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PHILATELIC SECTION.

Crawford 1755

American Philatelist and Collector.

Devoted to Collecting, Exchanging, and Amateur Literature.

Published Monthly by F. B. ESTABROOK & CO.

VOL. 1. MARLBORO, MASS., APRIL, 1890. NO. 1.

ONE MINUTE!

PLEASE READ CAREFULLY.

We send this number of the AMERICAN PHILATELIST AND COLLECTOR to every Collector that we could secure the address of, and hope you can spare a few moments to look it over.

This paper is intended to publish all the interesting and valuable notes on Philately and all kinds of collecting and exchanging. Send us an Exchange for our "Exchange Column"—FREE to subscribers.

We shall be willing and ready to discuss all matters in the Collecting World, and our readers will greatly oblige us by sending the latest news on their "hobby."

Clippings relative to collecting from all papers except those published in interest of that subject will be greatly appreciated by us.

We shall publish short stories from time to time and, if agreeable to our readers, perhaps a serial. Are there any departments you would like to have added? If so, give us your opinion, and if convenient we will make use of it. We shall at all times be willing to receive criticisms concerning this paper, so don't be bashful in giving your idea of us.

Our subscription price is only 25c. per year, but as a special inducement for you to subscribe we will send this paper ONE YEAR for the small sum of 10 CENTS, provided you remit before JULY 1, 1891. Now what is the reason you have for not subscribing? Surely you can afford 10 cents! SUBSCRIBE NOW!

Perhaps our readers may find some old clippings in our columns. If you have not read them, read them. If you have read them,—read them again and *remember* them.

Don't forget to subscribe at 10c. per year.

Use the coupon in our PHILATELIC VOTING CONTEST.

POSTAGE STAMPS.

First Issued in 1845.

Congress first authorized the issue of postage stamps in 1845. Previous to that time postage was paid in cash. The first stamps were issued in 1847, and were of the denominations of 5 and 10 cents. The five cent stamp had a picture of Benjamin Franklin and the 10-cent the head of Washington as the principal figure in the design. Those heads have continued to adorn the postage stamps of our country from that day to this. The stamps first issued were a little larger than those now in use. In 1851 the carrier system was introduced in all large cities, and stamps of a peculiar design costing one cent each and known as carriers' stamps, were issued for the purpose of providing prepaid delivery. In that year the letter postage was reduced to three cents, and the old brick dust red three cent stamp came in. At the same time the issue was enlarged to eight stamps, the largest denomination being 90 cents. The portrait of Jefferson was introduced on the five cent stamp, but the other seven bore the heads of Washington and Franklin in different designs. These stamps were the most popular ever issued by the department. They remained in use for 10 years.—Rochester Herald.

Our offer to send the AMERICAN PHILATELIST AND COLLECTOR 1 year for only 10 cents is not good after JULY 1, 1891. Send NOW!

A Royal Stamp Collector

The Duke of Edinburg is a great stamp collector, and has many stamps which are worth a very large sum of money. Officers in the navy who know his royal highness' weakness for these valuable little pieces of paper collect those of whatever foreign station they may be at and send tnem to the royal admiral.

There is one private collection in England which has been valued at £50,000, and even the heads of the magnificent house of Rothschild are not above investing considerable sums n the purchase of rare and valuable stamps. The German stamps of the old pattern will be of no value in circulation after March next. A complete set of them will, however, be very useful in a collection, and efforts are being made to secure these for many of our best known collectors.—London Star.

One More Unfortunate.

Dollie(snuggling quite close to his watch chain)—What have you in that locket?

Chollie—A postage stamp.

Dollie—Goosie! What postage stamp?

Chollie—The one on your last precious love letter. I detached it carefully. It touched your moist red lips. It often touches mine.

Dollie—You dreadful, awful fellow! I'm so sorry!

Chollie—Sorry! Why?

Dollie—Because I moistened the stamp by pressing it on Fido's dear, damp nose!—Pittsburg Bulletin.

CANADIAN NOTES.

By L. M. STAEBLER.

The British Postmaster General has invited Canada to send a representative to the international postal convention to be held in Vienna next May. These conventions have been held annually for a number of years past, but heretofore Canada has not taken part in them. In these annual gatherings important matters affecting countries in the postal union are discussed. The occasion is embraced by countries of far less importance than Canada to send delegates, and the feeling prevails that the time has arrived for Canada, Australia, and South Africa to partake with other countries of the world in legislating on postal matters.

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Save your 2-cent registration stamps of Canada. They will soon become very scarce.

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Canada is to have a few more stamp papers than heretofore. The Maratime Philatelist has appeared; The Forest City Stamp Co. of London intend to issue a new paper soon; also, The Canadian Philatelist will appear on April 15th from London, Ont.

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It is noticed that the collection of Canadian revenue stamps has increased greatly. They are a very pretty stamp and worthy of a place in any collection.

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The Royal Canadian Stamp Co. of London warns dealers against J. Meredith, Jr., of Ablert St., London. They sent him some $10.00 worth of stamps but can get neither stamps nor money from him. Pass him around.

•

There are over 20 active dealers and about 1000 collectors in London, Ont.

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The young Beecher boys of London have nearly everything in rare old Canadian stamps, including several hundreds of duplicates.

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The demand for Canadian stamps has increased so greatly that in many cases dealers are unable to fill orders. We advise collectors to fill their sets before they become unobtainable.

EXCHANGES.

Short exchanges free to subscribers.

Stamps for stamps. I have about two hundred mixed stamps. I wish U. S. stamps in exchange. E. A. Burpee 52 Pleasant St., Marlboro, Mass.

Have stamps, post-marks, Philatelic papers, stamp album, etc. to exchange for cigarette pictures and albums, scarf pins, a silver watch, fountain pen, microscope, kazoo, and other necessary articles. Send me your list, price, and state what you want. Arthur Langlais Box 25, Fraserville, P. Q. Canada.

A. C. Cooley, 53 Elm St., Marlboro Mass., will give 4 stamps for every stamp not in his collection. Send sheets. Cig. cards to X for best offer.

John A. E. Moroney, 118 Main St., Wareham, Mass., has 2 pair of skates worth, when new, $2.00, which he will X for a silk umbrella or best offer. All letters answered.

I will give 3 stamps for every cigarette card sent me in good condition. Have also a volume of "Golden Days" to X for best offer. All letters answered. W. A. Howe, 223 Lincoln St., Marlboro, Mass.

AMERICAN PHILATELIST AND COLLECTOR.

PUBLISHED MONTHLY.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S. and Canada, 25 cents per annum; to all other countries, 40 cents.

ADVERTISING RATES: Inch, $.25; half page, $1.25; page, $2.00. Special rates on standing ads.

EXCHANGE with all. Papers devoted to collecting send 2 copies—others one.

Address all communications to
THE AMERICAN
PHILATELIST AND COLLECTOR
Marlboro, Mass.

How's this for our first number?

Mexican revenue stamps are booming. Mekeel started it.

A half page advertisement in this paper for only $1.25. Try one!

Have seen very many of the bogus Hamburg locals recently. Look out for them.

Mekeel's Weekly is reported to be a great success. You have our best wishes, Bro. Mekeel.

Original MSS. always in demand, but always send postage that it may be returned if not accepted.

Young Borgesen's sentence is having its effect. Several of the tardy ones are now making speedy returns.

We are greatly indebted to S. Allan Taylor of Boston for valuable notes and clippings relative to stamps.

"One cent postage is sure to come," remarks one of our contemporaries. All right, hurry it up a little, please.

Send us an exchange—free to subscribers. Send them as often as you like but be sure to write legibly and make them as short as possible.

Did you notice the advance in price of U. S. stamps in Scott's 51st catalogue? They are continually on the rise and we would advise you to stick to them.

Mr. Wm. H. Erb, whose advertisement appears on another page, is one of the best amateur writers in this country. Publishers desirous of a good story should write to him. We hope to publish a story from his pen soon.

WHO IS THE MOST POPULAR

Philatelist

IN AMERICA?

On the last page will be found a Coupon which entitles the possesser to vote once for whoever he considers the most popular Stamp Collector in America. We shall publish these coupons regularly for a few months and shall present to the person receiving the largest number of votes an elegant

POSTAGE STAMP ALBUM.

You can vote as many times as you have coupons. Vote for your favorite! All votes received will be recorded and published in this paper. Be sure to write the Name, City or Town, and State as plainly as possible. Send in your votes!

For the AM. PHIL. AND COLLECTOR.

PHILATELIC NOTES.

By A Collector.

Many of our amateur collectors of postage stamps when their collection is near the thousandth mark, become discouraged and readily sell their treasures to some dealer at a very low price. Don't do it! Don't become discouraged! Of course you cannot expect to get a complete collection of all postage stamps, but Philately is a wide field and if you will select some branch you can, with a small outlay of cash, have a complete collection of that particular branch.

Why not invest your money in stamps? Take U. S. stamps, for instance; they are a fine investment as they are rapidly increasing in value. It will pay you to collect U. S. stamps. As they are increasing in value it is more than likely that, in a few years, stamps which can now be bought at a very low figure will bring much higher prices.

One of the best ways to collect stamps is to form complete sets. There are very many sets which can be gotten complete for a small sum, and they look much nicer in an album than a few scattered stamps here and there. The U. S. War Department stamps make a pretty set; also, the 1882 issue of Nicaragua. A complete set of Sweden Officials costs but a few cents. I have recently seen the two former sets (unused) and they present a remarkably fine appearance.

A Rare and Costly Stamp.

An English philatelist who resides in London, has recently come into possession of an American stamp issued by the postmaster of Brattleboro, Vt. in 1846. It has been used, and the present owner declares it "the rarest in the world." He values the bit of paper at £250.

The first coins struck by the United States mint were some half dimes, in 1792; the first dimes were struck in France from old silver family plate furnished by Washington, the coins being known as "Martha Washington Dimes," from the circumstance as noted, and an adaptation of the Liberty head to that of Martha Washington.

A RECORD LOST.

PROFESSOR OF HISTORY—"What do you know of Louis XIV.'s time?"

JACK ATHLETICUS—"Nothing, sir; I never knew he was a sprinter."—Harvard Lampoon.

HOPELESS

MR. FIGG—"Tommy, my son, do you know that it gives me as much pain as it does you when I punish you?" TOMMY—"Well, there's some satisfaction in that, anyhow."—Indianapolis Journal.

'Do you want to keep posted for a whole year Charlie?"

Of course I do: how can I?

Why, simply by subscribing to the AMERICAN PHILATELIST AND COLLECTOR at 10 cents per year.

ADVANCED COLLECTORS.

Some time ago we sent a Circular Letter to a number of advanced collectors. The following is a copy:

Wooster, O., ...189

Mr.....

.....

DEAR SIR—I learn from..... that you are an advanced collector. I am making a specialty of net sheets for advanced collectors. My prices are 25 to 70 per cent. below Scott's. It will be to your interest and that of your pocketbook to give me a trial, and a trial is all I ask. In answering state kind and price of stamps wanted. Can furnish what you want.

Yours etc.,

W. S. KINZER, Wooster, O.

If you did not receive one, consider above letter a personal one addressed to you, and answer it at once. If you received above letter and did not answer it, do so now, provided you want some bargains. I can furnish stamps worth up to $75.00 each. I also send sheets for beginners and collectors not so far advanced. Give me a trial.

W. S. KINZER, Wooster, Ohio.

N. B.—Commission sheets will be sent instead of net sheets when desired.

DEPARTMENT STAMPS
at less than
HALF CATALOGUE PRICE.

The stamps in the following packets are guaranteed as represented and in perfect condition:

PACKET NO. 1

Contains 6 all different unused Department Stamps catalogued over 45 cts. Price only 20 cts.

PACKET NO. 2

Contains, 10 all different unused Department Stamps catalogued over 85c. Price only 40 cts.

PACKET NO. 3

Contains 15 to 20 all different unused Department Stamps catalogued over $1.85. Price only 90 cts.

Orders filled same day as received. Stamps on approval to responsible parties.

CHAS. W. BURNHAM,
STAMP DEALER,
32 Grant Place, Washington, D. C.

100 FOREIGN STAMPS including British Colonial &c., 10c. post free. Honest Agents wanted to sell stamps at 33 per cent. discount.
ENTERPRISE STAMP CO.,
L. H. Putney, Manager, 12 Lincoln Avenue, SOMERVILLE, MASS.

YOUNG MEN AND BOYS!
Now is your time to make money selling staple articles. Very little capital needed. For further information send 10c. (silver) to John A. E. Moroney, Wareham, Mass.

32 Com. Stories, 11 Detective, 15 Portraits of Actresses, Golden Wheel Fortune, lovers telegraph Dictionary of dreams Guide to flirtation Magic age table, Magic square, 200 selections for auto. albums, 79 money making secrets, 20 songs, 54 tricks, 84 conundrums. All 10c. (silver). A. F. Dow, 27 Lincoln Ave., Somerville, Mass.

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STAMP and COIN
COLLECTORS'
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Your name and address inserted in this Directory
FOR ONLY 5 CENTS.
F. B. ESTABROOK & CO.,
7-13 HARRISON AVE.,
MARLBORO - MASS.

STAMPS ON APPROVAL, at 33 to 40 ¶. Confed. stamps, money a speciality. Also deal in curios. Send 5c. for 50 stamps, inc. Australian, Swiss, &c & price list of packets. Piece lady finger coral 5 to 10c. Shell, 5c, fosal from Wyoming, 20c Persons wanting to join club write to J C Miller, Coal Valley, Pa.

35 VARIETIES FREE.
To each new Agent for my fine approval sheets of choice Foreign stamps
—COLLECTIONS BOUGHT FOR CASH—
U S stamps wanted in any quantity.
E E LAMBERT, Rongis, Wyo.

The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad." rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.
The North American Philatelist,
Oak Park, Ill.

THIS IS ONE VOTE FOR

M_____

of_____

AS THE MOST POPULAR PHILATELIST IN AMERICA.

AMERICAN PHILATELIST AND COLLECTOR.

AMATEURS!

I, the undersigned, will hereafter devote my time in composing instructive prose and poetical productions for amateur publishers. Having won prizes in the "Philadelphia Press," being connected with a few local newspapers, and having received editorial commendations from leading amateur papers, I feel competent to please you and your friends.

PRICE LIST.

STORIES from 200 to 600 words, $.50; from 600 to 1200 words, $1.00; from 1200 to 2000 words, $1.50; for every subsequent 1000 words, $.50.

POEMS from 8 to 16 lines, $.50; from 16 to 24 lines, $1.00; for every additional 8 lines, $.50.

ESSAYS, History, &c. from 100 to 300 words, $ .00; every 150 words additional, $1.00. Address to

Wm. H. ERB, Pennsburg, Pa.

STAMPS ON APPROVAL

at 33 1-3 per cent. discount to responsible parties. Also net sheets fo advanced collectors. Always state kind of sheets wanted. GIVE US A TRIAL.

HIGHLAND CITY STAMP CO.,
Marlboro, - - - - Mass.

NOVELS

AT HALF PRICE.

Wide Awake, Boys' Star, Nugget, Beadle's Half Dime, Boys', and Pocket, Old Cap. Collier (5c. edition), Nickel, Little Chief, Union, Saturday, Youth's, and other 5c. libraries, only 3 cents.

All 10c. libraries 5 cents. These books are all second-hand, but in good condition; and will be sent post-paid on receipt of price. Send at once.
F. B. Estabrook, Marlboro, Mass.

SHEET DEPARTMENT.

On account of my large stock I am able to supply both common and rare stamps to collectors below the prices charged by other dealers. Good reference required. Always specify plainly class of sheets wanted and promise to return in ten days.

COLLECTORS who are just starting and have not yet 2000 var. will find bargains on my low priced sheets at 33 1-3 p. c. discount. ADVANCED collectors will find a fine class of stamps on my better sheets. Stamps thereon are worth from 15c. to $5.00 and I allow 50 p. c. discount. Give me a trial. 50 var. Mexican, 95c. L. M. Staebler, 984 Richmond St., London, Ont.

American Philatelist and Collector.

Devoted to Collecting, Exchanging, and Amateur Literature.

OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

Published Monthly by F. B. ESTABROOK & CO.

VOL. 1. MARLBORO, MASS., MAY, 1891. NO. 2.

PHILATELIC ITEMS.

By Dirigo.

A society of collectors has been formed in Boston, under the name of the Boston Philatelic Society.

Surcharged stamps are counterfeited a great deal. Beware of them.

There is only one stamp paper in Maine, and that is the "Philatelic Era."

The Post Office department is about to issue two styles of postal cards. The larger one, for men, is manilla, and on the address side is a vignette of Gen. Grant in brown, while the smaller one, which is intended for ladies is white, with about the same design, printed in blue.

A. Lohymer, one of the largest stamp dealers in the United States, has disposed of his stamps and envelopes, and in the future will deal exclusively in postal cards.

The German Government has suspended the issue of stamped envelopes.

The Postal Card Society of America has been organized with fifteen charter members. All postal card collectors should join.

The "Standard Philatelist" uses about half the paper to advertise their own bargains. No wonder they cannot get second class rates.

Part 1 of J. R. Hooper's collection, which was sold at auction in New York on March 18 and 19, was well disposed of, some of the lots bringing nearly double the catalogue price. The total net receipt will be nearly three thousand dollars.

In order to secure a large number of subscribers before July 1, we offer to send the American Philatelist and Collector one year for only 10 cents, provided you remit before that date. Remember this offer is not good after July 1, 1891.

POSTAGE STAMPS.

Old and Valuable specimens.

Among the rarest American stamps are some which were not issued by the government. When Congress in 1845 authorized the use of stamps, it neglected to make such provisions as warranted the postal authorities in their estimation in the issue of stamps. During the period of two years preceding the issue of government stamp the principal cities of the United States issued what were known as postmasters stamps. They were intended for th convenience of business men who desired to mail letters after the closing of the postoffice, for the postoffice did not remain in operation all night in the primitive days of the postal service. These stamps were issued by postmasters at New York, Philadelphia, Washington, Baltimore, St. Louis, Providence, Alexandria and a great many other places. Some of these stamp were mere slips of paper bearing the signatures of the postmasters. Collectors value the Baltimore stamp which is of this character at $200. A stamp which was issued by the postmaster of New Haven is worth on an original used envelope $300 and more. A postage stamp issued by the Milbury postmaster, which was of elaborate design for those days, and bore the head of Washington, brings easily $300 to $500.—Rochester Herald.

We learn from the Boston Globe that postal cards were introduced on June 8, 1872.

A PATHETIC POSTAL.

A postal card bearing the singular and touching inscription,

"My Dear Mamma,
in Heaven,"

was found in the 12 o'clock mail, today. Of course it went to the postmaster's desk. On the other side was the appeal of a little girl to her mamma in heaven. It was in a cramped and tremulous hand, as though the little hand that guided the pen was nervous through suffering or tears. It read as follows:

"Home.

"Dear Mamma,—I am so lonesome sins you went to heven i want to go to you. the time seems so long. you said i could come to you. Mrs. Clarke is kind to me, but she is not like you. You sho this to God and send for me, since my arm hurts me so and you said it would be well in heven. I send you a kiss. from your little DORA."

Postmaster Riley said—"I wish I could learn who the little writer is. It is one of the most touching appeals I have ever seen. Evidently she is an orphan, for she speaks of a Mrs. Clarke and she must be a sufferer, for she speaks of her arm hurting her so. The little thing has been pining for her mother and perhaps some one has told her to write, or it may be an inspiration of her own quite likely. It would seem that there ought to be some reply to that. It certainly is very touching. —Cincinnati Times-Star.

Don't forget to subscribe at only 10 cents a year. It costs you but a trifle, and it helps us very much.

EXCHANGE DEPARTMENT.

NOTICE.

[Notices of worthless or dangerous articles will not be admitted to this department. Offers for cash are not exchanges and will not be inserted. Exchangers will please make notices as short as possible and write on one side of paper only, separate from other communications. Exchanges subject to above conditions free to subscribers. All others 3c. per line each insertion.]

X signifies "Exchange."

Have Postcards, Coins, Typewriter, Box of drawing Instruments, Tin Tags, Story papers, nice sea shells to X for a Magic Lantern, Calliope, etc. Wanted—Cigarette cards in great quantity. Send me the following Leaders: Napoleon, Alex. the Great, Marie Antoinette. Arthur Langlais, Box 25, Fraserville, Tennisconata Co. P. Q.

Elmer E. Althouse, Sellersville, Pa. desires Sample copies of all Philatelic papers. Will give 25 fine stamps for every 5 Philatelic papers sent me.

Will give 25 foreign stamps for every copy of No. 1, of the AMERICAN PHILATELIST AND COLLECTOR in good condition. F. E. Burt, care of F. B. Estabrook & Co, Marlboro, Mass.

John A. E. Moroney, Wareham, Mass., has 1 pair fine Nickled Raymond Extension skates which he will X for a fountain pen, or best offer. The skates cost when new $4.00.

I will send one Philatelic paper for every 10 cigarette pictures sent me, 1 story paper for every 10, 5 postmarks for every 2, or for 700 I will send a Type-writer. Send as much as you please. Arthur Langlais, Box 25 Fraserville, Tennisconata Co. P. Q. Can.

CLUB NOTICES.

Notices of 30 words or less may be inserted free by subscribers; to all others notices are 3 cents per line.

MARLBORO STAMP AND COIN CLUB.

The following officers were elected in March for a term of 9 months:—President, W. A. Howe; Vice-President, H A Proctor; Secretary, F. B. Estabrook; Ass't Sec'y, J F Murphy; Treasurer, J F Murphy; Ass't Treas John Krager; Librarian, E Closson. A new constitution has been adopted, and the admittance fee raised to 25c. Dues, 5 cents a month; 50 foreign stamps given to each new member. F. B. Estabrook, Secretary, 11 Harrison Avenue, Marlboro, Mass.

SOUTHERN PHILATIC SOCIETY wants members from all parts of the United States; Initiation fee, 20 cents, yearly dues, 25c. Each member gets the "Southern Philatelist" free for 1 year; send for particulars to Edgar Pilie, Jr. 83 Orleans St. New Orleans La.

Notice.

The Street having been renumbered our Office number has been changed from 7 to 11 Harrison Avenue, to which all communications should be addressed. Respectfully,

F. B. ESTABROOK & CO.

THE AMERICAN PHILATELIST AND COLLECTOR.

PUBLISHED MONTHLY.

F. B. ESTABROOK, - EDITOR.

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☞Copies of No. 1, 10 cents each.

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Inch, $.25; half page, $1.25; page, $2.00. ☞All ads. less than 1 inch 5 cents per line, each insertion.

EXCHANGE with all. Papers devoted to collecting send 2 copies–others one.

Address all communications to

THE AMERICAN PHILATELIST AND COLLECTOR

Marlboro, Mass.

EDITORIAL.

Number two!

*

See last page for our Philatelic Voting Contest. Anyone who has a Coupon can vote. Send in your votes!

*

Postal cards seem to be "the thing" just now. Many collectors have disposed of their stamps and are now card enthusiasts.

*

A new Philatelic magazine, besides the AMERICAN PHILATELIST AND COLLECTOR, appeared last month called the "Post Office". With Alvah Davison as editor it is sure of success.

Single copies of this paper are 3c. each, but owing to the great demand for our first number, what few copies we have left will be sold at 10 cents each until further notice. All subscriptions must begin with the current number. Subscribe NOW!

*

We expected to obtain a large number of subscribers because of the large number of sample copies of No. 1 mailed, but subscriptions came pouring in on us beyond all expectations. We take this means of thanking you all for the favor, and will do our best to make this paper an interesting one, in return for your generous support.

Mr. Arthur Langlais of Fraserville, P. Q., Canada, had the honor of becoming the first subscriber, for he sent in his subscription long before the first number was published.

*

Concerning this Mexican revenue business. What are you collecting them for anyway? What if they are a pretty set? There are plenty of stamps without revenues, and if you want to collect revenues make a speciality of them, and collect them only. But there are enough postage stamps to satisfy almost any reasonable person, and very many pretty ones too. But if you ARE going to collect revenues begin with those of your own country. There is a large variety of U. S. revenues, and U. S. stamps should always have first place in your album. THEN you may give attention to the Mexican and Canadian stamps, but not before.

PHILATELIC NOTES.

Parisians send each year 33,000,000 letters, 13,000,000 postal cards and 85,000,000 newspapers.

A very large letter was mailed recently in Bechuanaland. It weighed 238 ounces, and the value of the stamps on it came to $55.

The largest amount of mail ever carried across the Atlantic by any one vessel was 940 sacks on board the City of New York, which arrived at Queenstown the other day.

It is reported that Postmaster General Wanamaker has declared that the funds appropriated by congress as a mail subsidy was to be used on new lines, and not on the old ones. This course, it is believed, would virtually nullify the action of congress.

The largest and most valuable collection of postage stamps is owned by M. de Ferrari of Paris. It is estimated as being worth 1,000,000f. The collection of Mr. Taplin of London comes second, and is valued at from £30,000 to £35,000. M. Caillebotte's collection, which was recently sold at auction, realized 200,000f., and that of M. Arthur de Rothschild brought 150,000f.

Some one who wished to try experiments with the United States mail service recently succeeded in sending a note through the mails on the back of a 2-cent stamp. This encouraged others to try the same experiment, and 2-cent stamps, with a short note on the back of each, were recently taken out of the basket at the Hartford (Conn.) Post-office. Postmaster Kinney thought it a good time to see whether this little fun could be legitimately encouraged, and wrote to the Washington authorities. The reply was that stamps treated in this fashion were not mailable matter. The Government evidently did not intend them to usurp the place of postal cards.—Old Town (Me.) Enterprise.

NUMISMATIC NOTES.

The largest gold-coin in circulation in the world is stated to be the gold "loof" of Annam, the French colony in Eastern Asia. It is a flat, round piece worth $325. The next in size to this unwieldy coin is the Japanese "obang," which weighs more than two ounces and a half, about equal to ten English sovereigns.

In 1794 the first silver dollars were turned out by the United States mint. There were about ninety four thousand dollars coined, and yet collectors will pay $25 for a good specimen of that date. In 1798 but 7776 dollars were coined, yet they are not very rare, and those of 1799 are comparatively plentiful.

Gold while in circulation is handled less than any other medium. It is usually kept in vaults of banks for demand rarely made, and for this reason the loss by abrasion is but one-half of one per cent. in twenty years. In a $20 gold piece, the standard weight of which is 516 grains, the government allowance for loss by abrasion is 2.58 gr.

OUR EXCHANGES.

[All papers sent to the "A. P. AND C." will be acknowledged in this column. We exchange with all.]

We have received the March number of "One Dime," in which a great improvement is noticable, both in the printing and general make-up.

•

The "Philatelic Fraud Reporter," for January, contains a large list of persons that have swindled stamp firms.

•

The March number of the "American Stamp Journal" at hand. It now hails from Plainfield, N. J.

•

The April number of "The Effort" reduced in size, has reached us.

•

A new paper called "The Jerseyman" with H. E. Deats, publisher, has appeared from Hightstown, N. J. It is devoted to all sorts of subjects, including Philately.

European Postal Statistics.

Germany has 19,476 postoffices, England 18,587, France 7846. Last year 65,000,000 postoffice-orders, with a value of 4,800,000,000 francs, were forwarded in Germany, and 21,000,000 orders, the value of 658,000,000 francs, forwarded in France. The bad showing of France in postal statistics is in no small degree due to the fact that the postal authorities may found yearly only 25 new postoffices, although almost 2000 applications for new postoffices are made annually. In Paris a pneumatic postal card reaches its destination between an hour and an hour and a half after mailing. A similar card in Berlin is delivered within 35 or 40 minutes after mailing. Since the inauguration of a new system of postal wagons for emptying the mail-boxes in Berlin an ordinary city-letter reaches its destination in an hour after leaving the hands of the sender.—Scientific American.

Ten-cent Pieces Scarce.

The dime savings banks which nearly every person is now carrying in their pockets, are causing a great scarcity of 10-cent pieces.

Storekeepers complain that they get but a few nowadays, and they find it hard to make small change. These small banks, which are causing such a scarcity of dimes in the market, will hold 50 10-cent pieces, and, as before stated, nearly every person has one of these banks, and just as soon as they get a dime in change they put it into the little bank.

Within a few days $5000 in dimes were received at the sub-treasury office in this city.—[Boston Globe.

—o—

All persons receiving a copy of this paper may understand that it is an invitation to subscribe. Only ten(10) cents for a year, if you subscribe now.

Entered at the Post Office at Marlboro, Mass. as second class matter Apr. 29, '91.

AMATEURS!

I, the undersigned, will hereafter devote my time in composing instructive prose and poetical productions for amateur publishers. Having won prizes in the "Philadelphia Press," being connected with a few local newspnapers, and having received editorial commendations from leading amateur papers, I feel competent to please you and your friends.

PRICE LIST.

STORIES from 200 to 600 words, $.50; from 600 to 1200 words, $1.00; from 1200 to 2000 words, $1.50; for every subsequent 1000 words, $.50.

POEMS from 8 to 16 lines, $.50; from 16 to 24 lines, $1.00; for every additional 8 lines, $.50.

ESSAYS, History, &c. from 100 to 300 words, $1.00; every 150 words additional, $1.00. Address to

Wm. H. ERB, Pennsburg, Pa.

Free. Free. 25 all different foreign Stamps. Hussey's Post, etc. only 4c.
JUDSON N. BURTON, Madison, N. Y.

The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad" rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society

The North American Philatelist,
Oak Park, Ill.

---

2 var. Japan FREE to all answering this ad. 18c. pays for 25 var. British Colonies, 5 var. Bergedorf, and 3 var. Constantinople and pricelist postpaid.

Approval sheets sent to responsible collectors at 30 per cent. discount.

Chas. B. Simonton, Old Town, Me.

$
MONEY!
$
MONEY!
$

SAVE YOUR MONEY.

HOW?

Why, simply put your dimes as you receive them into a

Little Gem Bank,

which registers every dime put in and when you have $5.00 in 10-cent pieces the bank can be easily opened.

One of these little savings banks sent postpaid for only 25 cents.

Each bank highly nickel plated. Send at once. Nearly everybody has one. (See article "Ten-cent Pieces Scarce," on preceding page).

F. B. ESTABROOK & CO.,
11 Harrison Ave., Marlboro, Mass.

ESTABROOK'S
STAMP & COIN COLLECTORS' DIRECTORY.

YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY FOR ONLY 5 CENTS.

F. B. ESTABROOK & CO.
11 Harrison Ave.,
MARLBORO, - MASS.

THIS IS ONE VOTE FOR

M _____

of _____

AS THE MOST POPULAR PHILATELIST IN AMERICA.

AMERICAN PHILATELIST AND COLLECTOR.

OUR VOTING CONTEST.

WHO IS THE MOST POPULAR PHILATELIST IN AMERICA?

That's what we want to find out.

We shall publish Coupons like the above for a few months and shall present to the person receiving the largest number of votes, an elegant

POSTAGE STAMP ALBUM.

Why don't you vote? It costs you nothing; just fill out the Coupon above giving the Name, City or Town, and State of your candidate, and send it to us. The vote stands now as follows:

H. E. Deats, Hightstown, N. J.	6
Harry F. Kantner, Reading, Pa.	4
M. F. Walton, Philadelphia, Pa.	3
R. M. Miller, New Chester, Pa.	3
C. B. Corwin, New York City.	2
Gustav Helm, Philadelphia.	2
J. K. Tiffany, St. Louis, Mo.	2
James J. Hailey, Nashville, Tenn.	2
Chas. M. Mitchell, Butler, Pa.	1
J. S. Smith, Oak Park, Ill.	1
L. Maudat, Effingham, Ill.	1
C. W. Peugh, Kossuth, Ind.	1
P. T. Schumann, Stapleton, N. Y.	1
W. W. Storey, E. Cambridge, Mass.	1

WANT AND FOR SALE COLUMN.

[Under this heading advertisements will be inserted at one cent per word, each insertion, payable IN ADVANCE.]

Will give a years subscription to the AMERICAN PHILATELIST AND COLLECTOR for the first 5 numbers of "Mekeel's Weekly Stamp News," in good condition. F B Estabrook, Marlboro, Mass.

NOVELS
AT HALF PRICE.

Wide Awake, Boys' Star, Nugget Beadle's Half Dime, Boys', and Pocket, Old Cap. Collier (5c. edition), Nickel, Little Chief, Union, Saturday, Youth's, and other 5c. libraries, only 3 cents.

All 10c. libraries 5 cents. These books are all second-hand, but in good condition, and will be sent post-paid on receipt of price. Send at once.

F. B. Estabrook, Marlboro, Mass.

American Philatelist and Collector.

Devoted to Collecting, Exchanging, and Amateur Literature.

OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.
Published Monthly by F. B. ESTABROOK & CO.

Entered at Post Office at Marlboro, Mass. as 2nd class matter, April 29, 1891.

VOL. I. MARLBORO, MASS., JUNE, 1891. NO. 3.

SIR ROWLAND HILL

And Penny Postage.

BY A. W. LEWIS.

SIR ROWLAND HILL, the subject of these random remarks, died but a short time ago, in 1881, at the age of eighty-three. A glance at his portrait, taken not long ago, shows you a white-haired old gentleman, with a kind disposition, yet not letting his kindness affect his discipline, in which latter thing he was very strict.

Hill was an Englishman, although brought up in America, and imbued with American ideas. He was an excellent scholar, and incredible as it may seem, at the age of twelve was through school, and teaching on his own account.

From early days, he was struck by the absurdity of the postal-laws then in vogue. Why pay 26 cents for a letter sent from London to Birmingham, when several pounds of goods could be sent for twelve? Careful research brought out the fact that it cost comparatively nothing for the transportation of a letter between two places; the expense being at the two ends of the line.

His pamphlet, "P. O. Reforms," was not published until he had made a thorough study of the postal laws and regulations, and the incommodities thereof. As would be expected, his reform movement was cried down by the postal authorities, but was accepted by the mass of the people. Daniel O'Connor was interested in it, and it was partly through his great speech that it became a law on Jan. 10, 1840.

He held office in the postal department at different times, and in different positions, for some time afterward.

He received many gifts of money from the people and was given several large public dinners. Probably no one person has given a greater benefit to his country than Sir Rowland Hill did when he inaugurated Penny Postage.

Our only regret is that the United States did not have the honor of

inaugurating this great postal reform, instead of England.

Shortly before his death, as a testimonial of the appreciation in which his services were held, the freedom of the city of London was presented to him in a gold box.

Not satisfied with penny postage in the United States, they are trying for 1 cent postage, but it is doubtful if it is passed for a number of years, as at the present time it is estimated the yearly loss of the government through the postoffice is over $6,000,000.

Notes.

BY R. M. MILLER.

The "Eastern Philatelist" still keeps its place in the front rank.

Bro. Walton is fetching the "Quaker City Philatelist" up to the scratch.

The "Standard Philatelist," for April, contains only 26 pages of advertisements.

"Counterfeits and How to Detect Them" is the title of an interesting article in the April "Curiosity Collector."

"Mekeel's Weekly Stamp News" comes to us every Friday full of good things. Mr. Mekeel is a hustler and no mistake.

The May "Youths' Journal", of Jackson, Mich., appeared in a new dress. It is –typographically– the best youth's paper we have seen.

No. 2 of the "Western Philatelic Empire," contains many items of interest to collectors. It is a live monthly magazine and is well edited and printed.

No. 1 of the "Hoosier Stamp" has made its appearance from Indianapolis Ind. Its principle article, entitled, "Indianapolis from a Philatelic Standpoint," is quite interesting.

PHILATELIC NOTES.

A complete mail service from Alaska has been authorized by the postmaster general.

A Reading, Penn., man has just received a letter mailed to him by his soldier brother 27 years ago.

During the past year there were over 5,000,000 pieces of matter withdrawn from the mails because of incorrect or insufficient addresses.

Although an Englishman invented the postage stamp, it was an American who devised the best plan of printing the contemplated stamps. His device was selected by the British government in 1839 from 2600 competing designs.

The model husband was seen on a Detroit street car recently. He had a letter written by his wife stuck in his

hat band so as to have a sure thing on mailing it. There was not a lady in the car who did not catch on and smile approvingly.

At the Boston Post Office all letters mailed from the corridor on the Post Office sq. side are sent to the Devonshire st. side where the cancelling machines are located. This is done by a car system running on a wire, the speed to be obtained by elevating one end of the wire. This system was too slow, and a new car has been tried, which works with a spring, and much better results have been obtained. The car with its freight of letters crosses the office over the heads of the clerks in eight seconds.

CLUB NOTICES.

Notices of 30 words or less may be inserted free by subscribers; to all others notices are 3 cents per line.

SOUTHERN PHILATELIC SOCIETY.

All readers of the "A. P. AND C." are invited to join. Initiation fee, 20 cents; yearly dues, 25 cts. Send for further particulars; address, E Pilie, Jr, Sec'y, 83 Orleans St., New Orleans, La.

BUTTE PHILATELIC SOCIETY. Initiation fee 10 cents; dues, 25 cents per year. On joining you receive 100 mixed stamps and a rare stamp worth 10c. Send 2 cent stamp for full particulars to E X Nichols, Jackson, Amador County, California.

The Canadian Exchange Club is organized for all exchange purposes. Initiation fee 25 cents; monthly dues 5c. Each member is presented with 50 var. fine stamps; for particulars send 3 cent stamp to Arthur Langlais Fraserville, Temiscouata Co, P Q Can.

EXCHANGE DEPARTMENT.

[Short exchanges free to subscribers. All others 3 cents per line each insertion. "X" signifies "Exchange."]

Edw. B. Hills, 27 Everett St., Cambridge, Mass, desires sample copies of all Philatelic papers.

3x5 press, type, roller, ink, cuts, etc, 300 old amateur & puzzle papers, directories, books, etc, to "X" for stamps or offers. B V Chisholm, Highland Village, N. S.

I have a Camera to "X" for cigarette pictures musical instruments, etc Please send the list of pictures you have and enclose 3-cent stamp for reply. Arthur Langlais, Box 25, Fraserville, Temiscouata Co., P Q Can.

F C Graham, 139 North Ave, Allegheny, Pa, will "X" stamps for stamps, send sheets; also "X" postmarks for stamps. All letters answered.

I have a magic lantern with 12 slides also stamps, slips, cigarette pictures and albums, to "X" for best offer of Philatelic Literature. Edgar Pilie, Jr, 83 Orleans St, New Orleans, La.

THE AMERICAN PHILATELIST AND COLLECTOR.

PUBLISHED MONTHLY.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S. and Canada, 25 cents per annum; to all other countries, 40 cents. Single copies 3 cents.

☞Copies of No. 1, 15 cents each.

ADVERTISING RATES: Inch, $.25; half page, $1.25; page, $2.00. ☞All ads. less than 1 inch 5 cents per line, each insertion.

EXCHANGE with all. Papers devoted to collecting send 2 copies–others one.

Address all communications to
THE AMERICAN PHILATELIST AND COLLECTOR
Marlboro, Mass.

EDITORIAL.

What do you think of this paper? Never less than 8 pages of interesting matter, and only 10 cents for a year. Isn't it worth it? Of course it is; no one will dispute it. So if you get one of the many sample copies sent out, you will know what to do; only 10c. for a year if you subscribe now.

Exchanges must be addressed to the AM. PHILATELIST AND COLLECTOR, Marlboro, Mass., or they will receive no attention and will not be treated as such. We desire 2 copies of all papers devoted to Collecting and Club News.

A circulation of 1000 copies next month. Advertisers should take advantage of this fact. See last page.

Give us a trial "ad." It will pay you.

We would advise you not to take much stock in surcharged stamps. They are easily counterfeited, and as they can be, they have been and will continue to be imitated.

Boston is not going to have mail-boxes on the street cars, as was once thought of, as this scheme is considered impracticable, although it is used in St. Louis with satisfactory results. However, Postmaster Hart is trying to improve the poor system of collection now in vogue, and it is expected that this system will be completely revolutionized and made as nearly perfect as possible.

If you want to receive this paper a year for only 10 cents you must send right away. We intended to receive no subscriptions at that price after July 1st. but owing to the late mailing of this number, we have decided to receive yearly subscriptions at 10 cents until July 15th. Positively no subscriptions received at that price after July 15th.

Our first number is nearly out of print. If you haven't a copy you should send for one at once. We sell them for 15c. each at present. All subscriptions MUST begin with the current number.

NUMISMATIC NOTES.

The United States has 637,000,000 gold coins, and only 411,000,000 of these are in circulation.

Forty years ago a New York man marked a quarter and put it into circulation. It has just returned to him.

In the year 1866 the design on the silver dollar was varied by the introduction of a scroll above the eagle, inscribed, "In God We Trust," and this design was in use until the end of 1873.

The gold coins of the United States are nine-tenths fine; the silver coins, nine-tenths fine; the copper nickel coins, such as the five-cent piece and three-cent piece, are one-fourth nickel and three-fourths copper; the bronze coins are 95 per cent. copper, and 5 per cent. tin and zinc. The alloy in the gold coins is silver and copper; in the silver coins, copper.

The national motto, "E Pluribus Unum," on different United States coins, was never authorized by law to be so placed; although the mint was established in 1792, the use of the motto on any of the gold, silver or copper coins was not authorized or directed by any of the provisions of the act establishing it. None of the coins since 1837 bore the motto until the standard silver dollars were coined.

By careful experiments made at the United States mint it has been shown that $5 are lost by abrasion every time $1,000,000 in gold coin are handled. The experiments were conducted with bags containing $5000 each, and it was shown that the mere lifting of the 200 bags making up $1,000,000 to a truck to be removed to another vault, resulted in the loss stated, and that their transfer from the truck again made a second similar loss.

There is a popular idea prevalent that the minute letter "M" to be seen at the base of the head of Liberty on the face of the present issue of silver dollars stands for "Mint," and is an evidence of the genuineness of the coin bearing it. This is a mistake. The "M" stands for Morgan, George T. Morgan, who is the originator of the design.

Upon the same side there is another "M," also the initial of the designer. This is to be found in the waving locks of the fair goddess, and is so cleverly concealed in the lines of the design that it can only be seen after a long scrutiny. A prominent mint official in speaking of the other initial, said that he had had it shown to him scores of times, but could never find it unassisted.

It is a matter of record that $19,570 were coined in 1804, yet only 8 examples are known to exist, and those that are in good condition are valued at $1000 each.

OUR EXCHANGES.

[All papers sent to the "A. P. AND C." will be acknowledged in this column. We exchange with all.]

The May and June numbers of the "New Hampshire Philatelist" received. We hope to see you regularly.

"The Collector" is the smallest paper we have received, but its contents are far superior to many of the larger sheets.

The May number of the "Post Office" contains the conclusion of Mr. Gregory's excellent article, "Thirty Years of Stamp Collecting." By-the-way, we received only 1 copy of June number. Two copies, please, addressed to the AM. PHIL. AND COLLECTOR.

The May number of "The Effort" contains an article on Postal Cards by C. E. Range.

No. 1 of the "Fraud Boomer." How long will it live?

Another new one! "The Stamp Chronicle" from Nashville, Tenn. Perhaps it has come to stay, but we have our doubts about it.

"Buckeye State Collector," for May received. Very good.

The May number of the "American Youth" at hand. How you do grow!

The "Philatelic Fraud Reporter" has added a cover and increased in size.

The April number of "One Dime" received. Pretty late, but good.

"Club Chat," one of our brightest exchanges, is to be issued monthly hereafter, instead of semi-monthly as formerly.

Mail in Early California Days.

A Californian tells this story of boom times in San Diego. The general delivery window of the postoffice was always crowded. One week the mails were delayed for several days, and when they were at last distributud the line of inquirers at the general delivery window of the postoffice extended for 6 blocks. A man who fell in line in the early morning got to the window and received his mail about 8 o'clock in the evening.

One old lady, who had plenty of time on her hands, took with her a camp stool and her lunch basket, and camped right there on the line. She received no letter, and turned away apparently happy, although she waited in line for seven hours. When this mail accumulated the postmaster made no attempt to distribute the newspapers. They were simply piled up in one corner, and finally a wagon load of newspaper mail was carted away from the postoffice. To be distributed? Oh, no; to be dumped into San Diego bay.—Exchange.

"One Dime,"

an 8 page and cover monthly Stamp paper. Enlarged and improved. In its 4th year; never missed a single No. Subscription only 10c per year; "ad." rates 25c per inch, $2.25 per page.

Exchange column free to subscribers; also your name and address in the Collectors Directory 1 time free. Contains only best original Philatelic articles. Well printed.

ONE DIME, Kossuth, Ind.

Philatelic Fraud Reporter.
Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per c. off. GREEN BROS. Stromsburg, Nebr.

SEND YOUR ADDRESS for a copy of the best collectors paper published. Price 10 cents per year. 12 numbers guaranteed DEAD SURE.

OUR PREMIUMS.

We refund every fifth subscription and present subscriber with our paper one year FREE.

To every 20th subscriber we will also in addition to the first premium present free of charge an

ELGIN TYPE-WRITER.

an elegant little machine, a marvel of simplicity and capable of doing fine work.

Our approval sheet department contains a fine stock of stamps.

25 per cent off Scotts latest catalogue. Send reference for a sample sheet, you'll want more.

BUCKEYE PUBLISHING CO.,
Box 270, Portsmouth, Ohio.

ESTABROOK'S
STAMP & COIN COLLECTORS' DIRECTORY.

YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY
FOR ONLY 5 CENTS.

F. B. ESTABROOK & CO.
11 Harrison Ave.,
MARLBORO, - MASS.

NO. 1. 1 pound good reading; magazine, complete novels & 100 songs.
NO. 2. 100 complete stories by famous writers.
NO. 3. 10 comp. novels by most popular authors. | 3 bargains at each.



DIME NOVELTY CO., Revere, Mass.

The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad." rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.

The North American Philatelist,
Oak Park, Ill.

Cigarette Cards.

CARDS FOR SALE.

Have a large number of Cigarette cards of all kinds to sell at 5c. per dozen, 30c. per 100. These cards are in good condition and will be sent post free on receipt of price. Address, F. B. ESTABROOK, Marlboro, Mass.

Advertisers!

READ THIS!

We have now secured second class rates and our circulation will hereafter never be less than 1000 copies. But at present our advertising rates will remain the same. Just think! 25c. per inch, $2.00 per page, and a circulation of 1000 copies guaranteed. Just give us a trial ad. and see if it doesn't pay. Our rates are so very low that we shall accept no ads. from parties unknown to us, unless paid for in advance.

Now is the time to advertise if you wish to do so at a small cost; our subscription list is rapidly increasing and when we have 1000 paid up subscriptions our adv. rates will be doubled.

Besides our regular subscription and exchange list we mail each month very many sample copies to new names. Give us a trial ad.

Our Voting Contest.

For want of space in this number, we are obliged to omit the list of votes cast, but they will be published next month.

But a few votes were cast, for most of our readers will not cut out the Coupons because it mutilates their paper. Therefore we shall print the Coupon separate from the rest of the paper so that all may vote.

Sons of Philatelia.

The Sons of Philatelia, organized Jan. 1, 1891, is meeting with great success. Sixty-five persons have applied for membership since April 1st. Our leading feature, the Exchange Dept., is conducted like the C. P. S.'s Exchange Dept., the sheets, &c. being same size and style.

All honest stamp collectors, in the United States and Canada, are cordially invited to join this society. Initiation fee, 5c. Dues, 25c. per year. Members receive the official organ every month free of charge.

If you wish to join send your initiation fee to the secretary and receive full particulars by return mail.

Address, R. M. Miller, Sec'y,
New Chester, Adams Co., Pa.

WANT AND FOR SALE COLUMN.

[Under this heading advertisements will be inserted at one cent per word, each insertion, payable IN ADVANCE.]

I would like to correspond with collectors having stamp or amateur papers to 'X' for amateur papers. I also have about $15 or $20 worth of fine foreign and U S stamps to 'X' for a good press, or best offer, or cash.
A W Lewis, 16 Villa Pl., Lynn, Mass.

FOR SALE—2000 subscriptions to the AMERICAN PHILATELIST AND COLLECTOR, at 10 cents each; this bargain is not good after July 15th. Address this office.

AMERICAN PHILATELIST AND COLLECTOR

Devoted to Collecting, Exchanging and Amatuer Literature.

OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

Published Monthly by F. B. ESTABROOK & CO.

Entered at the Post Office in Marlboro, Mass. as second class matter, April 29, 1891.

VOL. I. MARLBORO, MASS., JULY, 1891. NO. 4.

Philatelic Items.

BY CHAS. B. SIMONTON.

A neat stamp box is made in the form of a United States mail bag.

We have received number one of the "Youth's Exchange" hailing from Green's Landing, Me. We wish it a successful career.

An extensive display of postage stamps may be expected at the World's fair. The American Philatelic Association and the Philatelic Society of New York have both appointed committees to work to that end.

We have recently received a pric-elist from an Egyptian stamp dealer, but it is like so much Greek to us.

We warn all dealers and collectors to beware of Andrew J. Amschler, Buffalo, N. Y. He is a fraud.

The "American Philatelist" is having trouble with Uncle Sam about postage rates.

The summer season having arrived, stamp collectors should not lose their interest, but strive all the harder to increase their collection.

At the coming convention of the Canadian Philatelic Association, there will be a move made that the annual dues be reduced from $2 to $1. This will be a great benefit to the association, as it will enable a younger class of collectors to join.

Postal Notes.

The railway clerks are at last to have drmitories provided for them in tbe post office building at Boston, postmaster Hart having completed arrangements under which the necessary accomodations will be provided in the top of the federal building.

The reduction of postage between India and England is thus anuounced by a Kulu Branch postmaster:—"Sir, Europe postage, she is degraded, she is two

annas six pie, registration fee she stands two annas, she intact."

It was recently stated to a reporter by a post office official, that nearly half of the entire mail received at the Boston office is improperly or incorrectly addressed, and that the amount of incorrect and improper addresses on the correspondence of the merchants is astonishing.

Ascertained on a basis of official statements, the government of the United States pays more for carrying mail sthan the whola of Europe combined. The total cost of carrying mails in the Uuited States during the current fiscal year will be nearly $30,000 000, of which the railroads got over three-fourths. The total in Europe for the same period will be nearly $25,000,000.

The Boston post office makes a larger use of the special delivery service than any other city in the country. It now takes on an average fifteen minutes to deliver special delivery letters.

It is reported that a letter carrier at Wheeling, W. Va., successfully delivered a letter to a man with the eame of George Schwifferwitzerenontherheim.

Club Notices.

Notices of 30 words or less may be inserted free by subscribers; to all others notices are 3 cents per line.

The Canadian Exchange Club has changed its name to the Philiateca Exchange Club. Initation fee 10 cents; monthly dues, 5 cents. Each member receives the membership card and is allowed to insert 50 words in the official paper each month. Arthur Langlais, Box 25, Fraserville, Temiscouata Co., P. Q. Canada.

SOUTHERN PHILATELIC SOCIETY.

E. Pilie, Jr., 83 Orleans street, New Orleans, La., having resigned his position of secetary and treasurer, all mail addressed to L. Loriner Drury, Box 15, Apopha, Fla., will be cheerfully answered.

Our Exchanges.

We have received copies of the following papers since our last number was issued. We desire to exchange with all. Two copies of all collectors' papers please, one copy of others.

The Collector, The Essex County Philatelisc, Southern

Herald, The Effort, North American Philatelist. Yankee Youth, Philatelisc Exchange, Norfolk Breeze, American Youth, and the Philatelic Fraud Reporter

Numinsmatic News.

The great treasury vault at Washington covers more than a quarter of an acre and is 12 feet deep. Recently there was $90,000,000 in silver stored there, an amount that weighed 4,000 tons and would load 175 freight cars.

The Chinese paper currency is in red, white and yellow paper, with gilt lettering, and gorgeous hand-drawn devices. The bills, to the ordinary financiers, might pass for washing bills, but they are worth good money in the Flowery Kingdom.

The metal in a 5 cent nickel piece is worth about half a cent, and fifteen cents will purchase copper enough to make $2.00 worth of cents.

It is estimated that at least $50,000,000 of the government's paper money supposed to be in circulation has been lost or destroyed. By the sinking of one vessel off the Atlantic coast some years ago $1.000,000 in greenbacks was lost.

The long discussed project of coining gold and silver money which shall be of equal value in all civilized countries is beginning to take form. In the coming conference three commissioners will represent the United States. One of these is ex-Senator Nathaniel P. Hill, of Colorado. Mr. Hill is particularly well qualified for this position, and those who advocate international coinage regard with much favor Mr. Hill's acceptance of the position offered him.

The New Postal Card.

The old familiar postal card which has long been in use by the public is soon to become a thing of the past and its place taken by two different sized cards of a new design, which Uncle Sam is now busily engaged in turning out in large numbers at Shelton. The smaller of the two cards will be one half an inch smaller than the present card. and the other one inch larger than the old paste board. They will both contain a vignette of Gen. Grant, as he appeared in his younger days. The cards will not be placed on sale hereabouts for some time yet, as there is a large quantity of old style now on hand, to be disposed of.

The American Philatelist and Collector.

Published Monthly

F. B. ESTABROOK, Editor.

Subscription Price to United States and Canada,

ONE YEAR, $.25. 3 CTS. A COPY.

To all other countries, 40 cents.

COPIES OF NUMBER ONE, FIFTEEN CENTS EACH.

Entered at Marlboro, Mass., as second class mail matter.

ADVERTISING RATES.

	1 mo.	3mo.	6 mo.	1 yr.
1-2 inch	$ .35	$ .75	$ 1.25	$ 2.25
1 inch	.50	1.25	2.25	4.00
3 inch	1.35	3.50	6.00	10.00
1 col.	2.50	7.00	13.00	25.00
1 page	4.00	11.00	21.00	40.00

Less than 1-2 inch, ten cents per line. Circulation from 1,000 to 2,000 copies,

EXCHANGE with all. Papers devoted to collecting please send two copies, others one. Address all communications to

The American Philatelist and Collector,

MARLBORO, MASS.

EDITORIAL.

The report that Maj. Pollock recommended the Boston force of letter carriers to be reduced was incorrect, as he simply recommended the transfer of as many carriers as could be spared from the central office to such stations as most needed them. The force at the central office is hardly sufficient.

We were very sorry to learn of the death of the American Stamp Journal. It was one of our valued exchanges.

We would like correspondents from all parts of this country to write for this journal and would request all who wish to do so to write us at the earliest opportunity.

The Philatelic Exchange, a new one from Frankford, Pa., needs a proof-reader very much. The printing and general make-up are none of the best, and if it ever reaches its fourth number it will be a great surprise to us.

Our advertising rates have been doubled but our circulation has been more than quadrupled. Give us a trial "ad" and see if it doesn't pay you. Advertisers should consider the kind or quality as well as the size of the circulation of the paper they propose to advertise in.

This paper, with a circulation from 1,000 to 2,000 copies monthly, goes to a very wide-awake, buying class of collectors and a trial ad. will convince you of this fact.

All ads. for next number must be received by the first of next month. Give us a trial ad.?

Collectors and dealers about here are still talking about Mekeel's $1,000 ads. in the Youth's Companion and Golden Days. Those costly ads. should assure dealers that a successful business firm believes in a wide distribution of printer's ink.

If some of our exchanges do not send us two copies we shall be obliged to discontinue sending them the American Philatelist and Collectors. We desire two copies of all Philatelic papers; one copy of other papers will suffice.

There is to be a rearrangement of the space on the floor of the Boston post office, so that the public may be better accommodated. Under the new plan which will soon be put into operation, the registry division will be at the extreme corner on Milk st. and Post Office sq. corridor, the foreign division will come next, followed by the general delivery running to the Water st. corridor. On the Devonshire st. side the mailing of letters is now done at the extreme southern portion of the corridor. It will soon be arranged so that they may also be mailed at Water st. end.

The american philatelist and collector, will be issued regulary through the summer months, although this time of the year is termed the "Dull Season of Philately." Advertisers should not fail to give us their support, for any customers you may secure now are the wide-awake collectors, who will stick to you right along provided they are treated porperly.

Exchange Department.

NOTICE.

Notices of worthless or dangerous articles will not be admitted to this department. Offers for cash are not exchanges and will not be inserted. Exchangers will please make notices as short as possible and write on one side of paper only, seaprate from other communications. Exchanges subject to above conditions free to subscribers, all others 3 cents per line each insertion. X signifies exchange.

E. Pilie, Jr.. 83 Orleans St., New Orleans, La. will give ten stamps for every stamp not in his collection. Send sheets, cigarette cards, slips and albums to X for stamps.

For 100 cigarette pictures, I will send a good fountain pen or

story papers or other pictures in X. Arthur Langlais, Box 25, Fraserville, Temiscouata Co., P. Q., Canada.

Will give a year' ssubscription to the AMERICAN PHILATELIST AND COLLECTOR for the first five numbers of Mekeel's Weekly Stamp News in good codintion.

F. B. Estabrook & Co.,
Marlboro, Mass.

How is this for a matrimonial advertisement: "A stamp collector, the possessor of a collection of 12,544 stamps, wishes to marry a lady who is an ardent collector and the possessor of the blue penny stamp of Mauritius, issued in 1847." It appears in the Moniteur of the Island of Mauritius, and the stamp which the young lady must possess is valued at about $1,000 on account of its rarity.

A Postal Curiosiry.

A curiously addressed letter passed lately through the post-office of Madrid, which was deciphered and correctly delivered, notwithstanding all difficulties. The address was a perfect rebus. At the left hand side was the figure of a lady; it was clear therefore to which sex the receiptant should belong. Over the lady's head the sun was rising hence her name was infferred to be Aurora. For her sirname stood a hill, with a castle at its foot. which gives us "Montes y-Castillo." Next comes the town for which the plan of a city was drawn, on which the name Alahambra wao ligible. This indicated Granada. but in order to leave no doubt possible a promegranate was drawn beside the plan. To complete the address, a number was indicated in one of the streets of the city plan The postal authorities the postal authoraties took three days to study this curiosity, and then triumphantly delivered the letter to "Senoritor Aurora Montes y Castillo, Azacayas No. 20, Granada," and, so far from censuring the sender, they had the envelope photographed, and a copy printed in the Madrid papers as a proof of the intelligence of the department [Manchester Times.]

The Philatelist Album

Contains spaces for 2,000 names, has 96 pages, printed on good paper, bound in boards half cloth, size about 7 x 9 inches.

PRICE 25C. POST-FREE.

Approval sheet agents wanted at 40 per cent commission.

W. W. BATHON & CO.,
Dealer in U. S. and Foreign Stamps,
SAINT DENIS, MD., U. S. A.

OUR 7 CENT PACKETS
ARE VERY POPULAR

Number 1 contains 5 varieties from Japan.
Number 2 contains 5 varieties from Bergedorf.
Number 3 contains 4 varieties from Samoa, unused.
Number 4 contains 3 varieties from Constantinople unused.
Number 5 contains 10 varieties from British Colonies. Address,

CHAS. B. SIMONTON,
Old Town, Maine.

CIGARETTE
Cards For Sale.

Have a large number of Cigarette cards of all kinds to sell at 5c. per dozen, 30 c. per 100. These cards are in good condition and will be sent post free on receipt of price. Address, F. B. ESTABROOK. Marlboro, Mass.

CARDS.

The North American Philatelist,

An 8 to 20 page and cover monthly, subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad." rates 50c. per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.

The North American Philatelist.
Oak Park, Ill.

SEND FOR SAMPLE COPY OF THE

POSTOFFICE,

A Philatelic Monthly, edited by A. DAVISON, the well known philatelic author. Issued regularly on the 15th of each month.

3000 Copies Guaranteed Per Month.

The best advertising medium for stamp dealers. Advertising rates on application.

Postoffice Publishing Co.,
HENRY GREMMEL, Business Manager,
80 NASSAU ST., NEW YORK.

ESTABROOK'S
Stamp and Coin Collectors'
DIRECTORY.

Your name inserted below for only 5 cents.

Publishers and Dealers send sample copies of your papers, price lists, circulars, catalogues, etc., to the following:

Maynard Griffith, 1559 N. Gilmore St., Baltimore, Md.
John Krager, 577 Baker street, Baltimore, Md.
Edgar Pilie, Jr., 83 Orleans St., New Orleans, La.
Jacob A. Hoefer, 307 First St., Jersey City, N. J.
G. M. Hutchinson, Malone, N. Y.
Dime Novelty Co., Revere, Mass.
F. C. Graham, 139 North Ave., Allegheny, Pa.
Thomas P. Barnes, Revere, Mass.

Your name inserted in above directory one time for only 5 cents. We GUARANTEE this paper to be sent to over 300 publishers and dealers from whom you will receive very many magazines, circulars, price lists and all kinds of mail matter. Only 5 cents to have your name and address inserted. Try this directory.

"ONE DIME,"

an 8 page and cover monthly Stamp paper. Enlarged and improved. In its 4th year; never missed a single No. Subscription only 10c per year; "ad." rates 25c per inch, $2.25 per page.

Exchange column free to subscribers; also your name and address in the Collectors Directory 1 time free. Contains only best original Philatelic articles. Well printed.

ONE DIME, Kossuth, Ind.

Philatelic Fraud Reporter.

Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per cent off. GREEN BROS. Stomsburg, Nebr.

SEND YOUR ADDRESS for a copy of the best collectors paper published. Price 10 cents per year. 12 numbers guaranteed DEAD SURE.

OUR PREMIUMS.

We refund every fifth subscription and present subscriber with our paper one year FREE.

To every 20th subscriber we will also in addition to the first premium present free of charge an

ELGIN TYPE-WRITTER.

an elegant little machine, a marvel of simplicity and capable of doing fine work.

Our approval sheet department contains a fine stock of stamps.

25 per cent off Scotts' latest catalogue. Send reference for a sample sheet, you'll want more.

BUCKEYE PUBLISHING CO.,
Box 270, Portsmouth, Ohio.

LOOK

AT THESE

BARGAINS!

N. S. envelope 1860, 3 cent red on buff, unused, cut square. $.35
N. S. envelope, 1864, 3 cent, brown on white, unused, cut square. .40
Executive Dept., 2 cent, carmine, used. 2.00
Interior Dept., 30 cent, vermilion, unused. .35
War Dept., envelope, 12 cent, dark red on white, unused, cut sq. .75
War Dept., envelope, 6 cent, light red on white, unused, cut sq. .40
1872, 12 cent, dark purple, unused, full gum. .55
N. S., 3 cent, blue, fine. .60
Salvador, 1890, set complete, nine varieties. .50

Approval sheets a specialty. 33 1-3 per cent discount on foreign and 20 per cent discount on United States stamps.

Net sheets for advanced collectors.

FRANK R. HOYT,

Draw 156 **Buffalo, N. Y.**

American Philatelist and Collector.

Devoted to Collecting, Exchanging, and Amateur Literature.

OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

Published Monthly by The ESTABROOK PUBLISHING CO.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

VOL. I. MARLBORO, MASS., AUGUST 1891. NO. 5.

UNCLE SAM'S POSTOFFICE.

BY H. A. GIBSON.

There is no department of our government with which the people in general have as much to do as the Postoffice.

Indeed, modern civilization possesses no one feature more striking to a thoughtful observer than the development of the mail system and its present extent.

American postage rates are by far the cheapest in the world. Although the English penny rate is the same as our two-cent rate, the distance traversed by our letters greatly exceeds that in Great Britain.

Moreover while in America newspapers are mailed at the rate of one cent a pound, in Great Britain it costs a half-penny—one cent—to send each paper.

But the English "parcel post" is cheaper than the American. Merchandise can be sent at three pence—six cents—a single pound and at a rate which diminishes as the weight increases.

The United States rate is uniform at one cent an ounce. A four pound package—the limit of weight—would cost sixty-four cents, while in England it would cost but fifteen cents.

Probably the United States will in time go beyond its greatest rival in this department of the postal service.

It is too soon now to think of a one-cent rate for letters but in a few years at present rates the Postoffice Department will have overcome the deficiency between receipts and expenditures, and then the one-cent rate will come as surely as the three-cent rate superseded the five, and the two the three-cent rate.

NEW ISSUES.



Annexed is an illustration of the new 2 1-2 pence, blue, of Natal.

PUZZLE CORNER.

Conducted by JOSEPH NEUBAUER, 407 East 87th St., New York City, to whom all communications in regard to this department should be addressed.

1.

WORD SQUARE.

A month of the year; suspence; a Russian coin; a small island; courts of record.

2.

BEHEADMENTS.

1. Behead to mutilate and leave a hook.

2. Behead a small carriage and leave a slender barbed weapon.

3. Behead a thin membranous bag and leave a frame used for ascending. Again and leave a viper.

4. Behead to variegate with spots and leave a fruit.

5. Behead to imagine and leave to enlarge.

3.

DIAMOND.

A consonant; crazed; having a mane; one of the 12 months; a pet name; thirsty; a letter.

4.

CROSS WORD ENIGMA.

In "wind" not in "gale,"
In "success" not in "fail,"
In "bucket" not in "pail,"
In "rat" not in "cat,"
In "stood" not in "sat,"
In "happiness" not in "sorrow,"
In "return" not in "borrow."

My whole is a city fair,
With which no other can compare.

All the above puzzles were contributed by "Tezzo."

DEALERS DIRECTORY.

A three-line card inserted in this column one year for **75** *cents; 6 mos. for* **50c**

ESTABROOK PUB. CO., Marlboro, Mass. Send reference for approval sheets; good commission allowed.

Notice.

On the last page is a column advertisement from which the name and address of the advertiser is omitted. The fault is not ours, however, as the person who wrote the ad. used both sides of the sheet. The proof-reader is not to blame, for he considered one of our own advertisements.

The advertiser is,

F V Hudson,
493 6th Avenue,
Box 19. New York City,

who to advertise the packets mentioned on the last page, will give to the person buying the largest number of them before Sept. 30, $10 worth of rare stamps selected from his approval sheets.

WANTS AND FOR SALE.

Advertisements inserted in this column at one-half cent per word, each insertion; no charge for name and address. Terms, cash in advance.

A large quantity of 5 and 10 cent novels for sale; send 2-cent stamp for list. F B Estabrook, Marlboro Mass.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

E Pilie, Jr., 83 Orleans St, New Orleans, La. I have a Scott's 9th Edition Stamp Album with Flags of all Nations, Coat of Arms, Portraits of Rulers to X for best offer.

100 good foreign stamps for every U S Inter Rev. stamp catalogued at ten cents not in my collection, or one gummed sheet of paper for making stamp hinges 20x25 inches for every U S Inter. Rev stamp catalogued at five cents. L Appel, 314 Garden St, Philadelphia, Pa.

Edgar Pilie, Jr, 83 Orleans St, New Orleans, La., has cigarett cards, slips, and albums to X for stamps not in his collection; send sheets; Foreign Correspondence solicited.

CLUB NOTICES.

MARLBORO STAMP AND COIN CLUB.

During the summer months no meetings will be held on account of hot weather. F. B. Estabrook, Sec'y.

SOUTHERN PHILATELIC SOCIETY.

E Pilie, Jr, N O La, having resigned his position of secretary and treasurer all mail addressed to L Lorimer Drury, Box 15, Apopha, Fla, will be duly answered; send for application blank.

POSTAL NOTES.

BY S. T. AMP.

The number of post offices in the United States is officially stated to be 64,391, showing an increase of 2000 over last year at this time.

A notice upon the window of a North Georgia post office read as follows: "When you Kum for Yore Male have Pashuns Know Shootin around the Post-offise durin busneis ours by oader of the Postmaster his sine and Seal Chikens bot on Kommission.

The steamer Majestic of the White Star line is credited with carrying abroad the largest letter mail that ever crossed the Atlantic in a single vessel. It was taken recently and comprised 860 sacks, weighing 35 tons.

The failure of stamp agents at drug stores and other places of business in Boston to keep properly supplied with stamps has caused no little inconvenience to the public, and the postmaster, in order to remedy this, has prepared cast-iron agreements making it compulsory to keep at all times $25 worth of stamps. The compensation of the agents is $24 per annum, and hereafter they must supply to any customer stamps, cards, envelopes and wrappers in business hours up to $2 in one sale.

THE AMERICAN
PHILATELIST
AND
COLLECTOR.

PUBLISHED MONTHLY.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S. and Canada, 25 cents per annum; to all other countries, 40 cents. Single copies 3 cents.

ADVERTISING RATES:

	1 mo.	3 mo.	6 mo.	1 yr.
1-2 inch	$ .35	$ .75	$1 25	$2 25
Inch	.50	1 25	2 25	4 00
Column	2 50	7 00	13 00	25 00
Page	4 00	11 00	21 00	40 00

EXCHANGE with all; papers devoted to collecting send two copies, others one. Address all communications to

AMERICAN
PHILATELIST AND COLLECTOR,
MARLBORO, MASS.

EDITORIAL.

Did you notice the errors in our last number? Over fifty of them, we believe, and we wish to apologize for the appearance of that number. This is the way it happened: Having a lot of job work on hand we gave the copy to a local printer to execute, and the result was a very poor job. The joke is on us too, for in that very number we remarked that the "Philatelic Exchange" was poorly printed and needed a proof-reader.

The publication of Mekeel's Address Book, which we believe was promised for last January, has been postponed until September first.

Perhaps it is on account of the warm weather that the "Essex County Philatelist" has discarded its overcoat and during the summer months will appear in four page form without any cover. By the way, if the publishers of that paper do not send us two copies, hereafter, we cannot exchange with them.

Will the person in Knoxville, Iowa, who returned us corrected copy of No. 4 of the "A. P. AND C.," kindly send us his name and address?

Read the advertisements in this number, and be sure to answer at least five of them. Perhaps you'll see just what you are looking for. When answering them please say: "I saw your adv. in the A. P. AND C."

A few days ago we received a copy of an advertising sheet called "Grant's Hustler," together with a letter, soliciting a free "puff" of the former. In return for the favor, Grant would republish the article, and give the name of the paper in which it appeared.

Probably all the small amateur papers will accede to the request in order to receive a notice of their publication.

We have started a Dealers' Directory which we hope will be liberally patronized by them, for we will insert a three-line card one year for only 75 cents or six months for fifty cents.

Dealers and others should also try our Want and For Sale column, which will surely pay you.

Half of the scales at the Boston Postoffice have been found incorrect; we have not yet learned, however, who are the sufferers, the government or the people.

On our first page is an illustration of the new 2 1-2 pence of Natal. Hereafter we intend to chronicle all new issues and make this department a regular feature of our paper.

Mr. I. A. Mekeel is, or has been visiting in the East. That reminds us to request you, if you come this way, to give us a call. We are at all times happy to receive visits from any Philatelist that may happen our way.

OUR PREMIUMS.

FOR ONE SUBSCRIBER

to this paper at 25 cents we will give any one of the following premiums:

1. 25 Nice White cards with your name neatly printed thereon.
2. 25 Fine Cigarette Cards.
3. 5 Good Novels.
4. Name in Collectors' Directory.
5. 100 Foreign Stamps.

VOTING CONTEST.

Our Voting Contest for the Most Popular Philatelist in America is meeting with great success; the first vote cast was for Mr. Tiffany, of St. Louis, and since that vote was recorded 49 more have at this date (August 11) been received.

Mr. Deats kept the lead until quite recently, when a letter was received containing eight votes for Gordon Collins, of Kansas City, which puts him in the lead.

Remember anyone who has a Coupon can vote, whether a subscriber or not. Let everybody vote!

By error, the list of votes cast was omitted last month. It is as follows:

Gordon Collins, Kansas City, Mo	8
H E Deats, Hightstown, N J	7
J K Tiffany, St Louis, Mo	5
Harry F Kantner, Reading, Pa	5
R M Miller, New Chester, Pa	4
M F Walton, Phila, Pa	3
John R Hooper, Ottawa, Ont	2
C H Mekeel, St Louis Mo	2
C W Peugh, Kossuth, Ind	2
Jas J Hailey, Nashville, Tenn	2
C B Corwin, New York City	2
Gustav Helm, Jr, Phila, Pa	2
W H Bruce, Hartford, Conn	1
W W Story, E Cambridge, Mass	1
Chas M Mitchell, Butler, Pa	1
J S Smith, Oak Park, Ill	1
P T Schumann, Stapleton, N Y	1
L Maudat, Effingham, Ill	1

SEND YOUR ADDRESS for a copy of the best collectors paper published. Price 10 cents per year. 12 numbers guaranteed DEAD SURE.

OUR PREMIUMS.

We refund every fifth subscription and present subscriber with our paper one year FREE.

To every 20th subscriber we will also in addition to the first premium present free of charge an

ELGIN TYPE-WRITER.

an elegant little machine, a marvel of simplicity and capable of doing fine work.

Our approval sheet department contains a fine stock of stamps.

25 per cent off Scotts latest catalogue. Send reference for a sample sheet, you'll want more.

BUCKEYE PUBLISHING CO.,
Box 270, Portsmouth, Ohio.

Philatelic Fraud Reporter.
Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per c. off. GREEN BROS. Stromsburg, Nebr.

"One Dime,"

an 8 page and cover monthly Stamp paper. Enlarged and improved. In its 4th year; never missed a single No. Subscription only 10c per year; "ad." rates 25c per inch, $2.25 per page.

Exchange column free to subscribers; also your name and address in the Collectors Directory 1 time free. Contains only best original Philatelic articles. Well printed.

ONE DIME, Kossuth, Ind.

CIRCULARS

NOT OVER 6x9 INCHES

MAILED WITH OURS

—AT—

10 cents per 100, 75 cents per 1000.

Address,
ESTABROOK PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - MASS.

The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad." rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.

The North American Philatelist,
Oak Park, Ill.

A

MODERN STAMP PAPER

is the one for collectors.

A GOOD ADVERTISING MEDIUM

with reasonable rates, is a rarity to dealers.

THE

BROOKLYN PHILATELIST

is a combination of the above features; it is A LIVE PAPER, full of original reading matter, and right up to date.

A SAMPLE COPY

will cost you but one cent, or a year's subscription 25 cents, by addressing the Publishers, 205 Schermerhorn St,
BROOKLYN, N. Y. 10

MENTION THIS PAPER when answering ADVERTISEMENTS.

RUBBER STAMPS.

	EACH.
1-line stamps, complete with Ink, Pad, Box, etc.,	$.25
2 " " " " " "	35
3 " " " " " "	45
The Little Giant Self-Inking Stamp, with 1 or 2 lines of reading,	40
The "Pearl" Pen, Pencil, and Self-Inking Rubber Stamp Combined! Prints Perfect! With one line of reading,	20
Three Bladed Pocket Knife and Self-Inking Stamp. Any reading,	75

ESTABROOK PUBLISHING CO., 11 Harrison Ave., Marlboro, Mass.

Send for Sample Copy of the

POST OFFICE,

A Philatelic Monthly, edited by A. DAVISON, the well known Philatelic author. Issued regularly on the 15th of each month.

3000 Copies Guaranteed a Month.

The best advertising medium for stamp dealers; advertising rates on application.

POSTOFFICE PUBLISHING CO,
HENRY GREMMEL, BUSINESS MANAGER,
80 NASSAU ST., NEW YORK.

FOR ONLY



we will send you this paper six months on trial, and also send you two good novels, free, postpaid.

ESTABROOK PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - MASS.

Cigarette Cards.

CARDS FOR SALE.

Have a large number of Cigarette cards of all kinds to sell at 5c. per dozen, 30c. per 100. These cards are in good condition and will be sent post free on receipt of price. Address, F. B. ESTABROOK, Marlboro, Mass.

ESTABROOK'S

Stamp and Coin COLLECTORS' DIRECTORY.

This Directory, which is published every 3rd month in the AMERICAN PHILATELIST AND COLLECTOR, is sent to 300 Dealers and Publishers from whom you will receive sample copies of papers, catalogues, price lists, etc.

YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY FOR ONLY FIVE CENTS.

Address this office.

COLLECTORS!

LOOK!

400 STAMPS, ALL DIFFERENT PUT INTO TWENTY PACKETS.

All Stamps Guaranteed Genuine.

Price 25 cents per packet.

No. 1 contains 20 stamps, Chili, Peru, etc.
2 " Greece, Mexico, etc.
3 " Bahamas, Finland, "
4 " Uruguay, Salvador, "
5 " Sirmoor, Japan, "
6 " Bolivar, China "
7 " Newfoundland, Servia, etc.
8 " Nicaragua, Siam, etc.
9 " Curacao, Ceylon, "
10 " Gold Coast, Persia "
11 " Iceland, Roman States, etc.
12 " New Brunswick, Nova Scotia, etc.
13 " Samoa, St. Lucia, etc.
14 " St. Vincent, Candena, etc.
15 " " Helena, Norway, etc.
16 " New Zealand, Monaco etc.
17 " Mauritious, India, etc.
18 " Hayti, Heligoland, "
19 " French Colonies Brazil etc.
20 " Fiji Island Cuba etc.

40 OFF ON UNITED STATES.

We will send out mixed sheets of United States and Foreign Stamps and allow 40 per cent. commission. 25 varieties of Foreign free to agents. 1872, 24c. purple, used, each - - 28c.

W. W. BATHON & CO.,
DEALERS IN U. S. AND FOREIGN STAMPS,
SAINT DENIS, MD., U. S. A.

Job Printing



DONE AT THIS OFFICE.
TERMS GIVEN UPON APPLICATION.

FRED JOEDICKE STAMP CO, Waterloo, Monroe Co., Ill.

Approval Sheets at 35 and 40 per cent discount. Mexico, Porte de Mar, set, 60 cents. Thurn and Taxis, 14 varieties, catalogued at $2.60, only 70 cents. Confederate States, 2-cent rose, 1863 issue, only 20 cents. 100 var. stamps, no 2 alike, and no truck only 25 cents.

MENTION THIS PAPER when answering ADVERTISEMENTS.

American Philatelist and Collector.

Devoted to Collecting, Exchanging, and Amateur Literature.

OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

Published Monthly by The ESTABROOK PUBLISHING CO.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

VOL. I. MARLBORO, MASS., SEPTEMBER, 1891. NO. 6.

THE U. S. POSTAL SERVICE.

THE United States postal service is under the general control of the Postmaster-General, who since President Jackson's administration has been a member of the Cabinet.

He has under him First, Second, and Third Assistant Postmasters-General, the Superintendent of the Money Order System, the General Superintendent of the Railway Mail Service, the Superintendent of Foreign Mails, the Chief Postoffice Inspector and the Superintendent of the Dead Letter Office. Each of these has under him at Washington a corps of clerks and other employes.

Besides these a Treasury Department officer, the Auditor of the Treasury for the Postoffice Department, has a close connection with the postal service.

Outside of Washington the postal officials are, postmasters and their clerks, railway postal clerks, mail messengers and mail contractors.

The First Assistant Postmaster-General has charge of the appointment and qualification of postmasters, the Free Delivery System, the establishment of postoffices and the proper distribution among them of the appropriations for the hire of clerks, rent, light, fuel and the supply of stationery.

The Second Assistant Postmaster-General controls the transportation of mails, the contracts for this purpose, the determination of the pay of railroads for mail service, and the supply of mail-bags, locks and keys.

The Third Assistant Postmaster-General has in charge all business concerning the classification of mail matter and the rates of postage, the collection and deposit of the postal revenues, and the payment of postal indebtedness. He also controls the registry and special delivery systems and the issue of stamps, stamped envelopes and other forms of stamped paper to postmasters.

The duty of the Auditor is to audit and settle quarterly all accounts of

postmasters and other postal officers, and to certify for payment the several classes of postal indebtedness.

The duties of the other postal officials are indicated by their designations.

At present the number of persons employed in the postal service is considerably over one hundred twenty-five thousand. AMERICUS.

PUZZLE CORNER.

Conducted by JOSEPH NEUBAUER, 407 East 87th St., New York City, to whom all communications in regard to this department should be addressed.

ANSWERS TO PUZZLES IN LAST NUMBER.

1, WORD SQUARE.

A p r i l
P a u s e
R u b l e
I s l e t
L e e t s

2, BEHEADMENTS.

M - angle
B - arrow
B - ladder L - adder
D - apple
D - ream

3, DIAMOND.

J
m a d
m a n e d
J a n u a r y
d e a r y
d r y
y

4, CROSS WORD ENIGMA.

Answer: "Detroit."

WANTS AND FOR SALE.

Advertisements inserted in this column at one-half cent per word, each insertion; no charge for name and address. Terms, cash in advance.

STAMPS, Big Bargains—50 different stamps from New Zealand, Cape of Good Hope, Alsace and Lorraine, Ceylon, Canada, Bosnia, etc., and 100 perforated gummed hinges, all this for $.12 post free. Agents wanted to sell stamps from sheets (U S or Foreign); commission 33 1-3 per cent. Free—25 different U S stamps to all who will be our steady agents; enclose at once a stamp for sheets. U S stamps wanted. Address, PLYMOUTH ROCK STAMP CO., Barnard Bros, Managers, Winchester, Mass.

A large collectors paper, with adv. contracts and printing office, with type cases and 9x13 foot power press valued at $80 for stamps or cash, and adv. space. CENTRAL CITY STAMP AND PUB. CO., Jackson, Mich.

WEEDEN Steam Engine in fine condition for best cash offer. Address "B," care of AMERICAN PHILATELIST AND COLLECTOR, Marlboro, Mass.

20 varieties stamps catalogued at 75c for 25c; 8 varieties postals, including U S 2c, unused, worth 25c for 10c. Two Bargains. Stamps not taken. R. E. WRIGHT, Broken Bow, Nebr.

Stamps on approval; Prizes on sales; 50 fine stamps 10c; lists free. Jos. L Miller, Beech Hill, W. Va.

Wanted—Agents to sell stamps at 40 per cent commission; collections wanted for cash. L O Bowman, 415 Worth St, Philadelphia, Pa.

OUR EXCHANGES.

We received copies of the following papers last month and hope they will all remain on our exchange list:

Brooklin Philatelist, Empire State Stamp Journal, North American Philatelist, Norfolk Breeze, Yankee Youth, Curio, Philatelic World, One Dime, North Star, The Way Up, Philatelic Exchange, Eastern Philatelist, Utica Investigator, American Youth, New Hampshire Philatelist, Southern Herald, The Press, Philatelic Fraud Reporter, Philatelic Era, Essex County Philatelist, Post Office, Collector's Stamp Journal, Stamp Collectors' Companion, Southern Philatelist, The Effort, and The Taxidermist.

A novel method of "beating" the Post Office Department has been detected at Los Angeles, Cal. A young man rented a lock box, taking two keys, one of which he gave to a lady friend and they exchanged letters through the box. The letters have been held for postage and one key has been taken up.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

NOTICE. Hereafter Exchanges containing OVER 30 WORDS will be excluded from this department.

Have a 9th edition international album to exchange for good U S stamps; have other books and stamps to exchange. Elmer E Althouse, Sellersville, Pa.

E X Nichols, Jackson, Cal. I will give 40 mixed stamps for every Philatelic paper.

A C Cooley, 14 Ash St., Cambridge, Mass. I have a good fountain pen that I have had 2 months and has never been used once, will trade for 100 stamps not in my collection or 200 finely mixed stamps.

Have 2000 cigarette pictures, 13 albums, 5 Bannars, a camera, box of drawing instruments, etc, to X for best offer in Philatelic Literature; for every 500 common stamps sent me, I will send 52 cigarette cards, or a good fountain pen if the mixture is good. Arthur Langlais, P E C No. 2, Fraserville, Temiscouata Co., P. Q. Can.

L Brodstone, Box 116, Superior, Nebr. Send for list in X. for rare stamps; will also X stamps off sheets; send sheets. 50 different for every large one cent piece; 75 different for every 2-cent piece; stamps to X for ones not in my collection.

THE AMERICAN
PHILATELIST
&
COLLECTOR.

PUBLISHED MONTHLY.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S. and Canada, 25 cents per annum; to all other countries, 40 cents. Single copies 3 cents.

ADVERTISING RATES:

	1 mo.	3 mo.	6 mo.	1 yr.
1-2 inch	$ .35	$ .75	$1 25	$2 25
Inch	.50	1 25	2 25	4 00
Column	2 50	7 00	13 00	25 00
Page	4 00	11 00	21 00	40 00

EXCHANGE with all; papers devoted to collecting send two copies, others one. Address all communications to

The American Philatelist and Collector,
MARLBORO, MASS.

EDITORIAL.

Well, the dull season is about over, and dealers are beginning to overhaul their stock and prepare fresh approval sheets and packets. Many of the philatelic publications were reduced in size during the summer months, but this journal retained the same familiar size and kept right up to the standard.

Will our efforts be appreciated? If they are, the best way to show this feeling is to send us an advertisement or a subscription.

Here is a fine chance for advertisers: The back of the Coupon for the Most Popular Philatelist in America would contain a 4 or 5 inch advertisement very nicely, and we have determined to let some dealer have it, for one month, at his own price. That is, the dealer who offers us the largest consideration for it has it.

If but one dealer bids and offers only a cent he shall have it. Let the one who wishes his ad. there give us an offer, if only a very little. Someone will secure it and cheap, too.

*

President Howe, of the Marlboro Stamp and Coin Club, is just recovering from a severe illness of many weeks duration. We hope he will soon be as well as ever and able to resume his duties.

*

Formerly all mail matter received and delivered at the Boston postoffice has been counted, as a means of keeping a record of the amount of business done at the office, but now all pouches and sacks are counted and their contents weighed.

Just now the mails are considered light, yet the average weight of the mails handled at the central office is seventy tons per day.

*

It is very hard to convince people that sending a "dun" on a postal is an offence against the law. It cost

a man in Illinois $45 to appreciate this fact, while the debt he tried to collect was but $5. This is paying a rather heavy commission for collecting a debt especially as it wasn't gotten after all.

*

Considerable is being said about the letter carriers of Burlington, Iowa, who by paying $1 per month, are privileged to ride at any time on the electric cars. This may be reasonable enough, but it does not come up to the generosity of the East, for in this city and many others hereabout the carriers ride free.

*

The A. P. A. Convention is over and of course you have read all about it long before this, so we will not use valuable space in this journal to republish it. The "Post Office" was the first paper we received containing the doings at the Convention and announcing that the next one will occur at Niagara Falls.

*

What some of our contemporaries remark about us:

"AMERICAN PHILATELIST AND COLLECTOR is always a welcome visitor at our office."—The Effort.

"The AMERICAN PHILATELIST AND COLLECTOR comes from Marlboro, Mass. * * It contains eight very good pages."—Philatelic Fraud Reporter.

"* * The June issue contains a very interesting article entitled, 'Sir Rowland Hill and Penny Postage.'"—New Hampshire Philatelist.

VOTING CONTEST.

COLLINS LEADS WITH DEATS SECOND WHILE MEKEEL AND TIFFANY ARE TIED FOR THIRD PLACE.

WHO is going to get that Stamp Album? It looks as though more than one person is considered the Most Popular Philatelist in America. Everyone who has a coupon is invited to vote, whether a subscriber to this paper or not. The list of votes cast up to Sept 4th is as follows:

Gordon Collins, Kansas City, Mo	12
H E Deats, Hightstown, N J	9
J K Tiffany, St Louis, Mo	8
C H Mekeel, St Louis, Mo	8
Harry F Kantner, Reading, Pa	5
John R Hooper, Ottawa, Ont	4
R M Miller, New Chester, Pa	4
E R Heiberg, La Crosse, Wis	3
C W Peugh, Kossuth, Ind	3
M F Walton, Phila, Pa	3
Jas J Hailey, Nashville, Tenn	3
C B Corwin, New York City	2
C M Mitchell, Butler, Pa	2
Carl O Bergquist, Chicago, Ill	2
Gustav Helm, Jr, Phila, Pa	2
R I. Wheeler, Lowell, Mass	2
W H Bruce, Hartford, Conn	1
W W Story, E Cambridge, Mass	1
J S Smith, Oak Park, Ill	1
P T Schuman, Stapleton, N Y	1
L Maudat, Effingham, Ill	1
P B Hawk, East Branch, N Y	1
J W Scott, New York City	1
F Williams, Boston, Mass	1
Edw B Heineman, San Francisco Cal	1

POSTOFFICE NOTES.

The general Post Office of New York City is situated at the junction of Broadway and Park Row. It is a magnificent building and is occupied mostly by government offices. Their business hours are from 7 A M to 8 P M and on Sundays from 9 to 11 A M inclusive. But it is very interesting to see the hustling that is done during these hours, as the mail must be ready to be delivered promptly. To get to this point they have to assort, stamp, inspect, etc., each letter, and to do this it must go through many hands. But they are always on time, and every hour will find the carrier on his usual route, with his bag of mail.

All mail addressed to "New York" without street or box number, if not known, is placed in the General Delivery at the Main Office. If the name to which such a letter is addressed can be found in the directory, it is tried by the carrier, or, if known to belong to a certain box, is placed therein. All letters that are placed in the General Delivery are kept there for one week, after which (with the exception of Drop Letters) they are advertised in the "Evening Call" and if not called for by the end of four weeks after publication, they are sent to the Dead Letter Office.

Every box for the reception of mail matter is plainly marked and there is no possible excuse for any mistake.

The whole of New York City is divided into districts, the collection and delivery of all mail matter in each being done through the main office, or the branch station to which the district belongs. J. NEUBAUER.

Our Stamp and Coin Collectors' Directory will be published next month; send us five cents and have your name and address inserted if you wish to receive sample copies of papers Dealers' price-lists, catalogues, circulars, and all kinds of mail matter.

Watch for our next number; it will be a good one. A surprise next month! You will like it!

TO CANADIAN PHILATELISTS.

The Organization Committee of "The Philatelic Society of Canada" are now ready to receive names of all stamp collectors wishing to join this national society. In order to make this association one worthy of British North America and the leading one in Canada, no charge or fee is made to those joining at once. Send name and address to the Secretary. The annual dues to July 1st, 1892, will be only 25cts. Official organ and fine Exchange Dept. FREE.

J. R. Hooper,
Chairman Com.

Address:
L M Staebler, Sec'y pro tem,
984 Richmond St, London, Ont.

ESTABROOK'S

Stamp and Coin COLLECTORS' DIRECTORY.

YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY

FOR ONLY 5 CENTS.

ESTABROOK PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - MASS.

FOR ONLY



WE WILL SEND YOU THIS PAPER SIX MONTHS ON TRIAL AND 2 GOOD NOVELS, FREE.

Circulars

NOT OVER 6x9 INCHES

MAILED WITH OURS

—AT—

10 cents per 100, 75 cents per 1000.

Address,

ESTABROOK PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - - MASS.



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The best and most interesting Stamp Paper published, only 25c. per year.

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100 rare varieties: China, Hawaii, Orange, Egypt, Honduras, U. S. Dept., &c. &c., only 2½ cts.
100 different varieties: Mexico Ceylon, Turkey, Japan, &c., only 15 cts.
Mexico 10 varieties 10 cts.
Mexico 1864, (4) varieties, unused, complete only 15c.
Large Album with spaces for over 3,000 stamps, 30c.
Large new price list free.
Agents wanted for our approval sheets at 33 1-3 to 50 per cent. commission.

CONRATH STAMP AND PUBLISHING CO.,
1334 LaSalle St., St. Louis, Mo., U. S. A.

A

MODERN STAMP PAPER

is the one for collectors.

A GOOD ADVERTISING MEDIUM

with reasonable rates, is a rarity to dealers. THE

BROOKLYN PHILATELIST

is a combination of the above features; it is A LIVE PAPER, full of original reading matter, and right up to date.

A SAMPLE COPY

will cost you but one cent, or a year's subscription 25 cents, by addressing the Publishers, 205 Schermerhorn St,
BROOKLYN, N. Y. 10

The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad" rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.

The North American Philatelist,
Oak Park, Ill.

40 OFF ON UNITED STATES.

We will send out mixed sheets of United States and Foreign Stamps and allow 40 per cent. commission. 25 varieties of Foreign free to agents. 1872, 24c, purple, used, each - - 28c.

W. W. BATHON & CO.,
DEALERS IN U. S. AND FOREIGN STAMPS,
SAINT DENIS, MD., U. S. A.

BEAD Made by a BLIND veteran at the Mich. Soldiers Home. Beautiful and intricate designs. All colors and sizes **RINGS**
10 CTS. silver. J. H. Ax, Grand Rapids, Mich.

Philatelic Fraud Reporter.

Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per c. off. GREEN BROS. Stromsburg, Nebr.

Job Printing



AT THIS OFFICE.

SEND TWO-CENT STAMP FOR PRICES.

100 Fine White Business Cards sent postpaid for only 35 cts.

OUR APPROVAL SHEETS.

We carry a complete line of fine stamps on our sheets at 35 per cent.

4 var. Mexican stamps free to each applicant.

Large Price List Free.

CENTRAL CITY STAMP AND PUB. CO.,
Jackson, Mich.

ENVELOPES.

500,000 good quality at nearly

HALF PRICE.

We have XX No. 6 Envelopes from 53 cents to 90 cents per 1,000. Envelopes printed at 75 cents per 1000 extra. Send for Price List. (11

Address, DITERS ENVELOPE CO., Box 74. NEW HARTFORD, CONN.

COLLECTOR'S EXCHANGE.

Enlarged—Improved—Published monthly. Devoted to stamp and coin collecting. 10c per year. Ads 30c per inch. Exchange column & Directory free to subscribers. Approval sheets at 33 1-3 per cent off. H EILERS, "ED" 224 Albany Ave, Chicago, Ill. [8

Send for Sample Copy of the

POST OFFICE,

A Philatelic Monthly, edited by A. DAVISON, the well known Philatelic author. Issued regularly on the 15th of each month.

3000 Copies Guaranteed a Month.

The best advertising medium for stamp dealers; advertising rates on application. [9

POSTOFFICE PUBLISHING CO.
HENRY GREMMEL, BUSINESS MANAGER,
80 NASSAU ST., NEW YORK.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., OCTOBER, 1891. NO. 7.

A STAMP HERO.

BY J. NEUBAUER.

"COME, Andy, get up, your father is a very sick man, and you must hurry to the doctor's before he gets worse."

The boy sat up, rubbed his eyes drearily and would have gone back to dreamland again, had not his dear mother's voice again sounded in his ears, which aroused him to the dreadful danger by which his parent was encircled. So he got up, dressed himself quickly and in five minutes more was on his way to the physician's office.

The roads were dark, the moon not seeming to show her rays, and, together with the damp weather, made it about the most disagreeable night for anyone to be abroad. And thus it was that, as Andy Hardee, known to the village boys by the name "Collector," walked along the silent streets, it brought to his mind the not very pleasant sense that his father was a very sick man, and what a loss it would be should he never recover.

As his thoughts ran on they also brought to his mind the thought of how much money he could make by sundry jobs in the village, for his very heart and soul was indulged in earning money for the collection of rare stamps, hence his nickname "Collector," from the village boys. While his playmates would deguile all their time in play, he would cheerfully divide part of his time in doing odd work for the village people, while the other part was given in company with his schoolmates. With the money that he thus earned he would buy rare stamps, and each day brought to his collection a more varied stamp than the day before, and it would have been hard to find a more determined boy than Andy Hardee, who was especially devoted to this object.

Suddenly he remembered that Squire Jones had brought in a load of wood the night before, and that he would need somebody to saw it into blocks. He mentally resolved that he would try to obtain this job, and with the money buy some very rare stamps which he had seen at the village store that very day.

At last he reached the doctor's door and, having stated his mission and

being assured that the doctor would be to the house directly, he started home at a much slower pace than which he had come.

He had not gone far when a light appeared directly in his path, and then disappeared as suddenly as it had come. As he advanced the light again appeared and seemed to grow larger as he stepped forward. Every nerve was strained at this moment, and silently he crept forward to find out the cause of such a midnight intrusion.

Before this time some very petty burglaries had been committed at the village near where a man, known only by the name of Dickson, kept an inn called the "Pine Tree," a place inhabited by all the rowdies of the village; and it was the general impression of the village folks that this place was the rendezvous for the perpetrators of all these dreaded robberies.

And thus it was with a feeling of fear and excitement that Andy crept forward to find out the cause of this invasion. Nearer he crept, until, through a small glass in the window, he could see, trying to drill the safe, a man that almost made his brain reel. There right before his eyes were three masked men and before them another man undoubtedly submitting to their criminal will. They had come to rob the stamp store, and how could Andy prevent them?

(CONCLUDED NEXT MONTH.)

NOTES BY THE WAY.

BY H. A. PARKS.

The Nebraska Philatelic League held its annual session at Omaha, September 9th.

The post office at North Oxford, Mass., is in the hands of a woman who was appointed in 1857 and has held the office ever since.

A plan has been presented to the federal council to supersede the postage stamps of Bavaria by those of the German Empire.

The Japan mail was recently taken across the Pacific to San Francisco, thence by rail to New York and across the Atlantic to London in twenty days.

The postoffice department has issued orders that hereafter circulars having anything printed on them by a rubber stamp, will have to be prepaid as first class matter. This order is based on the principle that a stamp is nothing more nor less than writing, from the fact that it is used as the pen is used, and the legends it produces are as individual as those of the pen.

The first shipment of the new postal cards was sent from the factory at Shelton, Conn., Sept. 5th. There were 7,000,000 of the large manilla or business men's cards and 5,000,000 of the pearl gray for ladies. They

were sent to the St. Louis sub-agency and will not be issued until the Chicago agency is supplied.

IN MEMORIAM.

At a meeting of the Marlboro Stamp and Coin Club the following preamble and resolutions were unanimously adopted.

WHEREAS, The Almighty Father has seen fit to remove from our midst our late esteemed associate and fellow collector, Frank Lewis Marshall, therefore be it

RESOLVED, That while we bow with humble submission to the will of the Most High, we do not the less mourn for our brother who has been called to rest,

RESOLVED, That we tender our most sincere sympathy to the family and relatives of the deceased in their affliction, and

RESOLVED, That these resolutions be entered upon the records of our society and that they be published in our Official Journal and a copy sent to the family of the deceased.

H. A. GIBSON.
W. A. HOWE.
F. B. ESTABROOK.
Committee on Resolutions.

If you want to participate in a live and paying Exchange Department join the PHILATELIC SOCIETY OF AMERICA. See Mr. Wolsieffer's ad. on back of coupon.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Have a large list of articles to X for Philatelic Literature, directories, catalogues, books, etc; send your list and receive mine. Arthur Langlais, Box 25, Fraserville, P Q, Can.

A good book for 50 Canadian postage stamps; no 1, 2 or 3 cent present issue adhesive wanted. H A Parks, Endicott, Nebr.

Philatelic papers for the same or good U S stamps; a small fountain pen for each U S 1872, 7 or 24c or 1888 90c purple. H O Bates, Clyde, N. Y.

OUR EXCHANGES.

Among our Exchanges last month we note the following, besides countless amateur publications.

Brooklin Philatelist, Eastern Philatelist, Philatelic Journal of America, Stamp Collector's Journal, Collector's Stamp Journal, Collectors Exchange, Philatelic Tribune(2 copies, please) One Dime, Essex County Philatelist, Eagle Philatelist, New Hampshire Philatelist, Philatelic Monthly, Philatelic Era, The Taxidermist, Philatelic Exchange, Post Office, and Revue Philatelique.

THE AMERICAN PHILATELIST & COLLECTOR.

PUBLISHED MONTHLY BY
ESTABROOK STAMP AND PUB. CO.,
MARLBORO, - MASS.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S., Canada and Mexico,
25cts. Per Annum, 3c a Copy.
To all other countries, 40 cents.

ADVERTISING RATES:

	1 mo.	3 mo.	6 mo.	1 yr.
1-2 inch	$ .35	$ .75	$1 25	$2 25
Inch	.50	1 25	2 25	4 00
Column	2 50	7 00	13 00	25 00
Page	4 00	11 00	21 00	40 00

REMITTANCES over 25 cents should be made by Postal Note, Registered Letter or Money Order. For amounts less than 25 cents we will accept clean 1 or 2c stamps; higher values not taken.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

EXCHANGE with all; papers devoted to collecting send two copies, others one. Address all communications to

The American Philatelist and Collector,
MARLBORO, MASS.

EDITORIAL.

WARNING—Philatelic publishers are cautioned against W. W. Bathon & Co., Saint Denis, Md., as they pay no attention to various letters and bills for advertising in this paper.

*

We are pleased to present our readers this month with a little philatelic fiction by Joseph Neubauer which will be found on the first page. It will be concluded next month and we hope that you may take a little pleasure in perusing it.

*

We have received a copy of Mr. W. F. Gregory's "Philatelic Visitor." It is a neat and novel way of issuing a price-list and we hope we shall see another number published.

*

The post office officials are so much impressed by the importance of the Boston postal business that they are hard at work getting out an official postal guide for that city alone.

About 50,000 copies will be issued and much valuable and interesting information relative to the post office business of that city will be included in the volume.

*

It is reported that damp weather in a town in Kansas caused a package of 5000 postage stamps to become glued together in a solid block, making it necessary to return the whole lot to Washington.

*

We are in receipt of a copy of Merrill's Advertised Philatelic Frauds

for which we thank the publisher. It is well worth the price asked, affording the philatelic public a protection against these swindlers, who are a great detriment to philately. Send 25c. for a copy to A. B. Merrill, Box 445, Everett, Mass.

*

The recent death of our fellow collector, Frank Lewis Marshall, is deeply felt in this city. He was a most promising youth of fifteen years and a very active member of the Marlboro Stamp and Coin Club, although being its youngest member.

*

We have received a copy of the "Stamp Collector's Companion," hailing from St. Louis. The first number is a good one, a new feature being the illustration of stamps in colors.

We also greet "The Collector" in an enlarged form with eight neat pages. It has, however, abandoned its cover.

*

Our scheme of letting dealers bid for the space on the back of the coupon met with phenomenal success. Mr. Wolsieffer secured it for one month for $1.25. His is by no means a dealer's ad. but as he offered the largest amount he secured it.

How much will you give for your ad. on next month's coupon?

*

For list of votes cast in our Voting Contest see next page.



The weather is rapidly growing cooler and we shall soon feel the need of a winter overcoat, which we shall very likely don with our January number. And in order to pay for this additional expense to our paper we have determined to auction off two or three pages of advertising space on the cover in a similar manner to the way that we disposed of the space on the back of the coupon.

That is, we desire and request all dealers to make a bid for whichever space they wish for 3 months time to be published in the January, February and March numbers. The persons who bid the most for each of the spaces secure them.

We have divided the space into the following parts:

1	1	Page	space	(4th cover	page),
1	1-2	"	"	3rd "	"
2	3-inch	"	"	"	"
3	2-inch	"	2nd	"	"
6	1-inch	"	"	"	"

We hope our plan is understood but in case it is not we add the following explanation which may help to clear it up.

If you do not understand or have any questions to ask we will be pleased to answer them.

EXPLANATORY.

1. Each dealer bids for a 1 page, a half page, a 3-inch, a 2-inch or

a 1-inch space for 3 insertions.

2. The ad. is to be inserted in nos. 10, 11 and 12 with a guaranteed circulation of 3000 copies.

3. Bids may be made at any time previous to January 1st.

4. As there are more than one 3-inch, 2-inch, and 1-inch spaces, the 2 largest bids for the 3-inch spaces will obtain those; the 3 largest for the 2-inch spaces will possess those; and the 6 best offers for the inch spaces will secure the spaces for the inch advertisements.

ESTABROOK'S STAMP and COIN

COLLECTOR'S DIRECTORY.

It will be to the interests of Publishers and Dealers to send sample copies of papers, price lists, circulars, etc , to the following collectors:

Edgar Pilie, Jr, 83 Orleans St, New Orleans, La.

Fred J Lohse, Box 109, Mexico City, Mexico.

Felix Lacroix, 90 Broad St, Marlboro, Mass.

George S Ford, 48 and 50 North St. Paul St, Rochester, N Y.

F J Hall, East Branch, N Y.

Mulford Jenkins, Rensselaerville, N Y.

Dan D Doolittle, Box 445, Fremont, Dodge Co, Nebr.

Byron Dressler, West Plains, Mo.

J R Hudson, Hardin Springs, Ky.

Edward Loring, 273 Park Avenue, Chicago, Ill.

VOTING CONTEST.

We shall publish the coupons but a few months more and hereafter only the names of candidates having 5 or more votes will be published. Anyone who has a coupon may vote, and remember we give a fine Stamp Album to the person receiving the most votes.

C H Mekeel, St Louis	17
Gordon Collins, Kansas City Mo	14
R M Miller, New Chester, Pa	13
Wm M Stuart, Lawrence, Mass	11
J K Tiffany, St Louis	9
H E Deats, Hightstown, N J	9
Chas W Peugh, Kossuth, Ind	9
Jas J Hailey, Nashville, Tenn	7
R L Wheeler, Lowell, Mass	7
Harry F Kantner, Reading, Pa	6
Walter Thorne, New York	6
J W Scott, New York	5
John R Hooper, Ottawa, Ont	4
Edw B Heineman, San Francisco	3
E R Heiberg, La Crosse, Wis	3
M F Walton, Philadelphia	3
C B Corwin, New York	3
Chas M Mitchell, Butler, Pa	2
Gustav Helm, Jr, Philadelphia	2
Carl O Bergquist, Chicago, Ill	2
Ralph Ashcroft, Brooklin, N Y	2
E B Sterling, Trenton, N J	2
John Holt, Frankford, Phila, Pa	2

The following have one vote each: W H Bruce, W W Story, J S Smith, P T Schumann, L Maudat, P B Hawk, F Williams, H A Proctor, Henry Clotz, W A Howe, and J F Moreland.

A
MODERN STAMP PAPER
is the one for collectors.
A GOOD ADVERTISING MEDIUM
with reasonable rates, is a rarity to dealers. THE
BROOKLYN PHILATELIST
is a combination of the above features; it is A LIVE PAPER,
full of original reading matter, and right up to date.
A SAMPLE COPY
will cost you but one cent, or a year's subscription 25 cents, by addressing the Publishers, 205 Schermerhorn St,
BROOKLYN, N. Y. 10

FREE!
5 var. unused Bergedorf stamps to everyone subscribing within 10 days to
THE POSTAGE STAMP.
Monthly; 8 pages; 16 cols.
Subscriptions only 5c per year; 9 numbers guaranteed. Address, [9
STANDARD PRINTING CO.,
Box 478. PENNINGTON, N. J.

‡WORLD'S‡FAIR‡APPROVAL‡SHEETS.‡
Edward Loring,
IMPORTER and DEALER IN
Foreign and Domestic
—POSTAGE STAMPS.—
Lists and Approval sheets on application.
273 Park Ave.,
CHICAGO, - - ILL.

When answering advertisements in this paper be sure to say:
"I saw your ad. in the AMERICAN PHILATELIST AND COLLECTOR."



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MISSOURI PHILATELIST
The best and most interesting Stamp Paper published, only 25c. per year.

STAMPS.
100 rare varieties: China, Hawaii, Orange, Egypt, Honduras, U. S. Dept., &c. &c., only 2½ cts.
100 different varieties: Mexico Ceylon, Turkey, Japan, &c., only 15 c.
Mexico 10 varieties 10 cts.
Mexico 1864, (4) varieties, unused, complete only 15c.
Large Album with spaces for over 3,000 stamps, 30c.
Large new price list free.
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CONRATH STAMP AND PUBLISHING CO.,
1334 LaSalle St., St. Louis, Mo., U. S. A.

COLLECTOR'S EXCHANGE.
Enlarged—Improved—Published monthly. Devoted to stamp and coin collecting. 10c per year. Ads 30c per inch. Exchange column & Directory free to subscribers. Approval sheets at 33 1-3 per cent off. H. EILERS, Ed, 224 Albany Ave, Chicago, Ill. [8

ESTABROOK'S
Stamp and Coin
COLLECTORS'
DIRECTORY.
YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY
FOR ONLY 5 CENTS.

ESTABROOK PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - - MASS.

FREE!

To any one sending for one of my fine selections of stamps on approval at 50 per cent com., I will allow them to select 10c worth entirely free.

Reference or deposit required. (18

Address: R. M. SPENCER,
NORDHOFF, CAL.

OUR NEW 48 PAGE PRICE LIST IS NOW READY.

We send it FREE to any stamp collector or dealer.

Our Illustrated American Catalogue, 25c post free.

C. H. MEKEEL STAMP AND PUB. CO.,
1007-1011 Locust St.,
ST. LOUIS, - - MO.

ENVELOPES.

500,000 good quality at nearly

HALF PRICE.

We have XX No. 6 Envelopes from 53 cents to 90 cents per 1,000. Envelopes printed at 75 cents per 1000 extra. Send for Price List. (11

Address, DITERS ENVELOPE CO.,
Box 74. NEW HARTFORD, CONN.

When answering advertisements in this paper be sure to say:

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The North American Philatelist, an 8 to 20 page and cover monthly. Subscription for next 90 days only 15 c. per annum. Circulation from 1,000 to 2,500. "Ad" rates .50 per inch, $4.00 per page. Contains only best original philatelic articles. No chestnuts. Well printed. Join U. S. Philatelic Society.

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Oak Park, Ill.

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THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., NOVEMBER, 1891. NO. 8.

A STAMP HERO.

BY J. NEUBAUER.

(CONCLUDED)

THE safe contained one of the most valuable stamps that the whole town of Mayville could boast of, and it would have been a terrible loss to Mr. Parker, the owner, if it had gone from his care forever.

The man at the safe was the last person that anybody in all Mayville would have believed could perform such a crime. He was known to be the richest man in the village, although in truth, he was a miser. It all occurred to Andy where the man secured his riches, and he felt proud to think that he might be the means of showing the town what a viper they had boarded.

All these thoughts passed through Andy's brain in a few moments and he perceived that he would have to act soon or all would be lost.

* * * * * * *

Dr. Brown left his study for the Hardee home soon after Andy left. As he approached the stamp store with his attendant, something sprang out to meet him, and after Andy, for it was he, had told his excited story, he asked Mr. Brown if he would not allow his attendent to hurry to the station for a posse of officers that he might bag his game.

Accordingly, the doctor sent his hired man on the errand and proceeded on his way, feeling assured that he had done his best. And best it was, for the robbers had just opened the safe, when Andy in his excitement leaned too hard against the window and made enough noise to attract the attention of one of the masked men, who, upon investigation discovered our hero peering into the room, wholly unconscious that one of robbers stood but a few feet behind him. He was soon made aware of this fact however, for he was rudely seized from behind, dragged into the store, and brought forward under the lantern's rays. At sight of Andy's face the miser turned pale, and it might have fared ill with the boy had not at that moment a score of armed men and officers rushed in and secured them all as prisoners. At the station they told an offhand tale but with Andy's straightforward evidence they cowered and confessed completely under the terrible stain.

Let it be said that they were convicted of all the petty robberies in the village, and that the people of Mayville were astounded to hear that the richest man in town was a burglar. They also expressed their most sincere thanks to Andy Hardee, whom they looked upon as having saved them from the danger of being robbed.

Mr. Parker, the owner of the stamp store, presented Andy in honer of his bravery, with his best stamp, together with the one which he had seen in the window the day before and which he had longed for so much.

From that time on, the village folks, in token of his bravery, secured him every possible chance of work and it was not very long afterward that he had such a collection of rare stamps that he would have been willing to challenge even Mr. Parker, who soon after became his true friend.

* * * * * * *

Andy started home after his adventure at the stamp store and to his relief found his father rapidly recovering from the fever into which he had gone. Dr. Brown had comforted Andy's mother by telling her that her husband was safe.

It was a terrible shock to Mr. Hardee's brain but recovery gradually came, and in a few days both father and son might have been seen walking through the streets of Mayville, with the admiration of all that chanced to see them.

CANADIAN NOTES.

BY CALONIALUS.

Having been engaged by the publishers of the AMERICAN PHILATELIST AND COLLECTOR to supply them with Canadian Notes, I shall endeavor to keep the readers of this paper supplied with the latest news from Montreal and the adjacent territory.

A new stamp paper was promised us here some time ago, but up to date it has not as yet appeared, and I fear that it has, like many propositions to publish papers, "fallen through."

The coming season will be in all probability the busiest and most important in the history of philately in Canada. The dealers say that already they are doing more business than they were doing at the busiest part of last winter.

We now have two first-class stamp magazines in Canada; the "Canadian Philatelist," published by Mr. L. M. Staebler of London, Ont., and the "Dominion Philatelist," published by Mr. H. F. Ketchison of Belleville.

I have just received the last no. of the "Dominion Philatelist." Bro. K. still insists on forcing the collecting public to take "pill" advertisements. The above number also contains a scandalous and most ungentlemanly attack on Mr. J. R. Hooper of Ottawa.

As Mr. Hooper is one of the most prominent of Canadian collectors, there is no danger of the article doing him much harm.

A Montreal collector has at last been elected to the Presidential chair of the C. P. A.; Mr. Cameron, the ex-Treasurer.

The Philatelic Society of Canada is making great headway. In a recent letter the Secretary informs me that before the next number of the "Canadian Philatelist" is issued the membership roll will have reached 150 names, and it is expected before the New Year to reach the 300 mark. A new plan originated by Messrs. Hooper and Staebler is to have branches formed in all the principal cities and towns in Canada and the United States. One of the main objects of the branch system is to facilitate the proper working of the Exchange Department. Branches have already been formed in Ottawa, Montreal, London and Kingston. The Ottawa branch is the largest but we come second, and the Montreal collectors are determined to have the best branch in the Society.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Joseph Neubauer, 407 East 87th St., New York City, would like to hear from anyone having very rare stamps to X. Have some rare Brazilian, African, South American, etc. stamps to X for rare stamps not in my collection. None but those having rare stamps need reply.

Will send 10 Philatelic papers for 200 square cut envelopes or a U. S. 90 cent stamp, or 6 U. S. 30 cent postage stamps, or 3 copies of the "American Journal of Philately." L. M. Staebler, London, Canada.

COMMENTS.

As the general opinion is prevalent that stamp collectors are a class of delicate in-door people, we wish to state that the following philatelists of this city, Messrs. Wm. A. Howe, W. A. Alley, Warren Barnes and F. B. Estabrook, are members of the M. H. S. Foot-Ball Eleven, which recently defeated the Marlboro Bicycle Club by a score of 64 to 4!

The "Eagle Philatelist", a new and newsy publication from Kansas City, Kansas, seems to be quite successful.

The November number of the "New Hampshire Philatelist," a bright paper hailing from Lake Village, N. H. is enlarged to eight pages.

The "Postage Stamp," "Stamp World" and "Salt City Philatelist", are new candidates for philatelic honors; it is possible that they may survive the winter. ED.

THE AMERICAN
PHILATELIST
&
COLLECTOR.

PUBLISHED MONTHLY BY
ESTABROOK STAMP AND PUB. CO.,
MARLBORO, - MASS.

F. B. ESTABROOK, - EDITOR.

Subscription price to U. S., Canada and Mexico,
25cts. Per Annum, 3c a Copy.
To all other countries, 40 cents.

ADVERTISING RATES:

Half inch, 35c; Inch, 50c: Page, $1.00. Discounts for standing ads. on application; ads. less than 1-2 inch, 10c per line.

REMITTANCES over 25 cents should be made by Postal Note, Registered Letter or Money Order. For amounts less than 25 cents we will accept clean 1 or 2c stamps; higher values not taken.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

EXCHANGE two copies with all papers devoted to collecting; others one.

Address all communications to
The American Philatelist and Collector,
Marlboro, Mass.

EDITORIAL.

Messrs. A. E. Jubien & Co. of Halifax, N. S., contemplate publishing a book on the price of rare stamps and a guide to collectors. If the work is published they guarantee a circulation of of at least 5000 copies, but we do not quite understand how they intend to distribute them.

*

From all accounts the Philatelic Society of Canada is meeting with much success, and we would advise you, if you are not already a member, to send 25 cents, together with references, to the secretary, Mr. L. M. Staebler, London, Ont., and have your name enrolled.

*

We have received a price-list of stamps from Carlos Dela Maria, Montevideo, Urnguay, the stamps being quoted at very reasonable prices.

*

The Brockton Advertising and Subscription Agency have issued circulars giving the club rates for advertising in various philatelic publications. This is a cheap and often remunerative method for dealers of placing an ad. in several different papers, but if they will try an ad. in this paper they will be sure of good returns.

*

Mekeel's Annual Price-list has come to hand, together with that of the A. M. Grigg's Stamp and Publishing Co., the latter being rather poorly printed.

We also acknowledge receipt of a copy of the 16th Annual Price-list of Mr. W. H. Bruce, the well-known Hartford dealer, and one of Mr. B. L. Drew, Cambridge, Mass.

The "Postal Record," a paper devoted to all postal employes, formerly published at Boston, has been transferred to New York, a letter carrier of that city having purchased it.

The "American Youth" from Nashville, Tenn., is undoubtedly the best Amateur publication we have on our exchange list. The August number consists of 44 pages and cover.

The Marlboro Stamp and Coin Club of this city held a fair three evenings last month in Carter's Hall, which was very successful. One of the principal features of the entertainment was a fine exhibition of stamps and coins belonging to the members.

At the annual meeting of the Massachusetts Board of Trade in Boston, the committee on post offices and postal laws recommeded the adoption of a one-cent postal envelope for business purposes. It begins to look as though we may have one-cent postage rates after all.

The Boston Post Office Clerks' Association has issued tickets for their annual ball, which will take place in Mechanic's Hall, Dec. 4th. On the face of the ticket is a well executed likeness of Postmaster Hart, while the envelope containing it bears the fac simile of a cancelled two-cent stamp, a special delivery stamp and a Boston postmark of Dec. 4, 1891.

NOTICE!

As we have received but a few bids for space on our future cover we have decided to withdraw the offer made in our last number. However, we are still willing to receive bids for the space on the back of the coupon. How much will you give?

VOTING CONTEST.

Mr. Mekeel leads this month, but Mr. Tiffany is close behind him, while Mr. Peugh has risen to third place. The list of votes cast up to Nov. 12 is as follows:

C H Mekeel, St Louis	25
J K Tiffany, St Louis	21
Chas W Peugh, Kossuth, Ind	16
Gordon Collins, St Louis	14
R M Miller, New Chester, Pa	13
Wm M Stuart, Lawrence, Mass	11
H E Deats, Flemington, N J	9
John R Hooper, Ottawa, Ont	9
Wm A Howe, Marlboro, Mass	8
R L Wheeler, Lowell, Mass	7
Walter Thorne, New York	7
Jas J Hailey, Nashville, Tenn	7
Harry F Kantner, Reading, Pa	6
Jacob A Hoefer, Jersey City N J	6
F Williams, Boston, Mass	6
J W Scott, New York	5

Besides the above we have the names of nineteen other persons on our list who have not received five or more votes. When they receive five votes their names will be published.

LITERARY.

Mr. J. D. Bartlett has revived his "Curiosity Collector," which he states will appear regularly hereafter.

"Mekeel's Weekly Stamp News" comes promptly every Saturday, full of the week's news.

The October no. of the "Essex County Philatelist" contains an illustrated article on the stamps of New Brunswick.

Cold weather has compelled "The Collector" to resume its cover.

The "Philatelic Fraud Reporter" is still doing good work, although we are sorry to see the names of so many black sheep.

After a vacation of several months the "North American Philatelist" has at last arrived. You'll have to hustle, Bros., to catch up with Time, but now you have a printer who can be relied upon.

The "Post Office" is agitating the subject of the A. P. A. library. It is probable that it will be located in New York City, where it should be.

An article by Mr. B. L. Drew in the Nov. number of the "Eastern Philatelist" entitled, "Least Said, Soonest Mended," is worthy of careful consideration. Mr. Drew states some pretty plain facts, and if his suggestions are acted upon, we think that the number of frauds will be notably diminished.

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at 33 1-3 to 50 per cent. com. Agents wanted in every school in the U. S. Refer- or deposit required. Send at once to

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L. M. STAEBLER,
LONDON, ONT., CANADA.

Send me 10c. in unused stamps for postage and I will send you a sample copy of the Canadian Philatelist; also my various lists; sample package of the "London" stamp hinge and 10 var. of unused Canadian and Foreign stamps, alone worth 20c. Mention this paper.



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at 33 1-3 per cent commission on receipt of reference or deposit. 50 different Mexico, South and Central America, etc., 10c. Address,
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POSTOFFICE PUBLISHING CO,
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Philatelic Fraud Reporter.
Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per c. off. GREEN BROS. Stromsburg, Nebr.

MENTION THIS PAPER when answering ADVERTISEMENTS.

FREE!

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Reference or deposit required. (18

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STANDARD PRINTING CO., Box 478. PENNINGTON, N. J.

COLLECTOR'S EXCHANGE.

Enlarged—Improved—Published monthly. Devoted to stamp and coin collecting. 10c per year. Ads 30c per inch. Exchange column & Directory free to subscribers. Approval sheets at 33 1-3 per cent off. H. EILERS, Ed, 224 Albany Ave, Chicago, Ill. [8

MENTION THIS PAPER when answering ADVERTISEMENTS.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., DECEMBER, 1891. NO. 9.

POST OFFICE NOTES.

BOMBAY, INDIA.

THE General Post Office of Bombay, the Gate of India, is situated between the Telegraph and the Public Works Offices. This building was erected at a very large cost and was completed on Dec. 1st., 1872, under the supervision of Mr. M. C. Murzban, Ass't Engineer in charge.

It is a magnificent building and is an ornament to the City. The Frere Town, named after the venerable Sir Bartle Frere, Governor of Bombay (1862-67), is a row of Government buildings facing the back bay and running from North to South of the island.

The Post Office is open to transact public business from 7 A. M. to 7 P. M. During these hours the following work is done: sale of stamps, registration, insurance, posting parcels, value payable articles, granting certificates of posting, money orders, savings bank and sale of British Postal Orders.

Telegraphic Money Orders are granted any hour during the day, which work is going on in the Post Office even outside the ordinary hours at which the office is open to the public.

The principal mails arrive at Bombay by the two great railway lines of communication. The Great Indian Peninsular Railway for the Madras and Calcutta Presidencies and the Bombay Baroda and Central India Railway for the Guzerat and Punjab Districts; at about 7 A. M. and by 8 P. M. the delivery of letters is effected.

The time of delivery of letters is as follows:

1st	delivery	at	8 A. M.	Paid letters.
2nd	"	"	10 "	local letters.
3rd	"	"	1 P. M.	unpaid letters and money orders.
4th	"	"	4 "	local and coast letters.
5th	"	"	6 "	local letters.

The Postmen are generally natives of India and are garbed in a peculiar style—a blue coat reaching to the knees, a pair of blue pants, a cumberband (waistband) of red and blue and a turban of red and blue cloth. They carry a small leather bag to hold letters, etc. They are very intelligent and are even conversant with the English language. The bulk of letters are addressed in one of the various languages of India. At Bombay

Guzerathi and Marathi are the principal ones, and also Indi and Urdu and a little of Hindustan and Persian.

It is very interesting to see the number of errand boys running to the Post Office on the English mail day (Saturday). The mails are closed in the office at 12.30 noon, although you can post your letters until 1 P. M. with an additional fee of two annas per letter, and if posted on board the English mail steamer four annas fee is charged for every letter. These letters are disposed of by the Sea Post Office in the voyage between Bombay and Aden. P. CLIFFORD.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Edgar Pilie, Jr., 83 Orleans St., New Orleans, La. I have over 100 Philatelic Papers to X for best offer of U. S. stamps. Send me your list and I will send you mine. Foreign correspondents solicited.

E. Pilie, Jr., 83 Orleans St., New Orleans, La. I have cigarette pictures, slips, and albums to X for U. S. stamps; also a lot of Books to X for same. Will give 50 cigarette pictures for every 75 3, 4, 5, or 10c U. S. stamps, 1890 issue, sent me.

We will give in X for a 51st Edition Scott's Catalogue, 100 cigarette pictures, or 20 post cards. We promise to answer as soon as possible. Temiscouata Stamp Co, Box 25, Fraserville, Que.

LITERARY.

The "Philatelic Era" for November comes to hand rather late but full of original matter. Bro. Jewett is fast making his paper one of the leading ones published in the East.

The "Philatelic Fraud Reporter" is also rather late but is much more interesting than usual, containing bright notes and Editorials, besides its customary Fraud List.

The November "Stamp Collectors' Journal" has arrived from across the big pond. It is as interesting as ever.

From England also come the Wholesale Price Lists of Whitfield, King & Co., Ipswich and Butler Bros. Brackley, full of bargains for dealers.

The November "Philatelic Tribune" appeared in a yellow cover and contained much newsy matter. Can't you exchange two copies, Bro. S.?

Of late "Mekeel's Weekly Stamp News" reaches us on Monday instead of Saturday as formerly. What's the cause, Charles?

We hear that the "North American Philatelist" has succumbed; also the "Brooklin Philatelist."

CANADIAN NOTES.

BY CALONALIUS.

THINGS are booming in Montreal in a Philatelic way. Never was so much interest taken as now, nor was there as many collectors. Two of our most prominent collectors have been elected to offices in the Philatelic Society of Canada. Messrs. Bunstein and Stanton are the fortunates. The former is Vice-President for Quebec and the latter is Assistant Purchasing Agent.

*

WHAT has become of the "Dominion Philatelist?" Although a subscriber I have not received it for some time. Has it followed in the tracks of the broken-down C. P. A.? We sincerely hope not; what's the matter, Bro. Ketchison?

*

MR. L. S. Clark of Belleville, Ont., holds an auction sale here on Christmas day. Some very desirable stamps are being offered, among them an N. B. "Connell."

*

THE Dominion Stamp Co. of Bidgetown, Ont. and Kamloops, B. C. has dissolved.

*

THE topic among collectors here as well as all over the continent is the Philatelic Society. Its growth has been most rapid, for already the membership has passed the 200 mark, and in its ranks are found the foremost Canadian Philatelists, as well as a large number of our American Brothers. Active branches have been formed at Ottawa, Montreal, London, Kingston, Toronto, Frazerville, Galt, Pictou, St. John and Kamloops. Our President has also granted permission for the founding of branches in Lindsay, Oxford County and the Niagara District.

At present all officers have been appointed with the exception of the Official Collector. This office needs a very shrewd and pushing person. A lawyer would be preferable.

Mr. J. S. Robertson of St. Thomas, our Exchange Superintendent, will have his department fully organized by Jan. 15th.

*

MR. J. E. Langlais of Frazerville, Quebec, is now busy on his "Philatelic Guide Book." It is to be a very complete work and is to be published some time early in the New Year.

*

THE AMERICAN PHILATELIST AND COLLECTOR is quite a favorite among Montreal Collectors, and its Voting Contest is making it famous.

*

CALONALIUS intends keeping his American Brothers supplied with all of interest in Canada, and if you wish to have all the news subscribe to this paper.

THE AMERICAN PHILATELIST & COLLECTOR.

PUBLISHED MONTHLY BY
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Address all communications to
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Marlboro, Mass.

EDITORIAL.

You will hardly recognize the AMERICAN PHILATELIST AND COLLECTOR next month for in addition to a cover the typographical appearance will be somewhat changed. Now is the time you should send us your little 25 cents, if you have not already done so, and begin your subscription with the January number.

All subscriptions must begin with the current number. We cannot furnish back numbers at the subscription rates. They will be supplied at 10c. each while they last except number one which is out of print.

*

The S. B. Bradt Company, of Chicago, have begun the publication of of a monthly trade paper called the "Chicago Stamp News," which is exceedingly interesting for a paper of the kind.

*

Mr. Alvah Davison has issued a neat little book entitled, "Stamp Collecting," which is designed to interest boys in the hobby. It is very well gotten up, but we have just one criticism to make. The work is intended for distribution among youths who have very little if any knowledge concerning the pursuit; yet the author does not give any definition of the word "Philately," which is mentioned several times.

*

The publishers of the "Brooklin Philatelist" having been refused second class rates, that magazine has been discontinued. In its place will appear the "Long Island Philatelist," the first number of which is advertised to appear early in January.

*

Mr. P. Clifford, Bombay, India, has been secured by us as a regular contributor to this paper. This month

he sends us an article on the General Post Office of Bombay which will be found on the first page.

*

Mr. Hugo Daehn, Hamburg, Germany, has issued a price-list, printed in English, of United States stamps which are quoted at reasonable prices.

*

From the way Mr. L. S. Morton is running Wanamaker and his little postage stamp in the "Weekly Stamp News," we conclude he votes the Democratic ticket. He is quite an a lept at Philatelic poetry.

*

In a recent number of the AMERICAN PHILATELIST AND COLLECTOR the name of Mr. M. Jenkins, Rensselaerville, N. Y., appeared in our Stamp and Coin Collectors' Directory and gave the impression that he was a stamp collector, while he is really a dealer in coins. We are always ready to make corrections whenever errors occur, and in order to avoid confusion we have decided to make a change in the Directory, which hereafter will contain only the names of collectors of stamps. See adv. on another page.

*

If the AMERICAN PHILATELIST AND COLLECTOR would only put on an overcoat for the winter, it would certainly attract some attention. As it is now, the average collector will class it with the amateurs.—Brooklin Philatelist.

Thanks for the hint, but we decided to don a cover several weeks ago.

We have been somewhat anxiously awaiting the arrival of Mekeel's Address Book but up to date it has not yet appeared, although promised for last January. Perhaps the publishers made a mistake in the date and intend to issue it next month, January, '92.

VOTING CONTEST.

Mr. Tiffany takes the lead this month and his prospects of securing the album are very good. The album itself is not very valuable but the winner will have the honor of being considered the Most Popular Philatelist in America!

We shall continue this contest but two months longer and after this issue shall publish only the names of persons having ten or more votes.

List of votes cast up to Dec. 10th:

J K Tiffany, St Louis, Mo	39
C H Mekeel, St Louis	27
Gordon Collins, Kansas City, Mo	20
Chas W Peugh, Kossuth, Ind	18
Wm M Stuart, Lawrence, Mass	16
R M Miller, New Chester, Pa	13
F Williams, Boston	11
John R Hooper, Ottawa, Ont	10
Wm A Howe, Marlboro, Mass	9
H E Deats, Flemington N J	9
Harry F Kantner, Reading, Pa	7
Jas J Hailey, Nashville, Tenn	7
R L Wheeler, Lowell, Mass	7
Walter Thorne, New York	7
Guy W Green, Stromsburg, Neb	7
John Holt, Frankford, Pa	6
Jacob A Hoefer, Jersey City, N J	6
J W Scott, New York	5

WE TAKE THIS MANNER OF WISHING YOU A

MERRY CHRISTMAS AND HAPPY NEW YEAR!

RANDOM NOTES.

BY O. E. KLAPP.

FROM this City of Saints, in the State of Ohio, I will endeavor to give the Philatelic Public a few interesting articles each issue.

*

ALTHOUGH Ohio has been backward in Philately for many years, She is now coming to the front very rapidly, and is now able to support several good Philatelic papers. Besides that it is the home of prominent collectors and dealers.

*

THE new Postal Cards will soon be distributed throughout the U. S. For convenience we will have a Ladies and Gents size.

*

NEW YORK has 10,000 stamp collectors* while Kentucky has but 25.

*

C. H. MEKEEL has at last completed his long looked for Stamp Collectors' Directory.†

*

A NEW stamp paper is expected to be published in Cincinnati some time in the near future. We hope that it will issue more than one number. Success to it.

*

THE O. P. A. or Ohio Philatelic Association, is about to be re-organized. An experienced collector of Wellington is acting as secretary for the present, and it is to be hoped that we will succeed.

Mr. P. Clifford, of 182 Cavel St., Market Town P. O., Bombay, India, will be glad to exchange Indian stamps for American and other stamps, monograms, scraps, and portraits.

FREE! an unused U. S. Postal, 3rd issue, to all sending 5c for a packet of U. S. stamps worth 5 times 5. Send now, as stock is limited!

If you have any big cents send them to me and I will give highest value.

O. E. KLAPP, Box 257, St. Paris, Ohio.



*This is surprising intelligence. Some believe there are but this number in the whole United States.—Ed.

†We hope it is true.—Ed.

STAMPS ON APPROVAL

at 33 1-3 per cent commission on receipt of reference or deposit. 50 different Mexico, South and Central America, etc., 10c. Address,

HIGHLAND CITY STAMP CO., [ok12
Marlboro, Mass.

This space belongs to the
AMERICAN CARD CO.,
Marlboro, Mass.

10 White Cards with your name } All
5 Fancy Gilt Edge Cards } for
15 Assorted and our Price List } 15c

Send for Sample Copy of the
POST OFFICE,

A Philatelic monthly, edited by A. DAVISON, the well known Philatelic author. Issued reguarly on the 15th of each month.

3000 Copies Guaranteed a Month.

The best advertising medium for stamp dealers; advertising rates on application. [9

POSTOFFICE PUBLISHING CO,
HENRY GREMMEL, BUSINESS MANAGER,
80 NASSAU ST., NEW YORK.

Send for a free sample copy of the
GOLDEN STAR.

Published EVERY month. 8 to 16 pages 10c per year. Circulation 1250 copies Ad rates, 15c per inch. The beginners friend and the collectors companion.

ANDREW J. KIRBY, Editor, Taunton, Mass.

MENTION THIS PAPER when answering ADVERTISEMENTS.

WE ARE NOW PREPARED TO DO ALL KINDS OF BOOK AND

Job Printing.



100 Manilla envelopes, No. 5, 25c.
100 Amber Laid " No. 6, 35c.
100 X White " No. 6 1-2, 35c.

ESTABROOK PRINTING CO., Marlboro, Mass.

ESTABROOK'S
STAMP COLLECTORS' DIRECTORY.

Do you wish to receive many sample copies of papers, price-lists, books catalogues, terms to agents and many other pieces of mail matter? If so, do not fail to have your name in our Stamp Collectors Directory.

YOUR NAME AND ADDRESS INSERTED IN THIS DIRECTORY

FOR ONLY 5 CENTS.

F. B. ESTABROOK
STAMP AND PUBLISHING CO.,
11 Harrison Ave.,
MARLBORO, - - MASS.

OUR SPECIALTY

is the sending out of stamps on approval at wholesale and retail to dealers and collectors. Our sheets contain both common and rare stamps, enabling all classes of collectors to fill up their spaces or make pocket money. Send at once to [10

Columbia Stamp Co.,
Box 441. Hartford, Conn.

FREE!

To any one sending for one of my fine selections of stamps on approval at 50 per cent com., I will allow them to select 10c worth entirely free.

Reference or deposit required. (13

Address: R. M. SPENCER,
NORDHOFF, CAL.

SEND TO

M. A. SWANBECK,

31 N. First St., Kansas City, Kan.
for a sample copy of

THE EAGLE PHILATELIST

Also send him the names of collectors in or near your vicinity. [11

FREE!

5 var. unused Bergedorf stamps to everyone subscribing within 10 days to

THE POSTAGE STAMP.

Monthly; 8 pages; 16 cols.

Subscriptions only 5c per year; 9 numbers guaranteed. Address, [9

STANDARD PRINTING CO.,
Box 478. PENNINGTON, N. J.

ENVELOPES.

500,000 good quality at nearly

HALF PRICE.

We have XX No. 6 Envelopes from 53 cents to 90 cents per 1,000. Envelopes printed at 75 cents per 1000 extra. Send for Price List. (11

Address, DITERS ENVELOPE CO.,
Box 74. NEW HARTFORD, CONN.

APPROVAL SHEETS



at 33 1-3 to 50 per cent. com. Agents wanted in every school in the U. S. Refer- or deposit required. Send at once to

ESTABROOK STAMP AND PUB. CO.,
DEALERS IN U. S. AND FOREIGN STAMPS,
MARLBORO, - - MASS.

BUTLER & SEXTON,

10 WEBBER ST., MALDEN, MASS.

AGENTS WANTED. NO REFERENCE REQUIRED. **50** PER CENT COMMISSION.

Rare stamp to all applying.

PRICE LIST FREE!



STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Old Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 100 assorted rare Mexico, Ceylon, Gulana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33 1-3 per cent com. STANDARD STAMP CO., removed to 923-925 Lasalle St., St. Louis, Mo.

L. M. STAEBLER,

LONDON, ONT., CANADA.

Send me 10c. in unused stamps for postage and I will send you a sample copy of the Canadian Philatelist; also my various lists; sample package of the "London" stamp hinge and 10 var. of unused Canadian and Foreign stamps, alone worth 20c. Mention this paper.

Philatelic Fraud Reporter.

Monthly. Devoted to Stamp Dishonesty 15c per yr. Sample free. Sheets 50 per c. off. GREEN BROS. Stromsburg, Nebr.

FOR ONLY



we will send you 25 fine WHITE CARDS with your name & adress neatly printed.

ESTABROOK PUB. CO. Marlboro, Mass.

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FOR ONLY



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ESTABROOK PUB. CO. Marlboro, Mass.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME I. NUMBER 10.



JANUARY, 1892.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

APPROVAL SHEET AGENTS.

Now is the busy season and the time comes when all can make money, and those wishing to make it should procure the agency of my fine approval sheets which are without exception the best ones in the market and always contain GOOD SELLING STAMPS ONLY, such as new issues, special bargains, etc. at the REGULAR NET MARKET PRICE. I only want good agents (penny agents not wanted), who can furnish good references and guarantee to make returns promptly. I offer the following commissions:

On U. S. Postage Stamps, 20 per cent.
" " Revenue Stamps, 33 1-3 "
" Foreign Postage " 33 1-3 "
" 1c, 2c, 3c, and 5c sheets, 50 "

Any agent remitting $5.00 cash at a time can select 50 cents worth of stamps off my sheets as a premium, and to the best agent remitting the most money during any month I will give a $5.00 album free. The second best a 2.50, and the third best a $1.50.

Send in your application at once with good reference, as I only want a limited number of good agents.

HENRY GREMMEL,
80 NASSAU ST., NEW YORK.

WANTED---Old collections, Rare Stamps, Stamps on Original Letters, etc., etc.

☞ HIGHEST CASH PRICES PAID. ☜

Send for a sample copy of the POST OFFICE, the leading Philatelic Monthly.

NO IMITATION

NOR IMPORTATION IS MY

PACKET NO. 29

Which contains 1,000 different Postage Stamps (no revenues or locals) from all parts of the world, and a $2.50 album for $10.00 post free.

The purchaser may want a better album than the $2.50 edition, and in such a case, I allow him a deduction of that sum from the price of the one he wants.

The contents of this package is far superior to any similar package offered by most other dealers, as all packages are made up in my own office and are not imported from Europe, and contain only good stamps and no trash. Dealers make money on them. Note what one of them says:

Mobile, Aug. 7, 1891.

H. GREMMEL, ESQ., New York City.

Dear Sir: Your packet number 29 has exceeded my expectations in a marked degree, being far superior to the lots which I have bought from other dealers.

Very respectfully yours,
R. L. HEUSTIS.

Dozens of other letters I could publish but this space does not permit it.

Satisfaction guaranteed or money refunded

Every fifth purchaser is presented with a $5 album or postage stamps to the value of $5 if preferred, of their own choice from my approval sheets.

LIST OF PURCHASERS

since our last list in the Post Office:

10. G. KAUFMAN, Jeff. Barracks, Mo.
11. W Donaghoe, Parkersburg, W.Va.
12. C. Wanning, Knoxville, Tenn.
13. I. F. Dingeman, Macasser, D. I.
14. E. H. Clements, 83 South Street, New York City.

New Wholesale and Retail list sent free on application.

HENRY GREMMEL, 80 Nassau St., New York.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., JANUARY, 1892. NO. 10.

SURCHARGES.

THE surcharge when first issued was no doubt intended for legitimate postal purposes only, but of late years through the connivance of villainous post office officials and others, it has been made to play an entirely different part.

In past years the surcharge was used simply for the public convenience, but since the advent of stamp collecting, the post office officials have catered to the collectors or rather dealers than to the non-philatelic public.

For the very reason that the stamp dealer with ready cash stands at hand to gobble up the issue in bulk, which the public would have been many days in buying, the post office officials under the plea that stamps of a certain denomination are required repair to their little back shop printing office and presto! another deluge is sprung upon us.

I do not have a doubt but that there are legitimate surcharges issued at the present day, but I do hold that the "dross" is by far the more prevalent, and to discourage the one evil we must banish all.

What collector has not looked upon the horrible French Colonial surcharges, indulging the thought of how sweet it would be to punch the fellow's head, which held the small turned brain in which it originated? Some of the English Colonial officials deserve the same excellent remedy, as well as others too numerous to mention.

Suffice to say as long as a certain class of collecting cranks call for the aforesaid they will be plentifully supplied, but a good percentage of reasonable philatelists have already halted, and when such an authority as J. Walter Scott sends up a warning voice, it is time to listen to one who knows whereof he speaks.

DIRIGO.

HERE AND THERE.

BY O. E. KLAPP.

OUR neighbors across the Lakes in Canada are somewhat stirred up over Philately. We are very glad that our friends are getting more and more interested in this Science. Yes! I mean Science, for its more than a "hobby."

A prominent Stamp Co. of Toledo is "defunct."

THE Voting Contest in the AMERICAN PHILATELIST AND COLLECTOR is quite a feature, and it being a new idea, is undoubted'y interesting to every reader.

Let every one contribute and vote according to his own judgment for the most prominent Philatelist in America.

•

WELL! Well! Why is it that so many (kid) dealers prefer doing business under the name of some Stamp Co.? They should use their own names and let every one know with whom they are dealing. Inexperienced dealers imagine that the big "Co." brings them customers, but they are mistaken.

•

THE A. P. A. has been discussing the question about the location of the library. New York and Chicago are in the lead but it is more likely that the former will get it as it is the more central.

•

THE new cover which this paper is to have will no doubt improve its appearance and make it it much more attractive, as a paper without a cover is generally looked upon as being second class.

•

THE new stamp paper will soon be published in Cincinnati. I have not yet learned its name.

The well-known Standard Stamp Co., of St. Louis, have something to say to you on the last page. Read it.

PUZZLE CORNER.

J. NEUBAUER, EDITOR,
807 E. 87th St., New York City.

1.

NUMERICAL ENIGMA.

My 1, 4, 3, 2, 6, 8 are populated towns.
My 5, 2, 7, 1 is a metal.
My 8, 1, 6, 7, 3 is a fragrance.
My 1, 6, 7, 3, 8 are pennies.
My all are found in every nation.

2.

TRANSPOSITION.

Ti si veren oto tale to fromer.

3.

DIAMOND.

1, a letter; 2, to be; 3, large; 4, to devour; 5, a letter.

4.

WORD SQUARE.

1, a bewildered look; 2, a cloth for the face; 3, terrible; 4, a boy's nickname; 5, a girl's name.

5.

WORD HALF SQUARE.

1, a voting medium; 2, once more; 3, stored; 4, a cover; 5, not off; 6, a letter.

6.

DIAMOND.

1, a consonant; 2, to tear up earth; 3, a musical instrument; 4, an animal; 5, a letter.

7.

WORD SQUARE.

1, large; 2, a row; 3, to bestow; 4, past; 5, a pipe.

8.

WORD HALF SQUARE.

1, a body for a picture; 2, degree; 3, to eat; 4, myself; 5, a vowel.

COUNT MOZELL.

Answers will appear in Feb. No.

LITERARY.

The "Brooklin Philatelist" has been consolidated with the "Empire State Stamp Journal," which gives the latter a much better appearance.

The "Eastern Philatelist," "Post Office" and "Southern Philatelist" issued extra fine Christmas numbers, each appearing with illuminated covers.

The December number of the "Era" is an exceedingly interesting one, and has a very healthy appearance.

The "Dominion Philatelist" for December is at hand. We should judge from its contents that the condition of the Canadian Philatelic Association is much better than it was reported to be.

The other one from across the border, the "Canadian Philatelist" reports the rival society, the P. S. of C., in a very flourishing condition.

The Christmas number of the "Missour-i Philatelist" is a very good number, but in the future we hope to see less "Heinsberger" matter.

The "Stamp Collectors Companion" although a new one, is already considered one of the best. An excellent feature is the illustration of stamps in colors.

WANTS AND FOR SALE.

Under this heading we will insert small ads. without display for 1-2 cent per word each insertion. Terms, Cash in advance.

Wanted—U. S. Department stamps and envelopes, envelope errors, misstrikes, double-strikes, albinos, etc. 100 different stamps, no trash, many rare, 25c. Stamps on approval at good commission. F. B. ESTABROOK STAMP AND PUBLISHING CO., Marlboro, Mass.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Will X U. S. 1875 newspaper proofs (cardboard) 9, 48, 60, 72, 84 and 96c for U. S. 1847 10c. U. S. to X for same. W. C. White, Topsham, Me.

Six months subscription to this paper for every copy of the October number of the "Post Office" in good condition. F. B. Estabrook Stamp & Publishing Co., Marlboro, Mass.

Will X stamps for coins or Indian relics. T. C. Graham, 139 North Ave., Allegheny, Pa.

I have an unused U. S. postal, 3rd issue, to X for every foreign coin, or will X 15 postals for a 51st edition Scott's Cat. Collectors having any of the above please send them on. O. E. Klapp, Lock Box 259, St. Paris, Ohio.

THE AMERICAN PHILATELIST & COLLECTOR.

A MONTHLY PHILATELIC MAGAZINE.

SUBSCRIPTIONS.

UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

ADVERTISING RATES.

Half inch, 35c; Inch, 50c; Page, $1.00. Discounts for standing ads. on application; ads. less than 1-2 inch, 5c. per line. Reading notices 10c. per line.

PUBLISHED BY

THE F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

Marlboro, Mass.

An X opposite this paragraph signifies that your subscription has expired. Please renew immediately, or the magazine will be discontinued.

EDITORIAL.

WELL, here we are at last, a trifle late we must confess, but in a bran new dress, trimmed in the latest and prettiest fashion, in order that we may appeal to your pocket-books strongly enough to influence you to remit to us a quarter of one of Uncle Sam's silver cart-wheels, which is sufficient to have a copy of one of the newsiest philatelic journals sent to your address once a month for a whole year.

•

We unintentionally neglected to thank Mr. F. Trifet of Boston last month for a copy of his "Galaxy of Music," with which he so kindly favored us. Mr. Trifet is an old time stamp dealer, being well known all over the country.

•

We acknowledge, with many thanks, receipt of an invitation to be present at a banquet commemorating the Sixth Annual Installation of officers of the Chicago Philatelic Society, which occurred January 7th, at the Grand Pacific Hotel. No doubt the boys had a jolly time.

•

The firms of R. R. Bogert & Co., New York, and Durbin & Hanes, Philadelphia, have been consolidated under the name of the Bogert & Durbin Co. The wholesale department is located in New York, while the retail business is carried on at the Philadelphia house.

It is quite the thing, now a days, for dealers to issue their price-lists in the form of a small stamp paper, and the idea is a good one too. The latest we have received comes from La Grange, Ill., called "The Stamp Bulletin." It is a very neat-looking list published by Mr. W. F. Bishop.

•

It is with sincere regret that we notice the condition of the American Philatelic Association. What can be done? Thats the question that many of the leading journals are agitating. Nearly all of them think that something ought to done, but what?

The editor of this paper was on the point of joining the association but perceiving the apparent downfall of the society, neglected to do so. For this reason we do not deem it prudent to be too outspoken in regard to the A. P. A., but do not think that a few remarks will be out of place.

The cause of the derogation we believe may be due to the formation of the numerous so-called national societies. Why not, if they must be organized, make them branches of the A. P. A., an l raise th's society to the highest level and make it one grand association worthy of America and of the support of American collectors?

•

Henry Gremmel's new price-list has come to hand. We have no hesitation in calling it one of the best.

The wholesale list of Mr. Wm. v. d. Wettern, Jr., is another good one containing many bargains for dealers.

•

The fourth auction sale of the S. B. Bradt Company took place Jan. 20, at Cobb's Library, where the stamps were on exhibition previous to the sale. Very likely good prices were realized for Chicago is getting to be quite lively in auction matters, according to all reports.

•

The Western Philatelic Agency have begun the publication of "Our Calendar," published in the interests of their business as often as the occasion demands.

•

The "Eagle Philatelist" issued a special Christmas number this month wh'ch contained a portrait of Mr. W. C. Stone, besides very much readable matter.

•

The AMERICAN PHILATELIST AND COLLECTOR, of Marlboro, Mass., although eight months old, does not yet appear to be much more than an amateur. They have, we should judge from a "Notice" in the Novemb r number, given up the idea of donning a cover.—Philatelic Era.

An amateur? Well, well, every one to his own opinion, but do you really consider us an amateur? As to our cover—what do you think of it, Bro. Jewett?

•

Our Premium Coin Manual, which is advertised on another page, is selling

very rapidly for nearly every one has in his possession at times coins which bear a premium, and sometimes quite a little sum may be made by examining coins that pass through your hands.

•

We are indebted to the Queen City Stamp Co., of Buffalo, N. Y., for a very pretty little Christmas souvenir, with an unused stamp on the back.

•

Mekeel's Address Book has at last put in an appearance. We notice a number of errors and omissions but it is on the whole a very complete work.

•

Our "Puzzle Corner" awakens but little interest in our readers and unless more is shown, we shall dispense with that department, and use the space to better advantage.

•

We were surprised to see a copy of number 2 of the "Philatelic Hus'ler" a few days ago, for we thought it had exhausted itself on its first number. It will not exist much longer, however, as it is hardly possible that it will secure second class rates.

•

We would be pleased to review your paper, Bro. Luhn, but as we only see a copy of the "Southern" about as often as,—well, as often as the "Curiosity Collector" is issued, we are hardly able to do so. When we do receive a copy it is usually marked a "Specimen" which we do not review.

VOTING CONTEST.

This is the last month that we shall publish the coupons, for this contest will be closed next month. All votes must be received on or before Feb. 20th, or they will not be counted.

This month we publish only the names of those having 10 or more votes. The name of every person who has received a vote will be published in our next issue. Contest closes Feb. 20th, at 5 p. m.

J K Tiffany, St Louis	50
C H Mekeel, St Louis	37
Gordon Collins, Kansas City	25
Chas W Peugh, Kossuth, Ind	18
Wm M Stuart, Lawrence, Mass	16
R M Miller, New Chester, Pa	14
John R Hooper, Ottawa, Ont	13
J W Scott, New York	12
F Williams, Boston	11
Walter Thorne, New York	11
Wm A Howe, Marlboro, Mass	10

Entered at P. O. at Marlboro, Mass, as second class matter. April 29, 1891.

FREE! an unused U. S. postal, 3rd issue, to all sending 5c for a packet of U. S. stamps worth 5 times 5 Send now, as stock is limited!

If you have any big cents send them to me and I will give highest value.

O. E. KLAPP, Box 257, St. Paris, Ohio.

FOR 25 CENTS.

Honduras official, 11 var. complete, 1890, at above low price. Salvador, 1890, 9 var. complete 40c. 10 Japan, 5c. 8 Jamaica, 5c. 10 Canada, 5c. 8 entire post cards, including Japan, 6c. 3 diff. Japan post cards, 6c.

Stanton's Stamp Hinges are the best! Die cut, new shape, very adhesive, hold stamp in place better, cheaper as any and still the "Best." Only ten cents per 1000. FREE! Sample of the Philatelic Tribune, now in its 7th year of continuous publication. Send address for copy.

15) *F. J. STANTON,*
Established 17 years. Smyrna, N. Y.

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ok12] Marlboro, Mass.

DONT forget to mention this paper when answering ads. noticed herein.

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HALF PRICE.

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Address, DITERS ENVELOPE CO.,
Box 74. NEW HARTFORD, CONN.

ADDRESS US A POSTAL CARD TO-DAY.



500 PARCELS OF MAIL FREE

Including Sample Books, Novelties, Pictures, Magazines, Letters, Papers, etc., each with your address boldly printed on each wrapper. You will receive more choice reading and heaviest mail of any one at your town. We will also insert your address for twelve months in our **Guaranteed** Directory, that goes whirling daily to Manufacturers and Publishers all over the world; and **500** of your boldly printed and **Gummed** addresses, in two colors, for your personal use to stick on your letters, books, etc.; also Lum Smith's 16-page HERALD, 12 months (regular price alone 50 cents). All free and postpaid to you. Send your address to-day on a postal to

GUMMED ADDRESS CO., 126 S. 8th St., Phila., Pa.

Circular Distributors Wanted Everywhere.

COINS wanted—Old U. S. coins bought for cash. Highest prices paid. $1000 for 1804 dollar; $10 for 1799 cent. Complete list of prices paid (1892 edition) 10c.

E. B. Estabrook & Co., Marlboro, Mass.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.

CONRATH STAMP & PUB. CO.
1234 LaSalle St., St. Louis, Mo.

FREE!

To any one sending for one of my fine selections of stamps on approval at 50 per cent com., I will allow them to select 10c worth entirely free.

Reference or deposit required. (18

R. M. SPENCER, NORDHOFF, CAL.

Send for a free sample copy of the

GOLDEN STAR. [11

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ANDREW J. KIRBY, Editor, Taunton, MASS.



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31 N. First St., Kansas City, Kan.,
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Also send him the names of collectors in or near your vicinity. [11

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3 " Heligoland 18 "	1.44
3 " Hamburg, Env. 7 "	.63
3 " Hamburg, 1 1-4 and 2 1-2, 4 "	.28
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200 Stamps to sell at 1 cent each,	2.00
100 Stamps to sell at 2 cents each,	2.00
200 Central and South American stamps will retail for at least	5.00
	$22.19

The entire lot will be sent on receipt of $ 5.00.

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C. L. MOREAU,

122 WEST 48TH STREET,

New York City.

SCOTT STAMP AND COIN CO., Ltd.,

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LARGEST DEALERS IN THE WORLD IN POSTAGE STAMPS AND COINS.

THE TENTH EDITION

OF THE

International

Postage Stamp Album

is now ready.

Prices same as before, although the book now contains 380 pages and is far superior to any previous editions.

Prices.—$1.50, $2.50, $3.50, $5.00, $7.50, $12.00, $17.00, $20.00, $25.00.

THE 52ND EDITION

of our Standard Postage Stamp Catalogue will be ready on or about December 15th and will be better than ever before.

PRICE, - - - - 33c. POST FREE.

For full particulars of our albums, catalogues and other publications, send for our FREE illustrated 40 PAGE PRICE LIST.

In answering this adv. mention the AMERICAN PHILATELIST AND COLLECTOR.

THE STANDARD STAMP CO.,

H. FLACHSKAMM, PRESIDENT AND MANAGER; member Am. Phil. Ass'n. No. 578; Internationaler Phil. Verein Dresden, No. 1508; Bayrischer Phil. Verein Munich, No. 92; Int. Postw. Haendler Verein Berlin, No. 70; National Stamp Dealers' Ass'n, No. 3, etc. LOUIS FLACHSKAMM, Sec'y.

Importers of and Dealers in

FOREIGN AND U. S. STAMPS FOR COLLECTIONS,

923-925 LA SALLE STREET, ST. LOUIS, MO., U. S. A.

THE STANDARD STAMP CO. of St. Louis begs to notify all collectors and dealers in stamps that they carry the most complete stock of Stamps, Albums, etc., in America.

THE STANDARD STAMP CO. is known to sell stamps and everything in the line of stamp collecting at LOWER prices than any other firm in the world.

THE STANDARD STAMP CO. sends fine stamps on approval (wholesale and retail) and allows a very liberal discount besides low prices.

THE STANDARD STAMP CO. sends, POST FREE, a sixteen-page retail and a sixteen-page wholesale price list, to any address. YOU SHOULD SEND FOR ONE.

THE STANDARD STAMP CO. wants correspondents in every country in the world, who are willing to furnish them with NEW ISSUES.

THE STANDARD STAMP CO. wants one reliable person in every locality to act as agent for their goods. GOOD COMMISSION ALLOWED.

THE STANDARD STAMP CO. wishes to BUY for CASH, all kinds of scarce stamps, good OLD collections, all kinds of common stamps, provided they are offered in large quantities, government remainders and dealers' stocks, for which they are willing to pay as good prices as could be obtained from anyone.

THE STANDARD STAMP CO. wishes to SELL some stamps, and calls your attention to their various offers in their price lists and advertisements.

THE STANDARD STAMP CO. is quite sure that if you are a true stamp collector and in need of any Stamps, Albums, etc., at all, you will not hesitate a moment to give them a share of your patronage,

THE STANDARD STAMP CO. KNOWS that if you give them a fair trial you will deal with them hereafter.

Address all letters to

THE STANDARD STAMP CO.,

923-925 LA SALLE STREET, ST. LOUIS, MO., U. S. A.

• 1000 U. S. $1.50. •

WE have a fine lot of U. S. Stamps for sale now at the rate of $1.50 per 1000. This assortment includes stamps from 1851, 1857, 1861, 1868, 1869, 1872, 1875, 1882, 1887, 1888 and 1889, all obsolete, adhesives and envelopes; also Department, Revenue, Match and Medicine Stamps, Unpaid, Special Delivery, etc. From 60 to 80 different varieties guaranteed in each 1000.

Every packet contains also a 90c. Stamp of 1872 issue, a 90c. Treasury Department and a rare 30c. brown of 1888 issue. Every one of these packets contains some very good stamps.

Price of above, post free, only $1.50.

NOTE.—We will add to the above (as long as they may last), to every packet sold, one rare 90c. purple U. S. Stamp of 1888 issue, which are now very scarce and desirable.

Address at once before they are all gone:

THE STANDARD STAMP CO.,

923-925 La Salle St., - St. Louis, Mo.

To Whom it may Concern.

We make a specialty of fine APPROVAL SHEETS on which we allow from 33⅓ to 50 per cent. commission, according to kind of stamps and amount remitted. Every agent sending us $1.00 or more at one time from sheets will get a rare stamp FREE as a PREMIUM valued at from 15c. up to $3.00, according to amount remitted. Our sheets contain from 6000 to 8000 varieties all the time, and are priced at Catalogue prices, none any higher. If you are agent for some firm and may be not quite satisfied as to prices, discounts, prompt attention, etc., we respectfully ask you to send for our sheets as a TRIAL; we are sure that you will patronize our house thereafter. We also put up the CHEAPEST and BEST PACKETS in this country, as thousands of testimonials will testify; we allow a liberal commission on most of them, if sales amount to $5.00 or more at one time. Please send for our price-lists, FREE, and reference for our sheets. If you give us but one trial we know that you will be our permanent customer.

Yours Respectfully,

THE STANDARD STAMP CO.

H. FLACHSKAMM, Prest.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME I. NUMBER 11.



FEBRUARY, 1892.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

APPROVAL SHEET AGENTS.

Now is the busy season and the time comes when all can make money, and those wishing to make it should procure the agency of my fine approval sheets which are without exception the best ones in the market and always contain GOOD SELLING STAMPS ONLY, such as new issues, special bargains, etc. at the REGULAR NET MARKET PRICE. I only want good agents (penny agents not wanted), who can furnish good references and guarantee to make returns promptly. I offer the following commissions:

On U. S. Postage Stamps, 20 per cent.
" " Revenue Stamps, 33 1-3 "
" Foreign Postage " 33 1-3 "
" 1c, 2c, 3c, and 5c sheets, 50 "

Any agent remitting $5.00 cash at a time can select 50 cents worth of stamps off my sheets as a premium, and to the best agent remitting the most money during any month I will give a $5.00 album free. The second best a 2.50, and the third best a $1.50.

Send in your application at once with good reference, as I only want a limited number of good agents.

HENRY GREMMEL,
80 NASSAU ST., NEW YORK.

WANTED---Old collections, Rare Stamps, Stamps on Original Letters, etc., etc.

☞ HIGHEST CASH PRICES PAID. ☜

Send for a sample copy of the POST OFFICE, the leading Philatelic Monthly.

NO IMITATION

NOR IMPORTATION IS MY

PACKET NO. 29

Which contains 1,000 different Postage Stamps (no revenues or locals) from all parts of the world, and a $2.50 album for $10.00 post free.

The purchaser may want a better album than the $2.50 edition, and in such a case, I allow him a deduction of that sum from the price of the one he wants.

The contents of this package is far superior to any similar package offered by most other dealers, as all packages are made up in my own office and are not imported from Europe, and contain only good stamps and no trash. Dealers make money on them. Note what one of them says:

Mobile, Aug. 7, 1891.

H. GREMMEL, ESQ., New York City.

Dear Sir: Your packet number 29 has exceeded my expectations in a marked degree, being far superior to the lots which I have bought from other dealers.

Very respectfully yours,
R. L. HEUSTIS.

Dozens of other letters I could publish but this space does not permit it.

Satisfaction guaranteed or money refunded

Every fifth purchaser is presented with a $5 album or postage stamps to the value of $5 if preferred, of their own choice from my approval sheets.

LIST OF PURCHASERS

since our last list in the Post Office:

10. G. KAUFMAN, Jeff. Barracks, Mo.
11. W Donaghoe, Parkersburg, W.Va.
12. C. Wanning, Knoxville, Tenn.
13. I. F. Dingeman, Macasser, D. I.
14. E. H. Clements, 83 South Street, New York City.

New Wholesale and Retail list sent free on application.

HENRY GREMMEL, 80 Nassau St., New York.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., FEBRUARY, 1892. NO. 11.

TIFFANY, 104.

THE A. P. A. PRESIDENT, MR. JOHN K. TIFFANY OF ST. LOUIS, WINS OUR VOTING CONTEST FOR THE MOST POPULAR PHILATELIST IN AMERICA BY A MAJORITY OF 51 VOTES. C. H. MEKEEL COMES NEXT WITH 53 VOTES.

OUR Voting Contest which was begun several months ago, has been brought to a close; of the large number of coupons circulated, 417 have been returned to us, of which number Mr. Tiffany has received one-fourth, and it is with much pleasure that we present to him the Album which we promised to the Most Popular Philatelist in America.

List of Votes Cast.

JOHN K. TIFFANY,	**104**
C. H. MEKEEL, St. Louis,	53
C W Peugh, Kossuth, Ind	26
R M Miller, New Chester, Pa	25
Gordon Collins, Kansas City, Mo	25
John R Hooper, Ottawa, Ont	16
Wm M Stuart, Lawrence, Mass	16
W A Howe, Marlboro, Mass	12
J W Scott, New York	12
Walter Thorne, New York	12
Fred Williams, Boston	12
R L Wheeler, Lowell, Mass	10
H E Deats, Flemington, N J	9
Guy W Green, Stromsburg, Nebr	7
Jas J Hailey, Nashville, Tenn	7
Harry F Kantner, Reading, Pa	7
Jacob A Hoefer, Jersey City, N J	6
John Holt, Frankford, Pa	6
Edw B Heineman, San Francisco	5
Vincent Baitzell, Frankford, Pa	4
Albert Schiff, New York	4
W H Bruce, Hartford, Conn	3
Ph Conrath, St Louis	3
C B Corwin, New York	3
E R Heiberg, La Crosse, Wis	3
M F Walton, Philadelphia	3
Ralph Ashcroft, Brooklin, N Y	2
Carl O Bergquist, Chicago	2
Henry Clotz, New York	2
Gustav Helm, Jr, Philadelphia	2
G J Luhn, Charleston, S C	2
Chas M Mitchell, Butler, Pa	2
E B Sterling, Trenton, N J	2
P B Hawk, East Branch, N Y	1
Edw W Heusinger, San Antonio	1
H F Ketcheson, Belleville, Ont	1
L Maudat, Effingham, Ill	1
Joe F Moreland, New Richmond, O	1
H A Proctor, Marlboro, Mass	1
P T Schumann, Stapleton, N Y	1
J S Smith, Oak Park, Ill	1
W W Story, E Cambridge, Mass	1
F Trifet, Boston	1

PHILATELY AND THE WORLD'S FAIR.

WE do not desire to throw cold water on any of the grand projects that beleaguer the souls of the great philatelists of modern times, who save collectors so much trouble by telling them what they must do to conform to Philatelic orthodoxy, but we do just think that the projective plans of what a mighty spread Philately is going to make at the Windy City in 1893, is, to say the least, somewhat premature.

The Exhibition is to be, like all other Exhibitons, an Exposition of the arts and industries of all nations, and not a Museum of curiosities and antiquities, and under the circumstances, we very much doubt whether a collection of stamps or of anything else, will be regarded as entitled to a showing in the Exhibition.

If stamps are admitted, coins, which as far as curiosity is concerned, are a good deal more of an attraction than stamps, will of necessity have to be provided for, and the coin trade is of quite as much importance to the community as the stamp business.

At the Centennial Exhibition in 1876, no "collections" of stamps or of anything else were admitted. Scott's exhibit of some pages of his Album with stamps arrayed thereon, was only admitted in with the Book Trade Exhibit, on account of the fact that the Album was a book.

The Bank Note Companies exhibited specimens of their work, among which Postage Stamps were here and there displayed.

The U. S. Post Office exhibited not only its stamps, but the Envelope making machine was at work, making stamped envelopes, and was a good deal more of an attraction than the frames with stamps in them.

The U. S. Treasury Department exhibited specimens of all the Bank Notes, Bonds, and Revenue Stamps, over which a Marine with fixed bayonet very properly stood guard.

The Canadian Government exhibited its Law Stamps, Weight and Measure, and Tobacco Stamps in the Canadian Department. A Buenos Ayres lithographer showed specimens of his work, among which were some Buenos Ayres revenue stamps. One Thrum, a Honolulu stationer, had sets of Hawaiian stamps (the portrait series) for sale, but no "collections" either of stamps, coins, autographs birds' eggs, or any of the fads so dear to the collectoral heart, were anywhere to be found in the Exhibition.

A New York schoolmaster (one Casey) some months before the opening of the Exhibition, managed to obtain specimens of medicine stamps from some of the patent medicine venders, by stating that he had been "requested" by the Commissioners of the Exhibition to exhibit his collection of stamps therein, a fact which the Pres-

ident of the Commission very promptly denied.

Under the circumstances we think the likelihood of a "collection" being accorded space in the Columbian Exposition is, to say the least, doubtful, and the action taken already is much too premature.

THE IGNORENCE OF THE GENERAL PUBLIC REGARDING POSTAL ISSUES AND LAWS.

WILL R. WINCH.

IT is strange how many mistakes, people, who claim to be well read, make regarding the postal issues. I once read a story by an author, or perhaps I should say authoress, who has an article in one of the leading weeklies almost every issue, when I was surprised to see a reference to a United States twenty-five cent stamp.

As I had never seen one, I thought my education had been neglected. I took out my catalogue and hunted through all the issues to find a twenty-five cent stamp, but of course failed to discover one.

I have now in my possession a postal card with a notice on the address side, requesting the card to be returned to writer if not delivered in ten days.

A friend of mine mailed about two hundred papers, and put a one cent stamp half on the wrapper and half on the paper, thus making the papers first class matter. Luckily his name was on the wrappers, and the whole lot was returned to him.

I once watched the registration window for fifteen minutes and heard five out of the eleven persons who came there, told to put their name in the upper left hand corner.

The most common and least excusable of all the mistakes made, is in getting the mail classes mixed and sending out first class matter as second class. In my own correspondence I have had to pay many "postage dues." If some philanthropist, who doubly wishes to benefit mankind, would distribute copies of the United States Postal Guide, he would most surely accomplish his object.

CONTEMPORARIES.

The "Eagle Philatelist" now appears with an engraved cover, which adds greatly to its appearance.

The February number of the "Coin and Stamp" comes promptly to hand. Miss C. Carrie Morriss is Philatelic Editor.

The "Monthly Visitor," although not a stamp journal, has a Philatelic department edited by C. W. Small.

February "Plain Talk" contains an excellent portrait of Mr. R. R. Bogert of the Bogert and Durbin Company.

F. E. BURT.

THE
AMERICAN PHILATELIST & COLLECTOR.
A MONTHLY PHILATELIC MAGAZINE.

SUBSCRIPTIONS.

UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

ADVERTISING RATES.

Half inch, 35c; Inch, 50c; Page, $1.00. Discounts for standing ads. on application; ads. less than 1-2 inch, 5c. per line. Reading notices 10c. per line.

PUBLISHED BY

THE F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBORO, MASS.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

An X opposite this paragraph signifies that your subscription has expired. **Please renew** immediately, or the magazine will be discontinued.

EDITORIAL.

OUR cover has a different hue this month, for we believe there is nothing like variety. We received a number of complimentary notices concerning it this month from the philatelic press, in return for which we extend our thanks.

We somewhat impatiently awaited the appearance of the January number of the "Philatelic Journal of Great Britain," which was to contain the "Philatelic Review of Reviews." It appeared promptly as usual, with an excellent, impartial review, but for all that we cannot see that it comes so very far ahead of that conducted by a Yankee comtemporary of ours "way down in Maine."

A new publication is announced to appear about March 1st, from Peterborough, Ont. It is to be called the "Philatelic Advertiser," and will contain nothing but stamp advertisements. C. S. McKee, Publisher, Box 274.

We have seen many fine price-lists during the present season, but that of the Standard Stamp Co., St. Louis, eclipses all others, being the finest that has yet been laid on our table. Read their ad. on the last cover page and profit thereby.

The Queen City Stamp Co. offer, on the next page, a genuine bargain in type for $15.00. Any person hav- that amount could not make a better investment.

We have received a communication from Mr. Roy F. Green, publisher of the "Spy Glass," in which he states that his paper will hereafter be published as a strictly Philatelic magazine. Shake, Bro. G.! Here's luck!

In our Exchange Department last month we inserted a notice offering a six months subscription to this paper for every copy of the October number of the "Post Office." The manner in which they came pouring in upon us seems to indicate that the A. P. & C. is quite valuable as an advertising medium. Don't send us any more copies of the "Post Office"; we have already many more than we care for.

If you wish to receive stamps on approval send to Lubrecht Bros. for a trial lot. See ad. on another page.

Have you answered the Conrath Stamp and Pub. Co.'s ad.? You'll find it on the seventh page. Remember to mention this paper when answering advertisements.

The Mound City Stamp Co. has gone under, with liabilities over $8000 and no assets. Of course the "Stamp Collector's Companion" will be discontinued. We are sorry to lose such an interesting magazine, and again is the Chicago Philatelic Society left without an official organ.

How does the result of our Voting Contest strike you? We believe that the Album has gone to the right man, to THE MOST POPULAR PHILATELIST IN AMERICA, MR. JOHN K. TIFFANY.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

500 Cigarette Cards for Stamps. AM. PHIL. AND COLLECTOR from No. 3 to date for U. S. stamps. Numbers 1 and 2 of Volume VII "Eastern Philatelist" wanted. Wm. Evers, 2627 Madison St., St. Louis, Mo.

To exchange: Philatelic papers for stamps. Ernest Schiele, 707 Wood St., Philadelphia, Pa.

Foreign Collectors — Send me 500 or more common stamps of your country and receive same number of American stamps. F. E. Burt, 11 Harrison Ave. Marlboro, Mass.

Any one sending me five or more foreign postal cards will receive twice that many U. S. cards in as good condition; foreign envelopes cut square X on same conditions. Walter G. Mullen, Madelia, Minn.

4 var. War envelopes, cut square, unused, to X for Interior 24c unused. 50 different philatelic papers for Justice 10c or 12c unused. U. S. to X for same. W. C. White, Topsham, Me.

TYPE $35.00 FOR $15.00 TYPE

The following 14 fonts of Job and Fancy Type, and Printers Materials, which cost $35.00 NET for sale in one lot for **ONLY $15.00.**

	COST.
1 20 lb. font of 12-point (Pica) Roman body type in 2 full size news cases, BRAND NEW, used only once, cost with cases,	$10.00
13 fonts of display type, ranging in sizes from 6-point to 22-point, and including plain, fancy and job type. Five of these fonts are BRAND NEW. These 13 fonts are in 10 type cases, and cost, with ases, $23.50.	23.50
1 10-inch Chandler and Price composing stick, NEW,	1.00
1 small lot of leads, reglets, ornaments, dashes, etc.,	.50
Total Cost, $53.00.	

FOR SALE FOR ONLY $15.00. A RARE CHANCE FOR SOME WIDE AWAKE YOUNG MAN.

A good opportunity to enlarge some amateur printing office at a SMALL COST.

ADDRESS,

QUEEN CITY STAMP CO.

140 Madison St.,

BUFFALO, - - N. Y.

In answering this adv. mention the AMERICAN PHILATELIST AND COLLECTOR.

If you wish a present in stamps, and a catalogue free—address

LUBRECHT BROS.,
966 Bedford Ave.,
BROOKLYN, N. Y.

We can now offer you the best approval sheets in both—

QUALITY AND PRICE.

DONT forget to mention this paper when answering ads. noticed herein.

ONE ALUMINUM SOUVENIR, worth 10c and our interesting magazine 6 months only 10c. [13x
THE NORTH STAR, Midway, Minn.

WANTED.

All kinds of good U. S. stamps, old money of all kinds, old newspapers in fact any relic of historical value. Old engravings of historical events especially desired. [12s
E. R. ALDRICH, Benson, Minn.
Refers to Swift Co. Bank and Bank of Benson.

1000 PERFORATED stamp hinges post free 10c. 3000 for 25 cents.
Address,
ESTABROOK & Co., Marlboro, Mass.

FREE!

To any one sending for one of my fine selections of stamps on approval at 50 per cent com., I will allow them to select 10c worth entirely free.
Reference or deposit required. (18
R. M. SPENCER, NORDHOFF, CAL.

FOR 25 CENTS.

Honduras official, 11 var. complete, 1890, at above low price. Salvador, 1890, 9 var. complete 40c. 10 Japan, 5c. 8 Jamaica, 5c. 10 Canada, 5c. 8 entire post cards, including Japan, 6c. 3 diff. Japan post cards, 6c.

Stanton's Stamp Hinges are the best! Die cut, new shape, very adhesive, hold stamp in place better, cheap as any and still the "Best." Only ten cents per 1000. FREE! Sample of the Philatelic Tribune, now in its 7th year of continuous publication. Send address for copy.
12) *F. J. STANTON,*
Established 17 years. Smyrna, N. Y.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.
CONRATH STAMP & PUB. CO.
1334 LaSalle St., St. Louis, Mo.

WE ARE NOW PREPARED TO DO ALL KINDS OF BOOK AND

Job Printing.



100 Business cards, assorted colors, with your name, business and address printed, postpaid for 30c. Same on white cards, 35c. Same on white envelopes, 35c. Write for our prices.
F. B. Estabrook & Co., Marlboro, Mass.

ENVELOPES.

500,000 good quality at nearly

HALF PRICE.

We have XX No. 6 Envelopes from 53 cents to 90 cents per 1,000. Envelopes printed at 75 cents per 1000 extra. Send for Price List. (11
Address, DITERS ENVELOPE CO.,
Box 74. NEW HARTFORD, CONN.

BARGAINS IN
U. S. DEPARTMENT STAMPS.
10 varieties above, Used and Unused, (catalogued over $2.00) for $1.00. [ok12
H. F. DUNKHORST,
1005 7th St., N. W.,
WASHINGTON, D. C.

Send for a free sample copy of the
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ANDREW J. KIRBY, Editor, Taunton, Mass.

SEND TO
M. A. SWANBECK,
31 N. First St., Kansas City, Kan.,
for a sample copy of
THE EAGLE PHILATELIST
Also send him the names of collectors in or near your vicinity.

Oh, Say Petey.
I have something AWFUL NICE that I usually charge 15c. for. If you will send me your name on a postal card I will send you a piece of it for nothing. Its nice! GUY W GREEN,
Stromsburg, Nebr.

FOR ONLY


we will send you 25 fine WHITE CARDS with your name & address neatly printed.
ESTABROOK PUB. Co. Marlboro, Mass.



FREE!
8 Rare stamps free to every one sending for a selection of our fine approval sheets at 33 per cent commission.
F. B. Estabrook & Co.,
Marlboro, Mass.

DONT forget to mention this paper when answering ads. noticed herein.



STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Old Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 100 assorted rare Mexico, Ceylon, Guiana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33 1-3 per cent com. STANDARD STAMP CO., removed to 223-225 Lasalle St., St. Louis, Mo.

COINS wanted—Old U. S. coins bought for cash. Highest prices paid. $1000 for 1804 dollar; $10 for 1799 cent. Complete list of prices paid (1892 edition) 10c.
F. B. Estabrook & Co., Marlboro, Mass.

We have on hand several $1.50 Ninth Edition
International
POSTAGE STAMP ALBUMS,
and to clear them out we have decided to sell them at nearly
Half Price.
Price postpaid 90 cents.
Order at once before they are all sold.
ESTABROOK & Co., Marlboro, Mass.

STAMPS ON APPROVAL
at 33 1-3 per cent. com. Send for a trial lot; sure to please. 100 diff. 10c. 25 ass't India, 6c. 75 diff. Mexico, etc. 8c. 1000 perf. stamp hinges 10c.
HIGHLAND CITY STAMP CO.,
ok12] Marlboro, Mass.

ADDRESS U3 A POSTAL CARD TO-DAY.


500 PARCELS OF MAIL FREE
Including Sample Books, Novelties, Pictures, Magazines, Letters, Papers, etc., each with your address boldly printed on each wrapper. You will receive more choice reading and heaviest mail of any one at your town. We will also insert your address for twelve months in our Guaranteed Directory, that goes whirling daily to Manufacturers and Publishers all over the world; and 500 of your boldly printed and Gummed addresses, in two colors, for your personal use to stick on your letters, books, etc.; also Lum Smith's 16-page HERALD, 12 months (regular price alone 50 cents). All free and postpaid to you. Send your address to-day on a postal to
GUMMED ADDRESS CO., 120 S. 8th St., Phila., Pa.
Circular Distributors Wanted everywhere.

SCOTT STAMP AND COIN CO., Ltd.,

12 EAST 23RD ST., NEW YORK, N. Y.

LARGEST DEALERS IN THE WORLD IN POSTAGE STAMPS AND COINS.

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Prices same as before, although the book now contains 380 pages and is far superior to any previous editions.

Prices.—$1.50, $2.50, $3.50, $5.00, $7.50, $12.00, $17.00, $20.00, $25.00.

THE 52ND EDITION

of our Standard Postage Stamp Catalogue will be ready on or about December 15th and will be better than ever before.

PRICE, - - - - 33c. POST FREE.

For full particulars of our albums, catalogues and other publications, send for our FREE illustrated 40 PAGE PRICE LIST.

In answering this adv. mention the AMERICAN PHILATELIST AND COLLECTOR.

THE STANDARD STAMP CO.,

H. FLACHSKAMM, PRESIDENT AND MANAGER; member Am. Phil. Ass'n. No. 578; Internationaler Phil. Verein Dresden, No. 1508; Bayrischer Phil. Verein Munich, No. 92; Int. Postw. Haendler Verein Berlin, No. 70; National Stamp Dealers' Ass'n, No. 3, etc. LOUIS FLACHSKAMM, Sec'y.

Importers of and Dealers in

FOREIGN AND U. S. STAMPS FOR COLLECTIONS,

923-925 LA SALLE STREET, ST. LOUIS, MO., U. S A.

THE STANDARD STAMP CO. of St. Louis begs to notify all collectors and dealers in stamps that they carry the most complete stock of Stamps, Albums, etc., in America.

THE STANDARD STAMP CO. is known to sell stamps and everything in the line of stamp collecting at LOWER prices than any other firm in the world.

THE STANDARD STAMP CO. sends fine stamps on approval (wholesale and retail) and allows a very liberal discount besides low prices.

THE STANDARD STAMP CO. sends, POST FREE, a sixteen-page retail and a sixteen-page wholesale price list, to any address. YOU SHOULD SEND FOR ONE.

THE STANDARD STAMP CO. wants correspondents in every country in the world, who are willing to furnish them with NEW ISSUES.

THE STANDARD STAMP CO. wants one reliable person in every locality to act as agent for their goods. GOOD COMMISSION ALLOWED.

THE STANDARD STAMP CO. wishes to BUY for CASH, all kinds of scarce stamps, good OLD collections, all kinds of common stamps, provided they are offered in large quantities, government remainders and dealers' stocks, for which they are willing to pay as good prices as could be obtained from anyone.

THE STANDARD STAMP CO. wishes to SELL some stamps, and calls your attention to their various offers in their price lists and advertisements.

THE STANDARD STAMP CO. is quite sure that if you are a true stamp collector and in need of any Stamps, Albums, etc., at all, you will not hesitate a moment to give them a share of your patronage.

THE STANDARD STAMP CO. KNOWS that if you give them a fair trial you will deal with them hereafter.

Address all letters to

THE STANDARD STAMP CO.,

923-925 LA SALLE STREET, ST. LOUIS, MO., U. S. A.

1000 U. S. $1.50.

WE have a fine lot of U. S. Stamps for sale now at the rate of $1.50 per 1000. This assortment includes stamps from 1851, 1857, 1861, 1868, 1869, 1872, 1875, 1882, 1887, 1888 and 1889, all obsolete, adhesives and envelopes; also Department, Revenue, Match and Medicine Stamps, Unpaid, Special Delivery, etc. From 60 to 80 different varieties guaranteed in each 1000.

Every packet contains also a 90c. Stamp of 1872 issue, a 90c. Treasury Department and a rare 30c. brown of 1888 issue. Every one of these packets contains some very good stamps.

Price of above, post free, only $1.50.

NOTE.—We will add to the above (as long as they may last), to every packet sold, one rare 90c. purple U. S. Stamp of 1888 issue, which are now very scarce and desirable.

Address at once before they are all gone:

THE STANDARD STAMP CO.,

923-925 La Salle St., - St. Louis, Mo.

To Whom it may Concern.

We make a specialty of fine APPROVAL SHEETS on which we allow from 33⅓ to 50 per cent. commission, according to kind of stamps and amount remitted. Every agent sending us $1.00 or more at one time from sheets will get a rare stamp FREE as a PREMIUM valued at from 15c. up to $3.00, according to amount remitted. Our sheets contain from 6000 to 8000 varieties all the time, and are priced at Catalogue prices, none any higher. If you are agent for some firm and may be not quite satisfied as to prices, discounts, prompt attention, etc., we respectfully ask you to send for our sheets as a TRIAL; we are sure that you will patronize our house thereafter. We also put up the CHEAPEST and BEST PACKETS in this country, as thousands of testimonials will testify; we allow a liberal commission on most of them, if sales amount to $5.00 or more at one time. Please send for our price-lists, FREE, and reference for our sheets. If you give us but one trial we know that you will be our permanent customer.

Yours Respectfully,

THE STANDARD STAMP CO.

H. FLACHSKAMM, Prest.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME I. NUMBER 12.



MARCH, 1892.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

APPROVAL SHEET AGENTS.

Now is the busy season and the time comes when all can make money, and those wishing to make it should procure the agency of my fine approval sheets which are without exception the best ones in the market and always contain GOOD SELLING STAMPS ONLY, such as new issues, special bargains, etc. at the REGULAR NET MARKET PRICE. I only want good agents (penny agents not wanted), who can furnish good references and guarantee to make returns promptly. I offer the following commissions:

On U. S. Postage Stamps, 20 per cent.
" " Revenue Stamps, 33 1-3 "
" Foreign Postage " 33 1-3 "
" 1c, 2c, 3c, and 5c sheets, 50 "

Any agent remitting $5.00 cash at a time can select 50 cents worth of stamps off my sheets as a premium, and to the best agent remitting the most money during any month I will give a $5.00 album free. The second best a 2.50, and the third best a $1.50.

Send in your application at once with good reference, as I only want a limited number of good agents.

HENRY GREMMEL,
80 NASSAU ST., NEW YORK.

WANTED---Old collections, Rare Stamps, Stamps on Original Letters, etc., etc.

☞ HIGHEST CASH PRICES PAID. ☜

Send for a sample copy of the POST OFFICE, the leading Philatelic Monthly.

NO IMITATION

NOR IMPORTATION IS MY

PACKET NO. 29

Which contains 1,000 different Postage Stamps (no revenues or locals) from all parts of the world, and a $2.50 album for $10.00 post free.

The purchaser may want a better album than the $2.50 edition, and in such a case, I allow him a deduction of that sum from the price of the one he wants.

The contents of this package is far superior to any similar package offered by most other dealers, as all packages are made up in my own office and are not imported from Europe, and contain only good stamps and no trash. Dealers make money on them. Note what one of them says:

Mobile, Aug. 7, 1891.
H. GREMMEL, ESQ., New York City.
Dear Sir: Your packet number 29 has exceeded my expectations in a marked degree, being far superior to the lots which I have bought from other dealers.
Very respectfully yours,
R. L. HEUSTIS.

Dozens of other letters I could publish but this space does not permit it.

Satisfaction guaranteed or money refunded

Every fifth purchaser is presented with a $5 album or postage stamps to the value of $5 if preferred, of their own choice from my approval sheets.

LIST OF PURCHASERS

since our last list in the Post Office:

10. G. KAUFMAN, Jeff. Barracks, Mo.
11. W Donaghoe, Parkersburg, W.Va.
12. C. Wanning, Knoxville, Tenn.
13. I. F. Dingeman, Macasser, D. I.
14. E. H. Clements, 83 South Street, New York City.

New Wholesale and Retail list sent free on application.

HENRY GREMMEL, 80 Nassau St., New York.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. I. MARLBORO, MASS., MARCH, 1892. NO. 12.

THE POST OFFICE IN TURKEY.

A TURBANED OTTOMAN, approaching the pigeon-hole of the Post Office, bows repeatedly to the Official, and laying his right hand on his breast, exclaims:

"May the noble morning be fortunate to you, sir!"

Official, returning the salutation, enquires:

"What is your pleasure?"

"Thy servant desires a few stamps, postage stamps, in order to send letters to Europe. My son, Abdullah Effendi, glass merchant, of Ak Serai, has travelled to London, and his family wishes to write to him. I myself, indeed, do not possess the accomplishment of writing; but a grandson of my first wife's great uncle, the great pipe-bowl manufacturer of Tophane, is master of that art, and he will pen the epistle for us."

"Very good, how many stamps do you want, sir?"

"Ah, my jewel, how many do I require? One, I suppose, will not be sufficient, for he will not return yet for four weeks; so give me two."

"Very good, here they are, 2 1-2 piastres."

"What is it thou sayest, my lamb? 2 piastres is what I used to give some years back when Abdullah was previously in London."

"Wait, it was quite right, Effendim, but since then the fee has been altered and the price is now greater."

"Is it so, apple of my eye? The price is greater! Alas! Alas!"

Herewith the Turk pulls out a roll of notes, on seeing which the official exclaims:

"No, my diamond, no! We take no paper money here; you must pay in silver."

"Eh, what! You take no paper? Why not? Surely it is good money of the Padishah in whose realm you are! Well, well, I will give you hard money; I have with me some copper."

"No, Effendim, we do not take copper money either; you must pay in silver."

"Silver! By my head, I have none! Do me the kindness of taking copper, I will pay agio."

"Impossible, I am not allowed."

"Well, what am I to do?"

"Go to the money changer in the corner."

"Ah me, it is very hot, wont you really take copper?"

"I cannot under any circumstances."

"Very well, here is silver."

"Thanks."

This part of the business being concluded, the Turk asks:

"When will the letter be sent off?"

"When do you intend to write it?"

"Oh to-day, as soon as I get back from the fish-market."

"Then it will be sent in the morning if you bring it before 2 o'clock this afternoon."

"Excellent! When will the answer come back?"

"Well, Effendim, that will depend on when your son posts his reply."

"Writes his reply, my lamb! Why what are you thinking of? He will do it at once, of course; do you think he will keep his father waiting?"

"Very well, in that case the answer will come in ten or twelve days."

"Good bye! May Allah lengthen thy shadow, my heart!"

It must be allowed that the Turks are a ceremonious race, but a very leisurely one indeed. J. M.

The fifth auction sale of the S. B. Bradt Company occurs on the 23 and 24 of this month. It comprises the collection of Mr. Mathews, of London, and will no doubt be a complete success like their former sales.

PHIL'S EXPERIENCE WITH A STAMP DEALER.

BY PHIL. A. TELIC.

ONE pleasant afternoon, about the middle of March, having no particular object in view, I determined to run down to the City and visit a few of the prominent stamp dealers there.

Accordingly I purchased a ticket, and was soon being whirled rapidly toward my destination. Before starting out, I had prepared a list of the persons on whom I intended to call, and now I became deeply engrossed in studying the addresses and wondering what sort of a reception I would receive.

The first name on the list was R. U. Rare, 10 Exchange Place, which, after a short search, I discovered to be a large brick building, full of all kinds of small offices, with the stamp merchant's apartment on the top floor. This latter position I have found to be a favorite position for persons dealing in stamps, for the stamp business is acknowledged a *lofty* vocation.

Mr. Rare was not in, but a placard tacked on the door stated that he would return at 7 p. m. As it was then but 3 o'clock, I resolved to call later and turned my steps toward the establishment of I. M. Wove & Co., Watermark St.

This place turned out to be a huge boarding house and the servant girl who answered my summons informed

me that Ikey Wove was not at home, but that he could be found at Mr. Small's shoe store on the next street.

The next dealer for whom I set out turned out to be a fourteen year old school-boy, who had about as much knowledge of stamps as the average counterfeit detecter of our so-called national societies.

The following firm on my list however, was a good sized stamp concern, located on the first floor (under the roof.) On the door was painted in large black letters:

POST, PACKET & CO.,
DEALERS IN
FOREIGN STAMPS.

Mr. Post was the only member of the firm visible as I stepped within, but he afterward explained that the office boy was in the room adjoining, engaged in filling up the blank spaces of some approval sheets recently returned, while his partner, Mr. Packet, was attending an auction sale of stamps in the next block.

I handed Mr. Post my card and after a hasty glance at the same, he inquired:

"Ah! haven't you had some dealings with us, Mr. Telic? Your name seems familiar."

"Yes," I replied. "I obtained a few sheets from you a month or two ago."

I refrained from adding that the stamps were all marked so high (they allowed 50 per cent. commission) that I immediately returned the whole lot without removing a single stamp.

"Well," said he, in reply to my query if he considered the stamp business very brisk this season. "Well, to tell the truth, I am somewhat in doubt; we have had an extraordinary demand for approval sheets, but I have noticed a great falling off in the sale of packets. On the whole, however, I should judge that we have taken in more hard cash than at any previous season, as we have advertised much more extensively than usual."

Just then the mail carrier entered and tossed on the desk a bunch of about fifteen letters, besides postal cards and papers.

"Mail is rather light to-day," remarked the stamp vender, as he leisurely picked it up and glanced over the contents. "There," said he, holding up half a dozen sheets from which every stamp had been removed. "A thing like that goes a good way toward making a person think that there is a large amount of money made in the stamp business."

After having carefully examined his mail, he turned to me and asked:

"Did you ever see the business methods of a stamp dealer revealed?"

I replied in the negative, and expressed a desire to become acquainted with the intricacies of the trade.

"Then come into our private office," he exclaimed, and led the way into the adjoining room.

(CONCLUDED NEXT MONTH)

THE
AMERICAN PHILATELIST & COLLECTOR.

A MONTHLY PHILATELIC MAGAZINE.

SUBSCRIPTIONS.

UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

ADVERTISING RATES.

Half inch, 35c; Inch, 50c; Page, $1.00. Discounts for standing ads. on application; ads. less than 1-2 inch, 5c. per line. Reading notices 10c. per line.

PUBLISHED BY

THE F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBORO, MASS.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

An X opposite this paragraph signifies that your subscription has expired. Please renew immediately, or the magazine will be discontinued.

EDITORIAL.

WITH this number we conclude our first volume; we have appeared regularly on the twentieth of each month for one year, and while we are not yet of very great size, we think we have somewhat of a healthy appearance, notwithstanding that we have but eight pages and cover. We thank all persons who have assisted us with subscriptions and advertisements in the past, and if we only receive a continuance of your patronage, we feel confident that in the near future we can give you in return, a much larger and more interesting magazine than we do at present. If not already a subscriber send us 25 cents and begin your subscription with the new volume.

The consolidation of all our numerous philatelic societies with the American Philatelic Association is agitating the minds of many of the leading philatelists. This is a step which we have before urged upon the philatelic public, and it seems as though nearly all our leading writers are in favor of it. We have stated before that we favored the plan, and we shall immediately apply for admission into the Association, and will endeavor to do all in our power to make the scheme a success. The majority of the societies were organized by office seekers,

(excluding the P. S. of A. and W. P. U. perhaps,) and we may meet with the opposition of the present incumbents. We believe that the majority of the collectors, however, are in favor of the plan, and (speaking of the younger collectors in particular) the principal objection they may raise is the expense of the Association. Mr. H. F. Kantner, Editor of the *Pennsylvania Philatelist*, considers one dollar per annum a sufficient amount for dues, and surely it would be much better to have 1500 members at one dollar, than 500 at two dollars each.

Mr. Alvah Davison in the *Post Office*, and "Kenelm" in the *Weekly Stamp News*, are each earnestly working for the Association, and with other leading writers and collectors rapidly falling into line, it should not be a very great while before the consolidation is an established fact.

The A. P. A. is now an incorporated society and we would strongly advise every person who is interested in stamps to write for an application blank to Mr. M. F. Walton, Lock Box 38, Philadelphia, Pa., and join the national organization.

Our rapidly increasing circulation forces us to announce that we shall soon be compelled to advance our advertising rates at least 50 per cent. We give all persons a chance to take advantage of the present rates, and wide-awake dealers will perceive that *now* is the time to make their contracts if they wish to advertise in this paper.

"Kenelm," in the last *Weekly Stamp News*, declines to take the same view of the expected stamp exhibit at the Columbian Exposition as the writer of "Philately and the World's Fair" in our last issue. From the former's remarks we understand that space for the exhibit is as good as obtained, and as far as curiosities are concerned, he states that a number of cases of curios have already been received from Costa Rica by the Latin-American Department. This is encouraging news, and none more we hope to see a fine philatelic exhibit at the Windy City in 1893.

We are indebted to the Mossview Stamp Co., Rooden Lane, Manchester for a copy of their *Annual* and stamps.

We thought that the *New Hampshire Philatelist* had joined the great majority but were agreeably surprised to receive the January number just as we were going to press. The business manager has been ill and their printing establishment has been destroyed by fire.

Recently the *Weekly* has been giving an account of the arrest of a Spaniard in St. Louis for selling counterfeit Spanish and other stamps, of which he had a large quantity. He was intending to travel over the country ane try to dispose of them to dealers and collectors.

MR. TIFFANY'S LETTER.

His Reply Interesting To All.

ST. LOUIS, MARCH 4, 1892.

ESTABROOK PUBLISHING CO.,

Gentlemen,

Your kind letter and the prize album arrived yesterday. I can only express to you and those who generously took the trouble to express their friendly feelings for myself in this manner. For many years interested in stamp collecting for the personal amusement and instruction it brought to myself, I welcomed the movement and gladly gave my services to the attempt to build up in a national society, a feeling of friendship and co-operation among all interested in collecting. The good work has progressed slowly. At times it would seem that there was some inherent tendency in stamp collecting itself to develop personal jealousy and some occult influence at work that made stamp collectors forget for a time that the first influence of collecting should be rather to broaden than to contract the collector's manhood. At other times the occurence of such opportunities of expressing mutual good will as the present voting contest inaugurated by you, encourage us to believe that the time is not far distant when to be a collector and a member of the national organization will be a passport to the friendship of every other member, and that none need be a stranger wherever other members are to be found, and that we are all at last realizing that the interest of one is the interest of all. There is an old saying that "Rich gifts seem poor when givers prove unkind." It is none the less true that it is not the size of the gift or prise that measures the good will of the giver. I accept therefore the gift and the expression of good will that sends it to me, as an expression of the kindly feelings of the voters not towards myself personally so much as that it is an expression of their desire that mutual friendship shall prevail among all interested in stamp collecting.

I have the honor to be, yours most fraternally, JOHN K. TIFFANY.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

5 and 10c. novels to X at half price for U. S. and Confederate stamps catalogued at 2c. or over. Enclose stamp for answer. E. X. Nichols, Jackson, Cal.

50 chromo cards with your name for 1000 U. S. stamps. 500 varieties postmarks for best offer in stamps. George D. French, Ivoryton, Conn.

The best yet! One years subscription to this journal for 1000 common Canadian stamps. This offer is not good after May 1st. F. B. Estabrook & Co., Marlboro, Mass.

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U. S. DEPARTMENT STAMPS.
10 varieties above, Used and Unused, (catalogued over $2.00) for $1.00. [ok12
H. F. DUNKHORST,
1005 7th St., N. W.,
WASHINGTON, D. C.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps, all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.
CONRATH STAMP & PUB. CO.
1534 LaSalle St., St. Louis, Mo.

DON'T forget to mention this paper when answering ads. noticed herein.

WANTED.
All kinds of good U. S. stamps, old money of all kinds, old newspapers in fact any relic of historical value. Old engravings of historical events especially desired. [12s
E. R. ALDRICH, Benson, Minn.
Refers to Swift Co. Bank and Bank of Benson.

1000 PERFORATED stamp hinges post free 10c. 3000 for 25 cents.
Address,
ESTABROOK & Co., Marlboro, Mass.

ONE ALUMINUM SOUVENIR, worth 10c and our interesting magazine 6 months only 10c. [13x
THE NORTH STAR, Midway, Minn.

FOR ONLY 

we will send you 25 fine WHITE CARDS with your name & adress neatly printed.
ESTABROOK PUB. Co. Marlboro, Mass.

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STAMPS ON APPROVAL
at 33 1-3 per cent. com. Send for a trial lot; sure to please. 100 diff. 10c. 25 ass't India, 6c. 75 diff. Mexico, etc 8c. 1000 perf. stamp hinges 10c.
HIGHLAND CITY STAMP CO.,
ok12] Marlboro, Mass.

We have on hand several $1.50 Ninth Edition
International
POSTAGE STAMP ALBUMS,
and to clear them out we have decided to sell them at nearly
Half Price.
Price postpa'd 90 cents.
Order at once before they are all sold.
ESTABROOK & Co., Marlboro, Mass.

LOOK HERE.

DO YOU WANT AN INTERNATIONAL STAMP ALBUM, FREE? If you do, send for our fine Approval Sheets on which we allow 33 1-3 per cent. commission, and when you have remitted us $5.00 in all, we will make you a present of a $1.50 International Postage Stamp Album. It is not necessary that you should remit $5.00 at one time, but we shall keep a record of all sales ma le by our agents, and when the total amount of your remittances aggregates $5.00, you will receive an
INTERNATIONAL STAMP ALBUM
FREE!

F. B. ESTABROOK & Co.,
MARLBORO, MASS.

FREE!

To any one sending for one of my fine selections of stamps on approval at 50 per cent com., I will allow them to select 10c worth entirely free.

Reference or deposit required. (18

R. M. SPENCER, NORDHOFF, CAL.

ADDRESS US A POSTAL CARD TO-DAY.



500 PARCELS OF MAIL FREE

Including Sample Books, Novelties, Pictures, Magazines, Letters, Papers, etc., each with your address boldly printed on each wrapper. You will receive more choice reading and heaviest mail of any one at your town. We will also insert your address for twelve months in our Guaranteed Directory, that goes whirling daily to Manufacturers and Publishers all over the world; and 500 of your boldly printed and Gummed addresses, in two colors, for your personal use to stick on your letters, books, etc.; also Lum Smith's 16-page HERALD, 12 months (regular price alone 50 cents). All free and postpaid to you. Send your address to-day on a postal to

GUMMED ADDRESS CO., 126 S. 8th St., Phila., Pa.

Circular Distributers Wanted Everywhere.

COINS wanted—Old U. S. coins bought for cash. Highest prices paid. $1000 for 1804 dollar; $10 for 1799 cent. Complete list of prices paid (1892 edition) 10c.

F. B. Estabrook & Co., Marlboro, Mass.

40 Stamps FREE to all sending for my fine Approval Sheets at 33 per cent discount from Scott's prices.

When you write mention this paper.

W. H. LINN,

Adams Co. New Chester, Pa.



FREE!

8 Rare stamps free to every one sending for a selection of our fine approval sheets at 33 per cent commission.

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STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 100 assorted rare Mexico, Ceylon, Guiana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33⅓ per cent com. STANDARD STAMP CO., removed to 923-925 Lasalle St., St. Louis, Mo.

WE ARE NOW PREPARED TO DO ALL KINDS OF BOOK AND

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LOOK AT THESE PRICES.

100 White Business Cards, 35c; 500, $1.50; 1,000, $2.50.

Colored cards at 5c less per 100.

White envelopes at same prices.

100 Bill Heads, small, 50c; 500, $2.00.

☞ Write for our prices and enclose stamp for reply.

F. B. Estabrook & Co., Marlboro, Mass.

Oh, Say Petey.

I have something AWFUL NICE that I usually charge 15c. for. If you will send me your name on a postal card I will send you a piece of it for nothing. Its nice! GUY W. GREEN,

Stromsburg, Nebr.

SCOTT STAMP AND COIN CO., Ltd.,

12 EAST 23RD ST., NEW YORK, N. Y.

LARGEST DEALERS IN THE WORLD IN POSTAGE STAMPS AND COINS.

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is now ready.

Prices same as before, although the book now contains 380 pages and is far superior to any previous editions.

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Importers of and Dealers in

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923-925 LA SALLE STREET, ST. LOUIS, MO., U. S. A.

1000 U. S. $1.50.

WE have a fine lot of U. S. Stamps for sale now at the rate of $1.50 per 1000. This assortment includes stamps from 1851, 1857, 1861, 1868, 1869, 1872, 1875, 1882, 1887, 1888 and 1889, all obsolete, adhesives and envelopes; also Department, Revenue, Match and Medicine Stamps, Unpaid, Special Delivery, etc. From 60 to 80 different varieties guaranteed in each 1000.

Every packet contains also a 90c. Stamp of 1872 issue, a 90c. Treasury Department and a rare 30c. brown of 1888 issue. Every one of these packets contains some very good stamps.

Price of above, post free, only $1.50.

NOTE.—We will add to the above (as long as they may last), to every packet sold, one rare 90c. purple U. S. Stamp of 1888 issue, which are now very scarce and desirable.

Address at once before they are all gone:

THE STANDARD STAMP CO.,

923-925 La Salle St., - St. Louis, Mo.

To Whom it may Concern.

We make a specialty of fine APPROVAL SHEETS on which we allow from 33⅓ to 50 per cent. commission, according to kind of stamps and amount remitted. Every agent sending us $1.00 or more at one time from sheets will get a rare stamp FREE as a PREMIUM valued at from 15c. up to $3.00, according to amount remitted. Our sheets contain from 6000 to 8000 varieties all the time, and are priced at Catalogue prices, none any higher. If you are agent for some firm and may be not quite satisfied as to prices, discounts, prompt attention, etc., we respectfully ask you to send for our sheets as a TRIAL; we are sure that you will patronize our house thereafter. We also put up the CHEAPEST and BEST PACKETS in this country, as thousands of testimonials will testify; we allow a liberal commission on most of them, if sales amount to $5.00 or more at one time. Please send for our price-lists, FREE, and reference for our sheets. If you give us but one trial we know that you will be our permanent customer.

Yours Respectfully,

THE STANDARD STAMP CO.

H. FLACHSKAMM, Prest.

PRICE 3 CENTS. APRIL. WHOLE NO. 18.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME 2. NUMBER 1.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

THE AMERICAN PHILATELIST & COLLECTOR.

A MONTHLY PHILATELIC MAGAZINE.

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UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

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Good philatelic articles in demand. Will exchange 2 copies with all philatelic papers.

F. B. Estabrook & Co.,

MARLBORO, - - MASS.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. II. MARLBORO, MASS., APRIL, 1892. NO. 1.

PHIL'S EXPERIENCE WITH A STAMP DEALER.

BY PHIL. A. TELIC.

(CONCLUDED)

BEING somewhat eager to discover the manner of conducting the stamp business, I followed with alacrity and immediately beheld a small room completely lined with shelves and boxes.

The only furniture in the apartment, besides the stamp cabinets, were a small table at which sat a youth of perhaps sixteen years, and a couple of chairs. The room was well filled, however, for the stamp cabinets occupied a large amount of space. These contained numberless little drawers, each labelled with a certain country and divided into small boxes somewhat resembling type cases. The majority of the drawers contained thirty apartments, although a few had less. In these were stamps valued at from one to twenty-five cents each, and in one cabinet were stamps worth more than that amount.

"These are all marked plainly with the retail value of the stamps, as you see," remarked the dealer, "And are used principally in the approval sheet trade. All our U. S. and rare stamps are preserved in the safe in the other apartment, but as our stock is well insured we keep the more common ones here."

Hereupon I turned my attention to the boy who sat at the table engaged, as I have stated before, in filling out approval sheets. He had before him one of the cabinet drawers marked "Ecuador" and with a large supply of perforated hinges near by, was hard at work sticking the stamps in their proper places.

"It requires a large amount of sound judgement and perception in order to satisfy the many different classes and characters of collectors," said Mr. Post, "For while one person feels insulted if you send him stamps valued below ten cents, another will be angry because we send him some valued higher than that amount.

"I should think it would take considerable reasoning," I replied. "Do you ever take a hand in it yourself?"

"Sometimes — when there is a rush I have to assist; but this boy here is very smart and quick, and understands stamps as well as I do."

After having seen this department

of the business to my entire satisfaction, I enquired:

"Do you deal in any very rare stamps, Mr. Post?"

"No, I can't say that we do. Of course we have a few that we sometimes sell for pretty large sums to the more advanced collectors, but there is very little money in them and we do not care to keep in stock many stamps valued at over one dollar. We have at present, however, quite a stock of U. S. Departments which are always very salable."

"What stamps do you have the most demand for?"

"Oh, United States stamps of course are always wanted; we cannot supply the ever-increasing demand for them, and very likely you have noticed the great advances in the prices of them in all the leading catalogues. Next to these the demand seems to be for the stamps of other American countries, and although many collectors have a strong prejudice against all Seebeck issues, several collect them on account of their beautiful designs and appearance.

"Almost all collectors are specialists; not exactly what are now known as specialists either; the idea I mean to convey is that even general collectors are inclined to devote a little more attention to a certain country or countries than to others, although they would quickly resent any insinuation that they were specialists."

"Are you inclined to favor specialism or general collecting?"

"Well, I am not a stamp collector. I don't know as I am inclined any more towards one than to the other. If I am conversing with a general collector, I can agree with him that it is a very good idea to have a stamp from every country; if on the other hand, it should happen to be a collector of North American stamps only, I would state that he had a very good field in which to prosecute his study, and would advise him to stick to them, as it would be for my own interest to agee with them both, all *because I am a stamp dealer.*

NEWS AND NOTES.

The *Corriere Filatelico Italiano* is a new one from Florence, Italy, and is printed in two languages, French and Italian.

The thirty-second auction sale of the Bogert and Durbin Co. takes place in New York City on the 29th of this month. It comprises a fine lot of U. S. and Confederate stamps and Philatelic Literature.

Mr. Geo. H. Watson has resurrected his old *Post Card*, but has added the letters *AL* to the name of it, perhaps signifying Adolph Lohmeyer, who is one of its editors.

Mekeel has issued a new album for United States stamps only. We hope and believe that it will prove to be a success.

Among the journals recently thrust upon the philatelic public may be mentioned the *International Philatelic Monthly*, *Long Island Philatelist*, *Royal Philatelist*, *Electric Philatelist*, *Eastern Stamp* and *New York Stamp*, the last being the best of the lot. F. E. B.

POSTAGE STAMPS.

THE present postal system was first advocated in England by Rowland Hill in 1837. With this method, postage is prepaid by the use of adhesive stamps, which are sold to the public and accepted by the post office as evidence of payment. In 1840 the British post office adopted Rowland Hill's plan, and on May 6 of that year the stamps were first issued.

The U. S. government adopted the system in 1847, but the cities of New York and St. Louis with the state of Rhode Island had used postage stamps in 1845 and 1846.

The designs on postage stamps vary with different countries and with the times of issuing. The first postage stamp used by Great Britain had a profile of the queen with the word "Postage" above and the value below.

Many governments, however, opposed this because of the seeming disloyalty of defacing in cancellation the portrait of their ruler. Brazil, the second country to adopt the system, had at first on its stamps the simple figure of value, but afterwards a likeness of the emperor.

The German States generally had an inscription surrounding the figure of value. At first their stamps were printed on colored paper in black, but the better method of printing with colored ink on white paper is now in use.

The principal design on the postage stamps of many countries is the national coat of arms. The United States has used almost entirely the portraits of her distinguished men.

As an additional protection against counterfeiting, the paper for most European stamps is first watermarked with some appropriate design. The perforating machine, which allows the stamps to be separated more easily, was invented in England, and soon after was adopted universally.

In the United States more varieties of postage stamps have been issued and more issues have been in use at the same time than in any other country.

Postage stamp collecting, or Philately (from Greek philos, loving, and atelia, freedom from taxes) as it is called, began as soon as postage stamps came in use in five or six countries, and many books have been published on the subject. H. A. G.

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THE F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBORO, MASS.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

An X opposite this paragraph signifies that your subscription has expired. The paper will be continued and charged for until we are ordered to stop it and all arrearages paid as required by law.

EDITORIAL.

VOLUME II.! Yes, with this number we begin our second volume, under somewhat more favorable circumstances than we began our first one. One year ago, almost unknown to the philatelic public, we launched upon them a small poorly-printed, amateur production called the AMERICAN PHILATELIST AND COLLECTOR. Our original intention was to call it the *American Philatelist*, for at that time the paper bearing that name was supposed to be defunct; but just as we were about to issue our first number, we learned that the *American Philatelist* had been revived and accordingly added the last two words to the title. It makes quite a lengthy one for a journal of our size, but we hope to enlarge this paper to a size corresponding to the name and if we only receive the support of the collectors and dealers, we venture the assertion that we can and will do it.

IN this number we have started a Correspondence Column in which we will endeavor to answer any reasonable questions which our readers may ask, and also those which do not contain a stamp for reply. It will be under the efficient management of Mr. F. E. Burt, and we trust it may prove of

a little value to our patrons.

We have at hand a catalogue of an auction sale of stamps to be held at Port Dover, Ont., by Mr. C. H. Holden; also a catalogue of the S. B. Bradt Co.'s Sixth Sale, which occurred at Chicago on the 20th inst.

Mr. H. P. Boyle, of Washington, D. C., has purchased the entire business, good-will, etc., of the Western Philatelic Agency, and consequently number 2 of *Our Calendar* appears from that city. Mr. Boyle also proposes to publish the *Ad. and Sub.* sometime next fall.

The *New York Stamp* is a new but exceedingly interesting magazine published by Grevning & Spooner. If it only succeeds in securing second class rates, we predict that it will take a place in the front rank; it has our best wishes at any rate.

We have advertised in several philatelic papers and elsewhere that we would send this paper six months on trial for only ten cents. Now that is all right; we are willing to do it; but we will *not* accept renewals at that rate. Our subsciption price is twenty-five cents per annum, and persons who have sent us ten cents for a half year's subscription must send us fifteen cents additional if they wish to receive this paper for the remaining six months. Please bear this fact in mind and save both yourselves and us much annoyance and trouble.

DUMB BOY FRAUD.

WM. COUSINS OF SHERBOURNE PLEADS GUILTY OF USING THE MAILS TO DEFRAUD — HAS SWINDLED SEVERAL WELL KNOWN STAMP FIRMS — BROUGHT TO JUSTICE AT LAST.

Wm. H. Cousins, a youth of 17 years residing in Sherbourne, Mass., who has an infirmity of speech, on the 16th inst. was held in $500 by U. S. Commissioner Hallett, on the charge of using the mails to defraud.

He has carried on his unlawful schemes in Medfield, Natick, Framingham and South Framingham under different names, and as E. B. Atwood of Medfield and Henry R. Hartson of South Framingham, has been several times exposed in the *Philatelic Fraud Reporter*. He has also gone under the names of B. W. King of Framingham and Charles B. Purdy of Natick, and under these aliases is thought by the post office inspectors to have unlawfully accumulated over $600 worth of property.

He has, it is said, hired post office boxes at the different towns and received the answers of his correspondents, and when the stamps arrived by registered mail, he managed to obtain them by written communication with the post office clerk. His muteness served as a mark of identity and led to his detection.

Thus has another approval sheet fraud been unearthed and if dealers will only exert themselves a little, and report their delinquents to the post office inspectors, it will effectually diminish the practice of this sort of business, and dishonest collectors will realize the truth of the old adage that "Honesty is the best policy."

REVIEW.

The *Hoosier Stamp* has been revived with Charles E. Babcock, Editor, and Harold Van Trump, Publisher, Rochester, Ind.

A new feature of the *Weekly Stamp News* is regularity. Heretofore it has appeared at all parts of the week, but of late it has appeared regularly, a decided improvement.

The *Philatelic Monthly* is one of our most regular exchanges, and is acknowledged the oldest stamp paper in America. It is as useless for Mekeel to assert that the *P. J. of A.* is the oldest as it is for him to declare that it has 7000 subscribers. Both assertions are extremely ridiculous.

The *Pennsylvania Philatelist* is a new but interesting magazine published at Reading, Pa. by Kantner and Thorne.

Hereafter the *Eagle Philatelist* is to be published by Messrs. M. A. Swanbeck and Roy F. Greene, former Publisher of the *Spy Glass*. It will no doubt lose none of its attractiveness from the change.

The *Eastern Philatelist* and *Philatelic Era* are products of New England and it is somewhat doubtful which is the better of the two. These journals, together with the A. P. & C., are good examples of what New England can bring forth.

The *Collector*, of New Chester, Pa., is improving with each issue. The Sons of Philatelia, of which it is official organ, seem to be in a most flourishing condition.

We cannot review several other papers received on account of lack of space, but next month will endeavor to mention all sending two copies at any rate.

F. E. Burt.

CORRESPONDENCE.

M. A. S. No, we cannot accept renewals at that price; 10 cents pays for a *trial* subscription only.

O. E. K., St. Paris, O. We cannot use your MSS. or notes; send a stamp and they will be returned.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Wanted! To X U. S. stamps for foreign stamps; Mexican and South American stamps preferred. P. Dick, Jr., Box 791, St. Peter, Minn.

Any one sending me 25 or more stamps from their country will receive the same in U. S. No common ones wanted. Walter G. Mullen, Madelia, Minn.

Send me a selection of stamps and receive in return double their value in birds' eggs. Samples of philatelic papers wanted. George D. French, Ivoryton, Conn.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps, all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.

CONRATH STAMP & PUB. CO.
1354 LaSalle St., St. Louis, Mo.

DONT forget to mention this paper when answering ads. noticed herein.

1000 PERFORATED stamp hinges post free 10c. 3000 for 25 cents. Address,
ESTABROOK & Co., Marlboro, Mass.

500 **SOUTH AMERICAN &c.** $2.
(Value over $6.00)
We guarantee that our approval sheets are the best in existence. We want you for our agent. 200 var. only 10c. Send stamp for sheets at 50 per cent. com.
Keystone Stamp Co. Frankford Pa.
Mention this paper and receive a free stamp.



FREE!
8 Rare stamps free to every one sending for a selection of our fine approval sheets at 33 per cent commission.
F. B. Estabrook & Co., Marlboro, Mass.

ONE ALUMINUM SOUVENIR, worth 10c and our interesting magazine 6 months only 10c. [13x
THE NORTH STAR, Midway, Minn.

FOR ONLY 

we will send you 25 fine WHITE CARDS with your name & adress neatly printed.
ESTABROOK PUB. Co. Marlboro, Mass.

MENTION THIS PAPER when answering ADVERTISEMENTS.

THE STAMP ECHO.
A large 8 page paper devoted entirely to philately. We circulate only among this class, so an "ad" will pay. Our circulation is 1000 copies monthly.
Address all orders etc. to [18
CLEVE SCOTT, Pub., Central City, Nebr.

STAMPS ON APPROVAL
at 33 1-3 per cent. com. Send for a trial lot; sure to please. 100 diff. 10c. 25 ass't India, 6c. 75 diff. Mexico, etc. 8c. 1000 perf. stamp hinges 10c.
HIGHLAND CITY STAMP CO.,
3t-15] Marlboro, Mass.

Oh, Say Petey.
I have something AWFUL NICE that I usually charge 15c. for. If you will send me your name on a postal card I will send you a piece of it for nothing. Its nice! GUY W. GREEN,
Stromsburg, Nebr.

LOOK HERE.

DO YOU WANT AN INTERNATIONAL STAMP ALBUM, FREE? If you do, send for our fine Approval Sheets on which we allow 33 1-3 per cent. commission, and when you have remitted us $5.00 in all, we will make you a present of a $1.50 International Postage Stamp Album. It is not necessary that you should remit $5.00 at one time, but we shall keep a record of all sales made by our agents, and when the total amount of your remittances aggregates $5.00, you will receive an
INTERNATIONAL STAMP ALBUM
FREE!
F. B. ESTABROOK & Co.,
MARLBORO, MASS

AN IMPOSSIBILITY

has it been formerly for the most collectors to buy the high values of the Italian Inland Money Orders; that is now gone; all subscribers of the

SAN MARINO PHILATELIST

(Price per year for 12 numbers is only 40 cents [1s6d] and the stamps used for postage are worth more than double this price)

may purchase the complete set of 9 pieces (from 1 to 20 lire), priced by Senf Brothers, Leipzig, at 2 francs, 50 marks, for only $1.40 (5s6d). Registered and post free, 10 sets, $10.

BULGARIA, provisionals, 1892, have been only a few days in use, *used* ones each 12c. Per 10, 85c.; 100, $6.

Straits provis., 1c over 8c, each 6c, 10 1s10d, 100 13s.

San Marino cards, 10, 15 and 15, letter card 20 and 5, all 3 addressed to you, only 30cts.

San Marino stamps, all 7 diff., complete set, used, registered and post free, only 41c, catalogued at 2s9d.

OTTO BICKEL,
Rep. San Marino, Italy.

Please write by 4 or 10c. envelopes or letter cards; send only money orders or high value stamps; specimen copy only for reply card or envelope. No answer when not paid for.

MENTION this paper and send a 15c. POSTAL NOTE with the names of a few of your collector friends and you will be entitled to a years subscription to the best 20 page paper published at 25c. per year. [tfn]

Hoosier Stamp, Rochester, Ind.

MENTION THIS PAPER when answering ADVERTISEMENTS.



STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Old Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 100 assorted rare Mexico, Ceylon, Guiana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33 1/3 per cent com. STANDARD STAMP CO., removed to 923-925 Lasalle St., St. Louis, Mo.

Job Printing.



SEND STAMP FOR OUR PRICES.

ESTABROOK PUB. CO. Marlboro, Mass.

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ADDRESS US A POSTAL CARD TO-DAY.



500 PARCELS OF MAIL FREE

Including Sample Books, Novelties, Pictures, Magazines, Letters, Papers, etc., each with your address boldly printed on each wrapper. You will receive more choice reading and heaviest mail of any one at your town. We will also insert your address for twelve months in our Guaranteed Directory, that goes whirling daily to Manufacturers and Publishers all over the world; and 500 of your boldly printed and Gummed addresses, in two colors, for your personal use to stick on your letters, books, etc.; also Lum Smith's 16-page HERALD, 12 months (regular price alone 50 cents). All free and postpaid to you. Send your address to-day on a postal to

GUMMED ADDRESS CO., 126 S. 8th St., Phila., Pa.

Circular Distributors Wanted Everywhere.

OUR

GUMMED HINGES.

5 REASONS WHY THEY ARE

THE BEST

IN THE MARKET.

1. They are light and thin and therefore will not cause the album to bulge when stamps are placed in it on these hinges.

2. Pure gum is used and therefore leaves no bad taste in the mouth.

3. They are all in one sheet, not loose, and are perforated so that they may easily be separated when desired like stamps.

4. They are of convenient and uniform size and made especially for the stamp trade.

5. They are strong and hold the stamp firmly in place and yet they are

AS CHEAP AS ANY.

PRICE 10c. PER 1000.

ESTABROOK & CO.,

U. S. AND FOREIGN STAMPS,

MARLBORO, - MASS.

YOU READ THIS?
So do 999 other persons.
SUPPOSE THIS WAS YOUR AD.?

OUR ONE DOLLAR DEALERS' STOCK.

100	1 cent stamps retail for	$1 00
50	2 " " " "	1 00
10	3 " " " "	30
10	4 to 10 cent stamps, retail for at least.	50
25	Blank approval Sheets,	15
500	Perforated gummed hinges,	05
1	Year's subscription to "A. P. and C."	25
1	Inch ad. in "A. P. and C."	50
500	Mixed stamps	30
	Total retail value,	$4 05

All the above for a **$1.00** postal note. Stamps not accepted.

OUR FIVE DOLLAR DEALERS' STOCK.

300	Stamps, retail for	$3 00
100	" " "	2 00
25	" " "	75
25	" " "	1 00
20	" " "	1 00
10	" " "	1 00
100	Blank approval sheets,	50
1000	Perforated hinges	10
2	Inch ad. in "A. P. and C" 3 months	2 25
1000	Mixed stamps	60
	Total value	$12 20

Lot for only **$5.00** cash. Stamps not accepted.

F. B. ESTABROOK & CO.

U. S. and FOREIGN STAMPS,

Marlboro, Mass.

HAVE YOU SEEN THEM?

If not, send your name and address and receive:

1st. A sample copy of

"The Post Office"

one of the leading Philatelic monthlies, always full of the latest news.

2d. My illustrated price list of over 500 different sets and Packets. It is the best one out and you should see it.

3d. If you are a Dealer, my wholesale list is the cheapest.

If you want good approval sheets, send reference, and you will get the best sheets at 20 to 50 per cent. Commission.

WANTED TO PURCHASE.

All kinds of STAMPS in any quantity for Cash, especially all Collections and Rarities.

HENRY REMMEL,

80 Nassau St., New York City.

PRICE 3 CENTS. MAY. WHOLE NO. 14.

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VOL. II. MARLBORO, MASS., MAY, 1892. NO. 2.

A WORD ON SUBSTITUTION.

THE life of a stamp dealer can hardly be called an easy one. There are many trials and tribulations in all trades, and that of dealing in stamps certainly has its share.

It is almost impossible to retain a customer any great length of time, unless he shows a little common sense and thoughtfulness. It is oftentimes a difficult task to please the different collectors, especially those that are somewhat advanced and who are too well aware of the fact. When sending for or returning approval sheets please be reasonable and you will not only receive the blessing of the dealer but very likely the best lot of stamps he has in stock also.

The approval sheet fraud may perhaps be called the most malignant and detrimental to the advancement of philately, but there is another person who, although not as widely circulated as this sort of swindler, is deserving of just as much consideration of all philatelists as the approval sheet fraud. This is the substitutor. A few articles have been written concerning this annoyance, but there is one point which they have failed to bring out. The exchanging of stamps on sheets for others of the same or inferior quality and price is necessarily disadvantageous to the dealer, but when counterfeit stamps are substituted, it becomes much more serious. The reputations of several reliable stamp firms have suffered in consequence of the substitution of these worthless imitations, and dealers will do well to examine carefully every sheet of stamps returned, before sending to another collector.

Occasionally however, in a rush of business counterfeit stamps that have been substituted may be overlooked, and if noticed by the collector to whom they are next sent, he will very likely think that the dealer is trying to impose upon him and will declare that he is a swindler, and will give his patronage to some other stamp firm.

Thus it may readily be seen how dealers may be thought untrustworthy when in truth they are really reliable and endeavoring to conduct a straightforward business. A little care and discretion on both sides would do much to preserve harmony between the dealer and collector. F. B. E.

STAMP COLLECTING VERSUS COIN COLLECTING.

I have asked people who say, when asked which they like the better, stamp or coin collecting:

Oh! coin collecting! You can have your coins loose, and look at them without bothering with the whole lot.

Now, down to facts. You can get one thousand varieties of stamps for $10.00. Now how many coins can you get for the same amount of money? And for beauty! Where are your beautiful coins?

Oh, we don't collect for beauty; we collect for oddity and old dates.

Now in stamps we have all sizes, shapes, designs and colors. They are light and easy to handle. One can send five hundred of them (back paper excluded) for the ounce postage limit. How many coins for an ounce? Very few.

What is prettier to have than a nice album with a good collection of stamps, well mounted? Look at the philatelic publications. Fifty to every one of numismatic publications. Look at the societies,—the American Philatelic Association with over a thousand members. There are hundreds of other societies with from five hundred down to a few members. How many coin associations are there? Few, compared with Philatelia.

Where you find one coin collector, you will find twenty stamp collectors. Why? Because stamp collecting offers inducements that coin collecting never heard tell of!

I will not take more space in the A. P. & C. on this subject, but hoping I have made myself clear, I remain,

In Philately, "MOUNTAINEER."

REVIEW.

The *Malden Philatelist* is the name of a new paper published by the Butler-Sexton Stamp and Publishing Co., Malden, Mass. The initial number is a good one, and well deserves success.

The *Pennsylvania Philatelist* completes its first volume of six numbers with the May number. It has a very healthy appearance and is published at 25 cents per annum by Harry F. Kantner, 230 Penn St., Reading, Pa.

The May number of the *Eastern Philatelist* is even better than usual, containing the continuation of Guy W. Green's serial, "My Temptation" "Auction Sales," "Anent the Revenue," "Counterfeit Specialties," and "The Suppression of Fraud," together with notes and gossip and the accustomary Editorial and Review.

The *Curiosity Collector* has appeared pretty regularly of late and we hope it will continue to do so. The May

number contains some interesting matter, a review and notes on the S. of P.

In the May *Post Office* the Editor continues to push forward the amalgamation movement to unite the A. P. A., P. S. of A. and W. P. U. Nearly all the members of these societies who have expressed their opinion, seem to favor the consolidation scheme and it looks as though the plan may be a success.

The *Philatelic Tribune*, of Smyrna, N. Y., now appears twice a month and although quite newsy, is devoted principally to advertising the publishers business and Auction Sales.

The May number of the *Eagle Philatelist* contains two good articles by E. S. Luther and Alvah Davison, the "Stamps of Canada" by J. R. Hooper, conclusion of "The Past Year" by H. C. Beardsley, Notes, Editorial and society matter. Published at 25c. a year by Swanbeck and Greene, 31 N. First St., Kansas City, Kansas.

The *Philatelic Era* for May is as usual a very good number. It is without doubt the best philatelic literary journal in America and its review is second only to the *Philatelic Review of Reviews*. The monthly Chronicle by W. C. Stone is one of its best features. Published by W. W. Jewett, Portland, Me. 35c. a year.

The May *Collector* is devoted principally to the Sons of Philatelia, of of which it is official organ. F. E. B.

THE DISAPPOINTMENTS OF A STAMP COLLECTOR.

I have a good collection of stamps and often try to add to it. Some time ago I wrote to a friend asking if he had any old letters. A few days later I received an answer, saying:

"I received a number of letters in 1848 with ten-cent stamps on them. Also a lot with 30c. and 90c. purple. I had fifty of them altogether, I think. I also had a large lot of Confederate 2c. green, which I received from a friend on letters. On the whole, I had nearly one hundred of them, but burned them just one day before I received your letter. There were five two-cent stamps on each letter as my friend was very long-winded."

Of course I kicked myself for not writing sooner.

Another time a friend of mine told me he had a lot of old letters. We sorted them over and to my disgust, found that over one-half of them were marked "PAID." I found about a dozen which had the lower parts of five-cent yellow, 1861, stamps.

I have given up hunting for stamps in garrets and old trunks, and have found that the surest and best way to get the stamps you want is to buy them. I will stop for the present, to appear in the future, as

"MOUNTAINEER."

Ripans Tabules prolong life.

THE AMERICAN PHILATELIST & COLLECTOR.

A MONTHLY PHILATELIC MAGAZINE.

SUBSCRIPTIONS.

UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

ADVERTISING RATES.

50 cents per inch, $4.00 per page. For discounts see second page of cover.

PUBLISHED BY

F. B. ESTABROOK AND COMPANY,

MARLBORO, MASS.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

An X opposite this paragraph signifies that your subscription has expired. The paper will be continued and charged for until we are ordered to stop it and all arrearages paid as required by law.

EDITORIAL.

FROM present appearances the dull season, as it is termed, which is near at hand will not be so very dull after all but much more brisk than usual. Our approval sheet trade is not diminishing in the least but on the contrary seems rather to be on the increase, and is about as large we can readily attend to. On the whole we think that the dealer may look forward to a busy and prosperous summer, especially if he places his ad. in the A. P. & C.

WE would call your attention to an error which occurs in this number. On the last cover page is a column advertisement of Mr. Henry Gremmel of New York, but by a typographical error the name reads Remmel instead of Gremmel. Also the word *all* above the name should read *old*.

OUR circulation since our January number has never been less than 1000 copies per month and we shall continue to keep it up to that figure during the summer months. In the fall we shall increase it at least 50 per cent., perhaps more, and our advertising rates will also have to go up. It will be to every dealer's interest to make contracts with us now while our rates are low, as a few have already

done. We would advise you to make contracts now, whether you wish to use the space at present or not.

We were very glad to greet the *Philatelic Journal of Great Britain* for May, and yet at the same time we were sorry to see it. Glad because it is always full of the most interesting matter and right up to date, and sorry because it reminded us of how late we were this month. For the last few months the *P. J. of G. B.* has reached us on the very day that the A. P. & C. has been mailed, but this month the former has as usual appeared on time while we are away behind. The cause of the delay is a rush in our printing department, but we hope to be out on time next month.

We made quite a "scoop" last month concerning the arrest of Cousins, the Sherbourne lad who has been sailing under so many different aliases, even giving our readers an account of it ten days before the *Weekly* published it. Mr. Grevning of the *New York Stamp* has had considerable trouble with him but we think he is laboring under a mistake concerning his rightful cognomen. We understand that the boy's own name is Wm. Cousins and that he is a resident of Sherbourne, Mass.

A. P. A. Matters.

On another page "Mountaineer" credits the American Philatelic Association with over a thousand members. We are sorry to say that this statement is somewhat exaggerated. The total membership of the Association at present we believe is only a trifle over half that number. It should be a thousand, however, and every American stamp collector ought to join the A. P. A. It is without doubt the leading society in America, and if consolidated with the W. P. U. and P. S. of A. will be the leading philatelic association in the world!

Messrs. Davison and Wolsieffer have now for some time been agitating the question of amalgamating the three above named societies, and it is now time that something be done. Why not have each society take a mail vote on the question and find out how the majority stands? It would seem from the opinions expressed in the *Post Office* that it would be an almost unanimous choice in favor of the movement. Thus far little has come of the scheme except a large amount of enthusiastic talk, and it is now time that something more practical should be decided upon.

We have received catalogues of the following auction sales with thanks: Albrecht and Witt's Third and Fourth Sales, June 7 and 16 respectively; W. Sellschopp & Co.'s Second Sale, June 3 and 4; Duncan S. Wylie's Third Sale, May 24; C. H. Holden's Third Sale, June 15; and the Thirty-second and Thirty-third Sales of the Bogert & Durbin Co., at New York and Philadelphia.

JUST as we go to press we have at hand a copy of Rogers' Priced Catalogue of United States Stamps. It is a valuable work reflecting much credit on the author, and should be in the hands of every person interested in United States stamps. There is but one thing we would criticize and that is the prices of two of the newspaper stamps. We think that the values of the 5c. blue on white and the 25c. red should be just reversed.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Five cents worth of good foreign stamps from my sheets for every covered stamp paper sent me, any number taken. Stamp papers for same. Send list. Theo. Q. Pardee, 72 Jones St., Detroit, Mich.

2000 stamp papers, foreign stamps, minerals, sea curiosities, foreign revenues, war envelopes, &c. for foreign postage stamps. J. C. Jay, La Hoyt, Iowa.

I will give 3 copies Philatelic Journal of America, 3 copies of Weekly Stamp News, and 2 copies Eastern Philatelist for a 7c. red War Dept. Papers to X for stamps. Send for list. E. W. Julian, Chadron, Nebr.

Job printing to X for birds' eggs and curios. Harold Van Trump, Rochester, Ind.

Wanted. Numbers of certain philatelic papers. Good X will be given in foreign stamps. Send list. Wm. B. Shattuc, 1544 Lafayette St., Denver, Col.

STAMPS
AT WHOLESALE PRICES.

100 Mixed Foreign only $ .10

10 Unused stamps from Cuba, Nicaragua, Nabha, Switzerland, Greece, Argentine Republic, Tosberg Locals, Monaco, Costa Rica and Ghalawar, Only a 25c. postal note or 29 one cent stamps.

W. S. CURTIS,
Madison, - - N. Y.

LOOK HERE.

DO YOU WANT AN INTERNATIONAL STAMP ALBUM, FREE? If you do, send for our fine Approval Sheets on which we allow 33 1-3 per cent. commission, and when you have remitted us $5.00 in all, we will make you a present of a $1.50 International Postage Stamp Album. It is not necessary that you should remit $5.00 at one time, but we shall keep a record of all sales made by our agents, and when the total amount of your remittances aggregates $5.00, you will receive an

INTERNATIONAL STAMP ALBUM

FREE!

F. B. ESTABROOK & CO.,
MARLBORO, MASS.

DONT forget to mention this paper when answering ads. noticed herein.



STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Old Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 100 assorted rare Mexico, Ceylon, Guiana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33 1-3 per cent com. STANDARD STAMP CO., removed to 923-925 Lasalle St., St. Louis, Mo.

DONT forget to mention this paper when answering ads. noticed herein.

THE CIRCULAR NEWS.

A monthly paper devoted to the interests of Circular Distributors. Every copy a sample. Ad. rate 10 cts. per inch. Published by

W. F. WHEELER,

9 Railroad St., EVERETT, MASS

LOOK HERE.

DO YOU WANT AN INTERNATIONAL STAMP ALBUM, FREE? If you do, send for our fine Approval Sheets on which we allow 33 1-3 per cent. commission, and when you have remitted us $5.00 in all, we will make you a present of a $1.50 International Postage Stamp Album. It is not necessary that you should remit $5.00 at one time, but we shall keep a record of all sales made by our agents, and when the total amount of your remittances aggregates $5.00, you will receive an

INTERNATIONAL STAMP ALBUM

FREE!

F. B. ESTABROOK & Co.,
MARLBORO, MASS

MENTION THIS PAPER when answering ADVERTISEMENTS.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.

CONRATH STAMP & PUB. CO.
1334 LaSalle St., St. Louis, Mo.

Job Printing.



SEND TWO-CENT STAMP FOR PRICES.

Estabrook Pub. Co., Marlboro, Mass.



500 PARCELS OF MAIL FREE

Including Sample Books, Novelties, Pictures, Magazines, Letters, Papers, etc., each with your address boldly printed on each wrapper. You will receive more choice reading and heaviest mail of any one at your town. We will also insert your address for twelve months in our Guaranteed Directory, that goes whirling daily to Manufacturers and Publishers all over the world; and 500 of your boldly printed and Gummed addresses, in two colors, for your personal use to stick on your letters, books, etc.; also Luna Smith's 16-page HERALD, 12 months (regular price about 50 cents). All free and postpaid for you. Send your address to-day on a postal to

CUMMED ADDRESS CO., 120 S. 8th St., Phila., Pa.

Circular Distributers Wanted Everywhere.

ADDRESS ON A POSTAL CARD TO-DAY.

HERES YOUR CHANCE

Everybody sending 25 cents for a years subscription to the *Yankee Philatelist* and mentioning this paper can have their choice of, 10 covered stamp papers, a 4 line ad. twice, 100 different stamps, or a 3 line business card inserted twice.

SAMPLE COPY 5 CTS.; *None Free.*

THE YANKEE PHILATELIST,
17 Hancock St.,
BOSTON, - MASS.

We have on hand a few more $1.50 9th Edition

International

—POSTAGE STAMP ALBUMS,—

and to clear them out we have decided to sell them at nearly

Half Price.

Price Postpaid 90 cents.

Order at once before they are all sold.

F. B. Estabrook & Co., Marlboro, Mass.

RIPANS TABULES

- - REGULATE THE - -

STOMACH, LIVER AND BOWELS,

- AND -

PURIFY THE BLOOD.

A RELIABLE REMEDY FOR

Indigestion, Biliousness, Headache, Constipation, Dyspepsia, Chronic Liver Troubles, Dizziness, Bad Complexion, Dysentery, Offensive Breath, and all disorders of the Stomach, Liver and Bowels.

Ripans Tabules contain nothing injurious to the most delicate constitution. Pleasant to take, safe, effectual. Give immediate relief. Sold by druggists. A trial bottle sent by mail on receipt of 15 cents. Address

THE RIPANS CHEMICAL CO.,
10 Spruce Street, - - New York City.

STAMPS ON ARPPOVAL

at 33 1-3 per cent. com. Send for a trial lot; sure to please. 100 diff. 10c. 25 ass't India, 6c. 75 diff. Mexico, etc. 8c. 1000 perf. stamp hinges 10c.

HIGHLAND CITY STAMP CO.,
3t-15] Marlboro, Mass.

1000 PERFORATED stamp hinges post free 10c. 3000 for 25 cents. Address,
ESTABROOK & Co., Marlboro, Mass.

DONT forget to mention this paper when answering ads. noticed herein.

COINS wanted—Old U. S. coins bought for cash. Highest prices paid. $1000 for 1804 dollar; $10 for 1799 cent. Complete list of prices paid (1892 edition) 10c.

Estabrook Pub. Co., Marlboro, Mass.

Oh, Say Petey.

I have something AWFUL NICE that I usually charge 15c. for. If you will send me your name on a postal card I will send you a piece of it for nothing. Its nice! GUY W. GREEN,
Stromsburg, Nebr.

—‡ THE ‡—

Latest Styles

—IN ADDRESS AND—

NAME CARDS.

12 Hidden Name cards,	10c.
25 Devil Acquaintance,	10c.
20 Flirtation,	10c.
12 Bevel Edge Visiting,	10c.
12 " " with scrap picture,	15c.
25 Funny Shadows,	10c.
50 Address,	15c.
25 Hold-to-the-Light,	10c.
25 Plain White Visiting,	10c.

ESTABROOK PUB. Co. Marlboro, Mass.

OUR

GUMMED HINGES.

5 REASONS WHY THEY ARE

THE BEST

IN THE MARKET.

1. They are light and thin and therefore will not cause the album to bulge when stamps are placed in it on these hinges.

2. Pure gum is used and therefore leaves no bad taste in the mouth.

3. They are all in one sheet, not loose, and are perforated so that they may easily be separated when desired like stamps.

4. They are of convenient and uniform size and made especially for the stamp trade.

5. They are strong and hold the stamp firmly in place and yet they are

AS CHEAP AS ANY.

PRICE 10c. PER 1000.

ESTABROOK & CO.,

MARLBORO, - MASS.

"THE OWL."

A monthly Journal for collectors. Subscription 20c. per year. Ad. rates on application. Exchange column and directory free to subscribers. SPECIAL: We will accept 10c (silver) for a yaar's subscription if you will send at once.

OWL PUB. Co., Box 81, Oak Park, Ill.

OUR ONE DOLLAR DEALERS' STOCK.

100	1 cent stamps retail for	$1 00
50	2 " " " "	1 00
10	3 " " " "	30
10	4 to 10 cent stamps, retail for at least	50
25	Blank approval Sheets,	15
500	Perforated gummed hinges,	05
1	Year's subscription to "A. P. and C."	25
1	Inch ad. in "A. P. and C."	50
500	Mixed stamps	30
	Total retail value,	$4 05

All the above for a **$1.00** postal note. Stamps not accepted.

OUR FIVE DOLLAR DEALERS' STOCK.

300	Stamps, retail for	$3 00
100	" " "	2 00
25	" " "	75
25	" " "	1 00
20	" " "	1 00
10	" " "	1 00
100	Blank approval sheets,	50
1000	Perforated hinges	10
2	Inch ad. in "A. P. and C." 3 months	2 25
1000	Mixed stamps	60
	Total value	$12 20

Lot for only **$5.00** cash. Stamps not accepted.

F. B. ESTABROOK & CO.

U. S. and FOREIGN STAMPS,

Marlboro, Mass.

HAVE YOU SEEN THEM?

If not, send your name and address and receive:

1st. A sample copy of

"The Post Office"

one of the leading Philatelic monthlies, always full of the latest news.

2d. My illustrated price list of over 500 different sets and Packets. It is the best one out and you should see it.

3d. If you are a Dealer, my wholesale list is the cheapest.

If you want good approval sheets, send reference, and you will get the best sheets at 20 to 50 per cent. Commission.

WANTED TO PURCHASE.

All kinds of STAMPS in any quantity for Cash, especially all Collections and Rarities.

HENRY REMMEL,

80 Nassau St., New York City.

PRICE 3 CENTS. JUNE. WHOLE NO. 15.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME 2. NUMBER 3.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

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ADVERTISING RATES.

	ONE MONTH.	THREE MONTHS.	SIX MONTHS.	YEAR.
Half Inch	$ .30	$ .75	$1.25	$2.25
One Inch	.50	1.25	2.25	4.00
Two Inches	.90	2.25	4.00	7.00
Quarter Page	1.25	3.50	6.00	11.00
Half Page	2.25	6.00	11.00	20.00
Page	4.00	11.00	20.00	35.00

Terms: Cash in advance from persons unknown to us. Inch advertisements are limited to fifty words. Ads. running 3 months or over payable quarterly. Standing ads. cannot be changed oftener than quarterly; if change is desired oftener no discount will be allowed.

REMITTANCES should be made by Money Order, Check, Postal Note or Bills in Registered Letter. Unused U. S. 1 and 2 cent stamps taken for small amounts; higher values and Canadian stamps at 10 per cent discount.

COPY FOR NEXT NUMBER must be received on or before July 15 to insure insertion in that number.

CROWDED ADVERTISEMENTS seldom pay as we are unable to give them good display. Make your ad. attractive and do not try to crowd too many words into inch space. We have many testimonials of the value of this paper as an advertising medium, but are unable to publish them on account of lack of space.

Good philatelic articles in demand. Will exchange 2 copies with all philatelic papers.

F. B. Estabrook & Co.,

MARLBORO, - - MASS.

THE
American Philatelist and Collector.
OFFICIAL ORGAN OF THE MARLBORO STAMP AND COIN CLUB.

VOL. II. MARLBORO, MASS., JUNE, 1892. NO. 3.

PHILATELIC FRAUDS.

TO a person not interested in stamp collecting and yet one who gains a little knowledge of our hobby—or science if you wish,—one of the first impressions he would receive is that a large part, seemingly the greater part of stamp collectors, are engaged in unlawful and fraudulent practices.

Nearly all of our stamp journals at times publish lists of persons either indebted to them for stamps sent on approval or for advertising space in their papers. I have before me a recent number of the *Philatelic Fraud Reporter*. In this number 191 persons are reported to be frauds by the several stamp dealers and firms in the country. But how many *different* individuals do they represent? I would venture the assertion, and not without good authority and experience in the matter either, that although 191 persons are published therein, not one-half, perhaps I should say a third of them, constitute as many separate collectors. It is universally known, to the stamp fraternity at least, that when an approval sheet fraud begins operations he sends for stamps under several different names and from several different post offices.

For example take the case of the boy Cousins of Sherbourne, Mass., for he will do as well as any other, and note the different aliases under which he procured stamps from many towns in his vicinity.

I repeat that it is my belief that not one-half the persons published as frauds are as many distinct individuals, and, I am sorry to say, it is not unusal for thoroughly reliable and trustworthy collectors to behold their names in the various black lists. This is explained by the number of juvenile dealers who unsolicited send out some of their worthless sheets to any address they may happen to see in the philatelic papers. The person to whom they are sent may perhaps be away, or may not return the stamps immediately (for of course no stamp is enclosed for reply) and the result—he is declared a fraud! He is given no time nor opportunity to make an explanation or maybe to return the sheets and the boy dealer (?) without delay brands him as a thief!

This state of affairs is greatly to be deplored and while I am in favor of

exposing all dishonest persons I still think, as some one else has formerly said, that it would be much better that ten swindlers should go unexposed than that one honest person should suffer.

CIRCUMSPECTOR.

EDITORIAL.

MR. HERBERT A. PROCTOR of Marlboro, Mass. has purchased the interests of Mr. Burt in the stamp and publishing firm of F. B. Estabrook & Company, which henceforth will be known as Estabrook & Proctor. Mr. Proctor is a well known philatelist of this city and is president of the Marlboro Stamp and Coin Club.

Thanking out patrons for past favors and soliciting a continuance of the same for the new firm, we remain,

Yours very truly, F. B. ESTABROOK.
FRED. E. BURT.

WE give our readers but a small amount of matter this month, but we do so in order that we may issue this number at once and also get our July number out on time. Our next number will be out in about a week and will contain a full account of the S. of P. convention held at Gettysburg on July 4th and 5th.

The *Philatelic Monthly News* is one of the newsiest journals that we receive from abroad. Like the A. P. & C. it may be small, but it "gets there."

WE extend our thanks to Mr. L. M. Stæbler for a copy of No. 1 of his Canadian Philatelic Handbooks, entitled, "The Postage and Revenue Stamps of British North America." It is a descriptive catalogue of the stamps of Canada and the Provinces, and is invaluable to collectors of these stamps. Price 25 cents of L. M. Stæbler, London, Ont.

OUR readers will please note the error in regard to Mr. Gremmel's ad. on the last page. His name should read Gremmel instead of Remmel and the word *old* should be substituted for *all*.

IT now looks as though something may be done regarding the consolidation of the three leading American societies. The editor of the *Post Office* has called upon the members of these societies to mail a postal to the secretary or president of each society, requesting that a vote be taken on the question. This is practically the same plan that we offered in our last number and very naturally we think it is an excellent way to set the ball a rolling.

CORRESPONDENCE.

S. THOMPSON, Grand Rapids, Mich. We regret to say that we cannot use your poem. Send a two-cent stamp and it will be returned.

Ripans Tabules cure biliousness.

TO ADVERTISERS.

Beginning with our September number our circulation will be doubled and a uniform rate of 5 cents per agate line will be charged for all advertisements, *regardless of size of advertisement or number of insertions.*

At present our rates are but 50 cents per inch with liberal discounts for standing ads., and all persons desiring to advertise profitably next season should make contracts now while our rates are low.

We beg an advertisement of no one and are prepared to issue this paper regularly whether we receive the support of advertisers or not, but its size and quality depend on the liberality and patronage of both dealers and collectors. We do not wish nor expect to gain either wealth (!) or fame from this publication, but shall expend every cent to enlarge and improve it, and with judicious management and the support of the philatelic public, we hope to give our readers a paper that will be an honor and credit to philately.



Sample copy of "Missouri Philatelist" free. Collectors send for large retail list. Dealers and those wishing to go into the stamp business, send for wholesale list. U. S. and Foreign stamps wanted for cash or exchange. Stamp collections bought. No rubbish in the following. All genuine specimens containing many rarities. 100 stamps, all diff. 25c 150 stamps, all diff. 50c. 200 stamps, all diff. $1. 300 stamps, all diff. $2. 500 stamps, all diff. $4. 1,000 stamps, all diff. $10. Elegant large album with the 500 and 1,000 packets.

CONRATH STAMP & PUB. CO.
1334 LaSalle St., St. Louis, Mo.

SCOTT STAMP & COIN CO. LTD.

18 E. 23rd St., New York.

Largest dealers in the world in Postage Stamps and Coins.

We make a specialty of fine packets of Stamps and Coins and beat the world on these. Every packet that we offer is made up directly from our own tremendous stock, and every one contains many stamps that no other dealer can supply. By means of our large purchases we frequently obtain large quantities of stamps at a small fraction of their value and the purchasers of packets get the full benefit of these exceptional purchases.

One trial will convince you that ours are the best and cheapest.

Our Postage Stamp Albums are recognized as the best in the world, and our Catalogues of Stamps and Coins are the standards all over the U. S. We are now running the.

52nd Edition of our **Postage Stamp Catalogue** which contains 350 pages and over 3000 illustrations. Price 50c. Send for our free illustrated 40 page price list.

LOOK HERE.

DO YOU WANT AN INTERNATIONAL STAMP ALBUM, FREE? If you do, send for our fine Approval Sheets on which we allow 33 1-3 per cent. commission, and when you have remitted us $5.00 in all, we will make you a present of a $1.50 International Postage Stamp Album. It is not necessary that you should remit $5.00 at one time, but we shall keep a record of all sales made by our agents, and when the total amount of your remittances aggregates $5.00, you will receive an

INTERNATIONAL STAMP ALBUM **FREE!**

F. B. ESTABROOK & CO.,
MARLBORO, MASS.

We have on hand a few more $1.50 9th Edition

International

—POSTAGE STAMP ALBUMS,—

and to clear them out we have decided to sell them at nearly

Half Price.

Price Postpaid 90 cents.

Order at once before they are all sold.

F. B. Estabrook & Co., Marlboro, Mass.



STAMPS—ALL GENUINE! 100 Rare Varieties China, Nicaragua, Honduras, Old Japan and Egypt, Bosnia, Peru, Orange, Hawaii, fine old U. S., Interior, Treasury, P. O., War, etc., with elegant Stamp Album, only 25c. 106 assorted rare Mexico, Ceylon, Guiana, Turkey, Costa-Rica, etc., only 10c. Large new 20 page Price-List, etc., FREE! AGENTS WANTED at 33 1-3 per cent com. STANDARD STAMP CO., removed to 923-925 Lasalle St., St. Louis, Mo



FREE!

40 fine stamps free to every one sending for a selection of our fine approval sheets at 33 per cent commission.

F. B. Estabrook & Co., Marlboro, Mass.



- - REGULATE THE - -

STOMACH, LIVER AND BOWELS,

- AND -

PURIFY THE BLOOD.

A RELIABLE REMEDY FOR

Indigestion, Biliousness, Headache, Constipation, Dyspepsia, Chronic Liver Troubles, Dizziness, Bad Complexion, Dysentery, Offensive Breath, and all disorders of the Stomach, Liver and Bowels.

Ripans Tabules contain nothing injurious to the most delicate constitution. Pleasant to take, safe, effectual. Give immediate relief. Sold by druggists. A trial bottle sent by mail on receipt of 15 cents. Address

THE RIPANS CHEMICAL CO.,
10 Spruce Street, - - New York City.

STAMPS ON APPROVAL

at 33 1-3 per cent. com. Send for a trial lot; sure to please. 100 diff. 10c. 25 ass't India, 6c. 75 diff. Mexico, etc. 8c. 1000 perf. stamp hinges 10c.
HIGHLAND CITY STAMP CO.,
3t-15] Marlboro, Mass.

1000 PERFORATED stamp hinges post free 10c. 3000 for 25 cents.
Address,
ESTABROOK & Co., Marlboro, Mass.

DONT forget to mention this paper when answering ads. noticed herein.

COINS wanted—Old U. S. coins bought for cash. Highest prices paid. $1000 for 1804 dollar; $10 for 1799 cent. Complete list of prices paid (1892 edition) 10c.
Estabrook Pub. Co., Marlboro, Mass.

Oh, Say Petey.

I have something AWFUL NICE that I usually charge 15c. for. If you will send me your name on a postal card I will send you a piece of it for nothing. Its nice! GUY W. GREEN,
Stromsburg, Nebr.

—‡ THE ‡—
Latest Styles
—IN ADDRESS AND—
NAME CARDS.

12 Hidden Name cards,	10c.
25 Devil Acquaintance,	10c.
20 Flirtation,	10c.
12 Bevel Edge Visiting,	10c.
12 " " with scrap picture,	15c.
25 Funny Shadows,	10c.
50 Address,	15c.
25 Hold-to-the-Light,	10c.
25 Plain White Visiting,	10c.

ESTABROOK PUB. CO. Marlboro, Mass.

OUR
GUMMED HINGES.
5 REASONS WHY THEY ARE
THE BEST
IN THE MARKET.

1. They are light and thin and therefore will not cause the album to bulge when stamps are placed in it on these hinges.

2. Pure gum is used and therefore leaves no bad taste in the mouth.

3. They are all in one sheet, not loose, and are perforated so that they may easily be separated when desired like stamps.

4. They are of convenient and uniform size and made especially for the stamp trade.

5. They are strong and hold the stamp firmly in place and yet they are
AS CHEAP AS ANY.

PRICE 10c. PER 1000.

ESTABROOK & CO.,
MARLBORO, - MASS.

"THE OWL."

A monthly Journal for collectors. Subscription 20c. per year. Ad. rates on application. Exchange column and directory free to subscribers. SPECIAL: We will accept 10c (silver) for a yaar's subscription if you will send at once.
OWL PUB. CO., Box 81, Oak Park, Ill.

OUR ONE DOLLAR DEALERS' STOCK.

100	1 cent stamps retail for	$1 00
50	2 " " " "	1 00
10	3 " " " "	30
10	4 to 10 cent stamps, retail for at least	50
25	Blank approval Sheets,	15
500	Perforated gummed hinges,	05
1	Year's subscription to "A. P. and C."	25
1	Inch ad. in "A. P. and C."	50
500	Mixed stamps	30
	Total retail value,	$4 05

All the above for a **$1.00** postal note. Stamps not accepted.

OUR FIVE DOLLAR DEALERS' STOCK.

300	Stamps, retail for	$3 00
100	" " "	2 00
25	" " "	75
25	" " "	1 00
20	" " "	1 00
10	" " "	1 00
100	Blank approval sheets,	50
1000	Perforated hinges	10
2	Inch ad. in "A. P. and C." 3 months	2 25
1000	Mixed stamps	60
	Total value	$12 20

Lot for only **$5.00** cash. Stamps not accepted.

F. B. ESTABROOK & CO.
U. S. and FOREIGN STAMPS,
Marlboro, Mass.

HAVE YOU SEEN THEM?

If not, send your name and address and receive:

1st. A sample copy of

"The Post Office"

one of the leading Philatelic monthlies, always full of the latest news.

2d. My illustrated price list of over 500 different sets and Packets. It is the best one out and you should see it.

3d. If you are a Dealer, my wholesale list is the cheapest.

If you want good approval sheets, send reference, and you will get the best sheets at 20 to 50 per cent. Commission.

WANTED TO PURCHASE.

All kinds of STAMPS in any quantity for Cash, especially all Collections and Rarities.

HENRY REMMEL,
80 Nassau St., New York City.

Price 3 cents. JULY 9, 1892. Whole No. 16.

SPECIAL NUMBER! SONS OF PHILATELIA CONVENTION.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II. NUMBER 4.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY
F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,
MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

SONS OF PHILATELIA

HOLD THEIR CONVENTION

At Gettysburg on July 4 and 5.

THE FIRST Annual Convention of the Sons of Philatelia, held at Gettysburg, Pa., was called to order by President Bartlett at one o'clock p. m., July 4th, in the parlors of the Globe Hotel, with the following members present:

Ralph Ashcroft	Lewis M. Lang
J. D. Bartlett	Gus J. Luhn
W. H. Emmert	S. J. Lowder
F. S. Fox	R. M. Miller
C. W. Grevning	Ph. L. Messer
Frank R. Hoyt	Wm. Nicklas, Jr
C. W. Kissinger	R. J. Russell
H. F. Kantner	R. P. Spooner
W. H. Linn	J. Percy Stetler

After a short address by the President, the following committees were appointed:

COMMITTEE ON CREDENTIALS.

Gus Luhn, Chairman
H. F. Kantner C. W. Grevning

COMMITTEE ON RULES.

R. P. Spooner, Chairman
F. S. Fox Wm. Nicklas, Jr

After a recess of two hours the Credential Committee reported the following number of proxies held by the members present:

Kantner -	55	Emmert -	14
Fox - -	23	Miller - -	12
Grevning -	22	Spooner -	11
Nicklas - -	19	Scattering -	11
Total,	167.		

The report was adopted and the committee continued for further use, after which the report of the Committee on Rules was adopted as read.

As the Board of Trustees had received only forty votes by mail, it was resolved to count also the proxies held by the members.

During the evening session, Grevning became sleepy and moved to adjourn at 9.30 but his motion was voted down and twelve o'clock set as the limit. This entire session was spent in revising the misfit Constitution, the monotony being broken only by the reading of a poem suited to the occasion by H. F. Kantner, which had been composed by Roy Farrel Greene, and a vote of thanks was ordered to be telegraphed to the absent poet.

The chief point of discussion in the Constitution was the fixing of the age limit of the President, Treasurer and Exchange Superintendent at twenty-one years. This action, and the infamous measure requiring all candidates to be members for at least three months, barred out the chances of Mr. C. W. Kissinger for the presidential chair, and was roundly denounced by the members who had any sense of honor.

Another point was the raising of the dues. Hereafter all joining between the months of January and July will fork over twenty-five cents,

while those who join during the remaining half of the year will pay the sum of three cents per month until the next fiscal year. The initiation fee was fixed at ten cents. After a display of fireworks in honor of the glorious Fourth, the convention adjourned to meet the next morning at 9 o'clock.

SECOND DAY.

This session was devoted largely to adopting rules for the exchange department, which were presented by a committee consisting of Messrs. Emmert, Ashcroft and Nicklas. The Ex. Supt. is required to give bond in the the sum of two hundred and fifty dollars. After much debate, during which some members became slightly rattled, the Constitution was thoroughly repaired, enlarged and improved.

The election of officers followed, after a recess of fifteen minutes to give the Sons sufficient (?) time to stow away some life preservers. As President Bartlett was a candidate Gus Luhn was called to the chair. All candidates not in good standing, whose names had not been published sixty days previous in the official organ, or for the reasons stated above, were stricken off the roll and the following were nominated:

PRESIDENT:	J. D. Bartlett.
VICE-PRESIDENT:	C. W. Peugh.
SECRETARY:	R. M. Miller.
TREASURER:	P. L. Messer.
	Wm. M. Stuart.
EX. SUPT.:	W. H. Emmert.
AUCTION M'GR.:	J. C. Miller.
COUNT. DET.:	E. P. Newcomer.
PUR. AGENT:	C. H. Mead.
TRUSTEES:	R. P. Spooner.
	C. W. Grevning. R. Peugnet.

By resolution Secretary Miller cast one vote for each nominee where only one was named, and a ballot was taken for Treasurer which resulted thusly:

P. L. Messer	69.
Wm. M. Stuart	16.

An election will be held Oct. 1st. for the offices make vacant by reason of the candidates being stricken off the roll, which offices are International Secretary, Librarian and Attorney.

Next in order came reports of officers; that of the Secretary showed the membership of the Society to be 363—one member having resigned and another been suspended; the Treasurer reported the receipts have been $30.28 and the expenditures $1.10, leaving a balance of $29.18, which he said would remain in his hands whether he was re-elected or not, claiming to have been elected originally for one year—look out for a duel between M. and S.; the Exchange Superintendent reported thirty-four circuits and everything in a prosperous condition, and a vote of thanks was given him for his able management.

C. W. Woodworth, a Malden, Mass. convict, was summarily expelled in secret session.

The next meeting will be held in Chicago, Aug. 18, 19 and 20, following the A. P. A. convention.

The convention adjourned at 2.30 p. m., amid a general good cheer both on the part of the elected candidates and their less fortunate brethren.

CONVENTION ECHOES.

Cushing's Manual was the source of authority.

Gussie Luhn was there. We thought Gussie was a sport, but he is a plain, ordinary specimen of humanity with a brown mustache and a cigar. He claims to have bought $500 worth of battle-field relics. Wonder where these relic factories are located.

Daddy Grevning had quite a sale of Jubilee Envelopes and $2.00 packets, which he was selling for Albrecht and Witt, with whom he is now connected as clerk.

After adjournment the members were photographed in a body, standing on the portico of the hotel. The photos were sold at 50 cents each.

Spooner was the tallest, Nicklas the prettiest, Emmert the oldest.

During the morning session of July 5th, Mr. G. Grammer, who reported the proceedings for the *Gettysburg Compiler*, made a short address in which he stated that he began collecting U. S. stamps in 1860, but that he was too old to collect any longer. At this a howl was raised, and Mr. G. was encouraged to continue collecting, which he promised to do. Copies of the *Compiler* containing report of the convention can be had at five cents each.

The consolidation scheme was freely discussed by the Sons, and the general impression seemed to be that consolidation at the present time is impossible. F. S. Fox.

EDITORIAL.

This is a special edition of the A. P. & C. issued on account of the Sons of Philatelia convention, which held a very successful session this week at Gettysburg. Ye editor is a member of the society and regrets exceedingly that he could not be present.

A copy of this number goes to every member of the society that they may learn the happenings at the convention. We would be pleased to have the name of every S. of P. member on our subscription list, and we offer it one year to them for only 15 cents, provided they remit before Aug. 10. Regular price is 25c. per annum. Send now and give your S. of P. number.

F. B. Estabrook, S. of P. 232.

Price 3 cents. AUGUST, 1892. Whole No. 17.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II. NUMBER 5.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

THE WORLD'S FAIR.

ACCORDING to the London *Times* his sublime highness, Ramgoolan Hoolalager, Maharajah of Johore, is to lend his brilliancy to deck the state of the Columbian Exhibition next year. This will be the grandest philatelic event in the history of the Freak City. His sublime majesty is not near so much of a heathen as he is cracked up to be; he can take his whiskey straight, play poker and speak English like a goat, a Chicagoat, so to speak. He is to be the central figure in a Malay village which he will cause to be erected and which will be not one of the least attractions at the Exposition, as it will have a population of real Malays including incidentally the forty-three wives of his majesty, Ramgoolan.

There will be of course a post office in the village and as a natural consequence postage stamps of Johore for sale therein, on original envelopes surely. His majesty also proposes in connection with the Sultan of Bhore who is also expected to materialize at the fair, to give a double song and dance, the estimable family of both potentates assisting as coryphees.

Mr. Wolsieffer is now looking up apartments in the 4th Ave. for the party and will report his success along that romantic thoroughfare at the next meeting of the C. P. S.

Mr. Seebeck of New York will meet the Maharajah at Quarantine in New York and will explain the benefits of his system of supplying potentates with philatelic supplies, and will probably get a contract for a new issue.

Several of the dark eyed spouses of his black and tan majesty are philatelesses and will of course visit the Chicago stamp dealers, and between the Sultan of Johore, the Sultan of Bhore and the rest of the family the Freak City ought to be satisfied—happy Chicago. ANONYMOUS.

IT IS REPORTED THAT

—THE Conrath Stamp and Publishing Co. of St. Louis has disposed of its entire stock to the Miller-McCormack Stamp Co. of that city, who recently purchased the stock of the late Mound City Stamp Co. also, thus making it one of the largest stamp firms in the West. The *Missouri Philatelist* will be continued by the editor, Mr. Ph. Conrath.

—Mr. Roy F. Greene, the business manager of the *Eagle Philatelist*, has purchased the interest of Mr. Swanbeck in that publication and hereafter will be sole proprietor. We wish the bard all success.

—THE fifty cent postage due stamp will be retired from use as it is seldom

that one of that denomination is required. Its retirement would cause it to become rare very quickly as comparatively few are used.

—THE *Pentucket Philatelist* is to appear this month from Haverhill, Mass. We shall be glad to welcome it if it proves as good as it is reported that it will be.

—AT least a dozen New Yorkers propose to attend the A. P. A. Convention at Niagara. If true this shows considerable interest in the Association in that city.

—THE *Essex County Philatelist* has been discontinued and is now for sale. We have an idea the man who has courage enough to purchase a philatelic publication is as rare as a "Sydney View," but there is a possibility that the above named paper may be consolidated with another Bay State magazine.

CORRESPONDENCE.

TAUNTON, MASS., 8-8‖92.

ESTABROOK & PROCTOR,

Marlboro, Mass.

DEAR SIRS,

In the June No. of your valuable paper, the "AMERICAN PHILATELIST AND COLLECTOR," I saw an article entitled "Philatelic Frauds" and signed "Circumspector."

It told how many were reported as frauds in a copy of the *Philatelic Fraud Reporter* and then it said, "But how many *different* individuals do they represent?"

The latter is why I wish to state some of my experience with a dealer (?) in Girard, Kan.

I received some stamps on a sheet (?) from Star Stamp Co., Girard, Kan. The stamps were of little value to me or the dealer (?) but I sent them back after going to the following trouble:

I could read, Star Stamp Co., — ——— —, Girard, Kan.; the street and number was so poorly written with a pencil that I could not read it. The above address was on a piece of paper pasted on a sheet. This I easily removed and found this address: Raymond H. Officer, Girard, Kan. To the latter address I sent them after paying the postage and I think they reached the Star Stamp Co. "all O. K."

In a late number of the *P. F. R.* the following names appeared: Comet Stamp Co., Girard, Kan., R. H. Officer, Girard, Kan. and Star Stamp Co., Girard, Kan. All of these swindled the same dealer with the exception of R. H. Officer who swindled one other.

Now I think that these are all one person whose name is Raymond H. Officer.

There are probably more such cases but this one I know something about myself. Yours in Philately,

EVERETT E. ASHLEY.

A. M. GRIGGS. We cannot accept your Ms. Send stamp for postage and it will be returned.

THE AMERICAN PHILATELIST & COLLECTOR.

A MONTHLY PHILATELIC MAGAZINE.

SUBSCRIPTIONS.

UNITED STATES, CANADA AND MEXICO, 25 cents per annum. ABROAD, to Countries in the Postal Union, 40 cents. Subscriptions must begin with the current number. Back numbers, except number one, 10 cents each.

ADVERTISING RATES.

50 cents per inch, $4.00 per page. Discounts for time on application.

PUBLISHED BY

ESTABROOK AND PROCTOR, MARLBORO, MASS.

Entered at P. O. at Marlboro, Mass., as second class matter, April 29, 1891.

An X opposite this paragraph signifies that your subscription has expired. Please renew at once or the magazine will be discontinued.

EDITORIAL.

THIS is the last month of the so-called dull season, although this year very little difference in trade was noticed, and we shall soon be favored with a fresh supply of philatelic papers and national (?) societies.

The A. P. A. is recognized as *the* national society, although the S. of P. now having men for officers, is gaining favor very rapidly and may soon be a successful rival. The dues of both these societies impede their growth, the dues of one being too high for many collectors and those of the other far too low. We believe that the A. P. A. with annual dues a dollar or a dollar and a half would soon outstrip all competitors and stand alone as the national society of America.

MESSRS. Whitfield King & Co., of Ipswich, have our thanks for a copy of their wholesale price list for July and August.

AFTER considerable deliberation we have decided not to advance our advertising rates until the first of January next and at present they will remain the same, 50 cents an inch.

OUR special Sons of Philatelia number last month has brought us many flattering as well as substantial letters from members of that society and

others to whom we extend our thanks. As we inserted no ads we expected to publish that number at a total loss, but were agreeably surprised by receiving enough subscriptions from S. of P. members to pay the entire cost of the edition.

We feel greatly flattered at number of complimentary letters received congratulating us on giving our readers an account of the S. of P. Convention fully a week before any other paper.

We would be pleased to give our readers an early account of the A. P. A. Convention which is to be held at Saratoga next week, but this is an impossibility for both members of this firm, Messrs. Proctor and Estabrook, will be away, the former very likely vacating at the shore, while the latter will be rusticating among the green hills of Vermont. We hope all errors and delays in our correspondence will be excused during the next two weeks, but after burning the midnight kerosene (Oh, that the philatelic publishing business could afford us electrics) for the last seventeen months, we feel that we are entitled to a fortnight's rest and recreation and we propose to enjoy ourselves to the best of our advantage for two whole weeks.

Mr. A. R. Rogers of New York has issued a handsome catalogue of his auction sale to be held at Niagara Falls during the A. P. A. Convention. It is gotten up regardless of expense and being finely printed in colors, it has a remarkably neat and tasty appearance. Together with the catalogue he mails a four page circular giving twelve reasons why one should join the A. P. A., thus showing that he is willing to aid the Association in a substantial manner.

The auction sales of Mr. C. H. Holden, Port Dover, Ont., are run on an entirely different plan from the majority of such sales, as he requires no commission for selling, the purchaser only being charged. His last sale was held on the 15th ult.

The *Florida Philatelist* has appeared from Thonotosassa, published by the D. E. Hazen Stamp & Pub. Co., Box 40. It is very neatly printed with a pink cover and its contents are above the average. The first installment of "Howard's Stamp Case," however, comes to a very abrupt ending, but we presume it will be fully "continued in our next."

Mr. W. D. Showalter suggests in *Printers' Ink* the word "ad" to be used in place of the word "advertisement." The idea is a good one and we shall use it hereafter, not as the abbreviation "ad." but as the word ad, without period or quotation marks. By the way, it is about time *P. I.* was allowed to be mailed at second class rates for it unquestionably deserves them.

EXCHANGE DEPARTMENT.

Free to subscribers. Offers for cash are not exchanges and will not be inserted. X signifies Exchange.

Wanted to X for highest offer in stamps, 2 volumes of *Phil. Journal of America*, 500 cigarette pictures and cigarette albums. Offer solicited. E. O. Heim, 845 9th St., Milwaukee, Wis.

Stamp papers, rare stamps, minerals, shells, relics, curiosities, etc., for cigarette pictures of race horses. James Jay, La Hoyt, Iowa.

Over 4000 old and rare stamp papers to X for same. Send lists of wants and duplicates. Stamp dealers please send price lists. S. C. Scott, Calmar, Ia.

An illustrated Chinese book (120 pages) to exchange for U. S. stamps or stamp papers. H. W. Doscher, Petaluma, Cal.

Attention, Nebraska philatelists. All philatelists of Nebraska wishing to join the Nebraska Philatelic Society should send 5c. initiation fee to the sec'y and receive an application blank and full particulars. Dues are but 25c. a year. Address, E. W. Julian, Sec'y N. P. S., Chadron, Nebr.

Samples of papers wanted. One large covered stamp paper for 5 cts. worth of good stamps. Send sheets. Not less than four sent. G. D. French, Ivoryton, Ct.

Ripans Tabules relieve colic.

SCOTT STAMP & COIN CO. LTD.

18 E. 23rd St., New York.

Largest dealers in the world in Postage Stamps and Coins.

We make a specialty of fine packets of Stamps and Coins and beat the world on these. Every packet that we offer is made up directly from our own tremendous stock, and every one contains many stamps that no other dealer can supply. By means of our large purchases we frequently obtain large quantities of stamps at a small fraction of their value and the purchasers of packets get the full benefit of these exceptional purchases.

One trial will convince you that ours are the best and cheapest.

Our Postage Stamp Albums are recognized as the best in the world, and our Catalogues of Stamps and Coins are the standards all over the U. S. We are now running the **52nd Edition** of our **Postage Stamp Catalogue** which contains 350 pages and over 3000 illustrations. Price 50c. Send for our free illustrated 40 page price list.

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STAMPS STAMPS

STAMPS

STAMPS

Are you looking for them? If so, have you seen our fine

APPROVAL SHEETS?

IF NOT, SEND FOR TRIAL LOT TO

ESTABROOK & PROCTOR,

MARLBORO, MASS.

SHEETS ON APPROVAL

AT 40 PER CENT. DISCOUNT.

11 Var, Italy Segnatasse Only 25 Cents. [19

HALLOCK C. ALVORD,
GLOVERSVILLE, N. Y.

SAN MARINO, 1892.

5c. over 30c. brown, new or used, 5 fr. / 5c. over 10c. blue, " " " 3 fr.		June 14 / June 23
Very rare, were only 1 day in use.		Per 10
5c. gray green,	unused or used, fr. 15	fr. 85
30c. yellow,	" " 54	4.40
40c. brown,	" " 75	5.90
45c. green,	" " 80	7.23
1 lira, red & yellow	" " 1.73	13.78
Money order 10c.	" " 50	3.50
" " 1 l. 10c.	" " 2.10	16.35

OTTO BICKEL, Rep. San Marino, ITALY.

Oh, Say Petey!

Send me your name on a postal card and I will send you free a piece of something that I usually charge 15c for

GUY W. GREEN, Stromsburg, Nebr.

Job Printing.



ESTIMATES FURNISHED FOR STAMP.

Estabrook Pub. Co., Marlboro, Mass.

DONT forget to mention this paper when answering ads. noticed herein.

THE BEST

—: AND :—

CHEAPEST

$6.00

DEALERS' STOCK.

It consists of:

250 diff. stamps of all countries
500 finely mixed English Colonials
1000 " " United States
1000 " " Foreign
100 stamps to sell at 1c each
50 " " 2c "
25 " " 3c "
20 " " 5c "
25 " " 8, 10, 15, 20, 25c
5 stamps of each.
200 fine approval sheets
3000 perfect stamp hinges

If you want the greatest bargain send for it at once.

Besides the above mentioned stamps I will give

10 COMPLETE SETS OF SALVADOR, 1891,

free with every lot. These are sold at 50c a set and will bring at retail almost what I ask for the entire lot.

HY. GREMMEL,
80 NASSAU ST.,
NEW YORK.



50 PER CENT.
COMMISSION.
Agents Wanted.
Valuable Premiums. New 60 pp. price list free.
STANDARD STAMP CO.,
H. Flachskamm, Manager,
923-925 La Salle St., ST. LOUIS, MO.

LOOK HERE Send for a selection of my fine Approval Sheets at 35 per cent. com. Also Printing done at lowest rates. Send for prices.
F. SEYFFARTH,
240 1-2 E. Houston St., N. Y.

We have on hand a few more $1.50 9th Edition

International

—POSTAGE STAMP ALBUMS,—

and to clear them out we have decided to sell them at nearly

Half Price.

Price Postpaid 90 cents.

Order at once before they are all sold.

Estabrook & Proctor, Marlboro, Mass.



- - REGULATE THE - -
STOMACH, LIVER AND BOWELS,
- AND -
PURIFY THE BLOOD.

A RELIABLE REMEDY FOR

Indigestion, Biliousness, Headache, Constipation, Dyspepsia, Chronic Liver Troubles, Dizziness, Bad Complexion, Dysentery, Offensive Breath, and all disorders of the Stomach, Liver and Bowels.

Ripans Tabules contain nothing injurious to the most delicate constitution. Pleasant to take, safe, effectual. Give immediate relief. Sold by druggists. A trial bottle sent by mail on receipt of 15 cents. Address

THE RIPANS CHEMICAL CO.,
10 Spruce Street, - - New York City.

Price 3 cents. SEPTEMBER, 1892. Whole No. 18.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II. NUMBER 6.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

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NEWS & NOTES.

WE issue but a four page sheet this month, as we do not wish to get so far behind time that we have to issue two numbers in one, as some of our contemporaries have been compelled to do. We have a surprise in store for our readers next month; watch for it.

MESSRS. R. F. Albrecht & Co., of New York, have favored us with a copy of their catalogue of U. S. stamps and envelopes. It is a very neat and handy reference list and also contains a number of blank pages and a calendar for 1893. The price is but 25 cents and no collector should be without it.

OUR thanks are due Mr. H. L. Ilgenfritz, Secretary of the Iowa Philatelic Association, for an invitation to be present at the first annual convention of that society which was held Aug. 30 and 31 at Des Moines. A good time and a successful session is reported.

WE have also received the following for which we thank the publishers: E. T. Parker's Sept. priced-list of stamps; The S. B. Bradt Co.'s catalogues of their seventh and eighth auction sales, Sept. 14 and Oct. 19; a catalogue of R. F. Albrecht & Co.'s fifth sale held Oct. 6 at New York; and a copy of the September number of Trifet's Galaxy of Music, published at Boston, Mass.

We have received the Standard Stamp Co.'s new price-list consisting of 64 pages and cover. The publishers inform us that they printed 35,000 copies and that the list will cost them over $1500. They will gladly send a copy free to every collector who will address them at 925 La Salle St., St. Louis, Mo.

ON Oct. 10 the *Philatelic Lasso* is to make its appearance. It has an original name surely and we expect something above the average.

This paper 6 months on trial for 10 cents. Regular subscription price 25c. per annum.



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10 Spruce Street, - - New York City.

PRICE 3 CENTS. OCTOBER, 1892. WHOLE No. 19.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II. NUMBER 7.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

EDITORIAL, ETC.

A RUSH in our printing department delayed this number and explains why we issue only four pages. We hope to mail our November number in about two weeks but we do not expect to get back to our regular size before our Christmas number.

Now that it is an assured fact that Grover Cleveland will be our next President, we hope to see the duty on stamps removed and a better management of the postal affairs. *Printers' Ink* and many other deserving periodicals will, we trust, be admitted to the mails as second class matter, and although as good Republicans we hoped that Mr. Harrison would be re-elected, as philatelists we may have cause to rejoice.

The prospectus of *Rogers' Philatelic Blue Book* has reached us. This work if published will be something invaluable to every philatelist whether dealer or collector. It is proposed to give a list of collectors, their address, age, business, etc.; also a list of dealers, philatelic journals and publications, and philatelic societies. No charge is made for inserting names and every collector who reads this paper and has not received a prospectus should write for one to Mr. A. R. Rogers, 75 Maiden Lane, New York.

Scott's 53rd Edition Stamp Catalogue is out and we consider it much better in all respects than the previous one. United States stamps have of course risen considerably in price with the exception of revenues which remain about the same. The last cover page of the catalogue contains a cut of the Scott Stamp and Coin Co.'s place of business.

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PRICE 3 CENTS. NOVEMBER, 1892. WHOLE No. 20.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II. NUMBER 8.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

EDITORIAL, ETC.

DO'NT fail to see our Christmas number. It will be a good one and will consist of twelve or sixteen pages at least and will prove a remunerative advertising medium, as we shall circulate 500 extra copies of that number or 1500 copies in all.

Among the new papers worthy of mention are the *International Philatelist*, Toronto, Canada; the *New Jersey Philatelist*, Califon, N. J.; the *Ottawa Philatelist*, Ottawa, Ont.; the *American Philatelic Magazine*, Omaha, Nebr.; and the best one of all, *Filatelic Facts and Fallacies* of San Francisco. All have our best regards and we trust that all will be successful.

As we expected the new reply postal cards are the occasion of much fault-finding among many philatelists as well as the general press. We have no fault to find with them however as they are much better than we expected and very convenient. Stamp dealers will appreciate them.

Collectors who have not as yet seen the new price-list of the Standard Stamp Co., should send for a copy at once. It consists of 64 pages, fully illustrated, with a handsome cover. A copy will be sent free upon application by addressing above firm at 925 La Salle street, St. Louis, Mo.

It is reported that the recent success of the Democratic party causes a doubt as to whether or not the World's Fair stamps will be issued. We very much doubt however that it will have any effect on this issue, which we expect will have some very beautiful designs if all reports are true.

I want all kinds of U. S. and British North American stamps in exchange for GOOD foreign. Approval sheets at 50 per cent. commission, lowest prices! New 72 pp. Catalogue FREE! H. Flachskam, 925 La Salle street, St. Louis, Mo.

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3 CENTS. JANUARY, 1893. WHOLE No. 21.

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A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOLUME II.; NUMBER 9.



F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK STAMP AND PUBLISHING COMPANY,

MARLBOROUGH, MASS.

Entered at Marlboro, Mass., as second-class matter.

EDITORIAL.

ON account of a large amount of printing on hand, we were unable to issue a large Christmas number as expected and are, as usual, late in issuing this number. We hope to issue this paper on time in the near future, but life is short and we make no promises.

Well, the new Columbian stamps were issued on time as expected(?). No one can say that they are not handsome and fully up to expectations. In fact they are much prettier than we dared hope they would be. Everyone, whether collector or not, seems to take considerable interest in them and several who have commenced to collect them for their beauty alone, may be converted by their means into full-fledged philatelists.

The Pope Mfg. Company have favored us with a copy of their "Columbia Daily Calendar," the only valuabe one issued. Thanks!

Mr. Cleve Scott of Central City Nebr. informs us that he has secured second class rates for his interesting magazine, the *Nebraska Stamp*. He has our congratulations on his success.

We have received a copy of the Standard Stamp Co.'s price-list, consisting of 64 pages and cover and fully illustrated. The publishers inform us that 35,000 copies have been printed and together with postage, the total cost will be $1,500, the largest amount ever spent on a stamp price-list. A copy can be obtained free from them at 925 La Salle Street, St. Louis, Mo.

This month we appear in a new dress of type, a little more legible than the other perhaps, but of the same size.

NOT MUCH! NOT MARKED UP!

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are priced by Scott's latest catalogue. 33 to 50 per cent. discount given. The 1, 2, 4, 5, 8, 9, 15, 20 and 25th ordering sheets and mentioning this paper, will receive a valuable prize FREE on making their first remittance. [1.3b21

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AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

PUBLISHED BY F. B. ESTABROOK & COMPANY, MARLBORO, MASS.

VOL. II., No. 10.] FEBRUARY, 1893. [WHOLE No. 22.

AMALGAMATION A FAILURE.

Much has been discussed by the philatelists of this clime concerning amalgamation. It was proposed by some to consolidate all the numerous philatelic societies in the United States into one—the A. P. A.

The members of the A. P. A. did not succeed and finding this failed to bring in members (as it was confidently expected it would) they again attempted another and last resort—a reduction of dues, which is securing a few applicants.

Surely would the great writers of the philatelic press—those who go forth in battle array to fight for amalgamation—strive to place the young with the advanced collector?

I do not think our leading editors and writers who blew the amalgamation horn so freely would, if they considered the question, want to mix the young with advanced.

Who compose the officers in the A. P. A. but the oldest philatelists?

Do not misconstrue my words so as to form the impression that I am a boding officer for I will remove your doubt on that point by stating that I am not an officer of any society and have no desire at present to be one.

Some time ago I saw in a philatelic paper an article in which the writer seemed to think that the philatelists should join an old society. All very true and good advice so far, but, kind friend, did you not mean the A. P. A., and were you not one of those who tried to boom it by articles written for the A. P. A.'s benefit and the injury of other societies?

In a leading stamp paper I saw a paragraph at the commencement of the amalgamation war saying "Amalgamation must come."

Brothers, several months have passed away and the great society topic has nearly passed away too, and it has not come yet and I feel confident it will be a long time before it is realized.

What I wish to see is anything by which our hobby might be benefited, but the idea of putting the young and the advanced collector together, is, to my mind, simply impracticable. W. R.

EDITORIAL.

As each of the several thousand persons connected with this office are unable to write legibly, we are happy to state that we have purchased a type-writer, and hereafter our patrons may be able to read our communications.

The new *Weekly Philatelist* from New Chester, Pa. is a newsy sheet and seems to be prospering. The number before us consists of six pages, three of which are devoted to reading matter set in brevier type. It has our best wishes and we hope it may prove successful.

In the December number of the *Detroit Philatelist*. Mr. Guy W. Green has the article, "Stand up for the young collector." It is very well written and with a most praiseworthy object in view—the recognition of the younger collector. At present he is in most cases merely a being to be used and imposed upon by dealers and advanced collectors who show him no respect whatever. This is not as it should be; how can we expect philately to grow and flourish if we do not assist, or at least encourage, those who begin to be interested in our pursuit? Give the young philatelist a chance, assist him all you can, or at least respect him, and in the words of Mr. Green, "stand up for the young collector."

I want all kinds of U. S. and British North American stamps in exchange for GOOD foreign. Approval sheets at 50 per cent. commission, lowest prices! New 72 pp. Catalogue FREE! H. Flachskam, 925 La Salle street, St. Louis, Mo.

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notwithstanding all statements to the contrary by envious competitors.

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AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

PUBLISHED BY F. B. ESTABROOK, MARLBORO, MASS. 25c. PER ANNUM.

VOL. II., No. 11.] JULY, 1893. [WHOLE No. 23.

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AFTER a few months vacation we appear again with no other excuse to offer for our temporary suspension than that old apology of philatelic publishers—"lack of time."

A CHANGE has been made in the management of this paper and the former editor is now sole publisher, proprietor, printer, business manager, etc. ad libitum.

CONSIDERABLE interest is manifested in the election of officers to be held at the S. of P. convention now close at hand. While we have no personal objection to Mr. Kissinger for president, we believe that the best interests of the society demand the election of the ticket headed by Dr. R. J. Russell.

IT is reported that Mr. Williams has sold his *Yankee Philatelist* to a prominent stamp and coin dealer of Boston and that another publication will take its place.

THE notorious Ph. Heinsberger of New York has at last been exposed by the publisher of the *Post Office*. Some of our stamp auctions also ought to be shown up to the light. There are more "fakes" in philately than the average collector dreams of, but things will not always be thus.

WE have been favored with a copy of the Annual Report of the Alamo City Philatelic Society. It is very neat and tastily gotten up and includes engravings of several of the more prominent members as well as much interesting information relative to the society. This handsome report cannot fail to assist materially in the growth of the society.

This paper 6 months on trial for 10 cents.
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NOTICE.

Owing to a large pressure of other business, especially in our printing department, we have been obliged to discontinue our approval sheet trade. Thanking our patrons for past favors and hoping they will give our advertisers the trade formerly bestowed upon us, we remain,

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THE HOME CIRCLE is emphatically a journal for the entire family, and consequently such departments as

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are not overlooked, but each department is under the supervision of a competent editor.

To produce a magazine which will be interesting, entertaining, sparkling and attractive in every way, and yet be pure, moral, instructive and helpful is no easy accomplishment, but this is what the publishers of this journal propose to do and are doing. Every line of both reading and advertising matter is carefully considered before being placed before our readers, which, no doubt, accounts for the extraordinary fascination it possesses for its readers. "Such charming stories," says one; "Such delightful poems," says another! "Such beautiful illustrations," says a third; "Such a splendid, helpful paper," say all.

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VOL. II., No. 12.] AUGUST, 1893. [WHOLE No. 24.

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Marlboro, Mass.

ANOTHER CHANGE MADE

In the ownership of this paper.

Another change has been made in the publication of this paper, it now being under the management of Estabrook & Leonard, publishers and printers. The latter gentleman although perhaps little known to philatelic fame, has been an enthusiastic stamp collector for several years and was a prominent member of the Marlboro Stamp and Coin Club.

The firm, as above stated, have established a publishing and printing business in the new Frye Building, Marlboro, where they are prepared to execute all kinds of fine job printing from a visiting card to a magazine.

We propose to issue this paper regularly, and as soon as the business is fairly on its feet, to enlarge and improve it until it will be worthy of a place in the front rank of philatelic journalism. We hope our friends will contribute to the success of this paper and thank all our patrons who have formerly assisted us by a subscription or an advertisement.

Hoping we may win and deserve the favor of the philatelic fraternity, we remain,

Yours very truly,
F. BERT ESTABROOK.
HAROLD A. LEONARD.

EDITORIAL

SOMEWHAT to our mutual surprise perhaps, we appear again after a few months temporary vacation. The outside pages of this issue were printed several months ago and it is dated August, 1893. We hope our readers will not think we are as slow as this date would imply, and we assure them that before many moons they will find the AMERICAN PHILATELIST AND COLLECTOR fully "up to date."

*
* *

WE hope our readers will not expect any amount of news this month as we haven't the time, space or inclination to impart

The Odell Type Writer.

$20 will buy the ODELL TYPE WRITER with 78 characters, and $15 for the SINGLE CASE ODELL, warranted to do better work than any machine made.

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what we dont know anything about; but with our next number, which inaugurates a new volume we will endeaver to make this paper a trifle more readable and interesting.

* * *

THE catalogue of B. L. Drew's First Auction Sale, which closes March 15, is at hand. It catalogues a number of fine stamps, the list of U. S. stamps being especially complete.

WE have also been favored with the catalogue of R. F. Albrecht & Co.'s 19th Sale.

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VOL. III. APRIL, 1894. No. 1.

WHOLE NO. 25.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass.
as second class mail matter.



SAMPLE COPY.

Your subscription solicited.

—THE—

AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 1. APRIL, 1894. WHOLE No. 25.

ELI GOT THERE.

THE time of the May party was fast approaching, and the boys of the town academy were in high glee. The boys of the first year's class had planned for a May party. As there were six boys and six girls in the class, the boys all thought it best, as they were almost obliged to think, that each of them should kindly provide for and be a gallant escort to one of the young ladies on that May-day. This required the expenditure of a few dollars by each of the students to provide for his fair partner.

A poor student is ever in need of a dime and so was Eli Engson. Eli was a stamp collector and all his spare pennies were expended in swelling his album. He often asked his chum to show him some money so he would not forget how a silver piece looked, for Eli's purse generally had a consumptive appearance. It suffered from a chronic disease. Yet the May party must be attended or Eli might lose favor in the eyes of his friend, Miss Tillie Sidan.

Two weeks more and all the money that Eli had was sixty-six cents and an old half cent. His thoughts were continually about his purse and its contents.

"Say, chum," said Eli one day as he and his friend, John Long, came from chapel. "Dr. Yaras read that where your treasure was there your heart was also, and I don't believe that."

"Well, well, I am astonished," was the surprised reply.

"I ain't, and I'll prove that it isn't straight by my own experience," answered Eli, while laughter peeped from his black, cherry-like eyes.

"Explain yourself," eagerly demanded John, anxious to know what the joke was. The two had gained their room. Eli was poor, not penniless, but he could not spend money like his classmates nor dress like them; nevertheless, he was the most jovial and the happiest man at school. His curly head and his smiling black eyes were everywhere welcomed. He was stout and short and none of the brightest in his class.

John Long was six feet high, lean, and a veteran book-worm; but he liked his chum's fresh jokes. He could not laugh a roar but he was good at a grin.

The two lived happily together. They were generally known as the "Long and Short of It."

"Certainly," replied Eli, to his chum's request. "Here goes: 'Where your treasure is there your heart is also,' and therefore your heart is where your treasure is. Isn't that so, chum?"

"'Spose so."

"Well, my heart is in my purse here," began Eli, pulling out his thin, flabby money-pouch, "but the treasure is not there."

John grinned his usual grin, which caused his whole face to look like the turned-up shingles on an old barn roof.

Eli began to read the fables. He read about the woman whose goose laid every day a golden egg. "I wish I had a goose like that," mused Eli, as he pressed his purse. "Wouldn't I be rich." He laid the book down and began to think. Should he buy a goose? His thoughts became so deep that now he thought of the goose and then of Miss Sidan; until he had the two so entangled in his mind, that he himself was at a loss to know what his thoughts were.

"Chum, I'm insane," exclaimed he, jumping up and going to the wash-stand to cool his confused brain.

"'Spose so," came the reply from John, who was poring over his stamp album.

Eli's thoughts were about the party and about his purse and about Miss Tillie Sidan. One week had passed and the next was half gone; still the sixty-six and a half cents had not increased.

"I am resolved what to do," said Eli, despairingly.

"What is it?" asked John.

"I am going to sell some of my books and needless articles, and if absolutely necessary, even a part of my collection!" a sacrifice indeed!

"You'd better sell your Bible, chum," advised John, grinning.

"You shock my mod—no, my—let's see—oh, my piety; yes, sir, chum, you do," exclaimed Eli, looking as sober as a petrified mummy.

"Where there is no piety, none can be shocked," answered John. "How often have you read it since the term began?"

"You see, chum," began Eli, scratching his curly head, "you see I take good care of my things. It is just as new as when mother gave it to me on Easter. See?" continued he, as he fished the neglected Book from the bottom of his trunk.

"That *is* in a good condition. It is the only one of your books that has such an appearance," returned John Long.

"And the inside," began Eli again, "is perfect; just look——"

What could be the matter? Eli was never so surprised in all his born days; he could not speak. Was he dreaming? He looked at his chum who was also surprised. He again looked at the Book. It must be reality. He uttered one word,

"Chum."

"'Where your treasure is there your heart is also, and your heart is where your treasure is," slowly began John Long, looking at his companion.

"I see, I see. No wonder mother didn't send me those stamps for a birthday present. 'Where your heart is there——'" murmured Eli, without finishing the sentence and gazing at the unsevered pair of beautiful U. S. 90c. black and carmine stamps which he held in his hand.

"But ain't they beauts?"

"Chum," said John, "I'm not a millionaire, "but if you want to part with one of those I am willingly to give you a V for it."

"Well, old man," returned Eli, thoughtfully, "seeing it's you I think I will accept the offer, for I must attend that party," and he glanced down at the verses where he had found the treasures:

"'Remember thy Creator in the days of thy youth,'" came first to his eyes.

"Chum, I believe my heart ought to be more where the true treasure is," said Eli thoughtfully as he sat on the bed looking nowhere.

"That Book contains richer mines than California but we forget that too often," answered John looking at the bare wall.

All became silent as mid-night. The two were buried deep in their own thoughts. Such little incidents will alter one's thoughts wonderfully.

"I am resolved what to do," said Eli breaking the silence, "I'll read this Book every day."

"Here is my hand on that," quickly responded John.

And the two did read it.

Saturday morning came. The six young men and six young ladies, having obtained permission from Dr. Yaras, were swiftly carried by the train out of town. They spent a pleasant day along the shaded banks of a sparkling stream. None enjoyed themselves more than Eli Engson and Tillie Sidan. ELI GOT THERE.

E.

NEW YORK AND BROOKLYN NOTES.

THE Collectors Companion is the name of a new stamp paper which is going to be issued promptly on March 20th. Mr. Wm. Jeanson is business manager. It is to be issued by the Globe Stamp and Publishing Company of 73 4th Ave., Brooklyn, N. Y.

THE souvenir U. S. postal cards are now bringing $2.00 for the set of twelve. During the fair they sold for 35c. per set.

MR. W. F. GREGORY, recently in the employ of Bogert & Durbin, has embarked in the stamp business for himself and opened an office at 11 Park Row, New York, opposite the Post Office; this makes two stamp dealers on this block, Mr. Gregory and Mr. C. A. Burger of 37.

MR. E. T. PARKER, who recently opened a branch office at 30 E. 23d Street, is doing a fine business, especially in Mekeel's albums. He held his first auction sale on March 9th at Room 1, No. 25 Ann St.

MR. G. I. LAMONT, business manager of the *Brooklyn Stamp*, has started a branch of the P. S. of A.

MR. R. L. PERRY of 615 St. Marks Ave., Brooklyn, intends to embark in the stamp business on a large scale.

ALL but the one and two cent Columbians are exhausted at the New York and Brooklyn post offices.

THE stamp business is decidedly dull this season although there are five new dealers in New York. He who has the higher value Columbian stamps and sells them is a fool. Gov.

NEWS, NOTES AND CLIPPLINGS

Philatelists are looking forward with interest to the new series of pictorial postage stamps which the Mexican government is going to put on sale next September. They will be of the usual denominations, 1-cent, 2-cent, 4-cent, 5-cent and 10-cent, and will represent by cleverly executed drawings the various stages of Mexican mail transportation, showing the motive power of man, burro, stage and steam train.

Gradually the postal authorities of the different countries are beginning to improve the appearance of the stamps of their country and are adopting handsome and appropriate designs. The Seebeck issues first became noted for their beautiful appearance and now many of the leading governments are following their example. Everyone has praised the United States Columbian issue and extolled the beauty of the new stamps of Borneo and Hawaii, and now it is reported that Mexico will soon favor us with an appropriate emission.

The committee on postoffices has reported adversely on the bill to provide a postal currency, but the bill has been placed on the senate calender together with the adverse report. A fractional currency would supply all ordinary postal needs. —*Boston Globe.*

Spring has opened almost a month in advance of the usual time, business is picking up in all branches of industry, and the supply of Columbian postage stamps at the Boston postoffice is exhausted. Let all rejoice.—*Boston Globe.*

The first auction sale of W. H. Hollis occurs on May 18 and 19 at 102 O'Farrell St., San Francisco. It includes the property of Dr. W. G. Sylvester which insures a good lot of stamps in the best of condition.

New York has taken away from Connecticut both the postal card contract and the stamped envelope contract. The postal cards are now made at Castleton, N. Y., and the stamped envelope contract has just been awarded to a Hudson, N. Y., man.

Wakefield, Mass., is to have a new postmaster. The question of who it is to be will be settled at a caucus, to be held May 22. The polls will be open from 3 till 9 p. m., and the check list will be used and none but democrats allowed to vote. All who desire to become candidates must present their names to the secretary by May 17.

The term of the present postmaster expired last March, and the democrats want the question settled. It is probable that the appointment will be made soon after the caucus makes its choice.

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EDITORIAL.

Now that we seem to be permanently settled we hope to issue this paper with something like regularity. A few months ago we removed from Harrison Ave., to quarters in Forest Hall Block, which although roomier than our old ones were hardly satisfactory. January 1 we again removed, this time to an ideal office in the new Frye building, where we would be pleased to meet any philatelists visiting this city. Our office is centrally located, on the line of the electric cars and directly opposite the Fitchburg R. R. station. Come in and see us.

Many of the magazines are now becoming interested in philately and are opening stamp departments. *The Argosy*, which has recently been changed from a weekly to monthly magazine is the latest one to give attention to our hobby.

The Sons of Philatelia, according to the January number of its official organ, has on hand twenty new applications and nineteen new members. Against this increase the following decrease is noted; seven resignations accepted and fifteen new resignations received. How different is the progress now being made to what it was a year ago. Its young rival *The Philatelic Sons of America* is progressing far more rapidly. Apparently the former Society is no longer a favorite.—*The Canadian Philatelic Weekly.*

Hardly logical to say the least. The P. S. of A., being a new society, will for a short while perhaps, receive more applications than its older and firmly established rival, but knowing the circumstances under which the new society was originated, few thoughtful collectors would exchange the old one for the new. The list of resignations in the S. of P. is merely made up of a few of the P. S. of A. officers and their friends and will not long continue. *The Sons of Philatelia* is a successful, though hardly model society, and is growing better every day.

While we have been sleeping a large number of new publications have appeared. Among these may be mentioned *The Minnesota Philatelist*, a good one hailing from Minneapolis, Minn., and edited by Harry S. Swenson. If all the numbers are as good as the first ones, it cannot but meet with success.

Philatelic Comfort, another pert youngster from Cumberland, Me., is hardly what its name signifies and we fear its days are numbered.

The recent depression in business has affected everyone; the stamp dealer has not escaped;

he especially has been disturbed by the hard times. The average stamp collector is one who spends his spare change only in completing his collection; when he finds that he is rather short, he naturally gives up the luxury of adding to his philatelic treasures and of course the stamp dealer suffers.

The dealer in turn finding his business falling off, endeavors to curtail his expenses and in nearly every instance, cuts down his advertising to the smallest margin, or perhaps ceases to advertise altogether; a judicious policy when he finds his patronage falling off!

The publisher thus losing the principal part of the income from his paper is also forced to either suspend publication, cut down his reading matter in extent or quality or draw upon his private bank account—something that every publisher is not prepared to do, even if he has the kindness of heart to consider such a thing.

Wherefore, we have decided to allow a discount of 50 per cent for cash from our regular advertising rates until further notice. If you contemplate advertising now is the time to give our columns a trial.

A. B. Quigley, of the numerous aliases, has yet to be subdued. His latest address is Toronto, Ont., where he is endeavoring to work his usual schemes under the name of George Warren. Quigley is a smart rascal and about the time he is located in one place he has flown to fresher fields and assumed another cognomen. He is a difficult man to lay hands upon, but he may yet try his little game once too often and if he should be apprehended, hundreds of outraged and revengeful philatelists will raise their hands and voices against him and he cannot escape the punishment he richly deserves.

The issue of Columbian stamps has done more to advance philately in the United States than any other one thing we know of. All over the country stamp collecting has received an impetus that is truly astonishing. Never before have we seen so many local collectors as there are in this city at present, the most of them pretty young, it is true, but nevertheless active, earnest collectors. Nor are these all; for many of the old-time devotees of philatelia, who long ago laid their albums aside, have again brought them forth and are now busily filling them up with all their youthful eagerness. All hail to the Columbian stamp.

In the pressroom of the A. P. & C. there is sadness; an unusual quietness pervades the office; no more does the compositor cuss the "pastry" nor the foreman wear a frenzied look. Yes, the "devil" has left us and now that he is gone, upon whom can we lay the blame for the mixed-up type, the lost copy, the missing rules and the empty—er, well in fact, everything?

Alas, Jim, that you should have to throw up all hopes of becoming a philatelic editor and capitalist to accept the humble posi- of fizz dispenser in a drug store. Now that you can no longer boil the poster ink from the seat of your best Sunday pants to make writing fluid for Charley and the goat, you may realize what a

sinecure you have left, and we trust that before many years have passed you may be able to return to the Highland City and rush the —— in the old familiar style.

We have just received the *Southern Philatelist* doubled up for April and May. We are sorry that the genial Gus has to do this sort of thing but as he often causes many other persons to double up with laughter, he probably wants to try it on himself. We hope the *Southern* will favor us with a copy every month. It is a sure cure for the blues.

The *Weekly Philatelist* takes exception to some of our remarks in the last number of the A. P. & C. but on the whole gives us as complimentary a notice as we could reasonably expect. By the way, speaking of the *Weekly* reminds us that our "devil" tried his hand at philatelic rhyme a few days previous to shaking the dust of our palatial establishment from his diminutive hoofs. We quote for the edification of the intelligent perusers of our instructive journal the following brilliant production from his pen:

A young man in New Chester, he tho't
That although many stamps he had hought;
In all his long life,
He would ne'er buy a wife,
But now he's gone and got caught.

Au revoir. No flowers.

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VOL. III. MAY, 1894. No. 2.

WHOLE No. 26.

THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

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MARLBORO, MASS.

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A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 2. MAY, 1894. WHOLE No. 26.

Written for the A. P. & C.

THE STAMPS OF ITALY.

THE first stamps of the kingdom of Italy were issued in 1863. They have the head of the king, Victor Emanuel II, embossed on white with colored borders, 5c. green, 10c. bistre, 15c. blue, 20c. blue, 40c. carmine, 80c. orange and 3l. gold, all perforated, except the 15c. Another 15c. blue also unperforated was issued in the same year of which there are two distinct varieties, a very light blue and an indigo blue. Next is the issue of 1864, also with the profile of the king in solid colors, 1c. green, 2c. red, 5c. green, 10c. red, 15c. blue, 30c. brown, 40c. carmine, 60c. violet and 2l. orange; by the end of the same year the changes in postal rates required a new value and the 15c. was surcharged 20c. in black; and by the beginning of 1865 the much needed 20c. stamp put in its appearance. In 1877 the 10c. blue and 20c. yellow were issued.

King Victor Emanuel died in January 1879 and a few months later a new series of stamps was issued, with the portrait of King Humbert I. of which there are 5c. green, 10c. carmine, 20c. yellow, 25c. blue, 30c. brown, 50c. lilac, 2l. orange. The 30c. although issued the same year was not put in circulation until several years afterwards and very seldom it is seen in used condition. The next issue was in 1889, 40c. brown, 45c. olive, 60c. violet, 1l. brown, 5l. red, white and green; also a new 5c. dark green was issued. A few months later the government found out that the latter stamp was of such a dark color that the cancellation could not be seen plainly and all the balance of the stamps were re-engraved in a very light green.

The 30c. and 50c. of 1879 were surcharged 20c. in 1890. The year after the 5c. of the same issue was also surcharged 2c. but for printed matter, and the 10c. carmine was printed on very thin paper. By this time some mail clerks had their attention attracted to a number of 5l. stamps of 1889, as they were made out with the border of a 5c. 1889 and the center of a 10c. red, and although the value read "centesimi" instead of "lire," the appearance of the stamp was of an almost perfect specimen. By means of this forgery a 5l. stamp was obtained at very little expense. The government ordered that the balance of these stamps should be removed from circulation and by the close of the year a new variety of the 5l. stamp was issued, which is red, white and blue. In 1893 a 25c. light blue which differs somewhat from those of 1879 was issued and with it the stamps of the stamps of the kingdom of Italy are completed.

Of the above stamps the 1c., 2c., 5c., 10c., 20c., 30c., 40c., 60c., and 2l. of 1863, the 10c. and 20c. of 1877 and the 5c., 10c., 20c., 25c., 50c. and 2l. of 1889 were surcharged "Estero" in 1864, 1879 and 1881, to be used at the foreign branches of the Italian postoffice, as Tripoli, etc.

In 1889 Italy took possession, after her victory in the war, of some territories in Africa, and in 1891 an Italian postoffice was established and the colony assumed the name of "Colonia Entrea" and the following stamps were surcharged: 1c. and 2c. of 1863, 10c., 20c., and 25c. of 1879, 5c., 40c., 45c. and 1l. of 1889 and the 5l. of the 1891 issue.

I hope to have the opportunity to have another chat with you all, my readers, at an early date, in which I will tell you about the unpaid letter stamps, official, newspaper and postal packet stamps; the latter ones were surcharged 2c. in 1891, to be used for printed matter.

I hope this short sketch will help you out a little with your collection of the Italian stamps and I bid you au revoir.

T. PIAGGIO.

KEEP UP YOUR COLLECTION.

TAKE TIME.

There, in some old trunk, on some dusty shelf or hidden away in the bookcase remains the neglected old stamp collection. Neglected but not forgotten, it rests undisturbed in some out of the way corner while its owner is busy in his daily strife. Many are the collections which have been thus laid away. The owner is "too busy to attend to it."

I once knew of a man who had a valuable collection that he kept in envelopes putting off the day when he would get an album and arrange them. Believe me that day never came. The stamps were scattered, lost or destroyed and some time ago I purchased all he had left for the trivial sum of one dollar.

Take warning, brother collectors. See that your collection is kept up or else sell it so as to give the other collectors a benefit. But you need not sell it; you have an hour or so in a month, be you ever so busy. You have a day of rest once a week and you are a busy man indeed if you cannot find time to answer your correspondents.

Subscribe to a few good stamp papers; when they come if you are too busy to read them put them away until that time you are going to set apart arrives then read them. Before you know it you will be making that time come oftener and last longer.

The moral of this advice is just what we read in the beginning—"Keep Up Your Collection If You Have To Take Time."

S. M. HAMILTON.

☞ **A discount of 50 per cent for cash will be allowed from our regular advertising rates until further notice.**

A FEW PRESS NOTICES.

BY UNCLE SAMUEL.

Though one occasionally picks up a paper nowadays containing an article full of ridiculous statements concerning stamp collecting, they are not so plentiful as they were a few years ago. This is probably due to the fact that most of the articles appearing nowadays are written by philatelists, or that the editors of our public press are exercising a little more common sense.

We all remember some of these ridiculous "bulls" these great dailies and weeklies printed, but as they are not readily referred to now, I will take the liberty to invent a few for illustration as I go along, and which, though extremely ridiculous and absurd in most instances, and perhaps a trifle exaggerated, are not so far "off" as some imagine.

The Kohinoor item below *is a bona fide quotation*, but I can't at present recall the name of the paper responsible for it. Perhaps the reader remembers the item and can do so.

Here's the *Boston Daily Democrat* of Jan. 31st, 1887. Read this, an extract from "an article on stamps" written by "one of the staff." "Stamps were invented by Rowland Chalmers, a Scotchman, in 1804, and were first issued by that country in that year. The main design is that of a thistle. This stamp issued in 1804 is very scarce and sells for a thousand dollars. Another rare stamp known as the Kohinoor is owned by Queen Victoria. It was issued by Africa."

That's pretty rich, but gaze at this, from the *Philadelphia Monthly Snail*, for February, 1886.

"A stamp has just been issued by England, the second country to do so. It is one penny black and has a V. R. on it. This means Victoria's Reign. The United States has used stamps several years now."

Then the *Chicago Pig Gossip* trots out the Ferrari item, the Czar of Russia item, the million stamp scheme item and other moss-backs, all in the "latest revised version," putting all neighboring chestnut trees to blush.

Here's a rattler from the *Hoboken Weekly Snoozer*, warranted to put an 8-horse-power Waterbury alarm clock to sleep. It is in the correspondence column and is an answer to a query from a youthful collector. Here's the way it looks on the map—I mean the *Snorer*,—that is the *Snoozer*, of Hoboken, N. J., U. S. A., for April 1st, 1889.

"Young-Lad-Who-Wants-to-Know" asks:

"Do people ever collect postage stamps, and, if so, are there many who do; and also what country issued stamps first?"

This was a poser for his editorship, and after struggling with it awhile, he handed it over to the snake editor, and the following in answer to Y-L-W-W-T-K's "poser" appeared along with the query.

"Yes, there are nearly a hundred collectors in this country alone. Asia was the first country to issue stamps. Blue-Beard used postage stamps. Ask us some more, for we will be most happy to enlighten you on this interesting subject, of which so few know anything."

But—we'll drop the curtain before somebody drops dead.

SOME RARE STAMPS.

From a contemporary magazine we glean some interesting facts about the most valuable stamps. There are about a dozen postage stamps whose rarity has given them a value and fame that could never have been acquired otherwise. It is almost inconceivable that so many stamps could be easily sold for $10,000, especially when the stamps themselves are in no sense things of beauty; but such is the case.

One very rare stamp is the 2-cent, rose of the British Guiana issue of 1850, of which only three are now accessible to the private buyer, and each of the 1856 issue of this place is valued at more than $450. This stamp resembles a careless postmark more than anything else and is the most clumsy one ever issued.

The 1d. and 2d. of the first issue of Mauritius have been sold at £680, a sum large enough to bankrupt many an ordinary mortal. Yet these stamps are not the rarest in the world, as there are some issues of which but one specimen exists.

The 10 centavos, green, of Bolivar, 1863, is the smallest stamp ever issued and sells from $40 to $50. The ugliest stamp in the world, the first issue of Moldavia, is also held at fancy prices.

Other rare stamps are the first issue of the French island of Reunion; the earliest issues of the Sandwich Islands, 2, 5 and 13 cents, blue; the provisional Cape of Good Hope, 4d. triangular; the 12d. black, of Canada, 1851; and the 5c. Brattleboro, U. S., issued in 1846, which cannot be bought for $1250.

"Errors" bring high prices, one of the most famous of which is the "Connell" stamp of New Brunswick, 1861, worth $100, where the postmaster ornamented some 5c. stamps with his own portrait instead of Victoria's.

These are the maxima of philatelic prices. It is evident by glancing over them that beauty is no object in a stamp, nor is utility. Rarity alone gives a stamp its value, and just as long as interest in philately remains, the rare stamp will possess an interest peculiar to itself.

HARRY A. GIBSON.

If you are a smart young fellow and want a good stamp album, we can put you in the way of getting one very easily. If you will obtain for us 10 yearly subscriptions to this paper at 25 cents each (and a 50 cent packet of stamps goes with each subscription) we will present you with a brand new International Stamp Album for your trouble. You will find it very easy to obtain subscriptions as we give 50 cents worth of stamps to each subscriber.

Send us 10 subscriptions (your own may count as one) and get a fine stamp album free. Begin at once as this offer is made for a limited time only. Publishers A. P. & C.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

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EDITORIAL.

We are almost getting discouraged. We had hoped to issue this paper on time this summer but many things have conspired against us and we are still further behind time than ever. If we ever do catch up however we will make a determined effort to appear regularly and can promise a larger amount of reading matter than we are able to give at present.

We can see no reason why this paper should not be a success; we certainly offer inducements enough to subscribers, and with advertising rates 50 per cent lower (for cash) than any other philatelic magazine of our circulation, we ought to and will give the philatelic public a paper worthy of their patronage.

Mr. Emil Neuffer, philatelic editor of the *Young American* evidently thinks we are fond of forming frequent partnerships. The fact is, Emil, we have been trying several of the leading philatelists of this city in order to get the best man possible to boom the A. P. & C. as the task is too difficult for ye present editor to do alone. The present firm is the most satisfactory of them all, from the appearance of the paper, don't you think so, Bro. N.

It is our determination to sink every dollar that the E. S. P. may bring in the first year, into the plant to further improve the paper and make it more what it should be.—*Evergreen State Philatelist.*

Better say every cent, Bro. French, and extend the time indefinately. We've been there, and speak from experience. Seems as if we have a faint recollection of saying something like that once ourselves.

The initial number of the *Southern Weekly Philatelist* has reached us. It is edited and published by Mr. A. M. Rareshide the well-known southern stamp dealer of Houston, Texas. The number before us is a very interesting one and it numbers among its contributors some of the best philatelic writers. If the publisher has sufficient push and capital enough to back up such a difficult undertaking the paper will be a decided success.

It is doubtful if all the weekly stamp publications that are now running can survive, for the field is a limited one and the time for the *Daily Philatelist* has not yet arrived.

Apropos to the above we hear that the publisher of the *Philatelic Era* is considering the advisability of making that paper a weekly. If Bro. Jewett decides upon a weekly, then a weekly it

will be, the whole philatelic world to the contrary notwithstanding.

"Why is it that so many of our philatelic writers hide their identity under a *nom de plume?*" An old question, surely, but one that remains to be answered. Almost every bit of Ms. offered us for publication fails to have the writers own name attached to it and we have to beg, sometimes in vain, that they allow us to publish their true cognomen with the article. It cannot be that the writers are ashamed of their production for almost all of the best ones come under this class.

We don't dare kick too hard about this matter for fear of losing some of our best contributors but if they would only consider how little weight an anonymous article really carries, they might be influenced to favor the philatelic editor and sign their own names.

The course of the *Philatelic Sons of America* in expelling Mr. Frank S. Parmelee and Mr. Frank Brown will not redound very much to the credit of that society. Every sensible collector who understands how it was organized and run, will steer clear of it and allow its arbitrary controllers to bump their swollen craniums against a rock, which they will not be long in doing from the present appearance of things.

We have never had a very high opinion of the society founders and although a few good fellows have in some strange manner been influenced to support it, the majority of its directors are but a lot of self-important, conceited school-boys. If left alone they will soon get to fighting among themselves and then—peace to its ashes.

AN UNPARALLELED OFFER!

This Paper One Year Free!

Wishing to secure as large a number of subscribers to the A. P.&C. as possible, the publishers have decided to make the following extraordinary offer, in order to largely increase the circulation of their paper:

Until further notice we will send postpaid, to every one sending us 25 cents for one year's subscription to this paper, a fine packet of stamps guaranteed to be worth over **50 cents** according to Scott's latest catalogue. Just think what a liberal offer this is! A fine packet of stamps containing no trash but good salable stamps worth 50 cents or more, and this paper one year all for the small sum of 25 cents. No other philatelic publisher has ever been able to make such an offer as this, and we could not afford to do so but for the fact that we have a large number of good stamps remaining from the stock of the former publisher of this paper who is no longer dealing in them and has turned them over to us at a nominal price.

We have quite a large number of them but they can't last forever and we would advise you to take advantage of this offer before it is to late.

As a further inducement and evidence of our desire to use our patrons right, we would call your attento the following:

If anyone is not satisfied when he receives the stamps and thinks he has not received his money's worth, he may at any time within ten days after receipt, return them together with two cent stamp for postage and we will refund the money. Could anything be fairer than this?

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No bother cutting them out, none loose to get torn or lost; just separate them like stamps when you want to use them.

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We have secured the services of a number of the best known writers in America, who will furnish our readers with original and copyrighted matter the coming season.

AMONG THEM ARE

Ella Higginson, Ella Wheeler Wilcox
Clemenzy Jane Fowler, Jesse H. Berry,
Ruth Percy, Gertrude Willett,
Wm. C. Sprague, Dr. Atkinson,

and numerous other writers of equal ability.

THE HOME CIRCLE is emphatically a journal for the entire family, and consequently such departments as

THE HOUSEHOLD, FASHIONS, TABLE TALK, NEEDLEWORK,

are not overlooked, but each department is under the supervision of a competent editor.

To produce a magazine which will be interesting, entertaining, sparkling and attractive in every way, and yet be pure, moral, instructive and helpful is no easy accomplishment, but this is what the publishers of this journal propose to do and are doing. Every line of both reading and advertising matter is carefully considered before being placed before our readers, which, no doubt, accounts for the extraordinary fascination it possesses for its readers. "Such charming stories," says one; "Such delightful poems," says another! "Such beautiful illustrations," says a third; "Such a splendid, helpful paper," say all.

AN EXTRAORDINARY OFFER!

We have just published a new book on artistic NEEDLEWORK, which contains among other things, 12 HANDSOME QUILT PATTERNS, 100 Crazy Stitches, a complete EMBROIDERY Alphabet, instructions for making TISSUE PAPER FLOWERS, illustrations and directions for making Hanging Baskets, Pillow Shams, Spanish Embroidery, etc., etc. We will send this book FREE as a present to every one answering this advertisement and enclosing 10 cents for The Home Circle three months. Send at once you will certainly be **well pleased.**

This company is regularly incorporated with a capital stock of $100,000.00, and a large number of subscribers are stockholders, thus participating in the profits of a large and constantly increasing business.

The Chas. F. Haanel Publishing Co., **600 & 602 North Fourth st. ST. LOUIS, MO.**

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It combines SIMPLICITY with DURABILITY, SPEED, EASE OF OPERATION, wears longer without cost of repairs than any other machine. Has no ink ribbon to bother the operator. It is NEAT, SUBSTANTIAL, nickel-plated, perfect, and adapted to all kinds of type writing. Like a printing press, it produces sharp, clean, legible manuscripts. Two or ten copies can be made at one writing. Any intelligent person can become an operator in two days. We offer **$1,000** to any operator who can equal the work of the **DOUBLE CASE ODELL.**

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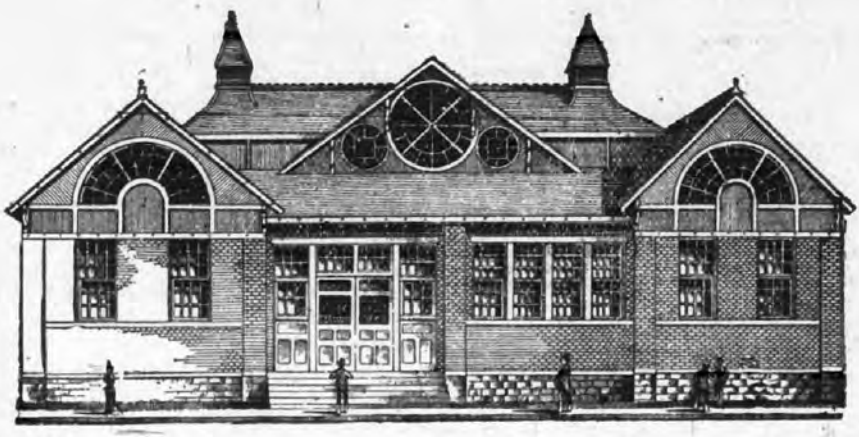

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VOL. III. OCTOBER, 1894. No. 3.

WHOLE NO. 27.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass.
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We have secured the services of a number of the best known writers in America, who will furnish our readers with original and copyrighted matter the coming season.

AMONG THEM ARE

Ella Higginson, Ella Wheeler Wilcox
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THE A. P. A. CONVENTION.

The annual convention of the American Philatelic Association was called to order by President Tiffany at 9 A. M., August 21 at Niagara Falls. A large number of members were present, including many leading philatelists.

The first day was devoted principally to the appointment of committees and reports of officers, followed by the president's address, as usual full of interest as well as eloquence.

The secretary reported the number of members in good standing as 770, a gain of 280 during the year. This is the best showing made by any philatelic organization and the report was received with tumultuous applause.

After much discussion the seat of next year's convention was selected, Clayton, N. Y., being chosen by a large majority.

On Wednesday the report of the board of directors was read and the following officers elected for the ensuing year:

President, John K. Tiffany; vice-president, Alvah Davidson; secretary, W. C. Stone; treasurer, N. W. Chandler; international secretary, E. Doeblin; superintendent of purchasing sales and exchange departments, G. D. Mekeel; collecting agent, J. A. Wainwright; superintendent of literary exchange, G. W. Campbell; librarian, H. E. Deats; auction purchasing agent for New York, W. F. Gregory; auction purchasing agent for Chicago, P. M. Wolseiffer. It was also suggested that a committee of three be appointed to ascertain the correct pronunciation of the word "Philately" and publish the same in the official organ.

At the conclusion of the convention the annual banquet was held and a good time followed. It was agreed by all that this was the most enjoyable convention ever held by the association, and now that it is on so firm a basis there is no doubt that it will long continue to be the first and greatest of all philatelic societies.

PHILATELIC SONS OF AMERICA.

At the conclusion of the A. P. A. convention the Philatelic Sons and Sons of Philatelia assembled. The Moons cut no ice at all. About thirty P. S. of A. members were present full of enthusiasm and presumably, other stuff. Following papa's footsteps, the kids proceeded to elect the usual committees.

The next and most important business of the convention was the election of officers and as there weren't enough offices to go around, they finally compromised on the following:

President, Chas. E. Severn; vice-president (U. S.) W. N. Randell; vice-president (Canada) T. S. Clark; treasurer, Luther W. Mott; international secretary, Guy W. Greene; exchange superintendent, L. F. Brodstone; exchange superintendent, (Canada) C. A. Atkinson; auction manager, C. E. Babcock; purchasing agent (Chicago), P. N. Wolseiffer; purchasing agent (New York) A. Schiff; attorney, John R. Keech; counterfeit detector, Edgar Pilie, Jr.; Ad. and Sub. agent, O. E. Wilson; librarian, Louis G. Quackenbush; official editor, Roy F. Greene; board of trustees, J. A. Pierce, A. L. Doherty and F. J. LeFever.

Not knowing what else to do a beautiful poem by Mr. R. F. Greene was read and heartily applauded. Vote of thanks.

One particularly noticable feature about this society is that although they claim to have 817 members, but 570 of

them are in good standing. The percentage of members in good standing will not be likely to increase.

The head Son then read his annual address, the reports of the official Sons read and Denver appointed for the next eclipser, the convention of the Sons.

Saturday, the head Son again occupied his stool, several suggestions were cussed and discussed, the convention adjourned, the Sons dispersed and the agony was over.

SONS OF PHILATELIA.

On Wednesday afternoon August 22, the Third Annual Convention of the Sons of Philatelia was called to order by Mr. Lewis M. Lang, chairman of the Committee of Arrangements, none of the officers being present. Mr. P. M. Wolsieffer was elected temporary chairman and Mr. L. M. Lang secretary.

A Committee on Credentials was appointed who reported there were no ballots on hand and consequently no election was held.

At the second session held in the evening, it was determined to request the President to call for another election. The question being brought up as to whether the business transacted was legal as the convention was to be held the three days following that of the A. P. A., it was decided to adjourn until the next day.

Thursday morning the business was gone over again and verified. After much discussion Clayton, N. Y., was elected to be the seat of the next convention.

On motion of Mr. L. G. Quackenbush, it was resolved to request the trustees to reinstate Messrs. R. W. Ashcroft and F. S. Fox, as they considered their expulsion from the society unjustified.

A committee was appointed to revise the constitution, and the convention then adjourned.

J. G. S.

☞ Read our premium offer on page 5.

PROMPTNESS A GOOD MOTTO.

BY WILL RALEY, JR.

For the publisher, dealer and collector this is a good motto to adopt and strictly follow.

I have frequently written to publishers requesting specimen copies of their publications—sending to several by the same mail—and have received some and sent my subscription to some of them before the others were recieved.

And then did I subscribe? Well not unless they appeared to be an actual necessity and first class, but very seldom are they; publishers of first class philatelic papers will answer each request with care and promptness and no doubt as a result secure the recipient's subscription.

Dealers too neglect to fill some orders with promptness, thus allowing their customers to gain a poor opinion of them and thereby losing their trade. I must complain on this score that several of the dealers whose ads I unfortunately (for myself) answered, did not seem to care whether they lost my trade or not. It seems that they thought more of my remittance sent them than the prospect of having me for a customer; anyway they forgot (?) to send me the stamps which I ordered, and my letters of inquiry met with no response.

Collectors! I have two mottoes for you: Be prompt and be square. One is of as much importance as the other. It is useless for me to say that it is far better to own a small collection of common stamps which you obtained honestly, than a collection of rarities which you obtained dishonestly, for every collector knows that.

Keep the above in mind, and do not place a stamp in your collection which you did not obtain honestly. Return sheets promptly, be square and honorable no matter whether with publisher, dealer or brother collector. Let your name be one of honor and truth and philately will indeed be a pleasure to you.

By this article I do not mean that we do not have our orders, etc., filled promptly by all; but only that a little more promptness on the part of *some* publishers and dealers would be appreciated by some collectors, I, for one, being among that number.

NEWS, NOTES AND CLIPPINGS

A great deal has been said about the bicycle stamp used on the "Fresno and San Francisco Mail Route" during the A. R. U. strike. It is not a strikingly handsome stamp but is quite a novelty and retails for 75 cents.

It is reported that the *Occident*, published by Mr. Clarence Bundy of South Bend, Washington, will now be issued as a philatelic magazine. The *Reference*, an amateur paper from New Orleans, will also devote considerable space to philately.

Since the law requiring a 2- cent stamp on every pack of playing cards went into effect, the price of playing cards all along the line has been advanced 100 per cent or more. That's a case where the consumer pays the tax and a good deal more besides.

Any man who went to the postoffice June 30, 1894, and invested $1 in 25 one-cent postal notes is going to make money out of his investment. A postal note will look so strange in a dozen years from now that more than one rich collector will be willing to pay an unreasonable price for one.—*Boston Daily Globe.*

A short while ago the little Republic of San Marino was almost unknown and had only about half a dozen varities of stamps. But what a change! Of late it has been issuing, surcharging and re-surcharging stamps in every possible manner and will no doubt soon keep pace with the French Colonies. Three more new stamps are soon to be issued by the little republic, and from all appearances, for speculative purposes only.

Commissioner Miller of the Internal Revenue bureau has everything in readiness to carry into effect all the internal revenue features of the new tariff bill. The stamps for cards have all been printed, packed and addressed, and the moment it is announced that the bill has become a law, they will be placed in the mails. The revenue on playing cards for the current year at the rate of two cents a pack, provided for in the bill, is estimated at $1,000,000.

The new series of U. S. stamps will embrace the following denominations: One, two, three, four, five, six, eight, ten, fifteen, and fifty cents, $1, $2 and $5. The designs will be the same as the 1890 issue, with the following designs for the new values: A bust of Thomas Jefferson from Cerrachi's portrait, will adorn the 50 cent, while Commodore Perry, the hero of Lake Erie, from a copy of Wilcot's statue will be conspicuous on the one dollar stamp. On the two dollar stamp will be placed a bust of President Madison, who, probably did as much to bring about the adoption of the constitution of the United States as any man of his time, and who, singularly enough, has not yet been honored by the Post Office Department. On the five dollar stamps, will be placed a bust of the late Chief Justice Marshall, from the statue in the capitol grounds at Washington.—*Southern Weekly Philatelist.*

SPECIAL OFFER.

Through special arrangements with the publishers we are able to offer advertisements at the following unusually low rates, in the

AMERICAN PHILATELIST AND COLLECTOR
and the
AMERICAN PHILATELIC MAGAZINE,

A representative eastern and a representative western magazine whose combined

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We offer **One Fourth, One Half** and **One Page** for one year.

Publishers rate for ¼ P. in both papers $44.25
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Publishers rate for 1 P. in both papers $148.40
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Mr. F. C. Stutz, Manager,

1507 Rhode Island Ave., Washington, D. C.

—THE—
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Mr. F. G. Stutz, Manager,
1507 Rhode Island Ave., Washington, D. C.

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We would be pleased to exchange with all philatelic publications.

EDITORIAL.

With this number an important change is made in this paper. The advertising department has been placed in the hands of the Philatelic Advertising Exchange of Washington, D. C. and all matters pertaining to advertising should be addressed to them at 1507 R. I. Ave.

Our premium offer of a fifty-cent packet of stamps to every person subscribing to this paper for one year has proved to be a decided success, and the many collectors who have taken advantage of our liberal offer have swelled our subscription list far beyond our expectations. This is just what we want and we can take care of a large number yet, although we are receiving subscriptions with almost every mail. If you have not taken advantage of this opportunity yet you should do so at once. Read our offer in full on another page. Here is what one subscriber says about the quality of the stamps he received:

Faye, Walton Co., Florida.
Aug. 11, '94.

MESSRS. ESTABROOK & LEONARD,
Marlboro, Mass.

Gentlemen:

I have received the stamps sent me and I am very much pleased with same.

Yours truly,
A. FAYE.

In reply to a number of inquiries from several of our subscribers as to whether the premium offer might apply to them also, we would say that if any who are now subscribers may wish to take advantage of the offer, they may do so by sending us 25 cents and they will receive the stamps and have their subscription extended for one year.

This paper is now on a firm basis and will be published every month hereafter. All persons subscribing may rest assured that they will receive twelve first-class numbers for the small investment.

Fall into the procession and send us your quarter before you forget it. You will get your money's worth.

We wish it distinctly understood that our motto is independence. We intend to say just what we think and hope that whomever we may have occasion to hit rather hard will take it good-humoredly. We don't care if the compliment is returned and we are hit back, but will take it good-naturedly and endeavor to return as good as is sent. We would like to correspond with

some wide-awake philatelic publisher with a view to getting up some kind of a row between us, which would help to advertise us both in pretty good shape and redound to our mutual benefit. Only hustlers need apply.

A new philatelic paper is hardly a novelty but in one respect the new *Philatelic Review of Reviews* is particularly noticable—it is typographically excellent and displays its advertisements in a neat and tasty manner. It is an interesting paper and worthy of patronage.

Our "devil" is responsible for the following effusion relative to a young colored gentleman who was recently arrested at a ball in Boston for tampering with a letter box.

A young man down in Boston, not pale
He monkeyed with Uncle Sam's mail;
Then he went to a hop,
Got pulled in by a cop,
And they say he is now out on bail.

We hardly recognize *The Collector* in its new form and yellow dress. It has improved greatly since the change in ownership. Evidently the former publisher bit off more than he could chew—having to manage both a wife and a weekly.

Perhaps our happy brother in the south may take warning from the above and relinquish his idea of enjoying matrimonial bliss.

At the recent convention of the Southern Philatelic Association at San Antonio, Texas, we note that Mr. A. M. Rareshide of Houston was elected president. The choice was a wise one and the S. P. A. can but meet with success with this energetic philatelist at the helm.

AN UNPARALLELED OFFER!

This Paper One Year Free!

Wishing to secure as large a number of subscribers to the A. P.&C. as possible, the publishers have decided to make the following extraordinary offer, in order to largely increase the circulation of their paper:

Until further notice we will send postpaid, to every one sending us 25 cents for one year's subscription to this paper, a fine packet of stamps guaranteed to be worth over **50 cents** according to Scott's latest catalogue. Just think what a liberal offer this is! A fine packet of stamps containing no trash but good salable stamps worth 50 cents or more, and this paper one year all for the small sum of 25 cents. No other philatelic publisher has ever been able to make such an offer as this, and we could not afford to do so but for the fact that we have a large number of good stamps remaining from the stock of the former publisher of this paper who is no longer dealing in them and has turned them over to us at a nominal price.

We have quite a large number of them but they can't last forever and we would advise you to take advantage of this offer before it is to late.

As a further inducement and evidence of our desire to use our patrons right, we would call your attento the following:

If anyone is not satisfied when he receives the stamps and thinks he has not received his money's worth, he may at any time within ten days after receipt, return them together with two cent stamp for postage and we will refund the money. Could anything be fairer than this?

SUCCESSFUL ADVERTISING.

SUCCESSFUL Advertising is what makes a paying business, so it is what every stamp dealer is trying to do and it is what the **PHILATELIC ADVERTISING EXCHANGE** thinks it has found the way to help its customers to do. The following paragraphs contain the causes for our confidence and a glance at them will, we believe, convince everyone that we are right.

There are a great many points to be considered in a successful advertisement and two of the most important ones must be left to the advertiser himself, but if these two are properly cared for, *we can guarantee the rest.* These points are, first, that the advertisement must be of something collectors want and can use, and second, the notice must be well-written and must occupy space enough to be properly displayed. We will take care of everything else.

WE are able to place advertisements of *every* size, for *every* length of time, in *every* publication devoted to, or interested in philately. A proper circulatian, both as to numbers and character, is one of the most important points in successful advertising and in this connection we place at the disposal of our customers, the entire philatelic world and several years experience with the heaviest advertisers.

The stamp papers, of course, are our principal field but the directories and other books devoted to the pursuit, together with the papers which devote only a small amount of space to the subject, are equally at our service. We are prepared to reach any number and any class of collectors and invite correspondence from intending advertisers as to the best papers to use, etc., in connection with their particular specialty.

IN every case we can place advertisements at a cash saving of from **Ten to Twenty Per Cent.** of what it would cost the advertiser himself and we guarantee perfect satisfaction in every way.

NO matter how many papers the advertisement is to go into, we require but one copy of it and but one remittance, ourselves doing all the work and saving our customers all the time, trouble and money necessary to make a copy and a remittance for each publisher. Our experience with one of the heavy advertisers during the last two years has been that we saved them several hours work on every advertisement and a good many dollars in postage and postal fees on every payment.

No advertisement is entirely successful that costs an unnecessary amount of time and money so that by saving so much on the first cost of the advertisement and then so much again in the placing and management of it, the Exchange makes three great points in sucessful advertising. Of course it is understood that everything shall be done as carefully and give as entire satisfaction as though done by the advertiser himself.

OUR terms are the same as those adopted by all of the best stamp papers in the country, namely: **Cash in Advance Invariably.** Any of the publishers and many of the largest dealers and heaviest advertisers will be ready to answer as to our reliability. Every advertiser will receive marked copies of every paper containing his advertisement.

FOllowing we give a few sample "**Club Rates**" to give an idea of what we are able to do. These clubs are very good as far as they go, but they contain very few papers and we would always advise previous correspondence in relation to advertising, as we can in most cases give better satisfaction when we understand exactly what kind of an advertisement we are to place.

CLUB RATES

A *one inch* advertisement in the

American Philatelist & Collector,
American Philatelic Magazine,
Pennsylvania Philatelist,
Southern Philatelist and
Washington Philatelist.

Circulation 9500. Publishers rates: $3.50 for one insertion, 9.30 for three. **Our rates: $3.00 for one insertion, 8.00 for three.**

A *one inch* advertisement in the

American Philatelist & Collector,
Filatelic Facts and Fallacies,
Washington Philatelist,
Weekly Philatelist and
Detroit Philatelist.

Circulation 6500. Publishers rates: $2.70 for one insertion, 7.30 for three. **Our rates: $2.25 for one insertion, 6.25 for three.**

A *one inch* advertisement in the

American Philatelist & Collector,
Pennsylvania Philatelist
Washington Philatelist and
Weekly Philatelist.

Circulation 4500. Publishers rates: $1.90 for one insertion, 5.40 for three. **Our rates $1.55 for one insertion, 4.45 for three.**

A *two inch* advertisement in the

American Philatelist & Collector,
Filatelic Facts and Fallacies,
Pennsylvania Philatelist,
Washington Philatelist and
Weekly Philatelist.

Circulation 6500. Publishers rates: $5.20 for one insertion, 14.02 for three, **Our rates: $4.40 for one insertion, 11.75 for three.**

A *half-column* advertisement in the

American Philatelist & Collector,
American Philatelic Magazine,
Filatelic Facts and Fallacies,
Pennsylvania Philatelist,
Southern Philatelist,
Washington Philatelist and
Weekly Philatelist.

Circulation 12500. Publishers rates: $15.30 for one insertion, $40.00 for three. Our rates $13.30 for one insertion, $34.60 for three.

On another page we give this months **Special Offer to Heavy Advertisers.** Remember that these rates are only *samples of what we can do.* It is always best to correspond with us before placing an advertisement.

Subscription Department.

WE can accept subscriptions to all the philatelic papers at rates from **Ten to Fifteen Per Cent** below those of the publishers and can save our customers a large amount in postage and postal fees besides the time and labor of writing to each publisher.

We have all the philatelic papers on file and by making them into "Subscription Clubs" we are able to make large reductions from the publishers rates. The following are some sample Clubs. Let us have the list of papers you wish to subscribe to and we will make you a rate for it.

SUBSCRIPTION CLUBS.

A one years subscription to the

American Philatelist & Collector,
American Philatelic Magazine,
Detroit Philatelist,
Filatelic Facts and Fallacies,
Pennsylvania Philatelist,
Southern Philatelist,
Washington Philatelist and
Weekly Philatelist,

will cost—Publishers Rate: $2.15, **Our Rate: $1.90.**

A one years subscription to

Mekeel's Weekly Stamp News and
The Philatelic Journal of America

will cost—Publishers Rate: $2.00, **Our Rate: $1.70.**

A one years subscription to the

American Philatelist & Collector
and *any three* of the
American Philatelic Magazine,
Detroit Philatelist,
Filatelic Facts and Fallacies,
Pennsylvania Philatelist,
Southern Philatelist and
Washington Philatelist

will cost—Publishers Rate: $1.00, **Our Rate: 90 cents.**

All communications in relation to Advertising, Subscribing, etc., should be addressed to

The Philatelic Advertising Exchange,

Mr. F. G. Stutz, Manager,

1507 Rhode Island Ave., Washington, D. C.

DEALERS' & PUBLISHERS' DIRECTORY.

A two or three line card in this column $1.50 per year, $1.00 for six months. Extra lines 40 cents. Payable in advance.

ADVERTISING. The way to do it *with perfect satisfaction* and at a saving of from *10 to 25 per cent* is through The Philatelic Advertising Exchange, 1507 R. I. Ave. Washington, D. C.

A. P. A. The best stamp collectors society in the country. All the "modern improvements" in Exchange and Sales Depts. etc., etc. For full particulars address, W. C. Stone, Sec., 384 Union St., Springfield, Mass. or H. P. Boyle, 1719 Q St. N. W., Washington D. C.

AMERICAN Philatelist & Collector, The. A first-class monthly devoted to stamps and stamp collectors. Subs 25c. per year, ads. 50c. per inch. Estabrook & Leonard, Marlboro, Mass.

AMERICAN Philatelic Magazine, The. A first-class monthly newspaper. Subs. 25c. per year, ads. $1.00 per inch. Parmelee & Brown, Box 860, Omaha, Nebr.

BOYLE H. P., is selling out some splendid British Colonials at cost! See ad. elsewhere in this paper. Send for full particulars as to the A. P. A. 1719 Q St., N. W., Washington, D. C.

COLLECTOR, The. A first class monthly philatelic newspaper. Subs. 25 cents, Ads. 60 cents per inch. The Collector Publishing Co., 513 McMechen St., Baltimore, Md.

EASTERN Philatelist, The. A first-class monthly stamp and stamp collectors magazine. Subs. 25 cts., ads. 75 cents per inch. F. H. Pinkham, Masonic Block, Newmarket, N. H.

FILATELIC Facts and Fallacies. A western monthly true to its name. Subs. 25 cents, ads. 80 cents per inch. W. Sellschopp & Co., 108 Stockton St., San Francisco, Cal.

PENNSYLVANIA Philatelist, The. Monthly. The only one with seven editors. Subs. 25 cents, ads. 50 cents per inch. C. W. Kissinger, 1030 Penn St., Reading, Pa.

PHILATELIC Californian, The. The representative western monthly. Subs. 25 cents. ads. 60 cents per inch. California Philatelic Press Club, 1308 Pine St., San Francisco, Cal,

PHILATELIC Era, The. The great philatelic fortnightly. News, articles and a review of all the other stamp papers. Subs. 50 cents, ads. 60 cents per inch. W. W. Jewett, 502 Congress St., Portland, Me.

SOUTHERN Philatelist, The. The representative southern monthly, bright and newsy. Subs. 25 cents, ads. $1.00 per inch. Southern Stamp and Pub. Co., 25 Broad St., Charleston, S. C.

STUTZ, Fred G., manager of the Philatelic Advertising Exchange, will place ads. and subs. at from *10 to 20 per cent below the publishers rates.* See other ads. in this paper. 1507 Rhode Island Ave., Washington, D. C.

TOWNSEND, A. C., 1137 12th St. N. W., Washington, D. C. Dealer in U. S. and Department Stamps. Send list of wants. Bargains always on hand.

WASHINGTON Philatelist, The. A first-class monthly stamp paper. Subs. 25 cents, ads. 50 cents per inch. 935 F St. N. W., Washington, D. C.

WE WANT every Dealer and Publisher to be represented in this column. An ad. costs only $1.50 per year in advance. Don't fail to try it, it will pay! Philatelic Advertising Exchange, 1507 Rhode Island Ave., Washington, D. C.

NICARAGUA.

10 different used Nicaraguan stamps in 10 cent env. of '94, 20 cents. Any value of Nicaraguan postage stamps of present issue unused, at face value. On orders of less tnan $1.00, 10 cents extra for postage. Stamps guaranted original and genuine. No reprints. Correspondence in English and Spanish. Remit by stamps or bills. Address—

WILLIAM S. DILLON & CO.,

Via New York. MASAYA, NICARAGUA, C. A.



50 PER CENT COMMISSION

AGENTS WANTED.

VALUABLE PREMIUMS.

New 88 pp. price-list FREE.

STANDARD STAMP CO.,
H. Flachskamm, Manager,
No. 4 Nicholson Place, - ST. LOUIS, MO.

Please mention this paper when answering advertisements.

BRITISH • COLONIALS.

In order to close out quickly the remainder of a wholesale lot of British Colonials I offer them **at cost** without regard to the market values. All are **unused**, in **perfect condition** with **original gum**, and although some of the stamps are not evenly centered, none are cut into badly by the perforations.

			SCOTT'S 54TH.	MY PRICE
Barbados,	1861,	½p green,	50	20
"	"	1p blue,	25	15
"	"	4p red,	1 50	60
"	"	6p vermilion	1 50	60
"	**Fine 1871, 1Sh. black** (large star wm.)		2 50	1 00
Grenada,		1p green	40	16
St. Vincent,	1861,	6p green, (only 7 left)	1 50	60
"	1869,	1p red,	45	18

An additional discount of 10 per cent. will be allowed when 10 of a stamp are taken. Terms: Cash with order. Money returned if unsatisfactory. The first orders get the best copies. Only 11 stamps left in some cases and only 7 in one.

H. P. BOYLE, A. P. A. 227,

1719 Q St., N. W., Washington, D. C.

The Odell Type Writer.

$20 will buy the ODELL TYPE WRITER with 78 characters, and $15 for the SINGLE CASE ODELL, warranted to do better work than any machine made.

It combines SIMPLICITY with DURABILITY, SPEED, EASE OF OPERATION, wears longer without cost of repairs than any other machine. Has no ink ribbon to bother the operator. It is NEAT, SUBSTANTIAL, nickel-plated, perfect, and adapted to all kinds of type writing. Like a printing press, it produces sharp, clean, legible manuscripts. Two or ten copies can be made at one writing. Any intelligent person can become an operator in two days. We offer $1,000 to any operator who can equal the work of the DOUBLE CASE ODELL.

Reliable Agents and Salesmen wanted. Special inducements to Dealers.

For Pamphlet giving Indorsements, etc., address 34*

ODELL TYPE WRITER CO.,
358-364 DEARBORN ST., CHICAGO, ILL.

PATENTS

CAVEATS, TRADE MARKS
COPYRIGHTS.

CAN I OBTAIN A PATENT? For a prompt answer and an honest opinion, write to MUNN & CO., who have had nearly fifty years' experience in the patent business. Communications strictly confidential. A Handbook of Information concerning Patents and how to obtain them sent free. Also a catalogue of mechanical and scientific books sent free.

Patents taken through Munn & Co. receive special notice in the Scientific American, and thus are brought widely before the public without cost to the inventor. This splendid paper, issued weekly, elegantly illustrated, has by far the largest circulation of any scientific work in the world. $3 a year. Sample copies sent free.

Building Edition, monthly, $2.50 a year. Single copies, 25 cents. Every number contains beautiful plates, in colors, and photographs of new houses, with plans, enabling builders to show the latest designs and secure contracts. Address MUNN & CO., NEW YORK, 361 BROADWAY.

PATENTS HOPKINS & ATKINS, Washington, D. C. 20 years' experience. Write for information. 32

King of all Bicycles.

The Monarch

Absolutely the Best.

Light Weight and Rigidity. Every Machine fully warranted



Superior Material and Scientific Workmanship. . . .



5 Styles



Highest Honors at the World's Columbian Exposition.

Send two-cent stamp for our 24-page Catalogue—A work of Art.

Monarch Cycle Company,

Retail Salesroom, 280 Wabash Ave. Lake and Halsted Sts., CHICAGO, ILL.

It Is From This Building That All Our Mail Orders Are Filled

7,000 SQUARE FEET OF FLOOR SPACE.



MAIL ORDER DEPARTMENT OF THE C. H. MEKEEL STAMP AND PUBLISHING COMPANY.

A large force of clerks is employed to attend to our immense correspondence, and we have so carefully systemized our business that we can fill your orders the day of receipt.

If you want a Stamp Album ——

Buy Mekeel's Postage Stamp Album of the World.

If you want to subscribe to a Philatelic Magazine ——

Take the PHILATELIC JOURNAL OF AMERICA.

If you want a Stamp Newspaper ——

Subscribe for MEKEEL'S WEEKLY STAMP NEWS.

If you want courteous treatment and prompt attention, send us your orders.

Price lists of Albums, Packets, Sets and Single Stamps, sent upon application.

C. H. MEKEEL STAMP AND PUBLISHING CO.,

STATION C. ST. LOUIS, MO.



VOL. III. NOVEMBER, 1894. No. 4.

WHOLE No. 28.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass. as second class mail matter.



"FACILE • PRINCEPS"

THE CANADIAN PHILATELIC MAGAZINE

PUBLISHED TWICE A MONTH.

You can secure a copy FREE by addressing the publisher.

Read in all parts of the world.
Subscription 50c. per year.

W. S. WEATHERSTON,
Publisher, [29
13 PETER STREET,
TORONTO, CANADA.

Mention this paper when answering advertisements.

1000 Finely assorted Foreign Stamps from Japan, Newfoundland and Hongkong, old Chili 1st issue, rare Canada register and the ½c black Canada, very few now used. We will send the above packet in Guatemala envelope for the sum of 40c. postpaid. [29
The International Stamp Co., 109 Huron St., Toronto, Canada.

BRITISH • COLONIALS.

In order to close out quickly the remainder of a wholesale lot of British Colonials I offer them **at cost** without regard to the market values. All are **unused**, in **perfect condition** with **original gum**, and although some of the stamps are not evenly centered, none are cut into badly by the perforations.

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H. P. BOYLE, A. P. A. 227.

1719 Q St., N. W., Washington, D. C.

Please mention this paper when answering advertisements.

We want 500,000 new subscribers this season and in order that everyone who sees this advertisement will answer it at once, we offer to send

Established 1884.
100,000
Subscribers.



THE HOME CIRCLE.

3 MONTHS for only 10 CENTS.

And Our New Illustrated Book on Artistic Needlework, FREE!

Stories of Love, Adventure and Travel, by able and distinguished writers. Illustrated by best and most talented Artists. Everything **Pure, Moral, Sparkling and Clean.**

We have secured the services of a number of the best known writers in America, who will furnish our readers with original and copyrighted matter the coming season.

AMONG THEM ARE:

Ella Higginson, Ella Wheeler Wilcox
Clemenzy Jane Fowler, Jesse H. Berry,
Ruth Percy, Gertrude Willett,
Wm. C. Sprague, Dr. Atkinson,

and numerous other writers of equal ability.

THE HOME CIRCLE is emphatically a journal for the entire family, and consequently such departments as

THE HOUSEHOLD, FASHIONS, TABLE TALK, NEEDLEWORK,

are not overlooked, but each department is under the supervision of a competent editor.

To produce a magazine which will be interesting, entertaining, sparkling and attractive in every way, and yet be pure, moral, instructive and helpful is no easy accomplishment, but this is what the publishers of this journal propose to do and are doing. Every line of both reading and advertising matter is carefully considered before being placed before our readers, which, no doubt, accounts for the extraordinary fascination it possesses for its readers. "Such charming stories," says one; "Such delightful poems," says another! "Such beautiful illustrations," says a third; "Such a splendid, helpful paper," say all.

AN EXTRAORDINARY OFFER!

We have just published a new book on artistic NEEDLEWORK, which contains among other things, 12 HANDSOME QUILT PATTERNS, 100 Crazy Stitches, a complete EMBROIDERY Alphabet, instructions for making TISSUE PAPER FLOWERS, illustrations and directions for making Hanging Baskets, Pillow Shams, Spanish Embroidery, etc., etc. We will send this book FREE as a present to every one answering this advertisement and enclosing 10 cents for The Home Circle three months. Send at once you will certainly be well pleased.

This company is regularly incorporated with a capital stock of $100,000.00, and a large number of subscribers are stockholders, thus participating in the profits of a large and constantly increasing business.

The Chas. F. Haanel Publishing Co., 600 & 602 North Fourth st. ST. LOUIS, MO.

—THE—

AMERICAN PHILATELIST AND COLLECTOR.

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VOL. III., No. 4. NOVEMBER, 1894. WHOLE No. 28.

THE PHILATELIC ADVERTISING AGENT

A question that has been agitating the writer for some time is as to whether the time for the philatelic advertising agent has yet arrived. There are perhaps half a dozen firms in this country who advertise to carry on a philatelic advertising and subscription bureau, and a number of others that are always trying to inaugurate one.

These agencies are entirely out of proportion to the number of stamp papers regularly published, for there are at the most not more than thirty philatelic publications that are issued at one period.

The average philatelic publisher has no love for these agents. A stamp paper is seldom a very remunerative venture and the publisher needs every cent he can secure from his subscriptions and ads. The agent usually requires a pretty liberal commission for he makes quite a deduction from the publishers' regular rates in his advertising combinations. Of course he must have his commission and when this is deducted, the publisher has little profit.

The advertising agent is usually an unmitigated nuisance to the publisher. His postal card requests for sample copies and rates and discounts and complimentary notices of his business fill the long-suffering publisher's heart with wrath. He is even worse than that other bane of the publishers' existence, the sample copy fiend. Few editors can afford to entirely ignore the agent's requests, however, for anything that may help to increase the circulation of his paper must not be disregarded. It is solely for this reason that any attention is paid to the agent at all.

It seems strange how few the dealers are that take advantage of the agent's offers. Even those dealers who advertise in almost all the stamp papers seem to prefer to make their own contracts individually, although they could save considerable time and money by placing their advertising in the hands of one of the reliable agencies. Of course the publisher prefers to have the dealers send to them direct and the majority of them do.

There are at present but two regular agencies recognized—one in New York, the other in Washington. Whether they should all be patronized is not for me to say, but I am very much in doubt as to whether they are or are not a benefit.

J. G. S.

S. OF P. CONVENTIONS.

A BRIEF REVIEW.

BY W. T. RALEY, JR.

The third annual convention of the Sons of Philatelia is in itself a thing of the past, but very unfortunately the work which it met to perform, has yet got to come before the society. There is no doubt but that less business of importance to the society was conducted at this convention than any of the conventions held since its organization.

While the membership has been constantly added to during the past year, the officers have been very inactive in regard to this election and good proof can be seen by the fact that not an officer of the society was present, and only one report was received by the convention, that of the treasurer, who remembering the duties and responsibility of his office realized his duty to the society of which he is an honored member and a respected officer, and gave to the convention the only report of any officer. The most important officer of the society, the secretary, failed to report.

The American Philatelist and Collector.

ESTABROOK & LEONARD,
Publishers,
MARLBORO, MASS.

RATES OF SUBSCRIPTION.
U. S. and Canada, - 25c. per annum.
Foreign, - - 40c. per annum.

Gentlemen: Enclosed find 25c. for 1 years subscription to the AMERICAN PHILATELIST AND COLLECTOR *and a 50c. packet of stamps.*

Name .....

Address .....

—THE—
AMERICAN PHILATELIST AND COLLECTOR.
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The third annual convention of the Sons of Philatelia is in itself a thing of the past, but very unfortunately the work which it met to perform, has yet got to come before the society. There is no doubt but that less business of importance to the society was conducted at this convention than any of the conventions held since its organization.

While the membership has been constantly added to during the past year, the officers have been very inactive in regard to this election and good proof can be seen by the fact that not an officer of the society was present, and only one report was received by the convention, that of the treasurer, who remembering the duties and responsibility of his office realized his duty to the society of which he is an honored member and a respected officer, and gave to the convention the only report of any officer. The most important officer of the society, the secretary, failed to report.

Have the trustees made any report to the convention, much less issued ballots for the election, as the Constitution provides in Article VII, Sec. 3?* Of course one can overlook the actions of the trustees in regard to the ballots in view of the fact of the chairman's absence from home on military duty at the time when the ballots should have been issued for the election. But there are many other officers of the society who did not report, that had their time taken up by no such pressing business.†

It is to be sincerely regretted by every member that so little interest has been manifested in the last election by those in its official positions, and it is to be hoped that all will arouse to their duty, both officers and members, and show to all that we are the best and strongest, not only in numbers, but in true love for our hobby, love for our society, and a perfect willingness to always work for its best interests.

At the first annual convention of the society, held in Gettysburg Pa., on the 4th and 5th days of July, 1892, 18 members were present, four officers being in attendance at that convention. The secretary's report showed the society to have 363 members, only one member having sent in his resignation since organization, and another having been suspended. 165 members were represented in person and by proxy. The principal work of the convention was adopting the constitution, the election of officers, expulsion of a member and appointing vice-presidents for each state in which there are members of the society.

The second annual convention held in Chicago, August 18 and 19, 1893, according to the secretary's report, "about 50 members were present," but other reports of the convention give the number as 36. Three officers were present. During the year 709 new members were admitted, 1 member resigned, 2 died and some were suspended. 508 were represented by proxy at the convention. Nothing was done in regard to the constitution in view of the fact that the two thirds of the society required were not represented and the newly elected trustees were notified to revise it and submit it to a mail vote of the society.* A motion to abolish the apology for a button worn by members failed to carry.

The third annual convention was held at Niagara Falls, N. Y., August 22 and 23, 1894, at which 24 members and no officers were present, and only one report was read, that of the treasurer. During the year 310 members were admitted, 7 members died, 2 were expelled, and 67 resigned. The convention was represented by 71 in person and by proxy. 71 out of a membership of about 1300. The work of the convention was to report no election as no official ballots had been issued, the presenting of a resolution upon the death of one of the members, also another to the trustees protesting against the actions of the trustees in expelling two of the members.

The convention is to be commended for its wise policy in appointing as a committee to revise the constitution, Messrs. Ketcheson, Wolseiffer and Kelland, who will no doubt revise the constitution in such a way that it will reflect honor upon them and upon the society.

It is to be hoped that the society will be aroused by its officers elected at the special election to something like its old time vigor.

*In the September number of the *American Philatelic Magazine* the trustees declared the proceedings of the convention null and void and issued ballots for the election.—Ed.

†Perhaps this may be true, but the secretary may possibly be excused, for he is so recently married that he probably did have some pressing business.—Ed.

NEWS, NOTES AND CLIPPINGS

At the last report the total membership of the American Philatelic Association was 773. This is the society to which every collector should belong.

It is reported that the *Weekly Philatelist* of New Chester, [illegible]a., has suspended publication. This leaves but three weekly stamp papers now in the field.

The Sons of Philatelia now has two official organs, the *Collector* and the *American Philatelic Magazine*. The affairs of the society are queerly muddled and a thorough overhauling is in order.

San Marino has awakened to the advantages of advertising. The little republic, being about to bring out a new issue of postage stamps, notifies stamp collectors through the London press.—*New York Sun.*

Now that stamps have been placed on the free list since the passage of the new tariff bill, dealers and collectors will no longer be annoyed by the custom house officers when receiving packages of stamps from abroad. The change is a welcome one indeed.

The death of President Carnot of France was the occasion of special notice by the postoffice department of that country. On the day of his funeral the 5c. envelope on buff paper was issued with a black border and the portrait of the Martyr President graced the upper left hand corner.

Postal cards in checkbook form are to be introduced in France Each card has a stub on which the sender can make a memorandum of the message, and he can have the card and stub stamped at the postoffice so that the correspondence can be verified. It may be worth while for Postmaster General Bissell to investigate the scheme.—*Boston Daily Globe.*

It is said that New Zealand is making quite a profit from the advertisements on the back of the stamps of that country. Some one suggested a while ago that the United States should follow the example and get its stamps gratis, but if we should be unlucky enough to have these handsome stamps thrust upon us, some philatelic crank would undoubtedly begin to collect the varieties of ads. upon the back.

The Reporter, of Norwich, Conn., surprised itself considerably by issuing a 96 page paper for September. It is a monthly for collectors, but devotes most of its space to philately. It contains halftone cuts of several of the leading younger collectors, and the publisher should be credited with giving his readers an issue of considerable literary merit. The former numbers of this little paper have scarcely been worthy of notice.

The writer had heard of stamp plates, but had never seen any before yesterday. There were six on exhibition at the fair—white porcelain plates, with scalloped, lacelike edges. Stamps had been dissected and applied to these in all sorts of devices. Sometimes the heads of 2-cent stamps were placed in a circle around the center, with little flourishes between made of the numbers, while the bordering of the stamps made spraylike decorations. Stamps of all denominations were used and of all colors, but so cleverly were they managed that considerable examination was necessary to recognize the component parts of the familiar stamps.

These plates must be a great deal of work to do, and they look as if water would ruin them, but they are ingenious and pretty.—*Worcester Spy.*

OUR ADVERTISING RATES.

After January 1st, the advertising rates of the A. P. & C. will be fifty cents per inch regardless of length of advertisement or number of insertions. All matter pertaining to advertising should be addressed to the Philatelic Advertising Exchange, 1507 R. I. Ave. Washington, D. C.

OUR DECEMBER NUMBER.

Consisting of about thirty pages will be issued Dec. 1, and will be of exceptional literary merit and will also contain many bargains in the advertising columns. Collectors should not fail to subscribe now and receive this number for this will be the time to purchase stamps, before the next catalogue is published when dealers will raise their prices.

☞Read our Premium Offer on Page 5.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

ADVERTISING RATES:

½ In.	1 In.	2 In.	3 in.	¼ P.	½ P.	1 P.
$.30	.50	.90	1.25	1.50	2.75	5.00

10, 15 and 20 per cent. discount on 3, 6 and 12 months contracts.

All communications relative to advertising should be addressed to

The Philatelic Advertising Exchange,
F. G. Stutz, Manager,
1507 Rhode Island Ave., Washington, D. C.

An X opposite this paragraph signifies that your subscription has expired. Unless renewed at once the paper will be discontinued.

Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

EDITORIAL.

We wish our patrons would remember that our advertising department, and that only, is in the hands of the Philatelic Advertising Exchange of Washington, D. C. We have been considerably annoyed by receiving advertisements, and in one case, a subcription was sent to the Exchange. The Exchange controls the Club Rates advertised in this paper together with *all* advertisements, but if you want to take this paper alone and secure the premium packet of stamps please address the publishers.

In the controversy between Mr. Frank Brown, of the *American Philatelic Magazine*, and Mr. Henry Gremmel, the former seems to hold a pretty tenable position. At any rate, the practice of sending out unsolicited approval sheets is a positive nuisance and should be severely condemned by all the philatelic papers. Let us have no more of it.

The new United States adhesives are to be issued November 1. At least so the newspapers say. But if they are issued on time it will be something worth recording, for the government has a very bad habit of being deucedly slow in producing anything new in its postal issues. The postmaster-general, following the lead of the illustrious Wanamaker, has thought it advisable to issue $1, $2 and $5 stamps, since there was so great a profit from collectors from the Columbian dollar values.

Montreal, Can., Oct. 4, '94.
MESSRS. ESTABROOK & LEONARD,
Marlborough, Mass., U. S. A.
Gentlemen:

Sample copy of "THE AMERICAN PHILATELIST AND COLLECTOR" received with thanks.

I do not approve of your report of the "The Philatelic Sons of America's Convention." Evidently *you do not wish the society success.* I am not a member myself of this much abused society, but I am firmly of the opinion that Philatelic Societies acting antagonistic towards each other must eventually prove a dead failure.

Yours Faithfully,
JOHN EDWARDS
S. of P. 615., A. C. P. S. 127.

In reply to Mr. Edwards we would say that the report of the convention was printed just as it was received by us, and as far as we can find out, it was correctly reported. Although our sympathies are not with this society, we do wish it all success, although there is no reason for its existence, except that a defeated candidate in another society was desirous of holding office, and there being

no other possible chance of obtaining this desire, he proceeded to organize a society and make himself its president.

However, with the present board of officers it may be worthy of support, although there are too many national societies already in existence and some of them must go under.

The recent convention of the Sons of Philatelia can hardly be called a success. A queer state of affairs existed, the chairman not being a member and not a quorum present. However business was transacted at the meeting, resolutions adopted and the next convention seat appointed.

Now, the trustees have declared the proceedings null and void, have called for a special election of officers, and suspended Mr. Lewis M. Lang, a valuable member of the society, for aiding and abetting a non-member to secure control of the convention.

The trustees are perhaps right in pronouncing the business transacted illegal, but we sincerely hope and believe that after investigations have been made, Mr. Lang will be fully reinstated in the society.

A great many philatelic papers have stated that a stamp trust nas been formed among the leading stamp firms of the world, the Scott Stamp & Coin Co. of New York, Stanley Gibbons of London and the Senf Brothers of Leipzig. As if a few influential stamp dealers could control the prices paid for stamps! The idea is extremely ridiculous. No firm or firms could maintain prices any higher than collectors are willing to pay, for stamps are subject to the law of supply and demand and will bring such prices as their rarity will influence collectors to give for them. It seems queer that so many philatelic editors should give credit to the rumor.

AN UNPARALLELED OFFER!

This Paper One Year Free!

Wishing to secure as large a number of subscribers to the A. P.&C. as possible, the publishers have decided to make the following extraordinary offer, in order to largely increase the circulation of their paper:

Until further notice we will send postpaid, to every one sending us 25 cents for one year's subscription to this paper, a fine packet of stamps guaranteed to be worth over **50 cents** according to Scott's latest catalogue. Just think what a liberal offer this is! A fine packet of stamps containing no trash but good salable stamps worth 50 cents or more, and this paper one year all for the small sum of 25 cents. No other philatelic publisher has ever been able to make such an offer as this, and we could not afford to do so but for the fact that we have a large number of good stamps remaining from the stock of the former publisher of this paper who is no longer dealing in them and has turned them over to us at a nominal price.

We have quite a large number of them but they can't last forever and we would advise you to take advantage of this offer before it is to late.

As a further inducement and evidence of our desire to use our patrons right, we would call your attento the following:

If anyone is not satisfied when he receives the stamps and thinks he has not received his money's worth, he may at any time within ten days after receipt, return them together with two cent stamp for postage and we will refund the money. Could anything be fairer than this?

SPECIAL BARGAINS.

U. S. STAMPED ENVELOPES.

All are unused, cut square, with large margin, and in the finest possible condition.

	Per 10	Per 100
1870, 2c, brown on orange	$0 75	$7 00
1874, 10c, brown on white	2 00	16 00
" 10c, brown on amber	2 00	16 00
" 90c, carmine on white	14 00	125 00
1884, 2c, red on fawn (retouched)	90	8 00
1887, 4c, carmine on o. buff	1 00	9 00
" 4c, carmine on blue	1 00	9 00
" 5c, blue on o. buff	1 00	9 00
" 5c, blue on blue	1 00	9 00
Post Office, 1873, 3c	35	2 75
" " 1874, 6c	60	5 00
Postal Service, blue on blue	60	5 00
" " black on white	20	1 25

NEWSPAPER WRAPPERS.
Unused and Entire.

1864, 2c, black on straw, die 2	2 50	20 00

TERMS: CASH WITH ORDER.

Remittances should be made by bills or P. O. money order. Checks and unused stamps are not accepted in payment.

Orders under $1.00 are most respectfully declined.

C. F. ROTHFUCHS,

395½ Penn Ave., Washington, D. C.

Wanted: For Spot Cash.

UNITED STATES STAMPS.

1890, 90c orange, used only.

Postage Due, 30c and 50c, red brown, used only.

Postage Due, 30c and 50c, bright claret, used or unused.

Scarce Revenue stamps, also all common ones which are priced over 1c each, such as $2.50 Inland Exchange, $5.00 Conveyance, etc.

I will buy them in any quantity. I do not make a bid for the above named stamps. My terms are: Cash for full amount the day stamps reach me for all which are satisfactory. Stamps not accepted will be promptly returned at my expense.

Always state price wanted for stamps which you may send on approval and I will buy all I can use at your price. I also buy foreign stamps. [30

C. F. ROTHFUCHS,

359½ Penn Ave. Washington, D. C.

A. C. TOWNSEND

1137 12th St., Washington, D. C.

IS DEALING IN U. S. STAMPS ONLY AND HAS A VERY FULL LINE AT RATES THAT CAN'T BUT SUIT YOU. SEND FOR PRICE-LIST OF DEPTS., AND REMEMBER THAT ALL STAMPS TAKE A JUMP SOON.

COLLECTORS

Send for a selection of our **Approval Sheets** at 50 per cent. commission. They are as good as the best. Write for a selection to-day.

Price list of Packets, Sets, etc. free. [30

The Crittenden & Borgman Co.,

163 Griswold St. Detroit, Mich.



DO YOU GET

E. T. PARKER'S

Priced-List

of [30

POSTAGE STAMPS?

WANTED

Job of printing amateur or stamp paper—weekly preferred. Satisfaction Guaranteed. Address,

Estabrook & Leonard, Marlboro, Mass.

VENEZUELA.

12 Varieties 1883-1889 including 1 and 3 Bol, All Unused. [30

25c. per set. $1.25 per 10 sets.

H. F. DUNKHORST,

1005 7TH ST., N. W. WASHINGTON, D. C.

"MULTUM IN PARVO"

THE STAMP COLLECTORS HAND BOOK

A book every collector wants and should have. Full of live information on each and every branch of Philately.

A CYCLOPEDIA.

PRICE { Paper, - - - - - 25 cents.
Cloth, - - - - - 50 cents.

Postage to foreign countries 5c. extra.

CLIFFORD W. KISSINGER,

1030 Penn Street,

READING, - - PA.

CHRISTMAS NUMBER.

The Philatelic Advertising Exchange wishes to get its name and the proof of what it can do in saving money, before every stamp advertiser in the country, and to this end we have gotten the publishers of this paper to issue a special extra edition of

5000 COPIES

of the December number. This circulation will include about *2000 stamp dealers*, in this country, who have advertised during the last few months, and *3000 of the best class of collectors*.

The number will be of unusual merit and be interesting to all classes of philatelists so that we can promise that the paper will receive a large amount of attention from all who receive it.

Retail Dealers will find this an unusual opportunity to reach the very best class of paying collectors for that is the class into whose hands the **Exchange** wants to get its "Club Rates."

Whole Sale Dealers will find this a chance to get their advertisements into the hands of *every dealer in the country*, as this is what the **Exchange** wants to do with its own advertisements.

The paper will come out promptly on Dec. 1, so that it will be in plenty of time to catch the

HOLIDAY * TRADE.

As the cost of getting out this number will be greatly in excess of our regular expenses we are obliged to advance our rates for ads. in this number alone.

The rate for the Dec. number alone will be $1.00 per inch without any discounts.

But advertisements for three months or more will be received at the regular rates

as advertised on the editorial page. We might add that special extra editions will be issued as often as our business as Advertising Agents requires them and long contracts will get the benefit of the extra circulation without additional cost.

Terms: Invariably, cash in advance. Long contracts payable quarterly or monthly as desired.

The Philatelic Adv. Exchange

F. G. Stútz, Manager,

1507 Rhode Island Ave. • • Washington, D. C.

Subscription Department.

WE can accept subscriptions to all the philatelic papers at rates from **Ten to Fifteen Per Cent** below those of the publishers and can save our customers a large amount in postage and postal fees besides the time and labor of writing to each publisher.

We have all the philatelic papers on file and by making them into "Subscription Clubs" we are able to make large reductions from the publishers rates. The following are some sample Clubs. Let us have the list of papers you wish to subscribe to and we will make you a rate for it.

SUBSCRIPTION CLUBS.

We give below a partial list of the papers we have on file and will let our customers make their own "Clubs" as far as possible.

A years subscription to **any four** of the following papers will cost only **90 cents.**

American Philatelic Magazine.
American Philatelist & Collector.
Canadian Philatelist.
The Collector.
Eastern Philatelist.
Evergreen State Philatelist.
Filatelic Facts and Fallacies.
Pennsylvania Philatelist.
Southern Philatelist.
The Stamp.
Washington Philatelist.

Any four only 90 cents.

A years subscription to *any three* of the following papers and *either* the American Journal of Philately or the Philatelic Review of Reviews will cost *only $1.10.*

A years subscription to any three of the foregoing papers with the Southern Weekly Philatelist will cost *only $1.25.*

By putting these Clubs together you can take any desired number of papers. If you have a particular list you want to take send for our price on it.

The Philatelic Advertising Exchange,
F. G. Stutz, Manager,
1507 Rhode Island Ave., Washington, D. C.

DEALERS' & PUBLISHERS' DIRECTORY

A two or three line card in this column $1.50 per year, $1.00 for six months. Extra lines 40 cents. Payable in advance.

ADVERTISING. The way to do it *with perfect satisfaction* and at a saving of from *10 to 25 per cent* is through The Philatelic Advertising Exchange, 1507 R. I. Ave. Washington, D. C.

A. P. A. The best stamp collectors society in the country. All the "modern improvements" in Exchange and Sales Depts. etc., etc. For full particulars address, W. C. Stone, Sec., 384 Union St., Springfield, Mass. or H. P. Boyle, 1719 Q St. N. W., Washington D. C.

BOYLE H. P., is selling out some splendid British Colonials at cost! See ad. elsewhere in this paper. Send for full particulars as to the A. P. A. 1719 Q St., N. W., Washington, D. C.

COLLECTOR, The. A first class monthly philatelic newspaper. Subs. 25 cents, Ads. 60 cents per inch. The Collector Publishing Co., 513 McMechen St., Baltimore, Md.

STAMP The, Monthly. One of the best. Well printed, ably edited. Sample free. One year 25 cents. C. W. Grevning, 2 W. 14th St., N. Y. City.

STUTZ, Fred G., manager of the Philatelic Advertising Exchange, will place ads. and subs. at from *10 to 20 per cent below the publishers rates.* See other ads. in this paper. 1507 Rhode Island Ave., Washington, D. C.

WE WANT every Dealer and Publisher to be represented in this column. An ad. costs only $1.50 per year in advance. Don't fail to try it, it will pay! Philatelic Advertising Exchange, 1507 Rhode Island Ave., Washington, D. C.



50 PER CENT COMMISSION

AGENTS WANTED.

VALUABLE PREMIUMS.

New 88 pp. price-list FREE.

STANDARD STAMP CO.,
H. Flachskamm, Manager,
No. 4 Nicholson Place, - ST. LOUIS, MO.

A New Dealer, Backed by Experience, Cash and Enterprise.

J. F. WILLIAMS,
18 Pinckney St. Boston, Mass.

Owing to the financial depression during the past year, we were enabled to obtain 50-000 of the best Stamps, valued at $500.00, from the leading dealers for less than one-twentieth of their real value. To immediately obtain cash for this consignment, we have put these Stamps in packets of 200 each, and offer them for only 25 cents each. We guarantee the average catalogue value of these packets is over $4.00. each. Many rare stamps are mixed in with these packets, such as N. Y. 5c. 1845, etc. As to our reliability, we refer you to almost any well-known Philatelist.

☞A complete volume of the Yankee Philatelist, which we published in 1892, or 10 stamp papers free to first 25 sending.

CLUB RATES

We give the following clubs and the unusually low rate for ads. in them as samples of what we can do for you. By combining the various clubs you will be able to make almost any combination you please. If you want to place larger ads. in other papers, or for longer times, let us know and get our rates. We guarantee to give you perfect satisfaction and save you from **10 to 25 per cent** on every advertisement.

No. 1.—A **one inch** ad. in ——————,

American Philatelist and Collector

and any two of the following papers will cost $1.20 for one insertion, $3.20 for three.

The Canadian Philatelic Magazine.
The Evergreen State Philatelist.
The Pennsylvania Philatelist.
The Stamp.
The Washington Philatelist.

No. 2.—A **one inch** ad. in **one** of the following three papers and any **three** of those named in Club No. 1 will cost $2.15 for one insertion, $5.90 for three.

The American Philatelic Magazine.
The Canadian Philatelist.
The Southern Philatelist.

No. 3.—A **one inch** ad. in ——————,

The Collector,

and any **two** of the papers named in Club No. 2 will cost $2.30 for one insertion, $6.30 for three.

No. 4.—A **one inch** ad. in

Filatelic Facts and Fallacies, and
The Philatelic Review of Reviews.

will cost $1.32 for one insertion, $3.55 for three.

By combining Clubs Nos. 1, 2, 3 and 4 you have the rate for one inch in *twelve of the very best papers* in the country at a saving of over **15 per cent.**

We can do better than that on larger ads. and for longer times so don't fail to correspond with us when you are going to advertise.

The Philatelic Advertising Exchange,

F. G. Stutz, Manager,

1507 Rhode Island Ave., Washington, D. C.

Good Morning!

Glad to see you

Now if you can spare us a few moments we should like to talk printing with you. Of course you use printing; every wide-awake, American man does.

Your business may be, well, stamp dealing—ours is printing—that's why we want to talk with you. Perhaps you need some first-class

Note-Heads?

We can print 500 Hypatia Mills Note-heads for you at the low price of $1.25. We don't do cheap printing however. Cheap work only can be had at cheap prices. We do good work at reasonable prices. A man is often judged by the quality of his printed stationery—don't get cheap printing or you will be judged accordingly. We also can quote you a price on

Letter-Heads

that is very reasonable. 500 Globe Letter-heads only $2.00, or 1000 for $3.50—a bargain.

We also print Envelopes, Tickets, Programmes, Bill-heads, Statements, Address and Business Cards, Baby Cards, Pamphlets and Circulars of all descriptions.

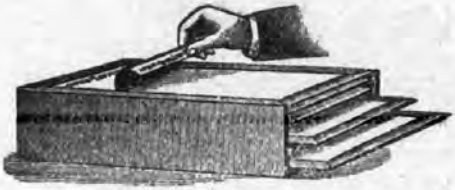
Estimates on any job cheerfully given if stamp is enclosed for postage.

ESTABROOK & LEONARD

MARLBORO, MASS.

THE SIMPLEX PRINTER

A new invention for duplicating copies of writings or drawings.



100 copies of any writing or drawing in 20 minutes. This is a new apparatus for duplicating copies of writings or drawings.

It is the cleanest, cheapest and simplest, as well as the most reliable duplicating apparatus in existence. Requires no washing; any boy can work it.

From an original, on any ordinary paper, with any pen, 100 copies can be made, or with an original written on the typewriter, 50 copies can be produced quickly and without trouble in 15 minutes.

The simplicity and ease with which copies of letters, circulars, price-lists, examination papers, drawings, specifications, music, etc. can be reproduced in various colors at one operation makes it invaluable.

Agents wanted everywhere. Send for circulars and samples of work.

LAWTON & CO., 20 VESEY STREET, NEW YORK.



(Copyrighted by H. Gremmel.)

IF YOU DON'T KNOW

The Difference Between

U. S. 1851, 1c and 1c variety,
" 1856, 3c and 3c outer line,
" 1871, 1c and 1c, re-engraved,

—OR—

Reay and Plimpton Envelopes,
Bavaria 1849, 6Kr and 6Kr variety,

—OR—

Any similar Stamps and Envelopes, catalogued as varieties, then you should have a copy of

MINOR VARIETIES.

Almost every variety including U. S. are illustrated. Special prices to the trade. Send all orders direct to

BOUND IN PAPER 15 CTS. BOUND IN CLOTH 25 CTS.

HENRY GREMMEL, 85 NASSAU ST., NEW YORK.

Send for a sample copy of the Post Office, the leading Philatelic monthly. Price-list of over 600 sets free.

The Odell Type Writer.

$20 will buy the ODELL TYPE WRITER with 78 characters, and $15 for the SINGLE CASE ODELL, warranted to do better work than any machine made.

It combines SIMPLICITY with DURABILITY, SPEED, EASE OF OPERATION, wears longer without cost of repairs than any other machine. Has no ink ribbon to bother the operator. It is NEAT, SUBSTANTIAL, nickel-plated, perfect, and adapted to all kinds of type writing. Like a printing press, it produces sharp, clean, legible manuscripts. Two or ten copies can be made at one writing. Any intelligent person can become an operator in two days. We offer $1,000 to any operator who can equal the work of the DOUBLE CASE ODELL.

Reliable Agents and Salesmen wanted. Special inducements to Dealers.

For Pamphlet giving Indorsements, etc., address 34*

ODELL TYPE WRITER CO.,

358-364 DEARBORN ST., CHICAGO, ILL.

PATENTS

CAVEATS, TRADE MARKS COPYRIGHTS.

CAN I OBTAIN A PATENT? For a prompt answer and an honest opinion, write to MUNN & CO., who have had nearly fifty years' experience in the patent business. Communications strictly confidential. A Handbook of Information concerning Patents and how to obtain them sent free. Also a catalogue of mechanical and scientific books sent free.

Patents taken through Munn & Co. receive special notice in the Scientific American, and thus are brought widely before the public without cost to the inventor. This splendid paper, issued weekly, elegantly illustrated, has by far the largest circulation of any scientific work in the world. $3 a year. Sample copies sent free.

Building Edition, monthly, $2.50 a year. Single copies, 25 cents. Every number contains beautiful plates, in colors, and photographs of new houses, with plans, enabling builders to show the latest designs and secure contracts. Address MUNN & CO., NEW YORK, 361 BROADWAY.

PATENTS HOPKINS & ATKINS, Washington, D. C. 20 years' experience. Write for information. [32

King of all Bicycles. **The Monarch** Absolutely the Best.

Light Weight and Rigidity. Every Machine fully warranted



Superior Material and Scientific Workmanship. . . .





5 Styles

Highest Honors at the World's Columbian Exposition.

Send two-cent stamp for our 24-page Catalogue—A work of Art.

Monarch Cycle Company,

Retail Salesroom, 280 Wabash Ave. Lake and Halsted Sts., CHICAGO, ILL.

It Is From This Building That All Our Mail Orders Are Filled

7,000 SQUARE FEET OF FLOOR SPACE.



MAIL ORDER DEPARTMENT OF THE C. H. MEKEEL STAMP AND PUBLISHING COMPANY.

A large force of clerks is employed to attend to our immense correspondence, and we have so carefully systemized our business that we can fill your orders the day of receipt.

If you want a Stamp Album ——

Buy Mekeel's Postage Stamp Album of the World.

If you want to subscribe to a Philatelic Magazine ——

Take the PHILATELIC JOURNAL OF AMERICA.

If you want a Stamp Newspaper ——

Subscribe for MEKEEL'S WEEKLY STAMP NEWS.

If you want courteous treatment and prompt attention, send us your orders.

Price lists of Albums, Packets, Sets and Single Stamps, sent upon application.

C. H. MEKEEL STAMP AND PUBLISHING CO.,

STATION C. ST. LOUIS, MO.



VOL. III. DECEMBER, 1894. No. 5.

WHOLE NO. 29.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



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This is a list of those stamp papers which are recognized as the best advertising mediums in the country. The publishers are not amateurs and issue their papers regularly as advertised. Each number contains matter of interest and value so that the paper is carefully read and then kept for reference, thus preserving the advertisements in them for a long time and bringing them constantly before the subscribers.

As with every other kind of papers, so with stamp papers, it has been found much more profitable to the business man to place his advertisements and manage them through the medium of a *first-class* advertising agency than to deal with the several publishers himself. Now, we claim to be such a *first-class agency* and will guarantee our customers perfect satisfaction with all our work and at the same time make them rates from *10 to 20 per cent below the publishers' best*, in addition to saving them *hours* of work on letters and copy and *dollars* on postage and postal fees. In fact, our customers

Save 25 Per Cent

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Our list gives the name of the paper, the place of publication, the circulation and how often published together with the advertising rates in brief. The rates marked with an asterisk (*) mean that no discounts are allowed by the publishers on contracts for larger space or for longer times.

Look over the list, pick out your papers and let us make you a rate for your advertisement. We guarantee our rates for one inch or one page, for one insertion or one year, to be the *lowest to be had from any one.*

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Canadian Philatelist.	London, Can.	2000 mo.	1.00
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Evergreen State Phil.	Hartland, Wash.	1000 mo.	*.50
Filatelic Facts & Fallacies.	San Fran., Cal.	2000 mo.	.75
Mekeel's W'kly Stamp News.	St. Louis.	9000 wk.	*.15 line
Metropolitan Philatelist.	New York City.		15.00 ¼ pp.
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Post Office.	New York City.	4000 mo.	1.50
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Weekly Philatelic Era.	Portland, Me.	1500 wk.	.60

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" 4c, carmine on blue	1 00	9 00
" 5c, blue on o. buff	1 00	9 00
" 5c, blue on blue	1 00	9 00
Post Office, 1873, 3c	35	2 75
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Postal Service, blue on blue	60	5 00
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C. F. ROTHFUCHS,

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1890, 90c orange, used only.

Postage Due, 30c and 50c, red brown, used only.

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Scarce Revenue stamps, also all common ones which are priced over 1c each, such as $2.50 Inland Exchange, $5.00 Conveyance, etc.

I will buy them in any quantity. I do not make a bid for the above named stamps. My terms are: Cash for full amount the day stamps reach me for all which are satisfactory. Stamps not accepted will be promptly returned at my expense.

Always state price wanted for stamps which you may send on approval and I will buy all I can use at your price. I also buy foreign stamps. [30

C. F. ROTHFUCHS,

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—THE—

AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 5. DECEMBER, 1894. WHOLE No. 29.

Written for the A. P. & C.

THE APPROVAL SHEET SYSTEM.

BY JOHN DEVEREAUX KIRKE.

We philatelists have become so accustomed to buying our stamps from approval sheets that we seldom reflect what a unique way of doing business this sending out of stamps on approval is, after all. There is a familiar saw to the effect that necessity is the mother of invention. The existence of the approval sheet system is a practical illustration of the truth of that old adage. So large a portion of the stamp trade being carried on by mail, the need of some method by which the collector could personally inspect the specimens he desired to buy and thus satisfy himself as to their condition and authenticity, was early evident to those dealers who carried on the business by correspondence. Ordering from catalogues and price lists, even if the specimens were returnable if they did not come up to the buyer's expectations, was not wholly satisfactory, and certain of the old-time dealers, racking their brains for some method which *would* be satisfactory to buyers, at length evolved the approval sheet plan.

To here enter into any explanation of the meaning of the term, approval sheet, would be ridiculously superfluous. Even the veriest tyro in the pursuit knows what approval sheets are. But not every one fully appreciates how valuable the approval sheet system has proven in the development of the stamp trade, and the building up of Philately. It is safe to say that without the approval sheet system, Philately would never have obtained its present position. The scattering broadcast of approval sheets has done much to popularize the pursuit. Many and many a man who is now counted among the lights of Philately would never have become interested in the pursuit had it not been for his meeting in his school days with some boy agent laden with approval sheets well-filled with enticing specimens of postage stamps. Only the advanced collectors order from catalogues. The ordinary philatelist does most of his buying from approval sheets; and even the boy collectors, though they are somewhat partial to packets, and with good reason, can seldom resist the sight of a desirable sheet of stamps.

In well nigh every school in the land, there is one or more enterprising youngsters who seek to turn an honest penny by acting as approval sheet agents; and, undoubtedly, very many of their companions become permanently interested in the science through their vigorous efforts to sell the stamps sent them. These young business men, of course, run no risk of financial loss, merely having to make returns and secure a fresh consignment every ten days. There are many boys who clear quite a little money in this way; far more than they make when, a little later in life, they embark in business for themselves with a $25 stock and a high sounding name, with a "Co." on the end of it. Now, these boys would probably never become interested in the pursuit in any other way. With many of them, of course, interest in stamps is but temporary; yet not a few retain their love for the bright bits of paper when they reach years of discretion, and there is more than one of our noted stamp deal-

ers who began his career by selling stamps to his schoolmates on commission.

Every one of these boy agents is an active factor in the spread of philatelic enthusiasm. Each one of them is naturally anxious to increase his small allowance of spending money as much as possible, and as a consequence, tries to interest in stamp collecting, every boy of his acquaintance. And among the boys so brought into the fold are the future Scotts, Mekeels, and Tiffanys. Nearly all philatelists will tell you that they began to collect in their school days. Of course if all the school boys who dabble in Philately retained their interest when they reached maturer years, the stamp collecting army would be far larger than it now is; still, quite a respectable proportion of the stamp collecting boys grow up into stamp collecting men.

These school boy stamp sellers are Philatelia's most active recruiting agents, and they owe their allegiance, in nine cases out of ten, to the reading of some stamp dealer's advertisement for "agents for our unequalled approval sheets at 33⅓ per cent commission." The approval sheet system is, then, in the first place, the leading factor in interesting young collectors in the pursuit. It is, also, one of the chief means of retaining their interest when once secured. The many philatelists residing in small towns, distant from the great philatelic centers where stamp fiends most do congregate and where the most important of the dealers themselves are located, have their interest in Philately stimulated in three distinct ways. First, and foremost, they are kept in touch with the world outside by means of the stamp journals; second, by correspondence with philatelic friends; and third, by their dealings with their favorite stamp merchants.

Were the collectors only able to buy from catalogue, I fear that the stamp business would be far less profitable than it is. We all know how easily we are beguiled into buying stamps which we had never a thought of purchasing a moment before, simply because it is impossible to resist the impulse. There are certain stamps which can draw the coins out of our pocket-books as surely as a magnet of unusual power. Even the unsolicited approval sheet we cannot always let alone; though the unsolicited approval sheet, like the unsolicited manuscript in an editorial sanctum is an outcast, in most cases to be fired homeward with small ceremony. Philatelic enthusiasm in small towns is only kept alive by the frequent receipt of stamps on approval, and were it not for the approval sheet system, I verily believe that collecting in the rural districts would be far from flourishing.

Who of us cannot remember the delight with which we received our first consignment of stamps on approval. I can recollect the first lot of stamps I ever received in this way as plainly as if it were but yesterday. I can even remember the very specimens that I selected, and can point them out in my album to-day. I have always bought from approval sheets in preference to any other method, and I believe that that is the case with most collectors. All in all, it is far more satisfactory than buying blindfold from a catalogue or at auction. In the latter method, there are, of course, opportunities for securing bargains which do not come to the buyer from approval sheets. But as most auction bargains are snapped up by some city buyer who is on the spot looking out for just such an opportunity, the rural collector will do as well to rely on approval sheets for the specimens he desires.

There has been, of late years, some proposal on the part of foolish and inexperienced dealers to do away with the approval sheet system, as at present managed, and to substitute in its stead a deposit system, whereby stamps would only be sent out on approval on receipt of a deposit sufficiently large to insure the dealer against loss in case they were never returned. Thus far, however, no dealer

of experience or acumen has endorsed this wild plan with his approval. Collectors are too well pleased with the present approval sheet system to relish a change. There is, of course, more or less loss from approval sheet frauds and always will be. Some proportion of loss from bad debts is inevitable in any business and stamp dealers cannot expect to escape wholly unscathed. In fact they are remarkably fortunate in this regard. It is a wonder that there is not more loss from approval sheet frauds, considering the careless way in which many dealers trust out their stamps to the tender mercies of every Tom, Dick, or Harry who applies for a selection.

To talk of doing away with the approval system, in favor of a complicated, unnecessary and injudicious deposit system is pure and unadulterated nonsense. There is really but little fraud going on in philatelic circles. The value of the approval sheets stolen is probably not one per cent of the value of all the stamps sent out in that way. Whenever a Lewis Bishop appears upon the scene, he causes wide-spread commotion; but, fortunately, there are few Bishops, and most of the losses to approval sheet frauds are of comparatively small amounts.

Now that the once active *Philatelic Fraud Reporter* has been dead these many, many moons, the cry of fraud is not quite so frequent as in days of yore; but there is no reason to beleive that the race of philatelic frauds is dying out. They are just as numerous as ever; but with each succeeding year, dealers are becoming more wary and better able to cope with the philatelic parasites. There is little likelihood that the approval sheet system will ever be supplanted by any other. It seems to "fill the bill," to use a popular expression, and being fairly satisfactory to both buyer and seller, I cannot see where it could be improved upon. Probably more stamps are disposed of by the approval sheet system than at auction or by direct sale in stores or shops. New York, Boston, St. Louis, Chicago, and San Francisco are the only American cities where the local trade is worth catering to; and even in these cities few of the dealers confine their energies to the "office" trade, most of them depending on mail trade for a large share of their business. Verily, verily, great is the approval sheet: may its shadow never grow less.

THE POINT OF VIEW.

Up, up and still up! The U. S. stamps are still at it. The advance sheets of the 54th edition of Scott's catalogue which the papers have been giving us for the last month, show that the often talked of break in prices has not yet come. And there is only one thing that is ever going to make it come—the end of stamp collecting. At the present rate of increase of interest among older people in the hobby, science, or whatever you may call it, with the present general understanding among the people that do not collect, that every stamp has a certain value, very often a somewhat inflated idea too, there is small chance that the old issues will ever be at all plentiful again.

A few years ago the small boy had in his collection the Departments tolerably complete and a very fair lot of the regular issues. He had gotten them from his big brother, his big cousin or his uncle, perhaps. Now that same small boy is a big brother himself, or a big cousin, or maybe an uncle even, but there has been no small boy of the family who has profited by the change. The small boy is there all right and he is perfectly willing to add the Departments or anything else to his collection but the b. b., b. c. or uncle above mentioned does not follow the example of those who stood in the same position to him in his early days. No indeed, he needs those stamps to fill up his own book.

In these days the beginner must buy all the stamps that a few years ago were

passed down from generation to generation of stamp cranks, who were then a very harmless set of people. The average life of a generation of collectors was not more than three or four years and then the collection was broken up for the good of the family or was passed as a whole to the most worthy sufferer of the "stamp fever."

It would be interesting to know just what percentage of boys collect stamps more or less earnestly. The number must be tremendous. As matters now stand it is perhaps a very good thing that a large part drop off after a year or so, or the prices would soon get so high that we could not even afford to specialize.

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And that reminds us that that much mooted question of General Collecting vs. Specializing has some how settled itself without much regard to the weighty arguments advanced on both sides. Some of us may *want* the earth but when it comes to *paying* for it——. A general collection, that is a good one, is interesting in more ways than one, and when one is able to make one it is undoubtedly the way to collect. An unlimited amount of time and a pocketbook with an equal amount of lining are the first two requisites and generally the last two with the most of us poor mortals.

***

By the way, have you settled in your own mind what stamp collecting should properly be called? Is it a hobby? Is it a *Science?* Or what is it with you? Now with me hobby is good enough. It is true that it takes a good deal of science to get to the bottom of a good part of what you find in the new style catalogues, but there always seems to be a question as to what kind of a science it is. I have heard it said that the science of plucking the tail feathers out of the American Eagle as that noble bird is found on our almighty dollar, is the science most strongly developed in this part of our pursuit. I don't know about this for certain myself but it seems to me that it requires more unadulterated head work to set up the prices than it does to pick out the differences between the "varieties." But it makes very little difference by what name we call it, we are all in it for the same end—except the dealers, who are bad men and are in it to skin us—and that end is recreation and pleasure. Therefore when you meet a man with his "hobby," join him in a sociable canter; when you come across a scientist, hold an amicable convention with him; and if you find a "crank" don't hesitate to give even him a friendly turn.

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This brings me down to Philatelic Societies. The S. of P. is now from all appearances in a pretty bad muddle. With the board of trustees on one side and the officers on the other, with two official organs, two sets of exclusively "legal" ballots, an illegal convention and a few other little minor matters, such as expulsions etc., it seems that the society is in want of something like re-organization.

It seems, from the past experiences of stamp collectors societies, that there is bound to be one stage in their growth where they suffer more or less from an attack of over-officership, if we may use that term. Just about this time the officers get to be more important than the members and as a consequence the energy of the society is spent in petty squabbles among the office holders to the great detriment of the interests of the society as a whole. Not only is the society not made for the officers, which a large number of those distinguished functionaries seem unable to comprehend, but the officers are by rights the agents and *servants* of the members, which will be an unheard of position for any one to take in regard to the matter, I judge, in the eyes of some of my official friends. Nevertheless it is the position I take and the one that every stamp collector unconsciously takes when he joins the society. We all know that the organization cannot run itself and so certain laws are made for its government. Certain members are given certain specific duties to perform; the president that of seeing that the laws are obeyed; the secretary that of enrolling new members, of publishing the reports, and others of a similar nature; the treasurer that of collecting and keeping the money; and so on throughout the whole list. The members understand that the various rules of the society must be followed, that the departments must be kept in active working order and they single out the men whom they elect to the management of the business of the society because they think they can trust them to look after the best interests of the whole association. The men so singled out do become more important than the ordinary members but the importance is not in themselves as individuals but in the greater duties, the greater responsibilities which these very ordinary members have taken from themselves and vested in their officers.

Let the officers remember this and when from any cause whatsoever there is a conflict of authority or a serious misunderstanding in the management of the affairs of the society, let them consult the general welfare and not each one his own aggrandizement. When they do this the society will prosper and when they do not the society will suffer irreparable injury.

And this to all officers of all our societies.

H. P. BOYLE.

HOW JACK ATWOOD WON.

BY H. A. LEONARD.

"FIVE weeks more to Christmas! Well, I don't suppose it will make much difference to me any way."

The speaker, a boy of about fifteen, paused in the act of strapping up his lunch-basket and gazed gloomily about the empty school-room.

Jack Atwood had had but little cause for rejoicing over the coming of Christmas for the last five years; for on Christmas day just five years ago his father had died leaving Jack and his mother nothing in the world but the little old brown cottage in which they lived.

For two years his mother had managed by taking in sewing to support them; then Jack took hold and by doing chores at a neighbor's in winter and helping on the farm in summer succeeded in earning enough to clothe himself. Thus far he had attended school regularly, but after this winter he felt he would be obliged to leave his studies and go to work the better to support his mother whose health was failing.

Jack thought of all this as he deposited his basket under his desk and again gazed around the room. It was not much different from any other country school-room being about as dirty and scarred as possible. The black boards showed signs of recent use but not of recent cleaning to any extent.

One contained a puzzling array of figures which a ragged young urchin had been struggling to make appear in the form of an example in division of decimals, but which if carefully investigated, would prove a startling revelation to the mathematical world at large. On the opposite one, some juvenile prodigy of an artistic turn of mind, giving his imagination full sway, had produced figures so fantastic as to remind one of bad dreams.

Jack gazed absently at these wonders, mentally noting that the answer to Bob Summer's example was about ten times as large as the dividend, and that the Indian who was just about to scalp a Chinaman on the opposite board stood a good chance of being sent to the happy hunting-grounds by the wild rush of a train of cars which had just jumped the track. The front board was closely written over and marked RESERVE.

"Some of 'Old Springer's' prosy exercises in Grammar," thought Jack, and was about to leave the room when the words "Postage of the U. S." caught his eye. This interested him immediately and he read with increasing interest the following rather strange announcement:

Believing that a good idea of the history of a country may be obtained by a careful study of its postage stamps, and wishing to stimulate and develop ability to write on any subject, I make the following offer:

For the best essay written by a pupil of this school on "The Postage of the United States" as regards merit of composition and knowledge of the subject, I will give an International Stamp Album valued at $25.00.

The essay must contain a clear description of each issue, giving name of principal officers of the service at time of issue; also as good a description as possible of the present mail service of the country.

The reading of these essays will take place in this room on Christmas Eve, each pupil reading his own composition. Competant judges shall decide on the successful competitor and on the following morning he shall receive the prize as a Christmas gift.

For further particulars inquire of Mr. Springer, teacher of this school.

A. F. STANTON, Postmaster of Pine Hill.

Jack gave a prolonged whistle. "That's something like," thought he. He had a perfect mania for collecting stamps but thus far had not met with much success owing to lack of funds and a suitable album.

"If I could only get that album—well, why not?" Here the scholars began to arrive and put an end to his soliloquy. He left his desk and went out into the yard where he was soon engaged in an exciting game of cross-tag. The game was at its height; Jack was running at full speed with head bent down, closely pursued by Otto Ralsteub, a burly young German lad. Not seeing where he was going he ran square into Bert Hammersly and both went down together. Bert regained his feet first and pounced upon Jack exclaiming,

"You mean little beggar, you! What do you mean by running into me in that way? You did it on purpose, I know you did; take that!"

(CONTINUED ON PAGE 10)

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Marlboro, Mass

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ADVERTISING RATES:

	1 mo.	3 mos.	6 mos.	1 yr.
1 inch,	$ .50	$ 1.35	$ 2.60	$ 5.00
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½ column,	1.75	4.75	8.40	15.75
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1 page,	7.00	19.00	33.60	63.00

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F. G. Stutz, Manager,

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Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

EDITORIAL.

As we issue a 5000 edition this month we mail an unusual number of sample copies. If you are not already a subscriber to this paper we hope you may think well enough of our publication to send us 25 cents for a years subscription. With every subscription we give a packet of stamps alone worth double the money. The A. P. & C. may not be as pretentious as some other philatelic journals but it is not a new venture—it is an old and firmly established publication. We hope to hear from you and place your name on our books. Subscribe now and begin with the new year.

A short while ago an Anti-Seebeck Society was formed, each member of which pledged himself never to buy, sell, or look at anything that came from the presses of the famous Mr. Seebeck of New York, or something to that effect. No doubt if the Seebecks could be boycotted it would prove beneficial to philately, but little has been heard of the society of late, and the outlawed stamps are far too pretty to be easily given up by the boy collectors or even by some of those supposed to be more advanced in wisdom and discretion. Seebecks have come to stay.

Philatelists need have no fear that the duty on stamps may be replaced now that the protectionists have come into power at Washington. It was only by error that stamps were taxed at all and the republican party is far too sensible to put them on the duty list again even if they should wish to tinker with the tariff.

The usual comments and sarcasms on the new U. S. stamps have been made by the press of the country. It is sad that our brilliant newspaper men cannot find anything else to write about. For our part, we think they are as good as the usual government issues and surely, no one can find fault with the number of varieties and shades on any of the lower values.

We are always willing to receive and examine MSS. from any philatelic writer, in fact we solicit articles from every one, but it would be a great favor to us if contributors to this paper would enclose return postage with their MSS. It is a well-known fact that the best writers always do

this and all others who are ambitious to write for a paper should remember this the next time they send an article for publication. If return postage is enclosed their efforts will receive more attention, and if the article should be rejected, it will not be consigned to that most useful and handy appurtenance to the editors desk —the waste-basket.

Lewis M. Lang is hardly to be envied in his present position. It has been suspected for some time that he was not such an earnest worker for the S. of P. as he pretended to be, and now he appears in his true light. His selling *The Collector* to Kissinger capped the climax.

"Bob" Miller is to resume the publication of *The Collector*. Every one will be glad to see the S. of P.'s official organ in his hands again. Having no weekly to bother him now, Mr. Miller will no doubt keep the paper up to the former standard.

CORRESPONDENCE.

Washington, D. C., Nov. 8, 1894.
Editor of the Amer. Phil. & Col.
Dear Sir:—

We feel sure that you have not got any particular grudge against our line of business and that therefore you will be willing to give us space enough in your paper to answer the very hard things you published about us poor agents last month.

It is, of course, very hard to defend ourselves without making the defense an advertisement of our business but we will do the best we can.

The object of the advertising agency is to assist the publishers to obtain ads. and to assist the dealers to place and manage their notices. Both of these are expensive, troulbesome and tedious matters and there are very few people who would not be glad to get rid of the care of them. Of course, the man who does this work must be repaid for his time and labor, and naturally, the person who gets the most benefit from him should pay the bill. That is the theory, now for the practical application of it.

The agent, in return for his commission from the publisher, advertises the paper in his "Club Rates" and in his personal correspondence. In this way a good agent will give the publisher several dollars worth of advertising every month. The agent will also guarantee the payment for every ad. by either remitting in advance or being personally responsible for the amount. Many publishers are ready to make large concessions for cash but here it comes as a matter of course.

The publisher who allows commissions to every one who says he is an agent and who sends a "postal card request for sample copies and rates and discounts and complimentary notices," is not using ordinary common sense and will undoubtedly find that his "agent" is using his discount to advertise his own stamps, or what ever it may be, and that the agent's "customers" are using that obliging young man to run up a lot of very bad debts. A publisher who finds this style of agent only an "unmitigated nuisance" and not a scamp is a lucky man indeed.

The agent is ready to help the stamp dealer with his ads. in more ways than one. The most important is the saving in actual cash on the first cost of the ad., for the agent will divide his commission with his customer when the order includes several papers. Then follow the saving in postage and postal fees on letters and remittances to the several publishers which are now all collected into one letter and one remittanee to the agent; the saving in time and work required to prepare the duplicate copy, and the bother of managing the ads. which is escaped. This cash and postage saving is never less than 10 per cent. on the smallest ads. and it reaches as high as 25 per cent. on the larger contracts for longer times.

J. G. S. starts out by saying that "these agencies are entirely out of proportion to the number of stamp papers" but he comes down to the fact that there are only two recognized as reliable in the the country, in his last paragraph. We are of the same opinion here with the writer and although he says that it is a doubtful matter as to whether we should be patronized or not we will thank him for making some exceptions to his general condemnation and ask the reader to

give this letter its due consideration when he is examining into the value of the Philatelic Advertising Agent.

Thanking you for your space and wishing you the very best of prosperity, a Merry Christmas and a Happy New Year,

We remain, yours very truly,
The "Recognized" Agency at Washington.

HOW JACK ATWOOD WON.

(CONTINUED FROM PAGE 7)

He was just going to strike Jack when Otto, who had stood watching the scene, suddenly grasped him by the collar and jerked him to his feet. An angry threat was on his tongue, but on turning and meeting the bland smile on the face of the young giant, thought better of it, and the bell ringing at this juncture put an end to further controversy.

At recess the Postmaster's wonderful offer was the only subject discussed.

"I mean to get that album," said Jack to Otto.

"You! The idea of you writing an essay," scoffed Bert, who overheard the remark.

"Well I can try," said Jack.

"You may try but you wont get it, smarty. I don't *want* it but I'll keep it away from you."

With this parting shot Bert walked off.

"All the samey I'll do the best I can to get it," thought Jack.

Herbert Hammersly was two years older than Jack and considered smart by his own particular followers.

His father was rich and gave him plenty of pocket money which his friends were ever ready to help him spend.

These friends(?) had flattered him until he thought that he was quite a wonderful personage. Until to-day his sway in the school had been undisputed, and to be thus defied by a beggar as he termed Jack was more than he could stand.

He had said that Jack should not have the prize but how was he to prevent him. He that *he* could not write an essay of any merit, though his friends did flatter him and assure him that he was sure to win the prize.

Two weeks yet remained to Christmas. Jack had worked hard on his essay and now it was finished. He felt proud of it, as well he might, and determined to commit it to memory in the intervening two weeks, so as to be able to render it in a satisfactory manner on Christmas Eve.

Meanwhile Bert had done nothing toward winning the prize himself or in preventing Jack from doing so. Rack his brain as he would, he could think of no way to accomplish his purpose. The time was drawing very near and he was almost in despair. He had given his name to the teacher as one of the contestants and as yet he had not even the first word of an essay written.

On Monday morning, the names of the competitors had been announced to the school in the order they were to come, and Bert found that he was second on the list and Jack was sixth and last. This gave him hope.

"If I can only get hold of Jack's composition, I can read it as my own, and when his turn comes he will be glad to sneak off home."

But how to get it? He watched Jack closely to see if he could find out where he kept it. He searched his desk on two occasions without success, but one day he saw him take a roll of papers from his pocket and carefully put them away in his desk before going out at recess.

Jack's desk was only two rows in front of his so it was an easy matter to get possession of the papers. Hastily glancing them over to make sure they were the right ones, he slipped them into his pocket and left the room.

If Jack did not notice his loss that day he would have time to copy them and put them back again where he had found them. Luck seemed to favor him. Jack forgot to take them home that night, and the next morning found them (as he supposed) just as he had left them.

The day before Christmas came clear and cold. The boys were rejoiced at the sight of Croffard's Pond frozen from shore to shore. There it lay a smooth sheet of glare ice, sparkling in the sunlight. The news spread, and soon the bright ring of steel, as the skates cut into the ice, mingled with the merry hum of voices, filled the air.

At first all were content to confine themselves to a space not far from the shore, but gradually the more venturesome branched out into the middle of the pond; suddenly a sharp cry was heard.

"Bert Hammersly has broken through the ice," some one shouted.

In an instant all was confusion; all eyes were turned to the middle of the pond, where a boy was struggling in the water, vainly trying to get some hold on the treacherous ice around him.

Jack Atwood had just finished putting on his skates when he heard the cry. Instantly he looked about him to see what could be done. An old fence ran along the

bank of the pond, and Jack lost no time in obtaining possession of one of the rails.

Armed with this he approached the break in the ice where Bert was still struggling. Throwing himself at full length and pushing the rail in front of him he gradually neared the edge, until he was able to shove the rail across the opening and within reach of the imperilled boy, who immediately grasped it.

By this time other rails had been brought and pushing these out near the first one, Jack slowly worked his way along until he could grasp the collar of the now almost exhausted skater; then, exerting all his strength, he drew him safely to the solid ice.

This effectually broke up the skating party for that day. Bert, who was nearly frozen, was taken to his home by Jack and Otto and given into the hands of his anxious mother who had heard of the accident. He was rather dazed, and did not seem to know what had happened.

Jack hastened home to tell his mother and found that she already knew more about it than he did himself. It was well-known in the village that an ill-feeling existed between Jack and Bert, and the conduct of the former in saving his enemy from drowning was considered very meritorious and heroic.

Jack did not think he had done anything wonderful and was somewhat surprised to receive a message in the afternoon from Mr. Hammersly requesting him to call at his home.

On his arrival there, he was cordially received and told that Bert wished to see him in his room. On entering the room Bert grasped his hand in both of his and with tears in his eyes begged to be forgiven.

Jack gazed at him for a moment dumbfounded wondering if his cold bath had not deranged his mind; but Bert was thoroughly in earnest and made a clean breast of it, telling how he had stolen and copied Jack's essay.

At this disclosure, Jack had hard work to control his anger but his better nature triumphed. He sat down on the sofa beside Bert and looking earnestly into his eyes said:

"I believe you are sincere in what you say, and I freely forgive you, and hope that, hereafter, we shall be the best of friends. Here is my hand on it."

Bert clasped the proffered hand exclaiming,

"I shall be the happiest one in all the audience to-night, to see you carry off the honors."

Evening came. By seven o'clock the the little old school-house was crowded. At precisely half past seven Mr. Springer, old Mr. Raymond and Squire Dunlap, took their places on the platform as judges for the evening.

Immediately following them came Mr. Stanton with a package under his arm, which, upon being unrolled, proved to be the prize.

A little ripple ran around the room as it was held up to view, for nothing of the kind had ever been seen in the village before.

Mr. Stanton made a neat little address saying that he had concluded to present the album himself that evening instead of waiting until morning, as he had originally intended. He then announced as the first name on the list, Otto Ralsteub.

Otto gave a fairly good rendering of the subject at hand and his efforts were looked upon with favor by the judges.

Here Mr. Stanton announced that Herbert Hammersly the second on the list of competitors had withdrawn from the contest. This announcement surprised many present and although they wondered why Bert did not try for the prize, nobody ever knew the real reason for his withdrawal.

Numbers three, four and five followed with varing success.

"Number six, John Atwood," announced Mr. Stanton.

Jack felt a trifle nervous as he gained the platform and felt that every eye was fixed upon him; his mother's face beaming encouragement from the back of the room gave him confidence.

He began to read, and before he got to the third page all was breathless interest. This continued throughout the whole reading, and as he finished the audience with one impulse broke into a thunder of applause.

Jack blushingly acknowledged this and made his way to his desk. He was just seating himself when Mr. Stanton called him back to the platform.

"Ladies and gentlemen," he began, "the judges are unanimous in their decision that this young man has justly and and fairly earned the prize. Mr. Atwood, I take great pleasure in presenting to you this Album which you have fairly won; also please accept my hearty congratulations."

As Jack received the book Otto rose in his seat and proposed three cheers. These were given with a will, followed by a "tiger" from Bert Hammersly who was now one of Jack's warmest partisans.

THE PHILATELISTS OF ILLINOIS

S. M. HAMILTON, Petersburg, Ill.

one of the best known philatelists in the state, is now compiling a very valuable work on the Philatelists of Illinois. The work is to contain **SKETCHES OF THE LIVES** of all the collectors together with a **COMPLETE DIRECTORY OF THE STATE.**

The work will appear in three numbers, the first being issued shortly after Dec. 15th, and the others at intervals of one month each. The pages will be filled with the most valuable reference matter for both collectors and dealers.

The price will be 20 cents per number or 50 cents for the entire work.

Illinois philatelists who have not already done so, are requested to send in their names and short sketches of their lives at once. Address all communications to Mr. Hamilton as above.

A limited number of **ADVERTISEMENTS** will be accepted for each number at the following unusually low rates;

One page $2.50. Half page $1.40. One inch 50 cents.

Discounts of 10 and 20 per cent will be given on ½ and 1 page ads. respectively for three insertions. *Copy may be changed every number.*

The ad. pages will be in single column, form 3 x 6 inches.

The circulation of each number will be 500 and we guarantee that the entire number will be sent out.

The advertising department is under the entire management of the Philatelic Advertising Exchange to whom all communications relative to this branch of the work should be addressed. All other matter should go to S. M. Hamilton, Petersburg, Ill.

The Philatelic Adv. Exchange, F. G. Stutz, Manager,

1507 Rhode Island Ave., Washington, D. C.

SUBSCRIPTION CLUBS.

This is the time to subscribe to the philatelic papers. The publishers are now getting out extra good numbers which you do not want to miss.

The following "Clubs" include all the best papers. The list is so arranged that you can make out almost any "Club" for yourself but if you should want any different arrangement than you find here or should wish to take any other papers, let us have your list and we will make you the best possible rate.

As you can see by the sample rates below we save from **10 to 15 per cent** on the publishers rates besides the time and expense of writing to each publisher. We guarantee satisfaction with our work in every way.

Terms: Cash with order. Sample copies sent *only* upon receipt of postage at one cent each.

No. 1—A years subscription to *any four* of the following papers will cost only *90 cents.*

American Philatelic Magazine,
American Philatelist & Collector,
Eastern Philatelist,
Filatelic Facts & Fallacies,
Philatelic Californian,
Pennsylvania Philatelist,
Southern Philatelist,
The Stamp,
Washington Philatelist.

Any four only 90 cents.

No. 2—A years subscription to the

Evergreen State Philatelist

and *any three* of the papers named in No. 1 will cost only *80 cents.*

No. 3—A years subscription to *one* of the following and *any two* of the papers in No. 1 will cost only *88 cents.*

American Journal of Philately,
Canadian Philatelic Magazine,
Philatelic Review of Reviews.

No. 4—A years subscription to the

Southern Weekly Philatelist

and *any two* of the papers in No 1 will cost only *$1.10.*

By putting Clubs 2, 3 and 4 together, taking No 3 once for each paper in it, you will have a Club of *sixteen papers* at the low rate of only *$4.54*: the publishers rate for the same being $5.00.

The Philatelic Advertising Exchange,

F. G. Stutz, Manager,

1507 Rhode Island Ave., Washington, D. C

1882 *Queensland 2|6 - - @ 75c
1864 *Tasmania, uot well centered, 1| @ 40c
" " poorly centered, 1d @ 20c
1889 *Gold Coast 2| - - - @ 55c
1882 *Barbados 3d - - @ 20c
1862 *Bahamas Verm. 1d - @ 30c

Per 20 @ 15 per cent. U. S. 1893, $2, 3, 4, 5, used Pirces on application. Cash with order.

JOS. B. BURLEIGH, JR.

Govanstown, Balto. Co., Md.

No post cards answered (17) [‡31

YOUR WANT LISTS

Will receive prompt attention as we make a specialty of filling them. Stamps on approval, at 10 to 20 per cent. disct. on U. S., 20 per cent. on U. S. Revenues, 25 per cent. on British Colonials, and 33⅓ per cent. on Foreign, will be sent on receipt of reference. [31

W. H. WELCHANS, Mgr., Lancaster, Pa.

South and Central American Stamps.

Used and unused except speculative issues, which I only handle after being postally cancelled is my specialty. Fine sheets of above at 40 and 50 per cent dis. Sole agency in each place given to right parties. Ref. required.

SIDNEY HURTIG, Importer,

P. O. Box 396, *(PAEx.15)* Cincinnati, Ohio.

A FEW SPECIAL BARGAINS.

Guatemala cur't issue, 1c-200c(11)	$1 50
Hawaii " " (unused 65c) (5)	55
Cooks Islands, cur't issue (5)‡	60
Samoa " " " fine set (9)	50
Bolivia " " 1c-50c (6)	25
Prince Edwards Islands (7)	40
Labian, 1c-24c beautiful set (9)‡	1 00
North Borneo, 1c-24c " " (9)‡	1 00
Liberia triangular (2)‡	20
U. S. Columbus issue 1c-10c (8)	25
" " " " 15, 30, & 50c (3)	95
Hawaii, Prov. Gov't, 1893 (5)	25

All other values always in stock.

Hawaii old issues (7) 25

W. SELLSCHOPP & CO., 108 Stockton Street, San Francisco, Cal.

Send for sample copy of Filatelic Facts & Fallacies and list of 600 different sets. [EX31

SEND FOR

WOLSIEFFER'S SPECIALTIES

A Philatelic Circular, free to any address. Books of stamps on approval to parties with references only. Collections, odd lots, job lots and small lots of stamps purchased for cash. Catalog of cheap music, etc., free. [40

P. M. Wolsieffer, 75 State St., Chicago, Ill.

PHILATELIC [10] CIRCULAR

Wm. v. d. Wettern, Jr.,

Wholesale Dealer in Postage Stamps,

411 W. Saratoga St, Baltimore, Md.

New wholesale list sent free on application to dealers only. Rare stamps and collections bought for immediate cash. [12] [‡40

SUBSCRIBE FOR THE

AMERICAN PHILATELIC MAGAZINE,

BOX 860, OMAHA, NEBR.

A FIRST-CLASS STAMP MONTHLY

It pays its advertisers, its subscribers and its publishers. Subscription, 25 cents a year. [E ‡34]

A Timely Warning



Never subscribe to a stamp paper until you can get an up-to-date journal

THE PHILATELIC REVIEW

Stands at the head

Subscription, 50c OF **REVIEWS**

SAMPLE COPY, FOR ANY STAMP OSAGE, IA.
CATALOG ED 5c OR OVER

The following stamps will pay for this paper one year: Two 15c or one 30c [illegible], use 90c, 1890; one 30c, 1888.

PHILATELIST DIRECTORY

We are compiling, and shall publish at once, a

DIRECTORY OF

Stamp Collectors and Stamp Dealers.

These we shall place in the hands of **Every Dealer in the United States**

The advantages derived are obvious to both Collectors and Dealers.

The contents will be arranged alphabetically, and by states and territories.

SEND YOUR name and size of your collection at once, with 25 cents to insure insertion, or 50 cents, including Directory, prepaid to any point in United States or Canada.

Dealers—Bold Type, one dollar, including Directory. Rates for extra lines on application.

A limited number of advertising pages. Ask for rates.

Refer to The Fowler & Miller Co., Publishers, guaranteeing publication.

COLUMBIAN STAMP CO.,

Hartford, Conn., U. S. A.

THE SIMPLEX PRINTER

A new invention for duplicating copies of writings or drawings.



100 copies of any writing or drawing in 20 minutes. This is a new apparatus for duplicating copies of writings or drawings.

It is the cleanest, cheapest and simplest, as well as the most reliable duplicating apparatus in existence. Requires no washing; any boy can work it.

From an original, on any ordinary paper, with any pen, 100 copies can be made, or with an original written on the typewriter, 50 copies can be produced quickly and without trouble in 15 minutes.

The simplicity and ease with which copies of letters, circulars, price-lists, examination papers, drawings, specifications, music, etc. can be reproduced in various colors at one operation makes it invaluable.

Agents wanted everywhere. Send for circulars and samples of work.

LAWTON & CO., 20 VESEY STREET, NEW YORK.

A. C. TOWNSEND

1137 12th St., Washington, D. C.

IS DEALING IN U. S. STAMPS ONLY AND HAS A VERY FULL LINE AT RATES THAT CAN'T BUT SUIT YOU. SEND FOR PRICE-LIST OF DEPTS., AND REMEMBER THAT ALL STAMPS TAKE A JUMP SOON.



DO YOU GET E. T. PARKER'S Priced-List of POSTAGE STAMPS? [30

COLLECTORS

Send for a selection of our **Approval Sheets** at 50 per cent. commission. They are as good as the best. Write for a selection to-day. Price list of Packets, Sets, etc. free. [30

The Crittenden & Borgman Co.,

163 Griswold St. Detroit, Mich.

A FACT—Advertising in this paper PAYS

VENEZUELA.

12 Varieties 1883-1889 including 1 and 3 Bol, All Unused. [30

25c. per set. $1.25 per 10 sets.

H. F. DUNKHORST,

1005 7TH ST., N. W. WASHINGTON, D. C.

Mention this paper when answering advertisements.

"MULTUM IN PARVO"

THE STAMP COLLECTORS HAND BOOK

A book every collector wants and should have. Full of live information on each and every branch of Philately.

A CYCLOPEDIA.

PRICE { Paper, - - - - 25 cents. Cloth, - - - - 50 cents.

Postage to foreign countries 5c. extra.

CLIFFORD W. KISSINGER,

1030 Penn Street,

READING, - - PA.

SAMPLE CLUB RATES.

The following clubs and rates for ads. are only samples of what we are able to do. It is always best for you to pick out the papers you wish to use and then get our price for them. However, by combining these clubs you can get an idea of our price for almost any list of papers you want. These clubs do not include all the papers we have on file so do not hesitate to ask us for rates in the papers we do not mention. We are able and ready to give you rates on *every paper* published and *guarantee to save you from 10 to 25 per cent on every ad. we place.*

No. 1.–A **one inch** ad. in the

American Philatelist & Collector

and any **two** of the following papers will cost $1.20 for one insertion, 3.20 for three, 6.25 for six, or 12 for twelve.

Canadian Philatelic Magazine,
Evergreen State Philatelist,
Pennsylvania "
Stamp,
Washington "

No. 2.–A **one inch** ad. in **one** of the following three papers and any **three** of those named in Club No. 1 will cost $2.15 for one insertion, 5.90 for three, 11.20 for six, or 21. for twelve.

American Philatelic Magazine
Canadian Philatelist,
Southern "

No. 3.–A **one inch** ad. in the

Filatelic Facts and Fallacies

and any **two** of the papers named in club No. 2 will cost $2.30 for one insertion, 6.30 for three, 11. for six, or 20.50 for twelve.

No. 4.–A **one inch** ad. in

Filatelic Facts and Fallacies and
Philatelic Review of Reviews

will cost $1.32 for one insertion, 3.55 for three, 5.60 for six, or 10.80 for twelve.

NOTE.–By combining Clubs Nos. 1, 2, 3, and 4 you have the rate for a one inch ad. in twelve of the very best papers in the country.

No. 5.–A **one inch** ad. in the

Filatelic Facts and Fallacies

and any **three** of the papers named in Club No. 1 will cost $1.75 for one insertion, 4.55 for three, 8.70 for six, or 16.50 for twelve.

No. 6.–A **one inch** ad. in the

Philatelic Review of Reviews

and any **three** of the papers named in Club No. 1 will cost $1.86 for one insertion, 4.98 for three, 9.50 for six, 16.30 for twelve.

No. 7.–A **two inch** ad. in the

American Philatelic Magazine

and any **two** of the following papers will cost $3.50 for one insertion, 9.45 for three, 18.50 for six, or 34.50 for twelve.

American Philatelist & Collector,
Evergreen State Philatelist,
Pennsylvania Philatelist,
Stamp,
Washington Philatelist,

No. 8.–A **two inch** ad. in the

Philatelic Review of Reviews

and any **three** of the five papers named in Club No. 7 will cost $3.30 for one insertion, 10.25 for three, 19. for six, or 35. for twelve.

It is a recognized fact among all the heaviest advertisers that the ad. that pays the best in the long run for a general stamp business, is the half column. You have plenty of room to write up a first-class notice: the space is large enough to attract a good deal of attention: and the price is moderate. We have made a special club for half column space which we guarantee to give our customers perfect satisfaction if anything will.

No. 9.–A **half column** ad. in the following ten papers will cost only $18.40 for one insertion or 46 for three.

American Philatelic Magazine,
American Philatelist & Collector,
Collector,
Evergreen State Philatelist,
Filatelic Facts & Fallacies,
Pennsylvania Philatelist,
Southern "
Washington "
Stamp and
Philatelic Review of Reviews.

We can do better than these rates even, when we know just what you want and can figure on the particular papers. We have **all the papers** and **can save you from 10 to 25 per cent.**

Don't forget it, but write for our rates when you are going to place any advertising in **any philatelic publication.**

Our terms are cash in advance. Marked copies of every paper will be received by all advertisers.

The Philatelic Adv. Exchange

F. G Stutz, Manager,

1507 Rhode Island Ave. • • Washington, D. C.

$2.00 Bargain of Bargains $2.00

$16.75 FOR ONLY $2.00

200 well assorted Mexican postage stamps valued by Scott's 54th at $8.00 for only $1.

200 well assorted Mex. rev. stamps valued by Mekeel's 5th at $8.75 for only $1.50.

Send me two dollars in American Banknotes in registered letter and I will remit the 400 stamps by return mail. 25c. extra for registered postage.

If you want separately the postage or revenue stamps, send its value and 13c. extra for registered postage.

Address:

J. V. REVELO,

S. of P. 1100,

Secretaria de Relaciones Exteriores,

MEXICO, D. F.

[P.A.EX.16] [31

THE VERY END

Having sold all but two or three of each of a fine lot of British Colonials, I will sell the last of them at a loss, in order to close out the entire lot at once, as I have gone out of the stamp business.

All are unused, in perfect condition, with original gum, and although some of the stamps are not quite evenly centered they are not cut into by the perforations. Money returned if the stamps are not satisfactory. The first orders get the best copies, so order at once.

	Scotts 54th	My price
Barbados, 1861, 1d blue,	25	18
" " 4p red,	1 50	60
" " 6p vermilion	1 50	60
" 1871, **1sh black** watermarked large star,	**2 50**	**75**
Grenada, 1860, 1d green,	40	16
St. Vincent, 1869, 1d red,	45	20

PHILATELIC PAPERS.

I have a very large number of stamp papers, including the complete volumes of the early issues of the best publications which I will sell for cash at cost. Send me lists of what you want.

HOWARD P. BOYLE, A. P. A. 227,

1719 Q St., N. W., Washington, D. C.

DEALERS' & PUBLISHERS' DIRECTORY.

A two or three line card in this column $1.50 per year, $1.00 for six months. Extra lines 40 cents. Payable in advance.

ADVERTISING. The way to do it *with perfect satisfaction* and at a saving of from *10 to 25 per cent* is through The Philatelic Advertising Exchange, 1507 R. I. Ave. Washington, D. C.

AMERICAN Philatelic Magazine, The. A first-class monthly newspaper. Subs. 25c. per year, ads. $1.00 per inch. Parmelee & Brown, Box 860, Omaha, Nebr.

AMERICAN Philatelist & Collector, The. A first-class monthly devoted to stamps and stamp collectors. Subs. 25c. per year, ads. 5oc. per inch. Estabrook & Leonard, Marlboro, Mass.

A. P. A. The best stamp collectors society in the country. All the "modern improvements" in Exchange and Sales Depts. etc., etc. For full particulars address, W. C. Stone, Sec., 384 Union St., Springfield, Mass. or H. P. Boyle, 1719 Q St. N. W., Washington D. C.

BOYLE H. P., is selling out some splendid British Colonials at cost! See ad. elsewhere in this paper. Send for full particulars as to the A. P. A. 1719 Q St., N. W., Washington, D. C.

COLLECTOR. The. A first class monthly philatelic newspaper. Subs. 25 cents, Ads. 60 cents per inch. The Collector Publishing Co., 513 McMechen St., Baltimore, Md.

EVERGREEN State Philatelist, The. 12 pages and cover monthly at 15c. per year. Ex. and trade columns free. Ads. 50c. per ¼ page. R. W. French, Hartland, Wash.

SELLSCHOPP & Co., W., 108 Stockton St. San Francisco, Cal. 600 cheap sets in stock. Send for sample copy of Filatelic Facts & Fallacies.

STAMP The, Monthly. One of the best. Well printed, ably edited. Sample free. One year 25 cents. C. W. Grevning, 2 W. 14th St., N. Y. City.

STUTZ, Fred G., manager of the Philatelic Advertising Exchange, will place ads. and subs. at from *10 to 20 per cent below the publishers rates*. See other ads. in this paper. 1507 Rhode Island Ave., Washington, D. C.

WE WANT every Dealer and Publisher to be represented in this column. An ad. costs only $1.50 per year in advance. Don't fail to try it, it will pay! Philatelic Advertising Exchange, 157 Rhode Island Ave., Washington, D. C.

J. Trifet — 36 Bromfield Street, Boston, Mass.

Estab. in 1866.

Rare Stamps and Collections bought for spot cash. Consignments solicited, and quick returns guaranteed. If a long and honorable career of 18 years as a stamp dealer in Boston deserves the patronage of collectors, I respectfully ask for a share. Will be pleased to have all Philatelists call when in Boston, and will treat all alike—one price and same discount to one and all.

Latest catalogue, 550 pages, 50 cents. 50 varieties, 10 cts.; 100 for 90 cts.; 200 for 50 cts.; 1000 for $3.00. Stamps on approval only to those giving first-class references. Columbian stamps, all values, on hand and bought.

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$20 will buy the ODELL TYPE WRITER with 78 characters, and $15 for the SINGLE CASE ODELL, warranted to do better work than any machine made.

It combines SIMPLICITY with DURABILITY, SPEED, EASE OF OPERATION, wears longer without cost of repairs than any other machine. Has no ink ribbon to bother the operator. It is NEAT, SUBSTANTIAL, nickel-plated, perfect, and adapted to all kinds of type writing. Like a printing press, it produces sharp, clean, legible manuscripts. Two or ten copies can be made at one writing. Any intelligent person can become an operator in two days. We offer $1,000 to any operator who can equal the work of the DOUBLE CASE ODELL.

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ODELL TYPE WRITER CO.,

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$16.75 FOR ONLY $2.00

200 well assorted Mexican postage stamps valued by Scott's 54th at $8.00 for only $1.

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Send me two dollars in American Bank-notes in registered letter and I will remit the 400 stamps by return mail. 25c. extra for registered postage.

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S. of P. 1100,

Secretaria de Relaciones Exteriores,

MEXICO, D. F.

[P.A.EX.16] [31

THE VERY END

Having sold all but two or three of each of a fine lot of British Colonials, I will sell the last of them at a loss, in order to close out the entire lot at once, as I have gone out of the stamp business.

All are unused, in perfect condition, with original gum, and although some of the stamps are not quite evenly centered they are not cut into by the perforations. Money returned if the stamps are not satisfactory. The first orders get the best copies, so order at once.

	Scotts 54th	My price
Barbados, 1861, 1d blue,	25	18
" " 4p red,	1 50	60
" " 6p vermilion	1 50	60
" 1871, **1sh black** watermarked large star,	**2 50**	**75**
Grenada, 1860, 1d green,	40	16
St. Vincent, 1869, 1d red,	45	20

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VOL. III. JAN.-FEB., 1895. No. 6.

WHOLE NO. 30.



THE

AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass. as second class mail matter.



Wm .v. d. Wettern, Jr.,

Wholesale Dealer in Postage Stamps,

411 W. Saratoga St, Baltimore, Md.

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A FEW SPECIAL BARGAINS.

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Hawaii " " (unused 65c) (5)	55
Cooks Islands, cur't issue (5)‡	60
Samoa " " " fine set (9)	50
Bolivia " " 1c-50c (6)	25
Prince Edwards Islands (7)	40
Labian, 1c-24c beautiful set (9)‡	1 00
North Borneo, 1c-24c " " (9)‡	1 00
Liberia triangular (2)‡	20
U. S. Columbus issue 1c-10c (8)	25
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1882 *Queensland 2|6 - -	@ 75c
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1889 *Gold Coast 2| - - -	@ 55c
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1862 *Bahamas Verm. 1d -	@ 30c

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It cannot be denied that these posters were skillfully executed and of striking appearance, but not one of the designs was entirely original. Such a mass of these stamps were issued and so generally were they saved, that it is beyond my ken to reckon why they should ever become valuable—at least, not for years to come.

As I have before avered, these stamps are not original. They were designed after some painting or the like, and were not original with the government. Moreover they were made mostly to advertise the World's Fair and for gain. In other words, they were a speculative issue and can be classed as in almost the same line as Seebecks. Mayhap I have shattered your cherished idols in saying the above, yet I am quite confident I will be correct, which will demonstrate itself sooner or later.

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number when compared with that issue of 1869.

In some respects, the government then was a trifle more wary than now. It used a grille on the stamps, for the double purpose of preventing counterfeiting and making the cancellation stick, which is something more than is done to-day.

If you have a complete set of the 1869 stamps, you are a lucky person, and as they advance in age, their value will enhance greatly.

To the man with a load of Columbians, I fear you will have to hold your load a long time ere you can dispose of them at little or no profit. To use plain English, your money is locked up in almost worthless goods. It is not so with the issue of 1869. They are growing rarer every day and the prices thereon are continually advancing.

E. QUERE PHILMAN.

THE POINT OF VIEW.

The American Bank Note Company has found a champion! *Post Office* has taken up the gauntlet, in the shape of the 1890 5-cent error, thrown down by the Mekeel Stamp & Publishing Company, and the battle is on. From the experiences of others, we judge that it is not safe to meddle with this fight but we feel that under the heading of these remarks we are secure in giving our opinions.

It seems to us that *Post Office* has taken a very positive position in the matter and one that is hardly warranted by past experiences. The printer, as a class is famed for the mistakes he can make and the engraver is only one species of printer. *Post Office* may think that the American Bank Note Company has succeeded in overcoming the weaknesses of its class but we would be rather slow to build too strongly on any such position. The people who compose the Company and who do its work are only human even if they do live in New York. And then some of them *may* live over in Jersey too, for they say it is cheaper over there.

The strange and fantastic things that have appeared in days gone by, in the shape of postage stamps, in spite of the fourteen proof readers, more or less, who have brought their "massive eyes and eagle brains" to bear on the prevention of errors, does not encourage us in the belief that a mistake is a total impossibility. It has even been suggested—probably by the man who got up the story of that corner in the $1.00 Columbians—that the "eagle brain" of the engraver, backed by the "massive eye" of the stamp dealer, is responsible for some of the freaks. Of course we refute such suggestions with the scorn they deserve, especially when we see how one engraving company works Central America and how this great government of ours got out 500 $1.00 Columbians against several thousand of each of the other high values on the re-issue of the set.

No 5-cent stamp has been chemically changed as yet that is the color of the 4-cent. Every one who has examined the error, so far as we know, is satisfied that it is a straight stamp and in view of the very enviable reputation possessed by the Mekeel Company for fair dealing and straight forward business methods, the philatelic world will be inclined to give the Company's opinion every consideration.

The last issue of *Post Office* lays more stress on the *price* of the stamp than upon the question of its genuineness, and there, we suspect, is where the shoe rubs. In fact that is the place where the shoe rubs in a great many cases. If it did not cost so much we would all of us have complete general collections. Now an error is nothing more than a philatelic *curiosity*—a somewhat common one perhaps, but still a curiosity. The value of a curiosity will depend on the number of *curious* people, so to speak, and the extent of their curiosity. If the Mekeel Company can find people whose curiosity extends to $30.00, so much the better

for the Company. We are not of that class ourselves but there are a *great many* people who prick up their ears at a U. S. stamp of any kind, and the Company says there are *very few* of these stamps. We don't believe in selling a stamp for 50 cents that *will* bring $30.00 and it is *almost* possible that Mr. Gremmel will come to the same conclusion when he has looked over those hundreds of thousands of 5-cent stamps spoken of in the last *Post Office* and finds a few (perhaps) of the errors.

That same $1.00-stamp-corner man is about again with another low-down suggestion. He says, "Mekeel Stamp & Publishing Company, stamp dealers, *St. Louis*, American stamps a specialty, got onto a 5-cent error snap! Mr. Henry Gremmel, stamp dealer, NEW YORK, American stamps a specialty, did *not* get onto a 5-cent error snap! Savy?"

***

We were somewhat brash to give expression to the foregoing perhaps, in view of the lively treatment our friend Mr. Jewett received at the hands of the Mekeel Company, but we have been and done it now so it has got to go.

It looked for a while like a pretty dark cloud in the philatelic skies when the St. Louis people were going to sue our man from Maine for libel, but happily it has passed over with just a little blow. Both Mr. Jewett and the Mekeel Company stand too high in the opinion of the philatelic world for us to feel anything but the greatest of pleasure that a serious complication between them was avoided. There seems to be a certain amount of personal squabbling necessary in the working of this world but we stamp collectors have our full share of it in the sayings and doings of the officers and members of certain of our societies and the editors and managers of certain papers connected therewith. Between our leaders and the men who stand high among us we want peace and good fellowship at all times, and particularly at the present when the government seems to have gone back on us.

***

It is said that "republics are ungrateful." We stamp collectors *know* it. In 1890 we put some hundreds of thousands of dollars into a little set—or, more properly—a set of little stamps. The amount was so many thousands that by adding a few more varieties in 1893 the Department expected to get a million and a half out of us. In return for our expenditure we got a duty of 25 per cent. on every stamp we imported. By hard work we got rid of that duty and then put our hundreds of thousands into the Columbian stamps and are even now planking down hard cash for the 1894 set as fast as they appear at our offices and getting some mighty poor stuff too often enough. As a recompense for this our noble Treasury Dep't, that can't keep a gold dollar in the country, has decided that we have been carrying on a horrible counterfeiting scheme to the great detriment of our foreign friends by illustrating their stamps in our albums and catalogues.

What the exact effect of this decision will have on the future of stamp collecting it is hard to say. Some think it will not have any serious results and others are afraid that it will be a terrible blow to our hobby. And, by the way, that word hobby reminds me that it is the people who call philately a *science* who feel most sanguine over the result of this difficulty. Now we are *hobbyists* ourselves and while we do not want to be called "calamity howlers" we do feel that the situation is just a little bit serious.

Naturally enough stamp collecting begins with the "beginner" and it takes him a great many years to become a "scientist." The older collector may not want the illustrations but the effect that the lack of them has on the beginner is the effect that will be the lasting one. What that effect will be when all foreign stamps are put on the same basis as the *U. S. stamped envelopes*, remains to be seen.

But it is not for us to waste breath in a discussion of this part of the illustration question. What we must do is to try and get this ridiculous law done away with. The next Congress is the time to bring the matter up and in the meantime every stamp collector should do everything in his power to help the good work along. Now is the time for the societies to stop running each other down and show what their one thousand members are worth; now is the time for the editors of our stamp papers to stop calling each other names and get down to business; now is the time for the dealers to combine and work together for the good of their trade; and, lastly, now is the time for every collector to exert all the influence he has with every one he knows and try and get the worth of his mouey out of Uncle Sam for the stamps he has bought from him and stored away in his album.

H. P. Boyle.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

ADVERTISING RATES:

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1 inch,	$ 50	$ 1 35	$ 2 60	$ 5 00
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1 page,	7 00	19 00	33 60	63 00

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Original philatelic MSS. always in demand. Cash paid for first-class articles.

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EDITORIAL.

We owe our readers an apology for the late appearance of our last number. An accident happened to the press on which it was being printed and before the broken part was replaced the junior member of the firm was taken sick and is still unable to resume his usual vocation. Then the other member was indisposed and just as he was getting out, was taken down with the grip. To cap the climax our leading compositor fell and sprained her wrist and has just got back to work. Now the two youngsters who have charge of the mailing department are both at home nursing severe colds and we feel that there is considerable truth in the saying that troubles never come singly. If there is anything else that can delay us we hope it will come and be over with; we will try and make the best of it.

***

Apropos of the above we would say that we thought it best to combine our January and February issues so that we may be able to get our March number out by the first of the month. Subscribers will lose nothing by this; they will receive the full twelve numbers.

***

Under Secretary Miller's direction the muddle in the Sons of Philatelia is beginning assume something like tangibility and order springs from chaos. The *American Philatelic Magazine* has given up the hope of becoming the official organ and President Luhn's determined position in the matter ought to settle the question as to which special election is legal. The old official organ *The Collector* is once more in the field and is published by collectors who have only the welfare of the society at heart. Every S. of P. member should give them his hearty support.

***

Just as we were going to press last month we received a copy of Alvah Davison's *Philatelic Concordance and Address Book*, too late to review in that number. After a hasty inspection we should say that it is one of the best philatelic works it has ever been our pleasure to examine and is really indispensible to the younger collector in arranging and classifying his stamps. The address part is very complete and best of all right up to date making it very useful to both dealer and publisher. The work costs but 50 cents in paper, $1.00 in cloth and should be in the hands of every collector. A further description may be found in our advertising columns.

***

Our esteemed contempory from Osage, Iowa, the *Philatelic Review of Reviews*, has been fortunate enough to secure the services of Mr. L. G. Quackenbush as editor. This gentleman is a writer of considerable merit and renown, and under his guidance the *P. R. of R.* cannot fail to reach a plane of literary excellence far above that of the average stamp journal.

R. W. French sometimes forgets to tie the ends of his thread when he gathers his *Evergreen State Philatelist* together. This bright little paper has a very bad habit of going all to peices when left to the tender mercies of the sample copy fiend.

⁂

The new Czar is an enthusiastic stamp collector. Of course he is, every one collects now. However we haven't yet seen the statement that Grover Cleveland is a philatelist. That is for the foreign papers to chronicle.

⁂

It is reported that Queen Liliuokalani will come to the United States and embark in the stamp business in New York. She has purchased a printing press and three fonts of second-hand type and will fetch along several complete sets of Hawaiian stamps. Mr. Seebeck of New York will meet her as soon as the steamer arrives in San Francisco and and we may expect a grand and beautiful set of surcharges as a result. Errors made to order at short notice. All hail to Liliuokalani.

⁂

It is with a great deal of pleasure that we announce to our readers that we shall shortly begin the publication of a series of articles on stamp collecting ranging from starting a collection to counterfeits and specializing that will interest beginner as well advanced collector. These essays will touch on all the important details of stamp collecting and will probably run in the paper for over a year. They are to be contributed by a well-known philatelist, a competent writer, and will undoubtedly help to make the A. P. & C. more popular with all classes of stamp collectors.

⁂

The third annual auction and reception of the Boston Philatelic Society takes place on Feb. 21, at 24 Heywood Place in that city. Although the event has occurred but twice before, it has already gained the reputation of being an exceedingly pleasant and entertaining affair and the Society has our sincere thanks for the kind invitation to be present on that occasion. We hope we may be able to attend.

⁂

Where have all our exchanges gone to? In revising our exchange list to-day we found—how many do you think—of the forty odd stamp papers we used to exchange with every month? Only *eight*, with the exception of a few foreign publications. We don't believe there are any less stamp papers published now than a year ago but we fail to see them. Come, brother publishers, put us on your exchange list, send us your paper regularly and we will gladly reciprocate. We should like to receive every paper that even pretends to be devoted to philately.

⁂

We wish to retract all the good things we said about the new U. S. stamps in our last issne. That was before we had to use them. It was theory with us then, now it's practice. We can't say anything too bad about them and will endorse any ones statement who has condemned them. The ink is bad, the gum is worse, the paper is—well, its literally *rotten*.

⁂

The Massachusetts branch of the Sons of Philatelia is sending out a prospectus of the New England Philatelic Association, a society wholly independent of the S. of P. and including only collectors from these states. An organization of New England philatelists ought to succeed; it is something we have long looked for and we promise the association our hearty support. Application blanks may be procured of the secretary, Chas. E. Shaw, 81 Chestnut St., Clinton, Mass.

NOTICE!

Our premium offer of a 50-cent packet of stamps to everyone sending 25 cents for a years subscription to this paper will be withdrawn *March 20th*. No stamps will be given with subscriptions received after that date. We still have a few packets left and if you have not already taken advantage of our generous offer, do so now before it is too late.

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" *30c brilliant copy	8 75
1872 1, 2, 3, 6, 7, 12, 15 & 90c	92
1893 $1 00 fine, used	4 00
1855 * 10c Die 2 buff p entire fine	3 75
" 10c " 2 wh p cut sq (fair copy)	4 75
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Mr. Rothfuchs, the well-known Wash. dealer says

WASHINGTON, D. C., Jan. 11, 1895.

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" 90c, carmine on white	14 00	125 00
1884, 2c, red on fawn (retouched)	90	8 00
1887, 4c, carmine on o. buff	1 00	9 00
" 4c, carmine on blue	1 00	9 00
" 5c, blue on o. buff	1 00	9 00
" 5c, blue on blue	1 00	9 00
Post Office, 1873, 3c	35	2 75
" " 1874, 6c	60	5 00
Postal Service, blue on blue	60	5 00
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" 3c, "	06	02	01
" 6c, "	10	05	03
" 7c, "	1 00	1 00	70
" 10c, "	20	12	07
" 12c, "	20	12	07
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" 12c, "	20	12	07
" 15c, "	25	20	12
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VOL. III. MARCH, 1895. No. 7.

WHOLE No. 31.



THE

AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass. as second class mail matter.



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[E ‡34]

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[P.A.EX.16] [31

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Samoa " " " fine set (9)	50
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That our stamps are much sought both at home and abroad is already too well known. This is clearly demonstrated by the prices demanded by dealers and those obtained at auction sales. There are now varieties listed which were not considered at such or unknown a few years ago, which at the present time are snapped up at fancy prices. A variety is a variety and in order to secure such, patience and study must be given.

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To be successful in this age the requirements are to "keep up with the spirit of

the times." Nineteenth century methods apply to our hobby as well as other things.

Be *progressive* and your album will be your pride and delight and an object of envy to your fellow collectors.

DIRIGO.

THE POINT OF VIEW.

We are hearing a great deal just at present about those bold, bad, British dealers who are casting slurs upon the intelligence of our collectors by sending over approval lots of miserable stamps and framing the worst specimens with such remarks as; "Rapidly going up," "Very rare in this condition," etc. The American collectors do not take kindly to such "coaching" judging from the way in which they are jumping on the foreigners. Now we would like to call the attention of the people on this side of the water to the fact that charity is not the *only* thing that should begin at home. During the past two months we have had occasion to examine a great many selections of stamps sent to us on approval from dealers and collectors in this country. At times we have wondered just how many kinds of a chump our correspondent thought we were anyhow! It is true that the stamps were not framed with remarks to bunco us into buying them, but it seems to us that it is casting about some pretty broad hints of ignorance on our part to send such specimens as we have received, under the head of "a rare selection at net rates." Torn, dirty, badly centered, horribly cancelled and other wise defective stamps are always coming to us marked at prices that absolutely make our hair stand on end. And then when we return the lot, hold ourselves down by main force from giving the owner a peice of our mind, we get a curt postal to the effect that if we do not intend to buy from the lots sent us the sender has no time to waste on us. This is too much!

We have had a great many lots as we said before, from dealers and collectors to. Some of the dealers lots are splendid. Carefully arranged, good specimens and reasonable rates. Others are not so good and still others are pretty bad, but if it is a *really bad* lot that you are looking for, you must send to some of those collectors who find collecting "so expensive that they are obliged to send out a few sheets of their duplicates to responsible parties." By "bad" as applied to an approval lot we do not mean that the stamps are all in poor condition—some of the finest specimens we have ever seen were on very "bad" sheets—but we include the cases where the condition of the stamps is all right but the price asked for them is ridiculous. The dealer as a rule, wants to sell his stamps and therefore marks them at something like the market value, the price varying with the condition of the specimen, the collector seems to be possessed with only the idea of making collecting less "expensive" (for himself.) The catalogue is his starter and notwithstanding the fact that the commoner varieties of foreign stamps as a rule sell for from one-third to one-half below the list price and the scarcer ones at from one-fifth to one-fourth off with only the finest specimens and some comparatively few stamps bringing full price or above, he considers, for some reason best known to himself, that his commonest stamps and poorest specimens should go for not less than one-fifth off list price, that the better stamps should not go for less than ten per cent. below and that the good copies should bring him as much above catalogue. He would not think of giving such prices for the stamps himself but for some reason it seems no more than right to him that others should do so.

This is the great trouble with the sheets and books in the exchange departments of the various societies. The rules of the department require that the paper and other trash be removed from the backs of the stamps and that they be mounted in the books on hinges so that we find the books better than the private sheets in the point of condition, but they must get even somewhere so we find the prices asked in many cases far worse. No one is willing to give double the market value for a stamp just because it came from the exchange sheet of a collectors' society and yet some people blame the department and make the biggest kind of a kick when their stamps remain unsold at figures that they would not dream of giving for specimens in like, or even better condition.

This view of the matter may be a little strong, perhaps. We have made the worst of it, it is true, but then those people who are taiklng about the foreign dealers have made the worst of their case too. It is not from any special love for the foreign dealers that we have aired our views so fully. In fact we have very little to do with them at all and shall continue to do so as long as our own dealers and collectors are able to supply our needs, but when we see the foreigners being so strongly criticized for a fault almost as prevalent among our own people it seems to us that some attention should be given to our own shortcomings. It is nearer home and affects us more closely!

***

By one of the editorials in the last number of this paper we see that the publishers expect shortly to begin the publication of a series of articles on collecting which will take up the beginner and put him through a thorough course of sprouts and drophim at the end of little more than a year a full-fledged specialist. We have had a chance to examine the author's plan of work and are pretty sure that if he carries it out as he intends, it will be one of the most valuable treatises on philately that has ever been written. Every important subject is treated more or less fully, from "Stamps in General" and "The Collector's Auxiliaries," the former a general review of the field and the latter a full explanation of stamp albums, catalogues and the other mechanical aids of the collector, to "The Study of Minor Varieties" and "Specializing," for the advanced collector. There will be about twenty articles in the series so that the ground will be very thoroughly covered.

It is to be hoped that the author can overcome the great fault of most of the people who have written for young collectors and beginners. As a rule they have assumed a tone and style that is so very strongly suggestive of, "come now and if you are a good little boy papa will hold you on his knee, pat you on the head and tell you all about it in words of one syllable, so that if you think real hard you may be able to understand a little of it at a time," that it is positivley painful to read the "Suggestions to Beginners" or whatever the title may be. That is not the way you would explain stamp collecting to a person when you are talking to him and why can't the written explanation be as straight-forward and business-like as the other? The beginner wants to know what he is going to find in the way of stamps, what the differences, how to tell them apart and why they are different. He wants to know about the albums and other publications and how to use them, and all the rest of it, and he wants to have it all explained in sensible, conversational English and not in the language of a baby's fairy tale.

If the author of the series of articles announced will write in this style his work will be truly valuable and interesting, if he does not, he will lose all his force and the essays will be tiresome and worthless, that is, worthless for everything except filling space in the paper, which some editors seem to count for a good deal. But here, we are confident the edittor of this paper knows a good article when he sees it and that he will not publish anything except what will make the paper more popular. We ask the author to pardon us too only we would much rather have him take our advice for what it is worth.

***

We have been pretty free in jumping on people in our notes in the past and were about to start off on something of a tirade on an article that appeared in one of the last numbers of the *Philatelic Facts and Fallacies* and was copied by *Post Office*, only we find that the *Weekly Philatelic Era* has gone so deeply into the subject that there is very little left for us to say. We refer to the article entitled, "Cancelled to Order. Cancelled to Accommodate. Cancelled to Deceive." We agree with the *Era* and unhesitatingly pronounce the whole list of stamps that come under any one of these heads, *trash* and worthless from the collector's standpoint. We are collectors of postally used stamps ourselves and we do not see how we can count those "Cancelled to Order" and those "Cancelled to Accommodate" as anything but counterfeits from our standpoint.

One of the great arguments advanced by the advocates of this class of stamps is the fact that this false cancellation enables collectors to get specimens of stamps which otherwise would be far beyond their means. Now one of the great pleasures of stamp collecting has always been that the stamps were made for postal duty and not for the collector, that the supply was not regulated to the demand and that every specimen in a collection represented a certain amount of value. Then when the dealers got the governments to re-issue many of the stamps that were

becoming scarce, these new issues, made for collectors, did not take the place of the regularly issued stamps but were called *reprints* when made from the same plates as the originals, and *government counterfeits* when made from specially prepared plates. No one cares for a government counterfeit for the place in his album that should be occupied by the original stamp, no one cares for a reprint. A collection made up of such stamps is not the pride and delight of the owner if he understands philately at all. The stamps are very often prettier than the originals and make a much better showing than they would but they are not the real thing and have no value. They are made for him and are curiosities without any historical value. This is the way stamps "cancelled" in the three ways treated in this article should and will be looked upon, and they have not the redeeming feature of beauty even to recommend them. It is not *quantity* alone that the true collector is after, there must be some place for *quality* too.

H. P. BOYLE.

TO YOUNG PHILATELIC WRITERS.

"He who can take advice is sometimes superior to him who can give it."

The following advice, if I may be allowed to give it that term, is intended for young writers only, or those who have achieved little or no success in philatelic journalism.

Now if you really think you are able to express yourself in a fairly good way, remember that you can't write a good philatelic article in ten minutes or so, but to produce a first-class one requires considerable time, thought and study.

First choose your subject. Don't take some ancient chestnut, as the "Benefits of Philately," the "Advance of Philately," or "What to Collect," or "What *Not* to Collect," etc. as such subjects as these have been written on so many times that that they are pretty well worn out and are worth little or nothing to a wide-awake magazine. But take some good, live subject which you think you can write on; think it over carefully; find out all you can about it and then present it in as pleasing a form as you possibly can. Don't wander away from your subject but stick to it. It is a good plan for those just beginning to contribute to the philatelic press to rewrite their articles several times before sending them away for publication, as thus many flaws will no doubt be discovered, and many improvements made.

The most acceptable articles, and which of course command the best prices, are instructive articles on stamps. Articles of this kind seldom appear in our magazines for the simple reason that there are only a very few competent to write them. Therefore I would suggest to the philatelic writer beginning his career, to write one or more of these articles if he can, and no matter if it is not very well expressed any publisher will be glad to give it a place in his paper. In writing an article of this kind care should be taken that the new facts etc. which you have discovered about the stamps are not to be found in a common catalogue of which every collector has, or ought to have, a copy.

In writing your production I suppose it is hardly necessary for me to say that you should write as plain as possible and only on one side of paper. Never write anything you are ashamed to sign your name to.

Many who could write brilliant articles if they would, decline to enter the ranks of Philatelic authors owing to the fact that our publishers will not give a fair price for good matter. Publishers as a rule will give only advertising space or stamps; there only a few from whom the "tin" can be obtained.

In regard to disposing of articles, send your MSS. together with the price and return postage to the editor of a good philatelic journal, asking if he can use it. If the price is not too high an original article will generally be accepted. But should it be "declined with thanks," don't be discouraged but try another editor. What is acceptable to one paper is not to another.

As regards the prices, they must of course be governed by the merit of the articles. The average price of a good article is about ¼ of a cent per word or $2.50 per thousand words. If you can't get cash you will have your choice either of stamps, advertising space or other publications of the publisher. It is always best to state the price of your MSS. and not leave it for the editor to decide, for as a general rule philatelic editors are not particularly generous.

Now there is one more very important fact to be remembered, and that is, you can only win success by originality. First and last and above all things, be original.

RAYMOND S. BAKER.

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EDITORIAL.

It seems as if the interest in philatelic literature is taking quite a boom. Several of the leading stamp papers are publishing articles on the advantages of a philatelic library and the benefits derived from keeping the best of the philatelic journals on file. Every wide-awake collector should take a number of stamp papers and preserve them carefully. In this way he may keep up to date on all stamp topics and obtain many opportunities of adding to his collection at little expense. The advertising columns of any good stamp paper will more than repay a perusal of them.

* * *

Mr. E. B. Jones of Ruthven, Iowa is compiling a list of philatelic papers that will prove very useful to all interested in philatelic literature. That a great many more collectors are paying attention to this subject than formerly is very evident from the number of persons who have purchased complete files of this paper lately. We have only two copies of our first volume left.

* * *

It looks as though there may be a drop yet in some of the Columbian stamps. Dealers are not so ready to purchase them as formerly and a very great number of persons—some of them not at all interested in philately either—have stored away a vast quantity of these pretty stamps both in used and unused condition. It isn't possible to purchase any Columbians yet at a low figure but the action of the dealers means something. However, if you have any $1.00 stamps of that issue you may possibly be able to get face value for them. If you want to dispose of any at that figure though, please let us hear from you.

* * *

The *Lone Star State Philatelist* reaches us pretty regularly for a weekly stamp paper. It is not a very pretentious journal but is quite lively nevertheless. It is edited and published by Roy B. Bradley, Abilene, Texas.

* * *

'Tis said that some philatelic publishers wont get a front seat in Heaven. When one states that he got 1000 new subscribers in about three months time, his chances in the next world are not materially brightened.

* * *

Mr. F. N. Massoth, the well-known stamp dealer, has removed to Chicago and opened up a stamp business in Masonic Temple.

* * *

The new two-cent stamp may be found in countless shades, ranging from a bright vermillion to a Police News pink. Though in this respect it does not get ahead of the one-cent value.

* * *

We have been favored with a copy of Albrecht's catalogue, second edition, and find it just as useful and handy as ever. It contains a complete catalogue of all U. S. postage stamps and stamped envelopes with current value given and a description of every stamp. R. F. Albrecht & Co., publishers, 90 Nassau St., New York.

* * *

B. L. Drew's second auction sale occurs March 25 and 27, at 24 Haywood Place, Boston. A fine lot of U. S., Canada, New Brunswick, Nova Scotia and Newfoundland stamps are catalogued for this sale besides many rare ones from the West Indies.

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VOL. III. APRIL, 1895. No. 8.

WHOLE NO. 32.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

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—THE—
AMERICAN PHILATELIST AND COLLECTOR.
A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 8. APRIL, 1895. WHOLE No. 32.

STAMP COLLECTING.

BY H. P. BOYLE.

CHAPTER I.

STAMPS FROM THE COLLECTOR'S STANDPOINT.

The stamps with which stamp collecting concerns itself may be separated into four natural divisions, viz., Postage Stamps, Revenue Stamps, Telegraph Stamps and Franks and Express Stamps and Franks. The beginner will meet stamps of all three classes indiscriminately mixed together and in many cases it will require many months of experience and much study of the catalogue to enable him to know them apart. It will be impossible for me to separate them for him here, and indeed, that is not my object if I could do it. In beginning a collection one wishes to know what stamps he is going to find, what their uses are and how and why they differ. All this can be learned by the study of a complete catalogue, but it is somewhat slow and unsatisfactory to start in that way. A general outline—a map, so to speak—"marking out the shape of the country, its connections and boundaries, its great divisions and principal cities," will be found very useful to the beginner, who, after he knows what kinds of stamps he may expect to find, will be able to go ahead in the study of his catalogue in an intelligent manner. He will be able to assign each stamp to its proper division as soon as he knows what it is and this knowledge of the specimens will come as soon as he has become familiar with the appearance of the stamps.

Of the four great divisions named above, Postage Stamps, Revenue Stamps, Telegraph Stamps, and Franks and Express Stamps and Franks, the first is by far the most important as well as the greatest. Indeed the other three classes of stamps are totally excluded by many collectors who maintain that they have no place in a stamp collector's album. They are stamps, it is true, but they are certainly not postage stamps and as Stamp Collecting and Postage Stamp Collecting are very largely used as interchangeable terms, perhaps they should be excluded. But it is not my intention to go into a discussion as to what should and what should not be collected, but to give a brief explanation of the stamps that will be found, and I shall, therefore, include them in my outline. For they will be found by the beginner and will give him more trouble than anything else in the pursuit of stamp collecting until he gets to know them.

Postage Stamps are defined to be "adhesive govenment stamps of variable value, for affixing to articles sent by mail to pay the postage charge." This definition is not exactly correct. All postage stamps are not adhesive and all are not issued by the government. We would divide postage stamps in two ways, first according to their Character, and second according to their Kind. In Character they are either Government or Local Stamps. In Kind they are Adhesive Stamps, Stamped Envelopes and Wrappers or Postal Cards.

The Government Stamps include by far the greatest number of issues and are the most important kind of stamps to the average collector. They are not as valuable as the Locals as a rule, because the latter are much scarcer, but they are the stamps on which stamp collecting depends. They include the prettiest and the most interesting specimens and are the

stamps understood when postage stamps are mentioned. The first division of the Government Stamps includes the stamps issued to the public for the regular and general payment of the postal charges. These have been usually issued in sets running from low to—sometimes ridiculously—high denominations. Collectors know these as the Regular Issues. They do all the regular, public work of the service and are issued by nearly every government in the world.

Postal affairs are likewise human concerns and therefore we have the second division of Government Issues known as Provisional Stamps. When from one cause or another it becomes impossible or inexpedient to use the regular set or some stamp in it we have a special set or stamp issued for the occasion and used until the trouble is rectified. This set or this particular stamp is called a Provisional Issue. The first and most frequent cause of trouble is a miscalculation in the number of stamps of a certain value that are going to be used in a given time, and the government either runs out of the value entirely or is loaded down with a superfluity of it. In either case the common remedy is to surcharge the original issues with a new value. That is, in the first case, when the particular value runs out, to print that value on the face of the stamps of another value and use them instead of the exhausted stamps, in the second case, to print a more useful value on the face of the superfluous stamps and use them at the new valuation. Another way to eke out the supply of an exhausted value until tne new lot arrives is to use Revenue and Telegraph stamps, either surcharged or not, for the collection of postage. And indeed, a great many governments have allowed mail matter to be prepaid with these stamps without any reason at all. It has always been small countries or colonies that have done it and now it is rapidly going out of use even with them, greatly to the delight of the collector. There are other reasons constantly arising for Provisional Issues and one of the most common is war. During every war we find that, owing to the number of stamps captured or destroyed, one government or the other and perhaps both, find it expedient or necessary to change their stamps on very short notice, or to use anything in the shape of a stamp to collect the postal duties. Peru is the most striking example of a country deluged with war provisionals. It is an extremely interesting country to study for the reasons of the numberless varieties but somewhat tedious and uncertain to collect the minor differences on account of the carelessness with which the stamps were surcharged and the consequent ease of forgery. Cuba furnishes an example of a surcharged set on account of extensive thefts of the original stamps and the Hawaiian Islands give us an instance of a set surcharged on account of a change in the government. These are only examples of the reasons why Provisional stamps have been issued and do not begin to enumerate why they are and may be in the future. Some governments have found that the stamp dealers will buy such a great number of each new stamp that they have gotten into the habit of issing a few provisionals every now and then to help out the post office department through the large sale the stamps are sure to have to collectors, who will never make them do postal duty. The little republic of San Marino is the shining example of this kind of government. Such stamps come more properly under the head of Speculative Issues and will treated more fully later.

The third branch of Government Issues are Official Stamps. These include several kinds of stamps and are distinguished from the regular issues in a variety of ways. Official Stamps are those used by the several branches of the government in their dealings with the post office department. The United States leads in officials which are here known as the De-

partment Stamps. These are an example of where special stamps are issued for the ordinary mail matter of the government. Other countries, in some instances have issued special stamps and others have resorted to that veritable panacea for post office difficulties, the surcharge, and have printed some distinguishing mark on the face of the regular issues. The post office department of many countries has found it necessary to have special stamps for conducting certain parts of its own business and we therefore find the "Registered Letter" stamps of many goverments and the "Insured Letter" stamps of others. Official Seals are also classed among official stamps although they are not postage stamps at all. They are merely labels used by the department to close letters broken open by accident or mistake.

The second head under the division of Postage Stamps according to Character, is that of Local Stamps. It is very hard to draw the line between Locals and Government Issues as every Local Stamp must be sanctioned by the government before it can be used. However there were, particularly in the early days of postage stamps, a large number of stamps issued by the postmasters, or other responsible people, of various cities and districts, for the use of the patrons of those particular offices. These stamps would not be accepted at any other offices nor did the government recognize them any further than to permit the postmaster to use them for his private convenience. The American postmasters were the leaders in this class of stamps until the last year or two. The postmasters' stamps of the United Stamps and the Confederate States have long led their class in number and are among the most valuable stamps in the world. Now they are completely eclipsed in point of quantity by the speculative issues of the post masters of the China "Treaty Ports."

Under the division by kind we come first to the head of Adhesive Stamps. These stamps are such as are attached to the envelope or package by the use of gum. The largest number of stamps comes under this head. The class includes most of the regular and provisional issues and a large part of the official stamps. Nearly all locals have been adhesive stamps also. There are a great many differences to be found between the specimens of this class but they are too numerous and important to treat in this place and will therefore be reserved for future chapters. First come the different styles of impression—type set, engraved and lithographed, then the differences in colors and shades of ink, third the various styles of separation—perforation, roulette or lack of any at all, and lastly, the varieties in paper—thick, thin, wove, laid, watermarked, etc. All of these make different stamps and it requires a considerable amount of attention and study to become familiar with them.

Stamped Envelopes and Wrappers are the next stamps that come under our outline. These stamps are printed directly on the cover to be sent through the mail. They are usually of about the same size as the adhesive stamps and placed in the upper left hand corner of the cover so as to leave plenty of room for the address. This is not always the case however, Mexico particularly has scattered the stamps pretty widely over the envelope and together with Great Britain and a few rare instances in other countries, has put more than one stamp on the same envelope. Some stamps cover the entire front of the cover. The stamped envelope is not particularly popular among collectors on account of the extensive collection of stationary one is obliged to make in obtaining the various specimens. This class of stamps includes Regular issues, Provisionals, Officials and some few Locals. The differences are found to be very many, though not quite so numerous as in the case of adhesives. They consist in differences in impression, differences in

shape of wrapper or envelope and differences in papers. We will have more to say ofeach variety later when we consider the subjects wherein the differences occur.

Postal Cards come next. They are not strictly postage stamps although they are used to collect postal charges. As a rule stamp collectors do not include them among the stamps for their collections. One reason for this being the bulky and and unmanageable form in which the cards come. We shall not concern ourselves with their differences at present but it may be well to say that it is a common practice with dealers to cut out the stamps printed on the cards and put them into their packets in order to fill out the number of varieties. These stamps are somewhat troublesome to the beginner. They are absolutely worthless for his collection and he will be able to tell them by the thickness and unusual colors of the papers on which they are printed. All the complete catalogues give lists of the Postal Cards together with the stamps of each country.

This concludes our division of Postage Stamps and we come now to consider the second great class, Revenue Stamps. As was said before there are a very great number of collectors who think that these stamps should have no place in the collector's album. Be this as it may, the beginner will come across a great number of these stamps and will find them quite troublesome owing to the fact that they are, in most instances uncatalogued. Nearly every country has issued them and some few have permitted them to be used for postage. When postally used they become postage stamps and the postage stamp collector is obliged to collect such as have done this duty, but when legitimately used for the collection of the revenue they have no connection whatever with the post and can make no claim on any but revenue stamp collectors. Great Britian and her colonies in many instances use the same stamps for both postage and revenue and it is this close connection between the departments that has led to the use of revenues when the postal issues have run short or for personal convenience when the postage stamps are not at hand. There are two main divisions of Revenue Stamps, viz., Government and Private. They, together with the differences in the stamps of each division will be treated more fully in subsequent chapters.

The third division of Stamps comprises the Telegraph Stamps and Franks. In the United States the telegraph is in the hands of private companies and we therefore find a great variety of stamps and franks. Some companies have whole sets of values of stamps and sell them to their patrons to prepay their messages in the same manner as postage stamps are used by the government. Other companies issue franks only, which are stamps of no specified value but which when put on a message are accepted as payment for it. In most of the foreign countries the telegraph is more or less under the control of the government and in such instances the telegraph stamps are used to pay the telegraphic charges in exactly the same way that postage stamps pay the postal duties. In many instances the regular postage stamps are surcharged for telegraphic duty and in others special stamps are issued. When these stamps, either the surcharged postage stamps or the telegraph, do postal duty they become postage stamps and must be collected, but until they have done such duty they have absolutely no claim on the collector unless he is a Telegraph Stamp collector. The catalogues give lists of such as have been used, for one cause or another, to pay postage and a little study will make the collector familiar with them. All the rest are valuable only as telegraph stamps and a postage stamp collector will have no use for them.

The last division of stamps according to my outline, includes the Express Stamps and Franks of the United States

and foreign countries. Very little will be heard of foreign express stamps by the American collector but still there are such and he may come across them. Few people collect them. The United States has long been a fruitful field for this class of stamps and we find several varieties of them among the stamps of the country. In the early days of the Post Office Department when the government was young, we find that the postal rates were so heavy and the mails so infrequent that the private express companies of the large cities found it a paying business to carry letters and small packages about the city and from place to place. In order to facilitate the payment of their charges they issued stamps of various denominations to be used in the same manner as the regular postage stamps. Most of the large eastern cities and several of the western ones were represented among the issues. The stamps are almost all of them badly printed and very roughly executed in every way. The improvements in the mail service have now for many years done away with this business of the express companies and we now find that they issue only complimentary franks which "dead-head" merchandise up to a certain limit. The old stamps of the express companies are very nearly postage stamps as they did the same work as the regular postage stamps, but the later day franks are not stamps but simply labels used in marking packages.

This completes my outline of the stamps of the world as looked upon by the collector. I have not attempted to go minutely into any part of the subject but it has been my object to show the beginner what he is going to find so that he can begin his study with a clear idea of what he is undertaking. With this outline in his mind he will, I hope, be able to take his catalogue and other aids and recognize immediately to what class, and to what position in the scale of importance and value, each stamp belongs. In the next chapter it will be my object to explain the uses and values of the various aids to the collector in the shape of books and mechanical devices, and in subsequent parts of the work I hope to give him other outlines which will assist him in the study of the various matters relative to collecting and of the differences between stamps.

BOGUS TWO-CENT STAMPS.

An Immense Number Said to Be In Circulation.

The Fraud Discovered in Chicago, but Boston Has Had Some—Made in Canada, Probably—Government May Decide to Call in the Present Issue of Pink Ones.

CHICAGO, ILL., April 9, 1895. The United States secret service detectives in Chicago and Washington have unearthed probably the most important swindle ever perpetrated upon this government. Its magnitude, after two days investigation, can only be guessed at, but it is believed that thousands upon thousands of dollars have been secured by a gang of skilled counterfeiters, who reproduced with skill and accuracy the pink two-cent stamp of commerce. As a result the entire issue of these stamps must be recalled and retired.

Whether the counterfeiters have accomplices in dishonest postmasters, or whether they are in league with some one near the throne, is not known, but it is certain that Uncle Sam has been carrying millions of letters on which he has not received one cent of revenue.

It is thought the country is flooded from New York to San Francisco with these spurious stamps. Chicago, apparently, has been the headquarters of the gang, and its product has been supplied to distributing agents through the express companies.—*Boston Herald.*

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EDITORIAL.

Marlboro is to have a new stamp firm, or rather an old firm under a new management. A number of the most active stamp collectors of this city have purchased the stock and good will of the Highland City Stamp Company of this place, who have been doing business in rather a small way for a couple of years. It is presumed that the new company will retain the old name but will greatly increase the capital stock and they hope to do a considerable business. We hope the venture will prove a success and trust the new firm may do a rushing business, even if the so called dull season of philately is rapidly approaching.

We think all of Marlboro's collectors will appreciate a place where they can have the opportunity of examining a large variety of stamps to choose from, and although we understand the company will not open a very pretentious office, it will undoubtedly become the rendezvous of the collectors of this city, wherever it may be located. Heretofore, the cranks have gathered at the office of the "A. P. & C." and discussed matters philatelic and otherwise. We know a couple of young fellows at least who will appreciate a change.

***

And now we hear Marlboro is to have a stamp club also. Well this proves beyond dispute that misfortunes never, we mean, its a good thing—push it along.

***

The Granite State now has a state society. The New Hampshire Philatelic Society has been organized with F. H. Pinkham, President, and seventeen charter members, and still other societies are forming. We shall not have a dearth of them evidently.

***

In spite of the recent seizal of stamp cuts by the postal authorities they appear quite frequently in most of the philatelic publications and little or nothing is said about it. The Mekeel Company has decided to print only the pictures of stamps which have no postal value or those of countries which have no treaty relations with the United States. Surcharged stamps will also be illustrated.

***

A marked copy of the San Antonio *Express* has been received by us, containing an account of the banquet of the Metropolitan Philatelic Club, which occurred March 13, in that city. This club includes some of San Antonio's most prominent philatelists, and the affair was indeed a grand one. We hope the club may have many more similar events.

***

The New England Philatelic Association has made a fine start with a large number of applications for membership in the March number of its official organ, the *Eastern Philatelist*. This society should have the support of all New England collectors. We trust it will grow and prosper.

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VOL. III. MAY, 1895. No. 9.

WHOLE NO. 33.



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A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

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NOW, SEE HERE

I'm going to ask you something that may be you'll like and may be you wont—but I know you'll excuse me, for I'm only a Brownie you know—my name's Jim—and of course—but I must get out of here, that cop over there is eying me rather suspiciously—see you later, may be.

WELL I WONDER



what that kid over there is trying to do anyway. I'll just keep my eye on him—I haven't had a chance to exercise this club on a small man for a week—Great Scott! here comes Uncle Sam and he looks like a squash pie at a picnic—all broke up. Think I'd better go over to Quirk's and test the quality of his beer or I might get into trouble with the temperance folks. Selah!



I TELL YOU



Dash, it's a downright shame—the idea of putting my phiz on the postage stamps of this country. Next thing some one will suggest Trilby's foot as an artistic design, or a picture of the United States Senate in executive session discussing the advantages of the beef trust.



ITS A GOOD THING

Jim was telling me about just now. He says that you can tell the kind of a business a man is doing by the quality of his printed stationery. And theres another fact that should be pushed along—if you want to be used right remember this—get your printing done at the office of

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MARLBORO, MASS.

Just notice some of the things we print in the next column. If you want anything printed from a visiting card to a weekly paper, let us hear from you.

ENVELOPES

are used by every one. If you are in business or belong to any society you should have your name and address printed on the corner of your envelope so that if they fail to be delivered they will be returned to you and not bring up at the dead letter office. 100 first-class XX White Wove or Amber Laid 6-inch envelopes sent postpaid for 50 cents, or 500 for $1.50. Send stamp for sample of the quality we furnish at this price.

NOTE HEADS

are indispensible to every dealer or collector. They are smaller than letter heads, just fit an ordinary envelope without making it bulky and they cost less. You must use considerable note paper if you have any correspondence at all and people will judge you by your stationery. Get 500 note heads with your name and business or society number neatly printed at the top. We will send them to you for only $1.50 and we know you will be more than pleased with the investment.

BUSINESS CARDS

are just what you need to advertise your business. Enclose one in every letter you send out, hand one to possible customers, and see what the result will be. If you believe in advertising your business, in having your name recognized whenever any one sees it, you ought to have some cards. We will send you samples and prices for a stamp.

BILL HEADS

are a necessity to every business man and we can furnish you with a first class quality bill-head (same as we use ourselves) @ $1.75 per 500, $2.75 per 1000 post free. Or we can print 500 Pony Statements for you (to be used as small bill heads if you wish) for $1.

STATEMENTS

should be sent out every month to remind delinquent debtors that their bill is due and should be paid at once. Many a man who has pigeon-holed his bill will make prompt settlement when he gets a monthly statement of his purchases.

CIRCULARS

of all kinds are cheap and effective. A small circular giving price-list of sets, albums, hinges, etc., kept in stock will bring you in considerable ready cash if you enclose one in your letters and other mail matter. If there is only a little reading matter on them we can send you 500 6x9 Circulars post free for $1.25, or 1000 for $1.75.

—THE—
AMERICAN PHILATELIST AND COLLECTOR.
A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 9. MAY, 1895. WHOLE No. 33.

MY OLD STAMP ALBUM.

As I pick up my battered old album,
My album so ancient and rare;
And with quickness glance o'er its worn pages
What stories lie unwritten there.
Aye! stories of love and devotion
To the country for which they fell,
Will be limned by many an artist.
Their honor the poets will tell.
This stamp brought good tidings to parents,
As it came from the war from their son,
Who wrote amid fierce fire and smoke,
"Hurrah, hurrah! again we have won!"
And this brought news from our sister,
Poor sister! she caused us much mirth,
For she said with the simplest devotion,
"I'm engaged to the best man on earth!"
Yes! my album is rusty and battered,
But to me it is like a rare pearl;
For it cannot be bought for a kingdom,
Or the glory and wealth of an earl.

M. C. BARNARD.

The Philatelic Capital of America

BY JOHN DEVEREAUX KIRKE.

What is the philatelic capital of America? Which one of the great centers of philatelic activity in our own land holds the same relative position to American Philately that Paris does to European? These are interesting queries, and in regard to the proper answers I presume my readers would in no wise agree. The denizen of the Windy City, for example, would hardly be likely to hold the same opinion in regard to the matter as the Gothamite. Nor would the inhabitant of the city renowned for its culture and its pork and beans, agree with the Mound City man. It seems to me that a brief consideration of the relative philatelic standing of the most conspicuous of American cities might be of some interest and that we may be better able to solve the question after an impartial review of the philatelic importance of the leading candidates for the proud position of the American Philatelic capital.

I must confess at the outset that I am more or less prejudiced in favor of New York. This may be due to the fact that while not actually a citizen of Gotham, I am not so far from its boundaries but that I can make fairly frequent pilgrimages to the "tight little island" of Manhattan (Ireland, please excuse,) and feast my eyes on its philatelic glories. I think I can say without the least exaggeration that the city of New York contains more persons actively interested in philately than any other city on this continent. No other American city is as plentifully supplied with philatelic societies and clubs. New York proper possesses three large and influential societies; the Philatelic Society of New York; the National Philatelical Society; and the New York branch of the Sons of Philatelia. In addition to these three, Brooklyn and Staten Island, which can fairly be included in the metropolitan district (the "greater New York" as it is sometimes called) support as many more. Hence it will readily be seen that no other city can at all compare with New York in this respect.

The New York stamp trade is the most important on the continent. Not even in St. Louis, with its two great firms, is the volume of business transacted yearly at all comparable with that done in New York during the same length of time. Just how many stamp dealers there are in New York it would be hard to estimate, but there are at the very least one hundred persons in the city (including employer and employed) who gain a living from the stamp traffic. Among the leading firms whose names

are familiar to philatelists from Maine to Oregon might be mentioned: the Scott Stamp and Coin Co., the largest firm of its kind in the east, whose store on 23d St. is by far the finest stamp shop in America; the J. W. Scott Co. Lt'd, another large corporation managed by John Walter Scott himself; the Bogart and Durbin Co., formed by the union of two of the oldest and largest concerns in the country; Henry Gremmel and Chas. W. Grevning, two exceedingly enterprising young dealers, who in a comparatively short time have built up trades of which they may well be proud; R. F. Albrecht & Co., the leading stamp auctioneers of the metropolis; Krebs Bros.; A. M. Kirtland; Wm. P. Brown, the veteran dealer; etc., etc.

In respect to philatelic literature, St. Louis is New York's only rival. Gotham has, alas, no weekly philatelic newspaper (*The Weekly Philatelist* might perhaps be counted as a New York paper, its editorial office being at Fordham, a suburb of the city, were not its publication office located at New Chester, Pa.) but it has four good monthlies to St. Louis' two. The fame of the *American Journal of Philately* is world wide. It is a magazine whose value to the advanced collector can scarcely be overestimated, and occupies, in American philatelic journalism a field distinctively its own. Its value as an exponent of the scientific side of our hobby is universally recognized and no American journal stands higher in the estimation of the best class of philatelists. The *Metropolitan Philatelist* is also mainly devoted to the publication of scientific articles; and, while wholly unworthy of comparison with the *A. J. of P.*, is well managed and contains much that is interesting and valuable to all grades of collectors. New York can also point with pride to the *Post Office* and the *Stamp*, two exceedingly promising young journals, which have already met with great success, and appear to be established on a firm basis. Both are well edited and managed and certainly have a bright future before them.

New York is the only American philatelic center in which stamp auctions are a regular feature of the trade. Occasional auction sales are held in other cities, but they pale into insignificance compared with the New York sales. Many thousands of dollars worth of stamps are annually disposed of in New York at auction, and one firm, Albrecht & Co., confine themselves almost exclusively to the auction trade. In fact, not even London can surpass New York as an auction center, though the former city has two great firms of stamp auctioneers, namely, Chevely & Co , and Venton, Bull, & Cooper, the auctioneers of New York transact a much greater volume of business in the course of a year than do these celebrated Englishmen.

As regards the collectors of New York, little need be said. The many eminent philatelists within its precincts need no word of mine to bring them before the philatelic public. The names of Corwin Clotz, Rogers, Hunter, Watson, Rechert, Gregory, Thome, Nast, Sheridan, and a host of others are familiar to well nigh every devotee of the pursuit. New York City has certainly a large and influential philatelic legion. Whether any other American city can show its equal I very much doubt. In fact, it seems to me that no further argument is needed to prove New York's right to be called the philatelic capital. To satisfy the supporters of other cities, however, let us inquire into the justice of their claims.

First, let us take Beantown. The modern Athens had never displayed any very remarkable interest in philatelic affairs up to the last year or two. But it has certainly done itself proud, philatelically speaking, since it has awakened. Undoubtedly the organization of the Boston philatelic Society has been the means of greatly stimulating philatelic enthusiasm there. This society is one of the most enterprising and flourishing in the

country, and is an honor to the city of its home. Among its members are to be counted many of the solid citizens of the "Hub" and perhaps no philatelic society in the land represents a greater aggregate of wealth. Outside of Mr. Vanderlip, few of the Boston collectors are widely known, most of them being anxious to escape philatelic notoriety. It is, perhaps, for this reason that Boston's philatelic standing is often under-rated. There are several large dealers there, including the New England Stamp Co., and the W. Elliott Woodward Co., two concerns of comparatively late entrance into the stamp dealing world, who have already shown themselves fully able to compete with firms of tenfold their experience. The veterans, Holton, Trifet, and Taylor are still in Boston, though none of them are devoting as much time to philately as in days of yore. Boston is without a single stamp journal at present. There is a splendid opening for a first-class magazine there, and I hope to see it soon filled.

Philadelphia has a good society; a number of small dealers, as well as one large one, the Bogert and Durbin Co., and a creditable stamp journal, the *Quaker City Philatelist*. It is a philatelic center of such small magnitude, however, that in a comparison like the present, little space can be devoted to it.

Chicago has of late years lost much of its old-time philatelic prestige. In the palmy days of the Chalmers Society and the *Stamp Collector's Figaro*, there was no livelier philatelic center in the length and breadth of the land. There are probably to-day more stamp dealers in Chicago than ever before, but the collectors make very little noise. The Chicago Philatelic Society still lives, though it is said by the knowing ones to be a trifle unsteady "on its pins," and the city also supports more or less flourishing branches of the Western Philatelic Union, and the Philatelic Sons of America. One really first-class society would be preferable to the three present organizations. Like Boston, Chicago has no stamp journal to celebrate its deeds and maintain its claim to philatelic greatness. Since the demise of the late lamented *Eagle Philatelist*, no one has had the courage to risk an apparently inevitable, journalistic Waterloo. Mr. Chris Peterson has issued one or twonumbers of an advertising sheet in the interests of his business, yclept the *Puritan Philatelist*, but not being a regular publication, this can hardly be considered a philatelic magazine. Among the Chicago dealers those two staunch old timers, Wolsieffer and Pierce, are still monarchs of all they survey. There are a number of other dealers in the city, but no firm really to be compared with those of St. Louis and New York.

St. Louis is probably the most dangerous rival of New York in the contest for the honors of the philatelic capital. Her two large firms, the Mekeel Co. and the Standard Stamp Co., will neither of them take a back seat for any one in the trade. The former, in particular, is a firm of remarkable enterprise and their business is certainly an enormous one. The story of the rise of this firm to fame and prosperity, if it is ever told, will be one of the most interesting chapters in philatelic annuls. There is little doubt that their mail trade is the largest in America, and their publications the most widely circulated of any American philatelic periodicals. Both their weekly and their monthly journals enjoy great popularity and are really admirable publications in every way. St. Louis has also a first-class society, headed by no less a personage than John K. Tiffany, and many noted collectors reside within its boundaries. The city can hardly, however, claim equal philatelic greatness with New York. Where it has two large firms, the metropolis of America has a dozen; where it has one society, New York has a half dozen.

New York is, to my mind, philatelically greater than Chicago, Boston, Philadel-

phia, and St. Louis *combined*. These cities are practically its only rivals as leading philatelic centers. San Francisco has had a wonderful philatelic boom of late, but it is not likely to prove permanent. New York's allegiance to philately has remained unshakened for thirty years. No other city on the continent is worthy of being called the philatelic capital.

A PHILATELIC CONTRAST.

While it is not exactly a matter for congratulation that we Americans, taken as a composite whole, cannot show as great a philatelic density as some of our neighbors across "the pond," nevertheless it is a well-established fact. Some writers dispute this assertion more or less, but they, while busily engaged in lauding to the skies our most prominent philatelists, make but little mention of those nearer the foot of the line. For although we have some philatelists who rank among the best in this country, the great majority merit rather the name of stamp collectors.

It seems to me that we are too much inclined to make *stamp collector* synonymous with *philatelist*, thus to appear better informed than we really are. Many think that they are entitled to be called philatelists, because they write an article or a few notes for some second rate magazine or have cash enough to start a stamp paper (also second rate) which is generally discontinued at the second or third issue for "lack of time." It is very evident that such proofs (?) as these are no proofs at all, for one could do this without knowing much of anything about true philately.

One reason why England is so much ahead of America is found in the rushing life of the Americans. A person begins his collection and then amasses a large collection as fast as possible. Of course in this process he has but a very small amount of time to use in studying his stamps. The Englishman on the other hand is slow-going and more studious than the American and searches for the finer points about stamps that the latter rarely takes time to look for.

Another reason is that the middle and upper classss in England are generally men of leisure, while in this country most of those who are not too snobby to do anything that savors in the least of work, are hard at work at something else and do not have time for an exhaustive study of their stamps such as makes the true philatelist. This lack of time also works detrimental to the usefulness of our societies. The members of the national societies are too widely scattered for united work, so this must be left to the local societies. These, for the reasons given above, are unable to do much, so such works as those of the London Philatelic Society are almost unknown in this country.

The results of this condition of affairs in America are far reaching and form one of the greatest draw-backs to philately. The arguments for "Philately is a Science" are completely nullified when so few collect for the purpose of what "science" really means and so many for amusement or profit. While with the former it is as much a science as numismatics, with the latter it is nothing but a fad no more meet to be called a science than the collection of relics or curiosities. But the latter class being far in the majority, we as a whole, are placed far lower in the estimation of outsiders than we would be if they could come more in contact with the former class (philatelists.)

Besides bringing down upon our science the sneers of "The Barbarians," this lack of study and investigation perpetuates itself by lowering the standards of the beginners and young collectors, causing them to turn away from the study that brings with it the true pleasures of philately to the more brilliant occupation of running a stamp paper or society. The same spirit prompts them to call themselves philatelists, whereas they hardly

know the first principles. While it is bad enough that he has chosen this course, it is still worse that he should appropriate an unearned title; thus bringing upon all the ridicule of the onlookers, which rightly applies only to himself.

If some of those who take the negative side of the question in writing on the time-worn theme "Is Philately a Science," would study their stamps a little and find out what philately really means, they would probably change their opinions on the above-named subject slightly. Also if they could be pursuaded to impart their newly acquired knowledge to the general philatelic public, it would be of great value to their successors.

As charity begins at home so the improvement of this condition of affairs lies almost with the individual collector. When he wakes up to the possibilities of our "hobby" and starts out to make it for himself what it already is for some, a science, he will find that there is much room for improvement. If he persists in his determination to explore the inner recesses of our goddess' storehouse, then will philately make some giant strides upward. And he will see for himself what a great mistake those choosing the opposite course have made.

As an aid to this study I think that specialism is of great importance. Where one collects the stamps of all countries, he rarely gets more than a small proportion of any one, so he cannot study the stamps of a country as well as one who makes a specialty of that country. The latter devoting his entire energies to one country finds out all about that country, but the former dividing his forces among all, finds out but little about any one.

If we all emulate our English and German cousins and devote our time to our stamps as much as they do, we will find that many of us know next to nothing now, and the farther we go the more will it dawn upon us that now we really do not quite understand what a stamp is. If we go on in the way we are now in, we may rest assured that in America, at least, our hobby is not worthy to be call-a science and what is more will be called by the former name by the public; and that this will continue until a vast improvement is made on the existing condition of affairs.

A. E. Layman.

NOTES.

We have seen what would appear to be reprints or counterfeits of the Austria 5kr of 1863, perforated 9½. These stamps have the appearance of being lithographed.

‡‡

The owner of the Bicycle Mail Route labels of this city has just traded 40 of them to the Scott Stamp and Coin Co. at $1.00 each. Evidently dealers are as easily duped as collectors, or else, as is more probable, this company has an eye more to present profit than to the future benefit to philately.

‡‡

The boom of the U. S. Columbians is over, and although the prices dealers demand for them have not dropped any, yet they are offering for them only about one-half of what they did eight months ago. In these remarks of course the $1.00 value is excepted. This would be really a rare stamp in used condition if it were not for the fact of the dealers holding such a stock of unused ones which can be cancelled at any time.

‡‡

Our new 2-cent red playing-card stamp which has just been superceded by the blue one, is going to be scarce in the near future in spite of the published items stating that a large number was issued.

‡‡

The 20-cent and 50-cent Canada are not very numerous around here.

‡‡

We have seen the error in the 2-cent Columbian, as chronicled by a late number of the *Philatelic Californian*, only in

this instance the error occured on the left hand side. For the benefit of those who did not read the article, we will say that in the ordinary stamp the line encircling the numeral continues around under the inscription to the other numeral while in the variety instead of continuing, it ends in a dot opposite the beginning (or end) of the inscription.

⌗

Collectors of shades have great cause for rejoicing in our new issue. We have seen all the values as high as the $1.00 and they come all in inumerable shades.

⌗

Stationer—"Say, nave you seen our latest patented envelope? Wonderful invention."

Customer—"No, what is it?"

S.—"Here, see, gummed in the corner, so you can stick the stamp on. We shall make a fortune on these unless Uncle Sam concludes to put gum on the stamps again."

⌗

Johnny is much pleased at the facility with which the perforations can be counted on the new U. S. stamps and wonders that our government never thought of it before. Instead of using a pin to count the holes with, Johnny now pulls off the circular peices of paper that are where the perforations should be, and counts these.

⌗

Most collectors who were once rank and raging specialists have either given up collecting or lived to see the folly of their ways and taken to generalism.

⌗

"Uncle Sam," the talented philatelic author will please be more guarded in his remarks about

CHAS. E. JENNEY.

DOWN WITH THE LABELS!

The Anti-Seebeck Society has at present twenty-seven members in good standing, and considering the fact that it was born about eight months ago, we think it rather queer. If it keeps on increasing at this rate Mr. Seebeck will have to break his contract with those countries which he now prints labels for.

He will have to cast away those printing presses that stamp off those pretty pictures which those twenty-seven members have vowed not to look upon.

He will have to throw away those sheets of chromos that he now has on hand, because the philatelic world will have vowed never to look upon his work.

Seebecks depart, my number is twenty-eight! How many thousand collectors are there in the United States? And twenty-seven belong to the Anti-Seebeck society! Every collector, no matter who he may be, must run down Seebecks. Why? Because, he must do this to be "in the swim." He has to say "we must push and push, brothers, until these *things* are crushed out of existence."

He *has* to say this for if he mentions that he collects Seebecks he will immediately be classed as a "label collector," "chromo seeker," etc., and not a true philatelist, and the chances are that the true philatelist has his Seebeck album on the table beside him while he writes, for he has just put in three Honduras Columbians (but he doesn't say so.)

"We must keep a pushing until these *things* are driven out of the land," one collector writes, but we notice *he* hasn't done much pushing. *His* name is not on the Roll of Honor, neither are there any members from his locality showing that he has (not) been engaged in the good work of securing new members. He wants some one else to do the pushing, because he doesn't want to part with his little label collection.

Another collector writes, "Now every collector step up and sign his name to the pledge and the victory will soon be won." But alas! *His* name is not there, for lying serenely on their little hinges his chromos shine forth. *He* doesn't want to join, oh no, because he doesn't want to part with

his little Seebeck album, but he wants *you* to join, and to be a true collector you must.

I am not running down the society, join if you want to and then call your brethren label collectors and chromo seekers, *but join first*. Don't go around telling all collectors to join, "if you desire to be a *stamp* collector," and your own pockets full of Nicaragua 6x3 plasters, even if you don't want to part with your Seebeck album.

I am a collector. I have a general collection of about 2000 varieties, a part of which is composed of Seebecks. They were not "palmed off" on me, I bought them of my own free will, and paid for them. I do not collect tobacco tags or spool labels, neither do I collect pictures from tomato cans, but I collect Seebecks. and I look upon my Seebeck album as part of a general collection.

How many general collectors can the Anti-Seebeck Society boast of? How many collectors are there on the Honor Roll who are not U. S. specialists, or British Colonial specialists, or Mexico specialists? These collectors have no use for Seebecks, so they join the Anti-Seebeck Society, and in addition to this are universally looked up to, while we poor label collectors are bounced from place to place seeking the rest we cannot find; but I will desist, the block is already prepared for me.

W. SANFORD.

IT IS REPORTED THAT

Herbert C. Beardsley who published the *Western Philatelist* some four or five years ago, is to again enter upon the well-worn sea of philatelic journalism. The new venture is to be called the *International Philatelist*, an old if not entirely propitious cognomen, but Beardsley has had considerable experience in the publishing business, and if any one can, he will make a go of it. I anxiously await the appearance of the initial number to be issued June 5. But if I were the projector of the undertaking, I should have awaited the coming of the cooler season, for somewhat inconsistently, summer usually has a frigid effect on philatelic enterprises.

***

A short time ago the philatelic world was startled to hear, shortly after the news was spread about Edgar Nelton's collection being stolen, that Dr. Cameron of Montreal had been arrested charged with the theft of Mr. Nelton's collection. The doctor is a well-known philatelist of Montreal and an active member and officer of the Canadian Philatelic Association. I understand that the case has come to trial but have not heard how the affair terminated.

***

Speculative stamps are catching it right and left. The anti-Seebeck society started a good thing but it never amounted to much. Several of the leading British and American dealers are now beginning to realize the extent to which this traffic may be carried and it is to be hoped that this dangerous foe to philately may be summarily dealt with.

***

Mr. Edward W. Heusinger, the popular president of the Metropolitan Philatelic Club of San Antonio, is about to enter the matrimonial fold. The name of the beautiful young fiancee is said to be Miss Teolalinda Bruni, one of San Antonio's leading society ladies.

***

The coming convention of the American Philatelic Association at Clayton, N. Y., promises to be the largest gathering of stamp collectors ever held in this country. The location is a splendid one and will probably induce many collectors to go there who would fail to attend were it held in a less charming spot. The scenery is something grand and the fishing is reported to be excellent. Grand preparations are already being made for the entertainment of attending philatelists and it is hoped that every member of the association who can possibly do so will lend his presence to the occasion. A good time is guaranteed. If you go perhaps you may have the pleasure of meeting

EDDIE.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

ADVERTISING RATES:

	1 mo.	3 mos.	6 mos.	1 yr.
1 inch,	$ 50	$ 1 35	$ 2 60	$ 5 00
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1 column,	3 50	9 50	16 80	31 50
1 page,	7 00	19 00	33 60	63 00

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An X opposite this paragraph signifies that your subscription has expired. Unless renewed at on e the paper will be discontinued.

Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

EDITORIAL.

Mr. Every Paget has been nominated by the Chicago Branch for Vice-President of the P. S. of A. The annual election will be held at the Denver convention next August, when Mr. Paget hopes to receive the endorsement of the entire society.

***

The United States 1890 5-cent error has been discovered to be a "fake" and the Mekeel Company is endeavoring to get back the dollars they invested in them, but Mr. Amann, of whom they purchased the stamps, has placed the matter in the hands of his attorney, who proposes to hold the Mekeels to their agreement. And the end is not yet.

***

Mr. W. C. White of Lewiston, Maine, wishes us to state that he has purchased the stamp business of Putnam Bros. of that place, and that all other parties advertising to be the successors of that firm are imposters. We have examined the original agreement made between Messrs. Putnam and White and can verify the truth of the statement.

***

Messrs. Bickford & Piper of Wolfeboro, N. H., have our thanks for a neat little note pad that adorns our desk.

The "Principality" of Trinidad.

In the South Atlantic ocean some six hundred odd miles off shore from the port of Bahia in Brazil, there is located a small islet called Trinidad. It is some six miles long and is a wild and desolate place utterly unfit for human habitation owing to the absence of fresh water, the presence of poisonous insects, and liability to volcanic disturbance.

Its shores are precipitous and a landing can only be accomplished during the summer months and then only under difficulty at one only accessible landing place.

It has been known to mariners for hundreds of years, but being worthless, no nation has ever laid claim to it.

But nevertheless a month or two since, a firm in London, England, had the "nerve" to advertise sets of postage stamps for this island. These stamps are "alleged" to be issued (our readers will please observe that we say *alleged*) by authority of Prince James who is the prince of this "inviting principality." It appears that before his royal nibs went into the prince business he was known as Jacques Harden Hickey which is French for Jim Hickey, the latter a good every day name with a slight flavor of the Emerald Isle. The AMERICAN PHILATELIST AND COLLECTOR has made a careful examination of Burke's Peerage and the Almanack de Gotha, but neither Barney Burke nor the erudite compilers of the Gotha Almanack make any mention of Prince Jim or his crab-infested principality. We feel it our duty to ask the distinguished philatelic firm who offer these stamps for sale, the present address of Prince Jim and his postmaster-general who issues stamps for a desert island on which his royal hoofs have never trod, and we further ask the firm if selling such things as "Principality of Trinidad Stamps" is an honest act and is the dealer who does it a "reliable" dealer or the other sort, to which query we await a reply.

UNITED STATES UNUSED

10c Orange, Special Delivery, each 15c, per 10, $1.40
30c Black 1890 each 40c, per 10, $3.50
8c Lilac " " " 95
8c Columbian per 25, $2.65, per 100, $10.
Send me your want list.

A. S. KIMBALL, BLOOMFIELD, N. J.

HALT!

Canada Revenues are the coming favorites with collectors. Approval sheets sent responsible parties. Sample of Bill and Law stamps sent for 10c. U. S. stamp.

JACK THOMSON,
BOX 617, QUEBEC, CANADA.

PACKET OF U. S.

Prov. and Confederate States (fac similes) envelopes entire; and stamps. New Haven, Providence, Columbia, Danville, Lexington, etc.

7 entire envelopes and 5 stamps sent postpaid for $1.00.

A. L. NAPLES, Mulberry, Kansas.

Increase your Collection.

Drop us a postal to-day and we will send you a selection of stamps on approval; our sheets are very fine and prices as cheap as any dealer. We want a reliable agent in every town. Send reference. 50% commission.

ORIENT STAMP CO.,
8 Arcade Bldg., Utica, N. Y.

COLLECTORS ATTENTION.

A month before the new issue of Mex. post. stamps, a 12c scarlet numeral type appeared, identically engraved as the 12c. lilac of 1886 issue. Do not mistake this stamp with those of the new issue now in use. For this month only, I will give *three* of these scarce stamps for only $1.00. A bargain. Cash with order. Payment in American Bank-notes in registered letter. 10c. extra in unused U. S. postage stamps full gum, for registered return postage. **M. Peres Gallardo, S of P 1218, Calle de la Moneda No. 8, Mexico D. F.**

Speaking of Revenues

I HAVE 'EM

All Shapes, Sizes and Colors

Send for a selection at 25 % off. [xtf

S. L. WING,
COLDWATER, MICH.

DEALERS, COLLECTORS, ATTENTION!

MEXICO, 12c. SCARLET.

The design of this postage stamp is the same of the 12c. lilac of 1886 issue. These stamps appeared it the Post Office on the month of February of the current year 1895, for a few days only.

Stamps are in sheets and unused.

For a limited time I will sell them at the following prices:

Per 5	Per 10	Per 25	Per 50	Per 100
$1.20	$2.30	$5.50	$10.50	$20.00

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VOL. III. OCTOBER, 1895. No. 10.

WHOLE No. 34.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

ESTABROOK & LEONARD,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass.
as second class mail matter.



—THE—

AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 10. OCTOBER, 1895. WHOLE No. 34.

PRINCE EDWARD ISLAND.

There has been much discussion over the stamps of this little island. To locate exactly its position terra firma, I will add it is in the Gulf of St. Lawrence (practically) about five miles by water north of both New Brunswick and Nova Scotia and about 46½ to 47° north latitude by 63 to 62° west longitude. The capital is Charlottetown, which city is located in the south-eastern part of the island.

Although criticised by some, I aver the stamps of this little island are not a bad set. Undoubtedly there are as many counterfeits as originals on the market, but nevertheless this is an interesting country. All in all it has issued seventeen varieties of Postage Stamps. Like all other stamps of extinct philatelic countries they are rapidly rising in value. A comparison between the 54th edition of the Scott Stamp & Coin Co. Ltd's catalogue and their 55th edition may be of interest to the reader.

As everybody is aware, the first stamps were issued in 1861 and consisted of four varieties. This lot—that is, the first three—were perforated 9 (consult millimetre scale); the two pence rose also exists rouletted, making the fourth variety.

The next issue appeared in 1865 and consisted of five varieties, perforated 11, 11½ and 12, as alos compound. In 1868 another stamp was added. Still another one followed in 1870 perforated 12. In 1870 this little island issued its last set of stamps. The amount was this time cents—instead of pence—the latter being a recent adoption. The set consisted of 6 varieties perforated 12, 12½.

Here are the prices for the unused and used as quoted by the 54th and 55th editions of Scott's catalogues:

1861, 2d rose	$1.75	$1.75;	$2.50	$2.50
" 3d blue	4.50	2.50;	15.00	6.00
" 6d green	2.50	2.50;	3.00	4.00
" 2d rose, rouletted				rouletted
1865, 1d buff	1.00	1.00;	1.25	1.50
" 2d rose	.10	.35;	.15	.50
" 3d blue	.10	.50;	.15	.75
" 6d green	.20	1.00;	1.00	2.00
" 9d lilac	.25	.75;	.50	1.50
1868, 4d black	.10	.40;	6.15	.60
1870, 4½d br'wn	.8	2.00;	.50	4.00
1875, 1c orange	.12	3.00;	.15	3.50
" 2c blue	.12		.20	5.00
" 3c rose	.08		.30	4.00
" 4c green	.10	5.00;	.18	5.00
" 6c black	.10		.15	5.00
" 12c mauve	.10	5.001	.15	6.00

Thus it will be seen that a great advance has taken place in the short space of one year. The most rapid advance is the 3 pence blue of 1861. There are several others however, that have made quite as rapid advances. In fact, every stamp has advanced some in price.

The stamp issued in 1870 was a sort of a curiosity. Owing to the difference in currency, and the fact that the people were not familiar with the change, it was necessary to engrave it "3 pence sterling, 4½ pence currency." The change in money took place a short time afterwards—this time, by the way, I believe was one of bankruptcy and financial crisis in both the U. S. and Canada. The 9 pence stamp of 1865 was also somewhat similiar in wording, though different in design. It read, "Nine pence currency equal to six pence sterling." Considering however, the engraving on the 4½ pence brown, it is probably the most elaborate of the entire set. The genuineness of the unused stamps can generally be vouched for by bending the gummed stamp two

or three times. The affect upon the gum will at once determine whether it is genuine or no.

I consider the stamps of Prince Edward Island worthy of a place in any collection. It is certainly an interesting set of stamps for study and investigation.

EVERY PAGET.

PHILATELIC LITERATURE.

In perceiving the quantity and quailty of the philatelic literature for the past few months and comparing it with work of the preceeding months it strikes me very forcibly that it is not keeping up to the standard. One or two of the papers I have been subscribing to, have dropped out of existence, one ascribing the cause to the hard times. Others have cut down the size of their paper at the same time increasing the price. Very few have made many improvements with the incoming year, while some have become nothing but advertisements from beginning to end.

Now why is this? Never before has philately reached that exalted position which it holds to-day in the eyes of the public. Never have there been so many dealers, never have there been so many collectors and in fact never have there been so many philatelic papers as far as *quantity* is concerned. But oh, what in regard to their *quality*? Such a difference exists between these two words, quantity and quality. One meaning the number, the other, and by far the most important, relating to the contents therein. Let me give an ocular demonstration by quoting the contents of the paper before my eyes. First there are five pages of advertisements. Next, on turning to the first page of reading matter my eye lights on that stale and timeworn subject, "A Review of Philately." Under this heading the author (?) makes some pointed remarks in regard to the condition of philately of to-day and going back compares it to the former philatelic efforts. He succeeds in filling up a whole page of reading matter verifying the saying, "He who talks much, talks nonsense." The next article discussed is the new issue of the Scott Stamp and Coin Company's price list. In this article the writer literally dissects every portion of the price list taking up many paragraphs in the discussion of its merits comparing it to the preceeding editions. It then branches off to the different contents, soliloquizing on the different perforations which are discovered in it. On the encouragement it gives to the specialist, although at the same time throwing him into dismay at the number of dies, perforations, etc., noting dozens of things he has never seen or heard of before, and so on until it made my head ache to peruse another line. And then come some dry comments on the new issues. After this I come to the editorials, the column in which the editor gives vent to his pent up feelings. Denouncing this paper, praising that, giving a few words of encouragement to some new paper just entering the field, criticising an article seen in some periodical and winding up by saying that *their* paper had the largest circulation of any of that class. Then the correspondence column which interests very few and benefits no one, for the answers are generally made up "impromptu." Ending with five or six more pages of advertisements, interlaced here and there with, "Try an advertisement in this column" etc., these being inserted to fill up the blank spaces.

Oh ye Gods! Cannot something be done to aid these fallen editors? Fallen in the "slough of despond" through lack of energy to keep them up. Is there no hope for philatelic literature? Is it to continue its downward course, is it to relapse into nothing but editorial comments, "Here, there and everywhere's" and advertisements? Cannot some Good Samaritan come forward and save it? Cannot there be found some few men

who are able to write on some new topics, who will be able to stimulate others to follow in their footsteps? If not, we will have to sink. We will have to slip, inch by inch, from that strong foothold we have held so many years. Can it be possible that among all the philatelists that exist, there are not enough writers to support a few philatelic periodicals? Is it possible that we are all ignorant men. No it cannot be. Something must be done. It will not do to give up our position in society because we are too ignorant to keep up. Let us try and find some men who are able to make our papers interesting. Awake ye editors! Rise ye fallen philatelic writers! Take courage ye despondent pen pushers! Begin a new period. Try and show the public that there are some good philatelic papers. Choose new subjects which will interest the philatelic public in general. See if we cannot regain our position as a class of educated men. Seek for retired philatelic writers who used to make our papers so interesting and instructive. The plea of "times being hard" cannot pass. Times are not hard for us. A fit verification of our substantiability is the stand we have maintained through all the so-called hard times. Money might be scarce for the merchants, mechanics, and workmen, but not for us.

We stand out in safety, bowing and smiling to the passing people who, by their dress, show the effect of hard times. So let us conduct ourselves that we may yet be regarded as the leading class of people. To show what kind of people we have in our ranks I will mention a few well-knowu men. In America we find E. H. Mason, J. O. Hobly, E. Doeblin, Rev. E. C. Mitchel, G. Watson, W. Stone, H. E. Deats, Henry Clotz, and others of equal prominence. In Europe we find, T. K. Tapling, W. A. Westoby, Dr. J. Legrand, His Royal Highness Duke of Edinburg, brother to the Prince of Wales, and last but not least, Phillip La Reustrese Von Ferrary, the "Prince of stamp collectors," as he is called. The last named philatelist resides in Paris, France.

HINTS TO BEGINNERS.

BY W. LIONEL MOISE.

It is always wise for a philatelist to keep his stamp album inside of the house. Should he leave it out in the damp air, the stamps might get stuck on each other, and it is preferable that they assume a cool demeanor toward each other.

***

Although some articles are beautified by having a fancy fringed border, I would not recommend collectors to fringe the edge of their Brattleboros or New Havens. It may beautify them in appearance but it will not enhance their cash value a particle.

***

Life is too short to soak off the paper on the back of stamps, so a collector might try tearing off, provided he is willing to tear the stamp also.

***

When you see in a paper "guaranteed circulation 2000 copies" and you get two copies per month you can reasonably argue that the publisher has 1000 circulation and sends each subscriber two copies; hence the "2000 circulation."

***

When you order an album and it comes by post all bruised and battered, don't write the dealer demanding a new one, as it is not the dealer's fault nor yet is it your fault, but then, you have to be the loser. The dealer has your money.

***

If you have never entertained the idea of publishing a stamp paper, you might as well get a room in the insane asylum at once as there is evidently something the matter with your brain.

WHAT CAN WE DO FOR PHILATELY?

BY RAYMOND S. BAKER.

Not long ago talking with a friend who was however a non collector, the conversation was directed to hobbies and philately being introduced, our friend expressed himself that in a few years stamp collecting would be unknown, that it would die out and be forgotten like other fads which have swept across our country and lived to flourish only for a short time. We were so much surprised and astounded by this statement that for some time we were at a loss to reply, but recovering ourselves however, we had the pleasure and satisfaction of giving our friend a little enlightenment on the subject which although not quite convincing him of the utter absurdity of his statement, induced him somewhat to alter his views.

No, philately is progressing. Our beloved hobby is surely and steadily advancing. Her devotees number millions and are found in every nation and in every clime even "from Greenland's icy mountains to India's coral strand."

And there is no doubt but that in the future as well as in the past, thousands of new devotees attracted solely by her charms and influences, will come with each succeeding year to worship at the feet of the Goddess. No other pursuit known to man has in so short a space of time grown to such Herculean proportions, and no other recreation holds out so many advantages and attractions as does philately.

Such being the case we as philatelists should endeavor to make our favorite pursuit the king of pursuits, our recreation *the* recreation, and our hobby the hobby of hobbies. And we all can do something; none so small or none so great but can do at least a little towards advancing the interests of philately.

There are three principle ways in which we may do this; first by helping ourselves, secondly by helping our fellow collectors and thirdly by winning new converts to the ranks of our hobby.

In the first place we can assist and benefit ourselves, by taking a deeper interest in the forming of our collections, by studying our stamps, by subscribing to our best magazines and by joining our philatelic societies.

By helping your fellow collectors, especially the young, you can render important service to philately. Many a young collector having started out with high hopes and unbounded enthusiasm, becomes lost as it were among the mysteries of color, shade, watermarks and surcharges, and at last becoming discouraged resolves to give up collecting altogether. Now if the guiding hand of a more advanced collector had helped him over the hard places and had explained to him about "those shades and watermarks" one more adherent might have been added to the shrine of our Goddess. Let us help the young collector and each other in every way we possibly can and if we have studied our stamps, if we have discovered new and important facts concerning them let us share our knowledge, by giving our discoveries to the philatelic world through the medium of our stamp magazines. Again we should be honest in our dealings with one another especially as regards the approval sheet, and we should endeavor to bring all offenders to justice, as far as lies in our power. This dishonesty which we must confess is quite common in our midst has kept many out of the philatelic fold and none more than the ladies whom of all persons we would surely wish to retain. Let us then endeavor, not only in philately but in all things, to live up to the golden rule, "Do unto others as you would that they should do unto you."

Thirdly and lastly we can find no better means for advancing the interests of our chosen pursuit than by winning new recruits to our ranks and no doubt all efforts in this direction will be fully repaid.

A large class of people, many of them both educated and intelligent, look upon stamp collecting with disfavor, or regard it as mere child's play for the simple reason that they do not understand what it really is. They don't see any of its advantages and attractions All they can see is little pieces of colored paper, of no intrinsic value whatever, which collectors are pasting in books. Now it is the duty of every stamp collector who has the true interests of philately at heart, to endeavor to explain and bring over these persons so that they *may* see and understand some of the benefits of our pursuit.

Any reader of our stamp journals should at least by this time know a little about the advantages of our hobby for it is a subject which has been by no means conspicuous for its absence. In the first place you could tell them of the social, scientific and educational advantages arising from philately. You might also say that while youth makes up the principle part of our collectors, yet it is also indulged in by men of the highest business capacities including both merchants, ministers, lawyers, doctors, and editors. Moreover it would not be amiss to mention what place royalty holds in our pursuit, and no doubt your listeners would be pleased to hear your own experience regarding things philatelic. At the same time you should show them your collection, explaining to them every point of interest, and next give to those interested a few of your duplicates both of stamps and stamp papers, and also recommend them to some reliable dealer, and as a general rule favorable results will follow. Then again many of our boys standing about our street corners offer a fine field for the philatelic missionary. If any of your young friends are thus engaged, do the same with them, give them also a few of your stamps, and one of your old albums, and you will as a general rule find them no longer on the street but either at home engaged with their stamps or putting in an enjoyable evening at the local philatelic society.

If you can't do anything like this, perhaps you can write. Send an article on Philately or stamp collecting to one of your local papers or magazines, and if fairly readable it will in nine cases out of ten be accepted. It will be new to most if not all of the readers of the journal or paper, as the following circumstance which came under our notice, proves. A subscriber wrote to the editor of one of our leading magazines, asking if it were true that cancelled postage stamps were of any use or value. The editor in his "Question and Answer," column replied that he did not know of any use for them, and called on his subscribers for any information on the subject. All the readers of his journal however appeared to be as ignorant of Philately as the editor and the question remained unsolved until one of our well known writers sent a brief account of our hobby which was promptly published. Thus an article on stamp collecting presented through the columns of your local newspaper would without doubt do much good for Philately in arousing the interests and sympathies of those who are as yet unaquainted with one of the most delightful recreations known to the human race.

CORRESPONDENCE.

Richmond, Va.

GENTLEMEN,

I purchased from Post-office here March 21, 1895 a sheet of 100 of the new 1894 5c. chocolate. Stamps are imperforated horizontally through the entire sheet. The vertical perforations being same as usual. Kindly mention this in your next and let me know through your columns if you know of any instance in late years where the U. S. general issues have been found partly perforated, and oblige,

DR. A. WENDLINGER,
100 N. 7 St. P. S. of A. 544.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

ADVERTISING RATES:

	1 mo.	3 mos.	6 mos.	1 yr.
1 inch,	$ 50	$ 1 35	$ 2 60	$ 5 00
2 inches,	100	2 70	4 80	9 00
½ column,	1 75	4 75	8 40	15 57
1 column,	3 50	9 50	16 80	31 50
1 page,	7 00	19 00	33 60	63 00

All communications relative to advertising should be addressed to

F. B. ESTABROOK,
MARLBORO, - MASS.

An X opposite this paragraph signifies that your subscription has expired. Unless renewed at once the paper will be discontinued.

Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

EDITORIAL.

Marlboro, Mass., Nov. 1, 1895.

The co-partnership heretofore existing between Messrs. F. B. Estabrook and Harold A. Leonard under the firm name of Estabrook & Leonard, printers, is this day dissolved by mutual consent.

The business will be continued by F. B. Estabrook, to whom all communications should be addressed in future.

Thanking our patrons for past favors and soliciting a continuance of the same for the new firm, we remain,

Yours very truly,
F. B. ESTABROOK,
H. A. LEONARD.

***

Somewhat to the surprise of our readers and exchanges, no doubt, we appear again. We have been reading notices of our death quite frequently of late and so just out of spite we come forth to give the lie to these utterances. We might never have appeared again only we could not endure the thought of being crossed off the list of our many bright exchanges.

We confess this paper is not on a paying basis but it costs but little more to publish it than to subscribe to the many stamp papers now in the field. Besides, we find not a little enjoyment in publishing it and are willing to put our hands down deep in our pockets (as we have always been in the habit of doing) if necessary to keep it running.

We have never appeared very regularly but we hope to do better in future. We have cut our advertising rates way down and we hope others will help us out in the cost of printing this paper each month.

We shall circulate 1000 copies as formerly and to all philanthropical philatelists who may drop a quarter in our subscription box we shall try to give them at least twenty-five cents worth of reading matter a year.

As will be noticed above, another change has been made in the firm which attempts to print and publish this high-grade philatelic magazine (we never use scarcasm) but we hope that even if we are one less in number we may still be able to tickle the stamp fiends of this country to the extent of the price of one year's subscription or twenty-five cents. Come one, come all, and help us to fill up that ever increasing cavity in the pockets of our bloomers caused by the abstraction of a stray copper now and then.

And now to matters more abstract.

***

Among the large number of exchanges that still reach us comes the small, unpretentious *Lone Star State Philatelist*, which gets there nevertheless.

When we first saw this little paper we never expected it to live a month, but it has been published every week now for over a year and is healthier

looking than ever. The typographical appearance has been considerably improved since the beginning of the second volume and we hope to receive the interesting little paper for a good while longer.

***

Speaking of weeklies, reminds us that Jewett's *Philatelic Era* has improved greatly of late and is far more interesting to us than the larger sheet published in the West, although we shouldn't care to miss a copy of either publication. We particularly admire the *Era's* fearlessness and independence. Bro. Jewett isn't a bit afraid to say just what he thinks—a characteristic that is apt to keep one in a state of turmoil about all the time. But there are others.

BIG REDUCTION

IN ADVERTISING RATES.

Until further notice advertisements will be received at 25 cents an inch with discount for time and space. Write us.

***

By a new ruling of the Postoffice Department, the Postoffice inspectors will no longer assist stamp dealers to check the approval sheet frauds. It is claimed that the dealers are becoming an intolerable nuisance to the postoffice department and this action is deemed necessary. It is to be regreted that this step had to be taken as heretofore the postoffice inspectors have been invaluable aids to dealers who have been defrauded by dishonest collectors and dead beats. We presume however, that philatelists are a great bother to the department in this as well as other respects, but the inspectors have formerly seemed only too glad to bring the approval sheet frauds to justice.

Have you noticed the bargains offered in Seebecks and other speculative stamps lately? Evidently some of the dealers are quite anxious to get them off their hands. As long as these stamps are made pretty however, they will continue to cut considerable ice.

***

Approval sheet frauds are not the only things we poor philatelists have to look out for. There are a number of comparatively well known collectors who would just as soon beat a brother collector out of a dollar or two as not.

On our ledger there are accounts for printing against three certain stamp collectors, whose names we will not mention now, that we have about concluded to mark bad. Two of these worthy brother philatelists are members in good standing of the presumably extinct Sons of Philatelia and the other has the honor of a membership certificate (we presume) in the P. S. of A. These amounts which we have been unable to collect are $1.60, $8.00 and $22.75, a total of $32.35, a sum which would jingle quite merrily in the editor's pants pocket if he only had it!

Now we don't want to take extreme measures and advertise these accounts for sale, for we believe these honest philatelists mean to pay, but they may be rather down in luck just at present and intend to remit whenever they possess the collateral. We know how it is ourselves, but if we received only a *part* of the amount due, we would accept it very gratefully and wait as patiently as possible for the balance.

In future we will trust smooth-tongued collectors no more. We have always demanded cash for our work and the above gentlemen would never have received the goods in advance had we not been perfectly satisfied that they *were* gentlemen and good pay. Let us hear from you, brothers!

PENN STAMP CO.

WIND GAP, PA.

FIVE stamps of TUNIS sent to every one applying for our approval sheets at 50 per cent. commission. Extra fine sheets at 33 per cent. Send reference or deposit.

The Boston Stamp Book.

Is a new high grade Philatelic Monthly, of from 32 to 48 pages, well edited, in the interests of collectors, written in Grammatical English, finely printed on laid paper. It is up to the times, and is just what you would expect in a publication issued from Boston.

It will keep you posted. It will not descend to personalities. Can you afford to be without it? Price 50 cents a year, and your money returned any time you are not satisfied. Number 2 issued June 20th. Send for sample.

A. L. CASSINO & CO.,

51 PORTLAND STREET,

BOSTON, - - MASS.

Speaking of Revenues

✳ **I HAVE 'EM**

All Shapes, Sizes and Colors.....

Send for a selection at 25 % off. [xtf

S. L. WING,

COLDWATER, MICH.

50 % ON FOREIGN.

I want agents to sell from my approval sheets and will give them 50 per cent commission, when sales are 25 cents or over. My sheets are good sellers and cannot be beaten, seldom equalled. Address

G J Luhn, 39 Broad St, Charleston, S. C.

Sample copy of SOUTHERN PHILATELIST free.

R•I•P•A•N•S

ONE GIVES RELIEF.

EVERY

Business Man

who recognizes

THE VALUE OF ADVERTISING

also recognizes the fact that there is an **Art in Advertising.**

Printers' Ink

The LITTLE SCHOOLMASTER IN THE ART OF ADVERTISING—is a weekly journal for advertisers—it will teach you how to advertise successfully. It is contributed to by the brainiest ad-smiths in America, and every week contains a number of ready made ads. that have helped others and will help YOU.

Every issue is chock full of BUSINESS and BUSINESS IDEAS. Study

Printers' Ink

and your ads. will be up-to-date—they will sell goods for you.

Take **Printers' Ink** as a tonic—read it every week and profit thereby. Its costs but $2.00 a year now—after Dec. 31, 1895 the price will be advanced to $5.00.

Send for sample copy—free.

GEO. P. ROWELL & CO.,

10 Spruce St.,

NEW YORK.

50 PER CENT. COMMISSION.

My Approval Sheets are of the best. Large stock constantly on hand; good chance for collectors wishing to complete their sets. Good references required. 5 different Columbians given to each applicant. Collections wanted for cash. Send for list of packets, sets, &c.

C. H. HOLDEN, DURAND, MICH.



VOL. III. JANUARY, 1896. No. 11.

WHOLE NO. 35.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass. as second class mail matter..



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AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 11. JANUARY, 1896. WHOLE No. 35.

IS PHILATELY CONTAGIOUS?

BY E. H. SMITH.

Many and various are the standpoints from which different collectors look upon their hobby of stamps. All are interested, of course, or they would not be philatelists, and a number of them are enthusiastic, but too many succeed in hiding their fine enthusiasm, or else do without it altogether. Most of us, who read lots of philatelic magazines and have many friends in the fraternity, agree with Mr. E. Stanley Gibbons who, according to a recent paper notes that "it is a remarkable fact that there are still people—and civilized people, too—who are in utter ignorance of the existance of stamp collecting as a hobby. Mr. Gibbons met one such, a clergyman, while steaming across the Pacific."

And it does seem remarkable to meet persons who have no idea that there are business men who deal in nothing but cancelled stamps, and it is among the duties of collectors to let the world know what an extensive and scientific business philately is. The above quotation speaks for itself and should prove text and sermon both to its readers, and be by way of inducing them to scatter broadcast their knowledge of the subject. This does not mean "to talk shop," and be a bore generally, but to let people know that a collector is always full of his subject, and that it is a subject worth being interested in. And when friends seem attracted by it, to explain the various fascinations of stamps till thoughts of beginning a collection shape themselves in the layman's brain. There is so much that outsiders do not know about stamps, and it takes so little to start an interest in something new to them. We want to widen the ranks of philatelists, whether we be collectors or dealers, fill up the lists of the national societies, increase the number of subscribers to our good periodicals, and make the study of stamps as general a pursuit as photography or typewriting, or any other ninteenth century occupation or fad.

Different persons must be approached in different ways, if you want to make recruits, but a little tact will enable one to decide on the weak spot of a friend's interests, and show in what direction to offer inducements. If he's a good American, really patriotic, show him your U. S. stamps, and if you have anything good in them he'll want some too. If he's artistic, and likes fine engraving, do the same, for you can't find better work than our stamps show (until '94, first issue.)

If he likes natural history, pick out the countries that rejoice in wild animals, and tell him there are lots more like them. If he likes something out of the usual run of reading matter, in foreign languages, turn to Siam or Indian States; if he cares for heraldry, tell him of Russia and Bavaria and other countries who have sworn never to reproduce their rulers' portraits, and so stick to the coat of arms. If he takes pleasure in symbolic or mythological pictures place before him in rapid order all the various heads of "Miss Liberty," from different corners of the globe, the head of Mercury (once ignorantly and irreverently called "a lady with a chicken in her hat"), also Mercury and Ceres joining hands, and the array of little Switzerland, who shows forth "Helvetia standing up," and "Helvetia sitting down," on the greater number of her issues.

If he leans to Anglomania, point out to him the many hundred varieties of stamps he may amass of he cares for collecting

portraits of good Queen Vic, at all ages in all styles, and in different frameworks. Is he concerned about the rapid rise of small new states and principalities, tell him of the countries who have just issued stamps for the first time, and should he be particularly enthusiastic on the subject of a "Ruskinian" devotion to the truth, the whole truth, and nothing but the truth, overwhelm him with tales of the Seebecks that are springing up on all sides till he joins in the crusade against them, for honest stamps used postally.

Show him the best of our magazines, and get him started reading the history of stamps and of stamp collecting, and if he has ever taken any interest in history, geography, wood engraving or any other process of reproducing illustrations, if he's not a crank, a stick, or "otherwise engaged," he must turn philatelist. Just try converting the cleverest and most progressive friend you have, by some of these means. If we would each make one convert a month, there would soon be a noble army. Let's do all that we can for stamps, and not bottle up our enthusiasm for those who we know are as much interested as we are. Let us show *all* our friends the *science* of philately, and the wisdom and pleasure of "going to do likewise."

MISSIONARY WORK.

The other day, when walking down the street, I heard some one say something about stamps. Of course that stopped me. Two young men were talking.

"Yes sir, Brown," repeated the first speaker, "You ought to collect stamps. They are far more interesting than your bag of old coins, and they don't cost half as much; that is, the bulk of 'em don't. You can satisfy your extravagance, however, on old Mauritius, early U. S., and others."

"But they aren't substantial. They won't stand—"

"The wear and tear of time, eh? But they will, though. They are just as collectable and substantial, and vastly cheaper and handier than coins or currency."

And so the ardent young philatelist argued with his friend.

During a lull in the conversation, a boy of fourteen or so who had been listening to the debate for some time, touched the arm of the stampic and asked:

"Did you say you had some stamps?"

"Yes," snapped the other, not deigning to look at the youth, and beginning to tell his numismatic friend of the "Freemasonry of Philately," as they strolled away.

The boy looked after the late debators and turned away, thinking perhaps, that if this was the "Freemasonry," it was all mockery.

I then called to him, and by inquiring after his collection, soon won his confidence. Stamp collecting was practically original with him, for he had never heard of anyone else having stamps until that day. He had seen few foreign stamps, but had a good collection of the commoner U. S. pasted down in the blank pages of an old memorandum book.

Calling at his home the next day with a lot of duplicates, I looked at his stamps, encouraged and aided him. And more, exchanged a few hundred varieties and a stamp album for a Western Union Telegraph stamp of '76, leaving him the happiest collector on earth. And I? Well I was happy too.

Then hunting up the "philatelic missionary," who happened to be a friend of mine, I told him of the incident, and he agreed with me, especially after seeing my "Telly" stamp, that we ought not neglect the young beginner.

Don't be afraid of helping the boys. The boy is philatelia's most useful and enthusiastic devotee.

Buy a mixed lot of continentals and give several intelligent boys each a handful. When you look at a small collection don't say you have five times as many as he, or that you wouldn't give

three dollars for the whole outfit, but give him the benefit of your superior knowledge, and a few stamps, if you can.

"Let us do the greatest good for the greatest number and preserve all public interests with impartial zeal."

HAMILTON M. HIGDAY.

SHADES IN STAMPS.

BY RAYMOND S. BAKER.

The distinguishing and collecting of different shades of stamps, occupies a most important position among specialists in the formation of a scientific collection. Nearly all stamps of the same denomination differ somewhat in this respect, but there are some specimens which have an infinite variety of shades.

The causes of these differences in colour are owing, first, to the faulty mixing of the inks employed in printing the stamps; secondly, experimenting of the printer in endeavouring to obtain the specified colour, and thirdly changes of colour are often made owing to chemicals, or to the atmosphere.

The Government of course is in no way responsible for these shades, and the blame if there is any can only be attached to the printer, the inks and the machinery. For oftimes the circulation of the rollers for distributing the ink over the disk or plate being imperfect, a brown stamp will sometimes appear where a yellow or orange one had been intended; the two cent brown register stamp of Canada is an illustration of this fact. Again a pink in the same way is often changed to either red or to carmine.

A great many varieties of shades may be found in the 10 cent Canada of the 1859 issue. In fact there are no less than thirty different shades of this stamp. This is no doubt a great many for one stamp of one colour and is we might say carrying the collection of shades to extremes. The common three cent of Canada now in use is also exceedingly prolific in shades. The writer has seen many differences in colour in this stamp, it having every shade of yellow, brown, crimson, rose, red, carmine, vermilion and even orange. In fact the number of different shades of this stamp has been placed as high even as forty. The two cent register stamp of this country can also boast of a dozen or more differences of this kind. Of course sometimes it is very hard to tell whether these so-called shades are genuine or spurious, as by the action of chemicals, or the application of heat, many different shades can be made. Red especially is a colour that may easily be changed, for when heat is applied it generally becomes brown, also a green stamp in the same way may readily be changed to a clear blue.

A very large variety of shades can be found in the stamps of the United States, especially in the common two cent carmine. The colors in which it may be found are dull red, brilliant red, light pink, lilac red, red brown and brown. In the late two cent Columbian, many shades may be noted ranging from a greenish slate to a brownish pink or claret colour. Many differences in colour may also be found in the U. S. three cent 1861; nhe shades varying all the way from rose to pink.

Many other stamps might also be mentioned having a large number of differences of shade, and this then gives unexcelled opportunities not only to the specialist but to all collectors who wish to increase the number of their collections, as many of the commoner stamps are very prolific in differences of this kind. Canadian collectors especially have a great chance as in all probability, no country can compete with Canada as regards shades.

Until further notice advertisements will be received at 25 cents an inch with discount for time and space, for CASH IN ADVANCE ONLY. No adv. inserted until paid for, and all time contracts must be paid for wholly in advance or no discount will be allowed.

—THE—
AMERICAN PHILATELIST & COLLECTOR
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½ inch,	$ 15	$ 40	$ 75	$ 1 25
1 inch,	25	65	1 25	2 25
2 inches,	45	1 20	2 25	4 00
3 inches,	65	1 75	3 25	6 00
¼ page,	75	2 00	3 75	6 50
½ page,	1 40	3 75	7 00	12 00
1 page,	2 50	6 75	12 00	20 00

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F. B. ESTABROOK,
MARLBORO, - MASS.

An X opposite this paragraph signifies that your subscription has expired. Unless renewed at once the paper will be discontinued.

Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

The A. P. & C. is not dead; with the new year it takes a new lease of life and will be published every month in the future. More we will not say. The present publisher thinks this paper has been a back number long enough; we will not promise to issue the best or the biggest philatelic magazine in existence but we shall try to issue a readable stamp paper and issue it regularly.

We shall make many changes in this paper; that we will promise. The first and a very important one is the reducing of our advertising rates to an almost absurd figure—*25 cents per inch*—but advertisements will be received for *cash in advance only*. No ad. will be inserted unless cash accompanies the copy, whether we know the advertiser to be responsible or not. This rule will not be departed from. Requests to send marked copy containing advertisement and bill will receive no attention. We won't insert an ad. until we have the money in our fist. Our rates are so very low that we can't afford to do a lot of book-keeping in order to keep our advertising accounts straight.

We want your patronage; we will try to use you right; we guarantee and can prove a circulation of 1000 copies per month; but we must have the cash before we can insert your advertisement.

***

Albrecht's Auction Epitome is one of the most valuable publications that ever came into our possession. It contains the prices realized for stamps at their auction sales during the last three years, and is an invaluable guide for all purchasers of stamps.

***

In an article on "Bay State Stamp Journals" in the *Bay State Philatelist* by L. H. Benton, we note that Massachusetts has had 66 different stamp journals, only one of which—Trifet's *Monthly Stamp Circular and Price Catalogue*—has issued more numbers than our own A. P. & C., and this paper only leads us by five numbers, a lead which we will soon overcome. And more, the A. P. & C. is the oldest stamp paper now in existence in Massachusetts and is likely to be for a good while to come. Every collector in the state should give us his hearty support in making this paper a representative one—a paper worthy the old Bay State.

***

Our March Number.

With our March number we shall begin a new volume—Vol. IV. And with that number a change for the better in at least one respect will be made. Our cover will be of a better grade of heavier paper and we shall improve our appearance typographically. No one can say that the A. P. & C. is not well printed; we are print-

ers and know that it is. We have a good run of job type and can display advertisements in a first-class manner. We always follow our patrons' ideas as closely as possible and one may be sure to get his ad. inserted as per copy.

To commemorate our anniversary we shall double the number of copies usually printed, that is, we shall circulate **2000** copies. We shall not attempt to issue the best number of a stamp paper ever printed—we shall fall far short of that—but we will issue a number a little better than usual and issue 2000 copies of it. We shall make no advance in our advertising rates—the extra edition is for the purpose of securing subscriptions and we have a scheme for circulating that extra 1000 copies which we will disclose in our next number.

***

The *Boston Stamp Book* grows better with every issue. Its first number gave promise of a first-class paper and the succeeding numbers have gone to prove it. It is impossible to laud it more than to say it is worthy the city from which it comes.

***

It is with much pleasure that we announce to our readers that we have secured the services of Mr. W. Lewis Kendall, of Hudson on the force of the A. P. & C. This gentleman is well-known in this section as an earnest philatelist and what is still better to our mind, a good printer. We like to have philatelists in our printing department, as it insures less errors in our stampic matters. It is also useful to have a philatelic writer in the office and we expect that a part of the A. P. & C. at least will contain the efforts of Mr. Kendall.

***

An inch ad. in this paper costs $1.25 for six months—*a half year of advertising only $1.25!* But you must send your $1.25 with the copy to obtain this rate. Don't you think it would prove a paying investment to advertise in the A. P. & C. and pay cash? This offer is likely to be withdrawn at any time. Now is the time to act!

***

Have you noticed how our advertisements are set up? We display them pretty well, now, don't we? We haven't very many at present but just wait awhile. Dealers are slow to patronize us at first—it seems a little out of custom to pay cash in advance for advertising. But they'll wake up some time and find that it pays to pay cash when they can get a good paying ad. for 25 cts. an inch. A whole page costs but $2.50, a halfpage $1.40. Do you want anything better than that? *Remember we must have the cash before the ad. goes in.*

***

25 cents an inch! Think of it! The cost of advertising in this paper. *Cash with copy though.* We couldn't afford to do it otherwise.

***

When you answer an advertisement in this paper be sure to mention you saw the ad. in the A. P. & C. By so doing you will greatly oblige the publisher and the dealer also will be equally thankful for the favor.

***

We don't claim that an advertisement placed in this paper will produce as good results as if printed in *Mekeel's Weekly* or other papers of large circulation. But *for the amount invested*, an ad. in the A. P. & C. will pay as large a percentage of profit as any stamp paper published in the world. It is cheaper to print your price list or circular in this paper than to issue one yourself. Let us have your attention for a moment:

A page ad. herein would cost you

just $2.50 and *there is no further expense to you.* You get 1000 copies of it printed and distributed. If you get 1000 circulars printed they will cost you at least $1.75 for the printers bill, 50c to $1.00 per 1000 for envelopes and if you mail them unsealed $10.00 for postage. $1.75, .50 and $10.00—a total of $12.25—and then there is the time and labor spent in addressing the thousand envelopes. The ad. inserted in the A. P. & C. would cost but $2.50, leaving a balance of $9.75 to use in other ways. And another thing: circulars and price-lists are merely glanced at and then thrown aside—you do this yourself, now don't you?—while a stamp paper is often—not always—preserved, read and perhaps loaned to a fellow collector.

Just think about this and remember you can advertise in the A. P. & C. at bed-rock prices—but you must send the *cash with the copy.* We will not deviate from this rule.

1894 UNWATERMARKED GIVEN AWAY!

But to defray the expense of this advertisement, I must ask the following small prices.

1894, 3c unwatermarked, unused,					.05
6c	"	"			.09
8c	"	"			.10
15c	"	"			.19
50c	"	"			.65
1893 Col. env. 1c, entire and unused					.03
1891 1c Claret, Postage Due,				"	.03
2c	"	"	"	"	.04
5c	"	"	"	"	10
10c	"	"	"	"	.18
1894 1c	"	"	"	"	.03
2c	"	"	"	"	.04

PACKET M.—500 well mixed U. S., 25 var. guaranteed, every other packet containing a 30c black. Price, only, .15

PACKET N.—500 well mixed U. S. 40 var. guaranteed, containing many 10c to 50c slightly torn or damaged. Price only, .42

TERMS—cash with order, and postage extra. P. O. Money order preferred, but unused $1.00 Columbians will be accepted at face value. I have a complete stock of all the above stamps (except Packet N.) and can sell these at wholesale.

STAMPS WANTED.—Send your stamps or collection to me WITH YOUR LOWEST PRICE; if it is satisfactory I will send cash at once. If it is not, I pay return express or postage.

H. M. Howe, Westboro, Mass.

XMAS PACKET ONLY

50 var. U. S. and Foreign including several Columbians and 2 letter sheets, used or unused. With every 6th sale I give free a decorated stamp plate, all unused stamps. This is a bargain. Price 20 cents.

Xmas packet of 250 U. S. and Foreign including 2 letter sheets, and with every sale I give 2 U. S. varieties, and one present for Xmas gift. If you want this you will have to be smart as I have only 500 of them. Price 35 cents. Another bargain!

I will exchange good foreign for U. S. stamps in any number.

E. THOMAS,

143 S. MAIN ST. WEST MANCHESTER, N. H.

Something Entirely New!

Cannot be obtained at any Post Office in the U. S. PRESENT ISSUE OF POSTALS, 32 IN A SHEET.

A Fine Thing For a Dealer's Window.

Mailed in a tube (for protection) on receipt of $1.00 (or will consider a good exchange.)

POSTAGE DUES, 30c. AND 50c.

claret, very lightly cancelled, only 45c. and 70c. each. Many good unused entire U. S. envelopes. [ks

J. A. WILSON, Beverly, Mass.

U. S. Cheap, get them now, only a few more left. 1890 15c @ 25c, unused o. g.; 1890 30c @ 45c, unused o.g.; 1890 90c @ $1.20, unused o. g. 1c present issue due, very light pink (scarce) 20c each.

Also New Brunswick 1c. 7c; 2c, 4c; 5c, 4c; 10c, 20c; 17c, 22c. Postage extra on orders under 50c.

H. J. RICE, Room No. 29
258 Washington St., Boston, Mass.

THESE ARE ALL BARGAINS

Our special American packet of 60 var. fine U. S., old issue, including departments, env., &c., Mexico, Central and So. America, catalogued $1. 40, price 52c. We give free with every packet an unused U. S. cat. price 10c.

Our No. 8, contains 100 var. of GOOD stamps from various parts of the world and a philatelists album holds 2000 stamps, value 25c. Price of packet and album, $1.05. With this packet goes free an unused U. S. dep. cat. price 20c.

Approval sheets at 25 and 50% dis. We MUST HAVE GOOD REFERENCES.

100 different stamps for 15c. List free.

PHENIX STAMP CO.,
DANIELSON, CONN.

THE KLIP!

Solves the Problem for Loose Papers, Pamphlets, Periodicals, etc. No Holes to Punch. Done in Ten Seconds.



IT CAME! WE SAW! IT CONQUERED!

Just the thing for the Office, the Library, and the Reading Room. Adopted by N. Y. State Library, Philadelphia Y. M. C. A., Johns Hopkins, etc. Highly recommended by Librarians and Clergymen.

Would you pay 10 cents for a strong, handsome device which will enable you to bind from one to fifty pamphlets in ten seconds, PROVIDED that it will also allow you to withdraw any one at pleasure in the same short time, or insert others in the middle as well as either end?

Klips, 75c. per dozen; $5.00 per 100. Covers 5c up. Send for circulars. Address:

H. H. BALLARD, Box 328, Pittsfield, Mass.

WANTED FOR CASH!

A few of the 1c pale blue and 2c pink U. S. '94 used and unused, 50c Columbians unused. Ask for my approval sheets 50% off.

Full set of Atlanta Fair postal cards (13 varieties) more beautiful than the Chicago Worlds Fair cards for $1.00—Cash with order.

H. WOLLENBERGER,

BOX 205, 428 LA SALLE AVE., CHICAGO. ILL.

R•I•P•A•N•S

ONE GIVES RELIEF.

50 % ON FOREIGN.

I want agents to sell from my approval sheets and will give them 50 per cent commission, when sales are 25 cents or over. My sheets are good sellers and cannot be beaten, seldom equalled. Address

G J Luhn, 39 Broad St, Charleston, S. C.

Sample copy of SOUTHERN PHILATELIST free.

CANADIAN, UNITED STATES AND FOREIGN stamps sent on approval to all those furnishing first class reference. **E. Marks, 169 McCaul St., Toronto, CAN.** Consignments of foreign & U. S. stamps solicited on APPROVAL.

YOU WANT THE BEST?

THEN TAKE THE

Michigan Philatelist

Coldwater, Mich.

BREEZY,
NEWSY,
LIVELY,
INTERESTING.

25 Cents a year.

One sample copy free. Send postal.

The Boston Stamp Book.

Is published on the 20th of each month, No. 8 being issued Dec. 20. It has never asked for an expression of opinion regarding its merits or defects, but among the first five hundred and seventy-four subscribers, not one has offered a criticism, and four hundred and eighteen out of the five hundred and seventy-four have written us in highest praise of the magazine. This became so monotonous that we gave up keeping a record. Our largest advertisers have not missed a number since the first, and report more sales of GOOD STAMPS than through any other medium.

If you are a first-class collector, don't you need a first-class magazine? 50c. a year. Sample free.

A. L. CASSINO & CO.,

51 PORTLAND STREET,

BOSTON, - - MASS.

From the Sunny South.

THE DIXIE PHILATELIST.

25 cts per year. Ads. 50 cts per inch. Free Exchange column. Sample free.

Address:

RUSSELL & CHAPPELL, Pub's.

Box F. Macon, Miss.

$1.00 Columbian cancelled with small hole, $2.50
$2.00 " " " " 2.50
$4.00 " " " " 2.50
$5.00 " " " " 2.50

All the above registered to any address, $9.00

I do not send these stamps on approval, but if ordered and not satisfactory may be returned and money will be refunded.

Address: F. G. SNOW, KANKAKEE, ILL.

$6.00 FOR ONLY 25 cts.

OUR 'HARTWELL' PACKET CONTAINS

500 MIXED U. S.

THIS MIXTURE IS A BARGAIN FOR THE YOUNGER CLASS OF COLLECTORS AS IT CONTAINS OLD ISSUES, DEP'T'S, POSTAGE DUES, SPECIAL DEL., COLUMBIANS, REV'S, COL. ENVELOPES, ETC., ETC.

THIS IS A CHANCE OF A LIFETIME AND A RARE OPPORTUNITY FOR ANY DEALER OR COLLECTOR.

THIS LOT CAT. OVER $6.00 AND WE LET YOU HAVE IT FOR ONLY 27 CTS. POST FREE!

We Buy, Sell and Exchange U. S. Postage and Revenue stamps, and allow FULL catalogue prices in exchange off our sheets.

Send on what you have for exchange.

Assabet Stamp Co.,

HUDSON, MASS.



VOL. III. FEBRUARY, 1896. No. 12.

WHOLE No. 36.



THE AMERICAN PHILATELIST AND COLLECTOR.

A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

F. B. ESTABROOK, EDITOR.

PUBLISHED BY

F. B. ESTABROOK,

MARLBORO, MASS.



Entered at the Postoffice at Marlboro, Mass. as second class mail matter.



—THE—
AMERICAN PHILATELIST AND COLLECTOR.
A MONTHLY JOURNAL DEVOTED TO STAMP COLLECTING.

VOL. III., No. 12. FEBRUARY, 1896. WHOLE No. 36.

THE ADVANCED COLLECTOR.

BY J. EMERSON QUACKENBUSH.

There is a being in Philately who is regarded by his less erudite brethren with an awe almost bordering on reverence. I refer to that personage somewhat vaguely referred to as the "advanced collector." It is the fondest dream of every young philatelist to become in the future an advanced collector, to sit on the high seat and receive with gracious condescension the homage of the awe-struck multitude in whose youthful ranks he was in the dim past enlisted. The phrase has an almost magic ring about it that sounds indescribably pleasant in the ears of those who are on the threshold of a philatelic career; and to hear his name coupled with that sonorous combination of syllables is the high ideal of every young collector. Few begin the study of philately without beleiving that ultimately they will be numbered among the Castles, Bacons, and Tiffany's of the near future; for it is still the sweet delusion of youth that fate holds in store for us numberless honors, and that only time is needed to reveal them to our eager vision. And to be an advanced collector is surely an honor. The term is perhaps a little vague; yet even the merest tyro understands in a general way the meaning, and gazes with envious eyes on those who by long years of loyal philatelic service have gained the right to bear the name.

But the outsider is curious, and methinks I hear him asking his philatelic friend, "Who are these advanced collectors of whom I hear so much?" Know then, I may remark to all uninitiated readers, that the advanced collectors are those students of philately who have passed beyond the preparatory stage, the degree of superficial dabbling in the shallowest of philatelic waters, and have pushed out boldly into the depths of philatelic investigation and scholarship. He who possesses a large collection is not necessarily an advanced collector, even though he have Baltimore locals, Brattleboros, and Mauritius galore. It is possible to accumulate a great collection by liberal and judicious expenditure of cash, without really acquiring a sufficient acquaintance with stamps to warrant the assumption of advanced philatelic learning. The phrase is often used in a very indiscriminate fashion. Not that it is bestowed too liberally on all who apply. On the contrary, there is a noticeable tendency to restrict the use of the term to those who have reached the very top round of the ladder of erudition, and to deny to those who are a little lower down the right to bear it. This is certainly a perversion of its meaning that should be corrected. It has always seemed to me that the name of advanced collector can fitly be applied to all earnest and progressive students of the science who have fairly emerged from the schoolboy stage. He who is advanced in philatelic thought and methods, is not in the least misnamed when given the title, even if his collection be far from advanced.

It would be of unusual interest were some advanced collector to tell you just how he gained his spurs, and won the honored title. If I were sure that I am an advanced collector, I might embellish this article with such a story; but I am, in truth, far from certain even of my right to bear the name of philatelist itself, and the eyes that can detect a hair-breadth's difference between a genuine and a counterfeit stamp would quickly discern the imposture were I to array myself in bor-

rowed plumage. A philatelist is seldon accorded the adjective of "advanced" by his fellows until he has seen some years experience in the pursuit, and has made his name more or less familiar in philatelic circles and in the philatelic press.

It takes time to secure distinction anywhere, and no one can hope to become an advanced collector in a month or a year. There may be occasional instances of development from novice to advanced collector in an incredibly short space of time; but with most of us the change is gradual. We grow in wisdom but slowly, and are oft inclined to wonder at our low and snail-like progress; but those whom we look up to as advanced will tell us that they too were just as often discouraged during their novitiate; that just as often an unlucky blunder had tempted them to leave the field. They too, erred from ignorance of philately's language of technical phrases. They too, fretted and fumed over the patronizing tone adopted by the advanced collectors of their youth. But they persevered, they studied, they plodded on; and see how they stand to-day.

It is no easy task for the novice to gain the title of advanced collector; there is much hard work before him. He must keep steadily, unceasingly on; never faltering for an instant, never allowing himself to become discouraged because of the slowness of his progress; never losing sight of the object that he has in view. The advanced collector is always a student; a close observer of stamps and therefore a close observer of all minute details, seeing at a glance and remembering what the new collector might never notice. It is a well-known fact that the study of postage stamps developes a taste for the little things of life. I remember reading a short time since of a case in which an attempt was made to prove that a certain legal instrument had been altered in its wording, and made to read very differently from what was the original intention. Unable to prove anything by the ordinary eyesight of the judge and jury, the prosecuting attorney called in a local philatelist as an expert, on the ground that the study of minute varieties of stamps, as practised by stamp enthusiasts, qualifies one for the detection of the slightest flaws or alterations in writings or engravings.

The aspirant for philatelic honors must not only persevere, but he must have a fixed direction, and shape his study according to it. An untaught tyro might read the current philatelic papers for six months, with their contents of obtruse, helpful, or shallow articles, and at the end know nothing about philately! although, once started, the periodical papers on his favorite branch of the study, will suffice for his whole instruction. The hap-hazard course benefits one in no pursuit, and its ill effects are visible in almost every one; and I cannot too strongly recommend to the candidate for advanced-collectorship that, as philately is often termed a craze, in his madness there may be some degree of method

THE NEW YEAR.

Philately in 1896! What new things will happen to our interesting hobby in this Presidential year—the year of hopes, happiness and hilarity for one party—and a year of prosperity for all, we hope.

1895 was a dull year—the business depression effected everything—but strange to say, it seemed to effect the stamp business least of all. Almost all the leading dealers report a successful year, and what may we not expect for philately in a year of general prosperity?

We are progressive—very. We now have everything to delight and fascinate the young and old, the poor and rich, the genius and the fool! Even the blind must enjoy our pleasures, for may he not run his sensitive finger tips over the grilles and perforations and feel an ecstasy of delight when he realizes the pretty

shapes and sizes of the recent issues of the Cuban epublic and of Greenland? What can express his joy when looking for minor varieties to find a wad of rough paper two millimetres farther up the back of a Chinese local than on another stamp of the same issue? But alas, his sightless eyes may never know that there is on the latter stamp in the upper left hand corner a conspicuous fly speck, which even with the aid of a 2-horse-power magnifying glass cannot be descried on the other!

Yes, we are undoubtedly progressive, for has not some one discovered that the United States has been in the habit of numbering its sheets when printing and what a grand thing it is to be able to collect these numbers while yet attached to the stamps and paste them in our albums!

And then as to the stamp publications: monthlies and weeklies cause no surprise and when Mekeel's office cat in a spirit of generosity or utter abandonment of cupidity springs a daily stamp paper upon the rapidly increasing army of philatelic scientists, not even a wail of anguish is heard from the defendents in a $10,000 libel suit in the Athens of America! But long life to the office cat and the *Daily Stamp Item*! May its advertising columns always have the appearance of an inflated pigskin and its subscription books be like a convivial man at 2 o'clock in the morning! May it live long and prosper and become of as much benefit to the stamp collecting fraternity as the Secret Society for Spoiling Stamps.

Seriously however, the year of 1896 ought to become a very happy one for all concerned in stamp collecting. Times are pretty sure to be better, the stamp papers are becoming better and better in tone and reading matter and the great public at large is recognizing that there is really something in stamp collecting But let us not forget, brothers, that there is reason in all things and while a good thing ought really to be pushed along, there is such a thing as pushing it a little too far, like the man who owned the Russian stamps:

There once lived a little Sam Draper
Who, thinking he knew just the caper;
Put his Russ stamps to soak,
This poor little moke,
And now he has nothing but paper.

EDDIE.

Postoffice Rules.

A funny postmaster recently sent to the postoffice department a new set of postoffice rules. They were:

A pair of onions may go for two cents.

Ink bottles must be corked when sent by mail.

It is unsafe to mail apple or fruit trees with the fruit on.

Alligators over 10 feet in length are not allowed to be transmitted through the mails.

Persons are earnestly requested not to send postal cards with money orders enclosed, as large sums have been lost in this way.

When watches are sent through the mails, if the sender will put a note on the outside, the postmaster will wind and keep it in running order.

When you send a money order in a letter always send full and explicit directions in the same letter, so that any person getting the letter can draw the money.—*Pavonia Advertiser.*

The honors for the neatest appearing stamp paper in existence should be awarded to the *Rocky Mountain Stamp* of Denver. It is printed in the best manner and each month presents its readers with a handsome view of Western scenery on its cover. The reading matter is not neglected and withal presents a very prosperous appearance. It begins its second volume with the January number.

SUBSCRIBE for the A. P. C.

—THE—
AMERICAN PHILATELIST & COLLECTOR
Marlboro, Mass.

PUBLISHED MONTHLY.

25 CENTS PER ANNUM.

ADVERTISING RATES:

	1 mo.	3 mos.	6 mos.	1 yr.
½ inch,	$ 15	$ 40	$ 75	$ 1 25
1 inch,	25	65	1 25	2 25
2 inches,	45	1 20	2 25	4 00
3 inches,	65	1 75	3 25	6 00
¼ page,	75	2 00	3 75	6 50
½ page,	1 40	3 75	7 00	12 00
1 page,	2 50	6 75	12 00	20 00

All communications relative to advertising should be addressed to

F. B. ESTABROOK,
MARLBORO, - MASS.

An X opposite this paragraph signifies that your subscription has expired. Unless renewed at once the paper will be discontinued.

Original philatelic MSS. always in demand. Cash paid for first-class articles.

We would be pleased to exchange with all philatelic publications.

With this number we conclude our third volume. While we have never appeared very regularly we have occasionally issued a passably fair number once in a while, but in the future we shall try to appear regularly if nothing more. And to commemorate the beginning of our new volume we shall issue a little better paper next month and issue 2000 copies of it. Send in your subscription and begin with the new volume.

***

An important change will be made with our next number—the beginning of Vol. IV—for the A. P. & C. will be known as the AMERICAN PHILATELIST simply. This movement has long been contemplated but we have waited until the new volume to accomplish it. The old name is much too long, too cumbersome, so we have decided to drop the last two words from the title and call it the AMERICAN PHILATELIST. Look out for the March number—the large edition—of the AMERICAN PHILATELIST.

***

Chicago, Ills., Dec. 12, 1895.

DEAR SIR:

I would like to hear from you on your reduced "ad." rates, also do you intend to remain on earth and publish the paper?

Yours, etc.,

257 W. Kinzie St. George J. Byrne.

Yes, Mr. Byrne, we shall remain on earth and we shall publish the A. P. & C. regularly. Also when we do leave this earth our address will be:

"Heaven, front row, centre, No. 1."

***

The Queen City Stamp Co. have our thanks for a sample of their "Queen of the West" packet, which they advertise on another page. It is a packet well worth the small price asked.

***

A little late we acknowledge receipt of a pretty little Christmas and New Year's card from J. N. & W. J. Degleman, stamp dealers, of Mankato, Minn.

***

We have also received a price-list from F. Cormack, and sample sheet of Albrecht's U. S. stamp catalogue from R. F. Albrecht & Co., both of New York.

***

When your ad. is printed in the A. P. & C. you don't have to study it out. It is printed in good shape and if you don't attempt to crowd a half column advertisement into a half-inch space, it is well displayed. The ink isn't slopped all over the type on one page with none on the opposite, but is printed in a sharp, clear manner. An ad. inserted in this paper isn't like a Chinese puzzle—as it would be in some stamp papers—but is clear and legible.

A number of dealers are recognizing that our advertising rates are very low, more than our advertising columns show. A number of reliable firms have requested us to insert their advertisement, agreeing to pay for same on receipt of marked copy and bill. But we have made a rule—cash with copy —*and we shall stick to it.* There wasn't an ad. in our January number that was'nt paid for before the ad. went in, and there is'nt inthis number either.

We are well aware that some of these prospective advertisers are reliable and good pay, but we have made the rule for one and all, and it doesn't make the least difference to us whether the dealer has $50,000 invested in his business or has only a capital of one cent, the rule applies to all—cash with copy.

One prominent firm in the West sent us a communication and electro, wishing us to run their ad. six months agreeing to pay quarterly. While we have confidence in this firm, we can't use them better than any one else—we treat all alike. The firm in question evidently don't care to pay cash, for we still have their electro but no money.

We believe however, that they and several others in the same position will soon recognize a good thing—if we don't antagonize them, and we surely do not wish to—but we will be impartial and use all alike.

***

Something to think about! *1 inch, 3 months, 65 cents!* Also, *cash with copy.* Isn't that a good combination to paste in your hat?

***

We stop long enough in our talk on the advertising merits of the A. P. & C. to read the *Southern Philatelist*; in fact we always stop to read Gus' bright little paper whenever it drops in upon us.

The December is a trifle late but is up to date, nevertheless. We notice that it requires cash with copy for advertisements, and we are glad to know it. We are with you, Luhn, and in this matter always will be. Here's to good luck for both of us.

***

Read the advertisements in this paper. No beats advertise in this paper —they would have to pay for their ads., something they are not in the habit of doing. The ads. herein are all paid for—the advertisers are bright, wide-awake men who can pay cash—and these are the ones who can always buy and sell cheapest.

***

2000 copies next month! Rates just the same. Only 25 cents an inch —cash with copy.

***

The AMERICAN PHILATELIST AND COLLECTOR, an old friend in a new dress, comes to our desk this week bearing the date of the new year, and promises to visit us regularly during 1896. This little journal has issued thirty-five numbers at irregular intervals and while its time liners could never be depended on, we always welcomed it when it did come. We hope Mr. Estabrook may see his way clear to issue regular numbers as promised and come back from fossildom to his old position of a progressive, energetic editor-publisher.—ROY FARRELL GREENE in *Mekeel's Weekly Stamp News.*

We can assure Mr. Greene that this paper will appear regularly in the future, and we hope he may soon be able to give us a more favorable criticism.

***

Have you noticed how our advertisements are set up? We display them pretty well, now, don't we? We haven't very many at present but just wait awhile. Dealers are slow to patronize us at first—it seems a little out of custom to pay cash in advance for advertising. But they'll wake up some time and find that it pays to pay cash when

they can get a good paying ad. for 25 cts. an inch. A whole page costs but $2.50, a half page $1.40. Do you want anything better than that? *Remember we must have the cash before the ad. goes in.*

***

2000 copies next month! Rates just the same. Only 25 cents an inch —cash with copy.

***

Something to think about! *1 inch, 3 months, 65 cents!* Also, *cash with copy.* Isn't that a good combination to paste in your hat?

NEW IDEA IN POSTAGE.

A Substitute for Stamps by Which Business Firms Will Pay Their Mailing Bills at Intervals.

The postage stamp has a rival. A new device has recently been adopted by the German postal authorities, which does entirely away with the traditional postage stamp. For it is substituted a machine which registers by dies the time and date of preparing each letter for the mail, and marks on the letter the number of the person or firm who is using the machine, and also the rate of postage the letter should pay.

Each commercial house or individual who makes use of this system has a machine, and with it stamps letters as fast as they are sent. At the end of the week or month the local postoffice authorities will figure up each customer's account and send him a bill, having provided, in all probability, for the payment of it by getting a substantial deposit ahead.

The apparatus is in the shape of a box. In the front of it are several dials, looking very much like the dials of a gas meter, these showing units, tens, hundreds and thousands. Underneath the dials are six push buttons each bearing a figure corresponding to the value of the German postage stamps now in use, that is, 3, 10, 20, 25 and 50 pfennigs.

The letters to be stamped are slipped in a long, narrow slot. Upon each letter put within this slot there falls a steel die representing a symbol, such as the arms of Germany, with the inscription, "Deutsche Reichspost," and an unchangeable number, the latter being the number of the machine, and that which, transmitted upon the letter, tells the postal clerk who has sent it out, and upon whose account it should go.

There is also a stamp giving the date and the hour, controlled by clockwork, which is only accessible to the postal clerk who comes weekly to inspect the machine.

The six push buttons control a wheel containing dies for the various values. A letter to be stamped is pushed within the slot, and a pressure of one of the push buttons marks the envelope with the amount of postage required, at the same time imprinting the symbol and the hour, all with indelible ink.

The apparatus is so finely adjusted that letter after letter may be pushed in and rapidly marked at a rate of speed that could not be reached except by a small force of clerks using the ordinary stamp.

Automatically the machine registers the entire amount of postage used by a firm, and the clerk inspecting it once a month can thus readily check off the accounts of the postoffice

The system is being looked upon with much interest in Germany, and has met with thorough approbation. It is known as a "postage adder," and the postal authorities see in it a great simplification of their duties.—*New York World.*

THE QUEEN OF THE WEST.

Is the name of our new packet, and a few facts regarding same may be of interest to you. It contains 25 Good Stamps, all different, every stamp IS USED AND IN GOOD CONDITION, contains no rubbish whatever, but as desirable a lot of stamps as was ever offered in a packet, containing many late issues and is catalogued at about THREE TIMES THE PRICE ASKED. WE GUARANTEE this packet to be equal TO ANY packet ever offered at the price. ONLY 27 CENTS POSTPAID. A BARGAIN. Address,

THE QUEEN CITY STAMP CO., P. O. BOX 232, CINCINNATI, OHIO.

N. B.—When writing to us mention where you saw this "ad."

CANADIAN REVENUES.

A packet of 9 varieties will be sent upon receipt of 13 cents.

AGENTS WANTED. To every one applying for my approval sheets will be given 3 var of C. Revenues free.

REFERENCE REQUIRED. 100 different stamps 10c. 1000 mixed stamps 33c.

L. B. BOYD, 548 Waterloo Street, London, Ont.

25 VARIETIES U. S.

adhesive stamps sent on receipt of ten cents. Send also for copy of our offer concerning duplicates that you may have. It is the best yet.

CALEDONIA STAMP CO.,
NORTHAMPTON, MASS.

R•I•P•A•N•S

ONE GIVES RELIEF.

SPECIAL OFFERS

No. 1.—Complete file 18 nos. of **Philatelic Comfort**, 18 cents.
No. 2.—15 cent Columbian, fine condition, 15 cents.
No. 3.—5 cent Columbian envelope, unused and clean, 10 cents.

Nos. 1 & 2, 30 cents.
Nos. 2 & 3, 24 cents.
All Nos. 1 & 3, 22 cents.
Postpaid. Nos. 1, 2 & 3, 37 cents.

J. S. DUNN,
LOCK BOX 273, YARMOUTH, ME.

LISTEN

I am not afraid of my stamps, neither do I want the earth for them. Send references and I will send you a large consignment of my best on approval, or better still, send 50c for my unexcelled packet of 50 choice varieties. Each stamp is a fine specimen and catalogued from 4 to 12c. If not satisfactory, send them back and I will buy them back again and get the greatest bargain ever offered by so doing. Wholesale consignments to dealers.

W. C. MOULTON, DECATUR, MICH.

U. S. BARGAINS.

Postage Dues (lightly cancelled,) 30c. & 50c. claret, 45c. and 70c.; the 2 for $1.10.

1894 (unw.) 30c., 60c.; 50c., 85c.; the 2 for $1.25.

30c black, 1890, unused,	38c.;	block of 4,	$1.50
90c orange, " "	$1.00;	" 4,	$4.25
4c 1894 (unw.) "	7c.;	" 4,	.30
8c " " "	12c.;	" 4,	.50
50c " " "	58c.;	" 4,	2.50

Fine Assortment of whole U S Envelopes.

J. A. WILSON, Beverly, Mass.

50 % ON FOREIGN.

I want agents to sell from my approval sheets and will give them 50 per cent commission, when sales are 25 cents or over. My sheets are good sellers and cannot be beaten, seldom equalled. Address

G J Luhn. 39 Broad St, Charleston, S. C.

Sample copy of SOUTHERN PHILATELIST free.

The Boston Stamp Book.

Is published on the 20th of each month, No. 8 being issued Dec. 20. It has never asked for an expression of opinion regarding its merits or defects, but among the first five hundred and seventy-four subscribers, not one has offered a criticism, and four hundred and eighteen out of the five hundred and seventy-four have written us in highest praise of the magazine. This became so monotonous that we gave up keeping a record. Our largest advertisers have not missed a number since the first, and report more sales of GOOD STAMPS than through any other medium.

If you are a first-class collector, don't you need a first-class magazine? 50c. a year. Sample free.

A. L. CASSINO & CO.,
51 PORTLAND STREET,
BOSTON, - - MASS.

The next number of this paper will be known as the

American Philatelist

and will have a circulation of 2000 copies.

The advertising rates are only

25 Cents an inch

Cash with copy

It goes to press Feb. 18th.

ARE YOU WITH US?

YOU WANT THE BEST?

THEN TAKE THE

Michigan Philatelist

Coldwater, Mich.

BREEZY,
NEWSY,
LIVELY,
INTERESTING.

25 Cents a year.

One sample copy free. Send postal.

From the Sunny South.

THE DIXIE PHILATELIST.

25 cts per year. Ads. 50 cts per inch. Free Exchange column. Sample free.

Address:

RUSSELL & CHAPPELL, Pub's.

Box F. Macon, Miss.

Your
advertisement
in
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space
would
cost
just
65 cents.
Cash with Copy!