



WALTER W. REID, Editor and Publisher, 389 Broome Street, New York City, U. S. A.

| ADNERTISING |  | RHT | : |
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Onr eolumns are seven inches long

## SUBSGRIPTIONS:

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## TERMS :

All Advertisements and subseriptions mast bo pud for in adounce. The low rates charked maker this rule imperative.

## DIEEGTORY.

Fout line not ee, twelvemonths, \$1.oo, payable in adwan e. Extra liges 20 cents each.

REID WALT R W, Philatelic Printer and Collect r of Postage Siamps. Highest prices paid for. Id U. S., and British Colonials. jig Kroome Si t. New York City, U. S. A

MISGELLANEOUS.

5 cents per line, 17 words to a line.

Wanted.-Old United States and British Colonials in good condition. Highest cash prices paid. Send lur sumples of my blank approval theets. The ['niversad Duplicate Album, sc, gricents a Jozen. Reid, 380 Hrumme St., N. Y.

We frequently have lifte $1 / 2$ inch spaces to spare, and for 25 cents you can have une, so wend in an udv. for initial number.

TEE POSTAGE STAMP.



Vol. I.
MARCH, 1896.
No. 1.

## PROSPEGTUS.

In presenting this prospectus to you, we do so in the sincere hope that Philately at large will see the necessity of a paper in which they can depend, as to regularity and low prices charged, both in subscription and advertising rates.

The Postage Stamp will appear regularly on the 3 sth of each month, and as it is published by a printer, and one who is deeply interested in Philately, we believe we can live up to our obligations. In general appearance it will resemble a philatelic paper which was printed by us from September 1894 to June 1895 , and which was as neat and clean a looking paper as was then published-the editor himself hath said so, and we must believe it.

We shall-it being our own paper, comfort and joy-endeavor to make it much neater in typographical appearance, and even with our extended assortment of display type, we shall add from time to time any new face that will enhance its beauty.

We will accept no advertisements, only such as refer to Philatelyno medicine, bicycle or others ads. accepted at any price.

A departure which only the higher priced journals are now indulging in, and which our facilities as a printer will enable us to pursue, will be the chronicalling of new issues as we get hold of them.

Another feature will be the publishing (as space will permit) of the biographies of well-known philatelists, together with their portraits in half-tone.

## THE POSTAGE STAMP.

Nolong or continued stories will be published, but short articles of merit are solicited. We shall dip from exchanges any bright and seasomable remarks that may be of interest to our readers, giving them due credit for same.

We desire to make number one of 'The Postatie Sitambagooder, and to further this end we will allow a discount of $10 \%$ all advertisements sent in for this number. All ads must be sent in by March 1 , and monst be accomparmad ber cash.

In size it will not be less than 12 pages and coser, and it will depend largely upon the patronage bestowed whether it will be increased in number of pages.

Our first issuc will be mailed gratis to every collector and dealer Whose name we can procure, both little and hig, and adthough the season for stamps is drawing to a clase until the fall, we believe this is just about the time to start a paper to boom things. I ealers can sell their wares in the holiday season, but need a stimulant to aid them in the dull months-hence this departure.

We promise, that should fortune attend ont efforts, the subseription and advertising rates aill hot be raised. (other papers that were prospering and whose editors had the dimenşions of their heads enlarged thereby, increased their rates and have come out the "smatl end of the horn." We intend to protit by the experience of others.

We shall also have " "lirectory," four lines 12 months for si.00. and a "Miscellancous (ionmmn." at 5 cents per line ( 7 words to a line) in which small advertisers may dispose of their duplicates, for exchanging \&c., and which we know will be eagerly used.

The nominal price of 15 cents charged for stabscriptions is to defray the cost of mailing only, and it is our desire to have the advertisers pay for the issuing of the paper and the profits that may accrue to the put)lisher.

Sincerely hoping that gon will use 'hat Positatif Stamp as a mediam in your business and a herald of the news Philately. and that We maty fulfill ath the promises herebe set forth, I remath,

Cours very muly,
WAITER W. KEID.

Editor and Proprictor. , 3 解 Broome Street,
Member of Manhattan Philatelic Societs.
New lork, L". s. A.

## J. H LYONS \& CO., <br> DEALERS In POSTAGE STAMPS,

BOX I6, STATION T, BOSTON, MASS.,
OFFER THE FOLLOWING STAMPS AT 50\% DISCOUNT, © © ©

## U. S. STAMPS.

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FOREIGN.
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Japan jubilee, 2 varieties
I-2d and Id Leeward Island, unused
3d Queensland
$6 d$


33 1-3\% DISCOUNT.
U. S. STAMPS.

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5c 1847
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10c 1855-60
5c 1861
24 C "
30 c "
re 1869
6c "
IOc "
12 c "
150 "
उ00 "
30 C 1890
30c Claret Due
$150 c$
12 c War,
Ge Justice, unused

## FOREIGN.

ioc New Rrunswick, unused
I shilling lake. New Foundland, unused.
13 c
24C
34 vermilion
12 c puce brown "
Hawaii, 1894, 1c, 2c, 5c, 10c "
St. Vincent, 5d on 6d "
Virgin Islands, 1d 1889 "
New Zealand, 2, 5 \& Iosh Rev. used postally
" " 16
St. Christopher, unused, Scott's No. I7
Montserrat " No. 6
Nevis " No. 24
Siam " Nos. 10, 13, 15, 22

## 300 Varieties <br> of postage <br> Stamps <br> for 50 cents.

黣

EVERY FIFTH
PURCHASER
RECEIVES
FREE
AS A
PREMIUM
A UNUSED
SET OF
NEW BRUNSIVICK.
2c., 5., 10c., 17c.,
CATALOGUE VALUE 63 CTS.

## 舞

## J. H. LYONS \& CO.,

We haze a large accumulation of

## SCARCE

## and OBSOLETE

 STAIIPSWhich we bought at low prices and will sell at low prices.
$\odot$
You will find These Stamps on our - Approval Sheets at . $50 \%$ Discount.

0
A better class of stamps, including some that most dealers give a very small discount on, $33: \%$ Discount. $\circ$

Wy We challense any dealer in the country to supply as large a varieth of desirable stamps as loter as this.

## -

Good reference or a cash deposit will bring you a selection. No trash, but good stamps.

## J. H. LYONS \& CO.

Box 16, station T,
Boston, Mass.

## The Postage Stamp.

Vol. I. Sration T, Buston, Mass., March, $1896 . \quad$ No. 1.

Building a Collection.

There are men whose method of building a collection is to buy every specimen of any stamp they chance to think a trifle unlike what they already have. They study their stamps with care and arrange them after some elaborate fashion. It is hardly necessary to add that those who follow this course are rich men. We are glad there are such men, for they add much to our knowledge of stamps and do much to make the stamp business profitable.

But suppose one can spend but ten dollars a munth, or ten dollars a year, or even less, what can he hope to dio? Evidently, he cannot hope to own all the stamps ever issued. If he should be fortunate enough to find a stamp worth a hundred dollars, it would seem out of place in his collection, and he would probably sell it. But he can hope to own an interesting and well arranged and really valuable collection of stamps.

The first step is, of course, to look through all the old letters available. More or less of a start will be made
in this way. The next step is to buy the largest packet of stamps one's means allow. If the packet be a thousand varieties or more, an album goes with it.

With album and a few hundred stamps, the collection is fairly begun. For a time, whatever money can be spent can be put into sets, but wise collectors will fight shy of Alsace and Lorraine, Bergedorf, Heligoland and other sets of worthless reprints. If one is uncertain as to the character of any set he sees advertised, he can almost always find some well-posted friend to advise him.

The time is sure to come, sooner or later, when stamps must be bought one by one. When that time comes, the first effort of the collector should be to get at least one stamp from every country in the world, and next to get one or more countries complete. This step will make it necessary to spend more money for one stamp than has been spent before. But when a collector has learned not to be afraid to spend a considerable portion of what he can afford at a time for one or two stamps, he has taken a long step in adrance. His collection may seem to grow slowly in ralue, but it will grow.

## the postage stamp.

$\qquad$
Publishet Monthly lisy
J. H, LYONS \& COMPANY, Box 16, Station $8,7^{-}$
BOSTON, - MASS.

SUBSCRIPTION PRICE 25 CENTS.


In the buying of stamps, the principal thing to consider is: do you pay too high a prue for them? Read our prices.

## 䎜

We bought a lot of ro-cent, 1869 , and although not in fine condition, they are fair. We offer them while they last at 45 cents cach.

## 搂

## U. S. ENVELOPES. ENTIRE-UNUSED.

roc, brown on white $3 c$, War, red on blue CUT SQ.-UNUSED.
4 c , carmine on blue
5 c , blue on blue $\qquad$
.06

CUT SQ.-USED.

U. S. REVENUES-ISIISSUE. IMPERFORATF.
$\$$ Manifest ........................................................................
$\$ 5$
$\$ 20$ " ……................... 1.30
PERFORATED.
60c, Inland Exchange . 03
70c, Foreign Exchange ............. . 3
\$1.00 Inland Exchange . . or
\$2.00 Conveyance ........................ . 05
\$2.00 Mortgage ............................. . 07
\$3.00 Charter Party ................... . . 08
\$3.00 Manifest ............................. . 10
$\$ 25.00$ Mortgage .......................... 1.75
\$5c.00 Internal Revenue............ 1.75
$3{ }_{3}^{3}$

Hym Do you want any particular stamps? If so, send us a list of your wants and we will quote prices.

SWEDEN, NORWAY, DENMARK AND FINLAND, 105 VAR. IN FINE CONDITION, ONLY \$i.oo.
J. H. LYONS \& CO., Pox 16, Station T, - Boston, Mass.

## The Postage Stamp.

Vol. I.
Station T, Bostun, Mass., April, 1896.
No. 2.

## Care in Collecting.

The stamp collector who is careless with his collection loses half the fun and more than half of the value of whatever stamps he may accumulate. Care displayed in the selection of specimens, in their arrangement and in showing them, has sold many a collection which would otherwise have been refused and has won many a friend to philately who might otherwise have been indifferent to the hobby.

Taking the matter up first on the purely commercial side, an illustration from the writer's own experience may well point the moral. One day, during visits to the offices of various dealers, a stnall lot of stamps was brought in ant offered for three dollars. They had been pasted down in a printed album, and torn roughly out. There were thrce high priced stamps in the lot, neither of which was in prime condition, but neither of them was sn badly damaged as to look out of place in a good collection. The writer bought the lot after both dealers had refused it, and placed in
his collection, already of fairly good size, stamps catalogued at nearly ten dollars, besides having left some three dollars worth of duplicates, which either of the dealers who had refused the original lot would have bought readily for a dollar.

This incident illustrates several points, which apply both to the commercial and the philatelic value of a collection. Any collection is judged by its rarest stamps. If these are really fine specimens, the impression given by the collection is good. If, on the other hand, the collector puts a poor specimen of a rare stamp into his book; saying to himself: "That will fill the space until I can get a better one," he is hurting every good stamp he owns.

Again, the mounting of stamps evenly on a page, hinging them so that the tops are on a straight line, and so that they lie well centered in the space allotted to them, adds much to the attractiveness of a collection. Every moment spent in making a collection attractive in appearance is profitably spent. In philately, as in everything, it pays to do things right.

# THE POSTAGE STAMP． 



Published Monthly By

J．H，LYONS \＆COMPANY，

Box 16，Station T，
BOSTON，－MASS．

## SUBSCRIPTION PRICE， 25 CENTS．

Special Notice．－Orders are only filled when accompanied with remittances and re－ turn postage．We sell one stamp or more．

DRESS OF MHDREW J．KIRBY，TAUNTON MASS

We desire to call the attention of collectors to the fact that they can save money by buying stamps of us． We have a nice stock of desirable stamps，the kinds that most dealers will give you from $10 \%$ to $25 \%$ dis－ count on．We offer them at $331 / 3 x$ discount．Will send you a book on approval it you furnish a cash deposit． They are surely bargains．

Our approval books at $50 \%$ dis－ count contain a better grade of stamps than offered by most dealers at $33^{1 / 3}$ per cent．

## 粎

If you have a dollar now and then to put into stamps for your collection or for investment，we are the party you are looking for．Why？

First：you wish to get full value for your money and to know that if you should want to sell within a year
or two，you could receive at least the amount of money invested，and not find when you come to sell that you paid the dealer such a large profit that although many of the stamps have advanced in catalogue price， you must still sell at a considerable loss．

## 橧

Second：we import stamps，buy collections and attend auction sales． Of course we have to pay something for the stamps，but we are willing to sell at a reasonable profit．You have a dollar now and then to spend for stamps，we are willing to take the dollar and give you more value in stamps than any other dealer．

## 㟋

U．S．REVENUES．－iST．ISSUE．
IMPERFORATE．
\＄3 Manifest ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． 80
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$\$ 25.00$ Mortgage ．．．．．．．．．．．．．．．．．．．．．．．．．．．． 1.75
\＄50．00 Internal Revenue．．．．．．．．．．．． 1.75


Do you want any particular stamps？If so，send us a list of your wants and we will quote prices．

## J H. LYONS \& C®.. Tmaren POSTAGE STAMPS, BOX I6, STATION T, BOSTON, MASS.,

OFFER THE FOLLOWING BARGAINS:

## U. S. STAMPS.



# PACKET NO. * 16. * 

## 650 FINE VARIETIES FOR OHLY S4.00.

Contains 650 all different postage stamps
FROM ALL PARTS OF THE WORLD.


It contains no local, telegraph, revenue, or cut pestal card stamps, etc., as is the case with most other packets.


## Special Notice:

## Even' Purchaser

of above packet will receive
FREE,
as a premium, a fine
$\$ 1.50$ International Album, 1896 Edition.

## J. H. LYONS \& CO.,

Box 16, Station T,
Roston, Mass,


These stamps will pay twenty per cent and upward on investment for one year at our prices :
i890, U. S., goc \$i.ro
Justice ic, block of $4 \ldots \ldots .00$
Newfoundland, i866, i 3 c ,
block of 4
$\$ 3.50$
Virgin Islands 1889 , entire
sheet of 24
$\$ 3.75$
All of the above are unused, original gum, mint state.

If you care to invest a few dollars we are willing to put you in the way of several good investments.

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## J. H. LYONS \& CO.,

Box 16, Station T, - Boston, Slass.
All orders and letters of inyuiry must contain refurn postage.

