selections; reference required; postage 2c. extra. STARR STAMP CO., Juniata, Neb.

LOOK HERE—Something new: British Colonials and fine new issues of all countries on our approvals at 50 per cent.; also books of blocks, strips and pairs at 50 per cent. Send now for a selection and be agreeably pleased, but don't forget that reference if unknown to us. NEW ISSUE STAMP CO., 477 Conn. St., Buffalo, N. Y.

BRONZE CENTS WANTED—Will exchange 5c. worth stamps for cents dated before 1878. JESSIE M. BULLIS, Numismatist, East Spokane, Wash.

FREE—Gold watch; enclose stamp for particulars how to secure this beautiful watch with Elgin movement. C. R. GODBEY, Parsons, Kas.

STAMPS TO EXCHANGE—Some really good stamps, including Nicaragua, Brazil, etc. Correspondence solicited. Address WINDON WELCH, Takoma Park, D. C.

REV. I. ECKHARDT, Anderson, Grimes county, Texas, desires exchange in medium stamps on sheets or in lots; equal value. 11-2 CENTS WORTH of good foreign stamps for every whole Florodora coupon. J. N. S. BREWSTER, 514 Fourth St., Lakewood, N. J.

MANY VARIETIES of stamped bank checks and a few foreign postal cards to exchange for stamps from sheets. S. L. FUTER, 431 North 41st St., Philadelphia, Pa.

IN NETHERLANDS I offer 1852, 10c., 3c.; 1872, 50c., 2c.; 1899, 20c., 2c.; 1899, 25c., 2c.; 1891, 50c., 2c.; 1899, 7 1-2c., 2c., or all above for 10c. H. D. ROTH, W. Lafayette, Indiana.

SEVERAL HUNDRED duplicates, used and unused, for sale at 35 per cent. of catalogue price. Ask for approval sheets. MERRITT A. PEMBER, Onawa, Ia.

COLLECTORS, TAKE NOTICE—Send 10c. in coin and 1 stamp cat., 10c., and I will enter your name and address in my Philatelic Directory. A. J. HARSTAD, Dept. 4, Madison, Minn.

GOOD BARGAINS in Indian relics, sea curios, old paper money, coins and antiquities of all kinds. Will buy, sell or exchange. Send for my new 8-page list. Will pay 1-7 cat. price, cash, for good stamps, cat. 5c. to 50c. each. CHAS. S. RYBOLT, Mulberry, O.

When sending out a number of cards the words "post card" can be crossed off and the words "printed matter" substituted therefor, and the cards can be mailed to any foreign country for one cent each. However, nothing more than your name or address can appear on the reverse side.

Two gentlemen living in different London suburbs have just completed a game of chess which lasted for five months. Their respective moves were made by exchanging post cards through the mail.

Seven hundred and thirty-four million five hundred thousand postal cards were posted in England in the year of 1904.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 25th of Each Month.

Six Months 15 Cents

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VOL. II.

ITHACA, N. Y., DECEMBER 25, 1905.

No. 2.

Philately.

The Syracuse Sunday Herald of November 26, 1905, contained one of the most interesting and able editorials ever written upon the subject of philately. The writer, Mr. John B. Howe, is one of Syracuse's most energetic collectors, and in his city gives the subject much publicity through the columns of the press. For the benefit of those who did not see the editorial, we reprint the most important portions, believing that it will be of great interest to all classes of philatelists:

"Few people outside of the ranks of the philatelists themselves have any adequate idea of the present vogue of stamp collecting or the magnitude of the business built up in the United States and other countries to satisfy this taste. It may therefore be stated that in our own country not less than a dozen weekly and monthly journals devoted to philately are published. Chief among them in point of circulation is Mekeel's Weekly Stamp News, printed in Boston. England and the continent have a number of philatelic publications, and even in Australia and India stamp periodicals are issued. Nearly all the large American and foreign cities contain philatelic societies, which are supplemented by organized systems for correspondence, mutual protection, the prevention of forgery and the like. National and international conventions of these bodies are of periodic occurrence.

"In its early days, some forty odd years ago, stamp collecting was a matter of personal activity and solicitation. The pioneer collectors accumulated their modest assortments by requisition upon their friends, somewhat after the fashion followed today by a venerable dame who wants scraps for her crazy quilt, or

a girl who is in search of cigar bands for ornamental work. But for this far-off beginning of philately a great business has developed. Nowadays the primitive method of stamp-collecting is confined to schoolboys, while the more mature collections acquire their specimens by purchase or exchange. As a result, traffic in stamps has become an important mercantile pursuit. The capital invested in the business throughout the world probably runs far into the tens of millions. One American company engaged in the sale of stamps, with branches in New York, Philadelphia and Boston, has a capitalization of \$500,000. Every large American city has its quota of dealers carrying stocks, the value of which is strangely disproportionate to the space they occupy. While much of their business is done by retail over the counter, the larger part of it is transacted by mail, through the circulation of approval books or sheets from which the recipient makes his selections, the vacated spaces with the prices underneath showing the amount of his purchase. In addition, stamp auctions are held at regular intervals in such cities as New York, Philadelphia, Chicago and Boston. These sales are by no means confined to bidders in person, for bids by mail, based upon minutely descriptive catalogues, are presented.

As the different countries of the world have issued not far from 20,000 varieties of stamps since Rowland Hill introduced the first adhesive in England 65 years ago, an approximately complete collection, including most of the rarities, is exceedingly valuable. Several private collections in existence today are worth from \$100,000 to \$500,000, and the Tapling collection, now in the British museum, was valued at \$250,000,

when its owner died in 1891. In Syracuse is a collection, accumulated in 30 years by John F. Seybold, the North Side merchant, which, according to expert authority, would bring at least \$50,000 if sold today. Many of the advanced collectors are specialists, restricting their activity to favorite countries or groups of countries; but general collecting is the more popular, notwithstanding the enormous range of selection. The votaries of the hobby are agreed in acknowledging its singular fascination. With many of them it is a serious pursuit; but with by far the greater number it is an agreeable pastime, and not the less engaging because of certain intellectual benefits derived from it. For example, the experienced philatelist has the geographical and political divisions of the globe at his finger's ends, while he must needs have an exceptional familiarity with the general history of the world, for the past two generations, particularly the revolutionary changes, succession, of dynasties, reigning monarchs, lists and governmental systems of colonial dependencies and the like."

Twenty Eight Years of Stamp Journalism.

BY L. CRANDALL.

April, 1905, was the month of the twenty-eighth anniversary of the stamp publication of C. H. Mekeel. His first printed price list of stamps as a boy dealer was issued in April, 1877.

His first regular stamp paper was "The Stamp Collectors' Bureau," issued in 1881 and 1882. The next, "The Philatelic Journal of America," which was founded in 1885, and ran through fourteen volumes. No doubt more copies of

that journal were printed and circulated than of any monthly stamp paper ever published in the world. "Mekeel's Weekly Stamp News" commenced in 1891 and was published by the C. H. Mekeel Co. until 1898; it is now conducted as an independent trade journal by the Mekeel-Redfield-Severn Co. from Boston, and well deserves its title, "America's Premier Weekly." "The Daily Stamp Item" was an experiment in 1895; 285 numbers were issued and then publication was discontinued. "The Revista Filatelica" was a Spanish stamp paper that was published for fourteen numbers, but the comparatively small number of Spanish-American collectors made it a luxury rather than a profitable enterprise. "Mekeel's Drummer," a freely circulated leaflet, was published for thirteen numbers in 1900 and 1901. Succeeding "The Drummer," and resuming the numbered volumes of the "Philatelic Journal of America," "Mekeel's Stamp Collector" came next. After the liquidation of the C. H. Mekeel Stamp and Publishing Co., last summer, Mr. Mekeel announced that he would continue the publication of the "Collector," but only one or two copies were issued after that date, although I have recently seen an announcement that its publication would be continued. In considering the numerous publications of C. H. Mekeel, together with the stamp business, one of the most extensive in this country, carried on in connection with these publications, I think we can agree that to C. H. Mekeel more than to any other man belongs the credit for the present condition of American philately.

(I am indebted for the historical facts of the above to the C. H. Mekeel Co.)

Symbolical Stamps.

BY ULRIC MILLER.

The current issue of Cuba has the appearance of being allegorical. There seems to be an implied meaning in each design, as follows:

- 1c. (statue) represents Art.
- 2c. (palms) represents Productions.
- 3c. (figure seated) represents Justice.
- 5c. (steamship) represents Commerce.
- 10c. (native plowing) represents Agriculture.

Religion has been represented on stamps, notably by Portugal when she issued a set of 15 varieties to commemorate the life of St. Anthony of Padua. On the back of one of these stamps is

a sentence which, when translated, reads: "O Blessed Tongue, that has always blessed the Lord and taught others to bless him, now it is clearly seen how much merit thou hast been before God."

Then there is the picture of St. George slaying the dragon, on the current issue of Greece, which is symbolical of the Christian stamping out of sin. On early issues, and also on the beautiful series of 1899, the Virgin Islands pay tribute to the Virgin Mary. The large 10s. stamp of the 1899 issue of Malta shows the shipwreck of St. Paul. An account of it may be found in Acts of the Apostles XXII. Crosses may be found on the stamps of many countries, among which may be mentioned Switzerland, Samoa, Dominican Republic, Italy, Tuscany and Brazil. The papal states bear the insignia of the Popes. Altogether the religious emblems on stamps make an interesting study.

Is it possible that all of the cancelled specimens of North Borneo stamps upon the market have been postally used? There must be a heavy lot of packages sent through the North Borneo mails, because it seems as though there are just as many 18 and 24c. stamps as there are of the low denominations. And did you ever notice how neatly the cancellation has been applied in *one corner* of North Borneo stamps? If you will notice it has invariably been applied in such a way that it *could* have been cancelled four at a time if they had *happened* to have been in a sheet. I have several specimens that are all cancelled and all have full o. g. Is it not the collectors' right and duty to look into this?

Agents Wanted.

Correspondents and agents are wanted in New York, Chicago, Boston, Philadelphia, St. Louis, San Francisco and the following countries: Great Britain, France, Germany, Holland, Russia and India.

Full particulars will be given to those requesting them. We give liberal discounts to agents and the highest prices for good MSS.

M. P. A. Year Book.

H. Wendt, president of the Metropolitan Philatelic Association, informs us that the Year Book for 1905 will be ready about the latter part of January.

Chronicle of New Issues.

BY WM. E. AULT.

British Guiana.—Gibbons' Stamp Weekly reports the issue of the 6c. on multiple paper.

6c. grey blue.

British Honduras.—The 1c. has appeared on multiple paper.

1c. green.

Crete.—This country is certainly "coming to the front," the Revolutionary Assembly having issued a set of stamps, being 5400, each of 5, 10, 20, 50l. and 1d. They are very crude in design, and if their legitimate status can be established ought to, from the quantity issued, become very scarce. The stamps are imperforate and ungummed.

5 lepta, green and red.

10 lepta, red and green.

20 lepta, red and blue.

50 lepta, violet and green.

1 dr., blue and red.

Gibbons' Weekly also reports a set, but do not know if issued under any justifiable authority. There are six values, 5 to 50l., representing "a sorrowful, ruminating lady," and the two high values what is supposed to be a portrait of Prince George. These are perforated and gummed.

5l., orange.

10l., gray.

20l., mauve.

50l., blue.

1 dr., red and violet.

2 dr., green and brown.

Danish West Indies.—Three provisionals have been issued, surcharged in three lines, 5—BIT—1905.

5 Bit on 4c., blue and brown.

5 Bit on 5c., blue.

5 Bit on 8c., brown.

German Morocco.—The current set of Germany has been surcharged in the local currency and "Morocco," comprising a range of 3c. to 6 peseta 25c. on the 3 pf. to 5 mark stamp.

Gold Coast.—Gibbons' Weekly reports the 3c. on multiple paper.

3c., orange.

Lagos.—The 21-2d. has appeared on multiple paper.

21-2d., blue on blue.

Natal.—Another multiple paper variety.

1d., blue and rose.

North Borneo.—More surcharges from this never-failing source, the one dollar scarlet and two-dollar green are the victims, being surcharged "British Protectorate" in red. The one-dollar

had already been surcharged the same in black, but the red and surcharge is new.

Roumania.—Gibbons' Weekly reports some changes in two values of the current set.

1 bani, black, changed from pale brown.

5 bani, yellow-green, changed from emerald green.

Tasmania.—Two values have appeared on the new Commonwealth paper, water-marked Crown over A.

1d., rose-red.

3d., brown.

Victoria.—The paper water-marked Crown over A also claims two varieties from this colony.

1d., rose.

2d., violet.

Philatelic Experiences.

BY LEON V. CASS.

Well do I remember the first foreign stamp I ever saw, and I think it was the sight of this stamp that awoke the collecting instinct, and since that date I have been an ardent stamp hunter and lover with but a few lapses of interest.

It was a very humble and far from beautiful stamp, too, being the three-cent 1872 issue Canada.

The first foreign stamp I ever bought was a copy of the five-cent green, 1860 issue, New Brunswick. I purchased it of a boy friend, giving five cents for it. I got my money's worth, too, as the pleasure I derived from feasting my eyes on it for weeks, aye and months, too, was worth many times its cost.

I lived in the country at that time and did not know as there was such a thing as a stamp dealer or paper devoted to stamps, and the new varieties I obtained were few. Finally I noticed a stamp ad. in juvenile publication, and after that my way was made much more pleasant, as the obliging dealer was ready to sell me all the Heligoland, Hamburg and other reprints I wanted at low prices. Old European stamps were soon beneath my notice and I turned my attention to Seebeck's, which with their bright colors and pretty pictures were well worth the price I paid for them in the pleasure I derived from their beauty. Soon after this I obtained a copy of *The Stamp*, a publication of much merit published in New York City by a gentleman whose name I have forgotten.

Next I obtained a copy of Mekeel's Weekly Stamp News, which was published in St. Louis by C. H. Mekeel & Co. at that time, and I have been a subscriber to that paper ever since.

I have had the collecting fever, dealer's fever, publisher's fever and, in fact, the philatelic fever in all its forms, and although it has cost me quite a little money I do not regret it and am still just as enthusiastic a collector, stamp lover and dealer as I ever was.

Souvenir Card Department.

Manufactures and publishers who send us samples of their cards will receive suitable mention in this column.

The collection of postals is more of a craze in England than any where else, Germany coming second, with France third. When the English warships recently visited Brest, the French post-office profited by more than \$2,000 from the stamps sold for affixing to postals for friends at home.

An ingenious use for picture post-cards has been adopted to a large extent in London houses. It is to decorate the tops of the tables, such as three-corner or occasional tables, with cards suitably selected. The cards, which are usually landscape scenes, are laid carefully on and permanently attached by a thin layer of glue. Spaces are filled in with trees and flowers cut out from other cards.

What is undoubtedly the largest collection of picture postal cards in the world is the property of the Prince of Wales' eldest son. The collection includes cards from every country in the world, and is now growing almost too bulky for convenient handling, there being more than ten thousand cards.

One of the most interesting albums in the collection is the volume containing the cards sent him by his parents during their recent trip around the world. There is some space saved for the present Indian trip, and doubtless the pages will soon be filled.

A Zurich firm of photographers have introduced a "life insurance" post card. You have only to buy one and address it to a friend—or, for that matter, to yourself—to insure against accident while traveling for the sum of \$200 during thirty days from the date of postage. In case of a non-fatal accident, he receives \$2 a week during the time he is incapacitated from work.

Esperanto Speaking Collectors of the World.

Wm. G. Adams, President, 309 S. 27th avenue, Seattle, Wash., U. S. A.

Executive Committee—W. G. Adams, A. G. Beaman, Vice-President; J. A. D. Park, Secretary pro tem.; L. Crandall.

SECOND REPORT OF THE SECRETARY.

New Members—Wm. G. Adams, Seattle, Wash., President; J. A. D. Park, Buffalo, N. Y., Secretary; A. G. Beaman, Chicago, Ill., Vice-President; Lynn Crandall, Ithaca, N. Y.; L. M. Mintz, Ithaca, N. Y.

Application Received—6. F. G. Morin, 234 Ewing street, Chicago, Ill., mail carrier; age, 33; proposed by A. G. Beaman; speaks French and Esperanto fluently.

Application blanks have been printed in English, Esperanto and French, and copies of the English blank have been sent to all members.

Steps are to be taken to form branches of the society in England and Belgium, and possibly one in Mexico, thus giving the movement more of a worldwide scope than heretofore has been possible.

Dues are but \$1, and all are urged to write the secretary for the particulars, which our space is too limited to give here. Free grammars are given to those members who need them.

J. A. D. PARK.

510 Delaware avenue, Buffalo, N. Y.

Applications Pending—R. H. Geoghegan.

The first twelve to join will be considered charter members. Next year the first number of our own organ should appear.

It is not generally known that the invention of Esperanto was originally designed not for commercial purposes but to establish a universal peace.

Its inventor, Dr. Zamenhof, was a native of Bialystock, one of the most cosmopolitan centres of Eastern Europe. It impressed the doctor that one of the chief causes of the racial fights which disturbed the town was the inability of the various races to fraternize through a common language, and he straightway began the planning of his 'universal speech.'

Unfortunately for the doctor the people most in need of such an understanding have, for the most part, never heard of Esperanto, and the lingual boundaries are as sharply defined as ever.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 25th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

Associate Editors:

Charles Alcides Dubois, Miss M. S. Hill.
L. Crandall, Wm. E. Ault.

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Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

To the many advertisers who have favored us with a share of their patronage, and to the many collectors who have subscribed during the past year, we desire to express our sincerest thanks.

Our policy for the future will be the same as in the past—one of fair play towards all. We will conduct the paper on a larger scale, and hope by June to have twelve pages regular. Only the best writers will be employed, and we can promise our readers many interesting articles during the coming year. To run a paper on this grand scale we desire, however, will require a great deal of capital. and in order that such capital might be made possible we will raise the subscription price in March to 50c. per year, a price which is the standard subscription rate for philatelic journals.

All we ask is the support of our subscribers and advertisers and we promise you a truly up-to-date and sparkling stamp journal for the year of 1906.

Subscribers whose wrappers are marked "Subscription expired; please renew," are requested to renew at once and take advantage of the rare offer on the back page of this issue. We do not send the paper more than once to subscribers who are in arrears, consequently we advise you to subscribe now. The generous offer should be at least a

prompter, as the premiums alone are worth 25 cents.

We regret very much to hear of the recent deaths of Miss M. S. Hill of Scarboro, England, and Mr. Edwin L. Hannas of Syracuse, N. Y.

Both were prominently connected with philately, Miss Hill being a regular contributor to this paper, and Mr. Hannas, review editor of *The Perforator*. Their untimely deaths are mourned by the entire philatelic world, and on behalf of our readers, who were well acquainted with them both, we tender our heartfelt sympathy to the relatives of each.

Philocarty.

A POPULAR FAD.

There can be no doubt but that the collecting of souvenir post-cards, dignified by the name of philocarty, is becoming more and more popular in this country, but especially, we are forced to say, in Europe. Even by its heartiest devotees philocarty can scarcely be called a science, as it has not yet been reduced to that degree, though there is no saying what may come. Nevertheless, certain it is that true works of art may be obtained on some of these cards at slight expense, and I hardly think that critics, especially those who know nothing of the hobby, should sneer and write that it is but a "child's idle-hour pursuit." Philocarty appeals, I think, most strongly to women, and I suppose that it is but natural that it should be so. Yet men prominent in other lines also take great interest in it. (For instance, I have cards from Baron Rosen, the Russian peace envoy and ambassador to Washington, and from Robert Herrick, the well-known Chicago novelist-essayist.) I hardly think that it can be called an adjunct of philately, for it has really nothing in common with that science, and of course it can never approach philately in popularity, nor should I wish it to.

Although much has been written under the heading "Hints to Exchangers," and such worn-out titles, let me add a few which by experience have been found valuable. Any collector can hardly get along successfully without joining one or more of the many card societies which have sprung up—most of them recently—all over the world. An international society is no doubt the best; it

certainly is if one desires to include in one's collection the foreign cards, and one can hardly do without them in getting together a representative collection. Such clubs are the Pacific Souvenir Card Collectors' Club (international, despite its local name), and the Weltall, a German society with over 2,000 members. There are many French, Spanish and British clubs, but one, or perhaps two, in Europe is certainly sufficient to which to belong.

Persons who collect at all extensively are advised to secure at least two large albums, one for unused cards and one for used, as it is the best plan to keep them separate; or else, one for domestic and the other foreign cards.

A good, small but distinct rubber stamp is indispensable for use on the address side.

Supposing you are a so-called specialist. Personally, I make a point of securing college, school or university views, and now have about 35 institutions of learning represented. It is well to have a specialty, and to arrange them accordingly. Some people like park or outdoor scenes, others public buildings, churches, etc.; while others prefer portraits of famous—or infamous—people.

Philocarty is much more popular in Europe than in America, and the difference in quality of cards is decidedly noticeable. The enterprising Tuck firm has gone to the extreme of publishing colored cards of every large city in this country, from New York to New Bedford, Mass., and the excellent cards published by them are certainly preferable to all others.—J. A. D. Park in the *Collectors' Note Book*, 1904.

There is dishonesty in everything, and unfortunately philocarty is not free from a slight touch of it. Of course the principal, though petty, dishonesty consists in not answering cards sent for exchange. This has grown to be a grievance to be seriously reckoned with among the clubs, and in many of them members guilty of this are suspended. Among the secretaries of some of the clubs lists of unreliable members are circulated, and names and particulars about offenders are desired. There has just come to my notice that the manager of one of the British clubs, which calls itself the B. I. P. E., is acting rather suspiciously. He is C. W. Hunter of Ryhill, Wakefield. I have myself been defrauded by him, and would offer my experience as a warning. Apparently

Watch this Corner!!

Foreign Stamps, all kinds, on approval, only 66 2-3 per cent.
 50 fine Unused Foreign, all different, only23c
 10 fine Unused Foreign Post Cards, all different, only.....15c
 12 fine Old Broken Bank and State Bills, all different, only.....25c
 Hard times tokens, fine silver half dollars, large copper cents, Indian relics, sea curios and old things of all kinds, etc., etc. Send stamp for fine, new large 8-page price list.

Chas. S. Rybolt,

"The Relic Man and Stamp Fiend."
 Box 14, Mulberry, Ohio.

United States Postage Stamps

My price list of U. S. postage stamps for the season 1905-6 is now issued. A copy will be mailed on application. My prices are the lowest in the country considering the quality of the goods. Give me a trial order. Your money refunded if you are not satisfied.

S. VALENTINE SAXBY,

Dealer in U. S. Postage Stamps,
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50¢ PER INCH

\$2.40 for 5 inches.
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Stamp Dealer,

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Specialty: Holland and colonies.
 Wholesale and retail lists free.

PHILIPPINE ISLANDS

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U. S. ISSUE OF 1895-96 1 to 50c complete catalogue value \$1.15

Price 45c, Post Free

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1892 1c to 10c complete, unused catalogue value \$2.56

Price 40c, Post Free

The two above sets may be had for 75c, post free. Please remit by money order.

H. A. Blackwell,

Woodside,

New York

his exchange has been dissolved, and the funds appropriated by the erstwhile secretary. Exercise due caution in your dealings with this man.—J. A. D. Park.

COINS ON APPROVAL.



I send collection or selections of coins and paper money on approval to responsible collectors. It is the most satisfactory way to purchase coins.

Whether beginner, amateur or advanced collector, I can interest you.

Large illustrated list FREE.

B. MAX MEHL, Numismatist,
 FORT WORTH, - - - TEXAS.

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The Picture Postcard Annual and Directory

Containing the names and addresses of picture postcard collectors, dealers, publishers, postcard printers, publications, societies and clubs in all parts of the world; also a large amount of useful and necessary information for picture postcard collectors; 80-100 pages. Names and addresses inserted free of charge. Send at once. Specimen advance pages with advertising rates, post free, on application.

Price of Directory 15 cts.
 Postage Free

All remittances by money order. Foreign stamps refused. British stamps accepted, also British postal orders and money.

Philatelic and Cartophilic
Printing company

Printers and Publishers.

Rotherham, - - - England

Do Not Fail to Read This!

If you do, you will miss some bargains sure.

Look at these prices—Belgium Parcel Post, 1903, 5 var., only 10c.; 8 var. 15c.; 1902, 30, 40, 70 and 90c.; (Scott's Nos. 226 to 239 inc., cat. 63c.) only 22c. the set; 1902, 10c. to 3 francs; 14 var. only 55c.; 1902, 70c. blue and black, 5c.; 25c. green and black, 5c.; Bavaria 80 Pf. 11lac, 3c.; Straits Settlements, 10 var., 25c.; Persia, 10 var., 25c.; China, 4 var., 8c.; 150 var., 15c.; 500 var., \$1.25; 1,000 var., \$4.25. NO TRASH. 1000 mixed, 22c. Costa Rica, 1901, 1 to 20c., only 12c.; 1892, 1c. to 10 pesos, complete, unused, only 90c., cat. \$2.56; Canada, 25 var., only 16c.; 10 var., only 5c.; Egypt Salt Tax, 4 var., incl. 2 pound, value, only 10c.; France, 25 var., 10c.; 40 var., 18c.; Guatemala, 10 var., 10c.; 15 var. 18c.; 20 var. 28c.; 30 var. only 60c.; Austria, 1850-64, 9 var., only 10c.; Honduras, 1878, complete set, unused (cat. 94c.), 25c.; 1896, 1c. to 1 peso, 8 var., only 22c.; 1898, set 1c. to 20c., 6 var. 15c.; and many others. Send us your want lists.

To stimulate the interest in the collection of foreign revenues, we will send 100 varieties from all countries for \$1, their value being more than \$4. Let us send you a Canadian Revenue Album for 85c., postpaid. To every purchaser we will present 25 var. Canadian Bill and Law Stamps, free and a hundred best hinges.

Consignments of good salable stamps, suitable for packets or approval sheets, are solicited. Best of references furnished. Not too many of any one kind desired, but just a reasonable quantity wanted.

Our One and Two Cent Net, approval books, contain stamps cataloguing as high as 10 cents. Our next series of one cent books will each contain several stamps cataloguing 8 to 10 cents, and the 2c. books will each contain several from 12 to 20 cents. Now, get busy.

We find our stock of U. S. Stamps, including adhesives, envelopes, revenues, match and medicine, proprietary, documentary, departments, &c., is getting quite low, and in order to increase it to proper proportions, for a short time we will be glad to receive consignments of the same, either for cash or exchange. If the latter, state what you want. Any sent must be in perfect condition. Send us your name, and let us see if we cannot help you increase your collection.

FALLS CITY STAMP CO.,
 329 East St. Catherine St.,
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MANUFACTURERS AND DEALERS

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Write for Special Ad. Rates.

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THE PHILATELIC ADVERTISER,
 Ithaca, N. Y.

Adv. Dep't.

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To the person writing the best ad for this paper we will give a cash prize of **\$3.00**

To the 2d best **\$2.00**

To the 3d best **\$1.00**

—The contest is open to all who subscribe before *January 20, 1906*, when the winners will be announced in this paper.

—The size of the adv. must be not more than 5 inches long, one column wide, or less than 2 inches long, one column wide.

Address all communications referring to the contest, to

The Philatelic Advertiser,
Adv. Dept. ITHACA, N. Y.

\$100 GIVEN FREE

We will give \$100 for the best photograph sent us. The cash will be given the winner on Dec. 1st, 1905.

For each one that we receive we will give a dozen Souvenir Post Cards.

We want the photographs to make souvenir cards from.

100 Envelopes post paid 25c
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Business Cards post paid
Statements post paid

Printed same day received and prepaid.
Price of Souvenir Cards, FREE. Address

BETHEL PRINTING CO.,
BETHEL, MINN.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,
Box 340. Norwalk, Ohio.

NEW YORK STATE TAX 1906 ISSUE

2c, 10c, 20c, 50c, \$1, \$2. All fine set 8c.

U. S. 1871 30c black	19c each
1873 30c "	19c "
1879 30c "	08c "
1890 30c "	04c "
1894 \$1. " unwatermarked	9c "
1895 \$1. " "	16c "
1902 \$1. " "	18c "

U. S. 1861 8c laid paper cat. \$7.50—\$1.00. 25 var. Civil War Rev. mostly long, fine lot 17c \$10.00 grey and black rev. only 14c Better send us your name for our 40 page list of sets and single stamps. It will save you money. Prices 7000 sets, U. S. and Foreign and all U. S. singly.

ECONOMIST STAMP CO.

79 Nassau St. New York City.

Souvenir Postcards.

12 different Canada, 10c., 80 different \$1; 12 different comics 20c, 100 different \$1.75; 100 different odds and ends, \$1; 100 different castles, scenery, mountains, paintings, etc., \$1.90; 500 assorted for retailing, \$3.25; 12 English 25c.; 12 Japanese, 25c.; 12 warships, 25c.; 10 Indians, 25c.; 12 actresses, 25c.; 12 ocean liners, 25c.; 12 cathedrals, 25c.; 12 moonlight, 25c.; 20 World's Fair, 40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6 Jerusalem, 15c.; 12 Toronto, 25c.; 12 Montreal, 25c.

Price list free. Thousands of varieties in stock; 5,000 mixed for \$25. Canada stamps wholesale and retail. Large stock bargains. W. R. ADAMS, Toronto, Ont.

Bargains for Beginners.

18 Guatemala....20	10 Portugal.....02
12 Gwalior.....10	10 Japan.....02
6 Cuba.....03	15 Roumania.....03
15 Dutch Indies..10	8 Russia.....02
10 Finland.....10	10 Bulgaria.....04
60 B. Colonies...20	10 Venezuela.....10
12 Mexico.....06	20 Australia.....05
12 Greece.....06	7 Costa Rica.....05
8 Straits Settle..08	10 Argentina.....06
4 Turkey.....01	6 Brazil.....02

Our approval sheets are certainly fine. Write for a selection at 50 or 60 per cent. We take your duplicates in exchange.

Vernon P. Pierce & Co.,
Manchester, Michigan, U. S. A.

WANTED,
U. S. REVENUE STAMPS OF ALL
KINDS.
DOCUMENTARY,
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BEST PRICES PAID.
W. E. AULT,
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FOR SALE—SOME ORIGINAL
COVERS

TO OUR ADVERTISERS.

Hereafter forms will close the 25th of the month, instead of the 15th. This change we deem necessary in order to obtain as full a scope of the month's happenings in each issue.

NEW YEAR'S PRESENT.

consisting of 10 British Colonial stamps, catalogued 30 cents, free to every collector sending reference for a trial selection on approval. My sheets contain line stamps, priced 10 per cent. to 60 per cent. below cat. prices, and I allow 50 per cent. discount. Below I offer a few sample snaps:

Br. Guiana, 1898, 1 and 2c., cat. 16c.05
Canada, 1892, 50c., cat. 30c.09
China, 1885, 5c. green, cat. 25c.07
Cuba, 1899, 1c. to 10c. on U. S. cat. 41c.12
Nicaragua, 1899, 2c. unused, cat. 25c.04
25 var. scarce stamps, cat. \$1, for12
LEON V. CASS, Lenox, Pa.

SEND TODAY.

for a packet of 50 diff. new issues and British Colonies. No common European Continentals whatever, and each packet catalogues at \$1 or more, 15c., post free. Snap while they last, so send quickly and receive a pair of new issues free. NEW ISSUE STAMP CO., 477 Conn. st., Buffalo, N. Y.

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Send for our Contract
Advertising Rates,

THE PHILATELIC ADVERTISER,
Adv. Dept. Ithaca, N. Y.

SPECIAL — Wanted, pre-cancelled stamps in any quantity. Send on approval with lowest price. Bargains in pre-cancels: 50 var. 25c., 100 var. 75c.; 50-cent orange, 1902, pre. Chicago, 22c.; set of 9 var., 1902, pre. Chicago, 20c.

Whether you are a beginner or not, I can offer you some bargains in my net approval books of the above. Quality is fine; try them. CHAS. E. OWEN, King William, Va.

FREE!

A set of Spain 1901, 11 var cat 26c given free to all who apply for our approval sheets at 50 per cent commission. Reference required.

Persia 1902 1c, 10k cat \$1.36	.55
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Hungary 1900 1f, 1k 14 var	.08
North Borneo 1893 9 var cat \$1.88	.35
Malay States Tigers 1, 10c 6 var	.10
Malay States Tigers 1, 10s 8 var	.35
Costa Rica 1901, 1, 20c	.07
Italy 1901 1c, 1 lire	.07
1000 Faultless Ainges	.08
1000 Peelable Hinges	.10

ELITE STAMP CO.,

6 Woolridge Ave., Cleveland, O.

APPROVAL APPROVAL APPROVAL

I claim to have the best 50 per cent sheets and net books on the market. Send for a selection. Reference required. Yours for business,

H. D. ROTH,
W. Lafayette,
Indiana.

Exchange Column.

HANDSOME SOUVENIR POSTALS of Louisville; 2 different, 5c.; 10 different, 20c. Packet stamps free to new applicants sending reference or cash deposit for fine approval selections, U. S. and foreign stamps. GLOVER BENNETT, 2012 First st., Louisville, Ky.

COLLECTORS—A word with you! If your collection is small, send for our one and two cent, net, approval books. You will discover many a stamp you would not dream of finding such low-priced books. If an advanced collector, send for our high grade sheets and books, stating what countries you prefer. Try our finest quality peelable hinges at 10 cents per 1,000. Blank approval sheets 5c. per dozen, 40c. per 100; 150 var. foreign 10c.; 500 var. 1.25; 1,000 var. \$4.25; 1,000 continentals 12c. FALLS CITY STAMP CO., 418 E. St. Catherine st., Louisville, Ky.

50 GOOD STAMPS free to all sending for my approval sheets at 50 per cent. discount. ALEX. CHAPPE, Hayward, Cal.

I WISH to exchange illustrated cards, stamps, coins, curios. MELLON LYONS, Jr., 3326 Cumberland, Philadelphia.

THE GREATEST BARGAIN ever offered—40 different Japanese mounted on approval sheets, going at 20c.; an up-to-date bargain; 100 different India (rare bargain) only \$1.50; 40 different France, only 20c. These are my specials; order now. WM. BERGFELD, Seguin, Texas.

THE PHILATELIC ADVERTISER one year, one 20-word exchange ad. and a packet of 15 stamps, cataloguing \$1.00, all three for the price of a single year's subscription, 25c. Offer good until Jan. 15th, 1906.

HOW'S THIS?—Cuba, 1855, 1 rp., gray-green, unused; Scott's No. 2 cat. 25c., only 9c., postpaid. First reply gets 100 U. S. free. G. WILLARD, 382 Ontario st., Chicago, Ill.

A GOOD STAMP FREE to app. for my app. sheets; 50 per cent. PERCY BERGEN, Danison, Iowa.

JEWELERS' TOOLS and materials for stamps. A. P. CONVILLE, 419 East 8th st., Traverse City, Mich.

100 STAMPS, dif., cat. \$10; price \$3; 150 dif., good start for small dealer. F. L. MILLER, 900 Teall ave., Syracuse, N. Y.

I HAVE some Canada, Mexico, Greece, Bulgaria, to exchange for Central and South America. THOS. HUBERT, 1412 Nectar ave., East St. Louis, Ill.

EXCHANGE WANTED, good stamps; any country. ROBT. H. PLATT, Phelpsston, Ont., Canada.

\$2.00 ABSOLUTELY FREE—A \$2.00 revenue will be given free with every order from the following: 50 dif. British Colonies, from Africa, Asia, Australia and America, a fine assortment for 19c.; 25 dif. used and unused from South and Central America, only 16c.; 33 dif. from 33 dif. countries, 11c. GEO. A. WILLARD, 382 Ontario st., Chicago, Ills.

TO EXCHANGE—1,500 duplicates for stamps not in my collection. A. F. HARRIS, 360 Exchange st., Geneva, N. Y.

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18 COMIC POST CARDS sent prepaid for only 10c. L. M. MINTZ, Ithaca, N. Y.

\$1.50 FREE—Send 10c. and request for approvals and receive a fine U. S. stamp, cat. \$1.50. I have the best stamps at cheapest prices in the world. This is true. Just send for a selection and find out for yourself. 1000 hinges, 5c. U. S. envelopes wanted. Send for part. M. H. DECKER, La Porte, Ind.

WILL EXCHANGE good foreign, your selection, for U. S. revenues. H. L. RICH, Somerville, Mass.

TAKE advantage of the following Xmas bargains while they last; 20 all dif., 4c.; 8 all dif., unused, 6c.; 25 all dif., 8c.; 60 all dif., 10c.; 15 all dif., unused, 12c.; 50 all dif., 25c.; sole Can. agents for Butler

Bros., Clevedon, England. THE NEW CENTURY STAMP CO., Smith's Falls, Ont., Canada.

BACK NUMBERS of The Philatelic Advertiser 5c. each, or 6 for 25c., postpaid.

SEVERAL Christmas Snaps—20 Egypt only 7c.; 20 U. S. cut square envelopes only 6c.; 100 foreign, 5c.; 7 unused Philippine Islands, cat. 21c., only 7c. Postage extra. GEO. A. WILLARD, 382 Ontario st., Chicago, Ill.

GOOD BARGAINS in Indian relics, sea curlos, old paper money, coins and antiquities of all kinds. Will buy, sell or exchange. Send for my new 8-page list. Will pay 1-7 cat. price, cash, for good stamps, cat. 5c. to 50c. each. CHAS. S. RYBOLT, Mulberry, O.

Collectors Attention!

We recently purchased a large consignment of stamps. Note price below. All All genuine bargains.

SPECIAL PRICES.

Collection of 500 all different only \$.75
" 1000 " " 2.50

FINE UNPICKED MIXTURES—The lots below are positively unpicked. You will find many surprises in catalogue values.

1 pound (about 5,000 stamps) \$.75
3 pounds 2.00

APPROVAL MIXTURES—Stamps cat. from 1c to 20c, only \$1. per 1,000. The above catalogs easily over \$20.00. Scott's 1906 Cat. Post Free 58c.

GOULD STAMP CO.,

152 Cabbot St. BOSTON, MASS.

Comic Post Cards

18 Different Varieties of Comic Souvenir Post Cards, sent prepaid for 10c. No Objectionable Figures.

L. M. MINTZ, Ithaca, N. Y.

Stop Paying INSURANCE on Your Neighbor's DISHONESTY.

I have discontinued sending out sheets of stamps on approval, due to the fact that no matter how cautious one may be there are those who will try and take advantage of you. I have therefore decided that I can afford to sell for CASH at 75 to 80 per cent. discount from catalogue prices better than for 50 per cent. and send out selections on APPROVAL. However, I still refund your money if stamps are not entirely as represented.

Stamps are all different, neatly hinged in approval books and priced ready for selling again, according to Scott's 1906 catalogue.

Stamps from South and Central America only; cat. price, \$4.00; my price, \$1.00.

Stamps from British Colonies only; cat. price, \$4.00; my price, \$1.00.

Stamps from United States, Canada and Mexico; cat. price, \$4.00; my price, \$1.00.

Stamps from European countries only; cat. price, \$5.00; my price, \$1.00.

Scott's 1906 Catalogue now ready. Price 58c., post free.

A. A. VAN WIE, U. S. A.
Schenectady, N. Y.

Stamp and Coin Notes.

In the address to the King upon his laying the foundation-stone of the new General Postoffice, Lord Stanley stated that in 1829 the single St. Martin's-le-Grand building accommodated, with much room to spare, 800 officers, administrative, accounting and operative; today postal operatives and controlling staff alone to the number of 3,536 occupy that building. Although the population of London has, in the past seventy-five years, increased less than four-fold, the number of letters delivered has increased fifty-fold. In 1829 the number of London postmen was 564; they had some 400,000 letters a week to deliver; and the London postoffices and posting receptacles numbered 425. In 1905 there are nearly 10,000 London postmen, with twenty million letters a week to deliver; and the postoffices and posting receptacles now number between four and five thousand. "Having regard to your Majesty's presence here today, and also to the association of the site with King Edward VI., the royal founder Christ's Hospital, there is special appropriateness in the name of 'King Edward's Building,' which your Majesty has approved for the new General Postoffice now to be erected." Lord Stanley concluded by stating he was confident when the new building was completed it would add much to the efficiency of the postal service of the metropolis.

A discovery of Roman coins of great antiquarian interest has been made at Stanley, near Leeds. A ploughman was at work on Smailey Bight farm when the ploughshare struck an earthenware pot and disclosed a large number of old bronze coins.

An examination showed that there were some 6,000 coins, all dating from the time of the Roman occupation of Great Britain, and many of them in a very good state of preservation. Most of them are about the size of a sixpence and hardly any thicker, while others are much larger than a shilling.

The name of "Constantine," and the word "Constantinopolis," appears on some of the best preserved, while others have on one side a head with the inscription "Urbo Roma," and on the reverse a design showing Romulus and Remus with their foster-mother, the she-wolf, in illustration of the ancient legend of the foundation of Rome.

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Ithaca, N. Y.

Date.....

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WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

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Published the 25th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., JANUARY 25, 1906.

No. 3.

Early Postage Rates.

RATES FROM U. S. TO FOREIGN COUNTRIES.
A. W. WHEELER.

It is difficult to ascertain the exact rates of postage between the United States and each of the States of Europe during the early portion of our history. The somewhat brief list of early postal rates which follows has been prepared with two objects in view. First, to give a general idea of the amount of duty charged on mail in the early days. Second, to serve as a general reference list, not for any specific rates, but for the general run of rates of different periods in our early history.

The rates of postage that immediately follow are taken from the *Wig Almanac* of 1849, the rates being in use at that time.

"Letters per half ounce to Bremen, paid or unpaid, if mailed at New York, 24 cents; within 300 miles of New York, 29 cents; over 300 miles of New York, 34 cents. If to Prussia, 12 cents additional; to Hamburg, 6 cents additional; to Austria, 18 cents; Bavaria, 22 cents; Switzerland, 21 cents; Egypt, 37 cents; each additional, per quarter ounce letter; to Denmark, 22 cents; Sweden, 39 cents; St. Petersburg, Prussia, 24 cents; each additional half ounce. To the British West India Islands by British West India mail steamers, 25 cents per half ounce; to Martinique, Porto Rico, St. Thomas or other islands not British, 50 cents. To Chargres, Panama, Valparaiso or any port on the Pacific coast, 75 cents."

The same year (1849) the postal troubles with Great Britain and colonies were set aright by the use of a uniform rate of sea and port postage not to exceed 24 cents. The inland rates (5 cents to 10 cents here, and 2 cents to 4

cents to Britain) being added.

According to information given in the *Inter Ocean Encyclopedia* of 1883 the following rates prevailed in 1860. These rates apply to one-half ounce of mail. To France and Algeria by French mails, 30 cents; to the German States, 30 cents; to Great Britain, 24 cents; except from Washington, Oregon and California, from which points 29 cents was charged. The rate to Bremen was 10 cents; to Hamburg, 10 cents; to Frankfurt or Wurttemberg, 22 cents; to Luxemburg, 25 cents; to Holland and Netherlands, 42 cents; to Austria, 30 cents; to Russia, 29 cents; to Prussia, 30 cents; to Papal States and Tuscany, 35 cents; to Spain, 42 cents; to Portugal, 42 cents; to Denmark, 35 cents; to Sweden, 42 cents; to Norway, 46 cents; to West India Islands (not British), 34 cents, for less than 2,500, and 20 cents for any greater distance; to the two Sicilies, 30 cents; to Lombardy, 33 cents; to Panna and Modena, 33 cents; to the Sardinian States, 38 cents.

In 1865 and up to the time of the founding of the Postal Union in 1874, or of its real operations, 1875, the rates of postage had remained about the same. With the Postal Union came a uniform cents on unpaid letters weighing not more than one-half ounce. Newspapers not exceeding 4 ounces were charged 2 cents; books and all other printed matter, together with merchandise not exceeding in weight $8\frac{3}{4}$ ounces, was placed at the rate of 2 cents.

RATES BETWEEN DIFFERENT STATES.

From the colony time we find the postal system dated in America. Previous to 1816 the rates of postage were for a single letter composed of one sheet, as follows: Under 40 miles, 8 cents; under 90 miles, 10 cents; under 150 miles, $12\frac{1}{2}$

cents; under 300 miles, 17 cents; under 500 miles, 25 cents. In this year, 1816, the following changes were made in the postal rates:

Single letters, not over 30 miles, $6\frac{1}{4}$ cents; single letters, not over 80 miles, 10 cents; single letters, not over 150 miles, $12\frac{1}{2}$ cents; single letters, not over 200 miles, $18\frac{3}{4}$ cents; single letters, not over 400 miles, 25 cents.

Additional rates for every additional paper were charged. If a paper weighed an ounce, four times the rate was charged.

Other changes were continually being made until 1855, when an important reduction was made in the rates. The charge for one-half ounce was now only 3 cents, and for more than 3,000 miles was only 10 cents. In 1863 the rate of postage was made uniform at 3 cents on all domestic letters not exceeding one-half ounce, and 3 cents additional for every half ounce or fraction of the same, which was extra. In a brief and hurried manner we now come to dates more familiar and which, under this title, are not allowable.

Famous Wars.

J. A. D. PARK.

Let my readers should think that this article has too pretentious a title, I would assure them before they delve into it that the essay is not as formidable as one might think. Literature of this kind is lamentably scanty. In a survey such as this is I could not but draw for some few details, in revising it, from the timely article, "War-Time Stamps," by Mr. F. C. Young, which was running a couple of years ago, similar to this, serially. The similarity of titles will doubtless strike many as not a coincidence. Were it not that the balance of

this article had been (waiting for some kind publisher to take it off my hands) on paper and pigeon-holed for two years before I had seen an installment of Mr. Young's essay, it would be presumptuous in me to attempt an article on practically the same subject. However, after this refutation, let us proceed.

PART I.

THE FRENCH REVOLUTION OF 1848.

No war occurring before 1840 could, of course, have anything to bear on stamps. The first conflict of importance with which we can treat is the Revolution in France, which began in the beginning of the year 1848. A kingdom then came to an end, for Louis Philippe, who had been king since 1830, was in that year deposed. After Napoleon Bonaparte's abdication in 1814 the reigns of Louis XVIII. and Charles X. followed, each comparatively uneventful. These two kings were both of the celebrated family of Bourbon, and inherited that family's love of arbitrariness and despotism. So, for ever-turbulent France, peace, comparatively speaking, had reigned too long now, and another revolution (that of 1830) succeeded in putting Louis Philippe on the throne. He reigned for eighteen years; then broke out the revolution which stands as the subject of this article. It was evident that the spirit of revolt and mob law was still a powerful force in the French nation. February 24 saw the dawn of the second Republic. After quarreling and discussion, which lasted through the balance of the year (during that year there was no legal ruler, president or king) Louis Napoleon, by a huge majority over an opponent, an old army general, took hold of government under the name of president. For a time, but only until Louis Napoleon (a nephew of the great Bonaparte) began to realize that he did not have power enough, all went smoothly. Finally, after a four years' term, the Senate, urged by the intriguing president, proposed the re-establishment of an empire, and Louis Napoleon, who ascended the throne under the title of Napoleon III., is the last emperor or king that France has known.

So much for the encyclopedic—the dry part—of the article. Let us now, after tackling that tough meat, turn to the dessert—of course the best part. But history and philately do go well together, though the first part is generally

found to be a somewhat dry team-mate.

According to most catalogues, France has put forth just 87 varieties (of postage stamps alone) bearing the portrait of Napoleon III. The first of these was issued in December, 1852, and the last, a five-franc stamp, just before the war in which the emperor was crushed, 1870. There is nothing remarkable connected with any of these stamps. There would doubtless be much enjoyment in all of them to be found for the studious philatelist, for there are many errors and varieties. A few notes on these varieties follow, and these, gained by careful study, may be of interest to at least French specialists.

The most valuable of any of these issues is the first stamp issued, which is an error, as the color, instead of yellow-bistre is deep bistre. This value, 10c., can be procured at anywhere from \$20 to \$25, but the owner of this stamp is lucky if it has been picked up at the former figure.

Perforations were first used on these stamps in 1861, although there was no separate issue, the series which was put on sale from 1853-60 being unofficially perforated. These are the first perforated French stamps.

In practically every issue there are tete-beche varieties on some of which no adequate price can be given. There are three tete-beche varieties of the first issue (1852-60), tete-beche pairs of the 1862 set (which differs only from the 1861 series in the number of perforations), and another in the last or 1870 set.

Of the 87 stamps which owe their existence to this revolution there are but three distinct sets, the first and last differing but very little. The second design is seen only on three stamps. This design shows the same portrait of the emperor, but is different from the other two only in that the entire effect is much more simple.

The portrait of Napoleon III. given is decidedly the best one extant. He wears the conventional French goatee and mustache, but under it might be detected a weak, sensual mouth, and altogether the face shows weakness of character which was prominent with Louis Napoleon's famous uncle, and was a characteristic of poor, obscure Napoleon II. Thoughts of the man do not inspire any lasting admiration,—rather pity for his endeavors and sympathy for his failures.

We have not left Napoleon III. We shall take up France under him again in the fall, and next time the ADVERTISER readers can read about a much more inspiring subject, the famous Six Weeks' War, with the history of which philately is much interwoven.

Jottings From the Keystone State.

BY LEON V. CASS.

I quote the following from the letter of an old-time philatelist who has just started collecting again:

"I traded a collection thirty-four years ago for a shot gun. I was a 'kid' at that time. In that collection was a Brattleboro, Canada, Scott's No. 3, 12d. U. S. Scott's No. 34, Nova Scotia, Scott's, No. 1. Of the U. S. No. 34 I had a pair. My brother also had a pair of them.

"These stamps were given to us by our grandmother in Vermont. I did not know the value of them. I sold the Brattleboro for \$2 to a man who saw them; then I traded the rest of my collection for a shot gun, as I wrote above. I kept out of collecting until nine years ago, when my brother and I had a deal, and he gave me his collection, mostly U. S., but there was a Brattleboro, a pair of U. S. Scott's No. 4 and Canada, Scott's No. 3.

"In 1902 I got shy of cash and had to make a raise. I sent the Brattleboro, Canada, No. 3, U. S. No. 34, unused O. G. and a block of eight Western Australia, Scott's No. 1, unused (these I got from a man thirty years; gave him 75 cents for a sheet of twelve, and had always intended keeping the block of eight) to a party in England, who gave me \$850.

"After disposing of the remainder of my collection for something less than a hundred dollars, I thought I had quit the business for good; but it has kept in my brain off and on since, and while I was sorting over a lot of old letters this fall I came across one with a lot of English stamps on it. The last lot I got of H. Noyes of Texas, and it set me going again. I don't expect to get what I had before, but what I do get I will keep."

The above letter proves the old saying, "Once a collector, always a collector." True, does it not.

A correspondent in Europe writes me that he finds cheap stamps for sale in

nearly all of the tobacco shops in France and Portugal, while nearly one-third of the families in Germany are said to have a collection in their homes.

Let us hope that the work of the National Stamp Committee will help to make philately of more interest to the non-collector and in the end give us enough new recruits so that our country will stand second to none in the number of stamp collectors. Don't ride your hobby to death, however, or make stamp collecting take precedence to other studies.

Only this evening I received a selection of stamps back from Philadelphia with the following letter from the young collector's father:

"Enclosed please find stamps you sent my son. I am returning them, and ask you to send no more until advised by me, as he is a boy going to school and is neglecting his studies on account of stamps."

Below I give a list of a few cheap stamps that are priced too low in Scott's 1906 catalogue:

Belgium, 1882, 15c. postal packet, used; Belgium, 1895, 15c. postal packet, used; Dutch West Indies, 1892, 12½c., gray, used; Fiji Islands, 1903, 1p. violet and black, used; India, 1895, 2 rupee, brown and rose, used; Jamaica, 1885, 6p. orange yellow, used; Straits Settlements, 1904, 1, 2, 3, 4 and 8c., single C. A. wmk., used.

If you don't believe the above are priced at or below their actual market value, try to buy them at a discount.

There are other varieties priced too low, but I will leave you to find that out when you try to buy them cheap.

Chronicle of New Issues.

WM. E. AULT.

United States.—The American Journal of Philately states that the 3c. brown envelope of 1865 exists in several varieties not listed in their 1906 catalogue:

Die A—Heads 1, 2, 3 and 4 on white.

Heads 3 and 4 on buff.

Head 1 on amber.

Die B—Head 2 on white.

This journal is also authority for the discovery of a local stamp issued at Glenn Falls, N. Y., the words "Locomotive Express Paid" in horizontal oval with steam engine in center. It is imperforate, printed in black, with no value expressed.

The 1906 frank of the Postal Tele-

graph Company has also appeared printed in dark blue on pale blue paper.

Angra.—The color of the current 75c. has been changed to brown and carmine on yellow paper.

British Guiana.—The 96c. purple and carmine has been issued on multiple paper. A provisional \$2.40 stamp has also been issued made by surcharging the fiscal stamp of the same value with the words "Postage and Revenue" in two lines.

Brazil.—The 10r. scarlet and blue has appeared on the new water-marked paper mentioned in these columns.

Cayman Islands.—The 1d. carmine has appeared on multiple paper.

Ceylon.—Another value has been added to the multiple paper set, the 30c. violet and green.

China.—The 5c. stamp, which has undergone so many changes in color, has just been changed again, this time to violet.

Danish West Indies.—Three stamps of high values, expressed in francs, have been issued, the design being oblong, a ship being the principal feature:

1 fr., blue-green and steel blue.

2 fr., orange-red and brown.

5 fr., yellow and brown.

Denmark.—Four new values have appeared in the type of the 40. chronicled a few months ago, a crude design, but these other values look better in their brighter colors:

1 o., violet.

2 o. scarlet.

3 o., gray.

15 o., yellow.

Ecuador.—A lot of provisionals of no particular interest from this prolific provisional country have been issued, but we will not tire our readers with a long list of them.

Germany.—These stamps are now appearing on paper water-marked with lozenges, and the 3 and 5 pf. have already been placed on sale. It seems to be the intention to use this paper for the Colonies also.

Great Britain.—Levant. Another value has been added to the recently issued set, according to Gibbons' Stamp Weekly, but the surcharge is 2 piastres without the overprint Levant.

2 pia. on 5d., lilac and blue.

Gibraltar.—Morocco Agencies. The 1 and 2 piastres King Head are reported on both single and multiple Crown and CA paper:

1 pia., black and carmine.

2 pia., black and blue.

Grenada.—Four values of a new set showing "the vessel of Columbus in sight of land," have made their appearance. We have not seen any other description of these stamps, but suppose they are of some sort of a commemorative issue:

½d., green.

1d., carmine.

2d., orange.

2½d., blue.

Italy.—Eritrea. In order to conform with Italy's new postage rate the 20c. has been surcharged with new value:

15c. on 20c. orange.

Labuan.—All collectors will be glad to learn that this colony has passed from under the postal administration of North Borneo, and we shall hope to at last have some respectable stamps from this colony. We have no fault to find with the old issues of this country, and hope the new issue, which we suppose will be forthcoming, will be made for postal use exclusively and not for sale to collectors only.

Monaco.—A new set of postage due stamps have been issued, the design being the same as the current French postage dues, but with "Monaco" at the bottom:

5c., green.

10c., rose.

15c., brown.

30c., blue.

50c., yellow.

1fr., black on yellow.

New South Wales.—Gibbons' Stamp Weekly reports the current ½, 1, 2, 4 and 6d. and 1s. stamps are appearing on the Crown and A water-marked paper, and the other values will be issued as soon as the old stocks run out.

Northern Nigeria.—Ewens' Weekly reports the ½, 2, 2½, 5 and 6d. and 1s. and 2s. 6d. have been issued on multiple paper.

Paraguay.—The 1c. stamp has appeared in a new color, orange.

Persia.—Two provisional values have been issued, each printed in two colors, and a new spelling adopted for the value.

1 chai on 1 kr., mauve in black and in carmine.

2 chais on 5 kr., light brown in black and in violet.

(Special to The Advertiser.)

N. Yaar & Co., Amsterdam, report that the 1 gulden porto is now issued with a black diagonal surcharge "50 cent."

The Philatelic Advertiser.

Published in the interests of stamp collectors.

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Press of the Ithaca Democrat.



Editorial.

Never before in our twelve months of publishing have we been so deluged with MSS. as this month of January. Whether New Year's resolutions are the cause, or whether collectors are beginning to realize what philatelic publications are for, we are unable at present to state.

However, we do know that this month an unusual amount of good articles were received. The majority clearly show us that collectors can write interesting and descriptive articles when they so desire. But the trouble is that they do not often have such a desire unless a suitable compensation is in view.

To select from this wide field of articles has been no easy task for ye editor, but he has used his best judgment, and can only hope that the readers will enjoy and use the articles in this number to the best of their advantage. A collector can never know too much, and to read the various articles in philatelic journals is sure to increase his knowledge of that great mystery, philately.

We thank all who have in any way contributed to the success of this paper for the month of January.

N. R. Neff of Etowah, Oklahoma, has been secured as advertising agent for THE PHILATELIC ADVERTISER in the southwestern portion of the United States.

Post Card Department.

Items Relating to Pictorial Postcards,
Gathered from Various Sources

by J. A. D. Park.

Five years ago, according to Arthur Hawksett in "The Focus," picture postcards were practically unknown here except for a few stray cards that found their way over here from Germany or from some other part of the European continent. Crude they were, perhaps, compared to the splendid cards now issued, but they took hold immediately in those countries in which they were issued. After enterprising manufacturers in England had issued cards for two years or so the United States, usually first in everything, finally went into the business.

And into what an immense business it has grown! There is not a city in the country that does not issue cards showing in a pictorial way more or less beautiful, interesting and pretty places of which the city boasts.

One rural postmaster became much alarmed over a postcard, the inscription on which ran as follows:

Over the hills and valleys and lakes
Carry this postal, for goodness' sakes;
At Ree Heights (S. D.) be sure and deliver it—

Miss Grace Wickswing will be there to receive it.

If she isn't, she'll surely regret it,
For she is my sweetheart—don't you forget it.

One can imagine the feelings of Miss Grace when she was "there to receive it."

The following editorial skit appeared in the "Australian Journal of Philately" some time ago:

"Pictorial postcards seem very much in demand at present, and we had the privilege of inspecting a very nice collection recently, the majority of the cards in which were, however, unused. It seems to us that a picture postcard—to possess any merit whatever from a philatelic standpoint—should have passed through the post. Unused cards are, in our opinion, so many pictures—and nothing more."

That is our opinion, too, but of course that is a matter which must be left to individual taste. But this writer seems to think that a card possess some philatelic merit—what we fail to see. How picture cards can be prized and collected by philatelists pure and simple is beyond us. Philocartists have never

claimed any philatelic standing whatever for their hobby, and it will be a long time before they will try to do so.

Esperanto Society.

(La Esperantaj Kolektantoj del' Mondo.)

Founded by W. G. Adams, July, 1905.

President, W. G. Adams, 309 South 27th ave., Seattle, Wash.

Vice-president, A. G. Beaman.

Secretary, pro tem., J. A. D. Park, 510 Delaware ave., Buffalo.

Dues, \$1.00 per year, payable at any time.

THIRD REPORT OF THE SECRETARY.

I regret that I can report but one application this month, but our new member is a valuable acquisition, especially as a linguist.

No. 7—Alois Vedernjak, 221 E. 85th st., New York City. Age, 37; teacher. Proposed by J. D. Park. Speaks French, German, Italian, Dutch, Portuguese, Spanish, Roumanian, etc., but is not a fluent Esperantist.

TREASURER'S STATEMENT.

There has been received by me in all \$10.00, most of which has been spent, naturally, in printing and postage. Every member should drop me a card stating how many blanks, both English and Esperanto, he can use; or if I have sent him a supply, it is hoped that he will let me know when more are needed.

For the benefit of foreign readers of this paper who may be interested, it is well to state that while correspondence with this office is conducted, outside of English and Esperanto only in Spanish and French, communications in any language will be promptly attended to. Our Mexican branch is progressing, but things are going slowly with our British and Belgian agents, from whom we hope much.

Up to now we have not been able to offer all of the benefits that we hope to hold out when really permanent organization is effected; but support is necessary, and no one will regret giving this in our infancy. Picture card exchangers who are able to speak Esperanto especially enjoy an advantage over other collectors.

Hoping to hear from many interested, I am very truly,

Jan. 22, 1906.

J. A. D. PARK.

W. E. AULT,
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12 Mexico.....06	20 Australia.....05
12 Greece.....06	7 Costa Rica.....05
8 Straits Settle.....08	10 Argentine.....06
4 Turkey.....01	6 Brazil.....02

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from Mexico, Canada and U. S. All fine ones, at 10c. a doz., or 62c. 100; 250, \$1.00, 500, \$2.50, 1,000 for \$4.00. If you have two or more alike, will exchange for new subjects, plus postage.

THE PHILATELIC STAR,
Madison, N. Y.

J. KUHN, Jr.

Stamp Dealer,
GRONINGEN, HOLLAND.

Specialty: Holland and colonies. Wholesale and retail lists free.

CARD COLLECTORS

With every year's subscription to The Philatelic Advertiser, at 25c, we will give

8 diff. Comic Cards.

One 20 word Ex. Ad.

One View Card of Ithaca, or Cornell University (mailed separately)

ABSOLUTELY FREE.

Bear in mind, the price of sub. will be raised to 50c in June, when the present size of the paper will be doubled, and we advise you to take advantage of this rare and liberal offer, by subscribing at once.

Card Dept. and Interesting
Articles on Philocart
Each Month.

The Philatelic Advertiser,
Ithaca, N. Y.

1-15 to 1-12 cat. wholesale and retail list just out, FREE; a stamp cat. 25c. for applying for 60 per cent. approvals and better specials, fine used copies; Natal, No. 16, 15c.; No. 68, 10c.; No. 57, ex. fine, \$1.50. Write today. Many other bargains. The Harvard Stamp Co., 827 Main st., Cambridge, Mass.

Free. Free. Free.

100 varieties of Foreign Stamps free to all sending a reference with a request for a selection of our fine stamps on approval at 50 per cent discount.

SPECIAL OFFERS.

50 varieties of Foreign Stamps .03

100 " " " .05

1000 Stamp Hinges .03

Imperial Album, holds 3,500 stamps .30

DEALERS—Send reference for one of our well known \$1.00 mixtures on approval. The biggest money maker on the market.

CENTRAL CITY STAMP CO.,
SYRACUSE, N. Y.

EDITORS

AND PUBLISHERS, MY ADDRESS IS STILL THE SAME, AND I STILL SUBMIT MY MSS. WANTED, A SAMPLE COPY OF EVERY AMERICAN STAMP PUBLICATION.

RAMSAY,

136 CANNON ST. POKEEPSIE, N. Y.



BARGAINS in STAMPS

40 var Japan mounted on approval sheet only \$.20
 40 var France old and new only .15
 100 var India cat. val over \$12.50 my price 1.50
 25 Canada on approval sheet only .18
 30 var Spain old and new issues only .13

FREE—Hinges, Sheets and 100 Selected Stamps if you order any of above.

WM. BERGFELD, Seguin, Texas.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,
 Box 340. Norwalk, Ohio.

BARGAIN: 100 printed envelopes for 25c prepaid. Address

A. E. REIM,
 Room 5, Union Depot Bldg.,
 MILWAUKEE, WIS.

Stop Paying INSURANCE on Your Neighbor's DISHONESTY.

I have discontinued sending out sheets of stamps on approval, due to the fact that no matter how cautious one may be there are those who will try and take advantage of you. I have therefore decided that I can afford to sell for CASH at 75 to 80 per cent. discount from catalogue prices better than for 50 per cent. and send out selections on APPROVAL. However, I still refund your money if stamps are not entirely as represented.

Stamps are all different, neatly hinged in approval books and priced ready for selling again, according to Scott's 1906 catalogue.

Stamps from South and Central America only; cat. price, \$4.00; my price, \$1.00.

Stamps from British Colonies only; cat. price, \$4.00; my price, \$1.00.

Stamps from United States, Canada and Mexico; cat. price, \$4.00; my price, \$1.00.

Stamps from European countries only; cat. price, \$5.00; my price, \$1.00.

Scott's 1906 Catalogue now ready. Price 58c., post free.

A. A. VAN WIE, U. S. A.
 Schenectady, N. Y.

United States Postage Stamps

My price list of U. S. postage stamps for the season 1905-6 is now issued. A copy will be mailed on application. My prices are the lowest in the country considering the quality of the goods. Give me a trial order. Your money refunded if you are not satisfied.

S. VALENTINE SAXBY,
 Dealer in U. S. Postage Stamps,
 ROCKFORD, ILL.

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

Exchange Column.

STAMPS sent on approval; 50 U. S., 5c. C. W. ARNDT, 332 Park ave., Chicago, Ill. ADDRESSES of 200 active stamp collectors for 50c. BASIL A. PERRY, Cool Spring, Delaware.

WILL EXCHANGE one dollar catalogue value (any selection) foreign stamps for dime, dated 1877. Box 398, Bethel, Me.

WILL EXCHANGE foreign entireties for U. S. postage or rev. stamps. O. B. PROUTY, 148 Welles ave., Dorchester Center, Mass.

HAVE FINE old issues United States, colonies, British Colonies, foreign to exchange for unused Kings' Heads; references. D. H. PRICE, Aylmer, Ont., Canada.

2,000 FAULTLESS HINGES, 10c.; stamps on approval at 50 per cent. discount; reference required; 1 lb. of good postage stamps, no trash, for 65c. CHAS. E. FISHER, Taunton, Mass.

50 VAR. Street Car Transfers, 25c.; 100 var. cigar bands, 30c., from California; 5 var. Hawaiian Island postal cards, unused, 15c., postpaid. BURNS CHERRY, 781 12th st., Oakland, Cal.

FOR EXCHANGE—Souvenir postals of Louisville for those of other places. MILTON SEITZ, 110 W. St. Catherine st., Louisville, Ky.

COLLECTORS—The following are 2 cents each: 1 Eritrea, 1 Hyderabad, 1 Segun-tasse, 1 Senegal, 1 Surinam. We are manufacturing "Honest Count" hinges, and to introduce them we will send all who send us their name and address a large packet of them. Write today for our large list of U. S. and foreign stamps. THE MONARCH STAMP CO., 925 Court st., Pueblo, Colo.

WANTED—Old German and German Colonial. Send me a selection and state what you want in exchange. Over 2,000 duplicates. H. MORGAN, P. O. box 553, Victoria, B. C.

COLLECTORS, ATTENTION—Send for our large list of U. S. and foreign stamps. MONARCH STAMP CO., 925 Court (f) st., Pueblo, Colo.

ATTENTION, YOUNG COLLECTORS—75 per cent. discount on common stamps. Send stamp for approvals. AUBREY D. CORKUM, 931 River st., Fitchburg, Mass.

TO EXCHANGE—Stamps, any country. E. J. POST, Tampa, Fla.

SEND for list of coins, paper money and coin literature; 25 dates old "Liberty" cents, \$1.35; 25 lots: each varies. A. P. WYLLIE, Trygrove, Ill.

HAVE 1,000 or more duplicates, would like to exchange with honest collectors only. HY. ROSEMAN, 642 Haddon ave., Chicago, Ill.

\$25,000.00 STAMP COLLECTION being broken up, at 50 per cent. Scott's cat. Send want list; reference. JOHN R. MILLER, 132 W. 79th st., N. Y. City.

EXCHANGE 40 varieties of pre-cancelled stamps for 12c. Send reference for selection of pre-cancelled or foreign stamps on approval; 60 per cent. off; 5c. novels to exchange for stamps. IRA FISHER, Mahomet, Ill.

FREE—Yes, free, the first Canadian postcard ever issued to all applicants for my approvals at 50 per cent. discount. Boys, you can make money selling from them. W. FRAZIER, 431 Church st., Toronto, Can.

NETHERLANDS and Colonies. Send for my price list. A. M. McNEIL, 1282 Bergen st., Brooklyn, N. Y.

TO EXCHANGE—Lot of books, including Smithsonian reports, ethnology, geology, etc.; list on application; also some old coins and some geological specimens, for relics and Indian relics and curios. J. S. ROGERS, Marengo, Ills.

WANTED, exchange with collectors (common, in large lots only, for cat.). W. AINSWORTH, Bethesda Rd., Blackpool, England.

I DESIRE match and medicine stamps on approval. M. MAYER, box 225, King City, Mo.

FREE—100 all different stamps (foreign) for the names of two collectors and application for our fine approval books. Fine imported pliable hinges per 1,000, 15c.; 500, 7c. Send for sample; send quick before supply is exhausted. CHALLENGE STAMP CO., box 62, Grand Island, Neb.

STAMPS bought, sold, exchanged; special offer, 100 var., 5c.; 200 var., 15c.; 1,000 mixed, 15c. EDWIN EWELL, Anoka, Minn. EXCHANGE WANTED—Good stamps of any country in large or small lots. ALBION COIN AND STAMP EXCHANGE, Albion, N. Y.

ENGLISH OFFICIALS' King Army, 25c. per 1000; do. 1 R., 25c. 100; will exchange for common St. Louis stamps. W. AINSWORTH, Stamp Dealer, Blackpool, England.

EXCHANGE desired with honest collectors. Send sheets, receive mine. V. T. STROUD, 5102 Ridge ave., Philadelphia, Pa.

5 DIFFERENT souvenir postcards mailed separately, only 14c., coin or stamps; 250 finely mixed stamps, cat. over \$4.00, only 40c., postpaid. Postcards exchanged with collectors everywhere; sure reply. RALPH R. SHERMAN, South Glens Falls, N. Y.

EXTRA BARGAINS in everything in the curio line: stamps, coins, Indian relics, shells, antiquities of all kinds; old stamp magazines, 15 for 25c.; old stamp papers, 15c. doz. Will pay 1-7 cat. for good stamps in wholesale lots, cat. 5c. each and up. Lists free. CHAS. RYBOLT, Mulberry, Ohio.

SELLING OUT 1,000 mixed foreign, 10c.; 500 dealers' mixture, cat. at over \$7, 20c.; original covers, 3c.; 1851-57-61-71 mixed, 14 for 10c. W. C. HOFFMAN, 1160 Scranton ave., Cleveland, O.

WANTED—Half and one-cent approval sheets. MRS. A. KENLY, 110 Crescent st., Montreal, Canada.

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

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Exchange Column.

A FEW Acme eye-openers. 1,000 fine mixed stamps, 20c.; 100 peelable hinges, 6c.; 300 var. mounted on sheets (postpaid), \$1; 500 var. mounted on sheets (postpaid), \$1.50; 2 Belgium Jubilee stamps, 5c.; best app. sheets at 50 per cent. discount sent for the asking. Postage extra on all orders under 50c. ACME STAMP CO., box 72, Fargo, N. Dak.

FOR SALE—Highest offer before Feb. 15 takes it. Capital City Philatelist, Sept., 1885; Collector's Ledger, June, 1888; Charleston Philatelist, Jan., 1888; Halifax Philatelist, Jan., 1888; Stamp, 1888-89, 4 numbers; International Stamp, 1896-98, 4 numbers; 1896, Feb. and Oct., 1897; May, 1898, Jan.; Perforator, 1898-05, 13 numbers; have other papers. ROYAL G. CLARK, West Chicago, Ill.

WANTED—Common revenue stamps, for cash; must be cheap. W. AINSWORTH, Bethesda Rd., Blackpool, England.
BARGAINS in old U. S.; many fine varieties at about 1-3 catalogue, such as 1847, 5c., for 32c.; 1870, 12c. National or Continental, 16c.; 1873, 30c. black, 17c.; 1893, 90c. orange, 22c. Stamp for return. Send me your want list before buying elsewhere. Fine foreign on app. at 66-2-3 per cent. discount. Reference. THOS. SEMMES, Jr., 206 Cherry st., Richmond, Va.

PHILIPPINES 1903 SET

Unused fine o. g., 1c., 2c., 3c., 4c., 5c., 6c., 10c., 13c., only \$1.00.

\$1.00 Manifest, rev. cat. 60c., only 8c.

\$1.00 Probate of Will, rev. cat. \$1.25, only 18c.

\$1.00 Passage Ticket, rev. cat. \$6.00, only 60c.

Above have very small round hole, otherwise fine.

10c. Contract Ultramine, cat. 50c., 8c.

50c. Conveyance Ultramine, cat. \$1, 10c.

Mexico, 1890, unused set 1c., 25c.; 9 var., cat. 60c., 19c.

Gaut., 1902, comp. set 1c., 2 pesos, 45c.

Corea "Tai Hau," surcharge, Scott's, Nos. 11, 12, 13, fine, used, each 70c.

Chile, cat. Nos. 14, 18, 22, 26, 28, 29 (37 used, 12c. each), 38, 39, 40, 44, 45, 46, 47, 48, 50 (51, c. each), (52, 4c. each), 53.

Any above Chile, used and fine, 50 per cent. off catalogue.

Corea, No. 17, 1 on 25, rare, 50c.

Don't forget to ask for our 1906 40-page price list, free. It will save you money.

ECONOMIST STAMP CO.,

79 Nassau St., New York City.

BARGAIN: 100 Approval sheets printed with your name and address, sent prepaid for 20c. Address

ADOLPH REIM,

Room 5, Union Depot Bldg.,

MILWAUKEE, WIS.

TO OUR ADVERTISERS.

Hereafter forms will close the 25th of the month, instead of the 15th. This change we deem necessary in order to obtain as full a scope of the month's happenings in each issue.

50¢ PER INCH

\$2.40 for 5 inches
\$4.10 for 9 inches.

Don't fail to have an adv. in the February Number. Forms close the 25th of February.

Do Not Fail to Read This!

If you do, you will miss some bargains sure.

Look at these prices—Belgium Parcel Post, 1903, 5 var., only 10c.; 8 var. 15c.; 1902, 30, 40, 70 and 90c.; (Scott's Nos. 226 to 229 inc., cat. 63c.) only 22c. the set; 1902, 10c. to 3 francs; 14 var. only 55c.; 1902, 70c. blue and black, 5c.; 25c. green and black, 5c.; Bavaria 80 Pf. lilac, 3c.; Straits Settlements, 10 var., 25c.; Persia, 10 var., 25c.; China, 4 var., 8c.; 150 var., 15c.; 500 var., \$1.25; 1,000 var., \$4.25. NO TRASH. 1000 mixed, 22c. Costa Rica, 1901, 1 to 20c., only 12c.; 1892, 1c. to 10 pesos, complete, unused, only 90c., cat. \$2.56; Canada, 25 var., only 16c.; 10 var., only 5c.; Egypt Salt Tax, 4 var., incl. 2 pound, value, only 10c.; France, 25 var., 10c.; 40 var., 18c.; Guatemala, 10 var., 10c.; 15 var. 18c.; 20 var. 28c.; 30 var. only 60c.; Austria, 1850-64, 9 var., only 10c.; Honduras, 1878, complete set, unused (cat. 94c.), 25c.; 1896, 1c. to 1 peso, 8 var., only 22c.; 1898, set 1c. to 20c., 6 var. 15c.; and many others. Send us your want lists.

To stimulate the interest in the collection of foreign revenues, we will send 100 varieties from all countries for \$1, their value being more than \$4. Let us send you a Canadian Revenue Album for 85c., postpaid. To every purchaser we will present 25 var. Canadian Bill and Law Stamps, free and a hundred best hinges.

Consignments of good salable stamps, suitable for packets or approval sheets, are solicited. Best of references furnished. Not too many of any one kind desired, but just a reasonable quantity wanted.

Our One and Two Cent Net, approval books, contain stamps cataloguing as high as 10 cents. Our next series of one cent books will each contain several stamps cataloguing 8 to 10 cents, and the 2c. books will each contain several from 12 to 20 cents. Now, get busy.

We find our stock of U. S. Stamps, including adhesives, envelopes, revenues, match and medicine, proprietary, documentary, departments, &c., is getting quite low, and in order to increase it to proper proportions, for a short time we will be glad to receive consignments of the same, either for cash or exchange. If the latter, state what you want. Any sent must be in perfect condition. Send us your name, and let us see if we cannot help you increase your collection.

FALLS CITY STAMP CO.,

329 East St. Catherine St.,

Louisville, Ky.

BARGAINS—100 Note Heads printed & sent prepaid for only 25c. Address

A. E. REIM,

Room 5, Union Depot Bldg.,

MILWAUKEE, WIS.

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

Chicago Notes.

Mr. L. R. Davis, publisher of the "Chicago Stamp News," on account of lack of time to do the paper justice, has decided to postpone issuing the "News" for a few months, but when he resumes publishing it he intends to enlarge it to a great extent and add many new and original features that will add greatly to its philatelic value.

Mr. Ben Green's twentieth auction sale of coins, etc., held Jan. 12th, there was offered a lot of 27 different encased postage stamps, which brought a total of \$230. Many of them were very rare, the 1c. Weir & Laminie and a 30c. Lord & Taylor brought over \$25 each.

C. J. Freeman, a collector who resided formerly in Chicago, but now at Walla Walla, Washn., announces the first number of a new paper, "The Collectors' World," to appear about Jan. 20th, and thereafter monthly on the 15th. The paper will be devoted to various hobbies, stamps in particular, and though its size will be modest, Mr. Freeman hopes to make it of exceptional interest. He says that he will publish the paper for one year regardless of returns.

The United Stamp Co. will hold three fine auction sales during the month of February.

F. H. Lord of Minneapolis and S. V. Saxby, Rockford, Ill., were recent visitors to Chicago.

A well-known Chicago stamp man has recently purchased the stock of the Waukesha Stamp Co., Wis.

Mr. P. H. Wolsieffer will hold a two nights' sale at the Collectors' Club in New York City, consisting of the rarities owned by Dr. F. Fiske, Chicago.

L. ROY DAVIS.

BARGAIN: 20 view cards for 12 cents.

Address A. REIM,

Room 5 Union Depot Bldg.,

MILWAUKEE, WIS.

The awards in the advertising contest will be published in the February number.

W. R. Adams, the post-card dealer of Toronto, favors us with two beautiful calendars.

Charles S. Rybolt of Mulberry, O., has just recovered from a long siege of illness. He states that all unanswered mail will receive his direct attention, and will be answered within a short time.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., FEBRUARY 20, 1906.

No. 4.

Department Stamps.

The recommendation of Third Assistant Postmaster General Madden that the franking privilege be abolished and that senators, representatives and departmental officials be required to use postage stamps on all classes of mail—funds for the purchase of stamps to be appropriated by Congress—is being given very careful consideration by senators and representatives. Various objections to the recommendation of Mr. Madden have been raised, chief among which is the difficulty that would be experienced in adjusting appropriations so as to meet the official needs of members of Congress. A uniform allowance would be necessary, of course, and what would be ample for one member would not be a drop in the bucket for another. An old stamp collector suggests that this difficulty might be overcome by issuing two distinctive series of postage stamps—one for senators and representatives and the other for use of the officials of the departments. The proposal of the stamp collector is believed to possess considerable merit and will be given attention.

A third of a century ago—from 1873 to 1879, to be exact—all departmental mail required postage stamps, although mail sent by senators and representatives was franked by the signing of the name, as at present. Each of the departments, however, had its own distinctive postage stamps, which were supplied without cost, except for manufacture. These stamps were printed from the same plates as the current postage stamps, except those used by the Postoffice Department, the latter being labels with the denomination in large figures printed within an oval, with an appro-

priate border and the inscription, "Postoffice Department, official stamp, U. S."

DEPARTMENTAL STAMPS.

The stamps for the Department of Agriculture were all printed in corn color, a rich orange yellow, and were of the denominations of 1, 2, 3, 6, 10, 12, 15, 24 and 30 cents. The executive stamps, for franking the President's mail, were a rich carmine color and of the denominations of 1, 2, 3, 6 and 10 cents. The Interior Department stamps were printed in vermilion and of the values of 1, 2, 3, 6, 10, 12, 15, 24, 30 and 90 cents. The stamps for the Department of Justice were of the same denominations as Interior, but printed in royal purple, and the Postoffice Department stamps were in black. A 7-cent stamp was added to the Navy, War and Treasury for foreign postage, the rate at that time being 7 cents instead of 5 cents, as at present. The Navy was printed in a brilliant ultramarine, the War in rose and the Treasury in brown. Stamps for the Department of State were of a dark green color, and in addition to the 7-cent there were also denominations of \$2, \$5, \$10 and \$20. The four last-named stamps were twice as large as the others, as large as those of any other department and bore the likeness of William H. Seward. The \$20 State Department is the stamp of highest denomination for postal uses ever issued by the United States.

The colors of all of the department stamps were brilliant and the designs attractive. Complete series of the stamps, in unused condition, arranged on sheets, make a display that never fails to interest beholders, even though they be wholly lacking in the "philatelic" instinct. Stamp collectors desire these

stamps above almost all others, and the person who possesses a complete collection of departments is held in higher esteem among philatelists than is J. Pierpont Morgan or John D. Rockefeller among financiers.

BRING GOOD PRICES.

Some of these department stamps are extremely cheap, and others are very expensive. A complete set of the Interior Department may be obtained, in unused condition, for \$3, or but a small advance over the face value. A similar set of the State Department costs \$200, and the Justice Department about \$60.

One of the rarest of United States stamps is the \$5 State Department. It would naturally be supposed that the \$20 would be more valuable, but the \$5 is catalogued at \$135, while the \$20 is listed at \$50, the \$10 at \$70 and the \$2 at \$22.50. For the same reason a less number of sheets of the \$5 denomination were printed than of the \$10 and \$20.

Many of the older officials in the department will recollect the time when all official mail required stamps and how stamp collectors swarmed the offices to obtain the stamps. On Saturdays it appeared that half of the school boys in Washington swooped down upon the departments after stamps, and among them were many boys with whiskers on their upper lips.

But the grand rush occurred in 1879, when the use of the department stamps was discontinued and the penalty envelopes substituted. Everybody wanted the unused remainders left on hand, and as the stamps possessed no intrinsic value and could not be used for postage on ordinary mail, or any other mail, for that matter, after the new or-

der, officials gave the stamps away in unused condition, or, as was the case with dollar values of the State Department, sometimes drew a pen mark across the face of the stamp.

In those "good old days," as philatelists are wont to refer to that period, "states," "executives," "justices" and "navies" were traded about and sold for a mere song. Today many of these stamps cost more than a full dress suit, and as the numbers of collectors increase and the stamps get into private collections, the available supply is constantly decreasing and prices climb higher.

CORNERED THE MARKET.

An interesting story is told how a collector cornered the market on 90-cent justice stamps. This philatelist discovered that only a comparatively small number of the 90-cent denomination were ever printed, and figured that some day it would command a high price. Accordingly he set about buying at auction and at private sale every copy of this stamp that was offered for sale. At that time the current price for the 90-cent justice was about \$5. After a time collectors and dealers noticed that they were never able to get this stamp at auction; that some strange person gobbled them up, no matter what anybody else bid. The price advanced, and yet the stranger got every copy offered. Then after this party had gathered in many copies of the stamp and dealers and collectors had awakened to the fact that he proposed to take all offerings regardless of price, there was a tremendous scramble for the 90-cent justice, and the price advanced by leaps to \$55. Today when one mentions "90-cent justice" the collector thinks of peaches and cream.

The only well-authenticated "error" in connection with the department stamps occurred in the printing of the navy stamps, which normally were of ultramarine. Just how it occurred, whether by accident or by design, nobody professes to know; but in some manner a sheet of the 2-cent denomination was printed in green ink and was included in a consignment forwarded to the department by the Continental Bank Note Company of New York, who had the contract for supplying the department stamps. Copies of this error sell readily at \$65, and the price advances from 10 to 20 per cent. every year.

It was supposed that the Department of Agriculture, as well as all other stamps, were printed on a hard brittle paper. The 1-cent denomination of this series catalogues at \$3.50. Two or three sheets were printed by accident on a soft porous paper, and a 1-cent stamp on this paper is listed at \$20.

About Royal Philatelic Personages.

J. A. D. PARK.

The most notable day ever experienced by the Philatelic Society, London, was that on which H. R. H. the Prince of Wales, Duke of Cornwall and of York, read a paper on the King's Head stamps—inside history—before a most prominent and immense gathering.

Prince Gustavus Adolphus of Sweden, who has recently married the Princess Margaret of the British royal family, is very much interested in philately, and, of course, is the royal patron of the Philatelic Society of Sweden.

Two British noblemen, Lord Crawford and Baron Worms, are enthusiastic collectors. Any one who reads the Monthly Journal of the Gibbons firm cannot have failed to note the former's very extensive want list in philatelic literature, which has for about two months occupied a page in this widely read magazine. It is the earl's purpose to gather together a complete philatelic library, which will indeed be a feat to boast of, as no one up to this time has ever succeeded in accomplishing this aim. Crawford, however, is in a fair way to realize his ambition. In 1902 Lord Crawford purchased the famous Tiffany library (once the property of J. K. Tiffany of St. Louis, for many terms the president of the A. P. A.), paying for this magnificent collection the sum of \$10,000. We are very well pleased that the earl considered it worth so much. Yet there are still many excellent libraries in this country even if the Tiffany collection has left us. Crawford carries on many of his philatelic researches on board his sea-going yacht, the "Valhalla," which was entered in the recent race across the Atlantic for Emperor William's cup, but which failed to beat out the speedy Atlantic.

Perhaps the feat for which Prince George of Wales is most known to the great body of collectors is his comparatively recent purchase at auction of the

2p. postoffice Mauritius. This gem was knocked down to the royal bidder for the small fortune of \$7,250, and its famous sale is still fresh in the minds of nearly all our readers, for it occurred Jan. 15, 1904. Of course the prince did not bid in person at the auction, but it is generally admitted that the person to whom the stamp finally went was his representative.

One of the most distinguished devotees of philately is in direct line of succession to the throne of Sweden. The patron of the Swedish Society thus referred to is the grandson of the reigning king, Oscar II, therefore he is not the crown prince, as has been some times stated, but nevertheless Gustav Adolf (to give him his Swedish name) is such in everything but name, as his father, the Crown Prince Gustav, is now virtually on the throne in consequence of the king's old age, which the recent trouble with Norway and its dissolution have, if possible, accelerated. Adolf is 24 years of age, and his philatelic career began when he was much younger than he is now. The prince is highly esteemed in his country, and is deservedly popular, especially with his confreres in philately.

It is said that the Pope is the sovereign who receives the greatest number of letters daily; he receives about 22,000. King Edward's daily post is 1,500; Emperor Nicholas', 700; Emperor William's 600; King Victor Emmanuel's 500, and Queen Wilhelmina's only 150. The Dutch were ever a careful race, sagely observes the Monthly Journal.

Apropos of royalty, the crown (look it up on your stamps) which appears on the last issue of Hungary has called forth many a story, but the most plausible reason, which explains why the little cross on the top slopes towards the left, is as follows: De Bloczenski, the philatelic savant in such matters, settles the matter once for all, again quoting from the Gibbons Journal. The cross slopes to the left simply because the bolt and nut which held it in its place have worn away in the course of centuries, and the authorities did not wish to renew the fastening. Then Kossuth fled before the imperial armies in 1849, he buried the coronation insignia and the crown on a hill near the Danube. A peasant found them, and the thankful Hungarians promptly built a memorial chapel on the spot. This crown is also

called the "iron crown," because hidden in the gold there is a thin band of iron which was made out of one of the nails taken from the cross. This crown was first worn in 591, and quite naturally the Hungarians have the greatest respect and veneration for it.

The Earl of Crawford, it is stated in an exchange, has some time ago given up the idea of precancels. Let us hope this will be but the first step toward the final upopularity of these unclassified and unpedigreed intruders. Are there not enough straight varieties?

The Stamp Collectors' Fortnightly, in a recent issue, states on seemingly good authority that additions to the list of royal philatelists as comprised above should be made in the persons of the Mikado of Japan, and a prince of the Siamese royal family. However, let us wait for better authority before we include these Asiatic potentates, for in eager zeal to include in the fraternity all prominent personages which the slightest excuse sanctioned in doing, the Czar, King Victor Emmanuel and his mother, the Dowager Queen Margherita, Queen Wilhelmina, and King Alfonso have been at various times included in the interesting list. Two princes, destined, let us hope, some day to be kings, are as many as can with certainty be classed as philatelists.

Chronicle of New Issues.

BY WM. E. AULT.

Austria.—The stamps of 1904 are now being issued without the shiny bars, and the 2, 3, 5, 6, 10, 20, 25, 30 and 35h. values have so far appeared.

Brazil.—The 300r. emerald-green and black has appeared on the new water-marked paper, which was noted some months ago.

Bulgaria.—The 15 st. of 1902 has been discovered in the colors of the 10 st., rose and brown, instead of lake and black.

Germany.—Three additional values have been issued on the new paper with lozenge watermark:

2 pf. gray.

10 pf. rose.

40 pf. black and rose.

Liberia.—Two more of the official stamps have been overprinted *ordinary* for general use:

5c. lake and black, 1898 issue.

16c. lilac, 1894 issue.

Malay States.—Two stamps of Perak have been surcharged *Federated Malay States*:

50c. green and black.

3d. green and olive.

Natal.—The 6d. green and brown has been reported on the multiple paper.

Netherlands.—The postal authorities at last seem to have discovered that the Postage Due set of the mother country lacked the 50c. stamp, and they have prepared one by surcharge on the 1 gulden stamp in black:

50c. on 1 gulden, red and blue.

Russia.—The 1 rouble value has been added to the set on vertically laid paper.

Salvador.—The Metropolitan Philatelist reports that a new set has begun to appear. The design is a portrait of President Escalon in center, surrounded by a lathwork border, P. P. U. Correos de el Salvador above, value below, and will consist of 1, 2, 3, 5, 6, 10, 12, 13, 24, 26, 50 and 100c. stamps. The 1c. only has so far been issued. We hope this will bring to an end the many surcharges from this country:

1c. green and black.

Siam.—Two provisionals have appeared with black surcharge:

1 att on 4 atts.

2 atts on 28 atts.

A new set has also made its appearance. The design, according to the Metropolitan Philatelist, consists of a pair of nude natives holding up the portrait of the emperor in a circular frame; below is a view of the Grand Mosque of Bangkok; columns at sides. On the scroll above is the name in Siamese and English, and at the bottom the value in both languages. The stamps are of a large size:

1 att, yellow and green.

2 atts, green.

3 atts, yellow-green.

4 atts, gray and red-brown.

5 atts, carmine.

8 atts, slate-black and olive.

12 atts, blue.

24 atts, brown.

1 tical, blue and yellow-brown.

Sierre Leon.—The 1 pound value, purple on red paper, completing the set, has been issued on multiple paper.

Sudan.—The official stamps are now reported bearing the surcharge *Army Service* instead of *Army Official*, and comprise the 1m. to 10p. values.

Tunis.—A new set, in the usual pic-

torial form of French Colonies, has begun to make its appearance, six values of which have been issued. The first three of the following list are of ordinary size and show a view of a mosque, and the other three are larger, oblong, showing a picture of some ruins:

1c., black on buff.

2c., red-brown on straw.

5c., green on green.

35c., green and bistre.

40c., dark brown and red-brown.

75c., red-brown and carmine.

Western Australia.—The 2d. yellow has been received on the Crown and A paper.

Wurtemberg.—A Jubilee set has been received from this country. They are the regular official stamps overprinted with a crown and 1806-1906, and consist of the 2, 3, 5, 10 and 25 pf. of the 1875 type, and the 2, 3, 5, 10, 20, 25, 30, 40, 50 and 1 mark of the 1881 type.

Buy Lincoln's Cabin.

New York, Feb. 14.—Logs from the cabin in which Abraham Lincoln was born were purchased by the Lincoln Farm Association at a sale held at College Point. The logs were exhibited at the Buffalo exposition and bought by a New York merchant.

Miss Ida M. Ripper of Allegheny has resigned her position as vice-president of the Pacific Souvenir Card Exchange.

Now that the American Journal of Philately has reduced its price to what it used to be, we venture to hope that it will not be more irregular than when it cost \$1. It is well into January, and the writer's November number reached him only recently.

C. H. Mekeel has promised that this year will see the resuscitation of his weekly paper, Mekeel's Stamp Collector on an even better and larger scale than before. Its new lease of life will be awaited with interest. During its sphere of usefulness it was one of the most solid magazines of philately, various volumes comprising over 800 pages and extensively illustrated.

Advertisers! Don't fail to see our liberal offer in this issue. It will interest you.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 20th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

Associate Editors:

Charles Alcides Dubois, Miss M. S. Hill.
L. Crandall, Wm. E. Ault.

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Press of the Ithaca Democrat.

Editorial.

A young boy once planted an acorn in the backyard of his home, and after waiting about a week for signs of an oak tree he grew impatient and dug the acorn up.

His father, when told of the boy's doings, laughed, and thought how foolish his son had acted; yet this very same father had once inserted an advertisement in a daily paper and because it failed to bring great returns he withdrew the advertisement and gave up all forms of advertising whatsoever.

The moral:—Is self-evident. Great oaks cannot spring up in a day; neither can a great business be built up from one advertisement. Both require time, and the sooner the dealer of today realizes this fact the quicker he will be to progress.

Again we find it necessary to change the date of publication. Beginning with the March issue, forms will close the 20th day of each month. All advertising, reports and reading matter must be in by that time, or they will have to be inserted in the next month's issue. This change is thought best by the publishers because the present date of publication conflicts with several other papers at the printing office and causes us to be tardy in appearance. We assure our readers and advertisers that this will be the last change this year, and hope they will grant us full pardon for our many changes of the past. Remember the 20th of each month.

Collectors who took advantage of our premium offer as advertised in the various philatelic journals are requested not to worry over the failure of us in sending the premium, as we were swamped with replies, and our first consignment of "\$1.00 packets" was gone before half the orders were filled. We have written for more packets, and they will undoubtedly be here in a few weeks. In the meanwhile have patience.

We still desire a few good correspondents in the following cities: New York, St. Louis, Toledo, Boston and San Francisco. Correspondents are paid liberally and also make big commission by soliciting subscriptions and advertisements. Write for terms.

Readers are always welcome to the use of our columns for arguments, bits of news or interesting letters. We, however, disclaim all responsibility for letters of our readers. Be sure to sign your name, as we reject all matter not bearing the author's signature.

Esperanto Society.

(La Esperantaj Kolektantoj del' Mondo.)

EXECUTIVE BOARD:

Wm. G. Adams, chairman, 309 South 27th ave., Seattle, Wash.; A. G. Beaman; J. D. Park, secretary, 510 Delaware avenue., Buffalo, N. Y.

Dues—\$1.00 per year, payable at any time. Application blanks, printed in either English or Esperanto, may be had for the asking.

Fourth Report of Secretary.

Application filed—No. 8, Senor Anselmo Morin. Proposed by W. G. Adams. Further particulars as to this gentleman, our first Mexican member, will appear next month, as his application has not yet been received by me.

A membership roll follows, with the date of each member's admission:

1. W. G. Adams.....July
2. J. D. Park.....July
3. A. G. Beaman.....August
4. Lynn Crandall.....August
5. L. M. Mintz.....October
6. F. G. Morin.....December
7. A. Vedernjak.....January

The addresses of any of the above will be furnished on application to the secretary.

Senor Morin has forwarded \$3 for three year's dues, and some of the other

members are likewise paid up till 1908. This society has received an invitation from the national society, the American Esperanto Association, to incorporate with that body; but, while we are pleased that such recognition of our prominence is given, our fields are so different that it is impossible to comply.

In conclusion, correspondents west of the Mississippi will be more promptly served should they communicate with our Seattle headquarters instead of with the secretary.

J. D. PARK.

Esperanto grammars, 15c., from F. G. Morin, 234 Ewing street, Chicago. Picture card exchangers who speak Esperanto enjoy an especial advantage over other collectors.

Post Card Department.

The latest 'stunt' in post-cards is the "Insect Card." These cards consist of real photos of beautiful butterflies and various other insects.

So great is the interest for picture post-cards all over Germany that in many a restaurant, when a customer enters, the waiter brings him a post-card album before inquiring what he will eat or drink.

In 1905 Germany produced 492,800,000 souvenir post-cards; Austria, 386,645,000; France, 312,429,000; Italy, 248,000,000; England and Belgium, 192,000,000; Switzerland, 135,000,000; Bavaria, 120,800,000; a total of 1,829,674,000.

The newest in college souvenir cards consist of the official college seal depicted in the college colors. The cards also bear the inscription "Greetings from —."

Ralph B. Platt of Roxbury, Mass., favors us with a set of his famous "Pudding Stone Series of Familiar Quotations." The series consists of post-cards with familiar quotations and sentiments from the best authors. The cards are unique and very cleverly designed.

Beginning with next month, we will print the names and addresses of all readers who desire to exchange souvenir cards. Send us your name, address and kind of cards you wish to exchange and we will insert all free in the coming issues of the PHILATELIC ADVERTISER. This offer applies only to subscribers, but if you desire your name in this list and are not a subscriber send 25 cents for a year's subscription and we will insert your name, address, etc.,

free in this paper. Foreign 40 cents.

For producing the phonographic postal card an apparatus is used which records the human voice upon a piece of pasteboard of the form of the card. The recording of the voice is made by means of a pencil with a sapphire point. This pencil makes its impression upon a substance called "sonorine" spread upon surface of the card. The "sonorine," which can be easily spread over pasteboard, possesses all the properties of a wax cylinder, and is in reality the invention. The signs are impressed in form of a spiral, beginning at the margin of the card and ending in a very small circle, and are impressed so deeply that the stamping by the postal authorities can only destroy one or two words. Each card holds between eighty and ninety words.

General Miranda.

U. MILLER.

A sketch of the life of Gen. Miranda, in whose honor the 1896 issue of Venezuela was issued, might be interesting to most collectors. Gen. Francesco Miranda was born in New Granada, at Santa Fe, in 1754. He served with the Americans under Lafayette and Rochambeau against the English in the Revolutionary war. Taking Washington as his example, he endeavored to do for South America what Washington had done for North America. In this cause he sought aid in England and France without any encouragement. He also traveled through Russia, Austria and Turkey. He then served in the French army from 1792 to 1797. But all of this did not have the effect of freeing his native country from the tyrannical rule of Spain. He went to the United States once and to England twice, seeking assistance.

Finally in the early part of the nineteenth century he enlisted the aid of two Americans (Smith and Ogden) and one English admiral (Sir Cochrane), and with their help he equipped a small ship and landed on and proclaimed the Columbian Republic. This was not successful, but in 1810 he formed his great plan of forming all the South American states into one federation. But this was opposed by many of the individual administrations. He was thrown in prison and after being moved several times died in a dungeon in Cadiz in 1816. He

helped establish the boundary line between British Guiana and Venezuela. When the matter was finally arbitrated a set of stamps was issued, showing the boundary lines, and with the inscription "Apoteosis de Miranda" above, which, when translated, means "Restoration to honor of Miranda."

Philatelic Philosophy.

No. 4.

"UNCLE PHIL."

Hearken, dear readers, have you ever paused and thought for a single moment upon that one-line saying, "All work and no play makes Jack a dull boy." Well, if you have, have you ever thought what a significance that has to the American, and, in fact, the entire collecting world? What is the collecting of bits of paper termed stamps? They are simply the means of carrying out the government's mandates. They are in reality a tax. A tax for the prepayment of mailable matter. But there is more to collecting than the mere massing of a few hundred or thousands of these bits. There is play in doing this. You can let your imagination play and build your collection in any way you desire it. The stamp, still on their envelopes, are the uncut diamonds. They have not been polished yet. If the collector cannot use his own devices or weave a part of himself in the collection they do not shine forth, instead they are dull and like unhewn stone. A mere mass of possibilities. But as I said, there is a chance to play in collecting of the stamp. Then if there is play it necessarily arises there is pleasure to collector. What man cannot look back on the childhood days—days spent in playing—that were not entirely joyful. Then if we collect stamps we, as the saying goes, "kill two birds with one stone," for we play. That is we get pleasure out of collecting, and we work to the extent that we weave at least a part of our own life into that collection. It should stand to every collector as his masterpiece of play. No man can go forever without playing some. Only very recently one of our leading magazines gave a series of papers on the need of a vacation to the workingman. Then why not, if the man need some time to play, get a hobby. Then he can ride his hobby and relieve his brain of its strain at the

same time. And, speaking of uncut diamonds, have you ever stopped to consider what you could do with a collection of stamps. I have thought of this several times, and each time it seems more vast to me. Do you know that if you take a bunch of duplicates, and if you are let alone, you will mount them or in some way fix them up to suit yourself. That increases your powers of invention. It gives you a chance to show your ingenuitive turn of mind and altogether leaves you to be the architect or painter, whichever you seem to suit. You can collect those stamps personally. You may start with a few, then a dozen, then a few score, rising next to hundreds, and so on to thousands. But as you go you will be polishing your diamonds. And every one of those diamonds will have been looked upon by you as a new member to your group at some time. They were all new once. But as the months roll on and the collection increases, you do not forget the first-comers. They are all your friends. Think if you have but two or three thousands, you that number of single friends. Now, why with that many friends can you not pass a pleasant hour?

Souvenir Postcards.

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Sheets on approval at 75 per cent discount from Scott's prices. A fine line of stamps at this large reduction. Give us a trial. Guatemala 1902, 1 cent to pesos 2 complete, only 50c.

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Manchester, - Michigan

50 WORD EX. AD. FREE.

With every inch ad or more for the March No., at the reg. rates of 50c per inch, we will give one 50 word Ex. Ad free. Offer good to dealers who have never before tried an ad this paper.

SEND COPY NOW.

Card Collectors and Others

Send for my list of Albums, "Familiar Quotations," and New England view cards. Reliable goods, prompt service.

RALPH B. PLATT,
62 Catawba St., Roxbury, Mass.

To Advertisers; I represent 50 magazines. Write to me about my money saving advertising plan.

H. C. WILDER, Adv. Agcy.,
Carthage, N. Y.

BULL DOG

SUSPENDERS

WILL OUTWEAR THREE OF THE ORDINARY KIND

More elastic, non-rusting parts
Absolutely unbreakable leather
Guaranteed best 50c suspender made
Can be had in light or heavy weight for men or youth, extra length same price.
SUITABLE FOR ALL CLASSES
If your dealer won't supply you we will, pos paid, for 50 cents.
Send for valuable free booklet, "Correct Dress & Suspender Styles."
HEWES & POTTER
Largest Suspender Makers in the World
DEPT 132 87 Lincoln St., Boston, Mass.

SPECIAL OFFER TO ADVERTISERS

WE wish every stamp, coin, card and curio dealer to try an advertisement in this paper and as an inducement, we make the following liberal offer: We will insert **One Fifty Word** Exchange Notice, Free of Charge with your inch or more advertisement in next month's issue at the regular rate of

50c per inch ; 5 inches, \$2.40 ; 9 inches, \$4.10.

Bear in mind that this offer is made only to those who have never before had an advertisement in our columns. **Forms close the 20th.**

Advertising in The Philatelic Advertiser brings big results. The large amount of advertising we carry is sufficient proof.

Stop Paying INSURANCE on Your Neighbor's DISHONESTY.

I have discontinued sending out sheets of stamps on approval, due to the fact that no matter how cautious one may be there are those who will try and take advantage of you. I have therefore decided that I can afford to sell for CASH at 75 to 80 per cent. discount from catalogue prices better than for 50 per cent. and send out selections on APPROVAL. However, I still refund your money if stamps are not entirely as represented.

Stamps are all different, neatly hinged in approval books and priced ready for selling again, according to Scott's 1906 catalogue.

Stamps from South and Central America only; cat. price, \$4.00; my price, \$1.00.

Stamps from British Colonies only; cat. price, \$4.00; my price, \$1.00.

Stamps from United States, Canada and Mexico; cat. price, \$4.00; my price, \$1.00.

Stamps from European countries only; cat. price, \$5.00; my price, \$1.00.

Scott's 1906 Catalogue now ready. Price 58c., post free.

A. VAN WIE, U. S. A.
Schenectady, N. Y.

Mr. Advertiser,

Your one inch adv. and 50 word exchange notice will be inserted in the March No. for only 50c. We want you to become acquainted.

Send Copy Now.

Free to Collectors

Asking for my approval selections at 50 per cent discount, a set of five unused Guatemala 1902, 1, 2, 5, 6, 10c Picture Issue. Reference required.

GEO. W. BARNES,
Box 340. Norwalk, Ohio.

U. S.

75 var. U. S. Postage	-	30 cts.
75 var. U. S. Revenues	-	30 cts.
75 var. U. S. Pre-cancels	-	30 cts.

Nothing is poor.

H. WENDT,
Dunlap, Iowa.

It would seem as if philatelic literature was coming into favor again. J. A. Cook, Waterloo, Iowa, the largest dealer in the country, sends now and then encouraging reports, having recently shipped a large order of scarce South American publications to a patron in Switzerland. In our state, J. D. Park has a very extensive collection, and some of his bindings are truly magnificent.

When writing to advertisers, be sure to mention **THE PHILATELIC ADVERTISER.**

Exchange Column.

Your ad. in this column costs but 25c. for 50 words. Try an ad. in next month's issue. See special offer to advertisers in this number. It will interest you.

TWO STAMPS CAT. 30c., for names of two collectors and 2c. postage. **SALT CITY STAMP CO.,** 900 Teall ave., Syracuse, N. Y., Dept. 2.

ATTENTION—Fine stamps at 1-5 of catalogue; no Continentals; catalogued from 1c. to \$1; very few at 1c.; postage extra. **H. D. ROTH, W. Lafayette, Ind.**

EXCHANGE NOTICE—Exchange relations and correspondents desired with collectors; my specialty is U. S. and colonies. **H. A. DAVIS, 1622 Welton st., Denver, Col.**

2,000 FAULTLESS HINGES, 10c.; agents wanted for approval, 50 per cent. com.; reference required; foreign revenues for sale. **CHAS. E. FISHER, Taunton, Mass.**

ADDRESSES of 200 stamp collectors for 50c. **BASIL A. PERRY, Cool Spring, Del.**

EXCHANGE — 500 var. cheap Postage Stamps to exchange, value for value, for others not in my coll. **E. L. SOUTHWICK, Pawtucket, R. I.**

THE FIRST money order for \$5.50 gets a collection of 1,089 different stamps in a .50 album; money back if sold; this collection is a genuine bargain to a collector or dealer; many nice stamps, condition fine, catalogue value over \$31; worth \$11; express prepaid in U. S. **M. L. HART, 503 Fairfield ave., Akron, O.**

WOULD LIKE to exchange my duplicates for stamps of S. America. **MERRILL T. CLARKE, 322 Dudley st., Providence, R. I.** **ATANASE JEREMIA, Galatz-Roumania,** exchange good postage stamps, by approval sheets or quantity; also picture cards; philatelic papers desired.

I WOULD like to exchange my U. S. duplicates for others. **VIRGE ANDERSON, Rolling Prairie, Ind.**

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., MARCH 20, 1906.

No. 5.

The World's Greatest Stamp Collector.

The king of stamp collectors, Philip la Renotiere of Paris, France, has added another stamp rarity to his vast collection, which takes in almost every bit of engraved or stamped paper ever issued by any country throughout the world for postal purposes since the use of stamps first began in England in 1840, and which is now estimated to be worth at least \$3,000,000.

The unique variety which has just come to light is a Lombardy stamp, which was discovered by a dealer of Cologne, Germany. It seems that the stamp dealer had bought a large quantity of Lombardy five-cent stamps, all printed in yellow ink.

The common specimens were printed on plain paper, while the rarer ones were printed on paper with perpendicular ribs. The great find differed from these two issues by reason of the ribs being horizontal, and was the only one of the kind in a mass of a hundred thousand stamps.

The dealer at once telegraphed to M. Renotiere that he had happened upon a variety previously unknown. The collector telegraphed in return that he would come in person and have a look at the oddity and at once took a train for Cologne. After examining the stamp M. Renotiere paid several hundred dollars for it.

This leader of a hobby which is world-wide, embracing millions of followers in every walk of life and including many of the world's most famous men, is known to the stamp world as Herr von Ferrari, and it is said that his personality is as remarkable as the great collection that has made his name

familiar wherever stamp collecting is followed. He has devoted most of his life to the collection of postage stamps upon which he is credited with having expended more than \$1,250,000.

He is thought to be past sixty, and although generally supposed to be a Frenchman, because of his long residence in Paris, is in reality an Austrian. His father was an Austrian nobleman, bearing the title of the Duke of Galleria.

Upon his father's death M. Renotiere refused to accept this title, and furthermore declined to touch a cent of the fortune bequeathed to him by the Duke, giving as his reason the fact that the wealth had been gained by means of which he did not approve.

For many years after he arrived in Paris he was in straitened circumstances and earned a scant livelihood as a private tutor. In the early '60s, by his mother's death, he fell heir to a fortune, and it was at this time that he is supposed to have acquired his taste for the collection of stamps, which he pursued with such energy that even in 1868 he was credited with being the owner of the most complete collection of that time, a reputation that he has constantly maintained to the present day.

The nucleus of his collection he formed by purchasing outright several large collections, for two of which he paid sums around \$15,000, but these two collections now form only a small proportion of his enormous accumulation of stamps.

Many of the world's greatest stamp rarities are in his collection. In many cases in which there is only one known specimen that one stamp will be found among his holdings. The unique British Guiana one-cent stamp, which was

printed on ordinary wrapping paper, is owned by him.

No one knows what this stamp is worth, but experts say that it is as valuable if not more valuable than the rarest of the Mauritius stamps, a two-penny specimen of which not long ago sold for more than \$9,000. Some idea of what it is worth may be gained from the statement that the two-cent Guiana stamps, of which there are as many as eleven known, are valued each at \$3,000.

A Swedish stamp, of which there is also only one known, is likewise in M. Renotiere's album. This stamp is the 3 skilling banco denomination of 1855, which was printed in yellow ink instead of green. As there was only the single stamp of the wrong color, collectors were suspicious of its genuineness, but after exhaustive inquiry it was found to be authentic. It would be simply a waste of time to try to set a value upon this stamp.

M. Renotiere is said always to be ready to pay almost any sum in order to secure a rare stamp, and of this readiness every European dealer is well aware.

He regularly visits London and all the principal European cities in his search for specimens and has gone over the stock of every dealer of importance. He has practically made every prominent dealer his special agent, with authority to buy for him any unique variety which he may find.

In a large degree it is due to his untiring efforts in search of rarities that the prices are now so high. Dealers say that if his immense collection were broken up and thrown on the market it would undoubtedly have the effect of lowering the existing prices, and that this collection is the only one in the

world the sale of which would produce such a result. But of such an event there is no likelihood, as provision has already been made to keep the collection intact.

No one, not even M. Renotiere himself, accurately knows the number of specimens contained in his collection. A whole vault in a safe deposit company in Paris is taken up with it.

Many of the extreme rarities are exhibited in show-cases placed around the vault, and the privilege of looking at them is sometimes given by the owner to his friends. It is said that he has but little to do with other Parisian philatelists, and has never publicly exhibited any part of his collection.

In addition to owning a specimen of every stamp, he also buys blocks of stamps of one kind, and the entire time of two secretaries is taken up with the work of keeping the collection in shape and of buying new issues of the common varieties.

There is no way of accurately estimating the present value of the collection. While M. Renotiere has been extremely lavish and liberal in the prices paid, still many thousands of the rare varieties were bought thirty-five or forty years ago at prices far below the sums they would now bring.

A good illustration of the way their value has advanced is shown in his purchase of a rare United States stamp. This is what is known as the New Haven stamp, and was issued by the Postmaster of that city in 1846.

It is printed in red ink, with the figure "5" in the centre, and "Post Office" at the top. The postmaster's signature, "E. A. Mitchell," is at the bottom.

A specimen of this stamp was found in a small collection in 1871; up to that time it had been unknown. M. Renotiere paid \$40 for it. Now the stamp is valued at \$1,200, and the price is advancing yearly.

While it is estimated that in the last thirty-five years he has spent more than \$1,250,000 for stamps, and during this long period has bought on a scale that has astonished everybody, yet there is not a recorded instance in which he has disposed of a single specimen. There is little chance of any of the stamps ever being offered for sale, as he has provided in his will that the entire collection shall become the property of the Austrian government upon his death.

Why I Collect U. S. Revenues.

ARTHUR W. WHEELER.

If I were a fiscal stamp collector in the broad sense of the word I would not here burden the minds of stamp collectors with my reasons for collecting U. S. revenue stamps. It is, therefore, because of this reason (that I am not a general fiscal collector) that I enumerate a list of excuses for adding U. S. revenues to my general collection of postage stamps.

WHY I STARTED.

Soon after entering upon the career of a stamp collector I came in possession of two things. First, I was presented with one of the best editions of "Scott's International Stamp Album." Second, I found on some old family photographs and on some old legal papers several U. S. revenue stamps. With this environment I now became in stamp matters very enthusiastic. In my album there was space for U. S. revenues, and I was only too glad to fill what I could with the specimens I had found. Among the spaces which I filled was the 1871-75 Prop. 50c. on green paper, and with one of two good specimens I filled the 3c. Playing Card space.

The money value of these stamps I was ignorant of at the time. Not in fact till a year later did I know their pecuniary value, this being when a catalogue was added to my stamp equipment. The pleasure I had previously enjoyed from these stamps was refreshed with the knowledge of their commercial value. The old adage that "a good beginning is a poor ending" can, I think, be aptly applied to my experience in "finds." These first few revenue stamps which I found are the only ones of value that I was ever able to secure in "finds." It is to these early surroundings that I owe my existence as a humble U. S. revenue collector. The album with the spaces for U. S. revenues, the finding of stamps to fill some of these spaces, and the attractiveness of the stamps were the reasons for my starting to collect U. S. revenues.

WHY I COLLECT THEM NOW.

It is a popular theory that the course which a man takes in his youth he will follow to his old age. If such theory be true, and I think it is, this alone would be enough excuse for my continuing to collect U. S. revenues to this day. But I have other reasons which I wish to

express. U. S. revenue stamps add variety to my collection; I have no other stamps like them. They catch the eye of the non-collector and the young collector, they enthrall them both; they depart from the usual run of stamp issues in that as the denominations rise in face value the stamps grow in size. Not that this is particularly desirable in all stamps, but because it is unusual is my excuse for mentioning it. These stamps are obtainable from others than dealers, attics and old photograph albums being their hiding places. Good specimens are nearly as plentiful as bad specimens. The numerous minor varieties have not by philatelists been made so conspicuous as to eclipse in importance the regular types. There is, on the contrary, opportunity for study of minor varieties, but there is so much to be found in the principal varieties I never have found time for this. I collect these stamps from a commercial standpoint, trades, industries, various businesses and transportation, all have a story in these stamps; also, from a patriotic standpoint I collect "Uncle Sam's U. S. revenues." My historical position must also be spoken of, for even in these limited issues may be seen passing events in our nation. My reasons, then, for collecting these stamps are because of nature's claim to a man's actions after he has in his youth of his own free will chosen a course which he will follow through life, and because of the various phases of education and pleasure which I now receive from them.

Chronicle of New Issues.

BY WM. E. AULT.

United States.—Some of our stamp journals have been chronicling several of the current issues on laid paper, but until the variety of paper is fully established we will not list them. The Government has not used laid paper for its stamps, although it is possible an error has been made, yet the seemingly laid paper may be from defective manufacture of the regular stock, thus making single specimens appear with the characteristics of laid paper. We will mention this again when the matter is fully determined.

Cameroons.—The 5 pf. green has been issued on the same water-marked paper as is used now in the mother country, and we presume the balance of

the set, as well as the other colonies' stamps, will shortly appear on the same paper, as predicted in these columns several months ago.

Germany.—The 5 mark lake and black has appeared with the lozenge water-mark.

German Levant.—Two of the new water-marked stamps of Germany have been overprinted for use in these offices:
2 pia. on 40 pf.
25 pia. on 5 m.

Gibraltar.—Morocco agencies: According to the Monthly Journal the 20c. gray-green and carmine has been issued on multiple paper.

Hungary.—The Monthly Journal is also authority for a new perforation, 15, on the current set, and the following values have so far been put on sale: 2f., 5f., 20f., 60f. The rest of the set will no doubt follow shortly. This is an entirely new perforation for Hungary.

India.—Puttialla: Two additional King Head stamps of India have been surcharged Patiala State:

8 anna magenta.

12 anna purple on red.

Holkar: The 3 anna violet has been overprinted Service for official use.

Montenegro.—The entire sets of regular postage and postage due and the 25h. Return Acknowledgment stamp have been surcharged with Russian words at top and right, Constitution at left and 1905 at bottom. To use the words of Gibbons' Monthly Journal: "If any improvement has taken place in the constitution of the people of Montenegro we are quite ready to congratulate them upon it, but we fail to see why we should be called upon to contribute towards the expenses." Our advice would be to let these surcharges alone.

Nicaragua.—The 6, 10 and 15c. and the 1 and 2 peso stamps have been surcharged B-Dpto-Zelaya in black, and it is reported the 5p. exists with the same overprint. The following official stamps have been added to the new set:

1c. green.

2c. rose.

20c. red.

1p. carmine.

2p. violet.

5p. black.

Roumania.—The Monthly Journal reports the issue of "four partly postal and partly charitable stamps" of a large and rather complicated design, of about the same status of the Russian set is-

sued last year. They are sold at an addition to the face value of 7 bani for the lowest and 10 bani for the three higher values. The issue comprises the following:

3 (10) b. red-brown.

5 (15) b. green.

10 (20) b. carmine.

15 (25) b. lilac.

Straits Settlements.—The 50c. green and carmine has appeared on multiple paper.

Transvaal.—The 2s. grey and yellow has been reported on the new multiple paper.

Here and There.

New Guinea, which covers 306,000 square miles, is the largest island in the world.

Over 125,000 Somaliland "Official" stamps were recently purchased by H. Ewen of England. The price paid was somewhere between \$8,000 and \$12,000.

A press notice informs us that hereafter Great Britain will refuse all mail sent in transparent envelopes to either England or the colonies. No cause is stated for the action.

Joseph A. Newton of Haverhill, Mass., possesses an original captain's commission issued to John Paul Jones in 1776. Newton's father found the document in a bookstore in Baltimore.

The Metropolitan Philatelic Association Year Book for 1906 has been received. It consists of 60 pages, containing the reports of the various officers, the recently enacted by-laws, a list of the members and an interesting article by R. Ramsey. The book reflects great honor on so young but progressive society.

The National Stamp Committee of Boston reports that much good is now being derived from the weekly service of supplying stamp articles to publications. Contributions necessary to carry on this method are not coming in as expected by the committee, and they urge that all collectors who have not made a contribution to the fund to do so at once. A cause of this nature is worthy of your hearty support.

Post Card Department.

The German government is receiving \$20,000.00 daily from pictorial postcards passing through the mails; 1,446,938 is the average daily number.

Great Britain adopted postcards in 1870, and over 76,000,000 were used the first year.

Sent from Hamilton, New South Wales, on February 28, 1877, a postcard recently reached its destination, says the Melbourne Argus, at Milltown, Victoria, 28 years after it was posted.

The public is warned against writing anything except the address on the face of pictorial cards intended for parties in the Netherlands. The Dutch postal law provides that in case there is writing on the face of the card the recipient is fined in the sum of six cents, our money. The card with writing on the face is regarded as a letter underpaid, and the rule of assessing double postage applies. The same rule also applies if the words "Post Card" are not printed on the face.

Mr. T. H. Nesbitt, town clerk of the city of Sydney, is looked upon as the champion collector of Australia. He owns the immense number of 15,000, every one being personally addressed to him and his daughters, and bearing the date and stamp of the country of origin.

The latest novelty in stationery is postal cards made from peat. They are made in the mills at Celbridge, county Kildare, Ireland, where an American has established papermaking from the peat of the famous bog of Allen.

Pictorial post cards originated in Germany some twelve years ago, and, like all great things, began in a very small way. Who actually started the idea is not known, but it is generally believed that about the year 1888 a few post cards bearing pictures of celebrated places first began to find their way into Berlin. Last year hundreds of millions of picture cards passed through German postoffices, yielding to the government an average income of \$15,000 a day.

There is only one publication in this country devoted exclusively to the interests of the picture card enthusiast, and that is a creditable little magazine issued at Stillwater, Okla., by C. G. Dalton.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 20th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

Associate Editors:

Charles Alcides Dubois, Miss M. S. Hill.
L. Crandall, Wm. E. Ault.

ADVERTISING RATES.

TRANSIENT.

1 inch.....	.50
5 inches.....	2.40
9 inches.....	4.10

Contract blanks upon application.

EXCHANGE COLUMN.

12 words.....	5 cents
50 words.....	20 cents

Cash in advance.

Forms close 20th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

The various stamp societies are now making strenuous efforts to obtain more members in order to have a large representation at the regular conventions held each summer. The A. P. A. hopes for eight hundred members by July, and the M. P. A. will be content with five hundred.

Joining a stamp society, whether a city, state or national, is a good investment for a collector. Besides being brought in touch with other collectors, he enjoys the use of an exchange and sales department, generally to good advantage to himself and at the same time to other collectors. But, best of all is the annual convention, where the collector meets his philatelic brothers and friends. At such a gathering the members in a party visit the most interesting points of attraction, and, when night comes, assemble around the hotels and tell stories and experiences of by-gone days. Then there is the executive work to be done, where plans for the coming year are carefully mapped out, and where "oratory reigns supreme." A most delightful time is enjoyed by all, and when the day comes for departing every one joins hands in the solemn oath that they will be at the next convention if alive and well.

In the April number of THE PHILATELIC ADVERTISER there will appear an article by C. F. Rothfuchs concerning his connections as a stockholder with the American Collectors Co., com-

monly known as the Scott Stamp and Coin Co. The subject will be "An Open Letter to the Directors and Stockholders of the American Collectors Co." and will show in detail how the stockholders of that company have been subjected to the greatest infamy and injustice on the part of the "inside directors" of the company.

(Mr. Rothfuchs will tell the facts, and positively only the facts. Every statement he makes he will be able to verify doubly. The exact situation will be exposed to the entire collecting world, and every collector who stands for fair play should read carefully this astounding article.

The great number of supposed to be reliable dealers who succeed month after month in defrauding publishers out of sums due to them for advertising space is certainly appalling.

Every day we receive letters from publishers complaining against certain dealers, and we ourselves have been caught in the meshes of these scoundrels. There is no direct remedy for this evil, but if collectors would unite and refuse to buy from such dealers much good would be accomplished, and this class of dealers would in due time die out.

As it is now, many of our useful stamp journals have all they can do to make expenses, and to be swindled out of money due them for advertising is surely no relishing idea for these struggling publishers.

Hence we ask that all collectors co-operate and refuse to purchase stamps or supplies from dealers who are reported in various journals for defrauding publishers. A dealer who defrauds a publisher will not hesitate to defraud a collector, thus in a way it is for your own good to follow out our suggestion. The frauds in philately must go! Not one or a few of them, but EVERY ONE.

The publishers are doing their part; now let the collector do his share.

A few "don'ts" to advertisers:

Don't crowd a 5-inch advertisement into a one-inch space.

Don't write your ad at the last moment and later wonder why it didn't bring results.

Don't expect a gold mine from your

first advertisement. Persistent advertising is the only kind that is valuable.

Don't praise yourself nor sling mud at others in ads intended for the public.

Don't charge outrageous prices to young and experienced collectors.

If you collect souvenir postal cards, send us your name, address and kind of cards desired, and we will publish the same in our Card Collectors' Exchange Column. It costs you nothing if you are a subscriber.

Esperanto Society.

(La Esperantaj Kolektantoj del' Mondo.)

EXECUTIVE BOARD:

Wm. G. Adams, chairman, 309 South 27th ave., Seattle, Wash.; A. G. Beauman, vice-chairman, Chicago; J. D. Park, secretary pro tem., 510 Delayare ave., Buffalo.

Dues—\$1.00 per year, payable at any time. Application blanks, printed in either English or Esperanto, may be had for the asking.

Fifth Report of Secretary.

Admitted to membership—No. 8, Anselmo Morin.

This society has made arrangements with the Pacific Souvenir Card Exchange by means of which a copy of its membership list will be sent to any member of this organization who will forward a request for same to me. This list contains over 250 strictly reliable addresses in all parts of the world. This move is but the first step in a scheme calculated to do all in our power for the good and in the interests of our members; and it is our aim to bring it speedily about so the public may soon realize that this society was established for two reasons only, viz., to propagate the study and advancement of Esperanto in every reasonable and legitimate way; and to advance the interests of those collectors who either are now interested in the language or may be induced to take up the study.

In conclusion, I wish to add that the action of the London Chamber of Commerce in placing Esperanto on an exactly equal footing in its dealings with French, German and Spanish is an immense testimony to the importance now almost universally attached to its study. The government universities of Belgium have recently taken the same step.

When sending in their application all philocartists (if they wish it and will so state to me) may have sent them ten colored souvenir cards—not so much as a premium as an evidence both of good faith and of what we intend to do in the future.

J. D. PARK.

Esperanto grammars, 15c., post free. Address F. G. Morin, 234 Ewing street, Chicago (not secretary).

Buffalo Items.

The M. P. A. members in this city have recently received the year book of the society, and, so far as your correspondent knows, express themselves satisfied with the publication. The pamphlet consists of 60 pages, and while its main purpose naturally is to present a complete list of members, with the constitution and by-laws, in permanent shape, the book is filled out with a mediocre article by R. E. Ramsey (a prolific writer, but with considerable ability in his line), reports from the many officers and committees, and several pages of advertisements. Undoubtedly great credit is due President Wendt for his perseverance and energy in getting out such a creditable publication; and though some of the local members think that the book is not all that could be desired in several ways, yet its shortcomings are decidedly not the fault of the present administration. The A. P. A. year book is very nearly the model that publications of its kind should try to approach.

J. T. Fargo, who unfortunately is not so much interested in stamps as in souvenir cards, but has a magnificent collection of the latter, holds a responsible position with the American Express company.

The international language, Esperanto, is slowly but none the less surely securing a foothold here; and the more proficient scholars are planning to organize small "groups." Soon after the local papers printed, from the 16th to the 19th of the month, that interesting London dispatch regarding the equalizing of the language with French and other national languages, several people came to me for information, and some recruits were made merely by that short paragraph, which was all the more interesting because it followed a statement that the national Belgian universities had likewise adopted the idea in earn-

est. The American colleges seem to have taken up the language and flourishing Esperanto clubs are in operation at Harvard and Williams colleges.

The topic of the month, however, seems to be the surprising attitude of the Postoffice Department regarding the stamps which will be issued for the exposition to be held next year commemorative of the founding of Jamestown, Va., in 1607. When we consider all the uproar occasioned by the issuance of the St. Louis stamps, to say nothing of the Buffalo set, great must have been the influence brought to bear upon the government. However, the blow is assuaged somewhat by the fact that there are to be but two stamps. The department has signified its willingness to receive all sorts of suggestions as to design and shape. Surely a portrait of John Smith ought not to be omitted.

J. D. PARK.

Spasmodic Advertising.

Spasmodic advertising is the costliest kind of advertising. To advertise at one season of the year and stop all advertising at another season is a useless waste of both time and money.

Without doubt many an advertising campaign has been stopped just as it was beginning to pay. In these days of strenuous competition, when almost every line is being pushed by others, it takes the first half-dozen insertions of an ad to acquaint the public with the dealer and his goods, and it is only by long and continued advertising that he can hope for profit. And even after he has a business well established, let him discontinue his advertising and immediately he loses his trade, which goes to some hustling competitor who never lets up on his advertising. With so many clamoring for a share of their patronage, it does not take the public long to forget.

The advertiser must advertise to secure his custom and then continue advertising to hold it. Advertisers who have never advertised except in a spasmodic manner, no doubt think (and rightly, too) that advertising may be all right, but it has never done much for them. But with the continuous advertiser all is different. He hasn't any doubts, he knows it pays, and all about him know it pays. The advertiser who keeps everlastingly at it does not have to complain of a poor season, for the

crop he cultivated in summer has only to be harvested in winter.

His ads are in every issue of the best mediums and—if they are good—are always read. It is only by continuous advertising that one can realize the profits or fully appreciate the power of advertising.

Souvenir Card Exchange.

Your name, address and kind of cards you wish to exchange, inserted in this column free if you are a subscriber.

Albert Bott, 203 Wellington avenue, Rochester, N. Y. Colored Views and Historical.

Charles Kilpatrick, 21 Leroy street, Lowell, Mass. View Cards.

E. F. Conine, Plainville, N. Y. Wanted, good Souvenir Cards from Southern and Western States or foreign countries.

Earl B. Elmendorf, 329 North Geneva street, Ithaca, N. Y., desires colored View Cards of all places.

Already the A. P. A. entertainment committee in Boston is making preparations for the annual convention to be held there in July, 1906. Why not hold the M. P. A. at the same place and time? Surely it would be the greatest gathering of stamp collectors philately has ever known. Boston offers unusual advantages, being reached by all important railroad and steamship lines, and its being near New York is sure to bring many hundreds of collectors. Correspondence in regard to this matter is invited.

Of all glad words of tongue or pen, The gladdest are these—"I'll subscribe again."

FREE! FREE!

A Stamp catalogue. 10c given free to all who apply for our approval sheets and enclose reference.

Spain 1876, 4p cat 75c	\$.15
Spain 1900, 4p cat 35c	.10
Mexico 1899, 1-15c, 6 var.	.07
New Zealand 1902, 1sh, cat 15c	.05
Malta 1862, 1/2p, cat 35c	.15
Great Britain, King's Head, 2sh 6p	.04
" " " " 5sh	.07
" " " " 10sh	.30
France 1900, 40, 50, 1fr 2fr	.07
500 varieties foreign	.75

ELITE STAMP CO.,
6 Wooldridge Ave., Cleveland, O.

66²/₃ per cent off Scott's 65th China '68, 1/2-1-2-10c cat. 12c .04. Postage extra. 25 Egypt, etc. free to applicants for my fine 50 per cent approvals.
WALTER D. FULLER, 470 W. 146th St., New York

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

SAMPLE SNAPS.

All Genuine and in Fine Condition.
Persia, 1881, 1, 2, 5 and 10c. official,
unused, beauties, for only 11c.

Switzerland, 1900, 5 and 10c. Jubilee,
cat. 13c. for only 3c.

Turks Island, 1887, 1p., unused, for
4c.; Venezuela, 1900, 1b. and 2b., Scott's
Nos. 134 and 135, unused, cat. 32c., for
only 7c.; Venezuela, 1900, 3b. and 10b.,
Scott's Nos. 141 and 142, unused, cat.
45c., for 11c.

FREE, 10 var. Australian stamps, cat.
value 25c., free to every purchaser of
any of above who asks for stamps on
approval and sends reference.

LEON V. CASS, Lenox, Pa.

FREE

to every reader of this paper who sends
us 10c for a 3 months trial subscription to
THE PHILOCARTIST NEWS & CAMERA CRAFT
we will send a handsome souvenir card
of Oklahoma (mailed) and insert his
name in our Collector's Directory

OR
for 25c. 1 year subscription to P. N. & C.
C.; 25 word x notice; name in directory
and 5 souvenir cards. Send coin only.
Adv. rates 40c per in. flat, 5 per cent.
dis. for time contracts.

Souvenir Postal Publishing Co.,

Stillwater, Box 4627, Oklahoma

4 U. S. Tel. (cat. 20c)	3c
3 Guatemala (cat. 35c)	5c
2 Mexico (cat. 37c)	5c
25 Cuba (cat. 60c)	9c
30 Sweden (cat. 70c)	9c

See exchange column.

A. C. ROESSLER,

3033 California Street, Denver, Col.

OFFICIAL SOUVENIR POSTAL CARDS

World's Columbian Exposition, Chicago, 1893

A Bargain—4 Varieties, unused, lithographed
in colors with an unused one cent Columbian
stamp on each, postpaid 10 cents. Send for bar-
gain lists of stamps, coins, cards, etc

D. C. NEEFUS, Hudson, N. Y.

PRECANCELLED STAMPS ON APPROVAL

at low prices. 50 variety of precancels
only 20 cents.

Auction sale list free.

H. WENDT,

Dunlap, Iowa

Free to Collectors

Asking for my approval selections
at 50 per cent discount, a set of five
unused Guatemala 1902, 1, 2, 5, 6,
10c Picture Issue. Reference re-
quired.

GEO. W. BARNES,

Box 340. Norwalk, Ohio.

1LB. Mixed British Colonies 35c Another Snap

You can't tell what Decker
will give away next

FOR MEDIUM COLLECTORS

British Colonies on approval at 75 per cent
500 lovely U.S. Envelopes, cut square, 60c
100 beautiful attractive stamps, all quick
sellers, cat to 15c each, \$1.00.

100 stamps, cat. 8c each, \$1.00.

M. N. DECKER, LaPorte, Ind.
"The Mixture Man."

The cheapest, most reliable and widely
circulated journal in Holland is

De Nederlandsche Philatelist.

Monthly Journal for Stamp Collectors.
Official organ of "Hollandia" Stamp
Collectors' Society.

Editors: Leon de Raay, B. Halber-
stadt. Publisher: N. Yaar & Co., Am-
sterdam. Subscription, 25c. per annum
free. Contains Monthly Review of Re-
views in four languages, exchange ad-
dresses, free competition of good stamps
amongst its subscribers.

Advertisement Rates—Per line, 6c.;
quarter page, \$1.44; half page, \$2.40;
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20 per cent.; 6 times, 33 per cent.; 12
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Specimen copies free on application to
N. YAAR & CO., 2d Jan v. d. Hey-
denst 5 Amsterdam, Holland.

For American advertisers our agent,
23 E. 99th street, New York, accepts
orders at publishers' prices.

FREE 100 Hamburg, etc., catalogued
\$1.00, free; also our big illustrated
book all about stamps.
Agents wanted. 50 per cent commission.
Immense stock. Low prices.

LEE STAMP COMPANY,
Sta. A, Boston, Mass.

LOOK—THEN ACT.

35 View Cards Free and postpaid, too,
for every one sending 35c. for a year's
subscription to the United Stamp Jour-
nal, the big 24 to 60 paged stamp and
view card journal. Only 20 packs left,
so send at once to UNITED STAMP
JOURNAL, 674 26th st., Milwaukee,
Wis.

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Authorized to accept subscriptions and ads.

YOUR ATTENTION, PLEASE.

We don't want one cent of your money
until you know it's a sure thing. Sub-
scribe to the United Stamp Journal
(formerly Badger Stamp Notes), out
March 25th, of from 24 to 40 6x9 pages,
issued monthly. When you send in
your subscription, say you will agree to
pay 3c. per copy. You, at the end of
receiving 12 copies, to remit me 36c. and
say whether you wish to continue or
stop; but, remember, if the Journal isn't
as before described, I don't want a cent.
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your paper for a year and then pay for
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vance, 25c. per year. Address at once
to A. E. REIM, 674 26th st. or Room 5,
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Do It Now!

Write for my new selection of
Stamps, sent on approval on receipt of
reference; \$1.00 mortgage, perf., cat.
\$3.00, for only \$1.00; 10 var. Foreign
Postage, 12c.; 25 var. U. S. (obsolete),
12c.; 20 var. Civil War Rev., 12c. Money
back if not satisfied. L. A. WOLLEN-
BERGER, Evansville, Ind.

THE FINEST PUBLISHED!

Send 25c for a year's subscription to
THE COLUMBUS PHILATELIST and as
soon as we are granted second-class mail-
ing rates we will credit you with an extra
year's subscription free. This means two
years for 25c, for we are sure to get the
rates. The C. P. is the best looking,
neatest printed paper published, and in
addition we also offer to all mentioning
this paper, the following goods

FREE

One World Stamp Album, arranged by
continents. A beauty for your duplicates
and printed on better paper than Scott's
albums. Two blank approval books,
holds 60 stamps each. Also your name
and address and seven extra words in
our trade column.

Remember all of above and one or two
year's subscription for only 25c. Foreign
subscribers only one year's subscription
and above for 25c. Unused stamps or
coin of any foreign country accepted.

Please enclose stamp for postage on free
goods.

THE COLUMBUS PHILATELIST,
Clinton Building, Columbus, Ohio, U. S. A.

\$2.00 for 10 cents.

Send us 10 cents and we will
send you stamps listed at \$2.00.
You make \$1.90 on each lot.
Quick sellers.

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Box 283, Hartford, Conn.

FREE

50 all different foreign, 50 gummed
hinges, 2 rare Japanese. We will
send all the above to all persons send-
ing us the names of two best stamp collectors
and two cents return postage. To the first ten
answers we will give a stamp worth 8 cts, 1000
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**J. H. MARTIN**

265 24th St., Milwaukee, Wis.

—Confederate States—

1862 2c green unused only \$1.50.

TWELVE INSERTIONS \$2.50CHANGE OF COPY
EVERY 3 MONTHS**20⁵/₆ Cents**Pays for on ad in these columns
for each insertion for one year.

At Such Low Rates

Your Ad will Certainly PAY

in These Squares.

READ

*Rothfuch's Article**In the April Number***This Space**

Six Months

\$1.50 in Advance

Two Changes of Copy Allowed.

27 of these spaces
will be sold
and no more.**SEND NOW!****Try This****Space For****6 Months.****New Superfine**

No. 1.

No. 2.

No. 3.

MIXES.**Unexpectedly, Unusually Satisfactory.**

One thousand fine stamps of exceptional grade, catalogued at from one to fifty cents each. price \$2.15 post free and registered

My general selection of stamps on approval at 75 per cent discount, you can have if you furnish me bank reference. These lots give satisfaction

Dealers' Approval Lots and Philatelic Supplies.

100 fine, rare stamps taken from collections. Beats an approval book for choice. Increase your collection; sell the balance for the cost. Includes stamps cat. as high as 50c. Price \$1.50 post free and registered.

E. L. WARNER,

1225 RIDGE AVENUE, Tel. Long Dis. 898 EVANSTON, ILL

Card Collectors And OthersSend for my list of Albums,
"Familiar Quotations," and New
England view cards. Reliable
goods, prompt service.**RALPH B. PLATT,**

62 Catawba St., Roxbury, Mass.

—SPECIALS—Luxemburg 37½.04
" 1 Fr.07
Costa Rica, 1892, complete cat \$3.56. .35
Malay States (Tigers) 1 to 10 .15
Good approval sheets but we must have
good ref. *Coin & Stamp Exchange.*
19 W. Bank St., Albany, N. Y.**STAMPS** 100 China, Java, etc., stamp
dictionary and big list of
3,000 bargains, 2 cents.
Agents wanted at 50 per cent commissions
1906 illustrated priced catalogue of stamp
of all nations, 10c. **A. Bullard & Co.,**
446 Tremont St., Boston, Mass.**BARGAINS**200 mixed stamps, 50 var. foreign, 500 hinges and
price list, all for 14c.
50 all different foreign, fine, only 12c.
5 var. animal stamps, very pretty, only 12c.
1000 hinges only 7c.**BEAVER STAMP CO.,**

Beaver Dam, Wisconsin

COLLECTORS—Do you want good exchange
correspondents in such countries as Ta-
hiti, Camerouns, Paraguay? Then send ref.
with 5 cents (stamps of any country accept-
ed), for particulars concerning C. C. C.,
which has about 3,000 members in all parts
of the world. Address **MAURICE MAYER,**
King City, Mo., U. S. A.; C. C. C. 2,673.**DO IT NOW!**—Read my ad. elsewhere in
this issue and take advantage of the bar-
gains offered. If you are interested in Pre-
canceled, try my package of 20 varieties for
12c., and write for my approval sheets; 50
per cent. discount; reference required. Do
it now! **L. A. WOLLENBERGER,** Evans-
ville, Ind.**STAMPS EXCHANGED**—50 all different of
Austria, 12c., in unused stamps; postage
extra. **LUIGI KAPPLER,** P. O. Box 381,
Trieste, Austria.A 21-8 BY 31-4 BALTIMOREAN self-ink-
ing printing press for typewriter; stamps
or best offer. **E. CARROLL,** San Jose, Cal.,
R. F. D. 6.10 DIFFERENT foreign stamps free to all
applicants for my approval sheets. **N. R.**
NEFF, R. F. D. 1, Box 28, Noble, Okla.**WANTED**—All who are interested in pho-
tography to write me for particulars.
RALPH B. PLATT, 62 Catawba st., Rox-
bury, Mass.**ATTENTION**—8-colored view Post Cards,
17c. **W. A. WHITING,** Meadville, Pa.,
Route 3.**FREE**—15 varieties Canada to applicants
for approvals, 50; 61 per cent. discount;
many gargains, British Colonials and for-
eign; references. **EASTON STAMP CO.,**
Stradbrook pl., Winnipeg, Can.**WILL EXCHANGE** Souvenir Post Cards,
whole permit numbers, pre-canceled
stamps and "Kinderheart" animals for same;
start a collection of Permits, Precanceled
Stamps and Coins, very interesting; 300
sheets of Precanceled Stamps ready to send
on approval; see ad in another column. **D.**
C. NEEFUS, Hudson, N. Y.**STAMPS**—150 different Japan, Italy, etc.,
15c. **BASIL A. PERRY,** Cool Spring, Del.**WE HAVE** several good approval books
ready to buyers; a deposit of a dollar is
necessary, as positively no book will be sent
unless the deposit is made; among the books
ready are British Colonials, Liberia, U. S.
unused foreign, Australia and South Amer-
ica; prices are from one-tenth to one-fourth
catalogue. **A. C. ROESSLER,** Denver, Col.**ROUMANIA.**Atanase N. Jeremia, agent of The
Philatelic Advertiser, Galatz, Roumania,
desires good and rare stamps against
stamps from Roumania, Bulgaria, Ser-
via, Greece, Turkey, Bosnia, Crete and
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THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., APRIL 20, 1906.

No. 6.

AN OPEN LETTER TO THE DIRECTORS AND STOCKHOLDERS OF THE AMERICAN COLLECTORS' COMPANY.

BY C. F. ROTHFUCHS.

At the request of some of my fellow stockholders who desire to be informed whether there is anything being done for the betterment of the company, and who would like to know whether it is best to force another management or not, I write this letter, which, I trust, will be considered as my reply to each of my correspondents on this subject.

In 1901 and 1902, circulars which were mailed to prospective investors gave the information that the American Collectors' Co. had bought and was the sole owner of the entire stock in trade and business of the Scott Stamp and Coin Co., of New York, and of the New England Stamp Co., of Boston, Mass., and that the capital stock is divided into two classes of shares:

1. Stock par value \$100.00 a share, preferred as to dividends, which are cumulative, to the extent of 6 per cent., payable quarterly.....\$300,000
2. Common stock, par value \$1.00 a share..... 150,000

Total\$450,000

Of that amount \$180,000 preferred stock and \$36,000 common stock was offered for sale at the price of:

One share of preferred stock of a par value \$100.00 for \$85.00, each share of preferred stock carrying with it a bonus of twenty shares of the common stock

of a par value of \$1.00 per share. We were informed that:

"The president of the American Collectors Co. will also be the president of the controlled companies, but his headquarters will be in New York with the Scott Stamp and Coin Company, while the affairs of the New England Stamp Company will be under the immediate supervision of Mr. A. W. Batchelder," and that:

"The annual net earnings of the combined companies for the past two years (July 1, 1899, to June 30, 1901), after paying all expenses, amounted to somewhat \$60,000," and:

"Six per cent. dividends on preferred stock requires \$18,000 per annum, leaving a net balance of \$42,000, equal to 28 per cent., on the \$150,000 of common stock," and "with the prospect of even greater earnings under consolidation;" and that:

"A SPECIAL DISCOUNT from the amount of their bills has always been given to members of the American Collectors Company, and will be allowed to them in the future on all retail purchases of stamps made from the Scott Stamp and Coin Company or the New England Stamp Company."

In a circular issued "To the Dealer in Stamps," in which capital stock of the American Collectors Company was of-

fered for sale, appears the following paragraph:

"Our idea, as you can see, is co-operative. It differs from that of the Trust in that the Trust seeks to gain from the many for the benefit of the few large stockholders. All the gain we make is distributed to those who give us the means to make our profit, either through dividends paid, or by means of an increase in the value of our stock of goods which is owned by the six hundred members of our company, soon to be increased to so many thousands by the wide sale of our capital stock throughout the country."

And another paragraph as follows:

"Any investment you may make in our stock will be worth the price you pay for it, and probably far more if held for a few years."

After considering the contents of the circulars which were sent me, and the high standing of the directors, of whom some were also managers and officers of the Scott Stamp and Coin Company and of the New England Stamp Company, I was impressed so favorably that it would be a good and safe investment that I withdrew \$1,275.00 from the bank, where it was earning interest, and bought 15 shares preferred and 300 shares of common stock. The following letter shows when I became one of



DEALERS' DIRECTORY.



J. H. MARTIN

265 24th St., Milwaukee, Wis.

—Confederate States—

1862 2c green unused only \$1.50.

TWELVE INSERTIONS \$2.50

CHANGE OF COPY
EVERY 3 MONTHS

20⁵ Cents

Pays for on ad in these columns
for each insertion for one year.

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Card Collectors And Others

Send for my list of Albums, "Familiar Quotations," and New England view cards. Reliable goods, prompt service.

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62 Catawba St., Roxbury, Mass.

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1 Fr. .07
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Malay States (Tigers) 1 to 10 .15
Good approval sheets but we must have
good ref. *Coin & Stamp Exchange,*
19 W. Bank St., Albany, N. Y.

STAMPS 100 China, Java, etc., stamp dictionary and big list of 3,000 bargains, 2 cents. Agents wanted at 50 per cent commissions 1906 illustrated priced catalogue of stamp of all nations, 10c. **A. Bullard & Co.,**
446 Tremont St., Boston, Mass.

BARGAINS

200 mixed stamps, 50 var. foreign, 500 hinges and price list, all for 14c.
50 all different foreign, fine, only 12c.
5 var. animal stamps, very pretty, only 12c.
1000 hinges only 7c.

BEAVER STAMP CO.,

Beaver Dam, Wisconsin

COLLECTORS—Do you want good exchange correspondents in such countries as Tahiti, Cameroons, Paraguay? Then send ref. with 5 cents (stamps of any country accepted), for particulars concerning C. C. C., which has about 3,000 members in all parts of the world. Address MAURICE MAYER, King City, Mo., U. S. A.; C. C. C. 2,673.

DO IT NOW!—Read my ad. elsewhere in this issue and take advantage of the bargains offered. If you are interested in Precanceleds, try my package of 20 varieties for 12c., and write for my approval sheets; 50 per cent. discount; reference required. Do it now! L. A. WOLLENBERGER, Evansville, Ind.

STAMPS EXCHANGED—50 all different of Austria, 12c., in unused stamps; postage extra. **LUIGI KAPPLER,** P. O. Box 381, Trieste, Austria.

A 21-8 BY 31-4 BALTIMOREAN self-inking printing press for typewriter; stamps or best offer. E. CARROLL, San Jose, Cal., R. F. D. 6.

10 DIFFERENT foreign stamps free to all applicants for my approval sheets. N. R. NEFF, R. F. D. 1, Box 28, Noble, Okla.

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ROUMANIA.

Atanase N. Jeremia, agent of The Philatelic Advertiser, Galatz, Roumania, desires good and rare stamps against stamps from Roumania, Bulgaria, Servia, Greece, Turkey, Bosnia, Crete and the Levant. Register all letters.

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2. Common stock, par value \$1.00 a share..... 150,000

Total\$450,000

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And another paragraph as follows:

"Any investment you may make in our stock will be worth the price you pay for it, and probably far more if held for a few years."

After considering the contents of the circulars which were sent me, and the high standing of the directors, of whom some were also managers and officers of the Scott Stamp and Coin Company and of the New England Stamp Company, I was impressed so favorably that it would be a good and safe investment that I withdrew \$1,275.00 from the bank, where it was earning interest, and bought 15 shares preferred and 300 shares of common stock. The following letter shows when I became one of

"the six hundred members of our company.

"18 East 23d street, New York, N. Y., Dec. 31st, 1901.

"Mr. C. F. Rothfuchs, Boston, Mass.:

"Dear Sir:

"Your favor received, inclosing check for \$1,275.00 for fifteen shares of the preferred stock of the American Collectors Company. Thank you.

"The certificates will be sent you as soon as they can be put through the Trust Company, and will be made out to Charles F. Rothfuchs, as desired.

"Yours truly,

"AMERICAN COLLECTORS CO.

"CRAWFORD CAPEN,

"President."

A notice dated July 1, 1902, reads as follows:

"The company's price for Preferred stock is \$100 a share, and for Common stock \$1.25 a share. It is desirable on many accounts to have a good market for this stock, and consequently if those who wish to buy or sell will fill out and send in the attached slip it will facilitate the making of sales. Offers to buy or sell may be made at any price the buyer is willing to give or the seller to take."

And in another circular appears:

"The present price of the common stock, at which sales have been made recently, is \$1.25 a share."

This shows that, according to these circulars, shares of common stock were sold at a high price.

SPECIAL DISCOUNTS DISCONTINUED.

At the meeting of the directors, held December 17th, 1903, it was voted that the special discount of ten per cent., heretofore granted to stockholders of the company upon purchases made of the constituent companies be discontinued on and after April 1st, 1904.

In addition to the injustice to the stockholders who invested in shares of the common stock in order to obtain the promised special discount, it was a very poor business move which did not increase the expected business of the company, and did not increase the confidence which the stockholders had in the management.

The last quarterly dividend that I received is dividend No. 11, paid April 5, 1904, and the last printed report reads as follows:

ANNUAL REPORT OF THE TREASURER FOR THE YEAR ENDING JUNE 30, 1904.

RECEIPTS AND DISBURSEMENTS.

Receipts.

Cash on hand July 1, 1903....	\$131.63
Dividend No. 8 on 36 shares..	54.00
Dividend No. 9 on 756 shares..	1,134.00
Dividend No. 10 on 756 shares..	1,134.00
Dividend No. 11 on 756 shares..	1,134.00
New England Stamp Co.....	10,000.00
Scott Stamp and Coin Co.....	18,500.00

Disbursements.

Dividends Nos. 8, 9, 10, 11...	\$18,000.00
Rent, 501 Fuller building, Jersey City, N. J.....	150.00
Salaries	3,843.33
Wages	144.00
Sundries	499.69
Interest on collateral trust notes	3,000.00
Balance, cash on hand June 30, 1904	6,450.61

Total

"Of this cash balance, \$6,000 were necessary to retire a like amount of the Collateral Trust Notes which matured on the first day of July, 1904.

"Respectfully submitted,

(Signed) "Jos. L. Rich,

"Treasurer."

By that report a stockholder who has no more inside information than I have cannot tell whether the company is on the down grade financially or not, because it does not give the profit and loss of the Scott Stamp and Coin Company and the New England Stamp Company, nor the indebtedness of these two companies, and therefore became a subject for unfavorable criticism by the stockholders on the outside.

After waiting until four quarterly dividends has been passed, and thinking of the statement on one of the circulars that:

"Any investment you may make in our stock will be worth the price you pay for it, and probably far more if held for a few years."

I decided to sell my stock, and in the hopes of receiving the amount I paid, less one year's interest, I offered it for sale to Messrs. E. M. Carpenter, Webster Knight, Geo. L. Toppan, Jos. S. Rich, H. L. Calman and A. W. Batchelder, all of whom are directors in the company, and include the managers of the Scott Stamp and Coin Company and the New England Stamp Company.

To my great surprise none of these directors and managers were in the

market to buy the offered stock, nor could I receive a bid on the whole or a part from those who most likely know the financial condition of the company.

I then offered my stock for sale through circulars and advertisements; up to the present moment I received just one bid for my \$1,800.00 worth of stock, a bid of \$90.00 from a person who is not a stockholder. His bid is equal to 5 cents on the dollar. That amount is all which the bidder was willing to risk on the offered shares for which I paid \$1,275.00 in cash.

That set me to thinking why no full report was sent to stockholders giving the financial condition of the company, and the cause why four quarterly dividends had been passed. I had a talk with one of the directors, who is also a director in the New England Stamp Company, and was informed that the Company had to borrow a large amount of money which was required for the purchase of the Ayer collection, and that he did not consider it wise to declare a dividend until Mr. Ayers' note is out of the way.

A day or two later I called at the State House and made a copy of the annual report of the New England Stamp Co., which is on file. It is signed by Messrs. E. M. Carpenter, A. W. Batchelder and another director of the New England Stamp Co., April 4, 1905. Under the heading of Liabilities two of the items are:

Accounts payable.....	\$4,202.51
Floating indebtedness.....	66,000.00
I add to that amount.....	54,000.00

Total for three items.....\$124,202.51

The third item does not belong to the report of the New England Stamp Co., but is the amount which the American Collectors Company owed on the purchase of Mr. Calman's capital stock of the company.

To the \$124,202.51 should be added the total indebtedness of the Scott Stamp and Coin Company in order to get some idea of the total indebtedness of the American Collectors Company.

I call attention to these facts because they were not included in the Treasurer's annual report, and therefore seemed to screen the financial condition of the company. And to show that the debt saddled on the company in buying Mr. Calman's capital stock is in addition to the injustice to the stockholder on

the outside a very unwise transaction, which I have not heard explained to my satisfaction.

After ascertaining these stated facts and made comparison with a statement which appears on a circular dated July 1, 1902, which reads that the American Collectors Company "is free from all indebtedness, and is the sole owner of the capital stock of the Scott Stamp and Coin Company and the New England Stamp Company. These companies are also free from indebtedness beyond that which is always incurred in the ordinary transaction of business."

It seemed to me that the present management, who have made such poor showing and who have not given a satisfactory account of their stewardship to the stockholders on the outside, would have resigned or voted to wind up the business.

In the hopes of forcing a change in the management for the betterment of the company, I mailed a circular letter (dated October 28, 1905,) to all stockholders on the outside whose addresses I obtained through my advertisements. Having been refused the privilege to make a copy of the list of stockholders, I had no other means of obtaining the desired information. Part of my circular letter reads as follows:

"Fellow Stockholders: This circular is intended for those who are in favor of a square deal to the small and large stockholders, and therefore ask you to carefully consider the following six questions:

"1. What is the capital stock of the American Collectors Co. worth at the present time?

"2. Why has the company passed all dividends since April, 1904?

"3. Why have you not received a full report of the company which gives its debts, the value of its property and its financial condition?

"4. Have the books and accounts of the company been examined and investigated by experts who are not personally interested in the company?

"5. Has an account of the stock of the company been taken under the direction of persons who know the market value of same, and who have no personal interest in the company?

"6. Do you know whether the present management of the corporation is economical and in the interest of all stockholders?

"The American Collectors Company is the sole owner of the entire stock and business of the Scott Stamp and Coin Co., of 18 East 23d street, their branch store on Broadway, New York, and their branch at 1204 Chestnut street, Philadelphia, and the New England Stamp Co., of 9 Bromfield street, and Washington Building, Boston.

"Some of the directors and managers of the above named companies are also directors in the American Collectors Co.

"The stockholders who are on the 'inside' and drawing salaries from the company, and who are on the Board of Directors, have not even informed their fellow stockholders why no dividends on the preferred stock have been paid since April, 1904.

"Have they forgotten that the stockholders on the outside by their investments in the capital stock of the company have furnished a large per cent. of the money which was required for the company in order to carry on business?

"To the stockholders who are not satisfied with the present management of the American Collectors Co. I wish to say that the annual meeting and election of eleven directors will be held on Tuesday, November 21, 1905. Vote for directors who will agree:

"1. To have a thorough investigation made of all books, accounts, salaries and management of the American Collectors Co., the Scott Stamp and Coin Co., the New England Stamp Co., and their branches, and to take an account of the stock of the companies in order to ascertain the present financial condition of the corporation.

"2. To have the investigation made by experts, and the account of the stock taken under the direction of persons who know the market value of same, and who are not now drawing salary from the company, and who have no personal interest in same.

"3. To remove the authority of the directors and companies in the corporation whereby they can increase the company's debt, if by so doing dividends are passed as was done, owing to the money borrowed with which the Ayer collection was bought; by continuing on similar lines stockholders who are not drawing a salary from the company may never receive a dollar on their investment.

"4. To pay dividends on the preferred stock when earned, and, when the earn-

ings are more than required for the preferred, to pay a dividend on the common stock.

"5. To see to it that every branch of the corporation is made to pay, and if any branch is carrying on business at a loss to close same and add the stock of the losing branch to one or more branches which is carrying on business at a profit to the corporation.

"6. To see to it that the business of the corporation is carried on economically and in the interest of all stockholders, and to discharge all high salaried employes, whether stockholders or not, who are not earning for the company as much as they are receiving.

"7. To have the investigation at the earliest date after the election of directors, and to have a full report printed and mailed to each stockholder of the American Collectors Co.

"The time to investigate is when dividends are passed and no satisfactory account is rendered by the managers.

"That time has come, let every stockholder who is in favor of a square deal to all, vote for eleven stockholders for directors who are in favor of a thorough investigation and protect the interest of the small as well as the large shareholders."

I did not solicit proxies when I mailed my circular letter, but after being requested to attend the annual meeting of the stockholders by some of the stockholders with whom I corresponded it was then too late to notify all of my correspondents, and therefore I represented by proxy only twenty-five stockholders. In addition to the 25 stockholders whom I represented I received some proxies after the meeting.

Nearly all of my correspondents were willing to sell their stock at a sacrifice, but could find no one who would risk any more in the company. The following quotations are taken from some of the stockholders' letters:

1. "Your last letter is O. K., but you do not go far enough. Why don't you ask for proxies? I would gladly give you mine."

2. "I fully agree with you on this matter. Do not know who to vote for as directors, or who to send my proxy to. Can you advise me?"

3. "It certainly would seem that if the company cannot pay dividends when the stamp business was supposed to be good, it would have to go to the wall

if stamp times get any worse than they are now."

4. "I think, myself, it is about time the American Collectors Co. was investigated."

5. "I am not acquainted with the present management, but I thought the common stock was not treated exactly right."

6. "Can we not get a detailed report of receipts and disbursements, as in other companies of good standing?"

7. "Your circular expresses the sentiment of all the stockholders of the West."

8. "I should be pleased to see a good clean statement of the condition of the company for the benefit of all stockholders, big and little, simply as a matter of right and justice."

9. "I think it is high time we non-salaried stockholders had some report on affairs, not to mention dividends."

10. "Would it not be a good plan for the directors to take up the small holdings of stock giving in exchange stamps from their approval prices by that they could redeem their papers and make regular profit and future customers."

11. "Mr. ——— spent some twelve or fifteen thousand dollars on his collection. He feels very sore to be led in to buy this stock (eleven hundred dollars worth), and has now become disgusted and stopped buying stamps."

12. "I hold 500 shares common stock, for which in the first company I paid \$500, and am sorry to see the state in which the company is. Will you please give me some idea of what you were able to do; also what you found of the company?"

At the annual meeting of the stockholders held November 21, 1905, in Jersey City, N. J., eight stockholders were present, namely, E. M. Carpenter and A. W. Batchelder, of the New England Stamp Co.; Geo. L. Toppan, Jos. S. Rich and Percival Parrish of the Scott Stamp and Coin Co., and of the stockholders on the outside; Sim R. Simmons, Jr., A. E. Cowdry and I.

In the absence of President Knight, First Vice-President Carpenter took the chair.

Treasurer Jos. L. Rich read his annual report for the year ending June 30, 1905. It was the only report read, and was somewhat on the order of his annual report for 1904. Before voting to accept the report I rose and asked

to be informed why the treasurer's report did not give an account of the debts, profits and losses of the Scott Stamp and Coin Co., and of the New England Stamp Co. I was told that such a report was not given at that meeting. I expressed my views that as a stockholder of the company I had the right to ask for information relative to the financial condition of these two companies.

Messrs. Simmons and Cowdry coincided with my expressed views, but the directors did not give the desired information. I voted against the acceptance of the treasurer's report because it was not a full report, and because to me it seemed to screen the financial condition of the companies.

My circular letter was the subject under discussion and took up most of the time at the meeting. The treasurer's reply to question No. 1 of my circular, "What is the capital stock of the American Collectors Co. worth at the present time?" was: "Certainly not as much as it was before Mr. Rothfuchs sent out his circular."

I took exception to the treasurer's reply on the grounds that before I offered my stock for sale through circulars and advertisements I offered it to the directors as a whole or in part, and even offered to accept one-half in cash and balance in stamps, but my offer was not accepted.

In 1903 the directors bought \$72,000 worth of preferred and \$14,000 worth of common stock belonging to Mr. Henry L. Calman (a director in the company) for \$54,000, and issued notes to the value of \$60,000 for the \$54,000 required for that transaction, and thus saddling a heavy debt on the company, which was an injustice to the other holders of preferred stock.

That transaction prompted me to ask the directors through my advertisement:

"Is the capital stock of the company which is owned by persons who are not directors, or who are not drawing salaries from the corporation or its companies, of any value; if so, how much?"

This question has remained unanswered. If the directors and managers did not want any stock from a stockholder on the outside, it cannot reasonably be expected that an outsider would invest in the stock of a company which has passed all dividends since April, 1904, and whose officers have not given

an account of the profits, losses and financial condition of the corporation which fact would lead many to believe that the company was going down grade financially.

The replies to all other questions of my circular were as reasonable as the quoted reply to question No. 1, and might be very interesting to all stockholders. I was in hopes that the directors would order them printed and mailed to the stockholders, but up to the present moment I have received no report nor anything else from the company since the last annual meeting, but this is not the first instance where my hopes in the company's management and expectations have been frustrated.

The final business of the meeting was the election of directors. Mr. A. W. Batchelder nominated Webster Knight, E. M. Carpenter, H. L. Calman, Jos. S. Rich, Geo. L. Toppan, A. W. Batchelder, Dr. Walter Woodman, Alex. Holland and A. C. Wall. The directors who own enough of stock to control the company made use of their legal right and re-elected themselves.

Of the directors Messrs. Knight, Rich, Carpenter, Batchelder and Dr. Woodman are the largest stockholders, but for the success or failure of the company we look to three of these directors, who are officers and managers of the Scott Stamp Co. and of the New England Stamp Co., and who have been officers and managers of these two companies since the consolidation of the three companies.

I desire to call your attention to Article III., Section 3, of the By-laws of the American Collectors Co., which reads as follows:

"THE SALARIES OF THE OFFICERS AND AGENTS OF THE COMPANY SHALL BE FIXED BY THE BOARD OF DIRECTORS."

As a stockholder, I wish to ask the Board of Directors how much salaries the officers and managers of the American Collectors Co., the Scott Stamp and Coin Co. and the New England Stamp Co. have "fixed" for themselves.

They (the officers and managers) have given no information on this subject, but, nevertheless, in my opinion, every stockholder should be informed how much salary each one of the directors, officers and managers is drawing from the company, and also whether or not any one of the directors is drawing more than he earns for the company; and if their salaries had and has

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L. M. MINTZ, Publisher.

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L. Crandall, Wm. E. Ault.**ADVERTISING RATES.****TRANSIENT.**

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**Editorial.**

Comment is hardly necessary upon the article by C. F. Rothfuchs, appearing in this number. The facts, all the facts, are shown in a clear and concise manner, leaving no doubt in the reader's mind as to whom is the guilty party. Draw your own conclusions and then act.

All subscriptions if received before the 20th of the month, begin with that month's issue; all received later than that date begin with the next month's issue. Under no circumstances will we begin subscriptions with back numbers. If you desire back numbers, you may obtain them by sending to the publishers 5c for each back number desired.

A. D. Burris, Altoona, Pa., wrote us that he sent \$5.00 worth of match and medicine stamps to the Falls City Stamp Co. of Louisville, Ky., and has never received the stamps back or cash for them. His return address was on the envelope and in case they had not been delivered he would have surely received them from the P. O. of Louisville. Letters to this firm have failed to bring replies and coupled with our dealings with The Falls City Stamp Co. they seem to be of "shady" character.

Yet the Philatelic West contains two page ads of this firm and also a picture of its "energetic" manager. Look out for his energy!

Subscribers who write us for information and desire an answer by mail must always enclose 2c. for return postage; if foreign 5c. Writers sending MSS. must also do the same.

A regrettable error crept into the adv. of the Albion Coin and Stamp Exchange which caused the adv. to read Albany, N. Y. instead of Albion, N. Y.

On account of lack of space, we are compelled to leave out many departments this month, but assure our readers that they will again appear in the May issue.

President Wendt of the M. P. A. informs us that the date for the annual convention at Put-in-Bay will be August 2nd and 3rd.

Mr. N. L. Sims, Secretary of the Pacific Souv. Card Exchange, has been selected as card editor for the "Collectors World" of Walla Walla.

R. Mittiwer, of Yokohama, Japan, favored us with a Japanese View Card of his famous "Rento Series." The card illustrates a Japanese maiden and is pictured in beautiful oriental colors.

Miss Rose Pearson of Coventry, England, favors us with a selection of 50 cards which are the most beautiful we have ever seen. Many of them are scenes woven in pure silk and are certainly catchy. See her ad in the Exchange Column.

Continued from page 120.

anything to do with giving no full report and with passing dividends.

Is there any one of the five hundred or more stockholders on the outside who would risk or invest a dollar in the company's stock at the present time. If there is, he is not a correspondent of mine.

In view of the present condition of the company as it appears on the surface, and before investigating in order to ascertain what the bottom looks like, I sincerely hope that the directors who own enough shares to control the company will, in justice to all stockholders, vote to wind up the business, pay all

creditors and divide the balance, if any, equally among all stockholders pro-rata to the number and par value of shares owned by each.

It seems to me that any director in the company who is not reimbursing himself with the salary which he may draw from the company, subsidiary companies or both, would willingly vote to wind up the business.

I am in favor of having a special meeting of the stockholders called for that purpose at the earliest possible date while there may be a possible chance for every stockholder to receive a portion of his investment. The special meeting to be called, providing that the directors will agree to vote to wind up the business. Without their vote stockholders on the outside can accomplish nothing at a stockholders' meeting.

With the poor showing of the present management and in justice to all stockholders, I can see no just reason why any one of the directors would be opposed to winding up the business of the American Collectors Co. and its subsidiary companies.

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1862-71

	Catalogue Price	My Price
1c Playing Cards, red	\$3.00	\$1.00
3c Foreign Exchange, green	.10	.04
3c Telegraph, imperforate	2.00	.65
5c Express, red	.08	.03
5c Foreign Exchange	.05	.02
10c Bill of Lading, blue	.08	.03
10c Power of Attorney	.05	.02
15c Inland Exchange, brown	.05	.02
20c Foreign Exchange, imperforate	1.00	.35
25c Bond, red	.12	.04
25c Bond, imperforate	6.00	1.75
25c Insurance, flat perforated	.25	.05
25c Warehouse Receipt	.60	.20
30c Inland Exchange	.05	.02
40c Inland Exchange, brown	.10	.04
50c Conveyance, blue, part perf	.25	.02
50c Conveyance, ultramarine	1.00	.20
50c Life Insurance, blue	.05	.02
50c Passage Ticket, blue	.20	.07
50c Probate of Will, imperforate	2.50	1.00
50c Probate of Will, part perf.	5.00	1.00
50c Probate of Will, perforated	.75	.30
50c Surety Bond, blue	.10	.04
50c Surety Bond, ultramarine	1.00	.20

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1509 1884 2c brown on blue	.65	.30
1706 1864, 2c black, die 2	.40	.20
1515 1884, 2c brown on fawn	.40	.25
The above 5 varieties	2.20	1.00
SIX SETS of above 5 varieties	13.20	5.00
1377a 1870, 1c ultramarine	12.50	3.00

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All the benefits of our new Post-Card Department.

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Costa Rica, 1892, complete cat \$3.56, .35
Malay States (Tigers) 1 to 10 .15
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of all nations, 10c. **A. Bullard & Co.,**
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correspondents in such countries as Ta-
hiti, Cameroons, Paraguay? Then send ref.
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ed), for particulars concerning C. C. C.,
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Austria, 12c., in unused stamps; postage
extra. **LUIGI KAPPLER,** P. O. Box 381,
Trieste, Austria.**COLLECTORS** of foreign revenues are in-
vited to exchange with me; even cata-
logue; I have a good size stock of dupli-
cates, damaged, at no price accepted; you
have to send first; Bulletin 3, with a pre-
mium, free; mention paper. **OSCAR T. HARTMANN,** 734 E. 26th ave., Denver,
Colorado.**HOW** is this for an offer?—100 all differ-
ent stamp for only 5c.; cat. nearly \$1.50.
GORDON REITZ, 149 Hudson ave., Roches-
ter, N. Y.**FREE**—15 varieties Canada to approval ap-
plicants; low prices; many bargains for
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50 cents. **EASTON STAMP CO.,** Strad-
brooke place, Winnipeg, Canada.**FOR SALE**—Collection of precancels, 365
varieties for \$15; some good stamps in
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one-half catalogue exchange for good used
copies Ceylon, Scott's No. 130, 131. **A. W. DUNNING,** Newton, Mass.**POST CARDS** ten cents a set of four cards
and a check, which when returned as di-
rected will be taken as payment for a set of
four cards. Postage extra. **VIRGE AN-
DERSON,** Rolling Prairie, Ind.150 SPANISH, Mexico, Chile, etc., 1 Album,
3 Chile, Tel. Foreign Postal Cards, 2 U.
S. Revenues, 5 Cuba Revenue, and name in
my new stamp book, all for 10c., post 2c.
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proval applicants; reference required.
BASIL A. PERRY, Cool Spring, Del.**FINLAND STAMPS**—10 diff. stamps in good
condition, only 20c.; 15 diff., 40c.; 20
diff., 80c.; 25 diff., \$1.40; 30 diff., \$2.60;
35 diff., \$3.30; postage extra. **GUNNAS
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free for 3 months, you can obtain 40 diff.
Japanese, also free, by sending 25c. now.
The Advertiser 3 months and 40 diff. Jap-
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cards, views and other subjects, colored
or plain, 10 cents each; delightful colored
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postage extra on all cards; I do not collect
cards, but will exchange cards for good
North American used postage stamps; no
common ones wanted. **MISS PEARSON,**
Trinity Terrace, Coventry, England.**3 DIFF.** Finland free to all applicants for
my approval sheets. **N. R. NEFF,** R. F.
D. 1, box 28, Noble, Okla.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

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Six Months 15 Cents

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VOL. II.

ITHACA, N. Y., MAY 20, 1906.

No. 7.

The Need of a Philatelic Badge.

BY ROBERT E. RAMSAY.

Have you as a philatelist, a stamp collector, stopped and thought for a moment on the actual need (spelled with a capital N) of our hobby for a badge, or emblem of some sort. I have thought of it several times. Not being a designer, however, I could not bring forth any design nor submit it to the different editors or men otherwise identified in public philately. However, I happened to think that I might paint at least a word picture of the need of the emblem and leave the rest to some one else.

In the first place, we must go back a step or so before the emblem question would naturally be brought up. To the foundation of the hobby for a few lines. What is the hobby? In short, it is the men over this land, and foreign lands, who are all interested in a common pursuit. Namely: Philately. Then stop and ask yourself another question on this line. Are they all in the exact line? Yes, fundamentally they all collect stamps, their differences being minor ones only. Then are they selfish or are they, as a rule, interested in other collectors? Happily, most happily, I can say the latter. Of course some few are really bad ones, but the majority are interested in other collectors. The fact of the numerous societies over this land proves this beyond all doubt, without ever referring to the journals that they print for enjoyment of the brothers.

Now we have a starting point. The philatelists are fraternal. We have that as an established fact. Turn for an instant to outside life. Where do we

find fraternities, what do they do, etc.? They are bodies that meet, not by letter, but in person. They have their meetings at their clubhouse. If they are D. K. E. they have an emblem—badge—bearing such. If they are Masons, they have their Masonic charms, pins, buttons, etc. Every high school, prep. school, college, university in this land has its class pin, also its school pin. I have in mind a boy's lodge, the C. M. A. of Chicago, that issues a monthly magazine, the *Star Monthly*, and they have their official pin. That paper is, in proportion, no larger than *Mekeel's Week*. But they are organized. Mr. Hunter, the Grand Secretary, has the one emblem, and it must be adhered to. Why can we not as philatelists have an emblem? We need it, you can see. To recite a case, I helped very recently in organizing a small club in this city. We decided we needed an official emblem, for, being from all States in the Union, we did not know each other personally—and that is why philately needs an emblem more than anything else—so we had one of the number draw a draft and had a firm in New York City make us pins for the club. But two dozen were made from the original design, in gold plate, the cost being very small, less than one dollar.

Placed in the position I am, moving about very much, I meet lots of young men from all sections. If they wore a philatelic badge I might recognize a brother among them. But, not having that, some are loath to being pumped, and I fail to find out. Of course there are crowds who would not buy an emblem, but there are many who would. I expect if we were to start having emblems every dealer with a thousand var. packet would be having one. Perhaps

that would be a good way. Do like the spelling reform is quoted as saying: "Make chaos, and then bring order out of chaos." Talk about your publicity campaigns; a neat little philatelic pin, emblem badge or what you care to call it, would do as much as the National Stamp Committee accomplished by getting clippings of articles, at which many look, after reading about \$25,000 for a single stamp, as "fish" stories, while if they were to look upon a neat badge they would think we were built on rock, knew ourselves, and, like the adage, were capable of knowing others. It is my firm belief we need a national or international badge, and may at a later date give some outlines about it.

Stamp Dates

OF THE FIRST ISSUES OF THE BRITISH EMPIRE.

A. W. WHEELER.

The following list was obtained from various sources with three purposes in view: First, to show the growth of the British postal system; second, to show the manner and the pace of the postal growth; third, to serve as a reference list.

The following list contains mention of the principal countries of the British Empire:

Date.	Country.	Rank.
May, 1840,	Great Britain.....	1
May, 1847,	Mauritius.....	2
May, 1848,	Bermuda (postmasters). .	3
Jan., 1850,	Victoria	4
June, 1850,	New South Wales.....	5
April, 1851,	Trinidad.....	6
Sept., 1851,	Nova Scotia.....	7
Sept., 1851,	New Brunswick.....	8
Sept., 1851,	Canada.....	9
Sept., 1851,	India (Scinde District). 10	

Jan., 1852, British Guiana.....	11
April, 1852, Barbadoes.....	12
Sept., 1853, Cape Good Hope.....	13
Nov., 1853, Tasmania.....	14
Aug., 1854, W. Australia.....	15
Aug., 1854, India (gen. issue).....	16
Aug., 1855, Ceylon.....	17
Aug., 1855, S. Australia.....	18
July, 1855, New Zealand.....	19
July, 1856, St. Helena.....	20
Jan., 1857, Newfoundland.....	21
June, 1857, Natal.....	22
Jan., 1859, Bahamas.....	23
May, 1859, Ionian Islands.....	24
May, 1860, Jamaica.....	25
Nov., 1860, Queensland.....	26
Dec., 1860, St. Lucia.....	27
Jan., 1861, Prince Edward Islands...	28
May, 1861, St. Vincent.....	29
June, 1861, Malta.....	30
June, 1861, Nevis.....	31
June, 1861, Grenada.....	32
June, 1861, British Columbia and Van Couver Island.....	33
June, 1862, Sierra Leone.....	34
June, 1862, Hong Kong.....	35
June, 1862, Antigua.....	36
Jan., 1866, British Honduras.....	37
Jan., 1866, Virgin Islands.....	38
April, 1867, Turks Islands.....	39
April, 1867, Heliogoland.....	40
April, 1867, Straits Settlements.....	41
Jan., 1868, Orange River Colony.....	42
June, 1869, Gambia.....	43
June, 1869, Sawark.....	44
June, 1869, Transvaal (Rep.).....	45
April, 1870, St. Christopher.....	46
April, 1870, Fiji Islands.....	47
May, 1874, Dominica.....	48
May, 1874, Grigualand West.....	49
June, 1874, Tagos.....	50
July, 1875, Gold Coast.....	51
Sept., 1876, Montserat.....	52
June, 1878, Falkland Islands.....	53
May, 1879, Fabuan.....	54
May, 1879, Tobago.....	55
May, 1880, Cyprus.....	56
May, 1883, North Borneo.....	57
March, 1884, Madagascar (Br. Con- sular mail).....	58
March, 1884, Stelland.....	59
April, 1885, Br. Officer in Levant....	60
Jan., 1886, Gibraltar.....	61
Feb., 1886, Br. Bechuanaland.....	62
Jan., 1886, New Rep. So. Af.....	63
Jan., 1888, Zuzuland.....	64
Aug., 1888, Bechuanaland, Prot.....	65
Oct., 1889, Zwazicland.....	66
May, 1890, Br. Ea. Af.....	67
May, 1890, Leeward Islands.....	68
May, 1890, Seychelles.....	69

May, 1890, Br. So. Af. Co.....	70
May, 1892, Cook Islands Fed.....	71
March, 1895, Uganda (Prot.).....	72
March, 1897, Soudan.....	73
March, 1900, Caynean Islands.....	74
March, 1900, Turks and Caicus Is...	75
March, 1901, South Negiria.....	76
March, 1902, Australian Commonw'h	77
March, 1903, British Somaliland....	78
March, 1903, St. Kitts.....	79

Chronicle of New Issues.

WM. E. AULT.

Bechuanaland Protectorate.—The current 1 and 2½d. and ½d. dark green of Great Britain have been surcharged Bechuanaland Protectorate vertically for use in this colony.

Bosnia.—A new pictorial set is to be issued some time this summer.

Canal Zone.—Another value has been added to the recent surcharges, 8c. on 50c. bister; 20,000 were printed and the stamps were placed on sale April 21st.

France.—To conform to the new postal rate a 10c. stamp of the Semeuse type has been issued. The original type has been redrawn, but it is reported that it is not yet satisfactory and may be replaced shortly.

10c. vermillion.

Greece.—The new set commemorating the Olympic games has made its appearance. It is said to be a very beautiful and finely printed series. The stamps are on the E. T. water-marked paper.

1l. brown, Apollo.

2l. gray, Apollo.

3l. orange, Atlas.

5l. green, Atlas.

10l., rose, Victory.

20l. violet, Hercules and Atlas.

50l. red-brown, Hercules and Atlas.

25l. blue, fight of Hercules with Anteus.

30l. violet, wrestlers.

40l. brown, demon in mythological picture.

1d. black, ancient race.

2d. rose, ancient race.

3d. yellow, ancient race.

5d. blue-black, mythological picture.

India.—The 3 pies stamp in blue-gran shade has been over-printed on H. M. S., and has also been surcharged in the ordinary manner for use in Mabha and Puttialla.

Indo China.—An entire new series of stamps has been prepared for use in

this colony, reported to be different for each value.

Italy.—A new 15c. stamp has appeared. The design is finely executed, comprising in the main a portrait of the King of Italy, inscribed at top Poste Italiane in two lines in center, Cent. in the upper left corner and 15 in upper right corner.

15c. gray-black.

Maldiv Islands.—A series of stamps made by surcharging the Ceylon current stamps has been prepared for use in these islands, which are situated 500 miles southwest of Ceylon. They bear the overprint Maldives and are on King Head stamps.

2c. red-brown.

3c. green.

4c. yellow.

15c. blue.

25c. bister.

The series also includes a 5c. envelope, 10c. registration envelope, 5c. letter card, 2c. single and double postal cards and 2c. and 5c. wrappers, and our advice would be to let the entire lot alone. The Islands are of very little importance, and from the face of the evidence at hand it seems the stamps are created within the main purpose of adding to the revenues from the pockets of philatelists.

Malta.—The 4d. brown and black has appeared on multiple paper.

Mauritius.—The 4c. has been issued on multiple paper.

Orange River Colony.—This colony's stamps are beginning to come on the multiple paper, the first one being the 1d. rose-red.

Roumania.—Two new series of four values each of Charity stamps have been added to the set chronicled some time ago in these columns. It seems hardly necessary to give such labels more than passing notice. The stamps are sold for more than face value, and the proceeds go to two institutions under the patronage of the Queen.

Siam.—Two provisionals, reported to have been issued late in 1905, have just come to light:

10a. on 3a. red and blue.

10a. on 12a. lilac and carmine.

West Africa.—Three entire series of stamps have been issued for use in three French colonies in this part of the world, Senegal, Upper Senegal and Niger and Ivory Coast, the designs being the same for each set. All the

stamps are of large size, quite showy, and comprise 15 values from 1c. to 5fr. There is also a postage due set of seven values from 5c. to 1fr. of ordinary size.

Notes.

The printers of the stamps of Great Britain always gum the paper before printing the stamps, to avoid the shrinking the paper, as it would interfere with the proper perforation of the sheets; but a sheet of stamps was issued at a Cardiff postoffice in December, 1891, printed on the gummed side that, if wetted, came off like a transfer. It had no gum at the back, and the water-mark was inverted.

C. F. Rothfuch's advertisement in last month's issue listed a complete set of Columbian stamps at \$51.95, whereas it should have read \$15.95. Our mistake.

The Collectors' World of Walla Walla, Wash., has been discontinued, after publishing three numbers. Cause—"tediousness."

The Cherryvale (Kansas) Journal of May 3, '06, prints an interesting article on the stamp collection of C. R. Godby. Mr. Godby possesses a collection of over 6,000 stamps and places a very high value on their worth.

In connection with the International Philatelic Exhibition, which opened in London, May 23, it is announced that the celebrated collection of Hawaiian stamps of H. J. Crocker of San Francisco, valued at over \$45,000, was shipped to London a few days before the recent disaster to the former city.

It is announced that the P. O. Department at Washington is engaged in getting out new postal notes of small denominations, which are designed to obviate the business necessity of transmitting stamps through the mail in lieu of coin. They include special forms from one cent up to nine cents, to be used at their face value without a fee. These small notes will probably become available on the 1st of July.

The vacation schools and the warm weather brought an obnoxiously odoriferous youngster to teacher, who sent her home to be washed. On returning, less aromatic, said the bright youngster to teacher: "Me mudder wants to know if I come here to git teached or git smelled?"

Esperanto Speaking Collectors of the World.

(La Esperantaj Kolektantoj de l'Mundo.)

Organized July 1, 1905.

All collectors, no matter of what, are invited to join. Annual dues, \$1, payable in advance at any time.

BOARD OF OFFICERS:

Chairman—Wm. G. Adams, 309 S. 27th ave., Seattle, Wash.

Vice-Chairman—A. G. Beaman, Chicago.

Secretary—J. D. Park, 510 Delaware ave., Buffalo.

Sixth Report of the Secretary.

Buffalo, May 19.

The following new member has been admitted:

8. Anselmo Morin, Santa Rosa, Nacoxtla, Vera Cruz, Mexico.

Application Received:

9. Geo. O. Messerly, Portamar, Margerita, Venezuela. Proposed by A. G. Beaman. Collects post cards and antique paintings; speaks Esperanto, French and Spanish.

Singoro Morin, whose address is given above, has sent in a request that all who desire valuable old Mexican stamps in exchange should correspond with him; he can be communicated with in either Esperanto, Spanish or French, and can be relied on to do more than his share in opening profitable relations.

Picturesque Venezuelan post cards can be secured through exchange with No. 9, who also speaks English.

Esperanto clubs have been organized with large memberships in the Universities of Pennsylvania and Harvard, and the national organization has a prosperous membership. As for ourselves, our field of usefulness is believed to be constantly expanding, and foreign collectors are beginning to see the need of connecting with a world-wide society of which we are a type. All old offers made by the secretary in previous ADVERTISERS still hold good, and philocartists will do well to look them up. Esperanto grammars, 15c. (cost price), from F. G. Morin, 234 Ewing street, Chicago, not from the secretary.

J. D. PARK.

Clergyman—My boy, do you know that it is wicked to fish on the Sabbath?

Youngster—I isn't fishing. I'm teaching this 'ere worm to swim.

Postcard Department.

Mrs. George Baum, of Paterson, N. J., possesses a collection of over 10,000 souvenir cards, the result of five years' collecting. Mrs. Baum receives as high as 150 cards a day from all parts of the world, and from the present outlook her collection bids fair to become the greatest in the world.

A new publication has appeared in the card collecting world, called the "Post Card World." John Gallagher, of St. Louis, Mo., is the publisher.

Within twenty-four hours after the great San Francisco disaster, illustrated cards showing the burned district and many characteristic views were on sale in the cities near the stricken city.

The Philocartist News and Camera Craft, published at Stillwater, Okla., is rapidly forging to the front and is becoming a more interesting periodical each month. Not only does the publication contain excellent articles on philocarty and photography, but its publishers have branched out and are now running good articles on stamps and amateur journalism.

With every year's subscription to this paper the publishers give forty varieties of Japanese stamps, mounted and in fine condition, and also insert your name, address, etc., in this column free of all cost. You need a good paper. Here is your opportunity to get one.

Souvenir Card Exchange.

Your name, address and kind of cards you wish to exchange, inserted in this column free if you are a subscriber.

Albert Bott, 203 Wellington avenue, Rochester, N. Y. Colored views and Historical.

Charles Kilpatrick, 21 Leroy street, Lowell, Mass. View Cards.

E. F. Conine, Plainville, N. Y. Wanted, good Souvenir Cards from Southern and Western States or foreign countries.

Earl B. Elmendorf, 329 North Geneva street, Ithaca, N. Y., desires colored View Cards of all places.

Anson Lukens, 731 S. Front street, Hamilton, Ohio, desires View Cards.

M. E. McCallum, St. Paul Park, Minn. Postoffice and Capitol views.

H. F. Rile, Santa Monica, Cal., box 174. View Cards.

Medical Student—What did you operate on that man for?

Eminent Surgeon—Five hundred dollars.

"I mean, what did he have?"

"Five hundred dollars."

The Philatelic Advertiser.

Published in the interests of stamp collectors.

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L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

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Press of the Ithaca Democrat.



Editorial.

Louis G. Quackenbush in a recent editorial in the Stamp Lover's Weekly, entitled "The Decline of American Stamp Journalism," attempts to show the American collector why philatelic journalism in America is not the success that it is in other countries, mainly England, Germany and France. As a cause of this situation he lays great stress upon the fact that America lacks able philatelic journalists, and states that C. A. Howes "is the only man who has come conspicuously to the front as a stamp writer of late years." Evidently Mr. Quackenbush is not acquainted with Williard O. Wylie and C. E. Severn, both of the Mekeel's Weekly Stamp News staff. Both of these gentlemen have done a great amount of writing for stamp collectors, and although we do not wish to belittle Mr. Howes' standing as a writer we believe that those two gentlemen are entitled to the same ranking as Mr. Howes. So much for the editorial point of view. Now come to the publisher's view. The real and true facts are that the American collectors fail to give their support to a paper in its infancy, no matter how promising its future appears. They expect you to start out and give them a paper the size of Mekeel's for 50 cents a year. Mekeel's Weekly was not built up in a day, nor even a year. It has taken many years to make it what it is today. A paper starting out on a small degree receives practically no help from

the rest of the philatelic world. First of all, collectors will not subscribe unless you offer them the paper for about 15 or 25 cents a year and "throw in" about \$3.00 catalogue value of stamps. Even then some will kick.

After you have obtained a few subscribers your advertisers will want space for about 10 cents an inch, and then they imagine they are doing the publisher a great favor. And so it is that the publisher receives first a knock from the reader and then the advertiser, until he is forced to give up the battle, defeated by his own fellows.

And right here we may say that this sort of support does not come from the young collectors, but from the advanced. The young collector subscribes for far more new publications than the advanced. Where the most help should come from it does not.

The advanced collector shields himself by saying the class of articles in the small publication are not to his liking, yet when you ask some of these advanced collectors to write you a small article of value to his advanced brothers he declines unless a cash compensation is in view. In philately alone you have the best example of the true Yankee instinct, "the greed for gold."

Robert Ramsay in an article in this issue outlines the various reasons for the need of a national philatelic emblem. Other writers have been dwelling upon this need for the past five years, but of what avail? None. A most regrettable fact it is; but it is true. We have our publications, societies, large dealers, annual conventions, but when it comes to an emblem we are at sea. Time after time have our publications come out with strong articles on this need, but as all collectors know nothing has been accomplished. Wherein lies the trouble? Is it that collectors do not seek the friendship of other collectors? Do certain collectors feel that they are better than the average stamp collector, or is it the lack of interest for such an emblem? We ourselves cannot answer, but ask our readers to express their ideas on this matter.

We will publish as many of the letters as possible in the June number. Let us have your ideas and your reasons for or against such an emblem.

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

A most serious fault with the majority of stamp dealers' advertisements is the lack of display, caused by the crowding of many items in too small a space.

Naturally a dealer thinks that if he advertises a large number of items he has more chances of obtaining a customer than if he should advertise but a few items. But in nine cases out of ten the result is just the opposite. More customers are obtained by attractive display and a few items than by no display and many items.

Collectors are warned to use due caution in dealing with the Gould Stamp Co. of Boston and George W. Barnes of Norwalk, Ohio. Both concerns are frauds of the worst type.

Undoubtedly many of our readers will think, after reading our editorials, that ye editor is a born chronic kicker. The fact, however, is philately is at present no Paradise, and that there are a great many defects to be remedied before it will become such. As a stamp publication we have taken it upon ourselves to help remedy these apparent defects, and with the coöperation of our readers we hope, in the course of time, to do so.

Not in the least do we exaggerate these flaws, but show them up in the most concise and discernible manner. This, we are sure, many of our readers will verify.

They say that "in union there is strength," but what good is union if everybody in it does nothing but talk? Talking has never accomplished much in this world. It is action that counts. We might go on talking until doomsday on our defects, etc., but the one only way to get rid of them is to throw concentrated action against them until they are removed forever.

Don't be a "talker."

Two lonesome skunks by the roadside stood

As an automobile rushed by;
It left an odor far from good,
And a tear was in one's eye.

"Oh, why do you weep?" asked his anxious friend;

"Why do you sob and quake?"

"Because that smell," said the other skunk,

"Is like mother used to make."

—Southwest Magazine.

FREE! FREE!

6 pretty Belgium
parcel post stamps
catalogued at 25c,
for the names and

address of two stamp collectors and 2c for
return postage.

We offer the following great bargains;
all in good condition. Postage 2c extra
on all orders.

40 all different Japan, worth 50c . . .	\$.05
50 all different British Colonies, only	.06
50 all different Spain, cat. over \$1.00	.09
50 all different Australians, very fine	.13
10 different Canada	.01
25 different Canada	.09
5 different Newfoundland	.03
10 different Newfoundland	.10
30 different Newfoundland	1.00
20 different Italy	.02
25 different Italy	.04
40 different French	.10
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Postage 2c extra. Only one of each
sold to one customer. Remit in unused
U. S. stamps or money order.

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Toronto, Canada

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If you are not on my
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to your interest to
send for a catalogue
of my Auction Sale.

COINS

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Bargain list free. Pre-
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5 varieties Japan to all
asking for approvals at
60 per cent off. 1000 mixed foreign, 20c.
150 var. foreign, only 12c. 15 var. ani-
mal stamps, 12c. 500 foreign, 500 hinges,
15c. **BEAVER STAMP CO.,**
BEAVER DAM, WIS.

Lowest Wholesale Prices for.

Unused Ecuador Stamps

FINE CONDITION	Cat.	My Price
	Price per 1 per 10 per 100	
1872 1p rose	\$0.25	\$0.03 \$0.25 \$2.00
1881 1c brown	.02	.01 .05 .40
1881 2c lake	.02	.01 .05 .40
1881 5c blue	.05	.03 .25 2.25
1881 10c orange	.02	.01 .08 .75
1881 20c violet	.02	.01 .08 .75
1881 20c violet	.02	.01 .08 .75
1881 50c green	.05	.02 .15 1.25
1887 1c green	.02	.01 .07 .60
1887 2c vermilion	.02	.01 .07 .60
1887 5c. blue	.08	.03 .25 2.25
1887 80c olive	.15	.06 .55 5.00
10 sets of above 11 varieties		\$1.75
100 sets of above 11 varieties		15.00
1881, 1c, 2c, 10c, 20c, 50c; 1887, 1c and 2c		
20 sets of above 7 varieties		1.00
100 sets of above 7 varieties		4.50
236 sets of above 7 varieties		10.00

All have full original gum excepting the
5c. and 80c. stamps, which have the gum
washed off, but otherwise they are in fine
condition.

Please remit by Bills or P. O. Money Order.
Postage extra on orders under \$1.00.

C. H. ROTHFUCHS,
3 Savin St., Roxbury, Mass.

200 All Different 10c.

A bargain for any collector. Sheets
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75 PER CENT. DISCOUNT.

Stamps bought, sold and exchanged.
We are members of the M. P. A. and
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tions with collectors, both domestic and
foreign. Give us a trial and you will be
satisfied.

Vernon P. Pierce & Co.,

(Manchester,
Michigan.

Souvenir Postcards.

12 different Canada, 10c., 80 differ-
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ends, \$1; 100 different castles, scenery,
mountains, paintings, etc., \$1.90; 500
assorted for retailing, \$3.25; 12 English
25c.; 12 Japanese, 25c.; 12 warships,
25c.; 10 Indians, 25c.; 12 actresses, 25c.;
12 ocean liners, 25c.; 12 cathedrals, 25c.;
12 moonlight, 25c.; 20 World's Fair,
40c.; 12 Scotch, 25c.; 12 Irish, 25c.; 6
Jerusalem, 15c.; 12 Toronto, 25c.; 12
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Price list free. Thousands of varie-
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ada stamps wholesale and retail. Large
stock bargains. **W. R. ADAMS,** To-
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Printed from your own films or
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Send 3c for a sample card None
FREE. **H. C. WADE,**
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A Few Extras!!

Fine Foreign Stamps on approval at
66 2-3 per cent. off.

10 nice large U. S. Cents, all diff.
dates, only. 37c
12 nice Foreign Coins, all different,
only 28c
12 nice Indian Arrow Heads, all
diff. shapes, only. 35c
12 fine Indian Arrow Heads, all per-
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Have some fine Pipes, Celts, Spears,
Drills, etc. Outlines for Stamp. Send
for my Special Coin and Relic Lists.
Nothing sold except fine goods.

CHAS. RYBOLT, Mulberry, Ohio.

See Special Rates for Summer Months

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**THE PICTURE POSTCARD AN-
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100 Pages. Price 16 Cents.
Full of information and names and
addresses of Foreign Picture Postcard
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stamps and money accepted. Unused
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Published monthly for Picture Post-
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lishers, Rotherham, England.

The cheapest, most reliable and widely
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Monthly Journal for Stamp Collectors.
Official organ of "Hollandia" Stamp
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Thousands of others on approval just as cheap. Reference required.

LEON V. OASS, Lenox, Pa.

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to every reader of this paper who sends us 10c for a 3 months trial subscription to THE PHILICARTIST NEWS & CAMERA CRAFT we will send a handsome souvenir card of Oklahoma (mailed) and insert his name in our Collector's Directory

OR
for 25c. 1 year subscription to P. N. & C. C.; 25 word x notice; name in directory and 5 souvenir cards. Send coin only. Adv. rates 40c per in. flat, 5 per cent. dis. for time contracts.

Souvenir Postal Publishing Co.,
Stillwater, Box 4627, Oklahoma

LET US SEND YOU

a packet of 111 diff. foreign stamps, and our stamp journal, "The Conewago Curio," for one year for only 15c.

THE CONEWAGO CURIO,
Hanover, Pa.

A 4c PROPRIETARY FREE.

Fine copy of first issue 4c. proprietary act, 20c., given free to all sending 10c. for a trial 6 months' subscription to The Columbus Philatelist. The neatest looking, finest printed philatelic paper published. If you enclose an extra stamp for postage, will give you a blank approval book holding 60 stamps.

"That's the paper,"

THE COLUMBUS PHILATELIST,
Clinton Building, Columbus, Ohio.

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" 1 Fr., .07
Costa Rica, 1892, complete cat \$3.56, .35
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N. Borneo, 1893, set 1 to 24c, 35c. Postage extra.
Coin & Stamp Exchange,
19 W. Bank St., Albion, N. Y.

FREE

A stamp cat., 18c., free to all applicants for our approval sheets at 50 per cent. dis. Reference required.

50 diff. British Colonies..... .10
100 diff. British Colonies..... .35
150 diff. British Colonies..... .70
25 diff. South and Central America .08
50 diff. South and Central America .20
100 diff. South and Central America .50
150 diff. South and Central America 1.25
50 diff. Asia..... .15
100 diff. Asia..... 1.00

All good, clean stamps.

ELITE STAMP CO.,

5703 Grand ave., Cleveland, Ohio.

FREE

100 Hamburg, etc., catalogued \$1.00, free; also our big illustrated book all about stamps. Agents wanted. 50 per cent commission. Immense stock. Low prices.

LEE STAMP COMPANY,
Sta. A, Boston, Mass.

Subscribe to the PERFORATOR, the paper which carries more advertisements and exchange notices than any other monthly philatelic journal in America.

As an inducement to have you become a subscriber, we will make the following offers with every new yearly subscription sent in answer to this ad. Send 30c. for one yearly subscription and receive the following free of charge:—

12 fine colored View Cards of Syracuse, N. Y., New York City, Boston or Niagara Falls.

An exchange notice of 15 words or less in our exchange column.

All the benefits of our new Post-Card Department.

A year's membership to the Co-operative Stamp Dealers' Protective Association, to which every dealer or collector should belong.

Do not fail to take advantage of this offer at once and remember, one year 30c., 4 months 10c.

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No. 477 S. Salina St., Syracuse, N. Y.

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A Journal of News and
Criticisms for Advertisers
32 pages each month, price
35 cents per year.

L. M. MINTZ, ITHACA, N. Y.
Authorized to accept subscriptions and ads.

STAMPS

100 China, Java, etc., stamp dictionary and big list of 3,000 bargains, 2 cents. Agents wanted at 50 per cent commissions 1906 illustrated priced catalogue of stamp. of all nations, 10c. A. Bullard & Co.,
446 Tremont St., Boston, Mass.

Exchange Column.

FOR SALE—A fine J. W. Scott's late edition Best Album for \$1.25 cash, or \$1.50 in foreign stamps cat. 5c. or more; must not be any duplicates; fine stamps on approval 50 per cent. discount. C. F. BATES, Wilmington, Ohio.

ALL FOR 10c.; Canadian 10c., 7c., 5c. and 5c. precancelled; premiums to the first 25 answering. HARRY A. KINNEY, Bath, N. B., Canada.

YOUR 25-WORD AD costs but 15c. in these columns; no ads accepted for less than 25 words; 50-word ad. only 25c.

GET US ONE new subscriber for one year, 25c., and we will make you a present of 40 diff. Japanese stamps, and also furnish you with details of our cash offers to agents. TRY MY satisfactory sets of genuine postage stamps; you will want more; no duplicates; good condition; Austria, '67, 2-25 kr., 10 cts.; '83, 2-50 kr., 18 cts.; '90-'91, 1-50 kr., 15 cts.; 1900, 1h-4 krona, 30 cts.; China, '98, 1-2-50c., 50 cts.; Germany, '75, 3-50p. p. 8 cts.; '80, 3pf., 1m., 8 cts.; '89, 3-50pf., 6 cts.; Great Britain, '87-'92, 1-2c-1s, 25 cts.; Greece, 1901, 1-25l, 5 cts., 1l-1 drachma, 25 cts.; Hungary, '88, 5k-1fl, 10 cts.; 1900, 1f-1krona, 10 cts.; 1900-'01, 1f-5 krona, complete, 5 cts.; Spain, 1901, 2c-1 peso, 15 cts.; United States, '47, 5c on cover, \$1; '90 complete except "Capon right," \$1; 1903, 1-15c, 15 cts.; Columbian entires, mint, 1-10c, 48 cts.; B. S. Af. (Rhodesia), '91, 5 pounds, green, fine, \$12, 10 pounds, brown, fine, \$20, cash. Postage extra. Mrs. V. M. HAWKINS, 37 W. Ferris st., Galesburg, Ill.

FREE to applicants for approvals agreeing to buy 10c. worth Bolivia, 1894 (cat. 12 cents), \$1.00 cat. value foreign stamps, all diff., 15 cents.; 50c. cat. value same, 8 cents; 100 var. Barbados, etc., 4 cents; 40 var. U. S., 5 cents; 10 var. Canada, 1 cent; 8 var. Columbia (cat. about 20c.), 5 cents. W. J. MILLER, Dowagiac, Mich., R. R. 5.

ALL FOR 10c.—Arrow-head, pottery fragment, fossil, scarce old document, and my price list. ARTHUR SMITH, New Albany, Miss.

WANTED—100 more collectors and dealers to participate in the use of these "Exchange Columns." Two words for one cent is certainly reasonable. Try an ad in the June number.

LAST MONTH'S issue was the means of bringing us in over 100 new subscribers; however, we have not raised our ad. rates, but give our advertisers the benefit of this increase of circulation; are you represented in our columns? It will pay you to have an ad. in the June number, even if it be only a small exchange notice. Send in your copy now.

WILL EXCHANGE foreign stamps with any one, or for anything of value; 1,000 best hinges, 12c.; 60 foreign stamps in book, 15c.; 125 var. mixed stamps in book, 15c.; enclosure stamp for reply. L. H. PUTNAM, Lowell, Mass., No. 10 Middlesex Park.

FINE colored post cards of San Francisco; 10 for 15 cents. Address H. F. RILE, Santa Monica, Cal., box 174.

BOOKS WANTED in exchange for stamps. ELMER SMITH, Pontotoc, Ill.
U. S. STAMPS for M. and M. stamps, 2c. coppers and 3c. nickels for stamps. Send M. J. JOYCE, 28 Grant ave., North Tonawanda, N. Y.

WANTED to exchange, duplicates of U. S. and foreign stamps; also souvenir post cards; approvals at 50 per cent. VERA A. COOK, 209 1-2 W. Main st., Oklahoma, O. T.

OUR JUNE NUMBER will be a business bringer for the dealer who knows a good thing when he sees it. We could talk all day on the merits of our paper as an advertising medium; but the only way to convince you is by inducing you to try an adv. then you will find out. Send in copy now for the June number.

PRINTING for stamp dealers a specialty; blank approval books, approval sheets and other forms; samples for stamp. F. R. HOYT, 1214 Northland ave., Buffalo, N. Y.

COSTA RICA, No. 42, used, fine, cat. 50c., postpaid 12c. C. R. SMITH, 6239 Justine st., Chicago, Ill.

SPECIAL SUMMER ADVERTISING OFFER

The hot summer months will soon be with us and with them comes the "dull" season. Whether it be in stamp dealing or some other trade there is a "falling off" tendency caused by the large number of people leaving their homes for visits to various cities, summer resorts, etc. But all these obstacles do not prevent the wise dealer from advertising, from keeping his name before the public and in view of this fact and considering the usual dullness of the season, we have made special advertising rates for the summer months only, as follows:

	Three months
One Inch Transient	\$1.20
Two Inches "	\$2.25
Four " "	\$3.75

Proportional Discount on larger amounts of space.

..USE THIS BLANK AND SEND NOT LATER THAN JUNE 20th, 1906...

THE
PHILATELIC ADVERTISER
ITHACA, N. Y.

GENTLEMEN:

Enclosed find \$ for which please credit us with inches of space to be used during the months of June, July and August. We reserve the right to change copy every month.

Name Address

REMIT BY CHECK, MONEY ORDER OR BILLS. NO STAMPS ACCEPTED.

New Superfine

No. 1.

No. 2.

No. 3.

MIXES.

Unexpectedly, Unusually Satisfactory.

One thousand fine stamps of exceptional grade, catalogued at from one to fifty cents each, price \$2.15 post free and registered.

My general selection of stamps on approval at 75 per cent discount, you can have if you furnish me bank reference. These lots give satisfaction

Dealers' Approval Lots and Philatelic Supplies.

100 fine, rare stamps taken from collections. Beats an approval book for choice. Increase your collection; sell the balance for the cost. Includes stamps cat. as high as 50c. Price \$1.50 post free and registered.

E. L. WARNER,

1225 RIDGE AVENUE, Tel. Long Dis. 898 EVANSTON, ILL

IF YOU READ THIS, OTHERS WILL READ YOUR ADV. IN THE SAME SPACE.

They can't help it. We have no blind Subscribers.

FOR SALE—Collection of precancels, 365 varieties for \$15; some good stamps in this lot; a bargain. CLARENCE CHAPPELL, 72 Franklin st., Lyons, N. Y.

WILL PAY half catalogue cash or one and one-half catalogue exchange for good used copies Ceylon, Scott's No. 130, 131. A. W. DUNNING, Newton, Mass.

POST CARDS ten cents a set of four cards and a check, which when returned as directed will be taken as payment for a set of four cards. Postage extra. VIRGE ANDERSON, Rolling Prairie, Ind.

STAMP CATALOGUING, 8c.; free to approval applicants; reference required. BASIL A. PERRY, Cool Spring, Del.

150 SPANISH, Mexico, Chile, etc., 1 Album, 3 Chile, Tel. Foreign Postal Cards, 2 U. S. Revenues, 5 Cuba Revenue, and name in my new stamp book, all for 10c., post 2c. extra. R. B. GREGG & CO., Stamp Dealers, Lima, O.

IF YOU are one who is receiving the paper free for 3 months, you can obtain 40 diff. Japanese, also free, by sending 25c. now. The Advertiser 3 months and 40 diff. Japanese all for 25c.

COLLECTORS—Do you want good exchange correspondents in such countries as Tahiti, Cameroons, Paraguay? Then send ref. with 5 cents (stamps of any country accepted), for particulars concerning C. C. C., which has about 3,000 members in all parts of the world. Address MAURICE MAYER, King City, Mo., U. S. A.; C. C. C. 2,673.

COLLECTORS of foreign revenues are invited to exchange with me; even catalogue; I have a good size stock of duplicates, damaged, at no price accepted; you have to send first; Bulletin 3, with a premium, free; mention paper. OSCAR T. HARTMANN, 734 E. 26th ave., Denver, Colorado.

HOW is this for an offer?—100 all different stamp for only 5c.; cat. nearly \$1.50. GORDON REITZ, 149 Hudson ave., Rochester, N. Y.

FREE—15 varieties Canada to approval applicants; low prices; many bargains for beginners; names of 200 stamp collectors, 50 cents. EASTON STAMP CO., Stradbroke place, Winnipeg, Canada.

L. W. DISON, San Fernando, Pampanga, Philippines, wants exchange relations with collectors of postage stamps.

3 DIFF. Finland free to all applicants for my approval sheets. N. R. NEFF, R. F. D. 1, box 28, Noble, Okla.

100 MIXED, 50 diff., perforation gauge, 4 Japan, 50 var. U. S., 100 hinges; only 34c., postpaid. WM. NETTER, 838 Seventh ave., New York City.

UNIQUE POSTCARDS—Real silk-woven cards, views and other subjects, colored or plain, 10 cents each; delightful colored cards, "Ancient Coventry," "Famous Churches," "Lady Godiva and "Peeping Tom;" quaint, old-fashioned buildings, 12 for 18c.; Irish and Welsh cards, with native language inscriptions, real novelties, 5 cents pair; best colored famous actresses, 2c. each; postage extra on all cards; I do not collect cards, but will exchange cards for good North American used postage stamps; no common ones wanted. MISS PEARSON, Trinity Terrace, Coventry, England.

STAMPS EXCHANGED—50 all different of Austria, 12c., in unused stamps; postage extra. LUIGI KAPPLER, P. O. Box 381, Trieste, Austria.

FINLAND STAMPS—10 diff. stamps in good condition, only 20c.; 15 diff., 40c.; 20 diff., 80c.; 25 diff., \$1.40; 30 diff., \$2.60; 35 diff., \$3.30; postage extra. GUNNAS THALIN, Dickursby, Finland.



DEALERS' DIRECTORY.

**J. W. MARTIN**

265 24th St., Milwaukee, Wis.

—Confederate States—

1862 2c green unused only \$1.50.

TWELVE INSERTIONS \$2.50CHANGE OF COPY
EVERY 3 MONTHS**20⁵/₆ Cents**Pays for an ad in these columns
for each insertion for one year.**Charles E. Fisher,****Taunton, Mass.**2000 Faultless hinges, 10c. Agents
wanted for approvals, ref. req.
Foreign Revenues for sale.**THE PHILOCARTIST
JOURNAL**

329 N. Geneva St., Ithaca, N. Y.

— ONE YEAR ONLY 15c. —

**APPROVAL 66 2-3 PER CENT. DISCOUNT.
Reference Required.**The following are all different, m'd
in app. books and marked with cat.
prices.Book No. 1, catalogues over \$2, price 45c
Book No. 2, catalogues over \$3, price 60c
Post free.**SALT CITY STAMP CO.,**
900 Teall ave., Syracuse, N. Y.**Coleman Hussey.**

3491 Wilson ave., Avondale, Cincinnati, Ohio.

FREE 5 unused stamps to those
who get my approval books
at 50 per cent. dis. They are the finest
on the market; try them. Beginners'
packets a specialty, 10c. to \$10. 1,000
var. mounted in 2 latest books, only \$7.**27** of these spaces
will be sold
and no more.**SEND NOW!****Try This****Space For****6 Months.****HIGH GRADE JOB PRINTING****A FEW OF OUR SPECIALS**

100 Good White Envelopes, size 6 3-4,	\$.35
100 Manilla, 6 inch Envelopes,	.30
100 Ruled Note Heads, 6x9 1-2,	.35
100 Full Size Statements,	.35
100 Ruled Letter Heads, size 8 1-2x11,	.50
100 Round Corner Cards,	.35

**NOTHING BUT GOOD STOCK USED. ALL WORK SENT
PREPAID.****SAMPLES AND PRICE LIST OF PRINTING SENT FREE.
WRITE TODAY.****ENTERPRISE PRINTING COMPANY,
207-209 EIGHTH STREET, ROCKFORD, ILLINOIS.****FREE** different Foreign Stamps,
to approval applicants ten
all unused. 1,000 Mixed Stamps, many
var., 12c. **ELMER SMITH, Pontoo-
suc, Ill.****BRITISH COLONIES**25 Varieties From Many Climes
Only 8c. Postage Extra**National Stamp Co.,**

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ONE 25-WORD EX. ADV.**ALL THE ABOVE THREE FOR 25c.****SEND NOW.****Stamps Sold for \$98.**A five-dollar green revenue stamp
was sold the other day for \$98. The
stamp, issued in the 70's, is rare. It was
only a few years ago that collectors
knew of the existence of this stamp.
Twenty-four specimens were found in a
London warehouse, pasted on barrels
of bay rum. The bay rum had been
brought from Jamaica to the United
States, stamped and transferred to Lon-
don. These stamps have sold as high
as \$300.The stamp is printed in black and
green with the portrait of George Wash-
ington in a small oval. Two kinds of
paper were used in printing, violet and
green, and only 74 violet and 50 green
ones were issued.Revenue stamps now embrace some
300 varieties. The most valuable gov-
ernment stamp ever issued is the \$5,000
stamp issued during the Spanish-Ameri-
can war, when the Union Pacific rail-
road was sold. Two \$5,000 stamps were
issued. One was placed on the original
document and is now in the office of the
President of the Union Pacific railroad
and the other is in the government's
stamp collection.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., JUNE 20, 1906.

No. 8.

Exchange of Stamps.

BY L. G. DORPAT.

Two difficulties usually present themselves to most collectors, one to get stamps, the other to make use of duplicates. Both difficulties can be solved at once by exchange. This is best begun with collectors in the immediate neighborhood, which we may meet personally and with whom bargains may be made orally. After some time all the collectors in any given neighborhood will find that they all have very nearly the same duplicates left, and that hence no further exchange among them is to be effected, unless each of them gets a new stock of stamps from some foreign countries from which they all have either no stamps at all or but a few.

Obtaining such new stock may be accomplished by buying stamps from dealers in the form of mixtures (some may be had at the price of 50 cents to \$1 a pound, or packets (either variety packets or mixture packets from certain countries), or sets. In all these cases, however, it will be found that the stock of non-exchangeable duplicates keeps on growing and growing and the possibility of exchange keeps on diminishing.

The best way out of this difficulty is to get other collectors into the exchange circle, collectors with whom the collectors first spoken of had as yet no exchanges. Still, if these all live in the same country and all belong to the same nationality, the gain will be comparatively small, because they all have too nearly the same chances and the same difficulties; and, again, after some time their duplicates will be too near alike for much exchange.

International exchange clubs or societies having members in many differ-

ent countries are therefore preferable to local bodies as much as exchange of stamps is concerned. And again, among international societies those are preferable to others, which contain members of the greatest variety, beginners, medium and advanced collectors, so that everybody may find congenial connections and everybody may be served and satisfied.

In the year 1902 an exchange society was organized by the name "Cosmopolitan Correspondence Club," which now numbers about 2,000 members in nearly all parts of the world, and among whom 33 different languages are used. To facilitate understanding, a common exchange code has been formulated so as to enable a Bohemian and a Chinaman to understand one another, and to affect an exchange without difficulty. It is published in English in the "Globe Trotter," the official quarterly, which contains, besides the addresses, wants and offers of the members, many letters, original illustrations and original articles.

To enable the members to send postage for return or any small sums for any purpose to any foreign country without first buying a postal money order, the club has issued an *International Currency* in the denomination of 5c. It is supplied to members at face value, and is redeemed by the club by accepting it in payment of dues. Thus the problem of an international stamp is almost solved, at least so far as the members of this club are concerned.

Finally there is another feature of especial value in which the founders were very fortunate in adopting it. The membership is not limited to collectors of stamps only. All kinds of collectors are admitted, provided they have the

necessary recommendation. And besides collectors there are students of science, art, sociology, merchants and people of all trades and professions who desire connections in foreign countries. Among them there are many who will gladly procure and send the current stamps of their country at cost; others at a small commission. Still others, who care nothing for used stamps for themselves, are ready to send what they may have for any favor that is shown to them (and return postage, of course; but some do not even require that). Further information may be had from Mr. H. C. Schultz, president and corresponding secretary of the C. C. C., Milwaukee, Wis.

There are other bodies of a similar character, as, for instance, the Esperanto Union, which is a rather informal union, having no other connecting link for its members than the universal language, Esperanto. Particulars may be learned of Dr. L. Zamenhof, Varsovia (str. Dzika No. 9), Russia; or M. le Secrétaire du Groupe Esperantiste de Paris, 10 Place de la Bourse (an Touring Club), Paris, 2e, France.

If the foregoing will help collectors to overcome the difficulties mentioned at the head of this article, the writer shall consider himself fortunate in thus being able to benefit his human brothers and sisters. Magazines or journals desiring to reprint this article should, however purchase the right to do so from the author.

The stamp collector who steals 25c. worth of stamps is just as bad as the one who steals \$15 worth. The principle is the same in each case, and both offenders should receive like punishments.

Chronicle of New Issues.

WM. E. AULT.

Bahamas.—Two values of the current series have appeared on multiple paper: ½d. yellow green.

1d. carmine.

Bermuda.—The ½p. and 1d. of the current set have been issued on the multiple paper.

Denmark.—The 5 o. and 10 o. of the present series have been re-engraved. The stamps are said to be an improvement over the old ones, the appearance of the head and bust being much better and the stamps have a finished appearance all around.

Gambia.—Two surcharges have been reported from this colony, said to be caused by a shortage of the low values and a desire to use up the higher ones:

½p. on 2 sh. 6d., purple and yellow-brown.

1d. on 3 sh., carmine and green on yellow.

Grenada.—The 6d. 2 sh. and 1 osh. values have been added to the set on multiple paper.

New Zealand.—A new value of postage due stamps has been added to the series of 1902:

1d. green and red.

The 2½d. blue, Scotts No. 111, has been surcharged O. P. S. O. for official use.

Panama.—Another provisional has been issued from this over-worked stamp factory:

5c. on 1p. lake.

It is overprinted with the bar and "Panama" at each side and the new value, all in carmine.

Russia.—Offices in China: The following values of the Russian current series on vertically laid paper have been overprinted for use in these offices. The surcharges is in blue or red, as indicated:

4k. rose, blue.

14k. blue and rose red.

35k. violet and green red.

70k. brown and carmine blue.

3½r. black and gray, red.

7r. black and yellow-blue.

Seychelles Islands.—The following values of the current series on multiple paper have appeared: 2, 3, 6, 12, 15, 18, 30, 45 and 75 cents, 1r., 50c., 2r., 25c.

Tunis.—A new series of Postal Packet stamps have been issued. They are upright rectangles in shape and the de-

sign is the same for all the values representing the arrival of a mail carrier in a village. They are inscribed at the top "Tunisie," and "Colis Postaux" below. In the upper right corner are the letters R. F., and just above the right end of the lower label in a tablet is the figure of value:

5c. green and violet-brown.

10c. vermillion and rose.

20c. brown and vermillion.

25c. blue and brown.

40c. gray and rose.

50c. brown-violet and violet.

75c. brown and blue.

1 fr. brown-red and red.

2 fr. carmine and blue.

5 fr. violet and brown-violet.

Current Events.

Conducted by A. W. Wheeler.

THE INTERNATIONAL PHILATELIC EXHIBITION.

The International Philatelic Exhibition of 1906 has come and gone. The event took place at the Royal Horticultural Hall, London. On Wednesday, May 23d, the exhibition was formally opened for a nine days' showing, Sunday excluded. In the absence of H. R. H. the Prince of Wales the opening ceremony was performed by the Earl of Crawford. The exhibition marks an epoch of wonderful philatelic advancement. Lengthy detailed accounts of the exhibition may be found in the exhibition special numbers of Gibbons' Stamp Weekly.

PLAN TO MODIFY SECOND-CLASS RATES.

Postmaster-General Cortelyou is heading a movement to modernize second class mail rates. He advises that Congress appoint a commission to investigate and to report on this subject not later than December 10, 1906. The commission is to consist of seven men, chosen as follows:

One Senator, selected by the President of the Senate; one Representative, selected by the speaker of the House; one officer of the Postoffice Department, selected by the Postmaster-General; one representative of publishers of daily newspapers; one representative of weekly, bi-weekly, semi-weekly and tri-weekly newspapers, and one representative of the publishers of periodicals and magazines. The last three are to be appointed by the President of the United States. The seventh member is to be

chosen by a decision of the previously named six. An appropriation of \$25,000 is asked Congress to defray the expenses of the commission.

The object of the investigation will be to fix equitable rates for mailing publications. This is in particular aimed at daily and weekly newspapers. It is also hoped that a distinct line may be made to identify the class to which various questionable periodicals properly belong. The outcome of the proposed project is being watched with interest by both curious philatelists and concerned publishers.

FRED J. MELVILLE VISITS AMERICA.

Mr. Fred J. Melville, the popular president of the Junior Philatelic Society of England, recently visited the United States. Mr. Melville is no stranger to American philatelists. His "A B C of Stamp Collecting," his hand-book on the Postage Stamps of the United States, and one on those of H. yti, had long before his arrival introduced him to hundreds of American philatelists. In his own country he specializes in the lecture field, using the stereopticon to aid in demonstrating various interesting stamp subjects. Mr. Melville's visit here was brief, and consequently his traveling was limited. He was, nevertheless, highly welcomed where he did find time to visit.

The July number of THE PHILATELIC ADVERTISER will, without doubt, have the greatest circulation of any issue ever sent forth from our mailing rooms.

First of all, copies of this number will be given to every member attending the M. P. A. convention at Put-in-Bay, while at Boston the publisher hopes to have the pleasure of handing every member of the A. P. A. present a copy of the July number.

A special feature of this number will be an article by an A. P. A. member on past reminiscences, and an article of great interest to every M. P. A. member.

We are also considering the advisability of purchasing a young stamp paper with a present circulation of 500, and in case we do purchase the paper the circulation of the July number will run close to 3,000 copies.

Three papers will run for official organ of the M. P. A. for the year of 1907—the Perforator, the Columbus Philatelist and THE PHILATELIC ADVERTISER.

See our page adv.



Leon V. Cass.

Mr. Cass hardly needs an introduction to the collecting fraternity, for in the past ten years he has been very closely connected with the great hobby and has won many friends in all parts of the world. Being Sales Superintendent of the Metropolitan Philatelic Association, he has come in contact with collectors all over the United States, and has built up an admirable sales system for the society. Mr. Cass will undoubtedly be again nominated for the position, and it is the duty of every true philatelist in the M. P. A. to cast their vote for him. It is the men of his calibre that are making philately prominent in the eyes of all, and it is to such men that we as collectors and fraternal brothers owe our respect and esteem.

Paris, June 23.—Stamp collectors in Paris have been victimized by a clever band of swindlers who have been selling a common ten-centime (or two-cent) stamp as a great rarity.

The government recently issued a large number of new ten-centime stamps to meet the demand under the new inland postal tariff. They are red, like the old ten-centime stamps, differing from them only in a small detail affecting the shading of the design. Some smart fellows, trading upon human credulity, soaked numbers of these stamps in a chemical solution which changed the color to a pale purple, and sold them to collectors at fifty and a hundred times their face value as examples of a rare and special, limited issue.

Ithaca An Educational Centre.

BY L. M. MINTZ.

Very few people outside of New York State have a definite idea of the great educational institutions located at Ithaca, N. Y. Many people are perhaps aware that Cornell University is located there; but their knowledge extends no further.

But Ithaca has more than Cornell University. It has three of the biggest preparatory schools in the United States, the Ithaca High School, Cascadilla and Stiles. The Ithaca High School, with over 500 students, ranks first and sends more students to Cornell University than any other preparatory school in the country. An efficient force of teachers, a well-fitted gymnasium and athletic field co-operate to make the school an ideal one for not only the American boy but also students of various foreign countries, for the school's registration shows pupils from China, Japan, Russia, England, the Philippines and Mexico. Nearly every state in the Union has its representative in the school, and in the opinions of many the school is declared to be the *best* in the United States.

Cascadilla comes next, and is also a well equipped school. This is a private school and draws students from all parts of the globe. It also sends many students to Cornell, and is an excellent place for the student who desires dormitory life.

Stiles, the last in importance, is greater than many other similar institutions, but is overshadowed in ranking by the above-mentioned schools. It is, however, a good school for fitting students for Cornell, and sends many of its scholars to this university every year.

As to Cornell, we hardly believe that there are any readers who have not in some way heard of her fair name. We might add to their knowledge by stating that many of the most learned men of this country are graduates of the institution, and at the present writing the registration numbers over 3,000. In athletics, Cornell ranks as the foremost. She is second to none. On "water," she is invincible; on the "diamond," she ranks second to Princeton (the champions in the Intercollegiate circles); on "track," she has conquered every college in the East, and on the "gridiron," her

warriors bid fair to "eat up everything" they come in contact with next season.

If you seek education, come to Ithaca.

Esperanto Speaking Collectors of the World.

(La Esperantaj Kolektantoj de l'Mundo.)

Organized July 1, 1905.

All collectors, no matter of what, are invited to join. Annual dues, \$1, payable in advance at any time.

BOARD OF OFFICERS:

Chairman—Wm. G. Adams, 309 S. 27th ave., Seattle, Wash.

Vice-Chairman—A. G. Beaman, Chicago.

Secretary—J. D. Park, 510 Delaware ave., Buffalo.

Seventh Report of the Secretary.

Buffalo, June 17, 1906.

New Member Admitted.

9. Geo. O. Messerley, Portamar, Margarita, Venezuela.

Application Received.

10. Maxwell Cornelius, 103 Bowman st., Wooster, Ohio. Proposed by J. D. Park. Occupation: student, University of Wooster. Collects stamps and post cards; speaks German.

New members are coming in at the rate of one a month only, which is no credit to the energy of our members. Mr. Beaman has proposed two of our members, the secretary the others. Beginning with July, I plan at my own expense to organize an extensive advertising campaign, although it should not be necessary.

The publishers of THE PHILATELIC ADVERTISER have purchased the subscription lists and all rights of the *Time and Tide* of Bloomdale, Ohio, and the *Philocartist Journal* of Ithaca, N. Y.

All subscriptions will be filled out by the new publishers, and we cordially welcome the patrons of these two papers to our ranks.

To their advertisers we would say that with this purchase the circulation of THE PHILATELIC ADVERTISER is increased to over 400, and that all advertising in this journal is sure to pay.

See our page advertisement.

If you advertise, you should write at once for our special rates on summer advertising. They are sure to please you.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 20th of each month.

L. M. MINTZ, : : : Editor.

L. M. MINTZ, Publisher.

Associate Editors:

Charles Alcides Dubois, Miss M. S. Hill.

L. Crandall, Wm. E. Ault.

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Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.

Editorial.

The Falls City Stamp Co., under the excellent management of Neil Swope (name ought to be Swipe), is again on a fearful rampage and really threatens to do much harm. Not content with swindling collectors and publishers, they are now publishing statements in every insignificant paper printed that they are perfectly innocent. Poor things. They claim that "a party by the name of Mintz is trying to injure their good name."

Readers, the Falls City Stamp Co. is as devoid of character as a stone is of blood. From all over the country come reports of this firm's dishonest and fraudulent methods. Because they now advertise in a few stamp journals is no sign they have reformed. On the contrary, they are offering bait for new "suckers."

Don't get caught on their line. Our advice is to leave them alone, and by so doing help keep up the fair name of our hobby, Philately.

"Are you going to attend the convention at Boston?" is the question now going the rounds of the A. P. A. "Everybody to Put-in-Bay" is the cry of the M. P. A.

If you are a member of either, try and attend the convention. You will never have cause to regret the affair. You will come in contact with the bone and sinew of philately. Their social ways will appeal to you. Go if you can

spare the time, and, incidentally, the money.

Robert Ramsey's article on the need of a philatelic badge caused considerable comment and discussion among our readers, and we herewith quote a few of the numerous letters received at our office:

Rolling Prairie, Ind.,

June 1, '06.

Dear Editor:—I received the May issue of PHILATELIC ADVERTISER yesterday, and naturally, upon looking it over, the first article that greeted my eye was Robert Ramsey's on "The Need of a Philatelic Badge."

I myself thoroughly believe that such an emblem would be a great help to the philatelic world and would undoubtedly make more people interested in the hobby.

As a suggestion I offer that the name of the owner's country be placed or signified in some manner on the badge—that is to say, if he is a German, there should be a German word or the name Germany on the badge.

Hoping to soon see such an emblem I remain yours truly,

V. ANDERSON.

Taunton, Mass., May 30, 1906.

Dear Sir:—Your last number of THE ADVERTISER to hand. I have read Mr. Ramsey's article and agree with him in all that he has said. I believe that a small badge would be suitable and would please most collectors. To be a stamp collector is no disgrace, and I regret to see that some collectors take that view of their hobby. By all means let us have a philatelic badge.

I remain, CHAS. E. FISHER.

Weatherly, Pa., June 3, '06.

Dear Editor:—In regards to the need of a philatelic badge, would say I am in hearty favor of the same. We as philatelists should be proud of our hobby. All other classes of men closely bound together have an emblem, and I see no reason why we cannot have one. I would suggest that the various societies take this matter up and appoint committees to confer with each other to see what can be done.

Hoping that something will be done, and done soon, I remain,

Yours, most truly,

JUSTIN MCCARTHY.

The above letters show the sentiments of the collectors throughout the coun-

try, but they give very few suggestions. However, we suggest that at the annual meetings of the A. P. A. and M. P. A. committees be appointed to carefully go over this matter and give collectors some definite decision.

The majority of collectors belong to these societies, and it is through these societies that a badge can be most quickly adopted.

More letters will be published next month. Let us have your views on the matter.

Holton Stamp Co.

Dear Sirs:—McKeel's Weekly Stamp News is without doubt the best paying medium for stamp dealers in America. But there are many readers of this paper who do not read the "King." Now these subscribers collect stamps, and they must buy stamps.

We are sure that if you were to try an adv. you would be well pleased with results and become a steadfast advertiser in this publication. Of course we do not mean that a single advertisement would accomplish the trick. You yourselves do not think that. But with a careful and well planned campaign you are sure to make many friends and customers among the subscribers of THE PHILATELIC ADVERTISER.

Our circulation extends to all zones.

Yours respectfully,

THE PHILATELIC ADVERTISER.

Philatelic Philosophy.

No. V.

"UNCLE PHIL."

Talk about us collectors of stamps not being up to date, and not being anything but child's play, is all tommyrot. We are right up to date. Why, there is not a thing that happens in the outside world—outside of the realm of collecting pleasures, I mean—that is not duplicated—reprints, you know—inside that line. Why they have clubs for the men of leisure outside. Well, we have our stamp clubs galore. We have associations, we have protected companies, we have our price-setters; regular John Mitchells, those Scott and Gibbons fellows. If they are not making heat, light and water for their store, they just add a few cents to that French Colonial that was never used postally. That will make it all right. Firm believers in P. T. Barnum, they are. And this philatelic show will

rival the old familiar headline, "Greatest Show on Earth," the fact is after two twirls of terror through a hair-splitting color talk, in which they find green—mighty pertinent, eh?—we will wind up with a "limit" of minor varieties. Talk about your articles on frenzied finance, those little roasters of Mr. Rothfuchs, about five pages in the April issue of this paper, will make one Lawson go to the tall timbers. I am not saying his talk is not needed, for when stuff falls to 5 per cent. on the dollar I want to have a very few shares of that stock, and we personally suggest that Mr. Rothfuchs should get himself elected stockholder; then they will buy his stock, as they did Mr. Calman's, even if they have to make a heavy debt to do so. We think it is about time to have some Mr. Hughes with a probe come along. And we take the liberty here of saying that as I noticed not long ago a certain attorney said he would fix up with stamp men who failed to give a "square deal" (another where we shine), you might get him. Then we have some treason of the trade in the past issues of the paper published out in Missouri. They surely hit the nail on the head, and we hope to hear several articles on that talk. If such MSS. is forthcoming and the philatelic press has the manliness to publish them—if they are not muck-rakers, for we do not want to paint white black when it is not soiled—we will have far more young collectors. The way Mr. R. speaks in his open letter reminds the collecting public of a certain election for Mayor not many years ago in the metropolis. Take it altogether, the collecting public are quite mature and up to date.

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A bargain for any collector. Sheets on approval at

75 PER CENT. DISCOUNT.

A fine line at above large discount from Scott's prices

Sungei Ugon No. 25 cat. \$1.25 only 25c. Above stamp is in mint condition and more than doubled in value in last catalogue. 500 Mexico, Central America, South America and West Indies, many kinds well assorted only \$1.00.

Vernon P. Pierce & Co.,

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M.P.A.-338

S.C.P.A.-729

See our page adv.

When writing to advertisers, be sure to mention THE PHILATELIC ADVERTISER.

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Send for free list.

B. MAX MEHL,

NUMISMATIST,

Fort Worth, Texas.

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See our page adv.

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1000 MIXED STAMPS, many var., 12c.
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A stamp cat. from .08 to .25 to app. applicants. Our new premium list is ready. No overpricing. We give souv. cards, printing outfits, etc. to collectors buying 15c or more. Write now.

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THE CONEWAGO CURIO,
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See our page adv.

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FOR SPOT CASH,
UNITED STATES STAMPS.

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1902-03, \$2.00 blue, used.
1894-95, \$5.00 green, used.
1894-95, \$2.00 blue, used.
1873, 24c. purple, used and unused.
1873, 15c. yellow orange, unused.
1870, 10c. with embossing, used.
1869, 90c. used and unused.
1861, 5c. buff, used.
1851, 1c. blue, type I., used.
1857, 5c. type II., used and unused.
ENVELOPES, UNUSED AND USED.
ENTIRE AND CUT SQUARE.
1861, 40c. red and black on buff.
1870, 10c. black on white.
1870, 10c. black on amber.
1884, July, 2c. brown on blue, die B.
War 1873, 2c. dark red on white.
War 1875, 15c. red on white.
War 1875, 15c. red on amber.
War 1875, 15c. red on cream.

PLEASE STATE YOUR PRICE
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Foreign Revenues for sale.**THE PHILOCARTIST
JOURNAL**

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who get my approval books
at 50 per cent. dis. They are the finest
on the market; try them. Beginners'
packets a specialty, 10c. to \$10.

Reference required.

27 of these spaces
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and no more.**SEND NOW!****Philatelic Literature**

SUBJECT TO YOUR DEMAND

A word further: it should interest you
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the ESPERANTO SOCIETY.**J. D. PARK,**

510 Delaware Ave., - - Buffalo

New Superfine**No. 1.****No. 2.****No. 3.****MIXES.****Unexpectedly, Unusually Satisfactory.**One thousand fine stamps of exceptional grade, catalogued at from one to
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can have if you furnish me bank reference. These lots give satisfaction.**Dealers' Approval Lots and Philatelic Supplies.**100 fine, rare stamps taken from collections. Beats an approval book
for choice. Increase your collection; sell the balance for the cost. In-
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ENCE B. McMASTERS, Plattsburg, N. Y.15 LARGE U. S. cents, 7 war tokens, 5 3c.
nickels, 5 2c. coppers, 5 old bills, all for
\$1, or the best lot of stamps sent me; will
return all sent if no exchange; I want a col-
lection of stamps for cash. M. J. JOYCE,
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and U. S.; perfect specimens; excellent
lot; catalogue about \$2.25; best offer gets
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me know what you have to offer. H. RISS-
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other papers, send us a trial advertise-
ment and be convinced that this paper pays,
and pays big; two words for a cent is un-
usually low; send in ad. now!E. E. ELSTER, Albion, N. Y., desires for-
eign View Cards of good grade.HAVE YOU any United Cigar Stores certifi-
cates; will exchange stamps for same, al-
lowing you one cent each for them. JAMES
HUSSON, Chelsea, Mass.23 DIFFERENT British Colonials, 10c.; 10
different Spain, 5c.; 250 different stamps
neatly mounted in album, only 50c.; fault-
less hinges, 8c. per thousand; postage extra.
A. F. BLOCKI, 1039 Washington ave., Ra-
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card for colored cards sent me. O. EKLIE,
Walcott, N. Dak., P. O. Box 67.I WILL GIVE four-fifths catalogue for all
stamps sent me, cat. 4c. each or over;
your own selection from my approval sheets.
ALEX. CHAPPE, Hayward, Cal.THE PHILATELIC ADVERTISER contains
more original matter and interesting news
than any other American philatelic monthly;
have we your name on our subscription
book?DEALERS in Stamps and Coins are request-
ed to send me their lists of stamps and
coins. J. LEON SHIPLEY, 2147 Cromwell
st., Bath, Ind.WANTED—To exchange, colored comic or
picture postal cards with U. S. and foreign
collectors. HOLLY R. BENNETT, Mendota,
Ill.STAMPS EXCHANGED with collectors; for-
eign correspondence solicited; souvenir
postals given in exchange for stamps. JAS.
B. McGRATH, 250 Wentworth st., St. John,
B. B., Canada.SEND 10 cents for my packet of 335 well-
mixed foreign stamps; one customer has
purchased 8; approvals at 75 per cent. dis-
count. JOHN STONE, Louisa, Va.FOLLOWING FOR 8c.: 1 blank album, holds
600 stamps; 105 diff. for. stamps; 100 diff.
U. S. revenues. FECKLE STAMP CO., Lake
City, Ia.APPROVAL SHEET BARGAINS—A small
stock of stamps listing over \$1,000; neatly
mounted, and priced by Scott's 1906 cat.; has
been placed with me for sale, and in order
to dispose of the lot at once I offer them at
the ridiculous low price of 20 cents on the
dollar; they contain a large variety, and
are in good condition; send - and I will
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good Souvenir Cards from Southern and
Western States of foreign countries.Earl B. Elmendorf, 329 North Geneva
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Cards of all places.Anson Lukens, 731 S. Front street, Ham-
ilton, Ohio, desires View Cards.M. E. McCallum, St. Paul Park, Minn.
Postoffice and Capitol views.H. F. Rile, Santa Monica, Cal., box 174.
View Cards.Show a copy of THE ADVERTISER to
your friends; ask them to subscribe,
and for your trouble we will present
you with a liberal cash premium. Write
us now for full particulars.

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ON account of the recent great increases in our circulation, we are compelled to advance the rate per inch to 75c, but before doing so, we will give all dealers a fair chance to take out contracts at the following greatly reduced rates. Your future rests upon your decision. You certainly cannot afford to be left out of our advertising columns, which over 3000 collectors read each month.

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THE PHILATELIC ADVERTISER,
Ithaca, N. Y.

Date

We, the undersigned do hereby agree to use inches of space within a period of one year from date, in THE PHILATELIC ADVERTISER at the rate of per inch. *All bills to be paid at the end of every two months.* We retain the right to change copy every month and desire our advertisement to appear on the page. The failure of either party to fully carry out the terms of this contract, renders the contract void.

Signed

Reference

Address

One reference is required from all dealers unknown to the publishers. Forms close the 20th of each month.

Remember--Contracts at the above rates will not be accepted after August 20th, 1906. Send in NOW and secure a position at the top of the page.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879.

VOL. II.

ITHACA, N. Y., JULY 20, 1906.

No. 9.

An Enterprising Rebel.

BY J. D. PARK.

The career of Brigadier-General Frederick Funston, at present junior commander of the military department of California, has, for a comparatively young man, been sufficiently varied. An Alaskan explorer, West Indian filibuster, and next a Cuban colonel, when as a volunteer officer in a Kansas regiment he went to the Philippines he accomplished an exploit which gained him not only the stars of a regular army general but a perpetual place in the remembrances of his grateful countrymen. Yet it was not so much through courage as through strategy that the clever little Kansan succeeded in capturing that wily leader of the rebels, who, hiding in mountain strongholds apparently inaccessible, had evaded imprisonment for four years.

This bit of history is all very interesting, but why should the story of Funston's boldness and Aguinaldo's guile find a place in a philatelic journal? For answer we will go back to the time when, in 1900, MacArthur's advancing division seized and annexed Malolos, then the capital of what was left of the Philippine republic. If there were any philatelists among that body, though history records none, you can imagine with what eagerness they searched the rebel postoffice, for in Malolos was the origin of the very interesting, but little known, stamps of the Philippine republic.

Before the seizure of the insurgent capital the manufacture of postage, registry, newspaper and telegraph stamps had been going on for about two years. The Bureau of Engraving and Printing was formed in 1898, carrying out President Aguinaldo's instructions as contained in a proclamation to the people.

At the end of this article will be found a list, priced as far as possible, of the Aguinaldo stamps. Fulcher's pricing is followed for the most part (see "Catalogue of the Revenue Stamps of Spain and Colonies." By L. W. Fulcher, London; W. Morley, publisher, 1902).

Scott's catalogue has included, just for example, (1) stamps of the Confederate States of America, issued while the country was under the control of Northern forces; (2) Venezuelan insurgent issues made while the nation was in the hands of Government troops; (3) stamps issued by Don Carlos, the pretender to the Spanish throne, also gotten out while the legitimate sovereign was ruling. We are considering in this article stamps issued by an insurgent government while the colony was under the control of United States forces. Undoubtedly the three cases cited above and the one now under consideration are parallel. Furthermore, the writer is convinced that the Aguinaldo stamps were issued for a legitimate purpose. Should such stamps be admitted to the catalogue? If Confederate, Carlist and certain Venezuelan stamps find a place there, so should the Filipino issue. In this connection the stamps which Prince James I. (the French Baron Harden-Hickey) issued for the use of his principality of Trinidad, belong in the same category. These two issues, however, are different from those of the embryonic state of Counani and of the Italian colony of Benadir, in that they were legitimately issued by officials regularly appointed by governments to be used as postage and revenue stamps are.

The complete story, only a synopsis of which can be here given, is a vastly interesting bit of philatelic history. The outline as given should not be concluded without giving the number of

postage stamps printed and put into circulation. This number has been variously estimated at from 40,000 to 100,000; the fact is that 85,000 were struck off, a great many of which were destroyed at Malolos before the soldiers engaged in the work realized the value and interest attached to these curiously executed stamps.

For the list of the stamps I am partly indebted to Fulcher's Catalogue, Bartel's Handbook and Catalogue (1904) and to my own observation.

First—Of the postage stamps there was but one value issued (2 cents), but there are four varieties. The color is pink-vermilion. One variety, containing the inscription, "Correo y telegrafos," is evidently used as a telegraph stamp as well. All are perforated, but the execution of these stamps especially is very crude. Any of the four is worth from 5 to 25 cents.

Second—The registration stamp, 3 cents de peso, is light green in color, is larger than the postage stamps, and as its central figure has a star inside a circle, around which are the words, when translated, "Filipino Revolutionary Government." It is easily worth 50 cents.

Third—The newspaper stamp was occasionally used for postage. It is grayish black and comes both perforated and unperforated. Value 1 milésima, worth 1 cent.

Fourth—There is a "receipt stamp," 10c., reddish brown, value now 25 cents.

Fifth—The most curious of all is a "transfer of cattle" stamp which might properly be classed as revenue. It has an interesting history, and is a queer-looking specimen, agricultural implements being depicted. No value expressed; reddish brown; should be worth \$1.25.

Minor varieties have not here been

discussed; naturally there are sufficient of them to make an article of itself. I am at all times ready to give further information as to values, etc., whether addressed personally or through the columns of THE ADVERTISER.

Current Events.

CONDUCTED BY A. W. WHEELER.

The Conventions.

The convention season approaches. The various philatelic societies will soon be gathered at their respective meeting places. The necessary business will be transacted. The reports from the various departments will be read. The officers for the ensuing year will be elected. The speeches of popular philatelists will be heard. The past year's work will be both criticised and praised, while air castles will be built for the work of the future. In a word, there will be balancing of accounts, securing of knowledge and making of merriment.

Among the various philatelic conventions to be held this season there is none that promises to be more elaborate than that of the American Philatelic Association. The convention seat of this association is this year to be at Boston, Mass. The selection of Boston as the place of meeting seems most appropriate. Not only the fact that a goodly number of the association's membership dwell here makes Boston a popular convention seat, but the fact that Boston is a famous philatelic center makes it all the more becoming as a convention seat. The president has called the convention for the fourteenth day of August. The next two days will no doubt prove sufficient in which to carry out the plans and the work of the convention. It is expected that a large number of the 786 members will be present to celebrate the association's twenty-first birthday at Boston on August 14, 1906.

The Metropolitan Philatelic Association has selected an attractive place in which to hold their second annual convention. Put-in-Bay Island, Lake Erie, Ohio, is the appointed meeting place. This site is said to be an ideal outing ground. In such a pleasant place as this much good and enjoyment will no doubt be received by all those who attend the M. P. A. convention of 1906.

The plans of these two societies are duplicated in part by a score of other societies. The amount of interest shown

in these conventions is determined by the activity of the association's members.

An Unusual Commemorative Set.

The United States is to issue a set of commemorative stamps for the Jamestown Exposition of 1907. This statement is now made by newspaper and philatelic presses after having discussed the possibility of the sets' appearance for nearly a year. The set will be welcomed by most philatelists as it is to be limited to two values—1c. and 2c. denominations. This limitation is a departure from the usual run of exposition issues. The set will mark a new epoch in commemorative issues. The cry which has been made regarding the abuse of these issues has evidently been effective. Speculation in stamp issues, if it has existed, will not be found in the Jamestown issue. The Yankee will in this issue again set a good example to the world. We will be justly able to pat ourselves on the back as being a country which produces rational, conservative and popular commemorative issues.

Post Card Business in 'Frisco.

"There is no great loss without some small gain." I have reference to the 'Frisco souvenir card dealers. In looking over the stamp and post card journals of the past month my attention was called to the flood of advertisements of the post cards which picture the 'Frisco earthquake and flood. These cards are mostly advertised by Californians. Many persons will no doubt re-establish themselves by the sale of these cards.

The New Philippine Set.

"Where is that new set of Philippine stamps?" This is a question which is being asked by many anxious philatelists. Information regarding the appearance of the set seems to be scarce. Mr. Theodore Siddall in a recent number of Mekeel's Weekly Stamp News, under the title of "Our Philippine Letter," has the following to say regarding these stamps:

"No information is obtainable here about the new issue of Philippine stamps, but it is expected that they will appear any year now; they have been in incubation just two years, at date of writing."

The Nineteenth and Twentieth Century Albums.

Considerable comment has been made of late regarding the respective sizes of the Nineteenth and Twentieth Century Stamp Albums. Already the album for twentieth century stamps makes a fa-

vorable comparison in size with that of the one for nineteenth century stamps. If the number of new issues continue to be put forth at the present rate of production it will be necessary that an album be designed for each of the consecutive ten years of the twentieth century. If each preceding year sees as remarkable an increase in stamp productions as the last few years have witnessed it will be necessary to issue an album at more frequent intervals than every ten years, if the popular size of the album is to be maintained. Hence, if this condition comes to pass the twentieth century philatelist of some future year will have a varied number of periods from which to select one that he desires to take as the limits of his stamp collection, where today we have but two common periods, *i. e.* the nineteenth century stamps and the twentieth century stamps to date.

In the Limelight.

The Columbus Philatelist, under the able management of George W. Linn, is now being issued with a two-color cover. The paper presents an admirable appearance and is worthy the support of every philatelist.

W. F. Greany, of San Francisco, lost his entire collection of State revenues in the earthquake. The stamps were deposited in a safety vault and were supposed to be immune from fire. Upon investigation, however, it was found that the entire contents of the safe had been destroyed. Twenty-five years of work had been destroyed in three days.

W. O. Staab, formerly of Chicago, is now located at Milwaukee.

Edward de Z. Kelley, of Boston, obtained six new members for the A. P. A. within one week. Such energy is to be commended. L. C. Hassler proposed four new names.

Among the notables at the A. P. A. convention will be J. D. Park, son of the famous Dr. Roswell Park. Besides being a member of the Recruiting Committee of this society, Mr. Park is also President of the Pacific Card Collectors' Society.

L. Crandall, the well-known philatelist of Ithaca, N. Y., has entered summer school of Cornell University and will enter upon his regular studies next fall.

Harvey & Wood, proprietors of the Hotel Bellevue, of Boston, are also proprietors of seven other hotels throughout the United States.

B. Max Mehl, of Fort Worth, Texas, has just returned from an extensive trip among the Eastern States. He reports a good trade in coins; in fact so good that he is unable to handle the large amount of mail coming in each day. For this reason he has discontinued his ads. in many of the leading papers, but will renew the ads. in August.

Vernon P. Pierce, of Manchester, Mich., will represent this paper at the M. P. A. convention, soliciting subscriptions and ads. Any favors shown Mr. Pierce will be heartily appreciated by the publishers.

Miss Clara Palmer, who is one of the "beauty beams" in Marie Cahill's musical play, "Moonshine," at the Liberty theatre, New York City, has one of the largest collections of souvenir cards in the country. The total number aggregate something like 73,445 cards, or more than five miles of cards.

J. R. Crocker, of San Francisco, exhibited the most costly collection at the recent London exhibition. The value of the collection was estimated at no less than \$45,000.

W. P. Kelley, a member of the A. P. A. and several other societies, died recently in Kansas City.

The M. P. A.

BY H. D. MUNGER, EX-PRESIDENT M. P. A. CREATION.

In the summer of 1902 there were three young collectors who were of like mind in regards to certain affairs philatelic; they were Fred A. Mueller, Leon V. Cass and myself. We three had equally suffered by losses in exchanging, or rather endeavoring to get exchanges with our foreign brother collectors, and the idea of a great society for our own protection and those allied with us sprang into our heads along in August of that year. We began corresponding between ourselves, and early the next year a constitution and rule book with prospectus had been printed and was being circulated. I remember that one of our earliest members, and who is yet with us, was E. L. Warner, the veteran dealer of Chicago, who was the sixth person to join, the other five being us three organizers and two of my friends in this city.

EXPANSION.

It was not a long while before the first person in our world-wide chain of brothers was secured. Cass got W.

Webster to act as our representative in Great Britain. This was the beginning of a chain which has been more notorious than successful. In our endeavors to get better and more active representatives we have changed and changed men in nearly every country, Great Britain alone having had three different ones. The representatives who got a free membership, and for payment were to secure us other members and act as the head of their national branch of the M. P. A., never amounted to their salt in many instances and were a source of loss to the society. We sent printed matter and this and that, and with the postage on what all we sent to help our representatives we would have been richer to have distinctly left them alone. But there were redeeming representatives who did active and useful work. I learned soon that young men, no matter how young, were always the most enthusiastic and ardent workers, so I began putting in young men in big offices. I can say that it paid in most cases, and they showed themselves worthy of the position. Among the active and young "general managers" (as they were called at first) was Robert Brown, of Dennistown, New Zealand. That young man had as hard a territory (no area and no population in comparison with others) as the worst, and yet he was that successful that he formed a local branch there with nearly twenty-five members, a remarkable showing when you consider that we did not have five in England at the same time. Others who did well were O. P. Nunes of Costa Rica, Harry W. Shelton of Victoria and Fred Cruse of Canada.

"THE METROPOLIS."

1904 was the year that saw the latest in stamp papers, as we had loudly shouted. The Philatelic West, of which Brother Brodstone is the publisher, had been official organ up to this period, with the exception of the first three months, when our society was organized that we used a small 4 by 6 paper of about eight sheets called "The Yankee Collector," and published by Vice-President Cass at McGraw, N. Y. As said before, it was a new venture, and we hoped it would bring new results. It did. The M. P. A. jumped from about fifty membership to over 250, when the "Metropolis" was discontinued. Not that I mean to say my paper was the cause of the increase, but that we were

all of us more active than at that time than ever since. I thought lots of that 6 by 9 paper of mine, and it was with a pang of grief that I gave it up. Financially it had not been a success. Indeed I cannot remember the exact figures, but I sunk considerably over \$100 of my clean cold cash in the venture. I gave as my reasons for discontinuance that my health was poor, and, further, I did not have the time. That was the real truth of it, and if I could have devoted my entire time to that paper I am sure I would be an editor to this day and have made the paper a success, for we certainly had many friends and were gaining all the while, and, further, we had a good paid-up subscription list. As it was, the paper took all of my time that I should use for rest, and the result was a break-down in health. Then I sold out to Brodstone, and the M. P. A. used his paper from then on till last year's convention at Niagara Falls, when we selected "Mekeel's Weekly of Boston." Since then there have been two changes in the M. P. A. official organ, namely, a third reversion to the "Philatelic West" and "The Perforator." During the last year I have been entirely out of the M. P. A. as far as active work, and this year I am even cut out further. My reasons for these steps were the numerous slings made at me about my bossism of the M. P. A. In particular I remember a very facetious letter from one of the new members, who said, "You seem to think you are the 'it' of the M. P. A., and if you step out it will go to smash. Now to let you on about a sure tip, I'll say that if you don't step out nice and quietly you will be kicked out loudly. Public opinion doesn't warrant Czars any more."

Curios Destroyed.

Rome, July 7.—By a fire in the residence of Major Horace B. Case last night, his collection of curios, one of the largest and most valuable in the State, was destroyed. He had spent 35 years and a large amount of money making this collection.

Among the articles were a waistcoat of General Herkimer, a sash of Baron Steuben, a complete line of guns from the original matchlock to the latest improved, a collection of books, none of which was printed later than 1613, and implements of war of all nations.

The Philatelic Advertiser.

Published in the interests of stamp collectors.

Published the 20th of each month.

L. M. Mintz, : : : Editor.

L. M. Mintz, Publisher.

Associate Editors:

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L. Crandall, Wm. E. Ault.

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Cash in advance.

Forms close 20th of each month.

Address all communications to The Philatelic Advertiser, 402 W. Seneca street, Ithaca, N. Y.

Press of the Ithaca Democrat.



Editorial.

In the August number will appear one of the most startling articles ever presented to the philatelic world. Not since the "Open Letter to the Directors and Stockholders of the American Collectors' Company," by C. F. Rothfuchs, have we read such an interesting and wonderful article. Written by a man who "knows," it contains facts that the average collector has never dreamed of. It shows in a clear manner the exact state of affairs which existed in one of our societies a few years ago. There will not only be one article on this exposure, but several of them, and for at least five months we promise our readers with a series of articles that will open your eyes and cause you to look about.

Then, too, there will begin in the same issue a series entitled "The Adventures of J. C. McGilley and Archibald Davies, Stamp Crooks." You have all read clever detective stories in regards to stamps, but an article dealing on the stealing of stamps, written by a man who did the "business," is something new. Mr. Davies begins the series with the first installment, "We Lift the Mauritius." The story tells how he and his companion got in possession of a copy of the rare "two-penny" Mauritius, and how they finally, after an exciting episode, reach Mexico. Don't fail to read this first installment. It is something out of the ordinary run.

To both the A. P. A. convention at Boston and the M. P. A. convention at Put-in-Bay, THE PHILATELIC ADVERTISER sends greetings. We wish you success in all your undertakings. Our fondest hopes are that you have a large attendance; that the essence of good fellowship always be present, and that all will depart happy and contented.

In our opinion, these annual conventions are the best examples of the strength and magnitude of our hobby. They illustrate most clearly and concisely to the non-collector the great prowess of philately. They show that stamp collecting is no longer the boyish craze of fifty years ago. On the contrary they show that it is a scientific pleasure indulged in by the most intelligent and prominent people of the age.

To thoroughly show to the non-collecting classes what philately really is our greatest desire, and by these annual gatherings we hope in a way to dispell all illusions pertaining to our hobby and to give the people a true representation of stamp collecting as it really exists.

If you have not sent in your proxy blank, do so at once. L. M. Mintz, of this paper, will attend the convention and will faithfully carry out all instructions of those who make him their proxy. Send it now.

Esperanto Speaking Collectors of the World.

(La Esperantaj Kolektantoj de l'Mundo.)

Organized July 1, 1905.

All collectors, no matter of what, are invited to join. Annual dues, \$1, payable in advance at any time.

Executive Committee—W. G. Adams, Chairman, 309 South 27th avenue, Seattle; A. G. Beaman, F. G. Morin, J. D. Park, Secretary and Treasurer, 510 Delaware avenue, Buffalo.

Eighth Report of the Secretary.

Buffalo, July 19.

There have been no applications received this month.

Notice.—Next month my term will have expired, and, commencing with Aug. 30, my successor will act in this capacity. He will be appointed by Chairman Adams. I shall retire to a position on the Executive Committee, which has been offered me. Members are also requested to notice that Mr. F. G. Morin

has been appointed on the committee.

MEMBERSHIP LIST.

By referring to back ADVERTISERS a key to the numbers of members, which are printed below, may be found. For the convenience of foreigners, after each number I have mentioned what languages he can speak and write, in addition, of course, to Esperanto:

Souvenir Cards—1; 2 (Spanish, Italian, French); 3 (Spanish, French, German); 6 (French); 7 (any European language); 9 (Spanish, French); 10 (German).

Stamps—4 (French, German); 8 (Spanish, French—not English); 10 (German).

Amateur Photographs—3 (Spanish, French, German); 6 (French).

Philatelic Literature—2 (Spanish, French, Italian).

Postmarks—1 (Esperanto).

Curios—1 (Esperanto).

Antique Art Paintings—9 (Spanish, French, English); No. 8 (a Mexican) is desirous of exchanging stamps; No. 9 (a Venezuelan) of post cards; No. 5 is the publisher of THE ADVERTISER.

For 10c. (postage extra) I can supply non-members with two pamphlets (an Espto. Key and "Do You Know Espto.?" and a leaflet ("Esperanto: the World Language"). Members can have all three free by sending for them. For attractive premium offers, which will hold good till Aug. 30, or the end of my term, see p. 113, March number.

JULIAN D. PARK, Sec'y.

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133	1869, 1c re-issue, o. g....	1.50	.60
133	1869, 1c re-issue (no gum)	1.50	.40
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190	1879, 30c black.....	2.00	.75
208	1882, 6c red.....	1.50	.75
218	1888, 90c purple.....	3.00	1.25
220	1890, 2c imperforate....	?	1.00
220	2c block of four, imp....	?	4.00
238	1893, 15c Columbian.....	.50	.20

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C. F. ROTHFUCHS, 3 Savin St., Roxbury, Mass.

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a packet of 111 diff. foreign stamps, and our stamp journal, "The Conewago Curio," for one year for only 15c.

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Old stamp papers, prepaid 12c per lb.

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A TESTIMONIAL

Here is one of the many letters I am receiving from pleased customers:

I would be pleased to receive another selection on approval, as I find that I can save money by buying from you.

Yours truly, ERNEST LONG.

I have sheets priced 100 per cent. to 60 per cent. below cat. on which I allow 50 per cent. discount, and sheets at net prices. Send reference for a trial selection, stating about what priced stamps you want, and mention this paper, and get a stamp cat. 10c. free.

LEON V. CASS,

Lenox, Pa.

See August number for Exposures of "Inside" Work in one of our leading societies, by a man who knows.

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New Castle, N. H.

THE ROCKINGHAM,
Portsmouth, N. H.

THE SIPPEWISSETT,
Falmouth, Mass.

HOTEL PEMBERTON,
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Pays for your advertisement in the Exchange Column of this paper. Try a small ad. in the July No.

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75 per cent Discount

from Scott's prices. A fine line of stamps at this large reduction. Other sheets at 50 per cent. and 60 per cent. We buy, sell and exchange. Give us a trial.

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Manchester, Mich.

Remember the A. P. A. convention at Boston and the M. P. A. at Put-in-Bay, Ohio. If you are a member of either, it is your duty to attend.

Great Scandals Unearthed! See August number for startling exposure about one of our leading societies.

Exchange Column.

SEE OUR PAGE AD. If you advertise, it will interest you.

YOUR 50-WORD adv. in this column costs but 25c., and would be read by over 3,000 interested readers.

CANADA, U. S. and foreign in exchange for other stamps; can give good exchange to beginners. Send list of exchange. O. M. FADER, Port Orange, N. S. Can.

LITERATURE—If you are in need of philatelic literature or unused luck souv. cards, you should write Park, of Buffalo. See ad. elsewhere. July 1-6.

DESIRE TO EXCHANGE U. S. and Foreign Stamps for coins, curios, Indian relics and U. S. stamps cataloguing over 10 cents. H. E. MILFORD, 433 W. Clinton st., Elmira, N. Y.

WILL EXCHANGE a U. S. stamp cat., 25c., for colored view card; approval sheets, foreign, 75 per cent.; U. S., 66 2-3 per cent. discount; postage extra. H. POWELL, Storm Lake, Iowa.

POST CARD COLLECTORS—Photographic post cards of Western farm life, famous monuments, wild animals, reptiles, etc.; window portraits of great interest to amateur photographers; the above cards in sets of 4, 15c.; photo cards made from your photograph, 50c. per dozen; sample card, any kind, 5c.; all work sent prepaid. STANLEY MYTHALER, photographer, Washburn, Iowa.

IF YOU are not getting good results from other papers, send us a trial advertisement and be convinced that this paper pays, and pays big; two words for a cent is unusually low; send in ad. now!

THE PHILATELIC ADVERTISER contains more original matter and interesting news than any other American philatelic monthly; have we your name on our subscription book?

E. E. ELSTER, Albion, N. Y., desires foreign View Cards of good grade.

Albert Bott, 203 Wellington avenue, Rochester, N. Y. Colored views and Historical.

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E. F. Conine, Plainville, N. Y. Wanted, good Souvenir Cards from Southern and Western States of foreign countries.

Earl B. Elmendorf, 329 North Geneva street, Ithaca, N. Y., desires colored View Cards of all places.

Anson Lukens, 731 S. Front street, Hamilton, Ohio, desires View Cards.

M. E. McCallum, St. Paul Park, Minn. Postoffice and Capitol views.

H. F. Rile, Santa Monica, Cal., box 174. View Cards.

Show a copy of THE ADVERTISER to your friends; ask them to subscribe, and for your trouble we will present you with a liberal cash premium. Write us now for full particulars.

Beginning with next month's issue we start a great series of exposures on one of our leading societies. Don't fail to read the August number.

You don't know half what is going on in our societies. See the August number.

See our page adv.

DEALERS' DIRECTORY.

J. W. MARTIN

265 24th St., Milwaukee, Wis.

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of Scotts.

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Post free.

SALT CITY STAMP CO.,
900 Teall ave., Syracuse, N. Y.

Coleman Hussey.

3491 Wilson ave., Avondale, Cincinnati, Ohio.

FREE 5 unused stamps to those
who get my approval books
at 50 per cent. dis. They are the finest
on the market; try them. Beginners'
packets a specialty, 10c. to \$10.

Reference required.

27 of these spaces
will be sold
and no more.

SEND NOW!

Philatelic Literature

SUBJECT TO YOUR DEMAND

A word further: it should interest you
to look up in this number the report of
the ESPERANTO SOCIETY.

J. D. PARK,
510 Delaware Ave., Buffalo

WHEN IN BOSTON, DINE AT
CROSBY'S
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WANTED Books in exchange for
stamps. Write for ap-
provals and get ten different Foreign
stamps, all unused, **FREE**.
ELMER SMITH, Pontoon, Ill.

FREE 100 Hamburg, etc., catalogued
\$1.00, free; also our big illustrat-
ed book all about stamps.
Agents wanted. 50 per cent commission.
Immense stock. Low prices.
LEE STAMP COMPANY,
Sta. A, Boston, Mass.

A five-dollar gold piece of 1822 re-
cently was sold for \$2,165.

Crosby's of Boston prepare the best
meals in the city.

See the August number for wonderful
exposures of graft and corruption.

Gold dollars dated 1851, 1852, 1853
and 1855 are worth \$1.75 each. The two-
dollar and a half piece of 1888 is worth
\$2.75.

Clarence Dalton, publisher of the
Philocartist News and Camera Craft of
Oklahoma, will be present at the M. P.
A. convention at Put-in-Bay.

Next month's issues will contain full
reports of both the M. P. A. and A. P.
A. conventions. The editor, being pres-
ent at Boston, will furnish readers with
all the details of what undoubtedly will
be the largest gathering of philatelists
ever held in America.

**Great Scandals Unearthed! See August Number for Startling Exposures about one of our Lead-
ing Societies.**

DEALERS' LAST CHANCE!

ON account of the recent great increases in our circulation, we are compelled to advance the rate per inch to 75c, but before doing so, we will give all dealers a fair chance to take out contracts at the following greatly reduced rates. Your future rests upon your decision. You certainly cannot afford to be left out of our advertising columns, which over 3000 collectors read each month.

This offer holds good until AUGUST 20th, 1906. All contracts received after that DATE must be at REGULAR RATES.

Detach here

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ADVERTISING RATES

25 inches to be used within one year, 35c. per inch.
50 " " " " " " 30c. "
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THE PHILATELIC ADVERTISER,
Ithaca, N. Y.

Date

We, the undersigned do hereby agree to use inches of space within a period of one year from date, in THE PHILATELIC ADVERTISER at the rate of per inch. *All bills to be paid at the end of every two months.* We retain the right to change copy every month and desire our advertisement to appear on the page. The failure of either party to fully carry out the terms of this contract, renders the contract void.

Signed

Reference

Address

One reference is required from all dealers unknown to the publishers. Forms close the 20th of each month.

Remember-- Contracts at the above rates will not be accepted after August 20th, 1906. Send in NOW and secure a position at the top of the page.

THE PHILATELIC ADVERTISER.

WITH THE VIRGINIA PHILATELIST.

PUBLISHED IN THE INTERESTS OF STAMP COLLECTORS.

25 Cents Per Year.

Published the 20th of Each Month.

Six Months 15 Cents

"Entered as 2nd class mail matter April 22, 1905, at the post-office at Ithaca, N. Y., under the act of Congress, March 3, 1879."

VOL. II.

ITHACA, N. Y., AUGUST 20, 1906.

No. 10.

American Philatelic Association Convention at Boston.

BY L. M. MINTZ.

RECEPTION.

Monday evening, Aug. 13, 1906, the American Philatelic Association opened its twenty-first annual convention with a reception to the delegates in the Hotel Bellevue, Boston. Over 200 members attended the affair. C. H. Fowle, of Medford, Mass., recited an original Irish sketch, which elicited hearty applause from the audience. After the last sounds of applause had died away, the visitors were treated to a rare sight in the exhibition of \$100,000 worth of scarce stamps. Much of the evening was spent in reviewing the collections, and at a late hour the assembly parted after a most enjoyable evening.

FIRST DAY.

The first official day of the convention opened with a business session of the society, after which the members assembled at the State House for the convention photograph. The day was an ideal one for picture taking, and the picture turned out to be a beauty.

In the afternoon a game of baseball between the visitors and the Boston nine was played at Franklin park. The game outrivalled any league game seen in Boston, and was particularly interesting on account of the many difficult and sensational plays.

The game opened with Soloman pitching for the visitors, and P. M. Wolsieffer of Chicago acting as coach. Stone of Cambridge was umpire. Things did not go well for the visitors in the first inning and Boston scored 12 runs. Wylie on first base played like a trojan and

prevented many possible runs and hits for the visitors. After a while Soloman "limbered" up and pitched good ball, holding the Bostons down to three runs. Wolsieffer then relieved Soloman, and Boston could obtain but one run off his marvellous pitching. Meanwhile Dennett, of the Bostons, had allowed the visitors eight runs, and for a time it seemed as if Boston would be beaten, but by a magnificent stand in the ninth inning the visitors were retired with but five runs, and the game ended. Score: Boston, 18; A. P. A., 13.

In the evening the members took a trip to Revere Beach and Wonderland, where they witnessed many of the most interesting sights. A party of 16 of the men travelled in single file through the various concessions and aroused much amusement for the onlookers by their funny antics.

About 1:30 a. m. the party disbanded, having had an unusually busy but pleasant day.

SECOND SESSION.

The second day opened with a large attendance and much work was accomplished at the meeting. Lack of space prevents us from enumerating the various business acts, but those desiring to ascertain what was done may obtain full reports of the same in the year book of the society.

In the afternoon the members assembled for a boat ride to Fort Warren, "Boston's Gibraltar." The city of Boston extended the invitation to the society, and special care was taken that the visitors see everything to be seen at the fort.

A number of the delegates were left in Boston by mistake, and these "took" in the game between the Chicago and Boston Americans. From the very outset

the game proved interesting, especially so to the Chicago visitors, as Chicago won.

Evening found the collectors at the hotel assembled in groups, each man telling in turn of the big "finds" and "discoveries" during his career. Many interesting stories were told and a great deal of information and knowledge was gained by the young members of the society.

THURSDAY.

This day was one of the most enjoyable of the entire convention. After the usual business session in the morning, two large trolley cars conveyed the entire crowd to Lexington and Concord. These two places abound in historic sights, all of which were of great interest to the visitors. Special carriages took the crowd about the most historic points, and at 5 o'clock the assembly retired to the Colonial Inn at Concord, where a bounteous New England dinner was served. The table fairly groaned with its weight of broiled chicken, ham, corn, pickles, biscuits, green peas, soup, coffee, etc.

During the intermission between the serving of the courses, the song entitled "The American Philatelic Association" was sung with great enthusiasm by the diners. H. M. Mudge, of Chicago, is the writer of this song, which runs to the tune of "Marching Through Georgia."

At 6:30 the assembly left Concord for Norumbega park, a resort on the Charles river. Here the members en masse attended a vaudeville given in the large outdoor pavilion. The performance was excellent, and the actors were forced to respond to encores time after time. Another interesting sight at the park was a large fountain, which was illuminated with various colors, making a very spectacular display.

About 11 o'clock the members reached the hotel, where a vast majority took a special for "Dreamland," otherwise known as the "Land of Nod."

FRIDAY.

Friday the members left on boats for Plymouth, where they spent the day in sight-seeing. The weather was fine and all reported an excellent time. The party returned to the city towards evening, and many left that night for their homes.

In every sense of the word the convention was a success. Great credit must be given to the Boston Philatelic Association for the way in which they handled the visitors.

ELECTION.

The following were elected officers for the coming year: President, W. C. Stone; vice-presidents, H. W. Mudge, H. A. Fowler and F. Michael; secretary, A. F. Henkels; treasurer, H. G. Smith; international secretary, D. T. Eaton; and Joseph S. Rich and H. B. Phillips, directors at large.

Denver was selected as the convention seat for 1907.

Convention Knocks

BY K. N. OCKER.

Edwin Rosenthal, of Chicago, was awarded the prize for being the most popular lady's man, while F. Michael was a close second.

P. M. Wolsiffer as a baseball coach was a huge success. Immediately after the game he was offered \$50,000 a year to coach the Boston Americans, but as he makes double that sum in the stamp business he was forced to decline the offer.

Bescher and B. L. Drew were pronounced the most efficient story-tellers in the crowd. It was a constant race between the two for first honors.

That three-bagger of Solomon's in the baseball game was certainly a "beaut" and helped a little to get the A. P. A. score up.

Rothfuch's address the opening night was declared to be one of the best ever heard in Boston. It made Chauncey Depew look like a back number in the oratory line.

Did any one smell tobacco smoke during the business sessions? Several ladies remarked that they thought they did. However, they were not sure.

It was surprising to see the large number of members who visited the base-

ment of the hotel for soda water. Nothing stronger than ginger ale was served.

At one stage of the game a crowd of baseball enthusiasts attempted to mob Umpire Stone for what they claimed was a poor decision. After eighteen policemen surrounded Mr. Stone the crowd dispersed and "Casey" (Fowler) took the bat. It is up to you to believe this or not.

Esperanto Speaking Collectors of the World.

Executive Committee—Julian Park (Chairman); A. G. Beaman; F. G. Morin; W. G. Adams (Secretary), 309 27th ave., South, Seattle, Wash.

To members: On account of the expiration of the present Secretary's term, kindly note change in make-up of the governing board.

Secretary's Report.

APPLICATION RECEIVED.

11. Miss Bertha W. Vosseller, Flemington, N. J. Speaks German. Proposed by Julian Park.

All the books and papers have been turned over to Mr. Adams, who will perform the duties of the Secretary hereafter, owing to my resignation. Mr. Adams has asked that I consent to act as Chairman of the Executive Committee, which position, according to the will of the members, I have taken pleasure in accepting. There are now no new members to report. Premium offers are herewith cancelled. Esperanto grammars, however, are still on sale at 10c. each, including a key.

Respectfully submitted,

JULIAN PARK.

Shorts.

On account of the publisher having been in New York and Boston the greater portion of this month, it is impossible to put out an eight-page issue this month. Next month, however, we will resume our regular size, and, if possible, add on four pages. At all events, the loss of four pages in this number will be made up later. Next month's issue will contain the two interesting serial stories mentioned in last month's number, and also a full report of the M. P. A. convention.

A. D. Burris, of Altoona, Pa., reports that he received his stamps back from the Falls City Stamp Co.

THE STAR COIN BOOK

**WILL BE OUT ABOUT
SEPT. 1st.**

It will be one of the finest works of its kind ever issued. Being a complete list of ALL the rare

**American Colonial,
U. S. Gold, Silver
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33 Hawaii, 1864-71, 6c., green...35c
34 *Hawaii, 1864-71, 18c., dull rose...75c
74 Hawaii, 1894, 1c., yellow...05c
75 Hawaii, 1894, 2c., brown...05c
81 Hawaii, 1899, 2c., rose...04c
16 India, 1855-64, 2a., buff...10c
40 *India, 1883, 9p., carmine...05c
45 India, 1885-8, 4a6p., green...08c
55 Labuan, 1894, 12c., orange...10c
56 Labuan, 1894, 18c., olive & black...12c
57 Labuan, 1894, 24c., lilac & blue...12c
54 Labuan, 1894, 8c., rose...10c
11 *Madagascar, 1891, cat. value 65c...35c
12 *Martinique, 1888, 1c. on 2c...04c
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3 *Martinique, 1886, 5c. on 20c...06c
21 *Martinique, 1891, 1c. on 2c...06c
24 *Martinique, 1891, 15c. on 20c...22c
31 *Martinique, 1892, 5c. on 25c...40c
17 *Peru, 1866-7, 10c., vermillion...24c
18 Peru, 1866-7, 20c., brown...08c
25 *Peru, 1874-9, 20c., brown-red...10c
120 Peru, 1894, 2c. violet, surcharged...05c
136 *Peru, 1895, 5c., yellow...12c
202 Peru, 1874-9, 5c., vermillion...10c
223 *Peru, vermillion, surcharged...14c
225 Peru, 1883, 20c., blue, surcharged...16c
226 Peru, 1883, 50c., brown, surcharged...18c
369 Peru, 1901, 10c., black, surcharged...35c
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1898 50c. green...	.30	.15	.18
1895 \$2.00 blue...	2.00	.90	1.05
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3 Savin St., ROXBURY, MASS.

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1902 Jubilee, complete set of 7 var., unused, cat. 44c.....17

ST. HELENA.

1889 6p. gray, used, cat. 10c.....04

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50 var. from all over the world, China,

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\$1.00; price only 10 cents.

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25 colored St. Paul views in an album,

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FREE 5 unused stamps to those who get my approval books at 50 per cent. dis. They are the finest on the market; try them. Beginners' packets a specialty, 10c. to \$10.

Reference required.

27 of these spaces
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SUBJECT TO YOUR DEMAND

A word further: it should interest you to look up in this number the report of the ESPERANTO SOCIETY.

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200 stamps (good copies).....5c
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 Stamps sent on approval at 50, 66 and 75 per cent. off; also net books at 1c. and 2c. to those sending reference. Replies to this ad. bring the goods, and a premium of stamp cat. 5c. if you send name of active collector and size of collection; you also get valuable coupons for amount of each purchase. **NORFOLK STAMP CO., Norfolk, Neb.**

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Exchange Column.

SIX THOUSAND diff. foreign stamps to exchange for U. S. postage, envelope, revenue, Porto Rico, Hawaii Islands, Guam, Samoa, Cuba, Canada and Philippine Islands, that are not in my collection; reliable parties that wish to exchange send and get a want list. **R. W. DUNLAP, 272 West ave., Lockport, N. Y.**

DO YOU exchange postal cards? If your name is not on our Exchange List you are missing a lot of good cards; list now over 100; only costs 5c. a month, or 20c. for six months, to have your name entered on our list; list mailed each month. **DEWITT NOVELTY CO., New Haven, Conn.**
 SEND IN your adv. for the September number now; special offer for September number; 25 words, 10c.

FINE BARGAINS in stamps—205 fine foreign stamps, 10 cents; 600 fine foreign for only 20 cents. **A. J. RISING, 805 F st., Lawton, Okla.**

SELLING OUT—100 diff. U. S., 15c.; 200 diff., 35c.; 15 stamps, cat. 2c. or over, 7c.; send any amount of money and receive 25c. cat. value. **HAROLD POWELL, Storm Lake, Iowa.**

CLEARANCE SALE—I have made up some packets of good stamps and will send you one which will catalogue \$1.25 for a silver quarter; must reduce stock is reason for this offer; this is a great chance for the small dealer. Address **F. RAYMOND BENSON, Belvidere, Ill.**

WILL EXCHANGE a collection (200 var.) 500 foreign stamps for U. S. \$1.00 bill, "current issue." **L. H. LEDERER, box 413, Norfolk, Neb.**

LOVELY MINERALIZED ROCK from this place for useful offers. **Mrs. CORA I. DUNHAM, Redwings, Cal.**

BARGAINS—500 varieties postage stamps only 80c.; 100 varieties South and Central America, cataloguing \$5.00, for \$1.00; Guatemala, 15 varieties, 10c.; France, 25 varieties, 5c.; Danish West Indies, 1873, 4c., 8c.; 1905, 40 bits, 4c.; Japan, 30 sen, gray, No. 39, fine, \$1.25; British Levant, 1905, 2 pl. used, block of 4, 25c.; Shanghai, 1893, 1c. to 5c., 6c.; 1,000 best hinges, 12c.; fine ap-

provals against good reference. **W. W. DAYTON, Nashotah, Wis.**

STAMPS FOR SALE and exchange; write me. **HARVEY ADAMS, Moira, N. Y.**

Notes.

B. Max Mehl, of Fort Worth, Tex., will issue an illustrated coin book in September. The price, 10 cents, is so low that every one can buy one.

One of the recent additions of New York City, Mr. Franklin Coombs, of the Metropolitan Stamp Co., has succeeded in re-establishing a very large business in the heart of Nassau street, and reports business on the increase.

The Thomas Stamp Co., of 189 Broadway, advertises through the streets of the city with "sandwich" men bearing their advertisements. The scheme is undoubtedly profitable, as many thousands read these signs each day.

L. W. Charlat, one of New York City's enterprising and progressive stamp dealers, in a recent conversation stated that business was unusually good for the time of the year. He also claimed there was a healthy demand for U. S. postages and revenues and South and Central Americans. Mr. Charlat will enlarge his already spacious quarters in September.