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Formerly "Eastern Press."



JULY.

EASTERN

COLLECTOR.

1889.



EASTERN COLLECTOR,

(FORMERLY "EASTERN PRESS.")

A Monthly Magazine, devoted to Stamps and to all Collectors. The only Collectors' paper published in Delaware.

W. H. SPECK, - - - **Editor and Publisher.**

Good contribution paid for. When forwarded the price should be specified.

SUBSCRIPTION—United States and Canada, 10 cents per year. Abroad, 25 cents per year. Subscription always begins with current number.

ADVERTISING RATES—One inch, 35 cts., two inches, 65 cts., one-half column, \$1.00, one column, \$2.00, one page, \$4.00, 15 per cent. discount on standing advertisements of three months and over. Will exchange two copies with any paper.

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[Entered at Wilmington, Del., Post Office as second class mail matter.]

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New method of Preserving Birds. How to clean and polish shells. How to clean silver and copper coins. How to press Autumn leaves. How to preserve small birds entire. How to tan skins with fur on. How to preserve star-fish. How to polish stones and agates. How to preserve flowers in their natural state. How to make a copying pad and ink. How to polish sea beans. The great secret of foxes and other game. Trapper's and Angler's secret for game and fish.

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E. M. HAIGHT,

Box 24. Riverside, California.

Cash, Money, Boodle,

ALL FREE.

Try your luck and see if the wheel of fortune will not smile on you. Every one answering this advertisement will receive, absolutely free, a numbered receipt good for one of the following presents:

A \$2.50 International Stamp Album, with 300 varieties stamps, ranging in value from 1 cent to 15 cents. Five complete volumes of Philatelic Papers, worth over \$3.00; complete volume Youth's Companion for the year 1888 in perfect condition; 100 presents of 500 XXX envelopes, with your name and address on; 200 presents of a 50c story paper one year. There are no blanks. Enclose 20 cts. (cash) and a numbered receipt, and the present you are entitled to will be sent you by return mail. Names of those drawing largest prizes sent to all answering this. Don't miss your chance.

Send at once for approval sheets at 33 1-3 per cent. commission. Stamps cannot be equalled for price. 10 U. S. Revenues, 15 cents.

THOMAS G. CARROLL,

1003 St. Paul St., Baltimore, Md.

F. S. GOLDSBURY,

Box 4, Barre, N. Y.



JAMES H. HOUSTON.

The subject of our illustration, a resident of Washington, D. C., was born in Fredericksburg, Va., July 4th, 1850. Mr. Houston has been a large and prominent dealer and collector for twelve years, is prominent in the various secret orders in this country and is a charter member of A. P. A., No. 35, is by trade a plumber, but has been employed in the various government departments for the last twenty years, has travelled extensively in the United States and Canada, in pursuing his collections. His specialty however, is Department and United States stamps. His collections now number over 3,000 different stamps, besides a full stock of Department whole envelopes, Revenue, United States and rare foreign stamps.

Comparison of the Number
of Stamp Collections in
Various Sections of
the Country.

BY C. F. EUSTIS.

Believing that it may be interesting to some of the numerous readers of the Press, I take this subject for this month's discourse. We have always held the belief that the number of stamp collectors in the United States was greatly exaggerated by some of the papers, and as our researches have shown our surmises to be true, we take this opportunity to say so. To begin our subject graphically we must of course start with the Eastern States. In Maine, by as careful computation as we can make, it becomes probable that there are at most 75 active, though not well-known collectors.

New Hampshire and Vermont swell the ranks greatly, but as for Massachusetts, it is probable that she has more collectors than the other New England States, aggregately, with the exception of Rhode Island and Connecticut, who, together nearly equal her. New York has, well, we won't attempt to say how many philatelists, Pennsylvania follows close behind, while the other middle states figure philatelically as they do latitudinally, that is, the further south one goes the fewer collectors he finds. Alabama and South Carolina, have a few collectors, as, of course, do the other states in the South. The Central and Western States are the foundation of

philately, but those which should be specifically mentioned, are, we think, Illinois, Indiana, Ohio, Iowa, Missouri, Colorado and California. We find from this that in the order of ranks (as regards number of collectors) the Central States should come first, Middle States second, (or perhaps the N. E. States) N. E. States third, Western States fourth, Southern States fifth.

FRAUDS.

There are a class of people who take advantage of stamp dealers who call themselves collectors, and to whom we gave notice that we would publish their name and residence, with amount of stamps obtained from the dealers opposite their names in this and all subsequent issues until they adjust the claims by settling the same, this they can do by remitting to us in cash the amount, less the commissions allowed. On receipt of which we will send them a receipt in full and drop their name from the list. All persons whose names appear under this list must remit to us and not the dealer, as the fact of their names appearing in this list, shows that the dealer has placed the matter in our hands for adjustment. The list will be published in each issue, thus making all readers familiar with the delinquents. We would call the attention of the dealers to the fact that when a person whose name has appeared in the list through them, and they, the delinquent, has made their claim good with them, they must at once remit us our commissions, to insure the removal of the name from the list. We request all dealers to send us their list. Our charge is but 15 per cent and our motto is: "No Collections No Pay." Send in your lists.

From C. F. Eustis, Portland, Maine.

Chas. Arnold, Los Angeles, Cal. \$1.43.

W. Leblaw, Ottawa, care Bryson & Co., Canada. \$1.00

From W. H. Bratt, New York.

F. G. McKinney, Waverly, Ala. \$3.00

From J. E. Harpel, Pottsville, Pa.	
J. S. Leavy, 2076 Fourth Ave., New York, N. Y.	\$8.82
From E. P. Newcomer, Ida Grove, Iowa.	
Frank Nelson, box 909, Monmouth, Ill.	\$2.25
H. T. Hawks, Atlantic, Iowa.	.25
Jacques Blanchard, St. Hyacinthe, Quebec.	.50
W. T. Westbrook, 527 E. State St., Trenton, N. J.,	1.30
From: E. W. Gilson, of Ashburnham, Mass.	
A. S. Rein, box 759, Montreal, Canada.	\$1.40
Geo. E. Black, Yarmouth, N. S. Canada,	1.20
Jas. Chaney, Murray, Ia.	3.00
J. A. Green, (stamp dealer) Petersburg, Va.,	1.40
C. L. Kleeks, (stamp dealer) Connorsville, Ind.,	3.75
Laney, Montreal, Canada,	4.73
Geo. Little, Connorsville, Ind.,	.90
Wm. McIntosh, Duluth, Minn.,	1.50
A. McLeod, Montreal, Canada,	4.10
A. K. Stomach, box 549, Moulton, N. B.,	1.80
J. J. Wallis, Plymouth, N. S.,	1.90
From James C. Jay, La Hoyt, Iowa.	
Alfred Bettswau, Cincinnati, O.	\$2.55
W. B. Brehun, Chicago, Ill.	\$1.17
Frank Dean, St. Paul, Minn.	\$1.00
Harvey C. Denning, South Cornish, N. H.	\$8.76
Anthony Desberger, St. Louis, Missouri	\$2.22
Jno. M. Douglass, Middletown, Connecticut.	\$5.00
C. B. Harrington, Chicago, Ill.	\$1.56
Clifton Heath, Merrimac, Mass.	\$1.52
Sam'l Hirsch, Boston, Mass.	\$1.39
B. O. Killings, Lynchburgh, Va.	\$8.86
Burr Lakiz, Topeka, Kas.	8.78
Mrs. W. Y. McKeand, Crete, Nebraska.	\$2.82
N. N. Norfleet, Santa Fee, N. M.	\$2.16
Fred N. Noyes, Yarmouth, Me.	\$1.43
H. F. Schack, Middlebury, Vt.	\$1.64
Chas. E. Schisman, Media, Pa.	\$1.00

W. T. Smith, York, Pa.	\$2.10
J. C. Stall, Midland, Mich.	\$.80
A. J. Stall, Concord, N. H.	\$1.11
F. M. Thomas, Troy, N. Y.	\$2.86
A. C. Turner, Burlington, Iowa.	\$1.08
J. R. Wilson, Oshkosh, Wis.	1.78
From W. C. White, Topsham, Me.	
Geo. Mantor, Superior, Wis.	\$.46
Henry E. Schultz, Box 680, Mexico, Mexico.	\$1.31
J. E. Sheahan, Dennysville, Md.	\$1.36
F. A. Wright, 43 Orange St., Lewiston, Maine.	
Jno. R. Hooper, of Ottawa, Canada, warns collector's of the following frauds:	
Max Richter, Chemnitz, Saxony,	\$2.00
J. B. Meyer, Calloa, Peru,	2.00
Ed. Hein, Vienna, Austria,	1.25
J. Hartman, Bucaresd, Rome,	1.75
Jas. Steiner, confectioner, Honolulu, Hawaii,	2.00
Geo. W. Anderson, Louisville, Ky.,	4.53
H. Baudmann, Filipina, Manilla,	3.00
C. Hyllested, Copenhagen, Den.,	1.50
From F. W. Pickard, Portland, Me.:	
Sydney Brydges, Barne, Ont., Canada,	\$.63
Chas. Day, New Richmond, Ohio,	\$.84
E. D. Dorlan, Ashburnham, Mass.,	.68
R. Webb, Guelph, Ont., Canada,	1.08
From H. C. Moody, Maplewood, Malden, Mass.	
H. G. Dean, New Bedford, Mass.,	4.29
J. H. Gowan, Jr., Winnipeg, Manitoba,	7.15
Harry Schillingloff, 54 Phillip St., Albany, N. Y.,	4.15
Arthur E. Stuart, 105 Roy St., or 129 Urbain St., Montreal, Canada,	5.88
Frank White, 716 N. Carpenter St. Chicago, Ill.,	4.21

◆◆◆◆◆
 C. S. MASON, 331 10th St., Toledo, O. Blair's popular fountain pen, a bottle of stylographic ink, gypsum crystals, coins, stamps, and natural history papers for Indian and mound-builders' relics or offers.

◆◆◆◆◆
 Subscribe.

The Counterfeit.

How many of you collectors are there that know a counterfeit stamp from a genuine. Few, I dare say, and there is not one of you I think that cannot sport a counterfeit or two in your collections. Now, if you have any, the first best thing to do is to get rid of these objectionable little nuisances. But how can you tell the difference? If you know any one experienced in this direction, take your album to him and let him look it over and weed the bad ones out, or if you are so unlucky as to find any one, scan the pages of your album carefully, examine each stamp, especially the rarer issues, and if there is a counterfeit, perhaps by its course printing or the quality of its paper you can tell it, or if either of the above fail you, do as I did when my collection was limited, borrow an album of somebody who has a larger collection and compare with your own. When I did this to my collection it was somewhat riddled but I soon recovered and was satisfied with the change. As for the reprint, different people have different opinions; mine is to keep it out of a collection; better go without a rare stamp than have a reprint, which in my opinion is simply an acknowledged counterfeit. If you start to collect stamps, collect stamps, not counterfeits and imitations, and in the end you'll never regret the difference.

I have strictly followed in my own advice and can tell by experience. Even if you have a large collection, I say root the little evils out and the result will be pleasing. Then you'll be a stamp collector and not till then.

◆◆◆◆◆
 ALECK PERRICK.

◆◆◆◆◆
 The Granite State Philatelic Association, of Portsmouth, N. H., is one of the most promising societies of New England. Under the able management in whose hands it has been placed, it is making rapid strides to the front. Address all communications to the Secretary, P. O. box 424.

Another one! The *Nebraska Philatelist* has graced our sanctum. Come again.

One of the neatest and best of our amateur exchanges is the *Youth's Friend*, of Bennington, Vt.

The *Stamp Advertiser*, of Hudson, Mass., has changed its address to Box 63, Rock Bottom, Mass.

The six back numbers of the *Eastern Press* can be had at this office for 10 cents (silver) post-paid.

Dealers! It would pay you to look our fraud list over carefully, and if you have any send them on.

With the next issue we expect to publish the biography of a very prominent philatelist, of the State of Pennsylvania.

We would kindly ask our subscribers to use our exchange column. In sending on your subscription enclose an exchange.

How is it that we did not receive April's issue of *The International Collector*. We received March and May issues but no April.

The first number of *The Philatelic Leader* was very good indeed. We sincerely hope that it will be *The Leader* in the near future.

The Hoosier Philatelist for May was a little late, but to

take it all in all, it was a good number. We wish you success Bro. M—.

The *Post Card* is always on time, especially with extra numbers. Post card collector's seem to be increasing instead of decreasing.

The Northern Tatler, of Thornton Heath, England, is one of our latest exchanges from across the pond. It is devoted mainly to advertising.

The best thing that has entered our sanctum for some time was *McLean's Stamp Collector's Guide*. We hope that it merits with the success it deserves.

A thorough collector's paper is *The Collector's Miscellany*, of London, England, edited by Sidney Hellier. It is partly successor to the *Philatelic Advertiser*.

C. W. Stutesman, of Bunker Hill, Ind., favored us with a copy of his coin book, which was very fine. Mr. Stutesman is one of the leading collector's of the West.

S. Hellier, of London, Eng., sent us his wholesale price-list of foreign and colonial postage stamps. It has been gotten up very neatly in ten full pages and cover.

One of the latest collector's papers is the *Collector's News*, of Duanesburgh, N. Y. For a paper devoted to collecting, its

first number is fine. See that it is on your exchange lists, Bro. publishers.

New and good Philatelic papers appear each month, some to stay and others to fade away. Philadelphia will turn out one more about the latter part of this month. Chas. H. Fullaway, 1109 Morris St., is editor and publisher.

The United States Philatelist has not been suspended. March, April, May and June numbers will be issued in one large 32-page and cover edition, about the latter part of this month. *The American Stamp* will resume probably about the 1st of October. How about 'em Bro. Huch.

My Experience as a Stamp Collector.

BY "SURCHARGE."

One day I sat down to read and had a paper that had a corner for "Young Folks," in it, and I noticed a request by a young gentleman for correspondents. Well, as I had not much of anything to do just at that time, I thought that a correspondence would be both a pleasure and a profit, and so I answered it, in a short time I received a reply and the letter was enclosed in an envelope that had on it an advertisement that gave the reader to understand that the person that wrote the letter that was enclosed therein was a "dealer in all kinds of stamps, and that Amateur and Philatelic papers were a speciality." Well, I did not know what he meant by a dealer in stamps, and also by Amateur and Phil-

atelic papers, and so I asked him as a favor to explain in his next letter. Well, instead of explaining he sent me some stamps and several copies of both kinds of papers, and after examining them, I found out what the papers were and those stamps were also my first in regard to my collection.

Some time after I wished to add to my small collection, and so I looked over some exchanges in one of the papers that I was then a subscriber to, and I saw one like the following: "Mixed stamps in exchange for Reading matter." Well, I sent a list of the reading matter that I had and I received an answer with some of the reading matter sent marked, and I sent it, and received the mixed stamps, but before I wrote I had no idea what mixed stamps were, and was, as the slang phrase would put it, "going it blind." Well, I soon was enlightened, and I did not send him any more books, but I found some stamps that I had not had before in the stamps.

The next thing that I saw was a collection to exchange for reading matter. I wrote about that and in the course of time I was the possessor of the collection, and the other party was the possessor of some reading matter, and so we were both satisfied.

I then began to think that I had a very large collection of stamps, as my collection then numbered about 600 varieties, then after awhile I took my duplicates and placed them on exchange sheets, and sent them to persons I had found out wished to exchange and they took off very few, and I took off a great many the end of which was that I made up the difference in cash.

I then heard about the Canadian Philatelic Association through a friend of mine and I sent for and received an application, then I commenced to receive approval sheets from dealers who in many cases forgot to enclose stamp for the return of their sheets, well, I bought some of them, but it commenced to get to be too much of a good thing, and I commenced to send them back again.

after they had stopped sending the stamps they started with the Philatelic papers, well, I picked out what I thought was the best and subscribed to them and then exchanged the others for stamps not in my collection, and received some more stamps by the move.

I read a piece in one of the papers that I had received that a stamp collector should never plaster his stamps down in his book, but place them on hinges. I did not know hardly what to do when I heard this, but in a few days I received an other paper that told how to take them off without injuring the stamp, and so I went to work and took a cloth dampened in warm water, and placed it on the back of the sheets where the stamps were, and they soon came off, and then I mounted them on hinges.

I was then very proud of it, and showed it to my friends, and they commenced to collect stamps also, then I thought, as most young collectors do, that I would like to become a dealer, then I wrote to some wholesale dealers for their price list, and then sent for a stock, some of them bought and some did not, but I managed to dispose of all my stamps, but I had enough of the dealer part, the cause of which failure was my not advertising, and also not investing enough capital, and not knowing how to invest what little I had.

I began to inspire again, and I thought that I would get up a society in this place. Well, we had the meeting night for organization appointed, and then eight of us started it, but in a little while two of them were given their resignations for not paying their dues, and the society disbanded by mutual consent.

Now, I am satisfied to simply collect, I thought, stamps and postal cards, well, after a short time had elapsed I received circulars and an application for membership to the American Philatelic Association, and that I joined, but after thinking it over, I thought that I had not derived any benefit by my being a member of the C. P. A., and so I tend-

ered my resignation which was accepted and now I am only a member of the A. P. A.

I am now trying the subject of writing for a philatelic paper, and so I do not know how this will succeed, but if it is published, I hope that it will do some good at least to some collector

And I would advise a young collector two things or rather three, the first of which is, to mount your stamps in your album on hinges and not plaster them down, as they present a much more neater and inviting appearance. The second is, do not fail to join the American Philatelic Association, and you will never regret it. The third is, do not inspire too much, and if you are not a collector do not wait any longer, become one at once.

I have been collecting now for nine months and have a small collection of over 1500 varieties, and slowly gaining, and I would not give it up for a great deal.

Exchanges.

Exchanges not exceeding twenty-five words inserted free to all. Over twenty-five words, 5 cents per line. They should be in by the 5th of each month to be inserted in the following issue.

WM. H. HAMILTON, Highlands, Wilmington, Del. Autographs of prominent Ameteur and Philatelic publishers, Stamp, coin and curiosity dealers, etc., for best offer. Write me for what you want.

GUY W. GREEN, Crete, Neb. Old stamp price lists. One for every three cents worth of stamps from sheets.

A. J. CROMAN, Quakertown, Pa., wants Youth's Ledger, No. 1 to 7, except No. 5, also Philatelic Gazette, No. 3, 4, 5, 7, 33, 34 in exchange for others or rare copper cents and half-cents and other curiosities. Correspondence solicited.

E. CORNELL, box 409, Marshalltown, Iowa. U. S. coins and revenues for the one or three cent stamps of 1851 or 1857, in quantities. Not less than ten taken

The Collection of Philatelic Literature.

This is a species of collecting which is becoming more general to stamp-collectors than any other hobby which is a fit companion to Philately. In fact, the collection of reading matter pertaining to Philately is the mutual outcome of it. Stamp papers are as fascinating, "the good ones" to gather and treasure, as are stamps themselves. They are offspring and voice of Philately and Philatelists, and are, in my opinion, much more sensible to collect, besides being infinitely more useful than entire envelopes, or any similar trash or stationary.

The American Philatelic Association has certainly made a good move in the establishment of a Literary Exchange, good for itself on account of new members probably to be obtained because of its action, and good for its present members.

Several firms are booming our literature, the most prominent being, we think, those of H. C. Beards and Gustav Aue. (No "boom" for them intended.)

It may be urged that there are almost no papers worth collecting, which statement is partially true and partially untrue.

There are without doubt, a few good, solid, readable papers which may, with care, be selected from four-sheet dodgers etc., and which are worth preserving. Some, though they are very scarce, of the small papers, publish very good numbers which should be kept, but the majority are worthless except as fuel.

The great fault the literature collector is liable to commit, is that of saving every piece of printed paper which comes to hand, and which mentions stamps or anything pertaining to them.

Many of the small papers usually edited by a small boy to correspond with the size of paper, do more harm to our hobby than good. They give accounts

of fabulous collectors; say the Count So and So has a collection of over two million varieties and in fact are filled with enormous untruths. Remember this, collector, if you wish the noncollecting public to respect your advocacy of stamp collecting, you must be rational, and not write, talk and act like a madman.

Philatelic Department.

BY GREEN MT. PHILATELIST.

"The Eureka Philatelist" from the the Golden Gate of the far west improves with each issue. With the May issue it added an Agents Directory.

Mr. Ph. Heinsberger, 9 First Ave., New York City, is one of the finest philatelic writers of to-day. Interesting sketches from his pen may be found in nearly all of the prominent philatelic papers. Mr. Heinsberger is one of the oldest stamp dealers in the world, having started in business in 1850.

"The Rhode Island Philatelist" for May was very interesting. If it keeps on it will soon be one of the leading stamp papers in New England.

"The Eastern Philatelist" for May is as good as ever. How Brother Goodrich gets up so good a paper for the sum of ten cents a year is a mystery.

"The Tiny Philatelist" is a great improvement over the "Philatelic Midget," Bro. Jay. One of the prominent advertisers, Mr. H. C. Beardsley, has contracted for a 1 inch ad. one year and a 1 page ad. six months, which speaks well for Bro. Jay.

"The Badger State Philatelist" for May blossoms out with a handsome cover, which is a great improvement on the ever popular "B. S. P."

Over two months ago I sent the Royal Stamp Co., of Milligan, Neb., several good philatelic papers for which they agreed to send me 35 cts. cash. Since

then I have not heard from them, although I have written them requesting them to either send the 'huddle' or return papers but they have not done either. I think they had better change their name, as I do not call them very royal.



The Houses of the Nations.

An interesting feature of the Paris exposition is the houses of various nations so arranged that the visitor may see in a short week almost every type of dwelling from that of primeval man to letter-day places. One of the most interesting and little known style of architecture is shown in the Byzantine house, built entirely of stone, with its long, low gallery or verandah on the upper floor, and its pillars surmounted with capitals of various designs.



BYZANTINE HOUSE.

During the exhibition many of these dwellings will be occupied by people dressed in appropriate costumes and working at different trades. The Roman house, for example, will be inhabited by glass-blowers, who will ply their trade in making all sorts of articles in glass from the genuine designs of the ancients. The earliest habitations only, the rock caves and mud huts of prehistoric man, will be left untenanted, the implements and distinctive costume of that early age being considered too scanty or too uncertain to be worth attempting a representation of them.

Truth Crushed to Earth.

Mistress: Has any one called, James?
 Servant: One leddy, mum.

Mistress: Did she ask for me?

Servant: She mentioned yer name and described ye as about forty. I said it wasn't you, mum.

Mistress: Quite right. Here's a quarter, James.

Servant: Thank ye, mum. I said ye was over fifty, mum.

Mistress: James! I take a month's notice!—There.

Fine Collection for Sale.

The owners wish to sell at once. It is contained in a \$2.50 International Album and contains 1000 varieties, including rare old U. S. issue, rare Confederate States, old British Colonials, old Tasmania, Trinidad, &c. It catalogues at over \$30.00, while the owner will sell it for \$10.50, delivered. Full particulars for stamp. Address.

NATIONAL STAMP CO.,

92 Pine St.,

Portland, Maine.

Curiosity Collector.

A monthly journal of six pages, devoted to stamp collectors. Subscription, 25 cts. a year. Advertising rates, 35 cts. per inch each insertion. Circulation, 1400 copies. Sample copy if you mention this paper. Exchange column free to subscribers.

J. D. BARTY, A. G. BOSTON.

South Amboy

N. J.

THIS NOVELTY with 25c
 YOUR NAME ON, Postpaid,
 Contains a Pen, Pencil and
 Rubber Stamp, all
 in one.
 25c



Prints 1, 2
 or 3 lines a
 thousand times with-
 out re-inking. Ink free with each one.

AGENTS TERMS FREE with first order. Begin AT ONCE.
 NEW AGENTS make BIG MONEY! Circulars Free; send for them.
 Everybody needs one to mark Linen, Cards, Books, etc. Address

Size of a common Pen
 when closed for pocket.
 CATALOGUE (over 200
 pages) 21 cts. postpaid.
 Quickest Shipments.

10 CENTS Pays for the leading collector's paper of the South for one year. The Kentucky Stamp Magazine is now in its second year and is as interesting and readable as ever. Address.

CREGLER & STEVENSON,

Boughton.

Kentucky.

THE BANNER CURE, for ingrown nails, is infallible. Price 25 cts. For sale by druggists and shoe-makers. Is sent direct on receipt of price.

THOS. BANNER CO., Cincinnati, Ohio.

500 XXX ENVELOPES, with your name, business and address printed thereon, only 30 cts. See other adv. in this issue.

F. S. GOLDSBURY, Barre, Box 4, Vt.

ABSOLUTELY FREE.

A FORTUNE TO AGENTS!

Positively just out. Positively a brand new article. Going like wild fire. You are missing the best thing in existence every minute you delay answering this advertisement. We send everyone two large genuine samples with circulars free. Send us 10 cents for sending. Then if you do not take hold of this article you have free (prepaid) an article well worth the money sent, at least. As soon as seen and used you will order again. One dozen samples once introduced on our plan you have a sure thing of an ever increasing trade. Don't miss this, for you will positively strike it rich if you answer this advertisement and then take hold of our fastest seller out. All had better send one dollar bill at our risk and get 12 samples, so as to appoint sub-agents and commence work at once, or you can sell the 11 extra ones and clear \$2 on their receipt, which will be an advertisement for you. Positively no humbug. Best of reference. Distance no objection. Give name of post office address.

Address at once.

HANES' MFG. CO.,
BOX 26. NEW PARK, PA.

J. H. HOUSTON,

473 C. St., N. W. Washington, D. C.

Dealer in and Collector of

DEPARTMENT :- STAMPS.

Stamps bought and sold, used and unused, U. S. and Revenues, Confederate and Locals. Collections of 2,000 stamps and Album for \$35. Worth over \$50.

REJECTED DIE!

Unused and entire. For sale at following low rates:

Size 5	on White,	15 cents.
" 3	" "	20 "
" 5	" Amber,	25 "
" 3	" "	25 "
" 3	" Buff,	\$3.00.

In ordering less than ten specimens, postage required.

A. BECKMAN,

148 E. Chicago Ave., - Chicago, Ill.

THE Nebraska Philatist

A monthly devoted to stamps. Subscription 10 cents per year. Ads. 25 cts. per inch. Sample copy 2 cts.

PHILATELIC PAPERS

Bought, sold and exchanged. Largest stock in the West. Want especially Stamp Collector's Ledger and International Phil.

NEBRASKA PHILATELIC PUB. CO.,
Milligan, - - - - - Neb.

ANOTHER FLOOD.

Those Gypsum Crystals in the swim and carrying every thing before them. Place your order quick, they are going fast at these prices.

12 fine and large,	60c.
12 good,	50c.
12 fair,	25c.
12 mixed,	15c.

The large ones are beauties.

12 fine arrow heads,	50c.
12 good	40c.
12 fair	30c.

25 Coin, Stamp and Curo. Papers 25c.

C. S. MASON,

331 10th St.,

Toledo, Ohio.

STAMPS.

U. S. and Foreign wanted. Send lists to

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