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**20th Edition**,

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HREE different styles of type are employed for printing the names in the List of Dealers in in this DIRECTORY. The names in SMALL CAPITALS are those of firms who have returned our Enquiry Form, and they, with the Adver-

tisers, may probably be taken as representing the really "active" section of the stamp dealing community in the United Kingdom. The names in the black "De Vinne" type are those of advertisers whose announcements appear in this edition. It will be found that they include many of the best known and most reliable firms of the day, and we would respectfully bespeak for them our readers' careful perusal and a liberal share of their patronage.

The names in ordinary Roman type are those of Dealers who have failed to return our Forms. It is a matter for regret, and wholly inexplicable, that only about ten per cent. of our Forms are returned to us. We can, therefore, only assume that when the Forms addressed to them are not returned by the Post Office, the dealers are still in business.

Of the names contained in the last Edition, forty-eight have been removed as "Gone Away," etc., and a large number of alterations have been made in addresses. In addition, upward of fifty new names now appear for the first time.

We would draw special attention to the announcement in this Edition asking for agents or representatives, which we hope will result in a good number of applications from suitable persons. We are always grateful for any advice or suggestions calculated to improve the DIRECTORY.

We tender our cordial thanks to all who have helped in any way in the production of the work.

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Names in SMALL CAPITALS denote that, the dealer having returned our Form, we believe the entry to be correct.

Dealers' names marked \* are Retail only.

Those marked + are Wholesale only.

Names in ordinary Roman type (the same as the address) signifies that no reply has reached us this year as to the correctness of the entry.

ABBREVIATIONS :--- T. A. signifies Telegraphic Address; Tel. signifies Telephone Number.

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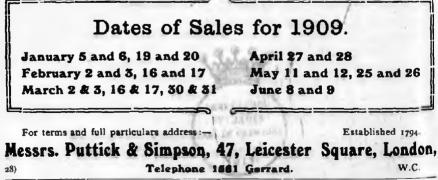
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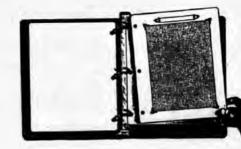
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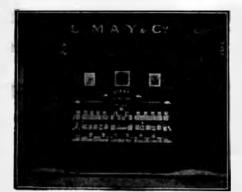
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Douglas & Co., 10, Waterloo Street, Glasgow. (Tel., 230Y 4, Argyle).

Glendining & Co., Ltd., 7, Argyll Street, Regent Street, London, W. Hadlow, W., 12, Adam Street, London, W.C. (*Tel.* P.O. 839, Central).

JAGGARD & Co., 13, Moorfields, Liverpool.

Harmer, Rooke & Co., 69, Fleet Street, London, E.C. (T.A., Philators, London. (*Tel.* 12296 Central).

Ostara, D., 24, Corporation Street, Manchester.

Plumridge & Co., 63-4, Chancery Lane, London, W.C.

Puttick & Simpson, 47, Leicester Square, London, W.C. (Tel. 1569, Gerrard).

Ventom, Bull & Cooper, 35. Old Jewry, London, E.C. (T.A., Ventom, London. Tel. 3392 Central).

#### Foreign Appendix.

Bartels, J. M. Co., The, Old South Building, Boston, Mass., U.S.A. (1.A., Bartels, Boston; Tel., Boston, Main, 5991-3).

Carion, Geo., 21, Rue Nollet, Paris

Hussman, C.E. Co., 211, North Garrison Avenue, St. Louis, Mo., U.S.A. T.A., Hussmanco, St. Louis).

Kosack, Philipp, Burgstrasse, 12, Berlin. (T.A., Markenkosak, Berlin; Tel., 1a, 8751).

### Inquiries.

We are happy to reply to inquiries of any kind, or to supply information, addresses, etc., of a philatelic nature or otherwise, on receipt of a minimum fee of 1/-. If unable to accomplish anything the fee will be refunded, less postage. Correspondents abroad are requested to remit by current unused stamps of low value.

We receive and hold Cash Deposits during the transaction of business by persons who are unknown to each other. In such cases we do not remit until we receive written instructions to do so from the depositor, and we charge a commission of 21 per cent. on the amount involved. Address:-CHAS. J ENDLE & Co., Boscombe, Bournemouth.

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#### The Stamp Buyer's Guide.

UNDER this heading we give, for the guidance of our readers, brief notices of the principal specialities offered by some of the Advertisers in the present Edition of the DIRECTORY. We regret that, owing to the pressure on our space, it is not always possible to notice all the Advertisers, but every effort is made to include as many of them as possible.

The past year has again seen several removals amongst the stamp-dealing community; some of our Advertisers in the present Edition being included. First among these come **Messrs. HENRY ABEL & Co.**, who have removed from Walsall to Whitstable-on-Sea. Their well-known specialities in Albums and Accessories are greatly appreciated by the Philatelic public.

Messrs F. W. BRANDON & Co., of York, have also removed their business from City Chambers, Clifford Street, to Bank Chambers, 32, Coney Street. They forward Approval Selections of old and rare stamps on receipt of suitable references.

The leading London firm of **BRIDGER & KAY** are again with us, and we would call the special attention of our readers to their new Price List giving particulars of their fine stock of British Colonials. They claim that their List reflects the correct market values of the lines they offer. It is sent free to any collector on application.

Miss C. B. CAMPBELL, of Chorley, Lancs., issues periodical Wholesale Offers of good stamps which are especially useful to retail dealers. As will be seen by her advertisement she buys Colonials for cash, or will give exchange from her sheets in return for them.

Mr. C. G. DIETRICH, of Liverpool, holds a large stock of scarce and medium stamps. He sends Selections on Approval to responsible collectors at moderate prices.

The old-established Messrs. ERRINGTON & MARTIN are celebrated throughout the world for their cheap offers and liberal terms.

Mr. H. L'ESTRANGE EWEN has built up the big stamp business known as Ewen's Colonial Stamp Market, Limited. His career has probably been one of the most brilliant that the world of philately has seen, and the reputation of his firm is second to none. He is the editor and proprietor of that remarkable publication, Ewen's Weekly Stamp News.

Mr. A. G HARRISON. of 79 Holmdene Avenue, Herne Hill, S.E., is anxious to purchase wholesale lots of any useful stamps, particularly recent issues. He also deals in old china, curios, etc.

Hinton's Hints on Stamp Collecting is a standard work of its kind and has gone far to "immortalise" its author, Mr. T. H. HINTON, of East Putney, a wellknown dealer who also issues albums, publications and other accessories.

Mr. WILLY JACOBY, of 145, Fenchurch Street, London, is a large buyer of good stamps. He sells cheap Sets also, and sends Approval Selections to bona-fide collectors at very low prices. At Bilston Messrs. KING BROS., Limited, are renewing their invitation to the readers of the DIRECTORY to exchange wholesale lots of stamps with them. They also offer to send dealers sample copies of their new "Regal" Stamp Album

Mr. W LEWTHWAITE, of Egremont, the well-known publisher of *The Philatelit Trader*, supplies all kinds of accessories in large variety. His Stamp Mounts are excellent and deservedly popular.

"Tinned Hinges" are the attractive novelty offered by the KENT STAMP HINGE COMPANY, of Maidstone. These useful commodities are supplied by this firm to dealers on very favourable terms.

Mr. VICTOR MARSH. 389 Brixton Road, may almost be styled the "King" of dealers in philatelic literature, at least in this country. We are almost inclined to say that what he does not know on the subject of philatelic literature is hardly worth knowing.

Mr. DOUGLAS MCINTYRE, whose firm is well-known to readers of NUNN'S DIRECTORY, is offering " $f_5$  worth of stamps for  $f_1$ " in the form of Wholesale Parcels for small dealers. These parcels are supplied as low as 2/6. This firm's addresses are: Forest Hill and Honor Oak Park, London; and Allahabad, India

Messrs LEWIS MAY & Go, the proprietors of one of the most attractive stamp shops in London, are desirous of buying large lots of stamps to replenish their stock.

The **PHILATELIC PRINTING Co.**, of Guernsey, are the publishers of that popular monthly known as *The Philatelic Exchange and Mart*. They are large dealers in picture postcards and execute all kinds of printing.

Remarkably cheap Packets and Sets of British Colonials are offered by the **PIONEER STAMP Go.**, of Weymouth. They send their Price Lists free to any address.

Messrs. R. NIXON & Co. have changed their address from 75 Coton Hill, to I Coton Crescent, Shrewsbury.

Mr. W. H. REGAN is calling the attention of all wide-awake dealers to the fact that a new Edition of his Wholeshe List is ready.

The RISCA STAMP AND PUBLISHING Co, a new firm, of Honor Oak Park-London, has acquired the business of the late Honor Oak Park Stamp Co., and they are offering attractive Bargain Lots at a uniform price of f r each.

Mr. J. W. SPOWART has removed from Sheffield to London, his address being now 87 Chancery Lane, W.C. He is open to buy, sell, or exchange all kinds of stamps, provided they are in good condition.

Messrs. A. W. TYRRELL & Co., of 36 Barrington Road, Brixton, have forwarded us a copy of their new Wholesale Price Lise, which is well-arranged and will repay careful perusal. They have special lines in King's head Indians, and other very useful lots for dealers

Mr. H. G. B. WALTON attends the London Stamp Auctions and buy stamps on commission for provincial clients. He is a cash buyer of any good stamps or collections.

Messrs. JOHN WALKER & Co., Ltd, are advertising their unique "Loose-Leaf" Stamp Albums, which are produced in several varieties of bindings and prices.

Philatelic Auctioneers are represented in our pages by the well-known firms of PUTTICK & SIMPSON, VENTOM, BULL & COOPER, and HARMER, ROOKE & CO.

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### British Dealers-Reference List.

UNDER this heading are included those Dealers who replied to the special enquiries on our Forms.

The first column gives :--Name (or Names) of Proprietor or Manager, or Members composing the Firm. The second column gives the firm's capital or approximate value of stock. The third column gives the name of any recognised Society to which the dealer belongs, or the names of firms or individuals to whom references are permitted.

All the particulars given are compiled from those furnished on our Forms, which have been duly signed by the Dealers returning them. The Forms are retained in our office for one year from the date of publication of the DIRECTORY.

NOTE-For Addresses see the Directory portion B signifies Bankers. M signifies Member of.

ABEL, H. & Co.	E. Abel, Prop	Stock £ 20,000	B., Metropolitan Bank (of England and Wales) Ltd.
ANTIQUARIAN BOOK CO.	M. L. Oppenheim, Prop		B, London and South-Western
APPLETON, T. C.			M. S.T.PA.
BALDWIN, S & Co.			B., Birkbeck Bank
BELLE STAMP CO.			M., J.P.S., London
			B., Birkbeck Bank
BRADBURY, W			B, Capital and Counties
Th TH P (7).			B., National Provincial Bank of England
BRIDGER & KAY	E. J. Bridger, A. B. Ka	y	B., London and South-Western; M., S.T.P.A.
BRIGHT & SON	P. M. Bright, F. H. Oli	/er £30,000	B., National Provincial; M., S.T.P.A.
BRITISH PHILATELIC CO.			B., Union Bank of Manchester
BUNN, HIGGINS & Co.		Stock £ 500	-
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COLE, C.			B., Barclay & Co.; Ref., E. Healey & Co.
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			B., Union Bank of Manchester
DINGWALL, A. H.	A. H. Dingwall, Kenne Dingwall, D.S.O.	··· ··	B., Capital and Counties

THE STAMP Ð EALER ίΩ, OF GREAT BRITAIN

DONNE, W. S			
EMPIRE STAMP CO.			
ENDLE, CHAS. J. & CO.		C. J. Endle, Prop.	
Ewen's, LIMITED	••	H. L'Estrange Ewen, Mang Direc.	
FIELDINC, J. D			• •
GIBSON, J. S			• •
GILBERT & CO	••		••
GIWELS, M.			••
GRIFFITHS & Co.			
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JACOBY, WILLY		W. Jacoby, Prop.	• •
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		[Wm. Jaggard] Props.	••
JAGGARD & CO.		Percy Jaggard	••
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JOHNSON, J. H			• •
JONES, J. W.	iv	John W. Jones, Prop.	••
KENT STAMP HINGE CO	••	**	• •
KING BROS., LTD.		Albert H. Male, Mgr.	• •
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LEVY, A.			•••
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Louis, J.			
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MAY, L. & Co	•	Lewis May, Prop.	•••
MAYPIELD STAMP CO.	• •	Archibald McAuslan, Pro	•••
MCAUSLAN, A		Archibalo McAusian, PM	F

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					S.T.P.A.; I.P.U.; J.P.S.
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RISCA STAMP, ETC., CO.	••	D. K. McKenna, Sec. & I	Mgr.	Stock £2,500	
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MCINTYRE, D. J.	••	D. J. McIntyre A. H. McMorran		Stock £ 15000 Estab. 1879	

### BRITISH DEALERS,

#### ARRANGED ACCORDING TO TOWNS, ETC.

FROM this List philatelists, when travelling, can ascertain what dealers there are in a particular town or locality.

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Address all Communications to-

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EACH year, in the preparation of NUNN'S DIRECTORY, we send out Correction Forms to all the persons and firms whose names appeared in the previous Edition, and to other parties whom we have reason to believe have started in the business during the year; but only about ten per cent. of the Forms are returned to us. We are thus left entirely without information respecting the remainder of the supposed dealers; for beyond a certain proportion of our circulars which are returned through the Post Office marked "Gone Away," etc., we never hear or know anything of the rest of them. It may be suggested that if we provided stamped envelopes for reply, more of the Forms would come back to us; but we do not think so. Common-sense seems to declare that it is not the want of a half-penny or a penny postage stamp that causes the non-return of our Form.

We are, however, very desirous of remedying this state of affairs, and to this end we wish to appoint local agents or representatives, who will act for us in their districts and call personally on the dealers, in order to ascertain, if possible, why no notice is taken of our circulars ; also to solicit orders for copies of the DIRECTORY, and for advertisements to appear therein. We require a representative in every district of London and in all large cities and towns, and in other places where a centre could be established for reaching members of the stamp trade. The work will not be heavy ; the appointment should prove useful to local business men such as, for example, insurance agents and others, who may find our agency a valuable introduction to prospective clients. We are open to consider applications from ladies as well as men ; but persons under a suitable age will not be eligible.

We are prepared to quote liberal terms to our representatives; applicants are requested to furnish as full particulars of themselves as possible : their occupation, etc., and the names of at least two responsible persons as references. These latter could be dispensed with if the applicant holds a Fidelity Guarantee Policy, or its equivalent in the shape of a private security.

To avoid unnecessary correspondence, we shall be much obliged if only those with serious intentions will write us on this subject; and we cannot undertake to reply to any applicant in the first instance unless a stamped addressed envelope is forwarded. The work of looking up dealers and others for the next Edition of the DIRECTORY need not commence until August or September; and in the meantime if any applicant is likely to be visiting Bournemouth we should be very glad to have the opportunity of a personal interview.

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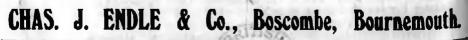
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