

The Indiana Philatelist.

W. LESLIE BRAND,
EDITOR
AND PUBLISHER.

Vol. I. MUNCIE, INDIANA, DECEMBER, 1896. NO. 1

THE market value of the 12c purple, 1872, United States, is 75 cents, but in order to greatly increase the circulation of my price-list of stamps, I will send one of these stamps with a copy of my list to anyone sending me 30 cents and the names and address of 5 or more stamp collectors.

E. T. PARKER,
Bethlehem, Pennsylvania.

United States Stamps

Are my specialty. I offer almost all the general issues, Envelopes and Departments at special discounts from catalogue rates. Send \$10.00 deposit and receive a selection approval.

N. E. CARTER,
Lock box 31 Delavan, Wis.

WILL SEND.....

FIVE REVENUES

3 3/4 per cent. discount from new 57th list. Try some. Superb 2c Certificate, imperforate. Why not write me?

FRANK P. BROWN,

Washington St., Boston, Mass.

"Goodings Good Things"...

Offer the following in All condition:

5c	\$.60
10c	2.85
10c65
5c type 1	3.25
5c type II magnificent	2.25
24c magnificent	5.50
90c very fine	3.25
90c new o. g. fine	13.00
90c a beauty and only	13.00
90c perf missign S. E. Cor	13.00

If you don't see what you want write for it, using good business references at the same time. Prices will be reasonable.

JAS. R. GOODING,

Dealer in U. S. stamps only.

Fairmount Ave., St. Paul, Minn.

Wm. V. D. Wettern, Jr. Wholesale Dealer In POSTAGE STAMPS.

411 W. Saratoga St. Baltimore, Md.
New list sent free on application to dealers only. Rare stamps and collections bought for cash.

\$250 Worth of Stamps Free. . . .

Over this amount will be given away in premiums to approval sheet agents during this season. Someone will receive them, why not you? It will be very little trouble. 30c stamp free on all sales of one dollar net. Circulars describing all details sent free.

A U. S. 1868 15c black, grill 11x13, cat. \$8, free to person remitting largest amount from Nov. 2 to Feb. 2, 1897.

The premiums are given for sales from any of my commission sheets; U. S. at 25 and 3 per cent. com. Foreign at 40 and 50 per cent com. Reference or deposit required.

W. P. TODD, Morristown, N. J.

It Will Pay You To....

Advertise In _____

The Indiana Philatelist...

2,000 COPIES

Are issued every month.

Address for a sample copy,

W. LESLIE BRAND,

Muncie, Indiana.

Something New....

Wolsieffer's Approval Cards.

20 cts. per doz., \$1.50 per 100.

Just the thing to mail a few stamps that you wish to preserve in mint state or don't care to hinge to a sheet.

Everybody is using them. Also Wolsieffer's

LEFT PAGE STOCK BOOKS

\$1.00, \$2.00 and \$3.00 sizes.

If you are an auction buyer, be sure and send your address for our new list new being compiled.

Sales exhibited in New York and Boston.

P. M. Wolsieffer,

201 Clark St.

Chicago, Ill.

Scott Stamp and Coin Co., Ltd.,

18 East 23d. St., New York.

57th Edition, Standard Postage Stamp Catalogue, will be ready early in December. Besides retaining all the features of the last edition, it will contain full descriptions of all reprints and many other interesting items of information of great value to every stamp collector. Price 58 cts., post free.

International Postage Stamp Album, '97 Ed.

Will be ready for delivery about November 15th. Without spaces for varieties of watermark, etc.

Bound in Boards, Half Cloth, \$1 Post Free

Bound in Cloth, Gilt, fine paper, \$1 Post Free

Bound in Cloth, Gilt, fine paper with blank leaves and stubs for future issues \$3.50 post free

This Album is up-to-date and is the latest on the market.

International Postage Stamp Catalogue.

A complete catalogue of all postage stamps, without minor distinctions of watermark, perforation, etc. Almost all stamps are priced both used and unused. Bound in paper, 10c, post free. Will be ready for delivery about December 1st.

BARGAINS.

*15c U. S. '73 Continental Print 57th cat. only

*1c 1894, ultram., cat. 15c. only

\$2.00 1894, no wmk.

Approval books, Big discounts.

H. Wollenberger,

108 LaSalle St. Chicago.

FREE. FREE.

Price List No. 6.

T. W. MILLER,

904 Olive St.

St. Louis, Mo.

For a Short While...

To reduce stock will send 200 U. S. and Foreign, including 6 unused stamps for 10c and 2c postage.

W. E. PELLETT,

125 S. Pine St.

Indianapolis.

Agents Wanted....



To sell good United States and Revenue stamps good commissions, on approvals, and in books. State which you wish. Give preference.



W. Leslie Brand,

Muncie, Indiana

The Indiana Philatelist.

Published Monthly in the Interest of Stamp Collecting.

MUNCIE, INDIANA, DECEMBER, 1896.

NO. 1

"BOY TRADE,"

people change their minds; do."

years ago, one of the most in the advertisements of stamp dealers was "no Boy Trade!" Now, a change has come the spirit of their dreams, some dealers who turned the "Boy Trade" down a few years ago are jumping over each other in their desire to secure "Boy Trade" or any other trade. One dealer has gone through the trouble and expense of circulating one hundred thousand circulars explaining the benefits of stamp collecting; on each circular were several foreign stamps. These stamps were given to people who were interested in stamp collecting, to arouse an interest in our stamp stock company has been incorporated under the laws of the State of New York to publish a monthly paper devoted to stamp collecting for beginners. It will be published at 15 cents a year, and every subscriber will receive a premium of 100 varieties of foreign stamps worth, at retail, much more than the subscription price. It is an attempt to compete with the dealers, that the number of people buying stamps at the retail price is much less than it was two years ago. A large number of collectors who have as much money as ever, haven't bought stamps for several years, for their pocket books are hard, they have to pay for less pay than former-

ly, or out of employment part of the time, and it has taken all the money they could get, to pay their actual living expenses. For the same reason, hundreds, yes, thousands of collectors have given up entirely, and sold their collections; again, for the same reason, the usual number of beginners have not materialized; the result is, dealers have been buying everything that was offered them, in many cases borrowing money to do it with; their trade has kept falling off from year to year, until they are at their wits end to secure "Boy Trade" or, as I said before any other trade. How those dealers who wouldn't bother with "Boy Trade" a few years ago, with those same boys, who were beginners then, were advanced collectors and permanent customers now. It takes but a little thing to please a child; likewise a little thing will discourage them. Let a child once get the love of stamps thoroughly instilled in his heart, and it is there for keeps. When I see young children smoking cigarettes and older ones puffing a cigar, chewing tobacco, drinking beer, or playing pool or billiards, I cannot help thinking how I wish they would invest their money in stamps, instead.

"Boy Trade" is what we want, and "Eoy Trade" is what we must have, or stamp collecting is doomed! Am I painting it black? I cannot help it if I am; it is true, just the same. Something must be done, and the sooner the better.

I have in mind the scheme of one collector who is using his best efforts to

interest people in stamp collecting. He has had several thousand small circulars printed as follows:

WHY DON'T YOU

Collect Stamps?

THIS
STAMP
IS
FROM



TAKE
IT
AND
BEGIN
NOW

STAMP COLLECTING

Teaches arithmetic, geography and history, gives much information about foreign nations, cultivates a taste for the fine arts, financially, is a good investment and is a sure cure for the blues. Half an hour with stamps before retiring, insures a good night's rest.

Hunt up all your old letters, deeds, mortgages, etc., and remove the stamps. You can buy large variety packets for a little money, and exchange your duplicates with other collectors.

In the proper place he hinges a foreign stamp, and writes in the name of the country it is from. He gives them away and encloses one in every letter he writes to non-collectors. I call it a very good plan. It cannot do any harm and may do some good. I wish the American Philatelic Association, Sons of Philatelia and the other associations would get up something similar to the above, only perhaps a little more elaborate and give more particulars about stamp collecting. They could get them up in lots of 10,000 and upwards, with an advertisement of their society on the back for a very small amount. Let them send each member 100 or more, with the request that he hinge a foreign stamp in the place made for it, write

the name of the country the stamp is from, in its proper place, and enclose in each letter to non-collectors one to each of his friends who would like to see interested in stamp collecting. Every collector has a lot of duplicates that he cares nothing about. A 3c Canada, 10pf Germany or 15c United States is just as likely to awaken an interest in a more valuable one. Every collector should feel an interest in this and if each one would put his shoulder to the wheel, and try and interest a few people making a collection of stamps, there would be plenty of "Boy Trade" for the American Collector.

A BEGINNER'S ERROR.

It is customary to say that "a stamp is cheap" and the person giving it does not follow his own teachings.

"Experience is a dear teacher." The beginner of a stamp collection will spend quite a sum buying cheaper packets, hoping to obtain a few new varieties for his collection, but finding only a lot of duplicates. Every other collector has in his collection smaller quantities, and being unable to trade them to advantage, feels that he has been cheated and that there is no interest in stamp collecting. This is a common error and one that should be rectified. If beginning a collection should try and secure a few copies of different stamp papers, subscribe to one or two and by reading them closely become informed as to the methods of others, also read carefully the advertisements and by so doing will soon become able to tell a dealer, whom you can trust to trade right and not sell you "trash" and you are getting a "big haul" and rely on your ignorance of stamps to help him in taking your good money.

Find a reliable dealer and

of 500 or 1,000 varieties, which
 is a good start for a collection
 you buy from approval sheets,
 obtaining only such stamps as
 you not already have or better
 than one or two good philatelic
 and get your name upon the
 of the department, from which you
 buy stamps at better prices, gener-
 ally most dealers would make
 the stamps upon the cir-
 cles being the property of other
 persons who wish to sell their
 stamps so as to be able to buy other
 stamps which they may need to fill
 vacant space in their album
 and many collectors advertise that
 they wish to exchange stamps with
 collectors in foreign countries or
 cities, and sometimes this way
 is satisfactory, but often, you think
 that the collector has cheated you or
 that you best of the deal and you are
 misled, you try some one else, per-
 haps the result is even worse, and then
 you begin to think that all other stamp
 collectors are rogues, want to cheat you
 and hence you are afraid to trust
 any and with this feeling rankling
 at your breast, you lose interest and
 do not do such, I would say, be careful
 whenever you have a dealing with any
 collector who tries to cheat you, have
 nothing more to do with him, but
 be honest yourself, and you will
 find all the ranks of honest and true
 collectors — BEN AHAMO, in The Home

in the most modest and humble man-
 ner.

The story of her plight became known
 through a circular which advertised \$2
 of Columbian stamps, unused and in per-
 fect condition for \$1.85. The circular
 was traced to the man that penned it—
 Albrecht Loewit, notary public, with an
 office at 218 East Seventy-six street.
 Mr. Loewit was not averse to discussing
 the matter. In fact he was more than
 willing to disclose the facts, but drew
 the line on one thing—he refused point
 blank to reveal the name of the woman
 in the case.

"You see," he said by the way of ar-
 gument, "I published the circular on
 behalf of a lady who cuts quite a figure
 in society. No, this is not a 'fake.' As
 administrator to the legacy of a philat-
 elist who was in his lifetime very pro-
 minent in Harlem, I sell these stamps
 for less than their face value because
 the whole estate consists of these stamps
 and the lady is really in the want of
 living money.

"This man had been very rich and
 was supposed to be a very shrewd man.
 He met the Waterloo of his career when
 he converted all his savings—some
 \$125,000—in the purchase of Columbian
 stamps when they were first issued,
 with a view of selling them afterward
 at a premium. He had great expecta-
 tions, but they failed to materialize.

"The panic came on and money grew
 scarce. People were not buying stamps
 just then. He died shortly afterward,
 a much disappointed man, leaving his
 whole estate appraised at \$100,000, to
 his wife. The estate consists of stamps
 from a penny upward."

PHILATELIST ESTATE.

Invested in Stamps of the Co-
 lumbian issue.

NEW YORK, Nov. 9.—The widow of a
 man who put all his substance in
 stamps in want, although the collec-
 tion of stamps in her possession is
 worth \$100,000. Though rich enough
 to live in luxury, she is at the same
 time poor to support herself even

If you are not a subscriber to THE
 INDIANA PHILATELIST, this sample copy
 is sent to you as an invitation to become
 one. The price is but 25 cents per year
 and we shall use our best endeavor to
 make it fully worth the price.

The Indiana Philatelist.

Published monthly in the interest of
Stamp Collecting.

W. L. BRAND, Editor and Publisher.
Muncie, Indiana.

SUBSCRIPTION.

United States and Canada.....1 year, 25 cents
To Foreign Countries1 year, 40 cents.

ADVERTISEMENTS.

SPACE.	1 MO.	3 MOS.	6 MOS.	1 YR.
One inch..	\$0 50	\$1 25	\$2 25	\$4 00
Two inches	90	2 25	4 00	7 50
Half col...	1 50	4 00	7 00	12 50
One col....	2 75	7 00	12 50	22 50
One page..	5 00	12 50	25 50	40 00

All advertisements strictly cash in advance.

Copy changed as often as desired.

Copy must be in by the 20 of the of the month.

I wish to exchange 2 copies with any other paper published.

EDITORIAL.

WITH this number we make our initial bow to philatelic readers and philatelic newspaperdom. We make no claim of publishing the finest newspaper in existence on our first issue, but we hope, like the historic baby, after we have first learned to creep, to begin to walk, or, in other words, we hope to make a steady improvement in our paper. Our aim is to make it as near newspaper perfection as possible.

MR. WINTON HAWK, of this city, was the first subscriber to THE INDIANA PHILATELIST. He is a young man, 20 years of age, a stamp collector and a dealer in groceries.

WE would be glad to add a few more exchanges to our list.

WE take pleasure of referring to our list of advertisers, every one of which the editor will guarantee as perfectly honest in every respect.

OUR readers will observe that the subscription price for this magazine is 25 cents per year. We are not one of many 10 and 15 cent stamp papers that are springing up over the country to die on the second or third number, neither are we an advertising pamphlet of some dealer, purporting to be a stamp magazine, which in reality, have little to offer them except that firm's advertisements. This paper is founded on business principles and is in the field to win.

AS this paper is published in the heart of the "gas belt" it was the intention of the publisher to reproduce some of the scenes found here, but unfortunately delayed with the gravings, so our friends will bear with us on the strength of good intentions. As Muncie is not so well known in the stampic world as some other cities, the editor thought it might be of some interest to the readers of this paper. Muncie, until about eleven years ago, was a thriving little commercial town of about 5,000 inhabitants. At this time natural gas, one of nature's greatest gifts, was discovered in large quantities in and about town. The result was that factories using large quantities of fuel were anxious to be here, and today, instead of a country town of 5,000, we have 30,000 inhabitants, electric street car service, big department stores, district messenger service, in fact nearly all the conveniences of a great metropolis.

YOU A STAMP COLLECTOR.

If you should start a collection. There is no passing one's leisure hours which are with it in interest and great value. It matters not one's business or one's age, one who engages in the collection of stamps will find in it the measure of relaxation the more serious business of which one's nature craves, something which makes a demand upon the attention by its means the business who desire at the close of his labor to throw off all his cares that he may attain needed rest and himself able to do all things and forget the day's toil and all its disturbances, great and small. Many a busy man who has had his interest aroused through seeing his son playing with stamps has taken the collection from them and enlarged and beautified it far beyond any idea which his child had in making it. There is no man in the land where there is a more active, earnest business life than in New York; and there is also none wherein there is so large a proportion of these men engaged in stamp collecting. Some suppose that the business in stamps is done only by the young, but any one who has visited the offices of New York will soon satisfy himself that the greatest number of their customers are grown people. It was some time ago when many of our customers would pretend they were buying for their children, but so many men of first rank in business and society are now known to be stamp collectors,

that such pretense has passed away.

The best thing about stamp collecting is that it is within the reach of all.

A very little money will procure a good representative collection, showing different stamps from all parts of the world, and if one desires to spend considerable upon it, one can do so without difficulty, and be sure at the same time that one will lose nothing by it. The strange thing about a collection of stamps is that if it is made with any reasonable care it never declines in value. Good stamps are always increasing in value, and if one takes the pains to buy many of those not in use, one soon finds one's collection worth much more than its cost.

A great many parents, ladies particularly, are coming to appreciate one thing in stamp collecting which is of inestimable value. This is the perfect sympathy which is established by means of it between parents and children. A parent cannot make a greater mistake, when his child shows an interest in so instructive and elevating a pursuit as stamp collecting, than in scoffing or making fun of it, causing the child to do his collecting secretly or in fear of parental displeasure, when he should have an encouragement and help in it which would make it a thing of permanent value to him all through life. The following, from Kate Field's Washington shows the idea of stamp collecting held by one who certainly occupied a foremost place among wise women during her life:

"Stamp collectors were for a while looked upon as harmless

idiots. But times have changed. Why collect articles for the mere sake of collecting? Why not collect something that will insure to your future advantage, something that in after years, if you so desire you can dispose of and get good returns for the money invested? Why not start your son and daughter with a nice album a subscription to one or two collector's papers, and a packet of stamps? Is it not better to have them spend their evening over their stamps than over a dozen other amusements you know of, utterly empty and frivolous? Besides stamp collecting teaches them history and geography. Familiarity with our own stamp arouses their interest in our country, and thus indirectly, this stirs their patriotism. Have no fear that stamp collecting will weaken the minds of your children. Far from it."

This number of Stamps will go to thousands who know little of the delights of stamp collecting.

We say to all such, make a trial of this pastime for yourself or for some one whom you believe would be interested or helped by it, and you will understand far better than words can reveal it the exceeding great interest and value from innumerable points of view which attaches to a thoughtful gathering together of the stamps of all nations.—Stamps.

MY ODDITY COLLECTION.

Every collector has a page in his album for his oddities such as he may have picked up here and there. Many of us have a separate book of some sort in which to arrange them. I am, I must admit, "an oddity fiend" and I

have a special book or album, which I mount any oddities, which I may run across, and I assure you that my oddity collection gives me just as much pleasure as a general collection of four thousand varieties. Some of my readers, may not comprehend the meaning of "Oddities," to them let me say that by oddities I mean stamps with inverted surcharges or water mark, misprints, cancellations, strikes, split stamps (used as provisionals) double perforations, shades, etc., etc.

I suppose a great many of our readers will imagine that my "oddity book," as I name it, must be an awful sight to behold but I assure you such is not the case. Of course you must have some taste in mounting and arranging stamps and a little patience is so required, but all of us have a goodly supply of the latter. Now if ye good natured Editor will not "kick" I will mention a few of the oddities I possess trusting that it will prove interesting reading to my readers.

Perhaps the greatest oddity in my book is an unsevered pair of ten centavo, San Salvador issue; it is a used vertically and the strangest thing about them is, that there is no perforation existing between the pair although they are perforated on all sides, there are no means separating the pair except by cutting the strip in two. No doubt it takes a great deal of interest from them on account of it being one of the "Seebeck" issues, nevertheless they prove an interesting factor in my collection. I suppose a great many of you have some stamps of the British Colonies with inverted watermarks. I have quite a few, chief among

being an unused block of six pence Bermuda 1865 is—I received this block from a correspondent of mine who informed me that a friend had procured them for him while in Bermuda. Inverted surcharges are sometimes met with, I have several of the latter, including one of New Caledonia. I also have many shades, etc., but fearing that you may weary of a list of them and perhaps space is so I will refrain from mentioning any more of them just at some future time I may give you a history of "My Odd Collection."—New York Philatelist.

PHILATELICAL COLLECTING AS A MORAL TRAINER FOR CHILDREN.

Among the many uses of stamp collecting, its most important is the great part it does in training and developing the minds of children. It serves to refine the child, and as carefully training his associates as in selecting the right specimens for his collection. An interesting collection of stamps makes a home more pleasant and a child will spend most of his evenings at home instead of in riotous company. It makes him a very careful observer of himself as well as others. This leads to perfect manhood. A boy who has an interest in himself will never be a Philatelist nor can a boy with correct morals be recognized among a bunch of scientific students. He has found out and cast upon this unsympathizing arena to battle something more fierce than a wild lion; that of a stained character. Parents buy your child an album and give him a start for a collection in after years you will have a child with a spotless character. Then you will have a daily reminder of what "stamp collecting" has done.—Maryland Philatelist.

FREE!

Ten varieties of U. S. Revenue stamps to every person sending for our approval sheets.

We have three grades as follows:

Sheets at 50 per cent. commission:

This grade consists of good, saleable stamps from all over the world. A first rate grade for agents,

Sheets at 33½ per cent. discount.

British Colonials and the better class of foreign stamps sent out at this discount. A fine grade for the average collector.

Sheets at 25 per cent. discount.

U. S. Stamps of all kinds. Our approval selections are not the average run of approval sheet varieties, but are made up from old collections we have recently purchased. Our 33½ per cent. and 25 per cent. discount sheets are sent only upon receipt of good references.

CHRISTMAS will soon be here. Why not make some young friend happy, by presenting him with one of our CHEAP VARIETY PACKETS. 100 good varieties from foreign countries for only 10c. 200 fine varieties of foreign stamps only 50c. U. S. Revenues—25 good varieties of these popular stamps for 25c. Die cut stamp bluges, 8 cents per 1,000; 3,000 for 20 cents.

CHEMUNG STAMP COMPANY,

614 Park Place,

Elmira, N. Y.

The J. W. SCOTT CO. Lt'd.

40 JOHN ST., NEW YORK.

Oldest dealers in the U. S. Complete illustrated catalogue for 1897,

Price 25 Cents, Post Paid.

A Few Bargains . . .

10c 1847 black	\$4 00
24c 1869 green & purple	6 00
\$1.00 Columbian canceled with small hole	2 00
24c Treasury	5 00

Address

W. LESLIE BRAND,

Muncie, Ind.

All Approval Books

Of All Stamps.



For the advanced collector, we offer a splendid line of German States, Br. Colonies and scarce Europeans at 33 1/3 per cent. discount off Scott's 56th prices.

A splendid line of choice U. S. Postage at 20 per cent off the 57th cat. prices. Revenues at 25 per cent off.

FOR INTERMEDIATE COLLECTORS.

We offer a choice lot of good stamps such as generally sold at 3 3/4 discount, 50 per cent. off. These 50 per cent. sheets are vastly superior to the average 50 per cent. sheets and they contain no reprints, Seebeck's or similar rubbish. They contain a lot of good Colonials and old European. These sheets are suitable for collectors whose collections number less than 3,000 varieties.



Write To-Day

Be sure and give us first-class references of business men of your town, and we will not send sheets without references.



Kan. Stamp Co.

Kansas City,

Kansas.

Mem. A. P. A., S. of P., P. S. of A., etc.

When writing mention the Indiana Philatelist.

...STAMPS...

"As Good As Gold."



\$1.00	Columbian, cancelled, with small hole.....	\$2.00
1847	5c Brown.....	75
1851	1c Blue.....	50
1856	10c Green.....	45
1856	12c Black.....	50
1869	1c Brown.....	50
1869	6c Blue.....	60
1869	10c Yellow.....	80
1869	12c Green.....	50
1869	15c Brown and Blue.....	1.00
War Dept.	90c.....	1.00
War Dept.	24c.....	60

REVENUES.

1c	Playing Cards.....	\$2.50
2c	Playing Cards.....	30
3c	Telegraph (impf) pair.....	2.50
6c	Inland Ex.....	50
5c	Playing Cards.....	75
15c	Foreign Exchange.....	80
20c	Foreign Exchange.....	1.00
25c	Bond.....	1.00
25c	Warehouse Receipt.....	75
50c	Lease.....	50
50c	Foreign Ex.....	40
\$1.00	Conveyance.....	50
2c	certf blue (imperforated).....	40
2c	Express blue (imperforated).....	30
5c	Inland Ex. red (impf).....	1.00
50c	Life Ins. (imperforated).....	2.50
1000	Stamp Hinges.....	1.00
3000	Stamp Hinges.....	2.50

Send me your want lists; maybe I can fill them for you. Address:

L. D SNOW,

Kankakee,

Illinois

Albrecht & Co., 90 Nassau St., New York

TAMPS ON APPROVAL

For the season of 1896-97 we have prepared the following stamps and books (each containing 60 stamps), and which we can return by mail.

CLASS A--FOR BEGINNERS.

	Discount.
United States.....25	per cent
" " " ".....25	" "
Foreign Stamps...50	" "
" " " ".....50	" "
South America....50	" "
Mexico.....50	" "
British Colonials.33 $\frac{1}{3}$	" "
" " " ".....25	" "
" " " ".....25	" "
Rare European...25	" "

CLASS B--FOR COLLECTORS

possessing about 3,000 varieties.

No.		Discount.
100	United States.....10	per cent
101	" " " ".....10	" "
102	Foreign Stamps. 50	" "
103	Cuba.....50	" "
104	Cuba.....50	" "
105	British Colonials..25	" "
106	" " " ".....25	" "
107	German States...33 $\frac{1}{3}$	" "
108	Rare European...25	" "
109	Rare Foreign.....10	" "

CLASS C--ADVANCED COLLECTORS

possessing about 5,000 varieties

No.		Discount.
160	United States.....10	per cent
161	Rare U. S.....10	" "
162	Rare Foreign.....10	" "
163	Rare British Cols. 10	" "
164	" " " ".....10	" "
165	Very Rare F'rgn..10	" "

additions to this list weekly, and as fast as we can make up new assortments.]

Special Offer! To the three collectors who buy the most from our approval during the season of 1896-97 (without regard to the date of receiving to receive our approval lots) we offer the following **Special Discount Premiums** to the largest buyer from in

Class A: A complete unused set Interior Department.

Class B: \$1.00 Columbian Stamp, unused.

Class C: 30c Justice, fine used copy.

The above premiums are on view in our office.

permitted to do so, we will publish the names of the parties in the above premiums have been allotted. The contest to close on May 31st, 1897.

R. F. ALBRECHT & CO.,

90 Nassau St. New York.

For further mention The Indiana Philatelist

U. S. Revenues at Prices You can Afford to

	EACH.	PER. 10.		EACH.
1c Express perf	\$.05	\$.40	50c Conveyance	\$.01
1c Prop	.03	.25	50c Entry of Goods	20
2c Bank Ck orange perf	.01	.05	50c For. Ex.	50
2c Bank Ck blue	.01	.01	50c Lease	05
2c Bank Ck unperforated	.02	.15	50c Life Insurance	05
2c Certificate blue per	.50	4.50	50c Mortgage	02
2c Express orange	.08	.75	50c Original Process	01
2c Prop. blue	.03	.25	50c Passage Ticket	20
2c U. S. Int. Rev.	.01	.02	50c Probate of Will	1 75
3c Prop.	.04	.35	50c Surety bond	05
4c	.05	.40	\$1 00 Conveyance	10
5c Certificate	.01	.03	\$1 00 " unperf	25
5c " unperforated	.15	1.50	\$1 00 For. Ex	02
5c Express perf	.03	.25	\$1 00 Int. "	01
5c For. Ex.	.02	.15	\$1 00 Lease	05
5c Int. Ex.	.01	.05		
10c Certificate } perf			PROP. STAMPS 1871-75.	
10c Contract	.01	.05	1c black & green	05
10c Int. Ex.			2c " "	03
15c Int. Ex. perf	.02	.15	4c " "	08
25c	.01	.05		
25c Bond	.10	.75	1878 ISSUE	
25c Certificate perf	.01	.05	1c green	01
25c Insurance	.01	.05	2c brown	01
25c Power of Atty. perf	.01	.06	3c orange	04
25c Warehouse Rps. perf	.60	5.50	4c red	05
			4c red brown	03
			6c purple	20
			6c violet	50

All others in stock from 1c to \$200.00 and just as cheap. Send want lists.

B. S. ROSS,

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Chicago,

Cook & Dunbar's Revenue Price List,

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Have you seen the prices quoted for Revenues in the advance sheets of the 57th? We warned you in time; some are three times higher than old prices.

We will supply at old prices until our new list appears. We have one of the finest stocks of perforate Revenues in New England to select from.

We still want to buy revenues.

Cook & Dunbar,

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