

Crawford 2509
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NUMBER ONE

Linn's Way



See Linn

PUBLISHED FOR THE MUTUAL
BENEFIT OF YOURSELF AND

GEORGE W LINN COMPANY

COLUMBUS, OHIO

SEPTEMBER 1911

Linn's Way

SEE LINN

Number 1

COLUMBUS, OHIO

September 1911

Our Introduction

UNLIKE other publications of this nature which are sent out broadcast in order to promote the business of the stamp dealer who is responsible for their publication, this little effort of ours is not a house organ. You no doubt surmised this at first glance for it is easily seen that LINN'S WAY is a different way from the usual house organ method. It's a high class affair for high class people—A PLAYER PIANO—not an organ.

As there's a reason for all things we may as well satisfy your curiosity by telling you that our purpose in publishing this magazinelet is to help us sell stamps. We are continually picking up good things that interest the serious collector and we are usually able to offer them at prices lower than you had expected to pay.

We don't do this because we believe in selling cheap—for we don't—but because as a rule the profit in the stamp business for the better class stamps is large and we are well repaid with a smaller profit than most dealers want. We have sold so many good things to local collectors at bargain prices that it is a common occurrence to hear them say—
"If you want a bargain—SEE LINN."

We want to greatly increase our field of operations and believe the publication of LINN'S WAY will help us to do this. It is to be issued at no regular intervals but as often as we are able to make a fortunate purchase and offer a fresh lot of

good stamps at bargain prices. We shall send it gratis to those whom we believe are interested in our offers.

Our main object is to convince you that we do offer some mighty big snaps and when we make you understand this, your patronage will be ours. In many instances we have but the one stamp of a kind to offer, good things that you would be glad to have and we can offer them in most cases at from 10 to 25% below what you had expected to pay. As proof of this read the offers in this issue. After we impress the above facts in your mind and you realize that we are telling you the truth, we expect to get your *carte blanche* order to send at any time on approval a selection of bargains. Of course you may limit us as to what countries, class, or what priced stamps to send and you may also cancel this order at any time, but to those who give us an order like this they are sure to get some big bargains.

If there is nothing mentioned in this issue that is of interest to you, just remember that the space at our disposal is small and that we can not offer all we have in so limited space, send us a list of United States stamps that you want and let us proceed to get them for you and at lower prices than you would pay at auction or from the other dealer.

To those who are interested in our proposition we suggest that you send us a card requesting us to send LINN'S WAY regularly and lest you forget—when you want a bargain—SEE LINN.



Blocks Pairs Strips U. S.

Only One Each of These Lots

"The early bird gets the worm"

C We try to be very exact in describing all stamps we offer and bear in mind a sale is not a sale unless you are satisfied with the stamp and we will refund your money for any unsatisfactory stamps if returned within 24 hours. Any of the items we offer will be sent on approval to intending purchasers.

Block of 10, 2x5, 90c 1890, two stamps at left have straight edge, not perfectly centered, very rare in this shape...\$6.00

Horz. strip of 5, 24c 1862, poorly centered, otherwise fine and rare.....\$2.75

5c 1851, Horz. pair, repaired but looks superb, good margin, lightly cancelled, a snap\$5.75

Strip of 3, 1c 1867 grill 9x13, lightly pen cancelled, off center, bargain.....\$1.25

Horz. pair, 12c 1867, grill 9x13, perfectly centered, the very best of condition, pale red cancellation worth over catalog. price\$1.50

1c Justice unused block of 4, perfs. clipped at left, cat. \$6.00, only.....\$1.75

Rare Singles

5c 1857, No. 46, type I, fine copy but has small thin spot, cat. \$6.00, cheap at \$2.50

5c 1857, type II, No. 48a, two nice copies, cat \$4.00 at only \$1.75 each. Also a copy of No. 47 at same price.

-:- LINN'S WAY -:-

SEE LINN

Published for the mutual benefit of yourself and Linn.
 Subscription—Sent free to our customers. 25c per year to others.

Published occasionally by
GEORGE W. LINN COMPANY
COLUMBUS, OHIO

- 5c Mustard 1861, unused o. g., two perms. missing at lower left side, perfectly centered, has been creased, but is not broken catalogued \$50.00 and a bargain for\$12.50
- \$2.00, 1894, dark blue, thin at lower right corner, otherwise very fine, cat. \$3.50 for \$1.50
- Same, scarce Sapphire blue, lightly cancelled, not centered, only.....\$1.50
- \$5.00, 1894, perfectly centered, lightly cancelled, very fine copy, slightly thinned, cheap\$2.25
- \$2.00 State Dept., usual dauber cancellation. Looks very good and is a snap at..\$5.00
- 30c State Dept., nice copy, cat\$5.00 for.\$1.60
- 30c Navy, fine, used copy, cat,\$3.00, for\$1.00
- 12c Agriculture, unused, no gum, cat \$8.00 and a bargain for\$2.00
- 15c Justice, nice copy, little off center, cat. \$5.00 and cheap for\$1.50
- Petersburg local, used copy on small piece of envelope, small nick out at upper left corner, stamp from left end of sheet, Kleemanus type 5, a good buy at our price, only\$6.00

Newspapers Below Auction Prices

Fine unused copy of the large 5c blue, No. 1004, cat. \$2.50, for only.....\$1.00

Number.		Cat.	Net.
1005	2c unused, no gum....	\$.50	\$.18
1006	3c unused, no gum....	.75	.25
1007	4c unused, no gum....	.75	.25
1008	6c unused, no gum....	2.50	.80
1009	8c unused, no gum....	2.50	.80
1010	10c unused, no gum....	10.00	2.50
1013	24c used, scarce thus...	1.50	.60
1014	36c used, scarce thus...	1.50	.60
1031	4c unused, o. g.....	.40	.15
1033	8c unused, o. g.....	1.00	.35
1034	10c unused, o. g.....	.40	.15
1037	36c unused, o. g.....	3.00	.95
1039	60c unused, o. g.....	6.00	1.50

Three Revenue Bargains

1.00	1898, Doc., uncut, cat.....	15c	6c
1.00	brown 1898 Doc., uncut, cat..	15c	5c
1.00	orange 1898 Doc., uncut, cat..	25c	9c

Philatelic Literature

We buy, sell and exchange stamp literature and will be pleased to correspond with you on this subject at any time. What do you want.

Rare Block of U. S.

3c, 1857, block of 30, 6x5, from lower left corner of sheet, bottom margin attached, unused, no gum, stamps are all perforated double, horizontally. A very desirable block, price\$4.75

Same, Horz. strip of 6, showing double perf. at bottom, fine75c.

P R I V A T E P R O P R I E T A R I E S Cheap

Demas Barnes & Co., No. 3304 ,4c black, cat. 40c, fine copies each, only 10c pairs 20c

Bennett, No. 3308, cat. 35c each for 10c pairs.20c

Gates, No. 3190W, cat. 5c, only.....2c

Star, No. 3269S, cat. 5c, only.....2c

Star, No. 3269W, cat. 5c, only.....2c

Messinger, No. 3231W, cat. 25c, fair.....7c

Swift & Courtney, No. 3270S, cat. 5c.....2c

Johnson, No. 3427W, cat. 5c.....2c

Lanman & Kemp, No. 3566S, cat. 25c...9c

Clark, No. 3160W, fine, cat. 75c.....27c

Some real nice M. & M. on approval attractive prices.

We have other desirable United States stamps on hand and are continually picking up new items. You can rely on our descriptions of condition and you will usually find our prices as low as you can purchase at auction, and if the goods we send don't please you, we will refund your money if stamps are promptly returned. Selections gladly sent on approval.

Big Bargains in Foreign

Hawaii, No. 55, unused, no gum, cat....	.06	.02
Hawaii, No. 58, unused, no gum, cat....	.40	.14
Hawaii, No. 70, unused, no gum, cat....	.75	.22
Hawaii, No. 80, unused, o. g., cat.....	.04	.02
India, Patiala State, No. 71, fine mint copies, cat. 15c, each.....		.5c
Pairs, blocks, strips, same rate.		
Transvaal, 1896, 2 sh. 6d mint.....		.75c
New South Wales, 9d, No. 68, cat. 60c..		.20c.
Transvaal, 1904, 1 sh, multiple, cat. 15c, 8c each, pairs .....		.15c.
Rhodesia, 1896, 3d red brown and ultra- marine, cat. 25c.....		.10c
Rhodesia, 1898, 3d red, brown and blue, cat 12c .....		.5c.
Columbian Republic, Centenary issue 1910, gold basis, 1/2 and 1c mint, both.....		.2c
The Registration stamp of this issue, cata- log 35c, usually offered at 25c, for....		.20c
Mexico, 1899, 1 peso, nice copies.....		.7c
France, 1900, 5 fr., cat. 30, perforated ini- tials at 8c; fine copies not initialed..		.12c.
Cuba, 10c orange, Special Delivery, Scotts 2, cat. 20 c, only .....		.8c.
Orange River Colony, 6d rose, No. 2, used, cat. 12c, only.....		.5c
Bolivia, 1894, 1c to 100c complete set, used, cat. 33c, for.....		.8c.
Rumania, Nos. 176-7-9 and 186-8-9, 6 pretty stamps, unused, cat. 34c, for..		.10c.
Venezuela, 1b map, Tete-beche pairs, top to top or bottom to bottom, cat. 60c per pair, only 12c, both pairs.....		.20c

Argentine Republic

One of the most popular and interesting countries of Spanish America is Argentina. The popularity of this country has forced up the catalog price on many of the stamps, but the catalog prices will go still higher. If you are interested in Argentine, the time to buy is now. We have just secured a fine lot of all issues and have made up two books containing nearly 200 varieties of this country, including used and unused, many of the scarcer stamps are included and practically all the common ones. Can we send you these books on approval? Send us your want list of Argentine.

We Are Stamp Brokers

We buy or sell on your order. If there is a special stamp you want, and you have not the time to look for it, we will accept your order to buy for you and we guarantee satisfaction. You simply set a limit as to what you will pay for the stamp, in effect, make us a bid price as a guarantee of good faith and make a deposit of 20 per cent. and we will do the rest. We also sell for you and will be pleased to receive on 90 days approval, any good things you wish to dispose of. Simply send us the stamps, name your price for each separate stamp and we offer them to hundreds of interested collectors at slight advance over your price, thus making a small commission on the sale.



Linn's Way

Vol. I

DECEMBER 1911

No. 2



*Published for the Mutual Benefit
of Yourself and*

George W **LINN** *Company*
Columbus, Ohio

-:- LINN'S WAY :-:

SEE LINN

Subscription—One Year 10 cts.—Just enough to pay the postage.
Sent free one year if you request it when sending an
order amounting to one dollar or more.

Published for the mutual benefit of yourself and Linn.

GEORGE W. LINN COMPANY
COLUMBUS, OHIO

GENERAL NOTICES

Unless otherwise noted we have on hand at the time of publication a sufficient number of each stamp offered to fill any reasonable number of orders, so do not think that we are quoting low prices simply in order to get a line from you, and remember that when we can not fill an order your money will be returned. No credit slips issued.

TERMS—All prices in this list are net cash with order, except in the case of parties known to us who may remit on receipt of stamps if preferred.

GUARANTEE—All stamps offered are guaranteed genuine and in good condition unless otherwise stated. Money promptly refunded for anything unsatisfactory.

POSTAGE—Postage is extra on all orders under 50 cents. Registration 10c Additional.

APPROVAL—We are always ready to submit selections of stamps on approval and suggest that applicants advise us about what priced stamps and what countries they desire, if any special ones.

Linn's Way

SEE LINN

Number 2

COLUMBUS, OHIO

December 1911

Argentine

PROBABLY one of the most popular, and deservedly so, countries of Latin America is Argentine Republic. Few countries can show a cleaner postal history, and none are more interesting for the specialist. In Argentina, one finds a little of almost everything that adds spice and variety to the stamp collecting game. The early issues can be dated, there are some varieties of watermark, a lot of nice shades, a few imperforate varieties of the perforated issues, some errors, and a very small number of surcharges, which are usually unpopular in the stamps of any country, and not a great many varieties of perforation.

Taken as a whole, Argentina is a country which would please anyone who wishes to specialize and while it has always been one of the most popular of the South American countries, its stamps are for the most part moderate in price, and a very representative collection can be made at little cost.

ARGENTINE--100 VARIETIES

We have prepared a special lot of Argentine to send out on approval to collectors wishing the cheaper varieties. This lot contains 100 varieties marked at NET prices which average less than half catalogue price. If you want something nice ask for 100 different Argentine on approval. 3

Chats on Postage Stamps

The above is the title of the latest book by that untiring author, Mr. Fred J. Melville. "Chats on Postage Stamps," although it is a Melville Stamp Book, is not one of the series of small handbooks which have been appearing every once in a while for the past two years. It's a whole handful of them rolled into one beautiful volume. This Melville Book is a huge volume 5½ x 8 inches in size and contains 362 pages, including 53 full page illustrations on heavy plate paper. It is, as its name implies, a chat on postage stamps. Mr. Melville handles the subject in a thorough manner beginning with an account of the earliest known letter carriers or postmen and gives us much valuable information in interesting form. The growth and development of the Post is explained and traced up to the time of issuing of the first postage stamps.

Much information is given about the Pioneer Philatelists, men whose names you have probably heard mentioned, but of them and their methods of collecting stamps you know but little.

There are also chapters on "Forming a Collection," "The Scope of a Modern Co

REVENUE BARGAIN

We have a large stock of Revenue Stamps of the U. S. and offer them in packets catalogued at \$5.00 per packet. There are from 50 to 100 varieties in each packet, no two are alike and every packet is a big bargain. Every stamp is in good condition. Only \$

ection," "Stamp Collecting as an Investment," "Forgeries, Fakes and Fancies," and many other subjects of real interest to the real stamp collectors.

"Chats on Postage Stamps" records another success for and recognition of Philately as a pastime of more than ordinary proportions. The book is published by the well known publishing house of Frederick A. Stokes Co., New York, and to have a house of this magnitude, publish a book like this one is a monumental recognition of the widespread interest in stamp collecting.

Every stamp collector, no matter how well he knows his Scott or his Gibbons, will learn much and derive great pleasure from reading this book.

This is the Christmas season and you could not do better than to buy yourself a copy for a Christmas gift.

The price is only \$2.00. Postage 18c extra. Send your order direct to us and it will be filled immediately or perhaps you have a collector friend whom you wish to remember.

See back cover page.



COLUMBIAN REPUBLIC

Centenary Issue,
½c and 1c mint,
cat. 5c, both for

2c

Pairs and blocks
at same rate.



An Auction—Linn's Way

We shall hold our second auction sale on January 9, 1912, in the club rooms of the Columbus Collectors Club, 325½ South High street, fourth floor. This sale, while not a large one, is made up of a very desirable lot of stamps, most of which are United States, most all lots offered are single stamps and mostly of the desirable sort. Several nice U. S. and foreign covers and some oddities and unpriced and uncatalogued varieties are included.

You will save money by bidding at this sale and if you have not seen the catalogue a copy will be mailed you P. D. Q. if you drop us a postal.



Good Foreign—Low Prices

All Fine Copies. * Means Used.

Jamaica, 1d, carmine rose, No. 20	.10	3
Jamaica, 2d, slate, No. 21	.05	2
Jamaica, 8 var., all fine	.29	10
Leeward Is., ½, 1d, Nos. 1 and 2	.05	3
Leeward Is., 1d, lilac & rose, No. 21	.02	
Leeward Is., 2½d, lilac and blue, No. 3	.05	3
Leeward Is., 1sh, green and red, No. 7, pen cancel	.40	10
St. Lucia, ½, 1d, king, Nos. 50, 51	..	4
St. Lucia, 1d, lilac, No. 33	..	3
Br. Honduras, 1c and 2c, Nos. 62 and 72	.06	3
Br. Honduras, 5c, black on blue, No. 64	.10	4

Br. Honduras, 5c ultramarine, No. 73. . . . .	.06	2c
Bermuda, 1d, brown and carmine, No. 32 . . . . .	.04	1c
Barbados, 1/2, 1d, 2 1/2d, Nos. 71-2-3 . . . . .	.08	3c
Br. Guiana, 4 var. . . . .	.08	2c
Trinidad, 5 var. . . . .	.10	3c
E. Africa and Uganda Protectorate, No. 2. . . . .	.10	3c
Dominican Rep., 2c, green & violet, No. 122. . . . .	.04	1c
Dominican Rep., 2c, black & lilac, No. 155 . . . . .	.06	2c
Dominican Rep., 1c, carmine and black, No. 165. . . . .	.03	1c
Dominican Rep., 2c, brown and black, No. 166. . . . .	.03	1c
Dominican Rep., 1c, 2c, Nos. 173-174. . . . .	.03	2c
Curacao, 2c, violet, No. 14 * mint . . . . .	.03	1c
Curacao, 12 1/2c, blue, No. 36. . . . .	.08	2c
Dan. W. Indies, 5b, green, No. 31 . . . . .	.03	1c
Dan. W. Indies, 10b, red, No. 32. . . . .	.05	2c
Dan. W. Indies, 10b, red, No. 44. . . . .	.03	1c
Dan. W. Indies, 25b, blue, No. 47 . . . . .	.05	2c
Panama, 2 1/2c, No. 188 and 2 1/2c 197 . . . . .	.06	2c
Japan, 1 yen, carmine, No. 84. . . . .	.10	3c
Canal Zone, 2c, red and black, No. 33. . . . .	.05	2c
Canal Zone, 5c, blue and black, No. 34 . . . . .	.05	2c
Mexico, 1 peso, blue & black, 1899 . . . . .	.40	9c
Peru, 1 sol, brown, No. 115 * . . . . .	.30	9c
Phil. 50c, blue & black, No. 63. . . . .	.08	3c
Costa Rica, 15 var. . . . .	.45	12c
Argentine Republic, 25 varieties, fine lot . . . . .	..	25c
Tobago, 1/2, 1, 6d, Nos. 19, 20, 22, mint. . . . .	.46	.20
Indonesia, 5 var., fine lot. . . . .	.17	.07

Transvaal Collection

We offer a fine collection of Transvaal, all unused and mint, 172 stamps, most every one in perfect condition. The collection contains a very fine lot of singles, pairs and blocks, the face value running up to the 2sh 6d value. This collection contains 51 single specimens of issues from 1878 to 1901, 26 fine pairs, 15 blocks of 4 and a block of 9. The entire lot catalogues over \$45.00 and will please any collector. Our price is only \$14.85 postpaid and registered. You can't duplicate it elsewhere.



Orange River Colony Collection

A beautiful lot of 60 stamps, all mint and in fine condition. This lot contains a block of 4 and a single of Scott's No. 36 and other very desirable stamps of most all issues. The face value of the entire collection is over \$5.00 and the collection catalogues a little less than \$25.00. It's a real bargain at our price. Postpaid and registered for only \$8.90.

M & M PACKET

Owing to a large purchase we are able to offer a special packet of Mat and Medicine stamps at a bargain price. There are no two stamps alike in this packet and it catalogues at \$1.00. The price is only **25**

U. S. Bargains—Linn's Way

POSTAGE

851, 1c, blue	\$.15	\$.07
869, 2c, brown, horseman.....	.20	.08
869, 3c, blue, locomotive.....	.04	.01
883, 4c, green, Jackson.....	.04	.01½
888, 5c, indigo .....	.04	.01½
893, Columbians, 1 to 10c in- clusive. . . . .	.37	.12
902, 50c, orange, heavily can- celed. . . . .	.18	.06
902, \$1.00, black, heavily can- celed. . . . .	.40	.12
Lincoln, 2c, on blue, fine.....	..	.13
Lincoln, 2c, on blue, straight edge. . . . .	..	.11

REVENUES

Express, blue & orange, both	.14	.05
Proprietary, blue .....	.10	.03
Agreement, red .....	.04	.01
Foreign Exchange, blue.....	.40	.12
Warehouse Recpt., punched.	.60	.06
and 40c Inland Exchange, both. . . . .	.16	.06
Mortgage. . . . .	.04	.01½

WEST INDIES COLLECTION

WE just purchased a dandy lot of stamps from the Br. Colonies of the West Indies, including Jamaica, St. Lucia, Leeward Islands, Bermuda, etc., also a lot of Danish W. Indies, Curacao, Dominican Republic, etc. We offer a special packet of fine West Indies stamps—there are no Spanish Cuba or Porto Rico in the lot, every stamp in fine condition, and we offer a packet of 25 varieties for only **12c**



50c Passage Ticket .....	.20	.06
50c Surety Bond .....	.10	.03
\$1.00 Conveyance. . . . .	.15	.05
\$1.00 Inland and Forn. Ex., both	.10	.04
\$2.00 Conveyance. . . . .	.10	.04
\$2.50 Inland Exch. ....	.12	.05
25c blue and black, second issue	.03	.01
1898 Doc. 1c to \$5.00, Nos. 3027		
to 3099 inclusive.....	.76	.25
See offer of our Revenue Packet.		



M. & M. Bargains

- Demas Barnes & Co., No. 3304 ,4c black, cat. 40c, fine copies each, only 10c pairs 20c
- Bennett, No. 3308, cat. 35c each for 10c pairs. 20c
- Gates, No. 3190W, cat. 5c, only..... 2c
- Star, No. 3269S, cat. 5c, only..... 2c
- Star, No. 3269W, cat. 5c, only..... 2c
- Messinger, No. 3231W, cat. 25c, fair..... 7c
- Swift & Courtney, No. 3270S, cat. 5c..... 2c
- Johnson, No. 3427W, cat. 5c..... 2c
- Lanman & Kemp, No. 3566S, cat. 25c... 2c
- Clark, No. 3160W, fine, cat. 75c..... 2c

Some real nice M. & M. on approval attractive prices.



CUBA

SPECIAL DELIVERY

Scotts No. 35
Cat. 20c. No.
copies at **8**
only....

Rare Cuba Revenues

50 to 100 YEARS OLD

ON THE

Original Documents

By a fortunate purchase we have secured a small quantity of old Cuban Documents dated from 1806 to 1877. These papers are very desirable as souvenirs of the old Spanish rule in Cuba and are of particular interest to stamp collectors as every one of them is practically a

Cuban Revenue Stamp

As the revenue stamps are printed and embossed direct on the paper. There are a great many varieties and different values of stamps and the dates are all different, in the lot we have secured.

These old Cuban revenue stamps are very pretty and one of these documents bearing the stamp will make a handsome souvenir of the days in Cuba when Spain ruled the land.

We have but a small quantity of these and as long as they last we will send one to you postpaid for only

TEN CENTS EACH

3 different for 25c

George W. **LINN** Company
COLUMBUS, OHIO

Chats on Postage Stamps

*362 pages, finest book paper
50 full page pictures on heavy plate paper.*

Really the finest book on Stamp
Collecting, which has ever been
published.

by Fred J Melville

A complete and interesting history of the development of the Postal Service of the World from the Biblical Days to the present time. Chapters on subjects of vital interest to every collector. The most up-to-the-minute and complete "dictionary of philatelic terms" now available. A book that will interest and instruct the beginner, advanced collector and the specialist as well.

Price postpaid \$2.18

Buy yourself a copy for a Xmas gift.

FOR SALE BY
GEORGE W LINN COMPANY
COLUMBUS, OHIO



LINN'S WAY

FEB.
1912

PUBLISHED FOR THE MUTUAL BENEFIT
OF YOURSELF AND

GEORGE W. LINN COMPANY
COLUMBUS, OHIO



NUMBER THREE



GOOD STAMPS CHEAP

Hawaii, No. 55, unused, no gum, cat. . . . .	.06	.09
Hawaii, No. 58, unused, no gum, cat. . . . .	.40	.14
Hawaii, No. 70, unused, no gum, cat. . . . .	.75	.21
Hawaii, No. 80, unused, o. g., cat. . . . .	.04	.09
India, Patiala State, No. 71, fine min copies, cat. 15c, each. . . . .		.50
Mexico, 1899, 1 peso, nice copies. . . . .		.70
Bolivia, 1894, 1c to 100c complete set, used cat. 33c, for. . . . .		.80
Roumania, Nos. 176-7-9 and 186-8-9, pretty stamps, unused, cat. 34c, for.		1.00
Venezuela, 1b map, Tete-beche pairs, top to top or bottom to bottom, cat. 60c per pair, only 12c, both pairs. . . . .		.20

Three U. S. Bargains

80c, 1898, Doc., uncut, cat. . . . .	.15c	.60
\$3.00 brown 1898 Doc., uncut, cat. . . . .	.15c	.50
\$5.00 orange 1898 Doc., uncut, cat. . . . .	.25c	.90

POSTAGE EXTRA ON ORDERS UNDER 50c

GEORGE W. **L I N N** COMPANY.
COLUMBUS, OHIO



Linn's Way

SEE LINN

Number 2

COLUMBUS, OHIO

February 1912

The Sheep and the Goats of Philately

UNDER the above heading in number 39 of Mekeel's News and Trade Circular, which has just come to hand, C. H. Mekeel or apparently an A. P. S. member who is ashamed to sign his name, runs amuck. The current issue of the Circular is quite noticeable in this respect.

The writer, whoever he is, but we would hate to believe him an A. P. S. member, tells many truths in his ramblings, but it's hard to believe that anyone who is a loyal member of the A. P. S. could ever have the nerve to write as this party has in reference to the A. P. S. song which, from custom, is sung at all A. P. S. conventions. Not that the song or the words thereof are perfect in any way you look at it, but because it is a cherished thought, to anyone who has ever attended an A. P. S. convention, to think of the enthusiasm and philatelic brotherly feeling which rises up within one, when the members as a body, rise and sing the song which was written by one of the most honored and respected of A. P. S. members, our last president, Henry N. Mudge, of Chicago.

There are Sheep and Goats in Philately as in every other walk of life, likewise sheep in wolf's clothing. A. P. S. Seveni-

noh would be a hard one to place but should he feel that he is above such "inane drivel" as he refers to, he can easily separate one goat from the flock which is largely composed of sheep.

In the other matters from which he says "deliver us" we ask deliverance also, but would suggest a few more things from which deliver us.

From the dealer who advertises stamps catalogued at \$3.00 for 40c., when Scott's circular has reduced the catalogue price to 10c., deliver us.

From Fake Mexicans, deliver us. And last but not least, from people who can't join the A. P. S. and from those knockers and cranks who did slip in, deliver us.

Bill Kin

BULLieve me—who do you think I met the other day? Not to keep you in suspense I'll tell you at once. 'Twas Mr. William I. Kin. He is looking about the same as ever, says he is getting a few new stamps occasionally but that the crop of little Kins hasn't grown any larger. I've been looking for him for some time as it was my intention to ask him why he had so completely dropped out of the literary part of philately. I explained to him at great length the loss to the literature of philately in America, caused by his crawling in a hole and pulling the hole in after him, and asked him if he couldn't brace up a little and let the philatelic world hear a little of himself in other words, couldn't he write something? Bill only looked at the rail where he had one foot resting, took a tighter hold on his glass, smiled and said—BILLIKIN.

Hogan or Finerty

Mekeel's Weekly of Feb. 10th, contains a reprint from "Stamps," the house organ of the International Stamp Co. of De Graff, Ohio, formerly of Columbus.

We don't believe friend Hogan, whom we believe is a Columbus collector, or is he from De Graff? is very well acquainted with the early history of The Stamp Collector, which paper he chooses to believe, died because of its "narrowness, back biting, scandal mongering, etc." Our friend Hogan either don't know or has forgot that a prominent local collector, Mr. Paul Mason, was the editor of The Stamp Collector during its first year.

It never was the policy of the publication to be back-biting or to carry scandal and its expose of the two greatest frauds of the times, is anything but narrowness.

The Stamp Collector never maliciously printed anything to harm anyone, and the only really regrettable feature was a small item of four or five lines, directed at a prominent Chicago collector. This item was in the first issue of the magazine and was slipped over on the publisher by the editor who felt called upon to fight the battles of a certain migratory dealer. For this, the publisher wrote an apology to Mr. Fowler.

Yes, McMann got the corpse, skeleton or what you chose to call it, but a local collector who once edited a stamp publication and the before mentioned migratory dealer tried to buy it, but either wouldn't or couldn't pay the price. Stiffs come high.

Some people seem to be fated to be with the dead ones for rumor has it that another philatelic enterprise is about to be laid out.

There will be a sorry bunch of pall-bearers in this case, however, and real cause for tears for we hear that regardless of past records, some people have a little real money up on the game.

Friend Hogan says *The Stamp Collector* died some months before its final disposal, 'twas a lively corpse if this were true. We believe Hogan thinks Mason's retirement as editor was the end of all hopes, but such was not the case. Neither did Mr. Mason's retirement hasten the end of the publication.

We had hoped to let bygones be bygones but for Hogan's information we will say that Mr. Mason resigned because the publisher wouldn't let him turn the editorial columns into a house organ for a local stamp concern.

The real reason for the discontinuance of *The Stamp Collector* was lack of support in the matter of subscriptions, without a goodly number of which no magazine can hope to continue.

We say it now, regardless of consequences, that it's a real shame that a magazine conducted on the high plane on which *The Stamp Collector* was run, cannot get enough support from the collectors of the country to make it worth while to continue.

The Stamp Collector is not the only publication that gets up against this proposition. Not a monthly in America devoted entirely to stamp collecting has 2000 bona fide subscribers on its list.

The publisher of *The Stamp Collector* simply got tired of losing money on every issue of the publication; besides doing hours upon hours of hard work each month for the great unappreciative stamp collecting public.

LINN'S WAY

See Linn

-:- LINN'S WAY -:-

Subscription—One Year 10 cts.—Just enough to pay the postage.
Sent free one year if you request it when sending an
order amounting to one dollar or more.

NOTICE—Unless otherwise noted we have on hand a sufficient
number of each stamp offered to fill any reasonable number of or-
ders, so do not think we are quoting low prices simply in order to
get a line from you, and remember that when we can not fill an
order your money will be refunded. We do not issue credit slips.

TERMS—All prices in this list are net cash with your order.

GUARANTEE—All stamps offered are guaranteed to be in
good condition unless otherwise stated. Money promptly refund-
ed for anything unsatisfactory.

POSTAGE—Postage is extra on all orders under 50c. Reg-
istration 10c additional.

APPROVALS—We are always ready to submit stamps on ap-
proval and suggest that applicants advise us about what priced
stamps and what countries they desire, if any special ones.

Published for the mutual benefit of yourself and Linn.

GEORGE W. LINN COMPANY
COLUMBUS, OHIO

How Does This Listen

Hitterdal, Minn., Dec. 29, 1911.

Geo. W. Linn Co.,
Columbus, Ohio.

Dear Sir:

Just received No. 2 of "Linn's Way" so
am enclosing ten cents for a year's sub-
scription.

Although the Philadelphia Stamp News
is a high class magazine I was very sorry
to hear of the discontinuance of the "Stamp
Collector." It was as far ahead of the
other magazines as "Linn's Way" is ahead
of the various House Organs.

Very truly yours,

T. R. G.

Third Auction Sale—Linn's Way

LINN'S WAY of doing things is so satisfying, so different and so pleasing to stamp collectors who are becoming acquainted with him, that although the Second Auction Sale held Linn's Way, was but a small sale of 116 lots, listed in a small but neat catalogue, it was patronized by a goodly number of bidders and taken as a whole, prices were very satisfactory.

The Third Sale to be held Linn's Way will be unlike any sale held in America for some years. Among the features of the sale we want to mention the following:

A nice lot of Argentine Republic, including a few of the rarities, also some desirable unused pieces, and a nice lot of blocks of four and several wholesale lots. There are a few lots of early Barbados, each stamp offered singly, so you can get the one you want, without buying a half dozen you don't want.

Several oddities in the way of stamps used in countries other than their own. Some desirable wholesale lots for the small dealers.

Last but not least, we will offer a fine lot of Philatelic literature, including many very scarce and rare items, among which are several volumes of the first series of the American Journal of Philately, nearly all of the second series. The first two volumes of The American Stamp Mercury, 1862, and a large number of complete volumes and files of papers dated fifteen to thirty years ago.

In all, probably 200 or more lots of really desirable papers will be offered. We anticipate a great many foreign bids on these

lots and warn you to bid liberally on any item you really want.

Catalogues will be ready about March 1st.

Some Special Sets at Bargain Prices

	Cat.	Our Price
4 Barbados	\$0.10	\$0.04
4 Br. Honduras .....	.26	.10
5 Br. Guiana .....	.10	.03
10 India .....	.40	.14
10 Jamaica .....	.41	.16
6 Leeward Islands .....	.62	.25
5 Newfoundland .....	.22	.08
4 Orange River Colony.....	.20	.08
6 Br. South Africa.....	.20	.08
3 St. Lucia .....	.15	.06
10 Straits Settlements .....	.24	.10
9 Transvaal .....	.30	.12
6 Trinidad .....	.16	.07
9 Switzerland, mint .....	.24	.10
20 Argentine .....	.40	.15
8 Bolivia .....	.32	.08
14 Costa Rica .....	.35	.15
10 Col. Republic .....	.50	.12
9 Ecuador .....	.26	.10
6 Honduras .....	.14	.06
14 Peru .....	.40	.16
10 Salvador .....	.20	.08
10 Nicaragua .....	.30	.12
25 Venezuela	1.00	.30
30 Cuba	1.00	.30
30 Fr. Colonies	1.00	.35
6 Dominican Rep. ....	.24	.10
4 Hawaii unused	1.25	.40

Our New Approval System

WE HAVE been so busy the past month, getting our new approval system in shape that we almost forgot to prepare copy for this number of Linn's Way.

It will be some time yet, before we have all countries in shape to send an approval by our new method, but when we once get our system completed, we will have absolutely the finest, neatest and most satisfactory system of submitting stamps on approval, that we could wish for. Our new system is the invention of Mr. Linn and was only perfected after several years of study and thought on the subject. It's not patented and other dealers are welcome to copy after us, and this we believe many will do, either in the same or a more elaborate form than we are using.

We know you will be curious to know about this new system and we will be glad to acquaint you with it. Just send for a selection of stamps on approval, give reference if we don't know you, and satisfy your curiosity.

Special Bargain Sheets

We had so much to say this month that we have had to crowd out our usual bargain offers, but in order to separate you from your money we are sending out special bargain sheets with this number and a careful squint at our offers will put you next to a few real good things.

EVERY OFFER HERE IS A BARGAIN

REVENUE BARGAIN

We have a large stock of Revenue Stamps of the U. S. and offer them in packets catalogued at \$5.00 per packet. There are from 50 to 100 varieties in each packet, no two lots are alike and every packet is a big bargain. Every stamp is in good condition. Only **\$1**

ARGENTINE--100 VARIETIES

We have prepared a special lot of Argentine to send out on approval to collectors wishing the cheaper varieties. This lot contains 100 varieties marked at NET prices which average less than half catalogue price. If you want something nice ask for 100 different Argentine on approval. ☺

WEST INDIES COLLECTION

WE just purchased a dandy lot of stamps from the Br. Colonies of the West Indies, including Jamaica, St. Lucia, Leeward Islands, Grenada, Barbados, Bermuda, etc., also a lot of Danish W. Indies, Hayti, Curacao, Dominican Republic, etc. All desirable countries. We offer a special packet made up from this lot of fine West Indies stamps—there are no Spanish Cuba or Porto Rico in the lot, every stamp in fine condition, and we offer a packet of 25 varieties for only **12c**



M & M PACKET

Owing to a large purchase we are able to offer a special packet of Match and Medicine stamps at a bargain price. There are no two stamps alike in this packet and it catalogues at \$1.00. The price is only **25c**

Postage extra on orders under 50c.

A Page of Bargains

You cant afford to overlook one of these offers if you have not got every one of these stamps in your collection.

Transvaal 10sh. ¹⁸⁹⁵ fine 42c
copies, cat \$1.25

Mexico 1 peso ^{1899, cat.} 40c and a 9c
bargain at

Siam 1 Att on 64 Att 14c
^{1894-5, No. 34, cat. 50c. mint}

Chili 30c ^{black and purple} 4c
Scotts No. 44, cat. 10c
A desirable stamp

Chili 50c ^{blue and black, Scotts} 4c
Number 63, cat. 8c.
A scarce low priced stamp

Br. E. Africa & Uganda 3c
^{1d. Scotts No. 2, fine used copies, cat. 10c, only}

Hawaii No 58 ^{unused} 14c
^{no gum}
cat. 40c

Hawaii No 70 ^{unused} 22c
^{no gum}
cat 75c

U. S., '98 ^{Doc. 80c bistre, \$3} 16c
^{brn, \$5 orange, the}
^{three, cat. 55c., for}

SPECIAL As a special bargain we will send the 11 stamps listed above, all fine copies, catalogued at \$4.29 for only \$1.20 and will give free with each order a tete-bech pair of unused stamps. catalogued at 60c. This is a real bargain and you can not afford to pass it by. \$4.53 for.... **\$1.20**

YOU GET LINN'S WAY FREE
ONE YEAR WITH ABOVE TOO.

Linn's Way

No. 4

March

1912

Special Bargain Number

This number of Linn's Way is being sent to over 2000 collectors and we want you to note the many bargains offered herein. There are snaps for both the beginner and advanced collector and a careful reading will save money for you.

NOTICE SCOTT CATALOGS

The Scott Catalogs were promised us by March 1. and we accordingly offered them in a full page announcement in our Third Auction Catalog. A letter just received from the publisher states that the Catalogs will not be ready until May. However we can book your order now.

For the Mutual Benefit of Yourself and

GEORGE W. **LINN** COMPANY

COLUMBUS, OHIO

RARITIES

We have but one each of the following lots, first order gets them. Money refunded if sold.

British Central Africa, 8d, No. 5 a superb mint block of 4, uncatalogued variety. One stamp has the period after the A right up against the letter, another stamp is surcharged **B. O. A.** instead of B. C. A., a desirable block \$1.75

British Honduras, 25c, No. 50, superb mint block of four \$1.25

Northern Nigeria, 1sh. No. 7, superb mint block of four, perfectly centered, this block catalogs at \$14.00 and is a big bargain at . . . \$5.00

Trinidad, 1sh, No. 80, superb mint block of four Cat. \$3.00 and a snap at our price. . . \$1.75

U. S. NEWSPAPERS

- | | |
|--|--------|
| No. 1002, fine copy, cat. \$5.00 | \$2.00 |
| " 1002a, small nick at bottom, cat. \$7.50 | 3.00 |
| " 1003, straight edge at top, cat. \$5.00 | 2.00 |
| " 1003a, small ink spot at right side, not well centered | 2.50 |
| " 1004, a fine copy | 1.00 |

1895 Unwatermarked Set

A beautiful complete used set, 1c to \$100.00, all with nice clean cancellations, no straight edges, no defective copies, the unused set catalogs near \$150 the cent values are not priced, but the dollar values are catalogued at \$48. This is a fine and rare set and is a bargain at our price \$15.00

NOTE—All of the above stamps, together with many other desirable mint blocks, etc. will be sent on approval to parties known to us or on receipt of satisfactory reference.

George W. Linn Co., Columbus, Ohio

Linn's Way

SEE LINN

Volume 2

COLUMBUS, OHIO

March 1912

Our Bank Busted

ON February 20th, The Columbus Savings & Trust Co., where we carried our banking account, closed its doors. Announcement was made that depositors may be paid in full. However a State law does not permit payments before 90 days, therefore we have been badly bumped in our financial deals and "*we need the money.*"

☞ The above is our reason for making this number of Linn's Way a special bargain number and we believe every collector receiving this little paper will find something of interest herein. We have put prices on the stamps offered, that are about as low as you may ever expect to see on the same goods. All stamps offered are good copies and we will promptly refund your money for anything unsatisfactory.

☞ The page opposite this, lists a few desirable items for advanced collectors. Our prices are very low and you can't hope to see them duplicated. The following pages contain scores of offers of desirable items for the beginner and advanced collector and prices in every instance are below our usual low price basis. All prices in this number are good for thirty days only. Don't forget to enclose return postage on orders under 50c and remember that we send purchases of \$5.00 or more, prepaid and registered.

WE NEED

ECUADOR - 1906 OFFICIAL

2, 10, 20 & 50c. The 1899 set complete, all mint and superb copies.

75c is catalog price. **17c**
Our price only

TRANSVAAL

10 shillings brown, 1895. Superb used copies. Uncredit

\$1.25 catalog price. **39c**
Our price

MEXICO 1 PESO

blue and black, 1899 issue. Wholesale price is \$9.00 per 100. For 30 days only we offer them at

40c is catalog price **7c**
Our price

HAWAII Bargains

All unused

No. 58, cat. .40 for	.12
" 59, " .20 "	.07
" 55, " .05 "	.02
" 70, " .75 "	.20
" 80, " .04 "	.01

The five stamps, cat. \$1.45 for .40

Newfoundland - Guy

1 and 2 cent values, you won't get them cheaper. The two **1c**

ECUADOR - 1899

5, 10, 20 and 50c. Nos. 139 to 142, all superb and fine mint copies.

19c is catalog price. **7c**
Our price only

Here

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THE MONEY

CANADA DUES

1 2 and 5c. Complete set, all fine used copies. Dirt cheap

9c is catalog price. Our price only 3c

ECUADOR 1 Sucre 1901

No. 151, superb used copies. Very desirable stamp, fine condition.

30c is catalog price. Our price only 8c

TOBAGO 1/2, 1 and 6d. Nos. 18, 20, 22.

Superb mint copies, face value 15c

46c is catalog price. Our price 18c

JAPAN 1883-92

50 sen brown and 1 yen carmine, both fine used copies.

15c is catalog price. Our price 5c

RHODESIA No. 58, 59 83 and 84.

Four fine used copies.

12c is catalog price. Our price 4c

Cape of Good Hope

1sh. King. Fine used copies and a desirable stamp. Uncredit.

5c is catalog price. Our price 2c

Leeward Islands

5 var. all nice used copies. Cheap.

16c is catalog price. Our price 6c

Proof

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-:- LINN'S WAY -:-

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POSTAGE—Postage is extra on all orders under 50c. Registration 10c additional.

APPROVALS—We are always ready to submit stamps on approval and suggest that applicants advise us about what priced stamps and what countries they desire, if any special ones.

Published for the mutual benefit of yourself and Linn.

GEORGE W. LINN COMPANY
COLUMBUS, OHIO

A Reply—To Mr. Mason With Apologies to Nobody

WHILE we regret it as much as Mr. Mason that we must use valuable space over this matter, we feel called upon to reply to his statements in the February number of Stamps the house organ of the International Stamp Co., of which Mr. Eben S. Martin is manager.

We had no desire for this controversy at all and you are witness that Mr. Mason threw the first "Mud" and made such unfair statements that we felt called upon to reply.

We dont intend to analyze the entire article in the February Stamps and show you wherein he is wrong but will quote a paragraph from the letter written by George Ward Linn, publisher of the Stamp Collector, to the Columbus Collectors Club

regarding the publishing and editing of the Stamp Collector, which will show you and refresh Mr. Mason's memory regarding the facts.

While speaking of memory, Mr. Mason must have a poor one because his attention was called to his same paragraph at the time he resigned as editor and he has no excuse for deliberately making statement such as he has made.

The editorship of the magazine to be in the hands of co-editor and associate editor appointed by the club, same being subject to the approval of the publisher. The editors to furnish copy for publication and handle the editorial business of the magazine in the usual way. **All matter for publication subject to the approval of the publisher."**

A copy of this letter together with a resolution of the Club, accepting my offer, probably adopted at the meeting of the directors of the Club referred to by Mr. Mason, was published on page 8 of the first number of the Stamp Collector, a copy was also filed with the club.

There you have it in black and white, the first statement made by Mr. Mason is proven untrue.

About the other affairs of the magazine, Mr. Mason knows so little that he is not qualified to speak on them.

We have not the space nor the liking to quibble longer over his other statements or we could give you facts with proof regarding many things he has said and some of interest which he has left unsaid.

GEORGE WARD LINN.

WANTED TO BUY

PERU All issues up to and including 1873. Singles, pairs, blocks, strips, covers, proofs, counter-

parts, etc. We also want for a client, trial color proofs, unfinished proofs or anything odd and interesting to specialist in

UNITED STATES, 1847 ISSUE

Send on approval with lowest cash price.

ARGENTINE REPUBLIC

50

VARIETIES

THIS is a wonderful packet and you can save money on your Argentine collection by buying it now. We offer 50 varieties, all nice copies, both used and unused for only 90 cents, postpaid.

They would cost you much more if bought from Approval Sheets and we would not sell them so cheap if it wasn't for the fact that

WE NEED THE MONEY

50 varieties; condition guaranteed to satisfy you. Postpaid for **90c**

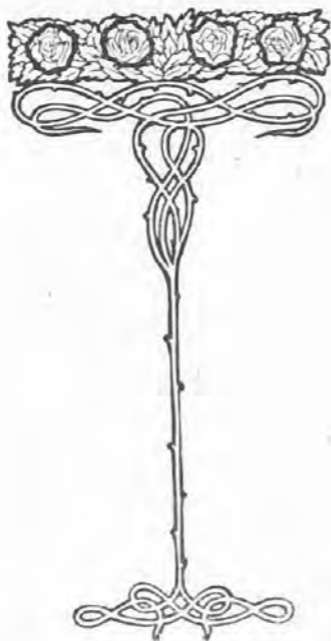
Collectors Bargain

We want to dispose of our stock of Coins etc., and offer them at less than half the regular price.

[5 different new Foreign Coins
5 different Confederate Bills
10 different unused stamps
1 Pocket Stamp Album]

All of the above lot, regular retail price nearly 75c. To sell out quick we offer the entire lot for **25c**

Linn's Way



May : 1912 : No. 5

For the Mutual Benefit of Ourselves and

George W. Linn Company
Columbus, Ohio



Linn's Way

SEE LINN

Number 5

COLUMBUS, OHIO

May 1912

India Paper

OFTEN in my earlier collecting days, have I read of proofs of U. S. stamps on India Paper and I always pictured a strong, thin piece of paper similar to a tough parchment. Since I have now passed the earlier stages of stamp collecting, and have come to the place where one will spend a few dollars for a single stamp or set of stamps which they desire, I have secured quite a few proofs on the India Paper, and well do I remember upon first examining some of them to find that my ideas of India Paper were far from correct, for the paper is anything but what I had always thought it to be.

In the printing trade, one learns to know and judge paper pretty well after a number of years and to say that I had handled many sheets of what as a stamp collector I would call India Paper and at the same time, not known that I was handling India Paper may sound like a joke, but such is the case.

Recently, in reading one of the Printing Trade Journals, my attention was attracted to an article regarding India Paper, in the printing trade, called Bible paper and believing that the information contained would interest collectors, I reprint a por-

tion of the article which appeared in a recent number of "The Printing Art."

Bible Paper

From The Printing Art

India or Bible Paper is really a misnomer. The word "India" was used because the Oxford University Press obtained its first sample of the paper from that country. What is meant by the paper is a paper tinted in color, but of a weight light enough to be practically negligible, and of a texture and opacity strong enough to print well without the impression on one side showing through to the other side of the page. In 1728, John Beekford, of Wolvercote, Oxford, England, became famous for the fine quality of paper he manufactured. The Wolvercote Mill is still in existence and the property of the Oxford University Press. It is here that the famous India paper is made. In the year 1841 an Oxford graduate brought home from the Far East a small fold of extremely thin paper, which was manifestly more opaque and tough for its substance than any paper then manufactured in Europe. He presented it to the University Press, and it was found to be just sufficient for twenty-four copies of the smallest Bible then in existence—diamond, 24mo.—which were duly printed.

The Oxford University Press revolutionized the trade in Bibles with its India paper. It did not take full advantage of the treasure it had obtained until many years later. Now, however, it is using this paper in the making of books other than Bibles. Its editions of the "Oxford Book of English Verse"

and the "Oxford Book of Ballad Poetry," its "Poet Poets" and "The Thumb Nail" series, are examples of the splendid possibilities of this remarkable material. I can conceive of no choicer addition to any library than a complete series of English Poets printed on this paper to a small 12mo size. The twenty-odd volumes to which this series would run would probably occupy a space no greater than eight ordinary 12 mo novels. The publishers of the new edition of the "Encyclopedia Britannica" have shown fine business acumen in printing an India paper edition of this most important and ponderous work.



LISTEN



3c U. S. ERROR of Color.
In the shade of 50c value.

Like others, we offer this stamp and you take a chance on it. They may turn out desirable property as it is yet unknown how plentiful the supply will be.

New York Dealers ask \$1 to \$2

for good copies. As usual, our prices are the lowest.

Our supply, like all others, came from New York.

OUR PRICES

Poorly centered copies	. . . . .	10c
Good average copies	. . . . .	30c
Fine Copies	. . . . .	50c

Postage extra.

:- LINN'S WAY :-

Subscription—One Year 10 cts.—Just enough to pay the postage.
Sent free one year if you request it when sending an order amounting to one dollar or more.

NOTICE—Unless otherwise noted we have on hand a sufficient number of each stamp offered to fill any reasonable number of orders, so do not think we are quoting low prices simply in order to get a line from you, and remember that when we can not fill an order your money will be refunded. We do not issue credit stamps.

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POSTAGE—Postage is extra on all orders under 50c. Registration 10c additional.

APPROVALS—We are always ready to submit stamps for approval and suggest that applicants advise us about what priced stamps and what countries they desire, if any special ones.

Published for the mutual benefit of yourself and Linn
GEORGE W. LINN COMPANY
COLUMBUS, OHIO



Japan



We offer here the biggest bargain you ever saw in Japan POSTAGE Stamps. Don't be misled by dealers who offer 30 or 40 Japan for 5 or 10c, such lots are composed principally of Revenue and Telegraph labels which are practically worthless.

We offer

35 All Different Japanese Postage Stamps, NO Revenues or Telegraphs in the lot and the price, postpaid, is **16c**

This lot contains only the following stamps. The numbers are from the 1911 Scott Catalogue.

55, 63, 65, 69, to 84, 91 to 103, 105, 106, 110, 111, 112,

COUNTERFEITS

We have secured a small collection of the **old time** counterfeits and have mounted them in a large album which we will gladly send to interested parties. These items are much desired by

STUDENTS, SPECIALISTS and DEALERS

and are fast becoming scarce.

George W. LINN Company, Columbus, Ohio

The above advertisement was sent to The Philadelphia Stamp News for publication, but was returned by Mr. Mann, who refused to print it. Mr. Mann now makes an announcement in his magazine dated May 18, which is made as a result of our copy having been sent him. We have no doubt but what he feels that he is doing the right thing in this matter, but in our opinion he takes a wrong view of the counterfeit question. If there were no counterfeits, we should all be thankful, however since there are counterfeits, it has developed upon a few studious men, notably the Rev. R. B. Earee, to study and note the difference between the good and bad stamps. Since there are counterfeits, who will say that there should not be an exchange and sale of them in order that students, dealers, and specialists may get possession of them for study and comparison with other stamps. A known counterfeit is much better for comparison and study with the stamps in one's collection, than any number of books on the subject.

As will be noted, our advertisement appeals to dealers and specialists and we will add further that we will not send selections of these items to any-

one whom we have reason to believe, would use them other than in a proper manner.

Most collectors have a certain country or two in which they specialize, and in our case, we are always glad to pick up a counterfeit of any one of the stamps of this country. Peru, the country in which we are interested, has been cruelly treated by the counterfeiter, particularly in the matter of bogus surcharge. We have many of them and thanks to this fact, have saved some money on our purchases. To cite an example, we had a few weeks ago, a selection of several approval books of Peru. In this lot were a number of counterfeit Peruvian stamps, which were listed in no catalog. They were all fake surcharges. The dealer in sending them out had hoped to profit by the lack of knowledge of the party who received the selection and as the catalog did not list or price the stamps, the dealer had priced them all at \$5.00 and \$10.00 apiece, thereby creating the impression in the mind of one who didn't know, that the stamps were rarities. Whereas they were counterfeits. Furthermore, we have every reason to believe that the dealer knew this.

We are offering a few counterfeits to those who wish them and are offering them at a few cents apiece. We have never knowingly passed a counterfeit to anyone, as a genuine stamp and believe that a better knowledge of counterfeits will protect many an unsuspecting collector.

The counterfeits we are offering are of the old time class, which formed the bulk of many collections of stamps in the 60's and 70's.

They are of the class that were used to illustrate the article entitled "The Spud Papers; or, Notes on Philatelic Weeds," by W. Dudley Atlee, in "The Philatelist," in the 70's. This magazine probably being the most unique of any philatelic magazine ever issued as the article on counterfeits which ran through several volumes, was illustrated by mounting one of the counterfeit stamps, which was being described, in a small square on the page of the paper—A complete file of this magazine is very rare and should be worth a great many dollars.

BARGAINS

	Cat.	Our Price
4 Barbados	\$0.10	\$0.04
1 Br. Honduras .....	.26	.10
5 Br. Guiana .....	.10	.03
20 India .....	.40	.14
20 Jamaica .....	.41	.16
4 Orange River Colony.....	.20	.08
3 St. Lucia .....	.15	.06
10 Straits Settlements .....	.24	.10
9 Transvaal .....	.30	.12
6 Trinidad .....	.16	.07
9 Switzerland, mint .....	.24	.10
20 Argentine .....	.40	.15
8 Bolivia .....	.32	.08
14 Costa Rica .....	.35	.15
10 Col. Republic .....	.50	.12
9 Ecuador .....	.26	.10
1 Honduras .....	.14	.06
14 Peru .....	.40	.16
10 Salvador .....	.20	.08
25 Venezuela	1.00	.30
10 Cuba	1.00	.30
10 Fr. Colonies	1.00	.35
6 Dominican Rep. ....	.24	.10
1 Hawaii unused	1.25	.40

Dollar Clearance Packet

In order to see how many of our readers know a real bargain, we have made up several packets from the surplus of a number of purchases and are offering a wonderful value for a dollar bill.

Every packet is alike and every packet contains one, each of the following stamps. The lot is available at \$5.20 and is one of the biggest snaps you ever saw at our price of

One Dollar for the Lot, Postpaid.

*Unused	Description	Catalog
	*Liberia, No. 20, 24c rose.....	\$.50
	*Honduras, No. 36, 1 peso, orange.....	.15
	*Venezuela, No. 123a 1b., purple, tete-beche..	.60
	Mexico, No. 302, 1 peso, blue and black....	.40
	*Ecuador, No. 677-9-80-1.....	.75
	Egypt, No. 49, 10 pi., purple.....	.05
	*Hawaii, No. 70, 15c, brown.....	.75
	Dominican Repub., No. 122-55-65-6-73-4..	.21
	Leeward Islands, No. 1-2-21.....	.07
	Br. Honduras, No. 62-72.....	.05
	Curacao, No. 36.....	.01
	Danish W. Indies, No. 31-32-44.....	.11
	And 12 other British, West Indies, etc....	.24

United States Stamps

*Lincoln, 2c on blue paper, worth more.....	.15
80c 1898 Documentary Revenue.....	.15
3.00 1898 Documentary Revenue, brown....	.15
\$5.00 1898 Documentary Revenue, orange...	.25
2c Orange Express, on orig. check.....	.05
1c black, No. 3389, Private Prop.....	.05
4c black, No. 3304, Demas, Barnes & Co..	.40

Total\$5.20

Every stamp in good condition, and your money promptly refunded if the condition is not satisfactory to you.

This packet is a big bargain and would cost you double our price if bought otherwise.

30 FINE STAMPS FROM West Indies

Catalog value over \$1.00
Every stamp listed below is in
good condition and all are of the most
desirable countries. No over
priced stamps in the lot. You
can take your pick at prices quoted
below or the entire lot is yours for 32c

Price

32c

See List of Contents Below

Cat. Value Price

Barbados, ½, 1d, 2½d, Nos. 71-2-3	.08
Bermuda, 1d, brown and carmine, No. 32	.04
Dominican Rep., 2c, green & vio- let, No. 122	.04
Dominican Rep., 2c, black & lilac, No. 155	.06
Dominican Rep., 1c, carmine and black, No. 165	.03
Dominican Rep., 2c, brown and black, No. 166	.03
Dominican Rep., 1c, 2c, Nos. 173- 174	.03
Jamaica, 1d, carmine rose, No. 20	.10
Jamaica, 2d, slate, No. 21	.05
Jamaica, 8 var., all fine	.29
Leeward Is., ½, 1d, Nos. 1 and 2	.05
Leeward Is., 1d, lilac & rose, No. 21	.02
St. Lucia, ½, 1d, king, Nos. 50, 51	.10
St. Lucia, 1d, lilac, No. 33	.10
Trinidad, 5 var.	.10

GEORGE W LINN COMPANY
COLUMBUS, OHIO

LINN'S WAY

Published for the mutual benefit of Yourself and George W. Linn Company, Columbus, O.

Vol. II

OCTOBER 1912

No. 1

News of the Month

From our "side of the fence," the most important happening at the present time is the change and enlargement in our little magazine. However, it's Linn's Way of doing things that has made it necessary to enlarge this publication, in order that we may have more room to offer bargains in stamps to our large and satisfied list of buyers.

Philatelic Opinion, is the title to a new magazine announced by Mr. Bertram W. H. Poole, Box 231, Atadena, Calif. Mr. Poole will issue the publication as a house organ, that is, it will carry no advertising but his own. Now right here, let us express our "Philatelic Opinion" that Mr. Poole's new magazine will immediately take its place near the top of American Philatelic Magazines. Mr. Poole formerly resided in England, where they make good stamp magazines, and with his previous experience in the publishing field and his well-known ability as a student and writer, there is every reason to believe that he will set a mark for others to follow.

A long-felt want is about to be supplied. We notice an advertisement in Mekeel's Weekly, announcing a booklet containing an "Auction Review of United States Stamps for 1912-13," a record of actual prices realized at important auction sales during the past two years. A book of this sort will be

an ideal guide to the regular auction buyer and should be, altho it may not be intended to be so, a means of bringing higher bids on desirable stamps.

Judging from the advertising pages of "Everybody's," Doc Holt is now a "rider agent" for the Mead Cycle Co. We'd give an imperf Fiji to see him make a hurry call on his "Ranger."

Friend Nast surely has the right spirit as regards climbing into the directorate of the A. P. S. Charlie says he is just like a Manakin on one of those baby racks where it's one down, one cigar; two down, two cigars; three down a half a dollar. Stick to it, old horse, we will stand by and pull the rope each time you're hit and some day we believe you will get there. At least we're plugging for you.

Our old friend, William Hamilton Barnum, otherwise plain "Ham," has proved himself such a hustler that President Cornwall has requisitioned him for another year to act as recruiting agent for that great army of American Philatelists, the A. P. S. We know if Ham just had the time to go about and "mix" with some of you stand pat collectors that there would be such a wave of progressive philatelists writing down to Jeffersonville that the P. O. would be swamped.

LINN'S WAY

Auction—Linn's Way

Altho somewhat of a newcomer in the auction game, the four sales held to date have each and every one been a success from one point of view or another. The catalogs have been attractive and arranged in such a manner as to cause the person receiving them to give them a careful perusal. Many desirable lots have been offered, not the least of which have been the lots of Literature, many of which have brought good prices. We have always felt that there was room for such sales as we have been holding, that is, sales in which the value of the lots is low enough that the less advanced collector or the collector not overly blessed with money, could bid and expect to get good stamps at a reasonable figure. Of course it costs just as much to print and circulate a catalog of 500 lots with the lots valued at an average of \$3.00 each as though they were valued at \$25.00 each, but the income and profit are not so great on the former as on the latter. It was, therefore, a question which we had to solve as to how to circulate a catalog of a sale such as we have been holding, at a small expense and this question we have solved by increasing the size of our little magazine Linn's Way, to its present size, and our Auction catalogs will hereafter be of a size to conform to this and will in fact be made a part of this magazine. Thus we will circulate them along with our magazine at no extra cost for postage.

You may, therefore, keep your eyes open for our little auction sales every now and then and to be assured of getting a copy of the catalog, just ask for Linn's Way.

By our new plans, we are also prepared to handle consignments for sale at a lower figure than

heretofore. We want good goods, and will sell same for you at a charge of 15%, with a minimum charge of 15c per lot. Write us at once regarding what you have to dispose of.

Postal Savings We offer fine copies of the 1c

having one straight edge, otherwise perfect and fine at only 12c each. Others asked a quarter.

RARE LOCAL PROOF.

We offer a fine block of four proofs on India paper of Blood's Penny Post, 1858 issue, Scott's No. 2252, color—brick red. This is a block of four from the upper right corner of the sheet, with margins on two sides. How often have you seen proofs of locals offered? This is a rare and desirable piece.

Price \$10.00.

DEPARTMENT SPECIMENS.

We have a small assortment of Department Specimens, about 70 copies, including Justice 1 and 2c, War 1c, Executive 1 and 2c, State 1, 2 and 3c, Navy 1c, Agriculture 1 and 2c and Postoffice 1c. We have from three to a dozen of each and first orders get them. We suggest you send a supplementary order in case we are sold out of what you want.

Your choice at 25 cents each.

POLAND ←

HISTORICAL & PHILATELIC

☞ The only Complete Handbook on this Country and its Postal issues. Favorably reviewed by all the leading American and European Stamp magazines.

☞ A work of Art from a typographical point of view. One of the neatest little booklets ever issued. Published at 50 cents.

To close out the balance on hand

Postpaid 17 cents

LINN'S WAY



Subscription—One Year 10 cents.—Anywhere.

NOTICE—Unless otherwise noted we have on hand a sufficient number of each item offered to fill any reasonable number of orders, so do not think we are quoting low prices simply in order to get a line from you, and remember that when we can not fill an order your money will be refunded.

TERMS—All prices in this list, net cash with order.

GUARANTEE—All stamps offered are guaranteed to be in good condition unless otherwise stated, and money will be refunded for anything unsatisfactory.

POSTAGE—Postage is extra on all orders under 50c. Registration 10c additional.

APPROVALS—We are always pleased to submit stamps on approval and ask that applicants advise us about what priced stamps and what countries they desire, if any special ones.

Published for the mutual benefit of yourself and
GEORGE W. LINN COMPANY
 COLUMBUS, OHIO

ABOUT OURSELVES

Well, since you've had time to look it over, how do you like it? If you think this little magazine is worth a dime for a year, let's hear from you. Of course you're convinced that it is, you know the bargains you can pick up by seeing it each month will save your dime for you on your first order.

Send that order at once and enclose ten cents extra and ask for Linn's Way for a year. The dime will just pay the postage, we give you the paper free.

Everybody likes Linn's Way. You'll like it, too, when we are better acquainted.

35 Diff. Japan Postage Stamps no Revenues. Price 16c.
 All good clean specimens catalog 76c.

1898 PART ROULETTE.

Fine pairs of the 1c 1898 documentary, part rouletted, mint condition.

20c per pair.

Wanted to Buy

The publishers desire to purchase for cash or will exchange for any of the following Peru: Scott's numbers 3 to 15, 19, 20. Pairs strips or blocks or stamps from edge of sheet particularly desired. We also want numbers 301-2-3-4-5-6-7-8-9. We want copies of these numbers showing stamps imperf at either the top or bottom or at right or left side. All four varieties are desired. Will also consider the purchase of any of these stamps in full sheets.

EARLY LIBERIANS.

All fine unused o. g. copies. Pairs or blocks same rate.

Scott's No. 24, Cat. .05.....	.02
Scott's No. 25, Cat. .06.....	.02
Scott's No. 26, Cat. .10.....	.03
Scott's No. 27, Cat. .12.....	.04
Scott's No. 29, Cat. .20.....	.07
Scott's No. 32, Cat. .25.....	.09

One of each, Cat. 78c, for 25c.

M. & M. DIRT CHEAP.

Jas. L. Clark No. 3160	
Wmk. ....	.75 .20
D. M. Bennett No. 3308	.35 .09
Demas, Barnes & Co.,	
No. 3304 .....	.40 .10
J. S. Johnson & Co., No.	
3427 .....	.05 .02

Above are big bargains, in good condition. Send us 30c for a dollar catalog value in M. & M.

20

All Different ARGENTINE REPUBLIC

12c

This is one of the best snaps you have seen for some time. 20 Argentine postage stamps for 12c. We have just 50 lots ready to sell at this low price.

LINN'S WAY

China Republic

Surcharged on 1905 issue

½c, 1c, 3c.

Set of three values, used 10c

China Postage Due

Surcharged on 1905 issue

½c chocolate, used, Cat. 50c . . . 20c

1c ochre, used, Cat. 10c 4c

WHOLESALE OFFERS.

Argentine No. 107, per 100	18
Argentine No. 108, per 100	18
Argentine No. 109, per 100	24
Argentine No. 110, per 100	28
Argentine No. 125, per 100	28
Argentine No. 139, per 100	50
Suriname, No. 45, per 100	50
Cuba, No. 234, per 100	50
U. S. \$1.00, 1898 Doc. Uncut, per 100	15

Supplies for Dealers

We handle a full line of printed blanks such as approval sheets, return blanks, packet envelopes, price lists, etc. Send 10 cents for sample lot.

The dime will be refunded on your first order of one dollar or more.

The Philatelic Publications of the State of Colorado

BY CHAS A NAST

A BRIEF, but complete history of the Philatelic Literature of the State of Colorado, to the close of the year 1910.

Every publication is written up and described in an interesting manner. A complete Check List for handy reference is also included.

C The above is got up in a beautiful handbook 5½x8 inches, on fine enameled paper with an artistic cover, and printed in two colors throughout, sewed with silk. The prettiest handbook issued this year. Every literature collector should have a copy. Edition limited to 125 numbered copies.

(Price—Postpaid is only 25 Cents.)

George W. LINN Company, Columbus, Ohio

LINN'S WAY

Published for the mutual benefit of Yourself and George W. Linn Company, Columbus, O.

VOL. II

NOVEMBER 1912

No. 2

A Proposed Series of United States Handbooks

For some time, we have been considering the publication of a series of handbooks on U. S. Postage Stamps, on lines entirely different from anything heretofore issued. Our plans are all laid and arrangements practically completed for their commencement, but we first want to hear what you have to say about this matter and then get an idea as to what you want and what support we may expect. This latter item is the only one which holds us back, for it's an expensive venture to issue a series of ten or a dozen books as we propose. We will give you a brief outline of what we propose to do and want you to write us and express your opinion on the matter.

We propose to issue a series of books, in size and makeup similar to the Melville Books, in appearance easily their equal, and as to contents, we need only say that they will be written by one of the most studious and active collectors of U. S. Stamps. We feel safe in stating that books by this author will create as much interest as would a book by Mr. Power or Mr. Luff. For the present we will allow you to guess the author's name.

The first book of the series will deal entirely with the manufacture of U. S. Stamps, from the early engravers up to the present series by the Bureau of Engraving, about

the paper, watermarks, perforations, etc., etc. The following volumes will each treat a single issue, such as one book complete on the 1847 issue, the 1851-57 issue being nearly similar except for perf. and imperf. will be in one volume, and so on up to and including the new Parcels Post Stamps and Panama-Pacific issues.

We propose to have the books sell at 10c per copy, by mail, postage extra. This price is within the reach of all.

Now it's up to you. We want a letter or postal card from you stating that on receipt of the first volume you will remit \$1.00 in payment for the following 9 volumes, thus getting 10 volumes **postpaid** for \$1.00.

If, upon receipt of the first volume, you are dissatisfied, return it and your subscription will be cancelled.

Send us your pledge and the pledge of any of your friends. Take this matter up before your local society and let us hear from you. It depends on you as to whether we carry our project to a successful start.

We want pledges for 500 copies of each book.

Mr. Dealer—You know what a vast amount of good a series of books of this sort at a price such as we propose, would do for the stamp business. We are offering

LINN'S WAY

only a limited number of pages of advertising in each volume. We can tell you how you can have a full page ad. in each volume at practically no expense. This is a bold statement, but we can show you. Prove that you are a live one and ask us to explain. We need your help. If ten dealers will come with us for a page ad. each

issue (at no expense to you), the books are an assured thing. Let's have a line from you stating that you are interested and we will explain our plan.

Now all of you who have read the above, read it over again, let it soak in, tell your friends about it and then write the publisher at once.

Special Tax Stamps 1873-1885

Probably very few collectors of United States Stamps are familiar with these so-called Special Tax Stamps, and a far greater number pay any attention to them at all insofar as collecting them is concerned. It would undoubtedly be impossible to get a complete collection of them at this late date. For the guidance and information of those who are unacquainted with the nature of these stamps, you are referred to the Saloon-keepers' license which is usually framed and hung on the wall near the bar, or to the Grocers license for the sale of Oleomargarine. These are typical examples of the usual Special Tax Stamp.

We have for sale or exchange, a **complete** collection of these stamps issued during the years 1873 to 1885 inclusive. This collection is one of five similar lots arranged by Mr. E. B. Sterling. It consists of Unused Government Reminders and most of the stamps are cancelled by punch marks. Every stamp is complete, with stub. The collection contains everything of their nature issued during these years, every value, every color, \$2.40 to \$500 inclusive. 287 varieties, only five complete sets were formed. Where the other four are, if still in existence, we do not know. Face value of the lot is \$17,527.00. Mr. Sterling at this time did considerable business with this class of goods and

marked the retail value on each of these stamps, in pencil (that is, the prices he was selling at, at that date). This retail value which he placed on the separate stamps amounts to \$239.20.

We give below a brief table of the different varieties and the number of each. The figures indicate the number of varieties of each class of stamps.

Peddlers, 1st class.....	13
" 2nd class.....	14
" 3rd class.....	13
" 4th class.....	13
Retail Dealer Leaf Tobacco....	13
Dealers in Leaf Tobacco, \$25..	16
" " " " " " "	\$5... 6
Mfr. of Cigars.....	16
" Tobacco.....	14
Dealer in Mfr'd Tobacco.....	21
Mfr. of Stolls.....	13
Stills Manufactured	13
Worms	13
Wholesale Liquor Dealer.....	15
Retail	16
Rectifier of Distilled Spirits,	
\$200	14
Rectifier of Distilled Spirits,	
\$100	7
Brewer, 500 Bbls. and over....	15
" 500 Bbls. or less.....	14

A total of 287 varieties. A rare lot, practically unobtainable. Will be sold cheap for cash or stamps taken in exchange. The entire collection is bound together in one large book, heavy red leather covers, gold lettered. Correspondence solicited.

LINN'S WAY



Subscription—One Year 10 cents.—Anywhere.

NOTICE—Unless otherwise noted we have on hand a sufficient number of each item offered to fill any reasonable number of orders, so do not think we are quoting low prices simply in order to get a line from you, and remember that when we can not fill an order your money will be refunded.

TERMS—All prices in this list, net cash with order.

GUARANTEE—All stamps offered are guaranteed to be in good condition unless otherwise stated, and money will be refunded for anything unsatisfactory.

POSTAGE—Postage is extra on all orders under \$10. Registration 10c additional.

APPROVALS—We are always pleased to submit stamps on approval and ask that applicants advise us about what priced stamps and what countries they desire, if any special ones.

Published for the mutual benefit of yourself and

GEORGE W. LINN COMPANY

COLUMBUS, OHIO



BARGAIN PACKAGE.

All the following for 28c post-paid:

Poland, Handbook on Stamps of Poland, published at 50c per copy	\$.50
Entire unused 3c War Dept. Envelope .....	.10
Revenue, 2c Express, orange on original check.....	.08
1c U. S. Postal Savings Stamp	.15
1 new foreign coin.....	.05
35 var. Japan Postage Stamps, catalog .....	.05

At the lowest prices we have ever offered any of these items singly, the price would be 60 cents. We have about 50 complete lots of the above and you will have to be quick if you want one.

The entire lot, postpaid, for 28c.

WANTED.

U. S. 1898 Revenues with printed cancellations. Send on approval with lowest cash price.

10c JEFF DAVIS, CONFEDERATE.

UNUSUED U. S. AT AUCTION.

On December 10th, we will sell in the Club Room of the Columbus Collector's Club of this city, a choice lot of stamps at Auction. Altho the sale contains but a few hundred lots, it is quite an attractive one, as about 100 lots consist of Unused United States Stamps, many of the recent issues, which you failed to get at the Post Office at face, also a few desirable lots of early U. S. and several lots of foreign stamps. We are mailing a copy of this number of Linn's Way with each Auction Catalogue, so it's up to you to look up the lots you want and bid at once. If you enclose a stamped and addressed envelope with your bid sheet we will send you free a copy of Vol. I, No. 4, of Billikin's Philatelic Magazine. This is that famous funny little "Mag" that everybody talked about a couple of years ago. We secured a large quantity of this last number and you will be delighted with the "Mag," as it contains a lot of good dope for that tired feeling.

This stamp opens up a wonderful field for study to anyone who is looking for a low priced stamp, with which he may make discoveries and blossom forth as a student of stamps. A brief examination of a small quantity of these stamps, under a glass, will show you its possibilities. In examining a block of 12 of them we easily noted distinguishing marks on most of the stamps that would separate them one from the other. While you are about it just notice the great variation in the lines of the hair and beard. Most of the common Confederates show quite a few defects and a little study will produce unexpected discoveries. There has been some little demand for common Confederates recently, too.

LINN'S WAY

Soldier's Letters

In this day of advanced specialism, red cancellations, "Paids" and every other kind of postmarks or marks of any kind that indicate anything that will make a blank envelope look like a postage stamp, every little bit of information is desirable and having noticed in a copy of a United States Postal Guide, dated 1862, a reference to Soldier's Letters, I thought my readers would be interested in it, as the information given is a Government order and absolutely correct. Under the heading "Notice to Postmasters," Chapter I., beginning with paragraph numbered 9, we find the following:

"9. The full postage **must be prepaid**, by postage stamps, on all letters mailed at one office in the United States and addressed to another office in the United States, except on free letters, and on duly certified soldiers' and sailors' letters, written by them, but not including letters written by commissioned officers. The postage on such certified letters must be collected at the office of delivery. The postage on letters written to such **soldier or sailor** must be **prepaid** as heretofore.

10. Postmasters at or near any camp or point occupied by the United States forces will mail, without prepayment of postage, any letter written by a soldier in the service of the United States, and certified to be such by any field or staff officer in the United States service. At hospitals or detached posts this certificate may be made by the chaplain or surgeon stationed thereat.

The envelope shall have plainly stamped or written on its face the certificate, "**Soldier's Letter**," signed in writing by one of the officers aforesaid, describing his

regiment by its number and its State.

Prepaid letters to soldiers in any regiment in the service of the United States, and directed to them at a point where they have been stationed, may be forwarded, whenever practicable, to any other point to which they may have been ordered without further charge thereon for forwarding.

Under the act of Congress approved January 21, 1862, sailors and marines in the actual service of the United States have the same privilege with soldiers of sending letters without prepayment of postage.

All postmasters are instructed to mail without prepayment of postage all such letters when certified as follows: The envelope must bear the certificate "Naval Letter," signed by a commander or lieutenant on board the vessel, with the name of the vessel."

3c U. S. COLOR OF 50c.

We have a few more of these left. They are mostly poorly centered, but as long as they last, we offer them at 12c each. Pairs 20c. Blanks 35c. Get yours now.



We just purchased an old collection, nothing since 1888 in the lot. There were about 400 stamps which are above the average and we are offering them at about 35% of catalog price. U. S. as well as foreign. Ask to see some of these. It's a real bargain for buyers. Reference if unknown to us.