

THE PHILATELIC GAZETTE

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EVERYBODY'S—EVERYWHERE—35c A YEAR—ANYWHERE.

EVERYBODY'S PHILATELIST

Vol. III, No. 1. JAN., 1912. Whole No. 25.

With Malice Toward None,
Charity Toward All.

PUBLISHED AT—

ASTORIA, OREGON, U. S. A.

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“Entered as second-class matter, June 23, 1910, at the post-office at Astoria Oregon,
under the Act of March 3, 1879.”

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1901—Pan American 1 to 10c, used picked copies	.20
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War Dept. 12c #632, mint	.14
Newspaper, 1c #1052, used	.09
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Canal Zone, 1-2-5c, used	.06
Canal Zone, 8c, used	.07
Canal Zone, 5c, #43, used	.02
Philippine Ilds. 1906, 2-4-6c, used	.04
Philippine Ilds., 1906, 10-16-20c, used	.08
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1902—2c violet & black	.06	.02
1904-06—10c violet & green	.18	.07
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1900—1p carmine	.10	.05
Orange River Colony.		
1868—1p brown	.05	.02
1868—6p rose	.12	.05
1868—1 sh. orange	.12	.05
1882—2p violet	.05	.02
1903—½p yellow green	.05	.01
1903—2p chocolate	.05	.02
1903—2½p ultramarine	.10	.04
1903—6p violet & scarlet	.15	.06
Seychelles Islands.		
1890—13c slate & black, unused	.25	.11
Transvaal.		
1902—2p violet & black	.06	.02
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Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 1.

Astoria, Oregon, Jan., 1912.

Single Copies, 5c.

Lord Crawford's Book

C. A. Nast,

Associate Editor, "Everybody's Philatelist."

The issuance of the catalog of the philatelic library of the Earl of Crawford is an event of far reaching significance. At the present moment, when the state of American philatelic literature is under discussion, a study of the Crawford catalog will assist in gauging accurately the extent and influence of our past achievements in this department of stamp collecting. That the present does not come up to former periods is potent to any one, and the question naturally arises why, in this great land with its thousands of collectors, it is impossible to match past performances. The country and our hobby have progressed, then why not our literature?

There is one grand reason which supersedes all other considerations, and that is that the ground has to a great measure already been *worked out*. The decade from 1880 to 1890 was epoch-making. In this cycle all the great discoveries were made and early issues of nearly every country were exhaustively treated. The *minor variety* was discovered. The innumerable die and type variations were now beginning to be heralded and recorded, and many studies undertaken which have for all time settled questions about stamps. It is only necessary to take down a volume of this period and realize the truth of this. Take the clever studies in match and medicine stamps; having been once given to the world who wants to re-tale them now? Take J. W. Scott's replating of the St. Louis stamps. The discovery of a lot of remainders in Louisville corroborated all his surmises and suggestions, but who would care to publish these contributions now? The same might be said of the telegraph stamps of the U. S.; of the express franks, of

locals and semi-official stamps; of confederate provisionals and of envelopes. The work is done, and that it was well done is attested by the remarkable array of U. S. publications chronicled in the book before us. The catalog lists as the first American publication devoted to stamps, "The Stamp Collectors' Record" begun at Albany, N. Y. in December 1864, and continued to 1876, and although the catalog stops with the year 1906, it takes 25 columns to list 946 periodicals of all kinds, published in that interim in the U. S. This is a much better showing than any other country makes. That the library is so complete is due to the fact that the nucleus was formed of the John K. Tiffany collection purchased in 1901. Mr. Tiffany was a great enthusiast, and may fairly be set down as the first to begin the collection of philatelic literature. But for his untiring efforts in this respect much of our early stamp literature would have been lost, and while the Crawford book details only works on hand, or those thoroughly known, it is safe to say that the Tiffany library contained everything up to the time of its author's demise which occurred in 1897. Tiffany always paid the price asked, for anything wanting in his library and would often make special trips for items needed to complete. By the addition in 1907 of the library of the late Heinrich Fraenkel and other purchases in different countries, Lord Crawford has now the most complete library of philatelic books and papers in the world. Everything philatelic in any language and published in any part of the world is here gathered together, and the Catalog before us is the index compiled by Mr. E. D. Bacon a gentleman of undoubted ability and well known by his contributions to our science for many years past. That the task was an arduous and expensive as well is certain. The book consists of 470 pages, is 10½x14 inches and two inches thick, printed in double columns on specially made paper. The typography is the perfection of the printer's art. Only a very small edition for private use was first printed, after which the plates and rights were generously donated to the "Philatelic Literature Society" with permission to issue an edition of three hundred copies, after which the plates were destroyed. Nothing like it has ever been attempted before, and philatelists of every clime owe to Lord Crawford their warmest thanks for his munificence and thoughtful enterprise. John K. Tiffany builded better than he knew when he laid the foundation for this library, and whatever careless observers may say of the status of philatelic literature in America to-day, this book is a sufficient refutation to the charge that we do not arise to the occasion whenever it presents itself. And let no one imagine for a moment that the reading of the record as given in the Crawford catalog is dry reading. It is an ever refreshing spring, where the tired and the thirsty ones may gain new strength. It is a well spring of information and within its pages is written the history of the struggles, the defeats and the successes, of the enthusiastic souls who were not content to alone draw pleasure and recreation from stamp collecting, but wanted the whole world to enjoy the pursuit with them. Nothing in recent years has called forth such generous praise as has the launching of this gift to philately, and its effect will reach as far as the interest in philately has carried the pursuit of stamp collecting.

U. S. REVENUE NOTES.

By Charles A. Nast.

There is one branch of U. S. fiscals which has never received the attention it deserves, namely brass cotton stamps. The fact that these are made of metal and can therefore not very well be placed within the confines of the ordinary stamp album is their only demerit. But so far as their intrinsic value is concerned, their philatelic value, if you please, and the historic interest which attaches to them, they are the rarest of all fiscals or tax paid.

The scarcity of many of these varieties is the incentive which urges on the searchers bent on completeness. Several well known collectors have quite a number of the different series but from what I can learn not one possesses all the known varieties. Just how many there are I do not know myself, but I do know that several noted philatelists in the past have thought them worth while and have prepared lists of them. One of the very first was J. K. Tiffany. In 1880 he prepared the manuscript of a work on the beer duty and license stamps of the United States with a chapter on "cotton marks." This mss. I find is contained in the library of Lord Crawford, who as is well known purchased the entire philatelic library of Mr. Tiffany in 1901.

In an old stamp paper I notice the advertisement of Wm. P. Brown of New York who offered \$2.00 to \$5.00 a piece for brass cotton stamps.

As some of my readers may not know just what kind of stamps these are I will briefly detail their use and describe them. Some years ago that veteran collector dealer and author Mr. E. B. Sterling, prepared a history of these tags, but that too has never been published. I believe it was during the war that these stamps first came into use. I was fortunate enough some years ago to bring back from Arkansas the tissue wrapper in which a bundle of 50 of these stamps were packed. The wrapper was white, and printed in black ink. It

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Every collector who desires to maintain good exchange relations with all countries (especially with those of the Americas) should subscribe to and advertise in "THE REVIEW OF THE CUBAN PHILATELIC CLUB," which has a monthly circulation of 5000.

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Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

was illustrated also with the picture of the brass stamp, and directions for use. It combined at once an advertisement of the firm manufacturing them, the trade mark, and the official instructions as sent in by the department. The wrapper was 10x14 inches, the imprint proper covering $4\frac{1}{2}$ inches by 10 inches. At the top were the words "50 metallic Tax stamps for cotton. Patented April 28 and Sept. 15, 29, 1863 and May 24, 1864. Manufactured by the United States Metallic Stamp Co. E. A. Locke, Supt. Boston, Mass." Then follows a cut of a negro attaching a stamp to a bale of cotton with a scene in the background of the river and a steamboat. Below this is the picture of the "stiletto," as it was called, a long iron rod with a shovel-like handle to it, and the instructions: "Select a compact spot in the end of the bale, near the upper end and insert the stamp." Then follows a more detailed mode of procedure, so that the stamp may be in the words of the circular "more firmly anchored." The "stillets" were furnished by the department, and finally "Orders must be addressed to commissioner of Internal Revenue, Washington, D. C."

Generally speaking the stamp looked somewhat like an arrow, the shaft varied in size, and so did the base, but the point had a double harpoon-like hook attachment, and after the point had been inserted 5 or 6 inches, this loose piece was spread out by the stiletto at right angles to the shaft, hence it could not easily be loosened or lost while the bale was in transit. The use of these brass stamps, I think followed those of paper and of parchment. I have several varieties of the parchment stamps and these bear the imprint of Porter Fitch of the southern district of New York, and were entered according to act of congress in 1863.

I can well imagine that these last could hardly stand the rough handling and the inclemency of the weather. Therefore, I take it the brass stamps came into use near the end of the war, and until the repeal of the war tax.

Nearly all of this cotton was shipped abroad — England generally. Hence they were lost irretrievably, and the only chance collectors in this country had to gather them was around the wharves and depots, or on the plantations down south where the remainders and unused specimens were picked up. The varieties consist first in different sizes, secondly in the wording stamped on them, thirdly in the serial letter, and fourthly in the size of the letters and figures. They are all numbered consecutively no two having the same number even when the serial letter is different. I have in my own collection the large letters C. D. G. K. W. In small letters I have B. D. G. The question just now is, how many letters were stamped and are these specimens known of each in the large and small sizes? Can any of my readers inform me? Later it may be possible to illustrate them and publish a check list.

Lately I had the privilege of inspecting three full sheets of the 1871 series of beer stamps. They come twenty to a sheet, five rows of four each. I believe they were of the first lot printed by the National Bank Note Co., of New York. The values were the $16\frac{2}{3}$ cents orange and black with vignette of Lincoln; 25 cents green and black portrait of Webster; and lastly the 50 cent carmine and black with portrait of Sherman in the center. Two sheets were on grey violet paper, and the other on green paper. Of all the series of tax paid stamps these, to my mind, are the most beautiful. The $\frac{1}{6}$ barrel was from the serial letter A running 1 to 20. The $\frac{1}{4}$ bbl. letter K, numbered from 1 to 20. The $\frac{1}{2}$ bbl. was from plate C, numbers 1 to 20. All in the finest possible condition.

A curious piece of information respecting one of the first American catalogs is revealed in the Crawford Catalog. In 1863 there was publish-

ed the first American catalog containing any reference at all to revenue stamps. The work was issued at Cambridge, Mass., by Messrs. Sever and Francis and the edition consisted of 1000 copies, but the author's name is not given in the work. We now learn that the compiler was George Dexter, but that is all. Whether he was a dealer or only a collector or whether he is still alive are all still unanswered questions.

In 1878 J. W. Palmer the arratic publisher of "Bric-a-Brac," London, England, issued a series of price lists of revenue stamps. No. 1 was issued in January and consisted of four pages, octavo $8\frac{3}{4}$ inches, pricing "Canadian fiscal stamps." No. 2 was a catalogue of "American Bill stamps, also other fiscal stamps." Octavo, four pages. A subsequent edition of this last appeared in March of the same year and was marked number 3. This was listed in the U. S. Rev. Society's Year Book of 1908 no information was available. I have recently seen it advertised in a London dealer's catalog and have sent for it, as I believe it to contain some rare information regarding certain questions relating to the existence of early beer stamps.

The Trenton Philatelic Society is doing things. From January 8 to 13, they held their Fourth Anniversary Stamp Exhibit, at the Art Gallery of the School of Industrial Arts.

It is such functions as these, open to the public, well advertised, well arranged, that are more potent for advancing the interests of philately, probably, than anyone other.

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*Brazil Off. 10,000r (1906)	\$3.00 1.20
*Brunel 19 8 2c brown & blk.02
*Cooks Island #16 (fine)	15 .6 1/2
*Cuba #48 20c, 187008 .02
*Grenada, 6p (1883) Lete Beche Pairs	1.25 .46
*Hawa'i 1864-71 1c purple o. g.20 .08
*Orange River Colony 1p (1902) face 2c05 2 1/2
*Rhodessea "Falls" 2 1/2 p (1905) face 5c12 .07
*St. Settlements, 1898-99 (4c on 5c)06 2 1/2
*St. Settlements Johore 1892-94 2c #19 (becobr)05 2 1/2
*St. Settlements Johore 1892-94 3c #20 (becobr)08 .04
*St. Settlements Selangor 1895-99 3c #29 (becobr)06 .03
*St. Settlements S. Ujong 1895-99 3c #36 (becobr)10 .04
*Sierra Leone 1884-92 1 1/2 p #2518 .07
*Soudan #617 (1912)08 .02
*Tobags 1885-94 4p (face 8c)18 .10
*Tobags 1885-94 6p (scarce)35 .17
*Transvaal 1893 1p on 6p (scarce)	10 .05
*U. S. 10c grn. "Merry Wid." spls.14
*Virgin Isls. #19 (scarce one)15 .07
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Dept. E., 19 E. 98th St., New York City.		

THE NEW 10 CENT STAMP.

Just why the new registry stamp was produced is not clear at this writing. The ordinary current 10 cent stamp would work precisely the same end. The use of the new blue eagle stamp is not compulsory when registering letters or packages. In fact, any combination of current stamps will prepay all charges on registered mail of any kind. Therefore, it is not clear just why the department went to the trouble and expense of issuing a new 10 cent stamp. Had it been a 12 cent denomination the uses and purposes would appear instantly.

In this connection, however, I should like to make a suggestion; that philatelists unite in asking the department to recognize this stamp on a postage or letter as a *request to register*, when dropped into mail boxes at considerable distances from the Post Office. In the big cities with their various sub-stations the facilities are ample; but take the many instances where the sender lives miles away from a Post Office, and where the ordinary mail boxes are near at hand, if it were permitted to drop a letter with this distinctive stamp on it, with the knowledge that at the head office or the nearest post office the letter would be registered and a receipt sent the next day, it would lessen to a great extent the hardships now endured by those living in struggling and sparsely settled neighborhoods. If this provision were in effect letters could be registered at any time of the night after the close of registry hours. C. A. N.

The philatelist of to-day must be a close reader of the times. He must keep posted as to the shifting scenes and closing acts of the theatre of war. At the present moment it were well to watch happenings in Africa. Germany will insist on its share when the territory of the Congo is distributed. A series of English stamps for Egypt is not an utter impossibility as a consequence of the present

war between Turkey and Italy. The last named country will lie fast in Tripoli. Crete may finally be ceded to Greece and changes in the Balkan States are not out of the range of possibility. A stamp collector soon becomes a world diplomat.

It is more than passing strange that whole sheets of surcharged Nicaraguas have been advertised lately. We supposed there was such a terrible shortage of stamps that the government would surround the sale of these provisionals with every possible safeguard against speculation. If it is true that there is a stamp famine down there, it would indicate loose methods in postal administration when provisionals can be gobbled up as fast as the printing presses can run them off, only to be offered for sale in far away countries; and then not in singles but in sheets of 20.

The remainders of Crete advertised for sale with the promise that no bid under face value would be entertained have not been sold. The face value was estimated at over \$250,000. Of course, no one could buy. What the up-shot will be no one knows.

The last number of the Philatelic Gazette contained a paragraph to the effect that the Gazette had not yet heard any name mentioned for President of the A. P. S. for the next year, and suggests that an eastern man be chosen. It is a little early to talk about the next election, but since our esteemed contemporary has begun the discussion may we suggest that if a successor to President Cornwall is in order, the choice should fall on Iver Johnson, who has worked harder and to more purpose for the society than any other single individual. His work at the Chicago Convention deserves recognition, and Chicago itself should be honored for past performances, after the philatelic exhibition in New York, then is the time to recognize some eastern man.

Above is a fac-simile signature of the man from Willow City, Texas (not Willow City, Tenn., as erroneously stated in the *Southern Philatelist*).

We believe the opportunity to study the handwriting of the signature will be of immense value to our dealers.

This person very thoughtlessly included *Everybody's* in the number of journals he wanted to "use" in securing approval selections from those who had not heard of his activities. But *Everybody's* has its coat off all the time as far as these gentry are concerned. Perry sent us a small notice to insert in our **Trade Column**. We didn't insert it. But who can tell us why several other monthlies and at least one weekly did *accept and publish* his notice, thereby aiding in the robbery of their readers, after Perry had been published as a fraud by at least three journals, **Meekel's Weekly, Stamp & Coin Collector**, and *Everybody's*? Lest we forget, it's — "Deeds, not words."

Some philatelists lately were heard to express the opinion that Bavaria was not included in the German Confederation because it issued its own stamps. That is one of the anomalies which will soon be cleared up. Meanwhile the high values of the Jubilee issue in used condition are extremely scarce. Abroad they bring higher prices than the unused specimens.

The youngest publisher in the philatelic field is A. M. Aurand, Jr. He began on the "American Collector" published at Beaver Springs, Pa. as a quarterly when only 16 years of age. The paper is still in progress and the third volume is better than the first. It is an excellent journal.

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If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

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We will exchange two copies with all philatelic publications. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 1. Astoria, Oregon, Jan., 1912.

Whole No. 25.

"EDITORIAL SHOP-TALK."

In the December **Stamp Journal**' the Editor says he believes his monthly is the only one that pays its way on the American continent to-day. Now *does* he really believe that? If so he is not as keen an observer as I would have credited him with being. Old literature specialists, publishers, etc., know how *inaccurate* our friend DeKay has permit-

ted himself to be in this instance, and as far as they are concerned the inaccuracy could be overlooked, but for the general reading public we believe it should be corrected, as the remark blandly includes all other monthlies of which *Everybody's* is but one.

One would hardly doubt for a moment but that the **P. J. of A.**, and **Philatelic West** paid their way, and

had been for some time, and there may be others. As for *Everybody's*, we have stated, and as unequivocally as possible, that we have paid our way. We repeat it now as a matter of record, and unless the publishers of the two above-mentioned papers deny the accusation, we shall consider their silence as admitting that they too, pay their way. (J. M. H.)

Still they come, and yet there's more to follow. It is a serious question this avalanche of house circulars. Of course, each house thinks it is good advertising business, or they would not engage in it. Some say they will continue their advertisements in stamp publications just the same. They may for a time, but in my opinion there is only one outcome, either the house organs will become a permanent feature expanding and enlarging with time, or they will have to quit entirely. Their circulars must either take the places occupied by the independent monthly journals now current, and give collectors something more than offerings from their own bargain counters, or stamp collecting will go into a decline.

Lately we have been criticised on this side of the water and very justly so. A British visitor laments that not a single philatelic journal in the U. S. rose to the occasion in describing the stamp exhibition at Chicago this summer. Well, it takes money to publish a journal. The cost of paper, printers and press work, clerk hire and postage is far in excess of the charges for these items abroad. Support must come from dealers, and if these do not make it possible by their advertising, all the fine writing in the world won't satisfy the publisher. The number of pages is always the result of most careful computation. As a matter of fact all the great journals, with perhaps an exception or two, printed in the past have been fathered by dealers. It is only necessary to cite a few. *Am. Jour. of Phil.*; *Phil. Jour. of Am.*; *Post Office*; *Metropolitan Phil.*; *Philatelic Facts and Fallacies*, etc., etc. Either stamp houses must repeat

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to the highest bidder.

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F. J. Martin, Davenport, Iowa, late of Chicago, expelled from A. P. S.
E. F. Althouser, Chicago, Ill.

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these former successes or stamp collecting cannot regain the place it occupied in the hearts of the great multitude of collectors. More money may be spent for stamps now, and it is possible it is getting to be a rich man's hobby and in that case the monthly circular or house organ is all that is necessary. The price list is handed to his secretary who orders in a perfunctory manner just as he would shingles, nails, or door mats. But where is the fun? Where are the boys and the boy's albums in a scheme of this kind? Let us have serious, dignified stamp journals, and let the house leaflets go if we would keep on a firm foundation our beloved hobby. (C. A. N.)

One of the comforting seasons of the year, to the Editor, is about Christmas and New Years. Many silent messages reach our sanctum, and to the many kind friends, for whom it is a pleasure to work hard and long "out of hours" during the years, who remembered us by card, token, or message, just an earnest — "thank you, gentlemen." (J.M.H.)

Mr. Bartleson regrets that he is forced to discontinue his **Foreign Press Review**. He has labored enthusiastically and well, and many of our readers have taken pains to express their appreciation. For one and for all we express our thanks to Mr. Bartleson for his unselfish contributions, often prepared under great difficulties. Associate Editor Nast will conduct the foreign as well as the domestic press reviews hereafter, and our readers know what that means. (J. M. H.)

The issue of Roumania 1900-02 are very scarce in unused condition. Look after them. Used specimens are quite common.

Instead of issuing a 10c registry stamp "so as to distinguish registered mail from ordinary mail, the de-

partment should have issued a linen lined envelope of the denomination of 10 cents and compelled its use on all registered first class letter mail. Then if the letter was dropped into the office after hours it could still be registered and it would be notice to all concerned that the parcel was registered matter.

"A Check List of the Philatelic Publications in the English Language, For the Year 1909," compiled for the American Philatelic Literature Society by W. R. Ricketts, spells a monument of success for the Society. It is a labor of love by a stamp lover, and would that there were more of them. The press work is by Geo. Ward Linn, which *ipso facto* means according to the art. Members of the Society receive a copy free, to others one dollar each, from Geo. Ward—, Clinton Bldg., Columbus, O.

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is the **best** advertising, the **only** advertising. This $\frac{1}{4}$ page space would cost you \$4.00 for one insertion.

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Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

Fine mission stamps unsorted, many countries. 5 kilos for \$4.60 post free everywhere. Cash with order. Price list post free. E. Willems, 29 Pacification Street, Ledeborg Ghent, Belgium, Europe.

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

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In order to reduce my large stock of the following, I have made up the following packet #10. 75 varieties postage stamps including 2 (old) Cuba unused, Nyassa (picture), 5 Austria Jubilee, Crete (obsolete), Persia (surcharged and unperforate), Venezuela, Newfoundland, etc. Price 10c. Satisfaction guaranteed. Ray Bovard, Utica, Kansas. (25)

To all sending 10 cents for a fine packet of stamps I will send a premium, also a valuable coupon. Irving Oehler, 3236 52nd St., S. E., Portland, Ore. (24)

(Continued on page 15).

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Astoria, Oregon, U. S. A.

TRADE COLUMN.

(Continued from page 13).

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Net priced approvals are best. Easiest for you and easiest for me. Try them. Reference required. Wm. B. Byers, 1123 So. 48th St., Philadelphia, Pa.

Big 32 page price list, unused stamp worth 10c, sample copy of THE PHILATELIC STAR; all sent FREE to collectors and dealers if you send 2c stamp for postage. Write right away. The Philatelic Star, Judson N. Burton, Pub., Madison, New York.

Exchange desired with collectors all over the world. I will buy collections, duplicates, dealers' stocks, etc. Ray Bovard, Utica, Kansas. (25)

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Will buy or exchange Chilean stamps, especially 1853-1877, and high value late issues. Arthur S. Mason, Edna, Cal. (25)

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Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35)

For a short time only. Five hundred mixed foreign stamps, album, packet hinges, perforation gauge, packet of ten unused Porto Rico, Colombia, Morocco, Philippines, etc., all postpaid, twenty-five cents. The Day Company, 144 West 141 Street, New York City. (24)

Transvaal 1895 mint blocks at face, Two dollar Canadian Jubilee 60c, Seychelles 13c mint 10c, Trinidad postage due set of three 8c, all approvals contain above this month. References. PAYN STAMP CO., 2340 Garnet St., LOS ANGELES, Calif. (26)

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Your money back if you think you can do better with a dollar. The catalogue value is a little over five dollars, all high grade, picked stamps made up in the real Xmas spirit.

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Vol. III, No. 2. FEB., 1912. Whole No. 26.

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1907—10c blue & black	.02	.01
1907—20c green & black	.05	.01
1899—5c claret Jubilee	.05	.02
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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons. Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 2.

Astoria, Oregon, Feb., 1912.

Single Copies, 5c.

"Within The Forum"

Dr. J. M. Holt,

Dear Sir:

I have just read Mr. Mason's interesting article in *Everybody's* on "An American Academy of Philately" and I heartily agree with him that some time is necessary to stimulate American philatelists to take a greater part in the scientific side of philately. The plan suggested does not, however, appear to me feasible for the reasons stated below, and therefore I am venturing to write and suggest an idea that seems to me might be of use in aiding the cause.

Much has been appearing in stamp journals of late concerning the advisability of uniting the minor stamp societies for the purpose of increasing their efficiency and value — since it seems wise to *reduce* the number of national societies rather than to *increase* them. The A. P. S. has for sometime been the foremost representative philatelic body in America and it is recognized in Europe as well. To create a distinctly superior society, as Mr. Mason suggests, would relegate the A. P. S. to a secondary position and probably soon seriously affect its membership and usefulness. Since there are many men who will belong to the best — or none at all, would it not be possible to remodel the A. P. S. membership after that of its sister scientific society "The American Association for the Ad-

vancement of Science," by electing as fellows of the society the men who have contributed the most to the advancement of philately in America? The number of men thus limned could be limited to 25, or 50 or any number desired. Fellows should be made life members and exempt from dues, thus they would increase soon their relation with the A. P. S. Names of Fellows should precede the names of ordinary members in the year book, or might be started as is done in the yearly report of the A. A. S.

The election of a man as a Fellow of the American Philately Society could be made as high an honor as membership in any Philatelic Academy, and any representative American philatelist not a member of the A. P. S. could no doubt be induced to join the society for the honor of being made a fellow — or fellows might be honorary members elected from the entire body of American Philatelists, regardless of their society affiliations.

This plan it seems to me avoids the formation of a new society. It bands together and gives honor to the foremost American philatelists, yet it leaves the A. P. S. in its present premier position in the American stamp world.

A Member of the A. P. S.

(Note—Both Mr. Mason and the writer of the above have submitted good arguments. It proves that the

question is not a dead one by any means. We had deferred mention of it in these columns for some time, waiting to hear what others had to say. We strongly favor something of the kind, and will agitate until something results. We extend a cordial invitation to any of our readers, to express themselves, for publication or otherwise, as they desire. J. M. H.).

U. S. REVENUE NOTES.

By Charles A. Nast.

In my notes last month I referred to the subject of brass cotton stamps. I find that the small lot recently picked up in Louisiana have proven to be all new varieties hitherto unknown. The largest collection of the brass works, which are just as much a revenue stamp as any fiscal printed on paper, is owned by Mr. H. E. Deats. This gentleman has very kindly sent me rubbings of every stamp in his collection with permission to use for publication. The one he needed to complete his collection I was fortunate enough to be able to supply.

I find then from the data acquired that of the smaller sized stamp only four serial letters are known, namely, A. B. D. G. These are without a doubt the first issue. Just how many series there were it is impossible to say, but it seems natural to suppose from the above four letters that C. E. F. also exist, though not known now. On the larger sized stamp I find every letter in the alphabet has been used. From "A" to "G" inclusive the serial letter is a block capital. From "H" to "Q" inclusive a very long slim capital was used and then from R to Z there was a return to the first block letter form.

On letters H. K. L. M. N. Q. there is the additional word "PAID" embossed at the left of the capital. Letter K, with this space blank is one of the recent finds.

On the stamps marked A. to V. the numeral consists of figures measuring 12½ m. m. high. In letters D. J. and W. X. Y. Z. the figures of the numeral are only 6 m. m. high. One of the new varieties added by myself was

the block letter D. with the small figures. It is an open question which time and new discoveries can only determine, whether all the letters were issued with both sized numerals. The numbers on the small lettered stamps D. and G. are also size 6 m. m. Only one of these stamps has the words "TAX PAID" and that is the small D. strange to say this is the commonwealth variety of all. The large letter W. has been the scarcest and was only brought out by myself in the last month. There are many types and varieties, and much interesting history connected with this branch of revenue stamps, but I propose to put this into enduring form later when all the still unanswered questions are made clearer.

In the Deat's collection of above there are two stamps, each bearing a different sloped I., one is a slim capital, the other is in script I. On comparing the first with the letter J. I could see that there was danger of mistaking one for the other, and it seems evident enough that this script I. was made to facilitate quick reading and identification. It must be remembered that latterly the government in printing its lock seals has omitted the serial letters I and Q. because of the likelihood of their being mistaken for the letters J. and O. which last are used.

The Year Book of the U. S. Revenue Society is out. It is in same shape and form as former year books and the secretary Mr. W. W. Norton is to be complimented on showing such good taste and consideration. From the contents it is plain that the Society is holding its own. Later in the season the directors promise a more pretentious publication. The present volume contains the convention news, reports of officers and an up-to-date list of members with addresses. The society boasts 140 members. The Sales Supt. Mr. W. C. Emery, 31 Westminister St., Springfield, Mass. reports that there is a call for revenues, both foreign and U.

S. and calls on members to send in books for the circuits.

From the report of the expert committee, dated August 18, 1911, I notice that a recently discovered label has been going the rounds for some time. But there is no proof that the McAllister 1 cent Proprietary black on brick paper is a fake. Only lately a second copy has been found by Mr. Coffin of Worcester, Mass. and he has some very interesting historical data to submit. As he wanted to write this stamp up himself I said nothing about it and refer to it here only because the matter, by the note in the U. S. Society's Year Book has become public property. We await Mr. Coffin's contribution with considerable interest knowing that he is able to shed some light on this question.

I was fortunate enough this week to find in a dealer's shop three pre-cancelled proprietaries which are provisional playing card stamps of the J. J. Levy type. The first was the inverted surcharge "Dec. 1862" with name of firm on the 4 cent mauve proprietary. This is well known, but the other two of the same type have never been chronicled before. They are both on the 1 cent red playing card in normal and inverted position.

Strange how these stamps taken from card packages fifty years ago still turn up occasionally.

Two facts in regard to early beer stamps, which I had referred to in former years, have lately been confirmed in a very unexpected manner. I had written an article on cancellations, and mentioned the fact that the government had instructed users of the first two issues to cut the stamps to shape; that is, the design being circular, and the stamps being printed in sheets, the extra white paper at the four corners should be trimmed off. I got this information from an old brewer who told me the

kegs were always countersunk to accommodate these stamps. The idea was that in driving around they might be shaken off the kegs. He also told me that whenever they bought stamps in 1865, they were cancelled with small holes punched in them, and that the government did this perforating through the design. Just why he could not tell, but internal revenue offices had different punching machines. Some collectors at the time differed with him.

Now comes the confirmation. Some time ago I picked up two volumes printed by the Government in 1871, at the government printing office in Washington entitled "Collection of circulars and specials issued by the Office of Internal Revenue from July 1, 1863 to January 1, 1871." They contain a mass of information for the student of U. S. Revenues. On page 95 I find the following: "Circular No. 51. Treasury Dept. Aug. 17, 1866."

By section 57 of the act of July 13, 1866, it is provided that after the first day of Sept., 1866, any fermented liquor owned or possessed by any person after its sale or renewal from the brewery or warehouse, upon which the required tax shall not have been paid, shall be liable to forfeiture.

These provisions make it necessary that the stamps should be well secured to the vessels, and not easily removed therefrom, except by intentional effort to that purpose. The following method of affixing is therefore prescribed:

A hole two and three quarter inches in diameter, and one eighth inch deep should be countersunk in the head of the barrel (keg) in such position as will bring the spigot at the lower edge of the stamp where the perforations are made. The stamp is to be pasted in this countersunk hole, with the perforated portion over the spigot hole, with strong paste; and if the barrels are to be exposed to the action of the weather the stamp should also be secured by four tacks to prevent its peeling off.

In a foot note directions are given for making paste out of wheat flour and alum.

The above gives the perforated, cut to shape, beer stamp, a thoroughly good philatelic status. This circular was signed by Thomas Harland, *acting commissioner*.

THE POSTAGE STAMPS OF THE GILBERT & ELLICE PROTECTORATE.

By Bertram W. H. Poole,

Associate Editor, "Everybody's
Philatelist."

Gilbert or Kingsmill Islands, in the Pacific, on the equator, between 172° and 177° E., including the islands of Butaritari, Little Makin, Marakei, Apiang, Tarawa, Maiana, etc. Area, 166 square miles. They are mostly covered with cocoanut palms. Total trade under \$250,000.00, nearly half for copra. They belong to Great Britain. Population, 35,200.

Ellice or Lagoon Islands, a low-lying group between 5° 39' and 10° 47' S., and 176° 5' and 179° 31' E., comprising the islands of Nanomea, Nanumanga, Niutao, Vaitupu, Nui, Nukufetau, Funafuti, Nukuleilei, and Nuirakita. Area, 14 square miles. They are mostly covered with cocoanut palms. They export copra and shark fins, beche-de-mer is collected, also some pearl shell. They are administered by Britain, in conjunction with the Gilbert Islands. Population (in 1900) 2,400, nearly all Christians.

Such, my masters, is the complete history, commercial, political, and geographical, as given in one of the leading encyclopaedias, of these small specks of the British Empire, which have lately taken upon themselves the responsibility of issuing postage stamps.

From other sources we can supplement this scanty information to a small extent. The Gilbert Islands were discovered by Marshall and Gilbert in 1788 and named after the latter. Several of the islands are tri-

angular in shape and two of the outlying ones are very hilly. The chief island in the Ellice group (Funafuti) was discovered by an American, Captain Peyster, in 1819 though some of the other islands were discovered in 1781. Since 1900 Ocean Island, or Paanopa, in latitude 0° 52' S., and longitude 169° 35' E. has been included in the Protectorate and is now, we believe, the administrative centre and headquarters of the Resident Commissioner.

That is the sum total of the information we have been unable to unearth after diligently hunting through a fairly extensive reference library so that the philatelic excitement, speculation, recrimination, etc. aroused by the stamps is out of all proportion to the political and commercial importance of the Protectorate.

It was towards the latter part of 1910 that, in order to be in the fashion with the British Solomon Islands, New Hebrides, and other out-of-the-way spots in the Pacific, the "powers that be" decided to issue postage stamps for the Gilbert and Ellice Protectorate. The stamps were issued on January 1st, 1911, and though the philatelic history of the Protectorate is, thus, little more than twelve months old it has certainly not been entirely uneventful.

THE FIRST ISSUE.

The first set of stamps supplied for the use of this Protectorate was of a provisional nature, certain values of the King Edward stamps of Fiji, in the Universal colors, being overprinted "GILBERT & ELLICE — PROTECTORATE" in two lines. The stamps overprinted were

- 1½d. green
- 1d. carmine
- 2d. grey
- 2½d. ultramarine
- 5d. purple and green
- 6d. purple
- 1s. black on green.

It will be noted that the 2d., 5d. and 6d. stamps in these new colors have not yet been issued in Fiji itself. The overprint is in black on all except the 1s. value and on that denomination it is in red. The overprinting

was done in London at the establishment of Messrs. De La Rue & Co. and the lettering and workmanship are so regular that there are no varieties. The type employed is similar to that used for the New Hebrides stamps of the same period, and consists of tall thin sans-serif capitals. The Fiji stamps were all in sheets of 120, in two panes of 60 each, and evidently entire sheets were overprinted at a time. The type was so adjusted that the royal portrait should appear between the two lines.

Estimates vary as to the number of these provisionals sent from London and as there are no official figures available as yet such estimates as have been published can only be treated as expressions of opinion. The "Australian Stamp Journal" assumes there were £100 worth of each denomination, which would give the following quantities of each:—

48,000 ½d.
24,000 1d.
12,000 2d.
9,600 2½d.
4,800 5d.
4,000 6d.
2,000 1s.

On the other hand, "Ewens' Weekly Stamp News" thinks it more probable that there was an even number of each value and estimates 3,000 of each.

At any rate the quantity was not large for the stamps were only intended to fill temporary needs as, almost before they were placed on sale, a permanent set was being produced in London. Why these stamps were necessary at all, and why, if it was absolutely essential that the post office should be opened on Jan. 1st, 1911, provision could not have been made earlier for the supply of the regular labels is, as Lord Dundreary would have observed, one of those things "no fellah can understand."

These overprinted stamps were placed on sale at the chief post office at Ocean Island on Jan. 1st., 1911.

THE SECOND ISSUE.

Almost before any of the overprinted stamps were seen in Europe "specimen" copies of ½d., 1d., 2d.,

We beg to announce that we will sell at auction on February 27th, 1912 and the following days the celebrated stamp collection of

MR. VICTOR DUPONT, Jr.,
of Wilmington, Del.

The collection includes some of the greatest rarities, of which we may mention the following:

U. S. Postage,

1851 imperforates; August 1c used; Departments complete, including \$5 State, mint.

U. S. Envelopes,

1861, 3c pink on orange, entire (Scott's No. 7335).

1863-4, 2c black, die B on buff, entire (No. 1344).

1874, 2c brown, die A on orange, entire (No. 1468B).

1874-5, 3c green, die A on blue (No. 1469B).

1880-2, 3c green, die C on fawn (No. 1484).

1887, 1c blue on oriental buff, (No. 1560a).

1887, 1c blue on blue, (No. 1566a).

1887, 2c green, die A on amber manila, entire, (No. 1580).

Wrapper, 1874-80, 2c vermilion, die A entire (No. 1715); a truly wonderful collection, which includes almost ALL of Scott's numbers in the finest possible condition; nearly all unused and many entire.

U. S. Revenues,

\$200 and \$500 second issue, eight inverts, \$5 Proprietary.

XX CENTURY,

U. S. 1c Pan-American invert, 4c, 8c, 13c, on bluish paper; Cayman, 2½d on 4d; Lagos 10s single C. A.; Southern Nigeria 1l, single C. A.; Portuguese Colonies complete and others nearly complete up to 1l face value.

Catalogues sent free.

EUGENE KLEIN, INC.

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and 2½d. stamps in a new design were reported. These were distributed from the Postal Union headquarters at Berne about the end of January and the 2½d. is known to have been used as early as March 3rd. According to a letter from the Postmaster these four stamps were issued "about six weeks later," (*i. e.* six weeks after Jan. 1st.) so it is possible some were used before the end of February. "Specimen" copies of 5d, 6d., and 1s. stamps in the same type were recorded in March but, at the time of writing, these denominations have not been placed on sale in the Protectorate. The design is the same for all values and shows a centre-piece a Pandanus tree. These trees, of which there are many varieties, are popularly known as Screw pines. They are plentiful in the tropics where they grow very prolifically. Unless the tree depicted is a species peculiar to these islands it is curious the Pandanus should be adopted as the emblem of this Protectorate for the trees of this genus are mostly natives of the Malay Archipelago. On a curved label, above the tree, the inscription "GILBERT & ELLICE ISLANDS — PROTECTORATE" is shown in two lines, in uncolored letters on a solid ground. At the base is "POSTAGE," on a straight label, while in the lower corners are tablets for the value — "1d." etc. A border of fanciful ornamentation is shown at the sides. These stamps were engraved and printed by Messrs. De La Rue & Co. Ltd. They are printed from line engraved plates and though I have been unable to examine sheets, it is very probably that these consist of 60 specimens in ten rows of six each, as with the Turks & Caicos Is. stamps printed by the same method. These stamps have the usual 14 perforation and are, of course, on the paper with multiple Crown C A watermark. The only values issued so far are:

- ½d. green
- 1d. carmine
- 2d. grey
- 2½d. ultramarine.

Evidently this set is not to be of a very "permanent" nature for there

have been persistent rumors for some months now that a new series bearing the portrait of His Majesty King George V is to be issued.

The Protectorate is said to have entered the Postal Union as and from the 1st October, 1911, but as both sets of stamps were distributed to the members of the Union from Berne it would appear that it had been a member, provisionally at any rate, from the time the overprinted stamps were in use.

SPECULATION.

Naturally the overprinted stamps have been the object of extensive speculation. It was known from the first that only small quantities had been despatched from London and that the permanent series was almost ready so dealers and collectors almost tumbled over each other in their endeavour to obtain supplies. Assuming, for the sake of argument, that the total facial value of the supply was £700 it is certain that remittances for at least twice that amount were in the hands of the Postmaster at Ocean Island almost as soon as he had the stamps. Apparently the ½d. and 1d. values were cornered locally for, as yet, none of these have appeared on the market. The vast majority of the remittances were returned to the senders and only a few favored individuals were allowed to receive supplies of the stamps. Apparently the small speculator fared best for while several individuals who applied for only a few sets had their requisitions filled none of the regular new issue importers received supplies direct from the Post Office. Most of the applicants were informed that "all surcharged stamps are sold out." In those cases where stamps were supplied 10% was deducted. To one correspondent the Postmaster wrote: "For your further guidance I might mention that I retain, by sanction of His Excellency the High Commissioner for the Western Pacific, ten per cent. of the amount of each remittance, as commission, on all orders for stamps which I fulfil." The authorization to deduct this commission, and instructions as to its dis-

posals, were incorporated in a dispatch from the High Commissioner dated December 7th, 1910. The following extracts are illuminating: "From all remittances that may reach you in future accompanied by requisitions for stamps from persons who are obviously dealers or collectors, a sum to cover expenses of issue, book-keeping, custody of cash, etc., amounting to ten per centum of the amount of each remittance is to be deducted. These deductions will, of course, be credited as Miscellaneous Revenue."

Naturally those dealers and collectors who were so fortunate as to receive supplies of the overprinted stamps did not object to paying the 10% commission but there was many a "kick" at the imposition of having to pay it on the ordinary labels. A more ridiculous state of affairs than for a post office to sell its own current stamps at an advance on face value can hardly be imagined! We are glad to learn from an Australian contemporary that "the High Commissioner of the Western Pacific has been called upon by the Secretary of State for the Colonies for an explanation.

And there, for the present, we must leave one of the most amusing and entertaining philatelic farces of modern times.

To whoever may be interested, on last St. John's Night, our Editor-in-Chief was installed S. W., at Temple #7, A. F. & A. M. He was "raised" in 1908.

With the January issue, *The Philatelic Atoz* will be under the editorial care of Mr. A. R. Bodmer of Harrisburg, Pa.

A new variety of the 2 cent red wrapper has been uncovered at the Denver Post Office. It consists in having the mucilage put on in a broad strip $2\frac{3}{4}$ inches wide instead of the usual narrow strip of half an inch wide. Has this variety been observed elsewhere?

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Published Monthly by

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(F. R. P. S. L.) (A. P. S. #1080)

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If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

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Publication Office, Commercial & Eighth Sts., Astoria, Oregon.

We will exchange two copies with all philatelic publications. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 2.

Astoria, Oregon, Feb., 1912.

Whole No. 26.

"EDITORIAL SHOP-TALK."

Something Must Be Done For The Boys.—In the excellent report of the Educational Committee at the last A. P. S. Convention, significant reference was made to the subject of careful provision for the rising generation of stamp-collectors.

We believe one of the needs of the hour is to provide the boy with reading matter along with his early col-

lecting days, (for obvious reasons), but to provide it at such a low cost, that he will not feel that he would rather spend the amount on stamps themselves, rather than on a magazine, much as he would enjoy receiving the latter at stated intervals.

To the large majority of boys in the grammar grades, 25c, 35c and 50c looks a good deal "to soak away" in

mere stamp literature, and for that reason alone there are hundreds, if not thousands of boys who would otherwise be reading our publications, thereby assimilating philatelic crumbs of wisdom which would straighten their attachment.

We propose to make a concession in favor of those boys. Where 50 or 35c would be prohibitive, 10c would be within the reach of all. Therefore, to all boys (and girls too, of course) below the high-school grades, we will send **Everybody's Philatelist** regularly every month, for only ten cents a year. This will be a permanent feature, unless we find insurmountable difficulties not now anticipated.

Certain rules must be followed. Boys must furnish, with their subscription: (1) their teacher's name; (2) the grade number or letter of their class; (3) the name or number of their school, and where it is located.

While our purpose is to aid the boy, we do not intend to make our offer act as a temptation to dishonesty. Each case will be investigated. Those eligible to our "School-boy rate," may also renew their subscriptions at the same rate, a year hence.

(J. M. H.).

We take pleasure in announcing that Mr. A. H. Pike, of Abilene, Texas, has accepted our invitation to join our representative Board of Associate Editors. Mr. Pike was born in Pennsylvania in 1878, but early in his career was taken to New York, where he received his education and early business training. While representing a large corporation, he was sent to New Orleans on a special business trip, and later became manager of their New Orleans office, until the organization of the Index Service Company in 1909. Associate Editor Pike is manager and half owner of the Index Service Co., and manager of their retail establishment in Abilene. He has developed the plans for the *Collectors' Review and Digest*, and has entered into the matter so pains-takingly and thoroughly, that

APPROVAL ACCOUNTS FOR SALE,

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E. F. Althouser, Chicago, Ill.
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J. W. Jarvis, Enterprise and Eugene, Ore.
Walter Straight, Pleasant Point, N. B., Canada.

For the good of the craft, the use of this column is offered gratis to our advertisers. To others, 10c a line for insertion, for 3 months. Names will be posted 3 times. Society attorneys to pass judgment on all accounts before same are offered for sale.

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P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill.
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(J. M. H.)

The following bit of refreshment in our mail recently:— "Enclosed you will find — if I don't forget to put it in — a five dollar bill. For this you will kindly credit my account as follows:— 4 years' sub. to **Everybody's Philatelist**, \$1.00; and 1000 words of **Trade Column** space, \$4.00.

That I like your paper is perhaps sufficiently evidenced by the above, and fulsome flattery may be unnecessary! I do regret that you have never besought me for one of my inimitable versifications (as poetic piffle is powerful proof of my pleasant personality in philatelic papers), but

peradventure the plea may yet come."

Now guess the author of this, and the prize of a year's subscription to **Everybody's** will be yours.

If this copy reaches you, and you are *not* a subscriber; if, after looking it over, it has interested you enough to create a desire to see it regularly; eliminating all other considerations, *if it's worth 35c a year to you*, then don't lay this copy down to perhaps forget your intention, but do 3 simple things:—

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Some Prices Realized at the December 29th, 1911, Auction Sale of Eugene Klein, Inc.

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Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schauback Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

Transvaal 1895 mint blocks at face, Two dollar Canadian Jubilee 60c, Seychelles 13c mint 10c. Trinidad postage due set of three 8c, all approvals contain above this month. References. **PAYN STAMP CO.,** 2340 Garnet St., LOS ANGELES, Calif. (26)

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(Continued on page 34.)

English Speaking Philatelists *everywhere* are included in the plans, purposes, and interests of "Everybody's Philatelist." To all such in Great Britain, the Colonies, or anywhere in the world, we address ourselves. An independent philatelic monthly without trade connections, created for *everybody*, we are *ipso facto* international. We have reduced our foreign subscription rate from 50c to 35c per annum, postfree anywhere. Our Trade Column rates average a farthing per word, and facilitate exchange relations around the world. Unused current stamps of any country accepted at face. No demonetized issues please. Address:—

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TRADE COLUMN.

(Continued from page 33).

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

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150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

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(Continued on page 35).

WELL EQUIPPED—Sixty years ago there appeared in the newspapers notice of the dissolution of a scholastic partnership in the neighborhood of London, which was signed by one of the teachers of youth with his mark.

Disclosures of this sort do not often hit one in the face nowadays; but a northern schoolmaster came near to falling a victim to effrontery of a somewhat similar character the other day.

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Could he speak French? the schoolmaster demanded of this paragon. Oh, yes, fluently. Had he a nodding acquaintance with Italian? Indeed, he had—was excellently well versed in it, in fact.

These answers pleased the schoolmaster mightily, but he was an enthusiastic stamp collector, and preferred to have, if possible, a tutor with corresponding tastes; so he telegraphed the question:

"Have you any knowledge of philately?"

And back came the triumphant answer:

"Can speak it like a native, sir!"

The negotiations ended abruptly.

—Tit-Bits.

To the author himself, numerous and elevated thanks; the end is not yet; your patience will be rewarded. Any man who likes my paper five dollars worth, is a fine man.

Journals contemplating discontinuing will do well to communicate with Dr. Holt.

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TRADE COLUMN.

(Continued from page 34).

100 Stamps free to applicants sending references and inclosing 2c postage, and asking for our fine approval books and sheets. 100 better stamps, well mixed, postpaid 7c; 200—11c. 50 varieties fine stamps from Mexico, &c., mounted on sheets, postpaid 10c. 25 stamps from Queensland, Canada, Victoria, New South Wales, Spain, Argentina and Japan 15c. Stamp hinges 8c per 1000. Eagle Stamp Co., Newark, Ohio. (26).

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as our House Organ, of at least 25 pages; 20 of which will be devoted to philatelic articles in English, French, German and Spanish, also to notes and society news, the balance of the quarterly will be devoted to further the interests of our business. The **International Philatelist** will be sent FREE to our patrons and to anyone in the U. S. and U. S. Possessions for 25c a year and 50c abroad.

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Vol. III, No. 3. MARCH, 1912. Whole No. 27.

"Framed" Imperforates,

See Page 44.

ISSUED THE LATTER PART OF EACH MONTH

"Entered as second-class matter, June 23, 1910, at the post-office at Astoria Oregon,
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LEO. HUGHES,

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UNITED STATES.

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520 Wrightwood Ave., Chicago, Ill.
A. P. S. 2990.

North Borneo.

1902—10c violet and dark brown,
honey bear, a beauty\$.04
1902—16c brown and green, pictorial .06

Labuan.

1901—10c honey bear04
1901—16c Pictorial06

Nyassa.

1901—2½, 5, 10, 15, 20, 25 and 50r
giraffe13
1901—75, 80, 100, 150, 200 and 300r
Camels27

Newfoundland.

1880—2c green, fish, unused08
1887—2c orange, fish, unused05
1890—½c black, dog, unused02
12 var. menagerie stamps for 10c. My net approvals will please you. A trial lot and a free stamp cat. at 10c against reference.

LEON V. CASS,
Morganton, N. C.

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You Help Everybody's By Patronizing Our Advertisers.

EVERYBODY'S PHILATELIST.

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons. Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 3. Astoria, Oregon, March, 1912. Single Copies, 5c.

An Endowed Philatelic Journal.

John Milton Holt, M. D.,

F. R. P. S. L.

When the time was ripe for the launching of our journalistic craft on the troubled philatelic seas, the event was one which we had looked forward to for many years. It was not hatched over night. We had started collecting at least twenty-seven years before, and beyond that the memory of man runneth not with exactitude.

The academic, collegiate and professional courses were disposed of. Service on ambulance and as interne was finished. State Board examinations passed. The highly prized commission in the M. H. S. won. The children were no longer babies. While for me the Osler limit was fast approaching. This simply as introductory to show that the creation of **Everybody's** was timed to occur when other affairs of life were somewhat settled.

Now that it is established, and that there is a field for an independent altruistic monthly seeking the interests of all classes of collectors, it is our purpose to plan so the benefits, if any, may extend beyond the limits of our own span of life. It is my purpose to maintain **Everybody's** the rest of my natural days, until the infirmi-

ties of age compel relinquishment.

If after ten years, say, of publication, I should be summoned to that undiscovered country from whose bourne no traveler returneth, I should not like to feel that this magazine would cease, after the years it had taken to develop it.

With that thought in mind, and seeking to avoid such an event, there occurred the suggestion of *an endowed philatelic journal*.

We endow our schools, colleges, hospitals, and libraries, why not a journal? Why not a philatelic journal? Why not **Everybody's**?

A board of trustees of at least three, could be provided by the contemplated American Academy of Philately, or by the "Fellows" of the A. P. S., if such a group be created in lieu of an "Academy." A fund could be created — an endowment fund — and the *interest therefrom* be disbursed and controlled by the contemplated board of trustees.

The fund should be so safe-guarded as to permit of no suggestion of graft. Its sole object being to perpetuate a journal of the scope and aims of **Everybody's**, even if the trus-

tees decided to call the journal by another name.

Contributions could be had in several ways. I'd be willing to make a provision in my will, to convey all rights and good-will of **Everybody's Philatelist**, at my death, to the board of trustees, gratis, with a bequest of one or two hundred dollars.

All philanthropic philatelists could will such amounts as they saw fit. Those who wished to encourage such an enterprise during their lifetime, could make an ante mortem contribution. The principle of the fund should never be expended.

The interest could be applied as the present Editor-in-Chief saw fit, with the approval of the board of trustees, and afterward, as might later be determined.

At 6% interest, the fund would have to reach one thousand dollars before it could be of much assistance under present circumstances. And after the demise of your humble servant, to remain self-supporting, the size of the journal would depend upon the size of the endowment.

It can be seen that this plan can be readily worked out. There are many philatelists of means now living, who would prefer to make a cash contribution during their life-time, providing a board of trustees above criticism be named, and the management of the fund provided for in a thorough, business-like way. Such philatelists are invited to communicate with the writer.

Perhaps it might be preferable to have a legally incorporated trust company act as trustee of the fund, and a "literary board" of the proposed Academy or the A. P. S., to dictate or outline the literary policy and name the Editor-in-Chief, the Associate Editors, and their successors.

It will be seen that this plan provides for a representative philatelic journal *in perpetuity*, a thing hitherto unknown. By reason of its permanency and substantial backing it would be constantly adding to its readers and supporters, and could reach a plane of magazine development as yet never attained by an American philatelic periodical.

"FRAMED" IMPERFORATES,

Melville I. Fossett.



It has been said that it is necessary to collect imperforate stamps in pairs or blocks, in order to be absolutely certain they are genuine copies, and not clipped perforates.

A way has been found, elegant and artistic in result, whereby a single copy may bear prima facie evidence, incontrovertible, that it is a bona fide imperforate.

In cutting up a sheet of four hundred U. S. imperforates, we first cut the plate number blocks, line variety, and arrow blocks, in which process one hundred and twenty-four stamps are disposed of. This leaves two hundred and seventy-six of the original four hundred.

The remaining two hundred and seventy-six are then cut so as many as possible will demonstrate the entire interspace on all four sides, and in addition a narrow margin of its four neighboring stamps, as well as a small portion of four others in each of the four corners of the cut specimen. The resultant is a sort of "frame" effect, and makes an unusually handsome and attractive specimen.

For every "framed" imperforate thus secured eight other stamps sacrifice parts of their designs, and are only good enough for postage. These "framed" imperforates are from six to eight times as rare as an ordinary specimen, but a set of the 1908 U. S. issue, from one to five cent denominations, present a striking effect, and must be seen to be appreciated.

Out of a sheet of four hundred, only forty-four "framed" imperforates can be secured, after the plate number and line variety blocks have been removed.

U. S. REVENUE NOTES.

Charles A. Nast.

The "Catalogue of American Bill Stamps" issued by J. W. Palmer in London, January, 1878 was a 6x9 four page "fly sheet," as the publisher styles it. It was "intended to issue these every month, and they will be sent regularly to any gentleman at the rate of one shilling for the twelve months." That has a familiar sound these days. Well there were at least four numbers issued. Two covering Canadian Fiscals, and two being assigned to U. S. revenues. In one of these we have a very fine list of what the editor calls "License Stamps of Private Proprietaries in U. S." It refers to the various stamps issued as royalties by patentees of various devices used in sewing boots, gaiters, waists, stays, etc., etc. Among the list we notice "Lye" stamps and those for "Protectivetoes," collars, waterproof shoes, adjustable waists; also clinching screws, boneless codfish, button fasteners and the labels issued by manufacturing firms without stated values. The M. & M. stamps and all others are unpriced. I should say that the list of match and medicine stamps antedates that issued by Scott in the same year, and though no prices are given, nor any reference to variety of paper (whether white or pink) it bears internal evidence of being thoroughly original and not copied from any American list. We have for instance "Dr. Cheesman 4c green," "Parker's Family Medicine 4c black," "Dr. Robach 1c yellow, orange and white" "Rush's Medicine 1c green," "Winslow's Mrs. Soothing Syrup 1c black and 2c black," also "Wishart's Pine Tree Cordial 4c black."

Of course we know what stamps are meant, but they were never listed by any one else that way. It is a rare item.

Mr. Deats has recently picked up a brass tog three inches long by one and a half inches in width with the ends rounded, and has asked my opinion upon the same. He thinks it has nothing to do with cotton while I on

the contrary think it is a U. S. Revenue cotton stamp just as the various brass pieces seen in numismatists shops which show a serial number and the words "Tax Paid." Whenever this last is impressed on any instrument it is in effect the inspector's "O. K." that the revenue tax has been paid. They were used on packages exposed to the weather, hence any stamp made of paper would obviously not be practicable. These brass stamps were attached to bales of cotton by wire, and were thus notice to all that the box had been paid meanwhile the shipper and the U. S. collector each had certificates showing the amount of duties paid thereon which was necessary to permit shipment. The practice was limited largely to shipments north from "States lately in Insurrection." Often these brass checks contained the name of the collector of the port of shipment.

Each of the figures is surrounded by a circular line. At the left center it is punched opposite this and at the right side around the figure five the words "Punched when transferred" are impressed. It is without any possible doubt a cotton stamp.

JUST FOR BOYS.

Some of our boys have written and asked if we would publish replies to inquiries. Yes, most certainly. A question one boy is interested in, several others are also very likely to have been confronted by. Hence, an answer to one will be an answer to several. We cannot make time to personally answer all the letters of inquiry we receive, although we'd enjoy it, if there was time.

P. W.—Require commercial or bank references and *write them before sending* your approvals. Ask for name of applicant's employer. Insure your sheets. Keep an alphabetical list of every fraud you hear about. Write to Post Office Inspector, care of Postmaster of town where fraud is located. Use our column — **Approval Accounts For Sale.**

A. J. C. — Yes, a stamp collection

is a good investment, if judiciously made, and *if* you do not sell in such a hurry that you sacrifice your just profit to your haste. Mint U. S. are better than Government Bonds, no question about it, and I take my own medicine, as I have invested. Mint British Colonies come next, but will require a little more knowledge of stamp values. Blocks of four are even more desirable than four singles.

H. T. H.—It does not require a great deal of money to collect stamps, and there are a great many "side lines," so called. For instance, a very interesting blank page can be filled with as many shades of the current 2c earmine as you can find. Then pick up all the *used* pairs or blocks of four you can. Another interesting adjunct to your collection would be as many different combinations of the current U. S. stamps, on their original envelopes.

AN AMERICAN ACADEMY OF PHILATELY WITH OTHER SUGGESTIONS.

By A. R. Bodmer.

There is a movement on foot, to consolidate our three smaller stamp societies, namely the M. P. A.; S. P. A.; and U. P. S. It is believed that an amalgamation of the three societies, would produce one society, which would tend to advance the standard of philately in America.

There has also been a National Philatelic Union suggested; which would operate along different lines.

Of the two plans, the latter seems the only plan, likely to materialize; as with it could be embodied, other plans, made by different persons, at different times.

In giving my views on the subject, I will dissect the plan suggested for a National Philatelic Union, and embody with it, other suggestions, which

could be successfully carried out in conjunction with the union.

The substance of the suggested plan is as follows:— All philatelic organizations shall join the Union, and by so joining do not lose, "their respective individualities."

That a monthly stamp journal be supported by the society, which would be sent to all members, free of charge that the annual dues be 20 cents, and that an annual philatelic congress be established; to which would be sent, delegates from each club.

The stamp journal idea, is excellent, and is probably taken from the society paper suggested by the Philadelphia Stamp Club. The paper would no doubt receive the support of the dealers, as the paper would be an excellent advertising medium. With some capable person as editor, the paper would be welcomed by all American philatelists.

The part of the plan that I would suggest amendments to, is the philatelic congress. A philatelic congress has long been a pet idea of mine, and I would suggest the following:

That the American Academy of Philately which was suggested by Mr. Paul Mason, be embodied with the philatelic congress.

I would suggest that instead of honoring leading American philatelists by electing them members of an academy of philately, that they be honored by being appointed directors of the annual congress.

This board of directors would at first consist of eight persons, seven members and a chairman; which would have the privilege of electing one new member each year, or of filling vacancies caused by death or resignation.

The board of directors being able to elect new members by unanimous vote only.

This board of directors would chose the city in which the annual congress would be held, and act as a general philatelic board of arbitration.

I would recommend that the eight honorary members of the board be elected by votes cast by all American philatelists interested, all other members being elected by the board.

U. S. NOTES.

A thin, semi-transparent, brittle paper has been observed in the lower denominations of the current U. S. The Federal Stamp Co. has shown us the 10c Special Delivery on this paper, which is more noticeable than any other in use for our current or rather 1908 issue.

Uncle Sam is having a gum game played on him right now in the stamped envelope contract. There have been so many complaints about the poor gumming of our stamped envelopes, that the Post Office Department should insist upon at least moderately fair gumming. The Government contracts call for "first class quality" and service, and that we certainly are not receiving from the present stamped envelope contractor.

When the 1902 issue was supplanted by that of 1908, there was a great rush to fill up weak lines among collectors of shades, and blocks and plate numbers.

There have been so many unusual modifications during the little more than three years in which the last issue has been in existence, that a goodly number of U. S. collectors, even though not advanced specialists, find themselves much behind the game, even more so than the 1902 issue went out.

Excluding the bluish paper and other paper variations, there are the unstarred plates, starred plates, double line watermark, and single line watermark, making four sets of each denomination except the 50c and \$1.00 which comes in double line wmk. and unstarred plates only. The above applies to the perforated specimens, in addition to which there are also four sets of the one to five cent imperforates.

The Philatelic Society of Trenton, New Jersey have just given a public exhibition in one of the rooms of the school of Industrial Arts. Each exhibitor arrayed his own frames (which latter were furnished by the school) hung them himself and did his own reporting so the show really cost the local club nothing. It was a magnificent success. Quite a number of out of town philatelists attended. From Philadelphia came Messrs. A. F. Henkels, Forrest P. Hand, Percy Mc G. Mann, W. A. Kellar and J. Homer Leidy and others. Of course Senator Ackennan exhibited some fine U. S. Mr. Sterling some reconstructed plates of ultramarine and Brown Lock Seal stamp. Also several frames of special license stamps and Tax Pairs. No objection to the display of these revenues was made. There seems to be no good reason why the local clubs of some of the larger eastern cities might not emulate this good example. The Trenton papers gave the exhibit good notices.

In The Market

To purchase philatelic journals obliged to suspend. Publishers, if contemplating suspension, communicate with us. Your subscribers will get more than 100 cents on a dollar, and we'll carry out all your obligations. Address:— **Dr. J. M. Holt, Astoria, Oregon.**

Thanks, Theodore. Yes, from what our friends say, we must be some better doctor than editor, for, forsooth, we had a hard and exacting training for the former, while the latter is our bed of roses upon which to rest from professional cares. Ask your family physician what kind of a doctor one must be in order to win a commission in the Marine-Hospital Service.

The Stamp Collector's Annual for 1912, published at London and edited by D. B. Armstrong is an exceptionally fine piece of work. Its usefulness as a ready reference work has not been sufficiently pointed out. Its philatelic literary index for 1910-11 is a guide to the most important articles published in the philatelic journals of the world during the past twelve months. Besides a list of dealers, and publications, and the philatelic societies of the world, there is a biographical department introducing 101 living celebrities of the stamp world, each by a short sketch. Nineteen of this number are Americans. The work is profusely illustrated and is a valuable addition to any collector's library.

Collectors are notified to watch the present issue of one cent green. They are coming in very pale yellow greens, and some plates in the very distinctive shade known as "MILORI" green. The value of plate number collecting is shown in this that whenever a change is made the collector does not have to skirmish around for the old color. No one knows just when a change of ink will be made.

MONTHLY REPORT OF SEATTLE PHILATELIC CLUB.

Officers for 1912:

Pres.—C. T. Utermark.

Vice. Pres.—A. Ringer.

Sec.—D. C. Bartley

Treas.—J. Nelson.

Trustees—C. H. Reeves; P. F. Thomas.

Sales Supt.—J. Lerry.

JANUARY REPORT:

Average attendance for month13

Total lots at auction during mo. . .187

Amount of Auction Sale \$28.46

Exhibitions of collections of following members:

Countries A. to G.—C. J. Utermark.

Europe & Australia—A. Loenherz.

Haiti—J. Lerry.

Mexico—Dr. C. Hoffman.

Library of Phil. Literature was started Jan. 23, 1912 and contributions received as follows:

About 10 books on Philately.

About 15 books as reference including catalogues, etc.

About 200 magazines, some volumes nearly complete.

Report of Sales' Supt. to Jan. 1, 1912.

Books Received 121, value . . . \$433.91

In circulation 75

On hand, 46

Rec'd from 8 circ's on 1st rnd. \$33.92

Per cent of sales from books . . . 14%

The Society meets every Tuesday night at 8:00 P. M. at 206 Walker Building, 2nd Ave., Office of Secretary 372 Arcade Building, also Library located here. Any information addressed to Secretary will receive prompt attention.

D. C. Battley, Secretary.

FEBRUARY, 1912.

Business meeting held Feb. 6, 1912.

Reports of Treas. Balance . . . \$28.06

Deposit 37.42

Disbursed 57.13

Report of Sales' Supt. John Lerry:

Books retired 66, value \$264.35

Circulating 102, value 334.85

Average sale from books 21%.

Report of Librarian received and approved.

New member. Wm. Schwede.

Entertainment committee for 1912 appointed by Pres.

JOHN TERRY, Chairman,
D. C. BARTLEY,
DR. C. HOFFMAN.

Mr. J. Nelson tendered his resignation as Treasurer and accepted. Mr. Nelson leaves Seattle and goes to Bend, Oregon. Mr. Nelson was a charter member of the club and it is with regret we see him leave the club and Seattle.

The Society voted to combine office of Treasurer with that of Secretary and so office has been assumed and records turned over to D. C. Bartley, 372 Arcade Bldg.

Entertainment committee suggested program for coming year, approved by Society and ordered to be printed March 1st. This Program calls for 1 auction, 1 business meeting, 1 exhibit with notes and 1 competitive exhibit each month with other special features, including visit to Tacoma Phil. Picnic, Banquet, Grand Raffle, etc., etc.

The Program Committee raffle to all members present at each meeting at 9:00 P. M. a stamp catalogued at \$1.00.

All visiting Philatelists Welcome.

D. C. Bentley, Secretary.

LIECHTENSTEIN.



We illustrate the recent issue of this Austrian principality. The workmanship is pleasing, evidently done by the makers of the current Austrians.

UNITED STATES STAMPS

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

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will be issued regularly the 20th of each month, Nov. and Dec. numbers already out. It contains many new and original features, etc.

NEW ENGLAND STAMP CO.,

14 Wash. Bldg., Boston, Mass.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.,

(F. R. P. S. L.) (A. P. S. #1080)
Editor-in-Chief and Publisher,

Associate Editors:

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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Oregon.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient	6 Months' Contract	12 Months' Contract
1 inch,	\$1.50	\$1.00	\$.75
¼ page, (3¾ inches).....	4.00	3.00	2.00
½ page, (7½ inches).....	6.00	4.50	3.00
1 page, (15 inches).....	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial & Eighth Sts., Astoria, Oregon.

We will exchange two copies with all philatelic publications. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 3. Astoria, Oregon, March, 1912.

Whole No. 27.

"EDITORIAL SHOP-TALK."

Kansas is not so near Oregon that it would be noticed, but in the philatelic publishing line, *The Stampster*, of Olathe, Kansas, is one of **Everybody's** nearest neighbors. So we feel a sort of neighborly interest in the newcomer, which gives unusual indications of stamina. The Editor, Geo. T. Edson is exploiting a plan involving the publication of his reading matter in English and Spanish. Con notas diversas en Espanol. It

would seem that such a plan should undoubtedly prove successful, and bring into more active relationship, the collectors of South, Central and North America. (J. M. H.)

Editor Edson, of *The Stampster*, has shown us the first specimen of the new U. S. 1c green, perforated. It presents an elegant appearance. Washington's head always exhibits dignity and repose. It is a head of fine proportions. But as this is the

first time in the history of our nation, that Franklin's head is *not* on our 1c stamp, it demands more than passing mention. We can see the utility of the change, from the Post Office Department's view, but we anticipated the confusion to clerks, when the 1908 issue first appeared.

The numerals on the 1c and 2c stamps stand out boldly, and are of obvious advantage.

The 1908 set with all but one Washington heads, made an elegant and artistic set for our albums, but as the line of Washington heads had to be broken, we see no reason for not returning to our old heroes, and honoring Jackson, Grant, Lincoln, Garfield, etc., by putting their heads within the ellipse and retaining the present border design and frame. We'll have the Panama-Pacific set in 1915, then about 1916 there'll be another change. (J. M. H.)

NOTES.

Talk about German thoroughness! We are in receipt of a copy of the new work just issued by Carl Beck of Berlin and Carl Holzshuer of Nurnberg on the "mill wheel" cancellations of the stamps of Bavaria. The work is splendidly printed and consists of 120 pp. size 5x7. Maier & Schneider of Munich are the publishers. The work is largely compiled from official sources and is therefore historically interesting. The first postal regulation regarding the cancellation of letters and mail matter in Bavaria is dated 1816. Other rescripts prescribing the marking of all mail matter with certain forms, besides day and month, and the name of receiving and dispatching offices, were issued in 1840, '41 and '42 etc., up to the time of the first issue of postage stamps. The authors have drawn freely from these official circulars, and it is noteworthy that the greatest solicitude was expressed by the department that postmasters and others should exercise the greatest care in cancelling stamps to see that the impression is clearly legible. This accounts for so many

APPROVAL ACCOUNTS FOR SALE,

to the highest bidder.

F. J. Fisher, Jefferson, Wis.
F. J. Martin, Davenport, Iowa, late of Chicago, expelled from A. P. S.
E. F. Althouser, Chicago, Ill.
Stenson Hammill, Carstairs, Alba., Canada.
J. W. Jarvis, Enterprise and Eugene, Ore.
Walter Straight, Pleasant Point, N. B., Canada.

For the good of the craft, the use of this column is offered gratis to our advertisers. To others, 10c a line for insertion, for 3 months. Names will be posted 3 times. Society attorneys to pass judgment on all accounts before same are offered for sale.

Address the Publisher.

WE GUARANTEE TO PLEASE.

Try our 60% approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c. 500 varieties stamps, catalogue over \$7.00, 75c.

PALM STAMP CO.,
249 No. Carondelet St., Los Angeles, Cal.

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Copies of the current issues of *Everybody's* will hereafter be regularly on sale at the offices of the following local representatives, who are also authorized to receive subscriptions at the regular rates:—

Eugene Klein, Inc., Empire Bldg., 13th & Walnut Sts., Philadelphia, Pa.

P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill.

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40 different African 20c
40 different Asians 20c
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IOLE DIONE.

Grandview, — Wash.

perfect cancellations found in Bavarian stamps. We never see the heavy smudge on early issues as it was distinctly ordered that town and date should always be legible. There is a complete chronicle of issues detailing the numbers printed, styles of cancellation on each value, and finally a list of numbers found on stamps giving the postoffice of each. The work, while it is printed in German, has much value to all collectors of German states even if they do not read the language because of the great number of illustrations and the various tables compiled with the greatest care. Not the least interesting is the chronicle of railroad and other revenue stamps of the Kingdom.

Our associate Mr. Chas. Nast is gathering material for a monograph on Cotton Stamps, and he requests that all having any of these metallic marks, would send him "rubblings," or any other information on the subject. Due credit will be given to all who assist in the production. So far as known no published list of these brass marks exist, it being the first attempt to a tentative list. Address Box 14, Denver, Colorado.

The H. S. Powell Stamp Co., of Storm Lake, Iowa, U. S. A. has secured the exclusive sales right of all stamps gathered by the Fathers of the Divine Word. This organization has a membership of over 3000 priests who are at the head of monasteries located in every stamp issuing country. For instance even in Iceland, Togo and North Borneo.

There are now over 100 ton gathered and Rev. R. Stollenwerk will sail for Europe on May 15th and make arrangements for the removal of the greater portion to the Company's works at Liebenthal, Kansas.

Hereafter all stamps will be sent direct to Liebenthal instead of different Central Points as heretofore.

Rev. R. Stollenwerk and Mr. Powell will decide in what manner these stamps will be distributed, upon the return of the former from Europe, in the fall.

DR. HOLT'S WANT LIST



Instead of personal letters to my friends and correspondents, inclosing a list of my wants from time to time, I'm going to avail myself of the advantages of my own publication, and publish a list of wants. At present it is U. S. Plate Numbers. Unless a plate number collector has lived in a relatively small city, one does not realize that it is no easy task to secure all the denominations in all positions of the sheet, even while a set is current, but with the 1908 issue, it has been unusually difficult, as practically four sets were issued.

I still lack the following and would appreciate it very much if some of my collector readers would favor me with any they may be able to secure at their Post Office, as there seem to be but few dealers who make an attempt to handle them.

I use **Tops** or **Bottoms** only, preferably the former. Blocks of 6 or strips of 3, preferably the former.

Here are my wants:—

Double line wmk. unstarred, 2, 4, and 50c.

Double line wmk. starred, 4, 5, 6, 8, 10, 15c.

Single line wmk. unstarred, 1, 2, 3, 4, 8 10, 15.

Single line wmk. starred, 4, 6, 8, 15.

In addition to the price you ask for what you send, even if only a couple of blocks, I shall credit you with a year's subscription to **Everybody's** in appreciation of your courtesy.

JOHN MILTON HOLT, M. D.,

Astoria, Oregon.

U. S. BARGAINS.

Postage and Registration Extra.
 1857-60, 30c orange, slight defects, good space filler, cat.
 \$6, our price\$2.00
 1847, 10c used, fine copy 2.50
 1847, 10c pen cancellation 2.00
 Set Newspaper Stamps as sold by Government at \$5, no straight edges, never hinged, magnificent 3.25

COLUMBIAN STAMP CO.,
 Arlington, Mass.

FOR SALE.

The following advertising accounts will be sold to the highest bidder:—
 Reliance Stamp Co., Propr. W. J. Neff, Box 366, Reno, Nev.

Anchor Stamp Co., Propr. K. E. Gibbs, Box 800, Sta. U., Los Angeles, Cal.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

I WISH

to exchange with American and Canadian collectors on Sheets at Scott's 1912 Basis. Will also exchange Foreign Revenues at Forbins 1910 Cat. Have a few nice lots of wholesale, China, etc. I will exchange for stamps for my collection.

REV. G. WESLEY HAWLEY,
 GORLEVILLE, MICH.

STAMPS WE GIVE FREE!

15 Canadian and Ten India stamps all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets. Great Bargains. Cheapest ever offered, no two stamps alike in any set, all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 5%

17 Tunis	25 1000 Foreign	1 99	1000 Mixed Canada	28	
14 Sweden	03 1500 "	4 79	1000 " U. S.	60	
20 Sweden	40 2000 "	7 42	1000 " Italy	27	
10 Spain	25 5000 "	24 50	1000 " Swiss	42	
20 Brazil	14 4000 "	49 00	1000 " Holland	42	
100 c a	60 "		1000 " France	29	
100 Africa	65 "		1000 " Br. Col's	25	
10 Egypt	17 50 Persia	80	1000 " Denmark	47	
13 S. Aia	01 100 Persia	1 80	1000 " Spain	52	
10 Japan	05 125 Persia	2 75	1000 " Russia	42	
100 U. S.	20 150 Persia	3 15	3 Seychells	08	
50 Cuba	49 200 Pers a	7 99	10 Mauritius	15	
100 "	2 29	8 Liberia	19	15 Luxemburg	11
127 "	2 24	19 Hawaii	99	20 Newfoundland	1 00
15 Turkey	84	15 Finland	12	50 Australia	09
100 Liberia	1 00	5 Bermuda	08	50 French Col's	34
40 Liberia	5 00	7 Barbados	12	100 "	1 00
25 -iam	74	15 Iceland	50	150 "	1 80
100 U. S.	20	40 Uruguay	1 00	200 "	4 00
50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40
10 Brazil	05	40 Haiti	1 00	150 British Col's	90
10 P. ra	04	200 U. S.	1 30		
500 Foreign	59	10000'd Foreign	13		

Postage 2c extra. Remit in Stamps Bills or Money Order.
HAKES STAMP CO. TORONTO, CANADA

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. 25% discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Valuable premiums free to all applicants for my unexcelled 50% approvals. Free premiums to buyers. Send references and countries desired. Circulars honestly mailed for 18c per 100. Parke Lawrence, Conneautville, Pa. (27)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schau-beck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF DAVIS, Nov. 6, 1861 for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Fine mission stamps unsorted, many countries. 5 kilos for \$4.60 post free everywhere. Cash with order. Price list post free. E. Willems, 29 Pacification Street, Ledeborg Ghent, Belgium, Europe.

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Beaver Book Co., Chemawa, Ore., will send free new list of Stamps, Books, Curios and Novelties to any collector who will mention this publication and his specialty. (27)

Send 10c for a whole year's subscription and get a one-inch, 20c ad. 1 time free. You have something to sell, or want to buy, so come on. The American Collector, 69 R. R. Ave., Beaver Springs, Pa. (28)

(Continued on page 54)

Don't Swear, Learn to say—"I saw your Ad. in the Progressive EVERYBODY'S."

Whitney J. Webb is listed in the *West* as a member of the Collectors' Union. He gives the same address, Box 366, Reno, Nevada, as one Wm. J. Neff, alias Reliance Stamp Co., who agrees to pay for advertising space, then fails to do so, and pays no attention to letters sent. Such has been his idea of honor, in transactions with **Everybody's**, the *West*, and the *New York Philatelist*. Are there any others?

A forgetful correspondent has sent us an envelope, postmarked "Des Moines, Iowa, Feb. 1 (12-m) 1912," containing 35c in 1c stamps, and pages 15 and 16 torn from the January **Everybody's**. There was nothing written or stamped on the inside or outside of the envelope, to give our Sherlock a clue.

On February the 10th the Denver mint started the coinage of nickels. This is the first time in the history of United States coinage that nickels have been made at any mint outside of Philadelphia. The Denver mark is a "D."

FROM ADVERTISERS

Dear Doc:—

Congratulations for your circulation. With same mail as receipt of your paper, a letter of enquiry was received. This letter will mean business for us.

Very sincerely yours,
Thomas A. A. Costello,
for Costello & Co.

Dear Sir:—

I wish to say that my results from advertising in **Everybody's** has been very satisfactory. I have received letters from all over the country mentioning your magazine, and I will say that it was money well spent.

L. R. Lounsbury.

TRADE COLUMN.

(Continued from page 53).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Write for my 66% discount approvals. References required. I wish to exchange with Foreign Collectors who write English. Alvin White, Sutherland, Nebr. (27)

The Precancel Monthly. A neat, newsy little magazine for the pre-cancel collector. Now 8 pages, 6x9. One year's subscription 35c and a bunch of precancels free. Jno. M. Steward Co., Paris, Ky. (com).

U. S.—100, 3c green 1871-3 for every genuine stamp catalogued, at or, 25c good for shades, etc. Hugo Kuenstler, 299 10th Ave., N. Y. City. (27)

American Rapid Telegraph stamp Free to applicants for approvals. Best and cheapest for the medium collector. One and two cent stamps our specialty. Western Stamp Co., 5834 Prairie Ave., Chicago. (27)

Free—We will send you FREE — 6 months' subscription to Beach's Magazine of Business, if you will subscribe to "The New York Philatelist" (the independent stamp paper) 25c per year. Sample copy upon request. E. J. Dempsey, Pub. 593 Quincy St., Brooklyn, N. Y.

Would like to exchange the following articles for up-to-date album and stamps: One set Electrical works, five vol., cost \$25.00; Books; Magazines and papers, etc. John H. Chapman, Warsaw, Ind. (27)

Netherlands #70 free, also how to get other stamps free, to all applicants for my lists. C. J. Brooks, 616 Broad St., Columbus, Georgia. (28)

The best on the market! Send for my approval sheets at 60%. Good stamps. Low prices. What is your specialty? Guy Cornyn, 1144 Bidwell St., Vancouver, B. C. (29)

Benadir No. 10 free for taking my approvals at 50% discount. I must have a reference. Wanted! Present issue South American stamps used. J. P. Teter, Cook County Hospital, Chicago. (28)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

10 varieties foreign revenues or 100 varieties foreign postage for names and addresses to collectors and 2c for postage. Emerson, Box E-455, Odell, Ill. (27)

Free 25 word ad. with year's subscription to Best Stamp and Postcard Exchange. Sample copy for red stamp. Henry George, Pub., Dept. Ev., 985 7th St., Milwaukee, Wis. (28)

10 animal stamps 9c; 4 Gibraltar 8c; Free, 2 Dahomey (unused) to all sending for my 50% discount approval sheets. J. N. Clarkson, Jr., Ridgewood, New Jersey. (27)

All for 10c—1 unused congo tiger, 1 unused Hayti, 1 Nyassa giraffe, 5 var. unused, 50 var. nice stamps. Beginner's approvals 50% discount. G. Fennell, 5858 Julian Ave., St. Louis, Mo. (27)

(Continued on page 55).

The *London Times* published on January second, an article on stamps, and announced that as it was so successful, they would publish on or about March 5th, a special article on British and Foreign Postage Stamps.

Both marginal columns of the entire pages were given over to stamp dealers' advertisements, which were judiciously worded to appeal to non-collector, beginner and medium collector as well. With references to the "royal hobby," etc., it can well be imagined how these articles in a large general newspaper, would add many recruits among our English cousins.

Of course we often have stamp articles in our daily newspapers, but the direct appeal of the advertisement is rare.

Will publishers kindly note that we desire to exchange two copies, and that one should go to Associate Editor C. A. Nast, Box 14, Denver, Colo., and one to Dr. Holt, Astoria, Oregon.

Some journals we are receiving irregularly; some we have never received a copy of; some fail to send one to Mr. Nast; some send two copies to Astoria. We desire to be perfectly liberal with our contemporaries, but unless the dilatory ones reciprocate with exchange copies, out of self-respect we will be obliged to drop them from our mailing list.

Parcels Post seems almost certain to come shortly. By many the movements for 1 cent letter postage and the government purchase of the telegraph lines seem to be urged by opponents of parcels post. The last named proposals being regarded as a diversion of the enemy.

TRADE COLUMN.

(Continued from page 54).

150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-t. f.)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwallior, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

The Philatelic Atoz will be one of our best monthly stamp papers. Good articles by good writers. Subscription 25c a year, sample copy free. A. R. Bodmer, Editor, 109 S. 14th St., Harrisburg, Pa. (28)

Confederate \$20 uncirculated 6c; \$5 or \$10, 5c; Fine \$100 bill, 15c. Special bargains in cents, half cents, etc. Send for new coin list. A. P. Wylie, Troygrove, Illinois. (27)

Exchange desired with U. S. collectors. Used, unused, pairs, blocks, plate number strips, original covers. Miss Mary Fossett, Astoria, Oregon. (28)

Mint British Colonies offered in exchange for mint U. S. postage prior to 1898. Singles, pairs and blocks. E. A. Beswick, 749 Grand Ave., Astoria, Oregon. (29)

100 varieties U. S. 85 cents. No revenues, envelopes, postals or wrappers. Postage extra. Burt McCann, 321 No. Newton, Minneapolis, Minn.

Special Offer. 18 varieties foreign stamps, catalogue \$1.04, 50 variety historical packet including two unused and 1000 hinges postpaid for 25 cents. W. L. Barrows, Box 12, Hartford, Conn. (27)

Five var. Hawaii 10c; Ten var. 25c. Satisfaction guaranteed, only good copies sent. Kenneth P. Emory, Box 432, Honolulu, Hawaii. (27)

Seventy per cent discount from my approval books. Each stamp marked with catalogue number and price. I will pay postage both ways on first selection sent. Anders Stortroen, Dalton, Minn. (29)

Animal packets, ten different, 15c; fifteen different 17c; twenty different 25c; fifty different \$1.20; 100 different \$3.50. G. H. Rathbone, 15 Laxton Ave., Toronto, Canada. (27)

Exchange desired with collectors all over the world. Sure and prompt answer. Editors, send sample copy of philatelic publication. Jodoin, Box 70, Waterloo, Quebec, Canada. (27)

100 varieties U. S. Precancels, 20c; 100 varieties U. S. Permits, 20c. Postage extra. J. D. Hubel, 1305 Trumbull Ave., Detroit, Mich. (27)

English Speaking Philatelists everywhere are included in the plans, purposes, and interests of "Everybody's Philatelist." To all such in Great Britain, the Colonies, or anywhere in the world, we address ourselves. An independent philatelic monthly without trade connections, created for *everybody*, we are *ipso facto* international. We have reduced our foreign subscription rate from 50c to 35c per annum, postfree anywhere. Our Trade Column rates average a farthing per word, and facilitate exchange relations around the world. Unused current stamps of any country accepted at face. No demonetized issues please. Address:—

DR. J. M. HOLT,

(F.R.P.S.L.) Astoria, Oregon, U.S.A.

Continuous Advertising,

is the best advertising, the only advertising. This $\frac{1}{4}$ page space would cost you \$4.00 for one insertion.

If you use it regularly for 1 year, it would cost you only \$2.00 per month.

Our subscription list would make a fine philatelic **Blue Book**; it is made up of the most progressive, discriminating philatelists of the day. That's just the class we want to share our recreation with. Address the Publisher.

Every One a Gem.

New Canada 1 & 2 cent King George, 5c.
Vasco de Gama 2½ reis to 20 reis, Portuguese Republica, 8 cents.

Tibet, surcharged on China, 3 pies & ½ anna, obsolete and rare, 5 cents.

Liechtenstein 5 & 10 heller, 5 cents.

India (Durbar) Geo. Head, 1-2-3 anna 25 cents.

Gabon 1-2-4- & 5c, 5 cents.

Bengasi 1 piastra on 25 Italiane, now being advertised at 8/ cents, we charge only 70c. Obsolete. Only few issued.

North Borneo 25c, \$1, \$2, \$5 \$6.00

Kelantan 1, 3, 4, 5, 8 and 10c, 25 cents.

Newfoundland Eng. & Lith. 1 to 15c, 90 cents.

500 all diff. Br. Cols., only \$6.00, less than wholesale.

We have a good assortment of blocks of four of mint British Colonies which we will send to responsible collectors, furnishing commercial or bank reference.

How would you like to receive such stamps as Jamaica 6d, 4d black on yellow, India (Durbar) Liechtenstein, New Hebrides, Gilbert Ellice (Pandanus tree) Papua, Newfoundland, Nyassa, Iceland, Portugal on approval at net prices? We send them! (Send us your request and reference). Satisfaction guaranteed.

Federal Stamp Co., Ltd.,

Astoria, Oregon, U. S. A.

THIS ONE INCH SPACE

would cost you \$1.50 for one insertion. On yearly contract it would cost 75c per month. We are firm believers in CONTINUOUS ADVERTISING, and have regulated our rates accordingly. Some time in the future we expect to offer for sale, nothing smaller than $\frac{1}{4}$ page spaces, until then, contracts will be accepted for smaller spaces from 1 to 5 years.

WANTED!

"Rubbings" from brass cotton stamps. Credit will be given.

C. A. NAST,

Box 14, — Denver, Colo.

Please specify Everybody's when answering advertisements.

Canal Zone.

To any customer buying over \$1.00 from my approval selections during April, 1912 I offer the following bargains in Canal Zone:

Numbers refer to Scott's Cat. *unused.

No. 9* @ 2c; 10* @ 4c; 17* @ 5c; 19 @ 6c; 24* @ 2c; 25* @ 4c; 26* @ 7c; 32 @ 1½c; 33 @ 1½c; 34 @ 2c; 34 light ultramarine unused @ 12c; used @ 5c; 35 @ 6c; 36 @ 6c; 37 @ 1½c; 38 @ 1½c; 39* @ 11c; 39 @ 5c; 40 @ 9c; 41* @ 1½c; 41 @ ½c; 42* @ 3c; 42 @ 1c; 43 @ 7c; 43 @ 1c; 44 @ 4½c; 45 @ 5c; 10 on 13c; 5c; all fine specimens. Postage extra.

Approval selections a specialty.

A—Books at 50 to 60% discount.

B—Books of stamps at 1c each.

C—Books of stamps priced net.

Reference must accompany all applications.

W. S. ALDRICH,

Box 612, St. Joseph, Missouri.

WORTHMORE PACKETS

The best Packets ever offered for the money.

WORTHMORE No. 1, contains 150 different foreign stamps which cat. \$2.25, our price only 10c.

WORTHMORE No. 2, contains 300 different foreign stamps which cat. \$5.85, our price only 25c.

WORTHMORE No. 3, contains 400 different foreign stamps which cat. \$8.37, our price only 50c.

WORTHMORE No. 4, contains 500 different foreign stamps which cat. \$10.65, our price only 70c.

**STAMPS ON APPROVAL 50%
DISCOUNT.**

FRANKLIN STAMP CO.,

1909 Eddy St., — Chicago, Ill.

A Tremendous Offer.

On every order amounting to 35c from the following list, we will give free, unused stamps of our selection with full gum to the Cat. value of \$2.00.

Guatemala, No. 24, 10c, Cat.	.10	.04
Guatemala No. 2, 20c, Ca...	.10	.04
Guatemala No. 26, 25c, Cat...	.08	.04
Guatemala No. 27, 50c, Cat...	.12	.05
Guatemala No. 28, 75c, Cat...	.15	.06
Guatemala No. 30, 150c, Cat.	.15	.06
Chile No. 44, 30c, Cat.....	.10	.04
Chile No. 47, 1c, Cat.....	.05	.02
Chile No. 50, 3c, Cat.....	.15	.05
Chile No. 51, 5c, Cat.....	.05	.02
Chile No. 52, 10c, Cat.....	.05	.02
Antioquia No. 123, 5c.....	.04	.02
Antioquia No. 124, 10c, Cat...	.05	.02
Antioquia No. 125, 20c, Cat...	.12	.05
Honduras No. 1-2, Cat.....	.10	.05
Cuba No. 238, 50c, Cat.....	.40	.15
Haiti No. 42, 7c, Cat.....	.06	.03
Patiala No. 76, 8A, Cat.....	.50	.20
Patiala No. 79, 1R, Cat.....	1.00	.45

APPROVAL SELECTIONS.

We are sending out a fine line of stamps at all discounts, thousands of bargains in new and old issues. Selections both general and by countries. A Commercial reference required.

The APEX STAMP COMPANY,

906 Iowa Ave., Muscatine, Ia.

AN EXCEPTIONAL OFFER.

500 all different varieties 20th Century postage stamps. All stamps in good condition and free from paper. YOU can use this packet, no matter how large or small your collection may be. Containing those **hard-to-get-kind from 1900 to date**. YOU can use this lot to fill in those blank spaces in your album.

Look through any retail or wholesale price-list, and you will see that the prices on these packets are from \$7.50 to \$12.00 each, AND I am offering you one at only \$2.25. **LOWEST PRICE EVER QUOTED. A bargain at \$2.25.**

MORE EXCEPTIONAL OFFERS.

	Cat.	Pr.
Brazil 1000 R. (1890-93) scarce...	.15	.06
*Crete 1899, #2-3-4-5 .....	.41	.15
*Finland 1889-90, 2p-1m. (6 va.)	1.80	.52
Guatemala Off. 1902-3-10, #254 (part cover) .....	.25	.09
*Montenegro 1874, #4-5-6-7 (1893) #10-11-13	1.78	.50
*Panama Register, #386 (Bk. of 4) .....	.40	.08
N. Borneo 1893, 25c, 50c & \$1.00, scarce	1.10	.36
*Salvador 1893, \$2.00 & \$5.00....	.24	.09
Senegal, 1906, 5 & 10c (good) ..	.07	.03
*Persia, #292-29 .....	.47	.15
*Swaziland, 1893, ½p #9.....	.20	.08

(*) Means unused. All orders over 25c postfree. Approvals ½ of cat. Net Bargains. References.

M. OHLMAN,

Dept. E., 19 E. 98th St., N. Y. City.

STAMP COLLECTIONS BOUGHT.

Good stamps in wholesale lots, wanted for cash. We handle Philatelic Supplies, Curios and Coins. Stamps on approval sent to responsible collectors.

EMERY'S STAMP STORE,

342 Kearny St., San Francisco, Cal.

STAMPS ON APPROVAL

Stamps of British Honduras, Cuba, El Salvador, Guatemala and Mexico, sent to any active Collector, on approval, and according to **Want List**.

Big orders preferred.
Send References.

SERVIO TULIO ROMERO,
San Pedro Sula, Honduras, C. A.

STAMPS WE GIVE FREE! 15 Canadian and 15 India stamps

all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap, all different except those marked mixed. Agents Wanted 50¢-2

7 Nyasa	12	40 Japan	05	6 Malay States	10
10 Persia	08	7 Iceland	20	8 St. Vincent	14
8 Namon	05	3 Senegal	05	10 British Guiana	12
50 Spain	11	4 Grenada	08	10 Costa R. ca	08
8 Honduras	05	4 Nigeria	08	10 Guatemala	09
4 Ma'ta	05	5 Cyprus	05	6 Indo China	05
6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Niam	15	6 Reunion	05	6 Philippines	04
7 Macao	10	6 Bosnia	05	25 U. S.	40
10 Chile	08	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentine	11
40 France	10	25 "	18	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	12
40 "	14	20 Russia	09	10 Grenada	12
8 Corea	06	30 Sweden	10	1000 Fine Hinges	05
50 Asia	17	10 Egypt	07	100 U. S.	20
40 Africa	24	10 Finland	05	150 U. S.	60
2 Congo	03	30 Holland	09	300 U. S.	1 39
8 Crete	03	25 Canada	14	11 Wurtemberg	02
20 Norway	12	20 Paraguay	19	3 Fao Chow	05
40 Straits	07	20 Uruguay	17	6 Travancore	09
40 U. S.	08	10 Paraguay	07	50 Brit. Colonies	06

Postage 2c extra. Remit in Stamps Bills or Money Order.
HARRIS STAMP CO. TORONTO, CANADA

SOME REAL BARGAINS

500 fine var. mounted, .68; 2000 fine mounted, \$7.95; Col. Rep. 1905-50 and 100 pesos mint (\$17.50) \$5.85; Japan 1908-5 and 10 yen \$1.80; German S. W. Africa 1897-25 and 50 pf. (\$8.00) \$2.75; Col. Antioquia 1899- $\frac{1}{2}$ c to 2 pesos compl. mint (\$2.80) .75; U. S. Rev. 1898-\$50.00 bistr. .60; Porto Rico 1898-3c blue (\$4.00) \$1.45; Seychelles 1896-36 on 45c (\$1.75) .45; Persia 1903-10 to 100 Toman cpl.—mint (\$20.00) \$2.50. Big Bargain lists offering hundreds of small your collection may be. Containing **Sheets 50 to 75% discount.** Want Lists filled at 50% from Scott's. Try us. We buy stamps and large collections!
The C. E. Hunsman Stamp Company,
211 N. Garrison Ave., St. Louis, Mo.

HARD TO GET STAMPS!

Venezuela #20a 1c violet inverted surcharge, only 20c
Danish West Indies #31-35, set of 5, scarce 25c
Portugal #62, 1000 reis black 60c
Cuba on U. S. #223a surg. $\frac{1}{2}$ c on 2c carmine black \$1.25 single 35c
Cuba #93 1 peseta brown 1880, unused 15c
Cuba #66, 1 peseta brown 1875, unused 12c
Finland #56, 1 pyb brown & orange scarce 50c
Netherland Indies #49 20c grey grn. 10c
W. J. Willmet, 265 W. 25 St., N. Y. City.

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Vol. III, No. 4. APRIL, 1912. Whole No. 28.



J. M. T. PARRELO, Lieut. Col., U. S. Army,
Associate Editor, "Everybody's Philatelist."

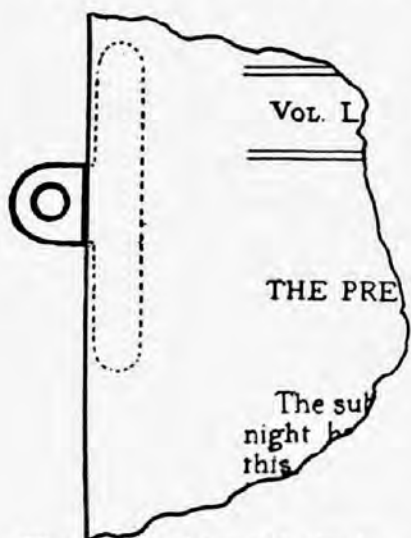
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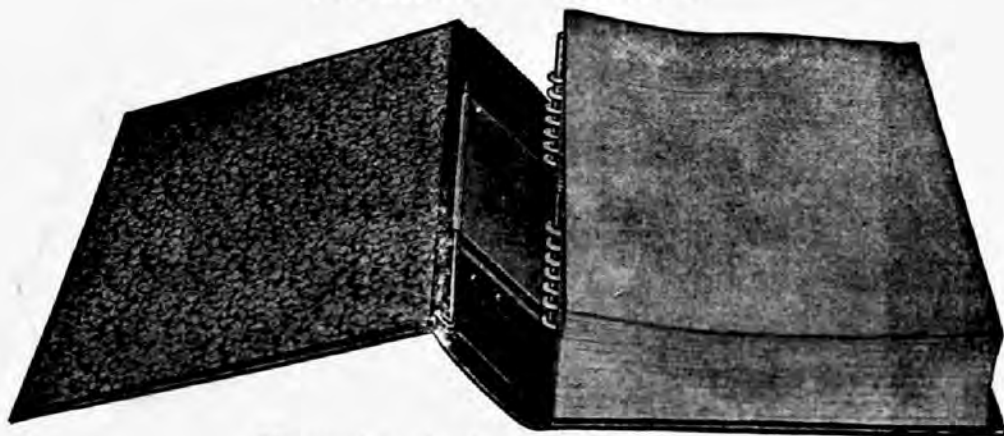
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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons. Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 4.

Astoria, Oregon, April, 1912.

Single Copies, 5c.

Sketch of

Colonel J. M. T. Partello, U. S. Army.

Born March 4, 1854. Began collecting, 1861. Bought many early issues from F. Trifet, the Boston dealer, and many counterfeits from S. Allan Tayler. Used to stick in stamps with medical sticking plaster so that they would not get away. Was in partnership with Jesse Grant when his father was President, and had any number of Executive Department stamps. These were traded away for Hamburg locals and he thought he had a bargain each time. When Philately developed, because one of the leaders, and often discussed with John K. Tiffany the formation of an Association which later became the A. P. A. or now the A. P. S.; was the first to arrange the P. O. Dept. collection in the Department's red book. Has been

around the world twice and visited nearly every foreign land. Collection many of them secured as early as 1861, now numbers more than 100,000 including replated British plate numbers of all values. — The British plates of 1 penny reds, from plate 71 to 225 are complete in nearly all plates, in two sets of double shades for each plate, one a very light pink, the other a dark red.

Was the leading rifle shot of the world for many years, and to this date, his long range scores have never been equalled.

After winning 39 medals, many of them beautiful heavy gold medals struck off from the U. S. Mint, he is now barred from further competitions in the army.

"Fellows of the American Philatelic Society."

By Julian Park, F. R. P. S. L.

Associate Editor "Everybody's Philatelist."

While I have not written to express an opinion on the important subject of an American Academy of Philately, it is not because I have not had an opinion, and a strong one, on that subject, but because it is not probable that my opinion would be of great novelty or interest. It seems to me, however, that the scheme proposed in your February number by "a member of A. P. S." is certainly the ideal solution of the problem, and in fact the only practical one that can be proposed, and I earnestly hope that all advocates of the American Academy of Philately, seeing therein potential elements of great success, will support this plan.

If a permanent, self-perpetuating philatelic academy were to be founded, it would surely be an immeasurable boon to philatelic study and research. The difficulties in the way would be, of course, very great, but if the thirty or forty men who have proved themselves real students of stamps — not dilettante dabblers or simply "good fellows" or clever philatelic politicians — but the men who have been instrumental in lifting philately from the level of a mere hobby to scientific rank, if such men could once be convinced of the practicability of the idea and the benefits their united efforts could confer, the chimerical impossible could be accomplished.

It is unfortunate that suspicion must inevitably attach to him who would try to start the ball rolling, but whatever the motives, someone or some men must take the lead. Just at present it seems to be Mr. Mason, whose motives are surely unimpeachable! Cannot public opinion be sufficiently aroused before the Springfield convention so that the president of the A. P. S. may be petitioned to appoint a committee to confer on the subject and to submit a report on the ways and means (if after examination found advisable) whereby a new

class of members, known as Fellows of the American Philatelic Society, may be instituted? The organ for their future researches is plainly at hand in the society quarterly. The English "Philatelic Fellowship," to which this new class may be likened, does admirable work, the results of which are published (by themselves) in an annual volume. If it is objected that there is no difference between the proposed "Fellows" and ordinary honorary members of a society, the answer would be, that honorary members would feel no obligation for research or to take any interest in the society beyond serving as ornaments, whereas the very essence of the new membership implies, not only the intellectual equipment necessary, but the willingness to exercise it for the good of others.

I am sorry that I am not able to shed new light on the subject, but one cannot improve on what already seems perfect, and let us hope that this scheme may find enough other adherents to make it possible.

(The Editor-in-Chief would add that he is responsible for the heading of this contribution and not Associate Editor Park. Mr. Park explains that he writes partly from a sense of duty as Associate Editor.

If "suspicion attaches to him who would try to start the ball rolling," more's the pity. From a journalistic point of view, it is necessary and timely to bring the matter to the fore, and as Mr. Mason and Mr. Park are both Associate Editors of **Everybody's**, they are treating the abstract question in a professional sense, and their motives are undoubtedly unimpeachable.

We shall take the necessary regular steps to bring the matter before the A. P. S. and as there seems no reasonable argument against the creation of a class of membership termed "Fellows," there should be no difficulty in bringing it about. J. M. H.)

U. S. Revenue Notes.

Charles A. Nast.

As an incident to the recent consideration of metallic stamps for cotton, Mr. Henry Chapman of Philadelphia submits a "tax paid" stamp made of copper for distilled liquor. It is circular in form and the size of the old copper cent. On the obverse we have in a circle above following the outline of the stamps the words "Manufactured at Cincinnati." In the center in five lines, the last in circular form, we have "Whiskey—Tax Paid—Cin. 475—on one—barrel." On the reverse side around the edge "United States of America"—and the date "1868." A double foliated wreath with the single capital letter "B." complete what is believed to be a unique piece. The letter B. is evidently the initial of the Inspector or collector at that point.

In the last auction of the Western Stamp Co., March 6, a very interesting Provisional Proprietary of the 1898 series was sold. The $\frac{5}{8}$ ¢ "Jno. T. Milliken & Co." surcharged with the firm's initials and the date "Jul. 12, 1898" brought \$3.60. This is the fourth copy known, the others bearing dates of July 8 and 9. They belong to the "Stamps not being obtainable" class.

E. M. Vanderhoof of 2963 Vallejo Sts., Denver, Colo. has issued a remarkably fine price list. He lately acquired the entire stock of a defunct San Francisco firm and can now supply U. S. Revenues from the commonest to the better grade by the single copy, or in lots of ten hundred. Besides the regular issues he offers every variety of side line, and tax paid of all kinds. The list is free for the asking and contains valuable quotations for all revenue collectors.

The discussion regarding the genuineness of the recently discovered A.

McAlister stamp still engrosses the attention of revenue collectors. It has been forced into the limelight by the opinion expressed by the chairman of the expert committee whose report published in the year book of the U. S. Rev. society was adverse to the stamp. However, it must be remembered that the chairman is not the whole thing in a committee, especially when the other members were never given an opportunity to inspect the specimen. I learn now that a second copy has been discovered, and when once the search is on there is no good reason to believe that others still will not be found. The credit of bringing this new type forward belongs to Mr. Edward F. Coffin of Worcester, Mass. He now possesses two copies. They are exactly alike in design, which apparently is a wood cut with type set figures and letters at each side, top and bottom. One is on a rough surfaced pinkish brick paper about $1\frac{1}{2} \times 1\frac{3}{4}$ inches in size. It likely has been cut down since the other copy is on orange colored glazed paper about $2 \times 5\frac{1}{2}$ inches and has the added signature of A. McAlister in pen and ink. The center design is that of a full figure (draped of "the perfect man." Besides the corner ornaments, we have on the top, "1c A. McAlister 1c," on the left side "Proprietary;" on the right side "U. S. Int. Rev." On the bottom in two lines the words "Healing Salve—One Cent." As said above the specimen having the most paper has the added signature of the proprietor. These stamps were likely of the "wrapper" variety, and as is well known, these were often manufactured not by the government contractors Carpenter & Co., but by outside parties. The method pursued at the government office in Washington was restricted to steel engraving, white photo engraving (wood engraving as a base) was assigned to outsiders. The larger specimen being gummed on the back it may have been intended to be past-

ed, as in this day still, to the directions enclosing the pot of salve. It should be stated here that there is a preparation on the market to-day put out by Hall & Ruckel successors to "H. A. McAllister," who in turn acquired the rights to the proprietary article from "James McAllister or Jas. McAllister & Co.," and it is significant that the present wrapper still cautions purchasers that none are genuine without the *written, not printed*, signature, etc. The signature on the "A. McAlister" stamp is probably written not printed. There is a slight difference in the spelling of the surname. The first manufacturer spelling it with one "l," while to-day it is spelled with a double "ll." However this is of no importance since different members of a family often spell the patronymic in various ways.

My idea is that this preparation is the product of a family and that successive members have used the same formula at different times under slightly different firm style and names. We have plenty of illustrations of this action taken by manufacturers of Match and Medicines, who availed themselves of the privilege of owning a private design and then as the firm name would change they still adhered to the original trademark and proprietary stamp. Take a single example that of the name Eichele. First we have "Aug. Eichele" then "P. Eichele & Co." "Eichele & Co." and finally "Peter Eichele." For this last named individual the wording of the original die was changed, but the design of the stamp was always the same. Of the last only die proof are known the law having been repealed before stamps were issued. The present McAllister ointment put out by Hall and Rockel, bears the names of authorized proprietors in three different forms.

I should like to say much more, but Mr. Coffin has promised to prepare for Everybody's a history of the stamp and I do not care to anticipate him.

However, I will add that the dean of revenue collectors Mr. E. B. Sterling has, after a careful examination of all the facts and incidents relating

the "find," declared his belief that the "A. McAlister" stamp is genuine, and with this opinion I heartily concur.

The dispersal of the Deat's collection of proofs of U. S. Revenues offers an exceptional opportunity for collectors to complete their sets, since both card board and India prints are offered of every type variety. There are a few values of the first issue which are very scarce indeed. These are the 2c varieties in orange, viz.; Playing cards, Proprietary, Express, Certificate N. S. I. R., and Bank check. These six stamps in orange proofs are rarer than any other denominations except the \$200 and \$500 of the second issue. I venture to say there are more proofs known of the \$5000.—plate.

The great rare ans on card board is the 6 ct. Proprietary first issue. I do not know whether it is contained in the Deat's collection or not, but I am sure it does not happen to be in any other collection. It would be interesting to know just what ones were lacking originally in this immense collection. For instance, did it include the 25 cent red Bond and Entry of Goods on card board? We know that these two are excessively rare and that all the 25c values are much rarer than the \$1.00 titles. Since each series was printed at one time the scarcity of one or two as against the plentifulness of others of the same denomination is hard to explain.

A new series of beer stamps issued in 1911 is now coming into use of the very unusual values of \$5.00, \$10.00, and \$25.00, all printed in black on greenish blue paper. Inscription and design are the same as series "1909" except value appears in each corner and "series 1911" in center below. It is hardly possible that any of these will ever reach collectors' hands as their final destruction is surrounded by every safeguard.

This issue was first chronicled by Dr. Davis in his "Vest Pocket Philatelist" and the doctor went right to headquarters for his information. The

use to which these stamps are put is as follows: The bottled beer sold throughout the country has no revenue tax stamp on it. The revenues are collected this way. A vat containing 5 barrels 10 barrels or 25 barrels is filled with beer ready for bottling; the Int. Rev. Inspector then tacks to the vat the necessary stamp. After it has been emptied a certificate is issued to the bottling company covering the quantity used, and the stamp is taken to the office of the Int. Rev. Collector and there destroyed in the presence of a witness after making the necessary entry on the books.

SEATTLE'S PHILATELIC CLUB.

A few days ago the Times observed jocularly that "while the man who pays \$301 for a canceled 1-cent postage stamp is called a philatelist, there is a shorter and more appropriate name for him."

The observation has caused the Seattle Philatelic Club to write a letter to the Editor saying that "the man who sold this stamp for \$301 was also a philatelist."

The fact that Seattle has an active and aggressive organization of the kind is an indication of the widespread interest in collections of rare stamps.

The local organization has meetings scheduled for each month in the year, and has elaborate plans for interchange of views and information.

It provides for exchange of duplicates, offers premiums for valuable stamps, maintains a sales department, and holds an auction every month. It has also established a philatelic reference library.

In this way the local society has recognized the two attributes of philately—the commercial value of collections and the esthetic feature of a study of stamps.

On these two points Major J. M. T. Partello, writing for Everybody's Philatelist, observes that while the esthetic side has the greater hold on mankind, nevertheless the commercial viewpoint is not to be regarded light-

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We desire earnest correspondents for the purpose of sale, and exchange and any other philatelic matters, in every country.

Against references we send selections at large discounts.

PASCUAL BROS.,

Apartado 1262,

O'Reilly 56—68,

HABANA, — CUBA.

DR. HOLT'S WANT LIST

⊗ ⊗ ⊗

At present it is U. S. Plate Numbers.

I still lack the following and would appreciate it very much if some of my collector readers would favor me with any they may be able to secure at their Post Office.

I use **Tops** or **Bottoms** only, preferably the former. Blocks of 6 or strips of 3, preferably the former.

Here are my wants:—

Double line wmk. unstarred, 2, 4, and 50c.

Double line wmk. starred, 4, 5, 6, 8, 10, 15c.

Single line wmk. unstarred, 1, 2, 3, 4, 15.

Single line wmk. starred, 6, 8, 15.

In addition to the price you ask for what you send, even if only a couple of blocks, I shall credit you with a year's subscription to **Everybody's** in appreciation of your courtesy.

JOHN MILTON HOLT, M. D.,
Astoria, Oregon.

ly.

Among the collectors in the United States may be mentioned fourteen as extraordinary on account of the value of the stamps at their command. They are:

George H. Worthington, Cleveland, Ohio. \$300,000.

Henry J. Duveen, New York, \$250,000.

Charles L. Paek, Lakewood, N. J. \$250,000.

Henry J. Crocker, San Francisco. \$150,000.

John F. Seybold, Syracuse, N. Y. \$100,000.

W. H. Sussdorf, New York. \$100,000.

H. E. Deats, Flemington, N. Y. \$85,000.

William H. Crocker, San Francisco. \$75,000.

D. L. Pinckney, Boston. \$75,000.

John L. Luff, New York. \$60,000.

H. W. Paul, Philadelphia. \$50,000.

P. F. Bruner, New York. \$40,000.

E. R. Ackerman, Trenton, N. J. \$40,000.

T. J. Shyroek, Baltimore, Md. \$25,000.

Of the two attributes of philately, Major Partello clearly points out the following:

"When the study loses its peculiar charm, which comes to every individual in poring over his album, should the mind become tired or temporarily lose its interest, then there is generally a cold, cash consideration to fall back upon, which rarely fails, should the stamps be of the proper caliber. It is sometimes a good thing that our albums have a market value to back them up, for when a scoffer or light thinker is sought to be convinced, nothing will so quickly bring him to his senses as talk of dollars and cents."

There it is. Specifically, a canceled 1-cent stamp, dated 1861, has been sold for \$301; and no doubt the joy of the collector who bought it was balanced by the regret of the collector who sold it.

It will be seen that the Seattle society is in good company. In addition to the above fourteen collectors may be named General W. T. Sherman, who was an ardent collector during the height of his military career;

Hon. Alvey A. Adee, Assistant Secretary of State, and J. Pierpont Morgan, whose esthetic tendencies have further been displayed in the most splendid collection of art treasures ever to come from the Old World to the New.

SEATTLE DAILY TIMES

EDITORIAL 3-28-12.

Answered by Secretary D. C. Bartley, who enclosed copy of **Everybody's** with Partello's Article, also one of Club Programs for Season and other interesting clippings. The ad. for the Club is of great value.

Transactions for March.

Four new members received during the month:

James Adams—Junior Member.

C. A. Pierson—Senior Member.

Hugo Lutz—Junior Member.

James Urkhart—Senior Member.

Cover and leaves donated and Club collection of Forgeries started by Sales Supt.

Average attendance for Month, 16.

Following exhibitions:

Feb. 27th, United States—D. C. Bartley.

Mar. 5th, N. & S. America—Dr. C. Hoffman.

Mar. 12th, United States—C. J. Utermark.

Mar. 19th, West Indies—C. J. Utermark.

On March 12th Pres. Utermark entertained the Club with notes and display.

"Why I collect used stamps."

The Club voted that all papers received be property of Club and filed by Secretary.

Monthly Auction was held March 19th. 25 present; 49 lots sold.

The Sale's Supt. Report for Feb. was very good — as follows:

Books in circulation, 81, value \$227.00

Books on hand, 102, value....\$334.85

Books received, 24, value 65.00

Books retired to owners, 33.

Percentage sold from books, 23%.

The Sec. Treas.' report showed an increase balance on hand in bank.

Ruffle of stamp cat. \$1.00 held each meeting.

Entertainment Committee presented to Club on March 19th Program for coming year neatly printed and ready for distribution.

D. C. BARTLEY, Sec.



(F. J. MARTIN)

Above is *fac-simile* signature of F. J. Martin, late of Davenport, Iowa, Chicago, Ill., etc. He has been expelled from the A. P. S. He secured many approval selections, wholesale lots, etc, and failed to make returns. He gave an address on Davenport at a certain building, and investigation proved that he was never located in that building.

Dealers, study the handwriting. Compare it with all your requests for approvals. Martin will probably solicit new selections, under another name from another town. Some of these approval sheet specialists move from place to place, and move their names at the same time.

Everybody's will make a feature of signature reproductions, which should be of considerable value to all dealers.

A note in our last issue was in error as to the number of sets of 1908-1911 imperforates. There were not four *complete* sets from one to five cents. We know of the following:—

Double line wmk. unstarred, 1, 2, 3, 4, 5.

Double line wmk. starred, 1, 2, 4.

Single line wmk, starred, 1, 2.

Single line wmk., unstarred, (?).

Oh! You Philatelic Insurgent.''
We could make a pretty close guess as to the perpetrator, but as we are so near the ground-floor of this new Oregon philatelic enterprise, we'll defer making use of any advantage we hold, and keep our guess to ourselves, for a while at least.

UNITED STATES STAMPS

WE HAVE THE FINEST
STOCK, BOTH USED AND
UNUSED, IN THE HANDS
OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

SEND US A LIST OF WANTS.

THE NEW ENGLAND STAMP MONTHLY

will be issued regularly the 20th
of each month, Nov. and Dec.
numbers already out. It con-
tains many new and original
features, etc.

NEW ENGLAND STAMP CO.,

14 Wash. Bldg., Boston, Mass.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.,

(F. R. P. S. L.) (A. P. S. #1080)
Editor-in-Chief and Publisher,

Associate Editors:

C. A. Nast, Denver, Colo. **Gen'l C. A. Coolidge, Detroit, Mich.** **Francis Botch, Jr., Seattle, Wash.** **Iver E. Johnson, Chicago, Ill.** **Herbert Armstrong, North Bend, Oregon.** **Col. J. M. T. Partello, New York, N. Y.** **E. E. Ramsay, Macon, Ga.** **Henry J. Crocker, San Francisco, Cal.** **Bertram W. H. Poole, Pasadena, Cal., Paul Mason, Columbus, Ohio.** **Dr. J. C. Ferry, Ancon, C. Z.** **Julian Park, Buffalo, New York.** **A. H. Pike, Abilene, Texas.**

Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Oregon.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	6 Months' Contract.	12 Months' Contract.
1 inch,	\$1.50	\$1.00	\$.75
¼ page, (3¾ inches).....	4.00	3.00	2.00
½ page, (7½ inches).....	6.00	4.50	3.00
1 page, (15 inches).....	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial & Eighth Sts., Astoria, Oregon.

We will exchange two copies with all philatelic publications. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 4.

Astoria, Oregon, April, 1912.

Whole No. 28.

"EDITORIAL SHOP-TALK."

The Pacific Coast philatelic climate has the world beaten. Never heard of a philatelic climate? Well, the Pacific Coast climate is so ideal for all-year-round philatelic enjoyment, that we have called it a *philatelic* climate. It seems as if it was made expressly for philatelists. Except for the extreme southern part, the Pacific Coast summer is never extremely warm. We hardly ever have a real hot day. And it's on account of the heat, mainly, that stamps are laid aside for a while east of the Coast Range and Sierra Nevadas. Here we use the same weight underwear all the year round. So here we enjoy our recreation all the year. Stamps

are not laid aside in the East because their collection is a recreation, but because of summer heat, the open windows, perspiration, etc.

Those who have never visited this section during the summer, have an impression, generally, that the summers are about as in like latitudes elsewhere in the United States. No wonder we are flourishing. The reason there are not so many of us is because the country is not so densely populated, but our percentage of the general population is probably as high, if not higher than in the older States. You fellows who cannot be contented with the enforced philatelic idleness of summer, come to Oregon, Washington or Northern California—the philatelic Mecca. (J.M.H.)

Don't think that your "one little subscription won't make any difference." If ten thousand philatelists thought the same way, we wouldn't quit, no — nothing like that, but we might have to shrink to four pages. Don't conclude now that we have ten thousand subscribers, not yet, but that number probably includes the entire American philatelic-subscribing-public.

Your one little subscription *does* make a difference. It *does* count, and I speak personally to every philatelist who reads his sample copies with even a moderate pleasure, then lays them aside, although subscribing to but one, may be two periodicals, *able* to subscribe to more, but never feeling the personal responsibility toward an enterprise which in a sense is a *community proposition*. If you haven't thought of it that way before, look into it. If that's something like your case, we make no bones now about saying directly that we want you on our subscription books. You'll be welcome. You're cordially invited. Look over our list of clubbing offers, and send your subscription for more than one paper. We do not solicit your interest for **Everybody's** only, nor do we believe that if you took our journal you'd need no other. If we ever *did* believe the latter, we'd never say it out loud! (J. M. H.)

APPROVAL ACCOUNTS FOR SALE,

to the highest bidder.

For the good of the craft, the use of this column is offered gratis to our advertisers. To others, 10c a line for insertion, for 3 months. Names will be posted 3 times. Society attorneys to pass judgment on all accounts before same are offered for sale.

Address the Publisher.

WE GUARANTEE TO PLEASE.

Try our 60% approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c. 500 varieties stamps, catalogue over \$7.00, 75c.

PALM STAMP CO.,
249 No. Carondelet St., Los Angeles, Cal.

Authorized Representatives.

Copies of the current issues of *Everybody's* will hereafter be regularly on sale at the offices of the following local representatives, who are also authorized to receive subscriptions at the regular rates:—

Eugene Klein, Inc., Empire Bldg.,
13th & Walnut Sts., Philadelphia, Pa.

P. M. Wolsieffer, 1301 Ft. Dearborn
Bldg., Chicago, Ill.

Century Stamp Co., Montreal, Can.

AVERILL'S STICKERS

The kind that stick—The kind you want
500 Gummed Stickers or Gummed Labels with your Name and Address printed on them for 25 cents, postpaid.

A. B. AVERILL,
Box 4, Sta. C., — Portland, Oregon.

I OPENERS.

40 different Australian	20c
40 different African	20c
40 different Asians	20c
20 diff. unused West Indies	25c
25 diff. unused West Indies	25c

Try them and be convinced that we mean cheapness. Approval Books, against reference or cash deposit.

Costello & Co., 401 Clapham Road,
London, England, Clapham, S. W.

1/2¢ to 10¢ LIST

Over 8000 stamps at from 1/2 to 10c each. Send at once for this list.

IOLE DIONE.

Grandview, — Wash.

The advertisement of the Ames Stamp Co., in our February number, contained an unfortunate printer's error which made it appear that the Ames Co. sold 1000 all different stamps for sixty cents, when it should have been 500 for sixty cents and 1000 for \$1.90. The Ames Co. were swamped with orders, which proved embarrassing and inconvenient. We regret the incident, which is one of the distressing accompaniments of our recreation, and one of the unavoidable ones of the advertising world, at times.

PERSONALIA.

Edwin Caswell of Portland, Oregon is on a trip to Iceland, Spitzbergen, Norway, etc.

* * *

Wm. O. Goodwin of Elizabeth, Pa. is absolved from all responsibility for the loss of a missing sales circuit of the old National Philatelic Ass'n, as

Chas. G. Brown, Jr., has finally acknowledged that he received the circuit from Mr. Goodwin. Mr. Brown also acknowledged that he violated the rules of the department by failing to register the circuit. The next party on the list never saw the stamps, which leaves the responsibility with Mr. Brown. As a gentleman of probity and honor, Mr. Brown should make good the loss occasioned by his carelessness.

* * *

Mr. H. L. Wiley of Portland, Oregon promises to contribute some U. S. Notes in an early issue, which we know will prove interesting and instructive.

* * *

Associate Editor Park will begin his serial — "Philatelic Rambles In South America," in our May number.

* * *

Associate Editor Rotch has been in Alaska since last summer, associated with the boundary survey.

SOME PRICES REALIZED AT THE MARCH 7th, 1912, AUCTION SALE OF EUGENE KLEIN, INCORPORATED.

1851, 1c type III	\$ 21.50
1851, 30c orange, unused	252.00
1861, August, 1c	310.00
1861, August, 10c mint	50.00
1867, embossed 13x16, 3c mint	36.00
1883, Special Print, 4c, unused	21.00
1894, 6c vertical pair, imperforate horizontally, mint	23.25
1898, Trans-Mississippi, 8c vert'l pair, imperforate horizontally, mint	50.00
1901, Pan-American, 1c inverted center, mint	32.50
1909, Bluish Experimental Paper, 3c block of four, mint	28.00
4c ditto ditto.....	324.00
5c ditto ditto.....	53.00
6c ditto ditto.....	18.00
8c ditto ditto.....	360.00
10c ditto ditto.....	40.00
13c ditto ditto.....	184.00
15c ditto ditto.....	20.00
Navy, 2c green, mint	50.00
State, \$5, mint	120.00
Roche's Wilmington City Dispatch on cover	31.00

U. S. BARGAINS.

Postage and Registration Extra.
 1857-60, 30c orange, slight defects, good space filler, cat.
 \$6, our price\$2.00
 1847, 10c used, fine copy 2.50
 1847, 10c pen cancellation 2.00
 Set Newspaper Stamps as sold by Government at \$5, no straight edges, never hinged, magnificent 3.25

COLUMBIAN STAMP CO.,
 Arlington, Mass.

FOR SALE.

The following advertising accounts will be sold to the highest bidder:—
 Reliance Stamp Co., Propr. W. J. Neff, Box 366, Reno, Nev.

Anchor Stamp Co., Propr. K. E. Gibbs, Box 500, Sta. U., Los Angeles, Cal.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

I WISH

to exchange with American and Canadian collectors on Sheets at Scott's 1912 Basis. Will also exchange Foreign Revenues at Forbins 1910 Cat. Have a few nice lots of wholesale, China, etc. I will exchange for stamps for my collection.

REV. G. WESLEY HAWLEY,
 GOBLEVILLE, MICH.

STAMPS WE GIVE FREE!

15 Canadian and Ten India stamps all different free to all sending for our new price list, Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets. Great Bargains. Cheapest ever offered, on two stamps alike in any set, all different. Good condition. Postage Two Cents Extra. Prices are cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25 1000 Foreign	1 99 1000 Mixed Canada	38
14 Sweden	02 1500 "	4 78 1000 "	U. S. 60
10 Italy	03 2000 "	7 12 1000 "	Italy 27
10 Spain	25 2000 "	24 60 1000 "	Swiss 42
20 Brazil	14 4000 "	49 04 1000 "	Holland 42
100 S. A.	60 "	Great Bargains 1000 "	France 29
100 Africa	65 "	above 1000 "	St. Col's 25
10 Haiti	17 50 Persia	89 1000 "	Denmark 47
15 India	04 100 Persia	1 80 1004 "	Spain 52
40 Japan	05 125 Persia	2 75 1000 "	Russia 42
100 F. S.	10 150 Persia	3 75 "	3 Seychells 08
50 Cuba	49 200 Persia	7 99 "	15 Mauritius 15
100 "	2 29 8 Liberia	19 "	15 Luxembourg 11
127 "	3 24 19 Hawaii	99 "	20 New Zealand 1 00
22 Turkey	84 15 F. island	12 "	50 Australia 09
19 Liberia	1 00 5 Bermuda	08 "	50 French Col's 24
40 F. S.	209 7 Barbados	72 "	100 "
25 Siam	74 15 Ireland	50 "	1 00
100 F. S.	30 40 Congo	1 00 "	200 "
50 Spain	11 40 Congo	1 00 "	100 Portugal Col's 1 40
10 Brazil	05 40 Haiti	1 00 "	150 British Col's 60
10 Persia	04 200 F. S.	1 39 "	
500 Foreign	49 1000 F. Foreign	12 "	

Postage 2c extra. Remit in Stamps Bills or Money Order.
MARES STAMP CO. TORONTO, CANADA

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. 25% discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubek Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF DAVIS, Nov. 6, 1861 for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Fine mission stamps unsorted, many countries. 5 kilos for \$4.60 post free everywhere. Cash with order. Price list post free. E. Willems, 29 Pacification Street, Ledeborg Ghent, Belgium, Europe.

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Clark's World Wide Post Card Exchange is advertised all over the world, it is the one exchange that really does give satisfaction, full particulars and a beautiful Souvenir of Niagara Falls free. Address, Clark's Post Card Monthly, Box 96, Buffalo, N. Y. (eom)

(Continued on page 75).

Don't Swear, Learn to say:—"I saw your Ad. in the Progressive EVERYBODY'S."

UNITED STAMP COMPANY


HERALD.


America's Leading House Organ.

A monthly journal of at least 12 pages half of which is devoted to good reading matter — the balance reflecting the business side of our firm.

This journal is not a mere advertising sheet — but a magazine 6x9 in. in size — lavishly illustrated and of permanent value.

We are reprinting Coster's work on UNITED STATES LOCALS and each issue of the Herald has 4 pages of this book which for 35 years has enjoyed a brilliant reputation as a work of reference.

We will publish serially an appendix to Costers, later that will be the last word on U. S. Locals for many years to come.

COLOR ON STAMPS is the title of another serial article which discussed the matter of color in a practical manner — no scientific stuff, and later we will announce the date of the first colored supplement illustrating these articles.

SNAPS—BARGAINS. Each issue of the Herald offers many good stamps at bargain prices — New issue USED stamps a specialty.

It is impossible for us to sample copy every collector in the United States — but take our word for it — it is worth the price. MONEY BACK if you don't want it. If you have a copy of #1 to dispose of we will pay you 5c and postage for it.

One year 12c. Foreign 25c.

UNITED STAMP COMPANY HERALD,

1150 MARQUETTE BLDG., - CHICAGO, ILL.

TRADE COLUMN.

(Continued from page 73).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling, Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Netherlands #70 free, also how to get other stamps free, to all applicants for my lists. C. J. Brooks, 616 Broad St., Columbus, Georgia. (28)

The best on the market! Send for my approval sheets at 60%. Good stamps. Low prices. What is your specialty? Guy Cornyn, 1144 Bidwell St., Vancouver, B. C. (29)

Benadir No. 10 free for taking my approvals at 50% discount. I must have a reference. Wanted! Present issue South American stamps used. J. P. Teter, Cook County Hospital, Chicago. (28)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Free 25 word ad. with year's subscription to Best Stamp and Postcard Exchange. Sample copy for red stamp. Henry George, Pub., Dept. Ev., 985 7th St., Milwaukee, Wis. (28)

Big 32 page price list, unused stamp worth 10c, sample copy of THE PHILATELIC STAR; all sent FREE to collectors and dealers if you send 2c stamp for postage. Write right away. The Philatelic Star, Judson N. Burton, Pub., Madison, New York. (E. O. M.)

The Hobbyist, Official Organ of the Hobby Club, An International Exchange, Winnipeg, Canada. Club prospectus and sample copy of Hobbyist, free for stamp. Hobby Club auctions are the talk of the town, containing the stamps of Club Members only. Bids are solicited from the auction buying public, and a request will bring a copy of the Hobbyist containing our next Sale. Take a tip, "Do it Now!" (eom)

Wholesale consignments on approval. List free to dealers only. Carl Young, 303 Eugene St., Chicago, Ill. (29).

500 var. fine foreign 50c. 18 var. unused for 10c. 8 var. U. S. 1893 Col. 14c. Postfree. G. A. Doyle, 34 Cottage Pl., Bridgeport, Conn. (30)

"The Climbing Stick." Newest trick out. An East Indian Trick. The Climbing Stick, with apparatus, (any child can run it). Price 15c. Graves, 5624 S. Park Ave., Chicago, Ill. (28).

Only twice face for 49c and 97c booklets of 1903. 2c Shield type. panes of 6 with margin, 25c. H. T. Willcox, Jewett City, Conn. (28)

Send 20c. coin, for a packet containing 200 varieties of good foreign stamps. Try one. William Baskerville, 390 Marina Ave., St. Paul, Minn. (28)

Exchange desired with U. S. collectors. Used, unused, pairs, blocks, plate number strips, original covers. Miss Mary Fossett, Astoria, Oregon. (28)

TRADE COLUMN.

150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dept or Brattleboro's but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-t. f.)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Ceymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

The Philatelic Atoz will be one of our best monthly stamp papers. Good articles by good writers. Subscription 25c a year, sample copy free. A. R. Bodmer, Editor, 109 S. 14th St., Harrisburg, Pa. (28)

Mint British Colonies offered in exchange for mint U. S. postage prior to 1898. Singles, pairs and blocks. E. A. Beswick, 749 Grand Ave., Astoria, Oregon. (29)

Seventy per cent discount from my approval books. Each stamp marked with catalogue number and price. I will pay postage both ways on first selection sent. Anders Stortroen, Dalton, Minn. (29)

U. S. 1871, 7c fair 23c; Guatemala 1902, 2p. superb, cat. 30c for 12c; Transvaal Jubilee 1p cat. 15c, o. g. 4c. Collectors having under 6000 varieties should try my net approvals representing 60% to 80% discount. You can't lose. References necessary. (No postals). E. A. Moseley, Box 183, Columbia, Mo. (28)

Stamps Free—50 all different for the names and addresses of 2 Collectors and an unused 2c stamp of any country to pay postage. Rolin Morrison, 1823 W. Morse Ave., Chicago, Ill. (28)

1 cent approvals. Biggest values ever offered. Try a lot and be convinced. U. S. postage and revenues also finer grade foreign at bargain prices. L. J. Moulton, Boulder, Colo. (28)

Subscribers may obtain selected, centered mint copies of the new U. S. issue, any size blocks, at face value, from the Publisher, in exchange for similar min. copies of stamps of their own country, or neighboring countries of equal face value. Dr. John M. Holt, F. R. P. S. L., Astoria, Oregon.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (1f)



WANTED--A RIDER AGENT

IN EACH TOWN and district ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. *Write for full particulars and special offer at once.*

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. *without a cent deposit in advance, prepay freight, and allow TEN DAYS' FREE TRIAL* during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and *you will not be out one cent.*

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogue and study our superb models at the wonderful low prices we can make you this year. We sell the highest grade bicycles for less money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our prices. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$8 or \$10. Descriptive bargains in lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$ 10⁰⁰ Hedgethorn Puncture-Proof \$ 4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we will sell you a sample pair for \$4.80 (cash with order \$4.55).

NO MORE TROUBLE FROM PUNCTURES

AILS, Tacks, or Glass will not let the air out. A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It is lively and easy riding, very durable and lined inside with a special quality of rubber, which never becomes porous and which closes up small punctures without allowing the air to escape. We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it **NOW.**

J. L. MEAD CYCLE COMPANY, CHICAGO, ILL.



Notice the thick rubber tread "A" and puncture strips "B" and "D" also rim strip "M" to prevent rim cutting. This tire will outlast any other make--SOFT, ELASTIC and EASY RIDING.

How would you like to receive such stamps as Jamaica 6d, 4d black on yellow, India (Durbar) Liechtenstein, New Hebrides, Gilbert Ellice (Pandanus tree) Papua, Newfoundland, Nyassa, Iceland, Portugal on approval at net prices? We send them! (Send us your request and reference). Satisfaction guaranteed.

Federal Stamp Co., Ltd.,

Astoria, Oregon, U. S. A.

WANTED!

"Rubblings" from brass cotton stamps. Credit will be given.

C. A. NAST,

Box 14,

— Denver, Colo.

Please specify Everybody's when answering advertisements.

A SURE THING!**No Gamble.**

To all new customers mentioning this advertisement I will give premiums as follows:

When your total purchases amount to \$3.00 I will give you a stamp cataloging at 50 cents.

When the total reaches \$5.00, another cataloging 75 cents.

When the total reaches \$7.50, another cataloging \$1.25.

When the total reaches \$10.00, another cataloging \$1.50.

When the total reaches \$15.00, another cataloging \$2.00. Making a total of \$6.00 catalogue value given to everyone who buys \$15.00 worth within the year.

I have 15,000 varieties in stock for sale at 50 to 60% discount, and must have good reference.

W. S. ALDRICH,

Box 612, St. Joseph, Missouri.

"When you THINK of stamps, REMEMBER Aldrich."

**WORTHMORE
PACKETS**

The best Packets ever offered for the money.

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(X)Danish W. Indies, 8c on 10c #25	.40	.15
Cuba 50c, 1905-7 (superb copies)	.40	.09
Japan #107 (U need it)	.15	.05
N. Borneo 117-18, Labuan 98-99, both sets (bear & train)	.47	.20
Newfoundland 3c, 1880, #42	.15	.05
(X)Nicaragua 1911, 5c on 2 peso	.10	.04
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10 Greece	05	20 Denmark	07	15 Argentina	11
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Vol. III, No. 5. MAY, 1912. Whole No. 29.



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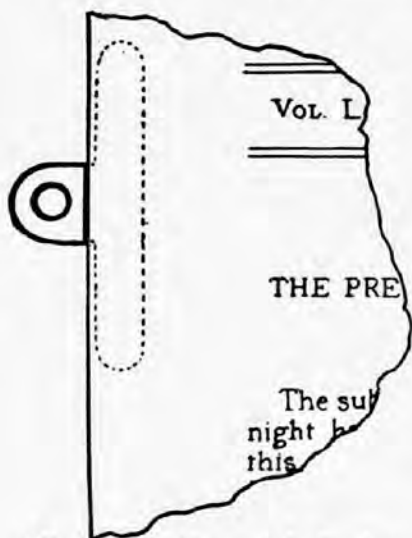
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LATER DEVELOPMENTS IN NEXT ISSUE.

"Entered as second-class matter, June 23, 1910, at the post-office at Astoria Oregon,
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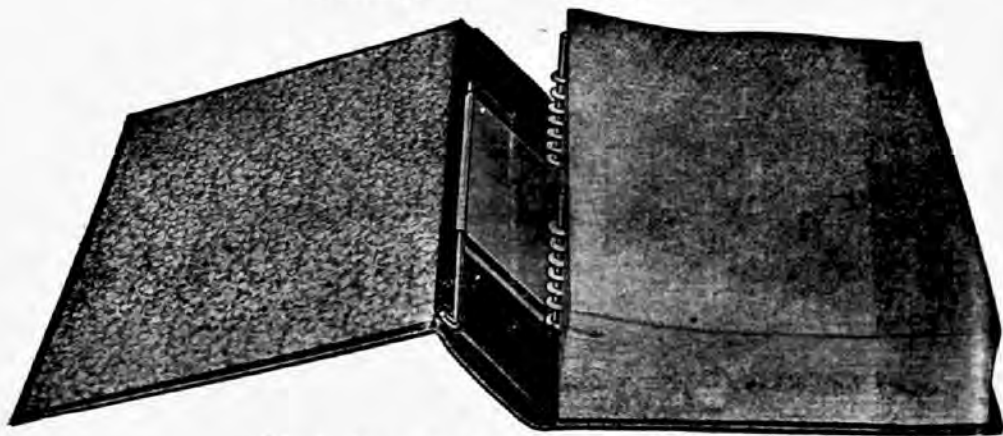
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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 5.

Astoria, Oregon, May, 1912.

Single Copies, 5c.

Philatelic Rambles in Spanish America

By Julian Park, F. R. P. S.

Member American and French Philatelic Societies, Philatelic Literature Society (Eng.), Junior Philatelic Society (Eng.), etc.

I.

ARGENTINA*

The Argentine Republic is not at all like its northern neighbors Venezuela or Honduras, yet those who have not been there are still apt to interpret it in terms of "The Dictator" and "Soldiers of Fortune." True as these entertaining fictions may be to the palms of the Caribbean, they have little more relation to life in Buenos Ayres than Remington's cowboys have to Boston. To peruse those yarns, humorously illustrated, and inserted from time to time in the "polite" magazines by way of paprika relief, one might suppose that all Latin America was a sort of comic-opera land where gigantic young Anglo-Saxons" stalking through narrow streets like Gulliver among the Lilliputians, but had to roar "Americano" to make presidents resign. It is embarrassing in the extreme, for instance, after you have carefully explained to your host that we have no imperial designs on

South America, to have him toss across the table one of our barber-shop papers with a cartoon depicting Uncle Sam as a gigantic paterfamilias spanking a lot of little brown babies, or the Monroe Doctrine as a hen sitting on a lot of South American eggs — as if Argentina, possessing some of the biggest battleships in existence, were not well able to take care of herself, allied as she is to Brazil and Chile for defensive purposes!

Side by side are the new and the old. Under the wilting sunshine of Brazil the pink pills of our New England landscape reappear in lazy Portuguese as the "Pilulas Rosadas para Pessoas Pallidas;" on walls against which Pizarro's men may have leaned, is lifted the hopeful figure of our benevolent Dr. Munyon.

It is only of recent years that the American invasion of South America has extended into the domain of

*Revision of article in "Stamp Collector," Sept., 1911.

philately. Now, however, as well as France and other countries, England and America are making up for lost time. Simultaneously appear most painstaking researches, — Charles L. Paek and Pierre Mahe are taking up Brazil for extended study, Mr. Phillips (head of Stanley Gibbons) is writing at great length of Paraguay, while Sr. Simon Barcelo and Dr. Jose Marco del Pont are internationally known for their studies in the postal issues, respectively, of Venezuela and Argentina. Within two years prices have soared away up, and there is no safer investment to-day than the older issues, especially, of Argentina and provinces, Brazil, Uruguay, Paraguay, and Peru. The "boom" in Mexicans is of longer duration. We may look now for a similar rise in Central American stamps, and surely there is no more fertile and interesting field for study than Guatemala.

A few of the Spanish-speaking countries have always been great favorites of mine in a philatelic way, and so it was with peculiar interest that I hunted the stamp marks of Buenos Ayres. Unfortunately it was before the day of Stanley Gibbons' successful Argentine branch that now, no doubt, eclipses any of its competitors, which were at that time mere cubby-holes in the alley-like side streets, for the most part conducted by unenterprising but courteous Spaniards. Notable exceptions, which I hasten to record, were the stamp shops conducted by Senores Roberto Rosauer (now, I believe, Gibbons' agent) and Jose Sechen.

The President of the republic is elected for six years (would that ours were) or, like the French Republic, for seven, and ineligible for re-election! One must have noticed, in the albums and elsewhere, the prevalence of the prefix "Dr." before the names of most of those in South American public life. This does not mean that physicians are intruding in politics, but that all lawyers have the degree of "doctor of law," which is a degree-in-course conferred by the university law schools, corresponding to our bachelor or master of laws. A glance at the wealth of portraiture on Argentine stamps will show that

nearly all their national heroes are either General or Doctor; of the former, especially San Martin (the Washington of Argentina), Rivadavia (whose portrait recurs so often), Belgrano, Saavedra, Avellaneda, Urquiza, and William Brown (an English Soldier of fortune who commanded the infant navy in the revolution against Spain); and of those in civil life, Presidents Sarmiento, Celman, and Mitre.

The first stamp was issued in 1858, after the various provinces of the Rio de la Plata had been gathered into what was termed the Argentine Confederation. It consisted of three values, with a roughly drawn representation of the arms of the Confederation. Then followed, in 1862, the first stamps of the republic, with the arms in reduced size in a laureated central frame, oval in shape. In 1864 was inaugurated the long series after series of portraits, and hardly any other country can present such an imposing array, without the slightest taint of speculation attaching to any of these issues. (How many American philatelists are acquainted with even the names of these national heroes?) Surcharges are few, and shown by their history to have been necessary. The first two issues afford joy to the specialist, though they are still readily obtainable for reasonable prices, thanks to the large remainders which came into the hands of dealers when they were withdrawn from issue. However, apart from their historical interest, in itself no small consideration for their study, the portrait series in general is not philatelically of unusual value or attention.

(The Argentine notes will be concluded next month. For July: Chile).

PHILATELIC PUBLICITY.

Dr. J. M. Holt.

In my non-philatelic correspondence, professional, business and private, I have often wanted some sort of inclosure, envelope slip, card, or the like, for use in selected cases, where I thought I might sow a little philatelic seed. Some brief printed

statement, not too long to discourage the busy man at first glance, applicable for general circulation by everyone interested in philatelic missionary work.

I thought first of having some cards printed in large quantities, and selling them at cost in small (or large) quantities, distributing them through the handy medium of **Everybody's** columns.

Then the "sticker" suggested itself, as having advantage over the card. The former can be attached to the corner of your letter paper, or on the back of your envelope, or anywhere.

Then the subject matter was considered, with the result of a wording something like this:—

The collecting of postage stamps as a recreation has reached a high state of development; is well organized; is available for long or short periods of leisure; gives keen enjoyment to all ages and occupations; is recommended by physicians for relaxation from business; can be made to meet any purse. Ask the person who sent this.

I am making arrangements to have these made up as stickers, and will sell them at a fraction over cost, to cover postage and incidentals, in lots of from anywhere from 10 to 1000 or more. I do not yet know the cost of manufacture, but you may send me any amount from 10c up and I'll send you equivalent value in these "Publicity Stickers." I've discovered several isolated collectors by using philatelic stationery, but the "Publicity Stickers" should accomplish larger results.

U. S. NOTES.

H. L. Wiley.

A study of the physical characteristics of a stamp — the paper, the ink and the gum, leads into a maze of more or less closely related data, most of which is of considerable interest to a studious collector.

A knowledge of what is possible in the line of high grade counterfeits

will at least tend to promote discreet investigation previous to any extensive purchases, and the writer names that as one of his reasons for assuming that these pages from his note book may be of interest to **Everybody's** readers.

1. Bluish Paper. Varieties of U. S. Avoid used copies. The exact shade can be produced by Winkler's reaction for Prussian Blue. The pigment is deposited on the paper fibers so evenly that it is not possible to determine whether it is a "pulp" color or a fake. There are two methods by means of which an "Experimental" may be determined. The first — an iodine solution reaction which colors rag fibers brown and the second, which is preferable — an examination under a high power microscope. The characteristics of cotton or linen cellulose fibers afford an easy method of determining a "good or bad" Experimental, for these fibers are always easily distinguished from those of chemical wood pulp.

2. Pelure paper can be produced from ordinary chemical wood paper by a dilute C. P. sulphuric treatment. If a stamp is printed with an ink which will resist the acid, an ordinary copy may be turned into a pelure paper copy.

Test for shrinkage—the paper contracts considerably and the shrinkage under above treatment may easily be measured in a single copy. The acid is always neutralized by ammonia so a litmus test is of no value.

3. The 2c Series of 1903 is selling for fancy prices imperforate in the "rare vermilion" shade.

Fumes of Hydrochloric acid produce this "rare" color without altering paper or gum. Smell the stamp. Test with litmus. A slight "faded" appearance is characteristic.

4. The 3c Series of 1908 has been printed in two chemically different inks, one of which is somewhat fugitive in certain light. The other is not visibly altered by exposure to sunlight for 100 hours.

Of this last, a few are in a shade closely resembling the 50c color. If it can be determined that this 3c stamp is printed with ink of identical-

ly the same composition as that used for the 50c, the stamp must then receive the respect due to a real "error" and will rank with or above the 4c Columbian.

5. Scott's No. 216 on pinkish paper is another example of what moist air, free alum, and insufficiently washed pulp can do. The color is not an "intentional" one but should be classed with the "imperfect product" variety. It is easily "faked" from a chemist's standpoint, and just as easily determined with a zinc chloride-iodine reaction.

JUST FOR BOYS.

Melville I. Fossett.

(Questions will be answered in this column, and information given which may be of general interest to the younger collectors).

F. J. P., Jr. I would not advise you to quit buying from approval sheets entirely and buy exclusively from advertised specimens, nor visa versa. Buy from both. If you have a certain amount which you wish to invest each week in stamps, unused U. S. in blocks and pairs cannot be beaten. Imperforates will prove more valuable than perforates. Plate number strips of three we believe in.

A. N. B. The 2c—1911 U. S., "A" plate, comes imperforate as well as perforate.

J. W. S. The U. S. Govt. part perf. 8½ seems more popular than the perf. 12. The latter can only be considered absolutely genuine when the guide line is demonstrated in a pair or strip.

SEATTLE PHILATELIC CLUB.

Transactions for April, 1912:

March 26, 1912.

Contest 10 best stamps of America won by Mr. A. C. Whelan.

Stamps exhibited catalogue value \$279.00 the prize of Mr. Whelan's collection of 10 was a superb used copy of #1 Peru cat. \$40.00. Mr. Whelan received this from a friend on original cover.

The prize was a year's subscription to "Everybody's."

The average attendance for the month was 17.

President Utermark appointed Percy Thomas as Club Attorney.

The stamp raffles of stamps catalogued \$1.00 at each meeting were won by:

James Urkhart,
Dr. C. Hoffman and
C. T. Utermark.

Sale's Supt. Report for March as follows:

Books in circulation, 74....	\$279.05
Books on hand, 23	53.00
Books retired, 60	155.82
Books received, 64.....	176.05
Percentage sold from books	25%.

Treas.' report showed a good balance.

April 9th—Display with notes. United States Stamps. D. S. Bartley.

4th monthly Auction. April 16th. 30 lots sold. John Lerry, Auctioneer.

April 23.—Competition 10 best stamps of Africa won by Mr. Utermark. Cat. Value of stamps exhibited, \$220.50.

The members of the Club visited the Philatelists of Tacoma April 30th at Tacoma Commercial Club.

All visiting Philatelists are invited to attend any and all meetings.

D. C. Bartley, Sec.,
372 Arcade Bldg.,

PARCEL POST.

Wm. G. Brown, M. C.

The postal service is older than our civilization. In Second Chronicles we read, "The posts went with the letters from the King and his princes throughout all Israel," and Job says, "Now my days are swifter than the post. They flee away." The system derives its name from the posts or relays where the couriers ended their journeys and transferred their letters

or packages to their successors. In the beginning these communications were royal privileges, exercised by kings and nobles of one country in correspondence with the rulers and potentates of another, or from the king to the commanding officers of his army. They were first written in wax and subsequently on parchment, and must necessarily have been bulky.

This mail service was conducted, first by runners, and then by horse-men, and we find even where it was carried in the early days of England by oxen; and many people remember the pony express whose daring and hardy riders carried mail and express across our western plains.

For centuries the government mail service, if it can be so designated, was exclusively the prerogative of kings and the nobility. The common people were denied its use. The mail service in the early ages was carried on both by the government and by private enterprise. We are told that swift runners, with frequent relays, have covered as much as 200 miles in a day with special dispatches. Carrier pigeons have also been used for carrying dispatches, and even as late as the Battle of Waterloo a carrier pigeon took the advance news of Wellington's victory to London, and in this way the Rothschilds obtained the advance information of Napoleon's overwhelming defeat, which information they turned to commercial value and thereby laid the foundation of their subsequent colossal wealth. Thus we see that step by step, with the growth of civilization and the advance of knowledge, there has been a commensurate increase and development of the postal system.

In the early colonial days postal service was extremely high, costing \$1 to send a letter from the United States to Europe or from Europe to the United States, and even throughout our own land the amount of postage was governed by the distance the letter had to travel. It was for Ben Franklin, our first Postmaster General, who enjoyed the munificent salary of \$1,000 a year, to systematize our post offices and bring them into a measurably satisfactory condition.

The history of the postage stamp

In The Market

To purchase philatelic journals obliged to suspend. Publishers, if contemplating suspension, communicate with us. Your subscribers will get more than 100 cents on a dollar, and we'll carry out all your obligations.

Address:— **Dr. J. M. Holt, Astoria, Oregon.**

DR. HOLT'S WANT LIST

⊗ ⊗ ⊗

I lack the following U. S. Plate Numbers and would appreciate it very much if some of my collector readers would favor me with any they may be able to secure at their Post Office.

I use **Tops** or **Bottoms** only, preferably the former. Blocks of 6 or strips of 3, preferably the former.

Here are my wants:—

Double line wmk. unstarred, 50c.

Double line wmk. starred, 4, 5, 6, 8, 10, 15c.

Single line wmk. unstarred, 3, 4, 15.

Single line wmk. starred, 6, 8, 15.

1912—1c and 2c perf. with and without "Bureau" imprint, and without the "A."

In addition to the price you ask for what you send, even if only a couple of blocks, I shall credit you with a year's subscription to **Everybody's** in appreciation of your courtesy.

**JOHN MILTON HOLT, M. D.,
Astoria, Oregon.**

is also especially interesting. To a Frenchman named De Valayer, who established a private postal system of his own, belongs the credit of using the first postage stamps. These were slips of paper bearing his inscription and were sold at different places throughout France, and when attached to a letter insured its transportation over his private lines. Spain was next to use the stamp, where a letter, after being stamped by the royal seal and coat of arms, would be carried by Government post. But to Julius Caesar must be accredited the beginning of the franking system. The impress of his signet ring in the plastic sealing wax was abundant authority throughout all the known world to secure the safe conduct and free delivery of all his sealed commands. But to England more than all the nations of the modern world is due the greatest advances toward the perfection of a comprehensive postal system. The growth of civilization, the development of the human mind, the advance in literature, science, and art have developed in perfect harmony and step by step with the postal system and each dependent upon the other, and to-day a large portion of the commerce of the world is carried on through the mails. As the business of the world advanced new demands were made upon the Post Office Department. This great portfolio of the Government has always been slow to yield to these demands, and every change that it has made has been a step in the right direction.

To-day the people of the United States are making a new demand, a demand that will place the rural and agricultural districts almost upon the same plane as the man in the city. There the express companies deliver the packages at his door. Would not, under reasonable restrictions, the parcel post do the same for the man in the country? The demand for the parcel post is universal. There is not a community within the borders of the United States that will not be benefited by it, and the increased cost to the Government will be more than made up by the increased amount in postage. The parcel post will tend

largely to distribute the blessings of this world. It will increase commerce; it will save time and money to the man on the farm, and increase the comforts and advantages of country life so the comparisons can no longer be urged in favor of the city home. While the postal service originally was the exclusive right of kings and nobles, under our present system of government this right belongs to the people. Their best interests must control it. Their expressed wishes upon the subject must be the law. It is urged that it will start competition with the express companies and incur their disfavor and secure their opposition to the party in power, but as a Democrat I will say that I would be proud in this case of the enemies the Democratic Party has made.

Parcel post is but another step toward the perfection of the postal system. While it may be an innovation in this country it has been successfully tried in other nations of the world. Our Government is slow to change, and we may not get full and complete parcel post through congress in any one bill, but certainly and surely it will come in time. The interests of the people demand it; commerce demands it; and the advancement of our civilization requires it.

Mr. Harry Caden, Special Fiscal Agent of the U. S. Reclamation Service at Klamath Falls, Oregon, has very kindly sent us a silk handkerchief which would gladden the eye of all collectors. It is white, with a border of various foreign stamps, in color, post-marked, printed right in the silk itself. Guess we'll use ours as a doily.

The February copy of **Everybody's** sent to Lieut. Boris Ridsesky, of Russia, has been returned to us, bearing the following inscription:—"Lieut. Boris Ridsesky is died the thirtieth of July in the year 1911 at Vladivostok."

Associate Editor Partello has gone to Europe. Bon voyage.

PARTICULAR
ATTENTION
is paid to our
ADVERTISERS.

We Have
NO USE

For Dealers Of
Questionable Reputations
Or Shady Practices.

Edwin Caswell expects to return to Portland, from his European trip, about September 15th.

F. E. Farnham of Chicago, has been on an extended trip to the Pacific coast and British Columbia. He was in Portland the latter part of April and the first of May, and we tried to get together for a stampfest, but were disappointed. Mr. Farnham, while in Denver, was more fortunate in locating 'Associate Editor Nast, and they arranged several enjoyable meetings.

"The Philatelic Bugle" is announced from Frankfort, Indiana, by Virgil C. Hanna.

"The Philatelic Dispatch," a 6x9 quarterly, is announced by Cleveland Bundie, of East Grand Forks, Minnesota, during June.

Those Whom We Admit To Our Columns We Believe To Be Thoroughly Reliable And Will Fulfill Their Obligations Fairly And Willingly. Several Have Been Refused The Use Of Our Space, And We Seek To Protect The Interests Of Our Fellow-Collectors When We Recommend Our Advertisers, As We Tried Them Ourselves.

UNITED STATES STAMPS

WE HAVE THE FINEST
STOCK, BOTH USED AND
UNUSED, IN THE HANDS
OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

SEND US A LIST OF WANTS.

THE NEW ENGLAND STAMP MONTHLY

will be issued regularly the 20th
of each month, Nov. and Dec.
numbers already out. It con-
tains many new and original
features, etc.

NEW ENGLAND STAMP CO.,

14 Wash. Bldg., Boston, Mass.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.,

(F. R. P. S. L.) (A. P. S. #1080)

Editor-In-Chief and Publisher,

Associate Editors:

C. A. Nast, Denver, Colo. Gen'l C. A. Coolidge, Detroit, Mich. Francis Botch, Jr., Seattle, Wash. Iver E. Johnson, Chicago, Ill. Herbert Armstrong, North Bend, Oregon. Col. J. M. T. Partello, New York. N. Y. R. E. Eamsay, Macon, Ga. Henry J. Crocker, San Francisco, Cal. Bertram W. H. Poole, Pasadena, Cal., Paul Mason, Columbus, Ohio. Dr. J. C. Perry, Ancon, C. Z. Julian Park, Buffalo, New York. A. H. Pike, Abilene, Texas.

Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Ten cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Oregon.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient	6 Months' Contract	12 Months' Contract
1 inch,	\$1.50	\$1.00	\$.75
1/2 page, (3 3/4 inches).....	4.00	3.00	2.00
1/4 page, (7 1/2 inches).....	6.00	4.50	3.00
1 page, (15 inches).....	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial & Eighth Sts., Astoria, Oregon.

We will exchange two copies with all philatelic publications. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 5.

Astoria, Oregon, May, 1912.

Whole No. 29.

"EDITORIAL SHOP-TALK."

Endowment—At date of writing, the endowment of **Everybody's Philatelist** is assured. The plan is being approved and supported. The altruistic philatelists of America are arising to the opportunity. Those who realize the pleasure that philately has given to them, and appreciate it, recognize also the fact that they owe a

debt of gratitude and that they can partly repay the debt by making material expression. Not much has been said about us owing a debt of gratitude, but there are very few, who, on introspection would not admit that such is the fact. This being the case, what would be more appropriate than that of leaving some permanent

monument to our gratitude? The Editor-in-Chief is committed to the transfer, at his death, of all **Everybody's** property rights and privileges, with a moderate cash bequest. And those who are interested in philately beyond the measure of personal enjoyment, can have the satisfaction of having a part in a *permanent* philatelic institution, which will be constantly enhancing in value, influence and instructive force.

We appreciate the spirit of the Editorial expression in *Mekeel's Weekly*, which evidences a fair, impartial, comprehensive grasp of our project. We would say that material support promised already assures the certainty of our endowment. The plan is proving more popular than we had anticipated. We are undertaking an extensive correspondence in the interest of the subject, but have already received voluntary expressions of support.

This is a matter in which everyone can have some part. A great many cannot subscribe a hundred or a thousand dollars, but those who desire may contribute as they are able, and credit will be published or not, under their own name or not, as each may prefer. By our next issue we expect to be in a position to announce the personnel of the "Board of Trustees of Everybody's Philatelist Endowment Fund," who will be the custodians of and administer the Fund, and to whom contributions should be sent. In the meantime, contributions and subscriptions will be received and acknowledged by the Editor-in-Chief.

Some are so situated as to be able to make a substantial cash contribution to the Fund during their lifetime, as well as making further and additional provision in their wills.

Others have not the available and uninvested funds with which to make a cash contribution now, but will after making ample provision for the comfort of their relatives, be able to make moderate provision in their last wills and testaments, as we intend to do ourselves.

Others may prefer a small but active part in the living present. As partial recognition to those who wish

APPROVAL ACCOUNTS

FOR SALE,

to the highest bidder.

Hugo Meyer, New York, N. Y.
F. F. Sheldon, Alameda, Cal.
J. A. Scarlett, Lexington, Mo.

For the good of the craft, the use of this column is offered gratis to our advertisers. To others, 10c a line for insertion, for 3 months. Names will be posted 3 times. Society attorneys to pass judgment on all accounts before same are offered for sale.

Address the Publisher.

WE GUARANTEE TO PLEASE.

Try our 60% approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c. 500 varieties stamps, catalogue over \$7.00, 75c.

PALM STAMP CO.,
249 No. Carondelet St., Los Angeles, Cal.

Authorized Representatives.

Copies of the current issues of *Everybody's* will hereafter be regularly on sale at the offices of the following local representatives, who are also authorized to receive subscriptions at the regular rates:—

Eugene Klein, Inc., Empire Bldg.,
13th & Walnut Sts., Philadelphia, Pa.

P. M. Wolsieffer, 1301 Ft. Dearborn
Bldg., Chicago, Ill.

Century Stamp Co., Montreal, Can.

AVERILL'S STICKERS

The kind that stick—The kind you want
500 Gummed Stickers or Gummed Labels with your Name and Address printed on them for 25 cents, postpaid.

A. B. AVERILL,

Box 4, Sta. C., — Portland, Oregon.

I OPENERS.

40 different Australian20c
40 different African20c
40 different Asians20c
20 diff. unused West Indies25c
25 diff. unused West Indies25c

Try them and be convinced that we mean cheapness. Approval Books against reference or cash deposit.

**Costello & Co., 401 Clapham Road,
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YOUR CHOICE

For one dollar.

100 stamps, my selection, cat...\$6.00
Or 50 stamps, my selection cat... 6.00
Or as many as you wish, your selection to cat. 2.50
If you take the last send your want list.

IOLE DIONE,
Grandview, — Washington.

to be identified with the movement, we will volunteer to furnish life subscriptions to all who contribute ten dollars or above. The contribution will go to the Board of Trustees, but the Publisher will furnish the magazine numbers. (J. M. H.)

Optimism or Pessimism.—*The Collector's Journal* does not think the "Endowment" can ever be accomplished. There is just the difference in **Everybody's** spirit and the *Collector's Journal* spirit. The main reason for the existence of the *C. J.* is because its proprietor is in the publishing business, and we take it that if he were not so engaged, there would be no *C. J.* The main reason for the creation of **Everybody's** is quite a different matter. Our readers are well acquainted with it. Kindly souls have said we have covered ground which has never been covered before. It seems a certainty now that the biggest thing of all will be our bringing into reality of **An Endowed American Philatelic Journal**. That one accomplishment would be justification enough for the creation of any philatelic journal anywhere.

We like the *Collector's Journal*; enjoy reading it; admire its taste, appearance, and liberality, but we cannot approve of its spirit of short-sightedness or apparent hopelessness. What might be hopeless to the *C. J.* is not hopeless to **Everybody's**. Not that we think ours is the "only ever," but we have confidence in ourselves and believe in sticking at things until they are finished. We expect of course to have others differ with us, but when we believe we are on the right track, that will not deter us. When we believe something should be done, we are not prone to dismiss it by letting George do it. Have you ever thought how many things George never does? Just think what George will have to answer for.

The *C. J.* thinks an endowed journal would peter out after the demise of the original editor, that enthusiastic successors would be difficult to find and that a large enough fund could be secured to insure sufficient

salary for subsequent editors. In the first place, an endowed journal of eight pages would be better than no endowed journal at all. No matter what size an endowed journal might be the great fact would be that it would not be here to-day and gone to-morrow. It is not contemplated to pay the editor any salary. I'll venture to say that at the present time, if all arrangements for endowment had been completed and my chair be found vacant, that C. A. Nast, C. A. Howes, L. G. Quackenbosh, Julian Park, B. W. H. Poole, and several others would be ready and willing to become Editor-in-Chief, without salary, and consider it an honor to serve as such on the staff of the only endowed philatelic journal in the world.

Contemplating a journal to be published in perpetuity, prospective subscribers would have no fear of suspension of publication before their subscriptions should have expired, and that would assure a certain definite increase in circulation not possible to any other publication.

As **Everybody's** already pays for itself, the income from the Endowment Fund would be used for general improvements in paper used, printing, illustrating; enlargement of sample copy editions and distribution, increase in regular number of pages, etc., etc.

In short, this really great project, greater the more one looks into it, will make for a larger magazine in every way. Larger number of subscribers and advertisers. Larger circulation. Larger number of pages. Larger influence. Larger responsibility.

(J. M. H.)

FORGED STAMPS: NO REMEDY.

Mr. Edward Healey, stamp merchant, Wormwood Street, E. C., in the City of London Court, yesterday, claimed against Mr. W. R. Ollis, 32, Ashley-road, Burton-on-Trent, the return of £7 10s, which he had paid for four penny Tasmanian stamps and a pair of 2d Victorian stamps bought

SEND 35 CENTS

by Money-Order or unused stamps for which you will get:

1c: Membership for a year to the Dutch Stamp and post-card collectors' Club.

AURORA.

Founded Jan., 1911. Members in all countries of the world. Large benefits!
2c: A year's Subscription to the Club's official Organ:

NEERLANDIA

published bi-monthly at Dordrecht, Holland. Contains a large number of exchange-adverts. of Stamp and post-card collectors. ADVERTISING RATES (very cheap) on application. SUBSCRIPTION alone costs 20 cents a year.

3c: A 25 word advt. inserted 6 TIMES in this paper.

4c: FIVE beautiful colored view-cards of Holland (say what kind you desire).

5c: A complete set of 7 unused German "OFFICIAL STAMPS."

6c: A stamp collectors' directory, with about 1000 names and addresses of stamp collectors, dealers, papers, etc. costs alone 10 cents and postage.

7c: The 5th, 10th, 15th, etc., who sends M. O. for 35 cents for all above mentioned, will receive a nice bonus in stamps or cards.

Say if you are a stamp or post-card collector, send copy of advt. and 35 cents by M. O. to—

K. A. HEUMANS, Jr.

General Philatelic Publisher's Agency,
ROTTERDAM, (HOLLAND)

Also Agent for "Everybody's Philatelist."

COLOMBIE ECHANHE

Celui qui m'enverra 100-200 timbres-poste de son pays, spécialement Roumanie et Balkans, recevra en échange même nombre d'Amérique du Sud, rares contre rares. Rares contre rares. Base: Galvez, Yvert & Tellier 1910.

EUSEBIO CARBO, Jr.,

Box 44, Barranquilla, Colombie

STAMPS WE GIVE FREE!

15 Canadian and Ten India stamps all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

11 Tunis	25	1000 Foreign	1 99	1000 Mixed Canada	28
13 Sweden	02	1500 "	4 79	1000 " U. S.	60
50 Sweden	40	2000 "	7 42	1000 " Italy	27
10 Spain	25	3000 "	24 50	1000 " Swiss	42
20 Brazil	14	4000 "	49 00	1000 " Holland	42
100 U. S.	60	Great Bargains	1000 "	1000 " France	29
100 U. S.	65	above	1000 "	1000 " Rt. Col'd	25
10 Haiti	17	50 Persia	89	1000 " Denmark	47
15 U. S.	04	100 Persia	1 80	1000 " Spain	52
40 Japan	05	125 Persia	2 75	1000 " Russia	42
100 U. S.	20	150 Persia	3 75	3 Seychells	08
50 U. S.	40	200 Persia	7 99	10 Mauritius	15
100 "	8 29	8 Liberia	19	15 Luxembourg	11
127 "	8 24	10 Hawaii	59	20 Newfoundland	100
25 Turkey	84	15 Finland	12	50 Australia	09
10 Liberia	1 00	5 Bermuda	08	50 French Col'd	24
40 Liberia	2 00	7 Barbados	12	100 "	1 00
25 Siam	74	15 Iceland	50	150 "	1 00
100 U. S.	20	40 Uruguay	1 00	200 "	4 00
50 Spain	11	40 Paraguay	1 00	100 Portugal Col'd	1 40
10 Brazil	05	40 Haiti	1 00	150 British Col'd	60
10 Peru	04	200 U. S.	1 29		
500 Foreign	59	10000'd Foreign	12		

Postage 2c extra Remit in Stamps Bills or Money Order.
MARKS STAMP CO. TORONTO, CANADA

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TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. 25% discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF DAVIS, Nov. 6, 1861 for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Fine unused stamps unsorted, many countries, 5 kilos for \$4.60 post free everywhere. Cash with order. Price list post free. E. Willems, 29 Pacification Street, Ledeborg Ghent, Belgium, Europe.

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

(Continued on page 94).

Ad. in the Progressive EVERYBODY'S."

of him.

Mr. J. M. Myers, instructed by Mr. Harry Myers, appeared for the plaintiff, and Mr. Horace Fenton for the defendant.

Plaintiff said he advertised in the "Exchange and Mart" as a buyer of foreign stamps, and defendant wrote and said, "I have some Tasmanians, penny blue first issue Van Dieman's Land, with good margins, and would like to have your best cash offer for same and other Colonials." He sent his traveller for them, and after a few days he bought them for £7 10s, which he paid. Then other stamps were offered of the same kind from the same neighborhood. As they were very rare, he became suspicious, and upon investigation found that the defendant's stamps were forgeries. He, therefore, demanded the return of his money. He had handed the second lot of stamps to the Stamp Trade Protection Association, and they were prosecuting in the matter. Defendant had since admitted that the goods were forgeries. He did not suggest that the defendant knew it at the time of the sale. There were many forged stamps about, and the trade wanted to trace their source.

Mr. Fenton urged that the plaintiff bought after inspection, and must abide by his bargain.

Judge Lumley Smith said he must find in favor of the defendant with costs. Stamp sellers would have to put, as the great art dealers did in their catalogues, "Stamps of or attributed to Tasmania." The doctrine caveat emptor applied.

Mr. Myers asked for leave to appeal, and said the case was of great importance to all stamp collectors. It was the general custom to return money paid for forged stamps.

Judge Lumley Smith declined, and said Mr. Myers had put his case extremely well.

Another live philatelic organization for the Pacific Northwest. The Olympia Philatelic Club of Olympia, Washington, has been organized with ten charter members.

TRADE COLUMN.

(Continued from page 93).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling, Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

The best on the market! Send for my approval sheets at 60%. Good stamps. Low prices. What is your specialty? Guy Cornyn, 1144 Bidwell St., Vancouver, B. C. (29)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Free 25 word ad. with year's subscription to Best Stamp and Postcard Exchange. Sample copy for red stamp, Henry George, Pub., Dept. Ev., 985 7th St., Milwaukee, Wis. (30)

Wholesale consignments on approval. List free to dealers only. Carl Young, 303 Eugene St., Chicago, Ill. (29).

500 var. fine foreign 50c. 18 var. unused for 10c. 8 var. U. S. 1893 Col. 14c. Postfree. G. A. Doyle, 34 Cottage Pl., Bridgeport, Conn. (30)

Exchange desired with U. S. collectors. Used, unused, pairs, blocks, plate number strips, original covers. Miss Mary Fossett, Astoria, Ore. A. P. S. 4059 (29)

Mint British Colonies offered in exchange for mint U. S. postage prior to 1898. Singles, pairs and blocks. E. A. Beswick, 749 Grand Ave., Astoria, Oregon. (29)

Seventy per cent discount from my approval books. Each stamp marked with catalogue number and price. I will pay postage both ways on first selection sent. Anders Stortroen, Dalton, Minn. (29)

1 cent approvals. Biggest values ever offered. Try a lot and be convinced. U. S. postage and revenues also finer grade foreign at bargain prices. L. J. Moulton, Boulder, Colo. (30)

Subscribers may obtain selected, centered mint copies of the new U. S. issue, any size blocks, at face value, from the Publisher, in exchange for similar min. copies of stamps of their own country, or neighboring countries of equal face value. Dr. John M. Holt, F. R. P. S. L., Astoria, Oregon.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (1f)

150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

TRADE COLUMN.

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-t. f.)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

1795 Dollar \$3.50; 1776 Continental bill 35c; 1809 or 1835 half cent, 20c; \$100 Confederate, 15c; 1838 cent, 5c; 1864, 2c, 6c, Set 5, 10, 25, 50c Government paper currency \$1.85; Eagle cent, 5c; Five broken bank bills, 50c; send for circulars. A. P. Wylie, Troygrove, Illinois. (30)

10 diff. animal stamps, 7c. Approval sheets at 50% discount. Reference please. They are good. Liked by everybody. Fine stamp free. Loomis Stamp Co., 6034 Loomis St., Chicago, Ill. (29)

For sale: 1 second-hand Modern Album in fine condition, 75 cents postpaid. — Write me about packets. Approvals for beginners at 66% discount. Reference please. Alvin White, Sutherland, Nebr. (29)

Boys your chance. 500 varieties free if you will do a little work for us. Particulars for name of two boy collectors. Vernon Sales Co., Dept. E, R. Chattanooga, Tenn. (29)

U. S.: 50 varieties 10c; 100, 25c; 150, 50c. Daniel J. Kaib, Beatty, Pa. (29)
100 Bond Envelopes and 100 Bond Packet Heads printed and sent prepaid for 75c. Your 30 word ad. on 2000 of our circulars for 15c. Enterprise Prtg. Co., Bethel, Minn. (29)

SPECIAL 50 varieties South and Central American stamps cat. \$2.50. Our price 50c. Complete set Northern Mutual Telegraph Co., Reprints for 15c. Norfolk Stamp & Coin Co., Dept. E, Norfolk, Nebr. (29)

Agents—Mail Order Men, Everybody. Fac-simile typewriting RUBBER STAMPS name and address, 15c. Highest grade moulded style, 25c. Pads, 12c. Daters, 15c. Better handle our "1915" Panama-Pacific Stickers (in two colors), Excellent sellers. Sample package containing 100, 10c. Barstow Co., 514 23rd St., Oakland, Cal. (29)

Wanted—Postmarks with stamps attached, Permits, Initial Perforated stamps. Will exchange Postmarks. G. Wood, 66 Hamilton Place, Oakland, Cal. Member A. P. S. (29)

TRADE COLUMN.

The Philatelic Dispatch. A 6x9 inch magazine for all classes. A valuable Confederate serial now running. Subscription 20c per year. Sample copy 2c. Cleveland Bundlie, East Grand Forks, Minnesota. (29)

\$1.00 Canada Bill stamp free to applicants for my approvals. Correspondence desired with foreign collectors. William L. Toohey, 499 Oxford St., London, Canada. (29)

Nicaragua No. 5, 9, 10, mint, cat. \$1.25, for 27c. Tolima No. 72, mint, cat. 25c for 5c. Panama No. 10a, unused, cat. \$1.00 for 15c. Try my approvals at 60 and 66% discount. Reference. W. R. Southworth, Cooperstown, N. Y. (29)

Be a story writer. Big money. Short story course for sale cheap. Six lessons used. Can't complete on account of health. Largest school in United States. Don Kelly, Pomeroy, Wash. (29)

Will take your duplicates catalogued 5c each and upwards and allow you 90% in exchange. Coins also exchanged. F. A. Bailey, 1507 Fallowfield Ave., Pittsburgh, Pa. (29)

100 varieties U. S. Precancels, 20c; 100 varieties U. S. Permits, 20c. Postage extra. J. D. Hubel, 1305 Trumbull Ave., Detroit, Mich. (31)

Standard Stamp Co., Hoboken, Pa. will send book how to make watermark detector without cost, etc. 8c. Worth \$\$ to you. Thousand hinges, 8c. (29)

Trial Four Months, over 400 pages, Ten Cents. World's Greatest Collector Magazine founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' Paper. 100 pages each issue, replete with interesting reading and advertising, illustrated, pertaining to Stamps, Curios, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years.

An unlimited expensive meritorious feature is the publication in each number of illustrations of leading collectors and dealers of the world. 50 cents for 12 numbers; Foreign and Canada, \$1.00 or 4s. Samples Free. L. T. Brodston, Pub., Superior, Nebraska, U. S. A.

I can offer the following in blocks of 4, all o. g. U. S., 1890, 1c blue, 15c; 3c purple, 35c; 8c lilac, 70c. The three blocks of 12 stamps for a dollar bill. E. C. Wightman, (H. C. 499), 123 Congress Ave., Providence, R. I. (29)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (eom)



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IN EACH TOWN and district to ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents every where are making money fast. Write for full particulars and special offer at once.

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. without a cent deposit in advance, *prepay freight*, and allow **TEN DAYS' FREE TRIAL** during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and you will not be out one cent.

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogue and study our superb models at the *wonderfully low prices* we can make you this year. We sell the highest grade bicycles for less money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our price. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$8 or \$10. Descriptive bargain lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$ 10⁰⁰ Hedgethorn Puncture-Proof \$ 4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we will sell you a sample pair for \$4.80 (cash with order \$4.55).

NO MORE TROUBLE FROM PUNCTURES

NAILS, Tacks, or Glass will not let the air out. A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It is lively and easy riding, very durable and lined inside with a special quality of rubber, which never becomes porous and which closes up small punctures without allowing the air to escape. We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it **NOW**.

J. L. MEAD CYCLE COMPANY, CHICAGO, ILL.

Send 75c Catalogue Value in Good Stamps, Cat. 3c up and receive

THE INTERNATIONAL PHILATELIC QUARTERLY FOR A YEAR.

Sample copy for postal card.

G. W. HAWLEY,

Gobleville, — Michigan.

P. S. Try an adv. in the paper. Of the 3000 copies 2200 go to foreign lands.

WANTED!

"Rubblings" from brass cotton stamps. Credit will be given.

C. A. NAST,

Box 14, — Denver, Colo.

Please specify Everybody's when answering advertisements.

A SURE THING!

No Gamble.

To all new customers mentioning this advertisement I will give premiums as follows:

When your total purchases amount to \$3.00 I will give you a stamp cataloging at 50 cents.

When the total reaches \$5.00, another cataloging 75 cents.

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When the total reaches \$10.00, another cataloging \$1.50.

When the total reaches \$15.00, another cataloging \$2.00. Making a total of \$6.00 catalogue value given to everyone who buys \$15.00 worth within the year.

I have 15,000 varieties in stock for sale at 50 to 60% discount, and must have good reference.

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"When you THINK of stamps, REMEMBER Aldrich."

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SCHERMACK No. 3.	Price
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2c 190240
2c Lincoln25

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1c '08, S. L. Wmk.....	.10
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1c '08, D. L. Wmk.....	.20
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1c '08, S. L. Wmk.....	.10
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COMPARE THESE PRICES.

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1899-1905 Pictorial set of 1, 2, 3, 5 & 10c at \$2.50 per 100 sets. Do. 50c gray and black, cat. 40c at \$5.00 per 100.

25 or 50 sold at above rate. Cash with order. Money returned if not satisfied.

A. B. FRAWLEY,

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	Cat.	Pr.
(X)Antigua, 4d, 1886, #19.....	.25	.11
(X)Br. Guiana, 2 on 10c, #153..	.10	.05
(X)Belgium, 1897, Brussels comp		
(face 5c) .....	.19	.07
(X)Danish W. Indies, 8c on 10c		
#25 .....	.40	.15
Cuba 50c, 1905-7 (superb		
copies) .....	.40	.09
Japan #107 (U need it)....	.15	.05
N. Borneo 117-18, Labuan		
98-99, both sets (bear &		
train) .....	.47	.20
Newfoundland 3c, 1880, #42	.15	.05
(X)Nicaragua 1911, 5c on 2 peso .		.04
(X)Uruguay 5c/1 & 5c/50c,		
scarce provisionals, both... .	.22	
U. S. 50c, 1902, good copies..	.18	.08
U. S. \$1.00, 1902, good copies	.40	.16
U. S. 50c, 1909, good copies		
(1912 price) .....	.25	.11
\$1.00 1909 precancelled (fine		
copies) .....	.35	.18
(X)means unused. Orders over 25c		
postpaid. Lists free.		

500 Different XX Century Postage \$2.25. My LEADER PACKET and ONE THAT LEADS. Three young men at High School, N. Y., each ordered one. If the first one had not been pleased, his friends would not have ordered also. Would they?

If you have under 3000 diff. from 1900 to date, it should please you too. A REAL BARGAIN AT ONLY \$2.25.

M. OHLMAN,

Dept. E., 19 E. 98th St., N. Y. City.

Our Circulation counts, but not for face value unless you habitually mention EVERYBODY'S.

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Good stamps in wholesale lots, wanted for cash. We handle Philatelic Supplies, Curios and Coins. Stamps on approval sent to responsible collectors.

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UNITED STATES. Imperforates.

Full Sheets 1c Green, 1902.....	\$ 60.00
Plate \pm Block, 25-5c, Lincoln, '02	100.00
Center Block, 1c Green, 1902....	7.50
Center Block, 2c Carmine, 1902...	5.00
Center Block, 2c "Deep Lake" 1902	7.50
6c Blue Experimental "Perfection"	5.00
6c Blue Experimental Perfection	
Block 4	22.00
6c Blue Experimental Straight	
Edge	4.35
1c Postal Savings, very fine....	1.00
50c Postal Savings, block four...	4.00

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15 Canadian and Ten India stamps all different free to all sending for our new price list. Postage Two Cents Extra. When possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer those sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked boxed. Agents Wanted 50c.

7 Nyasa 12	40 Japan 05	6 Malay States 10
10 Persia 08	7 Ireland 20	6 St. Vincent 14
2 Siam 03	3 Senegal 05	10 British Guiana 12
50 Spain 11	4 Grenada 08	10 Costa Rica 08
8 Soudan 05	4 Nigeria 08	10 Guatemala 09
4 Malta 05	5 Cyprus 05	6 Indo-China 05
6 Creta 05	5 Panama 13	6 Hong-Kong 05
7 Reun 15	6 Reunion 05	6 Philippines 04
7 Marao 10	6 Bosnia 05	25 40
10 Chile 03	10 Brazil 05	10 Jamaica 10
10 Greece 05	20 Denmark 07	15 Argentina 11
40 France 10	25 13	17 Mexico 09
25 Italy 04	20 Portugal 06	17 Trinidad 13
50 " 06	20 Russia 08	10 Grenada 12
2 Corea 06	30 Sweden 10	1000 Fine Hinges 05
50 Asia 17	10 Egypt 07	100 U. S. 20
40 Africa 24	10 Finland 05	150 U. S. 40
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3 Creta 03	25 Canada 11	11 Wurttemberg 02
20 Norway 12	20 Paraguay 19	3 Foo Chow 05
40 Straits 07	20 Uruguay 17	6 Travancore 09
40 U. S. 08	10 Paraguay 07	50 Brit. Colonies 08

Postage 2c extra. Remit in Stamps Bills or Money (order MARKS STAMP CO. TORONTO, CANADA)

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and collections for spot cash, and pay more than other dealers! What have you to sell? Write us before you sell!

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211 N. Cassien Ave., ST. LOUIS, MO.,
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The following advertising accounts will be sold to the highest bidder:—

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Box 366, Reno, Nev.

Anchor Stamp Co., Propr. K. E. Gibbs,
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Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

UNITED STAMP COMPANY HERALD.

"WORTH WHILE" — "AN INSTANT SUCCESS" — "A DISTINCT SERVICE TO AMERICAN PHILATELY" are a few of the phrases taken from letters written to us by some of America's foremost Collectors regarding our reprint of **COSTER'S UNITED STATES LOCALS** the first part of which has appeared in No. 1 of the Herald. This House Organ is not a mere advertising sheet, but a magazine of 12 pages—in which 6 or more pages are devoted to good reading matter. Are you on our mailing list? 12c will put you on for a year. Foreign 25c.

UNITED STAMP COMPANY,

1151 Marquette Bldg.,
CHICAGO, ILL.

100 Var. Cen. & So. Am. 75c. 100 var. U. S. 75c. 100 var. Brit. Cols. 25c. Postage stamps only. The 3 for \$1.50. 100 var. U. S. postage, unused, cut envelopes in choice of unused 3c War or 1910 2c, with stamp inside for 15c. Illustrated album, space for over 500, with 250 var. and 500 hinges 12c. Postage extra. Approvals 60%.

A. M. WRIGHT,

37 Norton Street, Dorchester, Mass.

THIS ONE INCH SPACE

would cost you \$1.50 for one insertion. On yearly contract it would cost 75c per month. We are firm believers in CONTINUOUS ADVERTISING, and have regulated our rates accordingly. Some time in the future we expect to offer for sale, nothing smaller than 1/4 page spaces, until then, contracts will be accepted for smaller spaces from 1 to 5 years.

DON'T FORGET

We have just issued a new list, brim-full of bargains. You need it whether you are a beginner or an advanced collector. Other lists to follow: get "wise."

A Postal brings Pointers. Write that postal NOW. Really you should know us and we you.

CLARK AND BOBB,

422 Greene Ave., Brooklyn, N. Y.

1909 ISSUE,

50c Lavender Fine Well Centered copies each	20c
\$1.00 Purple Black, Fine Well Centered copies each	40c
50c do. Not as well centered or straight edged	10c
\$1.00 do. Not as well centered or straight edged	20c

All above neatly precancelled and without perf. initials.

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Will furnish shades in blocks of four, 13c "Harrison head," Scott's No. 308, shades will furnish several shades 3c, 1908 at 25c per block. Strips shades 3c, 1908 at 25c per block. Strips of 3 or blocks of 6 of either above, with imprint and plate number, 20% added to above prices. Have several kodakg to exchange for stamps.

USHER & USHER,

Collectors, Marblehead, Mass.

Get The Habit of Saying:—"Saw It In Everybody's."

IT'S YOUR LOSS

As well as mine, if you do not patronize my Auction Sales, either to buy or to sell. I issue the most explicit and attractive sale catalogs which are "FREE to auction buyers. Send 75 cts. for a priced catalog of a recent sale and get posted on prices as well as the system of auction buying and selling. My "Hints To Auction Buyers" sent free on request.

25 CENTS

Buy one of those handy "Pocket Ed. Stock Books" better made and but one-third the cost of a foreign made book. My "Approval Cards" are another necessity you can ill afford to get along without using, 20 cts. per doz.; \$1.50 per hundred.

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STAMP AUCTION SPECIALIST
P.M. WOLSIEFFER
 1301 FT. DEARBORN BLDG. CHICAGO

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Over 800 pages. Describes the stamps of all countries, illustrating and pricing nearly all of them.

PAPER COVERS, 50c; by mail, .60c.
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Send 12c to-day for the Scott Stamp and Coin Co., Monthly Circular; it contains the changes in catalogue prices of stamps that have notably "gone up," or "gone down," since the Scott Catalogue was issued; also all the latest stamp notes in condensed form, and advertisements of novelties, hundreds of bargains, etc. One sample copy free, but the Monthly Circular is worth many times its price, (12c per year, which pays the postage) to any active collector.

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Scott Stamp & Coin Co.,
 127 Madison Ave., New York City

STAMPS FREE.

100 all different for the names of two collectors and 2c postage.

500 all diff. postage stamps.....60

1000 all diff. foreign rev. stamps 5.00

50 diff. 20th century stamps used .25

50 diff. 20 century stamps unused .40

Blocks of four U. S. imperf. 1, 2,

3, 4, 5c75

100 diff. U. S. stamps & envelopes .20

COINS. COINS.

10 diff. foreign coins 15c. 20 diff. 25c.

Eagle cent 1858 5c. Abyssinia coins 15c.

Wholesale. Wholesale.

French Colonies New Issue per 10 5c.

Egypt Camel 1 M, per 10.....10c.

100 Blank sheets 19c. 10000 hinges 40c

Big Wholesale List For Dealers.

Write us.

TOLEDO STAMP CO.,

TOLEDO, OHIO, U. S. A.

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—of—

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25c each, Vol. I, Nos. 1 & 8; Vol. II, Nos. 1 & 11.

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10c each, Vol. I, Nos. 3, 7, 9, 10 & 11; Vol. II, Nos. 3, 4 & 6.

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All above sent prepaid.

DR. JOHN M. HOLT,
ASTORIA, OREGON, U. S. A.

If You Can, Spend Your Money With Our Advertisers.

NEW ISSUES.

Br. Levant K. G. H. New die ½d....	2c	Canada K. G. H. 2 shades of the 1c....	4c
Br. Levant K. G. H., New die 1d....	3c	Canada K. G. H. 2 cent.....	3c
St. Helena K. G. H., re-issue, chalky,		Tibet 3 pies to 1 rupee (only a few	
4d.....	10c	left).....	\$2.50
St. Helena K. G. H., re-issue, chalky,		New Hebrides (English lettering)	
6d.....	15c	½d to 1 sh. ....	.75c
East Africa & Uganda K. G. H. (Pos-			
tal Union) new blue green ½d....	2e		
N. Nigeria K. G. H. chalky 6d li-			
lac & red lilac.....	15c		
Jamaica K. G. H. chalky paper, 3d			
lilac on yellow.....	8c		
New Zealand K. G. H. yellow (new			
color) 4d.....	10c		
Portugal ¼c olive green.....	2c		
Denmark 35 ore bistre, new value....	13c		
Belgium 1 c/ 1912 issue.....	1c		
Malta ½d, new shade.....	1c		
Straits Settlements 4c a new shade			
(lilac on chalky).....	4c		
India 3 pies, K. G. H., grey.....	1c		
Antigua 2d mult. chalky.....	5c		
Antigua 3d, mult. chalky.....	8c		
Denmark 4 ore on 8 ore.....	3c		
Belgiumlea.,			
Liechtenstein 5 heller.....	2c		
Liechtenstein 3X 10 heller.....	3c		
Northern Nigeria 2sh & 6d.....	78c		
Jamaica 6d.....	16c		
Gambia 6d.....	15c		
Gambia 5d.....	12c		
Gambia 3d.....	8c		
Malta 4d, blk & red on yellow.....	10c		
Newfoundland 1c & 2c Guy Issue....	5c		
Straits Settlements, 5c.....	4c		
Montserrat 2d.....	6c		
Papua ½d green.....	2c		
India 1, 2 & 3a (Durbar).....	18c		
Transvaal ½d.....	2c		
Iceland 5a.....	2c		
Sweden 15 ore.....	6c		
Sweden 20 ore.....	8c		
Sweden 30 ore.....	12c		
Papua 1 sh, upright 12½ perf.....	38c		
Papua 6d unicolor.....	1c		
Papua 2½ unicolor.....	7c		
Papua 2d bi-color, sideways wmk,			
11 perf.....	24c		
Papua 2½ bi-color, upright, wmk,			
perf. 11.....	12c		
Nive ½d, surcharged on N. Zealand....	2c		
British Honduras 25c.....	33c		
Jamaica, 4d red on yellow.....	10c		
Canada K. G. H. blue 5 cents.....	7c		

U. S.

Govt. part perf. 8½. Mint pairs.

1911—1c, horizon or vert. perfs.....	4c
1911—same, line variety.....	8c
1911—same, joined stamps.....	8c
1911—2c, vert. perfs., only.....	7c
1911—same, line variety.....	13c
1911—same, joined stamps.....	13c
1911—3c, vert. perfs., only.....	10c
1911—same, line variety.....	19c
1911—same, joined stamps.....	19c
1911—4c, vert. perfs., only.....	18c
1911—same, line variety.....	35c
1911—same, joined stamps.....	35c
1912—1c, vert. or horizon, perfs.....	3c
1912—same, line variety.....	6c
1912—same, joined stamps.....	6c
1912—2c, vert. or horizon, perfs.....	6c
1912—same, line var.....	11c
1912—same, joined stamps.....	11c
1912—2c Shermack, #3, pairs.....	10c
1911—1c Shermack, #3, pairs.....	10c

1912 IMPERFORATES.

	1c	2c
Pairs, plain or line.....	.03	.06
Blks. of 4.....	.05	.10
Line blks. of 4.....	.06	.11
Arrow blks. of 4.....	.10	.15
Plate No. strips of 3.....	.06	.12
Plate No. blks. of 6.....	.12	.24
Centre cross line blks.....	.15	.25
By the 100.....	1.25	2.50

We also have a full line of all the obsolete U. S. imperforates, 1902, 1 & 2c; Lincoln; Alaska; Hud on; double line wmk. 1, 2, 3, 4 & 5c; single line wmk. 1 & 2c; unstarred plates 1, 2, 3, 4 & 5c. The supply in some of these lines is very small in the hands of most dealers, and some are already entirely sold out. Obsolete U. S. imperforates are raised in the 1912 Catalogue, and are destined for still further advances.

Postage Extra Under One Dollar.

FEDERAL STAMP CO., LIMITED,

M. I. FOSSETT, MANAGER.

Room E., Spexarth, Bldg.,

— ASTORIA, OREGON, U. S. A.

Please specify Everybody's when answering advertisements.

EVERYBODY'S—EVERYWHERE— 35c A YEAR—ANYWHERE.

EVERYBODY'S PHILATELIST

Vol. III, No. 6. JUNE, 1912. Whole No. 30.



The most Bare-Faced Swindle

Of Recent Philatelic Times. The plain and unallowed truth concerning the transactions and method of business of a certain western so-called "company," will be told in our next number, in the interest of the buying public and to do our part in protecting them.

THE INCOME OF \$10,000.00 FROM ANOTHER.

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by Money-Order or unused stamps for which you will get:

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published bi-monthly at Dordrecht, Holland. Contains a large number of exchange-advts. of Stamp and post-card collectors. **ADVERTISING RATES** (very cheap) on application. **SUBSCRIPTION** alone costs **20 cents a year.**

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4e: **FIVE** beautiful colored view-cards of Holland (say what kind you desire).

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Say if you are a stamp or post-card collector, send copy of advt. and 35 cents by M. O. to—

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General Philatelic Publisher's Agency, ROTTERDAM, (HOLLAND)
Also Agent for "Everybody's Philatelist."

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Wishes to exchange stamps from approval sheets with serious collectors all over the world. Basis: Scott, Ivert Tellier, Stanley Gibbons and Senf.

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Every collector who desires to maintain good exchange relations with all countries (especially with those of the Americas) should subscribe to and advertise in "THE REVIEW OF THE CUBAN PHILATELIC CLUB," which has a monthly circulation of 5000.

By addressing the Review, one specimen copy will be sent gratis to all who request it of Dr. Antonio Barreras, Apartado 1262, Havana, Cuba.

Every journal printing this advertisement will receive the value thereof in Cuban stamps on a basis of 50%, Scott's 1912 catalogue.

(I should like all advts. to be published in the same language as that in which the journal is printed).

When you THINK of stamps

REMEMBER Aldrich.

Belgium—Antwerp Exhibition mint, set of 3, cat. at 28c, price11

Belgium—Brussels exhibition mint set of 3, cat. at 19c, price . .08

Fernando Po, 1900 mint, set of 4 var. 5c, 10c, 15c, 20c, cat. at \$1.58, price32

Same set stamps "off. centre" . .21

— Postage Extra —

I am now prepared to send medium grade general selections on approval at 50 to 60% discount and a better selection, arranged by countries, priced net according to cost, (basis 1/2 cat. prices). Reference must accompany all applications.

W. S. ALDRICH,

Box 612, St. Joseph, Missouri.

EVERYBODY'S PHILATELIST.

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Seattle Philatelic Club, and Spokane Branch, American Philatelic Society.

Vol. III, No. 6.

Astoria, Oregon, June, 1912.

Single Copies, 5c.

Philatelic Rambles in Spanish America

By Julian Park, F. R. P. S.

I.

ARGENTINA.

(Concluded from last issue).

The last series of portraits, prior to the recent interesting commemorative set, was issued in 1892, the designs being plainer and the portraits somewhat renovated and changed, though their subjects are still familiar to us—i. e., on the low values Rivadavia, the great constructive statesman who founded the university hospitals, and asylums, introduced ecclesiastical and military reform, and infused into legislation a modern, progressive spirit. On the middle values Belgrano appears—a boyish looking man, distinguished for his diplomacy in troubled times; and on the stamps of over a peso figures San Martin—to whom our sympathy goes out as a genuine victim of the proverbial ingratitude of republics—who, after surpassing Napoleon's crossing of the Alps by leading a small army over the Andes in the dead of winter and surprising the Spaniards peacefully encamped in Chile, came into collision with the ambition of Bolivar. Simon Bolivar (accented on the second syllable, not the first) is the type of the swashbuckler general. He had the official title among others conferred on him of "Liberator and Father of his Country, and Terror of Despots!" San Martin, with

all of Bolivar's virtues, such as brilliant courage and capacity for sustained effort, had but few of his defects, and refused to accept any grandiose titles save the one of "Founder of Peruvian Liberty." He was unique and truly statesmanlike in his demand for a constitutional monarchy after the expulsion of the Spaniards, claiming that a republic would be anarchy; and time has exactly borne him out. The contrast between the two great leaders comes out best in the famous conference in 1822 at Guayaquil (Ecuador), where San Martin, after freeing Chile, had gone to seek reinforcements for the same task in Peru. But Bolivar declined to send his army to Peru unless he should command in person. The Peruvians, however, refused to accept San Martin's resignation as their commander, and so the scheme fell through. Not knowing himself what the term meant, Bolivar thought that he "saw through" San Martin's modesty. Sadly saying "There is no room for both Bolivar and myself in Peru," San Martin issued a farewell address which has been justly compared to Washington's, and retired to voluntary exile in France, where he lived long enough to witness the dawning

prosperity of the countries he had freed. In the Buenos Ayres cathedral I stood by his magnificent tomb—and wondered whether his memory stood in need of it.

And so, as is fitting, San Martin's is the last portrait on the nineteenth century stamps. No less handsome an issue, however, is the one immediately following, which substitutes for portraits of celebrities of the Goddess of Liberty, seated with a shield, on which is figured the celebrated cap of liberty. As for commemoratives, Argentina has ever been chary with them, there being but two designs issued in the last two values only, 200,000 of each stamp being printed, century. One, quite naturally, was a Columbus Celebration issue (1892), while the other, no less pretty a stamp, has, however, less reason for its existence. It commemorates the laying of the first stone of the new (1902) harbor works at Rosario, and was issued throughout the republic during the one day only, being available solely for inland postage. After a cursory inspection of these same harbor works, however, I ceased to wonder at the fuss made over them, for I doubt if there is anything of the kind so extensive in this country.

At Rosario, by the way, the leading philatelic publication of the republic was being issued and was prospering exceedingly at the time of my visit. In the file of the magazine which the editor presented me I find an interesting article on the 1891 and 1899 stamps, the former being a set issued at a time when the country was passing through a period of unusual difficulties, chiefly financial. It seems that the banks in the interior offered little security and the public generally did not confide in them for its exchange transactions, not only because of their high charges, but also because it had no confidence that the operation would successfully result in payment to the addressee. Under such circumstances the system was adopted of remitting the actual cash by means of the postoffice, in packages with the value declared, and for the payment of the postage and fee the 5 and 20 peso stamps were used, according to the value of

the sums remitted. In this way there were used in the mails during the year and half of their circulation 2,168 stamps of the 20 peso value, and somewhat more of the lower value. As to the 16c orange of the 1899 issue—not only should it not have been included in the set at all (as it was not necessary to cover any rate) but it was issued later than the other values and retired almost immediately as soon as its uselessness was realized. This, no doubt, accounts for its rarity to-day in comparison with the rest of this cheap set, Scott pricing it (only twelve years after its issuance) at \$1.75 used, whereas the other centavo values are none of them worth more than twelve cents. Another factor contributing to its comparative rarity was its restricted issue and sale, as it circulated but a short time and was on sale only at the Buenos Ayres postoffice.

Returning for a moment to the 1892 issue, another philatelic friend in Buenos Ayres, Senor Alfredo Baudouin, has made a special study of them as well as myself. His researches have dealt with the watermarks more particularly, and according to him three issues exist, each varying from the others in the execution of the watermark. The second and third types are the most similar and are recognized chiefly in the lines of the rays of the sun; there are other variations which his careful research has brought to light, but they are too minute save for the keenest specialist. The second type, however, is the only one which may be found in all values. The first and second types are never found on the same sheet, and this seemed to puzzle Sr. Baudouin, for my part, I should be more surprised if they were to be found on one sheet, for it clearly proves that a new watermark was prepared for the second lot of paper.

The question of watermark also enters into the Columbus commemorative stamps, which were all printed on paper showing the first watermark only. At the time of my visit counterfeits of this handsome pair had just been detected by the postoffice authorities, though why it should have been worth while to take such pains

to forge issues of so low a value somewhat puzzled them. It needs, however, a well-trained eye to distinguish the fabrications. Perhaps the watermark is the best test of genuineness, for it is now axiomatic to state that the watermark never appears complete upon a counterfeit, but usually only two-thirds of it may be seen. Just why this is the case (if it really is) I for one would be very glad to know.

And here we must leave these very cursory and almost non-philatelic notes of a fascinating country, fascinating not less to the student of stamps and their history than to the traveler who seeks in these little-known neighbours of ours sensations quite foreign to any experienced in an old-world civilization. From Argentina I crossed hundreds of miles of rolling pampas, topped on muleback the summit of the lofty Andes and descended the other side into the narrow, elongated republic of Chile, which will also be our next stop philatelically.

U. S. NOTES.

H. L. Wiley.

Paragraphs under this heading will bear consecutive numbers for convenience in indexing and to afford a means of quick reference to any particular item.

6. The latest Schermack Vending Machine operates with either type of Government perforation. Stamps from these machines have a narrow corrugated surface caused by contact with a milled wheel which feeds them out of the machine. Extremists will call these Schermack No. 4 Perforations. Avoid the term.

7. The 1c '08, part perforate 12 vertically, on single lined wmk. is the rarest of the 1c and 2c part perforate '08 series. The 12 perforation for coils was superseded by the 8½ about the time that the single lined watermark appeared. Line pairs are worth at least 75c.

8. The coil stamps perf. 12 can be distinguished from the 8½ perf. without opening the coils as the latter bear the words "Auto Wound" on the label while the former do not.

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. 25% discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubek Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF DAVIS, Nov. 6, 1861 for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.) Fine mission stamps unsorted, many countries. 5 kilos for \$4.60 post free everywhere. Cash with order. Price list post free. E. Willems, 29 Pacification Street, Ledeborg Ghent, Belgium, Europe.

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling, Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

(Continued on page 106).

9. Plate numbers from the top of the sheet are preferable to either of the other 3 positions for two reasons. The hinge may be attached to the margins, thus leaving the gum intact and the horizontal strip shows the space variety while the vertical strip does not.

10. If your U. S. are mounted on 4x6 cards you can show the arrow and guide line on one end of the block and the plate number on the other.

11. The so-called "line plates" will be quoted at \$1.00 within a short time. They are practically unobtainable now and were they of more general interest the price would no doubt approach that of the "Experimentals."

12. Postal Savings are affording good material for the "Last Chance" type of dealer. Ten years from now the 1c will be selling for 50c while the 2c on double lined wmk. will find a ready market at \$2.00 to \$2.50 as it is the really scarce one of the series and when the market settles good copies purchased for 50c or less will be a source of satisfaction to their owners.

13. A dangerous number.

14. The 8c appeared recently in a very dark shade along with the "1912" series.

15. Examine your joined pairs of coil stamps of plate numbers. One pair in every hundred has the plate number. Every twenty coils manufactured includes two coils in which each joined pair is a plate number pair, worth three or four times as much as the line pairs. The plate number can be seen by holding the pair to the light.

16. For limited investors, Government part perforates are somewhat preferable to the various private perforations as Uncle Sam cannot be hired to run a sheet or two of imperforates through the perforating machine while certain private perforations have appeared through the courtesy of the machine owners.

TRADE COLUMN.

(Continued from page 105.)

1 cent approvals. Biggest values ever offered. Try a lot and be convinced. U. S. postage and revenues also finer grade foreign at bargain prices. L. J. Moulton, Boulder, Colo. (30)

150 varieties of stamps to exchange for two Pacific coast arrow points in perfect condition, or for U. S. stamps on blue paper. Geo. O. Greene, Princeton, Ill. Box 641. (30)

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: USED PAIRS, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dept or Brattleboro's but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-t. f.)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Ceymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

1795 Dollar \$3.50; 1776 Continental bill 35c; 1809 or 1835 half cent, 20c; \$100 Confederate, 15c; 1838 cent, 5c; 1864, 2c, 6c, Set 5, 10, 25, 50c Government paper currency \$1.85; Eagle cent, 5c; Five broken bank bills, 50c; send for circulars. A. P. Wylie, Troygrove, Illinois. (30)

100 Bond Envelopes and 100 Bond Packet Heads printed and sent prepaid for 75c. Your 30 word ad. on 2000 of our circulars for 15c. Enterprise Pts. Co., Cedar, Minn. (29)

100 varieties U. S. Precancels, 20c; 100 varieties U. S. Permits, 20c. Postage extra. J. D. Hubel, 1305 Trumbull Ave., Detroit, Mich. (31)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

500 var. fine foreign 50c. 18 var. unused for 10c. 8 var. U. S. 1893 Col. 14c. Postfree. G. A. Doyle, 34 Cottage Pl., Bridgeport, Conn. (30)

Free 25 word ad. with year's subscription to Best Stamp and Postcard Exchange. Sample copy for red stamp. Henry George, Pub., Dept. Ev., 985 7th St., Milwaukee, Wis. (30)

Qui m'enverra des journaux prix-courants et œuvres philatellique recevra des bons timbres postes des anciennes Duchees d'Italie.—Giuseppe Padovani piazza Vittoria, 25-Palermo (Sicilia). (32)

Echange—Je desire recevoir timbres-poste de tous les pays. Donne en échange vieux Italie, Toscane, Modene, Parme, etc. A. Puzzi, Milano, Vio Ciro Menotti, 12. (Italia). (30)

Last Call! To get a year's sub. to the queerest publication out, for first 15c. Send it at once — then if you can show us a queerer or more novel stamp paper anywhere, we will give you a lifetime subscription, a full-page adv. and a copy of Scotts 1912 Catalogue absolutely free. All orders must be sent before July 14th. Advertisers, write for rates! Sample copy for 2c stamp. Virgil C. Hanna, Wade's Dept. Frankfort, Ind.

(Continued on page 111.)

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100 "	2 39	8 Liberia	19	15 Luxemburg	11
127 "	2 24	19 Hawaii	99	20 Newfoundland	1 00
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Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Oregon.

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If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged. The magazine will be discontinued, unless you indicate a desire for its continued visits. Libraries and reading rooms, Y. M. C. A.'s, and the like, will be placed on our mailing list, if those in charge make written application to the Publisher. Supplementary subscriptions have been received from our friends for that purpose.

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Forms close 25th of the month preceding date of issue.

Vol. III, No. 6.

Astoria, Oregon, June, 1912.

Whole No. 30.

"EDITORIAL SHOP-TALK."

It always gives us pleasure to introduce a good man as Associate Editor of **Everybody's**. All our Associate Editors are good men. The latest addition to the family is H. L. Wiley of Portland, Oregon. Associate Editor Wiley is one of our nearest Philatelic neighbors. We haven't a great many right close at hand, and those we do have, we appreciate the more. Mr. Wiley is a civil engineer, and as engineering is one of the exact sciences, he brings to his recrea-

tion the exactness developed by training. He is inventive, practical, original, and has an enjoyable style of expressing himself. His only philatelic interests are those of our own United States, and our readers will agree with me, that his observations and writings are always timely, practical and particularly interesting. He has in preparation an exhaustive paper on "Paper and Ink," which will run through several issues. (J.M.H.)

The endowment of **Everybody's** is progressing beyond our expectations. Since we began to develop the idea and plan, the importance and effect of the possibilities have been repeatedly borne in upon us. It is taking time and work. We're giving as much of each as is possible, after the current affairs of **Everybody's** have been cleared from the desk from time to time.

So far we have only sought information as to who favored the plan for **An Endowed Am. Philatelic Journal**. Amounts and figures were to be considered later. But here comes the first volunteer, our esteemed Associate Editor Julian Park, who incloses check for ten dollars, subscribes twenty-five dollars to be paid every year, and has altered his will already, bequeathing two hundred and fifty dollars at his death. If every American collector should respond proportionately, we could have a magazine the size and quality of *Harper's Monthly* or the *Century Magazine*.

If Mr. Park lives twenty years (and we trust it may be forty), his total benefactors would amount to seven hundred and sixty dollars. A remarkably fine beginning; a remarkably fine example; a patriotic America; a concrete evidence that, to a man of fine sensibilities, the element of gratitude to philately for the pleasures given, is not a selfish forgotten thing.

At the present time the income-producing power of **Everybody's** is equivalent to a principal of ten thousand dollars. In a reasonable time it should double that amount, and as I stand pledged to turn all this over to the Board of Trustees at my death, I need not feel ashamed of my part in the plan, considering my moderate means.

I am not yet in the position, as anticipated, to announce the personnel of the Board of Trustees, but the announcement will be made at the earliest possible moment.

So far nine men have recorded themselves as in favor of endowment, although only two of them have mentioned figures. More of interest next month. We should appreciate it if any interested and favorably disposed

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Hugo Meyer, New York, N. Y.
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500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c. 500 varieties stamps, catalogue over \$7.00, 75c.

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500 Gummed Stickers or Gummed Labels with your Name and Address printed on them for 25 cents, postpaid.

A. B. AVERILL,

Box 4, Sta. C., — Portland, Oregon.

I OPENERS.

40 different Australian	20c
40 different African	20c
40 different Asians	20c
20 diff. unused West Indies	25c
25 diff. unused West Indies	25c

Try them and be convinced that we mean cheapness. Approval Books against reference or cash deposit.

Costello & Co., 12 Hetherington Rd., Clapham, S. W. London, England.

Hayti 1887-90, 1, 2, 3, 5 and 2 on 3	
cat. 55c	\$.20
Hayti 1892; 2 on 3, cat. 10c .....	.04
Hayti 1898; 2 on 20 orange, cat. 12c .....	.04
Belgium, Antwerp set, unused, cat. 28 .....	.10
Belgium, Brussels 5 and 10, unused	
cat. 11 .....	.04
U. S. Rev. 12 var. cat. 2.84 .....	.95
U. S. Rev. 30 var. cat. 2.75 .....	.90
U. S. Rev. on approval at 60%.	

Money back on anything unsatisfactory. **IOLE DIONE, Grandview, Wash.**

readers would lighten our labor of love by considering himself and herself as personally invited to have a part in the endowment, and kindly write the Editor-in-Chief. (J.M.H.)

Perhaps I should add that the two men who mentioned figures, did so voluntarily, as so far we have only asked whether endowment was favored. The matter of amounts, pledges, subscriptions, bequests, or any definite contribution whatsoever, was intended to be taken up after our friends had first expressed their approval. If any wish to now do both at the one time, there will be no objection, of course. (J.M.H.)

TWO CONVENTION SUGGESTIONS.

C. A. Nast.

Recent developments in the pending A. P. S. campaign have demonstrated several things very pointedly. The first is that there is no interest in the present election of officers commensurate with the importance of such a proceeding, and secondly here must be unquestionably something wrong with present system of holding elections.

No line purposefull society of 1500 members would permit an annual election to come and go without a flutter, unless it were hobbled and tied down by antiquated rules and customs.

The dry-rot of every society is the indifference of members to matters which are really vital to that society's existence. Let the members once display habitual disregard as to the result of elections within the organization, and that society is doomed. This apparent listlessness and general apathy is always the result of cut and dried arrangements. Whenever the rank and file begin to think that everything is already fixed, or by the appearance of only one ticket in the field the result is a foregone conclusion, and that nothing they could say or do, either by protest or the casting of a ballot, would have the least effect, then the insidious poison of retrogression has entered the circulation of the society's activities.

Latterly it has come to be regarded as an unwritten law in the A. P. S. that if a President has "made good" in his first term he deserves to be honored by a second one. Here is where the main difficulty lies. I do not refer to our present incumbent, and he should be accorded the same courtesy and consideration as was shown his predecessors. But let it be understood that in the future no President shall succeed himself, and see what a difference it will make in the interest and enthusiasm which should characterize our annual elections. To accomplish this result it will be necessary to adopt an amendment at Springfield covering this point. I believe that here is the main cause of this lethargy which we all deplore.

Now my second proposal is even more radical than the first; and like its fellow it is designed to make members exert an influence in the determination of all matters arising in the society. As nominations in the past have always been for distinctive offices, the names have been placed on the official ballot in that order, beginning with the President and running down the line. And yet members do not vote for the official as designated; that is done by the board of directors after the election. What the voter does do is to cast his ballot for nine directors, no matter how many names there are on the ticket. Therefore all these names should be printed in alphabetical order. By this plan, if for instance, fifteen names appeared on the list, the nominee for President might not be first on the list, he might, if his name began with a "W." or a "Z" be at the bottom. But what matter? It makes members alert and assertive, and puts them to the test of exercising choice and judgment in the selection of directors, and a healthy rivalry it what we all want, not the "taken for granted," "tacitly understood" — arrangements.

Let there be an amendment proposed at Springfield instructing the secretary to print the list of nominees in alphabetical order on the official ballot. The result will be astonishing.

PUBLICITY STICKERS.

A gummed sticker bearing the following message, has been ordered:—

The collecting of postage stamps as a recreation has reached a high state of development; is well organized; is available for long or short periods of leisure; gives keen enjoyment to all ages and occupations; is recommended by physicians for relaxation from business; can be made to fit any purse. The person through whom this was received, has been entertained and instructed, and would be pleased to tell you about this fascinating and profitable pastime.

Everybody's publisher will distribute them, postpaid, for 10c per 100; 75c per 1000.

This is the cheapest kind of missionary effort we know of. Send these everywhere. Stick them on the corner of your letters to non-collectors or strangers, or on the outside of your envelope. Inclose one when you mail a check. Extend the benefits of a hobby you've enjoyed.

SEATTLE PHILATELIC CLUB.

The attendance of the Club in spite of summer approaching has kept up very well, the average for May was 13½ at the meetings. The Curator of the Wash. State Art Assn., Mr. Charboneau addressed the Club April 30th, inviting a committee from the Club to make application to Board of Directors for meeting place in the Exhibit Room and a place for display. The Pres. appointed the following Committee: C. J. Utermark, D. C. Bartley, C. F. Baasch, Dr. C. Hoffman and J. Lerry with Mr. Charboneau as member ex-officio.

If the Club obtains meeting room and exhibit space in the Museum it will be a great benefit and advertisement.

The Club admitted two new members during the month.

Mr. Burdin, Seattle, Wash.; Rob. Niell, Pullman, Wash.

The monthly report of Treas. showed a growing balance in the bank.

The Sales Supt. Report for April

(Continued on page 113).

TRADE COLUMN.

(Continued from page 106).

25 diff. Salvador 20 cts. Try my approval Sheets at 60% discount good stamps low prices Ref. Reg. Wm. C. Coepfner, 6034 Loomis St., Chicago, Ill. (30).

Wanted first class collectors to try my fine British Colonials at 50% must furnish references, free packet of stamps to new applicants. Emil Ornstein, 300 E. College St., Louisville, Ky. (30)

Subscribe to the American Collector, Beaver Springs, Penna., at only 10c a year. (1f.)

2d—U. S. 1910 New watermark part perf. 8½—good used copies on piece of original cover, ½ cent each pair 2d—strip of three 5c, strip of four, 10c. Postage extra. Robert J. Wagner, 430 N. Main St., Fostoria, Ohio. (30)

Free a \$2 Fountain Pen to Collectors that can use \$2 net value from my 60 per cent approvals. Chas. Godley, Atlantic, Iowa. (30)

Postage stamps and coins given away. 1 cent stamp unused for particulars. Address: C. C. Butler, General Delivery, Worcester, Mass. (30)

A \$1, \$2 or \$3 U. S. 1908 rev. FREE to every general collector sending for our bargain sheets at ½ to ⅓ catalogue values. Keystone Stamp Co., Eldred, Pa. (30)

Stamp-button or 100 diff. stamps for the names of two honest collectors and 2c postage. Catalogue up to 35c at 1c each. Send now. S. L. Sholley Stamp Co., 1017 S. Jay St., Aberdeen, S. D. (30).

50c for the following 7 desirable sets: Austrie Jubilee 1907—1h to 10h, 5c; Bavaria Official 5-10-20 Pf., 5c; Cuba 1899-1905, 1-2-3-5-10c, 10c; Curaco 1889, 1-2-2½-3c, 10c unused; Belgium 1896, Brussels Exposition 3 varieties complete 10c unused; Prussia Official 1903, 2 Pf. to 50 Pf. 8 varieties complete 10c, unused; Honduras 1898 1-2-5-6 Locomotive 10c, unused. Postage extra on single sets. Fine approval sheets 50 per cent discount. Ken Stamp Co., 15 Snyder Ave., New York. (32)

100 different French Colonials, 75c; 500 different Foreign, mounted in book, 75 cts. Catalogues free. Fine approvals 50%. Sample copy Stamp and Coin Collector free. Buying list of coins, 10 cts. A. H. Kraus, 605 Kraus Bldg., Milwaukee, Wis. (30).

Wonderful "After-dinner" Trick. Surprises and pleases your friends. Anyone can do it. Send a dime for full instructions to Harry W. Partridge, Holyoke, Mass. (30)

10 var. Chili \$.05; 20 stamps, cat. 50, 10c; 40 stamps cat. \$1.00, 20c. None less than .02. 100 var. stamps and one foreign coin, \$.15. Anders Stortroen, Dalton, Minn. (30)

Free! Packet foreign stamps or 5 unused Cuba, Salvador and Ecuador to applicants for approvals, at 60%, sending 2c postage. Guy Cornyn, 1144 Bidwell St., Vancouver, B. C. (30)

Wanted exchange of genuine, whole and clean postage stamps mounted on sheets by means of hinges and priced basis Scott, Gibbons, Yvert, Senf.; fine copies; registered sending. Send only stamps of Great Britain, U. S., Canada and Newfoundland and only stamps priced 8 cents and over. I will reply immediately and send fine uncommon France and French Colonies—J. Barles, 3, rue de la Gaité, Paris.



WANTED—A RIDER AGENT

IN EACH TOWN and district toride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. Write for full particulars and special offer at once.

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. without a cent deposit in advance, *prepay freight*, and allow **TEN DAYS' FREE TRIAL** during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and *you will not be out one cent.*

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogues and study our superb models at the *soonder* fully low prices we can make you this year. We sell the highest grade bicycles for less money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our price. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$6 or \$10. Descriptive bargain lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$ 10⁰⁰ Hedgethorn Puncture-Proof \$ 4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we

will sell you a sample pair for \$4.80 (cash with order \$4.55).

NO MORE TROUBLE FROM PUNCTURES

NAILS, Tacks, or Glass will not let the air out. A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It is lively and easy riding, very durable and lined inside with a special quality of rubber, which never becomes porous and which closes up small punctures without allowing the air to escape. We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture-resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our Big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it **NOW**.

J. L. MEAD CYCLE COMPANY, CHICAGO, ILL.



Notice the thick rubber tread "A" and puncture strips "B" and "D" also rim strip "H" to prevent rim cutting. This tire will outlast any other make—**SOFT, ELASTIC and EASY RIDING.**

Send 75c Catalogue Value in Good Stamps, Cat. 3c up and receive
THE INTERNATIONAL PHILATELIC QUARTERLY FOR A YEAR.

Sample copy for postal card.

G. W. HAWLEY,

Gobleville, — Michigan.

P. S. Try an adv. in the paper. Of the 3000 copies 2200 go to foreign lands.

WANTED!

"Rubbings" from brass cotton stamps. Credit will be given.

C. A. NAST,

Box 14, — Denver, Colo.

Please specify Everybody's when answering advertisements.

was very good for this time of year.

With a total of 152 books received and on hand with a value of \$469.33 and 55 books received during the month, 82 in circulation, 45 retired during the month, with a sale of 20% from books retired.

A change of name and scope of the Society has been contemplated for some time on the 7th the Pres. appointed Dr. C. Hoffman, D. C. Bartley and P. F. Thomas as a committee to take the matter under advice and report with recommendations which they did on the 21st the report was accepted in full with power given them to draft Constitution and By-Laws and articles of Incorporation for the Wash. State Philatelic Society, this idea has been favorably received by Philatelists throughout the state and in the future a good strong state organization should, with a large number of members be well under way.

During the month the following collections have been exhibited:

Vol. I. John Lerry.

Seattle Philatelic Club, Forgery Collection.

South and Central America, C. J. Utermark.

The contemplated trip to Tacoma was postponed until the 28th of May when the Club will go to Tacoma in a body as the guests of the Tacoma Philatelists. The organization of the State Society will be complete by that time, and will be submitted to the Tacoma Collectors. The West Collection of 4000 varieties has been put on the circuit at 1/4 catalogue, also the Club has a new issue service on the circuit furnished by the Federal Stamp Co. of Astoria, Oregon. The Club's Forgery collection now numbers about 500 varieties the last gift was a set of 39 forgeries and reprints of the early issues of Transvaal by Mr. West.

The Society would be glad to hear from any collectors in the State who are interested in and will co-operate with us in the organization of a state society.

Office of Sec. 372 Arcade Bldg.,
Seattle, Wash.

D. C. Bartley, Sec.-Treas.

FREE, ANY OF THESE

1—\$1 red U. S. rev. 1908.

2—\$3 brown rev. 1908.

3—10 var. unused stamps.

4—Guatemala, 1, 2, 5 and 6c, 1912.

5—10 var. Brazil.

Any one lot **free** to every applicant for our **bargain** sheets, and an additional lot for every name of active general collectors. Reference required.

Special—100 var. cat. 2c to 25c each, total value not less than \$5.00, for only 25 cents. (No cheap specimens).

Keystone Stamp Co.,
ELDRED, PA.

DR. HOLT'S WANT LIST

I lack the following U. S. Plate Numbers and would appreciate it very much if some of my collector readers would favor me with any they may be able to secure at their Post Office.

I use **Tops** or **Bottoms** only, preferably the former. Blocks of 6 or strips of 3, preferably the former.

Here are my wants:—

Double line wmk. unstarred, 2, 4, 50c.

Double line wmk. starred, 2, 4, 5, 6, 8, 10, 15c.

Single line wmk. unstarred, 1, 2, 3, 4, 15.

Single line wmk. starred, 4, 6, 15.

1912—1c and 2c perf. and imperf. with "Bureau" imprint.

In addition to the price you ask for what you send, even if only a couple of blocks, I shall credit you with a year's subscription to **Everybody's** in appreciation of your courtesy.

JOHN MILTON HOLT, M. D.,
Astoria, Oregon.

STAMP COLLECTIONS BOUGHT.

Good stamps in wholesale lots, wanted for cash. We handle Philatelic Supplies, Curios and Coins. Stamps on approval sent to responsible collectors.

EMERYS STAMP STORE,

342 Kearny St., San Francisco, Cal.

UNITED STATES. Imperforates.

Full Sheets 1c Green, 1902..... \$ 60.00
 Plate # Block, 25-5c, Lincoln, '02 100.00
 Center Block, 1c Green, 1902... 7.50
 Center Block, 2c Carmine, 1902... 5.00
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 6c Blue Experimental Perfection
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**P. E. FARNHAM, 520 Wrightwood
 Ave., A. P. S., 2990, Chicago, Ill.**

STAMPS WE GIVE FREE!

15 Canadian and 15 Indian stamps all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap, all different except those marked mixed. Agents Wanted 50c

7 Nyasa	12	40 Japan	05	6 Malay States	10
10 Persia	08	7 Iceland	20	6 St. Vincent	14
8 Samoa	03	2 Newgal	05	10 British Guiana	12
40 Spain	11	4 Grenada	08	10 Costa Rica	08
8 Rouman	05	4 Nigeria	08	10 Guatemala	09
4 Malta	02	2 Cyprus	05	6 Indo China	03
6 Crete	05	5 Panama	13	6 Hong-kong	05
7 Siam	15	6 Reunion	05	8 Philippines	04
7 Mexico	10	6 Bosnia	05	5	25
10 Chile	03	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25 "	13	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	13
50 "	14	20 Russia	09	10 Grenada	13
5 Corea	06	30 Sweden	10	1000 Fine Hinges	05
40 Avia	17	10 Egypt	07	100 U. S.	20
40 Africa	24	10 Finland	05	150 U. S.	60
2 Congo	02	30 Holland	09	200 U. S.	1 29
6 Crete	03	25 Canada	14	11 Wurtemberg	03
40 Norway	12	20 Paraguay	19	3 Foo Chow	05
40 Straits	07	20 Uruguay	17	6 Travancore	09
40 U. S.	04	10 Paraguay	07	50 Brit. Colonies	06

Postage 2c extra. Remit a Stamps Bills or Money Order. MARKS STAMP CO. TORONTO, CANADA.

WE BUY STAMPS

and collections for spot cash, and pay more than other dealers! What have you to sell? Write us before you sell!

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The following advertising accounts will be sold to the highest bidder:—

Rellance Stamp Co., Propr. W. J. Neff,
 Box 366, Reno, Nev.

Anchor Stamp Co., Propr. K. E. Gibbs,
 Box 600, Sta. U., Los Angeles, Cal.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

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a. s. o. a. s. o.

Every specimen copy fr. o. 20 post-free.

100 Var. Cen. & So. Am. 75c. 100 var. U. S. 75c. 100 var. Brit. Cols. 25c. Postage stamps only. The 3 for \$1.50. 100 var. U. S. postage, unused, cut envelopes in choice of unused 3c War or 1910 2c, with stamp inside for 15c. Illustrated album, space for over 500, with 250 var. and 500 hinges 12c. Postage extra. Approvals 60%.

A. M. WRIGHT,

37 Norton Street, Dorchester, Mass.

THIS ONE INCH SPACE

would cost you \$1.50 for one insertion. On yearly contract it would cost 75c per month. We are firm believers in CONTINUOUS ADVERTISING, and have regulated our rates accordingly. Some time in the future we expect to offer for sale, nothing smaller than 1/4 page spaces, until then, contracts will be accepted for smaller spaces from 1 to 5 years.

DON'T FORGET

We have just issued a new list, brim-full of bargains. You need it whether you are a beginner or an advanced collector. Other lists to follow: get "wise."

A Postal brings Pointers. Write that postal NOW. Really you should know us and we you.

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Is the Only

ENDOWED

Philatelic Journal

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BARGAIN: Just 30 books containing 24 2 ct. Shield 1903 issue.

Price per book, 90 cts.

Price per leaf of six, 25 cts.

All issues from 1 ct. to \$5.00, fair prices.

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Get The Habit of Saying:—"Saw It In Everybody's."

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As well as mine, if you do not patronize by Auction Sales, either to buy or to sell. I issue the most explicit and attractive sale catalogs which are "FREE" to auction buyers. Send 75 cts. for a priced catalog of a recent sale and get posted on prices as well as the system of auction buying and selling. My "Hints To Auction Buyers" sent free on request.

25 CENTS

Buy one of those handy "Pocket Ed. Stock Books" better made and but one-third the cost of a foreign made book. My "Approval Cards" are another necessity you can ill afford to get along without using, 20 cts. per doz.; \$1.50 per hundred.

LARGE SELECTIONS

Of stamps on approval at net prices neatly mounted and tabulated in books by countries, has long been a specialty. They are intended for reliable and extensive buyers that furnish good business references and agree to buy no less than \$3 at a time. I do not handle cheap sheets of over-priced stamps and stamps of doubtful character. Everything I send out is plainly and neatly mounted and priced. Leaflet about my system free on request.

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Over 800 pages. Describes the stamps of all countries, illustrating and pricing nearly all of them.

PAPER COVERS, 50c; by mail, .60c.

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Send 12c to-day for the Scott Stamp and Coin Co., Monthly Circular; it contains the changes in catalogue prices of stamps that have notably "gone up," or "gone down," since the Scott Catalogue was issued; also all the latest stamp notes in condensed form, and advertisements of novelties, hundreds of bargains, etc. One sample copy free, but the Monthly Circular is worth many times its price, (12c per year, which pays the postage) to any active collector.

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Scott Stamp & Coin Co.,
127 Madison Ave., New York City.

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POSTAL SAVINGS**

	Singles	Blocks
1c	\$.25	\$1.50
2c D. L. Wmk.25	1.50
2c S. L. Wmk.05	.25
10c10	.50
50c . . . . .	.50	2.50
\$1.00 . . . . .	.50	2.50

GOVERNMENT COILS.

	PAIRS.
1c 1911, S. L. Wmk. 8½ vert.	\$.05
2c 1911, S. L. Wmk. 8½ vert. . . . .	.10
1c 1911, S. L. Wmk. 12 hor. . . . .	.10
2c 1911, S. L. Wmk. 12 hor. . . . .	.15
1c 1911, S. L. Wmk. 12 vert. . . . .	.25

LINE VARIETIES DOUBLE ABOVE.

RARE LATE NUMBER JOINTS...50c

Recent Plate Nos. Double Face.

H. L. WILEY,

173 East 44th St., Portland, Oregon.

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—of—

EVERYBODY'S PHILATELIST.

25c each, Vol. I, Nos. 1 & 8; Vol. II, Nos. 1 & 11.

20c each, Vol. I, Nos. 5 & 12; Vol. II, Nos. 2, 5 & 7.

15c each, Vol. I, Nos. 2, 4 & 6.

10c each, Vol. I, Nos. 3, 7, 9, 10 & 11; Vol. II, Nos. 3, 4 & 6.

5c each, Vol. II, Nos. 8, 9, 10 & 12; any number of current volume (Vol. III).

Complete file to date, by single numbers, would cost \$3.50. If ordered at one time, our price is \$2.75, including also the entry of your name (or any other) for an advance subscription for 2 years.

Life Subscribers (\$5.00 each), will receive a complete back file, while the supply warrants, as well as a copy regularly every month hereafter, during their natural lives. We guarantee to Life Subscribers, that they will receive **Everybody's** for 10 years at least, or a pro rata refund.

All above sent prepaid.

DR. JOHN M. HOLT,
ASTORIA, OREGON, U. S. A.

Offers of Last Month STILL GOOD.

NEW ISSUES.

New Hebrides Condominium on Fiji	
1/2d to 1	\$3.50
New Hebrides Condominium on Fiji	
2d at	.25
New Hebrides Condominium on Fiji	
5d at	.35
New Hebrides Condominium on Fiji	
6d at	.50
New Hebrides Condominium on Fiji	
1/ at	.75
Johore 1c to 25c, mult. chalky 1912	
printing	\$.30
Brunei 4c mult. ord. new color	.64
Belgium 5f, 1912 issues	1.25
India 1/2a, 2 1/2a, 6a, King George	.26
Morocco Agencies, 4d orange	.12
Morocco Agencies 1d red	.03
Portugal 1/2c new 1912	.01
Portugal 1/4c, new 1912 olive	.01
Sweden, 8 or, new value; Sweden	
50 or, new value, the two for	.22
Aitutaki 1/2d, 14x15 on New Zea-	
land K. E.	.02
Cook Islands, 14 1/2x14—1/2d	.02
Denmark 35 or bistre new value	.13
Fathala King Edw. Post. & Rev.	
1/2a	.03
Fathala King Edw. Post. & Rev.	
1a	.05
Malta 1/2d sideways wmk.	.02
British Levant 1 piastre on 2 1/2 new	
type	.07
British Levant, 2 piastres on 2-6,	
new type	.62
New Zealand 4d new die	.10

U. S. Part Perf. 8 1/2 USED.

2c—1912, single	\$.01
2c—1912, pair	.02
2c—1912, strip of 3	.05
2c—1912, strip of 4	.10
2c—1912, strip of 5	.15
2c—1912, strip of 6	.20
2c—1912, strip of 7	.25
2c—1912, strip of 8	.35
3c—1908, S. L. Wmk.	.01
3c—1908, pair	.02
3c—1908, strip of 3	.06
3c—1908, strip of 4	.12
3c—1908, strip of 5	.20

U. S. collectors notice the above are all used, and in unsevered strips. Much scarcer than the same thing unused. Very few dealers will ever have them. Next month we'll offer other denominations.

Used Plate No. Strips.

Have secured a nice lot of various denominations U. S. 1894-1895. Will send on approval to old customers, against cash deposit to new customers.

ENTIRE SHEETS, U. S. Imperforates.

1902—1c sheet of 400	\$.60.00
1909—Alaska sheet of 280	8.50
1909—Hudson, sheet of 24 (scarce)	11.50
1908—1c D. C. wmk. unstarred,	
400	10.00
1908—2c D. L. wmk. unstarred,	
400	15.00

"Framed" Imperforates.

(See page 44, March '12, Everybody's).	
1911—1c each	\$.15
1911—2c each	.25
1912—1c each	.12
1912—2c each	.20

U. S.

Govt. part perf. 8 1/2. Mint pairs.	
1911—1c, horizon or vert. perfs.	.4c
1911—same, line variety	.8c
1911—same, joined stamps	.8c
1911—2c, vert. perfs., only	.7c
1911—same, line variety	.13c
1911—same, joined stamps	.13c
1911—3c, vert. perfs., only	.10c
1911—same, line variety	.19c
1911—same, joined stamps	.19c
1911—4c, vert. perfs., only	.18c
1911—same, line variety	.35c
1911—same, joined stamps	.35c
1912—1c, vert. or horizon, perfs.	.3c
1912—same, line variety	.6c
1912—same, joined stamps	.6c
1912—2c, vert. or horizon, perfs.	.6c
1912—same, line var.	.11c
1912—same, joined stamps	.11c
1912—2c Spermack, #3, pairs	.10c
1911—1c Spermack, #3, pairs	.10c

Lowest Prices Quoted Anywhere.

1912 IMPERFORATES.

	1c	2c
Pairs, plain or line	.03	.06
Blks. of 4	.05	.10
Line blks. of 4	.06	.11
Arrow blks. of 4	.10	.15
Plate No. strips of 3	.06	.12
Plate No. blks. of 6	.12	.24
Centre cross line blks.	.15	.25
By the 100	1.25	2.50

We also have a full line of all the obsolete U. S. imperforates, 1902, 1 & 2c; Lincoln; Alaska; Hudson; double line wmk. 1, 2, 3, 4 & 5c; single line wmk. 1 & 2c; unstarred plates 1, 2, 3, 4 & 5c. The supply in some of these lines is very small in the hands of most dealers, and some are already entirely sold out. Obsolete U. S. imperforates are raised in the 1912 Catalogue, and are destined for still further advances.

Postage Extra Under One Dollar.

FEDERAL STAMP CO., LIMITED,

M. I. FOSSETT, MANAGER.

Room E., Spexarth, Bldg.,

— ASTORIA, OREGON, U. S. A.

Please specify Everybody's when answering advertisements.

EVERYBODY'S—EVERYWHERE—35c A YEAR—ANYWHERE.

EVERYBODY'S PHILATELIST

Vol. III, No. 7. JULY, 1912. Whole No. 31.

The "Bare Faced Swindle" expected for this issue must be held over. The manuscript is finished and in the hands of our attorney. It would not be published without his sanction and advice. That's how thoroughly we intend going after dead-beats.

HIGHEST PERCENTAGE OF READING MATTER, TOTAL SPACE CONSIDERED.

"Entered as second-class matter, at the post-office at Astoria Oregon, under the Act of March 3, 1879."

SEND 35 CENTS

by Money-Order or unused stamps for which you will get:

1e: Membership for a year to the Dutch Stamp and post-card collectors' Club.

AURORA.

Founded Jan., 1911. Members in all countries of the world. Large benefits!

2e: A year's Subscription to the Club's official Organ:

NEERLANDIA

published bi-monthly at Dordrecht, Holland. Contains a large number of exchange-advts. of Stamp and post-card collectors. ADVERTISING RATES (very cheap) on application. SUBSCRIPTION alone costs 20 cents a year.

3e: A 25 word advt. inserted 6 TIMES in this paper.

4e: FIVE beautiful colored view-cards of Holland (say what kind you desire).

5e: A complete set of 7 unused German "OFFICIAL STAMPS."

6e: A stamp collectors' directory, with about 1000 names and addresses of stamp collectors, dealers, papers, etc. costs alone 10 cents and postage.

7e: The 5th, 10th, 15th, etc., who sends M. O. for 35 cents for all above mentioned, will receive a nice bonus in stamps or cards.

Say if you are a stamp or post-card collector, send copy of advt. and 35 cents by M. O. to—

K. A. HEIJMANS, JR.,

General Philatelic Publisher's Agency, ROTTERDAM, (HOLLAND)

Also Agent for "Everybody's Philatelist."

WE GUARANTEE TO PLEASE.

Try our 60% approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c. 500 varieties stamps, catalogue over \$7.00, 75c.

PALM STAMP CO.,

249 No. Carondelet St., Los Angeles, Cal.

Authorized Representatives.

Copies of the current issues of *Everybody's* will hereafter be regularly on sale at the offices of the following local representatives, who are also authorized to receive subscriptions at the regular rates:—

Eugene Klein, Inc., Empire Bldg., 13th & Walnut Sts., Philadelphia, Pa.

P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill.

Century Stamp Co., Montreal, Can.

I OPENERS.

40 different Australian 20c
40 different African 20c
40 different Asians 20c
20 diff. unused West Indies 25c
25 diff. unused West Indies 25c

Try them and be convinced that we mean cheapness. Approval Books against reference or cash deposit.

Costello & Co., 12 Hetherington Rd., Clapham, S. W. London, England.

FREE, ANY OF THESE

1—\$1 red U. S. rev. 1908.

2—\$3 brown rev. 1908.

3—10 var. unused stamps.

4—Guatemala, 1, 2, 5 and 6c, 1912.

5—10 var. Brazil.

Any one lot **free** to every applicant for our **bargain** sheets, and an additional lot for every name of active general collectors. Reference required.

Special—100 var. cat. 2c to 25c each, total value not less than \$5.00, for only 25 cents. (No cheap specimens).

Keystone Stamp Co.,

ELDRED, PA.

When you THINK of stamps

REMEMBER Aldrich.

A Few From Siam.

1883—11 blue used \$.16
1893—1a on 64a, lilac an dben.
1893—1a on 64a, lilac & blue, mint .16
1906—1a orange & green, mint02
1906—4 var. 4a, 8a, 12a, 24a, used .38
1906—6 var. 2s on 1a, 2s on 2a,
3s on 3a, 6s on 4a, 12s on 8a,
14s on 9a, used27
Postage extra.

I am now prepared to send on approval medium grade general selections at 50-60% discount and a better selection, arranged by countries, priced net according to cost (basis ½ cat. prices). Satisfactory reference must accompany all applications.

W. S. ALDRICH,

Box 612, St. Joseph, Missouri.

EVERYBODY'S PHILATELIST.

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. III, No. 7.

Astoria, Oregon, July, 1912.

Single Copies, 5c.

GET A HOBBY.

Associate Editor C. A. Nast.

If I thought that this article would never be read by anybody but stamp collectors, I should feel that I had written in vain. For philatelists are hobbyists already. But occasionally it falls to our lot to let some one else read a stamp paper besides the subscriber. One of the finest arguments to justify the beauty and usefulness of stamp collecting when asked by an outsider "What do you see in it?" is to present the enquirer with a copy of a stamp magazine. The moment they see that we have our class journals, and our literature, they begin to think there must be something more than mere child's play in the fad. But I am now making this plea general. Even philatelists may become obsessed with their stamp pursuits and for these a variation in their hobby may be beneficial.

In Boston, Col. Higginson, who by the way does not play any musical instrument, has been the mainstay of the Boston Symphony Orchestra for years. At the close of each season he asked the amount of the deficit and drew his check to cover the same, and it always ranged from \$35,000 to \$80,000 per annum. One day a friend, also a millionaire, quizzed him about his musical expenses. Higginson replied: "You spend as much money on your yacht as I do on my orchestra. Just suppose that the orchestra is my yacht." And between a hobby which gratifies half a dozen persons, and one

which gratifies and gives pleasure to tens of thousands, we must prefer the latter. We prefer the orchestra to the yacht.

But what is a hobby? Simply the work a man does for love rather than for money or for duty. That is all. It is the work one does for the joy of the working, and it helps to make all work joyful. One may, and should enjoy the work one does to earn his daily bread. But how few do? Is it not irksome to many? And then if that is his only serious activity, he gets into a rut which wears deeper and deeper with the passing years, until at last he has ceased to be a man, and has become a mere working machine. He has burrowed so deeply into his work that the work shuts him off from the sunlight and pleasure of the world. From a fate like this a good hobby is the surest safeguard. Almost any sort of a hobby is better than none. If you have too much money, get a hobby like stamp collecting, that will distribute your surplus cash. If you have too little money, this same hobby will make it possible for you to earn many a dollar, if you will only study, reflect, train your eyes and hands to exactness of work and observation. Stamp collecting is, of all hobbies, perhaps the only one which has an enduring financial base. The collection of oil paintings and etchings (the work of the great masters having enhanced in

value at a tremendous rate lately) is the only one comparable to it, and that indulgence is limited only to the very few rich. But philately is a universal pastime fitted to all classes to either sex in any walk of life. Its benefits are largely intellectual and if there be any health in a happy cheerful frame of mind then stamp collecting offers for the tired busy man a sure panacea for the ill effects of perplexing business cares. But by all means do something which neither duty nor necessity compels you to do. Keep bigger than your work by having more than one employment. To get out of life everything there is in it, is impossible without a hobby. Let everybody be sure to have one hobby at least.

MISSIONARY STAMPS.

The H. S. Powell Co., of Storm Lake, Iowa, has decided *not* to handle so-called "Missionary Stamps," but only their well-known variety packets and a few supplies. Their representative, Rev. R. Stollenwerk, who is now in Europe, says it would not pay to handle the tons of stamps which the Fathers of the Divine Word have stored away in the monasteries, so a German representative will dispose of the stamps by the ton in Europe.

Years ago it was possible to secure these stamps really unpicked, but to-day those who gather and sort them have a better knowledge of stamp values, and while the mixtures may actually be unpicked, in fact not a great many stamps of great value manage to escape *into* the mixture, and it might perhaps mislead beginners along the line of false hopes and lasting disappointment.

A. P. S. ELECTION.

Associate Editor C. A. Nast.

At the present moment the question uppermost in the minds of many members is whether or not our society is receiving the proper attention to permit it adequately to perform its appointed mission. General indifference seems to be in command. It seems as though interest in the society was on the wane. The trouble apparently is a lack of questions and

proposed changes which might excite discussion and consequent interest. Some one should "start something." For this reason I believe that the proposed amendment making the President ineligible to a second consecutive term is designed to make interest in the future if adopted.

One year is enough for a busy man, and it is enough also to honor some member of the society. Should the amendment carry, it is safe to predict that there will be at least two tickets in the field each year and perhaps more, and everybody knows from past experience what this means. It will mean a spirited campaign, a calling out of all the reserves, and a canvass of the membership to get out the silent and indifferent vote.

Take the present campaign. Except for the inclusion of the writer's name, the present election is absolutely unnecessary. With only a single candidate for an office the result would be the same whether a thousand men voted or threw their ballots in the waste basket.

My own name was proposed without consulting me about the matter, but although I did not wish my office, I appreciate just as much the good will and kindly consideration which prompted the Detroit branch to honor me thus. And though I do not believe there is the remotest possibility of my election, defeat will not sour my disposition in the slightest. I will try to feel all the noble emotions experienced by the soldier who dies for his country. Believing as I do in the principle of making more than one nomination for every office I am willing to vindicate this practice, to be set up and knocked down a few times.

Then that other suggestion that the names on the official ballot be freed from my designation of office is worth consideration. For instance we begin at the top by nominating John Smith for President. Now we may and do know that Smith is nominated for President but as in National Presidential elections we do not vote for the nominee directly but for electors so we should according to our laws vote for directors only, and these after an election are apportioned to

their respective offices by the board itself. Suppose fifteen or twenty names arranged thus alphabetically on the official ballot, without any reference to office, would it not call for nice judgment and the exercise of care in the selection of nine names, on the part of each member? We have tried the old way a long time let us adopt the new system until we are satisfied that it does not work satisfactorily.

U. S. NOTES.

Associate Editor H. L. Wiley.

17. The first of the present series of plate numbers was used on the 1894-95 issue at the time that the Bureau of Engraving and Printing commenced to print our postage stamps.

The first imprint (meaning the words ("Bureau of Engraving & Printing")) was enclosed by a thin lined, plain rectangle. This style is found on plates 1 to 75 inc. and also on plate 159.

All subsequent imprints are of the present familiar type. There being but two types of imprints used during 1912.

The first NUMBERS used on plates 1 to 154 inc., were tall and thin, lightly shaded and similar to those used in numbering the pages of this magazine.

They were from 3 to 3½ mm. high. The second type, similar to "Box Car" numbers, were heavily shaded and smaller, being 2½ to 2¾ mm. high. These are found on plates 155 to 327 inc.

The third type, similar to the numbers printed by a typewriter, is found on all plates subsequent to 327.

The imprint and number of the last of each type ran without alteration or addition up to plate 4968 upon which a star was added between the imprint and number, thus creating what is known as the "Starred" plates. At first a small solid star was used but this was shortly superseded by a larger star in outline only.

The next variation was the "A" plates on which that letter was added.

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. 25% discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the *Seuf-Schaubeck Albums* (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (35)

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF DAVIS, Nov. 6, 1861 for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Exchange wanted with collectors of U. S. plates numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renaut, formerly in Philadelphia has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling, Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwallor, Deccan, Ceymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

ed between the imprint and plate number. The Star plates and "A" plates are so intermixed that no clear cut limits can be fixed. The lowest and highest numbers of the two types are here given.

	Lowest.	Highest.
Star	4968	5646
"A"	5556	5918

The imprints "A" and plate number ran up to and included 5804 when the imprint was dropped and only the "A" and number remains on subsequent plates until 5918 is reached whereupon the "A" is dropped and only the number remains. A summary of the above principal types is here given.

Type.	Description.	Plate No.
I—	Small numerals, plain rectangular imprint	1 to 75
II—	Small numerals, Standard imprint	76 to 154
III—	"Box Car" Numerals Standard imprint	155 to 327
IV—	Standard numerals, Standard imprints	327 to 4967
V—	Standard numerals, Star, Standard imprint between	4967 and 5646
VI—	Standard numerals "A," Standard imprint between	556 and 5917
VII—	Standard numerals only. No imprint	5918 <i>et. seq.</i>

Certain variations appear on a few plates of the series. The left margin of plate 5493 is covered with irregular cracks which show on the margins of the sheets printed from that plate.

5 or 6 plates around and including 5635 have one or more straight lines the full length of the plate just outside the imprint. These were ruled as a guide for the string of printers initials which at times ran too close to the design.

18. From the Portland Oregonian, July 9, 1862.

Our citizens have been considerably annoyed for the last five or six weeks by the failure to procure postage stamps or envelopes for use in mailing. It not infrequently happens that postmasters exhaust the supply, unless very large, in a few days' time, especially when an unexpected de-

(Continued on page 125).

TRADE COLUMN.

(Continued from page 121).

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-t. f.)

100 varieties U. S. Precancelles, 20c; 100 varieties U. S. Permits, 20c. Postage extra. J. D. Hubel, 1305 Trumbull Ave., Detroit, Mich. (31)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Qui m'enverra des journaux prix-courants et ouvres philatelique recevra des bons timbres postes des anciennes Duchees d'Italie.—Giuseppe Padovani, Piazza Vittoria, 25-Palermo (Sicilia). (32)

Subscribe to the American Collector, Beaver Springs, Penna., at only 10c a year. (t.f.)

50c for the following 7 diserable sets: Austire Jubelee 1907—1h to 10h, 5c; Bavaria Official 5-10-20 Pf., 5c; Cuba 1899-1905, 1-2-3-5-10c, 10c; Curaco 1889, 1-2-2½-3c, 10c unused; Belgium 1896, Brussels Exposition 3 varieties complete 10c unused; Prussia Official 1903, 2 Pf. to 50 Pf. 8 varieties complete 10c, unused; Honduras 1898 1-2-5-6 Locomotive 10c, unused. Postage extra on single sets. Fine approval sheets 50 per cent discount. Rem Stamp Co., 15 Snyder Ave., Brooklyn, New York. (33)

Wonderful "After-dinner" Trick. Surprises and pleases your friends. Anyone can do it. Send a dime for full instructions to Harry W. Partridge, Holyoke, Mass. (30)

Wanted exchange of genuine, whole and clean postage stamps mounted on sheets by means of hinges and priced basis Scott, Gibbons, Yvert, Senf.; fine copies; registered sending. Send only stamps of Great Britain, U. S., Canada and Newfoundland and only stamps priced 8 cents and over. I will reply immediately and send fine uncommon France and French Colonies—J. Barles, 3, rue de la Gaite, Paris.

Clark's World Wide Post Card Exchange is advertised all over the world. It is the one exchange that really does give satisfaction. Full particulars and a beautiful souvenir of Niagara Falls free. Address: Clark's Post Card Monthly, Box 96, Buffalo, N. Y. (eom)

The Hobbyist, Official Organ of the Hobby Club, an international exchange, Winnipeg, Canada. Club prospectus and sample copy of Hobbyist, free for stamp. Hobby Club auctions are the talk of the town, containing the stamps of Club members only. Bids are solicited from the auction buying public, and a request will bring a copy of the Hobbyist containing our next sale. Take a tip. Do it now! (eom)

Every Stamp Collector should read "Outlaws among stamps," a serial article by Rev. L. G. Dorpat. A complete list of all fake stamps with interesting notes. Illustrated. The New Yorker, Westfield, N. J. 10c for three months—35c a year. (31)

(Continued on page 127).

CLUBBING RATES:

P. J. of A. (new subs.)	\$1.00
Stamp Journal	.50
Redfield's or Mekeel's Weekly (new)	.50
EVERYBODY'S	.35

Total cost.....\$2.35
OUR PRICE.....\$1.70

Redfield's or Mekeel's Weekly (new)	.50
Stamp Journal	.50
EVERYBODY'S	.35

Total cost.....\$1.35
OUR PRICE.....\$.90

P. J. of A. (new subs.)	\$1.00
EVERYBODY'S	.35

Total cost.....\$1.35
OUR PRICE.....\$1.00

P. J. of A. (new subs.)	\$1.00
Redfield's Weekly	.50
EVERYBODY'S	.35

Total cost.....\$1.85
OUR PRICE.....\$1.25

Hobbyist,
Stamp Journal,
Redfield's Weekly,
Mekeel's Weekly (new)
Phila. Stamp News.
Any one of above five,
with EVERYBODY'S.....\$.60

If you still have an unexpired subscription to any of above, (except P. J. of A. & Mekeel's Weekly), it will make no difference if you accept any of above offers, as the new subscription will be applied to extend the old one for a year from date of expiration. P. J. of A. & Mekeel's Weekly must be new subs. Address: **DR. JOHN M. HOLT, Astoria, Oregon, U. S. A.**

STAMPS WE GIVE FREE! 15 Canadian and Ten India stamps

all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25	1000 Foreign	1 99	1000 Mixed Canada	25	
14 Sweden	02	1600 "	4 79	1000 " U. S.	60	
50 Sweden	40	2000 "	7 42	1000 " Italy	27	
10 Siam	25	2000 "	24 60	1000 " Swiss	42	
20 Brazil	14	4000 "	49 00	1000 " Holland	42	
100 Asia	60	Great Bargains	1000 "	France	29	
100 Africa	65	above	1000 "	Bt. Col's	25	
10 Haiti	17	50 Persia	89	1000 "	Denmark	47
14 India	04	100 Persia	1 80	1004 "	Spain	52
40 Japan	05	125 Persia	2 75	1000 "	Russia	42
10 U. S.	20	150 Persia	3 75	2 Seychells	08	
100 Cuba	49	200 Persia	7 99	10 Mauritius	15	
100 "	2 29	8 Liberia	19	15 Luxembourg	11	
157 "	8 24	19 Hawaii	99	20 Newfoundland	1 00	
74 Turkey	84	14 Finland	12	50 Australia	09	
19 Liberia	1 00	5 Bermuda	08	50 French Col's	24	
40 Liberia	2 00	7 Barbados	12	100 "	1 00	
25 Siam	74	15 Iceland	50	150 "	1 00	
100 U. S.	20	40 Uruguay	1 00	200 "	4 00	
50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40	
18 Brazil	05	40 Haiti	1 00	150 British Col's	60	
10 Peru	84	200 U. S.	1 29			
400 Foreign	49	10000'd Foreign	12			

Postage 2c extra. Remit in Stamps Bills or Money Order.
PAKES STAMP CO. TORONTO, CANADA

UNITED STATES STAMPS

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869-15c fine, used.....\$1.00

1869-15c fair, used..... .75

SEND US A LIST OF WANTS.

THE NEW ENGLAND STAMP MONTHLY

will be issued regularly the 20th of each month, Nov. and Dec. numbers already out. It contains many new and original features, etc.

NEW ENGLAND STAMP CO.,

14 Wash. Bldg., Boston, Mass.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.,

(F. R. P. S. L.) (A. P. S. #1080)

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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Ten cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Oregon.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

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	Transient.	6 Months' Contract.	12 Months' Contract.
1 inch,	\$1.50	\$1.00	\$.75
¼ page, (3¼ inches)	4.00	3.00	2.00
½ page, (7½ inches)	6.00	4.50	3.00
1 page, (15 inches)	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial & Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 7.

Astoria, Oregon, July, 1912.

Whole No. 31.

"EDITORIAL SHOP-TALK."

Some philatelic journals are born to honor, some achieve it, while others have honor thrust upon them.

The advent of **Everybody's** was unheralded. We determined, instead of making promises, the rather a fulfillment of what might have been an antecedent promise.

Our pathway has been studied with honors. Our vanity severely overtaxed. Our hat-band threatened with periodical enlargement. But now, the overwhelming event of all, a veritable solar plexus to our equilibrium, some sage has been inspired by our aggressiveness, and even the children on the street are singing:—
"Everybody's doing it now."

(J. M. H.)

Endowment Progress—Large projects necessarily move slowly. This matter of endowment, which will mean so much to our sons and daughters, and give so much abiding satisfaction to its supporters, will require the thought, unflagging interest and unabated devotion of its champions for many months during the constructive period.

Because a few — a mere handful — have made endowment an assured fact, there is no reason for the right-spirited men among the rank and file, to overlook their opportunity and privilege to have a part in this monumental undertaking. It will be a monument to its supporters. They will be benefactors to philately.

A friend has written that he would be only too glad of the chance to share in the work, and that it would depend entirely upon whether representative men composed the Board of Trustees of the Endowment Fund. Anticipating just such a question, it was our predetermination to meet it fully. So far Henry J. Crocker and Julian Park have accepted our invitation to become Trustees. Word is expected daily from the others, but we prefer not to specify who they are until all arrangements have reached the point of conclusion. That they will be representative men there need be no question. The endowed **Everybody's** in the fullness of its powers, will be representative of the best of everything in philately. (J.M.H.)

Everybody's has made the highest bid for the official journalship of the A. P. S. For that reason alone we should be the next official journal. That was the reason why our esteemed contemporary the *Philadelphia Stamp News* was elected last year. Nuf eed. (J.M.H.)

The 6c Proprietary.

In a former article published in **Everybody's** I referred to the matter of proofs of U. S. revenues and mentioned the fact that no proof of the 6c proprietary orange existed. I now find that I was only partly correct. Mr. Batchelder of the New England Stamp Co. has very kindly volunteered the following information concerning this question. "I have read in **Everybody's Philatelist** your editorial in which you refer to the 6c proprietary first issue. The Deat's collection does contain a proof of this stamp, believed to be the only one in existence. It is a die proof printed in black upon India paper with large margins. Over the stamp is:

"Office Com Int. Rev. March 26, 1871."

Beneath the stamp: "**Approved A. Pleasonton Commissioner.**"

We acknowledge our debt to Mr. Batchelder for the above. (C.A.N.)

U. S. NOTES.

(Continued from page 122).
mand for them rushes in on the office.

The stamp shortage would no doubt call for a "Paid" hand stamp or a liberal use of "raised" provisionals.

19. The "Chambers" or "Farwell" perforation is legitimate and interesting. No one subject will ever be completely covered and to-day's history of machine perforations is dead stuff a year hence. Over twenty vending machines which give some destructive type of separation to the stamps used have been patented and used during the last 5 years and to date only three or four types of these perforations are on the market. Exactly the same is true of affixing and mailing machines. The total number of different mailing and vending machines patented during the last ten years in the United States is something over 80 — about 40 of which have been in actual use for the purpose intended. From these some 32 types of perforations have been produced of which only 14 are known to the market to-day.

There are at present about 35 varieties (all issues, perforations and values included) of Government part perforate stamps and on the same basis, about 125 varieties of private perforations which are recognized and obtainable.

The check list published in this issue includes everything the writer had seen previous to May 1, 1912 at which time it was compiled.

20. No color chart can ever be a successful philatelic instrument as long as stamp designs differ. The pictorial element enters so largely into the impressions the eye receives that a difference in design is death to exact shade determination. For instance — how many of us would say that the solid background surrounding the bust of Washington is the same "color" as the horizontal lines which surround the wreath and inscription on the 2c current. Where the color covers say 25% of the total area we might call it carmine — where the color is solid we would probably call it dark carmine.

RAMBLES IN LONDON.

Associate Editor Col. J. M. Partello.

In the British museum is the great Tapling collection. It is beautifully

mounted on sliding glass screens, so that any visitor can instantly see any country he desires. I started one morning to look through the gigantic collection of rarities, with the idea of accomplishing the task within a few hours, but by sunset, beginning in the morning hour, I had just reached the first issues of Ceylon. Here was at least a fortnight's occupation, and it required about that time to thoroughly inspect this wonderful collection of the world's rarities. I was looking over the fine first issues of Antigua, when right here a remarkable incident took place. At the other end of the case I was examining was a stranger, — a fine appearing gentleman, who seemed to be watching me closely. Every now and then he would take a pamphlet from his pocket, then look hard at me, and when I caught his searching gaze scanning me so earnestly, he would look away or drop his eyes. Again and again he did this, which made me feel decidedly uncomfortable. "What can this man suspect?" thought I: "Does he imagine I am trying to steal some of these stamps; is he a pickpocket, or a detective, or what in the world does he find suspicious about me?"

I began to lose interest in Tapling and his great array of wonders, and fixed my attention upon the stranger, who was surreptitiously comparing me, — as I thought with some criminal photograph or reproduction he held in his hand. Then came the second surprise. He came forward courteously, politely, and asked if I was not Colonel Partello from America.

I acknowledged that I was that infamous individual, and expected to be arrested on the spot; but he smilingly held up to me my own reproduction, and at the headlines I saw a copy of my favorite, **Everybody's Philatelist.** I had never seen this copy with my own ingracious mug portrayed, and it at once carried me back to Seattle and to all the dear fellows of that enterprising and fast becoming famous organization. It was strange indeed to see for the first time, this especial issue of **Everybody's Philatelist** which I had not seen before, in this far away land, and handed to me

by a stranger, in the British Museum, and right beside the famous Tapling collection. The gentleman was very gracious, for he was a philatelist, and seemed to think that America was the foremost country in this respect. I could not forbear from telling him, that although I was one of the original members of the A. P. A. or the A. P. S. as we now call it, that the parent organization was not to be compared to the branches, and that in my own personal opinion, the Seattle club held the first place in my heart. I told him of Mr. Sizer, Mr. Nelson, Mr. Prophy of Stewart, Roteh Lentwein and that sterling philatelist, Mr. Loewenherz, and notwithstanding San Francisco and other western towns, that Seattle would yet appear as the leader among our western cities.

The Tapling collection ranks without doubt only second to Court Ferrari of Paris. I saw the latter collection while in France, but it is greater, of course, in complete sheets of nearly every country and issue. The Tapling collection is in several cases, unfortunately placed in a dock part of the museum, so that one side of the case can be viewed in good light, while the obverse must be scrutinized in semi-darkness.

The issues of all lands are generally unused, with imprints following, and then forgeries. The very great rarities are not allowed to be exhibited except by special favor. I speak of the two rare Mauritius post offices the first British Guiana, and the early Hawaiian issues. To view these requires a special permit. They are not included in the famous collection, but are kept in a fire proof part of the museum. Fortunately, my card was sufficient to enable me to see these gems face to face. They are wonderful, and worth a Journey across the Atlantic, even for a five minutes visit. My rambles led me to many well known philatelic firms. Among them Chas. Nissen in High Holborn, Peckett, Oswald March and many others, and to Stanley Gibbons on the strand. While all of these were pleasant and gracious to me, with one exception I regret to say, that one firm, although I have

patronized them for more than 30 years, were discourteous and impolite to a marked degree. Our American firms are gentlemanly and courteous on all occasions, and so have been most of the English dealers, with the one exception mentioned.

At some future date I shall give the readers of **Everybody's** a glance into Philatelic conditions in France, Italy, Turkey, Germany and other continental countries. —London, England, June 9, 1912.

We extend our sincere condolences to C. E. Severn at the loss of his father. We were nineteen years old when called upon to pass through a similar experience, and speak with an intimate knowledge of the heartache and void which comes when a loyal and admiring son says his earthly farewell to a noble, upright Christian father.

Philately is a broad fraternity which knits together in its own peculiar way, those who have been initiated into its attractions. We take pleasure in the successes of confreres, and sympathize with them in their losses and deeper trials.

A. P. S. Convention Program.

Monday August 19.—Social evening at residence of W. C. Stone.

Tuesday—10 a. m. Business session. Afternoon Trip to Mt. Tom. Evening Supper.

Wednesday—10 a. m. Business session. Afternoon. Picnic at Minnechong Lake. Sports.

Thursday—10 a. m. Business session. Afternoon. Trip to Forest Park. Evening. Stamp Bourse.

The newly organized and incorporated Washington State Society held its first meeting July 2nd with a charter membership of 38. The following officers were elected to serve until Jan. 1, 1913:

Pres.—C. J. T. Utermark, Seattle.

V.-Pres.—LeRoy Pratt, Tacoma

V.-Pres.—L. R. Lounsbury, Olympia.

Sec.—D. C. Bartley, Seattle.

Treas.—Dr. Carl Hoffman, Seattle.

The five officers will constitute a board, to manage the affairs of the Society, the following appointive officers were named by the Board.

TRADE COLUMN.

(Continued from page 122).

100 foreign stamps, two souvenir post cards, two foreign coins, and two small albums, all postpaid for ten cents. Approvals at 60 per cent discount. Pierce Stamp Co., Cedar, Minn. (31)

Fine unsorted mission postage stamps. 1, good mixture of a great many countries, \$4.60; 2, England and Colonies, mixed issues, \$4.60; 3, U. S. A. mixed issues, \$4.60; 4, Germany mixed issues, \$4.60; 5, French mixed issues, \$4.60; 6, Austria mixed issues, \$4.60; 7, Switzerland mixed issues, \$8.10; 8, Netherlands and Colonies mixed issues, \$4.60; 9, Italy mixed issues, \$9.10; 10, Japan mixed issues 1 kilo, \$7.40, \$35.00; 11, Russia mixed issues 1 kilo \$7.40, \$35.00; 12, Belgium mixed issues, \$4.60; 13, Parcel Post stps. of Belgium, mixed issues, 1 kilo, \$3.40, \$11.00, 5 kilos, except the number 13 contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe.

Wanted. Consignments of Central American and United States stamps for cash or exchange. T. A. A. Costello, 12 Hetherington Road, Clapham, S. W., London, England.

For Sale. New Complete Printing outfit. Size 5x8, eight fonts of type rules, type cases, ornaments, furniture, leads, etc., cost me \$40.00. Will sell for \$25.00 or will trade for anything of equal value. I can use old coins a bicycle, anything, send list of what you have. Harry Johnson, Bradley Beach, N. J. (31)

200 varieties foreign, including Mexico (10 kinds) Japan (8 kinds), many Australians, Cuba (10 kinds), Greece, Argentine, etc., only 15c. Choice approvals at 60%. Vernon P. Pierce and Co., Manchester, Mich. (31)

Library Slips, Hamilton Bonds, United States Certificates, Tobacco Coupons. Write or send what you have and I will give you good value in exchange from my sheets. P. F. Steinbrenner, Rockefeller Bldg., Cleveland, Ohio.

10 different Philippines, cat. 40c, free on request for approvals. Set of Canada 1c to 50c, George H., 24c. W. Grant, Apsley, Ont., Canada. (31)

For Sale. One second-hand "World" Stamp Album. Regular \$1.50. Holds 6500 Stamps. Contains many European, U. S., etc. Only 75c post-free. Guy Cornyn, 1144 Bidwell St., Vancouver, B. C. (31)

Join the Globe, largest postage stamp and post card exchange in Europe. Over 2000 members in every part of the world publishes its own monthly, once a member, always a member. Address: Jos. Stern, 401 E. 154th St., New York City. (32)

Wanted.—Center blocks Hudson-Fulton imperforates. Will pay better price than asked by Gibbons in their May circular. What else have you in U. S. mints? Usher and Usher, collectors, Marblehead, Mass. (31)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (eom)

(Continued on page 129).



WANTED—A RIDER AGENT

IN EACH TOWN and district to ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. Write for full particulars and special offer at once.

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. without a cent deposit in advance, *prepay freight*, and allow **TEN DAYS' FREE TRIAL** during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and you will not be out one cent.

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

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BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our price. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$8 or \$10. Descriptive bargain lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$ 10⁰⁰ Hedgethorn Puncture-Proof \$ 4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we will sell you a sample pair for \$4.80 cash with order \$4.55.

NO MORE TROUBLE FROM PUNCTURES

NAILS, Tacks, or Glass will not let the air out. A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It is lively and easy riding, very durable and lined inside with a special quality of rubber, which never becomes porous and which closes up small punctures without allowing the air to escape. We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it **NOW**.

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Grandview,

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Sales Supt.—John Terry, Seattle.

Librarian—D. C. Bartley, Seattle.

Attorney—P. Thomas, Seattle.

Auctioneer—Carl Reeves, Seattle.

The Society has two branches started, one in Tacoma, V. D. Tomlinson Sec., and another in Olympia Sidney Rankin, Sec. The Seattle Philatelic Club has ceased to be, as nearly all members joined the State Society. The official Organ will be "Everybody's Philatelist" Astoria, Oregon. Meetings will be held every Tuesday evening at 206 Walker Building, Seattle until further notice. Address all communications to Secretary, 372 Arcade Bldg., Seattle, Wash.

WASHINGTON STATE PHILATELIC SOCIETY.

The past month has been a busy one for the club, on the 28th of last month 15 members of the club went to Tacoma as the guests of the Philatelists of Tacoma, they held their meeting in the P. O. Building and there were about 35 present in all. The Secretary gave a short talk on the work done in organizing the State Society, the drafted Constitution and By-laws were read and approved. LeRoy Pratt was elected temp. Chairman and V. D. Tomlinson Temp. Secretary. The Seattle members left on the evening interurban with the assurance of hearty support for the new society from Tacoma.

The Society on June fourth adopted new C. & By-Laws and 27 members were present to welcome new Society. Mr. Utermark, Mr. Bartley and Dr. C. Hoffman will be retained as Pres., Sec. & Treas. until Jan. 1st. Mr. LeRoy Pratt and some one selected from Olympia Branch as 2 Vice-presidents, the above five constitute the Board of Directors. Hearty support was given new Society in Olympia and branch will probably be established there.

The articles of incorporation were turned over to P. Thomas, the Societies' Attorney and he reports that Society will be incorporated about July 1st.

The membership fee is \$1.00 for one share of stock and dues \$1.00 per year

and for Junior members 50c with no stock. The money from stock will be a trust fund invested by Board of Directors, the interest only being expended by the club.

Mr. John Terry, F. R. P. S. will be Sales Superintendent as before. 1% of value of books will be charged for an insurance fund for all losses by theft, fire, loss in transit, etc., the full value of book being paid to member.

10% will be charged for circulating books 5% of which goes to Sales Supt. and 5% to Society. A thousand new books are ordered, the S. P. C. old books will be used until the present supply is exhausted. New stationery and supplies are being prepared as rapidly as possible and by July 1, 1912, everything will be in good working order, all collectors becoming members before July 1, 1912 will be charter members and the way the application blanks are coming in the State Society should start with a membership of 50 at the least.

The official organ will still be **Everybody's Philatelist** until Jan. 1st, when this will be voted upon by the members.

Every collector in this State should wake up and join the new state society, address all communications to the office of the Secretary, 372 Arcade Bldg., Seattle, Wash. Wash. State Philatelic Society.

D. C. Bartley, Secretary.

TRADE COLUMN.

(Continued from page 127).

Collectors Catalogue, 2 books 10 cts. Best approvals at 50%. Reference please. B. C. Reinke, 1998 Eddy St., San Francisco, Cal. (31)

Alaska-Yukon imperfs., mint, blk. of ten, 26c post-paid. Refer by permission to Dr. Holt, Knappton Stamp Co., Knappton, Wash. (33)

Trial Four Months, over 400 pages, Ten Cents. World's Greatest Collector Magazine founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' Paper, 100 pages each issue, replete with interesting reading and advertising, illustrated, pertaining to Stamps, Curios, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years.

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Reliance Stamp Co., Propr. W. J. Neff,
Box 366, Reno, Nev.

Anchor Stamp Co., Propr. K. E. Gibbs,
Box 600, Sta. U., Los Angeles, Cal.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

Other accounts to be added shortly.

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Have nice stamps we will allow you in exchange for anything we can use. WE SELL ONLY at AUCTION. Send for our current catalogue.

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CLOTH COVERS, 65c; by mail .75c.

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2c S. L. Wmk.05	.25
10c10	.50
50c50	2.50
\$1.0050	2.50

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	PAIRS.
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2c 1911, S. L. Wmk. 8½ vert.10
1c 1911, S. L. Wmk. 12 hor.10
2c 1911, S. L. Wmk. 12 hor.15
1c 1911, S. L. Wmk. 12 vert.25

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—of—

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2c-1912, strip of 515
2c-1912, strip of 620
2c-1912, strip of 725
2c-1912, strip of 835
3c-1908, S. L. Wmk.01
3c-1908, pair03
3c-1908, strip of 306
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U. S. collectors notice the above are all used, and in unsevered strips. Much scarcer than the same thing unused. Very few dealers will ever have them.

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Have secured a nice lot of various denominations U. S. 1894-1895. Will send on approval to old customers, against cash deposit to new customers.

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"Framed" Imperforates.

(See page 44, March '12, Everybody's)	
1911-1c each	\$.15
1911-2c each25
1912-1c each12
1912-2c each20

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Please specify Everybody's when answering advertisements.

EVERYBODY'S PHILATELIST

Vol. III, No. 8 AUGUST, 1912. Whole No. 32

Lives of great men all remind us
Honest men don't stand a-chance:
The more we work there grows be-
hind us
Bigger patches on our pants.

On our pants, once new and glossy,
Now are stripes of different hue,
All because subscribers linger,
And won't pay up what is due.

Then let us be up and doing,
Send your mite, however small;
Or, when the cold winter strikes us,
We shall have no pants at all.

BUY PACKETS

The Cheapest and Easiest Way to Increase Your Collection.

50 varieties foreign\$.05
100 varieties foreign10
150 varieties foreign15
175 varieties foreign20
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400 varieties foreign75
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750 varieties foreign 1.75
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43 varieties U. S. postage only15
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60 varieties U. S. postage only25
75 varieties U. S. postage only50
30 varieties U. S. revenues15

Note—All stamps in these packets are free from paper ready to mount.

U. S. 1912 IMPERFORATES.

	1c	2c
Pairs	..... .03	..... .06
Line pairs	..... .04	..... .08
Blocks of 4	..... .06	..... .11
Line block of 4	..... .08	..... .14
Arrow block of 41015
Plate No. strip of 31015
Plate No. block of 61523

Write for Price List.

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812 East 11th Ave., Spokane, Wash.
A. P. S. 3363. S. P. A. 340.

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500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c; 500 varieties stamps, catalogue over \$7.00, 75c.

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40 different African20c
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20 diff. unused West Indies25c
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5-30c15 1.25
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Grenada 1883, 6d. lilac mint\$ 20
Grenada, Tete Beche pair, mint 40
Finland 1889-95; 2, 5, 10, 20, 25 p., mint 37
Ecuador, Official, 1899, mint, set of 4 24
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I am prepared to send medium grade general selections on approval at 50 to 60 per cent discount and a better selection, arranged by countries, priced net according to cost (basis ½ cat. prices). References must accompany all applications.

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Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. III, No. 8. Astoria, Oregon, August, 1912. Single Copies, 5c.

Philatelic Rambles in Spanish America

By Julian Park, F. R. P. S.

II,

SOME NOTES ON CHILE.

The wall of the Andes begins at the Caribbean and runs all the way down the western edge of South America until it trails off into the Antarctic like a jagged dragon's tail. It is a very high wall and a very wide one—sometimes scores and sometimes hundreds of miles across, and except in a few places all but impassable. There is the Oroya Railroad in central Peru, highest in the world, which will take you from the drowsy tropical coast at breakfast time and by early afternoon set you on the roof of the divide. Shivering and breathing fast, 15,500 feet above the sea. But the only railroad crossing the continent is that which climbs the Argentine mountains part way to the pass of Uspallata and tunnels through many a towering mountain on its way to the Chilean capital. It had not quite been completed when I undertook to cross the Andes, and it meant a whole day in a stage drawn by six mules, under the most primitive conditions imagi-

nable. But what an experience! I had almost launched into an attempt at description when I recall that this is supposed to be a philatelic article; but I cannot forbear to mention one dramatic, totally unexpected incident. The mules had been straining for three or four hours when the leader pointed up the slope.

"Cristo!" he said, and a quarter of a mile ahead we saw a gigantic figure standing out against the grey sky. It was the famous statue which Argentina and Chile set there when they signed their peace agreement after the war scare over a boundary dispute nine or ten years ago. It stands on the very summit of the pass over which in 1817 the great San Martin marched his men into Chile to break the power of Spain. It is a statue of Christ, standing beside a huge cross, and on the pedestal two figures in bas relief sitting back to back point out over the tumbled sea of peaks and valleys to east and to west.

To the countries which set this inspiring symbolism there, it means, or is meant to mean, an everlasting peace and to us too it meant peace and that the hardest part of the journey was

over, so we got out and stretched our limbs on the foot of the pedestal on the summit of the divide. One foot was in Chile, the other in Argentina!

It is bromidic to say that the Chileans are the Yankees of South America. Much French, German, and English blood injected during the last century has made the Chileno brusque, businesslike, hustling. It is curious that Chile is the only one of these republics which has become German in tendency—literary, political, military, etc. All the others are more or less French, not Spanish nor English. The armies of most, for instance, are organized on the French basis, an organization started by Peru, when, after the defeat by Chile, she applied to France to send her a military commission to reorganize her offensive and defensive resources. So well have these officers succeeded that Peru is to-day one of the strongest of the republics.

But this characteristic, whether it comes from Germany or England, Chile seems to have carried, in a measure, into its stamp collecting. Curiously enough, too, her collectors are all out of proportion to the small number of dealers. No doubt many of them, especially the foreign collectors, purchase their stamps from Buenos Ayres or even from London. Chilean stamps are naturally in the greatest demand, and next come the not less interesting issues of Chile's old enemy and rival, Peru.

Chile, having entered upon its philatelic career on July 1, 1853, was the first South American republic to issue postage stamps, since Brazil was at the time an empire. I do not know exactly why a description of this 1853 issue is called for here, but it would hardly do even in these cursory notes, to neglect this first issue, which I have long studied and considered as the most interesting single issue ever put forth by a stamp issuing country. So also have thought some of the many writers who have so thoroughly

written up this issue that nothing more, apparently, remains to be said unless it be minor results of my own independent study. For more important data, I would refer students to C. A. Howes, writing in *Mekeel's* for Feb. 25, 1905, Mr. Phillips in *Gibbons' Weekly* for April 16, 1910, and J. R. Burton's history of the stamps of Chile which ran in the 1909 volume of the *Philatelic Journal of Great Britain*. However, neglecting all these if they are not accessible, the would-be specialists in Chile will find the most essential desideratum to be *Gibbons' catalogue*, revised as it is in regard to this country by the most capable hands; and thus equipped, may set out to conquer on his own account.

It is unnecessary to describe the designs of any of the nineteenth century issues, for during half a century of philatelic history there were but a half-dozen varieties of design. Another unique point—during these fifty years the design has invariably centered around the features, idealized of course, of one man, Columbus, whose name in Spanish appears, curiously, on the first issue in larger letters than the name of the country below. Mr. Howes points out that the bust upon them was for many years the subject of an amusing controversy as to its identity; yet all this time it was boldly proclaiming itself as "Colon." One might suppose that among the multitude of collectors who flourished before the end of the dispute in 1871, there would be some who knew enough of history or Spanish to be aware that the great discoverer was known to Spain as Cristobal Colon!

Two dies were engraved on steel by Messrs. Perkins, Bacon & Co., the famous engravers of British Colonials, a 5c and a 10c, the printing of the stamps being 300,000 of the 5c and 200,160 of the 10c. The sheets were not perforated; indeed, one of the features of Chilean stamps is their

freedom from perforation complications. The bulk of even the small number that were printed has evidently been lost to philately, as shown by their scarcity; in fact, unused they are quite within the first class of rarities. They are generally found cancelled (says Mr. Burton, correctly) with the post mark of four concentric rings surrounding six or seven straight lines, which quite likely was the work of the obliterations sent from England; also occasionally with large letters forming parts of the names of Santiago and Valparaiso. The patient investigator may find the cognomen of other cities; I have only run across what I judge to be Aconcagua, but at Santiago was shown a couple of others.

Each plate was made up of twenty horizontal rows of twelve each—the same arrangement as for the early English stamps, which suited well enough the irregular British currency but was not so well adapted to decimal coinage. Mention of this issue would not be complete without the line of instructions in the margin on each of the four sides. A translation of this curious admonition is as follows: "Place the stamp exactly above the address and towards the right. In moistening the back take care not to remove the gum!"

(To be continued).

(We regret that the space at our command each month does not permit of giving a longer and more connected installment. Perhaps future articles may be illustrated with curiosities from Mr. Park's collection.—Editor).

Edwin Caswell writes from Iceland that all of the last three issues are on sale at the Reykjavik postoffice.

The postoffice in Iceland must be run like those in New Foundland or where a number of issues are on sale at the same time.

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. .25 per cent discount for 12 insertions. .500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (com).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valnaraiso, Chile.

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BAL-LOT cast for JEFF. DAVIS, Nov. 6, 1861, for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Exchange wanted with collectors of U. S. plates, numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Theo. Louis Renault, formerly in Philadelphia, has moved to 37 rue d'Avron, Gagny, S. & O., France. He has secured fine lots of European mission stamps. Price list on demand. (32)

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park London. (35)

(Continued on page 138).

THE MAKING OF A STAMP DEALER

HE GOES INTO BUSINESS.

I entered the stamp business in the year 1907. It must have been luck that led me into it for I had never sold stamps before in my life. In fact, strange as it may seem, I had never collected them and, except for profit, have never collected them up to the present day. I get a lot of enjoyment out of handling them but that is another story. Well, it does not take long to tell of my first break into the ranks of the stamp merchants. I was a student in high school at the time and often watched my younger brother, who was an active collector, pouring over his album sorting over his duplicates. He was constantly receiving price lists and approval selections from different dealers and some of the catalogues fell into my hands.

Their wording caught my eye and the idea of engaging in the business fascinated me. I suggested to my brother that dealing in stamps ought to be a good way to earn pin money and he decided to take it up. His first stock was a cigar box full of duplicates and trash and about thirty cents in cash. I forget just how he invested his capital but I know that for several weeks he did a penny business among his schoolmates and chums.

He fitted up a small corner of the attic at home and here held forth after school hours each afternoon. He made no attempt to sell at catalogue prices but he always contrived to turn a profit on his sales. At the end of two or three months, although his stock of cash and stamps was somewhat greater than when he had started, his list of customers was, if anything, smaller than when he opened his business.

I have since found this to be a principle of the stamp business. Securing new customers is the only way

TRADE COLUMN.

(Continued from page 137).

All correspondents of Mr. Alfred Villagran, P. O. Box 3129, Valparaiso, Chile, are cordially invited to register their letters in order to avoid loss. Mr. Villagran is not responsible for letters lost in transit which are not registered.

10 var. fine stamps catalogue 35c, only 12c. 1000 var. catalogue, about \$25.00, \$2.25. Lee Davis, Sidney, N. Y. (31)

Would you like to receive pretty Post Cards from all over the world? Yes, Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (31)

Printing to exchange for stamps, coins, Indian relics, minerals, shells, antiques, cameras, books, weapons, pottery, etc. We print anything from a name card to a catalog. A. H. Kraus, 506 Kraus Bldg., Milwaukee, Wis. (32)

U. S. Postal Savings, 1 cent Violet fine copies, no straight edges. 18 cents, post free. Bert DeGrush, 257 West Newton St., Boston, Mass. (32)

5 French Colonial Stamps for the names of two stamp collectors and two cent postage. 5 different foreign post cards 5 cents; 1000 different foreign stamps, fine selection, \$1.75. Buying list of coins, 10 cents. We also buy U. S. stamps and collections of 3000 or more. Selling lists free. Approvals 50 per cent. Sample copy Stamp & Coin Collector free. A. H. Kraus, 672 Kraus Bldg., Milwaukee, Wis. (32)

Collectors own catalogue, a catalogue fully illustrated and up-to-date, in two books, 19th and 20th century stamps, post free, 11c. B. J. Childers, Worthington, Ohio. (32)

Nicaragua No. 10 unused, cat. 60c, price only 12c. Fine 60 per cent approvals. Reference please. M. W. Taylor, 41 Wethersfield Ave., Hartford, Conn. (33)

We buy all kinds of United States and foreign coins, Confederate bills and Fractional currency. Send list and rubbings, also 1 cents postage and we will quote prices we will pay. Johnson Stamp & Coin Co., Bradley Beach, N. J. (32)

Wanted—Correspondent in South and Central America to sell us wholesale lots of stamps. Correspond in English. Johnson Stamp & Coin Co., Bradley Beach, N. J. (32)

For a quarter, I'll send you the finest packet ever sold for the money—200 of 'em in a packet. E. E. Little, 1728 31st St., Rock Island, Ill. (32)

Have you seen the new Vest Pocket Philatelist? It is now a high class, standard size monthly. Pages 6x9. Subscription price 25c per year. It can't be beat. Advertising rates 70c per inch. Because of the large circulation secured by combining Webb's Stamp Monthly and the Vest Pocket Philatelist, advertising pays. C. V. Webb, Perry, Ohio.

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPE. CIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Braticboro's, but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-1)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

(Continued on page 145).

of prolonging the life of trade. Interest in stamp collecting fluctuates constantly and the collector who is a star customer this week may be a "lead one" next week. You never can tell. New blood must be injected into the business to keep it alive and healthy. I had been watching my brother's little trade carefully and I saw these facts quicker than he did.

I proposed to add some capital to his and finally we united under the name of the Crescent Stamp Company. Right here, I want to say that throughout the recital of my experiences as a dealer, real names and addresses will be suppressed for the company of which I write is still doing business and some of the persons and firms who enter into his narrative are well-known in the stamp world. Those who read this account will probably notice that our concern was run under a corporate name. It was not legally incorporated. This is a common failing among stamp "companies", I have since learned, and the operation of concerns under corporate names without the formality of incorporation is a general practice and one which is not to be commended.

However, in selecting a corporate name for our concern, we had no ulterior motive. We thought that the Crescent Stamp Company sounded better than Jones & Jones or Jones Brothers. My concern has since been incorporated under the laws of the State. It is not an expensive proceeding. Following the organization of the Crescent Stamp Company, we started out to get new business and to widen our field. It was a necessary step. We enlarged our stock by the purchase of a few cheap wholesale lots from a reputable wholesale concern. Luckily we selected an honest company to deal with—there are too many of the other kind in existence but I will go into that more fully later on.

I saw that the attic in which our business was located was not a place

which would be likely to draw customers and looked around for a new location. There happened to be a storeroom on the third boor of our home which was but little used. We obtained permission from our people to use this room and started in to clean it out. It was a hard job, but the results repaid our efforts. The room was quite small, but it was light and cheerful. It took a week or more to put it into shape for use. We put in a white pine table for a counter; laid cheap green denim on the floor and covered the counter with the same material. My roll top desk and a couple of chairs completed the furnishings. Our stock made a poor showing in the apartment but it was a start and we did not aim to rope in millionaires. We proposed to get the juvenile trade which was floating around the neighborhood.

This is the first of a series of articles which will be of interest to the small stamp dealer or to the collector who intends to enter the business. The second installment will appear in an early number.)

Washington State Philatelic Society:

The first business meeting and board of directors' meeting held Aug. 6, at 206 Walker Building, Seattle, Wash.

Thirty-eight members joined the society before July 1, 1912, same to be known as charter members. Four applicants received for membership during July, a total of 42.

Notice of organization of society sent to 42 philatelic publications, most of them publishing same. Letters were written to 82 collectors, urging them to join the society.

Paid to treasurer, July, as follows:

July 2	\$19.35
July 3	30.00
July 4	14.24
July 30	4.80

Total

\$68.39
Forty-one dollars of which goes in

the trust fund from sale of stock.

D. C. BARTLEY, Sec.

Treasurer's Report.

Trust Fund Stock	\$ 41.00
General fund	27.39
Sales department	67.66

Total receipts for July.....\$136.05

Placed in bank	\$135.83
Paid out cash .....	.22
Paid out warrants	34.64

Balance in bank

Balance in general fund.....	\$26.794
Sales balance	33.38
Insurance fund .....	.234
Trust fund	41.00

Total

CARL HOFFMAN, Treas.

Sales Superintendent's Report.

July 1, previously reported, 153

books

July 31, received dur. July.. 70.254

Total, 178 books

July 31, Books returned, 65..\$150.944

July 31, Books on hand, 113.. 584.74

Total, 178 books.....\$735.684

July—Received from mem-
bers

Paid to treasurer

Cash on hand..... 3.48

Total

Sold from 65 books.....\$46.91
(Value \$150.94*)

Paid to owners.....\$40.79

Commission

Insurance

Total

Percentage of sales, 31.

JOHN TERRY, Sales Supt.

Expert Committee:

No stamps sent to expert committee this month. About 100 forgeries added to Society collection from circuits and donations.

JOHN TERRY, Chairman.

Junior Membership Committee:

Notices sent to schools and Y. M. C. A., offering 100 different stamps to all junior collectors attending any meeting of society. Names of five junior collectors obtained in this way.

C. HOBBS, Chairman.

Library Committee:

Thirty philatelic publications received during July.

Librarian recommends that \$1.00 be set aside from general fund each month for use of Library Committee to be used as they see fit. Also that a United States and general collection be started and maintained by donations from members of society or from other sources. These collections to be kept by librarian with library and to be exhibited from time to time.

All publications received by library are in club rooms every Tuesday night, and all members are urged to send to library any philatelic publications or books, and postage will be refunded.

D. C. BARTLEY, Librarian.

A very interesting letter was received from C. F. Richards of New York, requesting that all stamps in our Counterfeit collection be so labeled on the back, he offering to donate rubber stamp and some specimens for the collection. This idea is a good one and promptly found favor with board of directors, and society received from Mr. Richards the rubber stamp and three interesting counterfeit Hawaiian surcharge errors.

The society attorney reports that the papers of incorporation have been returned from Olympia and society is duly incorporated under the laws of this state.

(Continued on page 144)

U. S. VIEWS PROPOSED.

In an address on "See America First," delivered before the Trans-Mississippi Commercial Congress, Louis Hill, chairman of the Great Northern Railway board of directors, suggested that Uncle Sam ought to erase the faces of some of our illustrious dead from stamps and print thereupon the famous scenic spots of the country as the United States Government's contribution to the "See America First" campaign.

Hill said:

"It's a pity Uncle Sam could not have his observatory telescope adjusted so he would recognize the necessity of contributing to a 'See America First' campaign fund. Even little Switzerland does and she continues to get away with the alluring fallacy that 'the best fishing is always on the other side of the lake.' Uncle Sam has Alps of his own right up in Glacier Park. He also has more than a composite of all landscape beauties to be found anywhere upon the face of the earth. Yet he never advertises the fact. I'd like to see Congress wake up to the patriotic necessity of advertising the scenic beauties and natural wonders that are scattered throughout Uncle Sam's domain. What's the matter with beginning by reproducing pictures of these wonders upon postage stamps."

STAMPS WE GIVE FREE!

15 Canadian and Ten India stamps
All different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets. Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25	1000 Foreign	1 99	1000 Mixed Canada	25
14 Sweden	02	1500 "	4 79	1000 " U. S.	60
40 Sweden	40	2000 "	7 42	1000 " Italy	27
10 Siam	25	2000 "	24 60	1000 " Swiss	42
20 Brazil	14	4000 "	49 00	1000 " Holland	42
100 Asia	60	Great Bargains	1000	" France	25
100 Africa	65	above	1000	" St. Col's	25
10 Haiti	17	50 Perala	89	1000 " Denmark	47
15 India	04	100 Perala	1 80	1004 " Spain	52
40 Japan	05	125 Perala	2 75	1000 " Russia	42
100 U. S.	20	150 Perala	2 75	3 Seychells	09
50 Cuba	49	200 Perala	7 99	10 Mauritius	11
100 "	3 39	8 Liberia	19	15 Luxembourg	15
187 "	2 24	19 Hawaii	99	20 Newfoundland	1 00
74 Turkey	24	15 Finland	12	50 Australia	09
19 Liberia	1 00	5 Bermuda	05	50 French Col's	24
40 Liberia	2 00	7 Barbados	12	100 "	1 00
25 Siam	74	15 Iceland	50	150 "	1 00
100 U. S.	20	40 Uruguay	1 00	200 "	4 00
50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40
10 Brazil	05	40 Haiti	1 00	150 British Col's	60
10 Peru	04	200 U. S.	1 99		
500 Foreign	59	1000 U'd Foreign	12		

Postage 2c. extra. Remit in Stamps Bills or Money Order.
MARKS STAMP CO. TORONTO, CANADA

United States Stamps

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

Send Us a List of Wants.

The New England Stamp Monthly

will be issued regularly the 20th of each month, Nov. and Dec. numbers already out. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

Don't Swear, Learn to say:—"I saw your ad. in the Progressive Everybody's

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Editor-in-Chief and Publisher.

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Devoted to the Interests of Stamp Collecting and its literature, a Profitable Recreation for Discriminating Persons.

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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Or.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	6 Months' Contract.	12 Months' Contract.
1 inch	\$1.50	\$1.00	\$.75
$\frac{1}{2}$ page (3 $\frac{3}{4}$ inches)	4.00	3.00	2.00
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches)	6.00	4.50	3.00
1 page (15 inches)	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial and Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 8.

Astoria, Oregon, August, 1912.

Whole No. 32

"EDITORIAL SHOP-TALK"

Improvements — Our observing readers have noticed that the quality of paper used in our last two issues was an improvement. With this issue we change printers, a fact which could hardly escape the least observant. This is a move we have been longingly looking forward to for a long time. With our policy of permanency, we have not felt free to make the change until in a position to maintain it. Personally we are much gratified that the mile-stone has been overtaken. Now for others.

Heretofore we have been obliged to have our magazine printed in the east; and be it known to all, it has been physically impossible to read the proof before final printing—a heavy handicap—observed by many; distressing to not a few.

Hereafter, the printing will be done in Portland, Or., four hours from Astoria, by a stamp man, J. E. Gantenbein, also a fine printer.

The fine, substantial and regularly increasing support given us for several (stated) reasons, has made these changes possible. By the same token, continued manifestations of a similar nature will result in further advances.

We have in preparation a new cover design, but will probably not

begin its use until the first number of the next volume. For this we are indebted to Associate Editor H. L. Wiley, and will leave it to the various "Press Review Editors" to decide just how fine a piece of work has been turned out. Our private opinion is that no other cover design in America can touch it.

And so we expect to go forward, never happier than when able to add something which will lead new friends to realize that they are missing much by not becoming regular subscribers. (J. M. H.)

BIOGRAPHY.

"The Stamps of Bergedorf," by Georges Brunel. This free city is celebrated for its stamps, of which authentic used specimens constitute the joy of a fine collection. It is interesting to read and learn all the curious circumstances connected with the official issue and the numerous reprints. The stamps are difficult to authenticate without expert authority, since there exist differences in the same value, due to the method of printing. All these peculiarities are described with care in the word which has just appeared, illustrated with complete blocks of each value, thus allowing easy identification of the genuine and the reprint. One volume, boards, illustrated, frs. 1.25 (25c.)

For sale at the office of the "Timbre Poste" ("The Postage Stamp"), Le Rainse (near Paris), France.

I know a crippled woman who lives through years of pain with patience superhuman—for ne'er does she complain. An endless torture rages throughout her stricken frame; an hour would seem like ages if I endured the same. Sometimes I call upon her to ask her how she stacks; it is her point of honor to utter no alacks; she hands out no alases, but says she's feeling gay, and every hour that passes brings some new joy her way. "I'm all serene, old chappie,"

she says, "as you can see' my heart is always happy, the Lord's so good to me!" Thus chortles pain-racked Auntie, and says it with a smile; and when I leave her shanty I kick myself a while. For I am strong and scrappy; I'm sound in wind and limb; and yet I'm seldom happy; I wail a graveyard hymn; whene'er I meet reverses my howls are agonized; I say with bitter curses, the gods are subsidized. When life seems like December, a thing of gloom and care, I wish I could remember old Auntie in her chair, forget my winings hateful, and that wan shut-in see, who says that she is grateful, "the Lord's so good to me!"—Walt Mason in *Winnipeg Free Press*. By courtesy of Bert J. Turner.

By William Hawkins

Magazine advertizing may be divided into TWO classes — GOOD and BAD. Good advertising is the kind that brings large returns for a small outlay. Bad advertising is the kind that takes the advertiser's money and leaves him to mourn his loss. It is about as effective as pouring water into a sieve.

The wise advertiser is the one who knows good advertising from the other kind without looking at his advertising bills and sales books. He knows that effective advertising is well-written advertising and the kind that is placed before the buying public by the right medium. There is only one right medium for the stamp merchant and that is the stamp magazine.

Everyone can not write good advertising matter but any dealer can choose for himself the most profitable medium. It is the publication which has a large and widely distributed circulation among philatelists of every class and degree without regard to race, color or previous condition of servitude. EVERYBODY'S PHILATELIST answers all these requirements.

(To be continued.)

(Continued from page 140)

The B. of D. have made arrangements for the bonding of sales superintendent and treasurer for \$1,500—\$1,000 for former and \$500 for latter.

A contract for printing approval books was given a local firm, estimates from eight different parties being received, ranging in price from \$7.50 to \$35.00 per thousand. The new books will contain spaces for 100 stamps, with rules printed on back and name, etc., on front cover. A space for catalogue number, catalogue values and net price. The books will cost members 2½ cents each. All are urged to get books and put the stamps on the circuit as soon as possible.

Mr. C. Brill of the Tacoma branch was in the city on the 6th and reports that interest in new society in Tacoma is bringing good results. The Tacoma branch meets every other Wednesday night, Aug. 7 and 21. V. D. Tomlinson, postoffice, is the secretary of the Tacoma branch.

Mr. E. S. Buffum, one of the Walla Walla members, was in Seattle during the Potlatch, and attended an informal meeting of the society.

D. C. BARTLEY, Sec.

372 Arcade Bldg., Seattle, Wash.

New Members Proposed.

No. 39—Leo Lowenherz, age 46, 1214 Sixteenth avenue, N. Seattle, Wash. Mine owner, proposed by No. 15 (member Seattle Philatelic Club.)

No. 40—E. S. Buffum, age 45, 320 Newall street, Walla Walla, Wash. Deputy County Clerk. Proposed by No. 15.

No. 41—R. C. Burdin, age 24, 5254 46th S. W., Seattle, Wash. Expert Accountant. Proposed by No. 15 (member Seattle Philatelic Club.)

No. 42—C. F. Dement, age 32, of Walla Walla, Wash., Deputy County Auditor. Proposed by No. 40.

U. S. NOTES

By Associate Editor H. L. Wiley.

21.—The question of stamp dimen-

sions and paper shrinkage has not received enough attention.

The results of a few tests of S. L. wmk. paper show that the co-efficients of expansion of that paper are .006 machine direction, and .0225 cross direction. This means that a sheet of 400 stamps measuring when dry about 17 by 19½ inches, will show an increase N. and S., when moistened, of about one-eighth of an inch (3 mm.), while the expansion E. and W. is three times as great—about 3-8 of an inch (10 mm.) This amounts to nearly .02 of an inch per stamp—an amount that is readily measurable.

Following this to its effect on the finished stamps, it will be found that those on "Experimental" and "China Clay" paper are larger than those on ordinary D. L. or S. L. paper. Incidentally D. L. paper shrinks less than S. L., and therefore the D. L. stamps are slightly larger than ordinary S. L. Two or three measurements will not prove, but a series of twenty or thirty will assuredly do so.

22.—The "1902" Blue Special Delivery stamp shows marked variations in size. Adopting for the purpose of measuring these stamps, a scale of 600 parts to the foot the dimensions of 3 issues are as follows:

D. L. wmk., letters upright, 71 x 41½
D. L. wmk., letters sidewise, 71½ x 41
S. L. wmk., letters upright, 70 x 41½

From the above data it becomes possible to determine by making close measurements, whether the stamp is single or double lined watermark, and if double lined, whether printed in sheets of 100 or 200. To summarize: (a) Those which are both narrower and longer than others in the lot will be on D. L. wmk., letters sidewise, meaning plates of 100 subjects. (b) The longer ones of the remaining lot will have the D. L. wmk., letters upright, meaning plates of 200 subjects. (c) The remainder are on S. L. wmk., letters upright.

It is well to remember that the designs are as near the same size as human effort can make them and that the above variations in size are caused by paper shrinkage only. The paper shrinks less in the machine direction than in cross direction. If a line is drawn through the "S" of the watermark, making a dollar mark out of it, that line would be the machine direction of the paper and if the paper be moistened on one side (floated on water), it will curl around the line so drawn instead of curving the line itself.

23.—The three-cent "1857" is sometimes found with the perforations at E. and W., extending only about one-half the height of the stamp—truly a part perforate—incidentally one that I have failed to find in the check lists of various experts. In my copy the perforations on W. side are exactly bisected by the color line between this stamp and its neighbors on the W. side. Pen cancelled, endorsed "Hartsville, Pa., Dec. 15, 1859, addressed to Peru, Vt.

24.—The Brinkerhoff No. 3 perforation is similar to the No. 2, but the single cut in the center is replaced by the shorter ones and the cuts at sides cross the perimeter of the punched hole at the outside only. The stamps are, in consequence, joined in three places instead of two, which is an easy way of determining the status of single copies.

25.—China Clay may be determined by the blue coloration obtained when the ash of paper under test is ignited and subsequently heated with a few drops of a solution of cobalt nitrate.

26.—The pigment present in "bluish" paper is ultramarine. The gray-blue color is due to this pigment. This color is readily discharged by almost any acid, whereas the pigment most likely to be mistaken for it—Prussian Blue—is not affected by weak acids.

An alkaline solution affects the

Prussian Blue, but does not affect ultramarine. Hence if a little of the marginal paper of the "suspects" is placed in a dilute acid and the color leaves, the reaction indicates ultramarine blue.

Associate Editor Bertram W. H. Poole has announced a new monthly of his own, to be called "Philatelic Opinion," of which No. 1 is promised for Oct. 20. It will be a 16-page and cover magazine, of which at least 12 pages will be devoted to reading matter. No advertisements will be published except those of the publisher.

Those who know Mr. Poole's abilities will look forward with much pleasure to the appearance of his journal. We wish him success and enjoyment.

Many of the stamps of the French Colonies have been over-printed .05 and .10, and some, of which but a small number were so treated, are likely to become rare. Among them are the 10 on 40 and 10 on 5 fr. Martinique.

TRADE COLUMN.

(Continued from page 138).

Qui m'enverra des journaux prix-courants et œuvres philatéliques recevra des bons timbres postes des anciennes Duchées d'Italie.—Giuseppe Padovani, Piazza Vittoria, 25-Palermo (Sicilia). (32)

Subscribe to the American Collector, Beaver Springs, Penn., at only 10c a year. (1f.)

50c for the following 7 desirable sets: Austria Jubilee 1907—1h to 10h, 5c; Bavaria Official 5-10-20 Pf., 5c; Cuba 1899-1905, 1-2-3-5-10c, 10c; Curaco 1889, 1-2-2½-3c, 10c unused; Belgian 1896, Brussels Exposition 3 varieties complete 10c unused; Prussia Official 1903, 2 Pf. to 50 Pf. 8 varieties complete 10c, unused; Honduras 1898 1-2-5-6 Locomotive 10c, unused. Postage extra on single sets. Fine approval sheets 50 per cent discount. Rem Stamp Co., 15 Snyder Ave., Brooklyn, New York. (33)

Wanted exchange of genuine, whole and clean postage stamps mounted on sheets by means of hinges and priced basis Scott, Gibbons, Yvert, Senf.; fine copies; registered sending. Send only stamps of Great Britain, U. S., Canada and Newfoundland and only stamps priced 8 cents and over. I will reply immediately and send fine uncommon France and French Colonies—J. Barles, 3, rue de la Gaite, Paris.

(Continued on page 147).

CANAL VIEWS ON STAMPS.

Olive for Peace and Palm for Victory In-cluded in Scene.

WASHINGTON, Aug. 28.—A new two-cent stamp in commemoration of the Panama-Pacific exposition in San Francisco in 1915 was approved to-day by Postmaster-General Hitchcock.

It is about an inch wide and an inch and a quarter long. It bears an engraving representing the Gatun locks of the Panama Canal, showing a steamship emerging from the northern lock and another vessel being raised in the southern lock. In the middle distance is a group of tall palm trees and in the background rise the hills of the Isthmus.

Across the top are the words "U. S. Postage," and directly below the line, "San Francisco, 1915." In each lower corner is an olive branch, typifying peace; and balancing it on the right is a palm branch, indicative of victory and the tropics.



SUGGESTION FOR A NEW IRISH POSTAGE STAMP.

—Punch (London).

HARRISBURG CONVENTIONS

(L. P. Miller).

The M. P. A. convention was possibly the most important ever held by that society. The following officers were elected for 1912-13: President Dr. H. A. Davis, Vice-President L. P. Miller, Secretary W. C. Webb, Treasurer V. V. Boyer, International Secretary R. Bartleson, Directors-at-Large A. W. Dunning and W. H. Hollenbach. Dr. Davis and Mr. Hollenbach withdrew, and Percy McGraw Mann was declared elected President and Dr. J. M. Holt, Director-at-Large. The steam-roller was in operation and unity was defeated by a big majority. It was useless to support a progressive movement, since the two biggest proxy holders were determined to defeat any attempt to bring the M. P. A. and S. P. A. together.

The dues were raised to 50 cents a year. **Mack's Monthly Philatelist** was elected official organ, by the steam-roller. Philadelphia was chosen as the next convention seat. Mr. Mann suggested that no officer be allowed to hold proxies hereafter, and no member more than 25, but no action was taken at the time.

The S. P. A. held two short sessions, with A. W. Mack in the chair. The consolidation question had been defeated on the ballots, and there was little other business on hand to transact. The dues were also raised to 50 cents. No. 1913 convention seat was chosen.

(The editor would state that neither this year nor last was the use of his name as a candidate requested nor authorized. He has no desire for office, but if he is enabled to be of any support to organized philately, in any capacity, he will gladly do what time and opportunity may allow.—J. M. H.)



WANTED—A RIDER AGENT

IN EACH TOWN and district to ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. Write for full particulars and special offer at once.

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. without a cent deposit in advance, *prepay freight*, and allow **TEN DAYS' FREE TRIAL** during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and you will not be out one cent.

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogue and study our superb models at the *lowest* money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our prices. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$8 or \$10. Descriptive bargain lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$10⁰⁰ Hedgethorn Puncture-Proof \$4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we

will sell you a sample pair for \$4.80 (cash with order \$4.55).

NO MORE TROUBLE FROM PUNCTURES

NAILS, Tacks, or Glass will not let the air out.

A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It

is lively and easy

riding, very durable and lined inside with

a special quality of rubber, which never be-

comes porous and which closes up small

punctures without allowing the air to escape.

We have hundreds of letters from satisfied customers

stating that their tires have only been pumped up once

or twice in a whole season. They weigh no more than

an ordinary tire, the puncture resisting qualities being

given by several layers of thin, specially prepared

fabric on the tread. The regular price of these tires

is \$10.00 per pair, but for advertising purposes we are

making a special factory price to the rider of only \$4.80 per pair. All orders shipped same

day letter is received. We ship C. O. D. on approval. You do not pay a cent until you

have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH**

WITH ORDER and enclose this advertisement. You run no risk in sending us an order as the tires may be

returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable

and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride

easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price.

We know that you will be so well pleased that when you want a bicycle you will give us your order. We want

you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn

Puncture-Proof tires on approval and trial at the special introductory

price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and

kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of

tires from anyone until you know the new and wonderful offers we are making.

It only costs a postal to learn everything. Write it **NOW.**

J. L. MEAD CYCLE COMPANY, CHICAGO, ILL.

TRADE COLUMN.

(Continued from page 145)

Fine assorted mission postage stamps. 1, good mixture of a great many countries, \$4.60; 2, England and Colonies, mixed issues, \$4.60; 3, U. S. A. mixed issues, \$4.60; 4, Germany mixed issues, \$4.60; 5, French mixed issues, \$4.60; 6, Austria mixed issues, \$4.60; 7, Switzerland mixed issues, \$8.10; 8, Netherlands and Colonies mixed issues, \$4.60; 9, Italy mixed issues, \$9.10; 10, Japan mixed issues 1 kilo, \$7.40, \$35.00; 11, Russia mixed issues 1 kilo, \$7.40, \$35.00; 12, Belgium mixed issues, \$4.60; 13, Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, \$11.00. 5 kilos, except the number 13 contain about 100,000 stamps. Terms: Post free anywhere

for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe.

Wanted—Consignments of Central American and United States stamps for cash or exchange. T. A. A. Costello, 12 Hetherington Road, Clapham, S. W. London, England.

Library Slips, Hamilton Bonds, United States Certificates, Tobacco Coupons. Write or send what you have and I will give you good value in exchange from my sheets. J. H. Steinbrenner, Rockefeller Bldg., Cleveland, Ohio.

Alaska-Yukon imperfs., mint, blk. of ten, 26c postpaid. Refer by permission to Dr. Holt, Knappton Stamp Co., Knappton, Wash. (35)

(Continued on page 149).

PEOPLE WILL AT LAST HAVE A PARCELS POST.

After years of effort, and in spite of the opposition of the express companies and allied interests, the people are to have within a short time a real parcels post, says John Callan O'Laughlin in the Chicago Tribune.

The senate will pass, after considerable debate, the Bourne provision of the postoffice appropriation bill providing for the zone system of governmental distribution of packages. The house democrats, in order to carry out the plank of the national Democratic platform on this subject, will accept the senate provision.

A victory for the people is promised by this prospect, and a decided blow will be struck at the business of the express companies. The latter, realizing the strength of the demand for an adequate parcels post, grasped eagerly at the house provision limiting the service to rural routes and authorizing the appointment of a congressional commission to investigate the matter and report fully next winter. Another investigation, of course, would mean merely further delay.

The progressives of the senate, led by Senator Bourne, determined, however, to authorize a service which would apply to the whole country and give all the people the benefit of its creation.

A bill was prepared, which was reported favorably to the senate as a feature of the postoffice appropriation bill, providing for:

"A cheap and simple rural route and city delivery parcels post.

"Division of the United States and its possessions into eight appropriate postal zones.

"Fixing for delivery within these zones on a graduated scale of postage rates based upon the cost of handling and transportation."

It is frankly admitted by Senator Bourne and other advocates of the parcels post provision that its fea-

tures are not perfect. But with experience it is believed additional legislation can be enacted which eventually will provide the people with as satisfactory a service as is in use in all foreign lands.

The provision is objected to because it does not expressly enumerate articles of farm produce which shall be mailable. But it authorizes the transportation of "all commodities not now carried at first, second or third class mail within the weight and size limit and not injurious to the mails or postal employees."

Other criticisms of the bill are that it provides an eleven-pound limit, that it does not include a collect on delivery system, as to both postal charges and price of the article to be shipped, that it does not provide for insurance or indemnification, that the rates are higher than the indicated cost of the service requires, that the administrative branch should have authority to change rates and zones, and that the present compensation of railroads for transportation of the mails is excessive, which excess must be a burden on the parcels post service.

The committee, in a report to the senate, asserts that the additional features suggested should be and later on will be incorporated in the parcels post service. But it holds that it would be unwise to extend so many innovations into the postoffice department, and believes the department should be permitted to establish a service on sound general lines and subsequently to improve it. This is in accordance with the views of the postmaster general.

So far as the rates proposed are concerned, they are in nearly all cases lower than prevailing express rates and especially low for the smaller sized packages. They are not as low, however, as the rates which the interstate commerce commission has ordered the express companies to adopt. If the experience under

the rates proposed should demonstrate that reduction can be made, then the law may be amended.

In view of the obstacles always placed in the way of legislation, it would seem desirable to authorize the postoffice department to raise or lower the rates whenever it deems it proper. The express companies will not consent to anything of the kind and the men who are friendly to them in congress are insisting upon legislative fixing of the rates.

In defense of the rates proposed by the committee's bill, it is pointed out that while on some weights and zones they are somewhat higher than the express company rates proposed by the interstate commerce commission, it should be remembered that the service given by the postal system will be much more extensive than that of the express companies.

For instance, the charge made by an express company for a 200-mile haul covers the transportation of a package only from one town to another without any rural service and with a limited city delivery. On the other hand, the government, under the proposed plan, will take a parcel from a farmer's residence on a rural route, carry it to a town, transport it 200 miles over mail routes, and then, if desired, deliver it to another farmer out on another route. Moreover, the total routes covered by the express companies aggregate 258,000 miles, while the mail routes cover 435,000 miles, not including the 1,000,000 miles of rural routes.

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(Continued from page 147).

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Vol. III, No. 9. Astoria, Oregon, September, 1912 Single Copies, 5c.

Philatelic Rambles in Spanish America

By Julian Park, F. R. P. S.

II.

SOME NOTES ON CHILE

(Continued)

The great bug-bear of the early issues, of course, is in the various printings, and here the great advantage comes in of a working knowledge of Spanish, a knowledge ready to be put to the test right on the spot, for not nearly all of the early papers, notices, and decrees have been translated. I found access to the archives easy and extremely profitable. If I seem in this article to have neglected that opportunity and to have brought to light little not already familiar to English-speaking students, be it remembered that I am saving myself for a future article and that these are but cursory notes: "he who runs may read," and if he runs not too speedily, he may yet pick up an item or two of use to him.

In our last article, intent on the circumstances of the issuance of the 1853 stamps, we did not pause to consider the printings, and since it was written I have come across a list

compiled by Charles J. Phillips which takes most of the wind out of my sails. Those interested in the technicalities of the subject will do well to refer to Gibbons' Weekly of April 16, 1910. Suffice it to say here that, the postal authorities having underestimated the demand for the stamps, various local printings had to be made in Santiago pending the arrival of another supply from London, and three printings in 1854 were made from the plate of the 5 centavo stamp the colors being, according to Mr. Phillips, pale reddish-brown, deep reddish-brown, and chestnut brown. To this list I would add a reddish chocolate, a number of which I picked up in Santiago. Some time ago I was on the brink of another discovery—a dark brick color variety; but it seemed too good to be true, and it was. Moral: beware of changelings! I have known, by the way, the color of a stamp to be changed simply from being exposed for a short time to the fumes and vapors always to be found in a laboratory's atmosphere. In the case in question, an application of peroxide of hydrogen was all that was necessary to

make the offending specimen resume its virginal hue.

Of the Perkins-Bacon 10c steel plate, the same gentleman, M. Desmadryl, made a small printing in two distinct shades, blue and sky-blue. These stamps are clearly printed, but the colors are rather dull. They are very rare unused and are scarce used.

The great change in the next printings is the radical one of lithographing, instead of, as heretofore, engraving. Lithography (if we may put in another "aside"), has but one advantage over engraving as a stamp-printing process: it is cheaper, but is more than offset by three chief defects which come readily to mind—firstly, lithographed stamps are easily counterfeited, a result produced in part, of course, by the fundamental difference in the process which makes an engraving clean-cut and a lithograph "messy" at best; secondly, lithographing stones wear out too quickly, for an artist will tell you that ordinarily four times as many engravings or etchings may be "pulled" as lithographs; and the third weakness is the number of defective specimens which must inevitably be the result if stamps are lithographed.

The lithographed stamps, even the ordinary ones without flaws, have always been rare in Chile, especially the first of the shades, which are thus grouped by Mr. Phillips: (5c), brown, light brown, pale red-brown, chestnut-brown, dull red-brown. These lithographed stamps can generally be distinguished quite easily from the engraved, if not by the unaided eye, then by the use of a good glass. The lines in the background are blurred and indistinct and the whole appearance of the stamp is very flat and smooth.

Three more local printings were made, the last two by the postoffice, and two new supplies arrived from London in 1855 and 1862. Thus ends the summary of the early printings, but we must not omit to add as a

reminder that the Perkins-Bacon printings were on paper heavily blued and the watermark differentiates between them. Before leaving the Perkins-Bacon stamps it will be well to say, too, that the stamps met with on ribbed paper or on paper watermarked with part of the Chilean arms are supposed to be proofs, no genuinely used specimens having, as far as I know, yet been found.

At the end of 1866 the government abandoned both their own printing department and their old contractors, Perkins, Bacon & Co., and obtained a supply from the American Bank Note Co., the new contract being perhaps the first stamp agreement ever entered into by this benefactor of South American states. The rest of the postage stamp history of Chile need not here detain us, for it is an old story and the most that I could contribute to it would be descriptions of minor varieties. Let us rather adapt the saying, "Nihil humani est mihi alienum," and, with the principle that nothing pertaining to Chile's postal history is too small or uninteresting for our purpose, pass on to consider briefly what I like to regard as the cousins of stamps, acknowledging gratefully our indebtedness to Mr. Howes for extracts from an unpublished paper of great interest.

I refer first to the large brown 3c stamp with the letters A. R. at the bottom. This was issued in August, 1894, for prepaying the return receipt for registered letters, the receipt not being returned free to the sender as in this country; the letters stand for "Aviso de recepcion." The stamp was current several years, but we have no advice as to the date of its suppression. The other stamp is a modification of the design of the brown stamp, having at the bottom, instead of the letters "A. R.," the inscription in French, "Avis de Paiement"; it was intended exclusively for paying the fee charged for receipts of payment on international money orders, which explains the in-

scription in French on a stamp of Spanish antecedents. This stamp was chronicled in August, 1897, but according to the best information obtainable was never put in use. Both the above stamps were lithographs of Chilean production.

Then there are the postage dues and the telegraph stamps, the former especially being so puzzling that many an article consecrated entirely to the three issues of these stamps appears in the journals of from ten to twenty years ago. The first set of dues was very crude, being a device of the Valparaiso postmaster, and they were made by a hand stamp like a postmarking contrivance. I have seen covers with this circular emblem stamped directly upon the envelope, no different from a cancellation, but due perhaps to the forgetfulness of the postmen in handing in the cash received for these unchecked hand-stamps, they were stamped after a while on sheets of yellow paper, which were then gummed and perforated.

This crude but interesting issue was, of course, merely to fill in, and on January 1, 1895, the regular set of dues made its appearance, lithographed in rose on yellow paper, in sheets of 100; there were two printings, the first of 1000, the second of 2000 sheets, which in both cases contained ten rows of ten stamps each. Next year a second printing became necessary, the paper was changed to lemon color, and, for some reason, the 1 pesos was altered to 100c., which, by the way, is an exceedingly rare stamp. All these stamps are scarce postmarked, but are more frequently met with obliterated with the word "Multada," enclosed in a long parallelogram. An entirely new set, the feature of which is the huge numeral in the center, appeared in 1898.

Telegraph stamps play a larger part in Chile's postal history than with most countries, and are by no means scarce. They were abolished

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Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile.

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

While they last! Genuine original BALLOT cast for JEFF. DAVIS, Nov. 6, 1861, for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Exchange wanted with collectors of U. S. plates, numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwallor, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park London. (35)

Would you like to receive pretty Post Cards from all over the world? Yes. Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (tf)

Nicaragua No. 10 unused, cat. 60c, price only 12c. Fine 60 per cent approvals. Reference please. M. W. Taylor, 41 Wethersfield Ave., Hartford, Conn. (33)

(Continued on page 158).

by a decree dated October 10, 1903, so that a large quantity of the 1902 issue (uncatalogued, for some reason, by Scott) was left on hand. When, therefore, it became necessary to issue provisionals to supply low value postage stamps in 1904, these telegraph remainders came in very handy. Mr. Howes assures us that the "errors" are fraudulent.

Of not all of these stamps (as it has been evident) have I been able to speak from personal observation, and it goes without saying that I did not investigate at first hand what may be called Chile's two postal colonies, Juan Fernandez and Tierra del Fuego; one the rocky island many miles west from Valparaiso, which Robinson Crusoe is reputed to have made famous, and the other the bleak expanse at the end of the continent, Chile's title to which is disputed by Argentina. The two are alike also in that their postal status is not above suspicion, and even Mr. Phillips, writing in the June number of the Monthly Journal, under the self-confessed influence of a recent acquisition of a "great stock" of Tierra del Fuego labels, only succeeds in convincing us that they are bona fide local stamps, for Chilean stamps had to appear side by side with the lone Fuegian stamp in order that it might have carrying power outside the territory. They are offered for sale at 50 cents, and whatever their status, they should be worth that amount.

Notwithstanding a feeling, which is more than suspicion, that these notes are not worth while, despite their brave beginning and expectations, we will see next month what we can discover among the wilds of Bolivia, aided not only by loose-leaf blank albums and a well-stocked library, but by well-thumbed note books of a voyage which will last many years in memory.

(To be continued).

TRADE COLUMN.

(Continued from page 157).

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proofs and Essays, "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's, but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-1f.)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

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50c for the following 7 desirable sets: Austria Jubilee 1907—1h to 10h, 5c; Bavaria Official 5-10-20 Pf., 5c; Cuba 1899-1905, 1-2-3-5-10c, 10c; Curaco 1889, 1-2-2½-3c, 10c unused; Belgian 1896, Brussels Exposition 3 varieties complete 10c unused; Prussia Official 1903, 2 Pf. to 50 Pf. 8 varieties complete 10c, unused; Honduras 1898 1-2-5-6 Locomotive 10c, unused. Postage extra on single sets. Fine approval sheets 50 per cent discount. Rem Stamp Co., 15 Snyder Ave., Brooklyn, New York. (33)

Wanted exchange of genuine, whole and clean postage stamps mounted on sheets by means of hinges and priced basis Scott, Gibbons, Yvert, Senf.; fine copies; registered sending. Send only stamps of Great Britain, U. S., Canada and Newfoundland and only stamps priced 8 cents and over. I will reply immediately and send fine uncommon France and French Colonies—J. Barles, 5, rue de la Gaite, Paris.

Fine unsorted mission postage stamps. 1, good mixture of a great many countries, \$4.60; 2, England and Colonies, mixed issues, \$4.60; 3, U. S. A. mixed issues, \$4.60; 4, Germany mixed issues, \$4.60; 5, French mixed issues, \$4.60; 6, Austria mixed issues, \$4.60; 7, Switzerland mixed issues, \$8.10; 8, Netherlands and Colonies mixed issues, \$4.60; 9, Italy mixed issues, \$9.10; 10, Japan mixed issues 1 kilo, \$7.40, \$35.00; 11, Russia mixed issues 1 kilo, \$7.40, \$35.00; 12, Belgium mixed issues, \$4.60; 13, Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, \$11.00, 5 kilos, except the number 13 contain about 100,000 stamps. Terms: Post free anywhere for cash with order, P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeberg, Ghent, Belgium, Europe. (54)

Wanted—Consignments of Central American and United States stamps for cash or exchange. T. A. A. Costello, 12 Hetherington Road, Clapham, S. W. London, England.

Library Slips, Hamilton Bonds, United States Certificates, Tobacco Coupons. Write or send what you have and I will give you good value in exchange from my sheets. P. H. Steinbrenner, Rockefeller Bldg., Cleveland, Ohio.

Alaska-Yukon imperfs., mint, ten for 26c postpaid. Refer by permission to Dr. Holt, Knappton Stamp Co., Knappton, Wash. (35)

For two old coins we will give 100 different foreign stamps, 11 different Japan stamps. For coins in good condition, postage extra. Johnson Stamp & Coin Company, Bradley Beach, N. J. (32)

Collectors, look! A pamphlet concerning the stamps of Nyassa and two stamps free. 6 China fine 2613 Canada .07. West Pullman Stamp Co., West Pullman, Ill. (33)

(Continued on page 165).

A. P. S. CONVENTION

Associate Editor C. A. Nast

The Springfield convention was much better than some of its predecessors. The social feature was much in evidence. The course was a success and judging from the meager reports thus far received (Mekeels Weekly, August 24th and August 31st) some real business was accomplished. It is too early to make predictions regarding the effect of the raise in the annual dues from \$1.20 to \$1.80. Even should the society lose a few members on this account it is not certain that the society will suffer any serious damage. For the same reason the fact that the increase might deter others from joining is not cause for alarm. A society is not always to be gauged by its numerical strength alone. If the standard of the society is to be raised, there is no surer way than to look for quality rather than quantity. As the premier organization in America it cannot and must not be a cheap thing. The hurrah methods of some years ago when every energy was bent to get members, no matter how, have witnessed the reaction in the falling off of late, and we confidently assert that as a result of the raise in dues there will be a further thinning out, but the society will be the gainer.

But the society should certainly bestir itself. In the language of C. H. Mekeel, one of the founders, "it should wake up."

Out of a membership of 1,450, a thousand failed to vote for officers for the ensuing year. The highest vote received for any director, President Cornwall, was 439.

There were not proxies enough to do business except by unanimous consent. When the society numbered five or six hundred, there was more activity, more life and debate; more interest in elections; and the conclusion is forced upon one that if anything is really ailing the society it

is the dead wood they are carrying on the membership rolls.

The Quarterly has been killed. It has been moribund for a long time. It never came up to expectations, and was anything and everything but the thing it should have been. Its champions and those who fathered the idea of a Quarterly, supposed, of course, that the A. P. S. could do what any other national society was doing. The "Amalgamated Newsboys' Unions," or the "Society of American Engineers" could produce a quarterly magazine worthy of the name, but our big unwieldy organization, with its antiquated forms and rules, of course, could not do what was possible for any up-to-date society of mechanics. With a president in Missouri, who must pass on the MSS., with an editor in Massachusetts, and a printer in Ohio, and the delays incident to sending proof-sheets and revises back and forth, with no one to boss the job, is it any wonder that the Quarterly number for October was always issued in February of the year following? It never was given a fair chance. Hampered and crippled at every turn, it was foreordained that it should not live and perform its proper functions. From the very beginning it was a failure because it was not nourished as it should have been, and its enemies may now gloat over the remains.

In its last report of the convention at Springfield, Mekeel's Weekly devotes three quarters of a column on the inside to the most important philatelic event in America. Time was when the front page and several inside pages were devoted to the reports of officers, and descriptions of the event generally. But that was when the "Weekly" was the official organ, and was paid a stated sum for each member of the A. P. A. But have the present subscribers no interest in the Springfield convention? Really as a stamp paper it

should have given its patrons the news, instead of which Mr. Wylie takes up over half the space allotted in a defense of his own position on matters that were settled long ago. Like the historical slave owner he "didn't know that the war was over."

He concludes as follows: "Even as we were charged with self-interest at Denver and Columbus so shall we again be so accused in certain quarters when we suggest that if the American Philatelic Society is to grow and prosper it must needs have the great recruiting power back of our publication." That is very true and the policy of the paper proves it. It will not do anything for the society unless it pays. But even so, nobody ever objected to the Boston Weekly as official organ. It was conceded by all to be the best weekly in the United States of all stamp papers; but what members did object to was the attitude of the managing editor toward the society. By advertising for proxies in the official organ, it gave him an undue advantage over others, and it was very plain that his ultimate aim was to be the dictator of the society. **Mekeel's Weekly Stamp News** would never have lost the official organship if its editor had kept out of Philatelic politics. But this viewpoint the party aforementioned will not entertain, for none are so blind as those who refuse to see.

The convention has decided that the society issue a monthly bulletin and has added this burden to the secretaryship. We know nothing of the terms of compensation, but it surely is expecting a great deal from one officer. Unless the salary has been raised to a figure enabling the incumbent to give his entire time to the duties of the office, we doubt the wisdom of this step. But Mr. Ault has and will receive our sincerest wishes for his success.

We originated the "Life Subscription" plan among philatelic periodicals.

U. S. REVENUE NOTES.

Associate Editor Charles A. Nast.

The annual convention of the U. S. R. S. was held at Springfield concurrently with the A. P. S., and from all accounts it was the best gathering the society has ever had. A round dozen new applications were received by our efficient secretary, W. W. Norton. A recruiting committee, with the redoubtable W. G. Whittaker at its head, has been appointed, and this committee will look after delinquents and possible reinstatements.

The new board of directors stands as follows: Charles A. Nast of Colorado, president; W. G. Saxton of Ohio, first vice-president; W. D. Grout of Massachusetts, second vice-president; W. W. Norton of Connecticut, secretary; H. S. Ackerman of New York, treasurer. The official organ, **Philadelphia Stamp News**.

The selection of Springfield as convention seat this year, was a happy choice for the society. It is the home of a splendid bunch of revenue collectors. With such men as Stone, Prevost and Bartlett to lead them on, it is small wonder that this city can boast more earnest and enthusiastic students of U. S. revenues than any other "burg" on the map. From this source we have had the publications known as "Philatelic Side Lines," Nos. 1 and 2, a check list of "Tin Foils," a handy list of "State Revenues of the U. S.," and lastly and most important of all, the work, fresh from the press, by J. D. Bartlett and W. W. Norton, which embraces all the revenues classed generally under the head of "Tax Pairs," and not found in any postage stamp catalog. This latest work is the only check list of the kind brought up to date, and a copy of it should be in the hands of every stamp collector. To Mr. Bartlett, who compiled the lists of tobacco, cigars, snuff, cigarettes and all classes of liquor stamps, was accorded the prize of \$20, donated by the society, for

the best manuscript on any branch of U. S. revenue stamps.

Quite a number of copies are still on hand and are offered for sale to outsiders, who will apply to the secretary for same. At the same time to all applicants and to those who are reinstated, this work and a copy of "State Revenues" will be given free of charge. Needless to say this literature alone is worth more than the membership fee.

I will take great pleasure in proposing any of my readers who may not be a member of this excellent society. It is going to do things in the future.

HYDROMETER STAMPS.

On page 69 of this wonderful "Hand Book and Check List of U. S. Internal Revenue Stamps," Mr. W. W. Norton, who compiled this section, prints a note from J. E. Ralph, director of the Bureau of Printing and Engraving, in which he says: "The records of the engraving division show that a plate for hydrometer labels was engraved November 2, 1869, with the signature of C. Delano, and also one engraved July 18, 1871, with the signature of A. Pleasonton, but I have been unable to find any record of any printing of these plates."

As a matter of fact these plates also bore the portraits of both Columbus Delano, and General Pleasonton. Is it possible that we have here a case analogous to the "Connell" stamp of New Brunswick? Stamps were printed, this we know because Mr. W. C. Stone of Springfield has a copy of each of these rarities. The idea of commissioners placing their own effigies on stamps issued by their own direction, is very repugnant to any refined taste, and evidently these gentlemen realized it after it was too late, and the emission was probably destroyed. Lucky Mr. Stone!

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 9.

Astoria, Oregon, September, 1912

Single Copies, 5c

"EDITORIAL SHOP-TALK"

"Fellows" of the A. P. S.—

At the Springfield Convention, Messrs. Cornwall and Mudge were appointed a committee to consider ways and means for organizing a class of "Fellows", and to report at the 1913 convention. Both members of this committee are are deeply interested in the welfare and advancement of our national organization and we await with lively interest the publication of their report and the formation of the class.

There is much to gain and nothing to lose. While it may be said that the individual capabilities exist with-

out the formation of the class, we believe research and literary activities are bound to be stimulated to a degree not possible otherwise.

(J. M. H.)

Appreciation—We feel highly complimented by the strong vote cast in favor of EVERYBODY'S for official organ of the A. P. S. On analysis it is truly indicative of an unusual and unexpected support and approval which has been accorded our journalistic efforts. For all of which we are appreciative and encouraged.

While from the merits of the case we should have been elected official organ, having made the highest bid,

still we hardly dared to hope for such a culmination.

Prior to election, some of our contemporaries spoke of us in terms of earnest esteem, and at the same time nullified their expressions, as far as the official organship was concerned, by observing that being a monthly and published in the west, would count against us. While we accord them good faith in their expressions, we decidedly disagree. We believe a monthly can serve the A. P. S. as efficiently as a weekly. The convention evidently had something of a similar opinion, as expressed in their ultimate decision to publish their own official organ in the form of a **monthly**. This would seem to indicate that the esteemed Philadelphia Stamp News holds rather empty honors, through no fault of its own.

It seems that the dues were raised in order to provide for the monthly organ. Wish we'd known it. We will print the official news, announcements, etc., and distribute them to all the members for less than sixty cents per member.

J. M. H.

Mr. C. A. Howes has consented to serve on the Board of Trustees of our Endowment Fund, so that at present the Board consists of Henry J. Crocker, Julian Park and C. A. Howes. There will be at least two other trustees.

The summer has been an inopportune time to secure results in this serious campaign we are conducting, and we are anticipating pleasing developments from now on.

In order to make the way as clear and unobstructed as possible for the friends of the endowment movement to take their stand and assist in the way best suited to their circumstances, we append, for those who contemplate making a codicil to their wills, the following

Form of Bequest.

"I give, devise and bequeath unto the Board of Trustees of Everybody's

Philatelist Endowment Fund, the sum of Dollars the income from which shall be expended to sustain and develop the publication of EVERYBODY'S PHILATELIST in perpetuity, in accordance with plans adopted by a majority of the above mentioned Board of Trustees."

Signature

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Until further notice we wish to make the standing offer of a life subscription, in favor of anyone desired, for every multiple of ten dollars contributed to the Endowment Fund. If one contributes twenty dollars, he may name two parties, libraries, colleges or reading rooms, who will receive Everybody's for life. If one hundred dollars, ten life subscriptions will be at your disposal. A thousand dollars carries one hundred names, and so forth. And this thought will bear repetition, **all contributions are held in trust by the Board of Trustees.**

Every safeguard known will be used to preserve the integrity of the Fund.

(J. M. H.)

INVERTED CENTERS.

The two rarest "Tax Paid" are stamps in bi-color with the centers inverted. The first is the one-half pound tobacco, series of 1875, with inscription, "Act of March 3, 1875" (date erroneously printed 1895 in Bartlett's book. See page 58). The center vignette is that of two female figures printed in black with green border. This is a very beautiful stamp in the normal. Only one inverted copy exists so far as known, and this is in the collection of Mr. E. L. Green of Philadelphia. I am sorry to note that Bartlett does not make any note of it at all, although the stamp is well known, and was

exploited at some length in the **Stamp Journal** in its first number. The second invert occurs in the Beer stamps, series of 1875, in the 25-cent green and black variety. This stamp is noted by Bartels. It reposes in the collection of Mr. W. D. Grout of Worcester, Mass. It is not without the realms of possibility that other specimens of this variety may yet be found, as the design is small of figure, and rather bewildering upon a hurried glance. As only one copy of each of these inverts is known, their value is not easily arrived at. If they were postage stamps, judging by the number of copies known of, the 1869 U. S. and the prices listed, they should easily be worth five or six hundred dollars each.

While I am about it I might remark that there are some very grave errors in the Bartlett book, and I do not say this in the spirit of fault finding, because the completed work proves that Mr. Bartlett has given the task much time and attention, and no one recognizes this quicker than I do, but to instance an omission here and there, is only to add to the value of the hobby, and to inspire study and research. Therefore, I was much surprised to find on page 27 under Distilled Spirit Stamps, series of 1875, the following: "Portrait of Grant. We find a full set of these with Grant's portrait listed in various catalogs, but we have only seen the 40 Gall (green and black) and doubt the existence of the others."

Personally, I am quite sure they all do exist. As I write I have the 60 Gall. before me. I have had the 30 and 50 Gall. So with these four values all bearing the peculiar punch cancellation of the Deats and Sterling purchase, it is safe to list them without question. However, Mr. E. B. Sterling of Trenton could tell for a certainty.

Mr. Clarence H. Eagle has returned from a trip to Europe. While abroad he, of course, visited the stamp shops, but he reports he found

nothing in Revenues. His magnificent collection of U. S. Revenues has now been augmented by a wonderful collection of proofs of these same stamps—both plate and die proofs. The wonderful collection of Mr. Deats now being sold by the New England Stamp Co., furnished many needed and beautiful pieces. While abroad Mr. Eagle spent much time inspecting the Tapling collection, and the system employed in the display and exposition of these stamps. Some day the United States government will be enriched by the wonderful Eagle collection, but not until after the great New York exhibition, the owner having promised to display it on that occasion. More anon.



NEW BRITISH 2d.

FRED J. MELVILLE, in *London Daily Telegraph*

The newest stamp is a twopence value printed in deep orange. Its design is a great improvement, and its details are all new to our English issues. The portrait of his Majesty, instead of originating from a photograph is an excellently engraved copy of the head as designed by Mr. Bertram Mackennal for our coinage. This is in every respect better suited to a stamp portrait, and the result, in contrast to the halfpenny and penny stamp caricatures, is a pleasing and successful likeness.

A laurel and oak-bordered oval encloses the portrait, above is the crown, and in the upper spandrels are uncoloured ribbons on a ground of solid colour. To the right and to the left of the lower part of the stamp are octagonal tablets bearing uncoloured figures "2" on a ground of coloured lines. The words "Postage" and "Revenue" figure on an un-

coloured band below the portrait, and the value is expressed in words in bold uncoloured lettering on solid colour across the bottom of the stamp.

The whole effect is a great improvement on the original Georgian stamps of the halfpenny and one penny values. The only opportunity the designers appear to have missed is the use of more solid colour. The white figures, for effect, should have had a solid, not a lined background. This defect, slight as it may seem in published criticism, is of importance in practical use, as in artificial light the effect of the lined background and the general effect of the orange colour is to lose the definition of the uncoloured figures. It must be remembered that much of the business of vending stamps and of sorting and handling correspondence is done by artificial light and necessarily at high speed.

A point of interest is that the new stamp is the first of the postage stamps to be printed on the new postage stamp paper watermarked with the Royal cipher device. The change of watermark from the familiar but not very characteristic crown is important to the stamp collector; it is on the "allover" plan—that is to say, that instead of the watermarked devices being registered so that there is one complete device to each stamp, the devices are so thickly spread through the paper that each stamp gets portions of several of the watermarks. This style of watermark was introduced some years ago for the Colonial stamps printed to the order of the Crown Agents for the Colonies, but it has not hitherto been used for stamps of the Home Country.

Our friend Edwin Caswell of Portland, while in London, August 22nd, sent us the first English 2d. (illustrated herewith) which were placed on sale that day. Mr. Caswell returned to Portland on September 17th.

TRADE COLUMN.

(Continued from page 158).

1000 var. foreign stamps, \$1.95; 500 var. foreign, 50c. Great many of these stamps are not found in packets nowadays. Post-free. A. P. S. No. 2531. G. A. Doyle, 34 Cottage Place, Bridgeport, Conn. (38)

Your address if you want a selection of precancels on approval, and listen to this: 100 all different permits, 15c. Novice Harper, Mayfield, Ky., Box 600. (34)

Coralie, The Lawyer's Ward, Gowton's Vengeance, Mysterious Key and 500 others. Four for 10c. Postage 2c extra. P. H. Steinbrenner, Rockefeller Bldg., Cleveland, Ohio. (33)

Missionary stamps not sold. Large packet free to all applicants for my 50 per cent approvals sending 2c. Reference please. B. C. Reinke, 1998 Eddy St., San Francisco, Calif. (33)

5 French Colonial stamps for the names of two collectors and 2c postage. 5 different foreign post cards, entries 5c; 1000 different foreign stamps, fine selection, \$1.75; 1 large cent, 2 cent piece, 3-cent piece, half dime, all 4 U. S. coins, 35c; 10 different foreign coins, 15c; arrow heads, 10c, 3 for 25c; 6 different sea shells, 25 c. Curiosities of every description for sale. Selling lists free. Buying lists of coins, 10c. Stamps on approval, 50 per cent. Sample copy Stamp & Coin Collector free. We also buy U. S. stamps and collections. Write us before selling. Printing to exchange for stamps, coins, Indian relics, sea shells, antiques, pottery; in fact anything in the curio line. We print anything from a name card to a catalog. A. H. Kraus, 407-409 Chestnut Street, Milwaukee, Wis. (33)

Special sets cheap. All different stamps, without minor varieties, good copies, and good value for the money, 22 Belgium, 8c; 18 Chile 10c; 3 Crete, 4c; 6 Dominican Rep. 8c; 37 France 10c; 30 Germany 6c; 10 Hawaii 21c; 10 Greece 6c; 30 Netherlands 10c; 11 Salvador 9c; 16 Argentine, 9c; 12 Brazil, 6c; 10 Costa Rica, 7c; 18 Cuba, 10c; 11 Ecuador, 8c; 12 French Colonies, 10c; 3 German Morocco, 4c; 12 Honduras, 10c; 10 Guatemala, 8c; 10 Nicaragua, 8c; 18 Mexico, 10c; Siam 1910, 14s and 28s, 9c. Postage 2c extra. Remit in stamps, bills or money order. W. W. Dayton, Nashotah, Wis. (33)

Printing 50 envelopes and noteheads neatly printed in blue, red green, brown or black ink for 50 cents, postpaid. The Tabord Press, 601 S. Rose, Kalamazoo, Mich (33)

Send me your want list of U. S. Revenues; also Canada and Newfoundland. Postage at low net prices. Reference required. Gearhart Frantz, 27 Carey Ave., Wilkesbarre, Pa. (33)

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c and 15c "starred" plates. Cash or exchange. A year's subscription to Everybodys given in addition to the price you ask. Dr. J. M. Holt, Editor, Astoria, Oregon.

One cent approvals. Many of the new and late issues included. Big bargains. Satisfied customers every time. Good references required. L. J. Moulton, Boulder, Colo. (36)

5 fine stamps free to all sending names of 3 collectors and asking for 66 2-3 per cent approvals. Marion Stamp Co., W. Church St., Marion, Ohio. (33)

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

100 different stamps, including Chile, Peru, Mexico, Argentina, Jamaica, etc., only 5c. Rudolph Baker, Dept. E. P., 81 Wolcott St., Brooklyn, N. Y. (33)



We present herewith an illustration of "The World-Wide Emblem of Philately." It should be seen to be appreciated. The borders, carrying the title, are of dark blue enamel, the letters being of gold or silver, and the effect is striking. The design is based on the triangular Cape of Good Hope issue. The device is intended for wear in a prominent position, such as the watch-chain.

It would seem that philatelists should use some emblem whereby one may distinguish another at sight, thus affording many an opportunity for pleasant intercourse. We know of no device more appropriate.

Our Editor prizes his very highly, finding an appropriate place for it on his watch fob. The emblem may be procured from any of the leading dealers, and are made real gold plated, sterling silver and solid gold. In order to aid in the distribution we will offer gold plated emblems to all sending five subscriptions to Everybody's. Get four others beside your own, and secure something which will prove a lasting pleasure. Display your allegiance to philatelic freemasonry.

WASHINGTON STATE PHILATELIC SOCIETY.

The secretary has been busy during the past month answering inquiries concerning the new society and expects a large number of applications for membership during September.

The following have called on the secretary during the past month

C. D. Brill, Lacey, Wash.

A. K. Roberts, President of Olympia Branch.

L. R. Lounsbury, Assistant State Law Library, also one of the Vice Presidents of the Society

Mr. F. E. Farnham, A. P. S. and until recently sales superintendent of Chicago Philatelic Society, spent several days in Seattle on business, met a good many members in Seattle and secured a block of 2ct Rose Carmine 1898 which he has been trying to obtain for 3 years. He obtained a block from Mr. Hyde of this city who discovered this rare stamp. Mr. Farnham attended one of the meetings and picked up some stamps he needed for his collection.

Olympia 6, of Tacoma, report good meetings. The Tacoma Branch meets on the first and third Wednesdays of every month, the Olympia on the first and third Tuesdays.

All collectors in the state of Washington are urged to join the State Society, drop a line to the secretary, D. C. Bartley, 372 Arcade building, Seattle, Washington.

The secretary read several letters which were ordered filed. The Board of Directors decided not to send any reports to members but that such reports be published each month in the official organ, "Everybody's Philatelist" and a letter to that effect to be mailed to each member.

Two applications were received for membership.

43, M. I. Fossett, Astoria, Oregon, age legal; manager Federal Stamp Co., Ltd.; proposed by No. 15.

44, J. M. Wilmot, Seattle, Wash.; age legal; attorney; proposed by No. 15; member Seattle Philatelic Club.

Report of Sales Supt. for August.

Aug. 1, Books previously reported	113	\$584.74
Aug. 31, Books received during month.....	69	342.46
Total.....	182	\$927.20
Aug. 31, Books returned	37	\$292.28
Books on hand	145	634.92
Total.....	182	\$927.20
Sold from 37 books returned		39.41
Paid to owners of 37 books....		\$32.54
Commission		3.96
Insurance		2.91
Total		39.41

JOHN TERRY, Sales Supt.

THE MAKING OF A STAMP DEALER

**CHAPTER II.
Building Trade.**

We purposed to get the juvenile trade that was floating around the neighborhood and stick to a purely local business. Mail order operations did not look good to us. Towards this end we bent all of our energies.

It was a mighty hard job. Somehow none of the budding collectors even as much as nibbled at our hook. It was some time before we discovered that we were using wrong bait. We thought that honest dealing and an attractive office would get us customers. We were much mistaken.

A storekeeper might give gold pieces away and he wouldn't lose an awful lot of money unless he took



WANTED--A RIDER AGENT

IN EACH TOWN and district to ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. *Write for full particulars and special offer at once.*

NO MONEY REQUIRED until you receive and approve of your bicycle. We ship to anyone anywhere in the U. S. *without a cent deposit in advance, prepay freight, and allow TEN DAYS' FREE TRIAL* during which time you may ride the bicycle and put it to any test you wish. If you are then not perfectly satisfied or do not wish to keep the bicycle ship it back to us at our expense and *you will not be out one cent.*

FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogues and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogue and study our superb models at the *wonderfully low prices* we can make you this year. We sell the highest grade bicycles for less money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our prices. Orders filled the day received.

SECOND HAND BICYCLES. We do not regularly handle second hand bicycles, but usually have a number on hand taken in trade by our Chicago retail stores. These we clear out promptly at prices ranging from \$3 to \$6 or \$10. Descriptive bargain lists mailed free.

COASTER-BRAKES, single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$ 10⁰⁰ Hedgethorn Puncture-Proof \$ 4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we will sell you a sample pair for \$4.80 (cash with order \$4.55).

NO MORE TROUBLE FROM PUNCTURES

NAILS, Tacks, or Glass will not let the air out. A hundred thousand pairs sold last year.

DESCRIPTION: Made in all sizes. It is lively and easy riding, very durable and lined inside with a special quality of rubber, which never becomes porous and which closes up small punctures without allowing the air to escape.

We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 per cent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at **OUR** expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it **NOW**.

J. L. MEAD CYCLE COMPANY, CHICAGO, ILL.



Notice the thick rubber tread "A" and puncture strips "B" and "D" also rim strip "M" to prevent rim cutting. This tire will outlast any other make--SOFT, ELASTIC and EASY RIDING.

pains to let the public know of his beneficence. That's the way it was with us. We give our patrons a square deal and paid lots of attention to details but we had not used publicity. We thought that our satisfied customers would bring new ones and, in a measure, they did but the measure was altogether too small for a thriving business. New patrons did not come fast enough. And we were losing old customers all of the time.

Some of them stopped collecting altogether; some of them moved out of town and we made no effort to keep in touch with them by mail and others were saving money and not spending it for stamps. The outlook was mighty discouraging but we did not lose heart. We set out to find where we were making mistakes and it did not take us long to discover our errors. Later we threw the bull to get new business.

I drew up an advertisement which read about as follows

FREE COUPON

"This coupon if presented at our

office entitles the bearer to a fine packet of foreign stamps, catalogued at twenty-one cents. The packet contains stamps from such countries as Egypt, Greece and Russia. Only one lot to a person."

Then followed our name and address in capital letters. We had a thousand of these dodgers printed on yellow paper at a cost of ninety cents and I paid a boy a quarter to distribute them at two of the public schools which were located in our neighborhood. Results followed. The afternoon after the coupons were handed out, our office was besieged by prospective customers. They came so fast that Mother threatened to put a stop to our business saying that the mob would wear the carpet off the front stairs.

(This is the second of a series of articles. The third will appear in an early number of Everybody's Philatelist).

The grafters have played long enough on philately.

H.L.WILEY, C.E. 173 EAST 41 TH ST., PORTLAND, ORE.	CHECK LIST OF U.S. SPECIAL PERFORATIONS.																									
	1902-03.					1908-DL.WMK.					1909			1910-SL.WMK.					1912							
	1c	2c	4c	5c	1c	2c	3c	4c	5c	10c	L	M	N	P	1c	2c	3c	4c	5c	1c	2c	3c	4c	5c		
PERFORATION VARIETY	A	B	C	D	E	F	G	H	J	K	L	M	N	P	R	S	T	U	V	W	X	Y	Z			
IMPERFORATE	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
GOVT. P.P. 12 HOR.	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" " 8 1/2 "	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" " 12 VERT.	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" " 8 1/2 "	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SCHERMACK I	6	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" II	7	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" III	8	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MAILOMETER I	9	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" II	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" III	11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
AUTO-VEND. I	12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" " II	13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" " III	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BRINKERHOFF I	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" II	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CHAMBERS I	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" II	18	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
FOSS I	19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
" II	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
MAY 1, 1912																										

The above cut speaks for itself. It was omitted by mistake from our July issue, Mr. Wiley referring to it on page 125. It can be made very useful. Can serve as a want list, order memo, collection list, etc. By saying D-I, we indicate the 1902-5c imperf. We have had some reprints made so our readers may secure them if they wish from Dr. Holt, at 5c per 10; 20c per 50; 35c per 100 post paid.

BOYS! THE AMERICAN YOUTH is just the kind of a magazine you have been looking for. It's a high-class illustrated monthly filled with Exciting Serials and Short Stories of Pluck and Adventure, Prize Letters, Club Notes, Essays, Jokes, News, Items and Instructive Articles of intense interest to every live boy. There are departments devoted to Boy Scouts, Stamps and Coins, Athletics, Photography, Carpentry and Mechanics. Every month a beautiful illustration adorns the cover page, and special attention is given to the Boy Scout Movement. Boys, don't be without it, for its a boys best companion. Send 25c in silver for a whole year's subscription. THE AMERICAN YOUTH, Dept. O, Joplin, Mo.

TELL ME YOUR TROUBLES.

The filling of "want lists" a specialty. Stamps on Approval.

Reliable Reference Requisite.

BURT McCANN,

321 N. Newton, Minneapolis, Minn.

WHEN A STAMP COLLECTOR

begins to investigate this auction proposition the

WOLSIEFFER AUCTION SALES

secure another client. Hints to auction buyers free.

STAMP AUCTION SPECIALIST
P.M. WOLSIEFFER
 1301 FT. DEARBORN BLDG. CHICAGO

SCARCE AND WANTED STAMPS

U. S. or Foreign will be found in our approval books at prices that will please.

Want lists given special attention. Wholesale consignments sent to dealers anywhere. Wholesale and retail lists free. One hundred, all different, used and unused, to every applicant for our approval.

We buy stamps.

AMERICAN STAMP CO.,

Baltimore, Maryland

RATES FOR PARCELS POST.

First lb. Ad. lb. 11lbs.

Rural route and city delivery	\$.05	\$.01	\$.15
50-mile zone .....	.05	.03	.35
150-mile zone .....	.06	.04	.46
300-mile zone .....	.07	.05	.57
600-mile zone .....	.08	.06	.68
1,000-mile zone .....	.09	.07	.79
1,400-mile zone .....	.10	.09	1.00
1,800-mile zone .....	.11	.10	1.11
Over 1,800 miles .....	.12	.12	1.32

Effective Jan. 1, 1913.

Our Baby Mission

packets contain about a handful of well mixed stamps just as they are received from agents abroad. The packets contain nothing very rare or valuable, but they are worth several times the price. They are bargains for beginners and medium collectors. Price 7 cents, postfree.

STAR STAMP COMPANY

217 Burnett St., East Orange, N. J.

"Ask Our Customers."

AN UNPRECEDENTED OFFER.

The INTERNATIONAL PHILATELIC QUARTERLY of Gobleville, Michigan, U. S. A., goes to 3000 collectors in all parts of the world. Have subscribers in Fiji, Inhabane and in no less than 37 other out of the way countries. We will send you this valuable little advertising medium a whole YEAR and insert your 25 WORD AD. in the SALE AND EXCHANGE Column for 25 cents in 1c STAMPS. Address:

REV. G. WESLEY HAWLEY,

GOBLEVILLE, MICHIGAN, U. S. A.

HAVE YOU EVER

given me a trial? If not, sit down and write to me at once. I will guarantee to please you and to keep on pleasing you no matter if you only buy a little at a time, or if you buy liberally, and I sell at 60 per cent discount, remember that.

IOLE DIONE,

Grandview, Wash.

STAMPS WE GIVE FREE! 15 Canadian and Ten India stamps

all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp Collectors. Wholesale list for dealers free. We offer these sets, Great Bargains, (cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25 1000 Foreign	1 99 1000 Mixed Canada	88
14 Sweden	08 1500 "	4 79 1000 "	U. S. 60
60 Sweden	40 2000 "	7 42 1000 "	Italy 27
10 Siam	25 3000 "	24 60 1000 "	Swiss 43
20 Brazil	14 4000 "	49 00 1000 "	Holland 42
100 Asia	60 Great Bargains	1000 "	France 89
100 Africa	65 "	1000 "	Br. Col's 25
10 Haiti	17 50 Persia	89 1000 "	Denmark 47
15 India	04 100 Persia	1 80 1004 "	Spain 52
40 Japan	05 125 Persia	2 75 1000 "	Russia 48
100 U. S.	20 150 Persia	2 75 3 Seychels	08
50 Cuba	40 200 Persia	7 99 10 Mauritius	15
100 "	2 89 8 Liberia	19 15 Luxemburg	11
127 "	2 24 19 Hawaii	99 80 Newfoundland	1 00
75 Turkey	84 5 Bermuda	08 50 French Col's	24
10 Liberia	1 00 7 Barbados	12 100 "	1 00
40 Liberia	8 09 15 Iceland	50 150 "	1 00
25 Siam	74 40 Uruguay	1 00 200 "	4 00
100 U. S.	20 40 Paraguay	1 00 100 Portugal Col's	1 40
50 Spain	11 40 Haiti	1 00 150 British Col's	60
10 Brazil	05 200 U. S.	1 99 500 Foreign	50 1000'd Foreign
10 Peru	04 1000'd Foreign	12	

Postage 2c. extra. Remit in Stamps Bills or Money Order. MAKE STAMP CO. TORONTO, CANADA.

STAMP COLLECTIONS BOUGHT.

Good stamps in wholesale lots, wanted for cash. We handle Philatelic Supplies, Curios and Coins. Stamps on approval sent to responsible collectors.

EMERY'S STAMP STORE.

342 Kearney St., San Francisco, Calif.

WHOLESALE BARGAINS

50 mixed Newfoundland cat.....	\$1.25	\$.25
100 mixed Newfoundland cat.....	2.50	.40
50 var. For. cat.....	2.00	.30
100 var. For. cat.....	4.00	.60
500 var. For. cat.....	7.50	.55

Wholesale bargain list free.

Approvals 75 and 63 1-3 per cent ref.

PROVIDENCE STAMP CO.,

Providence,

Rhode Island

STAMPS WE GIVE FREE! 15 Canadian and Ten India stamps

all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap, all different except those marked mixed. Agents Wanted 50c-2

7 Nyasa 12	40 Japan 05	6 Malay States 10
10 Persia 08	7 Iceland 20	6 St. Vincent 14
2 Samoa 03	3 Senegal 05	10 British Guiana 12
50 Spain 11	4 Grenada 08	10 Costa Rica 08
2 Soudan 05	4 Nigeria 08	10 Guatemala 09
4 Ma in 05	5 Cyprus 05	8 Indo-China 05
6 Crete 05	5 Panama 13	6 Hong-Kong 05
7 Siam 15	6 Reunion 05	6 Philippines 04
7 Hava 10	8 Bosnia 05	25 40
10 Chile 03	10 Brazil 05	10 Jamaica 10
10 Greece 05	20 Denmark 07	15 Argentine 11
40 France 10	25 " 13	17 Mexico 09
25 Italy 04	20 Portugal 06	11 Trinidad 13
50 " 14	20 Russia 09	10 Grenada 13
3 Corea 06	20 Sweden 10	1000 Fine Rings 05
50 Asia 17	10 Egypt 07	100 U. S. 20
50 Africa 24	10 Finland 06	150 U. S. 80
2 Congo 03	20 Holland 09	200 U. S. 1.29
3 Crete 03	25 Canada 14	11 Wurtemberg 03
20 Norway 12	20 Paraguay 19	3 Foo Chow 05
40 Straits 07	20 Uruguay 17	6 Travancore 09
60 U. S. 04	10 Paraguay 07	50 Brit. Colonies 06

Postage 2c. extra. Remit in Stamps Bills or Money Order
MARKS STAMP CO. TORONTO, CANADA

WE BUY STAMPS

and collections for spot cash, and pay more than other dealers! What have you to sell? Write us before you sell!

C. E. HUSSMAN STAMP CO.

211 N. Garrison Ave. ST. LOUIS, MO.
Members A. P. S., Int. Dealers' Ass'n, Berlin, etc.

FOR SALE

The following advertising accounts will be sold to the highest bidder:

Reliance Stamp Co., Propr. W. J. Neff, Box 366, Reno Nev.

Anchor Stamp Co., Propr. K. E. Gibbs, Box 600, Sta. U., Los Angeles, Cal.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

Other accounts to be added shortly.

IF YOU ARE LOOKING FOR REAL BARGAINS IN SINGLE STAMPS, SETS OR PACKETS, YOU SHOULD READ THE UNITED STAMP COMPANY HERALD. ONE YEAR, 12¢ FOREIGN 25¢ 1170 MARQUETTE BUILDING, CHICAGO, U. S. A.

GUSTAV SCHMIDT,

Verlag, Basel (Switzerland).

Furnishes promptly and post free all NEW Catalogue, Bright & Son francs 8.65

" Gibbons, 1 and 2.....	7.80
" Lincoln.....	4.20
" Yvert & Tellier.....	4.00
" Manry.....	2.70
" Senf.....	4.80
" Normal.....	4.20
" Galvez.....	3.75

—Payment by money order always—

100 var. U. S., 50c; 100 var. Central and South America, 50c; 100 var. British Consuls, 20c. The 3 for \$1.00. These packets contain only postage stamps. Illustrated album, over 500 spaces, with 250 hinges and 100 varieties, 5c; with 250 varieties, 10c; with 500 varieties, 60c. 18 var. Belgian P. P., with 1 fr., 15c; 10 varieties, with 1 fr., 7c. Mention E. P. Approvals 60 per cent from Scotts, only against reference.

A. M. WRIGHT,

37 Norton St., Dorchester, Mass.

THIS ONE INCH SPACE

would cost you \$1.50 for one insertion. On yearly contract it would cost 75c per month. We are firm believers in CONTINUOUS ADVERTISING, and have regulated our rates accordingly.

FINE USED COPIES.

Samoa 20 pfg. No. 60.....	3c
German E. Africa, 15 pfg., No. 35.....	10c
German S. W. Africa, 15 pfg. No. 16.....	4c
German S. W. Africa, 30 pfg. No. 18.....	6c
Togo, 10 pfg. No. 9.....	3c
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Vol. III, No. 10. Astoria, Oregon, October, 1912. Single Copies, 5c.

A Word About Precancels

By W. H. Stouffer.

Nearly all philatelic side-lines have been so thoroughly threshed out in years past that there would seemingly be a difficult task before a writer who aims to accumulate enough ideas on the subject of a minor hobby to make an article thereon interesting to the average philatelist; yet such is our aim—we let you judge just how far he have succeeded.

Only twenty years ago the precancelled postage stamp was a thing to come, now it is a common necessity in many parts of the world, is a time-saver and might be classed as an invention. "Necessity is the mother of invention" and such it proved in this case. The precancel is a stamp cancelled in sheets to reduce the time and labor that would be expended to cancel each stamp separately when a large quantity is wanted. Sometimes the postmaster's dated stamp is utilized, but I fail to understand how anything is gained in such a manner. In the roller cancellation such as was at one time used by the Cincinnati postoffice, many oddly-shaped defacements in the way of lengthened and abnormally shaped letters caused by the soft rubber type

on the roller. The typeset cancellation furnishes many minor varieties: inverts, double and triple impressions, missing letters in the form, various spacings, etc. The press cancellation is without doubt the best and quickest method. A writer in a recent number of a current weekly advanced his opinion that the first precancelled United States postage stamp was issued by the postmaster at Brattleboro, Conn. If this should become an established fact, Brattleboro will hold a dual position in the history of philately: as the home of the Brattleboro local and the first U. S. precancel.

It was Belgium, I believe, that first used precancelled postage stamps. United States and Canada have since adopted the same plan and no doubt find it highly profitable as a time-saver. If you will note, all Belgian stamps in this form contain the date when cancelled. The U. S. Postal Laws require that the date be included in our precancels also, and that no less than 5,000 be precancelled at one time. In many cases these passages are disregarded. Of the precancel dealers I will mention a few

whose ads I have casually observed in current periodicals: Chester Myers, F. B. Eldridge, John A. Solomon, H. S. Williams, Robert Weber, and C. E. Jenney.

A precancel chronicle is conducted in the columns of Mekeel's Weekly Stamp News. Those who did not receive the numbers of the now defunct Attleboro Philatelist and the Stamp Journal containing illustrations of the different types will be unable to classify their stamps as they should be. What we precancel collectors must have is a catalog, to which we could refer, without hunting over dozens of issues of stamp magazines to find what type our stamps are and when they were issued. Precancel collecting opens a field of advanced specialism at a minimum cost and provides almost endless research work. There are many of the early precancels yet to be discovered. It is a fact that "new" old varieties are being constantly brought to light. The precancelled newspaper stamps of Belgium are exceedingly interesting. These poorly printed stamps hold in themselves a fund of interest ere the obliterating mark is applied and the cancellation in turn may be an error; thus, you see, many are the errors and combinations of errors. About a year ago I sorted a pound of Missionary stamps and found 55 varieties of Belgian precancels. Among these was a copy of the one centime gray, Scott's No. 127, precancelled "Tonnores, '08" in a ruled box, reading from top to bottom, on double paper. Upon soaking the two sections of the stamp apart, imagine my surprise on finding the blank under half of the stamp precancelled in the same manner as the stamp proper. Another oddity was Scott's 12, doubly precancelled "Tournal, '08" in purple ink, reading from top to bottom in the customary ruled box. The earliest Belgian precancel I have is that of JOURNAL, 1899, reading from bottom to top on Scott's No. 122.

It might be interesting to note

that P. M. Wolsieffer, in his 109th Auction Sale held in Chicago, Feb. 4, 1911, disposed of a fine block of five of the 15-cent, 1902, No. 309, precancelled Chicago with a "triple impression." I have a finely centered copy of the 10-cent 1909, No. 330, precancelled Chicago, Illinois, with a "double impression." There is something about precancel collecting that fascinates in the extreme, for there are very many varieties of which only a few copies exist and we may run across these almost any time; and again, very few are the instances in which over one hundred thousand were precancelled. As late as two years ago the high values precancelled "Philadelphia" were advertised by different dealers at a lower price than those that had been cancelled by the postmaster's dated stamp. Some time ago Chester Myers of St. Louis had an oddity in the shape of a "Longmont, Colo." used in connection with "Dallas, Texas" on original cover.

Those who collect "paid permits" find many quaint combinations by precancels being placed over permits.

As long as postage stamps are used we believe that the precancel will stand out prominently among philately's side-lines.

Wendover Neefus, the old reliable dealer in U. S. and Colonies, has contracted for a quarter page for several months. The dealers are appreciating the place to be occupied by the "only endowed philatelic journal in the world," judging from their interest and activity.

Mr. Rasmus Bartleson is attending the College of Pharmacy of the University of Minnesota. He is the energetic International Secretary of the M. P. A., and especially requests those who wish to represent the M. P. A. in foreign countries to address him at 723 Thirteenth Ave., S. E., Minneapolis, Minn. The M. P. A. is the second American society in importance, strength and organized effort, and prospective foreign representatives will probably learn something of interest to them by writing Mr. Bartleson.

*ORIGINAL COVERS

Carl Reeves

The only ideal way to collect used stamps is on the original cover. Messrs. Seybold, Worthington, and others, whose collections are considered about as complete as we can hope to find collections, have followed this plan of collecting, especially as far as the rarer stamps are concerned.

What are some of the reasons for collecting stamps in this manner? First of all it is a great proof against counterfeits, and a very effective way to dispose of the "cancelled-to-order" variety of stamps. This is the only way to collect those stamps printed under the Seebeck contract. French Colonies, especially the more recent issues, should be secured in this way. Outside of the fact that stamps on original cover are worth more, there collection in this manner. The sentimental side of the "cover" should not be forgotten. Letters received by yourself from friends in other parts of the world have an added interest in them; the places they have visited are more familiar to you; the story told by postmarks and forwarding directions is an ever increasing source of study and pleasure. As to the added value of a stamp on cover, you are all aware of the fact that the 50 per cent discount of the approval sheet will dwindle to 10 per cent or 15 per cent for the same stamp on cover.

In fact the growth of interest in stamps on original covers has set the counterfeiter to work on this line of work. Faked postmarks to serve the double purpose of deceiving the collector and cover up crude attempts at duplication of the stamp in question have been used. Add to this the "aging" accomplished by various means, and we have several things to watch in the collection of covers.

Points suggesting good reasons for collecting on covers will be mentioned as concrete examples appear in the course of this talk.

The United States is first in our thought, even along philatelic lines, so we will talk about a few of her stamps, and look at some of the covers.

The need for some means of carrying letters, etc., between towns, cities, and other parts of the country gave rise to many private post companies, as well as official and semi-official modes of handling mail. Blood's Boyd's, and Hussey's were

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Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. .25 per cent discount for 12 insertions. .500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc, subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

Chile! Exchange only good stamps on approval sheets, unperforate in pairs, blocks or sheets, plate numbers, old stamps on original envelopes or cards. Alfredo Villagran, Casilla 3129, Valparaiso, Chile. (34)

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

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Exchange wanted with collectors of U. S. plates, numbers and imprints. Strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

One cent approvals. Many of the new and late issues included. Big bargains. Satisfied customers every time. Good references required. L. J. Moulton, Boulder, Colo. (36)

Would you like to receive pretty Post Cards from all over the world? Yes, Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (tf)

among the more active and best known private companies carrying on a postal business. With the exception of Blood's No. 2246, 2247 and 2250, the writer has no other private post stamps on cover. Several hand stamped covers, however, of "Swart's Post Office" are in his collection. To the Blood's and Hussey's posts considerable credit should be given, for they literally delivered the goods. Hussey was a hustler, and did not know how to give up. He made a special effort to do what we now consider a district messenger service. Practically all of these private posts fell before the government, the last of them quitting business about 1866, although the larger ones closed their doors at an earlier date. The Blood's Penny Post was forced out of business after considerable litigation, and in fact Mr. Kochersperger, successor to the Bloods, is said to have spent \$75,000 in fighting the government on the order putting them out of business. This was accomplished by the congressional enactment in 1862 decreeing that the streets of a city were post roads, and consequently under the control of the government.

The first stamps issued by the government were issued in 1847 as an experiment, meanwhile the mail was being carried by the semi-official issues, and by hand stamps at the various offices. Quite a number of these covers are in the writer's collection. His collection contains only the 5c 1847 on cover, with a light red cancellation.

In showing you covers this evening it will be difficult to present everything. I have chosen a few of the best ones from each country, and we will look at them in order as we proceed. After the 1847 issue of the U. S. comes the 1851-56 issue. You will note the cover with a strip of three No. 31; also a cover with No. 33. Three covers of the 1857-60 issue are here shown to you. The first shows an unsevered pair of No. 44 on a stamped envelope No. 1305. Another with two stamps on it shows a copy of No. 43 and one of No. 44. The third is a copy of No. 44. You will notice that there is hand stamped thereon "10." I am informed that this was the old form of securing special delivery, the fee being paid at the sending office and the amount hand-stamped on the face of the stamp itself.

Next we will look at No. 73 and No. 87, then No. 115 and No. 178.

TRADE COLUMN.

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proops and Essays. "SPE CIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's, but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-ft.)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Wanted exchange of genuine, whole and clean postage stamps mounted on sheets by means of hinges and priced basis Scott, Gibbons, Yvert, Senf.; fine copies; registered sending. Send only stamps of Great Britain, U. S., Canada and Newfoundland and only stamps priced 8 cents and over. I will reply immediately and send fine uncommon France and French Colonies—J. Barles, 1, rue de la Gaite, Paris.

Subscribe to the American Collector, Beaver Springs, Penn., at only 10c a year. (ft.)

Fine unsorted mission postage stamps, a good mixture of a great many countries, \$4.60; 2, England and Colonies, mixed issues, \$4.60; 3, U. S. A. mixed issues, \$4.60; 4, Germany mixed issues, \$4.60; 5, French mixed issues, \$4.60; 6, Austria mixed issues, \$4.60; 7, Switzerland mixed issues, \$8.10; 8, Netherlands and Colonies mixed issues, \$4.60; 9, Italy mixed issues, \$9.10; 10, Japan mixed issues 1 kilo, \$7.40, \$35.00; 11, Russia mixed issues 1 kilo, \$7.40, \$35.00; 12, Belgium mixed issues, \$4.60; 13, Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, \$11.00 5 kilos, except the number 13 contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe. (54)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Wanted—Consignments of Central American and United States stamps for cash or exchange. T. A. A. Costello, 12 Hetherington Road, Clapham, S. W. London, England.

Alaska-Yukon imperfs., mint, ten for 26c postpaid. Refer by permission to Dr. Holt, Knappton Stamp Co., Knappton, Wash. (33)

Your address if you want a selection of precancels on approval, and listen to this: 100 all different permits, 15c. Novice Harper, Mayfield, Ky., Box 600. (34)

Special sets cheap. All different stamps, without minor varieties, good copies, and good value for the money. 22 Belgium, 8c; 18 Chile 10c; 3 Crete, 4c; 6 Dominican Rep. 8c; 37 France 10c; 30 Germany 6c; 10 Hawaii 21c; 10 Greece 6c; 30 Netherlands 10c; 11 Salvador 9c; 16 Argentine, 9c; 12 Brazil, 6c; 10 Costa Rica, 7c; 18 Cuba, 10c; 11 Ecuador, 8c; 12 French Colonies, 10c; 3 German Morocco, 4c; 12 Honduras, 10c; 10 Guatemala, 8c; 10 Nicaragua, 8c; 18 Mexico, 10c; Siam 1910, 14s and 28s, 9c. Postage 2c extra. Remit in stamps, bills or money order. W. W. Dayton, Nashotah, Wis. (37)

Let us step aside for a moment from the adhesives and renew our acquaintance with the two types of stamped envelope issued for the Centennial in Philadelphia in 1876. These are Nos. 1421 and 1423. These two stamped envelopes were our first commemorative stamps. Here is copy of the 2c 1908-09 on bluish paper, No. 324-b.

Even countries have their second childhood, their return to first principles. You can see what I mean when you notice the frank of President James Buchanan. It was not until twelve years after the death of President Buchanan that the Departmental Stamps were issued, being in use less than ten years. The franking system was again in vogue, and not changed until the Postal Savings Bank stamps came out last year. We will now look at some of the Departmental stamps. The first is No. 1812, a stamped envelope of the Post-office Department, then No. 548-a, an adhesive of the same department. No. 516 of the Interior Department, and No. 620 of the Treasury Department are the other two departmental covers we have.

We will next look at some albinos and double strikes in envelopes and paper wrappers, and some postage due curiosities.

Philippine surcharges on U. S. being good for postage in the states, such a stamp mailed at Florence, Mass., passed through to Seattle.

Of all places in this world, the Postoffice can develop more oddities than any other business concern in the country, it belonging to the people, the people use it pretty much to suit themselves sometimes. A pair of No. 68 together with a 50c foreign exchange is here shown on an old mortgage used as revenues. The only oddity in the next cover is the Japanese stamp attached. The next cover simply shows the ease with which we may make mistakes in colors and consequently in values. You will note that the cover contains the 1c No. 323 and the 5c No. 327 of the 1908-09 issue, but at a quick glance the difference between the two can scarcely be distinguished by electric light. These two stamps were used as two 1c stamps. Revenue stamp No. 2993, a vertical pair, used postally, and a diagonal pair of No. 339 apparently used as a 1c stamp. An economy cover is next. You will notice that this cover is a used No. 1302 (Die 2), which has been turned wrong side out, stamped with a three-cent of 1851 and mailed again. Spanish-

United States Stamps

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

Send Us a List of Wants.

The New England Stamp Monthly

will be issued regularly the 20th of each month. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

American War revenues came in for their share of chances as regular postage. You will see that one cover has a 2c pink documentary and ran the gauntlet successfully, the other 1c documentary used on a postcard came to grief at the other end with a postage due attachment.

There are two covers here from Alaska. Some of you have seen them before. One is a C. O. D. out of Fairbanks, all the stamps having been sold out there. This letter was regularly stamped with the cancelling stamp, a shortage of stamps certified thereon, and started on its way. Four cents postage due was affixed at this end. The other one is out of Nome before the government cancelling stamp had reached the office. The two-cent stamped envelope was cancelled with a cheap type-set rubber stamp "Nome, Alaska," and the date of cancellation added with a pencil. I scarcely believe that these two covers have any great value, but they show how two emergencies were met, and are therefore interesting from that standpoint.

U. S. Postal agencies in foreign countries are a source of much interesting study. These were not widely used until the Spanish-American war, when we had military stations in Cuba and the Philippine Islands. Those in Cuba were stations of the New York main office, while those in the Philippines were attached to the San Francisco main office. One of my Philippine covers is from a military station there and from one of the Hazzard boys who assisted in the capture of Aguinaldo. Our Postal Agency at Shanghai has been doing business for some little time. Several covers from that station are in my collection. These postal agencies and military stations can only be properly collected in the form of original covers, where the proof is absolute. A very interesting cover is the one here shown of No. 161-a, mailed at a U. S. Postal station in Hakodate, Japan.

Four Confederate covers will complete the U. S. stamps. They are a pair of No. 200, one of No. 203, a pair of No. 206, and one of No. 210. The pair of No. 200 are on one of the War Time envelopes, of which Mr. Nast told us in the American Philatelist in May of 1911.

It is plain to be seen that this is growing quite lengthy, so it must suffice if we proceed rapidly with the

foreign covers, making comments as we go.

Mr. Reeves has a collection of nearly 10,000 covers and exhibited at his display nearly a thousand very interesting ones, his talk and exhibit lasting one hour and a half.

*Read in Seattle Sept. 24 before Washington State Philatelic Society

PIGMENTS USED IN COLORED INKS FOR PLATE PRINTING

Note—The inks are usually composed of white pigment, as a base, to which is added one or more of the colored pigment.

Red Inks—Venetian Red, Ochre, Chrome Yellow, Indian Red, Ultramarine, Carmine, Lamp Black, Tuscan Red, Burnt Sienna, Umber, Vermillion, Sienna, Orange Mineral.

Yellow Inks—Ochre, Chrome Yellow, Chrome Green, Venetian Red, Prussian Blue, Umber.

Blue Inks—Ultramarine, Chrome Green, Prussian Blue, Lamp Black, Umber, Cobalt Blue, Chrome Yellow.

Green Inks—Ochre, Lamp Black, Prussian Blue, Chrome Green, Chrome Yellow, Ultramarine, Indian Red, Emerald Green (rare) Sienna, Umber.

Brown Inks—Ochre, Indian Red, Lamp Black, Umber, Prussian Blue, Sienna, Venetian Red, Chrome Yellow.

Gray Inks—Black, White, Ochre, Sienna, Ultramarine Blue, Prussian Blue, Venetian Red, Chrome Yellow.

Grey Inks—Black and White only

ADVERTISING TALK NO. 3

By William Hawkins

Some sage whose name has been lost in the dust of ages once wrote: "Keep advertising, and advertising will keep you." It is true. And the dealer who wants advertising to keep him will have to keep advertising. Continual, consistent advertising is the only kind that pays. The man who advertises by fits and starts will not see big returns for his money. An inch ad placed every month for a year will pay better than a page inserted semi-annually. It is the keeping of the advertiser's name before the public which counts in the long run, and not the intermittent splash. Perennial advertising pays, and it is the only kind that pays. Most of the advertisers in EVERYBODY'S are steady advertisers. They know how.

(To be continued).

U. S. NOTES

H. L. Wiley

27. A late patent issued to Jos. J. Schermack covers the fourth type of stamp vending machine bearing his name. Similar to its immediate predecessor, the machine is designed to use the 8½ coil perforation and it is consistent to assume that all subsequent types of machine will incorporate this feature, as for economy and convenience the Government perforations are preferable to any "special" types.

The records issued by the Patent Office present features of great interest to collectors of these perforations. An average of one affixing machine and two vending machines, designed to handle postage stamps has been recorded for each month during the past four years, an output which should satisfy the most enthusiastic specialist. Mechanically, the Brinkerhoff is the most wonderful of all.

28. Recent quotations on Postal Savings officials published in stamp magazines for August, September and October, 1912, show the following average prices for "fine" copies: 1c, 20c; 2c D. L., 6c; 2c S. L., 5c; 10c, 7c; 50c, 60c; \$1.00, 50c.

The only one of the series of which a further supply can not be printed is the 2c on double lined paper. This stamp will have a rapid rise in value within a year.

29. Among some of the minor curiosities may be noted:

Left Plate No. 804, horizontal lines on margin.

Left Plate No. 760, curved hair lines running into lower of 3 stamps.

Bottom Plate No. 745, hair lines.

Right Plate No. 384, horizontal and vertical division lines on margin.

Plate No. 322, lower imprint within 1½ mm. of stamp design.

Right Plate No. 244, number is a double impression.

Right Plate No. 235, hair lines radiate from number.

Right Plate No. 3536, straight hor. lines through guide dots.

Right Plate No. 4194, cracks in margin of plate.

The "line" plates No. 5634, etc., and cracked plate No. 5493 are too well known to merit another description.

31. One of the Hudson-Fulton plates shows evidence of a double transfer in the upper right corner stamp.

32. One printing of the 10c, 1911 series was in the ink used for the 10c, 1912 stamps.

From the most indefatigable philatelic literaturist whom America has yet known, Mr. W. R. Ricketts, comes the second part of his Philatelic Index, covering, it must be remembered, only references to the literature of philately and not to the stamps themselves, the present work being purely complementary to the A. P. S. index, which is also under Mr. Ricketts' supervision. The work before us is mimeographed in sheets, for the expense of printing would be almost prohibitive. This is true because the only people to whom such a work would appeal are those with a fairly extensive library—a luxury that comparatively few of us can boast. In fact the ordinary collector's library of philatelic works is generally so limited in extent that he has no need of an index; for a really copious index is chiefly of use to those of us who delude ourselves with the belief that we produce semi-occasionally some philatelic "literature." But that fact—if accepted—does not effect the value of the work which Mr. Ricketts is patiently accomplishing, and that it will be of untold aid to the writers of the future is unquestioned. It only strengthens us in the belief that eight-tenths of all the philatelic papers in the universe might be done away with, and the remainder be found to contain what is really essential to know about stamps. This being so, why, it will be asked, index any but the standard papers, those which must be found in any working library? Mr. Ricketts might answer that nothing printed about stamps is negligible, and the thought is encouraging to juvenile publishers. (J. P.)

Do you know an invalid or "shut in" who knows nothing of the joys philately could bring into their lives?

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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

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$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches).....	4.00	3.00	2.00
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches).....	6.00	4.50	3.00
1 page (15 inches).....	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial and Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 10. Astoria, Oregon, October, 1912 Single Copies, 5c.

"EDITORIAL SHOP-TALK"

Endowment.—The total amount pledged at this writing for the endowment of **Everybody's** is one thousand six hundred and sixty dollars. And that is only the beginning. There are several who are only waiting to see what progress we are making before entering their names on the roll of honor.

The following benefactors of Philately have definitely committed themselves to this project of making

certain the perpetual publication, of a broad collectors' journal which cannot help but develop increasing usefulness as time goes on:

Julian Park, cash.....	\$ 10.00
Julian Park, annual subscription (estimated for at least 20 years) of \$25.00.....	500.00
Julian Park, bequest	250.00
Chas. Gregory, cash.....	50.00
Hannah Beswick, bequest....	250.00
M. I. Fossett, bequest.....	100.00

H. L. Wiley, life insurance... 500.00

A rather encouraging beginning, to put it mildly.

In addition to the above, the following have expressed their approval and pledged their support, and in due time will determine on the amount and form of their contribution: H. J. Crocker, Frank C. Clark, H. Wesley Legg, W. L. Stevenson, and A. W. Dunning.

Then there were several good souls that they are, who, with ardent enthusiasm and generous impulses, are at present having all they can do to meet current expenses, but can be relied upon to prove their sincerity at a future time.

Even as it is, the most skeptical or conservative must now admit that there is no longer any question about us having **An Endowed Philatelic Journal**. America will show the philatelic world what can be accomplished if approached in the right spirit.

But again we say this is only the beginning. Our good friends who have been waiting to be assured that something could be accomplished, may now come forward and save our Editor a vast amount of time and correspondence. There are so many possible methods of assisting that anyone can have a part. There are cash contributions, bequests, annual pledges, the insuring of one's life, etc.

I have ascertained that the Postal Life Insurance Co. of New York issues policies in five hundred dollar amounts. Their rates are very reasonable and negotiations are carried out entirely by mail, as they use no agents. The annual premium on five hundred dollars is easily carried, and if semi-annual premiums are preferred, the amount would be scarcely missed.

H. L. Wiley writes: "Relative to the Endowment scheme, I have decided to supplement the cash contribution with another little 'benefit,' and to that end I am arranging for an insurance policy payable to the Board of Trustees of Everybody's Endowment Fund, for the sum of \$500, which will help a little subsequent to the event. I feel that a great amount of really valuable data will find its way into print just as soon as **Everybody's** is endowed and becomes a perpetual institution, just as the most valuable technical matter is usually presented through the Proceedings of the various Engineering Societies rather than in the tech-

nical magazines. In addition, I am preparing to send you 15 per cent of the net proceeds from all sales of stamps made through my advertisement in **Everybody's**." Therefore, buying from our advertiser will be another way to assist.

Charles Gregory writes: "I think it (your subject) will advance the cause of philately, but I can see that you have no easy task ahead of you."

Won't you make it a little easier by volunteering? Remembering that none of this fund goes to pay me or mine a cent for time or services. In fact I will have nothing to say about it; no control over it. The Board of Trustees are supreme. Finally, I expect to give more to the project than anyone else. I suggest that no one go where I am not willing to lead.

Frank C. Clark writes: "I expect to be able to add to the fine and splendid idea of yours. I know that you will succeed. The joy of possession is sweeter, and the successful carrying out of an idea, is better enjoyed when one has to fight for the winning."

All contributors of ten dollars or more, have the option of naming one life subscriber for every multiple of ten dollars contributed.

We have other details to announce from time to time, as the project develops. Suffice it to say now, that we believe the future has something unique and unprecedented in store for all those who have a serious interest in the permanency of philately. J. M. H.

We are very loyal to our advertisers, as those who are admitted are believed to be all right in every way. Last month was the first appearance in our columns of C. A. Pitkin of Montpelier, Vt. He is organized to conduct a permanent stamp business along business lines, in an honest, prompt and courteous manner. He is a collector of experience, with business training and ample capital; has sufficient time to permit attention to all details, and realizes that absolute honesty and fair dealing is just as necessary to success in the stamp trade as in other lines.

Last month we illustrated the "World-Wide Emblem of Philately." This month Wm. S. Lincoln, the oldest established stamp dealer in the world, is the first to advertise it in our columns. The emblem is indeed very beautiful, and moreover is very reasonable.

WASHINGTON STATE PHILATELIC SOCIETY

Curator of Forgery Collection reported donations of forgeries from following members and others:

Complete set Corean stamps, Prof. Ober; Shanghai and Japan, C. J. Utermark; one British Guiana, A. Ringer; eight U. S. Local and set of Suez Canal, D. C. Bartley. Adding about 50 specimens to the collection during the past month.

Reports of officers and committees approved and ordered published in official organ.

Board of Directors urges all members to subscribe to **EVERYBODY'S PHILATELIST**, official organ of the society, as reports are only published there.

Report of Sales Superintendent.

Sept. 1, previously reported	
145 books	\$ 634.92½
Books rec'd during month, month, 37	466.95½
<hr/>	
Total, 182	\$1101.88
Books retired, 43.....	\$ 201.53
Books on hand, 139.....	900.35
<hr/>	
Total, 182	\$1101.88
Rec'd from members.....	\$67.24
Cash on hand.....	15
	<hr/>
	\$67.39
Paid to Treasurer.....	\$55.08
Cash on hand.....	12.31
	<hr/>
	\$67.39
Sold from 43 books retired, value \$201.53	\$55.22
Paid to owners.....	\$47.62
Commission	5.55
Insurance	2.05
	<hr/>
	\$55.22

Percentage sold from 43 books retired, 27½ per cent.

JOHN TERRY,
Sales Supt.

LeRoy Pratt, the vice-president from Tacoma, called on the secretary and reports great interest in Tacoma branch.

C. D. Brill of the Tacoma Branch has sold his business in that city and stopped in Seattle on his way to Vancouver.

L. Loewenherz returned from Nome the latter part of September, where he has extensive mining interests, and has taken up his winter

hobby, philately, with renewed interest.

All collectors in the state are urged to join state society. We want 100 members before Jan. 1, 1913.

D. C. BARTLEY,
372 Arcade Bldg. Seattle, Wash.

THE MAKING OF A STAMP DEALER

Fortunately we had put up enough packets to supply the demand and they were all honest goods answering perfectly to the description on the coupon. We probably gave out fifty of them that afternoon and the day following. We had our stock displayed to advantage. The packets which we had on sale were arranged on racks such as are commonly sold for a dime apiece to hold souvenir post cards and our loose stamps were arranged on approval sheets so that they could be displayed at a moment's notice. We insisted on showing our stock to everyone who called whether he was a likely purchaser or not and the subsequent results justified our trouble and expense.

Buying Entire Collections

For some time we had been enlarging our stock. We purchased wholesale lots whenever we had the money and every cent that we took in was put back into the business. Very often we were able to purchase small lots of duplicates from collectors at rock bottom prices and these helped out considerably. With our limited means we had to keep a constant watch on the demand, and purchase accordingly. At the time of our advertising scheme, our stock would probably have sold at retail for twenty dollars.

For several months after we sent out the coupons we did a brisk business and the results enabled us to still further increase our holdings. We bought a dozen cheap catalogues at wholesale and we also invested in several cheap albums. We laid in a stock of approval sheets and hinges and for these there was a steady, although moderate, demand. We found that the sale of supplies helped us to get trade and at the same time make a small profit. Advanced collectors who were not our regular patrons found out that we sold hinges and dropped around to buy

when their supply was short. We often made sales of common stamps to these collectors and they were frequently able to throw small lots of good duplicates our way. When we had been in the business a year in February, 1908, our stock was worth about \$200 at retail prices. Up to this time we had never bought an entire collection.

Our first purchase of a collection was an event worth noting. Among our occasional customers was an advanced collector who had a general collection of some 12,000 varieties. How often I looked with envy at his big assortment of stamps I had rather not tell. In addition to his main accumulation, he had several collections of duplicates each mounted in a large album and mighty good to look upon. One day when our stock was running short, I asked him in a joking vein what he would take for one of his smaller collections. He said about ten dollars would satisfy him. This was an eye-opener. I thought from scanning the pages of the album that none of his lots of stamps were worth less than \$25.

"Well," I said, "ten dollars is too much for your stamps. I'll give you four. I'm not very anxious to tie up much of my money at this time anyway. The stamp market's slow."

After bargaining for a while he agreed to sell his smallest collection for six dollars. I paid the money which was all there was in our till at that time, and took the stamps. That was a happy day!

The collection contained about 2,000 varieties, lots of them unused. Taken as a whole, the collection was in excellent condition. We catalogued the stamps and found that their value was about \$40. Selling at half a catalogue, as we always did, we figured that we could make a neat profit and our figures did not lie. It took us a month to get rid of that lot, but we cleared \$18 on the stamps and got a dollar for the album which was better than I had expected. Never since then have I made as profitable a deal of an entire collection. Collections are deceptive and it takes a smart stamp dealer to make a profit on their purchase and sale.

I have since bought many collections of almost all sizes and varieties and I have made it my invariable custom to examine each carefully before making an offer. Even with this precaution I have been stung more times than one. Buying

TRADE COLUMN.

1000 var. foreign stamps, \$1.95; 500 var. foreign, 50c. Great many of these stamps are not found in packets nowadays. Post-free. A. P. S. No. 2531. G. A. Doyle, 34 Cottage Place, Bridgeport, Conn. (38)

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c and 15c "starred" plates. Cash or exchange. A year's subscription to *Everybody's* given in addition to the price you ask. Dr. J. M. Holt, Editor, Astoria, Oregon.

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Gratis. 50 stamps of the Levant for return postage. I desire new issues, and give in return Italian colonies, Tripoli, Benadir. References. Sendings registered. Will subscribe to and advertise in journals. Price lists solicited in order to buy. M. Fontana, 3588 Marziales, Venice, Italy. (34)

Trial Four Months, over 400 pages, Ten Cents. World's Greatest Collector Magazine founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' Paper, 100 pages each issue, replete with interesting reading and advertising, illustrated, pertaining to Stamps, Curios, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years.

An unmitigated expensive meritorious feature is the publication in each number of illustrations of leading collectors and dealers of the world. 50 cents for 12 numbers; Foreign and Canada, 1.00 or 4s. Samples Free. L. T. Brodstone, Pub., Superior, Nebraska, U. S. A. (com).

Collectors Notice: Place your ad in the *Columbia*, which goes into a thousand and more homes in 50 and more countries each issue. Sale and Exchange ads, 25 words, 10c. Display, 40c per inch. Trial subscription, 10c. Sample copy, 2c. The *Columbia* Co., Greensburg, Indiana. (34)

Scott's Catalogues, 1911, 40c; 1910, 30c; 1909, 20c. Postpaid. New copies. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

1000 Mixed United States Stamps before 1896, only 20c. Fine for collectors of minor varieties, shades, etc. Order 1000 now. Mention this paper. Elliot B. Hunt, 1 Everett Ave., Ossining, New York. (34)

On approval U. S. and Foreign Stamps. Checks, revenue stamps attached, 10c. Colored post cards, stamps attached, 20c a doz. Precancels and permits, 10 diff., 4c. Shamokin Stamp Co., Shamokin, Pa. (34)

Look! 12 Postal Cards of Battleships of our navy sent postpaid for 1 silver quarter. These cards are colored and are sold for 2 for 5 in the shops. Send at once. E. C. Wightman, 123 Congress Ave., Providence, Rhode Island. (34)

stamp collections with the intention of breaking them up and selling them at a profit is a gamble and a speculation. It is dangerously fascinating and will soon "break" the unwary and careless dealer who plunges recklessly. Even in the best collections there is a large percentage of damaged stamps. Many of these appear to be perfect on the surface and it is not until they are removed for sale that their defects are discovered.

(Editor's Note: This is the third of a series of articles on "The Making of a Stamp Dealer." The fourth will appear in an early number).

Our readers need not be disturbed by the delay in publication of that "Bare-Faced Swindle." We'll do all the worrying to fit the circumstances. Our attorney has a very large criminal practice, and has been unable to give the matter attention. However, we've been obliged to write for the return of the MSS., as much as we regretted doing so. What has been due to a peculiar set of adverse circumstances need not be misconstrued.

PUBLICITY STICKERS.

A gummed sticker bearing the following message, has been ordered:

The collecting of postage stamps as a recreation has reached a high state of development; is well organized; is available for long or short periods of leisure; gives keen enjoyment to all ages and occupations; is recommended by physicians for relaxation from business; can be made to fit any purse.

The person through whom this was received has been entertained and instructed, and would be pleased to tell you about this fascinating and profitable pastime.

Everybody's publisher will distribute them, postpaid, for 10c per 100; 75c per 1000.

This is the cheapest kind of missionary effort we know of. Send these everywhere. Stick them on the corner of your letters to non-collectors or strangers, or on the outside of your envelope. Inclose one when you mail a check. Extend the benefits of a hobby you've enjoyed.

We haven't missed a number nor run a "double number" for nearly three years.

TRADE COLUMN.

Have you some good stamps to exchange for late high grade novels or stamps? L. Ray Starkweather, R. D. No. 3, Rockford, Illinois. (34)

The Inland Stamp Monthly is an up-to-date progressive magazine for the Collector and Student of stamps. Every issue is full of interesting articles and valuable notes. Many exclusive and novel features. Get on our subscription list—it only costs 20c a year. William Baskerville, Pub., 390 Maria Ave., St. Paul, Minn. (34)

Stamps. 7 Peru, 5 cents; 3 Siam, 5 cents; 3 Samoa, 7 cents; 10 Hong Kong, 10 cents. Write for lists. W. Frazier, 267 Campbell Ave., Toronto, Canada. (34)

Louisiana Revenue Stamps (Law), obsolete complete set of 7, punched, \$1.00; cancelled, \$2.50. Wm. Lloyd, 718 Toulouse St., New Orleans, La. (34)

Thoroughbred White Plymouth Rock and White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

Canadian Stamp Collectors' Club desires members and stamp exchange world wide. Also Canadian stamps on approval against Reference. Chas. Grant, Sec-Treas., C. S.C.C., 155 Boyer St., Montreal, Canada. (34)

Ten diff. Filipinos, cat., 40c; free on request for approvals. Canadian sets, 1c to 50c, Edward, 20c; 1c to 50c, George, 24c; 3 Postal Dues, 6c; Hayti 1904, set of six, 10c. W. G. Grant, Apsley, Canada Hobby Club No. 504. (36)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (tf)

100 var., all good, .08; 6 var. Guatemala cat. .19, .06; 500 var., a fine packet, \$1.00; 10 var. fine, cat. .35, .12. Lee Davis, Sidney, N. Y. (34)

I will give 6 months subscription to **Everybody's**, new or renewal, for every fair copy of May, 1912, **Everybody's**. No "Sample Copy" numbers wanted. Dr. J. M. Holt, Astoria, Oregon.

Wanted—British Colonies, King George issues used only, for cash or exchange. Correspondents wanted in all British Colonies. Good U. S., Canada, South and Central America for exchange. H. Clay Fox, Jr., Rickreall, Oregon, U. S. A. (34)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St. Oakland, California. (com)

Stamp Collectors. Look Here! While they last, 5 varieties of Hawaiians, 10c; 10 varieties, 25c; 5 varieties, unused, 15c. K. P. Emory, Box 432, Honolulu, H. I. Postage extra. (34)

Ten unused stamps, 10c; 10 Honduras, 10c; 10 Salvador, 10c; 10 animal stamps, 10c; 10 French Colonies, 10c; 10 Uruguay, 10c; 10 Guatemala, 10c; 10 Bolivia, 10c. First Canada Postal and lists free. W. Frazier, 267 Campbell Ave., Toronto, Canada. (34)

SCARCE AND WANTED STAMPS

U. S. or Foreign will be found in our approval books at prices that will please.

Want lists given special attention. Wholesale consignments sent to dealers anywhere. Wholesale and retail lists free. One hundred, all different, used and unused, to every applicant for our approval.

We buy stamps.

AMERICAN STAMP CO.,

Baltimore,

Maryland

About one letter in ten thousand is "lost in the mail." Take off your gloves to handle the fellow who "never received your letter", or who "wrote you some time ago."

Boys! Read the headings on the editorial page carefully. Some of you can receive Everybody's for ten cents a year, just by way of encouragement.



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IN EACH TOWN and district to ride and exhibit a sample Latest Model "Ranger" bicycle furnished by us. Our agents everywhere are making money fast. Write for full particulars and special offer at once.

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FACTORY PRICES We furnish the highest grade bicycles it is possible to make at one small profit above actual factory cost. You save \$10 to \$25 middlemen's profits by buying direct of us and have the manufacturer's guarantee behind your bicycle. **DO NOT BUY** a bicycle or a pair of tires from anyone at any price until you receive our catalogue and learn our unheard of factory prices and remarkable special offers to rider agents.

YOU WILL BE ASTONISHED when you receive our beautiful catalogue and study our superb models at the wonderfully low prices we can make you this year. We sell the highest grade bicycles for less money than any other factory. We are satisfied with \$1.00 profit above factory cost.

BICYCLE DEALERS, you can sell our bicycles under your own name plate at double our price. Orders filled the day received.

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single wheels, imported roller chains and pedals, parts, repairs and equipment of all kinds at half the regular retail prices.

\$10⁰⁰ Hedgethorn Puncture-Proof \$4⁸⁰
Self-healing Tires A SAMPLE PAIR TO INTRODUCE, ONLY

The regular retail price of these tires is \$10.00 per pair, but to introduce we

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NO MORE TROUBLE FROM PUNCTURES

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We have hundreds of letters from satisfied customers stating that their tires have only been pumped up once or twice in a whole season. They weigh no more than an ordinary tire, the puncture resisting qualities being given by several layers of thin, specially prepared fabric on the tread. The regular price of these tires is \$10.00 per pair, but for advertising purposes we are making a special factory price to the rider of only \$4.80 per pair. All orders shipped same day letter is received. We ship C. O. D. on approval. You do not pay a cent until you have examined and found them strictly as represented.

We will allow a cash discount of 5 percent (thereby making the price \$4.55 per pair) if you send **FULL CASH WITH ORDER** and enclose this advertisement. You run no risk in sending us an order as the tires may be returned at OUR expense if for any reason they are not satisfactory on examination. We are perfectly reliable and money sent to us is as safe as in a bank. If you order a pair of these tires, you will find that they will ride easier, run faster, wear better, last longer and look finer than any tire you have ever used or seen at any price. We know that you will be so well pleased that when you want a bicycle you will give us your order. We want you to send us a trial order at once, hence this remarkable tire offer.

IF YOU NEED TIRES don't buy any kind at any price until you send for a pair of Hedgethorn Puncture-Proof tires on approval and trial at the special introductory price quoted above; or write for our big Tire and Sundry Catalogue which describes and quotes all makes and kinds of tires at about half the usual prices.

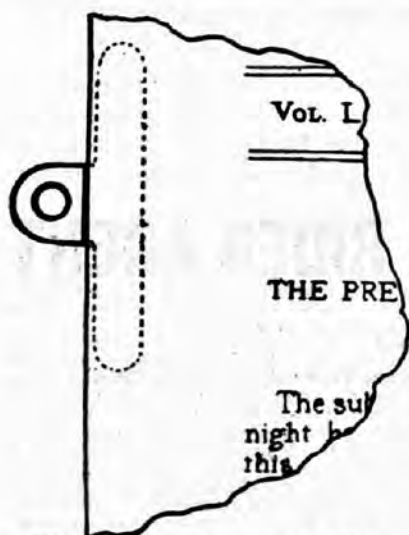
DO NOT WAIT but write us a postal today. **DO NOT THINK OF BUYING** a bicycle or a pair of tires from anyone until you know the new and wonderful offers we are making. It only costs a postal to learn everything. Write it NOW.

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50 Sweden	40	2000 "	7 43	1000 " Italy	27
10 Niam	25	2000 "	24 60	1000 " Swiss	42
20 Brazil	14	4000 "	49 00	1000 " Holland	42
100 Asia	60	Great Bargains	1000	" France	25
100 Africa	65	above	1000	" St. Col's	25
10 Haiti	17	50 Persia	20	1000 " Denmark	47
15 India	04	100 Persia	1 90	1004 " Spain	52
40 Japan	08	125 Persia	2 74	1000 " Russia	42
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100 "	2 29	5 Liberia	19	15 Luxembourg	11
127 "	2 24	19 Hawaii	29	20 Newfoundland	1 00
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40 Liberia	2 00	7 Barbadoe	72	100 "	1 00
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7 Nyasa	15	40 Japan	05	6 Malay States	10
10 Persia	05	7 Iceland	20	6 St. Vincent	14
2 Samoa	05	2 Senegal	05	10 British Guiana	13
20 Spain	11	4 Grenada	05	10 Costa Rica	08
2 Soudan	05	4 Nigeria	05	10 Guatemala	09
4 Malta	05	2 Cyprus	05	6 Indo-China	05
6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Siam	15	6 Reunion	05	6 Philippines	04
1 Mascos	10	6 Bosnia	05	25	40
10 Chile	08	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentine	11
40 France	10	25	13	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	12
10 "	14	20 Russia	09	10 Grenada	12
2 Corea	06	20 Sweden	10	1000 Fine Minges	05
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2c carmine 1910 new watermark	.20
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Vol. III, No. 11 NOVEMBER, 1912. Whole No. 35

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Philately**

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Nicaragua 1878 2c blue, roul., mint	22
Nicaragua Official 1905, set of 9 mint	112
Panama 1906-7; 1, 2, 24, 5 & 10c	12
Canal Zone 1906, 1, 2, 5, 8, & 10c	20
Peru 1882, 50c rose, cat. 20c, mint	07

Postage Extra.

I am prepared to send medium grade general selections on approval at 50 to 60 per cent discount and a better selection, arranged by countries, priced net according to cost (basis 1/2 cat. prices). References must accompany all applications.

W. S. ALDRICH

BOX 612

ST JOSEPH, MO.

Please specify Everybody's when answering advertisements.

Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons. Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. III, No. 11. Astoria, Oregon, November, 1912. Single Copies, 5c.

The Making of a Stamp Dealer.

Tact as a Money Saver

Stamps which are really perfect in an album are liable to be damaged in the process of removal even if the dealer or his clerks take the greatest precautions. There is bound to be some waste. The dealer will come across many a repaired stamp of which the collector, himself, was perhaps ignorant. One of the first things that I look at when examining a collection is the hinges. Many alleged peelable hinges stick like hair on a dog's back and when a dealer starts to remove a valuable stamp which has been cemented in with one of these infernal inventions, he enters a period of torture. Every stamp he spoils is money lost.

There is another feature which must be taken into consideration if the dealer expects a profit on his investment. This is the topic of undesirable stamps. They exist to a certain extent in every collection. There are some stickers which are unpopular for one reason or another. Take, for instance, the stamps of Spain, Cuba, Porto Rico, Philippines or Columbian Republic. Very few collectors, outside of a few specialists, care to buy stamps from these countries. Some of the stickers from the foregoing lands are hard to give away and to sell them at anywhere near catalogue prices is impossible.

The Seebeck stamps have always been as popular as the smallpox although they are now regaining some of their lost prestige and standing

with the collecting fraternity. The collector who has a collection for sale always wants top prices and he is apt to be considerably peeved when the dealer offers him twenty per cent of Scott's prices. But what else can the dealer do? We will take for example a collection of 2,000 varieties, catalogued at \$100. The dealer pays perhaps twenty dollars for the accumulation after a hard tussle with its owner.

Probably ten per cent of the stamps, representing the same percentage of the value will be damaged before the collection is ready for sale. Another ten per cent will consist of undesirable stamps which will have to be sold in packets or thrown into the dead stock box. Probably not twenty-five per cent of catalogue will be realized on stickers of this class. Add fifteen dollars for the cost of selling and what is left for the dealer? These estimates are perhaps too conservative for stamps catalogued at \$100 can not be prepared for sale, advertised, and disposed of at an expense of only fifteen dollars. Postage, stationery, approval sheets and hinges all add their expense to the general selling cost. Perhaps there are dealers who will disagree with these statements. If so, their opinions would be valuable to the trade. As for me, I am giving personal experience and these are facts. Perhaps my system is wrong. The selling of stamp collections requires

time and time is worth money—even to a stamp dealer.

The collector who expects to get top prices for his collection should not spare pains in putting it together. Every purchase should be subject for deep consideration and a few extra minutes of time and a few more cents for high grade hinges will not be spent in vain. Take it from one who ought to know! Buying collections wisely is a gift. If when he is viewing a good collection, the dealer lets his eyes light up with a glow of enthusiasm and his voice trembles with longing as he offers a price, he is going to pay all the collection is worth if he expects to acquire it.

Self restraint is a happy habit and one to which every stamp dealer should be addicted, if he hopes to succeed. Don't appear to be too anxious. Every drop of anxiety that oozes to the surface will cost you money and money is a scarce commodity. When the dealer who wishes to sell discloses his treasures, squint your eyes, make a wry countenance, and remark dryly, "That collection is pretty fair but I've seen lots better, and I am not very anxious to buy at the present time anyway. The market is bad and money is scarce and I don't think I can see my way clear to tie up any of my cash at the present time. However, if you are very anxious to sell (putting the accent on the "very") I might consider buying your stamps if we could come to the proper terms"—and so on in the same strain. It generally works and at the end of the second or third spasm and the strain is beginning to tell on the dealer, the collector surrenders he will beg you to take his treasures but leave him, oh leave him and the price of the album. This is a cruel sport, very cruel, but it works. In all my experience, I never yet pretended that I wanted to buy a collection.

(This is the fourth of a series of articles on "The Making of a Stamp Dealer. The fifth will appear in an early number.)

\$20,000 Letter Stolen; P. O. to Pay \$10.

ROME, Oct. 13.—A registered letter containing \$20,000 sent from New York to the Commercial Bank of Milan was stolen between Turin and Milan. The postoffice authorities have notified the bank that compensation for the loss of the letter is limited to \$10.

REVIEW OF "NORMAL KATALOG."

Rasmus Bartleson

The "Illustriert Briefmarken Normal-Katalog," which is published every other year by the large firm of Paul Kohl, Chemnitz, for the German philatelic societies who compile it, is out for the year 1913. It is a very handsome volume, artistically gotten up, well printed, clearly illustrated, and in all respects an excellent stamp catalogue for the general collector. The postage stamps of the entire world are listed in this book and the major varieties are noted. The prices given are authentic and reflect the condition of the German stamp market. The countries are listed alphabetically, and not with the colonies following the mother country as in the "Grosser Handbuch," published last year by Paul Kohl. "Normal Katalog" is the standard stamp catalogue of Germany and all German speaking collectors the world over.

The catalogue is compiled by a committee of the leading collectors of all the important philatelic societies of Germany, Switzerland, Austria and Sweden, working in conjunction with the leading dealers. It is the only catalogue in the world that is compiled by the collectors themselves, and therefore the stamp values are more authentic and give the true price of the stamps. Among the societies who helped to compile the "Normal Katalog" are the following: Internationaler Philatelisten Verein, Dresden; Briefmarkensammler-Verein Allemania, Berlin; Philatelisten-Verein, Bern; Briefmarkensammler-Verein, Bonn; Vaterländischer Erster Briefmarkensammler-Verein, Budapest; Verein für Briefmarkenkunde, Chemnitz; Philatelisten-Club Metz, Metz; Münchner Briefmarken-Club, E. V.; Svergies Filatelist-Förening, Stockholm, Sweden; Verein Wiener Briefmarkensammler, Wien; etc. "Normal" catalogue is in fact the ideal stamp collectors' catalogue, compiled by collectors for collectors. The catalogue is easily understood by the collector, even if he has only a faint knowledge of German. The collector with no knowledge of German will soon be able to use it intelligently with a little practice and patience. An alphabetical index in English, as well as in German and French, is found on the first pages. The plan of listing the countries is practically

like that of Scott's. All the United States stamps are illustrated and clearly described, the type varieties being especially clear.

The price of "Normal Katalog" is 3 marks, or 75 cents, postage extra. The address of the publisher is Paul Kohl, G. m. b. H., Chemnitz, Germany.

ADVERTISING TALK No. 4.

By William Hawkins.

Within the last few years advertising has undergone a great change. Honest unadulterated has become an essential feature of good advertising and the old circus poster style of calling attention to goods has fallen into disuse. And this is not the effect of a revolution of morals, either.

It is merely an evidence of increasing wisdom on the part of the men who handle the publicity end of successful enterprises. Convinced by their own experiences and observations, they know that honest advertising is the only kind that pays. If truthful advertising pays business people who are able to draw customers to their shops by the very magnificence of their show rooms, why should it not pay the stamp dealer who transacts all of his business through advertisements and the postal service without having the opportunity to display his wares before the prospective purchaser? It certainly should and does.

Honest advertising must pay. And what is more, EVERYBODY'S PHILATELIST will not knowingly accept any other kind.

(To be continued).

Frank E. Goodwin, the well known writer upon philatelic topics, and dealer in stamps, 319 Euclid Avenue, Webster Groves, Mo., has bought the Unique Stamp Club effects from the Chicago. Mr. Goodwin expects to push the Club during the coming few months in an effort to build up its membership. The Unique Stamp Club is for the co-operative buying, selling and exchange of stamps; there are no admission fees or dues—the sole requirement for membership being first-class references and activity in stamps.

We have some advertisers on five year contract. We will close for similar periods with others of standing and responsibility.

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. .25 per cent discount for 12 insertions. 500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

While they last! Genuine original BALLOT cast for JEFF. DAVIS, Nov. 6, 1861, for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Exchange wanted, used A1 copies by registered letter only. Basis Scott, Senf, Yvert or Gibbons. Approval sheets not less than \$10. Milly Mager, San Salvador, Central America. (35)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

One cent approvals. Many of the new and late issues included. Big bargains. Satisfied customers every time. Good references required. L. J. Moulton, Boulder, Colo. (36)

Would you like to receive pretty Post Cards from all over the world? Yes. Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (tf)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

TRADE COLUMN.

Additions to Smith's Precancel Catalog, reported by Messrs. Myers, Cone, Dr. Mitchell and others:

Abilene, Kan.—Type III: between lines 10 apart, 1908, 1c.

Appleton, Wis.—Type II: 1908, all values issued down and up.

Ashland, O.—Type IV: 1902, 6c up. Type V: 3c up and down.

Attica, Ind.—Type I: 1902, 1c brown ink double.

Aurora, Ill.—1908 1c blue ink.

Baltimore, Md.—Type I: 1908, 10c, 15c.

Battle Creek, Mich.—Type II: 1912 1c.

Binghamton, N. Y.—Has two sizes of 4s. No issue of 6-12, 1902, 5c 6-09.

Boston, Mass.—Type II: 1898, 2c Nor. Type V: 1908, 15c nor. and inv.

Brattleboro, Vt.—Type I: 1908, 2c.

Brockton, Mass.—Type I: 1908, 1c, nor and inv. double. Type II: between bars 12 apart, 1908, 8c; do. Cam. Sta., Type I: 1912, 1c inv.

Buffalo, N. Y.—Type III: 1902, 6c inv. Type IV: 1902, 10c inv.

Chambersburg, Pa.—Type I: 1908, 4c down.

Chattanooga, Tenn.—Type IV: 1912, 1c.

Chicago, Ill.—194b, 21c 229c, 334c. Type II: 10c Registered, 1912, 2c inv., 50c nor.

Cleveland, O.—Type II: 1908, 1c. Type III: 1908, 13c. Type IV, 1908, 1c per 8½; 1912, 2c per 8½; 1912, 1c inv., 1c double.

Dallas, Tex.—Type I: 1908, 1, 2, 4, 5, 10 50c; 1912, 10, 15c.

Deposit, N. Y.—Type I: 1902, 1c inv.

Edella, Pa.—Type V: 1902, 1c; Type VII: 1908, 1c inv; Type VIII: letters in one line 3½ high, 1908, 1c.

Elkhart, Ind.—Type III: 1908, 1c.

Ft. Wayne, Ind.—Type II: 1912, 2c.

Gloucester, Mass.—Type I: 1908, 1c double.

Kansas City, Mo.—Type II: St. Louis 2c.

Lincoln, Neb.—Type II: 1902, 1c double.

Litchfield, Mich.—Type I: In three lines between lines 12½ apart; 1912, 1c.

Lynn, Mass.—Type II: 1902, 15c.

Lyons, N. Y.—Type II: 1908, 2c inv., 4c up.

Menominee, Mich.—Type I: 1908, 1c.

Milwaukee, Wis.—Type IV: 1912, 1c up and down.

Minneapolis, Minn.—Type V: 1908, 6c double; Type VI: 1908, 2, 3, 6, nor.

Montpelier, Vt.—Type II: 1912, 1c.

Montvale, N. J.—Type I: 1908, 1c.

New Bedford, Mass.—Type I: 1908, 2c inv.

New York, N. Y.—Type III: 1912, 2c.

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proops and Essays. "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's, but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-1f)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Wanted—Consignments of Central American and United States stamps for cash or exchange. T. A. A. Costello, 12 Hetherington Road, Clapham, S. W. London, England.

Alaska-Yukon imperf., mint, ten for 26c postpaid. Refer by permission to Dr. Holt, Knappton Stamp Co., Knappton, Wash. (33)

1000 var. foreign stamps, \$1.95; 500 var. foreign, 50c. Great many of these stamps are not found in packets nowadays. Post-free. A. P. S. No. 2531. G. A. Doyle, 34 Cottage Place, Bridgeport, Conn. (38)

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Molt, Editor, Astoria, Oregon.

500 British Colonials (120 varieties, Helena, Lucia, Fiji, Nyasaland, Kelantan, Trengganu, Gwalior, Deccan, Caymans, Turks, Maldives) 75c. 250 different British Colonials \$1.12. A. Slaughter, 141 Second Ave., Manor Park, London. (35)

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Scott's Catalogues, 1911, 40c; 1910, 30c; 1909, 20c. Postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Thoroughbred White Plymouth Rock and White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

Ten diff. Filipinos, cat., 40c; free on request for approvals. Canadian sets, 1c to 50c, Edward, 20c; 1c to 50c, George, 24c; 3 Postal Dues, 6c; Hayti 1904, set of six, 10c. W. G. Grant, Apsley, Canada Hobby Club No. 504. (36)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (1f)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (com)

North Adams, Mass.—Type II: 1908, 1c.
 Philadelphia, Pa.—1908, \$1.00 double, narrow and wide space 1912, 2c wide, 2c double no lower line.
 Pittsburg, Pa.—Type II: 1898, 8c up; 1902, 2c down; St. Louis 1c double. Type III does not exist, is a double of Type IV, with the lines obscuring the first inscription. Type IV, 1912, 2c.
 Providence, R. I.—Type II: 1902, 15c; 1912, 1c nor., inv., and up.
 Racine, Wis.—Type I: 1898, 8c up, no comma.
 Rochester, N. Y.—Type II: 1908, 2c; 1912, 1c, 2c.
 Rock Island, Ill.—Type I: 1908, 3c; Type II: 1902, 2, 3, 5, 6, 8, 10c.
 Saginaw, Mich.—Type I and II: Dues.
 St. Louis, Mo.—Type II: 1908, 15c, inv.; 1912, 1c nor. and inv.
 St. Paul, Minn.—Type I: Set exists with one vertical line only $\frac{1}{4}$ wide. Type IV: 1902, 3c down double.
 Scranton, Pa.—Type II: 1912, 10c.
 Sedalia, Mo.—Type I: Three horizontal lines, 1908, 1c, 3c; 1912, 1c.
 Stamford, Conn.—Type II: 1908, 5c, inv.
 Titusville, Pa.—Type I: 1898, 1c double.
 Topeka, Kan.—Type I: 1898, 1c down. Type II: 1908, 6c.
 Warren, Pa.—Type V: 1908, 2c. Type VI: 1903, 2c. Yukon, 2c.
 Waterloo, Iowa.—Type I: 1908, 1, 3, 4, 5c down.

F. L. SMITH.

John H. Rappold sends us a new issue 1c precancelled Baltimore and used by Bolgiano & Sons of that city.

We learn from Mr. W. W. Norton that an election for new officers will shortly be held by the International Precancel Club.

To our foreign subscribers, we offer a benefit, viz: that of furnishing current mint U. S. stamps, centered and perforated on all sides, at face. Send self-addressed return envelope, and include in remittances sufficient for return postage and registration. A distinct advantage in being a subscriber to Everybody's, the paper made for everybody, for English speaking philatelists everywhere. Address Dr. J. M. Holt, Astoria, Oregon.

Our foreign subscription rate is the same as the domestic, thirty-five cents a year, post free anywhere in the world.

United States Stamps

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

Send Us a List of Wants.

The New England Stamp Monthly

will be issued regularly the 20th of each month. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

THE GERMAN PHILATELIC JOURNALS IN THE YEAR 1912.

By Gustav Schmidt, Publisher,
Basel, Switzerland.

(Reproduction only with the permission of the author).

There is no doubt our readers will be interested to have a complete and most exact list of all the current German stamp papers, which are published in the following list only excepted some dealers' circulars or official journals for the members of a certain society only and not for the general public. There are:

Allgemeiner Anzeiger für Philatelie, München (Bavaria), 3rd year, 12 numbers. Subscription, Fr. 2.40.

Berliner Briefmarken-Zeitung, Berlin, 8th year, 24 numbers. Subscription Fr. 3.75.

Der Briefmarkenhändler (Official Journal of the International Stamp Dealers Association), Berlin, 16th yr., 12 numbers. Subscription, Fr. 1.05.

Der Briefmarkensammler, Bremen, 22nd year, 12 numbers. Subscription Fr. 2.20.

Deutsche Briefmarken - Zeitung, Leipzig, 23rd year, 12 numbers. Subscription, Fr. 7.50.

Der Deutsche Philatelist, Berlin, 6th year, 12 numbers. Subscription, Fr. 3.50.

Generalanzeiger für Philatelie (International Advertiser) Ludwigslust, 30th year, 36 numbers. Subscription Fr. 2.40.

Illustriertes Briefmarken - Journal, Leipzig, 39th year, 24 numbers. Subscription Fr. 5.65.

Illustrierte Zeitung für Philatelie, Poessneck, 17th year, 12 numbers. Subscription, Fr. 1.75.

Internationales Briefmarken-Offertenblatt, Poessneck, 21st year, 36 numbers. Subscription, Fr. 2.40.

Mitteilungen der Firma Paul Kohl, Chemnitz, 3rd year, 9 numbers. Subscription, Fr. 3.75.

Der Philatelist, Dresden, 33rd year, 12 numbers. Subscription, Fr. 7.50.

Philatelisten - Zeitung, Goessnitz, 21st year, 12 numbers. Subscription, Fr. 4.50.

Die Post, Bischweiler, 19th year, 12 numbers. Subscription, Fr. 3.15.

Vertrauliches Korrespondenz-Blatt Philatelistischer Vereine, Hamburg, 22nd year, 12 numbers. Subscription Fr. 4.50.

N. B.—Specimen copy of all these journals, each 20 ctms., postpaid, will be addressed to anyone on receipt of the corresponding amount per inter-

national money order by the author, Mr. Schmidt, whose has the agency for all philatelic, published in all languages.

ALL OF US.

H. L. W.

The Editor sat in his easy chair
And fondled his postage stamps.
The prize must go for a printer's bill,
The dealer quoted the value "nil"
(Some question as to authentic grill)
And the Editor tore his hair.

The Editor opened his morning mail
And saved the postage stamps.
A million would mean a suit of
clothes—

Raiment is one of the Editor's woes
"Herewith the stamps.—the offer
goes?"

"No—busted—ours for sale."
And * continued to tear his hair.

(Five minutes intermission. What
rhymes with "fund?")

The Editor sorted out the bunch
Of cancelled postage stamps
And found an eight and a perfect four
On the rare old "bluish" stuff of yore.
(To quote the Director: "Never-
more").

"John, dear, wake up and come to
lunch,"

And * continued to tear his hair.

*The Editor.

Statement as to ownership and management of **Everybody's Philatelist**, published monthly at Astoria, Oregon, required by Act of Congress of Aug. 24, 1912:

Editor, John Milton Holt, M. D., Astoria, Or.; managing editor, John Milton Holt, M. D.; business manager, John Milton Holt, M. D.; publisher, John Milton Holt, M. D.; owner, John Milton Holt, M. D. Known bondholders, mortgagees and other security holders, holding 1 per cent or more of total amount of bonds, mortgages or other securities, none.

JOHN MILTON HOLT, M. D.
Sworn and subscribed before me
this 2d day of Oct., 1912.

O. F. MORTON,
Notary Public.
(My commission expires Oct. 14,
1912).

Have you ever seen a "philatelic
publicity sticker?"

MOUNTING PRECANCELS.**F. L. Smith.**

Many collectors of Precancelled stamps are at a loss how to arrange their stamps in a manner that will be attractive in appearance and at the same time satisfactory in other ways. One great stumbling block to the one who attempts to complete the various sets, is the great number of blank spaces which have to remain indefinitely, and thus spoiling the attempt to make each page attractive in appearance. It is surprising how much more interest we take in our collection if we spend the necessary time to make each page neat and a picture by itself. I would suggest for this purpose the use of a loose leaf album or book, the standard size is supplied by stamp dealers for those who make a specialty of these stamps, and for the collector making it a side line, a smaller one after the pattern of the I-P loose leaf books. Try it: Rule spaces for each stamp you have, or expect shortly to receive, and to do this, first make a pattern of the pages you intend ruling. After making a small pin hole at each corner of the frames for each stamp, the pattern can be placed upon the pages and with a pencil point a dot made to guide one where to rule. Several patterns can be made, each of a different design to suit. It will surprise you to see how little time it takes by this method to rule up a number of pages. By using this pattern of an album you may cut out all the blank spaces you think best and when the time comes to insert a stamp or two, a new page can in but little time be ruled and mounted to take the place of the old leaf. Thus preserving as long as you collect, an album pleasing in appearance as the pages are looked over, also giving you an added satisfaction with your stamps.

Why are some of our contemporaries advertising the alleged Chicago Philatelist when the alleged publisher, W. T. Ohle, has been openly advertised as a fraud? The same relative to "Lea Fac-Simile" (sic) the organ of forgeries by a forger.

Collectors have been attracted (so they have said) to Everybody's because they have always found something interesting in its pages. Dealers have been attracted because they have realized that a magazine with meat inside was bound to win and hold the collectors. Where the collector is, there would the dealer be also.

Stuart's Semi- Weekly Stamp News

EVERY WEDNESDAY AND
EVERY SATURDAY

Subscriptions under 3 months respectfully declined.

For the first month or so we will publish only a sufficient number to take care of our own lists and can't send sample copies. However, we will be glad to have your name on a postal and a sample copy will be sent as soon as we increase over the 500 mark and have a greater number of each issue.

Paid subscriptions start with number one.

The John Stuart Company

Paris

Kentucky

EVERYBOD'YS PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Editor-in-Chief and Publisher.

Associate Editors:

C. A. Nast, Denver, Colo.; Gen. C. A. Coolidge, Detroit, Mich.; Francis Rotch, Jr., Seattle, Wash.; Iver R. Johnson, Chicago, Ill.; Herbert Armstrong, North Bend Oregon; Col. J. M. T. Partello, Los Angeles, Calif.; R. E. Ramsay, Macon, Ga.; Bertram W. H. Poole, Pasadena, Calif.; Paul Mason, Covington, Ky.; Dr. J. C. Perry, Ancon, C. Z.; Julian Park, Buffalo, N. Y.; A. H. Pike, Binghamton, N. Y.; H. L. Wiley, Portland, Oregon.

Devoted to the Interests of Stamp Collecting and its literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Ten cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Or.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	6 Months' Contract.	12 Months' Contract.
1 inch	\$1.50	\$1.00	\$.75
$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches)	4.00	3.00	2.00
$\frac{1}{4}$ page (7 $\frac{1}{2}$ inches)	6.00	4.50	3.00
1 page (15 inches)	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial and Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 11. Astoria, Oregon, November, 1912. Single Copies, 5c.

"EDITORIAL SHOP-TALK"

In January we begin our fourth year, so our issue for that month will be our Anniversary Number. It will be a special number. There will be special features. With it we will inaugurate some permanent features. We will sport our new cover design by the versatile Wiley. We will increase in size. We will start a fourth year under conditions more stable, permanent and promising than any other philatelics monthly ever started

any year. We say that advisedly. It is a big statement, but analysis will substantiate. We're not given to exaggerated statements. An endowed philatelic journal has never existed before, and when one studies the lines of natural development, we feel that far from exaggerating, we are rather conservative. Take the P. J. of A. for instance. C. H. Mekeel must die some day, and in all probability the journal he also ably edits will die with

him. The members of the firm of Mekeel-Severn-Wylie must also, some sad day, shuffle off this mortal coil, but their excellent paper is a weekly stamp newspaper, which is beside the question. Take any of the monthlies, when their publisher dies the paper usually dies with him. Under former circumstances, if J. M. Holt died, Everybody's Philatelist would probably have died with him. There's where the glimpse of the future comes in. Everybody's will have a longer life than its founder. With each added year there will be gathered momentum, force, influence, and an army of loyalists who will head all their subscription lists with Everybody's. The more Everybody's develops, the more I shall have to bequeath to the Board of Trustees, and the greater the property-value, the greater will be my enjoyment in my part of the giving.

(J. M. H.)

To quote an advertiser:

"The rarest, fairest gentleman I know is the one who has a habit of paying the little obligations, cash or courtesies, when they are due."

* * *

Some of you—"The Old Guard"—can accomplish a clever little kindness to the hobby and its followers by signing up one new reader for this magazine.

* * *

The advent of Panama-Pacifics and Parcels Posts is another argument in favor of loose leaf albums or a card system.

* * *

If the Turkey Trot should develop into a Stamp-ede the Provisional Philatelist will be in his glory.

* * *

Says he: "There's a little too much Greece in the Turkey this year; may I Servia?"

(H. L. W.)

The design for the 1913 cover for Everybody's consists of an outline map of the world on Mercator's projection, across which, in lighting rays is carried the "Everybody's" flashes of philatelic enlightenment.

Suggestive of modern transportation methods there appears beneath the map of a fast mail train and an ocean liner; flying above it all is a Curtis biplane.

With the exception of corner ornaments and a central design at the top the border is a series of straight lines.

"Everybody's Philatelist" in out-

lined Roman capitals covers the upper fourth of the page, and immediately below this appears a suitable inscription relative to the founder of the magazine, its purpose and one of its distinguishing characteristics.

W. S. Lincoln, 2, Holles Street, London, W., the oldest established stamp dealer in the world, sends us the following note:

A great surprise has been sprung upon all the English stamp collectors, by the appearance of an entirely new stamp, issued on October 9th, in England.

The poor unfortunate lion, which, for the first time figured on British stamps during the reign of King George, has entirely disappeared and certainly its exit makes a vast improvement in the design. The new stamp is very much better engraved than the previous one; the head is larger, and the whole aspect is creditable.

The new paper is watermarked "G. R." & Crown multiple.

Mr. A. Blanc also favored us with an early copy.

Great oaks from little acorns pop up. We began with eight pages, without any preliminary announcements, have paid our way as we've gone along, and believe we have something unique in store for the future of philatelic journalism.

Do you want to know a way you may become a benefactor to philately? A way to express gratitude for countless hours of pure pleasure? A way which does not require great wealth? Then write Dr. Holt, the Editor of **Everybody's**.

While Everybody's pays for itself, there's no surplus income to pay the Editor a salary. His time and work are not paid for by subscriber or advertiser. That's where you all get something for nothing.

Are you a benefactor to philately? The pursuit which has given you hours of immeasurable value.

The grafters have played long enough on philately.

CHRISTMAS HAMPERS

There is no better time than Christmas time to spread the gospel of philatelic good cheer, and point the way to benefits which we have enjoyed. We often wonder what sort of a present to give to certain boys and girls. By the use of **CHRISTMAS HAMPERS** you can accomplish a dual purpose. If you wish, we will mail any of the hampers directly to addresses you furnish, and inclose a card saying it is with your compliments. Postage or express prepaid on all.

HAMPER No. 1.

Globe Album, Collector's Catalogue (2 vols.), 1000 Hinges, 150 all diff. stamps, 1 Millimetre Scale, all postfree for \$.55

HAMPER No. 2.

Imperial Album, Collector's Catalog, 1000 Hinges (Peelable), 200 all diff. stamps, 1 Millimetre Scale, all post free for \$.85

HAMPER No. 3.

Omega Album, Collector's Catalog, 1000 Peelable Hinges, 300 all diff. stamps 1 Millimetre Scale, 1 "What Philately Teaches" (Luff), all post free \$1.75

HAMPER No. 4.

Modern Album, Scott's Catalog, 1000 Peelable Hinges, 400 all diff. stamps Millimetre Scale, 1 "What Philately Teaches," **Everybody's Philatelist**, for 1 yr. all post free \$2.75

HAMPER No. 5.

Modern Album, Scott's Catalog, 1000 Peelable Hinges, 500 all diff. stamps Millimetre Scale, Watermark Detector, "What Philately Teaches," **Everybody's Philatelist**, 1 yr. all post free \$3.75

HAMPER N. 6.

19th Century International Album, Scott's Catalog, 1000 Peelable Hinges, 1000 all diff. stamps, Millimetre Scale, Watermark Detector, Flags of All Nations, Coats of Arms and Rulers of All Nations, "What Philately Teaches," **Everybody's Philatelist**, 1 yr., all post or express prepaid \$6.00

HAMPER No. 7.

Same as Hamper No. 6, adding 1 20th Century International Album, all post or express free \$7.50

HAMPER No. 8.

Same as Hamper No. 7, but both International Albums and Scott's Catalog are bound in cloth, all post or express free \$9.25

HAMPER No. 9.

(This and Hampers No. 10 & 11 are "United States Hampers").

Washington Album, 100 all diff. U. S. stamps, Scott's Catalog, 1000 Peelable Hinges, Millimetre Scale, Watermark Detector, E. B. Power's book on "U. S. Stamps," **Everybody's Philatelist**, 1 yr. all post or express free \$4.50

HAMPER No. 10.

National Album, 150 all diff. U. S. Stamps, Scott's Catalog, 1000 Peelable Hinges, Millimetre Scale, Watermark Detector, Power's Book on U. S., **Everybody's Philatelist**, 1 yr. all post or express free \$4.50

HAMPER No. 11.

Stanley Gibbons' Sectional Imperial Album with printed section for U. S. General Issues and 50 blank pages, all interchangeable, 200 all diff. U. S. Stamps, Scott's Catalog, 1000 Peelable Hinges, Watermark Detector, Millimetre Scale, Power's Book on U. S., **Everybody's Philatelist**, 1 yr. all post or express free \$7.75

This is an assortment wherein something can be found suitable for all ages and pocketbooks. We are **LEADERS** in anticipating the needs of collectors.

"Business Integrity Our First Consideration."

FEDERAL STAMP CO., LIMITED

(Incorporated 1909).

M. L. FOSSETT, MANAGER.

Room E., Spexarth Bldg.,

ASTORIA, OREGON, U. S. A.

Give Our Advertisers a Trial.

U. S. NOTES.

Associate Editor H. L. Wiley.

33.—According to the P. S. N. certain of the P. O. sheets of 100 stamps, printed by the new process are divided into two parts of 50 by a colored line. This will render it easy for the enterprising faker to supply the 1c and 2c of the 1912 series "pp. 12, line variety." The line variety strips of 4 has been, to date, authentic evidence of the fact that the stamps were genuine "part perforates."

There will, no doubt, be a way of determining the status of anything produced by the new process—a little research and study usually clears up these points.

34.—A recent "freak" worthy of mention is that of two large sized envelopes made up one inside the other. One flap was gummed, the other one was not. The diagonal "seams" of the inner envelope were gummed to those of the outer one. The envelope was a 2c Postal Savings from a "corn belt" city and had been addressed to a southern town.

35.—Three years' exposure to ordinary light will usually cause carmine, carmine lake and crimson lake to fade out. The same exposure will turn deep indigo to a pale gray.

36.—Reagents for microscopic determination of paper fibres:

A.—Iodine Solution.—Winkler. Potassium iodide, 5 grams; iodine, 1 gram; water, 20 cubic centimeters; glycerine, 1 cubic centimeter.

B.—Zinc Chloride and Iodine Solution.—Winkler. Chloride of Zinc, 40 grams; potassium iodide, 5 grams; iodine, 1 gram; water, 14 cubic centimeters.

C.—Magnesium Chloride and Iodine Solution.—Winkler. Mix 1 part of reagent "A" with 20 cubic centimeters of saturated solution of magnesium chloride.

Reactions with the above:

A.—Cotton-linen fibre, brown; esparto and bamboo celluloses, gray to gray-brown; wood cellulose, chemical pulp, colorless; mechanical wood pulp, yellow.

B.—Cotton-linen fibre, wine red; esparto and bamboo cellulose, blue to violet, or gray violet; wood cellulose, chemical pulp, blue to bluish violet; mechanical wood pulp, yellow.

C.—Cotton-linen fibre, reddish brown; esparto and bamboo celluloses, bluish violet; wood cellulose

TRADE COLUMN.

Wanted—British Colonies, King George issues used only, for cash or exchange. Correspondents wanted in all British Colonies. Good U. S., Canada, South and Central America for exchange. H. Clay Fox, Jr., Rickreall, Oregon, U. S. A. (34)

I will give 6 months subscription to *Everybody's*, new or renewal, for every fair copy of May, 1912, *Everybody's*. No "Sample Copy" numbers wanted. Dr. J. M. Holt, Astoria, Oregon.

Stamp Collectors, Look Here! While they last, 5 varieties of Hawaiians, 10c; 10 varieties, 25c; 5 varieties, unused, 15c. K. P. Emory, Box 432, Honolulu, H. I. Postage extra. (34)

Ten unused stamps, 10c; 10 Honduras, 10c; 10 Salvador, 10c; 10 animal stamps, 10c; 10 French Colonies, 10c; 10 Uruguay, 10c; 10 Guatemala, 10c; 10 Bolivia, 10c. First Canada Postal and lists free. W. Frazier, 267 Campbell Ave., Toronto, Canada. (34)

Stamps, packet of 210, Album, Hinges & List all for 8c. 1000 mixed stamps 15c. Agents wanted 50 per cent. Payn Stamp Co., 138 North Wellington St., Los Angeles, Cal. (36)

"It can't be beat." That's what the critics say of the Perry Collector. It is the neatest and brightest monthly out. Articles by the most prominent collectors. Not the dry ones; but interesting ones. Trial 4 months, 10c; 25c per year. Because of the large circulation secured by combining Webb's Stamp Monthly and the Vest Pocket Philatelist, advertising pays. C. V. Webb, Publisher, Perry, Ohio.

Printing to exchange for stamps, coins, minerals, shells, antiques, cameras, books, weapons, pottery, etc. We print anything from a name card to a catalogue. A. H. Kraus, Kraus Bldg., Milwaukee, Wis. (35)

Salvador Official 1911. Nos. 793 to 800 complete unused. Post free, 30c. Bert DeGrush, 257 West Newton St., Boston, Mass. (35)

Interesting Curio—for history students, teachers or collectors. Genuine "Wild Cat Currency" or broken bank bills, issued 1854. 1 for 10 cts.; 3 for 25 cts.; 15 for \$1. Robert S. Carpenter, 3223 Fulton St., Chicago, Illinois. (36)

We want you for a subscriber, so send 10c for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (tf)

Some more cheap sets. Good, clean stamps, all different and fine value: 8 China, 7c; 25 Canada, 15c; 17 India, 7c; 6 Mauritius, 5c; 10 New Zealand, 6c; 8 Philippines, 5c; 6 Philippines 1906, 10c; 10 Porto Rico, 6c; 17 Switzerland, 6c; 12 Russia, 4c; 10 Roumania, 4c; 12 Portugal, 4c; 25 Italy, 5c; 7 Hayti, 6c; 6 Mexico 1889, Porte De Mar, 7c; 5 Honduras 1907, 1 to 10c, 7c; 35 U. S. Revenues, 13c; 30 U. S. Revenues, different from above, 33c; 45 U. S. Postage only, 6c; 40 U. S. Postage, different from above, 35c; 100 U. S. Postage, Dues, Special Del. Envelopes, 15c; 500 different foreign postage stamps only, 55c; Cayman Ilds, King George 3d mint, 2c; Argentine 1912, 4c, 1c mint, both 2c; Postage 2c extra. W. W. Dayton, Nashotah, Wis. (35)

chemical pulp, light brown to red; mechanical wood pulp, yellow.

NOTICE.—The next installment of Associate Editor Julian Park's "Philatelic Rambles in Spanish America" will appear in our December issue.

A journal which harps upon its advertising, and neglects its reading matter, intentionally or unintentionally, will lose not only the advertising that it used to have, but the readers who do not get what they used to get, and what they want. And the collectors have a faculty of knowing what they want, and cannot be bluffed out of it, either.

Dr. W. I. Mitchell writes us that he has unearthed two copies of 10c 1902 precancelled Wichita, Kas., in same type as the 1c. These are unique as far as we know. Dr. Mitchell has found that they were used in 1905 by a local office supply company in sending their catalogues. There were about 2000 printed and used. The two copies found were both normal.

Dr. Mitchell also reports the new 1c precancel from Litchfield, Mich, and Amamosa, Iowa.

W. S. LINCOLN, 2 Holles Street, Oxford Street, London, W. THE OLDEST ESTABLISHED STAMP DEALER IN THE WORLD, sends us the following message:—

Herewith I enclose envelope, bearing postage of the "Jubilee International Exhibition" opened today, October 14th, 1912.

This is postmarked on the first day of issue.

The New York Philatelist seems to have gone to sleep, without even saying good-night. The New Yorker has sold out to The New England Philatelist. Guess we'll have to pack up Everybody's and go back home to New York.

Before we had postal savings banks it was predicted that if they were established they would curtail foreign money orders. This has come true. Young as the banks are, foreign money orders fell off some \$2,000,000 last year through their influence. It is turning out that the postal banks confer many benefits upon the community without a solitary evil effect that anybody can designate. The same thing will be true of the parcels post. The harm it will do is a bugbear of the imagination, the benefit is real and substantial.

TRADE COLUMN.

McCann sells cancelled stamps.

500 good For. 10c, 1000 Med. For. & U. S. 10c; 150 Br. Col. & U. S. 10c. 50 hard stamps to get, 10c. E. Lydig, 6050 Morgan St., Chicago, Ill. (35)

A collection of over 300 varieties stamps mounted in Imperial Album, 55 cents; 108 different foreign stamps, 5 cents; 25 varieties United States foreign envelopes and cards, 8 cents. L. M. Austin, Walton, N. Y. (35)

200 different postmarks, 25c; 10 different registered entire envelope, 25c. How much for collection of 40 pairs and blocks, perforated and unperforated, used and unused U. S. F. Clausen, 1638 N. Troy St., Chicago, Ill.

McCann can not dance the "can-can," but McCann can send you those "hard-to-get" stamps on approval.

Revenues to exchange for advanced works on pure mathematics. E. R. Vanderhooft, 2639 Vallejo St., Denver, Colorado. (35)

Bathing Girl. I will send you a genuine hand colored photogravure in real water-colors of a French Bathing Girl, handsomely mounted, on large panel mounts, 9x14, made to sell to 75c each. My special price 40c each or 4 for \$1.25, sent to you packed flat. E. R. Wrightman, 123 Congress Ave., Providence, R. I. (35)

Wanted—Selling members in all countries to join the best selling stamp exchange in Great Britain for stamps used before 1870. Subscription 75 cents. The Imperf Stamp Exchange, 84 St. Ann St., Salisbury, England. (37)

McCann's "Amateur" packet, 50 different, 10 cents—not the common European junk found in most cheap packets. No postals, envelopes or revenues. All good, clean stamps, made up especially to introduce my approval sheet. Burt McCann, 321 No. Newton, Minneapolis, Minn.

3c Canada Jubilee, unused O. G., fine, 7c; 5c Canada Jubilee, unused O. G., fine, 10c; P. H. Steinbrenner, Rockfeller Bldg., Cleveland, Ohio. (35)

Coins! 22 different, 25c; 75 different (of three centuries) \$1.00; 20 different small silver, \$1.00; 1000 well mixed \$7.50, many large and old. T. J. Baldwin, Room 319, 87 Nassau St., New York. (36)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (35)

Don't "can" McCann. McCann can.

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeberg, Ghent, Belgium, Europe. (54)

Ask the man—his name is McCann.

SCARCE AND WANTED STAMPS

U. S. or Foreign will be found in our approval books at prices that will please. Want lists given special attention. Wholesale consignments sent to dealers anywhere. Wholesale and retail lists free. One hundred, all different, used and unused, to every applicant for our approval.

We buy stamps.

AMERICAN STAMP CO.,

Baltimore, Maryland

1000 PEELABLE STAMP HINGES FREE

With a year's subscription to The Stamp Collector, a monthly house-organ that is different, for 10 cents. Gives dependable "tips" on stamp market, expert advice to collectors, bargains in stamps and valuable information.

FRANK E. GOODWIN,

319 Euclid Avenue, Webster Groves, Mo.

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STAMP NEWS**

Issued Every Saturday

TRY IT 10 WEEKS FOR
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Beautifully Illustrated
Sixteen Pages Every Week

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REMEMBER

that this is the time to BEGIN to collect the George Heads. They will never be so cheap again.

The following are all Geo. Heads:

S. Leone, Geo. Head, plain paper, 1d.....	\$0.03
Gambia, Geo. Head, plain paper, 12 varieties, 1d to 1s.....	1.43
Gambia, 1s, 6d.....	.46
Gambia, 2s.....	.59
Gambia, 2s, 6d.....	.71
Gambia, 3s.....	.85
E. Africa, Geo. Head, 6c.....	.03
S. Lucia, Geo. Head, plain paper, 1d to 1s (6 varieties).....	.65
S. Lucia, 5s.....	1.50
Barbados, Geo. Head, plain paper, 1d.....	.02
Barbados, 1d.....	.01
Bahamas, Geo. Head, plain paper, 1d.....	.02
Bahamas, 1d.....	.03
Bahamas, 2 1/2d.....	.08
Bahamas, 4d.....	.10
Bahamas, 6d.....	.15
Bahamas, 5s.....	1.50
Gt. Britain, Geo. Head, 1d, new die.....	.03
Gt. Britain 1 1/2d.....	.04
Gt. Britain, 2d.....	.06
Gt. Britain, 3d.....	.08

(Orders less than \$1.00 postage extra.)

FEDERAL STAMP CO., LIMITED
(Incorporated 1909)

M. L. FOSSETT, Manager.

Room E Spexarth Bldg, Astoria, Or., U. S. A.

**Notice to Friends and
Subscribers of the
Precancel Monthly**

We have decided to discontinue the publishing of our Precancel Monthly and have given over our subscription list and advertising contracts to Everybody's Philatelist. We thank each and every one of you who gave your support to the Precancel Monthly.

Dr. Holt has promised space each issue for precancel news and articles, which we will endeavor to furnish.

Remember that we are buying and selling precancels every day and that we have precancel approvals to send at your command.

**THE JOHN M. STUART
COMPANY**

Paris

Kentucky

MAKE ME AN OFFER

From time to time I receive a large consignment of stamps which I can sell exceedingly cheap. At present I have the following and want a cash offer for any of these lots:

CUBA

100 or 1,000 1899, 3c purple catalogued 6c each.
100 or 1,000 1899, 5c blue cat. 3c each.
100 or 1,000 1899, 10c brown cat. 5c each.
100 or 1,000 1899 complete sets—1, 2, 3, 5 & 10c cat. 18c each.
100 or 1,000 1899-1905 complete sets cat. from 12c to 18c per set.
(These last sets include about half amount of each of the engraved and re-engraved).
100 1905, 50c gray and black.
(All stamps are guaranteed excellent copies and lightly cancelled).

A. B. FRAWLEY,

(Wholesale Stamp Dealer).

P. O. Box 128,

Washington, D. C.

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No.	Cat.	Ea.	Dz.	No.	Cat.	Ea.	Dz.
2808	.06	.02	.15	2826	.02	.01	.05
2812	.10	.03	.25	2835	.01	.01	.03
2814	.01	.01	.02	2842	.12	.03	.16
2822	.04	.01	.09	2843	.01	.01	.02
2823	.02	.01	.05	2847	.03	.01	.05
2824	.08	.02	.18	2860	.20	.04	.30
				2862	.10	.03	.15

E. R. VANDERHOOF.

2639 Vallejo St.

Denver Colorado

Our Advertisers Will Deliver the Goods.

HENRY J. CROCKER.
1860—1912.

It is with deep regret we make this solemn entry. The world has lost one of the leading collectors; America one of her favored sons; EVERYBODY'S PHILATELIST one of its best friends.

When this magazine was founded nearly three years ago, Mr. Crocker was among its earliest supporters and friends.

He expressed a keen interest in its welfare and prospects. His literary contributions were timely and valuable. He accepted a place on our Staff, as Associate Editor, with coincident compliment and encouragement. When our Editor-in-Chief saw the necessity and conceived the idea of providing for an endowed philatelic journal, as a means to the permanency and stability of philately, Mr. Crocker approved the plan and pledged his support. Later he accepted the appointment as one of the Trustees of the Fund, and lent his valuable advice as to organization and incorporation of the Board of Trustees.

Taken away in the prime of life, while there seemed to be years of usefulness before him, there is small wonder that his relatives, friends and the world of philately mourns.

BOYS!

THE AMERICAN YOUTH is just the kind of a magazine you have been looking for. It's a high-class illustrated monthly filled with Exciting Serials and Short Stories of Pluck and Adventure, Prize Letters, Club Notes, Essays, Jokes, News, Items and Instructive Articles of intense interest to every live boy. There are departments devoted to Boy Scouts, Stamps and Coins, Athletics, Photography, Carpentry and Mechanics. Every month a beautiful illustration adorns the cover page, and special attention is given to the Boy Scout Movement. Boys, don't be without it, for its a boys best companion. Send 25c in silver for a whole year's subscription. THE AMERICAN YOUTH. Dept. O. Joplin, Mo.

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fill the want lists of Philatelists?
I CAN

do the same for Stamp Collectors. Stamps on approval. Reliable reference requisite.

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321 No. Newton, Minneapolis, Mn.

WHEN A STAMP COLLECTOR

begins to investigate this auction proposition the

WOLSIEFFER AUCTION SALES

secure another client. Hints to auction buyers free.

STAMP AUCTION SPECIALIST
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1301 FT. DEARBORN BLDG. CHICAGO

THE WORLD-WIDE EMBLEM OF PHILATELY

Every collector should wear and display this handsome charm.



In size and design this choice Emblem is based on that most distinctive and popular of stamps the Triangular Cape of Good Hope.

Intended for wear on watch-chain, lady's neck chain etc.

If you knew the person next to you was a Philatelist would you not like to discuss your hobby.

This is the Emblem of Philatelic Freemasonry. Be in the fashion and wear one!

PRICES:

Gold Plated, enamelled lettering..... 25c each

Sterling Silver, Hall marked, enamelled lettering..... 85c each

Solid Gold, Hall marked, enamelled lettering..... \$5 each

Postage 2c extra; registering if desired, 4c.

Payment by dollar bills, money order or U. S. A. stamps.

W. S. LINCOLN,

Dept. O. 2 Holles Street, Oxford St. London.

The oldest established stamp dealer in the world.

"Ask Our Customers"

We offer a liberal packet of mission stamps; a set of eight varieties from Japan; set of eight different unused stamps for which Scott asks a dime, and two desirable stamps from Honduras, all for ten cents, postfree.

Our Penny Approval sheets contain a large variety of good stamps at a moderate price.

STAR STAMP COMPANY

323 Stiles St., Elizabeth, N. J.

AN UNPRECEDENTED OFFER.

The INTERNATIONAL PHILATELIC QUARTERLY of Gobleville, Michigan, U. S. A., goes to 3000 collectors in all parts of the world. Have subscribers in Fiji, Inhabane and in no less than 37 other out of the way countries. We will send you this valuable little advertising medium a whole YEAR and insert your 25 WORD AD. in the SALE AND EXCHANGE Column for 25 cents in 1c STAMPS. Address:

REV. G. WESLEY HAWLEY,

GOBLEVILLE, MICHIGAN, U. S. A.

I WANT

Your name. I will not send you any approvals unless you especially ask me to, but I do want to send you something that will be of great value to you if you are a stamp collector. No price list, but simply a circular explaining some excellent ways of purchasing, several of which I believe are entirely new. Interesting to read at least.

Just drop me a card.

IOLE DIONE,

Grandview,

Washington

STAMPS ¹⁵ FREE!

15 Canadian and Ten India stamps all different free to all sending for our new price list. Postage Two Cents Extra. when possible send us the names and addresses of two stamp Collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25	1000 Foreign	1 99	1000 Mixed Canada	25
14 Sweden	08	1500 "	4 79	1000 " U. S.	08
50 Sweden	40	2000 "	7 42	1000 " Italy	27
10 Siam	25	3000 "	24 60	1000 " Swiss	42
20 Brazil	14	4000 "	49 00	1000 " Holland	42
100 Asia	60	Great Bargains	1000 "	1000 " France	20
100 Africa	65	above	1000 "	1000 " Ht. Col's	25
10 Haiti	17	50 Persia	89	1000 " Denmark	41
15 India	04	100 Persia	1 90	1000 " Spain	52
40 Japan	05	125 Persia	2 75	1000 " Russia	48
100 U. S.	20	150 Persia	2 75	8 Seychells	08
50 Cuba	49	200 Persia	7 99	10 Mauritius	15
100 "	2 29	5 Liberia	19	15 Luxembourg	11
127 "	2 24	19 Hawaii	90	20 Newfoundland	1 00
75 Turkey	84	15 Finland	12	50 Australia	09
19 Liberia	1 00	5 Bermuda	08	50 French Col's	24
40 Liberia	2 00	7 Barbados	12	100 "	1 00
25 Siam	74	15 Iceland	50	150 "	1 80
100 U. S.	20	40 Uruguay	1 00	300 "	4 00
50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40
10 Brazil	05	40 Haiti	1 00	150 British Col's	08
10 Peru	04	200 U. S.	1 29		
500 Foreign	59	10000'd Foreign	15		

Postage 2c. extra. Mailing in Stamps Bill or Money Order. MARKS STAMP CO. TORONTO, CANADA

Don't Swear. Learn to Say:—"Saw It In Everybody's."

STAMP COLLECTIONS BOUGHT.

Good stamps in wholesale lots, wanted for cash. We handle Philatelic Supplies, Curios and Coins. Stamps on approval sent to responsible collectors.

EMERY'S STAMP STORE,

342 Kearney St., San Francisco, Calif.

Free, New Foundland 2c orange 1897 unused, if you send reference, for wonderful approvals.

63 1-3 to 75 per cent.

20 varieties unused cat. \$1.00, price.....22
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all different free to all sending for our new price list, Postage Two Cents Extra, when possible send us the names and addresses of two stamp collectors. Wholesale list for dealers free. We offer these sets, Great Bargains. Cheapest ever offered, no two stamps alike in any set, all different. Good condition. Postage Two Cents Extra. Prices are Cheap, all different except those marked mixed. Agents Wanted 50¢-2

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50 Spain	11	4 Grenada	04	10 Costa Rica	08
8 Soudan	05	4 Nigeria	08	10 Guatemala	09
4 Malta	05	5 Cyprus	05	6 Indo China	05
6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Hiam	15	6 Reunion	05	6 Philippines	04
7 Haaso	10	6 Bosnia	05	25	40
10 Chile	02	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentine	11
40 France	10	25 "	12	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	12
50 "	14	20 Russia	09	10 Grenada	12
8 Corea	06	30 Sweden	10	1000 Fine Hinges	02
50 Asia	17	10 Egypt	07	100 U. S.	20
50 Africa	24	10 Finland	05	150 U. S.	50
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50 U. S.	04	10 Paraguay	07	50 Brit. Colonies	02

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Wm. J. Willment, N. Y. City.

Any information concerning, or report of unsatisfactory dealings with above will be appreciated by the publisher.

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SPECIAL—100 dif. permits 20c; 5 dif. U. S. postals, 13c; Bank checks with Rev. stamps, 7c; 5 dif. U. S. covers, 25c. Secrets of Health and Freedom from disease (booklet), 25c. (This booklet should be in every household).

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Revenues: 2c Certificate orange; 10c Foreign Exchange; 50c Lease; \$2.00 3rd. Issue.

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U. S. on Approval—Send want-list and reference (name of 2c stamp dealers)

Bargain Lists Free—Send Postal.

WENDOVER NEEFUS

Hudson, N. Y.

Reference—Publisher of this paper or any bank in Hudson. Established 1894.

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Postal Savings.

	One.	Pair.	Block.
1c	\$0.15....	\$0.50....	\$2.50
2c DL04.....	.15.....	.50
2c SL02.....	.05.....	.15
10c05.....	.15.....	.50
50c40.....	1.25....	3.00
\$1.0030.....	.75.....	1.50

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2c 1903, Center Pane.....	2.00
2c 1903 Hor. Line.....	.50

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Pairs, 1c 1911.....	.50
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Gt. Britain, new 1d03
Gt. Britain, new 2d06

Kedah 20c16	Falkland Is. 1-2d	\$.02
Kedah 30c33	Falkland Is. 1d03
Kedah 40c	.....	.35	Falkland Is. 2d	.....	.05
Kedah 50c	.....	.35	Falkland Is. 2 1-2d	.....	.07
Kedah \$1	.....	.70	Falkland Is. 6d	.....	.16
Kedah \$2	.....	\$1.37	Falkland Is. 12d	.....	.32

Morocco Agencies, on ½d, 1d, and 4d, Gt. Britain	.....	.18
St. Settlements 1c, 4c, (2 shades)—5c, & 10c, (5 varieties)	.....	.25
Gibraltar ½d to 1s (6 varieties)	.....	.65
Gilbert & Ellice (George Head) 5d, 6d, & 1s60
New Hebrides on Fiji ½d to 1s (now hard to get)	3.50
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Kelantan 1c to 10c (6 varieties)35
Nyassa surcharged Republica, 2½ to 200 (9 varieties)65
Portugal-Vasco de Gama set 2½r to 20r (5 varieties)	.....	.03
Cochin Anchal (6 varieties)	.....	.15
Azores Republica 2½r to 300r (12 varieties)	.....	1.00
Azores Republica 2½r to 25r (6 varieties)	.....	.14
Portuguese India ½r to 8 tanges, 13 varieties, surch. Republica	.....	.70
Portugal (unsurcharged) 2½r to 100r (Manuel)	.....	1.00
Portugal (unsurcharged) 2½r to 20r (Manuel)	.....	.20
Trengganu 1 to 20 (7 varieties)	.....	.35
Nouvelles Hebrides 5c to 1fr complete95
New Hebrides (English lettering) ½d to 5d (5 varieties)32

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If not you missed some of the best stamps on the market today.

Don't let another day go by without sending your name, with good commercial reference, (from your own city), to us asking for some of these sheets on approval at our low net prices. From no other dealer can you secure better sheets, wider range of late issues, and better condition, to say nothing of the remarkably low prices asked. On the sheets of this month, you will find just as good bargains, and among them Kedah, Gibraltar, St. Settlements, St. Lucia, Gabon, Levant, Belgium, Luxemburg, Uruguay, Venezuela, Turkey, Mexico Jubilee, Denmark surcharges, Belgium, Lichtenstein, Iceland, Jamaica, Gt. Britain, Canada, British Honduras, etc., etc., all countries, all varieties, all denominations. SEND TODAY.

U. S. Mint Blocks & Singles.

All of our U. S. offers are still good from August to date.

We are offering a fine line of plate number strips of the Omaha Issue, also 1 and 2 cent of Louisiana issue, in entire strips of five stamps, which show the arrow, and margin from the top or bottom of the sheets, complete, in fine unused condition, at THREE times Face.

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M. I. FOSSETT, Manager,

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Get The Habit of Saying:—"Saw It In Everybody's.

EVERYBODY'S—EVERYWHERE—35c A YEAR—ANYWHERE.

EVERYBODY'S PHILATELIST

Vol. III, No 12 DECEMBER, 1912. Whole No. 36

With Which Is Consolidated,
the
"Southern
Philatelist"

Late of Shreveport, La.,

BY RECENT PURCHASE

JANUARY ISSUE WILL BE ANNIVERSARY NUMBER.

"Entered as second-class matter, at the postoffice at Astoria, Oregon,
under the Act of March 3, 1879."
Copyrighted 1912, by John Milton Holt, M. D.

SIX CHOICE OFFERS.

Only one lot each of the following and every one a bargain. Large discounts from catalogue value. All stamps good to fine condition.

U. S. Postage Due, including 30 and 50c values, 12 are o. g., total 29 varieties, cat. value \$4.59 net only.....	\$1.80
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Cuba, 49 unused, 13 used, total 62 varieties, cat. \$3.22 net.....	\$1.15
Porto Rico, half unused, half used, 60 varieties, cat. \$2.89 net.....	\$1.00

FULL VALUE PACKETS

100 varieties stamps.....	\$.10
200 varieties stamps.....	.25
300 varieties stamps.....	.50
400 varieties stamps.....	.75
500 varieties stamps.....	1.00
750 varieties stamps.....	1.75
1000 varieties stamps.....	2.50
30 varieties U. S. Revenues.....	.15
50 varieties U. S. Postage.....	.25

All stamps free from paper and ready to mount in album.

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Try our 60 per cent approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c; 10 var. Brazil, 4c; 100 mixed Brazil, 25c; 10 var. Peru, 4c; 100 mixed Peru, 25c; 500 varieties stamps, catalogue over \$7.00, 75c.

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259 No. Carondelet St., Los Angeles, Cal.

Authorized Representatives.

Copies of the current issues of **Everybody's** will hereafter be regularly on sale at the offices of the following local representatives, who are also authorized to receive subscriptions at the regular rates:

Eugene Klein, Inc., Empire Bldg., 13th & Walnut Sts., Philadelphia, Pa.
P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill.
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In order to prove the high value of our stamps, WE GIVE a sample of 10 ounces with a premium of \$1.00 catalogue value for 75 cents by registered mail; 4 lbs. by parcel post with premium, \$2.00.

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France

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having 6,000 stamps or less should ask for my net approvals. Low in price, but high in quality. They are pleasing to all who see them. A reference will bring a trial selection, on which will be allowed a special 10 per cent discount.

TO GET ACQUAINTED

will send an orange 10c Postal Savings Bank Deposit stamp at face, plus postage.

YOU ARE OFFERED

Northern Nigeria, 1910, 1s, Scott not pricing.....	\$.18
So. Nigeria, 1902, 1s.....	\$1.00 at .30
*Transvaal, 1893, ½ on 2d, black sur.....	.50 at .22
*Transvaal 1893, ½ on 2d, red sur.....	.40 at .22
*Perak, 1895, 2c, tiger.....	.08 at .04
*Perak, 1895, 3 on 5c.....	.10 at .05
Holland, 2½ fld., 1899.....	.30 at .15
Siam, 1910, 28 sat.....	.15 at .08

*Unused; postage extra.

C. A. PITKIN

Montpelier, Vt.

U. S. A.

When You THINK of Stamps

REMEMBER Aldrich.

Nicaragua 1869, 5c black, perf., mint.....	.17
Nicaragua 1878 2c blue, roul., mint.....	.22
Nicaragua Official 1905, set of 9 mint.....	1.12
Panama 1906-7: ½, 1, 2, 2½, 5 & 10c.....	.12
Canal Zone 1906, 1, 2, 5, 8, & 10c.....	.20
Peru 1882, 50c rose, cat. 20c, mint.....	.07

Postage Extra.

I am prepared to send medium grade general selections on approval at 50 to 60 per cent discount and a better selection, arranged by countries, priced net according to cost (basis ½ cat. prices). References must accompany all applications.

W. S. ALDRICH

BOX 612

ST JOSEPH, MO.

Please specify Everybody's when answering advertisements.

Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. III, No. 12. Astoria, Oregon, December, 1912. Single Copies, 5c.

The Most Barefaced Swindle of Recent Philatelic Times.

By Dr. J. M. Holt.

Bold and blatant obtaining money under false pretenses, perpetrated by the MacMillan Stamp Co., E. A. MacMillan, Manager, of 4320 Grant street, Omaha, Neb. They are guilty of misrepresentation as well, but the main offense is the repudiation of their word, the latter being given on three separate occasions. The rawest and most unbalanced procedure imaginable. The case is as between the editor-in-chief of this journal, and the MacMillan Stamp Co. Every statement of evidence is a statement of fact, and can be substantiated in a court of law.

Every opportunity was given the offending parties to withdraw from their dishonest and untenable ground, but the extended opportunities were treated with the injection of irrelevant matter, and the assumption of imbecilic effrontery and scorn. They were willing to sell their birthright to integrity for a few paltry dollars.

This is not a matter of opinion, but plain violation of contract.

Believing that the most determined efforts should be used in driving preying grafters from our fair philatelic pastures, EVERYBODY'S shall not mince matters in this or any other case of fraud in which all the evidence can be reviewed. Too often

in the past, our collectors and dealers have been robbed and swindled, and either the journals have not had all the evidence of a complete case submitted to them; were timid about daring an exposure; or the sufferers have preferred to stand their loss in silence. Any of the above reasons, particularly the last, have operated to shield the guilty parties and permit them to continue their profitable schemes unhindered.

EVERYBODY'S is opposed to any such policy, and expects to render incalculable service to American (and ultra-American) philately, by reason of preventing losses which might otherwise obtain without her publicity.

This article and all the papers in the case, have been submitted to the legal representative of our editorial board.

The case itself will be stated briefly, it being understood that contributing proof is in hand.

The MacMillan Stamp Co., E. A. MacMillan, manager, offered to sell to the writer a certain collection of stamps, at a certain figure, with the understanding and definite promise on their part that the stamps could be **returned if unsatisfactory.**

In order to play safe, we declined to

receive the stamps at first, from the express company, with a part payment of twelve and a half dollars. Other correspondence followed. We wrote specifically (April 25, 1912) that we would make a payment to the express company... "with the PROVISION that in case the stamps are not satisfactory to me, you are to refund the money paid." Then follows two (making in all three) assurances and promises that the stamps could be returned.

"It (collection) is returnable if unsatisfactory." (March 4, 1912).

"Now if the packet does not please I shall be able to send you entirely diff. packets **till you are satisfied.**" (April 28, 1912).

"If you are not satisfied, **I will send you another** prepaid. I have plenty of stamps to arrange everything satisfactorily." (April 30, 1912).

It is not germane to the main point at issue, that the packet contained cut sq. postals, foreign revenues, many mutilated specimens, crudely clipped perforated stamps marked as imperforate, railroad franks, army franks (so-called), etc., etc., in the form of trashy remainders of picked over approval sheets, but it indicates the kind of junk they were trying to sell, and explains why I requested them to fulfill their promise and send another, preferring, if all their goods were like this, to have them refund my money.

At this juncture the nigger showed his head from the woodpile, the "company" (E. A. MacMillan) writing (May 6, 1912): "You have sent part cash, thereby settling this. I have no use for packet now that it is part paid for and **would not take it even if all charges were prepaid.**"

Wouldn't that freeze you? In other words, we have your money, now you can whistle.

Wishing to extend them every opportunity to extricate themselves before too late, I wrote again May 12, 1912, with an effort toward patience, and was rewarded by a postal dated May 19, 1912, irrelevant and evasive, and making mention for the **first time** of a condition by which an insane man might calmly seek to wash his hands of a legal responsibility. They write:

"In buying our goods, there is no change permitted after a lapse of one day."

A perfect gem of a commercial policy. A magic key to a get-rich-quick scheme.

Any time you want to "beat" a dis-

satisfied customer, just name a condition that he has never agreed to, and which mere lapse of time would render his compliance an absolute physical impossibility.

Under date of May 19, 1912, he also writes:

"I have received receipt and release," meaning the express company's evidence of delivery. Oh you resourceful and ingenious Mayor Schmitz, take a back seat! But some swindlers have not even the quality of cunning. They are grotesque and imbecilic blunderers.

Enough. These are the salient features of the case. Foreign journals please copy liberally, as Mac-Millan's of more than one given name, have been receiving foreign correspondence, especially South American and European.

The few dollars we lost in this transaction, which we could not afford ordinarily, will go to the worthy cause of the protection of philatelists, in preventing similar and repeated losses to few or many. Those having had unsatisfactory relations of similar or any other kind, with this or any other party or parties at the above address, are invited to write us, enclosing stamped self-addressed envelope.

MORE ABOUT PRE-CANCELS

Chester Myers.

The leading article in the October number of Everybody's Philatelist, "A Word About Precancels," by W. H. Stouffer, interested me keenly. It was good to see that another precancel enthusiast has volunteered to throw light on his chosen hobby through the philatelic press.

As to the age of the precancel idea. Smith & Duck's "Catalogue of the Precanceled Postage Stamps of the United States," January, 1904, states:

"The first known precanceled stamps were used by Wells, Fargo & Co. in 1851, values as high as ten cents having been overprinted in various designs. The same firm is reported to have also used the two and three cent 1861. In 1867-68, according to Mr. A. L. Jones, James Vick, the seedsman of Rochester, N. Y., precanceled the two cent black with a circular hand-stamp. Strictly speaking, the Wells, Fargo & Co stamps were not precanceled, as they were used in a limited number of towns in very small quantities, and not for the

purposes for which these stamps are now authorized. As to the use of the two cent black, by James Vick, little can be said because of want of detailed information, but it seems to carry more evidence of legitimacy than does the W. F. & Co. issue.

Mr. Clarence G. Dalton has lately secured the two-cent brown 1869 and one-cent blue 1873 surcharged Jefferson, Ohio. Nothing can be learned as to the history or use of these stamps, but as they originate from a source that precludes possibility of fraud it has been decided to list them, and they will be found described in the body of the catalogue.

To Burlington, Vt., belongs the honor of the longest continuous use of precancellation, so far as known, the earliest stamp conforming not at all to the now-existing government regulations is the one cent gray-blue, re-engraved, Scott's No. 206, surcharged for use in that town, the overprint being the same as that on the 1887 and 1890 issues."

The Brattleboro, Conn. mentioned by Mr. Stouffer is probably intended for Brattleboro, Vt. However, the report which has gone the rounds of the philatelic press, that the first United States precancel emanated from Brattleboro has not been confirmed. From the above statements it will be seen that the idea of the precancel probably originated in our own country and not in Belgium. In fact, the earliest date on Belgium precancels which I have seen is 1894. In that year Antwerp, Brussels, Ghent and Liege first made use of precancels.

The "Revised Conditions Governing the Use of Precanceled Postage Stamps," dated April 1, 1909, do not require that the date be included on our precancels, as was at first provided, and mailing of as few as two thousand identical pieces stamped with precancels is accepted. It might be interesting to "Everybody's" readers to state here just what constitutes a Precancel, issued strictly in accordance with the government regulations. Of course, two thousand should be printed, the name of the postoffice and state, together with the name of the station (if mailed at a station) and two heavy parallel black lines, one above and one below the name should be printed across the face of each stamp in the regulation cancelling ink furnished by the department.

It will thus be readily apparent that a great majority of precancels are not printed strictly according to "Hoyle"; for instance, the lines are

TRADE COLUMN.

Thirty words or less, fifteen cents. Above 30 words, half cent a word. No display. Cash always with copy, to avoid numerous small accounts. .25 per cent discount for 12 insertions. .500 words for \$2.00, to be used any time. New subscribers and renewals entitled to 25 word ad. gratis, if copy is sent with subscription. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc, subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

While they last! Genuine original BALLOT cast for JEFF. DAVIS, Nov. 6, 1861, for One Dollar. Each ballot signed by voter. Genuine Confederate States bill and stamp free with each ballot if requested. Limited number. A. W. Dunning, Newton, Mass. (33-t. f.)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

One cent approvals. Many of the new and late issues included. Big bargains. Satisfied customers every time. Good references required. L. J. Moulton, Boulder, Colo. (36)

Would you like to receive pretty Post Cards from all over the world? Yes. Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (tf)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

1000 var. foreign stamps, \$1.95; 500 var. foreign, 50c. Great many of these stamps are not found in packets nowadays. Post-free. A. P. S. No. 2531. G. A. Doyle, 34 Cottage Place, Bridgeport, Conn. (38)

not infrequently omitted, sometimes fanciful designs are employed; ordinary black printers' ink is the rule rather than the exception, and even colored inks have been employed.

The chronicle of new issues which formerly appeared in the **Attleboro Philatelist** and the **Stamp Journal** was incomplete. However, a complete catalogue of the "Precanceled-Postage-Stamp of the United States," which is a revision of the catalogue of the same name above mentioned, was published by F. L. Smith, No. 40 Exchange Place, New York, N. Y., in February of this year.

In addition to the Chicago 15-cent 1902 triple, to which reference is made, the one-cent, four-cent, 10-cent and two-cent 1903, to say nothing of certain of the two subsequent issues, are known in that condition; they are very rare. Almost every precancel issued by that city in the past few years occurred double, quite a few inverted and double, and the writer has in his collection a couple of copies of double impressions, one normal and one inverted.

I might here incidentally mention that Mr. Stouffer is in error in stating that I am a dealer in precancels; my private collection, which is rather deeply specialized, contains over 8000 specimens and the only precancels which I have ever sold, have been duplicates. It is probable that at one time or another collectors in all lines do this. The great majority of my ads have indicated a desire to purchase for my collection and not to sell.

WASHINGTON STATE PHILATELIC SOCIETY

Four meetings held during the past month were well attended in Seattle, and Tacoma and Olympia report well attended and interesting meetings.

On October 8 the society had the pleasure of listening to A. Ringer on British Colonials and seeing his fine collection of same, which is practically complete in Twentieth Century unused.

On the twenty-second the society held its first auction, for which catalogues and bid sheets were published, under the supervision of Mr. C. J. Reeves, the newly-elected auctioneer. The auction was well attended and stamps brought fair prices. There were numerous out-of-town bids, but not near as many as there should have been, all members of society or any collectors so desiring may

TRADE COLUMN.

Exchange wanted, Foreign and Domestic, Used and Unused, by registered letter only. Basis Scott, Senf or Yvert. Am a "general" collector but especially want: Used Pairs, Strips and Blocks of IMPERFORATE stamps, Foreign Proops and Essays. "SPECIMEN" stamps (other than British Colonies), Used Postage Dues and Officials. I cannot give Dollar State Dep't or Brattleboro's, but have three to five thousand duplicates. Am a member of one English and nine American Societies. A. W. Dunning, Newton, Mass. (34-ff)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, Astoria, Oregon.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Scott's Catalogues, 1911, 40c; 1910, 30c; 1909, 20c. Postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Thoroughbred White Plymouth Rock and White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

Ten diff. Filipinos, cat., 40c; free on request for approvals. Canadian sets, 1c to 50c, Edward, 20c; 1c to 50c, George, 24c; 3 Postal Dues, 6c; Hayti 1904, set of six, 10c. W. G. Grant, Apsley, Canada Hobby Club No. 504. (36)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each. for 25c. No two alike. Keystone Co., Eldred, Pa. (ff)

I will give 6 months subscription to Everybody's, new or renewal, for every fair copy of May, 1912, Everybody's. No "Sample Copy" numbers wanted. Dr. J. M. Holt, Astoria, Oregon.

Stamps, packet of 210, Album, Hinges & List all for 8c. 1000 mixed stamps 15c. Agents wanted 50 per cent. Payu Stamp Co., 138 North Wellington St., Los Angeles, Cal. (36)

Interesting Curio—for history students, teachers or collectors. Genuine "Wild Cat Currency" or broken bank bills, issued 1854. 1 for 10 cts.; 3 for 25 cts.; 15 for \$1. Robert S. Carpenter, 3223 Fulton St., Chicago, Ill. (36)

We want you for a subscriber, so send 10c for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (ff)

McCann sells cancelled stamps.

200 different postmarks, 25c; 10 different registered entire envelope, 25c. How much for collection of 40 pairs and blocks, perforated and unperforated, used and unused U. S. F. Clausen, 1638 N. Troy St., Chicago, Ill.

receive lists upon application to the secretary.

Our sales department is growing by leaps and bounds and all members are urged to get books on the circuit as soon as possible.

Sales Superintendent's Report.

Oct. 1, books on hand... 139 \$ 900.35

Oct. 31, books received... 50 204.40

189 \$1,104.75

Books Returned 40 \$ 79.78

Books on hand..... 149 1,024.97

189 \$1,104.75

Rec'd from members..... \$ 87.74

Cash on hand..... 12.31

Paid to Treasurer..... \$ 90.75

Cash on hand 9.30

\$100.05

Sold from 40 books retired,
value \$79.78 \$21.46

Paid to owners..... \$18.50

Of 40 books, 10 per cent com.. 2.17

One per cent Ins..... .79

\$21.46

Percentage sold from 40 books re-
tired, 27 per cent.

JOHN TERRY,
Sales Superintendent.

A few more members have notified the secretary that they have mailed their subscription for Everybody's. Get busy. All members should subscribe to the official organ, as monthly reports are only published in this paper.

D. C. BARTLEY,
372 Arcade Bldg., Secretary.
Seattle, Wash.

COLOR.

Associate Editor H. L. Wiley.

A "color dictionary" has been the dream of many a stamp specialist and it is somehow not yet generally understood that such a classification is a practical impossibility in its accepted meaning. Aside from the three principal "color constants" by means of which a color may be approximately described, numerous causes peculiar to the case in point, may so affect two areas of identically duplicate "color" that the appearance is altered. The three color constants are Purity, Luminosity and Hue. The perfectly pure colors are those of the spectrum

United States Stamps

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

Send Us a List of Wants.

The New England Stamp Monthly

will be issued regularly the 20th of each month. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

and no color that is not free from white light is pure. All surfaces and pigments reflect a certain proportion of white light and are therefore not pure. The relative purity of two or more similar colors is very difficult to determine. The artist's use of the term "pure" in relation to a color is not in the sense of the above, but is employed to define a clear color, that is, a color free from a dirty or muddy appearance. Very often the brightness of a color is meant when the term "purity" is used. Brightness or luminosity of a color is the second constant and is dependent upon the amount of light which it reflects. Two surfaces of green may reflect equal proportions of colored and white light respectively, but one may reflect three times as much total light as the other, becoming thereby three times as bright. The tone or luminosity of a color is therefore independent of its purity.

The third, and most easily distinguished constant of a color is its Hue. The Hue of a color is independent of its luminosity and purity.

These three constants are perhaps capable of exact definition by means of instruments of various kinds, but many things may tend to complicate the stamp man's problem. The three primary colors are Red, Green and Blue, closely defined by Vermillion, Emerald Green, and Ultramarine.

Any solid area of color on a white ground appears darker than when on any darker ground.

The stamps on "experimental" paper, where the plates were wiped free from surface ink, should all appear brighter than those on the white paper. A square of red paper on an orange surface appears darker than it does on a green surface.

Every color is modified by its background, by the nature of the light in which it is seen, by the angle it makes with the rays of light it reflects to the eye and by its relative area—that is, the proportion of its area to the total area covered. A series of parallel red lines close together would not appear as dark as a solid area of red.

The light in which a color is viewed is an important factor. Cloudy skies and sunlight vary the results of a photometric test, and the addition of a frosted shade to an ordinary carbon filament electric light reduces the red rays about one half. We are all familiar with the ghostly appearance taken on by the skies when seen in

the light from a mercury vapor light. With the ordinary glass tube the red rays are entirely absent.

With these and other factors affecting our problem it will be seen that to borrow Ward's common sense expression, "we may as well attempt to number the stars of midnight as to try to name the various colors and shades of color."

Consider also the fact that about three-fourths of the colors are more or less fugitive. This year's edition of a color chart would be "similar" to an edition of ten years hence—in some respects only.

A little "Pittsburg air," exposure in a house where gas was used, or ordinary atmosphere, would in ten years produce various changes in the aniline colors, the Lakes, the Chrome Yellows, the Prussian Blues and twenty others in common use. The "dictionary" would perhaps be half aniline colors in which case ten years might provide a surprise for the owner of an unopened copy.

Very fortunately our own stamps have little in common with those printed from aniline dyes; for that reason we are safe in collecting them, but it is certain that another twenty years will witness various surprising "voluntary" changes in the colors of certain highly prized stamps.

For an instructive and entertaining evening in the study of color the reader is referred to "Color Harmony and Contrast" by James Ward. The writer acknowledges his indebtedness to the above for parts of this article.

MAKING OF A STAMP DEALER

Handling Stock

Our second purchase of an entire collection was hardly a less notable occasion than the first. This second collection was a medium-grade specialized collection of stamps from the United States and her colonies. We made it a practice at all times to educate our customers to buy really desirable stamps and the sale of the United States stickers was one of the hobbies of our trade. In the end it was more profitable for our customers and it was certainly more profitable for us.

Although we were exceedingly anxious to get hold of the collection, we managed to keep cool and purchased it for less than one-fifth of catalogue. It was worth at Scott's prices, about \$200. The state of our finances when we made this plunge was such that

we had to buy on the installment plan. As a general rule, this is an unwise and expensive way of dealing, but if it happens to be the only course left, it is certainly better than letting a desirable lot of stamps slip through your hands. We cleared up about thirty dollars profit on the second collection, the stamps going like hot-cakes after we had them in shape for sale. It was a pleasure to see them go.

And right here we came to another phase of the stamp business—the handling of stock. In the early days of our enterprise, we discovered that if we wanted to build up a profitable business we would have to learn how to keep stock moving. Stock that does not move is dead stock and dead stock is loss to the dealer. Of course, in this respect, the stamp business varies from other lines of trade. Stamps are not perishable in the accepted sense of the term and many of them grow more valuable with age but here we come to another point.

As a general rule, the stamps which are likely to become more valuable by lying in a pigeon hole for a few years, are not the ones which are left on the dealer's hands. They are generally popular and the customer knows their coming worth. They change hands so quickly that they have no time to become dead. I used to lie awake nights thinking of new ways to dispose of stamps that did not move fast enough to suit me. One of the easiest methods of getting rid of stock that threatened to "die" on our hands was to display it prominently. By this means, we made many undesirable stamps disappear more rapidly than would otherwise have been the case, but of course it did not always work.

Another trick of the trade which we frequently resorted to in order to move old stock was to put it up in packets. We used to put a few undesirable specimens into envelopes along with a lot of cheap foreign issues and sell the packets at rates far lower than the prices the stamps would have brought if sold singly—that is if they could have been sold singly. By this means, we pleased our customers and helped ourselves for we never misrepresented the contents of packets. We very seldom received a kick on the quality of the goods sold in this way.

(This is the fifth article of a series on "The Making of a Stamp Dealer." The sixth will appear in an early number).

TRADE COLUMN.

Wanted—Selling members in all countries to join the best selling stamp exchange in Great Britain for stamps used before 1870. Subscription 75 cents. The Imperf Stamp Exchange, 84 St. Ann St., Salisbury, England. (37)

McCann's "Amateur" packet, 50 different, 10 cents—not the common European junk found in most cheap packets. No postals, envelopes or revenues. All good, clean stamps, made up especially to introduce my approval sheet. Burt McCann, 321 No. Newton, Minneapolis, Minn.

Coins! 22 different, 25c; 75 different (of three centuries) \$1.00; 20 different small silver, \$1.00; 1000 well mixed \$7.50, many large and old. T. J. Baldwin, Room 319, 87 Nassau St., New York. (36)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (38)

Don't "can" McCann. McCann can.

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms; Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe. (54)

Ask the man—his name is McCann.

Is it worth while to ask for a sample copy of our Collector's Paper. Send two-cent stamp to receive a pretty present also. The Philatelic Star, Madison, N. Y. (eom)

Foreign Revenues my line. My Bulletin No. 8 contains 150 items of foreign revenue stamps. 15 diff. of Germany, Austria, Hungary, England, at 4c for each country; 10 diff. France, Russia of Mexico, 3c each; 10 diff. Turkey, 2c; 7 Brazil, 3c; 8 India, 2c; 5 Cape Good Hope, 2c; 3 diff. Sweden, Bosnia, or Denmark, each country, 1c. Prompt delivery. For those not interested, I can give postage stamps, postmarks, exposition label, R. R. stamps, or telegraph stamps in exchange for foreign revenue stamps (no U. S.) only. I want also Official Sealed (postage). Oscar T. Hartmann, 1533 26th avenue, Denver, Colo. (40)

McCann can not dance the "can-can," but McCann can send you those "hard-to-get" stamps on approval.

Ecuador, 1896, 1-2-5c Jubilee, 10c; Ecuador, 1901, 1c to 50c, 15c; Crete, 1900, 1-5-10L, 4c; Denmark, 1907, 50-100c, 4c; Greece, 1901, 1 to 25L, perf., 5c; Guatemala, 1902, No. 109-110 mint, 4c; Nicaragua, 1900, 1c to 4c mint, 8c; Salvador, 1906, 1c to 10c, 10c; Uruguay, 1900, 1-2-10c, 6c; Venezuela, 1900, 5-10-50c, 1b-2b, 11c. Postage extra. One cent approvals for a good reference. W. W. Dayton, Nashota, Wis. (36)

EVERYBOD'YS PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

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Devoted to the Interests of Stamp Collecting and its literature, a Profitable Recreation for Discriminating Persons.

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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Or.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

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1 inch	\$1.50	\$1.00	\$.75
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$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches).....	6.00	4.50	3.00
$\frac{1}{4}$ page (15 inches).....	10.00	7.50	5.00

Cash with copy, unless known to us.

Advertisements for less than an inch space are respectfully declined.

Publication Office, Commercial and Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

Vol. III, No. 12. Astoria, Oregon, December, 1912.

Whole No. 36

"EDITORIAL SHOP-TALK"

Next month we begin our fourth year and will issue our Anniversary number. Special features, larger magazine, extra circulation. This, with our recent purchase of the aggressive "Southern Philatelist," will mark yet another step in our march of progress. If a copy is mailed at once on receipt of this (December) number,

it will probably be in time for insertion in the Anniversary number.

We have in preparation the most liberal advertising contract known, one feature being your privilege to discontinue at any time by giving written notice. We do not wish advertisers unless they are satisfied, but we do know from long experience that we have the kind of readers that

the right brand of advertiser is looking for. The other brand of advertisers cannot "get in" at any price, and the list of those whom we have refused is constantly growing longer. Fortunate for equitable standards that we are not obliged to take everything we can get. (J. M. H.)

In the midst of the preparation of this number, the editor has been ordered to appear before an examining board at San Francisco, for examination for promotion. But still the work will be so arranged with his able assistants that the issue will be on time. (J. M. H.)

Ferris' Auction Report for 1912 is indispensable. At least to all actively collecting or dealing in U. S. stamps. Our editor had maintained memoranda along this line, for private use only, but now he will discard it and save time by using this eminently practical book published by Eugene Klein for one dollar.

Most all beginners really need an illustrated catalogue when placing and becoming familiar with their U. S. stamps. More advanced collectors find the illustrations a help in repeatedly looking up facts about their U. S. Here is where **Lincoln's Stamp Catalogue** is well worth the investment of eighty-five cents.

ADVERTISING TALK No. 5.

By William Hawkins.

Last month we discussed the increasing popularity of honest advertising. This month we are going to tell why honest advertising pays. If you buy a pound of a commodity labeled "Pure Butter," stamped with the dealer's name, and find it to be butterine with a doubtful flavor, it is improbable that you will ever again buy a pound of stuff put out by the same dealer.

This is true in the stamp business, only to a more marked degree. Stamp dealers must put their names before the public every day in the year if they want to do business.

The collector who buys a packet of what is advertised as "Superior Mission Mixture" from the Blank Stamp

TRADE COLUMN.

Five precancels, 1 Cape Verde, 8 mint, 10c; 5c to foreign collectors. Postage 1c extra. J. Almy, 1908 Broad St., Providence, R. I. (36)

Stamps Free. 12 Australia and 1000 hinges free. For applicants for my fine approval sheets at 50 per cent. discount. 2 German Morocco, 10c; 2 Nyassa (Giraffe), 10c. Francis Squibb, Lawrenceburg, Ind. (36)

The Globe, largest stamp and postcard exchange in Europe. Over 2000 members in some of the most remote countries of the world. Publishes its own monthly in four languages. Address Jos. Stern, 401 E. 154th Stret, New York City. (39)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

Philatelic Pikers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

Exchange desired with collectors everywhere. Twentieth Century especially wanted. Send sheets and receive mine. Member A. P. S., 3614 E. H. Greening, 9 No. Grove St., East Orange, N. J. (36)

Notice—French and foreign postage stamps for sale on original covers, which I have from among old papers. A. Martial (stationer), Conge de Front, Dordogne, France. (36)

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

Boys; send for my approvals of foreign stamps. Sixty per cent. discount. Can't be beat. 100 stamps for names and address of two honest collectors and two cent stamps. J. N. Clarkson, Jr., Dept. B. Ridgewood, N. J. (36)

Canada maple leaf issue 1/2c black, 2c; 6c brown, 10c; 8c orange, 4c. Numeral issue, 6c brown, 12c; 7c yellow, 5c; 8c orange, 8c; 10c violet, 4c. W. Frazier, 267 Campbell Ave., Toronto, Canada. (36)

Asian Exchange Club, Poona, India. This is the only well-managed club having its own Philatelic Journal in India, which has members all over the world. Ladies and Gentlemen of all nations are cordially invited to join this Indian "Army of Unseen Friends," in any or all of the following classes, to exchange: 1, picture postcards; 2, stamps; 3, scientific correspondence; 4, any other hobby; 5, medical and legal correspondence; 6, general correspondence; 7, business; 8, learning foreign languages; 9, forming personal acquaintance; 10, amateur photography; 11, correspondence on philosophy and history; 12, for journalists. Don't bother yourself to send for application blanks, etc., and waste your time and money. Just send your name, address and particulars of your desires with a post office money order for four shillings (\$1.06), to Hon. Secretary, Dept. E. P. U., Asian Exchange Club, Poona, India, and you will get your certificate card and member's list and the Indian Philocartist for one year. Life membership fee is £1-0-0 (\$10.30). Say that you saw ad. in this paper.

"Parcels Post" map and zone finder, 15c. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

Company and finds that he is the possessor of a lot of cheap junk will in all probability never go back for another dose of the same medicine. And the result is that the dealer is losing something which he paid good money to get—the continued patronage of a customer.

Many examples might be cited and instances given to prove these assertions but they need no proof. The dishonest advertiser knows that he is not getting proper returns for his money while the honest advertiser wouldn't advertise in any other way. The names of the latter may be found anywhere in the columns of "Everybody's."

(To be continued.)

TRADE COLUMN.

Philatelic Literature for sale. Ten different papers, either United States or English, for 15 cents. Vols. VII to XII, Mekeel's Weekly, 60 cents per vol; carriage extra. Thousands of other papers on hand. What do you need? Walter E. Goodwin, Postoffice Clerk, Dover, New Hampshire. (36)

Foreign stamp collectors, mail 500 your country and receive 500 U. S. finely assorted. Everybody write. All letters answered; cards also. Samuel Bennett, 304 Powell St., Millville, N. J. (36)

Stamps on approval at 66 2-3 per cent. discount. Send postal for circular and application blank. Correspondence a pleasure. P. M. Allen, Binghamton, N. Y. (36)

Alaska-Yukon 2c mint imperforate free to all applicants for my fine approvals at 60 per cent. off catalog. References absolutely required. L. J. Sneath, San Bruno, Calif. (36)

May I send you selections of stamps on approval? Prices fair, stamps desirable. A trial will convince you. Reference required. B. Weisner, 66 E. 114 St., New York. (40)

Surprise Packets! They are dandies! Try one, only 15c; no trash; only desirable stamps. Better ones for 25c, 35c and 50c each. Write now. Mention this paper. Elliot B. Hunt, 1 Everett Ave., Osaining, N. Y. (36)

Try my approvals at 66 2-3 per cent off Scott. My motto: "A Square Deal." Reference required. M. P. A. number sufficient. Frank J. Parater, Jr., 2115 Jefferson Ave., Richmond, Va. (36)

Exchange postage and revenue stamps, used official postcards, unused illustrated viewcards (countries). Exchange and sell philatelic literature. Can procure views photographic, books, coins and other souvenirs of Switzerland. Desire to take representations. H. Burkhard, Tosefstr. 74, Zurich III, Switzerland. (37)

Have for sale or exchange, all imperforates, some line blocks and plate numbers. Wanted private and machine coils in long strips. H. S. Ackerman, 216 Piermont Ave., Nyack, N. Y. (36)

U. S. REVENUE NOTES.

Associate Editor Charles A. Nast, Mr. Charles Huscher of Golden, Col., has just shown me a number of Tax Pairs not found in the Bartlett book, and as I am convinced the collecting of these stamps is on the increase, I will enumerate them briefly with the added endorsement that I have seen each one and know they are as described herein. It is too bad that the different stamps were given numbers in rotation. In the light of so many additions now made these are useless. The numbering should have been left to a later edition when all omissions could have been provided for.

First, as to a few errata in the typography. On page 56, opposite No. 55, read "15" lbs. instead of 20. On the same in the note at bottom of page read "Three' dollars and twenty cents insetad of "One," etc.

On page 10, in respect to series 1871 class, 16c, where Mr. Bartlett says he knows of no copies existing, it is safe to say they all exist, since Mr. H. has the 16-oz. in splendid condition. It bears a red surcharge, printed.

On page 13 list the 1-oz. green on green watermarked paper.

Page 34, 1872 first series, list the 25-cent red on white silk paper.

Page 57, again in respect to the note on 1870 issue that no copies are known, check off the one-pound violet, wavy lines, and the three-pound white silk paper. Both copies bear the printed surcharge in black at left end. I am inclined to think these last two are very rare.

On page 58, series of 1875, with red printed surcharge, add between Nos. 107 and 108 the 20-pound value.

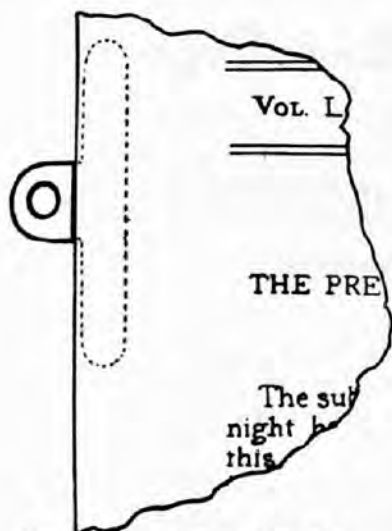
Page 61, the high value of 30-pounds is known with red printed surcharge—not rubber stamp.

Page 62, series of 1898, add both the 5-pound and the 20-pound. I am inclined to think that the omission of these values is an oversight, as they are very common and must be known to Mr. Bartlett.

On page 63, series of 1911, begin the series with the 5-pound deep blue paper, head of Indian.

If any of my readers possess undoubted copies of anything not enumerated in the printed book, I would esteem it a great favor if they would send for recording in this list by Everybody's Philatelist to the end that a future edition can be made as nearly complete as possible.

BIG BEN BINDER



Illustrating the metal clip inserted between pages.

The only practical binder on the market. It is the only binder made that has the appearance of a regular bound book.

No punching of holes necessary; all that is required is a slight slit between the pages with a pen knife.

Labels printed in gold "Everybody's Philatelist." Each binder will hold two years' files of Everybody's.

Without the labels, the binders may be used for any 6x9 magazines, auction catalogues, etc. Other sizes to fit almost any magazine. A strong point is that it is not necessary to wait until the close of a volume before binding, and yet each binder appears like a book,

with solid back, making it possible to keep each magazine by itself all through the year, without hunting through a pile of loose journals. A boon to the philatelic literature collector.

PRICE FOR ONE ONLY.....\$1.00 PREPAID.

PRICE FOR SIX..... 5.50 PREPAID.

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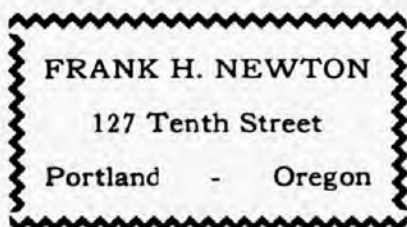
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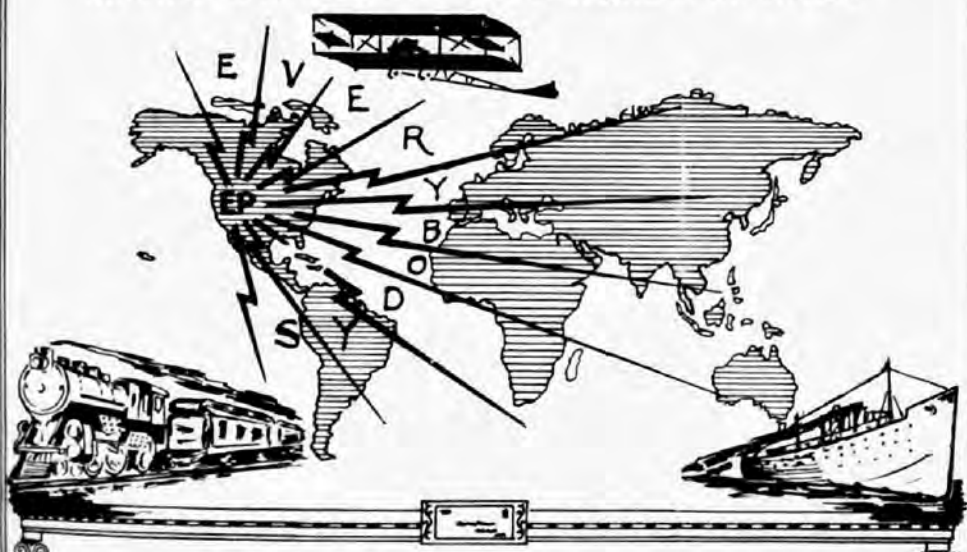
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399	2118-2119
400	2119-2120



Crawford 2666

EVERYBODY'S PHILATELIST

FOUNDED A.D. 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



With which is Consolidated
FRANK E. GOODWIN'S
"STAMP COLLECTOR"
(Late of Webster Groves, Mo.)

"Entered as second-class matter, at the Postoffice at Astoria, Oregon, under the Act of March 3, 1879."

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100 varieties stamps.....	\$.10
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All stamps free from paper and ready to mount in album.

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Pairs.....	\$.03	\$.06
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Line block of four.....	.08	.14
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Plate No. strip of 3.....	.10	.15
Plate No. block of 6.....	.15	.23

These will never be cheaper.

Postage 2c extra on orders under 25c.

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812 East 11th Ave. Spokane, Wash.
A. P. S. 3363. S. P. A. 430.

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Try our 60 per cent approval sheets, they are good.

500 good mixed foreign stamps, 12c; 1000, 19c. 10 var. Brazil, 4c; 100 mixed Brazil, 25c. 10 var. Peru, 4c; 100 mixed Peru, 25c; 500 varieties stamps, catalogue over \$7.00, 75c.

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249 No. Carondelet St., Los Angeles, Cal.

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In order to prove the high value of our stamps, WE GIVE a sample of 10 ounces with a premium of \$1.00 catalogue value for 75 cents by registered mail; 4 lbs. by parcel post with premium, \$2.00.

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of medium grade, for the general collector, marked at net prices, and as low as is possible for the grade, sent upon receipt of A-1 references, or cash deposit.

Fair prices and honest dealing are guaranteed you. I am dealing as a business proposition, and no school-boy methods are in force.

Correspondents able to supply new and current issues mint, current used, etc., wanted in every country.

CASH PAID for stamps. Describe your stamps and lowest price, or send on approval.

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Montpelier, Vt.

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July 1911: Complete set of 7 Surcharges, Unused or Used, \$4.10.

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Cash in advance in U. S. dollar notes.

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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. IV, No. 2.

Astoria, Oregon, February, 1913.

Single Copies, 5c.

International Stamp Exhibition

WEEK OF OCT. 27th, 1913.



Engineer's Building
West 39th St., Near 5th Ave., N. Y. City

The accompanying illustration shows the building which will contain the International Stamp Exhibition in New York next October. Adequate preparation will be made for the finest stamp exhibit this country has ever known, and an attempt will be made to make it the finest any country has ever known.

A great deal of time and money is being spent and will be spent for this purpose, and philately in general will take a step forward in consequence.

This is not to be just a feast for stamp collectors among ourselves. It is laid on broader lines. It will be exploited and written up in the daily press. Every possible agency for publicity and advertisement will be utilized. The general public will be attracted, and that is what we want.

We want the public to come and see, and when they get there we want to show them everything possible in the stamp line, from a sticker to an Hawaiian Missionary; from a St. Louis to stamps by the ton.

The boys in and about New York will have an excellent opportunity to boost philately. They can arrange

months ahead for several "Exhibition Parties." Get together a group of non-collectors for a certain afternoon and evening, then pilot them over to West 39th street, and talk stamps, stamps, stamps, always with a preconceived idea of the particular points you intend to bring out in your talks.



A DECIMAL CLASSIFICATION FOR UNITED STATES POSTAGE STAMPS.

By Associate Editor H. L. Wiley.

The Decimal System of indexing and classifying any number of subjects or objects and their characteristics and attributes is a system admirably adapted to the classification of the postage stamps of the United States. We will agree at the outset of this article that there is room for improvement in the present catalog. With the purpose of having something beside objections to offer, I have devoted some hours to an investigation of this other system and can discover no great difficulty in arranging all the postage stamps issued by this country so that they may be instantly identified by means of their index number. Melville Dewey whose name the decimal system of classification bears, in recognition of his having developed and perfected the principles thereof hit on this happy manner of indexing a mass of data so that the facts were, so to speak, always on the surface of the pile. The whole principle of the system lays in the fact that to the right of a decimal point, any number of digits may be added and yet no alteration need be made in the figures to the left of the point. For the purpose of illustration let us attempt to devise a classification for tobacco. The "family" number can be let us say, 5, and we will set that number to the immediate left of the decimal point, making it 5. Now we will group the four principal forms in which we find the manufactured leaf, assigning to each one a figure to the immediate right of the decimal point. We have then:

- 5.4—"Chewing."
- 5.2—Cigarettes.
- 5.3—"Smoking."
- 5.4—"Chewing."

It is now required that we assign an index number to the following classes of cigars: Havana, Porto Rico, Philippine and "Domestic," which we can do by this arrangement:

- 5.11—Cigars, Havana.
- 5.12—Cigars, Porto Rico.
- 5.13—Cigars, Philippine.
- 5.14—Cigars, "Domestic."

A little study of this simple example will reveal the basis of the whole system. All that is required to prevent a mixup is a little care and a reasonable amount of intelligent foresight. Let us now apply this to the stamps under discussion.

As a key to the denomination and year of issue is highly desirable. I have arranged the "family" number with that object in view. With the twentieth century issues we are confronted with the undesirable "01," "08," etc., and to obviate this I will suggest that the figure 1 be prefixed before each "family" number, making the 1847 issue "147," the 1890 issue "190," the 1908 issue "208" and the 1912 issue "212." It will be seen that all nineteenth century stamps have for the first figure the figure 1, that all twentieth century issues have, or will have the figure 2 and all twenty-first century issues will have the figure 3; by which time, let us hope some one will have relieved us of this responsibility. It is now necessary to divide the issues since 1847 into groups that are distinct and easily identified, which I have done as follows:

- 147.—Issue of 1847.
- 151.—Issue of 1851-57.
- 161.—Issue of 1861-68.
- 170.—Issue of 1870 to 1890, exclusive of Scott's 210, 211, 211b, 211d, and 214.
- 183.—Scott's 210, 211, 211b, 211d and 214.
- 190.—Issue of 1890.
- 193.—Columbian.
- 194.—Issue of 1894, 1895 and 1903.
- 198.—Omaha.
- 201.—Buffalo.
- 202.—Issue of 1902.
- 204.—St. Louis.
- 207.—Jamestown.
- 208.—Issue of 1908 and 1911.
- 209.—Lincoln, Hudson and Alaska.
- 212.—Issue of 1912.
- 213.—San Francisco.

The above arrangement is purely tentative and will no doubt be found worthy of much modification and discussion before it is ready for final

adoption. At this point I wish to state that this entire paper is merely in the line of a series of suggestions which have no other function in the final classification than to form a basis for others to modify as the system becomes perfected. With that understood, we will proceed.

It will be noted that these principal groups are based on differences in the design of the stamps, with exception of one instance in which it was clearly a choice of two evils. I have thought best to place the perforations, grills and color in a secondary position. The most difficult period to take care of is that between the years 1870 and 1890, during which things were pretty well mixed up. There is no greater problem in the design of this system than the one presented at that point and I feel that the classification which I have worked out is rather a forceful example of what may be attained by a little concentrated effort. It will be presented at the proper time, but not until the simpler ideas have been set forth for your examination and criticism.

The next thing one wishes to know regarding a stamp, after the year of issue has been determined is the denomination of the specimen. Due to the fact that there are some 21 different denominations in the various series since 1847, I think it advisable to use a letter to designate the denomination instead of a figure for the reason that if figures were used it will be seen that two decimal places would be necessary to care for these 21 denominations. If the plan of using letters shall be adopted, I suggest that the letters "I," "O," and "Q" be omitted because of the liability of mistaking them for figures. The denominations and corresponding index letters which I suggest are, then, as follows:

1c A	8c H	50c R
2c B	10c J	90c S
3c C	12c K	\$1.00 T
4c D	13c L	\$2.00 U
5c E	15c M	\$3.00 V
6c F	24c N	\$4.00 W
7c G	30c P	\$5.00 X

Before going any further we will try the flexibility of what we have so far written: The 5c stamp of 1847 will be, by the above outlined system, "147 E," the 3c of the issue of 1851 will be "161 C," the 6c of the 1902 series, "202 F," and so on. Now instead of wandering around in the dark when some one says or writes "Scott's 245," we will no longer have to wonder what he means until we can get hold of a catalog. The above skeleton system

We Need the Money DO YOU NEED THE GOODS?

A fine collection of MINT U. S., including strips of plate numbers, blocks of four, pairs and singles of perforate and imperforate stamps since 1893 to date. This collection has a face value of \$10.00 and are all straight postage, no dues or cards—a dandy collection in the best of condition for either a dealer or collector.

The first check for \$15.00 takes it.

A Mint Collection of Single Stamps

NEW ISSUES AND ISSUES OF THE LAST FIVE YEARS.

British colonials and the rest of the world as well, are included in this lot. All in fine condition and the nucleus of a fine collection of 20th century stamps. You cannot make a mistake in buying this if you are a collector, as the majority of the stamps are values from 1 cent to 25 cents, and no trash or padding has been allowed. Face value \$15.00 and a check for \$20.00 will bring it to you on the first mail.

MINT BRITISH COLONIALS

This is without doubt a collection par excellence. No collector of British colonials should pass it up, even if you have some of the King George and King Edward heads. They will increase rapidly in value and will make the best of exchange material. All single stamps and denominations from ½d to 1 shilling mostly. No culls or bad copies, and the face value of \$15.00 makes it desirable for either a collector or a dealer.

A Bona Fide Bargain in Mint British Colonials.

Face, \$15.00..... Net Cash, \$18.00

These collections will not be sent on approval, but if you are not satisfied with your bargain, your check will be returned, on receipt of the goods intact.

FEDERAL STAMP CO. (Ltd.)

M. I. Fossett, Mgr.

Room E, Spexarth Bldg., Astoria, Ore.

will define over three-fourths of all the stamps in question simply by means of the three figures, and the letter to the right of the decimal point. Suppose the new system should be adopted by the publishers of our present catalog; some one would mention "Scott's 190.D." and even our youngest readers, familiar with the elementary principles of this new system, could instantly define the stamp from that description as being the series of 1890 and of the 4c denomination.

It is not possible to remember all the minor divisions into which the classification would run, nor is it desirable, but even with the above year and denomination immediately apparent it seems that dealers and purchasers would profit by the system because many advertisements which to-day mean nothing without constant reference to the catalog, would become an intelligent message instead of a jumble of type.

It is realized that any change in the present catalog would mean considerable inconvenience and some direct loss of equipment to many dealers and collectors and it is all a question of whether the results will justify the money and labor involved in making the change. Personally, I believe that it is desirable, even at the cost of a few albums and envelopes and stock books. The arrangement of present albums and collections would be rendered obsolete and the adoption of the new system would afford all of us a great deal of labor. I am heartily in favor of going to work, for the present lack of system growing worse and worse as new issues and new discoveries relative to the older issues appear has become a constant reminder of the fact that the world moves, but up to date the catalog system has not kept up with it.

I will say, for the benefit of those who have not the time nor inclination to investigate the subject, that every "specialist" can be represented. The shades, perforations, papers, grills, precancels, plate lines, straight edges, watermarks, and all the mass of minor varieties which are so interesting, can be taken care of so that five or six figures, a decimal point, and a single capital letter will pin the stamp to its proper and "individual" place in the records. First of all there must be discussion, then, if possible, the majority of dealers to get together and support the movement, and then a year's work for one lone "cataloguer" or a month's work for a representative committee of the leaders of American

Philately after which, gentlemen, we will have attained the object of our efforts. Meanwhile, tell our good friend, Dr. Holt, what YOU think of the scheme, which I respectfully submit herewith for your criticism.

THE MAKING OF A STAMP DEALER

Selling by Mail.

There are probably as many different methods of selling by mail as there are mail-order stamp dealers. Some dealers believe in small profits and quick sales, buying large lots of stamps at cellar bottom prices and cleaning them out as speedily as possible. Such dealers use large display ads in the stamp publications, but do not make use of set price lists. They maintain a regular clientele of collectors eager for bargains.

Other stamp merchants issue catalogues periodically, giving prices on staple stock. For the most part, they advertise regularly in philatelic journals and conduct a steady if not spectacular business. Others depend on auction sales for a livelihood. Some cater to the young collector with a dollar or more to spend at a time and others aim for bigger game disposing of choice collections to advanced collectors who have plenty of money and are eager to spend it. Of course, the philatelic magnates tend to all kinds of business that comes to their door whether it be large or small.

We decided to take up the more modest lines of the business—in fact we had to. Our limited means excluded us from the ranks of magnates of the stamp world. I believe at that time, however, and I believe today, that it is the middle-class dealers and the middle-class collectors who form the "old guard" of philately and brace the backbone of the hobby. There may be those who disagree with me and they are undoubtedly entitled to their opinions. I admit that stamp collecting is most widely advertised by the activities of collectors who think in four or more figures.

To get back to history, we determined to deal with middle-class collectors. It takes less stock to operate a mail order business than to satisfy the wants of counter trade and we were pretty well equipped for either. We recognized at once the absolute necessity for advertising and picked out those papers which we felt would give us the greatest returns for the smallest expenditure. We chose the

stamp papers which seemed to be supported mainly by middle-class collectors. We mapped out a business for a year ahead, calculating that we needed a hundred steady customers and were able to take care of them; then we placed advertising contracts with a weekly and a monthly stamp paper, making agreements with each to use a two-inch space for one year.

We might have got along with less space and we might have used a little more to good advantage, but we reasoned that we didn't want to spend any more than was absolutely necessary. Instead of taking one inch, we took two, for we had heard that two inches of advertising space will bring about three times the returns of one inch, if wisely used. We spent much time in composing our ads and the results were gratifying. Advertising is an important item to the mail order dealer and it is a powerful factor for profit or loss. We wanted to keep the customers secured through advertising and we knew if this was to be accomplished, we would have to be honest whether we wanted to be or not.

Most of the long-established concerns whose ads appear regularly in the philatelic papers are on the square. They have to be. If they were not, they would be forced out of business or would sink dollar after dollar. We tried to avoid exaggeration or glaring offers and our ads were handed straight from the shoulder. Space costs too much to fill with bouquets. The result was that the collectors who answered our announcements took us for what our advertisements showed us to be and they were not disappointed. It is a good plan never to disappoint a customer. At least, we found it so.

(This is the seventh article in a series on "The Making of a Stamp Dealer. The eighth will follow in an early number).

PRECANCEL NOTES.

S. M. Schoemann

Type II, Columbus O., on 1c 1898 comes with a Maltese cross period after Ohio. This is a very scarce variety; have seen but three copies, one reading up and two reading down.

Take a second look at your Oswego, N. Y.'s. You may find a copy reading "Oswec" (c for o). I have seen two such, both on the 1c 1908. I have also seen the 2c 1912 double, and the 5c 1908 inverted.

TRADE COLUMN.

Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc., subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (tf)

Would you like to receive pretty Post Cards from all over the world? Yes, Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector, Beaver Springs, Pa. (tf)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

1000 var. foreign stamps, \$1.95; 500 var. foreign, 50c. Great many of these stamps are not found in packets nowadays. Post-free. A. P. S. No. 2531. G. A. Doyle, 34 Cottage Place, Bridgeport, Conn. (38)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Send me stamps cat. 30c (each stamp cat. 2c or over) and I will send Philatelic Dispatch, complete. F. L. C. Bundlie, East Grand Forks, Minn. (38)

Why be in doubt? Lowrey's approval service is the best. (46)

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

The rarest type of Schenectady, N. Y. is the usual type I, with a thin line $6\frac{1}{2}$ mm. long, running horizontally between N. Y. and the lower heavy line. It is 14 mm. below N. Y. I have seen but two copies of this variety, one on the 1c 1898, the other on the 1c 1902.

I have seen two copies of the 1c 1912 Covington, Ky. (type II, between lines), with two hair lines below.

I have a 1c 1908 type I, St. Louis, Mo. double.

All those who own Boston Doubles stand up and be counted. I am the proud possessor of three, one of which, a 1c 1902, type III, Inverted Double, has never been chronicled.

I know that the type IV, Brocport, N. Y.'s are a tiresome lot to study; if you should unearth a copy of the 1c 1902 with a colon after Y of New York, you would be amply repaid for the time and effort expended.

Here are some new varieties in St. Paul, type II: 3c 1895 up, red ink; 3c 1895 up, blue ink, with "St." missing; 3c 1895 down double, blue ink.

Scranton, Pa. is a very interesting city to collect; there cancellations, as a rule, are clear and clean cut. I have the series 1c to 10c, type II, in blue ink; also type II 1c to 8c, purple ink; also 1-2-3-6 and 8c 1908 type II, blue ink; also several values of type I on 1902, blue ink; and 10c 1902 and 1c-6c 1908 Double. I have seen the 1c 1912 Baltimore, Md., with the "B" below the other letters.

Chattanooga, Tenn. type IV also comes with the "o" of Elmo in a different font, and below the other letters. Take a copy of type III and IV and observe the striking difference in the cancellation. Outside of the bar and line distinction, and spacing, you will observe a radical difference in the type used, also that the city and state name in type IV measure respectively $19\frac{1}{2}$ and 11 mm., while in type III they measure $16\frac{1}{2}$ and 13.

Type II Valparaiso, Ind. comes with two different types of "s."

Some collectors say precancel collecting is "great," others vote it "delightful," but I have decided it is "heavenly," for I have just become the proud owner of a 1c 1908 precancelled Paradise, Pa.

I have the 1c and 4c 1908 West Grove, Pa. This variety has never been chronicled. It is the same as type II, except that West Grove is in two words, each with Capital letter; type is just a little larger than that used in II and the lines are spaced 11 mm.

TRADE COLUMN.

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 1c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, Astoria, Oregon.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 15 varieties of stamps, 12c. Geo. O. Green, Lock Box 781, Princeton, Ill.

Scott's Catalogues, 1911, 40c; postpaid. At right for a beginner. Knappton Stamp Co., Knappton, Wash.

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (43)

Thoroughbred White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

We defy anyone to match our special 10c var. packet of stamps. Cat. 2c to \$1.00 each for 25c. No two alike. Keystone Co., Eldred, Pa. (11)

The Globe, largest stamp and postcard exchange in Europe. Over 2000 members in some of the most remote countries of the world. Publishes its own monthly in four languages. Address Jos. Stern, 401 E. 154th Stret., New York City. (139)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (130)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos, \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe. (54)

Want to purchase precancelled stamps especially from Redlands, San Francisco, Cal.; Denver, Pueblo, Col.; Albany, Oregon; Bellingham, Tacoma, Vancouver, Wash.; for my collection. Walter L. Gates, Box 325, Oelwein, Iowa. (40)

50 U. S., 5c; 200 stamps, 2c. Fine U. S. and foreign on approval at 70 per cent discount. A few Specials: Scott's 79, cat., \$12.00; \$4.00; Scott's 64, cat., \$7.50, \$2.25. Confederate States: No. 209, cat., \$10.00, \$2.50—slightly creased. 2 presents free to those sending for our approvals. Orange Stamp Co., 492 No. Mountain View Ave., Los Angeles, Calif. (38)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

Tiffin, O. on 1c 1908 has been seen with two lines above and two below similar to type V. Boston, Mass.

Take a look at your Roxburg-Cross Sta. Boston, Mass., type II on 1c 1878 and 1902 and see how they have messed up the type. They used two types of "s" and used them indiscriminately. The interested collector can find quite a number of combinations, but like "cooking the hare," he must first get the stamps. The 1902 values are not so plentiful.

Hampshire and Morton, Ill., both on 1c 1908, and both printed according to postal regulations, have made their bow to the public.

The 2c Lincoln, cancelled Mansfield, Ohio, comes in two varieties, reading up and down. They are quite scarce. Warren, Pa. on 2c Lincoln is also hard to get. It is found in type VI only.

I trust the above notes will encourage a closer study of Precancels among my fellow-collectors, for only through such study can they get the real enjoyment out of the hobby.

All the stamps mentioned above I have in my collection.

DREAMING.

H. L. W.

Philatelic Mythology includes some errors rank like the twelve-cent colored paper and the Postal Savings Bank that were to be reissued from the set of Nineteen-Two with the Postal Savings surcharge on their face in Prussian blue, or the three-sized Parcels Postage set with all their glad array of multi-colored inks spread out on paper thick and gray. Instead of that we buy the set and find them all in red and slam a few more curses at the "correspondent's" head. And going back a year or two—the fall of nineteen-ten—we look with rapture at the news that all the "bluish" set are going to be common and not difficult to get, instead of which the prices jump and wielders of the pen discover that these little stamps are rarer now than then. We have learned to doubt the statements from the editorial chair that "The paper will be larger and its attitude more fair on the subject of 'laid' paper, circulation and the like," after which the outfit tells us to come through and not to pike at the mention of a dollar for a "weekly" full of meat and later on we find the gang have suffered from cold feet, for after all the issue is restricted as before, but our term of service doubled. Do you wonder why I swore?

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The New England Stamp Monthly

will be issued regularly the 20th of each month. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

A New Discovery

By Associate Editor Charles A. Nast



Scarcely had the newly printed year-book of the U. S. Rev. Society, containing my essay on cotton stamps, been distributed to the membership, than the reports of uncatalogued varieties came in. I am not surprised. In fact I knew that the booklet would wake up collectors all over the land, and start them to search among their old and forgotten accumulations to see just what varieties they did have. It is always thus. Being posted, I had printed on page 27 the following:

"It is quite possible that upon the appearance of this booklet new inter-

est will be awakened with the result that varieties not here recorded will turn up; indeed it is quite likely, since a half-dozen distinctly different types have been discovered within the past year."

I shall this month take up only one, but it is the most important of several to date. Look at the cut marked Type "II." This was sold at auction some years ago at a coin sale. No one knew anything about it. Mr. Deats picked it up, and had only a suspicion that it might be a cotton stamp.



TYPE IIa.

When I first saw a rubbing, the words "U. S. Customs," "Inspection Station," the rope-like border, and the fact that the figures of the numeral were 6 mm. high, the exact shape and height of the figures on other stamps, all convinced me that it was a customs cotton stamp.

The latest addition to our list then is the one I have listed as type "IIa." Etchings of both being given here no extended description is necessary. The finding of this new stamp settles a few theories beyond all question.

First, that there were import duties on goods manufactured of cotton. The law of 1866 provided for drawbacks on fabrics manufactured abroad on which

the export duties had been paid.

Secondly, the stamps have not been cut down.

There never was any barb attachment, which would naturally be necessary and impractical on cotton fabrics. Those found recently were in mint condition, and show two holes through which a wire string fastening could be carried.

The find was made down south and curiously enough by a member of the U. S. Rev. Society, who had had these knocking about the house, not knowing what they were until the year-book appeared and the illustration of type II started him on a search to recover all the specimens he had.

OREGON COLLECTORS' CLUB.

It has been noted that Oregon stamp collectors are slow in getting together for the mutual exchange of ideas, stamps and information of general interest to the clan. It is suggested that every stamp collector in the state who is desirous of belonging to such a club shall forward his name and address to H. L. Wiley, 173 East 44th street, Portland, Or., who will present a report as to progress and results in an early number of Everybody's. Should there be enough response to this invitation the club is an assured thing. Undoubtedly many collectors in the state would find an association of this kind of considerable advantage to them as a means of enlarging their fund of knowledge relative to their hobby. A conservative estimate shows that there are over 200 collectors in the state, 40 of whom are residents of Portland.

ADVERTISING TALK No. 7

By William Hawkins

Some advertisers make the mistake of trying to say too much in their announcements. They seem to be intent on wringing what they believe is their money's worth out of the space they have bought and in carrying out this intention they defeat their own purpose. Instead of getting all the benefit that might be derived from their advertising, they lose part of it, as a result, to put it plainly, of being too grasping.

The best paying advertisement, in my opinion, is the short advertisement. The advertiser who says in a few words what his competitor says in many, is the man who gets the business. The average reader has neither the time nor the inclination to peruse a long-winded ad, with the result that the advertisement fails of its purpose and the advertiser loses a chance to bring his business to the attention of what might have been a profitable customer.

Aside from this phase of the question, if the advertiser submits enough matter to overcrowd the space he is entitled to, his advertisement can not be properly displayed. Moderate display is necessary for effective advertising. To sum up, it is far better to advertise one thing and advertise it right than to advertise a dozen items and overcrowd your ad. One short paragraph on a half page space is bet-

ter than a full page if that page is so full of matter that it scares the reader.

"EVERYBODY'S PHILATELIST" advises its advertisers to analyze their ads. Carefully constructed announcements are the only kind that bring trade.

(To be continued).

TRADE COLUMN.

We want you for a subscriber, so send 10c. for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (tf)

I will give 6 months subscription to Everybody's, new or renewal, for every fair copy of May, 1912, Everybody's. No "Sample Copy" numbers wanted. Dr. J. M. Holt, Astoria, Oregon.

Foreign Revenues my line. My Bulletin No. 8 contains 150 items of foreign revenue stamps. 15 diff. of Germany, Austria, Hungary, England, at 4c for each country; 10 diff. France, Russia or Mexico, 3c each; 10 diff. Turkey, 2c; 7 Brazil, 3c; 8 India, 2c; 5 Cape Good Hope, 2c; 3 diff. Sweden, Bosnia, or Denmark, each country, 1c. Prompt delivery. For those not interested, I can give postage stamps, postmarks, exposition label, R. R. stamps, or telegraph stamps in exchange for foreign revenue stamps (no U. S.) only. I want also Official Sealed (postage). Oscar T. Hartmann, 1533 26th avenue, Denver, Colo. (40)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

May I send you selections of stamps on approval? Prices fair, stamps desirable. A trial will convince you. Reference required. B. Weisner, 66 E. 114 St., New York. (40)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

Unique curiosities—Old-time railroad tickets with date 1860-61, used, good condition, 12 varieties, 5c each, postpaid 7 for 25c. The Viking Co., Box 465, Erie, Pa. (38)

Don't read this! Unless you want 5 A-1 Wichita views for 10c; 12 for 22c. Mailed separately. In envelope, 7c; 13c. Box 508, Wichita, Kans. (38)

Write I. C. Greene, Box 343, Fitchburg, Mass., for rules and application blank for Mutual Stamp Exchange, enclosing 2-cent stamp. Costs \$2.05 to join the A. P. S. this month. (38)

25 different U. S., 3c; 1000 mixed foreign, 19c; 500, 12c; 50 different, 3c; 500, 75c. Fine approval books 50 to 60 per cent discount. Pioneer Stamp Co., 1027 East 40th St., Los Angeles, Calif. (38)

Specials—Scarce Chinese Republic, 3 used, 6c; 6 Portuguese India "Republica," 11c; Peru, No. 370, only 5c; Mauritius, No. 84, 3c. Postage extra. New issues on approval, one cent. Others net. Reference required. A. H. Kirkpatrick, 1742 No. 15th St., Philadelphia, Pa. (38)

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

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Twelve numbers guaranteed on every subscription

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Or.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

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Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, Commercial and Eighth Sts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL IV, No. 2.

FEBRUARY, 1913.

WHOLE No. 38

"EDITORIAL SHOP-TALK"

In our November issue we announced taking over the "Precancel Monthly." In our December number similar word was given concerning the "Southern Philatelist." This month it is not only Frank E. Goodwin's spicy "Stamp Collector," but Frank E. Goodwin himself. Now it is Associate Editor Frank E. Goodwin of EVERYBODY'S PHILATELIST. Another step in our march of progress. Associate Editor Goodwin is an

authority on U. S. postage, and further, he is an enthusiast. He is a live-wire and his paper reflected the life. In casting about for a competent and satisfactory periodical to which he might transfer and safely entrust his virile monthly, Mr. Goodwin limited his choice to one or two, and gave the preference to EVERYBODY'S. Those who had opportunity to read his "Stamp Collector," not only enjoyed the reliability of his writing, but

the way he said things. Mr. Goodwin is a trained journalist, and will contribute to every number of EVERYBODY'S.

With Associate Editors Goodwin and Wiley to discourse on U. S. postage, and Associate Editor Nast on U. S. Revenues, there will be something in every issue of EVERYBODY'S for every collector in the United States, and for every collector of U. S. stamps anywhere in the world. These are broad statements, but not the least exaggerated. (J. M. H.)

ENDOWMENT BULLETIN.

Board of Trustees.

Julian Park, 510 Delaware avenue, Buffalo, N. Y.

C. A. Howes, 55 Kilby street, Boston, Mass.

W. C. Stone, Springfield, Mass.

A. H. Weber, 1515 Euclid avenue, Berkeley, Calif.

H. L. Wiley, 173 E. 44th street, Portland, Ore.

Amount pledged to date, \$2670.00.

Object.

To secure a more stable foundation for philatelic journalism; to develop and broaden its influence, thereby exploiting the recreation of stamp collecting among discriminating persons; to advance the general interests of philately; and to render permanent all that shall be accomplished along this line from year to year, by providing for the perpetual publication of EVERYBODY'S PHILATELIST.

The Fund is controlled and administered absolutely by the Board of Trustees, the interest only being utilized.

The founder and editor has pledged to turn over the magazine, its lists, patronage and good-will, at his death, to the trustees.

Contributions may be made by single donation, annual donation, monthly donation, bequest, insuring one's life payable to trustees, by auction proceeds, etc., etc.

Every multiple of ten dollars contributed carries with it the naming of a life subscription to EVERYBODY'S.

Contributions or inquiries may be addressed to any one of the trustees, or to the founder, Dr. J. M. Holt, Astoria, Oregon.

IN THE MARKET

to purchase philatelic journals obliged to suspend. Publishers, if contemplating suspension, communicate with us. Your subscribers will get more than 100 cents on a dollar, and we'll carry out all your obligations. Address, **Dr. J. M. Holt, Astoria, Oregon.**

CONTINUOUS ADVERTISING

is the **best** advertising, the **only** advertising. This $\frac{1}{4}$ page space would cost you \$4.00 for one insertion.

If you use it regularly for 1 year, it would only cost you \$2.00 per month.

Our subscription list would make a fine philatelic **Blue Book**; it is made up of the most progressive, discriminating philatelists of the day. That's just the class we went to share our recreation with. Address the publisher.

WASHINGTON STATE PHILATELIC SOCIETY

The month of January has been a very active one in the Society. The new officers were installed on the 6th.

The Society endorsed resolutions recommending C. Mathews for Post-Master of Seattle. Mr. Mathews has been in the Postoffice for years, and has served in all the departments.

The Trust Fund from sale of stock certificates was deposited with the Washington Savings & Loan Association by order of the Board of Directors.

Seven new members admitted during January show a healthy increase.

The fourth monthly auction was held at the club rooms January 21st, and 160 lots sold. Twenty-three buyers were present and 21 mail bids received, making this the most successful auction so far.

Francis Rotch, Jr., chairman of entertainment committee, has the program for 1913 well under way and it is now in the hands of the printer. All articles read will be published in the official organ.

The Society adopted resolutions endorsing one cent letter postage and forwarded same to Cleveland.

The report of the sales superintendent showed an increase of nearly 100 per cent over January, 1912. This department is as yet unable to supply the full demand for circuits, especially for United States and Colonies, so all members are urged to fill and forward books as soon as possible.

New Applications.

No. 55—E. Haney, salesman, age 32, 4328 Latona avenue; proposed by No. 15; ref. same.

No. 56—H. E. MacDonald, newspaperman, age 23, 1715 Forty-fourth avenue, S. W.; proposed by No. 20; ref. same.

Resignation.

F. F. Lawrence, Tacoma, Wash.
D. C. BARTLEY, Sec.,
372 Arcade Bldg. Seattle, Wash.

PUBLICITY WORK

Supplementary to the article on page seven of January number of "Everybody's Philatelist."

Ernest S. Jaros

The readers of EVERYBODY'S will be interested in knowing the progress of the Boys' Stamp Exchange.

A gift has been offered for each Saturday, and this has been advertised in connection with the Exchange in our Friday night ads. Response has been splendid.

Most of the boys that come, come at 2 o'clock—when the Exchange opens—and stay the rest of the afternoon. Two very large tables are reserved for them—one for reading and the other for trading. These are surrounded by boys singly, in pairs and groups—and a good many places look like a young stock exchange.

About a dozen boys usually bring their collections with them—and a little later on, I am going to offer a nice prize to every boy who can show a neatly mounted collection.

In order to cut out the undesirable element that would go anywhere to get something for nothing—or fellows who do not collect stamps and never would—I have made a rule that the gifts shall be given only to boys who are or want to be collectors.

This is often pretty hard to tell. If a boy looks promising, we start him off with a small packet.

I think the greatest improvement on the original idea is the issuing of membership cards—one of which is enclosed herewith. This has four distinct advantages:

1—Inquiry need be made only once as to whether a boy is eligible for membership, and after that the gift is given when he shows his card

TRADE COLUMN.

Philatelic Pikers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

Exchange of postage stamps desired with collectors in Canada and States. Send large selections and receive mine in return. No heavily cancelled rubbish, please. H. Bushey, 371 Division, Kingston, Ont. (39)

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesia Novelli, Via Carrozzeri, Livorno, Italy. (41)

Wanted To buy pre-cancelled stamps for my collection. Address Walter L. Gates, Box 325, Oelwein, Iowa. (40)

Approvals, 1c each and 60 per cent. 2c Postal Savings free to applicants enclosing reference. Transfers wanted, R. C. Dugan, 270 George St., New Brunswick, N. J. (38)

Try my approvals at 66 2-3 per cent off Scott. My motto: "A Square Deal." Reference required. M. P. A. number sufficient. Frank J. Parater, Jr., 2115 Jefferson Ave., Richmond, Va. (38)

Collection—100 varieties, mostly unused, 19th and 20th Century. Not common trash but A-1 goods. Try one and be pleased. George A. Leber, 930 Tenth St., Oakland, Calif. (38)

Wanted To purchase for my collection, pre-cancelled stamps from California, Colorado, Oregon, Washington. Walter L. Gates, Box 325, Oelwein, Iowa.

Want to buy Aeroplane cancelled post cards and envelopes. John C. Morgan, 621 Fifth Ave., New Kensington, Pa. (38)

Precancelled "Detroit, Mich." 1c 1902 inverted, 3c 1902 inverted, 1c Postage 1009. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Wanted For a collection, Confederate stamps, autograph letters, bonds, slave deeds, relics, etc. Prices no object, if reasonable. Geo. W. Gabriel, 341 Lenox Rd., Brooklyn, N. Y. (39c)

Lowrey, approval specialist. Try him. (40)

NEW YORK EXHIBITION NEWS

The prospectus of the 1913 Exhibition is now ready for distribution. The secretary, Mr. John A. Klemann, 179 Broadway, New York, will be pleased to send copies to any applicant.

The Philatelic Gazette and the New England Stamp Company have both donated cups to be competed for. The Oesterreichischer Briefmarken Haendler Verein has donated a gold medal and the Ober Elsaessischer Philatelisten Club a silver gilt medal for the same purpose.

2—The man in charge of the Exchange has a dating stamp and as each boy presents his card and gets his gift for that day, the date is stamped on the back of the card. This is a registry of attendance, and also prevents any boy getting a gift twice.

3—It encourages regular attendance, and keeping this card in his pocket is a constant reminder of the Boys' Stamp Exchange.

4—At the end of two months I shall offer a special prize to every boy whose card shows that he has been here six or eight times during these two months.

Another feature which I have added is a "Boosters' Committee." This is composed of one or two boys from each of as many different schools as possible. All of these boys are collectors, their collections ranging from 500 to 4,000 specimens. They are to talk of the Boys' Stamp Exchange in their neighborhood and in their schools and to bring other boys. Each one gets credit for as many new members as he brings in.

Then, in two or three weeks I shall write each one a letter notifying him of a special meeting of the "Boosters' Committee," and the members of the Committee will bring their collections with them, and some good stamps will be given them as a reward for their work. The value of the stamps given will be in proportion to the number of members each boy has brought in.

In this way, I think we will interest hundreds of boys whom it would otherwise be difficult to reach, and also keep a constant talk of stamp collecting going around, which, you will agree, is a splendid thing to keep up to revive a boy's interest.

To get down to definite facts:

On the first day of the Boys' Stamp Exchange, Jan. 11, 109 boys came. Of these prizes were given to 63, the others not showing that they were or wanted to be collectors.

On Saturday, Jan. 18, 110 boys came, of which 96 received another gift, and a few who started small collections in the meantime received the first week's gift.

On Saturday, Jan. 25, the attendance was 125, and 111 boys received the gifts.

The membership cards were started on Jan. 18, when 96 members were enrolled. On Jan. 25, 46 more were enrolled, making a total of 142 members.

The working out of the plan shows that the boys who are not collectors gradually drop out, the serious ones

Lincoln Stamp Catalogue



Giving all the issues throughout the world in one vol. 4,834 illustrations. Stamps of U. S. A. completely illustrated and described. Prices of stamps. Historical and Geographical notes. Atlas of 16 colored maps (specially engraved). Bound in cloth, 85c. Sent by post.

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This is the Emblem of Philatelic Freemasonry. Be in the fashion and wear one!
Gold Plated, enamelled lettering..... 25c each
Sterling Silver, Hall marked "85c each
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Postage 2c extra; registering if desired, 4c.
Payment by dollar bills, money order or U. S. A. stamps.

YOU ARE the Keenest Stamp Collector in the World.

I AM the Oldest Established Stamp Dealer in the World.

LET US DO BUSINESS TOGETHER!

BEFORE YOU DECIDE ON ANOTHER PURCHASE

you must have

LINCOLN'S LIST

Splendidly illustrated, describing **STAMPS, LINCOLN STAMP ALBUMS, and LINCOLN PHILATELIC ACCESSORIES.** It will be of great interest to you; write for it at once, and always afterwards correspond with

W. S. LINCOLN, Dept. O, 2, Holles St., Oxford St., London, W. England.

IF YOU ARE LOOKING FOR REAL BARGAINS IN SINGLE STAMPS SETS OR PACKETS, YOU SHOULD READ THE UNITED STAMP COMPANY HERALD, 25¢ PER YEAR IN U. P. C. 1170 MARQUETTE BUILDING, CHICAGO, U. S. A.

continue, and I believe that the attendance is going to grow steadily.

Besides stamp papers, other boys' magazines are received regularly and placed upon the reading table, and the firm has been so well pleased with the response that the "Boys' Reading Room" has been specially divided off, and is open all the time.

The Boys' Stamp Exchange, however, will only be open at definite times, as I believe that is the only practical way to make a success of it. At present, as you know, its hours are from 2 to 5 on Saturday afternoons.

I have had very pleasing evidences of interest from a great many quarters, and will be glad to offer any possible help to stores or stamp collectors' clubs who would care to take up the Boys' Stamp Exchange in their cities.

There is doubtless still room for improvement in the method of handling this, and a great many details which I shall not take time to go into, but will write you further when there is anything new to report.

U. S. NOTES

Associate Editor H. L. Wiley

37. Between the figures 1 and 2 of the right hand or East plate number on Panama-Pacific plate 6128, a 1c plate, there is a faint line of color touching the tip of the figure 2 and running thence out into the margin where it is more easily discerned. The line is straight and is ruled through the guide dot which may be seen about 1 mm. from the border line of the design. Only that section of the line extending from the plate number into the margin is easily visible, the balance of it having been burnished out in the course of making the plate.

38. On Panama-Pacific, plate number 6128, the top plate number, may be found a colored line running along the top of the design and about $\frac{1}{2}$ mm. from the top border line. Another line parallel to this one runs just under the figures of the plate number. In laying out a plate these lines are engraved before the transfer is made. Afterwards they are in most cases completely effaced. The work is not up to its usual perfection in this plate.

39. Right plate number 3536 of the 3c 1902, has been mentioned in these notes as having color lines on the margin running through the guide dots. On one of the left plate numbers of this same plate may be found an interesting "unintentional" color line that would be classed as a remarkable minor variety if it existed in some of the older issues. The line is heavy and clear throughout, and is plainly apparent on the margin of the sheet. It runs in a "north-easterly" direction, appearing 3 mm. below the figure 3 of the plate number, 2 mm. below the left numeral of value, through the portrait at the chin, 1 mm. above the right numeral of value and is then plainly visible on the right hand margin of the stamp to which the plate number is attached, being about level with the bridge of Jackson's nose.

40. Some time during the past year I found three minor color freaks in an Oregon postoffice. One was a sheet of 2c, which had evidently been dragged across the plate in pulling the impression, as it was badly smeared over the entire area, giving the "father of his country" an appearance similar to the well-known ham devil. The 1c, printed from plate number A 5885, shows an extremely blurred appearance in another specimen, the background around the portrait being in solid color and the white interval between the border line and the background being completely obliterated. A strip of three of the 5c from plate number 5649 is similarly affected. In strong contrast to the 1c mentioned above is a clear printing of the 1c, which has just appeared in a light green shade. The plate is number A 5855.

41. In a coil of 1c part perforated 12 horizontally, printed on single lined paper, I noticed a recurrence of two stamps, the left hand margins of which show traces of a peculiar mottled design in color, indicating that the plate at this point is imperfect. This assumption is verified from the fact that all of the five or six pairs which have come under my observation have identically the same design and appearance. These markings extend into the design and are visible in the letters "U. S. Postage."

The two stamps so affected are the 6th and 7th from the top and are directly under the plate number which is 5387. It is not known whether this is the right top number or the left top number.

BUYERS' DIRECTORY

Dealers listed herewith can usually supply the specialist in the various lines under which the dealer's name is found.

U. S. Plate Numbers.

Federal Stamp Co., Ltd., Astoria, Ore.
H. L. Wiley, 173 E. 44th St., Portland, Ore.
C. A. Nast, Box 14, Denver, Colo.

U. S. Postal Savings.

H. L. Wiley, 173 E. 44th St., Portland, Ore.
Federal Stamp Co., Ltd., Astoria, Ore.

Govt. Part Perfs.

Wendover Neefus, Hudson, N. Y.
Federal Stamp Co., Ltd., Astoria, Ore.
H. L. Wiley, 173 E. 44th St., Portland, Ore.

Precancels.

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Book Leaves.

H. L. Wiley, 173 E. 44th St., Portland, Ore.

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Federal Stamp Co., Ltd., Astoria, Ore.

U. S. Revenues.

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Match & Medicine.

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Money Loaned on Stamps.

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Private Perforations.

H. L. Wiley, 173 E. 44th St., Portland, Ore.

High Grade Approvals.

W. S. Aldrich, Box 622, St. Joseph, Missouri.
C. A. Pitkin, Montpelier, Vt.
Federal Stamp Co., Ltd., Astoria, Ore.

Auctions.

P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill.

Wholesale Dealers.

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New Issues.

Federal Stamp Co., Ltd., Astoria, Ore.
Mentomy Stamp Co., Box 83, Arlington, Mass. (43.)

U. S. Imperforates.

Federal Stamp Co., Astoria, Ore.

Albums & Supplies.

Federal Stamp Co., Ltd., Astoria, Ore.

U. S. & Colonies.

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Philatelic Literature.

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Foreign Revenues.

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(NOTE.—Dealers may list their names under any one or more of above headings, one year for \$2.00 per one heading, in advance).

Form of Bequest.

"I give, devise and bequeath unto the Board of Trustees of Everybody's Philatelist Endowment Fund, the sum of Dollars the income from which shall be expended to sustain and develop the publication of EVERYBODY'S PHILATELIST in perpetuity, in accordance with plans adopted by a majority of the above mentioned Board of Trustees."

Signature

Witnesses }
.....

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A gummed sticker bearing the following message, has been ordered:

The collecting of postage stamps as a recreation has reached a high state of development; is well organized; is available for long or short periods of leisure; gives keen enjoyment to all ages and occupations; is recommended by physicians for relaxation from business; can be made to fit any purse.

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Mr. Wm. S. Lincoln of London has shown us the new Great Britain 4d stamp of King George, which appeared Jan. 16th.

It is a decided improvement upon the old 4d orange of King Edward, both in shade and design. He says: "I understand that we are shortly to have the higher values, and it seems almost incredible that the issue of the Georgian stamps in this country should have been so belated."

Mr. Lincoln also sent us the new 1d King George stamp, which was issued Jan. 21st.

Unlike the old type, the head of the king appears in profile to match the rest of the set now in use here, and the result is a decided improvement.

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Samples and Price List for Stamp.

CLARENCE D. HERR
SINKING SPRING, PA.

NOTES ON CONFEDERATES

Ernest R. Aldrich

Scott's 172 sale contains a sheet of 100 of the 1c orange in an unusually dark shade. It will make a desirable addition to some specialized collection.

The same sales also offers a number of perforated Confederates in blocks and strips with perforations with the remark in parenthesis, probably recently. A firm supposedly as reliable as this one should refuse to offer such bait to catch suckers. The perforates of the Confederacy, unless the individual history of the specimen can be traced, are much better left alone, as at the most a very few states were ever perforated with the consent of the Confederate postal department, and these only as trial sheets, and if ever issued, were sent out unintentionally or because they had become mixed with the regular supply.

In the philatelic index in the 1913 edition of the Stamp Collectors' Annual the following article upon the stamps of the south land are listed as published during 1912:

"A short history of the general issue—B. W. H. Poole, Southern Philatelist, III; 142, 162, 174.

Emory, Va. Local—S. E. Young, M. D., Meekel's Weekly, XXVI; 87.
An unlisted Confederate—C. Bangs, Southern Philatelist, III; 159.

Notes on—E. R. Aldrich, Southern Philatelist, III; 61, 78, 90, 178.

Petersburg, Va. Local Plated—J. A. Kleeman, Postage Stamp III; 64."

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The HOBBYIST

WINNIPEG - - CANADA

February Mint Geo. Heads

Ceylon, 2c, orange, plain paper.....	\$.02
Ceylon 3c, green, plain paper.....	.02
Ceylon 5c, maroon, plain paper.....	.03
Ceylon 6c, red, plain paper.....	.03
Ceylon 10c, green, plain paper.....	.06
Ceylon 15c, blue, plain paper.....	.07
Ceylon 25c, orange and blue, plain paper.....	.10
Ceylon 30c, green and purple, ch. paper.....	.15
Ceylon 50c, black and red, ch. paper.....	.30
Brunei 10c, pictorial violet on yel., pl. p.....	.08
Straits Settlements 10c, violet on yellow, chalky paper.....	.08
Straits Settlements 5c, yellow, pl. pr.....	.05
Great Britain 4d, new type.....	.02
Great Britain 4d, new type.....	.10
Gold Coast King Edward 4d, green, plain paper.....	.02
Gold Coast King Edward 6d, new color, chalky paper.....	.16
Seychelles 15c, blue, plain paper.....	.06
Southern Nigeria 1s, green and black, plain paper.....	.30
East Africa & Uganda 75c, black and green, chalky paper.....	.30
Canada 5c, new shade of blue (ultramarine).....	.07
Western Australia 1d on 2d, yellow, pictorial.....	.03
Gilbert & Ellice 4d, black and red on yellow, chalky paper.....	.12
Postage on less than one dollar, extra.	

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M. I. Fossett, Mgr.

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- 100 or 1,000 1899, 5c blue cat. 3c each.
- 100 or 1,000 1899, 10c brown cat. 5c each.
- 100 or 1,000 1899 complete sets—1, 2, 3, 5 & 10c cat. 18c each.
- 100 or 1,000 1899-1905 complete sets cat. from 12c to 18c per set.
- (These last sets include about half amount of each of the engraved and re-engraved).
- 100 1905, 50c gray and black.
- (All stamps are guaranteed excellent copies and lightly cancelled).

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(Wholesale Stamp Dealer)

P. O. Box 128,

Washington, D. C.

- U. S., 1873, 1c ultramarine No. 156a... \$0.04
- U. S., 1882, 5c yellow-brown..... .02
- Can., tercentenary, 4c dk. br., unused o. g. .02
- Can., tercentenary, 15c orange un'd o. g. .30
- Canal Zone, 1906, 2c carmine & black surch., reading down..... .02
- Cuba, 1907, 50c grey-blue & black..... .15
- Fiji, 1891, 2½p red-brown, unused o. g. .15
- Hawaii, 1894, 1c yellow, unused o. g. .03
- New S. Wales, 1882-88, 3c yet-green, 63a. .05
- Transvaal, 1895, jubilee 1p, dull rose unused o. g.06
- Perfect specimens. Postage extra. Approvals on application.

PARNELL STAMP CO., Elgin, Illinois.

Our Advertisers Will Deliver the Goods.

The Nassau Stamp Co.'s 31st sale, the latter part of February, has 47 offerings of interest to the collector of Confederate stamps. Twenty-five of the lots are of the locals, four are regular issues and the balance are hand stamps, some of which may have as much a claim to be listed as locals as some which the standard catalogue lists. These lots are part of the collection brought together by Mr. J. R. Walker of Freehold, N. J.

Among the lots of locals two are of more than passing interest. New Orleans 2c red (No. 105), on the original cover, in which condition only one other specimen is known. This one is dated Jan. 25. The other is a Baton Rouge 5c, used as New Orleans, and postmarked Dec. 6, 1861. Similar used specimens have been noted heretofore, but they are of extreme rarity and I have never seen any summary of how many are known.

On a parity with the catalogued Emory, Va. adhesive would seem to be an envelope with the same type stamped thereon in blue, which is also offered, and the auction catalogue makes a plea for a Richmond hand stamp as an unchronicled Provisional.

A Raleigh, N. C. 5c red on white (cat. No. 115), in which the paper employed was wall paper, is an unique offering and would seem to indicate that this catalogued variety may properly come under the head of hand-stamped envelope. In this connection I might state that my understanding of this hair-splitting difference is that the provisional envelope has the impression placed thereon before sale to the user and the hand stamp is placed thereon after payment of the postage by letter writer. The difference then is only **when** the hand stamp is applied.

STATISTICS ON RECENT U. S. ISSUES

Compiled by H. L. Wiley

The following figures have been compiled from the reports of the Bureau of Engraving & Printing. They are the number of stamps issued to postmasters and do not include those few stamps issued to the U. P. U. and the postoffice collection.

These figures have no doubt appeared many times elsewhere, but not having seen them, I thought it worth while to make them up for the readers of this magazine.

Series of 1902.

Denomination.	Tot. Iss'd.	Rep'ts for
1c (books)	101,664.00	1907-1909
1c (ord'y)	11,072,497.974	1903-1909
2c (books)	1,422,538.116	1903-1909
2c (ord'y)	23,328,987.653	1903-1909
3c	276,312,074	1903-1909
4c	346,656,374	1903-1909
5c	550,326,574	1903-1909
6c	117,567,474	1903-1909
8c	176,841,474	1903-1909
10c	260,010,574	1903-1909
13c	31,290,174	1903-1911
15c	41,205,574	1903-1909
50c	2,651,774	1903-1910
\$1.00	504,274	1903-1912*
2.00	29,947	1903-1912*
5.00	40,697	1903-1912*

* These dollar values being included in the last report issued, it is not possible to state that no more will be issued until the appearance of the 1913 report or other data.

The above does not include those few stamps supplied to the U. P. U. and the postoffice collection.

It will be noted that no record is presented of the coiled or imperforate stamps issued, nor the "flag" type 2c.

Of the imperforates there were issued approximately:

(Used in Schermack machine).

1c	5,000,000
2c	10,700,000
4c	10,000
5c	13,000

From the above it is evident that the 1c stamp book issue in panes of 6 and the \$2.00 value are destined to become scarce stamps. The 15c stamp will be much more valuable than the 13c in a few years, as collectors seem to be well stocked up on the 13c, where in many cases the 15c is not so well represented.

St. Louis, 1904.

1c	79,779,200
2c	192,732,400
3c	4,542,600
5c	6,926,700
10c	4,011,200

Lincoln.

2c	150,298,000
----	-------------

Alaska.

2c	153,412,700
----	-------------

The Jamestown Issue, 1907.

1c	77,728,794
2c	149,497,904
5c	7,980,594

Hudson.

2c	72,851,100
----	------------

Merry Widow.

10c	6,487,400
1902 Special Delivery, D. L. Wmk	
10c	93,686,704

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14 Sweden	05	1500 "	4 70	1000 " U. S.	60	
50 Sweden	40	2000 "	7 42	1000 " Italy	27	
10 Siam	25	3000 "	24 60	1000 " Swiss	42	
20 Brazil	14	4000 "	49 00	1000 " Holland	42	
50 A. V.	60	Great Bargains	1000	" France	39	
100 Africa	05	above	1000	" Br. Col's	25	
10 Haiti	17	50 Persia	88	1000	" Denmark	47
15 India	04	100 Persia	1 80	1004	" Spain	52
40 Japan	05	125 Persia	2 75	1000	" Russia	48
100 U. S.	20	150 Persia	2 75	3 Seychells	08	
50 Cuba	49	200 Persia	7 99	10 Mauritius	15	
100 "	2 29	8 Liberia	19	15 Luxembourg	11	
127 "	8 24	19 Hawaii	99	30 Newfoundland	100	
75 Turkey	84	15 Finland	12	50 Australia	09	
19 Liberia	1 00	5 Bermuda	08	50 French Col's	24	
40 Liberia	8 00	7 Barbados	12	100 "	1 00	
25 Siam	74	15 Iceland	50	150 "	1 00	
100 U. S.	20	40 Uruguay	1 00	200 "	4 00	
50 Spain	11	40 Faraguay	1 00	100 Portugal Col's	1 40	
10 Brazil	05	40 Haiti	1 00	150 British Col's	60	
10 Peru	04	200 U. S.	1 39			
500 Foreign	69	1000 U. S.	13 99			

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 B. Colonies, 50 dif. (25c kind), price12
 Hawaii, 1883-86, No. 42, 1c mint, cat. 10c; price05
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7 Nyassa	12	40 Japan	05	6 Malay States	10
10 Persia	08	7 Iceland	20	6 St. Vincent	14
8 Samoa	03	2 Senegal	05	10 British Guiana	12
50 Spain	11	4 Grenada	08	10 Costa Rica	08
2 Soudan	05	4 Nigeria	08	10 Guatemala	09
4 Malta	05	5 Cyprus	05	6 Indo-China	05
6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Nimn	15	6 Reunion	05	6 Philippines	04
7 Macao	10	6 Reunion	05	25	40
10 Chile	02	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25 "	13	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	13
40 "	14	20 Russia	09	10 Grenada	12
3 Corea	06	30 Sweden	10	1000 Fine Hinges	05
50 Asia	17	10 Egypt	07	100 U. S.	20
50 Africa	24	10 Finland	05	150 U. S.	60
2 Congo	02	30 Holland	09	200 U. S.	1 39
6 Crete	05	25 Canada	14	11 Wurtemberg	02
30 Norway	12	20 Paraguay	19	2 Foo Chow	05
40 Straits	07	20 Uruguay	17	6 Travancore	09
40 U. S.	08	10 Paraguay	07	50 Brit. Colonies	06

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 Costello & Co., 12 Hetherington Rd., Clapham, London, S. W., England.
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 *Venezuela 230, 5c on 50c, cat. \$2.50. .50
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P. J. of A. (new subs).....	\$1.00
EVERYBODY'S.....	.35

Total cost\$1.35
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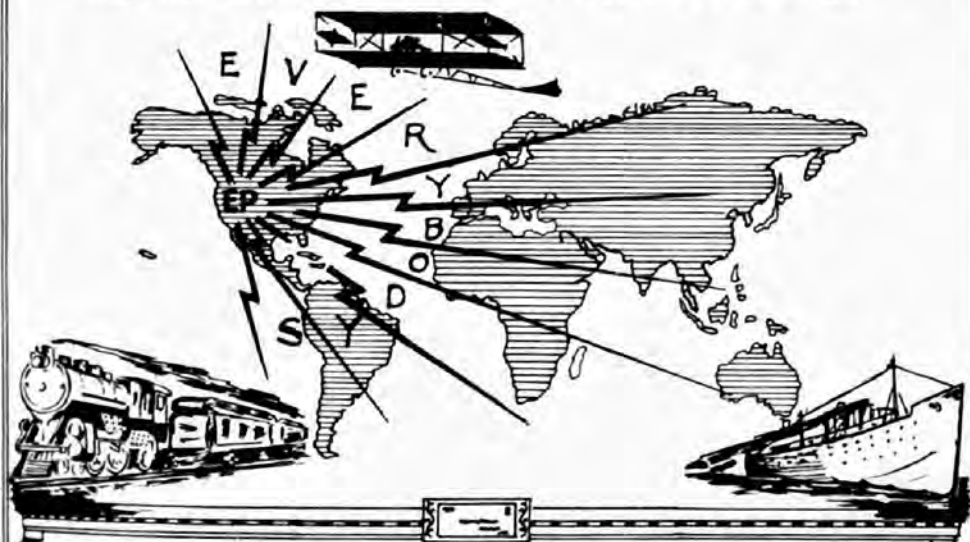
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A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



EDITED AND PUBLISHED MONTHLY BY
JOHN MILTON HOLT, M. D.

AT ASTORIA, OREGON, U. S. A.

Subscription, 35c a year, post free anywhere in the world.

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*Hayti, '04, 1-50c, Poste Paye, Alexis, 7 var., complete.....	.24
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Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society and Spokane Branch, American Philatelic Society.

Vol. IV, No. 3.

Astoria, Oregon, March, 1913.

Single Copies, 5c.

The 1902 Special Delivery Stamp

H. L. Wiley

For some months, in spite of the information which has appeared from time to time relative to this issue, I have been in doubt as to certain features connected therewith, and so I recently determined to get all the facts and fancies together on paper and try to pick the truth from the miscellaneous "information" so accumulated. The results are herewith presented in as brief a form as possible, with the hope that others who are interested may add a little to those pages in their notes which cover the subject:

There were approximately 94,000,000 issued on the double line watermark. The issue amounted to an average of 12,000,000 per year. Plates in the 1776 class were used from April, 1905, to July, 1908, and were destroyed in January, 1909.

The Merry Widow plates in the 4920 class, from which about 6,500,000 stamps were printed, were used during the month of December, 1909, and then "retired."

The 1776 class were destroyed and new plates in the 5240 class made. These 5240 class plates were used for the "reissue" from June 15 to September 8, 1909, in their original condition, about 3,000,000 stamps being printed from them during that time. This printing was on double lined watermark only and no plates with the plate number and imprint in the "original" condition belonging to this 5240 class will be found on the single lined paper. From a mistaken apprehension that there would be no way of distinguishing this "reissue," the officials in charge were prevailed upon to have the figures "-09" added to the plate numbers of this 5240 class. This

was done in September, 1909, and subsequent printings on the double lined paper, amounting to approximately 12,000,000 stamps, were from these "5240-09" class plates. The single lined paper appeared about a year after this addition to the plate numbers was made.

It is evident that the rare ones of these issues are those printed from the 5240 class plates before the "-09" was added. Any of these stamps having the 5240 class plate numbers, either with or without the "-09" on double lined paper, are those of the reissue. I wish to go on record as stating that there is no way to tell the two issues except by means of attached plate numbers. The color is not a definite guide and can not be accepted as such, although there have been noted some characteristic shades in both issues. These are now so well mixed up that they are practically useless as a means for determining the status of this stamp.

The addition of the "-09" would seem to be, therefore, a useless complication, as none of the old plates were used for the reissue, it appearing that plate numbers, separated by over 3,000 intervening plates, are sufficient for the purpose.

Check List.	No. Issued.
10c D. L. Watermark, plates in 1776 class.....	90,000,000
10c D. L. Wmk., Merry Widow, plates in 4920 class...	6,500,000
10c D. L. Wmk., plates in 5240 class without "-09"...	3,000,000
10c D. L. Wmk., plates in 5240 class, with "-09".....	12,000,000
10c S. L. Wmk.....	Various

The Making of a Stamp Dealer.

AN EXPERIMENT WITH PRICE LISTS

At the outset, we discarded the idea of using printed price lists. Our one venture in this direction was unsuccessful. In fact, it was such a glaring failure that we never repeated the experiment. However, our experience should not be taken as a criterion. Some price lists pay, but ours didn't. At least, it did not pay us, although the printer was pretty well satisfied with his returns. If he wasn't, he should have been, for he charged enough for the printing.

To make a long story short, we bought about 1,000 assorted sets from a London dealer. We saw his ad in a London stamp paper which was sent to us with a cordial invitation to advertise. In justice to the dealer, I want to say that the stamps were cheap enough. In fact, they were so cheap that we would have been suspicious if we had only had a little more experience. There were about twenty different sets in the lot and the prices were so attractive that we decided to advertise them.

Accordingly we had 1,000 dodgers printed offering the sets singly at about one-third of catalogue. We were unaware that the dealer had unloaded a lot of remainders and had sold hundreds of thousands of similar sets in this country. The market was glutted with them and probably a score of dealers were advertising them before the printer's ink had dried on our price lists. While we sent out our advertising dodgers broadcast and spent more cash than we could readily afford on postage, I do not believe that we sold more than a dozen of the sets all told. We have some of them yet, and several of the price lists also repose on a dust-covered shelf in our stock room. They give me a pain every time I look at them.

This taught us to keep a close watch on the stamp papers and to read not only the advertisements but the special articles as well. If we had followed this course, we would have known that remainders were being unloaded and would have steered clear of them. While the failure of the price lists to bring in business was not really satisfactory proof that price lists do not pay, we never had the heart to use this method of advertising again, and I can't say that we have lost anything by it.

Under careful but progressive man-

agement, our mail order business started to thrive and it has grown steadily ever since. Gradually we extended our advertising over a larger field and our trade expanded in proportion to our increased advertising expense. It was in March, 1909 that we opened our mail order business and a year later we let go of the last of our counter trade, for we found that we could not successfully conduct the two branches of the business at the same time and the mail order dealing was the more profitable of the two.

Of course, we learned a good many things about mail order dealing after we took it up. In fact, we are learning yet. When we cease to acquire new knowledge about the business we are engaged in, we will quit it altogether. Today our business is one of the most successful of its kind in the country. It is not as well known, perhaps, as some of the old-established concerns, but it is still growing. At the present time, we have all the trade we can handle. I still direct the affairs of the company and devote all the time to it that I can spare from my regular occupation. We now employ four clerks and our holdings are worth more than \$6,000 at wholesale prices. This is not bad for one year's work. Some idea of our business may be gained from the fact that we receive and send out more than 200 pieces of mail matter daily.

(This is the eighth article in a series on "The Making of a Stamp Dealer". The ninth and last will appear in an early number).

The Transvaal "Remainders"

Editor Everybody's Philatelist:

Dear Sir: Referring to the subject of the private reprinting, surcharging and obliterating of the remainders of the Transvaal issues of 1885, 1894, 1895 and 1896, Mr. E. Tamson of Nykstrom, Transvaal, writes me that in the August number of the *Deutsche Briefmarken Zeitung* he shows by full proof that Mirza Hadi of Paris got these reprints made for his account, and that the main dealer who distributes them is H. O. Marimian, also of Paris. I have no doubt this information will prove of interest to many collectors and dealers among your readers, nor that it will help to thwart the designs of these Parisian dealers.

Certainly such schemers are a great menace to the welfare of philately.

Yours truly,
C. F. RICHARDS

OUR OWN U. S.

Associate Editor F. E. Goodwin

Although not as yet recognized by Scott's catalog, specialists collect what is known as "Type IV" of the 1 cent 1851 issue. This type is also called "recut" from the fact that it was caused by repairs made by the engravers to imperfect plates. Those who are still in the dark regarding this type can easily recognize it if they have several copies of Type II of the first issue and Type III of the perforated variety. In the Type II a line of color, curved, is drawn over the design at top and one under at bottom. In the Type IV this line is darker than in the true Type II, and shows the recutting under a glass. In Type III, perforated, this line is, of course, missing. In the imperforate the type is about as common as Type II. The Type IV also exists in the perforated variety as well, but is very scarce, probably as rare as the Type I, and if it is ever listed and priced will rank on about the same basis.

Although this Type IV is generally collected by those who specialize in U. S. stamps, it is not generally known that there are six collectable varieties of this type. The commonest, which might be called normal Type IV, has the line recut at both top and bottom. A second variety has the line of Type II at bottom and recut at top. A third variety has the line of Type II at top, and recut at bottom. The fourth variety has the line at bottom recut and no line at top, or rather a broken circle. The fifth variety has line at top recut, and the background of the design also shows a recut line at top as well. The sixth variety has this later mentioned line recut very deep and printed dark. This last is a very rare variety, and probably existed in only one stamp on several sheets.

Type IV of the perforated variety of the 1 cent (so-called issue of 1857) is so scarce that but little opportunity has been found to study a great many. I have found only one variety—the top line, or circle, being recut. This is, of course, mistaken for Type II, if the specialist is not aware that the variety exists.

One of the things which is bound to advance in price is blocks of six, or strips of three imperforate Hudson-Fulton, Plate No. 5394, showing the double transfer in the two left hand stamps of the top row. A block of these is, from the very nature of things

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Bavaria 1911, 2 Mark dark green ..	.70
Bavaria 1911, 3 Mark lake.....	1.00
Bavaria 1911, 5 Mark dark blue..	1.50
China 1902-07, \$2.....	1.35
Falkland Islands, New King Geo. ½ to 1s, set of 6.....	.65
Grenada, New King George, ½ to 1s, set of 6.....	.70
Gibraltar, New King George, ½ to 1s, set of 6.....	.65
India, New 4-A green.....	.11
Portugese India, Surch, Republica on Vasco de Gama, set of 6 diff.20

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The POSTAGE STAMP COMPANY

EDWIN P. SLEBOHM, Manager

250 Market Street, San Francisco, Cal.

much scarcer than the blocks showing cross lines (center blocks) and everyone knows how hard these are to obtain. The history of the cause of this double transfer, showing in two stamps together, in almost identically the same form, would be too long to tell in these columns. I have handled this very fully in "The History of the United States Stamps" which I have the honor to be the author of. Even a single copy of this double transfer is hard to obtain. I have never seen it perforated. Can any one tell me if the stamps printed from that plate were ever issued in perforate condition?

There is a variety of paper running through the various issues from 1890 to 1907. This paper might be easily mistaken for "double paper" and yet it has not the very same characteristics of the double papers of the 1837 issue. I do not believe that it is a specially made double paper, and yet something has entered into the making which allows some of the stamps to "split" easily. In this kind of paper I have 1 cent 1890, 10 cents same issue, 5 cents 1895, 1 and 2 cents Pan-American, and 2 cents Jamestown. Not all, nor any portion of these issues split freely, but once in a while one is found which can be separated as easily as the double papers of 1873. Can any reader of *Everybody's* tell me what has caused this?

I have copies of the 1 cent Executive, overprinted "Specimen" on both hard and soft papers. This opens up the question among students of stamps whether the whole series was so printed.

The writer would like to receive copies of all stamp papers, magazines and trade literature. It may be addressed to Frank E. Goodwin, 319 Euclid Avenue, Webster Groves, Mo. Anything which will assist in the further study of United States stamps will be gratefully received.

The writer believes that among the hard-to-get stamps of the future, in unused condition, will be the \$1 and \$2 Omaha, or Trans-Mississippi, and the \$1 issue of 1894. In this same line there does not seem to be a great number of \$1, 1912, new design, offered.

For the benefit of many inquirers I would say that stamps imperforate at both sides, even though they show nice margins, cannot be accepted as

true part-perforates. There must be considerable part of the adjoining stamp showing to make the matter fairly convincing, and even then the only conclusive evidence would be a pair, with no perforations between, and not from center of sheet.

Many so-called varieties, which are turning up almost daily, are caused by imperfect wiping of the plates in printing.

Some idea of the almost impossible task of "plating" the earlier issues may be had when it is considered that if it was possible to secure the pairs ready to lay down, without duplicates, it would require 100 pairs horizontal and 100 pairs vertical to reconstruct a pane of 100 stamps. When it is considered that there were 28 plates used for printing the 3 cent stamps of issue of 1851 alone, the effort is a monumental one for anyone to undertake.

Subscribers who are upon my mailing list for my house organ, *The Stamp Collector*, will receive *Everybody's Philatelist* in its place from this time on. My efforts will be centered in making each issue of *Everybody's* even more interesting than some subscribers have told me that my little house organ was. I wish to take this opportunity of thanking everyone who gave me their support in publishing that little circular. But I believe that I can do greater things for the study of stamps through this medium. Hence I consented to turn my efforts and thoughts into *Everybody's* channel, and I feel certain that collectors generally will welcome my decision.

GREAT BRITAIN 1d. BLACK

Collectors are warned against strips and blocks of 1d. blacks which are being offered on pieces of paper, post-marked with forged red or black Maltese Cross postmarks, the stamps being collotype reproductions, which have been printed on stout paper, the latter has been thinned and washed to remove the shiny surface, and then doctored up with faked postmarks on bits of old letter sheets, these now being offered as genuine strips. They are well done and have taken in at least one dealer who should have known better.—Oswald Marsh's Weekly Circular.

ADVERTISING TALK No. 8

By William Hawkins

Elbert Hubbard, otherwise known as Fra Elbertus, who manages to exist at a little place called East Aurora, in New York State, and who, despite reports to the contrary, has occasional lucid moments, recently reeled off the following from his fertile pen:

"I am the original Bull Muse.

"All I have to do for the next month is to write advertisements for my friends.

"My advertisements possess lilt, lure, logic, and lucidity.

"I place the reader en rapport with himself, stimulating the nerves that lead to his pocketbook.

"Advertising with me is salesmanship."

These few and well-chosen words are laden with more real horse sense and cosmic nourishment than usually emanates from East Aurora. If Hubbard could do as he claims he can his fortune would be made.

Fra Elbertus writes ads principally for the big bugs of business, but his little egotistical eulogy contains some points which are equally applicable to the stamp business. All good advertising is salesmanship, and a stamp ad that contains lilt, lure, logic and lucidity, modified with a few sordid business facts, will pay.

Look through the columns of Everybody's and see how many of its trade announcements can be counted in this class.

(To be continued)

ORDINARY STAMPS
FOR PARCEL POST

One of the first changes in the parcel post should permit ordinary stamps. A bill has been introduced for this purpose, and if Congress heeds the popular demand there will be no question about its passage. The result of the requirement for a special stamp has been thousands of delayed parcels and as many persons required to pay double postage, all for the mere book-keeping convenience of the department. There was the same trouble with the special delivery service when a distinctive stamp was prescribed, until finally the sensible regulation was made that ten cents in ordinary stamps with "Special Delivery" written on the envelope should serve the same purpose. But that lesson and other lessons were lost on the present Congress when it enacted the parcel post law.

TRADE COLUMN.

Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

Why not try our 1c approvals. Sent only to those wishing to spend 50c or more at one time. Falls Stamp Co., Fallsington, Pa. (39)

Wanted—To exchange eggs for hatching from my Silverlaced Wyandottes, for stamps, U. S. and Colonies only. A. B. Cossairt, Byron Center, Mich. (39)

100 different stamps for 10 cents; 200 different for 25c. Try our approvals at 50 per cent off. References, please. Brinckerhoff Supply Co., Dept. 8, Carlton, Ore. (41)

Send for our 60 per cent approvals and receive packet of 100 different, or 5 unused Salvador, etc. Send 2c postage. References, please. Guy Cornyn, 1144 Bidwell Street, Vancouver, B. C. (39)

A fine present for applicants for our approvals at lowest discounts. Falls Stamp Co., Fallsington, Pa. (39)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps, and Kindred Subjects. One year, 25c, including a 25-word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (com)

Hayti 1899 (unused)—Catalog, 18c; special, 6c. Hayti 1904 (unused)—Catalog, 48c; special, 15c. Both complete sets for 20c. Postage extra. Ask for price list. Fair Stamp Company, Allentown, Pa.

A nice premium to collectors sending reference for my 1c books, or 66 2-3 per cent books. Remember: "A Square Deal." F. J. Parater Jr., 2115 Jefferson Ave., Richmond, Va. (41)

I have several thousand Oklahoma Fossils and Shells to exchange for stamps, Confederate and broken bank bills. Thos. S. Hill, Moodys, Okla. (39)

U. S. Columbians, 1c to \$5, complete, \$15. Bargain. Write. Falls Stamps Co. Fallsington, Pa. (39)

Correspondents wanted in Newfoundland who will exchange used stamps of that country for U. S. or other countries. References exchanged. H. M. Norton, 48 E. Fourth St., St. Paul, Minn. (41)

Free, fine packet of ten different United States Revenues and Postage Due's to applicants for our 50 per cent discount approvals. Mention paper. Central Stamp Co., 1019 E. 12th St., Brooklyn, N. Y. (39)

Free first Canadian postal card, 3 assorted Toronto Street Car Transfers, stamp price lists—bargains. U. S., Canadian, New Foundlands, etc. W. Frazier, 267 Campbell Ave., Toronto, Canada, (41)

THE U. S. REVENUE SOCIETY

This little giant of a stamp society may proudly wear another feather in its cap. The annual publication is to hand, and besides the proceedings of the last convention, its reports of officers and special committees, its revised list of members duly marked showing their specialties in collecting, it combines with these the prize essay on "Metallic Tax Stamps for Cotton," by Charles A. Nast of Denver, Colo.

This branch of U. S. revenues has never received the attention its historic position deserves. True, the stamps were made of very thin sheet metal—brass, but considered from every angle they are quite as deserving of study and collection as any other class of "tax-pays."

In his researches in this untrodden field, Mr. Nast has uncovered a mass of interesting notes, the value of which time alone will properly bring to the realization of U. S. revenue specialists. In fact, he has gathered together in these 22 pages, allotted to his essay, facts and figures supported by official documents, which not even the department at Washington could supply.

The society is to be congratulated that it has so many students and writers among its membership, this being the third handbook issued under its auspices.

And the society itself shows commendable and praiseworthy energy in thus using its available funds. That there is no stock fund nor money in the treasury need worry no one so long as the society produces such works as the present volume and its predecessors. The edition covers only 200 copies, sent free to members and new applicants. To outsiders the price is \$1.00. As there are only thirty copies left, we advise those not yet associated to join at once. The handbooks, Nos. 1 and 2, are also sent free to members coming in now.

This year's Annual is a beautiful volume, and is particularly attractive since it is profusely illustrated with reproductions of war-time circulars, and the various types of cotton stamps described in the work. A tentative check list is given.

Increases in the wholesale prices of Japanese stamps are shown by the price list of a Japanese dealer, recently received. Only old issues are affected by the raise. The current issue is being offered at reduced rates. "It seems to be certain now," the dealer writes, "that we may expect a new set of stamps here in the course of 1913."

TRADE COLUMN.

The Philatelic Star, Madison, New York, U. S. A. Been published for 12 years now. Sample copy and Present for 2c stamp. Best exchange paper, as it goes to active stamp people all over the world, and ad. rates are the lowest. Write us now.

Trial Four Months, over 400 pages. Ten Cents. World's Greatest Collector Magazine, founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' Paper, 100 pages each issue, replete with interesting reading and advertising, illustrated, pertaining to Stamps, Circles, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years. An unmitigated, expensive, meritorious feature is the publication in each number of illustrations of leading collectors and dealers of the world. 50 cents for 12 numbers; foreign and Canada, \$1.00 or 4s. Samples Free. L. C. Brodstone, Publisher, Superior, Nebraska, U. S. A. (cont)

Asian Exchange Club, Poona, India. This is the only well-managed club having its own Philatelic Journal in India, which has members all over the world. Ladies and Gentlemen of all nations are cordially invited to join this Indian "Army of Unseen Friends," in any or all of the following classes, "to exchange: 1, picture postcards; 2, stamps; 3, scientific correspondence; 4, any other hobby; 5, medical and legal correspondence; 6, general correspondence; 7, business; 8, learning foreign languages; 9, forming personal acquaintance; 10, amateur photography; 11, correspondence on philosophy and history; 12, for journalists. Don't bother yourself to send for application blanks, etc., and waste your time and money. Just send your name, address and particulars of your desires with a post office money order for four shillings (\$1.06), to Hon. Secretary, Dept. E. P. U. Asian Exchange Club, Poona, India, and you will get your certificate card and members list and the Indian Philocartist for one year. Life membership fee is £1-0-0 (\$1.30). Say that you saw ad. in this paper.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc., subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price list of the Senf-Schaubek Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (com).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd. (aff) Astoria, Ore.

Would you like to receive pretty Post Cards from all over the world? Yes, Well, join our Post Card Club—it's America's Best. One year 10c. The American Collector. (aff) Beaver Springs, Pa.
"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co. (45) Attleboro, Mass.

U. S. NOTES

By Associate Editor Charles A. Nast

Last month I detailed and illustrated the new found type in brass cotton stamps. Today I want to say a word about the Canvas stamps used for the same purpose. My readers will remember, if they refer to the U. S. Revenue Handbook just issued I there stated that only one used specimen on canvas was known to me. I had written and advertised for all information possible from collectors all over the country, but circumstances which were beyond my control failed to unearth all that was known.

Just as soon as the book appeared and collectors could see for themselves what was listed and recorded, there was a great scramble for the cotton stamps which nearly every one who was interested in U. S. revenues had tucked away somewhere. Some collections were almost forgotten. Next month I have some new things to tell about the parchment type, but today will limit myself to the canvas stamps just come to hand from our friend Mr. J. D. Bartlett.

In the Metropolitan Philatelist for May, 1890, we find the first description of a canvas stamp, and as none other has been recorded since, I take pleasure in describing this, the second one found.

In the Sterling stamp on the back there is printed a regular form in seven lines, and the necessary "filling in" of collector's name and date, is impressed with hand stamp in green ink, the whole reading in this way:

DUTY PAID
21 day of December 1863
signed
Geo. S. Denison
Collector
District of La.
Weight) lbs
No)
Marks)

Now for the new find. This is in black ink throughout, and the only thing written in is the name of the collector and the date. The printed portion of the year is "'186" and I cannot discover any trace of the fourth figure, which is very unfortunate, because the month is March, and if the year was 1863 it proves that this stamp was used before it was registered, or patent applied for. The inscription,

United States Stamps

WE HAVE THE FINEST STOCK, BOTH USED AND UNUSED, IN THE HANDS OF ANY DEALER.

1869—15c fine, used.....\$1.00

1869—15c fair, used..... .75

Send Us a List of Wants.

The New England Stamp Monthly

will be issued regularly the 20th of each month. It contains many new and original features, etc.

New England Stamp Company

14 Wash. Bldg., Boston, Mass.

"Entered according to the act of Congress in the year..." does not appear at the bottom of the stamp as it does in the Sterling specimen (see illustration in the Year Book), and as the law went into effect in July, 1862, it probably is one of those specimens of collector's receipts given before Porter Fitch got his patent, which was in April 28, 1863.

I am not at all sure that the signature, a magnificent one, was not printed. If written with pen and ink, it proves that the revenue collector was a man of great firmness and exceeding strength of will.

Another point is the fact that this comes from Cincinnati, while the Sterling stamp came from Louisiana (presumably New Orleans). It proves that the use of the canvas stamp was general, and not confined to one port.

Here is the full description of this latest addition to our tentative check list:

DUTY PAID
 2 day of Mar 186
THOMAS SPOONER
 Signed.....Collector.
 1st DISTRICT of OHIO.
 Weight).....lbs.
 No.)
 Marks)

Parcels Post Scrap Book. Our readers may remember that some time ago an English journal reproduced some of the cartoons drawn for Punch and other periodicals which signaled the introduction of the postage stamp and the Mulready envelope in England.

It occurred to me that the cartoons, funny and otherwise which heralded the coming of our Parcels Post system, if collected in one volume might make equally good reading on some winter night in years to come.

With this idea I collected as best I could with my limited opportunities all the pictures published in the daily press. Cities like Chicago and New York must have offered rare things. These I did not get hold of. But besides the pictures I secured a great quantity of clippings relative to the installation and first operations. I advise others to do the same thing while they still can get the items. I have many duplicates to exchange for other cartoons, those in the extreme east are especially desired.

Uncatalogued U. S. Varieties. The articles by Mr. Frank E. Goodwin now running in Meekel's Weekly are very interesting and really valuable contributions to the literature of our

own stamps. Information regarding shades and minor varieties appeal to all students of U. S. stamps.

It has often been urged and with reason, that our own standard catalog does not deal minutely enough with our own stamps. It would be manifestly impossible to go to the lengths of over-elaboration in listing all countries in a world's catalogue, but the argument does not hold with respect to our own. Mr. Goodwin is not near the end yet. He has a world of work before him when he reaches the issues in the '90s.

These remarks were suggested by my having occasion lately to look up an enquiry regarding the lake shades of the 1902-3 issues of the 2c carmine. In the shield type of this stamp the perforated variety is given four shades, viz: carmine, lake, carmine-rose, and scarlet. I can add the vermilion. The imperforate variety is not listed in any shades at all.

As a matter of fact the identical shades exist in both varieties, and the latter stamp should have been given the subsidiary letters, f, g, h, and i, at least. But wait till Mr. Goodwin gets to this point.

Professor Casey. Old-time collectors will recall the meteoric appearance of the New York principal, Prof. J. J. Casey, upon the philatelic firmament in the early '80s. This gentleman was very prominent in the busiest stamp centers of the metropolis at the time. He was very lucky in making "finds" and in his purchases. These he turned around and sold privately and at auctions that are still remembered by the old-timers. And he knew stamps thoroughly. He was a student in every sense of the word, but a business man of the spectacular sort. I had often wondered if he still collected stamps. The other day I was satisfied in a measure. On picking up an eastern daily paper, in an article on fads and hobbies, I discovered that he was still collecting, not stamps, but fashion prints. Now here is a new one. I have heard of the collecting of old canes, pipes, plates, almanacs, jugs, implements, cook-books; in fact everything but this. And yet I can see wisdom in it besides entertainment and employment. I can well imagine such a collection in years to come, say fifty, as told in the beautifully colored illustrations of modistes' journals would be valuable from a historic standpoint. Perhaps the professor is collecting material for a "Nineteenth Century Album" of styles in women's costumes.

LOCAL POST

The Morning Oregonian for March 12, 1913, states that official permission has been granted for the private distribution of certain printed matter to be issued in connection with the coming election in the city of Portland, Oregon.

About 60,000 pieces of mail, each bearing a two-cent stamp, have thus been eliminated from the local delivery. In this connection it is of interest to note that the Federal officials saw fit to arrest and fine the proprietor of a local post in this city about a year ago, as his business conflicted with that of the Post Office department.

ERRATA

The top line in the right hand column of page 36 of the February number of this magazine should read "5.1—Cigars" instead of "5.4—Chewing." The printer was busy reading the paragraph which followed in which the writer stated that "All that is required to prevent a mixup is a little rare and foresight." The article in which the error occurs is that in which the Decimal Classification for United States Stamps is outlined by Associate Editor Wiley.

COLLECTORS

About seven thousand Portland women have joined the ranks of the stamp collectors in that city. They are all specializing in the ten-cent "S & H" green trading stamp. All kinds of stamp collectors and all kinds of stamps, Percy.

ENTHUSIASM—SOME

Up to date the response to the notice relative to the Oregon Collectors' Club has numbered over thirty replies from collectors in the state and in Portland. Most of the replies indicate that a stamp exchange is desired in connection with the other benefits that will result from membership. When the number reaches fifty it will be evident that there are a few live ones left in the state and things will begin to move along. If you are with us write the Temporary Secretary. Address H. L. Wiley, 173 East 44th St., Portland, Oregon.

"I subscribe to many, but frankly, Everybody's is interesting and alive. It talks. I've enclosed one dollar for four years more of it and hope you will have grand success."—G. A. Bruckner.

TRADE COLUMN.

Why be in doubt? Lowrey's approval service is the best. (46)

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, Astoria, Oregon.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

Exchange of postage stamps desired with collectors in Canada and States. Send large selections and receive mine in return. No heavily cancelled rubbish, please. H. Bushey, 371 Division, Kingston, Ont. (39)

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesia Novelli, Via Carrozzi, Livorno, Italy. (43)

Wanted—To buy pre-cancelled stamps for my collection. Address Walter L. Gates, Box 325, Oelwein, Iowa. (40)

Wanted—To purchase for my collection, pre-cancelled stamps from California, Colorado, Oregon, Washington. Walter L. Gates, Box 325, Oelwein, Iowa. (40)

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Wanted—For a collection, Confederate stamps, autograph letters, bonds, slave deeds, relics, etc. Prices no object, if reasonable. Geo. W. Gabriel, 341 Lenox Rd., Brooklyn, N. Y. (39-c)

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Thoroughbred White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (4f)

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

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(A. P. S. No. 1080)

Editor and Publisher.

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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Ten cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, Astoria, Or.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

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1 inch	\$ 1.50	\$0.75 per insertion
$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches)	4.00	2.00 per insertion
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches)	6.00	3.00 per insertion
1 page (15 inches)	10.00	5.00 per insertion

Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, Commercial and Eighth S ts., Astoria, Oregon.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 3.

MARCH, 1913.

WHOLE No. 39

"EDITORIAL SHOP-TALK"

A subscriber writes:

"Noting your interest in plate numbers, I thought I would write you about an oddity in that line which I secured at the local postoffice about two months ago. It is a block of 30, 2c 1912, with two different plate numbers at the top, No. 6055 above and 6059 below the perf. and extending

about one-third into the design of the stamp. The block has plate No. 6055 at the side." (This sounds like a double impression, but it would seem that there would be traces or parts of the design showing as well, or at least a blurring of a portion of the sheet. Have any of our readers seen anything similar?—Ed.)

EDITORIAL SHOP-TALK.

Here's a new kind of skin game: A subscriber writes that he bought stamp booklets in which 1902 stamps had been inserted in 1908 covers, and leaves from 97c books were placed in 25c and 49c covers. Readers having had such experiences please communicate with the editor.

A reader is having difficulty in locating a U. S. \$10 Consular Fee stamp. Can any one assist?

An advertiser volunteers: "Your ads are little, but oh my! Enough said. They are O. K. and I am surprised at the fine results I am getting from them."

The J. M. Stuart Co. have decided not to do anything in the way of a semi-weekly stamp paper for some time.

Dr. Holt requests a mint copy of the \$1 Parcel Post, and a strip of 3 with Top plate number. He will appreciate the courtesy from subscribers living where the above is on sale, and will extend the subscription, in addition to the charges, of any who will render any assistance. If the stamps are on sale at your postoffice, kindly send them, and do not fear that too many might be sent in. If the editor receives one single and a strip, he will consider himself fortunate. Some plate numbers are difficult to secure even while current.

A JOKE RECEIVED IN THE EDITOR'S MAIL

"Notice to all concerned: I want some 50 big, handsome wall calendars of 1913, issued gratis by large firms and stationers. Readers of this will oblige me by having as many calendars of 1913 sent kindly as they can. One or two, three or six or more.

"Nothing will be sent in exchange but thanks."

(Signature considerably omitted.—Ed.)

There seems to be no falling off in the popularity of United States stamps. A dealer recently took the trouble to secure some statistics from his customers and out of 100 general collectors who were asked to tell what country's stamps most interested them, 78 wrote "United States". It is believed that the recent parcel post and Panama-Pacific emissions will tend to further arouse enthusiasm in Uncle Sam's stamps.

POSTMASTER - GENERAL'S REPORT

By Associate Editor C. A. Nast

Mr. Hitchcock, so far as I know, is the first postmaster-general since the letter rate has been reduced from three cents to two cents, who has been able to report a surplus in his department, instead of the familiar postal deficit. His administration has been characterized by great executive ability, great reforms, and still greater innovations. No previous postmaster-general has made such startling changes nor such great advances in the administrative routine of the office. There is but one criticism to make, and that was the reactionary increase of the registry fee from eight to ten cents. Just how much the increased charge in this branch helped to create the surplus we are not told. But to his successor we look to a return of the old rate, and the other change of one-cent letter postage. It is bound to come.

Mr. Hitchcock directs the attention of Congress to the approval by the Hughes commission of his recommendation that the second-class rate be increased from one cent to two cents per pound. Nor should there be any objection here. Some of the periodicals enjoying second-class privileges are so light in weight that it takes 20, 30 and in some rare instances 60 to 80 copies to make a pound. Think of delivering these all at the cost of one cent, and denying the one-cent letter rate to the world of business.

It should be the purpose of the incoming administration to shift the burden of meeting the cost of the popular features of the postal service from the letter writers who include everybody, to the comparatively small number of persons who are interested in the business of publishing newspapers and magazines of more than local circulation.

Some of the abuses of the franking privilege still remain to embarrass a businesslike conduct of the department. Last autumn tons of election literature were dumped into the mails so that for the time being the postal service was completely clogged, to the detriment of the business interests of the nation, to say nothing of the nearly \$4,000,000 paid by the government to the railroads for handling and hauling the same. Mr. Hitchcock advocates the use of official postage stamps for congressional representatives, executive and judicial officers, so that a proper check (and record) may be placed upon the free mailing privilege, and its abuse prevented. This has become so great

a scandal in late years that self-respecting congressmen should see to it that steps are taken to end one of the biggest postal grafts in the world.

And now where should we stamp collectors and philatelists stand in respect to all these contemplated reforms? Are we any the less conscientious and alert citizens because we have a hobby? Should not our hobby give us an added insight into the inequalities of the present day regime, and should we not at our national conventions take up these questions and have a voice in their adjudication? The average citizen by reason of his ignorance of postal laws rates and regulation, is not nearly so well fitted to cope with these questions. Recently Mr. Quackenbush has written very intelligently on the lack of interest shown at our national gatherings. Here is a suggestion which will give new life to all our stamp societies and organizations.

NEW YORK EXHIBITION ITEMS

The following societies have signified their acceptance on the Committee of Honor:

The Royal Philatelic Society, London; Kristiania Filatelist Klub, Christiania; Swedish Philatelic Society, Stockholm.

The following collectors' names have also been added to the Honor Committee:

Arthur T. Bate, Wellington, N. Z.; Henry Clotz, New York; C. A. Nast, Denver; C. K. B. Nevin, Boston; Julian Park, Buffalo; C. F. Rothfuchs, Los Angeles; J. F. Rust, Cleveland.

Mr. Luff reports the first edition of the Exhibition Prospectus ready and distributed, and the Executive Committee is now preparing the second edition.

The engraved Exhibition labels presented by the Hamilton Bank Note Company are exceedingly popular and should not last long at the rate at which they are distributed. A complete set of six different colors will be given free to each member of the Association. Membership fee is \$1.00, which may be sent to any member of the committee.

EUGENE KLEIN,
Chairman Publicity Committee.

TRADE COLUMN.

The Globe, largest stamp and postcard exchange in Europe. Over 2000 members in some of the most remote countries of the world. Publishes its own monthly in four languages. Address Jos. Stern, 401 E. 154th Street, New York City. (39)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (48)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe. (58)

Want to purchase precancelled stamps, especially from Redlands, San Francisco, Cal.; Denver, Pueblo, Col.; Albany, Oregon; Bellingham, Tacoma, Vancouver, Wash; for my collection. Walter L. Gates, Box 325, Oelwein, Iowa. (40)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

We want you for a subscriber, so send 10c. for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (1f)

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U. S. NOTES

By Associate Editor H. L. Wiley

43. A recent discovery which I made while sorting through a few Postal Savings may be of interest.

In the 2 cent and 10 cent specimens a thin colored line can be found running through the top of the word "cents." This line is very fine and can not be studied without a fair magnifying glass. At first I thought that this might be nothing more than a plate line, but upon discovering three of the 2 cent stamps in which the lower part of the figures were double as well as the lower lines in the background, I conclude that it is either a shifted die or else a double transfer.

The following data are at our disposal as a result of an examination of my personal collection. The Two Cent Official Postal Savings; Double Transfer Variety—(a), The variety exists on both double and single lined watermark; (b), The earliest dated copy which I have is dated "Cohoes, N. Y., April 3, 1911"; (c), The variety exists on plate 5503; (d), In a vertical pair only the upper stamp is double; (e), In a vertical strip of three all three stamps are double; (f), In a horizontal pair only the left hand stamp is double; (g), In a vertical strip of three the top stamp is double and is the seventh from the top of the sheet; (h), In a horizontal strip of three the two left stamps are double; (i), One copy in fifty shows this variety.

The Ten Cent Official Postal Savings, Double Transfer Variety—(a), In a horizontal pair the left hand stamp is double; (b), One copy in twenty-five shows this variety; (c), The three lower lines in the background are distinctly double in one copy under study; (d), Dated copies run from June, 1912, to the present time.

It must be stated that these details in the two stamps mentioned are not to be confused with a "slip print" or anything of that kind, as the lines mentioned are in all cases quite sharp and do not require imagination nor microscopic treatment to render them visible.

44. In the preceding note the evidence of a double transfer in the two and ten cent Postal Savings is confined to the word "cents," a few of the lines in the background and the numerals. Another variety of a double transfer in the ten cent Postal Savings shows traces of a double

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transfer in many parts of the design, viz., the letters "IAL" in the word "Official"; the letters "NGS" of the word "Savings", the lower part of the white oval line around the words "Official Mail"; the word "Cents," and in various other details. This variety is plainly visible without a glass and is quite scarce according to the results of my search, as I found but one copy of this kind in over two hundred specimens. This copy was dated at Washington, January 13, 1913. It has a plate line at the bottom, making it the tenth stamp from the top of the sheet.

45. A single copy of the 5 cent Parcel Post shows distinct evidence of a double transfer in the right hand figure "5"; in about half the letters forming the words "U. S. Parcel Post"; and in short colored lines projecting from the boiler head of the locomotive.

46. In a vertical pair of the 1 cent Parcel Post having the plate line at left (straight edge), the lower stamp is a distinct double transfer. Evidence may be found in the right numeral, the letter "S" of "U. S.," the letter "T" of the word "Post," the word "Cent" and the double colored line under the words "Post Office Clerk."

47. The Ten Cent Columbian exists in a double transfer variety. The doubled lines are visible in many places in the design and particularly in the line of color under the words "Postage Ten Cents." This is a scarce variety, as I found only one copy in thirty.

48. In the Two Cent Omaha Exposition Stamp before me the lines around the right hand numeral are all doubled, as well as in many other places in the design. This, too, is rather scarce, as I find but one stamp in fifty to be this variety.

49. The most completely satisfactory example of a double transfer which I have seen is the block of six of the imperforate Alaska-Yukon, which I have just found. It is possible that this is a die variety as all the stamps show the doubled lines. As a guide for "prospectors" I will say that the word "William" of the name under the portrait is the place to look first. If the letters forming that word are not double it is safe to discard the stamp, as far as my personal experience dictates. The shading in the leaves and the upper part of the colored line adjoining the left hand frame line show the double effect very clearly in the double transfers.

50. The seven "notes" preceding this one record the discovery of sev-

eral varieties of double transfers or shifted dies, which, with one exception, have been produced at the Bureau of Engraving and Printing. I do not recall any similar products of the Bureau with the exception of the Hudson-Fulton variety, which has already received considerable publicity through the emdium of the philatelic press. In other words the record has been clear for twenty years and we now stumble upon no less than seven of these interesting slips. I believe that more exist, particularly in the Parcel Post issue and that they will be discovered within the next fey months now that attention has been directed toward them. Philatelists whose purses afford freedom in the matter of purchasing all denominations in full sheets, or who can inspect full sheets through the courtesy of Post Office Officials or through their conection with the department, can render us a great service by a few hours devoted to the subject and a subsequent contribution of the results of their studies. Incidentally I will say that it appears to me that very few of the "experts" consider that a double transfer is worth mentioning unless it is found on stamps issued before 1861, or unless they happen to have the stamps for sale. While I am on this detail of Philatelic Personalia I wil remark that members of the engineering profession are averse to the use of the word "expert," having learned that the average "expert's" qualifications consist of about 90 per cent pose and 10 per cent press agent, with a trace of contempt for those of us who feel comfortable and look pleasant when we are called "students."

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The Washington State Philatelic Society has made arrangements with the Washington Art Association for a permanent exhibit at their Museum on Fifth avenue. They very kindly furnished the Society with two large frames which hang in the basement exhibit rooms.

This exhibit has been put in charge of Mr. Terry, chairman of Committee on Exhibitions. The exhibit will be changed every month, and will consist of stamps mounted on sheets, by countries, with explanatory notes.

This month's exhibit will contain the stamps of the Balkan States from the first issues to the present time complete, as far as space will allow, consisting of the following countries—Turkey, Bulgaria, Greece, Montenegro and Servia, the stamps being loaned from the collections of the members of the State Society located in Seattle.

The first exhibit will be very interesting on account of the war, and interest manifested in these countries. Among the features are the eDath Mask issue of Servia, Turkish stamps surcharged by the Greeks upon the occupation of Mytilene during the present war, both Olympian Games issues, Jubilee issue of Montenegro, commemorative of the Dynasty of Petrovick de Njegosch, Bulgarian Commemorative issue of the Battle of Shipka Pass, and many others of great interest.

Next month's exhibit will contain the stamps of the United States and Mexico, and will be complete as far as space will permit, containing many rare and valuable specimens.

The State Society, although just recently organized, has members in ten cities in the State, with three branches, and the collections of the members are worth at least \$50,000.

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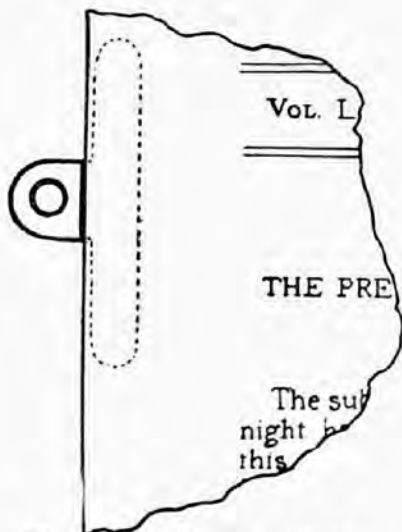
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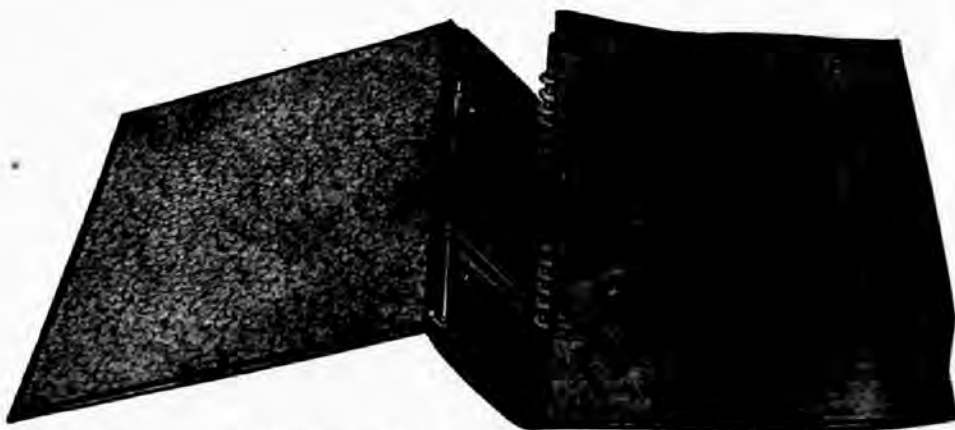
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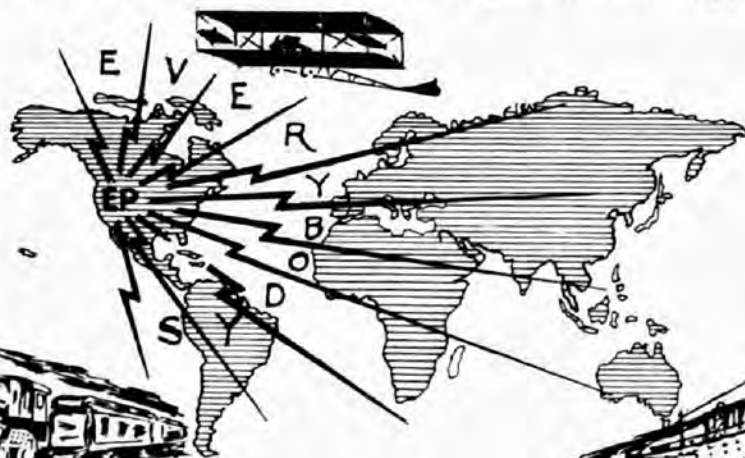
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Vol. IV, No. 4.

APRIL, 1913

Single Copies, 5c.

A Brazilian Study.

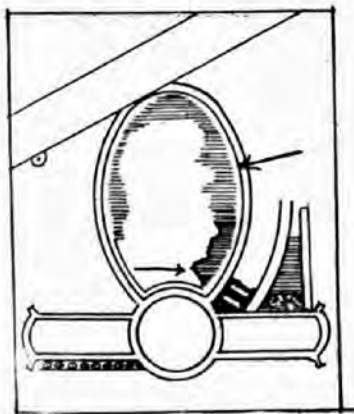
Frank C. Clark.



SCOTT #161



SCOTT-UNLISTED



SCOTT #161A



NOTCH IN FRAME LINE
FIGURE '7' ABOVE HEAD.
100 REIS CARMINE

Here is a little study of the 200 reis, blue, Brazil stamp as listed by Scott's Catalogue, Nos. 161 and 161a, 1900 issue:

There is a distinct variety, not listed by Scott, though listed by Gibbons.

The 1894 issue, having been printed in two colors, was printed from two stones, consequently in 1900, when the colors of the stamps were changed to conform to the Postal Union, the

printing was made from the same two stones, as indicated by the head medallion and labels containing the words "REIS" and numerals in circle being printed out of position as a general occurrence, either raised or a little to one side or the other. This stamp is Scott's No. 161.

The stamps were printed close together, the perforations cutting into the design. Scott lists the stamp as being perforated 11½, while Gibbons lists it as also being perforated 12½-14x11-11½, value \$1.25, used.

The unlisted variety is clearly a distinct one. Gibbons' catalogue states that the stamp was printed from new stones on which the centers were inserted in the frame and stamps printed from one stone. The central oval and labels containing the words "REIS" and numerals are always in correct position. The stamps are printed wider apart so that the perforations do not cut into the design.

This variety can be readily distinguished by the following differences from Scott's No. 161:

First—The triangles containing horizontal lines at each side of the central medallion and just above the words "REIS." These horizontal lines are evenly broken in such manner that to the eye there appears to be vertical white lines extending upward from the bottom of the triangle. In No. 161 these lines are unbroken except the lower five or six, and then are a series of irregular length dots and dashes, and so placed that there seems to be a semi-circular white line separating the broken lines from the unbroken ones.

Next is the difference in the numerals "200." The unlisted variety has a large dot of color with dashes each side to the three figures, clearly marked. No. 161 shows faintly the dots only and sometimes not at all, the figures showing practically solid white.

Next is the word "CORREIO" in the diagonal top label. The unlisted variety shows these letters very much taller and thicker, the heads of the "R's" containing just a little round white dot. No. 161 has shorter and thinner letters and more open.

Next is the little white ball immediately under the letter "C" of the word "Correio." In the unlisted variety it is heavily shaded on the upper side, leaving only a crescent shape of white color, while on No. 161 it is almost a circle with a dot in the center.

Then comes the little row of dotted balls under the words "REIS." In the unlisted variety they are very much out of line, especially the fourth one from the left end on the left side. No. 161 has this row placed very regular and even. This unlisted variety comes in shades of course. Listed as blue and dark blue, catalogued at 6c and 4c respectively, by Gibbons.

Then comes the re-engraved stamp as listed by Scott as 161a, under date of 1900, and by Gibbons as 1905. Post-marked copies with date would, of course, decide which is correct. The stamp has all of the earmarks of Scott's No. 161, except in the lined background and head of the central oval. The head appears to be placed lower down, caused by the shortening of the neck which has been cut away at the bust. The horizontal lines of the background have been shortened at each end, leaving the single line that encircles the head about ½ mm. from the ends of the horizontal lines clearly defined and creating a double band of white color to the oval. This line is not newly drawn. It might have been strengthened, however. This single line is plainly noted on Scott's No. 161, especially when the medallion is misplaced low. The result being that the upper half of the medallion resembles the re-engraved stamp. Of course the misplacement will determine the difference of the two stamps.

Then comes the watermarked issue of 1905. All of the copies that I have of this issue are of the unlisted variety. Perhaps the re-engraved stamps are to be found on watermarked paper. Scott does not state the fact even, that the watermarked stamp is of a distinct variety from his No. 160 and No. 161a. This series of stamps 1894 to 1905, has proven a wonderful field for study. Mr. Pack has a collection of one value alone that is worth a life's time collection. Then I notice in *The Philatelic Gazette* a new discovery of the 100 Reis, Carmine, 1905 issue, which has a mystic figure "7" just above the head, and caused by cutting the horizontal lines of the background, so that the whiteness of the paper brings forth the figure. It is supposed to have been placed there by a patriotic engraver, perhaps, who desired to commemorate the 7th day of September, their Independence day. The figure 7 is directly under the letter "I" of the word "CORREIO," the

horizontal line of the 7 is about the third white space from the top between the horizontal lines of the background. The stamp has a defect in the top frame line, causing a notched appearance. This notch is about $1\frac{1}{2}$ mm. from the left corner of the stamp. I have copies on unwatermarked and watermarked paper.

SAY, STEVE!

Advertising in this paper is the best way that I know to sell the little stamplets when the cash is coming slow and you find that you're unable to dispose of all that stuff that the auction man unloaded when you tried to call his bluff. Some things in my collection worth a dollar cost me ten, for I listened to the sirens dressed as advertising men. Its surprising, advertising, in its modest little way. By using it and common sense, to sell a load of hay to the owner of a motor car is little more than play—just as easy to accomplish as to find a Democrat since the fatal day in nineteen-twelve, when Willie's goat was gat. Yet lots of you won't try it, "rather wait," and all of that. Take a chance and sign the contract; if you're selling stamps, MAKE GOOD! Lots more fun to lug a bank roll than to murmur "wish I could." Just because there's gum upon them does not indicate that they are "stickers" in the Potash lingo. Advertise and it will pay. Advertise in **Everybody's**. Try an inch, but WRITE TODAY!

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The club has over a hundred members, and seventy-five or more are usually present at the meetings. It has brought the young collectors of the city together to mutual advantage and aroused a general interest in collecting in the city.

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ciate art. It is certainly a movement worthy of approval and ought to be followed by other cities. A movement is under way to give the club publicity and make its advantages more widespread, and let us hope it will succeed.

AS OTHERS SEE US.

The following editorial is from "Mekeel's Weekly Stamp News," dated March 29, 1913:

"Well Done—We have feelings of profound consideration for Dr. John Milton Holt, who has succeeded in carrying his endowment plan to a favorable development. The sum that has been pledged to date, \$2,670, is enough to indicate that alluring possibilities are in prospect, even though the interest from the fund at present is not of pretentious size. It is fair to predict that the enthusiasm that induced certain liberal-minded philatelists to support the plan, will lead to even more striking results. **Everybody's Philatelist** deserves immortality if for little more than to serve as a memorial to the initiative impulse of a pure philatelist."

(Our sincere thanks, gentlemen. That last line, "a pure philatelist,"—we blush to repeat it ourselves, is the tribute of a generation, a veritable Cross of the Philatelic Legion of Honor.

The initiative impulse has already been superseded by the actual commitment of men of kindred spirit and ideals.

We are satisfied to have time prove the accuracy of our estimates. In all notable undertakings, history tells us that future generations accord a more charitable and generous estimate of individuals and events than those of our own time.

The possibilities of our endowment have potential import for the stability and high standing of philately, particularly from the viewpoint of the non-philatelic public.

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Correspondents wanted in Newfoundland who will exchange used stamps of that country for U. S. or other countries. References exchanged. H. M. Norton, 48 E. Fourth St., St. Paul, Minn. (41)

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Hawaii, 10 var., perfect copies, for 25c. U. S., Hawaiian and foreign on approval for satisfactory reference. What is your specialty? K. P. Emory, Box 432, Honolulu, Hawaiian Islands. (41)

Stamp auction cat. free. Approvals, 30 per cent discount. Reference please. Henry Wendt, Manilla, Iowa. (42)

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EXPERIENCES OF A COLLECTOR

By F. L. Coes

Before I go into this article further, I want to say that I realize that we never learn from experience unless the lesson has cost us something, either in money or, what is more dear to some of us, stamps.

With that in your eye, and going toward your brain, I want to ask a few "Whys" anent experts and trades, and their results.

We are all accustomed to the habit, long since confirmed by precedent, of believing that the pronouncements of our favorite "experts" on various and sundry questionable stamps or postage conditions, are the last word, and that with such an "O. K." or some other statement of finality we have "done our derndest" and all is over. We many of us go to the trouble of confirming the opinions, but most of us don't.

It is probably our own fault, because we have allowed two or three classes of amateur (?) dealer collectors to assume a position they are not entitled to, and through our own fault we have smoked up the horizon of our stamp life till we cannot see beyond the first or second owner of what we buy.

The fact that we have stood for these word passers, makes criticism harder, and when you look at it impartially it also shows that "trade" and self-interest are not always set aside when we get one of our friends to submit an opinion.

Before telling some stories, I am willing to admit that there are many shining examples whose O. K. is to be trusted, and their lack of self-interest makes my tale more pointed.

I won't call any names, and will use the alphabet merely to indicate people.

First Experience: A got a stamp from London, and submitted it to me, net, \$50.00. Something (price, perhaps), prompted me to turn it down. A then sends it to B, who is a dealer collector, and on the quiet salesman for X, to be "expertized." X promptly says "Cft." B then sends the poor little thing back to A, marked "N. G.," with X's notation attached. But on the same day he writes me that he knows where he can get that stamp I have had on my want list for so long, for \$55.00. Of course as the fun was for my edification, I hedged enough to make it go further. Now here is the funny part. In due course, so as not

to seem too impatient, B writes A that he will give \$20.00 exchange for it, provided he is stuck with it as he wants it "for his counterfeit collection." (Don't believe he ever had one). At that A got good and sore and sent it to one of those REAL experts I spoke of, who promptly says, "An unusually fine reprint, and commonly accepted by amateurs as the real thing." The stamp went back to London.

Now why did B want it for \$20.00 exchange? Was X in on the deal, or was there a further reason?

Second experience—Same initials, other people. There came to my hand some of those "pen valued" Barbacoas provisionals with some other Columbian stuff. Cheap and to me an admitted gamble. A not expensive curio, perhaps. A blows in on a tour, and as I thumbed my stock book, spotted them and said: "Why pay anyone for manufacturing things with which to gull the unsophisticated?" (Good opinion of me?) I got sort of hot thinking about it, and wrote B as to their actual postal franking status, placing the whole comment in the letter. B gets busy and submits letters from C and D promising further revelations and proofs. (Which have not come to hand at date). Later he sends me IDENTICAL Barbacoas provisionals, submitted to him by A for sale at TWICE the price I paid for mine, and quite a written screed re rarity, etc.

What I want to know is: Why did A say mine were N. G. and then hurry home and start in to market his own? Also why can't C and D prove that they have some philatelic honor and submit something that will go toward proving that they are trying to back their guarantee on goods they originally sold? In this case it is not dollars, but sense. Until they make good they are on the blacklist for me. More likely for good. I should probably keep the stuff as a curiosity, but I would like to know what it is, or was good for.

I have had experiences, too, with proofs. I bought some that were offered of a lovely U. S. essay. Then things began to happen. In comes one of the big guns of the business and allows he knows they are reprinted, and tells by whom, and where and when, and that he had a chance to buy a backload of them. Then in blows another medium gun, and allows he knows all the big gun said is so, and some more. So I get after the seller who in turn gets after his source of supply and right there we

stop. The source says they are all right. Then I have a hack at it. Up to date I have one set of originals with the word of so many real experts that they are O. K. that I really believe they are, and FOUR lots on four papers, that the same mentioned experts all agree are reprints. But, the source of the first lot sayeth nothing. Big gun says the responsible party sent some to a "Hearl" in England at a long price, and his secretary sent them back because he found a watermark wrong in the sheets. Medium gun says he knows it is so, and that it not all. Meantime I have four kinds of reprinted essays, from the same scrap section of a plate, on four kinds of paper, and "nobody ain't sain' nothin'."

Now what I want to impress is self evident. Not only must we know our source of supply, but we must know the history of the stuff from pulp to date. And if we don't know all this, we have a very good excuse for balking at snap prices, and stings of hackneyed adjectives, put on to hide true values, or to smother original history.

It is hard to believe that every selling collector is in the game for money only. It is harder to separate the sheep from the goats, and the chaff from the grain.

The thing that appears most dangerous to the simple-minded collector is that all of the above gentlemen are still at large.

TRADE COLUMN.

Foreign Revenues my line. My Bulletin No. 8 contains 150 items of foreign revenue stamps. 15 diff. of Germany, Austria, Hungary, England, at 4c for each country; 10 diff. France, Russia or Mexico, 3c each; 10 diff. Turkey, 2c; 7 Brazil, 3c; 8 India, 2c; 5 Cape Good Hope, 2c; 3 diff. Sweden, Bosnia, or Denmark, each country, 1c. Prompt delivery. For those not interested, I can give postage stamps, postmarks, exposition label, R. R. stamps, or telegraph stamps in exchange for foreign revenue stamps (no U. S.) only. I want also Official Sealed (postage). Oscar T. Hartmann, 1533 26th avenue, Denver, Colo. (40)

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

May I send you selections of stamps on approval? Prices fair, stamps desirable. A trial will convince you. Reference required. B. Weisner, 66 E. 114 St., New York. (40)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

TRADE COLUMN.

Free first Canadian postal card, 3 assorted Toronto Street Car Transfers, stamp price lists—bargains. U. S., Canadian, New Found lands, etc. W. Frazier, 267 Campbell Ave., Toronto, Canada. (41)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price list of the Seuf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

The Editor-in-Chief would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (4f)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Why be in doubt? Lowrey's approval service is the best. (46)

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom strips of 3 or blocks of 6, or both. Dr. J. M. Holt, Astoria, Ore. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, Astoria, Oregon, U. S. A. (A. P. S. 1080).

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor Astoria, Oregon.

100 Precaneels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo. O. Greene, Lock Box 781, Princeton, Ill. (44)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesis Novelli, Via Carrozzeri, Livorno, Italy. (43)

Wanted—To buy pre-cancelled stamps for my collection. Address Walter L. Gates, Box 325, Oelwein, Iowa. (40)



GENERAL C. A. COOLIDGE

Most happy and opportune is the suggestion of the name of our friend, General C. A. Coolidge, for the post of honor at the head of the American Philatelic Society.

That he is eminently qualified goes without saying. That he will honor the society which honors him, perhaps needs no mention. Beyond our own circle, it means much in strengthening our high standing in the eyes of the non-philatelic public. In that respect, coming during the period of the great International Stamp Exhibition in New York, the two events will mean much.

General Coolidge is known and beloved of all well-informed American philatelists. As indicated in our biographical sketch published in 1911, the subject of these lines is also a graduated physician, and it warms the fraternal cockles of the Editor's heart to hail "Doctor" Coolidge, next president of the A. P. S.

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OUR OWN U. S.

Associate Editor Frank E. Goodwin

Every week, almost every day, the writer receives letters from some reader who has been interested in the writings of himself or some other student of stamps, asking many questions regarding Specializing. How to begin, what to collect, the best way to mount stamps, and dozens of other topics are given for the writer to answer. Sometimes pressure of other business, lack of time, or absence from home, makes it impossible to reply. A few words in these columns will cover the subject generally.

The only way to begin Specializing is to make a start, and keep eternally at it, studying the stamps one is specializing in as deeply as time and funds will permit. Literature bearing upon the stamps specialized in should be acquired and frequently consulted. Correspondence with collectors who are studying the same stamps will be of great assistance by comparing notes, exchange of stamps of which the correspondents have duplicates, loaning varieties for examination, all will help greatly.

A Specialist will make notes of everything he secures so that he can readily identify the varieties, shades, cancellations, and other matters. This is necessary to the intelligent study of stamps, as well as everything else.

What stamps to specialize in the collector must decide for himself. What one collector admires may not appeal to another. If one would do a real act of kindness, and enroll his name upon the lists of philatelic benefactors, he would take up those stamps which have been little studied, and upon which little has been written, and give to the world new information.

In specializing there can be but one broad answer to the question of how to mount stamps—in blank albums. How the stamps should be mounted in the albums I leave for each collector to choose his own method. The writer mounts his on the left page, instead of the right, as a means of preventing so far as possible any damage which might come to bending, folding and creasing of stamps, especially in strips and blocks.

Naturally the greatest field for study exists in the cheaper stamps of any country. For example, the 3 cent stamps of 1851-57, or 1861-67 of the United States have many more varieties, types, cancellations, etc., than the

higher values, because many more plates were made, and many, many times as many were printed. The writer recently saw a very novel collection of the 3 cent stamps of 1851 which, while not of much philatelic value, is different. It was a collection of 366 stamps, postmarked with days of the month, in which every day in every month in a year was plainly shown. It included February 29, July 4, December 25, and holidays. In the same stamp a well-known specialist has some 50 different varieties of double transfer.

There are hundreds of ways in which to specialize, and the writer is glad to note that so many collectors are taking to Specialism, even if they are general collectors besides.

Young collectors should use considerable caution in buying the 2 cent 1890 with "right Caps." The writer has recently seen a considerable number of "fakes" offered on approval, which might be accepted by the collector who does not know. They are "double" Caps, or the stamp with Caps on both "2s," in which the Cap on the left figure has been cleverly blotted out with red ink, or other color. The true "Right Cap" is very unlike the Caps, either left or on both "2s" of the same issue. It does not stand up straight on top of the figure, but is farther to the right and slants with the figure somewhat. There is a line of red between the figure "2" and the so-called "Cap" entirely separating the two. From the examination of several specimens, all of which are identical, I am inclined to believe that it was caused from damage to the transfer roll, and a point of the plate was not depressed in the "pond" which surrounds the numeral. It was probably discovered before many stamps had been printed, and was corrected by chiseling it out to leave the "pond" uniform in depth. My own observations are that in scarcity it ranks about one in 120 to the left Cap and one in 70 to the double Caps.

Few specialists in United States stamps possess the double transfer, in unsevered pairs of the Hudson-Fulton issue. In truth it is one of the scarcest things in stamps issued during the past ten years. It is found in the two stamps directly under the imprint at the top of plate No. 5394. The stamp directly under the plate number does not contain the double transfer, but the top three stamps should be retained showing the "shift" in the left and middle stamp, and normal at

right, with imprint and plate number, so that identification is easy. This double transfer was caused by the engraver entering the transfer roll too high up on the plate. When he discovered his mistake he turned the plate over on its face, with plate resting on a smooth piece of steel, and hammered it from the bottom until the design had, as he supposed, been entirely obliterated. Then he entered the transfer roll again at its proper height, and finished the plate. When it was printed it was found that strong traces of the design were to be seen around the figure "6" of "1609" and also in the left numeral "2" at bottom of the stamp. A strip of three of this variety is much scarcer than the center blocks, for the reason that the error occurred in only one plate, while several plates were used for printing the stamps.

Speaking of the above double transfer in the Hudson-Fulton stamps, it is not generally known that it occurs in both the perforated and unperforated sheets. It has been generally supposed that plate No. 5394 was used to print only stamps which occur in unperforated condition. But such is not the case. Sheets from this plate were issued both perforated and unperforated, but I believe that the perforated ones, in strips of three with imprint and plate number, are rarer than the unperforated ones.

Already a "minor variety" has been noted in the 2 cent Panama-Pacific stamps. It is a spot of color which resembles a balloon hanging over the canal. It probably is caused by imperfect wiping of the plate. But as it occurs in two stamps exactly alike it may have happened that a slight imperfection occurs in one of the designs.

A writer contributing to a leading weekly philatelic paper, advises the collectors of the discovery of a "die" variety in the 1 cent, current issue, with numerals. The variety is found in the horizontal lines half way down on the left of the stamp which do not form a straight edge, but are broken and ragged in appearance. It was not likely caused by inaccuracy in the die, but more likely a slight damage to the transfer roll which made the plate. Students of stamps are all too prone to call every little minor variety a "die variety" or error. Very few differences are due to die causes, but are usually caused by some happenings to either the transfer rolls or the plate.

TRADE COLUMN.

Wanted—To purchase for my collection, pre-cancelled stamps from California, Colorado, Oregon, Washington. Walter L. Gates, Box 325, Oelwein, Iowa. (40)

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Thoroughbred White Orpington poultry to exchange for stamps. Dr. J. M. Holt, Astoria, Or.

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (4f)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (48)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: Post free anywhere for cash with order. P. M. O. or Banknotes. Ern Willems, 29 Pacification St., Ledeborg, Ghent, Belgium, Europe. (58)

Want to purchase precancelled stamps, especially from Redlands, San Francisco, Cal.; Denver, Pueblo, Col.; Albany, Oregon; Bellingham, Tacoma, Vancouver, Wash; for my collection. Walter L. Gates, Box 325, Oelwein, Iowa. (40)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

We want you for a subscriber, so send 10c. for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (4f)

I will give 6 months subscription to Everybody's, new or renewal, for every fair copy of May, 1912, Everybody's. No "Sample Copy" numbers wanted. Dr. J. M. Holt, Astoria, Oregon.

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150 different stamps given for each 50 precancels sent me. Geo. O. Greene, Princeton, Ill., Route 4. (42)

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Astoria, Oregon, and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 4.

APRIL, 1913.

WHOLE No. 40

"EDITORIAL SHOP-TALK"

We acknowledge with thanks the donation by Mr. S. M. Shoemann of St. Louis, of some very desirable stamps to be sold for the benefit of **Everybody's Endowment Fund**. You see there are many ways open to those who desire to have a part in placing and keeping **Everybody's** on a foundation hitherto unattained by any philatelic periodical in any nation.

Other friends have expressed the desire to donate stamps to be sold for

the benefit of the Fund, and it has been decided to offer such gifts for sale at auction in our columns, and if the response requires, such auctions will be arranged monthly under the heading (see elsewhere) of "**Endowment Auction**." It will be seen that such a plan opens another avenue of opportunity, so those who have an unselfish interest in the future of philatelic literature and philatelic expansion will have opportunity to patron-

ize the **Endowment Auctions** as buyers. So, make a practice of looking over the list of offers, and if you see an interesting item, show your spirit by trying to land the desired item. Many have developed a particular interest in **Everybody's** after studying its mission and having a hand in its future. We desire a legion of such spirits. We want an increasing number to feel that **Everybody's** is "our" **Everybody's**, for in time its control and ownership will be a joint partnership in reality, the child and pride of American philately. (J. M. H.)

(Continued from page 91.)

The editor of an excellent stamp magazine, in a left-handed slap at the writer (calling no name), says that the writings of matter upon specialized United States is but a rehash of what has previously been published in books written by John K. Tiffany and Mr. Luff. This I grant—with but few exceptions. I frankly acknowledge that little which is absolutely new enters into the information I try to spread among the collectors. Most of the material has been gathered from various sources. But, I contend, Mr. Tiffany did not himself, personally, discover everything he mentioned in his excellent history. And Mr. Luff's grand book upon the stamps of the United States stamps is made up of much material which had previously appeared in philatelic magazines, and in the book of Tiffany.

I have never tried to impress anyone with the idea that all of the stamps and varieties mentioned in my different writings were actual discoveries by myself. However, I have added some things to philatelic knowledge through my own studies.

Of this I am proud—I have, through my writings, stimulated interest in the postage stamps of our country; and I have led some collectors into the fields of specialism who would never have seen either the books of Tiffany or Luff. I have, further, brought forth from the storehouses of hidden knowledge many a thing about stamps which would not have been let go of otherwise.

If by "rehashing" the writings of others made an easily digested and palatable dish, at a low price, I am glad, even though it might have hurt the sale of high-priced books—which I doubt, I have as yet done nothing to be sorry for.

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U. S.

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1911—same, line variety.....	.08
1911—same, joined stamps.....	.08
1911—2c, vert. perfs., only.....	.07
1911—same, line variety.....	.13
1911—same, joined stamps.....	.13
1911—3c, vert. perfs., only.....	.10
1911—same, line variety.....	.19
1911—same, joined stamps.....	.19
1912—1c, vert. or horizon, perfs..	.03
1912—same, line variety.....	.06
1912—same, joined stamps.....	.06
1912—2c, vert. or horizon, perfs..	.06
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APPRECIATION.

Enclosed with the above the Editor finds the following note from the irrepressible "H. L. W.":

"Dear J. M. H.—The returns from the February ad. have exceeded my most optimistic estimate, and when the books were balanced I bust 4th as recorded above. At first I confess that I had a few doubts as to the pulling power of Everybody's, but the results since November of last year convince me that the magazine is read by a lot of people who spend money. Best wishes for the balance of this year and a new supply for the future, if your behavior warrants it. Sincerely, WILEY."

QUERY.

A boy subscriber asks about the organization of a Boys' Stamp Club, to teach boys how "to be officers and members in other stamp societies, and to increase their knowledge of stamps."

The last condition is undoubtedly worthy. As to the first, would it not be preferable for the boys to take their lessons in a local society rather than in a national one? Write the Editor your views.

ENGLISH VIEWS.

The New U. S. Stamps.—The United States provide us with so many unnecessary stamps that the issue of separate labels for the parcels post system lately inaugurated should not surprise us. At present we understand that the ordinary stamps are not available for parcels, but we venture to doubt whether this condition of affairs will last very long. Our readers are probably aware that the ordinary franks are accepted in payment of the special delivery service, although at the same time a separate (and therefore unnecessary) label is issued for the same purpose. No doubt, therefore, when the inconvenience of the distinct parcels post affairs is realized by the American public the general stamps will be accepted to prepay postage on parcels. This is certainly one of the things we do better in this kingdom. No one new ventures to cavil at the way our postal matters are managed (apart, that is, from the provision of the stamps themselves), and it is significant that our G. P. O. does without all these etceteras in the shape of unpaids, officials, and so forth.—R. P. J.

ENDOWMENT AUCTION.

Usual auction rules prevail. Stamps to be sold for the benefit of **Everybody's Endowment Fund**. No commission to anyone. Stamps donated by benefactors will be disposed of regularly through this column.

Bids received until May 5th.

1—Block of 8, 5c Playing Cards; slight tear in 2 stamps; cat., \$6.00

2—Block of 11, 20c Nicaragua, Scott's No. 384, used; slight tear in one stamp, but condition is excellent for such an unusual block; cat., \$5.50

3—Block of 81, U. S. Imperfs—1c 1911, S. L. wmk., mint, o. g. These are rarer than the D. L. wmk.

4—Strip of 20, 2c 1903 Shermack No. 3, carmine lake, mint, o. g.

5—Ten strips of 3, U. S. 1895 2c, with imprint and plate number.

6—Block of 4, U. S. 1908 3c, in color of 50c. mint, o. g.

7—Block of 10, U. S. 1908 2c imperf. from "unstarred" plate, mint, o. g. Block is 5 horizon by 2 vert., with interspaces equal, proving its origin from an unstarred plate.

8—Strip of 5 (vert.), 10c Power of Attorney, part perf., used; perfs. touch design on left.



At present this machine uses the ordinary 12 perforation, severing the stamps by means of a saw blade which leaves the characteristic indications of this type.

1912, 1c block of four, Foss..... \$0.25

1912, 2c pair, Foss..... .25

Every block and pair "signed" by

H. L. WILEY

173 East 44th St., Portland, Oregon

The International Precancel Club.

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President: Gen. Chas. A. Coolidge, Detroit, Mich.
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 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Secretary-Treasurer's Report.

Things are beginning to take shape very satisfactorily, and now that the matter of the organship is settled, it will be much easier for us to get in touch with each other. The membership list is now being revised and corrected, and I would be glad to receive any changes of address. I have sent out notices of dues payable for 1913 to all members, and responses are very gratifying. Membership cards are now being printed and will be sent to all paid-up members shortly.

Applications for Membership.

Kent, J. W., Gahagan, La.; planter; age, 38. Proposed by Chester Myers.
 Eagle, Clarence H., 57 Broad St., New York City; age, over 50; occupation, printing. Proposed by Chester Myers.

Gleason, Benn, Hico, Texas; assistant postmaster; age, 28. Proposed by Chester Myers.

Davidson, E. L., 937 Roache Ave., Indianapolis, Ind.; cashier; age, 34. Proposed by Chester Myers.

Mason, Albert F., Greenville, Tex.; attorney at law; age, 28. Proposed by Dr. W. I. Mitchell.

Resignations Received.

Good, Alvin Cleveland, Ohio.
 Smith, F. L., New York City.

Financial Report.

The former secretary-treasurer, Mr. Griffith, has not yet turned over the club funds, but promises to do so in a few days.

W. I. MITCHELL, M. D.,
 Secretary-Treasurer.

Wichita Kan., March 24, 1913.

Charles A. Nast

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Same, on cover	4.25	91 " 15c "	1.25
31 1851 1c blue	.25	92 " 1c (9 x 13)	.45
35 1851 10c green, type I	.75	93 " 2c "	.10
35A 1851 10c green, type II	1.10	96 " 10c "	.50
36 1851 12c black	1.10	97 " 12c "	.40
40 1857 1c blue, type I	4.00	98 " 15c "	.55
41 " 1c blue, type II	.45	112 1869 1c buff	.40
42 " 1c blue, type III	.12	113 " 2c brown	.09
43 " 3c rose, type I	.14	115 " 6c blue	.40
49 " 5c brown, type III	2.00	116 " 10c yellow	.45
50 " 10c green, type I	.70	117 " 12c green	.45
50A " 10c green, type II	.40	118 " 15c (very scarce)	1.50
51 " 12c black	.85	119 " 15c (picture framed)	.80
52 " 24c lilac	2.75	120 " 24c (rare)	2.95
63 1861 1c blue	.12	121 " 30c red and blue	1.80
68 " 10c green	.12		
69 " 12c black	.35		
70 " 24c lilac red	.55		
71 " 30c orange	.40		
72 " 90c blue	2.00		
73 1862 2c black	.06		
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77 " 15c black	.50		
78 " 24c lilac	.40		
83 1867 3c (13x16)	2.20		
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86 " 1c (11x13)	1.00		
87 " 2c "	.20		

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C. A. Nast, Box 14, Denver, Colo. (48)

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Federal Stamp Co., Ltd., Astoria, Ore.
(48)

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P. M. Wolsieffer, 1301 Ft. Dearborn
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Menotomy Stamp Co., Box 83, Arling-
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Federal Stamp Co., Astoria, Ore. (48)

Albums & Supplies.

Federal Stamp Co., Ltd., Astoria, Ore.
(48)

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Philatelic Literature.

C. A. Nast, Box 14, Denver, Colo. (48)

Foreign Revenues.

(NOTE.—Dealers may list their names under any one or more of above headings, one year for \$2.00 per one heading, in advance. Other headings will be added, as dealers make application).

PRECANCEL NOTES.

By S. M. Schoemann.

I have added the following Parcel Post Precancels to my collection:

Amherst Mass.: 1c, 2c, 4c, 5c; all normal.

Boston, Mass.: 1c, 2c, 4c; normal. 5c, inverted.

Chatanooga, Tenn., St. Elms, Station: 1c, normal.

Chicago, Ill.: 1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, normal. 1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, inverted. 5c, normal double; 1c invert double.

Cincinnati, O.: 1c, normal; 1c, double.

Cleveland, O.: 1c, 2c, normal spaced 11 and 11½ m.

East St. Louis, Ill.: 1c, invert.

Greenville, Ill.: 1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, 75c, normal.

Minneapolis, Minn.: 1c, 5c, normal; 1c, normal, new type.

Pueblo, Colo.: 1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, 75c, normal. 1c, 2c, 5c, 10c, 25c, postage dues.

Racine, Wis.: 10c, 20c, normal; 2c, 10c, invert.

Riverton, N. J.: 1c, 2c, 4c, 5c, normal.

San Antonio, Texas.: 4c down, 5c up.

St. Louis, Mo.: 1c, 2c, 4c, normal; 1c, 4c, double.

The 1c 1902 Precancelled McPherson, Kansas, is a hard to get stamp; the same stamp with thick lines is almost as scarce as hens' teeth, but a few days ago I found among my stamps the scarcest variety of all, viz.: a copy with an inverted S in McPherson.

The Northampton issues are very interesting. I have all that have been listed and will note a few unlisted varieties. If you will study Types 3 and 5 you will observe, if you have blocks of four, that there are two different R's used, one is short and thick, the other like the R in Battle Creek Type I. I have full sets of both types showing both R's. I have the 1c Type III, with color and with the final N of Northampton missing. You can also get full sets of both 3 and 5 types showing the P and T close together, and wide apart. I have the 1c Type 5 with a colon after Mass.

I have Rock Island, Ill., on 1|1912; also Binghamton, N. Y., double on 2|1912.

Siegel, Cooper & Co. are using a 4|1908 canceled with the very thick brown horizontal line.

Valparaiso, Ind., Type II, comes with two varieties of S. The printer who set up Type III, Grand Rapids,

Mich., not satisfied with putting in different font R's and d's, also slipped in a different font N. It is very scarce, however.

How many collectors have Callas, Ohio, and Elgin, Ill., varieties which may be counterfeits?

It is not generally known that New York used a 3-line cancellation exactly like the Dayton, O., variety. I have a copy on the original cover.

There are two distinct varieties in Type I, Lincoln, Neb. In one the letters are plain and large, lines heavy; in the others they are smaller and rather rough looking, with thinner lines.

I have the 2|1898 Type I, Chicago, Ill., dated 11-1, with the hyphens missing; also 50|98 dated 12-1 double; also 50|98 dated 11-1, with serif on first one.

I have 2|1908 Ashland, O., Type VI, normal double, and 2|1912 inverted double. Also 1|1908 Type VI inverted double.

Have just found 3|1908, St. Joseph, Mich., between lines, but reading St. Joseph, St. Joseph, instead of St. Joseph, Mich.

Also have a pair of 5|1908, Type IV, Chatanooga, Tenn., St. Elmo Sta.

There are two varieties of the Burlington, Vt., in 1898, in one the V and E in Vermont are wide spread, in the other they almost touch. I have 1|1898 reading up triple.

Milwaukee, Wis., on 5c, 1898, Type I, reading down, and on 4|1895, Type II, reading up on two are unlisted varieties. The 3|1895, Type III black ink over red reading down is another scarce variety. I have the 1c|1895, on original cover cancelled with a heavy horizontal irregular line about 4 mm wide. Also the 1c St. Louis on original cover horizontal cancellation like Bay City or St. Louis. The first was used by the Wisconsin Semi-Centennial Exposition, Milwaukee, 1898. The other by the Pabst Brewing Co.

1|1912, cancelled Culver, Ind., horizontal between lines is out. Also 5|1908, Type IV, Cleveland, O., double invert.

I have 1|1908 Columbus, Ohio's, reading up double and down double.

Dallas, Texas, comes in different size type.

I have 1|1912 Elkhart, Ind., normal, and 1|1912, double; horizontal, between heavy lines.

Also the following Eaton Rapids, Mich.: Type I, 1912, 1c, 2c; 1908, 3c, 4c, 5c, 6c; 1912, 8c, normal.

Type II, 13|1902, invert; 1c, 24|1912, 2|Lincoln normal; 1c, 2c, 8c, 10c, 1912.

2|Lincoln and 3c, 4c, 5c, 6c, 8c, 13c, 15c|1908, all inverted. 2|1912 up, 2|1912 down.

The 2|1912 Fort Wayne, Ind., Type II, is quite scarce.

I have the 4|1908, Saginaw, Mich., last type inverted. Also Lincoln, Neb., on 10c registration stamp. 4036 McPherson Ave., St. Louis, Mo.

NOTES.

Some of the subscriptions to the "Southern Philatelist" expire with this issue. When we purchased the S. P., we agreed to fulfill the unexpired subscriptions. If this number is marked indicating your subscription has expired, do not say you never subscribed to Everybody's, but understand we are carrying out the obligations of the S. P.

Incidentally, you have had opportunity to note the quality and character of the magazine we are issuing, and whether to you (not the publisher) it is worth double the subscription rate of 35c per year, postfree anywhere in the world.

ENDOWMENT BULLETIN.

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Amount pledged to date, \$2670.00.

Object.

To secure a more stable foundation for philatelic journalism; to develop and broaden its influence, thereby exploiting the recreation of stamp collecting among discriminating persons; to advance the general interests of philately; and to render permanent all that shall be accomplished along this line from year to year, by providing for the perpetual publication of EVERYBODY'S PHILATELIST.

The Fund is controlled and administered absolutely by the Board of Trustees, the interest only being utilized.

The founder and editor has pledged to turn over the magazine, its lists, patronage and good-will, at his death, to the trustees.

Contributions may be made by single donation, annual donation, monthly donation, bequest, insuring one's life payable to trustees, by auction proceeds, etc., etc.

Every multiple of ten dollars contributed carries with it the naming of a life subscription to EVERYBODY'S.

Contributions or inquiries may be addressed to any one of the trustees, or to the founder, Dr. J. M. Holt, Astoria, Oregon.

ADVERTISING TALK No. 9

By William Hawkins

Working under the hypothesis that every yknock is a boost, it is mighty bad policy for an advertiser to adversely criticise his competitors. Fortunately this practice is not very prevalent among stamp dealers. When a stamp dealer knocks his competitor it shows that he fears that competitor and his customers are probably capable of reading between the lines. The advertiser may not admit even to himself that he is scared of his fellow dealer, but it is true nevertheless.

It's a poor stoll that won't stand on its own legs, and the stamp dealer who can't build up his own trade without running down that of his competitor, is not fit to be in business. You can not strengthen the legs of your own chair by knocking the bottom out of your competitor's.

Knocking costs money, too. In the space which you use to rap your business adversaries, you might be singing the praises of your own goods. Knocking will not win new customers. It used to be considered good policy to hammer competing concerns, but the practice has long been thrown into the discard with a lot of other moth-eaten methods of the past.

I believe that none of the advertisers in Everybody's knock their fellow dealers. They know that it is bad form and worse business. This magazine stands only for what is fair and square in business and knocking ought to come within the circle of the taboo.

(To be continued).

Oelwein, Iowa, March 17, 1913.

Dr. J. M. Holt, Everybody's Philatelist:

I see in a recent issue of your paper that someone wants to know how to mount an inverted precancelled stamp, and why.

When the writer first commenced to collect these stamps in 1898 there were not so many that same inverted as there does now, and he then placed them all the same way. Incidentally he has also commenced to place them alphabetically, commencing with Boston and ending at Yonkers, and until he got about 150 did he place them in their respective states. While doing this, he found that his 1c 1890 Burlington, Vt. was spelled "Burlington," so placed it sideways in order to attract the attention to the fact that it was misspelled; also the one copy of the Lockport, dated 11-01 was "Lockport," and another was "Lockbort" in blue ink. These were placed in a position so as to be easily seen.

That is the reason why it was done in the first place. Now I place all inverts in such a manner that one can read the inscription without turning the book around and I might say it saves wear and tear, for I think there are over 400 inverted specimens in my collection.

I would say that if there is an error of spelling or anything out of the ordinary, there is a note just below the stamp showing why or how different from the others. I collect minor varieties, so have a great many notes. For instance, a few days ago I secured a 1c Westgrove, Pa., which evidently was the last one on the bottom row of the sheet, and the rule used for lines did not reach but 5 mm. on the stamp, so a piece of wavy rule was used, and by calling attention to this stamp a wavy line is placed before it.

In closing, I wish to say that one of the pleasures of this side line is that it does not make much difference how small a collection you may have, you have something that the other fellow does not have, and the more minor varieties you collect or keep, if you desire to part with them it would be easier to sell than if one had just the straight varieties.

Some places that issue precancels it is very hard to find an error of any kind, and in others it seems hard to find anything but errors.

WALTER L. GATES.

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I have a very select clientele who want to buy United States Stamps at fair prices. The stamps must be clean, well centered and undamaged. Such stamps are not to be had at wholesale, and when buying collections one must figure on a large percent of the cheap stamps as practically unsalable. I figure, and have proven it is true, that the most satisfactory way for all concerned is to take the stamps the collector has to dispose of, and offer them to my customers who want them.

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6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Siam	15	6 Reunion	05	6 Philippines	04
7 Mexico	10	6 Bosnia	05	25	40
10 Chile	08	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25 "	13	17 Mexico	09
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I have a few copies of Mexico No 238 1c green, unused, catalogues \$1.50 and will close them out at 35c each. Money refunded if sold out.

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Chile, 1904, 3c on 1 peso.....	.10	.04
China, 1898, \$1.00.....	.50	.18
*Congo, 1909, 5c.....	.12	.05
*Costa Rica, 1883, 40c.....	.25	.10
Ecuador, 1907, 1 sucre.....	.60	.19
Liberia, 1896, 1c violet.....	.50	.16
Newfoundland, 1890, 3c slate.....	.30	.12
*Nicaragua, 1869, 5c.....	.75	.31
*Peru, 1902, 22c.....	.30	.10
*Salvador, 1893, 2 pesos.....	.12	.05
*Salvador, 1893, 5 pesos.....	.12	.05
*Turkey, 1867, 20 paras.....	.15	.07
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Austria, 1908, Jubilee, 1h to 2kr, 15 varieties; cat., 38c; net.....	\$0.09
Mexico, 1910, 1c to 1 peso, 10 varieties. Price.....	.39
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* Means unused. Postage extra.

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SCRATCH

and the whole audience begins to itch. What that lacks in grammatical pulchritude amounts to more than ten dollars' worth of Seebecks bought at wholesale from a bankrupt beginner, but it will serve, Damon, to convey the idea of the power of suggestion. Everybody WILL be doing it. Be first, for this advertisement will create a stamp stampede among the UNITED STATES SPECIALISTS. I offer some of the RARE DOUBLE TRANSFERS that have been accidentally produced by some of those masters of perfect stamp manufacture who print our postage stamps.

\$5,000.00 each is undoubtedly too much for them, so I will remember that this is a Democratic administration and sell 'em for fifty cents per, plus postage. The same type of "ERROR" in some of the earlier issues knocks a hundred dollar hole in your pocket-book whenever you're lucky enough to get a chance to buy one of these classy stickerinos, so BUY NOW, or your children may some day point the finger of sorrowing scorn at you and sobbingly holler, "There is the man who missed his chance." Hasten, Pythias, for tomorrow will soon be yesterday. Before you put the cat out tonight, wind your watch and

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DR. JOHN M. HOLT,
ASTORIA, OREGON, U. S. A.

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1p. red, re-eng.04
½p. green, re-eng.02
½p. green, 1913.02
1p. rose, 1912.03
2p. orange05
2½p. blue06
3p. lilac07
4p. slate10

BAHAMAS.

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2½p. blue06

BARBADOS.

Portrait & Sea Horse.

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1p. rose03
2p. slate05
2½p. blue06
3p. brown on yellow08
4p. black and scarlet10
6p. b. and purple15

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1908—5c perf.35	Jamestown 5c35
1908—6c perf.35	Jamestown 2c arrow30
1908—8c perf.45	Jamestown 5c arrow70
1908—10c perf.55	1902—1c perf.08
1908—13c perf.75	1902—2c75
1908—15c perf.80	1902—3c20
1908—1c imperf.10	1902—4c28
1908—2c imperf.16	1902—5c30
1908—3c imperf.25	1902—6c40
1908—4c imperf.25	1902—8c50
1908—5c imperf.35	1902—10c60
1908—1c imperf. arrow40	1902—\$1.00 single copy 1.25
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1908—3c imperf. arrow 1.00	1908 Special Delivery, Green75
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1908 line blocks 25 per cent, plus cost of ordinary block.			
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Pairs, plain or line 1c	2c
Blocks of 4\$0.03	.06
Line blocks of 405	.10
2c Schermack No. 3, each06	.11
2c Schermack No. 3 mint, pair05	.05
1c Schermack No. 3 mint20	.20

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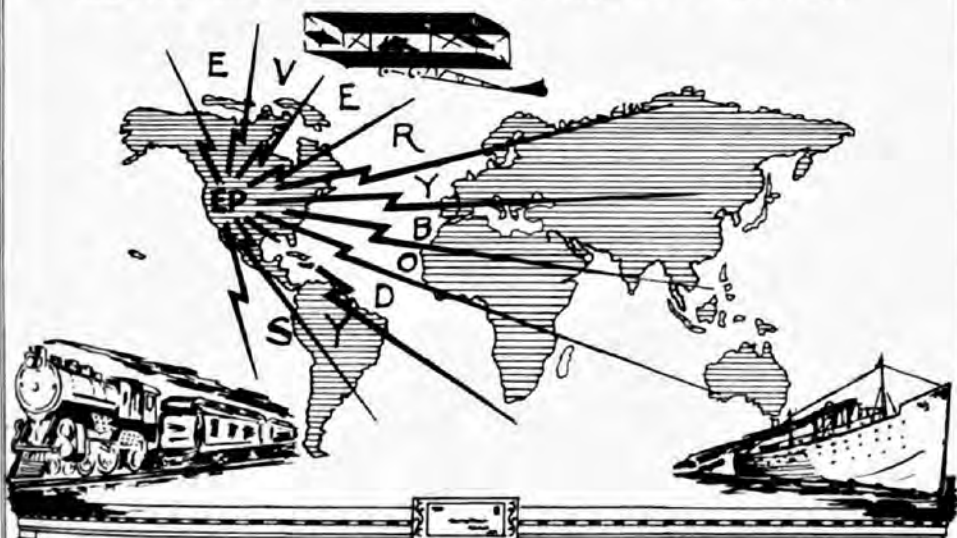
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ASTORIA, OREGON, U. S. A.

EVERYBODY'S PHILATELIST

FOUNDED A.D. 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



**REMOVED TO
SAN FRANCISCO, CAL.,
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	Per	Per	Per	Per	Per
Foreign:	1	3	10	25	100
50 varieties.....	\$0.05	.13	.40	.94	2.50
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	1c	2c
Pairs	\$0.03	\$0.06
Line pairs04	.08
Blocks of four.....	.06	.11
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We wish to buy, sell or exchange anything in Hawaiian stamps.

We will be glad to send out a selection of U. S., Hawaiian, and Foreign, to responsible parties supplying a satisfactory reference.

K. P. EMORY

Box 432, Honolulu, Hawaiian Islands

AND THESE

*Nieu, 6d, Kin- Ed.....\$0.17

*Nieu, 1s, Kin- Ed..... 35

*Sierra Leone, 1½d 1884, No. 25, cat. 25c..... 11

Soudan, 2p, No. 614, cat. 35c..... 15

*St. Helena, No. 27, 1s green, cat. \$1.00..... 5

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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, Spokane Branch, American Philatelic Society, and International Precancel Club.

Vol. IV, No. 5.

MAY, 1913.

Single Copies, 5c.

BOOKLET ISSUES of The U. S.

George H. Beans.

FOREWORD.

There is a line of specialism open to the most limited pocketbook, but which has never been as popular as it should be. It is the collecting of panes from the U. S. stamp booklets. They are not yet recognized by the standard catalog, but it seems that they are as worthy of notice as the government part perfs. at least.

At first sight it seems to be simply an accumulation of so many one and two-cent stamps, but the booklet issues contain several varieties besides a wide range of shades. The collector can buy any number of current booklets at the postoffice and after examining them for shades, plate numbers and line varieties, can use those not wanted in his mail, thus being sure of obtaining all the latest good things at a total cost above face of one cent per booklet. An understanding of the plates and various issues of the booklets will make plain the several novelties to be found in studying the subject.

THE PLATES.

In order to print the leaflets special plates were prepared, the stamps thereon being in horizontal rows of twenty with a blank margin above each group of three rows. At first there were nine horizontal rows of stamps, but on May 1, 1909, the size of the plate was doubled. Sixty leaflets (20x18 stamps) are now printed at a time.

The plate contains two plate numbers, one over the seventh stamp in from the right on the top margin and the other under the seventh stamp in from the left on the bottom margin.

It follows that the fourth leaflet in from the right at the top of the sheet contains a plate number at the right of its binding margin. The lower plate number is cut off when the sheet is cut up, so it never finds its way into the booklets. By the way, the inscription, "Bureau Engraving and Printing" is omitted from the plate of the booklet issues.

There are two guide lines, as in the regular issues; one vertical and the other horizontal. The vertical line falls between rows which are afterwards cut, so it is impossible to obtain a leaflet with a vertical guide line through its center. They will be found however, with the line at right or left. It shows best when the leaf is a little off center, but it will not show at all if the offset is in the wrong direction.

The horizontal line originally fell at X in Fig. I, but when the size of the plates was doubled it was placed at Y, Fig. II. The plate also contains four arrow marks, but since the top margin of the sheet is the only one of the four which finds its way into the booklets, it follows that there is only one arrow obtainable. Of course, since the vertical guide line falls between two leaflets, the same must apply to its arrow. For that reason the arrow is split in half—one-half showing at the right of the top margin and one leaflet and the other half at the left of the margin of its neighbor.

SEPARATION.

The sheet is perforated between every other vertical row and the remaining vertical rows are entirely separated. It is also perforated horizontally between all the rows except

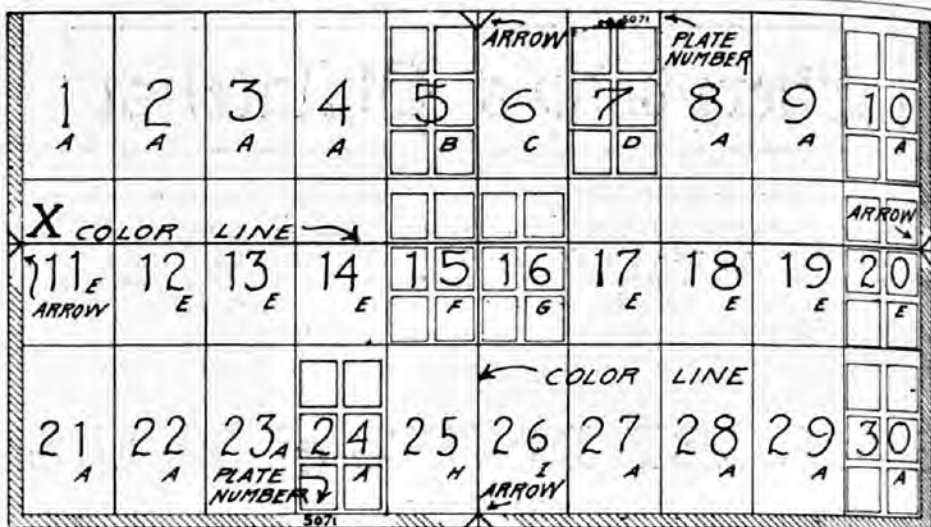
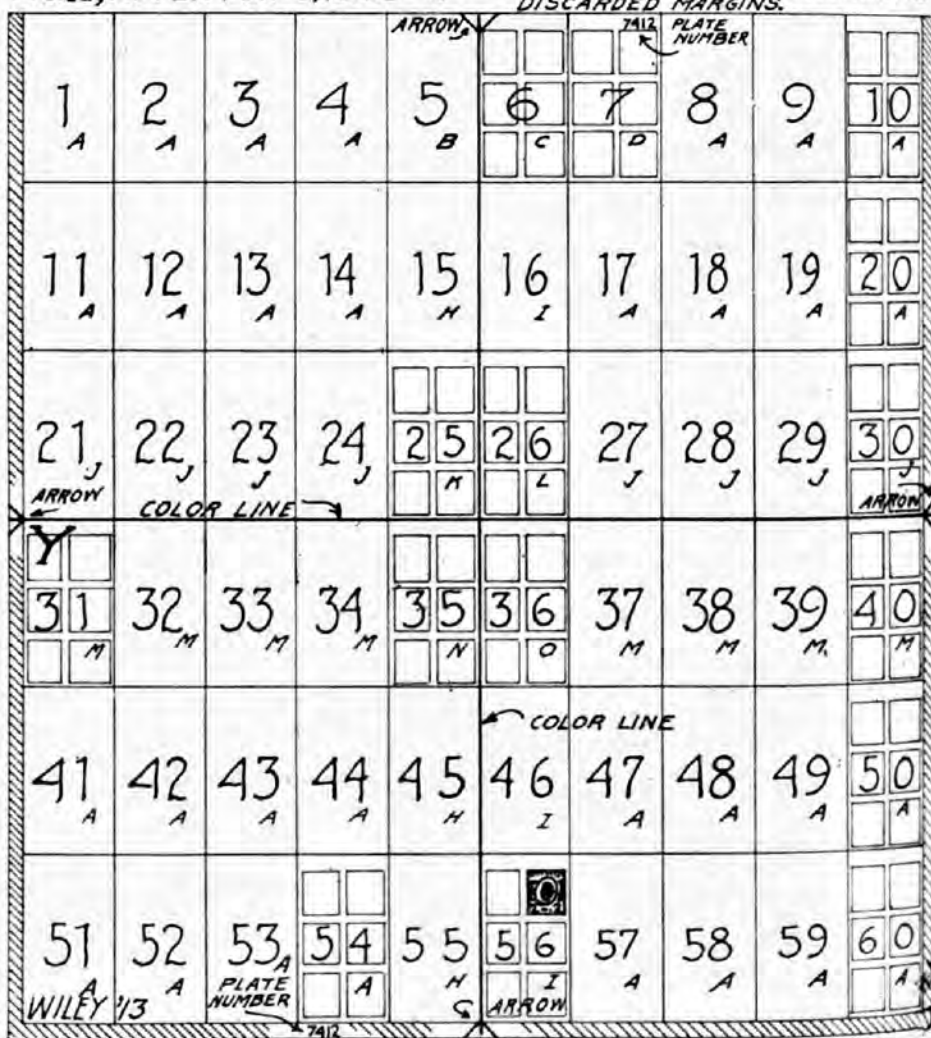


FIG. I, ORIGINAL MAKE-UP
 FIG. II, AFTER MAY 1, 1909

NUMBERED RECTANGLES INDICATE PANES OF 6 STAMPS. SHADED EDGES INDICATE DISCARDED MARGINS.



WILEY '13

those just over the binding margins, which are entirely separated.

The bottom and side margins are cut away, taking with them a plate No. and three arrow marks. There is left 60 leaflets (30 before May, 1909) entirely perforated except for the outer edges.

BINDING.

In binding, the piles of leaflets, consisting of 2, 4 or 8 leaflets, as the case may be, are taken from the same part of that many different sheets, rather than from different parts of the same sheet. The result is, if one of the leaflets contains a plate No., every other leaf in the booklet will contain one, and this also applies to the guide lines and arrow mark.

The external appearance of the completed booklet is too well known to need description here. However, it adds to the interest of the collection if the types of cover—plain and illustrated—are shown.

SHADES.

It happens that the two colors found in the booklet issues—green and carmine—are both very variable. The collector will find that the same shades are usually found in the booklet as in the regular issues. An exception or two will be noted later.

VARIETIES.

Summing up the above, we have the following varieties:

	Mark'd on Diag's	No. times occurring on sheet	
		Before May '09	After May '09
Normal (plain).....	A	15	31
½ arrow at right.....	B	1	1
½ arrow at left.....	C	1	1
Plate number.....	D	1	1
Line thru leaflet.....	E	8	0
J angle at right.....	F	1	0
Angle at left.....	G	1	0
Line at right.....	H	1	3
Line at left.....	I	1	3
Line at bottom.....	J	0	8
Line in S. E. cor.....	K	0	1
Line in S. W. cor.....	L	0	1
Line at top.....	M	0	8
Angle in N. E. cor.....	N	0	1
Angle in N.W. cor.....	O	0	1

USED COPIES.

Entire used leaflets are uncommon, except when "philatelically" used. Vertical pairs or single copies of the first issue are valueless, being indistinguishable from straight-edged copies of the regular issue. The later issues, however, are noteworthy in having their watermark sideways.

Having mentioned the varieties which are found in each and every issue, it only remains to describe those issues.

A Few Specials

*Ceylon, King George, 30c.....	\$ 13
*Ceylon, King George, 50c.....	.20
*Ceylon, King George, 1 rupee....	.40
*Leeward Island, King Geo., 2p...	.06
" " " " 3p...	.09
" " " " 6p...	.16
" " " " 1s...	.32
*Portuguese India 1911, Sur-charged Republica, Set of 8 different.....	.15
Lichtenstein, Complete set of 3 cancelled.....	.13
Servia 1901-03, 5p to 1d, set, of 7, cancelled, cat. 80c.....	.30
*Bavaria 1911, 3pf to 1mk, set of 11.....	1.30
Blocks of four same rate.	
*Bavaria, 1911, 2 mks.....	.65
*Bavaria, 1911, 3 mks.....	.95
*Bavaria, 1911, 5 mks.....	1.50
Japan, 1908, 5 and 10 yen, fine copies, the two stamps for.....	.75
Japan 1883-92, 1 yen, carmine cat. (cat. 15c).....	.05
Japan, 1899-1900, 1 yen carmine. (cat. 5c).....	.02

Send your name today so as to get our Auction Catalogues.

Now on sale at our store a beautiful collection of U. S. A. postage. Includes many rare stamps, two copies of the 1c with inverted center, 1869 complete, very fine, all the high values; 5c imperforated, pair the 6c and 10c on bluish; big lot of private perms., etc.

The POSTAGE STAMP CO.

Edwin P. Seebohm, Mgr.

250 Market St., San Francisco, Cal.

THE FIRST BOOKLET.

On April 16, 1900, the two cents was first issued in booklets. It was of what is officially designated as the "Series of 1894," but known to collectors as the issue of 1898.

Not quite 50,000,000 of leaflets were issued, but this stamp is scarcer than the first one cent, of which only about a half as many were delivered.

When the stamp was issued 240 were hand-stamped, together with the cover, "Specimen." These are scarce. The discovery of forged overprints have recently been announced by a philatelist, who says they may be detected by the cover which is of a later date than that of the original.

Other booklets were overprinted "Philippines" for use in those islands. The writer does not know how many were issued.

This stamp was printed from twenty plates and was bound in all three priced booklets--25, 49 and 97 cents--as were all the following 2 cents.

THE SECOND ISSUE.

The first issue was in use only about three years (until Feb. 11, 1903) when the "Series of 1902" took its place. As before, only the two cents denomination was bound. It had even a shorter life than its predecessor, only 16 plates being used and about a hundred million were issued. This booklet was also overprinted "Philippines."

THE NEW 2 CENTS.

The stamp was in use but nine months when it was replaced by a stamp of less complex design, now well known as the "shield type." This stamp remained in use until the latter part of 1908, and over a billion were bound into booklets. It, also, was surcharged for use in the Philippines.

THE FIRST 1 CENT.

The two cents denomination was issued in books for five years before the lower denomination was put up in similar form. It was of the series of 1902, issued March 6, 1-907, and continued in use less than two years. During this time a little less than 17 million leaflets were delivered from 28 plates. It is only found in the darker shades--the later ones. This and the following one cent issues were bound in the 25 cents size only.

THE UNIFORM TYPE ISSUE.

During the latter part of 1908 the uniform type came into use. While

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Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

100 different stamps for 10 cents; 200 different for 25c. Try our approvals at 50 per cent off. References, please. Brinckerhoff Supply Co., Dept. 8, Carlton, Ore. (41)

A nice premium to collectors sending reference for my 1c books, or 66 2-3 per cent books. Remember: "A Square Deal." F. J. Parater Jr., 2115 Jefferson Ave., Richmond, Va. (41)

Correspondents wanted in Newfoundland who will exchange used stamps of that country for U. S. or other countries. References exchanged. H. M. Norton, 48 E. Fourth St., St. Paul, Minn. (41)

Boys, Girls--Send for instructions how to get free a 500 variety Powell Stamp Packet, catalogues \$8 to \$10; other premiums. P. O. Box 57-Y, West Hoboken, N. J. (42)

A collection of 19th Century unused British Colonial stamps, mounted in a British Colonial loose-leaf album, full leather, for \$85. Also a collection of unused King Edward and 20th Century stamps for \$75. No minor varieties of watermark or perfs., only straight varieties. All stamps in fine and superb condition. Albert Greasby, 172 Northwestern Ave., Milwaukee, Wis. (42)

Wanted -- Precancels in wholesale lots. Those from southern and western states especially. Correspondence with advanced collectors desired. G. E. Lafever, Eaton Rapids, Michigan. (42)

Breaking up general collection. 200 superior varieties, mounted on sheets, 35c; 300 for 60c; 500 for \$1.35. Selections sent on approval to responsible applicants at 25 per cent and 50 per cent discount. N. Houseman, 22 E. Young St., Halifax, N. S., Canada. (42)

Hawaii, 10 var., perfect copies, for 25c. U. S., Hawaiian and foreign on approval for satisfactory reference. What is your specialty? K. P. Emory, Box 432, Honolulu, Hawaiian Islands. (41)

Stamp auction cat. free. Approvals, 50 per cent discount. Reference please. Henry Wendt, Manilla, Iowa. (42)

A good set, Canal Zone. Current set, complete, unused, 35c; U. S. 1908, 50c., precanceled, 11c; Lincoln on bluish, unused, 15c. Postage extra under 50c. Elbert Charman, Oregon City, Ore. (42)

Average general collectors looking for the best in approvals should give my service a trial. Entire satisfaction assured. You must send reference or agree in your application to return all selections within 10 days of receipt with remittance in full for all stamps taken. Finest Celluloid Perforation and Millimeter Gauge, only 10c each. Imported Peleable Hinges, 8c per 1000. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (41)

this issue was current the size of the plates was doubled, on May 1, 1909. This increases the rarity of the plate numbers in subsequent issues, because a plate No. is now found in every sixty leaflets, while formerly the same No. was found in every thirty. (The comparative rarity of all the varieties has already been shown.)

In the last week of October, 1910, the watermark in the paper used for printing stamps was changed from large, double-lined letters U S P S to smaller solid ones. No record was kept of the day on which the new paper went into use. Over five millions of the one cent and nearly twice as many of the higher denomination were bound. These figures include those printed on both old and new watermarks.

WITH NUMERALS.

Immediately after the appearance of the uniform type series of 1908 it was noticed that the numerals of value were omitted from the two lower values. It was rumored that the one and two cents denomination would be corrected immediately, but it was not until 1912 that the new stamps appeared. Up until June 30, 1912, about 77 millions each of both values had been bound. This issue is still in use (Jan., '13) and is printed on the new watermark.

CONCLUSION.

This brings the chronicle up to date, out anyone who looks into the subject will see that there is more of interest than would appear at first. Minor varieties, such as colored lines, blotches of color and so on, have been announced from time to time and they occur regularly enough to be collected. Taking all in all, the writer finds it a very enjoyable and even profitable line; this collecting of booklet panes.

STAMP COLORS.

A list of the colors and shades of United States Postage Stamps issued since 1890.

Issue of 1890.

1. Antwerp Blue. 2. Rose Madder, Alizarin Scarlet. 3. Violet Carmine. 4. Roman Sepia, Clogne Earth, Vandyke Brown. 5. Burnt Umber. 6. Burnt Carmine, Purple Madder, Brown Madder, Indian Red. 8. Indian Purple, Purple Madder. 10. Hookers Green No. 2. 15. Indigo. 30. Ivory Black. 90. Chrome Orange, Cadmium Orange.

Columbian Issue.

1. Prussian Blue. 2. Indian Purple. 3. Hookers Green No. 2. 4. Ultramarine. 5. Burnt Umber. 6. Violet Carmine, Permanent Mauve, Permanent Violet, Indian Purple. 8. Burnt Carmine, Purple Madder. 10. Ivory Black, Charcoal Gray. 15. Chrome Oxide, Hookers Green. 30. Burnt Sienna. 50. Blue Black. \$1.00—\$2.00—\$3.00—\$4.00—\$5.00.

Issues of 1894-1895.

1. Ultramarine Ash, Cobalt, Permanent Blue, New Blue, and in the 1895 issue appears Prussian Blue. 2. Scarlet Lake, Alizarin Carmine, Rose Madder. 3. Violet Carmine, Permanent Violet. 4. Vandyke Brown, Sepia. 5. Burnt Umber. 6. Indian Red, Burnt Carmine. 50. Chrome Orange. \$1.00 Lamp Black, Blue Black; \$2.00 Paris Blue, \$5.00 Cinnabar Green.

Issue of 1898.

1. Oxide of Chromium. 4. Indian Red, Brown Madder, Burnt Umber, Burnt Sienna. 5. Indigo. 6. Indian Red. 10. Brown Ochre, Roman Ochre. 15. Oxide of Chromium, Olive Green.

Omaha Exposition Issue.

1. Oxide of Chromium. 2. Indian Red. 4. Orange Chrome. 5. Prussian Blue. 8. Brown Madder. 10. ? ? 50. Oxide of Chromium. \$1.00. Ivory Black. \$2.00. Mars Orange.

Buffalo Exposition Issue.

1. Emerald Oxide of Chromium. 2. Carmine, Carmine Lake, Alizarin Scarlet. 4. Burnt Umber. 5. Ultramarine, Permanent Blue. 8. Purple Madder, Brown Madder. 10. Brown Ochre, Raw Sienna.

St. Louis Exposition.

1. Hookers Green, Oxide of Chromium. 2. Alizarin Scarlet. 3. Violet Carmine. 5. Prussian Blue. 10. Brown Ochre.

Jamestown Exposition.

1. Chrome Oxide. 2. Alizarin Carmine. 5. Prussian Blue.

Issue of 1902.

1. Chrome Oxide. 2. Scarlet Madder, Carmine, Burnt Carmine, Vermillion, Alizarin Red, Madder Red Brown, Rose Lake, Carmine Lake. 3. Permanent Violet, Mineral Violet, Violet Carmine. 4. Burnt Umber. 5. Prussian Blue. 6. Indian Red. 8. Ivory Black, Neutral Tint. 10. Burnt Umber. 13. Burnt Carmine, Ivory Black. 15. Olive Green, New Olive Green. 50. Chrome Orange. \$1.00. Lamp Black.

Issue of 1908.

1. Chrome Green. 2. Carmine Lake, Carmine. 3. Violet Carmine, Permanent Violet. 4. Burnt Umber. 5. Prussian Blue, Antwerp Blue, Leitch's Blue, Cyanin Blue. 6. Orange Vermillion. 8. Olive Green. 10. Cadmium (Middle), Chrome Yellow. 13. Chrome Oxide, Hookers Green, Prussian Green. 15. New Blue, Cobalt, Ultramarine Ash. 50. Mineral Violet, Violet Carmine, Permanent Violet. \$1.00. Indian Purple, Burnt Carmine, Burnt Umber.

Issue of 1912.

8. Olive Green. 10. Middle Cadmium. 15. Ultramarine Ash, Gray, Charcoal Gray, Ivory Black. 50. ? ? \$1. ? ?

Postal Savings.

1. Violet Carmine. 2. Lamp Black. 10. Carmine. 50. Hookers Green. \$1. Genuine Ultramarine, New Blue.

In the Annual Report for 1907 the Auditor for the Postoffice Department includes an item of over a million dollars for the "manufacture of stamped envelopes." Assuming that this contract existed for a period of five years it will be seen that the total amount received by the envelope contractors is approximately five million dollars, on which amount ten per cent or \$500,000 would appear to be a fair margin through the substitution of the wood pulp for the rag pulp amounted to is no doubt an equal sum. The Government "compromised" for \$100,000. No doubt if the amounts involved had been less than a hundred dollars, some of the individuals concerned would now be doing time in a Federal prison. Moral: Play with blue chips.

My Dear Dr. Holt:

Here is truly a philatelic curiosity! The postmark of Santiago warns correspondents: "Important!! In answering don't fail to designate the street number of my house, or my post office box; it is important!!"

Most cordially,

REGINALD W. ORCUTT.

The one dollar parcels post stamp is now out. One P. O. official gave it as his opinion that this value was only made for collectors—that there was absolutely no use for it so long as there were 25c and 50c stamps. Incidentally, he included the 75c value among the unnecessary stamps.

TRADE COLUMN.

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Free first Canadian postal card, 3 assorted Toronto Street Car Transfers, stamp price lists—bargains. U. S., Canadian, New Foundlands, etc. W. Frazier, 267 Campbell Ave., Toronto, Canada. (41)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc., subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Seif-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (com).

The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate. Exchange face for face.

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (41)

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Why be in doubt? Lowrey's approval service is the best. (46)

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom. M. Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., U. S. A. (A. P. S. 1080).

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 6c, 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, 14th avenue and Lake street, San Francisco, Cal.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo. O. Greene, Lock Box 781, Princeton, Ill. (44)

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc., etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

POSTAL SERVICE IN GERMANY

Consul-General A. M. Thackara,
Berlin.

As far back as the middle ages special messengers carried letters and other important documents between certain places. The monasteries communicated with each other by means of traveling priests. Probably the first regular service in Germany was begun by Maximilian I between his court, wherever it happened to be, and Milan.

The families of Thurn and Taxis, which for centuries were closely connected with the postal system of Germany, had established a postal service with the Tyrol as early as 1460. In 1515 and 1516 contracts were entered into by which they assumed control of all postal lines in Germany, France and Spain. Of the German sovereigns, however, it was the great elector, Friedrich Wilhelm, who in 1645 first organized the postal administration of Brandenburg-Prussia on a firm foundation which was the basis of the present postal service of Germany. The example of Friedrich-Wilhelm was followed by Kursachsen, Brunswick-Luneburg, and other parts of the country.

With the waning of the Government back of the Thurn-Taxis combination, the territory covered by its system decreased gradually until it was confined mostly to southern and central Germany. The postal territory of Thurn and Taxis was still further reduced after the Rhine Alliance of the sovereigns. In Bavaria the Thurn-Taxis postal organization was maintained from 1664 to 1808, but after that the country was proclaimed a kingdom a Government postal system was instituted. In Wurttemberg notwithstanding the existence of a royal postal organization, the Thurn-Taxis system was only abolished in 1851.

Until the first half of the nineteenth century the various postal systems in Germany were in an unsettled condition. Hamburg, Sweden, and Denmark conducted postoffices under their own administrations. On account of the increasing demands of the rapidly growing traffic, however, it was found necessary to effect a closer union of the various German postal systems. On June 1, 1850, Germany and Austria entered into a postal agreement. This treaty, which was amended and revised in 1855, provided for the amalgamation of the 16 separate postal administrations into one general dis-

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New England Stamp Company

14 Wash. Bldg., Boston, Mass.

tract for the circulation of bills of exchange. By various treaties this postal union was in close relations with the postal administrations of other countries. In 1867 Prussia abolished the Thurn-Taxis postal system, and after the formation of the North German Federation a uniform postal administration was established for all the territories included in the union.

At the same time new postal agreements were entered into with the South German states and with the government of Austria-Hungary, and the old postal treaty with that power was abrogated. After the formation of the German Empire the postal administration of the North German Federation was absorbed in the Imperial Postal Service, Bavaria and Wurttemberg, however, remaining independent, having postal administrations of their own.

STAMPED ENVELOPES

(From the report of the Postmaster-General, dated Nov. 30, 1907.)

"Some months ago it was discovered that the composition of the paper of which stamped envelopes and newspaper wrappers were made by the then contractor, the Hartford Manufacturing Company, Hartford, Conn., was greatly inferior to the formula prescribed by the contract (Rag Pulp-Ed.) The fact had been successfully concealed up to that time by giving the paper a finish which made it appear equal to the standard contract.

A thorough investigation was made which developed that during almost the entire period of the contract, beginning January 1, 1903, inferior paper had been furnished. The facts were freely admitted by the paper makers, who took the ground that as the paper had been made in accordance with the instructions of the stamped envelope contractor, the latter concern was responsible for any deviation from the formula prescribed by the Department's contract.

The amount wrongfully gained by the Hartford Manufacturing Company through the furnishing of paper below grade during the contract term is conjectural. The reports and other papers in the case were referred to the Attorney-General with the request for appropriate action.

The Hartford Manufacturing Company approached the Department with a suggestion for a compromise. After careful consideration, and with the

concurrence of the Attorney-General, it was decided, owing to the impossibility of determining the exact damage to the Department, that the best interests of the Government would be subserved by accepting a cash payment of \$100,000 in full settlement of the Department's claim. This payment was made and the matter is closed."

GOSSIP CONCERNING U S Stamps

Associate Editor C. A. Nast.

That there is a scarcity of early U. S. stamps in fine condition at the present time cannot be gainsaid. Many are the reasons for the present tightening of the market, but the principal one seems, to the writer, to be the result of highly developed specialism. All over the land we have rich men who of late have taken up philately as a fad and in some cases the result of their collecting is a withdrawal from the market of all the choice specimens, with no chance whatever that they will ever be thrown back. In two well known cases the collections have already been bequeathed to the municipalities in which they repose. The collector of means is no longer satisfied with a single choice copy of each stamp. He wants dozens of them, in all the varying shades, used and unused; he must have all the minor varieties, in all sorts of combinations; whole sets in different colored cancellations, and all this in pairs, strips, blocks, with plate numbers and imprints, and off the covers, and in many cases whole panes of parts of sheets. Nor is this bloating. It is scientific stamp collecting, and is essentially necessary for the complete study and exposition of certain stamps. And because this system has grown of late, and has been possible of accomplishment in the case of most stamps issued in the last thirty years, those who could afford it have endeavored to make the pages of their albums devoted to the earlier issues just as full and complete. And in the earlier issues is where the pressure is felt most. No one who has closely studied the prices of U. S. stamps in our catalogs can complain that they are too high, because, as a matter of fact, while the cheaper varieties of foreign and many countries entire can be bought up easily at one-half catalog, fine early U. S. are bringing full catalog and often more. A friend of mine recently sent out 150 letters to dealers, asking for fine specimens of 1870 grilled. No

haggling over prices, full catalog was promised but the amounts offered were insignificant and not in good condition. The fact that the perforating of U. S. was always, and still is very bad, is accentuated in respect to early issues. Lately the craze for blocks of four has stripped the market of all the good stamps held in large blocks of sheets. Dealers found, contrary to all trade regulations, that they could get considerably more for a block in this shape than four times the price of a single specimen. There are few, if any, boy numismatists. Will we live to see the day when there will be no boy philatelists? Let us hope not.

U. S. NOTES.

Associate Editor C. A. Nast.

Stamp Booklets.

Who can tell us how the books of stamps sold in the postoffices are made? Some years ago one of our weeklies, I think, printed a description, but I cannot find this. At the time these book panes were not thought worth while, because they were so badly perforated and also because the sides and bottom were unperforated. But laterly a great deal of interest has been manifested in these, and the objection that they were only partly perforated is rather a recommendation to their collection, since they represent a regular governmental emission which is quite different from any other block of six U. S. stamps. It is quite plain that in making the 97c size, eight sheets of stamps are cut up at a time. I can readily understand how the margin at the top showing in some cases plate numbers could be obtained from the top three rows of stamps in a sheet. But what I cannot understand is how the extra margin is obtained when the stamps are cut from the rest of the sheet. Again, how is this sheet subdivided without waste, since the number 3 (three rows of stamps to a book plate) won't divide evenly a sheet of 100 or 400. Then again, the horizontal guide line does not always appear in the same position. I have panes of six which show it in the first space and others showing it at the bottom. At what stage in the manufacture of these books is the perforating done? Samples before me would indicate that certain rows are never perforated, as part of the adjoining stamp shows, with clear space between stamps. So if some one will come forward now, I believe he will be doing a real service to philatelists to retell us how these books are made.

TRADE COLUMN.

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (47)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (48)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00; 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Postage for Belgium, cards, 2c; letters, 5c. Ern Willems, 29 Pacification St., Ledeberg, Ghent, Belgium, Europe. (58)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

We want you for a subscriber, so send 10c. for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (47)

I will give 6 months subscription to Everybody's, new or renewal, for every fair copy of May, 1912, Everybody's. No "Sample Copy" numbers wanted. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal.

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

150 different stamps given for each 50 precancels sent me. Geo. O. Greene, Princeton, Ill., Route 4. (42)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash.

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesia Novelli, Via Carrozzeri, Livorno, Italy. (43)

EVERYBODY'S PHILATELIST

Published Monthly by

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Publication Office, 14th Avenue and Lake Street, San Francisco, Cal.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 5.

MAY, 1913.

WHOLE No. 41

"EDITORIAL SHOP-TALK"

An important event in the life of **Everybody's** is our removal to San Francisco. We have always believed that the vitality of a paper depended upon the foret and judgment reflected in its editorial policy, irrespective of the geographical location of the editorial chair. The fluent Quackenbush I believe it was who spoke of **Everybody's Philatelist** as the magazine which made its editor famous, but preferably we would say: "**Everybody's**

Philatelist, the magazine which made Astoria, Oregon, famous."

While the place does not make the writer and the place does not make the magazine, still we must acknowledge the potency, inspiration, uplift and greater possibilities which are inseparable from a large philatelic center.

San Francisco has not had a philatelic monthly for some time. She has a large and capable body of collectors

She is able, unassisted, to make it possible to double the present size of **Everybody's** in short order.

In 1915 there is to be an exposition held in connection with an international philatelic exhibition and the annual convention of the A. P. S. These events need particularly a philatelic mouth-piece on the ground. Perhaps we might remark that our arrival is opportune.

Our equipment should prove of some value to the Pacific Philatelic Society and we anticipate relations of the pleasantest, with friendships to last through the rest of our lives.

(J. M. H.)

Will all exchanges, correspondents, etc. please note our change of address, and discontinue addressing our mail to "Everybody's Philatelist." Please address all communications to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal. Exchanges particularly take notice. In a smaller city, like Astoria, a letter addressed "Everybody's Philatelist" would reach us without difficulty, but in a large city and with such an unusual address, there would be more likelihood of mail going astray. Some of our subscribers have had money orders made payable to **Everybody's Philatelist**. Please address us personally as above.

(J. M. H.)

In addition to other items, moving a publication office has created a demand for assistance to the treasurer. Will two hundred subscribers renew for four years at one bone each, irrespective of when their subscriptions expire, and one hundred receivers of sample copies please subscribe for four years? No fear of losing your subscription price, we re-extended.

(J. M. H.)

The latest addition to our Editorial Board is Frank C. Clark of Medford, Ore. We have eight or ten articles of Associate Editor Clark's, most of them illustrated, and along the line of stamp studies of just such character as several of our readers have desired. Associate Editor Clark is a successful architect in the southern Oregon city and we hope to publish a more extended personal sketch in a subsequent issue. In these days of distances, it gives an added interest to an article

or to our correspondence if the writer's likeness has been published, and we at least can have an idea of what the writer looks like, which seems the next best thing to meeting him (or her) personally. Hence we attempt to illustrate our biographical sketches.

(J. M. H.)

I have a 2 cent strip with two plate numbers, 1080 and 1055, the latter being the lower one about 1.4 inch below the other. Secured it at the local office here when it was current. It is a bottom strip and I have found no explanation of how it occurred.

WILLIAM G. STONE.

Booklet Issues.

(Continue from Page 115)

How to solve the problem of keeping all the distinct parts of an imperforate sheet of 400 stamps, leaving the balance to be used for postage, and makes these essential parts look good in an album page is here given. To keep all the choice and distinguishing stamps, it is only necessary to use nine blocks of four, total 36 stamps. That is to say, first take the center line block of four and mount this in the center of the page. Next arrange the four arrow blocks at the four sides; now fill in the corners with plate number blocks of four to suit your fancy, and you have reproduced in small form the sheet of 400.

Observe that this is possible only with the present issues. If earlier sheets are used, those showing imprints and plate number, larger blocks are necessary. In this case the same arrangement can be followed and the result is practically the same but is attained only with 64 stamps thus: The center block should be 4x4, and this makes a magnificent block. The left and right arrow blocks take each 4 stamps. The top and bottom arrow blocks should consist of 8 stamps each. This allows for left and right plate number blocks of six stamps each in the corners. I advise this on account of the margins coming out even. To vary this arrangement have the side arrow blocks 8 each, the top and bottom arrow blocks 4 each, then use the top and bottom plate number blocks of 6 each in the corners. These effects are all very striking.

The current 2c carmine is coming in very dark, deep shades now. Look out, before long we may have some "lake" shades of the present issue.

CORRESPONDENTS COLUMN

G. F. L., Minnesota: Imperforate stamps cost more because stamp manufacturers find a ready market for the punchings from perforated stamps. These punchings are used by certain philatelic writers to supply their depleted stock of periods and commas, the demand for which has been enormously increased by the introduction of Stevenson's "decimal" classification of United States stamps.

W. G. H., Kansas: Foreign advertisers are supposed to price their goods in francs, marks, kopeks, drachmas, etc., when advertising in philatelic papers published in the United States, rather than in dollars and cents.

H. L. R., Louisiana: Regret that you are the only collector in the state. The green "Tradin' Stamps" are entitled to the same consideration as telegraph stamps, exposition labels, etc.

TRADE COLUMN.

100 different stamps, 5c. Approval selections, 50 per cent to 75 per cent. Premium to applicants for approvals. Wm. L. Toohey, 499 Oxford St., London, Canada. (43)

I want every stamp collector's name in my new dictionary. Those who send me their name and address with 10 cents, will receive 6 beautiful Colorado postcards. Pike's Peak Enterprise Co., Colorado Springs, Colo. (43)

Trial Four Months, over 400 pages. Ten Cents. World's Biggest Philatelic Magazine, founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' Paper, 100 pages each issue, replete with interesting reading and advertising; illustrated, pertaining to Stamps, Curios, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years. An unlimited, expensive, meritorious feature is the publication in each number of illustrations of leading collectors and dealers of the world. 50 cents for 12 numbers; foreign and Canada, \$1.00, or 4s. Samples Free. L. T. Brodstone, Pub., Superior, Nebraska, U. S. A. (eom)

100 Bulgaria, 25c; *100 Turkey, 25c; 100 Japan, 10c; 100 unused stamps, 40c; 10 different copper coins, 16c; 3 varieties broken bank bills, 15c; old newspapers, time of Civil war, 25c each. John Lowe, 3414 East Baldwin Ave., Spokane, Wash. (43)

Bind your own magazine any size. Complete instructions, and one binder, 10c; dozen, 75c. We have complete file "Everybody's" to date, bound in one volume. Over five hundred sold last month. "Ticfaw" Loose Leaf Album holds 100 sheets, 9½ x 7½, board cover, bound in black cloth, ring construction, opens flat. Price, \$1.00, postpaid. Emboss your own stationery with the "Hand-y," fifty styles. Collectors wanted as branch managers for the I. S. A. to collect local business information and assist in sales. Send red stamp for "Profitable Opportunities." All goods guaranteed. Index Service Company, Buffalo, N. Y. (43)

Better grade stamps on approval at 50 per cent. Reference. H. Wendt, Manilla, Iowa. (42)

200 Victor and Columbia records. New in original papers, to exchange for any stamps for my collection, approval sheets or otherwise; also new shotgun would exchange. M. Page, Oak Park, Chicago. (43)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (eom)

For awhile it looked as though the P. P. due stamps would be mighty hard to get. Well, they are nearly as easy of attainment as the postage due.

Look out for booklets of the 1898 and 1902 series. There is plenty of evidence abroad that they are still procurable in out of the way postoffices. They are mighty good stuff to get hold of. When first issued collectors paid no attention to them, as they had straight edges at the sides and bottom. But since the flood of part perforates, it is clear that these are just as legitimate an issue part perforated as the coil stamps.

Don't Take Our Word For It!

"I want to thank you for the stamps sent me from your ad. in Everybody's Philatelist. Although I have over 18,000 stamps, I filled many spaces," writes Mrs. C. E. Hartigan, 2031 F St., Washington, D. C., after trying one of those combination offers we made (see last two issues of E. P.).

Would you be satisfied? Want to fill up some of those blank spaces? Then send us a dollar (\$1.00) for three packets. A box extra fine 500 variety packet, one of those famous Excelsior Packets and a Surge Packet. Well worth three times the price asked.

A Lincoln Catalogue, Imperial Album and another Big Packet will be included for another dollar. Just the thing!

Have some medium priced stamps which will be sent on approval against good reference. Bargains galore.

Philatelic Literature for sale. Vols. II and III of SOUTHERN PHILATELIST, complete, \$1.00. Bound, \$2.00. Try Me.

LEON CARTER GROSJEAN

1227 Oakland Street

Shreevesport, La.

INTERNATIONAL PRECANCEL CLUB

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Secretary-Treasurer's report for the month ending April 15, 1913:

New Applications.

J. R. Hammerle, age 41, 512 Market St., Scranton, Pa.; postal clerk. Proposed by Dr. W. I. Mitchell.

Cyrus H. Williston, age 29, 124 E. Dewart St., Shamokin, Pa.; teacher. Proposed by Dr. W. I. Mitchell.

W. H. Sedgwick, age 35, Louisville, Ky.; letter carrier No. 151. Proposed by Dr. W. I. Mitchell.

L. F. Cramer, age 36, Galveston, Tex.; postoffice clerk. Proposed by Dr. W. I. Mitchell.

Dues for 1913 have been paid and membership cards sent to the following members: Nos. 1, 2, 4, 5, 6, 8, 11, 13, 14, 16, 17, 19, 20, 21, 22, 24, 25, 26, 36, 37, 39, 41, 42, 43, 46. Second notices have been sent to all members in arrears, and all not paid up on May 1st will be dropped from the roll.

A new membership list will be printed and sent to each member as soon as possible after May 1st.

Receipts and Disbursements.

RECEIPTS.

Dues from members.....	\$13.50
Dues from applicants.....	4.00

Total	\$17.50
-------------	---------

DISBURSEMENTS.

W. W. Norton.....	\$ 1.76
Printing membership cards.....	1.50
Printing application blanks.....	3.00
Postage stamps	3.00
Postal cards .....	.50
Letterheads and envelopes	2.50

Total	\$12.26
-------------	---------

Receipts	\$17.50
Disbursements	12.26

Cash on hand.....	\$ 5.24
-------------------	---------

Mr. Griffith, our former secretary-treasurer, has failed to turn over the cash in his hands belonging to the Club, as yet, but I hope to have his report in time for my next statement.

Charles A. Nast

BOX 14, DENVER, COLO.

Dealer in U. S. Plate Nos. A fine stock in strips of 3; rare shades, with plate number from 1895 to date.

Philatelic Literature

An immense stock of rare duplicates for sale cheap. Send want list.

Wanted to buy for cash, blocks of 4 or larger of the common U. S. stamps used.

1890 to date, well centered, lightly cancelled, will pay full catalog. Send on approval.

...The...

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The Last Word in Philatelic Literature

Issued Bi-Monthly

25 CENTS A YEAR

New Articles, New Issues, Illustrations

Most Attractive Stamp Journal Published

SENTINEL PUBLISHING CO., PUBLISHERS

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begins to investigate this auction proposition

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STAMP AUCTION SPECIALIST

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QUALITY PRINTING

Envelopes, Noteheads, and Business Cards.

One hundred of any of the above sent postpaid for 40c. Just a trial is all we ask. Latest pricelist free.

B. A. TURNER

Greensburg - - - Indiana

IF YOU ARE LOOKING FOR REAL BARGAINS IN SINGLE STAMPS SETS OR PACKETS, YOU SHOULD READ THE UNITED STAMP COMPANY HERALD, 25¢ PER YEAR IN U. S. 1170 MARQUETTE BUILDING, CHICAGO, U. S. A.

Big Bargains in U.S. Postage

EVERY STAMP IN FINE CONDITION.

Cat. No.		Net Price	Cat. No.		Net Price
28	1847 5c brown	\$1.30	88	" 3c (11x13)	.05
	Same, on cover	1.85	89	" 10c "	.75
29	1847 10c black	3.00	90	" 12c "	.45
	Same, on cover	4.25	91	" 15c "	1.25
31	1851 1c blue	.25	92	" 1c (9 x 13)	.45
35	1851 10c green, type I	.75	93	" 2c "	.10
35A	1851 10c green, type II	1.10	96	" 10c "	.50
36	1851 12c black	1.10	97	" 12c "	.40
40	1857 1c blue, type I	4.00	98	" 15c "	.55
41	" 1c blue, type II	.45	112	1869 1c buff	.40
42	" 1c blue, type III	.12	113	" 2c brown	.09
43	" 3c rose, type I	.14	115	" 6c blue	.40
49	" 5c brown, type III	2.00	116	" 10c yellow	.45
50	" 10c green, type I	.70	117	" 12c green	.45
50A	" 10c green, type II	.40	118	" 15c (very scarce)	1.50
51	" 12c black	.85	119	" 15c (picture framed)	.80
52	" 24c lilac	2.75	120	" 24c (rare)	2.95
63	1861 1c blue	.12	121	" 30c red and blue	1.80
68	" 10c green	.12			
69	" 12c black	.35			
70	" 24c lilac red	.55			
71	" 30c orange	.40			
72	" 90c blue	2.00			
73	1862 2c black	.05			
76	" 5c brown	.40			
77	" 15c black	.50			
78	" 24c lilac	.40			
83	1867 3c (13x16)	2.20			
84	" 3c (12x14)	1.00			
86	" 1c (11x13)	1.00			
87	" 2c "	.20			

WHAT ELSE DO YOU NEED?

U. S. REVENUE COLLECTION—Every stamp different, and in good condition. Catalog value, \$27.50, for only \$5.00 net. A genuine bargain. Any dealer or collector can use this nice little lot to his advantage. Money refunded if sold. Act at once.

AUCTION SALES

Send for catalogs. We hold auction sales monthly and will be glad to receive consignments of desirable stamps. If your collection is for sale, write for our liberal terms, and open dates. We also buy collections outright for cash, and pay the very highest prices. It will pay you to write us.

MAMMOTH APPROVAL SELECTIONS of 500 stamps at 50 per cent. discount sent to those who furnish good bank or commercial references. Why waste time with small selections, when we will send you 500 different at a time?

SPECIAL BOOKS from Canada, Mexico, Belgium, German States, British Colonies, United States (postage and revenue), etc. Write your wants, with references.

Diamond City Stamp Company

P. O. BOX 50

WILKES-BARRE, PA.

BUYERS' DIRECTORY

Dealers listed herewith can usually supply the specialist in the various lines under which the dealer's name is found.

U. S. Plate Numbers.

Federal Stamp Co., Ltd., Astoria, Ore.,
 H. L. Wiley, 173 E. 44th St., Port-
 land, Ore. (48)
 C. A. Nast, Box 14, Denver, Colo. (48)

U. S. Postal Savings.

H. L. Wiley, 173 E. 44th St., Portland,
 Ore. (48)

Govt. Part Perfs.

Federal Stamp Co., Ltd., Astoria, Ore.
 H. L. Wiley, 173 E. 44th St., Port-
 land, Ore. (48)

Hawaii.

C. F. Richards, 557 W. 148th St., New
 York City. (50)

Precancels.

Book Leaves.

H. L. Wiley, 173 E. 44th St., Port-
 land, Ore. (48)
 H. T. Willcox, Jewett City, Conn. (46)

Original Covers.

Federal Stamp Co., Ltd., Astoria, Ore
 (48)

U. S. Revenues.

Match & Medicine.

Money Loaned on Stamps.

Private Perforations.

H. L. Wiley, 173 E. 44th St., Port-
 land, Ore. (48)

High Grade Approvals.

C. A. Pitkin, Montpelier, Vt. (X)
 Federal Stamp Co., Ltd., Astoria, Ore.
 (48)

Auctions.

P. M. Wolsieffer, 1301 Ft. Dearborn
 Bldg., Chicago, Ill. (48)

Wholesale Dealers.

New Issues.

Federal Stamp Co., Ltd., Astoria, Ore.
 Menotomy Stamp Co., Box 83, Arling-
 ington, Mass. (43)

U. S. Imperforates.

Federal Stamp Co., Astoria, Ore. (48)

Albums & Supplies.

Federal Stamp Co., Ltd., Astoria, Ore
 (48)

U. S. & Colonies.

Philatelic Literature.

C. A. Nast, Box 14, Denver, Colo. (48)

Foreign Revenues.

(NOTE.—Dealers may list their names under any one or more of above headings, one year for \$2.00 per one heading, in advance. Other headings will be added, as dealers make application).

(Continued from Page 119)

Many inquiries are coming in regarding the Sales Department, and from the present outlook, this department will be in a very flourishing condition as soon as the Sales Superintendent has been appointed.

New Members.

- 47—Kent, Joe W., Gahagan, La.
48—Eagle, Clarence H., New York City.
49—Gleason, Benn, Hico, Texas
50—Davidson, E. L., Indianapolis, Ind.

W. J. MITCHELL,
Secretary-Treasurer.

Wichita, Kans., April 16, 1913.

NEW YORK EXHIBITION NEWS.

Additions to the Honor Committee: Washington Philatelic Society; Sammler Verein fur Privatpostwertzeichen.

- Victor M. Berthold, New York.
George Brunel, Paris
A. B. Cooke, Jr., London.
J. B. Leavy, New York.
Arthur H. Stanford, Harrogate.

The second edition of the prospectus is now being prepared by Mr. Luff and will soon go to press. The new prospectus provides an additional award for original research, also gold medals in place of silver cups as offered before. The four grand gold medals offered in the championship classes have been donated by the following:

- Eugene Klein, Inc.
John A. Klemann.
J. C. Morgenthau.
J. W. Scott.

Gold medals were donated by the Internationaler Philatelisten Verein, Dresden, and Mr. John N. Luff. Further donations of medals are acceptable; the prices of these were fixed as follows: Grand gold medal, \$100; gold medal, \$40; silver gilt medal, \$12; silver medal, \$10.

Prospective visitors intending to attend the exhibition should apply for reservation, rates and other information to Mr. J. M. Bartels, Chairman Information Committee, 99 Nassau St., New York.

Washington State Philatelic Society

The month of March has been a very prosperous one for the Society. The following have been admitted to membership:

55. E. Haney, Seattle, Wash., 4328 Latona avenue, Salesman, age 32. Proposed by No. 15.
56. H. E. McDonald, Seattle, Wash.,

1715 Forty-fourth avenue, S. W. Age 23. Proposed by No. 20.

57. H. V. Merrill, Bremerton, Wash., U. S. S. St. Louis. Age 32. Proposed by No. 20.

58. F. C. Vehslage, Seattle, Wash. Columbia Station Master mechanic. Age 50. Proposed by No. 20.

59. Mr. McDermitt, Pullman, Wash. Legal age. Professor of art, State College. Proposed by No. 22.

60. H. A. Shaw, Jr., Seattle, Wash., 352 Arcade building. Proposed by No. 15.

61. T. V. Kaisaxovich, 623 King St., Seattle. Age 29. Merchant. Proposed by No. 14.

The Treasurer reports \$60.00 in the trust fund at interest, and a balance of \$150.00 under other funds. The financial condition of the Society is first-class. The report of the Sales Superintendent for the months of January, February and March shows a very substantial increase over past business in this department. During the past three months there has been circulated 268 books at a value of \$1,481.00. The Treasurer has received from the Sales Department \$195.84. Forty-seven books have been retired, value \$86.13, from which was sold \$26.79. The percentage of sales from books for the past three months of this year has been 31 per cent, due to the rapid increase in membership, and greater demand for circuits; books submitted by members which make the rounds of the four legs, necessarily must be kept much longer than in the past. To properly get action on a member's book, it takes now about six months. This department is still in need of good books of U. S. and Colonies and British Colonies, and we urge all members to forward any books they can prepare at their earliest possible convenience. The Forgery collection is rapidly growing, and is of great interest to members whenever exhibited. The exhibition has their frames installed in the Washington Art Museum, and same are receiving much favorable comment through the press of this city.

The report of the Assistant Superintendent of Auctions shows that this department is growing with leaps and bounds although not as well patronized by outside members as it should be. All lots for auction, or information concerning auctions should be addressed to A. Ringer, Assistant Superintendent of Auctions, 2238 Fifteenth avenue west.

The report of the entertainment committee, Francis Rotch, Jr., chairman, shows great interest of this committee

in providing interesting and instructive papers and suitable entertainment.

The programs for the year have been printed and show great credit to this committee. Any one desiring a program, communicate with the Secretary, who will be glad to forward same.

The auction for April will contain probably what is the most unique collection of original French covers in existence in the United States. This lot of rare and superb covers was discovered in Seattle and placed with the Society for sale at our auction. There are twenty covers, which catalogue \$89.64, consisting of the correspondence of a large brokerage firm in Paris to its representative in New York. No. 16, for instance, contains four No. 2, and two No. 9, Catalogue \$19.00. No. 19 containing two vertical pairs of No. 2, one vertical pair of No. 9, catalogue value \$19.00, and many others which are rare and unique.

ENDOWMENT AUCTION No. 2.

The auction idea as a means of boosting the Endowment Fund was what might be called an instant success. At date of writing there has been just about time enough for our April issue to reach its destination and replies get back by early mail, still bids and donations of new lots have already begun to arrive. On behalf of future generations, who will arise and call them blessed, we thank Julian Park and Reuben W. Ahlmann (Norfolk, Neb.), two life subscribers for material donated for this second auction.

Usual auction rules prevail. Stamps to be sold for the benefit of **Everybody's Endowment Fund**. No commission to any one. Stamps donated by **Benefactors** will be disposed of regularly through this column.

Bids closed June 5th. Mail all bids to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal. Lot.

1 Br. Cois., about 500 var. (at least)	\$18.00
2 India, about 65 var.	4.00
*3 Malta, Nos. 14 & 17, 2s 6d, and 5s.,	2.65
*4 Royal Mail Steam Packet, ..	.10
5 San Marnio, Nos. 4 & 5, 30c and 40c.	3.25
6 Saranak, 25-28, 2, 4, 6, 8c.	1.40
7 Leeward Is., 1-4, 1/2, 1, 2 1/2, 4. .	.80
8 Natal, 95, 10s (Rev. cancellation)	2.00

9 Br. Honduras, 27 & 61, 2c on 1p, 20c* .....	.87
10 Br. Central Africa 47, 1s. ....	.65
11 Seychelles, 5 & 10, 13c & 12 on 16 .....	.95
12 Dominica 101, 1p. ....	.60
13—2 strips of 3, I. R. on 2c U. S. 1895, mint, with imprint and plate number.	
14—Eight strips of 3, U. S. 1895, 2c., with imprint and plate number, mint, o. g.	
15—One strip of 3, U. S. 1908, 15c o. g., with imprint and plate number.	
16—U. S. 1908, one copy, 6c on Bluish experimental paper, o. g., mint.	

NOTES.

A subscriber blows our horn for us as follows:

"I can't be without THE Philatelist. Success. It is O. K. and more enjoyable each issue.—B. G. J."

One advertiser made the significant remark that in planning a certain advertising campaign he naturally thought of **Everybody's** first, on account of the nature of its clientele.

PHILADELPHIA STAMP NEWS Issued Every Saturday

Try it 10 weeks for 10 cents.

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C. A. Howes, Associate Editor.

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J. M. BARTELS & CO.
99 Nassau St. New York City

BARGAINS FOR EVERYBODY

	Cat.	Net.
Argentina, 1908, 1 peso.....	\$0.40	\$0.17
Chile, 1911, 1 peso.....	—	.18
Persia, 1911, 2 kron.....	—	.11
Peru, 1909, 1 sol.....	.20	.09
Philippines, 1909, 1 peso.....	.35	.16
Siam, 1883, 1 lotte.....	.40	.15
Siam, 1908, 1 tical.....	.50	.24

All used; postage extra.

J. M. HEATH, West Liberty, Iowa.

WHAT WILL HAPPEN TO YOUR CATALOGUE

Five years from today you will look at this "ad" and sigh, "Why didn't I buy those stamps when they were first offered?" The price below will not be the one asked then.

That's what will happen to your catalogue.

South Australia (Kangaroo issue) ½d.	\$0 02
1d	.03
2d	.05
3d	.03
6d	.15
Somaliland, 4a, Geo Head.	.10
Jamaica, 6d, Geo Head.	.15
Cyprus, Geo Head, 10 para.	.02
1 piastre	.04
30 para	.03
½ piastre	.02
Sierra Leone, Geo. Head, ½d.	.02
1d	.03
1½d	.04
2d	.05
2½d	.06
3d	.03
4d	.10
5d	.13
6d	.15
7d	.17
Sierra Leone, Geo. Head, 9d.	\$0 23
10d	.26
1s	.30
Northern Nigeria, Geo. Head, ½d.	.02
1d	.03
2d	.05
3d	.08
4d	.10
6d	.23
Ceylon, 2c to 25c	.33
Leeward Is., ½d to 1s (7 varieties)	.69
St. Helena, ½d to 2½d (4 var.)	.16
St. Vincents, ½d to 3d (5 var.)	.24
Gt. Britain, ½d to 3d (5 var.)	.28
India (Darbar), 3p to 3a (6 var.)	.31
Barbados, ½d, 1d, 2d, 2½d, 3d.	.24
St. Lucia, ½d, 1d, 2½d, 3d.	.20
Gambia, 1d, 1½d, 2d, 2½d, 3d.	.36
St. Settlements, 10c, 5c, & 4d.	.22
Uganda, 1c, 6c, 10c, 12c, 15c.	.20

(Orders less than a dollar, postage extra to be sent).

LOSE NO TIME.
but send your order today to

The FEDERAL STAMP CO.
Limited

M. I. FOSSETT, Mgr.

Spexarth Bldg. Astoria, Ore.

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Containing the names and addresses of dealers and collectors of Stamps, Picture Post Cards, Coins, Curios, and Natural History.

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Quarter Page	1.75
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Are You Specializing?

If so, you'll be interested in this announcement. A well-known student of U. S. Stamps, who has been collecting as near as possible to my writings in Mekeel's Weekly, and handbooks, has placed his magnificent accumulation of stamps in my hands to sell. This collection is made up of used copies only. It is rich in the many minor varieties and types from 1847, to date. There are no unused singles, pairs or blocks, nor proofs in this collection, the collector retaining these for the present.

I have made this collection up into various books, as follows:

Perfection copies, 1847 to date, 25 per cent off catalog.

Average copies, 1847 to date, 50 per cent off. Rare cancellations, 1847 to 1873, net prices. Pairs and strips, 1847 to 1895, net prices. Double transfers, 1847 to 1873, net prices. Unlisted measurements of grilles, net prices. Rare used stamps, uncatalogued, net prices. Covers, etc., at net prices.

Serious collectors who are specializing can receive these books, in the order of receipt of application. Reference must be furnished by those not known to me.

Each week I shall advertise some of the splendid things contained in this collection.

I also have a very fine collection of Confederates, both off and on covers, to submit to those interested.

FRANK E. GOODWIN

319 Euclid Ave., Webster Groves, Mo.

WANTED—A few more customers for my approval sheets at 25 and 50 per cent discount. To get acquainted, I will give free stamps to all applying for selections before the end of the month. Give us a trial.

D. G. BERGEN

Jamaica - - - - - New York

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OVER 65 YEARS' EXPERIENCE

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and collectors with less than 3,000 varieties, our "STAR PACKET" is a profitable investment. Each packet contains distinct varieties of foreign postage stamps with no cut squares, revenues, damaged, or heavily cancelled specimens. Many countries are represented in each packet. Both care and honesty go into their composition and the price asked hardly covers the cost of labor. We ask twenty-five cents apiece for these packets and they are worth every cent of it.

"Ask Our Customers"

STAR STAMP COMPANY

323 Stiles St. - - Elizabeth, N. J.

"Our "Penny Approvals" Please.

MARTIN IS THE MAN

to write to when you want
GOV'T. COIL STAMPS.

Here are a few samples:

1908 4c perf. 12, vert., ordinary pair....\$0.20
1908 5c perf. 12, vert., ordinary pair.... .25
1908 5c perf. 12, hor., ordinary pair.... .20
1910 4c perf. 8 $\frac{1}{2}$ vert., ordinary pair.... .16

For LINE VARIETIES ADD 25 per cent. above prices. I have some nice coil plate varieties to offer.

DONALD W. MARTIN

SAGINAW A. P. S. 3780 MICH.

SEND ME

a dollar bill and I will send you a nice selection of South American stamps. Make your choice and return bill. If unsuitable, cash returned in full. Register letters.

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Valparaiso, Chile

STAMPS WE GIVE FREE!

15 Canadian and Ten India stamps

all different free to all sending for our new price list. Postage Two Cents Extra, when possible send us the names and addresses of two stamp Collectors. Wholesale list for dealers free. We offer these sets. Great Bargains. Cheapest ever offered, no two stamps alike in any set all different. Good condition. Postage Two Cents Extra. Prices are Cheap. All different except those marked mixed. Agents Wanted 50%

17 Tunis	25 1000 Foreign	1 99	1000 Mixed Canada	25
14 Sweden	08 1500 "	4 79	1000 " U. S.	60
50 Sweden	40 2000 "	7 42	1000 " Italy	27
10 Siam	25 3000 "	24 60	1000 " Swiss	42
20 Brazil	14 4000 "	49 00	1000 " Holland	42
100 Asia	60		Great Bargains	1000 "
100 Africa	65		above	1000 "
10 Haiti	17	50	Persia	89
15 India	04	100	Persia	1 80
40 Japan	05	125	Persia	2 75
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COLOR

keeps us guessing. Orange makes some of us see red about March Seventeenth, — there's no difference between the Blue and the Gray until the color line is mentioned, — some of us thought that "lake" was similar to "sea green" until we subscribed to Everybody's "Philanthropist," but here comes a little argument settler, a Color Dictionary, Manual, and Catalog, 140 pages bound in Sickly Green Boards, size 5 by 7 inches, illustrating one hundred and twenty colors in graduated shades, together with a description of each, its composition, relative permanency, etc., — all of which is yours for the sum of fifty cents, which is less than twice what you pay for a suit of clothes in the rare Blue Serge Shade. Want the book? Then

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Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, Spokane Branch, American Philatelic Society, and International Precancel Club.

Vol. IV, No. 6.

JUNE, 1913.

Single Copies, 5c.

STAMP STUDIES.

Associate Editor Frank C. Clark



TYPE 1



TYPE 2



↑B



TYPE

Siam.

I am one of those collectors who feel just as proud over the possession of a distant minor variety of a cheap stamp as I do over the possession of a rare variety.

There are a number of cheap stamps accompanied by a distinct variety that our Scott catalogue does not mention. We perhaps overlook the variety, even when in our possession, not being aware of the stranger within our household.

I am making no claim for new discoveries; simply calling your attention to a few stamps that Scott's catalogue overlooks, that are distinct varieties.

Siam is my favorite country. In 1900, after the stamps of the 1887 issue had been variously surcharged for a period of eleven years, a new design was approved, but immediately rejected. A few copies of this rejected type did get in circulation. Then a second design was adopted from which nine values were issued. The stamp that I partly illustrate is not of the scarce type, but of the 1 att, grey green, Scott's type A 13, No. 53. (1911 cat.)

The common variety I mark "Type 1," the unlisted as type 2.

The difference is in the Siamese character or numeral representing the figure 1 within the left hand octagon

at the lower left corner of the stamp, and in the numeral and word "ATT" contained in the right hand side octagon.

The Siamese numeral in type 1 is larger than in type 2. There is a marked difference in the center curl. In type 1, the white part of the outer curl at the left is quite a distance away from the inner curl. The shadow at the left side (denoted by arrow A) extends quite a little distance to the left of the lower end of the character, while the shadow at arrow B starts nearly at the top of the character. The little character at the bottom of the numeral has a decided little hook at the upper right end.

In type 2, the white part of the outer curl at the left is quite close to the inner curl. The shadow on the left side starts well within the lower curve and does not even protect beyond the end of the character. The shadow on the right starts nearly half way down on the upper curve. The little character at the bottom of the large character has not so pronounced a hook.

In the right hand side octagon in type 1 the numeral is very close to the top of the octagon frame line, as denoted by arrow C.

In type 2 the figure is quite a distance from the frame line, the numeral being much shorter than in type 1.

In type 1, the word ATT" has the letters close together, and a thick narrow letter A (D). In fact, all the letters appear to be thick.

In type 2 they are much thinner, and seem to be wider apart and the A is spread quite wide.

The shadow to the figure is heavier in type 2 than in type 1, causing the figure to appear thicker.

This stamp is not rare. I found that the first stamp that came in my possession was of the type 2. Look at your copies, perhaps you have it.

Also keep a lookout for the issue surcharged "Jubilee, 1868-1908." There is a variety with a small letter "i," so very much smaller than the normal that you will recognize it at a glance. It occurs on at least four of the five varieties.

Gautamala, 1886-1887.

Associate Editor Frank C. Clark.

I used to have trouble in determining the Gautamala issues of 1886 from the 1887 group. The lithographed from



1886 TYPE



1887 TYPE

the engraved. I have tried to tell by the dull tone of the stamp but this fails, and then I read to try thin tin foil, by placing it on the face of the stamp and gently rubbing. If the stamp was the engraved issue, there would be traces of the raised ink lines. This also did not work satisfactorily. Now, I think the real simon pure way is by the appearance of the top horizontal lines of the background.

There is a difference. You will note that the lithographed stamps have the horizontal lines seemingly of an even thickness, though as they near the horizon line they are not so closely spaced, and at the top especially, present an evenness of color.

Now examine one of the engraved stamps. In order that you may be sure that you have one of the engraved stamps, take one of the surcharged stamps of 1894 or '95, or of the 1900 issues. Or there is Scott's type A-15, with thick figure five having the little projections from the curve of the lower part of the figure. You will note that the first four top lines on the left and the first six lines on the right side of the center scroll are drawn quite heavy, in fact, so heavy that they create a band of color in effect at the top of the stamp. I have found that this is a very easy way to tell at a glance the engraved issue from the lithographed issue. There is another line that is characteristic of the engraved issue and that is the line that defines the ditch at the right of the railroad track. There are two lines showing the iron rails of the track, and then a third, sharply drawn line to the right of and lower than the ties. This line is never so sharp and clean cut in the first issue as in the engraved issue.

Another feature that bothered me at first was the mention, but lack of description in Scott's catalogue of the Great Britain stamps, Scott's No. 35a and 39a of the so-called "Hair Lines."



HAIR LINE

I used to take a magnifying glass and go hunting for something that might resemble hair lines on the head of the Queen, then on her face, but I could not even find a whisker. Some kind friend informed me that the hair line was simply a diagonal line drawn across the small squares of color containing the various plate letters in each corner of the stamps. It is an uncolored line, like a scratch. On some copies the line to each corner is quite sharp and distinct, while on others it is quite faint, owing to the wear of the plate, perhaps.

The little cut will indicate its position and make the location of the "Hair Line" quite easy to find.

THE STAMP DEALER IS MADE

Our trade is scattered all over the country and our customers purchase in amounts ranging from fifty cents to twenty-five dollars. We have made larger sales and sometimes we make smaller ones, but this is a fair average. Our losses, taking all things into consideration, have been very light. We have made some unlucky purchases and they have cost money, but experience is cheap at any price. Over my desk is a motto which I picked up some years ago and have tried to follow ever since. It says: "Success does not consist in never making mistakes; it consists in never making the same mistake twice."

We have made purchases in every legitimate manner known to the trade. We buy collections from local hobbyists and we buy them from customers in other parts of the country. We have acquired several small dealers' stocks and occasionally we pick up job lots of stamps at low prices. We buy from European dealers once in a while and we also patronize wholesale dealers in this country when their stocks and prices answer our requirements.

Auction buying is profitable or unprofitable according to the wisdom or ignorance of the buyer. Buying from wholesale dealers is generally pretty safe, but not very profitable, as the wholesale man has to make his little profit and he can't be blamed for that. I had intended telling a bit about dishonest wholesale dealers, but do not feel that the subject needs to be treated at any great length. A few men with crippled consciences are engaged in the stamp business as well as in all other lines of commercialism, but their sin generally finds them out. Their methods have been exposed so often in philatelic publications that they do not require treatment here.

There is no doubt that honesty is the best policy in business, and it is to honesty that I attribute our success in the business. We put honesty in our packets and on our approval sheets, and in our advertising. Honest packets are the best advertisement a stamp merchant can have. An old adage might be altered to express "A stamp dealer may be known by the packets he sells," and it wouldn't be far out of the way.

I am about at the end of my story. There is little more to say. In fact, in my five years as a stamp dealer, I have built up a business which is mildly profitable and it has proved all

that I expected it would. I took it up in the first place as a recreation rather than a money-making pursuit, and I have not been disappointed.

If every other young stamp collector who has some of the commercial spirit of the hobby in his veins, takes up stamp dealing and follows the same path as that taken by the Crescent Stamp Company, which, as I remarked before, is not the real name of my concern, he will have come into a heritage of pleasure and the greatest hobby ever conceived will have gained another staunch supporter.

(This is the last of a series of nine articles on "The Making of a Stamp Dealer").

St. Louis, March 24, 1913.

John Milton Holt, M. D., Editor and Publisher, "Everybody's Philatelist," Astoria, Oregon.

Dear Sir:

In a recent number of "E. P." I noticed a request from Associate Editor Coolidge for expressions of opinions as to the proper method to mount inverted Precancels in the album, whether with the stamp itself in a normal position or inverted, so that, in the latter case, the inverted Precancel overprint would read the same as the normal.

I give you below my opinion, which I may say here, is based upon several years of Precancel collecting, in which time I have mounted quite a few thousand Precancels and have had the privilege of examining several of the largest collections extant, as well as not a few small ones.

One serious difficulty which the collector who mounts his inverts so that they read normal, will immediately be confronted with is that the inverts will so closely resemble the normal varieties, the possession of the former is likely to be overlooked and the collector will, from time to time, find that he has purchased for new varieties what really are simply duplicates. Along this same line of thought there is yet a more serious possibility and that is, in replacing a poor specimen with a better one, as most of us who confess to "condition crankiness" are wont to do, the collector is not unlikely to again find himself in temporary confusion and take from his collection a stamp which is a distinct variety and replace it with one which is a duplicate. If the inverts are mounted to show the Precancel cancellation inverted, both of the above objections are entirely eliminated for the inverts stand right out from the album page.

By mounting inverts as inverts the monotony of a page is broken and that, I believe, is something which collectors of all kinds and sorts of stamps desire to bring about — the diversified appearance of their album pages as opposed to a monotonous system of mounting.

The invert mounted as such is easier to locate on the page when comparing new purchases with one's collection as a result of the feature of contrast brought out in the last paragraph. Of course, it must be admitted it would be possible to mark the inverts as such if they were mounted to read as normal varieties, but why do that unnecessary work when no real, tangible benefits accrue?

It has been my personal experience and probably that of many of my fellow collectors who have been Precancel collecting for some little time, that one becomes so accustomed to the appearance of the invert that it is no longer necessary to turn it upside down to read its inscription, which is an obvious advantage in assorting mixed lots of Precancels. This last point can also be strongly urged as a time saver in going through unsorted lots.

In the above several arguments I have touched upon the tangible and material benefits of mounting inverts as such, and as my final statement, I want to lay particular stress upon the fact that Precancels of the character under discussion are by name "inverts"; what then is more logical than to mount them so that the overprint will appear inverted?

Respectfully yours,

CHESTER MYERS.

300 South Third street, St. Louis, Mo.

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By U. S. Consul Franklin D. Hale,
Huddersfield, England

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Philatelic Pikers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

removed and attached. The slot in these boxes is large enough to receive any letter or single paper. As often as once an hour, from 6 in the morning until 10 at night, the conductor on the car removes the box and takes it into a special office devoted to that purpose, at a central point which is passed by all cars during their regular runs. The conductor there places the box on a shelf designated for that purpose, takes from another shelf an empty box and attaches it to his car, and then proceeds on his way. As this is done at a regular waiting point, no time is lost by this additional work of the conductor. Every hour special collectors gather all the letters from boxes thus left and carry them to the postoffice.

Not only do the passengers make use of this means of posting their letters, but people along the routes can be in waiting at any regular stopping place and deposit their letters in the box during the brief time necessary for passengers to get on or off the cars, and it is not prohibited for the conductor, in case the car is moving, to take letters from a person and put them in this box, which is hung over the rear rail and in easy reach from the platform of the car as well as from the road; or a person may signal the tram to stop, as if he were intending to board the car, and then mail his letter, giving the conductor a penny (two cents), the usual single fare, the conductor punching a ticket the same as for a ride. The outlying districts, to which the cars on some of the lines run, make much use of the system, in this way letters may be mailed and delivered at the postoffice every hour during the day, whereas if deposited in pillar boxes or branch offices they would be gathered much less frequently.

The corporation owns and furnishes the boxes and the postoffice department pays \$1,500 a year for the service and free transportation on cars of collectors who have to travel some of their routes by car. It can not be called a source of revenue to the tram-line department, but is generally recognized as a very great convenience to a large number of citizens. The chairman of the tram-line department states that there has never been any complaint made of the letters or delay of letters deposited in these car boxes.

The first experimental installation of street railway letter boxes in the United States was made some 12 years ago, and this service has been in opera-

tion in Des Moines and Burlington, Iowa, and Grand Rapids, Mich., but is now being extended to other American cities. Ordinary letter boxes are attached to the front or rear of cars running on regular schedules and the mail is collected therefrom each time the cars pass the city postoffice. The cars may be stopped by signal at any regular stopping place and mail deposited, whether the person so signaling intends to board the car or not.

ADVERTISING TALK No. 10

By William Hawkins

Next to knocking competitors, one of the worst mistakes that a stamp dealer can make is resorting to exaggeration in advertising. Exaggeration is a modified form of common, ordinary, every-day lying and is condemned by modern advertising ethics.

Many dealers are guilty of exaggeration without knowing it. For instance there often blossom out such statements as the following: "Our packets are the best on the market at the price." Assertions of this kind instead of leading to orders at once arouse doubts in the mind of the readers.

Let the buyer be the judge of your goods. You may be honest in your statement that your packet is the best on the market, but the buyer may have a different opinion and he may also gain a wrong impression of you and of your business.

There are other statements in the same class as the one I have quoted. For instance: "Our approvals can't be beat," "Our stamps are sold at the lowest prices," "Cheapest on the market," and many others. It is best in advertising, as I think I have said before, to stick to concise descriptions and simple facts. Omit the decorations.

Everybody's will not tolerate lies in its advertising columns under any conditions and it urges against exaggerations.

(To be continued.)

SECOND CLASS MATTER

By H. L. W.

A pallid youth lay dying of starvation, In his trembling hand he held a postage stamp,

2 have ate the gum, it would have meant salvation,

But he could not do so for he was a condition

Crank and the stamp catalogued over ten cents.

In a stamp auctioneer's description of the Republic of Panama, the Canal is mentioned and described as a "minute scratch."

Hope on! We are persuaded to continue every time we hear a collector defend the hobby with a reference to H. R. H. of England, part of Ireland and what remains of Wales. Let us not let George do it all.

Several of us should worry and take to drink. Scott's Circular warns us that our Private Perforations are junk. "Morning Junk,—this way, please,—Gladdaseeyuh!"

HIST! or The Mystery of the Mutt

CHAPTER I.

It was evening. Large segments of silence festooned the placid ozone. Alone in a \$3.00 room Lemuel Lonsdale writhed in an agony of suspense. At that instant,

CHAPTER II.

try as he might, Lem could not determine the watermark. Was it Single or Double? The rate of the fair one whose face adorned the silver peso then reposing in the pocket of a prospective customer hung trembling in the balance. Suddenly a dark face peered in at the window and a second later

CHAPTER III.

an expert glided into the room. "Ha!" exclaimed the Expert, "attempting to usurp my rightful occupation, are you?" Quickly producing a small object from the folds of his purple mantle, which seemed to envelop him like a thirty cent Mother Hubbard, the Expert, with a dexterous turn of his wrist, filled the s. g. o. with a modicum of benzine. Tossing the stamp into that fluid, he stood back to note the effect on Lemuel as he watermark bust 4th upon our hero's startled vision in a blaze of glory as large as a washtub and fully as distinct as the illustrations in the P. S. N. But

HARK! the THIRD ALARM!... Later in the evening some of the brave fire laddies found a shred of Lemuel's ultramarine pink whiskers hanging on the chandelier. All that remained of the Expert was a shred of his reputation. Dust unto dust,—be not 2 harsh, gentle reader.

(Note.—Reader will kindly insert the clause, "and nonchalantly lighted a monogrammed cubeb cigarette" after the word "fluid" above).

Our Advertising Pays.

"I will send a change in my ad, as I see I am going to get swamped and must return money."

Obviously we cannot print all the pleasant things our subscribers and advertisers write, but occasional quotations are interesting to the large number of interested friends and well-wishers.

CLUBBING RATES.

P. J. of A. (new subs.)	\$1.00
Stamp Journal or Collectors' Journal	.50
Phil. S. N., or Mekeel's Weekly (new)	.50
EVERYBODY'S	.35

Total cost \$2.35
OUR PRICE \$1.80

Phil. S. N., or Mekeel's Weekly (new)	.50
Stamp Journal or Phil. Gazette	.50
EVERYBODY'S	.35

Total cost \$1.35
OUR PRICE \$1.05

P. J. of A. (new subs.)	\$1.00
EVERYBODY'S	.35

Total cost \$1.35
OUR PRICE \$1.10

P. J. of A. (new subs.)	\$1.00
Redfield's Weekly	.50
EVERYBODY'S	.35

Total cost \$1.85
OUR PRICE \$1.35

Hobbyist,	
Stamp Journal,	
Redfield's Weekly,	
Mekeel's Weekly (new),	
Phila. Stamp News (new),	
Collectors' Journal,	
Philatelic Gazette.	
Any one of above with EVERY	
BODY'S	\$.70

If you still have an unexpired subscription to any of above (except P. J. of A., Phila. Stamp News, or Mekeel's Weekly), it will make no difference if you accept any of above offers, as the new subscription will be applied to extend the old one for a year from date of expiration. P. J. of A., P. S. N. & Mekeel's Weekly must be new subs. Address: DR. JOHN M. HOLT, 14th Avenue and Lake Street, San Francisco, Cal.

ENVELOPE SEALERS IN GERMANY

By Herman L. Spahr, Consul at
Breslau, Germany

Envelope sealers are manufactured in Germany, but I am told that they do not give full satisfaction. There are in this district many large banks, factory offices, and mining companies which could use a satisfactory machine of this sort, but hand-operated or smaller electrical sealers would probably sell better since for the price of a large one a boy could be hired for a year. It shall also be borne in mind that the size of envelopes most generally in use in Germany is about 5 by 6 inches; there are various other sizes, but the shape is always more nearly square than in the United States, where the standard postoffice envelope is $3\frac{1}{2}$ by $6\frac{1}{4}$ inches.

A strong demand exists here for good machines (preferably operated by hand) to affix postage stamps, in order to avoid losses, of which there is considerable complaint among the merchants. The agent should be allowed a fair percentage of profit as an inducement to effective effort.

THE FIRST ANNUAL EXHIBIT OF THE HAWAIIAN PHILATELIC SOCIETY.

The first annual exhibit under the auspices of the H. P. S. was held here in the afternoon and evening of May 8th and was considered a great success.

P. Hustace, Jr. exhibited what is now probably the best private collection of Hawaiian owned. It is valued at \$50,000. Among his varieties were the 5c and the two 13c Missionaries.

A. F. Cooke had on exhibition an almost entirely complete collection of Prov. Govt. in mint sheets.

A complete collection of Niue including all rare errors, ec., was shown by Maxwell, and also a complete general collection of Papua with original covers by K. P. Emorv.

Among the rare errors was a 6c green Hawaii Monarchy imperforate and showing portions of the other stamp, thus proving it genuine.

The stamps on exhibition were probably worth over \$100,000, which is very good for a place the size of Honolulu.

TRADE COLUMN.

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (41)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon. A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (48)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Postage for Belgium, cards, 2c; letters, 5c. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

We want you for a subscriber, so send 10c. for a year's subscription and get a 20-word ad. one time free. Act now. Good only in U. S. American Collector, Beaver Springs, Penna. (47)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

150 different stamps given for each 50 precancels sent me. Geo. O. Greene, Princeton, Ill., Route 4. (42)

Scott's Catalogues, 1911, 35c: postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (41)

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesia Novelli, Via Carrozzeri, Livorno, Italy. (43)

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (41)

U. S. NOTES

By H. L. Wiley.

51. To the list of the Double Transfers must be added several more which have recently been discovered. Wm. L. Stevenson, writing in the "Journal," reports having found the Jamestown series in the double transfer. I have seen copies of the 1 and 2 cent Jamestown, but have not yet seen the five cent. Within the last week I have found 1 and 2 cent of the present series of 1912 showing the double transfer visible in the numerals and the word "cent." A check list of all the double transfers in the general issues of the United States stamps of which I have seen records, follows.

Reported by various authorities:

- 5 cent 1847
- 10 cent 1847
- 1 cent 1851, Type II and IV
- 3 cent 1851, Type I.
- 12 cent 1851
- 3 cent 1857
- 1 cent 1857, Type I and II.
- 10 cent 1857, Type II.
- 1 cent 1873
- 1 cent 1879
- 3 cent 1873
- 5 cent Continental
- 1 cent Columbian
- 2 cent Columbian
- 2 cent Hudson

The foregoing were chronicled recently by Dr. Chase in the Philatelic Gazette. Wm. L. Stevenson in the Collector's Journal reports the following:

- 1 cent Jamestown
- 2 cent Jamestown
- 5 cent Jamestown

The writer within the last three months has found the following:

- 1 cent Parcels Post
- 5 cent Parcels Post
- 10 cent Columbian
- 2 cent Omaha
- 2 cent Postal Savings
- 2 cent Alaska-Yukon
- 2 cent series of 1908
- 2 cent series of 1912
- 1 cent series of 1912.

52. The writer is of the opinion that many of the grills existing on United States postage stamps are forgeries and that experts are unable to determine the authenticity of some of the grilled stamps at present on the market. No great degree of cleverness is required to produce a grill, the characteristics of which are exactly the same as those of the originals. The experts are qualified to protect us from the various schoolboy attempts with

which every dealer is familiar, but their knowledge does not enable them to guard us against the unfinished product of even a second rate forger with a mechanical equipment obtainable at a cost not to exceed five dollars. The studies of Wm. L. Stevenson will do much toward eliminating the mass of theory and surmise with which the subject of grills is at present enveloped.

53. The following shows the number of Official Postal Savings Stamps printed and delivered up to the First of May, 1913:

	Printed.	Delivered.
1 cent.....	2,320,000	1,249,600
2 cent.....	3,720,000	2,819,350
10 cent.....	2,560,000	1,586,250
50 cent.....	600,000	125,100
1.00	554,000	116,900

The two cent on double lined paper, of which approximately 2,000,000 were printed, will always be a good stamp. Reference to the above figures will show that there are now more of the 1 cent than there are of the 2 cent on double lined paper.

54. Up to the present time, none of the stamps printed on the new cylindrical printing machine have been delivered to postmasters.

55. On May 11, 1913, none of the new plates for the forthcoming Parcel Post series had been finished.

56. Contrary to the idea at present entertained by numerous hopeful collectors, there are none of the 1 and 2 cent of the series of 1902, perforate, imperforate or in books, remaining in stock at the Bureau.

57. With exception of the "bluish experimentals" none of the Bureau issues of U. S. postage stamps were ever printed on paper containing any rag pulp.

58. Ordinarily the transfer rolls used in making plates for U. S. stamps carry four subjects. The rolls used for the Yukon and the Hudson issues carried but three subjects. Any detail in the nature of an "error" existing on but one design on the transfer roll, will therefore be repeated in every third stamp in the Hudson and the Alaska-Yukon series.

59. In perforating U. S. stamps a pin or two in the perforating roll may occasionally drop out while the machine is in use. These pins are replaced as soon as the fact is discovered. Meanwhile the machine may have failed to do its full duty and thus the sheets of stamps in which one or more perforations are missing, are produced. Another chance for the perforation specialist.

60. Stamp booklets will soon be in the limelight again. A late order from Washington announces two new books, one to contain 96 one cent stamps and one to contain twenty-four each of the 1 cent and 2 cent.

61. Parcel Post shades are going to be popular. The red ink used for printing these stamps is not the same as that used for the ordinary postage series.

62. The 10 cent, 1898, includes one minor variety which is of some interest. The lines forming the scrolls around the numerals are continued into the white oval line around the portrait in some instances and in others the white oval is clear. The variety occurs on about half the stamps which I have examined. In every instance the shade differs with the variety, the light orange brown shade showing the lines extending into the white oval line under the letters "E" of TEN and "T" of CENTS, while in the darker "chocolate" shade these lines do not appear.

NEW YORK EXHIBITION NEWS

The following have been added to the Honor Committee:

The Philatelic Society of New Zealand, Wellington; International Sammler Verein, Hamburg; F. A. Lucas, Director American Museum Natural History, New York; William Homan, New York; Harry Wennberg, Stockholm, Sweden; A. G. Dahlberg, Buenos Ayres; Cortlandt F. Bishop, New York; Leon de Raaij, Amsterdam; Chas. H. Stone, Cambridge, Mass.

Medal donations have been coming in nicely. The following are the latest:

Gold Medals—J. Philipp Benckard, New York; H. F. Colman, Washington; E. R. Acerman, Plainfield, N. J.; United Stamp Co., Chicago.

Silver-Gilt Medals—D. Field, London (two medals); Julian Park, Buffalo; United Stamp Co., Chicago.

Silver Medals—Economist Stamp Co., New York; Walter S. Scott, New York; Charles Gregory, New York; Adolph Weinberger, Brunn, Austria (two medals); United Stamp Co., Chicago.

Applications for exhibition space are coming in from all parts of the world. One collection alone reserving five hundred square feet.

Work on the official exhibition catalog has begun, and advertising rates

for stamp dealers who are members of the Association for Stamp Exhibitions were fixed as follows:

Whole page	\$35.00
Half-page	20.00
Quarter page	12.50

These rates are exceedingly low considering the large circulation which the catalog will have, and also its permanent advertising value. Send application for advertising space and copy to Eugene Klein, Chairman, Publicity Committee, Empire Building, Philadelphia.

ADVERTISING TALK No. 11

By Williams Hawkins

Governor Fielder of New Jersey, the writer's home state, recently signed a bill which makes it a misdemeanor to print exaggerated statements about goods offered for sale. It makes "value faking" equally dangerous.

New Jersey, I am proud but sorry to say, is one of the FIRST states to adopt a "pure advertising" law. If Congress should pass a measure of the same import, just figure for yourself how much of a revolution it would bring about in philatelic advertising.

I feel that the time is not far distant when most of the states in the Union will have placed on their statute books acts similar to that just passed in New Jersey.

The action of the Legislature of this state is only official recognition of the necessity for truth in advertising. In my opinion, misrepresenting goods in an advertisement is worse than misrepresenting them over the counter. In the end, it hurts the advertiser more than it injures the customer.

This, I think I have said several times before in this series of talks.

Hail to the day when advertisers are honest of their own volition without having the whip of the law suspended over their backs!

I feel that even if a national law were passed compelling advertisers to describe their goods as they really are, it would have mighty little effect on the advertising columns of Everybody's Philatelist. Most of the advertisers in this magazine are now fulfilling the requirements of the strictest advertising law it is possible to pass—the censure of the publisher.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Editor and Publisher.

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Francis Rotch, Jr.
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Herbert Armstrong

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Dr. J. C. Perry

Julian Park
A. H. Pike
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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—35c per year, post-free anywhere in the world. Four years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Ten cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing it, always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 3 of cover.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	Contract.
1 inch	\$ 1.50	\$0.75 per insertion
$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches).....	4.00	2.00 per insertion
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches).....	6.00	3.00 per insertion
1 page (15 inches).....	10.00	5.00 per insertion

Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, 14th Avenue and Lake Street, San Francisco, Cal.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 6.

JUNE, 1913.

WHOLE No. 42

"EDITORIAL SHOP-TALK"

We have never approved the idea of giving a premium with every subscription; the giving of a bonus or an inducement to subscribe. We believe a periodical which does that (especially a philatelic periodical) practically admits its failure and marks the beginning of the end.

The offering of a premium for a new subscription (a name not already on the books), is an entirely different matter. That is in the nature of a

reward for services performed, an incentive to activity on behalf of the periodical. Some friends of a magazine are willing to be active in its interests without thought of compensation, but those who have not formed an attachment for it are not inclined to "work for nothing." That's natural enough.

The Youth's Companion," probably one of the best periodicals, offers from a comprehensive list, a variety of premiums, for one new subscription; for

two new subscriptions, etc., etc. It is not because the Youth's Companion lacks worth and merit that these offers are made, but because of the publicity it secures through its satisfied subscribers, the enlargement of its circulation, and because of the principle that "the laborer is worthy of his hire."

We intend to enlist the services of each of our subscribers as special representatives of **Everybody's**, and to make a permanent list of premiums for new subscriptions. Such list is a standing offer until altered or amended in these columns. It cannot of necessity apply to renewals, or to subscriptions expired at any time within the preceding 12 months. In all cases "one new name" means one new subscriber for one year, at 35 cents:

1—An extension of six months to your own sub. will be given for one new name.

2—An extension of one year will be given for 2 new names.

3—An extension of one year and a half will be given for 3 new names.

4—An extension of two years will be given for 4 new names.

And so on indefinitely, if an extension of your own sub. is desired, six months will be given for each new name.

5—Universal Emblem of Philately, gold-plated, for 2 new names.

6—Universal Emblem of Philately, Sterling silver, for six new names.

7—Universal Emblem of Philately, solid gold, for 35 new names.

8—J. Scott Taylor's Handbook of Modern Water-Colour Pigments, illustrated with 72 colour washes, graduated by hand on drawing paper. An authoritative standard upon which to base the nomenclature of stamp colors. 72 pages with 64 additional pages of advertisements. Given for 2 new names.

9—"Publicity Stickers," 250 for one new name; 600 for 2 new names; 1000 for 3 new names.

10—Wiley's Check List of Special Perforations in U. S. Stamps, copyrighted, illustrated on p. 168 of Sept. 1912 **Everybody's**, 25 for one new name; 75 for 2 new names; 150 for 3 new names.

11—Big Ben Binder, will hold two years' files of **Everybody's**. Suitable for any 6 x 9 magazine or pamphlets. One for 7 new names.

12—Scott's Catalogue, current issue, cloth, one for five new names.

13—Complete file of **Everybody's**, from Vol. I, No. 1, to date, for 20 new names.

14—Power's book on U. S. Stamps for 8 new names.

15—A pair of mint imperf. Lincolns for 1 new name; a block of 4 and a pair for 2 new names.

16—A pair, mint, 2c 1903, U. S. Schermack No. 3. Origin absolutely guaranteed by the Editor. Pair for 1 new name; strip of 4 for 2 new names.

17—A Life Subscription to **Everybody's** for 35 new names.

Other premiums will be added from time to time.

The only conditions are that the names are absolutely new, that cash accompanies all subscriptions, and that subscribers only are entitled to premiums. Premiums will not be exchanged. If you've already been favorably inclined toward **Everybody's**, here's sufficient inducement to crystallize that favor into added prestige for the magazine by reason of its reaching still other virgin fields.

(J. M. H.)

Mr. A. W. Dunning has favored us with a copy of a little booklet issued by the First National Bank of Boston, which gives a brief popular description of the U. S. Bureau of Engraving and Printing. An item of interest is an illustration of the new machine which will print stamps in rolls a mile long.

Future issues of **Everybody's** will carry many illustrated "Stamp Studies" by Associate Editor Frank C. Clark. These popular and timely articles will deal with certain stamps or issues of Great Britain, Columbian Republic, Netherlands, Bulgaria, Italy, Greece, and Switzerland.

An ex-publisher of a philatelic periodical writes:

"Can offer no suggestion for betterment of **Everybody's**; it suits me to a T. As for ad results must say that I have had many replies from the small ads placed for trial; in fact, so many that the larger space was signed for." Significant from one who knows the ropes.

Associate Editor Julian Park will resume his entertaining and instructive articles dealing with his "Philatelic Rambles" in an early number, continuing them during the summer issues.

INTERNATIONAL PRECANCEL CLUB.

Report of Secretary-Treasurer.

The following members were dropped for non-payment of dues, on May 1st:

- 3—F. B. Griffith, Jr., Buffalo, N. Y.
- 7—F. B. Eldredge, Attleboro, Mass.
- 12—Lynn Madan, Berlin, N. H.
- 15—John W. Schaefer, Buffalo, N. Y.
- 28—W. D. Grout, Worcester, Mass.
- 30—B. F. Fuller, Vershire, Vt.
- 31—H. A. Diamant, St. Louis, Mo.
- 32—Ernest G. Ward, Springfield, Mass.
- 33—John F. Sensow, La Porte, Ind.
- 34—David G. Neefus, Hudson, N. Y.
- 35—Geo. E. Lobdell, Kansas City, Mo.
- 40—K. Baumann, Westfield, N. J.
- 44—Geo. Ruede, Lansing, Kans.

New Members.

- 52—J. R. Hammerle, Scranton, Pa.
- 53—Cyrus H. Williston, Shamokin, Pa.
- 54—W. H. Sedgwick, Louisville, Ky.
- 55—L. F. Cramer, Galveston, Tex.

Applications for Membership.

Hyatt, Thos. B., Connellsville, Pa., age 29; assistant postmaster. Proposed by Dr. W. I. Mitchell.

Geary, L. Raymond, 812 Ligonier street, Latrobe, Pa., age 24; merchant. Proposed by W. E. Beam.

Wood, George, 66 Hamilton Place, Oakland, Cal., age 45; Salvation Army officer. Proposed by Dr. W. I. Mitchell.

The following amendment to the Constitution was submitted to the vote of the members, and was carried by a vote of 31 to 1, Mr. Schoemann casting the only negative vote:

"We, the undersigned members in good standing, respectfully submit for action according to the Constitution of the Club, the following change in Article 4, Section 1:

"This Club shall be governed by the following officers, who shall constitute and be designated 'the Executive Committee': 1—President, who shall be chairman of the committee. 2—Vice-President. 3—Secretary-Treasurer. 4—four Directors-at-Large."

Signed by: Chester Myers, J. M. Stuart, Herbert Bowen.

Financial Report:

Amount on hand as per last report	\$ 5.24
Receipts from dues and applicants	5.00
Total	\$10.24

TRADE COLUMN.

100 different stamps, 5c. Approval selections, 50 per cent to 75 per cent. Premium to applicants for approvals. Wm. L. Toohy, 499 Oxford St., London, Canada. (43)

I want every stamp collector's name in my new dictionary. Those who send me their name and address with 10 cents, will receive 6 beautiful Colorado postcards. Pike's Peak Enterprise Co., Colorado Springs, Colo. (43)

100 Bulgaria, 25c; 100 Turkey, 25c; 100 Japan, 10c; 100 unused stamps, 40c; 10 different copper coins, 16c; 3 varieties broken bank bills, 15c; old newspapers, time of Civil war, 25c each. John Lowe, 3414 East Baldwin Ave., Spokane, Wash. (43)

Bind your own magazine any size. Complete instructions, and one binder, 10c; dozen, 75c. We have complete file "Everybody's" to date, bound in one volume. Over five hundred sold last month. "Ticfaw" Loose Leaf Album holds 100 sheets, 9½ x 7½. board cover, bound in black cloth, ring construction, opens flat. Price, \$1.00, postpaid. Emboss your own stationery with the "Hand-y," fifty styles. Collectors wanted as branch managers for the I. S. A. to collect local business information and assist in sales. Send red stamp for "Profitable Opportunities." All goods guaranteed. Index Service Company, Buffalo, N. Y. (43)

Better grade stamps on approval at 50 per cent. Reference. H. Wendt, Manilla, Iowa. (42)

200 Victor and Columbia records. New in original papers, to exchange for any stamps for my collection, approval sheets or otherwise; also new shotgun would exchange. M. Page, Oak Park, Chicago. (43)

The Collectors' Monthly. A Journal for the Collector and Student of Minerals, Relics, Curios, Coins, Stamps and Kindred Subjects. One year, 25c, including a 25 word notice, three times. On trial 3 months for 2c and the names of two collectors. Sample free. The Collectors' Monthly, 2724 Chestnut St., Oakland, California. (eom)

Boys and beginners—10 unused free to applicants for my fine 50 per cent approvals. Send now for a selection and fill up your collection at the least cost. Special—these can't be beat: 400 fine mixed U. S., 25c; 400 mixed U. S. envelopes, 25c; 100 diff., a fine packet, cheap at 25c; *Lincoln-Fulton-Alaska (imperf.), each, 4c. Postage extra under 25c. F. E. Ross, 309 McKee St., Manistee, Mich. (42)

Philatelic Printing—1000 Approval Sheets, \$2.00; Return Blanks, \$2.00; Approval Books, Letterheads, Circulars, Catalogs, etc., cheap. Samples free. A. H. Kraus, Member S. P. A. and A. P. S., 502 Kraus Bldg., Milwaukee, Wis. (44)

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

500 different stamps mounted in book for 65 cents. 150 different foreign stamps for 15 cents. Have good medium grade stamps to exchange. W. L. Morse, 222 Comstock Place, Syracuse, N. Y. (42)

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

Expenses.	
To mimeographing 50 letters	\$1.25
To postal cards	50
To postage stamps	1.25
Total	\$3.00
	3.00
Balance on hand.....	\$ 7.24

Despite numerous communications from both General Coolidge and myself, Mr. Griffith, our former Treasurer, has so far failed to turn over any of the Club funds in his possession, claiming that he cannot get access to them on account of having his furniture in storage. We hope to have a more favorable report from him soon.

The new membership list will be found below, and contains a thoroughly revised list of all paid-up members. Note several changes of address.

The Sales Department is now in process of organization, Mr. Chas. E. Stebbins of Binghamton, N. Y., having been appointed Sales Manager subject to confirmation by the Executive Committee. All members having stamps that they wish to enter in the Department, as well as members desirous of being placed on Circuits will please take notice, and write to Mr. Stebbins direct.

W. I. MITCHELL, M. D.
Secretary-Treasurer.

Membership List.

- 1—F Percy Collingwood, Attleboro, Mass.
- 2—W W. Norton, Lakeville, Conn.
- 4—E. I. Post, Tampa, Fla.
- 5—S. M. Schoemann, 4036 McPherson avenue, St. Louis, Mo.
- 6—L. J. Cone, Jr., 51 Main street, Meriden, Conn.
- 8—Frank McChesney, 4835 Hazen avenue, Philadelphia, Pa.
- 10—Le Roy Pratt, Tacoma, Wash.
- 11—Chester Myers, 300 S. Third street, St. Louis, Mo.
- 13—Geo. B. Graham, 1024 Fidelity Bldg., Buffalo, N. Y.
- 14—W. A. Sisson, 314 Pine street, St. Louis, Mo.
- 16—Chas E. Stebbins, Binghamton, N. Y.
- 17—Herbert Rowen, 1101 Ford Bldg., Detroit, Mich.
- 18—Otto Heiliger New Braunfels Texas
- 19—John H. Wilms 637 N. Market street, Louisville, Ky.
- 20—Gen Chas A Coolidge Pasadena Apartments Detroit, Mich.
- 22—Ernest F. Wurtele, Box 341, Quebec, Canada.

Charles A. Nast

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 24—Robert Weber, Galeton, Pa.
 25—E. W. Murray, Box 295, Searcy, Ark.
 26—John D. Hubel, 1305 Trumbull avenue, Detroit, Mich.
 27—John A. Solomon, East Greenwich, R. I.
 29—Victor Ruggeiri, Gamelin, Quebec, Canada.
 36—Chas. H. Palmer, 19 Weston Road, Wellesley, Mass.
 37—Jm. E. Beam, Bedford, Pa.
 38—Albert E. Lawrence, 221 South street, New York City.
 39—Dr. Geo. Hetrich, Birdsboro, Pa.
 41—F. Ralph Gellerman, Buvton, N. D.
 42—John M. Stuart, Paris, Ky.
 43—Walter L. Gates, Box 325, Oelwein, Iowa.
 46—Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kans.
 47—Joe W. Kent, Gahagan, La.
 48—Clarence H. Eagle, 57 Broad street, New York City.
 49—Benn Gleason, Hico, Texas.
 50—E. L. Davidson, 937 Roache avenue, Indianapolis, Ind.
 51—Albert F. Mason, Box 274, Greenville, Texas.
 52—J. R. Hammerle, 512 E. Market street, Scranton, Pa.
 53—Cyrus H. Williston, 124 E. Dewart street, Shamokin, Pa.
 54—W. H. Sedgwick, Carrier No. 151, Louisville, Ky.
 55—L. F. Cramer, 1517 24th street, Galveston, Texas.

WASHINGTON STATE PHILATELIC SOCIETY.

At a meeting in April, Prof. J. M. Bridgham of the University of Washington read a paper entitled, "History and Philately." Mr. F. E. Farnham of Chicago was a welcome visitor at this meeting.

President Hyde announced the gift by Mr. A. M. Batchelder, of a copy of Howes book on "Canada." In a letter of thanks the Society invited Mr. Batchelder to be the guest of the Society on the evening of July 7, and the same has since been accepted.

The Society maintains a continuous exhibit at the Art Museum, with changes every month. This month U. S. and Mexico occupied the frame, receiving considerable publicity by press mention and otherwise.

The Publicity Committee has inserted a heavy-faced type notice in the City Directory, and has mailed over twenty programs to state collectors who are not yet members.

Goodwin's Handbooks on U. S. Stamps has been subscribed for, in the interests of the Library.

Applications for Membership.

62—O. Leopold, 406 Twenty-third avenue, Seattle, Wash., age 21; jeweler. Proposed by No. 15.

63—E. E. Newstrom, 4468 Linden avenue, Seattle, Wash., age 48; janitor. Proposed by No. 20.

64—L. B. Larson, Latona Hotel, First and Wall streets, Seattle, Wash., age 31; musician. Proposed by No. 7.

65—O. E. Swanson, 1830 N. Fifty-seventh street, Seattle, Wash., age 32; musician. Proposed by No. 7.

D. C. BARTLEY, Sec.
372 Arcade Bldg. Seattle, Wash.

The Sales Superintendent, John Terrv, reported sales of \$93.15 from 42 books retired, having a total valuation of \$234.03, with a percentage of sales equaling 40 per cent.

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Federal Stamp Co., Ltd., Astoria, Ore.,
H. L. Wiley, 173 E. 44th St., Portland, Ore. (48)
C. A. Nast, Box 14, Denver, Colo. (48)

U. S. Postal Savings.

H. L. Wiley, 173 E. 44th St., Portland, Ore. (48)

Govt. Part Perfs.

Federal Stamp Co., Ltd., Astoria, Ore.
H. L. Wiley, 173 E. 44th St., Portland, Ore. (48)

Hawaii.

C. F. Richards, 557 W. 148th St., New York City. (50)

Precancels.

Book Leaves.

H. L. Wiley, 173 E. 44th St., Portland, Ore. (48)
H. T. Willcox, Jewett City, Conn. (46)

Original Covers.

Federal Stamp Co., Ltd., Astoria, Ore. (48)

U. S. Revenues.

Match & Medicine.

Money Loaned on Stamps.

Private Perforations.

H. L. Wiley, 173 E. 44th St., Portland, Ore. (48)

High Grade Approvals.

C. A. Pitkin, Montpelier, Vt. (X)
Federal Stamp Co., Ltd., Astoria, Ore. (48)

Auctions.

P. M. Wolsieffer, 1301 Ft. Dearborn Bldg., Chicago, Ill. (48)

Wholesale Dealers.

New Issues.

Federal Stamp Co., Ltd., Astoria, Ore.
Menotomy Stamp Co., Box 83, Arlington, Mass. (43)

U. S. Imperforates.

Federal Stamp Co., Astoria, Ore. (48)

Albums & Supplies.

Federal Stamp Co., Ltd., Astoria, Ore. (48)

U. S. & Colonies.

Philatelic Literature.

C. A. Nast, Box 14, Denver, Colo. (48)

Foreign Revenues.

(NOTE.—Dealers may list their names under any one or more of above headings, one year for \$2.00 per one heading, in advance. Other headings will be added, as dealers make application).

Summer Specials

U. S. A. 1909, 50c Violet.....	\$0.15
1912, 50c Violet (Franklin).....	.10

These are extra fine, lightly cancelled copies, NOT pre-cancelled or perforated with initials.

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" 3c purple08	.04
" 5c blue06	.03
" 10c brown15	.08
" 15c olive green.....	.25	.12
1901, 4c yellow brown.....	.10	.05
" 6c brownish lake.....	.18	.09
" 8c puce .....	.25	.12
1903-4 1c green.....	.03	.01
" 5c blue .....	.04	.02
" 15c olive .....	.35	.20
" 50c orange .....	.50	.25
" 2c carmine on issue of 1903.....	.04	.02
1906, 2c yellow green.....	.02	.01
" 4c carmine lake .....	.02	.01
" 6c violet .....	.05	.03
" 8c brown .....	.06	.03
" 12c brown lake .....	.10	.05
" 16c violet black .....	.08	.04
" 20c orange brown .....	.08	.04
" 30c olive15	.08
1910-11, 20c yellow	not priced	.02
" 30c ultramarine	not priced	.04

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Net Approvals. Reference. H. Wendt, Manilla, Iowa. (44)

I have thousands of splendid postage stamps to exchange. If you have good duplicates and want a lively exchange, come on. Send large selections and receive mine promptly. H. Bushey, 371 Division, Kingston, Ont. (50)

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14 Sweden	02	1500 "	4 79	1000 " U. S.	60	
50 Sweden	40	2000 "	7 42	1000 " Italy	21	
10 Siam	25	3000 "	24 60	1000 " Swiss	42	
20 Brazil	14	4000 "	49 00	1000 " Holland	42	
100 Asia	60	Great Bargains	1000 "	France	39	
100 Africa	65	above	1000 "	St. Colof	25	
10 Haiti	17	50 Persia	80	1000 "	Denmark	47
15 India	04	100 Persia	1 80	1004 "	Spain	52
40 Japan	05	125 Persia	2 75	1000 "	Russia	42
100 U. S.	20	150 Persia	2 75	2 Beyehella	08	
50 Cuba	49	200 Persia	7 99	10 Luzenberg	15	
100 "	2 39	8 Liberia	19	15 Newlandland	1 00	
127 "	2 24	19 Hawaii	99	50 Australia	09	
75 Turkey	84	18 Finland	32	50 French Col's	24	
10 Liberia	1 00	5 Bermuda	08	100 "	1 00	
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100 U. S.	20	40 Uruguay	1 00	200 "	4 00	
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3 Samoa 08	2 Senegal 05	10 British Guiana 12
30 Spain 11	4 Grenada 08	10 Costa Rica 08
3 Soudan 05	4 Nigeria 08	10 Guatemala 09
4 Malta 05	5 Cyprus 05	6 Indo-China 05
6 Crete 05	5 Panama 12	6 Hong-kong 05
7 Siam 15	6 Reunion 05	6 Philippines 04
7 Haaso 10	6 Samoa 05	25 " 40
10 Chile 05	10 Brazil 05	10 Jamaica 10
10 Greece 05	20 Denmark 12	15 Argentina 11
40 France 10	25 " 12	17 Mexico 09
25 Italy 04	20 Portugal 05	17 Trinidad 11
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2 Corea 05	20 Sweden 10	1000 Fine Hinges 05
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 Mexico 1899 1 peso, blue..... .10
 Salvador 1895 1c olive..... .10
 All stamps are in perfect condition.

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1890—3c	purple	\$0.35
	6c brown red75
1902—3c	violet15
	4c brown25
	6c claret30
	8c violet black40
	10c red brown	.....	.50
	13c purple black	.....	.60
1908—2c	carmine, imp.	.....	.15
	3c deep purple, imp.	.....	.20
	4c orange brown, imp.	.....	.35
	5c blue, imp.	.....	.40
1909—2c	Lincoln, imp.	.....	.20
1908—13c	blue green	.....	.75

STRIPS, WITH PLATE NUMBERS.

1895—1c	blue (3)	.....	.15
	2c carmine (3)	.....	.20
	3c purple (3)	.....	.30
1898—1c	Omaha (5)	.....	.15
	2c Omaha (5)	.....	.20
1901—1c	Pan-American (5)	.....	.15
	2c Pan-American (5)	.....	.20

SPECIAL—Block of 35 (7x5) 1 cent 1851, perfect, full original gum, from left pane, showing imprint and plate number 1. A great rarity and very desirable. My price, only \$150.00.

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50 Spain	11	4 Grenada	08	10 Costa Rica	08
3 Soudan	05	4 Nigeria	08	10 Guatemala	09
4 Malta	05	5 Cyprus	05	6 Indo China	05
6 Crete	05	5 Panama	13	6 Hong-kong	05
7 Siam	15	6 Kenion	05	6 Philippines	04
7 Mascos	10	6 Beania	05	25	40
10 Chile	08	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25	18	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	15
40 "	14	20 Russia	09	10 Grenada	12
3 Corea	06	30 Sweden	10	1000 Fine Hinges	05
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4d, chalky11	2½d06
6d, chalky16	3d08
Straits Settlements, 3c, plain.....	.03	6d15
5c04	1s30
10c .....	.08	Seychelles 3c .....	.02
B. Somaliland, chalky, 4a.....	.10	15c .....	.06
6a .....	.14	Dominica, 3d, pict. plain.....	.08
Grenada, ½d, plain .....	.02	St. Helena, ½d, 1d, 2d, 2½d.....	.16
1d, plain .....	.03	Victoria, Queen, reprint.....	.03
2d, plain .....	.05	Leeward Is., ½d, 1d, 2d, 2½d, 3d.	
2½d, plain .....	.06	6d, 1s .....	.70
3d, chalky .....	.08	Ceylon, 2c, 3c, 5c, 6c, 10c, 15c....	.23
6d, chalky .....	.15	St. Vincent, ½d, 1d, 2d, 2½d, 3d...	.24
1s, chalky .....	.30	Brunei, 10c .....	.08
Australia (Kangaroo type) Wmk.		Gt. Britain, ½d, 1d, 2d, 2½d, 3d....	.23
Crown & A.		Cyprus, 10 para.....	.02
½d, .....	.02	Bermuda, ½d .....	.02
1d .....	.03	2½d .....	.06
2d05	Bahamas, 2½d06
2½d08	Kedah, 1c02
3d10	3c04
4d12	5c06
5d14	8c08
6d16	10c10
1s30		

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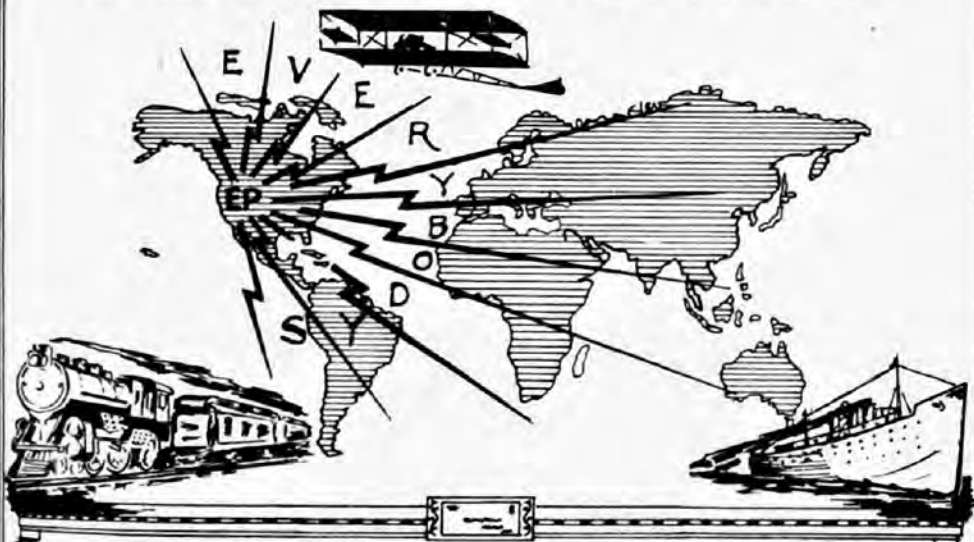
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A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



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150 varieties.....	.15	.40	1.20	2.80	7.50
175 varieties.....	.20	.54	1.60	3.75	10.00
200 varieties.....	.25	.67	2.00	4.70	12.50
240 varieties.....	.35	.94	2.80	6.55	17.50
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35 varieties.....	.10	.27	.80	1.85	5.00
U. S. Revenues:					
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20 varieties.....	.10	.27	.80	1.85	5.00

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Line block of four.....	.08	.14

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Official 5, 10, 12, 15 Thurston, each, .40c.
We have just obtained a fine collection of South Seas, which have been mounted and will be sent to those who are willing to spend at least one dollar. Ref. req.

K. P. EMORY & CO.

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*Guatemala, 1902, 10 varieties, complete; cat. 15c@25c

*Hayti, 1904, comp. Nos 82-88 inc.; cat. 75c@2.50

*Hayti, 1904, comp. "Poste-Paye"; cat. 75c@1.50

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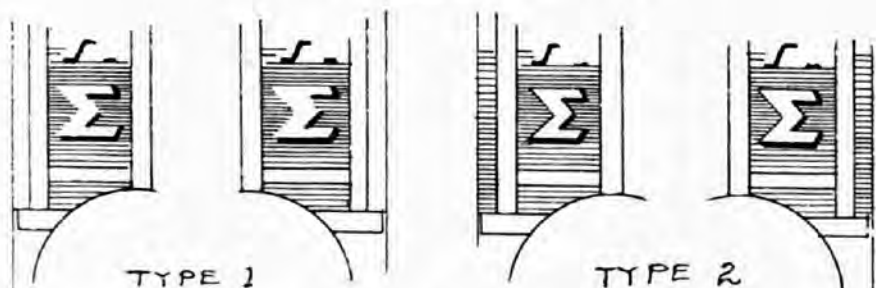
Vol. IV, No. 7.

JULY, 1913.

Single Copies 5c.

STAMP STUDIES

Associate Editor Frank C. Clark



In these days of strife there has been caused a large number of new varieties of Grecian stamps, some of which we will always long for but not possess.

However, in the issue of 1901, represented by the flying Mercury there are two varieties of the 5 L stamp (green), one of which is not listed by Scott.

The common variety is as shown by Type 1. You will note that the lower E-shaped letter is formed by heavy shadows on the underside and at the right hand side ends of the letter, while the horizontal lines of the background, by their varying length, form to the eye the left side of the character.

You will also note there are three vertical lines on the left and right outer sides of the stamp. The space between the two outer lines is clear white. Perhaps there will be just a faint suggestion of a line here and there on your copy.

In type 2, the letter E is entirely defined by a line, while between the two outer vertical lines you will find lines placed horizontally, conforming with the lined background.

Should you chance to observe any of this issue on quite thin pa-

per, keep it, as all values from the 1L to 50L come on two thicknesses of paper. The 5L in two types are also found on the two papers. They are not rare, but cheap. I will say that the type 2 on the thicker paper is scarcer than that on the thin paper.

The 1L value comes perforated 11½ and is a nice stamp to watch out for. Sometimes we overlook a really scarce stamp among a lot of cheap ones. If Gibbons' catalogue lists a stamp, as he does the 1L value perf. 11½ at \$2.50, why not look over all the cheap varieties of that value that we come across? I have found several such stamps by keeping in mind their existence.

I must admit that the early issues of Greece are my Jonahs. Between the Paris and Athens prints and clear and coarse impressions and cleaned plates and washed plates and scrubbed plates, in combination with the pictures of same in the catalogue, well—I am like the man who did not feel well who read the family doctor book. When he finished the book he decided that he had all of the ailments described in the book. And with me, after looking my early Greece stamps each month, I feel as though I had all of the scarce ones

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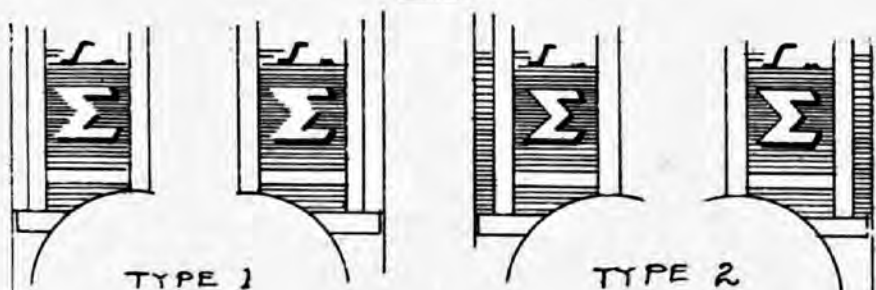
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STAMP STUDIES

Associate Editor Frank C. Clark



In these days of strife there has been caused a large number of new varieties of Grecian stamps, some of which we will always long for but not possess.

However, in the issue of 1901, represented by the flying Mercury there are two varieties of the 5 L stamp (green), one of which is not listed by Scott.

The common variety is as shown by Type 1. You will note that the lower E-shaped letter is formed by heavy shadows on the underside and at the right hand side, ends of the letter, while the horizontal lines of the background, by their varying length, form to the eye the left side of the character.

You will also note there are three vertical lines on the left and right outer sides of the stamp. The space between the two outer lines is clear white. Perhaps there will be just a faint suggestion of a line here and there on your copy.

In type 2, the letter E is entirely outlined by a line, while between the two outer vertical lines you will find lines placed horizontally, conforming with the lined background.

Should you chance to observe any value of this issue on quite thin pa-

per, keep it, as all values from the 1L to 50L, come on two thicknesses of paper. The 5L, in two types are also found on the two papers. They are not rare, but cheap. I will say that the type 2 on the thicker paper is scarcer than that on the thin paper.

The 1L value comes perforated 11½ and is a nice stamp to watch out for. Sometimes we overlook a really scarce stamp among a lot of cheap ones. If Gibbons' catalogue lists a stamp, as he does the 1L value perf. 11½ at \$2.50, why not look over all the cheap varieties of that value that we come across? I have found several such stamps by keeping in mind their existence.

I must admit that the early issues of Greece are my Jonahs. Between the Paris and Athens prints and clear and coarse impressions and cleaned plates and washed plates and scrubbed plates, in combination with the pictures of same in the catalogue, well—I am like the man who did not feel well who read the family doctor book. When he finished the book he decided that he had all of the ailments described in the book. And with me, after looking my early Greece stamps each month, I feel as though I had all of the scarce ones

in my collection; the trouble is I do not know which is which. But I am going to stick with them until I get the cure. I am having lots of fun with them anyway.

U. S. REVENUES.

Associate Editor C. A. Nast.

I am in receipt of a letter from that veteran revenue specialist, Mr. E. B. Sterling, in which he encloses a rubbing of a Cross stamp, Minor variety, which I failed to include in my list through an oversight. In the list, under Type IX, add the letter "A38625," being the block letter and small figures. This stamp came originally from Dr. J. A. Petrie, deceased, and was purchased by L. W. Durbin for \$5.00, and then the record ceased. Where it is just now is not known.

Today we have an illustration of one of the rarest and most interesting varieties of the cotton stamps. It is from the collection of Mr. J. D. Bartlett. It is printed on canvas and bears the signature of Thomas Spooner, collector at the port of Cincinnati during the war. The last figure of the year date is not decipherable, possibly it was never filled in, which is all the more to be regretted. However, I am of the opinion it should be 1863. This would make it antedate anything else known in this class of stamps, but the year 1864 saw the brass stamps in general use. In September, 1863, Henry D. Mears obtained a patent for the small sized brass stamps, one of which (see type III) bears the name of Thomas Spooner, also. The specimen here illustrated is printed throughout in black ink except the figure "2" and the word "Mar," and the collector's signature, which are done in pen and ink.

The only other canvas stamp known is in the Deats collection, and is dated "21 day of Dec. 1863." Signed "Geo. S. Denison," collector of the District of La.

In the handbook No. 3, issued by the U. S. Rev. Society, I said no used parchment cotton stamps were known. I stand corrected. Mr. H. E. Deats has two used specimens. Both were issued by Geo. S. Denison for the District of La., and dated as follows: "18 day of Nov. 1863," and "14 day of Dec. 1863." From

these dates it would seem that canvas and parchment stamps were used concurrently for a short time at least. I presume the district for which Denison was collector embraced the city of New Orleans, La.

ITEMS FROM THE FRENCH AND BELGIAN PRESS.

By Julian Park, M. A., F. R. P. S.

I have not yet seen any mention of the announcement which appears in "L'Annuaire de Timbrologie," that on September 25 of this year the republic of Panama will issue a 2-cent stamp in commemoration of the fourth centenary of Balboa's discovery of the Pacific ocean.

Balboa, of course, was the Columbus of Panama. There is a hill within the canal zone (very near Ancon, which is the American part of the city of Panama), which rumor says was the eminence from which Balboa first saw the sea, and under that impression many tourists ascend it; (I did so myself); but the records show conclusively that Balboa crossed the isthmus much further to the east. The town of Balboa marks the Pacific entrance to the canal. It is a busy, smoky place of tugs and dredges, machine shops and Chilean and Peruvian steamships. Last winter I visited, and saw eight or ten of these had a trip on Colonel Gorga's launch as far up the canal as it was common South American liners at dock. It makes one realize what a simple matter it will be, when the canal is finished, to go without change on comfortable boats from New York to Callao or Valparaiso.

The "Bulletin Champion" informs us that the Colombian government not having accepted the proposition of the American Banknote Co., which involved the manufacture of the projected new issue, including in all 36,000,000 of stamps, for the sum of \$18,000. The issuance of this set will be confided to the National Lithograph Works at Bogota, the same concern that turned out the 1908 set. This issue is almost exactly similar to the 1904 set, which was made by the lithographer Arango. The imprint at the bottom is the distinguishing mark, and furthermore, the perforations are not the same.

It is not often that an appeal is made to a country to honor on its stamps the memory of foreigners. Instances where a country has done so may be counted on the fingers of one hand. An open letter to the Belgian Minister of the Colonies, published in "L'Annuaire de Timbrologie," and signed by Oscar Everaert, is interesting enough to permit of extracts being made.

Pointing out that England has just honored the memory of the African explorer, Livingstone, whose centenary recently occurred, Monsieur Everaert reminds the Minister of Colonies that many countries honor their illustrious men by reproducing their features on commemorative postage-stamps. "The idea that I venture to submit to you is not, I hasten to add, the issue of any commemorative stamps, which have only too often been the occasion of regrettable abuses. The project in question is to change the design of the 10-franc stamp of Belgian Congo. The design of this stamp is much inferior to those of the other values, and it would be advantageously replaced in the set by another of the same value, the principal subject of which would be formed by three medallions—in the center a portrait of King Leopold II, in the right that of Livingstone, and in the left Henry M. Stanley, he who found and saved Livingstone.

"It would be a just tribute of homage, honoring and placing together our great colonizing king, the illustrious Stanley, and the humble weaver Livingstone, who both rest today in Westminster Abbey by the side of their sovereigns. The issuance of such a stamp would be beyond doubt well received everywhere, and could not fail to create a most favorable impression."

OUR OWN U. S.

Associate Editor Frank E. Goodwin

To the mind of the writer the most interesting and valuable side-line in the collection of United States is the study of proofs. And yet when a specialist begins to add them to his pages of stamps, in an earnest and systematic effort to learn what is in his stamps, he finds that there is very little information to be had, even from those who have given over considerable time and expenditure of money to the accumulation of the die and plate proofs of United States postage

stamp designs. This, I am sure, ought not to be so. Proofs can be used as a medium for the intensive study of the stamps themselves, and it seems strange, indeed, to the writer that so little information about them is to be had.

I have long tried to determine whether or not there existed plate proofs in their true colors of the 5 and 10 cents, issue of 1847. Mr. Tiffany, who has done more than any other student of stamps to advance the study of our own postal issues, declared in his notes that they do exist. Several collectors who have made more or less headway in their study, have also written me that these proofs were made. But I have never been able to obtain copies which satisfied me that such was the case. I have seen a number of die proofs which had been trimmed down to size, but have yet to see a pair of the originals, or even a single copy with a trace of design of the adjoining stamp attached. The spacing between the stamps is not so wide but that the examination of a number of copies ought to show some part of the next stamp, if plate proofs exist.

Taking up the second issue—the stamps of 1851—I am still at sea as to whether plate proofs of the original plates themselves, in accepted colors, exist. All of the plate proofs which it has been my pleasure to examine were all printed from the plates used for the reprints, and in the colors of these reissued stamps.

In partially determining this, the matter of spacing again enters. It is well known that the designs of the 1851 issue were very close together. When the reprints were made new plates were constructed of the 1c, 3c, 10c, and 12c denominations. These were placed much wider apart to allow for perforations, which were 12 holes to 20 mms. So if proofs were made of the original plates there would likely have been some copies existing which would show at least traces of the next design, owing to the very close spacing. Such copies I have never been able to find. I have seen the designs printed in other colors which were beyond the shadow of doubt from the original plates. But it has not yet been my pleasure to see any copies which I could accept as being from the original plates and in their original colors. I would like to see pairs, or single copies with a part of the adjoining design, so that I could assuredly say that proofs of the originals do exist.

For the 'steenth time I desire to repeat that I am not writing for the philatelic press, or preparing booklets, for the further instruction of very advanced specialists, but in hopes that younger collectors may receive some assistance which my own experience teaches me, they need. This for the benefit of those who have seen fit to criticise some of the immaterial inaccurate statements I have perhaps unwittingly allowed to creep into my pencilings.

The arrival of summer does not, as usual, seem to have had a debilitating effect upon the enthusiasm of collectors. Dealers tell me that the demand for stamps among specialists is better than it was a year ago—when the high water mark was reached—and that there is every prospect of steady selling during the balance of the season. The studies which have been printed by the philatelic press from the pens of real students of stamps are having splendid upbuilding effect upon collectors.

I wish to use this means to apologize to correspondents who have failed to receive replies to their letters. My daughter has been seriously ill for six months, and as she had assisted me in my work, taking care of my correspondence and arranging my stock books, etc., the loss of her assistance handicapped me greatly, besides making it necessary for me to devote much of my time to her care and enjoyment. Am leaving June 4 for the mountains of Alabama with her, where I hope she will to some measure recover her health. For this reason I ask my friends not to judge that I do not appreciate their letters, for I do.

Collectors who delight in searching for very minor varieties will find good opportunity for their talents in the study of the 10 cent stamps, issue of 1873, printed by the Continental Bank Note Company. It seems that in making plates the engravers did not carefully remove all of the lines into which the plates were laid out into squares. These lines can be found on either side of the stamps, at the bottom, separated from the design by different distances, and strong, medium, light and broken. As the collector continues to study them he will find other minor points which will prove interesting, and fully as collectable as the varieties of the Columbians.

Geo. L. Washburn, Ticonderoga, N. Y., showed me a 2 cent, 1894, type III, in which the ground work within the right triangle was entirely white. The lines which cross the triangle horizontally in the normal type, are entirely missing. From every angle of study I am convinced that it is not from a worn plate, and as I have been able to find two copies from among my accumulation of duplicates am satisfied that it is a collectable variety, but whether it should be termed a transfer or plate variety have not yet been able to determine.

Speaking of Columbian varieties, the 5 cent stamps show a considerable of "Caps" same as the 2 cents, and stronger in their characteristics. They are not uncommon, and a collector who possesses several hundred of them can add a number of varieties to his already large accumulation of Columbians. But it must be remembered that these "Caps" are neither plate nor transfer varieties, but are the result of improperly cleaned plates. Some substance (probably dried ink) partly filled the "ponds" surrounding the numerals, which naturally prevented fresh ink from remaining in the depression and left white spots when the prints were made.

Have just noted your comment on the inability of a collector to secure the grilled stamps of 1870 from dealers. Please tell him that I have a complete set—except 24 cents—including a nice 12 cent and superb 30 cents, better than the average, which I will exchange for other stamps I can add to my collection on basis of catalog.

Last year at this time correspondents to the press were indignant over the failure of Scott's catalog to appear before this time. Now nothing is said because the new book has not been forthcoming. Have collectors suddenly experienced a spirit of commendable patience and forbearance, or have they decided that they can struggle along without the last word in pricing?

The leading article in the last issue of Everybody's Philatelist, on the bookleaves of United States issues was splendid, and interested the writer greatly. I confess that I have never given this side-line the attention it deserved, but shall do so in the near future.

INKS AND PIGMENTS.

Foreword by Dr. J. M. Holt.

There begins a serial of the above title in this issue, by Associate Editor H. L. Wiley. It is an article of permanent and scientific value and deals with a question intimately associated with stamps in the making. The article is also pretentious, ambitious and exhaustive, and because it is such is no reason why it should be avoided. In placing and keeping philately on the footing of a science, we must needs deal with the large and complicated phases of it, else we deny and repudiate the very claims we make for it as a science.

If a sufficient demand is created for the reprinting of the article in its entirety, we will consider making it No. 1 of Everybody's Philatelic Handbooks, to be sold at cost.

INKS AND PIGMENTS

Arranged by H. L. Wiley, As. Ed.

The inks used in the process of plate printing consist of three general constituent parts: (1) the Pigment or Color, (2) the Vehicle in which the coloring matter is suspended or "dissolved," and (3) the Drier, added for the purpose of promoting a rapid drying of the ink. The brief review of the pigments commonly used in water colors which is given in Windsor and Newton's "Modern Water Color Pigments," is so admirably adapted for our purposes that it is here reproduced, with certain minor changes calculated to make it somewhat more applicable to the requirements of a student of United States postage stamps.

The pigments used in the manufacture of the inks used in plate printing may be arranged in three groups, and they may be further classified as follows:

1—Pigments derived from the mineral kingdom: (a) native pigments, (b) artificial pigments.

2—Pigments derived from the Vegetable kingdom: (a) native pigments, (b) lakes and indirect products.

3—Pigments derived from the animal kingdom: (a) native pigments, (b) lakes and indirect products.

This table is arranged to be roughly indicative of the relative durability, the native minerals being, as a class, the most permanent, and the animal lakes the least permanent.

(Continued on Page 160)

TRADE COLUMN.

Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

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We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom blocks of 6. John M. Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

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Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, 14th avenue and Lake street, San Francisco, Cal.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Philatelic Pikers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (47)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (48)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

Pigments Derived from the Mineral Kingdom.

Among the Native Mineral Pigments, Lapis Lazuli, or Genuine Ultramarine, brought from many parts of Asia, and principally from China and Thibet, stands pre-eminent for brilliancy of color as also for permanence and historical associations; and although it may be matched to the sight very perfectly by the artificial ultramarines of modern times, it will probably never be equalled, for transparency and durability, by any product of human skill. Ultramarine Ash is a weaker variety of Ultramarine. Yellow Ochre and Brown Ochre are native earths colored by sesquioxide of iron; some of the best varieties of modern Yellow Ochre have been brought from the neighborhood of Oxford, but it occurs in nearly every country, and in olden times there were celebrated localities in Egypt for obtaining the color. Raw Sienna is a particularly transparent variety of Yellow Ochre which takes its name from Sienna in Italy. Raw Umber is named from the ancient town of Umbria in the same country, and differs from the ochres and siennas in being tintured principally with oxide of manganese instead of oxide of iron. The best Raw Umber is at present brought from Cyprus. Vandyke Brown is a native bituminous earth brought principally from Cassel in Germany. The admirable pigments, Light Red, Burnt Sienna, Raw Sienna, Raw Umber, and Cologne Earth must also be included in this category of native minerals, inasmuch as they are produced by simple calcination of Yellow Ochre. Raw Sienna, Burnt Umber, and Vandyke Brown respectively. Terre Verte is a very durable green earth colored with protoxide of iron. Genuine Indian Red is brought from India and Persia; it consists principally of sesquioxide of iron, and is valued for its subdued and beautiful quality of color. It has been largely replaced in modern times by an artificial preparation which is an exceedingly close imitation and we may here mention two or three pigments which were originally used in their native forms, but have been now replaced by artificial Vermillions, Orpiment, or Golden Sulphide of Arsenic, was also known to the Egyptians, and constituted the "Auripigmentum" of the Romans; it is now discarded in favor of the artificial Sulphide of Arsenic known under the name of "King's Yellow." And

lastly the native red and yellow Chromates of Lead are now forsaken for the more beautiful, and not more fugitive, precipitation products.

Artificial Mineral Pigments may be divided into two classes:

1—Those made from dry processes (calcination in furnaces).

Continued in August Number.

PRECANCEL NOTES.

By S. M. Schoemann.

Since my last report I have added the following additional Parcel Post Precancel to my collection:

Amherst, Mass., 10c normal.

Boston, Mass., 4c invert.

Buffalo, N. Y., 1c, 2c, 5c, 10c, 25c normal.

Chicago, Ill., 75c normal; 1c, 2c, 4c, 25c, 75c normal double; 1c invert triple.

Cincinnati, O., 4c normal.

Cadillac, Mich., 1c invert.

Cleveland, O., 1c normal double; 1c invert, 4c normal.

Elkhardt, Ind., 1c invert.

Eaton Rapids, Mich., 1c, 2c, 10c normal.

Kansas City, Mo., 1c, 2c, 5c, 10c, 15c, 20c, 25c normal.

Minneapolis, Minn., 4c, 5c, normal, new type.

Niles, Mich., 1c normal.

Racine, Wis., 1c normal; 1c, 4c, 15c, 25c invert.

Riverton, N. J., 1c, 2c, 4c, 5c, normal, with comma after Riverton; 2c normal double, with comma; 1c, 2c, 5c normal, without comma.

Seattle, Wash., 1c, 2c, 4c, 10c, 15c normal.

Scranton, Pa., 2c, 10c normal.

Anamosa, Iowa, comes in a number of varieties. I have the following: 1c normal, 1c normal with a small font "I" for the I in Iowa; 2c normal, spelt Anomosa.

Have the following new varieties in St. Louis: a sheet of 100 of the 4-1908, type II, normal double; 10c and 15c 1912 normal, type II.

The Hanover, N. H. issue appears to be rather scarce. They used a very pretty and unusual type of cancellation. I have the 1c, 2c, 3c, 4c, 5c and 6c, all 1908.

Have a 1-1912 Attica, Ind., type I, inverted; a 1-1908 North Haven, type I, inverted; a 1-1908 Morton Ill., type I, inverted; a 1-1908 Davenport, Ia., type I, inverted, and the following varieties in Paradise Pa.: 1-1908 normal, 1-1908 inverted, 1-1908 inverted double, and 1-1908 normal thick, like type II, Scranton, Pa.

U. S. ARROW BLOCKS

C. A. Nast.

For the ordinary collector arrow blocks have little interest, but for the advanced collector or the specialist these have undoubted value.

Until the imperforate sheet of stamps came upon the market, the "center crossed line" block was an impossibility of attainment, and the arrow blocks in the four positions were unheard of. Thus far I have seen no notice of arrow blocks in the perforate class, and yet these do occur in several series of stamps.

I am now speaking of the ordinary panes, procurable and sold at all post offices for ordinary commercial use, and not the big sheets kept intact and sold for stamps-vending machines or other private perforating contrivances.

The first series in which the arrow blocks show, is the Trans-Mississippi of 1898. These stamps were printed in sheets of two hundred, and then cut vertically through the center, making two panes of 100 each. This mode of separation destroys the top and bottom arrow, but it leaves one arrow to each pane as sold in the post office, either at the left or right side. I have blocks of four showing the arrow at the right side in the 1c and 2c and 3c values.

Whether any arrow blocks are possible of attainment in the Pan-American series of 1901, I am unable to say, not having any full panes before me.

But the next series is that of the Louisiana Purchase of 1904. These stamps were of the same size as the Omahas, and were printed in the same way. Each pane of 100 sold at the post office presents one arrow in the center of the side, giving one block either left or right, respectively.

In the Jamestown series of 1907 the sheets were spaced and arranged differently. Sold in panes of 100, each pane shows two plate numbers, either at the top or the bottom, with an arrow marking between these, in the center. Side arrows are not possible in this series. I have blocks showing top and bottom arrows in the 1c and 2c values.

None are possible in the Alaska-Yukon, or Hudson-Fulton. These series printed respectively in 280 and 240 stamps to the sheet, were subdivided into panes of 70 and 60 stamps, the separation being on the guide lines, thus destroying the arrow markings completely in the perforated sheets.

TRADE COLUMN.

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00. 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Postage for Belgium, cards, 2c; letters, 5c. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (1f)

For 50 to 200 special Colonial stamps, Antilles, Newfoundland, etc., I offer Italy, Colonies, Jubilee, Commemoratives, San Marino, Church States, etc. Miss Genesia Novelli, Via Carrozzeri, Livorno, Italy. (43)

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (1f)

100 different stamps, 5c. Approval selections, 50 per cent to 75 per cent. Premium to applicants for approvals. Wm. I. Toohey, 499 Oxford St., London, Canada. (43)

I want every stamp collector's name in my new dictionary. Those who send me their name and address with 10 cents, will receive 6 beautiful Colorado postcards. Pike's Peak Enterprise Co., Colorado Springs, Colo. (43)

100 Bulgaria, 25c; 100 Turkey, 25c; 100 Japan, 10c; 100 unused stamps, 40c; 10 different copper coins, 16c; 3 varieties broken bank bills, 15c; old newspapers, time of Civil war, 25c each. John Lowe, 3414 East Baldwin Ave., Spokane, Wash. (43)

Bind your own magazine any size. Complete instructions, and one binder, 10c; dozen, 75c. We have complete file "Everybody's" to date, bound in one volume. Over five hundred sold last month. "Ticfaw" Loose Leaf Album holds 100 sheets, 9 1/2 x 7 1/2, board cover, bound in black cloth, ring construction, opens flat. Price, \$1.00, postpaid. Emboss your own stationery with the "Hand-y," fifty styles. Collectors wanted as branch managers for the I. S. A. to collect local business information and assist in sales. Send red stamp for "Profitable Opportunities." All goods guaranteed. Index Service Company, Buffalo, N. Y. (43)

200 Victor and Columbia records. New in original papers, to exchange for any stamps for my collection, approval sheets or otherwise; also new shotgun would exchange. M. Page, Oak Park, Chicago. (43)

Exchange—For 150 to 500 good stamps I send 150 to 500 Montenegro, Servia, Bulgaria, Levant, Romania. S. G. Bondy, 1844 St. Dominique, Montreal, Canada. (43)

TRADE COLUMN.

Philatelic Printing—1000 Approval Sheets, \$2.00; Return Blanks, \$2.00; Approval Books, Letterheads, Circulars, Catalogs, etc., cheap. Samples free. A. H. Kraus, Member S. P. A. and A. P. S. 502 Kraus Bldg., Milwaukee, Wis. (44)

I have thousands of splendid postage stamps to exchange. If you have good duplicates and want a lively exchange, come on. Send large selections and receive mine promptly. H. Bushey, 371 Division, Kingston, Ont. (50)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc., subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (com).

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. For eigners, likewise, in entering into relations with Americans.

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

Readers will kindly note terms at top of first column of "Trade Column." Cash in advance always, as it is impracticable to keep a set of accounts for such small items. Your account would only be one in fifty. See the point?

Will give in exchange packet of 200 varieties stamps for 100 permits, precancels or postmarks cut 2x4½ in. with stamp. Brinckerhoff Supply Co., Carlton, Or. (45)

U. S. 1870-3 3c green unsorted, per 1000, \$1.15, postpaid. Other U. S. 19th century only. Hugo Kuenstler, 299 Tenth Ave., New York, N. Y. (45)

TICFAW Vertical Manilla File, 4x9, 30 pockets, expands to 30 inches. Price, 50c. Double capacity, 75c. Used for postmarks, stamps, clippings, etc. Indexed A to Z and by states. Write for pricelist of other "TICFAW" specialties. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

Collectors wanted as branch managers for the I. S. A. to collect local business information, assist in sales and share in profits. Send red stamp for particulars. Index Service Company, Glendale Bldg., Buffalo, N. Y. (46)

TICFAW Loose Leaf Album holds 100 sheets, 9½x7½, stiff covers bound in black cloth, ring construction, opens flat. Price, with 50 leaves, \$1.00, postpaid in U. S. (Used and endorsed by Dr. Holt). Money refunded. Index Service Company, Glendale Bldg., Buffalo, N. Y. (47)

The difference between types I and II of Grand Central Station, New York, N. Y., as quoted by Smith, does not lie in the lines as stated by him; as the so-called double lines of type II is simply a case of light inking. The stamps of type I come only in a blurred government ink, the lines are spaced 14 mms. and the G of Grand and C of Central are quite round. Type II comes only in black ink, the lines are spaced 13½ mm., and the G and C are of a different type.

The 1912 Xmas issue of Lincoln, Neb. is type III (and not as generally supposed type II). In type II the lines are spaced 14 mm., Lincoln measures 14½ mm., and there is no period after Neb. In type III the lines are spaced 13 mm., Lincoln measures 13 mm., and there is period after Neb. I have the 1-1912 in both types.

I have two copies of the 3-1908 Precancelled Jackson, Mich., each with a different type of office cancellation.

I have discovered the following varieties in type I Ravenna, Ohio, all in 1-1898: 1c normal, hair lines are spaced 11mm; another without period after Ohio; another with a comma after Ohio instead of a period; another with the hair lines spaced 12mm.; another with a different font R and v.

Then on two types in Foxboro, Mass., type I, was issued about Xmas 1911, and, as far as is known, but two varieties were used, viz., 1c and 2c, 1908. The letters of type I are similar to those of Bridgewater, Mass., but without the usual lines. Type II, used for the 1912 Xmas, is familiar to all collectors. If you have blocks of four of type I issue, examine them and you will find that both the 1c and 2c comes with two varieties of R.

Have a 2-1898 precancelled Williamantic, Conn., diagonal down, inverted, without lines.

The 1912 Xmas issue of Marlboro, Mass., comes in two types. The normal variety is like the 1911 issue, viz., the letters are ornamented. They should be classed as type I. The inverted varieties and some of those reading up and down come with plain letters only and should be classed as type II.

Have a 1-1902 Columbus, Ohio, type III, up in purple ink; also 1-1898 Minneapolis, Minn., type II, purple ink.

At the 1c and 5c 1902, Binghampton, N. Y., dated 8-07, were issued with inverted 8. I have the following unlisted Binghamptons: 1c and 5c 1898, dated 1-02; 1-02 dated 9-04, double; 1-02 dated 12-05, double; 5-02 dated 3-03, double; 1-1898, dated 10-03 normal; 2-1898, without date.

A very rare unlisted variety is the 2-1898 Battle Creek, Mich., type I, double.

Have a 5-1898, Chicago, Ill., type I, triple; 1-1908, type III. New York, N. Y. double is a very scarce stamp; have never seen but one copy of it, or of the 6-02 Warren, Pa., type I, inverted.

I have Salina, Kansas on 2c Pan-American.

How many collectors own a 1-02 Niagara Falls, N. Y., in the rare type as follows? Lines spaced 16mm., letters are straight up and down (not slanting as type II), are ornamented, and Niagara measures only 12mm. Have seen hundreds of type I and II, but only two copies of this type III, both of which I have.

10-1898, type I, inverted, Indianapolis, Ind., is a hard to get stamp; also 10-1902 Chatanooga, St. Elms sta-Tennessee, normal, type III, and normal double, type IV.

I have a 1c Jamestown precancelled Cincinnati, Ohio, type II, horizontal normal; also a 3-08 type IV, inverted.

I have 1c and 2c 1908, Seattle, Wash., office cancellation on original cover.

I have the following unlisted Decorah, Iowa, all on original cover: 3-1902 vertical, up in large, plain capitals, with a line below; 3-08 horizontal normal, without lines, Decorah and Iowa 9mm. apart; 3-1908 circular office cancellation.

I have two copies of the 1-1895, type I, one of them has a B for D in Decorah.

I have the 4-1898, type I, on original cover.

Have a copy of the 3-02 Indianapolis, Ind., down type II, with the lower line missing.

Have just found a Spencer, Mass. double on 2-1912; 2c 1908 Sanford, Maine normal; 3c and 13-02 and 1c 1912, all double Saginaw, Mich., type III; 3-1908 Riverton, N. J. double; 1c, 2c, \$1.00 1912, wide spaced double, Philadelphia, Pa.; 6-08, type I, and 4-5-6 '08, and 2c, 8c, 10c '12, type II, all Mansfield, Mass.; 4-08 Milford, Mass., diag. down; 2-08 double Marlboro, Mass.; 15-12 Dalton, Mass. double.

TRADE COLUMN.

Bind your own magazines, any size. Complete instructions and one binder, 10c; 75 per dozen. We have complete file of "Everybody's" to date bound in one volume. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

16 Travancore, all different, 20c; 10 Cochiti, all different, 16c; 6 Malay States, all different, 10c; 15 British India, all different, 4c; 10 Ceylon, all different, 12c; 4 Hyderabad, all different, 8c; 4 Jaipur, all different, 8c; 25 Indian Native States stamps, 24c; 50 Indian Native States stamps, 72c; 75 Indian Native States stamps, \$1.00; 100 Indian Native States stamps, \$2.50. The price of the rare stamps on application. T. T. Thomas (C. C. C. 7941), Stamp Dealer, Kottayam-Travancore, India. (46)

Wanted—Meekel or International Album with spaces to December, 1900. State condition, style of binding, and price. F. Caldwell, Fowler, Kans. (45)

Net approval selections of stamps. Reference. Henry Wendt, Manila, Iowa. (54)

The Philatelic Star, Madison, New York, U. S. A. Been published for 12 years now. Sample copy and Present for 2c stamp. Best exchange paper, as it goes to active stamp people all over the world, and ad. rates are the lowest. Write us now.

Trial Four Months, over 400 pages. Ten Cents. World's Greatest Collector Magazine, founded in 1895. The Philatelic West and Collector's World, Superior, Nebraska, U. S. A. The oldest, largest monthly American Collectors' paper, 100 pages each issue, replete with interesting reading and advertising; illustrated, pertaining to Stamps, Curios, Coins, Old Weapons, Books, Postal Cards and Entire Covers, Minerals, Relics of all kinds, Old Books, etc. Over 3,600 pages issued in two years.

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Siam, 1883, 1 lotte.....	.40	.15
Siam, 1908, 1 tical.....	.50	.24

All used; postage extra.

J. M. HEATH, West Liberty, Iowa.

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Published Monthly by

JOHN MILTON HOLT, M. D.

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 7.

JULY, 1913.

WHOLE No. 43.

"EDITORIAL SHOP-TALK"

Everybody's has taken over "The Hobbyist," bag and baggage, goodwill, subscribers, contracts, etc., as well as the official organship of The Hobby Club. Another step in the march of progress. Details of the transfer are not complete in time for this issue.

(J. M. H.)

Dealers who have not yet discovered the commercial opportunities in the virgin fields which Everybody's

has cultivated, are invited, pending such a discovery, to at least subscribe, that they may lose nothing in our systematized career and may keep in touch with a journal which is increasing the lines which lead to larger and permanent trade. Dealers as well as collectors will receive sample copies at stated intervals, but it is our purpose not to distribute samples to the same names for consecutive issues. So those dealers who

are interested and who desire to keep in touch with the situation, at the same time demonstrating their purpose to lend nominal approval, should file their regular subscriptions. Reasonable and practical dealers will appreciate this matter, and we are satisfied to simply invite their attention to it and to leave the verdict to them. (J. M. H.)

"Everybody's" of today is made possible by the appreciation of "Everybody's" policy; "Everybody's" of tomorrow will demonstrate the enormous power of the loyal supporters of that policy.

The United Stamp Co. has just issued a handsome 100-page illustrated catalogue. Excellent cuts illustrate the U. S. issues, as well as other lines put out by the company, and the purpose has been to produce something of value to the collector, at the same time considering attractiveness and tone.

The retail price is 25 cents, but in order to secure rapid distribution, free copies will be given to readers of **Everybody's**, who inclose a 2c stamp for return postage, on application to the company, at Chicago.

PACIFIC PHILATELIC SOCIETY

On this coast summer demands no cessation of activities philatelic. Here societies meet in August as regularly as December, and no electric fans are needed.

The Pacific Society held its regular meeting in June in their rooms in the Mechanics' Institute Building, 55 Post street. The business session was preceded by the usual dinner at 6:30 p. m., a convenient and pleasurable feature, as some members, living at a distance, find it difficult to leave their offices and return downtown conveniently in the short space of time allotted.

The Marcus Brothers' fine collection of China was on exhibition, and Mr. Frank Marcus described the unusual features of the various issues, illustrating by the actual specimens. This collection is probably the best or one of the best of this country, as the original Marcus collection has been augmented by the purchase of the collection of the late W. J. Gardner.

The Pacific Society placed itself on record in the matter of substantial backing for philatelic journalism, by voting to contract for a quarter

page advertisement regularly in **Everybody's**. This came without the solicitation of the publisher and editor and as a pleasant surprise, commensurately appreciated.

At the July meeting Mr. Folte will discuss the postal emissions of Nicaragua, illustrated by his collection.

Visitors and non-members are cordially invited to any of the meetings, held on the third Wednesday of each month, at 55 Post street.

THE INTERNATIONAL PRE-CANCEL CLUB.

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Report of the Secretary-Treasurer for the month ending June 20, 1913:

New Members.

No. 56—Thos. B. Hyatt, Connellsville, Pa.
 No. 57—L. Raymond, Latrobe, Pa.
 No. 58—George Wood, Oakland, Cal.

Applications for Membership.

Dennett, J. E., 236 Gray street, Arlington, Mass.; age, 25; occupation, farmer. Proposed by Chester Meyers.

Bachenheimer, L. J., 515 W. 110th street, New York City; age, 34; occupation, advertising business. Proposed by Dr. W. I. Mitchell.

Riches, Alvin S., 2832 Second avenue, south, Minneapolis, Minn.; age, 24; occupation, bookkeeper. Proposed by Chester Myers.

Financial Report.

After a long delay, the former secretary-treasurer has turned over the funds in his hands, amounting to \$17.68, and we now have a comfortable balance on hand.

On hand May 20.....	\$ 7.24
Received from Mr. Griffith, former secretary-treasurer.....	17.68
Received from applicants (Mr. Dennett, \$1.00)	2.00

Total	\$26.92
Expenditures	\$ 0.00

Cash on hand	\$26.92
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W. I. MITCHELL,
 Secretary-Treasurer.

PHILATELIC LITERATURE.

C. A. Nast.

As a result of the private sale of the Loy library at Berkeley, California, quite a discovery was made. The item, "Mason's Coin and Stamp Collectors' Magazine" proved to be a great prize. This magazine was published at Philadelphia from 1867 to 1871, and is one of the rarest as well as earliest works published on philately in America. The file contained the original paper wrappers, and all the inserts and supplementary matter, and besides, a humorous prospectus in manuscript which was probably written by the editor. There were two more numbers issued than is shown in Crawford's catalog, viz., Nos. 5 and 6 of Vol. VI. There is no number 4 of this volume. Crawford closes with No. 3, whereas the file herein contained two more numbers. The pages of number 3 fit to number 5 and there is a note in number 6 saying No. 4 was never printed. The dates of the two last numbers issued are July and October, 1872.

If you have any leather bound books which are marred by ink stains or otherwise a good cleanser and ink eradicator is Whitmore's shoe cleaner and paste. Proceed just as you would in cleaning a pair of tan leather shoes. Finish with the paste and a dry woolen cloth.



AMERICAN INTERNATIONAL STAMP EXHIBITION.

The many details of preparation for the great exhibition to be opened in the Engineers' Building in New York the last week of October, are being attended to by the various sub-committees who have these matters more particularly in charge.

Many inquiries have been received from foreign collectors in regard to

the rules and regulations of the United States customs governing exhibits. No packages addressed to the exhibition will be opened at the New York custom house. All such packages will be opened at the headquarters of the exhibition committee, and in presence of at least one member of the committee. In this way the greatest care will be taken to protect exhibits. The committee will shortly send out a printed label to be attached to the packages containing exhibits. While these labels will not be necessary, they can conveniently be used by exhibitors and will save all chances of error or mistake in making shipments by post or express. It is expected that most foreign packages will come by registered post.

Nothing has so far been said in regard to the great banquet of philatelists which will be held at one of the famous restaurants of New York in connection with the exhibition. This banquet will exceed in importance any similar gathering of stamp collectors in this country—certainly within the memory of those at present interested in stamps. No pains will be spared to make this a memorable occasion for those who are so fortunate as to be able to be present. More details in regard to the banquet will be sent out not later than September. The price of the banquet will be reasonable; within the reach of all, and at the same time it will be a most brilliant affair.

Many distinguished philatelists from abroad will attend. A number of these have already been heard from, but have requested that their names be not made public at present.

All who attend the exhibition and banquet will have an opportunity to meet those gentlemen whose names are household words in the philatelic world.

There has been some talk that the committee might be obliged to secure other quarters for the exhibition owing to the prospects for so large a number of exhibits, but after thoroughly reconsidering the subject it was decided to stick by the first choice. As previously announced, the exhibition will, therefore, be held in the building of the Engineers' Society, located at 29 West 39th street. This is one of the most beautiful structures in New York City. It was built by Andrew Carnegie for the allied engineers' societies of New York, and is the home of the Engineers' Club, a body which is more particularly interested in the advancement of

engineering as a science. To that end, a portion of the building was especially constructed for exhibition purposes. The space of any single floor will not be large enough in area, and it will likely be found necessary to utilize two floors. This slight inconvenience will be more than offset by the beauty, dignity and refinement of the exhibition room as compared with the cheap appearance of a large exhibition building like the Grand Central Palace.

The light will be of the best and the building is strictly fireproof. It has every convenience and facility for the holding of a stamp exhibition, and its location is most excellent; in easy access from all parts of New York City.

Mr. John N. Luff and the committee are now at work on a second edition of the prospectus and scheme of competition. This will show a number of changes from the first edition that was issued the latter part of the winter. No stamp exhibition has ever provided better facilities for the average collector, and particularly for young collectors. It is expected that this class will be unusually well filled.

A new class has been added to the list of competitions. This new class provides for original research work. Much satisfaction is felt by a number of philatelists in the adding of this class. It will simplify the entries in the class for specialized single issues and make the competition more interesting in both.

The medals for the exhibition have not yet been struck, but the design has been made and approved. Cuts illustrating this design have been prepared and will give an excellent idea of the character and importance of the medals to be awarded under the direction of the jury of awards.

Speaking of the Jury of Awards, American collectors will be greatly interested in knowing that some of the most prominent foreign philatelists, who are authorities on stamps, will consent to act as judges. It is a long trip for any man to take for this purpose and the exhibition committee, and all concerned, feel greatly gratified by the outlook in this respect. It is certain that some of the most distinguished philatelists of Europe and of Canada will be seen in New York in October. No American collector can afford to be absent. The interest in the event is growing very rapidly.

Charles A. Nast

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100 Circulars (100 words or less) .25
500 Circulars (100 words or less) .75
500 Circulars (225 words or less) 1.25

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A TIP

Do not sell or otherwise dispose of another copy of the 1c, 3c or 10c of the 1851 or 1857 issues until you have carefully studied the perfect illustrations in the July and August issues of

"The Collectors' Journal" (OF CHICAGO).

Accumulate all that you can secure at a reasonable price in the meantime, for they are bound to go up after this series appears.

And the C. J. is crammed full of other good stuff, too.

A sample copy for 5c. The July and August issues for 10 cents. Subscription, 50 cents per year.

H. L. LINDQUIST, Editor

700 EAST 40TH STREET

CHICAGO, ILL.

No arrangement has been made for a philatelic club in connection with the exhibition, but it is expected that the Collectors' Club and other clubs of New York where philatelists gather will keep open house for visiting collectors. It is also expected that a number of our best known American philatelists will spend the week of the exhibition in New York at one of the hotels in the vicinity of the Engineers' Building. It is quite probable that they may club together to have hotel parlors as a club room in common. If this is done, it will no doubt become the mecca for most visiting philatelists.

We hear that in some classes there will be very interesting competition, and unless some change takes place, there will be shown some of the best collections in the world of the stamps of the Danish West Indies. We hear of one and possibly two collections that are coming from Europe, and of at least two that will be shown by American collectors. The same is true of other classes. There will be interesting competition, and a wonderful display worth going far to see.

R. K. G.

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	10ch	purple12
	15ch	gray violet20
	20ch	red brown30
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1903—3ch	orange15	
	1ch	on 25p maroon03
	3ch	on 50p purple08
	3ch	on 25p maroon (catl \$1.25)50
1903—2re	slate02	
	1ch	violet brown07
	2ch	green05
	3ch	orange06
	4ch	rose15
	5ch	yellow brown15
	6ch	lilac20
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land, Ore. (48)
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Ore. (48)

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Menotomy Stamp Co., Box 83, Arling-
lington, Mass. (43)

U. S. Imperforates.

Federal Stamp Co., Astoria, Ore. (48)

Albums & Supplies.

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Philatelic Literature.

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- | | | | |
|-------------|--------------------|-------------------------|------|
| 17 Tunis | 25 1000 Foreign | 1 99 1000 Mixed Canada | 39 |
| 14 Sweden | 08 1500 " | 4 79 1000 " U. S. | 60 |
| 50 Sweden | 40 2000 " | 7 43 1000 " Italy | 37 |
| 10 Siam | 25 3000 " | 24 60 1000 " Swiss | 42 |
| 20 Brazil | 14 4000 " | 49 00 1000 " Holland | 42 |
| 100 Asia | 60 Great Bargains | 1000 " France | 39 |
| 100 Africa | 65 above | 1000 " St. Col's | 25 |
| 10 Haiti | 17 50 Persia | 89 1000 " Denmark | 47 |
| 15 India | 04 100 Persia | 1 80 1004 " Spain | 52 |
| 40 Japan | 05 125 Persia | 2 75 1000 " Russia | 42 |
| 100 U. S. | 20 150 Persia | 3 75 3 Seychells | 08 |
| 50 Cuba | 49 300 Persia | 7 99 10 Luxenburg | 15 |
| 100 " | 2 39 8 Liberia | 19 15 Mauritius | 11 |
| 127 " | 2 24 19 Hawaii | 99 30 Newfoundland | 100 |
| 75 Turkey | 84 15 Finland | 12 50 Australia | 09 |
| 19 Liberia | 1 00 5 Bermuda | 05 50 French Col's | 24 |
| 40 Liberia | 8 00 7 Barbados | 12 100 " " | 1 00 |
| 25 Siam | 74 15 Iceland | 50 150 " " | 1 00 |
| 100 U. S. | 20 40 Uruguay | 1 00 200 " " | 4 00 |
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50 Spain	11	4 Grenada	08	10 Costa Rica	08
8 Sudan	05	4 Nigeria	05	10 Guatemala	09
4 Haiti	04	5 Cyprus	05	6 Indo-China	05
6 Crete	05	5 Panama	12	6 Hong-Kong	05
7 Siam	15	6 Reunion	05	6 Philippines	04
7 Haeno	10	6 Bosnia	05	25	40
10 Chile	08	10 Brazil	05	10 Jamaica	10
10 Greece	06	20 Denmark	07	15 Argentina	11
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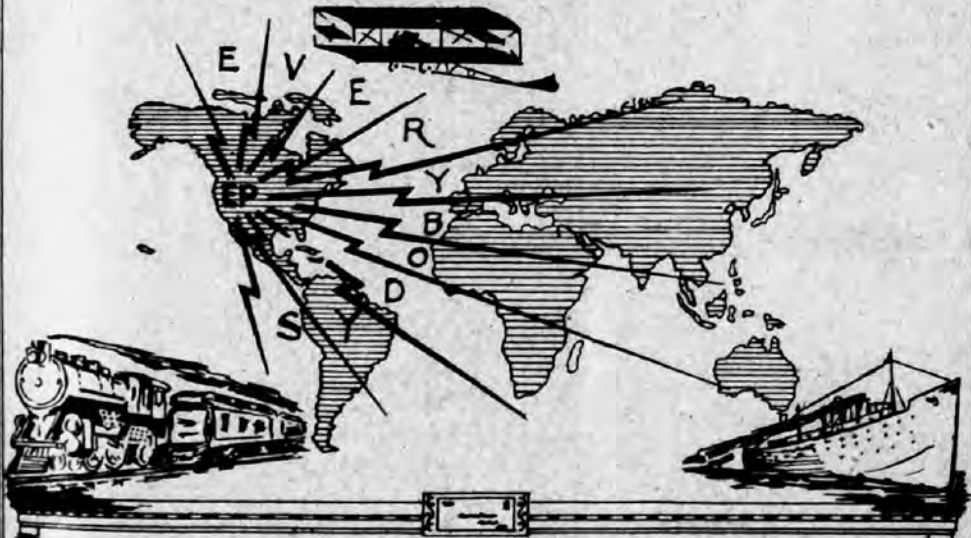
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1913

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Vol. IV, No. 8.

August, 1913.

Single Copies 5c.

STAMP STUDIES

Associate Editor Frank C. Clark

COLUMBIAN REPUBLIC

CORREOS

CORREOS

VO

TYPE 1

VO

TYPE 2

Here is a distinct variety that I have discovered. No catalogue makes mention of it, unless perhaps the Senf catalogue of which I have no copy, might make mention.

It is a very cheap stamp. Scott lists the one type as being on green paper, No. 314, and on blue paper, No. 327, 1902 and 1903 issues of Col. Republic.

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Both letters O in type 1 are quite perfect in shape while in type 2 they are irregular in form, especially on the inner line. The R's are quite

different in the two types. In type 1 the heads contain a large circle of color while in type 2 the heads are formed with just a small circle of color and the extended foot in type 2 is of a different formation than in type 1.

The E of type 1 has a thin top and bottom bar or arm while the E of type 2 is very heavy and the bottom arm is distinctly characteristic in form. The S in type 1 has a short upper arm and a long thin lower arm, while in type 2 the formation is heavy and of a different shape entirely.

The word Centavos in type 2 is formed of thinner letters than is that of type 1. The most notable difference being in the letters VO. In type 1 the right hand up stroke to the V starts immediately from the base of the down stroke. In type 2 there is a horizontal base line extending from the down stroke from the end of which starts the up stroke.

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175 varieties.....	.20	.54	1.60	3.75	10.00
200 varieties.....	.25	.67	2.00	4.70	12.50
240 varieties.....	.35	.94	2.80	6.55	17.50
300 varieties.....	.50	1.35	4.00	9.40	25.00
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20 varieties.....	.05	.13	.40	.95	2.50
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12 varieties.....	.05	.13	.40	.95	2.50
20 varieties.....	.10	.27	.80	1.85	5.00

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Vol. IV, No. 8.

August, 1913.

Single Copies 5c.

STAMP STUDIES

Associate Editor Frank C. Clark

COLUMBIAN REPUBLIC

CORREOS

CORREOS

VO

TYPE 1

VO

TYPE 2

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The O in type 1 is so formed that the color within the O is of a flattened oval shape, that is, with almost straight sides. In type 2 the color

is more of a circular shape.

I have copies of type 2 and type 1 on both the blue and green papers. Of course, there may be several different dies for this issue. I do not know, but owing to the fact that I have the two distinct types on both papers, I thought it would be worthy of mention. You do not have to take a magnifying glass to note the difference between the two types.

Another interesting study is of the surcharged issues of 1901 and 1902 in rose, purple and magenta colored overprintings, Scott's Nos. 175 to 180.

You can find Nos. 175 and 176 with three and traces of a fourth line to lines on bottom and four lines on top, and with different shaped letters "S."

You can find No. 177 with two and three and thares of a fourth line to the chain links. Also with the lines of the second link apparently overlapping the first link at the upper left side of the second link, and again overlapping the first link at the lower left side.

To Nos. 179 and 180 you can find the star with the shaded part of the upper point on the right hand side of the point. It is most common on the left side. At one time I thought that the difference of the links and star could be simply an inversion of the sheet, but by careful study you will see that it would not produce any change, so there must have been several distinct types for the overprint.

OUR OWN U. S.

Associate Editor F. E. Goodwin

Those organizations which have been formed to promote the pleasures and profits of those who collect postage stamps would give members a good return for their money if they would take some step to influence the United States Postoffice Department to treat collectors with a bit more consideration and cordiality. I have in mind, in saying this, that very often collectors are not able to obtain from their postoffice stamps in the condition which present day requirements demand. The average postal clerk is not inclined to grant to every collector the attention and politeness which prevails among business men. Go into a postoffice and ask for certain stamps—unless the caller is very well acquainted with the clerk in charge it is an accident rather than intention if he can obtain well cen-

tered copies of the stamps he wishes. In fact, the buyer is expected to take the stamps which are handed out, rather than to be allowed to make a selection which will in good measure come up to what he might reasonably expect and demands. In fact, most clerks look upon stamp collectors as a lot of cranks, taking their time and efforts, and the efforts of the collector to obtain what he wants is in many instances hindered.

A great majority of postage stamps bought by collectors are a source of great profit to the postoffice department, in that the stamps are retired, and never have to do postal duty. This is especially true of the high values, like the dollar parcel post, and the \$2 and \$5, issued with the beginning of the Columbian Exposition labels, and followed in each issue up to 1908. When the Columbians were first advocated it was pointed out that many thousands of dollars' worth of stamps would be sold to collectors, for which the government would give in return only little pieces of paper printed by authority. To still further make the sale of stamps to collectors profitable the postoffice department declines to redeem any stamps. So now that the high values are no longer required to pay postage, there are thousands of postage stamps held in the albums of collectors which have no real value except that which exists among collectors and dealers—in that the government has practically denied the creation of its making, for while the stamps are still available for postage, yet there is no further use for the stamp itself.

But to get back to the first sentence: The several collectors' associations could do their members a good turn if they could, and would, take such action as would secure for stamp collectors recognition at the stamp windows, so that they may purchase stamps which are to their liking, in way of condition. The associations, through committees, should work to the end that orders should be issued from Washington that clerks be instructed to allow collectors to select from available stock such stamps as they may desire to buy, and not be compelled to take what are offered, or let them alone. Further, the associations would do collectors a good turn if they could obtain legislation which would cause the government to redeem stamps of high values which are no longer useable for postage.

When the associations have done

this they will do something which will give every collector more than value received for his admission fees and dues.

The writer will, during the coming several months, make an exhaustive study of the proofs of United States stamps. Collectors who have any proofs they can spare will be given good exchange for them, if they wish.

Parcel post dues are mighty scarce stamps in this section, especially in used condition.

The order of the postoffice department that beginning July 1 any current postage stamps may be used for parcel post use, marks the end of the specially printed stamps for parcel postage. No more will be printed, and that their sale will cease as soon as the present stocks are exhausted. The higher values, postally used, ought to be good property in a few years.

INKS AND PIGMENTS

Arranged by H. L. Wiley, As. Ed.

(Continued from July Number).

Artificial Mineral Pigments may be divided into two classes:

1—Those made from dry processes (calcination in furnaces).

2—Those made by wet processes (precipitation from aqueous solution).

Among the Artificial Pigments made by the Dry Process we may class the different varieties of Vermilion, which are compounds of sulphur with the metal mercury. They were formerly only obtainable from Holland, but are now produced in England of equal beauty. The vermilion made in China is still very celebrated. The Cadmium Yellows and Cadmium Orange are compounds of sulphur with the metal cadmium. King's yellow, a compound of sulphur with the metal arsenic, now replaces the native sulphide. Mars Yellow and Mars Orange are artificial ochres prepared from salts of the metal iron. French Blue, or Artificial Ultramarine, was very cleverly synthesized by French chemists early in the nineteenth century, in imitation of the Genuine Ultramarine of "lapis lazuli," and is now largely manufactured in France and Germany. Its color seems to depend

on a compound of sulphur with the metal sodium. New Blue is a pale variety of French Blue. Cobalt Blue was also invented in France, and is essentially a compound of the oxides of the metals aluminum and cobalt. Smalt is a ground blue glass colored by oxide of cobalt; it was invented in Saxony in the sixteenth century, and is still obtained from the neighborhood. Cerulean Blue is a combination of the oxides of tin and cobalt. Venetian Red and the Artificial Indian Red consist essentially of sesquioxide of iron, and are both made in England. Oxide of Chromium is, as its name implies, an oxide of the metal chromium; and the splendid Viridian is of precisely similar chemical constitution, but contains some water of hydration to which its superior transparency and beauty of color are referable. Finally the indispensable Chinese White is an oxide of zinc.

The Artificial Pigments made by the Wet Process comprise Aureolin, a double nitrite of the metals cobalt and potassium; the Chrome Yellows and Chrome Orange, containing the metals chromium and lead; the beautiful Lemon Yellows, containing chromium, and barium; Pure Scarlet the dazzling combination of iodine with the metal mercury the matchlessly vivid Emerald Green, a compound of acetic acid with the metals arsenic and copper; and Flake White or carbonate of lead.

In addition to these pigments there are also varieties of Vermilion, King's Yellows, and the Cadmium Yellows, which are made by the wet process; but they are considered to be very inferior in permanence to those obtainable by the dry methods. Indeed, in most cases where a pigment may be prepared by both wet and dry processes the latter should be preferred as giving the more durable product. For those pigments which are sulphides this statement is particularly true.

Pigments Derived from the Vegetable Kingdom.

There are only two Native Vegetable Pigments:

1—Gamboge, a gum which exudes from a tree in Ceylon.

2—Indigo, the Indian Blue of ancient writers which is obtained by fermenting an infusion of the leaves of the "Indigofers" plant. Intense Blue is a purified extract of Indigo.

In turning to the Vegetable Lakes it will be necessary in the first place,

to explain what is meant by a Lake. The colored fluids obtainable from various plants and animals have attracted attention from the earliest times, and have always been used for dyeing fabrics; but inasmuch as these colors were mere stains and had no body or substance, they were not available as pigments to the earlier painters. But in the middle ages it was found that many attractive pigments could be made by staining chalk and other white earths with these colored fluids. These primeval "lakes," as they were termed, were, however, merely stained earths; much of the color could be washed away from them, and they were little more permanent than the original dyes. It was reserved for chemistry to show that a white genatious precipitate of alumina was the substance for fixing colored extracts, and that moreover, in this case the resulting pigment was not merely stained alumina, but a definite compound of alumina with the coloring matter, from which, in most cases, the color could not be removed by washing. This is what we now understand by a "lake."

Among the Vegetable Lakes, the madder colors, Madder Carmine, Rose Madder or Madder Lake, Pink Madder, Brown Madder and Purple Madder, are pre-eminent, not only on account of their beauty and delicacy of color, but also by reason of their great durability. They are obtained from the root of the madder plant (*Rubia tinctorum*), which is largely cultivated in Turkey, France and Holland. Brown Pink is sometimes obtained from the berries of a shrub (*Rhamnus amygdalinus*), which grows in Persia; but the best modern Brown Pink is made from Quercitron Bark, the bark of a variety of oak (*Quercus tinctoria*), which grows in North America. Yellow Carmine, Italian Pink, and Yellow Lake are also lakes obtained from the root of the False Alkanet which is grown in Spain and Greece. Indian Lake is derived from a resinous secretion found on the branches of trees in Siam and Bengal.

Among the Indirect products of the Vegetable Kingdom we must note Lamp Black, the soot obtained by burning substances of vegetable origin; Blue Black, the charcoal of vine twigs; and Bistre, the soot of wood fires.

Pigments Derived From the Animal Kingdom.

The Native Animal Pigments are:

1—Indian Yellow, a deposit obtained from the urine of the camel.

2—Sepia, a secretion used by a cuttle-fish for obscuring the water when it wishes to escape from danger. Sepia is brought principally from the coasts of the Adriatic Sea.

3—Gallstone, now nearly obsolete, is a calculus formed in the gall-bladders of oxen.

The only Lakes of Animal Origin are prepared from the cochineal insect, which flourishes in Mexico, the West Indies, and Java, and furnishes us with Crimson Lake, Purple Lake, Indian Purple, and the rich and velvety color so renowned under the name of Carmine.

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Finally among the Indirect Products of the Animal Kingdom we may include Prussian Blue, inasmuch as the prussiate of potash used in its manufacture is prepared by fusing refuse animal matter with impure carbonate of potassium. And with Ivory Black, obtained by careful charring of ivory, we complete our summary.

I do not feel that justice can be done to the subject with which we are at present engaged without presenting a full analysis of the pigments used in making the inks, but as such a treatment would enlarge this monograph to an extent prohibited by my available space the chemistry will be curtailed or condensed as much as possible. We have seen that the paper may contain any of several minerals to load it and give it body, and that these same minerals may be present as a base for some of the pigments used in making the inks, so the first table will be that of the characteristic reactions by means of which these white pigments may be determined within certain limits.

Action of Reagents on White Pigments.

Reagent—

- 1—Water.
- 2—Dilute Acetic Acid.
- 3—Hot Concentrated Hydrochloric Acid.
- 4—Caustic Potash Solution.
- 5—Sulphuretted Hydrogen Gas.
- 6—Heat. Blow Pipe.

Index—

- I—Insoluble.
- SS—Slightly Soluble.
- PS—Partly Soluble.
- NA—Not Affected.
- D—Darkens.
- B—Blackens.
- F—Infusible.
- O—Reduced to Oxide.

M—Reduced to Metal.

S—Soluble.

Table.

Pigment	Reagent Number.					
	1	2	3	4	5	6
Barytes	I	I	I	I	NA	F
Silica	I	I	I	S	NA	F
China Clay.....	I	I	SS	PS	NA	F
Terra Alba.....	SS	PS	S	I	NA	F
Whiting.....	I	S	S	I	NA	O
Zinc Oxide.....	I	S	S	S	NA	F
Sub. White Lead.	I	PS	S	S	D	M
Carbonate of Lead	I	S	S	S	D	M

The value of the above table may not be apparent at the present moment with regard to its relation to the subject, but its presentation will be justified as soon as you begin to experiment with the materials involved.

(To be continued)

CHICAGO PRECANCELS

By S. M. Schoemann.

Our hobby presents no more interesting study than the various precancel issues of the great city of Chicago. It is my intention to touch but briefly upon a number of points perhaps referred to by Mr. Smith in his excellent check list, but in which his reference has been too vague to be of benefit to the average collector. I want to encourage my fellow collector to study his stamps, and I shall conclude my remarks by submitting a list of 75 varieties, which I have in my collection and which do not appear in Mr. Smith's check list. I have not included Parcel Posts in this list as I have previously reported them in Everybody's.

In Type I, undated, you will find the narrow spacing very rare; also the printing with the first L of Illinois under the first C of Chicago, would also suggest the collection of shades. Have found several specimens where the upper line slopes downward on the right.

In the dated varieties one will find much to study and learn. Take the figures in the dates. There is the medium 4, the full sized 4, the 4 with the center partly filled, and the 4 with the center completely filled. There are two distinct types of 5, viz: the normal and also one with the junction of the horizontal and vertical lines rounded off. In the 6, 8, and 9, there are two types to be encountered; in the 7 there are three distinct varieties. In the 1-2 date I have found three different sized 1's. In the 2-2 date there are four

different sized 2's, viz: the normal, first 2 about 3-4 the size of the second; first two about $\frac{1}{2}$ the size of the second; and the first two a little larger and a different shape than the second. In the figure one I find two varieties, thick and thin. The hyphens come both thick and thin, and in some cases the hyphen is out of position, usually too high. Would suggest that the collector pay attention to the month date position as regards the letters in Chicago, and that he also collects the various shades.

After some investigation, materially assisted by some vertical strips of Chicago dates I hav, I have come to the conclusion that in every printing of 100 stamps, there appeared but one horizontal strip of 10 of the narrow type, and that is probably the case in the undated Type I as well. That will explain the great scarcity of all the narrow values of Type I.

In Type II on the issues of 1898, 1902-03, 1908 and 1912 we find a great variety of shades which no careful collector should overlook. In the 1898 and 1902-03 issues it is possible to acquire complete sets of each in black ink and in grey ink. As Type II was first used in the 1898 issue the hair lines and missing line varieties are comparatively scarce, but in all the later issues it is possible to get complete sets as follows: Thick lines, thin lines, upper a hair line, lower a hair line, upper line missing, lower line missing, both lines missing.

I have several stamps with two lines at the top and one at the bottom, or two at top and lower missing. I do not consider a shifted printing collectable, that is when the sheet fed into the press in such a manner that the cancellation is either so close to the top or bottom of stamp that the lower or upper line does not appear, but is on the reverse end of the stamp.

The postage dues were all printed in Type II and are a very interesting lot; the double strikes being quite scarce.

While the 1908 and 1912 issues abound in inverts, those of the 1898 and 1902 are very rare.

The 1902, 1908 and 1912 issues are also to be found printed in a blue black ink.

Trust I have made the above sufficiently clear; if not, I shall be pleased to furnish any additional information upon request.

AUCTION GOSSIP.

The sale of the O. S. Hart collection of U. S. stamps in the office of the Nassau Stamp Company of New York, at auction recently was remarkable in many ways. There were 696 lots, many of these single stamps, all U. S. Postage or Revenue, and the total realized was \$8,000, an average in rough figures, of \$11.50 per lot. That feature was really phenomenal. Then the collection was notable for the exquisite condition of the stamps, and further, the great number of blocks and unsevered pains and strips.

Of course, no one but Mr. Hart himself could tell us whether or not he has profited upon his investment, but from several incidents which transpired it is safe to say that aside from the many hours of pleasure the hobby afforded him, from a financial standpoint he is a gainer.

Upon what other theory could we gauge the result when a block of four stamps catalogued at \$6.00 each brings \$160.00. This was bought by E. B. Power. Evidently this dealer must have a commission from some one to procure for him a set of 1896 in blocks of four. Later in the evening a block of four 90c 1869 was knocked down to the same gentleman for \$212.00, the catalogue price being \$160.

Evidently spirited bidding was indulged in, and the lesson of the sale is this: If you have a fine collection, full of varieties and exceptional combinations in splendid shape, sell at auction by all means. Fill a room with well-to-do collectors and dealers, and offer something exceptionally fine or unique, and one is bound to realize handsomely at auction after all the charges and commissions are paid. The logic is this: Few dealers can afford to buy high-priced stock and await the rise in the market to give them a fair profit. Therefore, with few exceptions the great rarities go at once into private collections. The better to illustrate this point let me detail the history of Lot No. 54, a horizontal strip of three unused O. G. of the 5c brown, imperforate, 1851, being Scott's No. 34a. The catalog price for the three stamps is \$180.00. It is positively unique. It was discovered in Denver and offered to half a dozen dealers in the east, with no takers. Through the writer, it was finally sold to Mr. Hart for \$80.00. At the sale herein referred to it brought

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Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

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We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom blocks of 6. John M. Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., U. S. A. (A. P. S. 1080).

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, 14th avenue and Lake street, San Francisco, Cal.

100 Precancels, 18c; 100 Permits, 18c; 10 stamp papers, 10c; 1 arrow point, 10c; 150 varieties of stamps, 12c. Geo O. Greene, Lock Box 781, Princeton, Ill. (44)

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (47)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059. Reference, Dr. J. M. Holt, of Astoria National Bank. (48)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

\$160.00. Truly it pays to sell fine stuff at auction.

Another striking instance of the attractive powers of a rare shade of an otherwise medium-priced stamp is found in the block of four unused O. G. 3c 1857, a single copy of which is catalogued at \$1.50. The block brought \$27.00! Will anybody maintain that any collector could ever get anything like it at a private sale—to a dealer?

Many of the lots brought very much more than catalog value. The inverted 24c 1869, catalogued at \$225, brought \$266. It was well centered and lightly cancelled. As a rule all published price lists were disregarded absolutely and as a result of the sale we may expect a revision of Scott's prices all along the line, with a strong upward tendency. The inverted 1c green and black, 1901, not a very great rarity, brought \$35.00, when it is catalogued only at \$25.00.

A block of 12 O. G. 10c dark green, 1857, catalog \$42, brought \$54.00. A block of 16 of the 12c black, same series, cat. \$48.00, fetched \$66.00. The sale is made up of hundreds of such items, and it proves conclusively that stamp collecting, in one of its inevitable stages, is fast becoming the hobby of rich men and men of the leisure class. Americans were slow compared to other nations in having its wealthy class take up philately as a pastime and hobby, but now that it has fairly started, the mind reels at the prices to be realized in the future for choice U. S. stamps.

NOTES ON THE U. S. BOOKLET ISSUES.

Geo. Beans.

When you buy several of the same kind of booklets at once at a post-office you will most likely find all the leaflets to be from the same part of the sheet. This would seem to indicate that the books are packed up just the same as the panes are bound.

The 2c shield type in a true shade is well worth looking out for. So is the 2c flag, in a rose shade.

Mathematicians would say that you should get one plate No booklet to every 60 that you buy. If I were to unbind all the booklets which I have bought at the postoffice and place all of them in a straight line they would reach several hundred feet.

TRADE COLUMN.

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos \$4.60; England and colonies mixed issues, 1 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Postage for Belgium, cards, 2c; letters, 5c. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium. Europe. (58)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

Bind your own magazines, any size. Complete instructions and one binder, 10c; 75c per dozen. We have complete file of "Everybody's" to date bound in one volume. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

Readers will kindly note terms at top of first column of "Trade Column." Cash in advance always, as it is impracticable to keep a set of accounts for such small items. Your account would only be one in fifty. See the point?

Philatelic Printing—1000 Approval Sheets, \$2.00; Return Blanks, \$2.00; Approval Books, Letterheads, Circulars, Catalogs, etc., cheap. Samples free. A. H. Kraus, Member S. P. A. and A. P. S. 502 Kraus Bldg., Milwaukee, Wis. (44)

I have thousands of splendid postage stamps to exchange. If you have good duplicates and want a lively exchange, come on. Send large selections and receive mine promptly. H. Bushey, 371 Division, Kingston, Ont. (50)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (com).

TICFAW Loose Leaf Album holds 100 sheets, 9½x7½, stiff covers bound in black cloth, ring construction, opens flat. Price, with 50 leaves, \$1.00, postpaid in U. S. (Used and endorsed by Dr. Holt). Money refunded. Index Service Company, Glendale Bldg., Buffalo, N. Y. (47)

Chalky Paper Detector. Indispensable for British Colonial collectors. Causes no damage to stamp, and determines positively. Price 15c postpaid. Wholesale rates to dealers for stamp. Federal Stamp Co., Ltd., Astoria, Ore. (4f)

And yet I have not come across a single plate No. Of course, this is an unlucky chance. The next fellow might get one the first time he goes to the postoffice. It is because of this uncertainty that dealers get several times face for current plate number panes.

Have you noticed how difficult it is to get the 2c 1898 with half decent margins?

The 1c '02 is becoming a very desirable item. Dealers all seem to be short.

About six times as many of the issue of 1908, double-lined wmk. were issued after May 1, 1909 as before. Since those printed before that date were on the old size plates, it follows that panes of that issue showing a horizontal guide line under their top row of stamps are about six times as scarce as those with their line in the later position. Strangely enough dealers do not seem to distinguish one from the other. A word to the wise, etc.

In one of the weeklies there recently appeared a paragraph concerning the 1c '12 booklet with a line running up through the left hand 1's of the 3 right hand stamps. I have also found this variety and also the following:

"1c '10 with line through the 0's of the 3 right hand stamps.

"2c '10 with line through the T's of the 3 right hand stamps."

I have also 2 panes of the 2c '12, with lines running through the Plate No. (both 6053). The marked similarity between these lines seems to indicate that they are there for a specific reason as does also fine lines sometimes joining the bottoms of the stamps. Cannot someone suggest a reason for their presence?

Re precancels, one writer in Everybody's said the first known precancel was Scott's No. 206. If you will look at Mekeel's Stamp News, page 164, dated May 17, 1913, you will see that I possess two 1c blue National, 1870. I also own the 1c envelope, 1870, to which Mekeel's refers to in the same article. I should think this proves that the Scott's 206 is not the earliest. These three precancels of 1870 are the only ones of that date that I have ever seen or heard of.

W. A. KAIN.

TRADE COLUMN.

16 Travancore, all different, 20c; 10 Cochin, all different, 16c; 6 Malay States, all different, 10c; 15 British India, all different, 4c; 10 Ceylon, all different, 12c; 4 Hyderabad, all different, 8c; 4 Jaipur, all different, 8c; 25 Indian Native States stamps, 24c; 50 Indian Native States stamps, 72c; 75 Indian Native States stamps, \$1.00; 100 Indian Native States stamps, \$2.50. The price of the rare stamps on application. T. T. Thomas (C. C. C. 7941), Stamp Dealer, Kottayam-Travancore, India. (46)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. For eigners, likewise, in entering into relations with Americans.

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

Wanted—Meekel or International Album with spaces to December, 1900. State condition, style of binding, and price. F. Caldwell, Fowler, Kans. (45)

Will give in exchange packet of 200 varieties stamps for 100 permits, precancels or postmarks cut 2x4½ in. with stamp. Brinckerhoff Supply Co., Carlton, Or. (45)

U. S. 1870-3 3c green unsorted, per 1000, \$1.15, postpaid. Other U. S. 19th century only. Hugo Kuenstler, 299 Tenth Ave., New York, N. Y. (45)

TICFAW Vertical Manilla File, 4x9, 30 pockets, expands to 30 inches. Price, 50c. Double capacity, 75c. Used for postmarks, stamps, clippings, etc. Indexed A to Z and by states. Write for pricelist of other "TICFAW" specialties. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (41)

Collectors wanted as branch managers for the I. S. A. to collect local business information, assist in sales and share in profits. Send red stamp for particulars. Index Service Company, Glendale Bldg., Buffalo, N. Y. (46)

U. S. Postal Service envelope stamps unused cut square, large margins, blue on blue, and black on white; catalogue value, 25c; both only 8c, postfree. Both envelopes entire unused, small size, only 12c, postfree. Chas. W. Burnham, 1501 Park Road, Washington, D. C. (44)

Wanted—Medium and better grade U. S. Revenues, single copies and in quantities, in good condition only. Submit with lowest price. Burt McCann, 321 No. Newton, Minneapolis, Minn. (50)

Stamps! Net approvals! Try! Reference! H. Wendt, Manilla, Iowa. (54)

INTERNATIONAL PRECANCEL CLUB.

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Report of the Secretary-Treasurer for the month ending July 20, 1913:

New Members.

No. 59—J. E. Dennett, Arlington, Mass.
 No. 60—L. J. Bachenheimer, New York City.
 No. 61—Alvin S. Riches, Minneapolis, Minn.

No new applications for membership have come in this month, and no receipts or disbursements, the funds on hand standing as per June report.

The Secretary-Treasurer will be in Colorado from August 15 to September 15, and all communications may be addressed to him at Manitou.

Call for Convention.

President Coolidge authorizes me to issue a call for a convention of the International Precancel Club on the first day of the American Philatelic Society Convention, at Put-In-Bay, Ohio, the place of meeting to be arranged and announced later. It is hoped that many of our members belonging to the A. P. S. will be able to attend, and those who do not will be welcomed.

Corrections to Membership List.

A few errors and omissions occurred in the List of Members published in the June number of our official organ, as follows:

No. 8—Mr. McChesney's address is Hazel avenue, not "Hazen".

No. 21—Mr. G. E. LaFever, Eaton Rapids, Mich. was omitted.

No. 41—Mr. F. Ralph Gellerman. Address is Buxton, N. D., not "Burton".

I hope the members will do a little hustling for new members, and not expect the Secretary to do all the work of a recruiting committee besides his own work. Out of 15 new members secured since taking office the Secretary has secured 8, Mr. Myers 6, and Mr. Beam 1. Let each member try to secure at least one new application and help the

cause along, for one or two men cannot build up the club. I sent out application blanks with each membership card issued, and will gladly send as many as desired to all who can use them.

W. I. MITCHELL, M. D.
 Secretary-Treasurer.

THE PACIFIC PHILATELIC SOCIETY.

The 291st regular meeting of the Pacific Philatelic Society was held on Wednesday, 16th inst. The subject of the evening was the stamps of Nicaragua. Mr. Folte was the lecturer for the evening and his magnificent collection of this country was a revelation to all present. The next meeting will be taken for the stamps of Peru.

POSTMARKS.

100 all different Pacific Coast, including some Panama-Pacific Exposition, only 25 Cents.

ROSE CITY STAMP CO.
 Box 648. Portland, Oregon

A Tip

Do not sell or otherwise dispose of another copy of the 1c, 3c or 10c of the 1851 or 1857 issues until you have carefully studied the perfect illustrations in the July and August issues of

"THE COLLECTORS' JOURNAL" (of Chicago).

Accumulate all that you can secure at a reasonable price in the meantime, for they are bound to go up after this series appears.

And the C. J. is crammed full of other good stuff, too.

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H. L. LINDQUIST, Editor

700 East 40th Street Chicago, Ill.

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Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

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Publication Office, 14th Avenue and Lake Street, San Francisco, Cal.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 8

AUGUST, 1913.

WHOLE No. 44

"EDITORIAL SHOP-TALK"

Our October issue will be a New York Exhibition number, of which a special edition will be distributed at the International Stamp Show to be held during that month. We will have a pointed message to collector and non-collector, especially the latter, and expect to influence some of the latter to join our ranks. Contrary to the usual policy, we will make no extra charge for advertisements, as we

are not preparing this number for money-making purposes. As usual, the advertisements of reputable dealers only will be accepted. (J. M. H.)

Dealers who have not yet discovered the commercial opportunities in the virgin fields which Everybody's has cultivated, are invited, pending such a discovery, to at least subscribe, that they may lose nothing in our systematized career and may keep in

touch with a journal which is increasing the lines which lead to larger and permanent trade. Dealers as well as collectors will receive sample copies at stated intervals, but it is our purpose not to distribute samples to the same names for consecutive issues. So those dealers who are interested and who desire to keep in touch with the situation, at the same time demonstrating their purpose to lend nominal approval, should file their regular subscriptions. Reasonable and practical dealers will appreciate this matter, and we are satisfied to simply invite their attention to it and to leave the verdict to them.

(J. M. H.)

METROPOLITAN PHILATELIC ASSOCIATION

Acting Secretary's Report.

New members—Rev. Geo. Wilderman, Box 29, Sheboygan Falls, Wis.

Applications Posted—J. C. Alderson, Wausau, Wis.; age, 40; occupation, real estate; references, Leon V. Cass; A. P. S. 4148; S. P. A. 816. Proposed by Leon V. Cass.

Nominations for officers for the ensuing year received by the acting secretary are as follows:

President—L. Paul Miller, No. 743; Victor Papadopoulos, No. 779; E. C. Smith, No. 507.

Vice-President — D. F. Lybarger, No. 827; Chas. Ungebauer, No. 875; Thorn Smith, No. 872.

Secretary—A. R. Bodmer, No. 832; A. Yaremджи, No. 460; Jas B. Smith, No. 687.

Treasurer—Victor V. Boyer, No. 612; M. B. Clark, No. 534.

Int. Secretary—Rasmus Bartleson, No. 551; H. A. Benner, No. 741.

Directors-at-Large—A. W. Dunning, No. 486; J. M. Holt, No. 629; E. L. Angloglous, No. 858; A. A. Pilvachi, No. 866.

Not having yet received the books and other society effects from the former secretary, I am not in a position to state whether the above nominees are in good standing or not. Therefore, I record the nominations exactly as received.

After having received belated orders to prepare convention literature, such as ballots and proxy blanks, I asked for estimates from several philatelic printers. The printers were willing to estimate on the work, but would not commence the job until they received a guarantee of their money. I have not as yet been forwarded any statements by the for-

mer secretary or the treasurer showing what funds are in the treasury, and not wishing to take the responsibility of meeting the society's debts upon myself, no ballots or proxy blanks have been prepared. I would call the attention of the members of this society to the fact that this undesirable state of affairs is due to no negligence on my part. I was appointed secretary and left to assume the secretary's duties without one iota of information as to the routine performed by the secretary, and with the material to perform my duties in the hands of another. In the face of these circumstances I am sure no blame can justly be attached to me.

Yours very truly,

A. R. BODMER.

ENDOWMENT BULLETIN.

Board of Trustees.

Julian Park, 510 Delaware avenue, Buffalo, N. Y.

C. A. Howes, 55 Kilby street, Boston, Mass.

W. C. Stone, Springfield, Mass.

A. H. Weber, 1515 Euclid avenue, Berkeley, Calif.

H. L. Wiley, 173 E. 44th street, Portland, Ore.

Amount pledged to date, \$3,174.00.

Object.

To secure a more stable foundation for philatelic journalism; to develop and broaden its influence, thereby exploiting the recreation of stamp collecting among discriminating persons; to advance the general interests of philately; and to render permanent all that shall be accomplished along this line from year to year, by providing for the perpetual publication of **Everybody's Philatelist**.

The Fund is controlled and administered absolutely by the Board of Trustees, the interest only being utilized.

The founder and editor has pledged to turn over the magazine, its lists, patronage and good-will, at his death, to the trustees.

Contributions may be made by single donation, annual donation, monthly donation, bequest, insuring one's life payable to trustees, by auction proceeds, etc., etc.

Every multiple of ten dollars contributed carries with it the naming of a life subscription to **Everybody's**.

Contributions or inquiries may be addressed to any one of the trustees, or to the founder, Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal.

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E. S. C. W. 75; C. P. A. 3; N. C. C. 239.

Founder and Director.

EXECUTIVE OFFICES: 387 Bannerman Ave., Winnipeg, Manitoba, Canada.
All correspondence relative to Club Membership should be addressed to
C. A. HIVES, Secretary, 703 Alverstone St., Winnipeg.

Stamp Department:

F. WILLIAMS, Mgr., Exchange Dept., 343 Polson Ave., Winnipeg, Canada
H. F. KALSE, Auction Manager, 219 McDermot Ave., Winnipeg, Canada

Post Card Department:

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Official Translator:

H. F. KALSE, 219 McDermot Avenue, Winnipeg, Canada.

EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhooki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmond, Casilla 1087, Valparaiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1

Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Welter, Station sweg, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gardens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pyramide, Cognac (North).

GERMANY—Julian D. Prinzky, Bleibvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Pekin.

PERSIA—Julian D. Prinzky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montclair, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

Hobby Club's 22nd Auction Sale

H. F. Kalse, Auctioneer, 219 McDermot Ave., Winnipeg, Canada

This sale will be held in the Clubrooms, 344 William Ave., Winnipeg, on FRIDAY, SEPT. 12, 1913, at 8 p. m. Stamps will be on exhibition for three days prior to each sale. Mail bids will have close attention. Every lot except lots containing more than 12 stamps will be returnable if not properly described. Such returns to be made within three days of receipt of stamps. DESCRIPTION OF LOTS IS FULLY RELIABLE. Scott's catalogue is used throughout.

Lot.	DESCRIPTION OF STAMPS.	Cat. Value.
1-10s and 2 pound Rhodesia.	\$5 Straits. Fiscally used, but fine.....	\$.....
2-49 Var. U. S. and Mexico.	Mostly poor. Bal. appr. book.....	10.30
3-37 Var. Br. Col. only.	Poor lot.....	8.70
4-100 var. European.	Mostly Sweden. Fair lot ".....	2.26
5-87 var. Mexico, S. Am., Cuba, etc.	Mostly fine ".....	4.73
6-86 var. of many countries.	All below average ".....	3.22
7-55 var. Br. Col.	Good lot. Few are faded..	8.41
8-54 var. of Sweden.	A very fine lot.....	".....
9-31 var. of Great Britain.	All poor specimens ".....	10.07
10-28 var. Br. Col.	Mostly Kg. Hds. Many faded ".....	8.70
11-43 var. Br. Col.	A fine lot.....	7.12
12-15 Mint Var. in blocks of four.	A fine showy lot.....	".....
13-13 Mint Var. in blocks of four.	A fine showy lot.....	".....
14-6 Superb Var. Br. Col.	Desirable lot.....	2.06
15-14 Superb Var. Br. Col.	Very desirable.....	1.57
16-10 Var. Br. Col.	Used and new. All very fine.....	2.18
17-Azores. Vasco de Gama, 4 to 100r.	Mint and fine.....	2.38
18-Bahamas 1902 1d to 1s.	All mint and fine.....	".....
19-Barbados Nos. 55 and 56.	Both fine and used.....	2.00
20-Lechuanaland, 6 var.	All fine copies.....	.90
21-Br. Honduras No. 61, Gambia No. 31 and 32.	Mint and fine.....	1.70
22-Canada 1c, No. 14.	Eight very nice shades.....	1.20
23-Canada, 15 var., some shades.	Some poor.....	3.60
24-Canada, 1868 A11, No. 31.	Eleven stamps. Fairly used lot.....	4.30
25-Canada, 3c, No. 24, in seven fine shades.....		1.05
26-Canada, No. 35, nine shades. No. 44, seven shades.	All fine.....	1.14
27-Canada, 9 mint var., mostly off centre.	Only fair.....	4.21
28-Canada, Half cent to \$2, except \$1.	All used and very good.....	6.13
29-Canada, 15 var. Jubilee and Centenary.	Good lot.....	2.92
30-Canada, Jubilee Half to 15c.	Fine lot.....	3.07
31-Canada, Jubilee \$2.00.	A fine used copy.....	3.00
32-Canada, 1897-8 complete.	All fine copies.....	1.02
33-Canada, 21 stamps, some in blocks.	All mint except one.....	2.04
34-Canada, No. 74, 89 and 94, in mint blocks of four.	Average.....	1.36
35-Canada, No. 90, 93 and 94, in mint blocks of four.	All fine.....	1.88
36-Canada, No. 89 to 95 complete.	Mint and fine.....	1.39
37-Canada.	Same as above, but the 5 and 7 not well centered.....	1.39
38-Canada, 27 stamps, some in blocks, mostly K. H. and Dues.....		2.50
39-Canada, 16 stamps, some in blocks, mostly K. H. and Dues.....		1.31
40-Canada, 425 mixed stamps.	May be a surprise lot.....	".....
41-Canada and others.	About 500, seconds, considerable value.....	".....
42-Cape, No. 3 and 4.	First fine, and second close. Both used.....	3.75
43-Cape, No. 176.	The rare Mafeking. Not listed unused, but worth 40.00.....	40.00
44-Cayman, 2s; Fiji 1s.	Both mint and fine; King George.....	".....
45-Cuba, 44 var., mostly mint and fine.....		3.08
46-Dutch Indies (Java), No. 63, inverted surcharge.	Rare.....	3.00
47-Ecuador, 608 and 613a, inverted surcharge.	Rare.....	3.00
48-Ecuador, 16 var., all used and fine.....		".....
49-Gold Coast, 38 and 39.	Leeward 23-25 incl. Mint and fine.....	".....
50-Gt. Britain, No. 4-6 incl.	Used and fine.....	1.60
51-Gt. Britain, 49, 51 and 59.	Fine and used.....	1.70
52-Gt. Britain, 60, 3, 7 and 8.	Used and very fine.....	1.47
53-Gt. Britain, 69, 71 and 4.	All superb used copies.....	1.94
54-Gt. Britain, 10 mint var.	Good lot.....	1.57
55-Greece, No. 127.	Scarce stamp. Mint and fine.....	2.50
56-Italy, No. 10 and 13.	Two Siciles, No. 21a. All mint, inv. centres..	2.50
57-Leeward, No. 9 and 11.	Both used and superb.....	2.00
58-Leeward 1-4d to 1s.	All mint and fine Georges.....	".....
59-Mauritius 2.50 Rupees, No. 67.	Mint, though trifle off.....	2.00
60-Netherlands, No. 33b.	Imperf. hor. pair. Fine and scarce.....	".....
61-Netherlands, No. 35b.	Imperf. hor. pair. Same, but thin spot.....	".....
62-Newfoundland, No. 43, mint and fine.	Centered to the left.....	2.00
63-Newfoundland, No. 72-4 incl.	Used and superb.....	2.10
64-Newfoundland, 25 fine varieties.	Used and unused.....	3.17
65-Newfoundland, No. 87-97 complete.	Mint and superb.....	4.28

66—Newfoundland, 1c, No. 87. Block of four, showing variety F instead of E, and 3 other minor varieties. Gibbons.....	10.00
67—New Brunswick and Nova Scotia var. Average lot.....	4.12
68—Persia, 25 var., incl. the high value set. All very fine.....	19.66
69—Prince Edward, 7 var. Average lot.....	2.48
70—Prussia, No. 22, fine and used. This is a very rare stamp.....	6.00
71—Rhodesia, 11 var., all postally used. Fine lot.....	1.59
72—Rhodesia, No. 26-31, 33 and 35. Fine, postally used.....	1.94
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75—Roumania, No. 209, 10, 2, 7, 8, 21. Bosnia, No. 24 and 25. Mint, fine	2.48
76—Russia, Romanoff set, to 14k, in blocks and singles. Mint.....	
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78—Straits, No. 93, 4, 6, 8, 9, 100 and 101. Mint and fine.....	3.21
79—Sudan, 10 piastre, O. S. G. S. Mint superb hor. pair.....	
80—U. S. A., No. 145-8, 50, 1 and 5. Superb used copies.....	2.43
81—U. S. A., 21 superb used var., all picked copied.....	2.16
82—U. S. A., 15 superb used var., all picked copies.....	1.62
83—U. S. A., 16 fine mint var., issued since 1893.....	2.10
84—U. S. A., 16 fine mint var., issued since 1902.....	
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87—Sierra Leone, 1d to 10d, all mint and fine King Georges.....	
88—13 var. of mint and fine King's Heads. Some Edwards.....	
89—Labuan, 1897, complete in fine used blocks of four.....	3.28
90—Nicaragua, Locomotive type, 1c to 10c, in mint blocks of six.....	
91—Russia Romanoff, 1 kop. to 35 kop., compl. 11 stamps, mint and fine.....	
92—17 var. mint fine King's Heads. Some Br. Levant.....	
93—Gilbert & Ellice Padanus, Maldives Minaret. Mint, complete set.....	
94—13 mint and fine odds and ends. Desirable lot.....	
95—17 mint Br. Col. odds and ends. Some good value.....	
96—43 stamps, mostly in blocks, some Canada. Mint and fine.....	

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land, Ore. (48)
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- H. L. Wiley, 173 E. 44th St., Portland,
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Hawaii.

- C. F. Richards, 557 W. 148th St., New
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20 Brazil	14	4000 "	49 00	1000 " Holland	42
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10 Haiti	17	50 Persia	89	1000 " Denmark	42
15 India	04	100 Persia	1 80	1004 " Spain	52
40 Japan	05	125 Persia	2 75	1000 " Russia	42
100 U. S.	20	150 Persia	2 75	2 Seyshells	08
50 Cuba	49	200 Persia	7 99	10 Mauritius	15
100 "	2 89	8 Liberia	11	15 Luxembourg	11
127 "	2 24	19 Hawaii	99	20 New Zealand	1 00
75 Turkey	84	15 Finland	12	50 Australia	09
19 Liberia	1 00	5 Bermuda	05	50 French Col's	24
40 Liberia	2 00	7 Barbados	12	100 "	1 00
25 Siam	74	15 Iceland	10	150 "	1 00
100 U. S.	20	40 Uruguay	1 00	300 "	4 00
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U. S. A.

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Consecutive Meeting Number for
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292nd.

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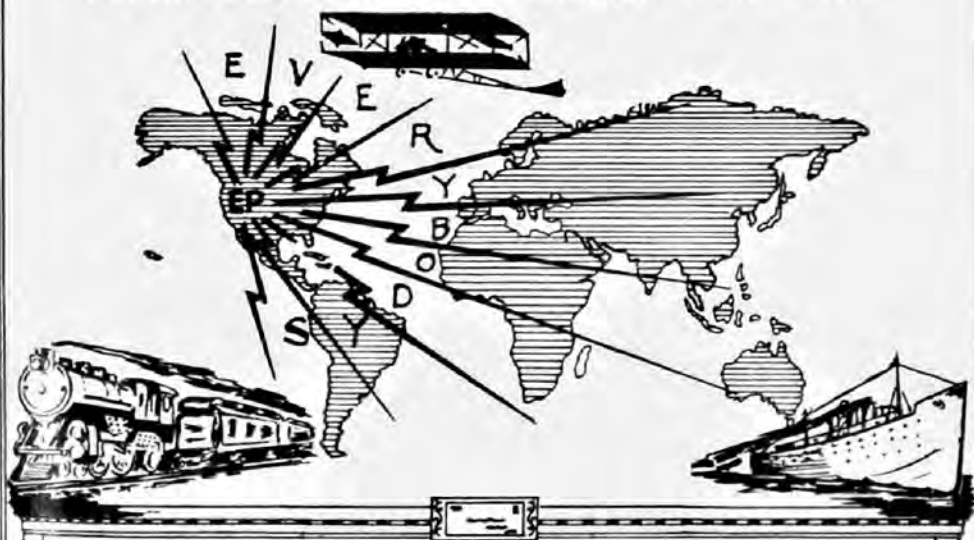
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buying mint George Heads because the weather is warm. It's the small boy who loses his interest during the summer days, but the collector who is looking for a profit, the customer who knows his market, will buy as they are issued, when they can be purchased for a trifle over face value, for by the time cool weather with its long winter evenings sets in, some of these stamps may have soared high enough to have become prohibitive. You will not then experience the keen sense of enjoyment hunting for the lowest market, as you will sitting by your cozy fire, in your favorite chair, looking over your bargains, or mounting the same stamps, which you bought for a small percentage of the price they will then bring. Moreover, you will also have the satisfaction of knowing that your copies were among the first printings and if there are any changes or minor differences, which constitute the varieties hard to get later on, nine times out of ten you have them in your album.

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Virgin Islands, 1913, 1d03
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Turks Islands, 1913, 3d08
Turks Islands, 1913, 4d10
Turks Islands, 1913, 5d15
Turks Islands, 1913, 1s30
B. Honduras, 1913, 2c02
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Native States (India, 1a, ½a & 3p06

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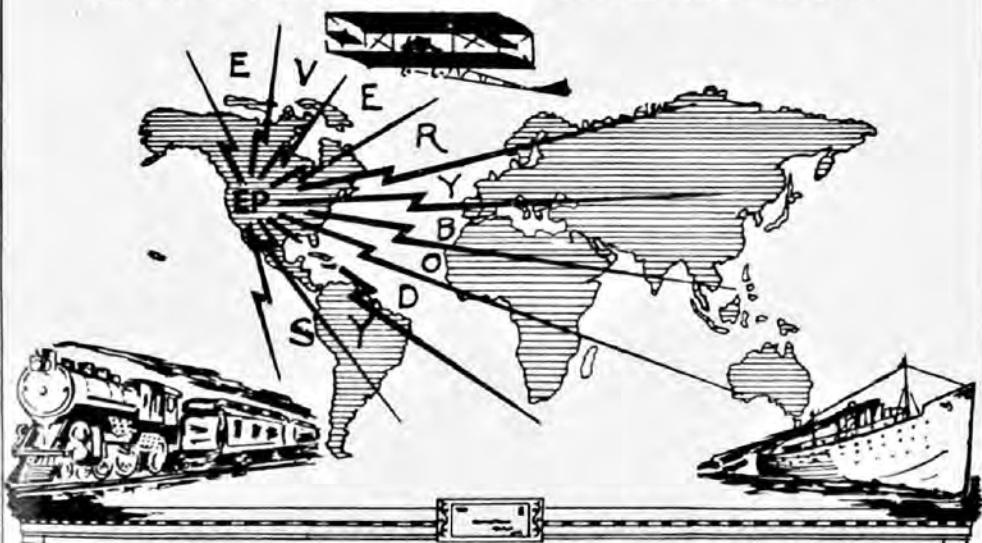
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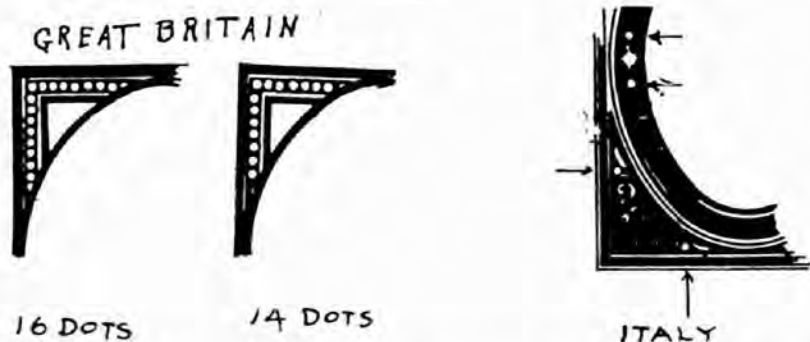
Vol. IV, No. 9.

September, 1913.

Single Copies 5c

STAMP STUDIES

Associate Editor Frank C. Clark



Great Britain and Italy.

We will "get it right down to the dot"—when it comes to stamps. Of course there are dots on stamps, lots of them, but they generally are arranged in the same position. One of the exceptions is that of the Great Britain, Scott's No. 88, with its twin sister, No. 89 of the 1881 issue.

The horizontal row of No. 89 shows eight full dots and almost one half of the ninth dot. On the vertical row, omitting the corner dot, there are again eight full dots with the half of the ninth, or as the catalogue describes it, 16 dots in each angle. This variety is the more common of the two varieties.

No. 88 was issued first, but its life was not very long, for some reason. According to its price it is eight times as scarce as No. 89.

It has 14 dots in each angle, the horizontal row having seven, while the vertical row, omitting the corner dot, contains seven. There is just

a slight glimpse of the eight dot in each row. The dots seem to be larger and more perfect in line than to the 16 dot stamp.

Another very interesting stamp is that of the issue of Italy, Scott's No. 32. I think most of us overlook this little fellow. We will assume that No. 32, surcharged 20c on 15c, is devoid of the dots mentioned.

No. 32 has two dots on each side of the star as indicated by the arrow points in the accompanying drawing, making four added dots to the design in all.

No. 32b, according to Scott's, is without the two dots each side of the stars, but with two dots in each corner, as indicated by the arrow points. These dots are really in the crotch of the little end scrolls of the design. This variety, therefore, would have eight added dots. These are the varieties as listed by Scott. Now referring to Gibbon's catalogue we find them listed differently. It states that the 15c surcharged stamp is "from a new plate, of which the first issue

was in January, 1865, and had twelve white dots, four placed as in variety of March and eight others inserted at the ends of the designs in the corners of the stamp."

Then Gibbons confuses me. He states that in "February, 1865, four white dots added to design in the stamp, two on each side of the stars. March, 1865, original plate (without white dots), similarly surcharged." Possibly it was meant to mean to be February in place of March in reference to the four dots under the January note, as in March he states there were no dots. To combine the two catalogues we have Scott and Gibbons agreeing on the no dots and four dot varieties, while Scott lists the eight dots, but no twelve dots, and Gibbons lists the twelve dots, but no eight dots. We have then four varieties, namely, no dots, four, eight, and twelve dots.

Let us keep a watch for these cheap varieties. I have the no dots and twelve dots. Some day I will find the four and eight dot boys, I hope.

UNLISTED CHICAGO

Type I.

- 10c dated, 3-1 wide, spaced double, one without date.
 1c dated, 6-1 wide, spaced double.
 1c dated, 6-1 wide, serif on one.
 5c dated, 6-1 wide, serif on one.
 8c dated, 7-1 wide, serif on one.
 1c dated, 8-1 wide, colon after one.
 15c dated, 8-1 wide, serif on one.
 1c dated, 9-1 wide, part perforated.
 1c dated, 11-1 wide, second one has serif.
 2c dated, 11-1 wide, no hyphen.
 2c dated, 11-1 wide, serif on first and third one.
 2c dated, 111-1 wide, serif on last one.
 3c dated, 111-1 wide, serif on last one.
 50c dated, 11-1 wide, serif on first one.
 1c dated, 11-1 narrow, serif on last one.
 1c dated, 11-1 narrow, double serif on first and last one.
 3c dated, 11-1 narrow, serif on first one.
 6c dated, 11-1 narrow, serif on first one.
 8c dated, 11-1 narrow, serif on first one.
 15c dated, 11-1 narrow, serif on first one.
 1c dated, 12-1 wide, double, one diagonally down.
 10c dated, 12-1 wide, double.

- 50c dated, 12-1 wide, double.
 1c dated, 12-1 narrow, serif on last one.
 2c dated 12-1 narrow, serif on last one.
 5c dated, 12-1 narrow, serif on last one.
 10c dated, 12-1 narrow, serif on last one.
 1c dated, 1-2 wide spaced, double, one diagonally up.
 1c dated 1-2 wide spaced, colon for one.
 8c dated 1-2 wide spaced, colon for one.
 8c dated, 1-2 wide, no hyphen.
 8c dated 1-2 wide, serif on one.
 15c dated 1-2 wide, double.
 15c dated, 1-2 wide, serif on one.
 15c dated 2-2 wide, double one diagonally up.
 4c dated, 3-2 wide, double.

Type II.

- 5c 1898 triple.
 1c 1898 double, one diagonally up.
 2c 1898 double, one diagonally up.
 1c 1902 double, one diagonally up.
 2c 1903 triple.
 3c 1902 double, one diagonally up.
 3c 1902 double, one diagonally up.
 4c 1902 double, one diagonally down.
 5c 1902 triple.
 6c 1902 inverted.
 15c 1902 double, one diagonally up.
 50c 1902 inverted.
 1c 1908 double, one diagonally down.
 3c 1908 invert double.
 4c 1908 triple.
 5c 1908 invert double.
 6c 1908 invert double.
 8c 1908 invert double.
 15c 1908 triple.
 50c 1908 double, one inverted.
 1c 1912 normal imperforate.
 1c 1912 normal double.
 1c 1912 normal Shermac No. 3.
 1c 1912 invert.
 1c 1912 invert double.
 2c 912 normal double.
 2c 1912 invert double.
 2c 1912 invert.
 8c 1912 normal double.
 10c 1912 normal double, on diagonally up.
 10c 1912 normal double.
 15c 1912 normal double.
 15c 1912 invert.
 15c 1912 invert double.
 50c 1912 normal.
 50c 1912 invert.
 50c 1912 invert double.
 1c 1908 cancelled with a broad horizontal bar or line 6m. wide. Used by Chas. Stevens & Bro.
 4c 1908 cancelled with 3 horizontal bars or lines each 5m wide and spaced 3m between each.

INKS AND PIGMENTS

Arranged by H. L. Wiley, Associate Editor.

(Contin. from August No.)

The following table includes many of the mineral pigments and will be found of great value in any attempt toward the analysis of the ink from which a stamp is printed. It is, of course, not applicable to aniline colors, of which, fortunately, very few have been used in United States stamps, except in those cases where we wish to determine the basis of the aniline lakes.

Solubilities of Metallic Salts.

Index—

- S—Soluble in water.
- s—Sparingly soluble in water.
- I—Insoluble in water or acids.
- i—Insoluble in water, but made soluble by acids.
- sl—Sparingly soluble in water, not transposed by acids.
- Si—Soluble in acidulated water.

accurate within practical limits.

The following list includes all commercial color pigments of importance, their trade names and the chemical equivalent being given. In examinations of stamps which are printed in colors made up of two or more pigments it is necessary to subject the stamp to a series of chemical tests to determine the nature of the pigments and this list is of great value in such instances.

List of the Principal Color Pigments in Ordinary Use.

WHITE.

- Flake White—White Lead.
- Chinese White—Zinc Oxide.
- Cremnitz White—White Lead.
- Tin White—Tin Binoxide.
- Permanent White—Barium Sulphate.

YELLOW.

- Cadmium Yellow—Cadmium Sulphide.
- Chrome Yellow—Chromate of Lead.
- Lemon Yellow—Barium Chromate, Strontium Chromate.
- Yellow Ochre—Ferric Hydrate and Clay.
- Mineral Yellow—Lead Oxychloride.

* Metallic Base	Acetate	Arsenate	Arsenite	Borate	Bromide	Carbonate	Chlorate	Chloride	Chromate	Cyanide	Ferricyanide	Ferrocyanide	Fluoride	Hydroxide	Iodide	Nitrate	Oxalate	Oxide	Phosphate	Sulphate	Sulphide
Aluminum	S	i	—	i	S	—	S	S	—	—	—	—	i	i	—	—	—	—	—	—	—
Ammonium	S	S	—	S	S	—	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—
Antimony (ous.)	S	S	i	S	S	—	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—
Barium	S	i	—	i	Si	—	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—
Bismuth	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Cadmium	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Calcium	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Chromium	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Cobalt	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Copper	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Gold (ic)	S	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Hydrogen	S	S	—	S	S	—	S	S	—	—	—	—	S	S	—	—	—	—	—	—	—
Iron (Ferrous)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Iron (Ferric)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Lead	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Magnesium	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Manganese (ous)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Mercury (ic)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Mercury (ous)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Nickel	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Potassium	S	S	—	S	S	—	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—
Silver	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Sodium	S	S	—	S	S	—	S	S	—	—	—	—	—	—	—	—	—	—	—	—	—
Strontium	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Tin (Stannic)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Tin (Stannous)	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Zinc	S	i	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—

Note—Lead Sulphate is soluble in hot strong HCl, and in NaOH or KOH. Strontium Sulphate is slightly soluble in hot concentrated HCl.

All of the Potassium and Sodium salts are soluble in water.

Most any metallic salt is slightly soluble in concentrated mineral acids on long boiling, but the above table is

Naples Yellow—Oxides of Lead and Antimony.

King's Yellow—Arsenic Sulphide.

Indian Yellow—Euxanthate of Magnesia.

Aureolin—Nitrate of Potassium and Cobalt.

Gamboge—Gokathu Gum Resin.

Raw Sienna—Ferruginous Earth.

Italian Pink, Yellow Lake—Quercitine and Alumina, Transparent Gold Ochre Ferric Hydrate and Clay.

Zinc Chrome—Chromate of Zinc.

RED.

Vermilion—Sulphide of Mercury.

Red Lead—Lead Oxide.

Venetian Red—Sesquioxide of Iron.

Light Red—Calcined Oxford Ochre.

Indian Red—Ferric Peroxide.

Iodine Scarlet—Mercuric Iodide.

Mars Red—Ferric Ochre (artificial).

Red Chrome—Chromate and Oxide of Lead.

Carmine—Cochineal and Alumina.

Crimson Lake—Cochineal, with more Alumina.

Scarlet Lake—Crimson Lake and Vermilion.

Rose Madder, or Madder Lake, Madder Carmine—The coloring matter of the plant Rubia.

Tinctorium with Alumina, Alizarin Scarlet—From anthracene, a coal tar product.

Indian Lake—Lac Resin and Alumina.

BLUE.

Ultramarine (genuine)—Sodium Sulphide and sodium thio-sulphate from the lapis-lazuli.

Ultramarine (artificial)—Silicate of aluminum and sodium sulphide.

Cobalt Blue—Phosphate of cobalt and alumina.

Cerulean Blue—Oxide of tin and cobalt.

Smalt—Silicates of Cobalt and potassium.

Prussian Blue—Ferrocyanide of iron.

Antwerp Blue—Prussian blue and alumina.

Indigo—Vegetable color from indigofera.

Intense Blue—Indigo rendered more intense.

Permanent Blue—Pale artificial ultramarine.

GREEN.

Emerald Green—Arsenite and acetate of copper.

Chrome Green—Chromic Oxide.

Cobalt Green—Oxides of cobalt and zinc.

Verdigris—Basic copper acetate.

Terreverte—Clay, iron and magnese.

Malachite—Hydrated bicarbonate of copper.

Hooker's Green—Prussian blue and gamboge.

Sap Green—Juice of buckthorn berries and wood.

Oxide of Chromium—Anhydrous sesquioxide of chromium.

Emerald Oxide of Chromium, Viridian Green—Hydrated oxide of chromium and borax.

Scheele's Green—Arsenite of copper
ORANGE.

Orange Chrome—Basic lead chromate
Orange Cadmium—Sulphide of cadmium.

Mars Orange—Artificial oxide of iron,
Burnt Sienna—Raw sienna calcined.

PURPLE.

Purple Madder—Madder extract with a metallic oxide.

Indian Purple—Cochineal extract and sulphate of copper.

Mars Violet—Peroxide of iron.

Violet Carmine—Extract of the plant Anchusa Tinctoria.

Purple Lake—Cochineal and alumina
BROWN.

Manganese Brown—Manganese dioxide.

Raw Umber—Oxides of iron and manganese and clay.

Burnt Umber—The above when calcined.

Vandyke Brown—Bituminous peat-earth.

Ristre—Soot from wood fires.

Cappagh Brown—Peat earth and peroxide of manganese.

Cologne Earth—Vandyke brown calcined.

Sepia—Fluid from the cuttle fish.

Brown-Pink—A citrine color prepared from the juice of Rhaumus berries and alumina.

Mars Brown—Iron and manganese oxides and ochre.

BLACK.

Lamp Black—Soot from tar or resins.

Mineral Black—Impure graphite.

Ivory Black—Charred bones.

Blue Black—Charcoal from cocoanut and peach stones, or vine twigs.

Black Lead—Graphite or plumbago.

Indian Ink—Soot from resins and camphor.

Permanent Pigments and Colors.

In studying the shades and colors of stamps over five or ten years old it is often essential that we know something of the relative permanency of the materials entering into the composition of the inks, and the following table will prove valuable in this connection.

Pigments that are not liable to much change under the influence of light, moisture or sulphurous gases.

White—Chinese white, zinc white, permanent white, tin white.

Red—Vermilion, light red, Venetian red, Indian red, red ochre, Mars red, madder red.

Orange—Cadmium orange, Burnt sienna, Mars orange.

Yellow—Yellow ochre, Transparent gold ochre, Roman ochre, Aureolin.

Raw sienna, Zinc chrome, Lemon yellow.

Green—Oxide of chromium, Transparent or Emerald oxide of chromium, Cobalt green, Terreverte, Viridian.

Blue—Genuine ultramarine, Artificial ultramarine, Permanent blue, Smalt.

Purple—Purple madder, Mars violet.

Brown—Raw umber, Burnt umber, Brown madder, Cappagh brown, Cologne earth, Sepia, Manganese brown.

Black— Ivory black, Blue black, Lamp black, Indian ink, Graphite.

Fugitive Color Pigments.

Fugitive pigments which are liable to change and injury if exposed to sulphurous gases, air, light, and moisture.

White — Flake white, Cremlitz white.

Yellow—Chrome yellows, Mineral yellow, Naples yellow, Italian pink, Indian yellow, King's yellow, Yellow lake.

Orange—Orange chrome.

Red—Red lead, Iodine scarlet, Red chrome, Carmine, Crimson lake, Indian lake.

Green—Chrome green, Sap green, Hooker's green, Malachite, Verdigris, Emerald green.

Blue—Prussian blue, Antwerp blue, Indigo, Intense blue.

Purple—Indian purple, Violet carmine, Purple lake, Greenish-brown.

Brown—Vandyke brown, Bistre.

In connection with the relative permanency of pigments exposed to the light, the experiments made by W. Simpson, who exposed the following colors to London light, Eastern exposure, for fifteen years, are of interest:

Color Pigment.	Change in condition after 15 years.
Yellow Ochre	None
Indian Yellow	Faded
Lemon Yellow	None
Cadmium Yellow	Browner
Chrome Yellow	Faded
Brown Pink	Faded
*Vermillion	None
Indian Red	None
Crimson Lake	Gone
Carmine	Gone
Madder Lake	Purplish
*Brown Madder	Faded
Emerald Green	Slight
*Prussian Blue	None
Cobalt	None
Ultramarine	None
Deep Indigo	Pale Gray
Burnt Sienna	None
*Vandyke Brown	None

*Sepia Faded
 *Bistre None

* indicates exceptions from general results. The Vermilion may have been from a more permanent form of natural cinnabar.

Church, in his admirable treatise on the chemistry of paints presents the results of a four year test which is of exceptional interest from the fact that the test was conducted with three sets of the same pigments, one set being exposed to light and dry air, another to light and moist air, and the third preserved under glass. These tests were made by the Burlington Fine Arts Club, and due acknowledgment is made to the author in whose book these results are published.

The original purity and depth of color is taken as 10 and the condition after exposure is expressed in a percentage of the original depth. Thus F. 2 will mean that the color faded so that it was only about 8 tenths as bright at the end of the test as in the original state. Only those two tests in which the pigments were exposed to moist and dry air are here recorded, the other condition being one of little interest from a stamp collector's standpoint.

Pigment.	Change in Dry Air.	Change in Moist Air.
Aureolin	None	F. 9
Gamboge	F. 1	F. 1
Indian Yellow	Gone	F. 1
Cadmium Yellow	Darker	None
Vermillion	Gray	Gray
Crimson Lake	F. 1	Gone
Rose Madder	F. 8	F. 8
Indian Red	None	None
Madder Carmine	F. 9	Purple
Madder Brown	F. 9	F. 6
Madder Purple	F. 8	F. 4
Prussian Blue	None	F. 1
French Blue	None	None
Indigo	None	F. 1
Vandyke Brown	F. 2	F. 1
Sepia	F. 8	F. 1

By means of the foregoing data the collector interested may by simple experiments, determine the chemical constituent of any stamp with reasonable accuracy. Knowing what enters into the question of inks from which the stamps were printed will put us where we may have better methods of classifying various issues whose identity is now concealed under a mass of unreasoning conjecture. I have made no attempt to treat the few stamps that have been printed with aniline colors. It may be well to state that these issues are found in that period around 1890, and that the question does not enter into re-

cent Bureau Issues.

The writer acknowledges his indebtedness to various works on the above subjects, practically none of the matter appearing in this article being original.

PRECANCEL NOTES

By S. M. Schoemann.

Here are some additions to my Parcel Post list since my last notes:

- Amherst, Mass.—3c Normal.
 Ashland, Ohio—1c Invert.
 Buffalo, N. Y.—44-15 Normal.
 Chicago, Ill.—50c Normal; 10-15-20c Normal Double; 3c Invert Double.
 Dallas, Texas—1-2-5-10-25c Normal.
 Detroit, Mich.—2c Normal (Parcel Post due).
 Erie, Pa.—4c Vertical up.
 Greenville, Ill.—3-5c, \$1 Normal.
 Minneapolis, Minn.—(Old type)—15-25c Normal.
 Minneapolis, Minn.—(New type)—10-25c Normal.
 Philadelphia, Pa.—4-10-15-50c, \$1, Normal.
 Putney, Vt.—1-213c Diagonal down.
 Racine, Wis.—2c Normal.
 Riverton, N. J.—4c, no comma; 10c, with comma.

- St. Louis, Mo.—2c Double.
 Scranton, Pa.—4-5-15c Normal.
 Seattle, Wash.—5-20-25c Normal.

I have two new types of Philadelphia, Pa. to chronicle. Type II is somewhat similar to Type I except that the lines are all spaced 14 mm.; the space between the two parallel lines is $1\frac{1}{2}$ m. Letters are smaller and ornamented. Of this type I have the 1-2-3-4-5-6-8-10-15-50c of the current issue, and \$1 of 1908. Also 3c Double.

Type III is exactly like II except that Philadelphia, Pa. is in one line. It is used on Parcel Post stamps noted above.

I have the 8-08 Type I, Philadelphia, Pa. in the narrow and wide spacing, also the 8-1912; 3-08 Double, 4-08 Double, also a copy triple; 6-08 Double, 15-08 Invert; same Double, same Double with one Inverted; \$1 Triple; 1c-2c, \$1, 1912 Double.

Two new St. Louis, Mo. varieties: 1-12 Mailometer No. 3, Normal Double; same Normal Triple.

Erie, Pa. is out on the 1-1912 Normal.

I have two types from Easton, Pa.: 3-08 in two lines in small capital, without lines, horizontal; 1-12 larger letters in two lines between lines spaced $\frac{1}{2}$ mm.

I have 1-08 Precancelled Elkhart,

Ind. Inverted; it is the current cancellation used on the 1-1912. I have the latter Normal and Normal Double.

I have the following San Francisco Exposition issues: 1c Putney, Vt.; 1c New York, N. Y.; 1c Cincinnati, Ohio; all normal; 2c Chicago, Normal; same Invert; 10c Saginaw, Mich. (pair showing Types III and IV); 1c Normal, 5c Invert, 5c Invert Double, all Tacoma, Wash.; 1-2-5-10c, all Greenville, Ill.; 1-2-5-10c Normal, Normal Double, Invert, Vertical up, Vertical down, Double with one Vertical up, all from Pueblo, Colo.; 1-2-5-10c Amherst, Mass.

How many collectors have the 1-12 Type I Saginaw, Mich., reading Vertical down?

Have the new printing, Detroit, Mich., as follows: 1c Normal, 1c Normal Double, 1c Invert, 1c Normal Imperforate, 2c Normal, 2c Invert, all on 1912 issue.

A few 1912 Newport Ky., all on 1c: Vertical up, Vertical down, and Vertical up Double.

Providence, R. I. is using the 10c and 15c 1912. They are all Normal.

I have the 3-1908 Yonkers, N. Y., cancelled with 4 horizontal lines, also same Double.

The Belgium stamps are now precancelled by printing, not only the year, but the name of the city, both in French and English. The new type is much easier on the eyes than the old one.

You will find collecting 1898 Precancelled Proprietaries a great pleasure. The writer has the most complete collection of these, extant.

Collectors, in their efforts to obtain the coveted Precancel, put the Postmasters at the various points of issue to a lot of unnecessary trouble and annoyance. Just be a little patient; you will get them in due course of time, and you won't force the overworked postmaster to tell you: "We have never issued any precancels."

Since submitting his last contribution, S. M. Shoeman has received the following precancels:

Parcel Post.

Chicago—10c double normal, 15c double normal, 20c double normal, 15c double invert, 20c double invert, 25c double invert.

Chicago 1912—50c invert, 50c double invert, 1c cancelled with four broad irregular lines, like the 4-08 previously reported.

Easton, Pa.—3-1908 horizontal cancellation without lines.

OUR OWN U. S.

Associate Editor F. E. Goodwin

To whom are we to look to secure recognition of varieties and shades? I am minded to ask this question in view of results which come from discussion of a shade of the 2c St. Louis stamp. A Kansas City collector discovered a part of a sheet of stamps in this denomination which was a very distinct orange red—in fact, it was almost a perfect orange. Copies were passed about among specialists, who declared it to be a shade fully as worthy to be chronicled as many which have been accepted. Data was gathered to prove that it had not been tampered with or "faked." Copies were sent to experts who declared it to be faded, or changed by light. But many experiments with the regular issued stamps proved that light did not produce the shade, nor anything like it. A note of the turning up of this shade brought several copies, both used and unused, from various sections of the country. A block of four came from Buffalo, N. Y., which had been placed in an album at the time the stamps were issued, with no opportunity to be changed by light, and this block was exactly the same shade as the ones in question. Still the assertion is made that they are changelings. This experience has almost forced me to believe that many shades are of value only when one wants to buy and not when they exist in a collection.

S. M. Schoemann, the Worthington of the precancel field, recently obtained full sheets of the 1c and 4c parcel post stamps, precanceled St. Louis double. This is very scarce in that form, and Mr. Schoemann certainly was fortunate to land them.

NEW YORK EXHIBITION NEWS



Additions to the Honor Committee:
Hon. A. S. Burleson, Postmaster-General, Washington; Henry Fairfield, Osborn, President American Museum of Natural History, New

TRADE COLUMN.

Thirty words or 1c s. 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

"Yellow Book" Series on approval at 50 per cent. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

Why be in doubt? Lowrey's approval service is the best. (46)

We Buy Stamps and Collections. Attleboro Stamp Co., Attleboro, Mass. (45)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom blocks of 6. John M. Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., U. S. A. (A. P. S. 1080).

Wanted—Blocks of 6, top or bottom, with imprint and plate number, U. S. 1908 8c "starred" plates. Cash or exchange. A year's subscription to Everybody's given in addition to the price you ask. Dr. J. M. Holt, Editor, 14th avenue and Lake street, San Francisco, Cal.

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid, Ontario Stamp Co., Box 414, Toronto, Canada.

Precancelled "Detroit, Mich."—1c 1902 inverted, 3c 1902 inverted, 1c Postage Due. Will pay good price for above. Chas. A. Coolidge, The Pasadena, Detroit, Mich.

Lowrey, approval specialist. Try him. (46)

British Colonials our Specialty. Approval Series "B" at Net Prices. Satisfaction guaranteed. Reference. Attleboro Stamp Co., Attleboro, Mass. (45)

We defy anyone to match our special 100 var. packet of stamps. Cat. 2c to \$1.00 each, for 25c. No two alike. Keystone Co., Eldred, Pa. (46)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos \$4.60; England and colonies mixed issues, 5 kilos, \$4.60; U. S. A. mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, 5 kilos, \$8.10; Netherlands and colonies mixed issues, 5 kilos, \$4.60; Italy mixed issues, 5 kilos, \$9.10; Japan mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium mixed issues, 1 kilo, \$3.40, 5 kilos, \$11.00 5 kilos, except Parcel Post of Belgium, contain about 100,000 stamps. Terms: carriage paid anywhere for cash with order, P. M. O. or Banknotes. Postage for Belgium, cards, 2c; letters, 5c. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

York; A. M. Dockery, Third Assistant Postmaster-General, Washington; Benjamin R. Stickney, Washington; W. de Ravenel, Washington; Paul Ohrt, Dusseldorf.

The following donations have been received:

W. H. Peckitt, London, \$100; W. H. Colson, Boston, \$100; Burger & Co., New York, \$40; H. F. Colman, Washington, \$40; Theo Steinway, New York, \$40; Edward Goldschmidt, New York, \$25; Mekeel-Severn-Wylie Co., Boston, \$25; Economist Stamp Co., New York \$10; G. Fred Ralph, Utica, \$10; I. Rudy, Pittsburgh, \$10; S. Singer, New York, \$10.

Medal donations:

Deutscher Briefmarken Sammler Verein, New York, silver-gilt and silver medals; Garfield-Perry Stamp Club, Cleveland, silver-gilt medal; New York Stamp Society, silver-gilt medal.

Other donations and also applications to membership in the Association for Stamp Exhibitions are acceptable, but must be in the hands of the Executive Committee not later than September 25th, as otherwise they cannot be included in the lists of the Official Exhibition catalogue.

Applications for exhibition space are coming in from noted collectors from all parts of the world and the capacity of the exhibition building will be taxed to the utmost.

Visitors during exhibition week will find many interesting entertainments provided. The doors of the exhibition will be opened on Monday, Oct. 27, at 2 o'clock p. m. The formal opening will take place at 8 o'clock p. m. on Tuesday evening.

The New York Stamp Society will give a German Night with all the German finesse, garnishings and trimmings; this will take place at Allaire's Scheffel Hall, 190 Third avenue, which is one of the most typical German restaurants in New York.

The grand banquet will be held on Thursday evening. Particulars later.

The Collectors' Club will entertain guests on Saturday and serve lunch from 1 to 3. Ladies are also expected to attend all the entertainments.

Members of the Philadelphia Stamp Club will visit the exhibition in a body on Saturday.

ENDOWMENT AUCTION No. 3.

We allowed insufficient time for receiving bids for previous Endowment Auction, and lots are offered

TRADE COLUMN.

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, of Astoria National Bank. (48)

If you want the cleanest, best and most up-to-date approval service for medium collectors, try mine. Reference or A. P. S. number required. Liberal discount. Herbert H. Lowrey, 916 Huntington St., Watertown, N. Y. (46)

Have you fiscals, locals, telegraphs, entires, cut squares you do not want. Send to me and I will give you good postage in exchange. Member 20 British societies. D. W. Charles, South Norwood, London, England. (45)

Bind your own magazines, any size. Complete instructions and one binder, 10c; 75c per dozen. We have complete file of "Everybody's" to date bound in one volume. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

Readers will kindly note terms at top of first column of "Trade Column." Cash in advance always, as it is impracticable to keep a set of accounts for such small items. Your account would only be one in fifty. See the point?

and A. P. S. 502 Kraus Bldg., Milwaukee, Wis. (44)

I have thousands of splendid postage stamps to exchange. If you have good duplicates and want a lively exchange, come on. Send large selections and receive mine promptly. H. Bushey, 371 Division, Kingston, Ont. (50)

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Senf-Schaubeck Albums (prices from \$4.50 to \$41). Alfred Smith & Son, Baptist Church House, London, England. (eom).

TICFAW Loose Leaf Album holds 100 sheets, 9½x7½, stiff covers bound in black cloth, ring construction, opens flat. Price, with 50 leaves, \$1.00, postpaid in U. S. (Used and endorsed by Dr. Holt). Money refunded. Index Service Company, Glendale Bldg., Buffalo, N. Y. (47)

16 Travancore, all different, 20c; 10 Cochin, all different, 16c; 6 Malay States, all different, 10c; 15 British India, all different, 4c; 10 Ceylon, all different, 12c; 4 Hyderabad, all different, 8c; 4 Jaipur, all different, 8c; 25 Indian Native States stamps, 24c; 50 Indian Native States stamps, 72c; 75 Indian Native States stamps, \$1.00; 100 Indian Native States stamps, \$2.50. The price of the rare stamps on application. T. T. Thomas (C. C. C. 7941), Stamp Dealer, Kottayam-Travancore, India. (46)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

again. Friends of our Endowment plan may wish to send in bids, even if not in the habit of purchasing at auction. Donation of lots for future endowment Auctions solicited.

Usual auction rules prevail. Stamps to be sold for the benefit of Everybody's Endowment Fund. No commission to any one. Stamps donated by Benefactors will be disposed of regularly through this column.

Bids closed Oct. 5th. Mail all bids to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal. Lot.

- | | |
|--|---------|
| Cat. by Scott, 1912 | |
| 1 Br. Cols., about 500 var. (at least) | \$18.00 |
| 2 India, about 65 var. | 4.00 |
| *3 Malta, Nos. 14 & 17, 2s 6d, and 5s. | 2.65 |
| *4 Royal Mail Steam Packet... .. | .10 |
| 5 San Marino, Nos. 4 & 5, 30c and 40c. | 3.25 |
| 6 Sarawak, 25-28, 2, 4, 6, 8c. | 1.40 |
| 7 Leeward Is., 1-4, $\frac{1}{2}$, 1, 2 $\frac{1}{2}$, 4. | .80 |
| 8 Natal, 95, 10s. (Rev. cancellation) | 2.00 |
| 9 Br. Honduras, 27 & 61, 2c on 1p, 20c* | .87 |
| 10 Br. Central Africa 47, 1s. | .65 |
| 11 Seychelles, 5 & 10, 13c & 12 on 16 | .95 |
| 12 Dominica 101, 1p. | .60 |
| 13—2 strips of 3, I. R. on 2c U. S. 1895, mint, with imprint and plate number. | |
| 14—Eight strips of 3, U. S. 1895, 2c., with imprint and plate number, mint, o. g. | |
| 15—One strip of 3, U. S. 1908, 15c o. g., with imprint and plate number. | |
| 16—U. S. 1908, one copy, 6c on Bluish experimental paper, o. g., mint. | |
| 17—Block of 8, 5c Playing Cards; slight tear in 2 stamps; cat. \$6.00. | |
| 18—Block of 11, 20c Nicaragua, Scott's No. 384, used; slight tear in one stamp, but condition is excellent for such an unusual block; cat., \$5.50. | |
| 19—Block of 81, U. S. Imperfs.—1c 1911, S. L. wmk., mint, o. g. These are rarer than the D. L. wmk. | |
| 20—Strip of 20, 2c 1903 Shermack No. 3, carmine lake, mint, o. g. | |
| 21—Block of 4, U. S. 1908 3c, in color of 50c, mint, o. g. | |
| 22—Block of 10, U. S. 1908 2c imperf. from "unstarred" plate, mint, o. g. Block is 5 horizon by 2 vert., with interspaces equal, proving its origin from an unstarred plate. | |
| 23—Strip of 5 (vert.), 10c Power of Attorney, part perf., used; perfs. touch design on left. | |

TRADE COLUMN.

Free price list, cheap sets and other bargains. D. W. Charles, South Norwood, London, England. (45)

The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. For eigners, likewise, in entering into relations with Americans.

Wanted—Meekel or International Album with spaces to December, 1900. State condition, style of binding, and price. F. Caldwell, Fowler, Kans. (45)

Will give in exchange packet of 200 varieties stamps for 100 permits, precancels or postmarks cut 2x $\frac{1}{2}$ in. with stamp. Brinckerhoff Supply Co., Carlton, Or. (45)

U. S. 1870-3 3c green unsorted, per 1000, \$1.15, postpaid. Other U. S. 19th century only. Hugo Kuenstler, 299 Tenth Ave., New York, N. Y. (45)

TICFAW Vertical Manilla File, 4x9, 30 pockets, expands to 30 inches. Price, 50c. Double capacity, 75c. Used for postmarks, stamps, clippings, etc. Indexed A to Z and by states. Write for pricelist of other "TICFAW" specialties. Index Service Company, Glendale Bldg., Buffalo, N. Y. (45)

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (46)

Collectors wanted as branch managers for the I. S. A. to collect local business information, assist in sales and share in profits. Send red stamp for particulars. Index Service Company, Glendale Bldg., Buffalo, N. Y. (46)

Wanted—Medium and better grade U. S. Revenues, single copies and in quantities, in good condition only. Submit with lowest price. Burt McCann, 321 No. Newton, Minneapolis, Minn. (50)

Stamps! Net approvals! Try! Reference! H. Wendt, Manilla, Iowa. (54)

1c U. S. imperfs. 1908 D. L. wmk., or 1911 S. L. wmk., blk. of 4 of either one, 8c, providing stamped and addressed envelope is included. Refer by permission to Dr. Holt. Isla Stamp Co., Box 231, Daly City, Cal. (47)

New Zealand, King Edward, 2, 3, 4, 5, 6, 8d and 1sh. (8 vars.), 87c, prepaid; nice used copies. H. Clay Fox, Jr., Rickreal, Oregon. (45)

Exchange and correspondence wanted with all collectors of State Revenues, especially stamps of Oregon, California and Louisiana. Also want U. S. Beer Stamps. Send for my circular. Frank L. Applegate, Box 571, Klamath Falls, Oregon. (Member U. S. Revenue Society). (47)

What do you need in mint P. P. postage or dues? Your best chance for singles, strips, blocks and plate numbers. W. F. Slusser, Key West, Fla. (A. P. S. 4058). (47)

Precancelled U. S. wanted. Large or small lots, also collections. Highest cash price paid. Precancels on approval for reference. Robt. Weber, 34 Elm St., Galeton, Pa. (47)

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No. 1080)

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Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors. Frauds and dead-beats exposed.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers on page 2 of cover.

If this space is marked (X), it indicates that your subscription has expired, and prompt renewal is urged.

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1/3 page (7 1/2 inches).....	6.00	3.00 per insertion
1 page (15 inches).....	10.00	5.00 per insertion

Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, 14th Avenue and Lake Street, San Francisco, Cal.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th Avenue and Lake Street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 9.

SEPTEMBER, 1913.

WHOLE NO.

"EDITORIAL SHOP-TALK"

The short-sighted editor of a certain stamp periodical has seen fit to go out of his way and violate the ethics of journalistic courtesy by casting lame aspersions on the purpose and effects of the creation of **Everybody's Endowment Fund**.

Some of our subscribers have taken offense at the unwarranted knock inspired by jealousy and, having become disgusted with the methods of the aforementioned editor, have writ-

ten us and expressed the hope that we would forthwith make hash of this grievous offender, and annihilate him utterly, along with his emaciated sheet, its prodigious circulation, patent adding machine and all. But no! Life is too short for that; the job would be too easy; it would be a shame to take the money. And furthermore and most important, we conceive a higher ambition than "putting it all over" an offender. We

Your subscription expired 3 months ago. As a convenience we have sent subsequent copies. If renewal is not now sent, we will conclude that

would set him an example which we hope he'll follow, practicing **constructive** journalism rather than **destructive**.

We would ignore the matter absolutely, but for the suggestion thrown out, that implied an erroneous conception of the intents and purposes of **Everybody's Endowment Fund**. Those not familiar with the plan might unconsciously adopt the aforementioned erroneous conceptions. It is to those we speak now.

It is well-known and frequently stated, in effect, that the object of endowing Everybody's had not so much to do with its present existence, but was more to provide for its perpetual publication after the demise of the Founder and present Editor. Everybody's has lived and can live without being endowed, and there is a decided public demand for its existence. That has already been proven. The Founder did not feel like devoting his untiring energies to the development of the magazine, with the realization that at his death the total accomplishment would melt away and leave no lasting pillar of support to philately. Hence endowment was conceived.

If a constant net gain in new subscriptions may be taken as an indication that there exists any "effort" on the part "of collectors toward the demise of a particular journal" then it might be said that that particular and peculiar method of extermination is being well tried, but for our part, we are too simple-minded to follow that line of reasoning.

So far not a cent of endowment has been used for current expenses. And still we live. Ipso facto the "public demand" for our existence is apparent.

Coincidentally the development of the endowment idea will be a matter of years. It is only at its beginning. In time this publication of humble beginnings will be so firmly entrenched behind its maintenance fund and an honest altruistic effort will bear fruit, despite the jealous flings of those who are too narrow-minded and ungenerous to see virtue or merit in any effort save their own.—(J. M. H.)

Our October issue will be a New York Exhibition number, of which a special edition will be distributed at the International Stamp Show to be held during that month. We will have

a pointed message to collector and non-collector, especially the latter, and expect to influence some of the latter to join our ranks. Contrary to the usual policy, we will make no extra charge for advertisements, as we are not preparing this number for money-making purposes. As usual, the advertisements of reputable dealers only will be accepted. (J. M. H.)

St. Louis, Mo., Aug. 5, 1913.

Dr. J. M. Holt, San Francisco, Cal.

Dear Doctor.—Can I get through your valuable paper the following information?

As the case, in regard to the 3c 1908 coil perforated 12 sideways, seems to be settled at last, thanks to Dr. J. S. Parker of White Plains, N. Y., I would like to obtain some information in regard to the 1c 1912 (with numerals) coil perforated 12 sideways. Some time ago I had sent to a party 26c for postage, it being 5c in excess, I received a strip of 1c of the above named variety. Since then I was informed that such had never been issued. Knowing that your valuable paper reaches the most prominent collectors, I am almost certain that I can get the required information through this medium.

I am also the possessor of a strip of 4 of the 3c coil perf. 12 sideways.

Very truly yours,

FRED G. FUESSEL.

METROPOLITAN PHILATELIC ASSOCIATION.

Dear Fellow Members:

In the Phil. H. News & Boston Letter it is reported that the M. O. A. is dead. Too bad that such untrue statements appear. Having now an excellent official organ, let us cooperate and boost and boom the M. P. A.—H. Wendt, ex-president

URGENT WARNING.

Let it be known to all collectors and dealers over the world that the ancient Bavarian stamps (1908) E 3 Pfg., E 5 and E 50 Pfg. are now being forged in numbers at Brussels by overprinting E and forged obliteration. A good 90 per cent of all the E 3, E 5 and E 50 in the albums and trade are forgeries. So be careful!

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1893

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EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhool-waki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmend, Casilla 1087, Val-paraiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1

Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Wel-ter, Station swag, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gar-dens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pryamide, Cognac (North).

GERMANY—Julian D. Princky, Bleibvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra
MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

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SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

Applications.

581—Pedro L. Roman, Rancagua, Chile, S. A.; proposed by O. Kendal. D. E. F. Sp.—1a.

582—A. E. French, Eminence, Mo., U. S. A.; proposed by C. P. Sutton. E.—1a. B. H.

583—Dr. G. A. Pineda, Box 188, Bogata, Colombia, S. A.; proposed by O. Kendal. E. F. Sp.—1a-2. E.-4.

584—G. Brissard, 31 Rue de Va-renne, Paris (7), France; proposed by

C. A. Hives. E. F.—1a.

New Members.

573—Frank Scrans.

575—J. C. Cortwright.

With the change in our official or-gan, and the distance from Winni-peg to San Francisco, club business has been unfortunately delayed, but will from now on be properly cared for.

Yours sincerely,

C. A. HIVES.

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Many of you, no doubt, are unacquainted with our Club, and to those I would suggest that you write for our prospectus.

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To the stamps that are old and ragged

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fine postage stamps only of unexceptional grade, cataloging from one to fifty cents each. World-wide, representing an aggregation of Talent, Art, Animals and Celebrities. Especially adapted to the needs of the Medium-Advanced General Collector.

Contains many scarce and desirable stamps—the HARD-TO-GET KIND. Select lot of Peru, Chile, Paraguay, Ecuador, and Costa Rica. U. S. Parcel Post set used. Bi-colored 50c Cuba.

LARGE ITALY SPECIALS. Late Balkans, Turkey, Greece and Mexico. Well known as the Golden Treasure COMMEMORATIVE Packet, the Open Sesame to Philatelic Wealth.

Evidence of a Real Bargain

is forthcoming with the purchase of this packet. New assembling—25 per cent better than ever before—thousands sold and every sale an added testimonial.

ORDER YOURS TODAY!

SATISFACTION GUARANTEED OR MONEY BACK.

Checks accepted.

PRICE \$5.95 POSTPAID



H. S. POWELL

STAMP COMPANY

BOX 910, STORM LAKE, IOWA, U. S. A.

Priced Literature Free.



1913'S



Summertime and vacation days have no effect on the issue of stamps; the new George heads are appearing from month to month, just the same, and you will always find them on this page, as our regular readers understand, so don't pass them by; they are always good, always cheap, and always on the rise, so you will always get your money back, and then some.

Straits Settlements 1c.....	\$0.02	Virgin Is. 6d .....	.15
N. Nigeria 5d.....	.13	Virgin Is. 1sh .....	.30
N. Nigeria 6d.....	.15	British Honduras 1c .....	.02
Turks Is. 1d .....	.02	British Honduras 5c .....	.06
Turks Is. 1d .....	.03	British Honduras 10c .....	.14
Bermuda 2d .....	.05	Solomon Islands 2d .....	.02
Virgin Is. 2½d .....	.07	Solomon Islands 1d .....	.03
Virgin Is. 3d .....	.08	Gt. Britain 5d .....	.13

The above stamps, with those listed on this page for the previous months, constitute the new stamps issued under the reign of King George V, and may be had by applying to us at the advertised prices, with postage extra for any order less than \$1.00.

KING GEORGE V, SETS.

Canada 1c, 2c, 5c.....	\$0.12	Straits Settlements 1c, 3c, 4c, 5c, 10c .....	.21
India 3p, 1a, 1a, 2a, 2½a, 3a, 4a .....	.40	Jamaica 1d, 2d, 2½d, 3d.....	.22
Great Britain ½d, 1d, 2d, 2½d .....	.16	Leeward Is. ½d, 1d, 2½d, 3d..	.21
St. Vincent ½d, 1d, 2d, 2½d, 3d, 4d .....	.34	Trinidad & Tobago 1d, 2½d....	.09
Bermuda ½d, 2½d .....	.08	Hong Kong 1c, 2c, 4c, 6c, 8c, 10c, 12c .....	.35
St. Helena ½d, 1d, 2d, 2½d.....	.16	Turks & Caicos Is. ½d, 1d, 2d, 2½d, 3d, 4d, 6d, 1sh.....	.80
East Africa & Uganda 1c, 10c, 12c, 15c .....	.21	Grenada ½d, 1d, 2d, 2½d, 3d.....	.24
Southern Nigeria ½d, 2½d, 3d.....	.16	British Solomon Is. ½d, 1d, 3d... ..	.13
Sierra Leone ½d, 1½d, 2d, 2½d, 3d, 4d, 5d .....	.50	British Solomon Is. Protectorate ½d, 1d .....	.05
Northern Nigeria ½d, 1d, 2d, 3d..	.18	Virgin Is. ½d, 1d, 2d, 2½d, 3d, 6d, 1sh .....	.70
Seychelles 3c, 15c.....	.09		
Ceylon, 2c, 3c, 5c, 10c.....	.13		

FEDERAL STAMP CO., LIMITED

M. I. FOSSETT, Manager,

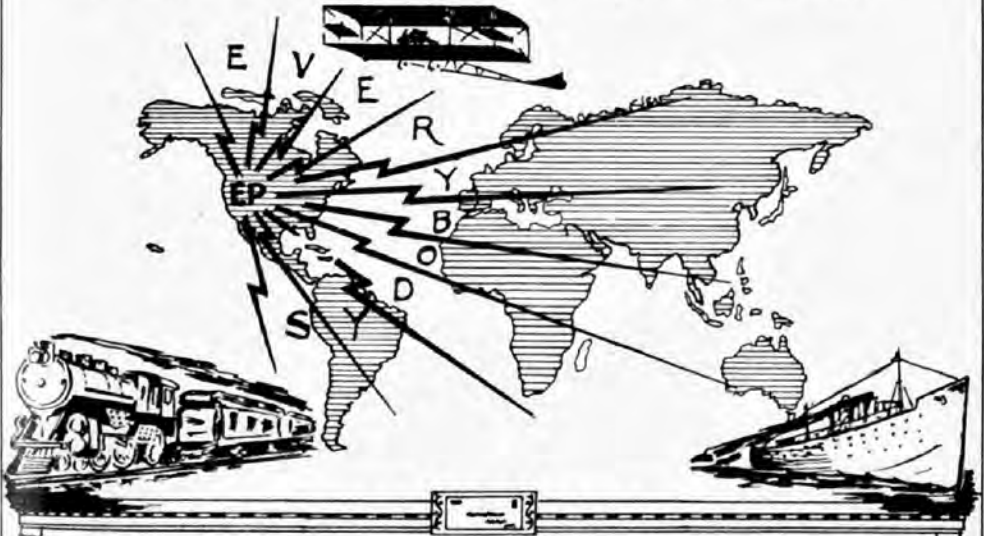
BOX 32

ASTORIA, OREGON, U. S. A.

Postage extra on less than a dollar order.

EVERYBODY'S PHILATELIST

FOUNDED A D 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



Published Monthly at 14th Avenue and Lake Street,
San Francisco, Cal., by Dr. J. M. Holt, Editor.

Subscription, 35c a year, postfree anywhere in the world.
To be advanced to 50c January, 1914.

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U APPROVALS STAMPS ON APPROVAL

do not claim supremacy, but do claim to contain the up-to-date, well-arranged stock that should appeal to

U-2

CANADA MINT SPECIALS.

Some in pairs, and some in blocks. Nos. 32, 32a, 33, 35, 36, 39, 40, 41, 42, 42a, 43, 44, 45, 151, 153, 153a.

1/2 Catalog

AFTER OCT. 1—I will give one year's subscription to "Everybody's" for each \$5.00 purchase from my sheets.

MRS. L. W. KELLOGG

Dept. E. New Hartford, Conn.

of medium grade, for the general collector, marked at net prices, and as low as is possible for the grade, upon receipt of A-1 references, or cash deposit.

Fair prices and honest dealing are guaranteed you. I am dealing as a business proposition, and no school-boy methods are in force.

Correspondents able to supply new and current issues mint, current usages, etc., wanted in every country.

CASH PAID for stamps. Describe your stamps and lowest price, or any on approval.

C. A. PITKIN

Montpelier, Vt.

U. S. A.

To You!

Within the past six months four stamp dealers paid me an appreciated compliment in asking me to arrange their advertising copy for them. I gave them the best I had.

IT SOLD THE STAMPS.

PERHAPS I CAN BE OF HELP TO YOU AS I HAVE BEEN TO THEM.

Such service is free to advertisers in "Everybody's."

"The wrong kind of advertising is worse than none at all."

H. L. WILEY

344 East 54th Street, Portland, Ore.

BACK NUMBERS

EVERYBODY'S PHILATELIST.

25c each, Vol. I, Nos. 1 & 8; Vol. II, Nos. 1 & 11

20c each, Vol. I, Nos. 5 & 12; Vol. II, Nos. 2, 5 & 7.

15c each, Vol. I, Nos. 2, 4 & 6.

10c each, Vol. I, Nos. 3, 7, 9, 10 & 11; Vol. II, Nos. 3, 4, 6, 8, 9, 10 & 12; Vol. III, Nos. 3, 7, 8 & 9

5c each, Vol. III, Nos. 1, 2, 4, 10, 11 & 12; any number of current volumes (Vol. IV)

Complete file to date, by single numbers, would cost \$4.85. If ordered at one time, our price is \$3.50, including also the entry of your name (or any other) for an advance subscription for 2 years.

Life Subscribers (\$5.00 each) will receive a complete back file, if they wish, at the special rate of \$2.00 additional as well as a copy regularly every month hereafter, during their natural lives. We guarantee to Life Subscribers, that they will receive Everybody's for 10 years at least, or a pro rata refund.

DR. JOHN M. HOLT,

14th Ave. & Lake St., San Francisco

Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, Spokane Branch, American Philatelic Society, International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. IV, No. 10

October, 1913.

Single Copies 5c

STAMP STUDIES

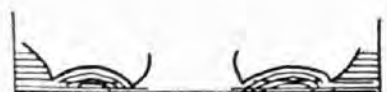
Associate Editor Frank C. Clark



TYPE 1



RETOUCED
4 VALUES



TYPE 1



25c. RETOUCED.

Switzerland

The land of snowcapped mountains, Christ and William Tell.

It seems strange that the Government does not honor Tell in a more personal way other than by placing the picture of the boy holding an arrow through which the arrow has pierced, in one hand while with the other he sturdily balances the huge sawing implement. I will give the full credit for nerve. It seems to me though it would take more nerve to stand and be shot at than it would to do the shooting, and it no doubt was called to the Swiss officials and they gave credit to the boy by the honor of his picture on the postage stamp. Let us think so at any rate.

However, to come to the issue of 1904, '05 '06 and '07, I wish to call

your attention to the 40c stamp and more especially to the retouched types of the 20, 25, 50c and 3 franc values.

First we have the 40c, Scott's No. 104, 1904 issue, grey, watermarked cross in circle. This 40c stamp can be readily told from Scott's type A-20 by the numerals 40. All figures 4 are open at the top and the 0's are well rounded in Scott's type A-20.

In the 1904 issue the 4's are closed at the top and the 0's are square shaped. In the 1904 stamp the white background on the left hand side of the stamp which contains the numerals 40 and the lower white triangle space above the word Franco are connected by a white thin band of color following the curve of the oval band containing the stars. This white band of color is not on Scott's

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However, to come to the issue of 1904, '05 '06 and '07, I wish to call

type A-20. The 1904 stamp was, of course, issued on the new water-marked paper of 1905. Thus we have two issues of the type 20, issues of 1882 and 1888, and two issues of Scott's type A-22.

Of the 1905 issue four values (Scott's type A-20) were retouched, namely the 20c, 25c, 50c and 3 franc values. Scott makes no mention of these varieties. The retouching consisted of the placing of vertical lines, crossing the horizontal lines to the background above the label containing the word *Helvetia*. The varieties are low priced by the *Yvert and Teller Cat.* The 25c stamp has also been further altered by having the stars in the frame enlarged. There is also another difference—under the bottom label containing the words *Franco*, you will find in the original type three or more curved lines following the curve of the label. In the retouched type the curved lines are eliminated and replaced by vertical and horizontal lines. Further the heavy shading under the figure 2 is eliminated to a great extent. So we can look for the two types of these values.

Scott's catalogue lists only one variety of the 40c, 1907-8 issue. There are two. The 40c value, showing the figure of *Helvetia* seated on a lofty mountain peak, with a glimpse of the valley below and far away snow-capped peaks. She is bare-footed and not too warmly clad. No wonder she is about to lay aside the "sword of justice," etc. Think of climbing a snow-clad and rock mountain bare-footed! It is an injustice.

The stamp was designed by C. L'Epplattener. He carved his full name on the rock under *Helvetia's* feet. Later the full name was obliterated and only the initials C. L. placed thereon. Perhaps the Government thought it used too much ink to continue printing his full name and ordered the change.

Gibbons lists the first variety at 18c and the latter at 12c, unused.

SYSTEMS AND STAMPS

By Associate Editor H. L. Wiley

The writer has a collection of United States stamps. Some years ago it started as an attempt to obtain one copy of each stamp in the general issues, beginning with the 5c 1847 and continuing along the varieties named in Scott's catalog, up to the then current issue. After

an expenditure of a small cigar box full of silver dollars, I discovered that I had a small cigar box full of stamps which we could now call "damaged," out for which I had paid about 90 per cent of catalog value. Then I grew up and discovered the conventional fetters of precedent and Scott; at the present writing I have a few stamps and a few facts concerning stamps and a few filled pages in my *Philatelic Experience Book*. Out of it all has developed a system for studying and classifying and arranging my collection and for conducting the sale and exchange of the hundreds of duplicates which I obtain from time to time.

The belief that some of the things I have learned may be of value to you is the extenuating circumstance on which counsel for the defense rests.

Accumulating the Material.

None can deny the fact that some element of "luck" attends our search. But should you be one of the many who seem to lack the touch of the Golden Horseshoe I will suggest a few of the substitutes which seem to get results. I have used the "Want-Miscellaneous" columns of various newspapers with considerable success. The Sunday editions of the papers published in the larger cities are preferable to the weekly issues. The advertisement should begin with the words "Stamps" or "Old Stamps" and the text of the ad should assure the reader of ready cash in exchange for anything the advertiser can use. Remember that the public is not conversant with the technical terms of philately and govern your words accordingly. One form of advertisement which I have used with a maximum of results is the following:

"Old stamps bought for cash. 5c to \$1.00 each. Don't remove from envelope. Phone 79132."

The replies vary from the old lady with a package of 3c 1861 to the young lady who has some "used in 1492—that's the date on the stamps." My plan is to buy what is offered—the publicity so obtained has been a thousand times as great as the first results from the advertisement.

Current high values appear in banks and fall directly into the philatelic talons of the two or three stamp men with which every well ordered bank is supplied. I have, therefore, traced the course of the Alaska gold shipments, as much of the dust is mailed, and have found a fertile field for "dollars" and "fifties." The lower

values are obtained from the office buildings, where the daily mail of any one floor will often average over one hundred copies of the 3 to .5c values. These cost me about 20 cents per hundred, which would be a profitless game were it not for the never failing varieties of shades and perforation and the larger blocks that appear from time to time. The first copy of the 3c in the 50c shade was found in this manner on a piece of mail sent to Portland from Baltimore.

For the current unused issues we must depend upon the men at the stamp windows. Some months ago the department issued a "suggestion" that collectors be treated with consideration in their attempts to buy good copies of current stamps. It seems that many of the stamp men who bought used a poor brand of diplomacy in their contact with the stamp men who sold and a few whispers of friction had reached Washington. It is well to remember that the stamp window belongs, first of all, to the public. A convenient method of obtaining well centered copies or plate number strips or line varieties is to write a list of the stamps wanted, illustrating plate number varieties, etc., with sketches if advisable, and to enclose your list and sufficient money to pay for the required stamps, in an envelope marked with your name. The clever little phrase "at your convenience" is almost sure to do the business because it will distinguish you from the mass of collectors who block the line from day to day. A cigar, forgotten in the scrimmage, will usually be worth forgetting when the next purchase is made.

In all your transactions at the stamp window avoid the rush hours, usually 9 to 10 and 12 to 1:15.

Stock and Collection.

The accumulated stamps in my possession are roughly divided into two general groups: the Stock, comprising the bulk of the accumulation, and the Collection, which consists of a varying number of stamps.

The stock is kept in good condition by a monthly overhauling. I pour all the incoming material into one large box and at intervals of six or eight days these stamps are sorted out and such copies laid aside for the "collection" as the needs of the day may demand. The balance are "sacked" in 4-in. by 6-in. manila envelopes, labeled, and placed in their appropriate location in the card in-

dex filing system that I have found so valuable.

This wholesale stock is arranged according to Scott's list, but the flexibility of the system I use permits of local expansion of any part of the arrangement. Separate envelopes are used for used and unused stamps. The index cards bear the catalog number, the denomination and date of issue of the stamps. The 2c 1908, Scott's No. 324, is listed "324-2c '08" on the index card. Then follows a series of envelopes on the upper right corner of which the variety is noted. The present "live" envelopes (all "empties" are sent to the "envelope stock" which is carried in an adjoining drawer in the file) are labeled as follows: "Ord. Perf. 12," "Book Leaves," "Plate Numbers," "Imperforates," "Auto-Vend.," "Schermack," "Experimental"; some of these labels apply to two envelopes in those cases where I have both used and unused copies of the stamps.

As opportunity offers and as often as I need to "take stock" I list the bulk of this stock on 4x6 cards. The average current prices are used as a basis for valuation purposes, no attention being paid to Scott's catalog.

The very common stamps are not included in this stock, nor in the stock list with exception of one or two hundred copies which are kept for reference purposes.

Original covers are not enclosed in the stock envelopes, but are filed in a separate drawer of the file devoted to them.

I do not attempt to separate adhesives and embossed envelopes. In cases where the adhesive stamp is the most valuable the envelope is filed without regard for the embossed variety and vice versa. The index cards which separate these original covers carry the year of the general issue only. This has been found sufficient for all purposes as any semi-rarities are readily remembered. It is never necessary to look through the stock to determine whether or not I have a certain stamp for this is shown on the stock list at all times. Some of the strips of special perforations are kept on the patented approval cards to avoid damage and accident. These cards are of course placed in the stock envelopes when filed.

The "collection" varies in size from month to month. It runs, ordinarily, from five to 15 thousand stamps. When I made my series of discoveries relative to the double transfers

to be found on some of the common stamps of late issues, I bought a great many common stamps and found a great number of double transfer specimens, nearly all of which went into the collection until I had practically exhausted some phases of the subject. Then the bulk of these double transfers went into stock, a few representative copies, and specimens particularly distinguished being saved for the collection.

This collection is hinged to 4x6 plain white index cards. These cards are indexed similar to the stock, Scott's catalog forming the present numerical basis. I have tried every form of album on the market, and one or two that embodied some special ideas of my own, but for convenience and safety there is no system, in my opinion, which is half as satisfactory in any respect, as the card index system. Two years ago I exhausted the loose leaf possibilities after an expenditure of considerable money, and was still unsatisfied. The card system had proven so perfect in its application to numerous professional matters, that I decided to adopt it exclusively in connection with my stamps. I have given it a thorough tryout and find that no adverse criticism can be presented. In connection with the collection I keep an up-to-date index of allied data pertaining to the stamps. This goes on cards. It may be a pencil note, a clipping pasted to a card, a reference to some relatively important article or a typewritten list of plate numbers, but whatever it may be, it is recorded and available when it is needed. For instance, back of the "book leaf" card is a brief note of the collectors and dealers to whom I may turn for material or information on book leaves. There is a note or two which pertains to every detail of a specialized collection of U. S., and I am fortunate in having a very convenient place in which to record these notes. The index never forgets. These fragments should not be confused with the data file which accompanies the collection. This file, covering several hundred cards, is as complete as my ingenuity can make it. I think it is a trifle too encyclopedic to suit the average collector, but it contains everything pertaining to stamps, paper, ink, etc., which I have seen, heard or read since I became interested in the subject.

The five or six leading stamp papers are carefully read and the ar-

ticles and references indexed in this data file. The interesting feature of the whole thing is the fact that the stamps and the vital information lie side by side. There is no waiting until a magazine comes to hand or until my naturally poor memory can recall the source and location of some interesting article. The answers to all my stamp questions are there.

Once or twice each year I am interested in knowing the approximate value, catalog and market of my collection. From the "Collection Record" cards, this is a matter of half an hour's work. Incidentally this collection record shows the source of all the semi-important and scarce stamps, their cost, and if the stamps are sold or disposed of otherwise, the returns I got for them. It is not an account book in any sense, yet it is somewhat more complete than any which I have yet seen.

• Sales Methods.

To dispose of the duplicates which accumulated in the course of studying the collection of U. S. which I had formed, I found it necessary to inaugurate a "selling campaign," which has grown into a paying business.

I find that the collection grows automatically pays for itself, and affords all the necessary material for my various investigations in the stamp line. I have learned the value of continuous advertising and conservative statements and I have come to see a few of the early mistakes which I made in the stamp business. One big lesson I learned is the value of following up a prospect or a buyer with an offer of some specialty which you think, from his correspondence, might appeal to him. The only trade I care for is that of the adult specialist or "Straight U. S." collector. The "boy trade" can not avoid the sharks, so why waste our breath on a reform campaign.

The pleasing, semi-scientific, dignified hobby of stamp collecting is as different from the grimy handed Seebeck snatching period of our boyish years as Big League ball is from the back lot variety. My young brother-in-law is one variety of the genus "stamp collector" Chas. Lathrop Pack is a type of the other extreme. To this latter type I directed my advertising matter—and sold the stamps I learned that a stamp magazine which fluctuated from eight pages in one issue to fifty in the next was not a good advertising me-

dium. The stamp papers that appeared "regularly" for three months and lay dormant for the subsequent two or three issues, were not good result getters. Neither were those which depended on exchanges for their reading matter.

The first principle of line advertising is to attract attention. If this is done in the right way the reader follows to the text of the matter in a natural manner, but attention can be attracted in such a way as to trap the reader into the first few lines of the ad against his will and against his desire. A blatant phrase or catchword in a display heading is sometimes actually repulsive in its effect. The heading should not exceed a word or two as the type size and "pictorial effect" is an important element. The one answer to all criticism on stamp advertisements takes its form in "Oh well, they'll read it anyhow—a stamp collector reads every line, always." This is not true, but granting that it might be, there is a decided advantage in having your ad read first. The first ones which are read are those where the matter is set with lots of space. It is a safe axiom to say that as much money will be obtained from an ad listing five items as from one, occupying the same space, in which ten items are mentioned. It is a serious mistake to refer to a stamp by catalog number only because not one customer in a hundred can remember Scott's No. 281 is the \$5.00 Columbian or the \$1.00 Omaha, or neither one. In listing the "standard varieties" it always helps sell the goods if the catalog price is given in the ad.

The text of the ad should be convincing and should ring with sincerity. This effect, modified by your previous relations with your prospective customer, is best obtained by simple language and short sentences.

For some reason more results are obtained from a quarter or half page advertisement than from a full page, in proportion to the money expended. In other words, two half pages in the same issue pull more than one page and two quarter pages more than a continuous half page. The ideal size is a quarter page or the upper or lower half of the page. The upper part of a page is the most desirable section. One column of a two column page is not as good as the upper or even the lower half page.

If you use one inch advertisements use three or four short words in the display head rather than one or two.

This seems to contradict a previous statement, but it applies only to a "thin" space. The items in a one inch ad should not be strung out like book text, but each item should receive a separate line. Not more than five items should be listed in a one inch ad.

A record of results is an essential detail of mail advertising. I paste a copy of the ad on one of the 4x6 cards and either on that card or the one next to it I enter a record of all sales directly traceable to the ad in question.

Certain replies mention other lines than the ones advertised and I do not attempt to credit the ad with this prospective business.

A "prospect" is entered on my address cards and there his name stays, together with his address and the "source" of his name. If an approval consignment is sent him, his name is listed on an individual "red approval card" next to which is placed the card record of the stamps mailed and the number of the registry receipt or insurance slip. These are filed in the "Pending" section of the approval file. Upon receipt of his reply the unsold stamps are returned to "stock," a record made on his ledger card of amount of cash sent in, the cost of stamps and postage and the profit on the sale. Whenever a customer is lost (I have lost three in the past three years) or abandoned as "not worth while," the entire series of record cards pertaining to my transactions with him is transferred to the "dead" end of the file with exception of the ledger card and the address card which has remained in the address file all the while. All this end of the business is carried on under alphabetical indexes. I also run two or three minor indexes on which I record the current want lists of my customers, any specialties in which they may be interested, offers of exchange, and quotations on stuff in which I am interested.

This system, of which a brief outline has herewith been presented, has been absolutely satisfactory in all its workings, up to date. All correspondence is filed in vertical files. Each series of letters and their replies is filed in a separate folder with the correspondent's name and address on the tab thereof.

I have one of the filing desks which has been on the market for two or three years, and the stock, collection, records, data and current correspond-

ence are within easy reach. The typewriter is available when I make a quarter turn to the left. The reference books are to my right. The entire system is concentrated within a radius of four feet, which is very gratifying to me as I am naturally inclined to work only when work is unavoidable.

WHAT IS A POSTMARK?

By A. H. Pike.

The collecting of postmarks is not a new hobby, but it never really came into its own until very recently. Now we can hardly pick up a stamp paper without finding some notes or articles pertaining to them. I started my collection nearly ten years ago and have now nearly 30,000 varieties with about 500 R. F. D.'s and a large supply of duplicates. I have found this hobby one of the most fascinating of any of the side lines and its advantages should be apparent to the younger generation even more than to the advanced philatelist, for the latter usually has his hands and mind full of stamps, providing he is keeping posted as he should.

A beginner can soon collect 1,000 postmarks with a corresponding number of duplicates which he can exchange and hardly let a day pass without adding new varieties to his collection. The saving, sorting and collecting affords a very pleasant pastime and keeps the hobbyist well posted on the location of the towns and cities of the different states. If mothers and fathers would persuade their children to take up this hobby it would be a means of keeping them off the street and serve as an education as well.

The reason for the opening question is the fact that postmark collecting is really in its infancy and on that account there are some points that have not been definitely settled. One of my objects in writing this article is to try and induce each reader to write me direct his opinion on certain points. We will endeavor to reach the majority of collectors and have the final vote decide the matter. The Index Service Company is collecting data on all philatelic side-lines with a view to publishing some really helpful hand-books on these interesting subjects, and any material sent to them will be appreciated and full credit given in case it is published. It is intended that these books be freely distributed, especially among

those who are not already converts.

A number of government employees and officials that I have consulted state that the postmark and the cancellation are two different things and should be so considered. I have been promised more definite information from the postoffice department at Washington which I hope to have ready for publication next month. However, in the meantime I want to get the opinions of the majority of collectors.

A good many collectors are insisting that every specimen they add to their collection must be cut out 4 inches long by 1½ or 2 inches. In this case the collection would consist of postmarks, cancellations and common stamps. The objections that have been made against this method are: (1) the fact that a collection made in this way would take up more than twice the amount of room in an album than just the postmarks alone; (2) that the common stamps attached to each would detract from the regular collection and besides many of these stamps would be initial perforated or one of the many machine separated; or, (3) that they would be high denominations desired for other purposes.

The speed that letters pass through the cancelling machines or the way they are cancelled at small postoffices causes the postmarks to be placed in a variety of positions on envelopes. For this reason it is generally necessary to cut them out on a different angle than the envelope in order to have them read right side up.

Several postoffice employees have informed me that the postmark proper is simply the information including name of office, state, date, hour and the branch office, if that is included. Sometimes this latter information is placed within the postmark circle and other times it is included in the cancellation lines. When the branch name is a part of the cancelling marks this, of course, must be included as part of the postmark, but here the question arises: Should the balance of the lines extending to the right be also included?

A number of collectors have written me asking the meaning of the figures and letters included in the cancellation lines used in the large city offices. These numbers are usually on the middle or the fourth line in both the wave and straight line designs and these designate the number of the cancelling machine. Where

there is only one machine in an office no numbers are used. Sometimes these numbers represent a certain employe using the machine and is used for the purpose of tracing any particular envelope. The letter usually placed in the second line from the bottom denote whether the letter was picked up from a regular mailbox or dropped in the main office. The former is marked with a "C" and the latter with a "D". Other letters are also found which indicate other sources from which the postal employees first received the letter.

Another question comes up in connection with above and that is whether these postal-employe marks are to be considered as a part of a postmark and to be included in our collection as varieties. Does it make any difference which machine of a certain postoffice made the cancellation or whether the letter was mailed in a box or at the main office? Certainly the sub-branch should be included for this is virtually a separate postoffice from the main building, but it is the other private marks that collectors are debating over. If all collectors will sum up these matters and give me their own frank opinions it will go a long ways toward helping the cause and each of us will be benefited.

In future articles I hope to give you some helpful articles with suggestions as to the best ways of collecting, sorting, arranging, mounting and exchanging postmarks. Whether you are now an enthusiast over postmarks or not I believe these articles will interest you and I am in hopes that they will present sufficient inducement to persuade you to become one of us. Write me when you want further information.

INCIDENTALLY.

A letter which terminates with "Respectfully" never impresses us as favorably as thos of the plain "Yours truly" type.

The precancel people are busy with a Banzi chorus just now. Some weeks hence they may be seen standing on the big toe of the left foot and running violently with the right in a vain effort to catch up with the smothering million varieties recently created by the thoughtless Postmaster-General.

Not Guilty, My Lords! We are

not acquainted with "PHILATELITY" as displayed on the September cover.

But cheer up; you're not half as culpable as the man who first used the fool word.

Don't take it too seriously—this stamp hobby. The reaction is sure to sicken you unless you maintain your sense of perspective.

Pleasant reading—Pitkin's September ad.

We are disappointed when we turn to an article or a department which is supposed to purvey a modicum of information from time to time and find it full of "Who-can-tell-us" and "Where-shall-we-look-for" stuff. The "expert's" function is to know. He should dig up the data, discard the doubtful dope, and distribute the details of what remains.

H. L. W.

A NEW FRENCH HANDBOOK

"Les Postes au Maroc," historique depuis la création des premiers services jusqu'en 1912. Par Georges Brunel. Illustré de 51 figures et d'une carte. Prix: 1 fr. 50 (30 cents) à l'office des Publications Modernes, 13, rue de Trevisse, Paris, France.

The author of this latest and one of the most interesting and valuable of all French handbooks is probably the leading philatelic writer of France. Outside of philately as well as within the charmed circle, Dr. Brunel is altogether a distinguished man. No man in public life is more renowned for his astronomical research and for his studies in photography. In 1897 he was named professor of physics at the French Institute of Radiography. He is secretary of the Society of Men of Science and officer of the Academy of Public Instruction. In philately he is best known for his various studies of Greek issues, greatly facilitating intelligent classification of these intricate stamps.

A history of the postal issues used in and by Morocco covers new ground, appealing most, perhaps, to a French philatelist because Morocco is the most recent of French protectorates. After a study of the postal organization of Morocco, the author describes the numerous local stamps, with full information concerning the cities situated on the

routes used by the courriers; next he takes up the stamps of the European offices, French, Spanish, British, and German. The last paragraph is as follows:

"Thus is concluded the history of the postal issues of Morocco, concluded at the moment when the Moorish government is about to be taken over by France, administered in a business-like way and provided with stamps of its own, coincident with the suppression of the various European offices."

This is a little volume which does the highest credit to French philately, and, as the most important contribution to philatelic history in recent months, should not be slow in being translated into English.

If other arrangements have not yet been made, **Everybody's Philatelist** will endeavor to render this work entire, running through three or four instalments.—Julian Park.

**OUR OWN U. S.
Associate Editor F. E. Goodwin**

Having occasion to look over several hundred copies of the 10c stamps made by the Continental Bank Note Company, from 1873 on, I found a considerable number of minor varieties which I did not suspect existed. The most noticeable is a double transfer, showing very plainly in the curved inscription over the portrait.

An entire sheet, with plate numbers, etc., of the "Merry Widow" special delivery stamps was on sale at the St. Louis postoffice the last week in June. I have not learned the purchase of the sheet, although it was offered to several collectors at face.

**THE MYSTERIOUS STRIP OF
FOUR**

By **L. Paul Miller**

CHAP. I.

The Snyder Stamp Company was prospering, and showed it. A new safe had recently become a permanent office fixture, and was now performing the duties which had hitherto been intrusted to Mr. Snyder's desk-drawers. Then, too, a clerk had been lured into the establishment, on a promise of five dollars per. He rather resembled a Seebeck stamp, in that he was more ornamental, and even more detrimental, than useful. But he knew a few things about stamps,

so, like a moist mint superb, he stuck. His name, by the way, was Adolphus Plipp, for which he never forgave his parents.

The company in question was located on the ground floor of a not very prepossessing structure. The environs were rather dreary and uninviting, especially so as our story opens, for a storm had been threatening quite a while. The interior of the store was rather dark, and becoming worse. There were several electric lights which could have been put to work, but the proprietor's policy was to save electricity as long as there were no philatelists around to hook things.

The storm broke at last, with enough of activity to more than make up for its prolonged indecision in the matter. The thunder was as if all the guns on the stamps of Hayti were roaring simultaneously, at short intervals, and except for the occasional flashes of lightning, the darkness became thicker than ever.

During this wild frolic of the elements, H. J. Snyder calmly snoozed at his desk, dreaming of garrets, old trunks, and other phantasms which often infest a philatelist's slumbers. A. Plipp, on the other hand, was wide awake and active. He carefully made his way around the protruding portions of his employer's person, and then coolly thrust his hand into that division of the latter's coat which had previously been explored by no one but Snyder and Mrs. Snyder—the inside pocket.

Audacious though these actions were, they did not prove fruitless, for Adolphus found a slip of paper, and hastily scanned it. Just then the street door opened, and an old woman entered the room, evidently to escape the storm. The paper was hurriedly replaced, but not before the clerk had read the phrase: "\$10 Mortgage."

CHAP. II.

"Why in thunder didn't you waken me?" Snyder was bellowing. The storm outside ceased, but another one seemed to be pending.

"I hardly thought it necessary," replied the clerk, "because—"

"Are you positive she promised to return in an hour, and to bring the stamps with her?"

"Sure. She needs the money, and I told her you'd give her a lot if the strip is what she said it was."

"Well, go ahead and tell me how it happened."

"About half an hour ago, while I was— was— while I was sitting over

there at the window, an old woman came in. She was weak from being out in the storm, and I soon got her seated. When she found out she was in a stamp store, she said she had four little stamps, all in a row, with flags on upside down, that one of her brothers had gotten at a post-office (location of office omitted—L. P. M.), and given to her as a curiosity.

"I asked if the stamps were purchased about 1869, and she said she thought it was about that time. I soon decided, after further questioning, that she meant a mint strip of four thirty-cent 1869's, with inverted flags. She promised to bring the stamps here within an hour, and left as soon as the storm let up."

"Then she's due in about thirty minutes," commented the boss. "How much would you give the old woman for the strip if it's the real thing, Plimp?"

"Well, I'd be fair with her, and pay a reasonably large amount."

"How thoughtful of you. Say, you better turn on the lights. Sky's not clearing up any."

Adolphus reached for the button, in a gloomy corner, and pressed it, but the room remained as gloomy as before.

Upon making inquiry at headquarters, over the phone, Plimp received the information that the storm had put certain wires out of business temporarily, and that there would be no current for about three-quarters of an hour. It was then about 5:30 o'clock, and growing darker every minute.

(To be continued)

BASE OF DECIMAL CLASSIFICATION FOR UNITED STATES POSTAGE STAMPS.

By H. L. Wiley

For a general outline of this system the reader is referred to the February number of this volume.

In subsequent issues of this magazine the various series and issues of United States postage stamps will be classified and listed according to the system which has been so satisfactory in its adaptability to other sciences.

Series of 1847.

147.E	5c
147.J	10c

Series of 1851-57.

151.A	1c
151.C	3c

151.E	5c
151.J	10c
151.K	12c
151.N	24c
151.P	30c
151.S	90c

Series of 1861.

Scott's Nos. 55 to 111 inclusive.

161.A	1c
161.B	2c
161.C	3c
161.E	5c
161.J	10c
161.K	12c
161.M	15c
161.N	24c
161.P	30c
161.S	90c

Series of 1869.

Scott's 112 to 133 inclusive.

169.A	1c
169.B	2c
169.C	3c
169.F	6c
169.J	10c
169.K	12c
169.M	15c
169.N	24c
169.P	30c
169.S	90c

Series of 1870-71, 1875-82.

Scott's 134 to 218, except the 210 to 214 inclusive.

170.A	1c
170.B	2c
170.C	3c
170.D	4c
170.E	5c
170.F	6c
170.G	7c
170.J	10c
170.K	12c
170.M	15c
170.N	24c
170.P	30c
170.S	90c

Series of 1883.

Scott's 210 to 214 inclusive.

183.A	1c
183.B	2c
183.C	3c
183.D	4c

Series of 1890.

190.A	1c
190.B	2c
190.C	3c
190.D	4c
190.E	5c
190.F	6c
190.H	8c
190.J	10c
190.M	15c
190.P	30c
190.S	90c

Series of 1893. Columbian.

193.A	1c
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193. B	2c
193. C	3c
193. D	4c
193. E	5c
193. F	6c
193. H	8c
193. J	10c
193. M	15c
193. P	30c
193. R	50c
193. T	\$1
193. U	\$2
193. V	\$3
193. W	\$4
193. X	\$5

Series of 1894-95-98.

Scott's 246-284.

194. A	1c
194. B	2c
194. C	3c
194. D	4c
194. E	5c
194. F	6c
194. H	8c
194. J	10c
194. M	15c
194. R	50c
194. T	\$1
194. U	\$2
194. X	\$5

Series of 1898.

Omaha.

198. A	1c
198. B	2c
198. D	4c
198. E	5c
198. H	8c
198. J	10c
198. R	50c
198. T	\$1
198. U	\$2

Series of 1901.

Buffalo.

201. A	1c
201. B	2c
201. D	4c
201. E	5c
201. H	8c
201. J	10c

Series of 1902.

202. A	1c
202. B	2c
202. C	3c
202. D	4c
202. E	5c
202. F	6c
202. H	8c
202. J	10c
202. L	13c
202. M	15c
202. R	50c
202. T	\$1
202. U	\$2
202. X	\$5

Series of 1904.

St. Louis Exposition.

204. A	1c
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204. B	2c
204. C	3c
204. E	5c
204. J	10c

Series of 1907.

Jamestown.

207. A	1c
207. B	2c
207. E	5c

Series of 1908.

This issue includes what is termed the issue of 1911 which is only a paper or watermark variety.

208. A	1c
208. B	2c
208. C	3c
208. D	4c
208. E	5c
208. F	6c
208. H	8c
208. J	10c
208. L	13c
208. M	15c
208. R	50c
208. T	\$1

Series of 1909.

Commemoratives.

209. BL	Lincoln
209. BA	Alaska
209. BH	Hudson

Series of 1912.

212. A	1c
212. B	2c
212. H	8c
212. J	10c
212. M	15c
212. R	50c
212. T	\$1

Series of 1913.

San Francisco.

213. A	1c
213. B	2c
213. E	5c
213. J	10c

It will be seen that the whole series of general issues from 1847 to the present time can be arranged under a total of about 150 general headings or main varieties. It is now ready for the qualifying additions. In some of the stamps, about one third, there is very little to be added, while in others there are many features that will tax our ingenuity. The rule of reason must obtain in all of our operations, otherwise we will be off the track and lost in the mazes of shades and cancellations and split provisionals which are a matter for auction catalog description rather than this kind of a catalog. Of course exceptions and "only one of its kind" stuff can be taken care of with a suitable note without destroying the value of the book.

THE PACIFIC PHILATELIC SOCIETY

The September meeting of the Pacific Philatelic Society was particularly interesting and well attended. Mr. Eri Richardson exhibited his finely specialized collection of and read a carefully prepared paper on the 5c 1847, U. S. The collection comprises between four and five hundred specimens, culled from a lot of some two thousand picked copies. This collection will be seen at the New York exhibition, and should prove a prize winner.

Mr. Getz exhibited his specialized collection of Canal Zone, which will also be displayed at New York.

A great many entire panes were shown, practically all the rarities, and in short, a complete collection, well arranged.

The October meeting will be devoted to the display of the issues of Norway and Sweden.

The Pacific Society is fortunate in being able to meet in the comfortable and attractive quarters provided in the Board of Directors' room of the Mechanics' Institute. Every collector of San Francisco and vicinity should be a member, as can be attested by a collector who for years has been too isolated to enjoy the privilege of meeting often with his fellow-collectors.

The publication of Goodwin's work on U. S. Stamps, in Linn's Philatelic Handbooks is a fortunate thing for American philately. Any means for encouraging study and disseminating knowledge of the stamps of our own country is, to say the least, meritorious. The books are well printed, as is to be expected with products of the Linn shop, and both compiler and publisher are to be congratulated on the result.

Washington State Philatelic Society (Incorporated).

Office of the Secretary, 3040 Arcade Building, Seattle, Wash.

Membership	65
New members since last report....	3
Resignations	1

Total membership Sept. 1, 1913....67

New Members.

No. 67—L. Kopf, Bremerton, Wash., age 36; musician. Proposed by No. 15.

No. 68—O. H. Nealy, Bremerton,

Wash., age 26; yeoman. U. S. navy. Proposed by No. 57.

No. 69—L. Magnee, London, Eng., age 42; commission agent.

Resignations.

No. 46—J. M. Budgham. Moved to Indiana.

Average attendance for July and August has been 16.

Every meeting has been attended by visitors during the summer as follows:

Mr. Batchelder, New England Stamp Co., Boston; Mr. and Mrs. F. E. Farnham, Chicago Philatelic Society, Chicago; Iole Dione, Grandview, Wash.; Robt. Neill, Pullman, Wash.; E. S. Buffum, Walla Walla, Wash.

The Auction Department is growing, the last two auctions being well attended. There were about twenty present at both with about twenty mail bids. The July auction was the best the Society ever held.

A Pan-American 1c Invert on cover brought \$23.25, set of Bamboa Heads over catalogue, and 24c 1869 Reissue brought \$5.00.

The Library Committee has the Society stamp collection well under way. At present we have about 4,000 varieties mounted in four volumes. All these stamps have been donated by members and the collection contains some fine material. This collection will revert to the Washington Art Association as a permanent collection. We still lack a great many cheap Continentals, which would be very acceptable.

The exhibit at the Art Museum is still very popular. The frames now contain the stamps of China and Japan.

The Forgery collection has increased by about 200 forgeries during the last three months, including some rare forgeries, viz: Swiss Cantons, Early German, Italian States, and Cape of Good Hope. We respectfully solicit any and all forgeries for the collection.

On Aug. 12, on invitation of Secretary D. C. Bartley, the meeting was held at his residence, 1805 Bellevue avenue. There were twenty present. Lunch was served at 10:30 p. m.

Sales Superintendent's Report for August.

Total number of books in circulation was 327, valued at \$2,235.61, of which 80 were retired and members paid \$159.10. The percentage of sales is nearly 40 per cent on the current books.

D. C. BARTLEY, Sec.

THE METROPOLITAN PHILATELIC ASSOCIATION

Tenth Annual Convention

By President Percy McGraw Mann

I had read with some misgivings, with a slight amusement also, the several articles which have appeared in the Philatelic Press about the Metropolitan Philatelic Association. The unwillingness of some of the members of the association to help lift it out of a rut, where it had fallen because its president and secretary had neglected their duties, the former excused in part on account of the neglect of the latter, but the latter not excused because he has failed to transfer the association's property over to a regularly appointed new secretary.

As president of the association the annual reports of officers were sent to me, to be presented to the convention, and when I read same (from the Exchange superintendent, Sales superintendent, and Librarian), I was agreeably surprised to see how well these departments had been conducted during my administration—they proved to me—as they will prove to others—that the Metropolitan Philatelic Association is NOT DEAD, and that it has no intention of dying!

The tenth annual convention of the M. P. A., although but a single session was held, on Friday evening, Aug. 29, at the club room of the Philadelphia Stamp Club, will live in philatelic history as the turning point in the fortunes of this wide awake and LIVING association of stamp collectors.

The newly appointed secretary—known as acting secretary—refused to incur the expense of securing ballots and proxies for the annual election, but he did not advise his president that such refusal had been given, and the president was unaware of the facts until too late for circulating ballots and proxies before the convention.

With these happenings, it looked, indeed, that the association was inactive, untill Ithel report of the Exchange superintendent had been received.

The call for convention was published in the temporary official organ. The entertainment committee made ample arrangements for the extension of hospitable pleasures for the

delectionation of the delegates who would attend. But out of town guests were wanting, when the time came for convening. The local members were called into session on Friday evening, Aug. 29, and to a man they were enthusiastic for the continuance of the Metropolitan Philatelic Association. And the members of the Association have those Philadelphia members to thank for saving it from an untimely and inglorious death. From sickness it has risen to health, on the road to full recovery and regaining of strength.

An election of officers was held at the session and the ones selected can be relied upon to give their attention to the building of the association. The association will live to show the world what it is made of—not a body of weak hearted collectors, who, disgruntled at the inactivity of a secretary, would kill the association simply because they would like to see the death throes of an organization which claimed to be the second in size, of its kind, in the United States. But the report of the Exchange Superintendent, showing that many of the cream of American Philately were interested in its welfare, enjoying its advantages, and in justice to them it was not equitable for the association to give up the ghost.

Those who have the deepest interest of the M. P. A. at heart will be pleased to learn that capable stamp collectors have entered the lists to champion the cause of the association, and that they will conduct its affairs in a righteous manner. It is advisable that this matter be given all the publicity possible, and well meaning members of the M. P. A. who bring this article to the attention of stamp collectors, especially their fellow members, will be doing something good toward the cause of Philately.

The election of officers resulted as follows:

President, Percy McGraw Mann, Philadelphia, Pa.; vice-president, Forrest Powell Hand, Philadelphia, Pa.; secretary, Arthur R. Bodmer, Harrisburg, Pa.; treasurer, Capt. John W. Haseltine, Philadelphia, Pa.; International secretary, Rasmus Bartleson, Minneapolis, Minn.; directors-at-large, A. W. Dunning, Wilton, N. H.; John Milton Holt, M. D., San Francisco, Cal.

The further business transacted at the single session of the tenth annual convention was as follows:

A motion that a committee of three be appointed by the president to re-draft a constitution and by-laws was unanimously carried.

Scranton, Pa., was selected as the meeting place of the eleventh annual convention.

The president appointed Messrs Kjellstedt, Mack and Cass as a committee of three to arrange for the next convention.

Everybody's Philatelist was selected and unanimously appointed to serve as official organ.

President's Message.

A few words in addition to my report about the M. P. A. convention.

I have heard from the treasurer, through Mr. Wm. H. Hollenbach, and Mr. Boyer tells that there were no receipts nor expenditures in his department during the fiscal year 1912-1913, and I take this as being his report.

The following Reading members have been appointed to audit the treasurer's accounts: Messrs. Fidler, Heffner, and Hollenbach.

By the word "treasurer" in the above paragraphs it is understood as referring to the treasurer during the fiscal year 1912-1913.

No dues are to be paid until call for payment is made by the treasurer, Captain John W. Hazeltine, endorsed by the president.

The association will be completely reorganized and governed by a new constitution and by-laws.

Applications for membership can be made through the secretary, Mr. A. R. Bodmer, 813 N. Third street, Harrisburg, Pa., who will supply application forms on request.

INTERNATIONAL PRECANCEL CLUB.

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.

Vice-President: W. W. Norton, Lakeville, Conn.

Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.

Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City;

Le Roy Pratt, Tacoma, Wash.

Official Organ: "Everybody's Philatelist."

Report of the Secretary-Treasurer for the month ending Sept. 20, 1913:

Applications for Membership.

Anderson, L. K., Clifton, S. C.; age 51; occupation, bookkeeper. Proposed by Chester Myers.

Carr, Joseph A., 17 Central street,

Newport, R. I.; age, 48; occupation, letter carrier. Proposed by Chester Myers.

Mann, Perc. McG., 1708 N. 18th street, Philadelphia, Pa.; age, 31; occupation, publisher. Proposed by Chas. A. Coolidge.

Martin, Eben S., De Graff, Ohio; age, legal; occupation, manager International Stamp Co. Proposed by Chas. A. Coolidge.

Webb, Clarence V., Perry, Ohio; age, legal; occupation, publisher. Proposed by Chas. A. Coolidge.

Whittaker, Willis G., 613 Caxton Bldg., Cleveland, Ohio; age, 31; occupation, manager Cleveland Stamp Co. Proposed by Chas. A. Coolidge.

Financial Report.

Cash on hand as per last report \$26.92
Dues from above six applicants 3.00

\$29.92

To postage stamps..... 1.00

Cash on hand.....\$28.92

President Coolidge has appointed Messrs. Myers, Schoeman and Sisson, all of St. Louis, as a committee of three to revise the Constitution, of which committee Mr. Myers is chairman.

The first annual convention of the International Precancel Club was called to order at Put-in-Bay, Ohio, at 2 o'clock p. m., Aug. 20, 1913, by the president, General Chas. A. Coolidge. Chester Myers was appointed acting secretary.

On motion made and seconded, the president was authorized to appoint a committee to revise the Constitution and By-laws.

Four applications for membership were received: Messrs. Mann, Martin, Webb and Whittaker.

No further business coming before the convention, adjournment was taken on motion duly seconded, until the second day of the A. P. S. convention at Niagara Falls, N. Y., in 1914.

CHESTER MEYERS,

Secretary pro-tem.

The sales superintendent, Mr. Stebbins, reports that he has received some good books for circulation in the department, and members desirous of receiving circuits will please advise him. He can also use more books for circulation.

W. I. MITCHELL, M. D.,

Secretary-Treasurer.

Wichita, Kans., Sept. 20, 1913.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D.

(F. R. P. S. L.)

(A. P. S. No 1080)

Editor and Publisher.

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Contributing Editors:

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Francis Rotch, Jr.
Iver R. JohnsonBertram W. H. Poole
Col. J. M. T. Partello
A. H. Pike
Herbert ArmstrongPaul Mason
Dr. J. C. Perry
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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

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Forms close 25th of the month preceding date of issue.

VOL. IV, No. 1

OCTOBER, 1913.

WHOLE No. 46

"EDITORIAL SHOP-TALK"

"EDITORIAL SHOP-TALK"

Elsewhere in this issue will be found the report of the Metropolitan Philatelic Association. We have refrained from comment before, pending the annual meeting at Philadelphia. We have had a strong attachment for the M. P. A. for several years. It has occupied a large and important place in American philately, akin to the J. P. S. of London. It

has suffered a handicap which has at last been thrown off. No self-respecting society would give up the ghost because a well-meaning but misguided member seemed to be influenced by the same promptings that coined the phrase: "Resolved, to ruin or to rule the state."

While the worthy Harrisburg members were certainly not in sympathy with the above policy, some of them unconsciously aided it when writing

to some of the journals and pronouncing the death of the M. P. A. Who said cold feet? These members were sincere, but it must be remembered that there are a few hundred other members who may not be willing to throw up their hands.

The M. P. A. has had a long and useful life. Its friends are many. They have not expressed themselves publicly, but privately have never had any intention of deserting a body which has resulted from organized effort, unselfish labor, and the loyalty of devoted supporters. The M. P. A. is virile and has a mission to perform. (J. M. H.)

January first we begin our fifth year. A stage reached by but few philatelic journals. With the new volume our subscription rate will advance to fifty cents per annum, a long anticipated move. Our friends have advocated the advance for over two years. We had a definite purpose in view, desiring to cultivate certain fields, come in intimate touch with widely scattered interests, and establish a thorough understanding of **Everybody's** policies, standards and substantial backing.

We have bided our time, with no haste to bring about a forced, artificial, insecure situation. Making an announcement is one thing; delivering the goods is another.

If we had sunk a lot of money in an attempt to force **Everybody's** development, it would have created an impression of prosperity which would have been entirely artificial. Other stamp journals have done that with the invariable result of final dissolution. They could not stand the pace which the artificial situation set up.

We believed that in order to reach and maintain a tenure of permanency, slow and steady plodding was necessary in the philatelic journalistic field, with the sine qua non of paying our own way as we went along from month to month. And permanency meant more to us, relatively, than any other one thing. We believe that more philatelic journals have been wrecked by failing to follow such a course than from any other single practice of the publication office.

The boys will not be forgotten. As we made a concession to them because they were to be the philatelists of the future, we will continue the policy by making a rate of twenty-five cents to all below the high school grades; but it is absolutely necessary that the name and address

of both school and class teacher be submitted with the subscription.

When the fifty cent rate will be increased, we cannot say, although from present view point it seems only a matter of time when a further advance will be in order. (J. M. H.)

The editor's family enjoyed a little visit from Mr. and Mrs. Fred Farnham of Chicago during the month. Mr. Farnham is fortunate indeed in enjoying his philatelic evenings with an enthusiastic companion-collector in the person of his attractive and capable wife. As the three of us dilated upon the manifold pleasures of philately, we were hoping to make some impression on the editor's wife. 'T would be interesting to some of us to read some articles on "How My Wife Became a Collector." Papers on such a topic will receive an enthusiastic welcome in **Everybody's** sanctum.

GREETINGS TO NON-COLLECTORS.

October is the month of the great International Philatelic Exhibition in New York. Many non-collectors will receive sample copies of **Everybody's Philatelist** while visiting at the exposition. Some of them perhaps collected stamps at one time; some never have as yet. To such we would have a word.

Many books and papers have been written from time to time, extolling the pleasures, fascination and advantages of stamp collecting as a broad, universal pastime or recreation.

The editor of this little publication is a physician in active practice, who is not a stamp dealer; who makes no profit from his connection with the hobby; who seeks no profit by advocating the advantages of stamp collecting to the non-collector, and for these reasons he feels that his advocacy may be considered disinterested, except insofar as he is interested in pointing the way to an available recreation, that others may share the pleasures with him; a recreation available to practically everyone, no matter how large or small the purse. One does not have to be wealthy to enjoy the many-sided pleasures of stamp-collecting. The editor himself cannot be accused of being wealthy.

We know of many other physicians who enjoy this hobby of hobbies, as their time will permit, and the majority of them are among the leaders in

the medical profession. The same can be said of the law, the ministry, engineering, journalism, teaching, banking, manufacturing, and in fact of every walk in life.

Intelligent men recognize the truth of the assertion of physicians that adults need a regular pastime or recreation period in order to attain the maximum of efficiency in their life-work, and the thousands of devotees of stamp collecting have largely been influenced in their choice by reason of the small space required in the pursuit because it may be picked up or laid down at any odd moment without protracted preliminary arrangements, because, as mentioned, of the elasticity of cost; because it is clean, semi-literary, involving some interesting reading; and besides all else, its most frequently mentioned attributes, the relation to art, science, history, geography, etc.

In short there is a demand, a need, a necessity for some kind of recreation—mental diversion. It is a physiological necessity as broad as civilization. Given the demand, one casts about to meet it. Availability is the next most important consideration—nothing is more universally available than stamp-collecting. Cost comes next—that can be made as flexible as the purse and the will. The hobby is congenial, and after indulging to a variable degree—different with different temperaments, the absorbing fascination lays hold of the follower, and therein, perhaps, lies the secret of the popularity of stamp-collecting, the universal hobby, for all ages and callings.

We intend to enlist the services of each of our subscribers as special representatives of **Everybody's**, and to make a permanent list of premiums for new subscriptions. It cannot of necessity apply to renewals, or to subscriptions expired at any time within the preceding 12 months. In all cases "one new name" means one new subscriber for one year, at 35 cents:

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6—Universal Emblem of Philately, Sterling silver, for six new names.

7—Universal Emblem of Philately, solid gold, for 35 new names.

8—J. Scott Taylor's Handbook of Modern Water-Colour Pigments, illustrated with 72 colour washes, graduated by hand on drawing paper. An authoritative standard upon which to base the nomenclature of stamp colors. 72 pages with 64 additional pages of advertisements. Given for 2 new names.

9—"Publicity Stickers," 250 for one new name; 600 for 2 new names; 1000 for 3 new names.

10—Wiley's Check List of Special Perforations in U. S. Stamps, copyrighted, illustrated on p. 168 of Sept. 1912 **Everybody's**, 25 for one new name; 75 for 2 new names; 150 for 3 new names.

11—Big Ben Binder, will hold two years' files of **Everybody's**. Suitable for any 6 x 9 magazine or pamphlets. One for 7 new names.

12—Scott's Catalogue, current issue, cloth, one for five new names.

13—Complete file of **Everybody's**, from Vol. I, No. 1, to date, for 20 new names.

14—Power's book on U. S. Stamps for 8 new names.

15—A pair of mint imperf. Lincoln for 1 new name; a block of 4 and a pair for 2 new names.

16—A pair, mint, 2c 1903, U. S. Scherneck No. 3. Origin absolutely guaranteed by the Editor. Pair for 1 new name; strip of 4 for 2 new names.

17—A Life Subscription to **Everybody's** for 35 new names.

Other premiums will be added from time to time.

The only conditions are that the names are absolutely new, that cash accompanies all subscriptions, and that subscribers only are entitled to premiums. Premiums will not be exchanged.

(J. M. H.)

The W. S. Lincoln catalogue is always popular, especially with Americans who enjoy having a reference catalogue in which U. S. stamps are illustrated. The new 1913 edition is just published, to which reference is made in our advertising columns.

ENDOWMENT BULLETIN.**Board of Trustees.**

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Object.

To secure a more stable foundation for philatelic journalism; to develop and broaden its influence, thereby exploiting the recreation of stamp collecting among discriminating persons; to advance the general interests of philately; and to render permanent all that shall be accomplished along this line from year to year, by providing for the perpetual publication of **Everybody's Philatelist**.

The Fund is controlled and administered absolutely by the Board of Trustees, the interest only being utilized.

The founder and editor has pledged to turn over the magazine, its lists, patronage and good-will, at his death, to the trustees.

Contributions may be made by single donation, annual donation, monthly donation, bequest, insuring one's life payable to trustees, by auction proceeds, etc., etc.

Every multiple of ten dollars contributed carries with it the naming of a life subscription to **Everybody's**.

Contributions or inquiries may be addressed to any one of the trustees, or to the founder, Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal.

STATEMENT OF OWNERSHIP

Statement of the ownership, management, etc. of "Everybody's Philatelist," published monthly at San Francisco, Cal., required by the Act of Aug. 24, 1912:

Editor, J. M. Holt, 14th avenue and Lake street.

Managing editor, J. M. Holt.

Business manager, J. M. Holt.

Publisher, J. M. Holt.

Owner, J. M. Holt.

Known bondholders, mortgagees, etc., none.

(Signed) JOHN M. HOLT.

Sworn to and subscribed before me this 24th day of September, 1913.

(Signed) ANNE F. HASTY,

Notary Public of and for the city and county of San Francisco.

"The Album of Stamp Sense," published by the Berkshire Publishing Company, Reading, Pa., and entertainingly written by L. P. Miller is the latest contribution to this great philatelic season of 1913-14. In it, L. P. embraces the opportunity to unburden himself of an accumulated store of wisdom, and it is well worth a dime of anyone's money to find out how ruthless he is toward the notions of other people.

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C. A. HIVES, Secretary

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Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

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Cuba, Special Delivery, 1903, 10c orange; cat., 12c.....	.05
*Jamaica, 4p black and carmine on yellow, King George.....	.11
*French Colonies, new surcharges, complete set of 140 different surcharges, all mint.....	5.00
*Short set of 59 different surcharges, all mint.....	2.00
*Sets of 10 different surcharges.....	.45
*Sweden, 1910-12, watermarked crown, 1 ore black.....	.02
2 ore orange.....	.03
4 ore violet.....	.04
Unwatermarked, 5 ore green.....	.02
10 ore carmine.....	.04
15 ore red brown.....	.06
20 ore deep blue.....	.08
25 ore orange red.....	.09
35 ore dark violet.....	.13
Watermarked wavy lines, 2 ore orange.....	.02
4 ore violet.....	.02

We also have the watermark variety, "Kungl. Postverket." One letter on each stamp, caused by shifted margin. Set of 8 mint stamps .75

One interesting set of blocks of four, two stamps in each block will show watermark of one letter, the two bottom stamps without watermark. Set of 8 blocks, 5, 8, 10, 15, 20, 25, 30 and 35ore, all mint. 3.50

The Postage Stamp Company

Edwin P. Seebom, Mgr.

250 Market St., San Francisco

SEEHOHM'S SAN FRANCISCO STAMP AUCTIONS

Twenty-four page catalogue of our fourth sale on October 27th is now ready. It contains two good consignments of United States, a fine lot of old Europe from an old collection which has not been added to since 1884, a big lot of British Colonials and many desirable Twentieth Century stamps; also wholesale lots, so there is something for everybody, whether you are a collector, dealer or speculator, or whether you have a fat or lean purse.

Scott's New 1914 Catalogue is out and we have a big supply as usual, five hundred in the first batch. Price, postpaid, 35c for the paper-covered and \$1.00 for the cloth-bound edition. We also have Gibbon's latest catalogue at \$1.00 postfree for the two volumes.

Our approval service is better than ever. We are not trying to beat everybody else's discounts, but we are trying to give you good individual service at the right price whether that be at 10 per cent or 90 per cent below catalogue. We have some superb books of British Colonials at 40 to 60 per cent discount, also fine United States and novelties of all kinds. We get big consignments of new issues and if interested write us. Do not forget the reference if unknown to us.

SPECIALS

U. S. A., 50c Parcel Post, fine copies, not precancelled	\$0.20
U. S. A., 50c Franklin, fine copies, not precancelled	.10
*Baden, 1905, Official stamps, complete set of 6; cat., 47c. The set, all unused	.23
*Bavaria, 1911, 60pf dark green, mint	.18
*Canada, 2c imperforate, King Edward, pairs	.08
Blocks of four	.15
China, Republic surcharge, 5 different	.15
Cuba, Special Delivery, 1903, 10c orange; cat., 12c	.05
Jamaica 4p black and carmine on yellow, King George	.11
*French Colonies, new surcharges, complete set of 140 different surcharges, all mint	5.00
Short set of 59 different surcharges, all mint	2.00
Sets of 10 different surcharges	.45
Sweden, 1910-12, watermarked crown, 1 ore black	.02
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NOW IS THE TIME



for all good enthusiasts, as well as those who spent the summer time with other sports, to get their albums and settle down to their old hobby through the winter months.

Of course you have lots of unfilled spaces in the late British Colonials, and as we have made a special effort to sell these same issues at popular prices, the past few years, we have many odd copies left. These, without reserve, have been placed on our approval sheets, and we are offering them at the same prices as advertised throughout the year.

These sheets are certainly winners, and we shall be pleased to have your request for them, with reference from a local mercantile firm, or bank, and hope to make our GILT EDGE APPROVALS at popular prices even more sought for than during previous seasons.

Besides the Colonials (both King Edward and George Heads), we have many other issues of earlier dates which we can supply as well as stamps of all the other countries of the world, upon request.

— 1913 —			
British Levant, 1 piastre	\$.005	Trinidad 1 sh.	.30
India 2a & 2½a	.13	Jamaica 4d	.10
Southern Nigeria 4d	.10	Seychelles 6c	.06
Seychelles 6c, 12c, 18c, 30c, 45c		" 12c	.10
75c	.80	" 18c	.09
Trinidad 4d	.10	" 30c	.13
Trinidad 6d	.15	" 45c	.23
		" 75c	.33

KING GEORGE V. SETS.

Canada 1c, 2c, 5c	\$.12	Straits Settlements 1c, 3c, 4c, 5c, 8c, 10c	.27
India 3p, ½a, 1a, 2a, 2½a, 3a, 4a	.40	Jamaica 1d, 2d, 2½d, 3d	.22
Great Britain ½d, 1d, 2d, 2½d, 4d, 5d, 9d	.62	Leeward Is. ½d, 1d, 2½d, 3d	.21
St. Vincent ½d, 1d, 2d, 2½d, 3d, 4d	.34	Trinidad & Tobago 1d, 2½d	.09
Bermuda 1d, 2d, 2½d	.13	Hong Kong 1c, 2c, 4c, 6c, 8c, 10c, 12c	.35
St. Helena ½d, 1d, 2d, 2½d	.16	Turks & Caicos Is. ½d, 1d, 2d, 2½d, 3d, 4d, 6d, 1sh	.80
East Africa & Uganda 1c, 10c, 12c, 15c	.21	Grenada ½d, 1d, 2d, 2½d, 3d	.24
Southern Nigeria ½d, 2½d, 3d	.16	British Solomon Is. ½d, 1d, 3d	.13
Sierra Leone ½d, 1½d, 2d, 2½d, 3d, 4d, 5d	.50	British Solomon Is. Protectorate ½d, 1d	.05
Northern Nigeria. 4d, 5d, 6d	.58	British Honduras 1c, 2c, 5c, 10c	.25
Seychelles 3c, 15c	.09	Virgin Is. ½d, 1d, 2d, 2½d, 3d, 6d, 1sh	.70
Ceylon, 2c, 3c, 5c, 10c	.13		

FEDERAL STAMP CO., LIMITED

M. I. FOSSETT, Manager.

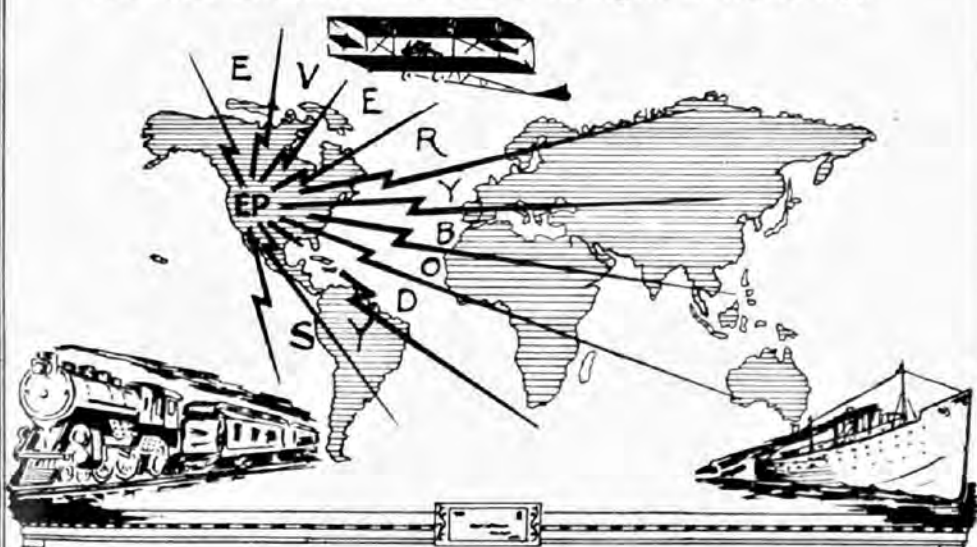
BOX 32

ASTORIA, OREGON, U. S. A.

Postage extra on less than a dollar order.

EVERYBODY'S PHILATELIST

FOUNDED A D 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



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San Francisco, Cal., by Dr. J. M. Holt, Editor.

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75c	80	" 18c	09
Trinidad 4d	10	" 30c	13
Trinidad 6d	15	" 45c	23
		" 75c	33

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India 3p, 2a, 1a, 2a, 2½a, 3a, 4a..	40	8c, 10c	27
Great Britain ½d, 1d, 2d, 2½d, 4d,		Jamaica 1d, 2d, 2½d, 3d.....	22
5d, 9d	62	Leeward Is. ½d, 1d, 2½d, 3d..	21
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Bermuda ½d, 2d, 2½d.....	13	Hong Kong 1c, 2c, 4c, 6c, 8c,	
St. Helena ½d, 1d, 2d, 2½d.....	16	10c, 12c	35
East Africa & Uganda 1c, 10c,		Turks & Caicos Is. ½d, 1d, 2d,	
12c, 15c	21	2½d, 3d, 4d, 6d, 1sh.....	80
Southern Nigeria ½d, 2½d, 3d....	16	Grenada ½d, 1d, 2d, 2½d, 3d.....	24
Sierra Leone ½d, 1½d, 2d, 2½d, 3d,		British Solomon Is. ½d, 1d, 3d...	13
4d, 5d	50	British Solomon Is. Protectorate	
Northern Nigeria, 4d, 5d, 6d.....	58	½d, 1d	05
Seychelles 3c, 15c.....	09	British Honduras 1c, 2c, 5c, 10c..	25
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		6d, 1sh	70

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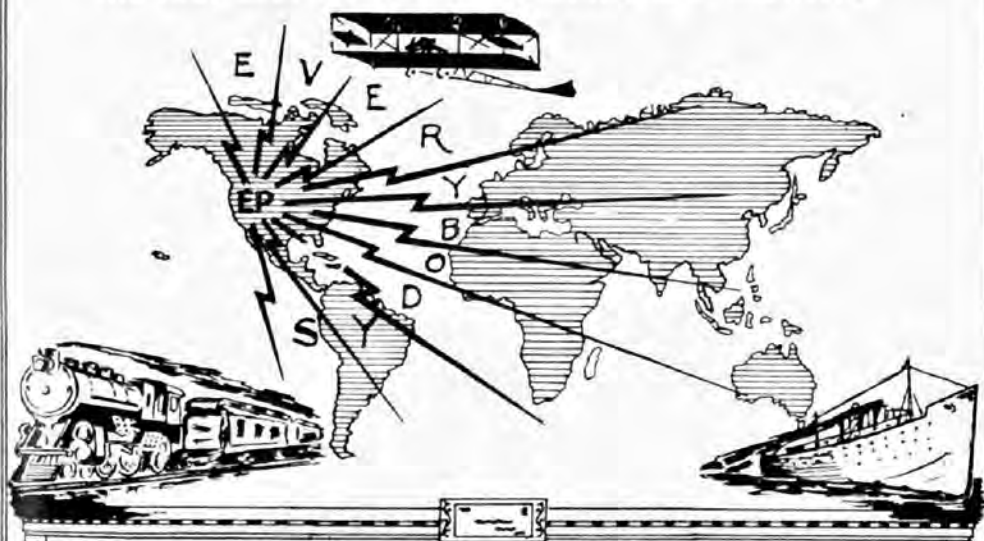
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SYSTEM
that makes
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Ecuador 173-1s, Gray & Bl.	.30
Ecuador 181-1c, Gray	.02
Java 93, 94, 95-Cat. 39c	.17
U. S. Britain 309 O. G., cat.	\$1.00 .30

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C. A. PITKIN

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Within the past six months four stamp dealers paid me an appreciated compliment in asking me to arrange their advertising copy for them. I gave them the best I had.

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PERHAPS I CAN BE OF HELP TO YOU AS I HAVE BEEN TO THEM.

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H. L. WILEY

344 East 54th Street, Portland, Ore.

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We must have bank reference or A. P. S. number from parties unknown to us.

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Gearhart Frantz, Mgr.

P. O. Box 50, Wilkes-Barre, Pa.

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Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, Spokane Branch, American Philatelic Society, International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. IV, No. 11.

November, 1913.

Single Copies 5c



Associate Editor Julian Park.

The subject of our sketch is our esteemed Associate Editor Julian Park (son of Roswell Park, M. D., LL. D., professor of Surgery in the University of Buffalo, and grandson of Roswell Park, D. D., founder of Racine College); was born in the city of Buffalo, and received his education at Williams College and Columbia University. Occupation, jour-

nalist, on staff of the Buffalo Express. Since 1911 has been assistant director of the Buffalo Fine Arts Academy and art editor of the Buffalo Express.

Mr. Park is the author of much prose and some verse, on literary, artistic, and philatelic themes. At college was the editor of the literary monthly and was president of the Good Government Club, as well as

editor of a Williams Anthology, published by Houghton, Mifflin Co.

In politics a progressive Democrat, being a delegate to the Baltimore convention. Is a member of the Sons of the Revolution, American Academy of Social and Political Science, National Municipal League, Buffalo Society of Artists, executive committee of the Municipal League of Buffalo.

He has collected stamps for fourteen years, limiting himself to British Colonials and Spanish America. In addition he has an extensive philatelic library, is fond of travel and has lived much in France, speaking French as well as Spanish fluently.

His philatelic affiliations include the Royal Philatelic Society of London; Philatelic Literature Society (England); Junior Philatelic Society; American, French, and Belgian Philatelic Societies; Boston Philatelic Society, etc.

Associate Editor Park was among the first contributors to Everybody's Endowment Fund and is an ardent advocate of higher standards for philatelic journalism. He is one of the trustees of the Fund.

ITEMS FROM THE FRENCH AND BELGIAN PRESS.

By Julian Park, F. R. P. S.

One of the most interesting questions which is being discussed by the French reviews, "Le Timbre-Poste" having taken the lead, is the agitation for a new set of French stamps. The principal philatelic student and writer of France, Dr. Brunel, does not seem to think that the sower type adequately represents the artistic genius of his country, generally so well in the vanguard in aesthetic progress. Dr Brunel's argument is as follows:

When we see every other country, among them the American republics, sending us some of the most artistic stamps conceivable, made by the American Bank Note Company, is it not reasonable that France, which has the reputation of being an artistic and intellectual democracy, should honor her illustrious men by consecrating to them her postal issues, as do nearly all other republics? No more fitting way can be imagined of rendering to those who have made our country what it is, and of popularizing their deeds and their memory.

The low values, from 1 to 5 centimes, might be printed in one color,

those from 10 to 45 centimes would have a black center and framework in color, while the 1 franc might represent an impressive historical scene.

Assuming as fundamental that a great pacific republic like France should first honor her scholars and philosophers, inventors and writers, whose discoveries and thought have had a striking influence not alone on France but on the entire world, we have conceived the following scheme: 5c green—portrait of Vercingetorix (first to awaken the sentiment of patriotism in France); 10c, Victor Hugo (greatest of modern poets); 25c, Pasteur (to whom we owe so many important scientific discoveries; the 50c might commemorate the inventions of the Chappe brothers (co-inventors with Morse of the telegraph), or of the Montgolfier brothers (inventors of the balloon). For the other values we might choose for the 1c, Corneille (most human of our tragic poets); 2c, Lavoisier (founder of modern chemistry); 3c, Denis Papin (discoverer of the power of steam); 20c, Ampere (who discovered electro-magnetism); 30c, Voltaire (eminent philosopher and savant); 35c, Gambetta (who with Thiers is the hero of the war of 1870); 45c, Niepce and Daguerre (creators of photography); the 1 franc might represent the proclamation of the republic of 1870, the coronation of Napoleon, or some such memorable scene. Similarly the fiscal stamp might well be consecrated to the memory of our great administrators, Colbert, Sully, etc.

Dr. Brunel's interesting scheme closes with an appeal to all senators and deputies who feel that patriotism might well have some concern with the postal issues, instead of considering them only as works of art; and as to whether the current French stamps are, that is some question. The author goes so far as to illustrate his meaning; and the illustrations in "Le Timbre Poste" are printed in colors.

The same journal has an interesting review of the current European market, in which the author states that three groups of stamps are enjoying at present an equal high favor among continental collectors—English colonies, French colonies, and Latin America. The stamps of Portugal and her colonies, says, "Hermes," are too little appreciated. German colonies apparently remain as they al-

ways have been—of little interest; certain Spanish colonies, particularly those unsurcharged, would be a good "buy."

Speaking of French colonies reminds us that there is a brand-new French possession, the Wallis Islands, formerly a part of New Caledonia, whose stamps up to 1909 they used. For the last four years the new colony has been semi-independent, under a native king, but the French colonial administration has just assumed control, and reports that the Wallis archipelago is a rich, well situated group.

"Le Postillon" reports a stamp sale on rather a large scale—the disposal of a stock of Venezuelan stamps, comprising not less than 24,000,000 specimens, for the sum of \$10,000. The stamps in question all belong to the issue of 1904, which, with this quantity released on the market, should be priced in the new catalogues at correspondingly lower figures. Beware, however, of cancelled copies, the buyer, whose name is not mentioned, having had a large number cancelled to order.

NOTES ON U. S. STAMPS

Associate Editor C. A. Nast

From all accounts received, and so far seen in print, the extraordinary advances in the price lists of the coming Scott's, which a great many had predicted, will not be materialized. There still is a great deal of uncertainty and guesswork manifest, and a great number of very low quotations which are hard to explain; while some notable advances, especially in the shades of the 1898 issue, are hard to understand. Of course only those who travel about the country and enjoy the privilege of seeing dealers in all the leading cities and inspecting their stocks, besides meeting the big collectors, can make a just estimate of the comparative correctness of the catalogue prices. Such a person is Mr. Fred E. Farnham of Chicago, who visits Denver about four times a year on his business trips which extend throughout the United States and Canada west of the Mississippi river. He is of the opinion that there are still a great many stamps listed too low, when stocks on hand and comparative scarcity are considered. All U. S. listed under 15 cents in

unused O. S. state are good things to stock up on, in his estimation.

Lately I was asked to give my opinion as to which of the Parcels Post stamps was the most artistic. In answering, I unhesitatingly placed the 10c value in the first rank. It is undoubtedly the finest specimen of the engraver's art in the lot. This picture of the huge leviathan discharging mail into a tender gives one a splendid idea of the bigness of these modern ocean steamers; and yet in all its massiveness the picture is not crowded. There is admirable perspective and atmosphere. The next best would likely be the 15c, showing not "manufacturing," as the title reads, but "manufactories." The rest are all fair and good, with possibly the exception of the aeroplane on the 20c value, which looks as though it had been cut out and stuck on the stamp. There is no suggestion of flying.

At the time the 3c and 50c Parcels Post stamps were issued, it was noticed that in addition to the plate number the letters of the respective value spelling the words "THREE" and "FIFTY" were also printed in the margin. The public was informed that this was done to aid clerks in going over their stocks, so that there would be no confusion or mistakes, owing to the fact that all the values were printed in the same color. It was stated that in future printings the word of the value would be printed in each sheet. Since then I have been able to find only the additional values of 2c, 4c and 10c, and from my own records it seems the word "two" was added to plates already printed from. I should like to hear from collectors who have seen any besides the above denominations so printed.

Latterly since the craze for U. S. unused blocks of four has cleaned out most dealers of this kind of stock, collectors who could not afford to go into this expensive side-line have been quietly absorbing used blocks, and if the unused are scarce, it is just as true of the used variety. In fact, a used block which is firm, well centered, lightly cancelled, and brilliant of color is a tremendously scarce article. And it is easily explained. To begin with the ordinary sheet as sold on the counter has, roughly speaking, 202 of its stamps with a straight edge. Then 30 per

cent are wretchedly perforated as to centering. In fact, every collector has seen sheets in which the perforations impinge on the design of every single stamp. But to continue, of the remaining half a great many must bear their proportion of heavy cancellation; a large block seems to excite the postoffice clerks with fiendish glee when they come to use the dauber, then a part are torn or scuffed in handling en route, a small contingent fall apart in the floating off process, and latterly we have had a great many with perforated initials, so that when your block of four or more has run the gamut of all these destructive agencies and come off intact, it may still not be of the brightest shade of that respective stamp. Therefore, taking all things in consideration the O. G. block of four is easy of attainment alongside of his used brother who has been "through the mill," as the saying is. I predict for the used block of four, if fine, a very promising future.

CHECK LIST OF PARCEL POST PRECANCELS.

By Dr. W. I. Mitchell.

Akron, Ohio—1c, 2c, 4c, normal.
 Amherst, Mass.—1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, normal.
 Ashland, Ohio—1c normal, 1c inverted.
 Boston, Mass.—1c, 2c, 4c, 5c, 10c, normal; 1c, 2c, 4c, 5c, 10c, inverted.
 Buffalo, N. Y.—1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, normal; 1c, 2c, 5c, 10c, postage dues, normal.
 Cadillac, Mich.—1c inverted.
 Chattanooga, Tenn.—St. Elmo Sta., 1c normal.
 Chicago, Ill.—1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, 50c, 75c, normal; 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, inverted; 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, 75c, double; 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, double inverted; 1c, 10c, triple inverted.
 Cincinnati, Ohio—1c, 2c, 3c, 4c, 5c, 10c, 15c, 25c, normal; 1c double; 1c triple; 2c due, normal.
 Cleveland, Ohio—1c, 2c, 3c, 4c, normal (two spacings); 1c, 2c, inverted; 1c double; 1c double, inverted.
 Dallas, Texas—Type I, 4 horizontal bars, each 2 mm thick, 2c, 5c; type II, name between bars, 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, normal.
 Detroit, Mich.—2c due, normal.
 East St. Louis, Ill.—1c inverted.
 Eaton Rapids, Mich.—1c, 2c, 4c, 5c, 10c, 15c, normal.

Elkhart, Ind.—1c, 15c, normal; 1c inverted; 1c double, inverted.
 Erie, Pa.—4c up; 4c down.
 Glastonbury, Conn.—4c inverted.
 Greenville, Ill.—1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, 75c, \$1.00, normal.
 Kansas City, Mo.—1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, normal.
 Minneapolis, Minn.—Type I (Smith's type VI.), 1c, 2c, 4c, 5c, 10c, 15c, 25c, normal; 2c, 5c, 10c, due; 1c, 2c, due, inverted. Type II, large capitals, 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c, 25c, normal; 1c, 2c, 15c, inverted; 2c, 10c, due; 1c, 2c, due, inverted.
 New York, N. Y.—1c, 3c, 4c, 10c, 15c, 20c, normal.
 Niles, Ohio—1c normal.
 Philadelphia, Pa.—Type I, 23 mm long, 2c, 3c, 4c, 5c, 10c, 15c, 50c, \$1.00, normal; \$1.00 double. Type II, 20 mm long, 50c, \$1.00, normal. Type III, bars instead of lines, 2c, 3c, 10c, 15c, 50c, \$1.00, normal.
 Pittsburg, Pa.—1c normal; 1c inverted.
 Pueblo, Colo.—1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, 75c, normal; 1c, 2c, 5c, 10c, 25c, dues normal.
 Putney, Vt.—1c, 2c, 3c, diagonally down.
 Racine, Wis.—1c, 2c, 4c, 5c, 10c, 15c, 20c, normal; 1c, 2c, 4c, 5c, 10c, 15c, 25c, inverted.
 Riverton, N. J.—1c, 2c, 4c, 5c, 10c, normal, with and without comma; 2c double.
 St. Louis, Mo.—1c, 2c, 3c, 4c, 15c, normal; 1c, 2c, 4c, double; 1c inverted.
 St. Paul, Minn.—1c, 2c, 4c, normal.
 San Antonio, Texas—4c, down; 5c, up.
 Scranton, Pa.—1c, 2c, 3c, 4c, 5c, 10c, 15c, normal.
 Seattle, Wash.—1c, 2c, 4c, 5c, 10c, 15c, 20c, 25c, normal.

Will be glad to hear of any omissions or additions to this list, for publication.

The issues of Amherst, Eaton Rapids, Greenville and Pueblo are undoubtedly of a speculative nature, or are, to say the least, unnecessary or made to order, especially the last two cities named, the supply of their precancels being in the hands of one party as far as I can ascertain, and I have not seen a used copy from either place.

Mr. Myers writes me that an inquiry to the postmaster at Pueblo brought the statement from him that Pueblo had never used any Parcel Post precancels.

The postmaster at Glastonbury

gives the same report, but the 4c Glastonbury I have in my collection came on a sample of Williams' Shaving Soap, but it may possibly be only an office hand stamp.

CHRONICLE OF NEW ISSUES

By S. M. Schoemann

Parcel Post.

Chicago, Ill.—50-75c invert; 50c invert, double; 20c, 25c, normal, diag. up; 20c inverted, diag. up; 10c, 15c, 25c, invert, double, one diag. up.

Cleveland, Ohio—1c diag. up; 4c, 10c, circular hand stamp.

Dallas, Texas—10c normal, double; 4c, 5c, 20c, normal, lower line wavy.

Detroit, Mich.—1c, 5c, normal, P. P. dues; 1c P. P. dues, diag. up in single line, large plain capitals.

Eaton Rapids, Mich.—3c, 20c, 25c, normal; 1c, 2c, 5c, 10c, 25c, P. P. dues.

Fort Recovery, Ohio—1c normal.

Lynchburg, Va.—1c circular hand stamp.

Minneapolis, Minn.—Small type 20c normal.

New Richland, Minn.—1c, 15c, normal.

New York, N. Y.—2c, 5c, 20c, normal.

Racine, Wis.—20c inverted.

St. Louis, Mo.—5c, 10c, 20c, 25c, normal; 1c, 2c, normal, P. P. dues.

Tiffin, Ohio—1c normal in single line (type I); 1c double in two lines, one diag. down (type II).

Torrington, Conn.—1c oval hand stamp.

Vermont, Ill.—3c normal.

Regular Postage.

Adams, Mass.—1-12, S of Adams inverted.

Anamosa, Iowa.—1-12, new type, similar to Battle Creek, Mich.

Boston, Mass.—Type V, 10-12, inverted; 1-12 double, with one inverted; type III, 1-12 invert; 2-12 normal; 1c Pan-Am. Ex. normal; 1c Pan-Am. Ex., inverted.

Brooklyn, N. Y.—1c, 2c, 10c, 1912, normal; 3-1908 invert.

Binghampton, N. Y.—1-1902, dated 11-05, double.

Brenham, Texas—1c, 2c, 1912; 3c 1908, inverted, oblong package cancellation, like Yonkers, N. Y., used by Washington County Fair Association.

Baltimore, Md.—10c, 12c normal.

Chicago, Ill.—1c, 2c, 1912 on stamp, perf. 8½ imperf. new type in two lines, vert. down between thin double horizontal lines, inner lines spaced 10½ mm.; 8-12 invert; 15-12 normal triple; 1-1912 diag. down; 1c, 10c, normal;

Panama Ex.; 1c, 2c, 1912, four wide blurred horizontal lines, used by Siegel, Cooper & Co.

Cleveland, Ohio—4c, 1908 normal double, type IV.

Clinton, Iowa—2c Panama Ex. circular hand stamp.

Danbury, Conn.—1-12 without comma.

Dayton, Ohio—Type III, 1-12 normal; type II, 1-12 inverted. (Type III is a new type, fancy capitals, 2mm. high between thin bars).

Detroit, Mich.—5-1908 normal; 1-1908 imperforate, inverted; 1c, 2c, normal—1c double Panama Ex.

Elyria, Ohio—1-1894 normal, between lines spaced 13 mm. high, like type II Lynn, Mass. (Only copy known).

Easton, Pa. — 1-12, comes with square and oval period after Pa.; 2-12 normal.

Fort Wayne, Ind.—10-12 normal.

Fort Smith, Ark.—1-12, three heavy blurred vertical lines.

Franklin Grove, Ill.—1-12 vertical, down.

Griffithville, Ark. — 2-1908, spelt "Griffithville".

Hampshire, Ill.—1-08, 1-12, normal.

Kenosha, Wis.—1-1912 normal, similar to type II Easton, Pa., listed above.

Lincoln, Neb.—13-1902 inverted.

Marion, Ind.—1-12 normal, between heavy lines.

Minneapolis, Minn.—Type VI, 1-12 normal double; 15-12 normal; 10-12 invert; 2c due, normal; 2c due, invert.

New Bedford, Mass.—10-1908 inverted.

New York, N. Y.—3c, 5c, 6c, 1908, normal; 8c, 10c, 1912, normal.

Piqua, Ohio—10-1908, 8-1912, vert. up.

Providence, R. I.—2-1912 inverted; 10-12 normal.

Saginaw, Mich.—1-12 normal, 1-12 invert; 5-1908 normal, all type I, blue ink; 1-12 normal, blue ink showing parts of type I and II.

San Francisco, Cal.—1-1908 vert. up.

St. Joseph, Mich.—4-1908, type I, normal; 1-12, between lines spaced 13 mm.

St. Louis, Mo.—1-1912 normal double.

Toledo, Ohio—2-1912 normal.

West Grove, Pa.—1-1912 "West Grove" in two words, each beginning with a capital.

Zion City, Ill. — 6-1908, between heavy bars, slightly different font type than type I; 2-1903, type like type I, but between heavy bars.

Contemplated
1893



Organized
1908

An International Exchange

Dues \$1.20 Yearly.

(Memberships are payable in advance at rate of 10c per month to January 1st of each year, from which time all memberships are dated).

O. KENDALL,

Vice-President (Canada)

Southern Philatelic Association, U. S. A.

Member Hobby Club 1, A. P. S. 3353; J. P. S. 524; S. P. A. 380;

E. S. C. W. 75; C. P. A. 3; N. C. C. 239.

Founder and Director.

EXECUTIVE OFFICES: 387 Bannerman Ave., Winnipeg, Manitoba, Canada

Stamp Department:

F. WILLIAMS, Mgr., Exchange Dept., 343 Polson Ave., Winnipeg, Canada

H. F. KALSE, Auction Manager, 219 McDermot Ave., Winnipeg, Canada

Post Card Department:

C. A. HIVES, 703 Alverstone St., Winnipeg, Canada.

Coin Department:

A. C. ROESSLER, Supt., 10½ Clay St., Newark, New Jersey, U. S. A.

Official Translator:

H. F. KALSE, 219 McDermot Avenue, Winnipeg, Canada.

EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruro.

BOMBAY—J. D. Confectioner, 224 Jambhoolwaki, Kalkadani Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmend, Casilla 1087, Valparaiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1 Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Welter, Station sweg. Sverabata.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gardens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pyramide, Cognac (North).

GERMANY—Julian D. Prinzky, Bleibvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Peking.

PERSIA—Julian D. Prinzky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montcaffer, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

THE HOBBY CLUB EXCHANGE DEPARTMENT.

You as an ardent philatelist are interested, no doubt, in anything that will increase your collection.

You, no doubt, have hundreds of duplicates that are really of value, but you see no practical way to exchange them for other stamps needed

in your collection. You may even have dozens of duplicates of one stamp cataloging 5c, 10c, 20c, and even up to \$1, but seem unable to dispose of them in a practical way. The Hobby Club exchange department will accomplish just this much for you. At the end of this little writeup you will find an announcement of what it will do for YOU, the

same as it has for lots of others.

The stamp dealer who finds he has a lot of high priced stamps on hand that his custom does not desire will especially find our exchange department of especial advantage in securing stock that his trade will readily consume. The same applies to stamps he has large accumulations of. Send us a trial lot, a small wholesale mixture and try our system. Others are finding it profitable—why not YOU? A trial will convince, and you will ever remain one of our many boosters.

Common trashy junk is not accepted, only desirable stamps cataloging 5c each or more, unless in desirable sets.

We have three grades or classes of circuits composed of average, medium, and high class stamps. "Class" is given for "class" in exchanging, so all are assured getting the class desired, according to that sent in to the department.

Six circuits a month is now what our exchange manager is averaging to send out valued from \$30 to \$160 each. This should be doubled in another month, and with YOUR co-operation CAN be.

All stamps entered are marked at a net cash value, the lower the price the more being taken, of course, which is the only successful method of getting over the different catalog

pricings, as our club members are located all over the world.

Full particulars of our Club will be gladly mailed to anyone requesting same. May we have the pleasure of receiving YOUR request? We feel we can be of mutual benefit and ask your kind co-operation, kind reader.

Respectfully yours,



BUSINESS.

Some day—

A live wire stamp dealer will sell a five thousand variety packet for ten dollars down and ten per month.

Some day—

Foreign firms who advertise in our stamp papers will price their goods in dollars and cents.

Some day—

The advertiser who criticises a competition will be extinct.

Some day—

The boy will grow up and realize the nature of the firm who sold him the lemons.

Some day—

A wise dealer will say: "Your money back at any time for any stamp you ever buy from me."

Some day there will be more of this—perhaps.

H. L. W.



F. A. Williams
Exchange Supt.
Winnipeg, Can.
343 Polson Ave.

What a Hobby
CIRCUIT
EXCHANGE
Looks Like

THE HOBBY CLUB Exchange Department

This Department offers members an equalled chance to exchange their duplicates for stamps needed in their collections.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

Small Wholesale Lots taken at special prices in exchange for single stamps from Club Circuit. What have you to offer? Send us a trial lot.

Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.



EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No. 1080)

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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave and Lake St., San Francisco, Cal.

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 11,

NOVEMBER, 1913.

WHOLE No. 47

"EDITORIAL SHOP-TALK"

The September *American Philatelist* contains an important communication from President C. A. Coolidge, in which he asks whether sufficient members of A. P. S. will go to San Francisco the latter part of August, 1915, to constitute a representative A. P. S. convention, and would they be willing to devote their time and attention to the necessary business of the society while there?

We'll double the 1913 convention or I'll eat my hat.

We did not plan to introduce this subject so soon, but the question has been stated by our worthy president in order to have it thoroughly discussed well in advance of next summer when the meeting place for 1915 will be selected.

We have refrained from mentioning the matter before, in order to

leave a clear field for the great New York International Exhibition. When this issue of **Everybody's** is distributed, the Exhibition will be a matter of history, and all our sample copies will have been carried home, some by collectors who have never seen a stamp paper before, and some by convention converts who decided that there must be something decidedly beneficial in stamp collecting if a busy doctor would give some of his valuable time trying to cure people who didn't know what was the matter with them when all there lacked was a definite recreation period. But I'm straying.

Of the 1500 A. P. S. members, we believe that one-third will see some part of the greatest exposition of all expositions. Even some will come from the Atlantic coast via the new Panama Canal. Fare via water route will be cheaper and there'll be **world wonders to see**. If the 500 A. P. S. members (or even 400) decide ahead to have their vacation include the dates of the convention, many of them who had never attended a convention before, would enjoy shaking hands with collectors they'd known and corresponded with for years and yet had never seen. It is not at all unlikely that the San Francisco A. P. S. Convention of 1915 will be the most largely attended than any other.

This is not dyed-in-the-wool California optimism, but the unprejudiced opinion of an outsider, so to speak, as the editor is not a Californian, but a New Yorker, stationed in San Francisco on government business until transferred elsewhere.

I will say that at date of writing the preparations, buildings, etc., are more advanced than were those of other world's fairs at a similar period prior to the opening date. More money has been raised than for any other exposition. There will be many features never before presented at any exposition.

The Pacific Philatelic Society is one of the strongest branches of the A. P. S. and is perfectly capable of handling all the details for the convention in San Francisco 1915.—(J. M. H.)

THE STAMPS OF MOROCCO"

The translation rights of Dr. Brunel's complete treatise on these stamps have been purchased for **Everybody's**, and the classic will be published serially beginning with the January issue, Vol. V, No. 1.

This is one of the best written works of recent years; the country one of mystery and semi-civilization; the subject is new and covers virgin ground. The project is in keeping with the broader ground and wider field toward which **Everybody's** is persistently reaching, and makes timely appearance introductory to our fifth volume.

The translation will be made by Associate Editor Julian Park, which is assurance complete that there will be nothing lost of Dr. Brunel's attractive style. The work will be completely illustrated with 52 cuts, will probably run through three or four issues, and being copyrighted, can be secured only in **Everybody's**—"the forum of American Philately."

WASHINGTON STATE PHILATELIC SOCIETY

Applications for Membership.

No. 70—Mrs. Geo. E. Starr, age 21, 1409 Tenth street, West, Seattle, Wn. Proposed by No. 20.

No. 71—George E. Starr, age 29, 1409 Tenth street, West, Seattle, Wn.; auditor. Proposed by No. 20.

Monthly auction held Sept. 23. 127 lots sold.

Sales Superintendent's Report for September.

Books reported.....	247	\$1,786.85
Books received.....	14	171.38
	261	\$1,958.20
Books retired.....		
Books on hand.....	261	\$1,958.20
Cash on hand.....		\$ 684
Rec'd from members.....		43.92
		\$50.76
Paid to Treasurer.....		\$47.21
Cash on hand.....		3.55
		\$50.76

The Superintendent of Auctions reported that he had 762 lots for the thirteenth monthly auction (October), that the majority of these are from a collection started in 1869 by the son of the then U. S. Consul at Genoa, Italy. It contains all the small State Department up to and including the \$2.00 (two copies), most of 1869 issue, early Italy and Italian states. This catalogue will be printed. Any one desiring a copy can communicate with the Secretary.

D. C. BARTLEY, Secretary,
3040 Arcade Building, Seattle, Wash.

INTERNATIONAL PRECANCEL CLUB.

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Report for month ending Oct. 20, 1913:

New Members.

No. 64—Percy McG. Mann, Philadelphia, Pa.

No. 65—Clarence V. Webb, Perry, Ohio.

No. 66—W. G. Whittaker, Cleveland, Ohio.

Applications for Membership.

Dickey H. S., 717 Main street, Newton, Kan. Age, 29; occupation, merchant. Proposed by Dr. W. I. Mitchell.

Fogerty, Martin E., 64 E. Otterman street, Greensburg, Pa. Age, 20; occupation, clerk; guarantor, Mrs. F. P. Fogerty. Proposed by Chester Meyers.

Prinzing, W. Greenville, Texas. Age, 27; occupation, jeweler. Proposed by Albert F. Mason.

The application of Mr. Eben S. Martin for membership has been cancelled and fees returned, three members objecting.

Financial Report.

Cash on hand as per September report \$28.92
 Received from applications 1.00

\$29.92

Fees returned to rejected applicant 53

Cash on hand \$29.39

W. I. MITCHELL, M. D.
 Secretary-Treasurer.

General Coolidge reports the following "Detroit, Mich." precancelled for 1913, so far:

1c 1912, double mineral, normal, plate No. 6040. Specimen obtained Feb. 19, 1913.

1c 1912, double mineral, double impression, plate No. 6016, specimen obtained May 8, 1913.

1c 1912, double mineral, invert, specimen obtained May, 1913.

2c 1912, double mineral, normal, plate Nos. 6467-6493, specimen obtained Aug., 1913.

2c 1912, double mineral, invert,

specimen obtained Aug. 10, 1913.

1c 1912, Panama-Pacific, normal, plate No. C131, specimen obtained Aug. 19, 1913.

1c Panama-Pacific, variety A, "D" of Detroit out of line, plate No. 6127, specimen obtained Aug. 30, 1913.

1c Panama-Pacific, inverted, specimen obtained Aug. —

2c Panama-Pacific, normal, specimen obtained Aug., 1913.

WISCONSIN PHILATELIC SOCIETY

The Wisconsin Philatelic Society held its first regular meeting Oct. 2, in the Club room of the Madison Free Library. A Constitution was adopted and the following officers were elected: President, George A. Chandler, Madison; vice-president, Richard Marshall, Madison; secretary-treasurer, George Crownhart, Madison; sales and exchange manager, Lowell G. Ragatz, Prairie du Sac.

A meeting will be held every two weeks in the library building and several interesting exhibitions will be given throughout the year in the State Historical Museum.

The W. P. S. does not intend to run in opposition to the American Philatelic Society, but rather to provide a long-felt need for the "smaller" collector. A local organization which comes into close contact with all its members will ultimately do more good toward bringing recruits to philately than will a larger society.

All earnest collectors over fifteen years of age who are resident in the State of Wisconsin are eligible for membership and all such persons are urged to communicate with any one of the officers—George A. Chandler, president.

The W. S. Lincoln catalogue is always popular, especially with Americans who enjoy having a reference catalogue in which U. S. stamps are illustrated. The new 1913 edition is just published, to which reference is made in our advertising columns.

Carr The Philatelic
 RUBBER STAMP MAN.

89 Pembroke St., Rochester, N. Y.

CHRISTMAS HAMPERS

There is no better time than Christmas time to spread the gospel of philatelic good cheer, and point the way to benefits which we have enjoyed. We often wonder what sort of a present to give to certain boys and girls. By the use of **CHRISTMAS HAMPERS** you can accomplish a dual purpose. If you wish, we will mail any of the hampers directly to addresses you furnish, and inclose a card saying it is with your compliments. Postage or express prepaid on all.

HAMPER No. 1.

Globe Album, Collector's Catalogue (2 vols.), 1000 Hinges, 150 all diff. stamps, 1 Millimetre Scale, all postfree, for.....\$0.55

HAMPER No. 2.

Imperial Album, Collector's Catalog, 1000 Hinges (Peelable), 200 all diff. stamps, 1 Millimetre Scale, all post free for.....\$0.85

HAMPER No. 3.

Omega Album, Collector's Catalog, 1000 Peelable Hinges, 300 all diff. stamps, 1 Millimetre Scale, 1 "What Philately Teaches" (Luff), all post free.....\$1.75

HAMPER No. 4.

Modern Album, Collector's Catalog, 1000 Peelable Hinges, 400 all diff. stamps, 1 Millimetre Scale, 1 "What Philately Teaches," **Everybody's Philatelist** for 1 year, all post free for.....\$2.75

HAMPER No. 5.

Modern Album, Scott's Catalog, 1000 Peelable Hinges, 500 all diff. stamps, Millimetre Scale, Watermark Detector, "What Philately Teaches," **Everybody's Philatelist** 1 year, all post free.....\$3.75

HAMPER No. 6.

19th Century International Album, Scott's Catalog, 1000 Peelable Hinges, 1000 all diff. stamps, Millimetre Scale, Watermark Detector, Flags of All Nations, Coats of Arms and Rulers of All Nations, "What Philately Teaches," **Everybody's Philatelist** 1 year, all post or express prepaid.....\$6.00

HAMPER No. 7.

Same as Hamper No. 6, adding one 20th Century International Album, all post or express free.....\$7.50

HAMPER No. 8.

Same as Hamper No. 7, but both International Albums and Scott's Catalog are bound in cloth, all post or express free.....\$9.25

HAMPER No. 9.

(This and Hampers Nos. 10 and 11 are "United States Hampers").

Washington Album, 100 all diff. U. S. stamps, Scott's Catalog, 1000 Peelable Hinges, Millimetre Scale, Watermark Detector, E. B. Power's book on "U. S. Stamps," **Everybody's Philatelist** for 1 year, all post free \$3.25

HAMPER No. 10.

National Album, 150 diff. U. S. Stamps, Scott's Catalog, 1000 Peelable Hinges, Millimetre Scale, Watermark Detector, Power's Book on U. S., **Everybody's Philatelist** 1 year, all post or express free.....\$4.50

HAMPER No. 11.

Stanley Gibbons' Sectional Imperial Album with printed section for U. S. General Issues and 50 blank pages, all interchangeable, 200 all diff. U. S. stamps, Scott's Catalog, 1000 Peelable Hinges, Watermark Detector, Millimetre Scale, Power's Book on U. S., **Everybody's Philatelist** 1 year, all post or express free.....\$7.75

This is an assortment wherein something can be found suitable for all ages and pocketbooks. We are **LEADERS** in anticipating the needs of collectors.

"Business Integrity Our First Consideration."

FEDERAL STAMP CO., Limited

(Incorporated 1909)

M. I. FOSSETT, Manager

Room E., Spexarth Building

ASTORIA, OREGON, U. S. A.

POSTMARKS.

100 all different Pacific Coast, including some Panama-Pacific Exposition, only 25 Cents.

ROSE CITY STAMP CO.

Box 648. Portland, Oregon

250 different postage stamps...	\$0.50
500 different postage stamps...	1.00
700 different postage stamps...	2.50
1000 different postage stamps...	4.00
2500 different postage stamps...	7.50

All good, clean copies, no envelopes. Money refunded if not satisfactory.

I have a fine line of stamps on approval and will be pleased to hear from anyone desiring same. 25 and 50 per cent discount. WRITE NOW!

DONALD G. BERGEN

5 Clinton Place Jamaica, N. Y.

ANNOUNCEMENT.

The ECONOMIST BULLETIN will appear monthly. We will discontinue our regular yearly Price List as heretofore issued and each number of our Bulletin will contain sections of our regular list both U. S. and Foreign, also special offerings and bargains that we purchase during the month, also New Issues. This list will be just what you have been looking for, and if you wish to receive the next 12 numbers, send 12c just to cover cost of postage. You will save many times this amount in first number alone.

ECONOMIST STAMP CO.

87 Nassau St. New York City

CLUBBING RATES.

Philatelic Gazette	\$0.50
Collectors' Journal .....	.50
Phil. S. N., or Mekeel's Weekly (new) ..	.50
EVERYBODY'S .....	.35

Total cost

OUR PRICE

Phil. S. N., or Mekeel's Weekly (new) ..	.50
Phil. Gazette or Collectors' Journal ..	.50
EVERYBODY'S .....	.35

Total cost

OUR PRICE

All five in last group

Mekeel's Weekly (new),
Phila. Stamp News (new),
Collectors' Journal,
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Any one of above with EVERYBODY'S

If you still have an unexpired subscription to any of above (except Philadelphia Stamp News, or Mekeel's Weekly), it will make no difference if you accept any of above offers, as the new subscription will be applied to extend the old one for a year from date of expiration. P. S. N. & Mekeel's Weekly must be new subs. Address: DR. JOHN M. HOLT, 14th Avenue and Lake Street, San Francisco, Cal.

We Are Different!

We have no approval sheets nor books we do not issue price lists—if out of stock we do not send "credit slips"—we never send unsolicited goods—no urging to buy—we do not fill want lists—we do not follow catalog valuations—a stamp may sell at one-tenth catalog or we may sell over catalog price—in any case our margin of profits is the same.

Well, then, say you—how do you sell stamps? The plan briefly is this—we issue a monthly letter—**Rössler's Stamp News!** is its name—we brazenly tax you 25c for 12 monthly issues—your dividends start right there—a small philatelic oddity is sent in acknowledgment—you are kept informed of the best bargains—the newest stamps—at lowest prices—a club which supplies stamps at wholesale cost plus 10 per cent or so—and, for fear our profit is too large—we give you a liberal bonus on orders over \$1.00 and pay the postage too—in addition to all this we throw in a few notes—stuff not run in other papers—with a slight dash of quiet humor to counteract the solemn dignity the dry and stilted, high-brow stamp paper.

Now, if you can beat this for 25c—a quarter of a dollar—tell us—it will be news to us. Send 25c for a Year's Subscription to

"Rössler's Stamp News"

30 Clay Street

Newark, N. J.

-- HASH --

BOOK LEAVES.

2c 1903 Line variety	\$0.50
2c 1903 Arrow lines .....	.75
2c 1903 Center lines, rare	1.50
1c 1912 Line variety .....	.15
1c 1912 Center lines, scarce .....	.24
1c 1912 With plate number, rare ..	.50
2c 1912 With plate number, rare ..	.50

SCARCE STRIPS.

1c 1911 Brinkerhoff, 4, with line ..	1.00
1c 1911 Brinkerhoff, 4, joint	1.00
2c 1911 Brinkerhoff, 4, with line ..	1.00
2c 1911 Brinkerhoff, 4, joint	1.60
1c 1902 Schermack III, 4, line	1.11
2c 1903 Schermack III, 4, line	1.00
2c 1903 Schermack III, 4, line	1.00
2c Lincoln, 7, line and spacing, rare ..	2.00

Cracked plate 5493, strip of 10

Line plate, 5634, strip of 10, rare

Line plate, 5637, strip of 10, rare

DOUBLE TRANSFERS.

2c A-Y-P .....	.25
2c Postal Savings .....	.25
10c Postal Savings .....	.25

POSTAL SAVINGS.

1c .....	.02
2c Single line watermark .....	.01
2c Double line watermark .....	.05
10c .....	.02
50c .....	.50
\$1.00 .....	.25
\$1.00 Block of 10, perfection	4.00
\$1.00 Block of 50, fine, only one and without a rival	5.00

H. L. WILEY

344 East 54th Street, Portland, Oregon

A Tip

Do not sell or otherwise dispose of another copy of the 1c, 3c or 10c of the 1851 or 1857 issues until you have carefully studied the perfect illustrations in the July and August issues of

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The above packets contain ONLY postage stamps and are the ORIGINALS that others are imitating like the parrot.

Approvals at 60 per cent from Scott's

A. M. WRIGHT,

37 Norton St.,

Dorchester, Mass.

DO YOU REALIZE

that you can sell at auction the single rarities in your collection and pay only

10 PER CENT COMMISSION

instead of 20 per cent as charged by the majority of auction firms?

WRITE US

for details of our new selling plan.

SCOTT STAMP & COIN CO.

127 Madison Ave. New York City

— DO YOU —

appreciate courteous treatment, up-to-date methods, prompt, personal attention, in connection with goods of the highest quality, and positively rock-bottom prices? Do you?

Your ideal is realized in

"THE PERFECT APPROVALS"

The name speaks — and truthfully.

H. A. BENNER

628 N. Second St.

Reading, Pa.

COLUMBIAN REPUBLIC

1888, 1 peso, claret, Scott's No. 137, catalogued at \$1.00, each..... \$0.20
Tolima, 1895, 5c red, unused, catalogued at 25c..... .05
Try my approvals at 66 2/3 per cent discount. Reference required.

HERBERT T. BELDEN

129 Thompson St.

Springfield, Mass.

Please specify Everybody's when answering advertisements.

DR. JOHN MILTON HOLT

14th Ave. and Lake St.

~~ASTORIA, OREGON~~

San Francisco, Cal.

U. S. A.

Pacific Philatelic Society

Organized November 24, 1884.

Consecutive Meeting Number for
November, 1913.
295th.

Affiliated Society with the Mechanics'
Institute of San Francisco.

Meets monthly on third Wednesday of
each month in Mechanics' Library,
25 Post Street, San Francisco.

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Dealer in U. S. Plate Nos. A fine
stock in strips of 3; rare shades, with
plate number from 1895 to date.

Philatelic Literature

An immense stock of rare duplicates
for sale cheap. Send want list.

Wanted to buy for cash, blocks of
4 or larger of the common U. S.
stamps used.

1890 to date, well centered, lightly
cancelled, will pay full catalog. Send
or approval.

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The Last Word in Philatelic Literature
Issued Bi-Monthly
25 CENTS A YEAR

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SENTINEL PUBLISHING CO., PUBLISHERS
EVERETT, MASS.

ENGLISH

PEELABLE STAMP HINGES, DI-
RECT FROM MAKERS.

Postpaid to U. S. A.

100,000 Small size, 6s 9d, best quality
100,000 Medium size, 7s 6d, best quality
100,000 Large size, 8s 6d, best quality

We are makers of stamp hinges of
every description and can quote you
very low prices on quantities. Let
us know your wants in hinges. Our
price list will interest you. Post-free.
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KENT - - - ENGLAND

WHEN A STAMP COLLECTOR
begins to investigate this auction proposition
THE WOLSIEFFER AUCTION SALES
secure another client. Hints to auction buyers
free. Pocket Stock Book (holds 50 stamps) 25 cts.

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100 envelopes 40c; 100 note heads \$0.50
100 letter heads (bond) 60
100 Circulars (50 words or less) . . . 15
100 Circulars (100 words or less) . . 25
500 Circulars (100 words or less) 75
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B. A. TURNER

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IF YOU ARE LOOKING FOR REAL
BARGAINS IN SINGLE STAMPS
SETS OR PACKETS, YOU SHOULD
READ THE UNITED STAMP
COMPANY HERALD. 25¢ PER YEAR
IN U. P. U. 1170 MARQUETTE
BUILDING, CHICAGO, U. S. A.

Get The Habit of Saying:—"Saw It In Everybody's."



NET APPROVALS



We are sending out some of the best approval sheets on the market today, and shall be glad to receive requests for the same from all those who desire gilt edge stock. These sheets are composed of many of the best and latest stamps issued, and should not be confused with the ordinary cheap mixture that is sent out by many firms. For example, where could you get better selections than the King George heads advertised in our September "ad," and at more attractive prices? These are not all either, for we have put all the odd British Colonials, left from our importations during the last five or six years, upon these sheets, and send out all good mint material, that it is impossible to find anywhere any better approvals than we offer. Remember you must send reference, and do not ask for this stock unless you mean business, as it is too high class material to send to prospectives just for comparison, or out of mere curiosity.

King George Heads--Issue of 1913

Rhodesia—		British Levant—	
½d	\$0.02	½d	\$0.02
1d	03	1½ piastres	10
2½	05		
2½d	06	Great Britain—	
3d	08	1½ piastres	10
4d	10	1d	03
5d	13	2d	05
6d	15	2½d	06
8d	20	3d	08
10d	26	4d	10
1s	30	5d	13
Trinidad and Tobago—		6d	15
½d	02	7d	17
1d	03	8d	20
2½d	06	9d	23
4d	10	10d	26
6d	15	1s	30
1s	30		

All last month's offers good.

Orders less than \$1.00 postage extra.

FEDERAL STAMP CO., LIMITED

M. I. FOSSETT, Manager.

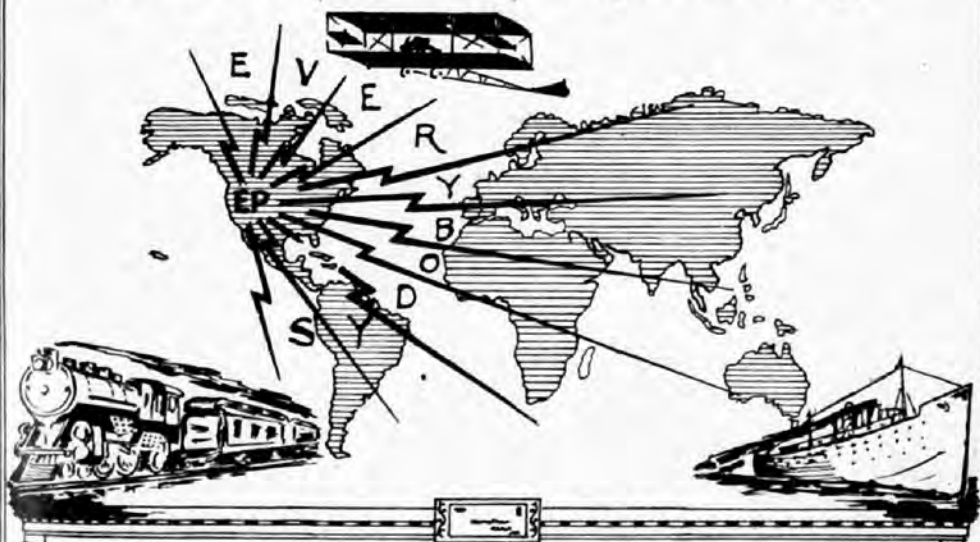
BOX 32

ASTORIA, OREGON, U. S. A.

Postage extra on less than a dollar order.

EVERYBODY'S PHILATELIST

FOUNDED A. D. 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



Published Monthly at 14th Avenue and Lake Street,
San Francisco, Cal., by Dr. J. M. Holt, Editor.

Subscription, 50c a year, postfree anywhere in the world

U APPROVALS

HAVE YOU TRIED THEM?

I've made it worth while for others;
I think I can for U. 2.

Specials:

Crest—3 surch's, Nos. 50, 57, 63, 80/08	
Hawaii—No. 39, 5c ultra.	04
No. 57, 2c violet surch'd mint	04
No. 55—1c green, surch'd mint	03
No. 82—5c blue, mint	06
Singles and blocks of mint copies	
Newfoundland—No. 61, 1c green mint	05
Singles and blocks	
Para—No. 184, 5c post, cat. 15c	05
No. 185, 4c red and bl, cat. 20.	08
Also China, Republic Surcharges and new ship type.	
Postage extra on others under 50c	

MRS. L. W. KELLOGG

West Hartford, Conn. Dept. E.

STAMPS ON APPROVAL

of medium grade, for the general collector, marked at net prices, as low as is possible for the grade, upon receipt of A-1 references, or deposit.

Fair prices and honest dealing guaranteed you. I am dealing business proposition, and no school methods are in force.

Correspondents able to supply and current issues mint, current, etc., wanted in every country.

CASH PAID for stamps. Describe your stamps and lowest price, or sell on approval.

C. A. PITKIN

Montpelier - - - - - Vermont

HASH

BOOK LEAVES.

2c 1905 Line variety	\$0.50
2c 1892 Arrow line	.75
2c 1905 Center lines, rare	1.50
1c 1905 Line variety	.15
1c 1912 Center lines, scarce	.35
1c 1912 With plate number, rare	.50
2c 1912 With plate number, rare	.50

SCARCE STRIPS.

2c 1911 Brinkerhoff, 4, with line	1.00
1c 1911 Brinkerhoff, 4, joint	1.00
2c 1911 Brinkerhoff, 4, with line	1.00
2c 1911 Brinkerhoff, 4, joint	1.00
1c 1902 Schermack III, 4, line	1.00
2c 1903 Schermack III, 4, line	1.00
2c 1903 Schermack III, 4, line	1.00
2c Line on 7, line and spacing, rare	1.00
Cracked plate 1903, strip of 10	.50
Line plate, 5634, strip of 10, rare	1.00
Line plate, 5637, strip of 10, rare	1.00

DOUBLE TRANSFERS

2c A-Y	.25
2c Postal Savings	.25
10c Postal Savings	.25

POSTAL SAVINGS.

1c	.01
2c Single line watermark	.02
2c Double line watermark	.02
10c	.02
50c	.50
\$1.00	.25
\$1.00 Block of 10, perfection	4.00
\$1.00 Block of 50, fine, one	5.00
and without a rival	25.00

H. L. WILEY

344 East 54th Street, Portland, Oregon

Collingwood means "Satisfaction"

YOUR DOLLARS

are worth one hundred cents each.

MY STAMPS are worth your dollars

INCIDENTALLY:

Time of Good Hope 1892, 4c, Mint

6p, No. 37, \$.50

*Dominica 1890, 4c, No.

16, 1.00

Gold Coast 1883, 1s, No.

19,50

*Gold Coast 1895, 1p, No.

27,12

Jamaica 1905, 4p, No. 43

New South Wales 1904,

4p, No. 108,10

*Prince Edward Isl. 1872,

3c, No. 13, 1.00

St. Vincent 1883-5, 1p,

No. 42,10

St. Vincent 1883-5, 24p,

No. 45,55

St. Vincent 1883, 24 on

1p, No. 52,20

Seychelles 1905, 6p, No. 40

Mauritius, 20 different,

perfection, 2.08

My BRITISH COLONIAL APPROV-

ALS are "QUALITY" stamps. Every

selection you receive from me is a

pleasant surprise in Philatelic pos-

sibilities.

The prices make them safe investments.

Quick action means results.

The store, WRITE NOW!

F. PERCY COLLINGWOOD

57 Elizabeth St. Attleboro, Mass.

Please specify Everybody's when answering advertisements.

Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, Spokane Branch, American Philatelic Society, International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. IV, No. 12

December, 1913

Single Copies 5c

The Exhibition As An Education

By "Boston."

The Exhibition is over, and we know who exhibited and who carried off the awards. But there is another and even more important result of this big event of which we do not know the extent and only guess at. How many laymen have a new opinion of the fellow who "saves stamps" and how many have been attacked by the microbe of Philately?

It was in order to get the impression of the uninitiated that I selected a victim to go to New York with me. He was not the kind of person who had much time for hobbies, being a hard-headed, practical, and mathematical business man, whose nearest approach to a pet recreation was rather far removed from stamp collecting—astronomy.

I had not asked him to spend any great length of time at the exhibition and he simply intended to look around a little and then leave me to myself. However, when we entered the Engineering building, a number of prosperous-looking men were browsing around and my friend was so struck by the absence, as he expressed it, of tortoise-shell and curling locks, that he thought there must really be something in it all. At the very beginning of his perusal of the exhibits he ran up against a frame containing a most varied collection of philatelic and near-philatelic curiosities. It was certainly not the most scientific of the entries, but it was just the thing to arouse his interest and—well, he saw the exhibition.

He seemed most interested in such things as large blocks of the \$5 denomination of our own country, inverted centers, freak impressions and all such curiosities that can be appreciated by the non-philatelist.

When it came to printing and papers, he was "at sea" and totally unable to appreciate why anyone could want more than one copy of a stamp. But the exhibits had been so splendidly chosen that even the uninitiated found the frames of constant interest and my victim would turn at my sleeve to show me a "Washington with a beard" or a "Flags upside down."

When we had finished, and we were passing out of the main exhibit, we were asked to vote for the exhibit which had interested us most. My victim, a non-collector, voted for that collection which had coaxed him to stay; and I, a collector, was forced to admit that he had chosen well.

Later I asked my friend what had impressed him most while at the exhibition. In reply he said: "The class of people present, the neatness and evident care with which the frames were set up, and the general dignity of the whole thing."

That man now has a new notion of philately. I do not claim that he will become a collector, but I feel that there must have been many more less hopeless "victims" who attended the magnificent display and, being less hopeless, are becoming filled by that most pleasant of verms—Philateliae.

2 APPROVALS

HAVE YOU TRIED THEM?

I've made it worth while for others;
I think I can for U. 2.

Specials:

Crete—3 surch's, Nos. 50, 57, 68.	\$0.08
Hawaii—No. 39, 5c ultra.	.04
No. 57, 2c violet, surch'd mint.	.04
No. 55—1c green, surch'd mint.	.03
No. 82—5c blue, mint.	.06
Singles and blocks of mint copies.	
Newfoundland—No. 61, 1c green mint.	.05
Singles and blocks.	
Peru—No. 184, 5c yel.; cat. 15c.	.06
No. 185, 1s red and bl.; cat. 20.	.08
Also Chinese Republic Surcharges and new ship type.	
Postage extra on orders under 50c.	

MRS. L. W. KELLOGG

West Hartford, Conn. Dept. E.

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of medium grade, for the general collector, marked at net prices, and as low as is possible for the grade, sent upon receipt of A-1 references, or cash deposit.

Fair prices and honest dealing are guaranteed you. I am dealing as a business proposition, and no schoolboy methods are in force.

Correspondents able to supply new and current issues mint, current used etc., wanted in every country.

CASH PAID for stamps. Describe your stamps and lowest price, or send on approval.

C. A. PITKIN

Montpelier Vermont

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BOOK LEAVES.

2c 1903 Line variety	\$0.50
2c 1903 Arrow lines75
2c 1903 Center lines, rare	1.50
1c 1912 Line variety	.....	.15
1c 1912 Center lines, scarce	.....	.35
1c 1912 With plate number, rare	.....	.50
2c 1912 With plate number, rare	.....	.50

SCARCE STRIPS.

1c 1911 Brinkerhoff, 4, with line	.....	1.00
1c 1911 Brinkerhoff, 4, joint	.....	1.00
2c 1911 Brinkerhoff, 4, with line	.....	1.00
2c 1911 Brinkerhoff, 4, joint	.....	1.00
1c 1902 Schermack III, 4, line	.....	1.00
2c 1903 Schermack III, 4, line	.....	1.00
2c 1903 Schermack III, 4, line	.....	1.00
2c Lincoln, 7, line and spacing, rare	.....	2.00

Cracked plate 5493, strip of 10	.....	.50
Line plate, 5634, strip of 10, rare	.....	1.00
Line plate, 5637, strip of 10, rare	.....	1.00

DOUBLE TRANSFERS.

2c A-Y-P	.....	.25
2c Postal Savings	.....	.25
10c Postal Savings	.....	.25

POSTAL SAVINGS.

1c	.....	0c
2c Single line watermark	.....	.01
2c Double line watermark	.....	.05
10c	.....	.02
50c	.....	.50
\$1.00	.....	.25
\$1.00 Block of 10, perfection	.....	4.00
\$1.00 Block of 50, fine, only one and without a rival	25.00

H. L. WILEY

344 East 54th Street, Portland, Oregon

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INCIDENTALLY:

Cape of Good Hope 1882	Cat.	Mint
6p, No. 37	\$.50 \$.20
*Dominica 1890, 3p, No. 16	1.00 .40
Gold Coast 1883, 1s, No. 19	.....	.50 .20
*Gold Coast 1898, 1p, No. 27	.....	.12 .05
Jamaica 1905, 3p, No. 43	.....	.20 .07
New South Wales 1903, 9p, No. 108	.....	.10 .03
*Prince Edward Isl. 1872, 3c, No. 13	.....	1.00 .40
St. Vincent 1883-8, 1p, No. 42	.....	.10 .04
St. Vincent 1883-8, 2ap, No. 45	.....	.35 .15
St. Vincent 1885, 2½ on 1p, No. 5220 .08
Seychelles 1903, 6c, No. 4010 .03
Mauritius, 20 different, perfection	2.08 .85

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The prices make them safe investments. Quick action means results. Therefore, WRITE NOW!

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DANGEROUS COUNTERFEITS.

In a collection recently we found the two Hannover stamps, Scott's Nos. 12 and 13 respectively, which for the average collector would prove very dangerous. The stamps were almost too fine to be genuine. This is some of Fournier's work. We note particularly that in the colored line which forms the outline of the upper part of the shield, that in the 1-15 thaler there is a break the full thickness of the figure "1" underneath, and in the 1-10 thaler this break is one-half the breadth of the same figure "1." The device or inscription, "suscipere et finire," proved too long in the counterfeits, for the space provided in the riband above the shield. The lettering on the banner is longer and not spaced like in the originals. Also the shading on the lion's mane and that of the unicorn is incorrectly drawn.—*Germania-Berichte*).

OUR OWN U. S.

Associate Editor F. E. Goodwin.

A recent article in *Everybody's* from the pen of H. L. Wiley, explaining his method of stock-keeping, was so interesting and helpful, the writer is tempted to tell of his system of keeping records of approval books so that the maximum amount of information is always at hand at a minimum expenditure of labor.

Let it be understood at the outset that I only handle United States stamps. These are mounted in approval books, each ruled to contain 100 single stamps, with catalog number above the stamp and catalog value directly under it. The net price is in a block under catalog price. A reserve stock is kept in stock books. I have 300 approval books filled and circulated. These have a net value of slightly in excess of \$5,000. The catalog value is between \$7,800 and \$8,000. I recite these facts to show that it is no small task to keep close watch on them; to keep them moving, and detect any possible dishonesty.

The books are all numbered. From 50 to 99, books containing these numbers are devoted to plate numbers; revenues take numbers above 100; adhesives are numbered from 250 up, while such things as proofs, "specimen's," "sample" stamps, reissues, etc., carry numbers beginning with 500.

Filing cards 3x5 inches are prepared; a card to each book. On the first ruled line I write first the num-

ber of book, then a description whether adhesives, departments, revenues, strips, pairs, blocks, etc. Last comes the net value of the filled book. These cards are filled in numerical order.

When a patron asks for certain stamps, on approval, I examine a list, locate the book containing such stamps, and withdraw the card corresponding with the book. At the left I write the date sent, following with name and address of the customer, and place the card in another holder. All cards in this last receptacle show me what books are out on approval, and an examination two or three times a week shows whether they are being held longer than necessary.

When a book is returned I check up the sales to see if the remittance corresponds with the sales. If correct, on the same line with the buyer's name and address I enter the amount of the sale and on the back of book I subtract the sale from the last net value. At any time an addition of sales on the card, subtracted from net value, shows value of stamps remaining in any book. An addition of all the sales shown on cards gives the total sales to date.

As soon as a book has been returned, and sale entered, the card is returned to its proper place with the others where it remains until the book goes out again. This record is extremely valuable in that it always shows me whether a patron has had certain books before, and prevents mistake in sending the same book to a customer twice.

In case a book contains stamps of considerable value, I enter on the back of the card corresponding to the book a list of Scott's catalog numbers, with notations whether used or unused by means of a star (*). If insurance is added to registration in sending out I put a letter after the name and address.

I have found this to be the most simple, easiest understood, and most useful method of record-keeping, and such information as I want to know is always at hand and ready at a glance. It requires only a minute or two to enter all the information desired.

As soon as a book is well depleted of stock so that it looks shabby, I retire it, adding stamps from my stock book to make another complete approval book, which is given a corresponding number to that retired. This keeps my numbers compact, allow me to maintain my books in pre-

sentable shape, and saves bookkeeping.

To quickly locate stamps which are in demand, and of which I have only a few copies, I maintain a list of numbers with the number of the book or books containing them. Then, should a call come in for such a stamp, I can quickly tell which books the number is in, and whether they are out on approval or not. As soon as one of these is sold I cross it off the list. This I find to be of much assistance.

I have studied many schemes for keeping records of approval books, and find this the simplest, and most comprehensive of all.

F. C. Collins, the U. S. specialist of this city, recently found an Executive, overprinted "specimen," in which the "3" was of the small "lower case" variety. This should rank equally rare with the error "Specimen."

The writer recently enjoyed a most pleasant visit from H. S. Ashenhurst of Colorado Springs, Colo. Mr. Ashenhurst was on his way to New York to attend the Exhibit. He showed his scheme for mounting a specialized U. S. collection which is ideal and is worth illustrating in some live philatelic magazine, like Everybody's.

The writer would like to receive the 2c 1895 overprinted "I. R." in strips, blocks, etc. These are wanted to further a study I am making of the overprints. Will pay a fair market price for all I can use, and if none submitted are available will pay postage both ways. Address me at 319 Euclid Avenue, Webster Groves, Mo.

Articles appearing in Everybody's within the past few months on U. S. Book Leaves have evidently stimulated a considerable demand for those stamps, judging by inquiries I have had for them in the past month or two. These are being systematically studied, as there is considerable call for book covers as well as the leaves. I have been very fortunate in picking up a considerable stock of the flag and shield types in plate and line varieties.

I recently found a copy of the 1c 1873, showing a very strong double transfer at the bottom. Also the 10c 1873, showing double transfer in the figures "10" and in value below.

Howard C. Beck of Washington, D. C., has forwarded for inspection a

cover paid with lower half of 10c 1847. The cover was mailed from Baltimore, Md., June 11, 1851. This gives five known varieties of bi-sects: lower half of 10c used as 5c; diagonal half (upper and lower), vertical half, right and left. It would seem that five-cent stamps were scarce in 1851, as that is the time when bi-sects were most used.

The writer wishes every philatelist a Merry Christmas and a Happy and Prosperous New Year.

THE MYSTERIOUS STRIP OF FOUR.

(Continued).

CHAP. III.

After the two men had waited over twenty minutes, the clerk manifestly uneasy about something, and the dealer showing signs of impatience, the old woman entered the room. Adolphus explained that the lights were out of service, but that "Mr. Snyder would be pleased to see the strip of stamps." Would he? Why he lost almost all of his available senses over the strip that was shown him.

In considerable excitement, the dealer offered a hundred dollars for the stamps, to the owner's great surprise. She was more than willing to accept, but the clerk interposed.

"Say, give her more than that," he said. "You know well enough that the normal variety would be worth almost a hundred. Why, Great Grief, man, I bid—"

His agitation had led him too far, and he stopped short, in confusion. The gloom hid his intense excitement, but the other two noticed the sudden break. The most important matter on hand, however, was the price to be paid for the strip of four, and the dealer went on with the discussion.

"Well," he said, "I'll offer \$200 cash down, if the strip is given me at once."

The clerk remained silent, and the woman unhesitatingly handed over the strip, original gum up, to the dealer. He gave her the promised amount of money, from the safe, and she carefully drew her shawl over the roll, with tears streaming down her wrinkled face. Never before had she seen that much money, and evidently dazed by her sudden acquisition of riches, she hurried from the place without another word. A very touching scene, as you possibly observe.

After hurriedly locking his purchase in the safe, H. J. Snyder grabbed his hat from the hook, and started for the street. He told the clerk he was going for supper, and would be back in about an hour for the rare stamps, to exhibit later in the evening at the collectors' club meeting.

As soon as Adolphus was alone, he made a rush for the nearest copy of the standard catalog, and taking it to the window, attempted to scan one of its pages by the light of a nearby street lamp. He apparently found what he wanted, for he joyously hummed a tune as he replaced the book. Then he walked over to the safe and stooped down in front of it. The figures on the face were barely distinguishable in the enveloping darkness, but he started slowly to turn the knob.

One minute passed; two minutes. Plipp still labored at the safe without success. Then, without warning, all the lights in the room blazed forth, and the clerk jumped to his feet with a low cry. There was no one anywhere to be seen, and Plipp tremblingly pressed the button, which left him again in darkness. When he had finally collected his thoughts, he remembered that he had originally pressed the button when there was no current, and that the current was due to be turned on about that time. He accordingly satisfied himself that nobody was in the room, and that nothing supernatural had happened, and he laughed a nervous, gasping laugh, at his own terror of a few minutes before.

CHAP. IV

Snyder was a bachelor, by inclination, and wended his way toward the nearest restaurant after leaving his store. His repast was shortly disposed of, and then, as was his custom, he strolled to the park and lounged awhile. He soon rose, and started sauntering toward his place of business.

Arriving there, he unlocked the door, stepped in, and turned on the lights. Everything was as he had left it, except for the absence of the clerk, who had, of course, left the store directly after him. At least, so he thought, and there was nothing this particular evening to make him think otherwise.

Going to the safe, the dealer knelt down and applied the combination. The heavy door swung open, and he reached for the strip of four. Finding it apparently where he had placed it, he carefully slipped it into a blank

book, and put it in an inside pocket. Then he closed the safe, turned out the lights, re-locked the door, and started for the club rooms.

The members of the club, as a rule, were held very closely together by the bonds of philatelic fraternity, which are so similar to, and yet so different from, the bonds of ordinary friendship. There were, however, exceptions to the rule, notably the coldness existing between our friend Mr. Snyder, and another dealer named Schmertz, with whom we shall soon become well acquainted.

The frigidities came about through trade jealousy, and it would have been difficult to determine which of the two glaciers had started the trouble. Schmertz had started to hold very successful auction sales, getting an abundance of both floor and mail bids. Incidentally, Snyder had followed suit, and one night also held a big auction. But only four people came, and they didn't have fifty cents between them.

So matters stood, with each of the glacier dealers constantly endeavoring to get the best of the other one. This sad state of affairs would not be related here, were it not for the fact that both dealers have important parts to play in the ensuing chapters.

V.

The rooms of the Collectors' club were swimming in light and tobacco smoke. Numerous groups of members were scattered here and there, discussing various philatelic topics and, every now and then, baseball subjects, also. The latter were too irrelevant, however, to gain much headway.

One of the group had under discussion an especially interesting topic. It appeared that at Mr. Schmertz's auction two nights before, a mint strip of four thirty-cent 1869s (normal variety) had been included, and although floor bids had run up as high as \$80, the lot had been sent to an unknown collector in a nearby town, who, it was thought, had bid over \$100 for it. This latter point was in dispute just as Mr. Schmertz himself arrived on the scene.

"Didn't that strip of four thirty-cent 1869s bring over \$100, Schmertz?" yelled an excited one in the group.

"Dot's yust var der troubles comes een," piped Herr Schmertz, dropping into the extreme lingo always assumed in cases of excitement. "Dot'shstrip didn't bring notings voteffer,

und I'm jüst apout a hundert dollars outd—Och!"

"What!" ejaculated several, in unison.

"Yes, chentlesmen, eet is true, jüst like I will tell you. Dot shtrip I gott a bidt on for a hundert und fife dollars, togedder vit bidts for udder lots, from a Peters in Shteelville. He godt fife lodts een all, vich I informed him uf after der auction yesterday morning. By der last mail in der dday I godt a check for der probber ammountd, or radder my clerk godt it, und tinkng dot dis Peters vas a goodt cushtomer, vat does dis clerk uf mine dto budt sendt on der lodts. Der banks vas shudt for der dday, und ven I vendt dis morning to redt der check cashed, I vas toldt it vas no goodt. I sendt der clerk whose fault vas it all, to Shteelville by der next mail, und he godt back seferal hours ago alretty vit der rebort dot in Shteelville der vas no Peters, nor nobody vot knew anything uf Peters voteffer. Och, but I'm in a bad bickles!"

(To be continued).

Some New Stamps



Taumaupipas—A new Mexican state. These are actually revenues, but are required on mail passing through the rebel camps. Mail captured and not bearing this stamp is destroyed.



Macau—Changed type; values, 1/2, 1, 2, 4, 5, 6, 10, 12, 20, 40, 58, 76 avos, 1 and 3 pataca. (Note: Avos is final syllable of centavos).



Panama—2c green, to commemorate 400th anniversary discovery Pacific Ocean by Balboa; 100,000 issued. On sale Sept. 1 to Sept. 30. Remainder to be destroyed.



Greece—1 and 2 lepta.



Australia Commonwealth—Revised design.

Contemplated
1893



Organized
1908

An International Exchange

Dues \$1.20 Yearly.

(Memberships are payable in advance at rate of 10c per month to January 1st of each year, from which time all memberships are dated).

O. KENDALL,

Vice-President (Canada)

Southern Philatelic Association, U. S. A.

Member Hobby Club 1, A. P. S. 3353; J. P. S. 524; S. P. A. 380;

E. S. C. W. 75; C. P. A. 3; N. C. C. 239.

Founder and Director.

EXECUTIVE OFFICES: 387 Bannerman Ave., Winnipeg, Manitoba, Canada.

Stamp Department:

P. A. WILLIAMS, Mgr., Exchange Dept., 343 Polson Ave., Winnipeg, Canada

H. F. KALSE, Auction Manager, 219 McDermot Ave., Winnipeg, Canada

Post Card Department:

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EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhoolwaki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Riehmend, Casilla 1087, Valparaiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1 Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Welter, Station sweg, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gardens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

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GERMANY—Julian D. Prinzky, Bleibvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Pekin.

PERSIA—Julian D. Prinzky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montcafer, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 11 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

HOBBY CLUB MEMBERS ARE ALL OVER THE WORLD.

It might be well to draw the reader's attention to the fact that most members of our Club desire exchange relations with YOU. YOU may desire a correspondent in Chile, Rhodesia, Iceland or other countries. We act as a bureau of introduction between you.

This feature alone is well worth the yearly dues, but we offer many other advantages for the price of one. Firstly, you receive Everybody's, it being our O. O., then our Exchange Department, our Auctions Department, etc., etc., as you will note at the head of these remarks, and all managed by men it is a pleasure to do business with. May we have the pleasure of having YOUR

request for further information; or better still, send on your one-twenty with two good references, and we will get your applications "going" at once.

The Hobby Club is strictly a co-operative society, directed as a pleasure and hobby by the writer, and not for any financial gain whatever. The different departments are in themselves self-sustaining, but no one receives a salary or profit from a business standpoint. In fact, the Director to date has expended from his own pocket over \$4,000 to put it where it is today.

It will be a pleasure for the writer to hear from YOU, and, sincerely hoping you will give my remarks your kind second-thought, I beg to be considered for our mutual advantage.

Respectfully yours,



MORE ABOUT OUR EXCHANGE DEPARTMENT.

Winnipeg, Can., Nov. 29, 1913.

Last month's notes in Everybody's have already begun to bear fruit. We received Everybody's Thursday and today three consignments of stamps for our Department, two being wholesale lots, one of a value of \$86. Everybody's readers are evidently live

ones, and we will guarantee not to disappoint any one of them for lack of life on this end of the deal. Circuits will go forward in a day or two to one of these new members, the other two not forwarding large enough consignments or proper references will be obliged to wait a few days until we can make sure of their reliability. Not that we doubt them, of course, but readers can readily understand we have to have proper references before forwarding circuits or entering them as members of our Club.

If, kind reader, you did not read our special announcement in the November Everybody's, do so NOW—we are offering just the opportunity YOU have been looking for.

THEY SAY:

"I took Everybody's the first year on suspicion, and finding it good and full of real meat, I come back for more."—V. D. Tomlinson.

"I do not believe Everybody's can be beat for drawing business."—D. G. Bergen.

"The ad was a big success. I received 16 replies the first week and was completely sold out on U. S. Philippines."—J. H. Heath.



F. A. Williams
Exchange Supt.
Winnipeg, Can.
343 Polson Ave.

What a Hobby
CIRCUIT
EXCHANGE
Looks Like

THE HOBBY CLUB Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

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Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.



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Published Monthly by

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(F. R. P. S. L.) (A. P. S. No. 1080)

Associate Editors:

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. IV, No. 12

DECEMBER, 1913.

WHOLE No 48

"EDITORIAL SHOP-TALK"

With this issue we finish our fourth year. Forty-eight months without an omission and without combining two months in one. Enjoying the inspiration of a high quality of support from the rank and file, we still feel it but the beginning, that we have so far only laid the foundations, the superstructures of ample proportions will gradually but irresistibly rise, activated by the dominating idea that Everybody's will go on from generation to generation, each adding to the heritage of expressed gratitude.

The year 1913 has been the hardest and busiest of the Editor's busy career. During the first half of the year we seriously considered suspending publication from June to December, and resuming in January, 1914. But thanks to the loyal service of our Editorial Board and the able assistance of unpublished and unheralded assistants, the latter course was avoided. Events have shaped themselves so our recreation schedule will not be crowded out nor trespassed upon, an assurance which spells advantage to **Everybody's**. (J. M. H.)

INTERNATIONAL PRECANCEL CLUB.

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Report of the Secretary-Treasurer for the month ending Nov. 20, 1913:
New Members.

No. 67—H. S. Dickey, Newton, Kansas.

No. 68—M. E. Fogerty, Greensburg, Pa.

No. 69—W. J. Prinzing, Greenville, Texas.

Applications for Membership.

Pember, Capt. Karl A., Woodstock, Vermont; age, 33; occupation, architect. Proposed by Gen. C. A. Coolidge.

Krug, A. M., 608 W. Alamo Ave., Brenham, Texas; age, 49; occupation, city secretary. Proposed by Albert F. Mason.

Change of Address.

No. 58—George Wood, to 132 Sunnyside Ave., Piedmont, Oakland, Cal.; formerly, 66 Hamilton Place, Oakland, Cal.

Financial Statement.

Amount on hand, as per last report	\$29.39
Dues from three applications (one from last month).....	1.50
On hand Nov. 20.....	\$30.89

W. I. MITCHELL,
 Secretary-Treasurer.

WASHINGTON STATE PHILATELIC SOCIETY.

Applications for Membership.

No. 72—Cesar Ferrer Padrosa, Barcelona, Spain; age, 36; occupation, merchant. Proposed by No. 15.

No. 73—Fred Warren Kinsey, Tacoma, Wash.; age, 25; occupation, postoffice clerk. Proposed by No. 33.

The Sales Superintendent's report for the month of October was very gratifying. On the first of the month we had in circulation 261 books, valued at \$1,958.00. Books received during the month, 81 value \$951.95. Total value of books in the Society for the month of October was \$2,910. The Sales Superintendent retired 77 books in the Society during month of October, valued at \$628.00, paying to members \$209.37. The percentage sold

from the 77 books retired was 33.1-3 per cent. We believe that this showing is equal to any society in the United States. We still have a big demand for books of U. S. and all members are urged to forward same to Sales Superintendent as soon as possible.

The Treasurer's report for October showed the receipts for the month to be \$82.36.

D. C. BARLEY, Sec.

COLLECTING POSTMARKS FOR PLEASURE.

By A. H. Pike

This hobby has had a few devotees almost since stamps were first issued, but only recently has it become established sufficiently for serious collectors to take it up. A national society has been formed and increasing numbers are being convinced of the pleasure that can be derived from collecting, sorting and mounting these little impressions on envelopes by government employees.

This should be a hobby free from speculation and without any thought of money value, as much as possible. There will always be some value attached to them either singly or in lots and I am sure a very tidy sum, still if we would try and forget this part and collect simply for pleasure it would repay us far more than the money we would realize. There is too much attention paid to the market price in the collecting of stamps and side-lines to suit the real true hobbyist. Let our favorite hobby be as expensive as we can afford, pay for our specimens according to the value that they represent to us as individuals and with the intention of keeping them as our own rather than speculating on what they might be worth at some future time. We should, of course, buy at the lowest figure possible. The dealer's position is different, for he must buy with the thought of present or future gain, so our arguments above are meant only for the hobbyist who is and wants to be entirely out of the dealer class.

Some may not think there is much real beauty in a postmark, but I have met a sufficient number of collectors to realize that a collection of these properly arranged in loose leaf books can present an appearance equal to an ordinary stamp collection representing more than double the cash outlay and give an equal, if not a greater, amount of pleasure

Every stamp collector should not only be interested in postmarks, but should collect them, for the two are very closely allied. We should not have one in reality without the other. Every stamp of every country that has served the purpose that it was intended for has been cancelled and some sort of a postmark has been stamped close by. The postmark is of much more importance to the stamp than the stamp to the postmark.

It would be very easy for a stamp collector to also collect the postmarks, but the beginner can start equally as well. Boys could make the rounds of the business offices or look over waste papers wherever they happened to find them. Arrangements could be made with mail order houses and firms receiving a general mail from all over the United States. More than half of the first three or four thousand postmarks would prove at least half varieties and with a little exchanging with other collectors it would not take long before the collection would grow into the thousands with practically no expense whatever. A condition not known to the stamp collector.

About the first thing that is needed is a Parcels Post guide which can be purchased for 30 cents. This contains every postoffice in the United States including branch or sub-offices in all the large cities. There are approximately 60,000 offices listed and there is a possibility for any of us to eventually own a complete collection. A complete stamp collection was never heard of and never will be.

A beginner that is not posted usually runs into a difficulty when he commences to sort and arrange his varieties. These should be sorted first by states and then alphabetically by cities of each state. I had a great deal of trouble in doing this until I found a compartment file made for this purpose having a division for each state and also an alphabetical arrangement for the cities. The use of this more than doubles the pleasure of the hobby. This file is not only used as a sorter, but as a permanent file for duplicates. The price is so low that every collector can afford one. It is made so as to take up very little space when empty, but will expand to hold over 300,000 postmarks and nearly twice that many stamps free from paper. It is a wonderful time saver and I have never found any other satisfactory method that could be used.

When the varieties are sorted it is a good plan to check them up in the Parcel Post guide and have this serve as a record as well as a want list. Discontinued offices or new ones can be added as fast as you learn of them. If your ambition is to form a complete collection this guide will be an absolute necessity.

In a future article I expect to explain the different methods of sorting, arranging and mounting a postmark collection as well as further hints in buying, selling and exchanging. In the meantime, however, don't any one attempt to mount in a bound book of any kind. So many collectors have done this to their sorrow. There is now a very low priced loose leaf book on the market that was designed especially for this purpose and if the collector cannot afford to get the book, he can at least buy the sheets and mount his collection, later buying the number of binders needed. This arrangement should readily appeal to every one as not only being the most convenient but the most economical.

I am always glad to have collectors write for information if they will include stamp. I am enthusiastic over my postmark collection and am anxious to make all the new converts possible.

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1902-5c	12.50				25.00
1903-2c Car.	.40	.50	1.50	4.00	1.00
1903-2c Ver.	.50	.80			
1903-2c Dp. L.	.70	1.00			
1908-09-1c	.08	.12	.15	.25	.12
1908-09-2c	.12	.16	.20	.40	.20
1908-09-3c	.25	.30	.75	1.50	.50
1908-09-4c	.20	.26	.75	1.75	.40
1908-09-5c	.30	.35	.75	2.50	.50
Lincoln 2c	.16	.20	.40	1.25	.30
Yukon 2c	.12	.15	.16	.60	.20
Hudson 2c	.16	.18	.25	1.50	.30
1910-1c	.06	.06	.08	.25	.10
1910-2c	.10	.10	.12	.30	.16
1912-1c	.06	.06	.08	.25	.10
1912-2c	.10	.10	.12	.30	.16

- (A)—Plain blocks of four.
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 (C)—Arrow blocks.
 (D)—Center blocks.
 (E)—Plate No. blocks of six.

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"THE STAMPS OF MOROCCO."

Everybody's desired to be the first to render this important work of Dr. Brunel's in English, and desiring further to have it well and idiomatically translated by one who is not only a philatelist of note, but a scholar and accomplished writer, hence we turned with no hesitation to the professor of French and French literature in the University of Buffalo, Associate Editor Julian Park, one of the few foreign members of the French Society of Philately.

The first installment is expected for our January number.

The W. S. Lincoln catalogue is always popular, especially with Americans who enjoy having a reference catalogue in which U. S. stamps are illustrated. The new 1913 edition is just published, to which reference is made in our advertising columns.

LEST YOU FORGET

We are sending all the mint George Heads as they are issued, together with all other current British Colonials, and many others, on approval at attractive net prices.

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Don't wait until next month and lose the first issues.

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250 different postage stamps...	\$0.50
500 different postage stamps...	1.00
700 different postage stamps...	2.50
1000 different postage stamps...	4.00
2500 different postage stamps...	7.50

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Phila. Precs.

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1st Type, double bars, Phila., Measuring 23 mm., 4c, 10c, 50c.....	\$1.00
2nd Type, thinner lettering, Phila., measures 21 mm., \$1.00.....	.80
3rd Type, Phila., between thick single bars, 1, 2, 3, 4, 10, 15, 50, \$1.00; set..	.75

On General Issues, 10mm. Spacing.

1902 15c, \$1.00; set.....	\$0.35
1908 1, 2, 3, 4, 5, 10, 15, 50c, \$1.00; set	.60
1910 Thin wm., 1, 2, 3, 4, 5, 6, 10, 15c	.50
1912 1, 2, 10, 15, 50c, \$1.00.....	.50
Spacing 15 mm.....	.35
1902 15, 50c, \$1.00.....	.30
1908 1, 2, 3, 4, 5, 6, 10, 15, 50c, \$1.00..	.45
1910 Thin wm., 1, 2, 3, 4, 5, 6, 8, 10, 15	.25
1912 1, 2, 8, 10, 15, 50c, \$1.00.....	.45
1913 New type, 1, 2, 3, 4, 5, 6, 8, 10, 15, 50c, \$1.00.....	.70
Double prints 1908, 50c, \$1.00.....	.40

We sell only full perforated stamps. No notice taken of orders without cash. M. O. preferred. Don't send Cheques. Under \$1.00, postage extra.

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Pacific Philatelic Society

Organized November 24, 1884.

Consecutive Meeting Number for January 1914.
296th.

Affiliated Society with the Mechanics' Institute of San Francisco.

Meets monthly on third Wednesday of each month in Mechanics' Library, 55 Post Street, San Francisco.

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1902 \$1 precancelled "Philadelphia".....	\$0.15
Per 10, \$1.25.	
1908-9 50c precancelled Philadelphia....	.12
Per 10, 90c.	
1908 \$1 precancelled Philadelphia.....	.20
Per 10, \$1.25.	
1912 50c precancelled Philadelphia.....	.09
Per 10, 45c.	
1912 \$1 precancelled Philadelphia.....	.25
Per 10, \$2.25.	

Also most of lower values for sale at low prices.

Parcel Post, precancelled "Philadelphia":

50c.....	\$0.15
Per 10, \$1.25.	
\$1.00.....	.40
Per 10, \$3.25.	

CANADA.

King Edward, set complete, 1c to 50c....	\$0.18
Per 10, \$1.50.	
King George, set complete.....	.15
Per 10, \$1.25.	
Postage Due, set complete, 1c to 5c....	.05
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Chin., Turk., Jap.—8 var. from each, 24 stamps	\$0.24
United States—1 pound mixed, as received by us35
100 var., only postage stamps	.....	50
200 var., all kinds and issues	.....	1.00
Foreign—100 var. Cen. and So. Am.	.....	.50
100 var. Brit. Cols.	.....	.20
Illustrated Album, 560 spaces, 100 var stamps, 250 hinges05

A. M. WRIGHT

208 Tyndale St.

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(Mention Everybody's).

DO YOU REALIZE

that you can sell at auction the single rarities in your collection and pay only

10 PER CENT COMMISSION

instead of 20 per cent as charged by the majority of auction firms?

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for details of our new selling plan

SCOTT STAMP & COIN CO.

127 Madison Ave.

New York City

— DO YOU —

appreciate courteous treatment, up-to-date methods, prompt, personal attention, in connection with goods of the highest quality, and positively rock-bottom prices? Do you?

Your ideal is realized in

"THE PERFECT APPROVALS"

The name speaks — and truthfully.

H. A. BENNER

828 N. Second St.

Reading, Pa.

COLUMBIAN REPUBLIC

1888, 1 peso, claret, Scott's No. 137, catalogued at \$1.00, each	.....	\$0.20
Tolima, 1895, 5c red, unused, catalogued at 25c	.....	.05

Try my approvals at 66 2-3 per cent discount. Reference required.

HERBERT T. BELDEN

129 Thompson St.

Springfield, Mass.

Please specify Everybody's when answering advertisements.

HURRY WORRY

The collector who gets these bargains will certainly have to hurry, as the stock is limited, and they'll go like hot cakes at these prices. However, if he gets them, he will have no reason to worry, as all the items advertised have held their own or advanced considerably in value with Scott's 1914 catalogue.

THE CANAL OPENS. BUY PANAMA NOW.

*No. 59-2c rose, fine.....	\$0.15	\$0.06
*No. 73-20c violet, scarce.....	.40	.16
*No. 76-1c green, fine.....	.03	.01
*No. 77-2c rose, fine.....	.10	.04
*No. 78-5c blue, fine.....	.12	.04
*No. 79-10c yellow, fine.....	.20	.08
*No. 80-20c violet, scarce.....	.40	.15
*No. 101-1c green.....	.08	.03
*No. 102-2c rose.....	.12	.04
*No. 111-5c blue, scarce.....	1.25	.48
*No. 130-5c blue, fine.....	.92	.05
*No. 133-2c rose, fine.....	.15	.06
*No. 183-5c on 1 peso.....	.50	.12
No. 185-1c, flag.....	.04	.02
No. 186-1c green and black.....	.03	.01
No. 188-2 1/2 red orange.....	.05	.02
No. 189-5c blue and black.....	.04	.02
No. 191-10c violet and black, getting scarce.....	.15	.08
No. 192-25c brown and black, hard to get.....	.35	.20
No. 193-30c black, scarce one.....	.85	.37
No. 197-2 1/2c red orange.....	.03	.01
*No. 386-10c green, Registry.....	.10	.03
*No. 476-5c blue, A. R.....	.10	.03
*Panama, 1913-2 1/2c green centenary (used only in September and remainder destroyed).....	.06	

*Means unused. Postage extra.

Look for my ad next month. It will interest you.

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U. S. Parcel Post Due, 1c, scarce used.....	\$0.02
U. S. Parcel Post Due, 2c, lightly cancelled, fine.....	.03
U. S. Parcel Post Due, 5c, scarce used.....	.07
U. S. Philippines, 1903-04, 1c, green.....	\$0.04
U. S. Philippines, 1906, 12c, brown lake (Lincoln).....	.15
Nicaragua, 1912, 15c, violet.....	.06
Nicaragua, 1912, 25c, green and black.....	.10
Peru, 1909, 1 sol, brown, red and black, scarce.....	.20

BARGAIN SETS.

*French Guinea, 1913, 1, 2, 4, 5, 10c. (An attractive set).....	.10
Siam, 1910, 2s to 28s, complete set of 6 varieties, postally used.....	.16

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Remember that I send out a fine line of low and medium priced stamps at 50 per cent discount, that will interest collectors having less than 5000 varieties. And that I will be glad to send selections on approval to persons furnishing satisfactory references.

J. H. HEATH — — West Liberty, Iowa

Charles A. Nast

BOX 14, DENVER, COLO.

Dealer in U. S. Plate Nos. A fine stock in strips of 3; rare shades, with plate number from 1895 to date.

Philatelic Literature

An immense stock of rare duplicates for sale cheap. Send want list.

Wanted to buy for cash, blocks of 4 or larger of the common U. S. stamps used.

1890 to date, well centered, lightly cancelled, will pay full catalog. Send on approval.

High Grade Printing

500 Bond Note Heads, 500 Envelopes, 1000 Cards and 500 Bill Heads, printed correctly, \$5.00 — postpaid; 1000 of each, @7.50.

Sentinel Publishing Company

Publishers "The Philatelic Oracle"

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secure another client. Hints to auction buyers free. Pocket Stock Book (holds 560 stamps) 25 cts.

STAMP AUCTION SPECIALIST

P.M. WOLSIEFFER
1301 FT. DEARBORN BLDG CHICAGO

PRINTING

100 envelopes 40c; 100 note heads	\$0.50
100 letter heads (bcmd).....	.60
100 Circulars (50 words or less).....	.15
100 Circulars (100 words or less).....	.25
500 Circulars (100 words or less).....	.75
500 Circulars (225 words or less).....	1.25

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the booklet issues of the U. S. and have a large number of duplicates which I sell at a very slight advance over cost. Plate numbers and grade lists are specially and am always glad to see anything really good in the way of book leaves. Will pay cash or exchange for anything not yet in my collection. Just now I have a large assortment of book plate numbers at absolutely low prices. Better write me, care of A. P. S. 43100, Cass Point, Box 24, Glendale, Pa.

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UNUSED MINT CHILE

No.	Description	Qty.	Price
46	1884 1/2 milles plate	80	\$0.04
47	2/2 milles plate	12	.03
50	1884 1/2 milles plate	20	.04

Unlimited quantities in stock.
To pairs, 100 blocks, 1884 2/2 pairs, 1/2 block, 25¢. Postage extra, but not under 50¢.
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Illustrated Album, 500 spaces, 100 stamps, 250 hinges.

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I am specializing in Spain, and would like to receive an approval any lots of the surcharged issues. Want singles, pairs, blocks or sheets of Scott's Nos. 32 to 32.

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COLUMBIAN REPUBLIC

1888, 1 peso, claret, Scott's No. 177, catalogued at \$1.00, each, ...
Tolima, 1895, 5c red, unused, catalogued at 25c, ...
Try my approvals at 66-24 per cent comm. Reference required.

HERBERT T. BELDEN

129 Thompson St. Springfield, Mass.

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THE CANAL OILS. BUY PANAMA NOW.

12	1c rose, fine	\$0.15	\$0.36
2	2c violet, scarce	.40	.45
1	1c green, fine	.05	.04
2	2c rose, fine	.20	.11
8	2c blue, fine	.15	.04
7-10c	yellow, fine	.20	.03
10	20c violet, scarce	.40	.45
10	1c green, fine	.05	.04
10	2c rose, fine	.20	.11
10	5c blue, scarce	.25	.48
10	1c blue, fine	.12	.04
10	2c rose, fine	.15	.06
10	5c on 1 post	.50	.42
10	1c blue, fine	.04	.02
10	1c green and black	.07	.01
10	2c red and orange	.08	.02
10	5c blue and black	.04	.02
10	10c violet and black	.10	.05
10	25c blue and black	.25	.10
10	50c black, scarce	.55	.37
10	1c orange	.04	.01
10	1c green, Right	.10	.04
10	5c blue, A. R.	.10	.03

J. H. HEATH

Look for any of these stamps in your interest you

OTHER INTERESTING OFFERS.

U. S. Parcel Post One 1c. scarce used.	\$0.03
U. S. Parcel Post One, 2c. Lightly cancelled, fine	.03
U. S. Parcel Post Four, 5c. Scarce used.	.02
U. S. Philippines, 10c. Scarce green	.04
U. S. Philippines, 10c. Scarce blue (London)	.05
Philippines, 1914, 15c. Scarce	.06
Philippines, 1914, 35c. Scarce red and black	.03
Peru, 1914, 1c. Scarce red and black, scarce	.10

BARGAIN SETS

French Guiana, 1913, 1c. Scarce	.10
U. S. 1910, 2c. Scarce, complete set of 8 varieties, mostly used.	.10

APPROVAL BUYERS

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West Liberty, Iowa

Charles A. Nast

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1890 to date, well centered, lightly cancelled, will pay full catalog. Send on approval.

High Grade Printing

100 Bond Note Heads, 500 Envelopes, 1000 Cards and 500 Bill Heads, printed correctly, \$5.00 — postpaid; 1000 of each, \$7.50.

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 1301 FT. DEARBORN BLDG. CHICAGO

PRINTING

100 envelopes 40c	100 note heads	\$0.50
100 letter heads (band)		.60
100 Circulars (50 words or less)		.15
100 Circulars (100 words or less)		.25
500 Circulars (100 words or less)		.75
500 Circulars (225 words or less)		1.25

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Going to dispose of all Album Stock

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M. I. FOSSETT, Manager.

Crawford 2666

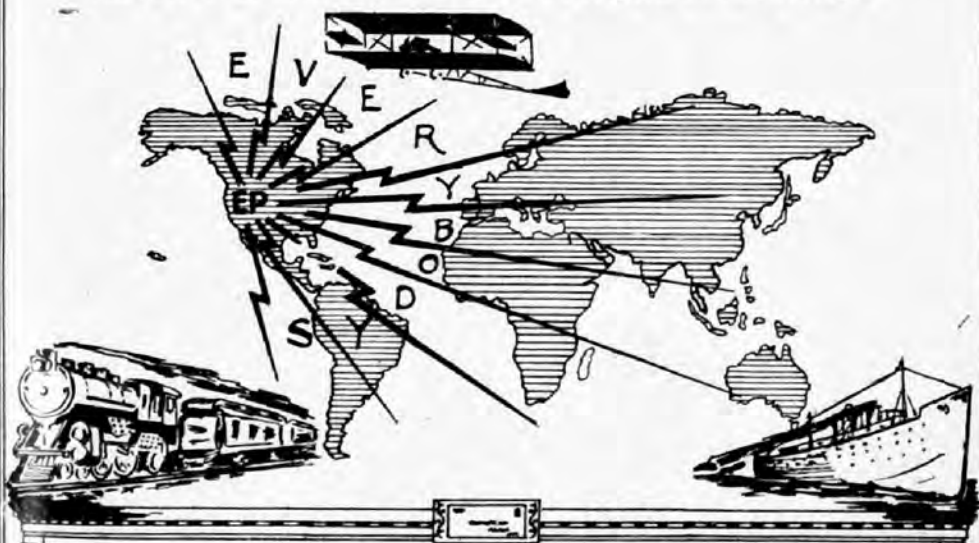
Vol. V, No. 1.

San Francisco, Cal., January, 1914.

Whole No. 49.

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FOUNDED A.D. 1910 BY JOHN MILTON HOLT, M.D.
A MONTHLY MAGAZINE DEVOTED TO THE INTERESTS OF STAMP COLLECTORS
THE ONLY ENDOWED PHILATELIC JOURNAL IN THE WORLD



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By B. W. H. Poole, in an early issue.

HW12

Entered as second-class matter, June 13, 1913, at the Post Office at San Francisco, Cal., under the Act of March 3, 1879.

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of medium grade, for the general collector, marked at net prices, and as low as is possible for the grade, upon receipt of A-1 references, or deposit.

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Correspondents able to supply new and current issues mint, current issues, etc., wanted in every country.

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C. A. FITKIN

Montpelier Vermont

United States

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1c, 1908, mint sheet of 400 \$5.00
2c, 1908, mint sheet of 400 9.00

BOOK LEAVES

1c, 1912, plate number pane .25
2c, 1912, plate number pane .25

DOUBLE TRANSFERS

1c Jamestown .25
2c Postal Savings .25
10c Postal Savings .25
2c Alaska Yukon .25

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50c Fine .50
\$1.00, Fine .25

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Standard for stamps .50

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are worth one hundred cents each.

MY STAMPS are worth your dollars

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5p, No. 37 \$ 50 5 00

*Dominica 1890, 1p No. 28 1.00 00

Gold Coast 1883, 1s, No. 23 50 00

*Gold Coast 1896, 1p, No. 27 02 00

Jamaica 1903, 3p, No. 3 02 00

New South Wales 1903, 9p, No. 169 10 00

*Prince Edward Isl. 1872, 2s, No. 12 1.00 00

St. Vincent 1897, 8c, 1p, No. 42 10 00

St. Vincent 1883, 8c, 2 1/2p, No. 45 37 00

St. Vincent 1895, 2s on 1p, No. 52 20 00

Seychelles 1903, 6c, Nos. 40 10 00

Mauritius, 20 different perfection 2.00 00

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The prices make them safe investments. Quick action means results. Therefore, WRITE NOW!

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57 Elizabeth St. Attleboro, Mass.

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Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of The Pacific Philatelic Society (San Francisco), The Washington State Philatelic Society, International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.
Club, and Metropolitan Philatelic Association.

V. No. 1.

January, 1914.

Single Copies, 5c.

United States Stamps in Coils: 1909-1912.

By Russell L. Stultz.

Recognizing that a field exists for stamp affixing and vending machines, and that coiled stamps are needed for successful operation of many of these devices, the United States Post Office Department, in 1909, undertook to supply stamps in coils, in limited quantities. The coils contain 500 and 1,000 stamps, arranged endwise or lengthwise, and are issued with or without perforations between the stamps, as preferred by purchasers. The coils were made originally by cutting sheets of stamps into strips, pasting the strips together, and coiling them upon pastboard cones. This method was laborious and expensive, and it was the best that could be done at that time with the facilities available.

No record was retained of stamps issued in coils until after March 22, 1910, as prior to that date they were issued in ordinary stamps.

The rapid increase in the demand for stamps in coils early made imperative a more modern and economical method for their production. Various experiments were tried and in 1910 the Bureau of Engraving and Printing completed a machine for coiling postage stamps which greatly reduced the cost of putting them up in that form. This is of simple and effective construction and performs the work of about ten operatives. Under the old method of coiling the cost was from six cents to twelve cents per coil. During the year 1910 the demand for coiled stamps grew to such an extent as to make this expense something of a burden, and it became necessary to charge

it to the user. With the new machine, however, the coiling is done at a cost of a fraction of a cent and the extra charge can probably be discontinued.

The improved devices for coiling stamps, as mentioned above, has so reduced the cost that the Bureau of Engraving and Printing was enabled in 1911 to make a very substantial reduction in the coiling charge. A comparison of that year with 1910 shows the extent of the decrease.

Size of Coils:	1911-1912	1910
500, perf.	\$0.03	\$0.0761
500, unperf. ....	.03	.0547
1,000, perf. ....	.06	.1122
1,000, unperf. ....	.06	.0885

This reduced cost enabled the Department during 1911 to materially decrease the charge to the public for coiled stamps, which almost immediately stimulated the demand for this very convenient form of issue. As stated already, the coiled stamps are issued primarily for use in automatic vending and affixing machines, although their sale is by no means confined to the operators of these machines. A number of such machines have been developed and additional ones will doubtless be invented and marketed, as a broad field seems to exist for labor-saving innovations of this kind.

The Postoffice Department has been pleased to do what it could, by preparing stamps in coils, to facilitate the development and use of these appliances, but it has been compelled to deny many applications for coils in special forms different from the adopt-

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50c. Fine50
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5p, No. 37 \$.50 \$.20

*Dominica 1890, 3p, No. 16 1.00 .40

Gold Coast 1883, 1s, No. 1950 .20

*Gold Coast 1898, 1p, No. 2712 .05

Jamaica 1905, 3p, No. 4320 .07

New South Wales 1903, 9p, No. 10810 .03

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Seychelles 1903, 6c, No. 4010 .03

Mauritius, 20 different, perfection 2.08 .85

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1,000, unperf.....	.06	.0885

This reduced cost enabled the Department during 1911 to materially decrease the charge to the public for coiled stamps, which almost immediately stimulated the demand for this very convenient form of issue. As stated already, the coiled stamps are issued primarily for use in automatic vending and affixing machines, although their sale is by no means confined to the operators of these machines. A number of such machines have been developed and additional ones will doubtless be invented and marketed, as a broad field seems to exist for labor-saving innovations of this kind.

The Postoffice Department has been pleased to do what it could, by preparing stamps in coils, to facilitate the development and use of these appliances, but it has been compelled to deny many applications for coils in special forms different from the adopt-

ed standards. Obviously, it is impracticable to keep on sale in postoffices coils constructed to meet the special requirements of many different vendors and affixers; and if an exception were made in favor of one manufacturer, the demands of others for special construction could not consistently be denied. The office has therefore taken the position that vending and affixing devices requiring coiled stamps should be made to conform to the standards which have been adopted by the Department. The standard coils as now furnished have 500 or 1000 stamps, in no less than four distinct forms, thus providing a considerable variety to choose from.

The reduction made in the extra charge to the public for coiled stamps amounted to approximately fifty per cent of the entire cost. The decreased prices were authorized by the Postmaster-General in Order No. 5944 of November 29, 1911, to take effect January 1, 1912, and postmasters were allowed credit for the reduction in price of coils which they reported on hand December 31, 1911, the total credit amounting to \$6,216.79.

The new postage stamp press recently perfected, which prints stamps in continuous strips, should admit of a still further reduction in the coiling charges, and possibly this extra cost can shortly be eliminated altogether. If a sufficient number of these machines can be installed during the approaching year, it should be possible to supply coiled stamps for general purposes. The coils will be a very great convenience to users of postage stamps in quantities, whether an affixing device is employed or not. They are particularly adapted also to retail sales in postoffices and would provide improved service at the public stamp window, as the stamps can be torn from the strips much more conveniently and expeditiously than from sheets.

The appended statements will show the number of stamps issued in coils by the Postoffice Department from March 22, 1910, when a separate record was first kept, to the fiscal year ending June 30, 1912, inclusive:

(Continued on Page 13)

HOW TO INCREASE YOUR COLLECTION OF POSTMARKS.

By A. H. Pike, Buffalo, N. Y.

So far, no one has tried to catalog or price postmarks, only in a general way, depending on their own individual judgment. So many have written me asking for buying and selling prices, or that they had several hun-

dred postmarks and what would they be worth. I have noticed several advertisements recently offering varieties at prices ranging from 20c to 50c per 100. So far I have not noticed any prices on bulk lots.

As I said in a previous article, it is hoped that collectors of postmarks will try and forget the commercial side of their hobby and not expect to realize a fancy amount for either varieties or duplicates. Still, in order to complete our collections we must either buy or exchange, and to help others we must sell or exchange. The price of 20c per 100 seems reasonable, but personally I would not care to pay more unless I knew just what the packet contained.

For some time past I have been dealing on a basis which has proven very satisfactory to all concerned. I have traded my duplicates 100 for 100, giving my exchanger the benefit of any particular state that he was low on. I have sold quite a number of packets at 20c and 25c per 100 and have bought a few at this price. I much prefer to buy by the pound. A number of individuals who are not collecting are saving envelope corners for me and I pay them all the way from 5c to 25c a pound, depending on the condition and the assortment.

It is almost impossible to make any definite price without looking them over, for some will fill the package with half envelopes both front and back, and others will be careful to only include the front corner with a reasonable amount of margin all around. Any one can readily see that there might be only a pound of postmarks in a bundle weighing three pounds or more. I always request that the shipper send me postmarks and stamps not sorted, because I am collecting the other side lines and can usually find a good many varieties of each in every shipment. Consequently the more of these I am able to find the more the shipment is worth to me. From collectors with whom I am exchanging on an even basis I expect the postmarks to be cut out so the entire postmark is included, whether the stamp is attached or not. I always prefer the stamp attached complete than to have it cut.

I prefer, above everything, to exchange want lists with serious collectors, doing this on an equal basis, 1 for 1, in any quantities. I have no use for duplicates, only for the purpose of securing varieties. I am not holding them up waiting for a

high bidder or for a future raise in the market price, for I do not expect anything of this kind. When any one sends me a buying want list I do not feel justified in spending the time looking over my duplicates and sending him what he wants for less than he each, which I think is a very fair price.

I try to make it understood that I am not a dealer and am buying, selling and exchanging simply to increase my collection. This is the reason that I prefer to exchange 100 for 100 with beginners and medium collectors and exchange want lists with advanced collectors. I think any one having a collection of from 5,000 to 10,000 varieties or more should be classed as an advanced collector. When they are interested to the extent of arranging a collection of this size it looks as though they meant business and had the proper facilities to exchange on a satisfactory basis.

A want list is easily made up if the collector uses a Parcel Post Guide. The kind that I am using cost me but 30c and contains every main and sub-office in the United States. I usually have two or three type-written want lists ready to send out, each list containing about 150 copies.

Most firms in every city would be willing to let you look over their waste papers. If you did not care to do this yourself, you could hire a boy and either pay him for his time or by the pound. Several times I have made arrangements with the Salvation Army in cities where they made a business of collecting waste paper from offices. Sometimes arrangements can be made with the junk dealers, although they usually want more than the stuff is worth. Pick out several large buildings and find out from the janitor or porter what is done with the papers.

A good plan is to make the acquaintance of an office boy employed by some of the large mail order houses and make some kind of a bargain with him to either save the corners or the entire envelope. When sorting and cutting out postmarks the collector should keep in mind the other stamp side lines, such as permits, precancels, entires, initial perforates, machine perforations, etc. Separate collections of each should be formed and they can all be mounted in the same loose-leaf album and later transferred as the collection grows. Most collectors, these days,

are interested in some of the side lines.

The Index Service Company is collecting material on all the side lines and just as soon as certain points are definitely settled and further data secured, they expect to issue some very interesting and helpful hand books on these interesting subjects. It is the intention of the publishers to distribute several thousand copies of these free providing arrangements with publishers and dealers interested in the side lines to co-operate with advertising sufficient to partly cover the printing cost. There is no question that this is a very worthy purpose and there is not much doubt they will get the desired help to carry it through as its value as an advertising medium will be easily recognized. They also want to include in these books a list of collectors on each side-line who desire to purchase or exchange.

THE MYSTERIOUS STRIP OF FOUR.

(Continued).

All the members had by this time gathered around the excited German, but not a word was spoken. Mr. Schmertz, seeing that he had the floor to himself, continued:

"Und it vas a fine shtrip. It vas magnificen—nif—nificen—ificently centered, vit budt von pblace on der pback var vas vonce a hingshe on; und in von corner, on der left, ta der pbottoms, der vas a pberforation nodt. Uddervise it vas perfect. Und no pbiecte of der 1869 issue didt I effer see vat was so rare und menique." (*)

During the uttering of this last sentence, Mr. Snyder had joined the group, and now saw his opportunity.

"A rare 1869 piece, eh?" he yelled, to attract attention. "Well, I've got something in that line right now that's got everything else beat to a frazzle."

So saying, he reached in his pocket and drew forth the blank book containing the strip. Passing it to his nearest friend he said:

"Here, old man, take a peek in there and tell the gentleman what you see. Everybody step up and have a look, but handle with care. I presume that the piece previously referred to will soon be enveloped in a dense shade."

* Schmertzian for "unique." Pronouns slightly mixed in first syllable.

But to the perturbation of the speaker, his friends all exchanged significant glances after having examined the strip of four closely, and remained silent.

"Schmertz," spoke up one of the German's friends, showing him the strip, "ever see that before?"

"Och, it's my shtrip," yelled Schmertz. "Dere iss der lacking gum vot vent away on a shtamp hingshe, und dere iss der pblace var a pberforation ain't, und—"

"But it's my strip, I say," interrupted the other dealer. "It has inverted flags, and—"

"Infered flags notings," stormed Mr. Schmertz. "Dot's my shtrip, you tief."

At this point we draw the curtain.

VI.

Adolphus Plipp was busy sorting some of the Snyder Stamp Company's stock when the boss arrived at the store next morning. He seemed agitated, but the boss was himself too excited to notice it.

"W-what did they say at the club last night when you showed the strip?" ventured Adolphus at last.

"Say?" roared Snyder, "why man, they nearly expelled me!"

"Wwhy?"

"Reason enough, on their side. That strip of four I paid \$200 for yesterday didn't have inverted flags at all; and what's worse, it had been obtained under false pretenses from that Dutchman Schmertz the day before. When I tried to explain that I had bought it from an old woman, and that the flags were inverted, even some of my friends laughed at me."

"W-where's the strip now?"

"The president of the club took charge of it, and will hold it until the matter is cleared up. He's coming here shortly to question you about my buying it. It was you that made me pay the woman \$200, and besides, you might have seen that the flags were normal. So you better speak up intelligently when you're questioned, or lose your job."

"B-but it w-wasn't my fault."

"No, maybe not. It was so plagued dark, and I had drunk a little too much I guess, so it was mainly my fault. Let that five-for-a-cent trash alone awhile, now, and think the whole thing over carefully, so you'll know what to say."

The president of the club arrived in good time, and came to the point immediately. He was a lawyer by occupation, but a detective by instinct. Producing the strip of four

in question, he asked the clerk whether he had ever seen it before.

"Yes," was the prompt reply.

"When did you first see it?"

"Yesterday afternoon."

"Did the flags seem to be inverted or normal at that time?"

"I supposed they were inverted, but they were too indistinct for me to be certain about it."

"In whose possession was the strip when you first saw it?"

"An old woman's."

"Describe her in detail."

The clerk did so, while the lawyer-detective took notes.

"So far, so good," said the latter, "but if it was too dark for you to see whether or not the flags were inverted, how do you know that this strip in my hand is the one brought to the store by the old woman?"

"Because Mr. Snyder locked the strip in the safe as soon as he got it, and took it out again himself just before going to the club rooms."

"Yes," agreed Mr. Snyder, "and I'm the only one knows the combination of the safe. That strip you have is undoubtedly the same one I got from the woman, but I was too—er—intoxicated at the time to know that the flags were normal."

Without further questions or comments, Mr. Holmes, the detective, left the store and started for Mr. Schmertz's place of business. His name, by the way, fitted him like a glove, if you'll pardon the bad figure.

"Yust so," Schmertz was saying, "und I hafn't godt a vordt from der crook since."

"Hardly," said our friend Holmes. "But I am more interested in the words he did send. May I see his communications?"

"Here are dey, und you may haf dem villinglv. I gif dem gladly to you."

"Thanks. I'll examine them later. Now let me know what your clerk learned at Steelville."

"Yust dis: On Vednessday, der day after der auction vas, at noon, dis Peters calledt adt der vidow uf der Shteelville post office, und godt der ledtter vich saidt dot he hadt godt fife lodts at der auction. Den vendt he ofer to a table, und wrode some-dings. — der chegck likely, — und maildt it. On Thursdtay came he again yet, so soon like der post office vas open, und got der lodts, vich he signed der regist—ist—istry recipe for, shortly after vich my clerk godt der budt alretty der crook hadt left der tdown behindt."

"What is the description of this so-called Peters?" asked Holmes, in the midst of note-taking.

The description was carefully given, and as carefully noted.

"I expect to have some encouragement for you when I come again," said Mr. Holmes, as he rose to leave.

Upon gaining the street, the lawyer-detective, now all detective, and overflowing with interest in the case, proceeded to the police station. The chief was a good friend of his, politically and otherwise, so immediate attention was given him. Accordingly, a detailed description was soon in the hands of the police, of the old woman, with instructions to watch sharply for her.

After a few minutes' stop at his office, Holmes returned to the Snyder Stamp Company's store, and related all the facts which he had gathered, to the dealer and the clerk.

When he had finished, the latter seemed to be in especially fine spirits.

"Oh, then it's easy," he cried, "a non-resident of Steelville, giving his name as Peters, sent his bids to Mr. Schertz, left town, returned to get the letter and send the check, then left again, and returned later to get the auction lots. Having found an old woman to act as confederate, he left her to do the rest. She, not being a philatelist, mentioned that the flags were inverted, having noticed their drooping positions. After getting the \$200, she and Peters divided, and then skipped. It's very simple now."

"Young man," said Mr. Holmes, with a trace of irony in his voice, "you are very ingenious. Will you kindly proceed further, and advise us as to what steps should be taken next in the matter?"

"Well, I would give the police descriptions of the old woman and of Peters."

"Right. I have already given the woman's description."

"But why not give that of Peters also?"

"I don't have it."

"Why, you said he had black hair, and a black beard, and—other things."

"None of which were as much as skin deep, my son. Peters wore false hair, and clothes procured for the occasion, if my deductions are correct. The only thing I am sure of is the color of his eyes, his approximate height, and his handwriting."

As he said this last word Mr. Holmes suddenly got out the letters Peters had written to Mr. Schertz.

"But the writing's disguised," yelled

Plipp excitedly, "and you can't tell—that is—er—I mean—"

"How do you know it is disguised," queried Mr. Holmes, without apparent interest.

"Oh, I surmised as much. Anyone who would take all the trouble you say Peters took, to disguise himself, would surely disguise his hand-writing."

"Very good," commented Holmes. Then, aside, to the dealer:

"Mr. Snyder, are the business letterheads which you are now using on the very same kind of paper as they were about three months ago?"

"Exactly the same."

"Thank you. Goodbye."

(To be continued).

HOLLAND CENTENARY POSTAGE STAMPS

A most interesting set of postage stamps has just made its appearance in Holland to commemorate the Centenary of the return of the Orange-Nassau dynasty to the throne of the Netherlands in 1813.

This event occurred at a dramatic period of history after Napoleon the First had made his brother, Louis Napoleon (father of Napoleon the Third), king of this country in 1806.

After many disagreement between the French emperor and his brother, Louis was forced to abdicate, and in 1810 Holland was united with France.

However, the Dutch rose in rebellion against their rulers in 1813 and the Congress of Vienna created the kingdom of the Netherlands which, until 1833, included Belgium, and enthroned William the First of Orange, a descendant of William the Silent.

The series just issued consists of twelve stamps which show William the First, who abdicated in 1840, William the Second, his son, William the Third, 1840, and his daughter Wilhelmina, the reigning queen.

2½c green on green.

3c ochre on cream.

5c carmine on pink.

10c brown on pink.

12½c blue on bluish.

20c brown.

25c blue.

50c yellow green.

1 gulden lake.

2½ gulden violet.

5 gulden yellow.

10 gulden orange on cream.

We are indebted to W. S. Lincoln, 2 Holles St., Oxford St., W. The Oldest Established Stamp Dealer in the World, for the above information.

Contemplated
1893



Organized
1908

An International Exchange

Dues \$1.20 Yearly.

(Memberships are payable in advance at rate of 10c per month to January 1st of each year, from which time all memberships are dated).

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EVERYBODY'S PHILATELIST, Official Organ.

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In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhoolwaki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmend, Casilla 1087, Valparaiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, I Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Welter, Station sweg, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gardens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pryamide, Cognac (North).

GERMANY—Julian D. Prinzky, Bleibtvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra.

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Pekin.

PERSIA—Julian D. Prinzky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montcaffer, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

COMMUNICATED.

Now that the Stamp Exhibition is a matter of history, a few suggestions that are the result of study of the individual exhibits and the opinions of the rank and file collectors.

In the first place, while criticism is

always cheap and plenty, it seemed that the local collectors felt that there might have been a few corrections in the location of some of the awards that would have been for the good of Philately.

Notably the criticism regarding the so-called Research trophy. Personally

I believe that a "Research" trophy should be awarded to the collection that is the result of the greatest and most thorough individual effort. It cannot be research when a man exhibits a collection, 80 percent of which was bought as exhibited, or in which the expert is paid for at so much per page.

The fact that any man has funds enough at his disposal to buy a specialized collection, or income enough to pay any one of half a dozen willing experts to mount, collate, letter, or undertake the classifying of his holdings, does not make that individual entitled to a "Research" trophy.

When the grand moguls come out frankly and state that this or that collection is prepared for exhibition by this or that expert, there is no criticism, but the same collection presented in bulk, with no statement as to the origin of its notes, mounting, etc., in competition for a Research trophy would be open to much more than quiet criticism.

The limits of consistency are overrun by not taking into consideration the fact that "research" means one thing, and that bulk, condition, arrangement, value, scope and rarity, by themselves mean another.

Thus, any collection (accumulation), without notes, even if containing every known variety, could not, to my

mind be said to indicate "research" on the part of its owner, and if noted, etc., by a paid expert, it still falls short of "research" by the man that profits by the reward.

To judge the value to Philately of any exhibit, by the buying capacity of its owner, or the value of the notes on a page to the science, by the name on the entry blank, would seem to be beyond the limit of reason.

Why judge the "research" value by these measures?

To prove that the contention is made in a purely unbiased mood, I stand ready, through Everybody's, to donate a Research Trophy to the next Exhibition, the terms of the competition to exclude all notes, etc., not made by the owner-exhibitor personally. Mounting, notes and material to be wholly of the exhibitor's own brain, not bought in bulk, or hired done.

How does this sound for real "Research"?

BUYER.

ALL FOR 50c.

32 different UNUSED French Colonials; 8 diff. unused Portuguese India, surcharged "Republica"; United States, 1902, \$1 black. cat. 40c, fine precancelled copy; 3 diff. unused French Morocco, 1911; Patalia, 1/2 King Edw., unused.

All the above only 50c.

Try my net approvals, arranged to please.

ELBERT B. CHARMAN

Box 12

Oregon City, Oregon



F. A. Williams
Exchange Supt.
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343 Polson Ave.

What a Hobby
CIRCUIT
EXCHANGE
Looks Like



THE HOBBY CLUB Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

Small Wholesale Lots taken at special prices in exchange for single stamps from Club Circuit. What have you to offer? Send us a trial lot.

Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.

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Forms close 25th of the month preceding date of issue.

VOL. V, No. 1.

JANUARY, 1914.

WHOLE No. 49

"EDITORIAL SHOP-TALK"

The Endowment Fund records an increase of \$1,000.00 this month, thanks to Russell L. Stultz, who decided to insure his life for that amount, payable to the Board of Trustees, thus becoming enrolled among the Benefactors of American Philately. Our recreation has furnished some of the hours of keenest pleasure in our lives, pleasure immeasurable—and to those capable of enjoying things without being enwrapped in utter selfishness, we look out ahead and ask ourselves how we can express some measure of appreciation. We find the periodical

literature of our hobby has been inadequately representative of the power, dignity, wealth and culture which we know has been ineparable from American philately. Good periodicals have existed in the past, but they have not been permanent. Permanence, then, seems greatly to be desired. An endowed journal would give greater promise of permanence than any other, and that, briefly, led to the endowing of **Everybody's**, in which everyone can have a part, even those of most moderate circumstance. The Editor would have you think of this matter; think

long and often, and when you measure the matter seriously, the steady growth of the Endowment Fund will be but the reflection of the spirit of philately and a monument to its enduring qualities (J. M. H.)

INTERNATIONAL PRECANCEL CLUB.

OFFICERS FOR 1913:

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 Official Organ: "Everybody's Philatelist."

Report of Sales Superintendent.

Number of books on hand..... 50
 Valued at.....\$350.44

I would appreciate a request from members who would like their names placed on the circuit list. I will not send books to you unless you ask for them. Have lots of nice stamps ready for you, so ginger up and let me hear from you. If you have stamps to sell, mount them in ordinary approval books and let me see if I can not sell them for you.

C. E. STEBBINS,
 Sales Superintendent.

ADDITIONS TO CHECK LIST OF PARCEL POST PRECANCELS.

Dr. W. I. Mitchell.

Amherst, Mass.—50c, 75c, \$1.00 normal; dues. 1c, 2c.
 Ashland, Ohio—2c, 5c, 10c, 20c normal; 1c double.
 Baltimore, Md.—3c, 10c, 20c, 25c normal; 25c inverted.
 Buffalo, N. Y.—2c, 5c, double.
 Chicago, Ill.—50c, 75c, inverted; 50c double; 50c, 75c, double inverted; 1c double inverted, one diagonally down; dues. 1c, 2c; 2c inverted.
 Cincinnati, Ohio—20c normal; 2c double; dues. 2c, 5c; 2c double.
 Cleveland, Ohio—5c normal; 3c, 4c, 5c inverted; 2c double inverted.
 Dallas, Tex.—All values with wavy bars both above and below, due to wear on the rubber rollers.
 Detroit, Mich.—Dues, 1c, 5c.
 Erie, Pa.—No precancels issued. Stamps cancelled with a rubber roller.
 Kansas City, Mo.—3c normal; 2c inverted.
 Minneapolis, Minn.—Type I, 20c normal, 20c inverted; type II, 3c, 10c

inverted; dues. type II, 1c, 5c, normal; 5c inverted.

New York, N. Y.—Two types of "R" in "New York" exist in all values, the one without a tail being scarcer. Two varieties of spacing also.

Paris, Ky.—Dues, 5c, 10c, 25c normal.

Philadelphia, Pa.—Type III, 1c, 4c, 5c, 20c normal; 2c, 50c, \$1.00 inverted; 10c double; 4c double, one normal, one inverted.

Providence, R. I.—1c normal; 1c inverted; 1c double; 1c double inverted.

Racine, Wis.—25c normal; 20c inverted; 15c inverted, no period after "Wis."

St. Louis, Mo.—5c, 10c, 20c, 25c, 50c, 75c, normal; 3c inverted; 1c triple; 5c, 25c, double.

Scranton, Pa.—1c normal, blue ink; 1c normal, italic "C" in "Scranton."

Seattle, Wash.—Nippon Station, 1c normal.

Tacoma, Wash.—Dues, 2c (two spacings); 2c double

Toledo, Ohio—3c, 4c, 10c, normal; 3c inverted.

Warren, Pa.—5c normal.

CHECK LIST OF PARCEL POST PRECANCELS.

E. W. Murray.

The following list stamps are not chronicled in *Everybody's Philatelist* by Messrs. Mitchell and Schoemann:

Baltimore, Md.—15c normal.

Cincinnati, O.—1c normal, broken line under Ohio.

Kansas City, Mo.—5c, 10c, 15c normal, rubber stamp between broad horizontal lines.

Warren, Pa.—5c, one line, Warren, Pa., 13mm long between lines 10½mm. apart; very fine letters.

Sedalia, Mo.—1c, four vertical bars, 2mm. and 3mm wide

Providence, R. I.—1c normal, 1c inverted, 1c double inverted; type same as regular issue.

North Attleboro, Mass.—3c between lines, large type.

Paris, Ky.—5c, 10c, parcel post dues, normal.

How many collectors have a copy of the 5c Chicago? So far, I have only seen five copies among the hundreds of precancelled parcel post stamps I have handled.

Abilene, Kan.—1c 1912 between lines.

Adams, Mass.—5c 1912

Ampere, N. J.—1c 1908, postal cancellation.

Canton, Ohio—1c 1912, postal cancellation.

Des Moines, Iowa—1c 1912, between lines.

Hoboken, N. J.—6c 1910, office cancellation.

Musogee, Okla. — 15c, horizontal bars, occupyink space of 11 mm.

Oneco, Fla.—2c, two light horizontal bars 5 mm. apart; 2c, one broad bar across stamp; 2c, vertical bar 3 mm. wide across stamp; all 1908 issue.

Quincy, Ill.—1c 1912, between lines 16 mm. apart.

Schenectady, N. Y.—15c inverted, same as regular issue.

Sedalia, Mo. — 1c 1912, 3 lines 2½ wide, horizontal across stamp; 1c 1912 double; 3c 1908, 2 lines 8 mm. between horizontally across stamp.

Council Bluffs, Iowa—1c 1902, office cancellation.

Hartford, Conn—1c 1908, office cancellation.

Zion City, Ill.—2c 1902, square-faced type between heavy bars, 12 mm apart.

CHRISTMAS PRECANCELS.

Genl. C. A. Coolidge.

The following Christmas precancelled were issued and used during the holidays:

Ann Arbor, Mich.—1913 1c, 2c, 3c, 4c, 5c, 6c, 8c, 10c, ordinary 15c parcel post, that I row of—there may have been others.

Detroit, Mich.—3c, 4c, 6c, 8c, 10c, 15c; ordinary dues, 1c, 2c, 3c. No parcel post officially precancelled.

Flint, Mich.—Rubber type. (?) 1c, 2c. Hand-struck between two lines, normal and invert and vertical to right, on outer row of right-hand stamps. 3c also reported same as above. Parcel post 20c; 25c normal, 25c double; 50c, 75c. No one dollar parcel post precancelled.

WASHINGTON STATE PHILATELIC SOCIETY.

New Members.

No. 75—C. E. Davis, 7703 First ave., N. W., Seattle. Proposed by stockholder No. 8.

76—W. C. Tudbury, Los Angeles, Cal. Proposed by stockholder No. 15.

77—W. V. Rasmussen, 3130 Rockefeller ave., Everett, Wash. Proposed by stockholder No. 15.

78—J. H. Frazier, 3208 Main street, Seattle. Proposed by stockholder No. 20.

The main event of the Society was the Annual Meeting, Banquet and Exhibit, held in Seattle, December 15th. There were forty present. The programs were mailed and delivered by a post man, each being stamped with an imperforate, one cent, 1908, and a one-cent parcels post due affixed. C. H. Reeves was toastmaster of the evening, and toasts were responded to by the newly elected officers and the Postmaster of Seattle, Hon. Edgar Battle. The exhibit was under the direction of John Terry, and consisted of about fifty frames and the same number of collections, occupying one side of the banquet room, and two fifty-foot tables.

The result of the election of officers for 1914 was announced, and the officers installed were: President John Terry Seattle; Vice-President, V. D. Tomlinson, Tacoma; Vice-President, C. R. Lounsbury, Olympia; Secretary, D. C. Bartley, Seattle; Treasurer, Carl Hoffman, Seattle.

On the night following the banquet, the first half of the thirteenth auction was held. This auction contained 762 desirable lots. There were one thousand copies of the catalog mailed to collectors in the northwest, and 121 bids received. The papers of Seattle contained several highly complimentary articles concerning the growth and scope of the Society. The first night of the auction was very well attended, there being about forty bidders present, and some very good prices were realized. This auction and catalog is probably the most pretentious ever attempted by any local society, and from all appearances will be a financial success.

The meeting of the new Board of Directors for appointment of officers and committees for the following year took place December 22nd, 1913.

There are still about one hundred collectors in the state of Washington who have signified their intention of joining the Society in the near future, and we hope at the next annual meeting and banquet to have two hundred members on our rolls.

D. C. BARTLEY,

Secretary.

"I desire, at this time, after careful perusal of your publication for over a year, to express my appreciation of your efforts to make Everybody's a permanent philatelic help, and to state, furthermore, that I believe that your efforts are eminently successful."—Marshall P. Howard.

ENDOWMENT BULLETIN.

Board of Trustees.

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H. L. Wiley, 344 East 54th street,
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Previously acknowledged.....\$2,670.00
"A Friend," life insurance..... 500.00
Auction proceeds..... 7.75
R. L. Stultz, life insurance..... 1,000.00

Total subscriptions.....\$4,177.75
Who's next?

UNITED STATES STAMPS IN
COILS: 1909-1912.

(Continued from Page 3.)

ISSUE OF STAMP COILS

March 22, 1910-June 30, 1910.

Size of Coils	No. of Coils	No. of Stamps	Value of Stamps
500 1c perf..	8,140	4,070,000	\$ 40,700.00
1000 1c perf..	1,134	1,134,000	11,340.00
500 2c perf..	12,022	6,011,000	120,220.00
1000 2c perf..	1,487	1,487,000	29,740.00
1000 4c perf..	150	150,000	6,000.00
500 5c perf..	22	11,000	550.00
1000 5c perf..	150	150,000	7,500.00
500 1c unperf	4,552	2,276,000	22,760.00
1000 2c unperf	14,350	7,175,000	143,500.00
1000 2c unperf	127	127,000	2,540.00
500 4c unperf	10	5,000	200.00
Total	42,144	22,596,000	\$ 385,050.00

July 1, 1910-June 30, 1911.

Size of Coils	No. of Coils	No. of Stamps	Value of Stamps
500 1c perf..	28,713	14,356,500	\$ 143,565.00
1000 1c perf..	3,923	3,923,000	39,230.00
500 2c perf..	66,493	33,246,500	664,930.00
1000 2c perf..	9,147	9,147,000	182,940.00
500 3c perf..	150	75,000	2,250.00
500 4c perf..	128	64,000	2,560.00
1000 4c perf..	30	30,000	1,200.00
500 5c perf..	1	500	25.00
500 1c unperf	38,631	19,315,500	193,155.00
1000 1c unperf	345	345,000	3,450.00
500 2c unperf	128,003	64,001,500	1,280,030.00
1000 2c unperf	240	240,000	4,800.00
500 3c unperf	27	13,500	405.00
500 4c unperf	134	67,000	2,680.00
500 5c unperf	200	100,000	5,000.00
Total	276,165	144,925,000	\$2,526,220.00

July 1, 1911-June 30, 1912.

Size of Coils	No. of Coils	No. of Stamps	Value of Stamps
500 1c perf..	70,800	35,400,000	\$ 354,000.00
1000 1c perf..	7,830	7,830,000	78,300.00
500 2c perf..	213,103	106,551,500	2,131,030.00
1000 2c perf..	18,585	18,585,000	371,700.00
500 3c perf..	711	355,500	10,665.00
1000 3c perf..	650	650,000	19,500.00
500 4c perf..	708	354,000	14,160.00
1000 4c perf..	100	100,000	4,000.00
500 5c perf..	27	13,500	675.00
500 1c unperf	28,979	14,489,500	144,895.00
1000 1c unperf	814	814,000	8,140.00
500 2c unperf	113,481	56,740,000	1,134,810.00
1000 2c unperf	3,365	3,365,000	67,300.00
500 5c unperf	51	25,500	1,275.00
Total	459,204	245,274,000	4,340,450.00

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No Trade Column notice accepted for less than 3 insertions. See terms.

Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

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The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. For eigners, likewise, in entering into relations with Americans.

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (tf)

Wanted—Medium and better grade U. S. Revenues, single copies and in quantities, in good condition only. Submit with lowest price. Burt McCann, 321 No. Newton, Minneapolis, Minn. (50)

Stamps! Net approvals! Try! Reference! H. Wendt, Manilla, Iowa. (54)

1c U. S. imperfs. 1908 D. L. wmk., or 1911 S. L. wmk., blk. of 4 of either one, 8c, providing stamped and addressed envelope is included. Refer by permission to Dr. Holt, Isla Stamp Co., Box 231, Daly City, Cal. (47)

15,000 varieties in stock. Selections on approval 40 per cent to 75 per cent discount from Scott's catalogue. Reference please. A. J. Croker, S. P. A. 780, 1045 McClure St., Victoria, B. C. (50)

The American Collector, Beaver Springs, Pa., coins, stamps, old and rare books, post cards, curios, relics, etc. One year on trial—10c. (60)

Aeroplane cancellations wanted on entire envelopes or postal cards. Will pay good prices or give good stamp exchange. A. J. Hatch, 162 Nicoll St., New Haven, Conn. (51)

EXCHANGE wanted with U. S. and foreign stamp collectors. Basis Senf and Scott catalogues. J. E. Gantenbein, 100½ Front St., Portland, Oregon, U. S. A.

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1908-09-1c...	.08	.12	.15	.25	.12
1908-09-2c...	.12	.16	.20	.40	.20
1908-09-3c...	.25	.30	.75	1.50	.50
1908-09-4c...	.20	.26	.75	1.75	.40
1908-09-5c...	.30	.35	.75	2.50	.50
Lincoln 2c.....	.16	.20	.40	1.25	.30
Yukon 2c.....	.12	.15	.16	.60	.20
Hudson 2c.....	.16	.18	.25	1.50	.30
1910-1c.....	.06	.06	.08	.25	.10
1910-2c.....	.10	.10	.12	.30	.16
1912-1c.....	.06	.06	.08	.25	.10
1912-2c.....	.10	.10	.12	.30	.16

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1908-1, 2, 3, 4, 5, 6, 10, 15, 50c, \$1.00..	.45
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296th.

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500 gummed labels or stickers, "The Kind That Stick," 1 x 2 1/2 inches, 3 or 4 lines printing in red, on white, for 25c, postpaid. A. B. Averill, Station C, Portland, Oregon. (54)

Austria Jubilee, 1h to 2kr, 15 varieties, catalog 22c, free with request for my 75 per cent approvals, giving satisfactory reference and 2c postage. H. N. Haas, Dept. C, 440 E. Third St., Bloomsburg, Pa. (51)

Small wholesale selections, especially in sets, wanted from out-of-the-way countries in exchange for Canada, B. N. A., British Colonials, etc. O. Kendall, Director Hobby Club, 387 Bannerman Ave., Winnipeg, Canada. (59)

Aeroplane cancellations wanted. Will buy or exchange. 8 diff. foreign covers, 15c: 8 var. Parcel Post, 15c. W. E. Beam, Bedford, Pa. (50)

Precancels! Parcel Post Precancels. New York 1c, 2c, 3c, 4c, 5c, 10c, 15c, 20c. Reg. Issue Prec. New York 1c, 2c, 3c, 4c, 5c, 6c, 8c. The 15 stamps for One Dollar. K. Baumann, Photo Studio, Westfield, N. J. (50)

Collectors—You can fill up those vacant spaces by buying from my Fine Net Approvals. Good references required. Fred G. Werner, 24 Dartmouth St., Boston, Mass. (Member S. P. A.) (49)

FREE and WORTH WHILE, our monthly bargain circular. Send for it. Send us the names of two collectors and five cents and we will send you a Fifty variety packet of U. S. stamps. Let us tell you about our Five stamp mixture for small dealers and traders. C. H. Thatcher, Pierre, S. D. (49)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (60)

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$4.60; England, mixed issues, 5 kilos, \$4.60; U. S. A., mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos, \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, mixed issues, 5 kilos, \$8.10; Netherlands, mixed issues, 5 kilos, \$1.60; Italy, mixed issues, 5 kilos, \$9.10; Japan, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40; 5 kilos, \$11.00. 5 kilos, about 11 pounds. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Telegraphic address: Ernest Willems, Gentbrugge Nord, Belgium. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

TRADE COLUMN.

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Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., U. S. A. (A. P. S. 1080).

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc. Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada.

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500 different stamps mounted in book for 65c. 150 different foreign stamps for 15c. Have good medium grade stamps to exchange. W. L. Morse, 222 Comstock Pl., Syracuse, N. Y. (1f)

Great Bargain. Austria Jubilee stamps, 1830-1910, 1 heila 1k, 14 var., unused, all together; 6k (\$1.20) sent postpaid on receipt of cash. Josef Klatovsky, Wien, VII, Hermannsg. 27, Austria. (51)

Will exchange any of the following for good stamps, my selections: Queen-Aene bridge set (insulation testing), cost \$75.00; direct current generator, 15 volts, 3 amperes, cost \$25.00; portable storage battery, 6 volts, 40 ampere-hours, cost \$12.00; brass mounted rheostat, 10x10 inches, sliding arm, cost \$5.00; telephone magnets, cost \$3.00; insulated wire, machined screws, plugs, brass parts, etc., cost \$20.00; vol. 1, Scott's "Best" album, U. S. A., North, South and Central America nearly new cost \$6.00; also vol. 2, Great Britain and colonies, same condition and cost; 500 assorted stamp papers; machinist and carpenter tools, cost \$50.00; 3-A post-card camera, cost \$10.00; collection of Spanish-American war curios, such as cartridges, brass uniform ornaments, etc., worth \$10.00; mathematical and other technical books, cost \$12.00, and 10,000 assorted Mexican postage stamps, off paper. All articles are in good, serviceable condition. Address W. F. Slusser, Key West, Florida. (49)

EXCHANGE. British Colonial and foreign stamps wanted in exchange for stamps or French art postcards. No rubbish required. L. Nicolas, 109 rue Sainte Marseille, France. (56)

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If time is money to you, you can make money by taking time to look over my series of approval books and sheets of fine stamps. Circular free. W. F. Slusser, Key West, Florida. (49)

TRADE COLUMN.

I will exchange current unused U. S., low value, for current U. S., high value, face to face, and only stamps in fine condition considered. W. F. Slusser, member A. P. S. and S. P. A., Key West, Florida. (49)

If you are in need of fine mint parcel post stamps—including dues, in singles, strips or blocks, send for my list. W. F. Slusser, Key West, Florida. (49)

It pays to deal with Slusser. Approval service "de luxe." Try it. (49)

I am a booster for the Southern Philatelic Association. If you are not a member of this busy society, let me propose your name for membership. W. F. Slusser, Key West, Florida. (49)

I want to buy obsolete U. S., mint, in quantities of 10-100. Send list of what you have, condition, and price wanted. W. F. Slusser, Key West, Florida. (49)

I sell one of the best imported hinges made. Medium size, thin, transparent paper, price 10c per 1,000, or 3,000 for 25c, post paid. W. F. Slusser, Key West, Florida. (49)

I will exchange 100 Mexico, No. 314, used, off paper and fine, for equal value (\$3.00) in stamps of my selection. W. F. Slusser, Key West, Florida. (49)

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Postmarks. Greater New York City Postmarks with stamps showing 35 different postal stations in Manhattan and Brooklyn Boroughs, 10 cents. Rem. Stamp Co., 15 Snyder Ave., Brooklyn, New York. (51)

For Sale—Used stamps in pairs, blocks and strips. If interested, address Preston W. Champion, 153 Bowman St., Manchester, N. H. (54)

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Exchange wanted by approvals with medium general collectors of postage stamps only. Basis, Scott's catalogue. Member B. P. S., A. P. S., I. P. S., etc. W. F. Van Milder, 282 Washington St., Dorchester, Mass. (51)

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land, Ore.

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Australia, 1913, Kangaroo design, 1p, carmine, obsolete soon....	.02	.02	*Roumania, 1906, 5b, green and black, No. 178.....	.05	.02
Australia, 1913, 2p, grey, scarce..	.06	.06	*Salvador, 1905, 1c on 10c, violet, No. 314.....	.25	.09
Australia, 1913, 6p, blue, scarce....	.10	.10	Siam, 1882, 41, blue, scarce, used, No. 1.....	.40	.15
Australia, 1913, 1sh, green, high value, scarce.....	.15	.15	Siam, 1887, 12a, lilac & carmine..	.06	.02
Barbadoes, 1905, 1d, carmine and black, Nelson.....	.08	.03	Siam, 1887, 24a, lilac and blue....	.10	.05
Brazil, 1906, 500r, violet.....	.10	.04	Siam, 1912, 1 baht, blue & black, postally used. While 6 copies last, at.....		.38
Brazil, 1906, 1000r, vermilion, obsolete.....	.18	.06	*Somali Coast, 1903, 1c, No. 49..	.10	.03
Brazil, 1906, 2000r, yellow green; a good stamp.....	.25	.10	Tunis, 1906, 35c, olive green and brown, No. 36.....	.10	.04
Brazil, 1913, 1000r, green, the latest from this country.....	.07	.07	*Turkey, 1867, 20 paras, yellow...	.15	.06
Chile, 1904, 12c on 5c, brown red	.03	.03	Uruguay, 1910, 5c, blue.....	.10	.03
Chile, 1910, 5c on 12c (Juan Fernandez),.....	.08	.03	*Venezuela, 1903, 1b, grey, No. 208. One of the largest stamps ever issued. Cheap at.....	.35	.07
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Congo, 1910, 25c, blue and black	.12	.05	U. S. 1908, \$1.00 Precanc.....	.35	.18
Congo, 1910, 5 francs, carmine and black, high value, very scarce.....	1.25	.60	U. S. 1912, 50c Precanc.....	.45	.09
*Costa Rica, 1885, 10m, blue.....	.10	.03	U. S. 1912, \$1.00 Precanc.....	.40	.20
*Costa Rica, 1892, 1 peso, green....	.10	.03			
Costa Rica, 1901, 20c, No. 49....	.06	.02			
Costa Rica, 1903, 25c, gray lilac and brown; cheap at.....	.18	.06			
Ecuador, 1907, 1 sorle, green and black. A good stamp and scarce..	.30	.20			
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*India States (Patiala), 1902, 3p, carmine (queen).....	.12	.04			
Jamaica, 1903, 24p, blue & black..	.15	.05			
Jamaica, 1903, 3p, olive green....	.20	.07			
*Liberia, 1896, 1c, violet, No. 49..	.50	.17			
*Mexico, 1884, 2 pesos, blue, scarce.....	.40	.14			
Newfoundland, 1897, Jubilee, 3c	.10	.03			
New Zealand, 1909, 6p, carmine..	.10	.04			
*Nicaragua, 1869, 5c, black.....	.75	.15			
*Nicaragua, 1878, 5c, black.....	.60	.12			
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*Nicaragua, 1904, 5c on 10c, violet	.20	.05			
Nicaragua, 1906, 10c on 3c, violet	.08	.03			
Nicaragua, 1908, 10c, blue, No. 221.....	.08	.03			
Nicaragua, 1909, 15c, black.....	.06	.03			
Nicaragua, 1912, 15c, violet.....	.06	.02			
Nicaragua, 1912, 25c, bicolor.....	.10	.03			
Nicaragua, 1907, Official, 2 pesos on 2c, orange, No. 848; scarce		.09			
British North Borneo, 1909, 4c, scarlet & black. Postally used..		.04			
British North Borneo, 1909, 10c, blue & black. Postally used....		.08			
*Paraguay, 1902, 5c, violet.....	\$0.06	\$0.03			
*Paraguay, 1903, 10c, blue, scarce	.25	.10			
Peru, 1909, 1 sol, brown red & black, high value, scarce.....	.20	.09			
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*China, 1913, Republic Commemoratives, 1, 3, 5, 8, 10c, mint....		.30
*Guatemala, 1882, 1c to 20c, set of 5 varieties, mint, fine.....	.46	.17
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	Cat. Price	My Price		Cat. Price	My Price
Argentina 1910, Jubilee, 2c, gray black and black scarce.....	\$0.18	\$0.08	Peru 1902, Postage Due, sur- charged 1c on 10 sol. A good stamp and cheap at.....	1.25	.25
Australia 1915, Kangaroo design, 4c, carmine, absolute mint.....	.02		*Romania, 1906, 5c, green and black No. 178.....	.05	.04
Australia, 1913, 2c, grey, scarce.....	.56		*Salvador, 1905, 1c on 10c, violet, No. 314.....	.25	.19
Australia, 1913, 6c, blue, scarce.....	.10		Siam, 1882, 4L, blue, scarce, used, No. 1.....	.40	.15
Australia, 1913, 14c, green, high value, scarce.....	.45		Siam, 1887, 12a, blue & carmine.....	.06	.02
Banaroes, 1905, 1d, carmine and black, Nelson.....	.075	.03	Siam, 1887, 24a, blue and blue.....	.10	.05
Barbados, 1906, 50c, violet.....	.10	.04	Siam, 1912, 1 baht, blue & black, postally used. White 6 copies last, at.....	.30	.30
Brazil, 1910, 100c, vermilion, absolute.....	.18	.06	Somali Coast, 1903, 1c, No. 49.....	.10	.04
Brazil, 1906, 200c, yellow green, good stamp.....	.25	.10	Tunis, 1906, 25c, olive green and brown, No. 3a.....	.10	.04
Brazil, 1913, 100c, green, the finest from this country.....	.67		*Turkey, 1867, 20 paras, yellow.....	.15	.06
Brazil, 1904, 12c on 5c, brown red black, 1910, 5c on 12c (Juan Fer- nandez).....	.08	.03	Uruguay, 1919, 5c, blue.....	.10	.04
China, 1912, 20c (Republic).....	.07	.05	*Venezuela, 1903, 1b, grey, No. 208. One of the largest stamps ever issued. Cheap at.....	.35	.07
China, 1859, 5c, green and black.....	.45	.06	U. S. 1903, \$1.00, Precanc.....	.40	.19
China, 1910, 2c, blue and black.....	.31	.05	U. S. 1908, 50c, Precanc.....	.25	.10
China, 1910, 5 francs, carmine and black, high value, very scarce.....	1.25	.50	U. S. 1908, 31.50, Precanc.....	.35	.18
Cuba 1885, 10m, blue.....	.10	.04	U. S. 1912, 50c, Precanc.....	.15	.07
Cuba Rica, 1892, 1 peso, green.....	.10	.03	U. S. 1912, \$1.00, Precanc.....	.40	.20
Cuba Rica, 1901, 20c, No. 49.....	.06	.02			
Cuba Rica, 1903, 25c, gray lilac and brown; cheap at.....	.18	.05			
Denmark 1907, 1 serie, green and black. A good stamp and scarce.....	.40	.20			
Denmark, 1893, 2c, violet, No. 57.....	.10	.04			
Dominican, 1893, 5c, blue, No. 59, mint.....	.24	.08			
El Salvador (Patala), 1902, 3p, carmine (queen).....	.12	.04			
El Salvador, 1905, 21p, blue & black.....	.15	.05			
El Salvador, 1905, 3p, olive green.....	.20	.07			
El Salvador, 1896, 1c, violet, No. 49.....	.59	.17			
Mexico, 1894, 2 pesos, blue scarce.....	.40	.14			
Denmark 1897, Jubilee, 3c.....	.16	.03			
Denmark, 1909, 6c, carmine.....	.10	.04			
Nicaragua, 1869, 5c, black.....	.75	.45			
Nicaragua, 1878, 5c, black.....	.60	.12			
Nicaragua, 1878, 25c, green.....	.35	.09			
Nicaragua, 1904, 5c on 10c, violet.....	.20	.05			
Nicaragua, 1906, 10c on 5c, violet.....	.08	.03			
Nicaragua, 1908, 10c, blue, No. 1.....	.08	.03			
Nicaragua, 1909, 15c, black.....	.05	.03			
Nicaragua, 1912, 15c, violet.....	.06	.02			
Nicaragua, 1913, 25c, bicolor.....	.10	.03			
Nicaragua 1907, Official 2 pesos in 3c range, No. 848; scarce.....	.09	.04			
Nicaragua North Borneo, 1909, 4c, violet & black, Postally used.....	.68	.25			
Nicaragua North Borneo, 1909, 10c, violet & black, Postally used.....	.68	.25			
Nicaragua, 1902, 5c, violet.....	\$0.06	\$0.03			
Nicaragua, 1903, 10c, blue, scarce.....	.25	.10			
Nicaragua, 1909, 1 sol, brown red & black, high value, scarce.....	.20	.09			
Nicaragua, 1897-98, Postage Due 20c, mint, surcharged Deficit.....	.25	.10			

— SETS —

Everyone a Bargain.

Austria, Jubilee, 1908, 1h to 2h, 15 varieties.....	.22	.04
*Bulgaria, 1913, War Commemo- ratives, 1 to 25c, set of 7 va- rieties, mint; scarce.....	.25	
China (Republic), 1912, 3c to 10c (surcharged), set of 7 va- rieties used.....	.10	
*China, 1913, Revolution Com- memoratives 1, 3, 5, 8, 10c, mint.....	.39	
*China, 1913, Republic Commemo- ratives, 1, 3, 5, 8, 10c, mint.....	.39	
*Guatemala 1882, 1c to 20c, set of 5 varieties, mint, fine.....	.45	.17
*Mexico, Tamaulipas, 1913, 1c, 2c, 10c, set of 4 varieties, unused, mint, fine.....	.21	
*Nicaragua, 1903-04, 1c to 1 peso (Zelaya set), 8 varieties, com- plete mint. Cheap at less than 1-3 catalogue.....	3.31	1.05

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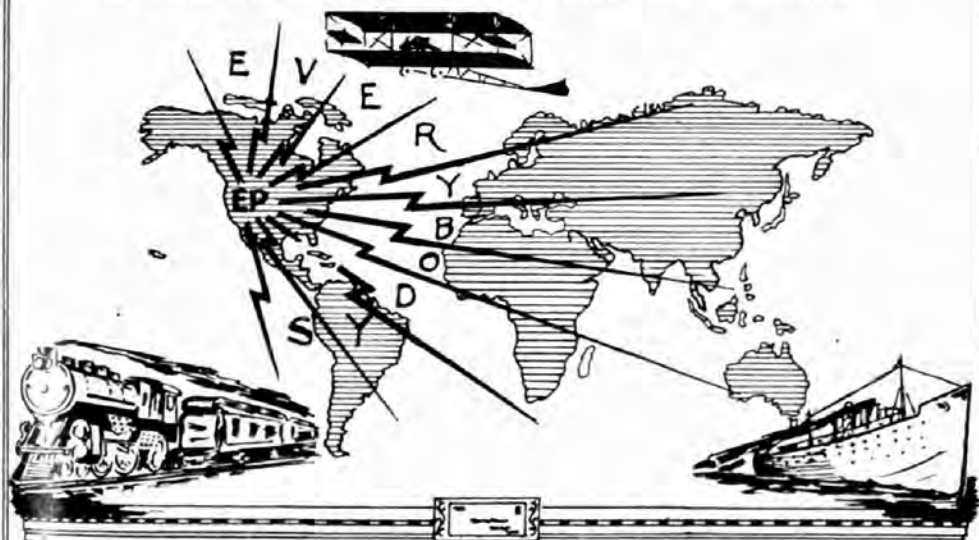
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The Stamps of Morocco

(Translated from the French of Georges Brunel by Julian Park, F. R. P. S., Professor of French, University of Buffalo. Illustrated with 51 cuts).

I.

What is the Empire of Morocco?

The Arabian name of Morocco is Marrakesek; the Musselmans designate the country by the name of El Gharb (for the central-western portion of the country) and by Maghreb el Aska (for the districts in the extreme West).

Of course the so-called Empire of Morocco is a purely political fiction, for while it can be geographically defined on the North and on the West, no one knows its exact confines on the East, the South, or the South-west; for purposes of administration, French officials for the time being have agreed that the Algerian frontier up to Magoura, passing through Lalla Marnia, separates Morocco from Algeria, and that toward the South-west Draa serves as natural frontier; but that is all. Apart from that, everything is unknown, speaking geographically, almost as unknown and uncharted as the immense desert of Sahara, some large part of which is included within Moroccan boundaries.

Instead of calling it the Moroccan Empire, we may well term it the Moroccan Anarchy, for the Sultan governs in the spot where he happens to be and that is about all. Besides, the country may be divided into two quite characteristic parts—that wherein the tribes are willing to pay their

taxes—Bled el Mahkazen—a region under the submission of the Sultan's government, and that wherein the refractory and bandit tribes recognize the Sultan's authority only when it pleases them to do so—Bled el Saïba (literally, the inhabitants of a region who refuse to pay taxes), and the boundaries of even these parts of the country are untrustworthy, varying according to circumstances.

The north-west portion of the vast country seems to be adapted to agriculture and probably will eventually be placed wholly under cultivation; there are several mines, which are not yet explored on account of the insecurity of the roads and the difficulty of transportation. About ten million people make a precarious living there, divided into an innumerable quantity of sects and tribes, generally hostile to each other, and united only in their hatred and distrust of the European and of civilization, a hatred carefully nourished by the priests, who exhort a stupid and besotted band of fanatics. Such a point has this racial feeling reached that the city of Tangiers knows no other name in the Moorish vocabulary than "Tanger la chienne" (Dog of a Tangiers), because it is the residence of the foreign legations and consuls and contains many Europeans. If France assumes the protectorate of this country, as all the indications point at present, she will have no

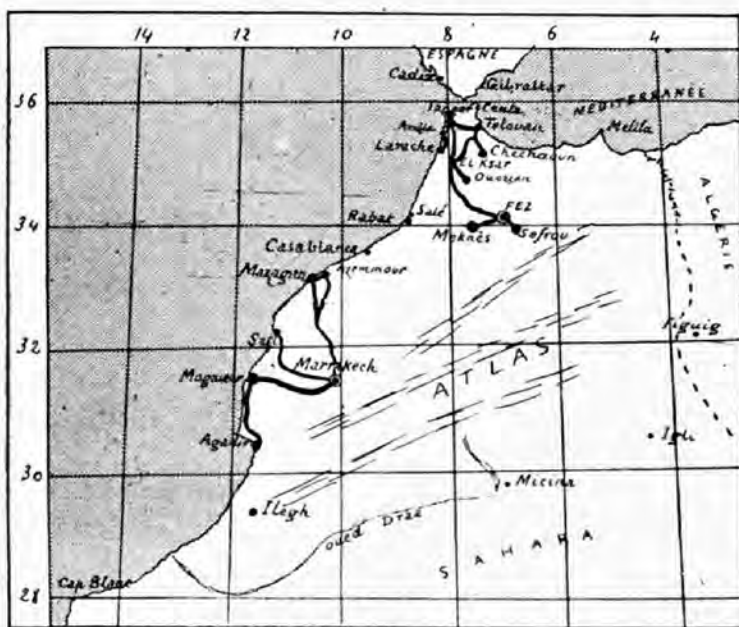
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pleasant task, before obtaining even appreciable results.*

My readers will understand, that, in view of the present condition of the country, the postal service is more than ordinarily difficult to operate; there are hardly any highways worthy the name, for they are generally nothing but stony and dusty paths which can be traversed only in Indian file; added to this is the dearth of means of transportation, the horse or mule being the only means of carrying merchandise. And yet, undismayed by these difficulties as soon as any European colony has succeeded in establishing itself in the principal towns of the empire, they have lost no time in creating some sort of postal service. They opened nego-

These extraordinary runners deserve a word of comment. They pause only for a few minutes during the whole trip, and then speed ahead fresh as ever, over mountains and through valleys, scaling steep paths, rushing down a hillside, and running easily, tirelessly, over the plains. They are honest as well as punctual; when they fail to return, their friends know that they have been robbed and murdered. In certain cities there is established an "amin" or head runner, who oversees the mail in his district, and who is responsible for the runners within a certain number of miles each way from his town.

A Moorish town, or even city, is only a large, straggling conglomeration; what they call a city is nothing



tiations with the professional runners, who, for a salary of one dollar for every 100 kilometres traversed, carry the mails from Tangiers to Fez, a journey which consumes four days, covering 200 kilometres.*

*Since this article was written, France has taken over the administration of the country, by agreement with the other powers, and is now engaged in pacifying it. It will be necessary for France, as well as Spain (which is also, as it has been for a number of years, engaged in hostilities there) to keep many thousand soldiers in the country for some time to come.—Trans.

*A kilometre is .62 of a mile.

but a collection of one-room huts. And yet the traveller is often as glad to come upon them as he would be to find a Waldorf Hotel, if he has penetrated to any great extent the vast solitudes of the desert.

There are two important capitals for the two geographical divisions, formed naturally by the mountain chain, the Atlas, which separates the country from the South to the South-east: Fez, the traditional capital of the country, numbering 90,000 inhabitants; and Marrakesck (or the city of Morocco), which has 60,000 people. The principal ports, starting from the North, are: Melilla, Tetouan, Ceuta, Tangiers, Arzila, Larache, Mehdiya, Sale, Rabat, Cassablanca, Azemmour.

Mazagan, Safi, Mogador, Aglou, Agadir (the last-named being, probably, responsible for the French domination of the country, since it was there that a German warship anchored in 1911, defeating its own ends, for it resulted in a Concert of the powers, decreeing that to France should fall the protectorate of the country; war between France and Germany was narrowly averted).

Here are the names of the cities where postoffices exist, with mention of the countries represented there:

Alkassar—France, Germany, England.
 Arzila—France.
 Azemmour—France.
 Bou-Anam—France.
 Bou-Denib—France.
 Casablanca—France, Germany, England, Spain.
 El-Aïun-sidi-Mellouk—France.
 Fez—France, Germany, England.
 Larache—France, Germany, England, Spain.
 Morocco—France, Germany, England.
 Martimprey-du-Kiss—France.
 Mazagan—France, Germany, England, Spain.
 Mequinez—France, Germany, England.
 Mogador—France, Germany, England, Spain.
 Mohammed—France.
 Oudjda—France.
 Rabat—France, Germany, England, Spain.
 Safi—France, Germany, England, Spain.
 Sale—France.
 Tangiers—France, Germany, England, Spain.
 Tetouan—France, Germany, England, Spain.
 Ceuta and Melilla are considered as Spanish colonies.

II.

Organization of Local Posts.

The local postal service of Morocco can be divided into two groups—A, those of the north; B, those of the southwest.

Group A.

Tangiers to Fez, through El Ksar el Kebir.
 Tangiers to Arzila, through Dchar Djebir.
 Tangiers to Larache, through Arzila.
 Tangiers to Tetouan, through Fondouq.
 Tangiers to El Ksar el Kebir.
 Tetouan to Chechouan.
 Tetouan to El Ksar el Kebir.

El Ksar el Kebir to Ouazzan.
 Fez to Sefrou.
 Fez to Meknes.

Group B.

Mazagan to Marrakech, through Sidi ben Nour, Smira, and Souinia.

Mazagan, Azemour, to Marrakech.
 Saffi to Marrakech, through Souqes Sebt, Sibi Ahma, Oudaia.

Mogador to Marrakech, through Sidi Abdallah, Sidi bou Razi.

Mogador to Agadir, by the sea-coast through El Had and Lalla Meriem.

All these services had special designs, which we will but glance at, for their interest in a philatelic point of view need not long detain us. However, since Russian locals enjoy a certain popularity, it would not be consistent altogether to neglect the local stamps of Morocco, since they were really employed in the postal service.

(a) Tangiers to Fez.

It was in 1892 that Monsieur Lemerrier, an employee in the Tangiers branch of one of the great Paris department stores, Grands Magasins du Printemps, had the happy idea of starting a regular mail service between Tangiers and Fez, the real capital of Morocco.

Tangiers is old Latin "Tingis," just opposite the rock of Gibraltar, and made neutral ground by secret treaty between France and Great Britain; it is the seat of the foreign legations, and numbers about 50,000 inhabitants, 8,000 of whom are Europeans. There are two distinct parts of the city—the cosmopolitan section and, straggling beyond the city walls, the native town.

El Ksar el Kebir is picturesque and better built than most other Moorish cities, the houses are of brick and the roofs of red tile, the ensemble reminding one of the environs of Paris as you approach them by train. The Europeans call this city Alcazar, a contraction of the Arabic name. It has about 30,000 inhabitants.

Fez, the political capital of Morocco, distant 240 kilometres from Tangiers, numbers 100,000 inhabitants, few of whom are Europeans (not counting, however, the army of occupation), and is, of course, a considerable commercial and industrial center. From this city come the famous soft red hats called after the name of the town. Like Tangiers, there are two distinct cities in Fez—Fez el Bali (Fez the ancient), containing the Sultan's palace, and Fez el Djedid (Fez

the new), the European and modern quarter.

The postal designs are quite simple: a palm-tree in the background, the figure of value in a shield, the word "Postes" above, the names of the cities "Tanger-Fez" below. These stamps were lithographed on colored paper, perforated 13.



- 5c green on pale green paper.
- 10c black on pale lilac paper.
- 15c blue on cream-colored paper.
- 25c black on pale rose paper.
- 50c rose on pale rose paper.

If olive on green paper.

5f lilac on cream-colored paper.

These stamps were in use from 1892 to April 1, 1893, when they were replaced by French designs.

(b) Tangiers to Arzila.

Arzila is the ancient Zilis of the Romans, for a long time in the possession of Portugal, then fallen into ruin; only recently has it shaken off its lethargy and become again ambitious to bear the title of city; the harbor, however, is dangerous and there is not much commerce. There are at present only about 3,000 inhabitants.

It was in 1895 that, through Spanish enterprise, the Tangiers-Arzila service was created, a distance of fifty kilometres separating the two cities.

The designs were lithographed on white paper and perforated 12. They represent a six-cornered star, in the center of which is an Arabic inscription; above are the words "Servicio de Correos Marruecos," below the value is expressed both in figures and in letters.



- 5c violet.
- 10c carmine.
- 20c yellow gold.
- 25c ultramarine.
- 50c brown.
- 1p reddish brown.
- 2p iron grey.
- 5p pale green.

(c) Tangiers to Larache.

Larache is a sea-port, destined in the future to play an important role, for it will be the terminus of a rail-

way line reaching El Ksar and Fez; it is well situated, in a fertile country, and numbers at present 8,000 inhabitants, 300 of whom are Europeans.

Spaniards were the authors of this service also (a distance of 80 kilometres), and a pretty design was issued, perforated 11½.

- 5c lilac.
- 10c pale blue.
- 20c olive.
- 25c pale green.
- 50c iron grey.
- 1p lilac blue.



This service was created in 1898 and continued several years.

(d) Tangiers to Tetouan.

Of Spanish origin also is the service between these two cities, 45 kilometres from each other. The rather primitive design, issued in 1897, represents a lion in repose. There is nothing to indicate the extent of the service, and only the value is indicated. There were only five values, lithographed, perforated 11½.

- 5c yellow green.
- 10c pale vermilion.
- 15c ashen grey.
- 20c pale blue.
- 25c pale lilac.



(e) Tangiers to El Ksar El Kebir.

This service, organized by the Spaniards, was inaugurated in 1898. The design, lithographed, represents a steamer and was printed on white paper, perforated 11½.



- 5c moss green
- 10c pale rose.
- 20c olive.
- 25c pale blue.
- 40c orange brown.
- 50c rose lilac.
- 1p bistre.
- 2p black grey.

(f) Tetouan to Chechouan.

Tetouan is only five kilometres from the sea and forty from Ceuta; it is a busy, commercial city of 40,000 inhabitants, with straight, rather dirty streets, its industries consisting of furniture, cutlery, arms, clothing, and hides.

Chechouan is situated 65 kilometres distant from Tetouan, in the hills, numbering 3,000 inhabitants. This service was created in 1896. The stamps are of striking design; they are lithographed on white paper and perforated 11½.



- 5c ultramarine.
- 10c green.
- 20c bright rose.
- 25c yellow gold.
- 40c bright violet.
- 50c vermilion.
- 1f brown bistre.

This service was suppressed in 1898 and substituted by French stamps.

(g) Tetouan to El Ksar El Kebir.

In 1897 the Spanish posts created a set of stamps for the service between these two cities, distant 80 kilometres. They were lithographed on white paper, perforated 11½.



- 5c vermilion.
- 1c green.
- 20c bright blue.
- 25c bright violet.
- 50c brown.
- 1p grey.
- 2p rose.

(h) El Ksar El Kebir to Ouazzan.

Ouazzan, sacred city of the Moors, situated in the hills, is 42 kilometres to the south of El Ksar; not very important in the commercial point of view, it is regarded as the most Moorish of all cities—the city par excellence of the natives; it is a place of asylum, just as were our churches in the middle ages, and the criminals who take refuge there cannot be recaptured while they are there.

The mail service, which private enterprise tried to organize in 1896, lasted only a few months; but the issue of stamps preceded the formation of the service. They represent a camel bearing a mail-carrier, and the design is most artistic. They are perforated 11½.



- 5c rose.
- 10c bright blue.
- 15c yellow gold.
- 20c green.
- 40c violet.
- 50c yellow.
- 1f reddish brown.

THE MYSTERIOUS STRIP OF FOUR.

(Continued).

VIII.

Mr. Holmes was feeling fine. Everything was going smoothly, and he felt sure that the mystery, if it could really be called such, was very near solution. All that remained to be done was to visit the various stores in the city at which wigs were procurable.

The first three visits proved to be altogether without results, but the fourth was encouraging. It appeared that on the preceding Saturday, a young man with brown eyes and about five feet-ten in height, had priced the proprietor's wigs, etc., but had made no purchases. Questioning by Holmes brought out many other details of description, which seemed to be very satisfactory to him.

Going further, the philatelic detective next found the store at which the actual purchases had been made, and the proprietor thereof practically repeated the description given by the owner of the store previously visited. Strange to say, this description, so well verified, fitted Mr. Adolphus Pliou remarkably well.

Mr. Holmes chuckled as he returned to his office, to make his plans. Several points were still rather indistinct to him, and he would not be satisfied until all was clear. But the hardest part was over. Snyder's clerk was the guilty party, and could doubtless be made to confess everything, sooner or later. "At present, however, he must not know that he is suspected," thought Mr. Holmes. Again calling at Snyder's store, he requested a private interview with the dealer, which manifestly perturbed Adolphus; but he said nothing.

"Mr. Snyder," began Mr. Holmes, after they were closetted together, "how long has your clerk been in your employment?"

"About a month."

"Know anything about him? Any references?"

"No but—"

"Well, I'm sorry to say that he will soon have a different job. — Breaking stones very likely."

"You don't mean—"

"I certainly do, and there's no doubt whatever about his guilt."

"Please explain."

"With pleasure. In the first place, as I was passing this store last evening on my way to the club rooms, the

lights were suddenly turned on, and I glanced in to see if you were there. But what I saw was your clerk, just jumping up from in front of your safe, evidently doing something underhanded. He, of course, did not see me, as I was on the opposite side of the street. Striding over to the switch, he turned out the lights again, and I at once became interested in the matter. I concealed myself in a doorway, and soon saw the clerk issue forth, lock the door, and walk hastily away. I had intended to mention the matter to you, but subsequent events at the club room changed my plans, and I forbore."

"But I cannot see what that incident has to do with the strip of four in question, or, in fact, with anything at all. The safe was undoubtedly just as I had left it when I removed the strip last evening."

"To all outward appearances, yes. But I am convinced that something was tampered with which has to do with this matter. I intend to find out what that something is before twenty-four hours have elapsed."

IX.

"Before I go further," continued Mr. Holmes, "I should like to ask you a few questions, the significance of which you cannot but grasp."

"Proceed," said Mr. Snyder, weakly trying to grasp the significance of the facts already told him by his friend.

"First, did your clerk seem particularly anxious at any time during your—er—intoxication, to impress on you that the flags of the strip were inverted?"

"He was, naturally, excited at first over what the woman had said about the inverted flags, but when she brought the strip he hardly glanced at it, and said little."

"Not even when the price was being agreed upon?"

"Well, yes; he told me to pay \$200 instead of a hundred, my first offer."

"Ah! And can you recall anything else he may have said, accidentally or otherwise, that night—?"

"Sure thing. Just now remembered it. He told me \$100 would only be about the value of a strip of four of the normal variety, and before he could think, he said: 'Why, I bid—,' and then suddenly broke off."

"That is self-explanatory, eh? Now then, the strip itself. Did the woman and the clerk seem anxious for you to examine it closely, or not?"

"All I can recollect on that point

is that the strip was handed to my face down by the woman, I placed it in the safe in that position, but even if it had been turned toward me, could not have examined the face owing to the gloom, and my—er—that is—other reasons. Now that I think of it, I did not even notice the position of the flags when I removed the stamps from the safe, later."

"Was the strip face up when you opened the safe?"

"Yes, Queer I didn't see it was the normal variety."

"Rather. Several other things, however, are more queer."

"Why, what?"

"Oh, nothing. As someone has said: 'If mind is matter, and nothing matters,—never mind.'"

"Alright, I won't," laughingly.

"Next, did the clerk seem in any way excited this morning when you came to the store?"

"Well, I was doubtless the most agitated of the two; but I believe he did seem rather nervous."

"Did he or you mention the strip first?"

"He asked me about its reception at the club, shortly after I came in."

"That's all I want to know at present. I'll now relate my experiences since last leaving your store."

X.

"As soon as Mr. Schmertz gave me the description of Peters," Mr. Holmes began, "I knew that the facial hir-suite decorations were false. Accordingly, by visiting some of the stores where wigs are sold, I soon proved that Peters had purchased said decorations at one of them; and by hinting at Plipp's description, I found out for certain that Plipp and Peters were the same."

"But why were you so sure, in the first place, that it was Plipp who bought the false hair, and transformed himself into Peters?"

"Plipp told me himself that he was Peters."

"Impossible!"

"Not at all. My suspicions were of course aroused when I saw Plipp in front of the safe last night; but my first direct clew was when he seemed so anxious here in your office, this morning, to solve the mystery. Because of his logical reasoning, I knew at once that he had studied the whole yarn carefully; and what could be his reason for so doing, but to attempt covering over a better solution, and one which would effect himself?"

"I was not very sure of my ground, however, so I tried a ruse,—and it worked. When I got out his disguised hand-writing, and said it would be a clue, you remember he at once told me it was disguised, and then began to stammer."

"But are not these occurrences merely circumstantial evidence?"

"Certainly. But they were very important to me at the time, as was also something else which I can show you."

So saying, Mr. Holmes handed the dealer the first letter Peters had written to Schmertz, and continued:

"Now, examine the watermark in the sheet of paper on which that letter is written, and compare it with the watermark in your own stationery, you will also notice that the top of the sheet used by Peters, which corresponds to the business heading on your stationery, is missing. Don't you see that Peters-Plipp actually had the nerve to use your letter paper, minus the heading, in writing to Mr. Schmertz?"

"How did you find out that the watermarks correspond? You didn't get any of my stationery to compare with."

"No, I didn't ask you for any, since such a request might have aroused Plipp's suspicions that I'm on to him. But I have a communication from you at my office which was written about three months ago; when I asked you, this morning, whether you were still using the same stationery as then, and you answered in the affirmative, I felt sure that your clerk had also been using some of it, as per Peters' epistle here. I had previously compared my three months old letter with that one of Peters', and had found the watermarks to be identical."

"How did you come to thing of the watermark?"

"Oh, I suppose my training as a philatelist had something to do with it."

"Very likely. Should I call Plipp now, and confront him with the evidence?"

"No, not now. I'll tend to him later on. I don't want him to suspect that he is himself suspected, until the police find the old woman in the case."

"Do you really think, then, that she is Plipp's confederate?"

"I hardly know what to think about it. The facts as we now have them, however, would logically arrange themselves in this wise: Peters, alias Plipp, gets strip of four from Mr. Schmertz, under false pretenses; gives it to old woman to bring to store; gets you excited, by saying flags are in-

verted (knowing of your tendency to drink on such occasions); woman brings strip, and hands it to you, face down; darkness and—er—intoxication prevent you from examining it closely; Plipp urges you to double your original offer; you do it; and Plipp and the woman later divide the \$200, Plipp previously having attempted to open your safe and recapture the strip but without success."

"Very logical deductions, Mr. Holmes. But surely all this could not have been accomplished if it had not been so dark, or if the lights had not been out of service, for I never drink enough to entirely bereft me of my senses; and Plipp surely could not have depended on my intoxication alone, to mislead me, when he planned the affair."

"Hardly. My theory is that the original intention was to sell you the strip, as the normal variety; but when the storm threatened, yesterday morning, the plans were changed, as outlined."

"Doubtless such was the case. You are doing me a great favor, Mr. Holmes, by handling this matter, and I wish to express my confidence in you, and my fullest appreciation of your efforts."

"Thank you, Mr. Snyder. I shall be back later and have the woman with me, or eat my surcharge measurer."

XI.

"The chief says to bring number fourteen right up," said an attendant at the station house to another of his kind.

In several minutes "No. 14" was before the chief's desk; she was none other than the woman who sold Mr. Snyder the strip of four.

"Mr. Holmes," said the chief, "one of our officers just picked her up, and I notified you at once. She said she's the one that sold the stamps, but she didn't seem to hesitate about saying it. If you want to ask her any questions, fire away."

"I should prefer to take her to the store where the stamps were sold," replied Mr. Holmes, "and if possible, I want an officer to accompany us."

"Certainly," acquiesced the affable chief. "Cafferty, go along with Mr. Holmes, subject to his orders."

"Yes, sir,"—from Cafferty.

When the trio entered Snyder's store, Adolphus Plipp turned pale, but quickly regained his composure. Mr. Holmes at once addressed him.

"Plipp," he said, "we now have the woman, and expect to lay hands on

Peters very soon. Your solution of the affair, so quickly given this morning, helped more than you may imagine."

"I'm glad of that," said Plipp, his face brightening.

"You omitted one important detail, however," Mr. Holmes continued. "You forgot to state that you had something to do with the affair yourself."

"No, no, no!" shrieked Plipp, again pale with fright. "I don't have any idea what the combination is, and—oh—I mean—"

"Continue," said Mr. Holmes, mildly.

"You unstrung my nerves awful," wailed Plipp, gradually regaining control of himself. "I didn't know what I was saying."

"Evidently not, or you wouldn't have said it. Now come over to Mr. Snyder's desk and sit down; we want to talk things over."

"Yes, sir," was the reply, "but I didn't do anything."

The philatelic detective made no comment, but went straight to business.

"Plipp," he asked, when all were seated, "tell us exactly what that safe has to do with this matter."

"Nothin' at all, honest."

"Then why did you hasten to disclaim knowledge of the combination?"

"I thought maybe you might—ah—think I might have—ah—tried to get the strip, or something, while it was in there."

"Rather weak excuse. We'll come to that later, however. You may now write a letter which I shall dictate."

Overjoyed at getting off so easy, Plipp gladly grabbed paper, pen, and ink. Mr. Holmes had gotten out one of Peters' letters to Mr. Schmertz, and now began to dictate it.

"I didn't write that letter,—I didn't—I—that is—" stammered Plipp.

"No one accused you of writing it; but since it gets on your nerves, we'll drop it." Turning to the woman, he asked:

"Have you ever seen this fellow before?"

"Yes."

"When?"

"First, when I came in here out of the rain, and again when I sold the stamps."

"How much were you paid for the stamps?"

"\$200."

"Are you sure you didn't give half of it to this fellow Plipp?"

"Certainly I didn't; it's all in the Second National Bank."

"What's your name, please?"

"Mrs. Mary White."

Mr. Holmes picked up the telephone, aside of him, and called up the bank. In a few minutes he replaced the receiver, and looked puzzled.

"It's all right," he said, addressing Mr. Snyder. "\$200 was deposited by Mrs. White this morning. Apparently she's no pal of Plipp's, or they'd have split at once."

"Doubtless," agreed the dealer, and that much was settled.

XII

"If you want to confess everything now," said Mr. Holmes, addressing Plipp, "you will be saved the trouble of doing so later, for I do not intend to drop this case until I am fully satisfied on every point. You certainly admit that you were Peters, don't you?"

"I admit nothing, for I am not guilty."

"So that's your attitude, eh?" I thought you'd at least admit your being Peters, after your own give-away of yourself; but since you refuse, I'll have to turn you over to the police at once."

"I'm innocent. I won't go!"

"Cafferty, he says he won't go," remarked Mr. Holmes, with a twinkle in his eye, as he turned to the burly policeman. "Kindly see to it that he contradicts himself without delay; and tell the chief to keep him locked up until witnesses can be called. The woman is undoubtedly innocent, and I shall release her."

"Yes, sir," from Cafferty.

"Go with the gentleman now, Plipp," said Mr. Holmes.

He went.

"By this evening," Mr. Holmes continued "I expect to have plenty of evidence on hand, and the preliminary trial will be held tomorrow morning. Mrs. White, you will be needed at the station house at that time, as a witness; and please come early, as I shall have several important questions to ask you before the trial begins. You may go now."

"All right, sir."

When she had left, Mr. Snyder said "Why are you so sure that the woman is innocent?"

"I knew it as soon as I saw her; and besides, I have a new theory, which is undoubtedly the right one. In it, she plays a strictly honest part. I'll report to Mr. Schmertz now, then lunch, and spend the remainder of the day proving the new theory."

(To be continued.)

OLD FRAUDS UNDER NEW NAMES.

The MacMillan Stamp Company of 4320 Grant street, Omaha, Neb., whose swindling methods we exposed over a year ago, receiving multiplied examples of their fraudulent operations for some time afterward from their victims, have evidently found that our free advertising hindered their business somewhat, as they are now advertising in other stamp papers as the Northern Stamp Company, 4320 Grant street, Omaha, Neb.

It would pay some editors to keep a handy index of frauds and dead-beats, then when they changed their names the poor innocent readers would not be so easily taken in.

WHAT SOME OF THE NEW STAMPS LOOK LIKE



Australian Commonwealths — A change in politics has brought a new postmaster-general into office. The new design pictures King George. The first issue consisted of one million stamps (one day's supply). Engraved, perforated II, no watermark, several shades of carmine. Next lot will be printed from electros and paper will be watermarked "A" and crown.



Norway—We have a proof of a design which has been accepted by the Norwegian government. The stamp will celebrate the centenary of Independence.



China—An improvement on the due stamp is shown in our illustration. Values in blue: $\frac{1}{2}$, 1, 2, 4, 5, 10, 20, 30 cents



New Zealand—Another surcharge from the island which is so fond of over-printing. This time it is to advertise a show, "Auckland Exhibition, 1913," in three lines of Gothic. Only three values so prepared: $\frac{1}{2}$, 1, 2 $\frac{1}{2}$. No purchaser permitted to buy more than \$1.25 worth. The new Georgian issue is expected in July.



Japan—We have a photo of the 1 yen (50c U. S.) The 5 and 10 yen will not be altered.



Zanzibar—The 2 and 5 rupees have now been issued. The 1 rupee has been out for several months. A beautiful example of steel plate work.

Contemplated
1893



Organized
1908

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Dues \$1.20 Yearly.

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EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhoolwaki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmnd, Casilla 1087, Valparaiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1 Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Welter, Station sweg, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gardens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pyramide, Cognac (North).

GERMANY—Julian D. Prinzky, Bleibvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra.

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Peking.

PERSIA—Julian D. Prinzky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montcafer, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

THE HOBBY CLUB EXCHANGE DEPARTMENT.

You, as an ardent philatelist, are interested, no doubt, in anything that will increase your collection.

You, no doubt, have hundreds of duplicates that are really of value, but you see no practical way to exchange them for other stamps needed

in your collection. You may even have dozens of duplicates of one stamp catalogued 5c, 10c, 20c, and even up to \$1, but seem unable to dispose of them in a practical way. The Hobby Club exchange department will accomplish just this much for you. At the end of this little writeup you will find an announcement of what it will do for YOU, the

same as it has for lots of others.

The stamp dealer who finds he has a lot of high priced stamps on hand that his custom does not desire will especially find our exchange department of especial advantage in securing stock that his trade will readily consume. The same applies to stamps he has large accumulations of. Send us a trial lot, a small wholesale mixture and try our system. Others are finding it profitable—why not YOU? A trial will convince, and you will ever remain one of our many boosters.

Common trashy junk is not accepted, only desirable stamps cataloging 5c each or more, unless in desirable sets.

We have three grades or classes of circuits composed of average, medium, and high class stamps. "Class" is given for "class" in exchanging, so all are assured getting the class desired, according to that sent in to the department.

Six circuits a month is now what our exchange manager is averaging to send out valued from \$30 to \$160 each. This should be doubled in another month, and with YOUR co-operation CAN be.

All stamps entered are marked at a net cash value, the lower the price the more being taken, of course, which is the only successful method of getting over the different catalog

pricings, as our club members are located all over the world.

Full particulars of our Club will be gladly mailed to anyone requesting same. May we have the pleasure of receiving YOUR request? We feel we can be of mutual benefit and ask your kind co-operation, kind reader.

Respectfully yours,



MR. DEALER

Why bother with delinquents? Such parties that do not return your approvals, substitute, send bad cheques, etc. Give false or worthless references. Avoid bad debts. Use **Trowles Bulletin Service**. Write for particulars at once.

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What a Hobby
CIRCUIT
EXCHANGE
Looks Like

THE HOBBY CLUB Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

Small Wholesale Lots taken at special prices in exchange for single stamps from Club Circuit. What have you to offer? Send us a trial lot.

Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.



EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No. 1080)

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Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave and Lake St., San Francisco, Cal.

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If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. V, No. 2

FEBRUARY, 1914.

WHOLE No. 50

“EDITORIAL SHOP-TALK”

The year 1914 enters with unusual philatelic activity. On this side of the Atlantic the incalculable uplift as the result of the New York Exposition is being felt everywhere throughout the country.

The purchase of the house of Peckitt by Stanley Gibbons of London, and the permanent retirement of the former is of importance in more ways than a few. The sale price was advertised as a “record,” which means that it had to exceed a quarter of a million dollars and it has been estimated at all figures from that up to

a full million. That will be something to tell the surprised non-collector (he who wonders what there is in stamps) for many a moon hence.

Aside from that, as we expected, the 10 per cent new issue service, which Peckitt popularized, will not be continued. Peckitt found it profitable, but S. G. evidently considers such profit insufficient. In fact, our nerves were shocked by the office boy expressing the belief that the Peckitt business was bought mainly to choke off the 10 per cent business. Now all there is to do, to throttle it to a limp

corpse, is to buy Ewen and discontinue that service. That would be "restraint of trade" to the queen's taste, and in this free land would be impossible under the Sherman law.

Another transaction of moment is the purchase of the Crawford Great Britain collection by R. B. Sparrow, who, in a night, has thus risen to prominence in the field of trade.

(J. M. H.)

The new year has not shown the usual crop of new stamp journals. That is an unusual condition to chronicle. Undoubtedly the so many times repeated failure of stamp journals in the past, with the sincere advice of informed parties, not to attempt publishing a paper unless prepared to lose money, has had its effect. The field is free, of course, and those who will not listen to others, and who must prove for themselves that fire burns, will essay the experiment. Just so with those who expect success in the stock market and who never dream that they will be among those who Wall Street has swallowed up.

There have been philatelic publishers who wished they had been satisfied to have learned in any other way than by the experience of financial loss.

Some of our best journals, as well as those whose greatest handicap is in their own editorial or publication office, are wavering, tottering, staggering along, ready to sing the swan song. Many times in the past we have refrained from printing items of news expressing an opinion relative to other publications, because we have felt that we would do more harm than good, and we had no desire to make a hard row any harder to hoe.

While our prophetic sense is conscious of indications which spell suspension of publications for three or four journals, which, at times, have been considered among the leading periodicals, and while in all fairness to them we refrain from specifying, the point we would emphasize is this (not speaking as for ourselves at all): select the journals you can afford, and if they are worthy of your support, support them as you've never done before.

(J. M. H.)

"What doth it profit a man if he handles the best merchandise in the world and no one but himself knows it?" Moral—Advertise.

PAYS IN THE LONG RUN

Advertising Gathers Momentum as it Goes, Making Sales Easier—Must Be Properly Planned.

There is an old proverb setting forth the homely truth that it takes constant pounding to hammer home a nail. This is simply a forceful and picturesque way of saying that one impression is often not sufficient to pound home a fact.

Of course the man who first put this proverb in writing had never heard of advertising, but the truth fits the advertising situation like a glove. One advertisement seldom pays. Two or even a dozen advertisements are likely to prove a losing proposition. In fact, it may be doubted if in a general field a few advertisements of a staple brand of merchandise—paper for instance—ever pay in direct returns for the space they occupy. But advertising does pay in the long run.

It takes time for a train of heavy Pullmans to get under way. And it takes time for advertising to produce selling effort that can actually be felt. But just as surely as the engine pulls the train out of the yard, so will properly planned advertising sell goods. Such advertising gathers momentum as it goes, just like a train. And whoever connects up his own selling effort with advertising that is under way and running at top speed is sure to find that he makes sales easier and that his own efforts count for more. Such is the cumulative effect of advertising.

Dear Doctor Holt:

From time to time I have noticed advertisements in various stamp journals, offering mint unpaids, mint postal savings and other unused stamps which postmasters are forbidden from selling to the public, either by positive legislative enactment or by order or ruling of Department officials. In your September number, on pages 211 and 219, I have noticed offers of dealers to supply mint copies of parcel post dues.

I do not remember ever having seen discussed in any stamp paper the questions of "philatelic ethics" arising out of such situation; indeed, while there is a pretty well defined code of ethics adopted or followed in every profession or trade, it is doubtful if any one has ever attempted to compile a code for stamp dealers and collectors to follow.

Is there any canon in the code of philatelic ethics which forbids a dealer

from handling contraband stamps?

Should a collector buy or have in his possession a contraband stamp?

Should a stamp paper publish an advertisement offering stamps which postmasters are forbidden to sell?

Is there a philatelic code of ethics?

If none, is it not high time that one be developed?

Let the matter be discussed and perhaps we may some day see the election or appointment of an authoritative committee to whom all such questions should be submitted and whose answers or rulings will finally come to comprise our code.

Yours truly,

WM. C. MICHAELS,

A. P. S. No. 2033.

(Answers invited from our readers—Ed.)

ENDOWMENT BULLETIN.

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Berkeley, Calif.

H. L. Wiley, 344 East 54th street,
Portland, Ore.

Total subscriptions.....\$4,177.75
Who's next?

ARRANGING A POSTMARK COLLECTION

By A. H. Pike, Buffalo, N. Y.

We are glad to notice that the interest is constantly increasing in postmarks by the serious, advanced collectors as well as the beginners. Something over a hundred letters have reached me in the last few weeks asking for information about these little slips of government stamped paper. Considered as worthless waste by the ordinary individual, but by the postmark faddist as something to be cherished and added to a collection that is and will continue to give the owner a great amount of real pleasure and enjoyment both in the collecting and sorting as well as in the mounted collection itself.

Experience is the best teacher and those that have been collecting postmarks for a number of years have found out some of the better and easier ways to handle and take care of them. The idea of mounting varieties in a bound book is practically a thing of the past and few collectors that are

reading their trade papers and keeping posted are making this mistake. Scrap books with padded back are little better than the ordinary bound book even if they are made in loose leaf form. No matter how systematically the marks are arranged there is bound to be changes necessar later, and the inconvenience of taking out or putting in other sheets in books of this kind, makes them unpractical and a nuisance.

There are many styles of loose leaf books, but for one reason or another none are adapted to mounting like those constructed on the ring principle. The extra thickness of the postmarks are easily accommodated by the rings and there is no bulging and no crowded appearance as with all other kinds. I am using a ring book album which can be purchased for \$1.00 and find it ideally adapted for stamps or any of the side lines. Sheets in this book can be taken out or put in almost instantly and without disturbing others. As the collection grows, any part can be removed and transferred to other covers of the same style and size, making it impossible to outgrow the album.

Most collectors in the past have mounted their postmarks by putting a small drop of glue on the back, rather than using stamp hinges. A regulation stamp hinge, although admirably adapted for the mounting of stamps where it is often necessary to look at the back, are not satisfactory for postmarks because of their tendency to twist. A much better way is to use a small mount that has just recently come out. These are made in the shape of a round disk about a quarter of an inch across and are gummed on both sides. These are being sold at prices ranging from 20c to 50c per 1,000. The high price, we understand, is due to the fact that paper gummed on both sides is not a regular stock proposition. I have been using these mounts for some time and find this method far ahead of any other. They keep the marks in their proper place and are easily removed if found necessary.

There are approximately 60,000 post offices listed in the Parcels Post Guide and those who hope some day to possess a complete collection and are making their plans accordingly, should arrange their blank leaves according to the guide. The album I am using accommodates 20 marks to a page and I have typewritten the names of the postoffices under where the postmark will be placed, leaving a few blanks under each letter of the alphabet. This

obviates the possibility of re-arranging and there is always a place ready for the new varieties as I get hold of them. I check the varieties in the postal list and those not checked serves as a want list. To accommodate these 15,000 or more sheets at least 15 binders would be necessary, but those that would not care to invest this amount of money at one time could buy the blank sheets and buy the binders later as they could afford them. These sheets could be tied with a string or kept in a box temporarily until the binders were needed.

Possibly there will be but few collectors that will plan on a complete collection. To these, if they were just beginning, I would suggest that they keep their varieties in envelopes until they had at least 1,000, then with the help of the guide, arrange them in regular order, leaving spaces occasionally for later additions. It is best to mount only on one side of the sheet and then when the collection is re-arranged it will not require so much work. It might be well to make a specialty of one or two states and by exchanging with other collectors it would be possible to complete a small collection of this kind in a reasonably short time.

Postmark collectors have the advantage over stamp collectors in that a complete collection is a possibility. It may take a number of years, but it is well worth trying for. I am very enthusiastic over this hobby and I will be very glad to answer any inquiries when a stamp is enclosed for return postage. I want to see many thousands of new recruits and a sufficient amount of publicity and help on this subject will bring them.

DID YOU KNOW—

That so far over 200 organizations had decided to hold their 1915 conventions in San Francisco?

That ex-President Wm. H. Hollenbach has taken a wife? He has. Congratulations. Will she be as hard to manage as the M. P. A.? We hope not.

That E. A. LaFever is going to drive an auto to San Francisco in 1915, for the A. P. S. Convention, from Eaton Rapids, Mich?

That J. M. Bartels Co. have disposed of the excellent **Philatelic Gazette** to J. A. Klemann?

That **Philatelic Opinion**, one of the most ably edited periodicals in this country, has discontinued publication?

That the joy of the Editor's life is in the receipt of numerous good wishes about the holiday season, more than he deserves? It is, and he is truly grateful and appreciative.

"May the New Years' be many, in which he shall watch the growth of his endowments and receive "Everybody's thanks for his work."—Mrs. L. W. K.

"Mrs. C—— likes your enthusiasm. Of all the journals I take, some ten or so, she states that **Everybody's** seems to permeate of the true spirit of stamp collecting. Now, Doctor, that is going some. As a one best bet, she is right."—F. C. C.

THE PLAINT OF A STAMP FIEND'S LIFE.

Oh, would I were a postage stamp,
Of color rare or imprint old;
My loss of youth I would not mourn,
But cherish, more than gems of gold.

What cares he now, who once did love,
My soft pink cheeks and glowing eyes?
For watermarks he wildly seeks
Or perforations odd, he sighs.

Where once through woods and fields
we'd roam,
Like lovers 'neath fair Luna's lamp,
Now to the Post alone he hies
In endless search for some new stamp.

I ask him: "Do you love me dear?"
He looks at me with icy glance.
"A thing like sentiment can wait,
Hand me that album labeled France!"

"Is this ultramarine or blue?
What is the number of the plate?"
And while I yearn for words of love,
He asks: "Can you make out this date?"

I pondered long on ways to please,
By saving long a stamp I bought.
He caught me in his arms, and cried:
"That is the stamp I long have sought!"

He placed me down into a chair,
For catalogue and album ran,
My triumph vanished into air,
Forgotten for a stamp again.

(Alice T. Hoit, Milwaukee, Wis.,
Dec. 2, 1913).

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1912-1, 2, 10, 15, 50c, \$1.00; set..... .50
Spacing 15 mm..... .35
1902-15, 50c, \$1.00..... .30
1908-1, 2, 3, 4, 5, 6, 10, 15, 50c, \$1.00..... .47
1910 Thin wm., 1, 2, 3, 4, 5, 6, 8, 10, 15 .25
1912-1, 2, 8, 10, 15, 50c, \$1.00..... .45
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8 Nouan 05	4 Nigeria 08	10 Guatemala 09
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*Costa Rica '89, 1c to 1p.....	.27	*Honduras '78-89, 1c, 1r, 1r, 2r, 1p....	.29
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8 Samoa	03	3 Senegal	05	10 British Guiana	12
80 Spain	11	4 Grenada	05	10 Costa Rica	05
8 Soudan	05	4 Nigeria	05	10 Guatemala	09
4 Ma to	05	5 Cyprus	05	6 Indo China	05
6 Crete	05	5 Panama	13	6 Hong-kong	05
7 Siam	15	6 Borneo	05	6 Philippines	94
7 Mexico	10	6 Bosnia	05	25	40
10 Chile	03	10 Brazil	05	10 Jamaica	10
10 Greece	05	10 Denmark	07	12 Argentina	11
40 France	10	25	13	17 Mexico	03
25 Italy	04	20 Portugal	06	17 Trinidad	07
40 "	14	20 Russia	09	10 Grenada	12
3 Cuba	06	30 Sweden	10	1000 East Indies	05
60 Asia	17	10 Egypt	07	100 U. S.	26
60 Africa	24	10 Finland	05	150 U. S.	40
2 Congo	03	30 Holland	09	200 U. S.	1 20
3 Congo	03	25 Canada	14	11 Wurttemberg	02
20 Norway	12	20 Paraguay	19	3 Ecuador	05
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Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 3.

March, 1914.

Single Copies, 5c

The Stamps of Morocco

(Translated from the French of Georges Brunel by Julian Park, F. R. P. S., Professor of French, University of Buffalo. Illustrated with 51 cuts.)

(Continued).

(i) Fez to Sefrou.

Sefrou, or Sefro, is a little city some 38 kilometers to the south of Fez, in a cultivated valley. The service was established in 1894 by M. Bensimhon, with two mails a week. The design, representing a mosque, has the French legend "Service de Courriers" and the denomination in Spanish; the stamps, printed on white paper, are perforated 13:



- 5c bright carmine
- 10c violet
- 25c yellow green
- 50c yellow gold
- 1p brown

(j) Fez to Mequinez.

Mequinez, which used to be one of the three capitals of the empire, is today abandoned by the Sultan, situated 56 kilometers west of Fez, it is composed of two quarters—a ruined city, and the other with large and regular streets. It is the center of an active trade, and is inhabited by 50,000 people, of whom 6000 are Europeans. The stamps, issued in 1898, comprise both postage-stamps and postage-dues, and are printed in two colors on white paper and perforated 12:

Postage-stamps—

- 5c yellow-green, value in carmine.
- 10c carmine, value in blue.

- 15c blue, value in yellow-brown.
- 20c yellow-gold, value in violet.
- 25c violet, value in green.
- 35c brown, value in carmine.
- 50c rose, value in brown.
- 1f green, value in brown.



Postage-dues—

- 5c blue, value in green.
- 10c yellow-green, value in carmine.
- 20c carmine, value in pale brown.
- 30c bistre, value in lilac.
- 40c lilac, value in brown.
- 50c brown, value in violet.
- 60c violet, value in vermilion.

1f red-brown, value in blue.
Here is the notice which inaugurates this service*:

"MAILS FOR MEQUINEZ

"Correspondence for Mequinez now be sent through the British postal agencies in Morocco, it having been arranged that such correspondence will be transmitted between Fez and Mequinez by a private 61-weekly (bi-weekly) courier service which is timed (timed) to meet the arriving and de-

*This is given just as it appeared in Dr. Brunel's book, the obvious mistakes being corrected, in parenthesis, after the errors, by the translator.

Mrs. L. W. Kellogg

announces the purchase of another dealer's stock, in addition to the U. S. stock advertised last month. This one is largely XX cent.

2 APPROVALS

will, therefore, be better than ever.

New issue premium with each \$2.00 purchase.

Subscription to "Everybody's" with a \$5.00 purchase.

PHILIPPINE SPECIALS:

	Each
243, 244, 245.....	\$0.03
247, 15c black.....	.06
248, 20c brown.....	.05
252, 2p black.....	1.50
256, 16c green.....	.15
263, 264, 255.....	.03
266, 12c orange.....	.04
271, 1p violet.....	.15

MRS. L. W. KELLOGG

West Hartford, Conn.

Dept. E.

50 Varieties

SIAM

ALL DIFFERENT, ALL FINE!
A COLLECTION IN ITSELF, AND
A BEAUTY PAGE IN YOUR
ALBUM

\$1.75 Post Free

C. A. PITKIN

Montpelier

Vermont

United States

IMPERFORATES

1c, 1908, mint sheet of 400	\$5.00
2c, 1908, mint sheet of 400	9.00

BOOK LEAVES

1c, 1912, plate number pane	.25
2c, 1912, plate number pane	.25

DOUBLE TRANSFERS

1c Jamestown.....	.25
2c Postal Savings.....	.25
10c Postal Savings.....	.25
2c Alaska Yukon.....	.25

POSTAL SAVINGS

50c, Fine.....	.50
\$1.00, Fine.....	.25

COLOR DICTIONARY

Illustrates 120 different colors, shaded light to dark.	
Standard for stamps.....	.50

H. L. WILEY

344 East 54th Portland, Ore.

Collingwood means "Satisfaction"

YOUR DOLLARS

are worth one hundred cents each.

MY STAMPS are worth your dollars.

INCIDENTALLY:

Cape of Good Hope 1882	Cat.	Mine
6p, No. 37.....	\$.50	\$.20
*Dominica 1890, 4p, No. 16.....	1.00	.40
Gold Coast 1883, 1s, No. 19.....	.50	.20
*Gold Coast 1898, 1p, No. 27.....	.12	.05
Jamaica 1905, 3p, No. 43.....	.20	.07
New South Wales 1903, 9p, No. 108.....	.10	.03
*Prince Edward Isl. 1872, 3c, No. 13.....	1.00	.40
St. Vincent 1883-8, 1p, No. 42.....	.10	.04
St. Vincent 1883-8, 24p, No. 45.....	.35	.15
St. Vincent 1885, 2½ on 1p, No. 52.....	.20	.08
Seychelles 1903, 6c, No. 40.....	.10	.03
Mauritius, 20 different, perfection.....	2.08	.85

My BRITISH COLONIAL APPROVALS are "QUALITY" stamps. Every selection you receive from me is a pleasant surprise in Philatelic Possibilities.

The prices make them safe investments. Quick action means results.

Therefore, WRITE NOW!

F. PERCY COLLINGWOOD
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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 3.

March, 1914.

Single Copies, 5c

The Stamps of Morocco

(Translated from the French of Georges Brunel by Julian Park, F. R. P. S., Professor of French, University of Buffalo. Illustrated with 51 cuts).

(Continued).

(i) Fez to Sefrou.

Sefrou, or Sefro, is a little city some 38 kilometers to the south of Fez, in a cultivated valley. The service was established in 1894 by M. Bensimhon, with two mails a week. The design, representing a mosque, has the French legend "Service de Courriers" and the denomination in Spanish; the stamps, printed on white paper, are perforated 13:



- 5c bright carmine
- 10c violet.
- 25c yellow green.
- 50c yellow gold,
- 1p brown.

(j) Fez to Mequinez.

Mequinez, which used to be one of the three capitals of the empire, is today abandoned by the Sultan; situated 56 kilometers west of Fez, it is composed of two quarters—a ruined city, and the other with large and regular streets. It is the center of an active trade, and is inhabited by 50,000 people, of whom 6000 are Europeans. The stamps, issued in 1898, comprise both postage-stamps and postage-dues, and are printed in two colors on white paper and perforated 12:

Postage-stamps—

- 5c yellow-green, value in carmine.
- 10c carmine, value in blue.

- 15c blue, value in yellow-brown.
- 20c yellow-gold, value in violet.
- 25c violet, value in green.
- 35c brown, value in carmine.
- 50c rose, value in brown.
- 1f green, value in brown.



Postage-dues—

- 5c blue, value in green.
- 10c yellow-green, value in carmine.
- 20c carmine, value in pale brown.
- 30c bistre, value in lilac.
- 40c lilac, value in brown.
- 50c brown, value in violet.
- 60c violet, value in vermilion.
- 1f red-brown, value in blue.

Here is the notice which inaugurates this service*:

"MAILS FOR MEQUINEZ"

"Correspondence for Mequinez now be sent through the British postal agencies in Morocco, it having been arranged that such correspondence will be transmitted between Fez and Mequinez by a private 61-weekly (bi-weekly) courier service which is timed (timed) to meet the arriving and de-

*This is given just as it appeared in Dr. Brunel's book, the obvious mistakes being corrected, in parenthesis, after the errors, by the translator.

parting 61-weekly British service between Fez and Tangier.

"It is to be clearly understood, however, that no liability (liability) is incurred by the British Post Office for the transmission of letters, etc., between Fez and Mequinez, the correspondence being forwarded and received for account and risk of senders.

"A charge of 5 centimos per half ounce letter, and simple and book packets at 5 cts each two ounces, is made by the above private service on delivery of the correspondence at Mequinez, or on its despatch therefrom. Or the extra portage (postage) may be prepaid in the special stamps of the Fez-Mequinez service which are obtainable at any British postal agency in Morocco.

"J. M. MacLEOD,
"British Postal Agent.

"Fez, March 17, 1898."

(k) Mazagan to Marakech.

Organized in 1891 by M. Brudo, son of the French vice-consul at Mazagan, this was the first regular service to be inaugurated in Morocco. The distance between the two cities, Mazagan to Morocco (Marakech), is about 200 kilometers.

At the time when this service was commenced Mazagan was the most important port on the ocean; at that time it numbered 16,000 inhabitants, 300 of whom were Europeans; today the population may be estimated at about 20,000. The city had been fortified at the time when it was a Portuguese possession, and the remains of these stone walls, well preserved, give an imposing aspect to the city.

Marakech is the ancient capital of the country, and extends over a considerable space of ground, since its walls have a circumference of more than twelve kilometers. Among its population of 80,000 hardly any are Europeans. The city has deteriorated much from old days, and commerce and industry have fallen upon idle times. A striking monument dominates the town, the minaret or tower of the Koutebia mosque, 70 metres high. The streets are badly paved, narrow, and dirty, though there are a few imposing avenues and some important squares.

The couriers used to pass through Sidi-ben-Nour, Smira, and Souinia, following an almost straight line.

The first stamp issued was worth 25 centimes; its design is simple—large figures on a background of lines, with below the words "Mazagan a Maroc," and above, "Service de Courriers," the printing being done by



lithography, in red on white paper, perforated 11. In 1892, the tariff having been lowered, the 25c value was surcharged with the words "10 cents," with thick numbers on a line, the surcharge being black and blue. Later in the same year the final series was put into use, comprising five values—5, 10, 25, 50c and 1 peseta. In 1894 a new value, 20c, was added. These stamps are lithographed on white paper and perforated 10. The design represents a portico with the value framed in the center.

- 5c yellow-green.
- 10c sky blue.
- 20c brown-violet.
- 25c bright carmine.
- 50c pale violet.
- 1p yellow-gold.



In March, 1894, before creating the 20c value, recourse was had to a surcharge, to make a 20c value out of the 5c stamp.

- 20c on 5c yellow-green.

In 1897 a new service was inaugurated, the stamps for which were made by Waterloo & Son in London; the paper is white, the perforation 14. The oblong design represents a native village. On account of a curious mistake of the engraver, the values are printed in Spanish and in Italian, though there are hardly any Italians in the country; the second language should have been French.



- 5c blue.
- 10c bright rose.
- 25c olive-green.
- 50c bright green.
- 75c yellow-brown.
- 1p bright violet.

Like the preceding issues, the necessity for a 20c value was realized, and the 25c olive was utilized for the surcharge; the 5c is also found imper-

forate, which gives us the following varieties:

5c imperforate.

20c on 25c olive-green.

In 1899 a new set, representing an antelope hunt, was put into service, it is perforated 11:



5c orange, black center.

10c bright blue, black center.

20c lilac, black center.

25c yellow, black center.

50c violet, black center.

1p carmine, violet center.

Lastly, a series of postage-due stamps, of simple design, was issued, the inscription being in French and the values in Spanish currency. These stamps were perforated 13½:



5c blue and black.

10c yellow-green and black.

20c blue-green and black.

30c rose and black.

40c brown and black.

50c lilac and black.

1p violet and black.

(1) Mazagan-Azemour-Marakech.

The mail service just described was complicated later by making the courriers detour so as to pass through Azemour, not a very important city, built directly on the sands of the desert, and numbering only about 8000 inhabitants.

The design of these stamps represents a tomb of a saint, before which the constant swirling of the sand has ceased as if in reverence; accordingly the natives profess something miraculous about the place, a superstition which is fostered by the priests. The set is perforated 11½.



5c green, value in black.

10c red, value in black.

15c brown, value in black.

20c yellow-green, value in black.

25c blue, value in black.

50c violet, value in black.

1p orange.

(m) Saffi to Marakech.

Saffi is a fortified port, another former Portuguese possession; much degenerated today from its old-time splendor, it numbers about 10,000 inhabitants, most of whom are Jews. It is an unhealthy and unpleasant place, due possibly to the nature of the trade carried on there: it is the center of the woolen, oil, and wax industry of the region roundabout.

In 1899 the service was created between this port and Marakech, distant about 160 kilometres. The stamps, which are lithographed, represent a barque and a ship in the background—a familiar scene, of course, to the port; the seven values are perforated 11½:



5c olive, value in black.

10c emerald green, value in black.

20c pale blue, value in black.

25c pale violet, value in black.

50c pale rose, value in black.

75c yellow bistre, value in black.

1p pale carmine, value in black.

(n) Mogador to Marakech.

Mogador, a city of about 30,000 inhabitants, many of whom are Europeans, is one of the pleasantest of Moorish cities; it is regularly arranged and built, the streets are straight and comparatively clean. Magador is the principal port of this part of Morocco, the climate is very agreeable, and the city may be destined to become a resort for Europeans, as Tangiers is now. The distance between Mogador and Marakech is about 200 kilometres.

In 1892 one stamp, only, was made, of the value of 20 centimes. The design is the same as that which served for the Mazagan-Marakech service.



20c rose (perforated 11½).

This service, suppressed in 1893, was renewed in 1895 and a new series made its appearance. It is a rather pretty stamp, well designed; five values were issued, perforated 13:



5c green.

10c carmine.

15c blue.

A year later the stock of 10c stamps ran out, and the 15c was surcharged to fill the deficiency:

In 1899 a new series replaced the 10c on 15c blue.

tower design, the subsequent design representing a courier; the stamps are perforated 14:



50c brown.

1p red-brown.



5c green.

10c carmine.

15c blue.

50c brown.

1p red-brown.

(o) Mogador to Agadir.

A courier service was organized in 1900 to connect these two ports. Until then Agadir had not been at all an important city, and its decline began when the Portuguese abandoned it. The town was formerly well fortified, but the old defences are now in ruins. An important customs office is established there; and the caravans coming from the South and going to Mogador generally stop in Agadir. The port seems now to be regaining some of its pristine prominence.

Stamps of a very artistic design appeared in 1900, perforated 14. They are printed in two colors; on all the stamps the flag and the values are in red:



5c moss-green.

10c bright blue.

20c wine.

25c mauve.

40c yellow-brown.

50c brown-lilac.

1p grey-green.

(p) Cherifian Posts.

In May, 1912, the administration of Cherifian (Moorish) telegraph offices created a series of six values for the franking of letters sent by rakkas between the following cities: Fez, Sou-el-Arba, El Ksar el Kebir, Larache, Petitjean, Mechra-bel-Ksiri, Arzila, Tangiers, Sebou, Rabat, Casablanca, Meknes, Mogador, Mazagan, Azemmour, Saffi, Marakech.

The tariff is the same as the French, transformed into terms of Hassani money. The design represents a mosque set in a doorway, above and below are Arabic inscriptions; the value is expressed in large figures, in frames, on either side:

1 hass. grey.

2 hass. violet.

5 hass. green.

10 hass. carmine.

25 hass. blue.

50 hass. grey violet.

1000 hass. lemon yellow.

We reproduce a cut showing a letter which was addressed to the author; the stamp represents transportation from Fez to Tangiers, the military franchise being valid only after the letter leaves Tangiers.*

These stamps were suppressed in 1913, and only French postage stamps can serve for the French zone of influence.

*All mail to any part of the French possessions, sent by a French soldier or sailor, is carried free.—Trans.

(To be continued).

THE MYSTERIOUS STRIP OF FOUR.

(Continued from last issue).

"Hope you succeed."

"Thanks. So long."

The Schmetz establishment was reached in due time, and the proprietor informed that the crook was behind the bars.

"Var didt you gedt him?" asked Mr. Schmetz.

"At Mr. Snyder's store."

"Den der tief iss Shnyder, yust like I saidt all along, vat?"

"No, no; it is Mr. Snyder's clerk. Plipp."

"Yust der same ting eggsactly. Shnyder pudt him up to it."

"No, you are mistaken; Mr. Snyder is in no way at fault."

"Budt who gedts der shtrip?"

"Here it is. It belongs to you, and I shall hold it no longer."

The German was very glad to recover his property, and thanked Mr. Holmes profusely.

"Now vot vill Shnyder say," he yelled. "I godt der shtrip vot he paidt two hundert dollars for, und he iss juyst a shtrip oudt. Och, dot's greadt."

"He will get the best of it yet," commented Mr. Holmes, "but you'll find out all about that tomorrow morning, at the station-house. Don't fail to come."

The temporary detective having lunched, he was once more full of energy, and had soon visited the two vendors of fake hair from whom he had gotten his first important evidence. Both were instructed to appear at police headquarters the next morning, to identify Peters-Plipp.

Mr. Holmes next consulted a city directory, found what he wanted, proceeded to a shabby, dillapidated house on a dirty side street, and knocked loudly on the paintless portal.

XIII.

"What's wanted?" inquired the woman who answered the detective's knock.

"Mr. Plipp sent me," he lied, through necessity. "He wants me to get him a few things up in his room."

"Go an' help yerself; his door's th' fourth to th' left, on th' third floor. It ain't locked."

"Thank you."

"Ah, save yer manners fer them as wants 'em," was the response.

Undaunted, however, by this onslaught, our hero proceeded to the designated door.

Immediately upon entering the room, he went to Plipp's trunk, but found it locked. Having anticipated this obstacle, he had brought along a bunch of keys, both skeleton and in the flesh assortments, and now began to insert each one in the lock separately. (This adverb is rather redundant here, perhaps).

Success soon crowned his effort, to use a well-worn phrase, and the contents of the trunk were entirely at his mercy.

But of shirts, socks, and underwear Wanted he none;

Only two things he took,

And then he was done,

This, by the way, is not a quotation; it is entirely original.

Possibly the two things mentioned would have seemed of little importance to ignorant people, but to the detective they meant much, even if they consisted merely of some false hair, and an envelope containing evidently nothing but a piece of paper.

Going straight to his office with the loot, Mr. Holmes spent several hours in concentrated thought. At last he had made everything clear to

himself, but one point; and, intending to crystallize that also, he got Mr. Snyder on the telephone.

"Hello," he said, when proper connections had been established, "this is Holmes."

"Anything turn up?"

"A few things; but I'm still hazy on one point. Have you time to answer a few questions?"

"Certainly. There's nobody here but a boy examining some half-cent sheets."

"Very good; I'll proceed. Do you keep the combination of your safe in your cranium, so to speak, or have you jotted it down some place on paper?"

"Well, my memory is rather poor, so I made a note of the combination in such a way that only I, myself, understand it."

"What did you do with this combination in disguise?"

"Put it in my inner coat pocket."

"Anybody know it's there?"

"Why, come to think of it, I boasted to Plipp at the time about the care I had taken to keep the combination to myself."

"You certainly exercised great care, especially in telling him about it."

"I realize that I made a mistake; but what has all this to do with that strip of four?"

"More than you dream of, and for that reason I want you to trust me with everything. Kindly tell me just what it is that you are carrying around in your inside coat pocket. Read it to me over the 'phone."

"B—but—"

"Oh, you can have the combination changed tomorrow, so that nobody will be the wiser. Kindly read it at once."

"Alright; here it is: \$10 Mortgage, R. L. L. R. Bet you can't find out anything from that."

"Why, man, it's as easy as specializing in Thessaly."

"Then what's the combination?"

"Oh, don't rush me. I'll look it up in the Scottalcg shortly. Goodbye."

So saying, Mr. Holmes hung up the receiver, and proceeded to shake hands with himself in a manner unbecoming the dignity of a philatelist. At the other end of the line, the receiver was dropped lamely into place, and as the dealer pocketed four cents for eight French Colonials, he softly murmured:

"How the deuce did Holmes know that?"

XIV.

We now allow a night to slip by, and find ourselves, the next morning,

in the police station previously visited.

"Fetch number ten," the chief was saying to an attendant.

"No. 10" was evidently another way of saying Mr. Adolphus Plipp, for that worthy arrived shortly, led by the attendant.

Seated at various places before the chief's desk were Messrs. Holmes, Snyder, and Schmertz, the two dealers in wigs, and Mrs. Mary White. Since these personages composed the entire number of witnesses, the trial began at once.

After the disposal of a few preliminaries, the interesting parts of the proceedings ensued. One of the dealers in wigs and other things, testified that the prisoner had been at his store Saturday noon of the preceding week, to price his wigs; and the other one swore that the accused had, afterward, visited his store and purchased a black wig and false beard.

Upon being asked whether or not he admitted procuring the false hair, Plipp declared that he did not buy it for himself, having turned it over to a stranger who had requested him to get it for him.

"Rather thin," commented the caustic chief. "Did you wish to say something, Mr. Holmes?"

"I should like to ask a few questions," Mr. Holmes replied, and turning to the man who had sold Plipp the articles under discussion, he said:

"Would you recognize the purchases of the accused if you saw them?"

"Certainly; especially if the trademarks are still on them," was the reply.

"Then kindly examine this wig and beard, and let us know whether or not they are the ones sold to the prisoner," said Mr. Holmes, producing the articles mentioned; they had previously been secreted in one of his pockets.

"I'm positive they're the ones," was the decision.

"Plipp," said Mr. Holmes, turning to the prisoner, who was now thoroughly frightened, "I found the artificialities which have just been identified, in the trunk at your lodgings. Does the trunk belong to the stranger whom you met, or did he put the wig and beard in it when you weren't looking?"

Silence.

"Better 'fess up," Mr. Holmes continued. "If you plead guilty at once on the charge of obtaining the strip of four from Mr. Schmertz under false pretenses, it will save the trouble of getting the Steelville postoffice

force over here to identify you."

"They couldn't do it, for I had on the—I mean—I—" blurted Plipp.

"You're an ass," remarked Mr. Holmes. "You haven't done anything but make breaks since yesterday morning, when I first interviewed you. You have practically admitted, just now, that you visited the Steelville postoffice, but that you had on the wig and beard for the occasion. Now, shall I dress you in the clothes that you wore on the same occasion,—which I noticed in your trunk,—put the wig and beard on you, and exhibit you to the employees of the Steelville postoffice, or do you want to take this opportunity to plead guilty?"

"Yes," was the ambiguous and faint reply.

It could easily be seen, however, from the facial expression of the prisoner, which of the alternatives he referred to, and Act One of the trial was over.

XV.

"Now we come to the most important points," said Mr. Holmes, addressing the chief. "May I question the defendant further?"

Permission having been granted, Sherlock the Second began in this wise:

"Since you have been so kind, Mr. Plipp, as to admit that you purloined the strip of four from Mr. Schmertz, please favor us by explaining what you did with it after you got it."

"I lost it."

"But it is the same strip which Mr. Snyder displayed at the club rooms on Thursday night, since it was unquestionably identified. How do you account his getting it?"

"Easy enough,"—gaining courage,— "that woman who calls herself Mrs. White found it after I had lost it, and sold it to the boss."

"Granting, temporarily, that such is the case, the question naturally arises: Why didn't you recognize the strip when Mrs. White brought it to the store, and claim it?"

"Oh, I did recognize it; but because I had—er—gotten it on approval, and not paid for it yet, I—ah—said nothing."

"Why did you let Mr. Snyder think the flags were inverted, then, if you were aware that they were normal?"

"I don't know."

"That will do for you at present. It seems to me you might have been able to work up better excuses than the ones you have given, if you had tried harder. Now, Mrs. White, were the flags inverted or normal on that

strip of four stamps you got \$200 for?"

"They were up-side down, as plain as day."

"But days are not always plain, Mrs. White; for instance, Thursday, the day on which you sold the stamps. It was very dark, and this reason, as well as another one, were the means of preventing Mr. Snyder from knowing for certain whether the flags really were inverted or not. He now thinks they were not, as the stamps were normal varieties, several hours after the purchase. Now, if you're perfectly sure that the flags were inverted on the strip you sold Mr. Snyder, you could possibly identify it if you saw it again?"

"Yes, sir."

"Mr. Schmertz," addressing that gentleman, give be the strip Plipp got from you,—on approval."

Upon being shown the strip, Mrs. White denied ever having it before.

"That's strange," said Mr. Holmes, taking the strip to a window, turning his back, and evidently examining it intently. Then going over to the woman again, he said:

"Look at it once more, and see if there isn't some resemblance?"

"Mercy me!" she cried, "I knew my eyes were poor, but I didn't think they were this far gone. Why, the stamps now look exactly like the ones I sold for \$200. See, the flags are up-side down."

"Vot!" shouted Mr. Schmertz, "Ven didt dey do idt?"

At the same instant, Plipp sprang to his feet, got to the strip of four at one stride, and stared at it with bulging eyes.

"You sneak!" he hissed at Holmes, "you—"

"No more names, please," said the detective, calmly pocketing the strip of inverts for safe keepink, "I had to enter your room, and ransack your bureau drawers to get—"

"It wasn't in a bureau drawer; it was in—I mean—oh, confound it!"

"Hard thing to hold your tongue, isn't it?" said Mr. Holmes, sarcastically.

"Budt," spoke up Mr. Schmertz, excitedly, "var iss dot shtrip? Idt iss mine, und I vant it mitoudt furder troubles. Vot iss dese here doings all about?"

"He is right," said the chief (who had been following the proceedings about as intelligently as he would have followed an argument between an Italian and a Chinaman, in their native tongues respectively). "you'd better explain fully how the matter stands,

Mr. Holmes, so we know just what the accused is accused of."

"Very well," said the philatelic sleuth, clearing his throat.

XVI.

"It has been already shown," Mr. Holmes began, "that the accused procured a wig and beard during his lunch hour on Saturday of last week, and more same when visiting Steelville, as Peters. He further agrees with us in the deduction that he is guilty of obtaining from Mr. Schmertz a strip of four 30c 1869s, and other stamps, under false pretenses. Further than that he has confessed nothing; yet the fact is still to be accounted for that Mr. Snyder locked a strip of four inverts in his safe on Thursday evening, to return an hour later and find, instead, the strip which had been stolen from Mr. Schmertz.

(To be continued.)

PHILATELIC ETHICS.

My experience has taught me that childlike trustfulness is not quite as satisfactory as our old friend Caveat Emptor. Every man has his personal code and his actions are governed by that code. Philately, unfortunately, includes a fair quota of clever thieves, clumsy thieves, and smug hypocrites. The writer recalls one instance of a man with a stainless reputation and a stained character, guiltless and proudly prominent as long as the darker chapters of his career remain unread. Philatelists are human and humanity is not altered by codes. The rules of the game vary from "Play fair" to "Bring home the money," and the choice rests with the individual. Philately is not a profession. It is either a hobby or a business and the governing "codes" are as variable as the personalities of the interested individuals. If this world is unsatisfactory our only recourse is to try the next. Personally, I shall try to worry along in this one for a few years yet.

"Take back your unused Postage Dues!"

Insulted Virtue loudly cries,
"But slip me one of those rare Blues,
Pleads Virtue's alter ego, Vice.

Chorus:

There's so danged much good in the worst of us, and it's nearly midnight and I'm only a pure working man; but thank Heaven I'm poor. So hoping you are the same.—Wiley.

N. B.—My old pal, O. B. Goodé, insists that we need a GOAD more than a code.

INTERNATIONAL PRECANCEL CLUB.

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Report for month ending February 25, 1914:

New Members.

No. 70—Karl A. Pember, Woodstock, Vt.

No. 71—A. M. Krug, Brenham, Tex.

No applications for membership have come in since the last report. No receipts or disbursements since last report (Nov. 20), the amount in the treasury still standing at \$30.89, as per last report.

There has been no report from the committee to revise the Constitution and By-laws, although I have asked for a report from the Chairman at two separate times. We hope that this committee will soon have a report to submit. Members are urged to do a little recruiting and endeavor to secure new members for the Club, and the Secretary will be pleased to send application blanks to all interested.

W. I. MITCHELL, M. D.

Secretary-Treasurer.

ENDOWMENT BULLETIN.

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C. A. Howes, 55 Kilby street, Boston, Mass.

W. C. Stone, Springfield, Mass.

A. H. Weber, 1515 Euclid avenue, Berkeley, Calif.

H. L. Wiley, 344 E 54th street, Portland, Ore.

Amount pledged to date, \$4,177.75.

Object.

To secure a more stable foundation for philatelic journalism; to develop and broaden its influence, thereby exploiting the recreation of stamp collecting among discriminating persons; to advance the general interests of philately; and to render permanent all that shall be accomplished along this line from year to year, by providing for the perpetual publication of **Everybody's Philatelist**.

The Fund is controlled and administered absolutely by the Board of Trustees, the interest only being utilized.

The founder and editor has pledged to turn over the magazine, its lists, patronage and good-will, at his death, to the trustees.

Contributions may be made by single donation, annual donation, monthly donation, bequest, insuring one's life payable to trustees, by auction proceeds, etc., etc.

Every multiple of ten dollars contributed carries with it the naming of a life subscription to **Everybody's**.

Contributions or inquiries may be addressed to any one of the trustees, or to the founder, Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal.

THE 5c MEXICO OF 1895.



The illustration shows an interesting "broken" line variety which exists in the 5c Mexico, issue of 1895.

Three types can be found.

In Type I, the line is unbroken. Specimens of the type are dated from November, 1898, to October, 1899.

In Type II, the line shows distinct thinning and evidence of wear or damage. Cancellation, November, 1898, to January, 1899.

In Type III, the line is broken. Specimens of Type III are dated July, 1899, to October, 1899.

These stamps are found in both 6 and 12 perforations and on all varieties of paper common to this issue.

H. L. W.

M. P. A.

True it is that the M. P. A. is not dead. It had too much spirit to expire simply because some members

threw up the sponge. What with malicious acts of some, bungling of others, and faintheartedness of some more, an ORDINARY society would have expired. The M. P. A. is not an ordinary society. It has worked too hard and accomplished too much, to simply lay down and die of heart failure.

Ex-President Mann was given every opportunity to discharge the trust which he accepted when he accepted the presidency. Unfortunately the trust placed in him seemed to be regarded lightly by him. He promised and promised again and fell down every time. His judgment was poor and he had no respect for the constitution. He was a poor executive because he was no executive at all. He should have compelled ex-Secretary W. C. Webb to turn over the association books and papers to the new secretary. Webb violated the constitution by refusing to turn over the papers to his successor. In justice to Mann, the most of the blame should be placed where it belongs—on the shoulders of W. C. Webb. He could not have his own way and refused to play. The Board of Directors know who was the nigger in the woodpile and the members have a right to know. He couldn't run the association, so he has tried to wreck it. He has failed. His efforts were given every assistance by the bungling mismanagement of poor Mann. Other members have expressed themselves more forcibly than this, but in simple justice to those who have labored faithfully and unselfishly, some statement of the inside facts should be made.

Re-organization is under way. Dunning, Davis, Hollenbach, Greene, Bartlett, Holt, Cass, Graham, Carpenter, Boyer, Bartleson and others are behind it, and shaking itself free from the unworthy and the unfit, the M. P. A. will be all the stronger, and prove its power and continued usefulness.

W. H. Hollenbach is Acting President until new officers are regularly elected, and all loyal M. P. A. members would do well to drop him a line at 348 W. Douglas St., Reading, Pa., with a word of support. Dr. Davis is Acting Secretary.

A circular letter will be sent to all members and former members.

What the J. P. S. is in England, the M. P. A. is over here. The former does not detract from the influence of the older society, nor does the M. P. A. from the grand old A. P. S.

WHAT SOME OF THE NEW STAMPS LOOK LIKE.

We illustrate some of the new Egyptian and Turkish stamps. The Egyptian is an especially attractive set, and illustrating many features of classic history, will wield unusual influence in favor of philately.



Egypt — 4 millimes, vermillion, Pyramids of Giza.



Egypt — 5 millimes, lake, the Sphinx.



Turkey — 2 piastres, shows the cruiser "Hamidie."



Turkey—5 piastres, the Ministry of War.

2-26-14.

"Kindly discontinue my 3-page ad. of stamps as have more replies now than I can answer and fill. Stamp ads. sure pay in 'E. P.' Run my printing ad. in the one inch space as before."—B. A. Turner.

Contemplated
1893

Organized
1908



An International Exchange

Dues \$1.20 Yearly.

(Memberships are payable in advance at rate of 10c per month to January 1st of each year, from which time all memberships are dated).

O. KENDALL,

Vice-President (Canada)

Southern Philatelic Association, U. S. A.

Member Hobby Club I, A. P. S. 3353; J. P. S. 524; S. P. A. 380;

E. S. C. W. 75; C. P. A. 3; N. C. C. 239.

Founder and Director.

EXECUTIVE OFFICES: 387 Bannerman Ave., Winnipeg, Manitoba, Canada.

Stamp Department:

F. A. WILLIAMS, Mgr., Exchange Dept., 343 Polson Ave., Winnipeg, Canada
H. F. KALSE, Auction Manager, 219 McDermot Ave., Winnipeg, Canada

Post Card Department:

C. A. HIVES, 703 Alverstone St., Winnipeg, Canada.

Coin Department:

A. C. ROESSLER, Supt., 10½ Clay St., Newark, New Jersey, U. S. A.

Official Translator:

H. F. KALSE, 219 McDermot Avenue, Winnipeg, Canada.

EVERYBODY'S PHILATELIST, Official Organ.

HOBBY CLUB SECRETARIES.

In writing Club Secretaries always enclose return postage. Out of issue stamps of YOUR country are appreciated when you cannot enclose stamps of their own country.

BOLIVIA—Leopold Korting, Oruto.

BOMBAY—J. D. Confectioner, 224 Jambhool-waki, Kalkadeni Road, P. O. 2, Bombay, India.

CHILE—H. N. Richmend, Casilla 1087, Val-paraiso.

CHINA—M. F. Summers, Psinanfu, Shantung.

COSTA RICA—E. G. L. Webb, Box 410, Limon.

CUBA—Dr. Francisco Penichet, Monte, 366, Altos, Havana.

CAPE OF GOOD HOPE—E. C. Smithers, 1 Guildford Road, Rosebank, near Cape Town.

DUTCH EAST INDIES—Johana J. M. Wel-ter, Station sweg, Sverabaia.

DANISH WEST INDIES—J. A. Mescus, Police Constable, St. Thomas, D. W. I.

ENGLAND—L. M. Schapp, 35 Addison Gar-dens, West Kensington, London, W.

EGYPT—Felix Cohen, Box 141, Port Said.

FRANCE—Edw. A. Giraud, 51 Rue de la Pnyamide, Cognac (North).

GERMANY—Julian D. Princky, Bleibtvent 7, Charlottenburg, Berlin.

INDIA—B. S. Mathur, 62 Civil Lines, Agra

MADEIRA (Africa)—Chr. Anderson, Box 24, Funchal.

NYASSALAND—V. N. Rele, Limbe.

NEW SOUTH WALES—Miss B. Milligan, Shaftsbury Road, Burwood.

NORTH CHINA—Mrs. M. D'Eucarnaco, Chinese Imp. P. O., Pekin.

PERSIA—Julian D. Princky, c. o. C. A. Reith, Tabris, North Persia.

QUEENSLAND—Wm. F. Cornhill, Montcaf-fer, Prince St., Rosalie.

RUSSIA—C. Transtel, Yavod, Westinghouse, Moscow.

SURINAME—Jan. deVries, P. O. Box 77, Paramaribo.

SIERRA LEONE—H. Norman, Freetown.

SWEDEN—Ossian Lofgren, Oskarshamn.

SWITZERLAND—Chas. Hirschburger, 31 Rue de Malagnon, Geneva.

TRANSVAAL—E. Tamsen, Nylestrom.

THE HOBBY CLUB EXCHANGE DEPARTMENT.

You, as an ardent philatelist, are interested, no doubt, in anything that will increase your collection.

You, no doubt, have hundreds of duplicates that are really of value, but you see no practical way to exchange them for other stamps needed

in your collection. You may even have dozens of duplicates of one stamp cataloging 5c, 10c, 20c, and even up to \$1, but seem unable to dispose of them in a practical way. The Hobby Club exchange department will accomplish just this much for you. At the end of this little writeup you will find an announce-ment of what it will do for YOU, the

same as it has for lots of others.

The stamp dealer who finds he has a lot of high priced stamps on hand that his custom does not desire will especially find our exchange department of especial advantage in securing stock that his trade will readily consume. The same applies to stamps he has large accumulations of. Send us a trial lot, a small wholesale mixture and try our system. Others are finding it profitable—why not YOU? A trial will convince, and you will ever remain one of our many boosters.

Common trashy junk is not accepted, only desirable stamps cataloging 5c each or more, unless in desirable sets.

We have three grades or classes of circuits composed of average, medium, and high class stamps. "Class" is given for "class" in exchanging, so all are assured getting the class desired, according to that sent in to the department.

Six circuits a month is now what our exchange manager is averaging to send out valued from \$30 to \$160 each. This should be doubled in another month, and with YOUR co-operation CAN be.

All stamps entered are marked at a net cash value, the lower the price the more being taken, of course, which is the only successful method of getting over the different catalog

pricings, as our club members are located all over the world.

Full particulars of our Club will be gladly mailed to anyone requesting same. May we have the pleasure of receiving YOUR request? We feel we can be of mutual benefit and ask your kind co-operation, kind reader.

Respectfully yours,



MR. DEALER

Why bother with delinquents? Such parties that do not return your approvals, substitute, send bad cheques, etc. Give false or worthless references. Avoid bad debts. Use **Trowles Bulletin Service**. Write for particulars at once.

VICTOR A. TROWLES

951 Dovercourt Road Toronto, Canada

UNITED STATES

Alaska Yukon—Block of 6 mint, with plate number, and bureau imprint...\$0.35
Center block of 4 of same..... .90
One Cent 1898 Surcharged, Small I. R.
Unused, single copy, cat. 15c..... .06
Unused block of 4, cat. 60c..... .24
Apply for a selection. Up-to-date. 20th Century.

ELBERT B. CHARMAN

Box 12 Oregon City, Oregon



F. A. Williams
Exchange Supt.
Winnipeg, Can.
343 Polson Ave.

What a Hobby
CIRCUIT EXCHANGE
Looks Like

THE HOBBY CLUB Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

Small **Wholesale Lots** taken at special prices in exchange for single stamps from Club Circuit. What have you to offer? Send us a trial lot.

Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.



EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No 1080)

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Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing this always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave and Lake St., San Francisco, Cal.

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If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

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	Transient.	Contract.
1 inch	\$ 1.50	\$0.75 per insertion
$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches)	4.00	2.00 per insertion
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches)	6.00	3.00 per insertion
1 page (15 inches)	10.00	5.00 per insertion

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Publication Office, 14th Avenue and Lake Street, San Francisco, Cal. Phone, Pacific 5574.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. V, No. 3.

MARCH, 1914.

WHOLE No. 51

"EDITORIAL SHOP-TALK"

The Pacific Philatelic Society has joined with the Berkeley Philatelic Society in seconding the official invitation of the Exposition Officials to the American Philatelic Society, to hold the 1915 convention in San Francisco. This includes the free use of convention hall and committee rooms. The local collectors may be depended upon to provide adequately for all entertainment, social functions and sight-seeing trips.

Of course the meeting place for 1915 cannot be determined until the 1914 convention next summer. That is only a few months off. The invitation has gone forth. It is heartily seconded. And we ask with some measure of confidence and assurance that the A. P. S. members consider kindly our offer to be their host in 1915. San Francisco will be the logical place for it. Under ordinary circumstances, in other years, our invitation would

hardly be considered, as we are a long way from the geographical center of philatelic America. But we realize that many A. P. S. members will come here for the Exposition, and that being the case, most of us would prefer to be here for the convention dates, if possible, if we knew far enough in advance rather than before or after the meeting. The probability that San Francisco would hardly be considered as a meeting place on an ordinary year, is all the more reason why she should be chosen for the extraordinary year of 1915.

There are over fifty members of the Washington State Society, and at least four-fifths of them will be on hand. As many if not more will be in the Southern California Society. Then there are a large number of collectors in states west of the Mississippi who have been unable to attend previous conventions, but who have already decided to visit our Panama-Pacific Exposition. Then there are those who will find an economical trip can be made via the Panama Canal and will make the journey that way. And beside all these there will be on hand a goodly delegation of those generally present at conventions. Vote for San Francisco for the 1915 meeting place. (J. M. H.)

We intend to enlist the services of each of our subscribers as special representatives of **Everybody's**, and to make a permanent list of premiums for new subscriptions. It cannot of necessity apply to renewals, or to subscriptions expired at any time within the preceding 12 months. In all cases "one new name" means one new subscriber for one year, at 50 cents:

1—An extension of six months to your own sub. will be given for one new name.

2—An extension of one year will be given for 2 new names.

3—An extension of one year and a half will be given for 3 new names.

4—An extension of two years will be given for 4 new names.

And so on indefinitely, if an extension of your own sub. is desired, six months will be given for each new name.

5—Universal Emblem of Philately, gold-plated, for 2 new names.

6—Universal Emblem of Philately, Sterling silver, for six new names.

7—Universal Emblem of Philately, solid gold, for 35 new names.

8—J. Scott Taylor's Handbook of Modern Water-Colour Pigments, illustrated with 72 colour washes, graduat-

ed by hand on drawing paper. An authoritative standard upon which to base the nomenclature of stamp colors. 72 pages with 64 additional pages of advertisements given for 2 new names.

9—"Publicity Stickers," 250 for one new name; 600 for 2 new names; 1000 for 3 new names.

10—Wiley's Check List of Special Perforations in U. S. Stamps, copyrighted, illustrated on p. 168 of Sept. 1912 **Everybody's**, 25 for one new name; 75 for 2 new names; 150 for 3 new names.

11—Big Ben Binder, will hold two years' files of **Everybody's**. Suitable for any 6 x 9 magazine or pamphlets. One for 7 new names.

12—Scott's Catalogue, current issue, cloth, one for five new names.

13—Complete file of **Everybody's**, from Vol. I, No. 1, to date, for 20 new names.

14—Power's book on U. S. Stamps for 8 new names.

15—A pair of mint imperf. Lincolns for 1 new name; a block of 4 and a pair for 2 new names.

16—A pair, mint, 2c 1903, U. S. Schermack No. 3. Origin absolutely guaranteed by the Editor. Pair for 1 new name; strip of 4 for 2 new names.

17—A Life Subscription to **Everybody's** for 35 new names.

18—3000 imported peelable hinges for one new name.

19—An entire uncut mint sheet of imperf. Hudson-Fultons for 100 new names.

Other premiums will be added from time to time.

The only conditions are that the names are absolutely new, that cash accompanies all subscriptions, and that subscribers only are entitled to premiums. Premiums will not be exchanged.

(J. M. H.)

IN THE MARKET

to purchase philatelic journals obliged to suspend. Publishers, if contemplating suspension, communicate with us. Your subscribers will get more than 100 cents on a dollar, and we'll carry out all your obligations. Address Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

The New Schedule of Parcel Post Rates on Books (On and after March 16th.)

Weight	First zone		Second zone			
	Local Rate	Zone Rate 50 miles	rate 50 to 150 miles			
1 pound.....	\$0.05	\$0.05			\$0.05	
2 pounds.....	.06	.06			.06	
3 pounds.....	.06	.07			.07	
4 pounds.....	.07	.08			.08	
5 pounds.....	.07	.09			.09	
6 pounds.....	.08	.10			.10	
7 pounds.....	.08	.11			.11	
8 pounds.....	.09	.12			.12	
9 pounds.....	.09	.13			.13	
10 pounds.....	.10	.14			.14	
11 pounds.....	.10	.15			.15	
12 pounds.....	.11	.16			.16	
13 pounds.....	.11	.17			.17	
14 pounds.....	.12	.18			.18	
15 pounds.....	.12	.19			.19	
16 pounds.....	.13	.20			.20	
17 pounds.....	.13	.21			.21	
18 pounds.....	.14	.22			.22	
19 pounds.....	.14	.23			.23	
20 pounds.....	.15	.24			.24	
21 pounds.....	.15	.25			.25	
22 pounds.....	.16	.26			.26	
23 pounds.....	.16	.27			.27	
24 pounds.....	.17	.28			.28	
25 pounds.....	.17	.29			.29	
26 pounds.....	.18	.30			.30	
27 pounds.....	.18	.31			.31	
28 pounds.....	.19	.32			.32	
29 pounds.....	.19	.33			.33	
30 pounds.....	.20	.34			.34	
31 pounds.....	.20	.35			.35	
32 pounds.....	.21	.36			.36	
33 pounds.....	.21	.37			.37	
34 pounds.....	.22	.38			.38	
35 pounds.....	.22	.39			.39	
36 pounds.....	.23	.40			.40	
37 pounds.....	.23	.41			.41	
38 pounds.....	.24	.42			.42	
39 pounds.....	.24	.43			.43	
40 pounds.....	.25	.44			.44	
41 pounds.....	.25	.45			.45	
42 pounds.....	.25	.46			.46	
43 pounds.....	.26	.47			.47	
44 pounds.....	.27	.48			.48	
45 pounds.....	.27	.49			.49	
46 pounds.....	.28	.50			.50	
47 pounds.....	.28	.51			.51	
48 pounds.....	.29	.52			.52	
49 pounds.....	.29	.53			.53	
50 pounds.....	.30	.54			.54	

Weight	3d zone	4th zone	5th zone	6th zone	7th zone	8th zone
	150 to 300 miles Rate	300 to 600 miles Rate	600 to 1,000 miles Rate	1,000 to 1,400 miles Rate	1,400 to 1,800 miles Rate	all over 1,800 miles Rate
1 pound.....	\$0.08	\$0.07	\$0.08	\$0.09	\$0.11	\$0.12
2 pounds.....	.08	.11	.14	.17	.21	.24
3 pounds.....	.10	.15	.20	.25	.31	.36
4 pounds.....	.12	.19	.26	.33	.41	.48
5 pounds.....	.14	.23	.32	.41	.51	.60
6 pounds.....	.16	.27	.38	.49	.61	.72
7 pounds.....	.18	.31	.44	.57	.71	.84
8 pounds.....	.20	.35	.50	.65	.81	.96
9 pounds.....	.22	.39	.56	.73	.91	1.08
10 pounds.....	.24	.43	.62	.81	1.01	1.20
11 pounds.....	.26	.47	.68	.89	1.11	1.32
12 pounds.....	.28	.51	.74	.97	1.21	1.44
13 pounds.....	.30	.55	.80	1.05	1.31	1.56
14 pounds.....	.32	.59	.86	1.13	1.41	1.68
15 pounds.....	.34	.63	.92	1.21	1.51	1.80
16 pounds.....	.36	.67	.98	1.29	1.61	1.92
17 pounds.....	.38	.71	1.04	1.37	1.71	2.04
18 pounds.....	.40	.75	1.10	1.45	1.81	2.16
19 pounds.....	.42	.79	1.16	1.53	1.91	2.28
20 pounds.....	.44	.83	1.22	1.61	2.01	2.40

The above schedule of rates applies to every class of merchandise admissible to the Parcel Post and not only to books alone as the title would indicate.—Ed.

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Golden Genie Mixtures

We offer these mixtures to dealers who want a wide range of variety, but a few of each kind. Nothing so good as these lots for those contemplating entering the stamp business. Enables the dealer with small capital to compete with those using hundreds of dollars. Can re-sell these stamps at 80 per cent discount from Scott's prices and more than double one's money. Sell at 50 per cent and make 400 per cent clean profit.

These mixtures contain only choice postage stamps in good condition and are not the worse for wear, but are fresh and clean copies and never have been hinged. All free from paper and are postally used or in mint condition.

If you are a Dealer, an Exchanger, or Club Member—Here's Something Worth Your While. Collectors can place hundreds in their collections and sell or exchange balance and make big money.

Finest value for 1, 2, 3, 4 and 5 CENT NET APPROVALS ever offered. Over 150 countries represented. Stamps cat. from one to fifty cents each. Mostly from 2 to 10c. No trash—every stamp desirable and salable. Hundreds of dealers are using these mixtures and are reordering regularly—AND WHY NOT YOU? Start an approval business—be a stamp dealer in your home town, or by mail and do a country-wide business. Here is Your Opportunity. It Means Act Today!

No. 1 Contains 3,750 postage stamps. Over 1,500 diff. kinds. Not over 3 of any one kind. A big investment for all. Catalogues considerably over \$100.00. Postpaid at only..... **\$10.00**

No. 2 Contains 7,500 postage stamps. About 2,500 diff. kinds worth the price asked alone. Over 500 diff. Br. Col. and 750 sorts XX Century of the Highest Quality. Not over 5 of any one kind. Catalogues considerably over \$200.00. Postpaid and Registered at..... **\$25.00**

By all means buy No. 2 if you have the money. It contains wider variety and fewer of the commoner stamps—therefore, the more desirable kind and consequently the "best buy."

BUT ONE OF MANY

H. F. Otley, a dealer in stamps and Vice-President of the local philatelic society at Rochester, N. Y., writes: "Having carefully examined the GOLDEN GENIE MIXTURE No. 2 of 7,500 stamps, I want to give you my honest opinion of it. To fail to write you in appreciation of the quality and value of this lot would indeed be negligence. I found more real value than I expected. I am convinced that this lot has no equal for less than double your price, as it contains salable stamps only while 'dealer's stocks' offered by others contain much trash and many questionable stamps."

When a Dealer Will Recommend Another's Stamps Unsolicited and Give Permission to Publish His Statements—He Surely Must Be More Than Satisfied.

Orders Filled the Day of Receipt.

H. S. Powell Stamp Co.

Box 910, STORM LAKE, IOWA

Remember, It's Better to Buy a Golden Genie Mixture Than to Wish You Had!

CLUBBING RATES.

Philatelic Gazette	\$1.00
Collectors' Journal .....	.50
Mekeel's Weekly (new).....	.50
EVERYBODY'S .....	.50

Total cost

OUR PRICE

Mekeel's Weekly (new).....	.50
Collectors' Journal .....	.50
EVERYBODY'S .....	.50

Total cost

OUR PRICE

Mekeel's Weekly (new).....	.50
Mekeel's Weekly (new).....	.50
Phila. Stamp News (new).....	1.00
Collectors' Journal .....	.50
Philatelic Gazette	1.00
EVERYBODY'S .....	.50

Total cost

OUR PRICE

Collectors' Journal	} All 3, \$1.25
Mekeel's Weekly (new).....	
EVERYBODY'S	

Philatelic Gazette	} ...All 3, \$2.00
Phila. Stamp News (new).....	
EVERYBODY'S	

Collectors' Journal or Mekeels Weekly (new), and EVERYBODY'S, the 2 for	.85
Phil. Gazette or Phila. Stamp News (new), and EVERYBODY'S, the 2 for	1.25

If you still have an unexpired subscription to any of above (except Philadelphia Stamp News, or Mekeel's Weekly), it will make no difference if you accept any of above offers, as the new subscription will be applied to extend the old one for a year from date of expiration. P. S. N. & Mekeel's Weekly must be new subs. Address: DR. JOHN M. HOLT, 14th Avenue and Lake Street, San Francisco, Cal.

EXCHANGE DUPLICATES

at full cat. price for stamps you want, marked at cat. price. Join the A. P. S. Costs but 15c a month, worth twice that to any stamp collector. Send 2c for application blanks and rules of the

MUTUAL STAMP EXCHANGE,

Box 343 Fitchburg, Mass.

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THOSE WHOM WE ADMIT TO OUR COLUMNS WE BELIEVE TO BE THOROUGHLY RELIABLE AND WILL FULFILL AND WILLINGLY. SEVERAL HAVE BEEN REFUSED THE USE OF OUR SPACE, AND WE SEEK TO PROTECT THE INTERESTS OF OUR FELLOW-COLLECTORS WHEN WE RECOMMEND OUR ADVERTISERS, AS WE TRIED THEM OURSELVES.

REAL UNSORTED MISSION and Charity Postage Stamps

Gathered by our organization in all parts of the world. Sold according to the number of countries represented in the mixing. Absolutely the only genuine unsorted Mission and Charity postage stamps obtainable today that are sold just as received and by weight.

The Greatest Bargains in Stampdom.

ONE POUND bag from over 100 countries and colonies being well mixed together so there are between 900 and 1100 varieties represented in each sealed bag of some 8000 stamps. The finest lot that we have and the Many being free from paper and in good condition. **Immense Value Assured.** This lot is **Highly Recommended**, only.....\$3.00

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10 Siam	25 3000	"	24 60	1000 " Swiaz	42
20 Brazil	14 4000	"	49 00	1000 " Holland	42
100 Asia	60	Great Bargains	1000	1000 " France	29
100 Africa	65	above	1000	1000 " St. Col's	25
10 Haiti	17	50 Persia	59	1000 " Denmark	47
15 India	04	100 Persia	1 80	1004 " Spain	52
40 Japan	05	125 Persia	2 75	1000 " Russia	42
100 U. S.	20	150 Persia	3 75	2 Seyshells	08
50 Cuba	49	200 Persia	7 99	10 Mauritius	15
100 "	2 39	8 Liberia	19	15 Luxembourg	11
127 "	8 24	19 Hawaii	20	20 Newfoundland	1 00
75 Turkey	84	15 Finland	12	50 Australia	28
19 Liberia	1 00	5 Bermuda	08	50 French Col's	24
40 Liberia	2 00	7 Barbados	12	100 "	1 00
25 Siam	74	15 Iceland	50	150 "	1 00
100 U. S.	20	40 Uruguay	1 00	200 "	4 00
50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40
15 Brazil	06	40 Haiti	1 00	150 British Col's	60
10 Peru	04	200 U. S.	1 29		
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10 Persia	08	7 Iceland	20	6 St. Vincent	14
8 Samoa	02	2 Senegal	05	10 British Guiana	12
20 Spain	11	4 Grenada	08	10 Costa Rica	08
2 Soudan	05	4 Nigeria	08	10 Guatemala	09
4 Malta	04	2 Cyprus	05	6 Indo-China	05
6 Creta	05	2 Panama	12	6 Hong-Kong	05
1 Siam	15	6 Reunion	05	6 Philippines	04
1 Masc	10	6 Bosnia	05	25	40
10 Chile	02	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25	12	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	14
50	14	20 Russia	09	10 Grenada	12
3 Caren	08	20 Sweden	10	1000 Fine Hinges	05
50 Asia	17	10 Egypt	07	100 U. S.	28
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2 Creta	02	25 Canada	14	11 Wurttemberg	02
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Brazil Officials, 100, 200, 500r..	.03	.15
Costa Rica, 1903, 25c.....		.18
Mexico, 1910, 20c.....		.15
Cuba, 1905-07, 1c to 10c.....	.05	.12
*Patiala, 1902, 3 pies, unused.....		.12
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3 Sudan	05	4 Nigeria	05	10 Guatemala	09
4 Malta	05	5 Cyprus	05	8 Indo China	05
6 Crete	05	5 Panama	12	8 Hong-kong	05
7 Siam	15	8 Keantonia	05	6 Philippines	04
7 Maean	10	6 Bosnia	05	25	40
10 Chile	03	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentine	11
40 France	10	25 "	13	17 Mexico	09
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40 "	14	20 Russia	09	10 Grenada	12
3 Corea	08	20 Sweden	10	1000 Fine Hinges	05
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50 Africa	24	10 Finland	05	150 U. S.	30
2 Congo	03	20 Holland	09	200 U. S.	1 20
3 Crete	03	25 Canada	11	11 Wurttemberg	02
30 Norway	12	20 Paraguay	19	3 Foo Chow	01
40 Straits	07	20 Uruguay	17	8 Transvaal	02
40 U. S.	08	10 Paraguay	07	50 Brit. Colonies	06

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Vol. V, No. 4.

April, 1914.

Single Copies, 5c

A Reference List of United States Varieties

By H. L. Wiley.

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This list is an attempt to concentrate the data on the scarcer varieties of general issues of United States stamps in such form as to provide a "ready reminder" for the average collector who has difficulty in remembering all of the minor differences treated in the various reference books.

Except for several double transfers in recent issues, nothing "original" is found in the list. The various writings of Luff, Tiffany, Power, Goodwin, Melville have been consulted and the reliable data so obtained is acknowledged with the usual "Banzi!" and "Author! Author!" accompaniment.

Some items listed are of exceptional interest and some are of great value and liable to be overlooked in a hurried examination. The shade tiffle has been eliminated except where it has meant a considerable difference in price. Bi-sectioned provisionals, plate number varieties and similar stamps which are obviously exceptions to the normal types have been omitted.

Precancelled stamps of the earlier issues and, in general those with inverted precancellation are worth somewhat more, as a rule, than normal varieties, but it has not been thought advisable to include them.

The prices in this list indicate the approximate cash value of the stamp, although the value of a minor variety is a variable quantity.

This list will be reprinted subsequent to publication and information relative to other varieties which should be included will be appreciated by a great number of interested collectors.

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1890	219	Imperforate	1.00
1893	230	Double transfer25
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1902	303	Imperforate	50.00			Grilled	6.00
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		Imperforate	10	1880	197	Special print	50.00
		Part perf.	10	1894	258	Imperforate	2.50
		Machine perf.	10	1895	273	Imperforate	2.50
1911	341	Part perf.	10	1908	330	Bluish paper	10.00
						Part perf.	2.50
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		Reprint	1.00	1857	51	Reprint	15.00
1857	45	Type I	6.00	1861	59	August type	20.00
	49	Printed, reverse	10.00		107	Re-issue	10.00
		Reprint	10.00	1869	128	Re-issue	5.00
1861	57	August type	7.00	1870	140	Grilled	50.00
	67	Laid paper	10.00	1873	162	Grilled	10.00
		Part perf.	10.00		173	Special print	20.00
		Double perf.	10.00	1880	198	Special print	50.00
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1880	204	Special print	40.00		119	Center inverted	175.00
1882	205c	Special print	10.00		129	Re-issue	7.50
1888	216	Pink paper	50	1873	163	Grilled	10.00
		Imperforate	2.50		174	Special print	20.00
		Double perf.	1.50	1880	199	Special print	50.00
1894	255	Part perf.	5.00	1895	274	Imperforate	3.50
		Imperforate	2.50	1908	332	Bluish paper	7.50
1895	270	Imperforate	2.50	Twenty-four Cents:			
1902	304	Imperforate	2.50	1851	37	Imperforate	100.00
		Part perf.	3.00	1857	52	Imperforate	50.00
		Machine perf.	3.00			Reprint	15.00
1908	327	Bluish paper	20.00	1861	70	August type	25.00
		Imperforate	10			Printed, reverse	40.00
		Part perf.	20		78	Steel blue	3.00
		Machine perf.	25		109	Re-issue	15.00
		Part perf.	15	1869	120	Center inverted	250.00
1911	342	Part perf.	15			Without grill	25.00
Six Cents:					130	Re-issue	7.00
1869	126	Re-issue	4.00	1870	142	Grilled	75.00
1870	148	Double paper	2.00		153	Double paper	15.00
1873	159	Double paper	5.00	1873	164	Grilled	25.00
		Grilled	10.00		175	Special print	25.00
1875	170	Special print	25.00	1880	200	Special print	35.00
1894	256	Part perf.	7.50	Thirty Cents:			
1895	271	"U S I R" wmk	15.00	1851	38	Imperforate	150.00
1908	328	Bluish paper	5.00	1857	53	Imperforate	50.00
Seven Cents:						Black, imperf.	75.00
1873	160	Grilled	10.00			Proofs, color	7.00
1875	171	Special print	20.00			Reprint	15.00
1880	196	Special print	30.00	1861	61	August type	50.00
Eight Cents:					110	Re-issue	25.00
1890	225	Color error	15.00	1869	121	Center inverted	350.00
1895	272	"U S I R" wmk	5.00			Without grill	20.00
		Imperforate	1.50		131	Re-issue	10.00
1898	289	Part perforate	4.00	1873	165	Double paper	5.00
1908	329	Bluish paper	125.00		176	Special print	20.00
Ten Cents:				1880	201	Special print	50.00
1847	29	Laid paper	25.00	1888	217	Imperforate	7.50
		Double transfer	8.00	Ninety Cents:			
		Reprint	1.00	1851	39	Imperforate	250.00
1857	50	Reprint	12.00	1857	54	Imperforate	50.00
1861	58	August type	7.50			Reprint	15.00
	68	Part perf.	4.00	1861	62	August type	200.00
		Double perf.	1.00		62a	Imperforate	250.00
	106	Re-issue	6.00		111	Re-issue	25.00
1869	127	Re-issue	7.00				
1873	161	Double paper	4.00				

1869	122	Center inverted.....	900.00
		Without grill.....	50.00
	132	Re-issue	20.00
1873	177	Special print.....	25.00
1879	191	Imperforate	20.00
1.30	202	Special print.....	50.00
1888	218	Double perf.....	5.00

STAMP STUDIES

Associate Editor Frank C. Clark.

Bulgaria.

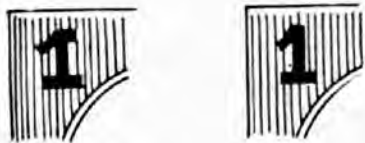
Bulgaria has two varieties of stamps in the 15 st. value of 1896 and the 1 Leva value of 1902, both unlisted by Scott's.



1896
TYPE 1 TYPE 2

The varieties are both caused by the different shaped numerals. In type 1 of the 15 st. you will note that the serif to the 1 points way down, and that the five has a straight left side to the main curve of the figure. The flag is also sharply curved at top and bottom. The figure is compact and well formed. In type 2, the serif does not point so much in the downward direction. The figure 5 has a straight top to flag, and the main curve of the figure is all circle. The figure is placed closer to the 1 than in type 2.

In the issue of 1902 the 1 leva has a heavy figure 1 placed in all corners. This figure has an arm or serif, extending to the right as well as the downward pointing one to the left.



1902 1906
TYPE 1 TYPE 2

In 1906 this type was redrawn and the top figures only were altered by removing the serifs extending to the right, leaving, of course, the serifs to the left. The two lower figures were not altered.

NOTES ON U. S. BOOKLETS

By Geo. H. Beans.

We are apt to condemn in very harsh language the person who, at a stamp exhibition, succumbs to temptation and sticks his fist through a show-case in an effort to add to his collection. This overpowering temptation can be appreciated by those U. S. specialists at the New York exhibition who gazed in longing at the unsevered sheet of stamps intended for stamp booklets. It offered a rare chance for one to see for himself just how and where the sheet varieties occur.

There were also exhibited four book leaves of the first issue, overprinted "Specimen," with the plate numbers 988, 989, 990, 991, respectively.

In an article on the booklet issues printed in Everybody's some months ago, I stated that the plates used up until 1909 contained 180 stamps (30 leaves). This is not entirely correct, for the first issue was printed from 360 subject plates until December, 1901, when the number of leaves to a plate was reduced to half. This 180 subject size was used until May, '09. At that time, as stated in the above-mentioned article, the number of stamps to a plate was increased to 360 again.

The original 360 plate had, however, at least one difference from the same size used after 1909. The horizontal guide line in the first instance was placed in the center of binding margin, while in the latter it was placed at the top of the margin, close to the row of stamps above.

Taking into consideration the fact that the first issue, that of 1900, was printed from two sizes of plates and on paper fed normally sideways, one can form quite a collection of this issue alone—if he is fortunate enough to find them.

At a rough estimate there must have been about 32 million leaves of the first issue printed from the original sized plate, and only 10 million from the reduced plates. That would make the later printings the scarcer—just the opposite from what we would expect in a first issue.

To come down to more modern history: The new booklets have appeared, containing 24 one-cent stamps

and 24 two-centers. They are in a red and white cover and the ones come first.

Speaking of covers, the Department did a wise thing when it changed the covers recently. The new designs showing the postoffice building or seal in more attractive colors, are bound to increase the already fast growing popularity of the books with the public.

SOME NEW STAMPS



We illustrate the new Cuban Special Delivery, quite up-to-date with its monoplane, and the new dollar value.



This Mexican Rebel emission might be mistaken for the 1899 issue of the Republic. The denominations for the set are 1, 2, 3, 4, 5, 10, 20 and 50 centavos, and 1 peso.

THE MYSTERIOUS STRIP OF FOUR.

(Continued from last issue).

"But," interrupted Mr. Snyder, "the strip I removed from the safe was surely the same one I locked in it before leaving the store, as nobody knows the combination but myself."

"Don't be too sure of that," Mr. Holmes replied, "I knew it was 2894, to the right, left, left, right respectively, about a minute after you told me what the cypher is that carry in your pocket. Any philatelist would know enough to look for the catalog number of the \$10 Mortgage, and the initials are easily interpreted."

"But nobody even knew the cypher

on Thursday evening," protested Mr. Snyder.

"My opinion is otherwise. You remember you told me that you had mentioned the cypher to Plipp. Well, while you were napping Thursday afternoon, before Mrs. White first came to the store, he took it from your pocket, read it, and was hurriedly replacing it as Mrs. White entered. After you left the store that evening, having first locked the strip of four inverts in the safe, the accused looked up the \$10 Mortgage in the catalog, found the combination, and substituted for the strip of inverts the strip stolen from Mr. Schmertz. Do you want to admit this, Plipp, before I go further?"

"Yes, yes; but h—how did you find it out?"

"I questioned Mrs. White before you entered the room here, this morning, and got the information that she had noticed you thrusting something into Mr. Snyder's inner coat pocket when she first entered the store; then, too, in passing the store Thursday night, as the lights were suddenly turned on, I saw you bending over the safe, turning the knob. The details I got by deduction, and mentioned them merely for the purpose of making you admit your actions."

"But how did you find out," asked Mr. Snyder, "that the strip of four I bought really had inverted flags?"

"After a little thought on the subject, I concluded as much, and then it was an easy matter to search the room of the accused, and get the strip."

"Then that was really the strip of inverts you showed Mrs. White a few minutes ago?"

"Certainly. Didn't you hear Plipp and me arguing about whether I found it in his trunk, or his bureau drawers?"

"Budt dot shtrip vot has inferted flags iss der von vich you yust took from me!" exploded Schmertz. "You show it to der vomans, und she say it has inferted flags not. Den you look at it by der vinder, und show it to her some more, und she say it has got inferted flags for sure. Dot business can I not understand?"

"Perhaps pthe matter does need explanation," said Mr. Holmes, trying various methods to keep from laughing. "You see, Mr. Schmertz, after i showed your strip to Mrs. White, I turned toward the window, and substituted for it the strip of inverts. Upon showing this strip to her, she recognized it at once, which had all of you guessing. My purpose

was to get the prisoner excited, and thus obtain one of those involuntary confessions for which he is becoming noted."

Everybody in the room laughed but Plipp.

"With your permission," continued Mr. Holmes, addressing the chief, "I will retain the two strips of stamps as evidence, since the case will doubtless be held for court."

"Doubtless," replied the chief, "Keep the stamps by all means, as they're a few too many for me."

XVII.

It is perhaps superfluous to state that Plipp, alias Peters, was found guilty of larceny when tried in court, and imprisoned. He confessed everything, contending that his love for stamps prompted him to perpetrate the two robberies, rather than his desire for money, an assertion which the unphilatelic jury could not understand. Philatelists interested in the trial understood the principle involved, but few of them believed it true in Plipp's case.

The normal strip of four was returned to Mr. Schmertz, as well as the other auction lots which Plipp had gotten from him. The latter were found in the guilty one's album, and in the wrong spaces thereof, which goes to show that Plipp was an inexperienced philatelist, as well as an unpracticed crook.

When Mr. Snyder's strip of inserts was returned to him, he thanked Mr. Holmes heartily, and promised to do anything possible in return for the service the philatelic detective had rendered him.

"I have but one favor to ask," Mr. Holmes replied. "It is that you give Mrs. White full value for the rarity received from her. Two hundred dollars is a very low figure compared with the prices most dealers and collectors would pay."

"You're right, Holmes, and I intend to do it. Incidentally, I might mention that I've sworn off for good, and will ride regularly on the water-wagon hereafter. This affair has taught me several lessons which are invaluable to me. You really must allow me to show my appreciation by presenting you with at least a few things out of my stock."

"But all I ask is that you give Mrs. White what her rarity is worth."

"In doing that, I will simply be atoning for not paying the full price in the first place; and I want to show you my gratitude more visibly than by doing what I would undoubtedly

have done even if you had not requested it. Now, come on over here to the counter with me like an obedient little detective."

"But I'm not a detective," laughed Mr. Holmes, attempting to dodge the question. "Why, I couldn't even detect a watermark the other day on a stamp I wanted to classify."

"I'll bet it was a current U. S."

"Right. You're a detective yourself."

"Granted that I am, kindly allow me to detect certain stamps from a certain stock book, which you need to cover certain gaping spaces in your albums."

The dealer finally got the best of the argument, and Mr. Holmes was soon diving for his albums, to complete certain sets by inserting certain stamps reposing in his vest pocket.

We might add that Mrs. White left the Snyder establishment about an hour later, with a lighter heart than she had possessed for over fifty years, and a check for more money than she had ever possessed at one time in her entire life. The exact amount is withheld for fear its publication might in some way affect the market value of mint strips of 30c 1869 inverts.

THE END.

Mr. Bauman of Westfield, N. J., writes that his postmaster would not sell the Christmas precancels over the counter, as he believed was the case in some cities. The Editor attempted to purchase some at the San Francisco postoffice, but while he was allowed to handle and affix the stamps required for bundles presented for mailing, he was denied the privilege of purchasing additional stamps for prospective future mailings. I have found it the case that the clerks of the larger city postoffices are as a rule better informed as to postoffice rules and regulations and that what is possible at a small postoffice through innocence or ignorance of the clerk, does not excuse the latter nor condemn the city clerk for obeying orders.

We should be careful to get out of an experience only the wisdom that is in it—and stop there; lest we be like the cat that sits down on a red-hot stove-lid. She will never sit down on a hot stove-lid again, and that is well; but also she will never sit down on a cold one any more.—Mark Twain.

UNITED STATES NOTES

By Hugh Macdonald

Stamp booklets have become as distinct a special line as special perforations or plate numbers. Although there are but two denominations issued, there are a number of different designs printed on various papers and having two varieties of perforation. The line and plate number distinctions make a total of about 75 or 100 varieties.

An official Postal Savings envelope has been issued bearing the return request of a postoffice in the West, printed upon a common "Washington head" envelope. The copy under review was used together with a ten-cent official stamp. It is not known at the present writing whether this is an error in the course of manufacture or whether the authorities have decided to discontinue the use of the special design of the official Postal Savings envelope.

A recent bill which passed the lower house proposes that the present official adhesive stamps of the Postal Savings system be abandoned for the ordinary printed frank such as that used by other departments.

The latest stem in mm. automatic mailing devices has recently been tested in Chicago and is at present being put through an extended service test by several large business houses. The machine in general is practically the same as the perfected Mailmeter or Addressograph or Scherneck mailing devices of recent design. The distinctive feature of the machine is that it prints the stamp upon the mail matter passing through it. The adhesive stamp becomes a thing of the past in this machine and the evidence of payment of postage is about as attractive as the ordinary paid permit.

The record package delivered through the mails as first class matter carried postage to the amount of \$108.50, which was the amount required to frank a box weighing over 340 pounds, which was addressed to a Southern postoffice and which contained supplies for the Postal Savings office. Over a hundred of the \$1.00 postal savings denomination were used on the package, but none of them escaped the red-hot copper iron which is now used for cancelling some of the largest packages.

A block of fifty of the \$1.00 Postal Savings officials was recently sold for \$37.50 and resold a day later for \$50.00. The cancellation was ordinary and the centering good on half of the stamps and fair on the rest.

The 2c black Postal Savings official on the old double line watermark will be a 10c stamp before you buy your next overcoat. It finds ready buyers at from 5c to 8c today.

DOUBLE TRANSFER VARIETIES OF UNITED STATES POSTAGE STAMPS.

By H. L. Wiley.

For the benefit of those readers who are not entirely familiar with the meaning of the words "double transfer" as applied to engraved stamps, the writer will preface his description of these United States varieties with a brief definition of the term in the hope that this article may have a fuller meaning for those collectors who are not conversant with this interesting type of "error." The explanatory section of this contribution to the data on United States stamps will be superfluous as far as the informed specialist is concerned, but the writer hopes that the subsequent paragraphs will offer enough of interest to insure forgiveness for the preliminary definition.

The process of preparing a steel plate used in printing the postage stamps of the United States comprises three principal operations: 1, engraving the design on the die; 2, transferring the design from the die to the "transfer roll"; 3, transferring the design from the transfer roll to the plate from which the stamps are printed.

The design is engraved upon the die, which is a small block of soft steel. After the design is considered finished in its perfect form it is tempered or hardened and in this state is held in position in the transfer machine. The transfer roll, which is a small wheel of soft steel, is rolled over the face of the engraved design until the design is transferred from the die to the surface of the transfer roll. This operation is repeated several times until the face of the transfer roll carries the reversed design in five or six positions. This roll is then hardened and used to impress the design upon the plate which will subsequently be used for printing and which is at this time

considerably softer than the hardened roll.

Each design upon the transfer roll is used until it shows signs of wear when it is discarded or evaded for another one of the identical designs upon the face of the roll. It will be realized from this that any flaw appearing upon a design upon the transfer roll will be repeated over and over again upon the plate as often as that particular section of the roll is used.

Should the transfer roll be rotated in contact with the plate but one time, there could be no double transfer between the plate and transfer roll. Unless the original path of the transfer roll is followed exactly in any second or subsequent passage of the roll over the face of the plate, this further operation may produce an impression in the soft steel of the plate in which some of the details of the design do not exactly coincide with those of the previous impression. In this event, which is of comparatively rare occurrence, the plate would show that certain elements of the design had been impressed upon its surface twice. This condition, or that of the printed stamp resulting from it is called a double transfer.

It is possible that this error may occur at the time that the design is being transferred from the original die to the transfer roll. In that case some design upon the face of the roll would show parts of the design "doubled" and the result would be that every time this particular segment of the roll was impressed upon the printing plate the resulting design would show a double transfer. This error is sometimes distinguished by being called a "shifted die," which is a difference in names rather than in effects. It will be realized, however, that stamps showing a double transfer, which occurs between the die and the roll, are liable to be of far greater frequency than those showing a "double," which occurs between the transfer roll and but one subject on the printing plate.

The student or specialist must not confuse a "double transfer" with a "slip print." This latter minor variety is one in which some details of the design may show double or shadowed, but it is not caused by any condition of or defect in the plate.

It is merely a blurred stamp, the sharp lines of which have been "shadowed" by reason of the printed sheet having been slipped or dragged slight-

ly in removing it from the inked plate.

A "slip print" is always slightly blurred in some details. A double transfer is invariably as sharp and clear as any normal stamp except, of course, in those instances where it has been blurred in some manner independent of the double transfer.

Perhaps the richest field for double transfers is in the line engraved Mexican revenues. The writer's business experience in the Republic, covering a period of about two years, resulted in an unintentional accumulation of hundreds of documents which were burdened with the invariable revenue stamps. It is safe to assert that there are one or more double transfers upon every plate of steel-engraved revenue stamps issued by the Republic of Mexico, and a complete course in double transfers can be obtained by a few hours' study of a few of these stamps.

In some future number of this magazine an illustrated article will cover the subject of the interesting "doubles," which have been discovered in recent issues of United States stamps.

PHILATELIC DIRECTORY.

One of the best dealers and collectors' address books of recent years is that of Edward W. Heusinger of San Antonio, Texas. It is a painstaking work, involving much patience and labor, and is more pretentious than most publications of its kind. It will probably be standard for several years and is well worth the price of one dollar.

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Announcement is made that we have in preparation an entirely new printed loose leaf sectional album for the Adhesive Postage and Revenue Stamps of the United States. This album will be issued in parts of not less than eight pages each month as a supplement to our house organ, the United Stamp Company Herald. Full particulars and specifications of album are stated below.

STOCK.

The paper stock to be used in making up the sheets will be a very high grade linen ledger paper of just the right weight to meet all requirements and is identically the same kind as that used in our Best Marquette Blank Albums, which need no introduction to the collecting fraternity.

SIZE

The size of the page will be 9 inches vertically by 7 1-4 inches horizontally over all, including the part used as a hinge in the binder. This will leave the space available for mounting stamps about 6x9 inches. This size is unique in the history of album making, and it is produced as the result of a serious demand on the part of our patrons for something more convenient than the standard sizes and yet comprehensive enough for every purpose.

ARRANGEMENT

Spaces will be attractively arranged on the right hand pages as guides for mounting the stamps. Where special perforations or imperforates occur, allowance will be made for pairs. Suitable headings and other desirable information will be neatly printed in the proper places. The left hand pages will be arranged in catalog and hand book styles. Each stamp listed will have a distinctive number which will be printed in the proper space on the right hand page opposite. Historical and statistical data will be briefly summarized and included with the descriptive matter.

SCOPE

At present we contemplate issuing sections for United States Adhesive Stamps only. Departments, Post-office Seals, Special Delivery, Registration, Newspaper, Postage Due and Revenue Stamps will be included.

The great rarities will be excluded, as these are often unobtainable, even by well-to-do collectors. Assurance is given that the plan outlined above will be completed and that continuation sheets will be supplied at regular stated intervals in the future, at reasonable prices.

BINDER

We are having made a neat spring back binder to contain these sheets as issued, the price of which will not exceed \$1.00 post free. All sheets will be punched to standard Marquette Loose Leaf System for the benefit of our readers who will use this binder in the new size.

HOW OBTAINED

Every subscriber to the United Stamp Company Herald will receive at least 8 pages of this album each month, gratis and post free, until the expiration of their paid up subscription. Thereafter an additional charge of 25c per year will be made for the Album Supplement, making the total cost for the Herald and Album Supplement 50c per year. No new single subscriptions nor renewals for either Herald or Album Supplement will be booked.

New subscribers should remit 50c and both Herald and Album Sections will be sent for one year. Owing to the cost of handling back numbers, we cannot date subscriptions back and a uniform charge of 10c per issue will be made for back numbers.

Other Countries

As stated above, this series of sections will cover U. S. Stamps only, but if a sufficient demand is felt for the sections of other countries we may issue them. Collectors are invited to express their opinions on the subject and specialists having suggestions to offer on albums are requested to correspond with us.

NO FREE LIST

Other than exchanges we positively have no free list. If this album proposition appeals to you, and you are not a subscriber to the HERALD, send in 50 cents for your subscription today, and you will receive the HERALD at once and the Album Sections as they appear.

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O. KENDALL.

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Hobby Club Literature wanted in all countries not now represented. Write us for terms.

CLUB NOTES.

The following applicants will become new members if no objections are received before the next issue:

585—Chas. H. Johnson, 234 Van Ness avenue, San Francisco. Proposed by F. A. Williams. E—1a.

586—Willard P. Colman, 634 Keefer Place, Washington, D. C. Proposed by F. A. Williams. E—1a.

587—H. C. F. Fundter de Beauchene, Rivierischmarkt 2, den Haag, Holland. Proposed by D. Papadachi. D. E. F. G.—1a. b.—6.

588—Ora E. Stark, 9 Bund, Nagasaki, Japan. E—1a. (Will purchase current stamps for Club members at face, plus return postage).

589—Rudolph Nowak, 1289 S. El Molino avenue, Pasadena, Calif. Proposed by O. Kendall. E. G—1a. c. h. k. l.—2E—4g.

Our Exchange Department, under the genial guidance of F. A. Williams, 343 Polson avenue, Winnipeg, is going along nicely and it will do you all good to patronize it. If you are not acquainted with the rules, write him.

Small Wholesale Lots are always acceptable and a good allowance is made for really desirable lots from Club Exchange Circuits.

I am always glad to hear from you, and will try and make it worth your while.

Fraternally yours,

O. Kendall


The Hobby Club Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

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Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.

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INTERNATIONAL PRECANCEL CLUB

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President: Gen. Chas. A. Coolidge, Detroit, Mich.

Vice-President: W. W. Norton, Lakeville, Conn.

Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.

Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.

Official Organ: "Everybody's Philatelist."

Report of the secretary-treasurer for month ending March 20, 1914:

Application for Membership.

Bartley, D. C., 3040 Arcade Building, Seattle, Wash. Age, 32; occupation, pharmacist. Proposed by Dr. W. I. Mitchell.

Nominations for Officers.

Reply cards have been sent out under this date, asking for nominations for officers for the year commencing May 1st, 1914. Members will please mail their nominations as early as possible, so that the election may be held early in April, without delay. The present president and secretary-treasurer will not be candidates for re-election.

Financial Statement.

Amount on hand as per last report	\$30.39
1914-1915 dues, Mr. Collingwood .....	.50
Dues from applicant, Mr. Bartley .....	.50
	<hr/>
	\$31.39
To 60 reply cards.....	\$1.20
To printing same.....	1.10
	<hr/>
	\$2.30
	<hr/>
	\$ 2.30

On hand March 20.....\$29.09

W. I. MITCHELL, M. D.,

Secretary-Treasurer.

To the Members:

I have been appointed by President Coolidge, as sales superintendent to fill vacancy caused by resignation of Mr. Stebbins. I believe the sales department of any society is the most important to its members. I will endeavor to the best of my ability to give satisfaction, and to accomplish you must co-operate with me and send some books for circulation. Do not price your stamps higher than you would wish to pay for them yourself. Advise me if you wish to be placed on circuits. DO IT NOW.

Fraternally yours,

WALTER W. NORTON,

Sales Superintendent, Lakeville, Conn.

Mr. W. W. Norton, Lakeville, Conn., has been appointed sales superintendent by the president, Gen. Coolidge, to fill out the unexpired term of Mr. Chas. E. Stebbins, resigned.

There is no reason why this department should not be of the greatest benefit to the club members, and every member who desires to be placed on circuits to receive stamps is hereby notified to communicate directly with Mr. Norton. All members having desirable duplicates are urged to prepare books and send to Mr. Norton for circulation, without delay.

The secretary is preparing for publication in booklet form, a check list of parcel post precancels, and desires the help of each and every precancel collector in making this list as complete as possible. I should be glad if every collector would send me a complete list of every parcel post precancel in his collection or that he knows exists, and I will be pleased to send copies of the check list when completed to each collector who assists me, gratis.

W. I. MITCHELL, M. D.,

Secretary-Treasurer.

We may add to our Christmas Precancels:

Plainfield, N. J. 1, 2, 3, 4, 5, 6, 7, 8, 10c, regular issue. "Plainfield, N. J." between two bars.

Contrary to others, the Plainfield postmaster absolutely refused to sell these stamps at the window, declaring this was against the rules.

The Philatelic Society of Natal has taken upon themselves the compilation of a standard catalogue, free from commercial bias, and listing absolutely everything the general collector or the specialist should be aware of. It will deal of CAPE OF GOOD HOPE, NATAL, ORANGE FREE STATE, ORANGE RIVER COLONY, and TRANSVAAL.

They have secured the assistance of a large number of specialists who are doing their best to make the work a success, but they desire the support and assistance of every collector who can give them any information regarding uncatalogued varieties or shades or freaks.

A limited number of copies will be published at about 2sh., 6d. each. Correspondence should be addressed to Mr. J. Chamberlain, "Kia-Ora," Newcastle, Natal, So. Africa.

If a work of this kind is successful, it would seem as if it would be considered an unbiased authority for the countries of which it treated.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.) (A. P. S. No. 1080)

Associate Editors:

Julian Park, F. E. Goodwin, C. A. Nast, H. L. Wiley, Frank C. Clark, Bertram W. H. Poole

Contributing Editors:

Gen. C. A. Coolidge	Col. J. M. T. Partello	Paul Mason
W. W. Randall	A. H. Pike	Dr. J. C. Perry
Iver R. Johnson	Herbert Armstrong	R. E. Ramsay

Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—50c per year, post-free anywhere in the world. Three years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Twenty-five cents per year to students below high school grades, only when name and address of both school and teacher is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers sent on request.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	Contract.
1 inch	\$ 1.50	\$0.75 per insertion
$\frac{1}{2}$ page (3 $\frac{1}{2}$ inches).....	4.00	2.00 per insertion
$\frac{1}{3}$ page (7 $\frac{1}{2}$ inches).....	6.00	3.00 per insertion
$\frac{1}{4}$ page (15 inches).....	10.00	5.00 per insertion

Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, 14th Avenue and Lake Street, San Francisco, Cal. Phone, Pacific 5574.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. V, No. 4.

APRIL, 1914.

WHOLE No. 52

"EDITORIAL SHOP-TALK"

Another welcome addition to our Editorial Board is in the person of Wm. W. Randall of New York City. Mr. Randall is well known as the late editor of the esteemed PHILATELIC GAZETTE during the heyday of its popularity. At present he is specializing in U. S. blocks of four, part perforates, and literature pertaining to the U. S. P. O. Dept., proofs, etc. Mr. Randall tells me

that he will be in San Francisco in 1915. (J. M. H.)

For the information of our readers, the Editor would like to know, at as early a date as possible, the names of A. P. S. members who have already decided to visit San Francisco in 1915. We believe a surprisingly large number will be here, and for several reasons believe will be advan-

taceous for it to be generally understood approximately how many there will be. A postal will do. Just say: "I'll be there, 1915," and sign your name.
(J. M. H.)

Frederick L. Smith of New York City died January 25th, 1914.

Have you a copy of the latest, "Who's Who in Philately?" We have arranged to distribute them in the United States, as per our advertising columns.

A friend writes:

"Just a word about your February **Everybody's**. 'Tis a crackerjack! And by the way, I think the grade of paper you use far more lasting and practical than the highly calendered stuff most monthlies of note use. Stick to your policy (and paper). In my humble opinion they are both ideal."—G. H. B.

The Editor takes pleasure in introducing Mr. Hugh Macdonald to the readers of this magazine. He feels sure that the experience which Mr. Macdonald has had in United States stamps will form the basis for a number of instructive notes on this subject. Our new contributor is better known to the readers of current fiction than to the philatelic world. We hope to derive as much pleasure and benefit from his philatelic articles as we did from his "A Juggler of Destinies" and his "Doctor Jim's Heart Trouble"
(J. M. H.)

OBITUARY

Associate Editors Park and Nast have been called upon to suffer the heavy loss of loved ones. The former his father, Dr. Roswell Park, and the latter his brother, F. A. Nast. The readers of **Everybody's** and the many warm friends of Messrs. Park and Nast unite in expressions of sincere sympathy and the hope that they may find crumbs of comfort and consolation in the worthy records and useful lives left by the departed.

Dr. Roswell Park was a quiet collector and only recently resigned from the American Philatelic Society. He was undoubtedly the leading citizen of Buffalo, N. Y. He made Buffalo famous. When the late lamented McKinley was shot, Dr. Park was immediately sent for, but arrived too late for the operation, which could not be postponed. Dr. Wm. J. May

styled Dr. Park as "America's foremost surgeon," and that, in the eyes of medical men, is the pinnacle of professional achievement.

Frederick A. Nast, with whom the Editor was personally associated in the days of the old Brooklyn Philatelic Club, was connected with the publishing firm of Harper Brothers for 48 years in both literary and commercial departments. His collection was the nucleus of the great Thorne collection, and he brought out the first catalog of entire envelopes for J. W. Scott. His family life was singularly beautiful. He made his home his mother's for over 40 years, and after she died last November at the age of 95, grief over her loss brought on his fatal illness.

His business associates spoke of him as a man of rare intelligence, wide reading, excellent literary judgment, and the more endearing qualities of fidelity, generosity and unflinching sympathy of heart and mind.

ABOUT ALBUMS

What kind of an album do you use? If you specialize and have a blank album you are settled. If you are a medium collector, always intend to be a general collector, or are about to change from your present album, and want to use one of the printed albums, you naturally want the best.

J. W. Scott's "Best" Postage Stamp Album is deservedly popular as a printed album. It contains all the world in one volume with due space allowance for future issues.

Furthermore, the leaves may be secured unbound, and a spring-back binder used, thus permitting "group-collecting." This album is the result of years of study by the Father of American Philately, who was also the author of the International Album.

Both the C. J. and N. E. P. are rendering yeomen's service for philately, and we congratulate their publishers on their clean pages, honest statements and untarnished record in the publication field.

The "New England Philatelist" has shown gratifying progress and improvement of late. Its publisher enjoys the advantage of being in the printing business, a circumstance which has contributed in no small measure to the success of other philatelic periodicals of other years, as it has also to the present success of the "Collector's Journal."

STATEMENT OF OWNERSHIP.

Statement of the ownership, management, etc. of "Everybody's Philatelist," published monthly at San Francisco, Cal., required by the Act of Aug. 24, 1912:

Editor, J. M. Holt, 14th avenue and Lake street.

Managing editor, J. M. Holt.

Business manager, J. M. Holt.

Publisher, J. M. Holt.

Owner, J. M. Holt.

Known bondholders, mortgagees, etc., none.

(Signed) JOHN M. HOLT

Sworn to and subscribed before me this 27th day of March, 1914.

(Signed) CHAS. T. STANLEY,

Notary Public in and for the city and county of San Francisco, state of California.

(My commission expires Aug., 1914).

Saginaw, Mich., March 19, 1914

Dr. J. M. Holt,

San Francisco, Cal.

Dear Sir:

May I refer to an article by Wm. C. Michaels in February Everybody's?

The code he suggests is necessary in many lines of our hobby, but that he and others may not be misled, let me say that while I do not handle the stamps he refers to, yet he has ventured to assume too much. Maybe he is not aware that the dues were sold most everywhere prior to the time postoffice regulation on them had been issued. That is, the laws against any postoffice orders forbidding their sale were all issued after it was found to be a nuisance, in an attempt to stop the practice. However, it seems only to have been a case of "locking the door after the horse is gone," and has served more to increase their philatelic value than anything else.

Yours truly,

DONALD W. MARTIN.

Madison, Wis., March 12, 1914.

Dr. J. M. Holt,

Editor of "Everybody's Philatelist,"
San Francisco, California.

Dear Sir:

Mr. Michael's letter on a philatelic code of ethics in the last number of your magazine attracted my attention and inspired this letter.

It is my opinion that a philatelic code of morals would be a very useful arrangement; it would prevent, to some extent at least, the dishonesty and intentional mistakes of certain dealers who send "fair" copies when

"fine" are ordered, and often "rotten" copies when "good" are specified. It might also tend to prevent stamp frauds and speculations, dishonesty in advertisements, and the like.

However, I do not agree with Mr. Michaels in his implied opinions concerning certain dealers advertising unused due stamps contrary to the Government regulations. In this case I think the code of ethics would be held inviolate, for the violation of the government regulation would be only in the letter, not in the spirit. That is, I do not think the authorities really care whether stamp dealers sell due stamps or not; they merely do not want the stamps to get into improper hands, into the hands of persons who will put them to some dishonest purpose.

Very sincerely,

GEO. A. CHANDLER.

The success of this magazine depends upon six things:

- 1—Its value to the subscriber.
- 2—Its value to the advertiser.
- 3—The subscriber's value to the publisher.
- 4—The subscriber's value to the advertiser.
- 5—The advertiser's value to the publisher.
- 6—The advertiser's value to the subscriber.

Have YOU a clear conscience?

Stamp collecting is either a business, a selfish disease or an engaging pastime. It depends upon the collector's character.

Some men try advertising as the Indian tried feathers. He took one feather and slept on it all night; in the morning he remarked: "White man say feathers heap soft; white man big fool."

If there is one enterprise that the "quitter" should leave severely alone, it is advertising. To make a success of advertising one must be prepared to stick like a barnacle on a ship's bottom. He should know before he begins that he must spend money. Somebody must tell him that he cannot hope to reap results commensurate with his expenditure early in the game.—John Wannamaker.

To make your advertising a success is only the first skirmish in the battle. Just the minute it is evident that your advertising is pulling, the persistent guns of substitution and imitation will open up on you.

IMPORTANT

"EVERYBODY'S PHILATELIST" solicits general and special articles on United States Stamps. Check in payment for all matter accepted will be mailed upon acceptance. Articles up to 5000 words are desired, although the value does not depend upon the length of the article.

Everybody's Philatelist is the first philatelic magazine to make this offer. Our motive is a desire to obtain the best there is for our readers and we realize that a cash expenditure is the only feasible means of doing so.

All manuscripts must be typewritten, mailed flat or folded and NOT rolled, and must be accompanied by a stamped and self-addressed envelope. Any manuscript which is not found available for use will be returned within one week after it is received.

Definite articles, full of concentrated information are wanted. While it is realized that much philatelic data is common property, the writers contributing will do well to remember that the Editorial Staff of this magazine can recognize plagiarism and re-hashed matter and that such matter is not desired. Quotations and references are permissible where essential, but the authority should be given credit in every instance.

In January, 1915, additional cash prizes will be mailed to the authors of the three best articles accepted during the year. The opinions of the Editorial Staff will govern these awards. Articles submitted by the Editorial Staff are not eligible for acceptance under the foregoing terms.

Address all manuscript to

DR. JOHN MILTON HOLT, Editor,

14th Avenue and Lake Street

San Francisco, California

REAL UNSORTED MISSION and Charity Postage Stamps

Gathered by our organization in all parts of the world. Sold according to the number of countries represented in the mixing. Absolutely the only genuine unsorted Mission and Charity postage stamps obtainable today that are sold just as received and by weight.

The Greatest Bargains in Stampdom.

ONE POUND bag from over 100 countries and colonies being well mixed together so there are between 900 and 1100 varieties represented in each sealed bag of some 8000 stamps. The finest lot that we have and the Many being free from paper and in good condition. **Immense Value Assured.** This lot is **Highly Recommended**, only.....\$3.00

ONE-HALF POUND bag from over 50 of the larger countries, being well mixed together so there are between 400 and 600 varieties represented in each bag. A lot we recommend only to those collectors who cannot afford the \$3.00 bag. A nice lot for the beginner and those having up to 2500 diff. postage in their collections.

Price only.....\$1.00

No matter how many times you have been "stung on the so-called mission stamps offered by regular stamp firms, (which at the best were picked over lots sold to them as **USED STAMPS BY WEIGHT**),—order **YOUR** lot from us today through curiosity and if you are not pleased with the **GENUINE UNSORTED**—no mission mixtures can ever please you.

Bags for the Dealer and Reseller.

10 POUND bag of well mixed foreign mission and charity postage stamps many varieties—naturally mostly European. Many dealers use these bags regularly. For example, Edw. Michael, Chicago; Payn Stamp Co., Los Angeles; M. Fenster, N. Y., etc. They are fine for cheap mixtures and as "body" for those of the better grade. Especially interesting for the school boy and counter trade. About 100,000 stamps to the 10 pounds. Lowest wholesale price prepaid is only.....\$5.00

10 POUNDS of U. S. CHARITY stamps—nice variety—obsolete and recent issues well mixed together. Sold just as received and a chance to find many choice items, such as fine buy for cmfweytaoimfwyetaoimfwyYhete imperforates and private perforations. A fine buy for the dealer and the collector who likes to "go over" large lots of unsorted stamps. Our prepaid price is only...\$3.50

IMPORTANT.—If you want a lot **ORDER NOW**—there's a big demand and supply is limited.. Personal checks accepted at par.

Read Over Carefully Opinions of Those Who Know.

JOHN W. HAARER, TREASURER of the **STATE OF MICHIGAN**, writes: "It gives me pleasure to state that the Mission Stamps which I recently purchased from you far exceeds my expectations. I found thousands of nice clean stamps, free from paper, and in far greater variety than usually found in such lots. They are easily worth three times the price you ask."

Cleveland, Jan. 14, 1914. — World-wide Missions. Enclosed find M. O. for \$3.00 for which send me another pound of real mission stamps. The other bags were very satisfactory and fully worth twice the price asked.

"I have bought stamps from different stamp firms and every one claimed to be selling the genuine mission stamps and un-picked. I found all stamps in these six lots to be the commonest varieties from about ten of the largest countries and being unfit for anything else I burned them and said to myself "never again!—then I saw your adv. —it looked inviting and I "bit" and am glad I did.

I am an old man of 73 years and collect stamps for pleasure and certainly will continue to give my orders to you as I get honest goods and fine value. Phillip Carl."

"Gentlemen: Enclosed please find \$3.10 for which send me another pound of mission stamps, by reg. mail. The last was the finest lot I have ordered bought and I guess I have ordered from them ALL. I recommend this lot highly. Mrs. Ella A. Thorn, Clyde, N. Y."

"Dear Sirs: Last month I bought a bag of mission stamps and found them very satisfactory. Enclosed \$3.00 for another bag. H. Hubschman, New York City."

"Mr. Lowell Ragatz recommends your mission stamps in highest terms of praise. Enclosed M. O. for a bag. Mrs. Ella A. Wiswall, Madison, Wis."

"Your mission stamps are certainly good value and contain no trash. A nice lot of clean stamps. Warren W. Husted, Greenville, Ohio."

"I must write you of the surprise and pleasure the mission stamps gave to seven collectors—boys and girls whom I have interested in collecting. They filled many, many spaces and have a nice lot for trading purposes. Although I have over 19,000 different, I found five stamps not in my collection. Many thanks! Let me know of other offers. Mrs. C. E. Hartigan, Washington, D. C."

WORLD-WIDE MISSIONS, BOX Z, STORM LAKE, IA.

DEALER'S MONEY MAKERS

Golden Genie Mixtures

We offer these mixtures to dealers who want a wide range of variety, but a few of each kind. Nothing so good as these lots for those contemplating entering the stamp business. Enables the dealer with small capital to compete with those using hundreds of dollars. Can re-sell these stamps at 80 per cent discount from Scott's prices and more than double one's money. Sell at 50 per cent and make 400 per cent clean profit.

These mixtures contain only choice postage stamps in good condition and are not the worse for wear, but are fresh and clean copies and never have been hinged. All free from paper and are postally used or in mint condition.

If you are a Dealer, an Exchanger, or Club Member—Here's Something Worth Your While. Collectors can place hundreds in their collections and sell or exchange balance and make big money.

Finest value for 1, 2, 3, 4 and 5 CENT NET APPROVALS ever offered. Over 150 countries represented. Stamps cat. from one to fifty cents each. Mostly from 2 to 10c. No trash—every stamp desirable and salable. Hundreds of dealers are using these mixtures and are reordering regularly—AND WHY NOT YOU? Start an approval business—be a stamp dealer in your home town, or by mail and do a country-wide business. Here is Your Opportunity. It Means Act Today!

No. 1 Contains 3,750 postage stamps. Over 1,500 diff. kinds. Not over 3 of any one kind. A big investment for all. Catalogues considerably over \$100.00. **\$10.00** Postpaid at only.....

No. 2 Contains 7,500 postage stamps. About 2,500 diff. kinds worth the price asked alone. Over 500 diff. Br. Col. and 750 sorts XX Century of the Highest Quality. Not over 5 of any one kind. Catalogues considerably over \$200.00. **\$25.00** Postpaid and Registered at.....

By all means buy No. 2 if you have the money. It contains wider variety and fewer of the commoner stamps—therefore, the more desirable kind and consequently the "best buy."

BUT ONE OF MANY

H. F. Ottley, a dealer in stamps and Vice-President of the local philatelic society at Rochester, N. Y., writes: "Having carefully examined the GOLDEN GENIE MIXTURE No. 2 of 7,500 stamps, I want to give you my honest opinion of it. To fail to write you in appreciation of the quality and value of this lot would indeed be negligence. I found more real value than I expected. I am convinced that this lot has no equal for less than double your price, as it contains salable stamps only while 'dealer's stocks' offered by others contain much trash and many questionable stamps."

When a Dealer Will Recommend Another's Stamps Unsolicited and Give Permission to Publish His Statements—He Surely Must Be More Than Satisfied.

Orders Filled the Day of Receipt.

H. S. Powell Stamp Co.

Box 910, STORM LAKE, IOWA

Remember, It's Better to Buy a Golden Genie Mixture Than to Wish You Had!

TRADE COLUMN.

No Trade Column notice accepted for less than 3 insertions. See terms.

Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

Get in touch with British Colonial and European collectors by subscribing to Alfred Smith & Son's Monthly Circular, published regularly since 1875. Describes all new issues. Most widely circulated exchange-medium. Prominent American collectors like Messrs. Luff, Ackerman, Stone, etc. subscribe. Why not you? 25c yearly, post free. We shall be pleased to send a specimen number on request, together with an illustrated price-list of the Seuf-Schaubeck Albums (prices from \$4.50 to \$41). Priced catalog of a great philatelic library, specimen part sent for 25c. Alfred Smith & Son, Baptist Church House, London, England. (cont)

The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (ft)

Stamps! Net approvals! Try! Reference! H. Wendt, Manilla, Iowa. (54)

George D. Pettit, Lyndonville, N. Y., desires exchange of cards (colored) with exchangers outside of United States (no Canada). Also desires celluloid buttons. Gives 5 diff. permits for each one. (53)

500 gummed labels or stickers, "The Kind That Stick," 1 x 2½ inches, 3 or 4 lines printing in red, on white, for 25c, postpaid. A. B. Averill, Station C, Portland, Oregon. (54)

Wanted—Precancelled stamps and entire permits from California, Oregon, Washington and other western states. Send description and price to F. P. Thompson, 60 State St., Boston, Mass. (53)

Small wholesale selections, especially in sets, wanted from out-of-the-way countries in exchange for Canada, B. N. A., British Colonials, etc. O. Kendall, Director Hobby Club, 387 Bannerman Ave., Winnipeg, Canada. (59)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues—Address Mary Fossett, Astoria, Oregon. A. P. S., 4059. Reference, Dr. J. M. Holt, or Astoria National Bank. (60)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

The U.S. 10c of 1851-57 and The Grills on U. S. Stamps

FULLY ILLUSTRATED

Will prove of particular value to everyone interested in U. S. stamps.
Back numbers of

The Collectors' Journal

containing these articles, with current sample, for 15c. Subscription, 50c.

H. L. LINDQUIST

700 E. 40th St. Chicago

WHAT?

You haven't seen the Magazine Sensation of the 20th Century?

THEN

send for a Sample Copy of the

Collector's Blue Book

Subscription.....25c per year
Canada and Foreign..50c per year

Camden - - - New Jersey

FRANTZ OF WILKES-BARRE.

After April first, 1914, the business of the Diamond City Stamp Company will be conducted under the name of

FRANTZ OF WILKES-BARRE.

I will still continue to send out the famous net-priced approvals for which the Diamond City Stamp Company was noted. Send me your U. S. want list. If I do not have the stamp in stock, I will get it for you.

FRANTZ OF WILKES-BARRE.

TRADE COLUMN.

Readers will kindly note terms at top of first column of "Trade Column." Cash in advance always, as it is impracticable to keep a set of accounts for such small items. Your account would only be one in fifty. See the point?

Satmps! Net approvals (60 per cent to 80 per cent discount). A stamp cat. 75c free with first approvals. Reference: A. Howell, 168 Nichols Ave., Brooklyn, N. Y. (53)

Wanted—Exchange with foreign collectors for current unused stamps of their country, in return for current unused U. S. Limit \$5.00 or pound Sterling. Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., U. S. A. (A. P. S. 1080).

Philatelic Pickers. The most daring philatelic exposures ever published. Gives full names of over one hundred stamp frauds. Full particulars of Bogart Durbin fraud, etc. etc Edition nearly exhausted. 25c postpaid. Ontario Stamp Co., Box 414, Toronto, Canada

EXCHANGE. British Colonial and foreign stamps wanted in exchange for stamps or French art postcards. No rubbish required. L. Nicolas, 109 rue Sainte, Marseille, France. (56)

For Sale—Used stamps in pairs, blocks and strips. If interested, address Preston W. Champion, 153 Bowman St., Manchester, N. H. (54)

Holland and Colonies, good Europa, given in exchange for good stamps of South and North America, British Colonies. Registered letters, reply within 8 days. Exchange postcards. H. Y. Y. v. Seventer, Goudscheryweg 71-A, Rotterdam (Holland). (54)

Exchange! Whoever sends me 100 to 1000 good and clean stamps will receive same number and value in stamps of Holland (included unpaid stamps) and Colonies. Prompt replies. V. H. Zoellner, Schiebroekschelaan 12-C, Rotterdam (Holland). (54)

Siam: 50 diff., \$1.40; 60 diff., \$2.20. Superior mixture, 25 var., all issues, per 100, 80c; per 500, \$3.50; per 1000, \$6.00. Cash in advance. Postage extra on orders below \$4.00. Price list postfree. G. Forel, La Seyne (Var.) France. (63)

Our fifty country approval selections are unsurpassed and our discount liberal. Why not try a selection. Special spring offers. Covert Stamp Co., Ellwanger & Barry Bldg., Rochester, N. Y. (53)

Postmarks. 2½ x 2½, 25c per hundred, all different. Cut 1½ x 3, or larger, stamp included, 15c per hundred; two hundred for quarter, all different. George H. Crow, 5 Jefferson Avenue, South Orange, New Jersey. (53)

For Sale—Electro Silver Plating, for replating spoons, knives, forks, harness, show cases and nickel stoves. aWanted to wear two years. W. E. Judson, Fount. Sq. Sta., Indianapolis, Ind. (53)

Coins! Five different good foreign coins for 10 cents; ten different, 15 cents. Breton's Catalogue of Canadian Coins, 25c. List free. T. Guy Cornyn, 1144 Bidwell, Vancouver, Canada. (53)

TRADE COLUMN.

Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$1.60; England, mixed issues, 5 kilos, \$1.60; U. S. A., mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, mixed issues, 5 kilos, \$8.10; Netherlands, mixed issues, 5 kilos, \$1.60; Italy, mixed issues, 5 kilos, \$9.10; Japan, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40; 5 kilos, \$11.00. 5 kilos, about 11 pounds. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Telegraphic address: Ernest Willems, Gentbrugge Nord, Belgium. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom blocks of 6. John M Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

1000 stamps, cat. 1c to 12c; 25 blank approval sheets; 2000 stamp hinges. The lot for 90c. 100 varieties U. S. Precancels, 20c. J. D. Hubel, 1305 Trumbull Ave., Detroit, Mich. (52)

Set 3 large Canada Revenues, 5c. No album complete without them. Send reference for approvals. Big discount and beautiful unused stamp free. Hector MacLean, Pine St., Brockville, Ont., Canada. (52)

Postmarks! All plain and legible, with stamps attached. Average 90 var. per 100. Prices 12c per 100; 200@20c. Leo Coughlin, Iliou, N. Y. (52)

Crete Revolutionary 5L to 2Dr., new O. G., a beautiful bi-colored set; Gibbons Nos. 115 to 120, price, \$2.60. Kohl's price \$2.55. My price, \$1.00. E. Walters, 2304 S. Croskey St., Philadelphia, Pa. (52)

C. E.

Any Civil Engineer or other interested professional man answering this advertisement will receive, upon request, a copy of a logarithmic graphical diagram by means of which any timber floor system can be instantly calculated. It co-relates the six variables: Span, Spacing, Unit Stress, Depth, Breadth, and Load. It saved me so much time in writing a series of reports on the docks in this harbor that I want to divide the benefits with you. It concentrates about 500 pages of tables to one sheet of paper, and, of course, I'm just a little bit proud of it.

H. L. WILEY

344 East 54th St., Portland, Ore.

Pacific Philatelic Society

Organized November 24, 1884.

Consecutive Meeting Number for
May, 1914.
300th.

Affiliated Society with the Mechanics'
Institute of San Francisco.

Meets monthly on third Wednesday of
each month in Mechanics' Library,
55 Post Street, San Francisco.

OFFICERS FOR 1913.

President.....H. B. Phillips
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- THE 1902 PART PERFORATES.
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 - GERMAN "REKLAME MARKEN".
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 - CALIFORNIA AERIAL POSTAL SERVICE.
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57 Elizabeth St. Attleboro, Mass.

Please specify Everybody's when answering advertisements.

Everybody's Philatelist

A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 5.

San Francisco, May, 1914.

Single Copies, 5c

The California Aerial Postal Service

By Russell L. Stultz.

A period of more than two years has elapsed—two years and six months, to be exact—since the institution at Nassau Boulevard, Long Island, New York, on September 22, 1911, of the pioneer aeroplane mail service operated in America, during which interval no less than seventy-five aerial routes have been authorized or established in various sections of the country.

While a number of the states—notably California, Georgia, Ohio, Illinois and New York, have been especially prominent with instances of aerial postal transmission, others appear to have been almost totally neglected by this most recent instrument of commercial utility. One of the most conspicuous examples of the former may be found in the state of California. In all, seven instances of the conveyance of the mails by aeroplane have occurred within the bounds of this particular commonwealth of the United States, a remarkable situation, indeed, when we recall that this number is nearly 10 per cent of all such routes established to date—a record equalled by no other state, although closely approached by several. The earliest example of such service of which we have record took place at Los Angeles from January 20 to 28, 1912, just four months after the Nassau Boulevard, or Garden City Estates, New York, service.

I.
January 20-28, 1912—Los Angeles, California.

To this, the fourteenth United States aerial dispatch route and first in order of the seven transpiring within this states, is attached the distinction of being the first of the very few over which unauthorized mail service was performed. The actual cause for this unusual discrepancy remains an unfathomable mystery, notwithstanding numerous inquiries directed toward eliciting an explanation. That the route was not authorized, however, is established definitely by the statement of the Acting Assistant Postmaster-General, who, under date of September 7, 1912, writes:

"So far as the records of the Department show, there was no aeroplane service authorized at Los Angeles, California, from January 20 to 28, 1912. There are no data in the files of the Department showing that trips were made and mail carried by aeroplane between the points on the dates mentioned, or the name of the aviator may have made the flights."

The fact exists, nevertheless, that such service was performed—evidently upon the individual authority of Postmaster Harrison of Los Angeles, who instructed that mail be collected and carried by aeroplane at the International Aviation Meet at Do-

minguez Field, that city, from January 20 to 28, 1912, and that a temporary sub-station be established on the aviation field, in accordance with plans suggested by Director-General Richard Ferris, of the meet, and others. The service was in operation between the sub-station on Dominguez Field, eighteen miles distant from Los Angeles, and the nearest postoffice, which is Compton, California, and of which the sub-station was a branch, a distance of about four miles. Aviator Glenn Martin was sworn in as a regular mail-carrier, his instructions providing for two trips daily over the aerial route. He executed his assignment without mishap, a rather remarkable feat, recalling that eighteen consecutive trips were made.

In this instance the postoffice was installed in a small tent, the service having the usual equipment, and was in charge of two clerks. The bulk of the mail matter consisted of postal cards, view cards and light third-class pieces. A Special Delivery Carrier conveyed the pouch from the sub-station to the aeroplane, where it was deposited in a specially prepared receptacle. The aviator then flew to the Compton postoffice, where the mail was dropped, the round trip requiring about ten minutes. All mail received from the aerial postman by the postmaster at Compton was transferred by rail to the central office in Los Angeles, from whence it was distributed.

Three distinct cancellations—each differing in some essential from the others—were employed during the existence of the service. For purposes of convenience, we adopt the following classification, which adheres to the chronological sequence of their usage:

TYPE I—This postmark was composed of a circle 27mm. in diameter. Above, the inscription read "Los Angeles, Cal.," below, "Aviation Station," a small star appearing at either side, just within the circle. In the center were the date and time, in three lines. The cancellation proper was composed of five wavy, horizontal lines, the words "Aviation Field" being admitted between the third and fourth.

TYPE II—This was uniform with Type I, with the exception that the inscription "Aviation Field" between the cancellation bars was replaced by a line, conforming in contour to the others, the cancellation now consisting of six wavy lines, but instead of the waves going "up-down-up," as in

Type I, they go "down-up-down."

In addition to the regulation postmarks, mail impressed with this and the next type bear the following unofficial inscription, in reddish-purple ink, at the left: "This piece of mail was carried by Aeroplane from Aviation Field Postal Station to nearest regular postoffice at Compton, California."

TYPE III—The last postmark employed in connection with the Los Angeles service was a larger circle than the two preceding types. The inscription also, was quite different. Within the upper edge of the circle were the words "Aeroplane Station," within the lower "Los Angeles, Cal.," in sans-serif capitals. The date and time occupied four lines in the center. The obliterator consisted of four horizontal lines, one-eighth of an inch thick, the second and third lines being broken to admit the words "Dominguez Field," in sans-serif condensed capitals.

All three types of cancellation used were impressed in the regulation black ink. It is also notable that Types I and II did not contain the word "Aeroplane"—a radical departure from all previous aerial mail cancellations.

Since this service was unauthorized by the postoffice department, it naturally does not bear any number. The quantity of mail carried by it is not available, although the number of pieces was probably very large.

Apart from the several aeroplane-mail cancellations resulting, peculiar interest for philatelists attaches to the International Aviation Meet held near Los Angeles, on account of its position as pioneer in making formal application for a specially designed aviation postage stamp, for use during the tenure of the meet. Some weeks prior to the date announced for the inauguration of the aerial exhibition, strenuous efforts were employed by the officials in charge to obtain the postoffice department's consent to such a proposition, but to no purpose. All of the numerous suggestions advanced were deemed impracticable, principally because of the insufficient time available in which to prepare and issue a stamp, a period of at least six weeks being required ordinarily for that purpose. In a communication to Director-General Ferris, Postmaster-General Hitchcock expressed his personal regret over the necessity for an adverse decision. At the last moment, an effort was directed toward having the ordinary Special Delivery stamp

overprinted "Aeroplane Delivery," for use on the aerial route. This request also was eventually refused.

(To be continued in next issue).

ARRANGEMENT OF PRECANCEL COLLECTIONS.

Edwin W. Murray.

It may be of some interest to the many precancelled stamp collectors to know how I keep my collections.

I have five Unamatic loose leaf ledgers, indexed. Size sheets used are 5x8. I have these sheets printed to hold 24 stamps. They are ruled of 1x13-16, each block holding one stamp or 24 stamps to the page. The blocks are 3-16 longer than they are wide. This enables me to place the number of the stamps as well the price paid for stamps under the stamp. I index according to the city in place of the state. Under index letter A, I index commencing with AB for Abilene, Kansas, and so continue alphabetically through each letter. I then number each one of the blocks on the sheet according to the numbers of Smith's catalogue, usually leaving a block or so on the bottom row unnumbered for every variety uncatalogued that may be discovered. Usually on the top row of blocks I have no line between the middle blocks. This I use for the name of the town, county and state issuing the stamps. When there is but one or two stamps issued by a town, I rule up a blank page and print name of town above the stamp. By glancing at any city issuing precancels, I can tell at a glance what numbers I am short. Whenever I can get a photo of a postoffice that issues precancels I also put this in the album. I use a separate album for my collection of parcel post and Panama stamps whenever an issue is reported from a town that has not been on the list of precancelled issues. I head up a new sheet and slip it in the proper album. I get the new issues from the various stamp papers reporting them. Should the paper report a 10c stamp, I leave a space for each denomination up to 10c, but give no number. When a new catalogue is issued you then can number them according to the new catalogue.

I have tried various ways of keeping them and I like this system the best. I commenced collecting precancels in 1898, the first stamp was the Chicago, Ill. 1A. At that time but little attention was paid to this side line. I kept picking them up

and laying them aside until I had accumulated quite a lot. I then stuck them in an old blank book. I gradually kept increasing my collection until I had to get them in some kind of shape, so I could tell what I had. I then hunched them under states, but that was not satisfactory.

When the Smith and Duck catalog came out I commenced on my present way of indexing them. I have about given up collecting everything but precancels.

While in the West many years ago, I was lucky enough to pick up a 1c 1895 and a 2c 1882 issue, Wells-Fargo Co. Express, cancelled with a 5-pointed star inside a circle 18mm. How many of my readers own these two stamps? I have traveled over many states and my vocation places me in many stores and offices, and I always look out for the little stamps bearing a precancelled postmark. When I see anything new, I always ask and it is usually given me. Many a good stamp I have picked up by having my eyes open. I have gotten more real enjoyment out of the precancelled stamps than in all the other lines combined. It's the joy of making a find that you enjoy, and that is why I collect precancelled stamps.

I chronicle the following new issues:

6c Providence, R. I., normal, up.

TyTone, Pa., 4c, 8c, 10c, on 1912 issue, square block letters, between lines 12½mm apart, lines 1mm. thick.

Kansas City, 3c parcel post, rubber stamp between heavy lines.

Paducah, Ky., 5c normal, 4c inverted parcel post, Paducah, Ky. in one line between lines 9 and 9½mm. apart, horizontal inscription, evidently rubber stamp.

Waterbury, Conn., 3c parcel post, normal, lines 15mm. apart and 1½mm. thick, in capital and lower case letters, 2 impressions on each stamp. The lower impression is to right of top impression.

Meriden, Conn., 5c, 1912 issue, normal.

Milton, Ohio, 1c, 1902, inverted; diagonal down, between lines 15mm. apart, block letters 4mm tall; Ohio 14½mm. long.

VANDALS.

During the brief absence of Mr. Brinkerhoff, the inventor of the stamp vending machine identified with his name, his shop and office were entered and much of the stock of machines and tools was taken by the invaders.

THE WANE OF ADVERTISING STAMPS IN GERMANY.

"Reklame marken," as advertising stamps are called in Germany, first made their appearance six or seven years ago and probably originated in Munich, although the honor is claimed for Nuremberg, Cologne, and perhaps several other cities. Circumstantial evidence, however, favors Munich. That city has many exhibitions of art, or industry, sometimes several of them at the same time. It is an art center and much given to advertising its exhibitions by posters, among which a real artistic gem is now and then found.

Some six or seven years ago some one conceived the idea of reproducing one of these posters in miniature (about $1\frac{1}{2}$ to 2 $\frac{1}{4}$ inches), printing it on gummed paper, perforated like a sheet of ordinary postage stamps, and using these stamps as paper seals to paste down the back flaps of envelopes. The idea caught on slowly at first, but it persisted and after a year or two all exhibitions, fairs, race and sport meetings, etc., were being advertised in this manner. The collecting idea had not yet come and the promoters of such exhibitions and fairs used the advertising stamps on the letters they sent out and gave them to friends for similar use.

Spread of the Use of Stamps.

The next stage in "reklame marken" development was when charity lotteries, committees promoting the erection of monuments, village beautifying associations, etc., began issuing advertising stamps in series of 10 and 12 designs printed on a single sheet and offering them for sale at 5 to 10 cents per sheet, the proceeds from such sales going into the association or committee treasuries. About this stage collectors first began to appear, but for quite a while they were few and mostly adults.

Gradually private concerns began to get out issues of advertising stamps, which at first they used only as seals on the letters they sent out or inclosed with bills and receipts. Some of these were very attractive and of considerable artistic merit, but about a year and a half ago some enterprising firm conceived the idea of interesting the school children by giving them away to every applicant, and almost over night a flood of advertising stamps of every variety, size, color, and shape, and advertising every conceivable commodity rolled over Germany like a tidal wave.

It seemed as though every manufacturer and wholesale and retail dealer in the Empire had made an issue of advertising stamps extolling the excellency of his particular product or business. School children raced from one store to another calling for "reklame marken" until they became such a nuisance that many of the better shops had to hang out the sign "Keine reklame marken" (no advertising stamps). On the way to and from school and at recess time, the children did a wholesale business trading "reklame marken," and there were few children who could not show an album with a collection of 1,000 to 2,000 varieties.

Commercialization and Decline in Popularity

It was at this point that the commercialization of the "reklame marken" business set in. Lithographers and printers began to get out sets of advertising stamps which are in reality not properly advertising stamps at all, but are intended for collectors. They are ordinarily printed in sets of 8 to 12 different scenes and their variety is infinite—members of the royal families of the Empire, the dreadnoughts of the German navy, coats of arms of the German states, national costumes of various districts, miniature reproductions of celebrated paintings, miniature portraits of celebrated artists, musicians, authors, and statesmen, views of historical cities, old castles of the Rhine, Franconia, or elsewhere, etc. Stationers' windows all over Germany began to display "reklame marken" for sale, many of them most exquisite little pictures of scenery, historical buildings, celebrated men, etc.

The fad, however, did not remain popular. The staggering volume of the issues of advertising stamps discouraged the collectors. Before the close of school last spring the children had mostly lost all interest and for six months now the bottom has dropped out of the "reklame marken" business. An occasional collector still persists, but has long since confined himself to the gathering of only particularly artistic specimens. Tourists still buy the "reklame marken" showing local scenes to decorate the backs of letters home, but the "craze" has subsided.—Consul George Nicolas Ifft, Nuremberg, Bavaria.

GET THEM.

The last issue of the Philatelic Gazette is a good one. That magazine, like the Collectors' Journal of Chicago, is always worth reading.

THE PARCEL POST SERIES.

Work was commenced on the plates for this series on October 11, 1912, and the first deliveries to postmasters were made on November 27 of the same year. The service was inaugurated January 1, 1913.

No printings of this series has been made since they were superseded by the regular general issues. The total number of these which were printed is as follows:

Parcel Post Stamps.

1c.....	209,691,540
2c.....	205,417,700
3c.....	29,027,880
4c.....	76,744,260
5c.....	108,154,440
10c.....	56,897,100
15c.....	21,147,480
20c.....	17,142,840
25c.....	21,941,100
30c.....	2,118,240
75c.....	6,283,440
\$1.00.....	1,053,720

Parcel Post Due Stamps.

1c.....	7,322,400
2c.....	3,132,000
5c.....	5,840,100
10c.....	2,124,540
25c.....	2,117,700

The 3c denomination is destined to become a scarce stamp. All Parcel Post precancels are well worth keeping as only a comparative few were made.

Double transfers have been found in the 1c, 3c and 5c denominations. These are quite scarce. There are but 28 copies of the 5c known and 17 of these are in the stock of a well known western dealer.

SERIES OF 1902.

The following data on the part perforate stamps of this series is herewith presented for the first time:

Part perforated 12, vertically (at sides of stamps):

Denom.	Printed	Value.
1c.....	5,676,500.....	\$5.00
2c.....	2,000.....	3.00
5c.....	None.....	—

Part perforate 12, horizontally (at ends of stamps):

1c.....	96,500.....	—
2c.....	36,500.....	—
5c.....	60,000.....	\$20.00

The prices annexed are from Mekeel's check list. The first two items listed herewith illustrate the futility of attempting to base a price quotation on the number of stamps issued. On the pro rata theory Mr. Mekeel should charge about \$15,000 per pair for the 2c pp. 12 vert., or else sell the 1c pairs at ten for a cent.

Instead of this the theorist will

presently discover that the prices which obtain are governed by the well known Mercantile Twins, Messrs. Supply and Demand.

POOL FORMING.

"I wish I knew about ten stamp men who would come through with fifty or a hundred dollars each so I could grasp the wonderful opportunity which exists at our postoffice;" Thought out by 4,395 collectors during the past two years, and some slob drifts through and then the opportunity has passed, leaving you counting the precancel varieties as of old.

HOW DAST YOU!

"Strike if you wish this old gray head, but keep you filthy mitt off of that inverted flag of '69," said Barbara to the Gin'ral.

REVAMPED.

"Talcum powder, please,—a ten-cent can."

"Do you wish it scented?"

"Yes; by Parcel Post."

AT SUNRISE.

Unused 5c imperforate of the 1902 series make good hinges for mounting your Continental mixtures. Care should be used in cutting them up as naper dulls embroidery scissors. Don't let pah-pah ketch you at it though.

INTERESTING!

Everybody's Philatelist will publish in an early number a complete list of the plate numbers used on booklet leaves. Plate number book leaves are due to "arrive" this year.

MEXICO.

The occupation of Vera Cruz by United States forces will be of no philatelic significance. No surcharges or special issues will result and stamp men must content themselves with the various cancellations used on the mail going through the Vera Cruz office.

PHILATELIC DIRECTORY.

One of the best dealers and collectors' address books of recent years is that of Edward W. Heusinger of San Antonio, Texas. It is a painstaking work, involving much patience and labor, and is more pretentious than most publications of its kind. It will probably be standard for several years and is well worth the price of one dollar.

Contemplated
1895



Organized
1908

An International Exchange

Dues \$1.20 Yearly.

(Memberships are payable in advance at rate of 10c per month to January 1st of each year, from which time all memberships are dated).

O. KENDALL.

EXECUTIVE OFFICES: 387 Bannerman Ave., Winnipeg, Manitoba, Canada
EVERYBODY'S PHILATELIST, Official Organ.

Hobby Club Literature wanted in all countries not now represented. Write us for terms.

CLUB NOTES.

The following new members have completed membership:

585—Chas. H. Johnson, 234 Van Ness avenue, San Francisco. Proposed by F. A. Williams. E—1a.

586—Willard P. Colman, 634 Keefer Place, Washington, D. C. Proposed by F. A. Williams. E—1a.

587—H. C. F. Fundter de Beauchene, Riviervischmarkt 2, den Haag, Holland. Proposed by D. Papadachi. D. E. F. G.—1a. b.—6.

588—Ora E Stark, 9 Bund, Nagasaki, Japan. E—1a. (Will purchase current stamps for Club members at face, plus return postage).

589—Rudolph Nowak, 1289 S. El Molino avenue, Pasadena, Calif. Proposed by O. Kendall. E. G—1a. c. h. k. l.—2E—4g.

Our Exchange Department, under the genial guidance of F. A. Williams, 343 Polson avenue, Winnipeg, is going along nicely and it will do you all good to patronize it. If you are not acquainted with the rules, write him.

Small Wholesale Lots are always acceptable and a good allowance is made for really desirable lots from Club Exchange Circuits.

I am always glad to hear from you, and will try and make it worth your while.

Faternally yours,

O. Kendall

The Hobby Club Exchange Department

This Department offers members an unequalled chance to exchange their duplicates for stamps needed in their collection.

Blank Sheets are supplied by the department (10c doz., 4 doz. 25c) on which to mount stamps and circuits of 100 sheets each (see illustration below) are then made up and circulated among Club members entering stamps. Circuits are graded as to quality, and sent Club members according to stamps sent the Dept.

Small Wholesale Lots taken at special prices in exchange for single stamps from Club Circuit. What have you to offer Send us a trial lot.

Further particulars upon request, or better yet, send 10c for Sample Sheets and Rules of this Department.

What a Hobby
CIRCUIT
EXCHANGE
Looks Like



INTERNATIONAL PRECANCEL CLUB

OFFICERS FOR 1913:

President: Gen. Chas. A. Coolidge, Detroit, Mich.
 Vice-President: W. W. Norton, Lakeville, Conn.
 Secretary-Treasurer: Dr. W. I. Mitchell, 603 Beacon Bldg., Wichita, Kansas.
 Board of Directors: Chester Myers, St. Louis, Mo.; A. E. Lawrence, New York City; Le Roy Pratt, Tacoma, Wash.
 Official Organ: "Everybody's Philatelist."

Report of the secretary-treasurer for the month ending April 20, 1914:

New Applications.

Crabbs, Leo B., 303 W. 10th street, Kansas City, Mo. Age, legal; occupation Treasurer Union Bank Note Co. Proposed by Dr. W. I. Mitchell.

Demers, Joseph, 723 Owen street, Saginaw, Mich. Age, 43; occupation, manager clothing department. Proposed by Dr. W. I. Mitchell.

Financial Report.

Amount on hand March 20.....	\$29.09
Dues from applicants.....	1.00

\$30.09

Disbursements:

April 9, postage stamps.....	\$ 2.00
Apr. 9, postage stamps.....	\$2.00
Apr. 10, printing ballots.....	3.25

\$5.25

Amount on hand April 20.....	\$25.84
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Ballots for the annual election of officers were sent out to all members on April 10, and the result of the election will be announced in the next report. The secretary is much pleased at the interest being shown in the Club, especially by the newer members. No report is yet ready from the committee to revise the Constitution and By-laws, but Mr. Myers hopes to have a report to submit shortly.

W. I. MITCHELL, M. D.,
Secretary-Treasurer.

Wichita, Kansas, April 20, 1914.

M. P. A.

The Stamp Journal of March prints: "Why not invest in a gravestone?" I can tell the Stamp Journal and some other journals that the M. P. A. has a number of live men on its membership list and these men have no idea of gravestones. The stamp papers might do well to look at stamp clubs, associations and societies with more than one eye. There are a number of men in the M. P. A. who are interested enough to see to it that no gravestones are

bought just now, but would consider buying a little advertising space. It would seem to me that it is good business for stamp papers to do all they can to help all clubs, societies and associations in any way interested in stamps, as it must be true that every person who can be interested in stamps must at some time be of interest to stamp papers and stamp dealers. In other words, we must all help to make the collecting of stamps interesting and help things along rather than kill them. The M. P. A. is very much alive, and while in some official departments there is a lull, the members are still interested in the Sales Department and business is going on just as though nothing had happened. I am receiving circuits from Mr. Cass. Mr. Carpenter still has the old names on his Exchange list and good circuits are being sent out, and in spite of present conditions, he has a number of new names for the M. P. A. list. He writes me from London that when he returns this fall he will see what can be done to boom M. P. A. We are going to keep M. P. A. going and I hope every member will be bold now and send the dues, 35c, to Dr. H. A. Davis, Colorado Springs, Colo., and help us to get the wheels of organization running in the near future.

Write Dr. Davis now. Be a Booster for the sake of the hobby. You never know who you may interest in stamp collecting, but you may know that your 35c and your influence will interest some one, somewhere.

I. C. GREENE

M. P. A.—A brief word from Dr. Davis says "Members are responding splendidly and the re-organization is assured." Those interested should communicate with Dr. Davis at his new address, 125 N. Tejon street, Colorado Springs, Colo.

STATISTICKLE.

If all the stamps issued during the past ten years were placed end to end they would reach from here to the place where they sell the largest beer in town—and then some.

Will some scientist kindly pace the distance for me?

HE WOULD NOT!

Ask the letter carrier if he would not enjoy a nice long walk some Sunday now that the woods are so beautiful—and dodge the heavier parcels.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Associate Editors:

Julian Park, F. E. Goodwin, C. A. Nast, H. L. Wiley, Frank C. Clark, Bertram W. H. Poole

Contributing Editors:

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W. W. Randall
Iver K. Johnson

Col. J. M. T. Partello
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R. L. Stultz
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Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.

Subscription Price—50c per year, post-free anywhere in the world. Three years for one dollar. Life subscriptions, five dollars. Four months' trial for 10c. Twenty-five cents per year to students below high school grades, only when name and address of both school and year is furnished. Current unused stamps of any country accepted at face. Single copies of current volume, five cents.

Twelve numbers guaranteed on every subscription.

Published by a physician in active practice, purely as a recreation, with the professional recommendation to the uninitiated, to try utilizing the always available pastime of stamp collecting, as a means of recreation or mental rest, suited to all ages and occupations. Conducts a permanent campaign to interest non-collectors.

Address all communications and make all remittances to Dr. J. M. Holt, 14th Ave. and Lake St., San Francisco, Cal.

Subscriptions must begin with the current number. Please do not ask for back numbers at subscription rates. Prices for back numbers sent on request.

If this space is marked (X), it indicates that your subscription has expired, and a prompt renewal is urged.

First class MSS. desired and always welcome. Technical papers, original work, notes, observations and questions of economics and policy.

Advertising Rates:

	Transient.	Contract.
1 inch	\$ 1.50	\$0.75 per insertion
1/2 page (3 1/2 inches)	4.00	2.00 per insertion
1/3 page (7 1/2 inches)	6.00	3.00 per insertion
1/4 page (15 inches)	10.00	5.00 per insertion

Contract advertising, cash with copy, unless known to us. Transient advertising, cash with copy, always. Advertisements for less than an inch space are respectfully declined. Contract may be terminated at any time, on written notice.

Publication Office, 14th Avenue and Lake Street, San Francisco, Cal. Phone, Pacific 5574.

We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, 14th avenue and Lake street, San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. V. No. 5.

MAY, 1914.

WHOLE No. 53

"EDITORIAL SHOP-TALK"

Brief disposal of DeKay's specious argument (?) is covered thus: The financing is only a similar to expressions of gratitude exemplified in endowment of a bed in a hospital or a desire to bring some sunlight in the lives of others by endowing a scholarship or a fund for research. Denial of use of U. S. mails is a malicious insinuation that a felony is contemplated, and uncovers the hypocritical assertions of the objector that his criticisms are intended to lend a helping hand. Is the Black Hand ever a helping hand?

No one ever said or thought that EVERYBODY'S could not exist unless it was endowed. Its history sneaks for itself, and yet DeKay's suggestive questions leave the insidious implication that what he says in hopeless opposition to the endow-

ment plan in the abstract, constructively applies to EVERYBODY'S.

The main reason why the founder suggested the Endowment Fund was that a secure and stable journal might continue to exist after he had passed away, giving him the assurance that whatever of sacrifice and time might be given to the serious development of the PRESENT life of the journal, it would not all be lost and thrown away when the natural span of man's life should end. The past history of philatelic journalism is alone sufficient argument for a journal PERMANENT in basis and PERPETUAL in publication. Any student of journalism can easily see that conclusion. To have a journal with such a foundation, endowment was a necessity.

"The wild scheme of a dreamer"—even if it were so, then it is a case of dreams coming true. Many advances of past history in many lines were given to the world by men who in their day and generation were called dreamers.

"Discredited from every point of view"—only let me add this, to be exact, the truth is this, the "gift to philately" which is what the EN-DOWNED EVERYBODY'S will ultimately become, is and has been, solely and exclusively discredited by Clarence DeKay and his STAMP JOURNAL. All other writers and all other journals have shown the absence of the small spirit which can say nothing helpfully constructive of anything which does not directly benefit the small person.

(J. M. H.)

That the Stamp Journal has degenerated into an advertising monthly, presenting in each successive number a maximum of advertising and a minimum of reading matter of interest to its subscribers may be the reason for its loss of popularity. The narrow and untempered criticism, characteristic of the editorial pen of our contemporary, must soon or late exceed the charity with which collectors have greeted these acidulated flights of destructive fancy. We quote for example a typical fragment which Editor De Kay has directed at Everybody's Endowment Fund:

"We believe that Everybody's 'Endowment Fund' will be the most colossal blunder of the decade! Will defenders of this sort of financing cite instances of the success of any similar venture, even in other lines? Ought not such a scheme to be denied the use of the U. S. mails?

Where is the 'demand' for a stamp paper that cannot exist except that it be endowed? A fund of \$100,000 (which is an impossibility) would not be sufficient to support a stamp journal that did not have merit enough to support itself; and if it had merit, what is the need of the endowment fund? It is the wild scheme of a dreamer—discredited from every point of view. Why do leading stamp men lend their names to such a colossal blunder?"

That Philately will benefit by the existence of an endowed journal devoted to the interests of that hobby, is a self-evident fact to every man of intelligence. With a sufficient fund the details of the price of the yearly subscription and the ever insistent "Please remit," which is so common in the pages of papers like the Stamp Journal, would be eliminated.

There would be no "subscription cost." The philatelists who received the endowed magazine would get it practically free of charge. The immediate consequence would be that every stamp collector in the United States would read the magazine.

The policy which Everybody's has adopted of paying immediate cash for accepted contributions means that the best stamp articles will always be found in its columns.

A free stamp magazine read by practically every collector in this country would naturally be the greatest advertising medium in existence for stamp dealers.

Collectors in general are tired of broken promises and the lure of the outrid bait of the "next issue" editorials.

The men behind the Endowment Fund know that the success of the project is assured, but their pleasure in contemplating the great advantages so soon to be extended to all philatelists is marred by the fact that a number of mediocre philatelic papers must read in the success of the Endowment Fund the final chapters of their faltering careers.

Those with real merit will live and succeed and be indirectly benefited by the obvious advancement of and added stimulus and prestige accruing to philatelic journalism by reason of being the proud possessor of an endowed journal. (H. L. W.)

GOODBYE, P. S.

Congress has started after the testive little Postal Savings Official issue, and it is probable that an early date will witness the destruction of the remaining stock of these stamps.

U. S. BOOKLET NOTES.

By Geo. Beans.

The third assistant postmaster-general's report for 1931 contains the following statement: "Since the first issue the Bureau of Engraving and Printing has been able to make considerable improvement in the manufacture of the books, and it is believed they are now as perfect as it is possible to make them." When we compare the unsightly covers and poor paraffin paper of that first issue with the new booklets just issued, we can see just how the success and improvements of the booklets have been even greater than their originator, Mr. Madden, dared to hope.

A few years later, Mr. Madden, as third assistant postmaster-general, was able to report that the profit from the sale of the books had passed the hundred thousand dollar mark, and he adds: "The public need of a convenient method of carrying stamps had for many years been evident. The stamp book as it is made and sold by this Department is my own conception. To urge its adoption upon the Department placed me in an embarrassing position because, notwithstanding my faith in its ultimate success, its adoption involved an expenditure on the part of the Government for what in its initial stage had to be regarded more or less in the light of an experiment. Not a change, however, from the original device has been required, and its utility as a public convenience is now abundantly established (June, 1906)."

Nearly as great a sum is represented in the booklets issued during last year as the value of those delivered during the entire first four years of their use.

A Washington collector has a leaf of the first issue with line under the top pair of stamps. The interesting thing about it is that it shows part of the arrow at the end of the line. Only off centering can make possible the side or bottom arrows appearing on the finished leaves. The early issues with side or bottom arrows showing will perhaps be the most difficult of any of the varieties to obtain, for the reason that normally they do not exist at all in the finished state.

Speaking of minor varieties one of the plates of the current two-cent booklet was injured in some way or other and on one of the stamps there

is a red gash in Washington's cheek, near the ear. The flaw occurred repeatedly in 97c books purchased recently and always appears on the center stamp of the right hand vertical row. I am informed that it does not occur on any of the plates still in use (Feb. 18). The persistence of the variety surely makes it collectable.

Those interested in the covers should note that the earlier of the new 97c books contained 18 lines of printing on the inside, back cover. The later ones have dropped the words "to be prepaid with ordinary stamps" in the paragraph entitled PARCEL POST RATES, and as a result have only 17 lines. The other covers will doubtlessly be changed, too.

There are, by the way, over 75 varieties of covers and they form a very interesting addition to a book leaf collection, as they not only show how the booklets have been improved since their inception, but record the different postage rates and postmaster-generals' names as well.

We chronicle the following Parcel Post stamps since the last issue:

Baltimore, Md.—4, 5, 20 and 25c normal.

Birmingham, Ala.—25c, capital letters 3½ mm tall; between lines 15 mm. wide; lines 2 mm. thick.

Toledo, Ohio—4c invert, between lines 13 mm. apart.

Superior, Wis.—4c normal, between lines 13 mm. apart, in capital letters 2½ mm. high.

Savannah, Ga.—20c, between lines 9½ mm. apart, upper and lower case letters; Savannah 15 mm. long.

We chronicle the following regular postage:

Ashland, O.—2c, 1912, inverted.

Atlanta, Ga.—1c, 1912, black letters, between lines 10½ mm. apart.

Baltimore, Md.—1c, 2c, 1910. B of Baltimore out of line with balance of letters.

Cincinnati, O.—15c, 1912. No. II of Cincinnati.

Cleveland, O.—2c, 1912, Shermack perf.

Jacksonville, Fla.—1912, 1, 2, 4, 8c; in capital letters 3 mm. high. The 1c between lines 12 mm. apart; 2, 4, and 8c between lines 17 mm. apart.

Meriden, Conn.—1912, 5c, between lines 10 mm. apart.

Scranton, Pa.—6c, 1910, Jubilee.

Toledo, O.—1912, 10c normal.

Tyrone, Pa.—1912, 4, 8, 10c, block letters, between lines 12½ mm. apart. Tyrone 12 mm. long.

Following are some prices realized at the 185th sale of Scott Stamp & Coin Co.:

U. S. 1851, 5c, No. 34, pair.....	\$21.75
U. S. 1867, 3c, No. 79, grill all over, pair	14.50
U. S. 1867, same, used, pair...	10.00
U. S. 1859, 24c, No. 120, used, strip of 3.....	10.25
U. S. 1869, 90c, No. 122, block of 4, o. g.	135.00
U. S. 1875, Reissue, 1c, No. 123, o. g. pair.....	11.25
U. S. 1870, 24c, No. 153, used pair	2.25
U. S. 1893, set 16 var. die proofs	10.50
U. S. 1895, 13 var. "Specimen"	9.75
U. S. 1898, 1c to \$2.00, "Specimen"	6.00
U. S. 1901, 1c to 10c, "Specimen"	3.00

STAMP-AFFIXING MACHINES IN ENGLAND.

To meet the demand created by the use of stamp-affixing machines the English government now issues postage stamps in rolls of 500 and 1,000 each, on the outside of which are indicated the number and denomination of the stamps, the value of the roll, and the method of delivery (top end or bottom end first). An extra charge of 4 cents is made for the large rolls and 2 cents for the small ones. The extreme width of British 1 and 2 cent stamps is thirteen-sixteenths of an inch and the length is fifteen-sixteenths of an inch.

Types of Machines in Use.

One stamp-affixing machine is fitted with a revolving drum or receptacle for the roll of stamps. When the plunger handle is pressed down, a stamp is detached and affixed to the envelope, wrapper, or card, and the operation is recorded on a visible indicator. The stamps are moistened by a small spray pump. It is claimed that the machine adapts itself automatically to variations in the perforations, so that each stamp is fed into exactly the right position. The stamps can be locked in the drum when the machine is not in use. This machine and a modification for national insurance stamps are of British invention and manufacture and sell for \$20.44 each. It is claimed that it will affix 2,000 to 4,000 stamps per hour.

Another machine consists of a metal base fitted with two revolving cylinders, one holding the stamps and the other forming the base against which the stamp is pressed to secure adhesion to the envelope as it passes be-

tween the cylinders. The stamp-holding cylinder can be removed from one machine to another. This machine is worked by a crank handle placed at one side of the base. From 1 to 10 stamps can be affixed at one operation in any desired position on the packet, which may be not more than 3 inches thick. The machine is 16 inches long, 1½ inches wide, and 8 inches deep, and weighs 35 pounds. The price, with one stamp-holding cylinder, is \$46; additional stamp-holding cylinders are supplied at \$18.85 each, and perforating devices at \$3.16 each. It is claimed that 60 to 80 stamps per minute can be affixed by this machine, which is said to be of German origin.

A third machine, with a base 16 by 16 inches, will stamp 3,000 to 4,000 pieces of postal matter per hour. The number of stamps placed in this machine may vary from 1,000 to 30,000 and the number used is automatically registered. This device, also of British invention and manufacture sells at \$127.75.

It is stated that considerable care is required in the use of all these machines to insure satisfactory working and to avoid the mutilation of stamps. — Consul-General John L. Griffiths, London.

YOU KNOW IT!

Everybody's Philatelist desires to stand up and proclaim several truths among which is this: The only way that Mekeel's Weekly can be improved is to issue it every hour instead of every week. It always touched the spot with its satisfying contents.

Mekeel's Weekly is a habit with us—the rest are only magazines.

MAYBE SO.

Provisionals of '47
Cluster in the stampman's heaven;
A den of fair St. Louis "Bears"
Awaits the shuffling of his cares,
And August types are found each day
Where old Bill Stamps has gone to
stay.

Inverted centers lay around
And Bluish Papers there abound.

SIDE LINES.

Our friend of the P. S. N., the well known P. McGraw Mann, is making a collection of used desks such as the initialed issue on which you draped your school box frame just twenty years ago. Anything with ink on one side and gum on the other looks good to P. McGraw.

REAL UNSORTED MISSION and Charity Postage Stamps

Gathered by our organization in all parts of the world. Sold according to the number of countries represented in the mixing. Absolutely the only genuine unsorted Mission and Charity postage stamps obtainable today that are sold just as received and by weight.

The Greatest Bargains in Stampdom.

ONE POUND bag from over 100 countries and colonies being well mixed together so there are between 900 and 1100 varieties represented in each sealed bag of some 8000 stamps. The finest lot that we have and the Many being free from paper and in good condition. Immense Value Assured. This lot is **Highly Recommended**, only.....\$3.00

ONE-HALF POUND bag from over 50 of the larger countries, being well mixed together so there are between 400 and 600 varieties represented in each bag. A lot we recommend only to those collectors who cannot afford the \$3.00 bag. A nice lot for the beginner and those having up to 2500 diff. postage in their collections.

Price only.....\$1.00

No matter how many times you have been "stung" on the so-called mission stamps offered by regular stamp firms, (which at the best were picked over lots sold to them as **USED STAMPS BY WEIGHT**),—order **YOUR** lot from us today through curiosity and if you are not pleased with the **GENUINE UNSORTED**—no mission mixtures can ever please you.

Bags for the Dealer and Reseller.

10 POUND bag of well mixed foreign mission and charity postage stamps many varieties—naturally mostly European. Many dealers use these bags regularly. For example, Edw. Michael, Chicago; Payn Stamp Co., Los Angeles; M. Fenster, N. Y., etc. They are fine for cheap mixtures and as "body" for those of the better grade. Especially interesting for the school boy and counter trade. About 100,000 stamps to the 10 pounds. Lowest wholesale price prepaid is only.....\$5.00

10 POUNDS of U. S. CHARITY stamps—nice variety—obsolete and recent issues well mixed together. Sold just as received and a chance to find many choice items, such as fine buy for cmfwyetaoimfwyetaoimfwyYhete imperforates and private perforations. A fine buy for the dealer and the collector who likes to "go over" large lots of unsorted stamps. Our prepaid price is only...\$3.50

IMPORTANT.—If you want a lot **ORDER NOW**—there's a big demand and supply is limited. Personal checks accepted at par.

Read Over Carefully Opinions of Those Who Know.

JOHN W. HAARER, TREASURER of the STATE OF MICHIGAN, writes: "It gives me pleasure to state that the Mission Stamps which I recently purchased from you far exceeds my expectations. I found thousands of nice clean stamps, free from paper, and in far greater variety than usually found in such lots. They are easily worth three times the price you ask."

Cleveland, Jan. 14, 1914. — World-wide Missions. Enclosed find M. O. for \$3.00 for which send me another pound of real mission stamps. The other bags were very satisfactory and fully worth twice the price asked.

"I have bought stamps from different stamp firms and every one claimed to be selling the genuine mission stamps and unpicked. I found all stamps in these six lots to be the commonest varieties from about ten of the largest countries and being unfit for anything else I burned them and said to myself "never again!"—then I saw your adv.—it looked inviting and I "bit" and am glad I did.

I am an old man of 73 years and collect stamps for pleasure and certainly will continue to give my orders to you as I get honest goods and fine value. Phillip Carl."

"Gentlemen: Enclosed please find \$3.10 for which send me another pound of mission stamps, by reg. mail. The last was the finest lot I have ordered bought and I guess I have ordered from them ALL. I recommend this lot highly. Mrs. Ella A. Thorn, Clyde, N. Y."

"Dear Sirs: Last month I bought a bag of mission stamps and found them very satisfactory. Enclosed \$3.00 for another bag. H. Hubschman, New York City."

"Mr. Lowell Ragatz recommends your mission stamps in highest terms of praise. Enclosed M. O. for a bag. Mrs. Ella A. Wiswall, Madison, Wis."

"Your mission stamps are certainly good value and contain no trash. A nice lot of clean stamps. Warren W. Husted, Greenville, Ohio."

"I must write you of the surprise and pleasure the mission stamps gave to seven collectors—boys and girls whom I have interested in collecting. They filled many, many spaces and have a nice lot for trading purposes. Although I have over 19,000 different, I found five stamps not in my collection. Many thanks! Let me know of other offers. Mrs. C. E. Hartigan, Washington, D. C."

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The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (1f)

Stamps! Net approvals! Try! Reference! H. Wendt, Manilla, Iowa. (54)

George D. Pettit, Lyndonville, N. Y., desires exchange of cards (colored) with exchangers outside of United States (no Canada). Also desires celluloid buttons. Gives 5 diff. permits for each one. (53)

500 gummed labels or stickers, "The Kind That Stick," 1 x 2½ inches, 3 or 4 lines printing in red, on white, for 25c, postpaid. A. B. Averill, Station C, Portland, Oregon. (54)

Wanted—Precancelled stamps and entire permits from California, Oregon, Washington and other western states. Send description and price to F. P. Thompson, 60 State St., Boston, Mass. (53)

Small wholesale selections, especially in sets, wanted from out-of-the-way countries in exchange for Canada, B. N. A., British Colonials, etc. O. Kendall, Director Hobby Club, 387 Bannerman Ave., Winnipeg, Canada. (59)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (60)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

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Organized November 24, 1884.

Consecutive Meeting Number for
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301st.

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Holland and Colonies, good Europa, given in exchange for good stamps of South and North America, British Colonies. Registered letters, reply within 8 days. Exchange postcards. H. Y. Y. v. Seventer, Goudscheryweg 71-A, Rotterdam (Holland). (54)

Exchange? Whoever sends me 100 to 1000 good and clean stamps will receive same number and value in stamps of Holland (included unpaid stamps) and Colonies. Prompt replies. Y. H. Zoellner, Schiebrockschelaan 12-C, Rotterdam (Holland). (54)

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Exchange wanted with collectors of U. S. plate numbers and imprints. Top or bottom blocks of 6. John M. Holt, 14th avenue and Lake street, San Francisco, Cal. (A. P. S. 1080).

Have you noticed the Wart on Washington's Nose on the 2c carnine on buff 1907? Unique, rare, unused, entire, 25c. Karl A. Pember, Woodstock, Vermont. (55)

Precancels—Western and others to exchange for those missing in my collection. Parcel Post especially desired, but no Chicago, please. W. E. Conner, Sheridan, Oregon. (54)

Aero-Postmarks wanted on entires, especially St. Louis, Mo., Oakland, San Francisco (Tanferine Park), San Francisco (Ingleside Park), Sacramento (First and Second Meet), and Eureka, Cal., Portland, Ore., Baton-Rouge, La., Dubuque and Cedar Falls, Iowa, Helena, Mont. Cash or good stamp or Aero exchange given. Andrew J. Hatch, 162 Nicoll St., New Haven, Conn. Member A. P. S. and Aero Mail Club. (55)

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Brazil, 1906, 500r, violet.....	.10	.04
Brazil, 1906, 1000r, vermilion...	.18	.06
Brazil, 1906, 2000r, yellow green, cheap at25	.10
Brazil, 1913, 1000r, green.....		.07
Canal Zone, 1909, No. 39, 8c, violet and black, obsolete.....	.18	.07
Congo, 1910, 5 francs, carmine and black, high value, very scarce	1.25	.60
Costa Rica, 1911, 1c on 25c violet, No. 88.....	.05	.02
*Guatemala, 1878, 1 peso, yellow, hard to get.....	.30	.12
Hayti, 1906, 3c, brown.....	.05	.02
Hayti, 1906, 10c, orange.....	.08	.03
Honduras, 1911, Steamboat type, 1, 5 and 6c, postally used.....		.06
Honduras, 1913, Provisional, 5c on 10c, steamboat type, used, in use but a short time, now obsolete, and rare used.....		.15
*Mexico, Sonora Provisional, 3c, issued July to September, 1913, scarce; price now.....		.35
*U. S. 1907, Jamestown, 5c, blue	.15	.07
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Agent for "Everybody's Philatelist."

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I will still continue to send out the famous net-priced approvals for which the Diamond City Stamp Company was noted. Send me your U. S. want list. If I do not have the stamp in stock, I will get it for you.

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UNITED STAMP COMPANY'S
SPECIALIZED UNITED STATES
PRINTED LOOSE LEAF SECTIONAL ALBUM
SOON TO APPEAR.

Announcement is made that we have in preparation an entirely new printed loose leaf sectional album for the Adhesive Postage and Revenue Stamps of the United States. This album will be issued in parts of not less than eight pages each month as a supplement to our house organ, the United Stamp Company Herald. Full particulars and specifications of album are stated below.

STOCK.

The paper stock to be used in making up the sheets will be a very high grade linen ledger paper of just the right weight to meet all requirements and is identically the same kind as that used in our Best Marquette Blank Albums, which need no introduction to the collecting fraternity.

SIZE

The size of the page will be 9 inches vertically by 7 1/4 inches horizontally over all, including the part used as a hinge in the binder. This will leave the space available for mounting stamps about 6x9 inches. This size is unique in the history of album making, and it is produced as the result of a serious demand on the part of our patrons for something more convenient than the standard sizes and yet comprehensive enough for every purpose.

ARRANGEMENT

Spaces will be attractively arranged on the right hand pages as guides for mounting the stamps. Where special perforations or imperforates occur, allowance will be made for pairs. Suitable headings and other desirable information will be neatly printed in the proper places. The left hand pages will be arranged in catalog and hand book styles. Each stamp listed will have a distinctive number which will be printed in the proper space on the right hand page opposite. Historical and statistical data will be briefly summarized and included with the descriptive matter.

SCOPE

At present we contemplate issuing sections for United States Adhesive Stamps only. Departments, Post-office Seals, Special Delivery, Registration, Newspaper, Postage Due and Revenue Stamps will be included.

The great rarities will be excluded, as these are often unobtainable, even by well-to-do collectors. Assurance is given that the plan outlined above will be completed and that continuation sheets will be supplied at regular stated intervals in the future, at reasonable prices.

BINDER

We are having made a neat spring back binder to contain these sheets as issued, the price of which will not exceed \$1.00 post free. All sheets will be punched to standard Marquette Loose Leaf System for the benefit of our readers who will use this binder in the new size.

HOW OBTAINED

Every subscriber to the United Stamp Company Herald will receive at least 8 pages of this album each month, gratis and post free, until the expiration of their paid up subscription. Thereafter an additional charge of 25c per year will be made for the Album Supplement, making the total cost for the Herald and Album Supplement 50c per year. No new single subscriptions nor renewals for either Herald or Album Supplement will be booked.

New subscribers should remit 50c and both Herald and Album Sections will be sent for one year. Owing to the cost of handling back numbers, we cannot date subscriptions back and a uniform charge of 10c per issue will be made for back numbers.

Other Countries

As stated above, this series of sections will cover U. S. Stamps only, but if a sufficient demand is felt for the sections of other countries we may issue them. Collectors are invited to express their opinions on the subject and specialists having suggestions to offer on albums are requested to correspond with us.

NO FREE LIST

Other than exchanges we positively have no free list. If this album proposition appeals to you, and you are not a subscriber to the HERALD, send in 50 cents for your subscription today, and you will receive the HERALD at once and the Album Sections as they appear.

UNITED STAMP CO., 1151 Marquette Bldg, Chicago, Ill., U. S. A.

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	A	B	C	D	E
1902-1c	\$.40	\$.60	\$ 1.50		\$ 1.50
1902-5c	13.50				24.00
1903-2c Car.40	.50	1.50	6.50	1.25
1903-2c Ver.50	.80			
1903-2c D. L. ....	.70	1.00	2.00		2.00
1908-09-1c ....	.12	.20	.25	.30	.20
1908-09-2c ....	.18	.25	.30	.65	.30
1908-09-3c ....	.25	.30	.70	1.50	.60
1908-09-4c ....	.20	.26	.75	2.25	.40
1908-09-5c ....	.30	.35	.75	3.00	.60
Lincoln 2c.....	.16	.20	.50	1.50	.40
Yukon 2c ....	.14	.16	.18	.60	.30
Hudson 2c ....	.16	.18	.25	2.00	.40
1910-1c ....	.12	.20	.25	.30	.20
1910-2c ....	.18	.25	.30	.65	.30
1912-1c ....	.06	.06	.08	.25	.10
1912-2c ....	.10	.10	.12	.30	.16

(A)—Plain blocks of four.

(B)—Line blocks.

(C)—Arrow blocks.

(D)—Center blocks.

(E)—Plate No. blocks of six.

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Hawaii, No. 33.....	.60	.30
Hawaii, No. 78.....	.35	.18
Roumania, No. 180....	.05	.02
Roumania, No. 190....	.05	.02
Roumania, No. 139....	.03	.01
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Netherlands, set..	1906..	105-07..	..	.20
Netherland	1907	227	..	.04
Netherland	1907	228	..	.02
Netherland	1907	220	..	.03
Netherland	1907	230	..	.03
Netherland	1907	231	..	.03
Netherland	1907	232	..	.04
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17 Tunis	25 1000	Foreign	1 99	1000	Mixed	Canada	38
14 Sweden	08 1500	"	4 29	1000	"	U. S.	60
50 Sweden	40 2000	"	7 12	1000	"	Italy	27
10 Nam	25 3000	"	24 60	1000	"	Swiss	42
20 Brazil	14 4000	"	49 00	1000	"	Holland	42
100 Asia	60	Great Bargains		1000	"	France	29
100 Africa	65	above		1000	"	St. Col's	25
10 Haiti	17	50 Persia	89	1000	"	Denmark	47
15 India	04	100 Persia	1 80	1004	"	Spain	42
40 Japan	05	125 Persia	2 75	1000	"	Russia	48
100 U. S.	20	150 Persia	2 75				
50 Cuba	49	200 Persia	7 89			10 Mauritius	75
100 "	2 39	8 Liberia	19			15 Luxembourg	11
127 "	2 24	19 Hawaii	99			20 Newfoundland	1 40
75 Turkey	8 44	15 Finland	12			50 Australia	60
19 Liberia	1 00	5 Bermuda	08			50 French Col's	24
40 Liberia	8 00	7 Barbados	7 100			"	1 00
25 Nam	7 4	15 Iceland	60	150	"	"	1 00
100 U. S.	29	40 Uruguay	1 00	200	"	"	4 00
50 Spain	11	40 Paraguay	1 00	100		100 Portugal Col's	1 40
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500 Foreign	59	10000'd Foreign	12				

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10 Persia 08	7 Iceland 20	6 St. Vincent 14
3 Samoa 03	3 Senegal 05	10 British Guiana 12
50 Spain 11	4 Grenada 08	10 Costa Rica 08
3 Roudan 05	4 Nigeria 08	10 Guatemala 09
4 Malta 05	5 Cyprus 05	6 Indo-China 05
6 Crete 05	5 Panama 13	6 Hong-Kong 05
7 Hiam 15	6 Henson 05	6 Philippines 04
7 Masao 10	6 Bosnia 05	25 40
10 Chile 02	10 Brazil 05	10 Jamaica 10
10 Greece 05	20 Denmark 07	15 Argentina 11
40 France 10	25 " 13	17 Mexico 09
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a nice selection of South American
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Signature

Witnesses

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*NYASSA, 1901, 24, 30or, special....	\$.23
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IN THIS ISSUE

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By

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2c 1912 Mint.....	\$.25
5 different, 1c or	
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 Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 6.

San Francisco, June, 1914.

Single Copies, 5c

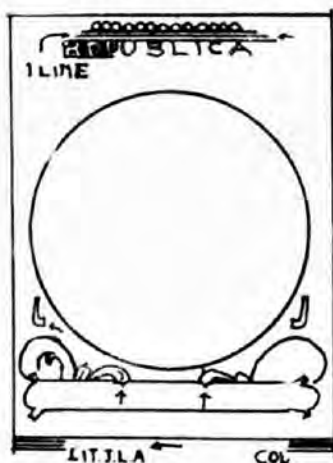
STAMP STUDIES

Republic of Columbia

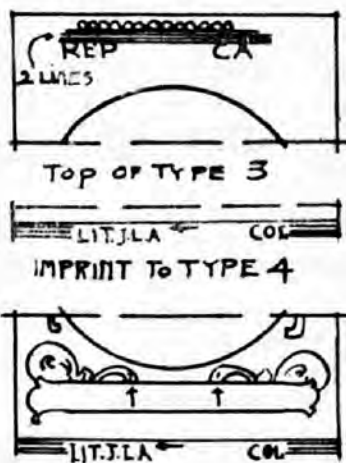
Associate Editor Frank C. Clark



TYPE 1



TYPE 2



TYPE 5

ONE CENTAVO

Colombia Republic seems to be not looked upon with much favor by collectors, still it has given us one issue that contains a fine study of varieties, and the stamps are common.

I refer to the second issue of 1904, Scott's numbers 349 to 352. The second type of this issue being referred to by Scott as the reingraved type, making two types of the $\frac{1}{2}$, 1, 2, and 5 centavos. According to Gibbon's catalogue there are three types of the $\frac{1}{2}$, five of the 1, four of the 2, and three of the 5 centavos. I will begin with

the one centavo, describing the five types, as the $\frac{1}{2}$ centavo contains only three of these.

Above the letters "UN" and "VO" of the words of value are two large curved leaves. Above each leaf is a little figure described as a hook, though to me it looks like a penny clay pipe, bowl downward.

In all of the types of all of the values, the right hand side pipe is shown with the bowl pointing to the left hand side of the stamp design.

In type 1, of the Un Centavo, the

left hand pipe has the bowl also pointing to the left hand of the stamp design. The label containing the words of value has two little sprays overlapping the upper line of the label. The left hand spray overlaps between the letters C and E and the right hand spray overlaps above the letter T of the word CENATVO.

At the top of the stamp, between the row of pearls and the word REPUBLICA occurs one line of color, creating, as Gibbons states, two white lines. I refer to it as "one line."

The fourth point is the position of the imprint at the bottom of the stamp design. It reads: "Lit. J. L. ARANGO. MEDELLIN. COL." There is a distance of about $\frac{1}{2}$ mm. from the top of the letters to the bottom of the stamp design, or you will note that the top of the letter L is about level

the position of the imprint. It is now located or raised up very close to the bottom of the stamp design, so close that it seems to blend in with the design. There is one line of color above REPUBLICA, sprays overlap, and left hand pipe points to right.

Type 5 is like type 4, except SPRAYS DO NOT OVERLAP the value label. There is one line at top, left hand pipe points to right and imprint is close.

To make simple the types, any 1 centavo stamp with left hand pipe bowl pointing to left side, will be type 1.

Any stamp with two lines of color above REPUBLICA will be type 3.

Any with imprint close to bottom and sprays OVERLAPPING, type 4.

Any with imprint close and sprays NOT overlapping, type 5.

The other fellow is, of course, type 2. Having explained these types of the



TYPE 2

TYPE 1 HAD LEFT PIPE REVERSED



TYPE 3

TWO LINES OF COLOR



TYPE 4

with the bottom of the short horizontal lines at the left lower margin. This position of the imprint is referred to as being spaced from design. The effect to the eye is that of a wide white line between the imprint and stamp design.

Type 2 is the most common of all of the types, and it is like type 1, except that the left hand pipe has the bowl reversed and it points to the right hand side. Sprays overlap, one line of color above REPUBLICA and maker's imprint spaced from design.

Type 3 is like type 2, except that there are TWO LINES OF COLOR (creating three white lines) between the pearls and REPUBLICA at the upper part of the stamp design. The sprays overlap, left hand pipe points to the right, and imprint spaced.

Type 4 is exactly like type 2, except

1 centavo, you will find more easily the types of the $\frac{1}{2}$ centavo. It consists of types two, four and five. The types four and five of the $\frac{1}{2}$ centavo are hard to distinguish, owing to the yellow color, as the design is not strongly shown. Yellow is an unsatisfactory color for stamps, anyway.

Let us now take the two and five centavos values.

Of the two centavos, there are four types. In all of these four types there is only one line of color above the word REPUBLICA. Type 1 is exactly like type 1 of the one centavo, the left hand pipe bowl points to the LEFT. Sprays overlap, and imprint spaced from bottom of stamp.

Type 2 is the same except the left hand pipe bowl points to the RIGHT, sprays overlap and imprint spaced. The large numeral in the design is

well shaped and the lower left curved part has an inner line, following inside the outline of the figure. Within this line is still a short second line in the shape of a crescent, as indicated in cut of type 2. This second line is in both types 1 and 2.

Type 3—There are three conditions changed. There are no overlapping sprays, the imprint is close to design of stamp, and the second or crescent-shaped short line is eliminated, as indicated in the cut.

Type 4 is the hard one to get. I have a nice unused copy of it which cost me "two bits." It is like type 3, except that it has the second line in the left bottom curl of the figure 2. Sprays do not overlap, and imprint is close to design.

close. I will say that this type does show a very slight overlapping of the right hand side spray. And that the two lines at top are not as strongly defined as in type 3 of the one centavos. But I have copies that are quite well defined.

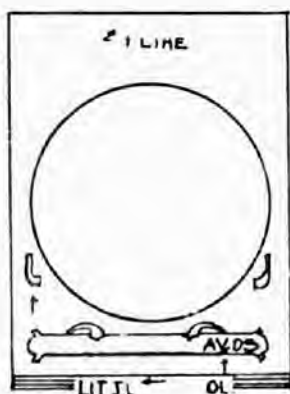
Of the 10 and 20 centavos there seems to be only one type of each, and of the 20 centavos I have copies of jet black on thick paper and grey-black on paper that is quite thinner than the regular paper.

If this study is too small, you can carry it into the issue of department stamps, Scott's Nos. 701 to 704 and 712 to 715.

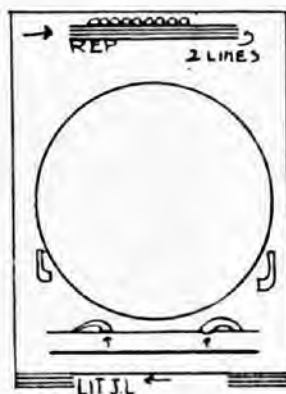
In 1908 the Republic had printed at Begota an issue very similar to the 1904 issue. It is the same type re-



TYPE 1



TYPE 2



TYPE 3

FIVE CENTAVOS

The five centavos are interesting and of type 1 we find that the left hand pipe bowl points to the left hand side. There is one line above the word REPUBLICA, the sprays overlap the label, and imprint spaced from bottom of design.

Type 2 has the left hand pipe bowl pointing to the right hand side, and imprint is CLOSE to design. There is one line at top, and sprays overlap label. I find that all of the stamps of this type that I have examined show an odd slip of the bottom line of the label containing the words of value. It occurs between the letters "Vand O" and inclines toward the upper right corner.

Type 3 shows two lines of color above the word REPUBLICA, and the sprays do NOT overlap. Imprint is

drawn larger and readily told from the 1904 issue by the imprint at the bottom of the design. It starts at the left corner of the design and reads "L it. Nacional. Begota," and has three small initials at the right hand bottom corner.

The 1904 issue is perforated 12 only, while the 1908 is perforated 10, and the 1/2, 2 and 5 centavos are also perforated 13 and 13 1/2. The 1 centavo of this issue is also printed without imprint and on thin paper, issued in 1910.

A notation sent to me by the house of Gibbons states that they have noticed that nearly all of the 1908 issue comes both on thick and thin papers, the thick paper being like that used for the issue of 1904, while the thin paper is like that of the 1 centavo without imprint.

WHAT SOME OF THE NEW STAMPS LOOK LIKE.



Epirus—Autonomous Greek State. This 25 lepta blue is the type of the permanent set and shows a soldier in business position. The 10 lepta red is of the same type.



Senegal—This one centime violet and black is one of fourteen denominations of the new pictorial series for this French Colony. The set includes the following values: 1, 2, 4, 20, 25, 30, 35, 40, 50 and 75 centimes, and 1, 2 and 5 francs. Surface printed.



Bavaria—This is one of the new artistic series showing the Regent, Prince Louis, recess printed by the Mezzotint process. Set comprises 3, 5, 10, 20, 25, 30, 40, 50, 60 and 80 pfennigs, 1, 2, 3, 5, 10 and 20 marks.



Holland—Here is a belated cut of the centenary set, including 2½, 3, 5, 10, 12½, 20, 25, 50c. and 1, 2½, 5 and 10 guilder.

CHRONICLE OF NEW ISSUES OF PRECANCELLED STAMPS SINCE LAST ISSUE.

Kansas City, Mo.—10c 1912, 2 line Kansas City, Missouri, between lines 14½ mm. apart, letters 3 mm. high.
10c 1912, Kansas City, Mo. between lines 12½ mm. apart, smaller letters.

Brooklyn, N. Y.—10c 1912, between lines 12 mm. apart, letters 3¼ mm. high.

Peoria, Ill.—1c 1910, block letters, between lines 10½ mm. apart.

Norwich, N. Y.—1c 1912, letters 4 mm. high, between lines 12½ mm. apart.

Griffithville, Ark.—2c 1908, spelled "Griffithville."

Augusta, Maine.—1c 1912, small thin capitals, between lines 13 mm. apart.

Kendallville, Ind.—1c 1912, tall thin letters, between lines 12½ mm. apart.

New Orleans, La.—1c 1912, in three lines between double lines 10½ mm. apart. From the appearance of printing is roller print.

Boone, Iowa.—1c 1912, between lines 12½ mm. apart, square block letters 2½ mm. high, in two lines.

Zion City, Ill.—2c 1912, letters 3½ mm. high, between lines 12½ mm. apart.

National stockyards, Ill.—1c 1912, in three lines, tall thin letters similar to Ashland, Ohio, between thin lines 14 mm. apart.

Memphis, Tenn.—5c 1912 inverted, in capital letters 4 mm. high, between lines 12½ mm. apart.

New Parcel Precancelled.

Kansas City, Mo.—15c and 20c, light upper line, about half the thickness of lower line.

St. Louis, Mo.—No "I" in St. Louis. Beaumont, Texas—1c, between lines 17 mm. apart, letters 4 mm. high. Texas 15 mm. long.

Aurora, Mo.—1, 4, 5, 10, 15, 20, 25c, rubber roller impression, between lines 13 mm. wide. Aurora 14 mm. and Missouri 17 mm. long. Letters 4½ mm. high.

Of the late parcel post and regular issues there seems to be a similarity of the types used in the printing. Looks as if the department was trying to standardize the type used, and it may be in a short time we will have but one type used in printing the precancelled stamps.

The rules and regulations of the department regarding the use and sale of the precancelled stamps are being drawn too close. Some days ago the writer chanced to pick up a copy of a most desirable stamp. I wrote at once to parties using the stamp on their circulars, enclosing 10 cents for 10 copies. My money returned to me accompanied by a very nice letter regretting their inability to supply me with the stamps I described, stating they were under bond with the department not to dispose of any of the stamps other than to affix them to the circulars they send out. Looks as if this was drawing the line mighty fine.

The demand for precancelled stamps is unprecedented. I have orders on file from eighteen collectors for books that I am unable to fill.

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is paid to our

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We have no use for

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Or Shady Practices.

THOSE WHOM WE ADMIT TO OUR COLUMNS WE BELIEVE TO BE THOROUGHLY RELIABLE AND WILL FULFILL AND WILLINGLY. SEVERAL HAVE BEEN REFUSED THE USE OF OUR SPACE, AND WE SEEK TO PROTECT THE INTERESTS OF OUR FELLOW-COLLECTORS WHEN WE RECOMMEND OUR ADVERTISERS, AS WE TRIED THEM OURSELVES.

INTERNATIONAL PRECANCEL CLUB.

Result of election for officers for 1914-15:

Number of members eligible to vote, 54; number of votes cast, 40.

For President—Collingwood, 17; Lawrence, 5; Pratt, 18.

For Vice-President—Anderson, 3; Cone, 6; Davidson, 1; Dennett, 1; Hullet, 7; McChesney, 14; Stebbins, 5; Weber, 3.

For Secretary-Treasurer—Mitchell, 37; Riches, 1; Weber, 2.

For Executive Committee—Beam, 13; Coolidge, 29; Cramer, 3; Dickey, 12; Linn, 11; Mason, 19; Myers, 18; Norton, 19; Solomon, 6; Stuart, 6; Weber, 19; Wood, 5.

According to the above vote, I hereby declare the following officers elected for the year beginning May 1st, 1914: President, Le Roy Pratt, Tacoma, Wash.; Vice-President, Frank McChesney, 4835 Hazel avenue, Philadelphia, Pa.; Secretary-Treasurer, Dr. W. I. Mitchell, 603 Beacon building, Wichita, Kans.; Executive Committee, Messrs. Coolidge, Mason, Norton and Weber. Official Organ, "Everybody's Philatelist."

1914-15 dues are now payable to the secretary-treasurer. Remit 50 cents in stamps of money order, and membership card will be sent on receipt.

New Members.

73—Leo B. Crabbs, Kansas City, Missouri.

74—Joseph Demers, Saginaw, Mich.

Applications for Membership.

Haynes, Robert—Age, 26; occupation, building contractor; 332 Alpena street, Toledo, Ohio. Proposed by Dr. W. I. Mitchell.

Bugbee, Dr. N. P.—Age, legal; occupation, dentist; 318 Main street, Springfield, Mass. Proposed by W. W. Norton.

Receipts and Disbursements.

Cash on hand April 20th.....	\$25.34
Received from dues.....	11.50
	<hr/>
	\$36.84

To mimeographing election announcements	\$1.75
To postage stamps.....	1.50
	<hr/>
Total expended.....	\$3.25

On hand May 20.....	\$33.59
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W. I. MITCHELL, M. D.,
Secretary-Treasurer.

Wichita, Kans., May 20, 1914.

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Associate Editors:

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We will exchange two copies with all publications devoted wholly or partly to philately. Send one copy to Dr. J. M. Holt, Presidio Parkway, north of Lake St., San Francisco, Cal., and one copy to Mr. C. A. Nast, Box 14, Denver, Colo. We will send 2 copies to addresses you furnish.

Forms close 25th of the month preceding date of issue.

VOL. V, No. 6

JUNE, 1914.

WHOLE No. 54

"EDITORIAL SHOP-TALK"



close to the July distribution.

It will be of assistance and gratification to the Editor if our readers will one and all accept the conditions in a

kindly and uncritical spirit, as in such manner they can best co-operate and remove some of the thorns from the bed of roses which a philatelic editor is theoretically supposed to occupy.

We are sacrificing a great deal of our recreation time to the production and building up of this journal as an aid in the upbuilding of the broad interests of philately. We have been unable to mount a stamp in our own collection for a couple of years; we are burning midnight mazdas; a show

once in a while; a jaunt with the family at times, and in many ways are brought to realize we are certainly doing something a good deal like WORK for the good of philately. And it is because we receive no material compensation whatsoever for our sacrifices, that we feel it only fair to remind a few of our readers that certain imperfections in this labor of love should not justly be viewed in a spirit of arbitrary demand. No one pays fifty cents a year for the privilege of cussing us out. We'll refund subscriptions first. When things go wrong, as they will do, don't feel toward us as you do toward the conductor who refuses to accept your perfectly good transfer and demands another perfectly good nickel.

(J. M. H.)

"The Stamps of Morocco" have been temporarily delayed on account of the bereavement of the translator, Associate Editor Julian Park.

In commemoration of its 300th meeting, the Pacific Philatelic Society held an informal public exhibition, May 27, which proved very successful as well as entertaining. The large reading room of the Mechanics' Institute was used and proved to be well adapted for the purpose. The attendance was large, included men, women and children, who would gather about the albums of the several members of the Society, who would go through the pages and give an informal talk on the specimens exhibited. Everyone was busy. Everyone seemed to be enjoying the affair, and adjournment was not taken until a late hour. The plan is well adapted for general and frequent use by other societies, and would accomplish much progress along publicity and missionary lines. Try it.

NIAGARA FALLS CONVENTION.

There are some members of the American Philatelic Society who have such pleasant recollections of the last Niagara Falls Convention that they need no urging to attend another at the same place. But the last meeting held there seems to the vast body of younger members to be back in the dim and hoary past, and the majority may need a word of advice in the matter. It is simply this, to those who don't know: that Niagara Falls is the finest convention spot in the country; its attractions, of course, are famous

the world over and hardly need mention; it is the cheapest and most convenient summer city to reach that the entire country can offer. The happy selection of such a spot, combined with the fact that the Society is now at one of the most prosperous periods of its existence, will no doubt bring together at the coming meeting a larger and more enthusiastic crowd than has ever before attended an A. P. S. Convention—and that is saying a good deal.

The dates set are August 11, 12 and 13. The headquarters will be the International Hotel, situated close to the cataract's edge and convenient of access to all points of interest. Entertainment, of course, will be of the usual double nature—formal (more or less) and informal: plenty of the latter. Further information on this point will be forthcoming in due time. The word now is simply, to make up your mind to be there—you will never regret it.

THE COMMITTEE OF ARRANGEMENTS: Julian Park, chairman; Hugh C. Barr, vice-chairman; the membership of the Buffalo Collectors' Club (F. P. James, secretary) members.

A. P. S. 1915

Mr. L. C. Hooper of Winnipeg, Canada, writes expressing the hope that the 1915 A. P. S. Convention will meet in San Francisco, adding: "The month of September is pronounced by all odds to be the very best month for the holding of a stamp convention. Even the last week in August is too early for a convention at San Francisco."

We do not know that Mr. Hooper has or has not ever been to the Coast, but we fail to see the objection to August or any other summer month, unless he was thinking of the weather likely to be encountered before one reaches the coast. We have no summer heat here. Our summers, as to temperature, are more like March and April on the Atlantic coast—minus the rain. Then one may travel via the northern route (avoiding the heat) to Astoria, Oregon, and take the palatial new Hill liners (now building at Cramps), which will beat the rail time between Portland and San Francisco.

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New England Philatelist
 (Founded in 1911)

Those who did, say it was the **best number yet**. You had better not miss any more numbers. Send us 35c for a year's subscription at once. Do it now while it is on your mind. After you see one copy you will not be able to do without it. There will be something entirely new in the September issue.

—**DEALERS!** Now is the time to sign a contract for your fall advertising. Better send for a contract blank and rates at once.

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 1911, 2c Postal Savings, Double wmk.. 06
 1911, \$1 Postal Savings, cat. 75c..... 26
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 PHILATELIC MONTHLY**

J. Klemann, Jr., Editor-in-Chief.

L. C. Quackenbush, Associate Editor.

John A. Klemann, Managing Editor.

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"FIRST QUALITY" packets are the best that money can buy; are guaranteed to be without a sting or regret and are not to be confused with the many trashy packets flooding the market.

Receiving all stamps from the first source of supply carrying on our business in a small town at lowest expenses—we can, and do sell our famous assemblings of packets direct to the collector at prices dealers would have to pay for similar Quality and Value.

Every packet we sell contains only postage stamps. No Trash! Stamps are free from paper and in good condition throughout. Others offer packets, but they contain the very cheapest stamps throughout with little value. Every "FIRST QUALITY" packet contains many of the more desirable stamps and is assembled to please at a "fixed" price—buy direct from assemblers and get twice the Quality and REAL VALUE for your "hard-earned!"

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SEND 10 CENTS in unused stamps or 2 reply coupons for a sample copy of my circular, "La Litterature Philatelique," printed in French and English, giving a list of the principal stamp papers of the whole world, with subscription prices, and the terms, on which subscriptions can be taken by your agency.

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Gathered by our organization in all parts of the world. Sold according to the number of countries represented in the mixing. Absolutely the only genuine unsorted Mission and Charity postage stamps obtainable today that are sold just as received and by weight.

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ONE POUND bag from over 100 countries and colonies being well mixed together so there are between 900 and 1100 varieties represented in each sealed bag of some 8000 stamps. The finest lot that we have and the Many being free from paper and in good condition. **Immense Value Assured.** This lot is **Highly Recommended**, only.....\$3.00

ONE-HALF POUND bag from over 50 of the larger countries, being well mixed together so there are between 400 and 600 varieties represented in each bag. A lot we recommend only to those collectors who cannot afford the \$3.00 bag. A nice lot for the beginner and those having up to 2500 diff. postage in their collections.

Price only.....\$1.00

No matter how many times you have been "stung" on the so-called mission stamps offered by regular stamp firms, (which at the best were picked over lots sold to them as **USED STAMPS BY WEIGHT**),—order **YOUR** lot from us today through curiosity and if you are not pleased with the **GENUINE UNSORTED**—no mission mixtures can ever please you.

Bags for the Dealer and Reseller.

10 POUND bag of well mixed foreign mission and charity postage stamps many varieties—naturally mostly European. Many dealers use these bags regularly. For example, Edw. Michael, Chicago; Payn Stamp Co., Los Angeles; M. Fenster, N. Y., etc. They are fine for cheap mixtures and as "body" for those of the better grade. Especially interesting for the school boy and counter trade. About 100,000 stamps to the 10 pounds. Lowest wholesale price prepaid is only.....\$5.00

10 POUNDS of U. S. **CHARITY** stamps—nice variety—obsolete and recent issues well mixed together. Sold just as received and a chance to find many choice items, such as fine buy for cmfweytaoimfwyetaoimfwyYhete imperforates and private perforations. A fine buy for the dealer and the collector who likes to "go over" large lots of unsorted stamps. Our prepaid price is only...\$3.50

IMPORTANT.—If you want a lot **ORDER NOW**—there's a big demand and supply is limited. Personal checks accepted at par.

Read Over Carefully Opinions of Those Who Know.

JOHN W. HAARER, TREASURER of the **STATE OF MICHIGAN**, writes: "It gives me pleasure to state that the Mission Stamps which I recently purchased from you far exceeds my expectations. I found thousands of nice clean stamps, free from paper, and in far greater variety than usually found in such lots. They are easily worth three times the price you ask."

Cleveland, Jan. 14, 1914. — World-wide Missions. Enclosed find M. O. for \$3.00 for which send me another pound of real mission stamps. The other bags were very satisfactory and fully worth twice the price asked.

"I have bought stamps from different stamp firms and every one claimed to be selling the genuine mission stamps and un-picked. I found all stamps in these six lots to be the commonest varieties from about ten of the largest countries and being unfit for anything else I burned them and said to myself "never again!"—then I saw your adv.—it looked inviting and I "bit" and am glad I did.

I am an old man of 73 years and collect stamps for pleasure and certainly will continue to give my orders to you as I get honest goods and fine value. Phillip Carl."

"Gentlemen: Enclosed please find \$3.10 for which send me another pound of mission stamps, by reg. mail. The last was the finest lot I have ordered bought and I guess I have ordered from them ALL. I recommend this lot highly. Mrs. Ella A. Thorn, Clyde, N. Y."

"Dear Sirs: Last month I bought a bag of mission stamps and found them very satisfactory. Enclosed \$3.00 for another bag. H. Hubschman, New York City."

"Mr. Lowell Ragatz recommends your mission stamps in highest terms of praise. Enclosed M. O. for a bag. Mrs. Ella A. Wiswall, Madison, Wis."

"Your mission stamps are certainly good value and contain no trash. A nice lot of clean stamps. Warren W. Husted, Greenville, Ohio."

"I must write you of the surprise and pleasure the mission stamps gave to seven collectors—boys and girls whom I have interested in collecting. They filled many, many spaces and have a nice lot for trading purposes. Although I have over 19,000 different, I found five stamps not in my collection. Many thanks! Let me know of other offers. Mrs. C. E. Hartigan, Washington, D. C."

WORLD-WIDE MISSIONS, BOX Z, STORM LAKE, IA.

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Thirty words or less, 50c for 3 insertions. Above 30 words, half cent a word per insertion. No display. Cash always with copy, to avoid numerous small accounts. 500 words for \$2.50, to be used any time. Count figures, initials, abbreviations, etc., as separate words. This department is the most reasonable of its kind in America. Current unused stamps of any country accepted at face. Persons unknown to us please send reference with ad. copy. No ad. accepted for less than 3 insertions.

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The Editor would like a small supply of any new issues and provisionals from time to time, as issued, for cash or unused current U. S. postage, perforate or imperforate, parcel post, or postage due. Exchange face for face.

Americans will find this column convenient in securing foreign correspondents. For eigners, likewise, in entering into relations with Americans.

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (tf)

Stamps! Net approvals! Try! Reference! H. Wendt, Manila, Iowa. (54)

500 gummed labels or stickers, "The Kind That Stick," 1 x 2½ inches, 3 or 4 lines printing in red, on white, for 25c, postpaid. A. B. Averill, Station C, Portland, Oregon. (54)

Small wholesale selections, especially in sets, wanted from out-of-the-way countries in exchange for Canada, B. N. A., British Colonials, etc. O. Kendall, Director Hobby Club, 387 Bannerman Ave., Winnipeg, Canada. (59)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues Address Mary Fossett, Astoria, Oregon, A. P. S., 4059; Reference, Dr. J. M. Holt, of Astoria National Bank. (60)

Wanted—Oregon and California revenues for cash or first-class exchange. Brewster C. Kenyon, Long Beach, Calif. (99)

Canadian Postage, Revenues and Entires for sale. Premiums to new applicants for approvals, who send satisfactory references. Wanted, Telegraph Franks in exchange for Telephone Franks. Mrs. Oughtred, 28 Lincoln Avenue, Montreal, Que. (56)

Fine Approvals for Beginners. Sheets and books at half catalog and less. Good references required. Premium to all applicants enclosing 2c postage. Henry C. Holley, Otisville, N. Y. (56)

Pacific Philatelic Society

Organized November 24, 1884.

Consecutive Meeting Number for
 July, 1914.
 302nd.

Affiliated Society with the Mechanics' Institute of San Francisco.

Meets monthly on third Wednesday of each month in Mechanics' Library, 55 Post Street, San Francisco.

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A Leaflet

describing the aims and objects of the American Philatelic Society,

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Gathered by our organization in all parts of the world. Sold according to the number of countries represented in the mixing. Absolutely the only genuine unsorted Mission and Charity postage stamps obtainable today that are sold just as received and by weight.

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ONE POUND bag from over 100 countries and colonies being well mixed together so there are between 900 and 1100 varieties represented in each sealed bag of some 8000 stamps. The finest lot that we have and the Many being free from paper and in good condition. **Immense Value Assured..** This lot is **Highly Recommended**, only.....**\$3.00**

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JOHN W. HAARER, TREASURER of the **STATE OF MICHIGAN**, writes: "It gives me pleasure to state that the Mission Stamps which I recently purchased from you far exceeds my expectations. I found thousands of nice clean stamps, free from paper, and in far greater variety than usually found in such lots. They are easily worth three times the price you ask."

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"Mr. Lowell Ragatz recommends your mission stamps in highest terms of praise. Enclosed M. O. for a bag. Mrs. Ella A. Wiswall, Madison, Wis."

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Americans will find this column convenient in securing foreign correspondents. Foreigners, likewise, in entering into relations with Americans.

Scott's Catalogues, 1911, 35c; postpaid. All right for a beginner. Knappton Stamp Co., Knappton, Wash. (tf)

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500 gummed labels or stickers, "The Kind That Stick," 1 x 2½ inches, 3 or 4 lines printing in red, on white, for 25c, postpaid. A. B. Averill, Station C, Portland, Oregon. (54)

Small wholesale selections, especially in sets, wanted from out-of-the-way countries in exchange for Canada, B. N. A., British Colonials, etc. O. Kendall, Director Hobby Club, 387 Bannerman Ave., Winnipeg, Canada. (59)

Exchange wanted with U. S. collectors for mint singles, pairs, blocks of 4, and plate numbers. Also mint British Colonies Edward Heads, and Canada mint copies of all issues. Address Mary Fossett, Astoria, Oregon, A. P. S., 4059, Reference, Dr. J. M. Holt, or Astoria National Bank. (60)

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Second Vice-Pres....Wm. H. Crocker
Secretary-Treasurer....Henry Marcus
Librarian.....Henry Marcus
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Readers will kindly note terms at top of first column of "Trade Column." Cash in advance always, as it is impracticable to keep a set of accounts for such small items. Your account would only be one in fifty. See the point?

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The paper stock to be used in making up the sheets will be a very high grade linen ledger paper of just the right weight to meet all requirements and is identically the same kind as that used in our Best Marquette Blank Albums, which need no introduction to the collecting fraternity.

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The size of the page will be 9 inches vertically by 7 1/4 inches horizontally over all, including the part used as a hinge in the binder. HITS will leave the space available for mounting stamps about 6x9 inches. This size is unique in the history of album making, and it is produced as the result of a serious demand on the part of our patrons for something more convenient than the standard sizes and yet comprehensive enough for every purpose.

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Spaces will be attractively arranged on the right hand pages as guides for mounting the stamps. Where special perforations or imperforates occur, allowance will be made for pairs. Suitable headings and other desirable information will be neatly printed in the proper places. The left hand pages will be arranged in catalog and hand book styles. Each stamp listed will have a distinctive number which will be printed in the proper space on the right hand page opposite. Historical and statistical data will be briefly summarized and included with the descriptive matter.

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At present we contemplate issuing sections for United States Adhesive Stamps only. Departments, Post-office Seals, Special Delivery, Registration, Newspaper, Postage Due and Revenue Stamps will be included.

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10	Perals	08	7	Iceland	20	6	St. Vincent	14
3	Samoa	08	3	Senegal	05	10	British Guiana	12
50	Spain	11	4	Grenada	08	10	Costa Rica	08
3	Soudan	05	4	Nigeria	08	10	Guatemala	09
4	Malta	05	3	Cyprus	05	6	Indo China	05
6	Crete	05	3	Panama	13	6	Hong-Kong	05
1	Siam	15	6	Senegal	05	6	Philippines	04
7	Madag	10	6	Senegal	05	25		40
10	Chile	08	10	Brazil	05	10	Jamaica	10
10	Greece	05	20	Denmark	07	15	Argentina	11
40	France	10	25	"	18	17	Mexico	09
25	Italy	04	20	Portugal	06	17	Trinidad	13
50	"	14	20	Russia	09	10	Grenada	13
3	Coron	06	30	Sweden	10	1000	Fine Hinges	05
50	Asia	17	10	Egypt	07	100	U. S.	20
50	Africa	24	10	Finland	05	150	U. S.	60
3	Congo	08	30	Holland	09	300	U. S.	1 29
3	Crete	08	25	Canada	14	11	Wuertemburg	02
30	Norway	12	20	Paraguay	19	3	Foo Chow	05
40	Strait	07	20	Uruguay	17	8	Travancore	09
50	U. S.	08	10	Paraguay	07	50	Brit. Colonies	06

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Signature

..... Witnesses

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No. 83	.22	No. 83	.05
No. 97	.12	No. 97	.03
No. 74	.08	No. 74	.02
No. 66	.05	No. 66	.02
No. 85	.22	No. 85	.05
No. 51	.22	No. 51	.05
No. 52	.30	No. 52	.06
No. 53	.32	No. 53	.06
No. 98	.20	No. 98	.05
No. 32	.35	No. 32	.08
No. 19—British Solomon Is	.08	No. 35—Brunei	.30
No. 45—Southern Nigeria	.08	No. 31—Brunei	.05
No. 103—Sierra Leone	.08	No. 12—Travancore	.05
No. 47—Leeward Islands	.08	No. 14—Travancore	.02
No. 38—Virgin Islands	.08	No. 75—North Borneo	.08
No. 61—St. Helena	.08	No. 151—North Borneo	.19
No. 1—Australia	.08	No. 33—Gibraltar	.25
No. 150—Straits Settlements	.08	No. 32b—Gibraltar	.06
No. 40—Bermuda	.08	No. 9—Gibraltar	.07
No. 1—Trengganu	.08	No. 11—New Brunswick	.05
No. 79—Grenada	.08	No. 51—Jamaica	.05
No. 32—Cayman Islands	.08	No. 33—Bahama Is.	.06
No. 33—Cayman Islands	.08	No. 65—St. Kitts-Nevis	.02
No. 80—India	.05	No. 98—New South Wales	.03
No. 81—India	.08	No. 131—New Zealand	.03
No. 39—Cook Islands	.08	No. 87—Ceylon	.08
No. ½-d—British Solomon Is.	.08	No. 41—Cape of Good Hope	.06
No. 61—Cyprus	.05	No. 114—Tasmania	.06
No. 50—Papua	.08	No. 61—Cyprus	.02
No. 152—Great Britain	.24	No. 50—Papua	.02
		No. 52—Great Britain	.06

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A MONTHLY MAGAZINE DEVOTED TO
THE INTERESTS OF STAMP COLLECTORS.



IN THIS ISSUE
THE GENERAL ISSUES
of
THE CONFEDERATE STATES

By BERTRAM W. H. POOLE

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2 APPROVALS

ARE ENJOYING THEIR
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If U. 2. would enjoy the
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Just the stamp you've been
wanting may be waiting the
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Premium, 4 mint varieties Japan 1914

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American companies.

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purchased. I will pay postage
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plorations of other philatelic in-
vestigators are especially desir-
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copies that I can use in every
thousand which I examine.

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Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 7.

San Francisco, July, 1914.

Single Copies, 5c

CONFEDERATE STATES

A Short History of the General Issues

By Bertram W. H. Poole.

Introduction.

From a historical point of view the postal issues of the Confederate States of America are of even more interest than those of the Federal Government of America itself. Philatelically, too, they are vastly interesting and though they have been extensively studied, they still offer opening for research.

Since Major Edward B. Evans wrote his scholarly monograph on the subject in the Monthly Journal some twenty years ago, comparatively little has been written regarding Confederate States stamps and what few notes have appeared in print have added practically nothing to what was already known. The gallant Major treated the subject so fully and comprehensively that, in the very nature of things his article must form the basis of any further study and to the article in question I am indebted for much of the following information.

It is rather surprising and certainly regrettable that more has not been published on Confederate States stamps in American philatelic literature. So far as I am aware no really important article on the subject has been printed though there have been a number of excellent short notes dealing with isolated facts or items in the history of these stamps. In 1899 the American Journal of Philately announced that that prince of philatelists,

Mr. John N. Luff, would write a complete history of the stamps of the Confederate States in collaboration with Mr. Deats, but unfortunately the promised work began and ended with that short notice. The present article is advisedly termed a "short" history, for from the mass of material available it has only been possible to extract the really salient points to keep the paper within the bounds of the space at my disposal.

Historical Notes.

It is, I think, hardly necessary to enter into the many political and historical question which led to the secession of the States forming the Confederacy. Suffice it to say that for many years the foremost question in the minds of the people was that of slavery. In the north sentiment against it was growing rapidly, due, in some measure to the agitations of the abolitionists, and partly, to the literature of the day, represented principally by Mrs. Beecher Stowe's Uncle Tom's Cabin. At the presidential election of 1860, owing to a split in the Democratic camp, the Republican candidate, Abraham Lincoln, was elected, but in congress the Republicans did not hold a majority. Immediately upon the news of the election South Carolina formally dissolved the union, and prepared for defense in case of war. By February, Georgia, Alabama, Flori-

da, Louisiana, and Mississippi had followed this example of secession; and although they did not contemplate a permanent disruption, they thought they could make better terms out of the government than in it. Accordingly, a convention met in Montgomery, Alabama, in February, 1861, and adopted a provisional Constitution for the "Confederate States of America." Mr. Jefferson Davis being chosen president. The Federal Government was, at the same time, greatly disconcerted by the resignation of many military officers, who entered the Confederate service. On April 12th the troops of South Carolina fired on Fort Sumpter, in Charleston Harbor, a national fort, and it surrendered. War now began. The next day Lincoln called for volunteers and the North quickly responded to the call. During the first year of the war Virginia, North Carolina, Tennessee, Kentucky, Missouri, and Texas threw in their lot with the South so that by December, 1861, the Confederacy had grown from six to thirteen states. The seat of Government was removed to Richmond and in February, 1862, a permanent government was organized in place of the Provisional Congress. At the first meeting under the new Constitution Messrs. Jefferson Davis and Stevens were respectively invested as president and vice-president for a term of six years, though, as events transpired, they were not destined to complete their term of office. The new Congress was composed of two Houses, similar to those of the national Legislature at Washington. At first the Confederate Army was successful under the brilliant leadership of Robt. E. Lee and "Stonewall" Jackson, but after much bitter fighting and untold suffering and hardship, victory fell to the North. On April 9, 1863 Lee was forced to surrender to General Grant, but on honorable terms, and the war was over.

Proposals for Postage Stamps.

On February 8, 1861, the first Provisional Congress met at Montgomery, Alabama, and on the following day an Act was approved continuing in force "all laws of the United States * * * not inconsistent with the Constitution of the Confederate States"

On March 15, 1861, "An Act to prescribe the rates of postage in the Confederate States of America, and for other purposes" was approved by the Provisional Government. According to the terms of this Act—a lengthy

but interesting document—the rates of postage were fixed as follows:

Letters—5c per 1½ ounce for any distance not exceeding 500 miles.; 10c per ½ ounce for distances exceeding 500 miles; 2c for drop letters (apparently without limit of weight).

Newspapers—Published weekly 10c per quarter if not more than 3 ounces, and 5c for each additional ounce. Bi-weekly papers paid double these rates, tri-weekly ones treble, and so on.

Periodicals—Published monthly, 2½c per quarter, if not more than 1½ ounce, and 2½c for each additional ounce. Semi-monthly magazines paid double rates, while bi-monthly and quarterly publications were charged 2c per oz.

Printed Matter—On printed matter other than the above the rate was 2c per 3 ounces, and 2c for every additional ounce, while there were special rates for local papers delivered in the town of publication.

By this same Act the Registration system was abolished and it was further enacted "that, until postage stamps and stamped envelopes can be procured and distributed, the postmaster-general may order the postage of the Confederacy to be prepaid in money, under such rules and regulations as he may adopt."

Steps were at once taken to endeavor to obtain supplies of postage stamps and the postmaster-general caused the following advertisement to be inserted not only in the leading newspapers published in towns in the Confederacy itself, but also in the papers published so far afield as New York, Philadelphia, etc.:

"PROPOSALS FOR POSTAGE STAMPS.

Confederate States of America,
Postoffice Department.

Montgomery March 27, 1861.

Sealed proposals will be received at this department, until 3 o'clock p. m., on the 1st day of May next, for furnishing for the use of the Postoffices in the Confederate States, Postage Stamps of the denominations of 2, 5, 10 and 20 cents.

The postage stamps must be perforated around their edges, and well gummed, put up in packages of one hundred sheets each, and delivered to the department free of charge, and in such quantities as may be required to fill the orders of postmasters.

Proposals are also invited for furnishing strawboard boxes for packing parcels of postage stamps, of from 100 to 500 sheets each, and for tin

boxes of equal capacity, to be delivered at the department. The dies for embossing the postage stamps are to be executed in the best style, and they are to be provided, renewed, and kept in order at the expense of the contractor.

Bond and security will be required for the faithful performance of the contract and payment will be made quarterly.

Each bidder must submit samples of postage stamps proposed to be furnished, and also furnish evidence of his ability to comply with his bid. The price, quality of samples, and sufficiency of the bidder, will be considered together in awarding the contract, and the postmaster-general reserves to himself the right to annul it whenever he shall discover that the same, or any part of it, is offered for sale in the market for the purpose of speculation, and he will in no case sanction a transfer of the contract to any party who shall be, in his opinion, less able and qualified than the original bidder or contractor.

The right is also reserved to annul the contract for failure to perform faithfully any of its stipulations.

Bidders will state the earliest period at which they will be able to furnish supplies of the articles bid for, in the event of the contract being awarded them, as it will have an important bearing on the award, but bids will not be entertained which fix a period beyond the 1st of July next for the delivery of supplies.

The bids should be marked, 'Proposals for Postage Stamps' addressed 'Chief of Finance Bureau,' Postoffice Department, Montgomery, Alabama.

JOHN H. REAGAN,
Postmaster-General."

Apparently this advertisement was not very successful, for in his report dated November, 1861, Mr. Reagan stated: "The only proposals made in answer to this advertisement were one from Richmond and one from Baltimore, proposing to lithograph stamps. The proposition from Baltimore proposing to furnish as most favorable, both on account of the style of the work proposed to be done and the terms on which the supplies were proposed to be furnished. But the collision between the citizens of that city and the Federal troops on the 20th of April and consequent suspension of communication with that city prevented further negotiations on the subject."

The postmaster relates some other discouraging experiences in his attempt to obtain supplies of stamps until "urged by the wants of the public, the Department was induced as a temporary expedient, to make arrangements with a lithograph establishment in this city for the manufacture of lithographed stamps."

The Lithographed Stamps.

In the report alluded to in the preceding paragraph the postmaster-general does not state at what date arrangements were made with the "lithographic establishment" or when the first supplies of stamps were delivered, but merely adds "unexpected delay, however, occurred in the preparation of them." From a later report, however, dated Feb. 28, 1862, we learn that "The first postage stamps were delivered to the Department, under the contract by which it is now supplied, on the 15th of October, 1861."

Messrs Hoyer & Ludwig, of Richmond, Virginia, were the firm of lithographic printers referred to and though the services of their establishment were only made use of as "a temporary expedient," difficulties in obtaining supplies of stamps elsewhere resulted in their contract extending over a period of at least twelve months.

The first issue consisted of two stamps only, 5c and 10c, the former being printed in green and the latter in blue. We have seen by the quotation given above that a supply of stamps was delivered on the 15th of October, 1861, and in view of the urgency with which they were required, it is only natural to imagine they would be placed on sale at once. Yet for a period of nearly twenty years the date of issue of the 5c (the first supply consisted of this denomination only, was stated to be October 18th. The basis for this statement was an alleged paragraph in the Richmond Examiner for October 19th, to the effect that "the new Confederate postal stamps were issued on the 18th of October." Major Evans quotes this from Mr. Corwin and it remained unchallenged until 1910. In December of that year Mr. James L. Howe wrote in "Meekel's Weekly" that after a careful examination of the files of the Richmond papers for the fall of 1861 he was unable to find any reference to the new stamps in the Examiner of October 19th. On the other hand, he found the following interesting paragraph, in the October 16th issue of that paper, viz:

Postage Stamps.—Sale of the new

Confederate postage stamps will commence today at the Richmond post-office. They are quite handsomely gotten up, are of a green color, and are ornamented with a likeness of President Davis. They will be of great convenience to the public."

This fixes the date of issue of the 5c as October 16th—the day after the stamps were delivered to the Government—and in further corroboration of this earlier date Mr. Howe found the following paragraph in the Richmond Dispatch for October 17th:

"The New Postage Stamps.—A very large number of the new Confederate postage stamps were disposed of yesterday (October 16) at the Richmond postoffice. Their introduction supplies a want which has heretofore seriously taxed the public endurance. The stamps are of the size of those in use by the old U. S. Government, are colored green, and ornamented with a very excellent bust of President Davis. Messrs. Hoyer and Ludwig of this city have the credit of supplying the Government with these needed articles."

This, I think, is ample proof that the 5c stamps were actually issued on October 16th, but it would be interesting to know how the earlier quotation was originated. The paragraph is proved to be non-existent so far as the Examiner is concerned. Yet, Mr. Corwin must have had some grounds for his quotation and even if he was mistaken in the name of the newspaper, it is curious Mr. Howe could find nothing in any of the Richmond papers having the least resemblance to the paragraph in question.

The actual date of issue of the 10c is not known and though the earliest date found on any of the stamps is December 4th, it is probable that owing to the urgency with which the stamps were needed the 10c appeared late in October or early in November.



It will now, perhaps, be as well to turn to a consideration of the designs of these two stamps. The 5c shows a three-quarter face portrait of Jefferson Davis, the president of the Con-

federacy, with head to right. The portrait is enclosed in an oval frame and rests on a background of vertical and horizontal lines. Inside the oval, curved above the head, is the inscription "Confederate States of America" in small uncolored capitals. Above the medallion is "Postage" in large white, shaded capitals, and at the base the value, "Five Cents," is shown in uncolored capitals. Scroll and floral ornamentation completes the border and gives the stamp a rectangular shape. The design is really a handsome one, but the execution is so poor that in the majority of specimens the fine details are nothing but a blurred mass of color. The lettering, particularly that in the portrait medallion, is very poor and this fact combined with the inferior printing makes it almost impossible to trace the inscription at all on some specimens.



The 10c shows a three-quarter face portrait of James Madison, with head to right, on a lined circle. Around this is an ornamental circular band broken at the top by a small curved label containing the words "Confederate States" in colored capitals, and broken at the bottom by a similar label in which "of America" appears. On a straight label at the top the word "Postage" appears in uncolored capitals between the stars while on a corresponding label at the base "Ten Cents" is shown. In each of the spandrels the figures "10" are shown on a groundwork of arabesque pattern. The design is completed by a single-lined rectangular frame. The portrait is little better than a caricature, but the frame is handsome when one can find copies clearly printed enough to show it properly. In the majority of cases, however, the background of the spandrels and central medallion is almost solid, the lower part of the portrait is little better than a smudge, and the hair is indistinguishable from the surrounding color.

Some time after the issue of the 5c and 10c values a 2c stamp appeared. As is unfortunately the case with so many of the stamps of the Confederate

States, the actual date of issue is unknown. Mr. Corwin was informed that the 2c appeared about a month later than the 10c and he thereupon places its date of issue as January 1st, 1862.

From a postmaster's report, dated February 28th, 1862, which was evidently not available to Mr. Corwin, it seems certain that the 2c label was not issued until some time in March, 1862. It is stated "Two Cent stamps have been needed, and it is believed that the Department will be able to supply them soon." This proves that the stamps were certainly not issued before the 1st of March, though we may probably take it for granted that they were on sale shortly after that date.



The 2c shows a three-quarter face portrait of Andrew Jackson, with head to left on a lined oval. On a semi-circular label around the upper portion of the oval the inscription "C. S. A. Postage" is shown in small uncolored capitals. Below the ends of this scroll, at each side, the word "Two" appears, and "Two Cents" in colored letters, is shown on a thin ribbon scroll extending across the base of the stamp. Elaborate scroll ornamentation and flowers complete the design which is, roughly, upright rectangular in shape. As with the other denominations, indifferent workmanship spoiled the general effect of the design, the finer lines being practically a blur of color.

We now come to one of the most perplexing problems of any that confront the student of the postal issues of the Confederacy—the probable date at which the 5c and 10c were changed in color. A reference to any catalog will show that the 5c was changed in color from green to blue and the 10c from the blue to red, but when these changes took place is a point on which no authoritative information is forthcoming. The date is generally given as "1862" and it is generally supposed that at a later date the same year the 10c was again changed in color, reverting to its original tint of blue.

To be continued).

INTERNATIONAL PRECANCEL CLUB.

Report of Secretary-Treasurer for month ending June 20, 1914:

Mr. Frank McChesney offers a packet of 100 different old issues of precancels to the first 25 new members. Everybody get busy and see if you cannot secure at least one new member.

A complete membership list has been printed and sent to every member of the Club. If you have not received yours, drop me a card.

The following appointive officers have been nominated by the president, and approved unanimously by the executive committee:

Attorney, Albert F. Mason, Greenville, Texas; librarian, E. L. Davidson, Indianapolis, Ind.; counterfeit detector, Robert Weber, Galeton, Pa.

New Members.

75—Robert Haynes, 332 Alpena St., Toledo, Ohio.

76—Dr. N. P. Bugbee, 318 Main St., Springfield, Mass.

Applications for Membership.

Carter, W. H., Box 33, Danville, Ky.; age, 39; occupation, not given. Proposed by Dr. W. I. Mitchell.

Chappell, C. H., 2 Phelps St., Lyons, N. Y.; age, 26; occupation, car carpenter. Proposed by W. E. Beam.

Admiraal, Annes., Box 90, Wolseley, Sask., Canada; age, 39, occupation, proprietor liver stable. Proposed by Dr. W. I. Mitchell.

Thompson, Frank P., 60 State St., Boston, Mass.; age, 60; occupation, janitor. Proposed by J. D. Hubel.

Changes of Address.

No. 17—Herbert Bowen, to 32 Forest avenue, Detroit, Mich.

No. 61—Alvin S. Riches, to Suite No. 8, Lothian Bldg., Winnipeg, Canada.

Dropped for Non-Payment of Dues.

The following members having received three notices, and failing to pay dues for the current year, have been dropped from the rolls: Numbers 13, 14, 25, 27, 37, 39, 41, 47, 53, 54, 55, 56, 60, 66, 68. These members may be reinstated by payment of current dues.

Receipts and Disbursements.

Cash on hand May 20th.....	\$33.59
Insurance fund (Mr. Stebbins)....	1.39
Dues from members and applicants	9.00
Total	\$43.98

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Forms close 25th of the month preceding date of issue.

VOL. V, No. 7.

JULY, 1914.

WHOLE No. 55

"EDITORIAL SHOP-TALK"



The A. P. S. is not an eastern association, or western, or southern, or northern. It is the American Philatelic Society, and while a large percentage of our membership is east of the Rockies, as is the larger part of the population of the United States, that is no reason why the Pacific coast should be ignored, especially during this Panama Canal Year of 1915.

In all probability the large majority of the usual convention attendants will plan to see the record-breaking world's fair to be held here in 1915, and as these old-timers can be relied upon to arrange their trip so as to include the A. P. S. convention dates, a great many of the old familiar faces will be seen when it is time to ring up the curtain. In addition to those there will be the solid Pacific coast delegation, and a number who will be unable to resist the double attraction, who will come from all outlying sections. In fact, conditions will be such

as to make possible a record-breaking convention.

Aside from the great mass of reasons why the 1915 convention should be held here, there is no reasonable, tenable argument why it should not be held in San Francisco. Vote for it. (J. M. H.)

PACIFIC PARAGRAPHS.

The Pacific Philatelic Society extends a personal invitation to every A. P. S. member and their families, to be our guests during the 1915 convention in San Francisco.

We have been collecting a fund to defray the expenses of entertainment and are prepared to look after all who come.

The Washington State Philatelic Association, through its secretary, D. C. Bartley, is an active supporter of the San Francisco's claim to the 1915 A. P. S. convention.

The Pacific Society does not discontinue its meetings during the summer, for you see, we have no hot days here. The 301st meeting was held in June, when the usual membership was present and the interesting topic for discussion and exhibition was the stamps of our own United States, always a fertile field and of great general interest.

The 302nd meeting will be held the third Wednesday evening of July, in the Mechanics' Library, 55 Post street, and all visiting philatelists and local collectors not members are cordially invited to this or to any of our meetings. If you are a stranger passing through San Francisco, phone our Editor, Pacific 5574, and in conjunction with such of our members as may be within call, we'll try to make you feel at home. The subject for our July meeting is Greece.

M. A. H. Weber of Berkeley is expected to return in July, after over a year's absence touring Europe. We expect some interesting philatelic tales.

CHINESE STAMPS WITHDRAWN

Mr. Ora E. Stark, connected with the Quartermaster's Department of the U. S. Army, who recently passed through San Francisco, enroute from Nagasaki, Japan, to Omaha, Neb., very kindly furnished us with some interesting information conveyed to him in official correspondence from the Chi-

nese postmaster-general. It is to the effect that all denominations of unsurcharged stamps and postcards of the late Oh'ing dunasty, including the Hsiian Tung Commemoration issue (Temple of Heaven design), ceased to be valid for franking mail matter on and after April 1, 1914. Such stamps could be exchanged for stamps of the current issue.

Again, all denominations of postage stamps, postcards and postage due stamps, bearing the surcharge of the Republic, will cease to be valid on and after September 1, 1914. These stamps may be exchanged for those of the current issue of the Republic up to August 31, 1914.

TO THE MEMBERS OF THE M. P. A.

For many years the M. P. A. had the honor of being the first and best junior society in the United States of America.

Many of the older members are possibly better able to give the history of the forming of this society than the writer and therefore he will not endeavor to write a history of the M. P. A.

However, the writer can tell a few things of the past history of the M. P. A. and its downfall during the year 1913.

When the writer became a member of the M. P. A. in the year 1908, we had the honor of serving on the badge committee for three years, and in the year 1909 to serve in one of the most important offices in the M. P. A. For two years he served in this office and then had the pleasure of serving his fellow members in the association by being elected president. During his term of office he served with W. C. Webb, who usually opposed the writer in whatever he brought before the board of directors, but nevertheless the M. P. A. continued to fill the place in American philately with great prospects for a bright and happy future.

We do not wish to say publicly why the M. P. A. was wrecked, but will willingly answer this question if a personal letter is sent the writer. Let us say, however, that in our file of correspondence we have a letter from a former official of the M. P. A. in which he says: "I can bankrupt the society any time I say so and you better be careful what you do to make me mad." (Nov. 19th, 1912).

Another letter, dated December 11, 1912 from former Secretary W. C. Webb, in which he says: "I have writ-

ten Mann several times since October 18th, but have had no answer. You all know that the election of officers was illegal and that Mann and his followers nominated and elected themselves at Philadelphia last August."

The question now is: Who really wrecked the M. P. A.? Some say W. C. Webb. Write the writer and ask him who wrecked the M. P. A.

But a greater question than the one just mentioned now presents itself to us and this is it: Does the M. P. A. really exist and has it really been dead? This answer we will give you right through these columns. The M. P. A. was never dead, but simply had fallen asleep under the watchful waiting plan of former President Mann. However, we must admit that Mr. Mann is more or less a prophet as he says in his letter in our file, dated September 10, 1913: "Unless you, too, wish the M. P. A. to die—if this is your desire, we will fool you, because the M. P. A. will live as the M. P. A." Sort of history repeating itself. History repeats itself, but not under the careful guiding hands of Mann and his followers.

The M. P. A. has finally awakened from a long sleep such as we read of in fairy tales and is now ready to do its work in American philately. The following officers are nominated thus far for 1914: President, W. H. Hollenbach (ex-President, M. P. A.; vice-president, A. E. Bartlett (ex-Exchange Superintendent, M. P. A.); secretary, Dr. H. A. Davis (ex-Secretary, M. P. A.); int. secretary, I. C. Greene; directors, A. W. Dunning, ex-president, M. P. A., and former director; Dr. J. M. Holt, former director of the M. P. A.

The membership to date has not been received by the writer and therefore we will not give the membership total.

Have you answered the circular letter mailed you by the re-organizer of the M. P. A.? If not, why not? Get busy, send your dues of 35 cents to Dr. H. A. Davis, No. 125 N. Tejon street, Colorado Springs, Colo. Let us assure you that from now on the M. P. A. will be run on entirely different principles than heretofore.

The following committee on Constitution and By-laws has been appointed: A. W. Dunning, ex-president; Dr. H. A. Davis, acting secretary; I. C. Greene and A. E. Bartlett.

Get busy and help make the M. P. A. worth the while.

Don't knock; boost. Any information regarding the M. P. A. during the

years 1910-11-12 and as much as possible of 1913 will be answered by the writer if addressed personally.

I remain yours for the good of organized philately and the future welfare of the M. P. A.,

WM. H. HOLLENBACH,
Acting President, M. P. A.

348 W. Douglass St., Reading, Pa.
June 20th, 1914.

JAPAN.

Two values have just arrived from Japan on Granite paper, similar to that used for the older Swiss stamps, but in addition to the coloured silk threads that are contained in the paper, there is, in this instance, a wavy line watermark.

The two values received are the 1½ sen blue and 3 sen rose.

Does this mean that all the old issues are to be supplanted by stamps on this new paper? If so, the former should be scarce.

These stamps, issued on May 20th, were received by W. S. Lincoln of 2, Holles St. Oxford S. W., who has communicated this information.

CONVENTION NOTES.

The members of the Buffalo Collectors Club have generously offered to donate the official badges for the coming convention of the American Philatelic Society, and a handsome design with a view of Niagara Falls, worked out in copper and enamel has already been selected for this purpose. This will form a very attractive souvenir for all those who attend, and the Buffalo Club deserves to be commended for its generosity and enterprise. That this is one of the liveliest branches of the A. P. S. is well known to all who attended the convention held at Buffalo in 1901, the year of the Pan-American Exposition. The fact that the Buffalo Club is in charge of the arrangements at Niagara Falls this year is, in itself, a guarantee that the various details of entertainment will be well taken care of.

One step won't take you very far—

You've got to keep on walking;

One word won't tell folks who you are—

You've got to keep on talking.

One inch won't make you very tall—

You've got to keep on growing;

One little advt. won't do it all—

You've got to keep them going.

WHO INVENTED THE STAMP BOOK?

By Geo. H. Beans.

The daily newspapers have given considerable publicity to a suit which has, after a protracted fight in the lower courts, reached the United States Supreme Court. Mr. Frank Gunn Farnham of Honesdale, Pa., is suing the government for alleged infringement of his patent "stamp-holder," and is demanding a sum well up to the million mark, based on the manufacture by the department of stamp booklets.

Through the kindness of Mr. Farnham himself, I am able to give some details of his invention. He says: "I invented the stamp-holder mentioned, in August, 1894. The patent was issued January 4, 1898, No. 595,656. I placed the matter before Senator Penrose, who laid it before John A. Merritt, third assistant postmaster-general, June 17, 1898. I answered his communication on July 14, 1898. I then received a letter from Madison Davis, acting third assistant postmaster-general (Merritt had resigned). He said 'Your explanation could not be clearer and is well understood.' John Madden was appointed third assistant postmaster-general, July 1, 1899. The invention was adopted by the government in March, 1900. Madden claims he invented it." (See the May number of *Everybody's*, page 120). Mr. Farnham denies this most emphatically, and adds: "My book was patented two years previous."

A glance at his patent brings out some interesting details. Below are some extracts from the patent papers which should be of interest to collectors. It begins:

To all whom it may concern:

"Be it known that I, Frank Gunn Farnham, a citizen of the United States of America, residing at Honesdale, in the county of Wayne and state of Pennsylvania, have invented certain new and useful improvements in Stamp Holders, of which the following is a specification.

"My invention relates to stamp-sheets and books for containing stamps, whereby they are securely held for transportation and handling without sticking together or to other surfaces.

"The object of my invention is to provide a cheap form of cover in which the stamps may be readily and cheaply secured to form a book which may

be subsequently divided into a number of smaller books of varying sizes, according to the number and value of the stamps desired by the purchaser. * * * A sheet of stamps as now printed has a margin all around the outside. The sheet * * * which is one of the forms I desire to use for making small books of the value of twenty-five cents, fifty cents, and one dollar has also a margin all around the outside and is 16 stamps wide and 24 stamps long, making a sheet of 384; but it may be printed any convenient width or length and of any desired denomination. Next the side margin there are two rows of stamps, separated by the ordinary rows of perforations and next to the second row occurs an unprinted and imperforate space running lengthwise of the sheet and about five-sixteenths of an inch wide. Next to this there are four rows of stamps, separated by the ordinary rows of perforations which reach to another unprinted space. Then follow two more rows of stamps which reach to an unprinted space in the middle of the sheet, which is about one and one-half inches wide * * *

"The cover, in which the stamps are to be held, is preferably a prepared paper to which stamps will not adhere and which, when spread out flat is the full size of the sheet of stamps before the margins have been removed from the latter. If the cover is not of prepared paper, a piece of paraffin paper of the same diameter as the sheet is used, which is interposed between the same and the cover. The back of the cover is printed to indicate the lines on which it is to be divided to form the smaller books, also the number, kind and value of the stamps contained in each small book."

Then the patent describes the placing of the sheet (or sheets) of stamps and paraffin paper on the covers and sewing or stapling so that, after cutting up, there are 32 divisions, which have only to be folded vertically, and there are formed 32 books of stamps.

Here is an interesting sentence: "The small books may be made up of one-cent stamps or two-cent stamps, or of ones and twos in combination, to secure a certain value and of a size adapted for the vest-pocket or purse. * * * The cheapness of the cover admits of them being thrown away after the stamps have been used.

"For use in large business and banking institutions I prefer to use a book of the value of five and ten dollars."

Collectors can be happy in the

thought that the government has made no effort to copy that last idea, anyhow.

In conclusion: "Having described my invention, what I claim is:

"1—A stamp sheet having one series of narrow unprinted spaces in the body thereof, a second series of spaces wider than the first along which said sheet is adopted to be stitched, a third series of spaces wider than the first and second series extending around the edges and centrally of said sheet, substantially as described.

"2—A stamp sheet having unprinted spaces at intervals in the body thereof and a backing cover for said sheet adopted to be divided into sections to form books, substantially as described.

"4—A stamp-book comprising the cover blank, the perforated stamp sheet, the interposed sheet, * * * substantially as described."

These are the parts of the patent papers which are especially interesting in comparing the stamp books as they exist with Mr. Farnham's invention. In short, the books would be bound like this magazine and have the general make-up of a pocket notebook opening at the long side,—certainly an interesting contrast with the stamp-book as we know it to be. Collectors cannot but await with interest the decision of the courts, as to whether the booklets which have been so profitable to the department, are an infringement upon Mr. Farnham's "Stamp Holder."

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Pacific Philatelic Society

Organized November 24, 1884.

Consecutive Meeting Number for
July, 1914.
302nd.

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No. 307	.72	No. 67—Panama	.60 .38
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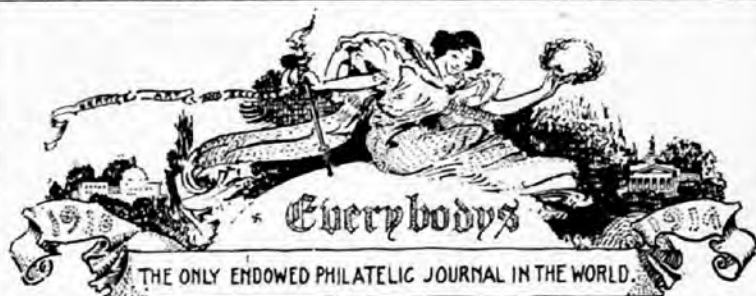
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IN THIS ISSUE.

BOOKLET LEAVES	C. A. Nast
DOUBLE TRANSFERS	H. L. Wiley
CALIFORNIA "AEROS"	R. L. Stultz
CONFEDERATE STATES	B. W. H. Poole
BRITISH AFRICA	E. Tamsen

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Vol. V, No. 8.

San Francisco, August, 1914.

Single Copies, 5c

THE NEW SIDE LINE

By Associate Editor Charles A. Nast

Side lines, so-called, have always been more or less popular, and when these touch philately squarely and fairly it is only a question of time when they will be taken up and exploited by collectors generally. Particularly is this true in the case of leaflets or book panes from stamp booklets now sold at all U. S. post-offices.

Not much attention was paid to these in the beginning, except to note their introduction; but that a collection of these panes might offer unusual opportunities for study and pleasure, was never suggested.

I believe Harold Kjelstedt was the first writer to call attention, not so much to the stamps themselves, as to the covers, and the differences in these as to wording, signatures, color of paper, designs, etc.

Since then we have had the very excellent articles by Messrs. Bean and H. L. Wiley in the *E. P.*, and latterly an article by Russell L. Stultz in the *Collectors' Journal of Chicago*, which is purely historical. Nor should I forget to mention other articles and diagrams published in *McKeel's Weekly* some months ago. In this article I do not intend to follow either of these writers, but desire to let my thoughts take easy rein and write of my own impressions.

Very few of the 1900 booklets were saved. This was the first emission, and consisted mainly of the rare "orange-red" 2-cent, No. 279A in the catalog. So far as my personal knowledge goes the shade, "carmine-rose," 279B, was never found in these books.

With the issue of 1907, which included the 1-cent green of 1902, there still was little interest shown. The panes of this variety, and that of the 2-cent 1902 design being very scarce and extremely difficult of attainment. And here, very properly, the question arises: Why are they so much more sought after now than in the beginning of their use?

The answer, I think, can be found in the efforts put forth by the plate number collectors. This is another side-line. It has had more fun poked at it and has had more "ups and downs" than any other of our fads; and yet it bids fair to be more popular than ever since the dropping of imprints and letters (save the numeral alone), which makes it possible now to get the full plate number, attached to a single stamp. Formerly with the long bureau imprint, and before that the different printings with plate number and letters or other markings far apart, it was necessary for completeness, to have strips of three to five stamps. That is all changed now, a single stamp with the numeral (preferably at the top) is all that is necessary.

Now, remember that the sheets of stamps intended for booklets, are produced from plates especially made and printed, and that the plate numbers of these never appear on the ordinary sheets, and we see at a glance that the leaflets bearing the plate numbers are needed by collectors of these, and the demand for book panes in a measure is accounted for.

But this is not all. There are other

reasons. It will be found that the shades are often different from the sheets of stamps issued concurrently. I am sure there is a greater variety at hand in the booklets since these are made up from two, four, six, or eight sheets. Again, each leaflet may be regarded as a unit—as a sheet in itself—complete as issued by the government. The fact that the perforations do not attach to the sides and bottom of these booklets is all in favor of their collection, since in this form they are truly part-perforates, and it puts them in a class by themselves. But to prove their legitimacy as part-perforates the leaflet of six stamps should be kept intact, as it would be impossible to identify a single stamp as coming from a booklet. Besides this little sheet of six stamps with the plate number at the top, fixes the period or date of emission as well as the years in which certain shades were printed. Then the guide lines play an important part in adding to the varieties of these panes. There is the line between the first and second rows of stamps horizontally, the same at the bottom of the leaflet, and finally the line at either left or right side, showing at times the arrow or cross-lines, etc. All these varieties are very interesting. But, and here is the chief factor in their popularity: it is not easy to get hold of them. Step up to your postoffice and try it. Out of hundreds of books, perhaps not one will be found with either plate number or guide line showing. Or if you are lucky enough to get a book containing plate numbers, the stamps are so wretchedly centered as to be of no use to a philatelist of discerning taste, because, remember, we are not collecting numbers, but perfect stamps with numbers attached. At times, when the perforation is perfectly done, the design is clipped at either side or bottom as a result of improper alignment in cutting up the sheets, or trimming the edges of the finished product. So if the pane is not perfect in every respect, I would advise using the stamps for postage, since collectors every day are becoming more exacting, and properly so.

Now let me give you a hint. In the process of manufacture, 2, 4, 6, or 8 sheets are cut up at a time to accommodate the necessary number of panes in the respective books. Therefore, the sheets being laid carefully over each other it follows that if one leaflet has plate numbers, all the leaves in the book will have them also, and

again by the system observed in packing, if one book has plate numbers, all the books in the package (they come in bunches of ten) will have. There are exceptions, of course. I have found in an unbroken package of ten books, three which were blank, the remaining seven having plate numbers, and sometimes a forty-nine cent book will have three sheets blank and one sheet with plate number at top. On one occasion I bought ten 97-cent books. Out of the 80 leaflets only ten were fit to be placed in the collection, the balance being badly perforated. Lately, we have had stamp books perforated 10, instead of 12 as in ordinary sheets. How long this has continued I do not know. I have seen the following numbers in this new perforation: Of the 1-cent green, current No. 6355, 6363, 6364, 6369; of the 2-cent, Nos. 6696, 6701, 6702, 6708. I should like to hear of any others. In each lot of books or shipment, there are found generally four plate numbers, and in this connection it is interesting to know that lately in a lot of 2-cent books of 1903 series (shield type) the very deep lake shade with the following plate numbers was discovered: Nos. 4594, 4602, 4607, and . . . the last number my informant evidently did not have. Altogether, I advise the collection of these as being of philatelic use and certain to yield as much pleasure and profit as any other branch of philately.

U. S. DOUBLE TRANSFERS.

By Associate Editor H. L. Wiley.

The following check list includes practically all of the known varieties of these interesting stamps existing in the general issues of the United States.

It is compiled from data furnished by W. L. Stevenson, from notes published in the Philatelic Gazette by Dr. Carroll Chase, and from the writer's personal studies.

Check List of Double Transfers Found in United States Stamps.

5c, 1847—Various types. Two quite clear varieties.

10c, 1847—Various types. Two distinct and sharp.

1c, 1851—A few not clear. About 20 distinct ones on first two plates. Three or more are inverted.

3c, 1851—About 50 varieties, 4 of which are clear and distinct.

10c, 1851—Various. On plate I none are distinct.

12c, 1851—A few slight ones. None

distinct in the imperforates.

1c, 1857—Same as imperforates. Two additional examples in Type IV and two more on Plate 12, making 4 known which are peculiar to perforated issue. Found in Types I and II.

3c, 1857—Various. Some the same as in the imperforate issue. Two known common to both perf. and imperf. issue. Exists in Types I and II.

10c, 1857—About 10 slight ones known. A clear specimen exists on Plate No. 2. Found in Type II.

12c, 1857—Two distinct ones. Various slight ones.

30c, 1857—Two distinct ones. Various slight ones.

90c, 1857—One very clear variety.

1c, 1861—One very fine. Various slight ones.

2c, 1862—Various. Common. 30 good varieties. 3 show triple transfer.

3c, 1861—Various slight ones. None clear.

10c, 1861—A few slight ones. Two distinct.

12c, 1861—Various slight ones. Four clear ones. (Note—Many of the 1861 issues are found both in grilled and ungrilled varieties).

3c, 1869—Various slight ones. None very clear.

15c, 1869—One variety. Not clear.

2c, 1870—One good one. No grill.

1c, 1873—Various good ones.

5c, 1873—One distinct one.

10c, 1873—One clear one.

5c, 1875—One known. Reported by Chase. (Note—In the 1879 issues various slight double transfers have been found, but none of them are distinct. Chase reports the 1c.)

1c, 1882, Re-engraved—Various. Several clear types.

1c Columbian—About 20 known types. Several are very clear and fine. The double transfer is usually most distinct in the vertical lines in the right or left parts of the design.

2c Columbian—About 35 known types, one half of which are very distinct. Various others show slight double transfer.

4c Columbian—One known. Reported by Stevenson.

5c Columbian—One doubtful copy. Reported by Stevenson.

1c Omaha—Fine specimen from Plate No. 709.

3c St. Louis.

1c, 1902—Slight shift. Distinct. Owned by R. H. Beatty of Cleveland, Ohio.

1c Jamestown—Ten clear types. Found on Plate No. 3545.

2c Jamestown—Various. Usually slight shifts.

5c Jamestown—Seven known types.

1c, 1908—Two types, one clear. Scarce.

2c, 1908—Four known. All clear and distinct.

2c Hudson-Fulton—Two types from Plate No. 5493 and another scarcer type from unknown plate.

2c A. Y. P.—Common imperforate. More than 125 examples occur on Plate No. 5257. About 30 of these are clear and distinct.

1c, 1912—Two ordinary types. Scarce.

2c, 1912—Two types known. Scarce. One slight double transfer shows in upper left stamp of booklet leaf with Plate No. 6047.

1c Parcel Post—Two types. Quite clear and fine. Very scarce.

3c Parcel Post—One known. Scarce.

5c Parcel Post—Five types known. Three of these are known to exist in Plate No. 6245 S. W. pane of 45.

2c Postal Savings—About 15 known varieties. Exists on both papers. From Plate No. 5500. Several fine and clear.

10c Postal Savings—About 15 known varieties. One type in which various details of entire design shows double is rare. From Plate No. 5613.

As a general rule the student will discover evidences of the double transfer most readily in the larger uncolored areas in the design, such as numerals or large letters of the inscription.

A good magnifying glass is desirable, but not absolutely essential. In examining stamps for double transfers never work in artificial light for longer periods than ten minutes, because the eye strain is dangerous in spite of any precaution which may be taken.

Canal Zone—The Zone government has ordered from Panama, the new Panama National Exposition Commemoratives. The stamps will be surcharged, as usual, "Canal Zone." To be put on sale November 1st:

1c—100,000.

2c—100,000.

5c—100,000.

10c—50,000.

EXHIBITS OF CHAS. LATHROP PACK.

At International Philatelic Exhibition
In Cassel, Germany, August, 1914.

Uruguay.

The collection is mounted on some 600 sheets in 10 Oriol Binders.

A highly specialized collection of both unused and used specimens, including many reconstructions of the plates of the early issues with demonstrations and illustrative diagrams. Especial attention is called to the progress made in the reconstruction of the plate for the 60c Diligencias 1856.

In the large numeral series of 1866, exhaustive treatment, both by comparative demonstration and by diagram, is shown, illustrating and explaining the differences between the settings for the London and Montevideo printings of all the values. Numerous examples are exhibited of the irregular combination of types proving the substitution of transfers.

The lithographed issues of August 1881, 1882 and January-April 1884 also have been given especial study, the results being shown both by illustrative diagrams and explanatory notes.

The later issues are fully represented by singles, blocks, etc., with special attention given to errors, etc., in the surcharged issues.

Mention should be made of the following items:

a. Block of four from the north-west corner of sheet of 80c, 1856 (Diligencia, originally belonging to same sheet as the next.—

b. The celebrated "Ferrer" block of fifteen stamps of 80c 1856, Diligencia.

c. Genuine postally cancelled copies of 80c and 1R 1856.

d. Complete reconstructed plates of the 80c and 1R 1856.

e. Tete-beche pair (vertically) of the 120c blue of 1858.

f. Reconstructed panes of the 240c of 1858.

g. Group platings of all of the values of the 1860 thick figure issue.

h. Several examples of tete-beche pairs and blocks of the 1854 "arms" type; including an extremely rare block showing two tete-beche vertical pairs; also similar examples in the surcharged series of 1866.

i. A superb copy of the unbelievably rare 1 peso of 1879 with error in the coat-of-arms.

j. Three copies of the "inverted centre" variety of the 25c of 1895, of which only about 25 used copies are known.

Victoria.

A specialized collection mounted on some 300 pages, showing advanced philatelic research.

Attention is called to the complete, and partly complete, plating of the various "Ham" printings and the "Campbell" printings of 1850-1854.

Of a special interest are the identified types found in abnormal positions on the plate, in relation to the surrounding types. These rare substituted transfers are shown and explained by notes and diagrams.

A small portion of this work was first shown at a meeting on February 19, 1914, of the Royal Philatelic Society, London, but is now exhibited for the first time at a philatelic exhibition.

The two-pence 1854, Queen on Throne, is shown in many reconstructed panes in shades and printings. Two of the panes are complete in pairs. Attention is called to the study of the substituted or replaced transfers.

The "wood-block" and "electro" series of 1854-61 have been carefully studied. The pane of the two-shillings value is shown reconstructed with the electros and wood-blocks.

A large number of early unused rarities are here, including the orange six-pence of 1860.

The "Emblem" series of 1857-60 and the succeeding electrotypes issues of 1860-62, and the typographed issues of 1863-78 show careful attention to details of paper, watermark, impression and perforation; most of the rarer errors of watermark being shown. All the later issues are extensively "shaded."

There is a pair of the four-pence, dull mauve (1885) in the color of the two-pence.

This collection is very complete and is extensively written up and explained.

Spain.

A comprehensive exhibit of unused and used with special attention to shades of impression, qualities of paper, and gum. In the early issues, **unused** may be noted the following items:

a. Horizontal strip of three 5R. 1850 in pale red on thick paper.

b. Horizontal pair of 6R. 1850 in dull blue on thick paper.

c. Two copies of the 10R. 1850.

d. The 2R. red of 1851 on thin paper.

e. The 6c black of 1851 on thick paper.

f. Horizontal pair of 6R. blue 1851 on thin paper.

g. Two copies each of 2R. red, and 6R. blue of 1852.

- h. Horizontal strip of three of 5R. green of 1852.
- i. The 6c of 1853 on bluish paper.
- j. The 2R. vermilion and 6R. deep blue of 1853.
- k. Two fine copies of 3c City of Madrid 1853; and a block of six (3x2) of the 1c.
- l. The 1R., light blue, and 2R. of 1854 on bluish paper.
- m. The error 2R. of 1855 as lower stamp in vertical pair with 1R.
- n. The 12c and 1R. of 1860-61 on pelure paper.
- o. Block of four 19c of 1860-61 from northwest corner of sheet.
- p. 4c and 19c of 1862 on white paper.
- q. Horizontal pair of 19c of 1867.
- Among the **used** stamps of early issues are the following:
- r. Horizontal strip of five of 6R. of 1850 on thick paper.
- s. Horizontal strip of three of 10R. of 1850 on thick paper.
- t. Horizontal pair of 2R. 1851.
- u. Horizontal strip of five of 10R. 1851.
- v. Piece of cover, bearing block of four 2R. and vertical pairs each of the 5R. and 10R., all of 1851 issue.
- w. Horizontal pair of 2R. 1852, and horizontal strip of three of same.
- x. Horizontal strip of three of 2R. 1853.
- y. Horizontal strip of three of 6c 1853 on bluish paper.
- z. Horizontal pair of 1c City of Madrid 1853.
- aa. Horizontal pair of 1R. 1854 on bluish paper.
- bb. Block of four of 1R. 1855 including the error 2R. as northeast stamp.
- cc. Horizontal pair of 19c 1860-61.
- dd. Block of four 4c of 1862 on white paper.
- ee. A page demonstrating the "inverted frame" error of the 12c 18165, including a color-proof block of four; two singles imperforate (one on part cover); and two singles perf. 14
- ff. Two copies of the inverted frame error of 25 mills. of 1867.
- gg. Horizontal pair of 19c 1868.
- hh. Horizontal strip of three 1 esc. 600 mills. of 1870.
- ii. An experted horizontal strip of three, of the private stamp of 1869, showing middle stamp tete-beche.

WISDOM FROM AFRICA

Nearly all the stamps of Natal, Orange, River Colony and Cape have been used up, and Transvaal stamps are now in use all over South Africa.

I would advise collectors to fill the gaps in their albums of the above countries because it is certain that from now onwards all these separate issues will rise considerable in value. The next catalogue is not likely to bring many substantial rises, but the one after will bring surprises.

Catalogue makers being influenced by the stock on hand, are not infallible, and usually only awake to the scarcity of a stamp when the stock has to be replenished and no orders are forthcoming, then up goes the price.

It is surprising how wrong some catalogue prices are, considering the quantities of stamps printed and issued; take, for instance, Transvaal, Scott's No. 118, $\frac{1}{2}$ p. and 2p. red surcharge at 40 cents, this stamp is worth that price, the total quantity printed and bulk partially used was about 300,000; now take No. 119, the same stamp overprinted in black, at 50 cents. Of this stamp only 29,000 were issued, thus its value compared to No. 118 ought to be at least \$4.00, whereas there is only 10 cents difference.

Take, now, No. 121 (Transvaal) $2\frac{1}{2}$ p. on 1— at 75 cents, its issue being about 200,000, all were used, but now look at No. 122, quoted at 50 cents, its issue being only 29,000, the real value ought to be nearer \$5.00, whereas it is actually cheaper than No. 121. As the dealers sell at or less catalogue prices, how can they do it in these instances? Well, I will tell you. No. 118 and 121 were printed to meet an urgent postal demand, No. 118 owing to no stock of $\frac{1}{2}$ p. stamps on hand, and No. 121 owing to reduction of postal rates for over-sea letters from 4p. to $2\frac{1}{2}$ p., and no stamp of this value being on hand, consequently these two values were used for postal purposes, and but small supplies bought by the dealers; now No. 119 and 122 were printed when the other two values were exhausted and within a month the permanent stamps, Nos. 99 and 123, were issued, consequently some speculator bought the remainders of Nos. 110 and 122 and sold these to the stamp dealers in Europe.

Therefore, the dealers had a larger supply of the rarer stamps than of the commoner ones, and consequently the catalogues priced them according to stock on hand.

I could give more instances of a similar nature, but let the above two suffice. They clearly prove that catalogues do not go by quantities issued, but by stock on hand.

For a philatelic student there is a fine piece of work waiting, namely to

get the total quantities printed of the different stamps and induce the catalogue makers to insert them in their catalogue; Stanley Gibbons' Catalogue gives the name of the designer and printer of a stamp. The addition of quantities printed would improve the information and would more likely bring a correct price for many stamps.

This reminds me that I ought to warn all collectors to be wary when purchasing Unused Transvaal stamps of the 1885, 1894, 1895, 1896 issues. A Paris firm, Mirza Hadi, got reprints of the above stamps made by the printers of the original stamps, Messrs. Enschede & Sons, Haarlem, and now offers these as "Remainders" at a cheap price. He also cancels them with a forged cancellation to make them more saleable. He calls them in this state, "oblitere annules." Quite a new name for a forged cancellation! The observant collector must have noticed that these stamps are very frequently offered nowadays by the dealers at cheap prices.

To sell reprints, as reprints is a common practice, but selling them as originals is a swindle, and to sell these with a forged cancellation is a double swindle. The average dealer all the world over is quite incompetent in this instance to tell the difference between good and bad. He handles them because he buys them cheap from his wholesaler (who ought to know better than to handle them), and can thus afford to sell at a big discount and does not care that his customer gets stuck with worthless trash. I have often wondered why collectors are such fools to allow themselves to be fleeced in such a barefaced manner. They have large societies, who now, or ought to now, what goes on in the stamp market, and whose first object ought to be to enlighten the collector and to protect him against frauds, but it seems to me that they prefer to waste time on everything else but that. I belong to many of the leading societies of the world, many of which issue their own journal, but not a single warning against this Transvaal swindle have I seen. They seem to fear the loss of dealers' advertisements more than to call attention to certain malpractices in the stamp trade.

Look at Central American issues—Montenegro, Labuan, North Borneo, Liberia, Persia, Roumania, St. Helena, etc., etc., genuine, as well as reprints cancelled with obsolete or forged or specially created for the issue, cancellation and one wonders that there are still stamp collectors left in this world.

There are tricks in every trade, as the saying goes, but for downright swindles some of the stamp traders are hard to beat, but more the pity that the collectors who could stop this game don't do so. If they would only combine and insist on their societies doing their duty and keeping an eye on the sharp practices and issuing warnings at the proper time and black-listing every dealer who handles "fakes," then they could achieve wonders; but—I have a recollection of a society called S. S. S. S. in England which came to the fore with a great flourish of trumpets and then afterwards?—but that is another story. Enough for today!

E. TAMSEN.

WHAT SOME OF THE NEW STAMPS LOOK LIKE



Argentine—Though dated 1912, this aviation stamp is just appearing.



Luxemburg—A beautifully executed set portraying the young Grand Duchess Marie Adelaide. Four values: 10c lake, 12½c green, 15c gray, 25c blue.



Mexico—We show two cuts. The larger is the so-called "Official," but believed to be revenues. Only reason for showing it is that copies have been

used as postage, thus entitling it to place in catalog. The smaller cut shows the new "Denver" postage set. Lithographed by Smith-Brooks of Denver. Values: 1c turquoise, 2c green, 3c orange, 5c red, 10c red, 15c purple, 50c yellow, \$1 purple. (Note poor selection of colors on 5c and 10c.)

CALIFORNIA AERIAL POST

[Continuation.]

February 17-25, 1912—Oakland, California.

Oakland, California, is credited with the honor (?) of promoting the second unauthorized United States aerial postal service. The postmaster, presumably, adopted the questionable precedent originating a short while before from the neighboring city of Los Angeles, since the statement of the Post Office Department disclaiming official knowledge of the former service, applies also to that instituted at Oakland.

The aviation meet was held at the Emeryville Race Track, Emeryville, California, a suburban town which is nearly surrounded by the corporation of Oakland, a special sub-station being located on the aviation field. The mail service was in operation throughout the entire nine days of the meet, which was in progress from February 17 to 25, 1912. To Aviator Farnham Fish was assigned the duties of aerial postman. The mail was conveyed from the sub-station on the grounds to the main postoffice, Seventeenth street and Broadway, Oakland, and distance of about two and one-half miles.

The aeroplane cancellation created for this service registers another departure from any previously used. The postmark was circular in design, resembling the third type used at Los Angeles, California. Above, the inscription within the circle is "AEROPLANE STATION," below, "OAKLAND, CAL." In the center, in three (four?) lines, were the dates and time. The obliterator consisted of four thick, horizontal bars, the top and bottom bars being one inch in length, while the second and third bars are broken in the middle to admit the words "AVIATION FIELD," in two lines. The entire cancellation was impressed in black ink.

Date disclosing the amount of mail carried is not available.

III.

March 23, 1912—Sacramento, California.

Sacramento, the captiol city of California, enjoys the distinction of having instituted the third unauthorized aeroplane mail service, it also being the third successive route with that status established in the state of California, a rather singular occurrence (It is quite possible that this assumption of Departmental prerogatives on the part of the local postmasters was not greatly relished by the Postoffice Department at Washington, since the practice is strongly disapproved.)

The service was in existence March 2 and 3, 1912, all mail being carried from a temporary sub-station situated on the aviation grounds to Oak Park, a suburb of Sacramento. Aviator Phillip Parmalee acted in the capacity of aerial mail-carrier (Aviator Parmalee has since been killed.)

A special postmark, similar to the third type of Los Angeles, also to that used at Oakland, was employed in cancelling all matter traversing the aerial route. A double-line circle contained the words "AVIATION STATION" at the top and "SACRAMENTO, CAL." at the bottom, the date and time occupying two lines in the center. The obliteration was composed of four thick horizontal bars, one and one-eighth inches long, the second and third broken in the middle to admit the inscription "AVIATION FIELD" in sans-serif "AVIATION" lines. Regulation black ink was employed in impressing the cancellation.

The total amount of mail carried has not been ascertained.

IV.

April 13, 1912—Eureka, California.

Postmaster, Eureka, California, authorized to dispatch a pouch of mail by aeroplane from the temporary sub-station on the Aviation Field to the main postoffice in Eureka, on April 21, 1912. His instructions provided for one trip one way, the aviator to be a sworn carrier, without expense to the Postoffice Department. The service materialized on the date for which announced, being extended, however, to the following day, March 22.

A temporary postal station was established at New Era Park, Humboldt Bay from which point all mail was conveyed across the bay to Eureka, a distance of two miles. Aviator Weldon B. Cooke was duly sworn in as a bona fide United States mail carrier, and on the two trips carries 147 pieces of

mail, the flights being made without mishap. The mail pouches were dropped by the aviator from a height of 600 feet, being after recovered by a carrier and removed to the Eureka post-office. The route was designated officially as "No. 650,001."

The special aeroplane cancellation provided for this service was of the regular circular type and impressed in black ink. A double-line circle contained the words "AEROPLANE POST" at top and the words "EUREKA, CALIF." at the bottom. In the center appeared the words "APR. U. S. MAIL, 1912," in four lines, the month, day and year being in manuscript. An oddity about this cancellation was the fact that no date was employed in connection with the official postmarks, this being afterwards included by private individuals.

V.

November 2, 1912—San Francisco, California.

Postmaster Arthur G. Bisk, San Francisco, California, authorized to dispatch mails by aeroplane from the temporary aviation station at Ingleside Coursing Park to the main post-office in San Francisco on November 24, 1912, the official order directing that one trip one way should be made on this date. Thus, after a period of seven months subsequent to the establishment of California's first authorized aerial postal service at Eureka was instituted the second instance of such official service at the far-famed metropolis by the "Golden Gate." In passing, it may be of interest to note in this connection that, despite San Francisco's almost unequalled record as an aviation center, she has afforded to date only this single example of aeroplane mail service.

Aviator Harvey Crawford was commissioned as aerial postman, and on the one trip as authorized he carried a pouch containing 48 post cards from the field station to the City Postal Office. Owing to the fact that it has been impossible to obtain definite particulars respecting the point, we can only assume that, because of the limited quantity of mail transmitted, no distinctive cancellation was provided for this service. The route was assigned "No. 676,002" in the permanent records of the Post Office Department.

VI.

APRIL 19, 20, 1913—SACRAMENTO, CALIFORNIA.

After an interval of nearly four-ten months after the first, Sacramento is again the scene of unauthorized aeroplane postal operations, the former instance evidently having proved popular. On April 19 and 20, 1913, an aerial mail service was conducted in connection with an aviation meet held at Agricultural Park, State Fair Grounds, near Sacramento, Aviator Roy Francis officiating as postman. From a special station in Agricultural Park, all mail was conveyed to the Oak Park sub-station of the main post-office, a distance of about two miles, where it was dropped. The total number of pieces carried is not known.

The distinctive cancellation created for this service was an exact duplicate—with the exception of the date and color—of that employed at the March, 1912, meet. The postmark was of the large double-lined circular variety. At the top were the words: "AVIATION STATION," at the bottom, "SACRAMENTO, CAL." and the date occupying one line across the center, the time being in smaller type just beneath the date line. The obliteration consisted of four lines, one and one-eighth inches in length and one-sixteenth of an inch in thickness. The second and third lines were broken in the middle to admit the words "AVIATION FIELD," in two lines. Both the postmarks and cancellation were with a rubber stamp, while the earlier cancellation was in regulation black ink.

VII.

May 15, 1913—Santa Rosa, California.

This, the seventh and last of California's series of aerial postal services, was located at Santa Rosa, the county seat of Sonoma County, fifty-one miles north of San Francisco. Unlike its immediate predecessor which transpired one month earlier at Sacramento, however, this route was authorized by the Postoffice Department. On May 16, 1913, the postmaster at Santa Rosa was officially directed to dispatch mails by aeroplane on May 17 and 18, 1913, from the temporary sub-station on the aviation grounds to the city postoffice, his instructions providing for one trip one way each day by a duly sworn carrier.

The meet was held at the Rosa Track at Santa Rosa, from where all

mail was dispatched. The service of May 17 was cancelled because of unfavorable weather conditions, but on the following day, Sunday, May 18, Aviator Thaddeus Kearns carried a pouch of mail to a designated spot near the main postoffice, a distance of about three miles from the grounds. The service was poorly patronized, comparatively little mail being received for transmission. On the one trip, Aviator Kearns carried a total of 493 pieces of all classes. A second pouch of mail was stamped but was not conveyed over the aerial route.

The special aeroplane cancellation employed in connection with the service consisted of a double circular postmark. At the top appeared the words "AEROPLANE MAIL SERVICE," at the bottom the words "AVIATION FIELD SUB-STATION," and in the center "SANTA ROSA, CAL., MAY 18, 1913," arranged in four horizontal lines. The cancellation was applied with purple ink.

Probably ere the above appears in print, one or more additions will have been made to the number, since scarcely a week passes without furnishing its regulation complement to an already lengthy list. Indeed, the establishment of an aerial postal service is chronicled in the Post Office Bulletin as nonchalantly as though it were the ordinary routine—which it is rapidly becoming, in fact.

CONFEDERATE STATES

A Short History of the General Issues.

By Bertram W. H. Poole.

(Continued from last month).

Mr. Corwin's theory was as follows: "The authorities were compelled to use such ink as they could secure and in obtainable colors as well. When the green ink, in which the first 5c stamp was printed, became exhausted, recourse was had about March 1st, 1862, to the remaining stock of blue ink. This stock in turn showed symptoms of exhaustion, and, at that time the demand for 5c stamps being far more important than those of 10c, it was determined to print the 5c in blue, and to utilize a supply of red ink for the 10c value, which determination was accordingly put in operation about April 1st, 1862. The arrival, however, of the typographed 5c stamps of the manufacture of Thomas De La Rue &

Co., from England, enabled the printers to abandon the use of red ink, which was very expensive and scarce, and to revert to the blue ink, which was accordingly done about August 1st, 1862."

The above reads as though the writer had based his theory on some official data, but Major Evans states this was not so. The hypothesis that the color of the 5c was changed owing to exhaustion of the green ink rests on nothing more substantial than conjecture, while the approximate dates at which the various changes took place are based on single dated copies—a particularly unsafe guide in the case of Confederate stamps for so few of them are legibly dated and of these few, fewer still show the year of use.

That this theory is incorrect in many details is obvious in the light of later information. Before, however, attempting to controvert any of these statements it will be interesting to quote the theory put forward by Major Evans:

"A 5 cents, blue, having been received from England, it would be natural to use green for the 2 cents, and when the first English supply was exhausted and the lithographic stone of the 5 cents was again brought into use, it would be equally natural to print stamps from it in blue—both because that was the color of what was to be the permanent issue of that value, and because there was another value being printed in green. I think we may safely assume that the color of the 10 cents was changed at the same time, so as to avoid having two stamps of about the same size in the same color. Later still, when a further supply of the small 5 cents was received, together perhaps with a plate for printing them from, it would be safe to return to blue for the 10 cents, because the difference in size, and in the general appearance of the two stamps, was sufficient to prevent confusion."



Reverting again to the Postmaster's Report of February 28, 1862, we read: The Department has just received from Europe, * * * 2,150,000 five cent

[Continued Page on 187]

EVERYBODY'S PHILATELIST

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VOL. V, No. 8

AUGUST, 1914.

WHOLE No. 56

"EDITORIAL SHOP-TALK"



Since the establishment of **Everybody's**, the issuing of the summer numbers has been somewhat of a problem. Until this year, however, the Editor has spent his vacations with-

in touch of his office, and such being the case, summer numbers claimed part of the summer recreation time and have

appeared just the same as in other months. Theoretically, it might be said that no business matters should be allowed to intrude when one is away on vacation. We would have preferred to have dropped everything when leaving town, but the time did not appear opportune as far as **Everybody's** was concerned.

This summer, however, we lived next to nature at a point several hundred miles from operating room and office, and as far as choice was concerned, it

was physically impossible to get out the June and July issues as we and our indulgent readers would prefer.

As this set of conditions is very apt to obtain in future years, we have about concluded to issue ten numbers to a volume, omitting the numbers for July and August.

Most of our collectors "ease up" their activities during the summer, especially where hot weather occurs, and while, of course, it is nice to receive a stamp periodical during the summer, when it may be quietly enjoyed in the cool of the evening, not many of us care to keep at the grind while all the rest of the fellows are in swimming. But that is, of course, an unimportant consideration.

A few dealers do an all-year-round business, and advertise the entire year, but a not inconsiderable number discontinue their advertising during the summer, which is another indication that from a trade standpoint at least, stamp collecting is not exclusively a summer pastime. Indeed, from a psychological standpoint, it will be a healthier and more gripping pastime by reason of remission periods of quiescence, and the summer is the logical time for that period.

Some European journals do not issue numbers during the summer, and your Editor has sufficient assurance to initiate the practice in this country. Further, philatelic journalism is at such a stage of development in this country, that it should prove a distinct advantage to the publishers, and enable them to add to the value of the ten numbers, while dropping the two.

(J. M. H.)

Perry, Ohio, July 27th 1914.

Dear Mr. Editor:

I would say in reply to the accusation made by Indianapolis members of the S. P. A. to the effect that I did not put a nomination made for the office of Secretary-Treasurer on the ballot—that said nomination was made in a letter dated July 4th, written by E. T. Kallis, mailed July 6th, and received by me July 8th, 1914, after ballots had been approved by the Board of Trustees, printed and folded ready to be mailed on the ninth. According to the constitution ballots must be approved by Board of Trustees, who reside in Wichita, Kan., and must be mailed sixty days before convention date. On account of lack of time it is readily apparent that the nomination could not be placed on the ballot unless I were to violate the constitution by mailing the ballots at a

later date and thus render the entire election illegal. Further, E. T. Wallis was informed by me on June 13th that nominations would close on July 20th and consequently his nomination was out of order. A call for nominations was made in the west which appeared in May, 1914.

Looking always to the best interests of the S. P. A., I do not wish to be drawn into a controversy because of the letter signed, "Members of Indianapolis Branch."

Yours truly,

C. S. WEBB.

INTERNATIONAL PRECANCEL CLUB.

Report of Secretary-Treasurer for month ending July 20th, 1914:

New Members.

- No. 77—W. H. Carter, Danville, Ky.
 No. 78—C. H. Chappell, Lyons, N.Y.
 No. 79—Annes Admiraal, Wolseley, Sask., Canada.
 No. 80—Frank P. Thompson, Boston, Mass.

Applications for Membership.

Cobbold, H. J., 400 Delaware avenue, Marion, Ohio; age, legal; occupation, credit man. Proposed by Frank McChesney.

Metcalf, Lewis C., Attica, N. Y.; age, 42; occupation, printer. Proposed by Frank McChesney.

Receipts and Disbursements.

Cash on hand as per last report,	\$40.83
Received from dues and applications	2.00
	<hr/>
	\$42.83

Expenses:

To 1000 letter heads	\$ 4.00
To 500 envelopes	2.50
	<hr/>
	\$ 6.50

Cash on hand July 20th.....\$36.33

Reinstated—Mr. W. E. Beam, No. 37, has paid dues for the current year and is hereby reinstated to membership.

Convention—The second annual convention of the Club will be held at Niagara Falls, N. Y., on Wednesday, August 12th, the time and place of meeting to be announced on the first day of the A. P. S. convention, August 11th.

There are a splendid lot of books now circulating in the Sales Department, and members who are not receiving the circuits are missing some

fine stamps. All those desiring to be placed on circuits should communicate with Mr. Norton.

W. I. MITCHELL, M. D.,
Secretary-Treasurer,
Wichita, Kan., July 20th, 1914.

METROPOLITAN PHILATELIC ASSOCIATION.

SECRETARY'S REPORT.

Applications.

Allen, Gertrude, 206 Moore street, Hackettstown, N. J.; physician; age, legal; references, Dr. J. J. Brown, Bloomsburg, Pa., and Herbert W. Mason. Proposed by Herbert W. Mason.

Huyett, Daniel H., Jr., 814 N. Fourth street, Reading, Pa.; student; age, 18; references, D. B. Nagle, Berkshire Pub. Co., Reading, Pa. Proposed by H. A. Benner.

Knauer, J. Glen, Ninth and Chestnut streets, Reading, Pa.; age, 21; references, D. B. Nagle, H. A. Benner, Reading, Pa. Proposed by H. A. Benner.

Manger, George L., 813 N. Fourth street, Reading, Pa.; student; age, 18; references, D. B. Nagle and Berkshire Pub. Co., Reading, Pa. Proposed by H. A. Benner.

Nagle, D. B., care of Berkshire Pub. Co., Reading, Pa.; publisher; age, legal; references, W. H. Hollenbach, H. A. Benner, Reading, Pa. Proposed by H. A. Benner.

(Note.—The four applications proposed by Mr. Benner were sent in by D. B. Nagle who will receive credit for this work. It is perhaps well known by the members that Mr. Nagle and Mr. Benner are associated with each other in the well known Reading Publishing Company of Reading, Pa., under the name of "Berkshire Publishing Company." They both have done good work for the M. P. A., as well as putting the Berkshire Philatelist at the disposal of the Association for recruiting and re-organization purposes, as all M. P. A. news will appear in the Berkshire. Every member should subscribe.)

New Member.

Stahlnecker, William E., 708 Poplar street, Newberry Station, Williamsport, Pa.

The ballots for the election of the new board of directors were sent out July 5th, in my next report result will be given. With the ballot was sent the M. P. A. Bulletin, so that every member now is aware that everything

is nearly in shape for business. The sales and also exchange departments are now in nice running order. As soon as the new Board is elected and has taken command, the other departments and offices will be filled. I have been unable to assign numbers to new members, or send out membership cards and application blanks for the reason that I have not received the secretary's effects from A. R. Bodmer. Mr. Bodmer wrote me that he had shipped them by freight from Harrisburg on June 12th. I have been unable to locate the shipment, and Bodmer ignores three requests to send bill of lading. A. R. Bodmer of Harrisburg never was secretary of the M. P. A., according to the votes of members on the illegal election supposed to have been held in Philadelphia. Steps are being taken to at once recover the records of the association.

For this reason I trust the members will bear with the secretary for a time, until the records can be recovered, and then the membership cards will be sent out, and new members receive their numbers. I have received many letters of inquiry from alleged members who have claimed to have sent fees, but never heard from the matter and do not know whether they are members or not. Steps will also be taken shortly to know where these fees went and who received them. Re-organization has not been a picnic, I assure you, but everything looks bright just the same, and I trust in another month we will have matters at our fingertips. I want a few more applications for membership, although we shall not try for a large association in numbers, for the very reason of the method of re-organizing we know we have the cream of the philatelic public and every member interested in its welfare. An organization of this kind, even with fewer members, will give each member more benefits and be a power in the philatelic world.

H. A. DAVIS, Secretary.

PACIFIC NOTES.

Mr. Fred Fraser, formerly of Polo Alto and Berkeley, is reported as having died the latter part of July. Particulars later.

At the meeting of the Pacific Philatelic Society for August the stamps of Russia engaged the attention of the members. This issue of E. P. went to press prior to the date of meeting, so we are unable to mention other transactions. The Editor was unable to attend the July meeting, as he was absent on vacation.

[Continued from Page 183]

stamps * * *. This number, together with those being furnished by the printer in this city, will enable the department, in a very short time to furnish every office with a full supply."

From this we learn that the 5c De La Rue stamps arrived some time in February and that the lithographed labels were still being printed as expeditiously as possible locally. We have already shown that the 2c green was issued sometime in March and it is, therefore, only reasonable to suppose that the change of color of the 5c took place about this time and was in no way due to exhaustion of the supply of green ink. Major Evans' supposition that the 10c was changed in color at the same time to prevent confusion seems the only logical reason to account for the issue of 10c stamps in red. Again Major Evans' theory regarding the further change of color of the 10c to blue seems reasonable enough though the only fact that would satisfactorily account for the change must have been the scarcity of red ink mentioned by Mr. Corwin. That the 10c was again printed in blue is proved by the existence of numerous copies bearing the dated postmarks of the later months of 1862 and by facts that, though the engraved 10c was not issued until 1863, the blue 10c are far commoner than the red ones.

But when this second change of color took place we have no reliable evidence whatsoever. I have seen dated specimens of the red stamps used in August, October and November, 1862, while Mr. Corwin mentions a blue one dated August 6th. The only dated specimens of the second blue emission I have seen personally were used in November and December.

This 10c stamp is of particular interest owing to the existence of two distinct types. Mr. Corwin treated them Die A and Die B, the former being characterized by an inverted "V" in place of the "A" in "STATES" and a break in the line above the first "T" of the same word. The second type showed the line unbroken and a clumsy attempt to provide the "A" with a cross-bar. On the existence of these varieties Mr. Corwin relied for corroborative evidence of the two issues of the stamp in blue averring that the original issues were all Die A and the second one all Die B. Furthermore as the 10c in rose was only known to Mr. Corwin in the first type it appeared evident that a new stone

had been prepared for the second issue of the stamp in blue.

Major Evans was frankly skeptical regarding the existence of these two varieties "doubting whether those differences are sufficient to constitute two different types, and also whether they really distinguish the two periods." He further explains that "the 'A' in the word 'STATES' is an imperfect letter; in very clear impressions it plainly lacks the crossbars, and is merely a 'V' inverted; but in no case can it be found a perfect 'A.'" The gallant Major in summing up says "It all points to gradual deterioration and I believe that all the points of difference to be found may be traced to this cause, aggravated, no doubt, by bad ink and careless printing."

Were the small defects referred to above the only points of difference we would concur with Major Evans' opinion that the differences were simply due to wear of the lithographic stone allied with poor ink and indifferent workmanship.

Fortunately, however, there are other and more strongly marked points of variance that, to my mind, indisputably prove that two types of this stamp do exist.

I agree that a perfectly formed "A" can not be found; indeed the test of the "A" and broken line is a very poor one for by these points alone it would be impossible to assign many of the stamps to either of the two types.

In what I term Type I the line above the first "T" of "States" is always broken or weakened. In Type II this line is perfect, a colored line joins the top of the second upright stroke of the "N" of "Confederate" to the curved line above, a tiny colored line projects from the left foot of the "A" in the same word, and in the tablet containing the inscription "Of America" a colored line runs across the top of the letters and curves downward by the "O." The small defects are always present in the second type though in poorly printed specimens only portions of the line across the lower inscription can be traced.

(To Be Continued.)

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303rd.

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50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 46
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2 Soodan	05	4 Nigeria	08	10 Guatemala	09
4 Ma'ta	05	5 Cyprus	05	6 Indo-China	05
6 Crete	05	5 Panama	13	6 Hong-Kong	05
7 Siam	15	6 Reunion	05	6 Philippines	04
7 Macao	10	6 Reunia	05	25	40
10 Chile	02	10 Brazil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentina	11
40 France	10	25 "	13	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	12
50 "	14	20 Russia	09	10 Grenada	12
2 Corea	06	20 Sweden	10	1000 Fine Hinges	25
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b.—602, 618.....	.35	*Five Cents.	
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Or in the future, your
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A Monthly Periodical Devoted to the Interests of Stamp Collecting and its Literature, a Profitable Recreation for Discriminating Persons.
Official Organ of the Pacific Philatelic Society (San Francisco), International Precancel Club, Hobby Club, and Metropolitan Philatelic Association.

Vol. V, No. 9.

San Francisco, September, 1914.

Single Copies, 5c

THE STAMPS OF MOROCCO

(Continued from March number).

Translated from the French of
Georges Brunel by Julian Park,
F. R. P. S. Illustrated with 51 cuts.

CHAPTER III.

The Postal Service in 1912.

In the first instalment of this history (February number, page 29) was given a list of all the European offices in Morocco. Reference must again be made to this subject before enumerating their postal issues, since it is of present interest on account of recent events in Morocco.

For France there is but one office in operation, that of Tangiers, which centralizes the postal functions carried on by the twenty-three offices at present scattered in various parts of the Cherifian empire. The staff of the Tangiers office comprises twenty-four agents or interpreters, none of whom wear any uniform, although the personnel of the other organizations are turned out very neatly in official clothes, the English and Germans for example, giving them a certain prestige in the eyes of the impressionable natives which is lacking with our agents.

The offices of Casablanca, Mogador, Rabat, Mazagan, Oudja, and Safi, are managed by chief clerks or simple clerks from the central (Paris) postal administration; a number of interpreters, as in the other offices, are added. The Casablanca office has an increasingly large business, too great, indeed, for the size of the staff, while the Oudja office, with its telegraph and telephone service*

has also recently acquired a great importance, being the center of five auxiliary military offices.

At Fez the office is under the control of the French consul and under the active management of a Tunisian agent; the French consuls at Tetouan, Larache, and El Ksar control the offices in those towns. Most of the other offices are managed in the same way.

The financial operations are more or less complicated, the purchase and payment of money-orders being made in three kinds of money—Moorish, French, and Spanish. One hassani, or douro, is worth a dollar (American), the Spanish douro about 90 cents, and the French five-franc piece, of course, is also the equivalent of an American dollar. When it comes to making change, the French money has an over-valuation of about 30 per cent (100 francs—100 pesetas hassani), in other words, with 70 francs one can obtain 100 francs in postal value. This goes to explain the abundance of surcharges.

Further space must now briefly be given to the role of the couriers, or rakkas, who have already received some attention (February number, page 28). Rakka is the term applied to the native runners who assure the transportation of mail from one office to another; their average speed is nearly six miles an hour, including time off for rest. Day and night are alike to them, and they use the cool of the starry nights when the days are too hot. To go from Fez to

*French postal administrations always include the telephone and telegraph.—(Trans.)

Tangiers (272 kilometers**) they take as a rule 72 hours; some of them, if their messages are urgent, can accomplish this journey in the incredible time of 60 hours. For these trips they are paid between \$15 and \$25. The runners are not armed, one authority has it that their absence of defense is their safeguard.

It is naturally in winter that the fortune of these runners becomes a hard one. In spite of the hard life, the couriers are an honest and devoted lot; death from storm or bandits is often their fate, but they push on until the end overtakes them of they arrive in safety, their only ambition being to hear the "Well done" which greets them at their destination.

During the isolation of Fez in 1911, the intrepid rakkas used every ruse to get through the rebel lines; disguised as beggars, or peasants or miners, they concealed the mail in their farm-bags or as best they could; but comparatively few succeeded in penetrating the siege, and those who did not fell victims to torture.

The protectorate which France has recently established in Morocco will have as one result the organization of the postal service along the lines of that existing in the protectorate of Tunis; there will be (it has, I believe, been already established (Trans.)) at Tangiers a Moorish Postal and Telegraph administration, with principal offices at Fez, Casablanca, Larache, Oudja, Mogador, Mazagan, Mequinez. In proportion as the Department of Public Works organizes trade routes between the principal cities, the service will become, of course, more and more regular. The creation of the Moorish administration will bring about the speedy suppression of the foreign offices and hence the stamps peculiar to these offices. They will probably become an excellent investment.

An inspector, Monsieur Favier, has been despatched by the central office in Paris to study the future organization of the Moorish postal service. According to his report (of which we strongly disapprove, especially of the part dealing with money-orders) the results will be: (1) to establish headquarters at Tangiers; (2) to suppress the postal franchise for soldiers in residence, but to maintain it for troops off on punitive or exploring expeditions; (3) and to create three principal sub-offices:

(a), Tangiers, serving the territory of Larache, Rabat, Fez, Mequinez, and Tetouan; (b), district of the ocean, headquarters at Casablanca, serving Mogador, Saffi, Mazagan, Marrakech, etc.; (c), district of Moulaya, headquarters at Oudja, serving Berkane, Martimprey, El Aioun, etc.

Finally, the report recommends the adoption of a specially designed stamp for Morocco, similar perhaps to that adopted for Tunis, the situation politically of the two countries being very nearly alike.

(The concluding chapters of this work, which will follow regularly, take up the foreign offices in Morocco).

DENVER LETTER.

By Associate Editor Charles A. Nast.

Having successfully printed and delivered a series of postage and revenue stamps for the new government in Mexico, Denver has recently assumed a philatelic importance second to no other inland city. It is not unlikely that future issues will be contracted for with the same firm. At present we are waiting anxiously to see these Denver stamps used throughout the length and breadth of the Republic. But there are rumors current here that the new issue thus far has been distributed only in the tier of northern states contiguous to the United States. Although Carranza is now in undisputed possession of the City of Mexico, there still is a lack of agreement between himself and General Villa.

Villa, so it is rumored, has possession of these stamps and will not send Carranza his quota until certain concessions have been made. I do not wish to appear in the role of a prophet, but there is good reason to suspect that complete quiet and order are still far off. There is a movement, the inspiration for which comes from interested parties and corporations on this side of the Rio Grande, which aims at a confederation of the row of northern states, with the ultimate object of admission to the United States, much after the fashion in which Texas became a part of the Union. This, many believe, is Villa's object if not his personal ambition. Of course the incentive and pressure is furnished by big corporations. We shall soon see.

The war in Europe overshadows all else at present. The fact that many of the European nations are in armed conflict makes the question of future philatelic markets an absorbing one.

**A kilometer is about five-eighths of a mile.—(Trans.)

The hobby is assured. There always will be stamp collectors, but in my opinion the near future will see a lowering of prices in these countries. It cannot be otherwise. Hence it is a good time for Americans to buy. Others' necessity is our opportunity. That is the way the world over. But it is not alone the conditions which make it necessary or practical for these people to now throw their collections on the market along with the general slaughter, that we here contemplate, but the fact that many stocks and collections will be irretrievably destroyed. Take the one instance of Louvain. Here was a city of schools and colleges. Its university, the most important of all in any Latin country. It alone had 2500 students. Many of these were called to war by their respective governments. Many of them were collectors. There are few professional men in Europe who are not more or less interested in stamp collecting. Nearly every bright boy in Germany collects stamps. It is part and parcel of the saving habit and the thrift of these peoples; nothing of the least value is ever thrown away. Hence when Louvain was burned it is fair to presume that many fine stamp stocks and collections were sacrificed to the flames. And that is only one instance which is more or less enacted all over the theatre of war. After the smoke of this unholy strife has passed away, we very likely will realize a shortage of fine European stamps, and while there will likely be a slump in the near future, I believe it is a good time to buy as against the time when things philatelic are again normal.

In this connection I have before me a copy of "Stamp Collecting" of England, dated Aug. 15th. It notes the fact that among the London philatelists who have responded to the call are Messrs. L. W. and C. R. Crouch, Mr. C. L. Bagnoll, and Mr. F. H. Valency, all of whom are officers in the Territorial force. It also records the special issue by France of a 15 centimes stamp, which the French Minister of Posts has authorized, to be available for use on inland correspondence only, the extra 5 centimes being handed over to the Red Cross Society. In a letter to the magazine, Messrs. Rooke & Co. say: "We must take exception to 'Genuini' advising collectors to neither buy nor sell while the war is on. The Boer war which was doubtless as costly a war as this may be, was the time when stamps fetched the very highest prices. . . . One tip we can give to investing purchas-

ers: ten years ago Europeans and German States were obtainable at nearly a quarter the present prices. With the German competition withdrawn, these may be obtainable at the old prices; if so, they will show a handsome profit when the war is over."

In the magazine section of one of our daily papers on last Sunday, we were regaled with an interesting illustrated sketch of a new invention, the product of our friend, the Philadelphia collector, Mr. Jos. A. Steinmetz. It seems Mr. Steinmetz is about to sell to the French government a new appliance in the form of an aeroplane fitted with long cables of fifty feet or more in length, supplied with long steel hooks which are designed to rip up Zeppelins and other air crafts, and which are so arranged that when they come in contact with the dirigible a terrific explosion follows, with the result that tremendous damage is done. We wish Mr. Steinmetz much success in his negotiations.

Our reorganized stamp club under the name of the Mountain States Philatelic Society is growing. Our latest addition is Mr. Godfrey Schirmer, president of the German-American Trust Company of this city. Some weeks ago an old and well known collector, named Julius Schmidt, died, leaving his stamp collection to his friend of many years, Mr. Schirmer. Although Mr. S. has not collected since his schoolboy days, he has determined to resume, and well he may with such a start, which competent stamp men have appraised at \$5000 in cash value.

At the last meeting in August we had the pleasure of looking at two sections of the highly specialized Mexican collection of Sr. Eduardo Schmeckpeper, a resident of Sinaloa for forty years. My own collection of Mexican Revenues was also shown. Mr. Schmeckpeper, who speaks half a half dozen languages fluently, detailed some very interesting information along with the display of his surcharged "Eagles" and late "Sonoras." These latter were all on original cover.

Returning to the subject of stamp-books, it is a fact that the present covers are a full mm. narrower and half that measure shorter in many instances than formerly. It is this slight difference which makes it so difficult to get well centered leaflets of six stamps. The latest 2c plate numbers perforated 10 are 6801, 6803, 6813, 6822. It was impossible to get this group of four without a part of the figures being clipped. The perforat-

ing and centering were not so bad as usual of late, but it was distressing to see book after book with the plate numbers cut in two. The newest 1c books perf. 10 are numbered 6872, 6879, 6884, 6892. The following 1c books are found perforated both 10 and 12: Nos. 6355, 6363, 6364, and 6369.

1914 CANADIAN ADVERTISING POSTMARKS.

G. A. Chandler.

Brandon, Man.—Summer Fair.
 Brantford, Ont.—Old Home Week.
 Brockport, Ont.—Fair and Horse Show.
 Calgary, Alberta—Provincial Exhibition, Industrial Exhibition.
 Coburg, Ont.—Horse Show.
 Edmonton, Alberta—Edmonton Exhibition.
 Fort William, Ont.—West Algoma Agricultural Association.
 Halifax, N. S.—Halifax Firemen's Tournament and Summer Carnival.
 Hamilton, Ont.—Hamilton Horse Show, Hamilton Industrial Exposition.
 Kingston, Ont.—Kingston's Only Fair, City Fair Grounds.
 Lindsay, Ont.—Lindsay Central Exhibition.
 London, Ont.—Western Fair.
 Montreal, Que.—Cartier Centenary Celebration, Centenaire Cartier.

Nelson, B. C.—Chahko Mika, "Invitation to Come" (in Chinook dialect). Twelfth Annual Nelson Fruit Fair.

New Westminster, B. C.—Provincial Exhibition.

Ottawa, Ont.—Ottawa Horse Show.
 Port Arthur, Ont.—West Algoma Agricultural Association.

Quebec, Que.—L'Exposition Provinciale de Quebec. L'Annee de la Sante Publique (Anniversary of the Holy Republic).

Regina, Sask.—Provincial Winter Fair.

St. John, N. B.—St. John Exhibition.

Saskatoon, Sask.—Saskatoon Industrial Exhibition.

Sault Ste. Marie, Ont.—Central Algoma Exhibition.

Sherbrooke, Que.—Canada's Great Eastern Exhibition.

Stratford, Ont.—Stratford Old Boys' Reunion.

Sydney, N. S.—Cape Breton Island Exhibition.

Toronto, Ont.—Toronto Horse Show, Canadian National Exhibition, Peace Year.

Trios Rivieres, P. Q.—Exposition de la Vallee du St. Laurent (St. Lawrence Valley Exposition).

Vancouver, B. C.—Vancouver Exhibition.

Victoria, B. C.—Dominion Exhibition.

METROPOLITAN PHILATELIC ASSOCIATION

SECRETARY'S REPORT.

Application.

Davis, Ernest V., 250 Beacon street, Somerville, Mass.; age, 29; stamp dealer. References: Angus MacGillinray, 256 Beacon street, Somerville, Mass., and A. M. Frendenberger, 250 Beacon street, Somerville, Mass. Proposed by Mm. H. Hollenbach.

New Members.

Allen, Gertrude, M. D., 206 Moore street, Hackettstown, N. J.
 Huyett, Daniel H., Jr., 814 North Fourth street, Reading, Pa.
 Knauer, J. Glen, Ninth and Chestnut streets, Reading, Pa.
 Mauzer, George L., 813 North Fourth street, Reading, Pa.
 Nagle, D. B., care of Berkshire Publishing Co., Reading, Pa.

Following is report of Credentials Committee on the Regent Election for Board of Directors:

New York, Aug. 1, 1914.

To the Members of Metropolitan Philatelic Association:

We, your committee appointed to serve on credentials, submit the following report regarding the election:

Votes received.....	57
Votes allowed.....	57
President, Wm. H. Hollenbach..	57
Vice-Pres., A. E. Carpenter.....	56
Secretary, H. A. Davis.....	57
Treasurer, Victor Boyer.....	57

International Secretary:

I. C. Green.....	*30
Rasmus Bartleson.....	10

Directors:

A. W. Dunning.....	57
J. M. Holt.....	52

Official Organ:

Everybody's Philatelist.....	*14
Mekeel's Weekly Stamp News	5
Berkshire Philatelist.....	4
Collectors' Journal.....	3
Philatelic West.....	2

*Elected.

New England Philatelist.....	2
Philadelphia Stamp News.....	1
Stamp Journal.....	1
Philatelic Journal of America..	1

Respectfully submitted,

S. A. HEATLEY, Chairman,
HENRY VOLTZ,

Committee on Credentials.

H. A. Davis, Secretary.

The former committee appointed on Constitution could not serve owing to ill health by some of the members and overcrowded with work by the others. A committee composed of the following Reading, Pa. members was then appointed: Chairman, Wm. H. Hollenbach, Victor V. Boyer, Chester C. Heffner, and Burtin R. Fidler.

The Constitution was all ready to mail to the new Board, and when the election returns were received the Constitution left this office on its circuit to the members of the Board for their approval. The application of Ernest V. Davis has been received and forwarded to the secretary.

What is the matter with the members who send in their renewals? Why not write Dr. Daviss, 125 N. Tejon street, Colorado Springs, Colo., for application blanks and send in a few new members? With all the work connected with this office I have mailed the secretary in the past month two applications received without me writing them first. Can you tell me why?

Try some plan of your own to win members for the M. P. A. Remember that by the end of 1915, just one year from August 31, 1914, we want to be 400 strong. Can we do it? Will we do it? It's up to you, my dear fellow member, as well as myself and the other officials of the M. P. A.

We also wish to say that any plans that may be for the good of the M. P. A., or suggestions regarding the various departments will be given careful attention and placed before the Board of Directors if same is mailed to either member of the Board. Get busy. Put your shoulder to the wheel and push up the hill instead of climbing on behind and letting a few pull the M. P. A. up the hill to success. Be manly; quit slinging mud, and boost, help make the M. P. A. take its former place in American philately.

Our total membership, according to the secretary, is 94, which is a grand

showing after all the M. P. A. has gone through. The very cream of the M. P. A. membership has returned. Quite a few who have been good members have failed to respond, several because they felt that the M. P. A. would never be a success, and others have simply neglected to attend to same. Nevertheless the M. P. A. is here to stay, and the officials will always be willing to spend both time and money for the future welfare of the M. P. A.

Get busy. Use the Sales and Exchange departments. Ask the men in charge of same for rules governing same.

Again let me say, put the shoulder to the wheel and push and boost the M. P. A. Remember that "In Union there is strength."

I remain, yours for the future welfare and prosperity of the M. P. A. and organized philately.

WM. H. HOLLENBACH,
President, Metropolitan Philatelic Association, 348 W. Douglass street, Reading, Pa.

Report of the Treasurer of the M. P. A.

Balance on hand July 6, 1912....	\$37.29
Last cash received from W. C. Webb, Sec., Aug. 16, 1912.....	11.79
Received from Secretary Bodmer, stamps, June 30, 1913....	.75
Total	\$49.83

Expenditures—

Aug. 12, 1912, expenses of Secretary Weww	\$ 2.08
Aug. 13, 1912, expenses of A. E. Carpenter	5.35
Sept. 28, 1912, Rasmus Bartelson, printing	3.76
Nov. 9, 1912, Y. B. printing....	15.00

Total **\$26.19**

Balance on hand at time of re-organizing	\$23.64
Received from Dr. H. A. Davis, Secretary of the M. P. A., after he had paid all expenses connected with the re-organizing of the M. P. A.....	4.13

Balance on hand Sept. 5.....\$27.77

Respectfully submitted,

VICTOR V. BOYER,
Treasurer of the M. P. A.

M. P. A. Re-Organizing Committee Report.

Financial report of Re-organizing Committee from March 16, 1914, at

which time the work was taken up, to Aug. 1, 1914, at which time the work ended, including cost of election of new Board of Directors:

Receipts.

March, 1914—Initiation and dues for 3 years, \$1.07; renewal for two years, 75c; initiation, 75c; 23 renewals, \$8.17.

April, 1914 — Initiation, 60c; C. Greene, donation, \$1.00; renewal, three years, \$1.00; 19 renewals, \$6.65.

May, 1914—Three renewals, \$1.05.

June, 1914—Initiation, 60c; renewal, three years, \$1.05; 24 renewals, \$8.40.

July, 1914—Five initiations, \$3.00; 15 renewals, \$5.25.

Total receipts, \$39.34.

Disbursements.

March, 1914—300 circulars and envelopes, \$2.10; postage for month, including circulars, \$4.23.

April, 1914—Postage for month, \$1.18.

May, 1914—Postage for month, 1.36.

June, 1914—Postage for month, \$5.88

July, 1914—150 return ballot envelopes, ballots, ballot envelopes, and bulletins, \$5.75; attorney's fees in obtaining possession of Secretary's records from A. R. Bodmer, Harrisburg, Pa., \$5.00; 1000 letterheads and envelopes, \$6.00; postage for month, including ballots, \$3.67.

Total disbursements, \$35.17.

Balance remitted to Treasurer, \$4.17.

WITH THE JUNIORS

By Bertram W. H. Poole.

Associate Editor Bertram W. H. Poole will regularly conduct this department for the benefit of those to whom it may appeal, whether old or young, boy or girl. Questions may be sent directly to Mr. Poole, 616 W. P. Storey Building, Los Angeles, Cal., for answer in this column, if approved, but no replies by mail can be undertaken.

While this department is intended solely for the guidance and help of the beginner and medium collector, it is, I think, hardly necessary to enter into the A B C of philately such as the meaning of perforation, the importance of gum, etc. There are several excellent text books fully covering this phase of the subject and every collector should have one of these. Perhaps I may, modestly, recommend my own book, "The Beginner's Guide," which can be obtained from most dealers for the small sum of 25c. If the collector will read and study this he will have a good working knowledge of the "essentials" of philately and much valuable space will be saved here by not having to explain matters which have already been treated in the book. At the same time I wish every reader to feel that this department is being conducted for his or her special benefit and I shall be glad to answer any questions dealing with philatelic matters on this page. I cannot, however, undertake to give expert opinion as to the genuineness of stamps submitted nor can I identify stamps according to catalogue, as these are matters which hardly interest readers in general.

Stamp Albums.

I have had so many letters from young collectors asking my advice in the choice of a stamp album that I

think it will be as well this month to devote our chat to a consideration of the two chief kinds of albums—printed and blank. In the early days of stamp collecting there were no special albums for stamps and enthusiasts made a blank book of some description serve as a more or less suitable receptacle for the housing of their treasures. The stamps were arranged as sweet fancy dictated with little regard to method or chronological arrangement. And even now-days things have not altered so greatly in this respect so far as most collectors' first steps in philately are concerned. It seems a fairly common practice for the beginner, especially if youthful in years, to amass a heterogeneous assortment of stamps which are stuck in some sort of book—an old school exercise book for choice. Generally, any attempt at arrangement only goes so far as writing the name of the country at the top of the page and one thus finds the stamps of the United States next door neighbors to those of Siam, etc. Thus are the seeds of philately sown, and from this modest and primitive beginning the later-day philatelist, learned in stamp lore, is evolved. I can well remember my own initiation into the delights of stamp collecting in this very manner and, later, the feeling of pride and opulence I experienced in transform-

ing my treasures into a cheap printed album.

Until comparatively recently the beginner has had little choice in the way of albums. True, there are and always have been plenty of excellent examples on the market, but where the price was such as to be within the means at the command of the beginner the album was simply a book of printed squares with the name of the country, an illustration or two, and a little historical or geographical information printed at the top of each page. The printed albums with spaces, illustrated, and arranged in proper chronological order were generally too expensive for the average individual just beginning to collect. But to my mind they had more against them than the objection of cost. Providing, as they did, spaces for every stamp issued they soon served as a discouragement to all except the very enthusiastic. It soon became apparent to the boy with a few thousand varieties that his collection was hopelessly lost in a good printed album—in fact his collection was one of blank spaces rather than of stamps. Then certain British firms issued simplified albums for beginners and general collectors, but as I pointed out in the columns of "Everybody's Philatelist," more than two years ago, these still provided spaces for all the distinctive types, notwithstanding the obvious absurdity of leaving room for stamps like the Hawaiian Missionaries, "Post Office" Mauritius, and circular British Guianas. What was wanted was an album fully illustrated, simply arranged, and providing spaces for only such varieties as the average collector was likely to obtain, and at last, after many years of waiting, we have such an album. This is the "International Junior" and it is certainly the ideal album for the beginner and medium collector. Of course it has its drawbacks—there never was a perfect album of any sort and probably never will be—but taking it all round, it is a highly satisfactory book and one the collector of moderate means can make a good showing with.

For the advanced collector, of course, a blank album is the only really satisfactory book. With an album of this kind the collector can use his individual taste and skill in the arrangement of his stamps and he can limit or extend his collecting just as much or as little as he likes. He has no empty spaces which must be filled for the sake of appearance.

Nor need he collect page after page of stamps in which he has little interest. Of blank albums there are very many different kinds to choose from at all sorts of prices. The majority of them are excellent and comparisons would be invidious for the "best" is the one which appeals most to you, me, or the other fellow individually.

Monroe, La., Aug. 14, 1914.

Everybody's,

San Francisco, Cal.

Gentlemen:

It may be of some interest to the collectors of the 1903 type envelopes to know that some of the uncatalogued varieties of the types have turned up after all these years.

Barrett, in his catalogue of the re-touched dies, does not list Type 57 Blue, size 5, nor does he list Type 112 Amber on size 14. The size 14 was used by M. Newman, New York, and the size 5 was used by The Dairymen's Bank, Valley Forge, Cal. Both envelopes address the Werner Co., Akron, Ohio.

Mr. Pollard does not list these envelopes in his catalogue. The rare envelope of the recut dies was supposed to be the size 13, Type 68, White. There are in existence five known copies of 68. If no more copies of the 57 Blue and 112 Amber turn up, these two envelopes will be the gems of the 1403 recut dies.

Yours truly,

E. W. MURRAY.

The Berkeley Philatelic Society at its meeting held August 23, voted to appropriate one hundred dollars from its treasury as a contribution to the committee having in charge the arrangements for the 1915 Convention of the A. P. S. in San Francisco.

A bill has been introduced in Congress, providing for the coinage of commemorative coins for the Exposition, of denominations from a half-dollar to twenty dollars. Provision is made for coinage at the Fair as an actual working exhibit.

It would be extremely interesting to have the Government have as a working exhibit the printing of stamps by the rotary press, and it is believed that an Act of Congress would not be necessary for this purpose.

CONFEDERATE STATES.

A Short History of the General Issues.

By Bertram W. H. Poole

(Continued from Page 187)

These varieties undoubtedly point to the existence of two different transfers from which it seems probable two separate lithographic stones were made—at any rate pairs showing both types are unknown so that we have no grounds to imagine that both varieties existed on the same stone. But I am afraid I can not agree with Mr. Corwin that these differences in any way mark the two issues of the blue stamps. All the legibly dated copies of both types I have seen were used in the months of October, November and December, 1862. In the absence of any evidence to the contrary it is possible that the second stone was not made until fairly late in 1862 and that it was made owing to the greatly increasing demand for 10c stamps. In support of this tentative theory I should add that all the used 10c red stamps I have seen were of Type I while of Type II in red I have seen only a solitary unused copy.

I find both types in blurred and clear impressions used at about the same period (the latter part of 1852) but these differences seem due more to indifferent printing than to any substantial wear of the stones.

All three stamps of this series are of fairly large size and though none of the varieties are particularly rare large blocks are so scarce that the exact size of the sheet is not definitely known. Specimens with margin attached are curiously scarce and therefore, we do not know what inscriptions appeared on the margins. Major Evans mentions a copy of the 5c from the bottom row of the sheet which has the name of the printers "Hoyer & Ludwig" in irregularly shaped block capitals on the small piece of margin attached but is possible the whole inscription consisted of something more than this. Copies of the 10c have been found with margin, from the lower part of the sheet, showing the legend "Lith. of Hoyer & Ludwig," and here again it is probable this only forms a part of the entire inscription. On the margins of the 2c nothing at all has been recorded.

Naturally being printed by lithography, and poorly printed at that, flaws are by no means uncommon. The most striking variety is mentioned by

Major Evans in connection with the 10c. On the stamp immediately above the marginal inscription mentioned above one of the spike shaped ornaments on the right hand side of the circular band is entirely uncolored instead of being shaped. This flaw is known on both the blue and red stamps and probably occurred in Type I. Another flaw on the same stone has an uncolored circular dot attached to the star at the left of "Postage." On the 5c one of the stamps in the extreme right hand vertical row has so much color over the "E" of "FIVE" that the letter is almost obliterated. Another flaw consists of a small colored dot attached to the ornamental scroll at the right hand lower corner.

The stamps of this series furnish an array of tints that should more than satisfy the most ardent "shade" enthusiast. Writing with regard to the 5c green Major Evans stated: "A collector who goes in for varieties of this nature will find it difficult to keep his collection within reasonable bounds, for in looking over lots of used copies it is hard to find two alike. Mr. Corwin had ninety-eight specimens, all more or less different, and he did not doubt that the number of varieties might be increased still further. Most of these, no doubt, may be put down to unskillful mixing of uncertain materials, but I suspect that in the case of used copies some of the varieties may be due to changes that have taken place since the stamps were printed."

The paper varies considerably in texture and quality. It is always wove and usually "soft" but varies in color from white to yellowish and also in opaqueness. Some of the paper used was very porous. There was not a single paper mill in the Confederacy so that the South was entirely dependent on the North for its supplies of paper and also for its printing ink. Mr. Corwin gives the following interesting account of how the paper and printing in were obtained:

"Foreseeing a speedy closing of their sources of supply, the Confederate Government contracted for, and ultimately received, an enormous supply of paper and envelopes of all sorts sufficient for the use of several years.

"This stationery was sold by a certain well-known citizen of New York to Mr. Joel White, a stationer, of Montgomery, Alabama. It was delivered at a certain point in Kentucky, whence Mr. White transported it within the Confederate lines. Ultimately

this supply was taken to Richmond, when the seal of government was removed thither on May 20, 1861, and there was enough of it to fill a large wareroom 100 feet by 60.

"It was this paper that was employed in the manufacture of the lithographed stamps, and some of the engraved stamps as well. The ink employed came at first from the North, and was run through the blockade via Baltimore and Washington. When the United States authorities about these cities became more vigilant, it came in by sea, mostly by way of Charleston, S. C.

The number of these stamps printed is not known. Certain figures are given in the various postmasters' reports but as these make no mention of the color of the stamps, or, in the later ones, of the types of the stamps they are practically valueless. In the Record dated February 28, 1862, we learn that up to that date 9,289,400 of the 5c and 902,100 of the 10c stamps had been supplied by the contractor and thought it is probable these figures represent the total number of 5c green stamps they do not form even an approximate total as regards the 10c blue.

By an act of Congress approved April 19, 1862, it was enacted "that from and after the first day of July next," the postage should be 10c instead of 5c per single letter. This fact accounts for the increasing demand for 10c stamps, as will be seen by the history of subsequent issues, and also for the plentifulness with which pairs of 5c stamps occur.

The 5c green, 5c blue, and 10c blue are all known rouletted but this was entirely unofficial.

Rereference List.

1851-62. Wove paper. Imperf.
2c green; 5c green; 5c blue; 10c blue; 10c rose.

The Lithographed Stamps of De La Rue

The lithographed stamps never found favor with the Government for the process was deemed one too open to the risk of successful counterfeiting. There were, however, so many difficulties in the way of procuring stamps from other sources that the services of Messrs. Hoyer & Ludwig had to be retained for a considerable period. Writing to a correspondent regarding the difficulties encountered in obtaining stamps Col. H. St. George Offutt said "As an officer of that (the postoffice) depart-

ment it was my duty to procure postage stamps, and if I were to furnish a statement of the difficulties that presented themselves in obtaining engravers, tools, machinery, ink, gum, etc., it would tire the patience of even the most enthusiastic collector of postage stamps."

In his "Report" dated November 27, 1861, the Postmaster referred to these difficulties at some length and as the latter part of this contains some interesting comments on the desirability of having stamps printed by the steel plate process only I can not do better than reproduce it:

"The engraver in Savannah, under date of the 21st of November, states that it will require sixty days to prepare the plates for printing each denomination, and the delivery of 400,000 stamps, and that with his present force he can only furnish 80,000 stamps daily. The estimated number required for daily use is about 260,000. In the meantime, on the first day of October, a confidential agent was provided with ample means and despatched to Europe to procure the manufacture of steel dies and plates for printing stamps of the several denominations provided by law, and for procuring for use, as soon as practicable, fifteen millions of stamps, and to forward the dies, plates and stamps to this city. The small supplies now being received from the contractors in this city serve to increase the public discontent, as they are insufficient to meet the demands of even the principal cities.

"It is a fact well established by the experience of other Governments and of bankers generally, that impressions taken from skillfully prepared steel dies and plates are the only safeguard against counterfeiting, and the Department has been very reluctant to adopt any other character of postage stamps.

"The Department had received several propositions from persons professing a knowledge of the art of engraving and preparing stamps, but correspondence and investigation have shown that they had neither the required skill and the knowledge for this purpose, nor the means of furnishing the stamps, and were ignorant of the requirements for the preparation of them. When prepared and supplied as they should be, to all offices, they will represent the entire revenues of the Department.

(To Be Continued.)

EVERYBODY'S PHILATELIST

Published Monthly by

JOHN MILTON HOLT, M. D., Editor.

(F. R. P. S. L.)

(A. P. S. No. 1080)

Associate Editors:

Julian Park, F. E. Goodwin, C. A. Nast, H. L. Wiley, Frank C. Clark, Bertram W. H. Poole

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Forms close 25th of the month preceding date of issue.

VOL. V, No. 9.

SEPTEMBER, 1914.

WHOLE No. 57.

STAMPS

Would you like to know you had saved

BUY OUR

FEDERAL STAMP CO

"EDITORIAL SHOP-TALK"



After a year of trouble, heartache and personal suffering, Associate Editor Nast is with us again this month, and will be with us regularly hereafter. Our readers have

always been interested in Mr. Nast's contributions, and for his literary prodigality, natural, easy style, philatelic literature owes him a great deal.

Your Editor has had in mind the philatelists of tomorrow, and for their pleasure and edification has concluded arrangements for a regular department, beginning with this issue, under the caption: "With the Juniors." It is not exclusively for the boys, but for the girls, and the men and women as well, when the latter are recent recruits to philately, or are renewing the pastime which originally attracted them in their earlier years. Many fathers and mothers have become interested in stamps by reason of the interest of a son or daughter, and while they are hardly "boys" or "girls," they certainly are "juniors," as far as their philatelic fund of knowledge goes, so our new department will be for all hands who are eager for information. This department will be in the capable hands of Associate Editor Bertram W. H. Poole, which is sufficient guarantee for its attractiveness and reliability. (J. M. H.)

Now that the vote has decided that the 1915 A. P. S. Convention will be held in San Francisco, the local collectors and those of the entire Pacific coast and neighboring states are looking forward with keen anticipation to a big time.

The Government will make a display of its stamps it is understood, but there will be no big general exhibition unless the Society for Stamps Exhibitions, of New York, should decide that the opportunity was ripe for a repetition in San Francisco of their recent success in New York city. It is understood that the last exhibition cost eight or ten thousand dollars, contributed from all sections of the United States, and to have an exhibition that is worth while, it would have to be a national movement rather than a local affair.

Aside from any general exhibition, the Pacific Society intends to arrange for a series of monthly competitive exhibits, in its rooms, subjects to be announced later, open to all A. P. S. members. Suitable prizes will be offered, and the countries or groups of countries to be exhibited will be small enough to appeal to the large class of general collectors.

The Panama-Pacific International Exposition will open February 20, 1915, and continue ten months. It is expected that some visiting collectors will be in the city during each one of the ten months, as well as during the A. P. S. Convention week, and the monthly exhibits are planned as a means of entertainment running through the entire course of the Fair.

BUY MORE AND PAY LESS

1 dollars to yourself at the end of the year?

NEW ISSUES

D. - ASTORIA, OREGON

NEW ADVERTISING CANCEL- LATIONS.

G. A. Chandler.

United States—Wichita, Kansas—**INTERNATIONAL | DRY FARM-
ING | CONGRESS AND | EXPOS-
ITION | OCT. 7-17 | WICHITA, U.
S. A.**—Six lines occupying left half
of barred rectangle 56mm. x 21mm.

Italy—Venice—**XI ESPOSIZIONE
| INTERNAZIONALE D'ARTE |
VENEZIA | APRILE - OTTOBRE
1914**—In four lines, no border.

Switzerland—Berne—**SCHWEIZE-
RISCHE | LANDESAUSSTEL-
LUNG | IN BERN 1914**—In waved
line device 41½mm. x 20½mm.

Canada—Fort George, B. C.—**FORT GEORGE | FAIR | Septem-
ber 24th-25th | 1914**—Rubber hand-
stamp. Wording 30mm. x 17mm;
obliterator five quickly waved lines,
making block 26mm. x 17mm. Regu-
lar cancelling postmark used sep-
arately to give date, etc. Belleville,
Ont.—**ANNUAL CITIZENS | CEL-
EBRATION | JUNE 3, 1914**—Regu-
lar Canadian advertising die (barred
rectangle). Charlottetown, P. E. I.—**GOLDEN JUBILEE | CONFED-
ERATION | CONFERENCE |
CHARLOTTETOWN | AUG. 18-19-
20-1914**—Same.

PACIFIC PARAGRAPHS.

Meetings have been held regularly
each month during the summer, by
the Pacific Philatelic Society, and
as usual have been well attended.

The subject for display for the
August meeting was the stamps of
Russia. No matter what country is
chosen for these monthly informal
exhibits, something excellent is al-
ways shown.

For the September meeting the
subject for display and discussion
will be the stamps of Argentine.

The Society is arranging for new
rooms for their exclusive use at any
hour, so appointments may be made
by local and visiting collectors, and
a convenient central meeting place
secured where we may talk stamps,
sell stamps, exchange stamps or give
away stamps.

While our present rooms are ex-
cellent for meeting purposes under
usual conditions, they are not avail-
able for use at all times, nor for
our exclusive use.

WAR NEWS.

Associate Editor Julian Park, who
intended to return from Europe in
time for the Niagara Falls Conven-
tion, was delayed by the war just
long enough to miss "the doings" at
the Falls.

He was in Paris when the order
for mobilization was posted, and
witnessed the arrival of British
troops in Havre, where they were
given a hearty welcome. From the
conversation of some of the Eng-
lish army officers the war was not
expected to be a short one and a
wonderful fight was anticipated from
the Germans.

Mr. Park had very little difficulty
in securing accommodations on the
"La France," and after a wait of ten
days for the steamer to sail, the
voyage was uneventful.

He was in Alsace, Belgium and
Luxembourg a few days before the
opening of hostilities, but was for-
tunate in making his departure be-
fore war was actually declared.

Everybody's came near having a
war correspondent on the spot, but
philatelic items would be few and
far between, and we concluded to
enlist the services of a resident of
one of the warring nations.

INTERNATIONAL PRECANCEL CLUB.

Report of Secretary-Treasurer for
month ending August 20, 1914:

Convention Notes.

The following members of the Club
attended the A. P. S. convention at
Niagara Falls, N. Y.: Messrs. Myers,
Stebbins, Whitteker, Graham, Cool-
idge, Webb, Linn, Mann and Mitchell.
We attempted to hold a meeting of
our own, but found that the time had
been so well taken up by the vari-
ous committee meetings and social
entertainments that it was impossible
to get all our members together at
one time, but some fine collections
were shown and considerable ex-
changing done by the members.

Our former Exchange Superintend-
ent, Mr. Stebbins of Binghampton,
N. Y., brought his collection with
him, as did General Coolidge and
Dr. Mitchell, and we three, together
with Chester Myers held several in-
formal gatherings.

All the A. P. S. members received
a souvenir booklet from the Shredded
Wheat Biscuit Company, with a 2c
Niagara Falls precancel, as a sou-
venir of our visit to their factory,
which the Society attended in a body.

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THIS Swiftly-Sweeping, Easy-Running DUNTLEY Sweeper cleans without raising dust, and at the same time picks up pins, lint, ravelings, etc., in ONE OPERATION. Its ease makes sweeping a simple task quickly finished. It reaches even the most difficult places, and eliminates the necessity of moving and lifting all heavy furniture.

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Write today for full particulars

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6501 S. State St., Chicago.



New Members.

- No. 81—H. J. Cobbold, Marion, O.
No. 82—Lewis C. Metcalf, Attica, New York.
No. 83—C. W. Slack, Attica, New York.

Change of Address.

- No. 47—Joe W. Kent, from Gahagan to Hanna, Louisiana.

Reinstated.

The following members have paid dues for the coming year, and are hereby reinstated: Nos. 13, 25, 37, 47.

Receipts and Disbursements.

Cash on hand July 20.....	\$36.33
Received from dues.....	2.00
On hand August 20.....	\$38.33
Disbursements—None.	
W. I. MITCHELL, M. D.	
Wichita, Kans., Aug. 22, 1914.	

Report of Sales Superintendent.

To the Officers and Members of the I. P. C.:

I herewith tender my report of the Sales Department to August 1, 1914:

Number of books received....	63
Value of books received.....	\$490.58
Made up into circuits.....	11
Value of circuits.....	\$432.29
Circuits retired.....	6
Circuits still in circulation....	5
Sales from circuits.....	\$118.71

Respectfully submitted,

W. W. NORTON,
Sales Superintendent.

Lakeville, Conn., Aug. 1, 1914.

It seems strange that more members do not avail themselves of the opportunity of using the Sales Department of the I. P. C. This is about the only benefit the members receive through their membership in this society. Out of possibly fifty-five only thirteen have entered books for circulation, where only twenty have requested to receive circuits. If all members used the Department to the fullest advantage they would receive benefits accordingly.

Fraternally yours,

WALTER W. NORTON.

Cut Prices

5000 Imported Peelable Hinges...	\$.35
U. S., 1895, 2c, strip of 3, imp. and pl. No. o. g.	.13
Chile, 1912, 14c, unused, 7c, blk. of 4	.25
Canada Tercentenary, complete, o. g. set	.90
China, surcharged Tibet, Scott's No. 301, unused	.25
500, all diff. 20th Century stamps	2.00
1500, all diff. foreign	5.95
Postage extra under \$1.00.	

C. C. Cain

Box 204 San Francisco, Calif.

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(of Chicago)

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1907.		
325-3c lilac and olive green	.30	.10
326-6c brown and black	.30	.10
327-24c claret and blue	.75	.25
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40 Japan	5	20 Denmark	7
15 Chile	7	25 Sweden	13
6 China	5	14 Sweden	3
3 Sudan	5	30 "	10
5 Panama	13	50 "	40
6 Macao	8	5 Hong Kong	5
6 Bosnia	5	10 Persia	8
30 Persia	38	100 Different	05
25 Chile	18	200 "	15
10 Turkey	3	300 "	30
30 "	24	500 "	59
7 Siam	15	1000 "	199
10 "	25	1500 "	498
25 China	74	2000 "	898
10 Egypt	30	2500 "	1600
4 Congo	5	4000 "	2460
10 Cuba	5	5000 "	4900
4 Azores	5	6000 "	8800
4 Borneo	10	8000 "	13300
10 Haiti	17	10000 "	32800
20 Russia	10	50 French	58400
7 Iceland	30	100 "	58400
15 "	50	200 "	58400
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5 Ecuador	7	50 Unused Stamps	18
4 Nigeria	8	100 "	40
100 "	90	100 "	90
100 U.S.	20	100 U.S.	20
50 Asia	17	50 Mexico	9
17 Mexico	9	5 Malay States	10
5 Straits	7	10 Sierra Leone	8
4 Sierra Leone	8	5 Senegal	5
10 Gold Coast	8	5 Gold Coast	8

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Consecutive Meeting Number for
September, 1914.

304th.

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1910-2c	.18	.25	.30	.65	.30
1912-1c	.06	.06	.08	.25	.10
1912-2c	.10	.10	.12	.30	.16

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Hawaii, No. 78.....	.35	.18
Roumania, No. 180...	.05	.02
Roumania, No. 190....	.05	.02
Roumania, No. 139....	.03	.01
Roumania, No. 138....	.03	.01
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Fine unsorted mission postage stamps: Good mixture of a great many countries, 5 kilos, \$7.60; England, mixed issues, 5 kilos, \$4.60; U. S. A., mixed issues, 5 kilos, \$4.60; Germany mixed issues, 5 kilos \$4.60; France, 5 kilos, \$4.60; Austria, 5 kilos, \$4.60; Switzerland, mixed issues, 5 kilos, \$8.10; Netherlands, mixed issues, 5 kilos, \$4.60; Italy, mixed issues, 5 kilos, \$9.10; Japan, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Russia, mixed issues, 1 kilo, \$7.40; 5 kilos, \$35.00; Belgium, 5 kilos, \$4.60; Parcel Post stamps of Belgium, mixed issues, 1 kilo, \$3.40; 5 kilos, \$11.00. 5 kilos, about 11 pounds. Terms: carriage paid anywhere for cash with order. P. M. O. or Banknotes. Telegraphic address: Ernest Willems, Gentbrugge Nord, Belgium. Ern Willems, Villa Mia Rue de l'Argile, Gentbrugge-Nord-Gand, Belgium, Europe. (58)

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YOU need our bargains.

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14 Sweden	03 1500 "	4 79	1000 " U. S.	60	
50 Sweden	40 2000 "	7 12	1000 " Italy	27	
19 Siam	25 3000 "	24 80	1000 " Swiss	42	
20 Brazil	14 4000 "	49 00	1000 " Holland	42	
100 Asia	60		1000 " France	29	
100 Africa	65		1000 " Br. Col'd	25	
10 Haiti	17	50 Persia	89	1000 " Denmark	47
15 India	04	100 Persia	1 80	1004 " Spain	52
40 Japan	05	125 Persia	2 75	1000 " Russia	42
100 U. S.	20	150 Persia	3 75	8 Seychelle	08
50 Cuba	49	200 Persia	7 89	10 Mauritius	15
100 "	2 29	8 Liberia	19	15 Luxembourg	11
127 "	3 24	19 Hawaii	99	20 Newfoundland	04
75 Turkey	84	15 Finland	12	50 Australia	09
19 Liberia	1 00	5 Bermuda	08	50 Fresh Col's	24
40 Liberia	2 00	7 Barbados	17	100 "	1 00
25 Niam	74	15 Iceland	59	150 "	1 00
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50 Spain	11	40 Paraguay	1 00	100 Portugal Col's	1 40
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10 Persia	08	7 Iceland	20	8 St. Vincent	14
3 Samon	08	8 Senegal	05	10 British Gaiana	12
50 Spais	11	4 Grenada	08	10 Costa Rica	08
3 Houdan	05	4 Nigeria	08	10 Guatemala	09
4 Malta	05	5 Cyprus	05	8 Indo-China	05
6 Crete	05	5 Panama	12	8 Hong-Kong	05
1 Siam	15	8 Reunion	05	8 Philippines	04
7 Macao	10	8 Bosnia	05	25	40
10 Chile	08	10 Brasil	05	10 Jamaica	10
10 Greece	05	20 Denmark	07	15 Argentine	11
40 France	10	25	12	17 Mexico	09
25 Italy	04	20 Portugal	06	17 Trinidad	12
50	14	20 Russia	09	10 Grenada	12
8 Corea	06	20 Sweden	10	1000 Fine Minges	05
50 Asia	17	10 Egypt	07	100 U. S.	20
50 Africa	24	10 Finland	08	150 U. S.	50
2 Congo	08	20 Holland	09	300 U. S.	1 89
8 Crete	08	25 Canada	14	11 Wurttemberg	02
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Chin., Turk., Jap.—8 var. from each, 24 stamps. \$0.24
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100 var., only postage stamps.50
200 var. all kinds and issues.1.00
Foreign—100 var. Cen. and So. Am.50
100 var. Brit. Cols.20
Illustrated Album, 560 spaces, 100 var. stamps, 250 hinges.05

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208 Tyndale St. Roslindale, Mass.
(Mention Everybody's).

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We are forced to lay aside all precancelled stamps when preparing wholesale selections for abroad, and have accumulated several thousand precancelled from various towns and cities which we offer for cash only, as follows:

1000 mixed 1898-1914, no 1 or 2c, but containing several 50c and \$1 values. Also pairs, blocks, inverts, doubles, single and in pairs, net \$2.50.
Parcel Post—100 mixed towns, 1c to \$1, including 50c (3) 75c and \$1 values. Also pairs, blocks, inverts, doubles, etc., net \$2.50.

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One Inch costs
75c per month
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100 envelopes 40c; 100 note heads \$0.50
100 letter heads (bond)60
100 Circulars (50 words or less) . . .15
100 Circulars (100 words or less) .25
500 Circulars (100 words or less) .75
500 Circulars (225 words or less) 1.25

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1c 1869	80 for	1.00
3c	5 for	1.00
6c	5 for	1.00
10c	5 for	1.00
12c	2 for	1.00
90c 1865	5 for	1.00
7c 1872	7 for	1.00
12c	15 for	1.00
15c	12 for	\$1.00
30c 1872	3 for	1.00
90c	50 for	1.00
15c 1890	30 for	1.00
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90c	50 for	1.00
15c 1894	50 for	1.00
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On \$10.00 cash orders I pay cost of your money order or draft. All goods sent registered mail, and delivery guaranteed.

The above lots are most desirable for those who wish great value for little money.

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Br. Guaya 1898 2c, waterfalls	.25	.12
Canada 50c 1912	.15	.09
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100 Mixed U. S. Post. Dues, Off. Electr. & Revenues. Not over 5 of a kind, cat. over \$8.00, for \$1.00.		

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