

The Eighth Year of Publication.

# 😽 SMYTH'S 🐎

# Philatelic Circular

(Originally known as The Monthly Post).

#### PUBLISHED QUARTERLY-

### In MARCH, JUNE, SEPTEMBER and DECEMBER.

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# NUNN'S DIRECTORY. TWELFTH EDITION.

# TO OUR READERS.

AND THE TRADE GENERALLY.

'HE last Edition of this DIRECTORY was published in 1898, and the delay in issuing the present one has naturally given rise to some disappointment among those subscribers and advertisers whose orders have been outstanding. We desire to tender our apologies to all such clients, and at the same time to express our grateful thanks to everyone who has in any way assisted in the production of this issue. The delay has, of course, not been due to us.

It has been a somewhat difficult task to get out the present DIRECTORY under the circumstances, but we have done our best to make the book useful by the elimination of old and doubtful names of dealers and by introducing some new features on a small scale. We trust these alterations will be appreciated, and shall in any case be glad to receive opinions and suggestions from readers as to the best means to adopt for the improvement of the publication. In a very short time we hope to regain all the lost ground, and to place the DIRECTORY in its proper position as the representative Stamp Trade Annual. The interests of the stamp business are now so complicated, and the number and influence of dealers so greatly increased, that NUNN'S DIRECTORY should have a wide sphere of usefulness open to it. It must, however, have the bearty support of plenty of advertisers in order to accomplish this

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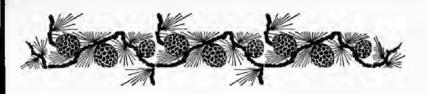
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\* Butler, Bros., Clevedon Colley, W. J. & Co., 242, County Road, Walton, Liverpool Cooper, E. & Co., 17, Mortimer Street, London, W. Circus Stamp Co., 179-181, Regent Street, London, W.

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- Stanley Gibbons, Ltd., 391, Strand, London, W.C.-Stamp Mounts, Ivory Pocket Rule, general Philatelic Accessories, &c.
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- Wilson, J, 19, Colville Mansions, Notting Hill, W.—Manufacturer of Improved Stamp Mounts specially packed for the Tropics, Club Exchange Sheets, Gauges, Printed Approval Books
- Winch Brothers, Colchester—Makers of the "Eureka Stamp Cabinet," for Advanced Collectors. Publishers of Postage Stamp Portraits of Sovereigns, and Transfer Arms of Countries, Stamp Mounts and "Special" for the Tropics. The Rapid Automatic Perforation Gauge
- Zissler, L., 86, St. Martin's Lane, London, W.C.—Gummed Paper in Rolls and Boxes

### NOTICE.

The whole of the Publishing, Advertising, Commission Agency and General business, hitherto known as that of SMYTH & COMPANY, will in future be conducted under the name of CHARLES J. ENDLE & COMPANY

The Stamp Dealing business only will be carried on, until further notice, as:---"The Smyth Stamp Company."

This transfer does not in any way affect the conduct of the respective concerns, which will continue under the same principles and policy as beretofore.

A continuance of your kind support is respectfully solicited.

The Postal Address is still 1, CAMPBELL ROAD, BOSCOMBE, BOURNEMOUTH (England).

Dated March 1st, 1900.

### PHILATELIC ADVERTISING.

ONE almost wonders whether it can be possible to say anything new on this well-worn subject. In a general way the point of deciding how far to go —or not to go—in this line must be left to the advertiser's own judgment In stamp-dealing, the largest advertiser is necessarily the man who does his business chiefly through the post; the firm with City offices or shop, and doing a trade—more or less large "over the counter" can, to some extent, dispense with advertising. The great development of the stamp business of late years has had the effect of altering the methods of advertising, and dealers now go into the daily papers with their announcements to quite a large extent—a thing which they would not have dreamed of doing a few years ago. In the early days of stamp-dealing, advertisers were confined to the philatelic journals and a few boys' magazines; now they appear in many of the leading dailies, weeklies, and monthlies.

We hardly know—although, as a matter of fact, we started out to do itwhether it is advisable here to attempt to offer counsel to dealers on the subject of advertising. Our readers who are "in the trade" will probably think their own theories the best, whilst our amateur friends will be disinclined to bother their heads about it. Anyone, therefore, reading these lines who may be in need of advice is invited to write to us, when we will willingly assist him so far as lies in our power. We charge no "consultation fee" to our correspondents provided they are regular clients in some way or another, but we do ask that reply postage—or, better still, a stamped directed envelope—shall accompany enquiries.

On the following pages we give a list of stamp journals published in the United Kingdom, which we believe to be correct and up-to-date.

The Philatelic Press Agency, established by Messrs. Smyth & Co. in 1896, is the only one which offers all-round advantages to its clients, and which to use a somewhat hackneyed phrase, has "stood the test of time." Many such agencies have been started from time to time, but they all seem to have come to grief very soon—perhaps because their promoters got tired of them The "Smyth" Agency is now carried on by C. J. Endle & Co., and it embraces practically every imaginable branch of philatelic business save auctioneering; namely, advertising, publishing, printing, and any matters which may be classified under those heads. Commissions of all kinds are undertaken and promptly and carefully executed, and British-made goods of every description dealt with. Philatelists in all parts of the world who desire to carry through any business matter will find it to their advantage to place it in the hands of this firm.

### PUBLISHERS' ADVERTISEMENTS IN ALBUMS.

THERE is one point on which much "soreness" has been felt among stamp dealers for years past, but for various reasons no one appears to have cared to make public mention of it. We refer to the practice of wholesale dealers who are also album publishers, of binding up with their albums a Price List of their own stamps In some cases the List consists of several pages, all containing advertisements of the publisher's goods. We will suppose a retail dealer gets an order from a customer for one of these albums, priced at, say, half-a-crown. He obtains the album from the publisher, paying the latter perhaps 1/4 or 1/6 for it, including postage, etc — nett profit, one shilling possibly even less. But the 2/6 Album contains a twelve-page Price List of the publishers' packets, sets, single stamps, and sundries, offered probably at prices lower than those of the dealer through whom the album is ordered. The only too likely result of this is that the retail dealer loses his customer, and all for the sake of securing a paltry shilling of profit! It is the old story of the big monopolist crushing down the small trader, and surely the latter ought to have some means provided for his protection. We think that all publishers of Stamp Albums who are also dealers should state distinctly in their lists and advertisements whether their albums do or do not contain notices of their own goods—stamps, sets, packets, etc We invite correspondence from the trade on the subject, and shall be glad to do what we can towards setting the matter right.

## PHILATELIC MAGAZINES, &c.

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Alfred Smith & Son's Monthly Circular-

Published by ALFRED SMITH & SON, 37 & 39, Essex Street, Strand, London, W.C. Established 1875. Annual subscription, 1s. per annum, post free at home and abroad. No trade advertisements taken

Advertiser of Wants and Offers-

Published twice monthly, by the PHILATELIC PUBLISHING Co., Fentham Road, Handsworth, Birmingham. 6d. for 12 issues, post free. 7th year. Advts., 2s. 6d. per inch

Bric-a-Brac---

Published by J. W. PALMER, London, W.C. Annual subscription, 18. 4d., free to any address in the postal union. Single copy 1d.

British and Colonial Philatelic Advertiser-

Monthly. Published by BARKER BROS., 59, Wynyard Road, Hillsboro', Sheffield. 18. 6d. per annum. Advts. from 38. 6d.

British Stamp Directory—

Published by the PHILATELIC PUBLISHING Co., Fentham Road, Handsworth, Birmingham. A comprehensive list of British Philatelists, price 18. post free

Brown's Advertiser-

Published by WM. BROWN, St. Thomas' Square, Salisbury. 6d. per annum. Advt. rates : 6 words 1d.

Ewen's Weekly Stamp News-

Published by H. L'ESTRANGE EWEN, 320, Palace Square, Norwood, London, S.E. Annual subscription, 6/6 post free. Advts., 4 words 1d. London Philatelist-

Illustrated Monthly Journal; official organ of the Philatelic Society, London. Edited by M. P. Castle, Vice-President of the Society. Published monthly. Subscription 6s. per annum, posted flat. Single copy 6d. Subscriptions, &c., should be addressed H. M. Gooch, Effingham House, Arundel Street, Strand, London, W.C.

Philatelic Chronicle and Advertiser—

Published monthly, by the PHILATELIC PUBLISHING Co., Fentham Road, Handsworth, Birmingham. Subscription is. 6d. per annum, post free. Established 1891. Official organ of the Birmingham Philatelic Society, and the Midland Counties' Stamp Exchange

Philatelic Record and Stamp News-

Published 25th of each month (for following month) by Sir I. PITMAN & SONS, I, Amen Corner, Paternoster Row, E.C. Established, February, 1879. Annual subscription, 5s.

Philatelic Journal of Great Britain & Review of Reviews-

Published 15th of each month by KIRKPATRICK AND PEMBERTON, 202, High Holborn, London, W.C. Established eight years. Annual subscription, 2s. 6d. Official organ of the International Philatelic Union. Advts. 10/6

Scottish Philatelic Advertiser— Published by J. HAMILTON, South Queensferry. 6d. per annum. Advts., 4 page, 10/-

Smyth's Philatelic Circular-

Published quarterly by CHAS. J. ENDLE & Co., Boscombe, Bournemouth. Established October, 1893. Subscription 18. per annum, post free. Advts. from 18. 6d. per inch

Stanley Gibbons' Monthly Journal-

Published monthly, on the last day of each month, by STANLEY GIBBONS, Ltd., 391, Strand, London, W.C. Established 1890. Annual subscription, 2s. post free. No trade advertisements taken

Stamps-

Published monthly, on the 25th of each month, by F. L. HEYGATE, Rushden, R.S.O. Subscription, 2s. per annum, post free. Established, January, 1897. Advts. from 55.

Stamp Collector-

Published on 1st of each month by MARGOSCHIS BROS., Constitution Hill, Birmingham. Subscription, 1s. per annum, post free. Official organ of the "Birmingham Youths' Stamp Society." Advts., # page, 8s.

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## PHILATELIC SOCIETIES AND ASSOCIATIONS,

(For fuller information under this heading, see THE PHILATELIC Almanac.) Ashton-under-Lyne Philatelic Society-Headquarters - Ashton-under-Lyne. Hon. Sec.-A. A. Grierson, Taunton Road, Ashton-under-Lyne Birmingham Philatelic Society-Headquarters-208, Birchfield Road, Birmingham. Hon. Sec. and Treasurer - G. Johnson, B.A., 208, Birchfield Road, Birmingham Birmingham Youths' Stamp Society-Headquarters — 147, Constitution Hill, Birmingham. Hon. Sec.—Norris P. Foster Bradford Philatelic Society-Headquarters-90, Lister Avenue, Bradford. Hon. Sec. -A. J. Foulger Brighton Philatelic Society— Headquarters-27, Adelaide Crescent, Brighton. Hon. Sec. Baron A. de Worms Brtstol and Clifton Philatelic Society— Headquarters-17, York Crescent Road, Clifton. President-T. G. Cartwright Bruish African Stamp Exchange Society-Sec. - Chas. J. Endle, Kingsburgh Founded 1897. Cottage, Boscombe, Hants Devon and Cornwall Stamp Exchange Club-Founded 1892. Secretary - W. J. Martin, 6, Clifton Terrace, Falmouth Ealing Stamp Exchange Club-Founded 1893. Hon. Sec. - J. Wilson, 19, Colville Mansions, Notting Hill, W. Fiscal Stamp Exchange Club-Secretary -- A. Preston Pearce, 98, Alexandra Road, Mutley, Plymouth George Watson's Philatelic Society-At George Watson's College for Boys, Edinburgh. Hon. President-G. Ogilvie, L.L.D. Sec.-H. M. Fish Herts Philatelic Society-Hon. Sec. and Treasurer-H. A. Slade, Ingleside, St. Albans International Philatelic Union-

Headquarters—London. President—His Honour Judge Philbrick, g.c. Hon. Sec.—Thos. Hinton, 5, Paulton's Square, Chelsea, London, S.W.

Junior London Philatelic Society— For beginners and young collectors all over the world. Hon. Sec.—Crosby Blumsum, 7, Carminia Road, Upper Tooting, London

Junior Stamp Exchange Club-

Sec.-E. J. Williams, Aran View, Brynmawr, Breconshire

Liverpool Philatelic Society-

Headquarters—Alexandra Hotel, Dale Street, Liverpool. Hon. Sec.—M. Broad, Avon-Wen, Elson Road, Formby, Lancashire

London Philatelic Society-

Effingham House, Arundel Street. Strand, W.C. President-H.R.H. the Duke of York, K.G. Hon. Sec.-J. A. Tilleard, 4, Lombard Court, London, E.C.

Manchester Philatelic Society-

Headquarters-Grand Hotel. Hon. Sec.-A. H. Harrison, Grasmere, Whitefield, near Manchester

Midland Counties' Stamp Exchange-

Headquarters-Birmingham. Hon. Sec.-W.G. Walton, Fentham Road, Handsworth, Birmingham

Mutual Stamp Exchange Club-

Secretary-H. E. Greatorex, Manor Court Road, Nuneaton

Northern Stamp Exchange-

Established in 1893. Sec.-F. A. Wickhart, 70, Sotheby Road, Highbury, London, N.

Oxford Philatelic Society-

Meetings held second Tuesday in each month in St. Giles' Parish Room. Membership confined to Oxford. Vice-President — Dr. J. A. H. Murray. Hon. Sec. and Treasurer — F. A. Bellamy, F R.A.S., 4, St. John's Road, Oxford

i alatine Stamp Exchange—

Headquarters-8, Beech Grove, Ashton-on-Ribble, Lancs. 1 hilatelic Exchange Society-

Headquarters-Worthing. Established 1891. Hon. Sec. -H. Clark, Winona, Angmering, Worthing

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Plymouth Philatelic Society ---

Headquarters—9a, Prince's Square, Plymouth. President —Major G. H. W. Stockdale, R.E. Hon. Sec. and Treasurer—W. J. W. Miller, 5, Athenæum Terrace, Plymouth

Richmond Stamp Exchange Society-

Secretary—F. A. Wickhart, 70, Sotheby Road, Highbury, London, N.

Surrey Philatelic Society-

Hon. Sec.—C. B. James, Cyprus Villa, Sutton, Surrev South of England Stamp Exchange—

Sec. — Nelson T. Hillier, 16, Grosvenor Crescent, St. Leonards-on-Sea

Scarboro' Philatelic Society-

Headquarters—Albemarle Hotel, Scarboro'. President— J. H. Rowntree. Hon. Sec.—W. H. Dalton, 69, Newborough, Scarboro'.

Sheffield Philatelic Society-Particulars unobtainable

Strip and Block Exchange Society-

Sec.—Frederick Fisher, 43, Park Street, Bristol

Stamp Exchange Protection Society—

President—Rev. G. H. Raynor, M.A. Vice-President— Hubert F. Lowe, M.A. Solicitor — Thos. Pugill, 118, Cannon Street, E.C. Hon. Sec.—F. A. Wickhart, 70, Sotheby Road, Highbury Park, London, N.

Stamp Collectors' Exchange Society

Headquarters — London. Founded May, 1890. Sec.— C. Forbes, 56, Antill Road, Bow, London, E. Warrington Philateic Society —

Hon. Sec.—Herbert Woods, Moore, Warrington

## PHILATELIC AUCTIONEERS.

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# "Nunn's Directory."

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# The STAMP DEALERS of GREAT BRITAIN

### Thirteenth Edition, 1901-02.

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In the next Edition of this work we hope to introduce several improvements, both in contents and arrangement, such as the classification of dealers under the principal cities and towns, and by the addition of a

# Foreign and Colonial Appendix,

to contain the names of Stamp Dealers in all parts of the world, with their various specialities, etc., thus opening up new markets for both them and the dealers at home.

Space in the DIRECTORY being strictly limited, it will be impossible for us to include the names and addresses of Foreign Dealers gratis; a small charge will therefore be made to those who desire their names included.

We invite the co-operation of

### THE STAMP TRADE

in the United Kingdom and all over the world towards the compilation of our next DIRECTORY.

A PROSPECTUS, giving all particulars as to Charges, &c., will be ready about March, 1901, and copies will be sent to anyone who will undertake their distribution.

#### RELIABLE AGENTS WANTED

to represent this and our other publications. LIBERAL TERMS to the right people.

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