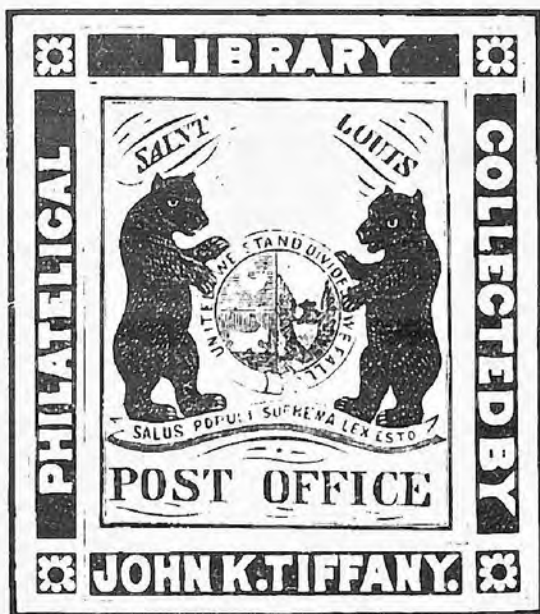


vol. 8.





*Director*

THE

580

# Stamp Dealers' Directory,

OR,

## ADDRESS BOOK

FOR

1873.

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Correspondents wishing to advertise in No. 1 should send their advertisement *before* June 7th.

Subscriptions will be received from May 1st.

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## P R E F A C E.

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Much has been said *against* the publication of "Directories," let us see what we can say in *favour* of it.

Frederick the Great (of Prussia), at a dinner he gave to his Ministers, (with whom he did not quite "hit it" as to the Revenues of his State), turned to his confidential friend and Court Jester (alas the last of his calling), Herr von Kyau, and said, "Can you tell me Kyau how it is that the Revenue is so small"? Whereupon Kyau without a moments hesitation, ordered one of the servants in attendance to bring a pair of scales and a large lump of butter; when brought—he placed the butter on one side and weights to balance it on the other, and when accurately weighed he placed the butter in the hands of the one sitting nearest the King, requesting him to pass it round the table; after passing through the hands of all present, it came to the party sitting on the *other* side of the King, here Kyau took it and again placed it in the scales, but the weights that before equally balanced, now, far over-poised the butter—"there's your answer," triumphantly exclaimed Kyau, "it has passed through too many hands, leaving a little behind in each." Well Stamps are like Kyau's butter, every hand through which they pass gets *greased*.

If you know whom you can get your Stamps from direct, or *second* hand, you will save cent. per cent. (and often more), and you who have limited pocket money to spend on your collection will be able to buy many more of the Stamps you lack for the same amount, and the dealer will be able to buy *more* and sell *cheaper*—to say nothing of getting a large circle of Correspondents to *exchange* with.

You may perhaps say I do not want Stamps to become cheaper, but you are mistaken, for the cheaper an article is the more it is within the reach of every one, and consequently the more demand there will be for it, the more Collectors' there would be.

At present young folks collect till they get 800, 1,000 perhaps 2,000 varieties, nine-tenths of them get no further, indeed if *so far*, because those they then want are rare and semi-rare (expression patented) Stamps *these* they cannot, or do not care to buy, thus the collection is put aside, till some day wearied of seeing it lie about, it is given away to some young friend who perhaps collects a few common latter issues and ultimately it shares the same fate as before, if not worse.

The diminution in price will *not* effect you who have very scarce Stamps, on the contrary; you know perhaps 200 Collections that cannot boast of a V.R., or a  $\frac{1}{2}$  Tornese, &c., well in course of time you would know not 200 but 400 perhaps 800 Collectors that had not got them, then your rare ones must become *rarer*.

If these arguments cannot satisfy you that a reduction in price will be for your welfare, perhaps a practical demonstration will—which practical demonstration we embrace. We have as large a connection as almost any Stamp Dealers, perhaps more, yet we challenge competition, we give you a list of many of our Correspondents, which perhaps few of you have ever heard of, and not only do we hope to increase our business by so doing but we even contemplate publishing two Editions of the "Directory" per annum, and in our next we expect to give about One thousand Addresses, meanwhile we recommend these.

### TO DEALERS ONLY.

Many of you have declined to Advertise in this Edition; we do not blame you, you want to look before you leap, properly, cautious no doubt. Some of you have expostulated with us upon our high charges for Advertisements, to you we can only say as the sailor did to the dandy, to save whose life he jumped into the water at the risk of his own, on receiving as recompence for his services A SHILLING, "you must best know what your life is worth," in like manner we must say to *you*, you must best know what your *stock* is worth!

We do not however mean to say that *only* those who have Advertised have large Stocks, "pas de règle sans exception," some make it a rule *never* to Advertise.

Then again some will be surprised at not finding their names entered—to these we would remark that they have received our Circulars (some as early as January,) or one of our firm has called on them when in the Provinces, or Abroad, and that their not answering has been taken as declining to appear, others again have written to say “we *might* put them down as they had *no objection*,” but these gentlemen must know that we were rather conferring a favor upon them, by asking them, than they upon us by complying, for we were at no loss to make up 500 addresses, (the number we Advertised) and therefore we have put aside the writers of “Cavalier Letters.”

If Dealers would only be more friendly towards one another, they would get on much better as a *body*. This we are sorry to say, though we are English, is especially noticeable in England.

Some few have desired that their names be *left out*, to these we have nothing more to say than to the above-mentioned, those who declined to Advertise, and those who were indifferent as to whether their names were inserted—we still hold out the hand of good fellowship and hope you will appear in our next, and also Advertise, we shall not keep you waiting long for we propose publishing the second Edition with 1,000 addresses 1st September, 1873, same price for copies and advertisements as this. To you who have Advertised we tender our best thanks and hope you will be so repaid for your pluck in leading the way, that you will double and treble your Advertisement for our second Edition; meanwhile you have the field to yourselves, for we have not advertised any of our stock in this, nor shall we do so in any future Edition.

H. WERNINCK & CO.

# Stamp Dealers' Directory.

---

## A

- ABELL (See Kerr & Abell)
- ADAMS, G., 37, Almorah Road, London, N.
- ADAMS, J., Oxford Street, Southampton
- ADARD-LAPLANTE, 9, Rue Férou, Paris
- ALEXANDER, G., 51, Schweine-markt, Hamburg
- ALEXANDRE, M. Jun., Rue des Francs-Bourgeois, Paris
- ALLEE, G., 18, Granby Street, Leicester
- ALLEN, H., Bute Street, Cardiff
- ALPHA, Brown Street, Manchester
- AMERICAN STAMP CO., 19, Main Street, Meriden Ct., U.S.A.  
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A Monthly Philatelic Journal,  
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copies 10 cents. ADVERTISEMENTS  
25 cents per line, 20 cents per line  
for 3 or more insertions.
- ANDRUS, D. A. K., Box 733, Rockford, Ill., U.S.A.  
Publisher of  
"THE CURIOSITY HUNTER."  
(See advertisement on cover).
- ARMSTRONG, J. & CO., Warrington
- ARNING, R., 96, Raboisen, Hamburg
- ASSUR, S., Hamburg
- AUGSBURG, (See Post-marken dépôt)
- AULIG, L., 76, Kommandaten Strasse, Berlin
- AUSTOS, H. J., 14, Ludwig Strasse, Mayence-on-Rhine

## B

- BAILLIEUR**, 43, Quai des Grands Augustins, **Paris**  
**BALDWIN JACKSON & CO.**, George Yard, **Hull**  
**BALF**, T., Box 516, **Newburgh, N.Y., U.S.A.**  
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**BERCKEL GILHUYS, VAN & CO.**, **Rotterdam**  
**BERGMANN**, W. C. 93, Brennte Gasse, **Prague**  
**BERMANN**, J., 31, Weihburg Gasse. **Vienna**  
**BERNHARDT**, A., **Hamburg**  
**BERNSTORF**, R., 34, Waisen Strasse, **Berlin**  
**BERTSCHY**, J., 42, Hollmann Strasse, **Berlin**  
**BESSER**, R., Altmark, **Dresden**  
**BESTELMEYER**, A., **Ulm-on-Danube**  
**BEVERIDGE**, E., Comeley Park Place, **Dunfermline, N.B.**  
**BIELICKE**, W., 24, Sebastian Strasse, **Berlin**  
**BINGE**, J., 35, Schützen Strasse, **Berlin**  
**BIRCH**, T., 74, Aston Street, **Birmingham**  
**BLACKLEY**, W., Jun., 21, St. Real, **La Valetta, Malta**  
**BLAKE**, S.C., Gaol Street, **Gt. Yarmouth**  
**BLISATH**, C., 935, Sand Strasse, **Lubeck**  
**BLOKZEIJL**, A., **Rotterdam**  
**BLOXSOME**, J. B., **Dursley**  
**BLUMSUM**, E., 98, Mary Street, **Brisbane, Queensland**  
**BLUMSUM**, E., 151, Pitt Street, **Sydney, N.S.W.**  
**BOND**, G., Market Row, **Gt. Yarmouth**  
**BONHOMME**, M., 43, Rue de la Seine, **Paris**  
**BOOG**, C., **Hamburg**  
**BOOTHBY**, D. N., Box 1,555, **San Francisco, U.S.A.**



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 BRAND, A., (Business sold to R. Senf Leipzig)  
 BRANNAN, J., 37, Nassau Street, New York City, U.S.A.  
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 BRITANNIA STAMP ASS., 103, Portland Road, London, W.  
 BRODIE, W. R., Post Office Box 29, Quebec, Canada  
 BROMLEY, J., 253, Leith Walk, Edinburgh  
 BROWN & CO., 26, Archer Street, Darlington  
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BY

## EDWIN CLARKE,

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*Remittance must in every case be sent with Order, and include cost of returned postage.*

	Per Doz.		Per Doz.
	s. d.		s. d.
Alsace and Lorraine, 1 centime	0 3	Lubeck, 1850, 2 schilling	1 8
" " 2 " "	0 6	" " 2 <sup>1</sup> / <sub>2</sub> " "	1 9
" " 5 " "	9 10	" " 4 " "	1 9
" " 10 " "	1 8	" 1861, 1 <sup>1</sup> / <sub>2</sub> " "	0 10
Antigua, 1d.	1 3	" " 1 <sup>1</sup> / <sub>2</sub> " "	1 0
* " 6d.	1 0	Madeira 5 reis	0 7
* Bermuda, 1d.	0 8	" 10 " "	1 0
* Belgium, 1 franc	0 6	Mecklenburg Strelitz, 2, 3, sgr.	1 3
Bergedorf, 1/2 schilling	0 8	" Schwerin 1, 2, 3, sch. onvel.	1 0
" 1 " "	0 9	Nevis, 1d.	1 3
" 1 <sup>1</sup> / <sub>2</sub> " "	1 0	Newfoundland, 1 cent	0 8
" 3 " "	1 9	" 2 " "	1 3
" 4 " "	2 0	" 3 " "	2 0
Brazil, 10 reis	0 6	New Granada, 1 cent, green	1 0
" 20 " "	1 0	" " 1 " rose, 1873	1 3
British Guiana, 1 cent	0 8	Norway, 1 skilling	0 8
Canada, 1/2 cent	0 5	" 2 " 1872	1 4
" 1 " "	0 8	Oldenburg, 3, 1/2, groschen	0 11
" post cards	1 0	Portugal, 1/2 reis	0 7
Confederate States, 2 cents	1 6	" 10 " "	1 0
" " 5 " "	0 6	Regensburg (Bavaria)	0 5
" " 10 " "	0 8	Roumania 1 bani	0 4
Ceylon, 2 cents	0 8	" 3 " } new issue	0 0
" 4 cents	1 4	" 5 " } Nov., 1872	0 0
" (post cards)	1 0	" 10 " }	1 6
* Cuba, 25 cents, blue	0 9	" " mixed	0 3
Egypt, 1872, 5 para	0 7	Russian Steam Navigation Company,	
" 10 " "	1 0	6 kopecks	0 6
* France (Empire), 5 francs	2 0	St. Vincent, 1d.	1 3
" (Republic), 1 centime	0 3	" 6d.	1 0
" " 2 " "	0 5	Sandwich Islands, 1 cent	1 0
" " 4 " "	0 8	" " 2 " "	1 10
Greece, 1 lepton	0 3	Servia, 1 para, 1866	0 4
" 2 leptas	0 4	" 2 " "	0 6
" 5 " "	0 9	" 1 " 1869	0 3
* " 20 " "	0 2	* " 20, 40, 50 paras, assorted	0 10
* Grenada, 1d.	1 3	Spain, 1 millesima, 1870	0 2
" 6d.	1 0	" 2 " "	0 3
Hamburg, 1/2 schilling	0 4	" 4 " "	0 4
" 1 <sup>1</sup> / <sub>2</sub> " "	0 5	" 10 " "	0 6
Holland, 1872, 5 cents	1 2	" official, 1854, 1/2 onza	0 6
" 10 " "	2 4	" " 1 " "	0 6
Holigoland, 1/2 schilling	0 8	" " 4 " "	0 9
" 2 " "	1 4	" " 1 libra	1 0
* Helsingfors, 10 pennia	0 10	" " 1855, 1 onza	0 6
Iceland, 2 sk.	1 0	" " 4 " "	0 9
" 3 " "	1 6	" " 1855, 1 libra	1 0
" 4 " "	2 0	* " 1850 to 1854, 5 reales, assorted	6 0
Italy, 1856, 80 c.	0 4	* South Australia, 2s	1 4
" 3 lire	1 0	Transvaal (Republic) 1d.	1 3
" 1864, 1 c.	0 3	United States, 1869, 1 cent	0 8
" 2 c.	0 4	" " 1870, 1 cent	0 8
Jamaica, 1d.	0 8	" " 2 <sup>1</sup> / <sub>2</sub> , 30 cents	1 0
Japan, 2nd issue, brown	1 0	" " 90 cents	1 2
" " blue	1 6	" " envelopes, 2 c., uncut	1 3
Lubeck, 1850, 1/2 schilling	0 9	Virgil Islands, 1d.	1 3
" 1 " "	0 8	* Victoria, 6s.	3 0

*These Stamps in the above List marked (\*) are used.*