

## IMPORTANT NOTICE.

Stamp Collectors and Agents will do well to give this catalogue a careful perusal, and compare prices with other dealers. You will find it very much to your advantage and profit.

All orders are filled, when possible, the same day they are received, and our correspondents will oblige us by sending Full Name amd Address with every communication.

## REMITTANCES.

## OOMESTIC.

The safest and best way of making a remittance is by Post Office Money Order, Express Money Order, or Bank Draft.

If money is enclosed, the letter should always be registered.
Never enclose coin of any kind in a letter, it almost always breaks through the envelope.

Unused U. S. stamps of any denomination will be accepted in any quantity, but if just as convenient please send amounts exceeding one dollar in some other way. Postal notes are the most acceptable for small amounts.

## FOREIGN.

P. O. Money Orders can be obtained in most foreign countries, and when it is possible this means should be adopted.

Bank of England notes taken at $\$ 4.8$ to the $£$.
Bank notes of other countries accepted at the current rates of exchange.

Unused European stamps arc uot accepted, except those of England and Germany, at 24 cents to the shilling and 23 cents to the mark.

Unused stamps of all countries, except those in Europe, will be accepted in small sums if the lower denominations are sent.

All orders under 50 cents must contain 2-cent stamp for return postage.
We are not responsible for letters lost in transit.
When ordering single stamps always send a supplementary order of at least 40 per cent.; you may then be sure of getting just what you want.


Our numerous old and new patrons will find in the following list. beyond doubt, the greatest bargains that have ever been offered to stamp collectors. You can make money by asking your collecting friends to let you send us their orders for stamps.

## No. 150

Contains 50 varieties, all different, from all parts of the world, including Finland, Norway, Portugal, Russia, Spain (obsolete). Switzerland, Great Britain. Denmark, Bavaria, Austria, ete, etc. A fine assortment for a beginner. Price, only 10 cents, post frec.

No. 151
Contains 100 varieties, all different, from all parts of the world, including Austria, Belgium, Cuba, Denmark, France, Finland, Germany, Hungary, India, Italy, Luxemburg. New South Wales, New Zealand, Porto Rico, Roumania, South Australia, Sweden, Brazil, Victoria, etc., etc. Another fine assortment for a beginner. Price, andy 15 cents, pist fric.

## No. 152

Contains 25 different stamps from Egypt, Turkey, Bulgaria, Columbia, Chili, Natal, Finland, etc., etc. Will catalogue for more than four times the price we charge. Prich, only 15 rents, post free.

No. 153
Contains 30 varieties of rare stamps from the countries mentioned below, Brazil, Ceylon. Cape of Good Hope, Bolivia, Orange States, Mexico, Persia, New Zealand. Jamaica, Greece, Bulgaria, Victoria, Egypt, Mauritius, Japan, scarce Tunis, Guiana, Natal, Roumania, old Portugal, Sweden officials, Turkey and Monaco. These thirty stamps are catalogued at over Onc Dollar. Price, muly $2 \tilde{y}$ conts, post fret.

Contains 100 fine varieties of choice stamps from Cuba. Porto Rico, Ceylon, Chili. Ecuador, rare Peru unpaid. Austria 50 k., valued at 10 cents each, ofd Mexico, Orange States. Manritius, etc., etc.

Price, only 25 cents, post free.

## No. 155

Contains 40 different varieties from Central America only. Many rare, such as Costa Rica, Ecuador, Salvador, Guatemala, scarce Honduras, etc., etc. Many of them retail for from 5 to 25 cents each. Other dealers charge from $\$ 1.00$ to $\$ 1.50$ for this packet, and it is cheap even at that price. Yet we will sell it for $\mathbf{j} 0$ cents. Very Cheap. Price, only 50 cents, post free.

No. 156
Contains 50 rare varieties of stamps selected from South America, Central America and the West Indies only, including old and new issues of Bolivia, Bahamas, Columbia, Guatemala, Costa Rica, Peru, Brazil, Chili, Salvador, Argentine Republic, Grenada, Venezuela, St. Christopher, St. Vincent, etc., etc. This is a very fine assortment, and remarkably cheap. Price, only 50 cents, post free.

## No. 157

Contains 200 stamps, all different, used and unused, including stamps from Siam, rare Egypt, old Nova Seotia, Brazil, Orange Free States, many varieties and old issues of Mexico, rare Persian officials (valued at from 10 to 20 cents each), Mauritius 1849 (valued at 8 cents each), scarce unused Bosnia and Peru, United States, 1881, 24 cents (valued at 15 cents each), Cyprus, rare Eastern Roumelia. and a great many more, catalogued at from 5 to $2 \overline{5}$ cents each. If bought at retail from sheets this packet would cost the purchaser from $\$ 3.00$ to $\$ 400$. Price, only $\$ 1.00$, post free.

## No. 158

Contains 300 varieties, many scarce. This is a splendid collection in itself, including rare stamps from all parts of the world, used and unused. It contains fine stamps from Asia, Africa, Central America, South America. West Indies, Australia, etc., etc.. including rare old issues and high values of such countries as Antigua, Grenada, Guatemala, St. Vincent, San Salvador, Chili, old 20c. green, 1800 issue of Nicaragua, very rare Siam 1 on 2 attos, worth 50 cents each, Cape of Good Hope, rare old Mexico, old Ecuador, Mauritius, Heligoland, Chili, Peru, New Foundland, Bulgaria. Greece unpaid, scarce India, very rare Guatemala, valued at 25 cents each, and many others of equal value.

Price, only $\$ 2.00$, post frec.

## No. 159

Contains :500 varieties, all genuine and in good condition, many scarce and rare issues from all parts of the world. It contains stamps from Europe, Asia, Africa, Central America, South America, Australia, West Indies, etc., etc., from almost every stamp issuing country too numerous to mention. Any purchaser securing this package has a splendid collection to start with, and one that would cost from $\$ 15.00$ to $\$ 20,00$, if purchased at retail from sheets. Agents who purchase this packet can add to their own collections and make money selling the balance on sheets or to show their friends.

Price, only $\$ 4.00$, post free.

## THE WORLD STAR PACKET. No. 160 1,000 FINE VARIETIES, <br> FOR ONLY \$7.70.



THE WORLD STAR PACKET contains 1,000 (one thousand), all different postage stamps, no two alike. This packet is guaranteed to be superior to and cheaper than any other 1,000 variety offered, because it contains more rare stamps, and no local, telegraph, revenue or cut postal card stamps, etc., as in the case of most of the other packets of this kind generally advertised at a low figure. Purchasers of this packet receive the full zalue of their momey. It contains stamps from all stamp issuing countries, and many complete sets. Also many rare stamps, valued by catalogue from 25 cents to $\$ 1.00$ each.

This packet is invaluable to any one starting a collection, in fact for any one who has already a fair amount of stamps in their collection this packet will be most acceptable. To mention the variety would take too much space, besides which they will be continually changing. Still, amongst others, we mention only a few of the countries from which varieties are represented, Argentine Republic (old and new), Austria (old and new), Austrian ltaly, old Baden, Barbadoes, Bavaria (old), Belgium, Bergedorf, Bermuda, Bolivia (several issues), Bosnia, Brazil, British Guiana, British North Borneo, Bulgaria, Cape of Good Hope (old and new), New Zealand, Mexico, Chili, Costa Rica, Cuba, Cyprus, Denmark, Ecuador, Egypt (several issues), Finland, France, French Colonies (including rare varieties valued at 20 and 25 cents each), Germany, Greece, Guatemala, Hamburg, Hanover, Hawaii, Hayti, Heligoland, Hong Kong, Hungary, Iceland (rare), India (old and new), Italy, Jamaica, Japan, Luxembourg. Mauritius, Modena, Monaco, New Foundland, N. S. Wales, Nicaragua, Orange States, Paraguay, Peru, Porto Rico, Portugal, Russia, Roumania, Salvador, St. Vincent, Samoa, San Marino, Saxony, Servia, Siam, Spain, S. Australia, Persia, U. S. of Columbia. Venezuela, Victoria, Western Australia, Wurtemburg, and many others.

This is a splendid packet, as a great many good stamps will be found in it which are missing in quite large collections of 2,000 and 3,000 varieties.

Price, post free and REGISTERED, only $\$ 7.70$.

## Remarkably Cheap Sets of Stamps.

 All are Warranted Genuine and in Good Condition, We call your attention to the following sets ofstamps, especially the number and varieties in each.
If the stamps were to be sold singly they would
bring nearly three times as much as we charge for
them! put up in sets. Those marked * arc umused: We call your attention to the following sets of
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them! put up in sets. Those marked * arc umused:

6 *Bavaria, return letter ..... 05)
5 *Bergedorf ..... 08
7 Bosnia. 1 to $25 n$, complete ..... 18
12 Brazil ..... 15
7 Bulgaria ..... 10
4 British Guiana, 1c. on 1, 2, 3 and 4 ..... 50
8 Chili ..... 15
5 *Corea, complete ..... 25
Costa Rica, good assortment ..... 15
6 *Cuba, 1890, $1 / 2 \mathrm{~m}$ to 8 m ..... 10
4 Egypt ..... 05
10 Finland ..... 10
13 Denmark, 1874 to 1882, complete ..... 12
4 official, 1874, ..... 08
3 Dutch Indies ..... 05
44 France, big assortment ..... 25
*Guatemala, 1881, complete ..... 20
" 1882. 1, 2, 5, 10, 20 ..... 12
. 1886 ..... 12
*Hamburg ..... 10
envelopes, complete ..... 08
*Heligoland, assorted ..... 30
wrappers. complete ..... 08
*Honduras, first issue, complete ..... 08
Hungary, 1888, 1 to 50 k . ..... 03
India ..... 10
*Italy, 1853, complete. ..... 25
1854. ..... 25
parcel post, surcharged, 2 cents, complete ..... 08
Jamaica ..... 10

## SETS OF STAMPS (Continued).

Varieties. Price per Set
4 *Mexico, 1864. ..... $\$ 0.08$
7 " port de Mar, 2, 5, 10, 12, 20, 50, 100 ..... 25
15 ..... 15
3 Natal ..... 05
8 New Zealand, 1/4, 1, 2, 3, 4, 6, 6, 1sh ..... 12
6 *Nicaragua, 1882, 1 to 20 c . ..... 25
10 1890. 1c. to 10 p. , complete ..... 48
4 1890 , bands, complete ..... 10
5 New South Wales ..... 10
10 Norway ..... 10
4 Persia, 1886, provisional, complete ..... 40
10 Peru ..... 15
3 *Peru, envelopes cut square ..... 11
4 *Philippine Islands, 1890, 1/2, 1, 2, im ..... 09
6 *Porto Rice, 1890, $1 / 2$ to 8 m ..... 09
10 Portugal ..... 10
14 *Roman States, 1867-68 ..... 15
10 Roumania ..... 10
5 Russia ..... 05
10 Russia ..... 10
6 *Saxony, arms ..... 08
6 *Servia, 1881, complete. ..... 12
68
15 Sweden ..... 12
11 " official, complete ..... 15
10 "، Losen, ..... 15
9 *Switzerland, 1862-74, including 1 fr ..... 10
25 Spain ..... 20
Transvaal, 1869 , complete, imp'd ..... 26
5
1869, "، rouletted
1869, "، rouletted ..... 26 ..... 26
$5 \quad$ " $1883,1,3,3,6,1 \mathrm{sh}$ ..... 25
4. Tunis. ..... 08
10 Turkey ..... 12
$9 \quad$ *U. S. War Department ..... 48
6 Victoria ..... 06
Postage, 2 Cents Extra on all Orders for Sets.

We can recommend these sets to our customers as genuine bargains. The prices quoted are net cash. We cannot give these sets in exchange. They are the greatest bargains ever offered in the way of cheap sets. Address all orders

# WORLD STAMP AND NOVELTY CO., P. O. Box 46, Brooklyn, N. Y., 

# APPROVAL SHEET DEPARTMENT. EXTRAORDINARY PREMIUMS FOR EVERYONE. 

We give special attention to fine approval trade, and send out a class of 'stamps unexcelled by any firm in the stamp business. We do not give excessive discounts and send out undesirable goods, but we allow a good commission, and send stamps that will be satisfactory to the purchaser.

Any stamp collector receiving this catalogue will please consider it as a personal invitation to act as our agent. Our sheets are neat and attractive, and stamps sell readily. We do not make the extravagant claim that we can undersell every other dealer, but we do claim that we can supply you with good saleable stamps at reasonable prices-none being priced above, and many below catalogue rates. We invite a comparison of our prices with those of other dealers, conditions and quality of stamps considered, and feel positive that a fair trial will convince you that our sheets are all we claim for them.

Rates of Commission.-On all sales 40 per cent. commission.

## A BONA FIDE OFFER TO AGENTS.

In addition to commission allowed our Agents and as an extra inducement to secure the services of energetic, live Agents, we give the extraordinary Premiums hereinafter mentioned. We want Agents in every School and College in the United States and Canada, and we feel sure that these Premiums will "fetch them."

An Agent can decide to work for any Premiuin in our list, as, for instance, the " G " Premium. He can secure the Premium at once by taking the full amount, \$25.00, worth of stamps, and remitting (after deducting his commission), $\$ 15.00$, upon receipt of which we will send the Premium; or

An Agent can remit any amount from $\$ 1.00$ upward at various times inside of one year, and have same credited to any premium account you may wish until the whole amount is sent, when the Premium will be forwarded, but in such case you must state at first which Premium you intend working for, and no remittance less than One Dollar weill be credited to premium account. We do this to give small Agents as good a chance as bigAgents.

## THIS IS NO:ICHANCE SCHEME

for the Agent making largest returns, but an equal offer to eqerybody.
Don't you think it is an immense offer and worth giving it a trial?
Our sheets contain stamps priced from 1 cent to $\$ 10.00$ each, and are never marked higher than catalogue price, but often lower. Good stamps have a market value, and ours are marked as low as it is possible for genuine specimens to be sold. As we import our stamps directly from foreign countries our sheets combine great variety with cheapness, and Agents will be able to dispose of them more easily, and consequently make more money than they could by dealing with other houses.

Be Sura to Examine and Read the following Premium List Carefully. There must be some of the articles that you need, and will be glad to receive free as a Premium.

## PREMIUM "A,"

For \$2.00 Remitted for Stamps taken from our Approval Sheets.
We give this beautiful solid Gold Front Collar Button free to any Agent selling or taking $\$ 3.35$ worth of stamps from our Approval sheets, and after deducting their commission of 40 per cent. remit us Tre\% Dollars. This is an exceedingly pretty Collar Button. The top is set with a beautiful Rhine Stone, very brilliant and handsome. The shank and back is made of solid rolled gold. It sells in retail jewelry stores for fifty cents each, and is worth it. We give it free to any agent remitting $\$ 2.00$, as above stated.

Agents wanting more than one of the Collar Buttons can have them for 25 cents each.

## PREMIUM "B,"

For $\$ 3.00$ Remitted to us for Stamps taken from our Approval Sheets.


Link

Any Agent selling $\$ 5.00$ worth of stamps from our Approval sheets, and deducting 40 per cent. commission send us $\$ 3.00$. will receive one pair of these beautiful Cuff Buttons, zehichever you prefer. We only show one of each. The Link Cuff Buttons are the finest of Rolled Gold plate, and are very prettily en-


Lever. graved. The Lever Cuff Buttons have the patent lever back, inlaid with pearl. The fronts are very handsomely engraved. Whichever pair you choose will be sent by mail free, but if you want them registered you must send 10 cents extra to pay for registering.

Agents wanting more than one pair can have either for 50 cents a pair.

## PREMIUM "C."

For $\$ 4.00$ Remitted to us for Stamps taken from our Approval Sheets.


We will give this beautiful Four Blade Pearl Knife (worth 81.25 if bought in any cutlery store), to any Agent selling $\$ 6.25$ worth of stamps from our sheets. and after deducting 40 per cent. commission remit us $\$ 4.00$. This knife is made from the best English steel, the Pearl is the first quality, and the handle is brass lined. The tips are German silver. The cut shows you just how the knife looks, only it is much larger, as we had to make illustration smaller than the knife on account of want of space.

Postage, package and registering, 10 cents extra, when sent as a premium or purchased. Price, $6 \overline{5}$ cents, when purchased separately.

## PREMIUM "E."

For $\$ 7.50$ sent to us for Stamps taken from our Approval Sheets.


We will give this elegant Gold Pen \& Holder toany Agent selling \$12.50 worth of stamps from our sheets and deducting 40 per cent. commission (which is $\$ 5.00$ ), send us $\$ 7.50$ net.

It is a good Ebony and Rolled Gold Telescopic Penholder, handsomely engraved, with diamond pointed Gold Pen. When closed, like illustration, it can be carried in pocket book or vest pocket, and when open is full 6 inches long. It is sold in stores for $\$ 2.50$. but we purchased a large quantity, anticipating a large demand for this valuable premium, and we will be only too well pleased if every one of our customers secures one.

Agents wanting to purchase one ormore can have them for $\$ 1.10$ each sent bv registered mail.

## PREMIUM "F,"

For $\$ 10.00$ sent to us for Stamps taken from our Approval Sheets.


Any Agent selling \$16.65 worth of Stamps from our sheets and deducting commission ( $\$ 6.65$ ), send us $\$ 10.00$, will receive this handsome Solid Gold Band Ring free. It is very handsomely hand engraved, is guaranteed to be solid gold, and is sold in retail stores for from $\$ 3.00$ to $\$ 4.00$ each. This is a valuable premium and will be thoroughly appreciated by all those who receive it. 10 cents extra when sent by registered mail.

We sell this ring separately for $\$ 1.60$ sent by registered mail.

## PREMIUM " $G$,"

For $\mathbf{\$ 1 5 . 0 0}$ sent to us for Stamps taken from our Approval Sheets. Any customer who will sell $\$ 2 \overline{5} .00$ worth of stamps from our sheets, and upon deducting commission of 40 per cent. (which amounts to $\$ 10.00$ ), send us $\$ 15.00$ (not necessarily at one time, see full instructions), will receive this massive Solid Gold Band Ring free. This ring is the same quality as that given with Premium "F "" only very much heavier and wider. It is a ring that is sold in most jewelry stores for $\$ 5.00$. This is a fine opportunity to get a solid gold ring absolutely free. When purchased separately Price $\$ 2.25$, by registered mail.

Nore.-When ordering any of the above rings cut a piece of paper the exact length that the two ends will just meet when you put it around the finger on which you are going to wear the ring. You can then send the piece of paper pinned to your letter, and we will send ring same size.

## PREMIUM " H ,"

For $\$ 18.00$ sent to us for Stamps taken from our Approval Sheets.


If you want to get a ten dollar ring free this is your opportunity. It is no chance scheme, but any or every customer can secure this valuable premium without a cent extra expense. If you will sell $\$ 30.00$ worth of stamps from our sheets any time inside of one year from the time you start to work, and deducting your commission of \$12.00, remit to us $\$ 18.00$, we will send you this beautiful solid gold ring, set with a handsome tiger eye cameo stone. You practically get this ring for absolutely nothing, as you biry the stampsas low or lower than you can purchase them from any other firm in the country. Agents who want more of these rings can have them at the wholesale price of $\$ 3.00$ each, by registered mail.

## PREMIUM "J,"

For $\$ 21.00$ sent to us for stamps taken from our Approval sheets.


An Extraordinary Premium ABSOLUTELY FREE.

We give this handsome Silverine Open Face, Stem Winding and Stem Setting Watch to any Agent or Customer selling or taking 835.00 worth of stamps from our sheets, and deducting 40 per cent. commission ( $\$ 14.00$ ), remit to us $\$ 21.00$ any time during one year from date of starting to work for us. This is a grand opportunity to receive a good watch absolutely free, as good value is given for your money every time in stamps alone.

This watch has first quality movement, protected by glass cap. It is $3 / 4$ plate nickel, with jeweled compensation balance, cylinder escapement. We guarantee that this watch will not tarnish or change color. This is the finest timepiece ever offered in a cheap line of watches. Indeed, many high-priced watches have not as good a movement as this one. This watch will sell itself; if we sell one in a city or town we are sure to şell at least a half dozen more, just from that one, as it is truly a first-class watch in every respect. To those who desire a first-class watch we would say, here is your chance, this is the watch you want. It is a dandy, and is well worth $\$ 6.00$.

Agents who want more than one of these watches. or who are working for some other premium can purchase them from us at wholesale for $\$ 3.50$ each, post free, by registered mail.

## PREMIUM " K,"

For $\$ \mathbf{2 5 . 0 0}$ sent to us for Stamps taken from our Approval sheets.


## THIS ELEGANT PREMIUM ABSOLUTELY FREE.

This is another extraordinary offer to our Agents, and one which we feel sure they will avail themselves of. We will give this superb Ladies' or Youth's Gold Plated Hunting Case Watch (or Gents' size if preferred), to any Agent selling or taking $\$ 42.00$ worth of stamps from our sheets inside of one year from the time they start, and after deducting their 40 per cent. commission (which amounts to ( $\$ 16.80$ ), send us $\$ 25.20$.

This is a remarkably liberal offer, and Agents should get to work at once to secure such a valuable premium free.
The cases of these watches are richly engraved in fancy and shell patterns, and are heavily plated with solid 18 k . gold on hard aluminum metal. They will stand the acid test. and are guaranteed to wear and give good satisfaction. The movements are fine jeweled nickel, full bridge, compensation balance, and keep accurate time.

There is a constantly increasing demand for a good popular priced watch. This one will suit the most fastidious. This watch is usually sold for $\$ 7.25$, and considered well worth the money.

We sell this watch to customers who want it separate from premium for $\$ 4.25$ each (wholesale price), post paid, by registered mail.

Note.-We again repeat, for the benefit of our customers, the terms upon which these beautiful and valuable premiums can be had. You can decide to work for any premium in our list. You must return sheets promptly in fourtecn days. No amount less than One Dollar will be credited to premium account. Each time you make returns you must state distinctly what premium you are working for. You have one year from the time of your starting in which to work for any premium you may select. When the full amount is sent we will send the premium selected.

## PREMIUM "L,".

For $\$ 39.00$ sent to us for Stamps taken from our Approval sheets.

## A SOLID SILVER HUNTING CASE WATCH, STEM WINDER AND STEM SETTER. ABSOLUTELY FREE.



This is undoubtedly the finest premium of the whole, and without exception the greatest offer ever made by any Stamp Dealers to their Agents. Just think of a Solid Silver Watch, worth Ten Dollars, given free to any Agent purchasing $\$ 39.00$ worth (net) of stamps from our sheets. You cannot purchase the stamps from any dealer in the country for any less money, and you therefore get your full value in stamps, besides getting your watch free, which, if you do not want to use yourself, you can easily sell for Ten Dollars.

We guarantee the cases to be

## SOLID COIN Silver.

They are beautifully engraved in fancy patterns, and enclose good jeweled movements, full bridge compensation balance, cylinder escapement, and are excellent timekeepers.
This watch is given free to any Agent selling or taking $\$ 85.00$ worth of stamps from our sheets any time inside of one year. and after deducting 826.00 , the commission, send us $\$ 39.00$. Sold to Agents separately at wholesale price for $\$ 6.75$ each, post paid, by registered mail.

## PREMIUMS IN EXCHANGE FOR STAMPS.

We have been asked many times by customers if we will take stamps in exchange for our premiums, and to all such we would state that we will take any stamps in good condition catalogued at over 3 cents, at half cataloguc price to the amount of the price of any premium on our list. As we allow 40 per cent. discount ourselves, that leaves us only a margin of 10 per cent. for handling, mounting, etc.

We do not want any stamps catalogued at less than three cents.

## SPECIAL BARGAINS IN STAMPS AT WHOLESALE.

The following assortments are full walue for the money, and are much better than mixtures usually offered in wholesale lists.

Orders for less than 50 cents in this department are respectfully declined. Not less than 100 soid at 100 rates. Postage extra. When ordered by registered mail, 10 cents extra. We are not responsible for letters lost in transit unless registered.

CHOICE MIXED STAMPS for sheets, carefully selected specimensno trash-satisfaction assured.

Stamps to sell at $\$ 0.01$ each, $\$ 0.30$ per 100, or $\$ 2.75$ per 1,000 .


## BLANK APPROVAL SHEETS.

We have manufactured especially for our trade the finest approval sheets ever made. They are larger than the ordinary run of sheets, and are printed on fine linen paper, ruled to hold twenty-five stamps without crowding. The wording at the top is in a new style, and a neat square is left for the dealer's name.

For our own retail trade we use these sheets, which are far superior to any others, as they display the stamps to better advantage, will not tear, and one sheet may be used a dozen times. Our prices for these Approval sheets are very low, and we know that it will pay you to buy them.

## SHEETS RULED TO HOLD 25 STAMPS. <br> PRICES.



## THE PERFECT STAMP HINGE.

We always have a full stock of "Perfect" stamp hinges. The paper used in them is of a fine quality, the gum pure and free from flavoring matter, and will not discolor the stamps. They are the best made and ready for use. Price, 10 Cents per 1,000.

## COMPLETE STOCKS OF STAMPS.

The following stocks of stamps have been carefully selected, and are better than any ever offered by any firm in the business. They contain big aralue for the money, and are not loaded with surperfluous "letter heads," " note paper." etc., etc., which cost the purchaser money and yield no returns. Every stamp in these stocks can readily be sold at its regular catalogue price, yielding a very handsome profit. They are just the thing for small dealers and those about to embark in the business. We can supply other stocks to suit our customers should they desire it.


MAMTF For Cash or very good exchange, all kinds of rare United States Department Stamps; also rare Confederate Stamps. We pay highest prices for any of above named stamps. Do you know that there are thousands of old and valuable United States and Confederate Stamps in this country to the value of many thousand dollars? Go and look for your old letters, stored away in trunks and boxes; others have found them, and why should you not be just as fortunate?

## COLLECTIONS BOUGHT.

We buy old and valuable stamp collections for spot cash. If you have your collection for sale, or know of any one who has, please address our firm and we will make you an offer. Our terms are strictly cash, as we do not give notes, as some of our Western competitors do.


## EXCHANGE DEPARTMENT.

We have lately instituted this department in connection with our regular business, and it is proving a great success, as it is being patronized by collectors all over the country.

The plan is as follows:


You send us any duplicates you may have, valued at 3 cents or over, and we will in return allow you to select 80 per cent. of their value from our Approval Sheets. If you give this plan a trial we feel sure you will continue.

Bear in mind, however, that we do not want any stamps catalogued at less then three cents, and we reserve the right to reject any stamps that we do not want, or of which we have a full supply. No lots wanted which are not worth at least $\$ 1.00$.

## APPROVAL SHEET AGENTS.

This is the busy season, and the time when all can make money, and those wishing to make it should procure the Agency for our fine Approval Sheets, which are, without exception, the best ones in the market, and always contain good selling stamps only. Boys and young men in schools and colleges can increase their own collections at little or no expense by acting as Agent for the sale of Stamps from our Approval sheets. Returns for sheets must be made fourteen days after receipt, unless for some good reason they are especially desired longer, under which circumstance a postal must be sent explaining delay. We insist upon these restrictions being observed, as it is only in this way we can carry out our plans successfully. Agents failing to comply with these terms will forfeit all claims to premiums. We call your particular attention to the unparalleled premiums we give our agents, in addition to our regular commission of forty per cent. The list of premiums, with terms and conditions, will be found on other pages of this catalogue.

It will pay you to read them carefully.
Address all communications to the


