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# THE AMERICAN STAMP EXCHANGE 

(ORGANIZED MARCH, 1896. )

## YEAR BOOK.

MARCH 1897.

PUBLISHED FOR<br>THE، AMERICAN STAMP EXCHANGE<br>BY<br>M. CORNISH<br>WITH

THE APPROVAL OF THE BOARD.


## © ftictal Hoard.

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Dr. M. K. Elmer.

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The characters following the names of members signify as follows:
G. General collector.
S. Collector of U. S. only.
I. U. S. imprints and plate numbers.
R. U. S. document revenues.
M. U. S. match and medicine.
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N. British North America.
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* Dealer.
โ Editor.


## Cbarter (lisembers.

1. M. Cornish, 225 First street S. E., Washington, D. C. G.I.
2. N. R. Lowry, 1033 King street, Austin, Texas.
3. H. Smith, 5 Almont street, Medford, Mass, E.D.
4. A. C. Townsend, Ninth and F streets N. W., Washington, D. C. *S.
5. S. Hazen Bond, Burche Building, Thirteenth and F streets N. W., Washington, D. C. G.
6. Dr. M. K. Elmer, 3 Franklin street, Bridgeton, N. J. S.R.
7. H. P. Harris, 12 Northey street, Salem, Mass. G.
8. Hugh L. Reeves, Bridgeton, N. J. G.
t9. Clifford W. Kissinger, Reading, Pa.
1o. Robert Kessler, New Braunfels, Texas. *R.
ri. Fred. Fuessel, 44I7 Gibson avenue, St. Louis, Mo. G.
9. H. N. Elmer, 1114 Monadnock Building, Chicago, II1. G.
10. Raymond DuPuy, 1410 Great Northern Building, Chicago, III. G.
11. John Luther Kilbon, Box 2119, Boston, Mass. If M.P.E.
12. John N. Reynolds, 1750 Monadnock Building, Chicago, Ill. G. B.
§ı6. Rev. Athanasius Stuckert, Jersey City, N. J.
13. Henry Nelson Bullard, Box rog, Parkville, Mo. * B.F.
14. Edward C. Althen, 367 North State street, Elgin, Ill. S.N.
15. Dr. Atherton P. Mason, Box 234, Fitchburg, Mass. G.
16. Ira C. Greene, Box 31I, Fitchburg, Mass. If G.

21 Miss Mary H. Williams, i624 Mt. Vernon street, Philadelphia. Pa. G.R.
22. H. N. McKusick, 308 North Third street, Stillwater, Minn. S.I.

23 J. F. Dodge, Box 14, New Oxford, Pa. *
24. George S. Ferrie, Utica, N. Y., care Crouse \& Brandegee. G.
25. George T. Loomis, Box 20, Attica, N. Y. G.
26. Wm. J. Battin, 808 Twenty-fifth street, West Troy, N. Y. *
27. J. H. Lyons, Box i6, Roxbury, Mass. I*
28. A. VonDegen, 382 North Franklin street, Chicago, Ill. G.
25. Burton H. Winslow, Biddeford, Me. G.
30. N. H. Withee, 230 South Ninth street. La Crosse, Wis. S.I.
31. Wm. J. McQuade, Utica, N. Y., care Crouse \& Brandegee. S.
32. Wm. F. Ward, 935 Ninth street N. W., Washington, D. C. G.
33. Frank H. Drown, Station O, Boston, Mass.
$\dagger$ Resigned. § Deceased.

## TMembers.

34. F. R. Kimball, 15 Orange street, Waltham, Mass. * G.
35. L. K. Anderson, Spartanburg, S. C. S.R.C.
36. P. G. Marsh, Ferı Bank, Hamilton Co., Ohio.
37. Dr. F. D. Randall, 12 Maplewood street, Malden, Mass. G.
38. Conrad R. Hanson, Gloucester, Mass. G.
39. Dr. F. A. Gardner, 23 North street, Salem, Mass. S.
40. W. J. Paul Sweeney, corner High and Highland streets, Dorchester, Mass. G.I.
41. Edwin F. Walker, Taunton, Mass., care Mason Machine Works. S.
42. Dr. Wallace Preble, 22 Appian Way, Cambridge, Mass. G.
43. John A. Scot, U. S. N., 1912 North Thirty-first street, Philadelyhia, Pa. S.
44. Jos. B. Feigel, iz6 North Thirteenth street, Philadelphia, Fa. © S.R.
45. M. C. Wright, Lowell, Mass. * S.
46. H. M. Kaisinger, Elroy, Montgomery Co., Pa. G.
47. Will G. Saxton, First National Bank, Canton, Ohio. G.S.
48. Philip Mass, 1228 West College avenue, Philadelphia, Pa. G.
49. Dr. W. H. Bennett, 283 Main street, Fitchburg, Mass. G.S.

5c. W. W. Worthington, Shelter Island Heights, N: Y. G.
51. George R. Tuttle, 520 Summer avenue, Newark, N. J. * G.

52 Jas. F. D. Garfield, Fitchburg, Mass. G.
53. Rudolf Kost, Hofau 45, Elberfeld, Germany. * G.
54. Lewis Robie, 208 Randolph street, Chicago, Ill. *M.
55. Dr. Charles A. Oliver, 1507 Locust street, Philadelphia, Pa. G.
56. Herbert N. Bugbee, 14 Charies street, Fitchburg, Mass. F.
57. J. M. Andreini, 29 West Seventy-fifth street, New York city, N. Y. S.R.B.
58. W. H. Emmert, New Oxford, Pa. *S.

59 Charles E. Crouch, Sec. Woodbury Whip Co., Rochester, N. Y. G.
60. Howard N. Gordon, Hazardville, Conn. S.B.
or. Alanson H. Mayers, 115 Zeigler street, Roxbury, Mass. G.
62. Edward T. Goward, Box ix6, Lowell, Mass. * G.
63. Mrs. L. Disselhorst. 30 Sullivan street, Chicago, Ill. * G.
64. W. W. Karr, 1452 Euclid Place. Washington, D. C. G.I.
65. P. M. Wolsieffer, 201 South Clark street, Chicago, Ill. * G.
66. Samuel Williams, Haverford, Montgomery Co., Pa. G.
67. W. H. Winslow, West Superior, Wis. S.

6\%. Oscar F. Anderson, National Bank, Bridgeton, N. J. G.
69. Dr. John Marshall, 1409 Spruce street, Philadelphia, Pa. G.
70. H. F. Dunkhorst, 1005 Seventh street N. W., Washington, D. C. ${ }^{\text {G }}$
75. David Benjamin, Shanghai, China.
72. Henry A. Kidder, Room 24 Herald Office, Boston, Mass. G.
73. Harold C. Day, 420 Madison avenue, New York city. S.B.
74. Emil R. Gissler, 314 S. Hoyne avenue, Chicago, Ill.
75. Henry O'Neil, 9 Akron street, Roxbury, Mass. G.
76. Wm. A. Johnson, 1406 G street N. W., Washington, D. C.
77. W. H. Colburn, Box 696, Lowell, Mass. * G.
78. R. F. Burns, Arlington, Mass. G.
79. Emiliano Martinez, St. Charles and South streets, New Orleans, La.
80. Mrs. A. P. Smith, 1808 Race street, Philadelphia, Pa. G.S.
81. Charles H. Fowle, 43 Magoun avenue, Medford, Mass. G.
82. C. M. Noyes, 32 Franklin street, Boston, Mass. G.
83. Geo. A. Piersol, 4722 Chester avenue, Philadelphia, Pa. G.
84. Edward F. Weed, Rowayton, Conn. S.

8 E . L. L. Green, 47 Tremont street, Boston, Mass. G.
86. E. W. Carpenter, 265 Washington street, Boston, Mass.

8; Chas, King, 105 East Tenth street, New York city.
88. W. L. Ball, manager Eastern Township Bank, Richmond, P. Q., Canada.
89. Geo. B. Browne, Santa Barbara, Cal.
go. Wm. C. Dawson, Casilla 127, Lima, Peru, S. A.
9r. E. A. E. Slinger, St. Georges, Grenada, W. I.
92. John W. Rockwell, 60 Commercial Wharf, Boston, Mass.
93. M. V. Russell, Pacific N. W. Immigration Board, Portland. Ore.
94. John Zug, Olympia, Wash.


## Geographical $\mathfrak{L i g t}$ of (TiDembers.

CONNECTICUT.
(Massachusetts, continued.)

Hazardville.
Gordon, H. N.
Rowayton.
Weed, E. F.
DISTRICT OF COLUMBIA.
Bond, S. Hazen.
Cornish, M.
Dunkhorst, H. F.
Johnson, W. A.
Karr, W. W.
Townsend, A. C.
Ward, W. F.
ILLINOIS.
Chicago.
Disselhorst, Mrs. L.
DuPuy, R.
Elmer, H. N.
Gissler, E. R.
Reynolds, J. N.
Robie, L.
Von Vegen, A.
Wolsieffer, P. M.
Elgin.
Althen, E. C.
LOUISIANA.
New Orleans.
Martinez, $\mathbf{E}$.
MAINE.
Biddeford.
Winslow, B. H.
MASSACHUSETTS.
Arlington.
Burns, R. F.

Boston.
Drown, F. H.
Fowle, C. H.
Green, L. L.
Kidder, H. A.
Kilbon, J. L.
Noyes, C. M.
Cambridge.
Preble, Dr. W.
Dorchester.
Sweeney, W. J. P.
Fitchburg.
Bennett, Dr. W. H.
Bugbee, H. N.
Garfield, J. F. D.
Greene, I. C.
Mason, Dr. A. P.
Gloucester.
Hanson, C. R.
Lowell.
Colburn, W. H.
Goward, E. T.
Wright, M. C.
Malden.
Randall, Dr. F. D.
Medford.
Fowle, C. H.
Smith, H.
Roxbury.
Lvons, J. H.
Mayers, A. H. O'Neill, H.

## Salem.

Gardner, Dr. F. A.
Harris, H. P.
Taunton.
Walker, E. F.
Waltham.
Kimball, F. R. .

GFOGRAPHICAL LIST OF MEMBERS, Continued. MINNESOTA.

PENNSYLVANIA.

Stillwater.
McKusick, H. N. MISSOURI.
Parkville.
Bullard, H. N.
St. Louis.
Fuessel, F. NEW JERSEY.
Bridgeton.
Anderson, O. F.
Elmer, Dr. M. K.
Reeves, H. L.
Newark.
Tuttle, G. R.
NEW YORK.
Attica.
Loomis, G. T.
New York City.
Andreini, J. M.
Day, H. C.
King, Chas.
Rochester.
Crouch, C. E.
Shelter Island Heights.
Worthigton, W. W.
Utica.
Ferrie, G. S.
McQuade, W. J.
West Troy.
Battin, W. J.
OHIO.
Canton.
Saxton, W. G.
Fern Bank.
Marsh. P. G.

Elroy.
Kasinger, H. M.
Haverford.
Williams, S .
New Oxford.
Dodge, J. F.
Emmert, W. H.
Philadelphia.
Feigel, J. B.
Mas, $P$.
Marshall, Dr. J.
Oliver, Dr C. A.
Piersol, G. A.
Scot, J. A.
Smith, Mrs. A. P.
Williams, Miss M. H.
SOUTH CAROLINA
Spartanburg.
Anderson. L. K.
TEXAS.
Austin.
Lowry, N. R.
New Braunfels.
Kessler, R.

## WISCONSIN.

La Crosse.
Withee, N. H.
West Superior.
Winslow, W. H.
CHINA.
Shanghai.
Benjamin, D.
GERMANY.
Elberfeld.
Kost, R.

## form of Application

## "せbe Zmerican $\ddagger$ tamp ExCbange

Has been established for the purpose of increasing the stamp collections of its members.

Only really earnest, and thoroughly reliable Philatelists will be admitted.

Applicants must be personally recommended by members who must be willing to stand responsible for the business reliability of said applicants, should they be admitted to membership.

Applications from strangers forwarded to the Secretary, with reference, will also receive due consideration.

The annc:al dues are $\$$ r.co, which include subscription to the official organ, THE BOSTON STAMP BOOK, use of the Exchange Department, etc., ete. To.

As I believe you to be a reliable Philatelist, I invite ycu to become a member of the above Society.

1 accept the invitation.
NAME, in full
Usual Signature
Business
Full address
Age.................. Date
Reference
(If a Stranger.)

Please answer following questions, viz.

1. In what year did you commence to collect stamps?
2. What is the size of your collection?
3. Have you any specialty? If so, what?
4. When do you wish the Boston Stamp Book to commence?
5. When do you wish to be placed on circuit?
6. If a member of other Stamp Societies, give names and number.
[^0]SManagement The American Stamp Exchange was organized in March, 1896 , by a few philatelists who desired to dispose of their duplicates to each other on a cash basis. lhey determined to admit no one under twenty-one years of age, and only such as came with the best recommendations. Each of the onganizers discovered that he had several friends who wished to join in the undertaking, and, in a very short time, officers and rules became necessary. At the end of a very satisfactory year the Official Board is united in desiring to confinue the policy found expredient thus far, which is briefly outlined as follows:

First and foremost, it has not been found necessary to visit upon onselves any of the catastrophies called "elections." The present Eoard will continue in office as long as is satisfactory to themselves ant? to the members. If an officer at any time finds it necessary to resign, against the wishes of the club, it would seem courteous to permit him to name his successor, of course, with the consent of the club. Should an officer resign in accordance with the wishes of the club, members will be notified of all nominations to fill the vacancy or will be asked to make nominations and to have other voice in the matter. We wish only to avoid stated elections and all political eruptions and to be permitted to collect stamps in peace.

Having obtained our officers we are introducing departments as rapidly as practicable. It has never been our desire to grow into a very large club. We should like to keep as small as will permit of a convenient exchange circuit and as the number of earnest collectors desiring to join us will permit. Applicants must be introduced by members, though the Secretary and Reference Committee will consider recommendations and endorsements of other individuals. Bank and commercial references are also desirable. We are glad to admit dealers if they come to us as such, for our members need a great many stamps not to be found in the ordinary duplicate album. Out willingness to admit certain "professionals" of good standing for our own accommodation does not constitute a dealer's club, for it is not intended to give to dealers per se any undue prominence in conducting affairs.

On applying for membership the Secretary consults his black list of several thousand names and investigates the references furnished. If all appears satisfactory the name of the applicant is published in the next number of the Official Organ, giving each member an opportunity to raise objections to any name proposed. It is urged
upon each member to take a sufficiently active interest in the welfare of all to promptly call the attention of the management to names which he may deem in the least extent undesirable, for, by so doing, he may spare us mortification and perhaps himself loss in the end. If no objections arise within fifteen days after publication of his name the Secretary informs the applicant of his admission to the club.

The annual ducs are $\$ 1$, payable in advance, and should accompany the application. This amount includes subscription to the Official Organ, the Boston Stamp Book, use of the exchange department, and all privileges which from time to time may be introduced. Foreign members are required to pay to cents extra for postage on the Stamp Book.


Officerg \#utiesThe President appoints all committees and has general and Expenges. supervision of that stationery.

The Secretary-Treasurer receives applications, and considers them, with the Reference Committee. He attends to all correspondence and holds all money paid for dues. He pays all bills approved by the President, all subscriptions to the Official Organ and provides a monthly report for the same. He is furnished with postage and stationery.

The Exchange Manager provides all postage and stationery required for the department except the postal card blanks. This department owns all exchange sheets, control stamps with the cuts and dies thereof and the club stationery. All of which are furnished to the club as reasonably as possible.

The Auction Department is practically independent of the club. The manager bearing all his expenses, fixing his rate of commission and turning nothing into the treasury.

The Reference Committee acts in conjunction with any of the officers or members when called upon for assistance. It also acts as a court of appeal in case of disputes or emergencies. The committee is supplied with postage and stationery.

The Attorney deducts ten per cent. of all bills collected as his fee. He is provided with stationery, but no postage.

The Year Book is published by the Exchange Manager with the approval of the Board. All expenses of preparing the book are paid by the advertisements. One copy is furnished to each member, two copies to each member advertising, and ten copies to each officer. The remaining copies are distributed among the various philatelic clubs and journals of note, among foreign collectors known personally to members, and to other possible applicants. Extra copies can be had for ten cents each.

Club stationery will be furnished at the rate of:

$$
\begin{aligned}
& 100 \text { sheets and stamped envelopes... ......... } \$ 3.25 \\
& 100 \text { sheets and unstamped envelopes .......... } 1.25 \\
& \text { roo blank sheets .................................. . . } 40
\end{aligned}
$$

(Carriage extra.)

Dregident's I take pleasure in offering this as the first annual reReport. port of The American Stamp Exchange.

Our first year has been a very pleasant one, and, considering the hard times and general business depression in all lines of industry, we cannot but congratulate ourselves upon the steady growth of the Exchange from month to month and the healthy progress it has made.

It is gratifying to those who have labored so earnestly in behalf of the society, and especially to the Exchange Manager and Secretary, to whom most praise must be given for their efficient work and successiul management, to see the Exchange so well organized and giving such general satisfaction to the members.

In regard to the number of applicants received, amount of work that has been done, value of stamps sold, etc., I leave for the respective officers, in their respective departments, to report in detail.

As announced at the beginning it was not our intention to make a large club, but to admit only earnest and reliable philatelists. That our aim has been carried out will be shown at a glance by the number of prominent collectors on our list as active members.

A few that started with us "fell by the wayside," but the rest have continued on and we hope have been rewarded and will derive much pleasure and profit from the Exchange. We shall be glad to welcome as members all enthusiastic collectors who find recreation is the study of Philately.
M. K. ELMER,

3 Franklin street, Bridgeton, N. J.
February, 1897.
A. S. E. No. 6.

Fecretary'g In commencing my report of the doings of The Amer-

## Report.

 ican Stamp Exchange for the first year of its existence the society has far exceeded my expectations. I must acknowledge that when the project was first mentioned to me I accepted my appointment with misgivings and a certain amount of doubt, as there appeared so many similar societies already in the field. However, after the first two or three months, it became apparent to me that such a society, run on a sound and good basis and under strict and regular rules, would be appreciated by philatelists generally and collectors in particular. To start in with thirty-three charter members, within three months of its iormation, was a good omen for the future of the society, especially with the class of names we obtained. And upon this foundation the number of members gradually increased till now, on our first anniversary, we have uinety-four nuembers on the books. While on this subject I must mention the names of those members who have been most energetic in introducing new applicants. Messrs. Lyons, Harris, Ward, Greene, Dodge, Mason, Oliver and a few others. Also our President, Dr. Elmer, both before and since his appointment.This is exclusive of the officers, whose duty it is, of course, to see to these matters. I would also now impress upon the members the desirability of looking up their friends and inducing them to join, and so help the society.

The inducements and advantages we offer should be sufficient to attract collectors and others. First of all we furnish a first class Official Organ in "The Boston Stamp Book." One of the best (if not the best) philatelic publications in this country. We have to thank its genial and obliging editor for a g-eat deal of the success of our society.

Then we have one of the best managed Exchange Departments possible. The remarks I have heard made by several of the members confirm this statement. The success of this department depends much on the members themselves. Our Exchange Manager is most energetic and desirous to oblige the members, and should therefore receive the co-operation of all, but especially of those on circuit, who should be periectly acquainted with the rules and act up to them in every respect. By so doing they would be assured of speedy and regular returns of sheets and settlement of accounts.

There has been some delay in starting the Auction Department,
but this and other advantages will now soon be offered to the members, as they are well under consideration.

There are a few items in the monthly reports that should be recorded in the Year Book.
In the month of March, with a view to obtain the best possible periodical for the Official Organ, some correspondence took place with several philatelic editors and publishers, and it was finally decided to accept the te1ms of The Boston Stamp Book, in which it must be admitted we made a fortunate selection. A copy of the Exchange rules, forms of application, etc., appeared in the next number of this periodical, of April 20th, together with the following editorial:
"A NEW MISSION FOR THE STAMP BOOK.
With this number The Stamp Book appears as the official organ of The American Stamp Exchange. The organization is young, but the statement of its purposes and its preliminary organization, which appears elsewhere, shows that it is backed by the right kind of people to make its success sure. Aiming rather for qualite than for size, it desires to grow, and the Secretary will be glad to enter into communication with anyone of the right sort who wishes to become a member."

The following number, of June ist, contained lists of officers and charter members, with a report from the Exchange Manager stating that this department was in working order. Also an editorial of which the following is an extract:

## "THE AMERICAN STAMP EXCHANGE.

A very kindly review of our last number spoke in mild disapproval of another stamp society. It does at first glance seem unnecessary, it must be admitted, and we cannot even now claim that there has been any such loud and general call for it as to make its existence a self evident necessity. The list of the charter members, however, appears to be made up of people who ought not to be suspected of treason or other villainy. In fact, it is a list of excellent names. The editor of the Stamp Book has had one packet, and it was a very good one, rather better, on the whole, than the average packet from the American Philatelic Association. There would naturally be advantages about a small association of this kind as compared with a large one. We have heard recently of a collector who received his first returns from stamps placed on circuit
in the American Philatelic Association seven months after he sent them out. Now, that is not a token that the exchange manager of the large association is either dishonest or incompetent, for he is neither, but it does point to an advantage of the small association. We fail to recognize on the list of names any soreheads who have formed a new society for the sake of holding an office. The society has no real object other than to exchange stamps, and that exchange is going on already with good results."

In the July number I had to announce the resignation of our first President, Mr. N. R. Lowry, but during the month we fortunately secured the services of Dr. M. K. Elmer (who was unanimously elected), a sentleman who has taken great interest in the society from its commencement and done much to promote its welfare.

The August ist number contained an extensive report from the Exchange Manager, with many hints and suggestions which would materially assist in the working of this department, which it is hoped was carefully perused by the members on circuit.

The month of August, naturally a quiet month for philatelists, there being so many counter attractions, not very much was done; at the same time the membership increased to forty-eight for the September report.

The October number of the Official Organ announced the first loss to the society, the Rev. A. Stuckert, in whose death I feel we lost a very influential and enthusiastic member, a gentleman who was a most ardent philatelist, and who owned a very valuable collection. This number contained the first report of our new President, in which he acknowledged the honor bestowed upon him and "the pleasure he felt in being associated with those who were earnestly interested in philately."

The Noyember number announced the resignation of Mr. C. W. Kissinger. We regretted losing this gentleman, but he gave no reason for withdrawing his name. During this month it was decided that applicant's names should appear in the Official Organ before being admitted as members. This, no doubt, was a step in the right direction, as it gives all the members a chance of objecting to any candidate that may be introduced should they know any reason for so doing. The names of seven applicants appeared in the December number, also a report of sales, etc., from the Exchange Manager.

The January number contained the announcement of this pamphlet, and a further list of applicants for admission, all of which were duly elected, bringing the number of members up to eighty. The President also appointed the folliowing gentlemen as a Committee of Reference, they having kindly consented to give their services: Mr. M. C. Wright, of Lowell, Mass., chairman; Mr. H. N. McKusick, of Stillwater, Minn., and Mr. J. N. Reynolds, of Chicago, Ill.
In addition to the ninety-four members already we have six more applicants for membership, viz:

Henry Calvin, care National State Bank, Troy, N. Y.; introduced by C. H. Fowle.

George Grier Allison, Eighth and Market streets, Philadelphia, Pa.; introduced by Dr. M. K. Elmer.

Wilfred Carter, 5 Codman Hill street, Roxbury, Mass.; introduced by J. H. Lyons.

Georges Carion, P. O. Box 2457, San Francisco, Cal.; introduced by J. F. Dodge.

Maurice E. Finney, Harrisburg National Bank, Harrisburg, Pa.; introduced by M. C. Wright.
A. F. Cooke, Honolulu, Hawaii; introduced by M. Cornish.

These gentlemen will be duly admitted about the middle of April should no objections to any of them be received.

TREASURER'S REPORT.
As Treasarer I append a condensed statement of receipts and payments.

For the year ending March 1, 1897.
RECEIPTS:


## DISBURSEMENTS:

1896. Exchange Managers account.

April 20 Paper and duplicating 500 invitations............... $\$ 600$
May 4 Postage on circulars, etc.................................. 148
June 8500 postal cards and duplicating same................ 80 Postage and express................................... I 42
Aug. 8400 postal cards for receipts and duplicating same $\quad 500$ Postage

18
Nov. 2 i,500 postal cards and duplicating............................................. 200
Printing and postage 107 circulars to Foreign
Collectors.............................................. 217
Amount forward,
4415
8500
Amounts brought forward, ..... $44 \quad 15 \quad 8500$
Other postage exclusive of Dept ..... I 34
Boston Stamp Book subs. p. vouchers. ..... 2400
Secretary's account
Postage to date per statement ..... 830
Stationery and books. ..... 340
Miscellaneous. ..... 95
Balance in hand. ..... 276
850 ..... 85 coN. B. We have liabilities amounting to about $\$ 21$, against whichwe have the dues of 6 applicants as mentioned above and the re-newal subscriptions of members for 1897 , which will now be fallingdue.
A. S. E. No. 3.


Blank sheets for use in the Exchange Department are made of the best quality of thin linen paper. Each sheet has spaces for fourteen stamps and fits into the largest size official envelope. The Exchange Manager furnishes sheets at the rate of ten for twenty-five cents. No other sheets will be accepted for circuit. Control stamps are furnished at the rate of IOO for fifteen cents.

Filled sheets may be sent to the department at any time. About the first and fifteenth of each month the Exchange Manager makes into packets all the sheets received for circuit during the two weeks previous and forwards them by registered mail to the next member on the list. A geographical circuit is made and each member receives the packet first in turn, but as changes are constantly being made in the list the same names cannot always follow. New members desiring to be placed on circuit for the purchase of stamps should signify their desire to the Exchange Manager and should state to which member (if there are others in the same town) it will be most convenient to hand packets.

When sheets have returned from the first circuit, occupying about six weeks and reaching about ten members, the owners of the sheets are notified of the conclusion of the circuit, of the amount of their sales, and of the date of starting of the next packet that can carry their sheets. Ample time is now given to recall sheets if so desired. Settlement is made on sheets when retired, and at no other time. If owners wish their sheets to go on another circuit, the same process is repeated. At the conclusion of the second circuit notice is sent of the total amount of sales of the two circuits, and so on. Sheets which have been on one circuit and are to go on another are called "old sheets." They are made into packets with other old sheets and sent to members who have not had them. They cannat follow any regular circuit. It is only "new sheets" that follow the regular circuit and "new packets" that start with each member first in turn. though "old sheets" are distributed as impartially as possible. This is why, in some months, two or three packets will reach a member, and in others perhaps only one.

All sheets of U. S. stamps that are sent in go first to the collectors of U. S. stamps only. When these hecome old sheets they are sent out in the next packet of foreign old sheets. We have, as yet, no special packets except the U. S. Members cannot be placed on both U. S. and foreign circuits. If the request is for U. S. stamps
no others will be sent. If the request is simply to be placed on circuit all foreign stamps will be sent and as soon as the U. S. stamps have completed their circuit these also.
When most of the stamps are sold the sheets are retired without previous notification. Some sheets have nearly all their stamps sold before reaching more than ten members, and are retired within six weeks from receipt, while others may make the entire round of members (now occupying nearly a year) and be retired with scarcely a stamp sold. To sell quickly stamps should be in good condition, đesirable and marked below dealer's or auction prices.
When a packet starts on circuit the members to receive it are notified of the probable date of its arrival, thus giving an opportunity to have it skip them if they expect to be away from home, or to have some responsible person forward it to the next on the list. As this arrangement admits of no excuse for delays, instead of punishing neglect in this matter by fines the offenders will be removed from the exchange list. Failure to register packets or sending them carelessly through the mails, places the responsibility of delay, damage, or loss, on the member at fault, and renders him liable to removal from the exchange list. The Exchange Manager will use every reasonable precaution to protect all stamps sent for circuit, but will not be responsible for loss or damage to sheets or stamps or for the debts of members.

This department gives receipts for all money received for sheets and control stamps and for all sheets entered with stamps for sale. When a packet returns from circuit receipts are sent for all amounts which have been paid for stamps taken and found to be correct. At the same time bills are sent for all amounts due. Bills overdue thirty days are handed to the Attorney for collection.


Besides affording a design which is unique and emblematic of our club the object of the control stamp is three-fold.
I. It acts as a receipt to the buyer for stamps removed from the sheets while on circuit.
2. It obviates the necessity of writing names on the sheets, with the attendant dangers of the ink bottle, and, since owners of control stamps are represented by numbers which change with every 100 stamps, small buying and selling between numbers (with the result of robbing the department of the commission necessary to conduct the Exchange), is to some extent prevented. A record is kept of the numbers on the control stamps sent to each member on circuit, and the Exchange Manager is thus enabled to determine to whose account the stamps replaced on the sheets should be charged.
3. Its absence at once directs the attention to vacant spaces, as the presence of the control stamp is required where stamps have been removed from sheets.

When the sheets are retired the control stamps will be punched sc as to represent the price asked for the stamps which they have replaced and will be returned to the owner provided the sum due has been paid to the department. It will thus be seen that control stamps cannot be exchanged between members, that they must be affixed to the sheets firmly but in such a way that they can be easily removed, that they must not be marked or otherwise mutilated until after they have served their purpose, and that they cannot be used a second time.

We do not expect to be able to send packets to foreign members, but will receive their stamps for circuit here. Such foreign members as desire to purchase stamps fiom our sheets may send a list of their wants, stating condition desired and limit of the price to be paid. Cash may be paid for these, or, as returns come in from their sheets, the stamps will be secured at the lowest possible figure and immediately forwarded. Such stamps will be selected with great care and cannot be returned. In making returns to foreign members postage and registration fee and cost of draft or money order will be deducted. If desired, returns will be made in unused current stamps of any denominations requested. Foreign members may send remitttances for dues, etc., to the Exchange Manager in unused stamps of different denominations of their country, or, as their returns come in, the amount will be deducted therefrom and turned over to the Secretary. This arrangement will be made with foreign members only.

## Current 11ssues.

Members desiring to obtain current issues of foreign countries may do so by making a deposit with the Exchange Manager when ordering. A fee of ten per cent., cost of money order, postage and registration will be charged. When practicable foreign members will supply current issues and wili be allowed five per cent.

## Ruleg of <br> Ercbange.

The value of the stamps on each sheet submitted for circuit must be at least $\$ 1$. Stamps should be classified as lar as possible. Sheets must contain no torn or dumaged stamps unless of particular value, and no counterfeits, reprints, or fraudulent issues untess distinctly marked as such. All supertluous paper must be removed from the stamps unless it is desirable to show post marks, original cover, etc. Stamps must not overlap unless they are to se!l as sets, and must be plainly priced in ink, in the space provided beneath, with the lowest cash price asked. Sheets not conforming to these rules will be returned to owners.
When a member receives a packet and removes stamps therefrom he must replace them with control stamps by means of hinges. He shouid write his name, date of forwarding the packet, number of stamps taken, and total value of same on the space provided on the inside of the cover. The packet must then be forwarded within forty-eight hours of its receipt, by registered mail, to the next mem. ber on the list, and a statement of the fact sent to the Exchange Manager, whether stamps have been taken or not. If stamps have been taken the amount due the department must be paid at once by money order, postal note, express order, draft, or unused one and two cent postage stamps.

Sheets may be recalled at the close of any circuit. Sheets once retired will not be again received for circuit. All claims against the department must be made within five days after receipt of retired sheets.

Blank spaces on sheets representing stamps not accounted for must be settled between the member discovering them and the member preceding. Otherwise the price of such stamps will be charged to the last member on the list.

All letters of inquiry addressed to this department should be accompanied by return postage.

Postage will be charged on all sheets retired and a commission of ten per cent. will be deducted from all sales.

## Excbailge (1Dan The report for the first year of the Exchange Departager's Report. ment closes March 1st, 1897.

During the year there have been 2,200 blank sheet sold. 1,273 sheets, valued at $\$ 4,304.20$, have been received for circuit. 719 sheets have been retired and $\$ 599.32$ paid to their owners for stamps sold thereirom.
Seventy-one packets have started out.
Fifty-six packets have returned.
There are fifty-two members on circuit, eight of whom receive United States stamps only. There have averaged one U. S., two new foreign and from three to six old packets a month. Each packet contains about fifty sheets.
Sales from packets have been as follows:
No. 1, ....................... $\$ 6.10$ No. 36. ........................ 7.20
No. $2^{*}$. ..................... 3.59 No. $37^{*}$. ......................... 16.72
No. ${ }^{3} 3^{*}$. ....................... 17.35 No. 38. ........................... 21.08
No. 4 ........................ 9.07 No. 39. ......................... . . 29.44
No. 5. ....................... 15.02 No. 40. ......................... 7.73
No. 6*. ........................16.10 No. 41. .......................... 7.75
No. 7. . ...................... . 9.36 No. 42. ......................... . . 42.30

No. 9. ...................... 6.17 No. 44. .......................... 22.41
No. 10 *. . ...................... 24.29 No. 45. ......................... . 9.57
No. 11. ....................... . 80 No. 46*. ........................ . 5.06
No. 12. ..................... 3.30 No. 47. ........................ 5.25
No. 13*. . ..................... 10.48 No. 48. ........................ . 4.34
No. 14. . ...................... 6.16 No. 49. ......................... 24.09

No. 16. ..................... 9.41 No. 51. .......................... 10.25
No. 17. ....................... 15.08 No. 52*. ........................ 3.05
No. 18*. .......................11.04 No. 53. ........................... 17.19
No. 19. .........................12.91 No. 54. ......................... . . 2.76
No. 20. ....................... 17.52 No. 55. ........................
No. 21*. .......................71.67 No. 56*. .........................
No. 22. . .......................11.98 No. 57. .......................... . 10.99
No. 23. ...................... 5.70 No. 58. ............................ . 11.62
No. 24, . . . . . . . . . . . . . . . . . 5.09 No. 59.
No. 25*. . . . . . . . . . . . . . . . . . . 14.90 No. 60.
No. 26. .......................... 12.79 No. 61.
No. 27. . . . . . . . . . . . . . . . . . . . . 13.40 No. 62*.


Ellction SHall= The Auction Manager can say with perfect sincerity that his department has been an unqualified success durAgEl's $\overline{\mathrm{K}} \mathrm{E} p \mathrm{OL} \mathrm{t}$. ing the past year. No dissatisfaction whatever has been expressed by the A. S. E. members over the way the sales have been conducted, nor over prices realized. No letters of advice have reached me, even. as to the conduct of the department, showing conclusively that everyone has been well satisfied. These facts may be partly accounted for by the fact that no stamps have ever been sent in to be auctioned, and consequently no auctions have been held, but, nevertheless, the manager takes pride in the record of the year.

He would respectfully suggest that he is ready at any time to hold at anction if some of the members will express their readiness to contribute stamps for it. An announcement can then be made through the Organ, and no doubt other members will contribute stamps and a successiful sale can be held.

A. C. TOWNSEND. Auction Manager.

A. S. E. Mo. 4.

Eltoritep's Report.

During tle year I have collected for the A. S. E. one bill amounting to $\$ 2.50$. This is the only matter that bas been brought to my attention.

S. HAZEN BOND. Attorney.

A. S. F. No 5.

The highest compliment the American Stamp Exchange could pay a philatelic journal was to adopt it as its Official Organ. We had in mind the ancient truism when we adopted The Boston Stamp Book, and are proud tn be known by the company we keep. One of the important duties of 2 stamp club is to provide its members with a reliable journal. We are confident that we are not only doing this, but that our members receive a thoroughly aristocratic and artistic "little book about stamps."


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``` A. S. E., No. 63.

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A. S. E., No. 4.


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\section*{JOHN LUTHER KILBON,}
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A. S. E., No. 14.

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\author{
H. M. KAISINGER,
}

Hatboro, Penti.

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\author{
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[^0]:    NOTE.--All applicatlons must be sent to the Secretary accompanied with the antual ducs, which will be refunded, If, after publication of applicants' name, objections to his admission should arise."

